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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

Copyright 1908 by
The Jewelers' Circular
Publishing Company.

40th Year WEDNESDAY, MAY 6, 1908. Vol. LVI., No. 14.



Beautiful Ostensorium or Monstrance by a Dutch Artist.

Made for the Church of Mary Immaculate, Nelson, B. C.

(*See Text on Page* 41.)

ALVIN SILVER



BRIDAL ROSE.

The daily papers announce:—
"Many weddings after Easter to interest society. They will be the feature of social life for the short Spring season."

When wedding presents are thought of, Silver is the most popular gift.

The two most appropriate patterns of Sterling Silver flat ware for wedding gifts are the "Bridal Rose" and the "Orange Blossom."

It is only a matter of choice. Either pattern is appropriate, and therefore in good taste. Both are handsome.

These patterns are made in the full line, fancy pieces and cutlery—over one hundred different articles, sure of being able to suit all requirements.



ORANGE BLOSSOM.

TRADE MARK

ALVIN MFG. CO.

SILVERSMITHS

NEW YORK

CONFIDENCE

is immediately established when carrying Fahys Gold Filled Cases in stock.

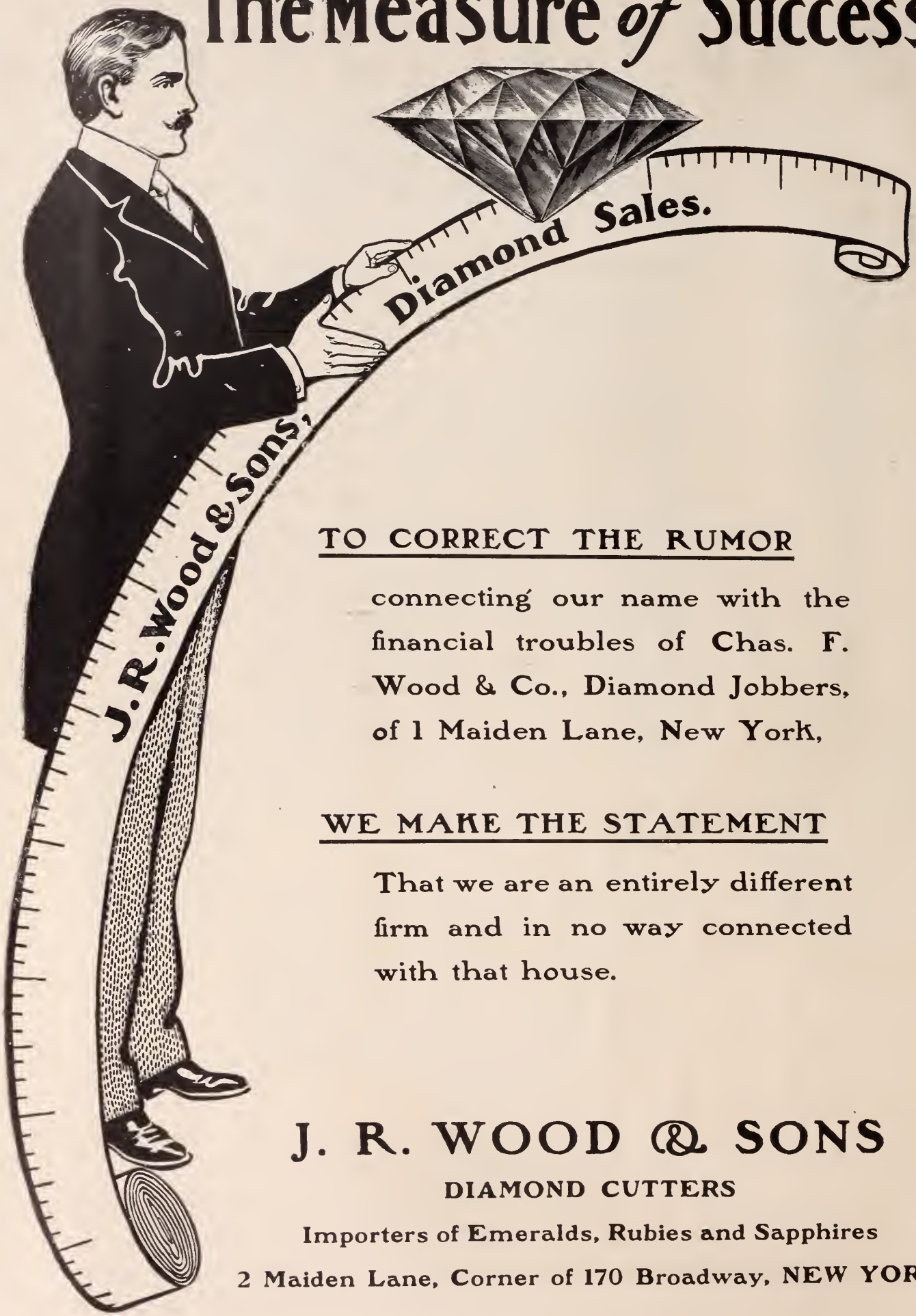
Confidence between the jeweler and the manufacturer—confidence between the jeweler and his customer—because the Fahys Cases are uniformly good, and every case carries our guarantee, backed by over 50 successful years in manufacturing watch cases. This protects the jeweler, and through him his customer.

All of our cases are made with our patent one-piece pendant, which eliminates all solder. This patent is controlled by us exclusively.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

The Measure of Success



TO CORRECT THE RUMOR

connecting our name with the financial troubles of Chas. F. Wood & Co., Diamond Jobbers, of 1 Maiden Lane, New York,

WE MAKE THE STATEMENT

That we are an entirely different firm and in no way connected with that house.

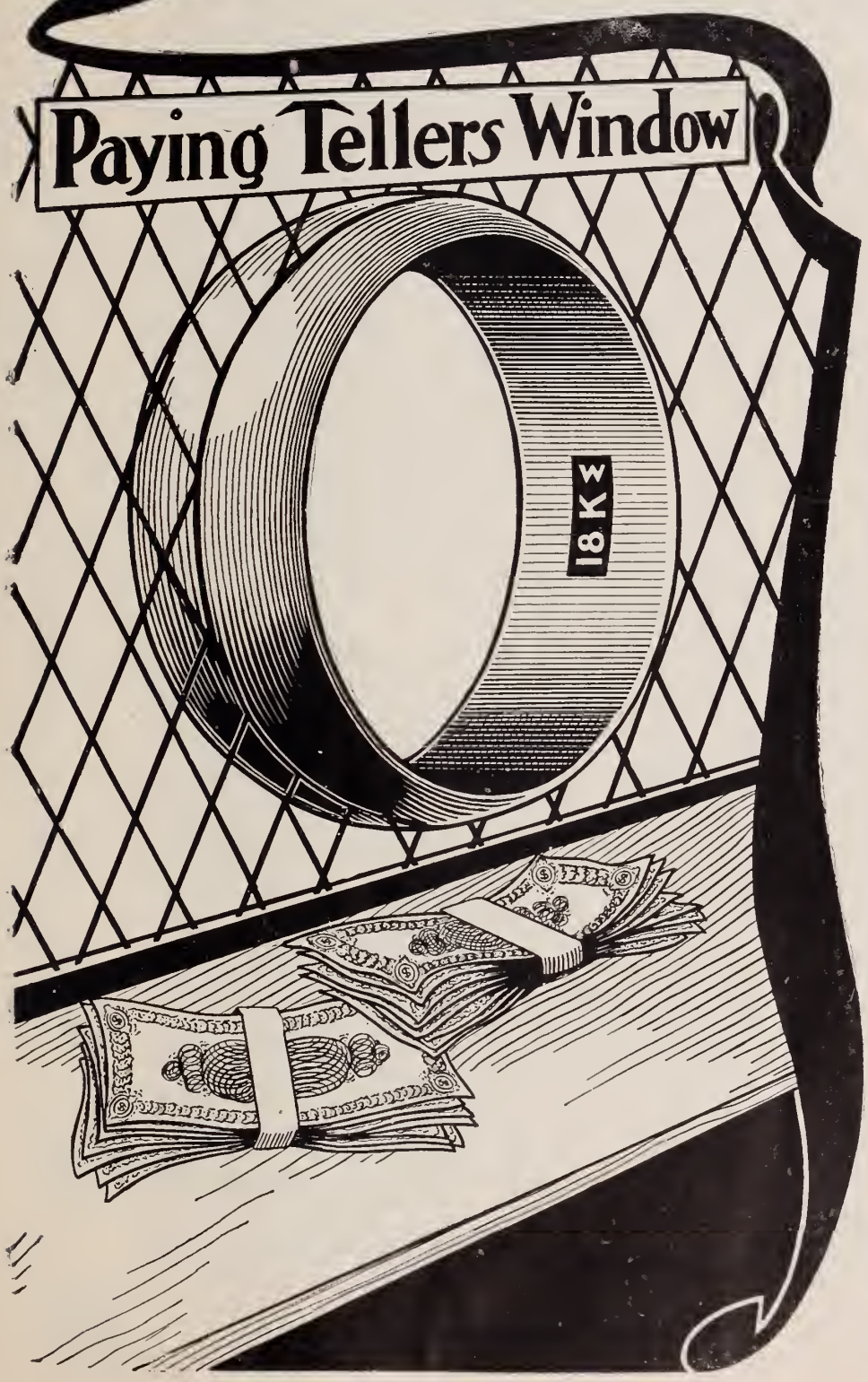
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway, NEW YORK

GOOD ACCOUNTS



TO CORRECT THE RUMOR

connecting our name with the financial troubles of Chas. F. Wood & Co., Diamond Jobbers, of 1 Maiden Lane, New York,

WE MAKE THE STATEMENT

That we are an entirely different firm and in no way connected with that house.

J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.


No. 69.


No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.

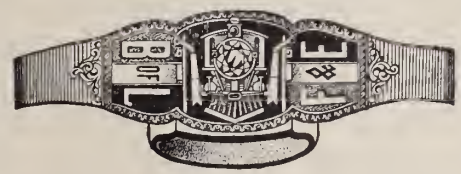

No. 67.


No. 43


No. 51.


No. 44.


No. 66.


No. 99.


No. 22

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

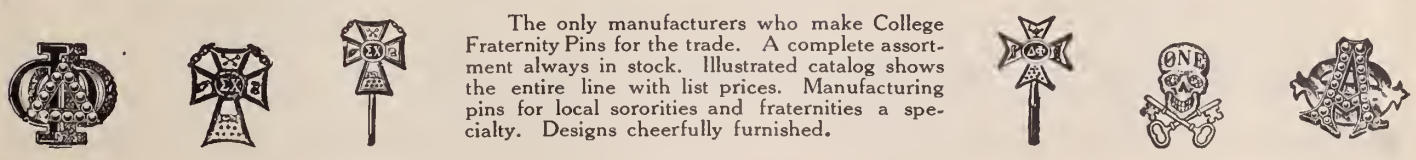
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

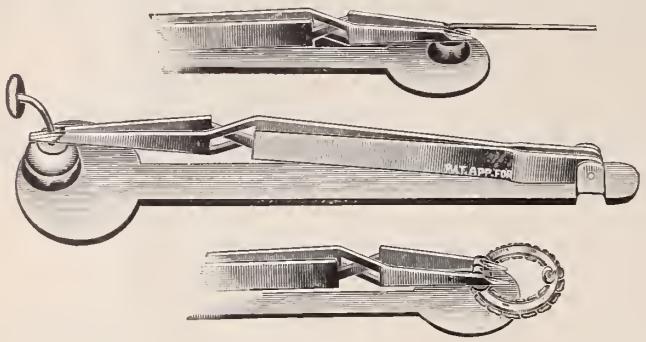
103-105 WILLIAM STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO



The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.



Phesay's Two-In-One Soldering Tweezer



(Patent Applied for)

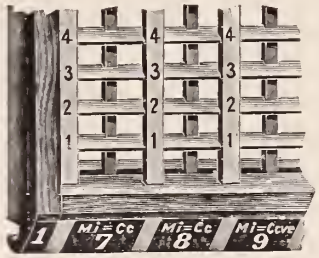
For Soft Soldering all kinds of Backs, Joints, Catches, etc., on Jewelry

Saves Time

DIRECTIONS:—Hold Tweezer in left hand. Open it out straight by swinging disk arm down. Press top part of Tweezers above interlocking point, to open jaws. Take hold of joint, catch or "Back" with these jaws and fill same with solder as usual; retain joint catch or "Back" in these jaws. (They hold same automatically). Swing disk arm back to former position, place article to have this joint catch or "back" soldered on it on the disk. Then press top part that is holding the joint catch or "Back" down gently and firmly, until it holds joint catch or "Back" on that part of the piece of Jewelry that it is to be soldered to. Apply flame as usual.

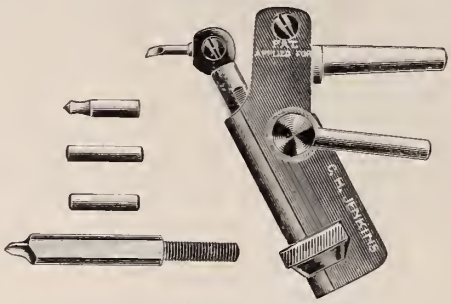
By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plum and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Improved Turning and Jeweling Attachment No. 33



New Features

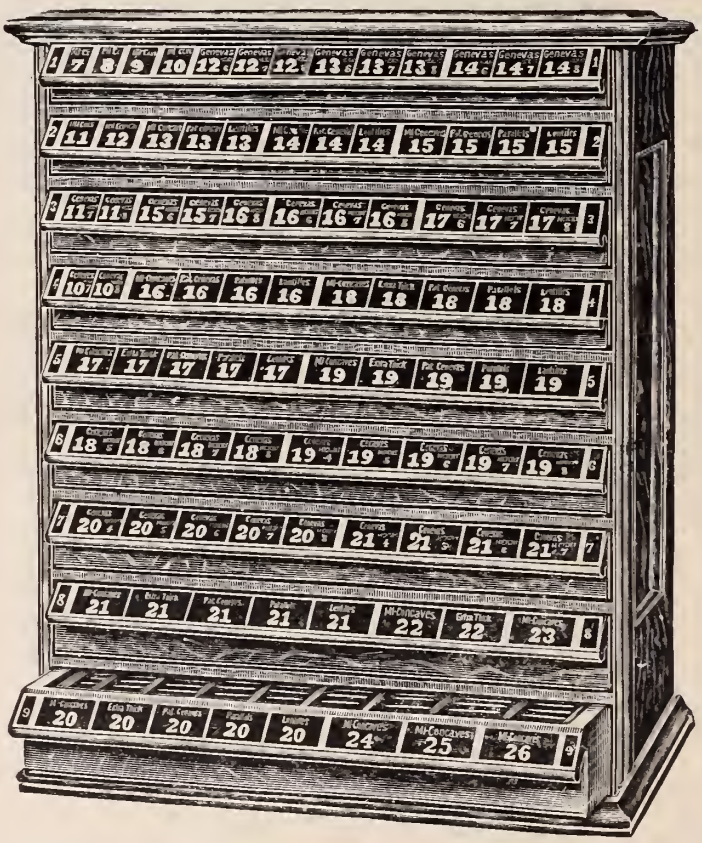
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of latbes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of latbe. **Price, each, $4.50**



Echarco Watch Glass Cabinet No. 15 (Patented)

Price, each, $16.00

Tbis cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

CONSTRUCTION AND MATERIAL.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of hasswood and put togetber in best manner possible.

PARTITIONS are skeleton, preventing accumulation of dust, chips, etc.

BOTTOMS of cabinets are hollow to receive chips, dust, etc.

ARRANGEMENT FOR GLASSES.—The 9 drawers contain 1,547 spaces to bold glasses in upright position.

Labeling of drawers as shown in cut is on the pulls of the drawers and done in gold bronze on black background.

DIMENSIONS.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

The construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well tbought of.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO.

47-49 Maiden Lane
New York

TO THE RETAILER:

About 50 years ago the first Gold Filled Watch Case was manufactured.

The GUARANTEE of the Manufacturer sold this case.

The GUARANTEE of the Manufacturer has ever since been instrumental in selling Gold Filled Watch Cases, and has established them as the most popular cases before the public to-day.

Mr. Jeweler, with the above facts before you, can you lend your assistance to the passage of the Vreeland Stamping Bill, which absolutely eliminates the best and strongest feature in the sale of a Gold Filled Case, and gives you absolutely nothing in return?

The advocates of this Bill tell you its provisions are to uplift the Filled Case Business—to prevent fraudulent stamping of cases, etc.

Don't deceive yourselves by chasing a will-o'-the-wisp.

Ninety-five per cent. of the Gold Filled Cases are made by reputable Manufacturers, under legitimate trade marks and guarantees.

Don't be a party to the destruction of 95 per cent. of good, trying to eliminate 5 per cent. of evil.

If you have not read the Vreeland Stamping Bill—READ IT CAREFULLY.

If you have read the Vreeland Stamping Bill—READ IT AGAIN, but this time *more carefully* than before.

Under its provisions the Gold Filled Case business is robbed of its very vitals, namely—THE GUARANTEE FOR TIME, and in its place is substituted AN OPTION, A MERE OPTION on the part of the Manufacturer to stamp the thickness of plate by decimal, and the fineness of same by karat.

Do you think, Mr. Jeweler, the Filled Case business is still young enough for you to commence a new campaign of education to the public in buying Filled Cases under the provisions of this act, namely —Gold Filled Watch Cases with nothing but the Manufacturer's trade mark in them?

Mr. Jeweler, there is a remedy for the fraudulent stamping of watch cases. The present standard of Filled Cases can be uplifted and the interests of the Jeweler still be conserved, but not under this act.

Pass an act that is an act, a law that is a law.

A Compulsory Stamping Act is the Remedy and the Wadsworth Watch Case Co. will lend all the assistance in its power in that direction.

THE WADSWORTH WATCH CASE COMPANY

NEW YORK	CHICAGO	SAN FRANCISCO
49 Maiden Lane	Columbus Bldg.	717 Market Street

FACTORY: DAYTON, KY.

THE "400" SIZE

THE BEST, THE SMALLEST, THE HANDSOMEST LADIES' AMERICAN WATCH



"The Molly Stark"

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



"The Diadem"

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

HEINTZ RINGS



WHY is it possible for the dealer to make a *better* season's profit on HB RINGS than on all others? HB RINGS are equal to, and better as regards quality and finish; they move quicker for reason of the constant change of design. An unlimited assortment of new ideas is constantly presented to the purchaser for his selection. Many new designs for SPRING now ready. Send for a memo. selection.

HEINTZ BROTHERS
RING MAKERS
BUFFALO, NEW YORK

SOLD DIRECT TO THE RETAIL TRADE ONLY

FEATURES OF OUR LINE

The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH



296



624

SASH BROOCHES
in gold-filled, finished in rose or dark green (antique).

Sash Brooches



237



316

We use finest imitation stones and can furnish any stone or color required.

We Manufacture in GOLD-FILLED and STERLING SILVER

BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

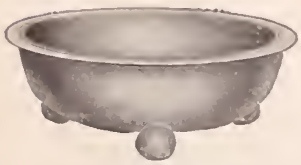
C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane SAN FRANCISCO OFFICE. Henry M. Abrams Co., No. 717 Market Street
Address all orders and communications to Factory, North Attleboro, Mass.

4=IN=1 ASH=RECEIVER



With the parts suspended



With the parts nested
No. 929. Made in Polished Brass

Your chances of selling an article are doubly increased when the article combines both convenience and economy.

The Ash-Receiver shown here is both convenient and economical because it can be used for one, two, three, or four persons.

Catalogue of many other styles, profitable for the jeweler to sell THROUGHOUT the year will be sent on request

S. STERNAU & COMPANY

MAKERS OF

Coffee-machines, Fancy Teakettles, Chafing-dishes and their Accessories, Alcohol-stoves, Coffee and Tea Pots, Candlesticks, Trays, etc.

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post Office

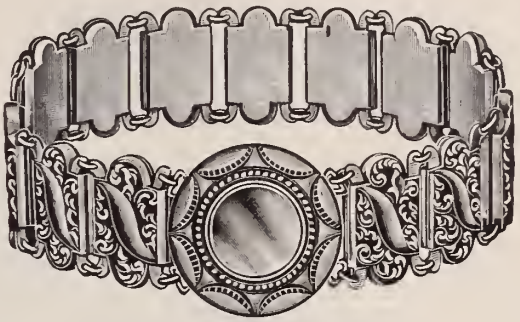
Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

IF IT BURNS ALCOHOL, WE MAKE IT

VELVET



VELVET B



¶ For the trade who wish to handle a cheaper adjustable bracelet, the makers of the well-known "Velvet" have produced a line to be known as "Velvet B"; will wear, will not break, and at a price that will make it a seller.

MASON, HOWARD & CO.

Factory: ATTLEBORO, MASS. New York Office: 180 Broadway





The Original **Carmen Adjustable Bracelet**

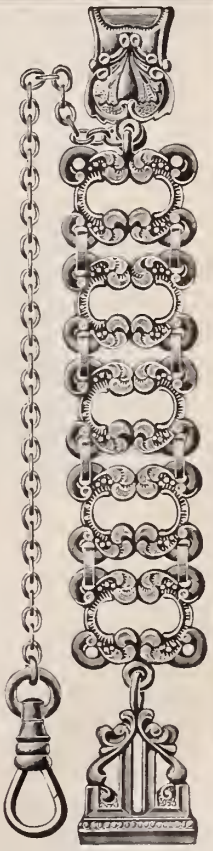
With 20 years' experience and the best factory equipment that can be procured, we are able to produce

THE BEST IN THE WORLD FOR THE MONEY

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.



NEW YORK OFFICE 180 Broadway

CHICAGO OFFICE Heyworth Bldg.

ST. LOUIS OFFICE Mermod & Jaccard Bldg.

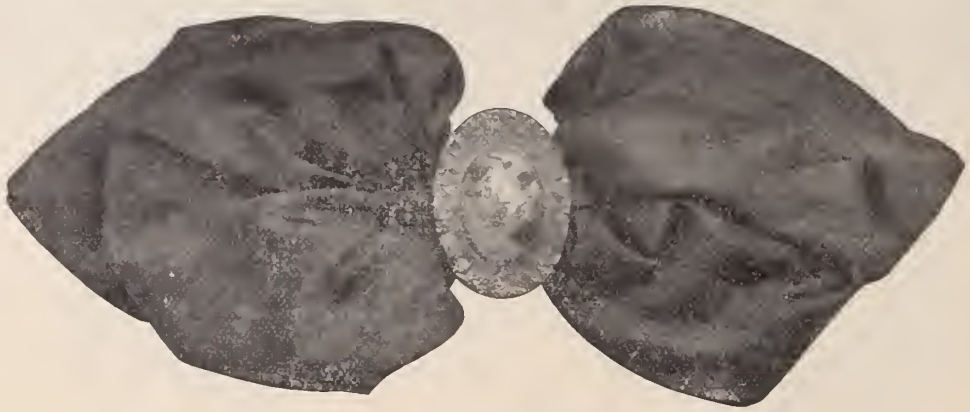
LONDON OFFICE 118-122 Holborn E. C.

E. A. POTTER COMPANY

Providence Rhode Island

ORIGINATORS OF

THE "HOLDWELL" COLLAR AND BOW PIN



NUMEROUS IMITATIONS PROVE ITS MERITS

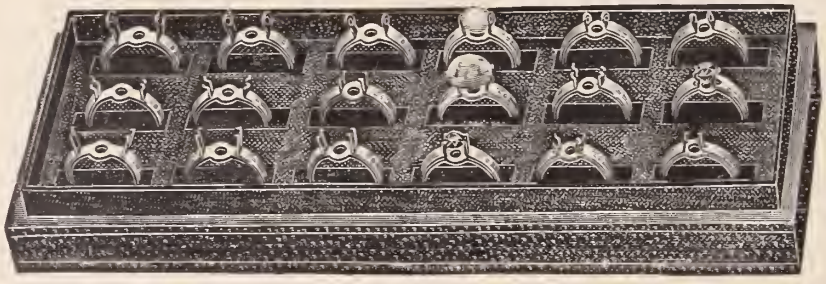
We make Fifty Designs, all in High Grade Gold Filled. Buy of the Originators and get Quality, Design and Finish. Hereafter Holdwell pins will be stamped "Holdwell" on back.

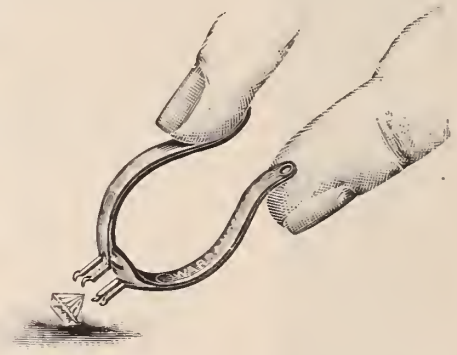
Representatives
LOUIS S. HODGES
HARRY E. FARQUHARSON

SEE OUR NEW GOODS IN CUFF PINS, VEIL PINS, ETC. READY MAY 1st.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

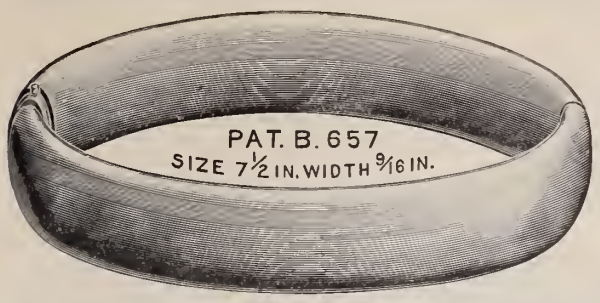
UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			$6.00
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — Selling Agents for United States and Canada



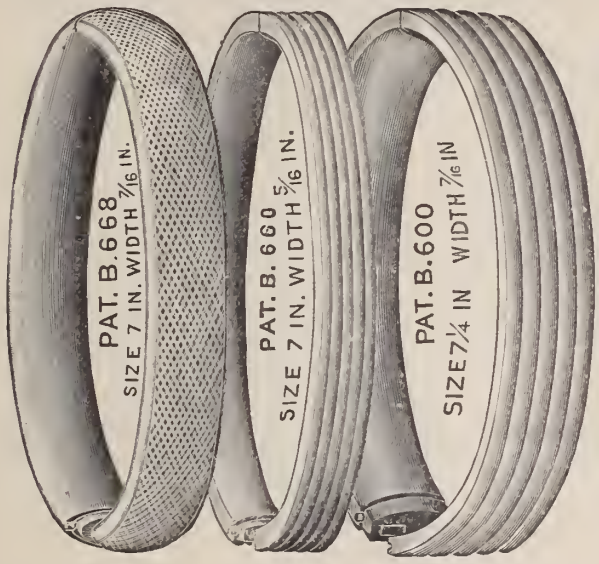
The consumer demands our Bracelets. Our new patterns will suit the most fastidious. Just the Bracelet for the Sweet Girl Graduate.



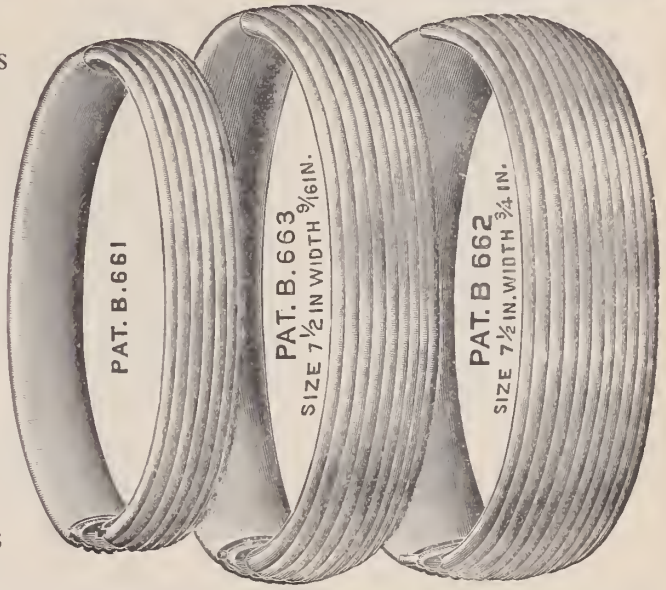
NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

BATES & BACON

ATTLEBORO
MASSACHUSETTS



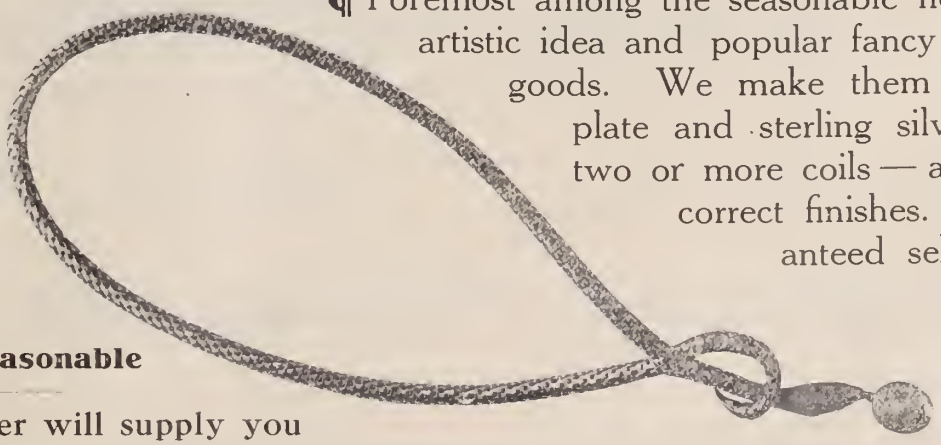
GENTS' VESTS
SAFETY FOBS
DICKENS
PONY
NECKLACES
LORGNETTES
CHAINS
BRACELETS
LOCKETS
CHATELAINES



Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by **WHITING & DAVIS**

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.

The Best Selling "Thread" Pattern in the Trade



The SMITH "PILGRIM"

There never has been a more artistic and lasting design than the Smith "Pilgrim." It is characterized by simple elegance, refinement and dignity of design, and grateful absence of over-ornamentation. The Smith "Pilgrim" pattern will remain permanently in demand. Include "Pilgrim" in your stock. It is without question the best selling "thread" pattern in the trade to-day. Made in all the fancy pieces.

FRANK W. SMITH CO. MANUFACTURERS OF STERLING SILVERWARE **Gardner, Mass.**



TRADE MARK

OUR FALL LINE ALL READY **FULL OF BEST SELLERS**

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

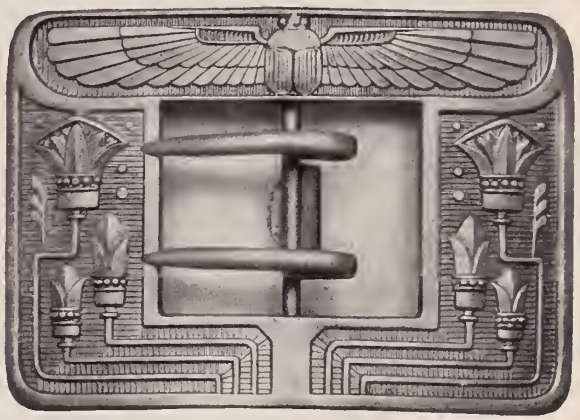


R. BLACKINTON & CO.

Established 1861 TRADE ⊣B⊢ MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Our Mr. J. R. Morss will be pleased to greet you at our New Sample Rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane.



Here is another example from our leading line of Sterling Buckles and Belt Pins.

"Kotobuki"

(Pronounced Ko-to-bú-ki)

THE JAPANESE WORD FOR LONG LIFE

The Popular Craze in

SCARF PINS

Price in 14 Kt. $3.00

MANUFACTURED IN 14 KT. GOLD BY

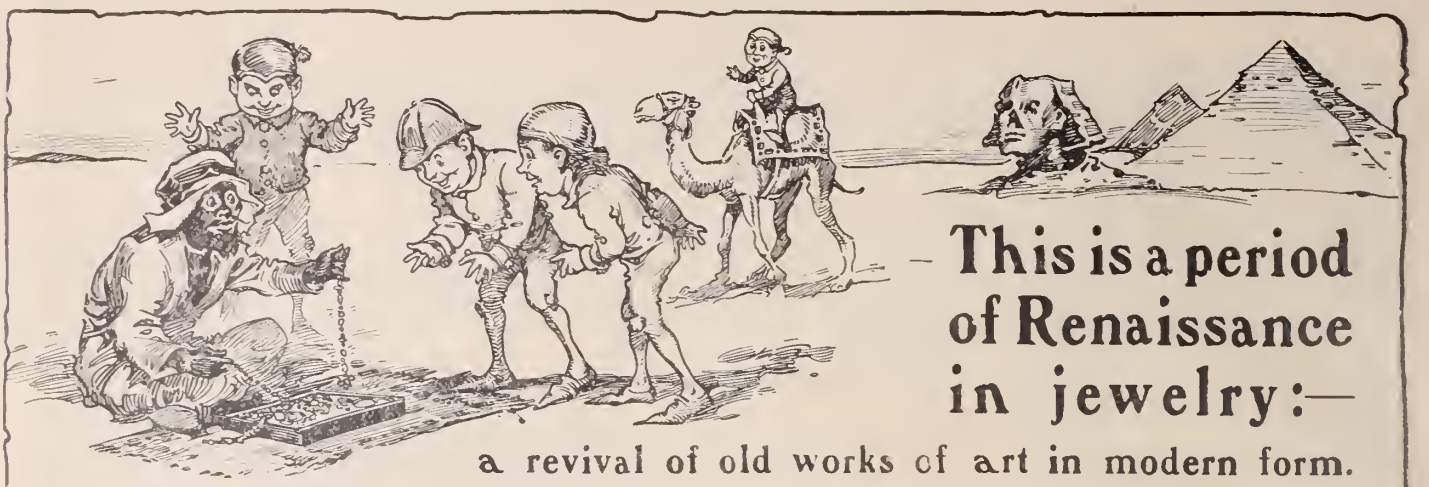
Price in 14 Kt. $3.00

VAN DUSEN & STOKES CO.

MAKERS OF ORIENTAL JEWELRY

IMPORTERS OF CORAL AND SEMI-PRECIOUS STONES

1123 CHESTNUT STREET = = = = = PHILADELPHIA



This is a period of Renaissance in jewelry:—

a revival of old works of art in modern form.

A striking example may be found in the use of cameos, corals, etc., in brooches, scarf pins and other articles of jewelry. They are among the best "Sellers" and destined to become extremely popular.

We are constantly increasing our line of these goods and shall be pleased to send memo. packages which will interest and pay you to inspect.

Remember "We Sell Sellers"

HENRY FREUND & BRO.

Jewelry, Watches and Diamonds

71 Nassau St., NEW YORK

ELK and F. O. E. GOODS a Specialty

Our Trade-Mark "The Rose," stands for quality and excellence





66112

Mr. Retailer:

This cut shows the ACTUAL SIZE of a 14K. Gold Watch Case (weighing 28 5/8 dwts.) made by us SIXTEEN YEARS AGO for Messrs. C. G. ALFORD & CO., NEW YORK.

Notwithstanding its size, it really was a work of art.

AND

That case was stamped:

"SOLIDARITY"

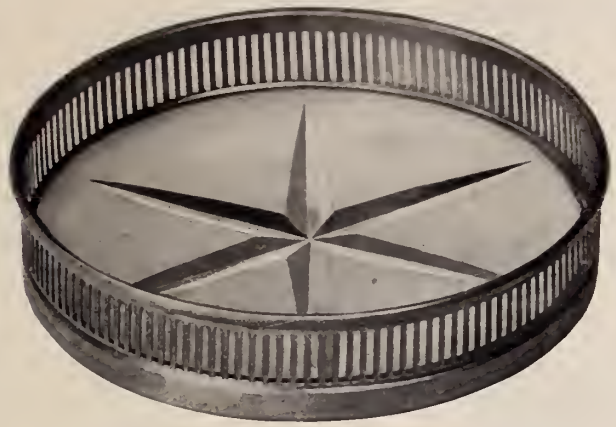
Solidarity Watch Case Co.

Established 1885

54 Maiden Lane, New York

General Selling Agents

JOHN W. SHERWOOD :: :: FRANK E. HARMER



Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

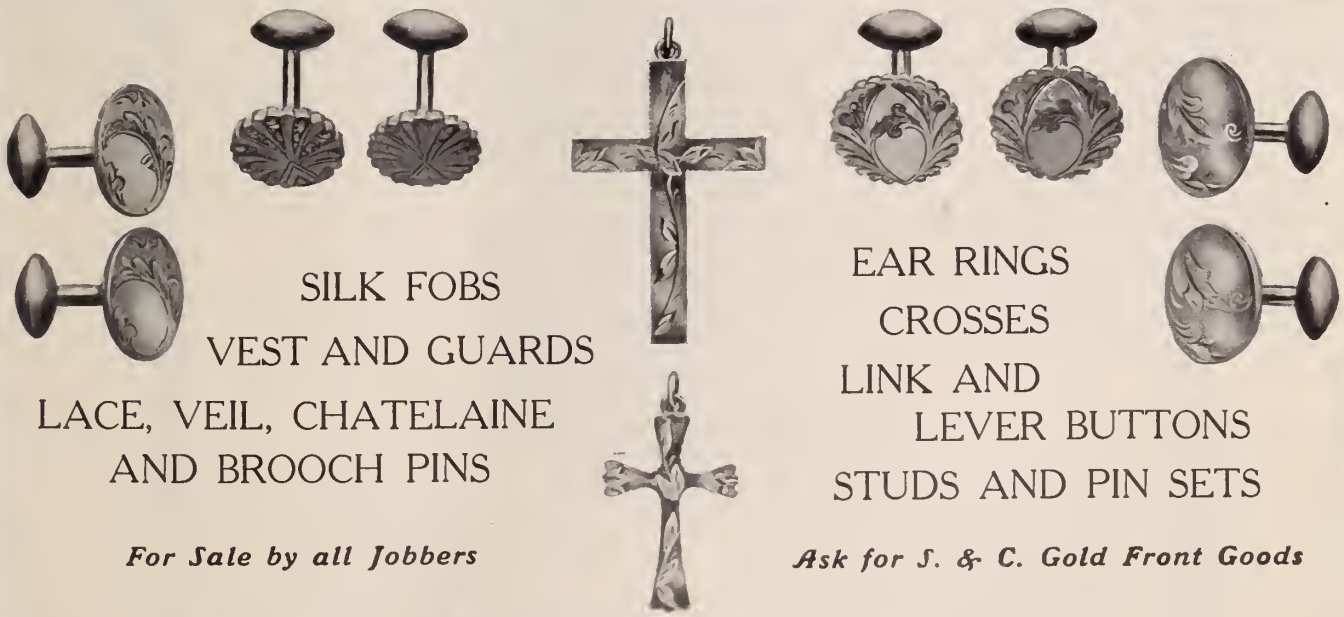
No. 4444
3 inch (Actual size) $10.50 dozen

Prices $10.50 to $27.00 per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York North Attleboro, Mass.



SILK FOBS
VEST AND GUARDS
LACE, VEIL, CHATELAINE AND BROOCH PINS

For Sale by all Jobbers

EAR RINGS
CROSSES
LINK AND LEVER BUTTONS
STUDS AND PIN SETS

Ask for S. & C. Gold Front Goods

Smith & Crosby, FACTORY: Attleboro, Mass.

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved. All are Stamped S. & C. and Guaranteed

The

TOWLE MFG. COMPANY

Silversmiths

HAVE OPENED NEW

SALESROOMS

AT

17 MAIDEN LANE

THE SILVERSMITHS BUILDING

NEW YORK

GEORGE DAVENPORT LUNT
Manager

TRADE MARK
STERLING

FACTORIES
NEWBURYPORT
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SALESROOMS
CHICAGO, ILL.
42 MADISON ST.

SALESROOMS AT 41 UNION SQUARE ARE DISCONTINUED

The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open



Side View Closed



Order No. in 14-Kt. Gold 2117

Order No. in Sterling Silver 2043

Front View Closed



PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH
San Francisco Office
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Factory and Main Office
NEWARK, N. J.

BRANCH
New York Office
1 Maiden Lane

SHOWINGS FOR THE SPRING TRADE

TRADE D MARK

AFTER the quiet of the winter's end and the Lenten lull, the advent of a new season gives rise to new demands. For these demands in the matter of jewelry, generous provision has been made by this house. Varied and complete lines abound in beauty and value. Fair prices always prevail. See the lines.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York

Factory: Newark, N. J. San Francisco: Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

TRADE MARK

DESIGNING
AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied Trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co.

14 Kt. Gold Jewelry

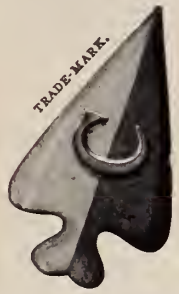
23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

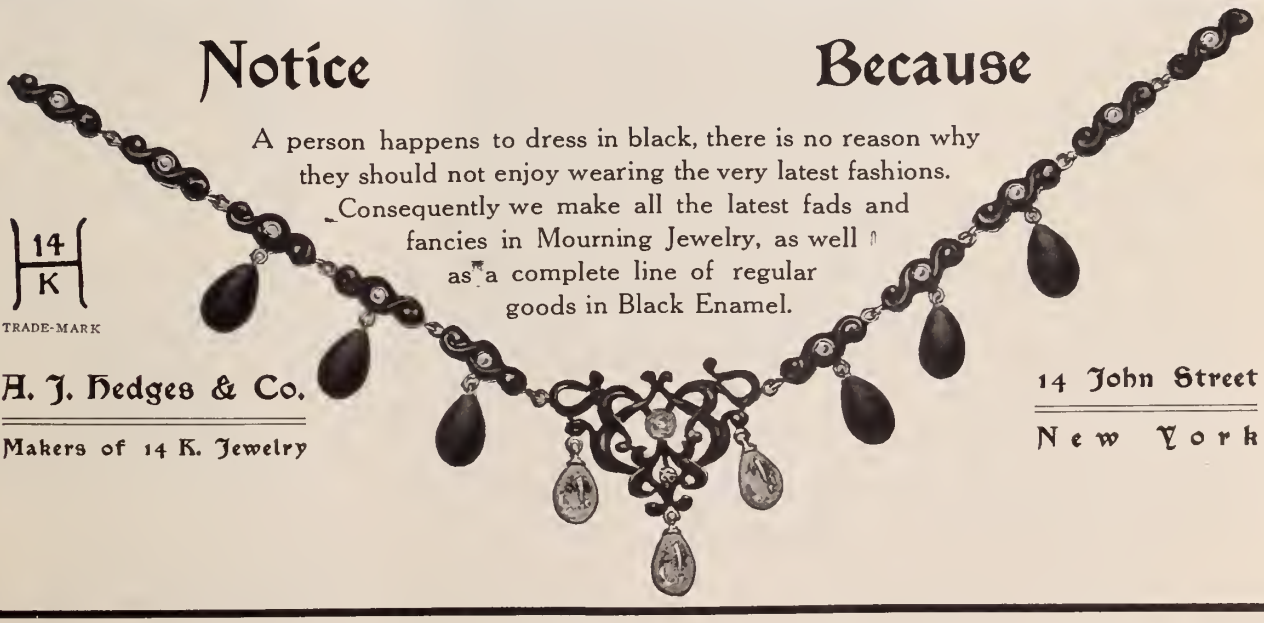
ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

Notice Because

A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.



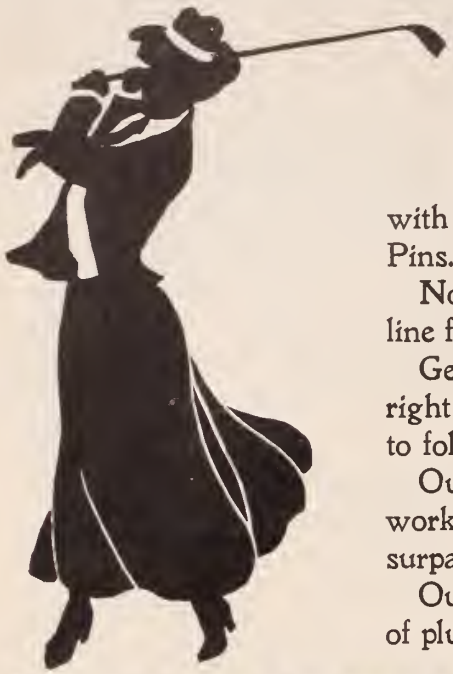
14 K
TRADE-MARK

H. J. Hedges & Co.

Makers of 14 K. Jewelry

14 John Street

New York



We have made ... a Hit ...

with our new Buttons and Scarf Pins.

Now is the time to select your line for 1908.

Get the right goods at the right prices and results are sure to follow.

Our 10K. line is unequaled in workmanship and finish, and unsurpassed in quality.

Our trade-mark is a guarantee of plump 10K.

KELLER JEWELRY MFG. CO.

Manufacturers of Fine Gold Jewelry

Brooches, Link Buttons, Lockets, Scarf Pins, Combs, Fobs, Tie Clasps, Charms, Lorgnette Chains, Neck Chains

64 Nassau Street, New York

Factory 251 N. J. R. R. Avenue - - - NEWARK, N. J.

SOLID GOLD BUCKLES AND SASH PINS

PLAIN AND ENGRAVED



14 K. — Everything in Gold Jewelry — 10 K.

Brooches, Links, Bracelets, Scarfs, Fobs, Lockets, Hat Pins, Festoons, Emblems, Gold Novelties, Pendants, Earrings, Combs, etc.

Chas. L. Trout & Co.
MANUFACTURERS

2 Maiden Lane, New York

The Hagerstrom Co.

Makers of 14 Kt. Jewelry

¶ Our line consists of up-to-date and latest designs in **Handy Pins, Scarf Pins, Brooches, Cuff Buttons, etc.** We have without doubt the largest and most complete line of **Necklaces** and **LaVallieres** in the market to-day.

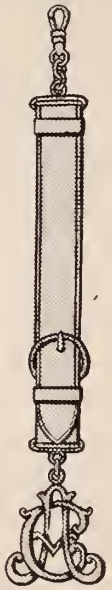
¶ Convince yourself by looking over our stock when our salesmen call.

OFFICE AND WORKS:

276 N. J. R. R. Avenue, NEWARK, N. J.

Send for the Latest Styles in

MONOGRAMS and INITIALS



as manufactured by

Thomas J. Dunn Co.

101 Chambers Street
NEW YORK

Makers of Exclusive Styles in

Monogram Fobs

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic.

Specialties in the Monogram and Initial line
Send for Illustrated Sheets

TRADE S MARK

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

UNIQUE GEMS

I am showing an entirely new lot of NATIVE, CEYLON, URAL and BRAZIL semi-precious stones, in new and fancy cuttings as well as cabochons. ALL GENUINE. Sample papers sent to reliable dealers.

Louis J. Deacon, CAPE MAY N. J. (Summer headq'ters)



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

ENOS RICHARDSON & CO.

23 Maiden Lane — New York, N. Y.

Trade-Mark

MANUFACTURERS OF

14 K. GOLD JEWELRY

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

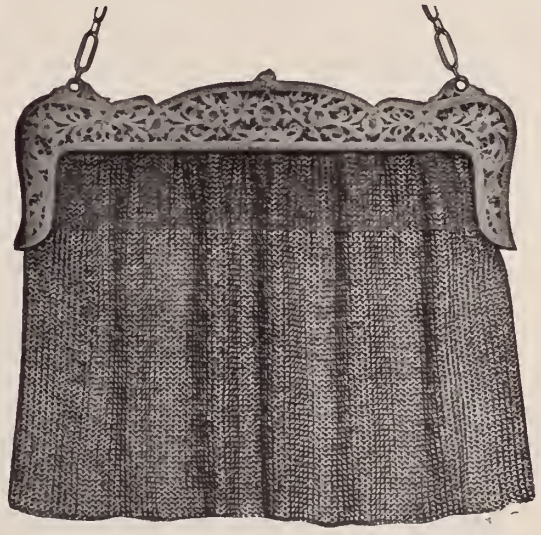
10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

I. N. LEVINSON, President — ESTABLISHED 1865 — H. S. MORRIS, Sec. and Treas.

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Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.

31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

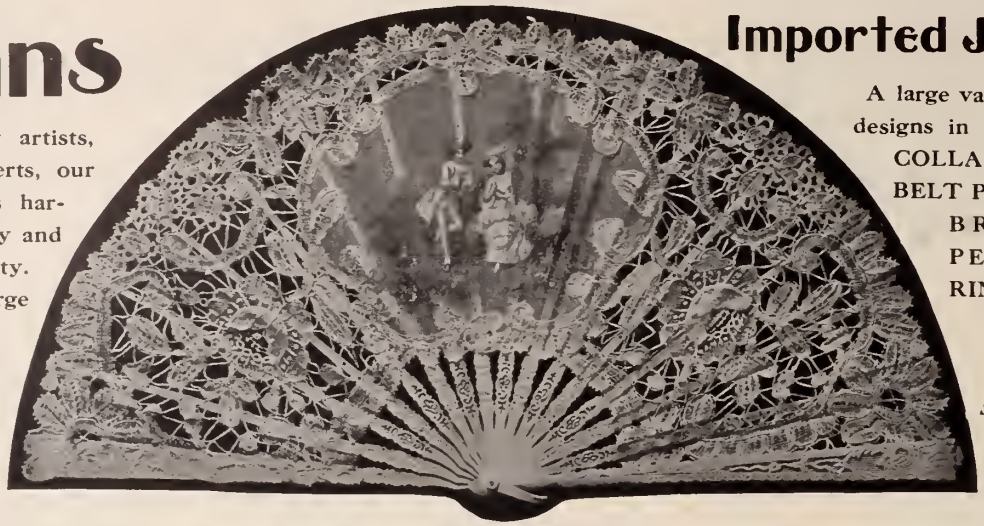
JAMES P. SNOW — CHAS. E. WESTCOTT

Makers of Fine Gold Jewelry

ESTABLISHED 1834

Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.



Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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French Jewelry Novelties

COMBS, BARRETTES, BROOCHES, HAT PINS, BRACELETS BUCKLES, LA VALLIERES, LORGNETTE CHAINS, ETC. Complete Lines of JET JEWELRY, PEARL COLLARS and every quality of PEARL STRINGS.

Selection Packages sent upon request to all Reliable Dealers

Chopard Frères Co.

Factory, 35 Rue des Trois Bornes PARIS, FRANCE

56 Maiden Lane, New York

L. BONET, CAMEO PORTRAITS,



Importer of Precious Stones,

41 Union Square, NEW YORK.

Shell Cameo Brooches and Belt Pins

IN STERLING SILVER FLORENTINE WORK

FROM

$3.25 to $7.00 Each

Send for a choice selection on memorandum



M. GUGENHEIM, Importer

Brooches, Festoon Chains, Combs, Hat Pins, Collars, Jet Goods, Mesh Bags, in German Silver, Gilt Metal and Sterling

NEW YORK OFFICE 33 Union Square, Decker Building

PARIS 32 Faubourg Poissoniere

¶ While in Italy I anticipated the daily growing demand for Cameos, and accordingly negotiated for such quantities as now enable me to uninterruptedly meet the heavy call for these goods.



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

WAGNER COMB MANUFACTURING COMPANY

Hartford Building
41 Union Square, New York

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

SIGNET LOCKET PHOTO RINGS



Charles M. Levy

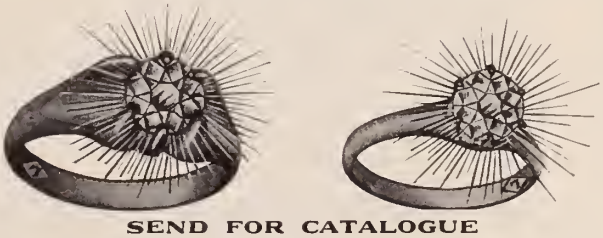
Manufacturer of

RINGS
LOCKETS
AND
BUTTONS

90 WILLIAM STREET
NEW YORK CITY

DIAMONDINE MOUNTED RINGS

A natural brilliant white and hard gem, the nearest substitute for a diamond ever discovered



SEND FOR CATALOGUE

LOCKETS ONLY

Registered

TRADE W&H © MARK

U. S. Pat. Office



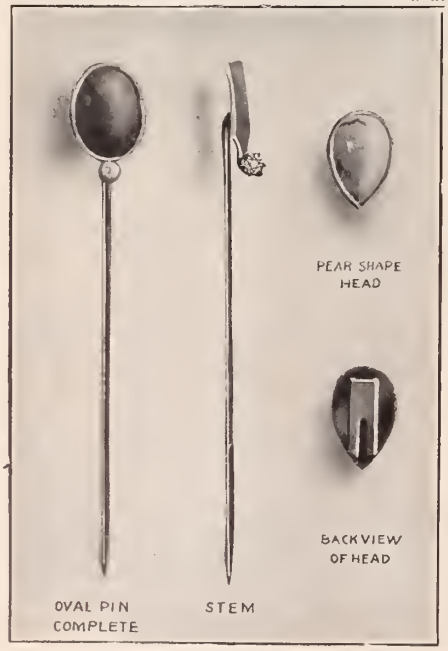
NUMBER 8489

Old English Style and Finish; Hand Decorated

WIGHTMAN & HOUCH CO.

NEW YORK OFFICE
3 Malden Lane

Main Office and Factory { 7 Beverly St. PROVIDENCE, R. I.



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE R MARK.

1. 1. Snap complete.
2. 2. Outside of snap.
3. 3. Inside of snap.

The E. P. H. Patent

NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

Can be had of the following Wholesale Selling Agents:

Messrs. W. Green & Co., 81 Nassau St., New York
M. Sickles & Sons, Philadelphia
E. A. Cowan & Co., Boston
E. & J. Swigart, Cincinnati
Swartchild & Co., Chicago
Nordman Brothers, San Francisco
Leonard Krower, New Orleans
A. Walker Co., Providence, R. I.
Bauman-Massa Jewelry Co., St. Louis
H. S. Meiskey Co., Lancaster, Pa.
The Edw. Lehman Jewelry Co., Denver, Col.

PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

The St. James

Cor. Walnut and 13th Sts., Phila., Pa.

THE IDEAL HOTEL OF THE QUAKER CITY

A spacious fire and burglar proof safe has been provided for the convenience of the trade. Palatial rooms with bath $2.50 per day and up. Rooms without bath, (running water) $2.00 and up.

EUGENE G. MILLER, Mgr.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

Pat. U.S. and Canada.

Mary had a little Lamb, its fleece was fine and white If you wear Well's Perfect Adjusters in your rings, they will stay up nice and right. It followed her to school one day to see what it could learn, rubbed its fleece against the stove not knowing it would burn. Then the teacher shouted, this school we will adjourn. With a hand on each nose they vacated every seat, but Mary's Lamb stayed right there and had all their chewing gum to eat.

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

"INK PENCILS"

Beacon Stylos

THE BEST MAKE

THREE POPULAR STYLES

Brown Beacon

Piccaninny

Beacon Shrimp



$1.50 $2.00 $1.50

Liberal trade discounts. Platinum-Iridium Points.
Attractive Display Cartons. Write for Catalogues.

Aikin-Lambert Co.

15 MAIDEN LANE, NEW YORK

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* it's reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

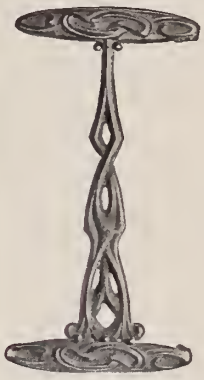
THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St., CINCINNATI, OHIO

Important Notice

¶ The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



KREMENTZ & CO.
CARTER, HOWE & CO.
BIPPART, GRISCOM & OSBORN
A. J. HEDGES & CO.
ECKFELDT & ACKLEY
J. T. MAURAN MFG. CO.
WOLCOTT MFG. CO.
ARCH CROWN MFG. CO.
SCHRADER-WITTSTEIN CO.
THEO. W. FOSTER & BRO. CO.



The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

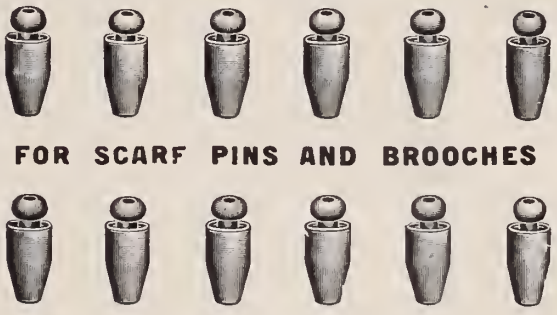
Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

CHARLES T. WITTSTEIN

ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.

"HOLD-ON" CLUTCH





FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

*1. **It Holds***—The harder you pull, the tighter it holds.
*2. **To Release***—Raise the clutch and pull the ball.
*3. **All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**



Something new and unique in Ladies' **MONOGRAM BELT BUCKLES** with back slides to match. Made in **14Kt.** GOLD, STERLING SILVER and GOLD PLATE. JUST THE THING FOR SUMMER.

WALDRON & CARROLL, 34 Warren St., New York City



Seamless Gold Plated Pins

FOR EVERY USE

Variety of Patterns in Plain and Engraved, in lengths one to four inches : : : : : :

GUARANTEED GOLD FRONT, BACK AND SIDES

SEND FOR SELECTION

Maintien Bros. & Elliot, Makers of Jewelry for the Jobbing Trade

NO. ATTLEBORO, MASS.

New York Office, 9-11 Maiden Lane

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

HENRY BASCHKOPF

47-49 Maiden Lane New York, N. Y.

S. F. Myers Co

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

The concern which has the largest constituency, and sells the most goods, MUST have the smallest percentage of expense. We are the largest concern in the world of our kind.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

REMOVAL NOTICE

MABIE, TODD & CO.

Gold Pens

PENCILS, HOLDERS AND CASES
SWAN FOUNTAIN PENS

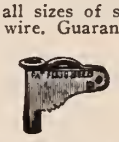
HAVE REMOVED TO

SILVERSMITHS BUILDING
15-17-19 Maiden Lane, New York

THE WASHBURN

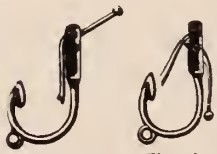
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.

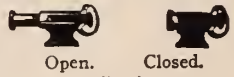




EAR WIRES
for unpierced ears.



SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y

F. DE SIMONE & SON
Importers of Coral
76 Nassau Street, New York
FACTORY TORRE DEL GRECO ITALY
LEO CAHN
General Representative

"Come In and See Us"

NEW QUARTERS
NEW GOODS

Up-to-date Sellers in

Solid Gold Jewelry

AS USUAL
ORDERS PROVE
OUR GOODS SELL

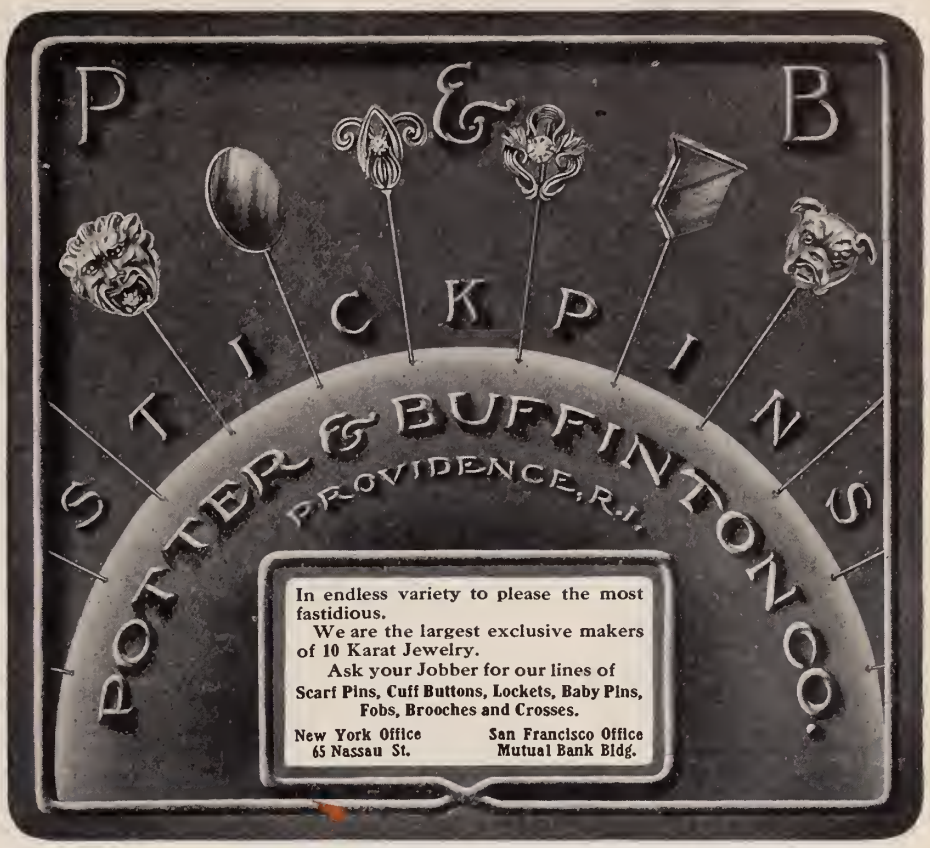
E. L. SPENCER CO.

Makers of
Solid Gold Jewelry

95 Chestnut St., Providence, R. I.

New York Office
SILVERSMITHS BUILDING
15-17-19 Maiden Lane

TWO SAMPLE LINES





OUR NEW YORK OFFICE

is now in the

Silversmiths Building

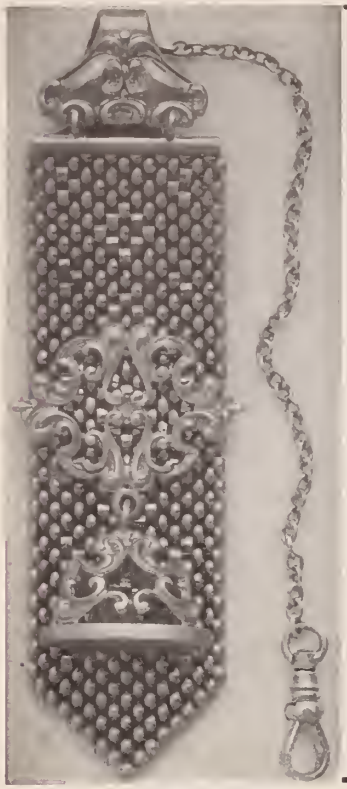
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OUR SPECIALTY

Do not forget that we still continue to show the best line of these goods on the market, in Fobs, Bracelets and Neck Chains. These wear longer, give better satisfaction than any metal fob made, and our designs are up-to-date. Also our line of chains of all kinds find a ready market among the best trade, both in 1-10 and a medium wearing grade.

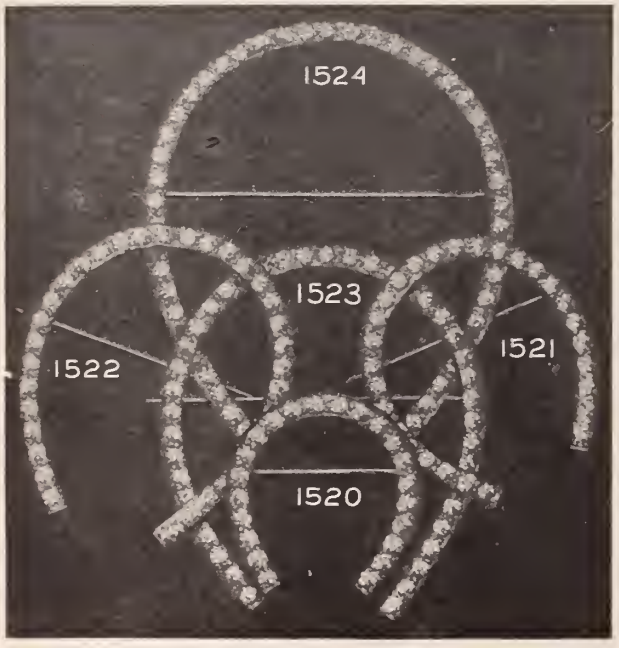
We also make a nice line of Brooches, Hatpins, Scarfpins, Barrettes, etc., that should demand your attention.

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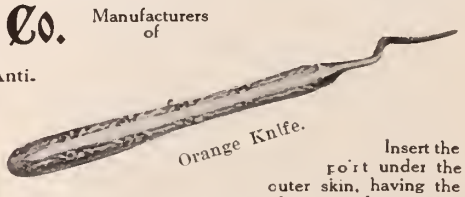
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Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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Unquestionably the best selling goods in the country today are

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We are making the finest and best line of these goods that can be found.

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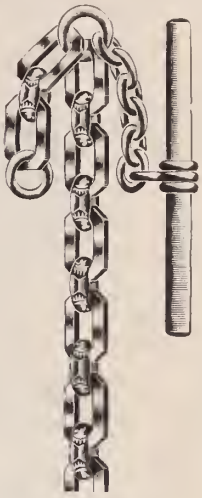




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PRINCESS, NECK AND GUARD CHAINS



We do not make as much noise as some of our friends but we are "there with the goods" and the *Jobbing Trade* handling our product for the last half century, know that our QUALITIES are genuine and can be depended upon, that our FINISH is unparalleled and that our prices are consistent.

If you do not handle O. M. DRAPER GOODS, we both lose.

We sell only to the Jobbing Trade.

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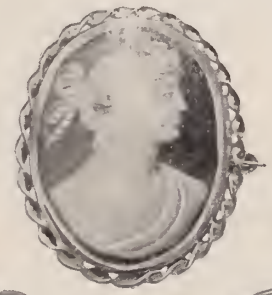
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BROOCHES

Just now cameo and single stone Brooches are holding the center of the stage, and every Jobber should have at least a few numbers in his lines this spring. The business conditions make it necessary for you to keep abreast of the times. **Let us send you a few samples on memorandum.**

THIS TRADE-MARK on every piece of jewelry that leaves our factory. A medium-priced line of 10K. jewelry that has stood the test. Will say no more, but let us show you and be convinced yourself.

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Veil, Cuff and Baby Pins

An immense line. Many new designs supplementing our staple patterns—all of acknowledged beauty and easily sold.

Cameos A revival of an old-style decoration too good to remain in oblivion.

Shell, Coral and others, mounted as Brooches, Stick Pins, etc.

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WE SELL TO THE JOBBING TRADE ONLY

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For over twenty-five years the S. & B. L. ★ CO. lockets have maintained their reputation as a standard production for the high-class jewelry trade.

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Fancy Platforms and Blocks for Window Display.

Trays, for Show Cases and Travelers' Use, of every description.

Jewelry Boxes in many qualities and styles.

Boxes for silverware. Manicure and Toilet Sets.

Silverware Chests in any combination.

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New Goods.
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F. W. BODWELL, Pres. & Gen. Mgr.

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For Scarf Pins, Stnds and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

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Rolled Plated Chains

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NORTH ATTLEBORO, MASS.



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Manufacturers of Fine
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HERMAN KOHLBUSCH, Sr.,
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Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
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We are using the most approved and modern reducing machines, guaranteeing the finest work.

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Designs cheerfully submitted for jewelry, silverware, medals, emblems, brass goods, etc.

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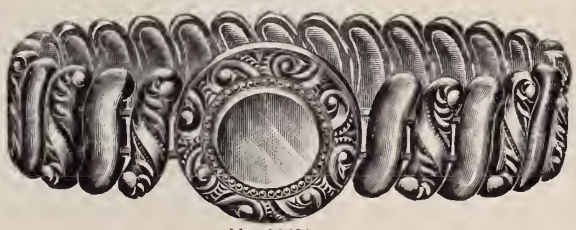
We say again
The "Mary Stuart" Bracelet
Surpasses all others!!

"Ask the Dealer Who Handles Them"



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YOUR JOBBER WILL FURNISH THIS BRACELET For **$1.00**

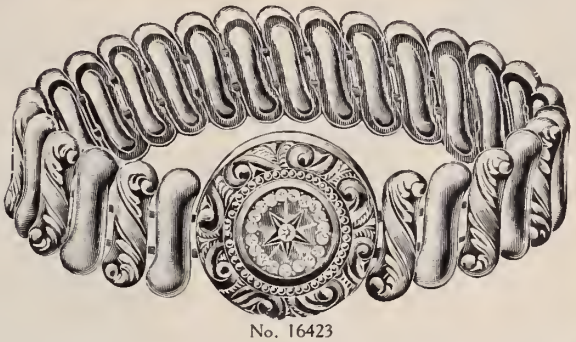


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This is the cheapest guaranteed Gold-filled Adjustable Bracelet on the Market.

Write us if you wish to be referred to the live Jobbers who are selling them

Convince Yourself To-day. We Sell to Jobbers Only



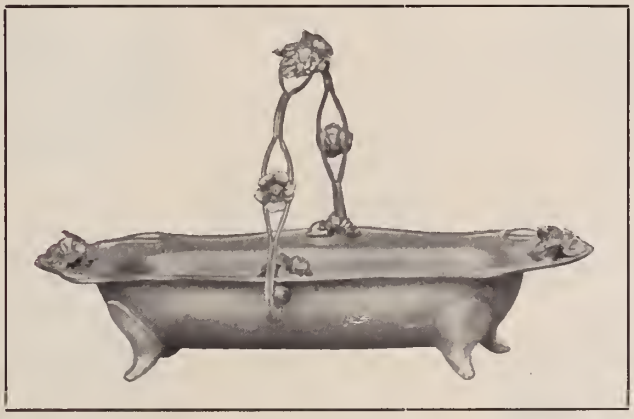
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Attleboro Chain Co.
Factory at ATTLEBORO, MASS.

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.
ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS



7801

THE MAN who doesn't advertise is a good deal like the fellow who throws his sweetheart a kiss in the dark — he knows what he is doing, but no one else does.

We know pretty well what we are doing — we shipped a half million last year — but when you know what we are doing as well as we do, we will ship a million.

We are therefore making our bow through the Jewelers' Circular-Weekly in an endeavor to put you next and let you in on the ground floor.

This is getting to be one of the best advertised and favorably known lines in the business. We intend to keep it up until there is not a jeweler in the country who does not know that the Fleur-de-Lis line is a winner.

THE MINERVA

This bids fair to be an interesting season in adjustable bracelets.

HIGH GRADE GOLD FILLED CHAIN TRADE MARK W & C F

has never yet been equaled, and whatever is doing, you will find us there with the goods.



This trade-mark appears inside the cover of every box containing

MINERVA BRACELETS

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
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THE MINERVA GIRL



Genuine Hand-Cut Shell Cameos.

Pink or Brown La Vallieres or Brooches.

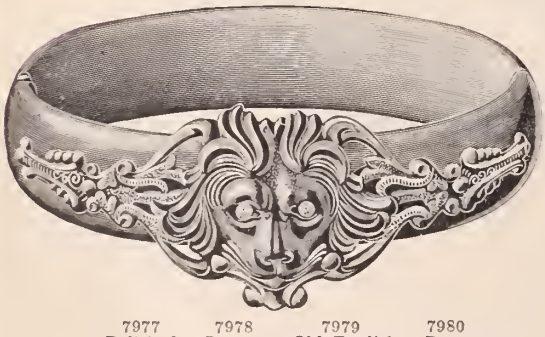
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Genuine Hand Cut Cameos. The Latest Fad.



7977 Polished 7978 Roman 7979 Old English 7980 Rose

We have every kind of an animal that is any good in the jewelry business.



8127—Polished 8128—Roman 8129—Old English
⅞ inch wide.

FONTNEAU & COOK CO.

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The Gillette Safety Razor Set consists of a triple silver-plated holder and twelve double edged, thin, flexible, wafer-like blades (24 keen edges), packed in a velvet lined leather case. Price, $5.00. Also made in Combination Sets in a variety of styles with toilet accessories retailing from $6.50 to $50.00 each.

Would You Have the Present Year Bring You Increased Patronage, Profit and Prosperity?

Do you realize that nearly every hour in the day some man is converted to the easier, quicker and more economical way of shaving himself with the

Gillette Safety Razor?

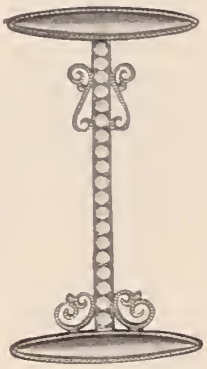
Our persistent and vigorous advertising in the leading publications of this country discloses — *and will continue to disclose* — beyond all question of doubt, the superiority of the "Gillette." It advocates the advantages of self-shaving and guides the man to your store with a five dollar bill to exchange for the best shaving device in this world.

You can readily see the wisdom of having the "Gillette" ready when he calls. The Standard Gillette Set retails at $5.00 everywhere. Combination Sets from $6.50 to $50.00. Keep a good supply in stock. Write to-day for valuable selling information and prices.

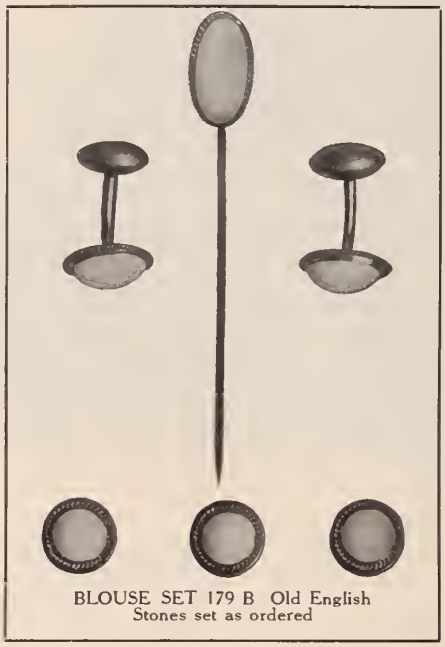
GILLETTE SALES CO., 904 Times Bldg., New York City

Jewelry which gives Distinct Pleasure to its Wearer

This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



1½ in. high No. 3963
2 " " 3969
2¼ " " 3975
THE "FASHION" PIN



BLOUSE SET 179 B Old English
Stones set as ordered



1½ in. high No. 3965
2 " " 3971
2¼ " " 3977
THE "FASHION" PIN

FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

Theodore W. Foster & Bro. Co.

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, MAY 6, 1908. No. 14.

Conditions for Technical Education in England and United States Compared by Sir William Preece.

LONDON, April 16.—As THE CIRCULAR-WEEKLY has been well to the front by encouraging technical education, a short account (in so far as it is an appreciation of America and its students) of a lecture by Sir William Preece will be interesting to its readers. The lecturer is one of the greatest British authorities upon electrical engineering and took part in the opening of the Technical Schools of the Carnegie Institute of Pittsburg. The lecture, entitled "Technical Education in America," was given before the Royal Society of Arts. Sir William said:

"Like Science itself, a trade school also develops the perception of truth. It means the addition of thought, reason and judgment to mere manual craft. It excites the 'reason why' for every operation. Adopting Mr. Carnegie's grandfather's terms, it is *handification* PLUS *headification*. Every industry is based on natural facts, and the most successful workman is he who is able to apply the facts of nature, and the dictates of common sense, which is science, to produce the greatest economical effect from the least expenditure of energy by sensuous, manual or mechanical operations. Hence technical education means an economical advance upon general education, and is supplementary to ordinary board or public school tuition.

"Technical education is more the result of self-acquisition than of professional impartation, and the true secret of success is to place within easy access of the student every possible means of enabling him to acquire facts for himself. It is for this reason so important that he should be instructed with the very tools and processes he uses in his own work.

"The academical professor, who has lived a secluded life in some university town, is, in the language of our American friends, the worst teacher on earth. His knowledge of life is limited, but his value of his own qualifications is excessive. The knowledge he has imparted has often to be unlearned.

"Nothing surprised me more than the character of the apprentices and journeymen who study and practice with all that wonderful energy that is such a marked feature in American life. This imbibed energy is not a question of race, but one of climate, for it affects all those who go there, whatever their nationality. It is as evident in the teacher as in the pupil. It is the exciting influence that generates a craving for education. The American boy in every branch of life will know 'all about it,' and there is no need of stimulation, for he is born with the spirit of ambition, and he is actuated by the national love of progress and the determination to win his own bread and make his own fortune. He is determined to acquire handiness and skill in pen, pencil, brush and tools, and he is as keen in the pursuit of games in the playing fields as in the pursuit of knowledge in the classroom. He has a natural aptitude for acquiring scientific methods and habits, and he speedily masters the rudiments of his trade, business or profession.

"It is difficult, if not impossible, to make any just comparison between the methods of technical education in America and those at home. The conditions are totally different; climate, race, commerce, industry, fashion, wants and aims are different. We are a conservative, archaic nation, well provided with inertia, not wanting in wealth, accustomed to grandmotherly attentions, subject to the traditions of the past, and swayed by the precedents of our grandfathers. America is a congeries of numerous self-governing States, intensely ambitious, enjoying a champagne-like climate, formed of a mixture of all the Celtic, Teutonic and Latin races of Europe, inspired by a rapid and excessive flood of the wealth of the soil and the demands of a phenomenal inroad of aliens; abounding with advancing commerce and growing industry, and suffering from a great inroad of wealth and an immature system of finance. The American boy, the training of whose mind we are considering, possesses the energy and smartness of a new race. The European boy is mentally two years behind him. His precocity is assisted by his keenness and his vivacity. He works with an object and a determination to succeed. He throws the same determination into his studies that he applies to his games. He is irresponsible and sometimes a terror. The absolute unfitness of these characteristics to the British boy must be self-evident, but they will account for the differences in the curricula, and the papers set for examination provided for these boys when they become students in colleges and universities.

"Teachers, like poets, are born, not made. The teachers differ but little from those in Europe, but they are excited to greater energy by their natural enthusiasm, by climatic influences and by the reflected encouragement of their receptive pupils. Indeed, many are imported from France, Germany and the United Kingdom, and I should like to see the reverse operation, for there is much to be gained by a process of blending in professorial ranks. We want new blood at home. We have made a bold start here by appointing Dr. Henry Bovey (M.A., Cambridge), of the McGill University (Montreal), the rector of our new Imperial College of Technology, in South Kensington, and there is every reason to anticipate complete justification for his selection.

"Fortunately for Americans education has been kept outside politics, and it is not as with us the shuttlecock of party."

Beautiful Ostensorium Made for a Church at Nelson, B. C.

IN THE CIRCULAR-WEEKLY, July 10, 1907, appeared a half-tone print of a beautiful Romanesque monstrance called also *Ostensorium*, or portable tabernacle for the Sacred Host, such as is used in Roman Catholic churches, made by C. A. Beurners, of Dusseldorf (Germany). In this issue THE CIRCULAR-WEEKLY presents a print of a similar specimen of the goldsmith's art, which, though probably less costly and elaborate than Beurners' work, has yet a certain analogy to it in being a departure from the usual form of the Romanesque style.

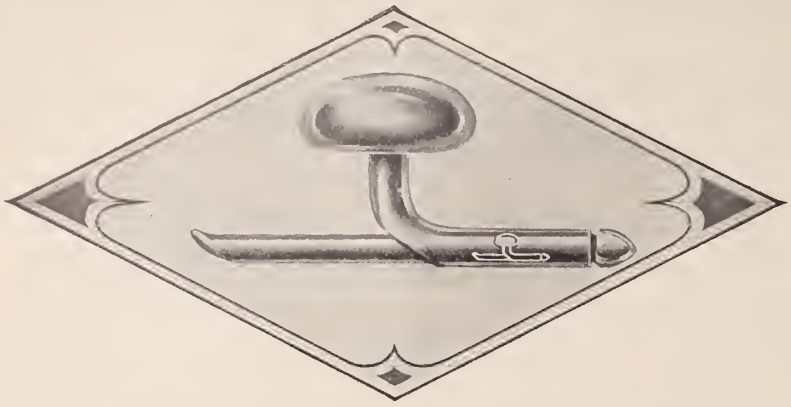
The *Ostensoria* in Roman style, however varied in details of ornamentation, nearly always have the sunburst appearance, wherein the *Luna* containing the Sacred Host is surrounded by a halo of rays. It will be observed that this monstrance, designed by and made in the atelier of Camille Esser, of Weert (Holland), like that of Beurner's, though strictly in the Roman style, follows the *Boldachino* form of the Gothic. The *Luna* is strongly defined by a quarterfoil, the four points of which, accentuated by small diamonds, just reach out to its rim. This quarterfoil in its turn is surrounded by circular field in mat gold, divided in four parts by an equal number of larger diamonds, and in this field in very light blue enamel is the Latin text, *Et nos credimus et cognovimus, quia Tu es Christus, Filius Dei vivi* (We also believe and we know that Thou art the Christ, the Son of the living God).

The *Luna* and its immediate ornamentation, as described, is overshadowed by a dome surmounted by a statuette of the Saviour in the pose of blessing the people with extended arms and hands, placed under a *boldachino* of exceedingly graceful form. To the right and left of the Sacred Host are exquisite statuettes of the Virgin Mother and St. John the Divine, both, like that of the Saviour, in mat gold; the first with folded hands, "Crowned with stars, and the moon at her feet"; the second with his Gospel opened at the sixth chapter, from which the text quoted above is taken.

The two figures are flanked by Cherubim with extended wings and swinging censers. The foot of the monstrance finally is decorated with amethysts of unusual beauty.

With the exception of the *Luna* made of gold, the whole is wrought of silver mined and refined in British Columbia, weighing about 4,500 grams, is heavily gold-plated throughout and, as our print plainly shows, is truly an artistic piece of work.

The piece was made for the Church of Mary Immaculate, of Nelson, B. C., to the order of J. O. Patenaude, jeweler of that city.



BUSINESS CONDITIONS.

UNDER the existing business conditions, the wise retail jeweler carries in stock a good line of every-day-called-for staple jewelry.

At the head of this class is THE LARTER SHIRT STUD.

The summer season is now near at hand and as there is always an extra demand for mother-of-pearl studs for summer wear, you can not afford to leave this part of your stud stock incomplete.

Don't lose sales by not having the styles your customers desire.

We carry the most complete line of mother-of-pearl studs in the market, with patterns to please all tastes, made in 14K gold also 10K gold and 14K gold filled. These two latter qualities to be had through progressive jobbers.

Be sure that your stud stock consists of a complete line of LARTER SHIRT STUDS and you will then be in a position to supply all stud customers.

REMEMBER, every LARTER SHIRT STUD is Guaranteed.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

TRADE-MARK



REGISTERED IN U. S. PATENT OFFICE

A Beautiful Automobile Trophy.

THE Briarcliff automobile trophy, which is depicted herewith, was recently on exhibition at the Fifth Ave. store of Tiffany & Co., New York, and attracted much attention. The trophy was presented by W. W. Law and was made by the firm exhibiting it.

The trophy is of sterling silver and stands on an ebony base. It is thoroughly typical of automobiling. The chief decorative feature consists of a graceful figure of a young woman, with flowing drapery, poised on the axle of an automobile wheel, suggesting velocity. In her uplifted right-hand is a branch of laurel symbolizing victory.



THE BRIARCLIFF TROPHY.

The figure and wheel surmount a silver base upon which are chased in relief three racing automobiles. In the background are etched views of the Briarcliff course. The base of the drum represents an automobile tire with a chain guard.

Two silver bands at the foot of the trophy bear the inscription.

The trophy contains over 350 ounces of silver and stands 34 inches high.

REPOUSSÉ WORK AND CHASING*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of April 29.*)

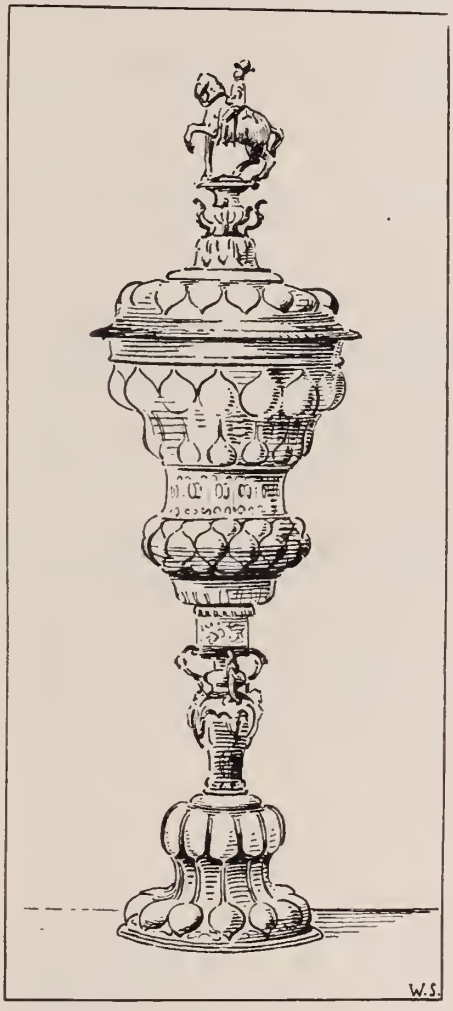
Renaissance.

MANY causes combined to bring about the Renaissance, or "revival," in the 16th century. The overthrow of Constantinople by the Turks, and the reunion of the Greeks, brought the ancient Greek learning and art under the notice of the Italians, and a little later to other European countries, which until then had followed the Gothic style; and with it a renewed desire and enthusiasm for the work of the antique. From a social point of view this renaissance was a very necessary and beneficial change. It liberated the human mind from the fetters of superstition and an autocratic church, and caused people to think for themselves. But from an artistic point of view it was decidedly bad, taken as a whole, although the period has produced some great masters in painting and sculpture such as Raphael and Michel Angelo; in fact, it is more in the decorative and applied arts that one notices the deterioration from the Gothic style. The artists of the Middle Ages sought their inspirations from what they saw around them; when one examines their figures one feels that they are types of the people of the time simply idealized. They chose subjects easily understood by the mass of the people, such as incidents connected with the life of Christ, or some saint popular in certain states and districts.

This is the essential difference between the Gothic and Renaissance styles; the Gothic was a national art, the direct result of the life in the Middle Ages; the art of the Renaissance was not the outcome of the national life, and only appealed to the cultured few. It was simply an attempt to revive the art of 15 centuries ago under conditions which were totally different than in the time of ancient Greece. Classical mythology, which was the very life of ancient Greece, and which furnished the vast majority of the subjects made use of by Greek artists, meant practically nothing to the vast majority of people in the 16th century, and this accounts for much of the artificial appearance which crept into the work of the Renaissance.

In Italy.

The earliest work of the Renaissance was known in Italy as the *quattro cento* period. The work of this period is still influenced by Gothic methods and traditions; this is especially noticeable in German work, but in Italy, the home of the new style, it speedily disappeared. As in the Middle Ages, so in the "revival" the goldsmiths' art was considered one of the most important, and many of the greatest sculptors and painters that the Renaissance produced received their first artistic training in the workshops of the well-known goldsmiths. Among the many fine goldsmiths that Italy produced during this period may be mentioned Benvenuto Cellini. He occupies the same place in the Italian goldsmiths' art of the period as Michel Angelo and Raphael those of the sculptors and painters. Although in latter years the opinion has gained ground that his art has been overrated, and that much of his work was too ornate to be in good taste, his wonderful knowledge of technique cannot be questioned, while his designs were simply typical of the style of the period. Cellini wrote two treatises, one



SILVER CUP AND COVER; GILT. GERMAN, ABOUT 1600. THE WORK OF HANS PETZOLT OF NUREMBERG.

on sculpture and another on the goldsmiths' art. The processes he described in the 16th century are, on the whole, practically the same as those described by Theophilus, the monk, several centuries previous. It would be difficult to say which of the other European countries was the first to follow the example set by Italy. Germany is richest in gold and silver plate of this period still in existence, and an immense amount of work must have been produced, largely due to the flourishing condition of the goldsmiths' guilds in the large cities.

In Germany.

Augsburg was among the first of the more important centers to adopt the new style, but Nuremberg clung to the old traditions long after other towns were producing work in the Renaissance style. The most conspicuous feature in German silverware was the lobing of large surfaces; generally the foot, bowl and cover of a cup was decorated in this way. Introduced during the Gothic period, this very effective decoration was continued side by side with typical Renaissance motives, such as figures from classical mythology, grotesques and arabesques down to the 18th century. By the end of the 16th century Nuremberg had become the most important center of production in Germany. The tall cup and cover shown in the sketch is a typical example of Nuremberg work of this period. It has two marks—a capital N in a circle (the Nuremberg stamp) and a ram's head on a shield, this being the mark of Hans Petzolt, one of the most famous of Nuremberg masters, who died in 1633. This cap forms part of the Waddesdon Bequest Collection in the British Museum. W. S.

(*To be continued.*)

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Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

Washington, D. C., April 29, 1908.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Basle: 1 case jewelry, $250.
Bergen: 2 cases clocks, $190.
Bremen: 1 case plated ware, $255; 3 cases watches, $2,060.
Buenos Ayres: 7 cases plated ware, $859; 1 case plated ware, $150; 4 cases silverware, $1,000; 7 cases clocks, $201.
Calcutta: 1 case plated ware, $115; 134 cases clocks, $2,326.
Callao: 1 case watches, $104.
Colon: 2 cases watches, $170.
Corinto: 1 case plated ware, $130.
Disterro: 76 cases clocks, $452.
Hamburg: 10 cases clocks, $240; 4 cases optical goods, $475; 48 cases clocks, $2,871.
Havre: 3 cases jewelry, $277; 1 case silverware, $200.
Havana: 7 cases clocks, $218; 1 case watches, $113.
Howrah: 7 cases clocks, $118.
Hull: 2 cases plated ware, $155.
Las Palmas: 28 cases clocks, $479.
Liverpool: 38 cases clocks, $658; 1 case jewelry, $700.
London: 1 case silverware, $182; 13 cases scopes and views, $400; 52 cases clocks, $1,191; 42 cases clocks, $1,822; 20 cases clocks, $550.
Maranham: 1 case watches, $150.
Melbourne: 26 cases plated ware, $840; 30 cases clocks, $453; 1 case watches, $219.
Mollendo: 11 cases clocks, $181.
Naples: 1 case jewelry, $100.
Santiago: 1 case silverware, $250; 1 case optical goods, $132.
Savanilla: 7 cases clocks, $150.
Sekandi: 12 cases clocks, $182.
Shanghai: 7 cases clocks, $897.
Sheffield: 7 barrels jewelers' sweepings, $2,500.
Southampton: 18 cases watches, $3,371; 2 cases stereoscopes, $322; 13 cases watches, $2,200.
Tampico: 10 cases clocks, $125.
Valparaiso: 19 cases clocks, $367.
Vera Cruz: 13 cases plated ware, $115.
Zurich: 2 cases clocks, $110.

The Taubman & Harding Co., St. Johnsville, N. Y., was incorporated, May 4, with a capital of $5,000, to deal in jewelry and china. The incorporators were Henry and Maud A. Taubman and Frank G. Harding.

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Philadelphia Jewelers' Club Host of Many Jewelers at Jolly Smoker and Entertainment.

PHILADELPHIA, Pa., April 30.—The handsomely furnished rooms of the Philadelphia Jewelers' Club at 1228 Chestnut St., were the scene Tuesday night of one of the largest gatherings of jewelers and their friends in this city on any occasions, except, perhaps, those of the annual banquet of the club, and it is doubtful whether there were not more jewelers at the club Tuesday night than there were at the Bellevue-Stratford Hotel in February last. It was the occasion of a smoker and vaudeville entertainment given by the club and was in every way an unqualified success, bringing together for a night's jollification and commercial fraternalism "inside" and "road" salesman, clerk and employer, manufacturer, wholesaler and retailer, the latter both of the big cities and the small suburban and rural towns and villages.

How the spirit of good fellowship prevailed while the members and their guests were being entertained by talent, recruited from the best theatrical aggregations, must be left to be told by those who were there. Louis P. White and Joseph E. Cadwallader, of the Board of Governors, who had worked completing the arrangements for the smoker, have been overwhelmed with congratulations of their fellow members on the success that crowned their efforts and feel more than amply repaid by the assurance that they had afforded such a pleasant evening's entertainment.

The vaudeville show began at nine o'clock and was given in the suite of parlors on the second floor at the rear of which was erected a stage. H. Bart McHugh, an agent, had charge of the theatrical talent and arranged the programme to meet the wishes of Messrs. White and Cadwallader for a first-class show only. Billy Farnon and the Misses Wills and Ransley sang and danced themselves into good favor with the jewelers from the start. Farnon scored a hit with a song, "It's Better to be the Lobster than a Wise Guy," and Carl Brehmer, as a magician, puzzled even the card sharps with his tricks with the paste boards and amazed all with displays of legerdemain. Larry Flood, a black face comedian, had a funny dissertation to make on street car traffic, while the Jewelers' Club quartette was as usual given vociferous applause. As a persuasive, bewitching soubrette, Miss Louise Charland was, in the language of her auditors, "all to the good." The Five Musical McClarens displayed their versatility in the musical line, pounding out melodies from all sorts of queer instruments. As a sentimental balladist Miss Hattie Dixey, awakened memories that were pleasing. William Humphries was agreeable as a mimic.

The vaudeville show continued until 11 o'clock, after which the clubmen and their guests went to the third floor where the festivities were continued indefinitely and where the members organized a little vaudeville show all their own, calling upon John Brandt, the possessor of a voice of remarkable timbre, and ever-popular with the jewelers, although his line like his voice is timber, yet no one will venture to say he is a wooden man, and if he had been he would even then have been of the California red wood variety, since he is some six or seven feet high and of 300 lbs. avoirdupois. Mr. Brandt was obliging and responded to the calls for a song with some good old arias and then added some brand new stories, with telling effect. A Mr. Betz, a guest of the Jewelers' Club all the way from Auckland, New Zealand, had a variety of stories from the Australian continent. Others who helped in the entertainment of their fellow members and their hosts were John Liefried, William Reimold, Howard Freeley and Howard Stevenson. The swapping of yarns, punctuated with the popping of corks, lasted until long after midnight.

Of the hundreds who partook of the famed hospitality of the Jewelers' Club, many came early and left early, and many came late and left later. Indeed, members and their guests were coming and going all night, and only a guess can be made as to the number actually there. But the club rooms were crowded from early evening to early morning.

Jewelers' 24 Karat Club Leases Quarters at 57 Maiden Lane.

A special meeting of the Jewelers' 24 Karat Club of New York City was held last Wednesday afternoon at two o'clock, in parlor L of the Astor House, at which time the report of the Board of Directors, regarding the question of securing headquarters for the club was submitted and the matter of changing the date of the annual outing from Sept. 12 to Aug. 1 decided.

The club has leased the third floor of the Reisenweber building, 57 Maiden Lane, where the organization will establish social quarters. One-half of the floor space will be given up for dining purposes and the other half will be used for club rooms. The club rooms will be furnished in heavy leather covered furniture in keeping with the use for which they are to be made. An opening or house warming will be held shortly, and will be in the form of a luncheon to be served to members of the club only.

The change, from Sept. 12 to Aug. 1, in the date for the annual outing of the club, which will be held at Pleasure Bay, Long Branch, N. J., was made because it was considered that the September date was too late in the year, and because of the fact that the Steamboat Co. could furnish better transportation facilities in August.

A clambake will be held again this year, and Voss' First Regiment Band, of Newark, N. J., will be on hand to accompany the jewelers as usual. The boat will start at 9 A. M. instead of 10, and will thus afford more time for the athletic events which will be finished before dinner time.

Wilson Oplinger, a popular jeweler of Lehighton, Pa., who died recently of pneumonia in his 47th year, was a native of Danielsville, but had a residence at Lehighton for many years. The funeral services, which were held from the United Evangelical Church, were largely attended, and the interment was in the Uniontown Cemetery.

Death of Edmund C. Gifford.

FALL RIVER, Mass., April 29.—Edmund C. Gifford, the head of the well-known jewelry concern known as Chas. E. Gifford & Co., at 13 N. Main St., died Sunday evening last in West Falmouth, and the news of his passing, though not unexpected, caused profound sorrow and regret not only among the members of the jewelry trade of this city, but throughout the east, as he was widely known and highly regarded both as a business man and as a jeweler. Mr. Gifford had suffered for some time with liver trouble, and in the hope of benefitting his condition by a rest, had gone to his Summer home in this city last March. The remains were brought to Fall River and the funeral services were held here yesterday.

Edmund Chase Gifford was a native of this city and was born March 10, 1852. He was a son of Ellis and Abby C. Gifford, and was one of 10 children. His father, who had a successful business as jeweler and silversmith on S. Main St., which he founded in 1836, educated the son to that trade, and young Mr. Gifford learned the business in his father's store. The father admitted an elder son, Charles E. Gifford, as partner, and after the death of the founder of the firm, Edmund C. Gifford became associated with his brother under the firm style of C. E. Gifford & Co. The firm, prospered and for many years the partnership continued without change until the death of Charles Gifford, March 20, 1895, since which time Edmund C. Gifford had been the sole owner of the business.

Deceased was married twice, first to Miss Edith Heywood Miles, of Worcester, who died July 26, 1888, and next to Miss Alice J. Flagg, of Chelsea. The latter and her three daughters together with a son, Ellis Gifford, by his first wife, survive.

Mr. Gifford, though he gave a large part of his time to his business, also devoted time and energy to other work. He was for many years a member of the Unitarian Society, and had much to do with all the large building operations of that organization, of which he was treasurer for about 15 years. He was one of the original members of the Fall River Merchants' Association and had been prominent in the latter body both as a member and officer. He was a man of quiet habits and strong domestic tendencies and was noted for his remarkable good taste. He was extremely fond of good literature, and in fact had all the attributes of the ideal type of the New England merchant and gentleman.

New Schedules Clocks, Jewelry, Etc., Under the New Zealand Tariff.

WASHINGTON, D. C., May 1.—The New Zealand tariff provides the following duties on goods imported:

Clocks, time registers and time detectors, 20 per cent. ad valorem.
Fancy hair and toilet combs, 20 per cent.
Jewelry, plate, gold or silver, silver-plated ware, green stone, cut or polished, 20 per cent.
Watches, 20 per cent.
Lacquered metal ware, 25 per cent.
Medals and old coin, free.

The partnership existing between Sharp & Meoders, Maysville, Ga., was recently dissolved, W. G. Sharp continuing alone.

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Bids Received and Contracts Awarded by Government Departments to Supply Various Articles.

WASHINGTON, D. C., April 29.—The following bids for silverware have been received by the depot quartermaster, Philadelphia, Pa.:

For 10 gravy boats and trays—James K. Shaw, New York, $9.99 each; L. Barth & Sons, New York, $11.50 each; John Wanamaker, Philadelphia, $10.48 each.

For 50 nut crackers—James K. Shaw, 37c. each; Manhattan Supply Co., 36½c. each; Ellis A. Gimble, Philadelphia, $18.50 all; L. Barth & Son, 38c. each; John Wanamaker, $4.04 per dozen.

For 10 butter dishes—James K. Shaw, $8.49; L. Barth & Son, $9.40; John Wanamaker, $8.92.

For 500 dessert forks—James K. Shaw, $2.34 dozen; Manhattan Supply Co., 21½c. each; Ellis Gimble, $110 all; Albert Pick & Co., Chicago, 25c. each; Paul J. Devitt, Philadelphia, 20⅞c. each; L. Barth & Son, 21c. each; John Wanamaker, $2.46 per dozen.

For 500 table forks—James K. Shaw, $2.74 per dozen; Manhattan Supply Co., 25⅝c. each; Ellis A. Gimbel, $135 all; Albert Pick & Co., 30c. each; Paul J. Devitt, 24c. each; L. Barth & Sons, 23 1/6c. each; John Wanamaker, $2.88 per dozen.

For 500 dessert knives—James K. Shaw, $1.99 per dozen; Wm. Hodges & Co., Philadelphia, 17½c. each; Manhattan Supply Co., 18c. each; Ellis A. Gimble, $95 all; Albert Pick & Co., 16c. each; Paul J. Devitt, 18c. each; L. Barth & Son, 17c. each; John Wanamaker, $2.10 per dozen.

For 500 Fruit knives—James K. Shaw, $1.69 per dozen; Manhattan Supply Co., 16⅝c. each; Ellis A. Gimble, $85 all; Albert Pick & Co., 15c. each; Paul J. Devitt, 16⅝c. each; L. Barth & Son, 17¼c. each; John Wanamaker, $1.78 per dozen.

For three soup ladles—James K. Shaw, $1.94 each; Manhattan Supply Co., $1.47½c. Ellis A. Gimble, $3 all; L. Barth & Son, $1.59 each; John Wanamaker, $2.04 each.

For 10 ice pitchers—James K. Shaw, $14.99 each; L. Barth & Son, $16.25; John Wanamaker, $15.74.

For 10 syrup pitchers—James K. Shaw, $9.24; L. Barth & Son, $10.20; John Wanamaker, $9.70.

For 500 dessert spoons—James K. Shaw, $2.34 per dozen; Manhattan Supply Co., 21½c. each; Ellis Gimble, $110 all; Albert Pick & Co., 25c. each; Paul J. Devitt, 20⅞c. each; L. Barth & Son, 21c. each; John Wanamaker, $2.46 per dozen.

For 1,000 teaspoons—James K. Shaw, $1.54 per dozen; Manhattan Supply Co., 12⅞c. each; Ellis A. Gimble, $140 all; Albert Pick & Co., 15c. each; Paul J. Devitt, 12½c. each; L. Barth & Son, 11¾c. each; John Wanamaker, $1.62 per dozen.

For 1,200 tablespoons—James K. Shaw, $2.74 per dozen; Manhattan Supply Co., 25⅝c. each; Ellis A. Gimble, $324 all; Albert Pick & Co., 30c. each; Paul J. Devitt, 24¾c. each; L. Barth & Son, 23¼c. each; John Wanamaker, $2.88 per dozen.

For 500 small spoons—Paul J. Devitt, 8c. each; Siegel-Cooper Co., 6¾c. each.

For 500 German silver forks—Manhattan Supply Co., 9c. each; Ellis A. Gimbel, $55 all; Paul J. Devitt, 9¾c. each.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., May 1.—The monthly report of the Department of Trade and Commerce of Canada for January, 1908, just issued, gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of January,		*Ten months ending January,*	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$494	$632	$12,113	$15,053
United States	23,391	12,197	240,624	237,256
Germany	2,388	3,342	35,776	43,365
Other countries	413	269	12,385	13,375
Totals	$26,686	$16,440	$300,898	$309,049
Watches:				
Great Britain	$2,575	$672	$23,056	$19,076
United States	59,644	19,720	633,234	625,379
France	56	229	18,338	4,085
Switzerland	17,594	17,356	136,570	184,470
Other countries	632	1,282	31,344	40,252
Totals	$80,501	$39,259	$842,542	$873,262
Jewelry:				
Great Britain	$10,346	$12,485	$129,965	$189,067
United States	49,010	43,029	652,120	631,247
Germany	8,463	3,623	91,332	95,145
Other countries	5,512	6,729	37,180	88,407
Totals	$73,331	$65,866	$910,597	$1,003,866
Gold and silver and manufactures of:				
Great Britain	$13,494	$12,510	$208,427	$210,333
United States	11,347	9,923	254,909	244,043
Other countries	2,133	2,934	60,409	54,104
Totals	$26,974	$25,367	$523,745	$508,480
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$30,875	$23	$66,208	$60,702
United States	15,684	2,986	53,165	58,018
France	7,068	3,738	29,997	65,138
Holland	.....	.....	.....	676
Other countries	9,741	170	117,502	31,611
Totals	$63,368	$6,917	$226,872	$216,145
Precious stones of all kinds and imitations of (free):				
Great Britain	$12,600	$2,699	$499,007	$567,646
United States	13,504	5,048	122,376	198,355
France	.....	.....	122,714	263,978
Holland	.....	.....	218,694	310,299
Other countries	.....	14,542	130,110	55,961
Totals	$26,104	$22,289	$1,092,901	$1,396,239

WASHINGTON, D. C., May 1.—The Navy Department has awarded a contract for 30 peloruses, spheres and dials to Keuffel & Esser, Hoboken, N. J., at $2,981.50.

Assets and Liabilities of D. & A. Brinker, New York, as Shown by Their Schedules.

Schedules in bankruptcy of David Brinker and Abraham Brinker, trading as D. & A. Brinker, wholesale jewelers, 49 Maiden Lane, New York, which were filed May 1, in the United States District Court, New York, show the liabilities to be $7,420 in unsecured claims and assets to be $3,712, consisting of stock in trade, $200; accounts, $1,364; fixtures, $319, and cash in bank, $29.

Among the unsecured creditors are Dunn & Rodenberg, $184; Shiman & Eisenstein, $927; J. M. Fisher & Co., $228; S. K. Merril & Co., $677; Andrew I. Kiefer, $676; H. F. Barrows & Co., $512; I. Hohberger, $609; I. Wallman, $252; M. & F. Rosenberg, $292; Malliet & Maxwell, $528; Kleinberg & Propstein, $250; H. Brinker, $414; Joe Grand, $100; L. & B. Lehr, $1,484.

Jobbers of Chicago Hold Important Meetings and Decide to Form a New Organization.

CHICAGO, May 4.—A meeting of all the Chicago jobbers was held at the rooms of the Chicago Jewelers' Association in the Columbus Memorial building last Tuesday and Thursday. The meetings were specially called for the purpose of considering certain conditions which at present obtain in the jewelry jobbing trade. A new association will be formed, composed exclusively of jewelry jobbers.

Another meeting will be held this week and the following officers will probably be elected: President, B. C. Allen, of Benj. Allen & Co.; vice-president, C. H. Knights, of the C. H. Knights-Thearle Co.; secretary, A. W. Sproehnle, of Sproehnle & Co.; treasurer, Harry W. Hahn, of H. F. Hahn & Co. The board of directors will consist of seven members. A. Hirsch, of A. Hirsch & Co.; Lem. W. Flershem, of Lapp & Flershem, and S. Glickauf, of S. Glickauf & Co., together with the four officers, constitute the board.

Co-operation of jobbers' associations of other cities is one of the possibilities of the new association.

Saul Klein, Greenville, Miss., has sold out to Lang & Schlom.

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Notwithstanding the difficulty generally experienced at present in supplying the sudden demand for these goods, we have succeeded, thanks to our firmly established connections with the stone centers of Europe, in making arrangements for the uninterrupted supply of them and are, therefore, fully prepared to fill all orders for these articles with the least delay.

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Beware of This Young Woman With an Affinity for Three Carat Diamond Rings.

Jewelers in this city and throughout the country are again warned to beware of a young woman who calls at jewelry stores under the pretense of wishing to buy valuable diamond rings and substitutes imitation rings in the place of the genuine articles. This young woman visited the store of E. M. Gattle & Co., 420 Fifth Ave., recently, during the afternoon when the store was well filled with people, and succeeded in working the same trick that she had previously perpetrated at the store of William Barthman, 174 Broadway, New York. At the Gattle store the woman substituted a ring containing an imitation stone for one with a diamond of about 2¾ carats, mounted in a 14-karat Tiffany mounting. She had scarcely succeeded in getting out of the store before the fraud was discovered, though not in time to catch her. The woman visited the Fifth Ave. store of Reed & Barton the same afternoon and asked to see diamond rings. Rings were shown her which were in locked trays. She decided that there was nothing that just suited her and asked for some special order goods, with the understanding that she was to return later for them. She has not as yet returned. She also visited other Fifth Ave. and lower Broadway jewelry stores, but so far as could be learned did not succeed in obtaining goods from any of them.

At the store of E. M. Gattle & Co. she gave the name of Mrs. P. B. Wilcox, 107th St. and Broadway. At the Barthman store she gave the name of Mrs. W. H. Bittigan. Her method of working at the Gattle store was almost identical with that at the down town jewelry establishments. She first asked for a three-carat diamond ring, and, after examining it carefully, decided that the price was too high, and, having made the exchange, diverted the clerk's attention by calling for a gentleman's ring containing a three-stone setting. She, of course, failed to find the ring which suited her, and as soon as possible took her departure.

The woman is described as being about five feet eight inches in height, weighing about 130 pounds. She has light brown hair, an oval face and very white complexion. Her fingers are long and tapering and are stained with nicotine. Her eyes are light brown and in the left one there is a slight cast. Her lips are thick and red. She dresses fairly well.

Boston Jeweler Who Was Sent to Jail on Charge of Concealing Assets Is Granted a New Trial.

Boston, May 2.—The United States Circuit Court of Appeals has set aside the verdict rendered a few months ago by the United States District Court in this city in the Simeon W. Jacobs case. The appeal was taken on account of alleged errors in the admission of evidence, and the United States Circuit Court of Appeals finds that this occurred specifically as to the cross examination of Jacobs on testimony that had been given by him before the referee in bankruptcy previously, inasmuch as the bankruptcy act provides that questions answered by the bankrupt shall not subsequently be used against him in criminal proceedings.

The Jacobs case attracted considerable attention when it came up for trial last year. Simeon W. Jacobs was a retail jeweler in Worcester, and a creditors' petition was filed against him on Sept. 3, 1904. His liabilities proved to be about $22,000 and his assets about half that amount. I. Warshauer, a Boston jobber, was the appraiser of his stock in the store, and valued it at approximately $3,000.

Concealment by Jacobs of certain of the assets was alleged subsequently, and he was indicted in February, 1906, his case coming up for trial in September, 1907. Meanwhile the wife of Jacobs had applied for a divorce, which was decreed, and she was one of the witnesses against him in the criminal proceedings. He was adjudged guilty and sentenced to two years in jail. Exceptions were allowed, however, and by the decree of the Court of Appeals just entered the case is remanded to the United States District Court for re-trial.

Reward of $200 Offered for Capture of Thieves Who Robbed Hammond, Ind., Jewelers—Two Suspects Arrested.

Chicago, May 4.—William Davis alias "Bloomington Red" and "Ike" Blone, was arrested Friday on suspicion of being the men who committed the robbery at Bastar & McGarry's jewelry store, Hammond, Ind., last week. Davis claimed he could prove an alibi. Blone admitted he was in Hammond at the time of the theft but denied he had anything to do with it.

The thief smashed the window of Bastar & McGarry's store and escaped with the following diamond rings:

Slightly yellow stone, 1⅛ 1/16 carats, set in Gypsy Belcher.
White stone, ¾ 1/16 carat, set in flat Belcher.
Two white stones, ½ carat each, set in six-prong tooth mountings, Roman colored.
White stone, ¾ 1/16 carat, set in six-prong tooth mounting, Roman color.
White stone, ⅞ 1/32 carat, set in Tiffany mounting.
White stone, ¾ 1/64 carat, set in six-prong tooth mounting, Roman color.
White stone, 1⅜ 1/32 carat, set in Tiffany.
" " 1 1/32 carat, set in Tiffany.
" " 1 3/32 carat, set in Tiffany.
" " ⅞ carat, set in Tiffany.
" " ¾ carat, set in Tiffany.
" " ¾ 1/32 carat, set in Tiffany.
" " ¾ 1/16 carat, set in Tiffany.
" " 1 3/32 carat, set in flat Belcher.
" " about ½ carat, set in Tiffany.
" " about ⅝ carat, set in Tiffany.
Three white stones, about ⅝ carat each, set in Tiffany mounting.
White stone and ruby, ⅜ carat, set in double Tiffany.
Two white stones, about ⅜ carat each, set in double Tiffany.
Two white stones, about ¼ carat each, set in Tiffany single mountings.
Two gents' signet top, with ¼ carat stone set in center of signet.

A reward of $200 is offered for the arrest of the thief. Jewelers are requested to telegraph direct to Fred G. Rimbach, Supt. of Police, Hammond, Ind., in case the thief or the jewelry is located in their vicinity.

The building of the Hallett Jewelry Co., Lincoln, Nebr., is being thoroughly remodeled. A cut glass room and an optical room will be added.

Creditors of Isadore Kahn, Washington, D. C., Meet in New York and Discuss His Offer of Settlement.

The meeting of creditors of Isadore Kahn, Washington, D. C., was held Friday morning at 10 o'clock, at the Hotel Astor, New York. The meeting was called by the debtor through his attorney, and was attended by creditors representing about 50 per cent. of the indebtedness. The debtor was not present, but was represented by Mr. Rosenburg, his attorney, who stated that Mr. Kahn's stock and fixtures were valued at about $3,000, and that his liabilities were about $12,000. An offer of 33 1-3 per cent. in settlement of the debts was made, on a basis of 25 per cent. in cash and the balance of 8 1-3 per cent. in notes signed by the debtor and indorsed by his brother, Adolph Kahn. It was at once apparent that the creditors present were not favorably inclined towards this proposition and unanimously voted not to accept it.

Considerable discussion then followed, relative to the situation, and it was decided best to appoint a chairman and Montague D. Cohn, of Cohen, Shultz & Co., was selected. A motion was made and passed that creditors suggest to the attorney that in behalf of the debtor he should make an offer on the basis of 30 cents cash, and 10 cents in notes, and bearing interest, payable Jan. 1, 1909, and indorsed by Adolph Kahn. The attorney agreed to take the proposition up with the debtor and attempt to get an immediate answer.

Isador Kahn, the debtor, has been running an auction sale, and from questions asked the attorney, it was ascertained that no books had been kept in the usual business, and that Mr. Kahn did not know the amount of money taken at the auction sale, and did not know the amount of goods disposed of, nor the price received for them.

When asked as to what had become of the proceeds of the auction sale, the attorney stated that it had been paid out to creditors and that the debtor claimed to have no cash on hand at the present time. He claimed to have in his possession cancelled checks showing that the debtor had paid out between $12,000 and $13,000 to creditors since January 1. He also stated that there were no cash loans or no goods pawned. The facts gleaned from the attorney relative to the debtors financial condition were very meagre, and the creditors seemed very much dissatisfied with the slight amount of information obtained from him. They seemed to be of the opinion, however, that it would be best to effect a settlement rather than to put the debtor through bankruptcy proceedings.

There are about 50 creditors in all, the largest of whom is Nathan Wolff, with a claim of $2,300.

Word was received from West Point, Miss., last week, to the effect that T. L. Mitchel, one of the most prominent opticians of that city and vice-president of the Mississippi Optical Society, had died at his home, April 25. Mr. Mitchel was formerly a resident of Sparta, Tenn., to which place his remains were taken for interment. The deceased is survived by a widow and six children.

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THE usual Spring moving has been at its height in the wholesale jewelry district in New York during the past week, and all along Maiden Lane, Nassau St. and John St. between Broadway and William St. the turmoil has been most active. The new Silversmiths' building, 15 Maiden Lane, and the new Frankel building, 45 John St., have been the destination of the majority of the movers, and these commodious buildings are now the homes of a number of prominent concerns. The number of removals this year has exceeded those of last year to some extent. The business concerns are fast becoming settled in their new quarters, and the period of moving is about over.

Following is a list of removals from Jan. 1 to date as far as they have been reported:

Adams, Thomas W., & Co., manufacturers, 11 John St., to 15 Maiden Lane.
Aikin-Lambert Co., pens, 33 Maiden Lane, to 15 Maiden Lane.
Aikin-Lambert Jewelry Co., jobbers, 33 Maiden Lane, to 15 Maiden Lane.
Allen, C. H., & Co., manufacturers, 11 Maiden Lane, to 180 Broadway.
Barnett, L., & Co., manufacturers, 13 Maiden Lane, to 15 Maiden Lane.
Barrows, H. F., Co., manufacturers, 37 Maiden Lane, to 15 Maiden Lane.
Berland & Nadler, jobbers, 30 Chrystie St., to 47 Maiden Lane.
Blackinton, R., & Co., manufacturers, 3 Maiden Lane, to 15 Maiden Lane.
Bliss Bros. Co., manufacturers, 9 Maiden Lane, to 15 Maiden Lane.
Bloom, I., diamond polisher, 101 Beekman St., to 51 Maiden Lane.
Bowden, J. B., & Co., manufacturers, 1 Maiden Lane, to 15 Maiden Lane.
Braun, Jacob F., retailer, 37 Maiden Lane, to 2168 Third Ave.
Breivogel, Philipp J., watchmaker, 1 Maiden Lane, to 68 Nassau St.
Brokaw, D. D., manufacturer, 19 John St., to 15 Maiden Lane.
Bruhl Bros. & Henius Co., importers, 68 Nassau St., to 15 Maiden Lane.
Cattelle, W. R., precious stones, 7 Maiden Lane, to 180 Broadway.
Chopard Freres, importers, 49 Maiden Lane, to 56 Maiden Lane.
Coon, P. A., Silver Mfg. Co., silversmiths, 32 Park Pl., to 7 Warren St.
Daggett & Clap Co., manufacturers, 21 Maiden Lane, to 7 Maiden Lane.
Draper, Estate of O. M., manufacturers, 37 Maiden Lane, to 15 Maiden Lane.
Durgin, Wm. B., Co., silversmiths, downtown offices opened at 15 Maiden Lane.
Elgin National Watch Co., manufacturers, 11 John St., to 15 Maiden Lane.
Espositer, A. & S., Co., lapidaries, 12 John St., to 45 John St.
Ford & Carpenter, manufacturers, 2 Maiden Lane, to 15 Maiden Lane.
Follette Time Recording Co., 675 Hudson St., to 18th St. and Ninth Ave.
Frankenthal, Adolph L., watch importer, 81 Nassau St., to 170 Broadway.
Friedman, Benjamin, diamond setter, 17 Maiden Lane, to 45 John St.
Garreaud & Griser, lapidaries, 68 Nassau St., to 45 John St.
Goddard, Ira, jobber, 11 John St., to 15 Maiden Lane.
Golden, Isaac, retailer, 238 Bleecker St., to 328 W. 125th St.
Goldmuntz Bros., diamond importers, 71 Nassau St., to 87 Nassau St.
Gorham Co. (downtown store), silversmiths, 21 Maiden Lane, to 15 Maiden Lane.
Gould, F. D., manufacturer, Watertown, N. Y., to 71 Nassau St.
Hammond, Samuel, & Co., retailers, 71 Wall St., to 72 Wall St.
Henckel, G. A., & Co., manufacturers, 540 W. 22d St., to 109 W. 26th St.
Hick's, Wm. S., Sons, gold pen manufacturers, 231 Greenwich St., to 15 Maiden Lane.
Himalaya Mining Co., cutters, 52 Nassau St., to 15 Maiden Lane.
Howard, E., Clock Co., manufacturers, 41 Maiden Lane, to 84 William St.
Ingersoll, Robert, & Bro., manufacturers, 51 Maiden Lane, to 45 John St.
Jewelers Board of Trade, 170 Broadway, to 15 Maiden Lane.
Jewelers' Protective Union, 11 John St., to 15 Maiden Lane.
Jewelers' Safety Fund Society, 11 John St., to 15 Maiden Lane.
Junsch, J. W. B., watchmaker, Brooklyn, N. Y., to 6 John St.
Kautzmann & Co., manufacturers, 13 Maiden Lane, to 170 Broadway.
Kent, E. R., & Co., manufacturers, 51 John St., to 282 Pearl St.
Kerr, Wm. B., Co., silversmiths, open office at 15 Maiden Lane.
Kleinberg & Probstein, diamond importers, 65 Nassau St., to 71 Nassau St.
Lehman, E. A., & Co., manufacturers, 20 Maiden Lane, to 45 John St.
Mabie, Todd & Co., gold pen manufacturers, 130 Fulton St., to 15 Maiden Lane.
Maebert & Reiss, repairers, 71 Nassau St., to 15 Maiden Lane.
Manchester Mfg. Co., manufacturers, to the 13th floor, 13 Maiden Lane.
Marden, Kettlety, manufacturers, 35 Maiden Lane, to 15 Maiden Lane.
Marx, Charles, jobber, 37 Maiden Lane, to 15 Maiden Lane.
Merrill, S. K., Co., manufacturers, 9 Maiden Lane, to 15 Maiden Lane.
Myers & Gordon, watchmakers, 1368 Broadway, to 71 Nassau St.
New York Diamond Cutting Co. (factory), cutters, Brooklyn, N. Y., to 45 John St.
Penfold, William C., Co., jobbers, Philadelphia, Pa., to 35 Maiden Lane.
Randall, C. Ray, & Co., manufacturers, 4th floor to 6th floor, 7 Maiden Lane.
Robbins, Chas. M., Co., manufacturers, 13 Maiden Lane, to 15 Maiden Lane.
Rosenbaum, Morris, retailer, 1455 First Ave., to Long Island City.
Rosenthal, Adolph, watch specialist, 12 John St., to 45 John St.
Saart, W. H., Co., manufacturers, 12th floor to 10th floor, 47 Maiden Lane.
Scheidig, John, & Co., opticians, 50 Maiden Lane, to 32 Maiden Lane.
Schmukler, Jacob J., jobber, 122 Canal St., to 131 Canal St.
Schultz & Co., manufacturers, 12 John St., to 9 Maiden Lane.
Sexton, William L., & Co., manufacturers, 7 Maiden Lane, to 45 John St.
Spencer, E. L., Co., manufacturers, 9 Maiden Lane, to 15 Maiden Lane.
Standard Button Co., 180 Broadway, to 15 Maiden Lane.
Sugarman, Benj. S., lapidary, 12 John St., to 45 John St.
Sussman, B. J., diamond setter, 19 Beekman St., to 106 Fulton St.
Tannenbaum, L., & Co., diamond importers, 52 Nassau St., to 15 Maiden Lane.
Tepper, M. F., repairer, 19 W. 31st St., to 41 W. 35th St.
Towle Mfg. Co., silversmiths, 41 Union Sq., to 15 Maiden Lane.
Turner, John F., auctioneer, 2 Maiden Lane, to 15 Maiden Lane.
Van Antwerpen, Van den Bosch & Co., importers, 187 Lafayette St., to 45 John St.
Watson & Newell Co., manufacturers, 180 Broadway, to 15 Maiden Lane.
Weinberg, Isaac H., retailer, 14 Maiden Lane, to 15 Maiden Lane.
Weiner, Garson & Naigles, jobbers, 277 Grand St., to 15 Maiden Lane.
Wendell & Co., manufacturers, 103 William St., to 45 John St.
Westphal, W. C. A., watchmaker, 180 Broadway, to 171 Broadway.
Wood, Chas. F., & Co., importers, 1 Maiden Lane, to 15 Maiden Lane.

The following have, since Jan. 1, opened stores and offices in New York:

Brainard & Wilson Co., Danbury, Conn., opened New York offices, 621 Broadway.
Crown Mfg. Co., Attleboro, Mass., opened New York offices, 51 Maiden Lane.
De Dilectis, M., Torre del Creco, Italy, opened New York offices, 529 Broadway.
Goldberg, Michael M., diamond broker, opened at 14 Maiden Lane.
Leiss, John H., as representative, opened offices, 7 Maiden Lane.
Mead, M. A., & Co., Chicago, opened New York office, 15 Maiden Lane.
Pitzele, Samuel, manufacturer, opened at 51 Maiden Lane.
Queen City Silver Co., Cincinnati, O., opened New York offices, 15 Maiden Lane.
Rauch, Frederick W., broker in precious stones, opened at 9 Maiden Lane.
Sommer, Charles W., dealer in precious stones, opened at 68 Nassau St.
Weiner, B. J., diamond cutter, opened quarters at 45 John St.
Whiting Mfg. Co., silversmiths, downtown office opened at 15 Maiden Lane.
Williams Bros. Mfg. Co., Glastonbury, Conn., opened New York offices, 15 Maiden Lane.

CHICAGO, May 2.—Removals in Chicago this year are few in number. The trade seems to have settled down for some time to come. Those who moved May 1 and prior to that date are:

Abelson & Co., instalment jewelers, new firm, 72 Madison St.
American Swiss Watch Co., watch importers, from 103 State St. to 42 E. Madison St.
Autofiller Pen Co., fountain pens, from 185 Dearborn St. to 42 E. Madison St.
Burrows, Wm. A., jobber, from room 1109 to room 801, 42 E. Madison St.
Bauman Jewelry Co., retail jewelers, from 72 E. Madison St. to 110-112 E. Madison St.
Bauman Loan Co., from 159 S. Clark St. to 110-112 E. Madison St.
Basch, Louis, & Co., instalment jewelers, from 209 State St. to 272 State St.
Barger, M. F., & Co., watch jobbers, from 103 State St. to 42 E. Madison St.
Crafters, Clarence, arts and crafts, new corporation, 170 E. Madison St.
Challen, F. H., manufacturer's agent, from 37 Randolph St. to 169 Wabash Ave.
Crescent Mfg. Co., from 42 Madison St. to 11 S. Water St.
Daggett & Clap Co., branch office, from room 805 to room 405, 103 State St.
Daniels & Lesch Co., jobbers, new firm, at 164-166 E. Madison St.
Floyd-Horsman Co., manufacturers, new agency, 42 E. Madison St.
Fry, H. C., Glass Co., from 185 Fifth Ave. to 42 E. Madison St.
Gelderth, W. B., jewelry repairer, from Masonic Temple to 42 E. Madison St.
Goldsmith Bros. Smelting & Refining Co., from 67 Washington St. to 42 E. Madison St.
Illinois Watch Case Co., from 131 Wabash Ave. to 42 E. Madison St.
Irons & Russell Co., emblems, new agency, 131 Wabash Ave.
Jennings Bros. Mfg. Co., art metal goods, from 131 Wabash Ave. to 42 E. Madison St.
Jerome, C. L., diamonds, 13th to 9th floor, Heyward Bldg.
Lapp & Flershem, from 195 State St. to 156 Wabash Ave.
Leach, Miller & Co., manufacturers, new agency, 103 State St.
Lefort, Henry G., watch case materials, from 72 E. Madison St. to 42 E. Madison St.
Lenox Co., Inc., art china, new agency, 169 Wabash Ave.

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Lyons, C. D., & Co., manufacturers, new agency, 42 E. Madison St.
Maintien Bros. & Elliot, manufacturers, new agency, 42 E. Madison St.
Noel, E., buyer of stocks, new firm, 42 E. Madison St.
Norris, Alister & Co., jobbers, from 138 Wahash Ave. to 42 E. Madison St.
North-Western Ohio Cut Glass Co., new agency, 169 Wabash Ave.
Owens, J. B., Pottery Co., new agency, 169 Wabash Ave.
Peerless Jewelry Co., from 364 State St. to 174 E. Madison St.
Quaker City Cut Glass Co., from 185 Fifth Ave. to 169 Wabash Ave.
Richardson & Sieger, jewelry repairers, new firm, 42 E. Madison St.
Rochester Glass Co., from 185 Fifth Ave. to 42 E. Madison St.
Rockford Watch Co., from 131 Wabash Ave. to 42 E. Madison St.
Rochelle Clock & Watch Mfg. Co., from 64 Wabash Ave. to 42 E. Madison St.
Schwartz, H., buyer of stocks, from 72 E. Madison St. to 42 E. Madison St.
Swartchild & Co., tools, materials and optical goods, from 138 Wabash Ave. to 42 E. Madison St.
Spence, Charles T., & Co., diamonds, from room 204 to room 601, 103 State St.
Todd, Edw., & Co., fountain pens, novelties, etc., new agency, 42 E. Madison St.
Walker-Edmund Co., instalment jewelers, from 103 State St. to 209 State St.
Waterman, L. E., Co., fountain pens, from 158 State St. to 209 State St.
Webster, G. A., leather goods, from 64 Wabash Ave. to 100 Lake St.
Wildprett & Saacke, branch office, from 185 Dearborn St. to 42 E. Madison St.
Worley-Jaeger Engraving Co., new firm, at 42 E. Madison St.
Wolstenholme Mfg. Co., manufacturers, from 185 Dearborn St. to 42 E. Madison St.

Portland, Ore., Jeweler Killed in His Store by Thieves.

PORTLAND, Ore., May 2.—Nathan Wolff, a pawnbroker and jeweler who had been in business in Portland for 25 years, was murdered by robbers last night. He was shot in the neck and hacked with a hatchet.

Wolff carried a large stock of diamonds. The robbers took $1,700 in jewelry and money.

The victim of the robbers has long been known to the jewelry trade. For many years in early life he traveled for the house of Henry Wolff, San Francisco, and was also for a time with S. B. Dinkelspiel & Co., of that city. He started in business in this city under the style of Wolff & Eisner, and succeeded to the business about 16 years ago. He was highly regarded in the trade and in social circles, and his tragic death is mourned throughout the jewelry industry on the Pacific Coast.

A meeting of the Southeastern Massachusetts Association of Optometrists was held April 27 at the office of A. A. Day, Whitman, Brockton, Mass., Rockland, Stoughton, and Plymouth being well represented. The report of the committee on the optometry bill before the Massachusetts legislature was encouraging. The following committees were appointed: Educational, A. A. Day and W. L. Bemis, this city, George H. Dears, Stoughton; legislative, W. L. Bemis and A. A. Day, this city, C. H. Evingston, Plymouth; press, R. M. Sawyer; trustee and auditor, W. L. Bemis; by-laws, W. L. Bemis and A. A. Day; investigating, A. A. Barrett, A. C. Tucker, of Whitman, and C. H. Evingston, of Plymouth. The next meeting will be held at the office of A. A. Day, May 25.

George Bramhall, the "Automobile Clock Thief," Pleads Guilty and Is Sentenced to a Prison Term.

NEW HAVEN, Conn., May 1.—George Bromhall, or Bramhall, alias Powell, alias Hardy and other names, but known best to the jewelry trade as the "automobile clock thief," has been sentenced to State prison for a term of not less than two years and not more than four years. Bramhall, as he prefers to be called, it will be remembered, was arrested recently in Cincinnati on the complaint of stealing $900 worth of diamonds from S. Silverthau & Sons, of this city, who were one of many firms on whom he worked his tricks, which he tried throughout Massachusetts, New York and Connecticut. His method was to get acquainted with the jeweler by giving him an automobile clock to be repaired, and when he had disarmed suspicion, look at diamonds and run away with them as soon as he had got them in his possession.

When he called at the store of Herman Lange in Cincinnati he was recognized by the watchmaker, who had read his description in THE CIRCULAR-WEEKLY, and Mr. Silverthau was notified. As told in THE CIRCULAR-WEEKLY in previous issues, Mr. Silverthau came to Cincinnati, recognized the man, and had him brought back to this city, where he was held in $5,000 bail.

The prisoner was rearrested yesterday on a warrant issued by Judge Case of the Superior Court, was brought in the court and asked to plead. Evidently seeing that the evidence was too strong to go to trial, his attorney put in a plea of "guilty" and sentence was immediately pronounced.

The police announce that though they had attempted to examine the prisoner as to his history and acts in other places they succeeded in getting no information from him whatsoever, nor could they learn anything as to how, when or where he disposed of his plunder. A brother of the accused man visited him in police headquarters, and to the authorities said that the prisoner was the black sheep of a respectable family and that his relatives know nothing of his movements in recent years.

S. Silverthau & Son have succeeded in getting back two of the three diamonds stolen from them, which they redeemed from brokers with whom the thief had pawned the gems. The third diamond has not yet been located. Demands for the prisoner have been received from Springfield, Troy, N. Y., and Brooklyn, N. Y., where warrants for Bramhall's arrest have been sworn out, and he will be rearrested as soon as he serves the term to which he has been sentenced.

Jewelry and Gems Stolen by Bandits Who Robbed Adams Express Car.

PITTSBURG, Pa., May 4.—Two men were implicated in looting the safe of the Adams Express Co. in a car on Panhandle train No. 25 last Thursday night. The men, who were masked, bound, blindfolded and robbed Noah H. Roshen, an express messenger, and stole a number of packages, among which was a package of diamonds valued at several hundred dollars, shipped from Pittsburg by Sam F. Sipe, the diamond merchant, to O. L. Anderson & Co., of Columbus, O.



GEO. BRAMHALL, THE "AUTOMOBILE CLOCK THIEF," SENT TO PRISON AT NEW HAVEN.

As soon as Mr. Sipe was notified of the robbery he at once communicated the facts to the Jewelers' Safety Fund Society, of New York. Mr. Sipe carried $550 insurance on the goods, $500 of which was placed with the society, so Mr. Sipe will sustain no loss. He immediately forwarded another package to the Columbus house.

The robbery was one of the most daring ever perpetrated in this section and created intense local interest. Three other packages of jewelry were stolen at the same time, and in addition the bandits secured $441.47 in cash, contained in three bags. Another bag contained all the packages of jewelry. The men dumped the money into the jewelry bag, and made away with the loot.

According to the story told by the express messenger, the thieves evidently were concealed in the express car when the train left Pittsburg at 10.20 P. M. Judging from the manner in which the bandits applied the brakes it is thought that they were experienced in railroading.

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Geo. H. Carpenter Still Under Examination as to Disposition of Diamonds Obtained from R. A. Breidenbach.

The examination of George H. Carpenter, with whom Maurice Dreshfield was associated in transactions by which $182,549 worth of diamonds are alleged to have been obtained from R. A. Breidenbach, 51 Maiden Lane, New York, was continued Thursday for Special Master Peter B. Olney, at his office, 68 William St.

Mr. Carpenter was again on the stand and Receiver William Lesser opened the examination by asking Mr. Carpenter whether or not he had given any diamonds to women within the past eight months. Carpenter testified that he gave a ring to Miss Moylan, his stenographer, but that he had given no other diamonds to any one. He testified that he had used diamonds as collateral security for $2,500, borrowed of a Mrs. Sunderland. In explaining this loan he said he had deposited pawn tickets for a diamond brooch and a ruby pin as security and gave his note for $2,500. The goods were pawned at McAleenan's and $600 was obtained on them.

He was questioned relative to what he did with the money obtained from Mrs. Sunderland, and stated that it went to Bridgeport, and was applied on the payroll of the Monarch Corporation, and that some of it went to Charles R. Brown, with whom he was connected in a business way. He further testified that Mr. Brown received $2,500 worth of diamonds from him, for which he had the receipt, but which had not been paid for.

At this point in the examination F. C. Straat, cashier of the Royal Bank of New York, who had been subpœnæd as a witness, was sworn and excused.

Receiver Lesser examined the witness further as to the diamonds sold to Mr. Brown and as to his early acquaintance with Mr. Brown and circumstances under which he met him, to which the witness testified that he could not recollect when he first met Mr. Brown, but that his first business transactions with him was with reference to the discounting of some paper for him, and that he was introduced to Mr. Brown by a broker.

Asked if he owned any mining stock or was interested in mining schemes, he answered both questions in the negative.

The special master than questioned the witness as to diamonds received from Mr. Dreshfield. The witness mentioned the diamonds delivered to Mr. Brown as the only ones he kept. When asked about those he did not keep he told of a package of diamonds delivered to him by Mr. Breidenbach for Dreshfield and afterward given by him (the witness) to Dreshfield. The diamonds for which notes were given to Dreshfield, it was stated, amounted to about $180,000, although no statement was received. One lot of these was deposited with the Royal Bank of New York as security for $5,500 in borrowed money. Mr. Carpenter stated that he did not know the full value of the diamonds pledged, but that he had a knowledge of what was charged for them on the invoice to Mr. Dreshfield from Mr. Breidenbach, and that the amount was about $8,000. He stated that he had had no other transactions with the bank relative to this diamond matter.

It is conceded on the part of Mr. Carpenter that practically all moneys that Carpenter received from Dreshfield that Dreshfield claims he realized on these diamonds went to the Monarch Corporation, with the exception of the part that went to Mr. Brown and some small amounts. About $50,000 was paid into the Monarch Corporation and was used on the payroll and for material, etc.

The receiver turned his attention to an investigation of the Monarch Fire Appliance Co., which was incorporated under the laws of New York State, with a capital stock of $500,000, in 1902, practically all of which stock was owned by Mr. Carpenter who was questioned about transactions between the Monarch Corporation and the Monarch Fire Appliance Co., the gist of his testimony being to the effect that the accounts of the two firms are at present about balanced. Mr. Carpenter then went into a long explanation of a judgment which was obtained against the Monarch Fire Appliance Co. by a former employe named Rogers.

An adjournment was taken until tomorrow, 2 P. M.

Death of J. Morton Clinch.

BOSTON, Mass., May 4.—J. Morton Clinch, of the firm of William Bond & Son, 148 State St., with which he had been identified for half a century, died on Saturday, May 2, at the Homeopathic Hospital, in this city.

Mr. Clinch was born in Windsor, N. S., in 1833. His father was an Episcopal clergyman, and the family came here when he was quite young, Rev. Mr. Clinch being for nearly 25 years rector of a church in South Boston. The firm of which the son became a member is one of the oldest in this city, dating back to 1793, and has long been noted for the manufacture and sale of ship chronometers. Mr. Clinch was a graduate of Rensselaer Polytechnic Institute of Troy, N. Y. His residence was in Cambridge, where funeral services were held this afternoon, the body being cremated at Mt. Auburn Cemetery. He is survived by a widow and other near relatives, including his nephew, William C. Bond, of the firm.

Death of R. C. Hines.

WASHINGTON, D. C., April 29.—The funeral of Rudolph C. Hines, for many years a well-known jeweler of this city, was held yesterday afternoon from the home of his son Edmund G. Hines, 1513 8th St., N. W. The interment was in Prospect Hall Cemetery. Mr. Hines died at the City Hospital Saturday, April 25, after a short illness.

The deceased, who was 67 years old, formerly conducted a jewelry establishment in this city, and of late years was associated with his son at the latter's store, 921 F St.

The store of James Ober, Millford, Mass., was recently damaged by fire to the extent of $3,000.

Burglars recently entered the general store of H. B. Harding, Breesport, N. Y., and took a small amount of cash from the cash register and about $50 worth of miscellaneous jewelry, consisting of rings, pins, brooches, etc.

Friends Pay Last Tribute to the Late Adolph Ludwig.

A large number of jewelers attended the funeral of the late Adolph Ludwig, senior member of the firm of A. Ludwig & Son, 75 Nassau St., New York, which took place last Thursday from his late home, 51 E. 122d St., Manhattan. The funeral was in charge of Socrates Lodge No. 595, F. and A. M. of New York.

Mention was made in last week's issue of the death of Mr. Ludwig, who was well known in the jewelry trade. He was born in Middlewalt, Germany, 61 years ago, and when a young man came to this country, after learning his trade. He secured employment and in time built up a business



THE LATE ADOLPH LUDWIG.

of his own. He had been in business for himself and in partnership with his son, Charles Ludwig, in New York, for 30 years.

Besides being a Mason Mr. Ludwig belonged to the Odd Fellows, the Knights of Honor and to a number of sporting and shooting clubs. Many beautiful floral offerings were sent to his bier by the different organizations to which he belonged. His surviving relatives include a widow, three daughters and five sons. The interment took place at Woodlawn Cemetery. Rev. J. H. Stone was the officiating clergyman.

The business will be continued under the old style by Mr. Ludwig's sons.

At 4.01 o'clock P. M., April 27, the messenger of the Mayor of Milwaukee, Wis., was dispatched to the Council chamber bearing the ordinance that the Mayor had drawn up providing for the erection of the clocks. The Council chamber was vacant. The Council had adjourned at 3.59. The Council meets every two weeks, and the next session is scheduled for May 11. The delay is making the jewelers impatient, and a delegation from the Milwaukee Jewelers' Club held a consultation with the Mayor April 29. He promised to call a special meeting for this week, May 4, to act on the street clock matter and other signs.

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Philadelphia.

C. Carter, of Carter & Co., Wilmington, Del., has been confined to his home with an attack of grippe.

Thomas Judge, of Joseph B. Bechtel & Co., departed last week for a canvass of the coal regions of the State.

M. E. Hunter, Beverly, N. J., purchased, last week, a property in that town, to which he will remove with his family.

Vernon Lay Phillips, Smyrna, Del., has announced his approaching marriage to a Miss Ferguson, of Blackbird, Del.

Abraham M. Yeakel, Perkasie, Pa., completed, last week, the installation of a complete burglar alarm system in his store.

H. I. Gager's eyeglass case factory, 144 N. 7th St., was the scene of a fire last week. The blaze was extinguished before much damage was done.

James McCullouch, a former retail jeweler on 8th St., near Chestnut St., who went out of business some months ago, has taken an office on 11th St., near Chestnut St.

J. S. Kamp, in business with his father, S. R. Kamp, wholesaler, 9th and Chestnut Sts., is receiving the felicitations of his friends in the trade upon his marriage last week.

G. H. Horner, Millville, N. J., is reported to have disposed of the fixtures of his branch store in Wildwood, N. J., and intends to combine his business at the Millville store.

C. S. Kepner, Chester, Pa., has leased a store in Asbury Park, N. J., which he will open soon for the Summer seashore trade, conducting it in connection with the home store in Chester.

Albert Bandschapp, a retailer, 248 N. 8th St., walked, Saturday afternoon, from this city to Atlantic City to spend Sunday at the seashore. Mr. Bandschaap is a pedestrian who thinks little of a 60-mile jaunt.

C. M. Fogg, of the Keystone Watch Case Co., was confined to his home with a slight illness last week. His family does not expect any serious results from his illness, and his return to his duties is looked for soon.

The stock and fixtures of George Mayer & Co., bankrupt manufacturing opticians at 728 Sansom St., were disposed of at public auction yesterday. The receivers are William Morris, retired jeweler, and D. V. Brown, manufacturing optician, 740 Sansom St.

Isador Rosenberg, 204 N. 9th St., was last week sued for divorce by his wife, Laura. Mrs. Rosenberg has left her home, 1235 Germantown Ave., and returned to her parents. They have agreed to separation, pending a definite settlement of the marital troubles.

E. Berlet, of the firm of Maxwell & Berlet, silversmiths and jewelers, 13th and Walnut Sts. has called a meeting of the Walnut St. Business Men's Association, of which he is head, to devise ways and means of securing better lighting facilities for the merchants of Walnut St.

Charles Miller, time superintendent and head of the watch and clock makers of the Reading Railway Co., suffered a loss of $1,500 last Friday when thieves entered his home in Tioga and stole diamonds, watches and other pieces of jewelry from Mrs. Miller's chiffonier. Documents and papers of

importance were removed from the drawers and laid aside. The stolen gems consisted of heirlooms.

The Philadelphia Horological Club held its regular monthly meeting Thursday of last week at Soulas, 5th and Minor Sts. George S. Cullen presided. Interesting trade topics were discussed by James M. Orr, Charles Murset, F. Breitinger, William Haines and F. J. Salfinger.

Otto C. Rickert opened, last week, a new retail store of his own in Ashland, Pa. Mr. Rickert had been for nine years watchmaker for P. H. Loeper, Ashland. The new store has been attractively furnished and stocked, and Mr. Rickert looks hopefully forward to a successful business career.

Edward D. Kruse, a brother of Herman Kruse, watchmaker with the Bailey, Banks & Biddle Co., has leased a store on 11th St., near Chestnut St., which will be fitted up elaborately for the sale of confections. The store was formerly occupied as a jewelry store by Victor Binder, diamond dealer.

Frank Thoman, who closed out his retail store in Camden about two years ago on account of the severe illness of his wife, and who moved to the west, has returned east and leased a store on Broadway, near Lyons St., Camden, where he will soon open a retail jewelry store.

Alfred Bonsal, who was for many years associated in business with his father at 260 S. 2d St., but who now carries on his trade as a side issue to his business as an electrician, at 1339 N. 21st St., is being congratulated upon the fact that a baby girl was left at his home by the stork last week.

The old auction firm of M. Thomas & Sons, 1519 Chestnut St., dissolved partnership last week, and have leased the building to Freeman & Sons, who will consolidate the two auction businesses. Both firms are called upon to sell out jewelry stores from time to time and to dispose of diamonds and other jewelry in settlement of decedent's estates and estates involved in litigation and in bankruptcy.

O. O. Stillman formally opened his new store in New Brunswick, N. J., last week, and had a number of neighboring retailers and jewelers of this city as his guests to celebrate the occasion. Among them was Ed. Sickles, of M. Sickles & Sons, who, accompanied by Mrs. Sickles, was Mr. Stillman's guest from Thursday until Sunday night. Mr. Stillman erected the property which is occupied by his store and designed it to be one of the prettiest of rural jewelry stores.

Watchmakers of this city were inconvenienced last week when the Philadelphia Local Telegraph Co. took its master clock out of circuit to be cleaned and repaired, and was thereby only able to furnish the noon time from the Naval Observatory. Many of the watchmakers of the city depend for precise time to set chronometers and guiding clocks upon the company's bulletins. James M. Orr, watchmaker, 18 S. 10th St., was entrusted with the task of repairing the delicate master clock and completed his work Saturday.

The career of a daring diamond thief, who selected Camden as the scene for his depredations, was ended after a short but successful time last week through the astuteness and alertness of T. L. Bear, a jeweler, 204 Market St., Camden. The man had called upon Mr. Bear to purchase diamonds. His manner excited suspicion and the jeweler was on his guard. He promised to call in the morning to make a more thorough inspection and a final selection. Mr. Bear notified the police to be on hand in case of developments.

The Board of Governors of the Philadelphia Jewelers' Club announces that the annual shad supper will be given, Tuesday evening, May 12, on the roof garden of the New Bingham Hotel, 11th and Market Sts. An excellent menu is promised, with an abundance of the toothsome Delaware fish, planked and a vaudeville show and music to make the evening pass more pleasantly. The annual baseball game between nines recruited from the New York and Philadelphia members will be played off in this city in June. This event also will be a red letter day for the jewelers of this city, who will be invited to witness the game and bring their wives and daughters or sweethearts.

Among the visitors to this city's trade last week were the following: E. S. Gehman, Bally, Pa.; J. H. Fyfe, Girardville, Pa.; Mr. Haas, of F. W. Haas & Co., South Bethlehem, Pa.; H. V. Stratton, Bordentown, N. J.; Dr. Wardell, Phoenixville, Pa.; Harry Halt, Mt. Holly, N. J.; M. E. Allez, Millville, N. J.; William Huber, Elmer, N. J.; David Krause, North Wales, Pa.; Frank O'Hara, Chester, Pa.; L. S. Caldwell, Wildwood, N. J.; C. S. Kepner, Chester Pa.; H. S. Kratz, Souderton, Pa.; E. K. Bean, Lansdale, Pa.; H. B. MacFarland, Downington, Pa.; Calvin Solliday, Lambertville, N. J.; F. J. Bloomhall, Consohocken, who is also burgess of that town, and John MacPherson, Mauch Chunk.

The huge clock in the City Hall tower, operated by compressed air at a distance of 500 feet above the ground, had a cranky spell last Thursday and stopped for a few hours, after having committed some grave errors with its giant hands. The stopping was due to some trouble with the delicate master clock, encased in glass some hundreds of feet below. Repairs were made by the clock's custodian, James Gaskill. In this connection jewelers of this city are urging the civic authorities to place the care of the City Hall tower clock in the hands of an expert clockmaker of this city. The present custodian of the clock, while skilled in its care, is not a watch or clock maker by trade or education.

They came to the place in the morning. The diamond thief saw the police first and started to run. He was pursued and shots were fired until he halted and surrendered. After his arrest John Schnitzus an 18-year-old lad employed by J. C. Demmert at 504 Federal St., another jeweler, recognized the man as one who had lured the lad to his home with two diamond rings and under pretense of showing them to his wife before purchasing them made his escape with them. This incident had happened only shortly before the man's arrest. The rings, worth about $200, were found in his possession. The prisoner has been held in heavy bail for trial. The name he gave of Charles Hallings, South St., this city, is known to be fictitious.

Paul Zaehringer, one of the best known watchmakers in this city, died, April 25, at his residence, 3645 N. 6th St., after a short illness aged 57 years. Mr. Zaehringer had been for the last decade in the employ of William G. Earle, 11 N. 9th St. His entire career as a watchmaker was spent in this city, and he was employed by many of the leading jewelers at various times, being regarded as one of the most skilful men in his trade. Mr. Zaehringer was a member of the Deutscher Landwehr Beneficial Society, Irene Post No. 2, O. V. K. D. A., Deutscher Krieger Society and many other organizations. The funeral was held from his late residence, April 28, and interment was made at Holy Cross Cemetery. Funeral services were held at St. Bonaventur's Church. Employes of William G. Earle sent a floral tribute.

Lancaster, Pa.

TRADE CONDITIONS.

Spring business among the jewelers shows more life than almost any other line of trade, and while it is not brisk, it is improving. The signs point to a fair Spring business, especially in view of the fact that the new tobacco crop has been entirely sold and half of it is delivered. It will put $2,000,000 in the growers' pockets, and the jewelers always get trade from this source.

L. C. Smiley, formerly of Greencastle, Pa., has opened a jewelry store at Des Moines, Pa.

Claude Ridenour, of L. T. Chapman, Norfolk, Va., paid a visit to Lancaster friends last week.

Webb C. Ball, Cleveland, O., with two associates, visited the Hamilton Watch Co.'s factory last week.

Charles L. Minnich, jeweler, of Birmingham, Ala., visited Lancaster friends last week, stopping on his way to his old home, Utica, N. Y.

W. N. Shute, southern representative of the Non-Retailing Co., with headquarters at Atlanta, Ga., who has been visiting the house, went south again this week.

It is rumored that the Hamilton Watch Co., which recently doubled its capital stock to $1,000,000, intends further enlarging the factory. For the present no news is being given out.

Correll Smith, Lititz, has performed the feat of engraving the alphabet on an ordinary sized pin head, doing it in two hours. He intends engraving the alphabet on another pin head, with his name and address.

The following jewelers visited Lancaster lately: H. Cassel, with B. Simmons, Columbia; E. E. Coble, Elizabethtown, Pa.; Martin Ferguson, Baltimore; George L. Hepp, Lititz, Pa.; W. E. Koch, York, Pa.; S. H. Miller, Mt. Joy, Pa.; John Goll, with A. K. Brubaker, Columbia, Pa.; D. F. Magoon, Toledo, O.; C. F. Reitling, Carlisle, Pa.; J. H. Miller, Mercersburg, Pa.

E. H. Flory and H. B. McCauley have been added to the staff of instructors of the Ezra F. Bowman Optical School. R. Slagenhaupt, of the Hamilton Watch Co. factory, has entered the school for a course in watchmaking. Ralph Sheeley, Littlestown, has returned to the school after a three weeks' vacation. John Diebold, with Albert Diebold, Buffalo, N. Y., has entered the school as a student in watchmaking. The baseball team of the school last week defeated the local Y. M. C. A. team by a score of 9 to 8.

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Attleboro.

TRADE CONDITIONS.

Signs of an encouraging flurry of new business are discernible to the practiced eye in the jewelry manufacturing district of the town. Longer hours have been established at a number of the shops, some of the laid-off resident workers have been recalled to their benches, and the last touches are being put on the new samples with which the salesmen will be touring the country through the Summer. A marked improvement by the middle or last of June is freely predicted.

W. E. Dunham, veteran enameler, has returned from a visit to Colorado.

The Walter E. Hayward Co. has returned to full time at its Union St. factory.

Ernest M. Bliss, of the Bliss Bros. Co., has returned from a business trip to New York.

W. E. Richards & Co. have moved their New York office, which is now at 9-13 Maiden Lane.

William A. Sturdy, of W. A. Sturdy & Co., has returned after spending the Winter at Crescent City, Fla.

John M. Fisher, of J. M. Fisher & Co., has returned to his office after being kept out by an illness with bronchitis.

Joseph Finberg, of Joseph Finberg & Co., started out, last week, over his circuit of customers with his sample case.

N. G. Larsen, foreman for the Frank Mossberg Co., left, last week, to revisit his native land, Sweden, which he has not seen for 14 years.

Arthur A. McRae, of McRae & Keeler, left, last week, for a business visit to the plant of the Peerless Mfg. Co., the McRae & Keeler Canadian branch, at Sherbrooke, Que.

G. Strandberg, of the firm of Sykes & Strandberg, is slowly recovering from his recent illness, which followed as a result of an accident he received on his last business trip west.

Augustus Strandberg, of Sykes & Strandberg, visited the office last week, for the first time after an extended illness, due primarily to a fall, and later to complications, principally erysipelas, which followed.

Ernest J. Qvarnstrom, of Carter, Qvarnstrom & Remington; Fred H. Hill, formerly of Fred H. Hill & Co., and Amos Blackinton, have been enjoying a fishing trip among the streams of the Berkshire hills.

When W. Charles Hodge and Miss Margaret R. Buckle were united in marriage last week, the employes of the Chas. M. Robbins Co., where the groom is employed, and those of S. O. Bigney & Co., where the bride has been employed, gave generous nuptial gifts.

Joseph L. Sweet, of the R. F. Simmons Co., returned, last week, after an absence in Europe. The trip was taken principally for the tonic effect of the sea voyage. Mr. Sweet's health was threatened by his exertions in saving all possible for the depositors of the embarrassed Jewelers' Bank in North Attleboro.

To guard against the possibility of breaks, which have been rather frequent in this part of the State recently, additional watchmen have been put in service in the district just north and west of the business center, a section in which are located the factories of the Horton, Angell Co., R. F. Simmons Co., Bliss Bros. Co., W. E. Richards & Co., Watson & Newell Co., and a few others. At none of these shops has there been a report of trouble, but the step has been taken on the ground that an ounce of prevention is better than a lot of regret afterward.

The will of the late Charles E. Bliss has been probated and the entire estate will be at the disposal of the widow as long as she lives. She and the oldest daughter are the executors. The amount of property involved will not be made public, but it is believed to be large, and the securities are of the very best.

Col. Sidney O. Bigney, of S. O. Bigney & Co., declared positively Saturday that he would not be a candidate for lieutenant governor of Massachusetts this Fall. He issued a statement in which, after telling how he had been urged to enter the contest for the lieutenant governorship as the business men's candidate, he says: "It is my intention for several years to devote my attention to my business affairs. While I have a strong interest in political matters, the demands of my manufacturing enterprises are so urgent that I could not accept a political office requiring my time, even if it came to me without a contest."

Miss Blanche May De Castro became the bride last week of Joseph Bernard Bloom, the ceremony being performed at the home of the bride's mother, Mrs. Anna De Castro, 8 Olive St., by Rev. J. Lee Mitchell, of the Congregational church. The ceremony unites in wedlock two young people already united by business relations, as they have been joint proprietors of the D. & D. Chain Co. Mr. Bloom was formerly a member of Bloom Bros., manufacturing jewelers, leaving the concern to enter business on his own account. Miss De Castro, after working for a number of years in local factories, started the chain business and rapidly built up a thriving industry, wherein a large force of workers was marshalled under her leadership. Mr. Bloom, her fiance, became associated with her in the venture, which is a promising one. After a brief wedding reception Mr. and Mrs. Bloom left for New York to spend a short visit with relatives, and then to sail for a honeymoon in France and Germany.

North Attleboro.

Theron I. Smith is building a Summer cottage at Lake Archer, Wrentham.

J. A. Sweet left, Wednesday, for the west in the interests of J. F. Sturdy's Sons.

G. Chcever Hudson and Alpin Chisholm have returned from a month's trip in Europe.

A small addition, three stories high, is being built to the north side of the Totten building on East St.

The Plainville Stock Co. has called back all of its hands and commenced working on a 10-hour-a-day schedule.

Arthur Codding and Alfred Farrell were in New York last week on business connected with the Codding & Heilborn Co.

Last week Curtis Reed, with H. F. Barrows Co.; H. H. Curtis, Harry Booth and B. A. Noble, with Sturtevant & Whiting; Charles H. Clark, Alpin Chisholm and Daniel M. Chisholm, of the Bugbee, Niles Co., left on extended trips.

Donald LeStage, western salesman for the H. D. Merritt Co., has been receiving congratulations over the recent arrival of a son at his home.

Clarence W. Fisher, of E. I. Franklin & Co., and Frank H. Cutler and William Sherman, of H. D. Merritt & Co., have been enjoying a few days' fishing on Cape Cod.

Howard Grant is the new western salesman for Riley & French. He left on his initial trip last Tuesday. Mr. Grant for some years has been superintendent of the shipping department.

The shops located in the Riley building on Broad St. will resume work Thursday. The power has been closed for two weeks to permit the installation of a new boiler. The connections are expected to be made to permit operations beginning to-morrow. Riley & French, G. C. Hudson & Co., C. Ray Randall & Co., and the W. & S. Blackinton Co. are the firms affected.

Canada Notes.

H. Dworkin, Ottawa, Ont., has assigned to W. A. Cole.

W. E. Coutts, head of the stationery department of Ryrie Bros., Ltd., Toronto, has gone to New York and Boston on a buying trip.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: William Busby and W. A. Smith, Oakville, and R. M. Bassett, Whitby, Ont.

R. J. Abbs, western traveling representative of the Goldsmith's Stock Co., returned, last week, from a trip through the west to the Pacific coast. He reports conditions in British Columbia more satisfactory than in the prairie provinces, where the trade is disposed to be conservative in buying, as money is scarce, owing to the low price of wheat. The business tone, however, is decidedly one of confidence, as there is a great influx of immigration of a good class and weather conditions have been favorable for seeding.

Walter J. Barr, late managing director of the Goldsmiths' Stock Co., Toronto, Ont., succeeds H. H. Fudger, as president of the company, having bought out his interests. J. A. Hethrington, secretary, has been elected a director. The Goldsmiths' Stock Co. is the oldest jewelry business in Toronto, having been originally started in 1837, in the City of Kingston, by Rossin Bros., who, in 1842, removed to Toronto. It has ever since been conducted without interruption though under different names. The successive heads of the business have always been former employes, long associated with the house. In 1852 Rossin Bros. sold out to Robert Wilkes, who, in 1880, was succeeded by Henry Smith and H. H. Fudger. The latter, in association with Walter J. Barr, organized the Goldsmith's Stock Co., which was incorporated in 1888. The business has occupied its present stand at 50 Yonge St., for 54 years.

The Peerless Jewelry Co., Chicago, Emil Schaffer, proprietor, has removed to a new store at 174 E. Madison St.

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IMPORTERS AND CUTTERS OF

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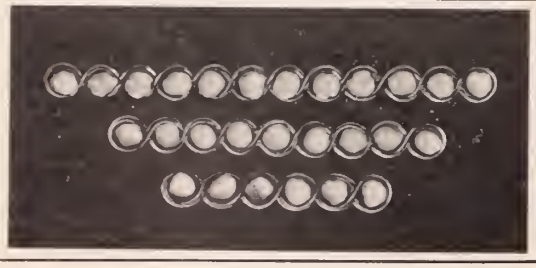
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American Pearls and Baroques

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The Largest and Finest Assortment in the Market, Mounted and Unmounted.

Pittsburg.

William McKinney spent a few days of last week in Uniontown on business.

William Hoffman, of Heeren Bros. & Co., has returned from a trip to Atlantic City.

Mr. and Mrs. B. E. Brown, Monessen, were in Pittsburg last week on a shopping tour.

Graf & Nieman and Gillespie Bros. last week carried advertisements in the Grand Opera programmes.

George W. White, of West, White & Christy, who has been visiting in Brooklyn, has decided to remain a few days longer.

Messrs. Mather and Harrison, of the Marsh, Brown, Mather Co., made an automobile trip to New Castle last week, and had two break-downs and a fire on the way over.

Woodbury Melcher, of Scofield, Melcher & Scofield, was in Pittsburg last week introducing Gerard M. Wildes to the trade. Mr. Wildes succeeds the late Harry A. Scofield, who formerly covered this territory.

Only two teams of the Jewelers' Duckpin League rolled last Thursday night. The Terheydens defeated the Wattles No. 2 team three out of the four games. The remainder of the teams rolled on Monday night.

Jay Collier, Uniontown, Pa., who was stricken with paralysis about 18 months ago, and who has been spending most of his time at Mt. Clemens, Mich., has formed a stock company for the purpose of building a hotel there.

The Chamber of Commerce has rented the entire 16th floor of the new Keenan store building, at Liberty Ave. and 7th St., and will occupy the new quarters the latter part of this week. The rooms are being handsomely furnished.

The wholesale jewelers of Pittsburg are very much interested in the proposed Wholesale Jewelers' Association, and it is quite likely that a number of them will take membership in the new organization, judging from the expressions of some of them.

Claud Reznor, of Sharon, Pa., the well-known jeweler of that town, who is also the proprietor of the Reznor House, has been granted the first liquor license in the town for many years. Mr. Reznor now expects his receipts to be greatly increased.

Jewelers are very much interested in the proposition to hold an Old Home Week in Pittsburg in September, when Pittsburg will celebrate the 150th anniversary of its incorporation as a city. Big plans are being proposed and the indications are that there will be great opportunities for the sale of souvenirs.

The appraisers of the stock of M. L. R. Howald, of Salem, O., who recently failed, have finished their labors and find the stock is worth about $3,000. Howald's liabilities in round numbers total about $6,200. The court has not as yet signed the order setting a time for the sale of the stock, but is expected to do so in a few days.

Among the out-of-town jewelers who were in Pittsburg last week were the following: F. B. Thekstone, Brownsville; John Lutzke, Boswell; Harry Furtwangler, Greensburg; A. Katzenmyer, Burgettstown; R. L. Keplinger, Franklin; L. L. Swan, New Castle; W. I. Brehm, Rochester; J. R.

Thorn, Toronto; J. J. Schmidt, Turtle Creek.

A petition is being circulated among the manufacturers, jobbers, wholesalers and material houses, requesting all to close at 1 P. M. Saturdays, beginning June 1. The petition is being generally signed by all houses. Heretofore it has been customary for the houses to remain open until 5 P. M. on Saturdays, the same as other days, except in rare instances. So the present movement means an innovation. Not a firm so far has refused to sign the petition and the agreement.

Boston.

William A. Block is south, traveling in the Carolinas.

L. H. Beane, silver plater, is financially embarrassed, with liabilities of $773 and no assets.

C. G. Perry, vice-president of the Ripley-Howland Mfg. Co., has been in New York on a business trip during the past week.

Maurice D. Connor, of J. C. Sawyer's force of salesmen, has returned from an outing trip to New Orleans and to Atlantic City, taken for the benefit of his health.

George T. Sellers, who has been with Nelson H. Brown in the repairing department, has returned to Weymouth, Mass., and opened business on his own account.

William Crowley, salesman for Charles May & Son, has been on an eastern New England trip, and reports business improving at most of the places visited en route.

Arthur E. Fisk, who was in the diamond department of the Smith, Patterson Co. a few years ago, and later went to New York, has returned to this city, and is now with Maynard & Potter.

Buyers in town during the week included E. G. Tucker, Worcester; W. J. Moore, Berlin, N. H.; Daniel Low, Salem; George W. Wetherbee, Walpole (who has since gone on an outing trip to Albany, N. Y.), and A. P. Lundborg, Worcester.

Mr. Sweetser, of the Sweetser & Bennett Co., who has been on a trip to Portland and other points down east, reports an improved tone in the trade in that section. Mr. Bennett is traveling in New Hampshire, Vermont and western Massachusetts.

Samuel Zumelman, 19 Endicott St., is missing from this city, having disappeared upward of two weeks ago, and there are a number of creditors extremely anxious to know his whereabouts. It is rumored in the trade that he owes about $30,000, mostly among dealers in diamonds.

The American Optical Co., Southbridge, has filed with the Secretary of State of Massachusetts the following annual corporation report, through Treasurer Albert B. Wells: Real estate, $321,148; machinery, $180,000; cash and debts receivable, $799,473; manufactures and merchandise, $517,137; capital stock, $60,000; accounts payable, $4,663; surplus, $1,000,000; profit and loss, $453,095; reserved for depreciation, $300,000.

Irving S. Pettit has just completed extensive alterations and improvements in his store at Patchogue, L. I. New show cases and fixtures have been installed and the beauty of the interior has been considerably enhanced.

"ASK YOUR JOBBER"



A NEW DEPARTURE IN UR RINGS FOR LADIES WHICH COMBINES THE ANTIQUE IDEAS IN MODERN EFFECTS . . SET WITH

CORAL
CORAL CAMEO
TURQUOISE MATRIX
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Maker of Diamond Jewelry

Established 1872

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TRADE-MARK.

ARTHUR REICHMAN

DEALER IN

AMERICAN BAROQUE PEARLS

65 Nassau St. New York

GORHAM LEATHER

"TO-MORROW TO FRESH WOODS AND PASTURES NEW."—*MILTON.*

¶ Shortly the tide of Summer travel in quest of "fresh woods" will be at its height and coincidently will arise the demand for Traveling Necessaries.

¶ Foremost among these must be placed those Gorham traveling bags which are universally accepted as the acknowledged standard of excellence.

¶ Whether with or without fittings they express the very highest skill of the worker in fine leathers, and when fitted with toilet articles carrying the stamp of Gorham individuality the combination is interestingly unexampled.

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WORKS: Providence and New York.

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WITH WHICH ARE CONSOLIDATED THE HOROLOGICAL REVIEW, THE JEWELERS' WEEKLY, THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.

11 JOHN ST., COR BROADWAY, NEW YORK.

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GRADUALLY, but surely, the importations of gems are growing larger from month to month, and though they in no way approach the normal figures, the proportionate increase is very satisfactory. This will be seen from the fact that importations of precious stones and pearls at the Port of New York, which in February amounted to $200,443, and jumped in March to $389,514, in April reached $403,052. The importations of precious stones cut and pearls amounted to $197,231.88 last month, while the uncut precious stones, principally diamonds, totaled $205,821. It will be seen from this that the largest gain was in the uncut precious stones as the amount imported was nearly 50 per cent. of the importations of April, 1907, namely, $435,336. The cut stones and pearls imported during the same month last year amounted to $1,638,152.

How Publicity Protects the Trade.

ANOTHER example of the value of publicity and the protection which it can offer to the jewelry trade is to be found in the recent arrest at Cincinnati of George Bramhall, alias Charles Powell, etc., better known as the "automobile clock thief," who has just been sentenced to the Connecticut State Prison to serve a term of between two and four years. Bramhall, who had made it a practice of getting the confidence of jewelers by bringing an automobile clock and having it repaired, and then inquiring about diamonds, succeeded in robbing a number of firms in New York and New England, and would probably have been continuing to make victims of jewelers in the middle west had not a New Haven firm which had been robbed of diamonds notified THE CIRCULAR-WEEKLY and the Jewelers Security Alliance of the robbery and of the methods by which it was accomplished. This brought to light other victims of the man and also put the members of the trade on their guard, so that when Bramhall started to work the same trick in Cincinnati he was recognized and the New Haven jeweler sent for, and he was quickly identified and extradicted.

Through notifying their trade journal as well as the Security Alliance of the theft, Bramhall's victims not only obtained the satisfaction of having the thief who robbed them punished, but also have probably saved their brother jewelers from heavy losses at his hands. It is to be hoped that the example which they set will be followed by all jewelers who may come in contact with thieves, whether the operations of the latter eventually result in loss or not.

Incidentally it might be mentioned that the publicity given by this journal of the "short-change" swindler has resulted in saving a number of jewelers from loss even though the man has not yet been captured. He appears to be jumping around the country, and a few weeks ago was in New York. Though he tried his tricks at several places in upper Third Ave., New York, the jewelers appeared to have heeded the warning in regard to counting money, and no new victims have been reported.

This man is described as being very well dressed and easily creates a good impression. He is between 26 and 28 years old, about five feet six inches high, medium build, and weighs between 130 and 140 pounds. He has a sallow complexion and wears spectacles. His eyes are dark, his nose is long and thin, his cheeks are much sunken, and he has long and slender fingers. He is apparently a Jew.

In his operations he uses a few bills of a very large denomination and a large number of one-dollar bills, and in making payment presents one dollar less than the amount required. When the mistake is called to his attention he recounts the money, adds a silver dollar to it and hands the bills back to the jeweler with a rubber band around them and skips. After the man has gone his victim finds that the bills of large denomination have gone with him, and there is nothing left but the one-dollar bills and the silver dollar.

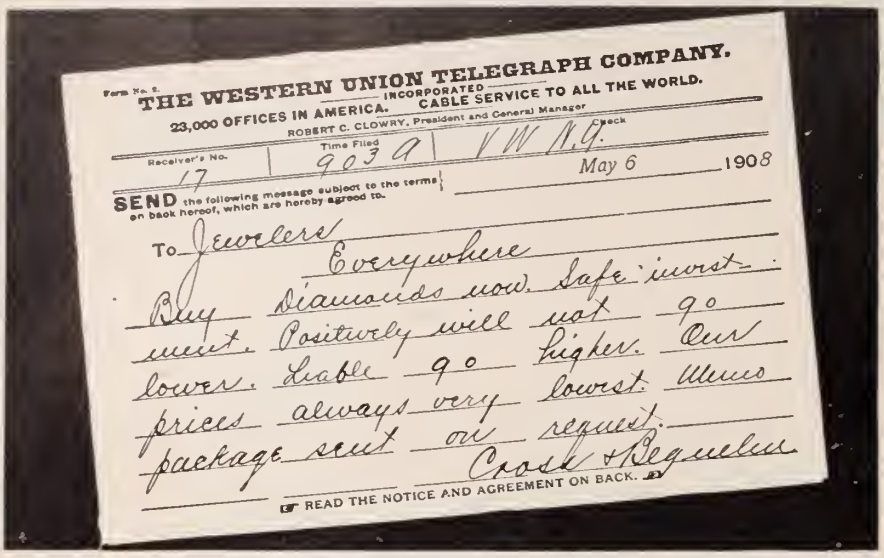
To keep in touch with buyers, your weekly advertisement in these columns will be invaluable.

Technical Education Should be Encouraged.

MEMBERS of the jewelry trade, particularly the manufacturers, have in the past few years not only begun to appreciate the necessity of helping all movements for technical education that will tend to develop the class of artist-artisans in this country, but many of them are beginning to realize that the artistic development of the jewelry trade will, within a few years, be absolutely dependent upon the success of the schools which turn out such artist workmen. To anyone who has given any thought to the subject at all the prospect for the future, as far as the workman is concerned, is distinctly dark if present conditions are to continue, because not only have the older artist-artisans (most of whom received their early training in Europe) begun to die off, but their places cannot be filled from boys trained under them in our shops, and our supply of these workmen from Europe is diminishing instead of increasing in proportion to the increase in manufacturing here.

The American boy of artistic ability seems to be averse to "going into the shop," and even the sons of foreign artists whose families for years have followed the jewelry trade seem to be affected by the same prejudice. Therefore, the necessity for encouraging those boys who have gone into jewelry making into developing what artistic ability they have, and, on the other hand, interesting artists in the suggestion that they become artisans as well, has caused the manufacturers of Newark to encourage the class of jewelry designing and jewelry making in their local drawing school and brought the support of the jewelry trade to the courses such as have been established in Providence and the Attleboros in the

Important "Diamond" News



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Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

¶ *Ask to see it and look for our trade-mark—the imprint of originality and all that's good.*

85 Sprague Street
PROVIDENCE, R.I.

H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

schools of design, the public schools, the Y. M. C. A. courses, etc.

Strange to say, with the exception of a little encouragement given by some public-spirited retailers and a very few manufacturers, the manufacturing jewelry trade of New York has, on the whole, taken but little interest in the jewelry designing course which has started in the public schools and at Cooper Union, nor have they taken advantage or given any support to the good work which has been and is being done in this line at the Pratt Institute at Brooklyn, where a very thorough course under competent instructors has resulted in the turning out of a number of capable craftsmen and craftswomen.

Is it not about time that the manufacturing jewelers of New York wake up in this regard and give some thought to this question of technical education, which is and will be of much importance to them? If they do not at last take advantage and encourage the movements for technical education in the jewelry lines that have been started, the time is not far distant when they will be without competent artists and artisans necessary to produce a class of original and beautiful designs such as the public of this country will demand, as public taste is developing artistically every day, and artistic perfection as well as perfect workmanship will become a factor of greater and greater importance as time goes on.

Harrisburg, Pa.

Charles Snotterly, charged with stealing jewelry, etc., from May's store in York, was sentenced to five months in jail and $100 fine.

There will be a big sale of clocks, furniture, etc., at the State Capitol May 13. The catalogue of goods to be sold makes a pamphlet of 40 pages.

A charter has been granted to McConnell & Co., Inc., of Scranton (capital, $40,000) to deal in jewelry, clothing, etc. The president is John G. McConnell, who is given $29,900 worth of stock in consideration of his turning over his store at No. 400-402 Lackawanna Ave. to the company. The directors are Messrs. McConnell, Gordon M. Taylor and Frank Hummler.

Pacific Northwest

The building at 266 Morrison St., Portland, Ore., formerly occupied by the Security Savings & Trust Co., is being remodeled for Jaeger Bros., whose store is now on 5th St., between Washington and Alder Sts.

The Montana State Association of Optometrists, recently, held its regular annual meeting at Helena, Mont. All parts of the State were represented. The following officers were elected: President, E. La Londe, Helena; first vice-president, H. J. Riesland, Helena; second vice-president, D. J. Meagher, Helena; secretary-treasurer, A. C. Hoose, Billings; Carl B. Taylor, Dillon, was elected director.

The Barnham Jewelry Co., Blakely, Ga., April 25, suffered a heavy loss by fire.

New York Notes.

E. H. Hartman, Brooklyn, is out of business.

Anna Rauch is no longer in the employ of Korones Bros.

F. B. Yerrington, 65 Nassau St., is confined at home by sickness.

Bliss Bros. Co. are now located in their new office at 15 Maiden Lane.

Daniel Petrill has opened the Arcade Barber Shop in the Silversmiths building.

The Wm. B. Durgin Co., Concord, N. H., has opened an office in the Silversmiths building.

Benjamin Friedman, 17 Maiden Lane, has moved to offices in the new Frankel building.

Fred Peters, of the H. S. Meiskey Co., Lancaster, Pa., was a visitor in this city, Monday.

Oscar Jonassohn, 65 Nassau St., returned from Europe Saturday on *La Provence*.

Louis Tomchin, 30 Graham Ave., Brooklyn, is moving to larger quarters at 32 Graham Ave.

W. E. Richards & Co. have moved their New York offices from 14 John St. to 11 Maiden Lane.

Chas. Marx, 37 Maiden Lane, has moved to the new Silversmiths' Building, 15 Maiden Lane.

Peacock, Stone & Markham have moved from 180 Broadway to the 15th floor at 9 Maiden Lane.

W. R. Cattelle, dealer in precious stones and pearls, has moved from 7 Maiden Lane, to 180 Broadway.

Chas. Davidson, buyer for the Thomas Long Co., Boston, Mass., called on friends in town last week.

Leopold Stern, of Stern Bros. & Co., 68 Nassau St., sailed Thursday on the *Deutschland* for Europe.

D. A. Beer, of Bernheim & Beer, 49 Maiden Lane, returned Saturday from a trip to the Pacific coast.

Russell A. Talbot, with Joseph Fahys & Co., has recovered from a week's illness and is again on the road.

The Lawyers Title Insurance & Trust Co.'s building, 6 Maiden Lane, will be ready for occupancy Oct. 1.

I. Bloom, diamond cutter and polisher, has moved from 101 Beekman St., to larger quarters at 51 Maiden Lane.

Erle R. Sheppard, manufacturers' agent, 51 Maiden Lane, is in Philadelphia, Baltimore and Washington on a business trip.

Chas. Whiting, of Whiting & Davis, Plainville, Mass., stopped in town Saturday and Sunday. He is starting on a western trip.

Weiner, Garson & Naigles, importers of diamonds, have moved from 277 Grand St., to the new Silversmiths' building, 15 Maiden Lane.

C. H. Allen & Co. have moved from 11 Maiden Lane to 180 Broadway, where they will have space on the seventh floor with the B. H. Briggs Co.

Schultz & Co., Inc., have removed their office in this city from 12 John St. to 9 Maiden Lane. This firm will be succeeded on July 1 by Laymann & Strauss Co.

John Scheidig & Co., opticians, are moving from 50 Maiden Lane to 32 Maiden Lane. Sherwood, the stationer, will occupy the offices vacated by the optical company.

The Maiden Lane Outing Club is making plans for its annual picnic at Clifton, Staten Island. A feature of the outing is the baseball game, which is played by members of the club.

E. M. Weinberg has acquired the interest of Hugo Low in the firm of Low & Florenzie, 37 Maiden Lane. Mr. Low has retired from business. The style of the firm will continue as heretofore.

F. Jeandheur, gold and silver plater; Thaler & Co., electroplaters; the Jewelers' Supply Co. and Geo. Schofield, manufacturing jeweler, 26 John St., have rented offices in the new Frankel building.

The Boost Club, New York, met for the last dinner of the season at the Café des Beaux Arts last Thursday evening. The attendance was one of the largest of the season and a most enjoyable evening was passed.

Frederick Holthausen, a jeweler of Manhattan Ave., Greenpoint, N. Y., is confined at his home in Brooklyn with pneumonia. The danger point has been passed, it is said, and it is hoped that he soon will be about again.

The "S" Mfg. Co. has been incorporated under the laws of the State of New York, to deal in combs and jewelry, with a capital stock of $1,000. The directors are: M. N. Goldschmidt, J. L. Wolff and H. H. Goldberger, all of this city.

The Western Clock Mfg. Co. has been incorporated under the laws of New York to manufacture watches, clocks, etc., with a capital of $5,000. The incorporators are: F. K. Seward, T. J. McKee, and E. S. Lewis, all of New York.

The American Protective Eyeglass Co. has been incorporated under the laws of New York State to manufacture eyeglasses and optical goods with a capital of $10,000. The incorporators are Solomon Cohen, Adolph Reisenburges, Sander Grass and Mayer Hassmer, all of New York.

Despondent because of financial troubles, Long Wundo, 40 years old, a Chinaman, committed suicide, last week, by jumping from the roof of the six-story tenement at 351 Eighth Ave. Long was a member of the firm of Long Sang Ti & Co., dealers in art curios at 307 Fifth Ave.

Bernard J. Wiener has opened a factory for the purpose of cutting and re-cutting, polishing, and re-polishing, sawing and cleaving diamonds for the trade at 45 John St. John Wiener, diamond cutter, of 37 John St., who has been confused with Bernard J. Wiener, will remain at his present place of business.

Judge Holt in the United States District Court has dismissed the petition in bankruptcy against A. Anzelewitz & Co., Inc., wholesale jewelry dealers, 154 Canal St., a settlement having been effected. The concern pays its debts in full in four payments of 25 per cent. each, six months apart. The liabilities are about $57,000.

Joseph Mauge, employed in the store of E. B. Meyrowitz, 125 W. 42d St., was decoyed to a room in W. 50th St., Saturday night, and stabbed by two men, who forced him to give up the keys to the store. The man managed to give an alarm and was helped to a nearby police station. From there he was taken to a hospital. The store was not molested.

D. Goldberg, of "Lucios," 110 W. 34th St., states that he understands that there are several stores throughout the United States that are conducting business under the name "Lucios." He wishes to notify the trade that his firm has no connection with any other store trading under the name "Lucios" outside of New York.

Theodore A. Kohn & Son, 321 Fifth Ave., have incorporated under the laws of the State of New York, with a capital of $100,000. The incorporators are Theodore A. Kohn, Albert M. Kohn, Emil W. Kohn, the present members, and Robert D. Kohn and John J. McGeary. Mr. McGeary has been an employe of the firm and its predecessors for 33 years. He celebrated his 33d anniversary in the business last week.

Daring robbers early last Friday cut through a heavy wire screen, bent the iron bars guarding the window of Lebolt & Co., jewelers, 54 W. 23d St., smashed through the plate glass window, and, reaching in, stole a plush box containing four rings valued at more than $500. Just before the robbery four men were seen standing in front of the Garfield Trust Co. Two started east on 23d St. and the other two waited, one on each corner of 23d St. and Sixth Ave.

Brigadier Lamb, of the Salvation Army, 120-130 West 14th St., has a communication from the daughter of William Donald, asking for the address of Charles Donald, a jewelry worker in this city, who was at one time a resident of Greenock, England. A man named Donald died in this city some time ago, and his description corresponds with that of William Donald, and the relatives are trying to locate Charles Donald, who, it is expected, can give them accurate information on the matter.

New arrangements will go into effect for the Jewelers' Bowling League the coming season. Club teams will be admitted into the league, the teams to be made up of men from different establishments in the trade in the city. The teams will be arranged so as to nearly as possible balance their respective strengths. It is expected that more teams will be included in next year's schedule and more prizes will be offered. The schedule committee will be appointed by President Woodrow shortly.

A petition in involuntary bankruptcy was filed Monday in the United States District Court, New York, against Jacob Barth and Max Barth, individually and as members of the firm of Barth Bros., 39 W. 112th St., Manhattan, by the following creditors: Spiro & Hirsch, $475; Reich & Rottenberg, $1,429, and Simon Spiro, $63. It is alleged that they are insolvent and have made preferred payments by transferring money and jewelry to the amount of $1,000 to relatives. The liabilities are placed at $7,000. Chas. Apfel is the attorney for the petitioning creditors.

The Jewelers Board of Trade has sent out a letter to members calling their attention to a resolution adopted in 1902, to the effect that members refrain from signing any paper of compromise or settlement or extension presented to them by a

(*New York Notes continued on page 66a.*)

1851 The Jeweler's Bank for half a century In the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Title Guarantee and Trust Company

176 Broadway (between John St. & Maiden Lane) NEW YORK

Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

TRUSTEES

John Jacob Astor, 23 West 26th St., New York
Frank Bailey, Vice-President
E. T. Bedford, President Corn Products Refining Co.
Charles S. Brown, of Douglas Robinson, Charles S. Brown & Co.
Julien T. Davies, of Davies, Stone & Auerbach
William M. Ingraham, Attorney-at-Law, 44 Court St., Brooklyn
Augustus D. Juilliard, of A. D. Juilliard & Co.
Martin Joost, Vice-President Bond & Mortgage Guarantee Co.
Clarence H. Kelsey, President
John S. Kennedy, Retired, 31 Nassau St., New York
Woodbury Langdon, of Joy, Langdon & Co.
James D. Lynch, Retired, 129 East 21st St., New York
Ranald H. Macdonald, of R. H. Macdonald & Co., Real Estate
James H. Manning, President National Savings Bank, Albany
Edgar L. Marston, of Blair & Co.
Wm. J. Matheson, of W. J. Matheson & Co., 182 Front St.
Charles Matlack, 70 State St., Boston
William H. Nichols, Chairman of Board, General Chemical Co.
William A. Nash, President Corn Exchange Bank
Robert Olyphant, of Ward & Olyphant
Charles A. Peabody, President Mutual Life Insurance Co.
William H. Porter, President Chemical National Bank
Frederick Potter, 71 Broadway, New York
Charles Richardson, 1307 Spruce St., Philadelphia
Henry Roth, 1562 Myrtle Ave., Brooklyn
Jacob H. Schiff, of Kuhn, Loeb & Co.
James Speyer, of Speyer & Co.
Sanford H. Steele, of Steele, Otis & Hall, Attorneys
Ellis D. Williams, 560 Drexel Bldg., Philadelphia
Louis Windmuller, of Louis Windmuller & Roelker

BRANCH BANKING OFFICES 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
R. A. PARKER, . Vice-President
T. J. STEVENS, ... Cashier
JOHN H. CARR, . . Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 65.*)

dealer, unless said paper bear the certificate of this corporation that the debtor has filed with the corporation a full statement of his or their affairs, or that proper investigation has been made. The board points out that under present conditions there seems to be more of a necessity for members to adopt this course than ever before.

In the Court of Special Sessions, last Wednesday, Morris Holden pleaded guilty to the charge of having sold watch glasses bearing fraudulent labels in imitation of the V. T. F. watch glasses. Sentence was deferred until May 15. The charge in this case was brought some time ago by L. Glick.

Nathaniel Motkin, a manufacturing jeweler, reported to the police last Wednesday that he had been held up, gagged and bound while bandits looted his safe before his eyes. He said he was in the shop on the fourth floor at 79 Canal St., when confronted by four men, each pointing a pistol at him. They tied him to a lathe, he said, and then ransacked the place. He said they took jewelry worth $1,000, much of which belonged to customers who had left it there to be repaired, and $50 in cash. After the men left he finally succeeded in working himself free and walked across the hall, where neighbors cut his thongs and released him.

Nathan Schwarz, 1422 Third Ave., last Wednesday, caused the arrest of two young men who tried to substitute a cheap imitation ring for a genuine diamond ring, valued at $70. The men were held in $1,000 bail for examination. Mr. Schwarz said that his two prospective customers came to his establishment, and that he showed them three rings, one valued at $42, one at $50, and one at $70. One of the men made an attempt to substitute the imitation ring for the best one of the three rings shown. The jeweler was on his guard and at once detected the attempt. When arraigned in the 88th St. station, the prisoners pleaded not guilty and were taken from there to the 121st St. station. The jeweler said that the police found $1.75 on the men, but the ring could not be located. The imitation ring is in the possession of the police officers.

William Aschendorf, a watchmaker who has been employed by several firms in this city, and who resides at 219 E. 40th St., has reported to the police that he has been robbed of jewelry and other valuables worth about $300. While he was away from home early Sunday morning of last week, his apartment was broken into, and the following articles were taken: Watch, 18 size, monogram M. A.; a ladies' model "S" watch with a silver dial, monogram S. A.; ½ carat ring, Tiffany setting; a wedding ring, engraved "S. L. to M. A., 1902"; two gold scarf pins, one mounted with cameo and one with coral; six Swiss watch movements; a collection of foreign coins, gold, silver and copper; one pair of gold earring settings; some watchmaker's tools; 14 karat gold heart shaped locket; a ring 14 karat; rope chain, 18 inches in length; a silver watch and a *fleur-de-lis* pin.

The S. L. & G. H. Rogers Co. has asked for a referee in the suit brought against it by Joseph Irons for $15,000 damages for alleged breach of contract. The suit was brought in the Supreme Court in New York and the Rogers concern entered a counter suit in the United States Circuit Court to set aside the summons on the ground that it is not liable to process from the New York courts. In the opinion handed down by Judge Lacombe the motion to set aside the summons was denied, but stated that if the defendent believed that it could show the agent to be a mere solicitor who had no power to contract and if the defendant were willing to pay the expense of a hearing before a master to establish that fact, an order of reference would be made. It is this order which permits of a hearing before a referee that has been asked for. Mr. Irons formally represented the defendants in this city and vicinity and on the road.

The jewelers of this city are warned to be careful in dealing with a lame man of light complexion, who is rather tall and wears eyeglasses. He has been using the name of George J. Schindel, of L. Bamberger & Co., Newark, N. J., ordering fountain pens, and other goods, for immediate delivery, at the same time asking that goods be sent to his home. Last Thursday morning a man representing himself as being from Bloomingdale Bros., 59th St. and 3d Ave., called at the office of the L. E. Waterman Co., 173 Broadway, to purchase a quantity of fountain pens, but not having a written order, it was suggested by the salesman that the pens be sent to the firm. To this the purchaser agreed. Upon telephoning to Bloomingdale Bros., it was ascertained that no one had been authorized to place an order for pens by that firm. It is thought that perhaps this may be the same man who has been placing orders under the name of L. Bamberger & Co., by using the name of Mr. Schindel, of that firm.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 2, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$5,262,557.04
Gold bars paid depositors	53,850.15
Total	$5,316,407.19

Of this the gold bars exchanged for gold coin are reported as follows:

April 27	$1,549,101.56
" 28	40,693.75
" 29	2,603,691.83
" 30	33,636.79
May 1	25,094.22
" 2	10,333.89
Total	$5,262,557.04

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
April 27	24 9-16d.	$.55⅝
" 28	24 11-16d.	.55⅝
" 29	24 11-16d.	.55⅝
May 1	24 5-16d.	.54¾
" 2	24 3-8d.	.54⅞
" 4	24 3-8d.	.54⅞

Association Notes.

The Pennsylvania Retail Jewelers' Association is attempting to stir up interest in the association in the Keystone State and a committee of the association is to visit various cities between May 18 and 23 to arrange for a meeting of the jewelers and explain the possibilities and results to be obtained from organization. The association's third annual convention will probably be held in Philadelphia during the convention of the Association of Opticians, and a meeting of the Philadelphia jewelers to arrange for the convention will be held at the Continental Hotel, Philadelphia, Friday evening, May 22.

A joint mass meeting of the Illinois State Optical Society and the Illinois Association of Optometrists will be held in Peoria, Ill., May 14. The officers of both organizations will be asked to resign for the purpose of expediting reorganization. Resolutions will be offered to cover these questions: (1) Shall all members of the Illinois Association of Optometrists be unqualifiedly admitted as members of the Illinois State Optical Society? (2) Shall new officers be elected and new by-laws adopted? (3) Shall the Illinois State Optical Society be known as the Illinois State Association of Optometrists. Members of both associations are urged by the officers to come to Peoria and vote on these questions, as it is their endeavor to have one large optical society on as broad and liberal a basis as possible.

Importations at the Port of New York.

Weeks Ended April 27, 1907, and April 25, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$40,742	$77,876
Earthen ware	24,895	5,293
Glass ware	21,141	18,920
Optical glass	1,425	1,831
Instruments:		
Musical	21,661	23,797
Optical	10,802	5,095
Philosophical	1,976	2,424
Jewelry, etc.:		
Jewelry	10,206	5,698
Precious stones	467,104	81,611
Watches	20,767	27,679
Metals, etc.:		
Bronzes	869	365
Cutlery	31,994	33,047
Dutch metal	1,266	1,355
Platina	35,613	33,320
Silverware	819	.....
Miscellaneous:		
Alabaster ornaments	.....	19
Amber	780	1,444
Beads	4,175	4,821
Clocks	5,866	2,498
Fans	7,902	3,906
Fancy goods	6,745	8,086
Ivory	.....	.....
Ivory, manufactures of	104	25
Marble, manufactures of	46,060	6,473
Statuary	3,652	2,261
Shells, manufactures of	11,499	.....

Charles H. Brink, who is widely known to the jewelry trade of the west, particularly in this city and Salt Lake City, Utah, where for the past 23 years he has been associated with the business of the Boyd Park Jewelry Co., has now started in business for himself, having opened a store at 404 16th St. Denver, Colo. Mr. Brink has been the recipient of many messages of congratulation from friends, who have expressed their hearty good wishes for the success of his venture.

The Only Silver Advertised

consistently and continuously throughout the year is our ware. Our policy is what it has been for many years; we advertise

"1847 ROGERS BROS."

the year round, suggesting it as a desirable purchase for household or presentation purposes in dull season as well as during the busy months, invariably directing readers and inquirers to call upon their local dealer.

¶ We are ready at all times, and have for the past ten years, been supplying, free of charge, electrotypes, circulars, posters, show cards, etc., to the trade.

¶ The advertisement shown here is one of several that have appeared in the recent general magazines.

Think Twice About Silver

A purchase of silver is a matter for deliberation. As to design every eye forms its own beauty, but selection cannot be safely made on the merits of design. Quality must be considered, for it is quality that imparts lasting satisfaction. The wisest buyers of silver plate are guided by the mark

"1847 ROGERS BROS."

choosing from the broad line of patterns made under this brand the designs of their taste. Being the original silver plate first made in 1847 by Rogers Brothers, **"1847 ROGERS BROS."** is the standard by which all other brands are measured—the brand which is popularly known as

"Silber Plate that Wears"

Our long experience has been productive of designs which in refinement of beauty and finish are equalled only in sterling ware.

Sold by leading jewelers everywhere. Send for catalogue "79" showing full assortment of patterns and designs in staple and fancy pieces.

MERIDEN BRITANNIA CO., Meriden, Conn.
(International Silver Co., Successor)
NEW YORK. HAMILTON, ONT. CHICAGO.
"Meriden Silver Polish—The Silver Polish that Cleans."



OVER SIXTY YEARS
experience in manufacturing is
OUR GUARANTEE
of quality and finish

News Gleanings.

Fritz Hoefer, Aurora, Nebr., is rebuilding his store.

Doud Bros., Chatsworth, Ill., have sold out to W. A. Coghlin.

H. A. Iverson, Punta Gorda, Fla., is about to retire from business.

Edwin Newhouse, Spring Grove, Minn., recently graduated from the De Mars Optical School, Minneapolis.

A jewelry store belonging to A. J. O'Brien, Oshkosh, Wis., was burned, recently, with a loss of $1,000.

C. R. Hanson, Waterloo, Ia., has been granted a patent on a smokeless stove which he invented last Winter.

C. E. Hobson and Reno Ramgren, formerly of Chariton, Ia., have opened a jewelry and music store in Creston, Ia.

During a recent fire at Woodstock, Ont., slight damage was done by smoke to the store of Woodroofe & Son, at that place.

A lamp exploded in the jewelry store of A. J. O'Brien, Oshkosh, Wis., on the evening of April 23, causing a loss by fire amounting to $1,000.

The Weisser Jewelry & Optical Co., Peoria, Ill., has purchased a jewelry stock at San Antonio, Tex. The stock will be disposed of in Peoria.

The Zerweck Jewelry Co. has been incorporated in East St. Louis, Ill., with a capital of $25,000. The incorporators were A. Zerweck, Anna M. Zerweck and George W. Stoehr.

A thief broke a large plate glass window in the store of F. N. Prevey & Co., Akron, O., about a week ago, and stole $600 worth of jewelry. Thus far no clue has been obtained.

Nicholas P. Palo was arrested in Pittsburg, Pa., recently, accused of stealing $100 in cash, nine gold rings, 79 bracelets and 39 lockets from C. Valente, Pottstown, Pa.

Anthony Kovaleski, charged with stealing 47 rings, half a dozen lockets and a small amount of cash from the jewelry store of H. Rozanski, at the corner of St. Aubin and Canfield Aves., Detroit, Mich., was arraigned last week before Justice Jeffries and was held for further examination. He denied the charge.

The partnership existing between Levy Robins and Nathan Miller, who under the style of Robins & Miller have conducted a retail store at 24 S. Salina St., Syracuse, N. Y., has been dissolved by mutual consent and limitation. Mr. Robins continues in Syracuse, and Mr. Miller is now located at 82 Genesee St., Auburn, N. Y.

A young man recently went into the jewelry store of G. W. Halton, Fort Worth, Tex., and representing himself as the son of a prominent attorney, obtained a diamond ring worth $150, which he asked permission to take to his home and show to his parents before buying. The man disappeared with the ring and has not been seen since. The police were notified, but they could find no clue to the thief.

Samuel Rose, 712 Edmund St., St. Joseph, Mo., was recently bound over to the Criminal Court on a charge of embezzlement, he having been charged by the Union Mercantile Co. at that place with the misappropriation of $1,000. Rose pleaded in defense that by the terms of a contract drawn up between him and S. W. Hundley, president of the Union Mercantile Co., all of his former obligations to the plaintiffs have been settled. Mr. Hundley said that he did not understand this to be true, while Louis Wheat, who explained that he himself had drawn up the contract, declared that Rose's contention is correct.

The jewelry store of Glover Chapman, at Newton, Miss., was robbed recently by burglars who opened the safe without the use of explosives and got a quantity of jewelry. Later a young man by the name of Hurt was arrested and confessed to the crime, saying that he had a partner in the work, named Johnson, but the latter escaped. All the stolen articles were recovered. The reports published in many newspapers estimated the value of the stolen articles at from $800 to $4,000, but Mr. Chapman states that his actual loss was about $100.

Alleging that officers of the Colorado Jewelry Co., Denver, Colo., made a false statement regarding its assets for the purpose of obtaining a loan from the Central National Bank, that institution recently filed a suit in the District Court, asking a body judgment on the officers for $500 and interest. It is asserted that the loan was made Oct. 14, 1907, and that the company claimed to have assets of $5,000. The note is overdue, and it is claimed that an investigation showed there are no such assets available as those claimed by the officers. The defendants are L. K. Hallock, H. N. Gossett and C. A. Rose.

Louisville, Ky.

Miss Bertha Smith, a daughter of Charles E. Smith, of the Southern Optical Co., died at the St. Mary's and Elizabeth Hospital recently from the effects of an operation, after an illness of two years. Mr. Smith's many friends sympathize with him in his bereavement.

The proprietors of the Lucius Diamond Co., which until recently was located at 554 Fourth Ave., under the management of L. Gubin, have left the town and the store was closed early last week. Neither Mr. Gubin nor the stock were to be found after April 28, and the landlord as well as some other creditors made a vain search for assets on which they could realize. The landlord swore out a distress warrant in the Magistrate's Court, but the only thing he had to evict were the electric lights.

Baltimore.

S. Ruman has removed from 145 N. Gay St. to 1734 N. Appleton St.

The Hennegen, Bates Co. supplied the jeweled ostensorium, valued at $20,000, which was made for St. Matthew's Church, at Washington. The ostensorium is made of 18-karat gold and set with 175 diamonds, six rubies, two sapphires, an emerald and four amethysts.

The firm of Henry Heil's Son, manufacturing jeweler, has removed to larger and more convenient quarters at 202 Calvert St., opposite the Post-Office and Court House. By the addition of new machinery they are ready to fill orders more promptly than ever before.

Famous Hope Blue Diamond Sold in Paris for the Joseph Frankel's Sons Co.

A cable dispatch received in this city from Paris Monday said that dealers acting on behalf of the owners announce that they have sold the famous Hope blue diamond for $400,000 to a dealer. It is understood that it was bought for the Sultan of Turkey.

The Hope diamond, which is one of the most famous gems of the world and weighs 44¾ carats, was bought some years ago by Joseph Frankel's Sons, of New York. When asked yesterday about the report from London Simon Frankel, head of the Joseph Frankel's Sons Co., stated that it was true as far as the sale was concerned, as the gem had been sold in Paris Saturday for his concern. As to who the purchaser was or the price paid for the gem Mr. Frankel said he could not properly make this public, and that the information must come from the purchaser himself. As to the price he could only say that it realized a substantial sum, and the reports in some papers that it had been sold as low as $100,000 were ridiculous on their face. Whether or no the report that $400,000 was the price was true or not he could not say.

Treasury Department Still Determined to Collect 50 Per Cent. on Manufactures of Agate, Coral, and Other Precious Stones.

BOSTON, Mass., May 2.—That the Treasury Department has, or now may, withdraw from its position as to collecting 50 per cent. duty on manufactures of agate, alabaster, coral, etc., whether or not the article is intended as a setting for jewelry, is clear from the letter recently received by the Collector at this port from the Department, which has just been made public. The letter reads:

TREASURY DEPARTMENT, April 22, 1908.

Dear Sir—The department is in receipt of your letter of the 14th instant, relative to the classification of agate, alabaster, chalcedony and other articles mentioned in Par. 115 of the tariff act when the same are cut, polished and fitted for use as settings in jewelry.

In the case of United States against Lorsch (T. D. 28513), the United States Circuit Court of Appeals held that certain pieces of agate which had been cut, polished, grooved and were intended for use as bearings for scales, were not dutiable at the rate of 10 per cent. ad valorem under the provisions of Par. 435 of the tariff act for "precious stones advanced in condition or value from their natural state, etc.," but were dutiable at the rate of 50 per cent. ad valorem under the provisions of Par. 115 of said act for manufactures of "agate, alabaster, chalcedony, chrysolite, coral, etc.," for the reason that the provisions of said Par. 115 were more specific as to articles of the character therein expressly named than were the provisions of said Par. 435.

The department is of the opinion that under said decision articles of the character described in said Par. 115, when advanced in condition by a process of manufacture, should be classified as dutiable under said paragraph, regardless of whether the same are intended to be used as jewelry or otherwise, for the reason that no other reference to the purpose for which such articles are intended to be used is made in either said Par. 115 or in Par. 435.

You are, therefore, instructed to classify articles constituting manufactures of agate, alabaster, chalcedony, chrysolite, coral, etc., as subject to duty under the provisions of said Par. 115.

Respectfully, JAMES B. REYNOLDS, Acting Sec.
COLLECTOR OF CUSTOMS, Boston, Mass.

Providence.

The Ostby & Barton Co. closed down last week for its annual stock-taking week.

Henry J. Geer is fitting up a factory at 9 Calender St. He will manufacture plated jewelry.

The Lees Findings Co. has removed its shop from 151 Pine St. to 9 Calender St. Edward H. Grimm, a designer, who has hitherto been located at 151 Pine St., has also changed his location to 9 Calender St.

Registered in the local hotels last week were the following buyers: Leo Leubuscher and L. Block, of the L. Block Jewelry Co., Milwaukee; G. M. Bramen, of A. & J. Plaut, Cincinnati, and Henrietta Graff, of Berg Bros., New York.

Six handsome silver trophies have been offered by Commodore W. C. Pearce of the Washington Park Yacht Club for a series of launch races to be held by the club every Saturday and holiday. The cups were exhibited last week and were the subject of considerable admiration and comment.

The suit brought by Leroy M. Emhoff against Charles H. Davis, doing business as Davis Bros., resulted in favor of Mr. Davis, who has been awarded costs against the plaintiff. The suit, which was to recover an expressman's bill of $35 for moving household goods belonging to a former employe of Davis Bros. from Providence to Boston, came up in the Superior Court, April 24, and at the conclusion of the plaintiff's testimony Mr. Emhoff was non-suited.

Oscar Karlson was arrested early last week at Woonsocket by private detectives, as was Maria G. Gabbles. The charge against them is larceny of jewelry and clothing valued at several hundred dollars, which, it is said, were taken from the home of E. H. H. Smith, of the E. H. H. Smith Silver Co., Bridgeport, Conn. The woman, the detectives claim, was employed as a domestic in the house where the jewelry was stolen, and that the man had been calling upon her. Karlson was taken to Bridgeport for trial.

The Union Trust Co., with an entirely new set of officers and strong backing, reopened its doors Monday morning, after having been closed since Oct. 24, when, during the height of the financial panic, it failed to survive a run and went into the hands of a receiver. Perhaps nothing within the past four years has had as far-reaching an effect on the jewelry trade as the closing of this bank. When it went into the receiver's hands the funds of several of the large manufacturing jewelers were tied up in its vaults. When the bank closed there was $28,000,000 on deposit. The bank was reopened on a somewhat different basis than that under which the business was run previous to the reopening. Depositors who had accounts of $100 or less were paid in full, and those whose accounts were $100 or more were permitted to check out an amount up to 25 per cent. of their full account. Six months hence they can draw out 25 per cent. more. This has had the effect of placing $3,000,000 in available cash circulation in this city—a fact which has had an immediate effect on general trade conditions here, and which has had a particular reflection of the jewelry business.

Newark.

Charles E. Vail, Plainfield, N. J., has moved from Orchard Pl., to Norwood Ave., where he will occupy the property which he purchased some time ago.

Miss Imogene W. Drake, daughter of Nathaniel Drake, of 971 Clinton Ave., Irvington, and Ernest A. Dreher, a manufacturing jeweler, of 15 Van Ness Pl., this city, were married in the home of the bride's parents, April 28, by the Rev. John William Ryder, pastor of the Watsessing M. E. Church.

Harry A. Norton, who formerly conducted a pawnbroker's store on Perry St., Trenton, N. J., was arrested in Newark, a short time ago. Norton is wanted in Trenton to answer a charge of embezzling a quantity of silverware that was given into his care by a Lafayette St. woman. Since Norton came to this city he has been engaged in the jewelry business at 239 Littleton Ave. The arrest was made by Detective Sergeants Ryan and Long, of the city police force. Norton was held in $500 bonds for his appearance before Mercer County Court.

Trade Gossip.

Hammersmith & Co., San Francisco, Cal., recently displayed a large line of goods made from brass cannon shells, ranging from the size of the machine gun up to six inches in diameter. The display is very catchy and timely. A large line of battleship fleet souvenir spoons is also being displayed by this company, the design being made by Mr. Hammersmith.

One of the cleverest and most complete and compact articles that has been offered to smokers in a long time, is a device known as the Hold-On cigar cutter, which has just been put on the market. When closed, the cutter is so small that it can conveniently act as a watch charm, while a touch of the spring opens it and it is ready for action. The cutter cuts the cigar clean, is simple in construction and folds so compactly that it is bound to meet with success. It is made in gold, silver, gold plate and white metal.

One of the latest novelties that is attracting widespread attention at present is the interchangeable scarf pin, which has been patented, and is being manufactured by Rothschild Bros. & Co., 51 Maiden Lane, New York. For some time past it has been fashionable to have jewels match in color the gowns on which they are worn, and the popular fad has grown until the desire prevails at present for men to match the cravat in the same way. The interchangeable scarf pin permits the wearer to have several colored stones always at hand to be slipped over the stem at will, thus making the cost far less, and the variety and appearance just as effective.

The store of J. J. Zock & Co., Toronto, Ont., was destroyed by fire May 2. The loss is said to be about $60,000.

R. M. Craig, Haskell, Tex., is making improvements in the interior of his store in order to meet the demands of his increasing business.



Frank Thomas has re-engaged in business at Camden, N. J.

Otto C. Rickert has opened a retail jewelry store at Ashland, Pa.

N. Roff has started in business at 4715 Ashland Ave., Chicago, Ill.

George T. Sellers has opened a repairing shop in Weymouth, Mass.

Ben. F. Haller, Jr., has engaged in the retail jewelry business at Holdredge, Nebr.

Charles H. Brink has started in business on his own account at 404 16th St., Denver, Colo.

E. C. Ernestene has opened a store in the Grand Hotel Block, Nebraska City, Nebr.

Benjamin Sachs is now in the diamond business at 901 Heyworth building, Chicago, Ill.

S. Lefkowitz has started a jewelry and loan business at 161 S. Clark St., Chicago, Ill.

T. J. Beavers is about to open a jewelry and watch repairing business in Williamson, W. Va.

Arthur Moore recently began business as a retail jeweler and watch repairer in Carthage, Mo.

Victor Sterns has opened a store at 14 N. Pack Square, Asheville, N. C., to deal in antique jewelry.

The Electro-Clock Co. has been incorporated in Baltimore, Md., with a capital stock of $40,000.

R. S. Schindel & Co. have been incorporated, with a capital of $25,000, in East Orange, N. J., to do a manufacturing jewelry business.

The H. H. Hawley Co., Dallas, Tex., was incorporated about a week ago, with a capital stock of $50,000, to engage in the jewelry business.

The Morrison Jewelry Co. has been incorporated in East Liverpool, O., with a capital of $10,000. W. C. Morrison will manage the business.

The Beaumont Optical Co., Beaumont, Tex., has been incorporated, with a capital of $4,000. The incorporators are W. F. Keith, C. H. Aronsfeld, H. A. Philipson, B. Richardson and L. E. Nay.

Buffalo, N. Y.

Benj. Lewin & Son have succeeded to the business of Benj. Lewin, 37 Dun building.

The regular monthly meeting of the Optometrical Society of this city was held Friday evening in room 139 of the Lafayette Hotel. Besides the routine business the members listened to Wm. Bilicke, who lectured on "The Theory of Lenses in Optical Instruments."

Thos. Morris, a jeweler of Crookston, Minn., is erecting a new business building to cost $12,000.



A. R. Cooper, is making the California territory for M. Schussler & Co., San Francisco, Cal.

J. B. Tucker, with W. E. Graves, San Francisco, Cal., is on a trip through southern California.

C. F. Redman, with the Alphonse Judis Co., San Francisco, Cal., is in from his trip through the south.

Traveling representatives in San Francisco, Cal., last week, included: J. F. Finley, Whiteside & Blank; T. Epstein, Illinois Watch Case Co.

Traveling representatives in Toronto, Ont., last week, included: Ernst Gideon Bek (Pforzheim, Germany); E. E. Stockton, E. Ingraham Clock Co.

Traveling representatives in Los Angeles, Cal., recently, include: H. A. Kidder, Henry A. Kirby; Louis Freund, Henry Freund & Bro.; C. Edward Innes, Henry M. Abrams Co.

G. F. Arnold, with A. I. Hall & Son, San Francisco, Cal., is in Portland, Ore., while O. G. Boss and Mr. Smith, with the same company, are making their regular trips in California.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: William A. Lamb, Geo. H. Fuller & Son Co.; Emil Pick, Hammel, Riglander & Co.; E. J. Hiller, Sussfeld, Lorsch & Co.; Robert E. Kehl, F. H. Nottle & Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Charles B. Smith, M. B. Bryant & Co.; T. A. Brennan, L. Witsenhausen & Co.; Mr. Ehrlich, Ehrlich & Co.; Mr. Linton, E. H. H. Smith Silver Co.; H. C. Kionka; Theodore Wagner; L. E. Picard, American Watch Case Co.; J. Fagan, Unger Bros.

Traveling representatives visiting Indianapolis, Ind., recently, were: Alexander Mayer, Arnstein Bros. & Co.; Carl F. Haber, Towle Mfg. Co.; E. G. Seymour, Shepard Mfg. Co.; I. B. Carmichael, Bride & Tinckler; Herbert C. Schwab, A. G. Schwab & Sons; D. A. Burt, R. Wallace & Sons Mfg. Co.; J. Thompson, J. B. Bowden & Co.; R. S. Atwood, Gorham Co.

Traveling salesmen visiting Boston, Mass., during the past week, included: E. Cooper Stone, Jones & Woodland; Mr. Crane, Stroebel & Crane; Charles Tomer, Adelphi Silver Co.; Mr. Unger, Unger & Christl; J. D. Pettengill, International Silver Co.; Mr. Coulter, Libby Glass Co.; Jacob Schorsch, Emrich, King & Schorsch; H. E. Slater, Whiteside & Blank; Victor Dominick, Dominick & Haff; Lucien M. Zell, American Gem & Pearl Co.

Traveling representatives who called on the trade in Omaha, Nebr., during the past week, were: Horace G. Smith, Shepard Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; Robert Edwards, Whiting Mfg. Co.; E. B. Frank, Pairpoint Corporation; Robert E. Kehl, F. H. Noble & Co.; T. S. Richter, Doran, Bagnall & Co.; Leopold Heyman, Stern Bros. & Co.; M. F. Thornton, A. J. Hedges & Co.; A. S. Riley, Mandeville, Carrow & Crane; H. N. Van Bergen, Snow & Westcott; H. J. Perl, Wagner Comb Mfg. Co.; H. Lacour, A. Gredelne; Charles E. Bride, Bride & Tinckler; William A. Lamb, Geo. H. Fuller & Son Co.; A. L. Hancock, C. Sydney Smith & Co.; M. S. Greenbaum, Wm. I. Rosenfeld; Mr. Thornton, Hayden W. Wheeler & Co.; M. F. Thornton, A. J. Hedges & Co.

A number of traveling representatives, last week, visited the trade at Pittsburg, Pa., including: Charles S. Miller, Ansonia Clock Co.; W. D. Powers, Wm. C. Greene Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Mr. Kettlety, A. H. Bliss Co.; G. L. Sweet, R. F. Simmons Co.; George A. Allsopp, Jr., Allsopp Bros.; H. T. Daughaday, Providence Mfg. Co.; Mr. Leach, Leach, Miller & Co.; Gerard M. Wildes, Scofield, Melcher & Scofield; Fred H. Felger, F. & F. Felger; Mr. Cunningham, E. L. Spencer Co.; F. C. Winship, H. C. Fry Glass Co.; Mr. Somes, Bates & Bacon; L. B. Jones, C. A. Marsh & Co.; Alfred J. Moss, Ostby & Barton Co.; Frank W. Bloomer, E. I. Franklin & Co.; William W. Middlebrook, B. A. Ballou & Co.; Lucien Rockwell, Poole Silver Co.; J. B. Macdonald, Wolcott Mfg. Co.; Charles S. Williams, Landers, Frary & Clark; A. J. Sherrard, Enos Richardson & Co.; H. B. Bliss, Gorham Co.; Frederick S. Potter, Flint, Blood & Co.; Frank J. Ryder, Walter E. Hayward Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; M. Wille.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Norbert Gunsberger, L. & M. Kahn & Co.; D. A. Davidson, Wallach & Davidson; Gus Rodenberg, Rhode Island Novelty Co.; N. Moore, Austin & Stone; George N. Steer, George N. Steer & Co.; A. J. Moss, E. C. Ostby and C. Drown, Ostby & Barton Co.; J. S. Cunningham, E. L. Spencer Co.; J. F. Ripley, Standard Button Co.; Max Jacohy, Manchester Mfg. Co.; B. Nussbaum, Nussbaum & Hunold; F. C. Somes, Bates & Bacon; L. Hyman, Stern Bros. & Co.; J. J. Sommer, J. J. Sommer & Co.; I. Smith, Horton, Angell & Co.; A. Dolan, Moore Mfg. Co.; F. S. Potter, Flint, Blood & Co.; J. White, White & Rounsville; Frank W. Bloomer, E. I. Franklin & Co.; Mr. Lucas, Frank W. Smith Co.; W. H. Gregory, Strobell & Crane; J. Cohn, Michigan Optical Co.; Mr. Howard, Mason & Howard; Mr. Remington, Carter, Qvarnstrom & Remington; Mr. Brigham, Cheever, Tweedy & Co.; W. Melcher and Gerard M. Wildes, Scofield, Melcher & Scofield; Mr. Marble, L. B. Marble & Co.; E. C. McKeen, Waltham Watch Co.; Emil Herbeck, Herbeck, Demer Co.; W. R. Eliot, Meriden Cut Glass Co.; L. B. Jones, C. A. Marsh & Co.

Connecticut.

W. E. Dunbar has been elected a member of the Board of Assessors of Bristol.

Charles D. Morris has just been elected chairman of Wallingford's town committee.

Thus far no clue has been obtained to the thief who recently entered the jewelry store of H. S. Townsend, Winsted, and escaped with stock valued at $600.

F. A. Wallace, Wallingford, is a candidate for one of the alternate delegates to the Republican Presidential convention, which will be held in Chicago next June.

Patents have been recently granted to J. Morway, of Plainville, on a repeating alarm clock, and to J. J. Tansey for a suction device designed to secure glasses in place.

Peter Osborn, formerly in the employ of the movement department of the Seth Thomas Clock Co., is reported to have died in Ireland, where he had gone a short time ago.

Robert M. Wilcox, who returned from Honolulu, where he and his wife, Ella Wheeler Wilcox, spent the Winter, is now at Short Beach superintending improvements in Bungalow Court.

Wm. E. Sessions and his aged mother arrived home, about a week ago, from Sarasota, where Mr. Sessions had taken his mother for the benefit of her health. Mrs. Sessions has not improved appreciably, however, and physicians thought it best to take her home again.

C. M. Parker, who for many years conducted an optical establishment in New Haven's leading mercantile center, moved last week into attractively furnished quarters adjoining his old location. The new establishment is equipped with every modern optical appliance.

According to the will of P. A. Winterfeldt, a watch repairer of New Haven, property valued at about $800 has been bequeathed to his daughter, Mrs. Anna Elizabeth Hada, with whom the testator made his home. The bequest is given to Mrs. Hada with the provision that she provide for her mother, who is named as executrix.

E. H. H. Smith, president and treasurer of the E. H. H. Smith Silver Co., Bridgeport, upon his return with his wife, recently, from Briarcliff, found that his home had been ransacked and robbed of several jewels. A girl 19 years of age, said to have been a maid in the employ of Mr. and Mrs. Smith, was later arrested at Worcester, Mass. A man was also taken into custody at Woonsocket, R. I., both of whom were charged with knowing something of the robbery.

F. W. Long, optician, New Britain, suddenly left town about a week ago, leaving behind his office furniture. An attachment was shortly afterwards placed by Deputy Sheriff L. M. Cowels upon the optician's desk to cover a bill of $10.80 alleged to be due to Edward G. Hart, of Hartford. Later Long gave a bill of sale for $10 of all his office furniture to a man named Alling, of Hartford, who came to New Britain to take it away. It was loaded on an express wagon when the sheriff noticed it. Seizing the desk, he pulled it out and took possession of it.

Albert Kohn, of the jewelry firm of Henry Kohn & Sons, Hartford, last week presented a handsome automobile trophy to be awarded to the successful contestants in the automobile contest, May 16. The trophy is a French bronze model of an automobile reproduced in the act of racing at full speed, the driver leaning well forward with the typical auto expression on his visage, and his hands firmly clutching the steering gear. On his left sits the mechanician, who also has a firm hold of the machine. The model was made in Paris and is mounted on a wooden base.

Pacific Coast Notes.

L. S. Swain, Richmond, Cal., has decided to move his business to Oakland, Cal., and is now disposing of his entire stock.

F. E. Jenkins, Santa Paula, Cal., has announced that J. W. Hodge, Fillmore, is the winner of the watch in the contest which he recently held.

The American Jewelry Co. has been incorporated at Bakersfield, Cal., with a capital stock of $100,000 by N. R. Solomon, C. G. Law and B. Snyder, all of Bakersfield.

On account of the great number of burglaries recently reported, many of the jewelers of Stockton, Cal., are installing burglar alarms which are connected with police headquarters.

An attempt to loot the show window in the store of F. F. Daunt, on Canal St., Merced, Cal., was made recently by some one who poked a buggy axle through the plate glass. The thief was evidently frightened away before anything of great value was taken.

H. Morton, who conducts a store in Oakland, Cal., has left for Baltimore, Md., as a delegate from the California Methodist Episcopal Conference to the Quadrennial Conference of the Methodist Episcopal Church, to be held in that city during the present month.

T. P. McIntyre, Eveleth, Minn., has been elected city clerk to fill out the unexpired term of the late A. Skeel. The new clerk will hold office until Jan. 1, 1910.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of—and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

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Vol. LVI. CHICAGO, WEDNESDAY, MAY 6, 1908. No. 14.

Chicago Notes

Mrs. M. Hirsch is on a visit to New York.

Wolf Bros. are enlarging their store on Clark St.

J. W. Forsinger purchased an automobile last week.

Geo. H. Spies has been taking a vacation at West Baden.

Will Beck, of Sioux City, Ia., was a visitor here last week.

Frank Waugh, of the E. Kirstein's Sons Co., was here last week.

Carl I. Josephson, Moline, Ill., spent a few days here last week.

Henry Freund, of Henry Freund & Bro., N. Y., was here last week.

A. G. Schwab, of A. G. Schwab & Sons, Cincinnati, O., was here last week.

O. A. Starke, of the Star Watch Case Co., was here for a few days last week.

Mr. and Mrs. Wm. M. Alister are spending a few weeks at Oconomowoc, Wis.

Henry Reinhard, of the Varney Jewelry Co., Wichita, Kan., has been here all week.

R. Bruening, with the Schrader-Wittstein Co., is on a western and southern trip.

Theo. Jacobs, of Theo. Jacobs & Co., has returned from a two weeks' purchasing trip east.

Moore & Evans have taken the store at 157 Wabash Ave. for their sporting goods department.

W. Ullrich, of Ullrich Bros., Evanston, has opened a new jewelry store at 995 Milwaukee Ave.

N. Roff, formerly with Forstrom Bros., has engaged in business for himself at 4715 Ashland Ave.

Briggs & Dodd, jewelry auctioneers, are making a sale for R. Van Keuren & Co., Savannah, Ga.

Among the buyers in town last week was Mr. Greenwood, of Fish & Greenwood, Reedsburg, Wis.

C. L. Jerome, diamond dealer, has removed from the 13th to the ninth floor of the Heyworth building.

A. N. Kuhn will hereafter cover the territory formerly visited by Robt. L. Clark, for the Towle Mfg. Co.

Mr. and Mrs. Louis Holzheimer, Elmira, N. Y., parents of A. Max Holzheimer, are here on a visit.

Sproehnle & Co., heretofore exclusive watch jobbers, will hereafter carry additional lines of 10 karat jewelry.

The Wadsworth Watch Case Co. has installed a new large safe in its premises in the Columbus building.

B. Schuette, J. A. Lucas and F. F. Klosterman have been appraisers of the bankrupt estate of the F. C. Happel Co.

A first dividend of 12½ cents has been ordered paid by the bankrupt estate of Sigmund Ascher, 444 Milwaukee Ave.

Ben Sachs, formerly with the Bauman Loan Co., has engaged in the diamond business at room 901 Heyworth building.

Wm. F. Zibell, receiver for the estate of Max. Marcus & Co., has been appointed trustee of the estate under a bond of $5,000.

E. D. Buell, Wm. Hathorn and Samuel Cutler have been appointed appraisers for the estate of Maison Nouvelle, bankrupts.

Henry E. Volkman, Kankakee, Ill., has admitted his eldest son to partnership and the firm is now Henry E. Volkman & Son.

Albert Happel, of F. C. Happel & Co., is in Providence this week to see if the affairs of the company can be straightened out.

Samuel H. Wiener, formerly in charge of the optical department of Jos. Brown & Co., has opened an optical parlor at 269 W. 12th St.

C. D. Gardner, Manistee, Mich., was here last week to meet his wife and daughter who have been spending the Winter in California.

Samuel Liefkovitz, formerly of El Paso, Tex., has engaged in the jewelry and loan business at 161 S. Clark St., under the name of Samuels' Loan Bank.

The Elk Button Watch Co. has been incorporated here with a capital of $30,000. The incorporators are Clifford V. Bates, John W. Harris and F. Benjamin.

John R. Lilja, diamond buyer for Benj. Allen & Co., will sail to-day for the European diamond markets. Benj. Allen & Co. are heavy purchasers of diamonds abroad.

Harry E. Farquharson, representing the E. A. Potter Co. and E. D. Gilmore & Co., has removed from the Columbus Memorial building to room 902 Heyworth building.

F. B. and D. N. Tinker, Chicago, have bought out the retail jewelry store of H. L. Dodge, Anacortes, Wash. D. N. Tinker will manage it under the name of Tinker Bros.

T. L. Combs, Omaha, Nebr., was here last week. Mr. Combs has secured the services of Sam Martin, jewelry auctioneer, and is now holding an auction sale in Omaha.

May Alicia Dungan, daughter of C. P. Dungan, of the International Silver Co., was united in marriage on May 6 to Thomas J. Rigney, at St. Luke's Church, River Forrest.

"Tony" Serewicz, who is traveling abroad for the Dueber-Hampden companies, writes his friends in Chicago that during his visit to Rome he was granted an audience with the Pope.

D. W. Wiser, formerly with Heintz Bros., Buffalo, N. Y., and lately with Moser Wolfe, New York, will take up his residence at Watertown, S. Dak., where he has important real estate interests.

C. E. True, formerly in business at Muskegon, Mich., announces his intention of again entering the jewelry field in Muskegon in the Fall. Mr. True has just written a novel called "Uncle Carl" under the *nom de plume* of "Surev."

J. C. Crumm, alias Young, was arrested here last week charged by L. L. Sachs, of "Lucios," with purchasing $50 worth of jewelry with a worthless check. He was sentenced to serve out a fine of $100 and costs in the county jail.

Theo. Wolff, retail jeweler of Norway, Mich., was here last week and announced that he had sold out his business to a Mr. Zimmer. Mr. Wolff will again embark in the retail jewelry business in the Fall, at either Los Angeles or Pasadena, Cal.

Jones & Dreyer, creditors for $1,824; H. F. Weber, creditor for $850, and L. W. Johnson, creditor for $370, have filed a petition in involuntary bankruptcy against Nellie D. Smith, whose occupation, according to the petition, is principally agricultural.

Geo. H. Wilcox, president of the International Silver Co.; George Munson, director and manager of factory "H," and C. H. Tibbets, director and manager of Simpson, Hall, Miller & Co., were here, last week, on a visit to the Chicago offices of the companies.

A meeting of the creditors of the Shourds, Adcock, Teufel Co. took place last Tuesday before Referee Eastman. An objection to the proposed composition at 40 cents on the dollar was made by Samuel L. Winternitz & Co., auctioneers, who guaranteed to get $40,000 for the estate net. As no one bid over this the court ordered Winternitz to hold the sale. The old premises at the corner of State and Madison Sts. will be retained until the end of the sale, which commences Tuesday, May 12.

A meeting of the creditors of Jos. Brown

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Cleveland, Ohio.

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Yours respectfully,
BAUER BROS.



STORE OF MAWHINNEY & RYAN COMPANY, OMAHA, NEB.

The Arnstine Bros. Company,
Cleveland, Ohio.

OMAHA, Neb., Jan. 7, 1908.

Gentlemen:—The panic of the latter part of 1907 was responsible for a decrease of our November and December business, but the Catalog issued at about the time of the greatest scare helped to save the day and added very materially to the volume of business, and we are more than pleased at the results. Yours truly.

MAWHINNEY & RYAN CO.

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THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US, PLEASE MENTION THIS ISSUE. "JEWELERS' CIRCULAR-WEEKLY"

& Co. was held before Referee Eastman, Tuesday, April 28. The creditors didn't seem anxious to make the settlement of 25 cents on the dollar, and the matter was postponed until yesterday in order to allow an expression of opinion from creditors not yet heard from. The stock appraised at 50 cents on the dollar inventories about $55,000. The receiver has $6,000 cash in his possession. There is an equity of $7,500 for goods hypothecated, taken at cost price.

"Whitey" Armstrong, accused of complicity in the robbery of A. W. Johanson's jewelry store nearly three years ago, and who was recently brought here from Los Angeles, Cal., was convicted of the charge and received an indeterminate sentence in the penitentiary of from one to 14 years. Ed. McGuire, another accomplice in the same robbery, who was brought here from Boston, Mass., and who jumped his $5,000 bail here, was caught in Baltimore, Md., and upon being admitted to bail there again disappeared. He is still at large.

Antonio Lupo, conducting a store for the sale of dry goods, millinery, toys, books, jewelry, etc., at 178 Larrabee St., has filed a petition in involuntary bankruptcy and schedules his liabilities at $4,068 and his assets at $3,407. Stock is estimated at $2,277, and the outstanding accounts at $1,130. Outside of money loaned to him and money placed on deposit with him, he owes the following firms more than $50: Benj. Allen & Co., $92; Despres, Bridges & Noel, $145; Milton S. Herzog, $262; H. Davidson & Co., $292; Emil Braude & Bro., $400; B. Schuette, $438; S. Lazarus & Co., $439; Albert M. Johnson, $440. Lupo, who has a wife and eight children, claims $400 worth of jewelry exempt under the bankruptcy act.

Omaha.

T. L. Combs left last week on a business trip to Chicago, Ill.

Geo. E. Smith, St. Louis, Mo., was in Omaha, last week.

Geo. W. Ryan has returned from New York, where he went on business.

H. S. Knapp, with the Shook Mfg. Co., is making a trip through Iowa on business.

The stock of the late A. B. Huberman is being closed out, and the business will be discontinued.

Miss Mary Hurst, with the C. B. Brown Co., has returned from a month's stay in Denver, Colo.

Sidney Mandelberg, son of A. Mandelberg, came up from Kansas City for a few days last week.

J. F. Dart, Shenandoah, Ia., has taken a position with the Mawhinney & Ryan Co. as watchmaker.

Emil Thompson, for a long time with the late A. B. Huberman, has entered the employ of Joseph P. Frenzer.

Fred Brodegaard & Co., who recently suffered a loss by fire, are remodeling their store and will put in new fixtures.

T. L. Combs & Co. are closing out the balance of their jewelry stock, which was damaged by fire and water. They will remodel the store when the entire stock is disposed of.

J. Earl Clay, formerly of this city, has bought out the Norfolk Jewelry Co., at Norfolk, Nebr., added new fixtures and stock and will have a very attractive store when completed.

The following out-of-town jewelers were in this city last week, purchasing stock: J. W. Crabill, Plattsmouth, Nebr.; W. B. Graves, Elkhorn, Nebr.; L. B. Hoyer, Woodbine, Ia.; J. J. Jollife, Logan, Ia.; H. O. Thomas, Hampton, Ia., and Joseph Levinson, Deadwood, S. Dak.

Cincinnati.

M. F. Conley, Louisiana, Ky., was visiting here for a few days the past week.

Clarence Loeb, with Herman & Loeb, is making a business trip in eastern Ohio.

Hugo Lindenberg, of Lindenberg & Fox, is back from an extended southern trip.

Joseph Phillips, of the Sterling Glass Co., left, this week, on an eastern business trip.

C. W. Wilson, of the New York Standard Watch Co., was a caller in this city last week.

Charles W. Schoenig, of the Herman E. Promnitz Co., will call on his eastern trade this week.

I. N. Fox, of Lindenberg & Fox, is home from a several months' sojourn at southern pleasure resorts.

The White Sapphire Co., Vine St., is closing out its business and an auction sale of the stock began this week.

B. D. Stewart, Rockview, W. Va., who visited this city last week, said he contemplates moving his business to Pineville, W. Va., in the near future.

James E. Curran, auctioneer, has just completed a sale of the entire stock of C. K. Weaver Miamisburg, O. Mr. Weaver will locate in Lawton, Okla.

Jonas Frankel has closed his business at 521 W. 6th St., and has taken charge of the watch repairing department of Max J. Greenwald's store, 37 Arcade.

Jonas Wise, of Frohman & Co., is calling on the trade in the north and west. Harry Bohmer, Jr., has returned from finishing B. S. Newman's trip for this house.

T. J. Beavers, Williamson, W. Va., was in this city last week, and bought a complete outfit for the new retail jewelry and repairing business which he is opening at Williamson.

The will of the late D. Jacobs, of D. Jacobs & Co., who left an estate of $25,000, was filed in the Probate Court, April 30. Mrs. Henrietta Jacobs, the widow, is the executrix.

The many friends of John Holland, of the John Holland Gold Pen Co., are very glad to hear that he has sufficiently recovered from his recent illness to again be seen in his office.

The suit of Mrs. Wegelin, alias Mary Brown, against Joseph Mehmert and his watchmaker, "Nick" Eick, has been withdrawn by Mrs. Wegelin, as she had no grounds for her action.

Wallenstein, Mayer & Co. dined their office and traveling force at the St. Nicholas Hotel one evening last week. About 12 participated in the feast and the affair was a most enjoyable one.

Eugene Mahy, of E. Mahy & Co., is inventing a tool which, when completed, he expects will enable him to do diamond cutting more accurately and more rapidly than heretofore. There will be no time lost in the setting of the stone while cutting it.

Baldus Mauthe, brother of Chris. Mauthe, Jr., the Vine St. jeweler, died suddenly, April 30. Deceased was well known to many members of the trade, and his death is much regretted by his many friends.

Out-of-town dealers here in the past week buying stock included: E. C. Wines, of White & Wines, Richmond, Ky.; J. B. Hesselbrock, Liberty, Ind.; F. G. Wittlinger, Middletown, O.; J. E. Zimmerman, New Holland, O.; J. Jones, Lexington, Ky., and J. D. Ward, Rising Sun, Ind.

The local Wholesale Jewelers and Manufacturers' Association held a meeting April 28, and the following committee was appointed to draw up resolutions on the death of D. Jacobs, deceased, who was a member of the association: Joseph Noterman, of Joseph Noterman & Co.; Jacob Frohman, of Frohman & Co., and Charles Becker, local manager of the Philadelphia Watch Case Co.

Mrs. Clara G. Keck, widow of the late Herman Keck, and administratrix of his estate, was recently given authority by the Probate Court to vote for a reduction of the capital stock of the Herman Keck Mfg. Co. and to surrender excess stock, as well as permission for a reappraisement of the estate. The appraisement was made in May, 1907, and 283 shares of stock in the Herman Keck Mfg. Co. of a par value of $100 belonging to the estate were appraised at $184,850. A dividend of 600 per cent. had been declared upon this stock, and was paid. It has since been found that the dividend should have been 552 per cent., and the former dividend was included in the inventory. In order to rectify this error a reduction in the capital stock is necessary to cover difference presented. The inventory valued the entire personal estate of Mr. Keck as $198,100.

Columbus, O.

Wm. Wasman, representing a local jewelry house, returned to this city recently, bringing with him a bride. Mrs. Wasman was formerly Miss Estelle Keeble, of St. Louis.

A certificate of incorporation has been granted by the State Department in this city to the Morrison Jewelry Co., East Liverpool. The capital of the concern is $10,000, and the directors are: Gertrude Morrison, W. C. Morrison, W. D. Wade, N. D. Conkle and Laura B. Wade.

Cave & Plunkett, Houston, Tex., have made arrangements for enlarging their already prosperous business by securing new capital. To this end they decided to incorporate, and invited James Allan, Jr., of the Allan Jewelry Co., Charleston, S. C., to visit Houston with a view to becoming interested in the firm. They had been in his employ for several years. Mr. Allan came, looked into matters generally and decided that the plan proposed was a good one. Accordingly the stock company has been organized, with D. M. Cleave as president, James Allan, Jr., as vice-president, H. C. Plunkett as secretary-treasurer. H. C. Schirmer, of Charleston, S. C., will be a director in addition to the officers named.



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SOLID gold jewelry at less than plated jewelry costs. I bought 5,000 pieces, including cameo scarf pins, brooches in real cameo and corals, veil pins, cuff pins, rings, etc., all at less than one-half the regular price, as I bought them in trade. Sale prices from 45 cents to $1.38 in scarf pins, cuff pins, etc., large fine solid gold cameo belt pins and brooches, $3.37 to $5.00. Sent on memo. bill to well-rated dealers. Sold for cash only.

Look them over, return what is not wanted, enclose your check in box for goods kept, no other way. I have fine coral and amber necklaces, 38 cents a string; diamond rings, $2.83 up; white diamonds, perfect, 60 to 85 cents. Be quick for these bargains.

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$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

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Factory and Office
147 Spring St., New York
Salesroom: 194 Broadway

Cleveland.

Col. John L. Shepherd, of the Keystone Watch Case Co., was in this city Wednesday.

Galley & Co. have secured the service, as a salesman, of W. J. Salter, formerly of the Cleveland *News*.

Walter O. Knight, of the Cowell & Hubbard Co., is to be married, June 27, to Miss Ethel M. Trask, of this city.

S. E. Woodruff, of the Cleveland Optical Co., has just returned from a four weeks' trip through Indiana, Michigan and Ohio.

R. A. Heggie, of R. A. Heggie & Bro. Co., Ithaca, N. Y., spent some time in Cleveland on his way home from a western trip.

R. O. Carter has severed his connection with the Burt Ramsay Co., and is making sales daily for the Baker Electric Auto Co.

Chas. Ettinger will discontinue his Franklin Jewelry Co. The fixtures and lease of this Euclid Ave. storeroom are now being advertised for sale.

A petition in bankruptcy was filed last week by Harry Graver, 2412 Woodland Ave. The amount involved is in the neighborhood of $500 and assets will just about offset liabilities.

Harry Goldberg has discontinued his upper Superior St. store, selling out his fixtures and lease to Biskind Bros., who will conduct this establishment in connection with their Euclid Ave. salesroom.

Gold embossed cards have been received in Cleveland from John Rich, a jeweler and optician of Painesville, O., announcing that he will hold "open house" in celebration of the completion of his 50th year in the retail jewelry business.

Sterling Hubbard, son of Mr. and Mrs. A. T. Hubbard, was married on Wednesday evening to Miss Evelyn Levkowicz. Mr. and Mrs. Hubbard are now on a wedding journey in southern California, and will be at home in Cleveland after June 1.

The firm of David Eaffy & Co., 2 Colonial Arcade, has been dissolved by mutual consent, F. B. Lewis retiring from the business. Mr. Lewis' interests have been purchased by David Eaffy, the remaining partner, who continues the business at the old address.

A party of Mayor Tom L. Johnson's associates in the three-cent fare movement have purchased from J. H. Heiman a magnificent loving cup, to be presented to the Mayor in recognition of the successful termination of his long contest for a municipal street railway system.

The Webb C. Ball Watch Co.'s employes enjoyed their first dancing party Thursday evening, April 30, at Trostler's Academy de Luxe. About 75 couples were present and everyone had a delightful time. The barn dance was a great source of mirth and entertainment.

The wholesale merchants' board of the Chamber of Commerce is making preparations for its 21st trade extension excursion. The trip is to be made over the Pennsylvania lines, visiting some 20 cities, and representatives from the Scribner & Loehr Co., Bowler & Burdick Co. and the Webb C. Ball Watch Co. will probably be in the party.

The following dealers visited Cleveland during the week: Benj. Mosley, Willoughby; D. Leonheiser, Huron, O.; A. E. Kintner, Painesville, O.; W. J. Higgins, Shelby, O.; Wm. Kutz, Bellevue, O.; Austin & Younglove, Green Springs O.; O. G. Carter, New London, O.; D. D. Clark, of W. J. Gilger, Norwalk, O.; A. J. Heiman, Barberton, O.; Walter Deuble, Canton, O.

Springfield, Ill.

TRADE CONDITIONS.

The jewelry trade in Springfield continues about the same as last year for the corresponding period. There is a slight increase in volume, but it is not very pronounced. When Springfield voted to remain "wet" in the recent local option campaign and thus become a virtual oasis in a local option desert, it was the signal for more shopping here, instead of Decatur and other nearby towns which went "dry." The additional trade from the interurban patrons is especially noticeable in some lines, and jewelry lines are helped out as a result.

Jacob Bunn, president of the Illinois Watch Co., has returned from Hot Springs, Ark.

McConnell & Co. will build a new building this Summer in Harvard Park Pl., where 70 hands will be employed. It will be close to a similar factory of Fred R. Coats.

John Kerin, formerly a finisher at the plants of the Illinois and of the Waltham watch companies, has become a partner in the firm of Schaefer & Kerin, in a cigar store here.

Although urged by scores of his friends, Herman Pierik, a prominent jeweler and head of the Pierik jewelry house of this city, refused to become a candidate for alderman of the Fifth ward.

The printing shop of the Illinois Watch Co., of which J. H. McCrea is foreman, has been moved from the room it has occupied for the past 18 years to a new building, much larger, and away from the factory proper, but on the factory premises. The room thus vacated will be taken by the timing department.

At the "Made in Springfield Fair," which has just been brought to a close here in the State Armory, the Illinois Watch Co. had an exhibit which, to the watchmaker and mechanic especially, and to thousands of others on curiosity bent, proved the most interesting of the fair. Souvenir dials were black fired in full view of the visitors and were handed out. Each one bore the words, "Illinois Watches, Made in Springfield but Sold All over the World." An automatic screw cutting machine for the manufacture of the very smallest of screws used in the watch, was also in operation as was an automatic jewel setting machine. The fair was given by the Chamber of Commerce at the instigation of a newspaper man, and was for the purpose of "boosting" goods manufactured in Springfield. McConnell & Co., manufacturers of balance jewels, also had an exhibit in the building.

Three negroes charged with stealing $60 worth of jewelry, etc., from the store of J. W. Parker, at Toughkenamon, Pa., Feb. 13, were convicted at Westchester last week and sentenced as follows: John Veals, fine and one year in jail; David Glass and Verdie Bond, fine and four years respectively, in the Eastern Penitentiary.

Indianapolis.

C. H. Ankeny, Lafayette, came to this city, last week, and purchased a new automobile.

John C. Gigon, with the western agency of the Omega Watch Co., Chicago, was in this city, recently.

A business trip to Chicago was made last week by Charles B. Dyer, who made further arrangements for his European trip, next month.

The candidacy of Isidor Wulfson, at present city inspector of weights and measures, for township trustee, has been indorsed by Carl L. Rost and Ferd. L. Mayer.

Horace Plummer, watchmaker and engraver, has taken a position with J. H. Reed. He was formerly with Mr. Reed, but for some time had been with C. B. Dyer.

E. M. Craft, of the A. P. Craft Co., has been seriously ill at his home in this city for the last three weeks. He is somewhat improved and expects to resume his duties within a few days.

A. E. Dimock, who was recently appointed salesman for the South Bend Watch Co., has been assigned territory in the southwestern part of the country. He will probably make his headquarters at Raleigh, N. C.

I. Grohs, of the I. Grohs Jewelry Co., spent last week in southern Indiana, traveling out of Evansville. He reports that business conditions are improving rapidly in that part of the State owing to increased activity in other lines.

The regular monthly meeting of the Indianapolis Retail Jewelers' Association was held at the Commercial Club building, Monday night of last week. It is expected that a representative of the Oneida Community will address the June meeting.

There were a number of retail jewelers in this city, last week, buying stock. Among them were: John Bauchert, Bauchert & Axline, Noblesville; F. L. McKee, Noblesville; J. W. Hudson, Fortville; John Merrick, Westfield, Ill., and C. H. Ankeny, Lafayette.

Suit has been entered by the receiver of the Indiana Lead & Zinc Co. against J. H. Arnold, Franklin, treasurer of the Indiana Retail Jewelers' Association, to recover $6,484.66. Mr. Arnold was a stockholder in the company and suits aggregating $25,972 have been brought against stockholders.

The police believe they have made an exceptionally good catch in the arrest of Robert A. Walters, who escaped from the Marion County Workhouse, in this city, about two years ago. When arrested Walters had two watches in his possession that were identified as being among those stolen from J. C. Ertel, of this city, about 10 days ago.

Charles B. Dyer, who is conducting several classes in arts and crafts, states that his semi-annual exhibit, to be held at his place of business, 234 Massachusetts Ave., May 27, will be largely of hand-wrought jewelry and copper work. The exhibition will be held during the afternoon and evening a number of original designs will be shown.

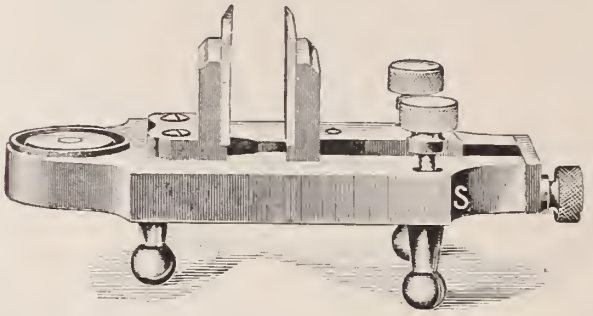
A. L. Schiller, Scranton, Pa., has moved into newly furnished quarters at 401 Spruce St.

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NEW POISING TOOL, WITH LEVEL

By means of the spirit level and adjusting screws this tool can be readily placed in a **perfectly level position,** permitting the most accurate work, which is so necessary.

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No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of *"Trade-Marks* of the *Jewelry and Kindred Trades,"* and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use,* or *has ever used,* together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

THE JEWELERS' CIRCULAR PUBLISHING CO.

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WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

Los Angeles.

W. E. Pelley has taken a position as watchmaker with Gilmore & Lee.

R. H. Schwarzkopf is spending a week or two at Murrietta Hot Springs, Cal.

Ed Turner, of E. W. Reynolds Co., has returned from a trip through Arizona.

C. C. Abel, of the J. P. Trafton Co., has just returned from a trip through the north.

R. H. Gilmore, of Gilmore & Lee, has returned from a trip through southern California.

Most of the wholesalers have agreed to close Saturday afternoons during May, June, July and August.

Manager Burger, of the Thos. B. Clark Jewelry and optical house, has secured a location at 204 S. Broadway. He moved to that place May 1.

Geo. F. Hambright, of Hambright & Walsh, is visiting the trade in the southern part of the State. He reports business conditions improving.

The J. P. Trafton Co. has been busy the last week taking annual inventory. This work was deferred until now because the firm was busy moving in January.

J. J. Kinehan, manager of the watch department of Brock & Feagans, who has been ill for the past two weeks, has so far recovered as to be able to be out again.

Rayburn Smith, of the Geo. W. Smith Co., Philadelphia, Pa., is again here on business connected with the installation of the fixtures in Montgomery Bros.' new store.

Alonzo Jessop, of J. Jessop & Sons, San Diego; has been in Los Angeles, securing fixtures and stock for his new optical department. He reports a good business during the presence of the fleet at San Diego.

A. Fink, traveling representative of the J. P. Trafton Co., has returned from a trip of several months' duration through the States west of the Rocky Mountains, having been as far north as Idaho and Washington.

Out-of-town jewelers in this city, recently, include: Geo. L. Dietrich, Anaheim; H. S. Huff, Orange; D. S. Binford, Whittier; W. A. Truslow, Redlands; Mr. Crowell, of the Crowell Optical Co., Riverside; A. L. Palis, Upland; Ernest Pollock, of Pollock Bros., Riverside, and F. T. DeArman, Ontario.

While the Atlantic fleet was here E. Gerson was given an order for 1,000 pins in pendant form from sailors of the fleet. The pins are to commemorate the voyage here and bear a picture of the western hemisphere, showing the route around South America. They are made of composition metal and gilt, and bear the inscription, "The U. S. Atlantic Fleet, 1907-08." They were delivered in San Francisco.

Chester Montgomery, secretary of Montgomery Bros., was the victim of a burglar on Sunday evening, of last week. While Mr. Montgomery and his wife were entertaining friends in the lower part of their home the burglar climbed to a window of the second story, tore away a screen, opened the window and entered. Diamonds and jewelry valued at from $1,500 to $2,000 were taken. The discovery of the loss was not made until some time after the burglar had gone. Thus far no clue has been obtained to the intruder.

The H. J. Whitley Co. supplied the handsome diamond ring and diamond-set gold watch with chain to sailors on board the battleship *Virginia* while the fleet was here. The articles were presented to a commissary official and bore the inscription, "Presented to H. Ferris as a token of appreciation of a good fellow." Joseph Lawton, who made the sale, was taken to the ship in the captain's launch. When payment was made he received $1,000 of the amount in $10 gold pieces made by the Philadelphia mint in 1907. These pieces were of the design from which "In God We Trust" was omitted, and the coinage of which was soon suspended. The money was delivered to Mr. Lawton in a handsome leather bag on which his name was inscribed.

Detroit.

Fred N. Pauli was in this city, recently, from Pontiac.

Ray Gregory was a recent visitor here, coming down from Lapeer to purchase at the wholesale houses.

V. H. Stahle, with Noack & Gorenflo, entertained his father on a visit, last week. The elder Stahle is making his 13th trip to Sweden, his native land.

M. Black has purchased full control in the L. Black Co., located at 156 Woodward Ave. Some of the stock had been in the hands of an administrator and was sold at a pro rata sale.

R. J. F. Roehm & Co. have established themselves in their new store at Wilcox and Farmer Sts. This store is not as large as their former one, but is beautifully fitted up in mahogany.

Hugo S. Fechheimer will shortly move to a new store at 12 Michigan Ave., in the Majestic building. This makes three jewelry firms in that building, John Kay & Co. and Lucios being the others.

Oscar B. Marx, president of the Michigan Optical Co., was elected, last week, as alternate delegate from the First Congressional District of Michigan to the national Republican convention, to be held in Chicago, in June.

Wright, Kay & Co. were the plaintiffs in a suit, on Saturday. Steven Gibson, Windsor, was sued for possession of a $200 diamond. It was claimed by the Detroit jewelers that the stone was entrusted to one Morris Sloman to sell or return, and that he never made any return of the money. Gibson claims that he purchased it of a third party.

Daniel Anglim, a retired jeweler, died at St. Mary's Hospital, last Friday, at the age of 65 years. He was born in Ireland and came to Detroit with his parents in 1843. As a lad, he learned the jewelry business and afterward started a shop at 98 Michigan Ave. After some years he moved to 137 Michigan Ave., where he was in business until a few years ago, retiring on account of ill health. The funeral was held Monday morning from the home of a nephew, Michael McMahon, 289 23d St., services being held at Holy Trinity Church.

G. W. Flanders & Son, Kalamazoo, Mich., are now at Niles, Mich.

W. P. McFarland, Orange, Tex., has made satisfactory arrangements with his creditors by which he will be enabled to resume business.

Kansas City

C. P. Kionka, of Kionka & Kionka, will pay the house a visit, next week.

W. E. Crellin, of the Ward & Crellin Jewelry Co., is just in from a trip over his territory.

John Wenger, Dresden, Kans., has just enrolled as a pupil of the Kansas City Polytechnic Institute.

Sam Bloom, with the Meyer Jewelry Co., was in, last week, and packed his trunk for another trip.

E. H. Morgan, vice-president of the C. B. Norton Jewelry Co., is now in Oklahoma, spending a week visiting the trade.

Ed. Massa, of the Bauman-Massa Jewelry Co., was here, last week, stopping off on his way home from the Oklahoma convention.

C. J. Keil, Clinton, Mo., passed through the city last week, on his way home from a vacation, which was taken for the benefit of his health.

John Konrad, Oshkosh, Wis., was in the city, last week, to attend the funeral of his brother, H. N. Konrad, who was killed in an automobile accident.

H. G. Towle, of the retail jewelry firm of Towle & Johnson, Snyder, Tex., passed through Kansas City, last week, on his way to York, Nebr., to pay a visit to his parents.

Robert L. Clarke, who has been traveling for the Towle Mfg. Co., has taken an agency for a self-computing scale, and will establish his headquarters in Kansas City.

A. Y. Boswell, Tulsa, Okla., held the formal opening of his new store, May 2. A Kansas City jobber, who has just returned from Tulsa, states that the new store is probably the finest in Oklahoma.

Those of the Kansas City jobbers and manufacturers who have just returned from the Oklahoma convention report a very enthusiastic meeting, with 75 to 100 present. Ten or 12 of the Kansas City people went down for the event.

W. X. Brown, who has been traveling for Scott Bros. Co., of Chicago, has taken a position as traveling representative for the Woodstock-Hoefer Watch & Jewelry Co., taking the territory of Charles Cleveland, who has resigned.

The following out-of-town jewelers called on the trade, last week: W. S. Ford, La Harpe, Kans.; W. C. Kern, Bonner Springs, Kans.; W. W. Whiteside, Liberty, Mo.; Walter Sperling, Seneca, Kans.; E. B. Van Ness, Mound City, Kans.; Louis Megede, Richmond, Mo.; Henry Selts, of H. W. Selts & Co., Clay Center, Kans.; W. H. Hoover, St. George, Kans.; Carl Ricker, Emporia, Kans.; J. L. Potts, of the Potts Jewelry Co., Marceline, Mo.; Mrs. B. M. Wiard, Warrensburg, Mo.; J. A. Zimmerman, Warrensburg, Mo.; T. S. Lidstone, Dearborn, Mo.; Geo. K. Baer, Lee's Summit, Mo.; H. R. Master, Atchison, Kans.; F. A. Kesler, Ellsworth, Kans.; Mr. Hall, of Hall Jewelry Co., Horton, Kans.; Morrison Bros., Olathe, Kans.; John N. Crawford, Waynoka, Okla.; G. B. Reynolds, Ottumwa, Ia.; D. E. DeLanty, Parkville, Mo.; R. S. Settle, formerly of Scottsville, Ky., but now of Kearney, Mo.; Henry Storms, Laredo, Mo.; R. R. Smithers, Cameron, Mo.; Mr. Recht, of Vining & Recht, Norton, Kans.

San Francisco.

TRADE CONDITIONS.

Travelers for the local wholesale houses report a good business in the interior. The fall of much needed rain over the entire coast has benefited the trade a great deal. The San Francisco retail stores are all experiencing an increase in business due to the large number of visitors.

Fred Roth, vice-president of M. Schussler & Co., returned recently from an outing in southern California.

M. H. Knopfmacher, son of A. Knopfmacher, has just returned from a buying trip to Amsterdam and Paris.

Morris Van Vleet, of the Baldwin Jewelry Co., has returned from a tour of the world. He was traveling for 11 months.

W. T. Maher, formerly with Roy P. Matthews & Co., will be connected with Nordman Bros. as traveling representative after May 1.

Alfred Bullion and his bride returned Sunday, April 26, from their honeymoon, which they spent in the beautiful Yosemite Valley.

Albert Haber, salesman for M. Schussler & Co., is recovering from an operation and expects to return to his regular duties this week.

B. Nordman, of Nordman Bros., who was injured recently by being thrown from a buggy, is now out of the hospital and able to attend to his duties.

The ball team of the Wholesale Jewelers recently defeated the nine of the Christensen & Goodwin Insurance Co. by a score of 15 to 10, adding another victory to their list.

Messrs. Turner, Hegnar, Coulter and Collum, all with Radke & Co., had a pleasant outing last Sunday, when Mr. Turner took the party to San Jose, Cal., in his Pullman touring car.

According to information received here the damage suit brought against Percy Davis, Seattle, has been dismissed and the case settled, the party bringing the suit having failed to prosecute.

Peter Johnson has purchased the lease and the fixtures of A. H. Cornell's store on Market St., near 3d St. He will move the stock from his store in Van Ness Ave. into his new quarters immediately.

The following out-of-town jewelers were in San Francisco during the past week: F. B. King, Redlands, Cal.; E. P. Segret, Tuolumne, Cal.; F. F. Barnes, Placerville, Cal.; Geo. Bangle, Vallejo, Cal.; Geo. S. Adams, Sebastopol, Cal.; Arthur G. Prouty, Napa, Cal., and E. Wachhorst, of the H. Wachhorst Co., Sacramento.

Jas. A. Sorensen, president of Sorensen & Co., gave a banquet and "evening at home" to his employes and their wives, April 26. The event celebrated the first anniversary of the incorporation of the company. There were 33 guests present, and during the evening each of them found an opportunity to express his appreciation of the attitude of the company toward its employes. Mr. Sorensen says that it is his intention to entertain the employes semi-annually at some appropriate function.

A circular letter sent out from Chicago, proposing a National Wholesale Jewelers' Association, has just been received by the jobbers and wholesalers of the coast. It is too soon yet to get a consensus of opinion on the subject, but the matter will be taken up at the next meeting of the San Francisco Jewelers' Board of Trade. Individually, the dealers believe that such an association, if it can be organized on the proper basis, would be of great benefit to the trade, but they believe that the action should come through the official action of their local organizations, and not by an appeal to the individuals. Some of the leading jobbers frankly stated that they did not believe that a successful consummation of the plan could be effected through the proposed plan.

Eugene Becker, manager for Thomas Lundy, 744 Market St., whose store was recently robbed of $48,000 worth of jewelry, reported to the police last week a visit made to him by a young man, who informed Becker that "for a financial consideration adequate to the situation" he would put Becker in the way of recovering the greater portion of the jewelry that was stolen by the safe-crackers. The young man remained with Becker but a moment, stating that he would be heard from again. Becker was so startled that he failed to secure any description of his caller. The police admitted the possibility of the mysterious caller being in league with the diamond thieves. It is thought the thieves have been unable to sell such a large amount of jewelry, knowing that practically every police department in the world has been furnished with a list of the articles stolen, and that they had determined to sell them back to Lundy for a portion of their value.

Minneapolis and St. Paul.

Charles Zinn, of the St. Paul Jewelry Mfg. Co., has been on the jury for two weeks.

Mr. Herrick, watchmaker for O. H. Arosin, St. Paul, has resigned to take a position with A. L. Haman, Minneapolis.

E. J. Swedlund, Atwater, Minn., was in the Twin Cities, recently. He will establish a second store at Williston, N. Dak.

C. R. Holmen, of S. 7th St., Minneapolis, has moved his store two blocks north, to a location between Hennepin and Nicollet Aves.

Mr. Halvorson, with W. P. Nisbett, Grand Rapids, Minn., was in the Twin Cities, last week, on his return from a sojourn in Nebraska. He is much improved in health.

Louis L. DeMars, optician, Minneapolis, and head of the DeMars School of Optics, was married, April 29, to Miss Ethel L. Beach, a prominent young lady of Minneapolis social circles.

A. J. Wilkinson, formerly watchmaker for the L. S. Donaldson Co., Minneapolis, has resigned. He is succeeded by Mr. Blyberg, who has been with W. C. Leber, of the same city, for some time past.

Oscar Holmes, Cambridge, Minn.; O. E. Oslund, Milaca, Minn.; Mr. Albrecht, Cooperstown, N. Dak., and E. McAyeal, Morris, Minn., were among the jewelers who visited the Twin Cities during the past week.

T. R. Helms, Hamlet, N. C., will shortly move his stock from his present store on Railroad St. to a new business block which is being constructed at that place.

St. Louis.

W. J. Urbani, Vandalia, Ill., visited this city, Thursday, and then proceeded to Chicago.

August Maschmeyer, of the Maschmeyer-Richards Silver Co., has just returned from a two weeks' visit to French Lick Springs, Ind.

Samuel Kober, of the E. Maritz Jewelry Mfg. Co., Nulsen building, has returned from a 10 days' trip to Webb City and southeast Missouri towns, in Eureka Springs and Fort Smith, Ark.

Among the out-of-town jewelers who visited this city, last week, were: George C. Hasslinger, Elsberry, Mo.; Fred. Herold, Jerseyville, Ill.; Fred. Simon, Collinsville, Ill., and C. H. Gieseke, Trenton, Ill.

Other representatives who have just come back are: J. G. Rogers and Joseph M. Fitzroy, of the Mermod, Jaccard & King Jewelry Co., who were in Mobile, Ala., Nashville, Chattanooga and Knoxville, Tenn., for three months, and Joseph Auer, of the Bauman-Massa Jewelry Co., who traveled three weeks in southeastern territory.

Louis P. Aloe, head of the A. S. Aloe Co., opticians, was last week elected to the presidency of the Columbian Club, one of the most exclusive organizations in the city, at its annual election of officers. The meeting was held in the club's beautiful building, Lindell Boulevard and Vandeventer Ave., and Mr. Aloe's selection was made by a rising vote. This is his third term.

Three St. Louis firms are working on designs for a pin for the Personal Liberty League of Missouri, an organization of business men and professional men, recently formed. The membership is increasing by thousands and the order for the emblem will be an enormous one. The executive committee met Friday and considered the submitted designs. The one which impressed them most favorably was a diamond shaped device, worked up in bronze, with the head of the Goddess of Liberty in the center, raised, and the name "Personal Liberty League of Missouri" on the four edges.

Milwaukee.

Jasper Easton, aged 45, an agent for Archie Tegtmeyer, 392 National Ave., was arrested, last week, on a charge of larceny as bailee. Mr. Tegtmeyer charges that Easton failed to account for a diamond ring worth $225.

A change is announced in one of the oldest jewelry firms of western Wisconsin. J. J. Ragatz, who, for 17 years, conducted a store at Prairie du Chien, has sold a half interest in the business to his brother, E. J. Ragatz, Marinette, Wis. The new name is Ragatz Bros. E. J. Ragatz has had charge of the jewelry department in the Lauerman Bros. Co. establishment at Marinette for five years, and is an experienced watchmaker.

Marsh & Son have succeeded to the business of Marsh & Adams, Fredonia, N. Y., Harry N. Marsh having purchased the interests of his father's partner, Henry F. Adams.

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Situations Wanted.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

GOOD OPENING for a first class copper plate engraver and printer, to do trade work. Apply J. Jessop & Sons, San Diego, Cal

ENGRAVER, with best references, can assist on watch, clock and jewelry repairing. "H.," 201 Chestnut Ave., Jamaica Plain, Mass.

SAMPLE MAKER of jewelry, can also do designing and enameling, is open for engagement. A. Huss, 143 W. 108th St., New York.

WANTED, an A1 watch and jewelry repairer, also an optician, one who can speak German. Address "C., 4156," care Jewelers' Circular-Weekly.

EXPERIENCED retail jewelry salesman desires position; unquestioned references from Fifth Ave. houses. A. E. Allen, 422 E. 159th St., New York.

WATCHMAKER and jewelry repairer wishes position in south or west, at once; good reference. Address "B., 4044," care Jewelers' Circular-Weekly.

ENGRAVER and salesman, who can repair clocks and do ordinary jewelry work, desires position in middle west. "N., 4158," care Jewelers' Circular-Weekly.

WANTED, position by experienced diamond, watch and jewelry salesman; wholesale or retail. Address "I., 4166," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver wants position; have good reference from last place. Address "Watchmaker," care 131 S. Prince St., Lancaster, Pa.

WATCHMAKER, clock and jewelry repairer and plain engraver; good habits and best of references; 21 years of age. Marshall Gardner, Aurora, Ill.

WANTED, a man who understands clock repairing; must come well recommended; steady position to a good man. B. U. Tapken, New Brunswick, N. J.

POSITION WANTED by young man as assistant watchmaker and engraver; good references; own tools. Address "N., 4107," care Jewelers' Circular-Weekly.

YOUNG MAN, 24 years, having nearly four years' experience on watch work and soldering, wants work at once; A1 references. P. O. Box 308, Kasson, Minn.

WATCHMAKER and engraver, competent man for good, permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

ENGRAVER, 15 years' experience on first class monogram and inscription work on silverware and jewelry; city or country. "C., 4088," care Jewelers' Circular-Weekly.

FIRST CLASS, experienced watchmaker and all around man desires steady position; no bad habits; can furnish the best of references. Brady Bartlow, Muncy Valley, Pa

YOUNG GERMAN, 25, speaking English, wants position as salesman in City of New York, on commission basis; highest references. "S., 4188," care Jewelers' Circular-Weekly.

LEARN ENAMELING; jewelers and engravers increase their earning capacity; any one who can solder can learn by my method. Cecil H. Sherman, 5427 Indiana Ave., Chicago, Ill.

BY FIRST CLASS manufacturing jeweler and stone setter; will take charge of shop; state salary in first reply or I will not answer. "H., 4208," care Jewelers' Circular-Weekly.

POSITION wanted in retail jewelry store by young man, 24, of neat appearance, having five years' experience; best references. "Honest, 4198," care Jewelers' Circular-Weekly.

SALESMAN; sold general line in Pennsylvania and Ohio, also acquainted with jobbing and retail trade in large towns west. Address "Reliable, 4187," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, 25, wishes position as engraver and salesman with first class house; eight years' experience; A1 reference. A. S. Howell, 1442 Boston Road, New York.

SITUATION WANTED with jobber or manufacturer, to represent in the middle west; best of reference; good address and hustler. Address "J., 4086," care Jewelers' Circular-Weekly.

FIRST CLASS watch, clock and jewelry repairer, can wait on trade and do optical work, desires position; 42 years of age. Address J. Cook, watchmaker, General Delivery, Brooklyn, N. Y.

ENGRAVER, general letter and monogram work; experienced young man; can act as salesman; good habits; samples and best references. Address "U., 4195," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, with seven years' experience as all around jeweler, A1 repairer, desires position; moderate salary. Address "Jeweler," care Schneider Bros., 1444 Broadway, Brooklyn, N. Y.

WATCHMAKER, first class, with own lathe and tools, wishes position in first class store; will start for small wages; talk English and Swedish. Address "X., 4127," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as edge grinder or mounter; has had experience in retail store; can furnish A1 references; New York City preferred. Address "Grinder, 4180," care Jewelers' Circular-Weekly.

WATCHMAKER, thoroughly competent on high grade Swiss and American watches; complete tools; gentleman of good habits; New York A1 references. "Y., 4178," care Jewelers' Circular-Weekly.

HIGH GRADE, competent watchmaker, all around man, desires to make a change; 25 years' experience; A1 references. Henry Paulson & Co., Material House, Chicago, Ill., and San Francisco, Cal.

WATCHMAKER, with tools, wishes position in city or country; have experience on American and Swiss watches; good references. Address Samuel Harris, care Cooper, 1348 Fifth Ave., New York.

YOUNG MAN, good engraver, desires position; one with a chance to learn watch repairing preferred; samples of engraving and references furnished. Address "Y., 4078," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as assistant watchmaker under good man; 3½ years' experience on watches, clocks and jewelry; single; best of reference. Address "L., 4132," care Jewelers' Circular-Weekly.

JEWELER, A1 mechanic, in platinum, special order and fine repairing; seven years in present position; competent to take charge of small shop. Address "H., 4179," care Jewelers' Circular-Weekly

ENGRAVER, young man, desires position with first class engraver, or an opportunity to learn watch work; good script letterer; samples on request; A1 reference. "D., 3602," care Jewelers' Circular-Weekly.

A THOROUGHLY experienced business woman, familiar with every detail of the jewelry trade, desires to place herself with a large jobbing house. Anna Rauch, care W. M. Green, 9-11-13 Maiden Lane, New York.

FIRST CLASS watchmaker, thoroughly competent on high grade Swiss and American watches; age 30; 15 years' experience; gentleman of good habits; no cheap house need apply. "S., 4104," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, employed for past six years as bookkeeper and city salesman for large diamond importing firm, desires to make change; can furnish unquestionable references. Address "E., 4181," care Jewelers' Circular-Weekly.

WATCHMAKER and refractionist of ability, expert frame shaper, rimless mounter, diamond setter; good address and appearance; open for position at once; references. Address "D., 4082," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and salesman, age 40, 20 years in business for himself, wishes a change; would like to engage with someone for the Summer at least. Address "A. E., 4120," care Jewelers' Circular-Weekly.

YOUNG MAN, jeweler, first class platinum and gold worker, also repairing, able to take charge of a shop, A1 references, wishes position; no objection to go out of town. Address "Q., 4193," care Jewelers' Circular-Weekly.

FOREMAN, manufacturing general line of gold and platinum jewelry; good mechanic with executive ability, experienced in all the details of managing a jewelry factory. Address "Adaptable, 4072," care Jewelers' Circular-Weekly.

BOOKKEEPER, charge of stock, filling orders, selling; young woman, eight years in wholesale jewelry business, having entire charge; excellent reference; would leave town. Address "G., 4142," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man as watchmaker or assistant watchmaker, jewelry repairing, clock work, stone setting, wait on trade, etc.; experience on railroad work; own tools; A1 reference. Oscar B. Corman, Bloomington, Ill.

WATCHMAKER desires position; can repair clocks and jewelry; age 22, six years' experience; New York City preferred; have American lathe and full set of tools; best references. Albert Sondhelm, 167 E. 94th St., New York.

FIRST CLASS watchmaker, salesman and graduate optician; 21 years' experience; capable of taking full charge; 36 years old; American; have tools and trial case; state wages; A1 reference. Address "R., 4049," care Jewelers' Circular-Weekly.

FIRST CLASS watch and clockmaker, jeweler and plain engraver, good all around workman, over 25 years' experience, married, wants steady position; well up in French clocks and foreign work; New York City preferred. "I. R., 4184," care Jewelers' Circular-Weekly.

YOUNG, all around watchmaker, engraver, optician and salesman, 12 years' experience in business, having tools and reference, wants position at once; New York City or vicinity; of recent years manager and buyer. "M., 4081," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; $18 to $20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

SITUATION WANTED by a graduate optician, of neat appearance, holding degrees and diploma, doctor of optics, also a working jeweler and salesman; 11 years' experience; speaks four languages; strictly sober. Address John J. Lightstone, D. O., 12 Bunheim St., Albany, N. Y.

PERMANENT POSITION; A1 watchmaker, fine engraver, good jeweler and salesman, age 27, married, at liberty June 1; references, samples; go anywhere; nine years' experience; reliable house only; full particulars in first letter. "T., 4164," care Jewelers' Circular-Weekly.

MANAGER, repair department, desires to make change; would like to communicate with first class firm who desires a competent man who can show immediate results; satisfactory references; accustomed to handling Fifth Ave. (New York) trade. "Repair, 4147," care Jewelers' Circular-Weekly.

WATCHMAKER wishes position with good house; American, 34 years of age; accustomed to taking in and delivering work and fine trade, also can act as salesman; familiar with railroad work and inspection service; write full particulars in first letter. Address "W., 4135," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, 30 years' experience, wants position; thoroughly competent on complicated work, railroad watches and adjusting; can take care of repairing department; good wages required; best New York references; New York or vicinity preferred. Address "C., 4192," care Jewelers' Circular-Weekly.

SITUATIONS WANTED.—Continued

SILVERWARE designer and modeler, high class man, introducing the best line of silverware and britannia; my work known for years as leading sellers may give you assurance as to ability; high references as to character; good reason for change; desire to make change June 1. Address "D., 4150," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker, guaranteed through knowledge of escapement, hairsprings and balance; own tools, lathe and all attachments; clock repairer; knowledge of gold solutions; sample of engraving and picture if you mean business; age 28; references that satisfy. Address "Q. E. D., 4154," care Jewelers' Circular-Weekly.

LIVE salesman, with southern following, not afraid of smaller towns, desires live line, or would represent several lines; experienced silverware and jewelry man; correspondence solicited. "Live Wire, 4209," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, a line of sterling silver hollow ware for Chicago and middle west; commission. Address "Z., 4169," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, at once, watchmaker. The Aldrich-Murphy Co., Winsted, Conn.

WANTED, optical shopman for surface and edge work; permanent position, good wages. Millard F. Davis, Wilmington, Del.

WANTED, young lady beginner for wholesale jewelry house; only one very well recommended need apply. "A., 4190," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and diamond setter; permanent position to a sober, reliable, energetic man. Address, with reference, Box 358, Charleston, W. Va.

WANTED, high grade salesman to sell a well known, patented, salable jewelry specialty on commission. Apply "L., 4182." care Jewelers' Circular-Weekly

WATCHMAKER, jeweler and plain engraver and salesman; man with experience; American; it's a permanent position at $18 per week. C. Robertson, Northport, N. Y.

WANTED, a first class refracting optician for New York City; state age, salary expected, references and full particulars. "P., 4189," care Jewelers' Circular-Weekly.

WANTED, jeweler and engraver, American, of good appearance, with store experience and able to wait on fine trade; steady, fine position. "S., 4183," care Jewelers' Circular-Weekly.

OMEGA WATCH CO., Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

SALESMAN familiar with silverware business can obtain house position (New York) with large manufacturing company by addressing, with references, "B., 4185," care Jewelers' Circular-Weekly.

WANTED, optical buyer and manager; must have had experience in same capacity and understand getting up catalogue; address, stating experience, salary expected and full particulars. Otto Young & Co., Heyworth Building, Chicago, Ill.

WANTED, a designer and die cutter for high grade jewelry; must do A1 work. B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

MAN of experience to take charge of watch repairing department and take in and deliver work; this position is offered by a large jewelry house in Philadelphia, and none but first class men need apply. Address "O., 4176," care Jewelers' Circular-Weekly.

WANTED, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, $30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.

WANTED, a first class salesman for middle west, to sell high grade jewelry; will pay a good salary; must have good following and furnish reference; state salary and experience; all communications by letter. Address B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

Business Opportunities.

FOR SALE, jewelry store, town of 14,000 in southern California; good location; poor health reason for selling. "H., 4144." care Jewelers' Circular-Weekly.

$7,000 WILL BUY jewelry and china business, or will take partner; average business $13,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry store in South Brooklyn, N. Y.; price, $1,000; a splendid opportunity for a good man; reason for selling, other business. Address "K., 4197," care Jewelers' Circular-Weekly.

PARTNER WANTED with some capital by manufacturer of better class of jewelry, who is well acquainted with trade in New York City, also eastern territory. Address "X., 4159," care Jewelers' Circular-Weekly.

FOR SALE, live, up-to-date jewelry store in town in Illinois; stock invoices $2,500; good repair trade; good reasons for selling. Address "W., 4160," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

HAVE EXCEPTIONAL facilities for disposing of stocks of diamonds, watches or jewelry, large or small quantities, for cash; all matters and communications strictly confidential. Address "G., 4175," care Jewelers' Circular-Weekly.

DIAMONDS; a big bargain; 41 diamonds, weighing 28 1/64 carats, mostly white, crystal and perfect, weight from 1/2 to 1 3/4 carats each; the lot, $115 per carat, cash; part of lot at slight advance. Rubenstein Bros., 14 Maiden Lane, New York.

FOR SALE, first class jewelry manufacturing and repairing shop; clears $200 per month; 12 people working steady; could be increased to 15 people and $300 profits per month; $2,000 will carry this. Address "T., 4157," care Jewelers' Circular-Weekly.

FOR SALE, on account of other business, our jewelry stock, fixtures and tools, located in busy western New York village of 1,400; a great chance for development; inventory about $2,600; only store doing an exclusive jewelry business. "A., 4168," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business; inventory, $5,500; will sell for $4,500; population, 5,000; manufacturing town near Catskill Mountains, three hours ride from New York; reason for selling, manufacturing business. Address "V., 4186," care Jewelers' Circular-Weekly.

BEST STORE in best manufacturing city of 18,000 in southern New York; repairing for two men; done over $13,000 last year and increasing rapidly; railroad inspectorship; good optical business; plate glass and mahogany fixtures; everything up-to-date; $6,000, part cash, balance easy terms. Address "C., 4204," care Jewelers' Circular-Weekly.

35 YEARS' established wholesale material business for sale, at a bargain; not much cash required; a hustler could make business pay for itself in two years, as the man I am selling it for has made a fortune and must retire on account of old age; house sells goods in 15 States; located in the best city of over 300,000 in the central west; for a golden opportunity address me at once. Dan I. Murray, broker, 3 Maiden Lane, New York; 512 Race St., Cincinnati, O., and 151 Wabash Ave., Chicago, Ill.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU WANT to retire or sell part of your stock? Our proposition, to pay more than any other concern for jewelry stocks is founded on the facilities we have to dispose of diamonds, watches and jewelry to the retail trade direct; we are located in the heart of the jewelry district, and reach jewelry buyers from everywhere; communicate with us; satisfaction guaranteed; best of references; business strictly confidential. Jacob Schoen, 30 Maiden Lane, N. Y.

To Let.

PART of office to rent, with use of one safe and burglar alarm. J. W. Block, 9 Maiden Lane, New York.

BENCH ROOM, fine north light, suitable for engraver or diamond setter. Room 123, 12 and 16 John St., New York.

WATCHMAKER'S bench room, light office; elevator service; work from office will pay rent. Room 54, 7 Maiden Lane, New York.

FOR RENT, repair shop in New York City for jobbing jeweler; dynamo and complete fixtures already installed; excellent location and good opportunity for practical man. "Repair, 3956," care Jewelers' Circular-Weekly.

TO LET, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Currier & Sons, 365 Market St., Newark, N. J.

For Sale.

FOR SALE, one steel lined burglar and fireproof, single door, Marvin safe; weight, 5,400 lbs.; height, 63 ins. x 38 ins. wide x 31 ins. deep; original cost, $450; will be sold at a bargain. Address W. H. Reisner Mfg. Co., Hagerstown, Md.

FOR SALE, job lot of gold rings, about 200 ladies,' gents' and children's; one large jeweler's Diebold safe, 5,600 lbs., fire and burglar proof; bankrupt stock; can be sold very cheap. Address F. S. Merriau, Commercial Bank Bldg., Waterloo, Ia.

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PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

EXPERT WATCHMAKER, all around man, looking for location to open fine repair shop; A1 reference. Henry Paulson & Co., Watch Material House, Chicago, Ill., and San Francisco, Cal.

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Letters from Subscribers as to the Proposed Bill to Abolish Guarantees on Watch Cases.

PITTSBURG, Pa., April 25, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The bill recently introduced in Congress forbidding the guaranteeing of gold filled cases is purely selfish in its intent, and if it becomes a law, will relegate the filled case business to other channels than the strictly jewelry trade.

Is it not a fact that the tendency in the filled case business for many years past had been to depreciate values; as exemplified by reductions of prices, and logically a lessening in gold values, and a shortening of the wearing periods of these cases? This retrogression has continued till the gold filled watch case business, in some respects, has become a disgrace.

Retribution is fast overtaking manufacturers who have been flooding the market with 20 and 25-year guaranteed gold filled cases, the average wearing time of which, extravagantly estimated, should not exceed five years. The return of these cases, worn out, for redemption to the manufacturers, has reached such volume that it is becoming a menace to the solvency of these institutions. In view of the deplorable condition into which the filled case business has sunk, brought about principally by the efforts to control the watch business of the mail order houses, department stores and scheme trades, why is not an effort made by the watch case companies who have promoted this bill, to have an act passed by Congress that will tend to elevate the filled case business by improving the quality, prohibiting the guaranteeing for an unreasonable time of the "snide" cases that are the source of present distrust?

The following questions are propounded to the promoters of this bill:

First.—Are not the statements made above indisputable; and if not, wherein are they disputable?

Second.—Have your attorneys who prepared this bill advised you that it is constitutional?

Third.—Why did you have changed the original bill, and, in the bill presented to Congress, nullify the only decent and honest provision in the original bill, which made it obligatory for the manufacturers to stamp on a filled watch case in the decimal part of an inch the thickness of the gold thereon?

Fourth.—Is not the prime purpose of this bill an endeavor to market an enormous surplus stock of filled cases that has been accumulated, in the belief that an immediate and extravagant demand will be stimulated for guaranteed gold filled cases among watch sellers, who fear a loss of future business for want of guaranteed cases?

THE W. J. JOHNSTON CO.,
(Signed) W. J. JOHNSTON,
President.

DULUTH, Minn., April 4, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I have just been reading your issue of April 1, and notice the comments in the proposed Watch Case Law. I have been in the jewelry business 20 years, and have come in contact with all kinds of people in that time. Watches are my specialty and I sell a great many; for that reason I believe I am entitled to an expression of my opinion in your columns.

My ideas coincide exactly with those of E. A. Short, the president of the Arkansas Retail Jewelers' Association, when he says, "Matters are right as they are now;" to take out the guarantee would make it pretty hard work for us to sell a filled case; why should we protect the foolish public at our expense?

"Fakers" will sell "fake" cases, no matter what the law is, and if the guarantee is removed there is no way for the retailer to make good the guarantee he *must* give with every watch case he sells. The public must be fooled by some one most of the time, for the public insists on being fooled. If I refuse a sale and my "fake" neighbor gets the customer's money, perhaps the next time I will get this money, because I refused to fool them the first time.

Don't attempt to educate the public to the jewelry business; it only makes it more difficult to do business. The legitimate retailer will continue to sell standard goods and the public will get wise to it in time. The "fakers" will continue to sell "fake" goods and the public will get wise to him in time.

Some of the fool public must be fooled. They invite it themselves, and I for one do not believe in paying the price to protect them. Let them pay the price themselves, and they will soon learn to distinguish between a legitimate dealer and the "faker."

Don't encourage a change; leave things where they are. We have already gone through the worst of it, and the intelligent public already know where to buy their watches and the kind to buy.

Yours respectfully,
E. E. ESTERLY.

ELIZABETH CITY, N. C., April 18.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Having received a copy of the Vreeland watch case bill to regulate the stamping of gold-filled watch cases, I wish to state that I cannot see where it will benefit the retail jeweler. We have trouble now and then with the best filled cases, and what would be the result if the manufacturers stop putting their guarantee in cases? The jobbers might say that they would guarantee the cases themselves, to make the sale, but that would not work. Again if the manufacturers do not guarantee their cases to wear a certain length of time, how could the retailer afford to do it?

I am greatly in favor of letting things stand as they now are. When the customers see for themselves the guarantee stamped in the case it makes selling easier, so far the sake of the trade don't make any more trouble for the poor jewelers.

I heartily indorse Bro. R. C. Bernau's letter, and would like to see more of the jewelers come out and express their opinion of this proposed Watch Case Stamping Law. As for myself, I am opposed to any such law.

Yours truly,
LOUIS SELIG.

The Applied Art Building of the Franco-British Exhibition.

THE illustration below shows the front view of the Applied Art building of the Franco-British Exhibition from a photograph taken at the end of March. This is the building in which the exhibits of British silversmithing, jewelry, watch and clockmaking as well as the allied trade will be housed.

The exhibition is expected to bring forth some beautiful specimens of artistic work in the jewelry and silver trade.



VIEW OF THE APPLIED ART BUILDING WHICH WILL HOUSE THE EXHIBITS OF SILVERWARE, JEWELRY, WATCHES AND KINDRED LINES AT THE FRANCO-BRITISH EXPOSITION.

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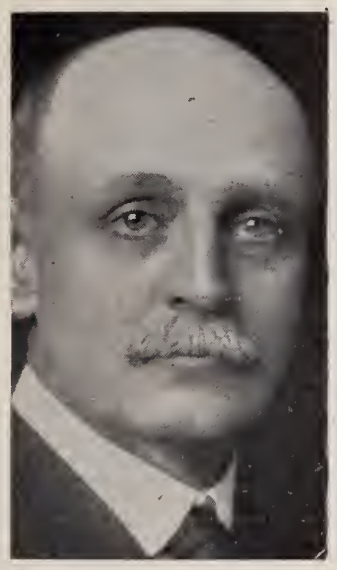
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[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED APRIL 28, 1908.

885,746. COMB HAT-FASTENER. Warren H. Goodale, Leominster, Mass., and Ely A. Stacy, New York. Filed May 17, 1907. Serial No. 374,312.

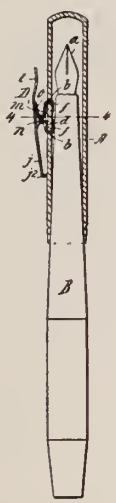
In combination with a comb, a pin secured to the bead of said comb approximately centrally of



said head, said pin extending a greater portion of its length away from the comb and projecting a suitable distance above said head.

885,753. FOUNTAIN-PEN. John A. Holland, Cincinnati, O., assignor to the John Holland Gold Pen Co., Cincinnati, O. Filed Sept. 18, 1907. Serial No. 393,498.

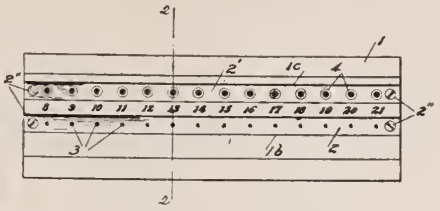
In a fountain-pen the combination of a barrel having near its front end an eccentrically bored partition and an internal annular groove in front of the partition, a disk of yielding material with a bore to register with the aforesaid bore and being secured upon the front of the partition, a plug journaled in the front end of the barrel and hav-



ing an external collar fitting within the groove of the barrel and holding the rear end of the plug firmly but yet rotatably against the disk, the plug having a longitudinal channel adapted to be brought in and out of register with the bore of the disk at one end and to lead at the other end to a pen point.

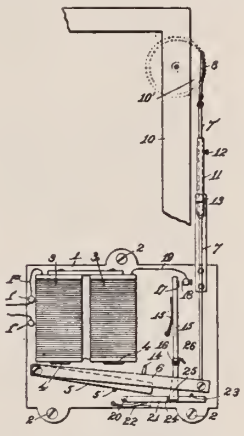
885,838. JEWEL AND PIVOT GAGE. Fred R. Coats, Springfield, Ill. Filed Aug. 9, 1907. Serial No. 387,943.

In a jewel and pivot gage the combination of a block having longitudinal channels and gage-designations intermediate of said channels, retaining plates fitting in said channels respectively, posts secured on one of said retaining plates and having pivots of standard gage corresponding to the designations on the block, and jewels mounted on the other retaining plate and having holes corresponding to the designations on said blocks respectively.



885,953. ELECTRICAL ATTACHMENT FOR CLOCKS. Owen P. Ragan, Ridgeway, Mo. Filed March 6, 1906. Serial No. 304,572.

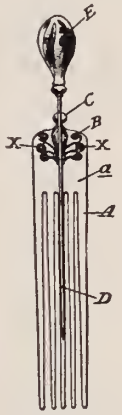
The combination with a clock, a center pinion of said clock, extending through the rear portion of the clock casing, of an extra cannon pinion secured to said extended portion of the center pinion,



hands carried by the extra hour hand arbor, means for completing electrical circuits through said hands, a nut threaded upon the hour hand arbor and insulated therefrom and engaged with one of the bands, and a spring secured to the other hand and having its free end dragging upon said nut.

885,975. WATCH-GUARD. Horace N. Bolton, Paterson, N. J. Filed Jan. 9, 1908. Serial No. 409,987.

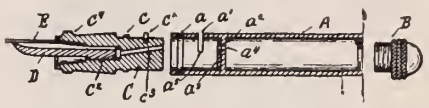
A watch-guard comprising two semi-circular pieces formed each with an outwardly projecting



spur at one end, and means for securing said pieces with their spurs projecting oppositely around the stem of a watch.

886,095. FOUNTAIN-PEN RETAINER. Levi D. Van Valkenburg, Holyoke, Mass. Filed March 4, 1907. Serial No. 360,493.

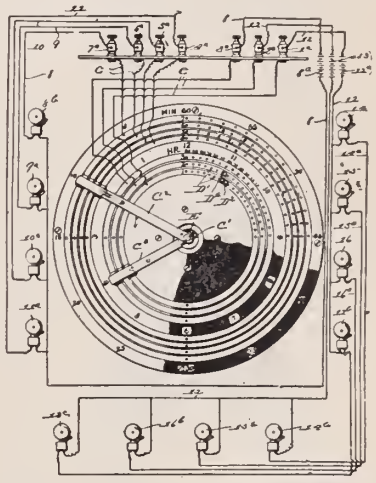
The combination with a cap for a fountain-pen having separated transverse rectangular slots through the side wall thereof, of a sheet metal plate comprising a base portion conforming to the outer surface of the cap, having integrally formed, rearwardly extending prongs, at the opposite ends thereof, which are engaged through said slots and clenched on the inner side of the wall of the pen cap, said plate having at its opposite sides integrally formed, forwardly extended perforated ears, and also having an integrally formed struck up, forwardly extended guard tongue located between said ears, and adjacent, but offset from the line of the perforations in said ears, a lever composed of sheet metal having intermediate oppositely located ears positioned against the forwardly extended ears of said base plate, a pivot connecting



both pairs of ears, and a V-shaped spring embracing said pivot, having its divergent members in compression and bearing against said base plate and a member of said lever, and having its return bent portion engaged by said guard tongue.

886,157. ELECTRICALLY-OPERATED CLOCK. Dominic Sandretto, Ladd, Ill. Filed Nov. 21, 1907. Serial No. 403,149.

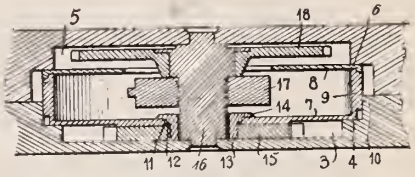
In a device of the class described, an electromagnet, in combination with a bar pivotally mounted beneath said magnet, a rod extending up-



wardly from the free end of said bar and having means at its upper end for engaging the teeth of a wheel of a clock, means operable by said bar when at its lower limit of movement for energizing said magnet and when at its upper limit of movement for de-energizing said magnet, and a second bar pivoted adjacent to the first said bar and adapted to assist in bringing said bar further into the magnetic field.

886,196. WATCH-BARREL. Lewis A. Faller, Nashville, Tenn., assignor of one-fourth to the Stief Jewelry Co., Nashville, Tenn. Filed Oct. 14, 1907. Serial No. 397,417.

In a watch barrel, a substantially cylindrical casing having an opening in its bottom, two of the walls of said opening being straight and parallel with each other, a hollow hub in said open-

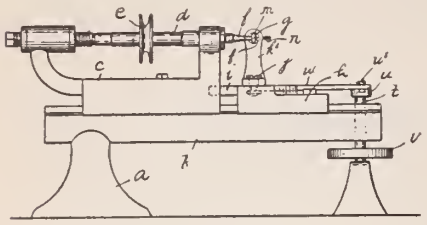


ing, the body of which is shouldered and has two of its sides flattened to correspond with said straight walls, the length of said shoulder being less than the thickness of the bottom of the barrel, one end of said hub being provided with a flange and the opposite end being screw-threaded, and a screw-threaded click wheel secured upon said screw-threaded end and adapted to clamp the bottom of the barrel between itself and the flange upon the inner end of the hub.

886,310. JEWEL-CUPPING MACHINE. John Wennstrom, Brooklyn, N. Y., assignor to the American Cupped Diamond Co., of Maine. Filed March 29, 1906. Serial No. 308,699.

In a grinding machine, a rotatable grinding head, a work holder, a rod rotatably mounted in said holder and longitudinally movable therein to and

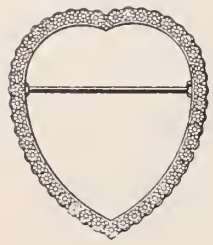
from said head, said rod having a chuck in its end next the head, and means for locking said rod in



different positions of rotation, said means permitting said longitudinal movement of said rod.

DESIGNS.

39,278. BROOCH-PIN. HENRY W. FISHEL, New York, assignor to himself and Theodore H. Fishel, trading as Fishel, Nessler & Co., New



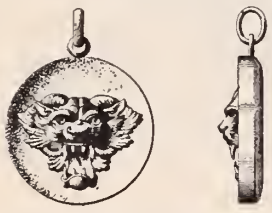
York. Filed March 27, 1908. Serial No. 423,792. Term of patent 14 years.

39,279. BROOCH-PIN. HENRY W. FISHEL, New York, assignor to himself and Theodore H.



Fishel, trading as Fishel, Nessler & Co., New York. Filed March 27, 1908. Serial No. 423,793. Term of patent 14 years.

39,280. LOCKET. SIDNEY A. KELLER, New York, assignor to the Shiman-Miller Mfg. Co., New



York. Filed March 30, 1908. Serial No. 424,287. Term of patent 3½ years.

39,281. SPOON, FORK OR SIMILAR ARTICLE. SAUL ROBERT JACOBS, Alameda, Cal.



Filed July 5, 1907. Serial No. 382,403. Term of patent 7 years.

39,282. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. JOSEPH E. STRAKER,



JR., Attleboro, Mass. Filed March 2, 1908. Serial No. 418,894. Term of patent 7 years.

BRITISH PATENTS.

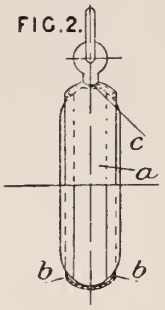
(ABRIDGMENTS OF SPECIFICATIONS, 1906. FROM *The Illustrated Official Journal.*)

ISSUE OF APRIL 15, 1908.

29,129. WATCHES. H. E. SAMUEL, Wiltshire. Dec. 21.

Watch cases or protectors for the exclusion of dust are made of metal or celluloid in the form of a spring ring *a*, split transversely and having a circular aperture at *c* where it embraces the

FIG.2.

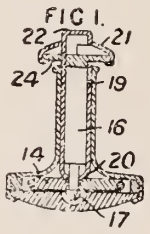


pendant. The ring is sprung into position so as to cover the joints of the bezels, and a part of the whole may be lined with a yielding material. The edges *b* of the ring may be plain, inturned or outturned, and may be beaded. Wire may be inserted in the beaded edges to increase the flexibility.

29,227. STUDS AND SOLITAIRES. T. MORTON and W. E. PATTERSON, both in Birmingham. Dec. 22.

In a two-part stud, the front piece is formed with a central pillar 16 having a bulbous head 17 held by spring locking-catches 14 in the back part. A tubular piece 19, having beveled ends 20, surrounds

FIG 1.

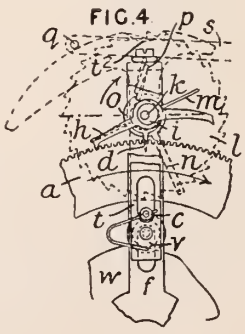


the pillar 16, and passes through the top 24 of the pillar and the head 21 of the stud to act as a push-piece for unlocking the catches when the parts of the stud are to be separated. A portion of the tube 19 is cut away at the top and turned over to present a finished end 22.

29,312. CLOCKS, ETC.; LIGHTING AND EXTINGUISHING GAS. E. C. R. MARKS, London. W. C. (Akt.-Ges. für Automatische Zünd und Lösch Apparate, 104 Mühlebachstrasse, Zurich, Switzerland.) Dec. 22.

Setting-mechanism is provided for changing, in accordance with the varying hours of daylight, the times at which tappets *c* on two arms *f* free clock-

FIG.4

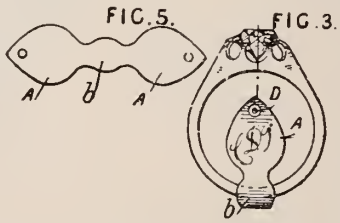


work mechanism which may light or extinguish gas lamps, etc., as described in Specification No. 22,601, A.D. 1900. The arms having been set by the pointers *d* to the correct times for any particular day, adjustment is effected for the succeeding days by imparting to the arms additional movements in either direction by means of rachets *l* and eccentrics *i*, which are mounted on spindles *k* carried by the arms, in conjunction with two-armed catches *h* which are adapted to engage the teeth of the 24-hour dial *a* on the arbor of which the arms are frictionally mounted. During each revolution of the dial and arms, a pin *q* on the spring-actuated lever *s* engages and rotates the ratchets *l*, and according as the left or right hand catch is in engagement the arms receive an additional movement in the clockwise or counterclockwise direction. Such movement amounts to the space of one tooth of the dial *a* for each complete revolution of the ratchet *l*. The amount of adjustment is determined by means of two cams *w* one for each arm, which are mounted on the arbor of the dial *a* and against which rollers *v* on the spring-pressed plates *t* work, the consequent movements of the plates towards or away from the arbor exposing more or less of the teeth above the cut-away portions t^2 of the plates in the path of the pin *q*. The catches *h* are kept in engagement by means of springs *m* on a disk *o* which is controlled by a spring *p*; when it is required that the adjustment of the arms should take place in the reverse direction, the operator turns the disk by means of the arm *n*.

29,361. TAGS FOR JEWELRY. J. S. WITHERS, London. (C. P. Goldsmith & Co., New York, U. S.) Dec. 24.

A celluloid marking tag or label for finger rings

FIG.5. FIG.3.

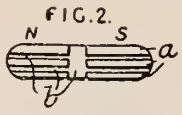


comprises two tablet portions A joined by a neck *b*. The tag is bent round the ring and the ends are joined by a rivet D.

29,392. MAGNETIC FINGER RINGS. R. ALLPORT and T. NORMOYLE, both of Hobart, Tasmania. Dec. 24.

Relates to rings for curative purposes of the kind consisting of a permanent magnet joined by non-magnetic material. Steel bands or wires *a*, placed side by side or wound spirally, are joined

FIG.2.



at the ends N, S, by copper or like material, the space between the bands or convolutions being also filled in with non-magnetic material. The ring is magnetized after it is made up.

29,398. TIME-RECORDERS, ETC. T. P. HEWITT, Prescot, Lancashire. Dec. 24. Period for granting patent not yet expired.

A typewriting attachment is provided in railway, etc., signal time-recorders for printing remarks on the record tape. The attachment is shown in duplex form in Figs. 1 and 3 as applied to a duplex arrangement of the signal-recorder described in Specification No. 17,546, A.D. 1896, and comprises a keyboard type-wheel mechanism with duplicate type-wheels 2 arranged beside the time-printing wheels 91 and traversed by escapement mechanism for letter-spacing. Hammers 59, 60, operated by universal-bar mechanism and electro-magnets 57, 58 singly as determined by a switch controlled by a hand-lever 52 and keys 102, actuate the tape feed trips for any line-spacing additional to the normal feed at each signal. The tapes are led from reels 96 over guides 97, 98 to the receiving-spools 100, so that there is a vertical run for exposing the printing. The inking-ribbons are led from spools 108 connected by chain gearing 114 to the winding-arbors 116 of the tape motors, over guides 109, 110 to spools 111 geared to spring drums 112. The type-wheels 2 are mounted on shafts 3 geared to a common shaft 5, which is connected by bevel-gearing to two shafts 8 provided with quadrant disks 9 actuated by pivoted arms 12, depressed by the character keys 16 and returned against stops 28 by springs 27. A returning-spring 24 for the shafts 8 is connected to arms 23 loose on the shaft and engaged by stops on arms 20 fast on the shafts. Each key 16 is provided with a projection for depressing one of

the arms 12, and with an incline 18 for advancing a sliding stop 15 under that arm. The keys 16 and a space-key 90 engage a universal cradle 30 on a rock-shaft 29, provided with an arm 31 for closing the circuit of the electro-magnets 57, 58, and with a second arm controlling escapement mechanism. The arm 31 engages with a rod 33, Figs. 3 and 6, spring-depressed in a tube 34, and provided with a pin for releasing a detent arm 40 from a disk 42 on a spring-elevated arm 44, which carries a contact 49 and is connected by a toothed sector 45 to a train of gearing 47 including a fan, so that there is delay in the operation of a hammer. The arm 44 is returned by a second pin on the rod 33. The escapement mechanism comprises a rack 67, Fig. 6, connected by arms 66 with the type-wheels 2 and propelled by a spring drum, and an escapement shaft geared to the rack 67 and provided with a free-wheel ratchet 79 controlled by pallets 78 on a pawl-lever 76 actuated by a ratchet-

FIG.1

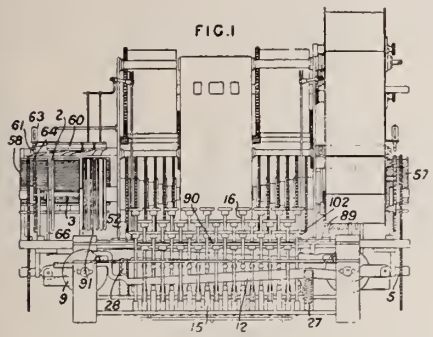


FIG.3

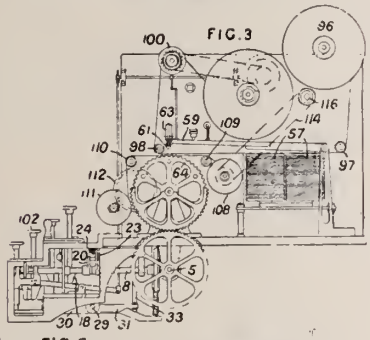
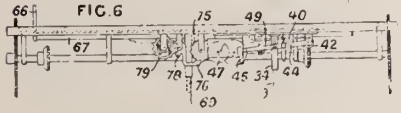


FIG.6



wheel 75, which is operated by a free-wheel device and crank connected with a push-rod 69 engaged by the second arm on the rock-shaft 29. The rack 67 is returned by a hand-lever 89. Alignment of the type-wheels 2 is effected by means of serrated disks 64 on the shafts 3, and V-shaped projections 61 on rods sliding in sleeves 63 on the hammers 59, 60 and pressed downwards by springs. It is preferred to expose time-indicating rollers through slots 107, instead of using hands moving over a face. According to the Provisional Specification, the type-wheel is swung against an impression roller, and may be arranged either behind or beside the time-printing wheels.

29,541. BRACELETS. E. G. Bek, Pforzheim, Germany. Dec. 28.

In a bracelet comprising main links A in which slide spring links B giving an equal expansion in

FIG 3

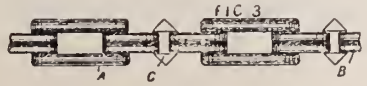


FIG 5.



both directions, the spring links are connected by links C, which may be jeweled or otherwise ornamented. Cheapness and neatness are obtained by the arrangement of the springs b^2, which act upon cross-bars b^1 having knobs guided in the main links.

29,605. JEWELRY FASTENINGS. H. M. Mathews, Upper Holloway, London, N. Dec. 29.

A fastening for bracelets and necklaces comprises two parts *a*, a^1, the part a^1 being adapted to enter the part *a* and engage therewith by a bayonet-joint device *b*, *c*. A spring *d* prevents unintentional disengagement. In a modification, the edge of the part *a*, instead of being cut through, is bent up to form a channel b^1 as an entrance to the slot *b*, thereby preventing any weakening of the parts.

FIG.1.

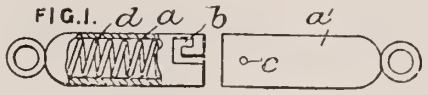


FIG.2.



(Reference has been directed under Patents Act, 1902, to Specification No. 4558, A.D. 1883.)

29,662. HOOKS. W. H. Lambert, Slocan Junction, British Columbia, Can. Dec. 29.

A snap-hook is closed by a flat spring 5, riveted at 6 to the shank 1, and provided at the end with

FIG 1

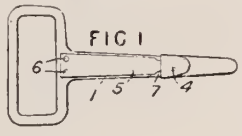
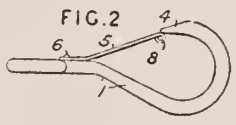


FIG.2

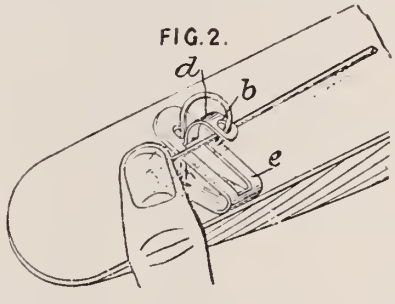


a reduced neck 7 and a coil 8, which is broader than the neck 7. The end 4 of the hook is flattened and broadened.

29,670. BROOCH FASTENINGS. C. A. Shanks, Brixton Hill, Surrey, and L. Courlander, London. Dec. 29.

In a safety device of the type which is threaded on the hook and has a spring branch e normally engaging the end of the hook, a second branch *d*

FIG.2.



is provided, having a hole *b* which permanently engages the bent portion of the hook and so prevents angular displacement. Three modified constructions are shown in the specification.

Complete specifications accepted April 8, 1908. 1907.

9,627. TIME-CHECKING APPARATUS. Verity.

12,312. COMB. Thomas & Crasser.

16,603. WATCHES AND CLOCKS. Newland.

21,623. ELECTRIC STRIKING-MECHANISM FOR CLOCKS. Moller.

21,931. PENHOLDER. Rittweger & Speitel.

26,647. ELECTRIC ALARM CLOCK. Palmer.

Complete specifications accepted April 15, 1908. 1907.

10,144. FASTENING FOR STUDS. Williams & Barter.

10,897. HAT-PIN. Young.

21,643. CLOCK-FRAME. Kottnitz.

26,719. MATCH BOX. Johnson.

R. J. Kewin, Griswold, Ia., has been re-elected mayor of that town.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED APRIL 28, 1908.

Ser. No. **29,283.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) American Cuckoo Clock Co., Philadelphia, Pa. Filed Aug. 8, 1907.

CUCKOO
C A C
C
Philadelphia.

Particular description of goods.—Watches and clocks.

Ser. No. **33,280.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Jules Racine & Co., New York. Filed March 10, 1908. Used 10 years.

Continental

Particular description of goods.—Watches and watch movements.

Ser. No. **33,371.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Elgin National Watch Co., Elgin and Chicago, Ill. Filed March 14, 1908. Used 10 years.

FATHER TIME

Particular description of goods.—Watch movements.

TRADE-MARKS REGISTERED APRIL 28, 1908.

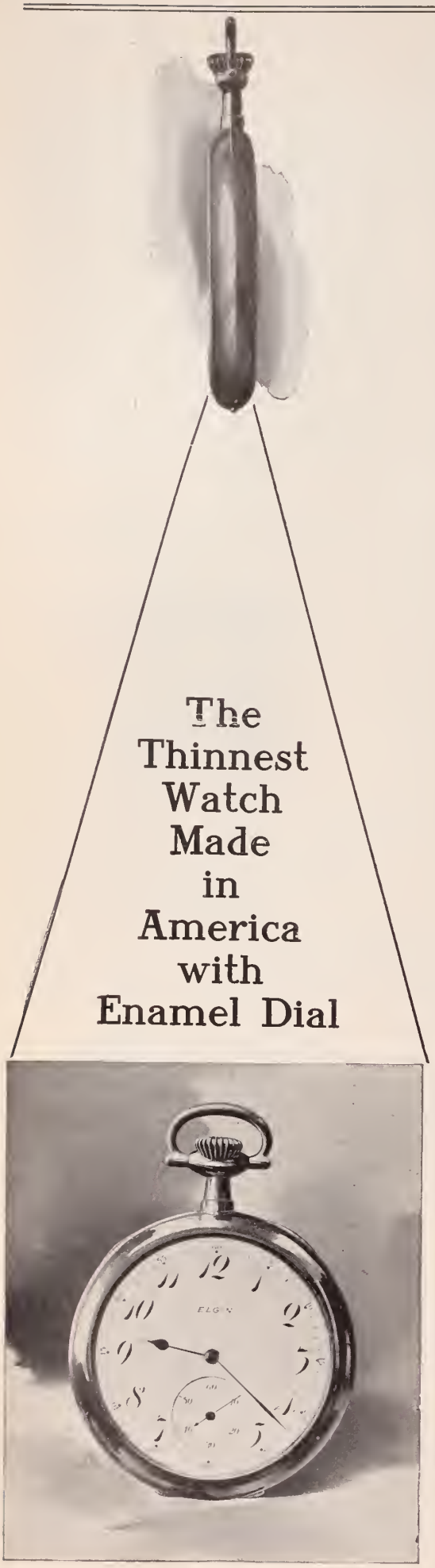
68,820. CERTAIN PRECIOUS-METAL WARE. Orivit Actiengesellschaft, Cologne-Braunsfeld, Germany.

Filed Dec. 23, 1905. Serial No. 15,608. Published Feb. 25, 1908.

68,821. CERTAIN PRECIOUS-METAL WARE. Orivit Actiengesellschaft, Cologne-Braunsfeld, Germany.

Filed Dec. 23, 1905. Serial No. 15,609. Published Feb. 25, 1908.

Agates are usually met with in that variety of traprocks called amygdaloid; they form in it detached, rounded nodules, not cemented to the rock, but easily separable from it, having generally a thin layer of green earth interposed and a rough, irregular exterior. Agates are also met with as loose pebbles in the beds of rivers, or in gravel, and they vary in size, from that of a millet seed to a foot in diameter, but the most common size is one, two or three inches in diameter.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

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General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

A Novel Detached Gravity Escapement.

By F. Hope-Jones, in the British *Horological Journal*

AFTER reviewing all gravity escapements that have claimed serious attention, and analyzing the principles involved in their construction, H. H. Cunynghame pointed out in a recent lecture that there were many gravity escapements which were not detached, and many detached which were not gravity. He exhibited one of his own which was *both*, and it is here described and illustrated.

In Fig. 1 a triangular piece of steel *a* is

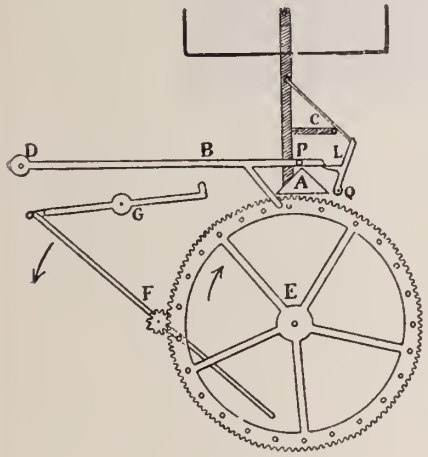


FIG. 1.

fixed at the extreme lower end of the pendulum under the bob, the left-hand inclined edge of which forms the impulse surface, and is fixed central. The gravity lever B centered at D and carrying an impulse pin P near its free end, is supported on the trigger L centered at Q. This support is removed by means of a flipper or chronometer spring C carried on the pendulum just before the pendulum arrives at zero, and when the apex of the triangle is immediately below the impulse pin during its excursion to the right.

The large wheel E, with pins on its periphery and a fan F gearing with it, constitutes the quick-moving end of a weight-driven train, which serves to replace the gravity arm. When the latter falls upon the lever G it releases the fan for half a revolution, and a pin on wheel E resets the gravity lever B on catch L.

It will be observed that the pendulum is absolutely free at all times except at zero, when it releases the gravity arm and receives the impulse.

The bracket, from which the pendulum is suspended, and the movement require to

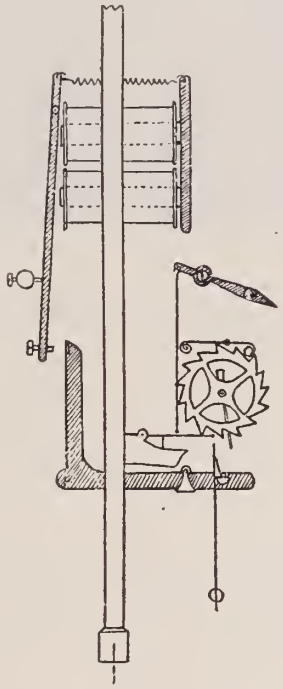


FIG. 2.

be strapped together by a couple of rods of the same metal as the pendulum; otherwise the depth of engagement with the detent and the trigger would be varied by expansion or contraction.

It will be no surprise to those of your readers who are acquainted with the "Synchronome" system of electric clocks to hear that I suggested the substitution of an electro-magnet for the mechanical means of resetting the gravity lever. An extension downwards of the gravity lever B, an armature, and a magnet are all that is required to produce the "Synchronome" switch, and let it be accepted that there is no longer any question as to the reliability with which the function of resetting a lever can be performed by this simple combination. Electricity, when properly applied, is quite as certain in its action as anything mechanical. Several of these, in which the combined switching and self-winding operation occurs every other second, have been made, and are doing responsible work, such, for instance, as that at the Brooklands Motor Racing Track, referred to in the article on "Timing of Motor Cars," in the September issue; but it is too early to speak of their rates yet.

If it is desired to increase the size and weight of the switch, and to use it for the control of circuits of electrical impulse dials at less frequent intervals than once every two seconds, the form shown in Fig. 2 is adopted. Here the pallet is placed on the pendulum rod one-third of the way downwards from the suspension, and to avoid cranking out the pendulum, it is put in the form of a bracket, the upper surface of

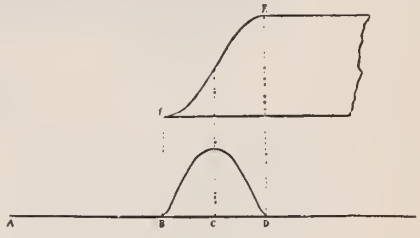


FIG. 3.

which is "dead" and the left-hand end is the impulse surface. A gathering click, consisting of a hook of pianoforte steel wire, is pivoted below it in such a position that when the pendulum is passing through zero from left to right it will move a 15-toothed wheel one tooth at a time. A steel vane on the arbor of this wheel releases the vertical spring catch once every 30 seconds and allows the gravity lever to fall.

It must not be forgotten that in this pattern the impulse is necessarily 15 times as great as in the gravity escapement first described, because given only once in the half-minute instead of at every other second. With a view to concentrating the impulse as far as possible at zero, and to reduce shock and consequent vibration, the shape of the pallet is curved instead of being a straight slope at an angle of 45°. The idea is that the impulse shall begin with extreme gentleness, increase rapidly to a maximum at zero, and diminish in identical ratio.

We can please ourselves what the rate of increase and decrease shall be. It is en-

A Handsome Decoration for your Salesroom



This Glass Panel Sign

Size, 20 inches by 7 3/4 inches

Gilt Lettering on Maroon and Black Background

Will be sent carriage free to any regular jeweler on receipt of request accompanied by business card.

Order immediately as the supply is limited and orders will be filled in rotation as received.

The Keystone Watch Case Co.

PHILADELPHIA

New York **Chicago** **Boston** **Cincinnati** **San Francisco**

tirely under our control, but we must first express what we want in a curve of force. In Fig. 3 the horizontal base line represents the travel of the pendulum from left to right, which at this point (13 inches below the suspension) is three-quarters of an inch, representing an arc of about one and a half degrees on each side of zero. From *a* to *b* the pendulum swings in free air and touches nothing. It then moves the wheel, and on the occasion of its 15th excursion from lett to right it also accomplishes the release. It performs these functions when its velocity is almost at its highest and its kinetic energy also its greatest.

The impulse now begins, gently at first, but with rapidly increasing force, the vertical elevation of any point on the curve being the measure of the horizontal driving force at that point of the pendulum's path. At *c*, when the pendulum has arrived at zero, it is at its maximum; after that the impulse declines in strength until it dies away altogether at *d*, the whole operation having taken place in a space of three-sixteenths of an inch, being a quarter of the total travel of the pendulum and a period of one-sixth of a second. The curve *e f* above gives us the shape of the pallet required, and is mathematically produced from the force curve, for as the angle of inclination of the impulse surface alters, so also does the resultant horizontal thrust.

It will be observed that this radical improvement in the time-keeping properties of the instrument in no way interferes with its merits as a switch. For instance, it cannot remain in closed circuit, but protects the battery if the pendulum stops from any cause, and it also indicates impending failure of battery long before such failure can cause any irregularity. The phenomenon of mechanical assistance to the self-winding action rendered by the pendulum when the current begins to fail was first described in my article of the October, 1905, number of the *Journal*, and has turned out to be a valuable feature in the science of electrical time service.

The dials can be readily set to time by means of the lever, which if moved from "Normal" to "Retard" disconnects the pendulum from the switch, whereas if moved further down to "A" the gathering click will release the gravity arm at every swing, thus advancing the dials in the ratio of 15 to one.

A resident of Altoona, Pa., David Kinch, has a watch which was purchased at Lancaster, Pa., in 1787 by John Kinch, grandfather of the present owner. The watch was made at Liverpool, Eng., and bears the name of the maker, A. Hallistone. All parts of the watch were constructed by hand and its remarkably long service is due to the good workmanship.

Joseph W. Smitley has purchased one of the old clocks which rendered good service in the Fifth Ave. Hotel, New York. The clocks were first bought shortly after the hotel was opened in 1859. Mr. Smitley's clock is of onyx and stands 20 feet high. The purchase was made not because of the antiquity of the timepiece, but simply for sentimental reasons.

The Utilization of Alcohol by Coret in Self-Winding Clocks.

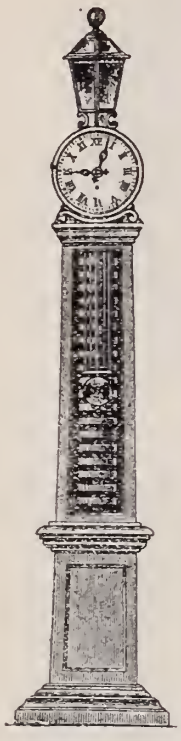


Fig. 1.

IN the category of "continuously sustained movements" it is naturally the automatically self-winding clocks that particularly interest the horologist. Some owe their maintenance in operation in connection with the tension of the spring to the varying thermic effects of the atmosphere, acting on a column of mercury.

Alcohol, having a coefficient of expansion that increases with the rise in temperature, it is not surprising to find that efforts have been made to utilize the mechanical force resulting from this dilation of the substance.

In the clock of which a description, taken from the *Bulletin Mensuel de l'Horlogerie*, is appended an inventor, Mr. Coret, has practically applied this power and employs it for keeping the mainspring constantly under tension.

The system includes a column, consisting of a certain number of metallic boxes, having undulating bottoms and filled with alcohol. This aggregation of boxes constitutes an hermetically closed receptacle, located in the base of the clock (Fig. 1), and which dilates and contracts under the influence of the surrounding air, acting like a bellows. To the upper cover of the last box is attached vertically a rigid rod, terminating in a fork, of which the outer sides each carry a ratchet that operates a pinion.

On the staff of each of these pinions is mounted a clickwork mechanism, such as is in common use in clockwork, but which includes several clicks. These clickworks, to which we shall again refer later, are so arranged that every vertical movement of the fork B, either upward or downward, has the effect of operating, in the direction indicated by the arrows, one or the other of the wheels V.

The rotation of these two wheels is communicated to the pinion O, the arbor of which carries the wheel D, engaging with another pinion attached to the arbor of the barrel E.

This barrel encloses the rewinding spring, which may be regarded as a reservoir of power, in which is stored the energy developed by the effects of temperature changes on the column of alcohol and transmitted by means of the fork B.

The barrel E carries a range of teeth which engage with the pinion of a wheel M, which in its turn operates the pinion P. On the arbor of this pinion P is mounted a controlling fly and a hook, which comes in contact with the shoulder of a lever F T, pivoted at T. This lever keeps the wheelwork stationary and prevents the mainspring from relaxing, except to the extent allowed by the regulating mechanism.

On the side opposite to this retarding mechanism the barrel E engages with another pinion, which is affixed to the arbor of the barrel H containing the actual mainspring of the clock train, which train is not shown in the illustration.

The barrel H controls the pinion of the wheel N, and this carries a pin K, which in raising the lever F T at each turn of the wheel releases the stop movement and permits the rewinding spring to uncoil and to impart to the barrel H a portion of the energy accumulated since the preceding release of the wheel.

The mainspring of the movement having been wound once for all in the ordinary manner, and the clock having been set going in some place where the temperature varies

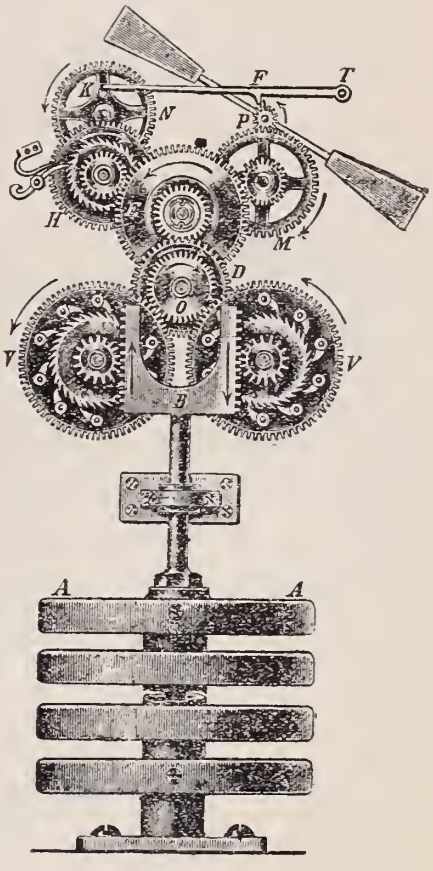


Fig. 2.

more or less, the column of metallic boxes subject to alternate expansion and contraction has the effect of rewinding the winding spring. The alternate rectineal movement of the fork B is transformed into a circular movement, following the arbor of the barrel.

In the meantime the train of the clock has been at work, and when the pin K on the wheel N, a wheel that forms part of this train, releases the shoulder of the lever F T, the rewinding spring E is free to act and it winds the mainspring in the barrel H. When the pin K has passed beyond the end of the lever F the latter resumes its locking position.

It may be understood that the rewinding can take place, for instance, weekly or twice a month, according to whether the combination of wheelwork imparts to the wheel



Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Licensed under Wachter U. S. Letters Patent.

BALL-BEARING BOW

Patented July 25, 1905; May 21, 1907. Patents Pending.
Patented in Foreign Countries.

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed under Wachter Patent Ball-Bearing Bow



Watch worn as Chatelaine, showing it lifted to read the time



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

21 and 23 Maiden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View
Showing Watch Turned in Swivel Brooch

N a speed of one revolution in eight or 14 days.

To avoid overwinding the rewinding spring between two periods of activity, the arbor of the barrel is equipped with a disengaging system by gear (Fig. 3) or by friction, such as is employed in certain machines and horological apparatus.

The clickwork, with a multiplicity of clicks, of which mention was made at the opening of this description, has for its object the collection, on the staff of the rewinder, of the smallest movements of the fork, with a certainty that is not obtained with a single click, sliding over very fine teeth, that are consequently but slightly resistant.

Under this arrangement the wheel operated by the ratchet moves forward after a rotation less than the angle or pitch of the teeth of the wheel, so that each click moves on this gearing by an angular quantity equal to a fraction of the pitch. With three clicks, for instance, the wheel can be turned at one-third, two-thirds, one, one and one-third, etc., of the pitch; that is to say, after a displacement of the ratchet equivalent to



FIG. 3.



FIG. 4.

any multiple of one-third. Industrially these mechanisms, with fractional detents, are extensively used, and they also find employment in horology in certain escapements.

Fig. 4 shows the arrangement that can be adopted in cases where it is found difficult to dispose a single bellows of large dimensions in the case of the clock. In such instances we use two bellows, the halves much smaller and connected by levers, the last of which is attached to the rod of the clickwork, and of which the play concentrates on this rod the effects of the total expansion and contraction produced by the aggregate bellows.

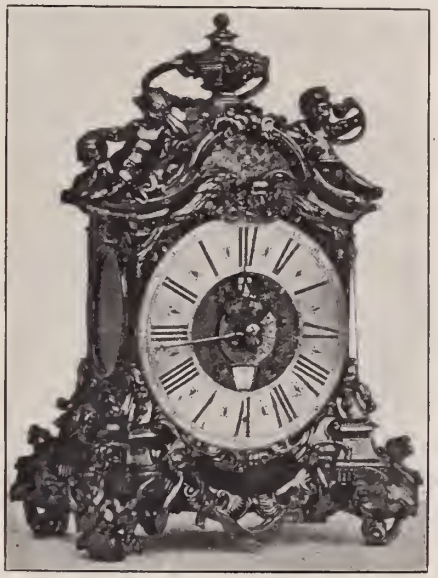
Stopped by Death—Started by Fire.

STOPPED by a visitation of death 40 years ago and started Sunday by a visitation of fire, after it had resisted all efforts on the part of clockmakers to repair it in the meantime, a clock of curious French mechanism, owned by Mrs. Henry Forster, Sr., of Boon Hill, near Darby, Pa., inspires awe among members of the household and professional curiosity among clockmakers.

The clock stopped when its original owner, Christopher Gronbeck, first president of the Danish Society of Philadelphia, died in 1878. A dozen clockmakers and watchmakers tinkered afterward with the timepiece, but to no avail, and the clock was permitted to remain on its shelf as an ornament, pointing still to the hour, minute and second when its owner died. When, recently, the Forster home caught fire the clock's hardwood case was charred, but it mysteriously started running and has been going satisfactorily ever since. Clockmakers are of the opinion that the intense heat expanded the mainspring and started the works in motion.

A Unique Clock Made in the 18th Century.

NOT until the end of the 15th century do we find clocks, with wheel works, in dwellings. Prior to this the few clocks in church towers, etc., sufficed for an age that was not given to hurrying. Rare and highly prized, the clock in the home remained during the whole of the 16th century and for the first half of the 17th century. The



CLOCK MADE BY GRAUPNER, DRESDEN.

cultivation of the only works of art had been taken over from the Gothic by the Renaissance.

The Renaissance clock was an exclusive work of art that demands special attention on its own account. With its rarity of construction the greatest care was bestowed on the case and in addition to the high degree of artistic merit that finds expression in these clock cases, the works also were not neglected but embodied the best that the technique of the age could produce. From the middle of the 17th century, the attention of the clockmaker was more especially bestowed on the improvements that might be accomplished in the direction of a more accurate performance of the clock work.

The constantly increasing frequency with which the pendulum was used, was not only highly important for the entire technique of the clockmaking art, but also led up to new designs for cases. The changing style of the baroque period also exercised a transforming effect on the form of the clock; every separate object was subordinated to the style of the apartment, was made to contribute to the production of a uniform interior effect and, when removed from its surroundings, the clock lost the greater part of its artistic value.

The baroque clock, for this reason, is very often a creation complete in itself only when considered as an effective part of the architecture of the apartment. The purpose of the clock as a timekeeper was for the most part relegated to the background; the small dial plate was comparatively inconspicuous in the wealth of the surrounding decorations. Drawers, cabinets, etc., were built into the clocks or vice versa, clocks were built into closets—a fact which, during the Renaissance, was to be noted only in isolated instances in splendid cabinets. In this light we must regard the elaborate clock which is to be seen in the Bavarian National Museum in Munich and was formerly in the royal residence.

The clock proper, the total height of which is 2.73 m., rests on a carved, silvered and gilded base. The entire front is devoted to a silver relief, representing Jupiter in an assemblage of the gods on Olympus. The dial plate is surrounded my allegories of nature, the four elements and the four divisions of the globe. On the dial the name of the Augsburg clockmaker, Christophen Schener (Schöner) appears as the maker.

The illustration shows a clock preserved at the Kunstgewerbe Museum in Berlin. It is provided with a handle and surrounded by two figures carrying skull and bones and a head of Saturn. It measures 31 cm. in height and bears the following maker's name and date: "Joh. Gottlieb Graupner, Dresden, 1739," who is celebrated as the maker of handsomely embellished clocks containing no less excellent mechanisms.

The First Pendulum Experiment Performed in This Country.

IN a recent communication to the *Scientific American* Judge George Hillyer, of Atlanta, Ga., questions the claim of Columbia University to priority in the matter of having first performed the Foucault pendulum experiment in this country. Judge Hillyer states that the experiment was first performed during his student days at Penfield College (Mercer University), Georgia, in the year 1852 (a few months after Foucault's first demonstration) by Prof. Joseph E. Willett.

Professor Willett used the cupola of the old chapel at Penfield, with a pendulum very similar to that employed in the Columbia experiment, and the demonstration was a perfect success. As Judge Hillyer recalls it, Professor Willett used an 80-pound leaden ball provided with a steel point and hung by a piano wire some 50 feet in length. The beat of the pendulum was about 10 feet. The pendulum swept back and forth across a graduated circle on the floor from sunrise to sunset, the bob moving along the arc of the circle precisely according to the time and spaces marked out by calculation before the experiment began.

So it would seem that it was Professor Willett who first performed this interesting experiment in America, and that he not only did it earlier, but did it as well as any other modern scientist.

Victor Lambertini, of 1410 Los Angeles St., Los Angeles, Cal., is the owner of a clock which, it is claimed, has descended to him from his distinguished relative, Pope Benedictus IV. The clock was made in 1740.

"But he had an idea and stuck to it.

"This tunnel is a permanent tribute to more than one kind of American ability.

"It testifies to the courage and the determination of McAdoo. But that man alone confronting the problem would have been as helpless as the old-time Indian. The best part of human progress is the fact that it compels men to co-operate and help each other. The public must give full credit to Mr. Pliny Fisk, head of the banking house of Harvey Fisk."

Arthur Brisbane in the N. Y. Journal, Feb. 25, regarding the Hudson River Tunnel.
(We will mail this complete editorial on request.)

our co-operation just now consists in furnishing special helps **to jewelers who are carrying Ingersoll Watches—**

helps that will simply clear your shelves of our goods and make it necessary for you to order more. Thus in helping you we help ourselves. The idea is this—when people are economizing, as they are now, our watches sell as well or better than at other times because they are so inexpensive and so useful.

It's only a matter of getting people's attention to them and this our "helps" do in a way to make direct, immediate sales. It involves no trouble to you and costs you nothing.

If you have Ingersoll Watches and want to make them "step lively"



sign here

and fill in the information below.

Besides the direct helps, you will receive some useful information and some schemes that may help out now in ways you do not think of.

This is an earnest offer else we would not waste our time and yours upon it.

To
Robt. H. Ingersoll
& Bro.

We carry Ingersoll Watches in stock, purchasing from

....

....

We are willing to use your "selling helps" if forwarded to us without expense.

Name..... .....

Street ....

Town .... State..... .....

Robt. H. Ingersoll & Bro.

to Jewelers who do *not* sell Ingersoll Watches

in times like these you can't afford to be without the live sellers.

Watches are always needed and naturally the lowest-priced reliable watch is the one that's selling heaviest ***now.***

Conditions fundamentally are right for good business. Crops last season were $320,000,000 more than in 1906. Cultivate trade by offering people the things they want now.

Ingersoll advertising is heavier than usual because the sales warrant it, and this, in addition to the window display material and ***selling helps*** supplied makes the selling of them easy and the volume large.

The prices are never cut and your profit will be good.

The watches are satisfactory in quality and will win friends for you.

If you are willing to do more business right now and if you are willing to examine samples of our four principal models at our expense

sign here



and we will send them together with our proposition to openminded jewelers who can judge what the people want when they think it over.

To
Robt. H. Ingersoll & Bro.

You may send us samples of your four principal watches (which we are to have the privilege of returning within 5 days after receipt) together with your complete proposition to jewelers.

.....

.....

45 John St., New York

Ball Watches

THE RAILROAD STANDARD

The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

Minneapolis, March 12, 1908.

Gentlemen:

Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds. Very respectfully,

L. L. WILLIAMSON.

Railway Watch Inspector
1717 E. Franklin Ave.





Pacific Type Fast Express Engine for New York-Boston Service.

The Webb C. Ball Watch Co.

Ball Building, Cleveland **Railway Exchange, Chicago**

A.W.C.CO

The Perfect Case



C 385
ENGLISH CARVED

Perfection is made up of trifles, but **perfection is no trifle.** It is the many details, each in itself trifling, which distinguish the perfection of the A.W.C.CO CASES.

We illustrate an English case, made in all sizes, open face and Hunting, and 14K. and 18K.

Sold by us directly to you

American Watch Case Co.

9-11-13 Maiden Lane New York

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

WATCHES OF PRECISION.



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

WATCHES DEMAGNETIZED

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland 21 MAIDEN LANE, NEW YORK.



12 SIZE SPLITS

A Representative Line of

New England

WATCHES

is an essential part of every up-to-date jeweler's stock.

¶ Why?

¶ Because the *New England* is the only high-grade watch to be had at **a medium price.**

¶ You, Mr. Dealer, know that your stock requires a **medium-priced watch.**

¶ You want nothing but the best, so the only thing to do is to order a line of New Englands — that is, if you haven't them already in stock.

¶ Shall we send you our latest *New England* Price-List?

¶ It's yours for the asking.

THE NEW ENGLAND WATCH CO.

Waterbury, Conn.

Chicago San Francisco

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

— CARD —

OUR FACTORY and WAREHOUSE WERE NOT IN THE LEAST INJURED

By the conflagration which on April 12, 1908, destroyed so large a part of the City of Chelsea, a suburb of Boston, Mass.

CHELSEA CLOCK CO.
16 STATE STREET
BOSTON, MASS., U.S.A.

Makers of
8-DAY
HIGH-GRADE
CLOCKS

SHIP'S BELL, MARINE, OFFICE, MANTEL and AUTO CLOCKS, Etc.

WATCH REPAIRING
FOR THE TRADE
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN
71-73 Nassau St., Cockroft Bldg. NEW YORK

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

GUINAND'S
RELIABLE SPLIT TIMERS
....AND....
SPLIT CHRONOGRAPH WATCHES
In NICKEL, GUN METAL, SILVER AND GOLD FILLED CASES



JULES RACINE & CO.
EXCLUSIVE IMPORTERS
Chicago Office: 103 State Street
New York Office: 37 Maiden Lane
FOR SALE BY ALL JOBBERS

A Page from Watch History



The picture at the left shows the old Roman tower in which the **Vacheron & Constantin** watch factory was located in the early days of watch history.



The picture at the right shows the present factory, built in 1875, and remodeled some years ago.

These illustrations not only mark the progress of the **V. & C.** watch, but of the entire watch-making industry, for the **Vacheron & Constantin** was recognized as the standard of excellence when the watch was first placed on the market in 1785, and is so recognized to-day.

It has always led in correct, scientific principles, in absolute accuracy, and in all the various improvements in watch manufacture since the establishment of the house. It has captured many first prizes in international timing contests, and its unquestionable superiority renders it the most salable and profitable high grade watch that the dealer can offer his customers.

The **V. & C.** line embraces every variety of adjusted watches, complicated watches, extra flat, ultra flat, and enameled, carved and jeweled watches.

EDMOND E. ROBERT, Sole Agent, 3 Maiden Lane, New York



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

THE ROTATOR

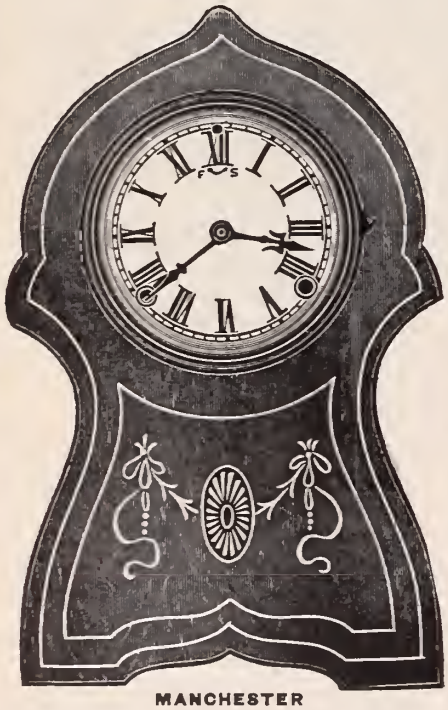


FRONT VIEW INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

GUN METAL



WATCHES

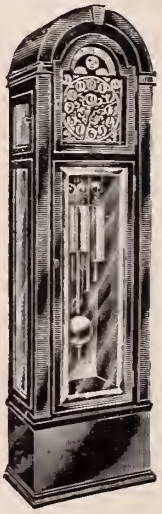
Positively the most interesting line of moderate priced Gun Metal, Nickel, Gilt, Enameled, Silver and Gold Watches. GUARANTEED THIN-MODEL WATCHES.

Does Your Stock Move?

Drop us a line. We will present to you a new proposition to increase your sales. We furnish you the whole outfit free of charge, delivered at your store.

American-Swiss Watch Co.
1 MAIDEN LANE, NEW YORK

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

AT LAST!!

A WESTMINSTER CHIME

Hall Clock

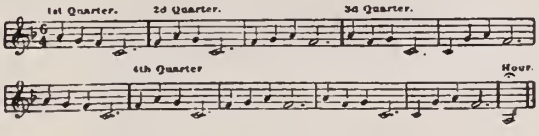
At a Popular Price



CLOCK No. 1
Genuine Mahogany Case
93" high, 21½" wide, 12¼" deep
Five Chime Movement
Striking on Straight Rods

This Clock can be sold at a Good Profit by Retailers for 80 Dollars

WESTMINSTER CHIMES



GENUINE MAHOGANY CASE
POLISHED MOVEMENT
WESTMINSTER CHIMES

ORNAMENTAL 12-INCH GILT DIAL
WITH SILVER-FINISH DIAL RIM

A FINE MAHOGANY HALL CLOCK AT A LOW PRICE

DESCRIPTION

These Hall Clocks are furnished with a superior finished eight-day spring movement, striking sections of the melody at each quarter and the full Westminster Chime, followed by striking the hours, the same as the famous London Chimes. We draw especial attention to the strike of these movements. The gongs are **not spiral**, and the sound is sonorous yet mellow and soft.

When these clocks are fitted with **long tubular chimes**, a separate striking attachment is used. These clocks reproduce the sound of the famous "WESTMINSTER CHIMES."



CLOCK No. 2
Genuine Mahogany Case
89" high, 21" wide, 13½" deep
Five Chime Movement
Striking on Nickel-Plated Hollow Tubes.

This Clock can be Sold at a Good Profit by Retailers for 100 Dollars

SUSSFELD, LORSCH & CO.

PARIS, 21 RUE DE L'ECHIQUIER — 37 MAIDEN LANE, NEW YORK

IMPORTERS OF CLOCKS

MANTEL CHIME CLOCKS, NOVELTY CLOCKS, CUCKOO CLOCKS, URANIA
400-DAY CLOCKS, FRENCH TRAVELING CLOCKS AND REGULATORS

Ask for Booklets and Circulars



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Mechanical Window Displays

Constructed With a View to Enhancing the Attractiveness of the Jeweler's Show Window

By Otto Jonas

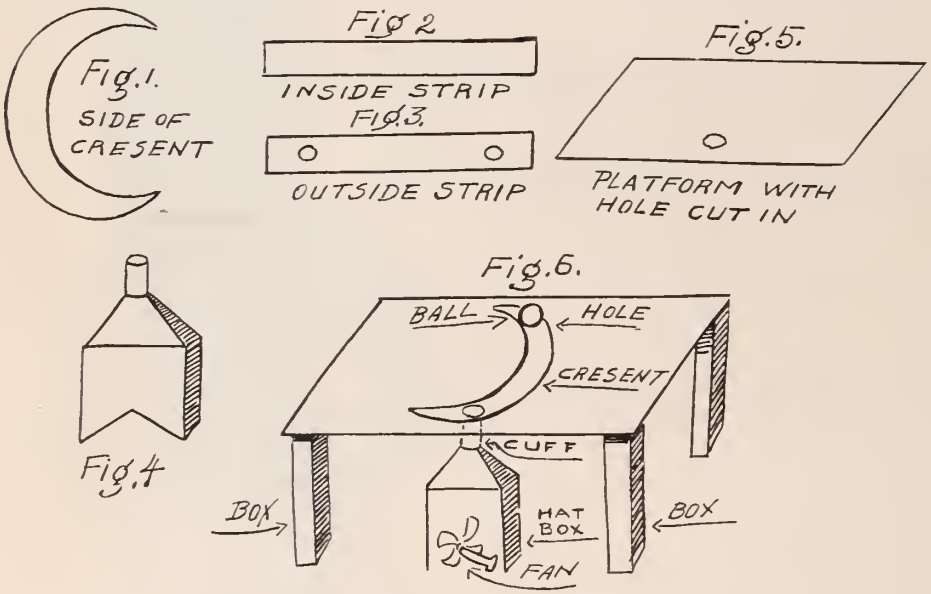
Ball and Crescent Display.

FOR an attractive display at a very small outlay, it would be hard to excel the ball and crescent. Excepting the electric fan and the power consumed, the entire display can be produced for less than 50 cents.

Cut from stiff cardboard, of a color to suit your taste, two crescent-shaped patterns (Fig. 1), one strip long enough to extend along the inner curve of the crescents (Fig. 2), and one strip to match the outer curves of the crescent (Fig. 3). Into this latter strip cut two holes located as designated. Join these four pieces together for the purpose of forming a crescent-shaped chute. To make the whole arrangement air-tight, cover all parts at the joinings with strips of paper of the same color as the cardboard. Use a good-sized hat box as a funnel for covering your fan, *i.e.*, invert the hat box, cutting a hole in one side for air. Place the cover on the bottom and build a superstructure of cardboard in this manner, forming a funnel (Fig. 4).

Fig. 5 illustrates a platform built of boards. This platform, as the diagram indicates, must be sufficiently high to permit your funnel to be placed beneath and the boards may be supported by wooden boxes, which, standing on end, can support a surprising weight.

Notice details in Fig. 6. First, the fan placed upon two wooden boxes, the blades pointing upward; second, this is covered by the funnel; third, cuff connecting funnel with crescent and passing through platform by means of a hole cut into one of the boards, as shown in Fig. 5; fourth, ball, placed on upper side; fifth, manner in which supporting boxes are placed.



The crescent and all its connections should be as nearly air-tight as possible. The hole in which the ball rests permits the ball to sink in at least one-third of its surface. All parts of the platform, crescent, cuff, the entire structure must be securely tacked so as not to shift.

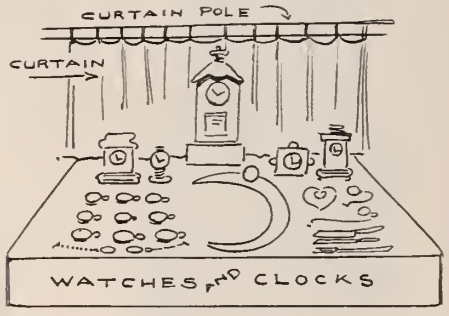
As previously stated, the expenditure of money on this window is slight, but upon the careful working out of the details depends success. When all is in smooth, working order, the resulting effect ought to be such that you will feel repaid for your work, as the spectacle of a ball rolling on a crescent is novel and will attract attention.

The front and rear of the platform must be draped or covered with signs in some manner to conceal the motive power, or else the display would be robbed of a great deal of its mystery. By fitting the parts very closely the connecting cuff can be made invisible.

The Voice of the Clerk.

By XENO W. PUTNAM.

PROBABLY no other tradesman caters to a more refined class of people than the jeweler, among whom little vocal inelegancies which ordinarily pass unnoticed are particularly offensive. These are not alone errors of construction, but pronounced mannerisms which, oft repeated, become most annoying to the sensitive customer,



and, of course, every annoyance distracts the attention a little from the enticements of the article offered for sale.

The habit of inattention on the part of some clerks amounts to a mannerism that becomes offensive to the last degree, punctuating, as it does, the comments or questions of the customer with "I beg your pardon," or "I did not understand you." Seemingly this answer is given from pure force of habit, sometimes in order to gain time for framing a particularly appropriate reply.

The most apt response, introduced by so disagreeable a method, fails to give the good impression that a more commonplace remark would have done if given promptly. Every jeweler should insist that all his clerks should have or should acquire an ear attuned to the refined voice, which is low and sometimes quick, but always distinct, from the alertness of which the habit of inattention has not removed the noticeably sharp lines.

A smooth, low tone of voice, too, should be cultivated by anyone who expects to

Storekeeping Department.

spend his business life in catering to the educated classes—one that is distinct and that has the ring of earnestness, but not the bluster of vulgarity. The force of many excellent ideas advanced by salesmen is lost because presented in a thin and weak or harshly repellant tone, while many a commonplace speech impresses us because of the agreeable effect of its delivery.

The absence of set phrases is an agreeable relief from the too frequently heard forms of made-to-order speeches known as "slang." Few people are entirely free from it, and there are forms of expression which, taken from the language, would rob it not a little of its force, but which none the less trace their beginning back to slang. But the made-to-order form of speech stamps the impression of cheapness upon those who use it, and should be used seldom, if at all, by those who cater to the cultivated classes. The English language is rich enough to furnish every one of us with an individual form for expressing every thought, and the salesman who is really in earnest can derive enough emphasis from his own enthusiasm to render his remarks impressive without drawing upon the language of the street for inspiration.

The voice is the front window of a man's intellect, and its forms of expression represent the way he dresses it to attract attention or convey messages to the public. Usually the character of a commercial house is listed from the personal appearance of its employes, and their vocal expression is one of the most forceful characteristics which fix that appearance. A place employing loud-voiced, slangy clerks is almost certain to be associated with loud and flashy goods, of more glitter than value—the race-horse type of the commercial world. On the other hand, when one comes into a store wherein the signs of culture and refinement predominate in the speech as well as in the dress of the employes, the idea of real solid values comes uppermost in mind, where ostentatious display is despised and where the only glitter tolerated is that of pure gold and real gems.

The Advertising Poet Again.

IF at first you don't succeed—
Advertise!
'Tis a lesson you should heed:
Advertise!
Lest the flies bespeck your stock;
And the sheriff gives you shock.
While your future goes in hock—
Advertise!

Pay your cash for printer's ink—
Advertise!
Cheaper, far, than cards or drink;
Advertise!
Make your town sit up and think,
Put old fogies on the blink!
Advertise!

Paint the fences with your name,
Blazon to the world your fame,
Prove to all you're full of game,
Advertise!

—*Talking Machine World.*

I have been dressing Jewelry Windows for five years and am most grateful for the helps and suggestions found in the Circular-Weekly.—Emil H. Leffert, Council Bluffs, Ia.

Watches and the Process of Manufacture Shown in the Display Window.

AN attractive display of watches, watch materials and the different parts used in the construction of a watch was made recently by J. H. Ehrlich, Detroit, Mich.



A DISPLAY OF WATCHES AND WATCH MATERIAL BY J. H. EHRLICH, DETROIT, MICH.

A very successful watch sale was conducted during the display.

The window was trimmed in turquoise blue velvet, filled with watches and had the material displayed in a very attractive manner, showing all the different parts of Elgin watches during the process of manufacture.

It is estimated that about 250 people per hour looked into the window.

H. M. Dayton has bought out Ralph C. Young, Alma, Nebr.

The Retail Jewelry Store of F. J. Johnston, Bradford, Pa.

HERE is an interior view of the retail jewelry establishment of F. J. Johnston, 7 Main St., Bradford, Pa. This store is 60 feet long and 28 feet wide. The illuminating facilities consist both of electricity and of gas. The fixtures are of golden oak and plate glass.

The show windows are equipped with a false ceiling, with concealed electric lights. The windows measure seven feet high, the floor dimensions being four and one-half by five feet. The office equipment is first class and includes a large fireproof vault.

There is a regulator in this establishment which was purchased over 50 years ago by the present owner's father.



INTERIOR VIEW OF THE STORE OF F. J. JOHNSTON, BRADFORD, PA.

1234567890 1908 ABCDEFGHIJK

1 9 0 8

Alphabet and Figures

FOR CLASS RINGS, EMBLEMS, ETC.

1 9 0 8

HERPERS BROTHERS,

SETTING MANUFACTURERS,

Newark, N. J.,

1908

1908 ABCDEFGH ETC. 1908

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



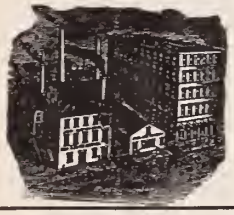
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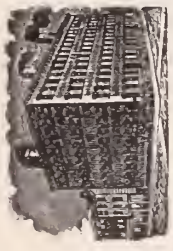
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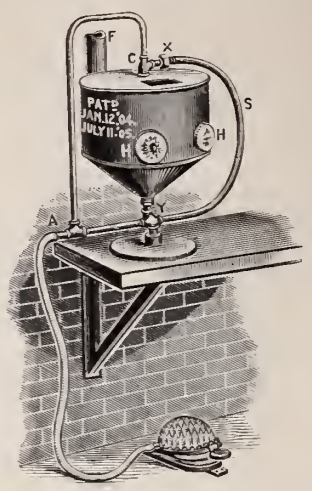
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Price (without bellows) **$12.00**

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

QUESTION No. 2122.—**Enameling on Gold.**—*Please tell us how to alloy gold for enameled gold goods, and how thick should the stock be to be used for hollow enameled gold stock?* *M. & S. R.*

ANSWER:—Fine gold is really the best substance for enameling purposes—that is, the transparent colors are more brilliant and the enamel clings better. There are some colors which need special treatment in order to produce good results, excepting when fine gold is utilized. But fine gold is seldom, if ever, used for either jewelry, medals or badges. Most enameled articles are 10 kt., 14 kt. or finer gold. Since fine gold is most suitable for the purpose, the nearer you get to fine gold the better. The best way to alloy gold for enameling is with silver, when the color of the enamel is the first consideration. If you desire a certain color of gold there are methods of treating almost all alloys that will produce good results. The test for all metals for enameling purposes is the transparency of the red color. Enamelers can easily tell the quality of the gold by the brilliancy of the red. Green transparent is very seldom used successfully on the alloyed gold, but it will show up quite bright when an all-silver alloy is used. Also hollow gold or alloyed jewelry which can be worked and soldered without warping can be enameled. Consequently quite thin stock can be used. It would be difficult to give an alloy unless we know what kind of enameling is wanted. Some enameling is fired eight to 10 times, some only once or twice. It would be advisable to make up one or two pieces, then submit them to an enameler for a trial. If you can tell us more definitely what kind of goods and what kind of enameling is wanted, perhaps we can supply more information.

QUESTION No. 2123.—**Gilding Without Battery.**—*Please let me know through your columns how to make a Roman gilding solution to be used without battery; also give instructions for using the same. I have heard of such gilding being used with success.* *L. K.*

ANSWER:—Any small article may be either slightly gilded or silvered by simply immersing it in a solution of gold or silver, as the case may be, in contact with a piece of clean zinc, which promotes electrical action and forms a temporary battery. The coating thus given, though not durable, is generally very adherent, especially if the deposition takes place slowly.

QUESTION No. 2124.—**To Marble Plastic Figures.**—*We make artistic plastic figures which we want to make resemble marble. How can this be done?* *T. & M.*

ANSWER:—This is done by dissolving one ounce of pure curd soap, grated in water, and adding one ounce of white wax, cut in thin slices. When the whole is incorporated it is fit to use. The figure should be dried before a fire. Suspend it by a wire and dip in the mixture. When it has absorbed the varnish, dip it a second time, and that generally suffices. Cover it carefully from the dust for a week, then rub it gently with soft cotton wool, and you will have a brilliant shining gloss, resembling polished marble.

QUESTION No. 2125.—**Photographing on Watch Dials.**—*Please tell me how I can photograph direct on a watch dial. I do not want to paste the pictures on, but I want to print it directly on the dial.* *P. W.*

ANSWER:—For photographing on watch dials the following procedure is recommended: Beat the white of an egg, with the addition of a little ammonia, to a white foam. Add nine ounces, three drams of water and beat again. After the egg has settled, filter and let the liquid run once over the dial, which has previously been cleaned with ammonia. After the surplus has run off, coat once more and allow to dry. Produce the sensitive collodion as follows: Dissolve nine grams of chloride of zinc in five drams of alcohol. Add 0.5 grams collodion cotton and 6½ drams of ether, and shake the whole forcibly. Then dissolve 22 grams of nitrate of silver in hot water, add 1½ drams of alcohol, and keep the whole in solution by heating. The silver solution is now added in small quantities at a time to the collodion, which must have well settled, and of course is done in a dark room. After 24 hours the emulsion is filtered by passing it through cotton moistened with alcohol. This durable collodion emulsion is now thinly flowed in the usual way upon the prepared watch dial, which, after the collodion has coagulated, is moved up and down in distilled water until the fatty stripes have disappeared. The water is changed once, and the dial is, after a short immersion, left to dry upon blotting paper. It is now ready for exposure. Expose under the original magnesium light and develop with a citrate oxalate developer. After fixing and drying, coat with a transparent positive varnish.

QUESTION No. 2126.—**Gilding Without a Battery.**—*Can you give me a formula for gilding small repair jobs without the use of a battery?* *G. W.*

ANSWER:—For gilding without a battery, dissolve in 1,000 parts of distilled water crystalline sodium pyrophosphate, 80 parts; 12 per cent. solution of hydrocyanide acid, eight parts; crystalline gold chloride, two parts. Heat to a boiling temperature and dip the cleaned articles therein.

QUESTION No. 2127.—**Silver Solution.**—*We want a silver solution for plating watch cases and large artitles.* *P. J. Co.*

ANSWER:—For every gallon of water about two ounces of silver should be used. The silver should be in granular form, or scrap or rolled sheet silver is reduced by putting it in a large-necked bottle containing about six parts of nitric acid, C. P., and one part water. Put the bottle or jar in a vessel containing hot water. When the acid in the bottle or jar is warm, drop in the silver slowly, so as to prevent the acid from boiling over. When the silver is all dissolved, dilute one-half its volume or more with water. Then make a strong solution of table salt and add this slowly to the nitrate solution, stirring with a glass rod. This will precipitate the silver to the bottom of the vessel in a white mass. The salt solution should be added until the silver is all precipitated, then fill the vessel with hot water, stir well and allow to settle. Pour off the clear water and add more warm water, stir again, let settle and pour off the clear water. Repeat this several times with warm water, and the last time use cold water. When pouring off always allow a little water to remain over the chloride of silver. Fill the plating vat with the amount of water required. Take a small portion in an enameled dish, warm it, and dissolve in it the amount of cyanide of potash required, which is 12 ounces for every gallon of the solution. When the cyanide is dissolved, pour it into the plating tank or vat and mix it thoroughly with the water. Now pour off all the liquid over the chloride of silver, which is in the bottle or jar, and pour into it a little of the cyanide solution, out of the plating tank. Stir this well until the silver is entirely dissolved and taken up by the cyanide; then pour it into the plating tank, stir it, and the solution is ready for plating. A fine silver anode is used, with a current of moderate voltage. For German silver, brass, copper or nickel articles a quickening dip is required. This is made by putting one ounce of metallic mercury into a bottle and adding just enough nitric acid to dissolve every particle of the mercury. To this add two gallons of water and one pound cyanide of potash which has previously been dissolved in a little of the water warmed. This dip is now ready for use. The cleaned articles to be plated are dipped for just a moment into this quickening or mercury dip, then rinsed off in cold water and placed directly in the plating solution. For silver plating Britannia a blue dip should be used before attempting to place. To make this blue dip, take one pound of salammoniac and dissolve it in hot water, then add half a pound of corrosive sublimate, a little at a time, keeping the water hot until the sublimate is all dissolved. Add to this three gallons of water. Use this blue dip in the same way as indicated for German silver. In order that the silver plating be successful the pieces must previously be chemically cleaned. This is accomplished by hot potashing and scouring with wet pumice, according to the surface and finish of the various objects.

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"THE WORLD'S BEST"

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BUSINESS ESTABLISHED IN 1818

TO THE DEALER:

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You would look, wouldn't you, for the largest and most perfect plant; with the most skilled workmen; and the most thorough experience?

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BERLIN WARE OF THE EIGHTEENTH CENTURY

J. A. R. in the Canadian *Pottery and Glass Gazette.*

THE first porcelain factory in Berlin was founded in 1750, by William Casper Wegeli, who bought the secret of the manufacture from a craftsman of the Höchst factory in Mainz. Although Wegeli from the beginning achieved very considerable success, he closed the works in 1757, in order to devote himself to the wool industry. The productions of Wegeli's factory, which were made from porcelain clay from Aue, in Saxony, were distinguished for their whiteness, and he was very successful with underglaze decoration in blue. A large number of well-modeled figures, as well as all the usual forms of vases and vessels for domestic use, were produced under Wegeli's direction.

The factory secrets, as well as a considerable portion of the stock, came next into the possession of the sculptor, Ernst Heinrich Reichard, but having no success in 1761 it again changed hands, and was taken over by a merchant, Johann Ernst Gotzkowski, who secured the services of the modeler, Friedrich Elias Meyer, with other craftsmen from the Meissen factory, and of the celebrated enamel painter, Jaques Clauce. As director he employed the Saxon counsellor, Grieninger. Bad management, however, compelled Gotzkowski in 1763 to offer the factory for sale to King Frederick II., who, in August of the same year, purchased the business with all the stock, including 10,000 white and 4,866 colored pieces of porcelain, together with 133 figure molds, for 225,000 thalers. Henceforth the factory bore the title of *Königliche Porzellan Manufactur* (Royal Porcelain Manufactory).

Frederick the Great used every means to induce good workmen from the Meissen factory to enter his employ, and it was doubtless owing to a large extent to the Meissen craftsmen that the Berlin factory became so rapidly successful. Although at the beginning the paste, which was manufactured with clay from Passau, was of the same yellowish gray tint as that produced under the management of Gotzkowski, the artistic modeling and decoration assumed a high standard. From the year 1771, owing to the employment of kaolin from Silesia, the paste improved in whiteness, becoming similar to that of the Wegeli period. In 1777, when the clay began to be exclusively procured from Halle, the productions were of a glassy and very translucent, fine bluish-white tinge.

The commencement of the Berlin factory coincides with the date of the highest development of the German rococo style, which accounts for the fact of the earliest and best productions being strongly marked with all its characteristics. Already in 1775, however, the revival of the classical style began to show itself in the shape of the vases, which, however, partook more of the heavy German type than of the graceful interpretations of the Louis XVI. style. The rococo decoration, although decadent, remained in the ascendant till nearly the end of the century, for the ordinary productions.

Notwithstanding the fact that the Berlin factory at its outset avowedly adopted the shapes and decorations, as well as methods of working, from Meissen, with the assistance of Meissen craftsmen, it very soon began to assert its individuality by the introduction of original designs, both in the plastic models and in the decoration of the various vessels and services. This is particularly noticeable in the productions made to the order of the King, in the candelabra and mirror frames for the palace of *Sanssouci*, the service for the palace of Breslau, and in the presents for foreign sovereigns, among which may be named the service for the Empress Catharine II. of Russia, with a great table group, in the center of which was the enthroned Empress in white biscuit porcelain, surrounded by numerous allegorical and other figures.

Although the Berlin factory did not commence operations until that of Meissen had for nearly half a century flooded the European markets with its productions, yet in some important branches the junior factory surpassed the achievements of her leader. Notably is this the case in the decoration of coffee and tea services. In the Meissen services we find charming landscapes, peopled with figures after Lancret and Watteau, or with hunting scenes, all executed in the most delicately beautiful painting. Flowers and other kindred subjects were also produced in a free and naturalistic style, but as a general rule all the above schemes of decoration were executed in colors, while at Berlin we find that, not contented with this natural style, the craftsmen introduced the system of painting the subjects *en camaieu;* the two most successful colors being iron-red and a beautiful rose crimson, which was much used for figures and for landscapes. It was also used with very good effect with gray and with gray and green for floral designs, while the iron-red was combined with black and gold or with green. The factory, which had already attained to the summit of its artistic achievements, continued at the close of the century to improve in technique, especially as regards the firing of the paste. Biscuit porcelain was generally used for figures, among which should be mentioned the celebrated portrait bust of Queen Louise by the sculptor Schadow. After the beginning of the 19th century the Berlin factory, in common with the rest of Europe, was affected by the general decadence in art, and the productions ceased to have very much interest.

A Handsome Medal.

A LOS ANGELES, Cal., firm, the H. J. Whitley Co., recently designed and manufactured a very handsome trophy, an illustration of which is presented herewith. The trophy is presented by this company to



HANDSOME MEDAL MADE FOR LIGHT TACKLE CLUB BY LOS ANGELES JEWELERS.

the Light-Tackle Club of Avalon, Catalina Island. It is to be awarded by the club to the sportsman who captures the largest albicore during each season. Should any one win the medal three years in succession he will become the permanent owner of it.

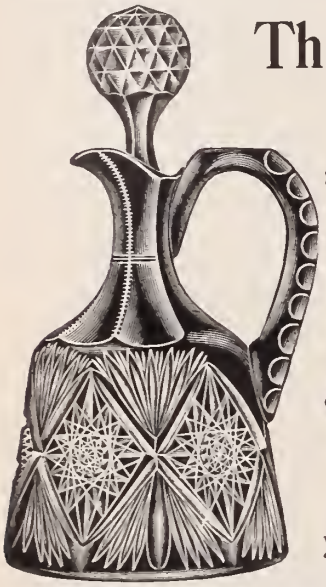
The central portion of the medal proper

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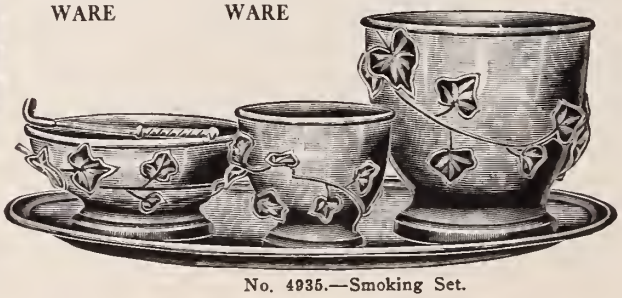
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HAVE YOU SEEN IT?

Bright or French Gray. Sample dozen on approval. Write for prices and terms.

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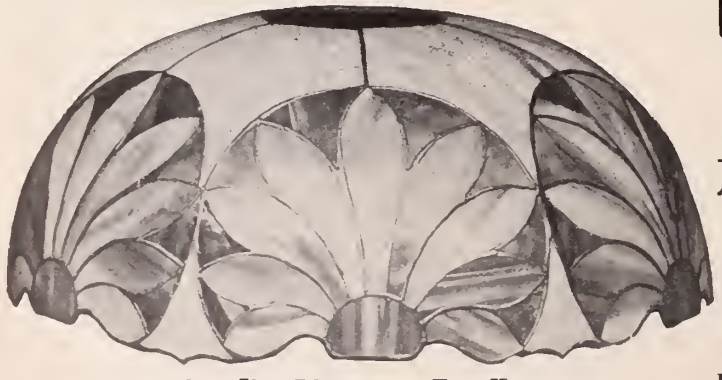
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Any of above sent on selection to responsible Manufacturers, Jewelers or Lapidaries.

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DEADWOOD - - SOUTH DAKOTA



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RICH CRYSTAL CUT GLASS AT FACTORY PRICES

is occupied by a representation of an albicore, while below it is a view of Avalon and the bay in front of the town. Above is a representation of a small launch resting on the water. The details are all worked out with great care and fidelity to the subjects represented.

The work was executed entirely in the Whitley establishment.

Ta-usert's Jewels.

IN speaking of Theodore M. Davis' excavations in the Valley of the Tombs of the Kings at Thebes, Sayce in the *Times*, of London, says that they have again been rewarded by the discovery of royal treasure. In a chamber cut out of the rock at the bottom of a shaft some 30 feet deep, Davis and his assistant, Mr. Ayrton, have discovered the jewelry of Queen Ta-usert, the granddaughter of Rameses II. and the last sovereign of the 19th Egyptian dynasty. The chamber was filled with clay washed into it before the entrance to the shaft had been closed, and concealed by the fallen débris of the cliff above, and in the course of centuries the clay had become almost as hard as stone The work of extracting the jewels that were embedded in it has consequently been long and arduous, more especially as they were strewn in different directions. The tomb, it would seem, was originally that of some private individual, and the jewels must have been removed from the Queen's own tomb and thrown into it for some unknown reason. Probably they were at the time in a wooden box, which has now perished.

The inscriptions on some of the jewelry, says this writer, make it clear that Ta-usert was married to Seti II., the grandson of Rameses II.; some of the objects, in fact, belonged to that Pharaoh. Two large golden epaulets, for example, bear the King's name, and are formed of poppy-heads hanging from a plate which itself hangs from a golden bar, or rather screw. At the two ends of this latter are a rosette and a blossom of globular shape, which are screwed onto the bar. Then again, there is a pair of silver bracelets on which is a representation of Seti on his throne with a fly-whisk in his hand, while the Queen stands in front of him. They appear to be pledging one another in wine cups, and behind each is a bouquet of flowers. A great number of gold rosettes has also been discovered inscribed with the names of both King and Queen. They were probably attached to a dress, since a stud of gold with a hook has been passed through the center of each. The cartouches of Seti are further found on six plaques of gold which formed part of a pectoral, and there is a large gold ring with the vulture-goddess inlaid in precious stones and surmounted by the symbol of the sun-god, which also has upon it the name of Seti, and must therefore have been the signet of that monarch. Another ring, which is an exquisite product of art, consists of open gold work forming the name and titles of Rameses II. We must thus see in it an heirloom of the "Pharaoh of the Oppression."

All the other jewels belonged to Ta-usert. Among them are some hundreds of open-work balls and pendant poppy heads, which were strung alternately on a series of threads so as to form a pectoral, which, as everything is of solid gold, must have been of considerable weight. There are no less than seven finger rings of various sizes and all of gold. Three of them are set with scarabs containing the Queen's name; two of them consist of double rings supporting the royal cartouches, while one very beautiful one is formed of four strands of gold wire, the chaton consisting of an inlay of eight precious stones. Along with the rings were several gold bracelets, two of such small size that they must have been intended for the Queen when a child; round the edges of two others runs a line of minute bead work. Besides the Queen's own earrings, four so-called "mummy earrings" have been discovered; one of these is of silver, and another, which is of gold, is inlaid with the cartouche of the Queen. Among other gold ornaments are sacred eyes, small figures of Seti. Apis and the hippotamus goddess, flies, flowers, lions and poppy heads, which must once have been attached to a chain, as well as two or three similar objects of silver. The gold circlet of the Queen's crown has also been discovered, and a unique object is a pair of silver gloves for the hands of the mummy. Several carnelian amulets have, moreover, been brought to light, together with some exquisite little lotus flowers in blue faience which fit into miniature vases of electron.

At a little distance from the tomb the excavators have laid bare the foundations of some workmen's huts, most of which had a pot let into the floor, for the safe-keeping, it may be, of the money of the day. Rubbish pits in the neighborhood of the huts have yielded a number of interesting relics, including a bouquet of papyrus blossoms stitched in order to keep the petals in place and a clay seal attached to a red string, which it is difficult to believe was not made yesterday. Many inscribed pieces of lime stone have also been found on which the overseers of the workmen kept their accounts. They are likely to give us an insight into an undertaker's wages in the age of the Exodus as well as into the prices of the materials he used and the food that he ate.

The stores of L. P. H. Hatch, Goodland, Kans., and the Scott Co., of that town, were entirely destroyed by fire recently. It is reported that both concerns will not resume business.

R. Blackinton & Co., North Attleboro, Mass., have just issued a most attractive catalogue of sterling silver buckles and belt pins, 13 x 9½ inches, and is bound in heavy bows. The goods are shown in clear half-tone cuts on white glazed paper and include a large variety of styles.

Frank Howard was arrested some time ago in Denver, Colo., charged with defrauding several local jewelers. Howard's trick is the old one of visiting the jewelry establishment, showing a genuine diamond ring and asking the jeweler to give him an offer for it. Howard finally substitutes a bogus stone for the genuine article when the jeweler agrees to buy.

TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to THE CIRCULAR-WEEKLY for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.



Used on Gold Charms.



Used on Silverware.



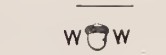
Used on Sterling Flat Ware.



Used on Gold Rings.



Used on Silver Plated Ware.



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Used on Silver Plate.



Used on Watch Cases.



Used on Gold Jewelry.



Used on Watch Cases.



Used on Jewelry.



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Rich Bronze Glaze

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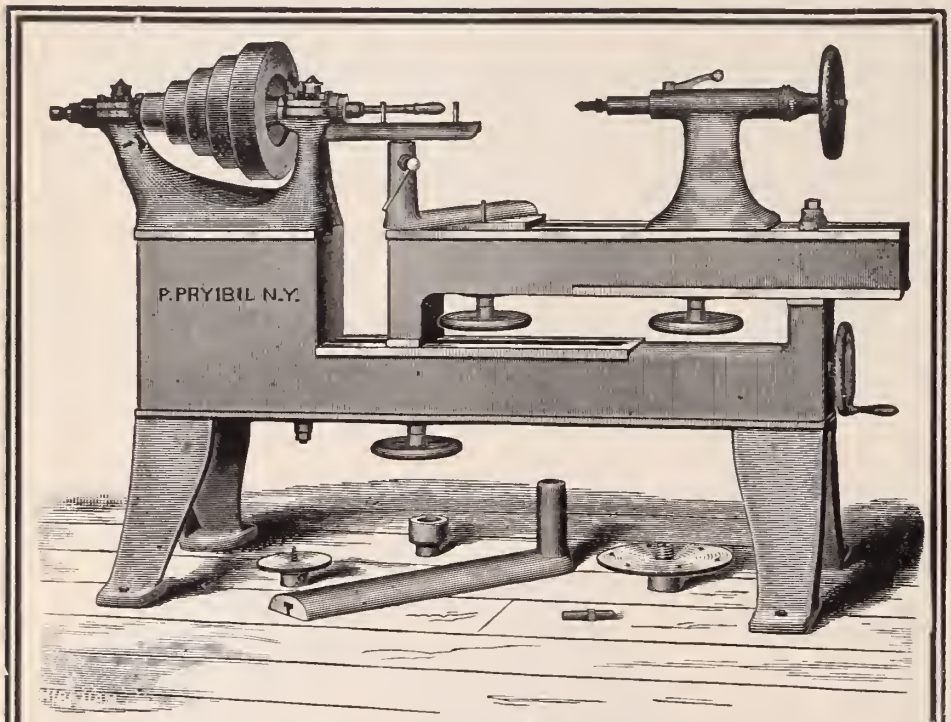
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and Novelties for the Jewelry Trade

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16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.		14 K. 66c. per dwt.	
10 K. 50c. "	"	16 K. 74c. "	"
12 K. 58c. "	"	18 K. 82c. "	"

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia, Pa.

SMELTERS, ASSAYERS, REFINERS.

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

CRUCIBLES.





Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
96 John Street,
NEW YORK.

ESTABLISHED 1886

GEO. M. BAKER

TELEPHONE UNION 1493-R

Gold and Silver Refiner and Sweep Smelter

Office, 91 Page St.
Works, 77-85 Page St.
PROVIDENCE, R. I.

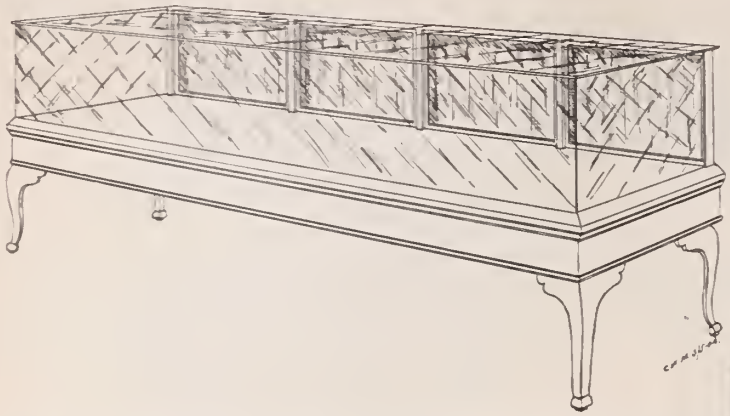
Our processes are strictly up to date and facilities most complete for doing all kinds of refining.
Specialties: Prompt and good returns.

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
41 Cortlandt Street

NEWARK, N. J.



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets,
Chicago, Ill.



No. 710.

JEWELERS' StoreFixtures
Manufactured to please the customer

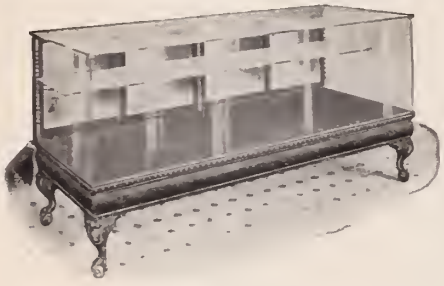
WADELL SHOW CASE CO.
Department I
DETROIT, MICHIGAN
Write for our New Catalogue

JEWELERS' SHOW CASES.



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & CO.
11-17 N. ANN ST., CHICAGO
Makers of all Kinds of
JEWELERS' FIXTURES
Write for Illustrated Circular
Our Motto: The Best of Everything

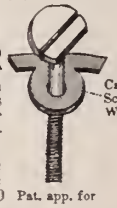


American Beauty Display Case No. 408

UP-TO-DATENESS
should be the watchword of every jeweler. It is our motto and our inspiration in one, and it is based on unparalleled success in outfitting jewelry stores. We only make *the best*, because that alone is good enough for the jeweler.
Send for Catalogue C

GRAND RAPIDS SHOW CASE CO.
GRAND RAPIDS, MICH.
New York Office and Showroom: 750 Broadway
(Same floor as McKenna Bros. Brass Co.)
St. Louis Office and Showroom: 1331 Washington Ave.
Under our own management
The Largest Show Case Plant in the World

WANTED WATCHMAKERS everywhere to know about
URICH Perfect Fitting
CASE SCREW WASHER



Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:
Single Dozen, - - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - - $1.50 Pat. app. for
For sale at all Jobbing and Material Houses.
S. URICH, P. O. Box 1942, New York City

Established 1879
LOUIS W. HRABA
29 East 19th St., New York
Manufacturer of
Fine Leather Goods
Exclusively for the Jewelry Trade

LEMAIRE PARIS
LEMAIRE OPERA GLASSES
LEMAIRE FIELD GLASSES
Best in the World. Used in the Army and Navy.
SUSSFELD, LORSCH & CO., Importers
37 MAIDEN LANE, NEW YORK

MARQUE DE FABRIQUE



All Genuine Glasses Bear This Mark
Large Variety in All the Latest Styles

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY,

THE JEWELERS REVIEW

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

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The Jewelers' Circular
Publishing Company.

40th Year WEDNESDAY, MAY 13, 1908. Vol. LVI., No. 15.



Chalice, Paten and Ciborium Recently Made for a Trenton, N. J., Church.

(See Text on Page 37.)

ALVIN SILVER



BRIDAL ROSE.

The daily papers announce:—"Many weddings after Easter to interest society. They will be the feature of social life for the short Spring season."

When wedding presents are thought of, Silver is the most popular gift.

The two most appropriate patterns of Sterling Silver flat ware for wedding gifts are the "Bridal Rose" and the "Orange Blossom."

It is only a matter of choice. Either pattern is appropriate, and therefore in good taste. Both are handsome.

These patterns are made in the full line, fancy pieces and cutlery—over one hundred different articles, sure of being able to suit all requirements.



ORANGE BLOSSOM.

ALVIN MFG. CO.

SILVERSMITHS

NEW YORK

Joseph Fahys & Co. were the first manufacturers to openly oppose the Bill now before Congress to prohibit the stamping of a stated guarantee in a gold-filled case. (THE JEWELERS' CIRCULAR-WEEKLY of March 18th.) We are firmly convinced if such a Bill—

> "Forbidding the importation, exportation or carriage in Interstate Commerce of Gold-filled or Gold-plated Watch Cases bearing words or marks importing a guarantee of wear for a specified time and for other purposes"—

were allowed to pass, it would seriously injure the Retail Jewelers of the country in their sale of Gold-filled Watch Cases.

It is only by their confidence in the manufacturer—by his guarantee, backed by a reputation for honesty and integrity that they can recommend a filled case to their customer with any degree of assurance. Take away this guarantee and on what can the Retail Jeweler or the Public rely?

No Bill is presented to Congress without some interested parties being behind it. Who are the "interested" parties in this Bill? No reputable manufacturer should be afraid to guarantee his product, and no manufacturer who knows his goods are honestly made should be afraid to guarantee the life of their wearing quality, if sufficient gold is used to insure such guarantee.

Joseph Fahys & Co., with more than 50 years' experience in the manufacture of Watch Cases, guarantee their product, stamp their name and guarantee in each gold-filled case.

We wish to again state, most emphatically, our opposition to the provisions of this Bill, which cannot be otherwise than harmful to the watch case business, and we trust the retail jewelers of the country will lend their unanimous support in opposing the "Stamping Bill," in which they will have the assistance and co-operation of

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

The Measure of Success



In a great measure, our success in selling diamonds, we believe, lies in our reputation for honesty.

A great many thousand retail jewelers in this country know we do not misrepresent, and when we make a statement it's the truth.

The fact is, we cut the diamonds we offer for sale in our own cutting works; market them in the least expensive way (no traveling salesmen); naturally others who have not these advantages have to charge more than we do for similar stones.

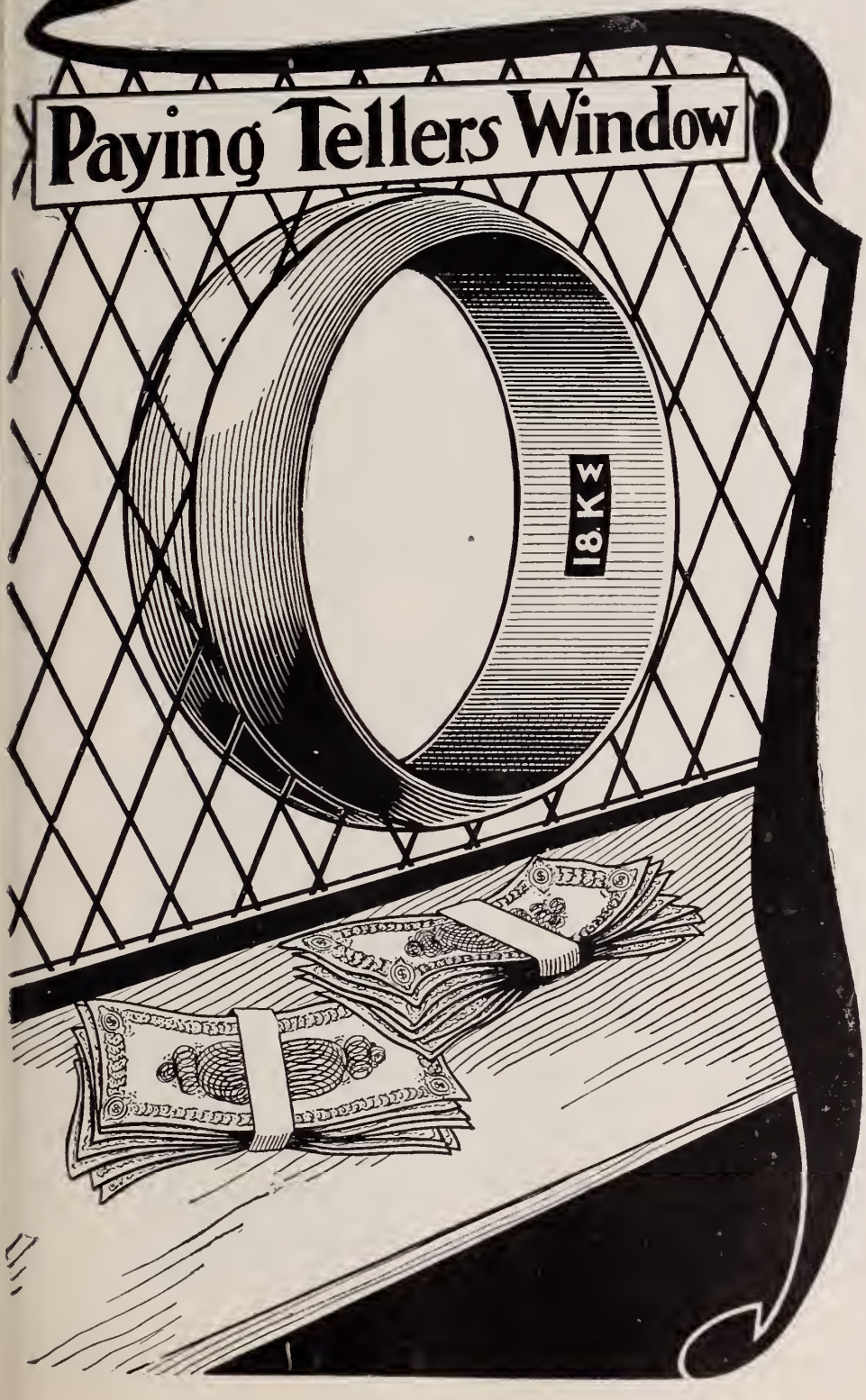
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway **NEW YORK**

GOOD ACCOUNTS



Our rings can always be depended on to give a good account of themselves

Through these rings good money may be made, and you can be assured of a perfectly satisfied customer as well, as you sell him the best ring obtainable.

J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

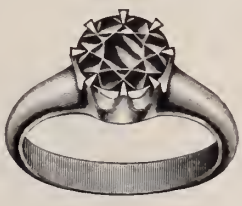
103-105 William Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



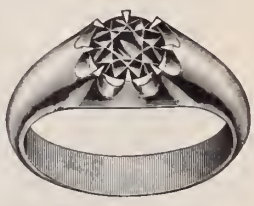
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.



7801

THE MAN who doesn't advertise is a good deal like the fellow who throws his sweetheart a kiss in the dark — he knows what he is doing, but no one else does.

We know pretty well what we are doing — we shipped a half million last year — but when you know what we are doing as well as we do, we will ship a million.

We are therefore making our bow through the Jewelers' Circular-Weekly in an endeavor to put you next and let you in on the ground floor.

This is getting to be one of the best advertised and favorably known lines in the business. We intend to keep it up until there is not a jeweler in the country who does not know that the Fleur-de-Lis line is a winner.

THE MINERVA

This bids fair to be an interesting season in adjustable bracelets.

has never yet been equaled, and whatever is doing, you will find us there with the goods.



This trade-mark appears inside the cover of every box containing

MINERVA BRACELETS

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

THE MINERVA GIRL



Genuine Hand-Cut Shell Cameos.

Pink or Brown La Vallieres or Brooches.

2699/265C



6170—Locket



8114—Polished
Genuine Hand Cut Cameos. The Latest Fad.



7977 Polished 7978 Roman 7979 Old English 7980 Rose

We have every kind of an animal that is any good in the jewelry business.



8127—Polished 8128—Roman 8129—Old English
⅞ inch wide.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

Holmes & Edwards

MAKERS OF

SILVER INLAID SPOONS

THE Lafayette DESIGN



COLD MEAT FORK.

BERRY SPOON.



OYSTER LADLE

Plated Silver
with pieces of
Sterling Silver Inlaid
at the points where it rests on the table

"Solid Silver Where it Wears"

Discovery

It was found after the heavy plate had been removed that pieces of solid silver had been inlaid at the back of the Bowl and Handle.

Fact

They have outworn our 25 year guarantee.



HOLMES & EDWARDS SILVER-INLAID

Trade Mark on every piece.

Send for the little book

HOLMES & EDWARDS SILVER CO.,
BRIDGEPORT, CONN.
(International Silver Co., Successor.)

LAFAYETTE TEASPOON (Patented)



MEDIUM FORK AND HH MEDIUM KNIFE.

Furnished in the following pieces:

Spoons
Tea *
Dessert *
Table *
Soup
Sugar Shell *
Coffee
Childs
Berry
Salad

Forks	Knives	Ladles
Dessert *	Dessert HH.	Cream
Medium *	Medium HH.	Gravy
Childs	Breakfast HH.	Oyster
Oyster	Butter *	Soup
Pickle	Butter Ind.	Punch
Ice Cream	Fish Serving	
Cold Meat	Sugar Tong	
Salad Individual	Food Pusher	
Salad Serving		
Fish Serving		

The Lafayette Pattern is furnished in XIV quality plate gray finish and 12 oz. plate gray or bright finish. Also Sterling Silver Inlaid. See articles marked (*).

The Holmes & Edwards Silver Co.
International Silver Co.
Successor
BRIDGEPORT, CONNECTICUT

THE "400" SIZE

THE BEST, THE SMALLEST, THE HANDSOMEST LADIES' AMERICAN WATCH



"The Molly Stark"

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



"The Diadem"

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

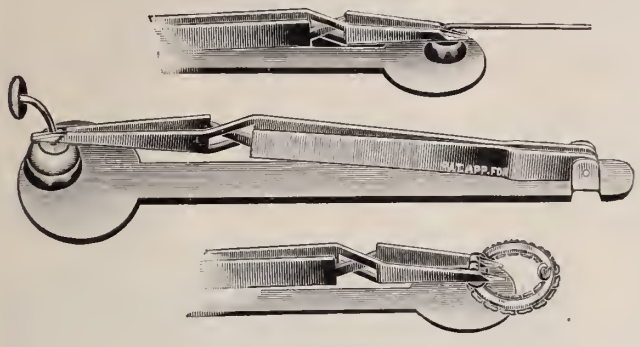
17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

Phesay's Two-In-One Soldering Tweezer



(Patent Applied for)

For Soft Soldering all kinds of Backs, Joints, Catches, etc., on Jewelry

Saves Time

DIRECTIONS:—Hold Tweezer in left hand. Open it out straight by swinging disk arm down. Press top part of Tweezers above interlocking point, to open jaws. Take hold of joint, catch or "Back" with these jaws and fill same with solder as usual; retain joint catch or "Back" in these jaws. (They hold same automatically). Swing disk arm back to former position, place article to bave this joint catch or "back" soldered on it on the disk. Then press top part that is holding the joint catch or "Back" down gently and firmly, until it holds joint catch or "Back" on that part of the piece of Jewelry that it is to be soldered to. Apply flame as usual.

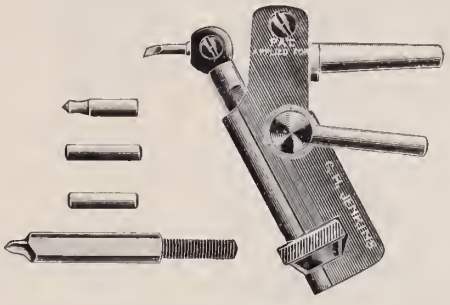
By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plum and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.



Top View, Showing Skeleton Frame of Drawer. Accumulation of dust and chips is impossible.

Improved Turning and Jeweling Attachment No. 33



New Features

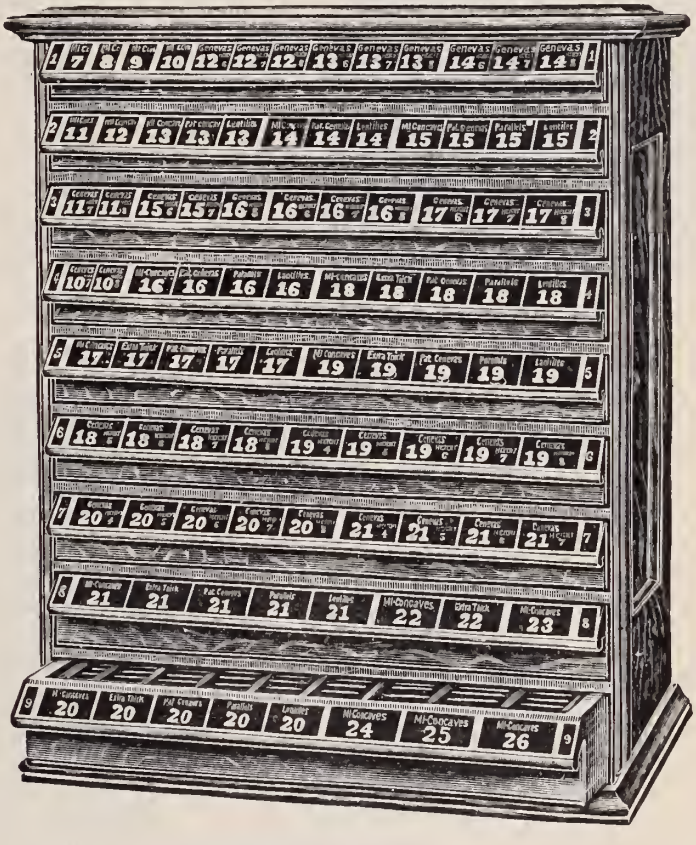
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**



Echarco Watch Glass Cabinet No. 15 (Patented)

Price, each, $16.00

Tbis cabinet has many new features not found in any other. Novelty and usefulness are the chief arguments in its favor.

CONSTRUCTION AND MATERIAL.—The cases are made of oak, finely finished and of attractive appearance. Sides are paneled. Partitions of basswood and put together in best manner possible.

PARTITIONS are skeleton, preventing accumulation of dust, chips, etc.

BOTTOMS of cabinets are hollow to receive chips, dust, etc.

ARRANGEMENT FOR GLASSES.—The 9 drawers contain 1,547 spaces to hold glasses in upright position.

Labeling of drawers as shown in cut is on the pulls of the drawers and done in gold bronze on black background.

DIMENSIONS.—24 inches wide, 29½ inches high, 12 inches deep; weight, 45 lbs.; with packing case, 75 lbs.

Tbe construction of drawers, the arrangement of partitions to economize space and weight, and the novel method of showing contents on drawer-pulls are all prominent characteristics and extremely well thought of.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York

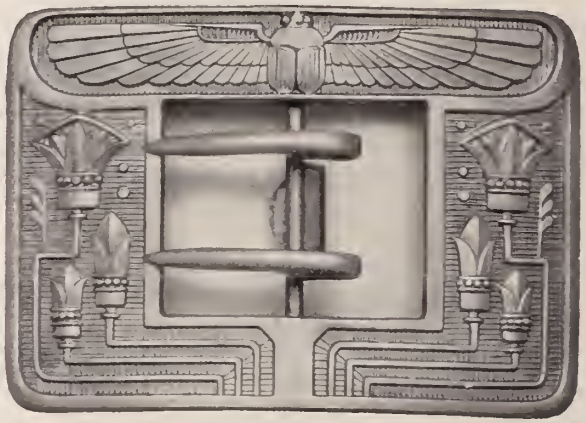


R. BLACKINTON & CO.

Established 1861 TRADE B MARK SILVERSMITHS

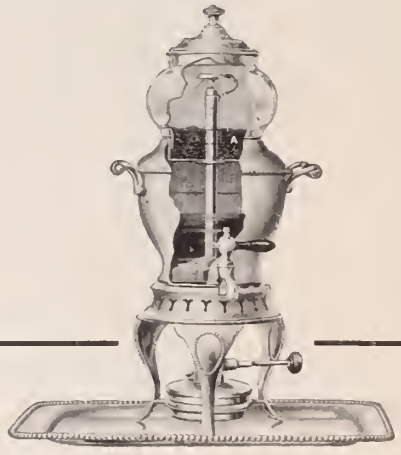
FACTORY, NORTH ATTLEBORO, MASS.

Our Mr. J. R. Morss will be pleased to greet you at our New Sample Rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane.



Here is another example from our leading line of Sterling Buckles and Belt Pins.

A Profitable Article for Jewelers to Handle



Sectional View.

IF IT BURNS ALCOHOL WE MAKE IT.

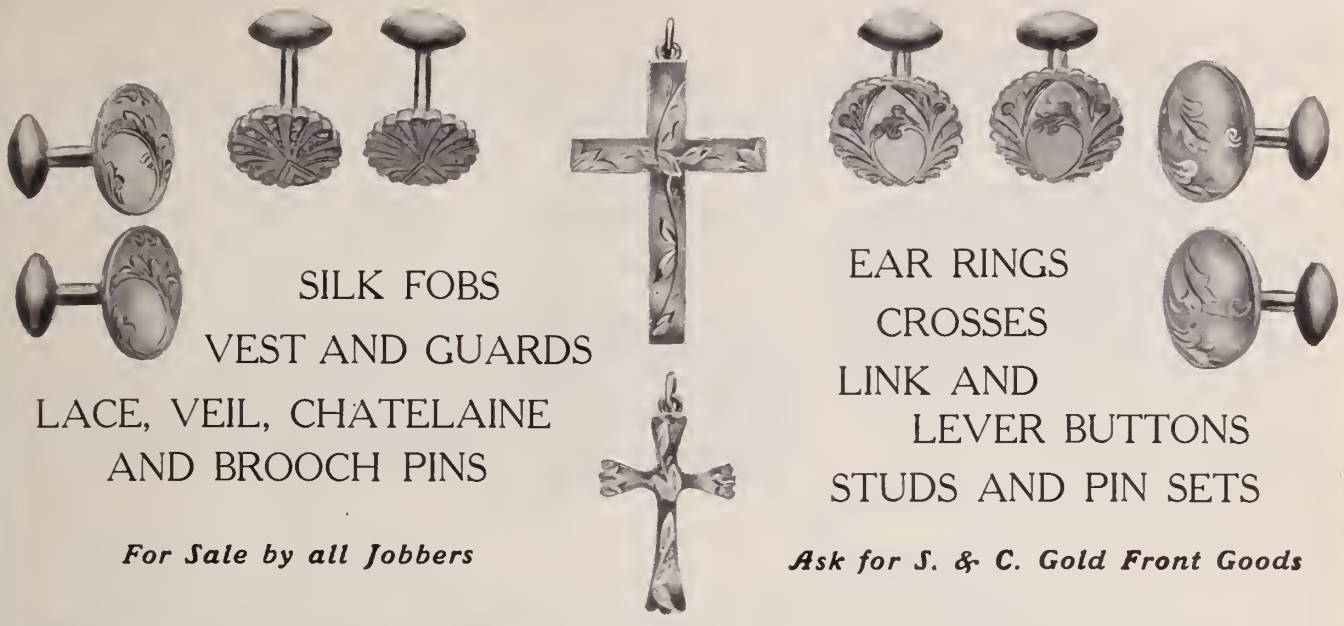
The quality of the coffee is not always the cause of having poor coffee, it's the way the coffee is made. Some people boil the coffee and drop an egg shell in to settle it; that is a poor way to make coffee, for boiling brings out the bitter qualities and spoils the beverage.
By distilling the coffee only the wholesome qualities are extracted.
The Sternau coffee machine distils coffee automatically and is a valuable adjunct to the household. We make them in nickel-plate, copper and silver-plate in various designs, showing the highest skill in the metal craftsman's art. **Illustrated catalogue sent on request.**

S. STERNAU & CO.

Makers of
STERNAUWARE
Consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



SILK FOBS
VEST AND GUARDS
LACE, VEIL, CHATELAINE
AND BROOCH PINS

For Sale by all Jobbers

EAR RINGS
CROSSES
LINK AND
LEVER BUTTONS
STUDS AND PIN SETS

Ask for S. & C. Gold Front Goods

Smith & Crosby,

FACTORY:
Attleboro, Mass.

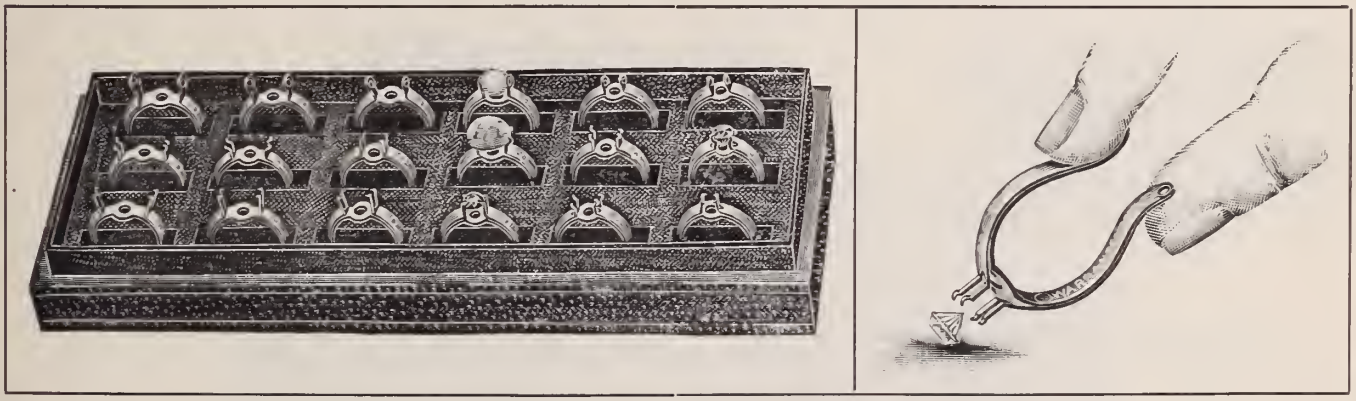
Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved. All are Stamped S. & C. and Guaranteed

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT



THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost ol production, we are now quoting these as lollows:

Sets of 18 (full set), in box,			$6.00
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

We say again

The "Mary Stuart" Bracelet

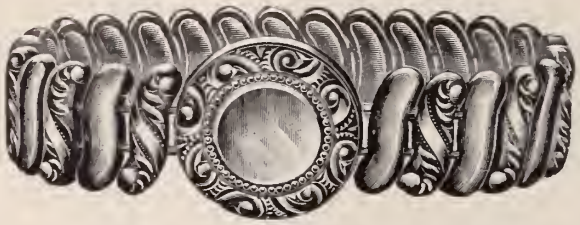
Surpasses all others!!

"Ask the Dealer Who Handles Them"



No. 16398

YOUR JOBBER WILL FURNISH THIS BRACELET For **$1.00**

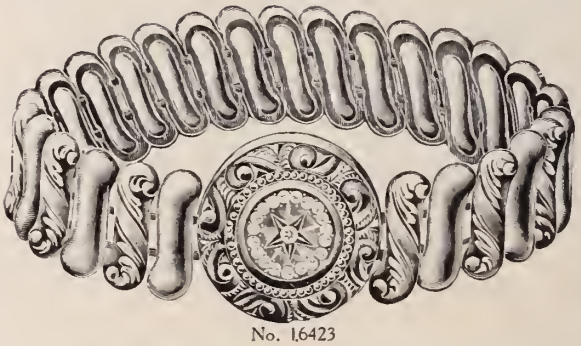


No. 16401

This is the cheapest guaranteed Gold-filled Adjustable Bracelet on the Market.

Write us if you wish to be referred to the live Jobbers who are selling them

Convince Yourself To-day. We Sell to Jobbers Only



No. 16423

N. Y. Office
9 Maiden Lane

Attleboro Chain Co.

Factory at ATTLEBORO, MASS.

SOLD DIRECT TO THE RETAIL TRADE ONLY

FEATURES OF OUR LINE

The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH



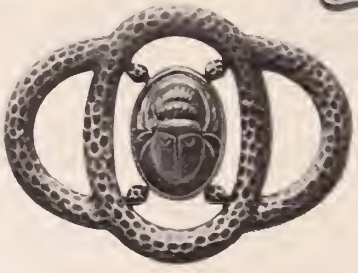
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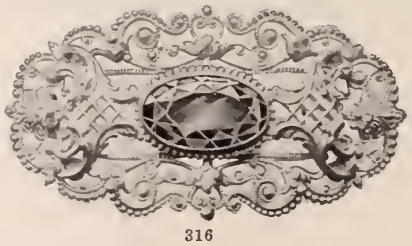
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SASH BROOCHES in gold-filled, finished in rose or dark green (antique).

Sash Brooches



237



316

We use finest imitation stones and can furnish any stone or color required.

We Manufacture in GOLD-FILLED and STERLING SILVER

BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

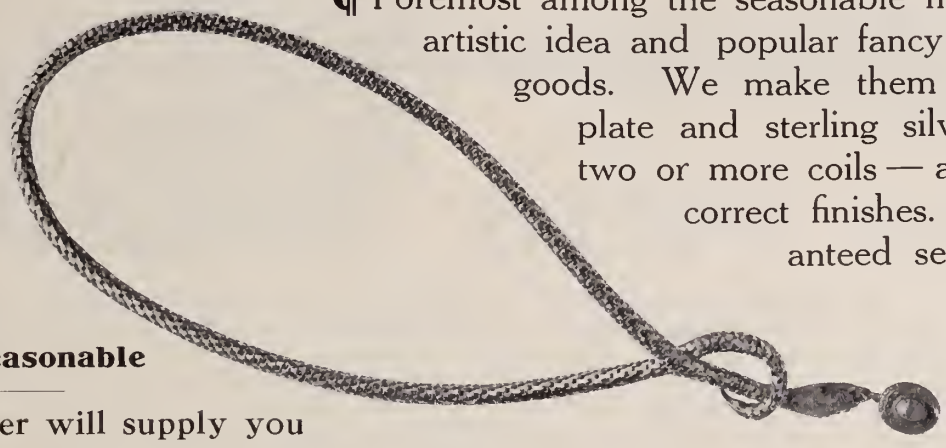
NEW YORK OFFICE, No. 7 Maiden Lane SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by **WHITING & DAVIS**

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.

E. A. POTTER COMPANY

Providence Rhode Island

ORIGINATORS OF

THE "HOLDWELL" COLLAR AND BOW PIN



NUMEROUS IMITATIONS PROVE ITS MERITS

We make Fifty Designs, all in High Grade Gold Filled. Buy of the Originators and get Quality, Design and Finish. Hereafter Holdwell pins will be stamped "Holdwell" on back.

Representatives
LOUIS S. HODGES
HARRY E. FARQUHARSON

SEE OUR NEW GOODS IN CUFF PINS, VEIL PINS, ETC. READY MAY 1st.

The Best Selling "Thread" Pattern in the Trade



The SMITH "PILGRIM"

There never has been a more artistic and lasting design than the Smith "Pilgrim." It is characterized by simple elegance, refinement and dignity of design, and grateful absence of over-ornamentation. The Smith "Pilgrim" pattern will remain permanently in demand. Include "Pilgrim" in your stock. It is without question the best selling "thread" pattern in the trade to-day. Made in all the fancy pieces.

FRANK W. SMITH CO. MANUFACTURERS OF STERLING SILVERWARE **Gardner, Mass.**

TRADE MARK





The Original **Carmen Adjustable Bracelet**

With 20 years' experience and the best factory equipment that can be procured, we are able to produce

THE BEST IN THE WORLD FOR THE MONEY

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

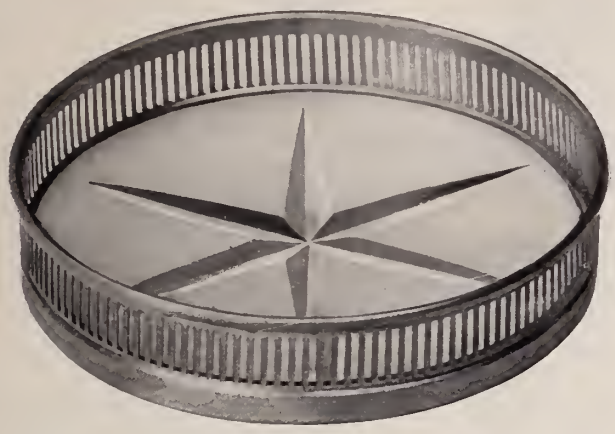


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One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

No. 4444
3 inch (Actual size) $10.50 dozen

Prices $10.50 to $27.00 per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York — North Attleboro, Mass.



66112

Mr. Retailer:

This cut shows the ACTUAL SIZE of a 14K. Gold Watch Case (weighing 285⅛ dwts.) made by us SIXTEEN YEARS AGO for Messrs. C. G. ALFORD & CO., NEW YORK.

Notwithstanding its size, it really was a work of art,

AND

That case was stamped:

"SOLIDARITY"

Solidarity Watch Case Co.

Established 1885

54 Maiden Lane, New York

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JOHN W. SHERWOOD :: :: FRANK E. HARMER



This is a period of Renaissance in jewelry:—

a revival of old works of art in modern form.

A striking example may be found in the use of cameos, corals, etc., in brooches, scarf pins and other articles of jewelry. They are among the best "Sellers" and destined to become extremely popular.

We are constantly increasing our line of these goods and shall be pleased to send memo. packages which will interest and pay you to inspect.

Remember "We Sell Sellers"

HENRY FREUND & BRO.

Jewelry, Watches and Diamonds

71 Nassau St., NEW YORK

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Our Trade-Mark "The Rose," stands for quality and excellence

"Kotobuki"

(Pronounced Ko-to-bú-ki)

THE JAPANESE WORD FOR LONG LIFE

The Popular Craze in

SCARF PINS

Price in 14 Kt. $3.00

MANUFACTURED IN 14 KT. GOLD BY

Price in 14 Kt. $3.00

VAN DUSEN & STOKES CO.

MAKERS OF ORIENTAL JEWELRY

IMPORTERS OF CORAL AND SEMI-PRECIOUS STONES

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BATES & BACON

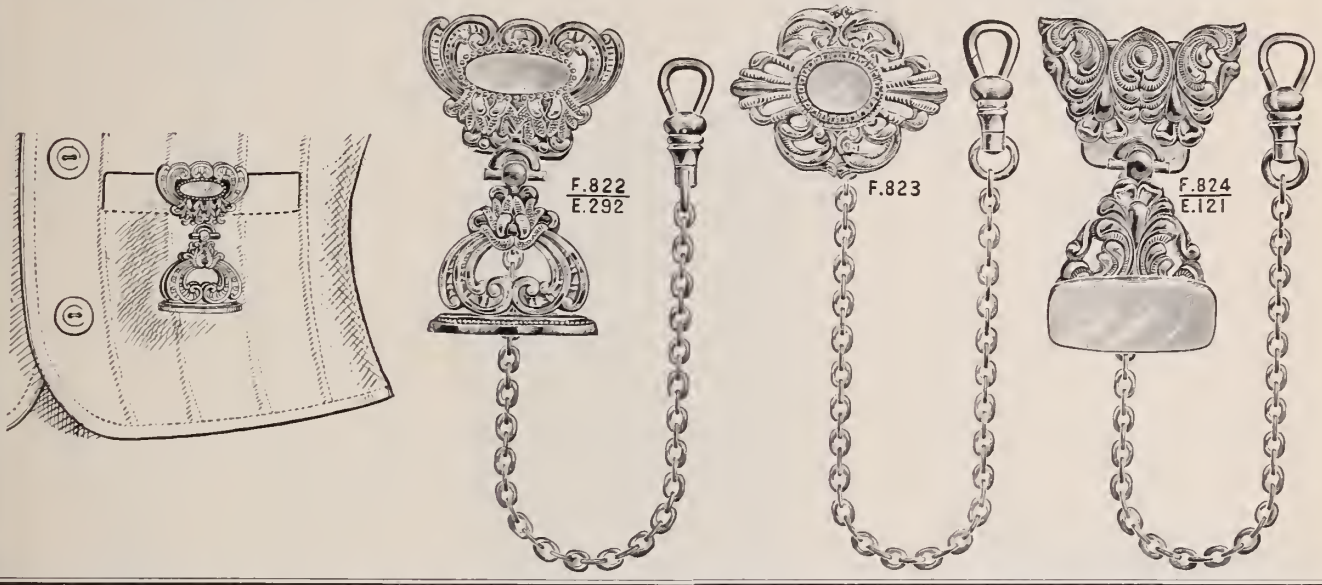
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NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

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SOMETHING NEW!

FOBETTES! For Gents' Vests or Trousers, Ladies' Belts



OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

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In Every City and Town

in these United States, Simmons Chains are sold, worn and *known.*

Since away back in 1873, when the first Simmons Chains were put upon the market, they have been known as solidly good goods.

Sheerly upon their merits, they won and have held first place among gold-filled chains and they are classed among the standard and most staple goods carried by jewelers.

The demand for staple, medium-priced goods will be practically normal this Spring—there's very little doubt about that—and though conditions may justify cautious buying in some lines, no one can run any risk in showing a full assortment of Simmons Watch and Lorgnette Chains.

The jobbers are showing a splendidly good line of Simmons patterns and are ready to book and promptly fill any orders you may send them.

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The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

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Order No. in 14-Kt. Gold 2117

Order No. in Sterling Silver 2043

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PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

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TRADE D MARK

AFTER the quiet of the winter's end and the Lenten lull, the advent of a new season gives rise to new demands. For these demands in the matter of jewelry, generous provision has been made by this house. Varied and complete lines abound in beauty and value. Fair prices always prevail. See the lines.

TRADE D MARK

DURAND & CO.

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TRADE 14 MARK

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GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York

Factory: Newark, N. J. San Francisco: Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

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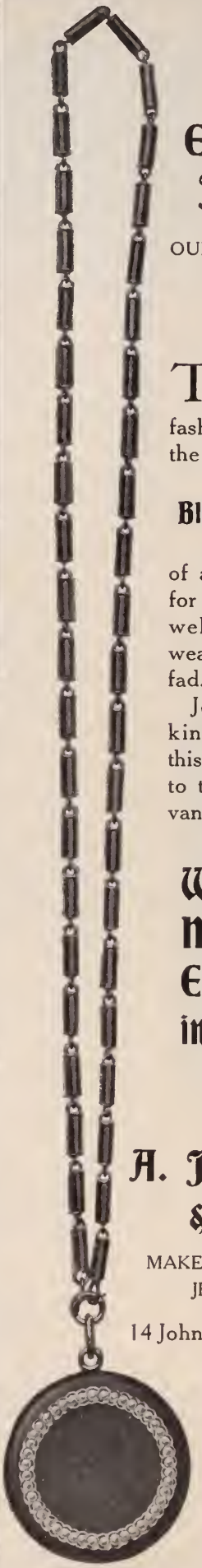
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Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

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MAKERS OF 14 K. JEWELRY

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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SOLID GOLD FESTOONS and PENDANTS

14k 10k



Everything in Gold Jewelry

Necks, Guards, Combs, Scarfs, Brooches, Links, Fobs, Lockets, Emblems, Earrings, Hat Pins, Crosses, Gold Safes, Cigar Cutters, Knives, etc.

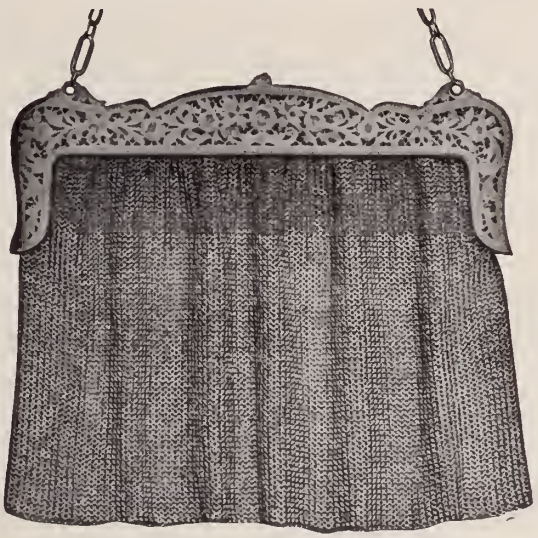
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2 Maiden Lane, New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

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Makers of High-Grade Gold, Silver, Gun Metal Novelties



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Sash Pins
Purses
Hat Pins

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31 EAST 17th STREET
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Unique Gems

I have just finished my Summer cutting of fine new cabochons and other fancy shapes in **Semi-Precious, Ural, Ceylon, Brazil and Native Stones.** Also some choice individual examples cut from rare mineral specimens suitable for fine **Special Order and Arts and Crafts Work.** *Send for Sample Papers.*

Louis J. Deacon, Cape May, N. J. Summer H'dqtrs.

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Makers of Artistic 14 kt. Jewelry

SPECIAL DESIGNS IN

LA VALLIERES, HANDY PINS also New Style Ear Drops

NO CONUNDRUM

We have been very busy in our factory all Spring when others were on short time. WHY? The answer is easy. We make goods that sell.

Our new line of Stone Buttons, Scarf Pins and Waist Sets have taken like wild fire. The finish is equal in every respect to any 14K. line made and patterns strictly original and up-to-date.

Write us for selection.

We make only high-grade 10K. jewelry.

The Keller Jewelry Mfg. Co.

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Factory: 251 N. J. R. R. Ave., Newark, N. J.

French Jewelry Novelties

COMBS, BARRETTES, BROOCHES, HAT PINS, BRACELETS BUCKLES, LA VALLIERES, LORGNETTE CHAINS, ETC. Complete Lines of JET JEWELRY, PEARL COLLARS and every quality of PEARL STRINGS.

Selection Packages sent upon request to all Reliable Dealers

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DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

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TRADE S MARK

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied Trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

ENOS RICHARDSON & CO.

23 Maiden Lane — New York, N. Y.

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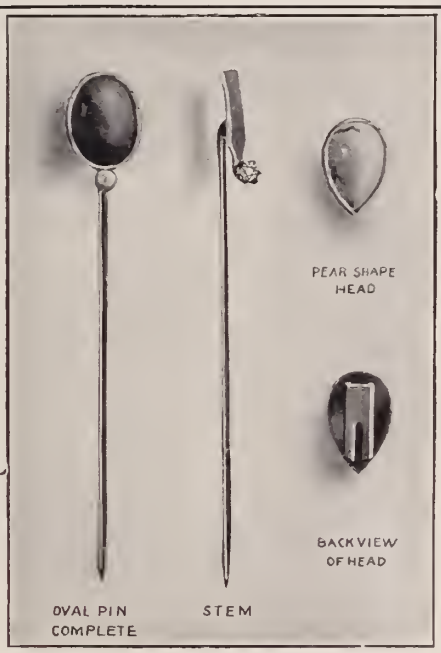
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14 K. GOLD JEWELRY

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

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The Locket House 51-53 Maiden Lane, New York

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SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold Jewelry

ESTABLISHED 1834



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

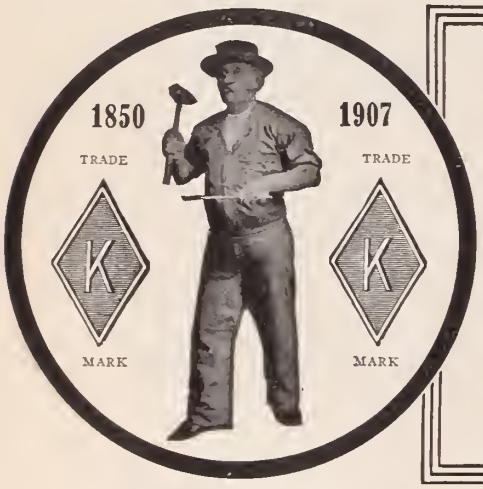
The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

WAGNER COMB MANUFACTURING COMPANY

Hartford Building
41 Union Square, New York



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description



New Cigar Cutter

LOOKS AND WORKS LIKE A CHARM

This is the only practical cigar cutter that is a piece of jewelry for fob or chain. Can be set with diamonds and will admit of full size monogram engraving.

Patented and manufactured in 14K Gold by

Brooches
Scarf Pins
Handy Pins

Kollmar, Rauch & Co.
306 Market Street, Newark, N. J.

Sleeve Buttons
Fobs
Barrettes



LOUIS G. SCHLEHR
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Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

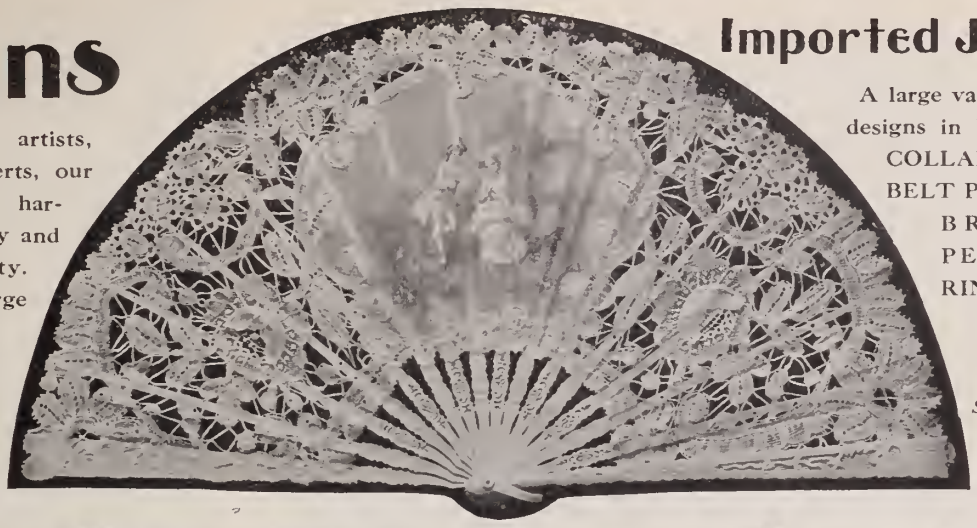
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All Out-of-town Work returned within 3 days from date received



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Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.



Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

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The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

A ★ TRADE-MARK.

Allsopp Bros. Allsopp Building, Newark, N. J.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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Veil, Cuff and Baby Pins

An immense line. Many new designs supplementing our staple patterns—all of acknowledged beauty and easily sold.

Cameos A revival of an old-style decoration too good to remain in oblivion.

Shell, Coral and others, mounted as Brooches, Stick Pins, etc.

Swastika Buckles Bracelets Buttons Charms Brooches Barrettes

Combs, Hat Pins, Scarf Pins, Leather Trimmings

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ALWAYS ON THE CO. Look for the Trade Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

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WE SELL TO THE JOBBING TRADE ONLY



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FOR BAGS, CASES, PURSES, CIGAR, CIGARETTE AND TOBACCO POUCHES, ALSO TOILET ARTICLES, made in 14K. Gold, Sterling Silver and Gold-plate to the trade.

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Bright Lapped Gold Front, Rose or Roman Background
Split Post and Bean Polished
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WHOLESALE JEWELERS
47-49 Maiden Lane
New York

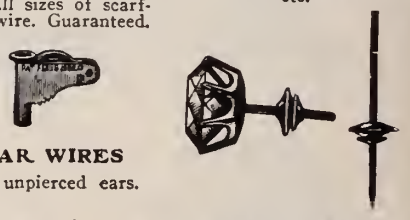
We are earnest, frank, open and consistent in all dealings with our customers, and they like it.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

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SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins, etc.



EAR WIRES
for unpierced ears.

SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.



Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
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No. 58

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SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

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"INK PENCILS"
BEACON STYLOS
THE BEST MAKE
THREE POPULAR STYLES



LIBERAL TRADE DISCOUNTS.
ALL PLATINUM-IRIDIUM POINTS.
ATTRACTIVE DISPLAY CARTONS
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Manufacturers of
INITIALS and MONOGRAMS
FOR PURSES, BAGS, BRUSHES, ETC.
Monogram Fobs and Belt Buckles
Write for Catalogue and Prices
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NUMBER 8489

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NEW YORK OFFICE
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Main Office and Factory { 7 Beverly St. PROVIDENCE, R. I.



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W. E. RICHARDS CO.

GOLD BELMONT





Made in 10K. Gold

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*

WE herewith show you the latest thing in an adjustable bracelet. Every manufacturer makes remarkable claims in regards to his bracelets, and we do the same for ours. However, as our space is limited, we will not set forth our claims just now, so in order to satisfy the skeptical we would say: **"Let us send you a few designs on memorandum."**

NOTICE

We have in preparation a little booklet on cameo and single stone Brooches and Scarf Pins. A postal card will bring same to you.

Send for further information regarding our extensive line.

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York — Established 1854. — MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

"Come In and See Us"

NEW QUARTERS
NEW GOODS

Up-to-date Sellers in

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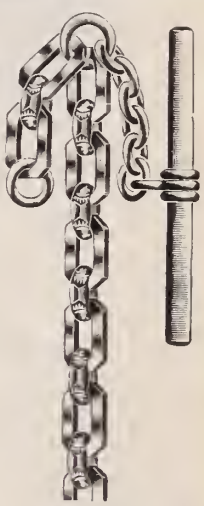
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Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* it's reliability is unquestionable.

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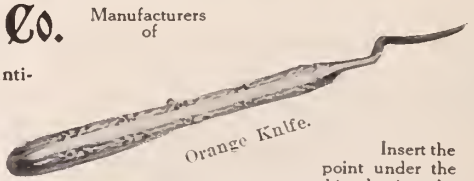
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Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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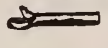
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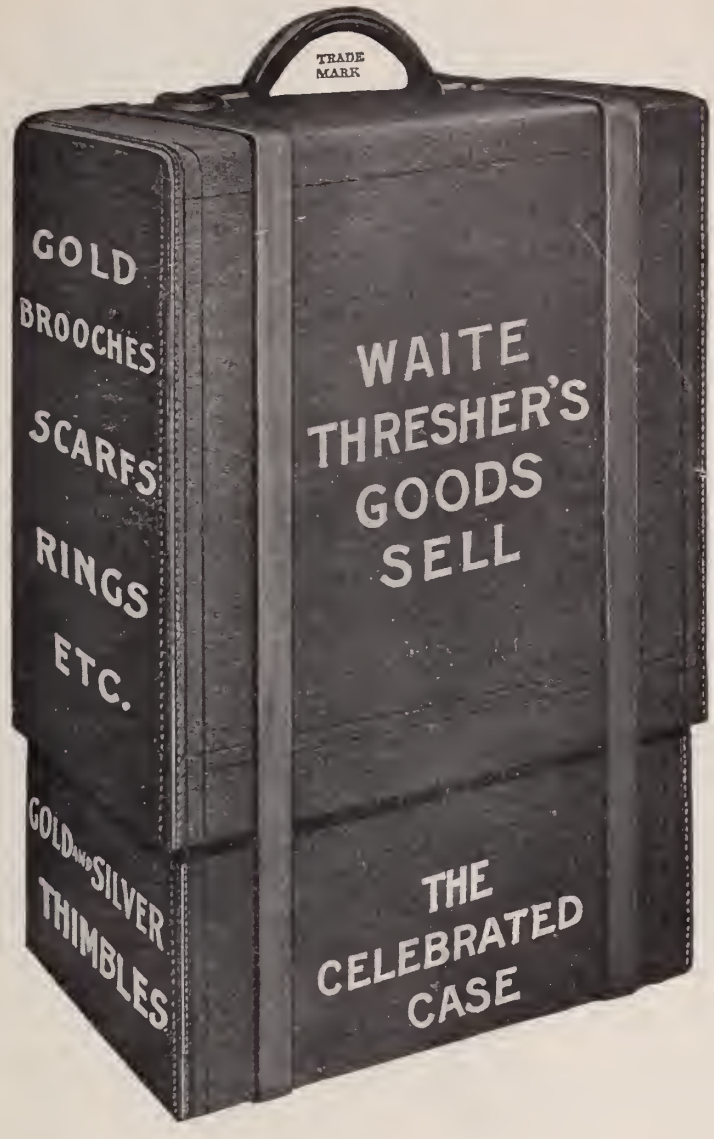
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TRADE-MARKS

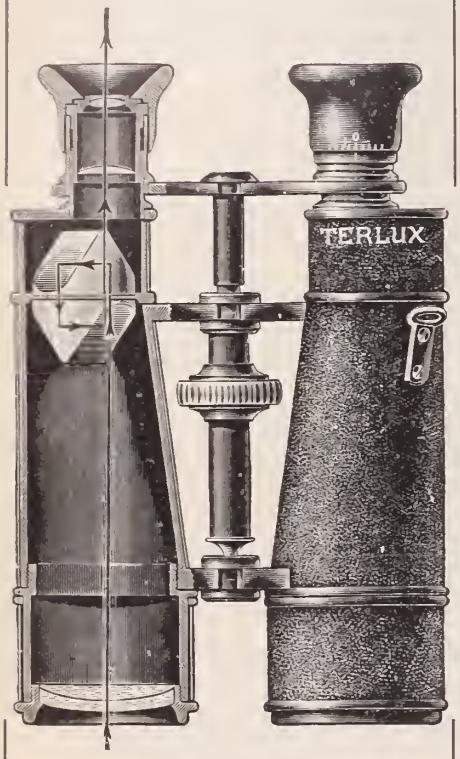
Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of "*Trade-Marks* of the *Jewelry and Kindred Trades,*" and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use,* or *has ever used,* together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

The Jewelers' Circular Publishing Co.
11 John Street, New York

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Adopted by U.S. Army and Navy

¶ On the market for years.
¶ Tested and approved.
¶ Superior in every respect.
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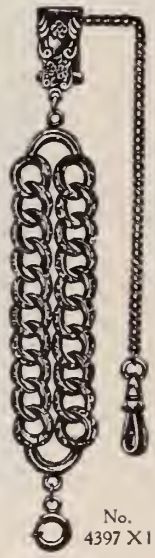

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Perennially Popular

THE best evidence of the popularity of our various lines is the increasing demand for them and our consequent growth. Our jewelry is unexcelled in every quality that contributes to serviceability and appearance. The designs are artistic enough to court that investigation which results in sales.


No. 1117

Ask to see our line of


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CHAIN PENDANTS
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The
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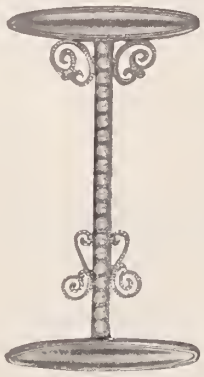
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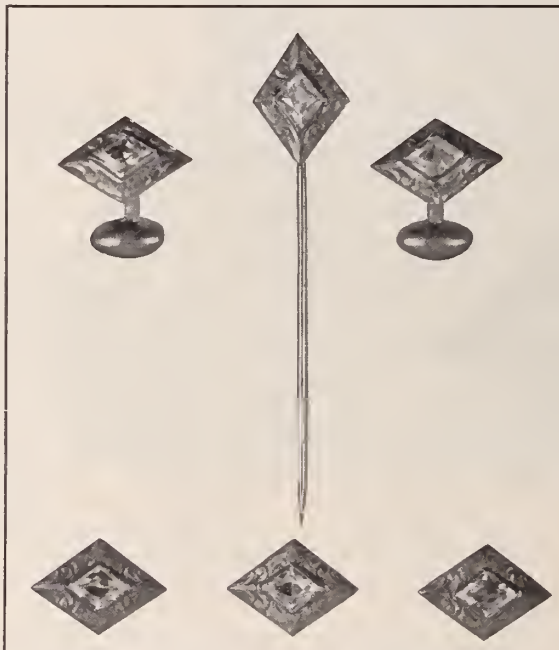
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



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No. 3968, 1½ in. high
" 3974, 2 " "
" 3980, 2¼ " "
Old English



FASHION PIN
No. 3995, 1½ in. high
" 3996, 2 " "
" 3997, 2¼ " "
Old English



BLOUSE SET 187 B—Old English. Set as ordered
No. 905, Scarf Pin. No. 912, Link Button. No. 217⅛, Studs.



FASHION PIN
No. 3992, 1½ in. high
" 3993, 2 " "
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Rose Finish



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FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

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We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, MAY 13, 1908. No. 15.

Greek Bronze Mirrors.

AMONG the relics which have survived the ravages of time in the tombs of ancient Greece are mirrors made of flat disks of bronze, five of which have recently been received at the Metropolitan Museum of Art, New York. In speaking of these mirrors, the *Bulletin* of the Museum says:

"The first figure (Fig. 1), which is in practically perfect condition, measures 6⅛ inches (15.5 cm.) in diameter, and is decorated with the ideal head of a maiden, full front, in high relief, her hair loose and flying about her head in wavy locks. In the absence of all attributes the type of the face is not sufficiently defined to enable us to determine whether the artist intended to represent some youthful goddess, or whether this was simply the creation of his own fancy. Heads of the same general character, with flying hair, begin to appear upon the coins of various Greek cities about the end of the fifth century, B. C., where they



FIG. 1.

are associated with different divinities and local nymphs, according to the place for which they were struck. It is probably to this period, that is, the end of the fifth or beginning of the fourth century, that our mirror belongs. The broad, round face, the low forehead, the sharply defined lids, the simple modeling, and the absence of any tendency towards sentimentality or emotion in the expression are all characteristics of the time when the influence of the great masters was still predominant, and before that of Praxiteles and his contemporaries in sculpture and painting had begun to be felt. One of the great beauties of this mirror is its color. The green crust with which it was partly covered has been almost entirely removed, and the color is now a rich brown, and in some places, as on the left cheek, one can still see more than a suggestion of the warm gold tint which the surface had originally.

"Another mirror (Fig. 3) takes us later into the fifth century. Its diameter is 5¼ inches (13.3 cm.). The subject of the relief upon it is one of those *genre* representations, characteristic of the period, in which the lesser divinities are made to take part in scenes from daily life, subjects idyllic rather than heroic. Two Pans have evidently been quarreling, and one is pulling the other unwillingly away, aided by Eros, who intervenes to strike a blow at the remonstrant. The object with which he is striking is apparently one of those bags



FIG. 2.

which are frequently represented in the hands of Greek children, in which they carried their balls and other toys. The patina is a dark green, almost black, with a lustrous surface.

"Fig. 3 is 6¼ inches (15.8 cm.) in diameter. It is decorated with a woman's head in profile; while not the equal of the others, it is a specimen of a type that was common in the fourth century. The patina is a bright green, and the head has been slightly restored, parts of the upper lip, of the knot of hair, and of the base of the neck being modern.

"All these mirrors were cleaned and put into condition by M. Alfred André, of Paris, to whose skill is due the fact that so many of the finer details have been brought to light, covered as they were when the mirrors passed into his hands, with a thick crust of oxidation."

Burglars recently broke into the store of Thomas Cairtis, Gridley, Ill., and stole about $600 worth of stock, including watches, rings and chains. No attempt was made to open the safe, all the stock having been taken from the show cases. The intruders entered through a rear window and escaped in the same manner. Bloodhounds were brought from Carlock and put upon the trail, shortly after the burglary.

Chalice, Paten and Ciborium Recently Made for a Trenton, N. J., Church.

THE chalice, paten and ciborium which are illustrated on the front cover of this issue are notable examples of the American silversmiths' art in eccelesiastical ware at the present time. They are intended for a jubilee of the Church of the Sacred Heart, Trenton, N. J., to be held in July of this year.

The ciborium, at the right of the illustration, is 14⅞ inches high, and is made of silver and gold, the bowl being 14 karat gold. About the base are rhodolites. The cross and knop are set with amethysts. On the standard are niches in which are ecclesiastical figures, emblems of the sacred heart and a jeweled crown are on the panels of the base.

The chalice and paten, which are shown at the left of the illustration, are equally typical as representative works. The chalice is 12 inches high and the base is set with rhodolites. The cross is composed



FIG. 3

of aquamarines and the knop is set with amethysts, while the calyx is set with moonstones. The cup of the chalice is of gold and in the niches in the standard are figures representing the Virgin Mary, Saint Patrick, Saint Thaddeus and John the Baptist.

The ciborium, chalice and paten were produced by the Gorham Co.

Frank Smith, formerly with the Tillson Jewelry Co., Carrington, N. Dak., and who has been at Rochester, Minn., for an operation, is now recovering.

The Wayne Cut Glass Co., Honesdale, Pa., has purchased a parcel of real estate on Industry Point, where a larger building will be erected better adapted to the requirements of the firm's business. The new structure will be three stories high and 32 by 143 feet.



No. 1605



No. 1626

THE WISE BUYER

will use more care in buying goods this year than ever before. Goods at right prices, strong in construction, attractive in pattern. A line having all of the above characteristics should meet with ready response from careful buyers.

Those who have been handling the various lines of our manufacture know that all of the above essentials are true.

Above are illustrations from a new line of rings recently put on the market, made in 14K. gold only, with

Garnet Cabochon
Amethyst Cabochon
Chinese Jade Cabochon
Turquois Matrix Cabochon

at moderate prices.

Our travelers have them, or we will be pleased to send selection packages to responsible retail jewelers.

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21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:

A. I. Hall & Son, Inc.
717 Market Street
San Francisco, Cal.

TRADE-MARK



Registered in the U. S. Patent Office

ELSIE BEE'S FASHIONS.

SUMMER NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

PANSIES made of baroque pearls are worn upon narrow strips of ribbon velvet for the neck.

*

Enormous onyx beads, with small circular pieces of crystal between, comprise a standard mourning necklace.

*

Hairpins with jeweled tops are having a good sale. They are usually of a large size, to be used in pairs, although small ones are also in demand.

*

An exceedingly odd La Valliere consists of a circular stone, wrapped around with wires of dull gold. From this a slender gold ornament, also made of wire, is suspended.

*

The buckle design for the handy pin must be increasing in favor, judging from the numerous treatments it is receiving. Stones of all colors are applied, while chasing, enameling and engraving are also employed.

*

Half-pearl designs are used on velvet for ornamenting the neck. Indeed, the black velvet band, which is so becoming, is still with us, and the use of other gems besides diamonds in this connection suggests a wider sale, since articles of less expense are now having the call.

*

Plain shell for the hair is still desirable. The large hairpins are decorated either with a simple knob or with a carved bow. One of the latter style has a very open design in the bow-knot effect, fully five inches across, and mounted upon two long spikes of shell that hold it in the hair.

*

The sets of handy pins are among the most satisfactory of the thousands of styles of this indispensable little article. Consisting of three pins of graduated sizes and two tiny stick pins about the size of the medium black pin, they are usually made in the plain bar effect with a single cabochon stone—garnet, amethyst, topaz, moonstone or peridot. The stick pins are simple, having only a cabochon stone head.

*

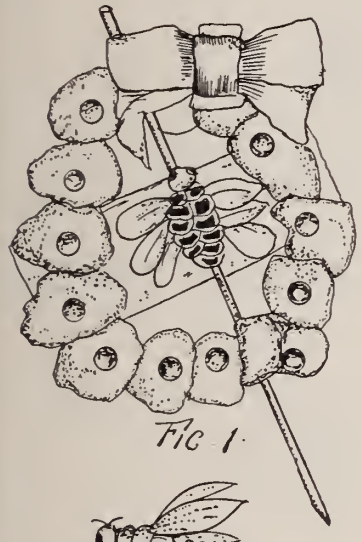
There is a fad for lapis lazuli just now. An uptown New York dealer exhibits an excellent display in his window. The designs are uniformly of the Oriental type, which harmonizes so well with the peculiar blue of the stone. The mountings are in Roman gold. Plain, handsome scarf pins and cuff links are among the collection. They are most simple, consisting only of a single stone, with a narrow band of gold.

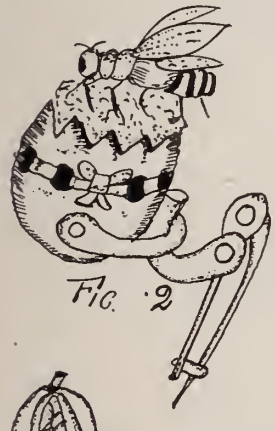
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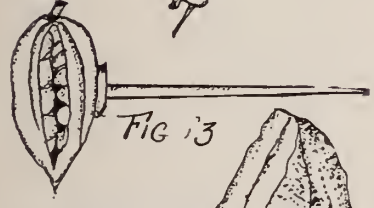
As evidence of the popularity of the narrow ribbon with jeweled sections, used as a watch chain, other colors besides black are being introduced. Navy blue is one of the shades, while new effects in hand-made braids in combinations of blue and green, and in white and gold, are also seen. The ornamented sections of these are enameled or set with stones to match the ribbon or braid. Chrysoprase is effectively used for the green and blue braid. ELSIE BEE.

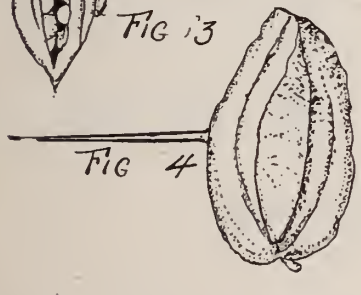
Bug and Nut Jewels of Mindanao—Some Fantastic Jewels Worn by Moro Dattos and Sultans.

HE Sultans, the Rajas and the Dattos of the Isle of Mindanao, one of America's new possessions in the Pacific, wear some very peculiar forms of jewelry. The Moro nation, as is known, is very fond of trinkets and elaboration in neck gear, and their people employ some crude systems to satisfy their whims. The writer happens to be soldiering with one of the


FIG 1.


FIG. 2.


FIG 3


FIG 4

United States regiments in the country of the Moro at the present writing, and has a very good chance to observe the customs of the people. I intend to give particular notice in this article to the jewels worn by the people in this part of the world. There are some 300,000 Mohammedan Moros here, besides the races of Filipinos, the tribes of Borneo, the piratical Malay hordes and the like, with which one meets at all times. These people delight in bedecking themselves with unique patterns of pins, rings, bracelets and anklets. Some of these ornaments are really attractive. In fact, I have seen American officers and others pay considerable money for some of these pieces of jewelry for the purpose of sending the same home as relics of the customs of the people.

It seems that the native metal workers in jewelry are inclined to the fantastic. They build up all manner of designs. Seashells of a fine order are selected in vast quantities from the beaches, and boys and girls are set to work scouring these pieces with the oils and rubbing devices of the country until a very fine glossy surface is obtained. Then the shells are distributed according to some prescribed pattern and put up on a frame and arranged for purposes of wearing in the hair, ears, nose, lips, etc. Caribou horn is likewise used and formed into many portions of jewels with little pieces of silver or gold metal set in. The hard woods of the country are frequently selected and finely glazed and fitted with pearls to form ornaments.

BUG JEWELS.

But of all the fantastic jewels seen by your correspondent those which he might call "bug" jewels were the most remarkable. The country is overrun with swarms of various species of exceedingly large bugs with wings that glisten beautifully, displaying all the designs of the flower garden and the colors of the rainbow. The bodies of some of these bugs oppear to be silvered. Some are like gold; others shoot forth scents, and others have wonderfully large eyes.

There appears to be nothing disagreeable about these flashy colored winged bugs that go buzzing harmlessly about. They are captured and arranged as the centerpiece of some artistically designed pin, such as is represented in Fig. 1. Here we have a large pin ornament made with a circle of small polished stones fixed to a framework. There is a ribbon attached to the upper portion of the circle and to the base is fixed the pin for attaching the ornament. In the middle is adjusted the native bug.

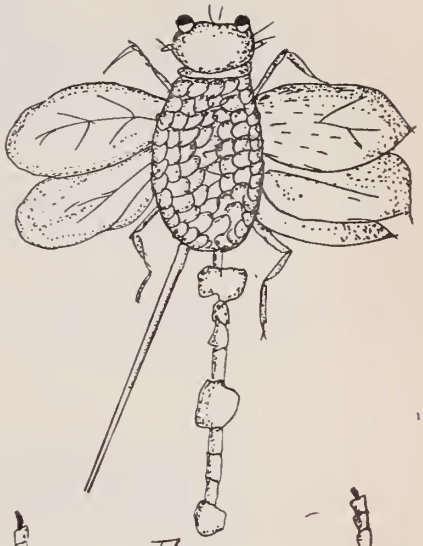
LIVE WASPS.

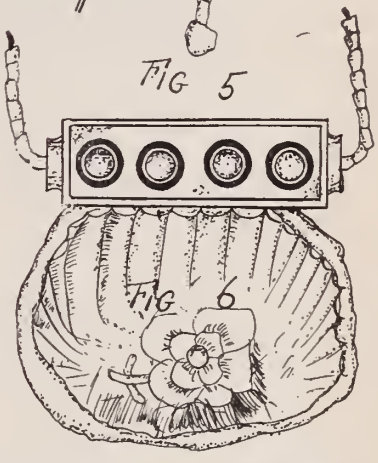
The natives have some peculiar ideas concerning these bug ornaments. In Fig. 2 is a sample of one strange combination seen by the writer. It seems that in a certain portion of the islands the country is quite overrun with a type of wasp, very like the American wasp, except that the insect does not anger readily and very rarely stings. The native has a jewel made up like the one in the figure, which is a cup made from the shell of a nut, trimmed in a somewhat ornamental style and engraved with a few designs. This cup-like article is attached, as shown, to a pin, and by this means the affair is worn in the hair. This cup is filled with maple sugar, and the chances are that one or more wasps will remain there feasting. The cut shows the appearance of the ornament with its live wasp.

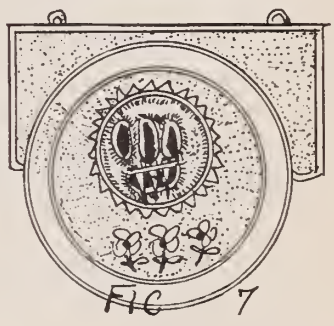
NUT ORNAMENTS.

Nuts are very frequently employed for purposes of ornaments. The chocolate bean, in the pod, is sometimes used. This is illustrated in Fig. 3. A common pod from the cocoa tree is chosen at the right season, just when the pod is slightly opened exposing the rows of beans. The pod and the beans are dipped into a varnish-like substance made by the natives, which adds to the luster as well as tends to preserve the material indefinitely. Then the pod is secured to a pin and this completes the device.

Fig. 4 illustrates a type of nut much like


FIG 5


FIG 6


FIG 7

the beech nut, fixed with a pin for attaching to the headgear or to some portion of the clothing. The nuts thus used are always first well polished and made to assume an attractive appearance. Some of these foreign species of nuts are very appropriate for working into forms of jewels for the natives.

LARGE INSECTS.

Some Moro jewelers keep boys in the fields and the forests seeking to capture

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Stone, Shell and Coral Cameos

odd insects to work into ornaments of the order exhibited in Fig. 5. Here the insect is quite large. It is thoroughly dried first and then treated to some preserving chemicals possessed by the natives. Stains are applied to develop the natural hues of the insect. Little fine wire frames are fixed to assist in keeping the wings properly expanded. Sometimes after the insect is mounted, pieces of white metal, like silver, are worked into link and chain form and hung to the body, as shown.

BEACH SHELLS.

The Moros are fond of the small shells of the beaches, which are worked over into forms of ornaments, something after the pattern of the one presented in Fig. 6. This consists of a shell, on the inside of which is painted a floral effect. Of course, this is a cheap affair; but these natives are content with such if the display is elaborate. Along the top of the shell is fixed a section of hard wood, carved as shown, and through this wood piece is run a bead chain. This bead chain is used to attach the ornament about the neck, at the waist belt or wherever required. I saw some of these shells set with pearls of considerable worth and worn at the belts of Dattos.

STRANGE FIGURES.

There is a class of Moros that delight in wearing as jewelry some of the hideous faces of Moro idols cut into stone or wood and shaped into wearing devices, as shown in Fig. 7. This is a headpiece of one of the native wooden idols worshipped by the people. It is carved in miniature on the wood surface, as shown. The Moros as a rule have not much money to spend on jewels, but are very fond of them.

Importations at the Port of New York.

Weeks Ended May 4, 1907, *and May* 2, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$80,223	$107,599
Earthen ware	23,912	25,902
Glass ware	40,974	28,221
Optical glass	5,457	6,161
Instruments:		
Musical	21,788	11,918
Optical	11,523	5,989
Philosophical	2,795	1,666
Jewelry, etc.:		
Jewelry	12,402	6,269
Precious stones	845,664	141,879
Watches	25,876	15,068
Metals, etc.:		
Bronzes	2,714	1,270
Cutlery	45,245	31,764
Dutch metal	2,308	1,360
Platina	85,318	11,734
Plated ware	167	.....
Silverware	553	63
Miscellaneous:		
Alabaster ornaments	460	38
Amber	20,756	12,719
Beads	8,409	1,218
Clocks	7,385	1,922
Fans	18,993	14,929
Fancy goods	14,240	3,504
Ivory	.....	901
Ivory, manufactures of	7,628	243
Marble, manufactures of	7,828	16,062
Statuary	25,787	4,424

Bernhard Robold, for several years a traveling clockmaker, was found dead recently on the highway leading from Bursonville to Pleasantville, Pa. Death is supposed to have been caused by heart disease. The deceased originally came from Bavaria and was well known throughout the State of Pennsylvania. He made a specialty of repairing grandfather clocks.

Magnificent Gold and Jeweled Ostensorium Made for St. Matthew's Church, Washington, D. C.

THE jeweled ostensorium recently received at St. Matthew's Catholic Church, Washington, D. C., has been the subject of considerable newspaper comment as well as favorable expressions of opinion from all who have had the pleasure of seeing it. The piece, which will be classed among the notable examples of ecclesiastical work made at the present time, is one of the most valuable, intrinsically, in the country, being made of 18-karat gold and studded with beautiful gems.

The ostensorium, of which an idea may be had from the illustration herewith, stands



MAGNIFICENT GOLD AND SILVER OSTENSORIUM FOR ST. MATTHEW'S CHURCH, WASHINGTON, D. C.

31 inches high and contains 450 pennyweights of gold. The golden base, which is 32 inches in circumference, is studded with two large sapphires and four Siberian amethysts. The sunrise at the center is of pure gold and measures 15½ inches in diameter and nearly 52 inches in circumference. The eight-pointed star in the front of the sunrise, which completely surrounds the luna, has in its points four large diamonds, an emerald cluster and a ruby and emerald cluster. Surrounding the luna is a circle composed of 100 small diamonds, while outside of this is another circle with 40 large diamonds. The box in which the Host rests is incased with rock crystal, presenting a most beautiful effect. Surmounting the sunburst is a Roman cross in gold set with 10 magnificent diamonds and five very fine rubies, making in all 175 diamonds as well as the other jewels which are used in the piece.

This work, which is of exceedingly chaste and classic design, is in Roman coloring and is a product of the factory of the Hennegen, Bates Co., Baltimore, Md., which has been the recipient of great praise from church dignitaries for the beautiful manner in which their craftsmen conceived and wrought out the design, and it has been stated to the manufacturers that there are few single pieces in the regalia of the Roman Church here that can equal this either in intrinsic value or workmanship. The cost of the ostensorium is said to be about $25,000.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., May 6.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case watches, $250.

Bangkok: 1 case clocks, $106.

Barcelona: 11 cases clocks, $476.

Bombay: 47 cases clocks, $905; 2 cases watches, $260.

Bremen: 3 cases watches, $2,120; 2 cases plated ware, $118.

Buenos Ayres: 7 cases scopes and views, $705; 57 cases clocks, $1,625; 3 cases optical goods, $796; 13 cases plated ware, $1,516.

Callao: 1 case watches, $450.

Calcutta: 32 cases clocks, $555; 4 cases watches, $597; 30 cases clocks, $380; 8 cases watches, $1,140.

Colon: 1 case plated ware, $100; 8 cases clocks, $149; 3 cases watches, $128; 1 case optical goods, $356.

Glasgow: 1 case silverware, $500.

Hamburg: 3 cases scopes and views, $126; 13 cases optical goods, $2,526.

Havana: 2 cases plated ware, $203; 2 cases jewelry, $176; 8 cases clocks, $100.

Havre: 5 cases jewelry, $661; 2 cases optical goods, $173; 6 cases watches, $452.

Lisbon: 2 cases silverware, $200; 4 cases thermometers, $216.

Liverpool: 2 cases silverware, $873; 1 case jewelry, $500; 2 cases watches, $1,500; 2 cases clocks, $280; 1 case jewelry, $250; 75 cases clocks, $893; 7 barrels jewelers' ashes, $5,300; 1 case plated ware, $2,400.

London: 12 cases optical goods, $6,385; 1 case plated ware, $500; 4 cases watches, $1,877; 61 cases clocks, $1,640.

Maracaibo: 100 cases watches, $350.

Melbourne: 98 cases watches, $3,064; 7 cases optical goods, $1,142.

Montevideo: 1 case watches, $298; 4 cases plated ware, $233.

Para: 4 cases clocks, $129.

Port Natal: 50 cases clocks, $1,007.

Rio de Janeiro: 52 cases clocks, $938; 1 case jewelry, $200; 4 cases watches, $1,702; 1 case optical goods, $129.

Rotterdam: 157 cases plated ware, $2,966.

Santos: 1 case watches, $318.

Shanghai: 8 cases watches, $1,140; 15 cases clocks, $267; 2 cases optical goods, $380.

Southampton: 3 cases plated ware, $138; 1 case optical goods, $611; 4 cases watches, $723.

Surinam: 5 cases watches, $131.

Tenerifete: 12 cases clocks, $187.

Trinidad: 3 cases plated ware, $155; 6 cases watches, $206; 6 cases clocks, $156.

Vera Cruz: 2 cases plated ware, $106.

Valparaiso: 4 cases plated ware, $549; 3 cases watches, $397; 1 case watches, $534.

The store of G. G. Case, Jackson, Mich., was entered by burglars about a week ago and stock valued at $200 was stolen. Entrance was gained through a side door, which was battered down by the intruders.

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Death of James Allan, Sr.

CHARLESTON, S. C., May 6.—When James Allan, Sr., senior member of the firm of James Allan Co., passed away at his residence at Ashley Ave., May 1, not only did the mercantile world of this city lose one of its most honored and revered business men, but the jewelry trade of the south was bereft of one of its most prominent and highly esteemed members and a man who had reflected great credit upon the craft for nearly a half a century. That the city of Charleston mourns one of its most important and public-spirited citizens, whose work in many lines has stamped its impress in a way that has made for the development and progress of this place, is manifest not only by the deep grief expressed by Mr. Allan's many friends, at his passing, but also by the tributes that have been paid him by the press and business men alike. Mr. Allan had been ill for a long time and the news of his death was not unexpected; nevertheless, it came as a shock to all who knew him.

Deceased was born in Caithness, Scotland, Oct. 6, 1832, and came of a line of ancestry who were thoroughly imbued with the strictest principles of honesty and industry and with whom thoroughness of work was as much a fundamental teaching as were the sound church principles in which they were taught from an early age. These principles Mr. Allan manifested throughout his entire career to the benefit of his craft and his business.. Mr. Allan's father, Alexander Allan, who was a capable cabinet maker, came to the United States in 1837, when the son was but five years old, and the deceased passed his boyhood and received his education in the city schools of Charleston.

As a youth he showed marked fondness for fine mechanical work of all kinds, which inclined him to the study of horological work, and, following this bent, he studied watchmaking under Francis Stern for four years, from the ages of 17 to 21. After learning his trade Mr. Allan founded the business of which he was so long a head in 1860, but this did not prevent him enlisting his services during the Civil War, at which time he served as lieutenant of volunteers of Charleston.

He continued his business successfully, first purely on retail lines, until 1898, at which time he added a wholesale department admitting Edward F. Miscally, who had been with him for many years and his son, James Allan, Jr., under the style of James Allan & Co.; later W. S. Allan was admitted, the firm remaining the same. The partnership continued until July, 1906, when in order to separate the retail and wholesale ends of the business, two concerns were incorporated—the Allan Jewelry Co., which took over the wholesale and manufacturing departments, and James Allan & Co. to conduct the retail business. James Allan retained the presidency of James Allan & Co., in which he was associated with W. S. Allan as vice-president and treasurer and R. H. Allan as secretary. James Allan, Jr., became the president of the Allan Jewelry Co., of which E. F. Miscally became vice-president and C. F. Steinmeyer, Jr., the secretary.

Mr. Allan was married Aug. 13, 1856, to Miss Amy Sarah Hopcraft. Of their 11 children eight survive.

Outside of business Mr. Allan was connected with many institutions, societies and fraternities. He was a director in the Exchange Bank and Trust Co., was school commissioner for five years and chairman of the commission for repairs and improvements of school buildings after the great earthquake of 1886. In the fraternal world he was prominent and served five years as president of the St. Andrew's Society of Charleston, six years as master of Orange Lodge of Masons, and was also identified with the Knights Templar. From early life he was a member of the Presbyterian Church and was for many years an elder. He was a consistent Democrat, and one whose opinion was sought for and respected.

Detroit Jewelers Decide to Call Meeting in June for Formation of National Association.

DETROIT, Mich., May 8.—At the May meeting of the Detroit Jewelers' Board of Trade, it was decided to call a meeting in this city at a time generally acceptable during the latter part of June for the formation of the National Association of Wholesale Jewelers. So encouraging has been the response from other cities and so unanimous the feeling that the Detroit board, which began the movement for such an association, should carry on the work that this course was decided upon as best.

Every effort will be made for the entertainment of visitors as well as to perfect the organization planned. Letters have been coming in numerously to Secretary Berkey indorsing the course of the Detroit board. The secretary has been instructed to send out letters to jobbers and associations in various cities, consulting them in regard to final arrangement, and committees will be appointed soon to look after details.

The May meeting was also the annual one and the old officers were re-elected, on motion of W. C. Noack, without contest. They are: President, Frank M. Kennedy, Kennedy Optical Co.; vice-president, Richard E. Rogers, Kunz & Rogers; secretary, the Chas. A. Berkey Co.; treasurer, A. E. Patterson, Burr, Patterson & Co. Resolutions were adopted commending the officers for their good work during the year.

Wm. B. Van Akin, of the Y. M. C. A., was present and spoke in regard to trade school work of that association. He declared that the purpose is to turn out competent artisans, as from the German trade schools. A committee was appointed to confer with the Y. M. C. A. officials in regard to the proposed watch-making school. The desire is to start this school right away and figures will be secured at once as to the cost of installation.

Detectives of Buffalo, N. Y., last week, arrested Chester Barker on suspicion that he was connected with the robbery of about $3,000 worth of diamonds from a Cleveland jewelry shop. A reward of $300 was offered for the arrest of the guilty party. Barker, who answered the description sent out by the Cleveland police, was taken into custody at the Iroquois Hotel.

Wm. A. Rogers, Ltd., Sue Virginia Concern for Alleged Infringement of Trade-marks and Trade Names.

NORFOLK, Va., May 6.—An interesting trade-mark suit was filed yesterday in the United States Court here, the plaintiff being Wm. A. Rogers, Ltd., a corporation manufacturing silver-plated ware at Toronto, Ont., and various cities in the United States, and the defendant being the E. M. Rogers Mfg. Co., of Norfolk, which recently started in the silver-plated ware business.

The plaintiff claims that the latter concern has no right to the name Rogers at all, that the alleged president of the concern, from whom the name is taken, is a railroad man who has nothing to do with the silverware business and that the name was adopted purely to trade upon the good will which has been established in the name "Rogers" in plated ware. It is specifically alleged that the plaintiff has obtained certain trade-mark rights in certain devices used on plated, such as "W. R.," a Maltese cross and certain trade names which the plaintiff says the defendant has adopted, knowing the plaintiff's rights in the premises.

The complaint, which is signed by Wm. A. Rogers, managing director of the concern, asks $10,000 damages, with costs, and also asks for preliminary and perpetual injunctions restraining the defendants and its agents from further infringements of the trade-marks or trade names. It asks that such goods as bore the infringing trademarks be surrendered to the court and that an accounting be had and the plaintiff be awarded the profits on such goods as has been sold in violation of its rights.

The complaint is filed by the firm of Duell, Warfield & Duell, of New York, attorneys for Wm. A. Rogers, Ltd.

Mrs. K. B. Barney, Pittsburg, Pa., Goes Into Voluntary Bankruptcy.

PITTSBURG, Pa., May 9.—A voluntary petition in bankruptcy was filed in the United States District Court in Pittsburg, this week, by Mrs. Katherine Bella Barney, proprietor of a large store at 2809 and 2811 Penn Ave., in the Lawrenceville district of the city. She states in her schedules that the liabilities are $8,241.74, and the assets $5,000. Of the latter amount an insurance policy for $2,500, insurance on merchandise, is included, so that her assets really are only half of the amount given in the schedule. The stock is valued at $1,800 and fixtures at $400. Rent to the amount of $265.57 is due the landlord. Among the creditors are: Jules Ascheim, $277; Jacob Barney (for cash loaned), $425; Biggard & Co., $1,177; C. Bruno & Son, $102; Lewis Cohen, $300; Columbia Phonograph Co., $50; Freudenheim Bros. & Levy, $294; A. Goldman & Co., $199; Louis L. Grey & Co., $381; L. J. Marks, $1,559; New Haven Clock Co., $129; Oliver Ditson Co., $245; Pittsburg Jewelry Mfg. Co., $626; Mrs. H. Skirble, $565. The receiver has taken charge and has filed a bond in the sum of $5,000 for the faithful discharge of his duties.

Benjamin Biggard has been appointed receiver by Judge James S. Young, of the Bankruptcy Court.

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Death of Fred Lund.

ROCKFORD, Ill., May 6.—Fred Lund, an old and widely known member of the jewelry trade of Illinois who conducted a store at 322 E. State St., this city, died Monday afternoon at his home, 316 S. 4th St., from heart failure superinduced by kidney disease.

Mr. Lund was a native of Norway and was born in Trondjen 78 years ago. He came to Rockford about 1865 and, after working for a year in the employ of Paxton & Peers, started in business for himself about 42 years ago, and continued successfully until his recent retirement because of failing health. Mr. Lund was a practical jeweler in every sense of the word and up until six months ago did all of his own



THE LATE FRED LUND.

work. Three months ago he became very ill and grew gradually worse until his death.

The deceased, who was a member of the American Society of United Workmen, is survived by a widow, two daughters and three sons—Henry Lund, of this city; C. W. Lund, who is connected with the engraving department of Hyman, Berg & Co., Chicago, and F. M. Lund, who is at the head of the watch department of Spaulding & Co., Chicago.

Death of Daniel Anglim.

DETROIT, Mich., May 6.—Daniel Anglim, who had been engaged in business in this city for about 28 years, died a few days ago, at St. Mary's Hospital, aged 65 years. Death was caused from complications which resulted from an abscess in Mr. Anglim's left side.

The deceased was born in Ireland and came to this city with his parents when 10 years old. While still a boy he started in to learn his trade with Patrick Walsh, who conducted a jewelry business in the old Russell House block. Mr. Anglim, after a few years, engaged in business on his own account at 98 Michigan Ave., and later removed to 137 on the same thoroughfare, where he remained until he retired, owing to ill health, a few years ago.

The funeral was held from the home of the deceased's nephew, Michael McMahon, 289 20th St. The services were conducted at Holy Trinity Church.

Rowe & Co., Great Barrington, Mass., Go Into Bankruptcy After Creditors File an Attachment.

GREAT BARRINGTON, Mass., May 6.—Rowe & Co., of this village, yesterday filed through their attorney, H. M. Whiting, a voluntary petition in bankruptcy. Mr. Whiting says that there will probably be 50 to 75 per cent. for the general creditors. Last week, Collins & Giddings in behalf of the Gorham Co., and Wm. I. Rosenfeld, New York, and the Smith-Patterson Co., Boston, placed an attachment on the stock of Rowe & Co., and placed Charles J. Potter in the store as their representative. The writ of attachment is returnable in the District Court May 23.

Until August of last year Frank D. Rowe personally conducted the business, but at that time he transferred a bill of sale to his son, Theodore F. Rowe, who has conducted the place. An inventory is now being taken in which F. D. Corbin, a former employe of the company, is assisting as a representative of E. B. Culver, one of the heaviest creditors. Frank D. Rowe is in New York.

Watches Valued at $700 Stolen from Omaha Jewelers by Window Smasher.

OMAHA, Nebr., May 6.—Watches valued at $700 were stolen from the Mawhinney & Ryan Co.'s store, at 15th and Douglas Sts., by an unknown thief, who smashed the front show window, with an ice bucket, between 3 and 5 o'clock, Tuesday morning.

In the window were 70 watches and several fancy lamps, the latter being worth $50 each. The watches were of the cheaper grade, averaging in value about $10 each. The lamps were not taken, nor were they injured when the heavy bucket crashed through the window. No one heard the crash of glass and the window smasher evidently took his time to clean the window of everything which he could pull through the opening.

Mr. Ryan stated that the loss, while considerable, was covered by burglary insurance. Chief of Police Donahue strongly objects to the elaborate window displays which Omaha jewelers make, even during the daytime, with absolutely no protection other than the window glass, while at night much valuable stock is left in display.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York. .999 Basis.*
May	5	24 3-16d.	$.54½
"	6	24d.	.54
"	7	24 3-16d.	.54⅜
"	8	24 1-8d.	.54⅜
"	9	24 1-16d.	.54¼
"	11	24 3-16d.	.54½

Erwin Bros., Hampton, Ia., have moved to Britt, Ia.

Recent Decisions by General Appraisers on Jewelry, Coral, Cameos, and Kindred Lines.

Decisions by the Board of United States General Appraisers, New York, in cases involving the duty on jewelry and kindred lines, have been announced in the last week as follows:

JEWELRY.—Protests of Davies, Turner & Co., protests of Hawley, Green & Engel *et al.*, protests of Hensel, Bruckmann & Lorbacher, protests of A. D. Matthews & Sons *et al.*, protests of Morgenstern & Goldsmith *et al.*, protests of Samstag & Hilder Bros. *et al.*, and protest of A. Strauss & Co., New York. A variety of articles was held to have been properly classified as jewelry under Par. 434, Tariff Act of 1897.

ORNAMENTS—PINS.—Protests of A. Bader Co., protests of E. & J. Bass *et al.*, protests of Hamburger & Co. *et al.*, protests of Samuel Schiff & Co. *et al.*, and protests of A. Steinhardt & Bro. *et al.*, New York. Protests sustained in part. G. A. 6139 (T. D. 26679), G. A. 6374 (T. D. 27382), G. A. 6376 (T. D. 27390), G. A. 6658 (T. D. 28391), Abstract 5635 (T. D. 26248), and Tiffany *v.* United States (131 Fed. Rep., 398) followed, relating to ornaments, pins, etc.

CORAL ARTICLES.—Protests of American Express Co., New York. Protests sustained as to coral articles. G. A. 6584 (T. D. 28131) followed.

SHELL CAMEOS—CORAL ARTICLES.—Protest of G. W. Sheldon & Co., New York. Protest overruled as to shell cameos and sustained as to coral cameos. G. A. 5763 (T. D. 25512) and G. A. 6482 (T. D. 27726) followed.

CORAL ARTICLES.—Protest of American Bead Co., New York. Protest sustained as to coral articles. G. A. 6584 (T. D. 28131) followed.

Decisions by the Board of United States General Appraisers, New York, in cases involving the duty on statuary have been handed down in the last week as follows:

STATUARY.—Protest of Stone & Downer Co., Boston. The importers contended that an article invoiced as marble *bas relief* had been improperly described as such, and that it was in fact a statue subject to the rate provided for statuary in the reciprocal commercial agreement with France. Protest sustained.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 9, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$289,496.20
Gold bars paid depositors	45,341.09
Total	$334,837.29

Of this the gold bars exchanged for gold coin are reported as follows:

May	4	$77,943.37
"	5	35,522.51
"	6	61,985.64
"	7	10,797.35
"	8	77,235.92
"	9	26,011.41
Total		$289,496.20

The store of J. H. Greer, Fort Worth, Tex., was slightly damaged by fire which did damage to the building in which the jewelry establishment was located amounting to $15,000, about a week ago.

Scientific Precious Stones

The making of a precious Ruby by scientific methods is to-day a fact. Known to every layman. The HOPE SAPPHIRE is but a recent achievement, yet its importance is practically established.

These two stones are legitimate additions to the precious stone family; they have come to stay.

To increase your sales put our RECONSTRUCTED RUBY and HOPE SAPPHIRE in your line.

Carried in brilliant cut and cabochon; all shapes and sizes.

L. Heller & Son

Importers of Precious and Imitation Stones

68 NASSAU STREET, NEW YORK

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39 Rue de Chateaudun

PROVIDENCE
212 Union Street

IDAR
14 Hauptstrasse

BLACK OPALS

REMARKABLE, IRIDESCENT, BEAUTIFUL.

BLACK OPAL, a recent Australian discovery, is one of the most beautiful stones hitherto found.

With it many inimitable jewelry creations are possible that must appeal in a forceful manner to the trade.

These remarkable stones exhibit a wonderful play of brilliant colors, ranging from light to cobalt blue, with flashes of violet, from delicate shades of green to peacock green, and all shades of reds, merging into orange and yellow tints.

Black Opal is a worthy addition to the finest stock, and jewelers will find it a welcome "Trade Magnet."

We can furnish these stones in various sizes and shapes, and their full merits can only be appreciated by being seen.

We make a specialty of AUSTRALIAN and MEXICAN OPAL MATRIX.

BUY FROM THE CUTTERS.

AMERICAN GEM & PEARL COMPANY

14 & 16 CHURCH STREET, NEW YORK

London, 16 Holborn Viaduct — Paris, 39 Rue de Chateaudun

FROM MINES TO MARKET



Boxes for silverware. Manicure and Toilet Sets.

Silverware Chests in any combination.

Flannel Rolls and Bags for Silverware.

Fancy Platforms and Blocks for Window Display.

Trays, for Show Cases and Travelers' Use, of every description.

Jewelry Boxes in many qualities and styles.

We Re-cover Window Platforms and Trays.

PAPER BOXES.

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples Cheerfully Furnished.

WOLFSHEIM & SACHS

Office and Salesroom:

35 Maiden Lane,

(Lorsch Building)

NEW YORK

Factory: 10 Gold Street, N. Y.

Examination in the Bankruptcy Proceedings Against George H. Carpenter and Maurice Dreshfield Continue at New York.

Thursday afternoon the examination of George H. Carpenter, with whom Maurice Dreshfield was associated in transactions by which $182,594 worth of diamonds are alleged to have been obtained from R. A. Breidenbach, 51 Maiden Lane, New York, by fraudulent means, was continued before Special Master Olney, 68 William St., New York.

Mr. Carpenter was again the witness on the stand, and under examination by Receiver Lesser. He was first questioned as to whether he paid out money other than by check since Sept. 1, 1907, and replied that he did at various times, but could not recall the amount or the exact dates without reference to the books of the Monarch Corporation. He stated that he probably paid out as high as $1,500. He testified that he had paid Charles R. Brown $750 in December, 1907. He said that he was not associated with him in any common venture, and had no agreement with him, except in regard to the discounting of a note relative to which he testified at the last hearing. He said that he paid Mr. Brown money to aid him in a financial scheme.

When asked if he told Mr. Breidenbach that any of the proceeds of the diamonds went to Mr. Brown, Mr. Carpenter answered in the negative. He said that Brown had received $7,800 and that $2,000 had been returned to him, and deposited in banks. He further explained that the money was turned over to Mr. Brown, with the understanding that he was to have a contingent consideration in the profits to be derived out of the business in which Mr. Brown was interested, and that he could not say that he considered the money turned over to Mr. Brown in the true nature of a loan. He said that Mr. Brown had not repaid the money, but that he had receipts for it. Mr. Carpenter said that he gave Mr. Brown the money at a time when it was hard to obtain money in the open market, when Mr. Brown needed it most. He further stated that he thought Mr. Brown at present was in Norwalk, O. When asked why he did not demand payment of this money, he pointed out that Mr. Brown was not in position to pay just then. Brown, he said, used the money for the incorporation of a company and for pay roll.

Mr. Carpenter said that he had received notes from Mr. Brown, who was interested in a steel and iron company, which approximated about $75,000, and that of these notes $35,000 went to Breidenbach, $15,000 to Maurice Dreshfield, and $25,000 to J. R. Roe. These notes were made by the William Cavanaugh Co., and indorsed by the Norwalk Steel & Iron Co. The notes given to Mr. Breidenbach were for security on the diamonds obtained from him. The notes were not physically indorsed, but Mr. Carpenter gave written guarantee to Mr. Breidenbach as to their payment; $15,000 in notes indorsed by Mr. Carpenter were given to Dreshfield to have discounted, but this was not done.

Receiver Lesser then questioned Mr. Carpenter about a man named A. Craigie, a stock salesman. Mr. Carpenter stated that this man attempted to sell stock for the Monarch Corporation at one time.

Mr. Carpenter said that up to May 11 he supposed that he had an equity in the diamonds obtained from Mr. Breidenbach, and further stated that he had no accounting from Mr. Dreshfield, but said that when Mr. Dreshfield pawned goods he was told about the proceeding.

Evidence was taken in regard to a concern known as the Pyrine Co., a firm manufacturing a fire extinguisher fluid. It appears that this factory adjoins the factory of the Monarch Fire Appliance Co., on Pearl St., New York. Mr. Carpenter said that he furnished money for the organization of this company, and went on to name the stockholders of the company. He named the two other men who were actively interested in the concern, and stated that the agreement which he had with them was that they were to share and share alike in the profits of the business. The hearing was adjourned at this point.

Friday morning, before the same Special Master, the examination in regard to the petition for the adjudication in bankruptcy of Maurice Dreshfield was continued. Petitions in involuntary bankruptcy were filed against both Mr. Carpenter and Mr. Dreshfield, and answers were returned denying the allegation of fraud set forth in the petitions. The hearing in regard to the petition against Mr. Dreshfield came up Friday morning.

The matter of the Dreshfield petition was set aside for a short time, and Mr. Straat, cashier of the Royal Bank, of New York, was called as a witness in the Carpenter matter of the previous day, and testified that Mr. Carpenter and Mr. Dreshfield came to the bank and deposited a package of diamonds, on which they received a loan of $5,500. He said that Mr. Carpenter had business dealings with the bank in September, 1907, but that he did not have an individual account, but stated that there was an account with the Monarch Corporation, and with the Monarch Fire Appliance Co., and one as George H. Carpenter, as trustee. He stated that the greater part of the diamonds obtained from Mr. Carpenter was still in possession of the bank. He was then excused.

The examination of Mr. Dreshfield was then resumed. Mr. Oppenheimer, the attorney representing Mr. Breidenbach, examined Mr. Dreshfield as to receiving diamonds from Breidenbach, and the testimony produced showed that diamonds had been received by Mr. Dreshfield from Breidenbach at various times from Sept. 24, 1907, until some time in December. After the vouchers for these transactions had been offered in evidence and marked for identification, Mr. Dreshfield said that he could tell what he did with all the diamonds under discussion. An adjournment was taken until 3 P. M. to-morrow. The examination in regard to George H. Carpenter will come up at 12 o'clock on the same day.

At a previous examination relating to the petition for the adjudication in bankruptcy of Mr. Dreshfield, Mr. Cohen, Mr. Dreshfield's attorney, made a motion to dismiss the petition on the ground that it does not state facts sufficient to constitute an act of bankruptcy. Special Master Olney overruled the motion on the ground that in his opinion he had no power to grant it. Mr. Cohen then moved to strike out the allegation of fraud against Mr. Dreshfield. This motion was also denied on the same ground.

At this hearing Mr. Dreshfield testified that on Sept. 16, 1907, he called at Breidenbach's office and that he introduced Mr. Breidenbach to Mr. Carpenter. It appears that the agreement which Mr. Dreshfield had was to the effect that Breidenbach was to sell the goods to Carpenter through him, and that he (Dreshfield) was to receive 10 per cent. above Breidenbach's cost price as his commissioner. When asked to state his conversation with Breidenbach in regard to the purchase of diamonds, Dreshfield stated that he told Mr. Breidenbach that he had a customer who wished to buy a large quantity of diamonds, and that he was in his employ as his fiscal agent. On Sept. 17, $13,900 worth of diamonds were purchased from Mr. Breidenbach.

Mr. Oppenheimer at this point stated that Dreshfield represented himself as agent for Carpenter in obtaining diamonds from Breidenbach. He said: "I claim that he was not the agent, the credit was given to both, and I want to show his dealings with Mr. Breidenbach, independently of his transactions with Carpenter. Credit was given to Dreshfield during the time he was obtaining goods for Carpenter and himself."

Mr. Dreshfield was then questioned as regards transactions which he had with Mr. Breidenbach previous to the time when Mr. Carpenter appeared on the scene.

Association Notes.

The Iowa Retail Jewelers' Association recently filed articles of incorporation under the laws of that State, and under the charter the association is empowered to hire assayers and publish a journal in the interests of its work.

The third annual meeting of the Alabama Optical Society began yesterday at Montgomery, Ala. The meeting began with the report of President E. H. Hobbs, of Selma, and that of Secretary J. H. Tinder, of Birmingham. The following was the programme of the papers that were read: "Optical Education and Ophthalmic Optics," John L. Moore, Atlanta; Diagnosis of Errors of Refraction," M. E. Butt, Childersburg; "Not How Little, but How Much We Should Know about Optics," Andrew Brown, Florence, O.; "The Anatomy of Orbital Cavities and Eyeball, with Laws Governing Refraction," lecture and demonstration by John W. Langley, Sylacauga; "A Minimum Price List," discussion led by A. N. Maumenee, of Mobile; "Astigmatism," W. H. Murphy, Birmingham; "Light and Lenses," Herbert P. McDonald, Mobile; address. "Examination for Cataract," E. E. Jenks, Mobile, and "Illustrative Cases," peculiar problems on refracting and their correction.

The McCreary Co., Renwick, Ia., has been succeeded by McCreay & Martin.

Chester Billings & Son

1840 Successors to 1908
Randel, Baremore & Billings

Importers of Diamonds
Other Precious Stones, and
Pearls, Diamond Jewelry

1840, Randel & Baremore; 1866, Randel, Baremore & Co.; 1880, Randel, Baremore & Billings; 1897, Chester Billings & Son

New York, 58 Nassau Street, 29 Maiden Lane
London: 22 Holborn Viaduct, E. C. Paris: 53 Rue de Chateaudun
Amsterdam: 2 Tulp Straat

GEORGE H. HODENPYL. WALTER N. WALKER.

HODENPYL & WALKER

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MANUFACTURERS OF FINE DIAMOND JEWELRY

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IMPORTERS OF

Pearls and Precious Stones

452 Fifth Avenue, New York
cor. 40th St., Knox Building

3 Rue St. Georges, Paris.

"There is Nothing in the Art that we cannot do."

Special Attention

GIVEN TO OUT OF TOWN ORDERS

The International Gem Co., Inc.

12-16 JOHN ST., NEW YORK
TELEPHONE 1241 CORTLAND

Lapidaries and Importers of Precious Stones

SPECIALISTS IN REPAIRING AND REPOLISHING RARE AND VALUABLE GEMS
DRILLING—ENGRAVING—SLITTING

H. F. BARROWS COMPANY

MAKERS OF

Rolled Plated Chains

FACTORY

NORTH ATTLEBORO, MASS.



NOTICE

Our New York Office is now Room 1705-17th floor SILVERSMITHS BUILDING 15-17-19 Maiden Lane.

TELEPHONE, 2384 CORTLAND

J. Edward Boeck Not Yet Sentenced on Eight Indictments to Which He Pleaded Guilty.

J. Edward Boeck, the jewelry salesman who was recently arrested and brought back from San Francisco charged with stealing over $200,000 worth of jewelry from various New York firms from whom he obtained the articles on memorandum, having recently pleaded guilty to six indictments for grand larceny in the first degree and to two indictments in the second degree last Thursday, was arraigned Monday for sentence before Justice Goff in the criminal branch of the Supreme Court.

Justice Goff, last week, issued an order for all the stolen property which had been in the possession of pawnbrokers to be produced in court, and the pawnbrokers were on hand Monday with the valuables, but no order for the return of the jewels was issued, as there are several replevin suits pending on which the pawnbrokers had put up bonds to indemnify the sheriff.

Jacob Marx appeared for the prisoner, Boeck, and Lawyer Hayes, who represented Goldstein Bros., with whom pearls were pawned, objected to turning them over until the replevin suits were settled. Justice Goff said that he would not interfere with the proceedings in the Supreme Court by ordering the property returned.

Boeck was remanded to the Tombs for sentence to-day.

Justice Goff had Clerk Penny read the eight indictments for larceny against the defendant.

The first two charged him with the larceny of the five pearls, valued at $23,000. The third indictment was for a brooch, valued at $2,250, pawned with Simpson. The fourth was for a necklace, valued at $1,800, pawned with Simpson. The fifth covered the larceny of another necklace, valued at $2,500. This could not be accounted for. Boeck explained to the court that he had sold the $2,500 necklace in San Francisco for $2,000.

The other indictments charged the larceny of pearls and rings, valued at several thousand dollars. They were pawned with Simpson.

Sultan of Turkey Was Not the Purchaser of the Hope Blue Diamond.

A cable dispatch to the New York *Sun*, dated May 7, quotes the London *Express* as saying on the authority of its Paris correspondent that the purchaser of the Hope blue diamond was not the Sultan of Turkey, as was stated, but a wealthy Spaniard, Señor Habid, who is a collector of rare jewels and who has an office in Paris.

At the office of Joseph Frankel's Sons it was said that the Sultan of Turkey did not purchase the diamond, but the name of the real buyer was not divulged. Simon Frankel said that information relative to the buyer and the price paid must come from the purchaser. He admitted that the diamond was sold by Lindenbaum & Weil in Paris, but refused to talk further on the matter.

A later cable from London also names S. I. Habib, of the rue Laffitte, Paris, who owns a collection of rare gems, as the possessor of the gem. The price paid is said to be $400,000.

The "Hope" diamond, as the stone has been called for the past 75 years, is famous the world over for its size and its color. It is of a beautiful blue hue, very brilliant, and weighs 44¼ carats. It is believed by collectors that this diamond is the remainder of the famous blue diamond of irregular shape, weighing 112 carats, which was brought from India by Tavernier in 1642 and sold to Louis XIV. A century later it appeared in triangular shape in the crown jewels and weighed 67⅛ carats. During the French Revolution the entire regalia of the crown was seized, and in August, 1792, was deposited in the Grade-Meuble, from which place it was stolen in September of the same year. No trace of the Blue diamond or any of its companions was ever discovered, but in 1830 Daniel Eliason put on the market the present "Hope" diamond, which corresponded in color and other particulars exactly to the famous blue French jewel. This diamond he sold to Henry Thomas Hope, from whom it obtained its name, and who exhibited it in the London Exhibition of 1851.

The diamond remained the property of the heirs of Mr. Hope until it was purchased from the estate through an order of the Master in Chancery, by Mr. Frankel.

Jewelers' 24 Karat Club Opens New Club Rooms in Maiden Lane.

The Jewelers' 24 Karat Club of New York City held an informal opening, housewarming and luncheon at the new club rooms on the third floor of the Reisenweber Building, 57 Maiden Lane, New York, on Monday, from 12 M. until 2 P. M., during which time fully 100 members and guests of the club enjoyed luncheon and spent a short time in social intercourse. The new rooms are commodious and well adopted to the needs of the organization, and make a most convenient and acceptable place for the members of the club to meet each other every day for a short time.

Monday the lounging room was located in the front of the building, with the dining tables at the center and at the rear, but it is proposed to reverse this order and have the smoking room at the back, and the dining tables in the front. The rooms are finished in green and white, and when the pictures loaned by James Rice, Jr., and the other decorations are in place, the appearance of the quarters promises to be most inviting.

President Harry Larter was on hand with a handshake and pleasant word for all comers, and with the others responsible for the establishment of the new headquarters, was the recipient of many congratulations from members and guests alike.

S. Goodman, who conducts a store on G Ave., Douglas, Ariz., was robbed of $1,000 worth of stock recently. Access to the store was gained by breaking one of the panes of glass in a window at the back of the store. The most valuable stock was locked in a cupboard under the bottom of the front show window. The robber pulled out the staple by which the door to the hiding place was locked and helped himself to the best of the stock.

New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held Friday, the following members being present: Chairman Butts, President Sloan, Vice-President Champenois, Treasurer Karsch, Secretary Noyes, and Messrs. Abbott, Alford, Bowden and Brown of the committee. The following new members were admitted:

F. H. Bartlett and A. R. Campbell, Morrisville, Vt.; Herman Engel, Wilkes-Barre, Pa.; G. W. Loar & Co., Grafton, W. Va.; Steffeck & Willimovsky, Chicago; Alex. Brown, Cleveland, O.; A. & S. Esposito Co., New York; M. J. Buechler, Bridgeport, Conn.; Walter F. Robbins, Skowhegan, Me.; Sigmund Wyler, New York; T. Lundy, San Francisco, Cal.; F. Willis Sharpe, Oakland, Cal.; H. O. Bailey, Shawnee, Okla.; L. Kamstra, Safford, Ariz.; Luckenbach & Co., Los Angeles, Cal.; W. E. Pearce, Oklahoma City, Okla.; C. H. Watson, Westfield, Pa.; Henry M. Abrams Co., San Francisco, Cal.; T. J. Bradley, Newark, N. J.; Harry Jacoby, Oroville, Cal.; Mayer & Weinshenk, San Francisco, Cal.; Guy R. Burleigh, Phoenix, N. Y.; David I. Seifert, Beaver Falls, Pa.; C. B. Graves, Hawarden, Ia.; Cohen Brothers, Minneapolis, Minn.; Proctor & McIntyre, Valley City, N. D.; Evan's Jewelry Store, Reading, Pa.; Pacific Jewelry Co., Seattle, Wash.; Frease & Allen, Napoleon, O.; Ira S. Dresbach, Tiffin, O.; Taylor & Klar, Dennison, O.; Parritt Jewelry Co., Des Moines, Ia.; A. A. Everts Co., Dallas, Tex.; R. J. F. Roehm & Co., Detroit, Mich.

The following rewards of $100 each were ordered paid:

Nos. 47 and 48 to Captain John Halpin for distribution among several members of the Chicago police force. No. 47 for the arrest and conviction of burglars who smashed the show window in the store of Chas. A. Joneson, 5915 S. Halstead St., with a flatiron while the store was open for business and stole six diamond rings of the value of about $1,400. The robbers were arrested Dec. 30, and William Bailey received an indeterminate sentence of from one year to life imprisonment in Joliet, and James O'Neill an indeterminate sentence of from one to 20 years in the same prison. Frank Everett, an accomplice, was given a term of from one to 10 years, and Frank Edwards, another accomplice, was given a sentence of from one to 14 years. Five out of the six diamond rings were recovered and returned to Mr. Joneson. No. 48 was for the arrest and conviction of burglars who broke the show window in the store of Dave Holtz, 4740 S. Ashland Ave., Dec. 26, while the store was open for business, and stole diamond jewelry valued at about $3,500. This robbery was committed by the same parties who broke the show window of Mr. Joneson and was included in the sentence named above. Part of the goods which were stolen were recovered.

No. 49. To the Infirm Police Fund of Cleveland, O., for the arrest and conviction of Edward Campbell and James Livingston, who broke into the store of Knittle & Longtin, of that city, March 20, and stole miscellaneous jewelry and silverware to the value of about $700. Campbell was sentenced to the Ohio State Reformatory and Livingston was given a fine of $25 and costs. A portion of the goods was recovered and returned.

The store of the Barnham Jewelry Co., Blakeley, Ga., has been destroyed by fire.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.

GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

MOUNT & WOODHULL,

IMPORTERS OF

DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

26 Maiden Lane,
(Southwest Corner Nassau Street)
NEW YORK

EMERALDS, DIAMONDS AND PEARLS

CABLE ADDRESS: MILBAGG

BAGG & CO.
Successors to BAGG, PERINE & CO.
IMPORTERS
452 FIFTH AVENUE, at 40th Street
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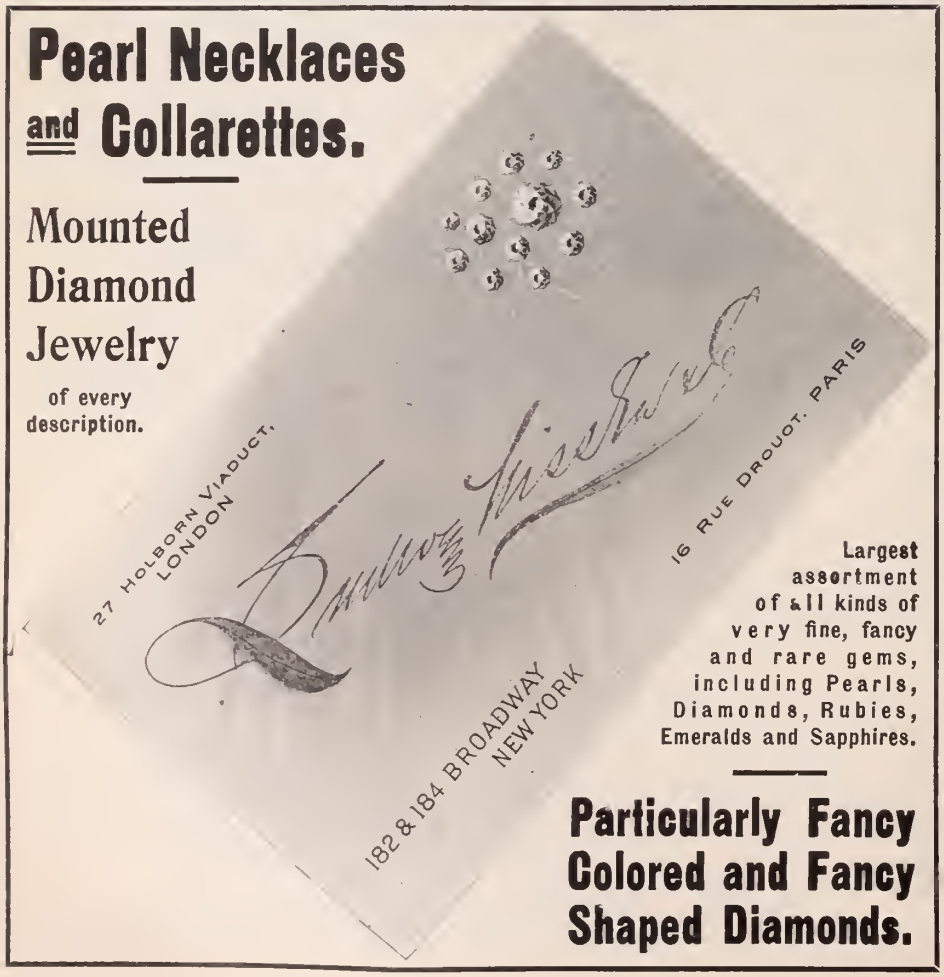
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RUBIES AND SAPPHIRES

Pearl Necklaces and Collarettes.

Mounted Diamond Jewelry

of every description.



Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Rubies, Emeralds and Sapphires.

Particularly Fancy Colored and Fancy Shaped Diamonds.



THE LINE THAT SELLS, LEATHER FOBS

WITH EMBLEMS OF ANY SOCIETY, Black or Tan Leather.

SPECIAL GRADE, with extra quality Gold-plated Emblems, $3.33 dozen.

REGULAR GRADE, with regular quality Gold-plated Emblems, $2.00 dozen.

LESS 10% FOR CASH, On Single Cards or Half-dozen on Card.

Send your Order To-day.

THE CHAS. S. PURDY CO.
SOCIETY EMBLEMS
290 Westminster St. Providence, R. I.

IF YOU NEVER HEARD OF

LEDERERMAKE

"Three ★★★ Star"
CHAINS

YOU'RE NOT UP-TO-DATE OR WIDEAWAKE

Bold Pennyweight Thief Returns to Jewelry Store He Robbed and Is Arrested and Sent to Jail.

PROVIDENCE, R. I., May 11.—For the next 60 days Richard Howard, who is supposed to be a clever pennyweighter, will spend his time in the Providence county jail. Howard was arrested after substituting a cheap locket for a costly one in the store of the Weybosset Jewelry Co., at Weybosset and Mathewson Sts. If he had not been a bold thief he would be at liberty now.

Thursday afternoon Howard went into the jewelry store and asked to look over some lockets. The first tray pulled out did not contain articles good enough for Howard, and thereupon the clerk showed some which were listed at $25 each. These appeared to suit the customer as he lingered long and lovingly over them. The clerk was a trifle suspicious and watched him closely. His vigilance was a trifle late, however, for while the customer was looking at the cheaper grade of goods he managed to steal one locket valued at $1.25.

Even while the clerk was watching him the crook managed, by some adept trick of his hand, to remove one of the $25 lockets from the tray and substitute in its place the $1.25 one. Then, saying that he would return later to make his purchase, he left the store without buying anything.

Shortly after this the clerk discovered that the locket had been stolen. He notified police headquarters, and gave the detectives there a description of the thief, not thinking that the man would make good his promise to return. In the meantime Howard had made his way to the nearest pawnshop and got $15 on the stolen locket.

Later in the day, with a nerve that the police later admired, Howard again put in an appearance in the jewelry store. Word of his arrival was sent to the police, and Inspector Caffrey was awaiting him when he again reached the street. In the district court on the following day he was charged with larceny of the locket and was sent to jail for 60 days. His picture and Bertillon measurements were taken. The man confessed the crime and told where he had pawned the locket, which was later recovered by its owner.

Henry Bervolitz Commits Suicide by Taking Poison, in His Jewelry Store at Union Hill, N. J.

HOBOKEN, N. J., May 11.—Henry Bervolitz, who conducts a large jewelry business at 263 Bergen Ave., Union Hill, committed suicide in his store Friday morning by taking poison. A customer who entered the place, after waiting some time, could get no one to attend to him and became suspicious and instituted a search, after calling the police. In a little room in the rear of the store the jeweler's body was found lying on the floor. A physician said that he had been dead for some time.

Bervolitz opened his place early Friday morning, and was seen by passers-by busied about his work. It was shortly after 9 o'clock the discovery was made that he had killed himself with poison, the nature of which has not yet been ascertained. No reason can be assigned for his act, as his business, which was one of the largest in the town, had apparently been prosperous.

He was 34 years old and unmarried. He had no family ties of any kind. His near kindred, if he had any, are supposed to be in his native land, Russia.

Why Do Advertisers Use Weak Mediums?

WHY is it that many men who are level headed in other matters include such useless journals in their advertising list? This question is the despair of the honest solicitor, and puzzles many a publisher who is working hard and spending much good money to make a medium of real merit.

It seems to *Selling Magazine* that one great reason, if not the chief one, why some manufacturers use papers which are "faky" or foreign to their field, is that they have no clear idea as to what advertising is for. If a man does not know what he wants to do, he can hardly be expected to know what tools to use. He can hardly choose his vehicle if he doesn't know where he is going.

When advertising is thought of as doing its work by some sort of "hokus-pokus," or as a sort of mysterious sacrifice to the god of success, there is no reason why any old thing resembling a paper should not suffice, especially if it be made of good stock and fine ink, no matter how little of these materials are actually consumed in the making.

But if advertising is expected to exert a certain influence over a specific group of people, it can hardly do so unless the vehicle chosen reaches those people. And if the announcements are expected to awaken interest, esteem and confidence, there would seem to be a psychological fitness in using a paper which has the interest, esteem and confidence of readers.

It is more and more generally admitted by the best marketers that advertising does a specific, necessary work in connection with the marketing of products. And that the work can be done more economically and advantageously by advertising than in any other way. And further, that that expensive mixture of brains, and paper and ink, known as a first-class trade or technical journal, if thoroughly developed, is by far the most economical medium through which to do this advertising.

But the trouble is that a paper without editorial merit, circulation or influence, looks to the superficial examination so nearly like the real thing, that large talk and apparently low rates often capture the man who is not on his guard. Then the mediums which do things have to bear the burden of the whole outlay for so-called advertising.—*Selling Magazine.*

Government Solicits Bids to Supply Various Articles to Rock Island Arsenal.

WASHINGTON, D. C., May 11.—The commanding officer of the Rock Island Arsenal, Rock Island, Ill., is inviting proposals until June 1 for the following items:

For 60 dozen jewelers' saws, No. 002; 500 ounces sheet silver, in strips.

For 60 ounces silver wire.

For 10,000 silver joints, 80 per cent. fine.

For 10,000 silver ring catches, 80 per cent. fine.

For 50 pounds jewelers' pink cotton.

For 75 ounces gold, 14k., in sheets.

For five ounces gold wire.

For 150 hollow gold balls, 14k., 0.10-inch diameter.

For 80 enameled targets, back to be of 14k. gold, for pistol shot badges and marksmen's badges.

For 20,000 pounds cutlery steel, for manufacturing knives.

For one dozen jewelers' hand brushes, hard, five-row.

For two dozen jewelers' hand brushes, soft, five-row.

For eight unset black diamonds, for dressing purposes, not less than ½ nor more than ⅝ carat.

Death of George H. Sackett.

George H. Sackett, the former head of the firm of Sackett, Davis & Co., manufacturing jewelers, Providence, R. I., died on Sunday at his home, 237 Clermont Ave., Brooklyn, N. Y., in his 82d year.

Mr. Sackett was at one time the New York representative as well as the head of the firm of Sackett, Davis & Co., which had offices at 15 Maiden Lane in 1873. The firm name was originally Sackett, Davis & Potter, and had offices at 170 and 199 Broadway, New York. The firm has been out of business over 20 years, but was at one time one of the largest manufacturing jewelry concerns in Providence, R. I.

Deceased was born in Providence, R. I., Aug. 24, 1826, and had lived in Brooklyn for half a century. He was affiliated with the Second Unitarian Church. Surviving him are a widow, Sarah Sheldon; two sons, George O., Providence, and Herbert S., Brooklyn, and three daughters, Mrs. Stanley M. Dewey, Rutherford, N. J., and the Misses Edith S. and Mary J.

The funeral services were held from the late home of the deceased last evening, at 8 o'clock, the Rev. Dr. Caleb S. S. Dutton, of the Second Unitarian Church, officiating. The interment will be at Providence, R. I.

Young Woman Who Played Substitution Trick on New York Jewelers Believed to be Working in Boston.

The Jewelers Security Alliance, New York, received a letter Tuesday morning from the Thomas Long Co., 39 Summer St., Boston, Mass., stating that a young woman, about 28 years old, succeeded in securing from the concern a diamond ring with a stone weighing three carats less 3/64, valued at $750, by a clever trick.

This is thought to be the same young woman who so successfully worked the substitution game on jewelers in New York in the past few weeks. She is described as being about five feet seven inches high and weighing about 130 pounds. She has dark brown hair. The description given in THE CIRCULAR-WEEKLY of the young woman who worked in New York City seems to fit the woman reported working in Boston, and jewelers throughout the country are again warned to beware of her when she calls and asks to see solitare diamond rings.

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1 doz. asst. sizes, metal, 35c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

Gems and Precious Stones

Cloth, Postpaid, $1.00. Published by the Jewelers' Circular Pub. Co., 11 John St., New York.

Pittsburg.

George W. White, who has been in Brooklyn for several weeks, returned home this week.

The Pittsburg Chamber of Commerce moved yesterday into its new home in the Keenan building.

David Jacobson, who says he is 27 years old and lives at 1308 Colwell St., was arrested last week in Second Ave., charged with selling "fake" jewelry.

The collection of antique watches of H. J. Heinz, in the gem room at the Carnegie Institute Museum, has attracted many visitors since they were placed on display. The collection numbers 66 watches, some of them dating from the 10th century, and it is valued at over $10,000.

All of the wholesale jewelers of Pittsburg have signed a petition agreeing to close Saturdays at 1 P. M. beginning June 1 and continuing until Sept. 1. Mr. Christy, of West, White & Christy, succeeded in getting all of the wholesalers and jobbers to agree to this proposition.

Among the out-of-town jewelers who were in Pittsburg last week were the following: Asa Joseph, Donora; F. B. McKinley, Washington; B. E. Brown, Monessen; E. A. Bloser, New Kensington; E. F. Seaman, Monongahela; F. P. Liljedahl, Braddock, and William Melcher, Newton, Mass., who paid his first visit to this city in 15 years.

Alexander Sommerville was arrested, last week, by Detective Eagan and locked up in the Oakland police station, charged with having passed a bogus check on L. M. Smit, Fifth Ave. and Masters Way. The amount involved was $6, and as the money has been refunded to Smit and he suffered no loss, Sommerville was released, as Smit refused to prosecute him.

Charles C. Murray, receiver of the Fort Pitt National Bank, filed a bill in equity in court here last week, asking that a receiver be appointed for the Ohio Cut Glass Co. It is stated that the company is insolvent and is indebted to the bank to the amount of $24,000. The glass company formerly operated a plant at Bowling Green, O., but the plant is about to be dismantled.

The Adams Express Co. has secured no trace of the bandits who robbed the express car on train No. 25 on the Panhandle Railroad and stole a package of diamonds belonging to Sam F. Sipe, the diamond merchant, and other packages of jewelry. Some of the jewelry has been picked up near the scene of the robbery, but Mr. Sipe has not recovered any of his goods, although he will not lose anything because of the theft.

In the standing of the clubs of the Jewelers' Duckpin League, Roberts Team No. 1 now leads Wattles Team No. 1 by one game. The clubs rolled May 4, and the Roberts No. 1 took four games from the Roberts No. 2. The Wattles No. 1 took three out of four games from Wattles No. 2. Arrangements for the banquet to be held May 21 are in progress, but it has not been decided at which hotel the banquet will be served.

Howard Hall, who is serving a seven-year sentence in the Western penitentiary for robbing the jewelry store of Graf & Niemann in 6th St., Aug. 13, 1905, has received notice that he has fallen heir to $15,000. After Hall had entered the building a porter noticed that something was wrong and notified the police. When the detectives arrived and made a search of the building they found Hall under the show window, in a little apartment only several feet square. Hall has been a model prisoner, and now says that he intends to spend his fortune to secure a pardon, application for which likely will be opposed by the police, as Hall cleverly planned his crime and had made arrangements to carry off a large amount of stock in broad daylight.

Harrisburg, Pa.

TRADE CONDITIONS.

While their business is not equal to the volume for the corresponding period of 1907, Harrisburg jewelers report themselves as well satisfied with their trade considering the present conditions. Few of them look for a busy Summer, but all are expecting a good Fall business, which may open a little later than usual on account of the Presidential election in November. Nearly all of the jewelers are well supplied with repair work.

L. A. Faunce was one of the checkers for the second annual endurance run of the Harrisburg Motor Club to Philadelphia and return last week. He was stationed at Allentown, and reports a very successful run.

Henry Claster has completed his two new offices at the rear of his new Market St. store, one for his head watchmaker and another for himself. They conform to the general style of the entire interior and are very handsome.

Doutrich & Co., who have a chain of stores in various portions of eastern Pennsylvania, have purchased the clothing and jewelry store of Joseph Kahn, on Market St., known for years as the Baltimore One-Price Store. Mr. Kahn will remove to Richmond, Va., to engage in the theatrical business.

Judge Kunkel has held the charter application of the Business Men's Association of Pennsylvania under advisement. This association was organized to work for the repeal or material modification of the mercantile tax laws at the coming session of the Legislature, and numbers many jewelers among its members.

Charles Beaver, who has been wanted for participation in the robbery of May's jewelry store in York several weeks ago, was arrested in York last week. Beaver was seen in the vicinity of the store on the day the robbery was committed. He was but recently released from prison for a similar robbery at Swartz's jewelry store in York a few years ago. He was taken before Alderman N. C. May, where he was committed to jail. Detectives took Beaver to jail as soon as he had been committed. While in the office of the alderman Beaver is said to have made a partial confession.

John Brennan was recently arrested in Norwalk, O., accused of attempting to burglarize the retail jewelry store of O. G. Carter, Jr., New London. He was bound over to the grand jury in $5,000 bonds. When taken into custody Brennan had in his possession burglars' appliances and a receipt for a registered letter sent to Harry Boyer, Bay City, Mich.

Boston.

John Ferguson, formerly with Henry Cowan, is now with W. J. McCarthy, Lawrence.

Reginald C. Robbins, of the Boston office of the Waltham Watch Co., returns this week from abroad.

C. W. Davidson, of the Thomas Long Co., has been ill since his return from a trip to New York somewhat over a week ago.

Ralph Putnam, buyer for J. E. Caldwell & Co., Philadelphia, Pa., who was formerly with Bigelow, Kennard & Co., was in Boston this week calling on prominent dealers.

The New England Watchmakers' Club met May 12 at its headquarters on Bromfield St. The programme included papers by C. M. Smith, T. P. Pratt, L. E. Nichols, Joseph Sundin and William Homans.

The optometry registration bill is encountering strong opposition in the Massachusetts Legislature. Advocates of the measure secured its substitution for the adverse report of the original committee, but the Ways and Means Committee reported against it last week. To-day an attempt will be made to override the opposition from that quarter.

E. A. Marsh, superintendent of the Waltham Watch Co.'s factory, has resigned and is succeeded by J. W. Burckes, formerly assistant superintendent, whose successor in the latter capacity is E. C. Richardson. Mr. Marsh had been identified with the Waltham Watch Co. for upward of 40 years, and retires after a career of honorable activity with the good will of a host of friends in the big establishment of the company.

Newark.

Capt. Carroll, of the detective bureau, is satisfied that Charles Hauser, arrested recently in Camden, is none other than the man who, under the name of Charles Kaufmann, Feb. 4, last swindled Titus Pantillon, 215 Mulberry St., out of goods valued at $72. The captain was led to communicate with the Camden authorities and ask for a picture of Hauser, which was sent to him. Pantillon, as well as the woman in whose house the prisoner rented a furnished room the day that Pantillon was victimized, identified the picture as that of Kaufmann.

Charged with the theft of jewelry by two firms for which he formerly worked, Howard Baldwin, 15 years old, an apprentice, of 91 Union Ave., Irvington, was placed under $500 bail in the First Precinct Court last week. The complainants were Henry Allsopp, of Allsopp Bros., 26 Camp St., and Fayette P. Scofield, of Scofield & De Wyngaert, 50 Walnut St. The jewelry has been recovered. The theft for which Baldwin was arrested was at the Allsopp factory, where it was discovered entrance had been effected through a rear window and four rings and a scarf pin taken, but through the lad the detectives also cleared away the mystery which surrounded the disappearance of a diamond ring valued at $200, which was reported lost by the firm April 21. The youth admitted having taken it and told the detectives where he had sold it. At Scofield & De Wyngaert's the youth took a scarf pin valued at $25 Dec. 20 last, he admitted.

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Baltimore.

L. Rosenfeld, watchmaker and jeweler, recently moved from 829 N. Gay St. to 914 E. Baltimore St.

De Florian & Co., formerly located in the Union Savings Bank building, have retired from business.

Jacobi & Co. are now located on W. Saratoga St., a short distance from the corner of N. Charles St.

Louis Kappalman, diamond dealer and jeweler, 30 S. Broadway, has just returned from a business trip to New York.

Henry A. Caplan has recently opened a store at 816 W. Baltimore St. Mr. Caplan was formerly located on N. Eutaw St.

Leo Gammie, formerly with S. Kirk & Son Co., is now associated in business with Maurice L. Reeder, at 40 W. Lexington St.

The balance of the stock and fixtures belonging to the firm of Michaelson & Levinson was sold on Monday, May 4, by the trustee.

The Independent Jewelry Co. is now permanently established at the corner of Broadway and Baltimore St., where it has convenient and spacious premises well suited to the jewelry and optical trades.

Simon Janowitz & Sons, 216 N. Charles St., were visited last week by a well-dressed young man, who introduced himself as "Eugene Carroll," and stated that he was the son of Dr. D. H. Carroll, who is treasurer of the Consolidated Cotton Duck Co., and one of Baltimore's representative men. He asked to be shown some diamond rings, and finally selected one priced at $110, and said he would return shortly and pay for it. S. Janowitz waited for the young man, who soon returned with a check for $140 drawn upon the National Howard Bank and signed "D. H. Carroll." Mr. Janowitz, who is a constant reader of THE CIRCULAR WEEKLY, keeps posted as to the moves and methods of swindlers, and became suspicious. He asked the purchaser if he could not postpone taking the ring until next morning, when he would cash the check for him. The young man acquiesced very pleasantly and left the store. After he had gone the jeweler learned that Dr. Carroll had no son named Eugene, so the police were notified of the attempted swindle and furnished with a description of the young man. Reports from other houses say that he tried the same game elsewhere, but apparently got no one to deliver the goods or to cash the check.

"Side Lines" is the title of a little folder handsomely printed and illustrated, which is now being published by the Julius King Optical Co., New York, Chicago and Cleveland. Volume 1, No. 1, for May, which has just appeared, contains fine illustrations in half-tone and colors, of some of the King specialties, as well as a lot of information about the concern, its traveling force and the various articles in the optical line which it produces from lenses, goggles, reading glasses, opera and field glasses, etc., up to the little model of an optical workshop designed for a window display. "Side Lines" will no doubt be appreciated by all the members of the jewelry and optical trade into whose hands it may fall.

Attleboro.

TRADE CONDITIONS.

Early reports from the advance guard of the traveling salesmen now on the Summer trips are, on the whole, satisfactory. It is evident that much of the present stagnation will be relieved within a few weeks.

Carl M. Wendelstein is making an addition to his shop on Park St.

Harry E. Hall has left for the west with the sample case of Borden & Hull.

Clifford Tanner has the position as foreman for the G. F. Sturdy Sons Co.

Contest has arisen over the will of the late John W. Stavers, of the Taunton Pearl Works. He left $30,000, equally divided real and personal. He left all in trust for his daughters, the estate at their death to go to a hospital in Portsmouth, N. H. The daughters object to this disposition.

The manufacturing jewelers have been annoyed at recent dispatches sent to and published in the daily press all over this part of the country, indicating a great boom here. With all their optimism the facts are certainly different, and they consider such exaggeration in the long run harmful.

The C. O. Sweet & Son Co. filed its annual report with the Secretary of State last week through Treasurer Charles O. Sweet. The figures show: Machinery, $18,850; cash and debts receivable, $32,567; manufactures and merchandise, $18,321; capital stock, $5,000; accounts payable, $4,578; floating debt, $3,709; surplus, $56,451.

The Taunton Pearl Works filed its annual report last week through Treasurer Albert A. Ormsbee. The figures show: Real estate, $15,000; machinery, $17,000; cash and debts receivable, $34,384; merchandise, $40,881; furniture, $3,500; good will, $6,000; capital stock, $100,000; accounts payable, $5,120; surplus, $11,645.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was cheered as "the next Governor of Massachusetts after Draper" at last week's banquet of the Dorchester Young Men's Republican Club in Boston. In his speech he strongly advocated a minimum tariff, adequate to protect American industries, and a maximum to be used as a weapon in international trade.

An important concession to the jewelry manufacturing industry is contained in the bill finally drafted by a committee of the Massachusetts Legislature, which has been working on the measure for weeks. The issue is hours of work, which the General Court seeks to regulate. The same bill in one form or another has come up for years, and the Attleboro jewelers have secured the aid of their representatives to get the measure modified or killed. The purpose of the move is to cut down the legal hours of work in some lines of industry to a maximum of 54 hours per week. As the bill has been drawn year after year it would have applied to the jewelry factories. While sympathizing with the generally humane purpose of the promoters, the jewelers maintained the practical effect would be a hardship to them and to their employes. They held that as the trade is now run there must be periods of high pressure and periods when work is very light. To impose a 54-hour-a-week restriction of the rush seasons would be to rob the manufacturer of his harvest time, and the workman of his opportunity to make up for the slack seasons. The claim of the jewelers and their representatives was that the bill should either expressly except them or be defeated. The bill as now drawn, with only one dissenter in a committee of 11, does except the jewelers, and with them the straw hat makers, who also suffer extremes of work and idleness. There is reason to expect that the bill will pass.

North Attleboro

TRADE CONDITIONS.

Returns received thus far from the salesmen who are now out two weeks on the road, while not of a record-breaking size, are fairly good. Manufacturers expect that May will be a fairly good month and that business will extend into June. The bulk of the orders are from the west.

William H. Bell left Thursday for the west in the interests of his concern.

Orin W. Clifford, W. H. Bell and Charles H. Clark have been elected members of the executive committee of the Town Improvement Society.

William Baldwin and Walter Boss have purchased the business of the Attleboro Falls Mfg. Co., which is located on Mt. Hope St., Attleboro Falls. Messrs. Baldwin and Boss have both been employed until lately by the Standard Button Co., Attleboro. Mr. Boss is the traveling representative and Mr. Baldwin has charge of the factory.

The Bacon Memorial Fountain, which will be erected on Bacon Sq., Plainville, to perpetuate the name of a pioneer jeweler who accomplished much for Plainville, will be set up in a few days. On the front of the granite fountain will be cut the name "Joseph Turpin Bacon," to whom the fountain is dedicated. An interesting programme will be arranged on dedication day.

A State Health Inspector visited the jewelry factories the past week to ascertain if the new requirements relative to sanitary conditions and emergency kits were being observed. A number of violations were detected that were unintentional. The offenders were asked to consult with the local Board of Health in remedying conditions and the owners gladly consented to do so.

Judge Fred B. Byram, administrator for the estate of Frederick E. Sargeant, is endeavoring to collect payment on two life insurance policies. One is for $2,000 on the Massachusetts Accident Insurance Co., covering a violent death, but the insurance company has declined to hold itself liable because the declaration of the coroner was simply "drowning." The suit will establish, it is expected, the exact cause of Cashier Sargeant's death. The other action was brought in the Worcester courts against the State Mutual Insurance Co. It is to obtain $1,000. Mrs. Sargeant is seeking the money, and the company has held up payment until the courts decide who is entitled to the money. The policy was taken out by the former cashier of the Jewelers' Bank before his marriage. He frequently expressed his determination to make the policy over to his wife, but neglected to do so.

J. M. Welch, Bryson City, N. C., recently moved his stock into newly furnished quarters on Depot St.

Washington, D. C.

The United States National Museum, last week, received as a bequest from the late Stephen Decatur Smith, through his son, S. Decatur Smith, Jr., of Philadelphia, a plain gold ring formerly the property of Commodore Stephen Decatur, given him by his fellow officer, Richard Somers, at Tripoli, in 1804.

The beautiful jeweled and gold ostensorium recently made in Baltimore for St. Mathew's Church, of this city, has been the subject of much favorable comment in the newspapers and among the church dignitaries in the past week or so, since it arrived in this city. The ostensorium, which is illustrated and described in detail on page 41 of this issue of THE CIRCULAR-WEEKLY, is made of 18-karat gold, is set with 175 diamonds, as well as six rubies, two sapphires, an emerald and four amethysts. It stands 31 inches high and is valued at nearly $25,000.

A. Silverthau, of S. Silverthau & Sons, New Haven, Conn., was in this city last week and recovered another of the diamond rings stolen from his firm by George Bramhall, "the automobile clock thief," who, as told in THE CIRCULAR-WEEKLY last week, was sentenced at New Haven to serve a term of two to four years in the State prison for the theft. In all the complaint charges Bramhall with stealing three diamonds worth $900 from S. Silverthau & Sons. One of these stones was recovered by Mr. Silverthau after the arrest of Bramhall in Cincinnati, and a second diamond, which had been pawned in this city for $125, was recovered through the local detective bureau and turned over to the New Haven jeweler.

Victor E. Desio & Co., successors to Gerome Desio, manufacturing jewelers and importers of bric-à-brac, 1107 F St., N. W., will reopen their branch Summer store at Bethlehem, White Mountains, N. H., July 11. This makes the 10th season that this branch store has been run by the concern which last week closed a deal for the rental of a store adjoining that which they had previously occupied at Bethlehem. The firm recently renewed its lease at its present quarters on F St. for a long term of years and has had the store's ceiling cleaned by a new process, which requires no painting and which was finished within six hours. A number of interior improvements have been made. A note in a recent issue of THE CIRCULAR-WEEKLY referred to S. Desio as having re-leased his quarters, but this was an error, as Victor E. Desio & Co. were meant.

A suit for $10,500.40 damages was filed recently at Lexington, Ky., in which O. R. King and W. A. Metzger are plaintiffs and John W. Hendricks and Percy Hendricks are defendants. This suit is brought to recover damages done the jewelry firm of King & Metzger in the falling of the wall of their store on Main St. When the Third National Bank builders were excavating to erect their building, this wall was undermined and fell in and destroyed a large amount of stock in the jewelry store, it is alleged. The Third National Bank is made a party to the action.

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11 John Street, New York

Philadelphia

James Stewart, watchmaker, 2055 South St., was last week elected head chieftain of the Caledonia Club.

Fred Hurlburt, of H. O. Hurlburt & Sons, is expected to return in a fortnight from a two months' pleasure tour of Europe.

John Heil, for many years with Otto Jarck, Easton, resigned his position last week to go with C. W. Bixler & Co., also of Easton.

A window of the jewelry store of Jacob S. Singer, 2117 South St., was smashed by thieves Thursday night, and articles valued at $25 were stolen.

W. A. Bush, a retired Easton, Pa., retailer, passed through this city last week with his wife and daughter on an extended pleasure trip through the south.

Herman Donath, retailer, 2446 Kensington Ave., has gone to New York to attend the convention of the I. O. B. B. as a delegate from the Philadelphia Lodge.

Joseph B. Bechtel, of Joseph B. Bechtel & Co., spent the week canvassing the Schuylkill and Lehigh valleys. Thomas Judge has returned from a trip through Maryland.

The property 924 Chestnut St., once the headquarters of the Philadelphia Jewelers' Club, and once occupied by the old firm of Sackett & Co., is to be sold at public auction to-day.

Articles of incorporation were granted last week at Dover, Del., to the Leroy Mfg. Co., New York, to manufacture jewelry, watches, etc., with a capital stated to be $20,000.

F. W. Fuller, a prominent jeweler at 217 Federal St., Camden, N. J., has an attractive show window display of small American flags made to wave by a clockwork contrivance.

The show case in front of the establishment of Springmann Bros., gold platers, 722 Chestnut St., was broken into by thieves last week, and a considerable quantity of goods stolen.

James McMillan, of the material department of M. Sickles & Sons, who has been seriously ill, is reported as being able to leave his bed, and is expected to be able to resume his duties in about three weeks.

Sol. Sickles, of M. Sickles & Sons, returned last week from a trip through the State. Max Polak left for Maryland and the Eastern Shore district, and Jesse Logan Browne left for an extended southern trip.

George W. Banks, of the Bailey, Banks & Biddle Co., has left the Aldine Hotel to spend the month of May with his family in Washington, D. C., where his son-in-law, Lieut.-Com. Henry Bertrand Price, U. S. N., is stationed.

The first meeting of the creditors of Naum Rosenbaum, bankrupt jeweler, 9th St. near Chestnut St., has been called for next Saturday at 10 o'clock at the offices of Referee Richard S. Hunter, 308 Walnut St. The stock and fixtures of the store were recently sold at public auction.

E. K. McGill, optician, has removed from 11th St. below Chestnut St., to 11th St. below Walnut St. The old store of Mr. McGill has been taken as an optical establishment by G. W. Hales, formerly proprietor of a large store on 11th St. just above Walnut St.

Henry Pollard, a dealer in old gold and silver and an assayer on Sansom St., furnished the police with information last week which led to the arrest of two colored men who had robbed houses of about $1,000 worth of silverware and jewelry, and who tried to dispose of their loot to the assayer.

Philip Kind, of S. Kind & Sons, arranged an uncommon but none the less delightful entertainment for the employes of the house recently, when he took them all to the circus one evening, treated them to peanuts and lemonade and popcorn, and provided a bumping good elephant ride for the more venturesome.

P. Van Hook, of the Hotel Powelton, West Philadelphia, is recorded as the purchaser of the bankrupt property of George Mayer & Co., manufacturing opticians, 728 Sansom St., which was disposed of at public auction Tuesday of last week. He is believed to have acted for some one seeking to continue the business. The purchase price is $4,600. There was spirited bidding at the sale.

Titus Pantillon, a Newark, N. J., retailer, has advised the police authorities of Camden, N. J., that Charles Hallings, the thief who robbed John C. Demmert, a Camden jeweler, of two diamond rings, and who was sentenced to seven years' imprisonment last week, stole $70 worth of jewelry from his store Feb. 4. Mr. Pantillon recognized a photograph of Hallings as the man who robbed him.

J. E. Caldwell & Co. advertise a liberal reward for the return of a cabochon emerald stud, stamped on back "E. 5342," which was lost April 25, and for the return of five unmounted diamonds which had been contained in a blue velvet box and which were lost May 1. The firm last week displayed the prize medals and cups made and designed by it for the annual golf tournament of the Hunting Valley Country Club.

Among the out-of-town retailers here during the week were the following: H. S. Landis, Coatesville, Pa.; E. P. Zane, Christiana, Pa.; H. B. Stratton, Bordentown, N. J.; J. A. James, Swedesboro, N. J.; David Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; Capt. George Bowen, of T. H. Bowen & Co., Bridgeton, N. J.; A. M. Kendall, Millville, N. J.; R. W. Quicksall, Mt. Holly, N. J., and Gustave Lanz, Norristown, Pa.

George Hess, with Samuel J. Lyons, at their store on N. Front St., this city, has gone to Tamaqua to take charge of the store there for Lyons & McPherson during the absence of A. Sturmer. The latter, who is a brother of Oscar Sturmer, formerly of Easton, Md., who was killed recently by falling into the Susquehanna river from a train, has taken charge of his dead brother's store in Maryland, and may determine to conduct it indefinitely.

The jewelers of this city have been warned by the police authorities to be on their guard against a man who has been successfully operating a short change flimflam game for hundreds of dollars on retailers throughout the country, and who was the man who swindled Frank C. Layre, 146 N. 8th St., this city, out of over $800 by a similar game last February. He is reported now to be traveling with a well-dressed woman, and it is believed that after having made rich hauls in the big cities he will now go to the Jersey coast resorts.

About two hundred guests of the Philadelphia Jewelers' Club gathered at the new Hotel Bingham last night to attend the annual shad supper of the club. David Provan, manager of the hotel, had provided a vaudeville show, which was given during the supper to enliven the guests. The supper and vaudeville was given on the roof garden of the hotel. The supper was given as THE CIRCULAR-WEEKLY was going to press, and a full report will be given in the next issue.

Charles Hallings, who was arrested in Camden last week while trying to escape with $170 worth of diamond rings, stolen from J. C. Demmert, a jeweler, 504 Federal St., Camden, was sentenced Monday by Judge Joline to seven years at hard labor in the New Jersey State prison. Hallings admitted having served nine months for a robbery committed in Long Island in 1899 and a four-year sentence in the penitentiary at Auburn, N. Y., for a diamond robbery some years ago.

The baseball nine composed of Philadelphia jewelers, which opened its season April 25 by defeating the Logan Guild, at Fern Rock, Pa., by a score of 19 to 13, held a practice game with Fred Weaver's "Colts" May 2, but the contest was spoiled by rain and the game was called at the second inning when the score stood 2 to 2. As a result of his playing in this game Manager Harry Smith took Outfielder Walls, of the "Colts," into the regular nine of the jewelers to strengthen the outfield of this organization. A good contest is looked for May 16, when the jewelers' nine will line up against that of the Oriental Club.

William Long, an old-time jeweler, who conducted for many years the store at 1625 South St., until he retired about two years ago, took over the business again from his son, George Long, Monday last, and will continue it. George Long will hereafter devote his entire time and attention to the optical business, conducted in connection with and adjoining his father's store. The latter's business since he obtained the commission to furnish spectacles to school children, as prescribed by an oculist of the Board of Education, has grown to such proportions as to require undivided time and attention. The elder Long since his retirement has spent the intervening two years in travel abroad and in this country.

I. Press & Sons have just completed remodeling their premises at 33-35 S. 8th St., the improvements making the stores one of the finest jewelry establishments in that section. A new bulk window 13½ feet long has been installed, a new metal ceiling put in, while the wall and show cases, all of solid mahogany (the latter forming a horseshoe in the center of the store), lend beauty to the place. The two stores have been made into one by the installation of the new window. The concern's name has been changed to I. Press & Sons from I. Press & Son since the admission of Simon and Joseph Press into the partnership. The firm now has stores at 33-35 S. 8th St. in charge of Abraham Press as manager, at 149 N. 8th St., with Joseph Press in charge, while the original store at 819 S. 2d St., is under the management of Simon Press.

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¶ The keen-witted Jeweler loses no opportunity to take a firmer grasp upon the regard and good-will of his customers.

¶ He will discover no surer means to this desirable end than that of offering them only such silverware as may be depended upon for excellence of workmanship, good taste in design, and honesty in material.

¶ Gorham Silver exhibits these combined qualities, to a degree absolutely peculiar to itself, and thus may be safely relied upon to keep the old as well as to attract new customers.

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WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.
J. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.
11 JOHN ST., COR BROADWAY, NEW YORK.

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TO encourage the pupils in decorative design at the Cooper Union, New York, to produce designs for jewelry, THE CIRCULAR-WEEKLY has offered a prize consisting of a five-dollar gold piece, which will be awarded by the Cooper Union, June 4 next, and offered each year thereafter for the next 10 years at least. This year the prize is competed for by the class in decorative design under Edward Ehrle, although in future years the competition may be restricted to those who are taking the jewelry designing course alone. It is thought by several public-spirited retail and manufacturing firms of New York that much good to the jewelry trade can be done by the development of the work of jewelry designing at the Cooper Union, and it was to encourage boys to take up this work with the idea that the more meritorious designs will be called to the attention of the jewelry trade that THE CIRCULAR-WEEKLY decided to offer the prize. The winning design will be published in a future issue.

THE figures as to the commercial failures during April just passed, which have just been compiled, are by all odds the most favorable that have been made public since the financial depression began, for though both in manufacturing and trading lines the number of insolvencies and the amount of liabilities exceed those of April of the preceding year, they are less than for months past, in manufacturing lines the liabilities being less than in any month since last January and in trading lines the lightest in any month since November. According to the statistics compiled for *Dun's Review* there were 370 manufacturing failures with liabilities of $7,700,000 last month, as against 218 in April, 1907, with liabilities of little over $6,000,000; and 868 failures in trading lines, with liabilities of $6,125,000, as against 543 last April, with liabilities of $3,485,000. As far as the dealers in jewelry and clocks are concerned *Dun's Review* reports 28 failures with liabilities of $290,303 in April of this year, as against 17 failures in 1907, with liabilities of $124,353; 11 failures in 1906, with liabilities of $64,025; 13 failures in 1905, with liabilities of $88,194, and 20 failures in 1904, with liabilities of $62,989.

The Time to Put Forth Effort.

WITH the lifting of the business clouds and the improvement of trade in many sections of the country the time is ripe for retail jewelers to make a determined effort to induce custom from such of their patrons as have been needlessly holding off their purchases since last Fall, as the day has arrived when a little inducement may open the purse strings of those who closed them more from conservatism brought about by unsettled conditions than from any real necessity for enforced economy. It is undoubtedly true that a large percentage of wage-earners whose occupation has not been interfered with, as well as a large number of people of moderate wealth whose incomes have in no way been severely curtailed, because of the conditions surrounding them and the general tendency to economize, have refrained from making many purchases in the line of luxury which they would have, under ordinary circumstances, considered right and proper. It is from these people that the jewelers may look for trade by properly presenting to them such articles of luxury and utility, out of the standard lines, that have special features in the way of novelty or attractiveness that will excite interest. Many such buyers are beginning to tire of their conservatism and economy and need but a proper excuse to indulge in some of the beautiful things of life in which they have not indulged for five months past.

Therefore, it behooves the jeweler at the present time to discriminate clearly between those lines which he can and those which he cannot sell and not to treat the former as he does the latter, or refrain from using every effort to push one because another is not in demand. If there ever was a time when the qualities of a real merchant would stand the jeweler in good stead, when energy, industry as well as ability as a buyer meant a difference between profit and loss, it is the present period. Even when business grows better, as the year goes on, sales and profits will continue to come to the dealer of enterprise and discrimination, who will make the most of the opportunities that he has, and not sit down and stop his efforts because conditions have changed.

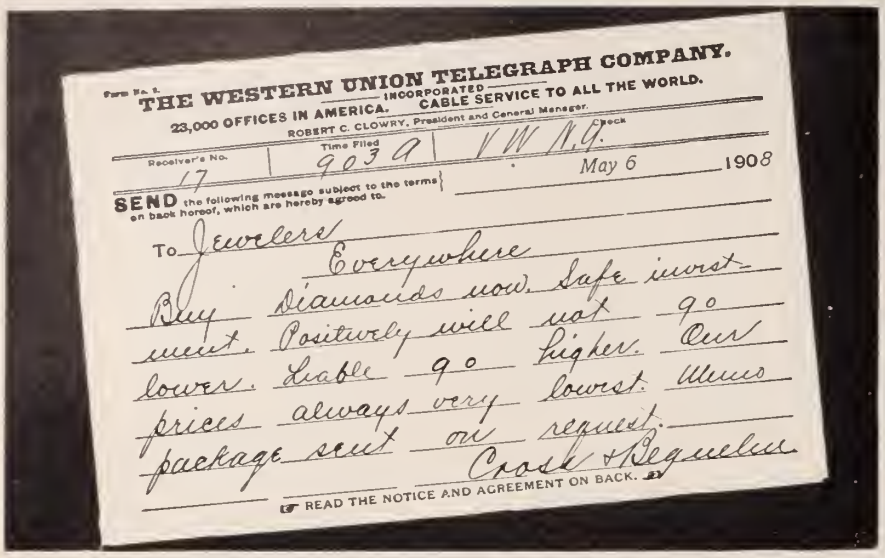
Some jewelers, it is true, are more fortunately situated than others, owing to the special conditions of their town or city, but it is safe to say that there is no place in these United States where the demand of the lines which the jeweler handles has entirely stopped, even if it has been curtailed to a large extent, and the business that is done is going to the man that buys most intelligently and shows the most enterprise and industry in disposing of his stock. Conditions are ripe to bring a response to proper and legitimate efforts to induce sales, and the man with an antiquated stock who refuses to brighten it by adding novelties of distinct merit, should not be disappointed if he falls behind his more progressive competitor in the race for business.

To insure publication all changes of copy for standing advertisements must be received not later than Friday noon preceding date of issue.

The Proposed Association of Wholesale Jewelers.

THE editorial in the issue of April 29 of THE CIRCULAR-WEEKLY, calling attention to the fact that the wholesale and manufacturing jewelry trade already had a national organization, and that this seemed to be lost sight of by some people who were moving for an organization throughout the wholesale and manufacturing trade, has called forth some letters of protest, among others one from the Detroit Jewelers' Board of Trade, an organization of wholesalers, which has done a great deal

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H. A. KIRBY

9-11-13 Maiden Lane NEW YORK CITY

of good work for the wholesale trade in its section, and which is now very active in pushing the movement for a National Wholesale Jewelers' Association, composed of wholesale jewelers only, and from which eastern manufacturers selling the jobbing trade will be barred from membership. The movement such as this organization is fostering, which has been given an impetus by the associations of jobbers in Chicago and other centers, is not the movement to which THE CIRCULAR-WEEKLY's article directly referred, as this contemplates local organizations among the jobbers to deal with problems of their own, which they must settle among themselves, and in which their interests are different from those of the manufacturer or retailer, such organizations to be connected under a close national association that would cause all to work on uniform lines.

It is evident that the work of a wholesalers' or jobbers' association with which manufacturers selling to the wholesale trade may not be connected, would be entirely different from the organization suggested in other quarters for the reformation of certain trade abuses and the improvement of certain conditions in which the interest of the manufacturer and jobber would be practically identical. There is nothing in the proposed work of the latter organization which the Jewelers Board of Trade at present cannot do effectively. There would be little, if anything, in the work of the former or jobbers' organization which the Board could not take up in any way.

It should be clear then that our former reference to a national association in the wholesale trade referred distinctly to any proposal to organize on lines for perfecting credit system, obtaining credit information and acting in unity on questions that pertain to all houses selling retail jewelers, and had no reference to a jobbers' association to deal with the problems that the jobbers or wholesale jewelers have to contend with, either in their dealings with the manufacturers on one hand or with the retail trade on the other.

Pacific Coast Notes

L. R. Nash, Grinnell, Ia., has arrived in San Rafael, Cal., to assist H. P. Proctor in his store, in that city.

W. N. Jenkins, formerly located at 1067 Broadway, Oakland, Cal., has moved his location to his new store at 468 12th St.

A. Delmas, Oxnard, Cal., has secured the services of E. B. Parks, Ocean Park, an optician and watchmaker of 15 years' experience.

J. P. Lowe whose store is in the Home Telephone building, at Alhambra, Cal., has just returned from a trip taken on account of his health, which is greatly improved.

A. C. Mellinger, Oakdale, Cal., will tour the country adjacent to that place in the interest of his business. During his absence his shop will be cared for by Mr. Hinman.

Louis A. Balback, of Balback & Bedell, Santa Cruz, Cal., died recently, having been ill with typhoid pneumonia since Monday only. For 10 years Mr. Balback was connected with G. W. Ryder & Son, of San Jose, and two years ago entered into partnership with Orrin Bedell, of Santa Cruz.

New York Notes.

Benjamin Ashe, Binghamton, N. Y., was in town Friday.

Mrs. T. Lynch's Son has moved to the Flatiron building.

P. Braun is no longer in the employ of W. B. Bynner, 65 Nassau St.

Benjamin F. Rees, of Zimmern, Rees & Co., has returned from a trip to Europe.

J. M. Miller & Co. have moved from the fourth to the third floor at 141 Fifth Ave.

Arthur E. Fisk, of this city, has taken a position with Maynard & Potter, Boston, Mass.

Geo. Blackwell, of T. G. Frothingham & Co., North Attleboro, was a visitor in town last week.

Benjamin S. Sugarman, diamond setter and importer, has moved from 12 John St. to 47 John St.

F. D. Gould has moved his wholesale jewelry business from Watertown, N. Y., to 71 Nassau St.

William J. Ward, 11 Maiden Lane, is making alterations at his office which will afford him much more convenient quarters.

The American Platinum Works, Newark, N. J., have opened a New York office in the Hudson Terminal building, 32 Cortlandt St.

Gerald M. Wildes has entered the employ of Scofield, Melcher & Scofield, taking the territory formerly covered by the late Harry Scofield.

Samuel E. Fisher, head of the firm of S. E. Fisher, North Attleboro, Mass., was in this city last week. This was his first visit here in some time.

Theo. Kartevold, 61 Hamilton Ave., Brooklyn, has bought the business of his brother, O. B. Kartevold, 237 Columbia St. Mr. Kartevold will conduct both stores.

Henry Silberfeld, 1395 Broadway, will sail next Tuesday on the *Kronprinz Wilhelm* for Europe. He will visit Paris, Berlin and other large cities during his trip.

Leonard James Fox, of the Gustave Fox Co., Cincinnati, O., accompanied by Mr. Gans, of the same concern, was a visitor to the office of THE CIRCULAR-WEEKLY while in New York last week.

Michael Lang, formerly with the H. S. Meisky Co., Lancaster, Pa., has taken charge of the New York office of Miller, Fuller & Whiting. W. Fuller, formerly in charge of the New York office, returns to the factory.

A special Grand Jury was selected Monday of last week to investigate the affairs of the American Ice Co. Among those selected to serve as jurors are George H. Schumann, of Charles W. Schumann's Sons, 937 Broadway.

It became known last week that a large show case in front of the store of the Simpson-Crawford Co., in Sixth Ave., between 18th and 19th Sts., was robbed on the morning of April 27 of watches and jewelry valued at about $3,000.

Judge Hough, of the United States Circuit Court, has appointed John Gruenberg receiver in bankruptcy for Barth Bros., jewelry dealers, 39 W. 112th St. The liabilities are stated at $6,000 and assets at $1,000. They have outstanding accounts to the value of $2,000.

Exports statistics of interest to the trade for the month of March, 1908, as compared with the same month last year, are given as follows. Exports of clocks and watches and parts for March, 1908, were $227,358, as compared with $237,406 for March last year. Jewelry for March, 1908, $96,048, as compared with $148,271 in the same time in 1907.

Preparations are under way for a minstrel show by the Boost Club, of this city. A meeting has been held at which the matter was discussed, and further announcement will be made later. There is talent enough in the club to make up an extraordinarily good show, and everything indicates that it will be well worth seeing when it does occur.

The Gorham Co. now has on exhibition at the Fifth Ave. salesrooms a tablet in bronze to be erected by the Holland Society of New York on a public building in Zwolle, state of Overysel, Holland, on June 6. The tablet commemorates the services of Baron Joan Derck van der Capellen in behalf of the colonies of America in their struggle for independence from the yoke of England. The tablet is an excellent example of its kind.

The annual exhibition of the New York Art School—formerly the Chase Art School—which is being held in the school building at Broadway and 80th St., contains many striking examples of the new art work in textiles, pottery, ceramics, jewelry and kindred lines, as well as the customary display of paintings in oils and sketches in black and white. All the jewelry on exhibition was made by hand, and was hammered out of various metals.

The cornerstone of the Delancey St. clock tower and archway will be laid, it is expected, on July 1, at the opening of the Delancey St. subway station. It will be built by citizens of the East Side in celebration of the construction of the subway loop to connect the Brooklyn and Williamsburg bridges. The tower will consist of three parts—the arch proper, an open gallery above the arch in which the bell will hang, and a semi-circular roof in which will be the clock dials, one on either side. The main arch will be 21 feet high. The tower itself will be 50 feet high. The bell, which will ring the hours, will be of bronze and will weigh from 800 to 1,000 pounds.

Mrs. Mildred Garner, alias Mildred Pooke, who was arrested in Atlantic City charged with obtaining a diamond ring valued at $115 and a pin worth $25 from Philip B. Levy, of 669 Broad St., under false pretenses, has been turned over to the police of this city by Prosecutor Mott. She is wanted here to answer a charge of passing bogus checks to the amount of several thousand dollars. It is alleged that the woman obtained clothes and jewelry from several city concerns by tendering false checks in payment. It is asserted that one of these checks was for $2,000, and was passed at the Fifth Ave. store of Dreicer & Co. Detective Galvin, of the central office, appeared with requisition papers for the woman and it was decided to give her into the custody of the New York authorities, as the several complaints against her in Manhattan are more serious than other charges.

Daily papers during the past week have contained reports relative to the discovery of a diamond field of great richness and magnitude at Mottaway river, between Lakes Mallagami and Shabogama, in the Province of Quebec, Can. The report says that the fields are of great extent, and that pockets of stones are found scattered over a blue clay district for a distance of 20 miles. The fields are said to have been located by a young man named John A. Mackenzie and his guide, "Indian Joe." The report goes on to say that it is said that Tiffany, of New York, sent two expeditions last Summer on a diamond hunt in this district, but they headed too far east and failed. Dr. Geo. F. Kunz, head of the precious stone department of Tiffany & Co., in speaking to a CIRCULAR-WEEKLY reporter, said that Tiffany & Co. had never sent an expedition into this region, and that he placed very little stock in the report relative to the finding of the diamond deposits.

For the reception to eminent churchmen which took place last Thursday evening at the Catholic Club, 120 Central Park South, a committee of artists including W. Laurel Harris and J. J. Boyle has brought together a collection of pictures, sculpture and architectural designs, together with objects of decorative and applied arts. The collection will be open for several weeks to come, and may be seen by presenting the card of a member. Among those who have loaned exhibits are: The Gorham Co., a magnificent Paschal candlestick of brass with bronze figures of apostles in niches on its high and slender shaft, the figures beautifully modeled and cast, and Tiffany & Co., who lend a head of "Innocence," also called a "Daughter of Jerusalem," designed in ivory and firegilt bronze by Auguste Leonard, a Belgian who has become a Frenchman by adoption. The face, neck and bosom are made from one piece of ivory, the Arab kerchief and the hair are of metal, the stand of marble. The type is French rather than Palestinian.

The trustees of the Metropolitan Museum of Art announce that the Saint Gaudens memorial exhibit will be continued until June 1. Among the recent accessions at the museum are 21 bronze and stone weapons, European, gift of Garrett C. Pier; rare Persian pottery, the Watson collection, by John Getz, New York, 1908, gift of Sir Purdon Clarke; communion plate in the County of London, 1895, and communion plate of the parish churches in the County of Essex, London, 1899, gift of E. Freshfield; blue glaze Dixon plate, two sauce plates, Italian pottery jar, Constantinople ware plate, Persian Bokhara plate; horizontal table clock, Willem Prins, maker, Rotterdam; clock face, John Draper, maker, London; Vernis-Martin fan, tortoise-shell fan, Chinese fan with ivory sticks, bequest of Mrs. Amey R. Sheldon; silver medal, Jubilee Memorial, 1620-1870, bronze medal, Queen Victoria's Jubilee, English, gift of Mr. and Mrs. Frederick S. Wait; two-handled silver butter dish and cover with glass lining, Christopher Haines, maker, Dublin, 1789. The list of loans include 246 silver-gilt and six silver watchcocks, French and English, 17th to 18th century, lent by Edward Colonna; three bronze medals—Capt. James Biddle, 1815; Lieutenant Cassin, 1813, and Captain Elliott, 1813—lent by

(*New York Notes continued on page 63.*)

1851 The Jeweler's Bank for half a century In the same location 1908

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Charles Matlack, 70 State St., Boston
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William A. Nash, President Corn Exchange Bank
Robert Olyphant, of Ward & Olyphant
Charles A. Peabody, President Mutual Life Insurance Co.
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Charles Richardson, 1307 Spruce St., Philadelphia
Henry Roth, 1562 Myrtle Ave., Brooklyn
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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes

(Continued from page 61.)

Charles T. Harbeck; nine silver and four silver-gilt book-mounts, German, Dutch and French, 18th century, lent by Edward Colonna, and a silver mace, Dublin, 19th century, lent by John Wells.

Perley Bros. have been succeeded by the Le Roy Mfg. Co.

Wagner & Stickeler have been succeeded by Wagner & Co.

Louis Feinberg, seller of jewelry on the instalment plan at 8 E. 108th St., has been granted a discharge in bankruptcy by Judge Hough.

Alfred H. Smith & Co. have moved their office at 475 Fifth Ave. and that at 170 Broadway, and now have one large, attractively furnished office at 452 Fifth Ave.

Owing to unavoidable delays R. Blackinton & Co., now at 3 Maiden Lane, will be unable to move to their New York offices at 15 Maiden Lane until the last of May or the first of June.

Frederick Koehler, 129 Main St., Astoria, has just celebrated the 30th anniversary of the establishment of his jewelry business. In 1872 he came to this city from Germany and secured employment with a firm of watchmakers in Maiden Lane. In 1878 he moved to Astoria, where he opened a jewelry store.

A man who gave the name of Carlos Tamariz, Pueblo, Mexico, was searched by customs officials on his arrival at this port on *La Lorraine,* Saturday, and several pieces of jewelry were found in his possession. The man said he did not understand the customs law, and when the situation was explained he paid the duty on the goods.

Geo. F. Kunz, of Tiffany & Co., will attend a meeting at the White House, Washington, D. C., May 13-15. The meeting is called in the interest of the conservation of the nation's natural resources. Dr. Kunz is the president of the American Scenic and Historic Preservation Society, which organization has been requested to co-operate in the movement.

Judge Hough, of the United States District Court, has dismissed a petition in bankruptcy filed Jan. 3, against L. Adler & Son, manufacturing jewelers and importers of diamonds, 87 Maiden Lane, on a settlement with creditors at 75 cents on the dollar, payable in six instalments, the last one on Nov. 1, 1909. Their liabilities were reported to be $83,000, mostly in Europe.

About 50 members of the Maiden Lane Outing Club have already handed in their names for the annual outing, which is to occur the first Saturday in June. Arrangements are under way for a day of genuine enjoyment. There will be a number of athletic contests in the forenoon, followed by a luncheon. At 2 P. M. the baseball game will start. Dinner will be served at 7 P. M.

Michael Roth, a retail jeweler, 405 Eighth Ave., New York, died April 22, at the age of 57 years. Mr. Roth had conducted a retail jewelry business since 1881, when he succeeded A. Schroun, who started the business in 1838. Deceased was well known as a merchant on the west side of this city, and leaves a large number of friends in the jewelry trade and in social life who deeply mourn his death.

From the second day's sale at the Fifth Ave. Auction Rooms, 341 Fourth Ave., Saturday, of the antiques of the "The Little Shop," $13,036.85 was realized, making a total to date of $22,438.70. The highest price obtained was $200 for a Sèvres clock set, said to be a replica of one in the Luxemburg. A Sheraton grandfather's clock brought $190. A pair of old Sèvres and ormulu Louis XIV. candelabra sold for $175.

William H. Theobald, well known in the jewelry trade as a special agent of the United States Treasury Department, is expected soon to sever his official relations with the government through resignation. In Washington it was unofficially stated that the resignation might be expected, and Mr. Theobald, at his home in W. 137th St., while declining to make an extended statement, intimated that he expected soon to be out of the department.

Charles S. Fries was arrested Saturday at the offices of Mathey Bros., Mathez & Co., 21 Maiden Lane, charged by Alfred E. La Vigne with attempting to steal a gold watch. He was taken in custody by Lieutenants Nugent and Monahan, and when arraigned in court was held for examination in $1,500 bail. It is alleged that the prisoner came to the offices of Mathey Bros., Mathez & Co. and represented himself as from another concern. He said he wished to have some goods sent on memorandum, and while examining some watches, it is alleged, attempted to secrete one. When Detective-Lieutenants Nugent and Monahan were called to make the arrest, Lieutenant Nugent recognized the prisoner as the same man who about four years ago tried to steal a diamond ring from Cross & Beguelin, but was caught. At that time sentence was suspended.

A decision was handed down last week by the Board of United States General Appraisers defining the classification on cameos of shell and coral. The question came before the Board on a protest filed by G. W. Sheldon & Co., of this city, who objected to the assessment of 35 per cent. on these articles under the provision in the tariff law for "shells." General Appraiser Sharretts affirms the assessment of the 35 per cent. duty on the shell cameos. The protest regarding the coral cameos is sustained, and they are admitted to duty at 10 per cent. under the provision in the tariff for precious stones. The decision states that no evidence was submitted tending to show that shell cameos are known commercially as precious stones, while the evidence that the coral is suitable for jewelry purposes was sufficient, in that it was invariably known in the trade as a precious stone.

A test case relating to metal statuary has been occupying the attention of the appraiser's office during the past week. The statuary in question was first cast and afterward finished or improved by the hand of the designer or sculptor. At a final hearing of the case Thursday before Judge Byron S. Waite and General Appraiser William B. Howell it was asserted by the importers that the cast bronze figures, some being trimmed with ivory, but of which bronze is the component of chief value, should be admitted into this country at 15 per cent. ad valorem under section 3 of the Dingley tariff and the reciprocity treaty between the United States and France. Inasmuch as this country has similar treaties with Germany and Italy, the test now pending will apply equally to those countries. The American customs authorities have assessed the metal figures at 45 per cent. as being manufactures of metal.

Providence

The building on Willard Ave., owned by A. Bazar, having been destroyed by fire, Mr. Bazar will erect a three-story brick structure on its site. The new building will be devoted to jewelry manufacture.

But few jewelry buyers registered at the local hotels during the past week. Among those who did come here were: W. B. Nachman, Chicago; M. A. Eisman, Chicago, and A. T. Davis and C. P. Davis, of Butler Bros., New York.

One of the worst epidemics of typhoid fever that this city has ever experienced seems to have its stronghold in the South Providence district, in which the jewelry workers live. No less than 40 cases have been reported, and many jewelry factory hands are ill.

An evidence of the fact that business in cheap jewelry is about on an even basis with normal years, is had in the statement of a large brass company, the business of whose local branch during the month of April was 20 per cent. less than April, 1907, but about equal to that done in April, 1906.

The wife of Charles Kettlety, the manufacturing jeweler, was injured while riding in her carriage Thursday afternoon. She was at first thought to be dangerously hurt, but, fortunately, it was later seen that she will recover. The accident occured on a particularly dangerous incline near Benefit St., on Waterman St.

Among the jewelry representatives, from local houses, in New York, last week, were: A. D. Manning, Charles O. Pettey, W. G. Payson, George C. Mendell, L. S. Hodges, I. Himmelreich, J. G. Trafton, Louis Rosenberg and A. W. Ripley. Mr. Ripley will, after finishing his business in New York, start on an extended western trip.

William J. Feeley, manufacturing jeweler and silversmith of Eddy and Clifford Sts., is one of the delegation which is to represent Rhode Island at the conference, which is to be held this week at the White House, on the preservation of forests. Mr. Feeley was appointed on the delegation by Gov. Higgins, who will also attend the conference.

The Arcade Jewelry Store, which is located at 10 Arcade, New Britain, Conn., was entered about a week ago by burglars, who gained entrance through a rear door. The following articles were stolen: Two dozen hand rings, three bracelets, three silver watches, 16 size, Trenton movement; one gold watch, 6 size, Swiss movement; four silver hunting case watches, 18 size, Waltham movement; five 20-year gold hunting case watches; 20 nickel watches, 10 plated watches, 6 size; 20 second-hand watches and one-half dozen crosses. The police have been notified of the burglary and are working on the case.

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R. P. Freeze has opened a store in Newton, N. C.

C. H. Brown, about a week ago, began business at 424 Liberty St., Winston Salem, N. C.

E. G. Winslow opened a watch and jewelry repairing shop in Milledgeville, Ga., on Monday.

J. Emody has engaged in the jewelry business at Walker, Minn.

Charles Herrick is about to start in the jewelry business at Independence, Ia.

Thomas Powers will soon engage in the jobbing business at Indianapolis, Ind.

Ed. Pepper, Abilene, Kans., is about to open a retail jewelry store in Lincoln, Kans.

E. T. Willis, San Francisco, Cal., opened a store on Grand Boulevard, Glendale, Cal., a short time ago.

Max Hackel opened a store in Rensselaer, N. Y., about a week ago. His location is at 830 Broadway.

Guy R. Burleigh is a new jeweler in Phoenix, N. Y., where he will open his store to-day, May 13.

J. C. Baker has decided to engage in business on his own account in the Lindberg building, Dayton, Ia.

W. R. Wilson and W. E. Walker contemplate engaging in the jewelry business in Nashville, Ga., about June 1.

George Kenison, Brockton, Mass., formerly with Obediah Lyon, of that city, has started in business for himself.

C. E. Doolittle and Mason Hall, Brodhead, Wis., will soon commence business in the store of Allen & Allen, Orfordville, Wis.

D. A. Fall has resigned his position with S. A. Asquith & Bro., Waterloo, Ia., in order to open up a jewelry stock in the Irvine Drug Co.'s store, at Reinbeck, Ia.

The LeRoy Mfg. Co. has been incorporated in Dover, Del., to engage in the manufacturing, purchasing and selling of jewelry, etc., with a capital stock of $20,000.

The Acme Jewelry Co. is a new firm of jobbers with headquarters at 1 N. Eutaw St., corner of W. Baltimore St., Baltimore, Md. Ernest Herman is manager of the firm.

Mr. Gurney, recently of Gurney & Ware, and G. Hallauer, formerly a watchmaker for the same firm, have opened offices in the Altman building, Kansas City, Mo., and are doing work for the trade.

A drop of half a cent in the price of bar silver, coincident with a decline of 3-16 pence at London, last Wednesday, brought the metal to the lowest level of the year and compares with the same quotation in December, 1907. This not only makes a new low record for this year, but also for the last 10 years. In the early part of 1907 bar silver in New York sold at 71 cents. Since that time it has shown a downward tendency, but several times since has advanced.

News Gleanings.

L. C. Smith has sold out his optical business in Tacoma, Wash.

E. L. Wentworth, Kasson, Minn., has sold his jewelry stock to Roy Rowley, Pipestone, Minn.

J. R. Bashaw is installing some new show cases in his jewelry and book store at Leon, Ia.

The Auburn Jewelry & Music Co., Auburn, Nebr., has opened a store in Humboldt, Nebr., as the Humboldt Piano Co.

P. F. Darrigrand & Co., Utica, N. Y., have moved to larger and more commodious quarters at 50 Franklin Sq.

J. R. Lockwood, formerly at 208 Bleeker St., will be manager of the Euclid Optical & Jewelry Store, Utica, N. Y.

J. A. Ryon, Charles City, Ia., has disposed of his jewelry stock and intends to devote all his time to his increasing optical business.

W. E. Thomas, Dumont, Ia., expects to operate the business formerly run by his father. He will open up with a new stock about June 10.

E. H. Bryant, Campbellsville, Ky., has admitted a partner into the business, and the firm style will hereafter be known as Bryant & Shively.

Thieves, about a week ago, entered the jewelry store of Robertson & Co., Colorado Springs, Colo. The glass in the front show window was broken.

S. Feuerman, 315 High St., Pottstown, Pa., has completed arrangements to conduct a pawn brokerage business in conjunction with his retail jewelry store.

H. H. Caswell, Asbury Park, N. J., has sold his store at 612 Cookman Ave. to C. S. Kepner, Chester, Pa. Mr. Caswell contemplates retiring from business.

Mitchell H. Call, Fergus Falls, Minn., has filed a bankruptcy petition, placing his assets at $2,875, of which $1,750 is claimed to be exempt, and liabilities of $1,392.

E. P. Sundberg, Fargo, N. Dak., is about to dispose of his stock at auction. Mr. Sundberg began business in Fargo about 27 years ago. He is obliged to sell out, owing to ill health.

Briggs & Dodd are conducting an auction sale for R. Van Keuren & Co., Savannah, Ga., in view of the withdrawal of the interest of the late James H. Hunter, at the end of the firm's fiscal year.

The Henry Plumb Jewelry Co., Des Moines, Ia., began business in its new quarters in the Fleming building last week. The store has been equipped with new fixtures and a large stock of jewelry.

Wennerlund & Nelson, conducting jewelers' stores in Willmar and Duluth, Minn., have decided to dissolve partnership. Mr. Nelson will take the Willmar business and Mr. Wennerlund that in Duluth.

Ernest A. Jaccard, of the Jaccard Jewelry Co., Kansas City, Mo., sailed recently on the Hamburg-American Line from New York to Europe. The concern maintains a London office in Ely Place, Audry House, London, where the diamond selections are made for importation.

A dispatch from Grand Fork, N. Dak., last week, was to the effect that P. A. Burleson, a Grafton jeweler and watchmaker, had died in his store May 1, having been found by his daughter who called at the store, lying in a lifeless condition, on the floor with the door locked. Medical attendance was summoned immediately, but it was seen that Mr. Burleson was beyond all aid. The deceased, who was a widower, 60 years old, is survived by five children. He had conducted a small jewelry establishment in Grafton, near the Opera House, for the past seven years.

The bankruptcy petition brought some time ago against I. Goodman, doing business under the style of the Northwestern Supply & Jewelry Co., at 63 E. Park St., Butte, Mont., was recently dismissed in the United States Court by Judge Hunt, owing to the fact that Mr. Goodman had made a complete settlement with his creditors. Mr. Goodman's embarrassment was due to the closing of the mines last year and the general depression which followed it. Mr. Goodman intends to reopen his old store on a much larger scale and his quarters are now being remodeled. An auction sale of the stock commenced May 10.

Charles Smith was early last week released from the custody of the Sheriff at Corning, N. Y., by Judge Clark, on a motion to vacate a judgment against Smith obtained some time ago by John E. Bong, a Corning jeweler. About a year ago Smith bought jewelry from Bong on instalments, and it was claimed he failed to meet the payments. When Smith went to Corning several weeks ago Bong secured body execution against him for $175, under which he was later taken to the county jail in Bath and placed under limits. The judgment was obtained by default and a motion to open the case has now been granted and Smith released.

Lancaster, Pa.

H. G. Pinkerton, Manheim, paid a visit to Philadelphia last week.

Harry G. Guelker, late with William Hunt, Uniontown, Pa., has purchased Faught's jewelry store at Muncy, Pa.

The improvements to the store of S. Kurtz Zook have been finished, the principal features being a finely appointed office and a diamond room.

Michael Lange has resigned his position with the H. S. Meiskey Co., to take a position as a representative of Miller, Fuller & Whiting, of North Attleboro, Mass., New York being his headquarters.

Frank Bossey, Des Moines, Ia., who has been visiting his parents here, and who left for home on Friday, will soon be admitted to membership in the jewelry firm he has been connected with for the past 16 years.

Melville P. Parker, who left Lancaster four years ago, locating in St. Louis as a jeweler, died there last week after an operation for appendicitis. He was 42 years old. The body will be brought here for interment.

F. A. Peters, of the H. S. Meiskey Co., last week visited New York and Providence, R. I. F. A. Huber, of the same company, who has been on the sick list, has so far recovered that he has started out to cover his territory as usual.

The police, last week, arrested Peter Gosport, claiming Pittsburg as his home, on suspicion of having stolen a lot of silverware he had offered for sale very cheap. As there was no evidence against him, he was discharged, and lost no time in leaving Lancaster.

While it cannot yet be confirmed, there is a persistent rumor afloat to the effect that Lancaster capitalists have made an offer for the plant of the Trenton Watch Co.'s factory, which has been favorably received, and that the machinery of that plant is to be brought to Lancaster and installed in suitable buildings which are to be erected.

Among the jewelers who lately visited Lancaster were: George S. Townsley and J. H. Lensenig, New Holland; C. E. Hinkle, Ephrata; N. W. Pinkerton, Manheim; D. B. Frymyer, Groff's Store, Pa.; J. G. Beitel, Baltimore; Sol. J. Krause, Memphis, Tenn.; Allan Lurio, Norfolk, Va.; Rodger Smith, Rochester, N. Y.

Milwaukee.

Milwaukee jewelers are keeping a sharp lookout for swindlers who are working west from New York. Notice has been received from the Jewelers Security Alliance. The police are watching also.

The jewelry store and loan office of Harry Harris, 212 W. Water St., was robbed of $500 worth of jewelry, last week. More than 500 rings, a half-dozen revolvers, chains, bracelets and three trays of gold crosses were taken. The diamonds and more expensive jewelry were placed in a heavy safe, which was not tampered with.

E. H. Warnke & Co., Enterprise building, furnished the 46 badges presented to the aldermen, recently. Mayor Rose was presented with an elaborate badge, a six-pointed star of solid gold, the size of a $20 gold piece, filled with blue enamel. Alderman John Koerner was presented with a badge by friends. This is the most elaborate of all, and is said to have cost $1,000. There are more than 40 diamonds in the star ranging from one-eighth to three-quarter carat.

The new jewelers' clock and general sign ordinance framed by the new mayor of Milwaukee, David S. Rose, and now under consideration by the common council, will leave jewelers free to replace the big clocks that were destroyed under the preceding administration. The ordinance permits jewelers to erect clocks on the curb lines, providing the dials are not less than two feet in diameter, are illuminated at night and set on ornamental posts. There is a requirement that the clocks shall at all times designate standard central time.

The Milwaukee Jewelers' Club will hold its annual meeting to-night, at the Hotel Blatz, where for two years it has held monthly meetings. The annual election of officers will be held. The nominating committee has selected the following candidates: For president, A. J. Stoessel, incumbent, Edwin F. Rohn; for vice-president, George Durner, incumbent, Henry F. Stecher; for secretary, Franklin Thomson, incumbent, Henry Stouthamer; for treasurer, Frank P. Wilde, incumbent, A. C. Hentschel. The club now has 65 members. To-night William H. Upmeyer will give an account of his recent trip through South America and Old Mexico.

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Vol. LVI. CHICAGO, WEDNESDAY, MAY 13, 1908. No. 15.

Chicago Notes

Fred Hyatt has returned from a southern trip.

Marks Lewy is taking a rest at West Baden.

H. P. Cutter is again a resident of Chicago.

Albert L. Haman, St. Paul, Minn., was here last week.

Geo. H. Thomas is on a three weeks' trip west and northwest.

Ben Linz, of Linz Bros., Dallas, Tex., was in this city last week.

Giovanni Faraco will apply for a discharge in bankruptcy, May 18.

A. J. Moss, representing the Ostby & Barton Co., was here, last week.

The Watch Dog Novelty Co. has increased its capital from $2,500 to $25,000.

Creditors of C. J. Zeller have received a second and final dividend of six per cent.

Mark A. Cohen, with Rettig, Hess & Madsen, has returned from a western trip.

R. B. H. MacCrorie is holding an auction sale for A. E. Austin, 970 Milwaukee Ave.

Mr. and Mrs. Oscar A. Lessing have returned to Chicago from their wedding trip.

D. Lord Safford, of the Jewelers Board of Trade, visited the Chicago office last week.

Bronson Bros., 3910 Cottage Grove Ave., have removed three doors south of their present location.

News was received here last week that J. G. Turner had succeeded Turner & Barber, Caldwell, Idaho.

Albert M. Dueber, president of the Dueber-Hampden companies, was here for a few days last week.

Col. T. P. Moody is selling out the former jewelry store of J. F. Lund, Rockford, Ill., who died last week.

The Peerless Jewelry Co., 364 State St., Emil Schaffer, proprietor, has removed to a new store at 174 E. Madison St.

Sproehnle & Co. have bought a 30-horsepower Peerless automobile in which Homer Bouchard now visits the city trade.

The Keystone Jewelry Co. has discontinued the store at 364 State St. and removed the business to 174 Madison St.

Henry K. Bach, formerly of Bach & Co., has opened a new watch and jewelry mail order business at 110-112 Dearborn St.

D. E. De Voss has been engaged by the Meriden Cutlery Co. to travel for the concern in Wisconsin, Illinois and Minnesota.

F. S. Fisher, Danville, Ill., was here last week. He has just moved into his new store, which is one of the handsomest in the State.

L. Katlinsky, who formerly represented L. Witsenhausen, New York, now represents Jules Ascheim, New York, in his old territory.

I. R. Richter has secured the line of the Hanlon-Thornton Co., North Attleboro, Mass., and has already made the circuit of the middle west.

A baseball nine composed of employes of the R. Wallace & Sons Mfg. Co. defeated the Butler Bros. junior nine last Saturday by a score of 9 to 8.

The assets of the bankrupt estate of Conrad Heegn were sold at auction last week. They brought a trifle over $600. The total liabilities are $3,742.

F. C. Beckwith, of the New York office of Joseph Fahys & Co., passed through this city, last week, on his way home from a trip to California.

F. W. Mathieson, whose store was recently burned out at Rossville, Ill., has moved to Canton, Ill., where he was formerly in business.

George Ulrich, Louisville, Ky., who conducts a jewelry store during the Summer months at Petoskey, Mich., was here last week, buying stock.

Karl Zoellner, son of Albert Zoellner, Portsmouth, O., is here taking a course at the Northern Illinois College of Ophthalmology and Otology.

Olaf Pearson, 11340 Michigan Ave., has admitted F. K. Malmstrom to partnership, and the name of the firm has been changed to Pearson & Malmstrom.

Important alterations are being made in the Silversmiths' building. A new marble vestibule will be put in and new woodwork will replace the old on all the floors.

John Magnus & Co. have been incorporated to do a general mail-order business with a capital of $50,000. The incorporators are John Magnus, S. B. Meyer and H. O. Levinson.

The Myers Optical Co., Rock Island, Ill., has been incorporated with a capital of $5,000 to deal in optical goods. The incorporators are O. M. Meyers, M. V. Meyers and M. E. Goodell.

Wm. N. Boynton, Manchester, Ia., was here last week. Mr. Boynton is one of the oldest jewelers in Iowa, and when here last September was a delegate to the convention of the American National Retail Jewelers' Association.

Among the buyers in town last week were Perry Jackson, of Jackson Bros., Rockford, Ill.; F. A. Marean, Belvidere, Ill.; Lorenz Holland, Cullom, Ill.; W. A. Hammond, Bement, Ill.; A. F. Pierce, Milford, Ill.; R. E. Meyers, Wakarusa, Ind.; Wm. H. Evans, Red Oak, Ia.

Henry Ritter, a retail jeweler at 3150 S. State St., has discontinued business at that address, and intends to go to South Dakota. The store has been leased by Louie Usselmann, formerly an optician for Mr. Ritter, who has put in a new set of fixtures and will carry on a jewelry and optical business.

In a circular sent to the trade announcing the auction sale of the stock of the Shourds, Adcock, Teufel Co., Samuel L. Winternitz & Co., the auctioneers, features a pearl necklace and call it a $25,000 piece of jewelry. As a matter of fact this necklace was bought for $4,500 and was appraised at $2,500.

The examination of Jos. Brown & Co., bankrupts, came before Referee Eastman on May 5 and was postponed until May 15. If the majority of creditors in number and amount do not signify their intention to accept 25 cents on the dollar by that time, a trustee will be appointed and the assets will be sold in a manner such as the court elects.

The appraisers in the F. C. Happel bankruptcy proceedings have been relieved from duty pending an offer of the concern to compromise with creditors on a basis of 65 cents cash. This is considered a very good offer and will probably be accepted. The schedules show liabilities of $67,934 and assets of $96,969, of which $32,800 is for accounts receivable and $62,000 in stock.

O. W. Wallis, C. J. Zeller and Wm. Hathorn, appraisers for the estate of Max Marcus & Co., have been awarded $25 each for services. The stock and fixtures have been appraised at $6,151, $288 for the fixtures and $5,863 for the stock. Marcus is offering to compromise with his creditors on a basis of 25 cents cash. His previous offer was 40 cents, part cash and part on time. This offer was refused.

A meeting of the executive officers of the Illinois Retail Jewelers' Association was held here on May 7. Those present were F. A. Marean, president, Belvidere, Ill.; Lorenz Holland, second vice-president, Cullom, Ill.; W. A. Hammond, director, Bement, Ill.; Geo. B. Elbe, secretary, Chicago, and Paul N. Lackutz, treasurer, Chicago. Routine business was transacted and the

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Read Our Customers' Letters

Burlington, Ia., Jan. 25, 1908.

The Arnstine Bros. Company,
Cleveland, O.

Gentlemen:—The Catalog we issued this year which was of your making was the best business getter we have ever had. It increased our business fully two-thirds over last year in December.

Wishing you all success in your progressive work, I am,

Respectfully,
CHAS. WALDIN,
Per C. S. Friedman.

This concern used The Arnstine Bros. Company's Catalogs in 1905, 1906 and 1907

Ardmore, Okla., Jan. 7, 1908.

The Arnstine Bros. Company,
Cleveland, O.

Gents—In reply to yours of January 4, beg to say the Catalog certainly helped the holiday business, and the results were fair out of town, but this was a hard year to judge same fairly, but I am satisfied with the Catalog and will use same again.

I am much pleased with your methods of doing business, and wishing you a prosperous New Year, I am,

Truly yours,
WALTER C. DEAN.

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

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IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

next meeting was set for some time in September in Chicago.

An incident which had a pathetic as well as a humorous side happened in the trade here last week. August Schulman, a man in poor circumstances, imagined his wife had fallen heir to $4,000,000. He claimed he bought the John W. Gates mansion and started out to furnish it up. He placed orders for $15,000 with the Bailey-Tyrrel Co. for cut glass and china ware and bought $40,000 worth of jewelry and silverware from the M. S. Fleischman Co. The latter firm knew Schulman couldn't pay for the goods and simply took his order without attempting to fill it.

Toledo.

At a recent meeting of the Retail Merchants' Board of the Chamber of Commerce, J. C. Kapp, jeweler, was appointed on the executive board. Mr. Kapp was largely instrumental in having this organization started.

The address of the Sample Jewelry Store, Toledo, O., which has just been opened by L. Bernstien, was incorrectly stated in a recent issue. Mr. Bernstien's establishment is now at 309 Adams St., and is devoted to watches, jewelry and optical goods.

The stock of Robert Nelson & Co., wholesale jewelers, in the Chamber of Commerce building, has been purchased by the Merrill & Broer Co. Robert Nelson & Co. went into voluntary bankruptcy a short time ago and Mr. Nelson has since associated himself with a local varnish concern.

J. C. Yingling, who travels for the Swigart Optical & Watch Co., Superior St., had an exceptionally close call last week in the New Avelyn Hotel fire, Fort Wayne, Ind. Mr. Yingling is at present going through the remains of his trunks with a view to adjusting the loss with the insurance companies and is also starting to get together a new stock, prior to starting on the road again. As nearly as Mr. Yingling can estimate at this time his loss is about $5,000, but this is fully covered by insurance, his greatest loss being a small trunk which he kept with him in his room and which contained the best grade of goods he carried with him. This trunk was totally destroyed, as were also his personal effects, but the remains of the trunks, which he had in the office, have been recovered and are now in the office of the company. Mr. Yingling has little to say at present about his escape, which was one of the most thrilling connected with the fire. He occupied a room toward the rear of the building on the fifth floor and escaped by sliding down an electric light wire. At the time of the fire Mr. Yingling carried with him about $18,000 worth of goods. Mr. Yingling will cover the remainder of that territory with a temporary sample case, and on July 1 will start on an eastern trip.

A. W. Field, a watchmaker of Portland, Ore., recently identified E. H. Martin as the man whom he met in the establishment of Nathan Wolff, of whose murder Martin was accused. An overcoat soaked in blood and a rusty rifle were found in a vacant lot. The coat was recognized by F. D. Henessey, a clerk in the Municipal Court, as one which belonged to Martin. The body will be exhumed for investigation.

Cleveland.

The Arnstine Bros. Co. is closing Saturdays at noon.

H. E. Sweet, of the R. F. Simmons Co., was in Cleveland last week.

W. H. Alger, of the North American Watch Co., called here recently.

C. L. Seymour, of this city, is conducting an auction at Newark, O., for Ed. Doe.

Bamberger & Gaines recently sold three very handsome marine clocks for the officers' quarters of the new steamer *H. M. Hanna, Jr.*

John Rich, Painesville, O., celebrated the 50th anniversary of the establishment of his business May 5 by holding open house. Many called to express their good wishes and a number of congratulatory letters were received.

W. B. Wingate has severed his connection with the Wingate, Nusbaum Co. His associates will continue the business, but definite plans for the future with reference to the name, etc., have not as yet been arrived at.

The Kintner Jewelry & Optical Co. was incorporated last week to take over the business of A. E. Kintner, Painesville. The active partner will be E. H. Barrett, lately with the Wingate, Nusbaum Co., and Mr. Kintner will still retain an interest in the business.

Burt Ramsay & Co. have an interesting display of precious and semi-precious stones in their window this week, which has attracted considerable attention. About 25 different varieties of gems are shown, arranged on separate cards giving information as to the value, color, etc.

The Akron police have been successful in locating the burglar who recently robbed F. N. Prevey & Co. of about $850 worth of jewelry. It appears that he was employed by day as a well paid workman in one of the rubber factories, and, according to his confession to the police, he spent his time after dark in various criminal acts.

The following retail jewelers visited Cleveland during the past week: Ben Mosely, Willoughby; C. F. Hill, Akron; W. P. Carruthers, Oberlin; Robert Miller, Lorain; W. C. Fisher, Lorain; John O. McClintock, Chagrin Falls; A. A. Hershberger, Shreve; Mrs. F. J. Santhony, Carrollton; Ed. Critz, Elyria; Walter H. Deuble, Canton.

F. B. Lewis has withdrawn from active connection with the Lewis Jewelry Co. and the business is now in the hands of a stock company, of which his nephew, C. C. Lewis, is president and general manager. R. P. Dorman is secretary and F. K. Leland, treasurer of the new company, which will continue the business at the old headquarters.

Burglars got away with a number of watches, bracelets, etc., belonging to the Prospect Loan Co., 1014 Prospect Ave., S. E., of which J. Diener is manager. Entrance was secured through a door leading into a wall paper warehouse, but no attempt was made to force the large safe—the robbers simply gathered up the valuable part of the display and escaped.

An attempted robbery of the jewelry store of O. G. Carter, Jr., New London, was recently frustrated by the watchman. His attention was called to the burglars by the reflection from a match, but although he shot at the intruders they escaped capture. Later one of them was caught at Norwalk by the sheriff and pleaded guilty.

On application of the Cleveland National Bank and several other large creditors of Wardwell & Co., Erwin Loessler was, May 4, appointed by Judge Tayler as receiver under $5,000 bond for Wardwell & Co.'s Euclid Ave. store. The officers of Wardwell & Co. are: P. H. Mequillet, president; Ed. Bailey, treasurer, and A. S. Bailey, secretary. They handle among other things an extensive line of jewelry novelties, silverware, etc., and recently left an old-established location in the Arcade to move into the present quarters. The assets and liabilities are said to approximate about $30,000 each, and the Scribner & Loehr Co., Dan S. Wertheimer and L. J. Grossman are named among the creditors.

Pacific Northwest.

Tinker Bros. have purchased and taken charge of the business of H. L. Dodge, at Anacortes, Wash. The store will be in charge of D. N. Tinker.

Sneak thieves recently stole $6,000 worth of stock from the store of Frank C. Hart, Tacoma, Wash. The thieves entered the store while all the clerks were busy and escaped without detection.

Nathan Wolff, a pawnbroker and jeweler of Portland, Ore., who was murdered by robbers May 1, is believed to have been first shot in the neck and then beaten to death with a hatchet. There seems to be no doubt that robbery was the only motive for the crime. The "pledge" safe and cash drawer had been rifled, but the jewelry safe apparently was unmolested. Mr. Wolff carried a large stock of diamonds. It is believed the robbers secured jewelry and money amounting to $1,700.

Jaeger Bros., Portland, Ore., recently opened their new jewelry store. The appointments and color scheme of the salesroom make the establishment one of the most attractive on the coast. The ceiling, of a turquoise hue, shading into robin's egg blue, and the fine arrangement of windows, make a delightful impression, while the walls are panels of solid mahogany. There are leather upholstered resting places on each side of the store. On the opening day hand-painted souvenirs were distributed to a large crowd.

The design of Albert Hansen, Seattle, for the golden key to be presented to Admiral Charles Mitchell Thomas, who will command the Atlantic squadron when it reaches Seattle, has been accepted. The key will weigh six ounces and on its face will be the seal of the City of Seattle, with a fir tree background in green and gold, typical of the Evergreen State. Around this design will be a border of gold nuggets. On the shank of the key will be the trunk of the fir tree and the bit will be made of a swastika. The reverse side will bear an inscription to the Admiral, surrounded by a scroll border of green gold embossed on a background of old red gold. At the top of the face will be an admiral's flag and on the shank a navy pennant, both enameled in appropriate colors. The key will be turned out from the factory of Albert Hansen.



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Cincinnati.

G. F. Gallup and wife, Catlettsburg, Ky., were here a few days of last week.

Frank Trewin, of the Keystone Watch Case Co., was here on business last week.

Lee Kahn, with Lindenberg & Fox, left on his usual long trip through the south last week.

John B. Osthoff, of Joseph Noterman & Co., left, last week, on an extended business tour through the west.

John A. Herschede, of the Herschede Hall Clock Co., has started on his regular eastern trip, to be gone some weeks.

Max Schapira, foreman of Wallenstein, Mayer & Co.'s factory, has gone to New York, from which city he will soon return with a bride.

E. Swigart, of the E. & J. Swigart Co., has returned from a week's sojourn at French Lick Springs, Ind., where he enjoyed a much needed rest.

Preston Pond, vice-president of the Dennison Mfg. Co., Boston, and Frank Ewing, with the company's New York branch, were visitors at the local office recently.

Joseph Posner, now with Hahn & Oppenheimer, after June 1 will be associated with Lindenberg, Strauss & Co. as a traveling salesman, having his territory in the south.

George Lockhorn, Jr., son of George Lockhorn, Sr., of the Clemens Oskamp Co., who was one of the sufferers at the Fort Wayne, Ind., hotel fire, is rapidly recovering from burns he received about his head while making his escape. He was one of the first to escape, and his injuries received prompt attention.

Julius Hutsmacker, a jeweler at 1421 Main St., who was arrested some time ago for attacking the proprietor of an upper Vine St. musical exchange café and afterward bound over to Grand Jury, was tried last week and convicted of assault with an attempt to rob. He was sentenced to one year in the penitentiary.

George H. Newstedt designed and made the handsome $500 diamond ring presented to Frank Van der Stucken, director of the May Festival chorus. The ring is set with a pure white diamond weighing a little over a carat, and the design is symbolic of music. The stone is held by a "Rhine daughter," representing the "Rhinegold," and a dragon, standing for "Siegfried," Wagner's two finest operas.

One of the attractions at the Jewish fair which was held the past week in the new temple on Reading Road was a beautiful jewelry booth under the management of Ferd. Phillips, of Richter & Phillips; Lee Loeb, of Herman & Loeb, and Henry Hahn. The goods displayed were valued at $1,500 and were donated by eastern and local factories. The proceeds will go toward liquidating the debt on the temple.

Herman Lange, Arcade and Vine St., received, last week, a handsome donation in the shape of a potted plant which made its appearance through the skylight in the rear of his store, dropping in the middle of one of Mr. Lang's handsome glass show cases. The damage done will amount to about $200, and the bill will be presented to the Emery Hotel, from which building the flower pot began its fall from a fourth story window.

Out-of-town jewelers in this city last week purchasing stock included: H. Risinger, Lawrenceburg, Ind.; D. A. Lamb, Wilmington, O.; Leo Thoma and wife, Piqua, O.; F. A. Schweeting and wife, Oxford, O.; A. Wahlrab, Dayton, O.; B. W. Martin, Harriman, Tenn.; E. Mueller, Hamilton, O.; J. Vanderpool, Xenia, O.; A. Rothschild, Brunswick, Ga.; J. H. Drake, Lebanon, O.; J. Gluck and A. Boiarsky, Charleston, W. Va.; F. J. Heintz, Lexington, Ky., and Charles Sieglitz, Vevay, Ind.

The members of the Oskamp, Nolting Co. are searching their records in order to discover if possible what Cincinnati man, as it is thought, was slain on the Gunness murder farm. There was found in the ruins of what had been the Gunness home part of an Elgin movement bearing the number 9,772,430. The records at the Elgin factory say this watch was sold in 1902 to Oskamp, Nolting & Co., then in the wholesale and retail business. The watch may have been sold to some one in Cincinnati, or may have been sold by some jeweler in some other town, who had purchased his stock from this jobbing house.

The Loring Andrews Co. made great preparations for the May Festival. The windows of the concern were decorated in the most delicate shades of velvets and satin brocades, with handsome displays of silver and Rookwood pottery, which caused all passersby to stop and admire them. The doorway was most inviting, with its crimson plush draperies and sago palms fastened at the top, with a large golden lyre; great, handsome imported vases graced the sides, filled with fresh hydrangeas nodding their heads to one, as if to say "Step in." In the interior Mr. Andrews had spared no expense on his decorations. Flowers of all kinds appeared in great profusion, adorning the corners and aisles as the visitor wandered among a rare collection of antiquities as well as the choicest of modern productions. Of the latter, which attract one's attention particularly, were some dozen pieces in pounded copper done by Mrs. Bellamy Storer. The work is that of an artist, and shows great skill. Mr. Andrews states that the week brought him many visitors, as well as additional business, showing that his efforts were well repaid.

Indianapolis.

E. M. Craft, who has been ill for several weeks, is much improved in health.

Among the visitors in this city last week was G. Spiegel, of A. A. Spiegel & Co.

William R. Adams, for many years with Gray, Gribben & Gray, has taken a position as advertising manager of the Columbian Record, a church publication.

A foreign steamship agency has been established by Emil Mantel, a W. Washington St. jeweler, who will pay special attention to foreign laborers leaving the city.

One of the neatest little craft on White River is the *Catherine C.*, launched last week by C. B. James, with John P. Mullally. It is a gasoline launch and will hold several passengers.

J. C. Yingling, a salesman for the Maggert Optical & Watch Co., Toledo, O., lost three sample trunks and a small grip of precious stones in the New Aveline Hotel fire, at Ft. Wayne, May 3. The loss amounted to about $20,000.

In an early morning fire last Tuesday Walter E. Sanders, Walkerton, lost both his stock and building. The loss on the two was about $7,000, which is partially covered by insurance. Mr. Sanders expects to rebuild at once.

The Mishawaka Business Men's Association, of Mishawaka, is preparing to dispose of 350 lots in an effort to get the Ravenswood Alarm Watch Co. to locate there. President J. M. Galloway, of the company, was in Mishawaka a few days ago.

An unsuccessful attempt was made to rob the Star Loan & Jewelry Co., at 251 W. Washington St., last Saturday morning. A brick was thrown against a plate glass display window, but before anything could be taken the thieves were frightened away by pedestrians.

Thomas Powers, for some years with Gray, Gribben & Gray, has gone into the jewelry jobbing business on a small scale, and later will likely establish headquarters in a downtown office building. He is well known over the State and expects to build up a good business.

The Indianapolis Retail Jewelers' Association is devoting its attention to an effort to establish uniform and profit-making prices on staple articles, such as watches and silverware. It is asserted that a number of standard grades of watches are being sold in the city under cost to the detriment of other jewelers.

Evansville police are looking for a man who held up Lee Fisher, of Fisher & Raphael, in daylight, one day last week, and escaped with two revolvers. The stranger walked into the store, asked to see some revolvers, strapped two of them around his waist and then, pointing one of the revolvers at Fisher, fired and escaped.

Authorities at Laporte who are investigating the numerous alleged murders of Mrs. Belle Gunness, who is believed to have been burned to death, hope to identify three of the victims by watches found on them. So far it has been learned from the Waltham Watch Co. that two of the watches were shipped to Robbins & Appleton, Chicago, and one to the same firm at New York.

Carl L. Rost is much displeased over the verdict rendered in the case against Bert Waterford, tried last week for breaking one of Mr. Rost's display windows, Feb. 2, and stealing $600 worth of diamonds and jewelry. Waterford was found guilty of petit larceny, fined $50 and sent to the workhouse for one year. He was charged with burglary and grand larceny, and the penalty for the former is from 10 to 20 years and for the latter from two to 14 years. Rost recovered only two watches and a ring.

Stein Bros., Pittsfield, Mass., have completed arrangements to open a store at 496 Dwight St., Holyoke, Mass.

F. B. Ross, Columbus, O., reported to the police recently that a couple of men short-changed one of his clerks out of $10. He gave a description of the men, one being white and the other colored. They did not come into the store together, but from later developments evidently worked together.

Los Angeles.

S. L. Weintraub has opened a watch and jewelry business at 118 W. 5th St.

S. I. Garey, representing Gilmore & Lee, is making a trip through neighboring towns.

George H. Curry, 138 S. Broadway, has just finished taking an inventory of his stock.

F. Stansfield, manager of the Western Gem Co., is the happy father of a new daughter.

Mr. Bestheim, of the Alphonse Judis Co., San Francisco, is here with his wife, visiting relatives.

E. Mehesey, Jr., formerly of this city, but more recently of Santa Barbara, is about to open a curio and jewelry store in Salt Lake City.

Out-of-town jewelers in this city, recently, include: E. Wynn, Azusa; F. E. Wolfarth, Covina; H. Symonds, Long Beach, and A. Protch, Redondo.

Clem Glass, manager of the H. J. Whitley Co., was one of the committee to entertain the officers of the torpedo boat flotilla, on their visit to Hollywood.

J. C. Fleming and his wife, who are enthusiastic automobilists, accompanied by some friends, recently made a trip in their new car to the Capistrano mission.

M. B. Cohn, of Cohn & Son, went, with his wife, to San Francisco to witness the arrival of the Atlantic fleet. Mrs. Cohn will remain in San Francisco during the Summer.

L. Hartzberg, of the Pacific Gem Co., will soon start on a business trip up the coast, as far probably as Washington, and going thence east as far as Colorado, and probably returning by way of Texas.

Nine carloads of fixtures for Montgomery Bros.' new store, at the corner of Broadway and 4th St., are now en route to this city by rail. It is expected that the new store will be ready for occupancy by about Aug. 1.

Miss Ethel M. McInnis, who has been office manager for the Geneva Watch & Optical Co. for the past seven years, was married, a few days ago, to Wesley Bagby, San Luis Obispo. Mrs. Gervais has taken her place in the store.

S. Simmons started, last week, for his Moqui-Aztec turquoise mine, in Esmeralda County, Nev., expecting to be gone about a month. He took a force of men with him to begin active operations at the mine. He reports a large demand for these stones.

Messrs. Glass and Jepson, of the H. J. Whitley Co., participated in the big floral parade in Hollywood, a suburb of this city, last week. Their automobile, lavishly decorated with flowers from their own gardens, made a magnificent display and won the prize.

Manuel Marshall, San Luis Obispo, recently sent an advertisement for a watchmaker to a Los Angeles paper. By mistake the advertisement was made to call for a "watchman" instead of a watchmaker. As a result, Mr. Marshall had more than a score of applicants for the position, but failed to secure a watchmaker.

The Pacific Gem Co. is about to erect a building to be devoted exclusively to its lapidary business. It will be of sufficient capacity to accommodate 25 or 30 workmen. The company intends to go into the wholesale business exclusively. It will open an office in New York, but will still retain its headquarters in Los Angeles.

Almon G. Stone, 330 S. Broadway, is a finished artist as well as a jeweler, having been a student under one of the best French masters in Paris. His store is adorned with the products of his brush. He has just finished a notable picture which he has entitled "The Awakening." It is a three-quarter life-size picture of a young girl standing with arms extended as if having just arisen from sleep, and is pronounced by artists to be an excellent piece of work.

Minneapolis and St. Paul.

Max B. Witebsky's stock has been removed from 103 Washington Ave., N., Minneapolis, and has been stored.

Robert C. Videen, with W. H. Cowley, Detroit, Minn., was in the Twin Cities, en route to Detroit, Mich., last week.

J. T. Ellingbo, Minneapolis, has been quite ill for several weeks and unable to attend to his store, which has been closed for a portion of the time.

B. F. Simpson, Minneapolis, has returned from a trip through southern Minnesota and found dealers anticipating a good business from graduations and June weddings. He left at once for an extended trip through North and South Dakota before taking an extended vacation. Frederick G. Simpson has also returned from a trip in South Dakota and southern Minnesota.

The advisability has been discussed among the wholesale jewelers of Minneapolis of having a building erected for the wholesale trades. The proposition has been made that if all the wholesalers will join in the new building a suitable structure will be erected. The idea met with considerable favor when talked of informally, but it has been impossible to get the bulk of the dealers to meet to take it up definitely. Several of them have leases on their present quarters running for a long time, which they would have to dispose of.

Denver

C. A. Beghtol, Canon City, was here, last week, buying stock.

Mr. Larsen, of Fisher & Larsen, was in this city, last week, replenishing stock.

Dan S. Park, of Dan S. Park & Co., left last week for Cheyenne, to attend to his interests there.

R. E. Hawkins, of the Edward Lehman Jewelry Co., left last week on his trip through Colorado.

Fred. F. Syman, of Syman Bros., left Wednesday on a trip to New York to buy goods for his store here.

George E. Smith, after an absence of two years, has resumed his position as salesman at the store of Joseph I. Schwartz.

Ellis Jacobson is in the city and expects to leave shortly for Santa Fe, N. Mex., where he will make his home. He is a popular business man here and his friends wish him success in the new town.

Segall Bros., Jacksonville, Fla., have dissolved partnership, Herman Segall continuing alone.

St. Louis.

W. H. Wheeler, Palmyra, Ill., spent several days in this city, last week.

Woodbury Melcher, of Scofield, Melcher & Scofield, Plainville, Mass., was a visitor in St. Louis, last week, for the first time in many years.

F. L. Thompson, Benton, Ill., was also among the visitors, as was Mr. Heinrichs, of the firm of Heinrichs & Chambers, Jefferson City, Mo.

Samuel E. Bamber, secretary of the Hess & Culbertson Jewelry Co., 6th and Locust Sts., will leave at the end of this week for a two weeks' vacation.

A. Maschmeyer, of the Maschmeyer-Richards Silver Co., left, Monday, for an extended trip to the east. He has just returned from a pleasure trip to French Lick Springs, Ind.

J. M. Chiswell, vice-president and treasurer of the Jaeger Loan & Jewelry Co., 2615 Olive St., this city, filed a petition in bankruptcy, a short time ago. His assets are given as $280, and his liabilities, as $3,292.

The Knights of Pythias Baseball League, has ordered a loving cup from Herman Mauch, 507 Franklin Ave., for presentation to the winning team. There are eight teams in the Pythian League, and the season will last several months longer.

An exact reproduction of the celebrated "Cullinan Diamond," which is the largest in the world, and is now being cut at Amsterdam, Holland, preparatory to being placed among the crown jewels of England, is on display in the show windows in the store of the Mermod, Jaccard & King Jewelry Co., Broadway and Locust St. The original diamond weighed 3,024 carats, or 1.37 pounds.

The L. Bauman Jewelry Co. has just completed the removal into the new quarters on the second floor of the Century building, 9th and Olive Sts. This corner is considered one of the most prominent in St. Louis, and a lease has been taken for five years on the premises, which are much larger than the old quarters in the Equitable building, 6th and Locust Sts. The Bauman Co. was at the old place for seven years.

The capital stock of the Hess & Culbertson Jewelry Co., 6th and Locust Sts., was increased from $65,000 to $140,000 by unanimous vote of the stockholders at a special meeting, Wednesday. The increase, which is fully paid, represents the cash surplus of the company, and according to President George J. Hess, the step was made to give several old employes an opportunity of becoming stockholders. These men thus become stockholders: Leo Vogt, E. J. Helmerich and Arnold Apple. The following stockholders were at the meeting: George J. Hess, Stephen D. Culvertson, Samuel E. Bamber, and Miss Elizabeth Idler.

Hartley A. M. Shaffer, formerly a watch repairer in North Dakota, has been arrested on a charge of horse stealing at Minnewaukan, N. Dak.

W. N. Jenkins, Oakland, Cal., is now located at 468 N. 12th St., having moved recently from his former store, 1067 Broadway. The new quarters are attractively furnished.

San Francisco.

TRADE CONDITIONS.

The retail jewelers profited from the large number of visitors recently here. There has been a great increase in sales. All lines are going well, but perhaps the most popular ones at present are the handsome plate and jeweled souvenirs of the fleet. Encouraging reports come from the country and more orders are coming in. The situation of the jobbers remains unchanged.

The Henry M. Abrams Co. will remodel its office and salesrooms in the near future.

Col. Andrews, of the Diamond Palace, on Van Ness Ave., has been slightly ill during the past week, but is now well again.

The cracksman who looted Thomas Lundy's store of $48,000 is now declared to be George B. Stancliffe, the brutal thug who robbed Mrs. L. A. Palmer, proprietress of the St. Rose Hotel, of $3,000 in the same week. Detectives working on the two cases have traced the trails until they have converged into one, and this has been followed up the coast to Seattle and thence east.

The Jewelers Board of Trade of San Francisco, at its last meeting, decided to make an organized attempt to counteract the influence of certain newspaper articles which gave incorrect reports of the diamond market. It is found that the impression made by these articles is still injurious to the trade on the Pacific Coast, and the Board of Trade has arranged to publish an article in the San Francisco *Call*, giving the true state of the market. A marked copy of this paper will be sent to every jeweler on the coast.

The following out-of-town jewelers visited this city during the past week: Samuel Park, of the Boyd Park Jewelry Co., Salt Lake City, Utah; Frank G. Will and Bert Stephens, Albany, Ore.; Paul W. Stecher, Ogden, Utah; Mr. and Mrs. J. Gordina, Salinas, Cal.; Mr. Wiendieck, Red Bluff, Cal.; Geo. B. Herman, with Kringle & Bush, Winnemucca, Nev.; G. W. Glover, Kennett, Cal.; F. B. King, Redlands, Cal.; Miss Joseph, Ukiah, Cal., and A. H. R. Vieira, of the J. A. R. Vieira Co., Honolulu, H. I. Many of these will remain to witness the arrival of the fleet.

One of the features of the assembling of the fleet in the bay was the presentation of the magnificent silver service to the cruiser *California*. The silver service, which was designed and made by Shreve & Co., is very handsome. Shortly before the fire, two years ago, a movement was started by some public-spirited citizens to collect funds to purchase the plate. After the fire everyone was so occupied with his own affairs that the plan was abandoned. A few months ago the matter was brought to Governor Gillett's attention, and the movement was resumed by which sufficient money was subscribed by the public to procure the magnificent service.

Thirty-eight manufacturing, retail and wholesale jewelers of this city recently sent a communication to the Asiatic exclusion league, stating that they would hereafter refuse to deal with any jewelry manufacturing firm which employs Japanese in the factories. At the meeting of the league last week it came out that this action was taken by the local jewelrymen because of the price cutting that is being indulged in by a Seattle firm that has in its employ a large number of Japanese goldsmiths. Communications from Congressmen Needham, Kahn, Smith and Hayes, of California; A. J. Gronna, of North Dakota; William Draper, of New York; Senator French, of Idaho, and Senator John Daniels, of Virginia, were read to show that the feeling among the members of Congress is for the exclusion of Orientals from the United States.

Kansas City

C. B. Norton, of the C. B. Norton Jewelry Co., is absent from this city on the trade trip of the Kansas City Commercial Club through Kansas and Oklahoma.

The following new students have been enrolled at the Kansas City Horological and Optical School: Charles Fisher, Medford, Okla.; D. R. Hayler, Rogers, Ark.; J. O. Belknap, Knoxville, Ia.; Morris Dunn, Kansas City, Mo.

The store of H. N. Konrad, who was recently killed in a motor car accident, still remains closed, no decision as to continuing the business having been reached yet. Mrs. Konrad, who was injured at the time her husband lost his life, is said to be slowly improving.

Robert Kehl, representing F. H. Noble & Co., was a week late in reaching this city on his regular trip. Mr. Kehl was taken ill in Houston, Tex., with diphtheria and had to go to the hospital. He has recovered his health and is now endeavoring to make up for the time lost.

The following out-of-town jewelers were in town last week: P. H. Young, Dodge City, Kans.; C. C. Wedel, Moundridge, Kans.; J. A. Zimmerman, Warrensburg, Mo.; D. C. Clark, Lakewood, Mo.; F. E. Pirtle, Council Grove, Kans.; J. Coffman, Salisbury, Mo.; W. S. Noble, Drexel, Mo.; C. F. Collins, Dunbar, Nebr.; S. J. Hirey, Excelsior Springs, Mo.; Walter Sperling, Seneca, Kans.; R. D. Worrell, Mexico, Mo.; Gus Willman, Lawrence, Kans.; G. W. Kern, Bonner Springs, Kans.; W. G. Coplin, Paola, Kans.; R. J. Furnish, Linneus, Mo.; John Recht, Norton, Kans.; Geo. H. Spangle, Chetopa, Kans.

The executive committees of the opticians and jewelers' associations of Missouri and Kansas are busy arranging the programme for the joint convention of the associations to be held at the Baltimore Hotel, in this city, June 9, 10 and 11. W. G. Riggs, secretary of the local association, says the work of arranging the programme is not yet completed. The four associations will meet in joint convention, except on the last afternoon, when each association will meet in executive session and elect officers for the ensuing year. From the interest already manifested it is predicted that there will be a good attendance and that the convention will be the largest and most important in the history of the participating associations.

J. L. Etiner, Chatfield, Minn., has redecorated his store and installed new fixtures.

The Elliott Jewelry Co. was recently incorporated in St. Louis, Mo., with a capital stock of $25,000. The incorporators were: J. R. Elliott, F. H. Haverkamp and L. W. Haverkamp, Troy, Mo.

Detroit.

Wallace Kay, of John Kay & Co., has been taking a vacation at Richmond, Va.

Clarence W. Graves is now an automobilist, having recently purchased a speedy car.

L. H. Cooper, Oxford, and A. B. Milkins, Wyandotte, were here on purchasing trips, recently.

Frank Widman, formerly a jeweler in Cleveland, was in this city, visiting manufacturers, last week.

W. F. King dropped in on the local wholesalers, last week. In his capacity as mayor of Adrian, he is looking up facts with his city attorney, in regard to electric and gas lighting.

An agreement has been reached between the jewelers and the local auctioneers in regard to the new auctioneering ordinance, which was given its second hearing before the council committee, last week. The committee will add a clause allowing any persons of three months' residence in the city, to take out licenses.

The officers of the Michigan Retail Jewelers' Association have decided to hold their convention in July. Detroit wholesalers were anxious to have it held in August at the time of the midsummer buyers' excursion, but this was impracticable on account of the Cincinnati convention occurring at that time.

Chief of Police John Boyle, of Jackson, Mich., has sent out notices to the police departments of various cities, giving a list of the jewelry stolen from the store of G. G. Chase, Jackson, May 2, and calling attention to the fact that the local police offer a reward of $50 for the arrest and conviction of the thieves in addition to the $100 reward offered by the Jewelers Security Alliance. The stolen articles consist of: Knights Templar gold and onyx charm; Knights Templar gold charm; two Masonic Keystone charms, one plain and one folding style; 18-size nickel Elgin open-face watch; 18-size screw bezel gold gold-filled case; two square and compass Masonic charms; lot of pocket knives, H. & B. make; lot of plated table forks; bracelet, wire pattern, set with small diamond, has small figure of a mouse on the wire; old style flat gold band bracelet, cameo on the top; gold neck chain, with blue enamel locket; baby ring, broken; two Masonic trowel charms, one set with small diamond, and one plain with platinum blade; 10 sets plated teaspoons.

Omaha.

C. L. Shook has returned from a trip to Denver, Colo.

E. I. Jones, Kansas City, Mo., was in this city last week, visiting friends.

Mrs. J. C. Chatelain, Peru, Nebr., was in this city last week, purchasing stock.

H. S. Knapp, with the Shook Mfg. Co., is home from a business trip through Iowa.

Fred Brodegaard entertained in a very royal manner the Benson Improvement Club and county officials at a banquet last week.

The interior of the storeroom of Henry Copley has been undergoing a change the past week. Repairing, papering and decorating have been carried on, which, when completed, will make it exceptionally attractive.



Traveling representatives visiting Boston, Mass., during the week, included: George A. Briggs, William L. Sexton & Co.; R. W. Simpson, Riker Bros.; Frank Wood, Ludwig Nissen & Co.; Alex. Chase; M. Goodfriend, Goodfriend Bros.; Benjamin Griscom, Bippart, Griscom & Osborn; Julius Rausch; Mr. Allsopp, Wordley, Allsopp & Bliss Co.; T. E. Jacobus, Bride & Tinckler.

The following traveling representatives have been in Savannah, Ga., recently: M. F. Loomis, C. Sydney Smith & Co.; J. Percy Wrayton, Durand & Co.; Alfred C. Eckert, Bigalke & Eckert Co.; G. H. Sluter, Bippart, Griscom & Osborne; Thomas H. Ryland, American Watch Case Co.; A. F. Belcher, Gorham Co.; L. D. Reynolds, Shafer & Douglas; W. J. McKenna, Kelly & Stemman; John W. Steele, C. G. Alford & Co.; J. Bernheim, Woodside Sterling Co.; E. V. Bogart, Pennison Mfg. Co.; A. M. Haring, Carter, Howe & Co.; A. A. Hunkin, J. B. Bowden & Co.

Among the traveling representatives in St. Louis, Mo., last week, were: F. R. Horton, Carter, Howe & Co.; J. Sherrard, Enos Richardson & Co.; C. F. Hartshorn, Krementz & Co.; L. M. Frank, Buffalo Jewelry Case Co.; George W. Beardsley, Allsopp & Allsopp; A. Rosenberg, Alling & Co.; J. M. Morrow, American Watch Case Co.; C. B. Bartlett, Whiting Mfg. Co.; G. W. Bleecker, Martin-Copeland Co.; Frederick C. Kopf, Powers & Mayer; Joseph J. Sideman, Redlich & Co.; Sol. H. Veit, Henry Froelich & Co.; L. E. Smith, M. B. Bryant & Co.; A. G. Kimball, Landers, Frary & Clark; Jerome Lissauer, Arnstein Bros. & Co.; Herbert Reichman, Joseph Fink & Co.; Mr. Schweikardt, B. H. Davis & Co.

Traveling representatives calling on the trade in Omaha, Nebr., during the past week, included: F. T. Blackford, S. B. Champlin Co.; George E. Harher, Geo. B. Hurd & Co.; S. W. Abbey, E. Ira Richards & Co.; K. D. Yeaton, S. Sternau & Co.; Max Huss, S. Borgzinner Co.; J. Levin, Henry Paulson & Co.; a representative of Martin, Low & Taussig; Robert Edwards, Whiting Mfg. Co.; W. H. Gregory, Strobel & Crane; Charles Hanni, Sussfeld, Lorsch & Co.; C. C. Achorn, Colonial Silver Co.; Mr. Duncan, C. Ray Randall & Co.; C. Wolff, New England Watch Co.; C. W. Edwards, Leach, Miller & Co.; Frederick C. Kopf, Powers & Mayer; Alfred G. Stein, Patek, Philippe & Co.; Harry B. Kennion, Parks Bros. & Rogers; Frank T. Barton, Fontneau & Cook Co.; W. A. Moore, William Dixon, Inc.; W. S. Dudley, International Silver Co.; W. S. Metcalf, Plainville Stock Co.

There was an unusual number of traveling representatives in Kansas City, Mo., last week. Among them were: Gerard M. Wilder, Scofield, Melcher & Scofield; Mr. Boas, Standard Button Co.; Harry E. Farquharson, E. D. Gilmore and E. A. Potter, as manufacturers' agents; Frank W. Bloomer, E. I. Franklin & Co.; W. S. Metcalf, Plainville Stock Co.; Mr. Wilkins, Ostby & Barton Co.; Mr. Kettlety, A. H. Bliss Co.; H. G. Pfordresher, Geo. L. Brown & Co.; H. F. Daughaday, Providence Mfg. Co.; W. M. Lewis, Riley & French; J. B. McDonald, Wolcott Mfg. Co.; Mr. Rogers, C. H. Cooke & Co.; Mr. Moore, Schmitz, Moore & Co.; Frank L. Barton, Fontneau & Cook Co.; Harry B. Kennion, Park Bros. & Rogers; G. W. Bleecker, Martin-Copeland Co.; W. Barker, R. Wallace & Sons Mfg. Co.; John S. Cunningham, L. L. Spencer Co.; Max L. Jacoby, Manchester Mfg. Co.; Milton S. Rodenberg, Dunn & Rodenberg; G. Fred. Perry, F. H. Sadler & Co.; John B. Warren, Elgin National Watch Co.

Traveling men who recently visited Pittsburg, Pa., included: Arthur Bradshaw, Meriden Britannia Co.; W. D. Sinnock, Ehrlich & Sinnock; Mr. Schley, Sloan & Co.; W. H. Gregory, Strobel & Crane; Benj. Lewis, S. B. Champlin Co.; William F. Perry, Bliss Bros. Co.; Joseph Keller, Keller Mfg. Co., Mr. Hull, Barden & Hull; Charles S. Peckham, J. H. Peckham & Co.; Charles L. Brown, Ostby & Barton Co.; W. J. Parker, Osmun-Parker Mfg. Co.; Wm. Rosenberger, A. Wallach & Co.; George A. Allsopp, Jr., Allsopp Bros.; Charles S. Miller, Ansonia Clock Co.; Fred H. Felger, F. & F. Felger; Frank S. Ottley, Riker Bros.; Mr. Ford, Ford & Carpenter; J. T. Griffith, Jr., Carter, Howe & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Mr. Melville, Chas. Keller & Co.; Wm. V. Middlebrook, B. A. Ballou & Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Alfred J. Moss, Ostby & Barton Co.; E. A. Reed, Reed & Barton; M. Decker, Plainville Stock Co.; D. A. Davidson, Wallach & Davidson; R. C. Wilde, Meriden Cutlery Co.; Lewis P. Cook, S. Sternau & Co.; S. C. Corbin, Waterbury Clock Co.; Frank W. Bloomer, E. I. Franklin & Co.; A. J. Sherrard, Enos Richardson & Co.; J. B. McDonald, Wolcott Mfg. Co.; Mr. Kettlety, A. H. Bliss Co.; Frederick S. Potter, Flint, Blood & Co.; J. E. DeWyngaert, Scofield & DeWyngaert; E. W. Dellar, LaSecla, Fried & Co.; W. D. Powers, Wm. C. Greene Co.; H. T. Daughaday, Providence Mfg. Co.; Mr. Rounsville, White & Rounsville; Mr. Frothingham, T. G. Frothingbam & Co.; Charles H. Clark, W. G. Clark & Co.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Mr. Mayor, W. L. Luther & Co.; B. F. Hirsch, Peerless Chain Co.; W. D. Powers, William C. Greene Co.; Frederick S. Potter, Flint, Blood & Co.; E. M. Bliss, Bliss Bros. Co.; Frank J. Ryder, Walter E. Hayward Co.; Mr. Kettlety, A. H. Bliss Co.; Izri W. Lederer, S. & B. Lederer Co.; Fred H. England, Frolichstein, England & Klein; C. B. Bartlett, Whiting Mfg. Co.; Joseph J. Sideman, Redlich & Co.; A. J. Sherrard, Enos Richardson & Co.; E. W. Dillar, La Secla, Fried & Co.; E. P. Staunton, Lebkuecher & Co.; Fred H. Felger, F. & F. Felger; George W. Beardsley, Allsopp & Allsopp; F. F. Gibson, Gibson, Krugler Co.; Charles S. Miller, Ansonia Clock Co.; Julian G. Hall, Carrington & Co.; Charles S. Peckham, J. H. Peckham & Co.; M. N. Higbie, Higbie, Barhour Mfg. Co.; Mr. Tinker, William B. Durgin Co.; George L. Paine, George L. Paine & Co.; George L. Sweet, R. F. Simmons Co.; Charles Whiting, Whiting & Davis; Mr. Dorchester, W. E. Richards; Gus Green, A. Green & Co.; Artbur Bradshaw, International Silver Co.; F. L. Pettee, Waterbury Clock Co.; Horace D. Sherrill, Sinnock & Sherrill; Maurice Kohn, Silbermann, Kohn & Wallenstein; W. D. Sinnock, Ehrlich & Sinnock; Mr. Rogers, C. H. Cooke Co.; Donald Le Stage, H. D. Merritt Co.; G. W. Strandberg, Sykes & Strandberg; Harry B. Kennion, Parks Bros. & Rogers; W. B. Peck, Waite, Thresher Co.; William W. Middlebrook, B. A. Ballou & Co.; H. E. Cobb, Daggett & Clap Co.; Irvin J. Schwartz, L. Barnett & Co.; G. W. Bleecker, Martin-Copeland Co.; R. Kaufman, Ingomar Goldsmith & Co.; H. T. Daughaday, Providence Mfg. Co.; D. N. Jacoby, Providence Stock Co.; Mr. Hull, Barden & Hull.

Canada Notes.

J. McMillan, Red Deer, Sask., has been sold out by sheriff.

C. E. Connor & Co., Willard, Ont., have assigned to Fred. A. Lamit.

R. J. Agnew, Meaford, Ont., has given a chattel mortgage for $645 to R. Agnew.

Aronson & Rutenberg, Montreal, have dissolved. Louis Aronson has registered as proprietor.

Arthur Fortin, 18, a Montreal jeweler's apprentice, while playing with a revolver the other day, was wounded in the left hand, by a bullet, and was sent to the hospital.

John B. Nelson, Sturgeon Falls, Ont., has given a chattel mortgage to Mary Cornell for $525. Phillip J. Williams, of the same place, has given a chattel mortgage to the same creditor for $125.

On Saturday, May 2, William Truesdale was arraigned at Brockville, Ont., on the charge of stealing $500 worth of jewelry and silverware from H. B. Coates, Brockville. The goods were found at Truesdale's house by the police and identified by Coates as having been stolen from him at different times. The prisoner was committed for trial.

The jewelry store of Arthur Smith, Merlin, Ont., was entered by two men on the night of Tuesday, May 5, who secured about $15 worth of goods. They also robbed another store and attempted to break into Molson's Bank, when they were fired at by the night watchman. After exchanging shots, they escaped.

A fire took place, a day or two ago, in the premises of Eaves Bros., 8 Bleury St., Montreal. Their offices were turned topsyturvy and their machinery was much damaged; nevertheless, the business will be carried on despite the inconvenience. One of the partners of the firm estimates the total damage at about $3,000, fully covered by insurance. The building and everything therein was insured.

Henri Pinault, jeweler, of Hull, Que., accused of buying stolen goods, was acquitted of the charge on Monday, May 4. Samuel Betts, a convict in the Kingston Penitentiary, who had sold the goods to Pinault, testified that Pinault had inquired of him as to where the jewelry came from and that he (Betts), told him he made his living by selling old gold. Magistrate Goyette in dismissing Pinault warned him to be more careful in future in making purchases.

Alfred Picard, 28 years of age, was arraigned in Montreal, last week, charged with the theft of $400 in jewelry and $15 in cash from Joseph Aron. A National Agency detective was put on the case, and at noon Picard was found in a saloon trying to dispose of some of the jewelry. When he was taken to detective headquarters everything but a diamond ring, valued at $175, was found upon him. After a careful search this also was found—in the toe of his boot.

Ray S. Cogswell, Batavia, N. Y., was arrested in Toronto, Ont., on Tuesday of last week, on charges of grand larceny and forgery at Batavia, and agreed to return without extradition proceedings. Since his arrival here, he has pawned expensive jewelry, $5,000 worth having been recovered from Toronto pawnshops. The larger proportion came from the United States and is supposed to have been stolen, but Cogswell also purchased a quantity from Toronto jewelers. He made several purchases from Ryrie Bros., paying for what he got, and then gave further orders which were not filled, as the firm became suspicious as to his credit. Some other firms have accounts against him.

The factory of J. J. Zock & Co., 296 Adelaide St. W., Toronto, Ont., was completely destroyed by fire, on the morning of May 2. Zock & Co. occupied the second floor of the building. A small blaze broke out at about 1 A. M. on the ground floor, and was to all appearance completely extinguished in about half an hour, when everything was supposed to be safe. An hour or so afterwards, however, the flames broke out again, and soon obtained such headway that it was impossible to save the building. The cause of the fire is supposed to be defective electrical wiring. In addition to their stock, the concern lost a quantity of valuable machinery. The loss is about $50,000 with insurance of $38,000.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WANTED, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

WATCH REPAIRER wishes position; first class workman; best reference. Address Fritz E. Winkler, 146 W. 62d St., New York.

SAMPLE MAKER of jewelry, can also do designing and enameling, is open for engagement. A. Huss, 143 W. 108th St., New York.

DESIGNER of fine jewelry, German, with good testimonial, seeks employment. Address "A., 4227," care Jewelers' Circular-Weekly.

JEWELER, A1 mechanic on repairs in special orders, able to wait on the trade; best references. "M., 4262," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position at once; moderate salary; furnish best of references. Address A. Levy, 40 Piedmont Ave., Atlanta, Ga.

ENGRAVER and salesman, who can repair clocks and do ordinary jewelry work, desires position in middle west. "N., 4158," care Jewelers' Circular-Weekly.

WANTED, position by experienced diamond, watch and jewelry salesman; wholesale or retail. Address "I., 4166," care Jewelers' Circular-Weekly.

SALESMAN; retail hollow or flatware salesman is open for engagement; first class reference. Address "M., 4235," care Jewelers' Circular-Weekly.

JEWELER, also repairer, eight years' experience, second class watchmaker, wants position; moderate wages; references. Palolog, 27 Madison St., New York.

YOUNG MAN, 25, wants position with jobber or retailer as bookkeeper or salesman; highest references. Address "I., 4245," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, desires position as jewelry repairer, new work, also stone setter; New York City or out of town. John Romeo, 300 E. 104th St., New York.

SITUATION WANTED by watchmaker and clock and jewelry repairer; good workman and reliable. Address "R. B., 4229," care Jewelers' Circular-Weekly.

20 YEARS' experience jobbing jeweler, also stone setter and all around man, with best of reference. Address W. Rosenfeld, care Chou, 167 Suffolk St., New York.

WATCHMAKER, of 20 years' experience and accustomed to serve on fine trade, desires good position with first class jewelers. "W.," 1957 E. 59th St., Cleveland, O.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

JEWELER wants position in large establishment as sample maker and modeler in sand and cuttle fish; New York City or out of town. Box 4215, care Jewelers' Circular-Weekly.

SALESMAN; sold general line in Pennsylvania and Ohio, also acquainted with jobbing and retail trade in large towns west. Address "Reliable, 4187," care Jewelers' Circular-Weekly.

SITUATION WANTED with jobber or manufacturer, to represent in the middle west; best of reference; good address and hustler. Address "J., 4086," care Jewelers' Circular-Weekly.

YOUNG MAN, 27, desires position as salesman in either wholesale or retail business; 14 years' experience; speaks German and English. Address "B., 4213," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, 20 years' experience, thorough mechanic, also able salesman; good appearance; single; south or west preferred. "R. W.," 329 W. 29th St., New York.

ENGRAVING on jewelry and silverware quickly learned by the wonderful method of a French-American professor; 30 years' experience; day and evening classes. 30 E. 14th St., New York.

WATCHMAKER, American, age 48; experienced on all grades; can do engraving; write particulars in first letter; reference. Address "John," One Flat, 1650 N. Clark St., Chicago, Ill.

JEWELER, first class man on platinum and cluster work, also competent on fine repairing, setting and engraving; 18 years' experience. Address "L., 4239," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchmaker, clockmaker and jewelry repairer; 15 years' experience; can do all work; have all tools. I. Kimelheim, 848 Braddock St., Braddock, Pa.

WANTED, position as typewriter and stenographer by young lady; can also make herself generally useful; best references; small salary. Address Miss Ruth Benedict, 318 W. 117th St., New York.

FIRST CLASS WATCHMAKER, with tools, desires position at once; moderate salary; competent to handle railroad work; references. Address "Watchmaker," 45 Charles St., Springfield, Mass.

POSITION WANTED in city or country by young man having experience in lockets, bracelets, setting and clock repairing; will furnish best references. J. Finkelstein, 111 Ave. B, New York.

YOUNG MAN, good engraver, desires position; one with a chance to learn watch repairing preferred; samples of engraving and references furnished. Address "Y., 4078," care Jewelers' Circular-Weekly.

JEWELER, A1 mechanic, in platinum, special order and fine repairing; seven years in present position; competent to take charge of small shop. Address "H., 4179," care Jewelers' Circular-Weekly

SITUATION WANTED by salesman, thoroughly experienced in diamonds and watches; eight years with former employer; A1 references; in New York or out of town. "D., 4261," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 23, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, thoroughly competent on high grade Swiss and American watches; age 30; 15 years' experience; gentleman of good habits; no cheap house need apply. "S., 4104," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, employed for past six years as bookkeeper and city salesman for large diamond importing firm, desires to make change; can furnish unquestionable references. Address "E., 4181," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and salesman, age 40, 20 years in business for himself, wishes a change; would like to engage with someone for the Summer at least. Address "A. E., 4120," care Jewelers' Circular-Weekly.

FIRST CHANCE, at once, by German, all around man, watchmaker, jewelr, engraver, diamond setter, colorer and window trimmer; south and west; $30; east and north, $25; go anywhere. Lambert, 169 E. 128th St., New York.

FOREMAN, manufacturing general line of gold and platinum jewelry; good mechanic with executive ability, experienced in all the details of managing a jewelry factory. Address "Adaptable, 4072," care Jewelers' Circular-Weekly.

WATCHMAKER, 45, first class worker, experienced in all kinds, best city references, good appearance, wants position with good firm; will go anywhere; present location, Chicago, Ill. "Reliable, 4265," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, salesman and graduate optician; 21 years' experience; capable of taking full charge; 36 years old; American; have tools and trial case; state wages; A1 reference. Address "R., 4049," care Jewelers' Circular-Weekly.

BRIGHT YOUNG MAN, 24 years of age, who is office manager and inside salesman for one of the largest concerns, wishes to travel the road for some A1 house; manufacturer preferred. Address Box 4266, care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with trade in New York City, Boston, Philadelphia, Baltimore and Washington, who can produce results with manufacturer or jobber, wishes position; excellent references. Address "J., 4231," care Jewelers' Circular-Weekly.

A FIRST CLASS, all around jeweler, 18 years' experience at fine diamond mountings, special order work, repairing and stone setting, wishes position; best references; city or country; state salary willing to pay. "P., 4222," care Jewelers' Circular-Weekly.

A THOROUGHLY competent watchmaker, with over 20 years' experience on American and foreign watches, wishes a steady position; am at present employed but can make change at once. "R. R.," care Geo. Allers, 306 Central Ave., Jersey City, N. J.

MANUFACTURING JEWELER, 20 years' experience. German-American, order worker of platinum and gold, stone setter, all around man, wishes position in store or factory; A1 references. Address H. Fromann, 1226 N. 12th St., Philadelphia, Pa.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; $18 to $20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

THIS to strictly first class engraver; A1 watchmaker, 27, single, good habits; 12 years steady at the bench; had a three months' course of engraving, wants to improve; best references; complete tools; state wages. Address "L. P., 4259," care Jewelers' Circular-Weekly.

MANAGER, repair department, desires to make change; would like to communicate with first class firm who desires a competent man who can show immediate results; satisfactory references; accustomed to handling Fifth Ave. (New York) trade. "Repair, 4147," care Jewelers' Circular-Weekly.

Help Wanted.

GOOD OPENING for a first class copper plate engraver and printer, to do trade work. Apply J. Jessop & Sons, San Diego, Cal.

WANTED, an A1 watch and jewelry repairer, also an optician, one who can speak German. Address "C., 4156," care Jewelers' Circular-Weekly.

WANTED, stock clerk about 20 years old, with large jobbing house; state experience and references. "N., 4221," care Jewelers' Circular-Weekly.

WANTED, a man who understands clock repairing; must come well recommended; steady position to a good man. B. U. Tapken, New Brunswick, N. J.

WATCHMAKER and engraver, competent man for good, permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

WANTED, engraver and die sinker; must be capable of doing good work in gold and steel; permanent position to right man. Allan Jewelry Co., Charleston, S. C.

WANTED, watchmaker, script and monogram engraver; do not reply unless expert on both; steady position, good salary. Salvatore Desio, 1012 F St., N. W., Washington, D. C.

LEARN ENAMELING; jewelers and engravers increase their earning capacity; any one who can solder can learn by my method. Cecil H. Sherman, 5427 Indiana Ave., Chicago, Ill.

HELP WANTED.—Continued.

WANTED, jeweler and engraver, American, of good appearance, with store experience and able to wait on fine trade; steady, fine position. "S., 4183," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and engraver; permanent position to good party; wages $20 per week; mention experience and references. A. Seidensticker, 237 High St., Hamilton, O.

OMEGA WATCH CO., Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

WANTED, an experienced, first class diamond and high grade watch salesman; must be thoroughly posted; a young hustler, accustomed to best trade and highly recommended. Albert Edholm, Omaha, Nebr.

WANTED, a designer and die cutter for high grade jewelry; must do A1 work. B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

MANUFACTURING JEWELER, good engraver and man who can wait on trade; $20 a week to start; permanent position for right man; send sample of engraving, reference and age in first letter. Globe Jewelry Co., Globe, Ariz.

WANTED, a first class jeweler and engraver; must be good on cluster work, enamel work and engraving; a good position at a good salary to the right man; send reference and sample with first letter. L. Lechenger, 415 Main St., Houston, Tex.

EXPERIENCED engraver and second watchmaker, owning tools and familiar with French, English and other makes of clocks, for city in Colorado; state age, experience, references and salary in first letter. "H. A., 4263," care Jewelers' Circular-Weekly.

MAN of experience to take charge of watch repairing department and take in and deliver work; this position is offered by a large jewelry house in Philadelphia, and none but first class men need apply. Address "O., 4176," care Jewelers' Circular-Weekly.

WANTED, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, $30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.

WANTED, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1. King & Eisele, Buffalo, N. Y.

WANTED, a first class salesman for middle west, to sell high grade jewelry; will pay a good salary; must have good following and furnish reference; state salary and experience; all communications by letter. Address B. M. Shanley, Jr., Co., 11-13 Governor St., Newark, N. J.

Business Opportunities.

WANTED, a nicely equipped, up-to-date jewelry shop. Address "G., 4232," care Jewelers' Circular-Weekly.

JEWELRY STOCK for sale, about $3,000; bench work averages $90 a month; population, 1,200. Address W. H. Wheeler, Palmyra, Ill.

WANTED TO SELL, at once, jewelry business in town of 2,200; stock and fixtures, $3,500; splendid opportunity. J. C. Marx, Shakopee, Minn.

FOR SALE, jewelry store, town of 14,000 in southern California; good location; poor health reason for selling. "H., 4144," care Jewelers' Circular-Weekly.

FOR SALE, on account of ill health, small jewelry store in eastern Ohio; 23,000 population; invoice about $1,800; will reduce to any amount. "P., 4267," care Jewelers' Circular-Weekly.

$7,000 WILL BUY jewelry and china business, or will take partner; average business $13,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.

PARTNER WANTED with some capital by manufacturer of better class of jewelry, who is well acquainted with trade in New York City, also eastern territory. Address "X., 4159," care Jewelers' Circular-Weekly.

FOR SALE, first class jewelry manufacturing and repairing shop; clears $200 per month; 12 people working steady; could be increased to 15 people and $300 profits per month; $2,000 will carry this. Address "T., 4157," care Jewelers' Circular-Weekly.

MONEY SAVED is money made; we are buying entire jewelry stocks for cash and are therefore able to sell you diamonds, watches, jewelry at 25 per cent. to 40 per cent. less than regular prices; jobs always on hand. Jacob Schoen & Co., 30 Maiden Lane, New York.

FOR SALE, jewelry stock and fixtures in hustling Aroostock County town; a snap for some one; will reduce stock and fixtures as low as $500; with long lease of building; must sell before June 15; if you mean business write for particulars. Address I. H. Crabtree, Mars Hill, Me.

FOR SALE, a neat little jewelry and optical store; good location on one of the busiest corners of town of 30,000 population; rent, $25 per month; bench work from $75 to $125 per month; good optical business; stock and fixtures will invoice about $3,500; assistant financier for A. O. W. N., bringing about 300 people into store monthly; only three other stocks of any size; a snap for someone with a little cash; reason for selling, ill health. Address all communications to Chas. Peck, 129 E. 2d St., Ottumwa, Ia.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

HARD TIMES do not affect us; we are still paying highest prices for diamonds, watches, jewelry and entire jewelry stocks; before selling to anyone call or write to us and be convinced that you can get more for your goods from us than from anybody else; send us trial package, if our offer is not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

To Let.

PART of office to rent, with use of one safe and burglar alarm. J. W. Block, 9 Maiden Lane, New York.

LARGE, light floor, 30 Maiden Lane, New York, part of which is 15 feet high; rent nominal to responsible tenant. R., L. & M. Friedlander.

PART OF STORE to let with optician, suitable for watchmaker and jeweler; lively neighborhood. Fredsell & Co., 161 E. 34th St., New York.

TO LET, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Currier & Sons, 365 Market St., Newark, N. J.

FOR RENT, repair shop in New York City for jobbing jeweler; dynamo and complete fixtures already installed; excellent location and good opportunity for practical man. "Repair, 3956," care Jewelers' Circular-Weekly.

TO LET, store in Hotel Imperial, New York City, with Fine show windows on Broadway, and in red room of hotel; excellent location and opportunity for first class jeweler and art dealer. T. B. Robertson, 1123 Broadway, N. Y.

For Sale.

FOR SALE, job lot of gold rings, about 200 ladies,' gents' and children's; one large jeweler's Diebold safe, 5,600 lbs., fire and burglar proof; bankrupt stock; can be sold very cheap. Address F. S. Merriau, Commercial Bank Bldg., Waterloo, Ia.

Wanted to Purchase.

WANTED, wall cases, tables and show cases for jewelry store; must be fine. "E. T., 4228," care Jewelers' Circular-Weekly.

WANTED TO PURCHASE, a Lancaster engraving block; state condition, price, etc. Button-Oliphant Co., Bridgeport, Conn.

WANTED, comfort watch glass cabinet; state condition and price wanted, crated and put in depot; send cut. C. S. Powel, Weldon, N. C.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.



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TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of ***"Trade-Marks of the Jewelry and Kindred Trades,"*** and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may ***now use,*** or ***has ever used,*** together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

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SOLID gold jewelry at less than plated jewelry costs. I bought 5,000 pieces, including cameo scarf pins, brooches in real cameo and corals, veil pins, cuff pins, rings, etc., all at less than one-half the regular price, as I bought them in trade. Sale prices from 45 cents to $1.38 in scarf pins, cuff pins, etc., large fine solid gold cameo belt pins and brooches, $3.37 to $5.00. Sent on memo. bill to well-rated dealers. Sold for cash only.

Look them over, return what is not wanted, enclose your check in box for goods kept, no other way. I have fine coral and amber necklaces, 38 cents a string; diamond rings, $283 carat up; ½ carat fine white diamonds, perfect, $60 to $85 carat. Be quick for these bargains.

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PATENT DEPARTMENT

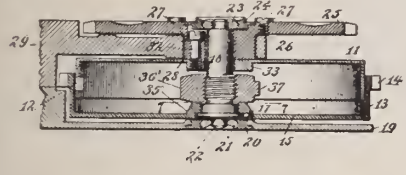
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED MAY 5, 1908.

886,387. WATCH-BARREL. Walter B. Mehl, Waltham, Mass., assignor to the E. Howard Watch Co., Riverside, N. J. Filed Sept. 27, 1906. Serial No. 336,386.

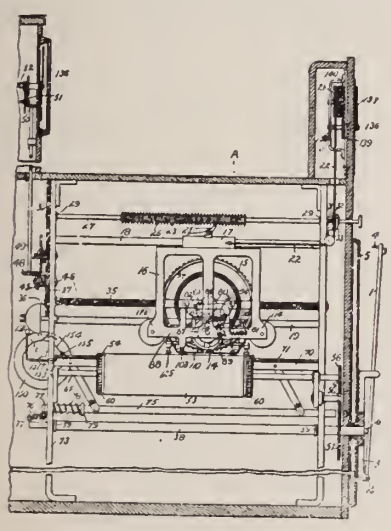
In mechanism of the character described, the combination with a barrel bridge and dial plate, of a spring barrel located between said bridge and plate, a main wheel surrounding said barrel and having a recess formed therein, a ratchet wheel



provided with an integral hub extending downwardly through said bridge, means for securing said ratchet wheel to said spring barrel, a cylindrical arbor, the ends of which are mounted in bearings provided in said ratchet wheel and dial plate, and provided near its lower end with a projection fitting in the recess in said main wheel, and a nut threaded on said arbor for locking the latter to said main wheel.

886,456. WORKMAN'S TIME-RECORDER. William A. Wood, Montreal, Quebec, Can. Filed Feb. 3, 1903. Serial No. 141,766.

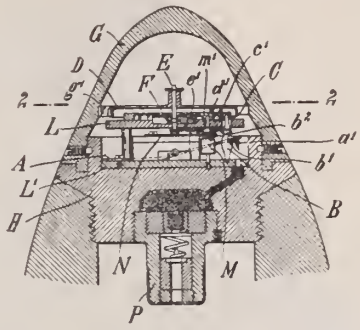
In a time-recorder the combination with time recording means, and a support for a record receiving sheet, of means for automatically intermit-



tently changing the relative position of said recording means and said support to divide each day into intervals, such last mentioned means being adapted to, at predetermined times, skip a day.

886,564. MECHANICAL TIME-FUSE. Karl Wieser, Essen-Rüttenscheid, Germany, assignor to Fried. Krupp Aktiengesellschaft, Essen-on-the-Ruhr, Germany. Filed April 9, 1906. Serial No. 310,802.

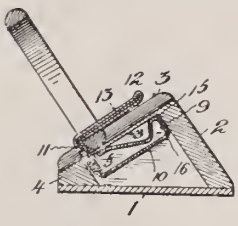
In a time fuse, a timing means adjustable to determine the lapse of time prior to the action of the fuse on the bursting charge and having in addition to its timing adjustment, a dead point



adjustment at which the action of the time fuse is prevented.

886,608. DISPLAY-HOLDER FOR JEWELRY AND THE LIKE. Max Jersemann, New York. Filed Feb. 7, 1908. Serial No. 414,771.

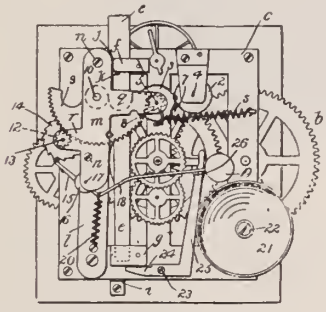
A display stand for jewelry and the like comprising a base, a spring in said base having a top portion provided with a depression forming an



angular part 14, a depending portion 9 and an intermediate angular portion 15, a longitudinal portion 10 and intermediate angular portion 16, and an upwardly extending portion and having an end exterior of said base and adapted to secure articles against the same.

886,693. TIME-INDICATING DEVICE. Conrad E. Getz, Montreal, Quebec, Can. Filed Nov. 20, 1902. Serial No. 132,162.

In a time-indicating device, the combination with a dial, an indicating band, and clock work for rotating said hand, of a gear rotated by said clock work, a frame, a second gear upon an arbor



mounted in said frame said second gear being adapted to intermesh with said first mentioned gear and connected to said hand to rotate same, a pinion connected to and rotating with said second gear, a segmental gear pivoted in said frame and intermeshing with said pinion, and manually actuated means independent of said pinion whereby said segmental gear is rotated back to its normal position.

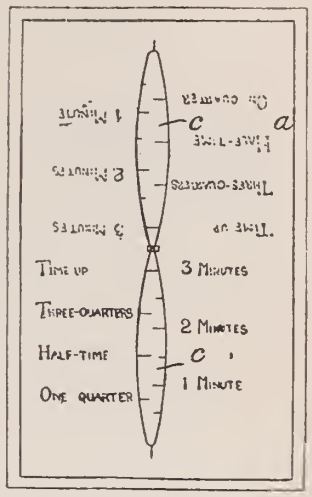
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF APRIL 22, 1908.

42. SAND-GLASSES. S. Cunningham, Coleraine, Ireland. Jan. 1.

A sand-glass *c* serves as a time-indicator for persons using a telephone, and is adapted to run for three minutes, the time allowed. The glass is graduated on one side to show minutes and half minutes, and on the other to show fractions



of the whole time. The card *a* may be stationary, or the glass and card may be turned together; in the latter case there are two sets of graduations.

196. HAT-PINS, ETC. G. N. Steere, Cranston, R. I., U. S. A., Jan. 3.

Pins, Dress and Like; Pincushions; Cosmetics.—The head of a hat-pin is made hollow to receive



FIG. 3.

pins E, or to serve as a box for powders or cosmetics H. The receptacle has a perforated plate D near the top, and a removable cover G.

Applications filed March 30 to April 11, 1908.

6,984. NECKTIE HOLDER AND COLLAR BUTTON. F. H. Whitehouse, Sheffield.

7,038. BRACELET-FASTENING. Saul Betts, London.

7,059. CUFF LINKS. Henry Wallis, London.

7,108. COMB. J. E. Bateman, London. Complete specification.

7,170. METHOD OF SOLDERING JEWELRY. Alfred Lawton, Birmingham.

7,182. NECKTIE CLIP. G. P. Templeton, Glasgow.

7,192. BRACELET-FASTENING. W. D. Douglas-Jones, London.

7,195. HAT-PIN. William Donoghue and R. J. Wood, London.

7,199. BRACELET. E. L. Anderson, London. Complete specification.

7,245. EYEGLASSES. E. G. Strong, Devizes, Wiltshire.

7,279. EYEGLASS-CASE. F. J. Willmott, Birmingham. Complete specification.

7,304. FOUNTAIN-PEN. Evelyn de la Rue, London.

7,331 and **7,332.** EYEGLASSES. G. E. Druiff, London.

7,372. JEWELRY-DISPLAYING MEANS. Aabert Harvey, Jr., Norbury.

7,431. FOUNTAIN-PEN. Frank Cossor and T. W. Floyd, London.

7,468. OPHTHALMOMETER. William Egbert and C. S. Gowlland, East Croydon.

7,542. COLLAR-BUTTON AND TIE-CLIP. C. E. May, Birmingham.

7,712 and **7,713.** FOUNTAIN-PENS. Frank Cossor and T. W. Floyd, London.

7,751. CURLING-IRON. Clara A. Rickards, London. Complete specification.

7,927. CLOCK CASE. Johann Jackle, London. Complete specification.

1908-1909
EDITION



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UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY 5, 1908.

Ser. No. 33,405. (CLASS 27. HOROLOGICAL INSTRUMENTS.) THE WESTERN CLOCK MFG. CO., La Salle, Ill. Filed March 16, 1908.

BOYPROOF

Particular description of goods.—Watches and clocks.

Ser. No. 33,528. (CLASS 37. PAPER AND STATIONERY.) WALTER E. PARKER, Detroit, Mich. Filed March 21, 1908.

MIDGET

Particular description of goods.—Fountain-pens and fountain-pencils.

TRADE MARKS REGISTERED MAY 5, 1908.

68,856. CERTAIN JEWELRY AND PRECIOUS-METAL WARE. ARTHUR L. BAILHACHE, Racine, Wis.
Filed Jan. 10, 1908. Serial No. 32,160. Published March 3, 1908.

68,894. CLOCKS. SETH THOMAS CLOCK CO., New York.
Filed Dec. 19, 1907. Serial No. 31,845. Published March 3, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued April 28, 1891.

451,016. RIM FOR EYEGLASSES. E. C. BASE, Burg, Germany.

451,030. INKSTAND. E. T. DARKE, London, England.

451,042. CALENDAR FOR TIMEPIECES. D. E. GRANT, Quebec, Canada.

451,046. SUSPENDER-CLASP. C. R. HARRIS, Williamsport, Pa.

451,181. METHOD OF RATING TIMEPIECES. C. E. EMERY, Brooklyn, N. Y.

451,217. PAPER-CUTTER. C. E. WILLIS, Oyster Bay, N. Y., assignor of one-half to R. L. Curran, New York.

451,281. BUCKLE. A. D. SMITH, Waterbury, Conn., assignor to the Waterbury Buckle Co., same place.

451,353. CLOCK STRIKING MECHANISM. STEPHEN WILLCOCK, Toronto, Canada.

451,398. TIME-RECORDER. G. W. CLOUGH, Cleveland, O., assignor to G. W. and J. E. Heene, same place.

Issued May 5, 1891.

451,482. CLASP. S. T. HISLEY, Syracuse, N. Y., assignor to the Syracuse Specialty Mfg. Co., same place.

451,566. WATCH-WINDING MECHANISM. R. E. MORELAND, Trenton, N. J.

451,600. WATCH. R. E. MORELAND, Trenton, N. J.

451,630. CHRONOMETER-ESCAPEMENT. EDOUARD WUTHRICH, Veytaux, Switzerland.

451,661. JEWELRY. JAMES ROTHSCHILD, New York.

451,666. TIME-RECORDER. E. C. GEE, Bayonne, N. J., assignor of one-half to A. P. Fisher, New York.

451,712. JEWEL-SETTING CUTTER. ALPHONSO HARTUNG, Nevada City, Cal.

451,721. TIME-RECORDER. J. C. ENGLISH, New York, assignor of one-half to R. L. Burnett, Plainfield, N. J.

451,741. INKSTAND. THADDEUS SWEESY, Bradford, Pa.

451,758. BUCKLE. D. L. DURAND, Birmingham, Conn., assignor to the Osborne & Cheesman Co., same place.

451,808. BALANCE-STAFF. J. H. COOPER, Marshall, Tex.

451,829. SAFETY DEVICE FOR POCKET-BOOKS. J. M. LUCAS, Cadiz, O.

451,840. BUCKLE. G. B. PILKINGTON, New Britain, Conn., assignor to the Traut & Hine Mfg. Co., same place.

451,862. TEA OR COFFEE POT. R. P. and J. M. MONCRIEFF, South Shields, England.

Design issued May 1, 1894, *for* 14 *years.*

23,235. BADGE. JULIANA WOOD, Philadelphia, Pa.

Design issued April 30, 1901, *for* 7 *years.*

34,434. INKSTAND. L. A. WARNER, JR., Buffalo, N. Y., assignor to E. W. Warner, same place.

Designs issued May 7, 1901, *for* 7 *years.*

34,468. BADGE. E. L. LOGEE, Providence, R. I.

34,469. SPOON. W. F. EHMANN, Buffalo, N. Y.

34,471. NAPKIN-RING BLANK. J. I. BURTT, Philadelphia, Pa.

34,473. CUP. REUBEN HARRIS, Washington, D. C.

Designs issued Nov. 1, 1904, *for* 3½ *years.*

37,200. RING. EMANUEL CINER, New York.

37,202. PLATE. JACOB WILLIAMSON, Chicago.

Connecticut.

Chas. W. Leavenworth has been appointed a member of the Memorial Day Committee, Wallingford.

R. Turner and B. R. Corley, New Canaan, have been granted a patent on a new engraving machine.

F. A. Wallace, Wallingford, was elected, May 3, as alternate delegate to the Republican National Convention to be held in Chicago.

The Plaut-Cadden Co., Norwich, has contracted for the remodeling of its building at 138 Main St., and the three upper floors will be equipped for the Halle Club.

Harry C. Wright, for a quarter of a century in the employ of the E. Ingraham Co., Bristol, has resigned and entered the employ of the Dunbar Bros. Co., clock spring manufacturers, Bristol.

Wilbur Hunt, Meriden, for many years foreman of factory "E," International Silver Co., last week enjoyed a surprise party given by his many friends on the occasion of his birthday anniversary.

Major Lyon, general manager of the Chas. Parker Co., Meriden, has just been elected a member of the Connecticut Republican State Committee. Mr. Lyon is also a member of the staff of Gov. Woodruff, of Connecticut.

John Mang and John Nelson have been appointed appraisers of the estate of P. A. Winterfeldt, New Haven, who died recently and whose will was admitted to probate without a contest. The value of the property left by the deceased was about $6,000.

The store of Barnet Horenstein, New Britain, was broken into by thieves a week ago, and four silver watches, four gold-filled watches and several cheap timepieces were stolen. Entrance to the store was gained through a rear window. The loot is valued at about $300.

In the Probate Court of New Haven, on Wednesday, an inventory was filed on the estate of John Insull, the total value of the property being $9,988. The appraisers were Charles McFeaters and John P. Thompson. The executors are: John C. Insull, son of the deceased, with C. J. Monson, Jr. & Co., and David Ducharme.

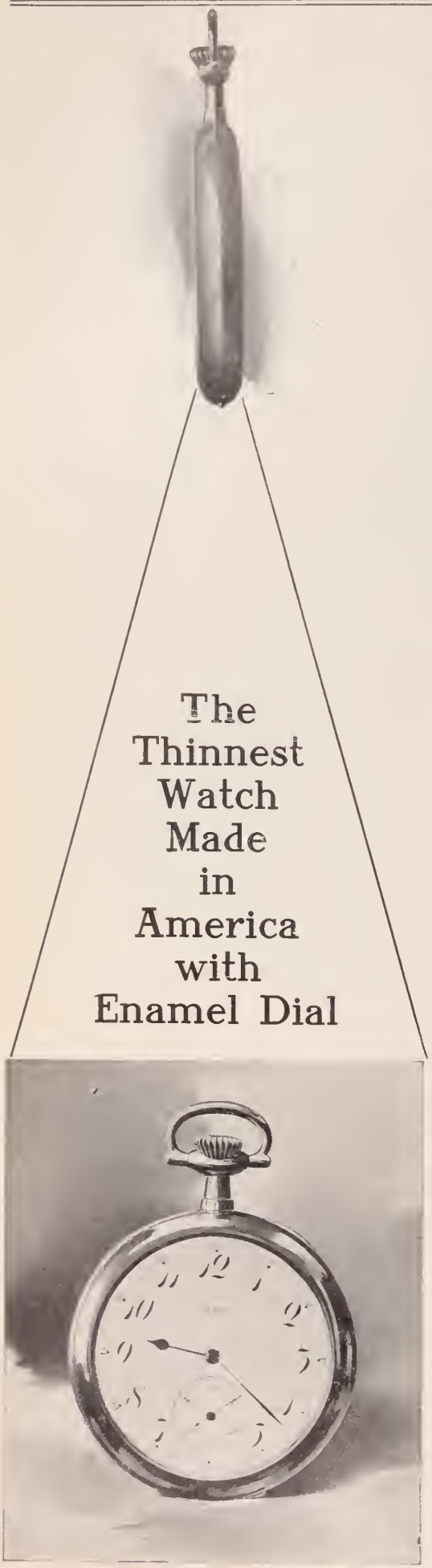
The officers elected for the ensuing year by the Wallingford Republican Club are: President, F. A. Wallace; first vice-president, C. H. Tibbits; second vice-president, W. H. Edsall; secretary, R. H. Andrews. The executive board includes: F. Hale, G. D. Munson, B. L. Ludon, F. E. Burchfield, E. H. Brown and A. B. Jennings.

President Lee Roberts, of the Bristol Business Men's Association, is receiving the praises of the association for his zeal and industry, 28 out of 29 new members just added to the association having been secured by Mr. Roberts. Among those on the committees to prepare for the association's annual banquet are: W. E. Sessions, W. S. Ingraham and J. R. Holley.

Theodore Shubert, a prominent Grand Army veteran, who died May 5, worked in the early 50s for the late Noah Pomeroy, in the latter's clock shop in Bristol. Directly after the war, during which he was in many battles and once wounded by a rifle ball, Mr. Shubert entered the employ of the E. Ingraham Co., Bristol, where he worked for over 40 years. He enjoyed the esteem and good will of a large circle of friends who were much grieved to learn of his demise.

Harry A. Pope, son of a shoe manufacturer of Brockton, Mass., is under arrest for a burglary in Pittsfield, Mass., and is believed to be the man who robbed the store of H. H. Jackson, in Bridgeport, of $500 worth of Waterman fountain pens. The arrest is due to detectives sent out by the Waterman Co. The detectives located a place in New York where the pens were received. The young man, when taken into custody, had with him a skeleton key, an electric flashlight and a 32-caliber revolver.

Fred Anderson, an oiler in the movement department of the Seth Thomas Clock Co., Thomaston, was the victim of a painful accident while at his work during the noon hour one day last week. He had descended a ladder to oil some shafting that extended under the floor when a bunch of waste that he was using, and which was saturated with benzine became ignited from a lantern which he had left standing nearby. Instantly the man was enveloped in flames, but he clung to the material in his hand and hurriedly ascended the ladder to the main floor, where the blaze was extinguished. His right forearm, from the finger tips to the elbow, was painfully burned, but fortunately this was the extent of his injuries. Anderson will be unable to resume work for several weeks.



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The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

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THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for The Jewelers' Circular-Weekly by T. J. Wilkinson.)

(*Continued from issue of April 29.*)

Question:—Outline the points that require attention when making a systematic examination of a single-roller escapement.

Answer:—(1) Examine all end shakes, viz., escape wheel, pallet and balance staff; (2) test the fit of all pivots in their respective holes, see that none are rough, bent, etc., and make a careful observation as to the tightness of each jewel in its own and the plate setting; (3) that the banking pins are straight and tight; (4) observe that the roller table is tight and level, and that the edge is free from any roughness, as a highly polished edge is to be desired; (5) the roller jewel must be cemented tight, and long enough to pass through the noteh, and

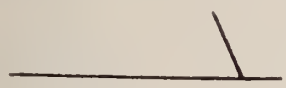


Fig. 58.

have side shake in the lever noteh; (6) see that the guard pin is tight; (7) that the lever and pallet arms are tight, the pallet jewels tight, and not chipped or rough; (8) the lockings of the teeth on the pallet jewels must be as light as is consistent with that particular escapement; (9) examine the draw; (10) test the drops inside and out; (11) test the shakes inside and out; (12) note the depthing of the roller jewel in the lever notch; (13) note the action of the roller jewel entering and passing the lever horns; (14) observe the guard pin, its freedom with edge of roller table, noting its position when drop lock takes place, also its effect as a preventative of tripping.

Question:—Specify the tests employed when making escapement examinations and give a short description of their use.

Answer:—We shall use a letter to designate each test. *Test A*—This test is employed to determine the guard pin's action with the edge of the roller table, and it also supplies us with some information relative to the action of the roller jewel in the lever noteh. *Test B*—From this test we gain definite information regarding the depthing of the roller jewel in lever noteh in a manner which graphically shows the correlation which exists between the pallet and tooth as related to the fork action. *Test C* is a test which informs us as to the action of the roller jewel with corner of lever noteh. *Test D* may be considered a subdivisional test along the same lines as test C, but acting as a check on the findings of test C and vice versa. *Test E* determines the drop inside and out. *Test F* informs us as to the condition of inside and outside shake. *Test H* decides if the draw is satisfactory. *Test K*—With this test we investigate the roller jewel's freedom in the lever notch. *Test L* inquires into the lock of the teeth of the pallet stone. *Test M* determines if a trip is possible. *Test P* tells us how to examine the roller jewel's entry into the fork.

Question:—Are not some of the latter tests from E to M included in tests A, B, C, D?

Answer:—Yes; but in order to be more explicit we shall treat of each test as indicated.

Question:—Mention the rules *which must be observed* when making escapement tests.

Answer:—*Rule I.*—Before using any test, always observe the conditions of the lock of teeth on the pallet jewels; if the lock is found to be too deep or too light, correct their condition before attempting to make a test.

Rule II.—The foregoing being attended to, next adjust the banking pins so that drop or first lock only is present.

Rule III.—Next adjust the guard pin so there shall be no chance for contact between the guard pin and the edge of the roller table.

Rule IV.—Where the term "lock" is used in these tests, always understand that it means the drop or first lock only, unless otherwise explicitly stated.

Rule V.—Whenever any doubt exists as to the inference to be drawn from tests A, B, C, D, avoid being in doubt by bending the guard pin away from the edge of the roller table in the manner shown in Fig. 58, thereby avoiding the slightest chance of contact between these parts, then retest.

Rule VI.—After an escapement has been tested and corrected under test conditions, be sure to open the banking pins so that the second lock, viz., the draw lock, will be present. Otherwise the watch will not be in correct running order.

Question:—Fully explain test A.

TEST A.

Answer:—To benefit by all the tests a high-grade movement with a single-roller escapement must be selected for experimental testing purposes. One of the three-quarter plate bridge models is best, the escapement being more visible. Not all movements classed as high grade will come up to the standard of our tests. Should the one selected not meet our standard, discard it for a movement that does. As an aid towards experimenting, select a seven-jewel movement of the same make;

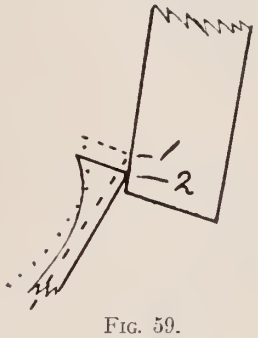


Fig. 59.

purchase for it, say, half a dozen extra levers and a dozen roller tables, selecting such tables as will fit the balance staff. A measurement of that part of the lever, viz., from the back of the pallet staff pivot to the front of the guard pin, will show many variations. Similar measurements of the diameter of roller tables will likewise show variations. For the purpose of taking such measures a micrometer gauge, registering to 1/100 of a millimeter, is a necessity to every man desirous of doing intelligent escapement work. Having selected our movement, commence by removing the hand, dial and balance; then, following rule I., begin by inspecting the condition of the lock of the teeth on the pallet stones. They are apparently quite correct; then, applying rule II., we carefully close in the banking pins so that drop or first lock only is present. If we have correctly adjusted the banking we will find that the tooth does not leave the pallet before the lever touches its banking, which means that there exists a simultaneous action of the tooth being discharged and the lever coming to rest against its bank. When we observe such a condition we may feel certain that only the first or drop lock is present. At times we have to contend with an escape wheel whose

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with extreme care in order to assure perfect adjustment, and sold to you by your jobber only as complete watches.



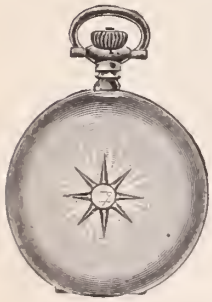
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G-2 B.



G-2 B.



D-4 B.

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THE KEYSTONE WATCH CASE CO.

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teeth are of irregular length or cut; in such an instance the bankings will have to be set to meet the requirements of the defective tooth. This would mean that some of the teeth will be set for the drop or first lock, while on others we will find the two locks, viz., drop lock and draw lock, but when the escape wheel teeth are defective, little can be done unless we think it worth while to put in a new wheel. To return, we assume that the escape wheel in our movement has accurate teeth. As our bankings are set to the position of first lock, each tooth will rest on a pallet jewel just where



Fig. 60.

it drops on the stone. Next replace the balance and the watch will start running, going fairly free.

Question:—State the conditions in which we now have placed this escapement.

Answer:—We have adjusted the banking pins so that only drop or first lock is present.

Question:—Show by means of diagrams what we have done.

Answer:—In Fig. 59 the dotted outline of the tooth marked 1 represents its position when both locks were present, and in Fig. 60 the dotted outline of the lever, also

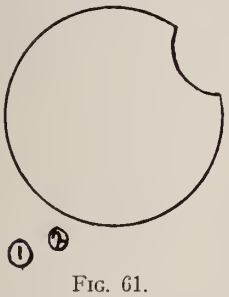


Fig. 61.

marked 1, indicates the position of the lever when both locks were present. The position of the escape wheel tooth on the pallet marked 2 (Fig. 59) shows the tooth in the position of drop lock, and in Fig. 60 the corresponding forward motion of banking pin and lever at 2 is shown.

Question:—When the bankings are in the position indicated by Fig. 60, No. 2, in what position is the guard pin in relation to the roller table edge?

Answer:—It is then closest to the edge of the roller table, as illustrated at 2, in Fig. 61.

Question:—When the bankings are set so that both locks are present, *i.e.*, the total lock, what is the position of the guard pin relative to the edge of the roller table?

Answer:—The guard pin is furthest away from the edge of the table as shown by No. 1, Fig. 61.

Question:—Should the guard pin have the same freedom on each side of the roller table?

Answer:—Yes; the freedom should be equal.

Question:—Explain how you would examine for this freedom of the guard pin with edge of table.

Answer:—To discover whether the guard pin has the same freedom on each side of the roller table, place a finger on the balance and guide the roller jewel into the notch and out at the opposite side. When the roller jewel has reached a position beyond the tip of the horn, cease rotating the balance and hold it secure in that position. Then, with a fine broach, observe the extent



Fig. 62.

which it is possible to lift the lever off its banking. The extent of this lift represents the freedom existing between the edge of the roller table and the guard pin. Make a similar test in like manner of the guard pin's freedom on the opposite side.

Question:—If with the banking pins adjusted to the position of drop lock an equal freedom of the guard pin with edge of table was discovered, would you call it correct?

Answer:—Yes; we would have a perfect adjustment of the guard pin as it relates to the edge of the roller table.

Question:—Do we ever encounter other conditions of the guard pin and table?

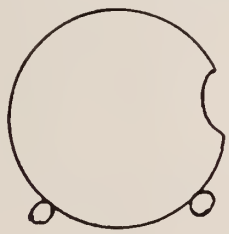


Fig. 63.

Answer:—We do; frequently we find freedom on one side, while on the opposite side the guard pin will bind against the edge of the roller table.

Question:—Supposing when making test A we find the guard pin is in contact with the edge of the roller table on one side and an excessive freedom exists between the guard pin and the table (Fig. 62), what would this indicate?

Answer:—When we find the guard pin tight with one side of the roller table and excessive freedom exists on the other, as illustrated in Fig. 62, it indicates that the pallet jewels are not set to conform with the guard pin roller table action.

Question:—What would you do to correct the errors, viz., too much contact on one side, too much freedom on the opposite side?

Answer:—Before attempting to make a correction we would have to employ test B, as the defect involves a question of the fork and pallet jewel's action. We know the defect is there, but its correction requires the use of other tests, in order to determine the cause.

Question:—In another escapement we find that when we have closed the banking pins to the position of drop lock, and replaced the balance, the watch will not run and the guard pin binds on both sides of the roller table (see Fig. 63). What would you do next?

Answer:—Our test discovers the error, but does not indicate the correction required. The assistance of tests B, C and D will be required to determine the fault, as we shall explain.

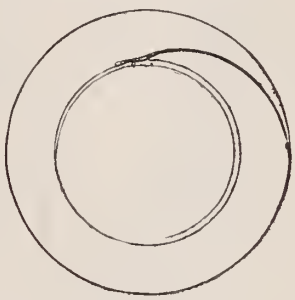
(To be continued.)

Watch Repairing.

By H. Reinecke.

(Continued from issue of April 22.)

THE repeated allusions made to the properties of the mainspring in going barrel watches brings the subject again and again to the front. The Swiss and French watchmakers of the last century have exhausted their inventive genius to enable



DEVICE FOR SAFEGUARDING BARREL HOOKS.

them to make the application of the motive force, as represented by the mainspring, as uniform in imitation of the fusee by abandoning the use of the latter entirely. Of all the different stopworks devised in the course of time, the one with the Maltese cross seems to have survived all the others. This one has been very much improved by the addition of a pivoted brace, often seen in the finest Swiss watches in the latter half of the last century. Such a brace has the effect of retaining a part of the outer coil always in contact with the barrel rim, as it is placed somewhat below the hook, thus securing that part of the spring in action, which has its normal temper, an advantage which not only arrests the effort of the hand in winding, but also prevents the spring from being pulled too violently against the brace at the end of the operation of the stopwork and at the end of the winding.

A contrary condition would weaken the mainspring at the point of flexure and would cause the coils of the spring to be pressed too firmly against one another. There seems to be no doubt that such an arrangement with the pivoted brace and the Maltese stopwork comes nearer the action of the fusee than any other device yet offered when applicable to the manufacture of medium-priced watches. It is unfortunate that in the course of business the watch repairer



Lifting Watch so Dial Faces the Wearer





Showing Watch Worn with Dial Outward

Watch worn on chain as a pendant, pinned to garment as additional security

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.
Patented July 25, 1905; May 21, 1907. Patents Pending.
Patented in Foreign Countries.

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed under Wachter Patent.
Patented July 25, 1905; May 21, 1907.



Watch worn as Chatelaine, showing it lifted to read the time



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

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MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View
Showing Watch Turned in Swivel Brooch

meets with many watches from which accurate timekeeping is expected, the original stopworks having either been removed on account of some trivial difficulty or because the stopwork was believed to be more of a nuisance than a benefit. To many who have met with break-downs of barrel hooks and other damages, a plan of hooking that will render it almost impossible for the wearer to break the hook in a barrel without a stopwork may not be unacceptable. It is not original, as it is illustrated in Sauner's Treatise, and is here represented in the figure.

As a suitable addition to the foregoing it may be mentioned that the old device of the English, where the hook is firmly riveted in the spring, comes somewhat near the Swiss brace, as the hook riveted in the spring will maintain the hand-lever end of the spring lying against the rim of the barrel.

(To be continued.)

A Street Clock with 20 Dials.

AFTER 15 months' work, J. Jessop & Sons, San Diego, Cal., have completed their attractive street clock at an expenditure of $3,000. The clock is erected immediately in front of the firm's jewelry store. It is said to be the first street clock



A CHIMING STREET CLOCK.

ever built with 20 dials. The works are visible and enclosed in plate glass. The clock records the month, the day of the week and the date. It is 20 feet high over all and each dial measures four feet in diameter. The entire timepiece is surmounted by an eagle.

The north dial has a center dial two feet in diameter, indicating San Diego's time. This dial is surrounded by 12 smaller dials each about 10 inches in diameter, telling the time in the following cities: New York, London and Liverpool, Paris, Berlin, St. Petersburg, Calcutta, Tokio, Hong Kong, Melbourne, City of Mexico, Milan and Capetown. The cities east of San Diego are fast, those west slow time. It will probably take several weeks to regulate the clock so that it will keep correct time. The dials and clock movement will be illuminated at night. This clock had its inception in the brain of J. Jessop 12 years ago. He is very proud of the achievement as it is the crowning glory of his 35 years' active business career.

The construction of this clock is entirely original to begin with. Original drawings were made, then patterns of every part were constructed, and even special tools had to be designed and made by them for this particular work. The jewels, some from their own mines, were made in their own shop. Among the jewels used are the tourmaline from Mesa Grande, and California jade, topaz and agate. In the construction of this clock, the best gun-metal and the finest steel were used, even the large plates being damaskened like a watch. The escapement is what is known as the gravity precision escapement, and has several novel improvements of the firm's own invention. The motive power is a 200-pound weight, and the clock winds itself automatically.

Many unforeseen obstacles had to be surmounted, but the horological skill of this firm was ample to overcome all these difficulties. Chimes of eight tubular bells will be installed later. These have been delayed in construction owing to several important improvements, which are being patented.

This clock movement was exhibited at the Sacramento State fair last September, and was awarded a gold medal. J. Jessop & Sons were also awarded a prize at the State fair in 1906 for two complete watch movements they made, which were stated to be the only watch movements ever made in a jewelry store in California. Also a silver medal was awarded to Richard Jessop for constructing a micrometer caliper. This caliper will divide an inch into 10,000 parts.

Joseph Jessop came to San Diego direct from England 17½ years ago, and has resided at San Diego and Coronado ever since, with the exception of two years at Miramar. He established the present business over 15 years ago.

Waiting for the Hour Hand.

"MY goodness!" said Mr. Billtops. "I can't wind the clock!"

"What's the trouble, Ezra?" said Mrs. B.

"Why, the pointer is right over the keyhole," Mr. Billtops said.

Mrs. Billtops looked up at Mr. B. and the clock he had set out to wind, and a glance was sufficient.

"Of course it is," she said. "It's 8 o'clock and the pointer is always over the keyhole at 8 o'clock. Now you will have to wait till the pointer gets past, then you can wind it."

And then Mr. Billtops, who, with all his years, is in many ways most unsophisticated, sat down to read the paper to wait for the hour hand of the clock to get past the 8 o'clock keyhole so that he could wind it; but before beginning to read he laid the paper on his knee for a moment and, looking over at Mrs. B., said:

"Why, I never knew that before about the pointer and the keyhole."

"Well, Ezra," said Mrs. Billtops, who in the course of her multifarious household duties has set balky clocks going and oiled clocks with a broom splint, who knows more about clocks than Mr. Billtops would in a thousand years, and who could beat him at mending anything seven times around the globe, "it's always been so, only I guess you never happened to notice it. And it's just the same at 4 o'clock, only you never noticed that because you are not home to wind the clocks at that hour; and you generally wind them before 8, so you never noticed that.

"I don't pretend to be a clockmaker, Ezra," Mrs. Billtops continued, "but I guess it comes about something like this:

"In a clock that winds with a key you have to have two keyholes, one for the running part and one for the striking part; and now these keyholes might have been put in the upper part of the clock face, by the 2 on one side and the 10 on the other, but I guess the original clockmakers didn't put them there because the old-time clocks were all big clocks, and that might have brought them up too high to be reached conveniently, so they put them down in the lower part of the face, where they would be handier, where you now always find them, one on one side by the 4 and the other on the other side by the 8.

"And so, twice a day, when the hour hand is at 4 or at 8, it covers the keyhole there, and then you have to wait for it to get by before you can wind the clock. And then, of course, you know the minute hand goes round the clock face every hour, and so, though in its travels it doesn't stay long, it covers each keyhole every hour. So you see, Ezra, there are really altogether a good many times in the course of a day when you can't wind a clock, though there is really nothing in this to be surprised over when you once realize it."

And at the end of this little discourse Mr. Billtops looked up at the clock that had surprised him, and, seeing the hour hand now sufficiently clear of the keyhole so that he could get the key into it, he wound the clock to make sure that he would not forget that, and then, as he sat down again, he cast one more admiring glance at Mrs. Billtops, thinking to himself as he did so, before taking up his paper, that while she might not be a clockmaker, she certainly was a most wonderful woman.—*New York Sun.*

One of the features of the National Convention of the Daughters of the American Revolution at Washington, D. C., recently, was the presentation of a handsome Colonial Hall clock to Memorial Continental Hall by the Berks County Chapter, D. A. R. The clock, which was made by J. E. Caldwell & Co., is designed along Colonial lines, to harmonize with the interior decoration of Memorial Continental Hall, the national headquarters of the D. A. R. The case is of well-seasoned mahogany, showing a fine grain and polish. It stands 10 feet high and is two feet seven inches wide.

The sale of a fine watch is an easier task and a much more frequent event in the stores that are identifying themselves with the Howard proposition.

You are mistaken if you imagine that watch buyers in your town will not pay the price for a good watch, that they do not appreciate *Quality.* Just offer them the Howard—the finest watch in America, produced in a factory that makes nothing but position-adjusted goods—and see how quickly they will rise to find watch ideals. In many communities the jeweler has never given them the chance, or when he has offered a watch at a fairly high price it has not been a timepiece of distinct individuality.

A fine watch must be in a class by itself before a man will pay a price for it.

The price of each Howard is fixed at the factory. Your customer knows it is worth what you ask. He can not buy it elsewhere for less.

With a Howard in his pocket he has got something worth while to show for his money.

E. HOWARD WATCH COMPANY

WALTHAM, MASSACHUSETTS



The Howard Watch

Hundreds of men are waiting for a *thin* watch they know something about—that they are sure is *reliable* and free from watch troubles.

Here at last is the king of flat watches *the New Howard extra-thin model* about as flat as two silver dollars and a thoroughly accurate timepiece; a *practical* watch made in America. Each watch tested and timed in its case at the factory and accompanied by a certificate of guarantee—not only as a timekeeper but the HOWARD *kind* of a timekeeper.

The thin model occupies less room; is easier to take out or replace; does not drag down the waistcoat or bulge out when worn in the fob pocket.

Any HOWARD jeweler will be glad to show it to you whether you are ready to buy *now* or are merely interested in it as a triumph of American workmanship.

The price of each HOWARD watch is fixed at the factory and a printed ticket attached. Its value is the same everywhere and always: 17-jewel *thin model*, 25-year guaranteed filled case, $37.50, up to 19-jewel 14 K. solid gold case, $90.

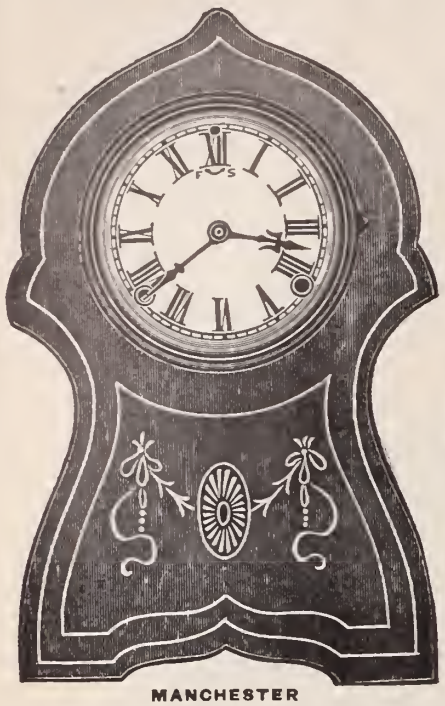
If your jeweler cannot supply you, write to us for the name of one who will.

Elbert Hubbard visited the home of the HOWARD Watch and wrote a book about it. If you'd like to read this little journey, drop us a postal card—Dept. C—we'll be glad to send it to you. Also a little catalogue and price-list, with illustrations actual size—of great value to the buyer.

E. HOWARD WATCH COMPANY

WALTHAM, MASSACHUSETTS

The above announcement appears in the leading magazines and periodicals for May. It reaches 7,500,000 subscribers (about 30,000,000 readers). It will be seen by every man in your community who can afford to buy a watch. Some of them will be interested. Are you a HOWARD dealer? Do the people of your locality know that they can find the HOWARD at your store?



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

GUN METAL



WATCHES

Positively the most interesting line of moderate priced Gun Metal, Nickel, Gilt, Enameled, Silver and Gold Watches. GUARANTEED THIN-MODEL WATCHES.

Does Your Stock Move?

Drop us a line. We will present to you a new proposition to increase your sales. We furnish you the whole outfit free of charge, delivered at your store.

American-Swiss Watch Co.
1 MAIDEN LANE, NEW YORK

Practical Course in Adjusting

By THEO. GRIBI

Published Price, $2.50
SPECIAL REDUCED PRICE, $1.50
Post Prepaid

THE JEWELERS' CIRCULAR PUBLISHING COMPANY
11 John Street, corner Broadway, New York

WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

Pointers for Watchmakers and Repairers

is the title of a little book issued by the manufacturers of

New England Watches

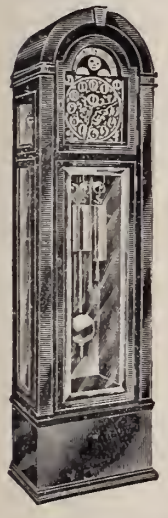
It contains illustrations of the escapement, and is brimful of information which every Repairer of Watches should know. It will be sent free upon request.

The New England Watch Co.

Waterbury, Conn.

Chicago San Francisco

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

A.W.C.CO



C 372
DEMI-HUNTER

Pedigree of a Watch Case.

If you drive a horse you love a standard bred animal. There is pride in pedigree, it means recognized excellence. With an A.W.C.CO case there is the same pride of ownership for it means recognized excellence and elegance.

Some people like these old fashioned half-Hunter Watches. We carry them in stock in Jewel size, 12 size and 16 size, 14K. and 18K.

Sold by us directly to you.

American Watch Case Co.
9-11-13 Maiden Lane New York

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Ball Watches

THE RAILROAD STANDARD

The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

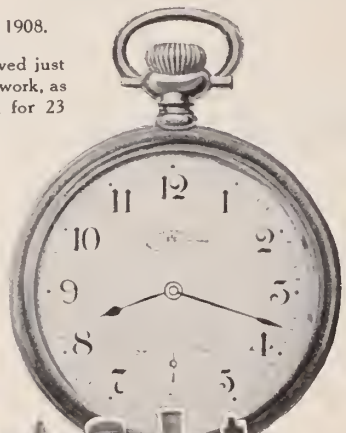
Minneapolis, March 12, 1908.

Gentlemen:

Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds. Very respectfully,

L. L. WILLIAMSON.

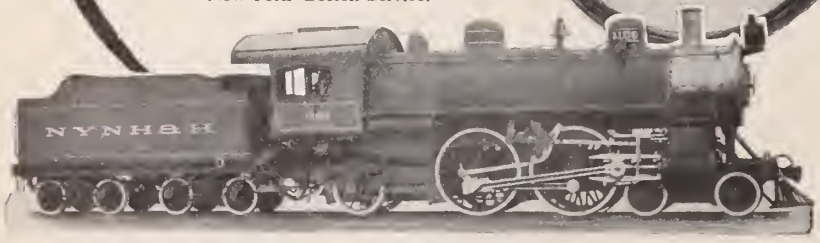
Railway Watch Inspector
1717 E. Franklin Ave.



The Webb C. Ball Watch Co.

Ball Building, Cleveland **Railway Exchange, Chicago**

Pacific Type Fast Express Engine for New York-Boston Service.



THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum, and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY

Office and Salesrooms, Waltham, Mass.

WANTED WATCHMAKERS everywhere to know about

URICH Perfect Fitting
CASE SCREW WASHER



Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:

Single Dozen, - - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - - $1.50 Pat. app. for

For sale at all Jobbing and Material Houses.

S. URICH, P. O. Box 1942, New York City



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortlandt.

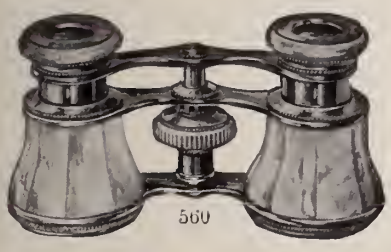


PRACTICAL COURSE IN ADJUSTING.

Published Price, $2.50.
Special Reduced Price. $1.50, Postpaid.
All Jobbers or Jewelers' Circular Publishing Co.

Trade-Mark. Trade-Mark.

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PARIS
Established
1846



COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses
You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS



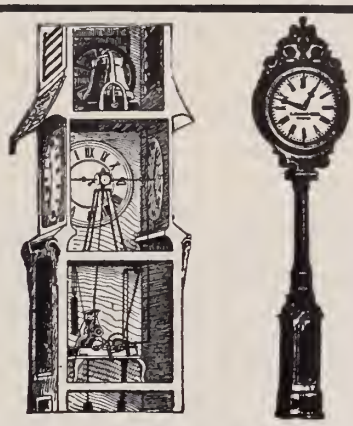
THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or change, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

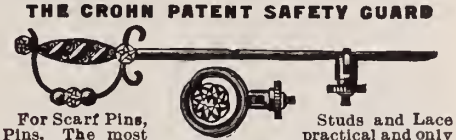
M. SICKLES & SONS . .	Philadelphia
SWARTCHILD & CO. . .	Chicago
NORDMAN BROTHERS CO.,	San Francisco
D. C. PERCIVAL & CO. .	Boston
CHAS. MAY & SON . .	Boston
DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO. .	Lancaster Pa.

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.



MAKERS OF
Tower and Street Clocks
For particulars write us, mentioning The Jewelers' Circular-Weekly.
E. HOWARD CLOCK CO.,
EST. 1842. BOSTON, MASS., U. S. A.

THE CROHN PATENT SAFETY GUARD



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

JACOT MUSIC BOX CO.
MIRA MUSIC BOXES AND MIRAPHONES
39 UNION SQUARE - NEW YORK.

WORKSHOP NOTES
for Jewelers and Watchmakers
Cloth :: Postpaid, $2.50
Published by
The Jewelers' Circular Pub. Co.,
11 John St., New York



S. MARTIN
Jewelry Auctioneer

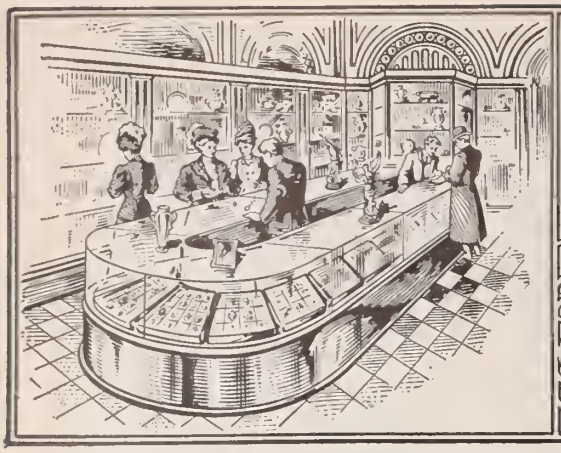
205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; also the M. Scooler Co., of New Orleans, La.

Send for Book on
"How to Run an Auction"



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Suggestions for Constructing Artistic Shelving

Written Expressly for the Jewelers' Circular-Weekly by C. W. Coumbe

WHILE nearly every branch of the jeweler's retailing methods has been advancing each year both in generality and detail, there is one division of the many parts that go to make up a perfect whole in storekeeping that has been "standing pat" for many years. The inevitable strings of parallel shelving exist to-day as they appeared to our great-grandfathers. True, standards, or supports, that uphold the shelves themselves are often tastefully and,

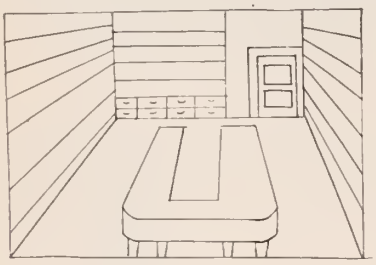


FIG. 1.

at times, even artistically elaborated as columns or pilasters with or without architectural or other decorative treatment. But the same unbroken line of innumerable rows of shelving monotonously persist in rising tier upon tier in tedious perspective the length of the store's wall space.

One great improvement that tends to break the extended lines to some extent, so far as the eye is concerned, is the placing of glass cabinets at intervals at right angles to the shelved wall line, thus intercepting the view of the prolonged wall casing and creating a break in the view line. This innovation, in those few cases where it is brought into play, leaves a species of recesses which afford ease to the vision while permitting the display of an increased quantity of stock.

However, it is the desire of many jewelers (proud of the extensive dimensions of the floor space for which they pay such princely rentals) not to "hide under a bushel" the long wall line that so clearly enforces on the eyes of patrons the great area of the store devoted to their investigating visits. Hence the wall cases must inevitably remain open to view throughout their entire length and the eyes must get sore at the sight of those drear and monotonous parallels extending from end to end of the great store's length.

Beyond the flatness and "stringy" effect that tells so tiringly on the eyes there is another far more detrimental effect that the retailer probably has never taken into consideration. In selecting a purchase of art wares such as are displayed on those tiers of shelves it is a great hindrance to have the patron's vision distraught. Yet with no break in the line of display the intending customer absolutely cannot fix his intelligent attention on any single object because the one to its right or the one on its left side obtrudes its presence as a rival attraction and disturbs both mind and vision of the prospective and prospecting purchaser. His only chance of a careful examination of an object is to have the salesman take it down from its companion display pieces and place it in the patron's hands (a risky operation, anyhow), or to place it by itself upon a nearby table or show case for closer inspection.

Now, if there be any line of retailing where an artistic effect assists sales in the retail more than that of the jeweler, the writer has yet to learn what that line of business is. The jeweler deals exclusively in art works. An artistic "setting" for such wares is a prime need. A fine painting needs the embellishment of a fine frame to bring out its inherent value. Handsome art ware such as the retail jeweler handles certainly requires all the art surroundings that the cabinetmaker's talent can bring forth. Facing these facts it would appear strange that these everlastingly prolonged tiers of shelves still maintain their presence in so many of the very best stores. They show off just a bewilderment of "stock" instead of artistically presenting and "setting off" a set of pieces or a single fine art work. Let the shelves conform to the goods and do not allow your fixture man to force you into attempting to squeeze your varying articles de luxe into unvarying rows.

Art thrives by copying Dame Nature. Where in nature do we find counterparts to the fixture-man's wide-stretched ladders? Nature forbids mathematical straight lines. Her terraces have their convolutions, her landscapes are full of lines of intersection. And all the artificial glazing and varnishing of oak, walnut or mahogany cannot make art fixtures for an art store unless natural play be given to their outlines.

Let us try to illustrate the argument with examples. Some few details in "black and white" should better tend to prove our contention than bare words alone.

In Fig. 1 an attempt has been made to roughly sketch the prevailing shelf malady. Of course, the disease is not as bad as it is therein depicted. There are uprights, or stanchions, in front of tiers of shelves to hold up and give stability to the structure. The length of an ambitious jeweler's store is, say, 50 feet, and a wall casing 50 feet long would probably boast of some eight or

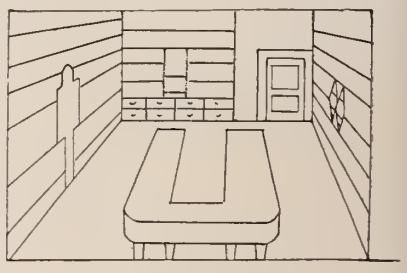


FIG. 2.

10 such standards. But the circumscribed size of an outline drawing adapted for the pages of THE CIRCULAR-WEEKLY permits an inch or two at most to represent that entire 50 feet of wall space. It does not require any very deep thinking to conceive the effect of say eight posts within an inch space in that sketch (Fig. 1). The terrible example that it is here desired to illustrate in harrowing parallel would be killed deader than a door nail. Hence the necessity of availing one's self of the artist's license and leaving out every one of the posts so as to accentuate the painful and naked truth of the existing situation.

Fig. 2 was drawn with the idea of at least relieving the conditions with one "break" in each wall of shelves. From an artistic standpoint it is a dismal failure. But at least it goes to prove that the barest kind of an excuse at interrupting the lines of shelves reduces the hideousness of the bare fixtures in prolonged perspective.

(To be continued.)

Ray Strausberger, Weissport, Pa., has purchased the business interests of Mr. Fenstermaker, Slatington, Pa.

Storekeeping Department.

The Attractively Furnished Store of A. Bergeda & Bro., Nashville, Tenn.

A PHOTOGRAPH of the interior of the store of A. Bergeda & Bro., Nashville, Tenn., is shown below. The main walls of the store are covered with two-toned stripes having a silk metal teko effect, the predominating shade being green. A relief decoration, finished in gold and wrought in the form of a festoon frieze, occupies the base just below the gold cornice in the angle.

The wainscoting in the diamond and watch departments is covered with gold Japanese cloth, hand finished, with a touch of green lacquer, making a very beautiful combination. A rail separates this from the teko walls referred to above.

The ceiling is covered with a watered silk effect, done in green and cream and harmonizing with the decoration on the side walls. The decoration of the ceiling was secured by forming panels of relief decoration finished in gold. The main object of the designer was to make the entire color display harmonize as pleasingly as possible.

The chandeliers are massive looking and present a very rich appearance. Three chandeliers are finished in brush brass, while 14 electric wall bracket lights are finished in the same way. Both gas and electricity are used to illuminate the store.

The floor is covered with a fine quality of linoleum, designed to imitate inlaid hardwood. The office and business equipment are first class in every respect.



INTERIOR VIEW OF THE STORE OF A. BERGEDA & BRO., NASHVILLE, TENN.

The Bee Hive Jewelry Co., Wilkes-Barre, Pa., has erected a large illuminated advertising sign outside of the establishment. The sign contains 100 electric lights.

An Arm Chair Made of Horns.

A WINDOW display in the store of Horace N. Noyes, Haverhill, Mass., has been attracting a great deal of attention.



SHOW WINDOW IN STORE OF H. N. NOYES, HAVERHILL, MASS., WITH UNIQUE CHAIR MADE OF HORNS DISPLAYED IN THE CENTER.

The display consists of an arm chair made of 11 carefully selected and finely matched pairs of horns, no two pairs being alike. The center of the seat is covered with the skin of a gray fox bordered with the skin of the ocelot, the South American leopard.

This chair is very ingenious in construction and artistic in effect, and cost much time and money. It is valued very highly by Mr. Noyes, as it was a gift to his father many years ago, when he was the leading horn comb manufacturer in the country.

Other interesting features of the exhibit are a series of seven pairs of horns running in width of spread from one foot up to seven feet. Each pair is perfectly matched and highly polished, and each is representative of important cattle-raising sections. The smallest ones, with one-foot spread, are from a New England heifer. The "two-footers" are a very fine specimen of Vermont horns. The "three-footers" are from Austria. The "four-footers" are representative of the west. The "five-footers" are a very handsome pair from a Texas steer, and are a type of what was once very common on the cattle ranges of the southwest before it became customary to dehorn the young stock.

The South American pampas have furnished a beautiful, slender pair of six feet spread. South Africa, the home of big game, has contributed the mammoth pair of over seven feet spread, from a wild steer's head. Mention should also be made of a very rare chocolate-colored pair from the Alps, of a type very distinct from all the others.

This exhibit is not only unique and attractive in itself, but is being very cleverly used to display bracelets chains and other articles of jewelry, even diamonds. A diamond ring worth $175 encircles the tip of each horn of the largest pair, very appropriately, as South Africa was the native home of each.

In answer to many inquiries, Mr. Noyes wishes it stated that these horns are not for sale, but for exhibition only.

True economy in advertising often means what apparently seems a lavish waste of money. No great advertising success was ever achieved without a liberal unloosening of purse strings at the right time and in the right place.—*Business Problems.*



June Wedding Advertising—How It Should Be Done

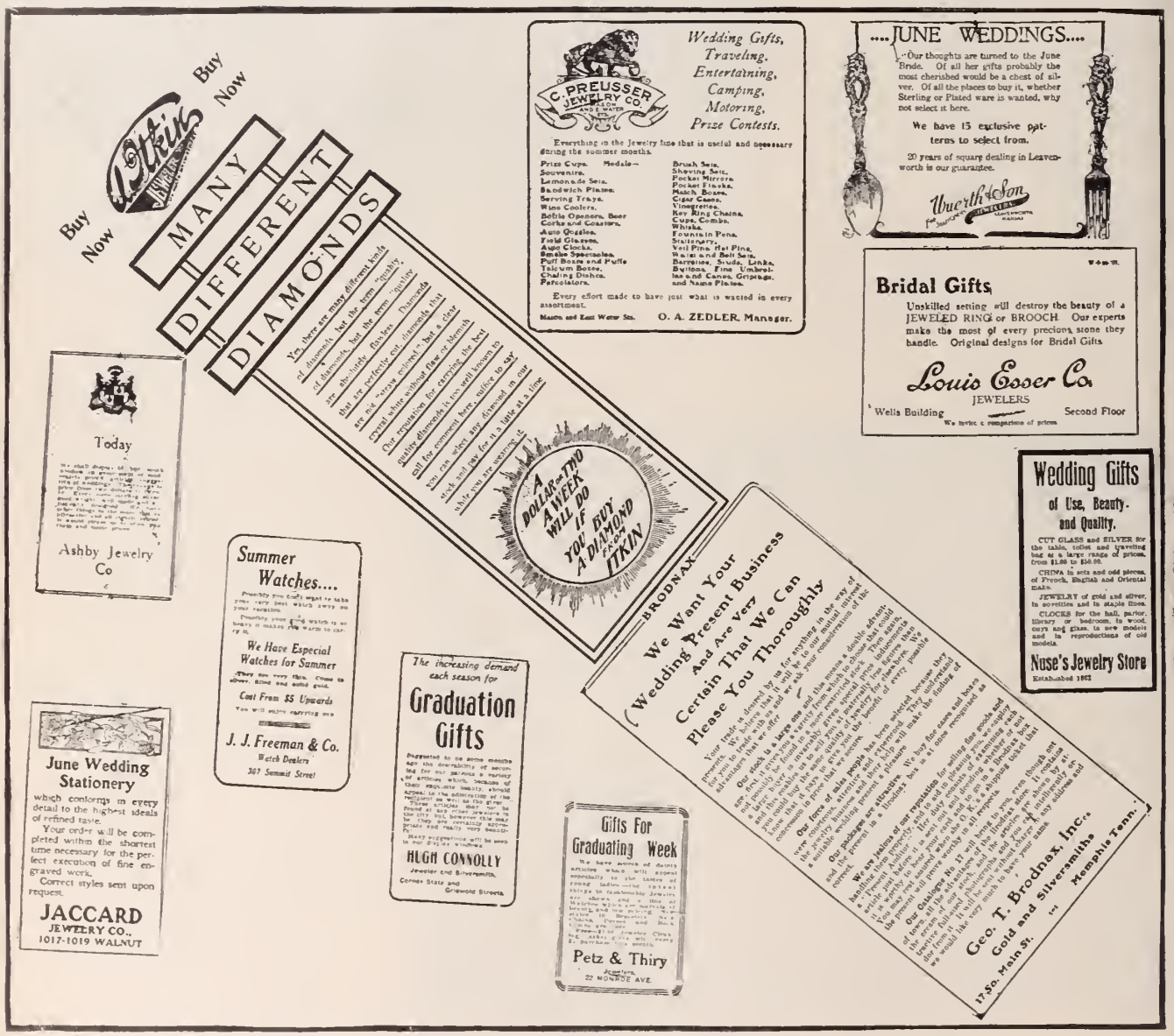
Written expressly for THE JEWELERS' CIRCULAR-WEEKLY.

OUTSIDE of the Christmas business there is nothing that means more profitable sales than the June wedding business, which brings in purchasers who want stock and a large variety to suit the seeker after wedding presents. It takes the same amount of patience that is necessary in order to sell Christmas stock.

to make as much of a show as possible for the money.

Of course, it is necessary to have commenced back a long time to have the reputation that is so valuable in the jewelry business. If you know that you haven't already that reputation you can't begin any sooner to try for it. While you may not be able to advertise yourself into first place for this June, there are more Junes coming, and if you are in business to stay, as you doubtless are, it is none too early now to build for future years.

Begin your June wedding advertising at once. People who have intimate friends or relatives to be married know it a long while in advance and begin early to make plans for the purchase of presents. Often whole families will combine to make the gift more handsome, and such gifts when as elaborate



EXAMPLES OF ADVERTISEMENTS USED BY JEWELERS DURING THE MONTHS OF MAY AND JUNE.

high class goods and often very expensive ones. There is nothing cheap about the wedding gift trade.

In connection with the expectation of this business as with any other, it is, of course, plain that the man who does not have the goods cannot sell them. It takes a good

The store that has the reputation of being the best in town has a drawing card at this time, inasmuch as when we send a wedding gift which is to be laid on the table beside a hundred others, where not only the gifts will be compared, but the names on the boxes as well, the giver wants

as a chest of silver are not bought without a good deal of consideration.

There is an old saying that a bride must wear "Something old, something new; Something borrowed, something blue." With this as a title it is possible to get up an attractive booklet advertising June wed-

Retail Advertising Department.

ding goods and incidentally showing the public that you are carrying a line of goods second to none.

A good size for a jewelry store booklet is about five by seven inches, with as many pages as can be well filled. Suppose you supplement your newspaper advertising with such a booklet, using an artistic cover paper in the most suitable color your printer has with the title in good, clear type and with nothing else but the title on the front cover.

> Something old, something new,
>
> Something borrowed, something blue.

That title itself will lead every woman to look inside. Leave the inside cover pages plain and on the last cover page, the back of the booklet, simply place your store name and address beneath your standard guarantee, for you undoubtedly have a guarantee that you apply to all reliable goods. That guarantee ought to be couched in a brief and comprehensive form and always used in the same language. For instance, let that last cover page read:

> Our guarantee means that if the goods aren't right, we'll make them right.
>
> Jones' Jewelry Shop, Jonesville, Ga.

On the first inside page of the booklet begin like this:

> Wedding Days.
>
> With June come the wedding days of many of our friends. We want to remember them with attractive gifts. The giving is a pleasure and the choosing of gifts also a pleasure in a store where the stock is complete.
>
> Nothing gives better satisfaction as a wedding gift than silverware. The bride wants it to add to the beauty of her table and it lasts for years to keep the giver in mind.
>
> Silverware of our quality wears as you expect it to wear. You can count upon a gift from our stock giving just the value you pay for.
>
> Our principle will not allow us to sell for gifts that the giver will never see again goods that will not prove first class in every way.
>
> We want every seeker for wedding gifts to feel at liberty to come to our store and spend as much time as desired in seeing what we have. If a customer does not buy, we are just as happy. No grouchy clerks here and no trying to force goods not wanted upon the visitor.

This page should be followed by pages of talk about the different lines which you sell for weddings. If possible there should be several small half-tones illustrating the goods. It is better, though, to depend upon type effects than to use illustrations that are not first class in every way. Use good stock for the inside of the booklet; coated book if you use half-tones, and fine antique laid if no cuts are used.

Don't use too small type; nine-point face is small enough, and it should be leaded and paragraphed so that it will look easy to read. A page set solid looks forbidding to the eye and is passed by when one well broken up with indented paragraphs is attractive.

In connection with the wedding gift advertising, take pains to mention that you are ready to box all presents in shape for shipment and to make the shipment, saving the purchaser all trouble in the matter. If the gifts are for local weddings, guarantee safe and prompt delivery and take pains to do the work right.

To relieve a person once of all responsibility connected with getting the gift delivered and to treat the matter carefully and do the work well means to have that customer come back when there is occasion for another wedding, and, further, the way that you deliver wedding gifts to a bride will have much to do with your getting that bride's business when it comes time for her to send gifts to all those people who have remembered her.

The windows ought to be made to help sell wedding presents and when the buying time approaches there should be tasteful decorations, using the lines that are most in demand, with cards calling attention to the fact that you carry a big line of no duplicate goods—goods which will be sold no two alike. The duplicate wedding gift is a bugbear of all wedding present buyers.

If you do not carry in stock wedding chests of silver, so that they can be displayed in the window, use cards giving the prices and saying that you will order such chests and get the contents in any pattern desired.

You can match any pattern, and it is well to let people understand that you will get silverware for them to match the pattern of anything which any other friend of the bride may be getting.

While price is, of course, a matter of importance to almost every one in the purchase of wedding gifts, as in other things, yet be sure that in every possible case you sell the best article you can, the best value possible for the money. It is not difficult to raise a customer a grade on almost any kind of gift and the better the article you sell, the better the giver and the receiver will be satisfied, to say nothing of the increase in your own profits.

Use no cheap advertising in pushing wedding gifts. Do not send out direct advertising that is poorly printed or made on cheap paper. The best is the only thing that will give the impression that your store is the store that has the reputation.

Let your newspaper advertising of wedding gifts be somewhat dignified and especially let it carry the impression of stability and responsibility. The goods you sell at such a time cost too much money for people to be attracted by anything at all flippant in style of language.

Above all things, do not wait until the middle of June to begin the wedding advertising. Wedding invitations go out two weeks ahead of time and an early June wedding will be the cause of purchases in the middle of May. Better too early than too late with any kind of advertising.

The advertisements shown on the adjoining page were used by the Ashby Jewelry Co., Colorado Springs, Colo.; Abe Itkin, Butte, Mont.; C. Preusser Jewelry Co., Milwaukee, Wis.; Wuerth & Son, Leavenworth, Kans.; Louis Esser Co., Milwaukee, Wis.; F. L. Nuse, Titusville, Pa.; Geo. T. Brodnax, Inc., Memphis, Tenn.; Petz & Thiry, Detroit, Mich.; Hugh Connolly, Detroit, Mich.; J. J. Freeman & Co., Toledo, O.; Jaccard Jewelry Co., Kansas City, Mo.

A Modern Fable.

THE "modern fable" appended below is being distributed on attractively printed slips of paper by the Miller Jewelry Co., Cincinnati, O.:

Once upon a time there were two men, Mr. Optimistic and Mr. Pessimistic, who made up their minds they would enjoy a day's fishing. They expended a large amount of money for tackle, dug a nice lot of worms, caught some good fat frogs and met on the shore of the lake.

Mr. Pessimistic said: "It smells to me a little like rain, it seems to me I can see a cloud over there in the sky, and I tell you right now I am not going to take any chances by going out on the lake until conditions change. The boat might tip over, you know, and then I would lose all of my expensive tackle. Even if the boat didn't spill me out, if it rained I would get wet, if I got wet I would catch cold, if I caught cold I would have a fever, and if I had a fever I would probably die, so I am going to stay on shore until everything is more favorable."

Mr. Optimistic said: "Well, you can stay here, count your worms and eat your frogs if you want to, but I am going out. I have put a lot of money into this outfit. I have got some good fresh bait, and a little cloud doesn't scare me a particle. Suppose we do have a shower; the sun will soon come out, and, anyway, you would dry off just as quickly in the boat as on shore; besides all that, I want some fish and I am going to have them."

All day long Mr. Pessimistic sat on the shore waiting for the storm which never came. His worms dried up, his frogs died, and at night when Mr. Optimistic came in with a big string of fish he cursed his luck, said everything always went against him, and then teased Mr. Optimistic to divide his fish with him.

Moral: Simply because Wall Street was foolish enough to get its feet wet is no reason in the world why the entire country should stand still and shiver. Don't scuttle the ship or let the bait dry up. Put on fresh bait, a pleasant look, and trust in Providence; but don't forget to throw out your line. No man ever caught a mess of fish who jumped out of the boat, ran up in the woods and kicked a tree. The country was never in better shape than it is this very minute, with "bumper" crops and good prices; all we need to do is to displace foolish fear with intelligent confidence. Business conditions will again be normal just so soon as the mind of the people is normal.

"New Things for Summer Wear" is the title of a well-printed and attractively illustrated folder which is being distributed by Henry Birks & Sons, Montreal. The stock illustrated includes attractive hat pins, veil pins, buckles, etc. The text is printed in olive green and the half-tones in black. Examples of neatly engraved wedding stationery are also shown by the same concern in a folder three and one-half inches wide by five and five-eighths inches high. Prices are quoted in this folder of visiting cards, wedding invitations, announcements, etc.



SHUROLDA



Automatic Scarf Pin Protector



14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY



To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

STERN & CORN 71-73 Nassau St. NEW YORK

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Alphabet and Figures

FOR CLASS RINGS, EMBLEMS, ETC.

1908

HERPERS BROTHERS,

SETTING MANUFACTURERS,

Newark, N. J.,

1908

1908 ABCDEFGH ETC. 1908

ARTHUR MARSON

INC.

MAKERS OF

Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM

Manufacturers of the

SMALLEST SPRING RING

on the market for Neck Chains

SEND FOR SAMPLES

23 MARSHALL ST., NEWARK, N.J.

CRUCIBLES.



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Established 1850.

J. & H. BERGE,

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ATTORNEY-AT-LAW,

908 G Street N.W., Washington, D.C.

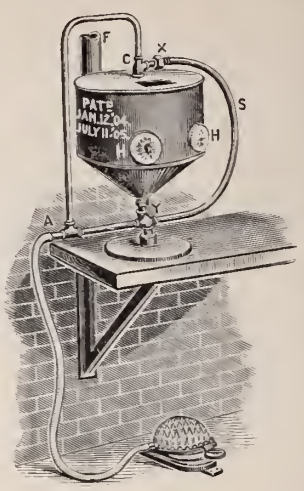
SEND YOUR SWEEPS to the

Cincinnati Gold & Silver Refining Co.

REFINERS, ASSAYERS AND SMELTERS

Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO

Highest Price Paid for Gold, Silver and Platinum — Platinum and Gold Filings Refined by the Russian Method



A Small Compound Sand Blast

Price, $20.00 — Foot Bellows, $6.00

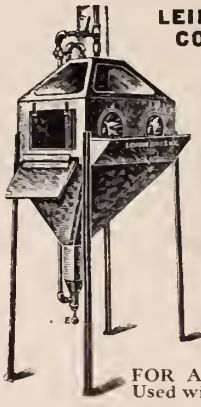
WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files, equal to the best imported; Gas Furnaces, for Melting, Annealing, etc., etc.; Positive Pressure Blowers.

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



LEIMAN'S AUTOMATIC CONTINUOUS FEED

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$15 AND UP Guaranteed

FOR ALL CLASSES OF WORK Used with Foot Bellows or Blower

PRESSURE BLOWERS

$17 and UP

For Sand Blast, Gas Appliances, etc.

NOISELESS—STEADY FLOW

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ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL St. NEWARK, N.J.

139 CENTRE ST. NEW YORK MANUFACTURERS



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2128.—**To Cement Pearls to Jewelry Stems.**—*Kindly inform us how to cement pearls to jewelry stems.* *B. & D.*

ANSWER:—For cementing pearls to the stems, a strong cement should be used, and one of the most useful as well as reliable is Jewelers' Armenian Cement, which is for sale at many places. This cement is made by dissolving five or six bits of gum mastic, the size of a large pea, in as much spirits of wine as will suffice to render it liquid. In a separate vessel dissolve as much isinglass (previously softened in water, though none of the water must be used) in rum, or other spirit, as will make a two-ounce phial of very strong glue, adding two small pieces of gum ammoniacum, which must be rubbed or ground till dissolved. Then mix the whole over sufficient heat. Keep in a closed bottle. When ready to use, heat the bottle in hot water. Carefully cement the parts together after warming them.

QUESTION No. 2129.—**Black Finish on Opera Glass Barrels.**—*Will you please tell me how the dull black finish is produced within the barrels of opera glasses, telescopes, etc.? Tell me what kind of cement is used in the factories for cementing whole pearls on the little stems in jewelry. We have used the white wax or a similar substance, but this does not hold as the factory work.* *B. & D.*

ANSWER:—The barrels of telescopes and opera glasses are usually made of brass, copper, zinc, aluminum, silver or German silver and oxidized on the inside to a dull black finish. Liver of sulphur, or platinum chloride, will oxidize silver and copper. The other metals should be plated with either of the two and then treated with the oxidizing fluid. The liver of sulphur is simply dissolved in hot water and is applied to the inside of the thoroughly cleaned barrel by means of a sponge, or one end may be held firmly against a cork and the liquid poured in and allowed to remain a little while until the desired shade is obtained. Rinse off, dry and protect the black with a coat of black lacquer. In many cases a dead black lacquer alone will produce the black surface, especially if two or more coats are put on. If the barrels are aluminum, cover the inside with a thin coating of linseed oil and warm the outside of the barrel over an alcohol flame until the inside turns black, then cover with black lacquer. The lacquers can be purchased from any of the platers' supply houses.

QUESTION No. 2130.—**Polishing Black Marble Clocks.**—*Kindly tell me the best method of polishing a black marble clock. Also tell me how to polish the white marble of a soda fountain.* *P. B.*

ANSWER:—Black marble, such as is used for clocks, can be polished with the following: Linsced oil, four ounces; elemi, one-half ounce; methylated spirit, two ounces; turpentine, five ounces; acetic acid, one-half ounce; water, three and one-half ounces. Dissolve the elemi in the methylated spirit and strain. Mix with the oils and add the aqueous fluids. For polishing white marble make the following dressing: Pure beeswax, 10 parts; Japan gold size, two parts; spirits of turpentine, 88 parts. The mixture is of a creamy consistency, and should be applied in small quantities, with the aid of a piece of white flannel. If the marble is plain white, then a white wax should be substituted. The same preparation can also be used on any of the woodwork on the soda fountain.

QUESTION No. 2131.—**Hardening Soldered Pins.**—*When soldering broken pins on jewelry, they are soft and bend very easily. How can I harden them so they will be as stiff as they were before repairing them?* *H. S.*

ANSWER:—Soldering broken pins will always soften them, and they must be hardened again by some means to give them stiffness. The stiffness can be produced by several ways. One is to hammer lightly all around with a smooth-faced hammer in such a manner that the pin remains round and smooth. Another way is to rub a steel burnisher all around, by placing the pin on a flat board to prevent bending, using soapsuds to prevent the burnisher from biting into the metal. Still another method is to twist the pin around several times where it is soft, then hammer smooth, file and polish. This method will often break the pin where soldered, and should be used only on certain jobs.

QUESTION No. 2132.—**Frosting Glass.**—*How can we frost the glass front of a clock? I also want to draw figures on the glass.* *F. G. & Co.*

ANSWER:—If the glass is flat and can be laid down, place some fine, sharp sand on it and with a little bag of muslin filled with fine sand, powdered glass or grindstone grit and water rub over until properly frosted. If the frosting is to be done with acid, clean the glass thoroughly and moisten with hydrofluoric acid. When sufficiently frosted wash in water. There are crayons which can be purchased for drawing on glass. The following mixture can be used with a pen or hair pencil: Grind lampblack with gum water and some common salt.

QUESTION No. 2133.—**Polishing Agate and Alabaster.**—*How can I polish pieces of agate and alabaster?* *P. A.*

ANSWER:—The rough grinding on agate is done on a lead wheel supplied with coarse emery and water. The smoothing is done with a lead lap and fine emery. The polishing is done with a lead lap whose surface is backed and supplied with rottenstone moistened with water. If the agate is to be slit a thin revolving disk, supplied with diamond dust and moistened with brick oil is used for the purpose. Alabaster is polished, first, with pumice stone, after which a paste made of whitening, soap and water is applied. Lastly, it is rubbed with canton flannel.

QUESTION No. 2134.—**To Polish Celluloid Combs.**—*How can I polish celluloid combs that are scratched and look dull?* *T. P.*

ANSWER:—Celluloid can be polished by making a kind of putty of hot soap, free from resin, in which equal parts of fine pumice and flour of emery have been mixed.

Soldering Aluminum.

NEARLY every mechanic has tried his hand at soldering aluminum, and, while some have been fairly successful, others have failed completely, says the *Brass World*. There are, therefore, many differences in opinion about the operation. The statement is frequently made that aluminum cannot be soldered, while many persons contend that this is untrue and it is possible to solder it.

An experience extending over the time that has elapsed since aluminum became extensively used has demonstrated the following facts:

1. That aluminum can be soldered.
2. That it cannot be as readily and successfully soldered as other metals.
3. That the problem of soldering is not alone in the solder, but on account of the fact that the surface of aluminum is always covered with a film of oxide. Even when freshly cleaned this oxide immediately forms. As it is white, it is not visible to the eye.

While there is no solder which allows aluminum to be soldered with the facility and success that attends the soldering of other metals, and probably none will be discovered, that of Richard's is more extensively used than any other and seems to have given as good success as any. It consists of the following ingredients: Tin, 29 ounces; zinc, 11 ounces; aluminum, one ounce; five per cent. phosphor-tin, one ounce.

This solder was first made in 1892, and has withstood the test of time better than others. Many of the so-called aluminum solders have disintegrated within a few years after the joint has been made. The solder may be applied with the soldering iron or blowpipe; and while the operation of soldering aluminum with it leaves much to be desired, it will be found as satisfactory as any for the purpose.

Burglars recently broke into the establishment of A. Musati, Connellsville, Pa., and stole 45 watches which had been left to be repaired, and all the watchmaker's tools. Thus far no clue has been obtained.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . . .

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Suitable for

Graduation Gifts

A SPECIALTY

520 and 522 BROADWAY NEW YORK

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

OWANDA CUT GLASS CO.

Manufacturers of



RICH CUT GLASS

Originators of New Designs

Honesdale, Pennsylvania

No. 1088. 3 Piece Compot

A Complete line of our high-grade goods shown at our

New York Office, 68 West Broadway

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

LEMAIRE FABT PARIS

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

37 MAIDEN LANE, NEW YORK

MARQUE DE FABRIQUE



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

EARLY ENGLISH POTTERY—PUZZLE JUGS

By Clement W. Coumbe.

(Continued from issue of April 29.)

ANOTHER phase of fictile art into which the minds of these resourceful early English clay workers ran riot was in the direction of catering to the innkeeper and the topers who resorted nightly to these places of liquid refreshment. Something to tickle the humor and create amusement of these tapsters was brought out in the "puzzle-jug." The puzzle-jugs were drinking vessels so devised that they balked the toper from taking a big quick drink. Some of these have an inner perforated shell and, on tilting, the liquid runs into the space between the shell and the jug's outer walls. Others were perforated (some quite artistically) around the neck, so that pouring out, or drinking, from the neck became impossible without spilling most of the contents. Again, often these jugs have hollow handles and holes in these handles so that, on tilting, the liquid ran through and spilled instead of reaching the neck.

A very common device was to decorate the outer surface of the vessel with projecting tubes. These tubes continue down to the bottom of the jug. But, the outer portion of the tubes, being perforated, it was impossible even to *suck* the liquid through them without first learning how to dispose of one's fingers in closing the perforations. Much merriment and joking at a drinker's expense must have been occasioned in the different "taprooms" when the newest style of puzzle-jug was placed before his drinking guests by the country ale-house landlord.

But puzzle-jugs did not find their origin in those Staffordshire potters' brains. These quaint conceits date back from more ancient times. In the British Museum is one of green glazed earthenware said to be of the 13th century. And they were made right away down to the early part of the 19th century. As a matter of fact there are existing very few in Staffordshire slip-ware. Most of those extant are in English delft ware, or in stone ware. The early Lambeth potters also made puzzle-jugs to "confound the thirsty"; they were produced also in Brampton and in Chesterfield ware.

The puzzle-jug represented in Fig. 1 is in the Willett Collection at the British Museum. It is coated with cream slip, and as the rough drawing shows, it has perforations in the neck and spouts around the rim.

Fig. 2 represents a remarkable specimen of the puzzle-jug. A much-hatted human



FIG. 1.—PUZZLE JUG WITH PERFORATED NECK.

figure sits on the spout forbidding egress of the liquid contents from that source. Its indescribable irregularity of rim forbids its use for purposes of pouring. It



FIG. 2.—WROTHAM PUZZLE JUG, 1669.

has the inscription H. I. $\frac{H}{T}$ F and the date 1669. Its height is 6½ inches. This curious utensil was made in Wrotham (Kent) and reposes now in the British Museum.

Some of these quaint wares bear very curious inscriptions such as:

"From Mother Earth I claim my birth,
I'm made a joke for man.
But now I'm here, filled with good cheer,
Come taste me if you can."

Another runs:

"Here gentlemen come try your skill,
I'l hould a wager if you will,
That you don't drink this liquor all
Without you spill or let some fall."

But puzzle-jugs are still being made from the old models to some extent and again others with new applications of the same principle are presented in recent pieces.

Some Hints for Buyers of Antique Cameos.

CYRIL DAVENPORT, F. S. A., of the British Museum, gave some valuable information for the collector of engraved gems, both cameo and intaglio, in the *Connoisseur* some time ago. With cameos so much in vogue at this time, these hints are certainly timely and should be very valuable to the jeweler who may purchase ancient cameos either for customers or for himself. These engraved gems are usually divided into two classes—the "antique," or those dating up to the latter half of the 15th century; the "Renaissance," or those from the latter half of the 15th century to the present day. Mr. Davenport says in part:

"To begin with, if the stone is a transparent one, it is generally cut in a convex shape, the origin of which probably is to be found in the fact that most of the stones came from India as beads; also the cutting *en cabochon*, as it is called, is, for such work, easy to execute, and, when engraved upon, the impression is well guarded at the bottom of a hollow. The outline of these stones is almost always oval, the reason for which may partly be the remains of the original rounded form of the bead, or possibly a survival of the shape of the base of an Egyptian scarab. An antique stone of rectangular form should always be of talismanic character.

"If the stone is opaque, as lapis lazuli or turquoise, it is likely to be cut in a flat shape. The back of a so-called antique gem should always be carefully examined; most antiques are irregularly rounded at the back, and frequently show polished scratches, the original irregular surface having been in many cases polished with as little actual cutting work as possible. Modern imitations are likely to have a flat back, but this can be by no means taken as an absolute criterion, because, unfortunately, not only did the Renaissance engravers often flatten the backs of antiques, but



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Silk, Linen, Paper, Glass, Metal
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Candle and Electric Light Shades
Write for New Catalog 1908
28-30 Waverly Place, NEW YORK

FIFTY PER CENT. OF THE SILVERSMITH'S YEARLY DIE EXPENSE CAN BE SAVED!

Janitschek Patent Process Dies are the product of Brains, Experience and Costly Experiment.—We offer to demonstrate their perfection at our risk and expense.

Write us for particulars

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Our casting in precious metals is the highest degree of perfection ever attained in the art.

WATCH CHATELAINES


7933-O. Pig

We have a number of designs. Also large collection of Watch Bracelets

TRADE MARK *Send for Samples* ESTABLISHED 1850

MANUFACTURED BY
C. F. RUMPP & SONS
FINE LEATHER WARE PHILADELPHIA
NEW YORK SALESROOM. 683 and 685 Broadway (Cor 3d St.)


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The St. James

Cor. Walnut and 13th Sts., Phila., Pa.

THE IDEAL HOTEL OF THE QUAKER CITY

A spacious fire and burgiar proof safe has been provided for the convenience of the trade. Palatial rooms with bath $2.50 per day and up. Rooms without bath, (running water) $2.00 and up.

EUGENE G. MILLER, Mgr.

JOHN AUSTIN & SON



Assayers, Refiners and Smelters
74 & 76 Clifford Street PROVIDENCE, R. I.
We Do Our Own Smelting.

CROUCH & FITZGERALD



Jewelry Trunks and Cases
177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Ave.,
New York.

New York Tortoise Shell Co.
13 EAST 30TH STREET,
Just East of Fifth Ave.
NEW YORK

Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt attention.

modern jewelers have largely committed the same sin.

"As a rule, an antique gem is very thick for its size and perhaps this quality of thickness is as favorable a preliminary sign as any. A good deal of reliance may be placed on a microscopical examination of the polish of a gem. If with a good glass the polish shows rough scratches, especially circular ones, there is little doubt that the gem has been artificially dealt with. If, on the other hand, there is simply a delicate dulness in places, that is so far a favorable sign. Repolishing old gems was one of the favorite tricks of the Renaissance forgers, but now, in view of the more recent forgeries, Renaissance work itself is of considerable value.

"Signatures on gems bear little authority; they have, moreover, been very largely added to old stones in Renaissance times. Square Greek letters, which are very commonly found, were easily cut by means of a wheel; more rounded letters were cut by means of a diamond point, and both these ways were used in antique, as well as in modern work, and there is practically no apparent difference between the old and new workmanship methods.

"There is one form of signature, however, which is undoubtedly contemporaneous with the gem on which it appears, and that is the signature in relief on a cameo. If an ancient cameo has not been touched since it was made the high parts will show a considerable amount of dulness, but cameos have always been very highly valued and carefully kept, and consequently show less signs of wear than might be expected from their age. Ancient intaglios are invariably small; they rarely exceed the size of a large ring stone, but cameos may be any size. The largest known cameo, representing the triumph of Bacchus, now at the Vatican, measures 16 inches by 12 inches.

"The fact that an intaglio is cut by the diamond alone, although such work was no doubt largely done in ancient times, cannot of itself be taken as meaning much, as both Natter and Sirletti executed work in the same way, and what they could do others could do. Many of Sirletti's diamond-cut gems are known to have passed muster as beautiful antiques, and if they did so in his time they may all the more easily do so now. The polish in the interior of an intaglio is often cited as a sure test of antiquity, but this is not the case, as the polishing can be done with a soft point of copper, ivory or wood, fed with emery, tripoli, or rotten stone and oil used with infinite patience." C. W. C.

It was decided last week by the Board of United States General Appraisers that steel watch chains of the usual length and provided with bar and snap are dutiable properly as "manufactures of metal" at the rate of 45 per cent. ad valorem. A. Strauss & Co., the importers, alleged that the articles should be allowed to enter as "toys," but this contention General Appraiser Fischer in his decision for the Board holds to be without merit. The chains are complete in every respect, and on this account the board is unwilling to admit them at 35 per cent. under the toy schedule. The board also overruled a claim on metal pencils.

BUYERS' INFORMATION BUREAU

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. *All queries are also answered promptly by mail.*

NIAGARA FALLS, N. Y., March 30, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Who makes the Carmen bracelet? M. H. E.

ANSWER:—D. F. Briggs & Co., Attleboro, Mass.

LOWELL, Mass., Feb. 26, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me the address of Williams Bros., silversmiths? A. M. W.

ANSWER:—We do not know such a firm, but you probably refer to the Williams Bros. Mfg. Co., Naubuc, Conn., makers of silver plated ware.

BLOOMSBURG, Pa., March 27, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Who makes sterling silver toilet set with lion's head design engraved or etched thereon? M. J. L.

ANSWER:—R. Blackinton Co., North Attleboro, Mass.

BROOKLYN, N. Y., April 1, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I want to get a copy of the specifications or drawing of an article patented in the United States, but do not know the serial number, or have any other information regarding it. Where and how can I secure it? J. W. B. J.

ANSWER:—Write to the Commissioner of Patents, Washington, D. C., giving date of the patent, describing it, and enclose 10 cents, and he will send you a transcript of the specifications.

ALBIAN, Pa., Feb. 27, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I want to get in my show window two of Prof. Crooke's electric lights. Where can I get them? H. W.

ANSWER:—You probably refer to what is generally termed the Cooper-Hewitt light. It is manufactured by the Cooper-Hewitt Electric Co., 218 W. 29th St., New York.

WATERLOO, Ia., March 24, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
What is the address of C. R. Harris, chain manufacturer? S. A. A. & BRO.

ANSWER:—North Windham, Conn.

PLATTSBURG, N. Y., March 19, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Where can I purchase Orivit ware? T. & P. Co.

ANSWER:—This silver plated ware is imported by Alfred Vischer & Co., 43 W. 4th St., New York.

COVINGTON, Ky., Feb. 28, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Who represents the Victor Watch Co.? F. P.

ANSWER:—The name of "Victor" and "Victor Watch Co." is a trade-mark for watches imported by Adolph Schwob, 170 Broadway, New York.

PORTSMOUTH, O., March 26, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Who makes sterling silver spoons in La France pattern? A. J.

ANSWER:—Whiting Mfg. Co., 19th St. and Broadway, New York.

CUMBERLAND, Md., April 10, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly tell me who makes the American Beauty pattern in toilet ware? W. P.

ANSWER:—William B. Kerr Co., 322 Fifth Ave., New York; Theodore W. Foster & Bro. Co., 100 Richmond St., Providence, R. I., and G. W. Parks Co., 320 Fifth Ave., New York.

CONCORD, N. H., Feb. 17, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly inform us what firm makes the King George pattern in sterling silver? N. C. N. & Co.

ANSWER:—The Towle Mfg. Co., Newburyport, Mass.

NEW YORK, March 16, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me the present address of Horace C. Hardy? G. T. W.

ANSWER:—Hardy & Co., 901 Second Ave., Seattle, Wash.

COUNCIL BLUFFS, Ia., Feb. 26, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform me where I can buy heavy springs such as are contained in the motors running phonographs. B. A. S. Co.

ANSWER:—Barnes Wallace Mfg. Co., or Dunbar Bros. Co., both of Bristol, Conn.

MILFORD, Mass., March 19, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give us the address of the Van Bergh Silver Co.? C. L. B.

ANSWER:—234 W. Main St., Rochester, N. Y.

FALL RIVER, Mass., Jan. 10, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let me know the name and address of the makers of the "Thermos" bottle. C. E. G. & Co.

ANSWER:—Bryon & Vail Co., 291 Seventh Ave., New York.

NEW YORK, April 10, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly inform me of whom I could get sterling silver teaspoons in the Colonial pattern. T. A. W.

ANSWER:—Towle Mfg. Co., Newburyport, Mass.; Frank W. Smith Co., Gardner, Mass., and Reed & Barton, Taunton, Mass.

CLEVELAND, O., April 18, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Where can I purchase a book on different timepiece mechanism and the different uses they were intended for, also price and where I can procure it. G. M. B.

ANSWER:—Britton's "Dictionary, Handbook and Guide," price $2. We can supply this book.

WHITE PLAINS, N. Y., May 1, 1908.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you advise me if there is any journal published in New York devoted to the interests of arts and crafts work, etc.? L. J. D.

ANSWER:—The *Studio*, New York and London; *L'Art Decoratif* and *Art et Decoration*, Paris. These can be had through John Lane & Co., 67 Fifth Ave., New York.



TIME-SAVING equipment and methods that help us get every fractional value out of the filings, waste, sweep and scrap consignments treated by us. We do the work expeditiously and as a rule remit for more than the consignor expects his shipment to yield. Write us.

CONLEY & STRAIGHT

236 Eddy St., Providence, R. I.

REFINERS
ASSAYERS
SMELTERS

REFINERS OF GOLD AND SILVER, ASSAYERS AND SWEEP SMELTERS—DEALERS IN FINE GOLD, SILVER AND PLATINUM, ALL KINDS OF GOLD AND SILVER ANODES

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

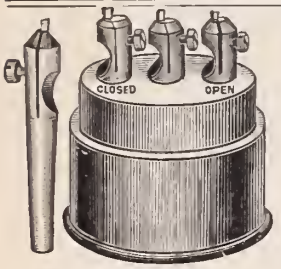
16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.



Set of
3 Jewel Setting Cutters
Price, $3.00
This set will drill 100 and more sizes of holes.
Send for Circular

Culman Tools

Are practical—ask the man who owns them if he wants to do without them at any price.

C. CULMAN

Maplewood - - - St. Louis Co., Mo.

Balance Chuck
Price, $3.50



Every Chuck or Cutter which becomes worn or broken will be replaced for **25 Cents.**

Frank Dederick. ***Established 58 Years.*** **James E. Dederick**

James H. Dederick's Sons,

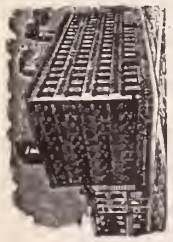
Assayers and Bullion Dealers.

All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars.
Small rolling for the trade.

ALL QUALITES OF GOLD AND SILVER SOLDER.

16 Maiden Lane .. .. NEW YORK.

We buy Old Gold and Silver.



L. LELONG & BRO.

Gold and Silver Refiners, Assayers and Sweep Smelters

S. W. Cor. Halsey and Marshall Sts., NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE.

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in
Engraving Blocks

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

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PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
41 Cortlandt Street

NEWARK, N. J.

Nothing New Under the Sun?



Oh Yes, There Is! **"INVICTA" SAWS** Are New. Order a Gross and Try Them and Be Convinced

WILLIAM DIXON, Incorporated, 39 John St., New York

Formerly F. W. Gesswein Company

LEES & SANDERS,

CHEAP OCEAN RATES
MAKE IT EASY TO COMPETE

SWEEP SMELTERS,
BIRMINGHAM, ENG.

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c.,

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense.*

WE PAY FOR OLD GOLD:

22 K. 88c.	per dwt.	12 K. 48c.	per dwt.
20 K. 80c.	" "	10 K. 40c.	" "
18 K. 72c.	" "	8 K. 32c.	" "
16 K. 64c.	" "	6 K. 24c.	" "
14 K. 56c.	" "	4 K. 16c.	" "

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c.	per dwt.	14 K. 66c.	per dwt.
10 K. 50c.	" "	16 K. 74c.	" "
12 K. 58c.	" "	18 K. 82c.	" "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia Pa.

SMELTERS, ASSAYERS, REFINERS.

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.

ESTABLISHED 1886

GEO. M. BAKER

TELEPHONE UNION 1493-R

Gold and Silver Refiner and Sweep Smelter

Office, 91 Page St. / Works, 77-85 Page St. } PROVIDENCE, R. I.

Our processes are strictly up to date and facilities most complete for doing all kinds of refining.
Specialties: Prompt and good returns.



AN EXAMPLE OF A GREAT ACHIEVEMENT IN THE MANUFACTURE OF IMPORTED WATCHES IS EVIDENCED IN

"Tavannes" Movements and "Cyma" Watches

WHY?

Because all features heretofore existing that have been an obstacle to the modern watchmaker have been eliminated—being brought about by the introduction of automatic machinery in the manufacture of these goods, and the concentration of our mammoth factory on a modern scale, enabling us to furnish "FINISHED MATERIAL" ready to use.

"TAVANNES" movements and "CYMA" watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.

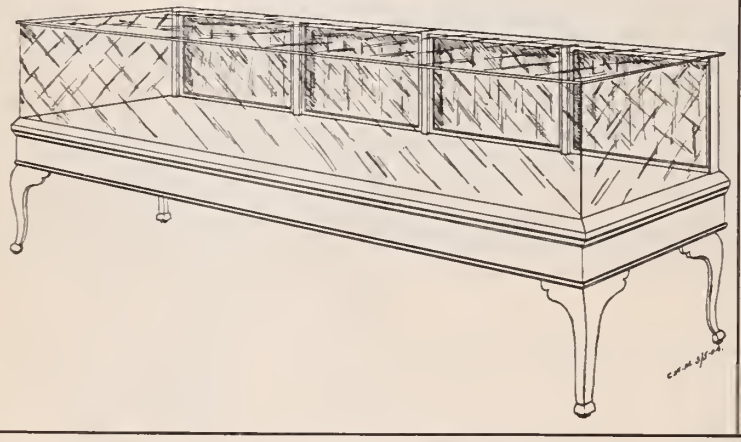


TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of

High-Grade Jewelry Fixtures

Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets,
Chicago, Ill.



Established 40 Years

Every essential quality of piano construction, tone, touch, scale, design, and beauty of finish is combined in the BRIGGS. It is absolutely and unequivocally a standard piano of the world.

Any SUCCESSFUL JEWELER can largely increase his profits by the sale of pianos, and many receive the greatest part of their incomes from selling the

"BRIGGS"

We would like to talk this over with reliable concerns in unoccupied territory.

BRIGGS PIANO CO., Boston

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PENS



SIMPLE—CLEAN—PRACTICAL

We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.

THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY,
THE JEWELERS REVIEW

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Publishing Company.

11 John St., Corner Broadway, New York.
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year WEDNESDAY, MAY 20, 1908. Vol. LVI., No. 16.



Beautiful Trophy to be Presented to Navy by Citizens of Spokane, Wash.
(*See Text on Page 39.*)

ALVIN SILVER

"JUNE WEDDINGS"



BRIDAL ROSE.

The month of June has become the most popular month for weddings.

If your stock is appropriate for the occasion your sale is half made. Can you think of anything more appropriate for a wedding present than

"THE BRIDAL ROSE"
or
"ORANGE BLOSSOM"

patterns of Sterling Silver flat ware?

When you have wedding presents to furnish, or suggest, show these patterns—the full line of ounce goods and cutlery for large presents, or fancy pieces for more moderate gifts. You will be sure of pleasing your customer.



ORANGE BLOSSOM.

TRADE MARK

ALVIN MFG. CO.

SILVERSMITHS

NEW YORK

"A good name at home is a tower of strength abroad"

Experience has taught us that it is only by making the best cases exclusively that a uniformity of finish can be maintained.

By concentration of effort Fahys Cases, in each grade, are just a little better than other makes. The three best filled cases obtainable are:

Fahys

"Montauk," "Bristol" and "Permanent"

20-year 25-year Guaranteed permanently

There is just as much protection in a Fahys filled case as in a solid gold one.

There is more gold in a solid case, therefore it costs more.

Many a good movement is ruined by being poorly cased. If it's a Fahys Case it is kept free from dust and dampness, because it is so accurately made.

In making Fahys Cases, as much attention is paid to the material and the work which is not seen as is given to the outside —which everybody sees.

Be sure it's a Fahys, then you know you are protected.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO

The Measure of Success



In a great measure, our success in selling diamonds, we believe, lies in our reputation for honesty.

A great many thousand retail jewelers in this country know we do not misrepresent, and when we make a statement it's the truth.

The fact is, we cut the diamonds we offer for sale in our own cutting works; market them in the least expensive way (no traveling salesmen); naturally others who have not these advantages have to charge more than we do for similar stones.

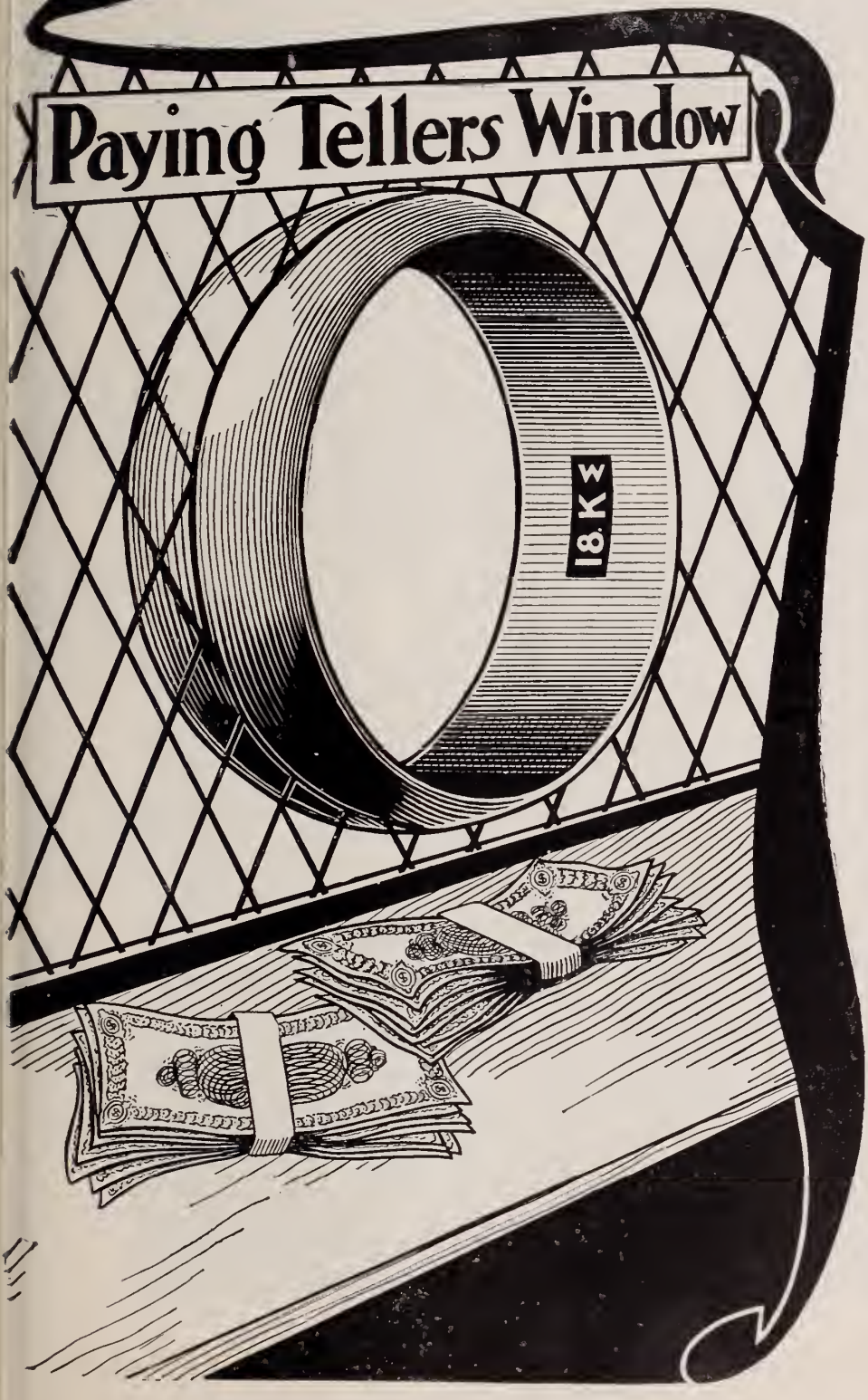
J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway **NEW YORK**

GOOD ACCOUNTS



Our rings can always be depended on to give a good account of themselves

Through these rings good money may be made, and you can be assured of a perfectly satisfied customer as well, as you sell him the best ring obtainable.

J.R.WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Cor. of 170 Broadway

NEW YORK

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

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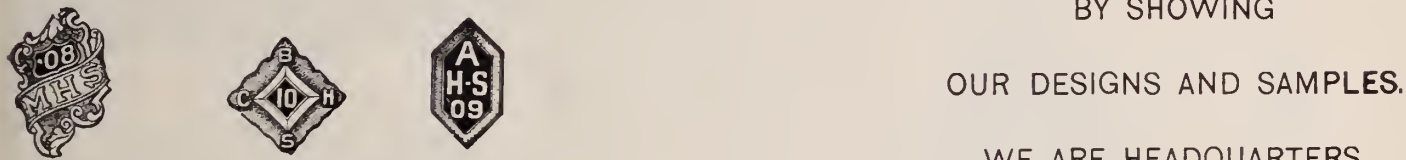


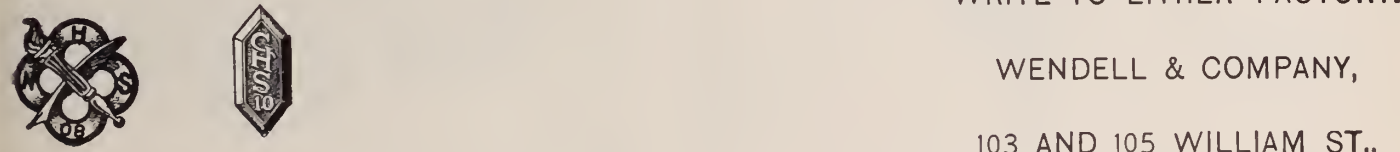












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CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES.

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

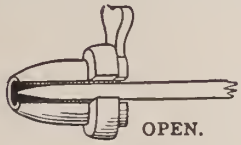
WENDELL & COMPANY,

103 AND 105 WILLIAM ST.,

NEW YORK.

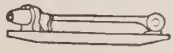
57 WASHINGTON ST.,

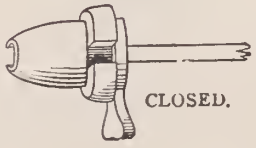
CHICAGO.



WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.







7801

THE MAN who doesn't advertise is a good deal like the fellow who throws his sweetheart a kiss in the dark — he knows what he is doing, but no one else does.

We know pretty well what we are doing — we shipped a half million last year — but when you know what we are doing as well as we do, we will ship a million.

We are therefore making our bow through the Jewelers' Circular-Weekly in an endeavor to put you next and let you in on the ground floor.

This is getting to be one of the best advertised and favorably known lines in the business. We intend to keep it up until there is not a jeweler in the country who does not know that the Fleur-de-Lis line is a winner.

THE MINERVA

This bids fair to be an interesting season in adjustable bracelets.

has never yet been equaled, and whatever is doing, you will find us there with the goods.



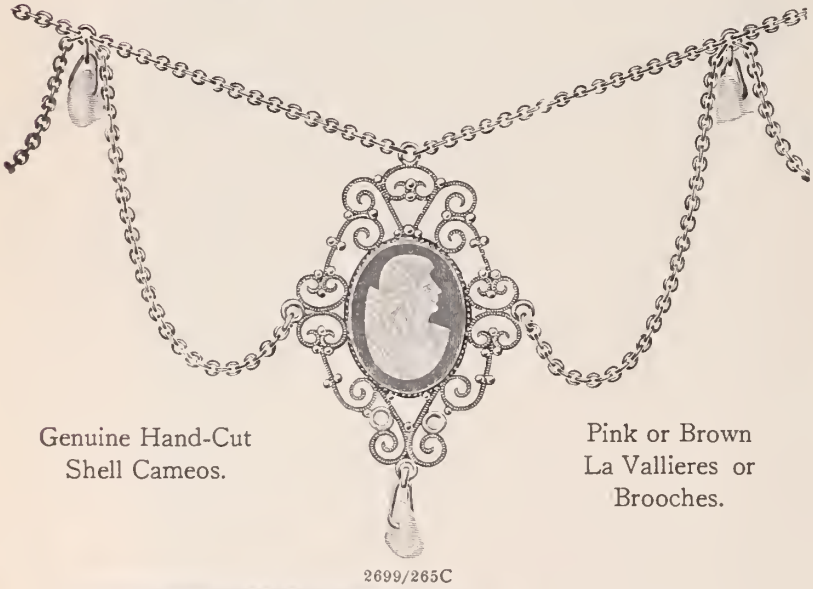
This trade-mark appears inside the cover of every box containing

MINERVA BRACELETS

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

THE MINERVA GIRL



2699/265C

Genuine Hand-Cut Shell Cameos.

Pink or Brown La Vallieres or Brooches.



6170—Locket



8114—Polished
Genuine Hand Cut Cameos. The Latest Fad.



7977 Polished 7978 Roman 7979 Old English 7980 Rose

We have every kind of an animal that is any good in the jewelry business.



8127—Polished 8128—Roman 8129—Old English
⅞ inch wide.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

TO THE RETAILER:

About 50 years ago the first Gold Filled Watch Case was manufactured.

The GUARANTEE of the Manufacturer sold this case.

The GUARANTEE of the Manufacturer has ever since been instrumental in selling Gold Filled Watch Cases, and has established them as the most popular cases before the public to-day.

Mr. Jeweler, with the above facts before you, can you lend your assistance to the passage of the Vreeland Stamping Bill, which absolutely eliminates the best and strongest feature in the sale of a Gold Filled Case, and gives you absolutely nothing in return?

The advocates of this Bill tell you its provisions are to uplift the Filled Case Business—to prevent fraudulent stamping of cases, etc.

Don't deceive yourselves by chasing a will-o'-the-wisp.

Ninety-five per cent. of the Gold Filled Cases are made by reputable Manufacturers, under legitimate trade marks and guarantees.

Don't be a party to the destruction of 95 per cent. of good, trying to eliminate 5 per cent. of evil.

If you have not read the Vreeland Stamping Bill—READ IT CAREFULLY.

If you have read the Vreeland Stamping Bill—READ IT AGAIN, but this time *more carefully* than before.

Under its provisions the Gold Filled Case business is robbed of its very vitals, namely—THE GUARANTEE FOR TIME, and in its place is substituted AN OPTION, A MERE OPTION on the part of the Manufacturer to stamp the thickness of plate by decimal, and the fineness of same by karat.

Do you think, Mr. Jeweler, the Filled Case business is still young enough for you to commence a new campaign of education to the public in buying Filled Cases under the provisions of this act, namely—Gold Filled Watch Cases with nothing but the Manufacturer's trade mark in them?

Mr. Jeweler, there is a remedy for the fraudulent stamping of watch cases. The present standard of Filled Cases can be uplifted and the interests of the Jeweler still be conserved, but not under this act.

Pass an act that is an act, a law that is a law.

A Compulsory Stamping Act is the Remedy and the Wadsworth Watch Case Co. will lend all the assistance in its power in that direction.

THE WADSWORTH WATCH CASE COMPANY

NEW YORK	CHICAGO	SAN FRANCISCO
49 Maiden Lane	Columbus Bldg.	717 Market Street

FACTORY: DAYTON, KY.

THE "400" SIZE

THE BEST, THE SMALLEST, THE HANDSOMEST LADIES' AMERICAN WATCH



"The Molly Stark"

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



"The Diadem"

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

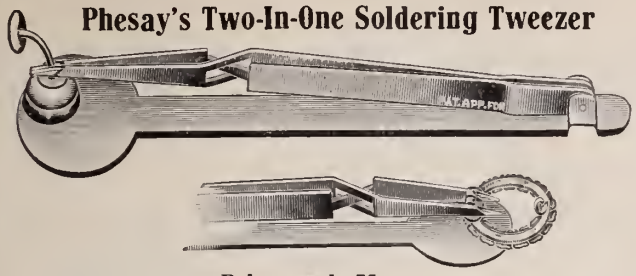
17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

Phesay's Two-In-One Soldering Tweezer

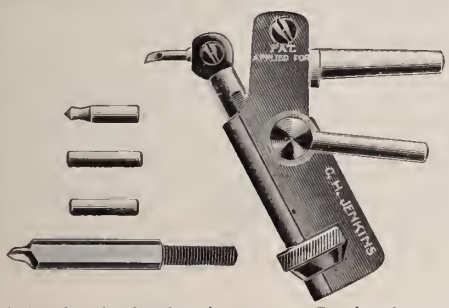


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

Improved Turning and Jeweling Attachment No. 33



New Features

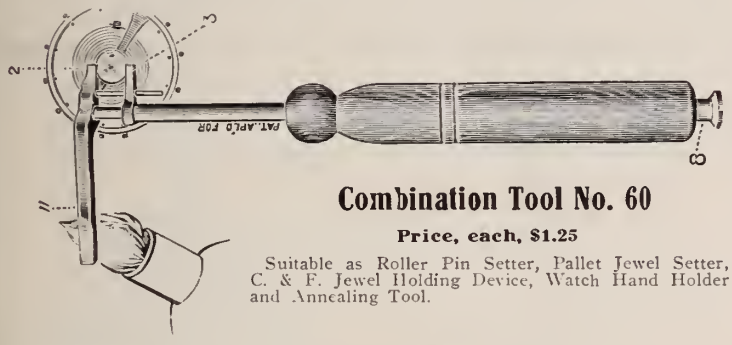
Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

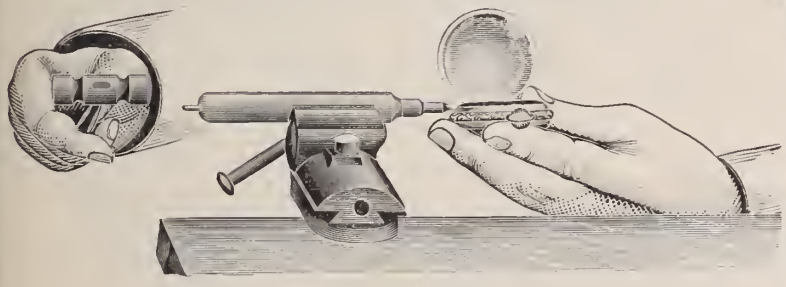


Combination Tool No. 60

Price, each, $1.25

Suitable as Roller Pin Setter, Pallet Jewel Setter, C. & F. Jewel Holding Device, Watch Hand Holder and Annealing Tool.

The New Nilson's Patent Rivet Extractor

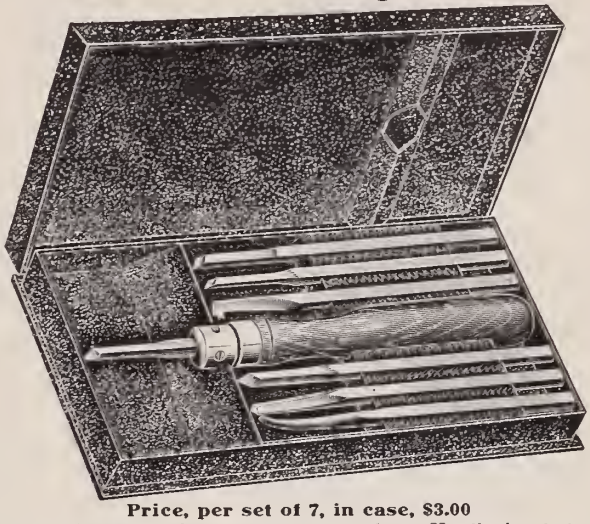


Price, $1.00

The most obstinate rivet will yield to this tool. Has two interchangeable points. The handle in vise remains stationary, the center is held in position by a stiff spring and when struck with a hammer permits only a slight advance of rivet. Leaves both hands free to use.

Rivet extractors innumerable have been sold with varying success; this is the best and appeals to the mechanic as something of merit.

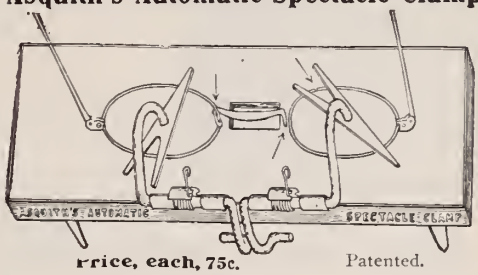
Guaranteed "E.F B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickle plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Asquith's Automatic Spectacle Clamp



Price, each, 75c. Patented.

Makes the most dreaded job a pleasure. Press the two levers underneath resting the thumb on the asbestos directly above and the spectacle frames are put in or taken out instantly.

Holds rimless bridges perfectly.

It holds a frame for soldering the nose piece, or nose piece to eyewire, or soldering the eyewire by removing but one lens, this prevents getting the lens in wrong as they frequently are of a different strength.

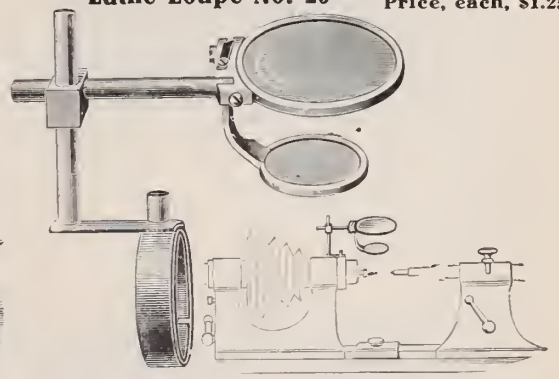
Has adjustable spring tension just right for each job.

Has two pieces of fine grained asbestos in each clamp making four clean surfaces by turning over.

Stands on feet so does not have to be held.

Lathe Loupe No. 25

Price, each, $1.25



A most useful article, devised by a practical watchmaker. Easily applied to any make lathe. If great power is required, bring into action the two lenses; otherwise swing the small lens out of place. Rings of two different sizes are furnished with each loupe to meet all requirements.

A glance at the illustration will demonstrate the usefulness of the article, as it will enable anyone to inspect work without bending close to the work with ordinary eye-loupe.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York



R. BLACKINTON & CO.

Established 1861 TRADE HB MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Our Mr. J. R. Morss will be pleased to greet you at our New Sample Rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane.

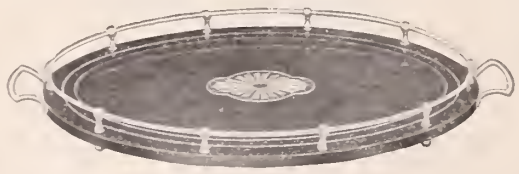


Here is another example from our leading line o Sterling Buckles and Belt Pins.

The Sternau Tray



No. 199. Oblong.



No. 200. Round.

By its elegance will add adornment to any home.
Strong and light, unequalled as a butler's or serving tray.
Ornamental itself, it shows off silverware and cut glass to a nicety.
Made of solid mahogany, thoroughly kiln dried, and fashioned after the dainty services so popular during the Louis XV period.
Sizes vary from 12 inches to 25 inches.

Send for prices.

S. STERNAU & CO.

Makers of

STERNAUWARE

Consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines Candlesticks, etc.

New York Showrooms
BROADWAY, COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

STERLING SILVER TABLE SERVICE

FRANCIS I.

A TRIUMPH OF ART AND SKILL

The New Reed & Barton Pattern

(Design Patented)



DESSERT SPOON.
Front View.

TRADE MARK

STERLING

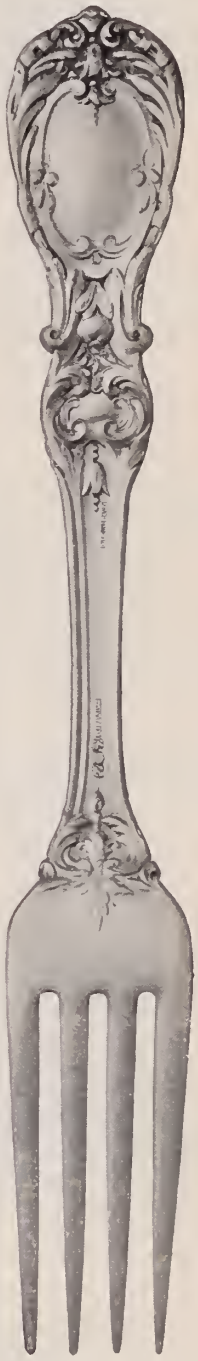
A DESIGN OF STATELY ELEGANCE, TYPIFYING THE SUPREME GRANDEUR OF FRENCH RENAISSANT ART

Members of the Trade who have seen this pattern pronounce it the greatest of all flat ware patterns. Its enthusiastic reception and instant favor have added fresh laurels to the unsurpassed reputation of Reed & Barton for flat ware successes.

The dozen work, cutlery and principal fancy pieces, are now ready for delivery, and orders are solicited from the regular Jewelry Trade, to whom prices and terms will be furnished upon application.

TRADE MARK

STERLING



DESSERT FORK.
Back View.

REED & BARTON, Silversmiths

Established 1824

The Oldest Makers of Silverware of Repute in America

REPRESENTED AT

320 Fifth Avenue } NEW YORK
4 Maiden Lane }

103 State Street, CHICAGO
296 Second Ave., SAN FRANCISCO

OFFICES AND FACTORIES
Taunton, Mass.

SOLD DIRECT TO THE RETAIL TRADE ONLY

FEATURES OF OUR LINE

The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH



296



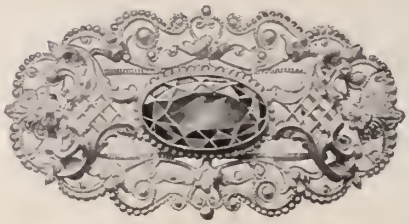
624

SASH BROOCHES
in gold-filled, finished in rose or dark green (antique).

Sash Brooches



237



316

We use finest imitation stones and can furnish any stone or color required.

We Manufacture in GOLD-FILLED and STERLING SILVER

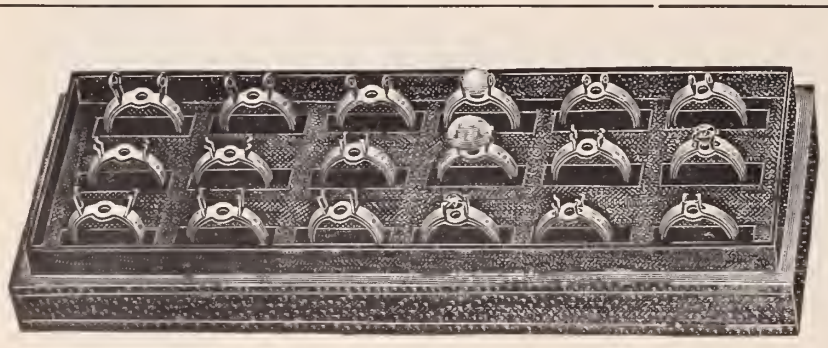
BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

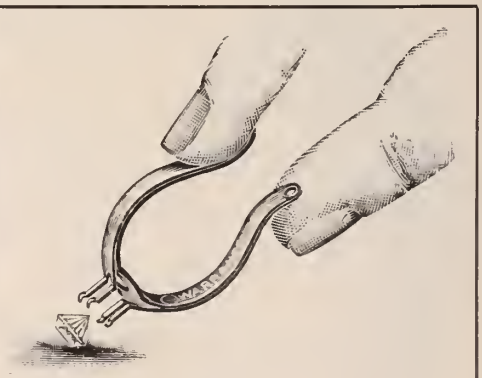
C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street
Address all orders and communications to Factory, North Attleboro, Mass.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

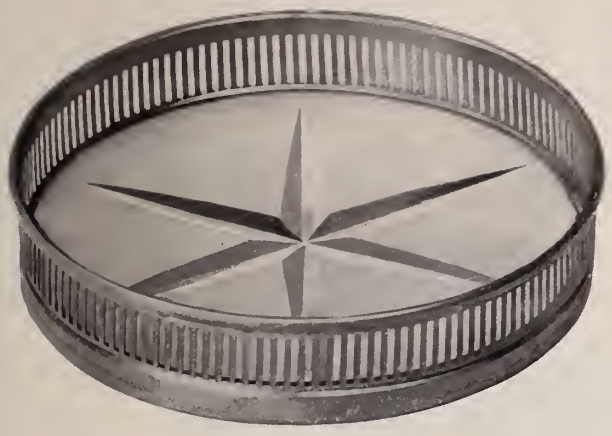
UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	$6.00		
" " 12	" "	4.00	
" " 9	" "	3.00	

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York Selling Agents for United States and Canada



Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

No. 4444
3 inch (Actual size) $10.50 dozen

Prices $10.50 to $27.00 per dozen

Frank M. Whiting & Co.

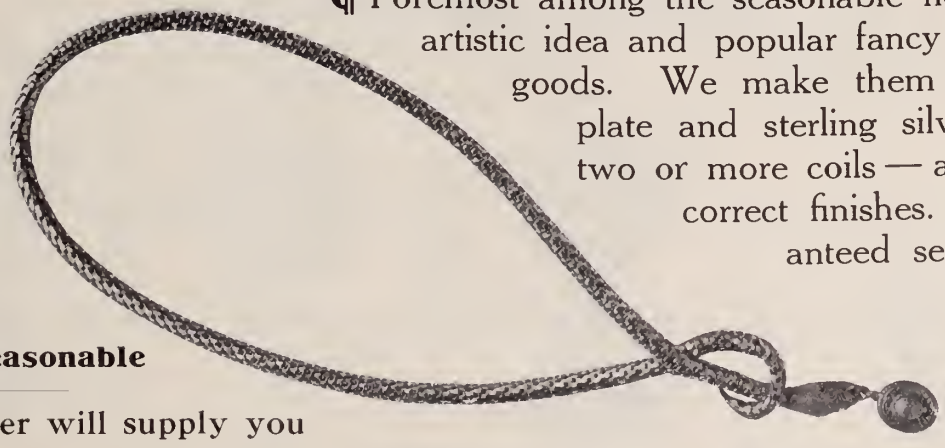
SILVERSMITHS

320 Fifth Avenue, New York — North Attleboro, Mass.

Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by WHITING & DAVIS

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.

E. A. POTTER COMPANY

Providence Rhode Island

ORIGINATORS OF

THE "HOLDWELL" COLLAR AND BOW PIN



NUMEROUS IMITATIONS PROVE ITS MERITS

We make Fifty Designs, all in High Grade Gold Filled. Buy of the Originators and get Quality, Design and Finish. Hereafter Holdwell pins will be stamped "Holdwell" on back.

Representatives
LOUIS S. HODGES
HARRY E. FARQUHARSON

SEE OUR NEW GOODS IN CUFF PINS, VEIL PINS, ETC.

BATES & BACON

Attleboro, Massachusetts

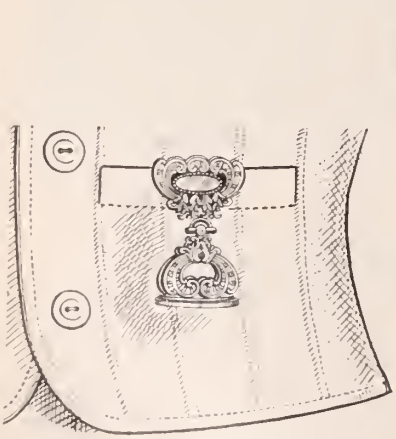
NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS, LOCKETS AND BRACELETS

SOMETHING NEW!

FOBETTES!

For Gents' Vests or Trousers, Ladies' Belts





Frank W. Smith Co.

The productions of this Company, whether Hollow Ware, Flat Ware, or pieces of Special Design, are readily distinguished from the commonplace for reason of

Superior Workmanship, Individuality of Design, Excellent Finish

Qualities that appeal to all who appreciate the highest art of the Silversmith.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.



OUR FALL LINE ALL READY **FULL OF BEST SELLERS**

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



SOLIDARITY.

Mr. Retailer:

If you will order from your JOBBER a few "LEADERS" in SOLIDARITY GOLD CASES, you will be surprised at the attractive prices you can make to your customers in COMPLETE GOLD WATCHES.



SOLIDARITY.

It is almost impossible to "pick up" these LEADERS when trade conditions are normal.

THE TORTOISE won't get these Leaders, BECAUSE THE HARE ***WON'T*** go to sleep and let him.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

"Kotobuki"

(Pronounced Ko-to-bu-ki)

THE JAPANESE WORD FOR LONG LIFE

The Popular Craze in

SCARF PINS

Price in 14 Kt. $3.00

MANUFACTURED IN 14 KT. GOLD BY

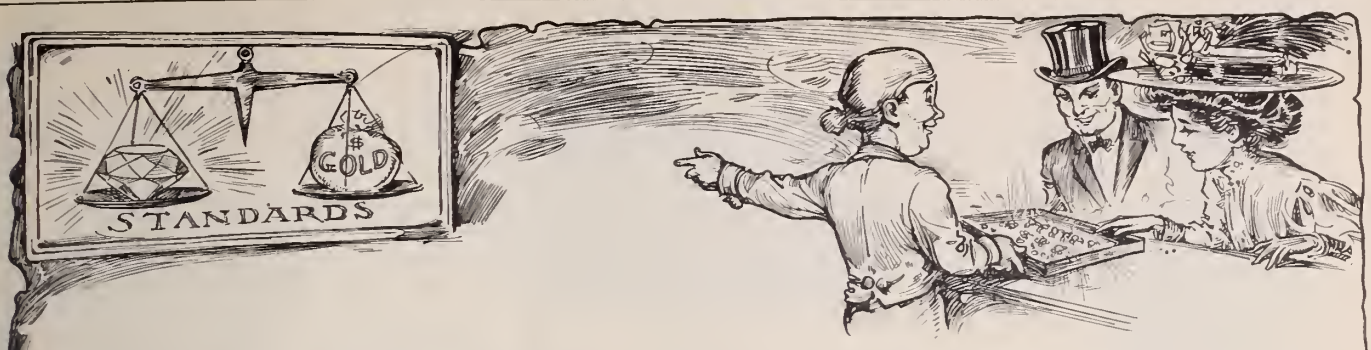
Price in 14 Kt. $3.00

VAN DUSEN & STOKES CO.

MAKERS OF ORIENTAL JEWELRY

IMPORTERS OF CORAL AND SEMI-PRECIOUS STONES

1123 CHESTNUT STREET = = = = = PHILADELPHIA



FROM ALL REPORTS and indications the prices on diamonds will be firmly upheld and they will maintain the standard which they always have held in the world's markets as a commodity whose value is intrinsic—and not subject to the ordinary fluctuation of trade and financial conditions.

It may take some time and effort to firmly re-establish this thought in the mind of the general buying public, but it is being gradually and effectively accomplished.

During this period, while sales generally may be light, there are always calls for some diamonds for special purposes, which we are in a position to fill promptly. Memo. packages on request at any time.

Elk and Eagle Goods a Specialty

HENRY FREUND & BRO.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., NEW YORK

"Sellers of Sellers"

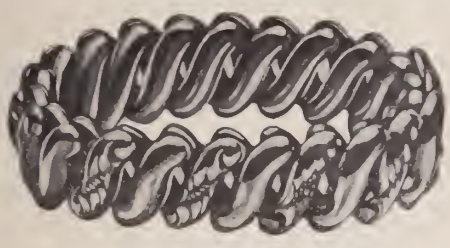


Our Trade-Mark "The Rose," stands for quality and excellence

COMPETITION MAKES PRICES LOW

LOOK AT THE PRICES GIVEN BELOW ON OUR

IMPROVED LADY ETHEL ADJUSTABLE BRACELET



No. 36227
Ladies', $16.50 per dozen
Misses', 15.75 " "



No. 36232
Ladies', $19.50 per dozen
Misses', 19.00 " "



No. 36240
Ladies', $21.00 per dozen
Misses', 20.00 " "

THESE PRICES ARE STRICTLY NET

The new Lady Ethel Adjustable Bracelet is made with a smaller link than the old bracelet, making it lighter, more compact and stronger in every way. It also adds a great deal to the appearance of the bracelet.

We are quoting very low prices on the new Lady Ethel Adjustable Bracelet, as a glance at the prices quoted above will show you.

We can tell you about these bracelets here, but it is UP TO YOU to take advantage of the greatest values ever offered the Jewelry Trade. Write us for a sample of the new bracelet and our price list showing other designs.

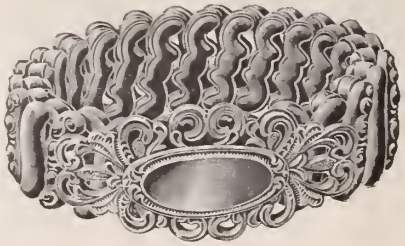
C. H. EDEN COMPANY Attleboro, Mass.

NEW YORK OFFICE, 550 BROADWAY

Address all communications to the home office at Attleboro, Mass.



No. $\frac{7553}{180}$



No. A 43



No. L 51



No. $\frac{7628}{1025}$



No. M 13



No. M 49

BEST IN THE WORLD FOR THE MONEY

Desirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

The D. F. Briggs Company

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

The Only Silver Advertised



continuously and consistently throughout the year is our ware. Our policy is what it has been for many years; we advertise

"1847 ROGERS BROS."

the year round, suggesting it as a desirable purchase for household or presentation purposes in dull season as well as during the busy months, invariably directing readers and inquirers to call upon their local dealer.

¶ We are ready at all times, and have for the past ten years been supplying, free of charge, electrotypes, circulars, posters, show cards, etc., to the trade.

¶ The advertisements shown here are a few that have appeared in recent general magazines.



OVER SIXTY YEARS
experience in manufacturing is
OUR GUARANTEE
of quality and finish

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & Co.,

No. 7 MAIDEN LANE, NEW YORK.



SOLID GOLD CHAINS

bearing our trade mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

WAGNER COMB MANUFACTURING COMPANY

Hartford Building
41 Union Square, New York

The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open



Side View Closed



Order No. in 14-Kt. Gold 2117

Order No. in Sterling Silver 2043

Front View Closed



PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH
San Francisco Office
722 Shreve Bldg.

Factory and Main Office
NEWARK, N. J.

BRANCH
New York Office
1 Maiden Lane

GOOD FORM IN WAISTCOAT BUTTONS

TRADE D MARK

NOW Waistcoat Buttons are the appropriate suggestion. Good form always characterizes the Durand showings. For semi-dress occasions: Gold, Jade, Bloodstone and black Mother-of-Pearl. For full dress: white Mother-of-Pearl, plain or jeweled with Diamonds. Three in a set. Appreciated where shown.

Prices: $6.00 to $80.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York

Factory: Newark, N. J. San Francisco: Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

TRADE MARK

DESIGNING
AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied Trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co.

14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

SOLID GOLD FESTOONS and PENDANTS

14k 10k



Everything in Gold Jewelry

Necks, Guards, Combs, Scarfs, Brooches, Links, Fobs, Lockets, Emblems, Earrings, Hat Pins, Crosses, Gold Safes, Cigar Cutters, Knives, etc.

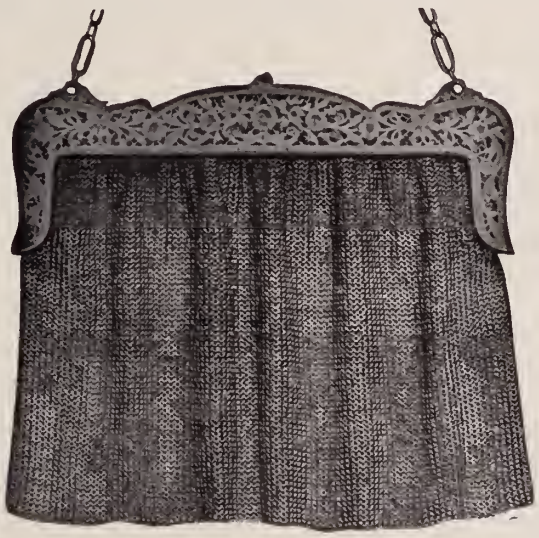
Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins

S. COTTLE CO.
31 EAST 17th STREET
NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE S MARK

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Unique Gems I have just finished my Summer cutting of fine new cabochons and other fancy shapes in **Semi-Precious, Ural, Ceylon, Brazil and Native Stones.** Also some choice individual examples cut from rare mineral specimens suitable for fine **Special Order and Arts and Crafts Work.** *Send for Sample Papers.*
Louis J. Deacon, Cape May, N. J. Summer H'dqtrs.

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold Jewelry

ESTABLISHED 1834

NO CONUNDRUM

We have been very busy in our factory all Spring when others were on short time. WHY? The answer is easy. We make goods that sell.

Our new lines of Stone Buttons, Scarf Pins and Waist Sets have taken like wild fire. The finish is equal in every respect to any 14K. line made and patterns strictly original and up-to-date.

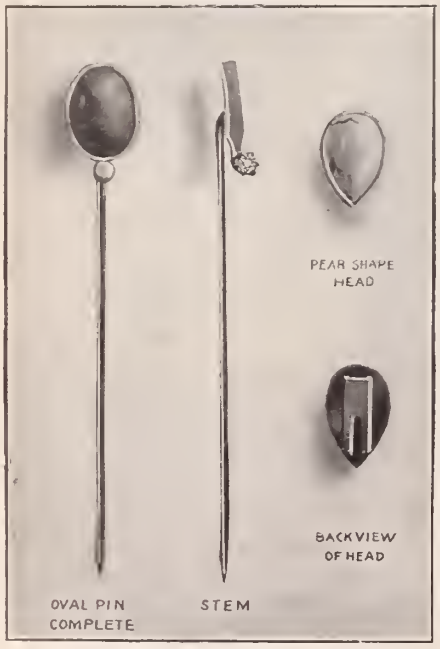
Write us for selection.

We make only high-grade 10K. jewelry.

The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

Factory: 251 N. J. R. R. Ave., Newark, N. J.



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE (R) MARK.

CHARLES M. PRIOR, Designer

Designs for Gold and Silversmiths

Etching
Engraving
Chasing
Modeling

'Phone 1639 Gramercy

24-26 East 21st St., NEW YORK

The Spoon a Popular SOUVENIR



OF ALL FORMS of Souvenir goods, probably the Spoon is the most popular. It suggests the pleasures of the table, and the genial interchange of reminiscences. It is Memory that is stirred by the Souvenir Spoon.

The illustration shows an attractive design with unique placing of shield. Constructed of nickel silver in polished silver finish. Intrinsically good and artistically meritorious. Well plated and strong.

For any of the principal points of interest these Spoons will be supplied in any quantity at short notice. Special shields and designs to order.

PRICE: $2.00 PER DOZ.

K. & O. Co.

MFRS (K&Co) OF

Britannia Novelties, Hollow Ware Copper and Fancy Metal Goods.

Salesroom 425 Broadway New York, N.Y.

Office & Factory 366-388 Butler St. Brooklyn, N.Y.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

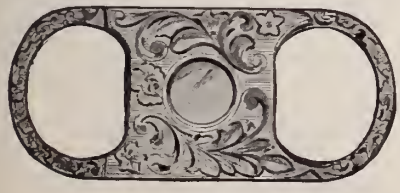
A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.



Mourning Goods

of all kinds

Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces

Everything in Black

14 K
TRADE-MARK

A. J. HEDGES & CO.

Makers of 14K. Jewelry

14 John St., NEW YORK

ENOS RICHARDSON & CO.

23 Maiden Lane — New York, N. Y.

Trade-Mark

MANUFACTURERS OF

14 K. GOLD JEWELRY

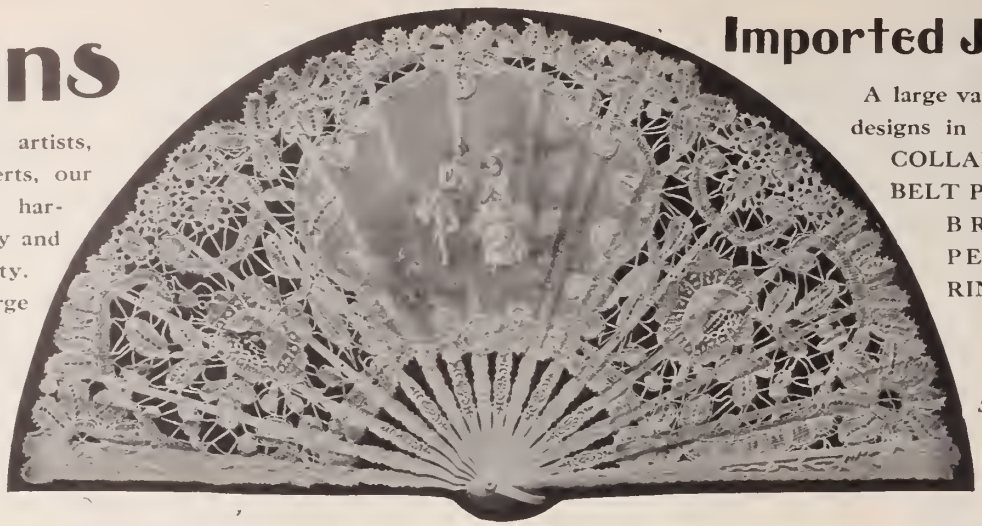
Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.



Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

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The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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SIGNET LOCKET PHOTO RINGS



Charles M. Levy

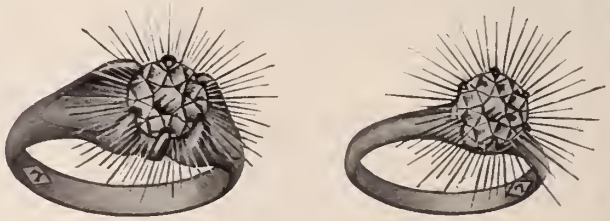
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Silverware Chests in any combination.

Flannel Rolls and Bags for Silverware.

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Trays, for Show Cases and Travelers' Use, of every description.

Jewelry Boxes in many qualities and styles.

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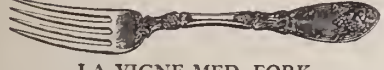
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NEW YORK, N.Y.



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LA VIGNE TABLESPOON



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The latest and newest in ROGERS FLATWARE

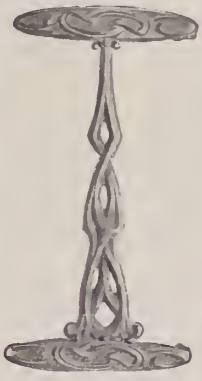
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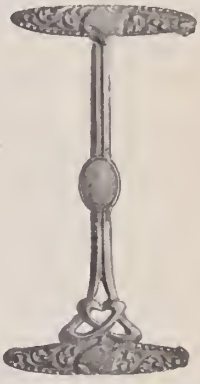
JOSEPH IRONS, 35 Maiden Lane

Important Notice

¶ The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



KREMENTZ & CO.
CARTER, HOWE & CO.
BIPPART, GRISCOM & OSBORN
A. J. HEDGES & CO.
ECKFELDT & ACKLEY
J. T. MAURAN MFG. CO.
WOLCOTT MFG. CO.
ARCH CROWN MFG. CO.
SCHRADER-WITTSTEIN CO.
THEO. W. FOSTER & BRO. CO.



The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

CHARLES T. WITTSTEIN

ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.



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LOCKETS ONLY

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NUMBER 8489

Old English Style and Finish; Hand Decorated

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SUITABLE FOR

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Louis Steiner

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325

MANUFACTURER OF

FINE DIAMOND MOUNTINGS

Also BRACELETS and DWT. GOODS

SPECIAL ATTENTION GIVEN TO ORDER WORK



218

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Solid Gold Jewelry

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Makers of
Solid Gold Jewelry

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Roller Chain

OUR SPECIALTY

Do not forget that we still continue to show the best line of these goods on the market, in Fobs, Bracelets and Neck Chains. These wear longer, give better satisfaction than any metal fob made, and our designs are up-to-date. Also our line of chains of all kinds find a ready market among the best trade, both in 1-10 and a medium wearing grade.

We also make a nice line of Brooches, Hatpins, Scarfpins, Barrettes, etc., that should demand your attention.

Ask your jobber, and if unable to obtain them from him, advise us who he is, and we will make arrangements for you to get them.

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WHOLESALE JEWELERS
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For the trade only—our new, big catalogue, with 100,000 items, sent free.

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Makers of Exclusive Styles in

Monogram Fobs

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic.

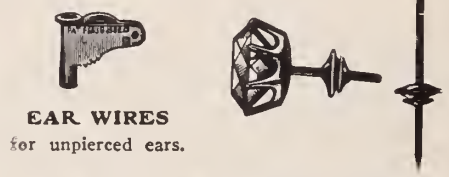
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for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



EAR WIRES
for unpierced ears.

SAFETY CATCH
For Brooches, etc.
Can be applied to any work where pin tongues are used.



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Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
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Pat. U.S. and Canada.

Try Wells' Perfect Ring Adjusters

1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
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1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

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New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.

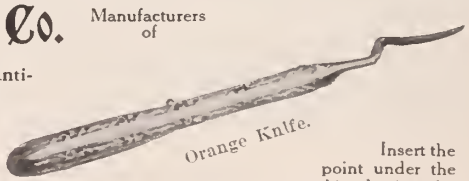
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Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.



Orange Knife.



Orange Knife.

Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. They come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

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at a handsome profit. Ask your jobber or write us for sample assortment.

ACME COMB AND NOVELTY CO.
Manufacturers
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THE LINE THAT SELLS, LEATHER FOBS

WITH EMBLEMS OF ANY SOCIETY,
Black or Tan Leather.

SPECIAL GRADE, with extra quality Gold-plated Emblems, $3.33 dozen.

REGULAR GRADE, with regular quality Gold-plated Emblems, $2.00 dozen.

LESS 10% FOR CASH,
On Single Cards or Half-dozen on Card.

Send your Order To-day.

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SOCIETY EMBLEMS
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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROHN Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

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MIRA MUSIC BOXES AND MIRAPHONES
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"ISIS," A GODDESS OF PHILEA

You Stare and Wonder What Is This?

It's The
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Lifetime S. & B. L. ★ CO. Guaranteed

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They Will Change Your Luck

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"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**

ALWAYS IN DEMAND. **BEST QUALITY.**



Bright Lapped Gold Front, Rose or Roman Background
Split Post and Bean Polished
Finest Grade of Plated Link Made

MAINTIEN BROTHERS & ELLIOT

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Retails for 50 Cents
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With a Liberal Discount to the Trade
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KETCHAM & McDOUGALL, Manufacturers

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CAMEOS

Unquestionably the best selling goods in the country to-day are

CAMEOS

We are making the finest and best line of these goods that can be found.

Mounted in Scarf Pins, Brooches, Rings and Links.

Handsome New Patterns Now Being Made

BROOCHES
SCARF PINS
EAR SCREWS
CROSSES
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Wm. C. Greene Co.

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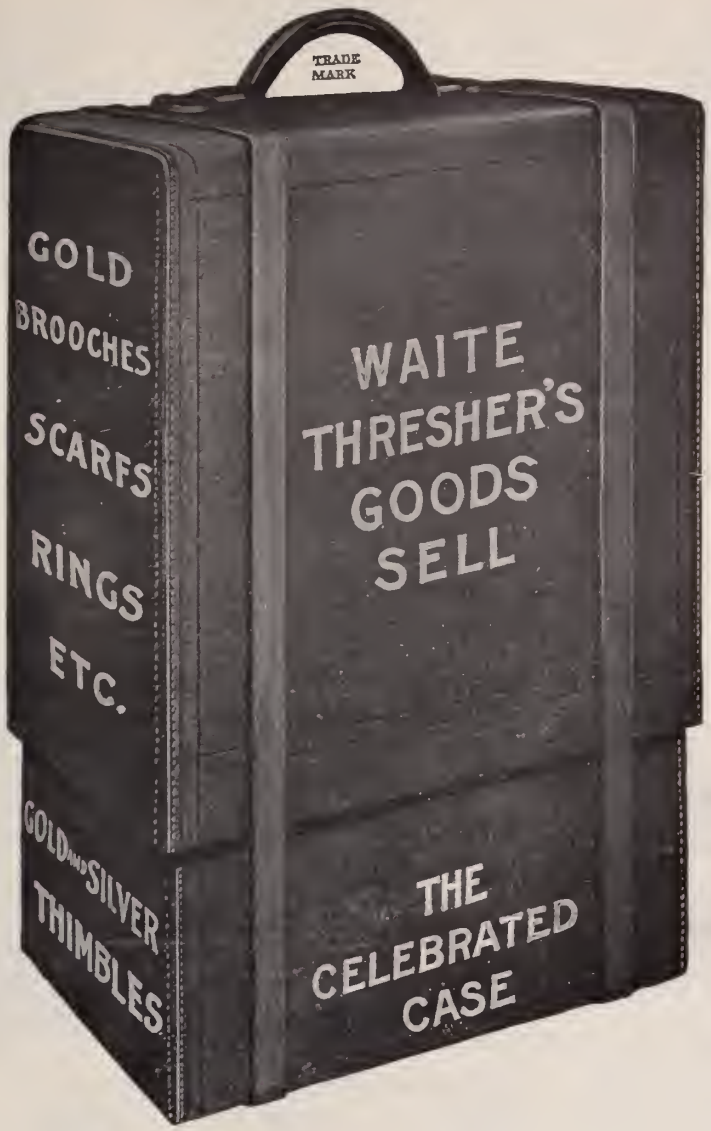
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WILL SELL ANYWHERE THEMSELVES

LEDERERMAKE

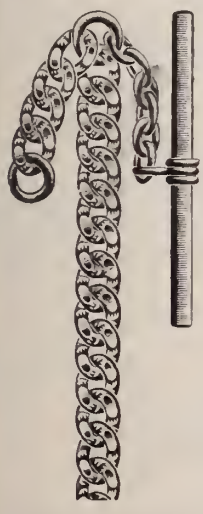
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NONE BETTER MADE
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ALL KINDS OF VEST CHAINS

PRINCESS, NECK AND GUARD CHAINS

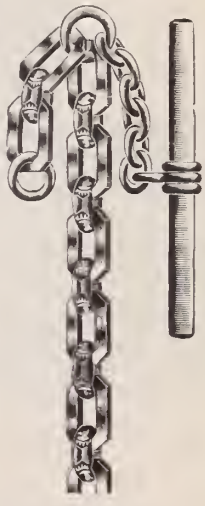
We do not make as much noise as some of our friends but we are "there with the goods" and the *Jobbing Trade* handling our product for the last half century, know that our QUALITIES are genuine and can be depended upon, that our FINISH is unparalleled and that our prices are consistent.

If you do not handle O. M. DRAPER GOODS, we both lose.

We sell only to the Jobbing Trade.

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Mechanically Considered





GOOD stock and the careful workmanship that insures perfection in every detail of manufacture, are the two factors accountable for the exceptional wearing qualities of Simmons Chains.

Mechanically considered, Simmons Chains very closely approach perfection. Improvements in methods and processes of manufacture, specially constructed machinery and painstaking attention to detail, all tending to enhance the durability and long wear of the chains, have made Simmons Chains better and better goods—more salable and more satisfactory to handle—with each passing year, until they have become the best selling proposition in gold-filled chains known to the trade.





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Silk Fobs *Vest and Guards*
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings *Crosses*
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS
ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.





The Chas. M. Robbins Co.

MANUFACTURING JEWELERS

ATTLEBORO. MASS.

CLASS PINS

Jewelry which gives Distinct Pleasure to its Wearer

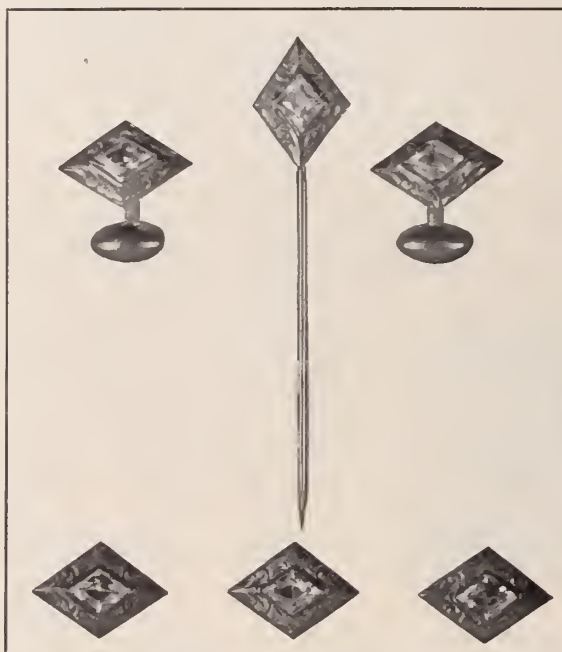
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



FASHION PIN
No. 3968, 1½ in. high
" 3974, 2 " "
" 3980, 2¼ " "
Old English



FASHION PIN
No. 3995, 1½ in. high
" 3996, 2 " "
" 3997, 2¼ " "
Old English



BLOUSE SET 187 B—Old English. Set as ordered
No. 905, Scarf Pin. No. 912, Link Button. No. 217⅛, Studs.



FASHION PIN
No. 3992, 1½ in. high
" 3993, 2 " "
" 3994, 2¼ " "
Rose Finish



FASHION PIN
No. 4016, 1½ in. high
" 4017, 2 " "
" 4018, 2¼ " "
Old English. Set as ordered

FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, MAY 20, 1908. No. 16.

Beautiful Trophy to Be Presented by the People of Spokane, Wash., to the American Navy.

BEAUTIFUL in design, substantial in form and material, embodying the highest class of workmanship, the trophy to be presented by the people of Spokane, Wash., to the American navy, to be competed for annually by battleships and cruisers of the first class, is well worthy of especial mention. The first award will be made to the ship scoring the highest marks at target practice in Magdalena Bay, where the fleet has just completed its big shoot. It is purposed to make the presentation to the fleet upon its arrival in Puget Sound, May 21, but probably this will be delayed by reason of the cup not being ready. In this event the trophy will be forwarded to the ship declared the winner by the Navy Department.

The design for the trophy was supplied by Leo M. Dornberg & Co., Spokane, and the cup is being built by Joseph Mayer & Bros., Seattle, the contract having been sublet by Mr. Dornberg. The trophy stands 23 inches in height and will contain 400 ounces of sterling silver. The extreme width across the handles is 15 inches, while the space between the muzzles of the guns is 14 inches. The figures are in relief and are modeled. The cup is lined with gold and the finish of the exterior is in French gray. The cup will stand upon a base of solid ebony and will be incased in a cabinet of polished wood. The value of the trophy is placed at $1,500.

The panels on the cup will contain views of the federal building, now being constructed in Spokane; Mt. Carlton, the lower Spokane falls; Fort Wright, a bas-relief of Ensign John Robert Monaghan, of Spokane, the hero of Samoa, who lost his life at Apia, April 1, 1899, in a fight with natives, and there will also be engraved likenesses of President Theodore Roosevelt and Victor H. Metcalf, Secretary of the Navy.

Secretary Metcalf has advised Levi Grant Monroe, secretary of the Spokane Chamber of Commerce, that the trophy will be acceptable to the department, and this has been supplemented by a letter from Truman G. Newman, Assistant Secretary of the Navy, to the effect that the commander-in-chief of the squadron will be instructed to receive the Spokane trophy for presentation to the winning ship to be designated by the department after examination of the scores made at Magalena Bay.

Guy B. Groff, of Spokane, who saw service in the Philippines, will make the presentation address, the trophy carrier being Joseph H. Spear, a Spokane boy, who originated the idea. Young Spear is a member of the navy. Special trains will be run from Spokane and various parts of the Inland Empire to Seattle, and it is expected that several thousand men and women from the district will take part in the festivities during the stay of the fleet off the Washington coast.

A Fine Example of the Japanese Silversmith's Art.

A BEAUTIFUL vase recently turned out at the Tenshodo factory, of which Kingoro Ezawa, who runs jewelry stores in many Japanese cities, is the proprietor, is illustrated on this page and is a representative work of the modern Japanese art in silver.



SILVER VASE BY A MODERN JAPANESE ARTIST.

The work was done by Prof. Unno and was purchased by Prince Ito, the resident general of Korea, for the purpose of presenting the same to Dr. Radd of the Yale University. The inscription on the reverse, which is in Japanese, is in the handwriting of the great statesman of Japan.

S. Finn, Walterboro, S. C., has been annoyed by the publication of a report that he had sold out his business and writes to THE CIRCULAR-WEEKLY to say that it is untrue, and that he is at present conducting the business as usual, not having found a customer to buy it. He intends to continue as heretofore until further notice.

No One Owns the Navy's Silverware.

(From *The Metal Industry.*)

IT has long been the custom to present each new vessel of the United States Navy, carrying the name of a city or State, with a token of some sort, useful, or ornamental, or both, or neither. In the main these gifts have been paid for by general contributions, and their presentations have been made occasions for much oratory and reciprocating good feelings.

Sixty-eight vessels now have gifts of this character, varying all the way in value from the $26,500 silver service for the *Pennsylvania* down to the $40 paid for the reading matter presented to the *Chattanooga*. The gifts bear no relation whatever to the size of the vessels or to their fighting ability—battleships may be content with a little present, while those of less displacement but more friends may take pride in elaborate and costly specimens of the silversmith's art. It all seems to depend upon the energy and begging ability of the promoters in each case, or upon the liberality of politicians in the handling of public funds.

It is right and proper that our war vessels should have articles of this kind, and our only regret is that all are not supplied with first-class libraries and complete serv-



No. 1605



No. 1626

THE WISE BUYER

will use more care in buying goods this year than ever before. Goods at right prices, strong in construction, attractive in pattern. A line having all of the above characteristics should meet with ready response from careful buyers.

Those who have been handling the various lines of our manufacture know that all of the above essentials are true.

Above are illustrations from a new line of rings recently put on the market, made in 14K. gold only, with

Garnet Cabochon
Amethyst Cabochon
Chinese Jade Cabochon
Turquoise Matrix Cabochon

at moderate prices.

Our travelers have them, or we will be pleased to send selection packages to responsible retail jewelers.

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:

A. I. Hall & Son, Inc.
717 Market Street
San Francisco, Cal.

TRADE-MARK.



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ices of gold and of silver, so that all could eat and drink and—calm their brains by quiet perusal of the best in literature.

But it now seems a great wrong is to be righted. The loving cup presented by the descendants of Admiral Bailey to the *Bailey* does not belong to the ship; the silver service given by the citizens of Indiana is not owned by the battleship of that name; the punch bowl on the *Mayflower*, indicative of the good will of the Russian Peace Commission, together with the library on the *Kansas* from the Kansas Society, are not the property of those ships; the inhabitants on and in the *Topeka* can render thanks to the accompaniment of an organ donated by the Women's Army and Navy League, but they could not give a clear bill of sale. And so on all the way through the list. These articles on the vessels of the navy have no legal owners, either ashore or afloat.

We suppose sea lawyers and those of like ilk would judge this to be "abandoned property," and therefore the property of anyone capable and mean enough to take it. If any of it were stolen and the thief caught, how could he be prosecuted and who would bring the charge? The rightful owners brought the gifts to the ships and there presented them to those having no authority to accept them; technically, the articles were merely left on board. Of course the promise was made by those to whom they did not belong to "cherish" them and to always hold the donors in "grateful remembrance," but no receipt was or could have been passed.

Now, all this is very embarrassing; but soon the inconvenience, not to say trouble, is to be quickly corrected, as above remarked. The House of Representatives is now considering an act which has been passed by the Senate, authorizing the Secretary of the Navy to accept and care for libraries, silver services, and like material, presented to the vessels of the navy. The act provides: "That the Secretary of the Navy is hereby authorized to accept and care for such gifts in the form of silver, colors, books or other articles of equipment or furniture as, in accordance with custom, may be presented to vessels of the navy by States, municipalities or otherwise. The necessary expense incident to the care and preservation of gifts of this character which have been or may hereafter be accepted shall be defrayed from the appropriation 'equipment of vessels.'"

As soon as this act becomes law the responsibility for the gifts will rest upon the head of the navy. He will be accountable for the safety of the silver and gold, books and musical instruments, but he will not be permitted to enjoy the pleasure of their use except for so long as he may hold his job.

G. L. Young is about to open a store in Mesa, Ariz. Mr. Young is now located in Wickenburg.

H. N. Pollard, Boston, Mass., was recently taken into custody on a charge of peddling jewelry without a license. He was found guilty and fined $220. His defense was that he was selling goods by sample. He took an appeal and furnished bail amounting to $600.

The Exhibit of Art Jewelry at the National Society of Beaux Arts, Paris.

PARIS, May 10.—At every exposition, be it artistic or industrial, there is a space reserved for the workers in metal and precious stones, leather objects, book bindings, dainty small bronzes, silver and copper table decorations, with even the more utilitarian household objects of silver and pewter, with art embroideries, laces and decorative suggestions for interiors. The section devoted to the exhibition of art jewelry at the present exhibition of the National Society of Beaux Arts, although not very extensive, is most instructive and interesting, demonstrating the fact that the apostles of the new school of gold and silver smithing are steadily increasing in numbers. These workers have demonstrated the fact that their success is not due to the employment of materials of intrinsic value, but to the beauty of workmanship, patient labor and the study of the antique. The exponent of such ideas does not find it necessary to use gold and precious stones to express his ideas, setting aside such materials and substituting silver, platinum and copper, however often combining gold in the elaboration of certain objects. In fact, these painstaking artists spare nothing in the expression of some particular theme, utilizing the vehicles best suited to their purpose.

The modern school of art jewelers, desiring to get away from the curse of banality in the treatment of articles for feminine adornment, *objets de vertu* and household decoration, have set themselves to study the best examples of ancient goldsmithing, which have survived the wreck of ages, and which these latter-day enthusiasts are endeavoring to reproduce with a fidelity worthy of the adepts of centuries ago. Many of these inspirations are distinctly archaic, and date back to old Assyrian, Egyptian and Persian traditions when the world was young. The later Byzantine with the rude and primitive forms of ancient Germany, Gaul and Britain all enter into the scheme of decoration. Others prefer the lighter and more delicate shapes and workmanship of the Etruscan artisans and make a study of the ornaments unearthed at Pompeii and Herculaneum, now in the museum of Naples, and better adapted for the embellishment of the modern free woman than the more ponderous jewels of the females of barbaric days, whose bracelets and armlets were visible badges of slavery. The standards of these new art workers are lofty, and if they sometimes fall short of their ideals it is in the laudable desire to grasp much that is elusive and difficult of attainment.

These workers derive their inspiration from nature, and select plant and insect life as their themes. The common field flowers much conventionalized are a favorite design, rather than the proud beauties of the garden and hothouse, for the reason that the forms of the former are of purer outline and color and better amenable for certain styles of decoration. The grape is susceptible of infinite variety, with the oak and the lotus leaf, ivy, the thistle, the eglantine and the lowly violet. In the category of garden flowers the hortensia is liked, with apple and plum blossoms, glycine eucalyptus, etc.

Birds and butterflies afford great scope in shape and coloring, their iridescent coloring being best expressed in enamels, *champlevé, cloisonné* and the translucent varieties affording wonderful scope for the imagination, the soft, velvety enamels and the semi-transparent ones being admirable vehicles for the expression of plant and insect life, the gauzy wings of the dragon fly, the opalescent coloring of the plumage of exotic birds and the varied tints of the flowers of the field and garden all being reproduced with perfect fidelity to nature.

The blue of the skies and the prism of the rainbow all are within the domain of the enameler, who heightens his effects by the discreet introduction of semi-precious stones, such as the peridots and corundums, opal and turquoise matrix, the milky sheen of moonstones, the sentimental luster of baroque pearls, with the chrysoprase, the aventurine amazonite, lapis and malachite, with the numerous family of agates and carnelians, rose and green quartz, the tiger eye, with occasionally the dark brown and wine of the topaz, the romantic purple of the amethyst, with olivines and the occasional introduction of small rubies, emeralds or sapphires. In metals, silver rather than gold is employed—rarely silver polished and white, but rather blackened and tarnished as if with age. When gold is used it is generally rather dull, the yellow of the Etruscan with the greenish and coppery hues of gold discolored by time. Gold and silver and platinum are often associated in a single object.

All of these vehicles have been employed by the jewelers whose works are exhibited at the Grand Palais, and which have received their tribute of admiration. These objects are enclosed in carved wooden stands, and instead of the garish-colored velvet so much used, are set upon a profusion of fluffy, vaporous tulle of snowy hue, against which æsthetic background the delicate objects are revealed to advantage.

It is a notable fact that in this branch of work the women outnumber the men, and they appear to have attained great perfection. Most of them are native born, but a few Swiss, German and English women's names appear in the catalogue. Only one American woman shows her work, but it is worthy of unstinted commendation. Her name is Emily E. Montgomery Lang, and she is evidently a graduate of French schools, as she appears to have caught the spirit of the French artists. This lady's most ambitious effort is a splendid corsage ornament in the shape of a bunch of glycine made of mauve enamel and pale amethysts with gold-veined petals. From a branch of green enameled leaves hangs the bunch in guise of a pendant, and any woman might well be proud to possess such an artistic ornament. Another dainty piece of work is a necklace of twisted seed pearls separated at intervals by plaques of green enamel. The central ornament consists of a green enamel bar from which descends strands of tiny pearls of irregular length, tipped with emeralds in enamel settings. A brooch, the *motif* being an orange and yellow night moth, with brown markings, was handsome, illustrating the value of enamel as a medium. Scarcely less fascinating are three *bonbonnieres* of enamel, silver-rimmed and showing grasshoppers and dragon flies in their iridescent tintings. Miss Lang has earned her laurels in this domain, and well deserves success because of her delicacy of conception and the exquisite colorings and workmanship of the objects on exhibition.

M. Manvel de Boutet's creations show great vigor in the handling and a redundant imagination. A splendid diadem is made of silica, gold and platinum, the design showing a mass of open pea-pods sustained by gold wire so fine that they tremble at each movement of the wearer. The peas are expressed in chrysoprase. A superb necklace represents a flight of butterflies in carved gold and jade intermixed with pearls and opals, the subject being beautifully treated. Another neck ornament shows four enameled *motifs* taken from an espalier fruit tree in *champlevé* enamel, associated with pearls and rubies.

A material dear to the workers in art jewelry is horn, which, owing to its clear semi-transparency and amenability to carving and coloration, is greatly favored. On the pale yellowish white of the background sculptured *motifs* are seen in a floral or insect design. A flight of butterflies of opalescent sheen have their bodies set with mother-of-pearl, while another comb shows pink hortensias with pearl centers. A *bonbonniere* consisting of a bumble bee in natural coloring is exceedingly decorative, while paper cutters and pin trays are stained in shaded brown and amber to look like tortoise shell. These objects made of horn are due to the talent of the Baroness Dufour, a woman of undoubted genius.

The Servian Prince Bojidor Karageorgevitch, now deceased, was an indefatigable lover of art, and has left a remarkable collection of relics which are imbued with the rather barbaric taste of the country of his nativity. However, an exception is a necklace of *ciselé* gold, the property of Madame Lalique, which is an interesting piece of workmanship, being finished with a pendant in rich purple amethysts. The case contains many other noticeable objects, spoons, cream jugs, bowls, etc., in the ponderous taste of the Prince.

Edouard Monod is among the favorably known art jewelers, and exhibits a curious *pendeloque* in gold *ciselé* gold encrusted with virgin silver, and also a brooch in silver repoussé and *ciselé* enhanced with gold and scabieuse enamel, both greatly admired.

Most archaic as to originality of design and of praiseworthy execution are several articles shown by Myto Jean-René, a Frenchwoman. To be remarked upon is a necklace of ivy leaves in forged and blackened silver and green aventurines, while another consisted of water lily leaves of silver, gold-encrusted. One of the most remarkable objects reminds one of the breast ornament of a mummy of the Pharaonic dynasty, the

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pattern being ponderous and of primitive execution, made of tarnished beaten silver with plaques of blue enamel and lapis, connected by chains, the great central pendant suspended by many-looped chains and falling low down on the breast.

Frank Schneidecker, English born, has sent a case containing some interesting things, a number of very ornate gold and enamel hat pins of divers shapes, with also a brooch of translucent enamel and *vermeil*, with others of bright silver, one in grapes quite flat and burnished, and without any ornamentation. Two others of conventionalized roses in openwork, flat and bright, showing an enameled background. These latter objects are very novel, but not altogether beautiful.

There are such a number of interesting and creditable exhibits that it is difficult to discriminate. One can only chronicle a few of those which made an impression. However, it is clearly demonstrated that in the domain of art jewelry there is an illimitable field for women, whose delicacy of manipulation, patience and redundant imagination admirably fit them for the elucidation of this branch of art. COUNTESS DE MONTAIGU.

Temporary Receivers Appointed for Isadore Kahn, Washington, D. C., in Bankruptcy Proceedings Begun by Creditors.

WASHINGTON, D. C., May 14.—Chief Justice Clabaugh has appointed H. Winship Wheatley and Maurice D. Rosenberg as temporary receivers for Isadore Kahn, jeweler, at present located at 1339 F. St. N. W., and formerly on 7th St. His creditors have filed a petition charging that he is a bankrupt and that he has preferred creditors, and further that he has been auctioning off his stock. This auctioning has been going on for nearly three weeks.

Kahn recently called a meeting of his creditors at the Astor House, New York, at which time his offer of settlement on a basis of 33 1-3 per cent. (25 per cent. cash and the balance in notes) was refused. He was asked to make an offer of 40 per cent., of which 30 per cent. was wanted in cash.

At the meeting it was stated that Kahn's stock and fixtures were worth about $3,000, and that his liabilities were about $12,000 distributed among 50 creditors, the largest of whose claims was $2,300.

Lighted Match Dropped Into Gasolene Can Causes Explosion Which Burns Iola, Kans., Jeweler.

IOLA, KAS., May 13.—A lighted match thrown into a can of gasoline in George A. Leffler's jewelry store, Monday afternoon, caused an explosion which came near setting fire to the store and which painfully burned Alvin Leffler about the hands and face.

Mr. Leffler was at work on his bench with his brother Nathan next to him. Alvin Leffler, who was doing some soldering, threw a lighted match to the floor and it dropped into a gasoline can which Nathan was using. The cause of the accident, before he knew what had happened, was immediately surrounded with flames. He broke a glass in the show window and then plunged through a glass in the window out into the street. In doing so he received a severe cut on his right arm and several lesser cuts about the face.

Nathan Leffler, who was on the other side of the fire, escaped without injury. The damage to the store is considerable.

Post Office Issues Fraud Order Against Publishing House and Silverware Concern.

WASHINGTON, D. C., May 14.—A fraud order has been issued by the Post-office Department against the Universal Publishing Co. and the Rogers Silverware Co., 415 Broadway, New York. On April 11 the postmaster at New York was instructed to withhold from delivery mail received at his office addressed to the above concerns, pending an investigation of the business conducted by them. About April 27 these persons were served with citations to show cause why a fraud order should not be issued against them, and at the urgent request of their counsel a hearing was had. Present at the hearing was Arthur Goldsmith, who conducts the business done under the name of the Universal Publishing Co., and Ellis B. Southworth, counsel for the concern. At the conclusion of the hearing counsel asked that they be given until May 1 to file further answer; this was allowed them, and their reply answer was received and given very careful consideration.

These persons have been sending through the mails to persons whose names and addresses they procured through letter brokers and in answer to prize puzzle contests two forms of printed circulars, which read:

NEW YORK, March 30, 1908.

Dear Sir—We know you will be pleased with the good news this will bring you.

We have decided to distribute special premiums to persons who have correctly undertaken contests during the past year. Letters of such persons have been examined, your answer was correct.

You will receive a very beautiful four-piece set of silverware (extra coin silver plate) of handsome design, full size, for family use, fit to grace any table, carefully packed in an elegantly finished box. This will be sent to your address promptly upon receipt of $1.30 for a handsomely cloth bound method of palmistry, the science of reading character by the conformations of the hand, a complete course of lessons which will teach you how to read your own character and that of your friends and neighbors, from the shape and lines of the hands, and for cost of boxing and packing.

As we are anxious to close this transaction immediately, you will please act promptly.

Unless we receive your order within 12 days from the date you receive this final notice you will have no further claim on the premium. If your remittance is received too late it will be returned. Yours very truly,

UNIVERSAL PUBLISHING CO.

On the reverse side of the letter were instructions as to the sending of the money, which they were willing should be sent in stamps if it was not convenient to get a money order. It also stated that the premiums were high grade and manufactured by the well-known firm of Rogers.

A second form of letter was also sent out advertising the book on palmistry.

When the money was received the firm sent out a very cheap class of plated goods that can be purchased at 35 cents, and a very cheaply printed book on palmistry. The sole purpose of the firm was to dispose of the book and the silverware at the price named of $1.30, and it was decided that they should be debarred from the use of the United States mails.

Career of the Late Louis Berthoud.

HOLDEN, Mo., May 13.—The death Friday last of Louis Berthoud, a pioneer jeweler of Holden, is generally regretted in the mercantile community owing to his long honorable career. Despite the fact that he had resided for 42 years in this town he had few intimate friends, and but little is known as to his life outside of his business career. Nothing is known of his family connections, but it is believed that he has no relatives.

The deceased, who was 78 years old, was a native of France, in which country he probably learned his trade as a jeweler. He was about 36 years old when he came to Holden, and after starting in the jewelry trade continued here as a jeweler and watchmaker successfully until his death. He lived in the rear of his store and was practically a recluse, having no friends but a former telegraph operator, "Billy" Miller, who induced him to come here. As a business man, however, he was popular and was noted for his ability as well as his many sterling qualities as a merchant. He was extremely charitable and a worthy call to him for aid never went unanswered.

Mr. Berthoud joined the Masonic fraternity about 34 years ago and was secretary of the local lodge for more than 30 years. He was a veteran of the Civil War, having served in oCmpany F of the 38th Indiana Infantry. For the last 25 years Mr. Berthoud had not left Holden. A short time prior to his death he gave power of attorney to his brother Mason, who had his safe opened and an inventory of his assets made. So far as known all his property is willed to Mr. Miller.

Receivership of Jones & Frazier Durham, N. C., Ended After Settlement With Creditors.

DURHAM, N. C., May 13.—The receivership in the matter of Jones & Frazier, which began last fall by the proceedings brought in the State court and was later continued by the Bankruptcy Court ended Monday, a satisfactory settlement having been made with all creditors, and the concern will now continue the business as before.

The firm's troubles began when last October the pressure of claims by creditors forced the partners to begin an auction sale, and this not being successful the partners asked for a receivership to stop certain creditors from taking judgment. W. J. Griswold was appointed by the State Court to take charge of the business, but in February bankruptcy proceedings were instituted and Mr. Griswold was succeeded by W. G. Bramham, the receiver appointed by the United States Court. The business was continued under the receivership so satisfactorily that last month the concern was able to obtain a satisfactory settlement which has resulted in the business being turned over to the old partners who, with H. S. Torry, formerly watchmaker, but now a member of the firm, will continue it without change.

D. Saltzman, Belmar, N. J., moved about a week ago into newly furnished quarters at 906 F St.

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Tenth Annual Shad Dinner of the Philadelphia Jewelers' Club Proves a Great Success.

PHILADELPHIA, Pa., May 13.—The bon vivants of the Jewelers' Club to the number of more than 200 were treated last night in a gastronomical, musical and theatrical way to their hearts' content on the occasion of the 10th annual shad dinner of the club on the roof garden of the Bingham Hotel. Epicures as they are, for the most part by inclination and such education as they have received through the ever generous hospitality of the club on other occasions, when the best chefs have been commissioned to spread repasts for the club, all agree that the feast of last night was by far the most delightful shad dinner they have ever attended.

During the course of the dinner a clever vaudeville show was presented under the direction of H. Bart McHugh, a theatrical agent. For this occasion and largely through the influence of Louis P. White and Joseph E. Cadwallader, of the board of governors, the best theatrical talent obtainable was procured, so that not one moment of the evening's entertainment was permitted to drag. The show included "Billy" Farnon, a comedian with a stock of breezy, racy, up-to-date songs; Houdini, the marvelous card sharp and trickster, who frees himself from manacles and shackles, swallows papers of needles and brings them forth from within his body all properly threaded; "Hughey" Dougherty, the veteran minstrel, and several soubrettes and vocalists. Then Fred Yocke, John Brandt and other entertainers belonging to the club were called upon and took the stage.

There were no toasts and no speeches except a brief introductory one from Col. J. Warner Hutchins, who presided and presented the talent. After the dinner most of the guests repaired to the club house, 1228 Chestnut St., where the rest of the evening was spent. Here stories were told and songs were sung and good fellowship reigned supreme until those who were not afraid to go home in the dark had departed, leaving a few stragglers to await the dawn of the sun to light their way homeward or roomward, as the case might be.

The guests gathered at the hotel at 6.30 o'clock and before seven o'clock were seated on the broad, canopied roof of the hotel 10 stories above the street, where cooling breezes made a warm evening pleasant, and from which point the diners looked over a vast lighted city. The menu was as follows:

MENU.
Cherrystone Clams, Mignonette.
Salted Almonds. Scallions.
Celery. Olives. Radishes.
Cup Fresh Mushroom Broth.
Planked Delaware Roe Shad, Jewelers' Club.
Creamed Cucumbers. Bermuda Potato Balls.
Pennsylvania Asparagus, Mousseline.
Hearts of Lettuce and Tomato.
Glace Anna Held.
Fromage.
Demi Tasse, au Cognac.
Cocktails. Bergdolls. Wine.
Cigarettes. Perfectos.

The dinner had not progressed far before Col. Hutchins proposed a standing toast to a member of the old guard of the Jewelers' Club who "is with us to-night for the first time after a serious illness and whom we have sadly missed of late." This was Charles F. Duffy. Cries of approval and cries for Duffy were taken up at every table and the popular member was warmly and heartily greeted on every hand. Then Col. Hutchins took occasion to pay a tribute to L. P. White and Joseph Cadwallader who, he said, were to be given credit for the success of the last smoker a month ago and who are credited with the success of the shad dinner. More cheering and bravos for the two governors of the club.

"Billy" Farnon, with the Misses Wills and Ransley, sang "'Tough Guy Levy," a parody of "Cheyenne," and jumped right away into favor. He scored also with "I Am the Kid Who Built the Pyramids." Miss Mae Shirk more than made an impression. She created a furore almost and was overwhelmed with the bouquets collected from the straggling carnations and roses at the tables by the enthusiastic diners. She appealed especially to John Brandt and through him to all others with "Starlight" and "Honeymoon."

The board of governors of the Jewelers' Club are now busy preparing for the annual baseball game between nines recruited from the New York and local membership. The game will be played some day in June. The evening of the same day is to be spent at some amusement yet to be arranged for the entertainment of the club's guests and the spectators of the baseball game.

Jewelers Warned to be Careful in Dealing With This Man Who Offers Worthless Checks.

CHARLESTON, S. C., May 13.—The jewelry trade of this section is warned to be careful in dealing with a young man who has been making a specialty of passing upon banks and upon jewelers checks that have proved to be worthless. While in this city the man claimed to be an auditor of the Standard Oil Co. He left Charleston yesterday afternoon on a train going north, and it is believed that he is on his way to Richmond. He recently lived in Summerville, N. C., where he had leased a house for the Spring months.

The man, who is young and a bright talker, claims to have studied optics. He appears to be about 25 years old, though he says he is about 27. He is about five feet six inches high, has a blond complexion and has very irregular front teeth, which are noticeable when he speaks.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., May 14.—The monthly report of the Department of Trade and Commerce of Canada for February, just issued, gives the value of imports for home consumption in the jewelry and kindred trades as follows:

	Month of February,		*11 Months Ending February,*	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$2,436	$815	$14,549	$15,868
United States	17,458	14,519	258,082	251,775
Germany	4,132	7,992	39,908	51,357
Other countries	.....	411	12,385	13,786
Totals	$24,026	$23,737	$324,924	$332,786
Watches:				
Great Britain	$3,009	$353	$26,065	$19,429
United States	64,830	27,122	698,064	652,501
France	2,983	33	21,321	4,118
Switzerland	7,636	7,046	144,206	191,516
Other countries	896	1,738	32,240	41,990
Totals	$79,354	$36,292	$921,896	$909,554
Jewelry:				
Great Britain	$10,223	$8,613	$140,188	$197,680
United States	100,042	53,224	752,162	684,471
Germany	3,547	4,300	94,879	99,445
Other countries	4,977	8,082	42,157	96,489
Totals	$118,789	$74,219	$1,029,386	$1,078,085
Gold and silver and manufactures of:				
Great Britain	$18,415	$7,593	$226,842	$217,926
United States	15,587	9,697	270,496	253,740
Other countries	2,783	3,804	63,192	57,908
Totals	$36,785	$21,094	$560,530	$529,574
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$3,275	$61	$69,483	$60,763
United States	5,550	2,195	58,715	60,213
France	27,287	1,083	57,284	66,221
Holland	.....	.....	.....	676
Other countries	60,064	219	117,566	31,830
Totals	$96,176	$3,558	$363,048	$219,703
Precious stones of all kinds and imitations of (free):				
Great Britain	$9,161	$1,631	$508,168	$569,277
United States	4,281	2,840	126,657	201,195
France	8,015	2,450	130,729	266,428
Holland	10,258	604	228,952	310,903
Other countries	9,228	110	139,338	56,071
Totals	$40,943	$7,635	$1,133,844	$1,403,874

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"SHORT CHANGE" ARTIST ARRESTED.

Man Who Swindled Many Jewelers Gets $750 Diamonds at Syracuse Leaving $16 in Hands of Jeweler's Clerk—Captured in Buffalo.

SYRACUSE, May 15.—A Russian Jew, giving the name of Grossman, and believed to be the same crook who has swindled jewelers in other cities, successfully flimflammed Charles Bebb, a clerk in Adolph Roth's jewelry store, out of $600 worth of diamonds to-day, and made his escape. A general alarm, with a description of the man, has been sent to other cities, and his apprehension asked.

Grossman, if that be his name, turned his trick in about 10 minutes, and a quarter of an hour later the police department was looking for the man, and messages had been sent to the police of nearby places. The crook's game was a clever one and he is evidently an adept at it.

The stranger walked into Roth's store at 121 E. Washington St., about closing time yesterday, and introduced himself to Mr. Roth. He said he had recently located in Syracuse and that he was about to be married to a Syracuse girl. Diamonds, he said, were her hobby, and he intended to buy her a few for her wedding day. Mr. Roth told the stranger to come in to-day and he would be pleased to show him his stock. The man walked into the store about 10.30 this morning and Clerk Bebb was soon interested with the prospect of a good sale. The prospective buyer picked out one large diamond in a ring and three loose stones. The price, the clerk said, was $600.

The buyer said he would go over to the savings bank and get the money, and suggested that Bebb should accompany him to the bank or come there about five minutes afterwards and bring the diamonds along. When Bebb reached the bank he saw the diamond buyer counting money at one of the desks.

"Here's your money," he said to Bebb, "count it and see if it is right."

Bebb counted the roll and found $599. Then the stranger got in his fine work. He reached for the big roll, counted it, threw in a silver dollar, rolled it up and gave the money to Bebb, who put it in his pocket. Bebb wrote a receipt at the man's request and then they walked out of the bank. "Well, good bye and good luck," said the crook as he left Bebb on a street corner and disappeared.

When Bebb reached the store he had a roll of 16 one dollar bills and not $600. Whether the man "palmed" the large bills of the roll after counting the $600, or picked the clerk's pocket and substituted the dollar bill roll while Bebb was making out the receipt, is not known. It is believed, however, that the thief shifted the rolls and gave the clerk the small one.

The thief disappeared immediately. The police were notified at once and a warrant sworn out against him. Bebb said he suspected the man when he went to the bank and that he watched the man during the closing of the deal. Bebb thinks his pocket was picked, but the police think the thief simply worked the short change trick.

It was reported that a man named Gross tried to work the game in two Albany stores yesterday, but did not succeed. The crook is described as about 28 years old, smooth shaven, dark complexion, and about five feet three inches high. He wore a black derby, frock coat and poney vest.

SYRACUSE, N. Y., May 16.—Subsequent developments show that Grossman was one of a quartette of swindlers, two men and two women, who reached here on Thursday and immediately started out to plan a robbery. The two women were in Vanderburg & Durney's jewelry store in S. Salina St. Thursday afternoon looking at silver spoons. The man answering the description of Grossman soon followed them and asked to see some diamonds. While the clerk was showing him some stones the other man, apparently about 40 years old and very well dressed, dropped into the store and asked for a collar button. The clerk waiting upon the man supposed to be Grossman started to wait upon the collar button buyer, but he noticed that the diamond purchaser was watching him closely.

The clerk then called to a young man in the rear of the store. The collar button man soon left, followed by the women and then the supposed Grossman. It was also ascertained that the quartette visited other jewelry stores and that they took meals together at local restaurants. It is believed that "Grossman" remained in town for some little time after he made the haul from Roth's clerk.

Word has been received here that the game was worked successfully on a Chicago jeweler last week. The game is known to the police as "the silver dollar trick."

"Grossman," whose name is believed to be Samuel K. Reich, was captured by the Buffalo police Saturday afternoon and identified by Miss Lydia Phillips, a clerk employed by Roth, as the man who was in the Roth store. Reich was locked up late Saturday night charged with grand larceny, first degree. He said his name was Samuel K. Reich, aged 23, residence nowhere. He had a card reading "Dr. M. Reich, St. Louis, eye and ear specialist," and it is believed the prisoner's home is in that city.

Miss Phillips was positive in her identification of Reich. She said he was wearing the same clothes when he was in the store. The Buffalo officers arrested Reich from a description sent out by the Syracuse police.

Reich admitted to the Buffalo police that he was the man wanted. He said he had paid Roth's clerk for the diamonds and had a receipt. The prisoner argued that Roth's clerk would not sign a receipt unless he had been paid the money. It is believed here it will be hard to convict Reich.

Supt. of Police Regan, of Buffalo, said Reich worked the game there about five months ago, but escaped. If the charge against Reich falls here he is wanted in several other cities and a term in prison is practically assured him. Nothing has been learned of the prisoner's confederates.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., May 13.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case optical goods, $110.
Auckland: 3 cases plated ware, $175; 1 case optical goods, $144; 25 cases watches, $170; 85 cases clocks, $2,218.
Bremen: 1 case jewelry, $249; 3 cases watches, $4,428; 1 case plated ware, $120.
Bombay: 1 case plated ware, $155.
Buenos Ayres: 132 cases clocks, $2,567; 6 cases optical goods, $262; 2 cases optical goods, $473.
Calcutta: 152 cases clocks, $2,559.
Christiania: 4 cases clocks, $156; 6 cases clocks, $267.
Colon: 1 case jewelry, $303; 1 case plated ware, $103.
Dromtheim: 13 cases jewelry, $162.
Glasgow: 60 cases clocks, $558.
Guayaquil: 2 cases jewelry, $187.
Hamburg: 36 cases clocks, $1,571; 2 cases plated ware, $316; 5 cases optical goods, $210.
Havana: 22 cases clocks, $383.
Havre: 5 cases jewelry, $420; 1 case optical goods, $110.
Hong Kong: 40 cases clocks, $651.
Iquitos: 1 case jewelry, $153.
Kobe: 70 cases clocks, $2,728.
Liverpool: 1 case silverware, $145; 3 cases jewelry, $359; 77 cases clocks, $1,432; 1 case jewelry, $100.
London: 38 cases clocks, $1,316; 1 case watches, $102; 1 case jewelry, $500; 10 cases optical goods, $4,370.
Melbourne: 35 cases plated ware, $2,507; 37 cases clocks, $916; 2 cases thermometers, $113; 64 cases clocks, $625; 1 case optical goods, $115.
Montevideo: 1 case optical goods, $139.
Moscow: 2 cases optical goods, $156.
Rio de Janeiro: 9 cases clocks, $167; 1 case thermometers, $100.
Santiago: 2 cases plated ware, $165.
Savanilla: 20 cases watches, $253.
Shanghai: 20 cases clocks, $310.
St. Johns: 3 cases plated ware, $292.
Sheffield: 4 barrels jewelers' sweepings, $4,000.
Southampton: 17 cases watches, $2,902; 18 cases watches, $3,629; 1 case optical goods, $375.
Stockholm: 8 cases watches, $151.
Sydney: 38 cases watches, $516.
Trinidad: 1 case watches, $102.
Yokohama: 20 cases clocks, $337; 1 case optical goods, $106.
Zurich: 1 case watch cases, $135.

Paris Pearl Market.

PARIS, France, May 9.—The month of April showed considerable improvement in the pearl market of this city, there being demands from many quarters. A very satisfactory sign lies in the fact that generally good and fine qualities are asked for, and owing to this demand they seem generally to be going out of the market. It is not expected that business will take any sudden boom, but it is hoped and expected that the improvement that has begun will be gradual and steady and that the sales will continue and the market remain very firm.

A broker named Fischhof, who ran away from this city with a quantity of pearls and diamonds some time ago and was supposed to be in South America, has been caught here. He tried to commit suicide but was not successful. G. K.

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PEARL NECKLACES AND DIAMOND COLLARETTES

Mounted Diamond Jewelry of Every description :: ::

Largest assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds and Sapphires :: ::

PARTICULARLY FANCY COLORED AND FANCY SHAPED DIAMONDS

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Do You Know This Man Now Serving Sentence for Robbing Providence Jewelry Firm.

PROVIDENCE, R. I., May 14.—The photograph taken by the police showing Richard Howard, the pennyweight thief who, as told in the last issue of THE CIRCULAR-WEEKLY, was captured at the store of the Weybosset Jewelry Co., is shown herewith. Inasmuch as the man has been sent to jail for only 60 days and will soon be at large, it may be well for jewelers to study his features, as his method shows that he is both daring and clever in his profession.

As told last week, the man first stole a cheap locket from a tray that was shown him and then substituted this for a locket worth $25 in another tray. He left the store saying that he would be back and the theft was then discovered and the matter reported to the police.



RICHARD HOWARD, WHO IS SERVING A SHORT TERM FOR LARCENY.

To the surprise of the firm he had robbed the man appeared again later in the afternoon, as he had promised, evidently believing that he would disarm suspicion by the brazenness of his act. He was arrested and confessed that he had pawned the locket for $15 and then was given a sentence of 60 days.

Bids Received and Contracts Awarded by Government to Supply Various Articles.

WASHINGTON, D. C., May 14.—The Purchasing Agent of the Isthmian Canal Commission is calling for proposals until May 26 for the following items: Fifty dozen silver-plated knives, 9¼ inches long; 50 dozen steel knives, silver-plated handles, 9¼ inches long; 50 dozen fruit knives, all silver-plated, 8¼ inches long; 12 dozen salt shakers, silver-plated tops.

The Purchasing Agent is also calling for proposals until June 8 for one eight-day marine clock, 10-inch dial, brass case.

WASHINGTON, D. C., May 15.—The Bureau of Supplies and Accounts is inviting proposals for engraving for the Bureau of Navigation, Navy Department, for the fiscal year ending June 30, 1909. This will include the necessary engraving of medals, pins and bars, and for attaching the necessary loops and ribbons. It is estimated that the number of letters to be engraved will be about 34,000, and about 500 ribbons to be attached, the ribbons to be furnished by the government.

Two Jobbers of Philadelphia Arrested in New York as They Were About to Sail for Europe.

PHILADELPHIA, PA., May 18.—Isaac Goldstein and A. Friedman, both of whom live at 111 N. 40th St. and who have carried on a jobbing jewelry business on Market St. near 4th St., selling imitation stones, plated ware and cheap trinkets to dry goods stores and the like, are awaiting trial in this city charged with conspiracy to obtain money under false pretense and passing bogus checks. The men were arrested as they were about to sail Saturday from New York for Europe on the Red Star liner *Vaderland* under assumed name.

It is declared that they had obtained on worthless checks about $16,000 from business men of this city. The warrant for their arrest was sworn out by Abram Titleman, 1519 Tasker St. The latter with his partner, Jacob Dubinsky, notion dealer, 516 Lombard St., lost $2,200.

Goldstein and Friedman had been in the jobbing jewelry and notion business on Market St. until recently, when they went into bankruptcy with liabilities of about $[illegible]0,000. But they had enjoyed an excellent name among firms of the city and a week ago when they presented personal checks for advance cash their business friends readily obliged them. All came back marked no account.

The men took with them to New York 16 trunks. It was through the shipment of so many trunks away from their residence that suspicion was aroused and the warrant issued without delay. Its servance was effected in the nick of time. In a few minutes the men would have been out of jurisdiction on their way across the ocean.

Hobson & Ramgren, Creston, Ia., are installing new show cases and otherwise improving their store.

Abel Bros. & Co. Consent to Decree in Favor of C. P. Goldsmith & Co. in Suit Over Patent Clutch.

The suit which, as told in a recent issue of THE CIRCULAR-WEEKLY, was begun March 24 in the United States Circuit Court by C. P. Goldsmith & Co. and Maxmillian Fischer against Isidor Berkson, A. Rainess, the United States Scarfpin Guard Co., Abraham Rainess, Abel Bros & Co., and Bernard Rainess, has been practically ended against the defendants, Abel Bros. & Co. and James F. Umpeleby, Jr., in their employ, by the entry of a decree in the United States Circuit Court in favor of the complainants, granting complainants the relief prayed for.

The original action charged the various defendants with infringement of certain letters patent upon the Hold-On-Clutch granted to Maxmillian Fischer and controlled by C. P. Goldsmith & Co. It also alleged that the various defendants had conspired together to copy the form and configuration of the complainants' casting, and the mounting of their devices on cards, etc., in such a way as to mislead the public into accepting the other articles as those made by the complainants. The usual injunctions, accounting and damages were asked.

As far as the suit related to Abel Bros. & Co. and John F. Umpeleby, Jr., doing business under the style of the Hold Fast Scarf Pin Guard Co., the suit was recently settled out of court and a decree has been entered by consent of the defendants' attorneys, which as far as these particular defendants are concerned acknowledges that the patent is valid, that the complainants are the owners of all right thereunder, and that the defendants have infringed, etc. A perpetual injunction is issued by the court against Abel Bros. & Co. and James F. Umpeleby, Jr., and the Hold Fast Scarf Pin Guard Co., restraining the latter from further manufacturing or selling all devices enumerated in the bill of complaint, or any devices similar thereto.

It is ordered and decreed that no profits or damages be assessed against the defendants and no costs of any character be taxed by either party against the other.

Receiver Appointed to Wind Up Business of Geo. W. Boettinger & Son, Baltimore, Md.

BALTIMORE, Md., May 16.—A receiver has been appointed to wind up the business of George W. Boettinger & Son, 314 N. Eutaw St. Samuel Regester was appointed by Circuit Court No. 2, under bonds of $20,000.

The action was taken upon a bill of complaint filed by George W. Boettinger against his son, Edward P. Boettinger, with the latter's consent. In the bill of complaint it is asserted that the firm is far in excess of its liabilities and attributes its condition to the financial stringency and other causes, claiming that the sales have gradually fallen off until they became insufficient to meet current expenses.

The North Dakota Retail Jewelers' Association will hold a two days' session in Jamestown, N. Dak., June 16 and 17.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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The E. P. H. Patent
NON-PULL-OUT
Neck Chain Snap
is a patented snap that insures the wearer against loss of
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for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

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PRICES.
14 Karat—Small, $7 per doz. net
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GEMS in Unique Cuttings

Friends Pay Last Tribute to the Late James Allan at Impressive Funeral Services Held at Charleston, S. C.

CHARLESTON, S. C., May 13.—The services over the late James Allan, Charleston's leading jeweler, were held, Sunday, May 3, at the Second Presbyterian Church, at 4:30 P. M., and the funeral was one of the most largely attended that has been held in this church for many years, as Mr. Allan had been identified with it since his childhood, and had been a ruling Elder for over 20 years. The senior pall bearers were: Ex-Mayor J. Adger Smythe, Hon. Augustine T. Smythe, Hon. H. P. Archer, Supt. Public Schools; Dr. T. Grange Simons, J. N. Robson, and E. F. Miscally, the latter having been associated for more than 25 years in business with Mr. Allan. The junior pall bearers were: Hon. Geo. H. Moffett, T. Allen Legare, C. M. Reid, De Witt King. Geo. Tupper, Jr.; C. F.



THE LATE JAMES ALLAN.

Steinmeyer, Jr.; D. B. Henderson, and J. W. Robson.

The services were conducted by the Rev. J. K. G. Frasier, pastor of the Second Presbyterian Church, assisted by Dr. Alexander Sprunt, pastor of the Scotch Presbyterian Church. The latter offered a most touching prayer, in which the high principles and character of the deceased were commended. Dr. Sprunt is a warm friend of the family, and knew Mr. Allan intimately.

The interment was made at Magnolia Cemetery, in the vault where his remains were placed alongside of his father and mother.

Many floral tributes were sent from friends and societies, among them being particularly handsome tributes of affection and esteem from the St. Andrew's Society, the oldest society in South Carolina, of which Mr. Allan had been president; the Young Men's Christian Association, which he was always a liberal supporter of, and Masonic fraternities, with which he had been identified for many years. Expressions of sympathy have been sent to the family from all classes of citizens, as he was universally loved and respected on account of his warm-hearted, sympathetic disposition, and genial nature.

Circuit Court Judge in Milwaukee, Wis., Hands Down Decision Regarding Recent Razing of Street Clocks.

MILWAUKEE, Wis., May 13.—If the Milwaukee street clocks were erected with the consent of the city, then the radical action of the city in tearing them down was illegal; if the different jewelers did not put up their timepieces with the permission of the city, then the clocks are unlawful. This was the substance of the recent decision of Judge Tarrant in the Circuit Court in the case brought against the City of Milwaukee by David Goldman, one of the city jewelers, as a result of the midnight crusade against the street clocks by former Mayor Becker.

The case in question was brought by the Milwaukee Jewelers' Association in the name of Mr. Goldman, and was in the nature of a test case to test the legal right of the city to tear down the street clocks in the manner in which the act was done. Upon the complaint prepared and filed, an injunction was issued restraining the city anthorities from interfering with the erection of the clocks, but nothing further was done pending the decision of the present case.

Judge Tarrant's decision in part is as follows:

From the pleadings and record I find for the purposes of the motion to dissolve the injunction, that the clock in question was erected without the authority of the city or immediately of the board of public works; that it constituted a permanent obstruction of the street, and having been erected without the consent or permission of the de fendant, it was maintained there unlawfully. Under such circumstances, it was subject to summary removal and abatement, and the action of the authorities in summarily removing it was justified in a legal sense.

Judge Tarrant later handed down an amendment to his decision, in which he specified that if the allegation that the clock in question was erected with the consent of the city be true, then the owner should have been notified by the authorities before it was taken down. The demurrer interposed by the city to the granting of the injunction was sustained by the court.

In the decision, a hint is given to the jewelers as to the future action to be taken, when it is stated that petitions for redress to the extent of securing permission to restore the clocks should go to the common council or to the Board of Public Works, where the power to regulate the streets is lodged.

Many jewelers say that, without a doubt, the consent of the Board of Public Works can be secured for the erection of the clocks, and it is the belief that the question is now settled. There are rumors to the effect that other jewelers, whose clocks were torn down without notification, and who had erected them with the consent of the proper authorities, will take definite action against the city as a result of the recent decision.

The jewelry and drug store of N. H. Barber, Fullerton, Nebr., was entered one night about a week ago by burglars who stole $38 in cash, two gold watches and two gold brooches. Entrance was gained by way of the cellar. Thus far no clue has been obtained to the thieves.

Officers of Milwaukee Jewelers' Association Elected at Banquet, Last Wednesday.

MILWAUKEE, Wis., May 15.—A. J. Stoessel has been elected president of the Milwaukee Jewelers' Association, the only organization of its kind in the United States. George Durner was chosen as vice-president; Franklyn Thomson, secretary; Frank P. Wilde, treasurer. The directors are: W. H. Upmeyer, E. F. Rohn and Theodore Schelle.

The election of the association was held at the annual banquet, which took place at the Hotel Blatz, last evening. President Stoessel acted as toastmaster. An excellent programme was presented and matters of general interest to Milwaukee jewelers were discussed.

The coming convention of the Wisconsin Retail Jewelers' Association is now a topic of interest with Milwaukee jewelers and at the banquet, plans were considered for the entertainment of visitors to the convention, to be held here in July. A committee on arrangements for the convention was appointed and includes: Harry Stouthamer, George Durner, Charles Kuesel, O. F. Fischedick, O. H. Bingenheimer and Harry Stecher. A finance committee, consisting of E. P. Wilde, E. F. Rohn and G. C. De Heus was also appointed. A. W. Anderson, Neenah, and B. W. Braumworth, formerly of West Bend, Wis., were guests at the banquet.

Importations at the Port of New York.

Weeks Ended May 11, 1907, *and May* 9, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$44,885	$36,521
Earthen ware	13,213	5,316
Glass ware	28,752	17,955
Optical glass	216	746
Instruments:		
Musical	13,558	13,093
Optical	8,376	4,016
Philosophical	1,572	1,094
Jewelry, etc.:		
Jewelry	10,203	5,316
Precious stones	819,493	67,982
Watches	29,886	13,195
Metals, etc.:		
Bronzes	1,318	79
Cutlery	33,099	14,004
Dutch metal	.....	.....
Platina	57,685	16,197
Plated ware	.....	.....
Silverware	1,713	.....
Miscellaneous:		
Alabaster ornaments	.....	35
Amber	111	.....
Beads	2,314	769
Clocks	2,331	1,759
Fans	6,788	17,257
Fancy goods	8,799	3,819
Ivory	15,643	.....
Ivory, manufactures of	887	34
Marble, manufactures of	22,615	10,600
Statuary	4,593	2,592

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York. .999 Basis.*
May	12	24 1-16d.	$.54¼
"	13	24 1-8d.	.54⅜
"	14	24 1-4d.	.54⅝
"	15	24 3-16d.	.54½
"	16	24 1-4d.	.54⅝
"	18	24 3-8d.	.54⅞

Mrs. C. F. Hornbeck, Cortland, N. Y., is about to move her stock into a new store on N. Main St.

Wm S. HEDGES & CO.,

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Goodfriend Bros.

Importers of

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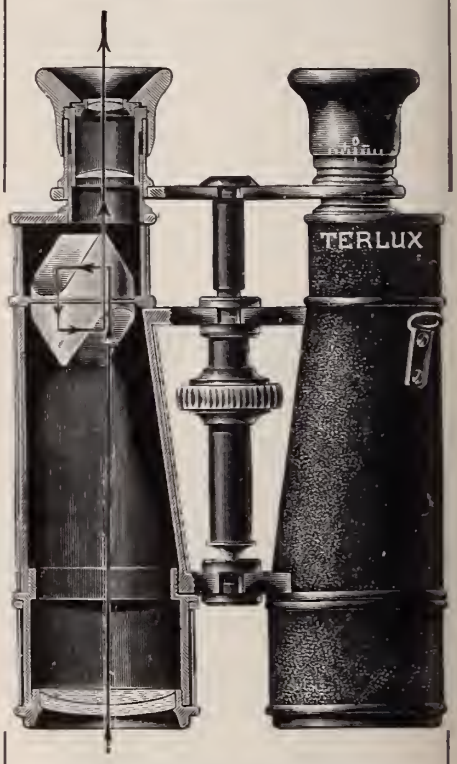
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PROVIDENCE
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¶ Tested and approved.

¶ Superior in every respect.

¶ Have no equal.

PRICE MODERATE

¶ Made in 6x, 9x, 10x, 12x, 15x and 18x powers.

¶ Descriptive Booklet upon application.

Sussfeld, Lorsch & Co.

Importers

37 Maiden Lane New York

Crook Who Dared to Operate in Maiden Lane Believed to be an Old Offender.

Chas. S. Fries, who was arrested on May 9 at the office of Mathey Bros., Mathez & Co., 21 Maiden Lane, New York, charged by Alfred E. LaVigne with stealing a gold watch, was arraigned last Wednesday afternoon in the Tombs Police Court, Manhattan, and held in $1,500 bail for action of the Grand Jury.

As mentioned in last week's issue, the prisoner came to the offices of Mathey Bros., Mathez & Co., and represented that he came from the establishment of Smith & North. He said he wished to see some fine watches and was desirous of having some of the goods sent on memorandum. Mr. Mathez, who waited upon the prospective customer, placed before him a tray containing a number of watches. The man inquired the price of a certain watch, and while Mr. Mathez was looking at the tag number he quickly reached over and took from the tray a watch valued at $95.

During this time Alfred E. La Vigne was standing a short distance from the customer and saw the man when he took the watch. Mr. La Vigne walked around the counter and got between the man and the door and began asking him questions about his connections with the jewelry trade, asking him to show something that would identify him with the establishment with which he said he was connected. The man failed to produce anything. Mr. La Vigne then asked him what he had in his pocket, whereupon the man put his hand in his pocket, and taking out the watch, tried to conceal it in another pocket. Mr. La Vigne then suddenly seized the man and wrenching the watch from his grasp, informed him that he (La Vigne) was a detective, and that the best thing for him to do was to submit quietly. Mr. La Vigne then called in another man while he went in search of police authorities. When he returned to the office he found that Detective-Lieutenants Nugent and Monahan were at the office, and the man was placed under arrest.

The prisoner gave his address as 215 W. 124th St. He stated that he was 38 years old and had been born in Buffalo, and claimed that his occupation was that of a salesman. The watch which Mr. La Vigne recovered was open faced, C. H. Meylan movement, in a heavy 18-karat gold case.

The timely action of Mr. La Vigne resulted not only in the recovery of the watch but in the apprehension of the man who, according to the police, has had a past criminal record. His picture is to be found in the Rogues' Gallery. He was recognized by Lieutenant Nugent as the man who tried to steal a diamond ring from Cross & Beguelin four years ago, but was caught.



CHAS. S. FRIES, ARRESTED IN MAIDEN LANE.

Max B. Witebsky, Minneapolis, Minn., Files Voluntary Petition in Bankruptcy.

MINNEAPOLIS, Minn., May 14.—Max B. Witebsky, who recently asked an extension from creditors, has filed a petition in voluntary bankruptcy, scheduling liabilities of $1,646.42 and assets of $1,180.75, of which $125 is claimed to be exempt. Witebsky is a minor, being some months under 21 years of age.

The case is peculiar as to procedure, since the sales to Witebsky have been voidable at his will, and as a rule were not secured by any one who was responsible. He has given some notes, but they are of no more value than the accounts which they secured.

Some attempt has been made at trying to set up that he had in effect received his time from his father, and therefore was accountable and responsible. His father is known to have guaranteed a first purchase in one case, although he afterward informed creditors that future dealings with the boy were at their own risk. He has finally taken the step in bankruptcy, which will result in the equitable apportionment of the assets among the creditors.

Louis Heilbron, Texarkana, Tex., is about to make extensive alterations and improvements in the interior of his retail establishment at that place.

Members of New Jersey State Optical Society Hold Sixth Annual Convention at Newark.

NEWARK, N. J., May 14.—The sixth annual convention of the New Jersey State Optical Society was held Thursday evening, May 12, at the Continental Hotel, this city. The attendance was reported to have exceeded that of any previous meeting, and the meeting was successful in every way. President Robert G. Smith called the members to order at 8.30 P.M., and his opening address spoke of the organization of the society and the value of legislation. He spoke of the advisability of adopting a uniform price list, and recommended that the membership committee pay strict attention to the character and standing of those who apply for admission to the society.

The reports of the secretary and treasurer were received, and F. D. Jackson, as chairman of the executive committee, moved that a vote of thanks be extended to the *Optical Review* for the support which it had given the society during the year just past. It was decided to accept an invitation received from the entertainment committee from the A. A. of O., to meet at Philadelphia on States Day. The matter of changing the name of the New Jersey State Optical Society to the New Jersey Optometrical Society was then discussed, and a committee was appointed to take the matter up. The question of raising a legislative fund to defray the legitimate expenses of legislative fights was brought up, and after considerable discussion this matter was left in the hands of the legislative committee. The advisability of affiliating with the national organization was considered, but the matter was left open and was more fully discussed at the banquet.

The following officers were elected: President, Joseph J. Hartman; vice-president, L. A. Rochat; recording secretary, J. B. Bergen; treasurer, F. C. Leaming. The executive committee elected was as follows: F. D. Jackson, L. B. Hilburn, F. H. Hewlett, W. H. Podesta, and H. A. Stiles.

At the banquet, following the business meeting, which was attended by about 40 people, addresses were made by L. A. Rochat, L. B. Hilburn, F. D. Jackson, H. A. Stiles, A. Wengel, W. J. Benn, E. Leroy Ryer, and P. A. Dilworth. It was decided by those present at the meeting that the society make a decided stand at the next session of the legislature to establish a State Board of Examiners in Optometry.

Death of Charles J. Houghton.

BOSTON, MASS., May 15.—Charles J. Houghton died suddenly this morning at his home in Cambridge of heart disease. Mr. Hougton was formerly in business in St. Johnsbury, Vt., but for about a score of years he had conducted a jewelry store in Waltham.

Deceased was at his place of business in Waltham the evening before his demise, and appeared to be as well as usual. He was taken ill a few hours later and failed to rally.

Mr. Houghton was quite well known in the trade in this section, and was very highly seteemed for his cheerful, genial and companionable qualities. He is survived by a widow and two children.

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Interesting Develcpments in the Examinations of George H. Carpenter and Maurice Dreshfield.

A new matter of interest was introduced in the examination of George H. Carpenter, with whom Maurice Dreshfield was associated in transactions by which it is alleged that $182,594 worth of diamonds were obtained from R. A. Breidenbach, 51 Maiden Lane, New York, by fraudulent means, when Charles Barry, who was arrested last week, charged with being a member of a gang of swindlers who had been doing an alleged "fake" brokerage business, was produced from the Tombs prison, where he had been locked up on a larceny charge, before Referee Olney under a writ of habeas corpus issued at the instance of Receiver Lesser.

Mr. Dreshfield had previously testified that it was Barry who introduced him to Carpenter for the purpose of the diamond deal with Breidenbach, and when Barry appeared before Referee Olney his attorney, Enos Evans, asked for an adjournment of the examination until the argument could be heard before Judge Hough as to whether Barry should submit to the examination or not. Attorney Evans said that he did not wish to have his client compelled to testify when it was possible that his own testimony might incriminate him. It was agreed between the attorneys that they should go before Judge Hough and present the facts of the case, which they did on Friday morning with the result that Judge Hough ordered that Barry be produced to testify in the Carpenter matter at the next hearing, and that any questions asked him which might incriminate him were not to be answered but to be decided upon by the judge.

Mr. Carpenter was called to the stand and identified Barry as the man who introduced him to Dreshfield. Dreshfield was then called and also identified the man as the one whom he had known as Charles Barry. Keeper Faegen then returned the prisoner to the Tombs and the examination of Mr. Carpenter was continued.

Philip Sugarman, president of the Royal Bank of New York, was placed on the stand and testified relative to the depositing of diamonds, consisting of 46 stones, Feb. 14, 1907, upon which $5,500 was obtained. The loan was credited to the Monarch Corporation. He said that at the time the goods were brought to the bank by Carpenter and Dreshfield that he also saw another package of diamonds which were offered and he was allowed to make a choice of the two packages. He said that he took the word of Carpenter and Dreshfield for the value of the diamonds, that he was not a diamond expert and that the bank received as collateral a note from Carpenter on short time; this note was renewed and has since matured. He said that he was told the value of the diamonds was over $8,000 and that the agreement was to advance $5,500 for the Monarch Corporation, that $500 was received for the loan. He further said that he had done business with Carpenter for a number of years but that he had not had previous acquaintance with Mr. Dreshfield.

Frank C. Straat, cashier of the Royal Bank of New York, was then called as a witness, and the account book, which indicated the accounts of the Monarch Corporation, the Monarch Fire Appliance Co. and the account of George H. Carpenter as trustee, was produced. The examination in the Carpenter matter was adjourned at this point until to-morrow at 11 o'clock before Special Master Olney, at which time Barry will be examined.

Thursday afternoon the hearing on the petition in bankruptcy filed against Maurice C. Dreshfield came up and Mr. Dreshfield was placed on the stand as a witness. At a previous meeting Mr. Dreshfield stated that he could tell what had been done with the diamonds that had been obtained from Mr. Breidenbach, and it was for that purpose that he was examined Thursday. The bills for the diamonds as received from Mr. Breidenbach, which were placed in evidence and marked for identification at the last hearing, were taken in hand by Sol Oppenheimer, the attorney for R. A. Breidenbach, the petitioning creditor, and Mr. Oppenheimer began his examination by asking the witness what had been done with the goods included in Exhibit 1.

Mr. Cohen, attorney for Dreshfield, objected to the examination as to the disposition of the goods on the ground that Mr. Dreshfield did not own the property, that he simply acted as Mr. Carpenter's agent. This objection was overruled and Mr. Dreshfield testified that goods were deposited, Dec. 20, 1907, with George E. Horning, a pawnbroker of Washington, D. C., and that the money was paid to him. He also said that 28 diamonds, valued at $5,709, were deposited with Ed. Heidenheimer as collateral for a loan of $2,666.

Another exhibit was taken up and Mr. Dreshfield said that these stones had been pawned with J. H. Myers & Co., Philadelphia, together with other stones on which $6,517 was obtained.

The examination was adjourned at this point until to-morrow.

An Interesting Letter from a Prominent Amsterdam Diamond Merchant.

The following interesting letter, showing the amicable relations which exist between the Diamond Syndicate of London and the Premier Mining Co., has just been received by a prominent importing firm from Louis Tas, of Amsterdam. The letter, which is dated May 8, reads:

"GENTLEMEN:—Yesterday, Mr. Busch, the selling manager of the Premier Mining Co., paid a visit to Amsterdam and a few of the large manufacturers here and I had a conference with him in the Amstel Hotel. He gave us the absolute assurance that he will not decrease the prices of his rough, and though his company is not together with the Syndicate any more, it is on good terms with same, and there is no question about a competition or war between these two great bodies. He knew, he said, that when he begins to show his goods in June he will not sell anything, but will show his goods, so that everybody can see that his prices are just the same as they were before and that his goods are not made up better than when the Premier goods were sold by the Syndicate.

"But what I liked most of Mr. Busch's visit was that he was accompanied by Mr. Kaufman, from Frankfort o/M., a Syndicate broker, who got the permission to do this from the Syndicate, which shows that there is no animosity between these corporations. I do not doubt but that you will fully understand the importance of all this, and as soon as this will come to more general knowledge the confidence of the public which has been disturbed by alarming newspapers' information, etc., will come back, and we may await better times.

"With best regards to all, I remain,

"Truly yours,

"LOUIS TAS."

Third Annual Meeting of the North Carolina Retail Jewelers' Association Held at Raleigh.

RALEIGH, N. C., May 14.—The jewelers of this city are again in annual convention, the third meeting of the North Carolina Retail Jewelers' Association having been called to order to-day by President R. C. Bernau, of Greensboro. The meeting is being held in the Chamber of Commerce, where Mayor James I. Johnson made the visiting jewelers a cordial address of welcome, extending to them the hospitality of the city. President Bernau made a happy response to the welcome of the Mayor, and the business of the meeting was begun.

A preliminary meeting was held last night by the Executive Committee to arrange the programme for to-day's session. Several short talks were made to-day by members on matters relating distinctly to the trade, and the session so far has been somewhat of an informal character, but none the less enjoyable for that reason. This afternoon Fred. H. Mahler entertained the visitors by a barbecue at his vineyard, near the city, and to-night the regular business meeting will be held and the officers elected.

The session this evening will be addressed by Charles D. Rood and others, which will be followed by the election of the delegates to the national convention and the election of officers. There will be a general debate as to the organization's attitude on the following questions: (1) Shall we favor uniform stamping law? (2) Shall we favor stamping law of filled cases per bill now before Congress? (3) Shall we favor gold stamping law as proposed by National Association? (4) Shall we favor watch inspection law? (5) Is it advantageous to the retail jeweler for some watch factories to make one grade movement for the jewelers and an inferior grade for catalogue houses?

Following are the various committees of the association which were practically in charge of the convention: Entertainment—Fred W. Mahler, T. W. Blake, Robert W. Wynne, all of Raleigh. Reception—J. T. Burk, Wilmington; Wm. G. Frasier, Durham; W. H. Leonard, Salisbury; A. P. Staley, High Point. Executive—President R. C. Bernau, Vice-President H. E. Volger, Secretary Frank M. Jolly, C. N. Brown, Winston-Salem; J. T. Burk, Wilmington.

Otto Sange recently disposed of his business at Bay Saint Louis, Miss., and intends to retire about June 15. His store has been purchased by C. O. Morgan, Morgan City, La.

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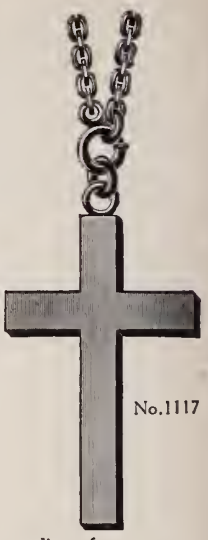
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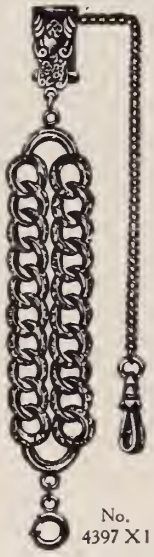
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PROVIDENCE, R. I.



Louis Asscher, Now in New York, Tells How the Cullinan Diamond Is Being Cut for King Edward.

Louis Asscher and H. Duizend, of Joseph Asscher & Co., London, Paris and Amsterdam, to which firm has been entrusted the cutting of the Cullinan diamond, are making their first visit to New York. They are making their headquarters at Hotel Knickerbocker, 42d St. and Broadway, and expect to stay in New York until the end of the month, when they will visit the Canadian city of Toronto, going from there to Niagara Falls, and then returning to the metropolis before starting on their homeward voyage.

The great work of cutting the Cullinan diamond, the Transvaal's gift to King Edward of England. and preparing it for its place among the crown jewels of England, has attracted widespread attention, and the secrecy necessarily maintained in such a case has only served to add to the curiosity of the general public as to the progress of the work and the way in which it is being conducted. The stone is at present being cut in the new factory of the Asscher concern in Amsterdam. Mr. Asscher, in speaking to a CIRCULAR-WEEKLY reporter of the work of cutting the diamond, said:

"The diamond was first cleft in two pieces by my brother, Joseph Asscher, himself, in such a way that a defective spot in the stone was cut exactly in the center, leaving a part on each piece of the stone. From one piece is being cut the big diamond, and the other part will be cut into other smaller sizes, and even then one of these smaller stones when finished will be one of the largest diamonds in the world. The large stone will probably be drop-shaped, and we expect that the work will in all probability be completed before the end of the year."

When questioned about the process of cutting the gem, Mr. Asscher stated that the stone has been in possession of the firm for some time, but that it was necessary to proceed slowly in so important an undertaking. First a model of the diamond was prepared in clay, and experiments were tried upon this model to arrive at a definite plan of procedure. When it had been determined how best to proceed a special box with sliding sides was prepared and the diamond imbedded in cement and placed on the top of a stick not unlike a big drumstick, and an incision about one-half of an inch in depth was made by another stick, on which was imbedded a sharp cutting diamond, edge upward. Once the incision was completed, a specially constructed knife blade was placed in the slit and struck with terrific force with a thick piece of steel, thus cleaving the stone in twain. The cleaving, which took place some little time ago, was performed in the presence of several experts of the firm of Joseph Asscher & Co.

Now that the stone has been cleft, the process of polishing it is under way. Three men work in the room from seven in the morning until nine at night. The workmen who have charge of the work do not leave the room during working hours. The men are in a specially arranged room, and nobody is allowed to enter this room without the consent of some member of the firm, who also accompanies the visitor.

The polishing of the big diamond has required the manufacture of special instruments. A special drop has been made weighing about 20 pounds and measuring about six inches across. The mill used is of cast iron and steel and is 16½ inches across, and makes 2,400 revolutions a minute. The mill is oiled with a preparation consisting of crushed diamond powder and oil, and necessarily a large quantity will be utilized. As the dop is so heavy, said Mr. Asscher, it is impossible to take the big diamond from the mill with the hand, as is usual, and therefore a special instrument has been made for the purpose. This mechanical contrivance is so constructed that it works by foot power, thus raising the diamond from the mill.

The big diamond, which is being cut for the King, will probably be between 500 and 600 carats in weight when completed, and it will be of the finest color.

In speaking of the precaution in guarding this valuable gem, Mr. Asscher said: "The diamond is kept in the strong room in our new factory, and is guarded day and night by four policemen. This strong room is on the ground floor of the factory, and the walls of the room are three-quarters of a yard thick and made of iron and cement. The door can only be opened by a combination of numbers, which is known only to three heads of the firm. Once the door is opened a strong iron barred door is displayed to view, which has to be unlocked before the strong room can be entered.

"At the left of the room there is a mahogany cupboard of ordinary appearance with two handles, but with no locks visible. There are, however, nine locks behind a sliding panel. The door of the safe is of steel eight inches thick, and conceals two carefully hidden safes, in one of which the Cullinan diamond reposes at night.

"The head of the firm, accompanied by 10 men, takes the diamond to its secure resting place for the night and returns it to the working room in the morning.

"There is a small patent recording clock outside the strong room, and it is the duty of the night watchman to make a certain mark on this clock every half hour, and he is expected to live up to this duty to the second, although armed policemen walk up and down the building during the night."

When questioned relative to the diamond situation, Mr. Asscher expressed every confidence in the absolute strength of the market. He said:

"The situation is sounder and there is no likelihood of any decrease in prices. No reliable firm will sell one bit less than before the financial flurry. There is no doubt as to the ability of the companies to control prices, and the fact that some of the factories have stopped cutting diamonds for some time acts only to strengthen the market by not increasing the product. Since diamonds have not been produced to any extent, the market has been bound to sell part of the production on hand, and business seems to be in a sounder condition than it was a few months ago. We think that some of the manufacturers will start cutting again, as the general outlook is improving."

Judgment for Rent Causes Lindo Bros., New York, to File Bankruptcy Petition.

Lindo Bros., composed of Abraham and Isaac Lindo, dealers in diamonds and jewelry at 1,157 Broadway, New York, have filed a voluntary petition in bankruptcy in the United States District Court and the schedules filed Monday show liabilities of $59,438 and assets of $15,440, consisting of stock, $12,000; fixtures, $1,175, and notes, $2,215. According to the schedule figures the nominal assets are $55,440, but this includes life insurance policies for $20,000, which are enumerated twice under separate heads.

Among the unsecured creditors are: John W. Block, $200; Erie Railroad Co., $1,275; Finkelstein Bros., $731; Chas. P. Goldsmith, $3,719; Miss Marie Gery, $9,000; estate of Henry J. Garner, $4,500; Hendricks & Co., $376; William Henning, $1,085; A. J. Hedges & Co., $1,601; S. Kaplan & Co., $200; Krementz & Co., $2,871; Lazar May, $425; Joseph Reitzenstein, $500; A. Wittnauer Co., $2,088; Carrington & Co., $139; Carter, Howe & Co., $159; August Dejonge, $630; New York National Bank, $432; G. Brenauer & Son, $100; Robert Block & Co., $131.

The business has been established over 25 years. The bankruptcy petition was precipitated by a judgment obtained against them by the Erie Railroad Co. for $1,077 for rent, under which Deputy Sheriff Rinn made a levy on their stock of jewelry, enough to cover the amount of the execution. Judge Hough appointed Albert H. Gleason receiver.

J. Edward Boeck, Who Stole Jewelry Worth $125,000, Sentenced to Prison for More Than Six Years.

J. Edward Boeck who had pleaded guilty to the theft of about $125,000 worth of pearls and jewelry from dealers in New York, was sentenced by Justice Goff, in the criminal branch of the New York Supreme Court, last Friday, to a term of not less than six nor more than seven years imprisonment at Sing Sing. There are eight indictments of grand larceny against the man, six in the first degree and two in the second.

Boeck was arrested in California and brought back to New York several weeks ago. As reported in THE CIRCULAR-WEEKLY at the time, Boeck obtained the jewelry from several firms in New York on memorandum. Among the complainants was Edwin W. Dayton, 4 W. 39th St., who was forced into bankruptcy by the thefts.

The first two indictments found against Boeck charged him with the larceny of the five pearls, valued at $23,000. The third indictment was for a brooch, valued at $2,250, pawned with Simpson. The fourth was for a necklace, valued at $1,800, pawned with Simpson. The fifth covered the larceny of another necklace, valued at $2,500. This could not be accounted for. Boeck explained to the court that he had sold the $2,500 necklace in San Francisco for $2,000.

Among the other firms who had claims against the prisoner were Ludwig Nissen & Co., A. H. Smith & Co. and Marsellus Pitt & Co.

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Burglars Break Into Little Rock, Ark., Jewelry Store and Escape With Valuable Booty.

LITTLE ROCK, Ark., May 13.—A very daring and successful burglary considered to be one of the boldest perpetrated in this city for many years occurred Monday night, at which time cracksmen entered the jewelry and pawnshop of Wm. E. Bell, 123 E. Markham St., and later got away with stock including jewelry, revolvers, etc., valued between $1,000 and $2,000. The loss would have been much greater but for the fact that the men gave up their attempt to blow up the safe which contained the diamonds as well as the valuable watches and money of the concern.

An investigation showed that the burglars broke into the building through a window at the rear that had been barred, prying open the shutters with an iron bar and prying apart the bars far enough to permit the admission of a small man. The man who got in must have opened the doors to let in his confederates.

The burglary was discovered yesterday morning and an investigation showed that the men had taken a couple of grips from the shelves and loaded them with all the jewelry and revolvers outside of the safe. The men had sawed away a square in the wall behind the safe and bored a hole through the steel back, but evidently gave up their work when the drill encountered the chilled steel lining behind. The hole bored was not large enough to take a charge of nitro-glycerine that would blow open the safe.

An inventory by Mr. Bell showed that among the missing articles were from 300 to 400 solid gold rings, more than 100 bracelets, a large number of pins and miscellaneous articles and between 50 and 60 revolvers. Local detectives are working here on the case and have yet found no clue to the burglars.

Members of South Dakota Retail Jewelers' Associaion Meet at Watertown and Elect Officers.

WATERTOWN, S. Dak., May 16.—The members of the South Dakota Retail Jewelers' Association met at Watertown May 12 in annual convention. The meeting was well attended, the members were enthusiastic and much good work was accomplished which, it is hoped, will result in great benefit to the jewelers of the State.

W. G. Nickols, of Mitchell, was re-elected to the office of president; Charles Halbkat was elected vice-president; A. W. Voedisch, Aberdeen, secretary, and H. C. Middlebrook, Huron, treasurer. The board of directors consists of all the officers and R. W. Kelner, of Clark, for three years; F. C. Arns, Doland, two years, and D. Sharp, Brookings, one year. The delegates to the national convention elected are: Will Booth, Sioux Falls; Mr. Fritz, Sioux Falls; Carl Damuth, Redfield.

The association decided to request Congress to defer action on the Vreeland Watch Case bill until after the national convention at Cincinnati in August, and also to request Congress to put watch inspectors on the accepted list of the National Anti-pass law.

F. M. Radabaugh, national secretary of the American Retail Jewelers' Association, was present at the meeting and gave some valuable advice and assistance.

News Gleanings.

The store of Smith & Gunning, Goldendale, Wash., was destroyed by fire a week ago. The total damage done to that town is estimated at $50,000.

Cornelius Culp, Goshen, Ind., is moving his stock to 208 S. Main St., where he has larger quarters and more convenience for his increasing business.

A. W. Jarvis, a manufacturing optician of Buffalo, N. Y., has succeeded to the business of the Fox Optical Co., and has removed to a new location, 214 Franklin St., near Huron, where he has settled his quarters with an equipment of the most up-to-date type and has better accommodations for his patrons than ever before.

Word comes from Jackson, Miss., to the effect that some prominent jewelry firms have written the Governor on the question of furnishing the silver service for the Battleship *Mississippi,* and make inquiry as to what amount of cash will be available for this purpose. It was first stated that $10,000 would be raised, but only $2,700 is now in sight. The commission, which has charge of the collection of the funds necessary, will make a renewed effort at an early date to complete the amount required.

John Dregalo, 13 years old, who was recently caught in the act of looting the jewelry store of Charles Blazier, on Cedar Ave., Scranton, Pa., is known to have a confederate in the person of an older man, but thus far every attempt to get information from the youngster has been unavailing. The boy admits that a man boosted him through a transom, but declares that he does not know his name or his whereabouts. Upon his failing to secure bonds amounting to $800 the boy has been incarcerated in jail until his trial.

Robert J. Taupert, Las Vegas, N. M., is endeavoring to find a former watchmaker who left his employ April 4. The watchmaker, whose name is Lyman J. Matlock, is about five feet eight inches tall, has a florid complexion, smooth face, is about 38 or 40 years old, and has a prominent scar on his right cheek. He was formerly employed by the Cardon Jewelry Co., Logan, Utah; Rushmer Jewelry Co., Pueblo, Colo., and G. F. Blakeslee, Tonopah, Nev. Mr. Taupert offers a reward of $50 for the man and asks that anyone who may know of Matlock's whereabouts wire at once to R. J. Taupert, 606 Douglas Ave., Las Vegas, N. M.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 16, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$6,078,580.69
Gold bars paid depositors	48,428.63
Total	$6,127,009.32

Of this the gold bars exchanged for gold coin are reported as follows:

May 11	$61,953.72
" 12	57,437.09
" 13	5,805,152.53
" 14	40,906.95
" 15	108,039.51
" 16	5,090.89
Total	$6,078,580.69



C. E. Skaug will shortly go into business at Mahnomen, Minn.

A. Kohn recently opened a store at 130 Michigan Ave., Detroit, Mich.

William Gardner has opened a repairing shop at 153 N. Queen St., Lancaster, Pa.

Edward Schwager has engaged in the retail jewelry business at 743 State Ave., Cincinnati, O.

Arthur Lenz recently engaged in the repairing business in the Enterprise building, Kellogg, Ia.

The Myers Optical Co. has been incorporated in Rock Island, Ill., with a capital stock of $5,000.

The Elk Button Watch Co. has been incorporated in Chicago, Ill., with a capital stock of $30,000.

The Pike Diamond Mining Co. was incorporated in Delight, Ark., recently, with a capital stock of $100,000.

Harry Sobel, now in business at 5 Duke St., Lancaster, Pa., has opened a branch store in the Stevans House.

J. G. Webb & Co., Cincinnati, O., will shortly open a retail jewelry store and repairing business, at Jellico, Tenn.

O. C. Crowell is opening a general store in Des Moines, Ia., and will be ready for business early in August. He will carry a line of jewelry.

Ed. Grams, until recently a resident of North Dakota, has opened a retail jewelry store in quarters adjoining the post office, at Nampa, Idaho.

"The Supreme Railroad Watch" is the title of an attractively printed and well written booklet of 24 pages, each three and one-half by six and one-half inches, which has just been issued by the Illinois Watch Co., Springfield, Ill. The cover pages show, in their actual colors, a number of time-tables of the various important railroads in this country. In the lower right-hand corner of the front cover page is shown a reproduction of an open face Illinois watch, printed in gold and black to represent the real article. The writer of the booklet begins his argument in favor of the Illinois watch by an interesting narrative of railroad development in America and drifts logically into a discussion of the watch advertised. The various parts of the watch, including the escapement, springs, jeweling and the methods of adjusting, regulating and timing, etc., are attractively treated under separate captions. There are beautiful half-tone illustrations of some of the favorite movements made by the concern, as well as a large half-tone illustrating the watch factory. Interest in the product has been sustained entirely throughout the little booklet. Owing to the technical information which it imparts concerning the Illinois watch it cannot fail to make a most favorable impression.

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N 129/38

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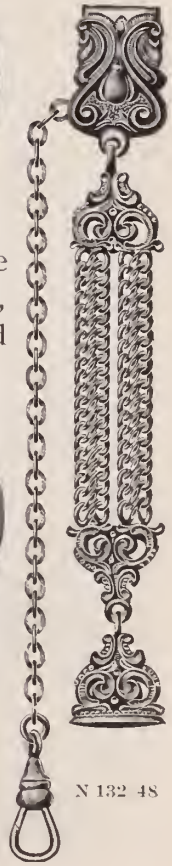


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THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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The Right to Recover Stolen Property.

THE conviction last Friday of J. Edward Boeck, jewelry salesman and broker, who was accused of getting away with more than $125,000 worth of jewelry which had been obtained on memorandum, calls attention to the fact that there are a number of developments growing out of Boeck's acts in pledging the jewelry, the results of which will be followed with interest by manufacturers, wholesalers and retail dealers alike. These are the suits which were begun against the pawnbrokers with whom Boeck pledged the articles which he had stolen. Now that the man has pleaded guilty and has been sentenced to between six and seven years' imprisonment, any technical questions which might have been raised as to his title to the goods has disappeared, so the fight between the victims of Boeck and the pawnbrokers who advanced money to the thief will be, to a great extent, upon the broadest lines as to what interest or lien a pledgee may have in articles which he has received in good faith, but which were stolen by the pledger.

In many cases heretofore where the jewelry has been stolen and pawned by the thief, the criminal courts, after bringing the stolen jewelry into the possession of the court as evidence, and upon conviction of the thief, have ordered it summarily returned to the owners. An attempt to have the judge before whom Boeck pleaded guilty issue a similar order was not successful, the court refusing this on the ground that a number of the owners of the articles had commenced actions in replevin against the pawnbrokers, and the pawnbrokers had retained possession of the goods and put up bonds to indemnify the Sheriff. Inasmuch as the owners were practically protected by these bonds it seemed but fair to await the action of the replevin suits. In instances where no replevin suit had been begun, the attorneys for the pawnbrokers were willing to give a bond to protect the owners. Therefore, the rights of the pawnbrokers and owners will probably be settled in the replevin suits.

To those who only understand such fundamental principles of law as "a thief with no title to property can give none," and that "the owner is entitled to recover stolen property wherever he may find it," it seems hard to see on what grounds a pledgee of stolen property can successfully resist proceedings to recover it by an owner. Looking at it from the pawnbroker's side, it would of course, appear unfair that he should have no redress, or no way of recovering the money which he lends in good faith on security which he believes is offered by the owner thereof, though this is probably one of the risks which he is supposed to be compensated for by the large amount of interest which he may exact.

In so many cases where the questions involved have come up heretofore the amounts have been so small as to make a fight not worth the expense involved, and the jeweler has often paid the pledgee the money advanced, or the pawnbroker has submitted to the order of the court and returned the property to the man from whom it was stolen. In the present instance, however, the amounts are so large as to make the cost of litigation of determining the rights of both parties seem small in comparison, and while a compromise may always be expected in suits of this kind, there is a chance that the trade will now have the matter threshed out and the rights of the parties settled absolutely.

Advertising that pays and that brings future business, is advertising that is consecutive.

Our Markets for Clocks, Watches and Jewelry.

IT may not be generally known that our largest market for American clocks has been Great Britain, while the second largest market is Canada. The exports of clocks to Great Britain in 1906 amounted to over $334,000, and in 1907 to over $332,000, while Canada consumed $254,800 in 1906 and $300,500 last year. The watches that were sold to Canada were worth over $586,000 in 1906 and over $708,000 last year, while the next most important market for our watches was Japan, to whom we sold over $323,000 in 1906, increasing this to $352,000 in 1907.

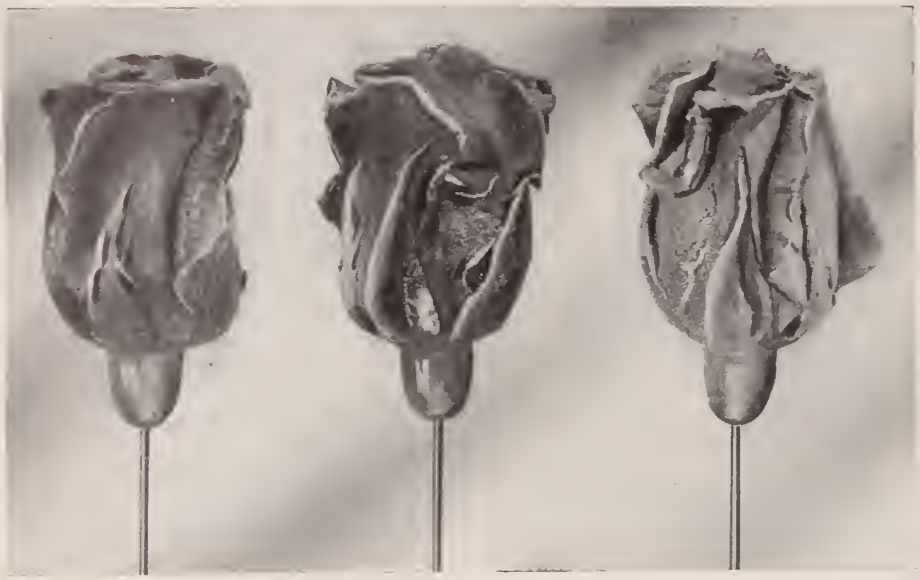
More than 50 per cent. of our exports of jewelry were also shipped to Canada, which received over $806,800 out of a total of $1,200,000 last year, increasing from $658,000 in 1906; and the second market of importance for jewelry was the United Kingdom, and though the amount sold was but $96,241 last year, it increased from $70,445 in the year before. The most important market for the manufactures of gold and silver was Canada, to which we shipped $378,200 last year as against $321,300 in 1906.

These and many other interesting facts will be found in detail in the article entitled "The Countries to Which We Export Our Clocks, Watches and Jewelry in 1907," which will appear in the next issue of THE CIRCULAR-WEEKLY, and which shows clearly the large preponderance of American products sold in English speaking countries and also indicates how, despite adverse conditions, our exports in the jewelry lines have been steadily increasing in certain sections, particularly in Canada and Brazil.

Almost ever since the Naval Academy has been in existence the senior class of midshipmen has disposed of its napkin rings upon graduation in a unique way, says the *Tribune*. After the last meal they have as midshipmen in the Naval Academy mess hall each man carries his napkin ring, which is made of solid silver, to his class president, who expresses the whole lot to a jeweler to be melted and made into a loving cup. This loving cup, appropriately engraved, is presented by the class to the first son born to one of its members—"the son of the class."

"HAT PINS made from Real Rosebuds"

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CROSS & BEGUELIN

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Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

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H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

New Orleans, La.

TRADE CONDITIONS.

Business conditions in this city are about the same as everywhere else in the south at present, Spring weddings bringing the usual amount of business. Cut glass, silver and such articles as are being used as presents for brides and bridesmaids are in considerable demand, but as far as the general lines are concerned sales show a decrease compared with last year.

A big fire in the proximity of the building occupied by A. B. Griswold & Co., 728 Canal St., recently threatened to destroy the store of that concern, but fortunately no serious damage was done. The skylight of the company's store was broken, which caused the store to be flooded and the office furniture was ruined by the water.

At the laying of the corner stone of the new Touro Synagogue recently, which took place just 60 years after the laying of the corner stone of the old building, Leonard Krower, the president of the synagogue, made the principal address. The synagogue which was begun in April will be completed in the Fall, some time in September or October, and will be one of the handsomest places of worship in the city.

Retailers of this city are showing a great deal of enterprise in their window displays which they are making at present all through the city. There is considerable improvement in window dressing over previous years and many exceedingly original and attractive windows are now to be seen. Altogether New Orleans jewelers seem to have waked up in regard to the importance of the window as a silent salesman, and are now behind the jewelers of no other city in this respect.

Baltimore.

The Maryland Hunt Club trophies that were contested for, Saturday, in the Green Spring Valley were made by Jenkins & Jenkins.

The old firm of H. Bealmear & Co., formerly located at 26 W. Baltimore St., has been dissolved and the obligations have been assumed by Mr. Bealmear. The stock was disposed of at auction.

J. Castelberg & Son sued to set aside a chattel mortgage given by Max Hersowitz to his mother, Mrs. Hannah S. Hersowitz, and for the appointment of a receiver for property covered by the mortgage at 1521 E. Baltimore St., alleging in the bill of complaint that Mr. Hersowitz owes the Castelberg Co. a balance of $237 on jewelry valued at $845 obtained from them.

James Arthur Limerick, manufacturer of society goods and other metal ornaments, 960 N. Howard st., was adjudicated a bankrupt by consent, last week, upon petition of creditors whose claims aggregate about $520. Mr. Limerick stated in his answer that he consented to the receivership because of the financial stringency and his inability to collect outstanding accounts. R. W. Baldwin and D. W. Ludington were appointed receivers under $5,000 bond to continue Mr. Limerick's business.

M. A. Keeport, 132 N. 9th St., Reading, Pa., is confined to his home at Mount Penn, suffering from a fracture of the jaw which he received during a recent fall.

New York Notes.

Chas. G. Rochat has withdrawn from the firm of Haldimann & Co.

Harry Kipp, with the H. F. Barrows Co., is visiting the middle west.

S. Kaplan & Co. have removed from 51 Maiden Lane to 45 John St.

Morris A. Courmettes has been succeeded by Courmettes & Schneider.

Simon Frankel, of Joseph Frankel's Sons Co., is a member of the May Grand Jury.

William Barr, buyer for the Goldsmiths Stock Co., Toronto, Can., is in town for 10 days.

J. G. Swartchild, of Swartchild & Co., of Chicago, was a visitor in this city last week.

F. C. Beckwith, of Jos. Fahys & Co.'s office, has returned from a trip to California.

Charles E. Stanley, representing the Estate of O. M. Draper, is on a two weeks' western trip.

A. H. Cohn, Chicago, was in town last week. He made his headquarters at the Astor House.

Richard Burden, of the Wm. C. Greene Co., Providence, R. I., spent part of last week in town.

Geo. H. Sykes, of Sykes & Strandberg, Attleboro, Mass., called on the Maiden Lane trade last week.

George Hutchison, of Hutchison & Huestis, Providence, R. I., is in the city this week calling on the trade.

The Kossuth Marx Jewelry Co., 26 Cortlandt St., will remove about May 26 to 170 Broadway, corner of Maiden Lane.

Philip Goldberg, formerly local representative for J. J. Sommer & Co., and now with Goldsmith Bros., Cleveland, O., is visiting relatives in this city.

The New York offices of the American Platinum Works of Newark, N. J., have been removed from 41 Cortlandt St., to the Hudson Terminal building, 32 Cortlandt St.

A fire occurred last Wednesday at the jewelry store of Samuel Goldsanders, on the ground floor of a two-story frame building at 519 5th Ave., Brooklyn. The loss is $320 in the stock, and $300 on the building.

Horowitz Bros. have been incorporated under the laws of New York State to deal in jewelry with a capital of $10,000. The directors are Joseph Keller and Charles S. Horowitz of Manhattan, and Rubin Atlas of Brooklyn.

The Jonas Koch Co., of New York, has been incorporated under the laws of the State of New York, to deal in jewelry, with a capital of $250,000. The directors are: Jonas Koch, Theodore W. Dreyfus and Irving Heidelsheimer.

The firm of Fuchs & Weintraub Co. has been incorporated under the laws of the State of New York, to deal in notions, jewelry, bric-à-brac, etc., with a capital of $10,000. The incorporators are Joseph Fuchs, Samuel Hyms, and Max Benjamin, all of New York.

C. G. Alford, of C. G. Alford & Co., 11 John St., who is now spending his annual vacation at Saranac Lake, N. Y., has reported the catch of two speckled trout weighing 4½ and 3½ pounds, respectively. These fish are said to have been the largest trout caught in Saranac Lake for some years past. Mr. Alford started to spend the month of May at Saranac Lake in the year 1871, and has been there every year since, with the exception of two years, which he spent elsewhere.

Harry C. Ballay, Jr., son of Mary and Harry C. Balley, died, May 11. He was an engraver of watch cases. The Rev. Warren H. Wilson, of the Arlington Avenue Presbyterian Church, conducted the funeral services at the late home of Mr. Ballay, 135 Weldon St., Brooklyn.

A small fire in the jewelry store of Abe Goldberg, 1225 Broadway, almost immediately beneath the office of Daly's Theater, caused some excitement to those in attendance at the theatre Friday. Very little damage was done, as the fire was promptly extinguished.

At the regular monthly meeting of the directors of the Jewelers Board of Trade, held last Thursday, the following firms were unanimously elected to membership in the Board: Baumgold Bros. & Co., Theo. Schisgall, Louis Friedlander and Nassau Bank (associate), all of this city.

An undersized boy of 17, Harry Rosenberg, who lives with a cousin at Division and Marcy Aves., Brooklyn, pleaded guilty to burglary in the Essex Market Police Court, Friday, and was held for trial. He said he was from Boston. Rosenberg was caught by Patrolman James Brennan in the act of trying to open a safe in the jewelry store of Ruben Blum, 85 Delancey St. The boy said that an older and bigger boy pushed him over the fanlight. He did not know the accomplice's name.

H. A. Groen & Bro., who are now at 51 Maiden Lane, have rented the building at the southeast corner of Nassau St. and Maiden Lane and will occupy it as a retail and wholesale establishment. The first floor upon the street is to be used as a general salesroom, on the second flood will be the offices and shipping department, the third floor will be given over to the manufacture of jewelry and the fourth floor will be used for diamond cutting. The uptown store of this firm will be discontinued.

The schedules in bankruptcy of the American Sheffield Silver Co., First Ave. and 28th St., New York, were filed in the United States District Court in New York, Thursday. They show liabilities of $5,522 and assets of $402 in open accounts, besides machinery, tools, material, manufactured goods, etc., the value of which is not given. Among the unsecured creditors are: J. C. Gavigan, $632; Mark H. Cohen, $212; Smith Premier Typewriting Co., $148; George Grundy, $700; Louis L. Kahn, $3,000; C. M. Freeman, $178.

M. L. Van Moppes, of the firm of Van Moppes & Sons, importers and cutters of diamonds and bort, 87 Nassau St., was tendered a surprise party recently by the members of the Pioneer Society at the club rooms of the organization. The reception was in honor of Mr. Van Moppes' 60th birthday and he was presented with a gold handled umbrella from the society as well as many floral gifts, among which was a bouquet of 60 roses and other flowers from the Essex Liederkranz, the Pioneer Singing Circle, the Aurora Society and others.

B. Blumenstock, 48 Rivington St., was a victim of a young man who called at his place recently and asked to see some earrings and brooches. The sale was made for a pair of diamond earrings and a brooch valued together at $814. The customer counted out the money and handed it over to the jeweler, who recounted it and discovered that the roll was one dollar short, and handed it back to the man who recounted it, saw his mistake and returned a roll and the one dollar bill, took his goods and departed. After he was gone the jeweler counted his money and found that he had $14. The crook was accompanied by another young man.

The nine-story Corbin building at the northeast corner of Broadway and John St., in which the offices of THE CIRCULAR-WEEKLY are located, was purchased last Friday by the Chatham National Bank from the Corbin Building Co., and the heirs of the Austin Corbin estate. The property is a leasehold, the land being owned by the Reformed Dutch Church. The plot measures 20 feet on Broadway and 162 feet on John St., with a rear line of 42 feet. The ground lease was recently renewed for a period of 21 years, and carries with it privilege of renewal for an additional 21-year term. The Chatham National Bank has been the tenant of the ground floor for many years. With the expiration of the leases by tenants on the second floor, that part of the building will probably be taken over by the bank and used by some of its departments.

A loving cup made by Black, Starr & Frost was presented recently to E. C. Benedict, formerly commodore of the Seawanhaka-Corinthian Yacht Club, at a dinner given by Commodore Frank J. Gould to the officers, trustees and committees of the club of this year and last year at Sherry's last Thursday night. The loving cup is of sterling silver and very handsome, with three handles and the sides appropriately etched and decorated. The design is creditable and the work faultless. This inscription on the cup tells the story of the occasion: "Presented to Commodore E. C. Benedict with the affectionate regard of the officers, trustees and committees of the Seawanhaka-Corinthian Yacht Club, 1907-1908." On the other sides of the cup are Commodore Benedict's steam yacht *Oneida*, under sail, handsomely etched, and the Seawanhaka burgee and commodore's pennant, with "Oneida" below the flags.

Last Friday the Board of United States General Appraisers decided that metal statuary produced by casting cannot be entered at the rate of 15 per cent. ad valorem under the terms of the reciprocity treaty between this country and Germany, but must stand duty at the rate of 45 per cent. as "manufactures of metal." Judge Waite, who writes the decision for the board, says that "the cases have been submitted without any evidence to substantiate the claim in the protest, and there is nothing in the record to warrant a finding that the statuary in question was 'wrought by hand' from metal, and hence dutiable at 15 per cent." The decision says that the cases now before the board in the name of John L. Vandiver are clearly distinguishable from cases recently decided by the Federal

(*New York Notes continued on page* 67.)

1851 The Jeweler's Bank for half a century In the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

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Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

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William M. Ingraham, Attorney-at-Law, 44 Court St., Brooklyn
Augustus D. Juilliard, of A. D. Juilliard & Co.
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John S. Kennedy, Retired, 31 Nassau St., New York
Woodbury Langdon, of Joy, Langdon & Co.
James D. Lynch, Retired, 129 East 21st St., New York
Ranald H. Macdonald, of R. H. Macdonald & Co., Real Estate
James H. Manning, President National Savings Bank, Albany
Edgar L. Marston, of Blair & Co.
Wm. J. Matheson, of W. J. Matheson & Co., 182 Front St.
Charles Matlack, 70 State St., Boston
William H. Nichols, Chairman of Board, General Chemical Co.
William A. Nash, President Corn Exchange Bank
Robert Olyphant, of Ward & Olyphant
Charles A. Peabody, President Mutual Life Insurance Co.
William H. Porter, President Chemical National Bank
Frederick Potter, 71 Broadway, New York
Charles Richardson, 1307 Spruce St., Philadelphia
Henry Roth, 1562 Myrtle Ave., Brooklyn
Jacob H. Schiff, of Kuhn, Loeb & Co.
James Speyer, of Speyer & Co.
Sanford H. Steele, of Steele, Otis & Hall, Attorneys
Ellis D. Williams, 560 Drexel Bldg., Philadelphia
Louis Windmuller, of Louis Windmuller & Roelker

BRANCH BANKING OFFICES 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, President
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 65.)

courts in that there is no evidence that the articles are anything more than ordinary bronzes produced by casting.

Fred S. Syman, of Syman Bros., Denver, Colo., is in town buying Fall stock.

Geo. Shepardson, of C. A Marsh & Co., Attleboro, was in this city Monday.

John Lynn, of Lynn & Co., 48 Bond St., sailed for Europe last week, on his annual vacation.

J. D. Patterson, of R. S. & J. D. Patterson, Port Huron, Mich., is a visitor in town this week.

Benjamin E. Sugarman, diamond importer and polisher, is now settled in his new quarters at 45 John St.

F. N. Vaslett, with Fletcher, Burrows & Co., 189 Broadway, has left this city for a trip through the middle west.

Samuel Spitzel, formerly of the firm of I. Spitzel & Co., 14 Maiden Lane, has opened a retail store at 479 Fulton St., Brooklyn.

Arthur A. Kahn, of the American Gem & Pearl Co., sailed yesterday on the *Kronprinz Wilhelm* to visit the business centers of Europe.

L. Katlinsky, formerly middle western salesman for L. Witsenhausen, 49 Maiden Lane, has entered the employ of Jules Ascheim, 37 Maiden Lane.

Judge Hough, of the United States District Court, Monday, granted a discharge in bankruptcy to J. W. Johnson, a silverplated ware dealer, formerly of John St., whose liabilities were $59,600.

James F. Barclay, who has been connected with the wholesale end of the Mauser Mfg. Co. for 13 years, has gone with the Heintz Art Metal Shop, Buffalo, N. Y., with New York salesrooms at 6 W. 40th St.

Commencing yesterday, the Jewelers Board of Trade began moving its offices to the new Silversmiths building, 15, 17 and 19 Maiden Lane, where the management expects to have better facilities for handling the business of the organization.

The Whiting & Davis Co. has been incorporated under New York laws, with a capital of $10,000. The directors are: Josie A. Whiting, Franklin; George P. Clapp, North Attleboro, Mass.; Frederic M. Cook Yonkers, Westchester County, N. Y.

Thomas Enoch Thursfield, a retired clockmaker, for 25 years a resident of South Brooklyn, died on Saturday in the M. E. Hospital. He belonged to Court U. S. Grant, Foresters of America, and was born in England, Nov. 5, 1852. He leaves a widow, Amy Woolof.

David Bonnist, who has been with S. L. Van Wezel, 380 Canal St., for about 15 years, is about to start in business for himself in the Cockroft building, 71 Nassau St. Mr. Bonnist will make a specialty of fine repair work, also the cutting and matching of diamonds. He will open his office next Monday.

Announcement is made of the marriage of Charles J. Schillinger, of the staff of THE CIRCULAR-WEEKLY, to Victoria Dorothy Forrest daughter of Mrs. Louise Giles Forrest. The marriage was solemnized Saturday morning, March 16, at the Church of the Holy Name, Amsterdam Ave. and 96th St. Father Edward J. Tierney performed the ceremony. Mr. and Mrs Schellinger went to Atlantic City on their honeymoon.

A meeting of creditors of Biskind Bros., Cleveland, O., was held at the offices of the Jewelers Board of Trade last Friday, at which time an offer of a settlement at 35 cents on the dollar was made, of which 30 cents is in cash and five cents on time. The creditors offered to accept 60 cents on the dollar payable in 18 months. The liabilities are said to be $25,000 with assets of stock $10,000; fixtures, $5,000 and accounts receivable $5,000 to $6,000.

Notice is given that the final account in the matter of Jacob A. Moller, bankrupt, has been filed by the trustee, William B. Craft, in the offices of Referee S. H. Thayer. A final meeting of creditors will be held at the office of the referee, 18 S. Broadway, Yonkers, May 28, at which time the accounts will be examined and if found correct will be allowed. A dividend will be declared if there are funds applicable to the purpose. Mr. Moller was in business at New Rochelle and failed November, 1907, with liabilities of $6,672 and nominal assets of $11,842.

Two young men called at the offices of Ernst Gideon Bek, 35 Maiden Lane, last week, and according to Otto Klebsattel, who waited on them, one of the young men asked for something appropriate for an engagement present, saying that he was from another firm in this city, and wished to take the goods on memorandum. While showing some silver bags, Mr. Klebsattel said he saw one of the young men secrete a bag. He said he asked him to return it and caught hold of both of the men, but one managed to get away. Nothing was found on the one who was captured and he was later allowed his liberty. The salesman says one silver bag is still missing.

A letter was received Monday by the Jewelers' Safety Fund Society of New York expressing the appreciation of the Swigart Optical & Watch Co., Toledo, O., on the expeditious manner and the honorable treatment recently received from the society. On May 3, a representative of the Toledo concern was at the New Aveline Hotel, Fort Wayne, Ind., during a fire and three of his sample trunks went into the basement and were later recovered, while the fourth trunk containing the most valuable samples, which the salesman took to his room, was entirely lost. The claim was settled in 15 days. A policy revision of the Safety Fund Society lately enacted places the settlement time limit in such cases as the above at 30 instead of 60 as heretofore. The change is much appreciated by the members of the society. A similar letter from A. I. Hall & Son, San Francisco, has also been recovered by the society. This firm had trunks aboard the steamer *Pomona* which went aground on March 17, and the trunks were under water for some time.

Robt. H. Ingersoll & Bro., 51 Maiden Lane, New York, manufacturers of the Ingersoll watches, have purchased the Trenton Watch Co.'s Factory, at Trenton, N. J. The purchase includes the site, buildings and plant, complete with the patent and trademark rights of the Trenton company. The new owners will begin immediately to operate the factory, turning out the same general class of movements as have formerly been manufactured, but with certain improvements. The Trenton Watch Co. went into receivers hands a year or so ago. The Ingersolls propose to re-organize the factory and conduct it hereafter on business-like lines, which they consider necessary, and also certain to bring success. Extensive improvements will be made in the plant itself, bringing it thoroughly up to the minute in point of equipment. The plant will be started at once in a moderate way and gradually worked up to its full capacity, the present equipment providing employment for between 500 and 600 hands. Within two months the full complement of help is expected to be at work, and sufficient land has been purchased to provide for doubling the size of the factory, which, it is proposed, shall be begun within the next year. This new enterprise, it is stated, will in no way affect the present Ingersoll watch business or the operations at the Waterbury plant.

Newark.

Barnett Burstein has sold out to B. Kirsch.

William M. Crane, 75 years old, for more than half a century in the employ of Riker Bros., manufacturing jewelers in this city, died at the home of his son-in-law, John R. Vreeland, 318 Broad St., Bloomfield, last Wednesday night, of apoplexy. He was born in this city and had lived in Bloomfield 35 years. He was a member of the Mutual Benefit Society in the factory where he was employed and also of a German Sick Benefit Society.

Ernest C. Lum has been appointed receiver of the Wilcox-Roth Co., silversmiths, at 21 Camfield St., by Vice-Chancellor Howell, on petition of Albert N. Lay, of East Orange, a creditor of the company and its secretary and treasurer. Application for the appointment was made by D. Frederick Burnett, counsel for Lay. It is alleged by the petitioner that the company is now unable to carry on its business, because of its inability to satisfy outstanding notes to the amount of $5,000. Its assets are scheduled at $20,000 and its liabilities about the same.

Theodore Bernaur, a laborer employed in the jewelry factory of Allsopp Bros., Camp and Orchard Sts., charged with the theft of three unfinished rings valued at $14, was placed under $200 bail in the First Precinct Court last Thursday for an examination. He pleaded not guilty. Bernaur was arrested at the factory Wednesday afternoon. Detective-Sergeants Tuite and Horter, with the consent of the firm, spread 36 pieces of jewelry upon a table in a room, which they cleared of all the employes. Then it was arranged that Bernaur was sent to the room to get a wrench. He was the only one to enter after the trap had been set, and immediately after he left the room the three unfinished rings were missing from the pile. An investigation of the premises revealed them in a heap of rubbish.

Philadelphia.

Charles Brinck, of the Crescent Watch Case Co., was here last week on business.

Charles Willis, 4600 Frankford Ave., has been confined to his home for several days, by illness.

Leonard James Fox, with the Gustave Fox Co., Cincinnati, O., was a visitor to this city's trade last week.

Richard C. Wilde, local representative of the American Cutlery Co., returned last week from a trip through the State.

L. P. White, Andrew Smith and R. C. Wilde are planning a fishing trip in the Delaware Bay about June 1.

Charles H. O'Bryon, wholesaler, 735 Sansom St., is making attractive alterations and improvements in his establishment.

Leon Renzie, apprenticed as a watchmaker to Chas. S. Powell, 5 S. 8th St., died Wednesday of last week. He was only 16 years old.

George McDermott has moved from 2010 Columbia Ave. to 2209 Columbia Ave., where he has larger and better quarters for his retail trade.

William Gibbons, 5 S. 40th St., purchased, recently, a handsome residence at 4709 Springfield Ave., West Philadelphia, which he removed to, last week, with his family.

D. Wolf, watchmaker and retailer, 909 Vine St., is making extensive alterations to his store, putting in new fixtures and cases and otherwise improving it.

Fred T. Barry, with Louis Stern & Co., left Monday for a trip through the west. Mr. Barry has been spending a fortnight with his family in Germantown, this city.

Ellen B. Gigon, mother of Jules and Joseph Gigon, both well-known jewelers, died last week at the age of 70 years at the Elkins Home for Widows and Wives of Masons.

J. B. Bechtel returned last week from a tour of the Lehigh Valley and reports business as being decidedly better in the past 10 days. Thomas Judge, of the traveling staff, is in the Cumberland Valley this week.

J. Albert Caldwell, senior member of the firm of J. E. Caldwell & Co., and W. R. Eisenhoauer, of the firm, sailed from New York Saturday on the *Furnessia* for Europe. Mrs. Caldwell accompanies Mr. Caldwell.

Leitheiser & Hass, South Bethlehem, Pa., have dissolved partnership. The business will be continued at the old stand by Frederick W. Haas. Mr. Leitheiser has departed for Europe for a long rest.

An exhibition of imperial Chinese jade jewelry, in a variety of designs of odd and unique workmanship, mounted in handwrought settings of 18 and 24 karat gold by native artisans, was made last week by J. E. Caldwell & Co.

J. E. Caldwell & Co. last week donated a silver cup to be contested for by the entries at the Upland Horse Show. D. B. Wentz won the cup. Trophies for the Middle States Lawn Tennis Tournament were displayed in the firm's show windows last week.

Charles Duffy, a New York salesman, who came here to attend the shad dinner of the Philadelphia Jewelers' Club, spent the week in Philadelphia renewing old acquaintances in the trade. Everywhere Mr. Duffy was given a cordial, hearty welcome, since it is the first time he has been over since a serious illness.

Among the visitors to the wholesale trade during the week were: Henry Bolte, Atlantic City; Ross W. Quicksall, Mt. Holly; Joseph Montgomery, Wilmington, Del; E. E. W. Carter, Glassboro, N. J.; A. E. Baylies, Bristol, Pa.; C. Keeport, Reading, Pa.; J. H. Merz, Hopewell, N. J.; A. M. Kendall, Millville, N. J.

John P. Robinson & Co., 17th and Market Sts., and Carver W. Reed, 15th and Market Sts., pawnbrokers, are defendants in suits instituted by Mrs. Mary E. H. Siegfried, to replevin $1,500 worth of cut glass pledged with them. The pawnbrokers declare that the woman's husband pledged the goods and will contest the case.

G. R. Strassberger, well-known to the trade of this city and formerly in the employ of M. Sickles & Sons, but lately in business for himself in a small way in Easton, Pa., announced last week that he purchased the store, good will and fixtures of Fenstermacher & Hill, Slatington, Pa., and would at once open there. Mr. Fenstermacher, who is financially interested in a slate quarry in Slatington, contemplates making an extended pleasure trip through Europe. Mr. Hill retires from business.

Col. J. Warner Hutchins, president of the Jewelers' Club, returned last week from an extended cruise on the new yacht the *Clisade*, of J. Clifford Wilson, also a member of the Jewelers' Club and Commodore of the Cape May Yacht Club. The *Clisade* was launched and put in commission at Morris Heights, N. J. It was brought to the Philadelphia Yacht Club headquarters here, from where Mr. Clifford and his guests departed on a cruise of the Jersey coast resorts ending at Cape May. The *Clisade* is to be the flag ship of the Cape May fleet.

Catching a burglar in the nick of time, F. B. Donahey, a prominent Vineland, N. J., retail jeweler, was fortunate in preventing the carrying off from his store a bag of loot, containing watches, gold jewelry and diamonds, valued at $1,000, on Friday morning. Mr. Donahey discovered some one in his store after it had been closed for the night. The thief carefully packed a suit case full of jewels. He was ready to make off when the proprietor gave the alarm. After a duel of pistol shots and an exciting chase the thief was captured.

A. Sadker, of Sadker & Pearlstein, retail jewelers, 838 South St., identified Charles Hallings, convicted of attempts to rob Camden jewelers, as the man who robbed him in February last of a diamond ring worth $130. Hallings, who was sentenced to serve seven years in the penitentiary at Trenton, is now proved to have been a professional jewelry store thief of wide experience. He had previously been identified by a Newark jeweler and is known to have served time before. The Camden merchants he attempted to rob were T. L. Bear, F. L. Shaw and J. C. Damnert.

M. A. Keeport, jeweler, 132 N. 9th St., Reading, Pa., is in a precarious condition at the Reading Hospital. Mr. Keeport fell from a step ladder at his store last week and sustained fractures of the jaw bone in three places. He was hurried to the hospital and at first the physicians were of the opinion that it would not be possible to save his life, but Mr. Keeport's wonderful vitality and strong constitution allowed of the performing of a successful operation, and it is now believed that he will ultimately get well. His recovery, however, may be a long and tedious one. Mr. Keeport is well-known here and the trade has been quick to dispatch messages of inquiry and letters praying for a speedy recovery.

Frank F. Hendry, who for 18 years has been located at 628 Chestnut St. as a watchmaker and diamond dealer, first as the right hand man of the late C. Kibele, afterward as the manager for the estate of C. Kibele, and in late years in business entirely for himself, decided last week to liquidate. This action was entirely voluntary on the part of Mr. Hendry. Friends in the trade endeavored to persuade him to continue and all gave assurance of cordial support. But Mr. Hendry determined upon the course. He will continue temporarily at the same address his watch insurance business.

Retailers along Kensington Ave. and North Front St. are making earnest efforts to have a petition agreed upon among them to close each Thursday evening throughout the Summer and early Fall at 6 o'clock, as has been the custom in other years, and which is a rule generally followed by retailers. That the movement has not been successful this year is reported to be due to ill feeling alleged to have been engendered between two of the most influential of Kensington jewelers who charge each other with having on previous occasions violated the rule. Attempts to pacify and smooth the ruffled feelings of the retailers in question are being made.

William Blinkhorn, watchmaker for the trade, 719 Sansom St., died last Thursday at the home of his brother-in-law, Col. Robert B. Beath, 747 N. 40th St., after a lingering illness. The funeral services were held Saturday and were attended by many of his friends and old associates in the trade. Mr. Blinkhorn was one of the best known watchmakers in the city and had for many years conducted business for the trade on Sansom St. He became ill with grippe last Winter and this ailment resulted in complications finally causing death. He was 59 years old and was a member of Williamson Lodge, F. & A. M., and Southwark Lodge Sons of St. George.

James Hughes, who about eight years ago carried on a wholesale jewelry business here, at 111 S. 8th St., under the firm name of Hughes & McGlensey, being then widely known to the trade both here and in New York, but who gave up business about six years ago, is dead. Mr. Hughes died at the Jefferson Hotel, Phoenixville, Pa., Wednesday of last week, and was buried Saturday. After his abandoning of the jewelry business Mr. Hughes became ill and has lived in retirement ever since. Of a jovial, good natured disposition, a raconteur of some brilliance and ever ready to be the friend of any one in need, Mr. Hughes had a wide circle of acquaintances and a host of friends who remained loyal to him until the last.

Attleboro.

TRADE CONDITIONS.

Slow but steady improvement in the volume of orders is noted, and most of the manufacturers now have at least three-quarters of their working forces back at the bench. Jobbers are sending good sized orders, with July datings and six months for payment in many cases.

Willard E. Rounseville, of C. A. Marsh & Co., is erecting a Summer cottage at Harwichport.

David E. Makepeace, of the D. E. Makepeace Co., called on President Roosevelt while in Washington on business last week.

James Simms, of Simms & Co., was one of the town's delegates to the congressional district Democratic convention last week.

Frederick Bullock, an office employe of the Horton, Angell Co., has been promoted to traveling salesman and will start soon on his first trip with the samples.

Miss Miriam B. Rowe, daughter of Mark E. Rowe, formerly of the Horton, Angell Co., was married last week to Frank E. Briggs, proprietor of the Briggs Hotel here.

The manufacturing jewelers are making such minor changes as are necessary in their dies and other apparatus to conform to the new jewelry marking bill that will go into effect next week.

The Menard, Charette & Menard Co., Attleboro, has been incorporated with a capital of $10,000. The officers are: President, George A. Menard, Attleboro; treasurer and clerk, Henry A. Menard, Taunton.

James E. Blake, of the James E. Blake Co., and Homer M. Daggett, formerly of the Daggett Jewelry Co., appeared before the legislative committee on railroads, last week, in favor of the proposed merger of the N. Y., N. H. & H. R. R. Co. and the Boston & Maine R. R.

H. E. Robinson last week closed his services as superintendent of the factory of S. O. Bigney & Co. He will take a responsible position in Providence, and is succeeded by Wm. J. Brown. With the latter as spokesman, the employes presented Mr. Robinson with a desk, chair and silver-mounted smoking set.

The D. A. White Co., which made a general assignment, March 1, was petitioned into bankruptcy last week by A. S. Ingraham & Co., of Attleboro; H. Nordlinger's Sons, Providence, and Martin Low & Taussig, Paris, France. The petitioners' claims amount to $1,643.50 for jewelers' supplies and precious stones.

J. M. Fisher & Co. have turned out the past few days large quantities of the official emblem of the Prohibition party for this campaign. Badges bearing a motor water-wagon at the top, a ribbon, and an old oaken bucket pendant below are being used in conventions of the party all over the country. J. M. Fisher was formerly the party's candidate for governor in this State.

The Young Men's Christian Association elected to office last week Ernest M. Bliss, of the Bliss Bros. Co.; Ernest D. Gilmore, of E. D. Gilmore & Co.; Charles A. Marsh, of C. A. Marsh & Co.; W. E. Coles, and Edgar A. Remington, of Carter, Qvarnstrom & Remington. The association has the strong backing of the manufacturing jewelers owing to its educational courses on jewelry lines.

Col. Sidney O. Bigney, of S. O. Bigney & Co., was a visitor at Washington, D. C., last week. He called on the president, accompanied by Senator Lodge, and was congratulated by Mr. Roosevelt on his recent selection by the Massachusetts Republican State Convention for one of the four delegates-at-large to the national convention. Mr. Bigney also conferred with Senator Aldrich on the subject of prospective tariff changes.

Connecticut.

A. Silverthau, New Haven, returned last week from a short vacation spent in Washington, D. C.

The Superior Court has confirmed the appointment of Receiver Edward W. Button for Parker, Kolb & Co., Bridgeport.

E. B. Laphan, of the New York office of the Seth Thomas Clock Co., was in Thomaston on business for a few days last week.

The wife of Walter Camp and his young daughter, Janet, who had been sojourning at Atlantic City, N. J., returned home last week.

The eighth annual banquet of the Bristol Business Men's Association, Bristol, of which Lee Roberts, the well-known jeweler, is president, was held in the Gridley House recently and proved to be very successful.

Gen. George H. Ford, New Haven, was elected, May 9, a delegate to the National Convention of the Sons of the Revolution. He will go as a representative of the Connecticut Society, G. A. R.

C. H. Tibbits, Wallingford, was toastmaster at a banquet given by St. Paul's Churchmen's Club, at Wallingford, May 14. Mr. Tibbits won first prize at the Wallingford Golf Links, on Saturday, of last week.

Factory "E," International Silver Co., Meriden, has begun to operate on a schedule of 50 hours per week. In some departments, especially the flat ware department, the increase is from 20 to 32 hours working time per week.

Many beautiful floral designs were conspicuous at the funeral of Samuel Bagshaw in Wallingford recently, among them being one from the roommates of the deceased in factory "L," where Mr. Bagshaw had been employed for 22 years at one time, as foreman.

T. W. Burckes was recently appointed general superintendent of the Waltham Watch Co., Waltham, Mass., to succeed E. A. Marsh. Mr. Burckes was assistant foreman of the watch department of the Seth Thomas Clock Co., Thomaston, over 20 years ago.

Samuel H. Kirby, New Haven, was among other prominent residents of that place who donated money for removing the bodies of Connecticut soldiers buried in Cuba to burial places in this State. The solicitor proved to be a swindler and is under arrest for trial.

Burglars broke into the retail jewelry store of W. F. Paddock, Bridgeport, on Friday night and escaped with about $200 worth of gold spectacles, chains and an optician's trial case. A burglar alarm system which is installed in the establishment failed to work. The safe had not been tampered with.

North Attleboro.

TRADE CONDITIONS.

During the past week many hands were called back to work and in a number of instances new employes were hired. There was a most prosperous feeling in jewelry circles than has been in evidence for some time.

Alpin Chisholm is home from a western trip for the Bugbee & Niles Co.

The employes of Maintien Bros. & Elliot have organized a baseball nine.

S. G. Mandalien has returned from a trip west in the interests of Mandalien & Hawkins.

Fred and Walter Dobra, of North Attleboro, have opened a coloring establishment in Attleboro.

Roy McPherson, a local jewelry salesman, left last Thursday for Chicago. He is to become a benedict, Wednesday.

Raymond V. Draper, of estate of O. M. Draper, has purchased a large touring machine which is expected to arrive this week.

Frank Jackson has been appointed foreman for the H. F. Barrows Co. Mr. Jackson has been with the concern for many years.

Percy Ball, designer for Frank M. Whiting & Co., has made an original design that is quite unique, which is used on the stamps in the penny savings system established in the public schools.

Edward Blake has been appointed superintendent of the Jewelers & Silversmiths' Co-Operative Refining Co., which was organized a little over a year ago by a number of manufacturers of the two Attleboros. There will be numerous additions and alterations made to the equipment.

Charles G. Bancroft, receiver of the closed Jewelers' National Bank, is on the trail of more funds which he believes were diverted into wrong channels by Cashier Sargeant and should be returned to the bank. He has brought an action for $20,000 against Pettigrew, Bright & Co., Boston brokers, on the allegation that the late cashier invested monies in a brokerage account, which deservedly belonged to the bank. It is understood that this is but the first of several similar actions against brokers, who it is thought secured from Sargeant money belonging to the bank.

James P. Black, who conducts a wholesale and jobbing jewelry business, was badly injured in a collision last Friday evening. While driving from his Wrentham home to his North Attleboro store with his wife in a light rubber tired buggy, near the Plainville postoffice, he was run into by a heavy wagon owned by John White. The accident could not be averted, as Mr. White drove out from between the Plainville jewelry shops directly into the path of Mr. Black and neither spied the other until too late. Both Mr. and Mrs. Black were thrown from the carriage. Mr. Black was rendered unconscious. He revived soon after, and it was ascertained that there were no serious injuries, although his face was badly scraped and his head and body bruised. Mrs. Black was not injured. The two carriages were almost demolished.

Willard Kirkpatrick, Shenandoah, Ia., and Mrs. Ella Bankgs, of the same place, were recently united in marriage at the home of the bride's parents, on Fifth Ave.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of—and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

ILLINOIS WATCH COMPANY

SPRINGFIELD

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CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVI. CHICAGO, WEDNESDAY, MAY 20, 1908. No. 16.

Chicago Notes

Jules Franklin was here last week.

George Gubbins is on a trip to the northwest.

"Billy" Lamb is taking a vacation at West Baden.

The stock of the Maison Nouvelle brought $12,000.

F. I. Campe, with the Chas. Parker Co., was here last week.

"Jake" Swartchild made a flying trip to New York last week.

Creditors of the Madsen-Steele Co. have received their first dividend.

O. A. Starke, of the Star Watch Case Co., visited Chicago twice last week.

Thos. F. Kennedy, with the Star Watch Case Co., is on a trip to the northwest.

Ernest D. Lunt is on a southern trip with George Howard, of the Towle Mfg. Co.

News is received here that T. Wilson, Kenora, S. Dak., has sold out to C. E. Holland.

Miss Ada Hill, formerly with Hillman's, is now assistant jewelry buyer for Mandel Bros.

Adolph Schwob, New York, was here last week, visiting J. W. Tice, manager of the western office.

W. W. Hamilton, Denver, Colo., passed through here on his way home from a trip to the Holy Land, last week.

The new Chicago jobbers' association has been named the Association of Wholesale Jewelers of Chicago.

E. L. Thayer, Frank Thayer and their two sisters have returned to Rockford after a six weeks' trip east.

Miss Jennie Curran, formerly with "The Fair," is now assistant jewelry buyer for Chas A. Stevens & Bros.

Will Andersen, of the Juergens & Andersen Co., is again able to attend to his duties after an illness of three weeks.

C. L'Eplattenier, watchmaker at 72 Madison St., was taken suddenly ill last week, but is now on the road to recovery.

Edward Rew, Samuel Cutler and Ed. Rosenthal have been appointed appraisers for the estate of Antonio Lupo, bankrupt.

The family of B. T. Hoffman, retail jeweler at 121 Fullerton Ave., has been increased by the addition of a baby girl.

Richard Armstrong Mead, son of M. A. Mead, will be married June 3 to Miss Loretta O'Brien at St. Clement's Church.

Arthur E. Meier, of E. J. Koch & Co., who is a Princeton graduate, is acting as baseball coach for that college team for a short time.

C. L. Hoefer, watchmaker at 151 Wabash Ave., has accepted a position as foreman for the Nanz Clock Co., 178 Fulton St., New York.

The Katlinsky Jewelry Co. have been incorporated in Illinois, with a capital of $2,500. The incorporators are Lawrence A. Cohen, Michael Feinberg and Sol. Salins.

A slight fire last week on the premises of Piser & Gutkowsky and Louis Lamm & Co. did slight damage to the former concern, but damaged the latter's stock to the extent of $1,000.

Leo Hettich, formerly of Keil & Hettich, is visiting his daughter at Sonora, Cal. H. L. Hettich and wife sailed on Tuesday from Boston on the steamer *Ivernia* for a six months' visit to Europe.

Mrs. Regina Einstein, mother-in-law of Judge L. Bach, of Bach & Co., died last week, aged 83 years and was buried at Mount Maarin Cemetery. She had been a resident of Chicago for 50 years.

The R. Wallace & Sons Mfg. Co.'s baseball team defeated the Benj. Allen & Co.'s nine last Saturday by a score of 11 to 7. The Wallace battery included Miller and Lawlor; the Allen battery was Massie and Urbahn.

Burglars forced an entrance into the jewelry store of H. J. Flower, 3845 State St., last week and stole about $500 worth of jewelry. They gained entrance by forcing the lock of a rear door and escaped with their plunder.

The matter of the settlement of Jos. Brown & Co. has been postponed till May 29. Brown's attorneys claim to have a majority in amount of claims and expect to have a majority in number of claims by the time set for the hearing.

Notices have been sent to the trade announcing the withdrawal of Samuel Schutz and Morris B. Schutz from the jobbing jewelry firm of Meyer, Joseph & Co., 72 Madison St. The business will be continued by the latter under the old firm name of Meyer, Joseph & Co.

Charles Wilson, son of T. Wilson, Kenora, S. Dak., is here taking an optical course at the Northern Illinois College of Ophthalmology and Otology. Raphael Lechenberger, son of Louis Lechenberger, retail jeweler of Houston, Tex., is taking a course at the same college.

W. J. Dunn, representing Arnold & Steere, and W. A. Fay, representing the John T. Mauran Mfg. Co., will remove on June 1 from 151 Wabash Ave. to room 405, Columbus Memorial building. Frank Whiting, of Whiting & Davis, will open a western agency in the same office.

F. C. Happel & Co. are again in possession of their business after having compromised with their creditors on a 65-cent cash basis. All expense of administering their affairs will be borne by them. F. C. Happel states their force will remain the same, with the exception of Frank Happel, who will no longer be connected with them.

John Cox, manager of Benj. Allen & Co., will represent the jewelry branch of the Chicago Association of Commerce trade extension committee, who started, on May 18, for a trip through Michigan and Ohio. The cities to be visited are Muskegon, Grand Rapids, Kalamazoo, Bay City, Saginaw, Flint, Lansing, Jackson, Mich., and Toledo, Tiffin, Mansfield, Marion, Urbana, Springfield, Xenia, Dayton, Hamilton, Piqua, Lima and Van Wert, O.

Among the buyers in town, last week, were: R. P. Keip, Joliet, Ill.; Orlando Rose, Crown Point, Ind.; L. H. Holbrook, Kenosha, Wis.; Charles Ham, Frankfort, Ind.; C. H. Bagley, of F. D. Day & Co., Duluth, Minn.; Fred Syman, of Denver, Colo.; F. W. Otto, Crawfordsville, Ind.; A. W. Huggins, of A. I. Hall & Son, San Francisco, Cal.; A. F. Smith, Omaha, Neb.; Carl Oesterle, Joliet, Ill.; C. A. Mason, Frankfort, Kans.; A. W. Anderson, of Nelson & Anderson, Neenah, Wis.; J. C. Klaholt, Springfield, Ill.; C. S. Lemmon, Washington, Ia.

F. C. Jorgeson & Co. are finishing a large double store in solid mahogany and rosewood for Aug. Bruder Co., Fort Wayne, Ind. In addition to a cut glass room, fitted in mahogany and plate glass mirrors, the store is fitted with rooms built up of large wall cases on three sides, leaving one side open for customers. The Jorgeson concern has also fitted up the new store of F. S. Fischer, Danville, Ill., is now at work on F. B. Blackmond's store, Dowagiac, Mich., and is refitting the Elgin National Watch Co.'s offices in New York in solid mahogany and mission oak wax finish, and the Towle Mfg. Co.'s New York show rooms. The latter's fixtures differ from any other for the same line of business.

L. W. Daniels & Co. have sold their optical business in Tacoma, Wash., to the Hays Optical Co.

Would You — If You Could — Increase Your Business

We Can Tell You How To Do It

From 50 to 100 Per Cent.

In a Dignified, Simple Way, with a High-Grade Catalog?



STORE OF JENKINS & COMPANY, RICHMOND, IND.

CONTAINING FROM 36 TO 200 PAGES OR OVER

Arranged to meet your local conditions.

SAMPLES AND PARTICULARS ON REQUEST

Read Our Customers' Letters

Richmond, Indiana, Jan. 16, 1908.
The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen—Yours asking our opinion of the benefit and results of Catalog advertising, would say, whilst our December business was not up to 1906, we feel the Catalog was quite a factor in keeping our trade up to what it was. We feel had it not been for the Catalog, there would have been quite a slump in our December trade among the local affairs.

Yours truly,
JENKINS & COMPANY.

Used The Arnstine Bros. Company's Catalogs in 1904, 1905, 1906 and 1907

Gibson City, Ill., Jan. 18, 1908.
The Arnstine Bros. Company,
Cleveland, Ohio.

Dear Sirs—In answer to your inquiry of recent date will say, that your Catalog stimulated and helped Holiday trade where no other means of advertising would have done, during the recent financial depression, which was greatly felt in this territory. I wish to express my sincere appreciation for your courteous treatment and the excellent class of goods you furnish.

Yours respectfully,
JAS. H. ROGERS.

Used The Arnstine Bros. Company's Catalogs in 1904, 1905, 1906 and 1907, and placed his order again for 1908

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

Write us at once for samples and particulars FREE



STORE OF JAS. H. ROGERS, GIBSON CITY, ILL.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US, PLEASE MENTION THIS ISSUE, "JEWELERS' CIRCULAR-WEEKLY"

San Francisco.

TRADE CONDITIONS.

The effect on business of a large crowd of visitors and pleasure seekers has been felt by the retail trade in San Francisco during the past week, and all of the stores report a great improvement in business. Stores have been crowded and many of them have been kept open evenings, in an effort to accommodate the new trade. The stores which carry a line of souvenirs enjoyed an exceptionally good trade.

Louis Balbach, of Balbach & Bedell, Santa Cruz, Cal., died recently, at that place.

Wm. F. Marshall, formerly with Burr W. Freer, has resigned his position to travel for eastern lines.

A. B. Corcoran, formerly with the Bohm, Allen Jewelry Co., Denver, Colo., is now with Burr W. Freer.

Carpenters last week installed the fixtures in the new Hammersmith building, at Sutter St. and Grant Ave.

John A. Hammersmith was a guest at the banquet recently given by Governor Gillett to the officers of the fleet.

Alex. Feldenheimer, of the California Jewelry Co., who is in Europe at present, is expected home in the near future.

Col. Andrews appeared in the big parade, last Thursday, being one of the few surviving veterans of the Mexican War.

Frank Wansky, Eureka, has been in San Francisco all week and purchased a large quantity of goods for his Fall trade.

Mr. Beanstead, of the Lord, Cochran Jewelry Co., of Goldfield, Nev., accompanied by his bride, was in this city last week.

Morris Jacobsky, formerly traveler for Nordman Bros. & Co., is now employed in the same capacity by Henry M. Abrams.

Arthur Nordman, son of Jos. Nordman, of Nordman Bros. & Co., left here, Friday, May 15, for Chicago, where he is to be married.

Shreve & Co. have secured the entire output of the mines of Benitoite, the new precious stone recently discovered near Hollister, Cal.

Henry M. Abrams attended the breakfast tendered to Secretary Metcalf, May 6, when a memorial was presented to the Secretary, asking that the fleet be kept on the Pacific Coast. Henry M. Abrams and wife, of San Francisco, are spending the Summer at Ben Air Hotel, Escalle, Cal.

The management of the St. Francis Hotel has donated a magnificent silver cup as a trophy for the naval field sports that are to be competed for at Golden Gate Park. The cup was made to order by Shreve & Co., and is of handsome and appropriate design. The cup will be given to the victorious team at basketball.

Governor Gillett, last Friday, in behalf of the people of California, presented the silver service, which was manufactured by Shreve & Co., to the cruiser *California*. The presentation was one of the notable events of the festivities. The Governor and his party were formally received on the deck of the *California by* Capt. V. L. Cotman, commander of the cruiser.

Under cover of the excitement caused by a fire at 2436 Mission St., recently, a thief broke the glass window in the store of J. Johanson, 2431 Mission St., and was in the act of carrying away an armful of silver and cut glass when an officer appeared. The man failed to stop at the command, and the officer drew his revolver and fired. Other thieves were at work, and Mr. Johnson's total loss is estimated at $10,000.

A great many out-of-town jewelers were in this city, last week, to see the fleet, and most of them combined business with pleasure. Among the visitors were: C. B. Linn, Prescott, Ariz.; Capo Hohusen, Capo Hohusen Jewelry Co., Tucson, Ariz.; Mr. Cochran, the Lord, Cochran Jewelry Co., Goldfield, Nev.; Frank Golden, Goldfield, Nev.; Mr. Waterbury, M. Friedberger & Co., Stockton, Cal., accompanied by his wife; A. White, R. W. Rastall and M. K. Giant, all of Vallejo, Cal.; P. S. Seamons, Palo Alto, Cal.; Arthur G. Prouty, Napa, Cal.; H. E. Carrington and wife, Napa; F. F. Barss, Placerville; O. M. Stone, Mendocino; C. P. Kryhl, Santa Ana; W. C. Tean, San Jose; John Hood, Santa Rosa; W. C. Hauser and wife, Dinuba; L. Koberg, Healdsburg; Joe Amann and wife, Sisson; Herman Wiendieck, Red Bluff; Peter Engel and wife, Marysville; M. Mount, Mount & Ross, Petaluma; W. C. Clingenpeel, Grant's Pass, Ore.; Mrs. Hyde, of the E. J. Hyde Jewelry Co., Spokane, Wash.; Boyd Park and son, Salt Lake City, Utah.

Los Angeles.

C. B. Linn, Prescott, Ariz., is spending a short vacation here.

R. H. Gilmore, of Gilmore & Lee, is home again after a trip through southern California towns.

Edward Gerson has added two new wall cases and one new show-case to the rear part of his store.

R. H. Schwarzkopf has returned from two weeks' rest and recreation at Murrietta Hot Springs.

Paul W. Stecher, who recently sold his business in Ogden, is enjoying a pleasure trip in southern California.

A. E. Baranger, of the E. W. Reynolds Co., has returned from a trip through the towns of southern California.

Mr. Levison, senior member of the California Jewelry Co., San Francisco, is making a short visit in Los Angeles.

Henry B. Crouch, corner of Broadway and Mercantile Pl., is closing out his entire stock of silverware by special sale.

Chas. H. Snell, manager of the optical department of E. W. Reynolds Co., has returned from a visit of about six weeks in Imperial Valley.

The Ten Chong Chinese Jewelry and Curio Co. is now located in a new store at 422 S. Broadway, where it has much more space and is able to make better displays.

Howard F. Wallace, 414½ S. Broadway, has extended his room to the rear, adding considerably to the space for his sales department. He reports satisfactory business conditions.

Rayburn Smith, of James Smith & Co., Philadelphia, Pa., who has been here on business connected with the fixtures for the Montgomery Bros.' new store, has returned to Philadelphia.

Brock & Feagans are in receipt of letters from President Roosevelt and Admiral Dewey acknowledging the receipt of souvenirs of the banquet given to the naval officers, when the fleet was here, comprising stationery furnished by Brock & Feagans.

Wm. M. Kinney, who was a delegate from the Los Angeles Association of Optometrists to the State convention in San Francisco, was one of those from this city who was able to see the entrance of the naval fleets and the great parade at San Francisco.

Among the out-of-town jewelers who have been here recently, are: Chas. M. Hanf, San Bernardino; D. S. Binford, Whittier; E. B. Smith, Santa Ana; J. F. Liedler, Long Beach; J. B. Rasmussen, Ventura; H. E. Rader, Monrovia; J. H. Padgham, Santa Ana.

J. Macowsky, of the Angelus Jewelry Co., who, as already announced, will return to San Francisco and begin business again at the location he occupied before the big fire, has decided to discontinue his store here, and is having a special closing-out sale. He will quit business here, July 31.

Miss Pearl Ruggles, who has been at the head of the sales department of the J. C. Fleming Co., for some time past, has gone east, for a short visit. She was the recipient of a beautiful ring and a handsome handbag given her by her employers as an expression of their appreciation of her services. Miss Quast has been engaged to take Miss Ruggles' place.

The Los Angeles Gem Co., 420 S. Broadway, has just begun the manufacture of jewelry and is now making a complete line of such goods. This concern, which was started by Wm. T. Burkhart and Edward E. Peck, two years ago, on a capital of $150 in a room 12 by 15 feet, is now capitalized at $60,000, employs 23 men, and it is intended to increase this number to 40 as soon as a sufficient number of experts can be secured. Mr. Burkhart retired from the business some time ago, Mr. Peck buying out his interest. Mr. Peck is president of the concern and Chas. W. Morrell secretary and treasurer. Mr. Morrell is a capitalist of Charlotte, Mich., but will come here, June 1, to take part in the business.

Columbus, O.

The Bancroft Bros. Co. has a novel display, in the shape of an engine made entirely of silverware. It is so perfect that at first glance it appears like a real miniature engine made of silver. The boiler is a thermos bottle; the driving wheels, toasters; the truck wheels, salt cups; the headlight, an inkwell and a broach with a large stone; the pilot, an asparagus server; the cab, of calendars; the bell, a pin cushion; the stack, a pepper box, etc.

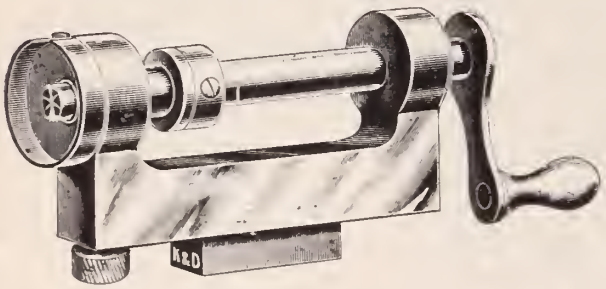
The Brotherhood of Locomotive Engineers are in session in biennial convention at Columbus, and several watch-making firms are interested. The Webb C. Ball Watch Co., Cleveland, has a display of watches in the lobby of the Southern Hotel, where all delegates register. The Illinois Watch Co. has a fine display of watches and material in the window of the Hofman Jewelry Co. The Hamilton Watch Co. put a display in the window of L. W. Lewis' store, Saturday night. The company sent 100 railroad movements and enough material to follow the making of a watch from beginning to end.



A few of our snappy, up-to-date Scottish-Rite Rings

Will send on memorandum to responsible dealers

A Chance to Buy a Good Mainspring Winder Cheap



ROBBINS STYLE MAINSPRING WINDER WITH FIVE BARRELS

Special! Mainspring Winder with Five Barrels, Nickel Plated, each **$.60**

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

SWARTCHILD & COMPANY

HEYWORTH BUILDING, CHICAGO

The Largest Exclusive Jewelers' Supply House in the World

TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of "*Trade-Marks* of the *Jewelry and Kindred Trades,*" and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use,* or *has ever used,* together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

The Jewelers' Circular Publishing Co., 11 John Street, New York

Indianapolis.

TRADE CONDITIONS.

Wholesale jewelers and manufacturers of jewelry report a very substantial increase in business during the last two weeks. It is believed that the excellent condition of the wheat crop over the State and the extensive corn planting during the last few days is inducing farmers to spend their money more liberally. Retail jewelers over the State note an increase in business, due largely to the coming of the graduation and wedding season. The increase in Indianapolis has not been so marked as in smaller cities and towns.

E. M. Craft, who has been seriously ill for some time, is spending a few weeks at Barbee Lake, recuperating.

A business trip through western Indiana and Illinois, lasting more than a week, was made recently by W. J. Hoffman, of Hoffman & Lauer.

Miss Margaret Kingston, employed by Frank L. Bryant, is taking a week's vacation. During Mr. Bryant's recent illness, Miss Kingston conducted his business for several weeks.

New quarters at 142 E. Washington St., have been occupied during the past week by Gerhard F. Reber, for many years located on the Virginia Ave. side of the Pembroke Arcade.

Out-of-town jewelers in this city last week, were: Dan Beauchamp, Kempton; August Anderson, North Salem; C. A. Bassett, Anderson; J. W. Thompson, Danville, and F. L. McKee, Cloverdale.

Chas. B. Dyer, 234 Massachusetts Ave., received the order for the two gold medals to be awarded by the American Medical Association for the greatest advancement during the year in the treatment of tuberculosis. He is now at work on the medals.

C. J. Kiefer and Julius C. Walk have returned from a 10 days' fishing trip to Lake Maxinkuckee, in the northern part of the State. They caught 39 large bass and Mr. Walk regained several pounds weight which he had lost during an illness in the early Spring.

The next meeting of the Indianapolis Retail Jewelers' Association will be held Monday evening, June 1, in the directors' room at the Commercial Club. It is probable that much of the meeting will be devoted to a discussion of the effort being made to fix uniform, profit making prices on staple articles.

Chas. B. Dyer has completed his European party and will leave for a 70-day tour of European countries, June 20. The party will consist of 15 persons of this and surrounding cities. Mr. Dyer states that he will personally conduct a party to Europe, annually, in the future, as a side line to his retail jewelry business and arts and crafts school.

Pacific Northwest.

Herbert Knox, of Herbert Knox & Co., Elgin, Ore., left, last week, for a trip through parts of Oregon. He was accompanied by his brother.

George E. Ludwig, Bellingham, Wash., has taken a partner, J. C. F. Collins, formerly of Lynden, who is an experienced optician and watchmaker. The partnership will be conducted at 311 W. Holly St.

Mr. Clow, who conducts a store at Vancouver, Wash., has been granted patents on two devices for jewelers and opticians. One is a spectacle soldering clamp with auxiliary fixtures so that it can be used in mending other articles besides spectacles. The other is a watch case press for removing dents from pieces of jewelry.

Attorney A. J. Craven, Bellingham, Wash., has received notice that the State Supreme Court has affirmed the judgment of the lower court in the case of the Moline Jewelry Co. against the Jenkins-Boys Co. The plaintiffs sought to secure judgment for several hundred dollars' worth of goods, shipped to the Bellingham firm of Jenkins-Boys. The Superior Court rendered a decision in favor of the defendant.

Cincinnati.

Edward H. Simper, Vine St., has purchased a beautiful new home in Clifton.

D. J. Gutmann, of L. Gutmann & Sons, and his wife, are home from their travels in Japan.

Loring Andrews, of the Loring Andrews Co., is arranging for his Summer trip abroad.

M. Plaut, of A. A. Spiegel & Co., was obliged to come in from the road by reason of illness.

Herman Duhme, of "Duhmes," Covington, Ky., is enjoying a fishing trip in southern Indiana.

Frank Herschede, of the Frank Herschede Co., and wife, have returned from a sojourn in New York.

The Bankers' Time Lock & Dust Proof Mfg. Co. has moved from the Lion building to 8th and Sycamore Sts.

Word has been received from B. S. Newman, of Frohman & Co., that he and Mrs. Newman reached Naples in safety.

Michael Plaut, of A. & J. Plaut, is suffering from a sore foot, caused by stepping on two nails, which penetrated the flesh quite deeply.

Joseph Noterman, of Joseph Noterman & Co., and his wife are attending the Kentucky Knights Templar conclave at Lebanon, Ky.

Lindner & Co. have bought out J. G. Webb & Co., of this city. Mr. Webb will soon open a retail jewelry and repair business at Jellico, Tenn.

Bingaman & Co. are putting in an optical department, and will also do their own manufacturing. Dr. Moore will take charge of the new department.

Edward Schwager, formerly watchmaker for Fred Pieper and the E. & J. Swigart Co., has opened a retail jewelry and repair business at 743 State Ave.

The Crown Jewelry Co. has added an optical department to the business, which is under the management of E. F. Brunell, formerly of Boston, Mass.

George Fox, of Fox Bros. & Co., with his wife, will sail, May 21, for a four months' pleasure trip in Europe. On their return they will bring their daughter, who has been attending school in Germany and Switzerland for the last two years.

Out-of-town jewelers who were here the past week buying stock, included: Frank L. Miller, New Vienna, O.; Mr. De Long, Newark, O.; L. C. Eveslege, Ripley, O.; E. Mueller, Hamilton, O.; Edward Mittendorf, Williamson, W. Va.; J. E. Knocke, Lexington, Ky.; George W. Gause, West Alexandria, O.; J. E. Bradford, Aberdeen, O.; William M. Smith, Leesburg, O.; Charles J. Marson, Cambridge City, Ind., and Albert Stamm, Williamsburg, O.

Kansas City.

C. A. Kiger, head of the firm of C. A. Kiger Co., has just purchased an automobile.

J. R. Mercer has gone out into Kansas to look at a farm he contemplates purchasing.

C. G. Chapman, head watchmaker for J. R. Mercer, has left for a vacation to northern Arkansas.

August Weber, with Nevin Bros., spent Sunday of last week visiting his old home in Lawrence, Kans.

J. H. Whitney, traveler for the Edwards & Sloane Jewelry Co., has left for a vacation trip to his father's ranch, near Strong City, Kans.

Chas. Thistle, with the Woodstock, Hoefer Watch & Jewelry Co., has gone down to northern Arkansas to spend a vacation in the Ozarks.

H. F. Sloane, formerly of the Edwards & Sloane Jewelry Co., but now of New York, is visiting his many friends in this city for a couple of weeks.

H. G. Towle, Snyder, Tex., stopped off in this city last week to do some buying while on his return trip from a visit to his relatives in York, Nebr.

C. B. Norton, president of the C. B. Norton Jewelry Co., has just returned from a trade extension trip with the Commercial Club. The trip covered northern and central Kansas.

Emil David has engaged in watchmaking for the trade with the Kansas City Watch Case Co., 311-312 Missouri building. He was formerly with Streicher's Watch & Jewelry Co.

D. B. Ward, of the Ward & Crellin Jewelry Co., and Ward M. Lewis, of the C. B. Norton Jewelry Co., were the appraisers appointed by the court for the N. H. Konrad estate. H. F. Wieman is the administrator, while Mrs. Konrad is not yet ready to plan for her future. She has given the administrator to understand that she would prefer to continue the business. J. P. Telfer will be placed under bond, and will take charge of the business for the administrator. He is already well acquainted with the stock, having been with Mr. Konrad several months.

The following out-of-town jewelers called on the local trade last week: B. A. Mason, Frankfort, Kans.; R. R. Smithers, Cameron, Mo.; L. S. Slocum, Corning, Kans.; H. O. Woodbury, Olathe, Kans.; Carl Hunnius, Leavenworth, Kans.; C. W. Loper, Cumberland, Ia.; W. G. Coplin, Paola, Kans.; R. O. Shinkner, Weston, Mo.; A. Marks, Lawrence, Kans.; Gus Willman, Lawrence, Kans.; W. W. Whiteside, Liberty, Mo.; D. C. Clark, Lockwood, Mo.; F. E. Pirtle, Council Grove, Kans.; W. H. Pontius, of F. E. Pirtle & Co., Anthony, Kans.; S. C. Wampler, Tarkio, Mo.; W. S. Noble, Drexel, Mo.; Mr. Fraser, of Fraser & Cramm, Leavenworth, Kans.; Carl Burchett, Kirksville, Mo.; E. Freeman, Paola, Kans.; A. Rosenfield, Leavenworth, Kans.

Milwaukee.

Mr. Corbett, of Corbett & Ackerman, druggists and opticians, Plymouth, Wis., was a recent visitor in Milwaukee.

B. Brownwarth, a former jeweler and optician at West Bend, Wis., is now taking a course in engraving with F. A. Thomas, this city.

Maurice Strelitz, who has been located in the Pabst building, has removed to the Majestic building, Milwaukee's largest and newest office structure, where he has attractive quarters.

William J. Gamm, Madison, Wis., who recently underwent a successful operation for appendicitis, at the Madison Hospital, has returned from a trip through the south, much improved in health.

E. E. Thomas, western representative of the Milwaukee Optical Mfg. Co., who is now in Portland, Ore., is soon expected to start on his return trip for the east. The health of Mr. Thomas is much improved by the change of climate and work since his departure from Milwaukee in February.

Jasper Easton, a jewelry salesman of this city, who has been in jail since April 24, has been served with another warrant. Easton was held on the charge of larceny by bailee, for alleged failure to account for a $225 diamond ring. The new warrant charges him with the embezzlement of $215.

Mr. Anderson, of the firm of Nelson & Anderson, jewelers and opticians, Neenah, Wis., called upon the local trade, the past week, and was a guest at the banquet of the Milwaukee Retail Jewelers' Association, held at the Hotel Blatz, May 13. Officers were elected by the jewelers and matters of general interest were discussed.

St. Louis.

S. J. Harris, Warren, Ark., was in the city last week.

S. O. Harvell, Litchfield, Ill., and E. K. Kane, Pinckneyville, Ill., were in the city, last week.

Sam Kober, of the E. Maritz Jewelry Mfg. Co., after making a tour of Illinois, returned Saturday.

John F. Doty, Covington, La., has been spending the past few weeks in St. Louis. He expects to return to Covington next week.

Mr. Carter, manager of J. Lowe & Co., McGehee, Ark., stopped off, last week, on his way to Peoria, his home town, where he will spend a few weeks on vacation.

George Sadlow, alias Morris, was arrested a short time ago in this city, accused of knowing something about the recent robbery at the store of Boos & Albrecht, 1221 S. Broadway, on Christmas Eve, 1906. Sadlow declares that he is innocent. He has been held to await a further investigation.

Arlington R. Brooks, a wealthy jeweler, was granted a divorce at Clayton, Wednesday, from Harriet A. Brooks, to whom he was married in May, 1904. This is the fourth suit since the couple's separation in September, 1906. The previous suits were contested and dismissed, but Mrs. Brooks is now in Reno, Nev., and did not contest.

In a recent fire in Peebles, O., the store of D. F. Clark was damaged to the extent of $1,000.

Omaha.

Gustafson & Hendrickson are remodeling their show windows.

L. C. Peterson, with J. L. Jacobson, is home suffering from appendicitis.

H. S. Knapp, with the Shook Mfg. Co., left last week on a western trip.

Henry Copley was called to Superior, Nebr., last week, owing to the illness of his sister.

Miss Ada Porter, with Gustafson & Hendrickson, is confined to her home on account of illness.

Grover Peterson, with the Sol. Bergman Jewelry Co., is making a business trip through the State.

Mrs. Ada Scouten, with S. W. Lindsay, was called to Kansas City, last week, by the death of her father.

Albert Edholm accompanied the Commercial Club excursion, May 18, on a week's trip through Colorado and Oregon.

P. W. Folsom and wife, Ashland, Nebr., visited friends here, last week. Mr. Folsom purchased stock before returning home.

L. F. Boyce, who has been in the employ of Albert Edholm for a few years, left, last week, for Butte, Mont., where he will make his future home.

Fred Brodegaard & Co. have added an optical department to their 16th St. store and placed W. C. Nelson, formerly of Des Moines, in charge.

Noble C. Wheeler, formerly with the Mawhinney & Ryan Co., has taken a position as manager of W. E. Burrell & Co.'s store, Fairbury, Nebr.

The Mawhinney & Ryan Co. is making extensive alterations in its art room. Partitions are being torn down, giving more space to the department.

Out-of-town jewelers in this city during the past week buying stock included: O. C. Zinn, Hastings, Nebr.; C. S. Clinton, North Platte, Nebr.; W. B. Graves, Elkhorn, Nebr.; H. S. Lytle, Chadron, Nebr.; John Wehrli, Missouri Valley, Ia.

During Admiral Schley's visit in Omaha, a week ago, A. Mandelberg presented the Admiral with a handsome souvenir spoon, the Admiral's likeness being portrayed in the bowl. Later Admiral Schley called on Mr. Mandelberg and thanked him in person.

The police, last week, arrested a man in this city while pawning a watch, which was later identified by Mr. Ryan, of the Mawhinney & Ryan Co., as one of the watches which were stolen from their store on the morning of May 6. He is now being held for an investigation.

One of the watches discovered at the Gunness home, at La Porte, Ind., was at one time carried in stock by Chas. A. Williams & Co., of this city. In August, 1900, that firm was operating a jobbing house in Chicago. The watch which was discovered was a Waltham and was sold by the Williams concern with 14 other timepieces of the same style, to a concern on Rush St., Chicago. The watch is described on Mr. Williams' books as having a hunting gold-filled case, Waltham movement, No. 9,201,-306, size six, seven jewels, nickel movement. The case is size six, Montauk, made by Joseph Fahys & Co.

John Bertsher has purchased the business of W. D. Smith, Kahlotus, Wash.

Detroit.

F. L. Shoreman, Ypsilanti, was a recent visitor, in this city.

F. Brady, Kramer & Brady, Rockwood, was here buying stock, last week.

E. A. Cress, Minden, who has been taking the baths at Mt. Clemens, called on the wholesale houses, last week.

Alexander Polk, River Rouge, has closed his store and will take a position in the city. He started in business last winter.

C. E. Marvin has given up his store in Howell and made arrangements to open a new store at 106 Washington Ave., N. Ann Arbor. He will occupy quarters jointly with Arnold H. Towle, optician.

The Detroit Board of Trade, at a meeting May 18, called a meeting of the National Wholesalers' Association for June 10, at the Hotel Pontchartrain. Many cities have promised to send representatives.

Among the jewelers who called on the wholesale trade, last week, were: A. Mendelsohn, Hillman; E. H. Whitney, Lansing; Mrs. O. C. Wheeler, Saline; E. H. Cressy, Saline; J. W. Berry, Vanderbilt; R. Friday, New Baltimore.

When the new Y. M. C. A. building is opened next Fall, the watchmaking school lately discussed by the Jewelers' Board of Trade, will be opened. The arrangement with the Y. M. C. A. officials has been concluded satisfactorily to both parties.

C. J. Thiry, who has been a member of the firm of Petz & Thiry, will open a new store, June 4, across the street from the old location. F. X. Petz will retire from the jewelry business. The Thiry store adjoins the Elks' Temple and is at present occupied by the Standard Drug Co., which will soon move. A great deal of the stock of Petz & Thiry was sold at the auction sale just closed and C. J. Thiry will take the remainder with him to his new establishment.

Thieves who recently broke into the store of R. J. F. Roehm & Co., this city, stole jewelry and other stock valued at $1,000. It is believed that the burglars gained entrance by means of a skeleton key. Among the loot are: Four dozen cuff buttons, about 20 gold lockets (some set with diamonds), three dozen watch fobs and other articles. A. W. Kludt, an optician, who has quarters in the establishment, lost stock valued at $200, including two pair of pearl opera glasses, three lorgnettes, one dozen gold eyeglass chains and one dozen automatic eyeglass holders.

W. C. Noack, of Noack & Goreneflo, has been appointed one of the committee which will have charge of the reception of business men of uplake ports when the new $1,250,000 steamer *City of Cleveland* is taken to Sault Ste. Marie and return by the Board of Commerce, next month. Detroit merchants making the trip will invite their customers to come aboard, meet them and inspect the new pride of the lakes. Stops are to be made at Cheboygan, Alpena, Mackinaw and Port Huron, and the trip will result in meetings with many merchants from men living in towns near those mentioned.

K. H. Cawthorn has purchased an interest in the business of E. L. Benson & Co., Houston, Tex.

Providence.

Harry Fellman, 132 Main St., Woonsocket, has purchased the stock and sample lines of S. K. Grover Co., this city, which he is now selling off.

Henry F. Guile, secretary of the Kinney Co., manufacturing jewelers, 14 Blount St., died suddenly in this city last week as a result of acute gastritis. The deceased, who was 24 years old, had been connected with the Kinney Co. for nearly four years.

The Baird-North Co., of this city, recently placed an order for paper for its Fall catalogue through Carter, Rice & Co., Boston, Mass. The total weight of this paper is something over 100 tons, and it requires 10 freight cars to deliver the paper from the mills to the concern. This paper will print the company's Fall edition of 800,000 catalogues.

The regular monthly meeting of the Rhode Island Society of Optometry was held in Prescott Post Hall, May 11, with Second Vice-President H. W. Cunningham in the chair. After the usual routine of business was transacted, Mr. Bronson, of Boston, was introduced and he gave a lengthy talk on the manufacture and use of the C. I. ophthalmometer, also the manufacture of artificial eyes, which proved very interesting.

Opticians of this vicinity were deeply grieved last week to hear of the demise of George R. Herron, who died of heart failure May 11. The deceased was 43 years old, was a native of Southbridge, and for a number of years had been employed by the American Optical Co., of that city. He came to Providence about 15 years ago and, after serving for a year in the employ of James A. Foster & Co., became a partner in the firm of Eastman & Co. He started in business for himself as an optician over a year ago and had conducted a store at 24 Aborn St. The funeral services were held at the rooms of an undertaker at 27 Broad St., the services being Masonic. The interment was at Southbridge Cemetery.

A meeting of the creditors of Joseph Brown & Co., Chicago, was called at the rooms of the Manufacturing Jewelers' Board of Trade on Wednesday, May 13, to discuss an offer made by Brown of 25 cents on the dollar, to their creditors, in full settlement of all claims. It developed at that meeting that many interests had already signed that proposition, possibly enough to carry it through, with or without the signatures of the members of the Manufacturing Jewelers' Board of Trade. The members of the board, however, who hold claims in this case to the amount of $27,000, voted to put themselves on record as unalterably opposed to accepting any such offer as 25 cents in this case, and further voted to employ counsel, in addition to that which they now have, in an endeavor to show up the condition of this estate and to break the compromise, if it is possible to do so. It was the sense of the meeting that the creditors would rather take 10 per cent. on the dollar, or get nothing, to punish this debtor or prevent him from getting a discharge in bankruptcy, than to take 25 cents on the dollar and thereby give passive sanction to his way of doing business. The Manufacturing Jewelers' Board of Trade wishes to serve notice on the jobbing trade that every offer of 25 or 50 cents that is made for their claims will hereafter not be accepted, and that those who think that this is the royal road to success and the par excellence get-rich-quick-scheme will find some thorns in their paths. It was the sense of the meeting that for the good of the trade in general too much publicity could not be given to these ideas.

Canada Notes.

A. W. Smith, Merlin, Ont., recently suffered a loss by fire.

J. Chenier, a watchmaker, of Greenwood, B. C., has assigned.

M. E. Ellis has issued a writ against Wm. & M. Humprey, Toronto, for $1,795.

A building permit has been issued to Henry Birks for a residence at 294 Stanley St., Montreal.

C. E. Robinson, of the silverware department of Ryrie Bros., has gone to Muskoka on a fishing excursion.

Walter J. Barr, president of the Goldsmith's Stock Co., Toronto, left this week on a buying trip to New York.

The store of Arthur W. Smith at Merlin, Ont., was completely destroyed by fire on the morning of Monday, May 11.

The Goldsmith's Stock Co., Toronto, Ont., has obtained judgment against A. De Clifford, St. Johns, Que., for $58.

Wm. Austin, of Austin & Co., wholesale jewelers, Toronto, returned this week from a successful trip to British Columbia.

Catherine C. Bolt and Jos. T. Bolt, Pembroke, Ont., have given I. S. Goldenstein, Montreal, a chattel mortgage for $2,857.

Joseph Hodgins, a watchmaker of Pembroke, Ont., was arrested in Toronto last week on a charge of theft committed in Pembroke.

On Friday night, May 8, the jewelry store of H. J. Merritt, Louisville, Ont., was broken into by robbers, who pried open the front door and secured money and goods to the amount of about $100.

Alfred Eaves and wife, formerly of Montreal, and now of Denver, announce the engagement of their daughter, Ivy Maud, to Percy Lansdowne McNeill. The wedding will take place at Denver some time during the Fall.

Henry Carrington, 17 years old, appeared in the dock of the Montreal police court for the third time to answer the charge of robbery, last week. He had taken a large number of watches and jewelry from Mr. Shapiro, Montreal. Because of his youth, he was let off with a sentence of only three months.

Napoleon Tessier, who tried to fish jewelry out of the show case of Mr. Legault, Ray St., Montreal, has been sentenced to 15 days' in jail. The lad had cut a hole in the window pane, and with a piece of wire, crooked at one end, and attached to a pole, tried to take watches and rings out of the store.

On the morning of Monday, May 11, a thief broke the window in the store of Max Goodman, 169 Queen St., Toronto, Ont., by throwing a brick through it. He then put his hand through the aperture and secured $50 worth of goods. He was afterwards arrested and gave the name of Charles Godfrey. He admitted the theft and was sentenced to six months' imprisonment.

A fire which broke out early on Thursday morning in the store occupied by Stock & Bickle, jewelers, and J. C. Williams, optician, at 161 Yonge St., Toronto, Ont., occasioned considerable loss. Stock & Bickle's loss was about $2,500, with insurance of $8,000. The damage to the stock of J. C. Williams was about $2,500, fully covered by insurance. Defective wiring was supposed to be the cause.

Joseph J. Hall, Cobalt, Ont., was arrested in Toronto, on Tuesday, May 12, on the charge of receiving silver ore stolen from some of the Cobalt mines. The Cobalt Mine Owners' Association learned that a quantity of ore was being shipped to Toronto in a trunk, and secured the services of the city police and private detectives, who arrested Hall at a hotel. On searching his trunk they found 175 pounds of silver ore, worth about $1,000. Hall refused to say where he obtained the ore. He was remanded and will be sent back to Cobalt for trial.

Pacific Coast Notes.

W. W. McCausland's store, Oxnard, Cal., has just been remodeled and equipped with new fixtures.

C. P. Kryhl, Santa Ana, was among the visitors in San Francisco, at the time of the arrival of the fleet.

Mr. Johns, Lowell, Cal., was in Tombstone, Ariz., recently. Mr. Johns formerly conducted a store in Tombstone.

H. C. Lederer, in the employ of Forrest E. Brown, San Luis Obispo, Cal., has been visiting his parents in Hollywood, Cal.

J. R. Williams, Needles, Cal., who is the official watch inspector for the Santa Fe coast lines, has installed three clocks in the new Santa Fe depot, in Needles.

V. W. Poulsen has combined his stock with that of his brother, Otto Poulsen, at 702 Macdonald Ave., Richmond, Cal. V. W. Poulsen is also a graduated and registered optometrist.

Lars Shaker, Redondo, Cal., whose left arm was broken, a short time ago, is improving, and hopes to be able to be at his place of business again in a few weeks. Mr. Shaker was thrown from a carriage while riding at Beaumont.

J. Jessop & Sons, San Diego, Cal., last week, received a complimentary letter from Rear Admiral R. D. Evans, upon the handsome work which they did on the silver casket and golden key, presented to him by the City of San Diego.

Minneapolis and St. Paul.

Mr. Remboldt, with B. F. Simpson Co., Minneapolis, has bought the retail business of Mrs. Meeker, Farmington, Minn.

John H. Bullard, William H. Bullard and Henry B. Pratt have incorporated in St. Paul as Bullard Bros. Co., succeeding to the retail business of Bullard Bros. The capital stock is $50,000.

George H. Lang, Mankato, Minn.; Gust Chellin, Dassel, Minn.; Frank Stewart, Carver, Minn.; John Holt, Eau Claire, Wis., were among the callers in the Twin Cities, during the past week.

Pittsburg.

Major A. P. Burchfield of the Joseph Horne Co. was last week elected a director of the Chamber of Commerce.

A number of the retail jewelry establishments will close at 1 p. m. Saturdays, beginning some time in June. The wholesalers will observe the first Saturday closing on June 6.

The following out-of-town jewelers were in Pittsburg, last week: F. H. Hayes, Washington; W. R. Hill, Sutterville; Frank Bloser, New Kensington; W. H. Bowser, Ford City; M. Nathan, Johnstown.

An involuntary petition in bankruptcy has been filed against the china firm of T. G. Evans & Co., which handled many imported goods, sold by jewelers. There are said to be a large number of creditors, but no statement has been filed.

George W. White, of West, White & Christy, who spent three weeks in New York, gained about 10 pounds on his visit there, and it is with difficulty that he is now able to button his vest. He visited a number of the large wholesale jewelry houses and had a splendid time.

Considerable excitement was occasioned in the jewelry quarter in lower Fifth Ave. last Thursday afternoon because of a fire in the Hippodrome Theater. So dense was the crowd which collected, that some of the jewelers locked their store doors for the time being. The damage to the building was trifling.

L. H. Scott, Cadiz, O., has been nominated by the Republicans of Harrison County, for the State Legislature, which is equivalent to an election. Mr. Scott is a well-known jeweler of that place and defeated the incumbent in office and another man for the nomination. He, however, does not intend to give up the jewelry business for politics.

Graf & Niemann will oppose the application which Howard Hall will make for a pardon. He is serving a seven-year sentence in the Western Penitentiary for robbing their store and the day he was caught he told the firm that he would rob it again as soon as he got free. Hall recently fell heir to $15,000, and an effort to get a pardon for him is now being made.

The E. P. Roberts No. 1 team of the Jewelers' Duckpin League, has secured first place in the standing of the teams of the league. The Roberts team rolled Monday night of last week with the Vilsacks and took all four games. They were then one game ahead of the Wattles No. 1 team, which has been giving them a tight run for first honors, but the Roberts team now have the undisputed honor. The Reed's rolled the same night and took two out of four games from Roberts No. 2. J. M. Wightman of J. R. Reed & Co. will officiate as toastmaster at the forthcoming banquet to be given by the members of the league at one of the downtown hotels, the date for which will be arranged perhaps this week.

Graf & Niemann have re-leased their quarters in the Home Trust building, Wood St. and Sixth Ave., until 1910. In this connection a very interesting story is told. As has been repeatedly pointed out in THE CIRCULAR-WEEKLY, rents in the downtown district of Pittsburg have been greatly advanced during the last five years, so much so that many jewelers have been forced to the upper stories of buildings. When Graf & Niemann were in 6th St. they offered to re-lease the place for a period of three years, put $3,500 on the building and pay an annual rental of $6,000, but the owners would only give a one-year lease. This Graf & Niemann refused to accept, because of improvements the firm wanted to make. The result was that quarters in the second story of the Home Trust building were taken and have since been greatly enlarged. But the old place in 6th St. was rented to a clothing firm, which failed a few months after the firm entered and the owners of the building lost about five months' rent because of the failure. Another concern now occupies the room, but before it went in Graf & Niemann were offered the place at $1,200 less than they paid for it when they left, but refused to accept the offer.

Harrisburg, Pa.

Rev. L. C. Smiley, a jeweler at Lemoyne, opposite this city, has purchased an automobile.

Thos. K. Rife, a clock repairer at 1211 Bartine St., is a juror in the second State Capitol "graft" trial.

George B. Shucker opened a store at Cleona, near Harrisburg, May 17. He is a resident of Lebanon.

Harrisburg commercial men were well represented at last week's State convention of the Travelers' Protective Association of America, in Easton.

Harry I. Marks, Carlisle, is a great homing pigeon fancier. Last week, 19 of his birds flew from Boyce, Va., to Carlisle, 101 miles in 2½ hours.

Officers of Harrisburg Council, No. 358, assisted in the organization of Reading Council of the United Commercial Travelers of America, last week.

The York Merchants' Association have decided to keep stores of members open on Decoration Day, which falls on a Saturday this year. Harrisburg stores will close, as a rule.

Harrisburg jewelers assisted in entertaining the large delegation of officials and business men of Lancaster, who visited this city, last week. A banquet was spread at the Commonwealth Hotel.

Frank Barber has been arrested for participating in the robbery of the store of Shapiro Bros., at Orbisonia, this State, some weeks ago. His accomplice, Samuel Greene, was arrested in this city, with some of the stolen jewelry and watches, shortly after the crime was committed. They will be tried this week.

Nearly $6,000 was realized from last week's three-day sale of unserviceable goods at the State Capitol, much of the goods commanding a higher figure than they were really worth. Among the articles sold were four onyx stands and a number of brass candlesticks. A porcelain flower vase from Japan was also sold.

The first watch cases to be made at the works of the Pennsylvania Watch Case Co., N. Penn St., York, Pa., were completed, a short time ago, and the event was the subject of considerable comment in the newspapers. The plant went under full operation May 8. None of the product of the company will be marketed until the first part of July.

Boston.

H. L. Houghton has returned from a trip to New York, and reports an improved trade.

L. Henry Juergens, traveler for Snow & Westcott, was called home from his Boston trip last week by the serious illness of his father-in-law.

Augustus Renni, watchmaker for C. S. Blake, has been in the hospital for some time following a surgical operation, but is now convalescent and able to be out once more.

The Phoenix Optical Co., of Boston, was incorporated last week with a capital of $15,000. The officers are: President, Louis W. Kelly, Boston; treasurer and clerk, John G. Miles, Somerville.

The assets of A. Mendelsohn, recently petitioned into bankruptcy, are given as $2,000 in stock and $500 in book accounts against liabilities of $22,000 on merchandise account and $18,000 for cash borrowed.

The directors of the Waltham Watch Co., Waltham, Mass., declared the semi-annual dividend of ¾ per cent. on the common stock, payable July 1, and of three per cent. on the preferred stock, payable June 1.

In the Massachusetts House of Representatives last Wednesday, the Optometry Bill was defeated after a warm discussion over the proposition to over-ride the adverse report of the committee on ways and means.

W. H. Cushman, who has been the representative in Boston of the West Silver Co. and F. B. Rogers Co., with headquarters in room 706, Washington building, has severed his connection with these concerns and given up the Boston office.

Henry Reynolds, of the watch department of the Smith, Patterson Co., has gone to Chelmsford, Mass., for a brief outing and fishing trip. F. A. Mansfield, Montreal, manager for the company, has been in Boston during the past week.

Buyers in town during the week included: S. G. Beers, Taunton; L. R. Hapgood, Orange; Mrs. L. P. Davis, Falmouth Jewelry Co., Falmouth; Mr. Hill, Hill & Son, Beverly; J. A. Brightman, Southbridge; Mr. Keith, J. A. Merrill, Portland, Me.; Harry F. Howe, Littleton, N. H.

Lester Tallman, of THE JEWELERS' CIRCULAR-WEEKLY, was taken seriously ill at the Thorndyke, in this city, May 12, with acute rheumatic fever. He was removed to a private hospital, where he will probably remain for the next two weeks. Mr. Tallman was on a trip to this city, Providence and the Attleboros when taken ill.

S. W. Hart, a retailer, Kennett Square, Pa., who has been ill with tonsilitis, has fully recovered.

The White Jewelry Co., under the management of Victor Bailey, formerly with Lynn Thomas & Co., Wilmington, Del., will open for business in Wilmington this week at 707 Market St. The new store has been rebuilt and furnished in a most attractive way with new cases, etc.

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Wollstein, L. & M. 104
Wood, J. R., & Sons. 4, 5
Zarembowitz, A. 95

Special Notices.

Situations Wanted.

WANTED, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

POSITION WANTED by watchmaker and jewelry repairer; young man. Address "O. K.," Box 159, Dohbs Ferry, N. Y.

BY A STRICTLY first class manufacturing jeweler, engraver and stone setter. "A. R., 4297," care Jewelers' Circular-Weekly.

BOY, 17, two years' experience as diamond setter, wishes position; A1 references. Address "A., 4273," care Jewelers' Circular-Weekly.

WANTED, a position as fine line monogram engraver and saleslady; experienced. Address "C. D. E., 4285," care Jewelers' Circular-Weekly.

ENGRAVER wishes position; can do clock and jewelry repairing. Charles Lowry, care C. H. Putman, R. F. D. No. 1, Fultonville N. Y.

WATCHMAKER; complicated and railroad work; 25 years' experience; references and tools. "J. M. S., 4314," care Jewelers' Circular-Weekly.

YOUNG LADY, with four years' experience with manufacturing jeweler, wishes a position. Address "V., 4317," care Jewelers' Circular-Weekly.

YOUNG MAN, 17, three years' experience with Maiden Lane firms, desires position; best references. Address B. Guth, 68 E. 113th St., New York.

MAN of 15 years' experience as foreman, desires position as same; will go anywhere; A1 reference. Address "A., 4335," care Jewelers' Circular-Weekly.

BY FIRST CLASS watchmaker and clock repairer on high grade work; gilt edge references; full kit of tools. Address "Watchmaker," 802 Parade St., Erie, Pa.

FIRST CLASS diamond setter, can also do some jewelry work, wishes position; west preferred; references furnished. "E., 4277," care Jewelers' Circular-Weekly.

PLATER; colorer and plater on jewelry wishes position; also information furnished on all kinds of plating. Address "I., 4316," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry salesman and window trimmer wants position by June 1; best of reference. Address "Jack, 4298," care Jewelers' Circular-Weekly.

A YOUNG MAN, 18, with four years' experience, desires a position at once with a jewelry concern; excellent references. "N., 4318," care Jewelers' Circular-Weekly.

YOUNG MAN desires position in New York City as clockmaker; good mechanic; full set of tools; best reference. Address "K., 4325," care Jewelers' Circular-Weekly.

JEWELER, all around workman, desires position; 25 years' experience; can furnish best reference; New York or out-of-town. D. Bussell, 3750 Third Ave., New York.

DESIGNER, high class diamond jewelry, also modeler and chiseler, desires position; can furnish references and designs. "J. T., 4272," care Jewelers' Circular-Weekly.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

WATCHMAKER, 20 years' experience, desires position; accustomed to serve on trade; no objection to good clock repairing; not engraver. "W.," 1957 E. 59th St., Cleveland, O.

JEWELER and engraver, fine workman, 15 years' experience, wants position; best references as to character and ability; state salary. Address "A. B." 916 Elmwood Ave., Columbia, S. C.

WOULD LIKE to learn of a good opening for a jeweler and optician, even a small town where there is no jeweler, but good surroundings. Address "P., 4312," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker, with tools, desires position at once; salary moderate; references; competent to handle railroad work. Address "Watchmaker, 4308," care Jewelers' Circular-Weekly.

FOREMAN, of many years' experience with large New York City manufacturers, desires position; will go out of town; can furnish first class references. Address "C., 4334," care Jewelers' Circular-Weekly.

YOUNG MAN, good engraver, desires position; one with a chance to learn watch repairing preferred; samples of engraving and references furnished. Address "Y., 4078," care Jewelers' Circular-Weekly.

SITUATION WANTED by salesman, thoroughly experienced in diamonds and watches; eight years with former employer; A1 references; in New York or out of town. "D., 4261," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 23, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

WANT TO HEAR from manufacturers of lines suitable for department stores and jobhers, who wish representative in Philadelphia, Baltimore and Washington. Address "H., 4288," care Jewelers' Circular-Weekly

WATCHMAKER desires position; thoroughly competent on high grade Swiss and American watches; complete set of tools; first class reference. Address Wm. Schneideman, 32 Graham Ave., Brooklyn, N. Y.

SALESMAN, whose only fault is several changes, wants position; acquainted with best trade east and west; ability and integrity unquestioned; best references. Address "M., 4289," care Jewelers' Circular-Weekly.

WANTED, a position for a first class watchmaker, one who can handle the most difficult work, speaks French and English; none but a first class situation will be considered. Commercial Trades Bureau, Rochester, N. Y.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understands fully cost and credits. Address "W., 4329," care Jewelers' Circular-Weekly.

JEWELER, young man, looking for a position in store or factory; experienced in all sorts of work, also setting and in anything in Calderone's catalogue, Paris; salary, $12. Joseph Siragasa, 427 E. 14th St., New York.

A FIRST CLASS watchmaker, 25 years' experience on high grade American and Swiss watches, also railroad work, wishes steady position in vicinity of New York. Address "J. L. V., 4321," care Jewelers' Circular-Weekly.

THOROUGHLY competent young lady, with highest references, stranger in New York City, would like position at once with wholesale or retail jewelry house in office or store. "U., 4323," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver desires position; can also do some jewelry repairing; A1 references; eastern States preferred; will send samples of engraving if desired. Address "H. A. S., 4326," care Jewelers' Circular-Weekly.

FIRST CHANCE, at once, by German, all around man, watchmaker, jewelr, engraver, diamond setter, colorer and window trimmer; south and west; $30; east and north, $25; go anywhere. Lambert, 169 E. 128th St., New York.

MANUFACTURING JEWELER, 20 years' experience. German-American, order worker of platinum and gold, stone setter, all around man, wishes position in store or factory; A1 references. Address H. Fromann, 1226 N. 12th St., Philadelphia, Pa.

STRICTLY first class watchmaker and adjuster, 22 years' experience, also salesman, able to show results in both branches; fine appearance and references, desires position with first class house only, south or west. Address "R. W.," 329 W. 29th St., New York.

YOUNG MAN, watchmaker, 24 years old, wishes a position in country or New York City; have complete tools, good reference; 10 years' experience; am willing to help on general store work; wages, $14 a week. Address F. Wolfberg, 36 E. 7th St., Oswego, N. Y.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; $18 to $20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

FIRST CLASS, experienced manufacturer of cheap and fine jewelry, has all models which can be used in that line, also designs, is looking for a position as a foreman and take charge of factory; the right party for a big factory. Address "R., 4333," care Jewelers' Circular-Weekly.

SALESMAN, with good following through middle west and west, wishes to represent jewelry manufacturer or jobber. Address, "Results, 4302," care Jewelers' Circular-Weekly.

WATCHMAKER, salesman, graduate optician, 20 years' experience; 35 years old; German-American; understand staffs, pivots, cylinders, railroad watches; use American lathe; can take full charge; make all prices; no bad habits; strictly honest; best reference. Dreher, 78 Nassau St., New York.

WATCHMAKER and salesman wishes position, at once; 16 years' experience; 33 years of age; American; competent to take full charge of repair department and estimate on work; familiar with railroad work and inspection service; only good houses need apply. Address "M., 4330," care Jewelers' Circular-Weekly.

EXPERIENCED and practical workman, age 36, familiar with all departments of a high class jewelry business, resourceful and aggressive, with executive ability to manage successfully, watch repair and jewelry repair departments, desires position in above branches, or as salesman; at liberty after two weeks' notice. Address "B., 4287," care Jewelers' Circular-Weekly.

Side Lines Wanted.

TO MANUFACTURERS; I am in the market for a first class line of sterling flatware for Greater New York trade; must be up-to-date line in every respect; I maintain a large sample and salesroom in the heart of jewelry district; am thoroughly familiar with Greater New York trade; I will place your line in the forefront at no expense to you; commission basis only considered; all correspondence confidential; best of reference given and required. Address, "N., 4331," care Jewelers' Circular-Weekly.

Help Wanted.

FIRST CLASS engraver wanted for southern city; salary, $25. Address "G., 4281," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver, at once, must have good reference. Address "I., 4274," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; wages, $20 per week; regular job if satisfactory; give reference. The Little-Long Co., Charlotte, N. C.

WANTED, first class watchmaker, fair engraver, jeweler and salesman; good pay in nice town near New York. Address "D., 4322," care Jewelers' Circular-Weekly.

OMEGA WATCH CO., Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

WANTED, salesman with trade in Chicago and vicinity, to solicit orders for firm of manufacturing jewelers. Address "T., 4286," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

WANTED, at once, a good, experienced watchmaker and salesman, one who is a fair jewelry repairer; first class references from last employer. Address "I. S.," P. O. Box 1353, New Haven, Conn.

WANTED, an experienced, first class diamond and high grade watch salesman; must be thoroughly posted; a young hustler, accustomed to best trade and highly recommended. Albert Edholm, Omaha, Nebr.

WANTED, first class salesman to handle silver plated flatware; must be familiar with the trade; write giving full particulars. The Williams Bros. Mfg. Co., Glastonbury, Conn.

HELP WANTED.—Continued.

SALESMAN WANTED for the south to carry as a side line high grade ladies' gold chains, on commission, for old established firm; only man with trade and experience need apply. "Gold Chain, 4279," care Jewelers' Circular-Weekly.

WANTED, first class, experienced watch case salesman, solid gold and filled; only those having an established trade and can show a record as a good salesman; give full details as to experience, annual sales, territory and class of trade you have been selling. Address Pennsylvania Watch Case Co., York, Pa.

WANTED, capable young lady as stenographer, typewriter and clerk in the New York office of manufacturing jeweler; one who has had considerable experience in the gold jewelry business preferred; address in own handwriting, giving age, experience, references and salary expected. "Accurate, 4280," care Jewelers' Circular-Weekly.

WANTED, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, $30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.

EXPERIENCED salesman thoroughly acquainted with the jobbing trade in New York; one who commands his own trade and knows the gold filled chain business. Address, "Providence Manufacturer, 4300," care Jewelers' Circular-Weekly.

WANTED, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1. King & Eisele, Buffalo, N. Y.

Business Opportunities.

FOR RENT, store and fixtures, new; good location, good business; small investment; for particulars, if you want the best in Iowa, write Lockwood & Son, Chariton, Ia.

JEWELRY SHOP, complete, for sale, located in Maiden Lane, New York; good, established trade; will sell at a sacrifice. Address "Y., 4336," care Jewelers' Circular-Weekly.

$7,000 WILL BUY jewelry and china business, or will take partner; average business $13,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.

YOUNG MAN desiring to enter into partnership with moderate capital and to finish trade as expert watchmaker, will find an excellent opportunity. Address Charles Reiss, 15 Maiden Lane, New York.

PARTNER WANTED with some capital by manufacturer of better class of jewelry, who is well acquainted with trade in New York City, also eastern territory. Address "X., 4159," care Jewelers' Circular-Weekly.

FOR SALE, live, up-to-date jewelry store, located in good, fast growing Illinois town; good repair trade; other business reason for selling; this is a rare chance to secure well established, good paying business. G. E. Ellis, Johnson City, Ill.

FOR SALE, first class jewelry manufacturing and repairing shop; clears $200 per month; 12 people working steady; could be increased to 15 people and $300 profits per month; $2,000 will carry this. Address "T., 4157," care Jewelers' Circular-Weekly.

MONEY SAVED is money made; we are buying entire jewelry stocks for cash and are therefore able to sell you diamonds, watches, jewelry at 25 per cent. to 40 per cent. less than regular prices; jobs always on hand. Jacob Schoen & Co., 30 Maiden Lane, New York.

FOR SALE, old established, good paying jewelry and optical business in western New York; town of 5,000 inhabitants; county seat; three railroads; center of trade for 30,000 people; best location in town; clean stock; fine run of work; will sell at fair price and easy terms; old age and poor health only reasons for selling; must get out. Address "Western New York Jeweler," care Heyman & Kramer, 65 Nassau St., New York.

WANTED, partner or buyer for established manufacturing jewelry business; one of the most prosperous and promising cities in United States; population, 195,000; fully equipped power plant; good lease present building; best reasons. Box 4294, care Jewelers' Circular-Weekly.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone. 2328 Williamsburg.

UNEXCEPTIONAL OPPORTUNITY to secure an old established and highly profitable jewelry business in a Pacific northwest seaport of 15,000 inhabitants; splendid location; stock of best quality and up-to-date amounts to about $15,000; cash business in 1907, $30,000; watch repairs average $250 per month, and jewelry manufacturing and repairing about as much; have fine manufacturing jewelry equipment; rent low and includes furnished flat over store; best town of its size on the coast; only those in a position to handle a proposition of this size need investigate; write for further details. Address "S. J., 4303," care Jewelers' Circular-Weekly.

To Let.

BENCH ROOM to let, fine light. Johnston, Room 1306, 108 Fulton St., New York.

PART of a very light office to let, suitable for a diamond setter or engraver; very low rent. Room 120, 51 Maiden Lane, New York.

TO LET, cheapest and best located office at 51-53 Maiden Lane, New York, ninth floor; six windows; north and west light. Inquire H. A. Groen & Bro.

WILL RENT room and fixtures if some wideawake jeweler wants the best paying business in Iowa, music and jewelry; ask us for particulars. Lockwood & Son, Chariton, Ia.

WATCHMAKER and engraver can rent space in prominent jewelry store in 23d St.; low rent; good chance to do large jobbing business. Mathieus, 52 E. 23d St., New York.

TO LET, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Currier & Sons, 365 Market St., Newark, N. J.

For Sale.

FOR SALE, job lot of gold rings, about 200 ladies,' gents' and children's; one large jeweler's Diebold safe, 5,600 lbs., fire and burglar proof; bankrupt stock; can be sold very cheap. Address F. S. Merriau, Commercial Bank Bldg., Waterloo, Ia.

RIVETT LATHE, No. 2, countershaft, footwheel, five wheel chucks, 19 chucks, copper, emery and ivory laps; K. & D. 50 punch staking set, three fine Swiss lathes, lot gravers, drills and punches and other tools, all fine condition, little used; best offers accepted. Christie, 480 12th St. (Ninth Ave. trolley), Brooklyn, N. Y.

CLEMENTS combined lathe attachment, late model, fitted to No. 2 Mosely, used only a few times; first $25 takes it. H. W. Grady, 543 Pearl St., Beaumont, Tex.

Wanted to Purchase.

WANTED, second hand chronometer; must be a good timer. "E., 4278," care Jewelers' Circular-Weekly.

WANTED, wall and counter cases with counters; must be in first class condition and cheap; give full description and best price. Johnson Jewelry Co., Anderson, Ind.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.



CASH FOR STOCKS

I pay highest cash prices for surplus stocks of Watches, Diamonds and Jewelry. Bank references. Will remit check on receipt of goods. All business strictly confidential. Telephone, Blue 995

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552 E. 46th Place, Chicago, Ill.

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PATENTS

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411-413-415-417 Elm St., CINCINNATI, OHIO

PATENT DEPARTMENT

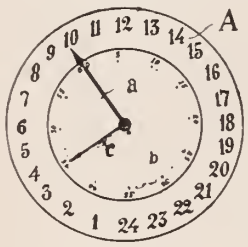
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED MAY 12, 1908.

887,257. CLOCK OR OTHER INDICATOR. Fernando de Linan y Tavira, Madrid, Spain. Filed Oct. 5, 1905. Serial No. 281,564.

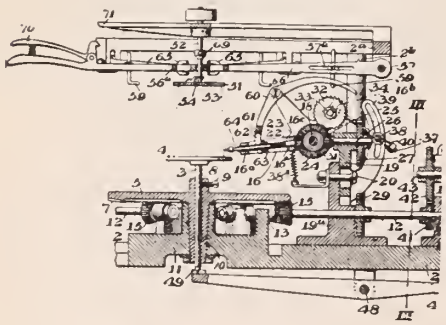
In combination, a sectional dial, one section of which is fixed and graduated to indicate the fractions of a day and the other section of which is rotatable and graduated to indicate the fractions of



an hour, a pointer co-operating with the movable dial section to indicate the fraction of an hour, and a second pointer movable with the rotatable section and co-operating with the fixed section thereof to indicate the fraction of a day.

887,553. ETCHING OR ENGRAVING MACHINE. Frank L. O. Wadsworth, Morgantown, W. Va. Filed Nov. 24, 1905. Serial No. 288,979.

In an etching or engraving machine, the combination with a rotary table or support, and driving



gear thereon, of a plurality of radial actuating shafts each of which has a driving gear directly engaging and driven by the table-driving gear, and a plurality of etching heads actuated by said shafts.

887,554. ETCHING OR ENGRAVING MACHINE. Frank L. O. Wadsworth, Morgantown, W. Va. Filed Dec. 13, 1905. Serial No. 291,503.

In an etching machine, a carrier for the articles to be etched, an etcher to which the articles are successively brought, and means for maintaining a fixed relation between the carrier and etcher while each article is being etched; means for imparting movement to the articles on the carrier during the time of fixed relation, and means for imparting etching movements to the etching tool in definite correlation to the movements of the articles.

DESIGNS.

39,299. BELT-CLASP. Forest E. Mann, Grand Rapids, Mich. Filed Nov. 16, 1907. Serial



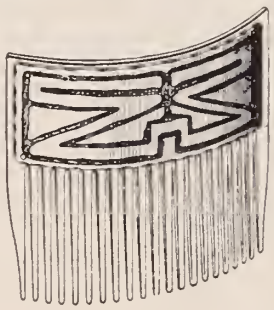
No. 402,525. Term of patent 3½ years.

39,300. STICK-PIN. Forest E. Mann, Grand



Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,526. Term of patent 3½ years.

39,301. BACK COMB. Forest E. Mann, Grand



Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,527. Term of patent 3½ years.

39,302. HAT-PIN. Forest E. Mann, Grand



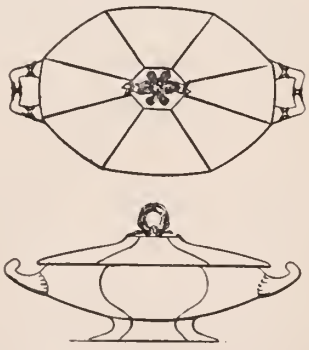
Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,528. Term of patent 3½ years.

39,303. BELT-SHIELD. Forest E. Mann, Grand



Rapids, Mich. Filed Nov. 16, 1907. Serial No. 402,529. Term of patent 3½ years.

39,305. COVERED DISH. Adolphe Paroutaud,



New York. Filed March 3, 1908. Serial No. 419,063. Term of patent 7 years.

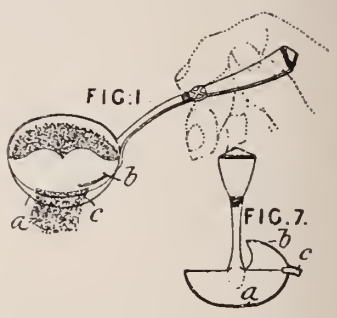
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF APRIL 29, 1908.

478. SPOONS. W. E. Parkes and E. W. Rogers, Birmingham. Jan. 8. Period for granting patent not yet expired.

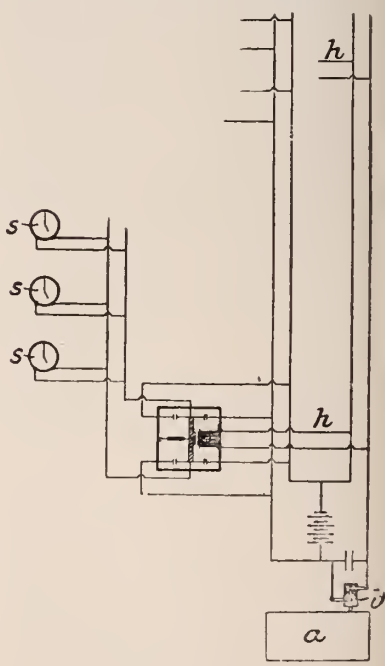
In spoons for sprinkling salt, sugar, etc., having the bowl *a* unpierced and partly covered with a hood *b*, the outlet *c* for the material is provided at the junction of the hood and the bowl, and



consists of an horizontal slot or of a series of holes in a straight line, and one or more spouts *c*, Fig. 7, may be provided. In a modification, the bowl is hooded all over, a central opening being provided for filling. In the Provisional Specification, it is stated that when the hood completely covers the bowl it may be hinged.

502. ELECTRIC CLOCKS. G. H. R. C. M. de Peyrecave and L. F. M. de Peyrecave, Hove, Sussex. Jan. 8.

Synchronous motors are used in the secondary clocks S in place of electro-magnetic ratchet apparatus. Alternating current is supplied to the



motors through reversing-relays *h* actuated by a commutator *b* driven by a master clock *a*. It is stated that a suitable synchronous motor can be constructed to run at a speed as low as 50 revolutions per minute.

535. WORKMEN'S TIME-RECORDERS. P. Macmaster, London. Jan. 8.

Relates to means for shifting the two-color ink ribbon in time-recording machines for workmen, the means being controlled by the clock and operated by the clock or by a separate motor. A rocking shaft 9 has arms 10 for moving the ink-ribbon spindles 11, and has an arm 8 linked to a crank 5 on a shaft geared to a pinion K, which may carry the actuating spring drum, an equal pinion J geared thereto carrying a notched disk G, which is allowed to perform a half revolution at a time when the locking-arm C is raised against the spring W by the tripping-pins B on the 24-hour wheel A. A stop-wheel O on a shaft geared to

the cam-disk shaft carries a pin P normally held by a stop Q on the arm S; but on the latter being raised by the tripping-lever C, the pin engages a second stop R, and on the tripping-pin clearing the lever C, the arm S is lowered by the spring W till the stop pin P clears the stop R, whereupon the cam-disk G raises the lever C and performs a half revolution controlled by the

FIG. 1.

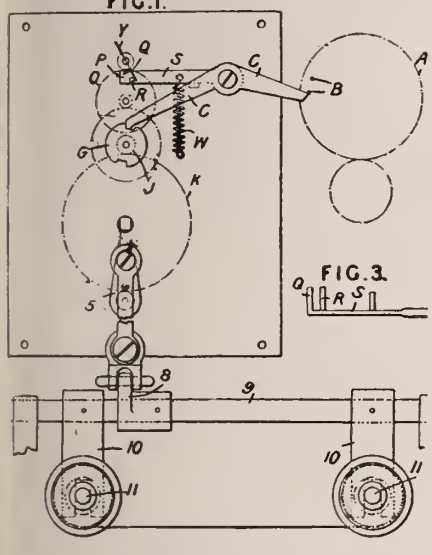


FIG. 3.

fly Y, the arm S being held clear of the stop P till the lever C drops into the next notch of the disk G. In a modification, the ribbon spools may be mounted in a carriage shifted by the rocking shaft and the pinion K may be driven by the clock, or by an electric or hydraulic motor, or by a weight. Specifications Nos. 6200 and 12,634, A.D. 1905, are referred to.

Complete specifications accepted April 23, 1908.

1907.

3,518. STUD-RETAINER. Low.

8,321. COLLAR-BUTTON. Mendel.

16,131. BROOCH-CLASP. Brown-Edwards.

18,802. SIGHT-TESTING TRIAL-FRAME. Stubington.

19,651. SUGAR-TONGS. Harris.

24,590. EYEGLASSES. Newbold.

25,556. COLLAR-BUTTON. Eppelein.

1908.

3,893. SPOON. Abbott.

Applications filed April 13 *to April* 18, 1908.

8,258. CURLING TONGS. Hans Elkan, London.

8,493. BRACELET-FASTENING. Carl Hechtle, London.

8,216. FOUNTAIN-PEN. G. R. Hughes, Stockport, Cheshire.

8,222. HAT-PIN. Thomas Morton, Birmingham.

8,269. INKSTAND. E. J. Osgood, London. Complete specification.

8,296. WATCH CASE. P. C. Jeanneret, London. Complete specification.

8,330. OPHTHALMOMETER. C. S. Gowlland, East Croydon, Surrey.

8,413. SUSPENDER-SLIDE. Wilhelm Aufermann, London.

8,418. FOUNTAIN-PEN. Frank Cossor and T. W. Flory, London.

8,491. SUSPENDER-CLIP. Mary S. Heriot, London.

8,589. EYEGLASSES. F. H. Wheway and Henry Aston, London.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY 12, 1908.

Ser. No. **10,178.** (CLASS 23. CUTLERY, MACHINERY, AND TOOLS, AND PARTS THEREOF.) J. A. Henckels, Solingen, Germany. Filed July 12, 1905.

TWIN WORKS

Particular description of goods.—Knives, forks, spoons, scissors, shears, razors, hair and beard clippers, manicure and pedicure cutting implements, twine-cutters, sword-blades, dagger-blades, cork-screws, scythes and sickles.

Ser. No. **10,179.** (CLASS 23. CUTLERY, MACHINERY, AND TOOLS, AND PARTS THEREOF.) J. A. Henckels, Solingen, Germany. Filed July 12, 1905.



Particular description of goods.—Knives, forks, spoons, scissors, shears, razors, hair and beard clippers, manicure and pedicure cutting implements, twine-cutters, sword-blades, dagger-blades, cork-screws, scythes and sickles.

Ser. No. **26,182.** (CLASS 28. JEWELRY AND PRECIOUS METAL WARE.) Bernard Rice's Sons, New York. Filed March 23, 1907.

DORANTIQUE

Particular description of goods.— Initial letters, articles of hollow ware and paper-knives made of plated or sterling silver.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued May 12, 1891.

451,954. HINGED BUTTON. Peter Rodier, Springfield, Mass.

451,982. WATCH CASE OPENER. Dean Southworth, Braintree, Mass.

452,008 and **452,009.** SPECTACLES. T. A. Willson, Reading, Pa.

452,013. PENHOLDER. W. R. Hoffman, St. Joseph, assignor to C. A. Gaiser and L. C. Irvine, Kansas City, Mo.

452,039. POCKETBOOK FASTENING. Bernhard Lehmann, Offenbach-on-the-Main, Germany.

452,055. HAIR-PIN. W. F. Young, Toledo, O., assignor of one-half to J. T. Sloan, same place.

452,137. CUFF-HOLDER. Andrew Hunter, Chicago.

452,150. APPARATUS FOR ENAMELING DIALS. F. W. Wetherbee, Waltham, Mass., assignor to the American Waltham Watch Co., same place.

452,217. SUSPENDER-HOOK. E. R. Dobbs, Poughkeepsie, N. Y.

452,242. PENCIL. L. H. Sondheim, New York.

452,252. INKSTAND. W. H. Berry, Eddystone, assignor of one-half to E. K. Nelson, Chester, Pa.

452,299. CLOCK-SYNCHRONIZER. A. G. Wiseman, Webster Groves, Mo.

452,320. SWIVEL-HOOK. E. L. Robinson, North Attleboro, assignor to H. G. Bacon, Wrentham, Mass.

452,351. EYEGLASSES. E. B. Fox and D. V. Brown, Philadelphia, Pa.

Design issued May 14, 1901, *for* 7 *years.*

34,499. BOTTLE-HOLDER. Hugo Hess, Galveston, Texas.

Lancaster, Pa.

William Gardner, late of New York, has opened a repairing shop at 153 N. Queen St.

William Pirosh, of Pirosh & Simmons, visited Philadelphia and New York last week.

Harry Sobel, the S. Duke St. jeweler, has opened a branch store on W. King St., in the Stevens House.

Homer Vernon, late of Atlantic City, has taken a position as jeweler with W. W. Appel, N. Queen St.

Harry Wertsch, Lititz, has enlarged and remodeled his store, adding another story and putting in a new front, among other things.

Peter J. Kemerly, who went to Asheville, N. C., several months ago from this county for his health, died there on May 12 from consumption.

John Eimerbrink, York, Pa., has completely equipped his establishment with a plating shop, for doing the heaviest kind of jewelers' work.

J. L. Barkley has gone to Roanoke, Va., where he will open a shop if he thinks the location favorable. His old home is not far from that place.

Charles Juzek has been awarded the contract for taking care of the Seth Thomas clock in the tower of St. Anthony's Catholic Church for the next year.

Andrew Snyder is spending a week in New York, from which city he will sail for Liverpool, to visit his old home, near Manchester, England. He will be gone two months.,

Cards were received here last week announcing the marriage of Julius Andrews, a former employe of the Hamilton Watch Co.'s factory, now in the jewelry business at Louisville, Ky.

S. Kurtz Zook was one of a big party of Lancaster business men who visited Harrisburg last week as the guest of the Board of Trade of that city. Irvin A. Harvey, an engraver for Mr. Zook, is reported as on the sick list.

A man arrested here last Thursday on suspicion of being one of a pair of crooks who stole a quantity of silverware near Dayton, O., several weeks ago, was finally released because he failed to answer the full description of the thief. Suspicion fell upon him through his attempts to sell some silverware.

Miss Minnie A. Wolf, Baltimore, has entered the Technical School as a student in engraving, and R. E. Slagenhaupt, Lancaster, and John D. Wood, Uniontown, Pa., as students in watchmaking. T. H. Hinshaw, Uniontown, has won the first prize in the best workmanship contest at the school for the past quarter and H. B. Sniffen, Sandy Hook, Conn., the second. The school baseball team last week defeated the Y. M. C. A. team by a score of 11 to 9. John Meyer, of Leipsic, has taken a position with E. Ralston & Son, Weston, W. Va.

ANNOUNCEMENT

THE

ELGIN NATIONAL WATCH COMPANY

announce the removal of
their New York Office from

11 JOHN STREET

to the

SILVERSMITHS BUILDING

15 Maiden Lane - - - NEW YORK CITY

THE HOROLOGICAL REVIEW

Mysteriously Constructed Clocks and Watches

Their Apparent Simplicity Arouses the Curiosity of the Beholder

IT might be asserted that in some respect every piece of horological work is mysterious. That which we see in a clock and in a watch is really a movement, the intricacy of which is overlooked for the most part by those who possess or carry these contrivances. Regarding the watch especially, there are very few who are entirely familiar with the methods adopted to attain their marvelous regularity and which one can purchase nowadays for a few dollars.



FIG. 1.

If one opens a chronograph and repeating watch, says M. L. Reverchon, in the *Revue Internationale de l'Horologie*, one notes such a complication of parts, of lever arms, of springs, elongated like tentacles of steel, of releasing gears, etc., that most people quickly abandon any attempt to comprehend the manner in which all these parts work to insure, with precision, the result sought.

That which impresses them here is the complication. In the mysterious clocks, properly so-called, it is the absence of this complication, or more often its invisibility, the concealment, that is remarkable.

We see the hands move and we ask how and by what device are they moved? We see the contrivance on opening the mysterious watch in our first picture where the case is shown from the front and from the back. The mechanism usually located at the side of the stem winder operates a glass disk, carrying the minute hand, and which is applied directly to another disk, bearing the figures.



FIG. 2.

The minute train is disposed in the small space seen from the rear in the center of the hands. This is the system perfected by the famous Robert Houdin in a large clock mounted on a pedestal of glass. In the Houdin clock the device was, if we can so speak of it, prolonged by a double column of glass, of which the interior, mobile part served itself to transmit the movement in an absolutely invisible manner.

Henri Robert in turn constructed a mysterious clock based on a different principle and consisting simply—at least for all those not previously informed—of a glass dial and two hands. No columns and no case for the movement. (Figs. 1 and 2.)

This clock, in my opinion, was the *nec plus ultra* of mystery. Fig. 3 explains diagrammatically the action of the minute hand. Suppose this to be in the position A B. Its point indicates XII o'clock, Why? Because under the counterweight of the part A there is a very small movement, operating, when working, a piece of platina, represented in the illustration by a black dot. In the position, A B, the black dot is as far removed as possible from the center of the dial. And in this position it has caused the center of gravity of the hand to be located below the center of the dial on the side opposite to the dot.

In the reverse position, E F, the point of the hand is at VI o'clock because the black dot is in the position nearest to the center and in this position the part F of the hand is heavier than the part E. This was the opposite of before.

In the two intermediate positions, G H and C D, there is an equilibrium between the two parts, right and left of the hand, which allows it to remain horizontal.

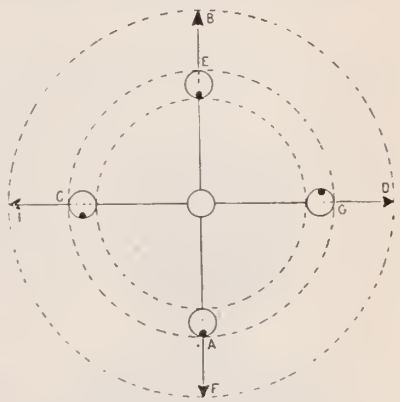


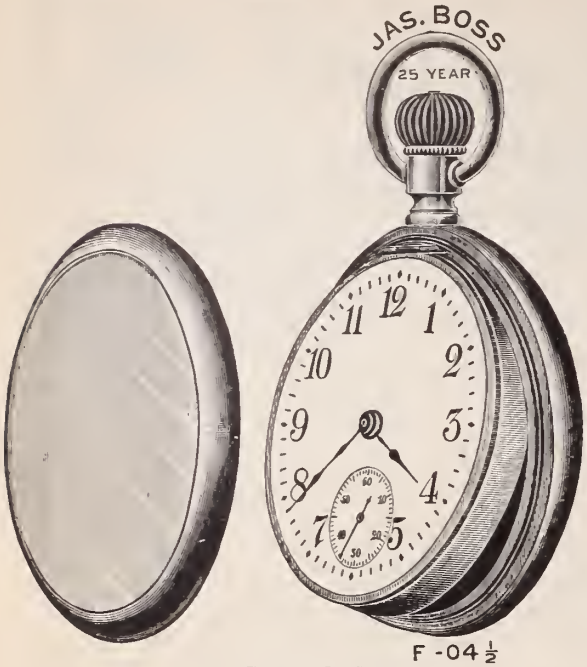
FIG. 3.

We can see in consequence that these positions, whatever they may be, are stable because if we turn the hand by manipulation the center of gravity is forcibly displaced, and if left to itself it will resume the position it has been forced to leave.

A small motion work, hidden under the central button, operates the hour hand.

It is very evident that the independent movement of this hand could be regulated in the same manner as is employed to control that of the minute hand.

This would be a great complication, be-



P. P. and S. F.
18 Size, Swing Ring

Swing Ring Watch Cases

DUST AND DAMP PROOF

JAS. BOSS

Stiffened Gold

(Guaranteed for 25 Years)

Trade-Marks



Engine-Turned
18 Size, Swing Ring

Artistic in model.

Correct in construction.

Perfect in finish.

Great variety in ornamentation.

The popular model for railroad men and all others requiring a strong serviceable case.

No jeweler's stock complete without this justly popular line.

We show a few staple styles of eighteen size.



Top and Bottom Engraved
18 Size, Swing Ring

The Keystone Watch Case Co.

19th & Brown Streets

Philadelphia

New York **Cincinnati**
Chicago **Boston** **San Francisco**



P. P., Locomotive Engraved
18 Size, Swing Ring

cause the regular displacement of the large hand is already difficult to obtain and it required an expert to work it out in the manner in which it has been accomplished by Henri Robert.

The working principle of this system was known before the application of which we have just spoken. Unsuccessful efforts have even been made to employ it in horology. Mysterious clocks, in other words, are not things of yesterday. Fig. 4 represents a piece heretofore unpublished, and which has been specially photographed on request by M. Paul Garnier, the clever Parisian horologist and collector. It dates from the second half of the 16th century and is very beautiful. The engraving

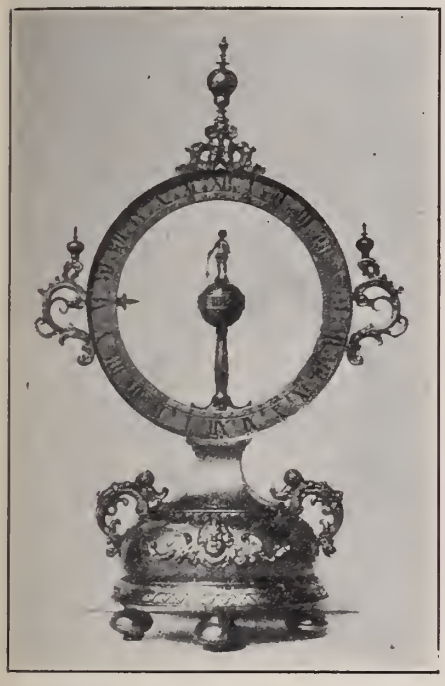


Fig. 4.

gives us, very well rendered, all the visible details.

The hours are inscribed on two concentric circles. Inside a set of Arabic figures, from one to 24 hours; outside a set of Roman figures, twice 12 hours. The index or pointer has the form of a fleur-de-lis, and may be seen at the left of the figure, indicating the hour. This index is, of course, made to move around the circumference of the dial.

It is for this purpose mounted on a wheel to which motion is imparted by mechanism placed on the pedestal of the clock. The quarters are shown in the center by a little man, very well made, costumed à la Valois and who points with his scepter to a circle bearing horizontally the divisions I to IIII.

The working of the clocks is very simple. The mechanism, located in the pedestal, causes the wheel carrying the index to revolve in 24 hours, and at the same time causes a vertical axis supporting the little man in the center, to make each hour a revolution. The same works control both movements. As a matter of fact it suffices that the number of teeth of the wheel carrying the pointer is 24 times greater than the leaves of a pinion mounted on the axis that supports the figure that indicates the quarters.

The size of the circular metal band that contains the circle of figures and sustains the three ornaments is 0.63 inches (16 millimeters). The thickness of the hour circle inside is only 0.31 of an inch (eight millimeters.

The piece is very curious. It is shown here in fair size to allow of an accurate idea as to its character. It is supposed to be of German origin.

The movement bears the signature Jo: Mies (or Jo: Mief).

We are indebted to M. Garnier for permission to publish a description of this interesting specimen of horological art of the 16th century. Creations of this description are far from being useless. Should the past really not always furnish the lessons for the future?

Odd Contrivance for Lighting a Candle.

HEAVY sleepers or nervous people, when awakened during the night by the ringing of an alarm clock, are liable to do some damage in their half-awake condi-

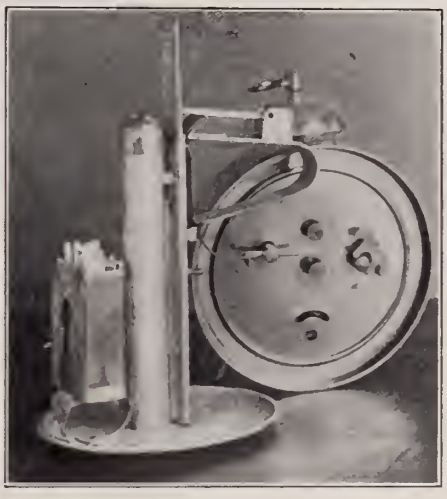


Fig. 1.

tion in the darkness. This consideration has suggested to a philanthropic inventor a contrivance by means of which, when it is



Fig. 2.

connected with the alarm clock, a night light can be in evidence while the alarm is ringing. This idea has been carried into effect in various ways, but it has always been abandoned owing to unreliable working.

Felix Anderle, a clockmaker in Tetschen (Bohemia), has again taken up the idea and constructed an apparatus which, from its simplicity, may be relied upon for effective operation, and has, moreover, the great advantage over its predecessors of cheapness. Fig. 1 shows the contrivance before the lighting of the candle. The latter is forced upwards by a spring in the same case, and is provided with a cap, through an opening in which the wick can pass freely.

A slat in which the igniting surface of a match-box can easily be inserted is jerked

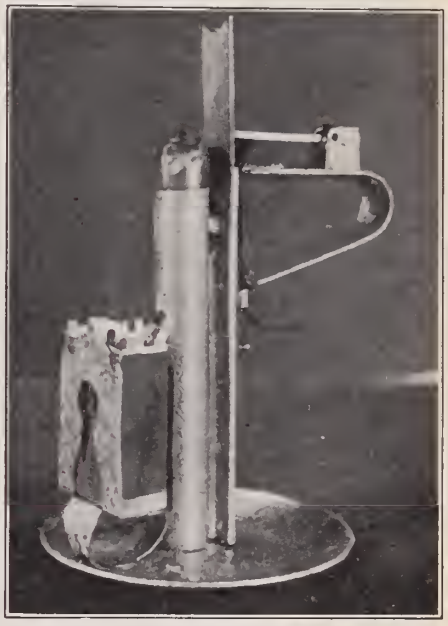


Fig. 3.

downward by a wire lever set in operation by the peculiarly constructed winding-up crank of the clock during the ringing of the alarm. By this means a match, the holder of which is pressed against the slat by a spring, is ignited. The burning match with its holder is then forced forward and lights the wick of the candle, as can be seen from Fig. 2.

Fig. 3 shows the candle ready to be placed alongside of the alarm clock.

The business of the late Axel F. Anderson, New London, Conn., will be discontinued.

Arthur B. Brinkley will continue the business of the old firm of Brinkley & Bevan, Haviland, Kans., which recently dissolved.

The Waltham Watch Co. has issued the following financial statement as of March 31, 1908: Assets—Real estate, $1,170,067; machinery, $2,624,226; merchandise, $1,054,841; Eng. and Can. cases, $84,035; supplies, $1,297,224; watches in process, $1,672,605; patent rights, $4,501,000; due from agents and in office, $102,597; accounts receivable, $24,398; cash, $110,822; value of insurance policies, $35,729; miscellaneous, $6,049; total, $12,683,597. Liabilities—Capital stock, $11,500,000; accounts payable, $329,643; surplus, $853,953; total, $12,683,597. On March 31, 1907, the surplus was $720,960.

Excelsior Watch

WHAT shall the Jeweler sell to the two million persons who come to the watch-carrying age every year?

They need a reliable time-piece. They *must have* a popular-price article.

Every one is a possible customer for an Excelsior— the only watch that offers them real accuracy, dependability, and neatness with the advantage of low price.



Every Excelsior movement has 7 jewels, quick train, cut expansion balance, Breguet hairspring, stem-wind and pendant-set (except 18-size hunting, lever-set)—cased and timed at the factory, and supplied *complete*, with a printed price ticket that *fixes* the retail price everywhere and assures you a rightful profit on every sale.

Made in 6, 12, 16 and 18 sizes, in plain polished, engine-turned and fancy engraved cases, of three grades—gold filled 20-year guarantee, retailing at $9.00, open face; $11.00, hunting. Gold-filled 10-year guarantee, $6.50, open face; $7.00, hunting. Silverode (wears like silver), $4.50, open face; $4.75, hunting.

Inquire of your jobber and write to the factory for literature.

New York Standard Watch Company
Jersey City, N. J.


EXCELSIOR
WATCH
FL
NEW YORK STANDARD WATCH CO. Jersey City N. J.



Lifting Watch so Dial Faces the Wearer

LOST—Friday morning, red enameled watch (Schumann make), set with fleur-de-lis of diamonds. Suitable reward if returned to Main Floor Superintendent, Macy's.

LOST On May 8, lady's gold watch and chatelaine, between Erie Ferry, 23d St. and 19th St.; reward. Return to Adelaide McKain, care Jas. R. Keiser, 11 West 19th St.

$15 REWARD for return of gold watch, with raised monogram, "M. C. B.," and gold chatelaine pin, lost Thursday, April 30, or Friday, May 1. T. Kirkpatrick & Co., 334 Fifth Ave.

LOST—Lady's open-faced gold watch, between 11 and 12 o'clock a. m., May 12, fleur-de-lis chatelaine, initials "V. M. D." Mrs. V. M. Davis, 3 West 24th St.

The above advertisements were clipped from the Lost Column of one of the daily papers.



Showing Watch Worn with Dial Outward

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.



Watch worn as Chatelaine, showing it lifted to read the time

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed under Wachter Patent. Patented July 25, 1905; May 21, 1907.



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

21 and 23 Maiden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View
Showing Watch Turned in Swivel Brooch

The Only Permanent Flower Clock in the United States.

A HOROLOGICAL curiosity is the floral clock, which is one of the novelties of Water-Works Park, Detroit, Mich. This timepiece has been in operation 14 Summers and has attracted the attention of the thousands of visitors who go to the park yearly.

Not alone in its floral dial, but in the mechanism as well, the clock is unique. It is a water clock, operated by water from the pumping station near by, and its present good time-keeping qualities are the result of interesting experiment. During the Winter season it is dismantled and the mechanical parts are put away.

The dial is the front of a large mound, the flat space being 10 feet square. Inside the mound is a small chamber containing the mechanism. In a large iron frame there is hung a 24-inch wheel of galvanized iron, the rim consisting of a series of buckets. A jet of water from a reservoir strikes these buckets on one side so that they sink as filled, turning the wheel and emptying into a spillway.

Gear wheels set on the axle of this large wheel actuate a wheel series which move the hands, these smaller wheels being pinioned and hung on the frame as in an ordinary clock case. As at first built by Superintendent E. A. Scribner, the wheel was run by a water turbine, but this did not give good results, the water pressure varying. Albert Fischer, a model maker, was called upon to rebuild the clock, and he built the present device. By the substitution of a reservoir for the direct jet from the stand-pipe, the pressure and consequent speed of the wheel is in this manner made uniform.



BEAUTIFUL FLORAL CLOCK IN WATER-WORKS PARK, DETROIT, MICH.

The face of the mound which is practically perpendicular, is renewed each Spring, the dirt being hammered hard, after which the surface is planted with moss. The various colored plants forming the designs are embedded in the moss and held in place by a wire screen of fine mesh until they take firm root. After once being prepared for the season, only ordinary gardening attention is needed.

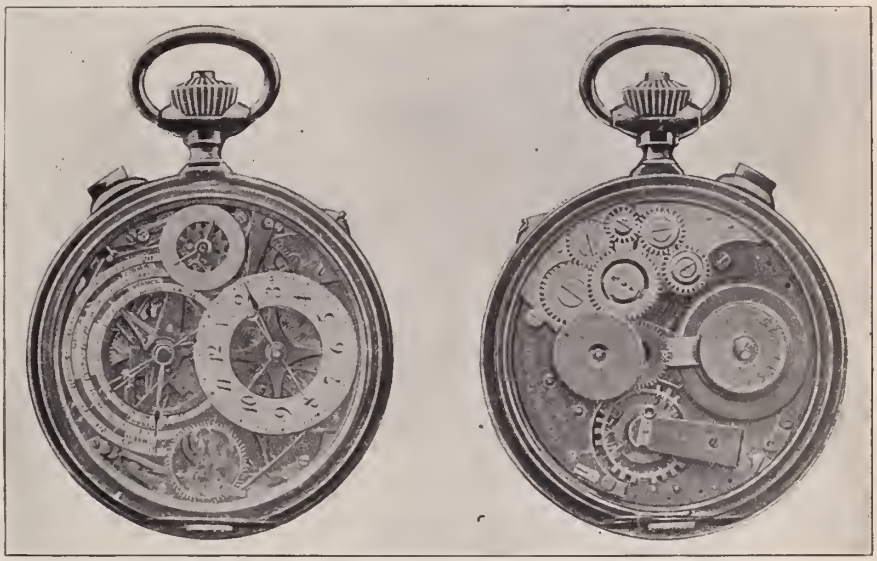
It has been customary to vary the design from year to year. The entrance to the clock room is covered by a lid holding earth in which grass is planted so as to conceal the opening. Adjoining the floral clock is a calendar flower bed which is changed each day to show the month, day of the month and day of the week.

Elmer E. Freeman, Carson, Ia., has been succeeded by Fred. D. Stitt & Co. The latter firm has also bought out the business of S. M. Johnson & Co., of that place.

A Complicated Watch.

(Translated for THE JEWELERS' CIRCULAR-WEEKLY from the *Revue Chronometrique.*)

SINCE the abolition of organized societies, which controlled and supervised the production of noteworthy horological inventions of novel construction, apprentices and workmen have felt prompted to make individual efforts for the making of so-called masterpieces of complicated and automatic horological combinations. It is therefore most gratifying when a well-known workman produces from pure love of his art an object such as is illustrated herewith.



FRONT AND BACK VIEW OF GALLIOT'S COMPLICATED WATCH.

Charles Galliot, of Paris, set himself a task which took him six years to accomplish. The fruit of his labor consists of a complicated watch, in the construction of which nothing has been left to chance but the details of which have been laid out by design to its most minute parts and which have not been altered by file or graver.

On the lower part of the dial are indicated in hours, the minutes and half dead beat seconds.

Shown on the dial to the right are the days of the week, the day of the month and the number of days in the month. The phases of the moon are shown on the dial to the left.

On the upper part of the dials are a metallic thermometer, from 20 degrees to + 30 degrees; equation by gaining and losing of true time on mean time; perpetual date with resetting attachment from the first to the last day of each month.

On the movement side are shown the rewinding mechanism with setting hands' pushpiece; indicator of the development of the mainspring on the mainspring itself. Universal time is shown by a movable dial, divided into twice 12 hours, showing the time in the principal cities of the globe. The action of a fuse is shown by an auxiliary spring and the chronometer escapement beating half seconds.

The size of the case, which is made of gold, is 22 lines, or 65 millimeters.

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Practical Course in Adjusting. **Published Price, $2.50. Special Reduced Price, $1.50.** All Jobbers, or Jewelers' Circular Publishing Co.

WANTED WATCHMAKERS everywhere to know about
URICH Perfect Fitting
CASE SCREW WASHER



Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:

Single Dozen, - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - $1.50 Pat. app. for

For sale at all Jobbing and Material Houses.
S. URICH, P. O. Box 1942, New York City



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

Pointers for Watchmakers and Repairers

is the title of a little book issued by the manufacturers of

New England Watches

It contains illustrations of the escapement, and is brimful of information which every Repairer of Watches should know. It will be sent free upon request.

The New England Watch Co.

Waterbury, Conn.

Chicago San Francisco

Ball Watches
THE RAILROAD STANDARD

The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

Minneapolis, March 12, 1908.

Gentlemen:

Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds. Very respectfully,

L. L. WILLIAMSON.

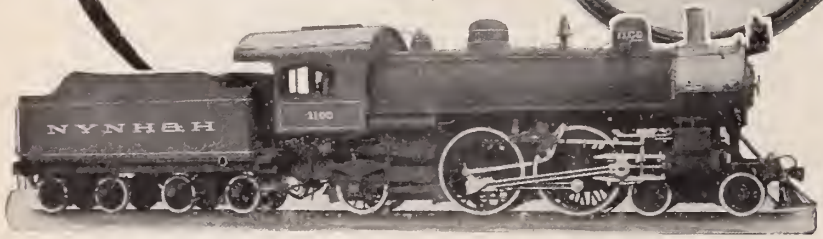
Railway Watch Inspector
1717 E. Franklin Ave.



The Webb C. Ball Watch Co.

Ball Building, Cleveland **Railway Exchange, Chicago**

Pacific Type Fast Express Engine for New York-Boston Service.

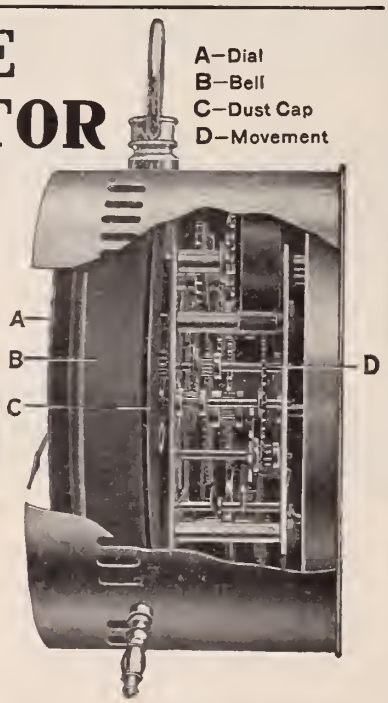


THE ROTATOR



FRONT VIEW

A—Dial
B—Bell
C—Dust Cap
D—Movement



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

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ROY WATCH CASE CO.
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Learn Watchmaking

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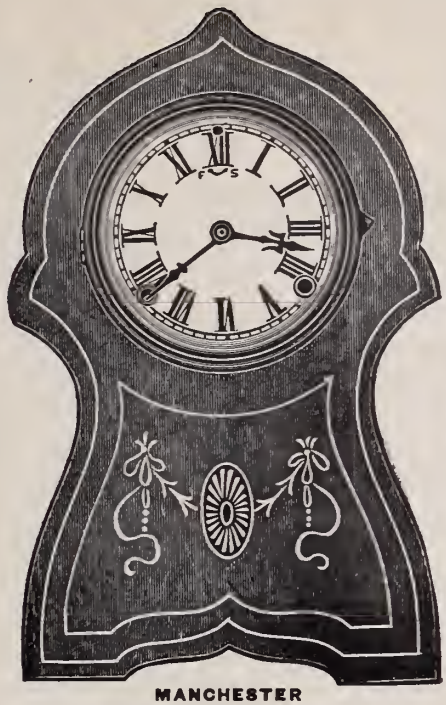
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Size 13¼ x 9¼ in. Made of steel richly bronzed, with wood back, and support. Brass hooks. Very impressive. Ask for it.

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK



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Height 13¾ in. Width 8¾ in.

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Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

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New York Salesroom, 37 Maiden Lane

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Pedigree of a Watch Case.



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DEMI-HUNTER

If you drive a horse you love a standard bred animal. There is pride in pedigree, it means recognized excellence. With an **A.W.C.CO** case there is the same pride of ownership for it means recognized excellence and elegance.

Some people like these old fashioned half-Hunter Watches. We carry them in stock in Jewel size, 12 size and 16 size, 14K. and 18K.

Sold by us directly to you.

American Watch Case Co.
9-11-13 Maiden Lane New York

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J. J. ELLIOTT & CO. LONDON

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in Engraving Blocks

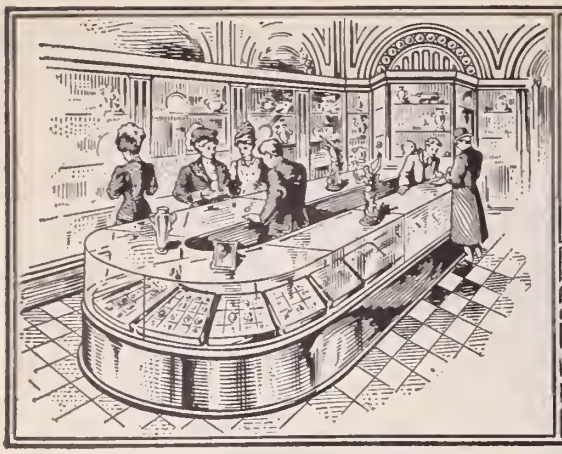
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Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

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Balance Hole Jewels. Size of the hole numbered on setting. Saves time and duplication. You can order just what you want. If your jobber does not handle them, send to us. Made for all kinds of American movements.
Ruby and Sapphire, $1.25 per dozen
THOS. J. JUZEK & CO., Elgin, Ill.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Original Suggestions for Constructing Artistic Shelving

Written Expressly for the Jewelers' Circular-Weekly by C. W. Coumbe

(Continued from issue of May 13.)

THE cruciform "break" in the shelving on the left-hand wall of this deplorable attempt at illustrating our discussion is built with the view of furnishing a niche wherein to dispose of a "grandfather's" clock (the kind that is "too tall for the shelf"). In Fig. 3 the writer has made a "try" at depicting a suggestion as to how to "group" a clock display in such a disposal of shelving. It is scarcely necessary to say this is a "rough" sketch. That fact is evident, if the clocks are not. The desired feature, however, is attained. The proof is there that the shelf line is broken and much to the advantage of the display.

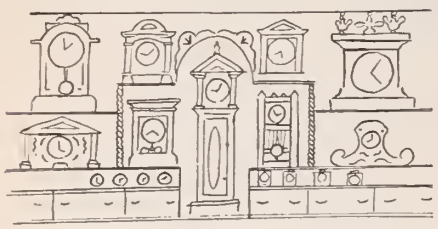


FIG. 3.

In or about the center of the right-hand wall of Fig. 2 are two lozenge, or diamond, squares, inserted to kill the monotony of that same wall shown in Fig. 1. The interruption in the tier of shelves is so diminutive that in fact if not in the illustration it would look somewhat "lost" or lonely in a real 50-foot long wall space. It aids, however, in showing the writer's intent, and at the same time proves his contention. It shows that a small breach in the rows of shelves is better than none at all. In Fig. 4 mild attempt has been made to suggest how to dispose of such diamond-shaped interruptions. The appearance would be enhanced by extending the width with one more "diamond" frame and adding two above and two below by extending the frame lines in both directions. In making or drawing for the pages of a trade journal to show such an extension of the plan it would become necessary to reduce the dimensions of the "lozenges" by a half and leave the decorative features and the bric-à-brac on the shelves even less recognizable than at present.

In the rear of our store (Fig. 2), posing in the same wall as the doorway, a weak effort has been made to show a rectangular break in the shelving. The effect is so far from the desired aim that Fig. 5 has to come to the rescue and more clearly explain the disposal of such a "square deal." In that illustration it becomes clear a coffee "set" can be far better displayed when not posing each piece on the same plane. It proves that the separate pieces can be better examined separately because not obtruding so much on each other as when placed in a straight line, one after the other.

At this point, perhaps, it will be best to remind the retail jeweler who takes up this question of art shelving that the object of this article is not to illustrate pictorially how much can be done in this line of action. The diagrams are produced as examples solely to prove how much of an improvement so little a change in the conditions brings about. To obtain adequate "relief" in shelf disposition at least from two to three "breaks" in each wall are necessary. And while in these crude sketches diagonal and perpendicular features have been brought into play, the limit of selection possible is wide. In Fig. 3, for example, a slight archway suggests numerous possibilities in circle sections, or arcs, that could be brought into combination to form club-like outlines with three arcs or four-leaf shamrock openings in the shelving with four arcs.

It is likely to be claimed by some few readers that all such irregular disposal of shelves is impracticable and that such "breaches" in the regular lines of shelving weaken the sustaining power to the danger point. Of course, the columns of THE CIRCULAR-WEEKLY are not dedicated to carpentry, nor is there necessity to go into a cabinetmaker's discussion. Any expert cabinetmaker will, with the aid of iron straps bent to the desired angles and curves by his blacksmith, obtain the supports necessary for arch or angle. His art tells him how to set such artificial supports flush with his woodwork and entirely hidden from view. Indeed, the art effect in shelving would be still further improved by having short "flying" shelves (shelves detached entirely from their surroundings). This, of course, necessitates their being sustained from the rear by brackets. Such fixtures (known as *consoles* to the trade) would furnish admirable offsets for large bowls, cases or other similar single pieces. But it is not necessary to dilate on the constructive side of our shelf proposition.

The jeweler may see this broken distribution of shelving at the back of the bar of any respectable café.

The expression has been made use of in

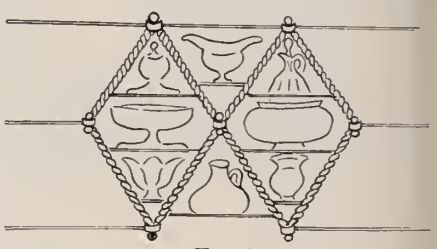


FIG. 4.

a former column in this article: "Let the shelves conform to the goods" and not the goods to the shelves. The crude outlines of clocks, bric-à-brac and table service in Figs. 3, 4 and 5 are intended to convey the suggestion that the shelves can be adapted to fit the goods "snugly." If they fail to convince, at least the fact remains indisputable that a broken "group" of shelves affords



FIG. 5.

such fitting facilities as no straight-laced continuous tiers can ever do. And if this short disquisition tempts one of THE CIRCULAR-WEEKLY's retail readers to make a serious attempt at modifying his shelving facilities and breaking away from their present condition the writer's purpose will be attained. The defects in this description of methods will then be worthy of forgiveness and a start will be made toward improving a branch of store decoration, the sore need of which is so apparent that it seems strange those clever fixture men have not done it long since.

[THE END.]

Storekeeping Department.

An Interesting Window Display.

ONE of the prettiest and most attractive window displays ever seen in Council Bluffs was that shown by Emil H. Leffert for the Easter season. In the east window was properly laid the necessary silver and glass for a 10-course dinner. A rich background of black velvet was touched up with real Cluny centerpiece and doilies. Bride's roses, asparagus ferns and pink candle shades complete the decorations. Place cards are dainty water color sketches.

The theme of the whole was illustrated by a water color sketch of "The Girl at Home" "waiting for that little piece of silver to add to her collection," with the hint unobtrusively tucked away in a corner to "take home a spoon or a fork." The display was more than a mere advertisement. It was a lesson in proper table-laying.

The west window was purely Easter. A feature was a large purple cross on the rich white background. A chick hitched to a wagonload of wedding rings gave life to the scene. It was understood that chick had just arrived for the Spring weddings with its precious load of golden bonds. This window showed a variety of suitable gifts.



SILVER AND CUT GLASS DISPLAY BY E. H. LEFFERT, COUNCIL BLUFFS, IA.

Didn't Use His Own Goods.

ON his last visit to New York, William Jennings Bryan declined to answer one of a Washington correspondent's questions.

"I shouldn't know my business if I answered such a question as that," said Mr. Bryan, smiling. "Everyone must know his business, otherwise failure follows; and I'm sure you wouldn't want me to fail like the young salesman of fountain pens.

"There was, you know, a young fountain pen salesman who, to his great joy, succeeded on his first trip in persuading a stationer to order 500 pens. But all of a sudden the stationer's manner changed.

"'I countermand that order,' he barked, and hurried into his private office.

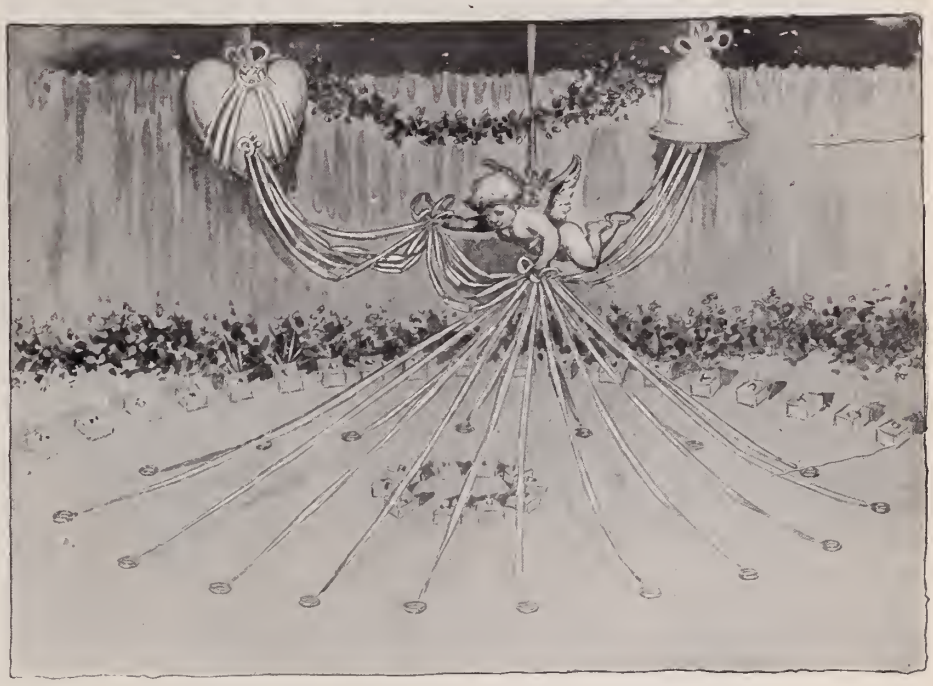
"Later in the day his bookkeeper said to this stationer:

"'May I ask, sir, why you so suddenly countermanded your order for those pens?

"'The young salesmen,' the other answered, 'booked my order in lead pencil.'"—*Washington Star.*

An Original Window Display for the Month of June.

HERE is a dainty window display for the wedding month, designed chiefly to call attention to wedding rings. There is a Cupid suspended in the center of the window, a plaster cast of which can easily be secured at a small outlay. The figure holds in its hands bands of ribbon, which are fastened to the heart and wedding bell on either side and drop gracefully so as to form a circle of wedding rings at the end of each band.



AN ORIGINAL WINDOW DISPLAY FOR THE WEDDING SEASON.
[Drawn expressly for THE JEWELERS' CIRCULAR-WEEKLY.]

The heart and bell may be of white crêpe paper or other material, the paper probably being preferable. Displayed in the boxes, which, by the way, should be white, are engagement and other jeweled rings.

The garland in the high background and along the bottom of the window may be made of smilax, orange blossoms or any other floral effect appropriate to the nuptial season. More jewelry can be placed on either side of the window if desired, but simplicity is a desirable quality in this display.

The Only Way.

(SUSIE M. BEST in *Fame.*)

HE who seeketh after fame
Has to trumpet forth his name.

He that has some goods to sell
To the world the news must tell.

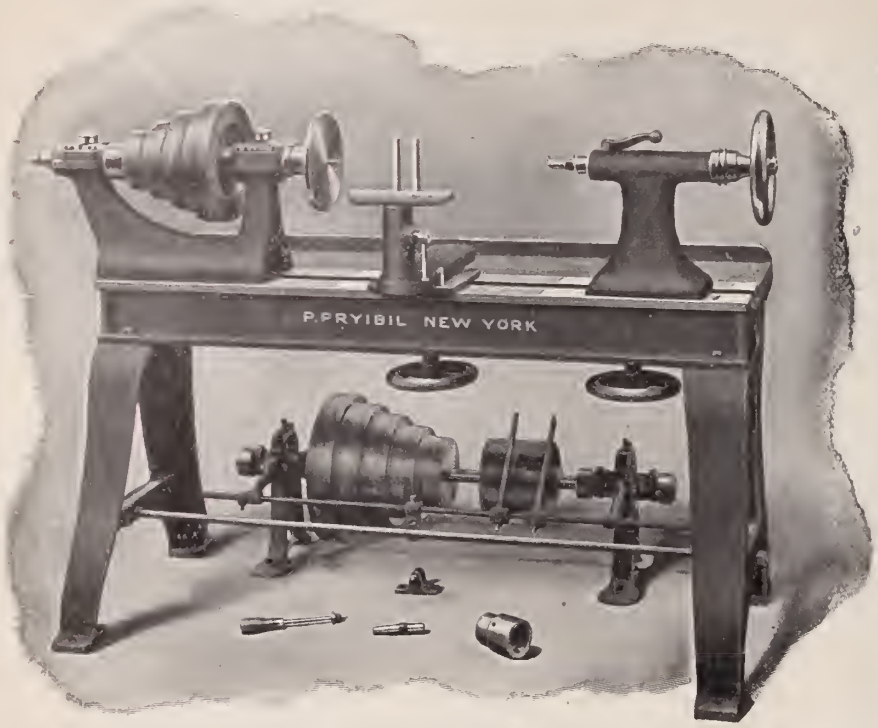
He that hopes to build a trade
Must not be of print afraid.

He that wants to catch the crowd
Has to call his wares aloud.

He that would new ventures float
Must induce folks to take note.

All this means, without disguise,
He who'd win must advertise.

George H. Catlin, St. Joseph, Mo., has sold out.



Above Cut Shows Our

METAL SPINNING LATHE

We manufacture these lathes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

Write for Catalogue

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1908

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for every purpose where accuracy is required.

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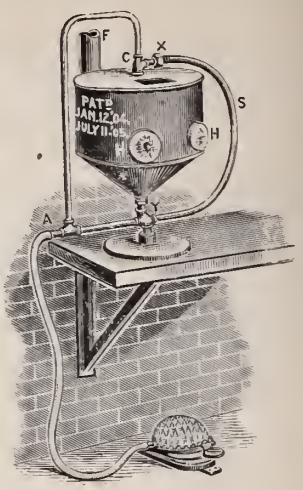
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The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or change, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

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DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO.	Lancaster Pa.

RANLETT & LOWELL CO.

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2135.—**Roman Coloring.**—*Will you kindly answer the following in your magazine? My Roman coloring is unsatisfactory. I make the solution as follows: To one quart of hot sterilized water I add one ounce of cyanide of potassium, one ounce of bicarbonate of potassium, one-half ounce of carbonate of potassium and three 15-grain bottles of chloride of gold (Mallinckrodt's). The solution when finished remains white, although the color it gives to jewelry is quite good, but does not last long, soon becoming pale and brassy looking, while the solution may turn to a light blue color. My current is such that upon holding both wires you can hardly feel the current, although when brought together small sparks can be seen. What I desire to get is that rich yellow which is almost the color of the anode itself.* *M. A. H.*

ANSWER:—If the gold plating appears brassy it is an indication that the current is too weak. The amount of current has a considerable effect upon the color of the deposit, a weak current producing a lighter shade, a medium current the rich yellow color, and a stronger current a redder color. The current should be strong enough in your case so that small bubbles will disengage from the anode when in use. Another cause of a pale plate is too much potassium, or the solution may have been overheated while working. During the plating the articles should be removed and scratch-brushed, then plated again, which operation may have to be repeated several times. The scratch-brushing should be done wet, with stale beer or bran water. When making another solution, try by dissolving the chloride of gold in part of the water; in another part of water dissolve a few ounces of potassium cyanide; add the cyanide solution, a little at a time, until the gold solution appears clear. Warm the solution, turn on the current and proceed to plate, moving the anode slowly about. With a good current and a rich solution this should produce a satisfactory Roman finish. If the pieces to be gilded are plain and polished, then it is more difficult to produce a rich color, and for that reason nearly all Roman gold finished articles are sand-blasted, or frosted, which assists very much in producing the rich yellow. For this reason also the scratch-brushing is resorted to, so that the surface may be somewhat dulled, which takes away the brassy appearance. The scratch-brushing is best done with a circular soft crimped brass wire brush attached to a lathe, but may also be done with a hand brush, there being no lathe which can be used.

QUESTION No. 2136.—**Frosting Names on Glass Tumblers.**—*How can I put a name on glass tumblers in an economical way? I find it too slow to grind the name on the glass, and I desire some faster method.* *F. N.*

ANSWER:—Names may be put on tumblers by the sand-blast method, which is both rapid and economical. A stencil with the name cut out as desired is made of thin sheet iron or copper and shaped to fit the glass. This stencil need not go all around the glass, but half-way around will be sufficient. The sand blast is directed on the stencil, which will frost the letters in a few moments. If the sand blast be in a room and no box around it a person can do over 1,000 in a day, but if the glasses have to be put in and out of one of the regular sand-blasting machines, more time will be required and a less amount of work will be turned out.

QUESTION No. 2137.—**Gold Polishing Powders.**—*Please give me a formula for making a polishing powder, suitable for brightening up repaired gold jewelry.* *G. P.*

ANSWER:—There are several powders used for polishing gold: (1) Good powdered gold rouge, moistened with alcohol, used with a cotton flannel buff; (2) 18 parts of chalk are mixed with five parts of talc, two parts of silica, five parts of alumina, two parts of carbonate of magnesia and two parts of jewelers' rouge; (3) rock alum (burned and finely powdered), five parts; levigated chalk, one part; mix and apply with a dry brush; (4) the gold workers' polishing powder is made with carbonate of lead, 2½ parts; carbonate of lime (chalk), 87 parts; carbonate of magnesia, 8½ parts; alumina, 21½ parts; silica, 13 parts; jewelers' rouge, 8½ parts; mix all well together.

QUESTION No. 2138.—**To Copper Lead Articles.**—*Can you tell us how to prepare a copper solution for the purpose of covering lead in small articles?* *P. J. Co.*

ANSWER:—To copper lead articles it is best to tumble the pieces so there will be a good polish of the lead. The copper plating is best performed in a revolving plating tub. The solution used in connection with the electric current should be prepared in a glazed earthen jar, and consists of water (as free from lime as possible). Half fill the jar, then dissolve blue vitriol in water by boiling and add it to the water in the jar, part of it at a time, until it stands at 15° B. Next add slowly sulphuric acid and keep stirring until the solution is 20° B. After the solution has cooled it is ready for use. A pure soft copper anode should be used. Coppering by dipping, without the current, may be done, but the covering is light and thin and it is impossible to produce a durable deposit. This dipping solution is prepared with sulphate of copper, 3½ ounces; sulphuric acid, 3½ ounces; water, one to 1½ gallons. The articles are first made as clean as possible by tumbling or polishing, and are then immersed in the dipping solution in an earthen dipping basket; they are moved about until the articles are covered with the copper. By heating the solution the coppering process will be facilitated. Another method is to put the pieces into a tumbling barrel with sawdust and enough of the dipping to moisten well; tumble a short time, after which the pieces will be covered with copper.

QUESTION No. 2139.—**The Letters "N" and "V" on Regulator Index.**—*Can you tell me what the significance of N and V on the regulator index may be? The letters usually put there are R and H.* *J. A. K.*

ANSWER:—The letters "N" and "V" stand for "nach" and "vor," respectively, in place of R and A on the regulator index, and are the same as F and S, meaning "fast" and "slow" in English.

QUESTION No. 2140.—**Soldering Platinum.**—*I have much trouble in making platinum soldered joints hold together. Can I use gold solder? If so, what kind of flux must I use?* *S. P.*

ANSWER:—Platinum alone will not fuse with ordinary solder, and it is therefore necessary to cover the parts or edges to be soldered with fine or 18-kt. gold. The soldering can then be done with any solder and the usual flux may be used. To secure a fine layer of gold on the platinum, where the soldering is to be done, clean the parts of the platinum, then heat to a white heat and "sweat" on the fine strips of 18-kt. or fine gold. The gold should soak into the face of the platinum. The best way to join two edges or pieces of platinum together is by sweating them, heating the two parts and joining together without the use of any solder or flux. This requires some experience; the platinum must be melted together and at the same time retain its shape. This is being done very successfully by many gold workers and repairers.

QUESTION No. 2141.—**Anti-Oxidizer and Soldering Fluid.**—*Please give me a formula for making anti-oxidizer for soldering jewelry or silverware, also for making a good soldering fluid for jewelers' use.* *A. O.*

ANSWER:—One of the simplest anti-oxidizers for jewelry and silverware is made by moistening whitening with water. Use this as a wash for the pieces to be protected. When dry, the places to be soldered should be freed from the whitening and should not interfere with the boraxed joints. The flux is afterwards quickly removed by simply washing off. Jewelers' soldering fluid is made by adding to alcohol as much chloride of zinc as it will absorb. One of the best fluxes, suitable for any hard soldering, is borax moistened with water into a paste.

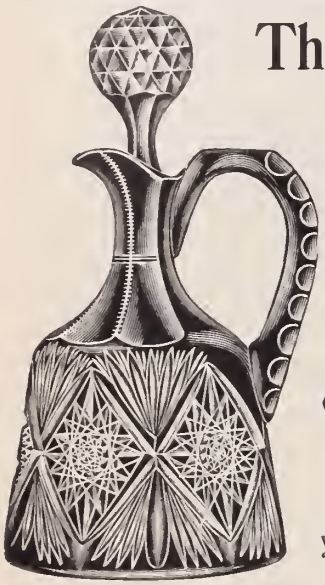
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NEW BEDFORD, MASS.

SUPERIOR SILVER PLATED WARE — RICH CUT GLASS WARE — ELECTROLIERS GAS PORTABLES, ETC.



No. 4935.—Smoking Set.

No. 692. Whiskey Jug. "Uncatena."

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CROUCH & FITZGERALD



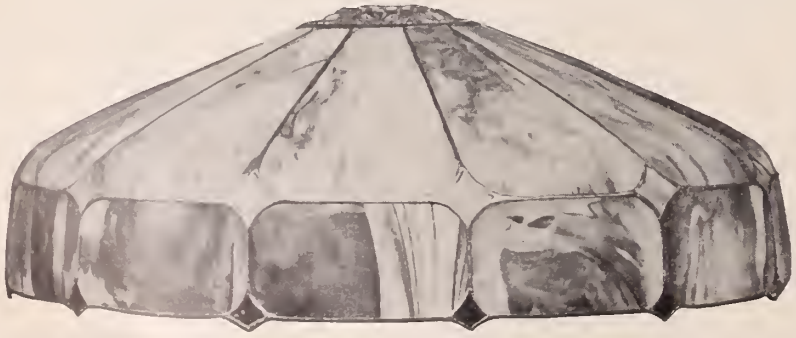
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FIGURES OF OLD SÈVRES STYLE.

By the Commentator.

ONE thing often eclipses many. A single famous line from a great factory may cast into the shadow others hardly less meritorious. Such a factory may be versatile, may express a diversity of genius; but the busy world hits upon one item, and makes its classification. We are prone to making classifications and generalizations which are apt to be superficial and incomplete.

These reflections are suggested by the versatility of the great factory at Meissen; a versatility which few appreciate. What does Sèvres stand for in the public mind? Almost every one would say that the name is synonymous with splendid, historic types of painted porcelains. This is true so far as it goes; but Sèvres embraces a good deal more. It is an instance of the one line eclipsing others, a case of incomplete classification. To review the various creations emanating from this wonderful establishment would be an exhaustive undertaking. Let us confine ourselves to a single line, the "old Sèvres" bisque statuary. Especially is this interesting now because it is enjoying something of a revival. It cannot be called new, becausc it is distinctly "old Sèvres"; but as a trade revival it possesses elements of novelty, and to the majority of consumers it may be really new. There is a sense in which "old" and "new" are merely relative terms; and anything is new to us when we recognize it for the first time, whatever its actual chronology.

There is an attractiveness about the diminutive. We like products that arc easily portable and that can be held in the hands. This statuary is not for the great gallery, the conservatory, the park or the garden. It is rather for the table, the shelf or the cabinet. The virture of a sculpture is not to be judged by the bulk of the marble any more than a painting is gauged by the spread of canvas. It is the execution, the technique that counts, not the size. Here the technique and execution are remarkably fine. Indeed, the first thing that strikes the observer is the perfection of detail that characterizes these statues. Every element is wrought out with exquisite skill.

This illustrates in a general way the difference between French and American design. We aim at quick and bold results. The reader may remember the old Rogers Groups, popular some years ago. Modeled in bold and simple lines, they conveyed a homely message in a homely way. These Sèvres statues introduce one into a different atmosphere. The themes are mainly classic, and are developed with rare dignity and beauty. There is grace in every pose, while the composition and *tout ensemble* are always charming. Each piece is invested with a certain "spirit" to which the sympathetic observer instantly responds.

Some interesting examples present bronze combinations. The writer has not always viewed combinations with favor. They have sometimes seemed to savor of the hybrid in art. It must be admitted, however, that where the bronze is appropriately placed, much of this objection disappears. For example, where the bronze is used for a helmet, breastplate, shield or spear, the effect seems natural and the note of discord is absent. The warmer tone of the bronze may even afford a pleasant relief from the cold whiteness of the statuary.

As one combination suggests another, the trade finds these statue pieces effectively combined as a setting for lamps. The grouping of lamp and statue has long been popular, although where both are wrought of the same substance the effect of contrast is lacking and the statuary loses emphasis. In the combinations referred to the contrast is present, yielding full value to the statuary as the decorative element. As the lamp serves to illuminate the statuary, the artistic effect is heightened.

It is hardly necessary to say that so far as commerce is concerned Sèvres is now the name of a style. Little or no genuine Sèvres ever reaches the market. That such perfect and charming examples and reproductions of this style are available is, however, a cause for congratulation. The jeweler who conducts an art department will find comparatively little that is new for that department. Art producers, like other producers, respond to market conditions. In the absence of the new we can always return to the old. This old Sèvres statuary carries the magic of a famous name, and presents it from an unfamiliar point of view.

A committee of the directors of the Illinois Manufacturers' Association has decided that 200 members of the association will go to Japan, China, Korea, the Philippines and other countries within the next six months to work for the extension of American trade. The committee will be transported to Japan in a special steamer.

A Bronze Bust of Pope Innocent X.

A RECENT acquisition to the department of sculpture of the Metropolitan Museum of Art, New York, is a bronze bust by Algardi, showing Pope Innocent X, which is illustrated on this page. In speaking about this bust, the *Bulletin* of the Museum says:

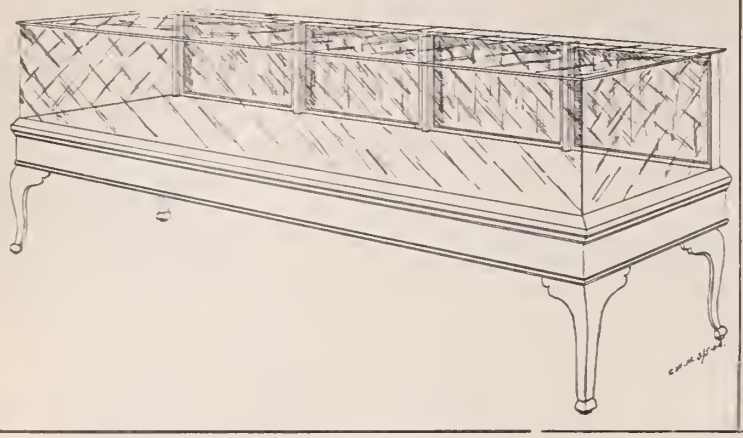
"The bust is a life-size portrait of the Pope clad in ecclesiastical vestments, calotte on head, and about the shoulders an embroidered cope, the design of the orphrey embracing the olive branches, dove and *fleur-de-lis* of the Panfili family, of which he was a member. The face is bearded, dignified and benignant in expression, there



BRONZE BUST OF POPE INNOCENT.

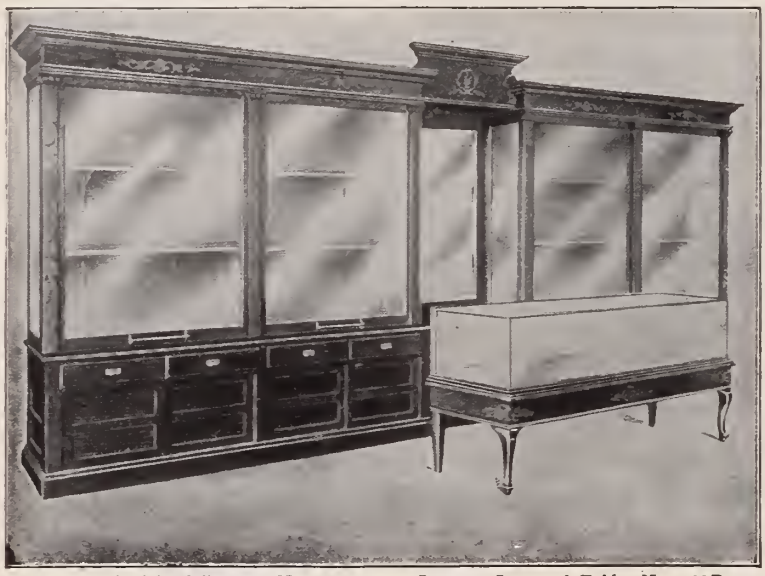
being an especially kindly look about the eyes, which are directed slightly to the right. One feels instinctively that it is a good portrait, aside from the beauty and finish of the modeling.

"Alessandro Algardi was born in Bologna, Italy, in the year 1602. Having studied drawing with Lodovico Carracci, he turned to sculpture under the instruction of Cesare Conventi. At the age of 20 he went to Mantua and entered the employ of Bertazzuoli, architect to Duke Ferdinand, having unlimited opportunities of study among the art collections of the latter. Called to Rome in 1625, he executed a number of statues, among them 'San Giovanni,' 'Santa Madalena' and 'San Filippo Neri'; a group of the 'Decapitation of Saint Paul,' and, in 1640, a colossal relief in marble representing the 'Expulsion of Attila by Saint Leo,' placed above the high altar of Saint Peter's in Rome, and said to be the largest relief in the world."



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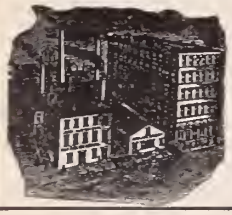
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Letters from Subscribers as to the Proposed Bill to Abolish Guarantees on Watch Cases.

MASON CITY, Ia., May 9, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

In reference to the proposed Gold Filled Case Stamping Act, I wish to enter my protest against any support to any measure unless it compels the manufacturer to stamp his product with both outside and inside thickness of the gold thereon and the quality thereof.

I have had so much to contend with in meeting the competition of the "Cheap John" cases when trying to sell good goods that I am getting disgusted with the so-called filled goods and "cut" them out whenever possible.

The gold filled case proposition would be exactly on a parallel with the silver plated ware lines in case the various manufacturers making single, double, triple and quadruple plated goods would guarantee them all to wear for 25 years. For every factory we have, we have a different gold value and one and all "Warranted" to wear 25 years.

If the gold value was stamped in each and every case it would be as easy to sell cases as it now is to sell plated spoons. I never guarantee spoons to wear any certain length of time, and it will not be necessary to do so with watch cases. The public as a rule are very easily educated on subjects of this nature.

When the cases are stamped with their relative thickness and quality of gold, then it is up to the customer to pay for what he gets and get what he pays for, and the jeweler can go to bed with an easy conscience and not think that some of those "bum" cases that he was fool enough to sell were likely to come back on him and the factory out of existence. I am,

Yours very truly,

J. H. LEPPER.

BLACKSTONE, Va., May 7, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Within the past few months I have read carefully many articles and opinions from jewelers all over the country, both in your journal and others, regarding the proposed Vreeland bill, to regulate the stamping of all filled watch cases, and I find there is a vast difference of opinion on the subject, although I believe the majority of the contributors of articles on the subject possibly favor the bill. However, since considering the bill, if I construe its meaning and aim correctly, I as yet fail to see how either the legitimate retail jeweler or the consumer will derive any benefit from it should it become a law. On the contrary, the retailer will unquestionably suffer from other sources equally as great as he now does at the hands of the "fake" case manufacturer.

As I now see it the legitimate retailer and the purchaser are the ones who now suffer more and need protection the most, the jobber is scarcely to be considered in the matter at all. I infer from several opinions that some regard this bill as projected solely to benefit some manufacturers and large mail-order houses, who now have in stock and on the market large quantities of inferior cases and fear the outcome when these cases will commence to be redeemed. Whether this be the cause or not I am not prepared to say or judge, though if such be the case they are not the people to have protection.

I am very much of the same opinion as a jeweler whose letter I see you have published in a recent issue, in which he says we could better afford to have "matters remain just as they are" than to have the Vreeland bill become a law, for it would be rather up-hill business to attempt to sell a filled case with no stamp at all; the retail jeweler has enough trouble already along this line, and should we attempt to educate our trade to buy cases without a quality stamp, we would undertake a task that would take a long time to accomplish with any degree of satisfaction, and our stocks of 20-and-25-year cases, which we now have, would be decidedly "dead" stock.

I wish to say that under the circumstances mentioned above I see no provision made where the case manufacturers offer to help us along this line. I should think they ought to agree to redeem such cases of their make as we now have, or give us new cases instead, stamped according to this proposed law, if there were any, so that we can be in a position to meet the issue with them on equal terms. I think such a provision should be made. I am in favor of a bill that will require the stamping of cases to be just what they are as to the fineness and thickness of the gold used, or the guarantee as to length of time they will wear. Either will do, only we wish the guarantee backed up by honest upright people.

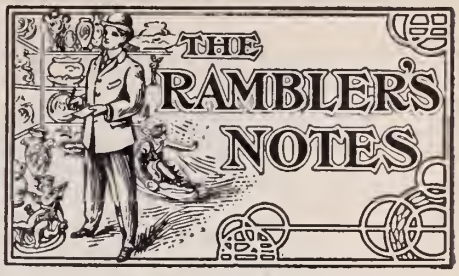
It is not the honest manufacturer to which this should apply, but to the maker of dishonest goods. As it now stands I will say that I am opposed to the enactment of the Vreeland bill. Yours very truly,

SAMUEL L. GRAY.

The Metric Carat.

THOSE who have followed the proposal to establish a uniform metric carat will be interested in a recent letter sent by Charles Ed. Guillaume, of Sèvres to Ludwig Schröder, Berlin, the founder of the new metric system. In this letter, for the text of which we are indebted to the *Deutsche Goldschmiede Zeitung*, Mr. Guillaume says:

"I have the pleasure to say that I have read the article * * * about the very interesting metric-carat. This article is now an international diplomatic question. The French government is now consulting all other governments for an opinion and advice as to how to bring the new measure over the entire universe. The reply from several governments have so far been very favorable. The United States, Italy, Belgium and Roumania accepted this reform without any objections. I sincerely hope that the question of the new metric carat system will be settled this year and will come into action in the most leading countries."



NOVELTIES IN ENGLISH CHINA.

DAINTY articles for the jeweler who carries a line of china are to be found at the salesrooms of John Davison, 12 Barclay St., New York, sole American agent for several leading British manufacturers. Among the offerings now on exhibition are afternoon coffee cups with gilded lining. These dainty cups are shown in a variety of patterns combining some pleasing color effects. Sugar and cream holders in a number of different patterns also come in new patterns. A dainty afternoon tea set is made up of four cups and saucers, sugar and cream holders, a small teapot and tray. A varied collection of Coalport urns in a number of sizes and shapes, embellished with hand-painted landscape scenes and flower patterns, are also among the articles which will appeal to the jeweler's clientele.

*

RICH CLOCKS IN NEW FORMS

INCLUDED in the display of clocks at the salesrooms of Harris & Harrington, 12 Barclay St., New York, is a mantel set finished in gold. The oblong base of the center piece is made of onyx and is embellished with a wreath in gilded effect. Resting on this base is a pedestal on which stand the figures of a man and woman. The woman has a spear slung across her back and holds on her arm a shield. The man holds a hunting horn in one hand. The figure of the woman rests one hand on his shoulder. The candelabra completing the clock set are finished in keeping with the central piece, each having four gracefully curved arms. Another clock seen at the same salesrooms has as a decorative scheme the figure of a woman standing beside an upright standard, on which is perched a cupid with one hand to his mouth as if about to impart to his companion some important secret. The clock is in the base of the standard and the whole rests on an oblong base.

*

A FINE BRONZE.

LE MINERAI is the name given a bronze statuette of a stalwart miner seen at the Fifth Ave. salesrooms of Tiffany & Co. The figure is represented as standing near a heap of coal on which lies a miner's pick. The figure of the man is rough clad and he is bareheaded and with sleeves rolled high showing sinewy arms. He holds a basket which is filled with coal. The figure is mounted on a square base.

THE RAMBLER.

Everett L. Miner, Concord Junction, Mass., is now at Foxboro, Mass.

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(See Text on Page 39.)

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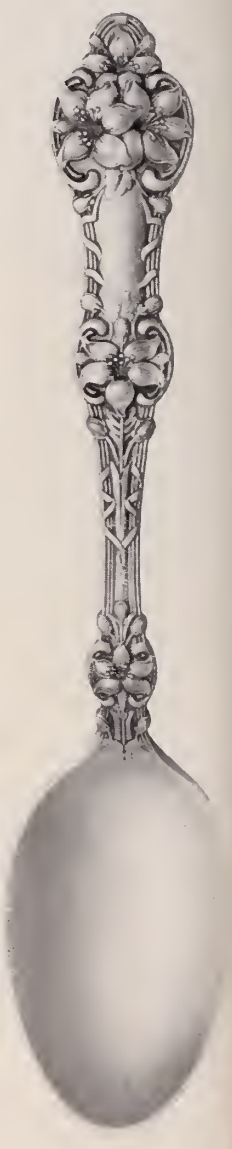
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There is just as much protection in a Fahys filled case as in a solid gold one.

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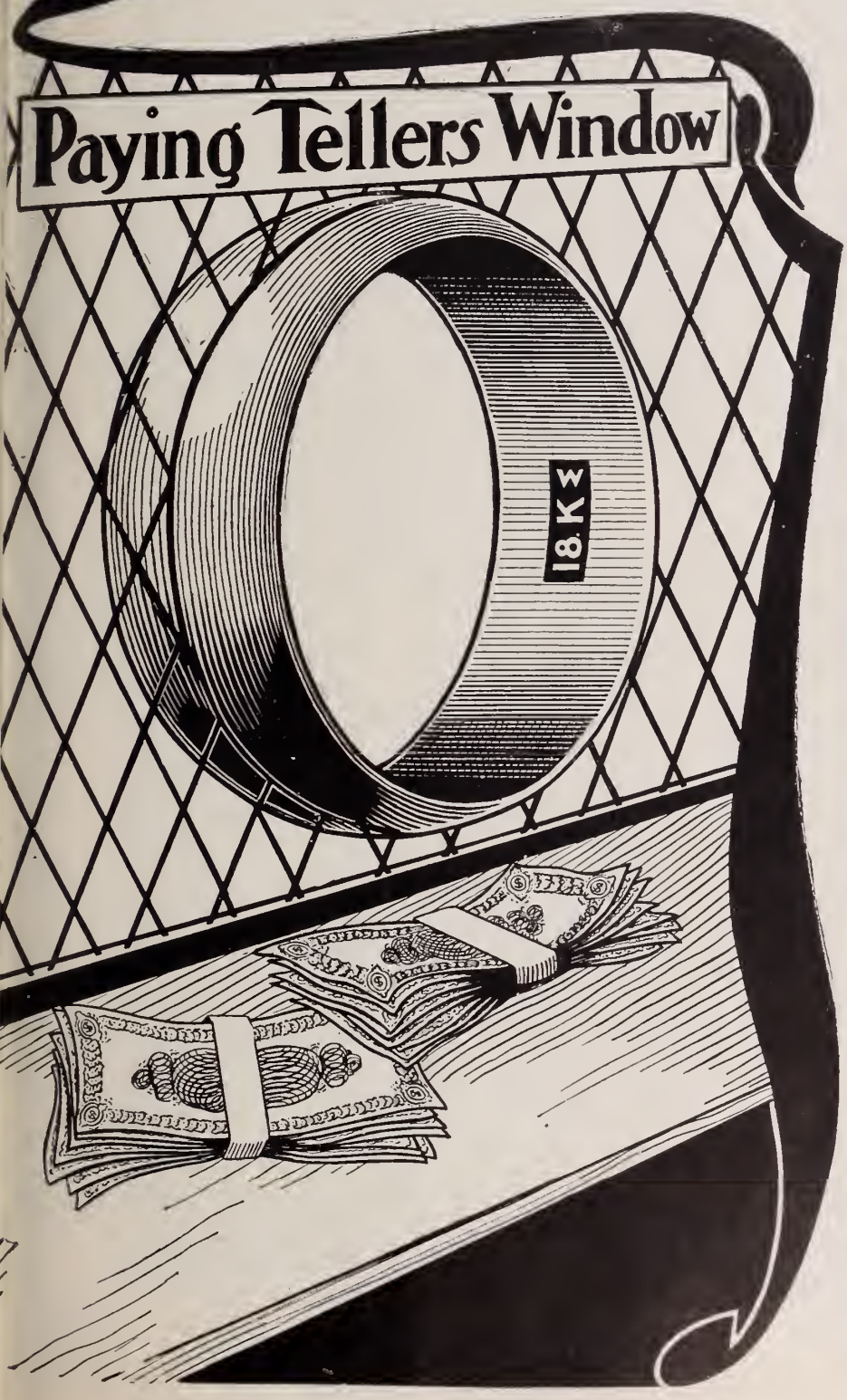
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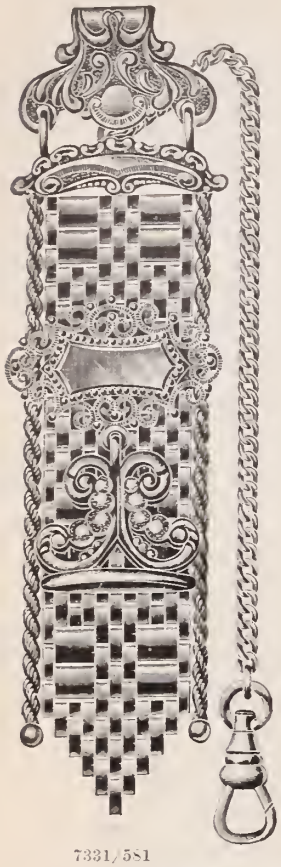
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You may rest assured that unless we had the goods behind these ads. that have been proven in the open market, we would not dream of spending our good money to exploit them.

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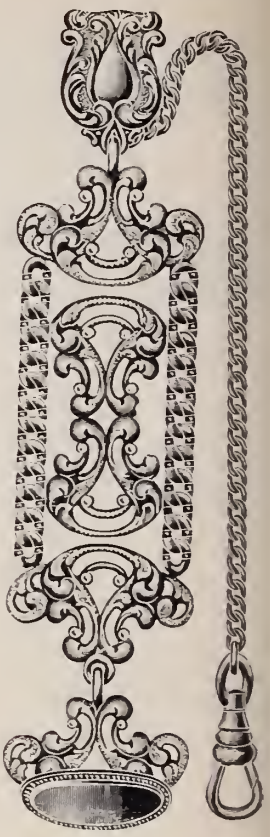
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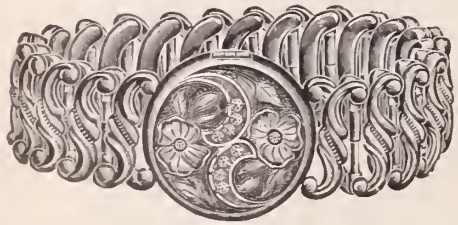
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6109

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The Minerva has been the most satisfactory adjustable bracelet yet produced, and at the new popular prices will be more desirable than ever.

For LESS MONEY THAN THE MINERVA, SEE THE

NEW VESTA LINE

The lowest priced rolled plate adjustable bracelet made and superior in construction to any of its competitors.

Don't fail to see it.



This trade-mark appears inside the cover of every box containing

MINERVA BRACELETS

Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

Sold only by
Fontneau & Cook Co.
Sole Sales Agents

THE MINERVA GIRL

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.



No. $\frac{7553}{150}$



No. A 43



⅔ SIZE

No. L 51



No. $\frac{7628}{1025}$



No. M 13



No. M 49

BEST IN THE WORLD FOR THE MONEY

Desirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

The D. F. Briggs Company

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

THE "400" SIZE

THE BEST, THE SMALLEST, THE HANDSOMEST LADIES' AMERICAN WATCH



"The Molly Stark"

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



"The Diadem"

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

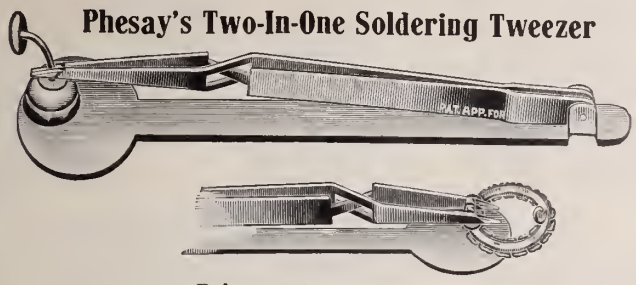
17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

Phesay's Two-In-One Soldering Tweezer



Price, each. 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

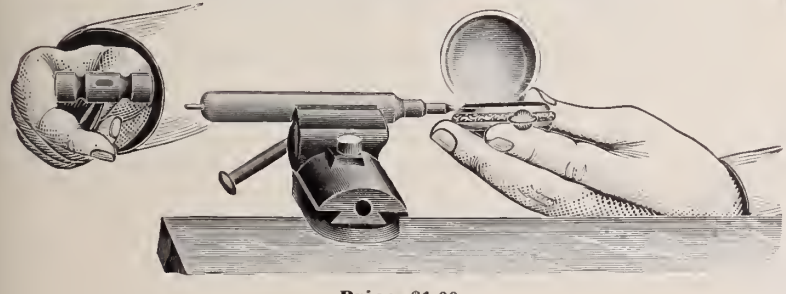


Combination Tool No. 60

Price, each, $1.25

Suitable as Roller Pin Setter, Pallet Jewel Setter, C. & F. Jewel Holding Device, Watch Hand Holder and Annealing Tool.

The New Nilson's Patent Rivet Extractor

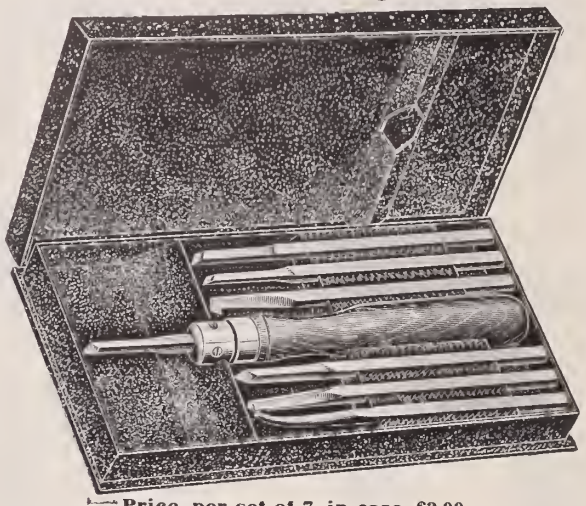


Price, $1.00

The most obstinate rivet will yield to this tool. Has two interchangeable points. The handle in vise remains stationary, the center is held in position by a stiff spring and when struck with a hammer permits only a slight advance of rivet. Leaves both hands free to use.

Rivet extractors innumerable have been sold with varying success; this is the best and appeals to the mechanic as something of merit.

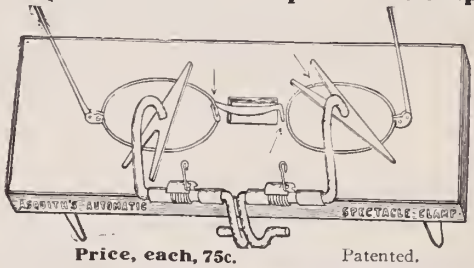
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickle plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Asquith's Automatic Spectacle Clamp



Price, each, 75c. Patented.

Makes the most dreaded job a pleasure. Press the two levers underneath resting the thumb on the asbestos directly above and the spectacle frames are put in or taken out instantly.

Holds rimless bridges perfectly.

It holds a frame for soldering the nose piece, or nose piece to eyewire, or soldering the eyewire by removing but one lens, this prevents getting the lens in wrong as they frequently are of a different strength.

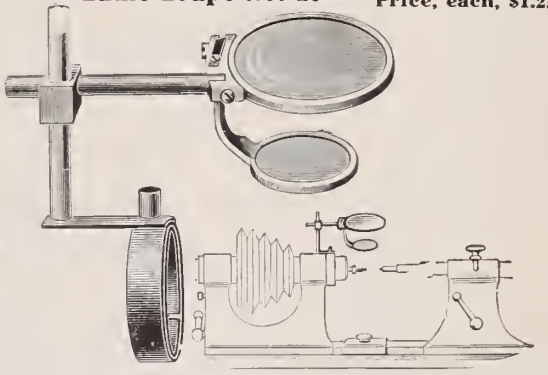
Has adjustable spring tension just right for each job.

Has two pieces of fine grained asbestos in each clamp making four clean surfaces by turning over.

Stands on feet so does not have to be held.

Lathe Loupe No. 25

Price, each, $1.25



A most useful article, devised by a practical watchmaker. Easily applied to any make lathe. If great power is required, bring into action the two lenses; otherwise swing the small lens out of place. Rings of two different sizes are furnished with each loupe to meet all requirements.

A glance at the illustration will demonstrate the usefulness of the article, as it will enable anyone to inspect work without bending close to the work with ordinary eye-loupe.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York





The Chas. M. Robbins Co.
MANUFACTURING JEWELERS
ATTLEBORO. MASS.

CLASS PINS



Are You Familiar With It?

The Sternau Coffee Machine will interest your customers and make new ones for you.

It makes the finest coffee, not by boiling, but by distilling. Thus the fine flavor and the wholesome properties of the coffee bean are retained.

The Sternau Coffee Machine is a salable and profitable article to stock. We are selling them throughout the country to progressive jewelers who are introducing a line of specialties into their stores to increase their sales.

Write for further information and booklet.

S. STERNAU & CO.

Makers of
STERNAUWARE
Consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

New York Showrooms
BROADWAY COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

MAKERS OF FINE
·DIAMOND·
·JEWELRY·

IMPORTERS OF
·PRECIOUS·
·STONES·

REG. IN U.S. PAT. OFF.

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, MAY 27, 1908 Vol. VI. No. 1

We respectfully announce that our Sixth Annual Exhibition will take place August 24th to 29th, inclusive, at our offices. Our past displays have been remarkably successful. Good times are ahead of us again, and we intend to make this Exhibition more important to a greater number of Jewelers than the previous ones; for, to meet the great demand which has made it imperative to do so, we intend to incorporate into our stock a large line of inexpensive goods.

The founding of this establishment was due, not only to the attempt to create a need, but to satisfy one. It requires but a moment's thought to realize the advantage of dealing with a firm that manufactures its own mountings and imports all its materials — there is a wonderful saving — no middleman's profit. Add to this the attraction of distinctive and exclusive styles, qualities that cannot be bettered and prices always moderate, and you have the sum total of our ability to be of service to you.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."

OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

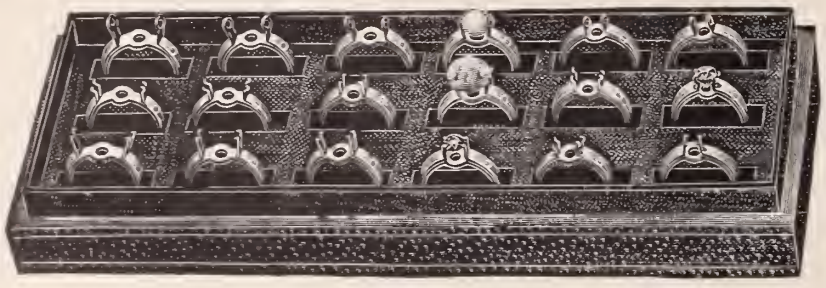
PROVIDENCE RHODE ISLAND

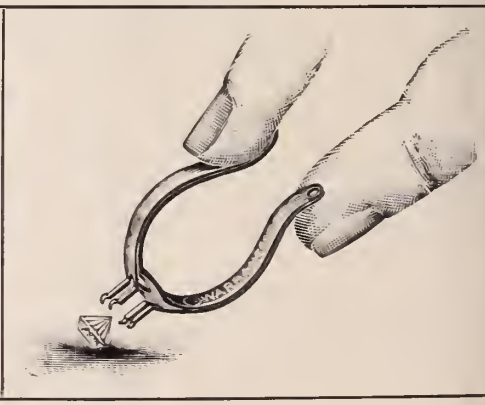
New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	$6.00		
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

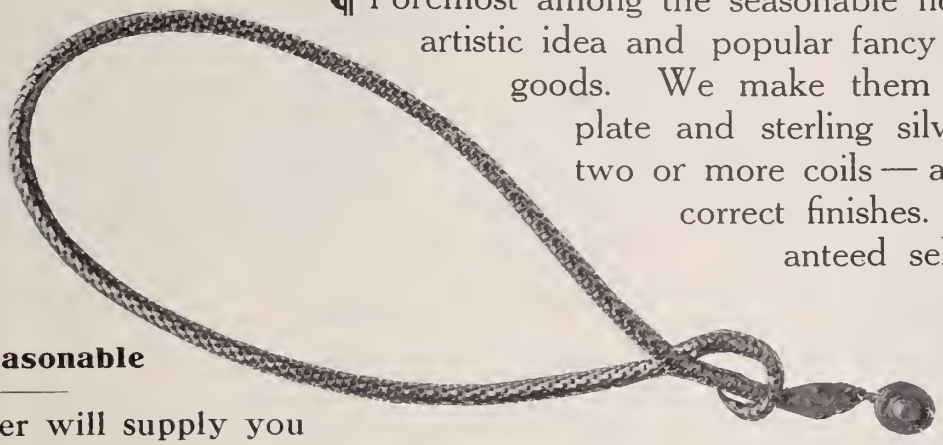
47 Maiden Lane, New York

Selling Agents for United States and Canada

Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by **WHITING & DAVIS**

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.

SOLD DIRECT TO THE RETAIL TRADE ONLY

FEATURES OF OUR LINE

The UNIQUE, ARTISTIC and UNUSUAL, together with BEST WORKMANSHIP, SUPERIOR QUALITY and PERFECTION IN FINISH



296



624

SASH BROOCHES
in gold-filled, finished in rose or dark green (antique).

Sash Brooches



237



316

We use finest imitation stones and can furnish any stone or color required.

We Manufacture in GOLD-FILLED and STERLING SILVER

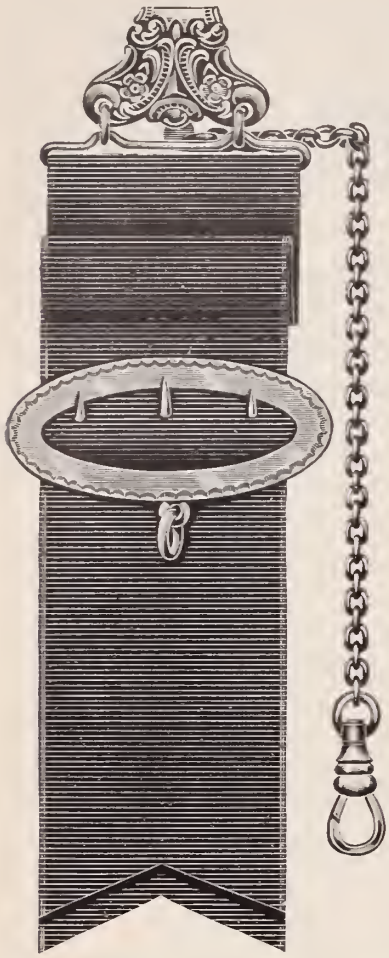
BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

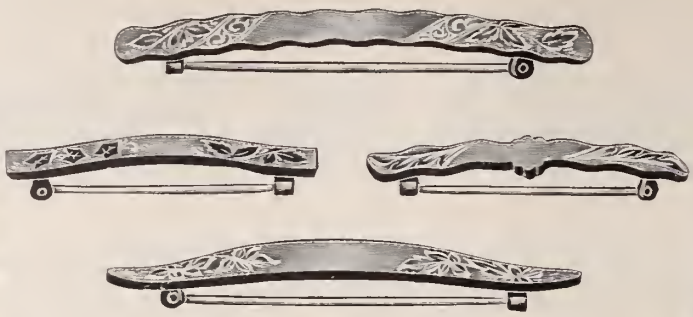
C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.





Silk Fobs *Vest and Guards*

Lace, Veil, Chatelaine and Brooch Pins

Ear Rings *Crosses*

Link and Lever Buttons

Studs and Pin Sets

FOR SALE BY ALL JOBBERS

ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS



SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved

All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.

BATES & BACON

Attleboro, Massachusetts

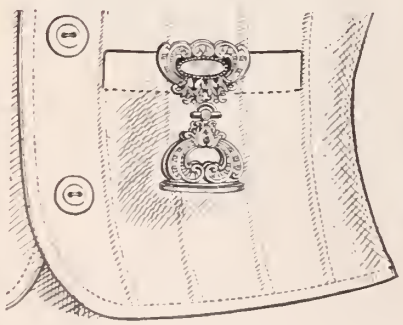
NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS, LOCKETS AND BRACELETS

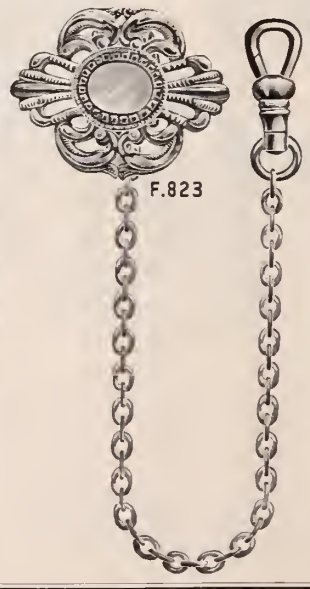
SOMETHING NEW!

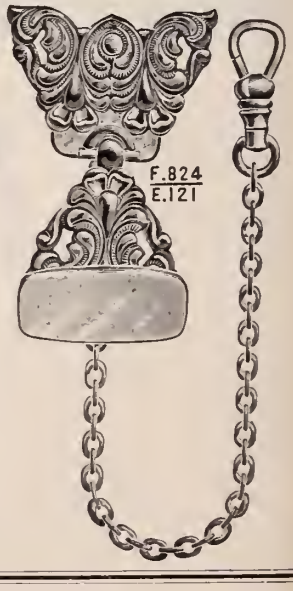
FOBETTES!

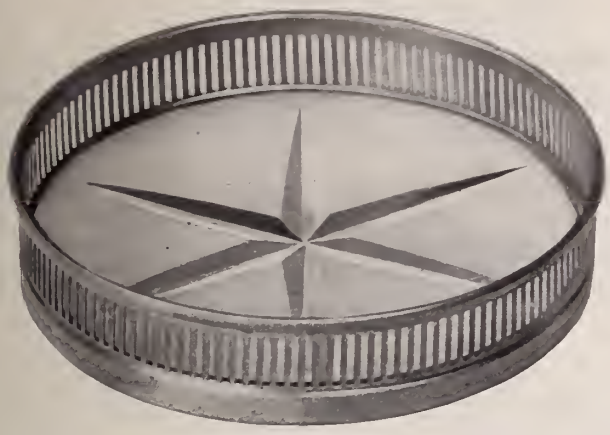
For Gents' Vests or Trousers, Ladies' Belts











3 inch — No. 4444 (Actual size) — $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York — North Attleboro, Mass.

14 Kt. **Hand Made Rings** 14 Kt.

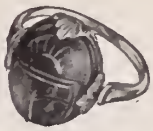
Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



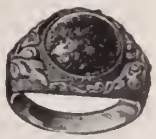
EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING.
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

Frank W. Smith Co.

The productions of this Company, whether Hollow Ware, Flat Ware or pieces of Special Design, are readily distinguished from the commonplace for reason of

Superior Workmanship, Individuality of Design, Excellent Finish

Qualities that appeal to all who appreciate the highest art of the Silversmith.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

TRADE MARK. STERLING 925/1000

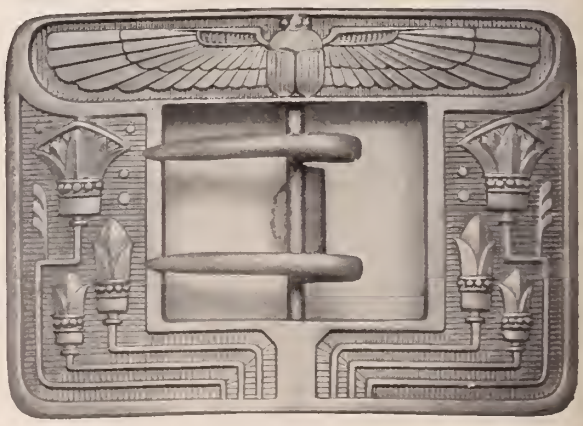


R. BLACKINTON & CO.

Established 1861 TRADE B MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Because of an unavoidable delay in equipping our new sample rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane, we will be unable to occupy these premises until about the first week in June, at which time our Mr. J. R. Morss will be pleased to greet the trade at the new address.



Here is another example from our leading line of Sterling Buckles and Belt Pins.

An Attractive Page of Rings for Catalogs



This is a sample of the class of work we are doing for the well awake advertiser.
Why not let us do something for you?

Write to the nearest member of the Federation for Good Engraving

PENINSULAR ENGRAVING COMPANY

DETROIT, MICHIGAN



¶ An interesting talk to the wide-awake Jeweler.

¶ Do you know the best method of advertising? The best and surest way to reach your trade and hold their attention?

¶ Newspaper advertising is good in certain respects, but not lasting. It leaves an impression like a fleeting shadow—forgotten almost before the paper is thrown away.

¶ The most satisfactory and lasting method is by catalog.

¶ We mean, of course, a catalog gotten up in such an artistic and attractive manner that compels the recipient to "sit up and take notice."

¶ The impression your prospective customer receives of your establishment is formed quite often by the appearance of your advertising matter. You cannot afford to jeopardize your business by cheap advertising.

¶ It costs you just as much to mail a cheaply printed or poorly arranged piece of printed matter as a high class catalog.

¶ We have prepared a high grade catalog for the Jewelry Trade. We act as your advertising man in a measure. We sell this handsome catalog to you at a nominal price, cheaper by a good deal than you could even get up your own book for.

¶ The book contains twenty-four pages of beautiful color work of jewelry, and forty pages of fine half tones. You have the privilege of buying your goods direct from the manufacturers whenever you please. Our proposition is clean and legitimate. We have closed with many of the best jewelers in the country. Why not with you?

¶ Write for particulars to-day.

Peninsular Engraving Company

Detroit, Michigan



FROM ALL REPORTS and indications the prices on diamonds will be firmly upheld and they will maintain the standard which they always have held in the world's markets as a commodity whose value is intrinsic—and not subject to the ordinary fluctuation of trade and financial conditions.

It may take some time and effort to firmly re-establish this thought in the mind of the general buying public, but it is being gradually and effectively accomplished.

During this period, while sales generally may be light, there are always calls for some diamonds for special purposes, which we are in a position to fill promptly. Memo. packages on request at any time.

Elk and Eagle Goods a Specialty

HENRY FREUND & BRO.

DIAMONDS, WATCHES, JEWELRY

71 Nassau St., NEW YORK

"Sellers of Sellers"



Our Trade-Mark "The Rose," stands for quality and excellence



SOLIDARITY.

Mr. Retailer:

If you will order from your JOBBER a few "LEADERS" in SOLIDARITY GOLD CASES, you will be surprised at the attractive prices you can make to your customers in COMPLETE GOLD WATCHES.



SOLIDARITY.

It is almost impossible to "pick up" these LEADERS when trade conditions are normal.

THE TORTOISE won't get these Leaders, BECAUSE THE HARE ***WON'T*** go to sleep and let him.

Solidarity Watch Case Company

Established 1885

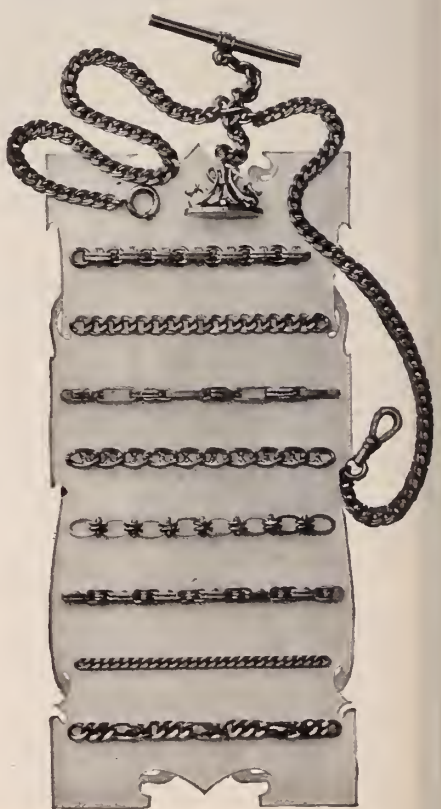
54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

The Jeweler in a Railroad Town

finds the Simmons line the very best line of watch chains to carry because, by reason of their exceptional durability and good wearing qualities, they most fully meet the exacting requirements of railroad men.



Simmons Chains are made for hard service, and for all men who want chains for every-day, year-in-and-year-out service, they are undoubtedly the best gold-filled chains made.

R. F. SIMMONS COMPANY

Main Office and Works, Attleboro, Mass.

NEW YORK SALESROOMS
9-13 Maiden Lane

CHICAGO SALESROOMS
42 Madison St. (Heyworth Building)



The Trade Are Cordially Invited

to our enlarged Warerooms, 9-19 Maiden Lane, 18-22 John Street, New York, to inspect the largest and most complete line in

Choice Sterling Silver Fine Silver Plate and Rich Cut Glass

ever regularly displayed. We are also showing our usual new assortment of our Cut Glass with Sterling Silver Mountings.

We shall be pleased to have you make our offices your headquarters while in New York, whether you purchase largely or not—that is your privilege and our wish—and we offer you the freedom of our establishment.

Our facilities for producing in the best possible manner anything that can be made in Sterling Silver, Silver Plate or Cut Glass, which have been largely increased the past few months, are unsurpassed, and our combined force of several thousand experienced silver and cut glass workers are at your service.

INTERNATIONAL SILVER CO.

WAREROOMS:

9=19 Maiden Lane 18=22 John Street

FULTON SUBWAY STATION

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BRO.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE, MERIDEN, CONN.

14 K TRADE-MARK.

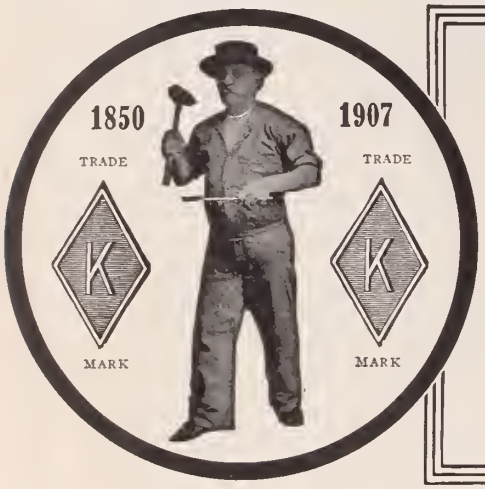
Makers of Black Jewelry

14 K TRADE-MARK.

A. J. HEDGES & CO.

MAKERS OF 14 Kt. JEWELRY

14 JOHN STREET, NEW YORK



SOLID GOLD CHAINS

bearing our trade mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUTS ILLUSTRATE A FEW OF OUR HAND-ENGRAVED COMBS.

The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

WAGNER COMB MANUFACTURING COMPANY

Hartford Building
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made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

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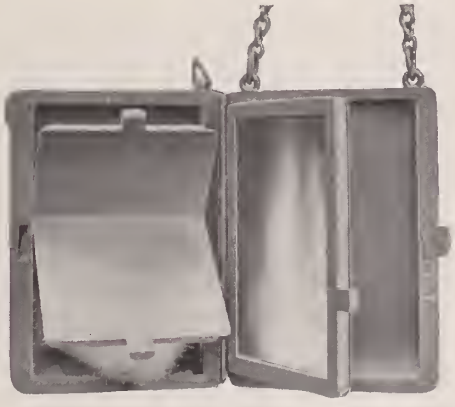
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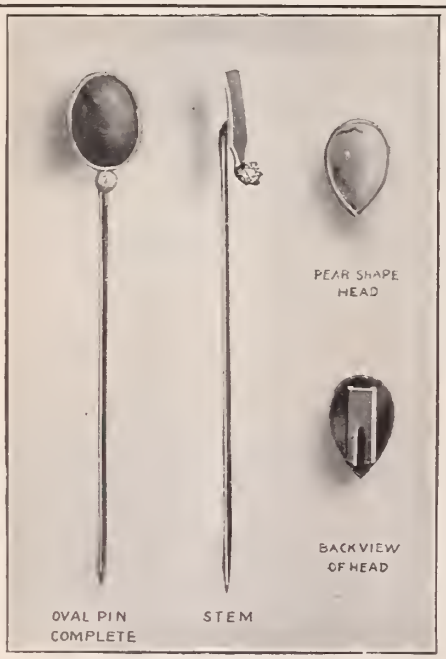
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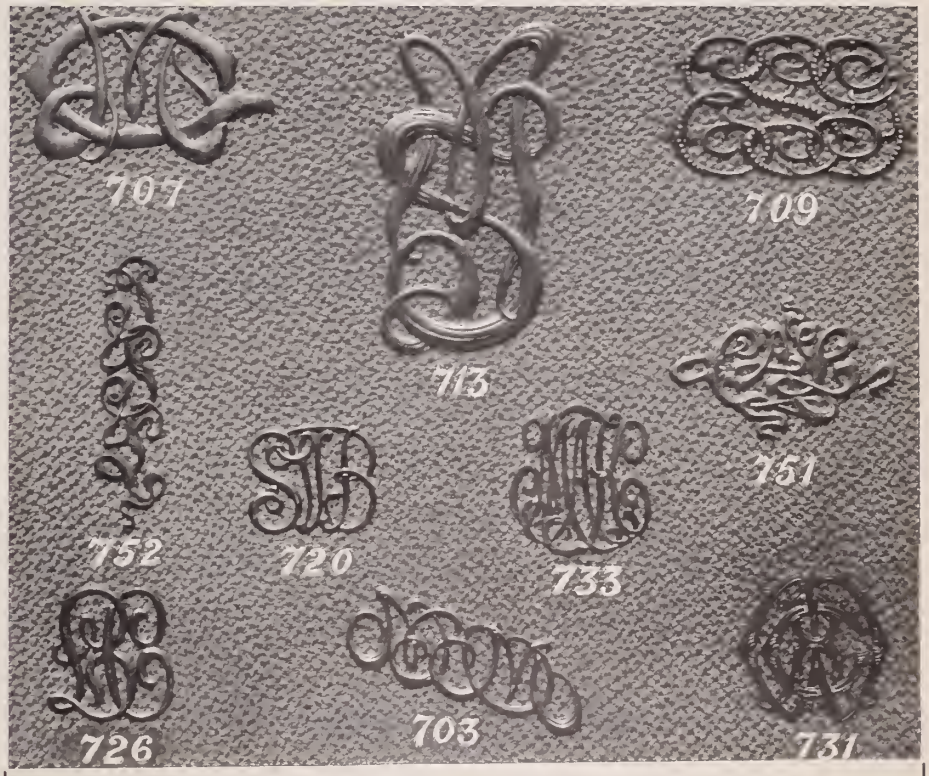
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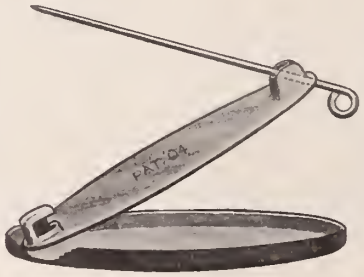
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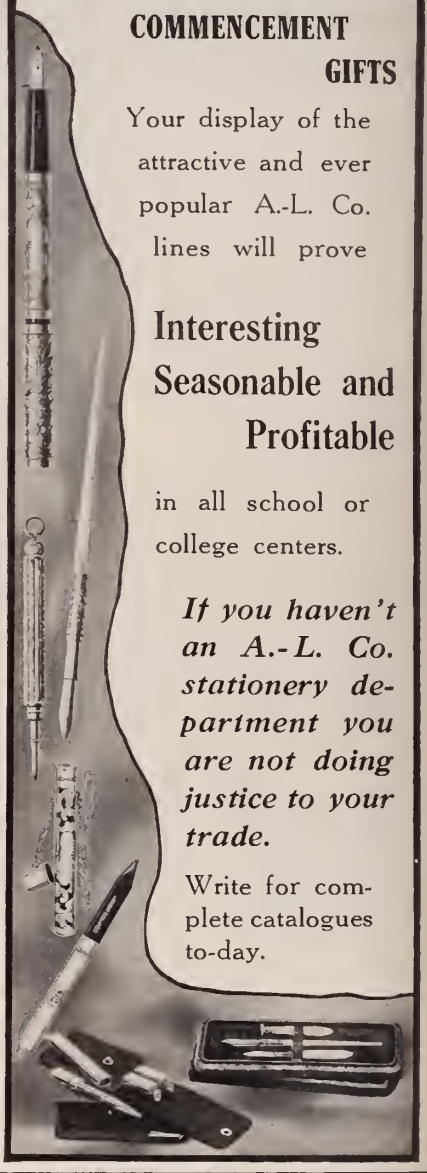
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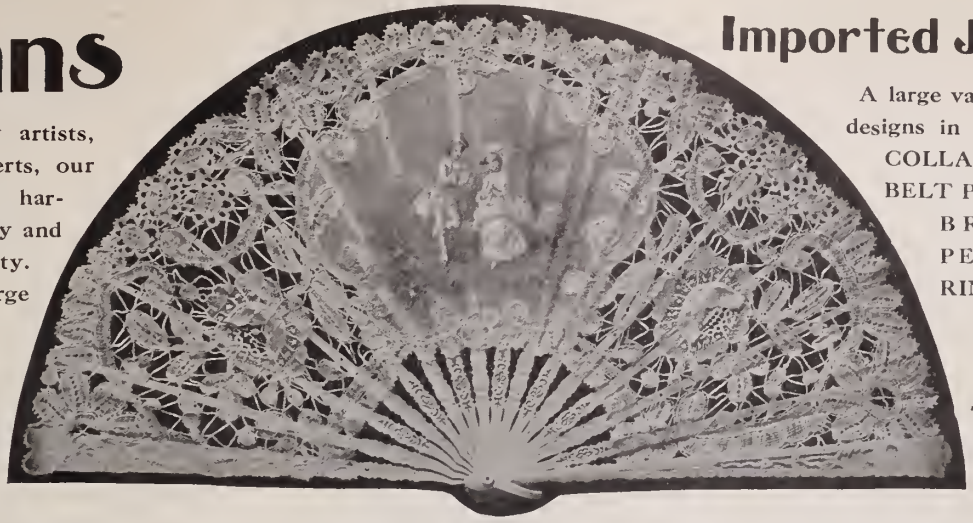
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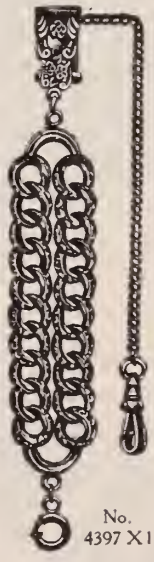
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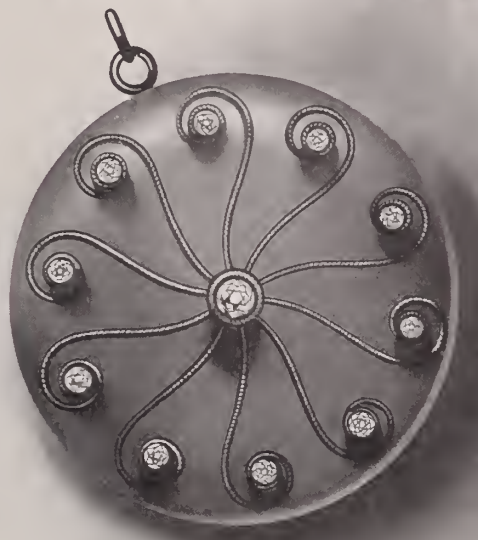
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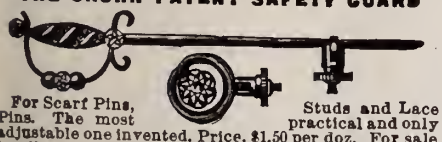
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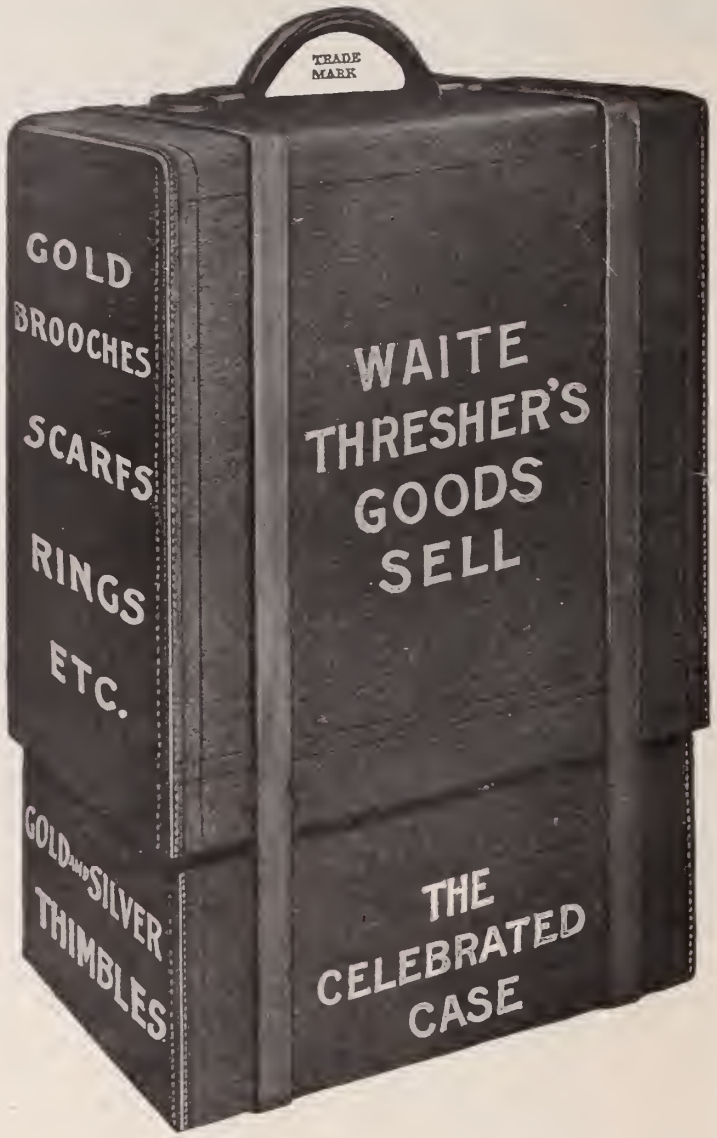
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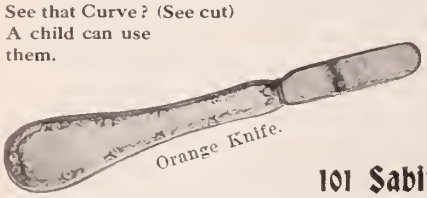
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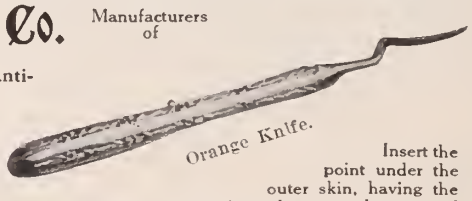
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Jewelry which gives Distinct Pleasure to its Wearer

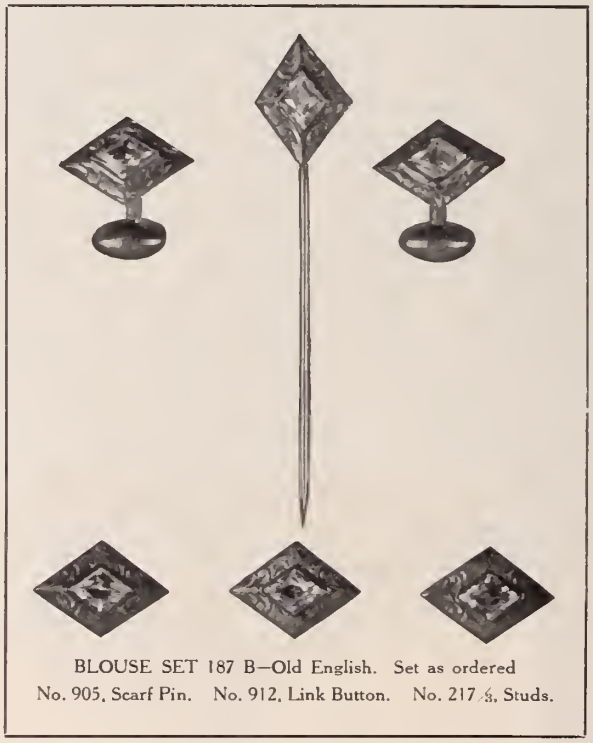
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



FASHION PIN
No. 3968, 1½ in. high
" 3974, 2 " "
" 3980, 2¼ " "
Old English



FASHION PIN
No. 3995, 1½ in. high
" 3996, 2 " "
" 3997, 2¼ " "
Old English



BLOUSE SET 187 B—Old English. Set as ordered
No. 905, Scarf Pin. No. 912, Link Button. No. 217 ½, Studs.



FASHION PIN
No. 3992, 1½ in. high
" 3993, 2 " "
" 3994, 2¼ " "
Rose Finish



FASHION PIN
No. 4016, 1½ in. high
" 4017, 2 " "
" 4018, 2¼ " "
Old English. Set as ordered

FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, MAY 27, 1908. No. 17.

Beautiful Onyx Punch Set Made at San Diego, Cal., as a Present to the U. S. S. "California."

SAN DIEGO, Cal., May 20.—Once more has this city come to the fore with an evidence of the skill of its workers in precious metals, and again the product of their handiwork has to do with the navy. THE CIRCULAR-WEEKLY has already described and illustrated the magnificent jewel casket and key which the citizens of San Diego presented to Rear Admiral Evans, and now it is able to present a description and illustration of an onyx punch set which is the gift of the people of the State of California to the new cruiser bearing the name of their commonwealth.

The service consists of 28 pieces, including the bowl, a tray upon which the bowl and goblets stand, 24 goblets, punch ladle and electric lamp. The bowl stands 15 inches high, and with its depth of nine inches and diameter of 20 inches it has a capacity of about eight gallons. A heavy gold band, one inch in width, is wound about the middle of the bowl, and upon it is inscribed the following: "Presented May 7, 1908, by friends of the U. S. S. *California*." Between the beginning and ending of this inscription is the State seal, and just preceding the "U. S. S." is another State seal. These seals stand one and three-quarter inches high and one and one-half inches wide, and are made of rose gold. The band itself is satin finished and the letters are polished, applied and raised.

The tray upon which the bowl and goblets stand is also of onyx, one and one-half inches in thickness and 24 inches square, with onyx feet. The goblets are each three and three-quarters inches high, with a circumference at the top of 10½ inches. They are one and three-quarters inches in depth, and weigh 14 ounces each. About the middle of the bowl of each goblet is a satin finish gold band, three-eighths of an inch wide, bearing the inscription, in heavy gold applied raised letters, "U. S. S. *California*," and the State seal in rose gold. The letters are one-quarter of an inch high and the seal seven-eighths of an inch square.

The ladle is 18 inches in length, with a bowl four by five inches, and the whole is made of 14-karat gold. The handle is ornamented with the State seal and a rear admiral's flag with a blue field and two white stars. The flag is done in enamel. In raised gold, upon the handle, appear the figures "1908."

The punch bowl is chiseled out of one block of onyx and weighs 115 pounds. It rings like a bell when lightly struck, and is beautifully marked with spots of green and bronze, with zigzag lines of blue. The goblets show a wonderful similarity in coloring, running from a faint pink to a rich shade of old gold.

There is a special appropriateness in the gift, for the onyx is the product of the factory of the New Pedrara Onyx Co., of San Diego, and the gold used is all native metal. In the set the *California* will have something unique in the line of presentations from the people of a State to a naval vessel, and it will be something of which Californians can well be proud.

To the Ernsting Co., San Diego, belongs the credit for designing and finishing this work of art, and for the two days on which it was on exhibition in the concern's windows there was an admiring crowd before the display. The presentation occurred at San Francisco, where the *California* went from here with the other vessels of the fleet. San Diegans are naturally elated to think that their city should be honored above all others in being chosen as the place where this tribute should be manufactured.

Platinum, Gold and Silver.

SMALL quantities of platinum change the characteristics of gold in many respects. With a small percentage it is noticeably lighter than that of pure gold, and the alloy is extremely elastic. Alloys containing more than 20 per cent. of platinum, however, almost entirely lose their elasticity. The melting point of the platinum is high and alloys containing 70 per cent. of platinum can be fused only in the flame of oxyhydrogen gas, like platinum itself.

Alloys with a smaller percentage of platinum can be prepared in furnaces, but sometimes require the strongest white heat. In order to avoid the chance of an imperfect alloy from too low a temperature, it is always safer to fuse them with the oxyhydrogen flame.

The alloys of platinum and gold have a somewhat limited application.

PLATINUM SILVER.

An addition of platinum to silver makes it harder, but also more brittle, and changes the white color to gray. An alloy which contains only a very small percentage of platinum is noticeably darker in color than pure silver. Such alloys are prepared under the name of "platine au titre," containing between 17 and 35 per cent. of platinum.

IMITATION PLATINUM.

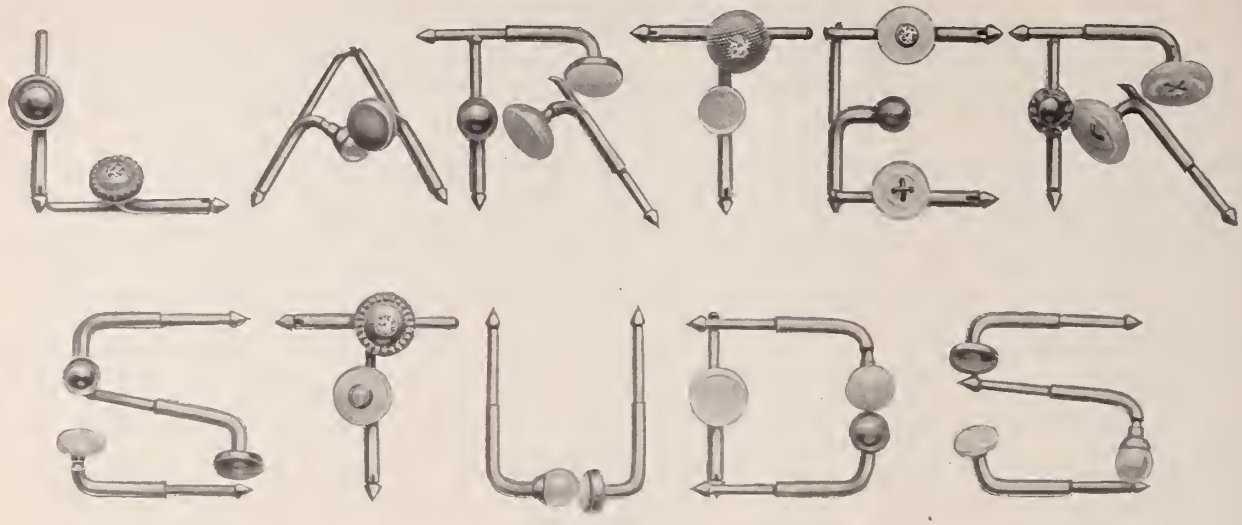
Copper, five parts; nickel, four parts; zinc, one and a half parts; antimony, one part; lead, one part; iron, one part; tin, one part.

Silver Service of the Hotel Patten and Daughter of the Jeweler Who Supplied It.

AS noted in a recent issue of THE CIRCULAR-WEEKLY, the silverware furnished to the new Hotel Patten, Chattanooga, Tenn., was made by the R. Wallace & Sons Mfg. Co., and was supplied by the George W. Meyer Co., 822 Market St., Chattanooga. When the photograph of the service was made, the little daughter of W. A. Meyer was examining the service and got within the range of the camera, so the above picture was the result. This photograph obtained a great deal of prominence, owing to the fact that it was published in a recent issue of the Chattanooga *News*, together with an article upon the silver service and the firm which supplied it.



SILVER SERVICE OF HOTEL PATTEN AND DAUGHTER OF JEWELER WHO SUPPLIED IT.



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The Larter Shirt Stud is especially adapted for the coat shirt, soft bosom shirt, in fact, any style of shirt made, and all studs have stamped on the barrel of each our registered trade-mark, which is a guarantee that a new one will be given if an accident happens.

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REIGNING PARIS FASHIONS.

JEWELRY NOVELTIES SEEN IN FRANCE'S CAPITAL.

PARIS, May 15.—The Parisian jewelers are always endeavoring to put some novelty before the public, the prevalence of certain ideas originating with other trades often giving an impetus to their designs. Just now everything in lingerie neckwear is the rage, and not to be outdone certain Rue de la Paix jewelers have attempted to express lace and embroidery in precious stones. Diamonds, which are of course colorless, serve best their purpose. A reproduction of a lace *jabot* is an extreme novelty, the small diamonds of which this unique ornament was composed being so treated that the brooch gave the impression of pleatings, the stones being encrusted *a jour* upon a light invisible setting. The work was so deftly executed that the lightness of the lace meshes was admirably represented. The top was finished with a bow-knot. Another showed a cravat in diamonds, the ends being striped with emeralds and rubies simulating ribbon.

The Louis XV. bow-knot for the hair or corsage is never out of fashion, and this season the narrow ends are very long and straggling. An exquisite conceit was a horn of plenty in carved gold, filled with flowers made of gold and precious stones, while on each side of the cornucopia was poised a butterfly with folded wings in rubies and other colored gems. A splendid corsage ornament was a branch of oak leaves more than a foot long with a green and gold serpent twined about the trunk in the act of charming a bird in diamonds which fluttered above.

Enameled pine cones and leaves in white and brown picked out with topaz and amethysts is a favorite design.

Bracelets show great elaboration of workmanship, and to the great joy of the jeweler are still in favor because of the continuance of the popularity of the short or semi-long sleeve, which necessitates the ornamentation of the not always beautiful arm. Even when long sleeves are worn they are of some thin and transparent material such as tulle or lace, over which the bracelet is not out of place. The serpent remains a favorite, perhaps because its coils fill up the space between the hand and the elbow, and it may be adjusted on any part of the arm; when the glove is worn it holds it in place. A ram's head on a flexible link bracelet is stylish.

There are any number of bracelets consisting of tiny oblong plaques, one of dead gold showing a swallow in dark blue enamel on each plaque. Another was of white enamel with gold tracery, and it may be remarked that white enamel is very much used. Especially are the Spanish and Italian ladies addicted to the bracelet, and the other afternoon at the Ritz I noticed several whose arms were manacled with bracelets, both wide and narrow. A pretty fad is the wearing of from three to five very narrow bracelets on one arm. They consist of gold hoops with an edge of blue, green or red enamel, while between are embedded rows of pearls, diamonds or colored stones.

A fashion which obtains on the Continent is the wearing of bracelets by men; this is especially noticeable among the Germans and Swedes, but of course they are of the heavy chain variety, solid and not easily broken. As it is impossible to wear a watch and chain with the trim officer's uniform, the military men substitute a watch bracelet for the sake of convenience. The automobilist is also inclined to the use of the watch bracelet, for when in motoring togs it is difficult to find one's timepiece. Although gold bracelets are employed for the purpose, many men prefer those of gun metal as being less conspicuous.

In Russia the bracelet rather than the engagement ring is exchanged between engaged couples, a miniature of the beloved object being set in the center. All over Europe the fashion of the bracelet as a masculine adornment is fast becoming popular.

The watch bracelet for ladies is less fashionable than it was, because of its being made very cheaply. Very ornate ones show colored enamel settings. Very small ones are in favor, and a favorite way of wearing them is dangling from the *sautoir* with other charms. The *sautoir* must match the decoration of the watch, and some of artistic workmanship consist of narrow links simulating an unbroken line of white, dark blue or emerald enamel with a delicate tracery in gold; others of black enamel were silver veined. A watch pendant from a chain of ruby enamel showed ivy leaves in green on a gold surface surrounding a gold-starred disk of translucent red enamel.

Necklaces and pendants are as fashionable as ever, and are worn beneath the high-necked ruche or the lace stock. As the fuchsia is one of the favorite flowers for Spring millinery, the goldsmiths have appropriated the idea, this graceful blossom taking the form of pendants, with sometimes the flower expressed in thick-set small rubies with diamond pistils. Sometimes the fuchsia is carved out of a piece of opal matrix and finished with ruby pistils and enameled green leaves. The plaques in front of necklaces are of beautifully tinted enamel, with upon the surface a device in scrolls of flowers.

As many as 15 rows of very small seed pearls formed a high dog collar, while in front was a couple of red clover blossoms in dusky red enamel with gold-veined petals, while on each side were four-leaved clovers in delicate sea green enamel gold, outlined and encrusted with very small diamonds. It was a striking ornament, most artistically executed.

At a well-known shop Byzantine forms and decorations were in favor. There were large irregular disks, crescents or plaques forming pendants and of translucent enamels deftly shaded, one of irregular shape showing the changeful coloring of mother-of-pearl framed in dull red gold elaborated with opals and moonstones. Many pendants were set with semi-precious stones, outlining and emphasizing the design. From two angles formed of chains depended a couple of big pear-shaped baroque pearls associated with two of olivine.

A very showy necklace worn by the Princess Eulalie at the opera consisted of a diamond *riviere* with looped chains of smaller stones, while from them hung the great central ornament clasping them together and made of a single big emerald. A tangle of similar chains depended upon the bust, and were fastened on the lace of the corsage. It was a remarkable and somewhat barbaric ornament in the taste of a Spanish princess.

The very light chain necklace in fine gold or silver is much liked; it is thrown over once and from it depends some rather inconspicuous but costly ornament, consisting of a pear-shaped pearl and one of opals. Aquamarine in an irregular-shaped heart, very large and diamond rimmed, makes a pretty and rather inexpensive pendant.

Tassels so fashionable on cloaks and gowns find their complement in jewels. For example, a necklace of small diamonds showed two tassels as long as the forefinger made of alternating strings of diamonds and emeralds pendant from the ends of the diamond cord, which was carelessly tied low down on the throat. Pearls threaded with tiny colored stones make pretty tassels.

Every woman wears a narrow cravat of satin or velvet, the ends weighted with tassels or pear-shaped drops or balls fashioned from baroque pearls or semi-precious stones. Plaques of gold often clamp the ribbon above.

While the gold chain-purse has undergone many developments, none is as grotesque as one in the shape of an elephant with a trunk of solid gold with tusks and proboscis. A howdah, gem-bedecked, ornaments the back and composes the clasp. The body of the beast is used for bills, while in the flexible legs and feet are stowed away gold coins. This bag might appeal probably to some semi-barbaric Indian prince. Very small heart-shaped gold purses and those of circular form, and no larger than a dollar, are used, the centers set with a semi-precious gem. The outer edge of these little purses are rimmed with small stones and clasped with a larger one of the same kind.

An exquisite example of fine enamel work shows a purse made of a butterfly with outstretched wings of pale blue and bronze spotted and veined with brown, the wings outlined with diamonds, while the glittering eyes are of rubies. Other coin purses are of netted silver forming pansies. Another is in the form of a swan in chain work, the head of repoussé silver with a fastening of brilliants.

COUNTESS DE MONTAIGU.

The Early Home of Gem Cutting.

THE home of colored gem cutting was at Lisbon until the beginning of the 17th century, and the art, almost exclusively practiced by the Jews. The Jews brought this art to the west from Alexandria. The gem cutter's craft was carried to such a state of perfection that the work of the old Portuguese lapidaries is still famous. The Jews were, however, at this time expelled from the country and took their arts and crafts to other cities in which they settled.

E. F.

John H. Lott, Goshen, Ind., and Mrs. M. Sappe, Warsaw, were united in marriage about a week ago.

Jacob H. Greenberg, Sioux City, Ia., recently returned from a purchasing trip east, and is busy installing new fixtures in his store.

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STONE CAMEOS SHELL CAMEOS CORAL CAMEOS

The Countries to Which We Exported Our Clocks, Watches and Jewelry in 1907.

WASHINGTON, D. C., May 21.—Our largest market for clocks was found in Great Britain, our exports amounting to $332,484 as against $334,020, in 1906. The second largest market was found in Canada, who had increased the value of her imports from $254,825 in 1906 to $300,563 last year, while the third market in importance was Australia, $203,011, and New Zealand, $54,661, or a total to British Australasia of $258,672 as compared with $190,313 in 1906.

Of the European countries aside from Great Britain the largest market is Germany, and her imports of American clocks during the past five years have more than trebled; in 1903 the value was $9.595; 1904, $10,542; 1905, $13,116; 1906, $29,268, and in 1907, $30,849. Next comes Norway with an increase from $8,867 to $12,362 during the past two years. Portugal also shows an increase from $7,204 to $11,249. Other European countries showing an increase are Austria, $100 to $725; Azores, $626 to $1,567; Belgium, $254 to $379; Denmark, $2,966 to $3,322; France, $754 to $5,877; Italy, $3,374 to $4,697; Netherlands, $210 to $465; Russia, $720 to $2,223; Spain, $96 to $383, and Turkey, $1,095 to $1,288. The European countries showing decreased importations were Gibraltar, Greece, Malta, Sweden and Switzerland.

Of North American countries of course the Canadian imports stand first, and they are almost the only North American imports where there is an increase. The second largest market is found in Mexico, but there we find a value of only $45,540 as against $63,107 in the year previous. The Cuban imports, while still third in importance, show a decrease from $34,999 to $17,994. Of the Central American States Panama leads with $4,374 as against $6,405 last year, Costa Rica coming second with values reduced from $2,127 to $1,407.

The leading South American market is found in Brazil, whose imports of American clocks have increased from $50,612 to $60,049, and this takes the leading place from Argentina, who took $51,102 worth in 1906 and only $44,581 in 1907. Chile, the third market in importance, shows an increase from $22,837 to $23,605, while Uruguay, next on the list, shows a decrease from $11,431 to $10,395. The other countries showing an increasing market are Bolivia, $86 to $155; Colombia, $3,281 to $3,644; Ecuador, $2,367 to $3,397; British Guiana from $888 to $1,007.

The principal Asiatic market is in British India, the increase being from $85,179 to $102,743; next in importance is Japan, with an increase from $40,639 to $60,695; then China from $20,160 to $21,493, followed by Hong Kong from $6,243 to $16,797, Straits Settlements from $3,856 to $5,251. The other Asiatic markets are not very important.

The Philippine trade is steadily declining. In 1905 it was $5,165; in 1906, $4,837, and in 1907, $2,214.

In Africa the principal market is still British South Africa, although the value of the imports has been reduced from $20,637 to $14,318; British West Africa shows an increase from $428 to $1,073, and East Africa from $701 to $1,914. Other African markets are all small and unimportant.

It is interesting to note that out of a total of $1,445,290 worth of clocks imported from the United States in 1907, $1,025,623, or slightly more than 70 per cent. went to British Possessions.

Our largest market for watches is found in Canada, with a value of $708,434 as against that of $586,329 in 1906. The next most important market is Japan, with an increase from $232,467 to $352,470; third, Great Britain with $291,502 as against $182,-866, and fourth, Germany with a jump from $64,765 to $120,818. This places Germany second among the European markets. Switzerland stands a very poor third with a value of $3,933 as compared with $2,572 in 1906, France following with an increase from $1,849 to $3,188.

Of the North American countries Canada was the leader, Mexico the next largest market stood a very poor second with a value reduced from $14,253 to $10,909, and Cuba third, with receipts reduced from $12,579 to $8,878. Panama is showing increases, the value last year being $8,163 as compared with $5,086 in 1906. The British West Indies also show values increased from $4,979 to $6,252.

In watches again Brazil has jumped from second to first of our South American markets with values increased from $21,356 to $36,533, while Chile now stands second with a value reduced from $41,220 to $28,910, and Argentina third with a reduction from $26,318 to $25,588. Other markets showing a reduced value are Colombia, $1,899 to $1,147; Ecuador, $3,788 to $3,240; British Guiana, $927 to $618; Peru from $10,792 to $2,914, and Venezuela from $1,023 to $275.

Most of the Asiatic markets show increased value. China has increased her receipt of American watches from $8,920 to $11,194; British India from $12,247 to $21,-581; Japan, $232,467 to $352,470.

In the Oceanic markets Australia and New Zealand show a value of $51,297 as against that of $23,629 in 1906, while the African market shows no very marked changes.

Of the total export value last year for American watches of $1,723,982, it appears that $1,088,497 or 63 per cent. was shipped to British countries.

Our exports of table cutlery increased from $63,683 in 1906 to $74,999 last year. The principal market was found in Canada with a receipt of $28,031 worth, the United Kingdom standing second with $9,491, Cuba third, $8,134, and Brazil next with $7,737.

Our leading market for ivory is Great Britain, which last year imported $34,935 as compared with $23,664 for the preceding year. Mexico increased her receipts from $3,239 to $4,611; Canada from $1,270 to $3,272; Hong Kong from $1,055 to $4,675, and Japan from $300 to $1,000.

Only two countries were open as markets for jewelers' ashes and sweepings—Germany $90,955 and the United Kingdom, $233,148, a total of $324,103 as against $88,-958 in 1906.

More than 50 per cent. of our exports of jewelry are shipped to Canada, which received $836,852 out of a total of $1,287,111, and an increase from $658,142 for 1906. The second market of importance is the United Kingdom, with an increase from $70,445 to $96,241, and the third, Mexico, with increase from $66,687 to $77,384. Other markets showing a marked increase are:

	1906.	1907.
Austria-Hungary	$140	$510
Azores	47	190
Belgium	152	2,642
France	26,510	38,169
Germany	26,496	32,720
Panama	1,450	6,227
Argentina	4,526	23,116
Ecuador	12,390	13,970
Peru	3,780	4,217

The countries showing the most marked decreases are:

Italy	$30,939	$21,629
Spain	2,862	1,015
British Honduras	1,269	148
Guatemala	561	169
Nicaragua	1,603	719
Cuba	53,699	44,294
Dutch West Indies	2,012	1,963
Chile	12,148	7,846
Dutch Guiana	841	20
Uruguay	5,217	4,506
Venezuela	3,802	1,154
China	4,844	2,199
British India	10,555	1,644
British East Indies	600	.....
Hong Kong	3,127	1,938
Australasia	12,680	5,819
Philippine Islands	3,905	1,627

The most important market for the manufacture of gold and silver was Canada, with a value of $378,231 as against $321,350. The United Kingdom stood second with a value reduced from $220,650 to $193,238; Mexico stood third, with a value of $59,-499 as against $45,676, and Italy fourth, with a large increase from $11,400 to $51,-400.

Two important factors stand out from the above brief resume of the work of last year. First the steadily increasing markets found in Canada and Brazil, and next, the large preponderance of demand for American goods in the English-speaking countries of the world.

Instructions have gone out from the Treasury Department to all customs officials revoking instructions sent out in May, 1905, by which they were instructed to make advisory appraisements of all precious stones entered for immediate transportation to other ports; the practice will be discontinued at all customs ports of the United States.

In the Court of Chancery, May 12, exceptions were dismissed in the case of the Trenton Trust & Safe Deposit Co. against the Trenton Watch Co. Chancellor Pitney also confirmed the sale of the plant to Russell Lord Tarbox, of New York, for $50,-000. The exceptions were filed under a separate suit instituted by the Trenton Trust & Safe Deposit Co. for the foreclosure of a mortgage on the plant by Mrs. Olivia G. Moses, of this city; Isham Henderson, George McM. Godley and William C. Biddle, of New York.

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OPTOMETRY LAW IN EFFECT IN NEW YORK.

Governor Hughes Signs Willcox Bill Passed by Last Session of the New York Legislature—Full Text of the New Law.

ALBANY, N. Y., May 21.—Governor Hughes to-day signed Senator Willcox's bill defining optometry and regulating its practice through a State licensing board to be appointed by the regents. Governor Hughes wrote the following memorandum:

"Approved.

"This bill provides for the regulation of the practice of optometry as therein defined.

"The Legislature last year passed a measure for the same purpose, which was disapproved upon the ground that it failed to provide for adequate supervision by the Board of Regents in accordance with the policy of the State. The defects then pointed out have been remedied in the present bill. Objections have been urged to giving legal recognition to the practice in question, but the fact remains that the practice exists and will continue, and unquestionably it forms a proper subject for regulation."

"(Signed) CHAS. E. HUGHES."

The bill reads:

AN ACT TO AMEND THE PUBLIC HEALTH LAW BY DEFINING OPTOMETRY AND REGULATING THE PRACTICE THEREOF.

The people of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. Chapter 661 of the laws of 1893, entitled "An act in relation to the public health, constituting Chapter 25 of the general laws," is hereby amended by inserting a new article to be Article 13 thereof, and to read as follows:

ARTICLE XIII.—OPTOMETRY.

Sec. 209-a. Definition; application of article.
Sec. 209-b. State Board of Examiners.
Sec. 209-c. Powers of board.
Sec. 209-d. Examinations; certificates for practitioners.
Sec. 209-e. Certificate to be recorded and displayed.
Sec. 209-f. Fees.
Sec. 209-g. Revocation of certificate.
Sec. 209-h. Violations of article.
Sec. 209-i. Construction of article.

Sec. 209-a. Definition Application of Article. The practice of optometry is defined to be the employment of any means, other than the use of drugs, for the measurement of the powers of vision and the adaptation of lenses for the aid thereof.

Sec. 209-b. State Board of Examiners.—The State Board of Regents is hereby authorized and directed on or before July 1, 1908, to appoint a Board of Examiners in Optometry. Such Board of Examiners shall consist of five persons, who shall possess sufficient knowledge of theoretical and practical optics to practice optometry, and who shall have been residents of this State actually engaged in the practice of optometry for at least five years.

The term of each member of said Board shall be three years, or until his successor is appointed, and vacancies shall be filled for the unexpired term only, but in the original appointment of the members of the Board two shall be appointed for the term of one year, two for two years and one for three years from July 1, 1908.

Sec. 209-c. Powers of Board.—Said Board of Examiners shall, subject to the approval of the Regents, make such rules and regulations not inconsistent with the law, as may be necessary for the proper performance of its duties; any member of the Board may, upon being duly designated by the Board, or a majority thereof, administer oaths or take testimony concerning any matter within the jurisdiction of the Board.

Sec. 209-d. Examinations; Certificates for Practitioners.—Every person desiring to commence or to continue the practice of optometry after Jan. 1, 1909, except as hereinafter provided, upon presentation of satisfactory evidence, verified by oath, that he is more than 21 years of age, of good moral character, has a preliminary education equivalent to at least two years in a registered high school, and has also studied at least three years in a registered optometrist's office, or has graduated from a school of optometry, maintaining a standard satisfactory to said Board of Regents, shall take an examination before said Board of Examiners to determine his qualifications therefor. Every candidate successfully passing such examination shall be registered by said Board of Regents as possessing the qualifications required by this article, and shall receive from said Board of Regents a certificate thereof; but any person who shall submit to said Board of Examiners satisfactory proof as to his character, competency and qualifications, and that he has been continuously engaged in the practice of optometry in this State for more than two years next prior to the passage of this article, may upon the recommendation of said Board of Examiners receive from the Board of Regents a certificate of exemption from such examination, which certificate shall be registered and entitle him to practice optometry under this article. Every person entitled to a certificate of exemption as herein provided must make application therefor and present the evidence to entitle him thereto, on or before Jan. 1, 1909, or he shall be deemed to have waived his right to such certificate. Before any certificate is issued it shall be numbered and recorded in a book kept in the Regent's office, and its number shall be noted upon the certificate. A photograph of the person registered shall be filed with the record and a duplicate thereof affixed to the certificate. In all legal proceedings the record and photograph so kept in the Regent's office or certified copies thereof shall be *prima facie* evidence of the facts therein stated.

Sec. 209-e. Certificate to Be Recorded and Displayed.—Every person to whom a certificate of either registration or exemption shall be issued shall immediately cause the same to be recorded in the clerk's office in the county of his residence, and also in the clerk's office of each other county wherein he shall then practice or thereafter commence the practice of optometry; every person practicing optometry must also display his certificate of registration or exemption in a conspicuous place in the principal office wherein he practices optometry and, whenever required, exhibit such certificate to said Board of Examiners or its authorized representatives. And whenever practicing said profession of optometry outside of, or away from, said office or place of business, he shall deliver to each customer or person so fitted with glasses, a bill of purchase, which shall contain his signature, home post office address, and the number of his certificate of registration or exemption, together with a specification of the lenses furnished and the price charged therefor.

Sec. 209-f. Fees.—The fee for such examination shall be $15; for a certificate of registration, $10, and for a certificate of exemption, $5, to be paid to the Board of Regents and constitute a fund for expenses made necessary by this article. Such fees shall be paid into the State treasury, and the legislature shall annually appropriate therefrom for act. The fee to be paid to the county clerk for pay all proper expenses incurred pursuant to this the education department an amount sufficient to recording a certificate shall be 50 cents.

Sec. 209-g. Revocation of Certificate.—The Board of Regents shall have power to revoke any certificate of registration or exemption granted by it under this act, if the holder of which is guilty of any fraud or deceit in his practice, has been convicted of crime, or is an habitual drunkard, or grossly incompetent to practice optometry. Proceedings for revocation of a certificate or the annulment of registration shall be begun by filing a written charge or charges against the accused. These charges may be preferred by any person or corporation, or the Regents may on their own motion direct the executive officer of the Board of Regents to prefer said charges. Said charges shall be filed with the executive officer of the Board of Regents, and a copy thereof filed with the secretary of the Board of Optometry Examiners. The Board of Optometry Examiners, when charges are preferred, shall designate three of their number as a committee to hear and determine said charges. A time and place for the hearing of said charges shall be fixed by said committee as soon as convenient, and a copy of the charges, together with a notice of the time and place when they will be heard and determined, shall be served upon the accused or his counsel, at least 10 days before the date actually fixed for said hearing. Where personal service or service upon counsel cannot be effected, and such fact is certified on oath by any person duly authorized to make legal service, the Regents shall cause to be published for at least seven times, for at least 20 days prior to the hearing, in two daily papers in the county in which the optometrist was last known to practice, a notice to the effect that at a definite time and place a hearing will be had for the purpose of hearing charges against the optometrist upon an application to revoke his certificate. At said hearing the accused shall have the right to cross-examine the witnesses against him and to produce witnesses in his defense, and to appear personally or by counsel. The said committee shall make a written report of its findings and recommendations, to be signed by all its members, and the same shall be forthwith transmitted to the executive office of the Board of Regents. If the said committee shall unanimously find that said charges, or any of them, are maintained, and shall unanimously recommend that the certificate of the accused be revoked or his registration be annulled, the Regents may thereupon in their discretion, revoke said certificate or annul said registration, or do both. If the Regents shall annul such registration, they shall forthwith transmit to the clerk of the county or counties in which said accused is registered as an optometrist, a certificate under their seal certifying that such registration has been annulled, and said clerk shall, upon receipt of said certificate, file the same and forthwith mark said registration "Annulled." Any person who shall practice optometry after his registration has been marked "Annulled" shall be deemed to have practiced optometry without registration. Where the certificate of any person has been revoked, or his registration has been annulled as herein provided, the Regents may, after the expiration of one year, entertain an application for a new certificate, in like manner as original applications for certificates are entertained; and upon such new application they may in their discretion exempt the applicant from the necessity of undergoing any examination.

Sec. 209-h. Violations of Articles.—No person not a holder of a certificate of registration or exemption duly issued to him and recorded as above provided shall after Jan. 1, 1909, practice optometry within this State. No person shall falsely personate a registered optometrist of a like or different name, nor buy, sell, or fraudulently obtain a certificate of registration or exemption issued to another. Practicing or offering to practice optometry, or the public representation of being qualified to practice the same by any person not authorized to practice optometry, shall be sufficient evidence of a violation of this article. Any violations of the provisions of this article shall be a misdemeanor, and courts of special sessions shall have jurisdiction of all such violations.

Sec. 209-i. Construction of Article.—Nothing in this act shall be construed to apply to duly licensed physicians authorized to practice medicine under the laws of the State of New York, nor to persons who neither practice nor profess to practice optometry, who sell spectacles, eyeglasses or lenses either on prescription from such physicians or from such duly qualified optometrists, or as merchandise from permanently located and established places of business.

Sec. 2. Article 13 of the public health law renumbered as such article by Chapter 293 of the laws of 1903, is hereby renumbered as Article 14 of said law.

Sec. 3. This act shall take effect immediately.

A dinner was given Friday evening, May 22, by Alex. Martin at the Beaux Arts, Sixth Ave. and 40th St., New York, in the celebration of the signing of of the New York Optometry law by Gov. Hughes. Covers were laid for 10, those present including men who had been prominent in the long struggle that preceded the enactment of the law, together with the representatives of the optical press. Those present besides the host were A. Jay Cross, J. J. MacKeown, W. S. Georgen, P. A. Dilworth, E. Le Roy Ryer, Albert Cohen, F. B. Marchant, R. M. Lockwood and F. A. McGill, editor of *The Optical Review*.

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Interesting Features of the Annual Meeting of the Jewelers of North Carolina.

RALEIGH, N. C., May 20.—The third annual meeting of the North Carolina Retail Jewelers' Association, which, as reported in in the current issue of THE CIRCULAR-WEEKLY, took place in the Chamber of Commerce, May 14, will long be remembered by the jewelers as well as the other merchants of this city, owing to the many successful and interesting features which marked the gathering. Before adjourning the jewelers elected their officers as follows: President, R. C. Bernau; vice-president, Fred. W. Mahler; secretary and treasurer, Frank M. Jolly. These officers, with William Frazier and J. T. Burk, were designated to act as the executive committee of the organization. The delegates to the national convention elected are J. T. Burk, N. D. Wells, R. C. Bernau and B. F. Jolly.

Among the many resolutions passed at the evening session were those disapproving of any changes in the way of gold filled watch cases are now being stamped; condemning certain practices of watch factories in making one grade of movement for jewelers and nameless movements for catalogue houses; recommending that certain watch companies sell their watches through selling agents and watchmakers only; favoring a uniform stamping law, providing that nothing less than 10-karat gold be permitted to bear the words solid gold, and extending a vote of thanks to the Chamber of Commerce and the Merchants' Association as well as the Raleigh jewelers for the reception and entertainment tendered to the jewelers. The report of the committee on the question of adopting a certain journal as an official organ was tabled.

One of the most interesting social features of the meeting was the dinner, which took the shape of a barbecue given at Mahler's vineyard, a couple of miles from the city, and owned by the jewelers of that name. The pig which formed the principal element of the meal had been cooked for many hours in the woods nearby, and was served in a pavilion wherein about 40 of the members gathered. Many of the jewelers had never before participated in a barbecue, and Fred A. Olds, who is Secretary of the Commerce, when called upon by Major Johnson, the toastmaster, explained in the course of his address that the barbecue (that is, the real thing of that name) is to be had nowhere except in about 14 counties in North Carolina, and fortunately Wake was one of them. He said it was a return to primitive mode of cooking, primitive appetite and digestion and was a good thing to indulge in once in a while. His remarks in this regard as well as his statements as to the value of the barbecue as a drawing card and his tribute to the retail jewelers of the city were thoroughly indorsed and appreciated.

At the opening of the meeting President Bernau delivered a very able address in which he took up the reasons for the existence of the organization, showed what it was intended to accomplish, what it had accomplished and gave specific instances of the reforms that had been made simply because this and other organizations had been formed. He concluded by explaining the good done by meetings which brought the jewelers together as fellow merchants, and then explained the desire of the organization to lift the craft above all other lines of business, because there was no business in which reliability, honesty and integrity was more important than in the jewelry trade, both as far as the merchant himself was concerned and the character of the work which did for his customers.

Among those who participated in the proceedings were: T. W. Blake, Fred H. Mahler, B. R. Jolly, Frank M. Jolly, Robert W. Wynne, Raleigh; T. D. Blackwood, Clayton; C. D. Hawley, Franklinton; J. T. Burke, Wilmington; C. F. Neese, Burlington; R. C. Bernau, Greensboro; A. L. Wilcox, W. H. Jones and S. M. Snider, Durham; N. D. Wells, Southern Pines; W. M. Green, Chalybeate Springs; R. G. Stone and C. E. Patrick, Lauringburg, and W. H. Leonard, Salisbury.

Among the visitors were: Charles D. Rood, Lancaster, Pa.; Mayor Johnson, Fred A. Olds, secretary of the Chamber of Commerce; C. S. Case, Southern Pines; C. S. Misscaly and Mr. King, of the James Allan Jewelry Co., Charleston, S. C., and C. S. Gowdy, of the Western Union Times Service, Richmond, Va.

The Forthcoming Convention of the American National Retail Jewelers' Association.

HASTINGS, Minn., May 21.—When asked about the programme for the coming convention of the American National Retail Jewelers' Association, to be held Aug. 4-7, I. M. Radabaugh, of this city, secretary of the association, said it was impossible to give the exact programme at present, but it could be announced that a number of important speakers had been arranged for. Among these speakers will be Congressman Edward B. Vreeland, who will talk on "Legislation That Affects the Jewelry Trade"; A. L. Sackett, of the Buck Silver Plate Co., on "Retail Organization and Its Benefits to the Manufacturer"; Mr. Duncan, of the Waltham Watch Co., who will give an illustrated lecture on watch construction; J. Rowland Stebbins, on "Salesmanship," etc. A number of other speakers are still to be selected, though it is the purpose of the officers of the national association, this year, to reserve ample time for the discussion of popular topics rather than crowd the programme with too many speeches at the expense of such discussion as will prove valuable to the members. The Cincinnati association, he said, had notified the officers that the local committee is planning trips to a number of different and interesting spots around Cincinnati, and it is safe to say that the entertainment of the members will be well looked after in every way.

The exhibition will be a notable feature of the convention, and this year will be on the same floor as the hall in which the members will meet. The convention, exhibition and headquarters of the association will all be at the Hotel Sinton, one of the finest hotels of the east, where a number of the members will probably also stop. Everything, said Mr. Radabaugh, points to a successful convention and a good attendance.

Speaking generally of the work of the organization, Mr. Radabaugh said that the State associations are putting forth every effort to get new members and are meeting with much success. New members to the national organization are being added by the score, and it is expected that by the time the next annual meeting of the organization will be held it will be larger and stronger than even the most optimistic had anticipated. Among other work done by the national association, he said, was the forming of the new State association in Illinois, the reorganization of the South Dakota organization and the formation of the Virginia association at Richmond, June 18.

Man Who Robbed Pittsburg Jewelers Last Winter Arrested and Held for Trial.

PITTSBURG, Pa., May 22.—Roman F. Krause, alias Robert Kent, probably the chief actor in a number of burglaries committed in the downtown section of this city last Winter, who admits that he robbed the store of Sol. Cerf & Co., 947 Liberty Ave., was arrested Wednesday, and has been held for court to answer the charge. The indications are that he will get a long term.

Krause stole about $1,000 worth of goods at the Cerf store, cleaning out all of the show cases. Nothing was said about the robbery at the time, in the hope that the thief could be captured, as he has been after a long hunt. The stolen goods, however, have not been recovered. Krause gained access to the Cerf establishment by climbing up to the roof in the alley, and then cut through the skylight and fastening a rope to the frame, lowered himself into the store. The place is protected by the Holmes electric system, and when Krause cut through the skylight the signal was set off in the main office of the company and a watchman immediately responded, but the burglar remained hidden until the officer went away, and the next morning it was discovered that the store had been robbed.

Krause is suspected of having robbed a half dozen establishments in the downtown section, although the Cerf robbery is the only one he will admit committing. Detectives Morgan and McGowan have chased Krause all over the country, and finally got track of him in Chicago, and went there and brought him back to this city. Captain McGough, of the local detective bureau, believes this man also operated in Bridgeport, Conn.

William Mason, a former confederate of the man now in jail, appeared as a witness against Krause at a temporary hearing held before Magistrate Brady. After the hearing Krause said that he felt sore because the boy who "peached" on him had traveled with him for 12 years. He said he had risked his life for Mason. Mason said most of the loot Krause had stolen had been pawned.

The jewelry store of John Fuhrman, 95 N. Pearl St., Albany, N. Y., was entered early last week by thieves, who forced the rear door leading into an alley and got away with 31 plated bracelets and some other cheap jewelry. On John Ryan, who was later arrested by the police, was found a number of the missing bracelets, and he was locked up for examination.

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Interesting Work in Jewelry by Students of the Pratt Institute, Brooklyn, to be on Exhibition June 4 to 6.

The work of all departments of Pratt Institute, Brooklyn, N. Y., will be on exhibition on Thursday, June 4, from 2 P. M. to 10 P. M.; Friday, June 5, from 10 A. M. to 10 P. M., and Saturday, June 6, from 10 P. M. to 6 P. M. The exhibition will comprise the work of the department of fine and applied arts, the department of science and technology, department of domestic science, department of domestic arts, department of libraries and department of kindergartens.

The entire enrollment of Pratt Institute in day and evening classes is nearly 4,000 students, men and women. Of this number about 1,700 are men and 1,900 are women. In addition, a large number of children attend the Saturday classes. The work on exhibition will be shown in eight buildings. The department of fine and applied arts has an enrollment of nearly 1,000 students. These students come from all parts of the country. The work of this department will be exhibited in 25 studios and will consist of all kinds of free hand and instrumental drawing, life drawing and painting, general applied design, interior decoration, stained glass, furniture and furniture design, architectural design, architectural construction, manual training in all of its phases, and work in jewelry, hammered metal and enameling.

The course in jewelry and metal chasing has met with very great success. The regular course covers three years, requiring the full time of the student from nine until 4.30 daily. All work is designed and modeled in wax, cast in plaster and then wrought in copper, silver or gold. In the work in jewelry, silver is used from the first, students making rings with various stone settings, scarf pins, pendants, chains, bracelets, buttons, buckles, brooches, etc., the work being plain, decorated, chased or set with stones.

In hammered metal work students make their own tools, and produce shallow and deep objects in copper and silver, including trays, bowls, spoons and the like, with decorative designs and repoussé chasing. Parts of objects such as handles and supports are also cast, chased and applied as needed in the design. Instruction is also given in enameling on copper, silver and gold.

At the exhibition a great many specimens of jewelry and silverware will be shown by the students. A great deal of stress is placed upon the matter of execution, and all students are required to do the work in a thoroughly workmanlike manner.

The course in jewelry, metal chasing, enameling, etc., is generally under the supervision of Walter Scott Perry, the director of the department of fine and applied arts, but immediately in charge of Carl F. Hamann, an expert jeweler as well as an artist of training, who directs the work of the art metal classes and teaches designing, modeling, jewelry, enameling, etc.; and Rudolph Hoffritz, who is the instructor in chasing, repoussé and hammered metal work in the evening classes.

A visit to the institute and an examination of the work done by the students will prove interesting and instructive to dealers in artistic jewelry as well as manufacturers who are interested in the development of the artistic side of their craft.

Jewelry Designing by Students of the Cooper Union, New York.

The course in jewelry designing at Cooper Union, New York, affords an excellent opportunity for young men to obtain a practical and valuable training which will be of great value to them of they enter the jewelry field either as working jewelers or as manufacturers.

The class meets three nights a week at 7.30 P. M. for two hours' work. The work begins with easy geometrical designs, and as the pupil advances the designs become more complicated. Original work on the part of the pupils is the aim of the instructor, Edward Ehrle, and the pupils are given every encouragement to that end.

The school year begins the second Monday after Sept. 15 and ends about May 15. The full course is three years.

The designs reproduced herewith show some of the work which is being done by pupils at the school. Each pupil is urged to do work along original lines. It is the idea of the course to develop the ability of the student in original work and create an artistic taste.

THE CIRCULAR-WEEKLY has offered a prize of five dollars to the student who produces the most artistic jewelry design each year. Fred. E. Bauer won the prize with the designs herewith illustrated.



JEWELRY DESIGNS BY FRED. E. BAUER WHICH WON THE CIRCULAR-WEEKLY'S PRIZE.

Dr. Theodore E. Roosevelt, Cotabato, Moro, P. I., is endeavoring to get some trace of a watch containing a Waltham 23-jewel movement which was stolen from him some time ago. The case number is 1,312,558 and the number of the movement, which is 16-size, is 11,004,079. Any jeweler who may come across this movement is requested to write to Dr. Roosevelt direct.

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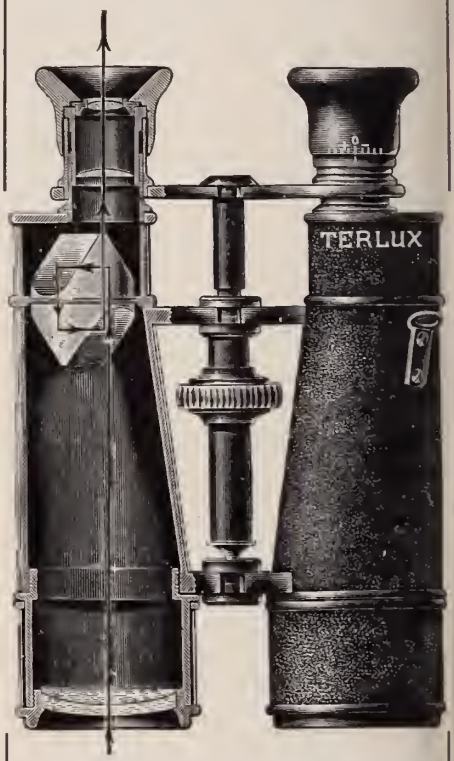
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Poor Showing Made by American Manufacturers of Clocks, Watches and Jewelry in the Philippine Trade.

WASHINGTON, D. C., May 25.—The latest returns from the Philippine Islands show that during the past calendar year there is an increased growth, both in import and export values. Exclusive of the free importations for the railroads and those of gold and silver, the value of the imports last year was $30,453,810, as compared with $26,403,768 in 1906, and even an increase of more than $400,000 over the hitherto banner year of 1905. The export trade is also increasing, amounting to $33,097,867 as against $32,642,892 in 1906, leaving a balance of trade in favor of the islands of $2,644,057.

While general import conditions are highly favorable, this is not true in connection with the clock and watch, jewelry or gold and silver importations. The clock importations in 1905 were valued at $14,187, in 1906 at $13,149 and in 1907 at $11,155. During 1905 and 1906 we led in this line of goods, but last year we allowed both Germany and Japan to get ahead of us, the former with a value increased from $2,882 to $3,518, and the latter with a reduction from $3,543 to $2,452. We stand third with steadily decreasing values; in 1905 our share of the trade was valued at $4,785, in 1906 at $4,076 and in 1907 at $2,270.

The only other important factor in that business is France, whose share stands about the same thing. In 1905 it was valued at $2,015, in 1906 at $1,902, and in 1907 at $2,020. The other contributors to that market were: United Kingdom, $60; Spain, $5; Italy, $1; Austria, $617; Belgium, $29; Switzerland, $13; China, $122, and the British East Indies, $48.

The total value of the importation of watches last year was $26,614, as compared with $56,760 in 1906 and $81,413 in 1905. In this loss of trade the following countries share:

	1906.	1907.
United States	$18,839	$7,265
France	19,570	13,615
Switzerland	17,145	3,619
China	106	.....
Hong Kong	172	10
British East Indies	113	1

The only countries showing an increase are the United Kingdom, from $77 to $99; Germany, from $97 to $773; Italy, from $595 to $1,089, and Japan, from $42 to $138.

The trade in jewelry is steadily diminishing. In 1905 it was $202,674, in 1906 it was reduced to $91,324 and last year only amounted to $28,928. The leading element in this trade has always been the inexpensive articles contributed by French manufacturers, but they stood last year with a value of only $16,406, as compared with $44,820 in 1906 and $135,509 in 1905.

We now stand second with a value reduced from $18,348 to $5,944, while Germany, heretofore always second, now shows a value of only $1,988, as against $24,349 last year, and is exceeded by Hong Kong, showing an increase from $263 to $2,143. Spain has also suffered a reduction from $863 to $84, while Austria, Belgium and Switzerland have disappeared entirely from the market. Japan shows a decrease from $1,328 to $479 and China, from $812 to $784.

Of all other manufactures of gold and silver there was a reduction from $33,545 in 1906 to $26,186 last year. In this field again France shows a decreasing market; in 1906 she led with a value of $16,804, this year she stands second to the United States and her value has been reduced from $16,804 to $5,680; on the other hand, the United States has increased her share steadily; in 1905 she only contributed $5,615, in 1906 $8,718 and in 1907 $12,755. Japan stands third in this market with a value decreased from $3,215 to $2,601. Countries showing an increased trade beside the United States are: United Kingdom, from $305 to $1,254; Spain, $25 to $134; China, $814 to $1,804, and the British East Indies, $391 to $442. New contributors, although to a limited extent, are Italy and Austria-Hungary.

The import trade on plated ware has recovered from its slight depression of 1906 when it was $28,897 as compared with $29,057; last year it increased to $50,424. As usual, the United States was the leading market with a value increased from $11,162 to $17,779, but she will have to keep a sharp lookout if she continues to hold the lead, as France is running a close second, with a value increase from $9,850 to $17,388. Germany stands third with $9,433 as against $3,352 in 1906, while Japan comes fourth with an increase from $1,396 to $2,487, and the United Kingdom also shows a slight increase from $1,138 to $1,255. Other contributors to this market are: Spain, $782; Italy, $232; Austria, $202; Belgium $22, Switzerland, $38; China, $453; Hong Kong, $40; British East Indies, $306, and Australia, $7.

Among the exports reported for the year are mother-of-pearl, $83,814 as against $70,429 in 1906; tortoise shell, an increase from $12,967 in 1905 to $17,941 in 1906 and still further to $20,788 in 1907. None of this material is sent direct to the United States; practically all of both articles are shipped to the British East Indies first.

Two Springfield, Ill., Jewelry Houses Among Victims of Swindler Who Offered Worthless Checks.

SPRINGFIELD, Ill., May 22.—John C. Pierik and Lochman Bros. have been victims of a bogus check swindler, who secured considerable money from Springfield business men earlier in the week. At both jewelry stores he ordered cut glass, asked it to be laid aside for him and he would call later. He called in both instances and gave checks signed by a well-known business man of Springfield. The checks were accepted and change was given him in both places, so that each store loses about $10.

The cut glass was to be delivered, and was not sent from the store after the checks were found to be worthless.

The man had escaped, leaving no clue as to his identity or whereabouts.

James Claxton, a negro, was arrested recently in Dayton, O., accused by J. C. Martin, of that place, of stealing 46 clocks and a lot of other merchandise.

The Teague Jewelry Co., Teague, Tex., was recently incorporated with a capital stock of $3,000. The incorporators were: D. M. Cave, James Allan, Jr., and J. K. Constantine.

Death of L. L. Boyle.

CHICAGO, May 23.—L. L. Boyle, the western representative of the *Keystone* in Chicago since 1893, and widely known and liked in the jewelry trade, died here May 9. The body was removed to Trenton, Mo., where the burial took place on May 22.

Mr. Boyle was born at New Bethlehem, Pa., on Feb. 1, 1853. His father, the Rev. John T. Boyle, was a prominent Methodist preacher in those days, and when young Boyle was seven years old the family moved to St. Joseph, Mo.

Mr. Boyle's first venture in the newspaper business was in 1876, as proprietor and editor of the *Saturday Chronicle*, of St. Joseph. Two years later he ran the paper as a daily. After a few years he retired from the newspaper business and connected himself with the wholesale house of Baldwin & Co., in St. Joseph. He remained with this house for a number of years, covering west and southwest territory as salesman.

In 1893 he became western representative of the *Keystone*, and remained with this paper continuously until his health forbade further work. He is survived by a widow and one daughter and a brother and a sister, besides his mother, who is new 86 years of age.

In November of last year Mr. Boyle felt the necessity of a western trip, and went to California in an endeavor to regain his health. Unfortunately he returned to Chicago during the wet, chilly weather of April, which perhaps is the immediate cause of his death. He was a man of unblemished reputation and his loss is deeply felt among the trade here.

Tragic Death of Emil F. Kvasnicka.

CHICAGO, May 25.—Emil F. Kvasnicka, a well-known jeweler at 603 Blue Island Ave., died, Friday, May 22, at his country home near North Judson, Ind. He was shot at 10 o'clock at night on May 21 while in his barnyard, after his return with his family from an entertainment in North Judson. Mr. Kvasnicka had recently acquired his farm at North Judson, and in the early part of the week he had run out to look things over. A disagreement occurred with his farm hand, Albert Roubick, and he discharged him. Suspicion therefore pointed to Roubick as the man who committed the deed, and he was arrested by Deputy Marshal Henry Kuester.

On the return from the entertainment on Thursday evening, Mrs. Kvasnicka went into the house and soon after heard the shot, and a few minutes later Kvasnicka staggered into the house crying, "My God! Albert Roubick has shot me."

When Roubick was arrested he seemed amazed at the charge and made a strong denial.

Mr. Kvasnicka was well known on the west side and had acquired a competence estimated at $30,000 to $50,000. He was 37 years old, married and had three children. He was prominent in Bohemian societies and charities.

Henry E. Volkman, Kankakee, Ill., has admitted his son into the business, and the firm style is now Henry E. Volkman & Son.

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Reich Identified as the "Short Change" Man.

Jewelers in Many Cities Recognize "Flimflammer" Under Arrest at Syracuse as the Man Who Swindled Them Out of Jewelry by His Clever Tricks—Some of the Stolen Jewelry Recovered in Buffalo Police of Many Places Want This Crook.

SYRACUSE, N. Y., May 21.—The arrest of Samuel K. Reich, alias "Dr. R. Reich," alias "Grossman," etc., who is in jail in this city on the charge of swindling Adolph Roth out of about $750 worth of diamonds by means of a "short change flimflam" game, as told in the last issue of THE CIRCULAR-WEEKLY, is evidently causing great satisfaction to jewelers in all parts of the country, if the information which is being sent to Chief of Police Cadin here is correct. After Reich had been brought here from Buffalo, where he was arrested Saturday afternoon, he was photographed and Chief Cadin sent a copy of this photograph to THE CIRCULAR-WEEKLY, which it has copied and sent to victims in other cities. A description of Reich was also sent out, and from the information given by the Pinkerton Detective Agency, who have worked for the Jewelers Security Alliance and have been looking for Reich, and from the information sent in by the police of other cities there is now no doubt that this criminal is a man who operated in Louisville, Cincinnati, Pittsburg, New York, Brooklyn, Providence, Indianapolis, Chicago and in Albany just before he came here.

While he did not meet with success in every city, particularly among the subscribers of THE CIRCULAR-WEEKLY who had been made aware of his methods, the police estimate that he has gotten at least $12,000 worth of jewelry for which he has left little money in exchange. In almost every case the man seems to have given in payment for the goods he picked out one dollar less than the amount called for, made up of a few large bills and a number of one-dollar bills. When his attention was called to the mistake he would recount the money, admit the error, add a silver dollar to the roll and hand it back to the jeweler and immediately disappear. When the jeweler counted the money he found that all the large bills had disappeared and he had nothing but a number of one-dollar bills and a silver dollar.

In some cases where Reich felt that he was unable to trick the jeweler, he would ask that a clerk or messenger be sent with him to the bank so that he could get the money, and then trick the messenger. This is what he did with Mr. Roth, playing the game on Mr. Bebb, the jeweler's clerk.

The information that has come to the police shows that the man has been at work since Dec. 16, and perhaps even earlier than that date. Requests have also come from the police of other cities, particularly from New York and Brooklyn, to have him transferred there for trial, as the cases against him are believed to be stronger than the one in Syracuse. Reich claims to be an eye and ear specialist, and had in his possession when arrested a case containing eyeglasses and lenses. He is said to have operated also under the name of M. Gross as well as the aliases before mentioned. He insists that the Syracuse police have no basis for their charge against him, but probably is not aware of the information that has been coming to the police within the last few days.

There is a report in this city that Reich worked a clever game by which he bought jewelry from H. J. Howe with a bad check, got the indorsement of the firm on the check, later paid for the jewelry, but cashed the check with the jeweler's indorsement at a hotel. The story, however, was branded as a fairy tale by Charles H. Howe, son of the jeweler.

James Tweedy, of the R. Simpson Co., Brooklyn, has identified Reich as the man who bought $1,350 worth of diamonds last December, and shifted the money roll in



SAMUEL K. REICH, THE "SHORT CHANGE" EXPERT UNDER ARREST AT SYRACUSE, N. Y.

payment so Tweedy only received $20 in one dollar bills. Detective Bushby accompanied Tweedy to Syracuse. He says Reich is unquestionably the thief who worked a Roumanian jeweler, of Brocklyn, for $800 worth of diamonds. Reich used the name of Stark in Brooklyn.

When Tweedy and Detective Bushby were looking Reich over in his cell, Bushby remarked that the prisoner seemed to have a large acquaintance among jewelers of the country.

"Yes," replied Reich, "they all seem to know me, but it's a funny thing, I never saw one of them in my life." Reich to-day retained Attorney Joseph Bondy to defend him.

Detective Bushby and the New York department will try and discover the "fence" where Reich has been disposing of his ill-gotten diamonds.

T. A. Ackerman, a Rochester dealer, has identified Reich as the man who swindled him out of a $400 stud on Dec. 20, substituting a roll containing $24 for $400. Ackerman was so impressed with Reich's cleverness that he preserved the $24 roll intact.

ALBANY, May 20.—Two local jewelers are congratulating themselves that they were not the victims of "Reich" or "Grossman," under arrest at Syracuse. H. J. Pflantz, 298 S. Pearl St., suspected Reich (who operated here under the name of Grossman) from the start, and kept a close watch on the man and hung onto his diamonds. J. Peter Buenau, 271 S. Pearl St., also received a call from Reich.

"Grossman" walked into the Pflantz store last Wednesday. He said his name was Grossman, that he lived at 160 Green St., and that Pflantz must know his mother, who bought some earrings in the store. Pflantz did not remember any Mrs. Grossman, but he was too polite to say so. Grossman said his mother intended to buy him some diamonds for his bride. Pflantz showed some loose stones worth $250. Grossman said they were not good enough and the jeweler agreed to send to New York for some. He did so and Grossman returned to the store the following day.

Grossman on his second visit picked out six stones worth $771. Then he counted out $770. Pflantz counted the money and found $1 missing. Meanwhile he kept the diamonds within reach. Pflantz said he noticed that Grossman slipped the $1 bills over one finger and the other bills on another. Pflantz insisted on taking all the money in sight and counting it before letting go of the diamonds. Grossman saw that he was up against it; he soon made an excuse and left the store, saying he would bring his bride in to see the stones before making the purchase.

Mr. Buenau said he was suspicious of Grossman as soon as he walked into the store. Grossman started in to work his game, but gave it up and left.

Mr. Pflantz notified the police and two detectives were sent out to look for Grossman, who was then on his way to Syracuse.

PITTSBURG, Pa., May 23.—David W. Bain, a son of J. Bain, of 1014 Wylie Ave., today identified a picture of the "short change" swindler furnished by THE CIRCULAR-WEEKLY and arrested in Buffalo under the name of Grossman for swindling Chas. Bebb, a clerk in the employ of Adolph Roth, Syracuse, N. Y., as the man who got from his father diamonds valued at $925 a number of months ago. It was on young Bain the man successfully worked his game. Grossman gave the name of L. Stein in this city. A charge will be lodged against him and he will be brought to Pittsburg just as soon as the man is disposed of by the courts in the east.

"That's the man," said young Bain when a picture of the swindler was shown him by

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THE CIRCULAR-WEEKLY correspondent, "and an information will be made against him by the Pittsburg police. That fellow was the slickest individual I ever ran across. He came to our store and arranged for the purchase of diamonds valued at $925. I accompanied him to the Second National Bank, where he went to have a check cashed. Father was suspicious of him and told me to be careful. When he arrived at the bank, however, he did not get a check cashed, but, exhibiting a $500 bill, asked the cashier if it was good, and the banker said it was. Then he counted out the money before my eyes, rolled it up in my presence and handed it to me.

"He had counted out one $500 bill, four $100 bills and the rest in small bills and handed me the money after he had carefully rolled it up. I put it in my pocket, not considering it necessary to count it again, and went to the store, when I discovered that I had only 14 one-dollar bills and one silver dollar. After I received the money I gave Stein the diamonds.

"The jewelry consisted of a two-stone Tiffany ring, the diamonds being 1⅜ carats each, less about 1/32 carats. The other was a stud weighing 1⅝ carats plus 1/64 carats. We will endeavor to get the diamonds, but their recovery is doubtful. Stein had been in the store the day before he arranged to buy them, and told us what he wanted, and he received as fine stuff as any man would want to own."

In this connection it is also stated that Stein attempted to swindle a Fifth Ave. firm much in the same way, but a member of the firm accompanied the man to the bank and Stein lost his nerve and the deal fell through. It was then that Stein turned his attention to the Wylie Ave. dealer.

PHILADELPHIA, Pa., May 23.—Frank H. Layre, 146 N. 8th St., is convinced that Reich or Grossman is the man who assisted another in flimflamming him out of diamonds worth $1,325 in February last in the same manner in which the Syracuse jeweler was fleeced. The Syracuse captive, he says, was in the store when the other man was examining diamonds and making his selections. He was waited upon by Mrs. Layre and George Shott, a boy, saying that he was about to be married, and that his fiancée had bought some jewelry of the Layre's and wished him to make what purchases he intended for her of them.

After the other man had gotten away with his diamonds Reich or Grossman said he would delay his purchase until his fiancée was able to accompany him to the store and left. Mr. Layre did not observe him closely, being engaged with the other man, but Mrs. Layre declares she can identify him. When shown photographs of Reich or Grossman Mrs. Layre was positive in her identification, as was the office boy, George Shott. Mr. Layre expressed a willingness to go to Syracuse or send his wife and Shott to identify Grossman.

Mr. Layre had sold a man $1,325 worth of diamond jewelry in the latter part of February, and when paid discovered that the money handed him was only $1,324. He called the customer's attention to the shortage of the dollar, and the latter said: "Oh, you must be mistaken. Let me count it." He did so, and laughingly admitted that it was $1 short. He then threw out a silver dollar and handed what appeared to be the same roll back to Mr. Layre and departed with the diamonds. When Mr. Layre again counted the money he found there was only $325, and realized he had been flimflammed.

In the meantime the other man believed to be Grossman, had played his part in occupying the attention of Mrs. Layre and the boy and had also left almost immediately after the other.

The same week that Mr. Layre was robbed I. Press & Sons, 8th St., near Chestnut St., were robbed of a diamond ring worth $85 in the same manner, and a Sansom St. jeweler, whose identity is unknown to the trade, is reported to have also been robbed of a considerable sum. It is believed that Grossman and his confederates were in all of these jobs and then left and perpetrated similar robberies in Baltimore and Washington.

LOUISVILLE, Ky., May 25.—Richard G. Taffee, a jeweler at 122 W. Market St., when shown THE CIRCULAR-WEEKLY's photograph of Samuel K. Reich, said: "Yes, I am positive that Reich is the man who flimflammed me out of jewelry worth $560 last February. That is his picture."

MINNEAPOLIS, Minn., May 10.—The mysterious Mr. Moritz, supposed to be the man who short-changed Charles A. Johnson, of the Fisk & Johnson Jewelry Co., out of $1,000 several months ago, has been discovered in Syracuse, N. Y., and is none other than S. K. Reich, whose arrest in Syracuse THE CIRCULAR-WEEKLY just announced. If the evidence against him is not strong enough in other cities he will be brought to this city for trial.

Mayor Haynes must be given credit for learning of Mr. Moritz's whereabouts. His Honor was in Cleveland on pleasure bent when he learned of the man's arrest and immediately notified Chief Corriston.

BUFFALO, N. Y., May 21.—Joseph Tweedy, a salesman in the employ of R. Simpson & Co., Brooklyn, to-day identified a pair of diamond earrings in the possession of the local police as belonging to the Brooklyn firm.

The earrings were obtained a year ago from the Brooklyn firm by swindling methods worked by Sam Reich, arrested in this city a few days ago on the request of the police of Syracuse.

Last February two men entered the store of Manual Brock, 315 Main St., and offered for sale a pair of diamond earrings. Brock recognized the gems as worth at least $1,300 and questioned the men as to their ownership so closely that they ran out of his store. Brock turned the diamonds over to the police, who have held them awaiting a claimant. Tweedy to-day identified the earrings as part of the loot obtained from his firm in Brooklyn.

The man who is now held in Syracuse awaiting the action of the authorities is beyond doubt the same one who within the last two months has visited a large number of East Side jewelers in New York. A CIRCULAR-WEEKLY reporter called on a number of these jewelers, last week, and showed a photograph of Reich, and in almost every instance the photograph was recognized at once as that of the man who had visited there and tried the "short-change" game.

J. Rabinowitz, 237 Madison St., when shown a photograph of Reich, said: "Yes, that's the same man. He came here and asked to see two pair of diamond earrings, a pin and gold chain valued in all at $846. He paid over $845, but I had been warned against this fellow and did not fall a victim to him. The jeweler told him it would be all right to take the goods and not mind the money being one dollar short. The man hesitated, and then decided that he would not make the purchase at that time and then went away.

At the store of Sam Davis, 154 Madison St., the photograph was also recognized. Mr. Davis said that the man came to his place and represented himself as a lawyer named Allen Lande. He said that he wished to purchase an 18-karat wedding ring and a pair of diamond earrings valued in all at $575. The man took down the prices on a slip of paper and said that he would be around later with his fiancee to examine the articles. This was on Wednesday, May 6, and on Friday he returned and asked for a less expensive pair of earrings. In the meantime the jeweler had been making some investigation and learned that the man was not Allen Lande and that Lande had not visited the shop. When the customer returned to the jewelry store Mr. Davis questioned him and he evidently became frightened, because he said he would go to the bank to get some money to make the purchases with, but he did not return.

At the store of B. Blumenstock, 48 Rivington St., Reich called on May 12 and was successful in getting away with goods valued at $814, for which he left in payment $14. It was the same trick that he has practiced on jewelers throughout the country, and the deception was not discovered until after he had made his escape. At this place he obtained a pair of earrings and a brooch.

A man said to be the same one as shown in the photograph visited the store of J. Saron, 536 Second Ave., April 28, but in this instance he was unsuccessful in getting away with any of the jeweler's property. Mr. Saron said the man asked for a pair of earrings valued at $500 to $600, and that he gave the name of S. Phillip, 349 Second Ave. The man approved of the goods shown him and also asked for a chain, a watch and a wedding ring, the total value of which was $1,023. He said that he had not the ready money with him, and asked the jeweler to go to the 23d St. Bank with him to get the money. The jeweler was suspicious and took no chances, never allowing his customer to get the jewelry in his hand. When they reached the bank the crook stated he would go up and see if the clerk was there, and returned almost immediately and stated that the clerk whom he knew was not in the bank at that time, but said that if the jeweler would come upstairs perhaps they could arrange a sale. The man then counted out the value of the goods in bills, but when he saw that the jeweler was familiar with his game he made an excuse and refused to make the purchase.

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Third Ave., the photograph was also shown and it was thought it was the man who called there recently. In this store the crook wore glasses and looked larger than the photograph would indicate. He was unsuccessful in working his trick.

At another Third Ave. store, that of J. Bendix, 800 Third Ave., Reich, whose photograph was recognized by the proprietor, called and wished to buy earrings and a solitaire diamond ring, valued in all at $1,116. He repeated the trick of paying for the goods in bills one dollar short in amount and had almost succeeded in getting away when the jeweler noticed the fraud and started after him. The man evidently saw that he had been discovered, so deliberately turned around and returned to the store and gave up the $1,100, saying that he had forgotten to pay it. He then took the jewelry and went away, but returned later with the goods, saying that he wanted better earrings and a smaller ring. He asked that his money be returned him, and this was done. To allay suspicion he bought a diamond ring and a plain ring valued at $60. The second time he visited the store he was accompanied by a woman.

From what could be learned by visiting these jewelers it is evident that the same man has visited a number of other places on the East Side in New York, where he has been more or less successful in working his trick.

Brooklyn, N. Y., May 23.—Reich, the alleged crook, is the man who visited the shop of the R. Simpson Co., 9 Myrtle Ave., some time ago, and bought $1,320 worth of goods, consisting of diamonds, earrings and rings, and left $20 in payment. Mr. Tweedy, of the concern, went to Syracuse last week and identified Reich. At the Myrtle Ave. store the photograph of the alleged crook was recognized at once. Mr. Tweedy returned from Syracuse Friday night. The earrings have been recovered.

The same man also visited the store of Henry Healy and asked the clerk to accompany him to the bank that he might get money to pay for the goods which he had selected. He evidently saw no opportunity to trick the salesman and did not purchase the goods.

Among the jewelers who have had the short-change trick tried upon them in the past five or six months are the following merchants, all of whom are believed to have been visited by Reich or his accomplices: Dec. 20, T. A. Ackerman, Rochester, N. Y., $400; Jan. 28, J. Bain, Pittsburg, Pa., $925; Jan. 29, Geo. G. Rekart, Cincinnati, O., $825; Feb. 11, R. G. Tafel, Louisville, Ky., $575; Feb. 26, F. Layre & Co., Philadelphia, Pa., $1,385; Feb. 27, D. M. Saati, Providence, R. I., no loss; March 16, Fiske, Johnson Jewelry Co., Minneapolis, Minn., $1,075; March 25, A. Sicillia, Chicago, Ill., $2,113; April 28, A. J. Bendi, New York, no loss; J. Sovan, New York, no loss; F. J. Rahsokopff, New York, no loss; May 6, Mr. Davis, New York, no loss; May 12, B. Blumenstock, New York, $814; J. Rabinowitz, New York, no loss; May 18, Mr. Roth, Syracuse, N. Y., $600; Henry Healy, Brooklyn, N. Y., no loss, and Simpson's, Brooklyn, N. Y., $1,370.

Developments in the Bankruptcy Examination of Geo. H. Carpenter and Maurice Dreshfield.

Charles Barry was taken from the Tombs prison, New York, last Wednesday on a writ of habeas corpus issued at the instance of Receiver Lesser to testify before Special Master Peter B. Olney in connection with the bankruptcy proceedings against George H. Carpenter instituted by Rudolph A. Breidenbach, 51 Maiden Lane, New York. Barry is being held in New York on a charge of grand larceny. Carpenter was associated with Maurice Dreshfield in transactions, by which $182,594 worth of diamonds are alleged to have been obtained from Mr. Breidenbach by fraudulent means. Barry was present at a meeting when a contract was drawn up relative to the purchase of diamonds.

When Barry took the stand he was asked where he lived. His attorney said that since his client is being held for grand larceny on a separate charge that he had advised him not to answer any questions. The referee ruled that the question was proper and directed the witness to answer, but Barry declined on advice of counsel. He was questioned as to what his business was and as to whether he was acquainted with George H. Carpenter, Maurice C. Dreshfield or Oliver Ticer, and when he first met Mr. Carpenter, Mr. Dreshfield or Mr. Ticer, to all of which he declined to answer. He was then asked by the receiver if he had prepared or drawn up any agreement between Carpenter and Dreshfield, and if so if he drew up more than one agreement between Carpenter and Dreshfield, and if he suggested to Dreshfield that Dreshfield purchase a large amount of diamonds. He declined to answer all questions on advice of counsel. He was then taken from the stand and returned to the Tombs.

Mr. Carpenter then took the stand and Receiver Lesser resumed the examination. The witness testified relative to paying O. S. Ticer a check for $3,000 and Dec. 14 one for $2,000. Mr. Carpenter also stated that Ticer did not hold a position in the Monarch Corporation. He said that he was introduced to Dreshfield, but that he did not recall whether Barry or Ticer introduced him, and then explained that Ticer and Barry were dropped from the financial scheme and the matter was continued with Mr. Dreshfield. He said that he did not pay a consideration to anybody for bringing him in connection with Dreshfield. Mr. Carpenter was also questioned in regard to certain other check transactions.

That same afternoon the matter of the adjudication in bankruptcy of Maurice Dreshfield was continued before Referee Olney, with Mr. Dreshfield on the stand. Sol. Oppenheimer, attorney for R. A. Breidenbach, the petitioning creditor, resumed his examination of Dreshfield relative to the disposition of the diamonds obtained from R. A. Breidenbach. He first took up a package No. 107 and containing 44 diamonds, asked how that was disposed of. Mr. Cohen, attorney for Dreshfield, objected to the question, on the ground that Mr. Dreshfield was acting simply as Mr. Carpenter's agent, and that he had no property right to the diamonds.

The referee ruled that the witness answer the question, and Mr. Dreshfield testified that the goods were pledged with the People's Trust Co. as collateral for a loan, as were several other packages about which Mr. Oppenheimer questioned him. Other goods were either pledged or sold to men in Philadelphia and Washington. Mr. Dreshfield was questioned as to each separate transaction and testified accurately as to the disposition of every package of diamonds about which he was questioned. A statement showing George H. Carpenter's financial standing was mentioned in the examination, and Mr. Dreshfield was questioned about this paper. The paper showed that Mr. Carpenter owned $245,000 worth of the preferred stock of the Monarch Fire Appliance Co. and $245,000 worth of common stock, and that he also owned the same amount of the preferred and common stock of the Monarch Corporation.

The examination was adjourned until 10.30 A. M., May 29.

Jewelers Warned of New Trick Used by "Pennyweight" Thieves in Substituting Jewelry.

Wilkes-Barre, Pa., May 22.—A local jeweler, who, yesterday, in making an inventory of his stock, learned that he had been robbed, at the same time made a discovery that he thinks should be put before the jewelry trade, as it indicates that some pennyweight thieves who try the substitution game have added a new feature to their methods which makes their operations all the more difficult to detect. In brief, the game is to visit the jewelry store before operations are begun, learn about the tags the jeweler uses on his articles, and counterfeit these, so that when the substitution trick is played the cheap article put in the tray in place of a valuable one bears the jeweler's tag and other marks. Therefore the trick is not apparent until all the articles of the tray have been examined and compared with the stock book.

The pennyweighter who operated here, or his confederate, looked at a tray of diamonds in a local store and evidently noted not only the size and shape of the tag, but the registered number and weight of the stone, the stock marks and selling price of a ring that the jeweler had in stock. About 10 days later the thief came in, looked at this and other rings, and went away without buying anything. When the trays were put back in the case every one bore the proper tag, marks, etc., and the robbery was not discovered until yesterday, when the stock was checked up.

Then it was learned that, in place of a valuable diamond ring there had been substituted a ring with a stone one-third the size and worth about one-fourth the value, which bore a counterfeit tag that required careful examination to differentiate from those which the jeweler usually used.

The Milwaukee, Wis., Jewelers' Association, at its annual banquet, elected the following officers: President, A. J. Stoessel; vice-president, George Durner; secretary, Frank Thomson; treasurer, Frank P. Wilde; directors, W. H. Upmeyer, E. F. Rohn and Theodore Schelle.

BLACK OPALS

REMARKABLE, IRIDESCENT, BEAUTIFUL.

BLACK OPAL, a recent Australian discovery, is one of the most beautiful stones hitherto found.

With it many inimitable jewelry creations are possible that must appeal in a forceful manner to the trade.

These remarkable stones exhibit a wonderful play of brilliant colors, ranging from light to cobalt blue, with flashes of violet, from delicate shades of green to peacock green, and all shades of reds, merging into orange and yellow tints.

Black Opal is a worthy addition to the finest stock, and jewelers will find it a welcome "Trade Magnet."

We can furnish these stones in various sizes and shapes, and their full merits can only be appreciated by being seen.

We make a specialty of AUSTRALIAN and MEXICAN OPAL MATRIX.

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Gems and Precious Stones

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Characteristics, Localities of Production, Tests and Some Current Literature.

A new book on a new plan. Tabulated, concise, authoritative.

A handy manual for every Jeweler.

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STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**



W. A. Brown, representing Carter, Howe Co., was in Los Angeles, Cal., last week.

Traveling representatives in Toronto, Ont., recently, included: Charles Jacot, Frederich Speidel and Mr. Robertson, Peerless Jewelry Co.

Ernest Block, with Louis Stern & Co., left San Francisco, Cal., May 18, after a stay of two weeks. While here Mr. Block visited his son, who is on the United States battleship *Maine*.

Traveling representatives in San Francisco, Cal., last week, included: Isri Lederer, S. & B. Lederer Co.; M. Wild, Buffalo Box Co.; Mr. Kidder, H. A. Kirby Co.; Mr. Mayer, Mauser Mfg. Co.; Percy Roton, Durand & Co.; Mr. Brown, Carter, Howe & Co.

The following traveling representatives were in St. Louis, Mo., last week: Julius F. Schuman, Jr., William Kinscherf Co.; S. E. Dickson, Adelphi Silver Co.; T. H. Carmichael, Bride & Tinckler; W. K. Osborne, R. Wallace & Sons Mfg. Co.; Meyer Lehmann, Ludwig Lehmann; Mr. Curran, A. J. Hedges & Co.; Henry H. Jacobson, Jacobson Bros.; Frank L. Wood, Ludwig Nissen & Co.; J. A. Granbery, J. A. & S. W. Granbery; T. Lindenberg, Lissauer & Co.; Henry Freund, Henry Freund & Bro.; F. F. Gibson, Gibson, Krugler Co.; Joseph C. Wilson, William A. Rogers; S. Mendoza, Van Duzen & Stokes Co.; R. B. Carr, Link & Angell.

The following traveling representatives were in Omaha, Nebr., last week, calling on the trade: W. D. Sinnock, Ehrlich & Sinnock; W. U. Fry, Fry Bros.; Henry Freund, Henry Freund & Bro.; Henry E. Hart, Albert Lorsch & Co.; J. Rothschild, Kaffeman, Rothschild & Co.; Fred H. England, Frolichstein, England & Klein, Inc.; Mr. Schreiber, Arnstein Bros. & Co.; Thomas E. Rogers, Riker Bros.; A. C. Thomas, H. P. Sinclaire & Co.; W. H. Wagner, Sigler Bros. Co.; Mr. Somes, Bates & Bacon; Mr. Emerson, S. O. Bigney & Co.; Arthur H. Moore, Moore & Son; George T. Johnson, C. O. Sweet & Son Co.; H. E. Decker, H. C. Fry Glass Co.; Donald Le Stage, H. D. Merritt Co.; J. K. Carlisle, Follmer, Clogg & Co.; Mr. Fox, Fox & Co.; F. E. Whiting, Whiting & Davis; Henry E. Hart, Albert Lorsch & Co.; F. L. Pettee, Waterbury Clock Co.; W. S. Willis, Gorham Co.; W. G. Knapp, Bigalke & Eckert Co.; G. S. Titus, Middletown Silver Co.; Charles Boss, American Cuckoo Clock Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: G. H. Thomas, Scharling & Co.; representatives of Edward Todd & Co. and Powell & Co.; A. H. Oakley, Thornton Bros.; Nat. Shiman, Shiman Bros.; Mr. Bennett, Waite, Mathewson & Co.; James Otis, Harvey & Otis; Mr. Vaslett, Fletcher-Barrows Co.; Alfred Clark, Oneida Community; Harry C. Fay, T. J. Smith Co.; Theodore Parker, Smith & Crosby; J. Rothschild, Kaffeman, Rothschild & Co.; Frank W. Bloomer, E. I. Franklin & Co.; Izri W. Lederer; D. H. Child, B. A. Ballou & Co.; George Southwick, W. E. Richards & Co.; B. Hyman, Hirsh & Hyman; W. D. Sinnock, Ehrlich & Sinnock; Mr. Gorman, Woodside Sterling Co.; L. E. Fay, R. F. Simmons Co.; Montague Mendoza, Van Dusen & Stokes Co.; Donald Le Stage, H. D. Merritt Co.; Mr. Finberg, Finberg Mfg. Co.; Fred H. England, Frolichstein, England & Klein; Mr. Rogers, C. H. Cooke Co.; Mr. Somes, Bates & Bacon; W. F. Adams, Simpson, Hall, Miller & Co.; George Southwick, Payton & Kelley Co.; Edgar Huhn, Potter & Buffinton Co.; E. A. Moore, Sykes & Strandberg.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: E. Warner, A. Tanzer & Co.; Charles W. Batty, Scofield, Batty & Co.; "Ty" Cobb, H. Jennings & Co.; Mr. Akers, Morgan Jewelry Co.; John Abel, Abel Bros. & Co.; A. C. Arnsthal, Weiss Mfg. Co.; S. H. Brower, Edwin Lowe & Co., Inc.; C. E. Bride, Bride & Tinckler; E. A. Reed, Reed & Barton; Mr. Smith, La Pierre Mfg. Co.; C. L. Krugler, Mandeville, Carrow & Crane; R. B. Carr, Link & Angell; Frank L. Wood, Ludwig Nissen & Co.; William Matschke, A. Joralemon & Son; J. M. Morrow, American Watch Case Co.; Thomas F. Fleming, Jones & Woodland Co.; John H. Baker, Jacobson Bros.; Robert B. Steele, David Kaiser & Co.; J. P. Payne, Meriden Cutlery Co.; J. T. Griffith, Jr., Carter, Howe & Co.; F. C. Somes, Bates & Bacon; J. Hillinger, A. J. Hillinger & Co.; W. S. Sparrow, W. S. Sparrow & Co.; Nate Swift, Webster Co.; John Hoagland, F. T. Pearce Co.; William Moulton, F. W. Weaver & Co.; Harry Mix, Wightman & Hough Co.; J. A. Granbery, J. A. & S. W. Granbery; William H. Peer, Bristol Mfg. Co.; F. C. Winship, H. C. Fry Glass Co.

Among the traveling representatives who, recently, visited Pittsburg, Pa., were the following: J. Williams, Fera & Kadison; B. Hyman, Hirsh & Hyman; Millard E. Heise, Langfeld Bros. & Co.; Mr. Crane, Mandeville, Carrow & Crane; John S. Cunningham, E. L. Spencer Co.; Wm. Matschke, A. Joralemon & Son; Frank L. Wood, Ludwig Nissen & Co.; Charles Levy, Bristol Mfg. Co.; T. K. Benton, G. W. Parks Co.; Mr. Ettinger, Gattle, Ettinger & Hammel; Mr. Bliss, Wordley, Allsopp & Bliss Co.; W. H. Alger, North American Watch Co.; Robert B. Steele, David Kaiser & Co.; E. A. Reed, Reed & Barton; H. S. Wiltshire, Regnell, Bigney & Co.; John Hoagland, F. T. Pearce Co.; George E. Heywood, Horton, Angell Co.; J. W. McClannin, Wilcox Silver Plate Co.; Charles Jacot, Frederich Speidel; Mr. Gorman, Woodside Sterling Co.; L. H. Carpenter, Chas. E. Hancock Co.; Harry C. Kip, H. F. Barrows Co.; Charles T. Dougherty, Osmers-Dougherty Co.; W. R. Shute, Day, Clark & Co.; Col. John L. Shepherd, Keystone Watch Case Co.; J. F. Dean, Reed & Barton; Edwin F. Skinner, Roy Watch Case Co.; F. R. Truell, W. H. Saart Co.; A. P. Shattuck, W. & S. Blackinton Co.; H. N. Van Bergen, Snow & Westcott; H. J. Hildebrand, H. C. Lindol & Co.; G. L. Sweet, R. F. Simmons Co.; J. A. Granbery, J. A. & S. W. Granbery; Fred T. Barry, Louis Stern & Co.; John F. Schierloh, Keystone Watch Case Co.; R. H. Booth, Sturtevant & Whiting; F. F. Gibson, Gibson, Krugler Co.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., May 20.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Antwerp: 1 case watches, $300.
Auckland: 15 cases clocks, $279.
Batavia: 1 case watches, $308.
Bremen: 2 cases plated ware, $510; 1 case silverware, $150.
Bluff: 14 cases clocks, $148.
Bombay: 45 cases clocks, $840; 155 cases clocks, $902.
Burich: 1 case watches, $210.
Calcutta: 4 cases clocks, $136.
Genoa: 1 case jewelry, $500.
Glasgow: 20 cases clocks, $1,270.
Guayaquil: 1 case clocks, $245.
Hamburg: 5 cases clocks, $603; 5 cases clocks, $200.
Havana: 3 cases plated ware, $387; 2 cases silverware, $354; 22 cases clocks, $596; 3 cases plated ware, $116; 4 cases clocks, $305; 1 case optical goods, $234.
Havre: 1 case precious stones, $17,970; 3 cases jewelry, $495.
Hobart: 3 cases plated ware, $118; 1 case optical goods, $135.
Liverpool: 105 cases clocks, $919; 1 case jewelry, $700; 1 case jewelry, $250; 122 cases clocks, $1,532.
London: 47 cases clocks, $1,724; 1 case silverware, $100; 10 cases optical goods, $2,908; 2 cases optical goods, $404; 5 cases thermometers, $1,200.
Maracaibo: 1 case plated ware, $100.
Melbourne: 46 cases clocks, $511.
Naples: 1 case jewelry, $300.
Para: 6 cases clocks, $720.
Puerto Cortez: 6 cases plated ware, $690.
Rome: 1 case jewelry, $300.
Santos: 104 cases clocks, $1,802; 2 cases jewelry, $2,334.
Semerara: 17 cases clocks, $190.
Southampton: 2 cases scopes and views, $940; 14 cases watches, $2,227; 1 case optical goods, $426; 11 cases watches, $1,560.
Sydney: 22 cases plated ware, $1,385; 4 cases optical goods, $1,026; 4 cases scopes, $500; 187 cases clocks, $355; 1 case watches, $175.
Vera Cruz: 16 cases plated ware, $2,993; 1 case optical goods, $102.

Chas. F. Wood & Co. Settle with Creditors and Business Is Now Resumed.

Chas. F. Wood & Co., diamond importers, 1 Maiden Lane, New York, against whom a petition in bankruptcy was filed some time ago, consummated a settlement with all the creditors on Monday. The business is now in the hands of a corporation, which has succeeded the old partnership under the old style. The settlement is on the basis of 40 cents on the dollar, payable as follows: 15 per cent., with interest, Jan. 20, 1909, and 10 per cent., with interest, July 20, 1909, in unindorsed notes, bearing interest from Sept. 1, 1908, and payable by the corporation. The remaining 15 per cent. is in notes, payable in January, 1910, and made by the individual partners of the late firm and indorsed by friends.

The business has been incorporated as Charles F. Wood & Co., with a capital of $100,000. The officers are: C. F. Wood, president; L. F. Reed, vice-president and secretary, and Oscar Jonassohn, treasurer.

The directors include, besides Messrs. Wood and Reid, H. A. Bliss, Arthur Henius, of Bruhl Bros. & Henius Co.; G. R. Whitehead, of Marchand Frères.

Receiver Whitehead has been relieved of his duties and the petition in bankruptcy has been withdrawn.

The corporation will move the business to 15 Maiden Lane about June 1.

Importations at the Port of New York.

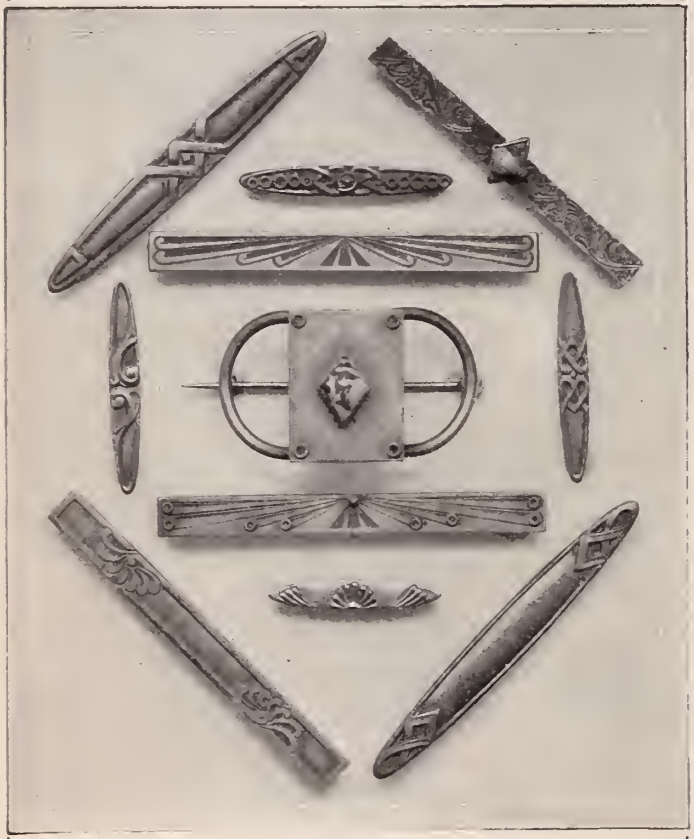
Weeks Ended May 18, 1907, *and May* 16, 1908.	1907.	1908.
China, Glass and Earthen Ware:		
China	$94,691	$88,881
Earthen ware	15,373	14,430
Glass ware	51,109	21,128
Optical glass	5,322	7,793
Instruments:		
Musical	27,760	12,902
Optical	17,513	4,036
Philosophical	4,729	2,574
Jewelry, etc.:		
Jewelry	20,623	4,920
Precious stones	993,737	73,159
Watches	48,452	16,156
Metals, etc.:		
Bronzes	2,908	3,834
Cutlery	49,232	24,258
Dutch metal	5,245	5,291
Platina	58,048	54,177
Plated ware	.....	.....
Silverware	388	100
Miscellaneous:		
Alabaster ornaments	10	71
Amber	8,034	5,586
Beads	4,916	1,545
Clocks	4,911	3,502
Fans	11,462	3,617
Fancy goods	10,575	7,336
Ivory	130,939	4,894
Ivory, manufactures of	113	10
Marble, manufactures of	10,110	13,931
Statuary	40,094	2,773

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
May 19	24 3-8d.	$.54⅞
" 20	24 1-2d.	.55⅛
" 21	24 11-16d.	.55½
" 22	24 13-16d.	.55⅞
" 23	24 7-16d.	.55
" 25	24 9-16d.	.55¼

POTTER'S PINS



VEIL PINS CUFF PINS BOW PINS

Gold-Filled—Rose, English or Green Finish

A FEW OF OUR

NEW DESIGNS

E. A. POTTER COMPANY

PROVIDENCE, RHODE ISLAND

Representatives:

LOUIS S. HODGES HARRY E. FARQUHARSON

Keep In Touch With US. It Pays

DO YOU KNOW

That we cut to order anything in Precious or Semi-Precious Stones? We supply the material or cut from that supplied by you.

THE FAD IS

Drops and Buttons in all Semi-Precious stones for

EAR RINGS

We have them in all sizes.

HIMALAYA MINING COMPANY

MINERS AND CUTTERS OF

PRECIOUS AND SEMI-PRECIOUS STONES

IN ALL SIZES AND SHAPES

15-17-19 MAIDEN LANE

NEW YORK CITY

LONDON :: PARIS :: OBERSTEIN :: PROVIDENCE

Philadelphia.

William F. Nye was a visitor to this city's trade last week.

M. P. McGrath, watchmaker, has removed from Washington, D. C., to 1211 Green St., this city.

Charles F. Weber, 514 Race St., who has been critically ill, is reported to be slowly convalescing.

A. Emery, watchmaker, resigned his position last week with Louis Spoerhase, 4078 Lancaster Ave.

The White Jewelry Co. formally opened last week its new store at 703 Market St., Wilmington, Del.

George Moyer, head watchmaker for A. F. Williams, Trenton, N. J., is critically ill with typhoid fever.

John Woods, watchmaker, has resigned his position with T. F. Brennan, 1902 E. 3d St., Chester, Pa.

Ralph Allen, watchmaker, formerly with H. McLain, Atlantic City, has recovered from a serious illness.

The Sterling Clock Co., of this city, has been incorporated under Delaware laws, with a capital of $25,000.

Max Polak, of the traveling force of M. Sickles & Sons, left Monday for a canvass of the coal regions of the State.

Frederick Hurlburt, of H. O. Hurlburt & Sons, returned Tuesday of last week from a six weeks' pleasure tour of Europe.

Clement Weaver, of the Bailey, Banks & Biddle Co., sailed on the *Adriatic* last week for his usual Summer tour of Europe.

Nathan Thomas, of the E. L. Thomas Co., Phoenixville, Pa., has purchased a 25-foot motor boat for recreation during the summer.

Miss Yetta Domstock, buyer of the jewelry department of Snellenberg's store, announced her safe arrival in Europe last week.

The wife of Louis Stern, of Louis Stern & Co., will sail June 16 on the *Kaiserin Victoria* for Europe, to remain throughout the Summer.

Julius Windner, manufacturing jeweler, 711 Sansom St., obtained judgment in the local courts last week against J. Williard Danfield for $264.96 for want of a defense.

L. P. White, William G. Earle and Harry C. Barry were among the jewelers who frequented the Belmont Driving Park last week as interested spectators of the steeplechase.

The Philadelphia Horological Club will hold its regular monthly meeting to-morrow at Zeisse's, 5th and Minor Sts. Matters of interest to watchmakers will be discussed.

G. Harper and Mr. Dickson, of Harper & Taylor, Salisbury, Md., spent several days at Atlantic City last week on a short pleasure trip, stopping off in this city on their return.

Mrs. Walters, buyer of the jewelry department of Gimbel Bros. store, sails June 2 on the *Kaiser Wilhelm der Grosse* for Europe to make purchases for the Fall and Winter trade.

Formal presentation of the silver service given to the United States scout cruiser *Chester* by the people of Chester will be made July 10. The service was made by Tiffany & Co., New York.

Herman Donath, 2446 Kensington Ave., was presented last week with a gold-mounted and appropriately inscribed umbrella by the Pennsylvania Lodge I. O. B. A. upon his retirement as president of the lodge.

Henry Stephens, manager and buyer of the jewelry and silverware departments of Strawbridge & Clothier's store, sailed from New York yesterday on the *Kaiser Wilhelm II.* for Europe in the interests of his firm.

R. W. Broadbent, 925 Shipley St., Wilmington, Del., has purchased the property at 103 S. 9th St., Wilmington, to which he will remove after alterations and improvements are completed to make it an attractive retail store.

W. A. Schmidtman, manufacturing jeweler, has re-entered business in this city, opening last week an establishment at 929 Chestnut St. Mr. Schmidtman gave up his business at 720 Sansom St. about two years ago and has since been engaged in business at Atlantic City.

George K. Ware, Atlantic City, made the trip from the shore to this city last week especially to attend the baseball game in which "Rube" Waddell pitched against his old team mates, the Athletics, and was elated and well rewarded for the journey, he says, when Waddell triumphed.

Judge Lamorelle in the Orphan's Court, heard argument, last week, in the case of Florence Leggett, the woman who claimed a widow's share of the estate of the late Jacob Muhr, formerly of the old house of H. Muhr's Sons. Judge Lamorelle decided against the claimant and exceptions were filed.

Both the Bailey, Banks & Biddle Co. and J. E. Caldwell & Co. displayed in their show windows, last week, handsome trophies and prizes to be awarded at the fashionable horse show now being held at St. Martin's Green. Many novelties in the way of favors, etc., for dinners after the horse show meetings are finding a ready sale.

The deadlock between the retail jewelers of Kensington Ave. and N. Front St. over the movement to close Thursday evenings at 6 o'clock is still unbroken, and there appears to be little hope that the conflicting interests will be harmonized, despite the best efforts of others in the trade to end the differences among the Kensington jewelers.

Joseph Fussman, 114 N. King St., Gloucester, was robbed on a ferryboat from this city to Gloucester last week of two gold and two silver watches which he had taken to this city to be repaired for customers. Mr. Fussman had the watches in a pocket, and he believes that some crook, knowing him to be a jeweler, awaited a favorable opportunity to pick his pockets.

Suburban and out-of-town retail jewelers visiting this city last week to leave orders and make purchases of local wholesalers included: Howard Fitzsimmons, West Chester, Pa.; S. L. Diehl, Pen Argyle, Pa.; Mr. Harper, of Harper & Taylor, Salisbury, Md.; J. Fussman, Gloucester, N. J.; L. L. Bickings, Norristown, Pa.; O. O. Stillman, New Brunswick, N. J.; M. J. Stout, Summit Hill, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. S. Kratz, Souderton, Pa.; H. B. MacFarland, Dowingtown, Pa.; C. S. Hunsberger, Souderton, Pa.; A. M. Kendall, Millville, N. J.; Capt. George Bowen, of Thos. H. Bowen & Co., Bridgeton, N. J.; M. E. Hunter, Beverly, N. J.; H. B. Stratton, Mt. Holly, N. J.

Rochester.

F. A. Ackerman, the Arcade jeweler, recently identified Samuel K. Reich, alias "Dr. R. Reich," alias "M. Gross" and "K. Grossman," who was arrested in Buffalo on complaint of the Syracuse police, as the man who at Christmas time last year swindled him out of a $400 diamond.

Ray S. Coggswell, formerly of Rochester, Boston and New York, who was arrested in Toronto recently charged with forgery, by which he secured $3,000 from D. W. Spencer, of Batavia, was arraigned in Genesee County, and the charge of forgery dismissed, as it could not hold. He was immediately rearrested on a New York warrant, charging him with grand larceny.

The old Manhattan Silver Plate Co.'s factory, on Broad St., Lyons, has been bought by W. G. Sisson, of that village. The property has not been occupied for the past three or four years. It was owned by the International Silver Co., and was known as factory "D." The factory was for many years owned and run by the Manhattan Silver Plate Co., but about seven years ago was sold to the International Silver Co., and run for about four years. It employed from 100 to 150 men. It was then closed.

Another robbery has occurred in the jewelry and pawnshop of Isadore Davis, 49 State St. A few days ago two men and a woman came to the shop and looked at gems, Davis showing them a tray. The trio disappeared and shortly after Davis went downstairs, where he found that the show case at the foot of the stairs had been broken into and diamonds, an emerald, a necklace, a valuable stickpin and several watch fobs and articles of smaller value taken, the whole amounting to over $500. A glass cutter was used in breaking into the case and the one who handled it, the police say, was a person accustomed to using one.

Harrisburg, Pa.

Robert T. Gorman, Tyrone, has placed three Nernst lights in front of his store.

W. W. Fisher, Sunbury, has presented a handsome clock to Mary Packer Hospital, that city.

Leonard M. Dell has retired from the firm of Wright & Dell, Orbisonia, Pa., George W. Wright continuing the business.

Proposals for furnishing a large assortment of supplies to the various State departments for the ensuing year will be opened Tuesday, June 2, by the Board of Public Grounds and Buildings. The schedule is quite large and embraces the following: Ten dozen cut glass paper weights, one dozen nickel-plated twine holders; 7½ dozen cut glass Capitol inkstands, 6½ dozen cut glass bankers' inkstands, 46 dozen German silver key chains of the "Bull Dog" type; seven dozen coin silver badges, one dozen flat base, air tight Syracuse watch glasses, German silver compasses, protectors, thumb tacks and rulers; 12 dozen Baccarat tumblers and two dozen silver thimbles.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

ARTHUR REICHMAN

DEALER IN

AMERICAN BAROQUE PEARLS

65 Nassau St. New York

"ASK YOUR JOBBER"



PATENT PENDING.

ONE OF THE NEW

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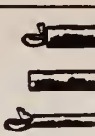
LOCKET RINGS

They have the decided advantage of a PATENT INVISIBLE JOINT; also of being water-tight, which protects the contents of the locket.

Large Variety of Patterns.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York



1. Snap complete.
2. Outside of snap.
3. Inside of snap.

The E. P. H. Patent

NON-PULL-OUT Neck Chain Snap

is a patented snap that insures the wearer against loss of

CHAIN or CHARM

for it positively will not pull out

Made in 10 and 14 Karat Gold and in Gold Filled.

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Large, $6.50 per doz. net
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(References: Messrs. S. L. Van Wezel)

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Send for Catalog of Information

Attleboro.

TRADE CONDITIONS.

While on his last weekly circuit through the haunts of the jewelers, the representative of THE CIRCULAR-WEEKLY heard by far the most optimistic words since last October. The manufacturers declare emphatically that the army of salesmen, now practically all on the road, are doing well. More help and more hours prevail in the shops. Findings and enamel and chemical dealers also report the best fortnight since last Fall.

Aldro A. French, of the D. E. Makepeace Co., has been visiting several days in Maine.

Charles Perry, salesman for the Chas. M. Robbins Co., has returned from an extended business trip.

Col. Sidney O. Bigney was one of the guests of honor at a big Republican banquet in Fall River to-day.

Homer M. Daggett, formerly of the Daggett Jewelry Co., has associated himself with the Belle Revenue Co., operating a mine of gold and silver in Sheldonville, Mass.

John Gray, salesman for the Standard Button Co., returned from a part of his circuit Sunday, and left the next day to visit some of the trade in northern New England.

Frank W. Weaver, of F. W. Weaver & Co., was last week elected sinking fund commissioner of the town for three years, to succeed the late Charles E. Bliss, of Bliss Bros.

All effort has now been abandoned to find Leroy D. Braman, the jobbing jeweler from this town, who mysteriously disappeared last Thanksgiving while on a business trip through Maine.

F. H. Sadler & Co., through Treasurer Frank H. Sadler, filed the following annual corporation report: Machinery, $7,407; cash and debts receivable, $42,610; merchandise $60,244; patent rights, $5,000; good will, $5,000; miscellaneous, $15,628; trade-marks, $5,000; capital stock, $60,000; surplus $80,889.

The Fontneau & Cook Co., through Treasurer William A. Cook, filed last week with the Secretary of State the following annual corporation report: Machinery, $40,379; cash and debts receivable, $44,266; manufactures and merchandise, $14,503; capital stock, $30,000; accounts payable, $38,652; surplus, $30,496.

A Massachusetts certificate of incorporation has been issued to the Menard, Charette & Menard Co., of this town, with a capitalization of $10,000, divided into 400 shares at $25 each. The incorporators are: President, George A. Menard; treasurer, Henry A. Menard, Taunton; directors, the above and Thomas J. Charette.

Charles M. Robbins, of the Chas. M. Robbins Co., who has been an aspirant for the Republican nomination for Congress from the 14th Massachusetts district, has issued a statement that since the battle among the several aspirants has become "largely one of pocketbooks," he declines to participate, and while he remains receptive, he will drop his active canvass.

Unusually tragic circumstances attended the death of Mrs. Frank L. Briggs, at Boston last week. She was the bride of Proprietor Briggs, of the Briggs Hotel here, and only daughter of Mark E. Rowe, who retired from the Horton-Angell Co. She passed away in Boston one week after her marriage, from appendicitis. The funeral was held at the Rowe home in this town.

The Attleboro Co-operative Bank elected to office last week Fred L. Torrey, of F. L. Torrey & Son; David E. Makepeace, of the D. E. Makepeace Co.; Aldro A. French, of the D. E. Makepeace Co.; Hon. Sidney O. Bigney, of S. O. Bigney & Co.; Thomas S. Carpenter, of the Horton, Angell Co.; Frank H. Sadler, of F. H. Sadler & Co.; David L. Low, of the D. F. Briggs Co., and Joseph Finberg, of Joseph Finberg & Co.

Joseph L. Sweet, of the R. F. Simmons Co., again displayed his public spirit last week by paying off the debt on the public library building. He gave the site and he and his wife and son, Harold E. Sweet, of the same company, gave considerably over $10,000 toward the structure. An organization of women, including the wives of several jewelry manufacturers, was formed to raise the balance due, but its work is now needless.

North Attleboro.

TRADE CONDITIONS.

The steady increase which has been noticeable in the jewelry business for the past month continued the past week. Orders were received in numerous quantities and of good volume. On the whole it was a very encouraging week.

William F. Maintien, of Maintien Bros. & Elliot, has been in Maine on a pleasure trip the past week.

Charles E. Stanley, New York representative of the Estate of O. M. Draper, has been at the factory for several days.

Charles A. Joslin passed several days in town last week, calling on the jewelers in the interests of Marshall & Meyer, hub cutters and designers, New York.

Traveling salesmen who returned from trips, last week, included: James Baker, of F. M. Whiting & Co.; Fred S. Gilbert, William H. Bell, Howard Grant, of Riley & French, and J. J. Sommer.

Silas H. Dyar will conclude his duties with the T. I. Smith Co. June 1. For several years he has had charge of the tool room. Mr. Dyar is to engage in the manufacture of collar buttons. It is understood that he will be associated with a well-known local concern, which intends branching out on a larger scale.

The annual report of the H. F. Barrows Co. has been filed with the Commissioner of Corporations by Harry F. Barrows, as follows: Real estate, $42,529; machinery, $31,130; cash and debts receivable, $133,797; merchandise, $65,411; total, $272,867; capital stock, $175,000; accounts payable, $25,000; profit and loss, $72,867; total, $272,867.

Cards were received Saturday in North Attleboro announcing the marriage of Roy C. McPherson, a traveling salesman, until lately with Riley & French, to Miss Helen Caroline, daughter of Mr. and Mrs. Edwin A. Roser, Chicago. The wedding took place in Chicago, May 19. Mr. and Mrs. McPherson will make their home in Providence after June 15.

The B. S. Freeman Co., through its treasurer, Joseph P. Burlingame, presented the following report to the Commissioner of Corporations: Machinery, $12,500; cash and debts receivable, $25,832; manufactures and merchandise, $14,166; good will, $40,000; total, $92,498. Capital stock, $40,000; accounts payable $4,611; floating debt, $40,672; surplus $7,215; total, $92,498.

Arthur P. Watson announced Wednesday that he had acquired the controlling interest in the old-established concern of William Reed Co., Providence, and that he intended moving the concern to North Attleboro in the near future. He also stated in his original announcement that he would look after the financial end of the concern, and that a practical jeweler would be engaged for the manufacturing end. Mr. Watson is now engaged in the drug business. Subsequent developments, however, in the next two days caused a change in the plans, and at the present writing it is not definitely certain whether Mr. Watson will take over the holdings of William Reed, for which he had contracted and paid down a forfeit, owing to an unexpected complication. The Reed Co. originally was located in Attleboro Falls. The present concern was an outgrowth of the old firm of Whitney & Reed, which was started in Attleboro Falls by William Reed and Edwin Whitney.

Canada Notes.

B. F. Stewart, North Hatley, Que., was recently burned out.

J. Frooman is opening a jewelry store on Simpson St., Fort William, Ont.

Abraham Marks, Montreal, has assigned and a meeting of his creditors was called for May 26.

Leonard Laughton, for some years with Frank T. Proctor, Toronto, Ont., is opening an attractive store at 17 Dundas St., West Toronto.

Philip R. Lavelle, Montreal, has been appointed Canadian agent of the British United Manufacturers' Agency, representing a number of manufacturers of jewelry and fancy goods.

Out-of-town jewelers who called on the Toronto, Ont., trade, last week, included: N. McLeod, Cannington; F. W. Walker, Ingersoll; J. S. Smith, St. Catharines, and Jerry Smith, Richmond Hill, all Ontario.

W. T. A. Proctor, traveling representative of Austin & Co., Toronto, Ont., narrowly escaped being burned to death in a fire which destroyed the Queen's Hotel, Tillsonburg, Ont., on Wednesday morning, when three lives were lost. He was nearly suffocated by smoke before he succeeded in finding his way out by a back stairway.

J. J. Zock & Co., Toronto, Ont., all of whose stock which was not installed in the safes was recently destroyed by fire, have purchased part of the plant of the A. H. Welch Mfg. Co., the latter concern having gone out of business. Zock & Co., upon opening their safes, found that the damage done therein by fire was small, while that done by water was considerable. The concern carried a large amount of insurance, and the business will not be effected materially in any way by the fire. The firm has moved to new premises and is losing no time in equipping a strictly up-to-date factory.

GORHAM SILVER

GORHAM SPOONS AND FORKS.

¶ So long as May and June continue to be the most popular of "wedding months," so long will the Jeweler at this season of the year be called upon to meet insistent demands for suitable wedding gifts.

¶ None is more generally sought after than the set of Spoons and Forks destined to take its place among the most cherished of family heirlooms.

¶ No wider range of selection can be found than that offered by the various patterns of Gorham Silver Spoons, Forks and Serving Pieces. These are made in more than a score of distinctive designs varying from the least ostentatious to the most elaborately decorative, and put up in convenient chests holding complete sets, from the smallest combination to those containing every essential in flat silverware.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 23 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

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An Optometry Law in New York.

ONE of the most important events that has happened in the optical trade occurred last week when Governor Hughes, of New York, signed Senator Wilcox's bill defining optometry and regulating its practices through a State license board to be appointed by the Regents, this bill having been passed at the recent session of the Legislature. In his memorandum the Governor stated that the bill was the same as the bill passed the previous year and vetoed by him, but only because it failed to provide for adequate supervision by the Board of Regents in accordance with the policy of the State. As he pointed out these defects were remedied in the bill as passed by the last session of the Legislature, and he, therefore, approved of it. In speaking of the objections which had been urged to giving recognition to the practice of opticians, he said that the fact remains that the practice exists and conditions are such that it forms a proper subject for regulation.

Governor Hughes' attitude has been clearly that of a fair and intelligent man who has given thought to the measure, and his signing of the bill will not only be approved by optometrists throughout the country, but also by all who have studied the question carefully and realize that the measure is one that not only helps opticians, but safeguards the public and will do more toward protecting the eyes of this and the coming generation by eliminating the "fake" optician, peddler and incompetent, than the physicians ever could have hoped to do by any stretch of the medical practice act.

The victory is a most important one for the optical trade because, though optometrical laws have been on the statute books of other States, it has been to the Empire State that the trade and public look for a precedent which will aid them in getting uniform legislation throughout the country. It has been in New York also that the physicians have made the greatest fight against the bill and brought their heaviest guns to bear during the past dozen years, or since the fight for recognition by opticians and optometrists has been going on. The victory should be the subject of congratulation by the trade, because it is due absolutely to the merits of the cause in no way influenced by politics, trickery or misrepresentation, all of which means have been used against the optometry bill by physicians, who have opposed it from time to time.

A Dangerous and Clever Crook in Custody.

NO more pleasing news has been given to the trade for a long time than that published in the last issue of THE CIRCULAR-WEEKLY, telling of the arrest at Buffalo of the "short-change" swindler or "flimflammer," who has been cleverly playing his tricks on jewelers in all parts of the country for more than six months. As told in another column, the man who has operated under the name of Reich and Grossman may be brought to Brooklyn to answer charges by New York and Brooklyn jewelers whom he swindled, and as the cases against him here seem to be solid in every way, there is little doubt that he will receive a long term of imprisonment, even if he escapes at Syracuse. No matter what his term, the charges of the jewelers in other cities will still hang over his head, and if he gets his just deserts he will spend a good portion of the remainder of his life serving one sentence after another as fast as he is liberated from jail.

Despite this crook's cleverness in his practices and his quick change of base in his operation from one city to another, it was only a question of time when he would be captured owing to the publicity given to his acts by THE CIRCULAR-WEEKLY and the notices sent out by the Jewelers Security Alliance, and the wonder is, therefore, that he was able to continue his work even as long as he did. However, the publicity given to his methods of procedure as well as the description of the man sent out served to protect a number of members of the trade on whom he called and who, while they did not have enough evidence against him to cause his arrest, were suspicious and on their guard and thus prevented him from working his game.

That the man Reich is the same man that has operated in various cities has been definitely established by THE CIRCULAR-WEEKLY, which got one of the first photographs of him that were made by the police of Syracuse. Copies of this photograph (which appears in another column) were quickly struck off, sent to the various cities in which the man was supposed to have victims, and as our news columns show, were quickly identified by the jewelers who had been swindled as that of the "short-change" man who had called upon them, or the accomplice of their visitor.

This is only another of the many instances which emphasize the value of publicity as a means of protecting the trade from crime, as there is little doubt that had this thief's operations not been called to the attention of the trade continually he would have, before he was captured, three victims to every one he has succeeded in robbing. Even as it is the list is too large.

To influence others with the merits of your goods, advertise. It is the modern and most successful means of direct communication between buyer and seller.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 23, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$11,579,856.41
Gold bars paid depositors	43,530.19
Total	$11,623,386.60

Of this the gold bars exchanged for gold coin are reported as follows:

May 18	$6,197,608.83
" 19	46,430.43
" 20	3,216,885.93
" 21	61,324.70
" 22	15,904.90
" 23	41,701.62
Total	$11,579,856.41

Over $9,000,000 of the above was export.

"HAT PINS made from Real Rosebuds"

AS IN NATURE, NO TWO ALIKE
SAMPLES AND PRICES ON REQUEST



CROSS & BEGUELIN

31 Maiden Lane NEW YORK

Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

¶ *Ask to see it and look for our trade-mark—the imprint of originality and all that's good.*

85 Sprague Street
PROVIDENCE, R.I.

H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

Lancaster, Pa.

Charles Reisner, of the H. S. Meiskey Co., is on a southern trip.

T. Wilson Dubbs spent several days last week in Philadelphia and Atlantic City.

John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, visited Philadelphia last week.

Paul Seibel, with M. F. Davis, Wilmington, Del., visited Lancaster friends last week.

Frank De Haven has gone to Cleveland, O., to attend the funeral of his father, a retired jeweler, who was in business many years in Chicago.

Two men one night last week attempted to enter Charles M. Jusek's house, 28 Pine St., but Mrs. Jusek heard them and they disappeared when she called to them.

G. William Reisner finished, last week, 17 sets of silver medals for the Athletic Association of the Williamson School, near Philadelphia, which holds a big meet on June 20.

While W. H. Rowland, of the International Silver Co., was at Aug. Zook's store last week one of his hands was severely cut in attempting to prevent a pair of duck shears from falling. Mr. Rowland sails for England, his old home, on May 30.

Charles Grebinger, a watchmaker in Lancaster nearly 20 years ago, who went to California, opened a small store at Los Angeles, failed, and then became a prospecting miner, has just been elected vice-president of a mining company operating from Sacramento.

C. S. Wiley, Pittsburg, and J. P. Archibald, Blairsville, representing the American National Retail Jewelers' Association and the Pennsylvania Retail Jewelers' Association, visited Lancaster last week and signed most of the local jewelers as members of these associations.

The baseball team of the Ezra F. Bowman Technical School last week defeated the Leola, Pa., team by a score of 21 to 3. J. E. Disher, of Charlotte, N. C., has entered the school as a student in engraving. A. P. McCormick has gone to his home, Parkersburg, W. Va., on a vacation.

Among the jewelers who lately visited Lancaster were J. E. Ressler, Rothsville, Pa.; George L. Hepp, Lititz, Pa.; E. P. Zane, Christiana, Pa.; S. R. Stibgen, Marietta, Pa.; B. Simmons, Columbia, Pa.; M. L. Cove, St. Joseph, Mo.; Benjamin P. Parker, Annapolis, Md.; De Lancy Porter, St. Paul, Minn.

The annual meeting of the stockholders of the Non-Retailing Co. was held last week, and the following directors were elected: A. F. Hostetter, John W. Eshleman, Milo B. Herr, Dr. A. G. Bowman, all of Lancaster; S. O. Frantz, Rohrerstown; M. L. Weidman, Ephrata; H. H. Shomo, Reading; Willis B. Musser, Philadelphia; E. E. Bruen, East Orange, N. J. The board organizes this week.

The police of Mt. Carmel, Pa., recently recovered a box of jewelry and watches in an outhouse in that town which had been secreted by two men named Schaum and Sliva, respectively. Both were apprehended in New York.

New York Notes.

Jesse Crawford, Pittsburg, was in town last week.

William Gardner, of this city, has opened a repair shop at Lancaster, Pa.

Himan Rechtseit has sold out his business to Goldberg & Heishober.

A. O. Baumann has moved from 112 University Pl. to 53 W. 37th St.

E. D. Shaw, of Shaw & Brown Co., Washington, D. C., was in this city last week.

E. D. Guild, head of W. H. Wilmarth & Co., Attleboro, Mass., was a caller in town last week.

A. E. Silverman, formerly traveling for A. Schwob, has severed his connection with that concern.

Nicholas Gamse, 54 Maiden Lane, left the first of the week on a six months' western trip.

Oscar Uhl, of the Furstenwerth-Uhl Jewelry Co., St. Louis, was in town last week buying stock.

E. B. Hutzler, of Hutzler Bros., Baltimore, Md., called on his friends in the metropolis last week.

B. F. Rees and H. B. Zimmern, of Zimmern, Rees & Co., sailed yesterday for Europe on the *Kaiser Wilhelm II.*

Charles L. Trout, head of the firm of Chas. L. Trout & Co., spent a part of last week visiting the eastern factories.

Andrew Snyder, a Lancaster (Pa.) jeweler, was in town during the past week. He sails for Liverpool on the Cunard line.

Augustus Greene, head of A. A. Greene & Co., Providence, R. I., was in town last week on his way for a trip in the west.

Judge Hough, in the United States District Court, has granted a discharge in bankruptcy to J. W. Johnson, wholesale silverplated ware dealer. The liabilities are $59,600.

Mr. and Mrs. George E. Fahys entertained a coaching party on Tuesday afternoon of last week. They drove the coach "Squadron" from the Hotel Savoy to Van Courtlandt Park.

James F. Sears, Southhampton, L. I., is seriously ill at the residence of his daughter at Infield, Mass. Mr. Sears has had two strokes of paralysis and can scarcely articulate a word.

I. Ira Foster, western representative for Milton Ernst, 12 Dutch St., will sail for Europe Saturday on the *Caledonia*. He will make an extended tour of the large jewelry centers of the Continent.

Alfred Schneider, employed by I. Lewkowitz, 290 Grand St., sails June 11 on the North German Lloyd line for Bremen. He is interested in a mine in Saxony and is going abroad on a business trip.

Valerian Holy is no longer a member of the firm of Holy & Slavik, 1365 First Ave. He has sold his interest in the business to his former partner, Chas. Slavik, who continues it under the old firm name.

M. & L. Hess have sold for William I. Rosenfeld, 1 Maiden Lane, the plot on the west side of Tenth Ave., 30.6 feet north of Isham St., running through to Sherman Ave. The property is two blocks north of the 207th St. subway station.

Abel King, of Emrich, King & Schorsch, returned last Thursday on the *Deutschland* from a four months' trip. His many friends are glad to learn that he has regained his health. He expects to make his usual business trip for the firm in the near future.

Among the directors elected by the Montclair Riding and Driving Club, at the second annual meeting held at the Hotel Montclair, Montclair, N. J., last Thursday, was William A. Bryant, of M. B. Bryant & Co., and V. S. Mulford, of THE JEWELERS' CIRCULAR PUBLISHING CO.

The largest clock in the world, which has just been placed in position on the building of Colgate & Co., Jersey City, N. J., was started Monday by Mayor Wittpenn. The clock faces New York from the Jersey shore, and will be visible for a long distance. It was made by the Seth Thomas Clock Co., and was described in a recent issue of THE CIRCULAR-WEEKLY.

A number of young men in the Maiden Lane district attended the review and dance at the 14th Regiment, Brooklyn, Saturday night as guests of L. L. Squires, who is connected with F. H. Cutler & Co. Saturday night marked the anniversary of the regiment's departure for the Civil War and also for the Spanish-American War. Mr. Squires is quartermaster of the regiment.

A silver cup, made by the Gorham Co., will be presented for competition at the approaching exhibit of the Bulldog Club of America. The cup is a gift of the management of the Hotel St. Regis, and is rich and chaste in design. On its pedestal of onyx the cup stands about two feet high and is 15 inches in diameter at its top. It cost $500 and is to become the absolute property of the exhibitor who wins it three times.

Fairchild & Co., manufacturers of gold pins, pencils, fountain pens and specialties in gold and silver, have been annoyed recently by the rumor to the effect that the concern had gone out of business since the fire that destroyed their former quarters at 19th St. and Fourth Ave. The rumor is absolutely untrue, as Fairchild & Co. have removed and rebuilt their plant at 29 and 31 E. 22d St., where they now have better facilities than ever before to produce the many lines which they make for the jewelry trade.

Two negroes entered the store of Isidor Cantro, 2096 Third Ave., Saturday, and asked to see some plain gold rings. While Mrs. Cantro's back was turned one of the negroes struck her on the head with his fist and the other seized two gold rings valued at $24. Both men fled, and a crowd followed. Detective Gleason, of the E. 104th St. station, joined in the chase, and at 117th St., six blocks below the store, he caught one of the men. The negro drew a revolver and pointed it at Gleason, but the detective wrested it from him and felled him with a blackjack. The other negro escaped.

A decision was handed down in the United States Circuit Court recently by Judge Platt, reversing that of the Board of General Appraisers in regard to an importation of swords by Morimura Bros., and upon which duty was assessed by collector of customs at 35 per cent. ad valorem as swords under Par. 54 of the Tariff Act of 1897. The importers claimed that the assessment should have been made under Par. 449 as manufactures of bone. The Board of Appraisers overruled this protest and it was appealed by Morimura Bros. to the Circuit Court. Judge Platt in his decision sustains the importers.

Burglars cut a hole in a jeweler's window at 1 W. 42d St., just off Fifth Ave., early last Friday, and got away with $800 worth of jewels, according to a complaint made at the E. 51st St. station. Rinaldo & Tigner run the establishment under the trade name Mathieus, Jewelry. Matthew Rinaldo, whose turn it was to open the store, tells the police that he found a hole two feet in diameter cut in the show window. It was the custom of the firm to leave the day's exhibit, worth about $800 in value, in the window all night. This jewelry had been taken out through the hole, apparently by the use of a hook. The robbery, Rinaldo said, had evidently been done between 3 and 5 o'clock.

The customs authorities have returned to G. M. Nelson, attorney for the Princess de Montglyon, as she is known, the two large diamonds which had been handed over to them until inquiry could be made as to whether the customs laws had been obeyed. The princess and her counsel appeared before Harrison Osborne, chief of the law division, last week, and stated the jewels originally had been given to one of her ancestors by Marie Antoinette, the Queen of France, and that they had been left to her by her father. She said she brought them to this country with her when she came over in May, 1905. Investigation verified this fact. It was said at the Custom House that the diamonds have been valued at between $8,000 and $9,000 and that they are not high-grade stones. It was also stated by the officials that although the diamonds had been returned, the investigation was not yet completed.

Ray S. Cogswell, Rochester, who was arrested in Batavia on Thursday night by central office detectives has been brought to New York and is held on a charge of grand larceny preferred by Herman Levy, 65 Nassau St., who says that Cogswell obtained a $10,000 diamond necklace of him and then pawned it. According to the complainant, it appears that a year ago last March, while Roy Cogswell was staying at the Waldorf-Astoria Hotel, he wrote to the L. Sunderlin Co., jewelers, of Rochester, N. Y., telling them that he was staying at the Waldorf-Astoria and stating that he wanted to buy a diamond necklace to cost about $10,000. They telegraphed back that they had no such article, and directed him to apply to Mr. Levy, at the same time telegraphing Mr. Levy as to their customer. Cogswell visited the office of Mr. Levy with his personal telegram from L. Sunderlin Co., and negotiated for the purchase of a diamond necklace and a diamond ring. The diamond necklace was valued at $10,000 and the ring at $7,000. Mr. Levy said that he would express the goods to L. Sunderlin Co., but Cogswell said that he wanted the necklace for a present and that the ring might be sent on to Rochester. Soon after, it is alleged, the necklace was pawned for $4,500, and since that time efforts to collect the money have failed. The necklace has been recovered, and is now in keeping in the People's Trust Co. It is said that

(New York Notes continued on page 68a.)

1851 The Jeweler's Bank for half a century in the same location 1908

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James H. Manning, President National Savings Bank, Albany
Edgar L. Marston, of Blair & Co.
Wm. J. Matheson, of W. J. Matheson & Co., 182 Front St.
Charles Matlack, 70 State St., Boston
William H. Nichols, Chairman of Board, General Chemical Co.
William A. Nash, President Corn Exchange Bank
Robert Olyphant, of Ward & Olyphant
Charles A. Peabody, President Mutual Life Insurance Co.
William H. Porter, President Chemical National Bank
Frederick Potter, 71 Broadway, New York
Charles Richardson, 1307 Spruce St., Philadelphia
Henry Roth, 1562 Myrtle Ave., Brooklyn
Jacob H. Schiff, of Kuhn, Loeb & Co.
James Speyer, of Speyer & Co.
Sanford H. Steele, of Steele, Otis & Hall, Attorneys
Ellis D. Williams, 560 Drexel Bldg., Philadelphia
Louis Windmuller, of Louis Windmuller & Roelker

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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 67.)

Cogswell went abroad soon after he obtained the necklace from Mr. Levy.

Emil Leiss will soon start a new store at 213 Washington St., Hoboken, N. J.

Leopold Stern, of Stern Bros. & Co., returned from London, Friday, on the *Lusitania*.

I. Ollendorff, of the I. Ollendorff Co., 54 Maiden Lane, is a juror in the City Court this week.

Edgar D. Smith, Chicago, is in town. He sails for Europe on the Hamburg-American line.

Ludwig Nissen, of Ludwig Nissen & Co., 182 Broadway, was the toastmaster at a recent dinner of the Merchants' Association of New York.

A special meeting of the Jewelers' 24-Karat Club of New York City will be held to-morrow at 2 P. M. at the club rooms, for the election of members and to transact any other business that may come before the meeting.

Burglars Take Rochester Jewelers' Safe Into Back Yard and Break It Open.

ROCHESTER, N. Y., May 25.—Burglars last night broke into the jewelry store of David Goldman, 55 Joseph Ave., carried a 175-pound safe into the back yard, chiseled out the bottom and stole $600 worth of jewelry.

The burglars entered the store by forcing a rear window. They then opened the rear door and pushed the safe through the store out on to a rear porch and from there to the yard. The bottom of the safe was made of a composition of cement and covered with a sheet of steel. This sheet was pried off and the holes chiseled through the cement. The work must have kept the burglars busy for at least an hour.

The safe contained six lady's gold watches, four gold-filled watches, three 14-karat gold neck chains, one 14-karat gold bracelet, 12 new gold watches, 36 lady's gold rings, 12 small gold rings, eight gold wedding rings, one silver ladle and a quantity of gold-filled link cuff buttons. The chiseling into the safe is similar to that used in getting into two safes in a Hudson St. store some time ago. Goldman and his family live above the store, but did not hear anything and did not know they had been robbed until they found the safe, empty and overturned in the yard at seven o'clock this morning.

An industrial exhibit which opened May 4 at Cologne, Germany, included a special department covering an exhibition of jewelry, gems and semi-precious stones, which contains many interesting and instructive features. This exhibition will remain open until August.

Among the charters granted at the State department recently were the following store companies selling jewelry, etc.; McClintock Store Co., Kennerdell, capital $25,000; Boggs & Buhl, Pittsburg, capital $5,000; Famous Store Co., Brockwayville, capital $25,000; Shaw-Phillips Co., Apollo, Pa., capital $35,000. The Hooven Mercantile Co. has increased its capital stock from $50,000 to $100,000.

Association Notes.

The boards of directors of the Minnesota Retail Jewelers' Association and the Minnesota State Association of Optometrists held a joint meeting in Minneapolis recently and outlined plans for the Summer meeting. The dates fixed upon are July 6, 7 and 8 and the meeting is to be held at the West Hotel, which will be convention headquarters. Plans are being made to furnish space for exhibitors, and it is hoped that a large number of manufacturers will make exhibits at this meeting. The only excursion as planned for will consist of a trip by chartered cars from Minneapolis to Stillwater—a visit through the State's prison, and from Stillwater the party will take the boat down the beautiful Lake St. Croix to Hastings, thence up the Mississippi river to St. Paul, arriving there in the evening. Lunch will be served on the boat and good music will be in evidence, and the usual good time is anticipated. The program for the meeting is not yet completed, but will consist largely of discussions of the current topics concerning the trade, and it is safe to say that it will be highly interesting and instructive to all those who attend.

The Tennessee Optical Society and the Tennessee Retail Jewelers' Association will hold their annual meeting at the same time in Chattanooga, July 7, 8 and 9. The Jewelers' Association will meet in the afternoon of the first day and the forenoon of the last day, while the Optical Society will meet in the forenoon of the first day and during all of the second day. The Chattanooga members are putting forth every effort to prepare a good program of entertainment, and the evenings of July 7 and 9 will be devoted especially to entertaining the visitors. Reduced railroad rates to Chattanooga will be in effect at this time, and a large attendance is expected by both organizations. Among the prominent speakers who will address the optical society are: Drs. S. W. Lane, C. E. Folsom and John L. Moore.

The North Dakota Retail Jewelers' Association is making strenuous efforts to have its forthcoming annual meeting, which will take place June 16 and 17, as successful and enjoyable as individual effort can make it. The meeting will take place at Jamestown, and delegates to attend the convention of the national association, which will be held in Cincinnati in August, will be elected, as will also officers for the ensuing year. Among the notable speakers expected to address the trade will be Governor Burke. Pierce Blewett, Mayor of Jamestown, has taken a particular interest in the meeting, and is giving the jewelers every aid possible in obtaining facilities for the entertainment of the members and otherwise making the gathering a success.

The suit of Henry Dobbins et al. to secure a share of $400,000 paid by J. P. Morgan & Co. for control of the Boston Elevated St. Railway Co. in 1896 was decided adversely by the Supreme Court, full bench, a few days ago. Mr. Dobbins was one of the backers of the Meigs Elevated Railway project, whose charter preceded that of the Boston Elevated. He is a well-known Boston optician.



Peter Moller has begun business in Waupaca, Wis.

P. P. Lenike will soon open a jewelry store in Dubuque, Ia.

Lee Horn will shortly open a retail jewelry store at Tacoma, Wash.

D. M. McDonald has opened a retail jewelry store in Carthage, N. C.

A Mr. Hawver has begun business at 220 South St., Springfield, Mo.

M. H. Tappan recently opened a retail jewelry store in Earlington, Ky.

N. H. Burger has opened a store in the Opera House building, Placerville, Cal.

M. Segel, Minneapolis, Minn., will shortly engage in the jewelry business in Stanley, Wis.

E. I. Jones, Kansas City, Mo., will soon open a watchmaking shop at 308 Brown Block, Omaha, Nebr.

W. M. Elmore has opened a store at 862 3d St., Santa Rosa, Cal., and is prepared to do all kinds of repair work.

Frederick R. Weigle recently opened a store at Melrose, Cal. Mr. Weigle is an expert watchmaker and jeweler.

Anderson & Bloomquist are about to start a department store in Boise City, Idaho, and will handle jewelry.

S. A. Noble has started in business at Amsterdam, Mo. He is a son of W. S. Noble, a jeweler of Drexel, Mo.

Carl Miller, a former student of the Kansas City Polytechnic Institute, has engaged in the jewelry business at Fruita, Colo.

R. L. Stewart has commenced business in the Savings & Trust building, corner of Main and Market Sts., Washington, N. C.

W. A. Schmidtman has entered the manufacturing jewelry business at Philadelphia, Pa., where he has opened an establishment at 929 Chestnut St.

H. B. Dorris, formerly with J. H. Ehrlich, Detroit, Mich., has opened a retail store and repair shop on the fourth floor of the Loyal Guard building, in the same city.

The Katlinsky Jewelry Co. has been incorporated in Chicago, Ill., with a capital stock of $2,500 to manufacture and deal in jewelry. The incorporators are: L. A. Cohen, M. Feinberg and Sol. Salins.

Robert J. Taupert, Las Vegas, N. Mex., has sworn out a warrant for the arrest of Lyman J. Matlock, a watchmaker formerly in his employ. Matlock, who is accused of grand larceny by his former employer, is described as being five feet eight inches tall, with a florid complexion, smooth face, pointed nose and somewhat bald. He is about 38 or 40 years old, and has a prominent scar under the right cheek. A reward of $50 has been offered by Mr. Taupert for Matlock's arrest. Any information regarding the accused should be sent to Ben Coles, chief of police, East Las Vegas, N. Mex.

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E. Luber succeeds M. Kann in business at 505 4½ St., S. W.

Elmer D. Cole, 435 7th St., S. W., is spending his vacation in Vermont.

Andrew Nolte will continue the manufacturing business of the late S. A. Sawtell, at 626 E St., N. W. Mr. Nolte is a beneficiary under the will of his late employer, Mr. Sawtell.

D. N. Walford has concentrated his entire business at 909 Pennsylvania Ave., where he has a much larger establishment than heretofore. The store at 625 Pennsylvania Ave. has been given up.

The quarters of the optical firm of Dantzic & Co., composed of S. J. Dantzic and F. B. Ketchem, formerly at 1339 F St., are now located at 523 10th St., N. W., two doors below F St.

A. L. Saltzstein, formerly located at 708 7th St., N. W., purchased the entire optical and jewelry business of Chase & Co., at 742½ 9th St., N. W. Mr. Saltzstein purposes to continue the business at the same address with a much larger stock than has hitherto been carried.

Clarence H. Childs has removed from his former quarters, corner of G and 12th Sts., to new modern premises on the ground floor at 703 12th St., two doors from G St. The move was demanded by the great increase in the business. Mr. Childs makes a specialty of fine watch repairing.

Cole & Swan, 1514 14th St., N. W., would like to interview one of their ex-salesmen. He was known as Ralph Rossini and was also engaged in business as the hairdresser at the swell Cairo apartment house on Q St., between 16th and 17th Sts. Cassini, who was a fluent talker, made a number of good sales for Cole & Swan, and finally came to Mr. Cole with the statement that he had a good chance to sell quite a nice bill to ex-Senator Spooner. On the strength of his representation about $3,000 worth of jewelry was given him to show Mr. Spooner. He never came back, and the matter was placed in the hands of the local police, who have, however, failed to produce the wily Italian, although on his track several times. The last time he was heard of was in New York, where he was assisting his brother-in-law in the laundry business. Getting wind of the fact that he was discovered, he got away and has not since been seen. About $2,000 worth of the property Cassini had has been located and secured, but the man himself and about $1,000 worth of gems are still unfound.

A few days ago S. M. Selinger, the jeweler at F and 9th Sts., N. W., was visited by a young man who gave his name as Carlton E. Burton, and stated that he was the private secretary of Senator Foraker, of Ohio. After being shown some rings he selected one valued at $90 and proffered in payment therefor a check signed "Jos. Ben. Foraker," and drawn on the Columbia National Bank of Washington. As it was nearly closing time, Mr. Selinger, Jr., who is a close reader of THE CIRCULAR-WEEKLY, remembered that it was not wise to take a check of any kind from a stranger at that period of the day, and told Mr. "Burton" that he was very sorry, but the cash safe was locked, but if he would call for the ring in the morning he could cash the check, deliver the ring and give him the change. The young man acquiesced, but after he had gone Mr. Selinger bethought himself to call up Senator Foraker on the 'phone. Mr. Foraker very promptly disavowed any knowledge either of Mr. "Burton" or of having signed any check as described. He invited Mr. Selinger to come over and see him, and the young jeweler accepted the invitation. While Mr. Selinger was still with the Senator a messenger arrived with some flowers, with the compliments of "C. E. Burton." It is hardly necessary to say that they had been paid for with a bogus check and the forger and swindler had pocketed the change. In appearance "Burton" is of a dark complexion, about 135 pounds in weight and about 5 feet 2 inches in height, smooth face. He was dressed in dark clothes and wore an odd scarfpin, the stones in which formed an inverted V.

Norfolk, Va.

Charles Fries, formerly at 275 Church St., is now located at 92 Commercial Pl.

The Berman Optical Co., manufacturing optical goods, is now located at 202 Main St. George Marcus is in charge.

Harry Klamnovitz, 600½ High St., Portsmouth, Va., was sold out, May 19, by the High Constable, who had seized the stock and fixtures on a judgment.

B. F. Salomonsky, manufacturing jeweler, is now comfortably settled in his new location at 231 Fenchurch St., Norfolk, Va., where he reports business steadily improving.

A. Weck, of the Paul-Gale-Greenwood Co., and president of the Virginia Optical Association, is putting new life into the association with a view of having a good representation at the national convention in August at Philadelphia.

The stockholders of the Paul-Gale-Greenwood Co. held their annual meeting last week, declared a dividend of three per cent. and elected officers as follows: Fred Greenwood, president; John L. Roper, vice-president; J. E. Cole, secretary and attorney, and D. P. Paul, general manager and treasurer. The officers, with the following, compose the board of directors: F. A. Porter, Fred Lewis, Dr. A. Weck, H. H. Trice and John B. Jenkins. General Manager Paul made the financial report for the past year, which showed an excellent increase in sales. This is the first meeting of the stockholders since this company has occupied its handsome building at the corner of City Hall Ave. and Granby St.

Richmond, Va.

A. M. Meyer & Bro., a firm composed of A. M. and E. C. Meyer, established in 1880, located at 915 E. Main St., Richmond, Va., have secured the four-story building at 317 E. Broad St., to which location they will move June 5. The shop windows and door, about 30 feet, is arranged in a very fine manner for display purposes, the entire ground floor being arranged for their jewelry display, to which Meyer & Bro. will add a full line of cut glass ware. The upper floors will be devoted to the repairing department and wholesale department.

H. Cohen, at 707 E. Main St., had a narrow escape from a swindler recently. A young man of about 35 years of age, giving the name of R. G. Gray, stating that he was the son of Attorney Gray, a prominent resident of Richmond, visited Mr. Cohen and desired to obtain a wedding present for a friend of his. He selected some silverware, and asking the jeweler to pack them up went out to get "some currency" from the bank. Shortly after 6 P. M. he returned with a check for $50, and as the purchase amounted to $25 he desired that Mr. Cohen would add $6 to the bill for a present for his sister. He would therefore pay $31. Mr. Cohen acquiesced in the arrangement, and the check, which was made out by "J. R. G. Graves" in favor of R. G. Gray was indorsed by the young man as R. G. Grey. The different spelling on the check made Mr. Cohen suspicious, and he promised to deliver the goods and change in the morning. His visitor was much disappointed, but Mr. Cohen was firm, and Mr. "Grey" or "Gray" departed minus the goods. Investigation proved him to be a fraud. The same individual caught Meyer Bros. for a diamond ring and $10 in change.

Newark.

Cohen Bros., Paterson, N. J., have opened a new store at 123 Main St.

O. W. Kohn, of Kohn & Co., returned from a trip abroad on the *Lusitania*, May 21.

George C. Moyer, manager of Mrs. William Foley's store, Trenton, N. J., has been removed from St. Francis Hospital to his home, 21 Cumberland Ave., after undergoing a serious operation.

The Ontario Novelty Co., Howell Township, has been incorporated with a capital stock of $100,000. The incorporators are: T. L. Stedman, H. T. Crouse and C. J. O'Geran. The company is to deal in novelties, jewelry, etc.

The new two-story brick building just completed at 11-16 Governor St., to be occupied conjointly by the B. & M. Shanly Co. and the Pryor Mfg. Co., May 25, is as nearly perfect as the builder's art can make it. It is beautifully finished in weathered oak and is floored throughout with hard wood.

Frank C. Pacific, jeweler, at 91 Market St., Paterson, has on exhibition in his window the movements of the watch made expressly for the late P. T. Barnum, and carried by him for many years, up to the time of his death, and which was later carried by his son-in-law, Mr. Seeley. Mr. Pacific came into possession of the movement while in the employ of H. C. Reed, Bridgeport.

William H. Crane, for more than half a century employed by Riker Bros., of this city, died at the home of his son-in-law, Bloomfield, recently of apoplexy, following an illness of only a few days. Mr. Crane was born in Newark, 75 years ago. One son, Wm. H. Crane, survives him. The funeral was held at his late residence, and was conducted by the Rev. H. S. Potter, of the First Baptist Church.

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Vol. LVI. CHICAGO, WEDNESDAY, MAY 27, 1908. No. 17.

Chicago Notes.

H. E. Farquharson, representing E. A. Gilmore & Co., leaves, this week, on a western trip.

H. M. Carle, of the Keystone Watch Case Co., spent last week in Philadelphia on a business trip.

G. H. Miller, traveler for the Oneida Community, Ltd., leaves, this week, for a northwest trip.

Albert Cohn, representing the Lyons Mfg. Co., left here the early part of the week for a short western trip.

George Gubbins, with the Illinois Watch Case Co., left, last week, on a trip to Kansas City and Cincinnati.

H. E. Hackman, auditor of the Western Clock Co., LaSalle, Ill., left, last week, on a visit to the New York office.

Chas. J. Jacobs, of the Knickerbocker Silver Co., has returned from a week's visit to the trade in St. Louis.

A. Zlotnik, who was formerly located at 109 N. Clark St., has removed to larger quarters at 1107 Milwaukee Ave.

Chas. Wittstein, of New York, a brother of A. Wittstein, of the Schraeder-Wittstein Co., has been making a visit in Chicago.

W. E. Sanders, Walkerton, Ind., was a recent visitor to Chicago, buying a new stock of goods, as he was burned out a short time ago.

Allan Maxfield, for 10 years connected with the firm of Hyman, Berg & Co., in their diamond department, died recently at the age of 26 years.

L. Stanford, traveler from the Chicago office of the Alvin Mfg. Co., was in town a few days last week, after which he left on a trip to southern Wisconsin.

M. W. Wells, formerly of Benton Harbor, Mich., will open up a new store at St. Joseph, Mich., about June 1. He was in Chicago last week buying his opening stock.

M. A. Cohn, traveler for Rettig, Hess & Madsen, left, last week, on a trip through Iowa and Missouri. F. C. Emerson, of the same concern, has just returned from a Michigan trip.

H. C. Graffe, of Graffe & Stanek, left, last week, on a trip to New York, where he will attend to some personal matter, after which he will make a visit to the trade in Providence.

H. Oppenheimer, of the firm of Hirsch & Oppenheimer, who is now at Frankfort, Germany, sends a clipping from a local paper there, which states that the diamond market is firm, the indication being toward a rise in prices rather than otherwise.

The "Camels" held their usual monthly meeting with a good attendance on the evening of May 21. The usual good time was enjoyed. The "Keeper" was greatly missed from the gathering.

The following out-of-town buyers were in Chicago during the past week: S. B. Turner, Cassopolis, Mich.; S. O. Adams, Palo, Ill.; R. A. Woodward, Sandwich, Ill.; Leslie H. Holbrook, Kenosha, Wis.; H. J. Crawford, Streator, Ill.; F. C. Mitchell, Bucyrus, O.; H. J. Durran, Naperville, Ill.; Mr. Johnson, of the Johnson Jewelry Co., Colorado Springs, Colo.; R. O. Nicoll, Kenosha, Wis.; George Wettstein, Cedar Rapids, Ia.

E. L. Johnson, of R. M. Johnson & Son, attended the convocation of the Oriental Consistory at Yankton, S. Dak., May 4, to May 8. This consistory presented Admiral Winfield Scott Schley with a 33d degree coat jewel, and also gave a combination diamond charm to Mrs. Schley. Mr. Johnson's firm was commissioned to make both charms. This concern will make a very large exhibit of Masonic goods at Wichita, Kan., during the reunion of the Wichita Consistory to dedicate the new Scottish Rite Temple, to be held there June 8 to 12.

John Hellerich, Detroit, Mich., Gives Chattel Mortgage for Benefit of Creditors.

Detroit, Mich., May 22.—John Hellerich, 39 Michigan Ave., has given a trust chattel mortgage for the benefit of his creditors to David W. Davis, also a Michigan Ave. jeweler. The amount of the debts listed is $17,269.32, and the value of the assets is not definitely ascertainable as yet. Mr. Hellerich expressed himself as confident that with time he can net 100 cents on the dollar for his creditors.

Formerly Mr. Hellerich had two stores, but recently closed out the branch at 510 Gratiot Ave. He found himself overstocked and had an auction to dispose of goods quickly, but found creditors pressing for more money than he could raise.

Detroit, Mich., May 25.—A petition in bankruptcy was filed to-day against John Hellerich, by the Jewelers Board of Trade of New York.

John C. Boyer has bought the business of B. A. St. John, Carmi, Ill.

St. Louis.

N. S. Weiler, Cape Girardeau, was in St. Louis, last week.

H. C. Kionka, of H. C. Kionka & Co., visited the trade here last week.

A. L. Bauman, of the L. Bauman Jewelry Co., returned Monday of last week from New York.

Samuel H. Bauman, president of the Bauman-Massa Jewelry Co., is back, after a week's trip to West Baden.

Harvey Hubbard, Texas representative of the L. Bauman Co., has sent word to his friends here that his wife is seriously ill.

The pennants for the winners of the Post-Dispatch Public School Baseball League are on display in the Broadway windows of the Mermod, Jaccard & King Jewelry Co.

A. B. Bauer and S. L. Loewenstein, western and southern representatives of the Bauman-Massa Jewelry Co., have returned to the city, after three months' absence.

Mr. Maritz, of the E. Maritz Jewelry Mfg. Co., has just returned from a trip through southern Illinois. Samuel Kober, of the firm, departed Thursday for a week's trip through the northern part of the State.

St. Louis friends of Loren L. Boyd, Chicago manager for the Keystone Publishing Co., were notified Tuesday of his death in that city. He was about 50 years old, and for the past 15 years was well known in this city.

Charles S. Erber, one of the largest jewelers of Texarkana, Tex., was here last week with his manager, Mr. Arnold. Mr. Erber has returned to Texarkana, but Mr. Arnold will go east in several days on a combined business and pleasure trip.

Other out-of-town jewelers in this city last week were: R. G. Rutherford, Mt. Vernon, Ill.; George Tetley, Robert Tetley Jewelry Co., Farmington, Mo.; John R. Spradling, Flatriver, Mo.; Thomas H. Edwards, Clarksville, Mo.; Henry Altemueller, Washington, Mo.; E. Gibson, Marissa, Ill.; L. A. Holdener, Belleville, Ill.; George T. Brodnax, Memphis, Tenn.; C. 1. Glines, Harrison, Ark.; E. L. Meyer, St. Charles, Mo.; J. B. Morris, Perry, Mo.

Leo Bauman, son of Samuel H. Bauman, president of the Bauman-Massa Jewelry Co., will be married, June 3, to Miss Aurelia Scharff, St. Louis. The ceremony will take place at 6 P. M. in the parlors of the Columbian Club, Vandeventer Ave. and Lindell Boulevard, with Miss Lucile Bernheimer and Elmer Samish as attendants. Rabbi

A High Grade Catalog

ILLUSTRATING GOODS HANDLED BY YOU AND ARRANGED TO MEET YOUR LOCAL CONDITIONS

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AND MAKE YOUR STORE THE LEADING ONE OF ITS KIND IN YOUR COMMUNITY

We can make such a Catalog for you at a moderate expense. Full Particulars and Samples FREE.



STORE OF THE FRANK F. BONNET CO., COLUMBUS, OHIO.

READ OUR CUSTOMERS' LETTERS

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

Columbus, Ohio, Jan. 17th, 1908

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:

Replying to your inquiry of the 4th inst. concerning the Catalog, we are pleased to state that business was good. It is impossible for us to state positively how much the Catalog helped us, but we think that, considering the condition of the country, we did remarkably well.

Yours very truly,
THE FRANK F. BONNET CO.

Galesburg, Ill., Jan. 16th, 1908.

(Extracts from Letter)

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:

In reply to yours of Jan. 15th, we wish to say that the Catalog which you furnished us last year we consider by far the best that you have ever gotten out, and we feel that it has done us considerable good, our business for December equalling that of the year before.

We used the 3,000 Catalogs, sending out to smaller towns and in the country tributary to Galesburg. The Circulars we sent out inside the city and a few in the country, and we really feel that we owe considerable of our December business to these Catalogs.

Yours truly,
CHAPMAN & ARMSTRONG.

This concern used The Arnstine Bros. Co.'s Catalogs in 1904, 1905, 1906, 1907, and have placed their order for 1908.



STORE OF CHAPMAN & ARMSTRONG, GALESBURG, ILL.

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

Samuel Sale will officiate. After the wedding the couple will depart for a trip through the west. Mr. Bauman is junior member of the Bauman-Massa firm.

F. M. Brown, Pana, Ill., and Chief of Police Spears were in St. Louis last Wednesday, where they came to identify a man who robbed Mr. Brown's jewelry store a short time ago. All the stock, except two watches, was recovered. The burglar, Otis J. Coy, alias Otis J. Collins, refused to accompany the officer to Pana until requisition papers were issued. The accused says he did not steal the goods, but purchased them.

The first building in St. Louis which will be devoted entirely to retail purposes is being erected at Broadway and St. Charles St. by Wm. A. Gill, a jeweler, of 6th and Pine Sts. It will be known as the Gill building, and will be ready about July 1, costing in all $150,000. Isaac Taylor, director of works of the St. Louis World's Fair, is architect of the building, which is to be six stories high and of fireproof construction. The exterior is of red brick and terra cotta. Besides being a successful jeweler Mr. Gill is known as an extensive real estate operator.

San Francisco.

Geo. E. Bangle, Vallejo, Cal., was here last week.

Clarence Kline, Goldfield, Nev., was in San Francisco last week on business.

Mr. Sayle, Fairbanks, Alaska, arrived the last of the week and is visiting the trade here.

Moisha Oig, prominent in the Armenian colony, Fresno, Cal., visited the wholesalers here recently.

Nat. Solomon, of the American Jewelry Co., Bakersfield, Cal., was in San Francisco last week.

Mr. King, traveler for Nordman Bros., has just returned from spending his vacation at Glenwood, Cal.

Frank G. Will, Albany, Ore., after spending a week here, left last week for Chicago and other eastern points.

Louis Hammersmith, Hammersmith & Co., is erecting a bungalow on Ocean Boulevard, where he will take up his residence.

S. Sturmer and W. H. Wagner, both of Sacramento, and J. D. Perkins, were among out-of-town jewelers in this city during the past week.

A. W. Huggins, president of A. I. Hall & Sons, returned last week from New York, where he has been for the past six weeks on business for his company.

Julius A. Young is at present on his way from New York and is expected to arrive Thursday of this week. Mr. Young is calling on the trade throughout the northwest on his return trip.

Peter Johnson, of Peter Johnson & Co., has purchased the store of H. Grinnell, on 3d St., and will run it in conjunction with his other establishments. This makes the third store to be acquired by Mr. Johnson in the city.

The baseball team of the San Francisco Wholesale Jewelers met its first defeat about a week ago, when it crossed bats with the crack team of the hospital corps at the United States barracks at the Presidio. The score was 8 to 3.

R. Coulter, with Radke & Co., is at present enjoying his vacation, which he is spending in the Santa Cruz Mountains, near Santa Cruz, Cal. Mr. Cullum, with this company, will leave this week for Shasta County, Cal., where he will spend his vacation.

Murray Cohn, of L. B. Cohn & Son, Los Angeles, left, May 18, for that city, after a two weeks' stay here. Mrs. Cohn, who accompanied her husband, will remain longer.

Mr. Van Ness, of H. C. Van Ness & Co., is in Butte, Mont., this week looking after business interests there.

One of the pleasing incidents of the commencement exercises of the University of California, held at Berkeley, May 13, was the presentation to Mrs. Phoebe A. Hearst of a beautiful loving cup by the board of regents of that university. The cup, which is of hammered silver and has an appropriate inscription engraved on it, is the work of Shreve & Co.

The handsome medals which were awarded to the victors of the Army and Navy boxing and wrestling bouts, held here last week, were made by Hammersmith & Co., who also built a beautiful loving cup, which was presented as a trophy to the winner of the wrestling matches. This cup was over 10 inches high, of silver and was of very handsome appearance.

Indianapolis.

Elmer Stokes, employed by George S. Kern at the latter's shop, in the State Life building, has been ill for several days.

During part of last week H. L. Rost, Columbus, was the guest of his brother, Carl L. Rost, N. Illinois St. He was in the city on a stock-buying trip.

The Baldwin-Miller Co. spent most of last week invoicing stock. The entire force of clerks and road salesmen were in the house during the week.

A small stock of jewelry, mostly of special French designs, has been put in by the Archibald-Cleaver Co., dealing in ladies' furnishings, E. Washington St.

L. Markowitz, of I. Groh's Jewelry Co., has returned home after a six weeks' business trip through Texas and the southwest. He reports a successful trip.

The new quarters of the Burton Jewelry Co., 58 Monument Pl., are almost ready for occupancy, and the company expects to move within the next 10 days.

J. P. Mullally has been notified that he has been appointed a member of the grand marshal's staff for the Elks' reunion, which will be held in this city June 2 and 3.

I. Grohs, of I. Grohs' Jewelry Co., will spend part of this week in Crawfordsville, where he will attend a convention. He will then make a short business trip through that section of the State.

Burton E. Chapman, of the Elgin National Watch Co., is making his headquarters in this city for a couple weeks, and is visiting cities and towns in the immediate vicinity in the interests of his company.

The Indianapolis Retail Jewelers' Association will have its monthly meeting next Monday night in the directors' room at the Commercial Club. There is no special program, but plans for a Summer's outing may be brought up.

Indiana jewelers in the city last week were: A. G. Craig, Bicknell; J. A. Pickett, New Castle; L. E. Fisher, Columbus; C. Van Meter and J. Harry Smith, Greenfield; J. W. Thompson, Danville, and John L. Wanner, Daleville.

Action was brought in the Federal Court here a few days ago to have George A. Fogas, of the Fogas Jewelry Co., declared a bankrupt. The action was brought by the Clemens-Oskamp Co., Cincinnati. For many years Mr. Fogas conducted a retail business on Massachusetts Ave., but last January organized the present company, taking J. T. and F. C. Fogas into partnership. The present action is said to be based on notes given by G. A. Fogas while he was in business as an individual and which were endorsed by one of his brothers.

Omaha.

H. J. Penfold has returned from a trip with the Governor to California.

W. A. Myers, York, Nebr., was in this city purchasing stock last week.

V. A. Hillyer, Gresham, Nebr., was in this city last week buying stock.

The administrator of the late A. B. Huberman is advertising the stock for sale.

Henry Holmes, with Fred Brodegaard & Co., has returned from a trip to Blair, Nebr.

Joseph P. Frenzer is receiving congratulations upon the arrival of a new baby girl at his home.

Fred Brodegaard & Co. have given an order for a $1,200 electric sign, to be placed in front of their store.

Miss Ora Mertz, cashier for the C. B. Brown Co., has gone to New Boston, Ill., on a vacation.

Albert Edholm left Monday of last week with the Commercial Club on their trip through Colorado and Wyoming.

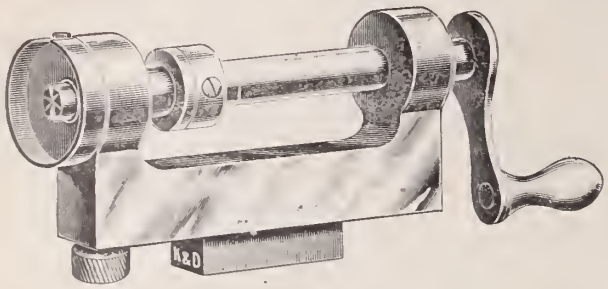
E. I. Jones, Kansas City, Mo., will soon open a watchmaking shop for the trade at 308 Brown Block. Mr. Jones is well known in this city, having formerly been for several years with S. W. Lindsay.

T. L. Combs & Co. have just closed a successful auction sale. Work was started last week of remodeling and decorating the establishment. Mr. Combs will add new fixtures and a complete new stock. Everything will be in readiness about June 1.

Jesse Parsons, alias George Palmer, alias Frank Lucas, alias Jesse Collins, a former bell boy at the Millard Hotel, this city, was arrested in Sioux City, Ia., Friday night, May 15, on request of the Omaha police, suspected of being implicated in the robbery of the Mawhinney & Ryan Co. on the night of May 5. The boy is also believed to be the Jesse Collins, for whom a big reward is offered as the robber of an agent of West, White & Christie, Pittsburg, in a small town in Ohio some time ago, when $30,000 of jewelry was stolen. D. N. Jacoby, representing a Rhode Island jewelry firm, who was at the Home Hotel here, says he and other jewelry men of the country have circular letters describing the Ohio robber, whose name was given as Jesse Collins, and he believes he is the youth arrested for the Omaha robbery.

Sutton & Brown, Macon, Ga. have been succeeded by Sutton Bros.

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Special! Mainspring Winder with Five Barrels, Nickel Plated, each **$.60**

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15 Maiden Lane, New York, N. Y.

¶ It makes no difference how dull times are, or how scarce money is, an auction sale conducted by me is an assured success and a positive guarantee against losses or injury to future business. Having conducted most all the large sales in the United States and Canada, I am prepared to give the best of references. Write for list of latest sales and terms.



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"Tavannes" Movements and "Cyma" Watches

WHY?

Because all features heretofore existing that have been an obstacle to the modern watchmaker have been eliminated—being brought about by the introduction of automatic machinery in the manufacture of these goods, and the concentration of our mammoth factory on a modern scale, enabling us to furnish "FINISHED MATERIAL" ready to use.

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131 Wabash Avenue Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street San Francisco

Cincinnati.

Ed. Schildman, traveling salesman for the Oskamp, Nolting Co., is seriously ill at his home with typhoid fever.

A. M. Plaut, manager of the National Jewelry Co., is preparing for a business trip through Kentucky and Tennessee next week.

Walker, Laramore Co., Milledgeville, Ga., stated to Cincinnati friends the past week their intention of discontinuing business in that place.

C. E. Richter, of Richter & Phillips, has left on a much-needed rest for Big Fox river, in Kentucky, where he will spend a week in fishing.

Lee Horn, Tacoma, Wash., was here last week, buying the opening stock for the new retail jewelry store which he is about to open in that place.

The Miller Jewelry Co. has secured the contract to furnish medals for the field day exercises of the Cincinnati Public School Athletic League, June 5.

A. C. Tepfert, of A. & J. Plaut, is recovering from the general shake-up he received in the railroad accident which occurred at Canton, O., some time ago.

Albert Bros. have just completed improvements in their quarters by adding new wall decorations, electric fixtures and a complete burglar alarm system.

The 12-year-old son of Eugene Mahy, of E. Mahy & Co., is suffering from a broken shoulder and fractured collarbone which he received in a fall from his bicycle.

M. Loeb, of the Dueber-Hampden Watch Works, was here the past week. Just previous to this call Mr. Loeb celebrated his 50th birthday with an elaborate banquet to a party of friends in Canton, O.

"Steve" Leubuscher, of L. Gutmann & Sons, and his wife have gone to their Summer home in the Thousand Islands. L. Gutmann & Sons' employes have formed a baseball team and will play the Gustave Fox team June 6.

S. Lindenberg, of Lindenberg, Strauss & Co., and his wife leave, May 30, on a pleasure tour which will include Niagara Falls and eastern points, winding up at Atlantic City. S. Strauss, of this house, is spending a week at French Lick Springs.

The Homan Mfg. Co. made the six large and handsome loving cups, and the Gustave Fox Co. the five large gold medals given as prizes by the Automobile Club of Cincinnati in the third annual hill climbing contest on Stanley Ave., May 23.

Charles W. Hickok, representing Graff, Washbourne & Dunn, left, May 22, for the east, where he and his family expect to locate permanently in the near future. Mr. Hickok is gradually recovering from his recent illness, but will not resume business for some time.

Thieves entered the home of Anthony Herschede on Walnut Hills, last week, and secured about $100 worth of jewelry, a revolver and two child's banks. The robbery took place in the daytime, when the family were away from home, and is thought to be the work of amateurs.

M. Schwab, of the M. Schwab Jewelry Co., has received letters from Senators Foraker and Dick and Congressman Kennedy, to the effect that the Vreeland bill pertaining to guarantees on filled watch cases will not be passed at this session. Mr. Schwab has left as a delegate to the B'Nai Brith convention, held at St. Joseph, Mo.

Out-of-town jewelers here in the past week buying stock included: Frank Emmerling, Hillsboro, O.; Mr. Bancroft, Columbus, O.; H. Risinger, Lawrenceburg, Ind.; P. D. Freeman, Ashland, Ky.; J. Jashenosky, Hamilton, O.; Mr. Shire, of Shire & Fithian, Paris, Ky.; F. A. Schweeting, Oxford, O.; William Burns, Burns Jewelry Co., Birmingham, Ala.; Charles Sederberg, Milford, O.; Casper Fenzel, Middletown, O.; J. Krohme, Clarksburg, W. Va.; C. H. Bowen, Winchester, Ky.; Charles Taylor, Dennison, O.; J. W. Sparks, Sabina, O.; A. M. Stamm, Williamsburg, O.; George Horner & Son, Morrow, O.; M. A. Selbert, Frankfort, Ky.; E. B. Scott & Son, Batavia, O., and William Leive, Aurora, Ind.

Los Angeles.

TRADE CONDITIONS.

General observation of business conditions indicates a gradual improvement. While a considerable number of concerns complain that trade is dull, others report a moderate improvement and a few say that their sales have so increased as to nearly reach the total of the corresponding period, one year ago. Most retail jewelers look forward to the return of a fair degree of prosperity. The wholesalers are all preparing for an increased demand. Renewed activity in real estate is taken as evidence of an early return to normal conditions.

Philip Hoeffer, salesman for Geo. H. Curry, has been taking a vacation.

Jacobus Marx, of the Kossuth Marx Jewelry Co., has been calling on the jewelry trade here.

H. T. Anderson, salesman in the employ of J. G. Donavan & Co., is the happy father of a boy baby.

The Carl Entenmann Jewelry Co. is working a full force of men, having 39 people on its pay roll.

E. Gerson, 545 S. Broadway, intends to open an optical department in connection with his jewelry business at an early date.

The wholesale jewelers of Los Angeles have agreed to close their offices at one o'clock on Saturdays during May, June and July.

The Los Angeles High School graduating class was supplied with Star and Crescent pins, the alumni badge of the school, by the H. J. Whitley Co.

Both members of the firm of Hambright & Walsh intend to start on the road soon, showing sample lines of silver toilet and novelty goods, and filled jewelry.

The Southwest Turquoise Co. has opened its new branch store at 531 S. Spring St. An additional saleswoman has been employed for each of the company's two stores.

Miss Wiedeman, of the H. J. Whitley Co., who has been ill, has again returned to her place in the office. Ira Lothrop, of the same company, has been spending a short vacation at Arrowhead Springs.

J. Wiesenberger, 453 S. Broadway, reports that his business, during the past month, has been approximately equal to that of one year ago. Included in his recent sales have been a number of valuable diamonds.

Samuel C. Park, manager of the Boyd Park Jewelry Co., Salt Lake City, Utah, and his son, Boyd Park, are here on a pleasure trip. They have been the guests of Clem Glass, manager of the H. J. Whitley Co., who entertained them with automobile trips in the country.

R. H. Gilmore, of Gilmore & Lee, wholesalers, after returning from a trip through the southern towns, has gone to Santa Barbara and other points north of Los Angeles. Hoyt T. Brown, of the same firm, has been taking a business trip through some of the southern California towns.

John F. Wooster, well known for a number of years in connection with the California Optical Co., contracted a severe cold in San Francisco, recently, and has, on his physician's advice, been spending several weeks in the dry climate of the Imperial Valley, near the line of old Mexico. His health is reported to be improving.

Minneapolis and St. Paul.

P. M. Vermaas, Chicago, vice-president of the F. L. Bosworth Co., Minneapolis, was in the latter city, last week.

Among the recent visitors in the Twin Cities were: W. C. Kayser, Millbank, S. Dak.; Nic. Kalers, Oakes, N. Dak.; I. Reiner, Hutchinson, Minn.; I. M. Radabaugh, Hastings, Minn.; Harry Thomas, Hampton, Ia.; P. J. Remboldt, Farmington, Minn.

The board of directors of the Retail Jewelers' Association of Minnesota met in Minneapolis, last week, to consider arrangements for the forthcoming meeting of the association. The date was not fixed, but it will be held in Minneapolis some time during July.

Julius Schneider, who is in business as a lapidary and dealer in and cutter of precious stones at 305 Nicollet Ave., Minneapolis, claims to have the only steam lapidary shop in the northwest. Mr. Schneider has been in business for 30 years. He was with Wendell & Co., Chicago, for many years, and with the Rentz Bros., Minneapolis, for nine years before starting in business for himself.

Anne E. Grout, White Bear, Minn., a suburb of St. Paul, has won a suit brought to enforce a contract with Theodore C. Loveland and James L. Record, of Iowa City, Ia., doing business as the Equitable Mfg. Co. The goods were sold as rolled gold plate, and a bond in the sum of $300 was to be furnished. The goods are claimed by the defendant to have been only electroplated and were refused and shipped back to Iowa City, the carriage charges of $10 being paid. A verdict for the defendant was promptly returned by the jury.

J. W. Brennan, recently indicted for burglary, having attempted to break into the store of J. G. Carter, Jr., New London, O., was captured at Norwalk, O., and pleaded guilty to the charge. He was sentenced to five years' imprisonment in the penitentiary.

Jewelers of Reading, Pa., recently held a meeting with a view to forming a local association of the Pennsylvania Retail Jewelers' Association. First Vice-President J. P. Archibald, Blairsville, and Secretary C. S. Wiley, Pittsburg, of the State association, attended the meeting and explained the benefits to be derived by organization.

Kansas City.

TRADE CONDITIONS.

Collections are fairly good and even the most pessimistic are inclined to take a hopeful view of the future. Crop conditions all through Kansas City territory are good and an abundant harvest is assured. Prices of cereal grains and live stock are high, and this means money for those who have reserved their stocks. The general opinion is that when the farmer begins to realize on his holdings he will resume buying, and when he does that trade will take on a brisker attitude.

F. S. Terry, Downs, Kans., has sold out his business to Austin Wolfert.

Mrs. A. E. Pittinger, wife of the manager of the Kansas City Horological and Optical School, is visiting in Medford, Okla.

The baseball club of the Kansas City Polytechnic Institute defeated the club of the Missman Engraving School, last Saturday. The score stood 18 to 11.

W. E. Crellin and L. White, traveling representatives of the Ward & Crellin Jewelry Co., are in town replenishing their trunks, preparatory to another business campaign in the interest of their house. They report business good in the terrtory recently covered by them.

The following were among the jewelers in town during the past week: C. B. Libby, Weir City, Kans.; J. B. Hayden and wife, Topeka, Kans.; Mrs. C. B. Bowen, Brunswick, Mo.; Mrs. J. W. Schmandt, Holden, Mo.; E. V. Lee, Louisburg, Kans.; F. R. Cullember, Eldon, Mo.; Percy Williams, Marceline, Mo.; A. B. McDonald, Chillicothe, Mo.

The local organizations of jewelers and opticians are making preparations to entertain the conventions of the opticians and jewelers of Missouri and Kansas, which will meet in this city, June 9, 10 and 11. Beyond the preparations made by the home organizations no programme has been announced as each organization will prepare its own programme.

The business of the late H. N. Konrad, recently killed in an automobile collision with a street car in this city, is being carried on by J. P. Telfer, as manager, under the direction of Judge Weiman, administrator. It is understood that as soon as the estate affairs are settled Mrs. Konrad will assume charge of the business, retaining Mr. Telfer as manager.

C. B. Libby, Wier, Kans., is in this city replenishing his stock. Mr. Libby is in the section of Kansas, including Weir City, Pittsburg, Frontenac and Columbus, that has been seriously affected by a suspension of business in the coal mines, awaiting a settlement of the disputes over time, wages, etc., between the miners and operators. It is expected a settlement will be reached in a day or two, thus restoring business in the affected cities and towns to its normal condition.

Pacific Northwest.

G. R. Hutchinson, who conducted a store in Lakeview, Ore., for several months, has moved to Pine Creek.

C. R. Johnson, Georgetown, Wash., has opened a store in the Arney block, at Kent, Wash. Mr. Johnson recently sold his business at Georgetown.

A fire which originated in the store of Smith & Gunning, Goldendale, Wash., for a time threatened to destroy the entire business section of the town. The loss amounted to between $26,000 and $35,000. The loss to the jewelry stock was $3,000, partly covered by insurance.

Detroit.

William W. Bugg, Jackson, stopped off in Detroit Friday, on his way to his old home in Ontario.

E. A. Cress, Minden City, has been spending several weeks at Mt. Clemens, taking the mineral baths.

C. H. Gould, Rosebush, was in town last week buying stock, and also taking the State examination for undertaker. He combines the two lines of business.

Among the out-of-town jewelers who visited Detroit last week were: Frank Dyer, Caro; E. S. Barnes, Rochester; A. L. Blair, Middleton; O. F. Kleckner, Milan; F. W. Creswell, Holly.

John Connor and James Sullivan were convicted in recorder's court last week on the charge of robbing John Hellerich's store at 510 Gratiot Ave. some time ago. They were remanded for sentence.

The date for the annual convention of the Michigan Society of Optometrists has been set for July 7, 8 and 9. Optometrists throughout the State will be urged to push the consideration of a bill for a State licensing board.

The store of Harry Kahn, 130 Michigan Ave., was broken into last Friday night, the thieves entering by removing a pane from the rear door. Goods to the value of $1,500 were taken, the thieves packing the loot in suit cases. Besides jewelry, a quantity of pawnbrokers' goods, including revolvers, razors and a rifle were taken. Kahn had been in business but a week.

The city service league has asked all the manufacturing jewelers of Detroit to submit figures on another lot of buttons, bearing the inscription, "In Detroit Life is Worth Living." A dozen firms will tender bids. So general was the laughter when it became public that the league, which exists for the encouragement of civic patriotism, had gone outside the city to purchase its insignia, that the officers hastily decided to do what they should have done at first, and will make their future purchases at home.

Since the special meeting of the Detroit Jewelers' Board of Trade, last week, at which it was decided to call the meeting to arrange for a national association of wholesalers at the Hotel Pontchartrain, June 10, the efforts of the local wholesalers having the matter in charge have been bent toward making the meeting a success. It is expected that St. Louis and other towns which are within 18 hours' journey will make up most of the attendance. Many persons in towns not readily accessible have written that they cannot come to the meeting, but desire to become members of the association. The formation of a local board in Minneapolis to act in co-operation with the national body came as a cheering bit of news to the Detroit merchants. Entertainment features will not be arranged for until it is known how long the meeting will last. The feeling is that this will be distinctly a business session, with the end of getting the organization started right.

Pacific Coast Notes.

J. T. Lowe, Hollister, Cal., has installed a new safe in his store.

B. N. Porter, president of the Swastika Gem Co., Venice, Cal., left last week for a business trip through the south.

A. Hartung, a well-known watchmaker of Nevada City, Cal., has invented a micrometer to aid watchmakers and makers of other delicate instruments in mathematical calculations.

W. E. McVicar, who was arrested on the charge of burglary sworn to by Ed. Bennet, of the P. E. Anderson Jewelry Store, Arcata, Cal., was sentenced to 120 days in the county jail on the charge of petty larceny, to which the former charge was reduced.

The Ernsting Co., San Diego, is showing photographs of a handsome onyx punch set made by this concern for presentation to battleship *California*. The set is made of California marble from a mine owned by Mr. Ernsting. The work is considered a masterpiece.

A correspondent of a Los Angeles paper, writing from Reno, Nev., reports the discovery, in the Willow Creek district, of some fine specimens of fire opals, secured about 16 miles southeast of Rhodes Springs. The opals occur in a very hard jasper quartz matrix, and are of sufficient size to make them of commercial value. In quality, the correspondent says, they are not surpassed by the finest Australian fire opals. There is one other opal deposit in Nevada, near Battle Mountain, but the stones are not of as good quality as those just found.

Lon Nutheru, arrested several days ago, has confessed that he and John Carther robbed the store of B. Holland, Eureka. According to Nutheru's story they entered the store through the Salvation Army quarters and hastily put what goods they could in a sack. Carther carried the sack and started out first. A board broke beneath Nutheru, causing him to fall. He got up and went into the alley as quickly as possible and caught only a glimpse of Carther disappearing with the loot. Nutheru went back to their quarters and stayed around several days searching in vain for his partner. He moved into a barn near the Russ slaughter-house, where he was arrested a few days later. The loot consisted of $1,500 worth of jewelry.

Milwaukee.

The Louis Esser Co., Wells building, has disposed of its entire stock of cut glass to the Espenhain Dry Goods Co.

W. & E. Schmidt have won the first round in the battle of the jewelers who suffered damage to their street clocks in the recent raid, for payment of damages. On May 22 the common council committee on judiciary overrode the opinion of the city attorney, given the day before, and voted the firm $250 as damages. They asked the city for $530 for the destruction of their big clock.

The North Dakota State Board of Optometry recently examined candidates at Fargo, N. Dak. The next State convention of opticians will be held at Jamestown, June 15 to 17.

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Special Notices.

Situations Wanted.

WANTED, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

WATCHMAKER and optician, good salesman; best reference. Address "L., 4396," care Jewelers' Circular-Weekly.

ENGRAVER, married, wants steady position; can do clock and jewelry repairing. "E. W.," 114 S. 7th St., Vincennes, Ind.

AN EXPERIENCED watchmaker and engraver wants position; has tools; can give good references. Address W. F. Lutz, Hornell, N. Y.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4386," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, competent on railroad and other high grade watches; best references; no bad habits. 210 S. 7th St., Hannibal, Mo.

ENGRAVER on sterling silver or deposit ware wishes position; good references; employed six years with last concern. H. Muller, 309 E. 92d St., New York.

SALESMAN wishes position with manufacturing or wholesale concern; eight years' with last employer; A1 references. "V., 4378," care Jewelers' Circular-Weekly.

FIRST CLASS diamond setter, can also do some jewelry work, wishes position; west preferred; references furnished. "E., 4277," care Jewelers' Circular-Weekly.

JEWELER, all around workman, desires position; 25 years' experience; can furnish best reference; New York or out-of-town. D. Bussell, 3750 Third Ave., New York.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

WATCHMAKER, 20 years' experience, desires position; accustomed to serve on trade; no objection to good clock repairing; not engraver. "W.," 1957 E. 59th St., Cleveland, O.

WANTED, a position by jeweler and clock repairer as assistant to watchmaker; first class salesman; A1 references. Address "M., 4352," care Jewelers' Circular-Weekly.

JEWELER and engraver, fine workman, 15 years' experience, wants position; best references as to character and ability; state salary. Address "A. B.," 916 Elmwood Ave., Columbia, S. C.

WANTED, position by graduate optician, mechanical experience, frame bending, etc., also watchmaker, with first class house; east or south. "O., 4341," care Jewelers' Circular-Weekly.

WANTED, a position as watchmaker; can do either fine or complicated watch work, also good hard solder, jewelry job; first class reference. Address "R.," 57 Hicks St., Brooklyn, N. Y.

BY AN EXPERT watchmaker and optician, over 20 years' experience; inspected Southern Pacific watches all Winter; can do clock and jewelry work. Address A. E. Warren, Sidney, N. Y.

WOULD LIKE to learn of a good opening for a jeweler and optician, even a small town where there is no jeweler, but good surroundings. Address "P., 4312," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

WATCHMAKER, competent worker, experienced in wholesale and retail, wants position; age 23 years; eight years' experience; complete set of tools; will go to any State; salary, $15; A1 references. Address "Spector," 481 S. Lincoln St., Chicago, Ill.

FIRST CLASS, experienced manufacturer of cheap and fine jewelry, has all models which can be used in that line, also designs, is looking for a position as a foreman and take charge of factory; the right party for a big factory. Address "R., 4333," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 23, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

WANT TO HEAR from manufacturers of lines suitable for department stores and jobbers, who wish representative in Philadelphia, Baltimore and Washington. Address "H., 4288," care Jewelers' Circular-Weekly

SALESMAN, whose only fault is several changes, wants position; acquainted with best trade east and west; ability and integrity unquestioned; best references. Address "M., 4289," care Jewelers' Circular-Weekly.

YOUNG MAN, of ability and good character, desires position with jewelry firm; five years' experience and commanding, neat appearance; A1 references. Address "Honest, 4382," care Jewelers' Circular-Weekly

ENGRAVER, salesman, window dresser and useful young man, desires permanent position where he can learn jewelry repairing at living expense by June 1. Address "Engraver, 4384," care Jewelers' Circular-Weekly.

WATCH, clock and jewelry repairer, with some knowledge of optics, wants position; also a musician with experience in music store. Address references. Address "B. B., 4387," care Jewelers' Circular-Weekly.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, hookkeeper, correspondent and detail man and understands fully cost and credits. Address "W., 4329," care Jewelers' Circular-Weekly.

JEWELER, young man, looking for a position in store or factory; experienced in all sorts of work, also setting and in anything in Calderone's catalogue, Paris; salary, $12. Joseph Siragasa, 427 E. 14th St., New York.

POSITION WANTED by first class German jeweler and diamond setter, one capable of doing fine cluster and all new and repair work; best of references. Address Robert Krumtinger, 341 Jefferson Ave., Memphis, Tenn.

BY GRADUATE optometrist with optical concern, bookkeeping and stenographic experience; reliable correspondent, capable of assuming responsibility; references furnished. Matilda Beck, 1407 Dwersey Boulevard, Chicago, Ill.

BOOKKEEPER, charge of stock, filling orders, selling; young woman, eight years in wholesale jewelry business, having entire charge; excellent reference, would leave town. Address "G., 4392," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver desires position; can also do some jewelry repairing; A1 references; eastern States preferred; will send samples of engraving if desired. Address "H. A. S., 4326," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER, 20 years' experience. German-American, order worker of platinum and gold, stone setter, all around man, wishes position in store or factory; A1 references. Address H. Fromann, 1226 N. 12th St., Philadelphia, Pa.

A THOROUGHLY competent watchmaker, with over 20 years' experience on American and foreign watches, wishes a steady position; am at present employed, but can make change at once. "R. R.," care Geo. Allers, 306 Central Ave., Jersey City, N. J.

JEWELER, young man, first class experience in fine platinum and gold work and also repairing; employed by one of the best houses on Fifth Ave., New York; A1 reference, wishes position in or out of town. Address "S., 4380," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker and adjuster, also an A1 salesman, able to produce results, 22 years' retail store experience, fine appearance and references, desires position with first class house only, south or west. Address "R. W.," 329 W. 29th St., New York.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; $18 to $20; first class references. Address "C. W., 4116," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, with extensive acquaintance among retail jewelers in Philadelphia and vicinity, wishes to hear from live manufacturer or jobber desiring his line pushed to the front in this territory. "X., 4368," care Jewelers' Circular-Weekly.

WATCHMAKER wants position; four years' experience on watch, clock and jewelry repairing; age 24; single; can wait on trade; have some tools; will go anywhere; good reference. Address "F., 4340," care Jewelers' Circular-Weekly.

Side Lines Wanted.

TO MANUFACTURERS; I am in the market for a first class line of sterling flatware for Greater New York trade; must be up-to-date line in every respect; I maintain a large sample and salesroom in the heart of jewelry district; am thoroughly familiar with Greater New York trade; I will place your line in the forefront at no expense to you; commission basis only considered; all correspondence confidential; best of reference given and required. Address, "N., 4331," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, designer for sterling silverware. R. Wallace & Sons Mfg. Co., Wallingford, Conn.

FIRST CLASS engraver wanted for southern city; salary, $25. Address "G., 4281," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver, at once, must have good reference. Address "I., 4274," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver; wages, $20 per week; regular job if satisfactory; give reference. The Little-Long Co., Charlotte, N. C.

ENGRAVING quickly learned by the wonderful method of a French-American professor; 30 years' experience Address 30 E. 14th St., New York.

YOUNG MAN, bookkeeper, to keep factory books and make himself generally useful; reference. Untermeyer-Robbins Co., 38 Ferry St., New York.

SALESMAN to sell jewelers' boxes and trays, as a side line; good commission and will pay part of expense. "U., 4395," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver; permanent position and good salary to right man; sample of engraving and reference required. T. A. James, Petershurg, Va.

WANTED, a watchmaker, one familiar with railroad work; steady position; middle aged man preferred; western Massachusetts. "Western, 4371," care Jewelers' Circular-Weekly.

OMEGA WATCH CO., Heyworth Building, Chicago, Ill., require the services of a traveler who can sell watches.

GOOD, experienced watchmaker and salesman, one who is fair jewelry repairer; references required; state full particulars and wages required in first letter; reply to all. E. H. Schaefer, Beaver Falls, Pa.

WANTED, optician and jewelry salesman for Maiden Lane. Address "Permanent, 4365," care Jewelers' Circular-Weekly.

WANTED, for Canal Zone, Panama, first class, single man on railroad work and fair jeweler; $30 and room free; don't answer unless you are game and A1; all particulars in first letter. Address F. W. Babcock, Nelson, Pa.

WANTED, watchmaker who understands all kinds of watch work and one who can engrave; good steady job for the right man and first class wages; give all particulars, reference, etc., in first letter. Apply Wolff Fink, Lead, S. Dak.

WANTED, at once, first class watchmaker and engraver; must be thoroughly competent to handle high grade railroad watch work, and good plain engraver; good salary and permanent position for the right man; none but first class men need apply. Address Brown's, Hannibal, Mo.

WANTED, first class combination man, of good address and mixing qualities; must be a thoroughly up to the present minute man, otherwise do not apply; a steady, good position; state only what you can do in first class manner. Address "I., 4353," care Jewelers' Circular-Weekly.

HELP WANTED.—Continued.

WANTED, first class salesman to handle silver plated flatware; must be familiar with the trade; write giving full particulars. The Williams Bros. Mfg. Co., Glastonbury, Conn.

WANTED, first class, experienced watch case salesman, solid gold and filled; only those having an established trade and can show a record as a good salesman; give full details as to experience, annual sales, territory and class of trade you have been selling. Address Pennsylvania Watch Case Co., York, Pa.

WANTED, at once, a first class, all around stone setter, one who can do pearl, gypsy, cramp and cluster work; steady position and good salary to right man; none but first class setter need apply; give full particulars as to experience, salary desired, references, etc., in first letter. Carl Entenmann Jewelry Co., 217½ S. Spring St., Los Angeles, Cal.

AT ONCE, good, experienced watchmaker, one who is fair engraver and jewelry repairer; letters will not be answered unless references from last employer and sample of engraving are enclosed in first letter; position permanent and reliable; salary, $20 per week to start; if satisfactory will raise. Address "R., 4369," care Jewelers' Circular-Weekly.

WANTED, a strictly first class watchmaker who is also a graduate optician of experience and ability and a fine all around engraver; position permanent; wages, $30 per week; hours from 8 to 6; population of city, 60,000; references; samples of engraving and photograph to accompany application. Hight & Fairfield Co., Butte, Mont.

WANTED, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1. King & Eisele, Buffalo, N. Y.

Business Opportunities.

FOR SALE, in New York City, on account of ill health, good paying jewelry store; large repair trade. B. & L. Veit, 9-11-13 Maiden Lane, New York.

PRACTICAL MAN can make big money; a few hundred dollars will secure valuable lease, splendid fixtures and small stock. "Jeweler," 127 N. Salina St., Syracuse, N. Y.

FOR RENT, store and fixtures, new; good location, good business; small investment; for particulars, if you want the best in Iowa, write Lockwood & Son, Chariton, Ia.

$7,000 WILL BUY jewelry and china business, or will take partner; average business $13,000 cash sales in central New York; have other business the reason. "T., 4211," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and optical business in thriving manufacturing city of 11,000; good opportunity; only jeweler and optician in the city; will assist man to start. P. O. Box 484, Chicopee Falls, Mass.

FOR SALE, old established jewelry store in South Brooklyn, N. Y.; price, $1,000; a splendid opportunity for a good man; reason for selling, other business. Address "K., 4338," care Jewelers' Circular-Weekly.

IN NEW YORK CITY, busy street, exceptional opportunity; for sale, an old established jewelry store, watch and optical repairing business, in best locality; sell at a sacrifice. Address Box 4370, care Jewelers' Circular-Weekly.

WANTED, a young man who understands watch repairing to solicit and collect, one who would purchase an interest in an established business and who speaks Bohemian preferred. Address "N., 4356," care Jewelers' Circular-Weekly.

JEWELRY STORE located over 16 years on one of the most prominent business streets, will be sold complete and cheap if taken at once; reduce stock to suit buyer; reason for selling is sickness. Inquire at L. Vahl, 667 3d St., Milwaukee, Wis.

NOT A CASE of wanting to sell, but must sell; plenty of work, low rent, up-to-date stock; just the place for a good watchmaker with about $7,000 cash; will sell at inventory only; don't let this chance slip. Address Box 96, Rockville, Conn.

MONEY SAVED is money made; we are buying entire jewelry stocks for cash and are therefore able to sell you diamonds, watches, jewelry at 25 per cent. to 40 per cent. less than regular prices; jobs always on hand. Jacob Schoen & Co., 30 Maiden Lane, New York.

AN UNUSUAL opportunity to purchase at sacrifice a long established manufacturing jewelry business in New York City; special line; little competition; investigation solicited; $2,000 cash; owner has other interests; must sell at once. Address "T., 4343," care Jewelers' Circular-Weekly.

FOR RENT, jewelry store in good Colorado town; two railroads, high school college with 300 students, only one competitor in business; established 20 years; safe, show cases, regulator; you don't have to buy any stock as I have business in other town. Enquire Lewis Jewelers' Supply Co., Denver, Colo.

DO YOU NEED MONEY? If you have a surplus stock of diamonds, watches and jewelry, send them to me and I will send you check; if my offer is not satisfactory return my check and I will return goods; all business strictly confidential. Emil Noel, 552 E. 46th Place, Phone Blue 995, Chicago, Ill.

A PROSPEROUS, well paying jewelry business, established 17 years in the best city in the west, with a first class stock of nice, clean goods, mostly diamonds and watches; stock will invoice about $12,000; fixtures, $1,000; store located in the center of the main business street; a real snap for the right party; poor health the reason for wanting to retire; for full particulars address Box 1304, Salt Lake City, Utah.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

UNEXCEPTIONAL OPPORTUNITY to secure an old established and highly profitable jewelry business in a Pacific northwest seaport of 15,000 inhabitants; splendid location; stock of best quality and up-to-date amounts to about $15,000; cash business in 1907, $30,000; watch repairs average $250 per month, and jewelry manufacturing and repairing about as much; have fine manufacturing jewelry equipment; rent low and includes furnished flat over store; best town of its size on the coast; only those in a position to handle a proposition of this size need investigate; write for further details. Address "S. J., 4303," care Jewelers' Circular-Weekly.

To Let.

FOR RENT or for sale, complete light office, two new safes, counters, desk, etc. Enquire Room 42, 35 Maiden Lane, New York.

WILL RENT room and fixtures if some widcawake jeweler wants the best paying business in Iowa, music and jewelry; ask us for particulars. Lockwood & Son, Chariton, Ia.

TO LET, cheapest and best located office at 51-53 Maiden Lane, New York, ninth floor; six windows; north and west light. Inquire H. A. Groen & Bro., 28 Maiden Lane, New York.

FOR RENT, part of office, corner Broadway and John St., New York, with entire use of fine burglar proof Herring safe; Holmes protection; particularly well suited for manufacturer of fine jewelry. Ingomar Goldsmith & Co.

TO LET, third floor of building in Newark, N. J., opposite Market St. station, with steam heat, power and elevator service; size of floor, 115 ft. by 39 ft.; well lighted and specially adapted for manufacturing jewelers. Address Cyrus Currier & Sons, 365 Market St., Newark, N. J.

For Sale.

THREE fine jewelry show cases and other fixtures, very cheap. Address "K., 4379," care Jewelers' Circular-Weekly.

ONE, STARK'S Wig-Wag pivot polisher, also one Stark's rotary pinion leaf polisher in perfect condition, for sale, cheap. Room 29-529 Broadway, New York.

FIXTURES, deliver by September, modern oak wall cases, cloth lined, sash on weights, adjustable shelves, big bargain; quick sale. Information sent by R. Brandt, Athens, Ga.

FOR SALE, two 10 ft. counter cases, mahogany trimming, also one table 5 1-2 by 6 1-2, mirror top for showing cut glass, etc. International Silver Co., 9-19 Maiden Lane, New York.

Lost.

16 SIZE gold hunting polished case, No. 13860, 20 jewel movement, Jules Jurgensen, No. 13860, E. R. Montfort's name engraved on inside of front lid; reward will be given. Refer to Clemens-Oskamp Co., Cincinnati, O.

Wanted to Purchase.

WANTED, traveler's trunk with grips, second hand, good condition; state price. "Jewelry, 4367," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

Tel. 4457 / 4458 Cort. **JOHN M. RICHARD** 2 MAIDEN LANE Room 302. NEW YORK

American Pearls and Baroques

MATCHED PAIRS FOR EARRINGS

The Largest and Finest Assortment in the Market, Mounted and Unmounted.

Connecticut.

Chas. D. Morris, Wallingford, left, May 19, on a short business trip.

Robert M. Wilcox, Meriden, left recently on a 10 days' hunting trip with a party of New York friends.

The R. Wallace & Sons Mfg. Co., Wallingford, has just received by transfer from Albert S. Jones 15 acres of land in Quinnipiac.

P. P. Luce, a traveling representative in the employ of the American Silver Co., Bristol, is at present sojourning at Martha's Vineyard.

T. P. Ford, until recently in the employ of the McKenney Jewelry Co., Portland, Me., is now associated in business with C. H. Case & Co., Hartford.

The Bradley & Hubbard Mfg. Co., Meriden, has been awarded the contract to install the lighting fixtures in the new State Arsenal and Armory in Hartford.

The Wm. L. Gilbert Clock Co., Winsted, closed its factory on Wednesday in honor of the late Henry Gay, the well-known banker of Winsted, whose funeral was held on that day. Several other large manufacturing concerns also closed to do homage to the deceased.

B. Solomon, New Britain, was recently made the defendant in a suit brought against him by Samuel Mendelsohn, Boston, Mass., who alleges that Solomon is indebted to him for jewelry. The defendant says he paid for the jewelry by delivering a diamond valued at $125.

John Whalen, Middletown, is the owner of a pair of eyeglasses which are reputed to be 250 years old. The glasses have been handed down in his family for several generations. The frames are of brass and present a most unique appearance in comparison with the attractive frames of the present day.

Extensive alterations and improvements are now being made in the establishment of Simons & Co., at the corner of Church and Center Sts., New Haven. The building will be built out to the sidewalk line with a new front, and an addition will be placed in the rear. The jewelers will occupy the first floor of the building.

Joseph Bauer, who was recently taken into custody on a charge of being implicated in the robbery of the jewelry store of Parker, Kolb & Co., Bridgeport, was released last Wednesday, after having established his innocence. Bauer secured several witnesses from Jamestown, N. Y., who swore that the accused was in that town on the night of the robbery.

Jonathan W. Pond, at one time a well-known clockmaker, died Tuesday, of last week, at his home in New Haven. The deceased was born at Plymouth, April 28, 1826, and spent his early days in that village. Later he went to Terryville, where he learned the trade of clockmaking. He became an expert in his line and for several years had charge of the old factory of Chauncey Jerome, in New Haven.

Chas. Henry Bolles, well known in the jewelry trade, died, May 19, at his home in Hartford, after a prolonged illness. Mr. Bolles had been confined to his bed for the past seven weeks. He had suffered for several years from heart disease. Mr. Bolles learned the jewelry trade with L. T. Weller & Co., and had been engaged in business in Virginia before the Civil War and afterwards in Hartford. In 1873 he married Miss Harriet Knox, of Farmington, by whom he is survived.

The general store of Klebam & Gelman, Bridgeport, was broken into, about a week ago, by burglars, who, dynamiting the safe, escaped with the entire day's receipts, amounting to about $2,000 and $50 worth of postage stamps. The store was thoroughly ransacked and a large amount of jewelry, chiefly gold-plated ware, was taken. It is supposed that the intruders hid themselves on the roof of an adjoining building and waited until the store was closed for the night, after which they broke through the skylight and in some manner lowered themselves into the store.

Pittsburg.

J. Bain spent a few days of last week in Latrobe on business.

Carl H. Leighner, Butler, and F. C. Leitzel, Scottdale, Pa., were in Pittsburg last week on business.

C. C. Marsh, of the Marsh, Brown & Mather Co., whose illness was recently noted, is said to be holding his own, although he has given up active interest in the management of the firm.

The Pittsburg Chamber of Commerce held a house-warming in its new quarters in the Keenan building, Thursday evening, at which time announcement was made that E. Z. Smith had been elected president of the chamber by the board of directors.

The Jewelers' Duckpin League will give a banquet either this week or next, the exact date to be decided upon in a few days. The E. P. Roberts & Son team No. 1 wins the championship, and is therefore entitled to the handsome cup presented by an eastern house. It must be played for, however, for the next three years.

Believing that there will be a general revival in business following the Presidential nominations, a number of jewelers as well as the railroad and manufacturing interests have advised their employes to take their vacations early. Everybody appears to be preparing for general activity all along the line, in this section, and considerable significance is attached to it.

The members of the Pittsburg Credit Association held a meeting last week, which was attended by a number of Pittsburg jewelers, who are just now taking a deep interest in the deliberations of this body. The association is making a special effort to bring to justice those persons who attempt to swindle, especially those who fail under questionable circumstances.

Mrs. Augusta Wilhelmina Frederica Decker, the wife of Herman Decker, a retired manufacturing jeweler, died at her home, 619 Aitken Ave., East End, last Wednesday. The deceased, who was 74 years old, was born in Germany and came to this country as a young girl, was married to Mr. Decker over 50 years ago. Besides her husband, Mrs. Decker is survived by two children, a son and daughter. The funeral services were held Friday afternoon.

Boston.

Joseph Cowan will remove June 1 to the quarters in the Jewelers' building now occupied by Henry Cowan.

E. A. Cowan & Co. have purchased the good will and stock of the material department of Henry Cowan.

Henry M. Rich, jewelry auctioneer, will sell, to-day, the balance of the stock and the fixtures of the A. R. Grover store in Adams Sq.

Mr. Meyers, of Meyers & Franks, Hanover St., is serving as one of the jurors in the civil session of the Superior Court for Suffolk County.

The engagement of Sam Mendelsohn, of the Jewelers' building, to Miss Anna Doblin, of Brooklyn, N. Y., is announced. The wedding will take place July 5.

The New England Watchmakers' Club is taking the necessary steps to be incorporated in this State. The club is planning for a ladies' night entertainment in June.

The Gurney Bros. Co., Brockton, through Treasurer Sanford K. Gurney, filed last week the following annual corporation report: Cash and debts receivable, $5,900; merchandise, $15,095; capital stock, $12,000; accounts payable, $6,850; profit and loss, $2,055.

The Chelsea Clock Co., through Treasurer Charles H. Pearson, last week filed with the Secretary of State the following annual corporation report: Real estate, $19,000; machinery, $60,000; cash and debts receivable, $16,309; manufactures and merchandise, $60,000; patent rights, $1; capital stock, $30,000; accounts payable, $578; floating debt, $116,500; profit and loss, $8,232.

The E. Howard Clock Co. has recently installed watchman and secondary clock systems at the extensive Pyle's Pearline plant, in Edgewater, N. J.; also a master and secondary clock system at Springfield, Mass., for the Union Trust Co., of that city. The company has shipped an astronomical regulator to Wesleyan University, Delaware, O., and a Westminster chiming clock to Port Washington, N. Y., for the garage of I. Guggenheim.

The case of John Wilson, of the Wilson Bros. Co., who was indicted a few months ago on account of the mysterious disappearance from the company's safe of the cash box, containing several thousands of dollars, was on the docket for Friday, May 22, but did not come up on that date, being postponed by the court, with no specified date. The application by Willard D. Lombard, treasurer of the company, for a receiver was refused by the court earlier in the week.

Henry Cowan, wholesale jeweler, who has been in business in this city for 30 years, will retire on account of ill-health, and his stock of diamonds and jewelry was sold at auction on Monday and Tuesday of the current week. Mr. Cowan has been one of the most widely known jobbers in the Boston trade. He is one of a trio of brothers, each of whom has been in the jewelry business from youth up, the other two being E. A. Cowan and Joseph Cowan. His many friends wish him a speedy return to his normal health.

PATENT DEPARTMENT

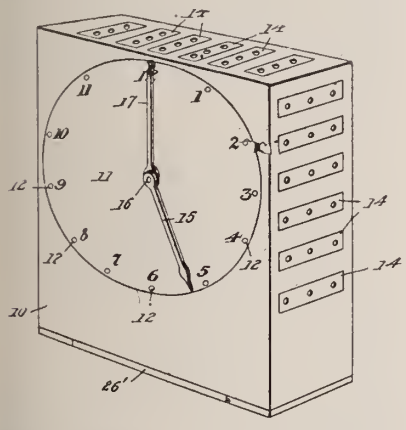
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED MAY 19, 1908.

887,807. AUTOMATIC CLASS-CALL. JOHN E. HUGHES, Minneapolis, Kans. Filed April 5, 1907. Serial No. 366,574.

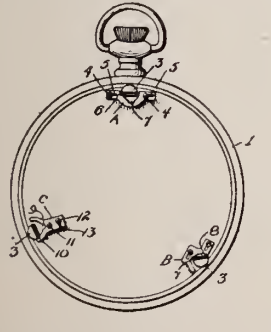
In combination, a casing, a clock mechanism carried thereby, a dial therefor, hands acting in conjunction with the dial, contacts carried by the dial and arranged in the path of movement of the hands, said contacts being arranged adjacent the peripheral edge of the dial, individual switchboards for each of said contacts, said switchboards having sockets, the switchboards being ar-



ranged in communication with each of the contacts, an electrical source, connections between the source and the switchboards, said connections having plugs and arranged for insertion in said sockets, a spring carried by the dial and arranged to hold the hands yieldably in engagement with the dial and connections between the source and the spring.

887,819. WATCH-MOVEMENT FASTENER. CARL KUMMER, Hampshire, Ill. Filed July 11, 1907. Serial No. 383,310.

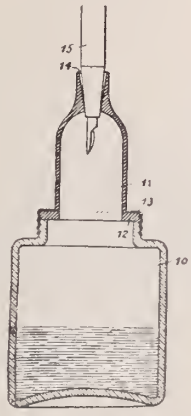
The combination of a watch case, a movement, screws for holding said movement within said case,



said screws being provided with flat sides, a plate slidably mounted upon the rear plate of the movement, said plate being provided at either end thereof with a slot through which passes a screw to hold the said plate in its adjusted position, notches formed upon the inner face of said plate said notches being adapted to engage the said screws and hold the same against movement.

887,919. FOUNTAIN-PEN FILLER. HAROLD N. CARPENTER, New York. Filed May 23, 1907. Serial No. 375,289.

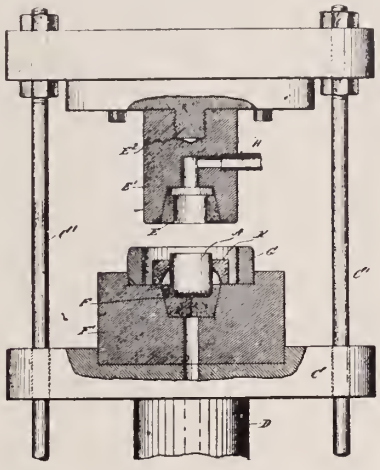
A device for filling fountain-pens, comprising an ink reservoir, a closure therefor having an aperture adapted to be closed by the insertion of the



pen to be filled, and means whereby the pressure of the air within the reservoir may be varied.

887,950. PROCESS OF MAKING SEAMLESS HOLLOW WARE. AUGUST G. LINDENBORG, Taunton, Mass., assignor to Reed & Barton. Filed Sept. 12, 1906. Serial No. 334,207.

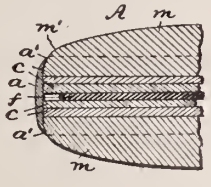
The process of forming seamless hollow ware which consists in first forming a cylindrical cup shaped blank, then reducing the diameter of the blank progressively from its open end towards its closed end, meanwhile maintaining liquid pressure on the inside of the blank, and lateral re-



straining pressure on the outside of the unreduced portion of the blank, and causing the region of said restraining pressure to move progressively in advance of the reducing pressure.

888,056. JEWELRY. FRANK P. BARNEY, Chartley, Mass., assignor of one-half to Charles D. Lyons, Mansfield, Mass. Filed July 13, 1907. Serial No. 383,547.

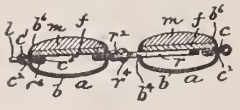
As an improved article of manufacture a charm or other kindred article of jewelry, the same consisting of a pair of oppositely disposed ornamental members constituting the obverse and reverse sides of the article, each having a substantially plano-convex form cross-sectionally, suitable packing



material interposed between the adjacent plane or back faces of the members, and a seamless annular metal ring or band snugly encircling said members, the two edge portions of the band being materially thinner transversely than the center part and bent over onto the convex surfaces of the respective members.

888,057. BRACELET AND NECK-CHAIN. FRANK P. BARNEY, Chartley, Mass., assignor of one-half to Charles D. Lyons, Mansfield, Mass. Filed Nov. 5, 1907. Serial No. 400,734.

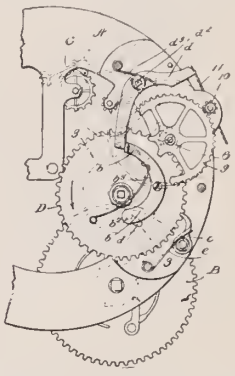
As an improved article of manufacture the solderless reversible bracelet or neck-chain herein described, the same comprising a plurality of units, having annular side walls, a pair of oppositely disposed flat sheet-metal links mounted in



and extending outwardly from the side wall of each unit in the form of an elongated eye, a coupling member arranged flatwise in the plane of and movably mounted in the said eye portions of a pair of adjacent links, and means for detachably securing the ends of the bracelet together.

888,271. CLOCK MOVEMENT. GUSTAF SYLVAN, JOHANNES B. SYLVAN and EMIL W. SYLVAN, Columbia, S. C. Filed Sept. 13, 1907. Serial No. 392,726.

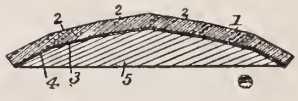
A spring motor transmission gear for clocks, etc., comprising a mainspring with winding mechanism, an escapement and gears connecting the mainspring and escapement, said gears having interposed in their train an intermediate spring,



arranged to be wound up at intervals by the mainspring and to transmit its power directly to the escapement, locking devices for holding the mainspring inactive during the action of the intermediate spring and a trip device for releasing the locking device when the intermediate spring becomes relaxed and for bringing the mainspring into winding action again, said trip device consisting of a stop bar connected to one of the outer convolutions of the intermediate spring and movable to or from the center of the same.

888,346. IMITATION DIAMOND. JAMES C. MCDEARMON, Houston, Tex. Filed Aug. 6, 1907. Serial No. 387,380.

An imitation diamond comprising a convexo-concave disk of transparent glass provided on op-



posite sides with facets disposed in approximately parallel relation.

DESIGNS.

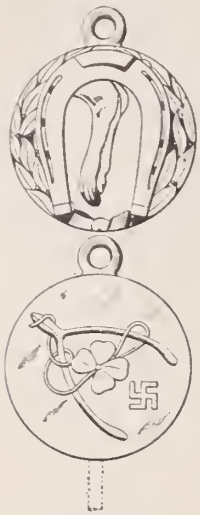
39,307. BADGE. MICHAEL WOJTECKI, Chicago.



Filed March 20, 1908. Serial No. 422,374.

Term of patent 7 years.

39,308. BADGE OR SIMILAR ARTICLE. William J. Burnett, Minneapolis, Minn. Filed March 30, 1908. Serial No. 424,290.



Term of patent 7 years.

39,309. RING. William J. Carey, New York. Filed Nov. 13, 1907. Serial No. 401,960½.



Term of patent 14 years.

39,310. BELT-BUCKLE. Forest E. Mann, Grand Rapids, Mich. Filed Nov. 16, 1907.



Serial No. 402,530. Term of patent 3½ years.

39,311. JEWELRY-CASE. John R. Sundee, Buffalo, N. Y., assignor to the Empire Jewelry Case Co., Buffalo, N. Y. Filed Dec. 23,



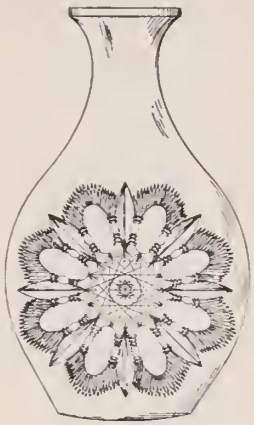
1907. Serial No. 407,853. Term of patent 7 years.

39,312. CLOCK-CASE. Louis V. Aronson, New-



ark, N. J. Filed Feb. 1, 1908. Serial No. 413,882. Term of patent 7 years.

39,313. GLASS VESSEL OR SIMILAR ARTICLE. Louis Hinsberger, Brooklyn, N. Y.



Filed March 18, 1908. Serial No. 421,963. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY 19, 1908.

Ser. No. **33,074.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Wolcott Mfg. Co., Providence, R. I. Filed Feb. 29, 1908.



Particular description of goods.—Bracelets, lockets, chains, rings, pins, brooches and other articles of jewelry for personal wear.

Ser. No. **33,587.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Wiener Bros., New York. Filed March 24, 1908.

Corali

Particular description of goods.—Imitation stones for jewelry, set and unset.

TRADE MARKS REGISTERED MAY 19, 1908.

69,114. CERTAIN PRECIOUS-METAL WARE. Savard & Fils, Paris, France.

Filed June 7, 1906. Serial No. 20,103. Published March 17, 1908.

BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF MAY 6, 1908.

919. ELECTRIC CLOCKS. I. H. Parsons, Leicestershire, and A. E. J. Ball, Leicester. Jan. 14.

The pendulum of an electric clock of the type described in Specification No. 24,620, A.D. 1904, is adapted to trip and receive an impulse from the gravity lever in one and the same swing. Fig. 7 shows a center seconds escape-wheel progressing with a second movement. Every half-minute, as the pendulum A swings to the left taking with it the bell-crank F and trip lever G, one of the pins J, J^1, on the escape-wheel engages the bell-crank and raises its weighted arm F. The trip lever then falls into position to free the catch M from the roller O during the return swing, freeing the weighted lever N, which falls just as the apex of

FIG. 4.

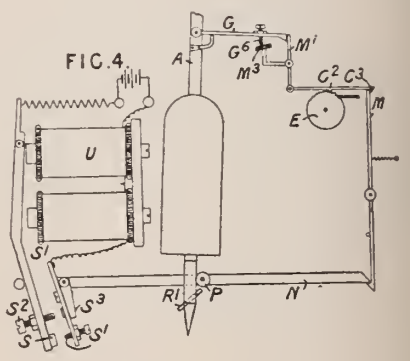
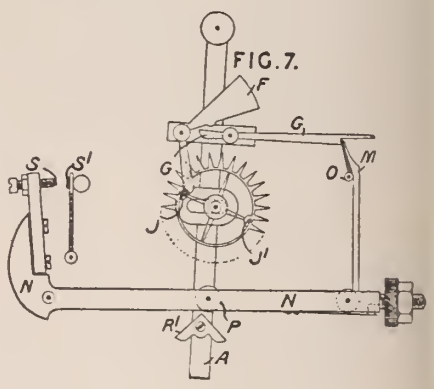


FIG. 7.

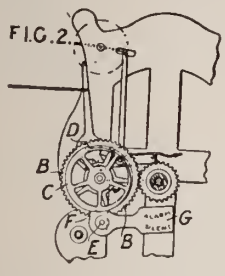


the pallet passes the roller P, the latter running down the surface R^1 and imparting an impulse to the pendulum. The weighted lever is restored by an electro-magnet the circuit of which is closed at S, S^1, as described in the previous Specification. In an alternative arrangement, a center escape-wheel progresses with a two-seconds movement, a click on the trip lever advancing the escape-wheel by two-second steps. In the arrangement shown in Fig. 4, as the pendulum swings to the right, the arm G engages the detent arm M^1 feeding the escape-wheel E through the space of a tooth by means of the click C^2. When the arm G escapes from the detent, the table M^3 raises the screw G^6 allowing the click to return to a position ready to engage the next tooth on the return swing of the pendulum. When, however, the click enters a deeper cut tooth at prearranged intervals, the catch C3 engages and turns the hook M to free the weighted lever N which falls, the roller P running along the pallet R^1 and imparting an impulse to the pendulum at or about its center of oscillation. The descent of the weighted lever closes the circuit of the electro-magnet U through the contacts S, S^1, the lever then being restored to its normal position, while the circuit is broken by the contact of the screw S^2 and insulating-stud S^3. In the arrangement shown in Fig. 1, the nose G^3 of the trip lever G frees the weighted impulse lever every time the pendulum swings to the right. The pin G^2 acting on the incline G^1 raises the trip lever, permitting the restoration of the weighted lever by the electro-magnet. A cast-metal base with bridges and bars adapted for carrying the pivots of the

working parts is described, as are also various forms of angular impulse pallets with rollers or their equivalents.

1,025. ALARM CLOCKS. E. Fattorini, J. E. Fattorini, J. Fattorini and E. J. Fattorini, Yorkshire, Jan. 15.

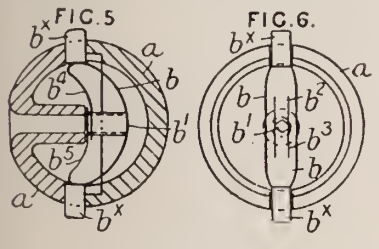
In alarm clocks of the type described in Specification No. 16,226, A.D. 1892, in which the alarm rings every 24 hours, an indicator plate is provided to show in which period of 12 hours the alarm will take place. A plate G, pivoted at E and



bearing the words "alarm" and "silent," has a cam F which bears against the cam C on the 24-hour-wheel B. When the step D on the cam C reaches the cam F, the word "alarm" is seen, indicating that the alarm will ring within the next 12 hours, after which the word "silent" is visible.

1,213. HAT-PINS. W. R. Livsey, Lancashire. Jan. 17.

A point-protector for hat-pins consists of a hollow head *a* containing a spring clip *b* formed of a strip which is bent so that the ends b^4, b^5 overlap. The bowed part of the clip is slit to form gripping-tongues b^2, b^3, which, where they meet, form an aperture b^1 which can be enlarged by com-



pressing the sides of the spring by means of the projecting wings b^x. Instead of having projecting wings, the sides of the head *a* may be made compressible. (Reference has been directed under Patents Act, 1902, to Specifications No. 4016, A.D. 1895, No. 5134, A.D. 1905, and No. 1560, A.D. 1906.)

Complete specifications accepted April 29, 1908. 1907.

9,902. FOUNTAIN-PEN. Golding.

13,993. COLLAR BUTTON AND NECKTIE RETAINER. Willis.

16,500. SELF-WINDING CLOCK. Lake.

18,953. MANUFACTURE OF CHAINS. Fessler.

23,887. CLOCK-WORK. Hackett.

24,798. WATCH PENDANT CLOSING DEVICE. Rosenhaft.

Applications filed April 21 *to April* 25, 1908.

8,790. TELESCOPES AND OPERA-GLASSES. J. H. Barton, London.

8,807. HAT-PIN SECURER. Samuel Leighton. Liverpool.

8,889. MATCH-BOX HOLDER. G. W. Johnson, London. Complete specification.

8,995. SUGAR-SPRINKLING SPOON. F. C. Lloyd, London.

9,016. OPHTHALMOMETER. C. S. Gowland, Surrey.

9,066. EYEGLASSES. A. R. Walter, London.

S. W. Pennington, Reading, Pa., denies a previously published report that he had sold out to his former partner, the partnership having merely been dissolved. Mr. Pennington has opened quarters in room 3, 532 Penn St., in that city, where he deals in precious stones and conducts a manufacturing and repairing business.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued May 19, 1891.

452,374. SUSPENDER-BUCKLE. C. R. Harris, Williamsport, Pa.

452,384. WATCH. Peter Nisius, Springfield, Ill.

452,392. SELF-WINDING CLOCK. F. M. Schmidt, Brooklyn, N. Y.

452,424. ELECTRIC SYNCHRONIZING DEVICE. A. M. Church, Chicago.

452,450. CALENDAR AND WATCH CHARM. E. A. Cresson, Paris, France.

452,481. INK-WELL. W. C. Parsons, Akron, O.

452,566. HOLDER FOR MAINSPRINGS. D. W. Eldredge, Waltham, Mass., assignor to the American Waltham Watch Co., same place.

452,582. CLASP. J. H. Pilkington, Waterbury, Conn., assignor to the Smith & Griggs Mfg. Co., same place.

452,652. CLOCK-MOVEMENT. Charles Stahlberg, New York, assignor to the Accurate Time Stamp Co., of West Virginia.

452,747. EYEGLASS-HOLDER. C. E. Carpenter, Horseheads, assignor of one-half to J. M. Vangorden, Breesport, N. Y.

Designs issued May 21, 1901, *for* 7 *years.*

34,521 and **34,522.** BADGES. E. L. Logee, Providence, R. I.

34,524 and **34,525.** SPOON HANDLES. W. L. Wilks, Wallingford, Conn., assignor to S. L. & G. H. Rogers Co., same place.

Design issued Nov. 15, 1904, *for* 3½ *years.*

37,220. SPOON. G. H. Barret, Jr., New York, assignor to W. R. Phelps & Co., same place.

Atlanta, Ga.

F. C. Rockwell, who conducted a trade repair shop in this city for the past three years, has sold his business and moved to Hot Springs, Ark., where he will open a shop.

Moses Greer is the inventor of a pinning and holding clamp for use in soldering jewelry on which he received a patent a short time ago. The device, which is as clever as it is useful, is being made for the trade by the Greer Mfg. Co., of this city.

In speaking of the man who is going around the country borrowing money on cluster jewelry and a chronometer, Schaul & May, the jewelers and pawnbrokers at 21 Peachtree St., informed the correspondent of The Circular-Weekly that this man in November, 1906, bought from them a collection of jewelry, paying $1,920 cash. They knew him but casually, and never had any credit dealings with him. Since that time they had had many inquiries from jewelers asking if he had made the purchase in question, and had replied in the affirmative. They said they had tried repeatedly to have the use of their name by him stopped, but without success. The man, when borrowing on the jewelry, generally shows the bill of sale from Schaul & Mayo.

Geo. H. Swinbourne, at one time a well-known optician, died recently at his home, 40½ Roswell Ave., Toronto, Ont., aged 86 years. The deceased was born in England.

The jewelry and optical societies of Kansas and Missouri will hold an annual meeting in Kansas City, Mo., June 9, 10 and 11. Among the societies which will be represented are: Missouri Society of Retail Jewelers, Kansas Retail Jewelry Society, Missouri Association of Opticians and the Kansas Association of Opticians.

RECENT PUBLICATIONS

"How to Advertise a Retail Store" including mail order advertising and general advertising. A complete and comprehensive manual for promoting publicity. By A. E. Edgar. Illustrated with over 500 newspaper advertisements. Bound in cloth, 504 pages, quarto. Published by the Outing Press, Deposit, N. Y. Price, $3.50.

ONE of the most exhaustive treatises on the subject of advertising has just been issued under the above-mentioned title by the Outing Press, of Deposit, N. Y. This book contains in all 504 pages of reading matter designed to be of practical help to the advertising merchant. Its purpose is to prove helpful to the advertiser of any line whatsoever. Twenty-one different lines, including jewelry, are treated specifically and examples of advertisements which have already appeared in the newspapers are illustrated and reviewed, the writer pointing out their strong points and showing wherein they are deficient.

The work is divided into nine parts. Part I treats of regular newspaper advertising and teaches the beginner, by means of a dummy, just how to construct an advertisement. Part II discusses supplementary aids to newspaper advertising, including store papers, booklets, circulars, mailing cards and almost every conceivable device which has been utilized by the enterprising storekeeper.

The remaining parts treat, respectively, of schemes and selling plans, sales advertising, mail-order advertising, general advertising, etc. Technical information is given on the selection of type, cuts, preparation of copy, etc., etc. Part IX contains a miscellaneous lot of useful information on advertising the neighborhood store, conducting an advertising campaign, and there is even incorporated in the work a list of the prominent trade papers, under the caption "What Shall a Business Man Read."

The chapter on mail-order advertising is well written and gives the home merchant many useful ideas for meeting the unwholesome mail-order competition of unscrupulous dealers.

For general information concerning the art of advertising in its broad sense this book is hardly surpassable.

A bulletin of the Merchants' Association of New York issued, May 14, prints an order of the Postmaster General of the United States, permitting a perforation or punching of postage and special delivery stamps as a means of an identification to prevent theft. The order absolutely forbids the use of such perforation for advertising purposes.

The following figures of interest to the trade have been published in the regular monthly statements of the Bureau of Statistics at the Custom House, showing the value of the goods held in warehouses in this city, for the month of April: Clocks, $19,258; watches, etc., $136,930; diamonds unset, $6,107; precious stones, $33,821; jewelry, $4,759; manufactures of gold and silver, $3,998.

ANNOUNCEMENT

THE

ELGIN NATIONAL WATCH COMPANY

announce the removal of
their New York Office from

11 JOHN STREET

to the

SILVERSMITHS BUILDING

15 Maiden Lane - - - NEW YORK CITY

THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(Continued from issue of May 13.)

QUESTION:—As the tests only lead us to locate and detect escapement errors, how is it proposed to make the subject more practical?

ANSWER:—When the explanation of the tests are completed, it is intended to illustrate their practical application by a series

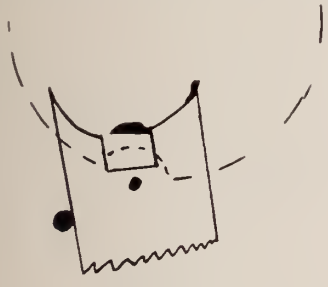


FIG. 64.

of escapement clinics, thereby giving practical instruction in the methods of detecting and correcting escapement defects.

TEST B.

QUESTION:—What is the nature of test B?

ANSWER:—It covers the action of the

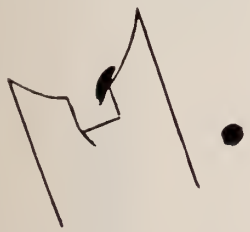


FIG. 65.

roller jewel's depth in the notch, as expressed by the pallet and tooth action.

QUESTION:—How do we commence this test?

ANSWER:—We remove the hands, dial and balance, and observing Rule 1 we inspect the condition of the lock of the teeth on the pallet jewels. In this instance we shall again assume that the lockings are quite correct; follow this up with the instruction contained in Rule 11, namely, adjust the banking pins to the position of drop or first lock, then test the drop of each tooth on each pallet jewel to find if the position of the bankings are quite correct. This ascertained, place under the lever a wedge of loosely rolled tissue paper or pith. We do this to give the lever a slow, stiff motion. Next replace the balance. All parts are now in position for test B. The balance being in position, place a finger on it and slowly rotate it, bringing the roller jewel into the notch of the lever (Fig. 64). Continue the rotating until the roller jewel pushes its way or rather scrapes its way out past the corner of the opposite notch (Fig. 65), and the following results will be found: First, as Fig. 65 shows, the lever is



FIG. 66.

not at rest against its bank, and, second, the tooth of the escape wheel will remain in contact with the face of the pallet jewel in the manner indicated in Fig. 66. These two points should be remembered, as they indicate a correct action under test B conditions. The action on the opposite side should next be investigated. Commence by releasing the tooth from the pallet, then again guide the roller jewel into the lever notch and out at the opposite side, exactly as we did before. If correct conditions are found, the results will be as already indicated, viz., the lever will not touch its banking, and the tooth will remain in contact with the pallet, as shown in Fig. 66.

QUESTION:—Will all escapements conform to the positions illustrated in Figs. 65 and 66?

ANSWER:—No; when they fail to conform, some error is present.

QUESTION:—Explain the nature of some of the errors as determined by test B.

ANSWER:—We assume that a tooth is locked on the entering pallet jewel and that Rules I and II have been observed. Then commence by rotating the balance, bringing the roller jewel into the lever notch and out at the opposite side. The results obtained show that the lever is not at rest against its bank and that the tooth remains in contact with the pallet jewel exactly as Fig. 66 shows. Evidently this side of the escapement action is correct. In order to test the opposite side, first discharge the tooth caught on the entering pallet. The result is that another tooth becomes locked on the exit pallet; again we proceed to



FIG. 67.

bring the roller jewel into the notch of the lever and continue rotating it until it scrapes its way out by the opposite corner of the notch. The result obtained on this side of the escapement differs from the results obtained on the opposite side. We



FIG. 68.

now find that the lever is at rest against its bank, and that the tooth in place of remaining in contact with the pallet jewel has been discharged, as Fig. 67 shows.

QUESTION:—What does this latter condition, as depicted in Fig. 67, tend to show?

ANSWER:—That some error is present. The following are the indications: (1) That the lock on the exit pallet is not deep enough; (2) the error might be due to an over-contact of one side of the lever notch (the side of exit) with the roller jewel; (3) that the roller jewel's action in the

Keystone Solid Gold Watch Cases.



16 size 12 size O size Jewel Lady Elgin

Compact
Slender
Graceful
Symmetrical

- 16 size, 12 size, 6 size, O Size, Jewel, Lady Elgin, 10 Ligne Waltham, Hunting and Open Face.
- Bascine, Plain Polish, Satin Finish and Roman.
- Juergensen, Engine Turned, Shield, Drop Shield and Spot.

KEYSTONE 14K. SOLID GOLD CASES ASSAY 585-THOUSANDTHS FINE

(14K. GOLD ASSAYS 583⅓-THOUSANDTHS FINE)

Trade-Mark

KEYSTONE
14 K

in Back.

Note this Guarantee

GUARANTEED 14 K .585 FINE THE K.W.C.CO.

in Cap.

Look for

14 K
SPECIAL HAND MADE

this Tag.

The Keystone Watch Case Co.

Philadelphia

New York
Chicago
Cincinnati
San Francisco



Lady Elgin Jewel O size 12 size 16 size

fork is not quite correct. As promised, the remedy for such errors will be duly considered.

QUESTION:—Explain other faulty actions as revealed by test B.

ANSWER:—With another movement before us, we follow out test B's preparatory routine, then we start by bringing the roller jewel into the notch of the lever, guiding it out on the opposite side, and noting the effect on the lever on the pallet-tooth action. We assume that the lever is not at rest against its bank and that the escape wheel tooth has much more contact with the pallet than that indicated in Fig. 66. The contact as we now find it is about as shown in Fig. 68. A test on the opposite pallet produces similar results.

QUESTION:—What would the foregoing erroneous conditions indicate?

ANSWER:—They would indicate that the lock of the tooth on the pallet in both in-



FIG. 69.

stances was excessive, *i. e.*, too deep; (2) that the acting length of the fork was too short; (3) the roller jewel is not depthing sufficiently in the lever notch.

QUESTION:—Is it difficult to locate the cause of such errors?

ANSWER:—No. The conditions of the pallet and tooth lock being easily observed, and in this instance considered as correct, then the error must be due to the fact that the roller jewel is not going deep enough into the lever notch, which means much the same as saying the acting length of the lever is too short.

QUESTION:—Explain the three main features of tooth and pallet action as revealed by test B.

ANSWER:—In Fig. 66 we have illustrated the correct effect and position of a tooth on a pallet when the lever is wedged. In Fig. 67 is shown too little contact of tooth and pallet, while in Fig. 68 is depicted an over-contact of pallet and tooth.

QUESTION:—Can the tooth and pallet assume other positions under test B conditions?

ANSWER:—Yes; innumerable intermediate positions will be found in actual practice, but the deductions to be made are controlled by the before-mentioned positions.

QUESTION:—Explain the peculiar differences between test A and test B.

ANSWER:—In test A (and also in test C and D) the escapement parts act in a natural routine manner; the lever strikes the roller jewel, pushing it out of its path; while in test B this is reversed, as the roller jewel pushes the lever.

QUESTION:—Why is it that in test B, when we find a correct action of the parts that the lever fails to touch, its banking and the tooth hangs on to the pallet's impulse face (Fig. 66)?

ANSWER:—The answer involves a technical explanation already given in one of our former series and printed in THE CIRCULAR-WEEKLY, Nov. 20, 1907. Briefly stated, the lever fails to reach its bank because of the freedom allowed to the roller jewels entering the lever notch. What these conditions are under normal conditions tests C and D will aid us to understand.

TEST C.

QUESTION:—What is the nature of test C?

ANSWER:—Test C determines the freedom of the roller jewel with each corner of the lever notch.

QUESTION:—How is test C made?

ANSWER:—Remove the wedge from under the lever, which we used in test B, and place it, or another one, under the balance. This is done, however, only for convenience and accuracy; otherwise all escapement parts act freely. Commence by faithfully following out Rules I, II and III and, having wedged the balance, guide the roller jewel into the lever notch and slowly cause unlocking of the tooth and pallet. The instant unlocking takes place, cease rotating the balance and the following will then be observed: (1) As the bankings have been adjusted for drop lock (Rule II), we find that the lever rests against its bank; (2) carefully maintaining the parts in their original position, take a fine broach or watch oiler and lift the lever off its banking. The extent to which we are able to lift the lever off its bank represents the freedom of the roller jewel from the corner K of the notch (Fig. 69). A like test made in a similar manner of the opposite action will, or ought to, show equal freedom between the corner of the notch and the roller jewel.

QUESTION:—Give examples of incorrect conditions as revealed by test C.

ANSWER:—With a movement before us in which we have followed out Rules I, II and III, commence rotating the balance, thereby causing a tooth to drop on to the pallet jewel. Immediately the tooth drops, cease rotating the balance; then, by means of a watch oiler, lift the lever off its banking and note the extent to which the lever can be thus lifted. In this instance we will assume that the extent of the lever's motion is correct. In like manner test the freedom on the opposite side between the corner of the lever notch and the roller jewel. As before, lifting the lever off its bank determines the freedom between the roller jewel and the corner of the notch. On this side, however, we are unable to lift the lever off its bank, consequently we conclude that there is no freedom between the roller jewel and corner of lever notch. The parts are in the position delineated in Fig. 70, *viz.*, the lever touches its bank and the roller jewel touches the corner of the lever notch. We have, therefore, located an error on this side of the fork-roller jewel action.

QUESTION:—Having located the error, explain its significance.

ANSWER:—The error may signify any of the following: (1) an incorrect setting of the pallet jewel related to that side of the roller jewel's action in the notch; (2) an incorrect depthing of the roller jewel with that side, *i. e.*, its side of over-contact with the lever notch.

QUESTION:—Make a practical explanation of the foregoing.

ANSWER:—Our first statement defined the error as "an incorrect setting of the pallet jewel related to that side of the roller jewel's action in the notch." For the purpose of practical explanation we will assume that the want of freedom between the roller jewel and corner of the notch is due to a light lock on the entering pallet. The tooth having been discharged by this pallet drops onto the exit pallet. The fault, however, is always attributable to the tooth which discharged the pallet. In this instance, as already mentioned, we assume that it is too light. On the other hand, if we found the lock of the escape wheel tooth on the entering pallet to be quite correct, then as our second statement says, it would



FIG. 70.

be due to "an incorrect depthing of the roller jewel with that side, *i. e.*, its side of over-contact with the lever notch," which, practically expressed, means the error could be due to one side of the lever notch being too long or to some defect in the setting of the roller jewel. Before deciding that the error is due to any apparent cause, have recourse to other tests to confirm the findings.

(To be continued.)

Novel Clock in Iola, Kans.

AT the Iola Electric Park, Iola, Kans., M. J. Cline, electrician, has invented a gravity clock which will prove a source of amusement and profit this season. It is 19 feet tall, 12 feet square at the base, and eight feet at the top. On each side is an oblong glass face in which the hour and minutes of the day are shown, the figures changing every minute. Below this is a miniature stage on which the programme of the evening's entertainment will be given.

Surmounting the clock is a model of the national Capitol surrounded by a terrace, 12 inches wide, at the four corners of which are stationed cannons and guards. At 8 o'clock, doors in the center of each side of the Capitol swing open and a horseman comes out, who signals the guards with a flag, whereupon a salute of eight guns is fired. At 10 and again at 11 o'clock, airships loaded with fireworks are set upward in place of the firing of the cannons, which is repeated a second time at 11 o'clock.

Isadore D. Braveman, trading as the Keystone Jewelry Co., Reading, Pa., through his counsel, has filed an application in the United States District Court, asking to be discharged as a voluntary bankrupt. The court will pass upon the application, June 2.



Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.



Watch worn as Chatelaine, showing it lifted to read the time

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

21 and 23 Maiden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



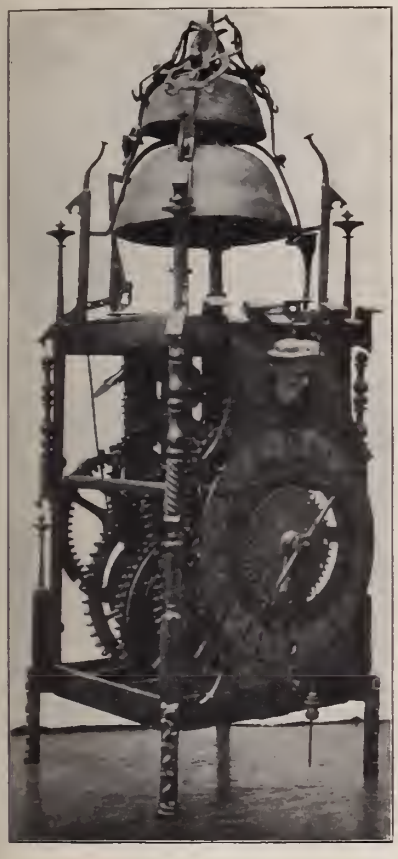
Watch especially adapted for outdoor sports, showing it worn as Chatelaine

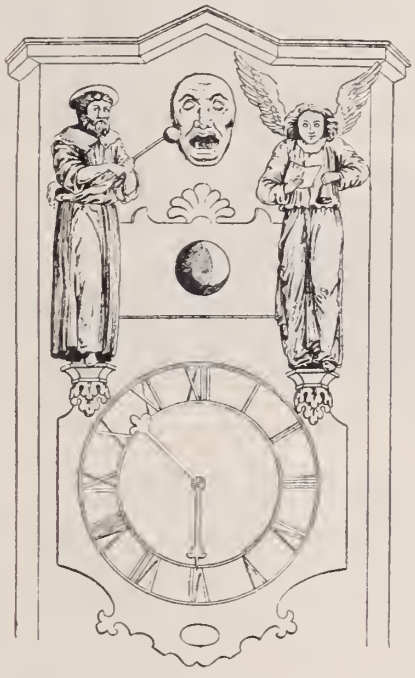


Side View
Showing Watch Turned in Swivel Brooch

Movable Figure Heads on Old Public and Other Clocks.

MARTIN LUTHER, in the third sermon in his household collection of sermons, said: "If a powerful earthly king gave a wedding, spread a grand feast and invited many thereto, there would be a great gathering from all parts and Hans von Jena would be in all the alleys to see the king's ornaments and magnificence." Luther refers, in this passage, to the still existent, remarkable clock of the town hall at Jena, the exterior of which our illustration, reproduced from an old steel engraving, shows. It is known by the title "Snap-jack of Jena."





TWO INTERESTING OLD CLOCKS WITH MOVABLE FIGURE HEADS.

Above the hour dial is a fool's head, cast in bronze, supposed to be a likeness of the court fool, Klaus, of the Ernestine Prince Elector of Saxony. Before the striking of each hour an angel, standing on the right—the armorial angel of Jena—rings a bell and lifts his music book as often as strokes are rung. At the same time a man standing on the left offers the fool, as many times as there are strokes, a golden apple, but as soon as the snap-jack opens his mouth he quickly takes the apple away. Under the fool's head, between the two figures, the phases of the moon are displayed.

The clock was formerly so celebrated, says the *Deutsche Uhrmacher Zeitung*, that it was included in the seven wonders of the university city, and the designation "Hans von Jena" passed into the proverb applied to people "who wanted to hear and see everything, and stood always ready agape." In that section we may frequently hear it said, "You open your mouth like Hans von Jena."

The maker of the clock works, the mechanism of which presents nothing remarkable, is not known; its origin dates from the 16th century. It is first referred to in a description of the city dating from 1681. It is somewhat remarkable that the archives of the city of Jena contain nothing concerning the origin of the clock.

Another similar clock, with a movable figure head, is to be found on the Peter-Paul Church at Delitzsch, near Leipsig. Aloft beneath the roof of the tower stand figures of Adam and Eve. At the stroke of 12 on Peter-Paul's market days Eve hands Adam an apple. When this clock dates from no one could tell me.

In Lippstadt also there is a similar figure clock, with Adam and Eve and the apple of temptation.

On the town hall tower at Basle the "lolling king," with every stroke of the hour, protrudes his tongue at the people on the market place. At one time this was a mark of neighborly regard for the residents in Klein Basel, on the other side of the Rhine. The "lolling king" was at that time a gigantic head on the bridge tower, which, at every swing of the pendulum, rolled its eyes and showed its tongue. That the people of Klein Basel revenged themselves by the erection of a figure that displayed the part at which the back and decency alike come to an end is neither here nor there, but may perhaps serve as an exemplification of the rude spirit that countenanced the creation of these derisive figures.

Such figure heads as we have just described were not only used on large public clocks, but on small house clocks as well, as is shown by the antique clock of which we present a photo. This remarkable specimen dates from the 15th century, and is preserved at the Cluny Museum in Paris.

The death is reported of Cornelius Houghton, Waltham, Mass.

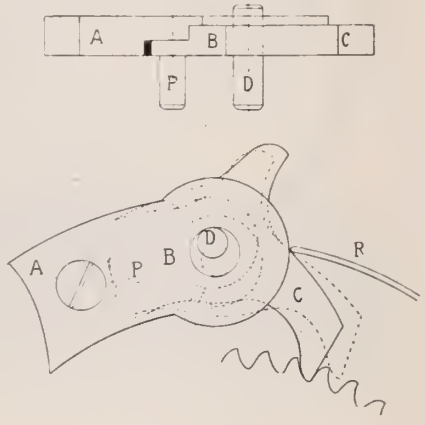
Recoil Click-Work.

WE believe we can interest our readers, says the *Journal Suisse d'Horlogerie*, by giving a description of a new recoil click-work, adopted, since 1905, by the school of horology at Geneva, and the designer of which is M. J. Addor, the distinguished professor of the class of finishing and adjusting, of this establishment.

It is exceedingly simple, as we may convince ourselves by examining the accompanying illustrations, showing it in plan and in elevation.

A click C, represented in solid drawing in the position of test, is articulated, following the customary method, to a movable collar B, which bears on the heel a foot P, pivoting on the flat part of the bridge of the barrel.

The pivot of the collar is traversed in the center by a pin D, fitting into a corresponding hole in the bridge, a hole of which the radius is about three times that of the said pin. The click spring R presses on the click.



RECOIL CLICK-WORK.

The plan indicates in the linear drawing the position of the click, which is drawn out during winding, the pressure of the spring bringing close to the ratchet the pin D, the movement of which, in this direction, is limited by the side of the hole which it traverses. But as soon as it ceases to act on the ratchet, the latter retrogresses, and throwing back the tooth of the click with which it engages, forces the pin D to the side of the hole, opposite to that against which it was supported.

A bridge, A, firmly fastened, keeps the mechanism in place.

An improved turning and jewelry attachment known as No. 33 is a very practical tool. It can be used with any tailstock spindle of an American lathe, and is very serviceable for boring out bushes and center wheels and any other watch attachment which may be fixed in split or step chucks or cemented on brass attachments. For jewelry operations it can be applied to plates or the bars of watch frames with good results. The attachment will appeal very strongly to watchmakers who own lathes which are not equipped with slide or swing rests. The device is furnished with two cutters, one burnisher and two blanks.

Ball Watches

THE RAILROAD STANDARD

The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

Minneapolis, March 12, 1908.

Gentlemen:

Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds. Very respectfully,

L. L. WILLIAMSON.

Railway Watch Inspector
1717 E. Franklin Ave.



Pacific Type Fast Express Engine for New York - Boston Service.

The Webb C. Ball Watch Co.

Ball Building Cleveland — **Railway Exchange** Chicago

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

A.W.C.CO

"Are You Posted?"



C 395 14 Kt.

On receipt of information as to requirements, The American Watch Case Co. will send for inspection at their own risk and expense a selection of their latest designs in watch cases 14k. and 18k. A.W.C.CO Products.

Sold by us direct to you

American Watch Case Co.

9-11-13 Maiden Lane New York

AUDEMARS, PIGUET & CO.,

BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

9-11-13 Maiden Lane, NEW YORK.



F. & F. J.

SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

The New England Watch Co.

Waterbury, Conn.

Announces a New Line of Men's Thin-Model Watches

¶ Twelve (12) size.

¶ Made in Gold-Filled, Sterling, Gun Metal and Nickel-Silver Cases.

¶ All the Standard Designs, also many new and exclusive ones.

¶ Ready August 1st. Wait for it.

¶ It will be the best line of watches for the money to be had anywhere in the United States.

New England Watches

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

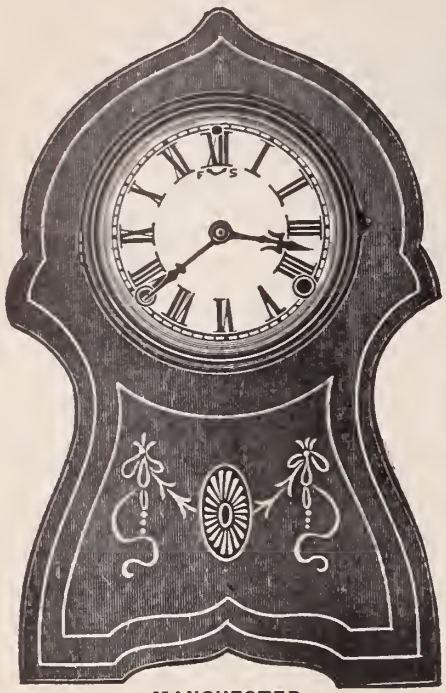
TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of *"Trade-Marks* of the *Jewelry and Kindred Trades,"* and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use,* or *has ever used,* together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

The Jewelers' Circular Publishing Co., 11 John Street, New York



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

THE FINE ART OF DISPLAYING GOODS

NO ILLUSTRATION can do justice to the handsome Bronze Easel we give the Trade for displaying

WATCHES



Size 13¼ x 9¼ in. Made of steel richly bronzed, with wood back, and support. Brass hooks. Very impressive. Ask for it.

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK



HALL CLOCKS

of nearly every style and description. The finest line we have ever placed on the market.

Our "Willard" is an extremely fine clock and the highest type of its kind.

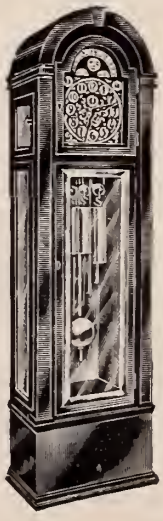
Every first-class watch repairer should have one of our No. 13 Regulators. This clock has jeweled pallets and adjusted mercurial pendulum, and is finely constructed throughout. We guarantee it to run, with proper care, within five seconds a month. The net price is from $100.00 to $123.00, according to style of case and circuit break, if desired.

Send for illustrated catalogue

WALTHAM CLOCK COMPANY

Office and Salesrooms, Waltham, Mass.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address
St. Louis Watchmaking School, St. Louis, Mo.

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



Business Letters Sent Out by Retail Jewelers

A Helpful Means of Reinforcing Newspaper Advertising

WELL-WRITTEN circular letters form an important and most useful adjunct to the advertising department of the retail jeweler, and when reinforced by judicious newspaper advertising enliven business considerably. A number of such letters which have been used by retail jewelers are reprinted below. As will be noted they vary in the purpose which they aim to accomplish, some making an appeal for watch and jewelry repairing, while others call attention to special sales, etc.

DEAR MADAM—We desire to direct your attention to our new Clock Repairing Department, in charge of a competent clockmaker of many years experience, from one of the leading jewelry establishments of Philadelphia.

If your clock needs overhauling, cleaning or repairing, kindly fill out the enclosed postal card and mail to us. Our representative will call for your clock; and we will submit price for the work, subject to your further orders. We deliver all clocks when finished.

Our jewelry repairing and manufacturing departments are also most complete, and we invite your patronage. Prices right and satisfaction assured.—THE THOMPSON-BRANNON CO., Asheville, N. C.

* * *

DEAR FRIEND—We have reserved for you a piece of silverware, which we are furnishing to limited numbers of our customers and friends. By personally calling for the same and presentation of this notice, we will be pleased to deliver same to you. This card is not good for any other than the one whose name is specified on the face. —A. J. REINHARDT, Lincoln, Ill.

* * *

In pushing our claim for your watch and jewelry business, we insist that we can meet any competition, and in many cases you will find our prices lower. Why? you ask. (1) We buy for spot cash which enables us to get every available discount. (2) —We buy in jobbers' quantities which enables us to buy direct from the manufacturer, thereby saving the middleman's profit. This puts us on an even basis as far as buying is concerned, with any jeweler in the country.

Aside from this, we have an advantage that most jewelers have not, at least in Decatur. Every merchant has to add his expense to his profit. The larger his expense the more profit he will have to add. Our expenses are very light; the store rent divided; own our own lighting plant; no expensive help and a great many other details that we don't wish to burden you with.

Now, is it not reasonable to believe that the store that buys direct and in jobbers' quantities and sells it in the least expensive way is enabled to mark its merchandise at a closer margin than the store that does not have these advantages?

Our every effort is to supply you with better goods at a lower price than our competitors. If we cannot sell you on the merits of our goods, we would rather not sell at all.

We cordially invite you to make our store your headquarters, meet your friends here, leave your packages in our care, use our telephone and make yourself and friends at home with us.

May we not be favored with a call?—ED. T. JENISON, Decatur, Ill.

* * *

DEAR SIR—Mr. Smith, of the above firm, visits Blank City, Thursday of each week, doing watch work, clock work and jewelry repairing, thus giving the people of Blank City and vicinity the advantage of a first-class jeweler.

If you will be kind enough to favor us with a trial, and our work proves unsatisfactory, then we will not ask for another chance. We make our headquarters at Brown's Drug Store, where work can be left at any time and you can rest assured it will receive our prompt and careful attention.

You can readily see it is to our interest as well as yours to exhaust every possible channel and means of holding our customers by giving them honest work, fair and liberal treatment. We also desire to impress upon you the necessity of having your work done by a competent workman, as many fine watches have been ruined by unskillful workmen who have never learned the trade. We take pleasure in referring you to your local druggist, Mr. Brown, as to our reliability and skill.

Trusting our efforts have not fallen on stony ground and hoping to hear from you when in need of anything in our line, we beg to remain. SMITH & JONES.

* * *

DEAR MADAM—We are having a closing out sale of art goods, bric-à-brac, fancy articles, etc.

We know that we have some pieces that you would like to have, and at the very greatly reduced prices at which we offer them, you cannot afford to let the opportunity pass to secure at least one of the bargains.

In fact, if you fail to visit us at this time, you refuse to consult your own best interest.

We started to have this sale all of this week, but owing to the inclemency of the weather, we have decided to extend it to all of next week, continuing until next Saturday.

As a sample of some of the rare bargains offered, we will quote you a few prices.

All of the remainder of the beautiful Utopian Ware at ¼ the marked price.

Terra Cotta busts that were $6, now $3. Figures that were $10 and $12, now $5, $5.50, $6.

Vernis Martin Curio Cabinets at 25 per cent. discount.

Marble Busts at just what they cost in New York, without freight.

Real carved Ivories at half price. Hand-carved bone pieces for cabinets at less than cost.

Lamps, we will dispose of regardless of cost; we are going out of the lamp business altogether.

One lot of goods, your choice at.....	25c.
" " " " " " "	50c.
" " " " " " "	$1.00
" " " " " " "	1.50
" " " " " " "	2.00

Let us have a call of inspection from you. Ke know that you will be delighted with the bargains that we offer. This will be a good opportunity to buy articles suitable for card prizes.

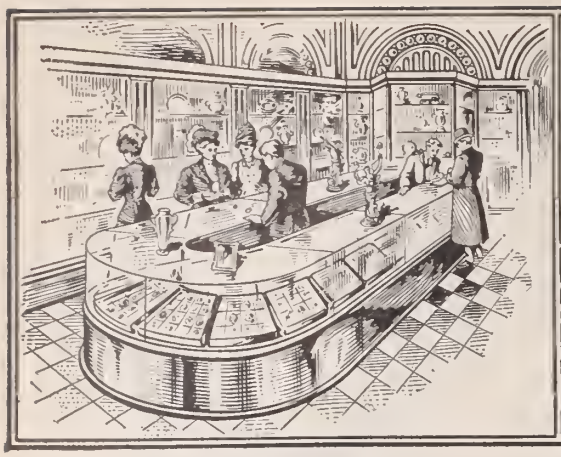
Thanking you in advance for your visit, which will be mutually advantageous.—BLANK & BLANK.

What Some Jewelers Say.

REAL Bargains in Jewelry.—Ever hear of them? Then you have not watched our window closely. You will find it a good plan to cultivate the habit of stopping as you pass our store and taking a peep at the articles displayed in our window, for often, almost every few days you will find some extraordinary value here. Sometimes a watch, again perhaps a piece of silverware, or even a hat pin novelty, but always something that will make your stopping really worth while. These bargains are not always advertised in the newspapers, because lots are not always large enough to satisfy the demand occasioned by such advertising. Hofman Jewelry Co, Columbus, O.

Artistic jewelry, exclusive but inexpensive. There are many attractive things for men and women that will appeal to your good taste and sound judgment. Veil pins, brooches, belt pins, necklaces, bracelets, cuff buttons and scarf pins to match. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

The gift for graduation is a Jaccard watch. It is an abiding example of punctuality and reliability. Jaccard watches are the finest products of the world's best factories, adjusted especially for us and sold by us only after they have been critically tested by our watch expert. They are unreservedly guaranteed. $9 to $200. We are agents for Patek, Philippe and Vacheron and Constantin watches. Send for our splendid catalogue. Jaccard Jewelry Co., Kansas City, Mo.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

THE RETAIL JEWELER IN MONTE CARLO

Written Expressly for the Jewelers' Circular-Weekly by Geo. Cecil

ALTHOUGH of late years the *haut monde* has not been so well represented at Monte Carlo as formerly, its place has been taken by many well-to-do persons, who, if they lack birth and breeding, at least are well provided with dollars. Consequently, the jewelers (in spite of alleged trade depression) have thriven exceedingly; and at the present moment, the little town by the sea is so well patronized by plutocrats, that the jewelry establishments are having almost as good a season as they could wish for. Under these circumstances, some account of the conditions under which they trade may not be out of place.

Outrageous Designs.

In the first place, it should be noted that though the quality of the stones and the workmanship leave absolutely nothing to be desired, the barbaric nature of the designs appeals only to a certain class of customer, namely, the lower orders. But the jeweler is wise in his generation. Realizing that the gentlefolk who visit the principality over which His Serene Highness, Prince Albert, pursues sole sway, have neither the means nor the inclination to patronize him, he caters for the trade of the wealthy—and especially for that of the sirens whose smallest wish is law to the misguided adorers who blindly follow in their train. Should Mimi sweetly breathe in Adolphe's asinine ear: *"Mon cher ami, je suis desolée! Car j'ai perdu mon petit,"* the foolish fellow promptly hies him to the most *chic* establishment in the place, and purchases for *la bien-aimée* a gold penholder profusely set with every stone known to the jeweler and tipped at either end with a large blob of gold. Or if Fifi needs a hat-pin, and drops Lèon a broad him to that effect, the infatuated nincompoop at once makes a bee-line for the nearest *établissement*. Arrived there, the silly creature cheerfully pays 500 francs ($105) for an enameled purple butterfly two inches in circumference, the wings of which are edged with rose diamonds. But these, after all, are mere trifles—they merely serve to whet the appetite for more important gawds.

The serious business of the jeweler's life is to sell his *clientèle* flawless and gigantic pearls, sapphire earrings—the stones of which are as large as a dime, and diamond necklaces—each stone of which is worth a king's ransom. In this connection it is not every day in the week that the fortunate *propriètaire* succeeds in effecting a $2,500 sale.

Fortunately, however, for his happiness, men with more money than brains flock to the establishment. And if they are accompanied by their temporary enslavers, there is no limit to the amount the blockheads are prepared to spend.

The Inevitable Diamond.

The designs are, if anything, wierder than ever. It is a common thing to see in "the Rooms" a stalwart German lass, upon whose balmy bosom there reposes a colossal diamond lizard, whose enormous emerald eyes reflect a thousand different lights. The bauble is suspended from the lady's neck by means of an invisible chain. Equally popular is the diamond monkey of the long-tailed variety, the beetle, in each of whose wings is set an enormous ruby, and the bird of Paradise pendant—which is composed principally of sapphires, amethysts, topaz, opals, rubies, chrysoprases—and the inevitable diamond. The last-named is in particular request with actresses and persons who perform in musical halls.

Nor is the snake bracelet any less popular than it was when, some years ago, it was first introduced to the startled gaze of the present scribe. When coiled round the wearer's arm, it reaches from the wrist to the elbow. The eyes usually are composed of sapphires, opals, or topaz, though the conscientious designer who has closely studied nature provides the reptile with stones which resemble the natural eyes. Frequently, these bracelets are made to order—so that the individual taste of the purchaser may be satisfied.

It is a common thing to see a lady with a bracelet of this description composed entirely of sapphires, rubies, or emeralds. Perhaps one of the most effective ever made is one which was specially ordered for a celebrated Russian *ballerina* a few days ago. The fangs were cut from diamonds—the forked tongue being covered with very fine rubies; the eyes consisted of two beryls, and the body was entirely composed of harlequin and fire opals. In this connection, it is interesting to note that at the moment the opal—especially the harlequin variety—is as popular with visitors to the Riviera as any stone. This means that its popularity will spread all over France, Italy, Russia, Austria, and Germany. For these countries are responsible for two-thirds of the wealthy persons who spend the early Spring on the Cote d'Azur.

Model Window-dressing.

So well dressed are the windows of the jeweler's establishment, that they afford a most useful object lesson to those who are not above learning. Indeed, the Monte Carlo jeweler has a natural gift for displaying his wares to advantage. If it is proposed to place in the window a particularly fine tiara, a rope of pearls, a diamond collar, or some other large object, he takes care that the onlooker's attention shall not be diverted from the main object; the window is destitute of everything but one jewel.

Sometimes it is decided to devote the space to all the gew-gaws necessary to a fine lady. For this purpose a wax model, dressed in a $750 evening gown, is decked out with diamond studded combs, earrings of priceless black pearls, a diamond collar four inches high, two or three ropes of pearls, and half a dozen brooches varying in price from $125 to $500. The fingers of the figure are loaded with the most expensive rings in the establishment. Of course, the *ensemble* is in the worst possible taste. But as it is the jeweler's object to display his wares rather than to pose as an *arbiter elegantum*, he scarcely can be expected to do otherwise.

The Effective Background.

In Monte Carlo it is customary to drape the window space with white, mauve, pale blue, or pale yellow velvet, these colors being considered to harmonize best with a mixed display of stones. But the jeweler who has an eye to originality is not satisfied to copy his fellows. He usually chooses a shade or a combination which, though unlikely to prove acceptable to his brother tradesmen, meets with the approval of his customers. For instance, he may line the front of the window with white velvet, the middle distance with blue velvet, while the background will be hung with a black curtain of the same material.

Against this are suspended diamond

Storekeeping Department.

rings, bracelets, necklaces and earrings; the blue background serves to show up the sheen and luster of pearls, and the white velvet forms an effective contrast to the various colored stones.

A Short Season Necessitates High Prices.

The Monte Carlo jeweler has often been blamed for the huge prices which he charges. But when it is borne in mind that the season only lasts from the end of November till the middle of April, it will be understood that the profit at which he aims constitutes fair trading. Besides, rent is exceedingly high—the landlord also having to make his living under the same conditions.

Nor does a sale at a comparatively enormous profit necessarily benefit the jeweler, for should he be so foolish as to trust one of the harpies who battens on the presents which she receives from her half-witted admirers, he may have to whistle long and loudly for his money before seeing the color of it.

In this connection, many jewelers combine the business of pawnbroking with the sale of $2,500 rings—in the following manner: An abandoned Circe calls at the establishment, and gleefully informs the manager that during the day a *Monsieur* will purchase a certain trinket, the price of which is, say, $600. She adds that her maid will return the gift to the manager on his buying it from her at a price which is arranged between them. In this way, both the jeweler and the lady fatten amazingly.

Conservatism.

CONSERVATISM is not one of the shining characteristics of the successful merchant. The word is a good one to use to cover up a lot of deficiencies, just as charity makes up for a multitude of sins.

We have all of us seen the pompous, self-satisfied merchant, open to the opinions and criticisms of but one person in the universe, and that person himself. If we were to ask him what kind of a merchant he professes to be he would probably call himself a "conservative merchant, steering clear of all the fads and follies of the present day, carrying the goods that people call for." As a rule such a man is a fossil, not a conservative.

The merchant who has a well defined idea that certain goods will be the main sellers, but who is too faint-hearted, too uncertain of himself to back his own judgment, is also classed as a conservative.

Then there is the merchant who will not advertise, or who confines his advertising to the "card" stating that he is a dealer in so and so, is called conservative. To tell the truth, the greater percentage of such merchants are not conservative, but dead ones.

Here is a dealer lacking in ambition; his trade is just so big and the penny a foot from his eye keeps him from seeing the dollar two feet away. He will not increase his stock, keep up with the procession, go after new trade—without doubt he reckons himself as a conservative.

These conservative merchants are the ones that make a town go dead. Their stores are great rest cures for overwrought nerves. Business drags along so quietly that the sounds from the store are like the hum of the lazy fly rather than the buzz of the busy bee. These are the stores where "Si" and "Bill" and "Jed" congregate and swap yarns and tobacco.

Lack of enthusiasm, lack of confidence, lack of energy, stinginess, laziñess, retrogression—these mark the "conservative" store, and the merchant drifts along, with too little energy to get up and dig, satisfied with the left-over trade and the apples that the wind blows off.

But to be a live merchant, a get-there specimen of the craft, does not mean that a man must be an extreme radical. Progressiveness, a different point of view, energy, thrift, business tact, advertising ability, clean stock, crowded aisles, special prices, premium schemes, may be termed "yellow" by the unenterprising, just as some progressive trade journals are termed "yellow." But that does not make it true.

Conservatism too often means "dead or dying." So if you're starting a new store or running an old one, take care that your store appears to the public as a "live" one, rather than as a "conservative business place."—*General Merchants' Review.*

The assets of the firm of O'Neill & Eber, San Francisco, Cal., have been transferred to the corporation of O'Neill & Eber, and an offer to settle at 60 per cent. has been made.

The Indiana Optical Co. was incorporated in Indianapolis, Ind., a short time ago, with a capital of $8,000. The directors are: C. W. Connor, O. D. Conner, C. S. and E. R. Lockwood.

The Store of W. E. Fellows, Flint, Mich.

THE attractive retail jewelry store of W. E. Fellows, 322 Saginaw St., Flint, Mich., is illustrated herewith. The store was remodeled a short time ago,

The main show room is 65 feet long and 20 feet wide. The furnishings and show cases are of mahogany and plate glass, the floor is of Mosaic tiles, and the interior furnishings have a base of green marble. The show cases are lined with dark green material.

The cut glass room is located at the rear of the large room at the left. This room is magnificently equipped with numerous mirrors and electric lights. The diamond office is located at the rear of the large room, at the right. The passage between these two rooms leads to the repair department, which is partitioned off from the large show room by a door, which is itself a mirror.



INTERIOR VIEW OF STORE OF W. E. FELLOWS, FLINT, MICH.

There is one large show window 15 feet wide, the entrance to the store being through the vestibule at the left. There are two doors of mahogany and glass which swing to and fro at the outside of the vestibule. Inside of the vestibule is another large door of the same style which is left open during business hours. Between each wall case there is a mirror, at each side of which there is a bracket lamp and brass grill work at the top. The side wall, above the show cases, is green, to match the color of the lining in the cases.

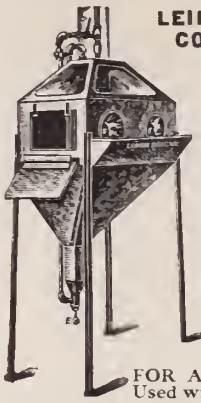
Near the entrance is a mirror, nine by four feet, under which is a handsomely upholstered leather seat for the accommodation of customers. Directly across the room is the cashier's office and watchmaker's bench. Neither the seat nor the cashier's office are shown in the photograph. The ceiling is made of steel and enameled in white.

WE HAVE CONVINCED OTHER SILVERSMITHS WHY NOT LET US TRY TO CONVINCE YOU? : : :

We offer to furnish you a Patent Process Stamping Die for a month's trial—then you may buy it or not, as you please.

THEIR USE SAVES 50 PER CENT. OF YOUR DIE EXPENSE!

Janitschek Company Inc.
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LEIMAN'S AUTOMATIC CONTINUOUS FEED

SAND BLAST

$15 AND UP Guaranteed

FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

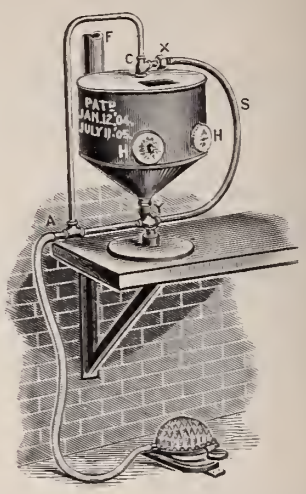
PRESSURE BLOWERS $17 and up

For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches

ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL St. NEWARK, N. J.
139 CENTRE ST. NEW YORK MANUFACTURERS



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files, equal to the best imported; Gas Furnaces, for Melting, Annealing, etc., etc.; Positive Pressure Blowers.

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

ARTHUR MARSON
INC.
MAKERS OF
Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM
Manufacturers of the
SMALLEST SPRING RING
on the market for Neck Chains
SEND FOR SAMPLES
23 MARSHALL ST., NEWARK, N.J.

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in **Engraving Blocks**

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

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SAMPLES ON APPLICATION

N. Y. City Branch, 41-43 Maiden Lane

HERPERS BROS., NEWARK, N. J.



THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or change, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

Wholesale Selling Agents

M. SICKLES & SONS	Philadelphia
SWARTCHILD & CO.	Chicago
NORDMAN BROTHERS CO.,	San Francisco
D. C. PERCIVAL & CO.	Boston
CHAS. MAY & SON	Boston
DANIEL PRATT'S SON	53 Franklin Street, Boston
SUSSFELD, LORSCH & CO.,	New York City
H. S. MEISKEY CO.	Lancaster Pa.

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2142.—**Six-Karat Gold Alloy.**—*How can I produce a six-karat (250/1000) gold, known as quarter gold alloy?* S. K.

ANSWER:—A good alloy for six-karat gold (250/1000) is as follows: 250 parts fine gold, 225 parts fine silver, 225 parts copper, 300 parts yellow bronze. If the alloy is to be reddish, use red bronze in place of yellow. In melting this alloy the following should be observed: First melt the gold, silver and copper, make it very hot, and then pour into a previously warmed ingot and cut it into pieces. Next melt again; when everything is well heated and in liquid form, add the bronze, with some borax. When the metal is clear, pour it (not too fast) in a previously warmed ingot, or mould. A melting powder or flux is often used during the melting of the gold. This consists of three parts potash, three parts white sugar, nine parts of pulverized charcoal, all well pulverized and well mixed. When the gold is melted and stands clear, add enough of the powder or flux to cover the gold well. When the powder is well heated through, pour out the gold. The gold alloy is then well forged, heated to glowing red and cooled in alcohol. It can then be rolled and will work up well. For wire it is advisable to cast in a thin, flat mould and cut into strips. Work into wire by drawing or rolling.

QUESTION No. 2143.—**Cleaning Steel Stamps.**—*We use steel letters and stamps for marking jewelry, and they become clogged with the metal. We want to know the best way to free the letters from the metal.* C. & S.

ANSWER:—Very often the metal can be removed from the letters by placing the stamp in a hot potash solution for a short time; rinse off in cold water and scratch-brush with steel or brass wire brush. The metal sets in the stamp so solid at times that, in order to remove it, the steel must be heated red and cooled in a diluted solution of sulphuric acid. After this, scratch-brush clean.

QUESTION No. 2144.—**Tantalum.**—*Please give me a little information concerning the chemical properties of tantalum.* T. T.

ANSWER:—In its chemical properties, tantalum resembles gold and platinum. Boiling hydrochloric, nitric or sulphuric acid or aqua regia do not affect, neither do aqueous solutions of the alkalies. It is attacked, however, by fused alkali or hydrofluoric acid. The latter acts slowly under normal conditions, but if the metal is in contact with platinum the action is rapid. Tantalum does not amalgamate with mercury. At a low red heat it rapidly absorbs nitrogen and hydrogen, forming compounds having a metallic appearance. It also combines rapidly with carbon.

QUESTION No. 2145.—**To Dissolve Sterling Silver.**—*We tried to dissolve silver in nitric acid and to precipitate it with a copper wire, but the silver looks so dark that we are afraid to use it. Can you tell us how to make the gold flux for making matt gold?* W. H. P.

ANSWER:—(1) Sterling silver contains a percentage of copper, and if this is dissolved with the silver it would cause the precipitate to look cloudy. The usual method for reducing silver is to take fine silver in thin sheets, softened by heating to a red heat, and then cut up into small pieces. Or use the granulated silver which comes in the form of small nuggets and is usually very pure. Take a large nickel bottle or jar and put into it six parts of nitric acid and one part of water. Set this in a jar or tub of hot water, and when the acid is warmed slowly add the pieces of silver. This cutting down should be done out of doors or where there is a good ventilation, and where the poisonous fumes cannot injure other articles. When the silver is all reduced it should be diluted one-half its volume with water. Prepare a strong solution of table salt and water, add this slowly to the nitrate silver solution, stirring with a glass rod until the silver has settled to the bottom in a white curd, which is chloride of silver. Next fill the vessel with hot water, stir again and allow to settle. When the liquid becomes perfectly clear, pour off the top and fill up again with water. Stir and when settled pour off again. This should be repeated several times until the salt is all washed away. The chloride of silver is now ready to be dissolved with a cyanide solution, or put to the use which it is intended for. (2) A gold flux for Roman or matt gold, if this is what is desired, is composed of 11 parts of borax, $5\frac{1}{2}$ parts of litharge, one part oxide of silver. The materials are prepared very fine and well mixed together.

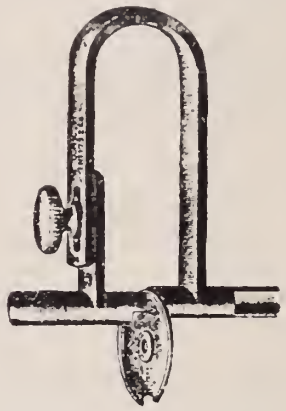
QUESTION No. 2146.—**Pendulum's Rotary Swing.**—*Who invented the rotary or circular swing on the pendulum, and about when?* R. B.

ANSWER:—The rotary swing of the pendulum was a French invention (the name of the inventor being unknown) and was first used on 400-day clocks. It was subsequently applied to cheap clocks going a month.

Tool for Stretching the Barrel Cover.

IT is sometimes necessary to stretch the cover of a barrel, either over its entire circumference to make it hold more firmly, or perhaps only at one side to make the barrel round or true.

The small tool shown in our illustration



TOOL FOR STRETCHING BARREL COVER.

serves very well for this operation. It is made of a very strong spring like a horseshoe, one end having a small anvil or stake part, which is held in the vise.

The other end of the spring is fitted with a punch, which is secured by means of a special plate and the position can be regulated by a screw working in a groove.

The barrel cover is introduced between the punch and the stake or anvil. The beating out or stretching is effected by striking regular blows on the punch.

This little accessory insures more regular work than can be accomplished with the hammer alone, especially when the inside of the cover is recessed; in this case the punch is disposed so that it will not damage the raised edge of the cover.

Old Cannon a Clock Weight.

THE most unique clock weight in Maine is that of the Baptist church at Cherryfield, an old smooth-bore cannon. The old cannon was one of the old smooth-bore type and was brought by Gleason R. Campbell from Boston on one of the return trips of lumber vessels. It was brought to fire salutes, as the stirring days of the Civil War were at hand. After announcing many Union victories during the war, at the surrender of Lee in 1865 it was taken out for a final and great salute. Robert L. Willey, a soldier of the war, who was at home on furlough, was in charge of the cannon, and through some mismanagement a premature discharge of the gun threw Mr. Willey high in the air, filled his face with powder and tore one arm off close to the shoulder.

The old gun was then spiked by the citizens and did no more salute service. When the Second Baptist Church building was built in 1873, a weight being wanted for the clock, the old gun was used. For 30 years it did clock duty until 1903, when it once more received a baptism of fire and fell in the ruins of the church conflagration that December. When the new clock was installed in the new church building in 1906 once more the old cannon mounted the tower to do clock duty.—*Kennebec Journal.*

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . . .

HAND BAGS

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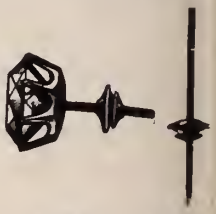
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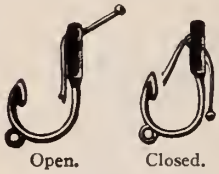
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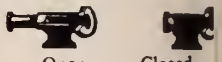
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Early English Fuddling Cups, Piggins, Etc.

By Clement W. Coumbe.

(*Continued from issue of May* 13.)

STAFFORDSHIRE always was, is and probably ever will be the home of the potter. Nature had intended this drear spot for a potter's paradise, and from early days to Wedgwood's time it maintained its fictile reputation uninterrupted. An antediluvian forest of the "carboniferous" period in the world's geological history thrived here, and the giant ferns, thrusting their roots through the clay soil left coal deposits interspersed with potter's clay. Here were all the elements of "potting" evolution on the very earth's surface awaiting only the tread of inventive man to spring spontaneously into baked usefulness.

Remembering how sparsely Staffordshire and the surrounding counties were popu-



FIG. 1.—FUDDLING CUP IN BRITISH MUSEUM.

lated and the consequent small demand for such pots as kitchen utensils at that day, it may well be supposed that intervals were arrived at when the supply forbade further production. Pack horses were the sole means of transportation, hence there was little chance, with such fragile goods, of extending the area of sales much. But these hardy, practical artizans were not to be daunted by such limitations, and their inventive genius led them in experimenting on more fanciful lines than the kitchen required. Thus, to the fact of necessity being the mother of invention, we are indebted for a whole series of wares of the quaintest of unique styles, for it was the above condition that brought down to us these fuddling cups, candlesticks, piggins, cradles and other highly interesting relics.

And it was this need for novelty to force extension of sales that brought in its natural train forms more and more extravagant in the line of puzzle-pigs to baulk thirsty sinners, until the limit was reached in the "fuddling cups." Of all earthen ware products of that period (from the middle of the 17th to end of the 18th centuries) probably the fuddling cups have by this time become the rarest. The complicated and fragile nature of their make-up necessitated the risk of short, if merry, and interesting lives.

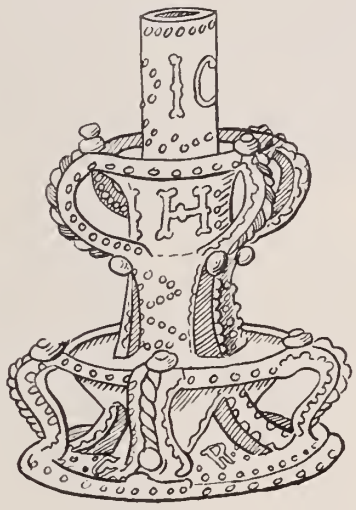


FIG. 2.—SLIP DECORATED CANDLESTICK.

But for many it is necessary to define what fuddling cups are. They consisted of a group of cups with intertwined handles or cups cemented together. As there was a hole in the side of each cup communicating with its neighbor it was a moral impossibility to empty any one without drinking the contents of the entire *bunch*—a feat of no small dimensions.

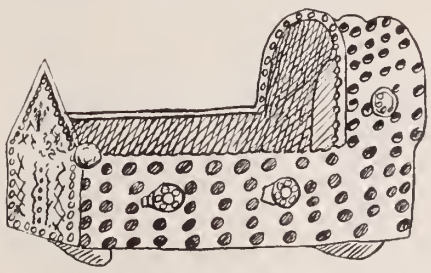


FIG. 4.—SLIP CRADLE, TUNSTALL MUSEUM.

In Fig. 1 is a rough outline of a set of six fuddling cups in Staffordshire ware. As an inscription they bear, distributed over the six cups, the words: *"my friend is He That Loves me well. But Ho He is I cannot tall. I. M.*, 1770." This specimen is in the British Museum. It is in buff ware.

There is another set of fuddling cups in that national museum, consisting of triplets. These are quite small and are made of a light clay with lead glaze, showing several splashes of green as embellishment.

But in thus forcing out in new directions these early potters added ceramic utility and ornament in the shape of other household utensils when the demand for drinking vessels and kitchen ware fell off. They supplied the housewife with unique forms of candlesticks. Fig. 2 is typical of this "buttressed" style, and dates from the "Commonwealth," 1651. It is in the British Museum. Another very similar candlestick is in the Jermyn St. Museum. It has decoration in white clay slip. Another in the British Museum has six nozzles. These

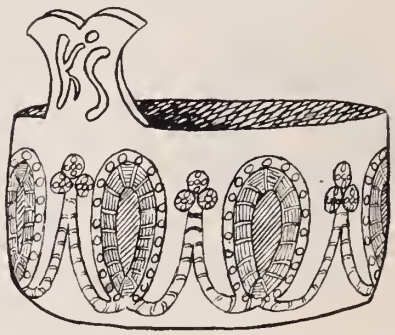


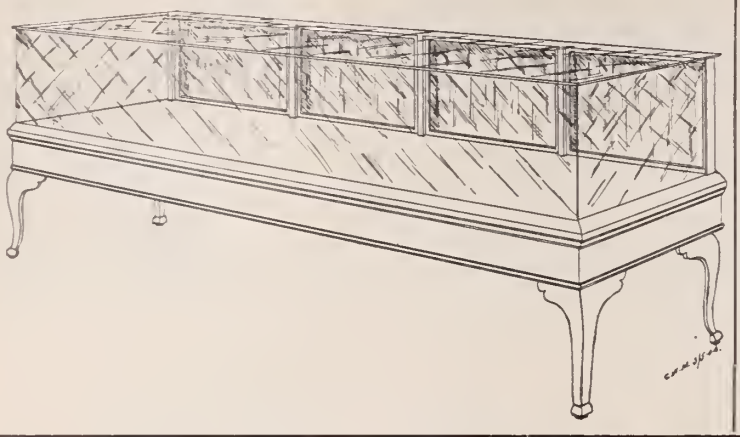
FIG. 3.—PIGGIN IN MUSEUM OF PRACTICAL GEOLOGY.

Staffordshire candlesticks were in common use during the 17th century.

Another quaint form of this early English earthen ware was the "piggin," so called from its prototype, the wooden washtub of that period. Fig. 3 is one of these piggins, but, though its shape is typical, the delicacy of the ornamentation shows it to have emanated from other than the Staffordshire artizans. Another peculiar feature of this specimen is the fact that its body is in "marbled" clay, a mottled appearance created by pressing together slices of different colored clays and then forming the piece from this stratified body with surfaces exposed sectionally.

Fig. 3 is in the Museum of Practical Geology, London. Perhaps the best description is to quote from the catalogue of that Jermyn St. institution, as follows: "Height, 3½ inches; diameter, 4¾ inches. Body, fawn colored, painted dark brown and ornamented with indented pattern. Upright handle, bearing initials K. S. in brown slip."

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which these "peasant potters" (as they are sometimes termed) brought their clay before the public was in the shape of a cradle. These slip cradles were used as christening presents, a most felicitous and appropriate device for such an occasion. Fig. 4 is representative of this cradle type. The blobs of slip covering the surface are in brown slip. It is in the Tunstall Museum.

But the fate of this slip decorated ware was sealed when Delft ware was successfully produced in Great Britain. Just when its popularity had brought it to the pitch that refinement in style and delicacy in manipulation was aimed at, Delft ware put in its appearance, and the fickle public taste greedily absorbed the new ware to the practical discarding of the quaint original "peasant potter" ware. Smothered in its youth so far as general usage was concerned the slip decorated Staffordshire was forced to retire to the seclusion of a few rustic sections, never again to obtain what at one time promised to be a steady advance to more improved and cultured style.

And thus the world lost a chance of one of its most original branches of the ceramic industry invigorating art circles with something having neither Oriental or Grecian or Egyptian standards—a style originating in the Staffordshire soil and smacking of naught ever dreamed of before or since.

[THE END.]

A Notable Work in Bronze Tablets.

THE accompanying photograph shows a bronze tablet which has just been completed and is to be erected by the Holland Society of New York on a public building in Zwolle, State of Overysel, Holland. It will be unveiled June 6, 1908.

The tablet commemorates the services of Baron Joan Derck Van Der Capellen in behalf of the United Colonies of America in their struggle for independence from the yoke of England.

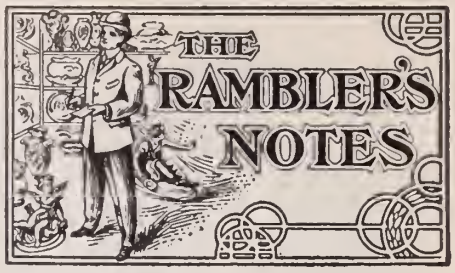
The Society for the Study of Jurisprudence and History in Overysel has volunteered all assistance in their power toward completing the erection of the tablet, and because of the international importance of the project will take part in the unveiling ceremonies, which will be attended by many prominent citizens of both countries.



BRONZE TABLET CAST FOR THE HOLLAND SOCIETY.

The tablet is very skilfully executed. It bears the following inscription: "Erected by the Holland Society of New York, A. D. 1908, to Joan Derck Van Der Capellen tot den pol Ridder in de Ridderschap Van Overysel, 1741-1784—In grateful recognition of the services rendered by him during the War of the Revolution on behalf of the United Colonies of North America, 1775-1783, which materially contributed toward the establishment of their independence as a nation."

The tablet was cast by the Gorham Co.



NOVELTIES IN ENGLISH WARES.

AT the salesrooms of W. S. Pitcairn, 44 Murray St., New York, are to be seen reproductions of the "Old Leeds" design of 1780, as shown in a dinner set. Other novelties include a wide display of fine Royal Doulton ware. Among the offerings are plates with acid gold borders in different widths, leaving the centers plain. Other plates have the acid gold borders with attractive central decorative effects. Flowers and fruit subjects are used in the designs seen on other plates, while country scenes and landscapes are also shown.

*

ATTRACTIVE GERMAN POTTERY

A NEW line recently added at the salesrooms of Charles Ahrenfeldt & Son, 50 Murray St., New York, is Thuringian ware, a German pottery, including many unique offerings which should prove attractive to visiting jewelers. The decorations employed on the pieces include hand-painted flowers in Dresden effects, which are also ornamented with lattice work. Among the latter are dainty basket-shaped bon-bon receivers, supported by four childish figures. Unique match holders are also shown, and in these the decoration is carried out by cleverly modeled figures of women dressed in Colonial style. The figures stand at one side of the holders, which are embellished with hand-painted floral designs. The line is the product of the firm of Schierholz, Plane, Germany.

*

NEW BRONZES IN METROPOLITAN MUSEUM.

AMONG the recent accessions of bronzes at the Metropolitan Museum of Art is an especially interesting exhibit. It is the small figure of a female panther. The figure is mounted on a base 10 x 6⅞ inches. The figure is complete except for the end of the tail, and is an excellent example of the naturalness and realism to which ancient art could attain. The panther is represented as lying on one side with her left fore and hind legs raised in the air and her head turned to one side. The mouth is open and the attitude is suggestive of pain. The body is covered with spots which are inlaid with silver. The bronze is representative of the period between the third and fifth centuries, B. C. The figure is said to have been found in Rome while digging for the foundations of the English Church in the Via Babrierno in a deposit of Roman bronzes found there in 1880.

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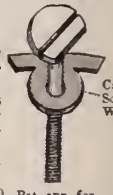
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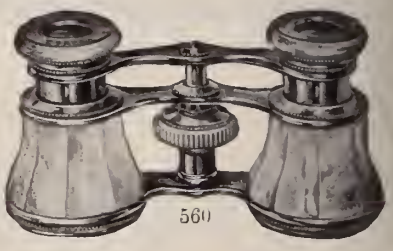
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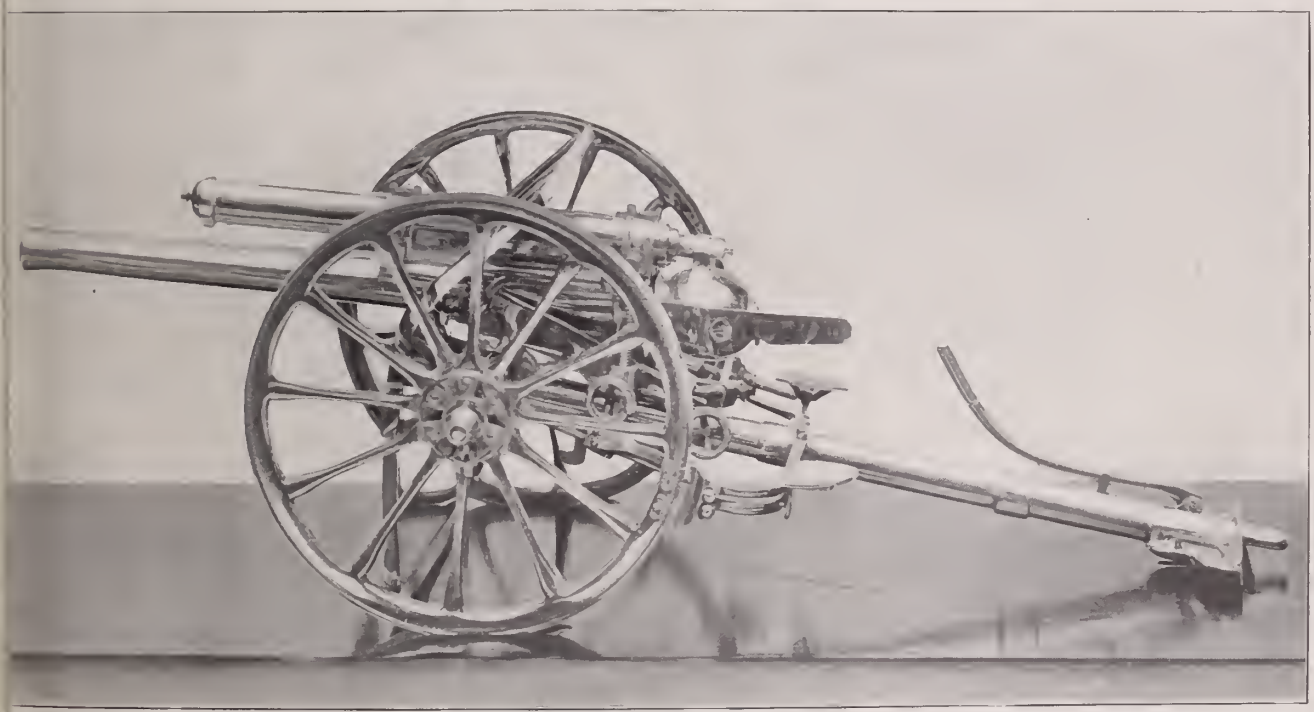
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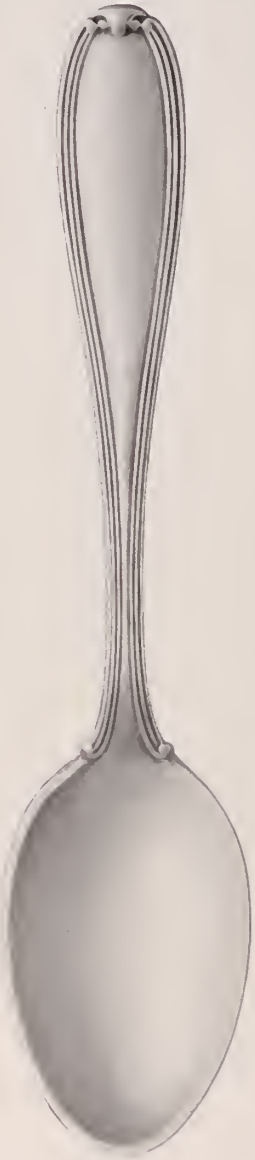
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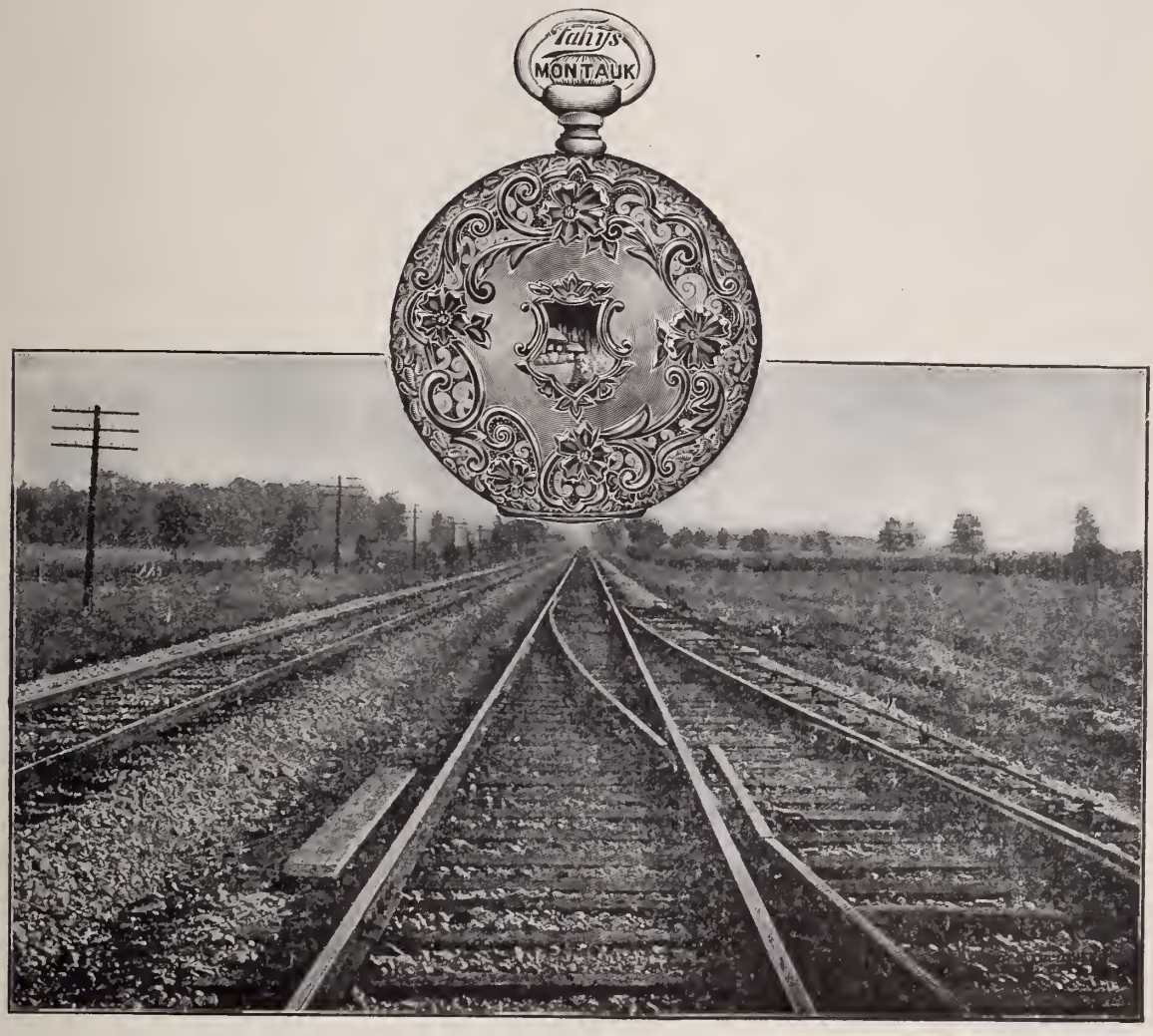
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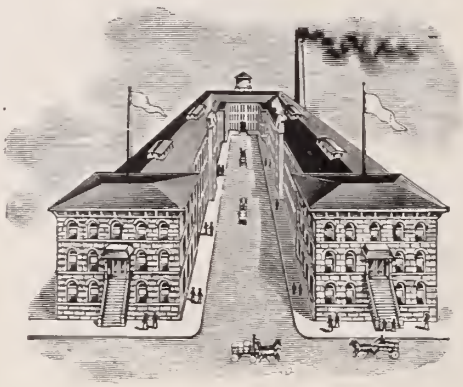
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MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

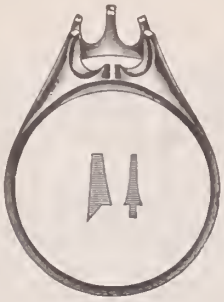
New York Office, 3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

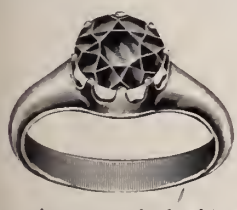
WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

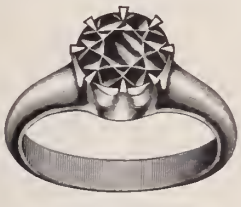
103-105 William Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



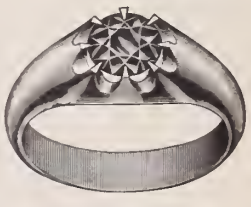
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

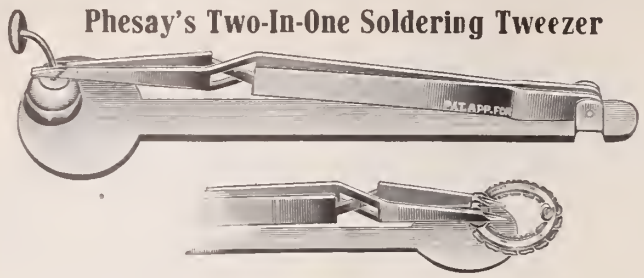
THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

Phesay's Two-In-One Soldering Tweezer

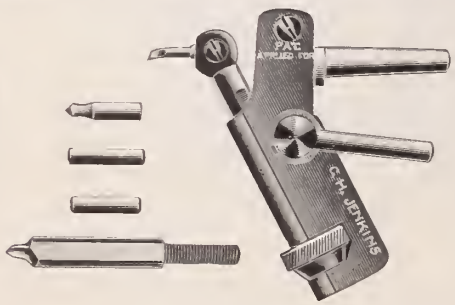


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

Improved Turning and Jeweling Attachment No. 33



New Features

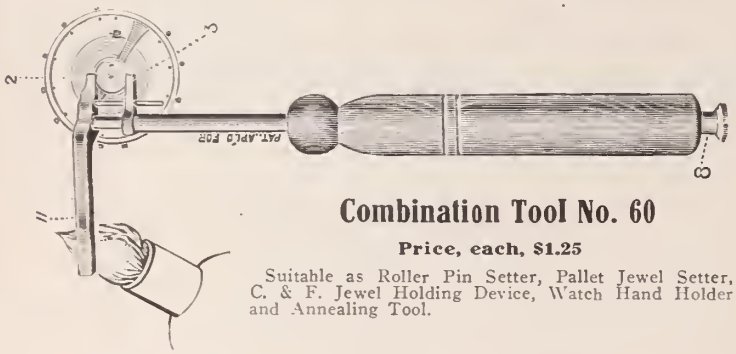
Adjustment for alignment, fine feed, with direct connected screw. Positive hinder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

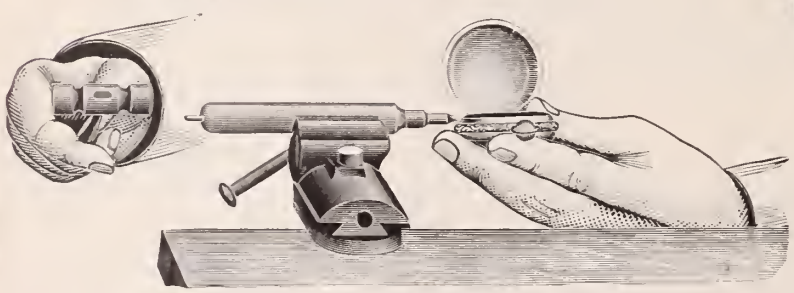


Combination Tool No. 60

Price, each, $1.25

Suitable as Roller Pin Setter, Pallet Jewel Setter, C. & F. Jewel Holding Device, Watch Hand Holder and Annealing Tool.

The New Nilson's Patent Rivet Extractor

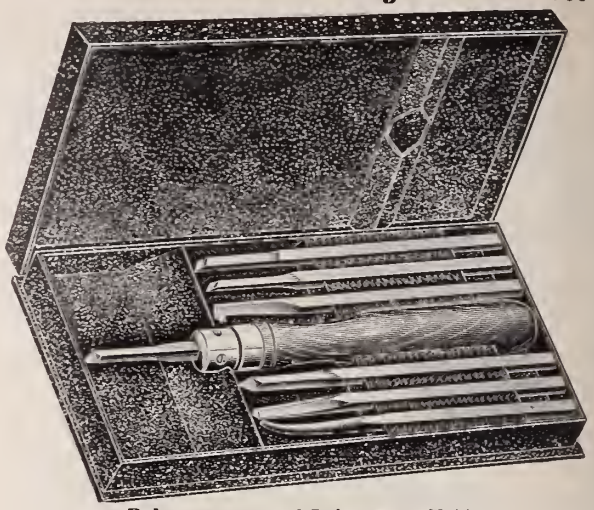


Price, $1.00

The most obstinate rivet will yield to this tool. Has two interchangeable points. The handle in vise remains stationary, the center is held in position by a stiff spring and when struck with a hammer permits only a slight advance of rivet. Leaves both hands free to use.

Rivet extractors innumerable have been sold with varying success; this is the best and appeals to the mechanic as something of merit.

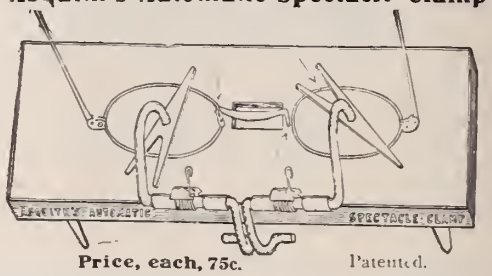
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickle plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Asquith's Automatic Spectacle Clamp



Price, each, 75c. Patented.

Makes the most dreaded job a pleasure. Press the two levers underneath resting the thumb on the asbestos directly above and the spectacle frames are put in or taken out instantly.

Holds rimless bridges perfectly.

It holds a frame for soldering the nose piece, or nose piece to eyewire, or soldering the eyewire by removing but one lens, this prevents getting the lens in wrong as they frequently are of a different strength.

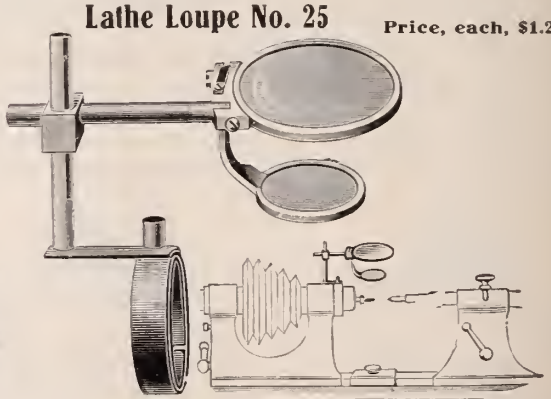
Has adjustable spring tension just right for each job.

Has two pieces of fine grained asbestos in each clamp making four clean surfaces by turning over.

Stands on feet so does not have to be held.

Lathe Loupe No. 25

Price, each, $1.25



A most useful article, devised by a practical watchmaker. Easily applied to any make lathe. If great power is required, bring into action the two lenses; otherwise swing the small lens out of place. Rings of two different sizes are furnished with each loupe to meet all requirements.

A glance at the illustration will demonstrate the usefulness of the article, as it will enable anyone to inspect work without bending close to the work with ordinary eye-loupe.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York

ONE
AND ONLY ONE
WADSWORTH 20-YEAR CASE

REMEMBER

THAT we make ONE LINE—and only one line—of 20-YEAR CASES.

THAT this one line is THE BEST on the market for the price.

THAT QUALITY AND STYLE are consistently maintained.

THAT the policy of ADVANCE and improvement has suffered no abatement.

THAT new and attractive DESIGNS continue to be added as heretofore.

THAT safety lies in buying the WADSWORTH 20-YEAR CASE.

A WORD to the wise is sufficient.

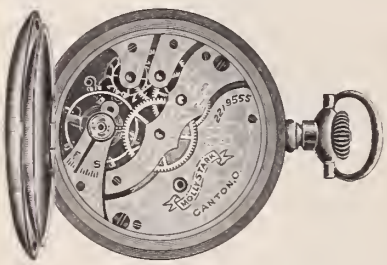
The WADSWORTH WATCH CASE COMPANY

NEW YORK
49 Maiden Lane
CHICAGO
Columbus Building
SAN FRANCISCO
717 Market Street

Factory: Dayton, Ky.

THE "400" SIZE

THE BEST, THE SMALLEST, THE HANDSOMEST LADIES' AMERICAN WATCH



"The Molly Stark"

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



"The Diadem"

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.



No. $\frac{7553}{180}$

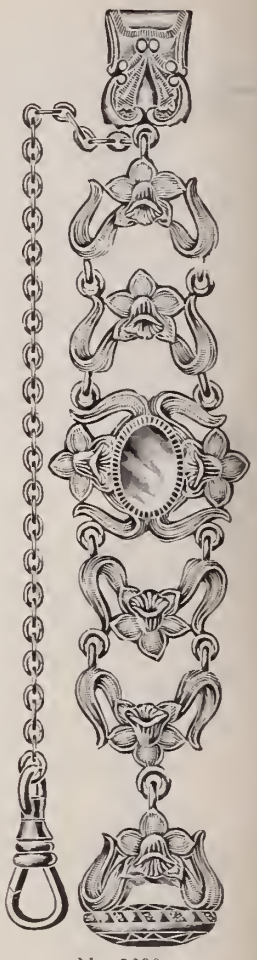


No. A 43



$\frac{3}{4}$ SIZE

No. L 51



No. $\frac{7628}{1025}$



No. M 13



No. M 49

BEST IN THE WORLD FOR THE MONEY

Desirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

The D. F. Briggs Company

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

Quality—Intrinsic Value

must underlie all advertising if it is to bring any permanent results.

Real values must form the foundation for business success.

Trickery and chicanery will not win. It misses the point and the reaction will destroy and pull down.

Advertising may arouse interest but unless it is backed by satisfactory goods it is worse than useless, as it costs good money and does not build up.

You may rest assured that unless we had the goods behind these ads. that have been proven in the open market, we would not dream of spending our good money to exploit them.

We built up a business of a half million dollars a year on the merit of the goods alone, without any advertising.

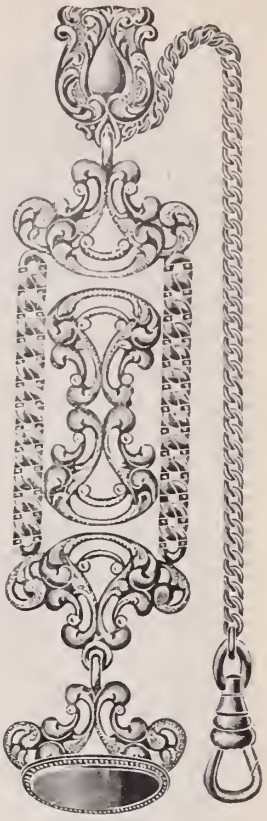
We are now engaged in a publicity campaign to extend our market and let the balance of the jobbing trade in on what our customers already know.



7331, 681



2699/262C
Genuine hand-cut shell cameo.



8204/819



7970 Polished 7971 Roman 7972 Old English
⅞ inch wide



8110
Genuine hand-cut shell cameo.



6109

At the New Prices

which pay both the wholesaler and retailer a better profit than before, MINERVA BRACELETS should be one of the most popular and easy selling lines on the market this season.

The price is fixed and your profit is assured.

The Minerva has been the most satisfactory adjustable bracelet yet produced, and at the new popular prices will be more desirable than ever.

For LESS MONEY THAN THE MINERVA, SEE THE

NEW VESTA LINE

The lowest priced rolled plate adjustable bracelet made and superior in construction to any of its competitors.

Don't fail to see it.

This trade-mark appears inside the cover of every box containing

MINERVA BRACELETS



THE MINERVA GIRL

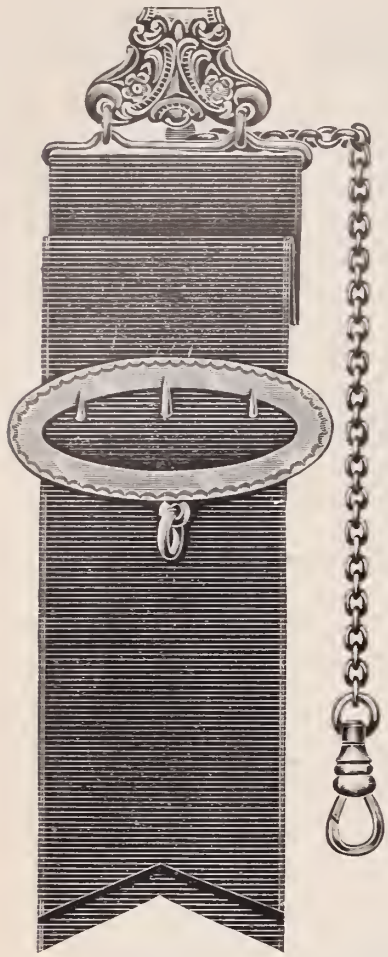
Made by
THE ELECTRIC CHAIN COMPANY
Attleboro, Mass.

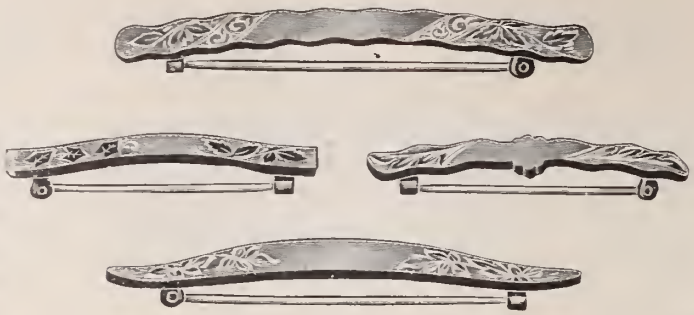
Sold only by
Fontneau & Cook Co.
Sole Sales Agents

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.





Silk Fobs *Vest and Guards*

Lace, Veil, Chatelaine and Brooch Pins

Ear Rings *Crosses*

Link and Lever Buttons

Studs and Pin Sets

FOR SALE BY ALL JOBBERS

ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved

All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.



STERNAU CHAFING-DISHES



No. 1140

appeal to those who appreciate the convenience of having a utensil in which palatable and delicious luncheons can be prepared without the bother of attending to a fire in the range.

Sternau Chafing-dishes have an individuality and a quality superior to the ordinary styles.

Recipe Book FREE with each style.

Write for Catalogue A.

S. STERNAU & CO.

Makers of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc,

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

New York Showrooms
BROADWAY COR. PARK PLACE
Opposite Post-office

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEWYORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JUNE 3, 1908 Vol. VI. No. 2

MODERN-BEAUTIFUL

Should you contemplate a visit to our coming Sixth Annual Exhibition to be held at our offices from August 24th to August 29th, inclusive, you will notice that our Ladies' Rings will be one of its greatest features. The creations from the various styles of these designs will approach as near to perfection as is possible. Women of discriminating taste are aware of the tremendous changes which recent years have witnessed in the progress of ring making. So, too, have they been quick to note the underlying reason for the change—the desire to abandon the ultra-conservative and the ultra-radical for the "modern-beautiful." Great as the general improvement has been, there are those who are not satisfied only with "doing better."

Pronounced success comes only with "best."

This is our attainment.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."





The Chas. M. Robbins Co.

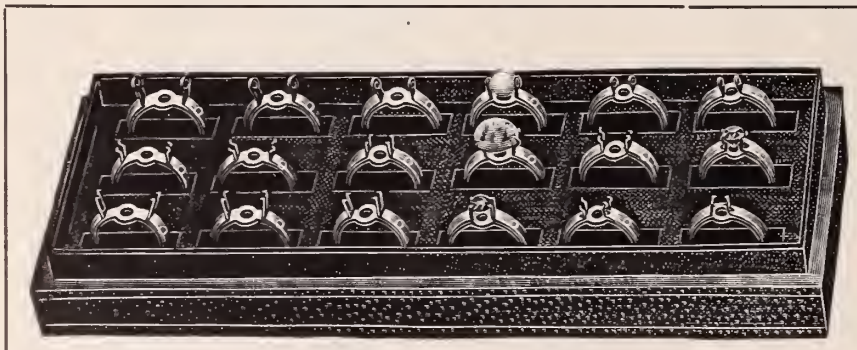
MANUFACTURING JEWELERS

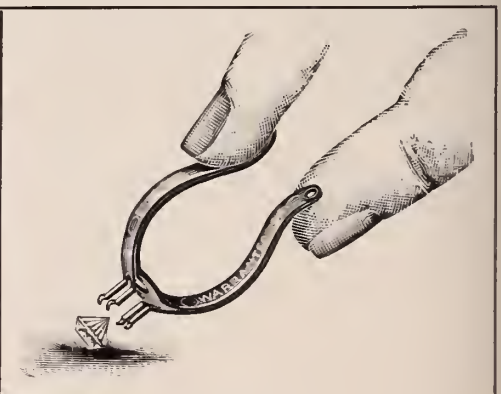
ATTLEBORO. MASS.

CLASS PINS

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be ***decreased,*** as you need not mount them up in expensive settings. Your sales will also ***increase*** by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and ***save*** you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	**$6.00**		
" " 12		**" "**	**4.00**
" " 9		**" "**	**3.00**

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

BATES & BACON

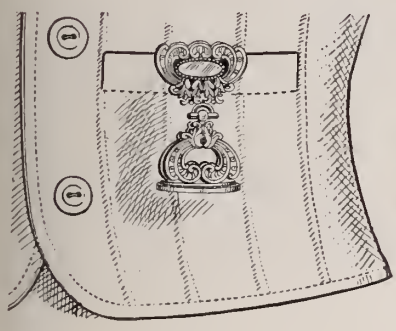
Attleboro, Massachusetts

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS, LOCKETS AND BRACELETS

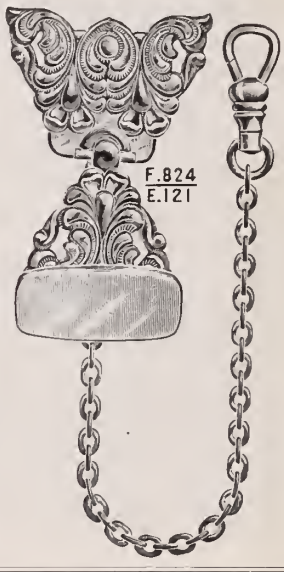
SOMETHING NEW!

FOBETTES! For Gents' Vests or Trousers, Ladies' Belts





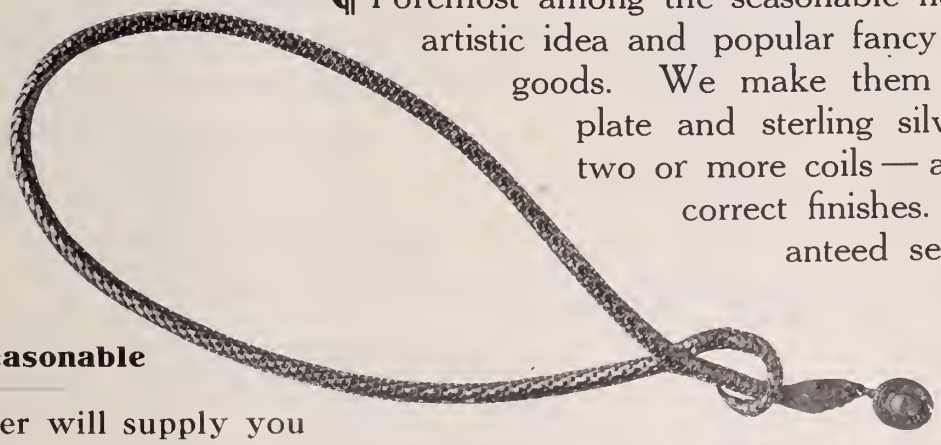




Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by WHITING & DAVIS

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.

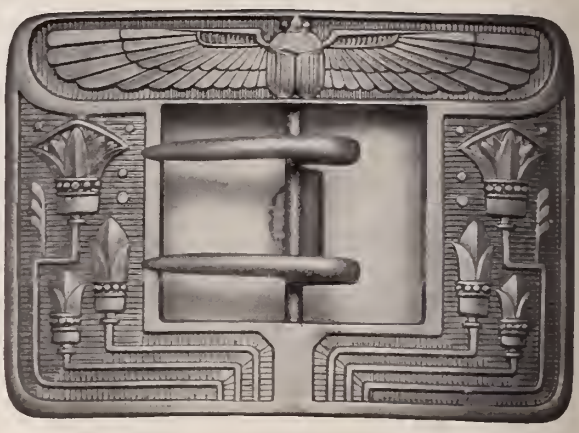


R. BLACKINTON & CO.

Established 1861 TRADE ⊣B⊢ MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Because of an unavoidable delay in equipping our new sample rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane, we will be unable to occupy these premises until about the first week in June, at which time our Mr. J. R. Morss will be pleased to greet the trade at the new address.



Here is another example from our leading line of Sterling Buckles and Belt Pins.

OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

Frank W. Smith Co.

The productions of this Company, whether Hollow Ware, Flat Ware or pieces of Special Design, are readily distinguished from the commonplace for reason of

Superior Workmanship, Individuality of Design, Excellent Finish

Qualities that appeal to all who appreciate the highest art of the Silversmith.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware
GARDNER, MASS.

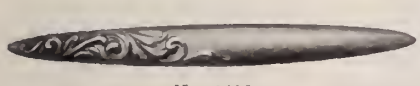
TRADE MARK. STERLING 925/1000

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.


No. 2188.


No. 2406.


No. 2400.


No. 2154.

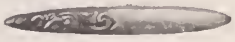

No. 2157.

Veil Pins in Gold Filled and Sterling Silver

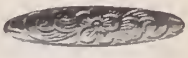

No. 2178.


No. 2184.

Handy Pins in Gold Filled

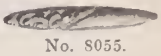

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We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

THE "MERRY WIDOW" SOUVENIR HAT PINS.

The Newest Fad. Sells at Sight. Be the First in Your Town



ROLLED PLATE—ROMAN FINISHED

PRICES { 3.00 per dozen—Without Engraving / 4.00 " " Engraved with Name of Town or City } **Net Cash**

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CROSS & BEGUELIN, 31 MAIDEN LANE, NEW YORK

14 Kt. *Hand Made Rings* 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

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Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



JUNE has two events of unusual interest to the jeweler — commencement exercises and weddings—for the former we have made up an attractive line of coral and cameo scarfpins and brooches, the engravings on which, consisting of mythological and historical figures, are sure to appeal to graduates. For the weddings, we have anything that may be desired from the above articles suitable for bridesmaids, ushers, etc., to expensive diamond ornaments for the bride.

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Our Trade-Mark "The Rose," stands for quality and excellence



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You may see COPIES, IMITATIONS and HONEST ATTEMPTS,

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the Raised Gold ARTISTS in America to-day are employed on the products of the SOLIDARITY WATCH CASE CO.

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Our 1908 line far surpasses anything we have ever shown, and at no advance in cost to you. Your jobber will send selection upon request.

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Established 1885

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WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

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The "Bryant" Rings.

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SIGNET LOCKET PHOTO RINGS



Charles M. Levy

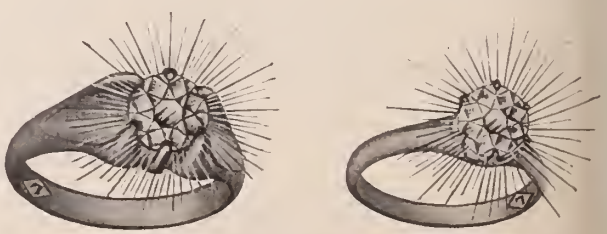
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DIAMONDINE MOUNTED RINGS

A natural brilliant white and hard gem, the nearest substitute for a diamond ever discovered



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made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

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Order No. in 14-Kt. Gold 2117

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PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

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Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

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The numerous examples include interesting styles of

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These modes of decorative treatment are applied to all lines, producing results that are notably rich and varied.

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CORAL
COMBINATIONS

These creations are a credit to the dealer handling them, while they yield him good profit.



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23 Maiden Lane
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ESTABLISHED 1841 BY A. CARTER

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Coral Cameo Scarf Pins, or Brooches, till you have seen our beautiful line, also large assortment Shell Cameo Scarf Pins and Brooches; prices very low; workmanship the best.

We make a full line—Buttons, Scarf Pins, Brooches, Lockets, Fobs, Neck and Lorgnette Chains, Veil Pins, Cuff Pins, etc., etc.

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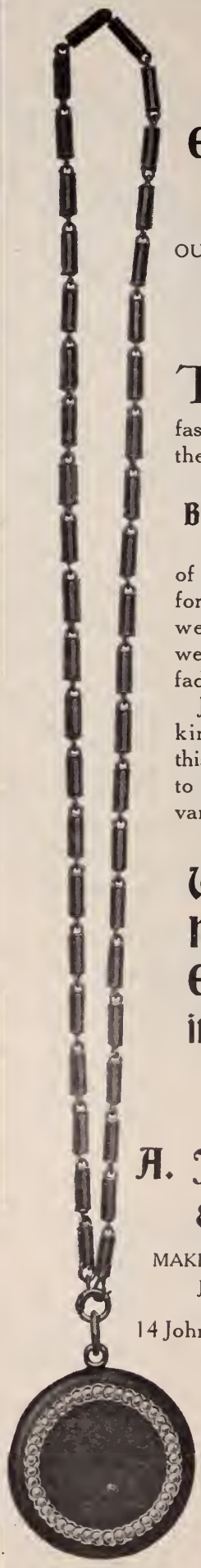
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MANUFACTURER OF
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218


435



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

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In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

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Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

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14 K. GOLD JEWELRY

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
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10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

THE HAGERSTROM CO. (Incorporated)

Makers of 14-K Jewelry

Office and Works
276 N. J. R. R. Ave.
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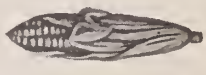
¶ We are also making a beautiful and extensive line of Handy Pins, Scarf Pins, Veil Pins, Cuff Buttons; also Cuff Button and Scarf Pin Sets; as for Necklaces and La Vallieres, we have the largest and most up-to-date assortment in the market. Ask our salesmen to show you our new Necklace. It's a beauty and a seller.



No. 325
Set with Ruby, Sapphire and Pearl



No. 326
Set with Amethyst, Jade, Amazonite, Red and Green Sardonyx, etc.



No. 324
Set with Half Pearls and Enamel

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Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

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Made in 10K. Gold

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We have in preparation a little booklet on cameo and single stone Brooches and Scarf Pins. A postal card will bring same to you.

Send for further information regarding our extensive line.

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

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QUALITY
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We Sell Direct. We Have No Salesmen.
Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

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Makers of **Gold Chains** of every kind

The Bowden Rings

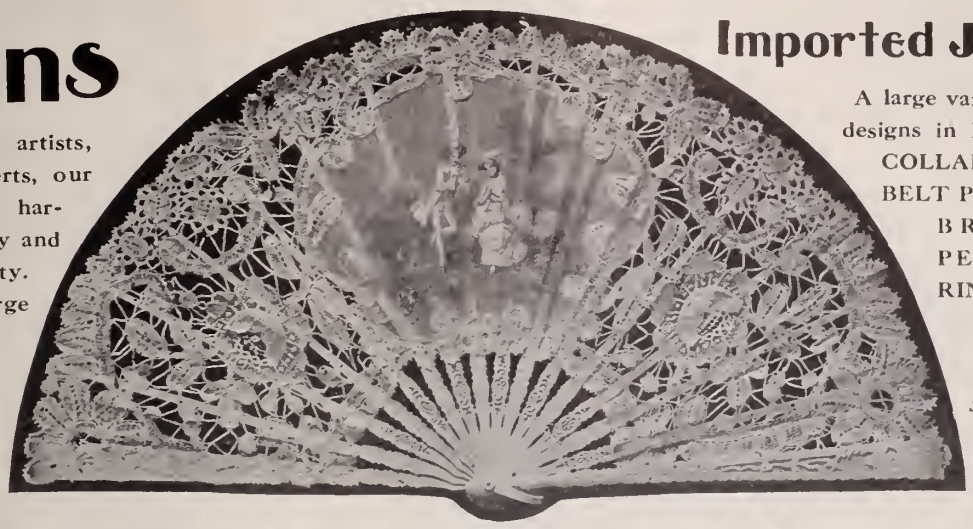
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J. B. BOWDEN & CO.,

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Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.

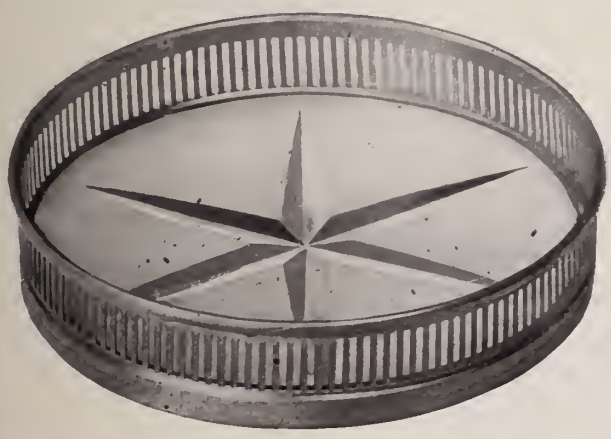


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A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

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Prices $10.50 to $27.00 per dozen

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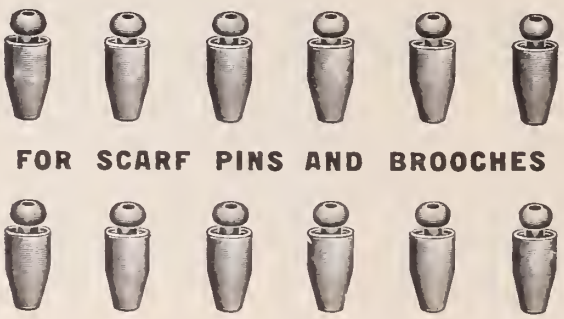
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(Lorsch Building)

NEW YORK

Factory: 10 Gold Street, N. Y.



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET NEW YORK

Send for the Latest Styles in

Monograms and Initials

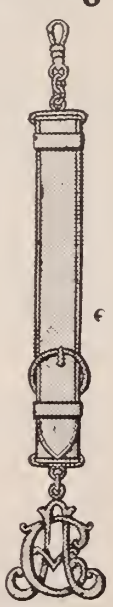
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Thomas J. Dunn Co.

101 Chambers Street
NEW YORK

Makers of Exclusive Styles in

Monogram Fobs



in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic.

Specialties in the Monogram and Initial Line

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The **Match Safe**



THERE ARE MANY Souvenirs which appeal to women. Here is one for men. Something for a man to carry about with him, a pocket companion. What could be better? As he pulls it out and lights his cigar, a host of pleasant associations will be wreathed in clouds of smoke.

A well-made, convenient and impressive article. Thin model fits vest pocket like a slender watch. Embossed or plain back. Equipped with catch to hold igniter for safety matches, but case holds any matches. Made in all finishes

Especially appropriate wherever political or other gatherings of men occur. :: Supplied in any quantity for principal points. Special shields can be made on short notice.

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K. & O. Co.

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¶ The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



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CARTER, HOWE & CO.
BIPPART, GRISCOM & OSBORN
A. J. HEDGES & CO.
ECKFELDT & ACKLEY
J. T. MAURAN MFG. CO.
WOLCOTT MFG. CO.
ARCH CROWN MFG. CO.
SCHRADER-WITTSTEIN CO.
THEO. W. FOSTER & BRO. CO.

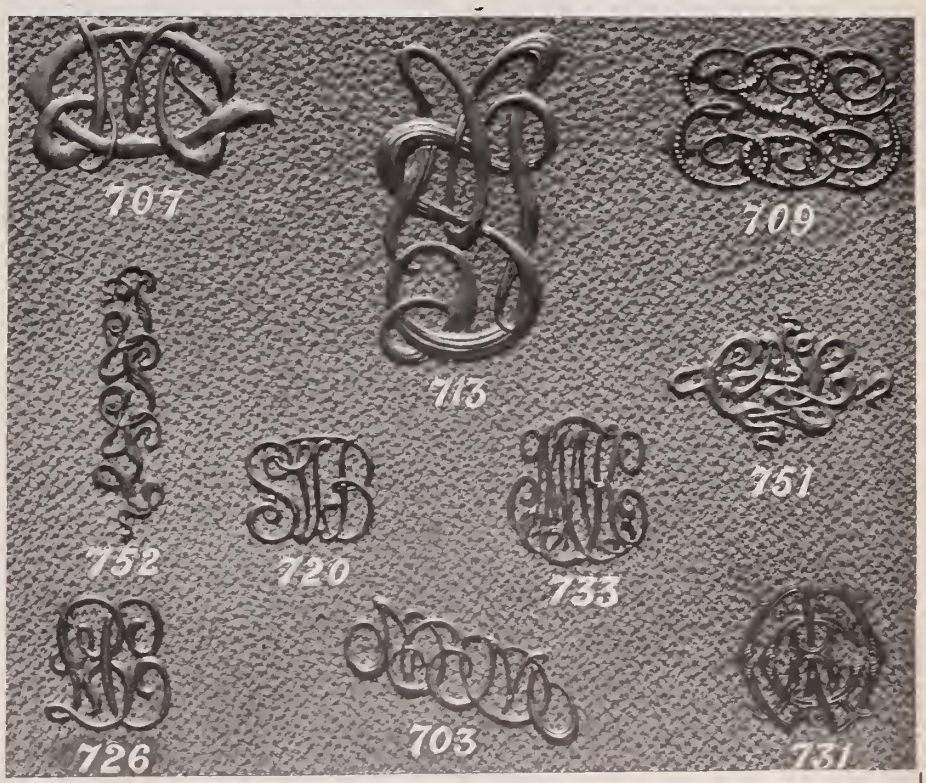


The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

CHARLES T. WITTSTEIN

ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.



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FOR BAGS, CASES, PURSES, CIGAR, CIGARETTE AND TOBACCO POUCHES, ALSO TOILET ARTICLES, made in 14K. Gold, Sterling Silver and Gold-plate, to the trade.

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Made in a Variety of Designs in

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Retails for 50 Cents
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With a Liberal Discount to the Trade
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A Crystaloid Sign will be sent upon request to dealers

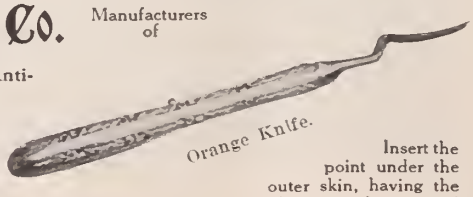
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Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





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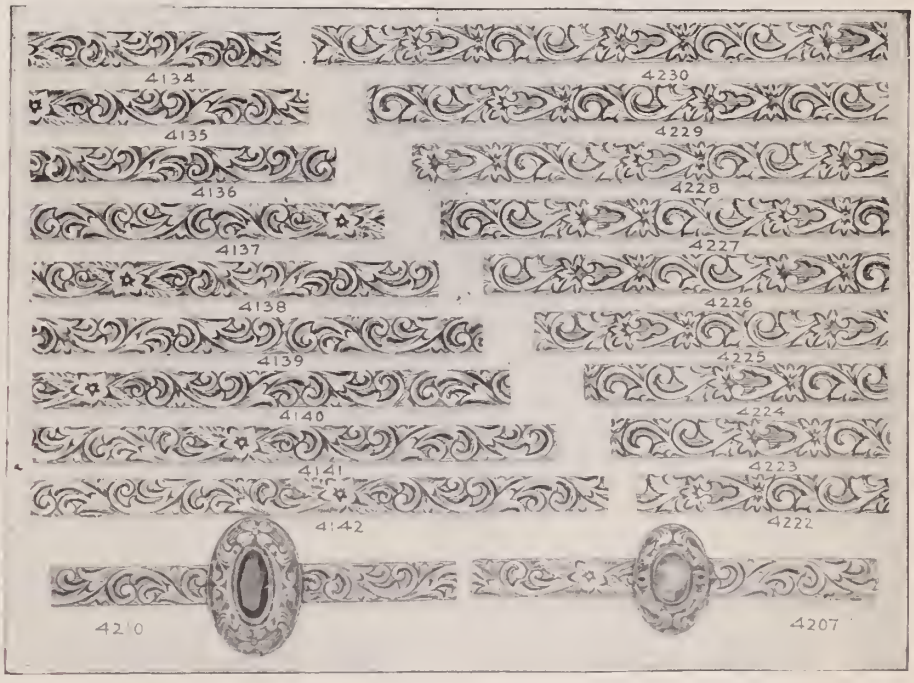
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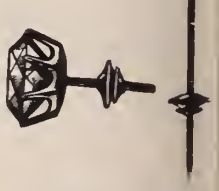
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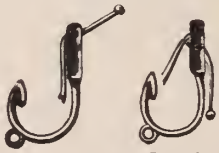
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for ear studs, scarf-pins etc.



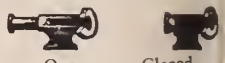


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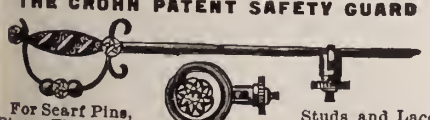
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Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* it's reliability is unquestionable.

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English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

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Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

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CHAINS

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GOOD EVENING
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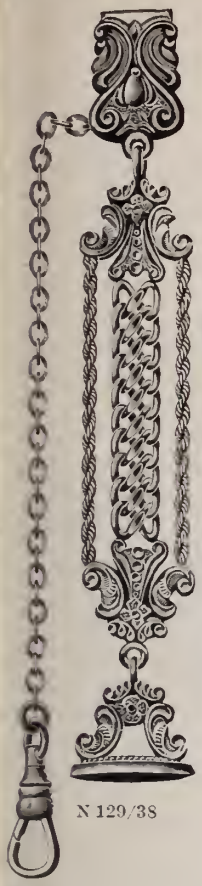
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N 129/38

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B 5111.

We make the highest grade gold-filled novelties in Chains, Bracelets, La Vallieres and Friends.



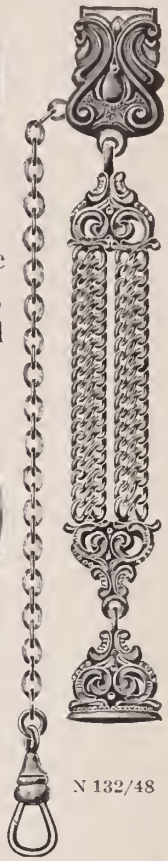
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IF FOR ANY REASON THIS CHAIN IS NOT SATISFACTORY TO THE PURCHASER, IT CAN BE RETURNED TO THE MAKER AND A NEW CHAIN WILL BE GIVEN IN EXCHANGE

AUSTIN & STONE, INC.
Attleboro, Mass.

If your jobber cannot supply you with the "IF FOR ANY REASON" line, write to us and we will put you in touch with a live jobber.

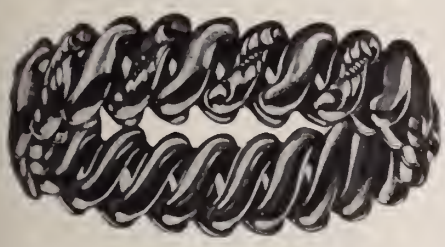


N 132/48

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ON

THE IMPROVED LADY ETHEL ADJUSTABLE BRACELET



No. 36227
Ladies', $16.50 per dozen
Misses', 15.75 " "



No. 36238
Plain Signet, $21.00 per dozen
Locket Signet, 28.50 " "



No. 36232
Ladies', $19.50 per dozen
Misses', 19.00 " "

THE KEEN COMPETITION in the Adjustable Bracelet line has resulted in our offering values in Adjustable Bracelets that will compel your attention. ¶ The Jewelry Trade is well aware of the good qualities of the Lady Ethel Adjustable Bracelet. This Bracelet has been greatly improved, being made with a smaller link, making it lighter and more compact and at the same time making it stronger and more beautiful. ¶ If you will give us a chance we will show you where you can save money on Adjustable Bracelets. You can give us this chance by writing for a sample of the Improved Lady Ethel Adjustable Bracelet and our Price List, showing designs not shown here.

C. H. EDEN COMPANY Attleboro, Mass.

NEW YORK OFFICE, 550 BROADWAY

Jewelry which gives Distinct Pleasure to its Wearer

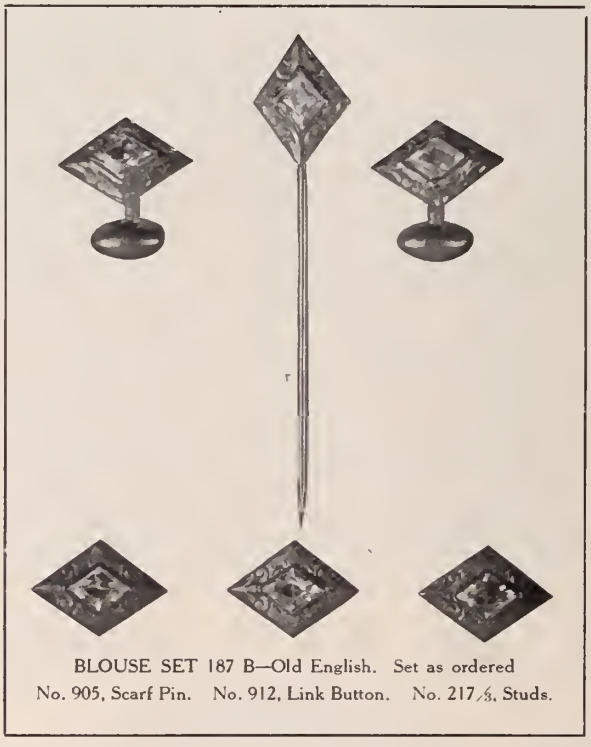
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



FASHION PIN
No. 3968, 1½ in. high
" 3974, 2 " "
" 3980, 2¼ " "
Old English



FASHION PIN
No. 3995, 1½ in. high
" 3996, 2 " "
" 3997, 2¼ " "
Old English



BLOUSE SET 187 B—Old English. Set as ordered
No. 905, Scarf Pin. No. 912, Link Button. No. 217⅓, Studs.



FASHION PIN
No. 3992, 1½ in. high
" 3993, 2 " "
" 3994, 2¼ " "
Rose Finish



FASHION PIN
No. 4016, 1½ in. high
" 4017, 2 " "
" 4018, 2¼ " "
Old English. Set as ordered

FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JUNE 3, 1908. No. 18.

Beautiful Jewel Made for Philadelphia Lodge, B.P.O.E.

THE beautiful jewel presented to the Past Exalted Ruler Henry J. Walter, of Philadelphia Lodge No. 2, B. P. O. E., May 5, last, was supplied by I. Bedichimer & Co., Philadelphia, Pa., and ranks among the most beautiful work of this kind that has been made recently. The entire jewel



BEAUTIFUL JEWEL MADE FOR HENRY J. WALTER.

is made of full 14 karat gold, while the green gold wreath is of 22 karat gold.

The top bar is a full modeled scroll of Roman gold with the letters of Mr. Walter's name raised and applied. From this another scroll is appended containing the motto, while behind the name are two American flags enameled in colors. Suspended from the top portion is a bar held by a chain formed to represent wine glasses, and on the scroll is the lettering, "Past Exalted Ruler 2," is of Roman gold, the letters being raised and applied.

The lower part of the jewel has a full elk's head, set with diamond eyes, surrounded by a circle of purple enamel with the letters B. P. O. E., Philadelphia Lodge, No. 2, and the green gold wreath with forget-me-nots in blue enamel in turn surrounds this.

Above the jewel is a one carat diamond.

Interesting Silver Replica of a Field Gun.

ASTONISHING perfection has been attained latterly in the exact reproduction in miniature of large objects, such as locomotives, monuments, ships, etc., down to the minutest details in precious metals. The illustration on the front cover presents a striking proof of this assertion. At first sight the cut would appear to be a photograph of an actual 18 pounder field gun and carriage; in reality it is a model in sterling silver measuring only two feet six inches. Not the slightest part is missing, and except for the size, it would be a perfect implement of war.

This faithful replica reflects great credit on the modelers and silversmiths, Messrs. Mappin & Webb, Ltd., of London, who have made a specialty of military work of every description for many years.

The work is a military trophy, won in 1907 by XXIV. Brigade Royal Field Artillery, and will be competed for again in 1910. The names of the winners are inscribed on a plate on the base.

Silver Service for the United States Battleship "Nebraska."

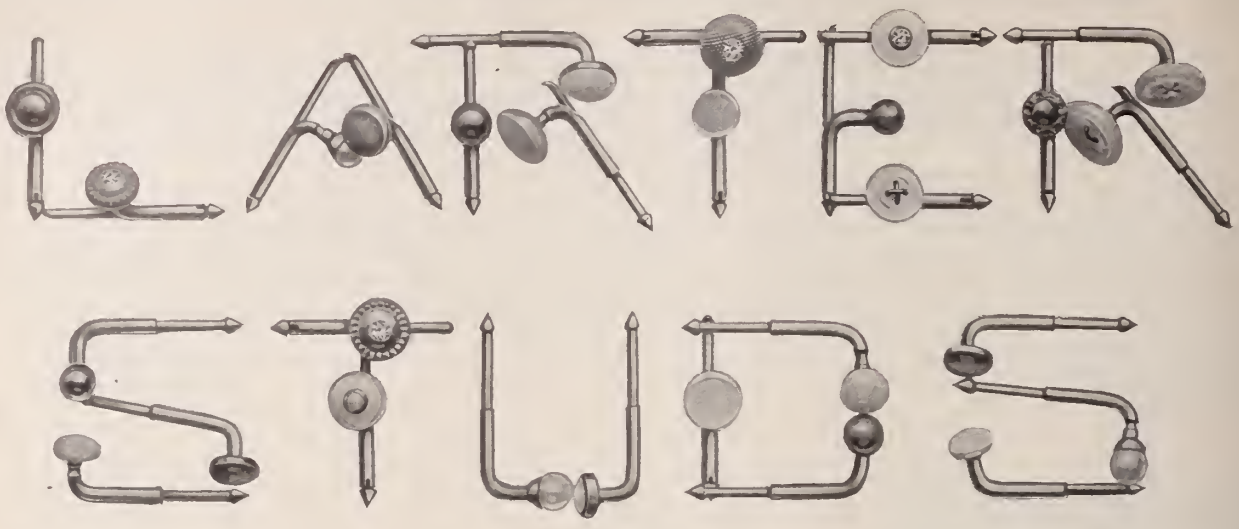
BELOW appears an illustration of the beautiful silver service recently presented to the United States battleship *Nebraska* at San Francisco when the vessel arrived there with the other members of Admiral Evans' fleet. The presentation, which was made by Governor Sheldon on behalf of the State of Nebraska, had been delayed for some time, but the present was gratefully appreciated by the several representatives of the Navy who received it.

The service which was illustrated and described in full in THE CIRCULAR-WEEKLY Aug. 30, 1905, is valued at about $3,000 and consists of a centerpiece, loving cup, punch bowl, punch ladle, a silver waiter and 18 silver punch cups. The contract for the service was awarded to the Reichenberg-Smith Co., of Omaha, by whom it was exhibited after its completion over a year ago.

An idea of the size may be had from the dimension of the centerpiece, which is 35 inches long and 21 inches wide.



SILVER SERVICE PRESENTED TO THE BATTLESHIP "NEBRASKA."



HAMMERING AT FACTS.

If you have not purchased a line of Larter Shirt Studs for your stock, you have overlooked the most salable article of its kind in the jewelry market.

The Larter Shirt Stud is especially adapted for the coat shirt, soft bosom shirt, in fact, any style of shirt made, and all studs have stamped on the barrel of each our registered trade-mark, which is a guarantee that a new one will be given if an accident happens.

Prices are so attractive that no retail jeweler can afford to be without a line of these goods in his stock.

Made in **18K.** gold, **14K.** gold, **10K.** gold and **14K.** gold filled. These last two lines to be had from progressive jobbers.

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INTERESTING TREASURES OF ROTTERDAM.

By Chas. A. Brassler.

INTERESTING in many respects, the City of Rotterdam, Holland, the "Venice of the North," contains much that appeals alike to the goldsmith and jeweler, as well as to the historian and the antiquarian. With the methodical instinct that distinguished the persevering Hollanders, and which they have displayed in reclaiming their country from the sea, in protecting it from invasion and in extending their commercial interests to the ends of the earth, they have carefully safeguarded the relics that connect them with their glorious past and the "Historical Museum of Rotterdam" contains many such articles of inestimable value as antiquities and from an artistic and patriotic standpoint.

Through the courtesy of the mayor of the city, and with the courteous assistance of Director A. Hoynck van Papendrecht, of the Museum, we are enabled to present herewith illustrations of some of the most unique of the city's gold and silver treasures.



FIG. 1.—JEWEL CASE CAPTURED FROM SPANISH FLEET IN 1628.

Fig. 1 is a jewel case, with silver mountings, which in 1628 was captured by the Dutch Admiral Piet Heyn, in an attack on the Spanish "silver-fleet" returning to Spain, laden with the spoils of the newly-discovered America. Assaults on this fleet were a frequent and profitable pastime for the sturdy old free-booting admirals of Holland, England and other countries, with which Spain, in the zenith of her wealth and power, was constantly embroiled.



FIG. 3.—SHIELDS OF OFFICE.

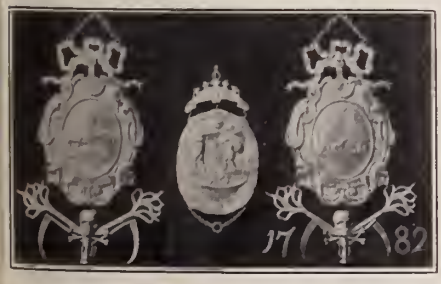


FIG. 4.—THREE SILVER SHIELDS.

Fig. 2 shows three silver-gilt goblets, made for the vintner's guild and dating, respectively, from 1717, 1721 and 1733.



FIG. 2.—THREE SILVER-GILT GOBLETS, 1717-1733.

Fig. 3 shows four silver shields of office appertaining to the mariners' guild, one of the most powerful commercial organizations of the Netherlands, and dating from the year 1780.

Fig. 4 represents three silver shields of office belonging to the sack-porters' guild, the two outside dating from 1782, while the one in the center is of the year 1634. It speaks volumes for the commercial pride of the old Dutchmen, that a calling so humble as the carriers of sacks, should have a wealthy and powerful guild (or union) of its own.



GOLD SNUFF BOX PAINTED BY D. SAINT.

Fig. 5 shows a gold snuff-box, decorated with enamel and showing a miniature portrait of Napoleon I., painted (and signed) by David Saint, the frame enclosing the picture being set with 40 large diamonds. This famous snuff-box, which is a costly masterpiece, was presented by Napoleon in 1811, when he was still arbiter of the fate of Europe, to Willem Suermondt, at that time mayor of Rotterdam.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

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131 Washington Street, Providence, R. I.

STONE CAMEOS SHELL CAMEOS CORAL CAMEOS

Toronto Representative of New York Firm Is Charged With Passing Worthless Checks.

TORONTO, Ont., May 29.—A. C. Babcock was arrested yesterday in Chicago on a charge preferred by Ryrie Bros., of this city. Babcock was recently Canadian representative of a New York jewelry firm, and was known to Ryrie Bros. in that capacity.

It is charged that last Saturday Babcock bought a three-stone diamond ring for $400, paying with a check for $450 drawn on a California bank, and receiving $50 change. He afterward bought other articles, it is said, paying for them with a check for $350 and receiving change to the amount of $50. He attempted, it is said, to obtain a diamond horseshoe pin valued at $500 from Ambrose Kent & Sons, but the firm refused to part with the pin until the check had been honored. It is charged that the checks were worthless. Tuesday last he left the city for Chicago.

The city police communicated with the Chicago authorities and Babcock's arrest followed. The jewelry was recovered. Babcock has consented to return to Canada without extradition proceedings.

Petition in Bankruptcy Filed Against Isidor Rothman, New York.

A petition in involuntary bankruptcy was filed, Thursday morning, in the United States District Court, New York, against Isidor Rothman, 223 Bowery, Manhattan, by the following creditors: Lenox Watch Case Co., $251; Max Lerner, $145; Henry Keil, $23; Morris Jacklowitz, under the firm style of B. Jacklowitz, $85, all of which are for goods sold and delivered in March, April and May of this year.

It is alleged that Isidor Rothman is insolvent, and that he has removed from his place of business a large amount of jewelry and merchandise, valued at $2,000, which it is alleged he has removed for the purpose of selling to cheat his creditors. It is also alleged that he made preferential payments and transferred property.

Charles L. Brookheim was appointed by Judge Hough receiver of the assets, which are estimated at $1,000.

Sneak Thief Steals Diamond Brooch Worth $1,100 from Omaha Jeweler.

The Jewelers Security Alliance, New York, was informed, Wednesday, of the work of a sneak thief at the store of Gustafson & Henrickson, 1514 Capitol Ave., Omaha, Nebr.

The thief entered the store, May 22, and took a diamond brooch, valued at $1,100, from the show window.

The brooch was taken by a man about 30 years old, of medium weight and rather tall. He is described as being of dark complexion and has a black mustache, rather a thin, pale face and small hands. He was well dressed, and wore a brown derby hat. The two clerks in the store at the time took him for a traveling representative wishing to sell goods, and, being occupied with other customers, did not pay special attention to him.

The brooch was not missed until closing time in the evening. The police were notified, but so far no clue to the thief has been found.

Daring Thief Secures $500 in Diamonds from Jewelers in Pawtucket, R. I.

PAWTUCKET, R. I., May 27.—A most daring daylight robbery was committed here, Saturday afternoon, when a tray of women's diamond rings with a total value of over $500 was stolen from the jewelry establishment of Alden R. Vaughan & Co., on Main St. The loss was not noticed until closing time, after 11 P. M.

No one appears to know just when the tray was taken from the place, but the proprietor and clerks feel that it must have been carried off during mid-afternoon. Some time after the noon hour it is remembered that a stranger entered the place and asked to be shown ladies' diamond rings. The tray with a large number of settings was placed before him, but after examination he did not make any purchase. It is said the tray was then placed on the shelf behind the counter, out of ordinary reach. Soon after the man's inspection two women entered the place, and it is believed that while they were being waited upon the man, who was watching for the opportune moment, snatched the tray and made a quick get-away.

The man must have gotten the gems from the tray into his pocket immediately upon leaving the store, for the only door is directly on Main St., on the street level. The tray was filled with rings, each set with a single small diamond.

Bequests of the Late Elias S. Ettenheimer, Rochester, N. Y.

ROCHESTER, N. Y., May 27.—The will of Elias S. Ettenheimer, the oldest Rochester jeweler, who died on April 20, was admitted to probate Monday. The estate, in the papers, is valued at $60,000, but it is believed Mr. Ettenheimer's properties are much more valuable.

Mr. Ettenheimer's will contains public bequests as follows: Hebrew Benevolent Society, Rochester, $500 for permanent endowment fund; Hebrew Orphan Asylum, $500, if incorporated within three years, and if not the money goes to the Hebrew Orphan Union College, Cincinnati, O.; Home for Aged and Infirm Hebrews, New York, $300 for permanent endowment fund; Jewish Orphan Asylum, Atlanta, Ga., $250 for permanent endowment fund; Hebrew Orphan Asylum, Cleveland, O., $500 for permanent endowment fund; Rochester City Hospital, $250; Hahnemann, the Homeopathic and St. Mary's hospitals, $100 each. There is also a bequest to the Rochester poor.

The balance of the estate goes to the children and grandchildren, and an income of $2,000 a year is provided for Solomon M. Ettenheimer, a son. The latter will forfeit rights to the estate if he contests the will.

John Daynes & Sons, Salt Lake City, Utah, will move to the Daft building, 126 S. Main St., which they have purchased for $75,000.

R. E. Hobson, of Hobson & Ramgrem, Preston, Ia., has received notice that he is one of the heirs to a fortune left in Australia by Joseph Hobson, who formerly lived in West Union, Ia.

Involuntary Bankruptcy Proceedings Begun Against Caroline McCarthy, New York.

An involuntary petition in bankruptcy was filed, last Wednesday, against Caroline McCarthy, dealing in diamonds at 137 W. 120th St., New York, in the United States District Court, by William F. Donnelly, Arthur G. Larkin and Richard J. Donovan, creditors, all of New York.

The petition states that William F. Donnelly recovered a judgment against the alleged bankrupt on April 27, 1908, for $1,931, which was on six promissory notes made and executed by Caroline McCarthy. It is stated that William F. Donnelly also recovered a judgment in the Supreme Court of New York County for $2,842 on April 28, 1908, which was on nine promissory notes.

Arthur G. Larkin, it is stated, has recovered a judgment against the alleged bankrupt for $1,330 in the City Court, New York, on five promissory notes.

It is also set forth in the petition that Richard J. Donovan has recovered three judgments against the alleged bankrupt as follows: $1,335, on April 8, 1908; $1,990, on the same date, and one for $1,995 on April 27, 1908.

It is alleged that execution has been issued on all the aforesaid judgments, and that the sheriff has been unable to satisfy them.

It is alleged that she committed an act of bankruptcy by allowing judgments to go by default against her with intent to defraud creditors. It is also alleged that she received, May 1, $25,000, which sum, it is averred, she transferred, secreted and conveyed to various persons, and that she refuses to apply the moneys and goods in her possession upon the petitioners' judgments.

Bennett E. Siegelstein is the attorney for the petitioners.

German Scientist Claims to Have Discovered Cheap Method of Making Artificial Rubies, Alexandrite, Sapphires, Etc.

According to a dispatch received May 29 from Berlin, Prof. Miethe, of the Charlottenburg Technical College, claims to have discovered what is said to be an entirely practicable and cheap method of making artificial sapphires, rubies and emeralds of any size and shape, and also the gem alexandrite.

Prof. Miethe's greatest success, it is claimed, has been with rubies, which he produces of numerous shades.

It was stated that rubies and sapphires could be profitably made by Prof. Miethe's method for from 10 to 15 marks ($2.50 to $3.75) a carat and alexandrite at $10, the cost being pro rata regardless of size.

M. D. Rothschild, of the American Gem & Pearl Co., New York, when seen by a CIRCULAR-WEEKLY reporter, said that there was nothing of importance in the report. He said that no stone having all the qualities of alexandrite, sapphire or emerald had ever been made. Imitation rubies, he said, could be bought from $1 a carat up and that in the latter the question of color did not figure at all.

A wind storm damaged the store of James D. Borum, Osceola, Ark., recently.

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Examination Continued in the Carpenter-Dreshfield Proceedings With Reference to the Breidenbach Charges.

The examination of George H. Carpenter, with whom Maurice C. Dreshfield was associated in transactions by which, it is alleged, $182,594 worth of diamonds were obtained from R. A. Breidenbach, 51 Maiden Lane, New York, was resumed last Thursday before Special Master Olney, 68 William St.

Charles Barry, who, at a prior examination, on advice of counsel, had declined to testify, was again present, and was the first witness. Receiver Lesser opened the examination by asking the witness what was his place of residence prior to the time he had been placed in the Tombs Prison in New York. Barry said that he had resided for a time in the Buckingham Hotel, and that his home is in Chicago. He said that he had met Messrs. Carpenter and Dreshfield. He said that the meeting was brought about by an advertisement in a daily paper. He said he did not remember who inserted the advertisement. He said that he met Dreshfield first alone at 170 Broadway, and Dreshfield said at that time that he had been in the diamond business for several years. Barry told Dreshfield he had no business connection in the diamond trade.

Barry testified that he knew O. S. Ticer slightly, and that he met him also through an advertisement, about the same time that he became acquainted with Mr. Dreshfield. The witness then told of a meeting at 170 Broadway, at which Ticer introduced him to Mr. Carpenter. Messrs. Barry, Carpenter, Ticer and Dreshfield were all present, the witness said. Questioned relative to the drawing of a certain agreement, the witness said that he was uncertain as to this matter. A paper was shown to Barry, but he could not say definitely whether or not he had ever seen it before.

The witness testified relative to other meetings in the office of the Monarch Corporation, 17 E. 32d St., and at Dreshfield's place of business, 170 Broadway.

The witness emphatically denied that he had suggested to Mr. Dreshfield to add 33⅓ per cent. to the price of the diamonds received from Breidenbach. Barry said that he had never received a cent from any source in connection with the transactions between Dreshfield and Carpenter, and that he had never handled any notes of the William Cavanaugh Co. or of the Norwalk Steel & Iron Co. When asked if he knew a Charles R. Brown he said that he did not recall the name, and was sure that he had no business dealing with the man. Barry said that after the last meeting at 170 Broadway he had not seen Carpenter or Dreshfield until he had met them in the referee's office.

The next witness was Etta Forgotson, an officer of the Etna Finance Co. She testified that she had known Carpenter about eight years, and that the Etna Finance Co. had business transactions with the Monarch Corporation through Mr. Carpenter. She said that the Etna Finance Co. had discounted notes of the Monarch Corporation, some of which notes had been endorsed by Mr. Carpenter, and that the proceeds had been turned over to the Monarch Corporation. She said that no new notes had been discounted since last Summer and that her company had never received any collateral. She said that she held about $5,000 of Mr. Carpenter's unpaid checks.

Irving Dittenhoefer, attorney for George H. Carpenter, was called. He had in his possession the stock books of the Monarch Corporation, which he produced in evidence.

Mr. Carpenter then took the stand and Receiver Lesser questioned him relative to the books and to his holding of stock of the Monarch Corporation. Mr. Carpenter said that he had claims aggregating about $100,000 against the corporation.

An adjournment was taken until a future date to be fixed at two days' notice.

On Friday afternoon last the examination in bankruptcy in the case of Maurice C. Dreshfield was resumed. Mr. Dreshfield was questioned by Sol. Oppenheimer, the attorney for the petitioning creditor, relative to a visit to Receiver Lesser's office made since the last session. The witness was asked to state the total amount of moneys received from sales or pledges of diamonds obtained from Mr. Breidenbach, but said that the stones had been sold with other goods, and that he was unable to give an exact statement of the amount received for the Breidenbach diamonds. Some of the goods, he said, were pledged in his own name. He declared that those pledges with the Royal Bank of New York were in the name of Mr. Carpenter.

Mr. Dreshfield said that he had dealings with Mr. Breidenbach for several years. Questioned relative to a deed given to Mr. Breidenbach as security for a loan of $2,500, Mr. Dreshfield said that he did not give Breidenbach a deed as security for a loan of $2,500, but that the deed was given simply as an indication of Dreshfield's confidence in Carpenter.

Questioned as to whether or not he had received as much as $100,000 for the Breidenbach diamonds, the witness said that he received fully $100,000 for all the goods he disposed of, and that these goods included those received from Breidenbach. He said he did not use any of the money to pay his individual debts. He explained that he received commissions and with this money he paid his debts. He said that Mr. Breidenbach knew that the diamonds were to be pawned by him.

Attorney Oppenheimer took up the individual dealings which Dreshfield had with different pawnbrokers and questioned the witness as to whether or not he had informed Mr. Breidenbach relative to each particular transaction.

The question of Dreshfield acting as a fiscal agent for George H. Carpenter was again brought up, and Dreshfield was asked to explain what he meant by "fiscal agent." Mr. Dreshfield said that he bought goods for Carpenter, sold them for him and then turned over the cash to him.

The examination will be continued in the near future.

The Big Stone Gap Jewelry Co., Big Stone Gap, Va., has let the contract for the erection of a new store building.

Plans Made for Convention of Pennsylvania Retail Jewelers' Association.

PITTSBURG, Pa., May 30.—C. S. Wiley, secretary of the Pennsylvania Retail Jewelers' Association, and J. P. Archibald, Blairsville, vice-president, returned to Pittsburg last Tuesday after making a 10 days' tour of the State, and report that they succeeded in doubling the membership. While in Philadelphia they arranged to hold the annual meeting in Musical Fund Hall at the same time that the American Association of Opticians will hold its convention there Aug. 10-13.

Mr. Wiley said that 54 new members had been secured. Among them are J. Warner Hutchins, president of the Jewelers' Club of Philadelphia; Robert Saunders, C. S. Powell, T. S. Mitchell, I. Bedichimer, William H. Thompson, Jr., Frank Kind, Ira Gorman, all of Philadelphia; Cohen Bros. and I. O. Disher, Reading; Louis Weber & Son, S. K. Zook, A. Rhoads, Lancaster; W. W. Apple, Rudisill Bros., Altoona. Among the local men who have joined are August Loch and E. A. Reineman of the North Side.

The executive committee of the State organization will hold a meeting here next Thursday night to make further arrangements for the convention in Philadelphia.

Charles Graves, Bad Axe, Mich., Killed by His Own Gun While Hunting.

BAD AXE, Mich., May 28.—Charles Graves, a jeweler of this place, was mortally wounded by the accidental discharge of a shotgun while hunting on his farm near Clio, on Tuesday. He died early Wednesday morning. The deceased, with his father, left the house to try to shoot a woodchuck. They lost sight of the animal, and the younger Mr. Graves was sitting on the fence, while his father stood beside him holding the gun.

Charles Graves' foot slipped, as he was cleaning his eyeglasses, and struck the trigger of the gun, which discharged its load of shot into his abdomen. Medical aid was summoned at once, but nothing could be done. Knowing that his end was near Graves talked calmly with those about him, stating his wishes with regard to the disposition of his property and leaving a message to his wife.

The deceased was 30 years of age and is survived by a widow and a small child. He had spent practically all his life in the jewelry business. His father is M. Graves, of Vassar, a jeweler and watchmaker. Charles Graves opened up a store first at Brown City, but sold out to W. J. Bottomley, some years ago, and came to this place. He built up a thriving business and was well known among jewelry men throughout the eastern part of the State.

C. E. Skaug has moved from Courtenay, N. Dak., and opened a store at Perham, Minn.

F. Marks, 35 Notre Dame St., E., Montreal, Que., who made an assignment a short time ago, has filed a statement in the Superior Court, with liabilities amounting to $14,000. The assets have not yet been determined. The principal creditors are: M. Cochenthaler, $5,000; R. Marks, $3,200, and Sessewen Bros., $938.

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Burglars Active in Sheridan, Wyo., and in Billings, Mont.

SHERIDAN, Wyo., May 27.—Thieves broke into the store of W. P. Waters, 210 N. Main St., early Wednesday morning, and stole a quantity of jewelry, watches, silverware and other articles. Entrance was effected by breaking the glass in a window in the rear of the store and bending the iron bars. In that way one of the men was enabled to crawl into the store. He gathered up the articles within reach and passed them to a confederate outside.

While the thieves were at work Policeman Fred Rose heard a noise, and, going to the back of the jewelry store, captured one of the thieves. The policeman fired two shots after the thief and one bullet struck a watch which had just been stolen. The other shot entered the thief's shoulder and brought him to the ground.

The thief who was inside the store kicked a hole through a plate glass in the front door, and, upon getting out, ran to the railroad yards. He was caught later in the railroad lunch room. He was without coat or vest and a big gash had been cut in his leg when he went through the plate glass window.

At the police station the thief who had remained on the outside to receive the stolen property, and who had been shot in the shoulder, gave his name as Herman F. Buttren. He is six feet two inches tall, weighs 215 pounds, is about 35 years of age, has dark complexion, brown eyes and was smooth shaven. He wore a double-breasted dark blue serge coat and vest, dark trousers, No. 11 shoes and a gray golf cap. In his pockets were found 14 watches and some cheap jewelry which had been taken from the Waters store. It is believed that some of the jewelry found in his pockets had been taken from other stores. The prisoner carried receipts for dues in the Chicago Switchmen's Union.

The other man, who had entered the store, gave his name as Jack Tirrel. He is 32 years old, weighs 135 pounds, is five feet six inches tall, has light brown hair, blue eyes, a pug nose, a freckled face, sandy mustache, and wears No. 7 shoes. When arrested he wore a black slouch hat which had come from a store in Warden, Idaho. An imitation diamond ring was on the little finger of his right hand. He had $5 in cash and a button of the Switchmen's Union.

The men said that they had come to Sheridan from Billings, Mont., a couple of days before. Burglars broke into the store of W. J. Adams, Minnesota Ave., Billings, Mont., recently, and stole jewelry valued at $400, including rings, watches, jewels and unset stones.

To-night a one-armed man who had been peddling jewelry was questioned by the police, who suspected that he might have come from Billings. He said that he was Charles Titus, and that his home is in Binghamton, N. Y. He had in his possession a quantity of cheap jewelry. The authorities detained him.

Mr. Waters' loss is practically confined to the breaking of his window and the disarranging of his stock, as nearly all of the stolen property was recovered, some of it having been found back of the store.

Clever Thief Brought Back from Chicago to Answer Charges of Pittsburg Jewelers.

PITTSBURG, Pa., May 28.—Roman F. Krause, whom the Pittsburg police brought back from Chicago, a few days ago, charged with robbing the wholesale house of Sol. Cerf & Co., and other stores, has been held for court on the charge. The police say that Krause is one of the shrewdest criminals they have ever dealt with.

Krause has admitted the Cerf robbery, which was told in last week's issue of THE CIRCULAR-WEEKLY.

The Pittsburg police have sent the prisoner's picture to all of the large cities, and it is hoped more will be learned about the man. The Grand Jury is expected to act on his case in a few days, and if a true bill is found he will be given a speedy trial.



ROMAN F. KRAUSE, UNDER ARREST FOR ROBBING PITTSBURG, PA., JEWELERS.

It is said that some pawnbrokers may figure in the case before it is finally disposed of, because of statements made by Krause.

It is alleged that much of the loot was pawned.

Albert Stuwe, Norfolk, Va., Files Petition in Bankruptcy.

NORFOLK, Va., May 27.—Albert Stuwe, 376 Main St., filed a petition in bankruptcy, on Monday. Moe Levy was appointed receiver. Among the creditors are Johnson, Heywood & Piper, Inc.

Mr. Stuwe began business here about three years ago, on a small scale, and occupied quarters jointly with a druggist named W. L. Fields, who was formerly of St. Louis, and before that at Portland. Mr. Stuwe was robbed about last January, when he claimed he sustained a loss of $2,000. The stock carried was principally of the cheaper grade.

The jewelry establishment of G. T. McCurdy & Co. was damaged in the recent big fire in Atlanta, Ga.

The jewelry store of J. Johnson was damaged to the extent of $10,000 in a recent fire in San Francisco, Cal.

Jewelers' League Now Known as The Assurance League of America.

On Wednesday of last week the organization familiarly known to the jewelry trade as the Jewelers' League became known officially as The Assurance League of America.

The following resolution was unanimously adopted at the annual meeting of the League, held Jan. 28, 1908:

Resolved, That it is the sense of this meeting that the time has now arrived when we believe it will be to the best interests of this League and all members to make a change in the present name of this organization to such a name as will not be specifically identified with any trade or occupation, and believing that the same will greatly assist in the growth, prosperity and strength of this organization, we therefore instruct the executive committee to decide upon a name for the League which in their judgment, will be most beneficial, and to take such action as may be necessary for the adoption of such a name as they may decide upon at a special meeting of the members to be called by the chair at the earliest possible date.

The executive committee recommended the name of "The Assurance League of America" as a substitute for the former name of the League, which name was unanimously adopted at the adjourned annual meeting of the members of the League held at the Astor House, Feb. 27, 1908. The necessary consent was obtained from the Superintendent of Insurance of this State, as well as the authority of the Supreme Court, and henceforth the new name will be used.

Proposals for Furnishing Isthmian Canal Commission With Table Knives.

WASHINGTON, D. C., May 27.—The Purchasing Agent of the Isthmian Canal Commission has received the following proposals for furnishing the Commission with 150 dozen knives:

L. Barth & Son, 30 days, (a) $305, (b) $221, (c) $390.50, (d) $249.50; H. E. Boncher Mfg. Co., $405; Fox Bros. & Co., 30 days, (a) $202.50, (b) $284.70, (c) $327; R. Harris & Co., Washington, D. C., (a) $447.50, (b) $325; Hibbard, Spencer, Bartlett Co., Chicago, $370; International Electric & Engineering Co., 25 days, (a) $227.50, (b) $400, (c) $302.50. Norvell, Shapleigh Hardware Co., St. Louis, 45 days, $117.50, part; James K. Shaw, 14 days, $349; Siegel-Cooper Co., 15 days, $381.05; Jos. N. Snellenberg, 45 days, $355.

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14 Karat—Small, $7 per doz. net
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Quartermaster's Department at Washington, D. C., Receives Bids for Spoons and Knives.

WASHINGTON, D. C., May 27.—The Quartermaster's Department has received the following bids:

For 6,600 teaspoons—Paul J. Devitt, Philadelphia, Pa., 11 3/10c. each; Jos. N. Snellenberg, Philadelphia, Pa., 11 3/4c. each; Reed & Barton Corporation, Taunton, Mass., $1.75 per doz.; Ernest Law & Co., Philadelphia, Pa., $1.27 1/4 per doz.: Albert Pick & Co., Chicago, 15c. each; Shannon & Sons, Philadelphia, Pa., 12c. each; Ludwig Baumann & Co., New York, 11 32/100c. each; Syndicate Trading Co., New York, $1.04 3/4 per doz.; F. S. Banks & Co., New York, 11 59/100c. each; Manhattan Supply Co., 11 3/4c. each; L. Barth & Sons, New York, 11 1/4c. each; James K. Shaw, New York, $1.33 1/2 per doz.; Joseph N. Early, New York, 11 7/10c. each; Dulni & Martin, Washington, D. C., $1.41 per doz.; Siegel-Cooper Co., New York, $1.65 9/10 per doz.

For 10,200 table knives—Wm. Hodges & Co., Philadelphia, Pa., 17 1/2c. each; Paul J. Devitt, 16 2-12c. each; Jos. N. Snellenberg, 16 1/2c. each; Reed & Barton Corporation, $3.10 per doz; Ernest Law & Co., (a) $1.89, (b) $1.90 per doz.; Albert Pick & Co., 16 1/2c. each; Shannon & Sons, 16 3/4c. each; Ludwig Baumann & Co., 16 47/100c. each; Syndicate Trading Co., $2.04 3/4 per doz.; F. S. Banks & Co., 16 16-100c. each; Manhattan Supply Co., 16 1/2c. each; L. Barth & Son, 17 6/10c. each; James K. Shaw, $1.98 per doz.; Jos. N. Early, 16 47/100c. each; Dulni & Martin, $1.96 per doz.; Siegel-Cooper Co., (a) $2.36 1/4 per doz., (b) 16 8/10c. each.

For 650 carving sets—Wm. Hodges & Co., $1.20 per set; Paul J. Devitt, $1.24 per set; Ernest Law & Co., $1.32 9/10 per set; Albert Pick & Co., $1.76 per set; Shannon & Sons, $15.40 per doz.; L. Barth & Son, $2.19 per set; Siegel-Cooper Co., $2.19 1/2 per set.

For 10,000 tablespoons—Paul J. Devitt, 22 6/10c. each; Jos. N. Snellenberg, 23 1/2c. each; Reed & Barton, $3.70 per doz.; Ernest Law & Co., $2.54 per doz.; Albert Pick & Co., 30c. each; Shannon & Sons, 23 3/4c. each; Ludwig Baumann & Co., 22 64/100c. each; Syndicate Trading Co., $2.09 3/4 per doz.; F. S. Banks & Co., 23 9/100c. each; Manhattan Supply Co., 23 1/2c. each; L. Barth & Son, 22 1/2c. each; James K. Shaw, $2.57 1/2 per doz.; Jos. N. Early, 23 4/10c. each; Dulni & Martin, $2.83 per doz.; Siegel-Cooper Co., $3.31 8/10 per doz.

For 9,500 table forks—Paul J. Devitt, 22 6/10c. each; Jos. N. Snellenberg, 23 1/2c. each; Reed & Barton, $3.70 per doz.; Ernest Law & Co., $2.54 per doz.; Albert Pick & Co., 30c. each; Shannon & Sons, 23 3/4c. each; Ludwig Baumann & Co., 22 64/100c. each; Syndicate Trading Co., $2.09 3/4 per doz.; F. S. Banks & Co., 23 11/100c. each; James K. Shaw, $2.57 1/2 per doz.; Jos. N. Early, 23 4/10c. each; Dulni & Martin, $2.83 per doz.; Siegel-Cooper Co., $3.31 8/10 per doz.; Manhattan Supply Co., 23 1/2c. each; L. Barth & Son, 22 1/2c. each.

Bankruptcy Petition Filed Against the T. F. Sandoz Jewelry Co.

MOBILE, Ala., May 27.—An involuntary petition in bankruptcy has been filed against the T. F. Sandoz Jewelry Co., 12 N. Royal St., this city. The business is owned by T. F. Sandoz, and was established under the present style in 1906. Mr. Sandoz had been in the jewelry business, however, for many years before.

Soon after the present business was established a robbery was reported, and it was claimed that stock valued at $10,000 was taken. An insurance company which insured against the loss of $5,000 refused to pay the amount, and Mr. Sandoz sued on his claim.

The store was for a time located on Dauphin St., but in December was moved to the present address.

Extensive alterations and improvements have been completed at Otto Jarek's jewelry store, 441 Northampton St., Easton, Pa.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., May 27.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Adelaide: 4 cases plated ware, $149.
Axim: 3 cases watches, $375.
Bremen: 4 cases watches, $4,530; 1 case plated ware, $215.
Calcutta: 96 cases clocks, $1,405.
Callao: 1 case watches, $596.
Cape Town: 2 cases watches, $310; 34 cases clocks, $405; 4 cases plated ware, $240.
Cartagena: 9 cases plated ware, $945.
Christiania: 6 cases clocks, $201.
Colon: 1 case jewelry, $105.
Constantinople: 10 cases clocks, $100.
Guayaquil: 1 case plated jewelry, $134; 1 case plated ware, $100.
Hamburg: 7 cases optical goods, $831; 4 cases optical goods, $204.
Havana: 1 case watches, $120; 2 cases optical goods, $122; 4 cases plated ware, $519; 11 cases clocks, $242.
Havre: 5 cases jewelry, $347.
Hong Kong: 39 cases clocks, $628.
Kobe: 165 cases clocks, $2,958; 2 cases optical goods, $688.
Las Palmas: 11 cases clocks, $165.
Lisbon: 31 cases clocks, $365.
Liverpool: 1 case silverware, $250; 2 cases optical goods, $268; 17 cases clocks, $163; 95 cases clocks, $1,225; 66 cases clocks, $1,297.
London: 51 cases clocks, $1,248; 4 cases optical goods, $1,128; 6 cases optical goods, $8,804; 5 cases watches, $710; 1 case watch cases, $1,133; 2 cases thermometers, $192; 10 cases optical goods, $4,538; 3 cases optical goods, $637.
Manzanillo: 3 cases plated ware, $327.
Melbourne: 2 cases optical goods, $165; 133 cases clocks, $2,383; 7 cases scopes and views, $1,059; 24 cases clocks, $945; 11 cases plated ware, $875.
Para: 18 cases clocks, $203.
Rangoon: 5 cases clocks, $100.
Rio de Janeiro: 130 cases clocks, $2,317; 39 cases clocks, $474; 1 case optical goods, $778.
Rosario: 3 cases plated ware, $130.
Shanghai: 27 cases clocks, $437.
St. Johns: 25 cases clocks, $360.
Sheffield: 8 barrels jewelers' sweepings, $2,500.
Southampton: 1 case silverware, $1,000; 1 case clocks, $150; 18 cases watches, $2,445.
Tampico: 40 cases clocks, $769.
Vera Cruz: 1 case clocks, $222.

Resolutions Drawn Up in Memory of the Late David Jacobs, Cincinnati, O.

CINCINNATI, O., May 30.—The following is a copy of the resolutions adopted by the Cincinnati Wholesale Jewelers and Manufacturers' Association upon the death of David Jacobs, lately of the firm of D. Jacobs & Co.:

Whereas, It has pleased Almighty God to remove from our midst our friend and fellow member, David Jacobs; therefore, be it resolved,

First. That we, the members of the Cincinnati Wholesale Jewelers' and Manufacturers' Association, of this city, extend to the bereaved family our heartfelt sympathy.

Second. That in the death of David Jacobs the community loses a good and faithful citizen, the association an honest and worthy member, and his family a loving and devoted husband and father.

Third. That a copy of these resolutions be spread on the minutes of our association and a copy be sent to the bereaved family.

The Committee on Resolutions comprised: Joseph Noterman, of Joseph Noterman & Co.; S. Lindenberg, of Lindenberg, Strauss & Co., and J. Charles Becker, local manager of the Philadelphia Watch Case Co.

E. J. Hall, who, last Spring, bought the jewelry stock of George R. Memmeck, Cherubusco, Ind., has shipped the goods to his store in Paxton, Ill.

Much Loot Taken from Man and Woman Arrested in Los Angeles, Cal.

LOS ANGELES, Cal., May 29.—A man and a woman giving the names of Leonard Vett and wife were arrested in the Angelus Jewelry Co.'s store, in this city, recently, charged with stealing from that concern a pair of diamond earrings valued at $170. They had been occasional customers at the store for about a year past.

The couple selected the earrings and proposed to turn in a less valuable pair in exchange, but professed not to have enough money with them to pay the difference, and promised to return the next day with the money to get the earrings. After they were gone the gems were missing. They returned the next day and were detained until detectives could be called in. They denied having stolen the earrings, but Mr. Macowsky, the manager, insisted upon having them placed under arrest, and they were taken to the police station. There a key to a safety deposit box was found in their possession, and in the vault was discovered much plunder. The missing earrings were found there and identified by Mr. Macowsky. Other articles, mostly jewelry, amounting in all to a value of about $1,200 or $1,500, were found in the vault.

A diamond-set locket worth $40 was identified by J. G. Donovan, of J. G. Donovan & Co., as that firm's property, although Mr. Donovan had not missed the locket. Mr. Donovan, however, remembered the the visit of Vett and his wife, who were also accompanied by another man, and was able promptly to identify them as persons who had been in his store and examined his stock of lockets, the stolen locket having been taken while Mr. Donovan's attention was momentarily diverted.

The loot also included a wedding ring, and a long chain which had been stolen from Luckenbach & Co., and a pair of earrings valued at $175 taken from T. B. Clark's jewelry store on S. Spring St., March 18. There is also a considerable quantity of goods included in the lot that has not yet been identified. The third party who was with the Vetts in J. G. Donovan's store has not yet been found by the detectives. Vett and his wife were held for trial, June 2.

Watchmaker of Kalamazoo, Mich., Expecting Arrest, Commits Suicide.

KALAMAZOO, Mich., May 28.—Carl Nelson, a watchmaker employed by M. H. Bell, committed suicide by taking poison, Tuesday, at his room in the Ehrmann Hotel. He had just become aware that he was to be arrested on suspicion of complicity in the robbery of his employer's store the night of May 17, when several hundred dollars in goods and cash were taken. The officers arrived after Nelson had taken the poison.

J. W. Leonard, another employe in the store, was arrested at Wythville, Va., and stated, while being taken back to Kalamazoo by Deputy Sheriff McElroy, that Nelson was involved in the robbery. The deceased was 35 years of age and a native of Stockholm, Sweden. He was engaged to be married to a Miss Harriet Lord, Waltham, Mass.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

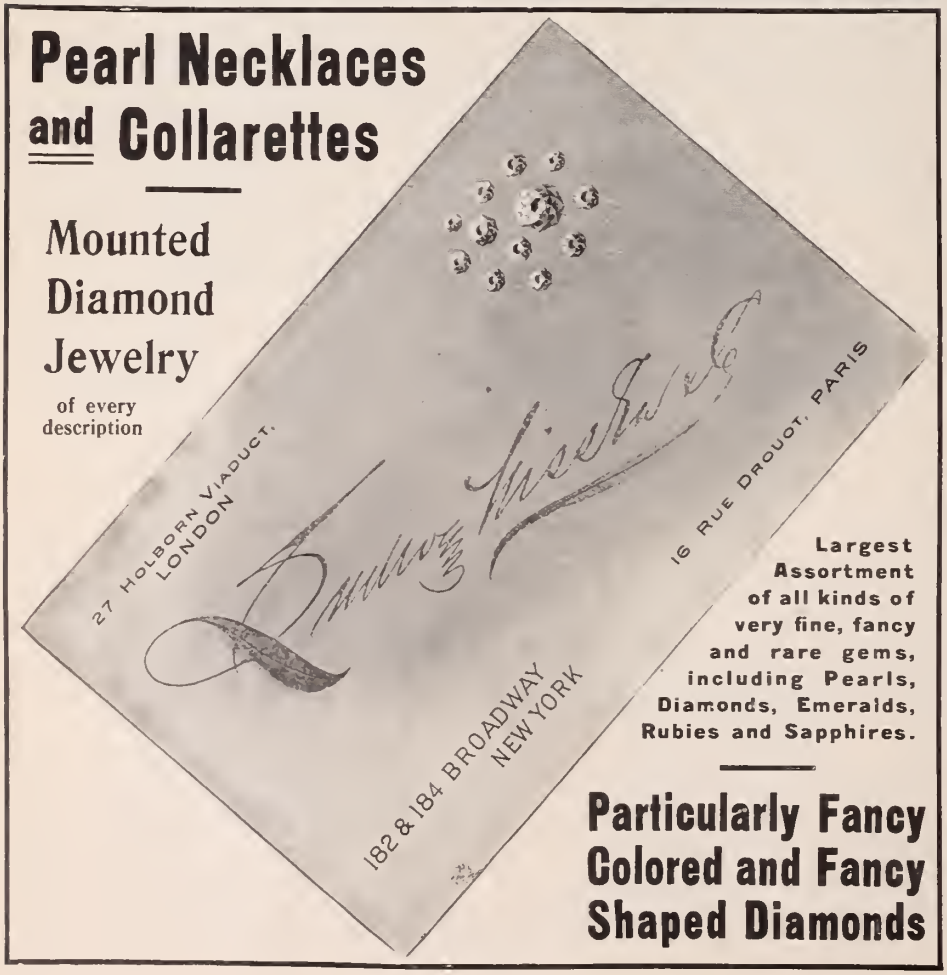
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of every description



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Particularly Fancy Colored and Fancy Shaped Diamonds

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Bridal Set
Our New Wistaria Pattern—A1 Quality
E. H. H. Smith Silver Co.
BRIDGEPORT, CONN.

Owing to the rapid growth of business
JOSEPH COWAN
Formerly located at 351 Washington Street, can now be found in the spacious quarters previously occupied by Henry Cowan in the Jewelers' Building,
373 Washington St., Boston, Mass.
where he will carry one of the most attractive and up-to-date lines of
Gold Filled Jewelry in the Country

GARREAUD & GRISER
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LAPIDARIES. PRECIOUS STONES
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Learn Watchmaking
Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address
St. Louis Watchmaking School, St. Louis, Mo.

Officers Search Bankrupt Detroit Jeweler's Home for Alleged Concealed Stock.

DETROIT, Mich., May 29.—Sensational developments have followed the filing of involuntary bankruptcy proceedings against John Hellerich, 39 Michigan Ave. Not the least of these was the action of Edward F. Hellerich, his son, in using a revolver to drive away two employes of the Detroit Trust Co., the receiver, when they went to the bankrupt's home to seize a quantity of cut stones, rings and jewelry which, it was alleged, were concealed there.

Only after Judge Swan, of the Federal court, had issued a search warrant late in the evening, were the goods given up. A portion only of the goods supposed to have been removed from Hellerich's stores was found then, and the efforts of the receiver are being bent to discover other property.

Following the action of Hellerich in giving a trust mortgage to David W. Davis, May 19, an involuntary bankruptcy petition was filed in behalf of Kingsbacher Bros. and the Evening News Association. The Detroit Trust Co. was appointed receiver May 25, and Joseph A. Bower, assistant secretary, took hold of the matter. Bernard Stroh was put in charge of the store at 39 Michigan Ave.

Rumors reached Bower that all was not right and he began to investigate at once. Hellerich had formerly conducted a branch store at 510 Gratiot Ave. and closed it May 20. He was supposed to have transferred the stock to the Michigan Ave. store. Bower found, however, that a watchmaker at Traub Bros. & Co.'s store had spoken of refusing to temporarily store goods for Hellerich and that a brother-in-law of the latter had also talked of a similar proposition. Following this clue, he found that only a small portion of the stock had been transferred.

Aided by Detective Tuttle, he learned from expressmen that six barrels and a box of silver and heavy goods and a number of small boxes of stones and rings had been taken to Hellerich's barn adjoining his home at 25 Waterloo St. Bower and a clerk, McPherson Browning, then visited the house, but were met by Mrs. Hellerich, who refused to allow them to search the attic or barn.

They returned in the evening and found boxes containing a miscellaneous collection of precious stones, rings, etc., on the dining-room table. These they took and were proceeding to search the barn, Mrs. Hellerich accompanying them, when Edward F. Hellerich arrived and with the aid of a revolver forced Bower and Browning to give up the stock, although they told him they were acting as officers of the court and would account for the goods to the court.

Judge Swan was notified by telephone and at once went to his court where, on affidavit by Bower, he issued a search warrant. Hellerich's attorney went out to the house with the deputy marshal and, on his statement, the goods were given up.

Referee-in-Bankruptcy Joslyn was summoned from Bay City and held a night session, Thursday, at which Edward F. Hellerich and A. Reiche and F. Wettling, clerks, were examined. Young Hellerich said that he had no knowledge of the manner in which the property got to his father's house. He declared that he was under the influence of liquor when he drew his revolver.

Clara Hellerich, a daughter, was examined Friday and testified in a somewhat similar manner.

The inventory made by Davis, as trustee, exceeded $12,000, but this was by listing articles at cost price and the receiver is informed that much of the stock is old style and will not bring anything like the inventory price. The articles recovered from Hellerich's house, which include many fine diamonds, have not been appraised.

Before attempting to search Hellerich's house, an attempt had been made, through his brother-in-law, to have him account for all stock supposed to be missing.

Involuntary Petition in Bankruptcy Filed Against Jones & Dreyer, an Instalment Concern.

CHICAGO, May 29.—An involuntary petition in bankruptcy was filed to-day against Jones & Dreyer, a corporation selling diamonds and jewelry on the instalment plan at 269 Dearborn St. The petitioning creditors are S. Lazarus & Co., creditors for $2,800, and S. J. Sou and Despres, Bridges & Noel. The corporation is composed of W. D. Dreyer, president; F. D. Jones, treasurer, and Geo. V. Brown, secretary.

Inasmuch as the greater part of the liabilities of about $135,000 were owing to 11 eastern creditors, it was originally thought best to appoint trustees to administer the affairs of the corporation instead of throwing it into the bankruptcy courts. W. S. Sparrow, western representative of Stern Bros. & Co., who is also a diamond merchant on his own account; Maximilian Ellbogen, of the Stein & Ellbogen Co., and John Heiser, of Ludeke & Heiser, were selected as trustees. All interested creditors, with few exceptions, agreed to the friendly trusteeship, and matters then looked bright for an economical settlement. The exceptions to be overcome were the holders of $12,000 worth of notes given by Jones & Dreyer to Chas. F. Wood & Co. and Kleinschmidt, Howland & Co. The notes had been turned over to third parties, and as the latter refused to take less than the face value of the notes, and as the trustees did not see fit to pay the face values, the petition in bankruptcy followed.

It was learned that $30,000 worth of diamonds were hypothecated by Jones & Dreyer for $13,000. Experts are at work on the books, and a complete statement is expected soon.

F. D. Jones, who has resided in Chicago for over 20 years, was at one time employed by the Singer Mfg. Co., and later by Loftis Bros. & Co. for five years as advertising manager. At the same time he conducted a small advertising business on his own account. Dreyer was also previously employed by Loftis Bros. & Co. as jewelry buyer for one year. Previous to that he was employed as salesman in one of the Goldsoll stores. He was at one time watchmaker for the Siegel-Cooper Co. here.

In 1904 the two men incorporated the Boylston Diamond Co., a mail order concern, and dealt in imitation diamonds. They continued under that style until February, 1905, when they engaged in business as a partnership under the name of Jones & Dreyer.

May 15, 1905, they again incorporated under the State laws of Illinois, with an authorized capital stock of $10,000, and at that time $6,000 in cash was paid in and $4,000 in merchandise, stock, fixtures, etc., made up the total capitalization. They subsequently increased their capitalization to $50,000. The concern dropped the imitation business and took up the instalment business in genuine diamonds, watches and fine jewelry.

Last year the company was embarrassed. It was finally granted a 15 months' extension at 6⅔ per cent. a month by the larger eastern creditors. The company then claimed to have stock of $90,000, accounts of $80,000, and to owe for merchandise about $40,000. It paid the first instalment when due, but could not meet the second, and notified the creditors to that effect

Many Jewelers Lodge Complaints Against the "Knickerbocker Clock Co.," Brooklyn, N. Y.

Several jewelry firms in different parts of the country have recently complained of the business methods of the Knickerbocker Clock Co., which had an office at 901 Lexington Ave., Brooklyn. It appears from what the jewelers say that they have sent the concern checks for goods ordered, but have not received the stock. The clock company sent out circulars advertising clocks for sale.

Anderson Bros., Lisbon, Ill., write that they sent the required amount of money and waited a month for a clock, and then wrote the firm and received an answer to the effect that the company was behind in filling orders. After waiting another month, Anderson Bros. wrote again, and got a cut to be used in the newspapers to advertise a "Father Knickerbocker Clock." After waiting two weeks longer they received a letter from the Xylo Mfg. Co., Cobleskill, N. Y., stating that if the concern would buy four clocks for $24 the clocks would be sent C. O. D. The Xylo Co. wrote that the Knickerbocker concern was out of business.

H. L. Weatherwax, Hatton, N. Dak., is another complainant against the treatment received from the Knickerbocker Clock Co

Mortimer Warren, it is claimed, is the proprietor of the Knickerbocker Clock Co. The place of business was closed by a city marshal, May 21, on an attachment for $237 by the "Peck Press," New York.

The South Dakota Retail Jewelers' Association met at Watertown, May 12 and 13, and elected the following officers: President, H. G. Mitchell, Sioux Falls; vice-president, Chas. F. Halbkat, Watertown; secretary, A. W. Boedisch, Aberdeen; treasurer, H. C. Middlebrook, Huron; directors, F. C. Arns, Doland; R. W. Kelner, Clark; Daniel Sharp, Brookings. Delegates to the national conference—W. H. Booth, Sioux Falls; Carl Damuth, Redfield; alternates, A. H. Mann, Volga; Mrs. Fritz, Sioux Falls.

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Precious Stones and Pearls.

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MATCHED PAIRS FOR EARRINGS The Largest and Finest Assortment in the Market, Mounted and Unmounted.

More Jewelers Make Charges Against S. K. Reich, the Alleged Money Switcher.

SYRACUSE, N. Y., June 1.—Chief of Police Cadin is weaving a web about Samuel K. Reich, the alleged "money switcher" under arrest here. The local police appreciate the aid of THE CIRCULAR-WEEKLY in rounding up the many victims. The work could not have been so effectively accomplished through police channels. The identification of the prisoner is said to be positive and complete.

Reich has maintained a degree of stolidness that surprises the local police officials. He has boldly resisted attempts to put him through the third degree.

Reich's case will be presented to the next Grand Jury. The district attorney will try to have him indicted for defrauding Adolph Roth's clerk. Should a jury free him here there will be warrants ready from other places. Reich is in frequent conference with Joseph Bondy, his attorney.

Mrs. B. Blumenstock, 48 Rivington St., New York, was one of the complainants. She said that Reich visited her store May 12 and asked her to show him some diamonds. She secured $850 worth of stones from a diamond dealer and negotiated a sale to Reich, she said. The money was counted out in a back room in the Rivington St. store. Mrs. Blumenstock counted the money and then her daughter did. It was short the customary dollar and Reich took the roll, acknowledged the error and produced another dollar. Reich then took the diamonds away. When Mrs. Blumenstock went to put the money in her safe she had only $14 in bills of $1 each.

Reich was brought into Chief Cadin's room, dressed the same as when he visited Mrs. Blumenstock's store. "That's the man," cried Mrs. Blumenstock. Then she fell in a faint at his feet.

"I never saw this woman before in my life," said Reich. "Who is she?"

Mrs. Blumenstock soon recovered consciousness. She pleaded with Reich in Yiddish, begging the return of the diamonds, but Reich insisted that she had made a mistake.

Several other jewelers have identified Reich. The prisoner has denied ever seeing any of his accusers.

Michael F. Schiavone, Chicago, looked Reich over and said he believed the prisoner was the man who swindled his cousin, Arthur Sicilla, an Italian jeweler, at Halstead and Milwaukee Sts., Chicago, out of $1,045 worth of diamonds. Sicilla got $19 in the switching process. Reich told Schiavone that he must be mistaken. Schiavone left for New York. He did not get any information out of Reich.

Chief Cadin wonders what Reich has done with all the diamonds he is accused of having secured.

A daylight robbery of a show case belonging to I. Davis & Sons, who conduct a pawnshop at 49 State St., Rochester, N. Y., occurred early one morning recently. The loss of a quantity of diamonds, pins, rings and earrings was reported soon after certain persons who stood near the case had gone away.

The Wm. A. Read Co., Providence, R. I., Makes an Assignment.

PROVIDENCE, R. I., May 31.—The Wm. A. Read Co., conducting a jewelry manufacturing business at 116 Chestnut St., has made an assignment to George H. Raymond, of the law firm of Bassett & Raymond. The concern, of which Wm. A. Read is treasurer, was incorporated under the laws of Rhode Island with a capital stock of $25,000, of which $18,000 was paid in by W. A. Read in the plant and stock which he owned. The sum of $7,000 in cash was paid in by Thomas S. Jackson, John Wright and Mr. Read.

The latter began business in Attleboro Falls about 33 years ago with E. Whitney, the firm being known as E. Whitney & Co. The concern subsequently dissolved and Mr. Read continued alone for some time. In April, 1890, H. A. Lincoln was admitted to partnership under the style of Read & Lincoln, and a short time afterwards the business was moved to Providence. Mr. Lincoln sold his interests in 1906 to Walter Midwood, and the business was incorporated with an authorized capital of $50,000.

About four months later Mr. Midwood sold his interests to Mr. Read and took in part payment a note for $3,000 which was secured by a chattel mortgage on the plant. Read then continued as Wm. A. Read & Co. until the incorporation of the present company. According to the records the chattel mortgage was discharged Dec. 5, 1906.

The amount of the assets and liabilities is unknown.

G. C. Rengalle, Sandusky, O., Files Petition in Bankruptcy.

SANDUSKY, O., May 27.—G. C. Rengalle, who had been engaged in business here since 1895, has filed a petition in bankruptcy in the United States Court at Toledo through Attorney D. B. Fisher.

The liabilities are given as $2,500 and the assets as $1,500. Mr. Rengalle, who is about 56 years of age, carried a moderate stock and was always considered a practical and competent business man.

Importations at the Port of New York.

Weeks Ending May 25, 1907, and May 23, 1908.		
China, Glass and Earthen Ware:	1907.	1908.
China	$78,349	$37,010
Earthen ware	12,129	7,442
Glass ware	26,451	22,152
Optical glass	1,665	987
Instruments:		
Musical	17,143	7,304
Optical	11,611	9,569
Philosophical	2,115	4,983
Jewelry, etc.:		
Jewelry	9,343	4,085
Precious stones	581,613	83,012
Watches	23,803	24,264
Metals, etc.:		
Bronzes	5,747	1,029
Cutlery	39,317	30,765
Dutch metal	2,022	2,095
Platina	4,055	57,822
Silverware	77	382
Miscellaneous:		
Alabaster ornaments	.....	.....
Amber	12,169	8,409
Beads	2,239	599
Clocks	6,074	4,195
Fans	5,787	2,262
Fancy goods	9,273	7,281
Ivory	43,476	61,351
Ivory, manuaftcures of	1,180	981
Marble, manufactures of	7,903	6,492
Statuary	836	7.498

Death of Robert Blittersdorf.

PHILADELPHIA, Pa., June 1.—Robert Blittersdorf, a manufacturing jeweler, who for a quarter of a century had been active in the Philadelphia wholesale trade, died last week, after an illness of three months. Mr. Blittersdorf, at the time of his death, was in the employ of C. R. Dankworth, manufacturing jeweler, 725 Sansom St.

Some years ago Mr. Blittersdorf had a factory of his own at 733 Sansom St. He had at various times been associated with Julius Windner, W. W. Fulmer and other prominent manufacturing jewelers.

Mr. Blittersdorf was of a companionable disposition and made and held many friends in the trade among whom profound regret was expressed at the news of his death. He made for himself a reputation as one of the best jewelry repairers in this city.

Death of E. L. Wentworth.

KASSON, Minn., May 29.—E. L. Wentworth, a well known jeweler of this place, died suddenly, this morning. The deceased had been engaged in business in Kasson for the past six years.

Mr. Wentworth first started in the jewelry business at Minneiska, Minn., in 1889, and after a career of nine years moved to Clairmont. In 1901 he located in Eveleth, where he remained until 1902, when he came here.

The deceased, who was about 48 years of age, is survived by a widow. He was always considered a capable business man and enjoyed the esteem of all who knew him.

Boston Jeweler, Previously Reported Missing, Files a Voluntary Petition in Bankruptcy.

BOSTON, May 29.—Samuel Zummelman, 18 Endicott St., residence Somerville, Mass., has filed a voluntary petition in bankruptcy, at the instance of Jacob Naigles, Smith, Patterson & Co. and Sam. Adelberg, whose claims aggregate $1,786.

Zummelman was reported a few weeks ago as missing from his usual place of business, and his whereabouts could not be learned. There are a number of creditors in this city to whom are owed large amounts, principally for diamonds.

He established an excellent credit last year, having paid his bills promptly and the prevalent impression was that he was doing a prosperous business. One firm is a creditor for upward of $1,500, another prominent house is owed about $250, and there are numerous others whose claims vary from $100 up. It is believed that the total indebtedness is about $30,000.

R. A. B. Cook has been appointed receiver.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
May 25	24 9-16d.	$.55¼
" 26	24 11-16d.	.55⅝
" 27	24 7-16d.	.55
" 28	24 3-8d.	.54⅞
" 29	24 7-16d.	.55
" 30 (Holiday)	.....	.....
June 1	24 7-16d.	.55

Death of William Weber.

PHILADELPHIA, Pa., June 1.—William Weber, one of the most prominent retail jewelers in this city, died Wednesday of last week at his home, 1624 E. Berks St. With his twin brother George and under the firm name of Weber & Bro. he had conducted a retail jewelry business at 2209 N. Front St. since 1881. The business has grown steadily, and to-day is one of the most prosperous in the city.

Mr. Weber had long been interested in the business development of Kensington. He was only 50 years old and had remained unmarried all his life, having his home with a sister. He was a member of Lodge No. 9, F. and A. M.; Kensington Chapter No. 233; Pennsylvania Commandery, Knights Templar; Philadelphia Consistory, Lu Lu Temple, Masonic Veterans and the Columbia Club.

Mr. Weber organized the Merchants' Electric Light Co., a Kensington corporation. His death in middle age is a source of widespread regret in the jewelry trade.

Maryland Retail Jewelers Hold a Special Meeting.

BALTIMORE, Md., May 30.—A special meeting of the Maryland Retail Jewelers' Association was held last night at the rooms of the Merchants and Manufacturers' Association.

The main speaker was J. P. Archibald, vice-president of the American National Retail Jewelers' Association, who dwelt on the benefits of organization. A. G. Regan, of the South Bend Watch Co., also delivered an interesting address along the same line. J. Engle, of J. Engle & Co., local jobbers, spoke on the relations of the jobber and the retailer.

Customs Cases Decided.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on toy clocks, reconstructed rubies and kindred lines have been announced in the last week as follows:

FANCY BOXES—TOY CLOCKS.—Protests of Butler Bros. The protests related to two classes of articles, one classified as fancy paper boxes under Par. 405, Tariff Act of 1897, the other as jewelry under Par. 434. The Board found the boxes to have been ornamented with a surface covering of decorated paper and held them to have been properly classified. The second class was found to consist of articles similar to those passed on in Abstract 17002 (T. D. 28448), and was held dutiable as toys under Par. 418, as claimed by the importers.

RECONSTRUCTED RUBIES—PRECIOUS STONES DRILLED.—Protests of Benedict & Warner. The protests were sustained as to reconstructed rubies and precious stones drilled. G. A. 6097 (T. D. 26586) and G. A. 6336 (T. D. 27278) followed.

RECONSTRUCTED RUBIES.—Protest of I. Guntzburger and protests of R. F. Lang *et al.* Protests sustained as to reconstructed rubies. G. A. 6336 (T. D. 27278) followed.

IMITATION PRECIOUS STONES.—Protest of Albert Lorsch & Co. Protest sustained as to imitation precious stones. G. A. 6289 (T. D. 27112) followed.

Goodfriend Bros.

Importers of

Pearls and
Precious Stones

CAMEOS

9=11=13 Maiden Lane

NEW YORK

PARIS
10 Rue Cadet

PROVIDENCE
212 Union Street

DAVID BONNIST

COCKROFT BUILDING, 71 NASSAU STREET
Corner John Street, - - - NEW YORK

DIAMOND CUTTING AND POLISHING

(15 Years with Messrs. S. L. Van Wezel)

I have opened a new cutting factory at the above address, and make a Specialty of
EXTRA FINE WORK in RE-CUTTING, MATCHING and REPAIRING
Special Arrangements for Out-of-Town Trade Write for Information

For Graduation Gifts

CROSSMAN COMPANY'S

Inexpensive Baroque Pearl Goods Are IT

PENDANTS, $2.00 UP HANDY PINS, $2.75 UP
VEIL PINS, $4.75 UP.

3 Maiden Lane, NEW YORK

LOUIS FELDENHEIMER

Importer and Cutter of

PRECIOUS STONES AND PEARLS

41 MAIDEN LANE NEW YORK



A Mr. Young has opened a store in the Free Press building, at Mesa, Ariz.

C. O. Winnemark has opened a store at Bessemer, a suburb of Pueblo, Colo.

V. Maston Brook, Kasson, Minn., recently opened a repair shop at Mantorville, Minn.

S. K. Hauley has opened a watch and jewelry repairing shop on High St., Womelsdorf, Pa.

M. W. Clements contemplates engaging in the retail jewelry business in Madison, Ga., in the near future.

N. B. Frederickson, Cottonwood, Minn., has arranged to open a jewelry shop in Scheele's drug store, at Woodlake, Minn.

A. C. Bay, formerly of Manson & Bay, San Bernardino, Cal., has opened optical parlors in the Auditorium building, at Los Angeles, Cal.

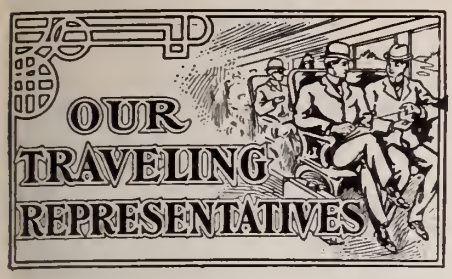
M. Willkow, New Brighton, Pa., has leased quarters in the Cook building, at Berlin, where he will shortly open a retail jewelry establishment.

Harry Echenbrecht has obtained quarters at 1614 Capitol Ave., Cheyenne, Wyo., where he has just opened a watch and jewelry repair establishment.

Trade Gossip.

The "Black Shield Watch Man" is the title of a supplement to the large tool and material catalogue issued by Swartchild & Co., Chicago. The present issue is replete with many new and exclusive articles, some of which are shown for the first time. Among the new articles enumerated and illustrated is a jeweler's work bench, with a zinc-lined apron drawer, with a screen or perforated center, through which the filings drop into a removable cup. Swartchild & Co. aim to continually place on the market the latest and best devices for the jeweler, and have been uniformly successful. The Black Shield Watchman will be sent free on application.

The Arnstine Bros. Co., Cleveland, O., has just issued a souvenir which is one of the most unique ever issued to the trade. While ostensibly a catalogue, the issue has none of the conventional features of one, but is more of a souvenir or year book. Its 128 pages of heavily coated paper are each 9 by 12 inches, and contain 150 excellent views both of the exterior and the interior of stores which are using the firm's method of merchandising. One of the principal features of the souvenir is a large double page, containing 96 photographs of the concern's customers, who are among the best retailers in the United States. The book is well printed and creditable in every respect.



A. I. Hall & Son's Mr. Arnold has just left San Francisco, Cal., on his trip through southern California.

The following were among the traveling representatives who visited Toronto, Ont., last week: L. Nusshaum, Goldsmith Bros.; A. L. Caron, Caron Bros.; Mr. Birchell, John Round & Sons; T. Emrich, Richard Emrich (Pforzheim, Germany); Charles M. Thompkins, James A. Pitts.

Traveling representatives in San Francisco, Cal., last week, included: Percy Wreighton, Durand & Co.; John Jepson, Riker Bros.; William Andrews, Allsop & Allsop; Rayhorn Clarke Smith, Geo. W. Smith & Co.; Lucius Taylor, Riley & French; Mr. Wilkins, Ostby & Barton Co.; George H. Remington, Maintien Bros. & Elliott.

Lancaster, Pa., was visited, recently, by the following traveling representatives: Arthur Totten, Sanshury & Nellis; Walter J. Mays, McIntyre, Magee & Brown; John Baker, Jacobson Bros.; Willie B. Ehlers, Ehlers & Co.; S. E. Hall, Kinney Co.; J. H. Sylva, New Haven Clock Co.; Fred Crane, Mandeville, Carrow & Crane.

The following traveling representatives were in Denver, Colo., last week: Wm. Rosenberger, A. Wallach & Co.; Benj. C. Crandall, C. H. Allen & Co.; Henry E. Hart, Albert Lorsch & Co.; Milton S. Rodenherg, Dunn & Rodenherg; Mr. Ketlety, A. H. Bliss & Co.; S. Caro, Chas. E. Hancock Co.; H. T. Daughaday, Providence Stock Co.; Mr. Dominick, F. H. Hahn & Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: I. L. Lake, Robbins & Appleton; Mr. Donald, H. D. Merritt Co.; B. Hyman, Hirsh & Hyman; James O. Otis, Harvey & Otis; A. H. Oakley, Thornton Bros. Co.; Mr. Frothingham, T. G. Frothingham & Co.; E. J. Walther, D .F. Briggs Co.; H. C. Wilson, Crescent Watch Case Co.; T. K. Benton, Geo. W. Parks Co.; Joe Franks, Susskfeld, Lorsch & Co.; Harry H. Miller, Hutchison & Huestis.

Traveling representatives in Omaha, Nebr., during the past week, included: George S. Melville, D. Wilcox & Co.; Rudolph Bruening, Schrader-Wittstein Co.; W. R. Shute, Day, Clark & Co.; H. A. Adams, Kraus & Deitsch; Meyer Lehmann, Ludwig Lehmann; De Lancey Stone, Shafer & Douglas; Thomas E. Rogers, Riker Bros.; Carl M. Fishel, Rice & Hochster; A. P. Wood, J. P. White & Co.; A. H. Baer, Attleboro Chain Co.; J. H. Crawford, J. W. Forsinger; E. N. Friedman, Will & Baumer Co.; Mr. Schreiher, Arnstein Bros. & Co.; Ira C. Jones, Chas. L. Trout & Co.; Mr. Lucas, Frank W. Smith Co.; William T. Smith, International Silver Co.; Leo Cahn, F. De Simone & Son; F. C. Dodge, Johnston Optical Co.

The following traveling representatives were in St. Louis, Mo., last week: E. A. Reed, Reed & Barton; F. R. Horton, Carter, Howe & Co.; F. C. Allen, Edmond E. Robert; C. T. E. Smith, Reed & Barton; Lester B. Smith, Dominick & Haff; Lewis P. Cook, S. Sternau & Co.; Mr. Lucas, Frank W. Smith Co.; W. H. Gregory, Strohell & Crane; M. H. Mason, James E. Blake Co.; John A. Abel, Abel Bros. & Co.; M. H. Kling, M. H. Kling & Co.; S. W. Smith, Roger Williams Silver Co.; S. Englander, Van Antwerpen van den Bosch & Co.; O. F. Samuelson, Towle Mfg. Co.; R. W. Sawyer, Shafer & Douglas; W. C. Sharkey, Leroy Mfg. Co.; George S. Melville, D. Wilcox & Co.; Thomas E. Rogers, Riker Bros.; Mr. Townsend Kreis & Hubhard; Henry H. Jacobson, Jacohson Bros.

Traveling representatives who called on the Cincinnati, O., trade, in the last week, included: Ben Sanfelder, W. M. Carr & Co.; M. Leon Elias, Mackey & Elias; John J. Moffitt, Battin & Co.; Harry E. Anderson, Gorham Co.; Millard E. Heise, Langfeld Bros. & Co.; Theo. L. Lyons, Lyons Gem Co.; Frank E. Wallis, T. W. Adams & Co.; W. Strauss, Jacob Strauss & Sons; Mr. Lucas, Frank W. Smith Co.; William A. Lamh, George H. Fuller Co.; L. W. Arnold, Western Clock Co.; R. L. Morehead, R. L. Morehead & Co.; Mr. Crossin, Crossin & Co.; C. W. Battey, Schofield, Battey & Co.; S. C. Wolf, Wolf, Bieber Mfg. Co.; Mr. Sherman, Estate O. M. Draper; Mr. Huebner, E. Huehner & Sons; Max L. Jacohy, Manchester Mfg. Co.; Milton S. Rodenberg, Dunn & Rodenberg; Charles L. Drown, Ostby & Barton Co.; H. Curtis, H. Curtis & Co.; William A. Cook, Fontneau & Cook Co.

News Gleanings.

S. P. Dayton, Milton, Pa., is out of business.

John Rupp has succeeded Rupp & Linn, Atchison, Kans.

Robert R. King has moved from Cheney to Wichita, Kans.

J. A. Todd & Co., Forth Worth, Tex., is out of business.

W. E. Avery has succeeded A. H. Ball & Co., Columbia, S. C.

Joseph P. Freund, Rochester, N. Y., has discontinued business.

A. Wolfert has succeeded Thomas S. Terry, Downs, Kans.

Thomas Schaumann, Wyanet, Ill., has gone out of business.

G. H. Baker has succeeded Harry C. Liebe, The Dalles, Ore.

E. L. Boucher, Clarton, Ia., has been succeeded by Morley & Pitts.

S. McCullom has succeeded E. J. Harrison & Co., Jamestown, O.

R. Hoskins has succeeded Mrs. C. J. Scott, Vermilion, S. Dak.

W. P. Sandy, Ellettsville, Ind., has gone out of the jewelry business.

The Logan Jewelry Co., Mangum, Okla., has sold out to W. H. Gray.

C. K. Weaver has moved from Miamisburgh, O., to Lawton, Okla.

The Gray Optical Co., Toledo, O., has just installed new fixtures.

The business of the late F. Lund, Rockford, Ill., has been discontinued.

Albert Clayman recently bought the Leo Skidmore store at Westfield, N. Y.

Charles H. Wallace, Washington, N. C., is no longer in business at that place.

J. C. Neal, Poughkeepsie, N. Y., returned recently from a short vacation spent at Pine Plains, N. Y.

A curator was appointed, May 26, for the insolvent estate of Abraham Marks, a wholesale jeweler at Montreal, Can.

Arthur Levy recently bought the old Borough Hall of South River, near Brunswick, N. J., and may move his store there.

L. J. Weikert was granted permission last week by the Common Council to place a clock on the curb line in front of his retail jewelry store in Waynesboro, Pa.

M. L. Yubas has bought out the business of M. Brown, 1708 Atlantic Ave., Atlantic City, N. J., and will conduct a jewelry and optical business at the old location.

Burglars recently broke into the retail jewelry store of Mills & Nealey, Underhill, Vt., and escaped with $400 in cash and jewelry. Thus far no clue has been obtained to the thieves.

E. A. Malsberry, Rockwood, Pa., has moved his stock into more commodious quarters in the Weisel & Holsapple building, where he has better facilities for his increasing business.

N. B. Blood, Laingsburg, Mich., was recently found in an unconscious condition in the Michigan Central Railroad yards of Owosso with a deep gash in his forehead. It is not known how he sustained his injuries.

Students in the senior class of the University High School have been engaged for five years in the construction of a giant clock, which is to be hung in the Mitchell Tower of the University of Chicago

William Martin and Frank Wilson, who confessed to the theft of three chains and a Masonic charm from R. D. Macdonald, Lima, O., April 11, were sentenced, May 23, to four years' incarceration in the penitentiary.

The S. A. Burgoyne Jewelry Co. was recently incorporated in Mobile, Ala., with a capital stock of $75,000, of which $42,000 has been paid in. The incorporators are: Silas A. Burgoyne, A. L. Stephens and G. H. Bixley.

Daniel Fink, foreman for Moise, Waldhorn & Co., 341 Royal St., was arrested about a week ago accused of receiving stolen property. Wm. Taber was also taken into custody. The alleged thefts have no connection with the business of the Waldhorn establishment.

Toledo jewelers are well represented in the list of contributors towards the entertainment of the national encampment of the G. A. R., which will be held in that city in September. Toledo jewelers have shown themselves to be among the most liberal business men in the city in this respect.

Thorpe & Hoberg, Sioux City, Ia., have offered a purse of $200 in cash to be distributed among the members of the Packer Baseball Club if the latter succeeds in securing first place at the close of the season. The sum of $100 will be given by the jewelers to be distributed in the same manner if the team should secure second place.

The silver service to be presented to the cruiser *Montana* by the State of Montana was taken recently from the store of Hight & Fairfield, Anaconda, Mont., and shipped to Helena, where it will be exhibited. The members of the commission which awarded the contract have sent a letter to Huber Bros., Dillon, Mont., under date of May 18, congratulating the firm on the excellence of the service and in the highly satisfactory manner in which the contract was executed by them, through the Reed & Barton Co.

Chief Donahue, of Omaha, Nebr., has received word from Lansing, Mich., that George D. Smith, alias Sherman W. Morris, alias Frank Shercliff, alias Kid McCoy, alias a number of other titles, has been arrested there on the charge of grand larceny, or highway robbery, and wants information about him. Shercliffe was the man convicted of the theft of the Pollock jewels in 1892, receiving a sentence in the penitentiary of 17 years, and later was the star witness for the State in the trial of Tom Dennison, charged with being his accomplice in the robbery.

Trans-Atlantic Voyagers.

Emil Lewy, of Lewy & Cohen, New York, sailed Saturday on the *Zeeland*.

D. H. Seckels, of Wm. Seckels, New York, sailed last Thursday on the *Derfflinger*.

James P. Harper, New York, sailed yesterday on the *Moltke*.

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FOR PRECIOUS AND
SEMI-PRECIOUS STONES

¶ We carry a large stock of American and imported rough precious and semi-precious stones.

¶ We solicit difficult orders and are thoroughly equipped to cut special designs or shapes, to match stones and to fill orders for stones that will harmonize or agreeably contrast with any fabric or gown.

¶ We turn out work with dependable accuracy and orders are usually filled the day they are received.

¶ We are continually cutting all kinds of cabochon and facetted stones, and manufacturers will find this branch of our stock especially interesting to them.

¶ We carry every precious and semi-precious stone but the diamond.

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DIAMOND IMPORTERS and MANUFACTURING JEWELERS
Memorandum Packages of Loose or Mounted Stones on request. We solicit Special Order Work.
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Boston.

The Waltham Watch Co.'s factory is now running five and a half days per week.

Ralph Patrick, recently engaged by the C. G. Aldrich Co., is outside salesman on suburban routes and eastern Massachusetts.

Charles A. Cooley, formerly head of the Bay State Loan Co., has taken quarters on the seventh floor in the Jewelers' building, and will enter the jewelry business.

The store of Patrick Dolan at West Quincy was robbed of about $100 worth of jewelry last Saturday night, entrance being effected by breaking a front window.

Joseph Cowan, formerly of 351 Washington St., has installed his office and factory in the Jewelers' building, 373 Washington St., occupying the premises recently vacated by Henry Cowan.

The June meeting of the New England Watchmakers' Club will be addressed by Alfred Fairbrother, Avon, Mass., who recently returned from a trip to New Zealand. He will give a talk on his travels, with stereopticon pictures, including views of volcanic eruptions witnessed by him. The Clarendon Street Baptist Church has offered the use of its auditorium for the event.

Herbert Silva, formerly with Henry Cowan, is now city salesman for E. A. Cowan. Tony Leary, of the material department of Henry Cowan, has also entered the material department of E. A. Cowan. Mr. Watson remains in charge of the Golden Lathe Repairing Co., which Henry Cowan retains, and the stock remaining unsold at the recent auction has been stored by Mr. Cowan, preparatory to his departure on an extended vacation trip to Atlantic City and other points for a respite from business.

Newark.

M. W. Boyle, Bloomfield, N. J., has purchased the business of the late Theodore M. Willis, at 622 Bloomfield Ave., Montclair, N. J.

H. R. Meyers has bought the business of S. Berger, 427 Grove St., Jersey City, N. J., at public auction. Mr. Meyers took possession of the store on Tuesday of last week.

Samuel Seff, 67 Market St., reported last Friday that a stranger had stolen a diamond ring valued at $78. The man was examining the ring, pretending that he intended to make a purchase, and suddenly ran away with it.

It is thought that the man who perpetrated the swindle on the Fiske-Johnson Jewelry Co., Minneapolis, some months ago, securing $1,000 in diamonds, has been arrested in New York State. He gave the name of "Dr. Maurice" in Minneapolis, and the description of the man arrested tallies closely with his. Mayor Haynes, Minneapolis, has been in the eastern cities. While at Cleveland he learned from the police of the arrest of the man in New York, and at once telegraphed the chief of police in Minneapolis. Similar operations have been carried on in the eastern cities, and it is thought that the same man did the work

Attleboro.

Harry Hull, of Barden & Hull, is home from a western trip.

Arthur McRae, of McRae & Keeler, has returned from a three weeks' fishing trip in Maine.

Edwin F. Leach, of the Leach & Garner Co., has purchased a Stevens-Duryea automobile.

Col. Sidney O. Bigney attended a gathering of prominent Republicans in Fall River, last Thursday.

Leroy McPherson, who until lately was the middle western representative of Riley & French, has been added to the traveling staff of the Standard Button Co.

The life of the Commission on Industrial Education has been extended for five years as a result of the vote in the Legislature last week. The Commission has particularly studied the textile and jewelry industries and submitted plans for schools.

The Old Colony Investment Co., Taunton, is contemplating the construction of a row of stores on Washington St., in that city. Last year the company had plans for a big jewelry factory building. An officer of the company says that the latter plan has not been abandoned.

Harold O. Bigney, son of Col. Sidney O. Bigney, has been exonerated from all blame in the death of Mrs. Matilda Brooks, Mansfield, O., who was hit by an automobile owned by Mr. Bigney. A hearing was held in the Boston Municipal Court Monday of last week. It was found that Mrs. Brooks backed into the machine.

Charles M. Robbins, of the C. M. Robbins Co., was married Wednesday, June 3, to Miss Swint, of East Boston. The wedding was attended by immediate relatives. It took place at the bride's home in East Boston. After the ceremony Mr. and Mrs. Robbins left on a short wedding tour. On their return they will make their home at West Harwich.

Thomas E. McCaffery, a member of the Electric Chain Co., and of the Hanson, Bennett Co., was honored Monday of last week by the Attleboro Lodge of Elks, who presented to him a handsome past exalted ruler's emblem made of solid gold. The F. I. Gorton Co., North Attleboro, were the makers. Mr. McCaffery responded with a few words expressing his appreciation.

Eugene Frank Fales, former salesman for W. H. Luther & Son, Providence, R. I., died Tuesday of last week at his home in Norton. Mr. Fales was obliged to give up business about six months ago because of ill health. He was born in Rehoboth 33 years ago. Before becoming a jewelry salesman he was postmaster at Norton and conducted a general store. Mr. Fales was married three years ago to Miss May Blindbury, Detroit, Mich., who with his mother and twin sister survive.

Charles W. Brown, Charleston, W. Va., was recently chosen grand commander of the Knights Templar of West Virginia at the 34th annual conclave, held in Huntington. The office to which Mr. Brown has been appointed is the highest of the order in the State.

North Attleboro.

George L. Paine returned last Tuesday from a western trip.

The George L. Paine Co. is working on a 13-hour daily schedule.

Whiting & Davis will open, Aug. 1, a Chicago office at 103 State St.

Robert Clampitt is traveling through New England for C. Ray Randall & Co.

Edgar Codding was in New York the past week on business for the Codding & Heilborn Co.

John Greason, a Newark (N. J.) jeweler, was the guest last week of Walter Ballou, of R. Blackinton & Co.

George S. Semple, William B. Peckham and Frank Kennedy, all of New York, were here for Memorial Day.

Patrick Dunn, formerly superintendent of the Paye & Baker Mfg. Co., has taken a position as foreman of the George W. Dover Co., Providence, R. I.

S. E. Coombs, of Paye & Baker Mfg. Co.; Harry Fisher, of Furbush, Swift & Fisher, and Charles Whiting, of Whiting & Davis, returned from extended trips in the past week.

A granite fountain was dedicated in Plainville Saturday as a memorial to Joseph Turpin Bacon, a pioneer jewelry manufacturer, who was greatly instrumental in building up the town. The fountain cost $800 and is the gift of the ladies of Plainville.

The announcement was made last Thursday by Lewis M. Reeves, who is in charge of the affairs of the Jewelers' National Bank, that a second devidend of 30 per cent. would be paid in July. The first dividend was 60 per cent. It is expected that eventually the depositors will get 100 per cent. The early date of the second disbursement was in the nature of a pleasant surprise.

Providence.

C. D. Bieber, of the Wolf-Bieber Mfg. Co., New York, is registered at the Narragansett Hotel.

Harry Robinson, formerly of the Attleboros, has been engaged as foreman for the W. C. Greene Co., in this city.

James Smith, of Smith Bros., last week, took a 30-mile jaunt on foot through the woods of western Rhode Island and eastern Connecticut.

George M. Baker, the refiner, and C. Fred Munroe, his traveling representative, have arrived home after a long trip to the Pacific Coast.

The stock owned by William A. Read, in the William A. Read Co., Chestnut St., has been purchased by Arthur P. Watson, a druggist of North Attleboro.

Frank Reynolds, of the Cory & Reynolds Co., has returned from a European trip. He went to Paris to meet his daughter, who has been circling the globe.

From Secretary Lawton, of the Gorham Mfg. Co., it is learned that that company's factory in Elmwood is now running on full time and with a full force of hands.

Some of the students at Brown University were entertained Sunday evening in Crescent Hall by the local lodge of I. O. B. B., of which Harry Cutler, president of the New England Mfg. Jewelers and Silversmiths' Association, is the vice-president. Mr. Butler was one of the speakers at the reception.

George B. Champlin, of the S. B. Champlin Co., this city, recently purchased the property of the Commercial Machinery Co., at the corner of Commerce and Bailey Sts., in the business center of Pawtucket. The price paid is said to be $29,500.

Among the imports received in this port last week were the following: Three packages of imitation precious stones from Bremen, one package of imitation precious stones from London, and two packages of silverware from Southampton.

James Travis was recently arrested in Fall River on a charge of selling jewelry without a license. When searched at the police station the prisoner had in his possession several watch movements and gold rings. He claimed that he had purchased the jewelry at an auction sale.

The Federal Grand Jury, on Wednesday, brought in an indictment against William W. Sayles on a charge of using the mails for the alleged purpose of extorting money from Henry A. Kirby, a prominent jeweler. In the declaration, which District Attorney Wilson presented to the jury, two letters, which, it is alleged, Sayles sent to Mr. Kirby, were exhibited. On receiving the letters Mr. Kirby turned the matter over to the police.

Among the buyers who were registered here last week were: A. L. Stone, of Stone Bros., Chicago; J. L. Florsheim, of the J. Florsheim Co., Chicago; Kadden Bros., Philadelphia, Pa.; Jacob and Joseph Weinnmann, of Weinnmann & Co., Philadelphia, Pa.; S. Davis, of Simon Davis & Co., Pittsburg, Pa.; I. N. Hahn, of the S. A. Rider Jewelry Co., St. Louis, Mo.; S. Langsdorf, of Langsdorf Bros. Jewelry Co., St. Louis, Mo.; Stern Bros., New York; Miss Grossman, of Nussbaum, Gellner & Grossman, Cleveland, O., and N. Zigayer, of the United States Jewelry Co., Montreal, Can.

Minneapolis and St. Paul.

Nic. Waldin, with L. C. Gaus & Co., Minneapolis, who has been ill, is now recovering.

B. F. Simpson & Co., Minneapolis, has fitted up new quarters with complete new fixtures and fittings.

The sale of the stock and fixtures of Max B. Witebsky, Minneapolis, has been set for June 1. The trustee was authorized to sell the stock at not less than 75 per cent. of the appraised value. It is understood that Witebsky will seek to re-engage in business after the completion of the bankruptcy proceedings.

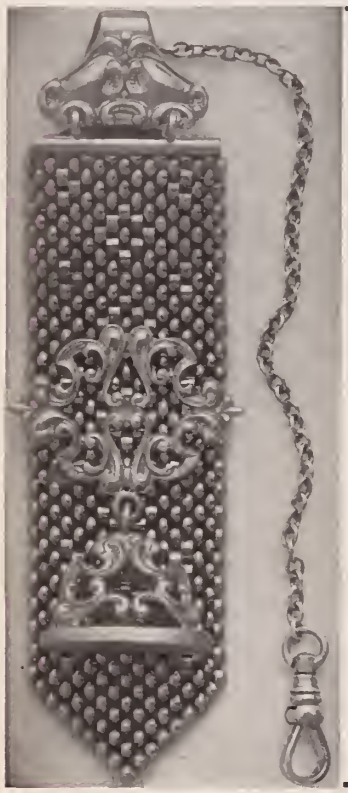
Among those who were present at the recent convention held in Watertown, S. Dak., were: I. M. Radabaugh, Hastings, Minn., national secretary; A. C. Maxwell, Arlington; D. Sharp, Brookings; R. W. Kelner, Clark; F. C. Arns, Doland; H. C. Middlebrook, Huron; H. A. A. Mann, Volga; Messrs. Halbkat, Nelson and Harrington, Watertown; J. A. W. Voedisch, Aberdeen; Charles Beard, St. Paul, Minn.; B. H. Wiggins, South Bend, Ind.; V. S. Radabaugh, Carthage. C. F. Halbkat was elected chairman and A. W. Voedisch secretary at the convention.

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We also make a nice line of Brooches, Hatpins, Scarfpins, Barrettes, etc., that should demand your attention.

Ask your jobber, and if unable to obtain them from him, advise us who he is, and we will make arrangements for you to get them.

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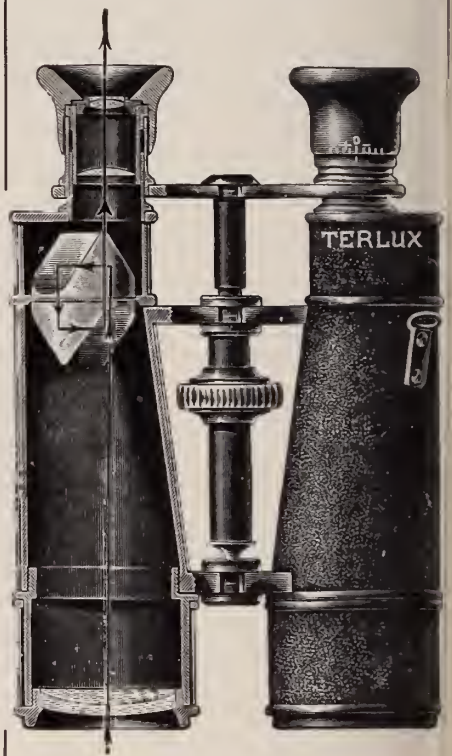
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¶ Four years on the market.

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¶ Superior in every respect.

¶ Have no equal.

PRICE MODERATE

¶ Made in 6x, 9x, 10x, 12x, 15x and 18x powers.

¶ Descriptive Booklet upon application.

Sussfeld, Lorsch & Co.

Importers

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Philadelphia

A. J. Henry, Annville, Pa., visited this city last week.

William Huber, Ulmer, N. J., has moved to Port Norris, N. J.

C. E. Hinkle, Ephrata, Pa., was a visitor to this city's trade last week.

Ferdinand Levy, 9th and Chestnut Sts., returned last week from an extended southern trip.

J. W. Parrish, Newark, Del., who has been seriously ill with rheumatism for a few weeks, is convalescent.

George J. Koehl, 1020 Chestnut St., watchmaker for the trade, is reported to be ill at his home in the country.

John Bechtel, 135 S. 7th St., has been extended the sympathy of his friends on account of the recent death of his father.

Chas. P. Meyer, 929 Passyunk Ave., has opened his Summer home at Palmyra, N. J., to which he has moved with his family.

The Bailey, Banks & Biddle Co. has the contract to furnish the prizes and trophies to be awarded at the Wissahickon Dog Show.

John Miller, with L. P. White, 9th and Chestnut Sts., spent a few days last week with S. Kurtz Zook, a prominent retailer, Lancaster.

Isadore S. Braveman, a Reading retailer, who recently went into bankruptcy, has applied for his discharge in the United States District Court.

Robert Coates, with L. P. White, wholesaler, 9th and Chestnut Sts., moved last week with his family into his new Summer home at Pitman, N. J.

The Hoover & Smith Co., 618 Chestnut St., exhibited last week the silver cups and prizes awarded at the Intercollegiate meet on Franklin Field, Memorial Day.

Ed. Sickles, of M. Sickles & Sons, has taken a cottage at Atlantic City for the Summer. Lou Sickles, of the firm, has leased a Summer place at Wyncote.

Cups and trophies for the Philadelphia Polo Club tournament were displayed last week by J. E. Caldwell & Co., who have the contract for their designing and making.

Thomas Judge, with Joseph B. Bechtel & Co., has returned from a canvass of the State trade. Mr. Bechtel is making this week a tour of the coal regions for the first time in five years.

Col. J. Warner Hutchins, president of the Jewelers' Club, 728 Sansom St., opened his cottage at Chelsea, Atlantic City, Thursday of last week. Col. Hutchins will spend the Summer at the shore with his sisters.

L. P. White, R. C. Wilde and Andrew Smith, all in the Burd building, 9th and Chestnut Sts., and Captain George Bowen, Bridgeton, N. J., leave this week on a fishing trip to Ledge Light in the Delaware Bay.

Frank Leubro, with Maxwell & Berlet, silversmiths at 13th and Walnut Sts., died last week. Mr. Leubro was a young man who had been in the employ of Maxwell & Berlet ever since the firm started in business about four years ago.

Among the visitors to this city's trade during the week were the following: Karl Weidel, Trenton, N. J.; W. K. Schlotterer, Schwenksville, Pa.; J. A. James, Swedesboro, N. J.; A. M. Kendall, Millville, N. J., and William Beck, Vineland, N. J.

E. J. Berlet, of Maxwell & Berlet, who is president of the Walnut St. Business Men's Association, issued a call for a meeting of the association in the Poor Richard Club, Monday of this week. Mr. Berlet is taking an active interest in the improvement of Walnut St.

George Bush, of the Bush Mfg. Co., makers of jewelry cases, trays and boxes, 112 S. 8th St., was a passenger in one of the trolley cars which was wrecked in a rear end collision in Chestnut Hill Saturday, when three persons were killed and a score of people injured. Mr. Bush escaped injury and turned to the rescue of those who were injured.

Isaac Goldstein, who was arrested in New York about 10 days ago at the instance of Lewis Spielberger, referee in bankruptcy of the Reliance Mfg. Co., was brought to this city last week. Goldstein is accused of conspiracy with Abe Freedman, his former partner, to cheat creditors of the Reliance Mfg. Co. by secreting and removing assets of the firm and giving worthless checks.

Since the beginning of the season the Philadelphia Jewelers' Baseball Club has held a conspicuous place among the amateur teams of the city. Harry Smith, 717 Sansom St., who manages the nine, has been untiring in his efforts and has been successful in arousing the enthusiasm of the trade. William C. Robertson, 725 Sansom St., the captain, declares that his team is the best which has represented the jewelry trade of this city for years.

The building at the northeast corner of 8th and Sansom Sts., is being altered to make suitable quarters for the trade. Charles H. Dean, diamond broker, 717 Sansom St., has leased a store at 117 S. 8th St., in the altered building, and will open a handsomely furnished and equipped retail store. Isadore Sagorsky & Co., manufacturing jewelers, on the northwest corner of 8th and Sansom Sts., are reported to have an option on a suite of rooms in the building now being improved.

Lancaster, Pa.

Julian Brewster is spending a week in New York.

Warren Pfahler has gone to Buffalo on a business trip for a week.

Benjamin Lichtenstein paid a visit to Williamsport, Pa., last week.

John B. Roth, Jr., manufacturing jeweler, paid a visit to Reading last week.

Samuel Worhaftick, jeweler for M. Edelstein, was on the sick list last week.

Albert King has returned from a two months' western trip, which extended to San Francisco.

S. R. Kant, of the Non-Retailing Co., has started on an extended trip through Ohio and West Virginia.

A. L. Barr, with Augustus Rhoads, was among the Mystic Shriners who visited the Temple at Reading last Wednesday.

W. W. Hirlinger, Berwick, Pa., has sold out his business and taken a position with his brother, J. W. Hirlinger, of this city.

S. Kurtz Zook, last Thursday, attended the annual big dinner of the Wild Cat Falls Club, at their club house at Wild Cat Falls, on the Susquehanna River.

The jewelry stores had a half holiday on Memorial Day, and it was the first time in many years that the jewelry stores were closed on Saturday evening.

G. William Reisner has just finished for the Hill School, at Pottstown, Pa., 12 sets of gold and silver medals, prizes for the interclass athletic games there, June 6.

J. M. Kreider, a former Denver, Pa., jeweler, has just opened a jewelry store in the Mentzer building, at Ephrata, Pa., and has fitted up a very neat establishment.

Mrs. W. W. Marstella and daughter, Sandusky, O., have joined Mr. Marstella, who is a student in the engraving and watchmaking departments of the Ezra F. Bowman Technical School.

George Folckener, Shrewsbury, Pa., having finished a course at the Ezra F. Bowman Technical School as watchmaker, jeweler and engraver, has taken a position with Glenn C. Burrell, at Weston, W. Va.

The residence of David D. Lehman, broker, a former jeweler, was robbed last week of $100 worth of jewelry, and the thief overlooked a case upstairs containing much valuable jewelry formerly in Mr. Lehman's store.

J. Fred Crane, of Mandeville, Carrow & Crane, who makes it a custom to spend his holidays in Lancaster, was here for Memorial Day, the guest of Augustus Rhoads. It is his last visit for some time, as he soon leaves for a trip to Europe.

Canada Notes.

J. W. Fraser's store at Russell, Man., was recently damaged by fire.

Dayton Ostrosser, Englehart, Northern Ontario, is offering to compromise with his creditors at 25 cents on the dollar.

D. A. Kennedy, Cornwall, Ont., has assigned to George A. Stiles, and a meeting of creditors has been called for June 4.

Cecil Maynard, of the diamond department of Ryrie Bros., Toronto, Ont., leaves for Europe on a purchasing trip early in June.

Among out-of-town jewelers calling on the Toronto, Ont., trade last week was Wm. A. Young, London, Ont., and F. W. Spangenberg, Kingston, Ont.

Benjamin Kent, of B. & H. B. Kent, Toronto, Ont., has gone to New York and eastern jewelry centers on a buying trip, and before returning will go to Atlantic City for a rest.

Louis Asscher, of Joseph Asscher & Co., London, Amsterdam and Paris, the firm engaged in cutting the Cullinan diamond, was in Toronto, Ont., recently, as the guest of P. W. Ellis, of P. W. Ellis & Co.

Max Barnard, who is accused of stealing a diamond ring from the store of Galster Bros., 179 Queen St., W., Toronto, was arrested May 22. He walked into the police court as a spectator of the proceedings and was observed by the detectives.

J. J. Hall, the Cobalt jeweler, who had been accused of stealing silver ore, was discharged after a trial Wednesday last. He bought the ore from James O'Reilly. The jeweler was called as the main witness against O'Reilly, who was also acquitted.

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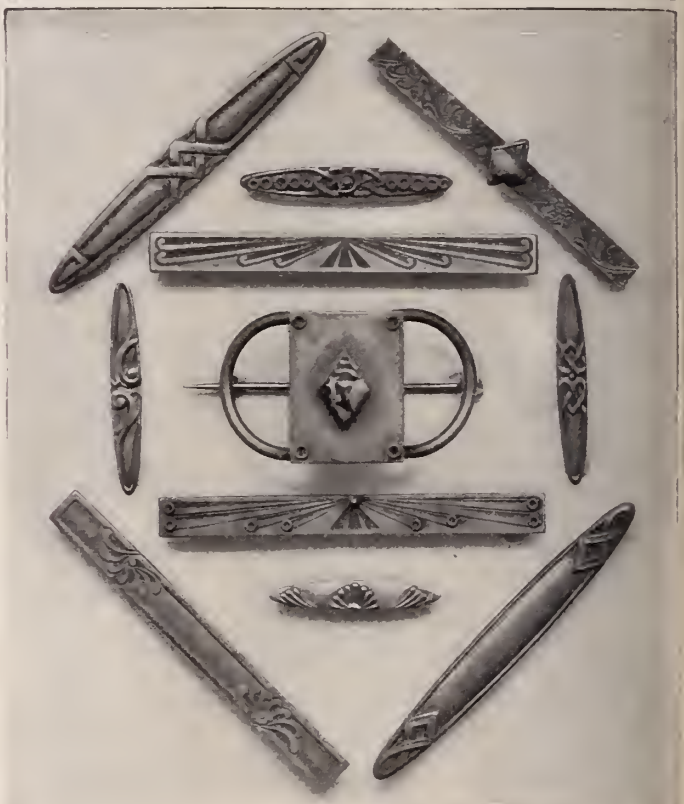
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Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:

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4 Doz. Package, assorted, - 50c
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Solid Copper, English Pewter Mountings.

Chafing Dishes

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Prize Trophies, Steins, Etc.

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Sufficiently powerful to prepare as complete a dinner on the dining table as on the kitchen gas range. An invaluable adjunct to the sick room, a home convenience at all times.

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This Alcohol Gas Stove is designed for use with any cooking utensil.

"METEOR"

Circulating Coffee Percolator

OVER 100 STYLES AND SIZES

Tea and Coffee Pots, Hotel Ware, etc., etc.

Manning-Bowman & Co. Meriden, Conn.

NEW YORK CHICAGO SAN FRANCISCO

Catalogue 53 J shows Complete Line.

Catalogue 51 J shows Prize Trophies and Cups only.



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¶ Vases, Loving Cups, Tankards and Special Pieces of every description, from the simplest to the most elaborate, in every style and at every price. Such, indeed, as cannot fail to appeal to the most exacting taste, are always in stock.

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THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Another Reported Process of Making Gems.

FROM Berlin has come the latest report, issued in the last week, in relation to a supposed discovery for making precious stones. As is usual, the daily press indicates that this being the latest invention is the most wonderful of all. The German inventor, it is reported, is already making rubies, alexandrite and possibly other kinds of gems in any and all desired sizes at prices sufficiently low to suit all, and he is getting ready to make, within a short time, all the other kinds of precious stones that are worth making and that are not now on his list.

Experts in precious stones in New York and elsewhere have become somewhat weary of denying the reports and rumors as to marvelous discoveries for making beautiful stones and pearls. The recognized authorities on gems smiled when they read the report from Berlin, and said that it bore the ear-marks of a series of similar rumors No specific details have been received as to the supposed process of manufacture, and so specific denials are out of the question. Many of these rumors are in the nature of repetitions of former newspaper stories, for which the space writers are responsible.

It has been pointed out frequently that the reconstructed ruby stands in a class by itself, as a stone produced by artificial means that is identical chemically with the natural gem. Various imitations of other stones have been put on the market as reconstructed stones or under similar names and the claims have been disproved. The artificial diamond, made by certain scientists, is made only at enormous cost and is nothing but grains of dust of no commercial value.

It has been well said that the value of the natural precious stone is due not only to its beauty, but to its rarity, and to the various interesting circumstances and conditions in which it is produced by nature.

Whenever a discovery in making precious stones is heralded in the press the claim is made that the stones are not to be distinguished from natural stones, not even by experts, yet no artificial or imitation stones have been made that cannot be distinguished from the natural stones by established methods of testing, if not by inspection with the unaided eye.

Selling Jewelry to the American Tourists.

THIS is the time of the year when the jewelers may with profit endeavor to correct certain misapprehensions which are responsible for American tourists buying in Europe much jewelry which otherwise would be bought in this country. Each jeweler can do a great deal in disseminating the information that jewelry of every kind may be bought to as good advantage and at as low prices in the United States as in the foreign capitals.

The chief error is undoubtedly the idea that because of the American tariff, levying a duty of 60 per cent. ad valorem on jewelry, therefore, the tourist may save the equivalent of such duty by making purchases abroad. The fallacy of this is known to every dealer, but the erroneous idea has spread to a great extent in the minds of people, especially of the people who make pleasure trips abroad.

Let the jeweler explain to prospective tourists the facts as to the tariff. He may point out that in the usual practice the 60 per cent. duty is paid only on mountings and that on cut precious stones and pearls, constituting the greater valuation by far, the duty is only 10 per cent. Practically the only saving that could result from the tariff law is the 10 per cent. duty that is assessed on cut stones and pearls. It is a matter of common knowledge, however, that the higher profits which the European dealers expect on the tourists' trade often do much more than offset the amount of duties that the buyer may avoid paying.

The jewelers of London and Paris and of other European centers, it is known, look eagerly to the trade of American tourists who, at this time of the year, begin to arrive in large numbers. Indeed, it is often said that many foreign dealers regard the American tourist as fair prey and that hardly any prices are too high for him.

Every large dealer knows of instances in which regular customers, after buying jewelry in Europe, have obtained prices on the same articles in this country and have found that the purchases could have been made here at prices below what were paid abroad.

It is to be noted that in the effort to save some money by not paying a duty the tourist quite often driven to commit perjury and smuggling, or attempted smuggling, and also runs the risk of having the property seized by the Government inspectors.

By explaining the facts to customers and friends who contemplate making trips abroad the jeweler will keep trade at home, to his own advantage and to the advantage of the jewelers of this country generally. The tourist who understands the conditions will explain them to others, and there will soon come about a better understanding of the subject, as a result of which the American jewelry trade will get a great deal of business that is now diverted to Europeans.

To insure publication all changes of copy for standing advertisements must be received not later than Friday noon preceding date of issue.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended May 29, 1908.

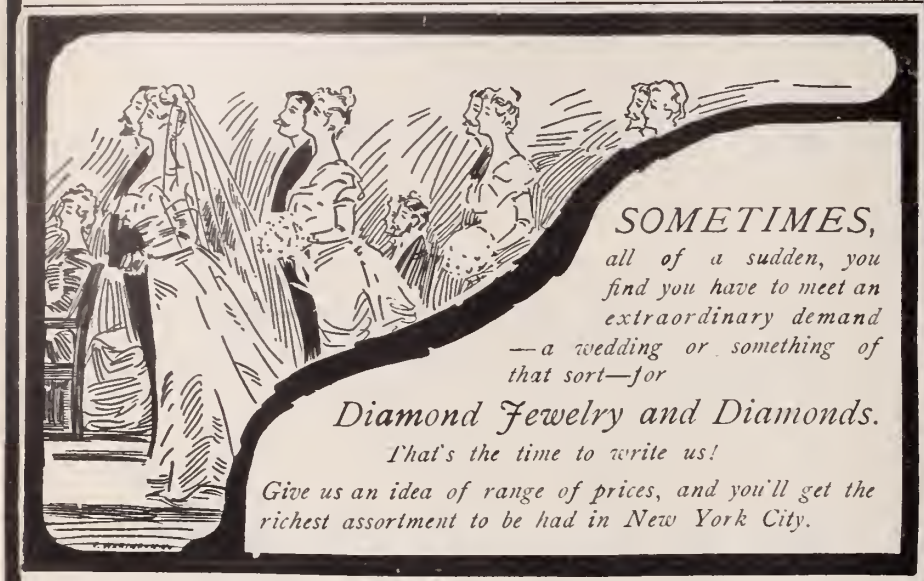
The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$3,921,385.50
Gold bars paid depositors	35,879.93
Total	$3,957,265.43

Of this the gold bars exchanged for gold coin are reported as follows:

May 25	$1,683,150.73
" 26	66,799.53
" 27	2,076,115.05
" 28	47,030.33
" 29	48,289.86
Total	$3,921,385.50

JUNE WEDDINGS



SOMETIMES, all of a sudden, you find you have to meet an extraordinary demand —a wedding or something of that sort—for

Diamond Jewelry and Diamonds.

That's the time to write us!

Give us an idea of range of prices, and you'll get the richest assortment to be had in New York City.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

¶ Ask to see it and look for our trade-mark—the imprint of originality and all that's good.

85 Sprague Street
PROVIDENCE, R.I.

H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

Connecticut

John W. Leavenworth and wife, Wallingford, returned last week from a pleasure trip to Boston.

The factory of the International Silver Co., Meriden, is now running on a 55-hour per week schedule.

L. E. Wilcox, of the supply department of the International Silver Co., Meriden, has taken a cottage at Indian Neck.

Robert Wallace returned home, about a week ago, to Wallingford, after an absence of several weeks spent in traveling.

Frederick J. Callahan, 21 years of age, for some time in the employ of the New Haven Clock Co., died suddenly at his home in New Haven, last week.

President H. L. Wade, of the Waterbury Clock Co., and Mark L. Sperry, both of Waterbury, have gone on a fishing trip to the Laurentian Club in Canada.

George M. Curtis, treasurer of the International Silver Co., Meriden, on Wednesday, enjoyed the felicitations of his friends, the occasion being the observance of his birthday.

Peter Sanford, an engineer in the employ of the Waterbury Clock Co., Waterbury, while running his automobile, accompanied by his wife and daughter, last Sunday, was suddenly stricken with heart disease in Oakville, and died in a short time.

Ransom S. Painter, at one time in the employ of the old Terry Clock Co., Waterbury, and later with the New England Watch Co. for about 20 years, died suddenly at his home at Newton Heights, Oakville, Saturday afternoon, aged 68 years. Mr. Painter, until February last, was in the employ of the American Ring Co.

Frank Tracheas, a Cuban 25 years of age, who finished a three months' sentence in jail, May 23, for the theft of a diamond ring from the store of Wm. J. Stevens, Trumbull St., Hartford, was rearrested as soon as released and taken to Springfield, on a similar charge. He agreed to go to Springfield without requisition papers.

Judge Reed, in the Supreme Court, Meriden, last Wednesday overruled the demurrer of the defendants in the foreclosure suit of H. B. Beach against the receivers of the Silver City Plate Co. and Sheldon B. Beach. The suit was brought by Attorney H. B. King to foreclose a chattel mortgage on the tools and machinery in the factory on Veteran St.

Erwin M. Bee, 30 years of age, and for some time employed as bookkeeper by the International Silver Co., Meriden, died Wednesday morning, at his home in Meriden, of Bright's disease, from which he had suffered for a long time. The deceased is survived by a widow and his parents. Mr. Bee was a member of the St. Elmo Commandery, Knights Templar, and the Keystone Chapter, Royal Arch Masons.

The C. F. Sherwood Co., Norfolk, Va., was recently incorporated with a capital stock of $60,000, of which $40,000 is paid in. The incorporators were: C. F. Sherwood, president; Wm. E. Gayle, vice-president; Ernest H. Hartsell, secretary, all of Norfolk. C. F. Sherwood has been engaged in the jewelry business for several years at 222 High St.

New York Notes.

The Kossuth, Marx Jewelry Co. is now located in new offices at 170 Broadway.

Emil Lewy, of Lewy & Cohen, 530 Broadway, sailed Saturday on the *Zeeland* for a buying trip.

Robert Steele, western representative of David Kaiser, 14 John St., returned Thursday from a trip.

Maurice Brower, 16 John St., who has just recovered from an operation for appendicitis, is again able to be at his office.

R. F. Bacon and E. L. Macwithey, who are employed at the Maiden Lane store of the International Silver Co., sailed, May 21, for Europe.

Levi Levy, Syracuse, N. Y., is in New York for the graduation of his son, I. J. Levy, from the medical department of Columbia University.

Visitors in New York in the last week included: H. C. Graffe, of Graffe & Stanek, Chicago; Jacob Greenberg, Sioux City, Idaho; J. T. Inman, Attleboro, Mass.

J. W. Sherwood, of the Solidarity Watch Case Co., returned, last week, from a 10 days' vacation, which was spent in the mountains in the upper part of New York State.

A movement is on foot toward the organization of a jobbers' association in this city, similar to those existing in other large jobbing centers. A meeting will be called in a few days.

Michael Levy, a salesman for C. P. Goldsmith & Co., 33 Gold St., is to be married, Sunday, June 7, to Miss Gertrude Windt. Miss Windt was formerly employed in the office of C. P. Goldsmith & Co.

The Solidarity Watch Case Co. has just completed extensive improvements in the cabinet work of its large safes. The improvements give the company much more storage space for its line of watch cases.

The Sheffield Silver Co. has been incorporated under the laws of New York State with a capital of $2,100. The directors are Max Hochman and Harry J. Moskowitz, New York, and Benjamin Cohen, Brooklyn.

A special meeting of the 24-Karat Club of New York City was held Thursday in the club rooms. Thirty new associate members were elected. The committee which has charge of arrangements for the annual outing, which is to take place Aug. 1, reported progress.

Sealed bids will be received June 5 on the stock and fixtures of Lindo Bros., 1157 Broadway, by A. H. Gleason, the receiver in bankruptcy. Should none of the bids be accepted the stock will be sold at public auction June 10, by Charles Shongood, auctioneer, on the premises of the bankrupts.

J. Abelow, 90 Graham Ave., Brooklyn, reports that a young man visited his place of business last Friday, offering for sale small pieces of aluminum which, the jeweler says, he represented as being platinum. The young man is said to be about 26 years old and well dressed. The story the man tells is to the effect that he has a friend who is a dentist in need of ready money and that he is trying to dispose of the platinum to help the dentist. It appears that several jewelers have been deceived by the scheme.

Charles S. Fries, who was arrested a short time ago, just after he had walked into the offices of Mathey Bros., Mathez & Co., 21 Maiden Lane, was sentenced by Judge Swan in the Court of General Sessions, last Thursday, to 11 months and 20 days in the penitentiary. It will be recalled by CIRCULAR-WEEKLY readers that Fries entered the Maiden Lane offices and represented himself as coming from another company. He said that he desired to get stock on memorandum. While he was looking at watches he secreted one. His act was seen by Alfred E. La Vigne, who recovered the watch and had the man arrested.

D. & A. Brinker, 49 Maiden Lane, who filed schedules in bankruptcy in the United States District Court, May 1, showing liabilities of $7,420, and assets of $3,712, have offered terms of composition which have been accepted by a majority of the creditors. A hearing will be held on the matter, June 8, asking that the composition be confirmed by the court. The composition offered is one for 30 cents on the dollar, payable in four promissory notes of the bankrupts endorsed by David Steckler to be paid as follows: 10 per cent. in two months, 7 per cent. in four months, 7 per cent. in eight months, and the remaining 6 per cent. in 12 months.

The gold taken last Wednesday for export to Europe by Thursday's steamers totaled $3,529,000, of which $1,500,000 was taken in coin and the balance in bars from the Assay Office. That so large an amount was obtainable from the Assay Office despite the recent exhaustion of the supply of export bars was due to the fact that half of the gold bars taken Wednesday was made up of small bars of only $500 value. These are known as jewelers' bars, and the charge made on them is five cents on each $100 value, or one cent more than the charge on the large bars. The takings of gold Wednesday bring the total exports of gold to Europe on the present movement up to $36,500,000.

Pawnbrokers throughout the city have been asked to be on the lookout for jewelry lost on Willoughby Ave., between Washington Park and Clermont Ave., Brooklyn, last Wednesday. The jewelry is valued at $2,000, and is the property of Mrs. W. P. Sullivan, 198 Clermont Ave., Brooklyn. The list is as follows: One plain dull gold bracelet containing five large diamonds, one chased gold bracelet containing five smaller diamonds, one pair large stone diamond earrings, one bar gold hoop pin containing three large diamonds, one sunburst pin with one diamond, one gold locket with picture, also one large diamond, attached to small gold chain, two solitaire rings and one three-stone diamond ring, and one cluster ring. A reward is offered for the recovery of the jewelry.

The exhibit of the work of all departments of the Pratt Institute, Brooklyn, will begin to-morrow from 2 P. M. until 10 P. M., and will continue Friday and Saturday from 10 A. M. to 6 P. M. Included in this exhibit will be the work of the department of jewelry designing and making. The exhibits to be shown this year are of special interest and show the high mark of proficiency attained by the students in this department. All the work is designed and modeled in wax, cast in plaster and then worked out in metal. Silver is used to a great extent in making the jewelry. Each student is encouraged to work along original lines. The course is generally under the supervision of W. S. Perry, director of the department of fine and applied arts, but immediately in charge of C. F. Hamann, an expert jeweler and an artist of training. Rudolph Hoffritz is the instructor of the evening classes. A visit to the exhibit will prove of much interest to dealers in artistic jewelry, and to manufacturers who are interested in the development of the artistic side of their craft.

A decision partially sustaining a protest made against duty assessed by the Collector on certain cut glass merchandise imported into this country by Samuel Buckley & Co., of this city, was handed down last week by the Board of United States General Appraisers. This protest related to tantalus sets, consisting of three or four cut glass bottles set in a wooden frame trimmed with metal, having receptacles formed therein for the number of bottles the frame is designed to contain. A swinging wooden arm, provided with a metal handle and lock, forms a part of the frame, and when unlocked may be swung downward, permitting the removal of the bottles. These tantalus sets were classified by the Collector of Customs as entireties, composed in chief value of cut glass, and were assessed with duty at 60 per cent. ad valorem under Par. 100. The protest against duty at 60 per cent. was based on the ground that the merchandise is chiefly composed of wood and as such dutiable at 35 per cent. Appraiser Sharretts in his decision, held that the Collector's decision be affirmed in regard to the bottles and held that the frames be dutiable at 35 per cent. as manufactures of wood.

A detective agency has issued to pawnbrokers in this city and vicinity a circular containing a description of jewelry which was stolen May 13, and about which there seems to be a great deal of mystery. No names have been given out by the detective agency. Following is the list of the missing jewelry: Gold watch, lady's hunting case; brooch, set with pearls and amethysts; brooch, with two and one-half carat diamond in center, surrounded by five smaller diamonds; brooch of Roman gold and green enamel, set with diamonds, pearls and emeralds; brooch of clover leaf design, set with pearls and diamonds; brooch of pearls, crescent shape; ring with two and one-half carat diamond; diamond marquise ring, with emerald in center; hoop ring, with two pearls and one emerald; diamond guard ring, with seven diamonds; ring with cluster of pearls and diamonds; dinner ring, with opal setting, surrounded by diamonds; diamond ring, Tiffany setting; plain gold bracelet; bracelet of Roman gold, filigree, set with three jade stones; long gold neck chain set with eight pearls; locket set with diamonds, long string coral beads and pendant of two large pearls, man's gold watch and chain, plated chain bracelet, pair pearl opera glasses, silver purse, bracelet set with pink coral, six

(*New York Notes continued on page 69.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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FRANK J. HEANEY, Vice-President
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James D. Lynch, Retired, 129 East 21st St., New York
Ranald H. Macdonald, of R. H. Macdonald & Co., Real Estate
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Edgar L. Marston, of Blair & Co.
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Charles Matlack, 70 State St., Boston
William H. Nichols, Chairman of Board, General Chemical Co.
William A. Nash, President Corn Exchange Bank
Robert Olyphant, of Ward & Olyphant
Charles A. Peabody, President Mutual Life Insurance Co.
William H. Porter, President Chemical National Bank
Frederick Potter, 71 Broadway, New York
Charles Richardson, 1307 Spruce St., Philadelphia
Henry Roth, 1562 Myrtle Ave., Brooklyn
Jacob H. Schiff, of Kuhn, Loeb & Co.
James Speyer, of Speyer & Co.
Sanford H. Steele, of Steele, Otis & Hall, Attorneys
Ellis D. Williams, 560 Drexel Bldg., Philadelphia
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81-83 FULTON STREET

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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 67.)

scarfpins, consisting of one amethyst pin, one amethyst with pearls, one green gold pin, one pin set with three pearls, one pin of pearls and diamonds and one coral pin.

Leo Goldsmith, 13 Maiden Lane, is ill.

Chas. V. Miller, Comanche, Ia., is a visitor in New York this week.

Sol Sprung, formerly at 126 W. 40th St., has moved to 1367 Broadway.

Max Kleinman, formerly at 41 Maiden Lane, has moved to 1367 Broadway.

James P. Harper, 37 Maiden Lane, sailed yesterday on the *Moltke* for Naples.

Isidor Shukovitzky, 177 Clinton St., is offering creditors 25 cents on the dollar.

D. H. Seckels, of Wm. Seckels, 65 Nassau St., sailed for Europe, last Thursday, on the *Derfflinger*.

Policeman William Roberts, of the traffic squad, returned to duty Monday at Broadway and John St. About six months ago he was badly injured while trying to stop a runaway horse. Friends in the Maiden Lane district are glad to see the good-natured "cop" back at his accustomed corner.

Burglars broke into L. Alexander's optical store at 541 Fulton St., Brooklyn, Sunday night by getting through a rear window. They opened the safe by operating the combination and took a quantity of gold fittings. How the burglars obtained a knowledge of the combination of the safe is a mystery.

The examination of Roy S. Cogswell, who was arrested in Batavia and brought to New York on a charge of grand larceny, was adjourned Tuesday of last week, for a week. The charge was preferred by Herman Levy, 65 Nassau St., who says that Cogswell obtained a $10,000 diamond necklace of him and then pawned it.

The Gorham Co. is now located in its new store in the Silversmiths building in Maiden Lane. The store is finished in mahogany and contains every convenience to add comfort and attractiveness. Large wall cases and abundant floor space afford an excellent opportunity for the display of goods. The new store is in its entirety a most attractive establishment.

The Brooklyn Purchasing Syndicate, through Frank Walker, auctioneer, will sell at auction, June 15, and the following days, owing to dissolution, the entire stock of diamond jewelry, precious and semi-precious stones, also the fixtures, including three large combination safes, of the firm of L. Stern & Co., on the premises, 118 Canal St. The stock will be on exhibition a few days prior to the sale.

Philip J. Mackey, Muscatine, Ia., a wholesale dealer in American pearls, was a visitor in town last week. He made his headquarters at the Astor House. Mr. Mackey, in speaking of the pearl fishing, said that there are now at least 3,000 men fishing for mussels along the Mississippi, Wabash and Illinois rivers. Beginning June 1 the efforts to restrict fishing in order to preserve the beds from excessive activity on the part of the fishermen start with the collection of a tax of $50, which must be paid by every man fishing for mussels in Illinois.

The native arts of the immigrant peoples in New York City were exhibited at Greenwich House, 26 Jones St., under the auspices of the art committee of the Neighborhood Workers' Association, on last Wednesday and Thursday. The exhibits were of metal, pottery, and various articles of household use, covering a wide variety of materials and designs, and many countries. There were rugs and laces of Ireland and Italy, the peasant costumes of many obscure provinces, a complete collection of Jewish ceremonial robes and altar cloths, brass and copper work, jewelry, and wood carving.

It was announced last week that early in the coming Winter there will be held in the Metropolitan Museum of Art an exhibition of modern German art, sent to this country by the German Government. The proposal for such a display was made in 1905 through Karl Buenz, German Consul-General in New York, but the trustees of the museum were compelled to decline because of lack of space. Mr. Buenz renewed the offer on May 12, and it was accepted unanimously by the trustees. The objects to be exhibited, consisting of paintings and sculptural works in bronze and marble, will be collected by a committee to be appointed and to act under the general supervision of the Art Director of the German Government, William Bode. It is believed that the exhibition will be most interesting.

Attleboro Jewelry Corporations File Annual Reports.

ATTLEBORO, Mass., June 1.—The annual statement of the Holbrook Mfg. Co. has been sent to the State Bureau of Corporations by Charles L. Holbrook, treasurer of the company, as follows: Machinery, $4,993; cash and debts receivable, $1,676; manufactures and merchandise, $6,059; patent rights, $17,500; good will, $3,000; profit and loss, $728; total assets, $33,956; capital stock, $29,700; accounts payable, $4,256.

Charles M. Robbins, treasurer of the C. M. Robbins Co., submits the following report: Machinery, $27,179; cash and debts receivable, $36,586; merchandise, $27,687; total assets, $91,452; capital stock, $40,000; accounts payable, $32,202; surplus, $19,250.

The figures presented by Frank L. Baker, for the Paye & Baker Mfg. Co., are: Real estate, $37,183; machinery, $61,299; cash and debts receivable, $35,384; manufactures and merchandise, $79,335; good will, $2,000; total assets, $233,201; capital stock, $80,000; accounts payable, $64,335; floating debt, $28,864; surplus, $35,134; reserve for depreciation, $24,848.

The report of C. Ray Randall & Co. is: Merchandise, $16,085; machinery, $17,865; cash and debts receivable, $41,283; manufactures and merchandise, $18,745; good will, $15,000; total assets, $108,978; capital stock, $40,000; accounts payable, $5,857; profit and lost, $3,121.

William N. Sherman, treasurer of the H. D. Merritt Co., gives the following report: Machinery, $20,100; cash and debts receivable, $74,277; merchandise, $24,000; good will, $24,900; total assets, $143,277; capital stock, $100,000; accounts payable, $6,920; surplus, $15,928; profit and loss, $20,429.

Death of L. D. Dufresne.

MONTREAL, Can., June 1.—The death occurred on Saturday of L. D. Dufresne, long and favorably known to the jewelry trade of this city. He started in business in St. Joseph St., now Notre Dame St., W., in 1869, and continued in active attention to it until four years ago, when he was compelled to retire owing to ill-health.

In 1878 he was appointed a justice of the peace. He was a keen lover of outdoor sports, and had held official positions in many clubs. He was of a generous disposition and did not overlook those less blessed with worldly possessions. He leaves a widow and six daughters.

The funeral will take place to-morrow morning from Mr. Dufresne's late residence, 59 Argyll Ave., to St. James Cathedral, thence to Cote des Neiges Cemetery.

The Silver Exhibit of the German Emperor at the Shipbuilding Exposition in Berlin.

The German Emperor will take part in this exhibition, which he will personally open on his return from the south as an exhibitor of a collection of models, in solid silver, of ships, yachts and prize trophies. The 15 silver ship models each represents a certain sailing type of a past century.

A Viking's boat, dating back to about 900, is the oldest and one of the few models still in existence. The original, from which it is copied, was 24½ meters long, five meters wide, and of 50 tons displacement, had a sail area of 70 square meters and carried a crew of 80 men. The next oldest model represents a Norman vessel of the 12th or 13th century, of about twice the above dimensions. Then there is a Mediterranean galley, a Hausa "cog," a Hamburg convoy ship and the English warship, *Great Harry* of the 13th to 16th century.

Germans will be especially interested in the first Brandenburgh-Prussian frigate, with the characteristic name for this by no means insignificant sea force of that period of "Elector Prince Frederick Wilhelm on Horseback." This model weighs 26 kilograms and was a gift from the Shipbuilding Society in commemoration of the Emperor's silver wedding of February, 1906.

No less interesting is a model of the most famous of all ships of the sailing period, Nelson's flagship, the "Victory," on which the great sailor met a victorious death at the battle of Trafalgar, Oct. 21, 1805. The schoolship *Grossherzogin Elisabeth* represents the modern type of sailing ship of the 20th century. Four other models show the sailing yachts *Welle, Komet, Iduna* and *Meteor*.

There is also a Chinese war junk, a gift from Prince Henry, as well as a life-saving boat, equipped in regulation style, from the Deutsche See-Berufsgenossenschaft, in the collection.

An investigation has been begun in relation to the death of Bertha Vanderbilt, the daughter of an Amsterdam, N. Y., jeweler. Her body was found, May 14, in the Raritan river, near Princeton, N. J., where she had been employed as librarian.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of — and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
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Vol. LVI. CHICAGO, WEDNESDAY JUNE 3, 1908. No. 18.

Chicago Notes.

Harry H. Miller, with Hutchison & Huestis, left last week on a trip northwest.

F. E. Wallis, with T. W. Adams & Co., made a week's trip to St. Louis last week.

E. A. Kelley, with L. H. Schaffer & Co., left last week on a trip to the middle west.

Cummings & Sutfin are successors to the firm of Cummings & Mahanna, Tobias, Nebr.

M. A. Johnson has bought out the interest of Mr. Boylan, of Boylan & Johnson, Denison, Ia.

J. W. Neashan, Ottumwa, Ia., stopped here on his return trip home from a visit to New York.

A 15 per cent. dividend was distributed among the creditors of the Madson-Steele Co., May 27.

Charles T. Spence & Co. will remove this week from room 601 to room 503, Columbus Memorial building.

Mrs. H. W. Allen, of Herbert W. Allen & Co., is spending a week or so with friends at Minneapolis, Minn.

F. L. Young, Mt. Vernon, O., was a recent visitor here. He purchased an automobile before returning home.

Hobson & Ramgren is the new style of the firm at Creston, Ia., Mr. Ramgren being the new addition to the partnership.

T. S. Simpson, of the Chicago office of the E. Howard Clock Co., returned last week from a three weeks' coast trip.

H. E. King is still a sufferer of rheumatism, which necessitates an occasional sojourn on his farm at Bass Lake, Ind.

F. H. Nelson, traveler from the Chicago office of Watson & Newell Co., returns this week from his territory, to be in until July.

Emil Despres, of Despres, Bridges & Noel, returned last week from a 10-day outing with Mrs. Despres, at French Lick Springs, Ind.

Mrs. August Johnson, wife of August Johnson, fountain pen manufacturer, is undergoing a serious surgical operation in a hospital here.

C. W. Harmon, general manager of Jos. Fahys & Co., New York, and H. G. Leavitt, from the factory at Sag Harbor, were recent visitors at the Chicago office.

Richmond A. Mead, treasurer of M. A. Mead & Co., will be married, June 3, to Miss Loretta O'Brien. The newly married couple will spend a month at eastern points.

H. C. Price, formerly in business in Philadelphia, Pa., has taken the position of head of the optical department of Otto Young & Co., made vacant by the resignation of J. G. Bass.

W. R. Stevens, of the Bay State Optical Co., leaves this week on a middle west trip. He will attend the convention at Kansas City, June 9, 10 and 11, of the Association of Opticians and Jewelers of Kansas and Missouri.

The marriage of Madeline Cohen, daughter of I. Cohen, 517½ S. Halsted St., to Benjamin Drell, is announced to take place June 10, at the West Chicago Club house. The young people will reside at 372 Ashland Ave.

George T. Bynner is now representing the firm of Kautzmann & Co. (formerly Kautzmann & Sussfeld) in the middle west. Mr. Bynner was with the old firm for some years, and is now out calling on his old customers.

J. H. Ralston, traveler for Despres, Bridges & Noel, has been given a month's leave of absence to recuperate from a recent illness. He will spend the time at his home in Fayetteville, Tenn. Mr. Bridges will cover his territory during his absence.

George H. Thomas was called from his middle west trip on account of the death of his brother, Edward Thomas, of Brooklyn, N. Y., last week. The deceased was 42 years old, and is survived by a widow. He was connected with a mercantile agency in New York.

An explosion which occurred one day recently in the apartment occupied by N. C. Macheson, a diamond expert employed by Spaulding & Co., this city, caused a temporary panic among the occupants of the building. Mrs. Macheson was badly burned about the face and neck.

Briggs & Dodd, jewelry auctioneers, after holding a successful sale for R. Van Keuren & Co., Savannah, Ga., have secured the sale of the stock of J. C. Mellichamp, Atlanta, Ga., by order of the United States Court, and commenced to close it out on May 25. So far the latter sale has been very successful.

The Shourds, Adcock, Teufel stock brought $53,000. Deducting about $7,000 for expenses, the net amount realized from the sale is in the neighborhood of $46,000. Creditors will receive about 60 per cent. of their claims. As they have already received 20 per cent., the total amount paid to them will be about 80 per cent.

A meeting of the creditors of Jos. Brown & Co., bankrupts, was held before referee in bankruptcy Eastman, May 29, for the purpose of confirming the compromise of 25 cents on the dollar offered by the bankrupts. A postponement was again granted until June 8, at which time a trustee will be appointed, should the bankrupts not have secured a majority of creditors in number and amount who will agree to the compromise.

Among the out-of-town jewelers in Chicago recently were: A. C. Wortley, Kalamazoo, Mich.; Mrs. E. A. Newbauer, Iron Mountain, Mich.; E. E. Wilber, Danville, Ill.; E. B. Lewis, Dwight, Ill.; A. F. Hall, of Hall & Sayler, Janesville, Wis.; Henry Peers, of J. C. Peers & Son, Rockford, Ill.; J. J. Beale, Rockford, Ill.; P. H. Seewall, Amarillo, Tex.; W. R. Smith, Geneva Ill.; Frank Smith, Pontiac, Ill.; Mrs. D. Wehrnkoff, Burlington, Ia.; E. Odell, Hobart, Ind.; C. T. J. De La Porte, Berlin, Wis.

Milwaukee.

Jasper Eaton has been bound over for trial in bail of $500 on the charge of larceny by bailee, preferred by Archie Tegtmeyer. Mr. Tegtmeyer alleges that he employed Eaton as an agent, and that he thereby lost a $245 diamond ring entrusted to him.

E. H. Warnke will represent E. H. Warnke & Co., manufacturing jewelers, Enterprise building, and Louis Bunde will represent the Bunde & Upmeyer Co., on the annual excursion of the Merchants & Manufacturers' Association, of Milwaukee, this year. The association will leave Milwaukee in a special train, June 7, and will visit Minnesota and the Dakotas. Eighty-four persons will make the week's trip.

The board of directors of the Wisconsin Retail Jewelers' Association are making final arrangements for the State convention, to be held here July 7 and 8. A meeting was held, Monday, June 1, lasting all day. The programme was gone over thoroughly, but is not yet ready for publication. Much attention is being paid to social features. There will be a luncheon on June 7 and a smoker in the evening, while the women who attend will be given a drive about the city. A banquet is to be held on the evening of June 8. At least 300 visitors are expected.

The Bunde & Upmeyer Co., Wisconsin and E. Water Sts., will furnish the Travelers' Protective Association with neat gold

We Are Now Furnishing Catalogs

to a large number of RETAIL JEWELERS, located in nearly every State in the Union, some of them for eight years in succession, **Increasing their Business from 50 to 100 Per Cent.,** and giving their stores a prestige not otherwise obtainable.

We have done this for others—We can do it for you, IF YOU ARE WILLING.



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Information, copy of Catalog and all particulars FREE by return mail, if you request it.

Read Our Customers' Letters

Streator, Ill., Feb. 28, 1908.
The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—I have used your Catalog for five years with splendid results, but it was the last Holiday season that showed the great effect your Catalog was able to produce on account of the financial depression, which impregnated our section, as it did all other parts of the country, and though nearly all other merchants were complaining of a great falling off of business, I am pleased to say mine was very satisfactory. I will continue to use your Catalog. Yours truly,

W. H. CAREW.

Used The Arnstine Bros. Company's Catalogs in 1903, 1904, 1905, 1906 and 1907, and again placed order for 1908.

Pine Bluff, Ark., Feb. 3, 1908.
The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—Answering your inquiry of the 31st ult., I have to advise that business was entirely satisfactory during the Holidays, which I attribute to the Catalogs.

The cuts you furnished me for local newspaper advertising also helped my business very materially.

I shall be glad to see Mr. Arnstine at an early date and complete arrangements for my 1908 Catalog.

Wishing you continued success, I remain. Very truly yours,

B. GOTTLIEB.

Used The Arnstine Bros. Company's Catalogs in 1904, 1906 and 1907, and again placed order for 1908.

Our representatives visit nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.



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THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US, PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

badges for the annual national convention, which will be held here June 22 to 29. The badges for executive officers and committeemen are heavily plated, and the ordinary members will receive these souvenirs done in a somewhat cheaper plate. No less than 1,200 visitors will be here for the convention. The Bunde & Upmeyer Co. has illuminated its store by means of a series of large gas arc lamps. This is in line with the movement in Milwaukee for more illumination of the streets, since electric signs were removed.

Los Angeles.

M. S. Aufrichtig, formerly on S. Broadway, has removed to 6th and Hill Sts.

J. H. Padgham, of Padgham & Son, Santa Ana, was here last week visiting the wholesalers.

J. C. Fleming & Co. have begun a special clearance sale to make room for new stock now en route.

Jacob Monasch, who has been a salesman for J. Wiesenberger, is now with L. B. Cohn & Son, on S. Broadway.

J. Macowsky, of the Angelus Jewelry Co., 217 S. Spring St., has gone to San Francisco to make arrangements for opening his new store there on Sept. 1.

R. H. Gilmore, of Gilmore & Lee, after returning from a trip through the north, started on a visit to the trade in San Diego and other southern towns last week.

Wm. Petry, lapidary at 114 S. Spring St., has been visiting his turquoise mine in Nevada during the past few weeks. A big demand for matrix turquoise is reported at his place in this city.

Clarence C. Able, of the J. P. Trafton Co., is making a tour of southern California. A. Finck, of the same company, is making a tour through the northern coast cities as far north as Seattle.

Montgomery Bros. supplied to the Los Angeles *Examiner* the handsome loving cup donated as a prize for the winner of the first 100-mile automobile race on the Pacific Coast, May 31, in Los Angeles.

E. T. Willis, formerly traveling salesman for Burr Freer, San Francisco, who has recently been in poor health, has to a considerable extent recovered and has taken a position with S. B. Bailey, 353 S. Broadway.

Edward Peterson, formerly at 454 S. Hill St., has moved to 819 W. 3d St., where he occupies an entire store. He is a licensed optician, and will have an optical as well as a jewelry business. His is the second jewelry store to be established on W. 3d St. beyond the tunnel.

Mrs. George W. Young, wife of the head watchmaker for Montgomery Bros., died May 23, from the effects of ptomaine poisoning, the result of eating Hamburg steak. She and her husband both ate of the meat, but he did not suffer so severely. Mr. and Mrs. Young were Canadians, their former home being at Ottawa, and Mr. Young took the body of his wife to that city for burial.

Letters have been sent by the California State Mining Bureau, San Francisco, to all the gem producers of California whose address is known to them, asking them to report at once concerning their operations in 1907. If these reports are not made promptly there is a probability that the figures concerning them will be shut out from the annual statistical reports to be issued by the State mineralogist. For some unexplained reason the gem miners have been slow in making their reports this year. If they are shut out it will be their own fault, for the usual means have been employed to gain the information needed for their benefit and for the general advancement of the mining industries of California. The returns from San Diego and Riverside counties are reported to have been sought repeatedly since the beginning of 1908, but very few reports have been received.

Denver.

Mr. Lemport, of the Lemport Mfg. Co., is confined to his home by illness.

J. W. Hagan, of A. J. Hedges & Co., called on the local trade last week.

W. A. Fay, of the John T. Mauran Mfg. Co., is calling on the trade this week.

L. Cohn, of Cohn Bros., Cripple Creek, Colo., was a visitor in this city, last week.

Ole C. Olson, the jewelry auctioneer, died of Bright's disease, on Thursday, of last week.

Fred. Syman has returned to the city after passing two weeks in Chicago and New York.

C. Neilson, engraver for the Syman Bros. Jewelry Co., spent last week on a fishing trip to Bowles Lake.

Louis Freund, of Henry Freund & Bro., was in the city for a few days on his way to the coast, last week.

W. W. Hamilton has returned from a few months' pleasure trip to the Mediterranean and other ports.

Ralph Colvin, formerly of the Colorado Jewelry Co., has resigned his position and started in business for himself.

E. T. Rocker, formerly employed as watchmaker for E. F. Whittemore, of this city, has taken a similar position with C. C. Patton, Canon City.

M. O. Brittain and Frank North, who were arrested at Las Vegas a few weeks ago, on the charge of using the mails with intent to fraud, have been acquitted by a jury.

R. E. Hawkins, of the Edward Lehman Jewelry Co., has returned from a successful business trip. C. H. Patch, of the same company, has gone on a trip through the northwest.

Mrs. H. Solomon was robbed a week ago of about $1,600 worth of diamonds. The thief is supposed to have been the same one who robbed this store some time ago. He has again made his escape without leaving any clue.

Edward Jackson, a negro, who had been employed as a porter with the Syman Bros. Jewelry Co. for two years, was arrested in a Larimer St. pawnshop, last week, while attempting to dispose of six gold watches which had been stolen from his employers, it is charged. Syman Bros. recovered the watches and Jackson was bound over on the charge of grand larceny.

W. G. Sisson has bought the old Manhattan silver plate factory, Lockport, N. Y., and it is said he will tear down the building and use the site for building lots.

Detroit.

F. J. Barlow, Williamston, visited the wholesale trade recently.

Chas. G. Draper, Plymouth, was in this city last week, buying stock.

Hugh Phillips, Trenton, and E. S. Barnes, Rochester, were buyers in this market last week.

Most of the retail stores observed Memorial Day by remaining closed all day, while the wholesale stores were generally open until 11 o'clock.

Horace Fowler and Francetta Courtney were arrested Friday by Federal officers on a charge of smuggling silverware from Sarnia, Ont., to Marine City.

The business of the L. Black Co., of this city, has been dissolved. The concern conducted an optical business on Woodward Ave. Maurice Black has purchased all of the interests.

A collection of old-fashioned jewelry owned by Miss Isabel Rose is being exhibited at the Society of Arts and Crafts, 102 Palmer St., this city. The exhibit will be continued until June 8.

John Kay has sold his interest of $25,000 in the firm of Wright, Kay & Co. to the other partners. He opened a store of his own in the Majestic building last November, but retained an interest in the older firm until last week.

James Sullivan and John Connor were sentenced last week in Recorder's Court by Judge James Phelan for robbing John Hellerich's store at 510 Gratiot Ave. several weeks ago. Sullivan is a cripple, having only one eye and one hand. He got only a year in Jackson prison, while Connor was given two years in the House of Correction.

A committee consisting of the president and secretary of the Detroit Jewelers' Board of Trade, Messrs. Kennedy and Berkey, called upon the Chicago Wholesale Jewelers' Association last week in connection with the meeting here, June 10, to organize a National wholesalers' association. The Chicago men agreed to do everything in their power to further the movement, and will send a representative to Detroit. Assurances have been received from most of the jewelry centers of the country that delegates will be sent, and the committee which is working on the arrangements is confident of success in the undertaking.

Omaha.

Albert Gustafson, son of S. V. Gustafson, is confined to his home on account of illness.

Louis Boisen, watchmaker for C. B. Brown Co., left on the Commercial Club excursion, last week.

E. A. Scott, Holdredge, Nebr.; B. F. Smith, Valley, Nebr.; W. J. Farnam, Blair, Nebr.; Mr. Sutton, Manilla, Ia.; M. Barnes, Avoca, Ia., and J. A. Morris, Hancock, Ia., were in this city during the past week, replenishing their stocks.

The plate glass window in the jewelry store and pawnshop of Nathan Levine, 305 W. Market St., Louisville, Ky., was broken on the night of May 22. A colored man named Fred Hickman, who was standing near the window, was arrested.

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

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Rockford Silver Plate Co.

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"Stand By Those Who Stand By You"

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I am now selling for E. P. Sundberg & Co., Fargo, N. D. $15,000.00 in fifteen days. Not so bad for a small city of 14,000 people, and the sale is just as strong now as it was the first day it opened, and four of the fifteen days it poured rain.

I can do just as much for you, Mr. Jeweler!



I guarantee satisfaction or no pay!

A. E. GATES, JEWELRY AUCTIONEER

Leading Jewelry Auctioneer of America. I have made hundreds of sales as good and better than this one without adding one dollar's worth of goods. Who wants my services next?

REMEMBER, if you have a GATES sale, you are sure to have a winner. First come, first served. I never send an assistant with apologies, but make all sales myself, assisted by a first-class Jewelry Auctioneer. I close this sale June 6th. Write or wire at my expense, in care of my office.

Telephone—313 Cortland

A. E. GATES, No. 1 Maiden Lane, NEW YORK

Indianapolis.

E. M. Craft has returned from Barbee Lake after a two weeks' visit.

Charles Peek, employed by Dan. A. Hickman, is confined to his home, having been seriously ill for several days.

The Burton Jewelry Co. has moved into its new store at 58 Monument Pl., from 11 N. Meridian St., where the concern was located 15 years.

J. P. Mullally has been chosen to represent the Indianapolis Nest of Owls at the annual convention of that order, to be held at Knoxville, Tenn., beginning June 15.

All of the downtown jewelers closed their stores last Saturday afternoon in honor of Memorial Day. Some of them reopened their stores about 6 P. M., while others remained closed until Monday.

Among those in the city last week attending the annual meeting of the Indiana Grand Lodge of Masons, was C. Z. Rowe, Argos, president of the Indiana Retail Jewelers' Association, and E. S. Williams, Terre Haute.

After several days of silence Albert Roubick has confessed to having murdered Emil F. Kvasnicka, the Chicago jeweler, at the latter's country home, near North Judson. He said that he was persuaded to do it, and the case is almost as mysterious as ever.

Dan. A. Hickman, a local manufacturing jeweler, and Charles Langbein, one of his employes, started to Kokomo, recently, on motor cycles. When 18 miles out of Indianapolis, Mr. Hickman suffered a fall and was so badly bruised that the trip had to be abandoned.

It is probable that the Indianapolis Retail Jewelers' Association will not take any action on the question of closing Saturday afternoons during the Summer months. Those who are members of the Retail Merchants' Association may close at 5 P. M. each day, but owing to the business conditions of the last few months several jewelers will continue their present hours.

Two well-dressed strangers are visiting northern Indiana towns selling cheap imitation gold jewelry in the streets from a buggy. One, a capper, makes a purchase, and his money is refunded. When others purchase naturally their money is not returned, and the capper and salesman disappear when buying begins to lag. The articles, which are practically worthless, are sold for as much as $3 apiece.

Detectives of the local department, last week, showed to jewelers of the city a police circular bearing pictures and a description of Samuel K. Reich, the "short change" man, who was arrested at Syracuse, and whose photograph was shown in last week's issue of THE CIRCULAR-WEEKLY. However, it is not believed that Reich has ever worked in this city, as no one could be found who could remember ever having seen him. According to the local police no efforts have been made to "short change" jewelers here for some time.

Local jewelers have been asked to be on the lookout for a well-dressed young woman, 23 or 24 years old, who recently attempted a new game in an Indianapolis store, and was detected by a woman clerk. Upon the recital of a pitiful story and a promise to reform, she was not turned over to the police. The woman visited the store previously and memorized the private cost mark, stock number and price, also noting the style of tag on a certain article. When she visited the store the second time she had a cheap ring with a bogus tag on it, which she unsuccessfully attempted to substitute.

The semi-annual exhibit of hand-wrought jewelry by students of the Arts and Crafts Shop, conducted by C. B. Dyer, a Massachusetts Ave. jeweler, was held last Wednesday and Thursday and was attended by several hundred persons. About 300 pieces of silver, gold, bronze and copper work were shown, each being marked with the name of the student making it. In addition there was an interesting exhibit of Chinese work loaned by a Mr. Higgins, who recently returned from a trip around the world. One article representing an elephant and its trappings, carrying a man on its back, was carved from an ivory tusk. Another piece was a large box made entirely from porcupine quills. Instructors in the school are George G. Dyer, Paul Covert and Charles B. Dyer.

Kansas City.

The Ward & Crellin Jewelry Co. has just begun its annual inventory, its fiscal year ending with May.

N. J. Cruse, Jamestown, Kans., has just enrolled as a pupil at the Kansas City Polytechnic Institute.

Sam Bloom, with the Meyer Jewelry Co., was here a couple of days last week, getting his trunks filled for another trip.

Clarence Owens, Bartlesville, Okla., has just completed a special course at the Kansas City Polytechnic Institute. He returned home last week.

C. E. Thistle, salesman for the Woodstock-Hoefer Watch & Jewelry Co., has just returned from a vacation spent at his old home in Illinois.

The manufacturers and jobbers in the jewelry line have agreed to begin closing at 1 o'clock on Saturdays, and continue the practice through June, July and August.

H. F. Sloane, formerly of the Edwards & Sloane Jewelry Co., who has been paying a short visit to his many friends in this city, has returned to his home in New York.

W. C. Schumann, with the C. B. Norton Jewelry Co., just came in from his territory last week, and will not go out again until his trunks are filled with the new goods which are now arriving.

H. G. Towle, of Towle & Johnson, Snyder, Tex., who was a visitor in Kansas City a couple of weeks ago, it is reported, has successfully undergone an operation at Fort Worth, Tex., and expects to be able to go home about June 5.

Otto Knaul, traveler for the Woodstock-Hoefer Watch & Jewelry Co., paid the house a visit last week. George Taylor, a traveling representative for the Woodstock-Hoefer Watch & Jewelry Co., is spending a couple of weeks in Colorado.

The following jewelers were in this city last week: C. E. Bell, Greenfield, Mo.; J. F. Hibbard, Mound City, Mo.; J. J. Stott, Paola, Kans.; T. S. Wilson, Steamboat Springs, Colo.; R. E. Berktholf, Cherokee, Kans.; S. F. Ricker and wife, Emporia, Kans.; A. B. Macdonald, Chillicothe, Mo.; Arthur Kroencke, Concordia, Mo.; G. L. Marsh, Marshfield, Mo.; G. H. Church, Oak Grove, Mo.; T. A. McDaniels, Gravett, Ark.; Leslie Burklund, Moberly, Mo.; Otto Burklund, Moberly, Mo.; W. D. Gould, Great Bend, Kans.; Richard Miller and wife, McPherson, Kans.

St. Louis.

W. K. Urbani, Vandalia, Ill., was in this city last week.

Most of the large retail firms closed their stores at 1 o'clock Saturday afternoon to allow their employes to observe Decoration Day. The regular Summer Saturday afternoon closing does not go into effect for a month.

St. Louis members of the Missouri Society of Retail Jewelers will meet Friday, June 5, at the Hotel Jefferson, to elect delegates to the State convention of the society, to be held in Kansas City, June 9. Other details of the trip to Kansas City will be decided on.

The Mermod, Jaccard & King Jewelry Co. has added three floorwalkers to its force at the showrooms, Broadway and Locust Sts. As another evidence of increasing prosperity, Goodman King, of the company, announces that the factories are running day and night.

The office furniture of Edward Gerson, a diamond merchant in the Commercial building, 6th and Olive Sts., was levied on Thursday by constables to satisfy a replevin suit which was brought against Gerson by Chas. A. Luccock, who claims to be the owner of the furniture. The case is set for trial June 12. Gerson has not been seen at his office for four months.

Pittsburg.

The wholesale jewelers will begin next Saturday to close at 1 P. M.

Chas. S. Wiley has installed a number of new fixtures in his store.

A number of local retail jewelers now close their stores at 1 P. M. Saturdays.

Alfred R. Reed, of J. R. Reed & Co., took an active part in the meetings of the United Presbyterian General Assembly in this city.

Burglars entered the home of Frank T. East, of E. P. Roberts & Sons, last Thursday morning, and stole his trousers, which contained $25.

The John M. Roberts & Son Co., which last year bought the bankrupt stock of diamonds of the A. M. Andrews Co. from the receiver, the Mercantile Trust Co., last week advertised the stones for sale.

Out-of-town jewelers who were in Pittsburg, last week, included: Frank Murdock, Ligonier; J. F. Murphy, Dawson; S. Elderson, Sharon; Aza Joseph, Donora; A. Katzenmeyer, Burgettstown; E. A. Bloser, New Kensington.

Elmer Vey, aged 25 years, a jeweler of Ohio St., North Side, fell from the rear platform of a northbound car on the Butler St. Railway four miles north of Etna, May 30, and was perhaps fatally injured. He was taken to the Butler Hospital. He was still unconscious last night. He suffered concussion of the brain.

San Francisco.

James C. Wakefield, Healdsburg, Cal., called on the local trade last week.

J. W. Reed, Los Angeles representative of E. W. Reynolds, made a business trip to San Francisco last week.

Jesse King, with Nordman Bros., has returned from a pleasure trip, which was spent in Lake County, Cal.

W. H. Warren, Sacramento, Cal., recently moved his stock from 207 K St. to 521 K St., where he has an excellent location and a well-equipped store.

Chas. E. Cochran, of the Lord-Cochran Jewelry Co., Goldfield, Nev., who has been in this city for several weeks, returned during the week to his home.

A. H. R. Vieira, of the J. A. R. Vieira Co., Honolulu, H. I., who has been in San Francisco for the past month, sailed for home about a week ago on the *Alameda*.

A meeting of wholesale jewelers of San Francisco was called for Tuesday, May 26, to consider the organization of a local branch of the National Jewelers' Association.

Mr. and Mrs. R. L. Radke are spending their vacation in the Yosemite Valley, having left last week for that place. Recently Mr. Radke purchased two acres of ground and a 14-room cottage in the beautiful Ross Valley district, and they will make their home for the Summer there on their return.

Wm. Glindemann, who recently moved to his new store in the Westbank building, at Market and Ellis Sts., will not continue his Fillmore St. store. He has been succeeded in that store by Albert S. Samuels, who has been with Mr. Glindemann for a number of years. Mr. Glindemann will confine his business to the Market St. store.

Julius A. Young, of the Julius A. Young Co., San Francisco, returned last Friday from an extended trip to New York and other eastern points. On his return trip he visited the territory throughout the northwest, studying the general conditions of the jewelry trade in that section. In speaking of his observations, Mr. Young said the country districts are now in a prosperous condition and have every prospect for a good season this year.

Fire started in the Harbor Lodging House on Sacramento St., near Market St., this city, one night recently, and destroyed property valued at $70,000. Among the places which were damaged by fire and water was the store of the Ferry Jewelry Co., of which J. Cooper is the principal owner. The company suffered a loss estimated at $5,000. The store of this company is being remodeled and the company will open, for the time at least, in its old quarters.

A loving cup designed by Geo. Larson, of this city, a token from the Swedish-American League of California, to King Gustav V. of Sweden, was started on its way to the Old World last week. It was sent to Editor Alexander Olsson, of San Francisco, in care of the American Minister to Sweden, M. Graves, at Stockholm, Sweden, to be presented by Olsson and Dr. O. A. Lindstrom, of this city, representing the Patriotic League of California. The loving cup is given as a token of appreciation by the Swedish-American Patriotic League of California of the generous action on the part of the King toward the Swedish residents of San Francisco. The cup is of magnificent workmanship, 24 inches in height, and rests on a rare and highly polished pedestal of California onyx. It is made of California silver with raised ornaments of solid California gold, representing the Swedish coat of arms, the national motto embossed on a raised scroll, the crown and the royal monogram set in diamonds.

Pacific Coast Notes.

E. R. Hubbard is making a number of improvements in his store at Lompoc, Cal.

J. Rigg, Alhambra, Cal., has sent a communication to the trustees of the town, offering to place a large clock in the city hall.

C. H. Bauer, optician, of Henry L. Amstutz & Sons, Napa, Cal., has opened an office at St. Helena, and will spend Thursday of each week at that place.

For the past two months Wm. C. Guerth's store at Redlands, Cal., formerly Manson & Bay's, has been undergoing improvements. Three new floor show cases have been added and the store now has 46 feet of glass cases in the main room and two new mission cases in the cut glass and hand-painted china department.

The optometrists north of San Francisco have formed an organization which covers the territory of Sonoma, Marin, Mendocino, Napa and Lake counties. The officers chosen are: L. B. Lawson, Santa Rost, president, and W. L. Goldberg, Petaluma, secretary. John Ross, John Rinner and W. L. Goldberg are the committee on constitution and by-laws.

Creditors of Nathan Sonis have attached his stock at 1263 Broadway, Oakland, Cal. Mr. Sonis is said to be in London. The action was taken by at least 15 creditors who have various claims. Nordmann Bros., San Francisco, and his landlord have the heaviest claims. Mr. Sonis left Oakland in April, to go to New York, and was expected to return about May 15.

Pacific Northwest.

TRADE CONDITIONS.

Business conditions in North Yakima Valley are reported exceptionally good, the fruit crops having yielded very copiously. In view of the fruitful agricultural conditions jewelers look forward to a most satisfactory business.

L. A. Slode, engraver and jeweler, with Edward B. Leckey, has gone to Seattle, where he will spend a short vacation,

W. A. Ingalls, who bought out the business of A. R. McLane at Prosser, Wash., has employed J. Hearn as watchmaker.

Baker & Co., this city, have purchased the bankrupt stock of Herman Fredell. After making extensive improvements the business will be continued in the same location.

The stock of the A. N. Wright Estate, located at 293 Morrison St., Portland, Ore., is being sold at public auction. The sale began May 19 and will continue until all is sold.

Victor E. Campbell, Goldendale, Wash., a former jeweler, is the inventor of a shut-off for gas lights, for the manufacture of which a company has been organized in Portland, Ore.

Cincinnati.

Louis Goosmann, Central Ave., was detained from business, last week, by illness.

George J. Gruen, of D. Gruen Sons & Co., with his wife, is in northeastern Canada.

Hess Henle, of the M. Schwob Jewelry Co., is spending his vacation at eastern resorts.

L. M. Levy, secretary of the Philadelphia Watch Case Co., paid the local office a visit last week.

Eugene Fronmeyer, with L. Gutmann & Sons, left, this week, on a business trip through Ohio.

J. B. Osthoff, of Joseph Noterman & Co., is making his last trip of the season through northern Ohio.

John Kister, of the Dueber Watch Case Co., was here last week, attending his father's funeral.

Clarence Diebenkorn, of Lindenberg & Fox, is spending a few weeks with his mother at Atlantic City.

George Schemmel, associated with his father, Anthony Schemmel, is confined to his home by a broken leg.

Izri Lederer, of S. & B. Lederer Co., and wife are visiting friends here on their return from their western trip.

Michael Plaut, of A. & J. Plaut, has recovered sufficiently from his recent illness to be able to attend to business.

The Cincinnati Wholesale and Manufacturing Jewelers' Association has adopted the Credit Clearing House system.

Mrs. Henrietta Jacobs, widow of the late D. Jacobs, of D. Jacobs & Co., will leave, with her daughter, in a short time, for an extended trip in Europe.

B. M. Amsden, formerly of Ypsilanti, Mich., and Mount Vernon, O., has taken a road position with Joseph Mehmert and is making his initial trip in Ohio and West Virginia.

Oscar Keck, of the Herman Keck Mfg. Co., dropped a bank book containing a quantity of checks in a street car one day last week. A colored man was seen by the conductor to pick up the book. The conductor took the book and returned it to Mr. Keck. A handsome gold charm was given to the conductor by Mr. Keck.

Out-of-town jewelers who were here last week included: C. H. Bowen, Winchester, Ky.; M. C. Yester, McKeesport, Pa.; F. L. Miller, New Vienna, O.; P. D. Freeman, Ashland, Ky.; L. C. Diefenbaugh, Lewisburg, O.; Mrs. L. Kupferschmid, Lawrenceburg, Ind.; William Gumble, Columbus, O.; J. C. Meyer, Harrison, O.; C. Rost, Columbus, Ind.; C. A. Gossard, Washington C. H., O., and F. A. Schweeting, Oxford, O.

Twenty-four local pawnbrokers met May 27 in the Palace Hotel and organized under the name of the Pawnbrokers' Protective Association. Harry J. Levi, Central Ave., was elected president; Harry J. Smith, Vine St., vice-president; Charles E. Levi, Central Ave., secretary and treasurer. The object is to weed out undesirable pawnbrokers and to prosecute those who knowingly violate the law by taking goods from thieves. It is also the purpose of the association to arrest those who take pledges and do not pay the high license.

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Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WANTED, position as watchmaker; four years' experience; A1 references. R. L. Winchester, Phillips, Wis.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and diamond setter desires position with first class house. "F. B. T., 4431," care Jewelers' Circular-Weekly.

ENGRAVER; good letter and monogram engraver on jewelry, silverware, etc.; advancement rather than salary. L. Ernest, Box 95, Conemaugh, Pa.

YOUNG LADY, with four years' experience with manufacturing jeweler, wishes a position. Address "V., 4415," care Jewelers' Circular-Weekly.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4386," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wants position; used to high grade watchwork; capable of taking charge. "E., 4442," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, salesman and window trimmer wants position by June 1; best of reference. Address "Jack, 4401," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, competent on railroad and other high grade watches; best references; no bad habits. 210 S. 7th St., Hannibal, Mo.

FIRST CLASS diamond setter, can also do some jewelry work, wishes position; west preferred; references furnished. "E., 4277," care Jewelers' Circular-Weekly.

JEWELER, young man, experienced on platinum and gold work, who can do repairing and make sketchess, desires steady position. Fischer, 100 E. 89th St., New York.

YOUNG MAN, 28, to travel in central west for some A1 house, manufacturer or jobber; 12 years' experience; excellent references. "J., 4423," care Jewelers' Circular-Weekly.

WANTED, position for the months of July and August by strictly first class jeweler and engraver; salary, $25; no bad habits. M. W. Clement, 553 Cherry St., Macon, Ga.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4258," care Jewelers' Circular-Weekly.

A GOOD JEWELER wishes position; understands new work and repairing; speaks only German and Polish. Address Wm. Bushek, care Kalinowski, 317 E. 24th St., New York.

AT ONCE, German, all around man, watchmaker, jeweler, engraver, stone setter, colorer, etc.; will go anywhere; state wages in answer. Lambert, 169 E. 128th St., New York.

FAIR WATCHMAKER, good engraver and optician, capable to pass State examination where optometry laws exist; reference exchanged. "J., 4379," care Jewelers' Circular-Weekly.

SITUATION WANTED by a first class watchmaker and good engraver, also salesman; honest and reliable man; first class reference. Address "A., 4425," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jeweler and salesman, 20 years' experience and can come at once; New York City or vicinity preferred. Address "X. Y Z., 4435," care Jewelers' Circular-Weekly.

WANTED, position by graduate optician, mechanical experience, frame bending, etc., also watchmaker, with first class house; east or south. "O., 4341," care Jewelers' Circular-Weekly.

WANTED, position as typewriter and stenographer by young lady; can also make herself generally useful; best references; salary, $8. Address Miss Ruth Benedict, 318 W. 117th St., New York.

WATCHMAKER, 20 years' experience on high grade watches, desires position; good salesman; no objection to good clock repairing; no engraver. "W.," 1957 E. 59th St., Cleveland, O.

SALESMAN, jewelry and watches, retail, experienced, desires position; unquestioned references from Fifth Ave. houses; no objection to go out of city. A. E. Allen, 422 E. 159th St., New York.

WOULD LIKE to learn of a good opening for a jeweler and optician, even a small town where there is no jeweler, but good surroundings. Address "P., 4312," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

ENGRAVER, first class, all around man on gold, silver or steel, desires to open trade shop in connection with live jewelry house in southwest. Address "F., 4438," care Jewelers' Circular-Weekly.

BY A THOROUGH high class watchmaker, jeweler and engraver, who has had many years' experience in first class houses; all tools, reference, etc. "X. L., 4422," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and salesman, 35, single, good appearance and references, desires position with first class house, south or west. Address "Competent, 4429," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, 23, wishes to branch out as salesman in jewelry line; experienced colorer; thorough knowledge of all kinds of jewelry. "B. C., 4233," care Jewelers' Circular-Weekly.

ENGRAVER, all around man on jewelry and silverware, 10 years' experience, past two years with one of New York's largest stores, open for position July 1. "D.," care John Brooks, 115 E. 28th St., New York.

A YOUNG MAN wishes position as watchmaker, fine on railroad work, can do jewelry and clock repairing, also wait on trade; have full set of tools. Address H. R. Winzenried, 10315 St. Clair Ave., Cleveland, O.

OFFICE MANAGER and confidential assistant desires a change; thorough manager, bookkeeper, correspondent and detail man and understands fully cost and credits. Address "W., 4329," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, many years' experience in all branches, American, of good appearance and A1 references, desires to make a change; New York City only. "M., 4427," care Jewelers' Circular-Weekly.

JEWELER, young man, looking for a position in store or factory; experienced in all sorts of work, also setting and in anything in Calderone's catalogue, Paris; salary, $12. Joseph Siragasa, 427 E. 14th St., New York.

POSITION WANTED by first class, A1 watchmaker and plain engraver, also graduate optician; single; A1 reference; Missouri, Kansas or Oklahoma preferred. Address "Watchmaker," 1116 N. 12th St., La Fayette, Ind.

JEWELER, 30 years' experience, first class diamond jobber, all around order worker and finisher, also understands clock repairing, wishes steady position; best references. Address "D., 4411," care Jewelers' Circular-Weekly.

BOOKKEEPER, charge of stock, filling orders, selling; young woman, many years in wholesale jewelry business, having entire charge; excellent reference, would leave town. Address "G., 4392," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, having six years' experience at manufacturing jewelry, does repairing and fully understands retail trade, wishes position in middle west; has tools, first class references. "H. M.," care Ben Roth, 204 State St., Chicago, Ill.

FIRST CLASS watchmaker, 14 years' experience, competent on railroad and finest watches, also engraver, jeweler and salesman, wants permanent position; first class references; good habits. Address G. E. Miller, 456 E. 63d St., Chicago, Ill.

EXPERIENCED graduate refractionist, capable of installing and running manufacturing prescription department, wants position or location, with opportunity to buy interest if satisfactory. Address "Toric," 4135 Vincennes Ave., Chicago, Ill.

GOING WEST to Chicago I would like to act as salesman or open office in west for eastern concern; have been formerly in the manufacturing jewelry business in New York City. Address "L. F. T., 4447," care Jewelers' Circular-Weekly.

POSITION WANTED by A1 railroad watchmaker, also good engraver; reasons for changing and reference in correspondence; 15 years' experience; own tools; $30 a week; southwest or south preferred. Address "S., 4404," care Jewelers' Circular-Weekly.

WATCHMAKER and salesman, 20 years' experience; 35 years old; good workman on staff, pivots, cylinders; use American lathe; best reference; no bad habits, honest, sober; fine on railroad watches; some optics. Dreher, 78 Nassau St., New York.

STRICTLY first class and experienced watchmaker wants position in retail jewelry store, where good workmanship is appreciated; capable of assuming full charge of repairing department; complete set of tools; A1 references. Address "Favorable, 4416," care Jewelers' Circular-Weekly.

WANTED, a permanent position by A1 watchmaker, with first class firm only, six years' experience on railroad work exclusively; acquainted with railroad inspection; capable to take full charge of watch repair department; also good salesman if necessary; young man; good appearance; best references; own tools; north central States preferred. Address "J., 4412," care Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent watchmaker of 24 years' experience, desires a good, permanent position with a first class retail firm; competent to take full charge of repair department; thoroughly posted and experienced on railroad and complicated watch work; graduate and practical optician for 11 years; good jeweler and first class engraver; salary, $30; best references. "A., 4439," care Jewelers' Circular-Weekly.

Side Lines Wanted.

TO MANUFACTURERS: I am in the market for the following lines to sell to retail jewelers only; gold rings, gold chains, gold brooches, plated brooches, filled chains; commission basis only considered. Address E. M. Bracher, 735 Sansom St., Philadelphia, Pa.

Help Wanted.

WANTED, designer for sterling silverware. R. Wallace & Sons Mfg. Co., Wallingford, Conn.

WANTED, first class watchmaker and engraver; permanent, easy job, in the best city in Kentucky; state wages in first letter. Geo. Steitler, Owensboro, Ky.

WANTED, watchmaker and engraver, at once; permanent position if satisfactory; state salary expected and send reference. Address P. O. Box 439, Montgomery, Ala.

AGGRESSIVE salesman for 10 karat line, one with trade in New England preferred, for leading manufacturer. Address "H., 4446," care Jewelers' Circular-Weekly.

CHANCE for live watchmaker, owning his tools, to locate on prominent corner in retail center of city, rent free. Call or address Kennedy & Bro., N. E. cor. 13th and Arch Sts., Philadelphia, Pa.

WANTED, watchmaker who understands all kinds of watch work and one who can engrave; good steady job for the right man and first class wages; give all particulars, reference, etc., in first letter. Apply Wolff Fink, Lead, S. Dak.

STERN BROTHERS, West 23d St., New York, require an experienced buyer for their jewelry department; only those having been employed in that capacity need apply, by letter only, giving full particulars as to experience, etc.

HELP WANTED.—Continued.

WANTED, first class, experienced watch case salesman, solid gold and filled; only those having an established trade and can show a record as a good salesman: give full details as to experience, annual sales, territory and class of trade you have been selling. Address Pennsylvania Watch Case Co., York, Pa.

AT ONCE, good, experienced watchmaker, one who is fair engraver and jewelry repairer; letters will not be answered unless references from last employer and sample of engraving are enclosed in first letter; position permanent and reliable; salary, $20 per week to start; if satisfactory will raise. Address "R., 4369," care Jewelers' Circular-Weekly.

WANTED, by wholesale jewelers, representative for the middle western states; must be well acquainted with the retail jewelry trade and able to show results; state experience, etc., in confidence. "H., 4407," care Jewelers' Circular-Weekly.

WANTED, traveling salesman; we want a first class man, one who thoroughly understands the business and has acquaintance with the trade; all correspondence will be considered confidential; position open July 1. King & Eisele, Buffalo, N. Y.

Business Opportunities.

FOR SALE, a small stock of jewelry and fixtures in hustling town of 2,500; poor health cause of selling. Address Lock Box 46, Leipsic, O.

FOR SALE, in New York City, on account of ill health, good paying jewelry store; large repair trade. B. & L. Veit, 9-11-13 Maiden Lane, New York.

IN NEW YORK CITY, busy street, exceptional opportunity; for sale, an old established jewelry store, watch and optical repairing business, in best locality; sell at a sacrifice. Address Box 4370, care Jewelers' Circular-Weekly.

MUST SELL, at once, fiue paying jewelry and optical business in New York State; about $2,000 required; can reduce some; good run of repair work; no competition; other business reason. "P., 4398," care Jewelers' Circular-Weekly.

NOT A CASE of wanting to sell, but must sell; plenty of work, low rent, up-to-date stock; just the place for a good watchmaker with about $7,000 cash; will sell at inventory only; don't let this chance slip. Address Box 96, Rockville, Conn.

$2,500 BUYS well established exclusive optical business in city of 60,000; middle west; fine surrounding country to draw from; good prices; complete outfit in first class condition; particulars and reason for selling on application. "O., 4405," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in queen of Winter resorts, Aiken, S. C.; stock and fixtures reduced to $3,600; have the only optical department in county of 50,000; established 20 years; fine location; good run of work; write for particulars. Address C. E. Wessels, Aiken, S. C.

JEWELRY and music business for sale; stock very low; have the chance of a lifetime to offer a live man; room and fixtures to rent for term of years; if you want to be fortunate for once just write and ask about our proposition, if you mean business; answer quick. Lockwood & Son, Chariton, Ia.

FOR RENT, jewelry store in good Colorado town; two railroads, high school college with 300 students, only one competitor in business; established 20 years; safe, show cases, regulator; you don't have to buy any stock as I have business in other town. Enquire Lewis Jewelers' Supply Co., Denver, Colo.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

EXCEPTIONAL OPPORTUNITY to buy an interest in a good paying, well established jewelry business located in the Orient, and act as New York buyer and agent; annual sales, $75,000, which amount can be easily increased with additional capital and a New York buyer. "T., 4410," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Long Distance Telephone Blue, 995, Chicago, Ill.

A PROSPEROUS, well paying jewelry business, established 17 years in the best city in the west, with a first class stock of nice, clean goods, mostly diamonds and watches; stock will invoice about $12,000; fixtures, $1,000; store located in the center of the main business street; a real snap for the right party; poor health the reason for wanting to retire; for full particulars address Box 1304, Salt Lake City, Utah.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

UNEXCEPTIONAL OPPORTUNITY to secure an old established and highly profitable jewelry business in a Pacific northwest seaport of 15,000 inhabitants; splendid location; stock of best quality and up-to-date amounts to about $15,000; cash business in 1907, $30,000; watch repairs average $250 per month, and jewelry manufacturing and repairing about as much; have fine manufacturing jewelry equipment; rent low and includes furnished flat over store; best town of its size on the coast; only those in a position to handle a proposition of this size need investigate; write for further details. Address "S. J., 4303," care Jewelers' Circular-Weekly.

To Let.

PART OF OFFICE to let. Apply Room 46, 37 Maiden Lane, New York.

TO LET, part of fine, light office. Room 205, 2 Maiden Lane, New York.

PART OF STORE to let with optician, suitable for watchmaker and jeweler; lively neighborhood. Fredsell & Co., 161 E. 34th St., New York.

For Sale.

LAPIDARY'S grindstone for sale, very cheap. Mayer & Miller Co., 49 Maiden Lane, New York.

ONE, STARK'S Wig-Wag pivot polisher, also one Stark's rotary pinion leaf polisher in perfect condition, for sale, cheap. Room 29-529 Broadway, New York.

FIXTURES, deliver by September, modern oak wall cases, cloth lined, sash on weights, adjustable shelves, big bargain; quick sale. Information sent by R. Brandt, Athens, Ga.

FOR SALE, two 10 ft. counter cases, mahogany trimming, also one table 5 1-2 by 6 1-2, mirror top for showing cut glass, etc. International Silver Co., 9-19 Maiden Lane, New York.

Lost.

16 SIZE gold hunting polished case, No. 13860, 20 jewel movement, Jules Jurgensen, No. 13860, E. R. Montfort's name engraved on inside of front lid; reward will be given. Refer to Clemens-Oskamp Co., Cincinnati, O.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WATCHMAKER for the trade; first class on complicated work; 25 years' experience; reasonable price. Anton Lukovits, Room 54, 7 Maiden Lane, New York.

10 TO 20 PER CENT. SAVED!

M. L. Jalonack, jewelry auctioneer and diamond expert, will pay you from 10 to 20 per cent. more for your stock of watches and diamonds than any other buyer of stocks. Send me your surplus stock and I will send draft on First National Bank of Chicago. If my price isn't satisfactory I will return the goods on receipt of draft. All business strictly confidential. Write, call or telephone M. L. JALONACK, 5339 PRAIRIE AVE., CHICAGO, ILL. Long Distance Phone, Gray 5234.

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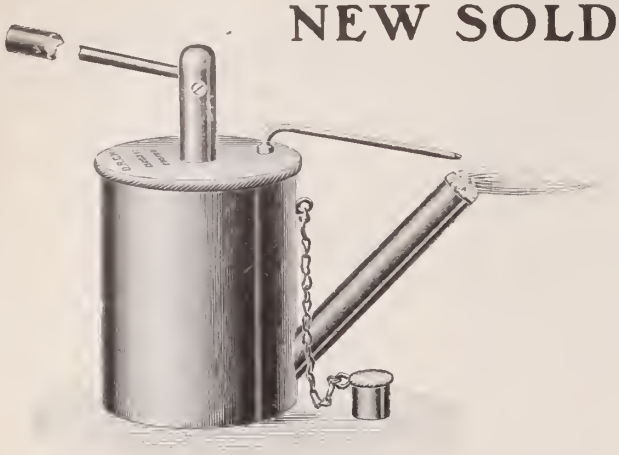
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[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED MAY 26, 1908

888,499. SPOON. William P. Herbst, Washington, D. C. Filed July 9, 1906. Serial No. 325,302.

A spoon comprising a bowl, and a handle having



at one end two separated members that extend across one edge of the bowl and bear respectively upon the concave and convex surfaces thereof.

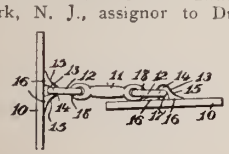
888,617. JEWELER'S LOOP. Manuel R. Johnson, Axtell, Nebr. Filed March 3, 1908. Serial No. 418,976.

A jeweler's loop comprising an opaque tube having a continuous rim at one end, and a lens at the



other end, and an opening being provided in one side of the tube adjacent to the rim, whereby the line of vision may pass either through the lens or through said opening.

888,860. CUFF-BUTTON. Henry C. Ward, Newark, N. J., assignor to Durand & Co.,

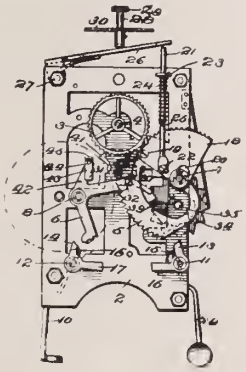


Newark, N. J. Filed Oct. 15, 1907. Serial No. 397,530.

A cuff-button comprising a pair of end plates with flat backs, a lug rigidly secured on the back of each end plate, each lug having a raised and rounded central portion and downwardly extending divergent concave sides merging into the rounded top portion, the lug being perforated, a bar, and a link on each end of the bar, each link engaging the perforation of one of the lugs.

888,836. CLOCK REPEATING MECHANISM. Carl Muller and Carl Kramer, Stuttgart, Germany. Filed Feb. 8, 1905. Serial No. 247,822.

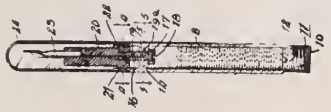
In a repeating clock, the combination with the movement, and a gear wheel rotated thereby, of a combined rocking and reciprocatory member arranged to operate the repeating mechanism and having teeth adapted to engage with the gear wheel, means to retract the rocking member from the gear



wheel and to move it into operative position to actuate the repeating mechanism, means to limit the movement of the rocking member according to the time to be announced, and means to bring said rocking member into engagement with the gear wheel and to disengage it therefrom at the end of its travel into position to rest.

888,955. FOUNTAIN-PEN. William F. Barrett, Chicago. Filed Feb. 18, 1908. Serial No. 416,566.

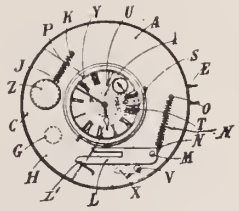
In a fountain-pen, a transparent reservoir body having a cross wall near its lower end and having a central opening therethrough, a fluid supply plug



having its stem inserted through the cross wall, said plug having on its upper end a head and adjacent thereto a fluid channel, and a movable feed section having a central fluid channel therethrough attached to the lower end of the fluid supply plug.

888,961. AUTOMATIC CONTROL APPARATUS. Jean B. H. Clologe, Bordeaux, France. Filed May 15, 1906. Serial No. 317,019.

In a device of the character described, a case having an opening, a normally-locked spring-actuated closure for said opening, timing mechanism



rotatably mounted in said casing, and means engaged by said closure for holding the timing mechanism against rotation, said holding means released by the closure when the latter is shifted in one direction by the action of the spring.

DESIGNS.

39,315. BADGE. Wilson Brooks, Chicago, as-



signor to the Great Council of the United States of the Improved Order of Red Men. Filed Feb. 17, 1908. Serial No. 416,433. Term of patent 14 years.

39,316. BADGE. John W. Cherry, Norfolk, Va., assignor to the Great Council of the United



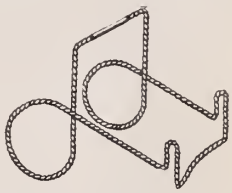
States of the Improved Order of Red Men. Filed Feb. 17, 1908. Serial No. 416,428. Term of patent 14 years.

39,317. WATCH-CHARM. John W. Cherry, Norfolk, Va., assignor to the Great Council of the United States of the Improved Order



of Red Men. Filed Feb. 17, 1908. Serial No. 416,427. Term of patent 14 years.

39,318. EASEL. John B. Timberlake, Jackson, Mich., assignor to J. B. Timberlake & Sons,



Jackson, Mich. Filed Feb. 17, 1908. Serial No. 416,434. Term of patent 14 years.

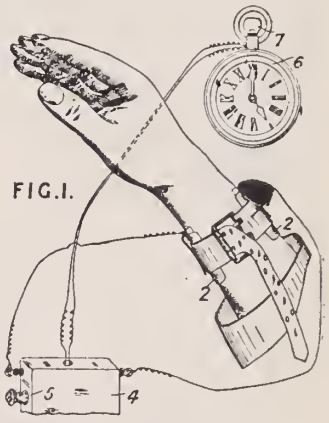
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF MAY 13, 1908.

1,330. ELECTRIC AWAKENERS. A. Hornung and I. Sperling, both in Galicia. Jan. 18.

Apparatus for awakening persons by means of an electric shock comprises contact-plates 2, held in position by a belt or band 1 and connected in circuit with a battery 4, inductor 5, and clock 6.



The battery and clock may be carried on the person, and the head of the clock may consist of an incandescent lamp 7.

1,514. STUDS. H. Jowett, Yorkshire. Jan. 21.

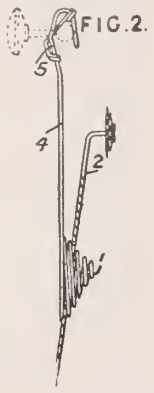


A stud for use at the back of shirt necks comprises an oval dished base A, from which projects

centrally a rigid oval shank B bent lengthways to the base in the form of a hook C. Specifications No. 712, A.D. 1863, and No. 2566, A.D. 1887, are referred to.

1,351. SCARF-PIN HOLDERS. H. Hartmann, Vienna. Jan. 18.

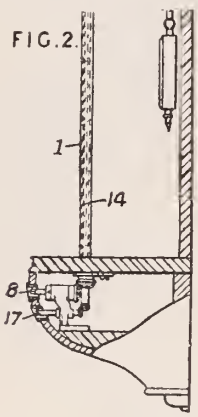
A holder for a necktie pin 2 has a conical spring



clamp 1, which engages with the pin shank and is connected with a necktie retainer 5 by a bar 4 so as to stiffen the necktie.

1,384. CLOCKS. R. Brecht, Stuttgart, Germany. Jan. 18. (Date applied for under Patents Act, 1901, March 17, 1906.)

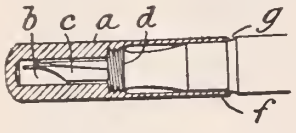
Winding and Hand-Setting Mechanism.—The



barrels and the motion-work of a wall clock are geared through vertical spindles 1, 14, which may be concentric, to winding squares 8, 17 at the bottom of the casing.

1,453. PENS. E. De la Rue, London. Jan. 19.

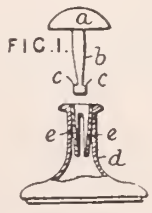
In order to prevent the ink from drying on the nibs of fountain-pens, the cap *a* is made with a part *b*, preferably of reduced diameter which forms



an hermetically closed chamber around the nib *c*. The cap *a* is secured by means of a screw *d* on the extreme end of the nib section, and is provided with an extension *f* which engages the shoulder *g*.

1,889. STUDS AND OTHER FASTENINGS. F. H. Darley, Kent. Jan. 25.

A collar stud, shirt stud, solitaire, necklet snap, sleeve-link, etc., in which one part of the fastening



is detachable from the other, has the top part *a* provided with a stem *b* cut flat on both sides and formed with projections *c* which are engaged by spring catches *e* in the other part. The spring catches are formed from a separate tube and a quarter-turn is given to the parts to release the head *a*.

Complete specifications accepted May 6, 1908.

1907.

15,735. MULTIFOCAL LENSES. Aves.

17,917. TEA OR COFFEE INFUSER. Cranston.

24,184. BRACELET-FASTENING. Butland & Northcott.

1908.

6,734. NAPKIN-RING. Chalmers.

Applications filed April 27 to May 2, 1908.

9,126. MANICURE IMPLEMENT. Theodore Muller, London.

9,151. HAT-PIN. F. W. Smith and J. W. Gibson, Birmingham.

9,211. ALARM CLOCK. G. E. Marston and Alfred Pope, London.

9,218. POCKET MATCH-SAFE. C. J. Nelson, London. Complete specification.

9,229. ELECTRIC CLOCK. W. T. Giles, London.

9,270. DETACHABLE FORK GUARD AND REST. Henry Goodman, South Woodford, Essex.

9,327. SPOONS, FORKS AND KNIVES. Henry Allday, Birmingham.

9,385. WATCH GLASS. Lyell Evans, London.

9,522. HAT-PIN GUARD. Thomas Wroe, Manchester.

9,531. MATCH-BOX and CIGAR-CUTTER. Magnus Neill, London.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED MAY 26, 1908.

Ser. No. **33,075.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Wolcott Mfg. Co., Providence, R. I. Filed Feb. 29, 1908.

W.M.C.

Particular description of goods. Bracelets, lockets, chains, rings, pins, brooches and other articles of jewelry for personal wear.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued May 26, 1891.

452,970. CUFF-HOLDER. Eleazar Hutchinson, Newton, Mass.

452,824. EYEGLASSES. George Andross, Hartford, Conn.

452,830. BRACELET. J. F. Bowie and Edward Stolpe, Washington, D. C.

452,870. CUFF-HOLDER. M. G. Cook, Lynn, Mass.

452,880. METHOD OF MAKING SUSPENDER-BUCKLES. J. A. Traut, New Britain, Conn.

452,894. TIME-RECORDER. W. L. Bundy, Bingbamton, N. Y., assignor to the Bundy Mfg. Co., same place.

452,955. ELECTRIC TRANSMITTING CLOCK. H. S. Prentiss, Elizabeth, N. J.

452,956. SYNCHRONIZER. H. S. Prentiss, Elizabeth, N. J.

453,067. CATHEDRAL-BELL STAND. A. C. Sanford, Thomaston, Conn.

453,102. ART OF FORMING BLANKS FOR RINGS. Julius Bonner, New York.

453,113. SUSPENDER-BUCKLE. C. R. Harris, Williamsport, Pa.

453,168. WATCH-KEY. R. H. Franklin, Brooklyn, N. Y., assignor to C. C. Cummings, same place.

Design issued May 22, 1894, for 14 years.

23,279. BADGE. J. K. Davison, Philadelphia, Pa.

Design issued May 28, 1901, for 7 years.

34,563. MARKING-KEY FOR WATCHMEN'S CLOCKS. Abraham Newman, Chicago.

Designs issued Nov. 22, 1904, for 3½ years.

37,241. SPOON OR FORK. Paul Margolis and Henry Metzger, Kansas City, Mo.

37,243. TOP FOR PEPPER OR SALT BOTTLES. C. V. Helmschmied, Meriden, Conn.

37,245. CANDELABRUM. S. W. Babbitt, Meriden, Conn.

TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to The Circular-Weekly for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.

RLM Roman Alloy.

EMPIRE ART SILVER CO.

D

Used on Plated Silverware.

RPC

F

B&S

S

Used on Chains.

Used on Gold Filled Lockets.

THE HOROLOGICAL REVIEW

The Application of Horology in the Construction of Speed-Indicating Devices.

WHEREVER a question of control arises there is a place for horological apparatus. And a necessary place. Every action is in reality a phenomenon of space and time. And the verification of time is the proper field of the watch, of the regulator and of the clock. When speed is called in question, especially, the assistance of a horological apparatus becomes, as

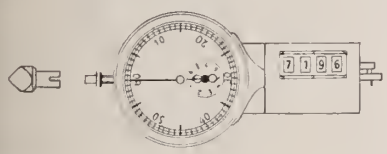


Fig. 1.

a matter of fact, essential. The speed of a vehicle is really nothing else than the result of space traversed, divided by the time required to traverse it.

There are devices in existence, says Leopold Reverchon in the *Revue Internationale de l'Horlogerie,* in which the indications shown are a result of time, without the instrument appearing to be intended to measure time. These are instruments that record instantaneous speed and are known

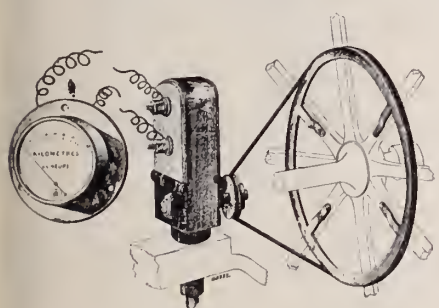


Fig. 2.

generally as tachometers. For the most part the recording needle of these tachometers is set in motion by a gyroscopic apparatus.

But the graduation of the indicator dial has been made primarily and empirically by the construction, by means of a counter of revolutions (Fig. 1), coupled to a seconds counter. This is an apparatus which is used especially in the navy for verifying the large tachometer of the engines.

When we have to do with the speed of a vehicle, more especially of an automobile, intended to travel on any road, the tachometric indications afforded by the gyroscope are not calculated to inspire confidence. The delicate apparatus is too much exposed to shock and jolt. Moreover, it acts only with sufficient precision within the limits defined here, and beyond them the movements of the hand or needle become erratic. The same may be said of tachometers, the action of which is based on air pressure.

The apparatuses in which a clock is employed to indicate the speed periodically afford but a partial solution of the problem. They are for the most part to be regarded with suspicion, even if the method of suspension be as perfect as possible, owing to the intensity of the vibration to which they are subject.

In all these devices, moreover, a question difficult of solution is the connection with the controlling mechanism, and the arrangement of the latter.

Messrs. Chauvin and Arnoux, Paris electricians, have devised an apparatus (Fig. 2) which they entitle an auto controller, and which appears to be free from the ordinary defects. Accurate, strong, simple in construction and easily read, it is of the most compact character, while its weight does not exceed two pounds. It consists, of course, of two parts—the transmitter and the indicator.

The transmitter is a small electro-magnetic machine, which creates an alternate current by the rotation of a small piece of iron. The induction coil is completely stationary, and consequently connected with the line without brushes or friction parts liable to wear or to falsify the measure by changes in the completeness of the contact.

The rotation of the movable part requires but an insignificant effort, as this part only weighs a few grammes. It can turn at any speed, with the least wear. Almost hermetically enclosed, it can be placed in touch with any medium. Oil, mud, even sand, may reach it without fear of injury. It can be washed with the carriage.

The rotation of this little machine is effected by a rubber belt, running on the one side on the pulley of the machine, on the other on a grooved pulley attached to one of the wheels of the vehicle.

Fig. 3 gives a condensed view of the arrangement of the magnets, which is composed of an electro-magnet, *a*, between the arms of which is fixed a coil, *b*, wound with copper wire of appropriate thickness. Between two plates the arbor, *d*, of soft iron revolves, traversing the coils and bearing two semi-circular pole pieces, *e* and e^1, also of soft iron and diametrically opposed.

The rotation of the arbor, owing to the variations in the magnetic flow, produces an alternating current, acting on the needle of a dilation galvanometer weighing 80 grammes.

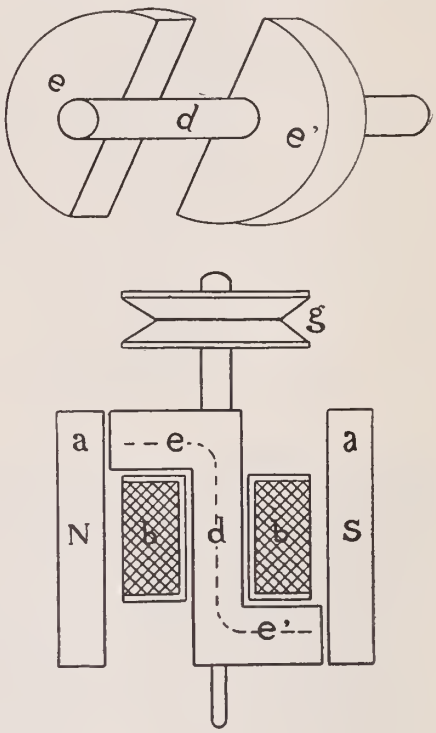


Fig. 3.

This galvanometer is aperiodic; that is to say, its needle assumes the position of equilibrium without being influenced by disturbances or vibrations, no matter from what direction or of what nature they may be. The movable part, exceedingly light, only weighs six centigrammes. The indications in kilometers to the hour are shown according to the graduations in the backward, as well as the forward, movement.

Fig. 4 gives a view of the galvanometric



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The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

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The Thinnest Watch Made in America with Enamel Dial



indicator, with a registering apparatus, the action of which will be understood by simply examining the illustration.

In Fig. 5 the speed indicator is shown connected with a recorder of the total time. This total time recorder consists of a watch, the balance of which is held by a finger while the vehicle is stationary. As soon as the vehicle is set in motion the current generated, which operates the pointer of the speed indicator, operates at the same time a small supplementary electro, which, attracting the stop finger, releases the balance. This is the principle employed in operating synchronized clocks.

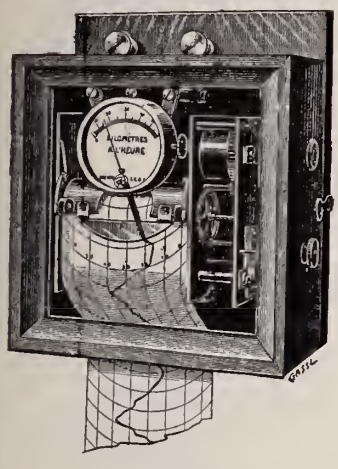


Fig. 4.

The clock can easily be made to serve as an ordinary timekeeper by suppressing, with the aid of the index or switch, H, the action of the small electro-magnet. When it is desired to use the total time record the switch is turned to the left towards the letters K T.

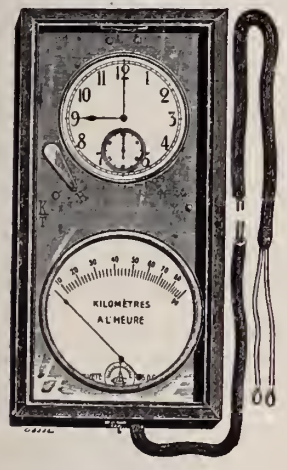


Fig. 5.

Finally in Fig. 6 another combination is shown in which the apparatus indicates simultaneously the immediate speed in kilometers at the time and the number of kilometers traveled. To this combination the special title, "tachodometer," has been applied. The record of kilometers is made by a flexible conductor that serves as a connection between the vehicle and the indicator. The partial counter serves as a record of the day's journey.

It is perhaps not without interest, in reciting the latest improvements made in means of registering speed, to recall other applications, already old, of the watch, or of horological mechanism, for recording the speed of a bicyclist. These applications date back to a period when the automobile was still in its early infancy. They are

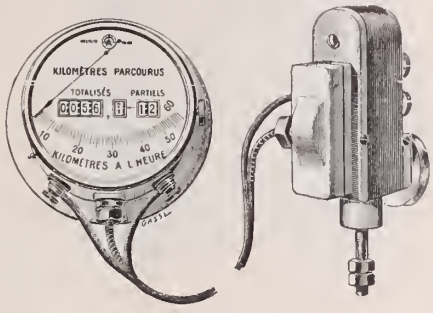


Fig. 6.

the invention of M. Chateau, engineer, Paris, and are shown in Figs. 7 and 8.

Fig. 7 is an apparatus patented in France by Messrs. Chateau and Rossi'iol, the measurement of the pedal being given by a metronome movement, mounted on the handle bar of the machine, and the oscillating bodies of which were capable of moving more or less from the center, along their rods. A

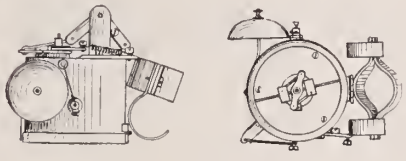


Fig. 7.

scale delineated on a disk situated underneath the weights shows the principal speeds maintained by bicyclists. The metronome works naturally in all positions, and the bell work has for its object to inform the ears of the cadence to be maintained in order to make so many kilometers an hour.

The apparatus shown in Fig. 8 represents

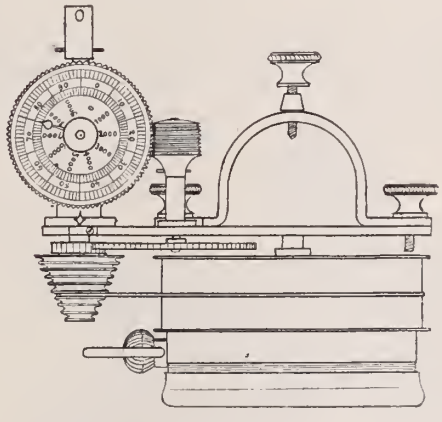


Fig. 8.

a tachometric watch, also attached to the handle bar of a bicycle. This watch is an ordinary movement equipped with a center seconds hand—the principle can be applied just as well to any hand, but the central seconds hand is the most convenient—a flexible transmission allowing it to be turned on its cylindrical support in a direction the reverse of that followed by the pointer. It is evident that if the bicyclist pedals constantly at the same gait, giving to the clock holder a speed equal to that of the pointer referred to, this will appear motionless on the dial. If the pointer appears to move forward, it is because the pedalling slackens. If, on the contrary, the pointer appears to move backward, it is because the movement of the pedal is accelerated. We can easily recover the time lost or lose the time gained. The result is effected when the guiding pointer resumes its apparent immobility.

A cone, having a certain number of grooves, corresponding to the principal speeds maintained by the cyclist, allows of the regulation of the apparatus in each particular case by causing the rubber belt which operates the drum of the clock to run in the groove corresponding with the speed it is desired to maintain.

This arrangement constitutes an optical drive, just as that shown in Fig. 7 was an acoustic drive. In the apparatus shown in Fig. 8 a counter is shown coupled to a tachometer.

The applications lack but little of the horological art. We may say that the latter is charged with the recording, the official chronometering of progress and, of course, in consequence, it proceeds without a halt.

A New Clock Tower and Gateway for the Great East Side.

WITH $15,000, which is to be raised among the people of the East Side, New York, a clock and magnificent gateway are to be erected in Delancey St., a little west of its intersection with Essex St., and facing the new Williamsburg Bridge. Charles B. Stover, chairman of the committee which is responsible for the project, said that a large sum had been promised. On the gateway directly under the clock will be this inscription: "The Gift of the People of the East Side to the City to Commemorate the Completion of the Delancey St. Subway Loop and its Connection with the Williamsburg Bridge."

The tower will rise 50 feet at the eagle's beak, so that the clock dial on the eastern side will be visible on the bridge plaza, while it will be possible to see the dial on the western side above a double row of shade trees extending from Essex St. to the Bowery. The width of the tower from curb to curb is to be 24 feet, while the open space between the two abutments of the arch conforms to the width of the pathway between the double row of trees, 12 feet. The lower portion of a flowery section of the monument constitutes a belfry, in which will hang a great bronze bell, to be cast in Troy, weighing possibly 1,000 pounds. It is intended that this bell shall strike all the hours of the day.

G. W. Webb has taken a position as watchmaker at the store of Ben Cohn & Bro., Leadville, Colo.

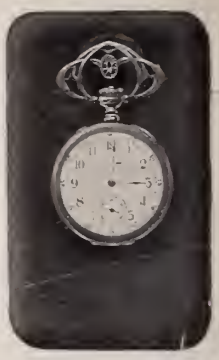
Maurice Klein, Kansas City, Mo., has leased the property at 1125 Main St. for 30 years. The property has a frontage of 34 feet on Main St.



Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.



Watch worn as Chatelaine, showing it lifted to read the time



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

21 and 23 Maiden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View
Showing Watch Turned in Swivel Brooch

Watch Repairing.

By H. Reinecke.

(Continued from issue of May 13.)

ALTHOUGH considerable time has elapsed since the metric system of measurement has been introduced legally into civil use both in France and in Switzerland, it is very much to be wondered at that in both these countries horology has suffered from the drawback of different systems of measurement being used in various establishments and factories. It is only in quite recent times that a remedy for this evil has been suggested in a public manner

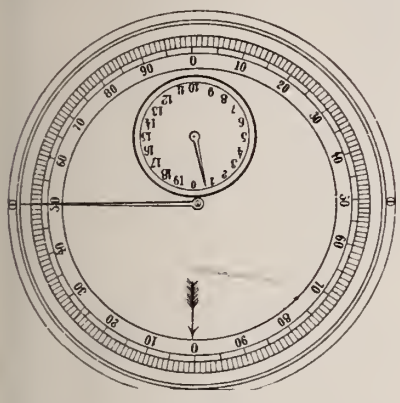


Fig. 1

and a uniform unit of the metric system has been proposed, to be adopted by an overwhelming public consent. The prospect of success of this proportion seems highly encouraging, according to the leading articles in the Swiss trade journals.

It is well known that for many years back some of the leading foreign horologists in the different Continental nations have

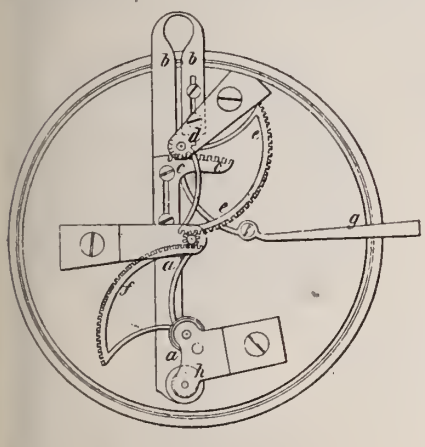


Fig. 2

employed the metric unit of a millimeter and its sub-divisions in their measurements. Among these horologists may be mentioned A. Lange, who, before his enterprise in Glashutte and on his return from Paris, about the year 1843, brought to Germany a model of a micrometer jaw gauge with all its detailed description and measurements which formed the basis of the production of the Grossman gauge for the manufacture of which the latter deserves great credit, not only for the great improvements added, but also for having been the means of introducing the metric unit of a hundredth of a millimeter among the German horologists.

All instruments for gauging in which an index is moved by the agency of a number of wheels, those in the form of a proportional compass with index, where the pair of jaws gives a measure of a chord, whereas the displacement of the index measures the arc of a circle, and these two quantities do not progress in the same proportion. As this imperfection existed in the micrometer, the model of which was brought by Mr. Lange to Germany, its measurements (except of very small objects) could not be standard ones, but its utility was limited to certain purposes only one of which was the use of certain standards

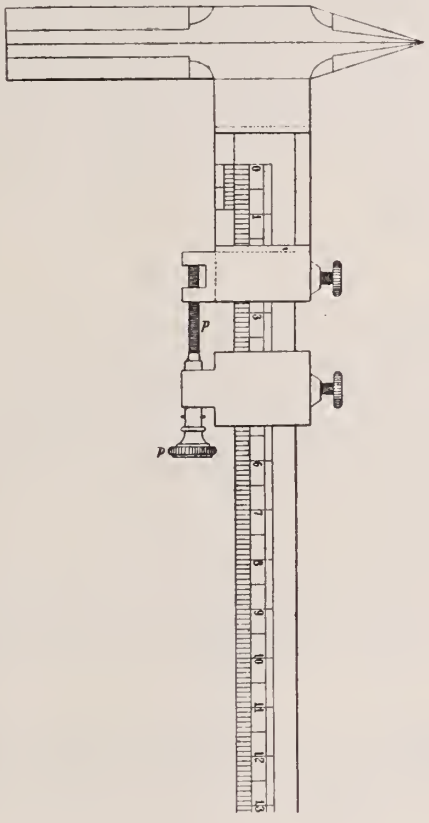


Fig. 3.

of its units, and also of different parts of a horological kind, which had to be replaced or had to be known for various reasons. From these and other standpoints the Grossman gauge, in its original form, was of immense value to the watchmaker, and it might be made by any skilled workman, according to the model brought by Mr. Lange.

A brief description with measurements may be of use to the ambitious. For this purpose a reference to Fig. 1 and Fig. 2 will be helpful. Fig. 1 shows the dial, which is divided into 200 parts or degrees, 100 of which are to represent one millimeter. Fig. 2 represents its mechanical construction on the underside of the dial.

The right-hand limb is stationary; the other is much longer and has its center of motion at h. It carries a rack cc, pitched into a pinion d, attached to rack e, e, which is geared into the center pinion to which the index is attached. The rack f also takes into the center pinion and has a coiled spring around its arbor, by which the jaws are closed and the index held at zero. The lever g, by pressing against its contrary moving extension, is used for opening the jaws.

Measurements, Etc.: The length of the long limb is 68.8 millimeters; length of rack cc, from pivot h, 42 millimeters. The number of teeth in the rack cc are 12 of 360, contained in the circumference of a circle; radius of rack ee, 14.4 millimeters; radius of rack f, 14.4 millimeters; number of teeth in each of these small racks, 47 of 120 contained in the circumference of a circle; number of leaves in pinoin gearing in rack cc, 20; number of leaves in center pinion which carries the index, 20.

Long experience of conscientious and skilful watch repairers justify a repetition of the assertion that the Grossman jaw gauge made according to A. Lange's model is one of the most useful measuring instruments for a skilful watch repairer, and none should be without one.

It is a matter of course that one of the improved and better style of gauges giving standard measurements is to be preferred. As an auxiliary to the less expensive gauge the linear one represented by Fig. 3, which is one designed by Mr. Grossman, is to be recommended. In this gauge standard measurements are given where the millimeters and its sub-divisions may be read by a vernier. In addition this tool may be used for a variety of purposes, which will easily suggest itself to the watchmaker.

(To be continued.)

French Horological Exports.

BESANCON, and the department of Doubs, the principal French center for the manufacture of watches, as well as the minor manufacturing centers, are making an effort to obtain for the productions of the French watchmaking districts a much firmer hold on the world's markets, says the *London Watchmaker*. By means of technical education, modern mechanics are improving themselves, and, with the encouragement of their employers, are materially assisting to raise the standard of work produced.

At Besancon, where no efforts are spared, great advances have been made, which, coupled with the activity of the employers and their desire to produce watches under most modern conditions, is very satisfactory to the nation as a whole. But while the individual manufacturer has been doing his best, and particularly to gain a share of the world's demands for horological productions, there is a feeling that, by collective effort, great success would be obtained. At the present time, Switzerland has a monopoly, at any rate as far as France is concerned, for when the figures of Switzerland's exports are considered in comparison with those of France, the latter appear extremely meager, and so the question is forced home to the manufacturer as to why he has so small a share of the watch trade. Switzerland, of course, has many advantages; she has possibilities and a regular history of organization which means so much in the horological workshop.

S. T. Morrison, Iowa City, Ia., is back from Chicago, where he has been buying stock.

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**



The Favorite Movement with both Trade and Public

The Omega Movement



stands in high favor with the trade, and is constantly increasing in popularity for the reason that the public is quick to appreciate its merits.

The man who carries an Omega is proud of it and misses no opportunity to sound its praises to his friends. He finds it invariably and uniformly reliable. He learns to depend upon it and it never abuses his confidence.

Ω
OMEGA

Adaptable, Interchangeable, and Suited to all Requirements

The Omega is made in all sizes to fit regular American cases, besides a number of Swiss sizes. Every part is interchangeable, and all are made with lever escapements, double roller and pendant set. There are six different grades — from seven jewels to twenty-one jewels — adjusted to heat, cold, and five positions.

EDMOND E. ROBERT
3 Maiden Lane New York

WESTERN SELLING AGENCY
Omega Watches
Heyworth Building, Chicago

CROSS & BEGUELIN
31 Maiden Lane New York

THE

New England

Line of Watches

for the coming season will be augmented by many new and exclusive designs in both Open-Face and Hunting Cases.

Definite announcement of these new designs will be made next month. Illustrations also will be shown.

You'll be interested in them.

THE NEW ENGLAND WATCH CO.

Waterbury, Conn.

Chicago **San Francisco**

Western trade are requested, after July 1st, to address all orders and other communications to our Waterbury office, as the Chicago office will be discontinued on that date. Old travelers will continue to visit trade, as formerly.

Ball Watches

THE RAILROAD STANDARD

The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

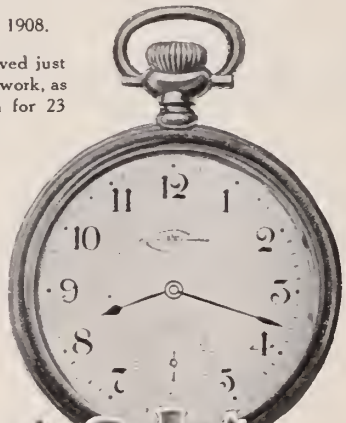
Minneapolis, March 12, 1908.

Gentlemen:

Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds. Very respectfully,

L. L. WILLIAMSON.

Railway Watch Inspector
1717 E. Franklin Ave.



The Webb C. Ball Watch Co.

Ball Building, Cleveland **Railway Exchange, Chicago**

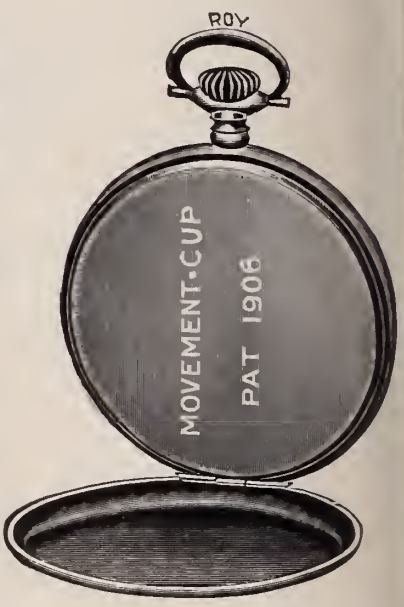
Pacific Type Fast Express Engine for New York-Boston Service.



THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

A.W.C.CO

"Are You Posted?"



C 395 14 Kt.

On receipt of information as to requirements, The American Watch Case Co. will send for inspection at their own risk and expense a selection of their latest designs in watch cases, 14k. and 18k. A.W.C.CO Products.

Sold by us direct to you

American Watch Case Co.

9-11-13 Maiden Lane New York

WATCHES OF PRECISION.

Mathey Bros., Mathez & Co.

WATCHES DEMAGNETIZED.



12 SIZE MOVEMENTS

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

CHAS. H. MEYLAN.

SMALL WATCHES A SPECIALTY.

Brassus, Switzerland 21 MAIDEN LANE, NEW YORK.

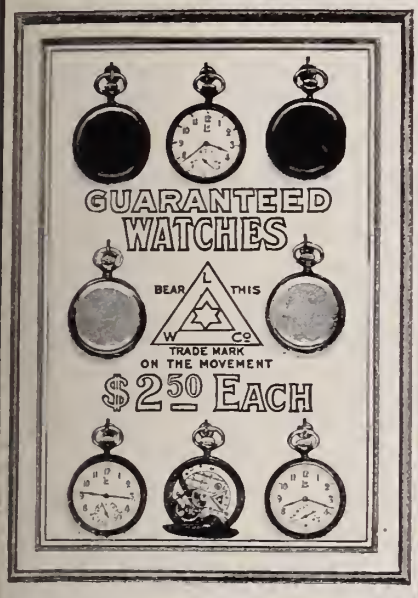


12 SIZE SPLITS

THE FINE ART OF DISPLAYING GOODS

NO ILLUSTRATION can do justice to the handsome Bronze Easel we give the Trade for displaying

WATCHES



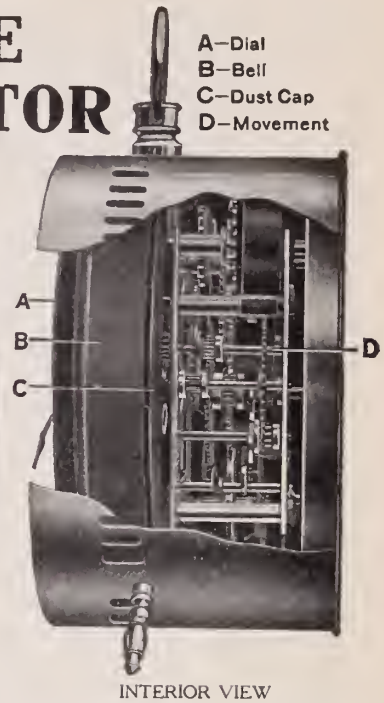
Size 13¼ x 9¼ in. Made of steel richly bronzed, with wood back, and support. Brass hooks. Very impressive. Ask for it.

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.

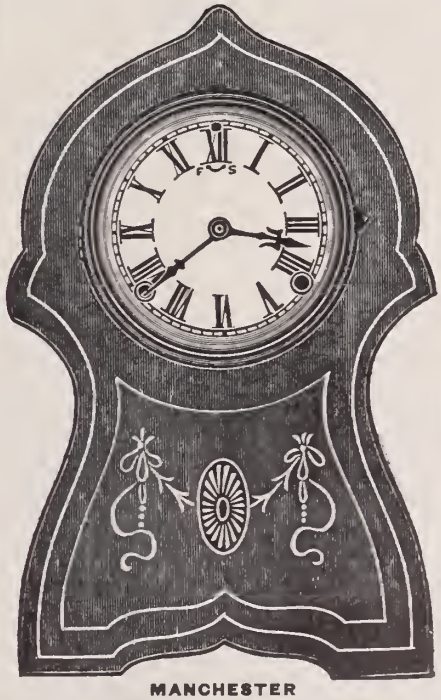
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



MANCHESTER
Height 13¾ in Width 8¾ in.

SESSIONS CLOCKS

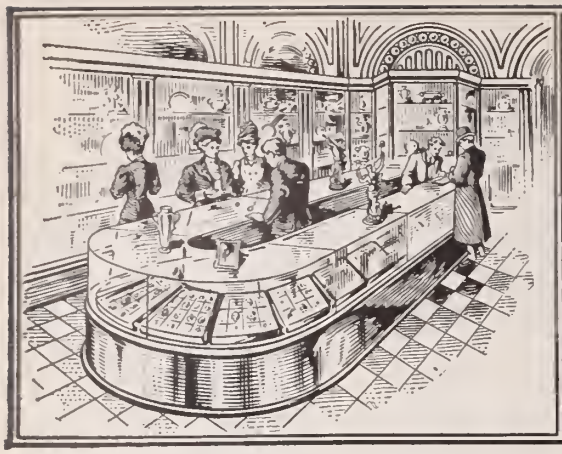
Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.
New York Salesroom, 37 Maiden Lane

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Mechanical Devices Used to Attract Attention

Interesting Little Automatons That Compel the Passerby to Stop and Look

THE prestidigitator's optical illusions are performed on a stage prepared for his purposes and he is surrounded by assistants and scenic effects which aid in concealing his jugglery. He has also the great advantage of being at quite a distance from his audience, and furthermore does each trick only a limited number of times and succeeds it with some new one that diverts his audience from the preceding wonder. The modern window dresser who prepares a startling window mystery lacks all these advantages—his show is a continuous performance of the same trick, before an audience that must be mystified to be attracted, and yet is permitted by the very nature of the window arrangement to get within a few inches of the show, and can remain to observe the novelty as long as attracted.

He must also so arrange his window that the show does not kill the display of goods, the idea being to attract additional attention to the merchandise for sale by means of the moving show and not to overshadow the main object of window advertising, which is to sell the goods dealt in by the merchant. Therefore the up-to-date window dresser must be a juggler, scenic artist and stage carpenter as well as a business man.

A description of some of the most successful of these moving attractions is given herewith. It will be of interest to those who use show windows as a means for selling goods.

A cash register manufacturer has used a great variety of moving displays, the most attractive of which were a perpetual motion wheel. This wheel was an arrangement which permitted silver dollars placed in grooves to slide with the movement of wheel and to keep it going for an indefinite length of time, the only requirement being an occasional vigorous whirl given by an employe when the speed slackened. The same firm attracted big crowds by a mechanical clown who juggled a ball on the tip of his forefinger. Only the initiated knew that the finger tip was punctured so that a current of air forced through it from a concealed fan played on the celluloid ball. They also operated another attractive feature—a dozen or more pingpong balls jumping about in a bird cage as though alive. The bird cage was suspended from the ceiling by a string. The solution of the mystery was an innocent-looking piece of "stick" which was in reality a tube connected with an air blast allowing a current of air to play constantly on the cage. This "stick" was lying in a corner of the window and apparently for no purpose.

A unique deception is the canary bird in the center of an aquarium with goldfish swimming around it. That the glass globe is hollowed out so that the canary's apartment is perfectly watertight and separate from that of the fish is not apparent to the casual observer, and this device has been most successful.

A patent razor is advertised by two diminutive wax figures, which go through the motions of shaving, one by old and the other by modern methods. One figure's face and movements show dissatisfaction, while the other exhibits signs of great pleasure.

A shoe factory's retail showrooms "lays bare the soles" by a saw which is apparently destroying shoes by the wholesale for the education of the public as to the difference in quality of their own make and that of competitors.

A florist's window with running water to simulate a pond and brook is full of live ducklings that are always attractive to city-bred crowds.

A typewriter suspended in a window by two silken ropes is working away as though the keyboard were being manipulated by an operator; one sees the machine and the writing done by it both swinging in the window, and few people guess that the silken ropes conceal electric wires which connect the typewriter with an operator sitting at a duplicate machine in the store.

Revolving shelves so placed that they sink beneath the level of the floor of the window, each disappearing shelf being replaced by another one, thus permitting from six to a dozen changes of display inside of a few minutes, are an interesting feature of a retail store.

Captive balloons—that is, balloons floating in a window and kept in motion by electric fans which are concealed from view—have proven a valuable trade attractor.

The electrically operated mirrors with words spelled out in moving drops of water are always effective.

A revolving platform as is commonly used by tailors can be converted into some clever moving displays.

An apparatus for extracting the juice from grapes, which are dropped into a large hopper by the bunch, is not exactly new, but holds the attention.

The lifesize figure of a young woman that automatically changes its shoes is a clever bit of mechanism. Then there are the living "demonstrators," the girl building block houses, the nimble-fingered cigarette maker, the youth showing the latest garter, the razor strop artist first dulling, then sharpening his instrument, the automatic man—alive, but simulating a wax figure to keep the crowd a-guessing—are well worth studying as examples of progressive window advertising.

The novelties mentioned constitute only a small portion of those in use, but are extremely successful ones, and may prove useful hints to window advertisers.

OTTO S. JONAS.

Storekeeping Wisdom.

NO engagement is so unimportant as not to be worth punctuality. Be on hand when you agree to be and you can demand punctuality in others.

The successful man to-day is the practical man. If you are not already familiar with the working side of your business, begin the study of it now.

An oversold or an overcharged customer is a customer lost nine times in 10. Look at every sale from the customer's point of view before you call it closed.

It will pay any man, no matter how big his store, to see as many customers personally as his time will allow. People like to do business with the head of the concern.

No arrogant man shall pass through the portals of Mercantile Success. He who is an arrogant employer shall have servile employes. What a prize combination for repelling trade!

If you expect your clerks to be enthusiastic about the store and the business, see that you give them some reason to be. Nothing will starve to death much quicker than enthusiasm.—*Printers' Ink.*

Watch this department for an original window display for Independence Day.

Storekeeping Department.

A June Wedding Display.

By Otto Jonas.

CONSTRUCT a very low platform in your window. This is easily and quickly done by placing a few small wooden boxes of uniform size at either side of the window and laying several boards, of proper length, upon them. This "table" can then be draped with a nice tablecloth

Miss Junebride's Wedding Gifts.

Presents Suitable for June Weddings.

Complete Assortment of Wedding Gifts.

Special Inducements Offered to Purchasers of Wedding Gifts.

High Class Wedding Gifts, Latest Models.

Remember that June Wedding.

Suggestions—Suitable for Wedding Gifts.

to resemble a table in actual use in a reception room prior to a wedding, the idea being to represent a bride's "layout" of wedding presents received.

On this platform one has an excellent opportunity to display various specimens of stock suitable for wedding gifts. These should be arranged in orderly array as though the articles had been placed on the table as received. Take care to avoid crowding, as nothing spoils a window display more than to overload it. Each present shown should be ticketed with a small neat price mark, resembling a visiting card, a neat plain scrip lettering being most suitable.

The list of articles shown might include clocks, bronzes, vases, statuary, bric-a-brac, silver, tea sets, cut glass, manicure sets jewel handled parasols, jeweled fans, belt buckles, garter buckles, hat pins, necklaces, watches, toilet sets, brushes, combs, miniature picture frames, etc., in fact in this window samples of almost every article sold in the jewelry store may be displayed. The upper part of the window should be decorated with flowers (artificial preferred), and the sides and back of the window should be draped with curtains. To these can be attached signs descriptive of the goods displayed.

Have such signs as are used neatly made—using a script letter, and leaving a large margin—that is, model them after visiting cards to match the price tickets above described.

Pointed Paragraphs.

THE man who is ashamed to work with his hands will never do any valuable work with his brains.

A stream of opportunities is constantly going by. Pick out the ones that you can use and nab them.

He who would be a judge of men must be able to withhold judgment until certainty takes the place of assumption.

All work and no play makes Jack a dull boy, and a dull boy will sell very few goods and make no satisfied customers.

To be happy one must keep busy. There is no joy in idleness which goes further than rest and becomes one's profession.

Your best salesmen will lose some sales. Don't expect a man to be a successful hypnotist for $10 per.

Slipshod management begets slipshod help; and carelessness, even in the smallest details, is never unnoticed by the employer.

Never wink at the overcharging of a customer. Reprove a clerk as quickly for an error in your favor as for one in favor of the customer.

Mrs. I. R. Baker has sold her jewelry business in Liberal, Kans., to C. S. Jarrett.

The Retail Jewelry Establishment of Albaugh & Pickering, Columbus, O.

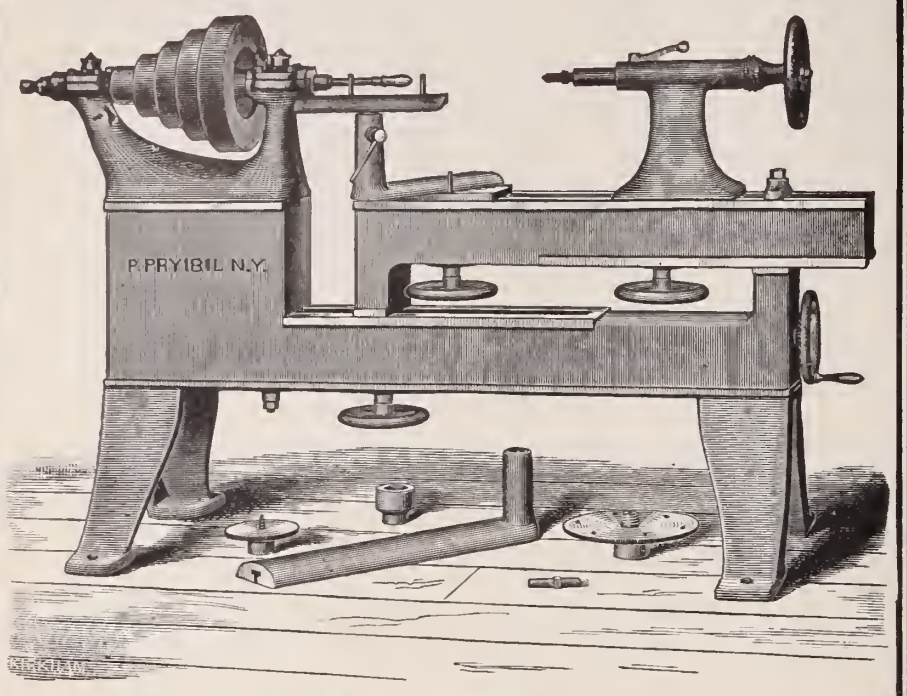
THE firm of Albaugh & Pickering, of Columbus, O., affords an example of what it is possible to do in the jewelry world by close attention to business. Doubtless, three years and a half ago, if a young man had asked the older heads about going into the business he would have been advised against it; would have been told that the business was already crowded, and there were jewelers who were having a hard time to make both ends meet.

E. S. Albaugh and T. C. Pickering formed a partnership and bought the small store at 74 N. High St., owned by Oger Bros. They started with $3,000 worth of stock, and there wasn't any need for clerks. In March, 1905, they were partly burned out and suffered considerable loss. Thirteen months later they were burned out completely by the big Dispatch building fire, lost nearly all their goods, were out of business temporarily, and afterward took temporary quarters at 31 W. Long St. to dispose of their salvage. Last July they removed to 69 High St., their present location.

The firm now employs 14 men and women, and has $20,000 worth of stock in a finely equipped store. It employs eight men in its manufacturing department, and does a large share of the finer manufacturing and repair work and engraving for Columbus jewelers, in addition to its out-of-town trade. In three years and a half, in short, it has increased both its stock and the number of persons employed sevenfold. The partners had been employed in D. L. Auld's manufacturing establishment, and Mr. Albaugh had had 10 years' experience in a retail store, in addition to that in the Auld factory. Both are firm believers in newspaper advertising, and during the first year of their partnership spent more than $1,000 in this line. They also use souvenir advertising and gave out over their counters calendars, pin trays, booklets, etc. In May and June, for graduations and weddings; in October, for weddings, and in December, for the holiday trade they consider the newspapers the best mediums.



A VIEW OF THE SELLING AND MANUFACTURING DEPARTMENT OF ALBAUGH & PICKERING, COLUMBUS, O.



Above Cut Shows Our

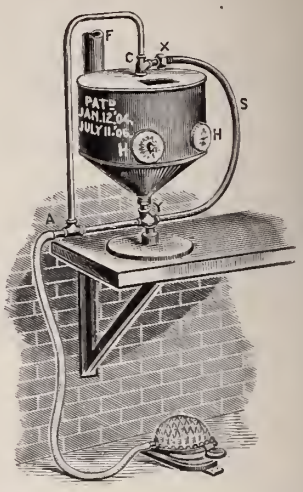
EXTENSION SPINNING LATHE.

Swing of lathe 22 inches when closed, 44 inches when extended.

Substantially built for heavy work.

Write for Catalogue

P. PRYIBIL, 512-524 W. 41st St., New York.



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK

BEZEL GALLERY FOR CAMEO AND CORAL WORK

333 334 335 336 337

379 380 381

SAMPLES ON APPLICATION

N. Y. City Branch, 41-43 Maiden Lane

HERPERS BROS., NEWARK, N. J.

NEW YORK TORTOISE SHELL CO.

13 E. 30th St.

Just East of 5th Ave.

NEW YORK

SHELL

Manufacturers of Fine

TORTOISE SHELL GOODS

Repairing given prompt attention

LEMAIRE FABT PARIS

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

37 MAIDEN LANE, NEW YORK

MARQUE DE FABRIQUE



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2147.—**Deposition of Silver on Rubber.**—*I would like to have a formula for painting rubber so that I can deposit silver on it.* *G. T. M.*

ANSWER:—A deposition of silver on rubber by electroplating would not be much better than if the silver was painted on with a brush. If the rubber be soft, then a pure rubber cement, which can be secured at any bicycle shop, is thinly painted on. When dry, but still very sticky, dust over it finely powdered silver bronze powder, enough to completely cover the cement. When well dried the powder can be smoothed down with a burnishing tool. If hard rubber is to be silvered, then select a cement suitable for hard rubber and proceed the same as for the soft rubber. Cement suitable for hard rubber can be made by pulverized gum shellac dissolved in 10 times its weight of strong ammonia. The slimy mass will become liquid in three or four weeks, when it will be ready for use. If the silver were then deposited the rubber would have to be treated as any non-conductive article, so that an electro deposit may be obtained. The rubber would be painted over with a pure rubber cement, and a copper bronze powder should be sprinkled over before the cement becomes dry. This should be allowed to remain to dry and harden for several days, and then a silver deposit can be put on in a regular silver bath. This should be done very quickly with a strong current. If left in the solution too long the cyanide would dissolve the cement, and it is therefore necessary to see that the cement is thoroughly dry and well covered with the copper bronze. If only part of the rubber is to be silvered, then the part to remain plain must be painted over with molten wax, so as to act as a protection for the rubber against the action of the cyanide, which would discolor the rubber. Wire connection must be made with the metalized part to insure the electric current. The wax must afterwards be carefully removed with a cloth saturated with alcohol, but the alcohol must not be permitted to work under the silvered parts, otherwise it may dissolve the underlying cement. The electroplating process is the most difficult to accomplish and requires some experience, but the painting method can be accomplished very easily and without difficulty.

QUESTION No. 2148.—**To Oxidize Brass.**—*Will you inform me how brass may be oxidized?* *K. R. D.*

ANSWER:—Brass that contains a large per cent. of zinc in its alloy is more difficult to oxidize than brass which contains a large per cent. of copper. Therefore an oxidizing solution that works satisfactorily with one kind of brass will not give the same result with a slightly different alloy. The three oxidized pieces enclosed were treated with a solution of verdigris, one-half pound, and ammonia, one quart, used hot. It will not be necessary to string or handle the pieces separately, but a few hundred should be placed in a wire basket and first potashed to remove all the grease or oil that may adhere to them. Rinse off in water, then place the basket with the pieces directly into the heated oxidizing solution; let remain long enough until the desired color is obtained, and then rinse in hot water and dry in sawdust. The oxidizing solution should be put into an enameled dish, large enough so that the dipping basket can be placed therein. It is best to have a small flame under the dish to keep the solution at a near boiling heat. During the coloring the basket may be taken out a few times and shaken so that the pieces will change positions, which will insure them to be colored all over. A one or two quart solution is all that is necessary for oxidizing thousands of the pieces, and if there are two dipping baskets one basket can be gotten ready while the other is coloring. The coloring operation requires about five minutes. The solution will need replenishing when it begins to work slowly, especially in ammonia, which will evaporate.

QUESTION No. 2149.—**Metal Bronzing.**—*I have a number of medals which I want to bronze. Can you tell me how to do this work?* *T. V. B.*

ANSWER:—To produce a brown bronze for medals, take a wineglassful of water and add to it four or five drops of nitric acid. With this solution wet the metal (which ought to have been previously well cleaned from oil and grease), and then allow it to dry, after which impart to it a gradual and equal heat. The surface will be darkened in proportion to the intensity of the heat applied. Plumbago bronze is obtained by polishing the surface of the medal with plumbago, then placing it on a clear fire until it is too hot to be touched, and finally applying a plate brush as soon as it ceases to be hot enough to burn the brush. A few strokes of the brush will produce a dark brown polish approaching black, but entirely distinct from the well-known appearance of black lead. If the same operation is performed on a medal which has been kept some days or upon one that has been polished a different but very brilliant color will be produced. The color is between red and brown, and the richness of the color thus produced is preferred by many to the true dark brown.

Clay Crucibles Versus Black Lead for the Manufacture of German Silver.

IN Birmingham, Eng., where I first learned the melting business (1864), writes Thomas Clare in the *Metal Industry*, we used clay crucibles exclusively for the manufacture of German silver, and on no consideration were we allowed to use black lead crucibles. Undoubtedly the clay crucible is far more preferable than the black lead for making German silver.

You can melt the metal quicker in the black lead, but when pouring off the metal chills too quickly to insure good work. The clay crucible takes a little longer to melt, but retains the heat twice as long as the black lead, thereby giving ample time to pour off the metal while good and hot, which will insure good work.

If, for instance, the man has to pour six to seven molds, and he is using black lead crucibles, the metal is too cold to insure good casting by the time he gets the last mold poured, whereas if he is using a clay crucible the metal is hot enough to insure good, sound casting in the last mold. Another advantage the clay has over the black lead is that you have a new crucible every day, whereas the black lead must be used day after day till it is worn out, and as it gets old the metal chills too quickly.

The same thing applies to making German silver for rolling into sheet and wire (which is poured into iron molds). The clay is preferred to the black lead, especially in making high-grade metal, such as 18, 20 and 25 per cent. If when using a black lead pot you do not get the spelter in just as soon as the nickel and copper are melted, the metal gets too hot and will not accept it and you lose a large percentage, which burns and spoils the formula.

And another thing—if left too long the pot will melt and get into the metal and take the form of sulphur and slag, thus preventing the proper shrinkage taking place, and when rolled down to about 10 to 16 gauge the slag will show up in the form of a scab, which must be treated the same as "spilly" metal—that is, scraped or polished out, which means considerable time and labor, besides adding to the expense.

In pouring with the black lead crucible you pour but two skillets with safety, whereas when using the clay you can pour four, enabling you, therefore, to have larger melts. In England they have an entirely different system in the manufacture of German silver to that which is used here in America. First, they melt their nickel and copper in equal parts, which is poured into pigs (this is called milling), then copper and spelter are melted in equal parts and poured in pigs also (this is all melted in black lead crucibles).

This does away with the use of raw nickel or spelter, for by taking a certain amount of the milling and pig brass, with the addition of copper, you can make any grade of German silver you wish.

This method and the clay crucible does away with most of the difficulties we meet with in the manufacture of German silver.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . . .

The Pairpoint Corporation

NEW BEDFORD, MASS.

SUPERIOR SILVER PLATED WARE

RICH CUT GLASS WARE

ELECTROLIERS GAS PORTABLES, ETC.



No. 692. Whiskey Jug. "Uncatena."



No. 4935.—Smoking Set.

BRANCHES

38 Murray Street - - - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Av.,
New York.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

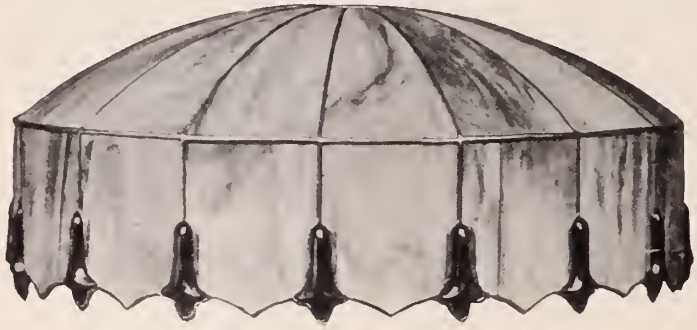
39 UNION SQUARE - NEW YORK.

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures



3030—16 in. Diameter

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Humor as Applied to Teapots.

WERE the history of the teapot in England to be written, it would be a chronicle of social customs for nearly 200 years. The silk worm was imported in furtive manner to Europe from China, and the delicate porcelain teacups and the pot for infusing the fragrant beverage were also borrowed from the "Heathen Chinee." The more clumsy-fingered European has added a handle to the cup, and has vulgarized the design and decoration of the teapot of the original inventor. It would be of special interest to pay attention to the earliest 18th century shapes, which, under the guidance of Wedgwood, began to take the same form as those made in silver and in Sheffield plate. This form has lasted to the present day.

The field of grotesque teapots is an extended one, and the Oriental, with his vivid imagination and his fine practical potting, has easily outstripped the English potter in humorous invention.

In humor the Japanese potter has no rival. Both in form and color the amazing fecundity of his art is shown. One teapot in porcelain represents a man with a sack, and the form is so deftly conceived that the place for the hand to hold the vessel does not disturb the harmony of the design. The man has a rich, deep blue cloak, and the remainder is a dull brown representing the color of the sack. Here the chief aim has been to utilize a certain grotesque form for a certain end, irrespective of decoration, and the result is a perfect piece of grotesque art.

On another in the shape of a rooster considerable skill has been lavished on the coloring as well as the form. The head is a rich red, and resembles the appearance of a crab-shell in hue. The comb is red and tipped with gold. Red and blue predominate in the coloring of the wings, and, obeying a national convention, the chrysanthemum appears in a panel. There is no European pottery which can produce anything like this for whimsical drollery in the most perfect taste. In comparison, English humorous pottery pales into insignificance. It is grotesque, it is true, but it lacks the finer humor and the touch of genius to raise it to the higher level of its prototype.

Take, for example, the teapot of Bow china, which has grapevine appendages. It is grotesque enough as it stands, but there is an absence of humor or of dignity. There is a false note in it. The teapot seems to be symbolical of the vine. Its painted landscape suggests good Rhine wine. Its vine-leaf for a spout, its grapes for a top to the lid and its twisted vine-stem for a handle may convey the lesson that this beverage is the cup that cheers but not inebriates, but, somehow, it is not so humorous to see the tea come pouring out of the grapevine leaf as it is from the old Japanese sack or from the beak of the bird.

If there is something to be said for the irony of the grapevine teapot, which is a study in form, there can be found nothing to be said for the colored salt-glaze teapot, which is a study in color. The natural colors of the cauliflower, especially when a full yellow is added to them, are not beautiful. But it evidently was a pleasing piece of incongruity for 18th century tea drinkers to use this vessel. Perhaps the homely cauliflower was sufficient parody for the English potter. He must not be held responsible for the taste of his clients; he made the pot to sell, and without doubt it sold well, and here it is as a tangible and real specimen of humor in 18th century art.

Toby Fillpot occurs everywhere, and it is not surprising to find him figuring as a teapot. He seems to have been a perennial source of amusement, and Staffordshire potters must have made fortunes by his engaging personality. He smacks of Rowlandson and Gillray, and the coarse caricatures of the period. A favorite specimen is a teapot which depicts the hero as wearing a red coat and green breeches and taking snuff.

In his search for new designs, and especially for *motifs* of a humorous nature, the Staffordshire potter suffers in comparison with most other European ceramic artists. An examination of Italian majolica from its earliest days shows a wealth of grotesque designs. Garden seats were potted in earthenware, having grotesque monkeys, life size, as supports. Highly colored masks with leering satyrs and mirth-making punchinellos were made in the form of ornamental brackets. The Italian potter had a thousand models before him in the grinning gargoyles of his cathedrals, or the elaborately cast bronze door knockers, and similar metal work in his cities dating from the 15th century. Similarly, across the Alps, in France there was no lack of inventiveness in turning humorous forms in clay. Hundreds of grotesques, both old and modern, may be easily procured for a trifling cost, which have the saving grace of being humorous without being coarse, and comic without being offensive.

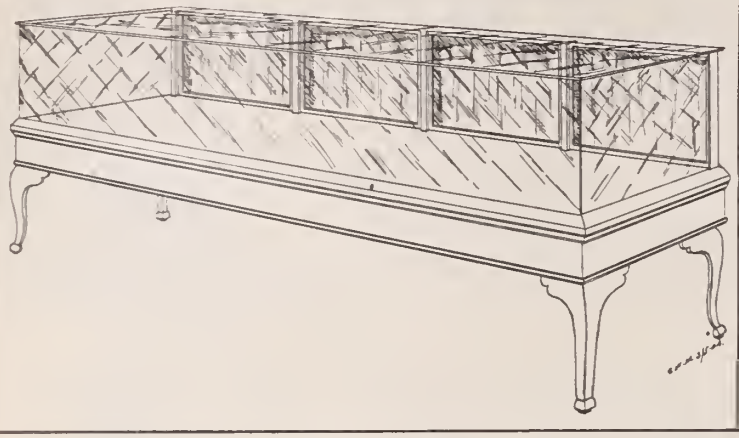
The English potter had a wealth of material at his hand, had he known it, and it is not too late for some enterprising manufacturer to take the hint and make a fortune. In most of the English cathedrals, under the miserere seats, is fine English woodcarving of a very fine order. It is mainly grotesque, and is exuberant with the drollest fancies conceivable. The early woodcarvers reveled in this humor and gave free play to their chisels in producing a gallery of comic, satiric and whimsical characters of unequaled variety.

After a survey of Oriental and Continental art, not only in ceramic but in other fields, the reflective person will perhaps be inclined to come to the opinion that where the absence of humor is most marked there seems also to be a corresponding lack of originality and a tendency to stodgy and narrow models and a want of breadth of conception.

It is possible to be more ludicrous than one intends, and some of the old English potters deserve to wear the laurels without having snatched at them. Much of the old Staffordshire ware appeals to modern taste because it is "quaint"—a word which may mean so much. These articles, now in the china cabinet of the collector, once did duty in the housewife's kitchen. There is a touch of humor in this, too; but we must tread carefully. There is a Whieldon tortoise shell piece which was used as a sauceboat. The front part and spout represent the head of a fox, and are painted a brown color; the other portion is the body of a swan, with the head and neck forming the handle; this is painted white. It is a truly ridiculous specimen of ceramic art—but is it humorous?

Scores of Staffordshire cream jugs were produced between 1750 and 1800 in the form of a cow. Another favorite design was John Bull seated with one arm stretched out to form the spout of a teapot. The crown of his hat formed the lid, and the 18th century was nothing if not patriotic, as is shown by one specimen of a teapot in the form of a ship. It is salt-glaze ware, so much sought after nowadays, and is inscribed, "The vesel that Admiral Vernon was in." These were the days before the Educational Act of 1870, when spelling was not a national possession. The shape was evidently inspired by the silver or silver-gilt pieces that were the decorations of fashionable tables in 18th century days, in England as well as on the Continent.

Cauliflowers, pineapples and other specimens of the vegetable kingdom having been drawn upon, it is not surprising to find the animal world paying its toll, too. The stooping camel, with its load on its back, does not break any canon of art. It is pleasing, it is refined, and it has a certain elegance which commends it to the real lover of the fine arts. But there, again, the clumsy inventor spoils his own handiwork. He puts a butterfly on the neck of the camel in such scale that it would be a



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foot in length if measured by the length of the camel's neck. This is a touch of humor not contemplated by the designer. A well-known example of salt-glaze ware is a teapot in the form of a squirrel. It might have made a fine grotesque. The curly brush tail would have formed a natural handle, and the paws holding a nut might easily have been incorporated with the spout.

An early 19th century teapot of basaltes ware, reminiscent of Turner and Wedgwood, is in barrel form. It is a fine piece, and there is nothing to quarrel with either in decoration or design. As in the teapot previously alluded to, the decoration is vine leaves and clusters of grapes. Perhaps its innocent shape masked a less harmless decoction. A teapot in the hands of one Sairey Gamp had a magic-like habit of pouring out gin and water instead of fragrant Bohea. It resembled the harmless-looking ginger beer bottles used on the cricket field in "Tom Brown's Schooldays," which contained something a little stronger than the teetotal beverage.

The indications here given may induce collectors to turn far afield in search of the grotesque, and in the suggestions given perhaps some hint may be conveyed which will induce the enthusiast to look in a less circumscribed area for humor than 18th century days. There are unlimited opportunities, and the discerning collector may go far in the fascinating quest for the combination of ideal art with ideal humor.—*Crockery and Glassware Journal.*

Recent Decisions on Statuary.

DECISIONS of the Board of United States General Appraisers, New York, in cases involving the duty on statuary have been announced as follows:

CHURCH STATUARY.—Protest of F. W. Myers & Co. (Plattsburg). A plaster-of-paris statue was held to be free of duty as a cast of sculpture imported for a church, under Par. 649, tariff act of 1897. G. A. 5681 (T. D. 25295) followed.

CHURCH STATUARY—WOODEN PEDESTAL.—Protest of F. W. Myers & Co. (Plattsburg). The article in controversy was claimed to be free of duty under Par. 649, tariff act of 1897, relating to specimens or casts of sculpture imported for a religious society. Protest overruled. Waite, General Appraiser: The importation in this case is described in the invoice as "one statue St. Anne, 4 feet 6 inches, with rays, decorated," valued at $75, and "one wooden pedestal, 9 feet, decorated," valued at $110. . . . The statue is described by the appraiser as a cast of sculpture, and was passed free by the Collector under the above paragraph. The wooden pedestal was assessed under Par. 208 at 35 per cent. ad valorem as a manufacture of wood. The usual oath on entry has been filed, showing it to have been imported by the order and for the sole use of St. Anne Church, of Watertown, N. Y. It is claimed by the importers that it should be treated as an entirety and characterized as a cast of sculpture under said Par. 649. The great discrepancy between the value of the pedestal and the figure would lead us to suppose that we are not correctly informed as to the relation of the two by the record. There is no proof as to the size, workmanship, or design of the pedestal; but we are led to the conclusion that it cannot be considered as merely incidental to the superimposed statue; and we are unable to conclude from the evidence before us that statue and pedestal should be considered as an entirety and all characterized as a cast of sculpture. In fact, the contrary would appear from the relative values of same as set forth in the invoice. While it may have been intended that the figure should be placed upon the pedestal, it is entirely possible that the pedestal may also serve for other purposes and uses.

Ceramic Account Keeping.

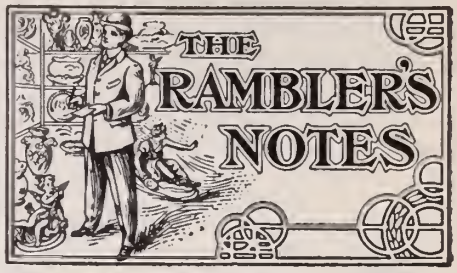
DIVERSIFIED as are the uses to which the art of the potter is put, one at least, which flourished in ancient times, has now fallen into disuse, says the London *Pottery Gazette*. We refer to the practice of writing business and other records upon clay surfaces, the clay being subsequently baked, and the writing thus rendered permanent. So effectual, indeed, was this method, that at the present day the accounts of ordinary, every-day occurrences of some thousands of years ago are preserved in our museums, having lasted longer than we can hope the inscriptions on some of our most vaunted monuments will endure the ravages of time.

Some of these clay documents are now in the British Museum, one being a deed recording the sale of a house. It is interesting to notice how the document in question was enclosed in a clay envelope which could be broken open when the deed was wanted. Pillow-shaped letters of clay, with similar envelopes, are frequently found. One could imagine two devoted Babylonian lovers, during a long engagement, accumulating a large part of the necessary material for their first home in the form of these brick-letters.

The writing is that celebrated Babylonic cuneiform in which the "modern Major-General" of the "Pirates of Penzance" declared that he "could write a washing bill." Many such bills, doubtless, were written, and many bills, though not for washing, may still be seen, as clear and distinct as they were when they left the careful hands of the worthy scribes of old. By the way, we wonder whether those good fellows were ever charged with "cooking their accounts."

Joking apart, however, the enthusiastic ceramist should not fail to make a pious pilgrimage to the gallery at the British Museum where these objects are displayed—a worthy monument to the student who wore himself out and sacrificed his life in the labor of deciphering them. Elsewhere, too, in that storehouse of art treasures, may the clay-worker find suggestion and inspiration as he wanders among the rare productions of various ages and climes, from the quaint crudities of Peruvian and African workers to the masterpieces of Egypt and Greece and Rome

Nearly 100 of the 200 opticians in the State of Nebraska recently took the examination of the Nebraska State Board of Optometry.



NOVELTIES IN ROYAL DOULTON.

AMONG the many quaint bits of Royal Doulton ware seen at the salesrooms of Wm. S. Pitcairn, 44 Murray St., New York, perhaps the most interesting of all is a collection of ornamental pieces on which are reproduced in correct detail the scenes from the Battle of Hastings. The scenes are taken from the famous Bayeux tapestry which is supposed to be the work of Matilda, queen of William the Conqueror. On another collection of the same ware are portraits of the various characters in Shakespeare's comedy, "A Midsummer Night's Dream." There is nothing historical about the series designated as the "All Black Team," but there is plenty of originality and novelty. It illustrates the game of cricket with a team of merry colored urchins as players. The misfit clothing and vivid colors associated with negro caricature and none the less true to life are pleasingly brought out, as are "Autumn" and "Winter," which show harvest scenes and Winter sports. A line of marine scenes done in enamel colors underglazed with olive green edges on an ivory ground showing a splendid contrast are also shown at the same salesroom.

*

SUMMER NOVELTIES IN CUT GLASS.

AMONG the attractive novelties seen at the salesrooms of the J. D. Bergen Co., 38 Murray St., New York, is a cut glass berry dish supported by three curved standards in crystal glass. The body of the dish is daintily cut in a delicate pattern, is slightly flanged, and has a scolloped edge. Another offering seen at the same salesrooms is a claret set, including a pitcher and six glasses in ruby and white glass. The pitcher is tall and slender and has a notched handle, while the glasses have dainty under-cut bases from which rise white stems supporting the ruby bodies. At the center of the body of each glass is a circlet of white. The cutting shows to advantage against the colored glass. Another set has more elaborate cutting in star effect. An odd-shaped punch bowl, shaped like an immense fruit receiver, is also exhibited. It is cut in spray and star effect, and has a flanged top. The cups accompanying this set are shaped like dainty wine glasses and have small handles. Fruit dishes, small receivers, sugar and cream sets, etc., are also shown by the same firm in a number of patterns. THE RAMBLER.

Harry Klamnovitz, a jeweler, of Norfolk, Va., was recently taken into custody on a charge of larceny preferred against him by S. W. Johns. Klamnovitz was released owing to lack of sufficient incriminating evidence.

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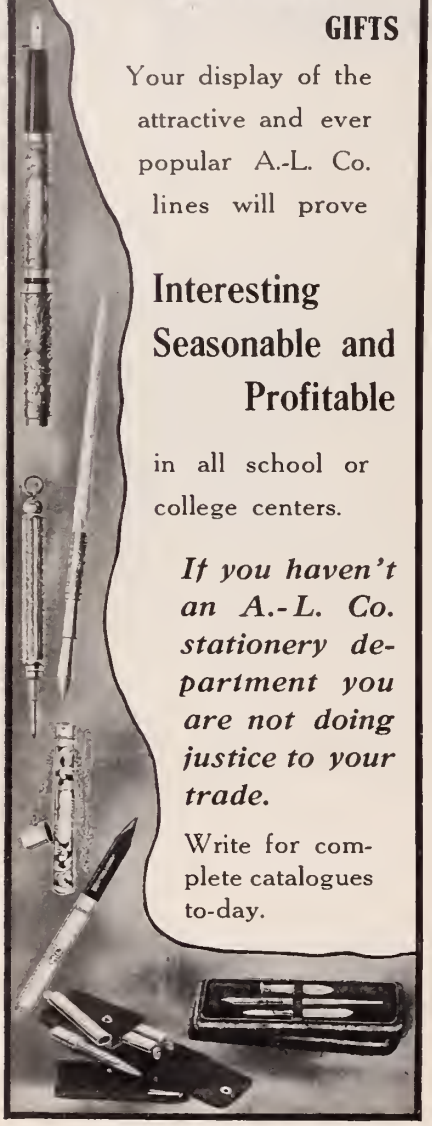
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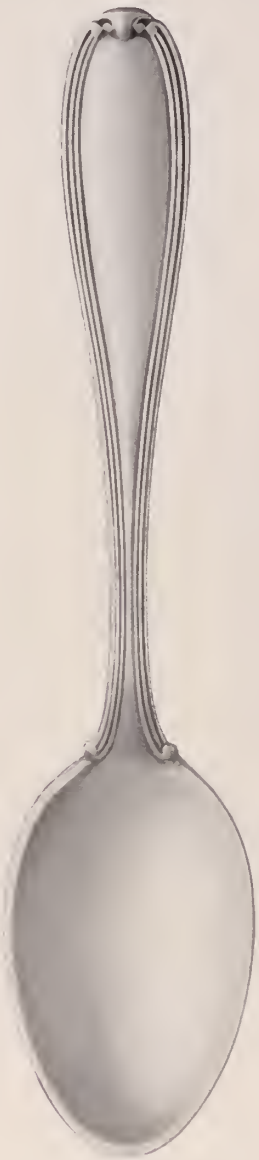
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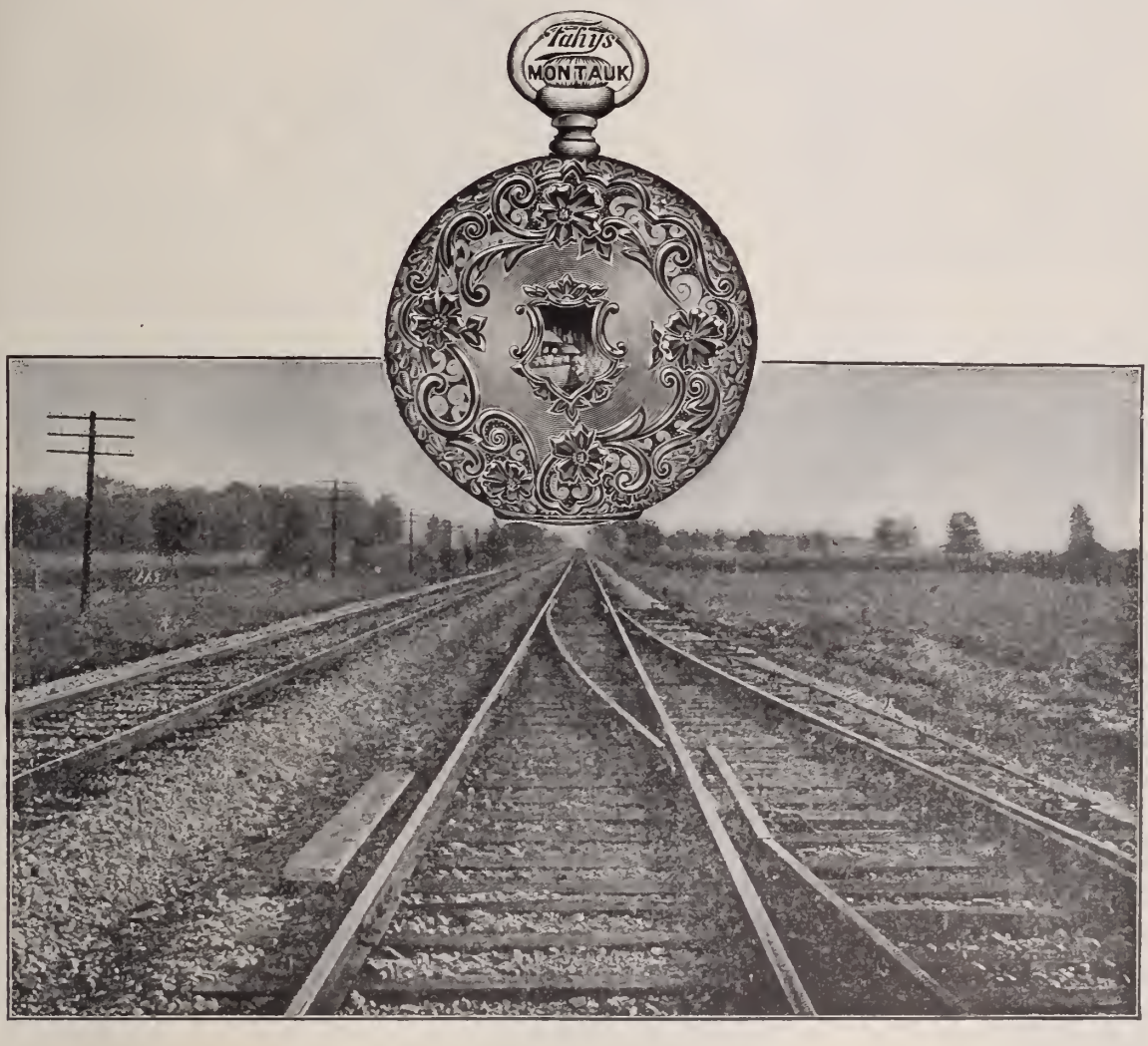
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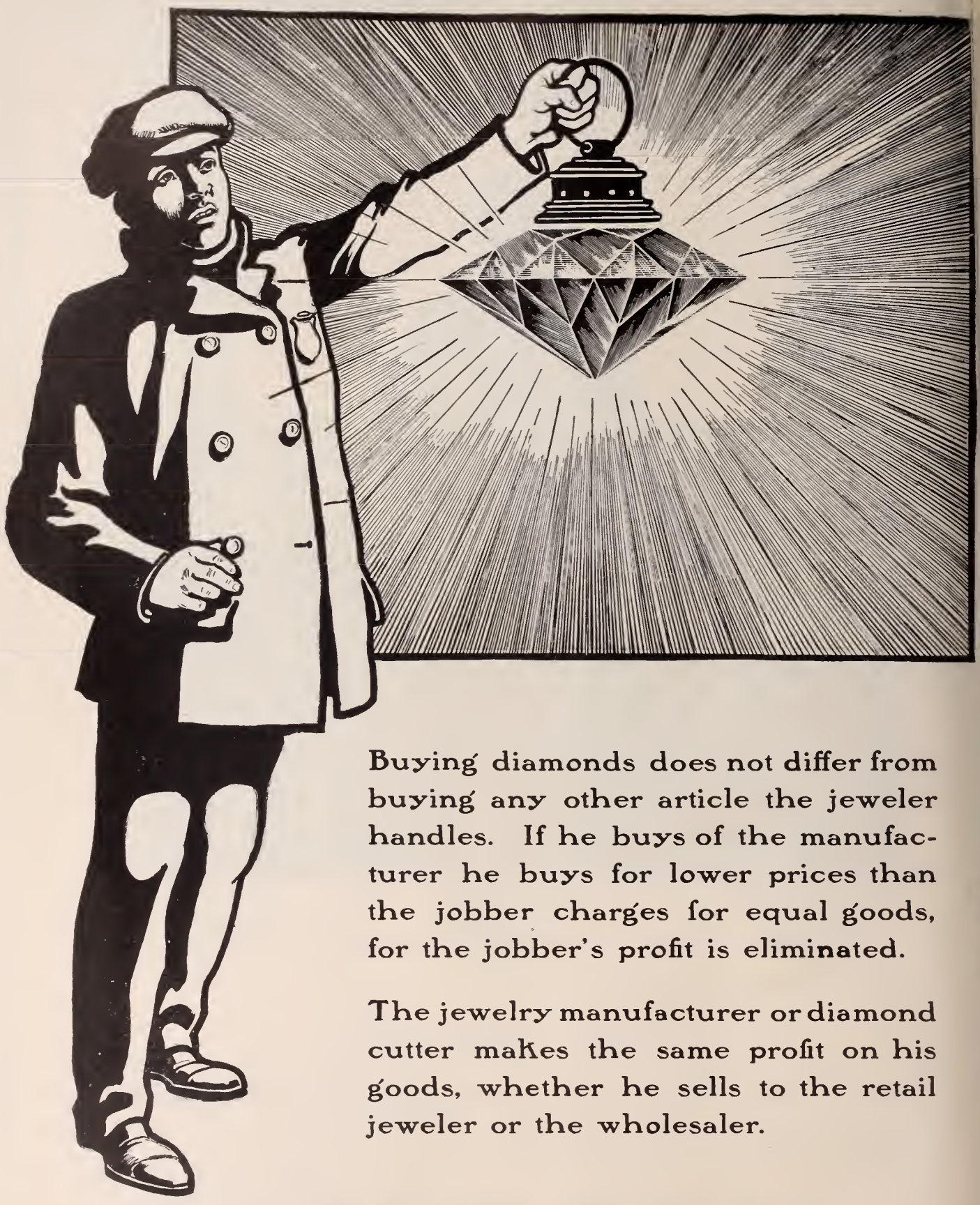
When going over this line—the 20-year case line—be sure and stop at

FAHYS MONTAUK

and you will get the best, and best known, 20-year case on the market.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



Buying diamonds does not differ from buying any other article the jeweler handles. If he buys of the manufacturer he buys for lower prices than the jobber charges for equal goods, for the jobber's profit is eliminated.

The jewelry manufacturer or diamond cutter makes the same profit on his goods, whether he sells to the retail jeweler or the wholesaler.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane Corner of 170 Broadway NEW YORK

A LONG LINE OF PLAIN SOLID GOLD RINGS



FROM FACTORY TO DEALER

A line that goes back 58 years to 1850, and during all those years has always stood at the head as to quality, and at the head as to price, when quality is considered.

For 58 years they have always been the best in the market, and in the years to come we intend they shall always be the best.

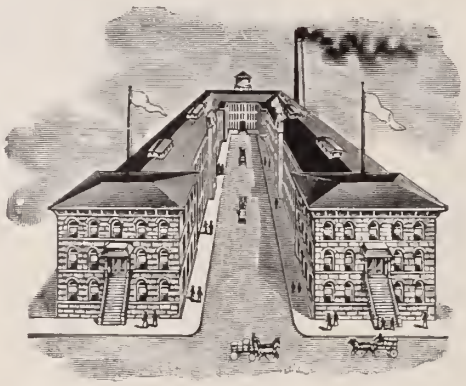
J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane

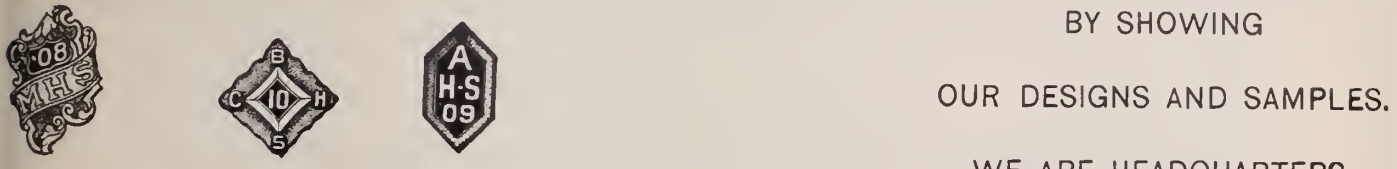


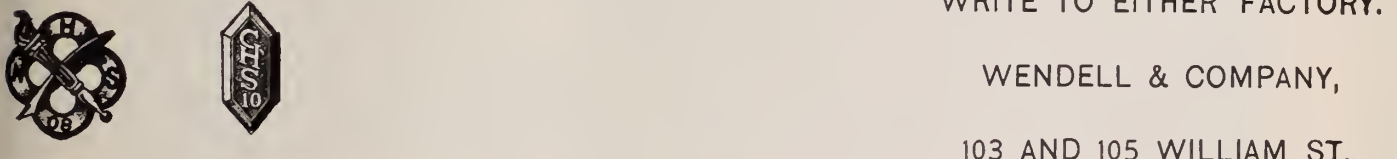


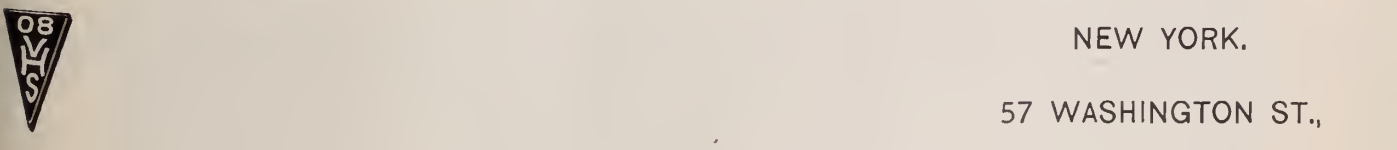












YOU

CAN SECURE THAT

CLASS PIN ORDER

BY SHOWING

OUR DESIGNS AND SAMPLES.

WE ARE HEADQUARTERS.

WRITE TO EITHER FACTORY.

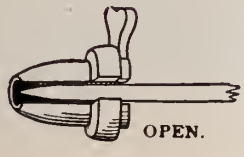
WENDELL & COMPANY,

103 AND 105 WILLIAM ST.,

NEW YORK.

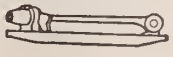
57 WASHINGTON ST.,

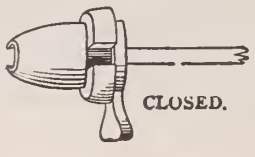
CHICAGO.

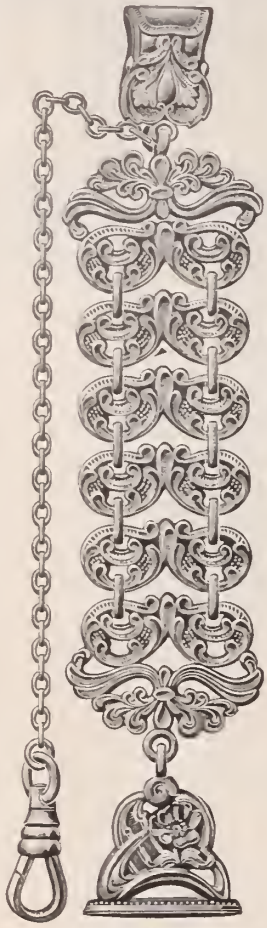


WENDELL'S PERFECT SAFETY CATCH

SETS CLOSE TO BODY OF PIN.
PROTECTS POINT OF PIN TONG.
HANDILY LOCKED AND UNLOCKED.
ABSOLUTELY SECURE.







No. $\frac{7553}{180}$



No. A 43



$\frac{2}{3}$ SIZE

No. L 51



No. $\frac{7625}{1025}$



No. M 13



No. M 49

BEST IN THE WORLD FOR THE MONEY

Desirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

The D. F. Briggs Company

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The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

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Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

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THE "400" SIZE

THE BEST, THE SMALLEST, THE HANDSOMEST LADIES' AMERICAN WATCH



"The Molly Stark"

OPEN FACE OR HUNTING

7 Jewels, Solid Nickel, with bright, flat screws, sunk second, plain hard enameled dial, spade hands, Breguet hair-spring. O. F. Pendant Setting



"The Diadem"

OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

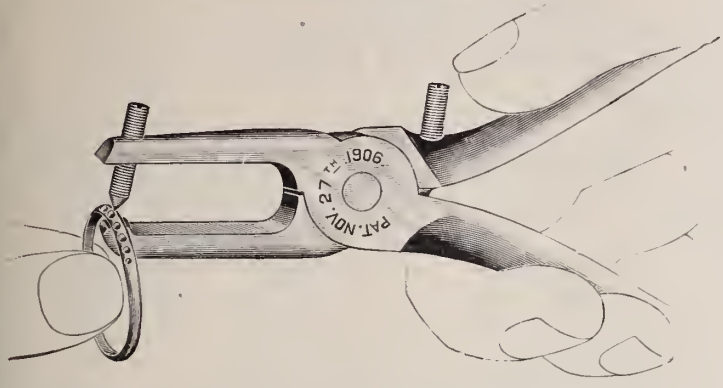
17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

Pearl Setting Plier, No. 327

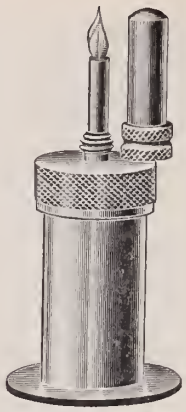


This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp



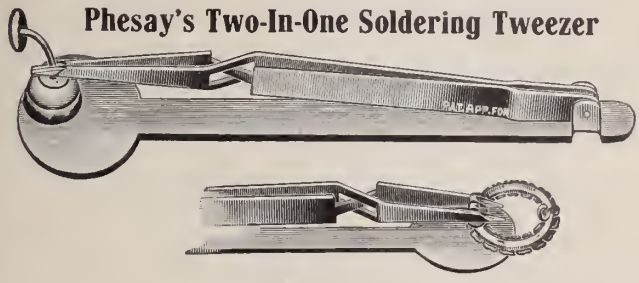
Cut is full size

—

Price, each, 50c.

Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

Phesay's Two-In-One Soldering Tweezer



Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

Guaranteed "E.F B." Turning Gravers No. 33

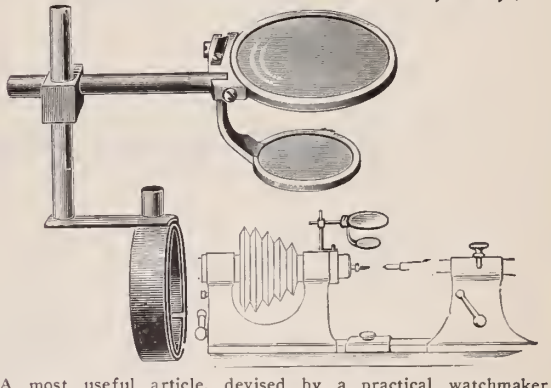


Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Lathe Loupe No. 25

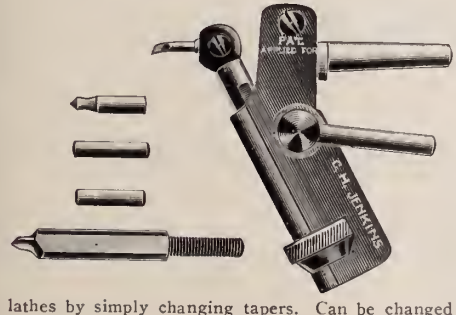
Price, each, $1.25



A most useful article, devised by a practical watchmaker. Easily applied to any make lathe. If great power is required, bring into action the two lenses; otherwise swing the small lens out of place. Rings of two different sizes are furnished with each loupe to meet all requirements.

A glance at the illustration will demonstrate the usefulness of the article, as it will enable anyone to inspect work without bending close to the work with ordinary eye-loupe.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York



The Trade Are Cordially Invited

to our enlarged Warerooms, 9-19 Maiden Lane, 18-22 John Street, New York, to inspect the largest and most complete line in

Choice Sterling Silver Fine Silver Plate and Rich Cut Glass

ever regularly displayed. We are also showing our usual new assortment of our Cut Glass with Sterling Silver Mountings.

We shall be pleased to have you make our offices your headquarters while in New York, whether you purchase largely or not—that is your privilege and our wish—and we offer you the freedom of our establishment.

Our facilities for producing in the best possible manner anything that can be made in Sterling Silver, Silver Plate or Cut Glass, which have been largely increased the past few months, are unsurpassed, and our combined force of several thousand experienced silver and cut glass workers are at your service.

INTERNATIONAL SILVER CO.

WAREROOMS:

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FULTON SUBWAY STATION

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FACTORIES:

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GENERAL OFFICE, MERIDEN, CONN.

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEWYORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JUNE 10, 1908 Vol. VI. No. 3

The highest aim of the specialist — in a business or in a profession — is to excel. Take, for instance, our renowned Gentlemen's Rings. In itself, the very act of singling out a specific line of endeavor is proof of purpose; and concentration of energy and effort, if linked with ability, is sure to win accomplishment.

Our earnest desire to be identified as foremost in the production of

DISTINCTIVE GENTLEMEN'S RINGS

has been fulfilled by our unremitting effort to maintain our fixed standard of originality in design. By long experience we know that nothing short of the very best can or will satisfy us.

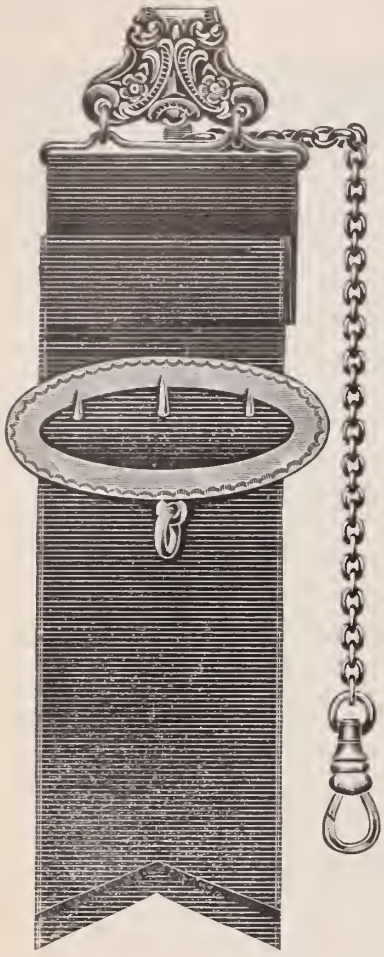
At our SIXTH ANNUAL EXHIBITION, to be held at our offices, from AUGUST 24th TO 29th, INCLUSIVE, our display will verify this statement.

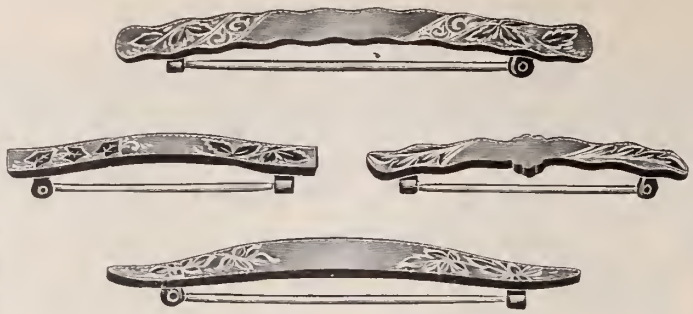
POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."





Silk Fobs . Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS
ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY
Manufacturers of the Original Line of
SOLID GOLD FRONTS
The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed
Factory: ATTLEBORO, MASS.



The Unusual Attracts



No. 202 Furnished with Copper, Silver-plated, Old Brass or Nickel-plated Frame

which explains why Sternau Trays are in demand.

They're made tastefully and strongly in Copper, Nickel-plate, Brass, Silver-plate, and Mahogany.

The distinctive style shown here is made of glass with illustration underneath showing through.

Catalogue of various other styles sent on request.

S. STERNAU & CO.
Makers of STERNAUWARE consisting of
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc,

New York Showrooms
BROADWAY COR. PARK PL.
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.


No. 2188.


No. 2406.


No. 2400.


No. 2154.

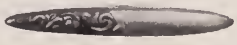
Veil Pins in Gold Filled and Sterling Silver


No. 2157.


No. 2178.


No. 2184.

Handy Pins in Gold Filled


No. 8184.


No. 8183.


No. 8067.


No. 8074.


No. 8004.


No. 8055.


No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

BATES & BACON

Attleboro, Massachusetts

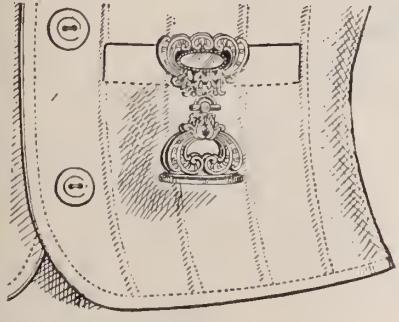
NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS, LOCKETS AND BRACELETS

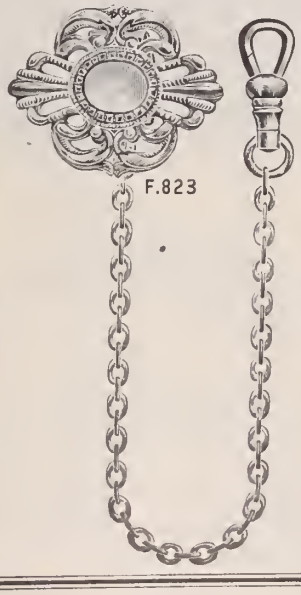
SOMETHING NEW!

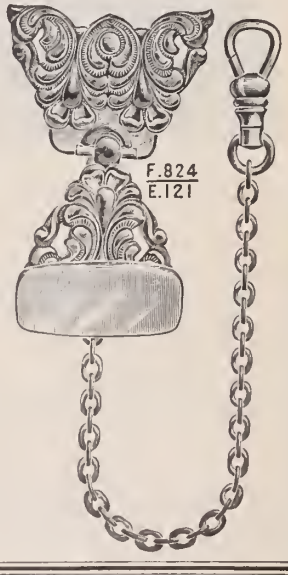
FOBETTES!

For Gents' Vests or Trousers, Ladies' Belts









Frank W. Smith Co

The productions of this Company, whether Hollow Ware, Flat Ware or pieces of Special Design, are readily distinguished from the commonplace for reason of

Superior Workmanship, Individuality of Design, Excellent Finish

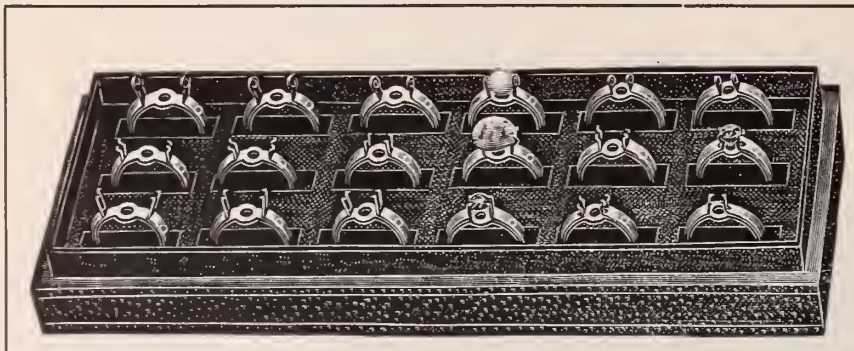
Qualities that appeal to all who appreciate the highest art of the Silversmith.

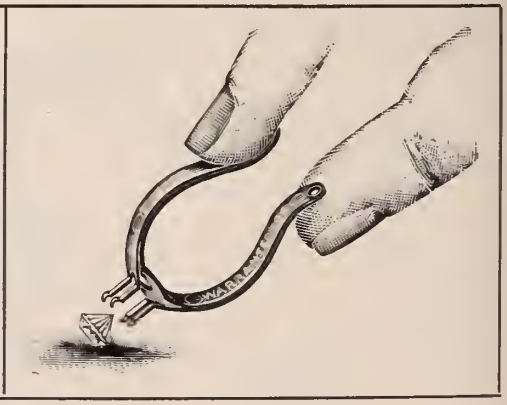
FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

TRADE MARK. STERLING 925/1000

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	$6.00		
" " 12	" "	4.00	
" " 9	" "	3.00	

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — Selling Agents for United States and Canada



R. BLACKINTON & CO.

Established 1861 TRADE MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Because of an unavoidable delay in equipping our new sample rooms in the Silversmiths Building, 15 - 17 - 19 Maiden Lane, we will be unable to occupy these premises until about the first week in June, at which time our Mr. J. R. Morss will be pleased to greet the trade at the new address.

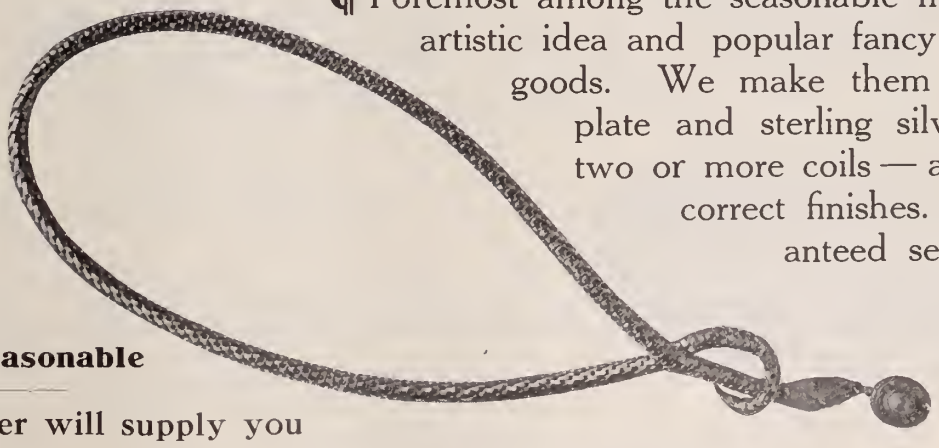


Here is another example from our leading line of Sterling Buckles and Belt Pins.

Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by WHITING & DAVIS

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.



JUNE has two events of unusual interest to the jeweler — commencement exercises and weddings—for the former we have made up an attractive line of coral and cameo scarfpins and brooches, the engravings on which, consisting of mythological and historical figures, are sure to appeal to graduates. For the weddings, we have anything that may be desired from the above articles suitable for bridesmaids, ushers, etc., to expensive diamond ornaments for the bride.

One of our memo packages will convince you we sell "Sellers." Let us hear from you.

Elk and Eagle Goods a Specialty

HENRY FREUND & BRO.

"Sellers of Sellers"

71 Nassau St., NEW YORK

Our Trade-Mark "The Rose," stands for quality and excellence

OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



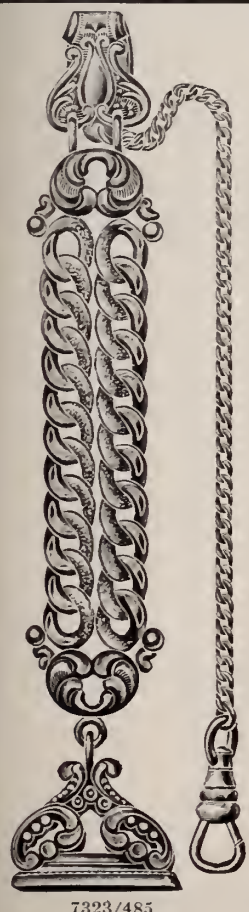


The Chas. M. Robbins Co.

MANUFACTURING JEWELERS

ATTLEBORO. MASS.

CLASS PINS

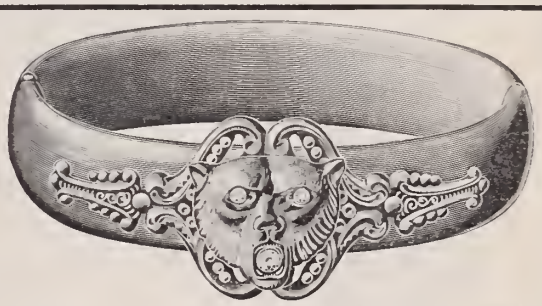


7323/485

Why Do Some Succeed While Others Fail?

People start in business with the same advantages and the same opportunities, yet you are no doubt acquainted with many firms who have been in business for twenty to forty years, and yet they do not progress, but are shipping $40 000 to $50,000 a year while we have been in business eight years and are shipping ten times that amount.

¶ There is a reason. Things don't happen in this country without a reason. ¶ The man who is generally considered lucky is the man who leaves nothing to luck. ¶ We are live-minded, red-blooded men of business, with eyes, ears and brains open all the year around for new ways to make a dollar. Come in with us, we may help you.



7997 Polished | 7998 Roman | 7999 Old English | 8000 Rose



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FONTNEAU & COOK CO.

ATTLEBORO, MASS.

CHICAGO: 1203 HEYWORTH BLDG.

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

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Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



Mr. RETAILER:

There is but ONE line of Raised Gold Decorated Watch Cases in this country.

You may see COPIES, IMITATIONS and HONEST ATTEMPTS,

BUT

the Raised Gold ARTISTS in America to-day are employed on the products of the SOLIDARITY WATCH CASE CO.

This is a bold statement, but you won't hear it questioned.

Our 1908 line far surpasses anything we have ever shown, and at no advance in cost to you. Your jobber will send selection upon request.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

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THE

EXCLUSIVE JEWELRY TRADE : :

have found our Casseroles, Bottle Holders, etc., a very profitable line. The demand for these goods is constantly increasing. : :

Examine the line at our ware-rooms or send for illustrations.



FOR SUMMER HOMES AND COUNTRY LIFE

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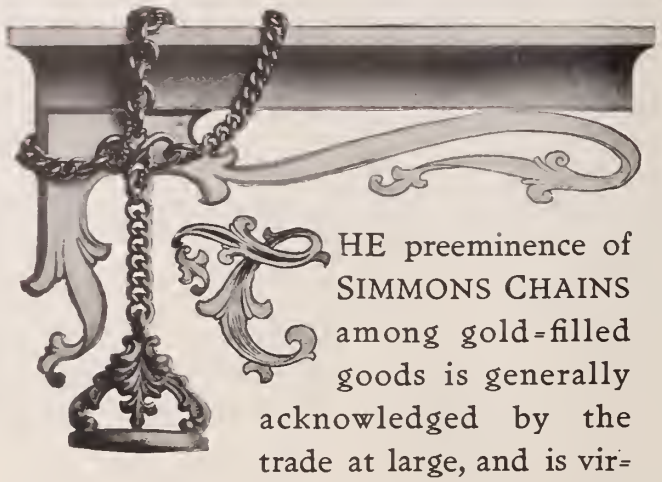
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INTERNATIONAL SILVER CO.

Successor

Meriden, Conn.

NEW YORK : : CHICAGO



THE preeminence of SIMMONS CHAINS among gold-filled goods is generally acknowledged by the trade at large, and is virtually admitted by every jeweler who offers his customers another make of chains with the claim that they are "just as good as Simmons."

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made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

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Side View Closed



Order No. in 14-Kt. Gold 2117

Order No. in Sterling Silver 2043

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PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

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The numerous examples include interesting styles of

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You will be interested in our NEW CATALOGUE proposition for the Fall. WRITE US FOR PARTICULARS.

Largest line of up-to-date snappy designs in 10k. Buttons, Lockets, Bracelets, Combs, Brooches, Scarf Pins, Fobs, etc., shown to the retail trade by any manufacturer. : : :

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In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

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Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

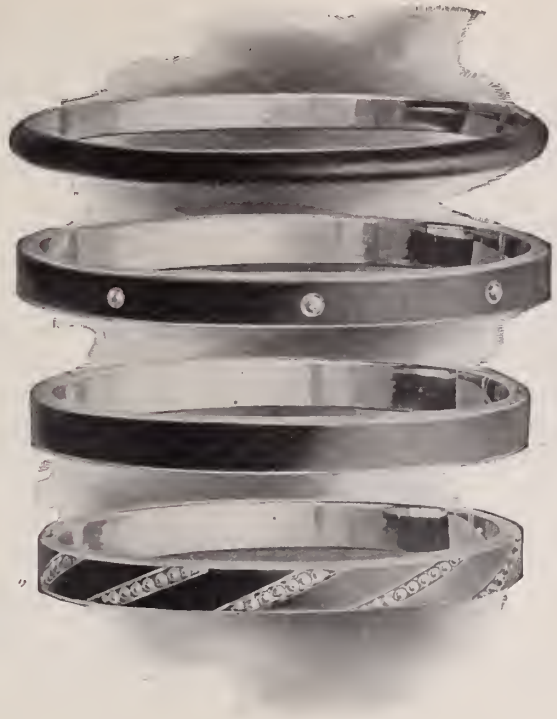
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Bracelets
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Everything in Black

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WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

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LOOKS AND WORKS LIKE A CHARM

This is the only practical cigar cutter that is a piece of jewelry for fob or chain. Can be set with diamonds and will admit of full size monogram engraving.

Patented and manufactured in 14K Gold by

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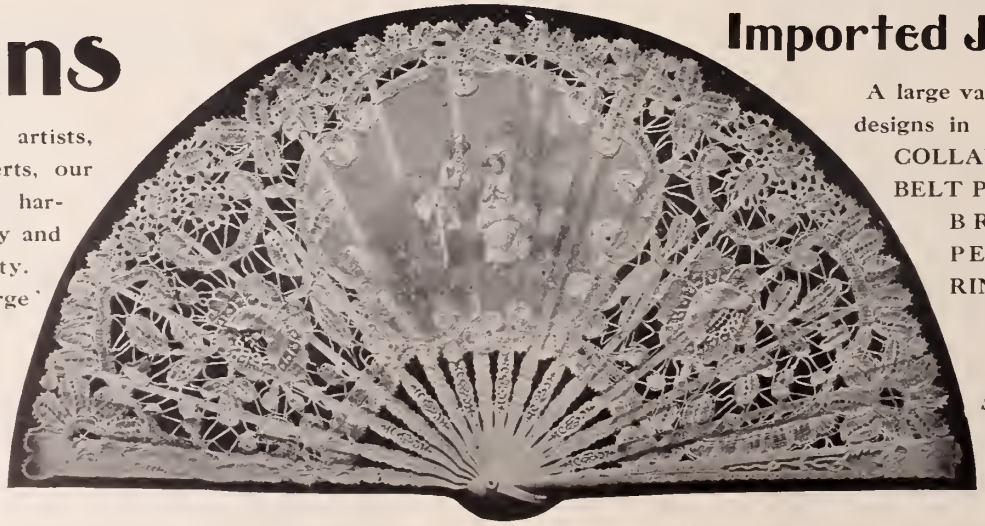
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Imported Jewelry

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Send for Selection mentioning price.

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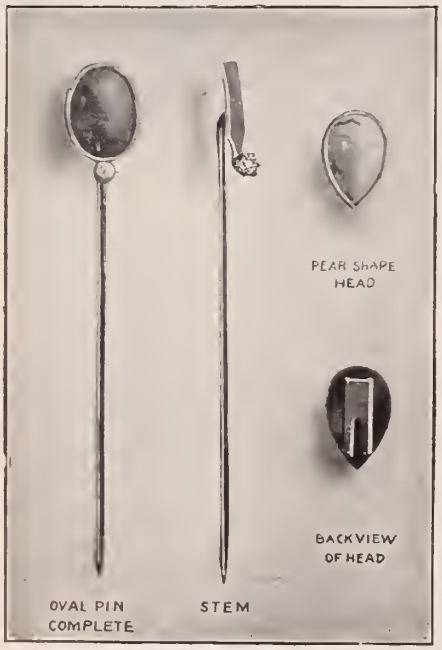
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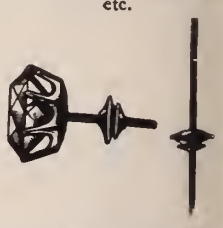
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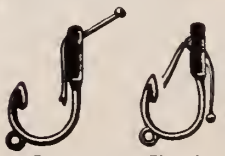
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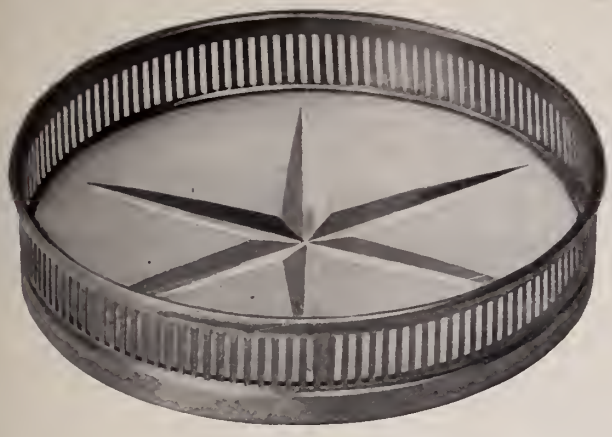
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Made in 10K. Gold

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Send for further information regarding our extensive line.



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

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Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

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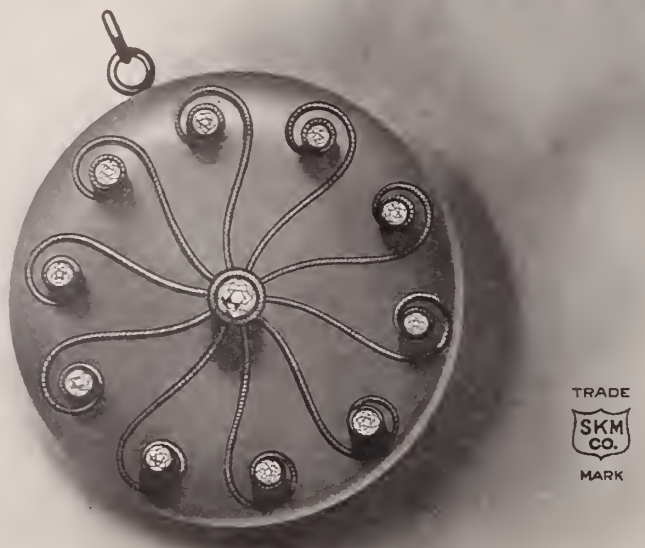
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Boxes for silverware. Manicure and Toilet Sets.

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14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

Samples and Prices on Application

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To Release Pull the Ball

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Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* it's reliability is unquestionable.

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With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

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Mammoth Wholesale Jewelers

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CHARLES M. PRIOR, Designer

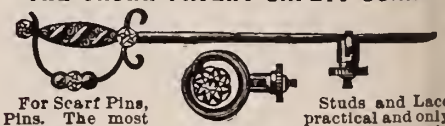
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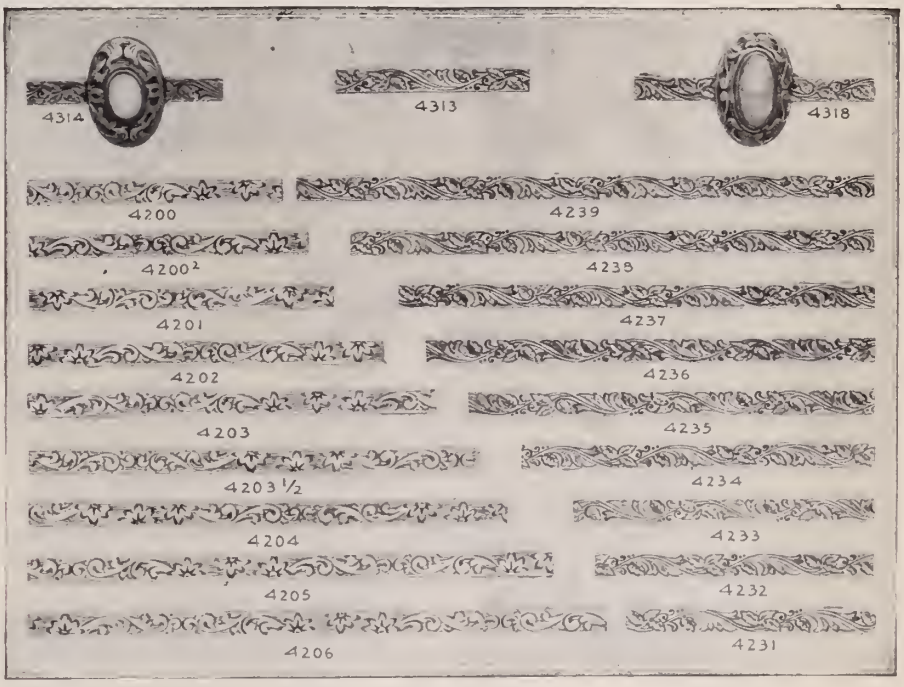
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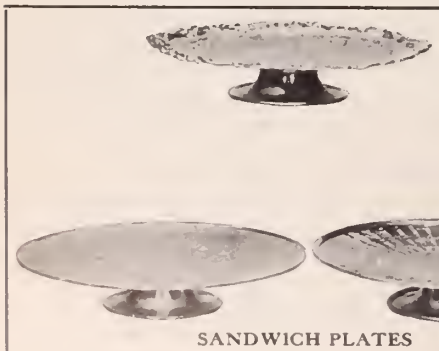
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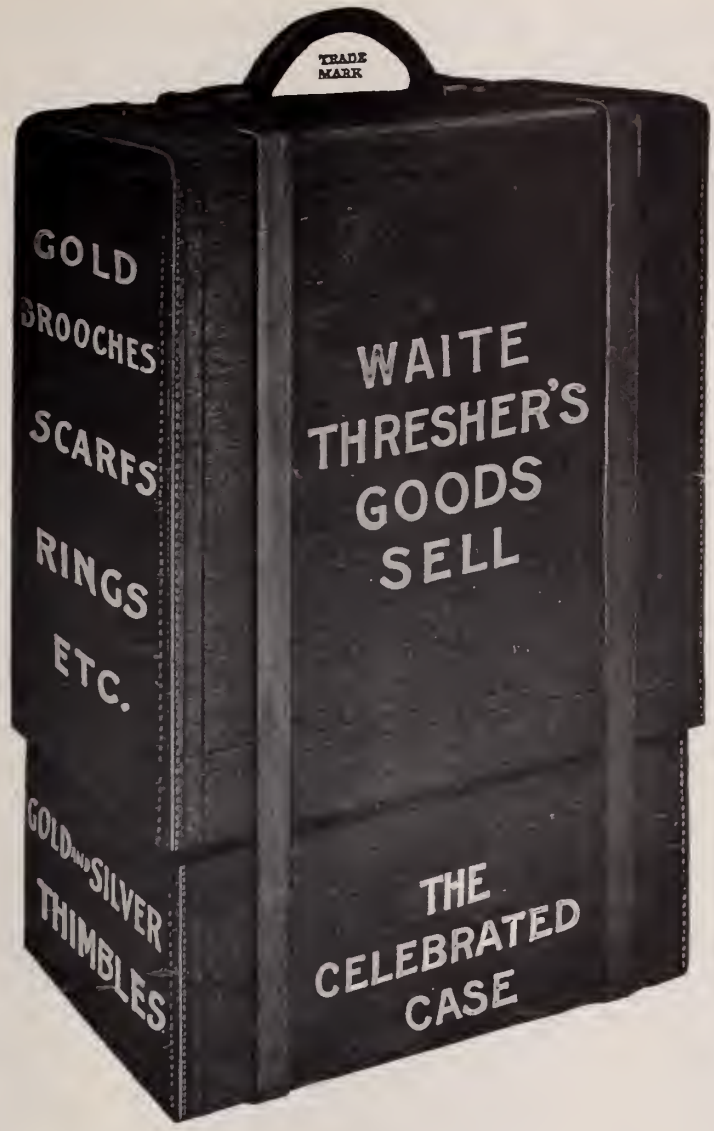
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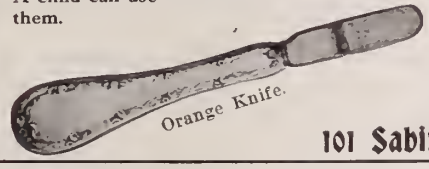
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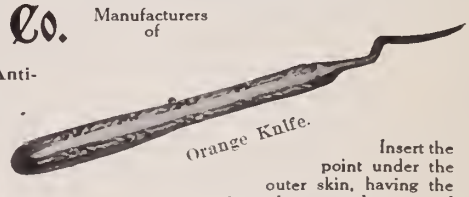


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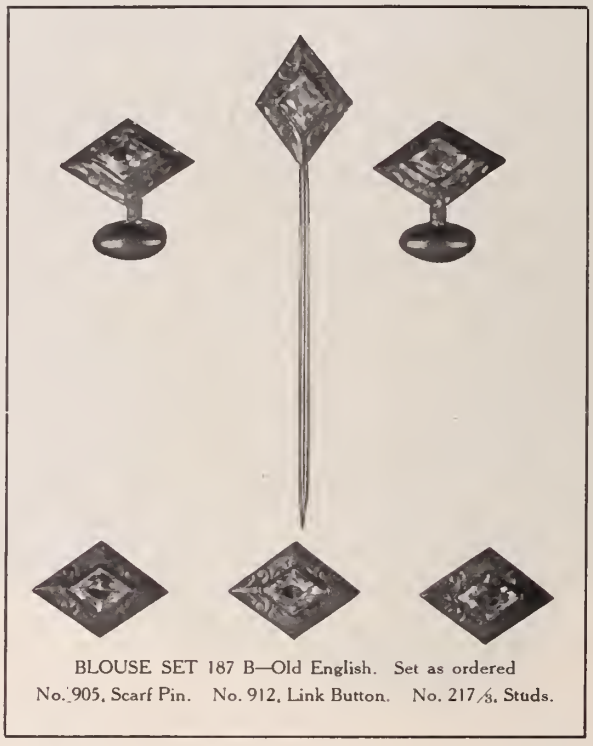
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



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" 4018, 2¼ " "
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FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JUNE 10, 1908. No. 19.

Limoges Enamel as Applied to a Valuable Old Egg-Shaped Watch.

THE most valuable watch in the world is probably the unique egg watch, in Limoges enamel, of which we present illustrations herewith, and which was recently acquired by the well-known Berlin collector, Carl Marfels. It came from the famous collection of Baron Mayer Karl von Rothschild, Frankfort-on-the-Main, and is generally valued at 50,000 marks ($12,500). The movement, with the exquisitely engraved dial, was made by the celebrated English watchmaker, David Ramsay, while the wonderful paintings in translucent Limoges enamel are by the famous enamel painter, J. Reymond, of Limoges, France. The great value of this watch is based on its extraordinary beauty and unique rarity.



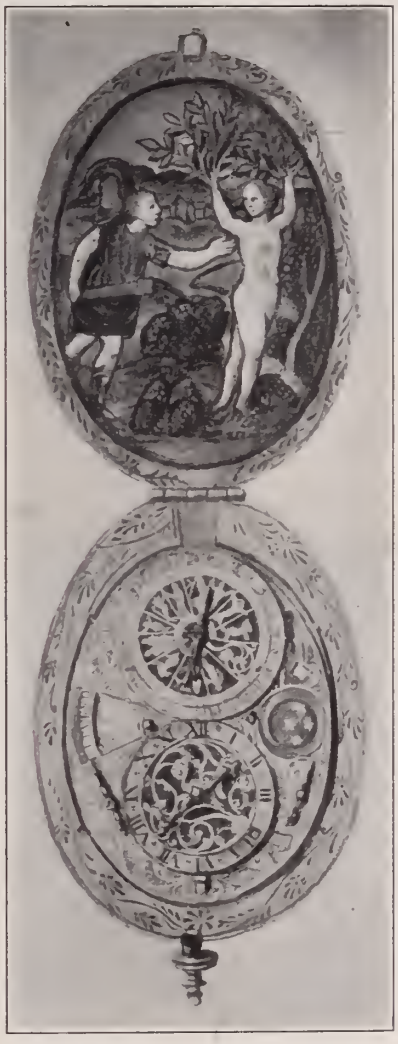
ONE SIDE OF THE ENAMELED CASE.

The salient point in this respect, and, indeed, in the whole field of collecting specimens of antique art, is artistic character. A watch may be ever so old, but having no decoratively ornamented dial, no handsomely embellished case, it is practically almost worthless. It is the artistic execution of dial and case that makes an antique watch valuable. If to these artistic qualities is added the element of rarity, the value soars into the unlimited.

The business of Eugene D. Allen, Marseilles, Ill., is now conducted under the name of J. H. Allen.

Old Clock With Enamel Figures.

A CURIOUS specimen of a clock was recently brought to the jewelry store of C. H. Baldwin, Allentown, Pa., for repairs. Its age is not known exactly, except that it is likely over 100 years, judging from its make and style. It is an English John Taylor clock and was a very handsome piece in its day, with solid brass works, brass dial and enamel figures set in a fine mahogany case, which stands about 20 inches high and is about 12 inches in width. The works are all hand made and the brass is engraved throughout. The peculiar thing about the works is the old Verge escapement, which is similar to that in the old English watches. This takes the place of the pendulum, and in appearance is like the hairspring of a watch on a larger scale. The clock strikes the hours and half hours and has an alarm.



THE WATCH AS IT APPEARS OPENED.

Handsome Silver Trophy Made for the Winner of the Belmont Stakes of 1908.

ON the front cover of the current issue is illustrated the $1,000 Belmont Stakes trophy for 1908, offered by August Belmont and won by James R. Keene's horse "Colin" on the Belmont race track, Saturday, May 30.

The prize for this year was a humidor incased in silver and gold, by Tiffany & Co. The illustration shows a front view of the trophy. The decorative scheme is in the style of Louis XVI. The humidor is mounted on four short standards. On the four corners at the top of the trophy are four horseshoes. Massive handles embellish the sides. On the front of the trophy is this inscription in relief in solid gold letters and numerals: "The Belmont Stakes, 1908. Won by ———."



ANOTHER SIDE OF THE ENAMELED CASE.

The case of the humidor is surmounted by a superbly modeled representation of "Rockland," the famous race horse.

The trophy is 15⅞ inches in length, 11 inches wide and 9¼ inches high, without measuring the height of the horse.

The stock of the Klemme Jewelry Co., Albert Lea, Minn., will shortly be moved from its present location in the Skaug building, to the Lempke building. All the woodwork in the new quarters will be of mahogany.

"IN THE GOOD OLD SUMMERTIME"

When washable vests are worn, and soft bosom shirts, coat shirts and negligee shirts add to men's comfort—they all can be made more attractive by wearing the right kind of jewelry with each or all.

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ELSIE BEE'S FASHIONS.

SUMMER NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

ENGINE-TURNED engraving is being applied with charming effect on the frames of gold bags.

* * *

The large loop hair pin, which is having favor at present, is sometimes made of gold instead of shell.

* * *

A new snake necklace is constructed of tiny joints of engraved gold. Its workmanship recommends it, but it is almost too frail to be very practical.

* * *

The demand increases for enameled sets of links and buttons to match the neglige shirts. There is often a single stone in the center to harmonize with the enamel.

* * *

Hat pins grow larger and larger—probably to conform to the extraordinary size of the hats of the prevailing fashion. One of these bears a tremendous gold ball, handsomely engraved and pierced.

* * *

The Merry Widow pin—a gold bar from the ends of which is suspended a chain that may or may not bear a pendant—is having considerable vogue. Without ornamentation it is worn by men as suitable for the Ascot tie. It is particularly attractive with the Merry Widow jarbot, as it admits of a wide range of treatment in the La Valliere effect.

* * *

New but simple watch chains for men's Summer wear are appearing just now. They are short and are made with a button—plain, engraved, engine-turned or polished—to fit into the buttonhole of the coat lapel. The watch is thus dropped into the pocket of the coat. When the shirt-waist days come, these watch chains are indispensable to the man who would be well and comfortably dressed.

* * *

Still new designs are coming forth in gold bags, the latest being a fine, dainty effect in a stripe. The mesh is so delicate that when the bag is empty it hangs perfectly straight, while it expands surprisingly to hold almost any number of the small articles that a woman wishes to carry. The same design is also mounted crossways, which gives a distinctly different style.

* * *

A novel veil pin, made to suit the present style of wearing the veil so that it envelops the head, is fashioned like a wire hair pin. The prongs are waved so as to insure against falling out, and the top is ornamented with a simple design in gold scroll-work or half-pearls. Indeed, all colors may be used in stones and enamel to match veils and costumes. The pins are sold in pairs, one for each side of the head, and they pin the veil snugly to the hair. They are the most practical style of veil pin yet devised, as they may be so easily removed when one wants to lift her veil. They are decorative and pretty, and they are without the pin fastener, which is always catching in the veil and causing both annoyance and destruction.

ELSIE BEE.

Utilization of Baroque Pearls in Jewelry Designing.

Written expressly for The Jewelers' Circular-Weekly by Chas. A. Brassler.

ON various occasions we have presented to our readers illustrations of interesting freak pearls and humorous and other objects into which they have been wrought. The famous German goldsmith Melchior Dinglinger (1664-1731) is noted especially for his clever productions in this line, specimens being still to be seen in the Green Vaults at Dresden. It is reported from London that E. Hopkins, of Hatton Garden, will have an interesting exhibit of Australian freak pearls at the Franco-British Exposition, recently opened in that city. Among the exhibits will be a unique specimen, consisting of a pearl of extraordinary shape, closely resembling a head and bust.



BEAUTIFULLY DESIGNED FLOWERS MADE OF BAROQUE PEARLS.



DOMESTIC FOWL PORTRAYED BY BAROQUES.

The method of utilizing these irregular baroque pearls, is susceptible of wide variation and the goldsmith who is blessed with a lively imagination will find here a rich field for its exercise. We are able to show some attractive examples, photographs of which were kindly furnished by C. Hertel & Son, court jewelers, of Hanau, Germany. A mannikin figure of a little monk is notably original. The maker of such fantastic articles must be not only a good draughtsman, but possessed of a certain sense of humor, such as the little monk reveals. The quaintly designed little pug nose is turned heavenward, and, moreover, the plump little belly forces the robe apart. Face and body are both cleverly made from baroque pearls.

For the remaining illustrations, a few explanatory words will suffice. The leaves in the floral designs may be advantageously made from green gold; in the case of the dragon fly, the wild duck and the owl the body is appropriately enameled. In the daisy, the blossom cup or calyx is fashioned with emeralds; the antlers of the flower, on the other hand, are of chased old gold. As already stated, there is no limit to the imagination in the creation, with the pearls in their original form, of varied objects. Of course, we must be careful not to force their adaptation to the creation of something unique.

As regards the working up of such pearls, a few hints may be given that will doubtless prove welcome. Before all things, says a recent writer in a German exchange, the object should first be composed on a wax plate and the pearl tested in every respect to find how it can be employed to the best advantage. Then, with India ink, mark the places at which the pearl must be drilled. In brooches, like the daisy, the points of the petal pearls, where they are too thin, must be filed down, so as to obtain a surface that can be easily drilled. In addition to this fastening, it is moreover advisable to back them with a boss and to also attach a pin thereto. In the case of round, thick pearls this is not necessary—here a single pin will suffice—but with pointed petal pearls it is the more desirable because with comparatively slight strain, such as may be caused by catching in a shawl, they may easily be broken. In chain jewelry these American leaf pearls in many instances replace the more expensive drop pearls (pendeloques). One often notes their use as danglets on modern pendants.

From the foregoing it may be seen that the working of pearls depends on their natural form. If this is the case with regular shapes, it is the more so with baroque pearls. Some of these pearls are often rejected, owing to their irregular shape, as useless, and we hope our article will help to insure these products, a second consideration. The ingenious designer will undoubtedly find the irregular shapes serviceable.



OTHER GROTESQUE CONCEPTIONS OF THE JEWELRY DESIGNER.

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Illicit Diamond Buying In South Africa.

Extensively practiced in Kimberley between the years 1876 and 1881.

IT is a well-known fact that the nucleus of many a fortune acquired in South Africa was obtained by illicit diamond buying. From the year 1876 to 1881, before the famous De Beers mines had thoroughly inaugurated a system to cope with the illicit diamond trade, illicit diamond buying was extensively practiced in Kimberley. The penalty of a conviction under this act has always been most severe, even from the earliest days of the birth of the diamond fields, but some few years elasped before a police and private detective system was of sufficient avail to check illicit trading in diamonds.

Before commencing with thoroughly authentic examples of methods adopted by illicit diamond buyers, it is as well to describe briefly the scene of their operations. When the first great rush to the diamond fields occurred in 1876, Kimberley consisted of a few tin huts and Kaffir kraals, situated on the northwest of Cape Colony, bordering on the Orange Free State, on the west. The nearest railway being over 300 miles away, and transport being at excessively high rates, only those persons who possessed a capital of not less than $500 could reach Kimberley in any degree of comfort. Real hardships were endured on the road. Ox wagons and mule wagons were the general means of locomotion, and the pioneers carried small tents or "bug walks," as they were called, to afford them protection, the thermometer in Summer registering as much as 115 in the shade and descending to freezing point in Winter. The town grew to such an extent after the "rush" that a large settlement soon sprang up. Claims were pegged out and washing for diamonds was carried on vigorously by all sorts and conditions of men. Rough sailors, university men, doctors, rascals of every nationality, raw Boers, ex-army officers, youths of 18 or 19 who had run away from home—in fact, men of every type were soon engaged in the hunt for riches.

A Cape police garrison was established, and law under the British Government soon began to assert itself. Then Cecil John Rhodes arrived on the scene and large companies were at once formed. The Du Toits Pan claims came to the fore, and after a few years a huge excavation, 150 feet deep and an acre in extent, could be seen; and Kaffirs in thousands, working with feverish energy, who from the top of the pit resembled ants. Saloons and gambling dens sprang up and illicit diamond buying soon became rife.

The Orange river, only three miles away, formed the border between Cape Colony and the Orange River Colony. No extradition law between the Boer and British governments existed in those days, and once over the border with a parcel of diamonds, both diamonds and illicit diamond runner were safe from molestation. The penalty for a conviction was enormous, and sentences of from eight to 15 years hard labor on the breakwater at Cape Town were very usual. Most common among the methods used by the illicit diamond buyers was to employ a Kaffir who could speak English, furnish him with a little money and set him to work on one of the claims where washing for diamonds was in progress. Either by stealing them, buying or finding and not reporting them, this Kaffir was enabled—if he was clever—to obtain a parcel of stones. These would be delivered in due course to the illicit diamond buyers, on whose shoulders then rested the responsibility of getting them "across the border."

Strangely enough, one of the first big parcels of diamonds to be safely taken across the border and out of reach of the diamond act was carried unwittingly across by the then Chief of Police of Kimberley, Captain Brenchley. I have often heard Captain Brenchley tell the story. It appears that at the time of the latter's tenure of office as chief of police he had suspicions that a certain Ike Solomon was dealing illicitly in diamonds. He posed as a real estate dealer, and occasionally, to keep up appearances, would buy or sell a tin shanty and take more pains than was necessary to advertise the fact. One evening he happened to meet Captain Brenchley at the Grand Hotel in Kimberley, owned by a Mr. Peterson. He made himself exceedingly affable to the police captain, who surmised that Solomon was trying to get into his good graces by being polite and affable. After ordering champagne for all in the bar, "Ikey Sol," as he was termed, began to speak about shooting. He informed Brenchley that he had recently purchased a farm in the Free State which abounded in game of all description, and lamented the fact that being no sportsman himself he was unable to keep down the game on his place. Captain Brenchley, being an ardent sportsman, replied that he would much enjoy a day on the farm in question. Finally it was arranged that Ike should take Captain Brenchley and his friends, who included the chief magistrate of Kimberley, for a day's shooting on his farm. The day was arranged, but at the last moment it was discovered that shot cartridges were very scarce. Ike Solomon undertook, however, to supply 100, which he said he could borrow from a friend.

Eventually the party, consisting of six, started in three "Cape carts" from Kimberley. Ikey was in great spirits and Captain Brenchley was pleased with himself because he felt certain that Ikey was only entertaining him so royally to bring off a "coup" in the near future; and the chief of police felt certain of capturing him at his illicit trade. They crossed the border into the Free State and breakfasted at a coach stage. They then proceeded to Ikey's farm, but not a trace of a single head of game was to be seen. The party then returned to Kimberley, Ikey apologizing profusely all the way home and insisting on providing a champagne supper on arrival. Two months later he left Kimberley for good, and soon after his departure Captain Brenchley received the following letter:

> My dear Friend:
>
> I must call you friend, because you have to me been a good one. I know all the time you think I buy diamonds and carry them over the border. I now inform I do buy the diamonds, but you, dear friend, you carry them over the border for me in your cartridges which I borrow from my friend Nathan, and I fill nearly all with diamonds after I take out the bullets. These I change at the breakfast for real cartridges, and you think nothing. Over you I make much money, and now go home. My friend, I say good-bye; but watch for Light Nancy because she is too clever for you ever to catch.
>
> Your friend always,
>
> Ike Solomon.

The temptation, however, of making another coup was too great for Ikey, and he returned again to Kimberley, after some years in Europe, and was convicted in 1885 of illicit diamond buying in Kimberley and sentenced to 12 years hard labor. He died while serving his sentence.

The most notorious character the diamond fields have produced, however, was Scotty Smith. His relationship to Scotland, however, was most remote, Scotty having a distinct touch of the tar brush. His adventures were numerous and full of interest. I will give a few of the most exciting.

Scotty's chief occupations were cattle lifting, highway robberies, gun running and illicit diamond trading. His first feat was particularly simple and daring. Hearing that a large parcel of diamonds awaited the coach at a certain hotel, Scotty held up the manager in his office and obtained the diamonds. He was masked at the time and was not suspected of the robbery. A week later he calmly handed them over to the authorities and obtained a substantial reward. On another occasion a dealer in diamonds at Christiana, on the Vaal river, had purchased from the diggers a large number of diamonds and insured them for £10,000. He then arranged with Scotty that the latter should hold up the coach on the agreement that he should receive a half share of the insurance money on delivering the diamonds back again to the man who had insured them. This suited the adventurous nature of Scotty and he promptly agreed. Single handed—Scotty seldom worked with another—he held up the Kimberley coach at the top of the rise. He recognized the driver as a man he had formerly been friendly with, and not wishing to kill him he stampeded the mule team by shooting the leader through the ear.

The team stampeded down the hill and the coach overturned. Scotty obtained the mail bags, but search as he would he could find no trace of the registered parcel of diamonds. He then rode cross country to Kimberley and appeared that evening in his usual haunts. He met the coach next day, and when charged with the hold-up very cleverly proved an alibi. After awhile he returned to Christiana and saw the man he was in collusion with. Each accused the other of bad faith. To settle their quarrel they proceeded to the post-office, producing

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the receipt for the delivery of the diamonds to the postmaster.

The latter denied having seen the parcel, but on searching his office discovered the bag safe and sound in a small closet, much to the disgust of the confederates.

Scotty's greatest haul was made in a most original manner. He became so closely watched by the police eventually that although he was in possession of a large number of large and valuable diamonds, scheme as he could he saw no chance of running them across the border. At last he originated a plan which proved most successful.

He put each diamond in a lump of dough and in the shape of a ball, forced them down his horse's throat, saddled up and proceeded toward the Free State border.

Although searched over and over again, the police feeling even the hide of his horse and even accompanying him to the border, and again searching him, he eventually arrived in the Free State, which was sanctuary. He then shot his horse and extracted the diamonds.

Before his death he owned up to many coups he had successfully accomplished, and to show his extreme cleverness, he was never convicted of a serious crime. Illicit diamond dealing on a large scale exists in Kimberley to-day.

FREDERICK FRANKLIN.

Recent Decisions by General Appraisers on Clocks and Bronzes.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines have been announced in the last week as follows:

PARTS OF CLOCKS—CARVINGS.—Protest of J. J. Buchey & Co. Carved wooden elk heads, classified as parts of clocks under Par. 191, Tariff Act of 1897, were claimed to be dutiable as manufactures of wood. The testimony showed that these articles were in fact made use of in the manufacture of souvenirs, but that this use is exceptional, the principal use being as parts of clocks. Assessment affirmed on the authority of Magone v. Wiederer (159 U. S., 555).

BRONZE STATUARY.—Protests of John L. Vandiver, Philadelphia. The protests related to bronze statuary, claimed to be "statuary" as defined in Par. 454, Tariff Act of 1897. Protests overruled. Note G. A. 5213 (T. D. 24016) and Tiffany v. United States (71 Fed. Rep., 691).

The jewelry business of George E. Feagans, Joliet, Ill., was incorporated, May 26, with a capital stock of $50,000. The incorporators are: George E. Feagans, Lonnie Feagans and Mr. Larson. George E. Feagans expects to give his entire attention to his business in Los Angeles, Cal. Lonnie Feagans is to be the manager of the Joliet store.

J. J. Powers, formerly engaged in the jewelry business in Corinth, N. Y., but who for the past two years has been in the lumber business elsewhere, returned recently to Corinth, where he has taken charge of the watchmaking business of J. J. Dayton, on Main St.

Involuntary Petition in Bankruptcy Filed Against the Superior Comb Co., New York.

A petition in involuntary bankruptcy was filed in the United States District Court last Wednesday against Archie Hallel and Ralph Cohen, who were doing business under the name of the Superior Comb Co., 43 John St., New York, by the following creditors: Goodfriend Bros., $123; Albert Lorsch & Co., $406, and Julius Mamluck & Co., $30.

The claims are for goods sold and delivered to the alleged bankrupts.

It is alleged that they are insolvent, and while insolvent, about May 25, permitted one of their creditors to obtain a preference through legal proceedings and have made no effort to vacate or discharge such preference.

It is also set forth in the petition that about April 10 they admitted, through their attorney, their inability to pay their debts in full. It is also alleged that they transferred portions of their property to several creditors. The liabilities are $5,500.

Ernst Lowenstein & Cane are the attorneys for the petitioning creditors.

The business was started in January, 1907.

The Marinette Optical Society, Marinette, Wis., was organized recently.

Handsomely Wrought Wreath Recently Presented to a Chicago Society.

ILLUSTRATED below is a handsomely wrought silver wreath which was recently presented to the Schwabischen Unterstutzung Verein, a Northside German pleasure society, of Chicago, by the wives of the members.

The wreath measures 15 by 20 inches and was made by A. L. Williams & Co. expressly for the occasion. The lion and the deer are gold-plated, the base being silver. The berries that form part of the wreath are also gold-plated. It was presented April 28, on the 25th anniversary of the Verein, the celebration having been held at the Northside Turner Hall.



SILVER WREATH MADE FOR A FRATERNAL ORGANIZATION OF CHICAGO.

The wreath weighs about 30 ounces and is valued at $200.

A new town clock at Chardon, O., has been placed in position in the Court House tower.

Emil Groux, 129 S. Main St., Wilkes-Barre, Pa., was interviewed recently by a reporter of a local paper with reference to a project for tearing down the old Town Tower on the Public Square of the city. He said that the tower should be replaced by a new one of steel, but that the present clock is in excellent condition and will give satisfaction for many years to come.

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New Illinois Law and Other Measures Adopted for Development of Pearl Fisheries.

The new law, the purpose of which is to restrict clam and mussel fishing in the rivers of Illinois, has been misunderstood in relation to some of its provisions, as recently reported in a number of papers. The law does not require that every fisherman shall have a license, but it does require that non-residents of the State must take out licenses before they can legally fish for claims or other shellfish in any of the navigable rivers of the State. A separate license is required for each boat.

Other restrictions apply alike to the residents and non-residents. All are prohibited from fishing between Oct. 1 and April 6. The boats must not have more than two bars. A bar must not exceed 16 feet in length. Spaces separating hooks must not be less than eight inches.

This Illinois law is only one of a number of measures which the friends of the American fisheries hope will contribute to the development of the industry. The Federal Government has been asked to establish hatcheries near Muscatine, Ia. Laws somewhat similar to the Illinois act have been proposed in other western States.

Phillip J. Mackey, Muscatine, Ia., who was in New York recently, said that in his opinion a great deal will be accomplished as a result of the various movements. He said that the pearls, baroques and shells of the fresh water mussels have not been handled in the past to as much advantage as have the similar products of the Oriental oyster beds, and the increasing attention to the details in these respects will prove a great advantage.

As a result of improved machinery, he said, the use of the mussel shells for buttons and ornamental articles is on a better basis than formerly. The shell is cut and treated to better advantage and some kind of shells are now being utilized which were formerly considered unsuitable for the purpose.

A copy of the Illinois law has been received at this office from Maurice Brower, and is given in full as follows:

AN ACT FOR THE PROTECTION OF MUSSELS, FRESH WATER CLAMS AND SHELLFISH.

Sec. 1. *Be it enacted by the People of the State of Illinois, represented in the General Assembly:* It shall be unlawful for nay person or persons to take or catch, by any means whatever, in any of the navigable waters within the jurisdiction of tbis State, any mussel, fresh water clam or shellfish from Oct. 1 to April 1 (both dates inclusive) of each succeeding year.

Any person violating the provisions of this section shall be punished by a fine of not less than $25, and not more than $100 for each offense, or imprisoned in the county jail not exceeding one year, or by botb such fine and imprisonment, in tbe discretion of the court.

Sec. 2. It shall be unlawful for a non-resident of the State of Illinois to take or catch mussel, fresh water clam or shellfisb, or attempt to take or catch mussel, fresh water clam or shellfish in any boat, skiff, row boat, flat boat, launch, or other water craft or vessel in any of the navigable waters within the jurisdiction of this State, unless a license for such boat, skiff, row boat, flat boat, launch or other water craft or vessel shall have been procured therefor, as hereinafter provided.

Any person not a resident of the State of Illinois who shall take or catch or attempt to take or catch any mussel, fresh water clam or shellfish in any boat, skiff, row boat, flat boat, launch or other water craft or vessel in any of the navigable waters within the jurisdiction of this State, without a license for such boat, skiff, row boat, flat boat, launch or other water craft or vessel, shall be punished by a fine of not less than $50 nor more than $100, or imprisoned in the county jail not exceeding one year, or by both such fine and imprisonment, in the discretion of the court.

Sec. 3. It shall be unlawful for any person or persons to take or catch, or attempt to take or catch in any of the navigable waters within the jurisdiction of this State, any mussel, fresh water clam or shellfish in any boat, skiff, row boat, flat boat, launch or other water craft or vessel having more than two bars. Each such bar shall not exceed 16 feet in length, and the space separating tbe hooks thereon shall not be less than eight inches.

Any person violating any of the provisions of this section shall he punished hy a fine in any sum not exceeding $100, or imprisoned in the county jail not exceeding one year, or by both such fine and imprisonment, according to the discretion of the court.

Sec. 4. Any person not a resident of the State of Illinois desiring to take or catch in any of the navigable waters within the jurisdiction of this State, any mussel, fresh water clam or shellfish by means of any boat, skiff, row boat, flat boat, launch or other water craft or vessel, shall first obtain a license for each boat, skiff, row boat, flat boat, launch or otber water craft or vessel so to be used by said person, not a resident of the State of Illinois. The city or village clerk of any city or village, and the county clerk of any county are hereby authorized and empowered to issue sucb license, and for each such license the person making application therefor shall pay the sum of $50 for each boat, skiff, row hoat, flat boat, launch, or other water craft or vessel so to he used. And each city or village or county clerk issuing any such licnse shall be entitled to charge and receive a fee of 50 cents for each license so issued by him to be paid by the party applying for such license. Said license fee of $50 above provided shall be paid by the said clerk to the State Treasurer at the end of each month, and shall be placed to the credit of the State Fish Protection Fund, and shall be disbursed hy the State Treasurer on warrants signed by the State fish commissioners, approved hy the Governor, and filed witb the Auditor of Public Accounts, who shall draw his warrant therefor on the State Treasurer.

Such license shall expire on the first day of October following its issuance.

At the time said payment is made, the persons making the same shall receive from the fish commissioners, fish warden or deputy fish warden, a metal tag, which shall be of uniform style and pattern, to be prescribed by the fish commissioners, and the person to whom the license is issued shall attach in a conspicuous place such metal tag to the boat, skiff, row hoat, flat boat, launch or other water craft or vessel so licensed.

Any person not a resident of the State of Illinois, who shall take or catch, or attempt to take or catch in any boat, skiff, row hoat, flat boat, launch or other water craft or vessel in any of the navigahle waters within the jurisdiction of this State, any mussel, fresh water clam or shellfish, to which no metal tag is attached in the manner herein provided, shall be punisbed by a fine of not less than $50, nor more tban $100, or imprisoned in the county jail not exceeding one year, or by both such fine and imprisonment, in the discretion of the court.

Sec. 5. It shall be the duty of all sheriffs, deputy sberiffs, coroners, constables, fish commissioners and fish wardens to cause any person violating any of the sections of this Act to be promptly prosecuted.

Sec. 6. To enforce the provisions of this act all suits hrought under the same shall be brougbt in the name of the people of the State of Illinois, and shall be brought on tbe complaint of any person or persons showing by affidavit that some section of this act has been violated, giving the names of the persons violating, if known, and if unknown, such affidavit shall state that such violation has been committed hy some person or persons whose name or names are unknown, and such complaint shall be made before any justice of the peace of the county in which such violation has been made.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., June 3.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Bremen: 3 cases watches, $4,008; 5 cases plated ware, $246.

Bombay: 14 cases watches, $1,975.

Buenos Ayres: 7 cases optical goods, $2,984; 1 case watches, $1,075; 1 case jewelry, $150; 1 case watches, $497; 21 cases plated ware, $3,472; 1 case optical goods, $173; 37 cases plated ware, $5,437; 2 cases watches, $13,000.

Callao: 2 cases plated ware, $110; 1 case watches, $204; 65 cases watches, $199.

Calcutta: 1 case watches, $400.

Colon: 4 cases watches, $739.

Constantinople: 3 cases scopes and views, $115.

Genoa: 1 case jewelry, $500.

Hamburg: 3 cases optical goods, $525.

Havre: 2 cases plated ware, $376; 8 cases jewelry, $589; 1 case watches, $314; 2 cases optical goods, $102.

Havana: 1 case plated ware, $164; 31 cases clocks, $635; 6 cases optical goods, $158.

Hobart: 25 cases clocks, $600.

Lausanne: 1 case plated ware, $500.

Launceston: 5 cases clocks, $150.

Lisbon: 3 cases watches, $414.

Liverpool: 1 case jewelry, $500; 377 cases clocks, $2,800; 8 barrels jewelers' sweepings, $5,000; 20 cases clocks, $573; 2 cases jewelry, $750; 3 cases watches, $1,500.

London: 5 cases clocks, $369.

Manila: 7 cases clocks, $290.

Melbourne: 1 case watches, $385; 5 cases clocks, $168.

Montevideo: 11 cases plated ware, $637; 8 cases plated ware, $585; 25 cases clocks, $272.

Naples: 1 case jewelry, $250.

Oporto: 1 case watches, $138.

Para: 1 case jewelry, $433.

Rio de Janeiro: 1 case watches, $370.

Rome: 1 case jewelry, $350.

Santo Domingo: 1 case plated ware, $150.

Singapore: 7 cases clocks, $101.

Southampton: 3 cases optical goods, $350; 5 cases watches, $358; 20 cases watches, $4,013; 1 case jewelry, $450; 1 case scopes and views, $114; 1 case optical goods, $112.

Sydney: 27 cases clocks, $1,221; 2 cases optical goods, $276.

Vera Cruz: 16 cases clocks, $211.

Wellington: 15 cases clocks, $416.

Zanzibar: 14 cases clocks, $233.

Sleeping Car Co. Not Responsible for Jewelry That Is Not Baggage.

The United States Circuit Court of Appeals for the Fifth Circuit held recently in the case of Bacon *vs.* the Pullman Co. that while a passenger is entitled to carry with her and retain in her immediate custody as baggage a reasonable quantity of personal effects for her use, comfort and adornment during the journey, according to her station in life, a carrier or sleeping-car company owes her no duty with respect to valuable jewelry carried by her in a handbag for transportation merely, without any intention or purpose of using it during the journey, the jewelry under such circumstances not being regarded as baggage.

The court said that a sleeping-car company, being under no duty to care for the jewelry, which did not constitute baggage of a passenger, carried by her into her stateroom, was not responsible for the theft of the jewelry by its porter, such act being outside the scope of his employment.

The jewelers of Pennsylvania will hold a State convention, to-day, June 10, when the retail jewelers of Reading, Pa., contemplate perfecting a local organization.

Scientific Precious Stones

The making of a precious Ruby by scientific methods is to-day a fact, known to every layman. The HOPE SAPPHIRE is but a recent achievement, yet its importance is practically established.

These two stones are legitimate additions to the precious stone family; they have come to stay.

To increase your sales put our RECONSTRUCTED RUBY and HOPE SAPPHIRE in your line.

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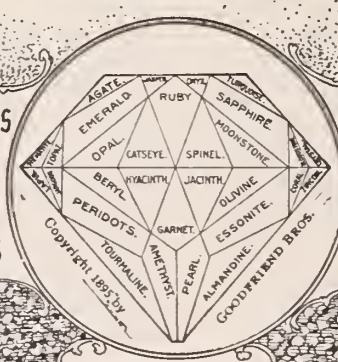
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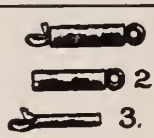
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PRICES.

14 Karat—Small, $7 per doz. net
Large, $7.50 per doz. net
10 Karat—Small, $6 per doz. net
Large, $6.50 per doz. net
Gold Filled—Small, $2 per doz. net
Large, $2.25 per doz. net

Judge Lacombe Decides Against Bernard Citroen in Leeds Pearl Case.

Judge Lacombe in the United States Circuit Court, New York, handed down a decision, last week, in which he reversed the decision of the Board of United States General Appraisers and affirmed that of the Collector in the case of the United States Government against Bernard Citroen, Paris. This suit was brought by the Government to recover $110,338, part of the duties assessed on 37 pearls brought to New York in June, 1906. The pearls were sold to Mrs. Wm. B. Leeds for $340,000.

The particulars of the importation have been published a number of times in this journal. When the pearls were brought to New York by Mr. Citroen he had them invoiced at $220,000, and paid a duty of 10 per cent. ad valorem under the clause of the tariff law relating to pearls in their natural condition. The Government afterward claimed that the pearls really constituted a necklace, and hence that they were dutiable at 60 per cent. A reliquidation was ordered by the Collector of the Port, and Mr. Citroen was called upon to pay 50 per cent. more duty, amounting to $110,338.

A protest was entered by Mr. Citroen, who asked for the return of the additional duty, and the protest was first heard by the Board of General Appraisers, who reversed the Collector and held that the 10 per cent. duty was sufficient.

The Government then appealed to the United States Circuit Court. At the hearing in court W. Wickham Smith argued for the plaintiff that the pearls were imported in a loose condition, not strung. He said that the Government had no right to take into account anything but the condition of the pearls at the time of importation. Mr. Smith cited the Neresheimer, Tiffany and other cases. He pointed out that drilled and assorted pearls had been held to be pearls in their natural condition. He also called attention to the distinction made in the first Tiffany case that unless the collocation of pearls is such as to give to the pearls a greater value than they have if sold separately, then the collection cannot be considered a necklace. In this case, he contended, the pearls were worth as much separately as when strung.

Assistant United States Attorney Nichols said that the tying up of the large amount of capital involved in making a collection of pearls such as this necessarily added to their value, or the dealer would not collect them.

The 37 pearls weighed 985 grains, an average of 26.62 grains each. The central pearl weighed 53 grains. In accordance with the decision of Justice Lacombe, the additional duty of $110,000 will be demanded of Mr. Citroen. Mr. Smith said, however, that an appeal will be taken to the United States Circuit Court of Appeals. Judge Lacombe in his decision says:

"This case forcibly indicates the defects of the old practice whereby the proofs were taken in part before the Board of General Appraisers and in part before the court after the Board's decision was rendered. The opinion of the two general appraisers who united in reversing the collector—the third general appraiser dissented—indicates that they would probably have decided the other way 'had these 37 pearls been assembled into a completed necklace abroad and worn as such.' The brief additional testimony introduced in the Circuit Court conclusively establishes that proposition, and upon all the proofs the 37 pearls cannot, under the rule laid down by the Court of Appeals in Tiffany *vs.* U. S., 112 F. R. 672 and Neresheimer *vs.* U. S. 136 F. R. 86, be classified, even by similitude, as 'pearls in their natural state.'

"Inasmuch as this case will undoubtedly be appealed, it seems unnecessary to add anything to the discussion of the correctness or practicability of the rules for classification laid down in the earlier cases above cited, except in one particular. Counsel for the importer challenges the suggestion in the Tiffany case that, when there has been a careful process of assortment and selection as to size, quality, lustre, shape, etc., which takes time and skilled labor, the 'string of pearls thus produced is worth more than the aggregate values of the individual pearls composing it.' Reference is made to testimony to the effect that a collection of pearls will often be sold to one purchaser at a less price than the aggregate would amount to, were each pearl sold separately. There is nothing surprising in the circumstance that a dealer will be content with a smaller percentage of profit if he can sell 37 exceptionally large and expensive pearls in a single transaction than he would expect if he had to dispose of them individually, possibly having to wait many months before all were sold. It is a mere 'wholesale discount' and does not indicate that the intrinsic value of the collection is reduced by sorting, selecting and arranging. If it were, we may be very sure that dealers would not thus waste their time and skill and the interest on their money.

"The decision of the Board is reversed and that of the collector affirmed."

General Appraiser Sharretts in speaking of the decision called attention to the reference made in regard to part of the testimony being taken before the Board of General Appraisers and part before the court. He said that a law recently passed will bring the testimony before the Board.

In an interview with W. Weckham Smith, of the firm of Curie, Smith & Maxwell, counsel for the importers, he said:

"The decision in this case has been made to turn entirely on the fact that Mrs. Leeds had contracted in Paris for the purchase of these pearls laid down in Newport, R. I., duty paid; that she had given in part payment some jewels purchased at Tiffany's in New York, estimated to be worth $50,000, and that she had repeatedly worn the Citroen pearls in Paris as a necklace.

"On such a theory of the law where is the line to be drawn? Suppose Mrs. Leeds had sold these pearls (through a broker or dealer) to someone else, who had immediately shipped them unstrung. Would the fact that Mrs. Leeds had worn them as a necklace make them dutiable at 60 per cent.? Suppose she had sold them to a dealer who had held them for sale in Paris for a year, and then shipped them here unstrung. Would they then be dutiable at 60 per cent.? Suppose she had sold them to a dealer who had mingled them with 13 other pearls and sent the 50 here unstrung. If these 37 pearls could be identified, would the Collector be justified in assessing 60 per cent. on the 37 and passing the 13 at 10 per cent.?

"Can any logical line be drawn in this matter except to have the Collector deal with merchandise as he finds it, without regard to its previous history or use, or to its intended use after importation?

"These questions will be carefully and fully presented to the higher tribunals.

"But in the meantime nobody will import all the pearls that once constituted a necklace in one shipment."

Joseph T. Evans, Boise City, Idaho, Makes Assignment to a Bank.

Boise City, Idaho, June 5.—Joseph T. Evans made an assignment this week to the Bank of Commerce of this city. One of his largest creditors threatened to attach a part of his stock, and this was followed by the assignment. His indebtedness, it is estimated, amounts to $16,000, much of which is due to wholesale houses. The assets are estimated at $11,000.

Mr. Evans recently conducted an auction. He was formerly in business at Rushville, Nebr., and afterward was in the sewing machine business in Alliance, Nebr.

In the last four years Mr. Evans has been in the jewelry business in this city, carrying a moderate stock.

Petition in Bankruptcy Filed Against the Walter E. Bush Co.

A petition in involuntary bankruptcy was filed Saturday in the United States District Court, New York, against the Walter E. Bush Co., manufacturer of badges at 123 Liberty St., New York, by creditors with claims as follows: Riker Bros., $276; Dick & Dodge, $30; Harry D. Miller, $600.

The two creditors first mentioned have claims for jewelry sold and delivered, and for designing jewelry. The claim of Harry Miller is based on demand notes.

It is alleged that the Walter E. Bush Co. owes debts to the amount of more than $1,000 and is insolvent. It is said that the company admitted in writing under date of June 2 that it is unable to pay its debts.

Wm. J. Miller was appointed by Judge Holt to be receiver.

The business was incorporated Jan. 21, 1907, with a capital stock of $5,000. The officers were: Walter E. Bush, president and treasurer; David H. Alberts, vice-president; E. B. Mayo, secretary. The officers, together with H. J. Bush and F. V. Lacountrie, constituted the board of directors.

Mr. Bush was formerly employed by the C. G. Braxmar Co.

Safe Blowers Rob Store and Take Away Jewelry Valued at $500.

Kansas City, Mo., June 3.—The building occupied by the Beach Jewelry Co., Buckner, Mo., was entered about 3 A. M., Wednesday, and $500 worth of jewelry was taken. The safe door was blown off.

In the same building is the post office, from which about $80 worth of government funds were stolen.

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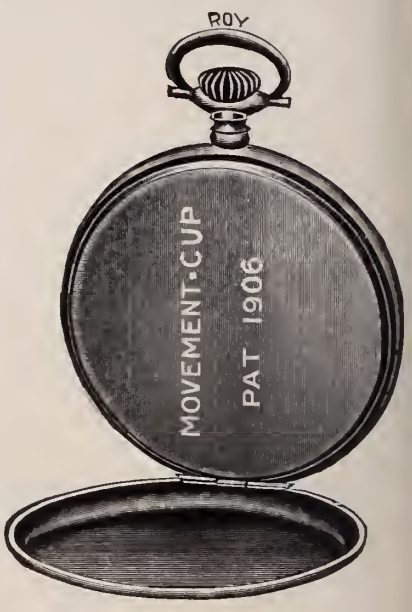
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THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

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LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

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Importers of Coral

76 Nassau Street, New York

FACTORY
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ITALY

LEO CAHN
General Representative

Reward Offered for the Arrest of James McMenamin, Former Jewelry Salesman.

CHICAGO, June 6.—James McMenamin, who for three years was a salesman for the M. S. Fleishman Co., is now wanted by that company, which has sent out circulars offering a reward for his arrest. It is charged that he recently returned his sample trunks from Colorado Springs, and that a quantity of diamond rings, valued at $5,000, was missing. The company swore out a warrant before Judge Gemmill, of the Municipal Court.

The company, besides offering a reward for the arrest of the salesman, offers a liberal reward for the recovery of any part of the jewelry.

In the description in the circulars it is stated that McMenamin is 53 years of age, is five feet 10 to 11 inches in height, and weighs between 180 and 200 pounds. His



JAS. M'MENAMIN, MISSING SALESMAN.

hair is dark and tinged with gray and is parted in the middle, falling over the forehead; mustache same color. It is added that he has dimples in his cheeks, a pink complexion and slightly red nose. When last seen by his former employers he wore a dark blue suit of clothes and carried a dark tan valise. He was last heard from by the company at Boise City, Idaho, and was then on his way west. He is usually smoking or chewing the end of a cigar.

The following description of the missing rings is given, the figures showing the numbers which are engraved on the inside of the shank:

1, Tiffany mounting, x766-10 (weight, 2 7-8 1-64); 1, green gold, carved, heavy, 763-37; 1, carved, heavy, colored, x769-38; 1, carved, heavy, colored, x769-43; 3, green, carved, heavy, 772-22; 3, rose, heavy, carved, 772-17; 1, flat Belcher, x756-63 (weight, 1 1-2 L 1-16); 3, lion head, rose, x761-19 (weight, 3-8 1-16); 1, Tiffany, x773-25 (weight, 1-34 1-32); 1, Tiffany, x774-1 (weight, 3-4 L 1-16); 1, Tiffany, x769-65 (weight, 3-4); 1, Tiffany, x769-37 (weight, 3-4 3-64); 1, Tiffany, x761-25 (weight, 7-8 1-32); 1, Tiffany, 760-57 (weight, 1 1-8); 1, Tiffany, x765-57 (weight, 1 1-8 3-64); 1, Tiffany, x755-46 (weight, 1 1-2 1-16); 1, fancy mounting, 755-36; 1, Tiffany, 765-39 (weight, 3-8 L 1-64); 1, Tiffany, 757-40 (weight, 1-2 L 1-32); 1, Tiffany, 762-53 (weight, 1-2 L 1-32); 1, Tiffany, x752-38 (weight, 1-2 1-16 1-64); 1, Tiffany, x752-40 (weight, 1-2 1-32); 1, Tiffany, 773-42 (weight, 5-8 L 1-32); 1, Tiffany, x756-55 (weight, 5-8 1-64); 1, Tiffany, x769-36 (weight, 5-8 1-32); 1, fancy mounting, x765-64; 1, fancy mounting, x765-65 (weight, 1-4 1-16); 1, fancy mounting, x751-8 (weight, 3-4 1-64); 1, fancy mounting, x766-1 (weight, 3-8); 1, x764-45; 1, Tiffany, 768-63; 1, Tiffany, x773-61; 1, fancy, x760-48; 1, fancy, x760-46; 1, fancy, x760-49; 1, fancy, x752-7 (weight, 1-8 1-16); 1, fancy, heavy, x765-52 (weight, 3-8 1-16 1-32); 1, fancy, x764-39; 1, fancy, x764-54; 1, fancy, 772-61; 1, 1 opal, 753-62; 1, fancy, x764-49; 1, fancy, 772-45; 1, fancy, x764-23; 1, Tiffany Belcher, x764-27; 1, fancy, 754-40; 1, Belcher mounting, x752-48; 1, fancy, x764-15; 1, fancy, x755-37 (weight, 1-8 1-32); 1, fancy, 764-61; 1, cluster, chipped diamonds, 753-53; 1, fancy mounting, 770-31; 1, fancy, x765-33; 1, fancy, 755-66; 1, fancy, 762-22; 1, fancy mounting, 770-47; 1, fancy mounting, 768-22; 1, fancy mounting, x758-7; 1, fancy mounting, 754-54; 1, fancy mounting, x758-4; 1, fancy mounting, 772-2 (weight, 1-4); 1, fancy mounting, x765-34; 1, fancy mounting, x752-11; 1, fancy mounting, x764-42; 1, fancy mounting, x755-31 (weight, 1-4 3-64); 1, fancy mounting, x772-58; 1, fancy mounting, x757-30 (weight, 1-4); 1, fancy mounting, x754-16; 1, fancy mounting, x770-54; 1, fancy mounting, x758-52; 1, fancy mounting, x764-13; 6, 5 emeralds, 751-12; 2, plain mounting, 753-27; 1, fancy mounting, 772-40; 1, fancy mounting, x758-60; 1, fancy mounting, 770-64; 1, fancy mounting, x765-17; 1, fancy mounting, 771-21; 1, fancy mounting, 753-38; 1, Tiffany Belcher, x764-26; 2, 1 opal, 754-35; 1, oval opal cluster, x751-38; 2, 3 pearls, Tiffany mounting, x762-17; 2, 1 pearl, Tiffany mounting, x755-57; 2, 1 pearl, Tiffany mounting, 768-65; 1, Tiffany, x751-1; 1, 1 pearl, Tiffany mounting, x757-2; 1, 1 pearl, Tiffany mounting, x757-16; 1, 1 pearl, Tiffany mounting, x757-13; 2, 1 opal, x754-31; 1, opal cluster, 752-45; 1, fancy, 753-2; 2, 1 opal, x753-13; 4, 3 rubies, 751-39; 1, 1 ruby, x751-27; 1, 2 rubies, x751-60; 1, fancy, x752-18; 10, 3 opals, fancy cluster, 751-67; 1, and diamond cluster, 802-8; 6, oval opal cluster, 751-46; 8, 4 opals, x751-52; 20, 4 opals, 751-29; 1, 500-3; 2, 1 turquoise, 753-14; 1 opal, diamond cluster, 751-40; 1, and opal cluster, 755-3; 1, and opal cluster, 753-54; 12, 4 amethysts, x751-34; 2, 1 opal, 753-12; 1, ruby and diamond cluster, 754-66; 1, and diamond cluster, x756-32; 1, Tiffany, x755-62 (weight, 1 1-32); 2, 1 opal, 753-63; 5, Tiffany mounting, x772-52; 1, fancy, x772-34; 2, 3 pearls, Tiffany, x762-18; 1, 1 pearl, Tiffany, x757-18; 1, Tiffany, x751-31 (weight, 1-2); 1, Tiffany, x769-27 (weight, 1 7-8).

Burglars Take Jewelry Valued at $600 from Store of M. L. Finkelstein.

ST. PAUL, Minn., June 4.—The jewelry store of M. L. Finkelstein, 112 E. 7th St., was entered early Tuesday morning and $600 worth of jewelry stolen.

Entrance was made by filing a guard bar in the rear of the store. A crowbar, about which was wrapped a piece of cloth to prevent a noise, was used to pry the iron bar. These tools were found lying in the alley.

The burglar or burglars made their way to the roof of the jewelry store through the Medical block, 7th and Robert Sts. They then climbed down a fire escape to a hatchway between the rear of the Finkelstein store and that of the Stanley Shoe Co. on Robert St.

The robbers stole their plunder from the front window. Evidently the robbers were scared away before they could lay hands on other jewelry in the store.

The robbery was discovered by a clerk upon opening the store a few hours later. The police are of the opinion that the robbers are inexperienced, but were acquainted with their surroundings.

Trophy cups of the recent automobile races at Wilkes-Barre, Pa., were exhibited in the window of Frank Clark's store, that city.

Abraham Jacobson, Boston, Mass., Makes Assignment for Benefit of Creditors.

BOSTON, Mass., June 8.—Abraham Jacobson, who has a retail store at 361 Hanover St., on June 1, made an assignment to William Charak for the benefit of his creditors. The assignee is personal counsel for Mr. Jacobson. The liabilities are estimated by the assignee at $3,000, of which about $700 is due for money borrowed and the remainder is owing to the merchandise creditors. The stock on hand is said to be worth about $1,500. Mr. Charak says that he intends to make an offer of compromise and that this will be more advantageous to the creditors than would be bankruptcy proceedings.

Mr. Jacobson, who is about 36 years of age, began business in this city. He was at 69 Prince St. in 1899, but was unsuccessful and moved to Waterville, Me., where he was in business for a time under his wife's name. In 1902 the husband, having received his discharge in bankrupcy, continued in his own name. In 1903 he returned to Boston and for a time carried on a wholesale business selling from his grip. He was for a time in business at 218 Hanover St., where in 1904 he settled with his creditors on a basis of 20 per cent. He opened at his present address in May of last year and has carried a line of cheap jewelry.

Death of Daniel K. Hatfield.

POTTSTOWN, Pa., June 1.—Daniel K. Hatfield, who was for many years in the jewelry business, died last Thursday at his home, 539 High St., in this city. He had been ill only a few days with pneumonia.

Mr. Hatfield, who was born in Pottstown, Nov. 17, 1840, was the son of Josiah and Amelia Keyser Hatfield. The mother died in his infancy and the elder Hatfield moved to Fremont, O., where he died a few years later. At the age of 12 the boy went to Philadelphia, Pa., to learn the jewelry business with James Robinson, at 11th and Market Sts., that city. About 40 years ago Mr. Hatfield returned to his native town and had been a resident here since. He was in the jewelry business for 20 years, retiring in 1899.

Mr. Hatfield was held in the highest respect in this community, and his death was a severe shock to his many friends. He had been a member of the Presbyterian Church since early manhood, and for many years was superintendent of the Presbyterian Church in Pottstown.

The surviving relatives include his widow and three sons, also a sister. The funeral took place Saturday.

Sheff Bros., Wheeling, W. Va., moved last week from Main and 11th Sts. to their handsome new store at 1151 Market St.

The store of Hope Bros., Knoxville, Tenn., was mentioned in a complimentary manner in an article which appeared in a recent issue of the *Illuminating Engineer*, under title of the "Great White Way in Knoxville." The writer says that the firm has obtained a most striking effect for the façade of the store.

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Pupils of Pratt Institute Exhibit Work in Jewelry and Metal Chasing.

The 25th annual exhibit of the work of the students at Pratt Institute, Brooklyn, N. Y., which was held Thursday, Friday and Saturday of last week, attracted much attention. Prominent in the exhibit was the display of jewelry, metal work and enameling on the fourth floor of the main building.

The exhibits of the class in jewelry and metal chasing were displayed in two large glass cases and consisted of a varied collection of rings, pendants, bracelets, stick pins, brooches, scarf pins, buckles and hammered copper work.

A silver medal presented by Albert M. Kohn, of Theo. A. Kohn & Co., 321 Fifth Ave., New York, as a prize for the most proficient student of the jewelry class was awarded by a committee of trustees to Carl Johonnot. The work exhibited by Mr. Johonnot included a number of fine pendants, rings, silver spoon, stick pins, etc.

The course in jewelry and metal chasing has met with marked success. The regular course extends through three years. All work is designed and modeled in wax, cast in plaster and then wrought in copper, silver and gold. The course is under the supervision of Walter Scott Perry, director of the department of fine and applied arts, but immediately in charge of Carl F. Hamann, who directs the work both of the day and of the evening classes. He is an expert jeweler by profession, having formerly been connected with Durand & Co., Newark, N. J., and later with Tiffany & Co., New York. In 1889 he went to Europe and studied modeling in Munich for 18 months, going from there to Paris, where he studied in the Académie Julian and Ecole des Beaux Arts for two years. He brings to the students the knowledge and skill of a professional workman, combined with the originality and artistic appreciation of a professional artist.

The students in the day course are instructed in drawing, design, historic ornament and in applied work in chasing and repoussé, jewelry enameling and metal work. In hammered metal work the students make their own tools and produce objects in copper and silver, including trays, bowls, spoons and the like. Instruction is also given in enameling on copper, silver and gold.

The evening class takes up the work of the application of relief ornament and the finishing of castings in a thoroughly professional manner. The course also provides for wax modeling and hammered metal work. Instruction is given in the making of tools, the modeling of objects in sheet metal, repoussé or relief ornament in flat and hollow ware and the chasing of ornament in bronze, brass, silver and gold. The class meets Monday, Wednesday and Friday evenings.

Those taking the course during the past year were: F. E. Bauer, M. V. Brooke, B. L. Carpenter, M. E. Carter, C. H. Cheney, Frances Cullen, Robt. Donogh, Mrs. I. S. Freeman, F. S. Gardner, Florence Ingraham, H. C. Jaffery, C. H. Johonnot, C. E. Jones, R. H. Lewis, M. R. Mason, W. M. Minnis, Ethel C. Nesmith, Morian Ogden, Edith Sutherland, Ethel Walbridge, Ella S. Underwood, Daisey Thompson and Mrs. G. R. Westbrook.

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Sixth Annual Picnic Held by tne Maiden Lane Outing Club.

The sixth annual picnic of the Maiden Lane Outing Club, an organization of the younger men in the Maiden Lane jewelry district, New York, was held Saturday, at Clifton, Staten Island. There was an attendance of about 60, and all agreed the outing was the most successful event in the history of the club.

The members gathered in Maiden Lane about 10 A. M. and walked to the Battery where they took the ferryboat to Staten Island and from there went by rail to Clifton.

Arrived at their destination, the members took possession of a convenient field, where the day's festivities were begun. Refreshments were prepared on the field and the kettle containing the hot frankfurters was a center of interest from the first. The refreshments were served under the supervision of a member of the party who wore a large badge denoting his official capacity.

In the forenoon a ball game was played between picked teams, which resulted in a victory for the aggregation under the leadership of Captain Haywood, by a score of 14 to 8.

The potato race was won after an exciting contest by Harry Ulmer. The next event was throwing the baseball, the successful contestant being George Heywood. Following this came the running broad jump, won by Harry Wiltshire. In putting the stone Herman Heilmann proved the winner. The last field event was the running of the bases on the ball field. Dan Parker won.

Suitable prizes were awarded the successful contestants.

A second ball game was played, after which the jolly jewelers had a group picture taken and returned to Bachman's, where dinner was served.

Receivers Appointed for John Kahn & Co., Baltimore, Md.

BALTIMORE, Md., June 3.—Albert Gill and Bernhard Cline were appointed yesterday by United States Judge Morris as receivers for the assets of John Kahn and Solomon Fernheimer, conducting a retail jewelry business at 234 Park Ave., as John Kahn & Co.

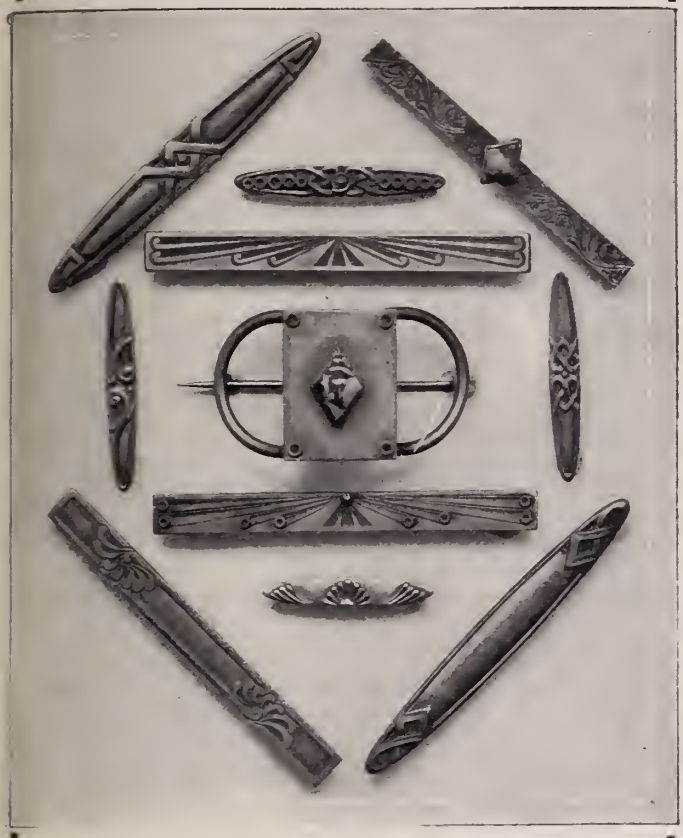
An involuntary petition in bankrutcy was filed against the concern a short time ago, the liabilities having been estimated at between $21,000 and $25,000. It is claimed that the concern has stock valued at $6,000 and outstanding accounts amounting to $10,000.

The receivers were bonded for $8,000 and will act until the selection of a trustee in bankruptcy.

H. Bernstein, of the Bernstein Loan & Jewelry Co., Memphis, Tenn., was recently taken into custody on a charge of receiving stolen property.

At a recent meeting of the creditors of Isaac B. Braverman, Reading, Pa., who formerly conducted business under the name of the Keystone Jewelry Store, before Referee in Bankruptcy Bertolet, examination by the counsel of the creditors was concluded.

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Hearing Begun in the Case of S. K. Reich, Alleged "Money Switcher."

SYRACUSE, N. Y., June 6.—The examination of Samuel K. Reich, alias Grossman, the alleged "money switcher," was begun in the police court to-day and adjourned until Thursday next. Reich was charged with grand larceny, first degree, and the only witness sworn was Charles Bebb, clerk in the jewelry store of Adolph Roth. It is charged that Reich gave Mr. Bebb $13 in $1 bills for diamonds valued at $714.

Bebb swore that he went to the Syracuse Savings Bank and saw Reich counting the money. Then Bebb counted and found that the roll was $1 short. Reich, he said, then threw a silver dollar on the pile of bills which included a $500 bill, two bills of $100 and 13 one dollar bills. Reich counted the roll again. Bebb was positive that he also counted the money again and placed the bills in his pocket. Bebb swore that he had the money when he wrote the receipt. He said that he put the roll in his pocket, and he expressed the belief that Reich had picked his pocket. The police say Reich probably shifted the roll when he counted it the last time.

Bordy & Lavine appeared for Reich.

Receiver of John Hellerich, Detroit, Mich., Continues the Search for Assets.

DETROIT, Mich., June 9.—A hearing in the bankruptcy case of John Hellerich took place to-day. The receiver will endeavor to trace all property that may be disposed of for the benefit of the creditors. The receiver's clerks were surprised Wednesday last to find five large boxes and two barrels, all full of goods, on the sidewalk in front of Hellerich's main store at 39 Michigan Ave. The merchandise was identified as part of the stock from the former branch at 510 Gratiot Ave. It was mostly a cheap lot of clocks and plated ware.

John Hellerich visited his former store once during the week and joked with the receiver's clerks regarding the property alleged to be missing, remarking that he would soon open up again.

An inventory has been taken by Bernard Stroh, but the appraisal is not complete. It is thought that the assets so far collected will bring $10,000, while the debts will run close to $20,000.

Hellerich will be called as a witness before Referee Joslyn this week.

Petition in Bankruptcy Filed Against the Firm of Buhn Bros.

SEATTLE, Wash., June 8.—A petition in bankruptcy has been filed against the firm of Buhn Bros., who have jewelry stores at Sedro-Woolley and Bellingham and who also have a clothing store in Everson. It is said that the firm has liabilities amounting to $30,000 and that the assets are about $18,000.

The members of the firm are G. O. and E. H. Buhn, aged respectively about 27 and 26 years, who started in business together about three years ago, coming from Redlands, Cal., where G. O. Buhn had previously been in business with his father. They carried fair stocks at the two jewelry stores and have enjoyed a good standing in the trade.

Examination Continued in the Bankruptcy Proceedings Against Maurice Dreshfield.

The examination in the bankruptcy case of Maurice Dreshfield, who was associated with George H. Carpenter in transactions in which, it is alleged, $182,549 worth of diamonds were obtained from R. A. Breidenbach, 51 Maiden Lane, New York, was continued Monday before Referee Olney, 68 William St., New York.

Mr. Breidenbach, a petitioning creditor, was on the witness stand and gave testimony relative to transactions with Dreshfield. On cross-examination, Attorney Dittenhoefer asked about a note for $2,859 signed by George H. Carpenter and indorsed by H. Morath. This note, the witness said, was his property. Mr. Breidenbach said that the note went to Morath for services and that he (Breidenbach) bought the note back.

Mr. Morath was an employe of Mr. Breidenbach at the time the petition in bankruptcy was filed against Dreshfield. Attorney Dittenhoefer tried to get the witness to admit that the note passed to Mr. Morath so as to qualify him as a petitioning creditor.

A note for $1,550 made by George H. Carpenter to Maurice Dreshfield was next shown to the witness. He testified that the note went to a Mrs. Wagner, on account of money owed. It was admitted that she is an employe of Mr. Breidenbach and that they are relatives. She was one of the petitioning creditors. Mr. Dittenhoefer tried to show that the note was given to her to qualify her as a petitioning creditor.

Attorney Dittenhoefer then argued that the petition in bankruptcy should be thrown out of court and cited cases where the courts did not sanction the splitting up of a claim to make a sufficient number of creditors to file a petition in bankruptcy which, he claimed, was done in this case.

An adjournment was taken for a week.

At a previous hearing R. A. Breidenbach testified relative to his meeting with Mr. Carpenter and a previous conversation with Mr. Dreshfield.

Mr. Breidenbach told of meeting Carpenter and of the events of that meeting. He testified to the delivery of diamonds to Dreshfield on several occasions, and said that Mr. Carpenter told him that he (Breidenbach) was to get an interest in the Monarch Corporation, but that he never did. The witness said that Carpenter came to his office Dec. 16 and told him that Dreshfield was in Buffalo and wanted more diamonds. In response 68 brilliants were delivered to Carpenter. Breidenbach said that Jan. 14 a note came due and was not paid, and that he telephoned Carpenter. The witness was told that Carpenter would be down to pay it, but the latter did not come.

Later another note came due and the witness said he attempted to see Carpenter, but could not get any satisfaction. So on Jan. 18 he went to consult Sol. Oppenheimer, attorney.

A. W. Johnson, Spencer, Ia., was recently married to Miss Ruby Cutshall, of Dickens.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., June 8.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for April, 1907 and 1908, and for the 10 months ending April, 1908:

IMPORTS.

	April, 1907.	April, 1908.	10 Months Ending April, 1907.	10 Months Ending April, 1908.
Clocks and parts of	$34,916	$15,937	$525,647	$429,187
Watches, materials and movements	230,690	149,557	2,520,861	2,172,380
Diamonds, uncut, including miners', glaziers' and engravers', not set (free)	650,170	248,505	9,737,590	4,112,545
Diamond dust or bort (free)	112,382	2,538	179,772	59,944
Diamonds, cut but not set (dutiable)	1,469,282	146,504	20,447,516	8,668,676
Precious stones, rough or uncut (free)	11,371	1,738	118,790	106,244
Precious stones and pearls, not set	362,618	104,829	6,243,129	2,475,933
Jewelry and manufactures of gold and silver	119,833	111,063	1,525,901	1,497,422
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$135,426	$99,991	$1,208,600	$1,256,890
Watches and parts	139,901	101,875	1,429,629	1,185,067
Jewelry and manufactures of gold and silver	203,548	89,896	1,765,303	1,355,557
Plated ware	80,943	46,318	698,083	620,688
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$136	$127	$774	$1,013
Watches, materials and movements	46	3,478	5,384	22,566
Diamonds, rough, including miners', glaziers', etc.	.....	.....	9	2,349
Diamonds, n. e. s. (dutiable)	.....	.....	15,277	31,318
Other precious stones, rough or uncut (free)	.....	.....	1,016	1,016
Jewelry and manufactures of gold and silver	170	25,238	22,021	234,914

Death of Edward F. Barnes.

SCHENECTADY, N. Y., June 3.—Edward F. Barnes, who had been engaged in business as a pawnbroker and jeweler at 619½ State St., this city, for about 17 years, died suddenly of heart disease at his home, 8 College St., Saturday night. The deceased had been a sufferer from the disease which proved fatal for some time past.

Mr. Barnes was born in Buffalo in 1838, and by dint of energy and business acumen built up a successful business here. He was a Civil War veteran, having served in a New York military organization.

Mr. Barnes left an estate nominally valued at $25,000. He bequeathed about $6,000 to Mrs. Martha L. Campbell, his mother-in-law, $2,000 to Miss Bertha Clay Campbell and a small bequest to his widow, to whom he gave $5,000, when they separated a few years ago. The balance of his estate went to the Children's Home. This will amount to about $12,000.

Mr. Barnes separated from his first wife many years ago. Both remarried, believing the other dead. Mr. Barnes' first wife is believed to be dead. A son by his first marriage, a graduate of Cornell, died in Manila, P. I.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 6, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$837,867.63
Gold bars paid depositors	50,973.68
Total	$888,841.31

Of this the gold bars exchanged for gold coin are reported as follows:

June 1	$45,914.19
" 2	327,725.57
" 3	95,653.05
" 4	41,104.03
" 5	316,708.62
" 6	10,762.17
Total	$837,867.63

W. F. Antemann & Son, Albany, N. Y., supplied the beautiful silver service which was presented recently at a special meeting to Willis G. Nash, cashier of the New York State National Bank, Albany.

Will of the Late H. N. Konrad, Kansas City, Mo., Filed in Probate Court.

KANSAS CITY, Mo., June 4.—The will of the late Herman N. Konrad, the jeweler who was killed in an automobile accident at 14th St. and Brooklyn Ave., the night of April 20, has been filed in the Probate Court. It shows a total value of $5,486.90, outside of the home at 2338 Forest Ave. and a 10 years' lease on the store building at 810½ Grand Ave.

The jewelry stock is valued at $3,000. Mr. Konrad left $430 on deposit in the German-American Bank, and had $40 cash and $65 worth of jewelry on his person at the time of his death. The Forest Ave. residence is worth about $10,000.

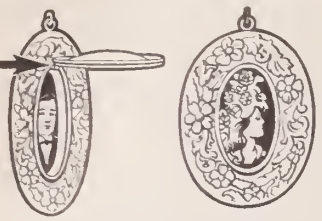
State Tax Appraisers' Estimate of the Value of Estate of the Late Elias Ettenheimer.

ROCHESTER, N. Y., June 6.—State tax appraisers have placed the value of the estate of Elias Ettenheimer, the jeweler, who died April 20, at $158,859, all in stocks and bonds except $4,000 in real estate. The inheritance tax will be $1,509.

Among the stocks held by Mr. Ettenheimer were: National Bank of Savannah, $20,000; Traders' National Bank, Rochester, $10,000; National Bank, Rochester, $17,555; deposit, Savannah National Bank, $25,000; Security Trust & Safe Deposit Co., Rochester, $8,271; Pullman So., stock, $6,273; Chicago & Quincy R. R., $9,550; Rochester Railway & Light Co., $5,141 seven per cent. bonds, $5,985.

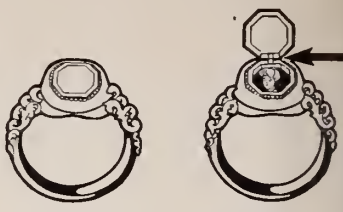
Ralph S. Seltzer has retired from the firm of H. F. Seltzer & Co., 925 Chestnut St., Philadelphia, Pa. The business will be continued by H. F. Seltzer.

According to a recent dispatch 270 pearl fishers lost their lives in a typhoon off Western Australia. The men composed a fleet of 40 vessels which were engaged in pearl fishing. The disaster occurred off Thursday Island, the typhoon having struck the fleet just as it was starting for the fishing grounds.



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Jewelers and Opticians of Kansas and Missouri Open Convention.

KANSAS CITY, June 9.—Conventions of the following associations opened in this city to-day: Kansas City Retail Jewelers' Association, Missouri Retail Jewelers, Kansas Association of Opticians and Missouri Association of Opticians. The headquarters of all the societies are in the Baltimore Hotel.

At 9 o'clock this morning the visiting jewelers and opticians, with their wives and families, were received in the parlors of the Baltimore Hotel by the Kansas City wholesalers and their wives. The visitors registered and badges were distributed.

The first business meeting was called to order at 10 o'clock, when an address of welcome was delivered by C. L. Merry, the president of the Kansas City Jewelers and Optical Jobbers' Association. A response was delivered by Herman Maueh, president of the St. Louis Retail Jewelers' Association.

At the afternoon session, W. J. Lewis, president of the Kansas City Opticians, called the meeting to order. The programme of the afternoon included addresses on the following subjects: "Amendment to the National Stamping Law," Geo. H. Edwards, Kansas City, Mo.; "Optical Short Cuts," Thomas Gowenlock, Clay Center, Kans.; "Freight by Mail, or the Parcels Post," Charles E. Leeman, California, Mo.; "Publicity," L. Roy Curtiss, Kansas City, Mo. The evening was given up to receptions, luncheons and festivities in Carnival Park.

The programme for the remaining two days of the convention is as follows:

WEDNESDAY, JUNE 10.

9:00 A. M.—Meeting called to order by Walter Sperling, president Kansas Jewelers. Introduction of resolutions and referring same to the proper committees. Reports of committees. 9:30—"As the Traveling Man Sees Us," R. S. Davis, Atchison, Kans. 10:00—Reading of the proposed "Law to regulate the stamping of gold-filled watch cases." How it will affect their sale. Discussion of same by members. 11:00—"Optical Legislation," Dr. S. W. Lane, Kansas City, Mo. 11:30—"Cancelled Postage Stamps;" a paper on "Mail Order Houses," J. C. Haupt, Peabody, Kans. 12:00 M.—Recess. 1:30 P. M.—Meeting called to order by C. E. Range, president Missouri Opticians. "Department Stores," Wm. Westphal, St. Charles, Mo. 2:00—"Good Business," Frank Yale, Kansas City, Mo. 2:30—"The Relations of the Retailer to the Jobber," J. A. Runyan, secretary Manufacturers and Merchants' Association, Kansas City, Mo. 2:00—Entertainment for the visiting ladies by the Ladies' Reception Committee of the Kansas City Wholesalers. Auto ride through the parks and boulevards, leaving the Baltimore Hotel at 2 o'clock. 5:30—Take street cars at Baltimore Hotel for Electric Park, dine at Morton's restaurant and spend the evening visiting the various amusements and entertainments at the park.

THURSDAY, JUNE 11.

9:00 A. M.—Meeting called to order by R. D. Worrell, president Missouri Jewelers. Reports of all committees. 9:30—"Good of the Order," C. H. Carpenter, South Bend, Ind. 10:00—"The Eye in Relation to Health," Dr. B. W. Needles, Kansas City, Mo. 10:30—A paper on the State Commission for Watchmakers, Charles S. Sands, Kirksville, Mo. 11:00 "Chunks of Thought," S. J. Huey, Excelsior Springs, Mo. 11:30 "The Laborer is Worthy of His Hire," a paper on the right prices for repair work, A. A. Marvin, Blue Rapids, Kans. 12:00 M.—Unfinished business. Adjournment of the joint sessions. 1:30 P. M.—Executive meetings and elections of officers of the four State associations. Kansas Association of Opticians in the Japanese Room. Missouri Society of Retail Jewelers in French Room. 2:30—Kansas Retail Jewelers' Assocition in the Japanese Room. Missouri Association of Opticians in French Room. 7:00—The city is yours; do what you please with it. All tickets to the several entertainments will be distributed by the secretaries, C. E. Range and Walter Starcke, at their desks in the Convention Room.

William Keddie Files Bankruptcy Petition and Says Errors Were Made in Schedules.

A petition in bankruptcy was filed in the United States District Court, New York, last Wednesday by William Keddie, 170 Broadway. His schedules display liabilities of $22,296, including secured claims of $13,975 and unsecured claims of $1,346. The assets are set down as $770, and consist of notes for $767 and cash amounting to $3.20.

Mentioned in the schedule of secured creditors are Mechanics' National Bank, $5,800; Maurice Brower, $4,150, and Emma Keddie, $4,025.

Mr. Keddie claims that gross errors were made in the schedules. His liabilities are, he says, as follows: Jennings, Lauter & Co., $200; Irving Baum, $425, and Maurice Brower, $4,150.

Mr. Keddie says that he had notes and accounts due him of $8,477, among which, he says, is one claim for $5,360 for goods obtained on memorandum and pawned, so he says, three days before the title was given. He claims that notes were given for these goods. The tickets, Mr. Keddie says, were returned to him.

Mr. Keddie started in business in 1890 as a member of the firm of John R. Shepard & Co. He was previously with Henderson & Winter for about 17 years. John R. Shepard & Co. dissolved in 1893.

Salt Lake City Jeweler Run Down by Electric Car and Dangerously Injured.

SALT LAKE CITY, Utah, June 4.—Carlos E. W. Bowers, 235 S. Main St., was run down while on horseback by an electric car near his home, 780 5th E. St., Tuesday, his horse killed underneath him, and he himself possibly fatally injured.

The impact of the car threw Mr. Bowers' horse from the track and broke its back. Mr. Bowers himself was dashed against the front glass, which was shattered into bits, and then hurled over his horse off the track.

The physicians believe that Mr. Bowers will recover unless there are internal injuries. There are two severe gashes in his head and many contusions on his body.

The horse was slightly unruly at the time of the accident and shied on the car tracks. The car was said to be going at high speed.

Mr. Bowers, who is 47 years of age has conducted a jewelry store on S. Main St. for eight years.

Trans-Atlantic Voyagers.

TO EUROPE.

Ernst Gideon Bek and C. E. Binder sailed Saturday on the *Finland*.

William Hofmann, of Eichberg & Co., New York, sailed yesterday on the *Kronprinzessin Cecilie*.

B. Roede, of the Frankel building, John St., New York, sailed Saturday of last week, for Europe, on the *President Lincoln*.

The property occupied by Carl Oesterle, 106 Chicago St., Joliet, Ill., has been leased for a long term by the Woodruff Safe Deposit Co.



The following traveling representatives were in St. Louis, Mo., last week: John J. Moffitt, Battin & Co.; Ernest A. Rose, Weigle & Rose; Millard E. Heise, Langfeld Bros. & Co.; C. H. Davison, Kohn & Co.; F. F. Gibson, Gibson-Krugler Co.; W. S. Melis, Gorham Co.; Mr. Bliss, Wordley, Allsopp & Bliss Co.

The following traveling representatives called on the trade in Kansas City, Mo., last week: G. F. Peusch, V. Horbes Jewelry Co.; John Hoagland, F. T. Pearce Co.; E. W. MacAllister, Irons & Russell Co.; W. S. Sparrow, Stern Bros. & Co.; A. B. Chace, Mandalian & Hawkins; W. Strauss, Jacob Strauss & Sons.

The following representatives of the trade visited Lancaster, Pa., recently: Charles B. Gray, Schwartz & Gray; George S. Melville, D. Wilcox & Co.; J. F. Ruth, South Bend Watch Co.; M. B. Loomis, C. Sydney Smith & Co.; F. A. Brennan, L. Witsenhausen; Walter J. Mays, McIntyre, Magee & Brown; A. N. French, Link & Angell Co.

Traveling representatives calling on the trade in Omaha, Nebr., recently, included: John A. Lossau, Martin-Copeland Co.; Harry E. Andrews, Gorham Co.; Mr. Bliss, Wordley, Allsopp & Bliss Co.; J. Percy Wrayton, Durand & Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; G. S. Melville, D. Wilcox & Co.; Mr. Bennett, Waite, Mathewson & Co.; F. R. Truell, W. H. Saart Co.; Ike Price, Louis Strasburger's Son & Co.; John Hoagland, F. T. Pearce Co.; W. D. Powers, Wm. C. Greene Co.

Traveling representatives in Los Angeles, Cal., recently, included: C. C. Brooks, Morgan & Allen Co.; Louis Blackinton, W. & S. Blackinton Co.; H. E. Cobb, Daggett & Clap Co.; D. Childs, B. A. Ballou & Co.; Wm. Fay, J. T. Mauran Mfg. Co. and Wolcott Mfg. Co.; Bert Nohles, Sturtevant, Whiting & Bigelow; R. C. Read, H. F. Barrows Co.; K. L. Taylor, Riley & French; George Remington, Maintien Bros. & Elliott; Mr. Wilkins, Ostby & Barton Co.; P. A. Wilkinson, J. J. Sommer & Co.; J. W. Hagan, A. J. Hedges & Co.; W. B. Wood, Morgan & Allen Co.; E. V. Saunders, I. A. Hall & Son; J. T. Brennan, Burr W. Freer.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: R. B. Carr, Link & Angell Co.; L. Gumbinner, M. Gugenheim; Mr. Hagerstrom, Hagerstrom Co.; J. M. Curtis, Meriden Silver Plate Co.; Arthur Totten, Sansbury & Nellis; L. H. Smith, Bippart, Griscom & Osborn; Charles L. Sexton, William L. Sexton & Co.; Lester B. Smith, Dominick & Haff; F. F. Gibson, Gibson, Krugler Co.; Thomas E. Rogers, Riker Bros.; A. L. Hancock, C. Sydney Smith & Co.; George S. Melville, D. Wilcox & Co.; Mr. Lampert, Henry Zimmern & Co.; Ernest Block, Louis Stern & Co.; P. A. Wilkinson, J. J. Sommers & Co.; I. E. Rosenberg, Morris, Mann & Rielly.

Among the traveling representatives who, last week, visited Pittsburg, Pa., were: Charles S. Peckham, J. H. Peckham & Co.; Mr. Tinker, Wm. B. Durgin Co.; George Southwick, Payton & Kelly Co.; Charles E. Howe, E. L. Logee & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; E. M. Barney, L. S. Spaulding; Lester B. Smith, Dominick & Haff; J. T. Griffith, Jr., Carter, Howe & Co.; George S. Melville, D. Wilcox & Co.; A. J. Sherrard, Enos Richardson & Co.; David E. Jacobs, Wagner Comb Mfg. Co.; E. P. Tiffany, F. H. Sadler Co.; J. F. Dean, Reed & Barton; W. S. Loeb, Dueber-Hampden Watch Works; Frank J. Ryder, Walter E. Hayward Co.; Fred G. Burgess, Bishop Co.; C. B. Bartlett, Whiting Mfg. Co.; Harry Goodison, E. G. Webster & Son; Mr. Fisher, Furbish, Swift & Fisher; L. E. Picard, American Watch Case Co.; Arthur H. Moore, Moore & Son; Mr. Rogers, C. H. Cooke Co.; Fred T. Barry, Louis Stern & Co.; L. Witsenhausen; W. S. Strauss, Jacob Strauss & Sons; G. P. Clap, Daggett & Clap Co.; Frank P. Kennedy, Paye & Baker Mfg. Co.; G. W. Bleecker, Martin, Copeland Co.; Harry C. Berdan, Gorham Co.; James D. Otis, Harvey & Otis.

A GOLD FILLED LINE

The **MARY STUART** Adjustable Bracelets.

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The **REGINA** Square Hinge Bracelets.

The A.C.Co. Gold Filled Popular Price Fobs.

The **ANTIQUE** Neck Chains,

and hundreds of other good sellers, are our latest productions in Gold Filled Goods—A look will convince you.

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That "Piano Advertising Plan" from Iowa

Pulls prosperity out of a lean year of panic. It never had an equal among advertising and premium propositions for building up trade in the teeth of a gale of adversity. It doubles sales for merchants and puts on subscriptions for the newspaper publishers. And it's brand new to-day.

The smallest merchant can work it just as successfully as the largest. The puzzle of it is that it does not cost the merchant one dollar, but actually makes him big money.

Nobody ever fails at this money-making enterprise who uses my plan and my pianos, which are of uniformly excellent quality. I superintend the manufacture of them myself, so I know.



And let me tell you it would be suicidal for any merchant to give away a cheaply made, inferior piano to any customer if he wants to reap a permanent benefit from the enterprise.

Here is a plan by which the merchant and publisher alike can turn hard times into hard cash, increase their business amazingly—literally make two dollars grow where there was one before—and pocket no possible loss for their thrift.

Live Ones—Write me *Needy Ones—Wake Up* *I'll Show You How it's Done*

SALESMEN—Boys with Grit and "Go"—

IT'S YOUR CHANCE. I want a few Reliable Salesmen to Canvass the Retail Trade. Samples in coat pocket. Don't worry trying to revive dead lines. Get one with breath in it now. It's a boom year for you if you connect right. Get wise to the "Iowa Idea."

Mention this Paper

Boston Piano & Music Co.

W. F. MAIN, Proprietor :::: IOWA CITY, IOWA

Boston.

TRADE CONDITIONS.

The closing month of the first half of 1908 finds Boston and New England manufacturers and dealers in jewelry and kindred lines of goods in a much more hopeful frame of mind than they manifested earlier in the year. There has been a distinct improvement, wholesalers and retailers in Boston affirm, during the past two or three weeks, and their May record of sales, as a rule, surpassed expectations. June promises to make a good showing also, the season bringing out new business in wedding and commencement gifts. The demand runs more to useful presents than to the merely ornamental, and is more pronounced in other goods than in those specifically classed as jewelry, but there is a fair general demand of encouraging proportions at present. The resumption of full-time schedules in many New England manufacturing plants has imparted a new impulse to business of various kinds.

Carl D. Smith, of Smith, Patterson & Co., has returned from an outing at his Summer home in New Hampshire.

Francis Cowan, son of Henry Cowan, will accompany his father on an automobile trip to Atlantic City this week.

D. Mendelsohn, formerly with Mendelsohn Bros., has started in business, taking quarters in room 910, Jewelers' building.

Joseph R. Blake, head of the repair department of N. G. Wood & Sons, is in the city hospital, seriously ill with pneumonia.

C. A. Senter has closed his store at Lawrence, Mass., and has moved to Brockton, Mass., to engage in the same line of business.

George Gordon, Lawrence, Mass., who recently bought out the Bay State Jewelry Co., of that city, is selling out the stock at auction.

Joseph Cowan arrived home last week from an extended western trip, and immediately occupied his new quarters in the Jewelers' building, formerly the offices of Henry Cowan.

The Thomas Long Co. has asked that Annie Sullivan, who was recently arrested in Washington, be brought to this city to answer to a charge of stealing a diamond in the company's store, May 9.

The E. Howard Clock Co. has placed a tower clock on the Tressler Orphans' Home at Loysville, Pa. The company has also installed a fine double-dial bracket clock in the South End Settlement House in this city.

Among the new Massachusetts corporations chartered last week was the Blackmer Cut Glass Co., New Bedford, the incorporators being Arthur C. Blackmer, David L. Parker, William H. Bigelow, John H. Lawrence and Rufus A. Soule.

N. G. Wood & Sons, bowling team have received the prizes won by them as champions of the league of teams representing leading jewelry houses of this city. A handsome bronze cup goes to each of the following members of the team: John Folsom, Charles Ward, Louis McKenna, Charles Hosking, A. G. Wood.

Bernard Adelberg, jeweler, 1113 Washington St., has brought a suit for $2,000 damages against the New England Telephone Co., whose telephone book contained a printer's error designating him as "jewer" instead of "jeweler." Mr. Adelberg avers that his business has been injured and he has been subjected to ridicule because of the error made by the telephone company's printers.

Providence.

H. J. Cartier, a retail jeweler, has been appointed a member of the Board of Commissioners to investigate the affairs of the State College.

The Gorham Mfg. Co. announces that it will shut down its big factory in Elmwood for two weeks in July for the regular Summer stock-taking.

The firm of Palmer & Nickerson, which succeeded that of Palmer & Krohn at 109 Friendship St., will shortly go out of business, it is announced.

Edward J. O'Gara, a member of Sprague & O'Gara, jewelry enamelers, died in this city Monday of last week of typhoid fever. He was 26 years old.

In the Municipal Court last week Dexter B. Potter, executor under the will of the late Edgar L. Logee, received permission to continue the emblem business.

Robert C. Budlong, president of the Manufacturing Jewelers' Board of Trade and a member of the S. K. Merrill Co., is convalescent after a long illness.

Police Commissioner Luther, a senior member of William H. Luther & Son, is to take out a license to run an automobile. He will be among the first to comply with the new automobile law.

A sneak thief, on Tuesday night of last week, climbed through the transom above the door leading to the novelty store of E. Devoll, 5 Arcade, this city, and stole rings, bracelets and other jewelry valued at $100.

The annual Summer outing of the New England Manufacturing Jewelers & Silversmiths' Association will be held Friday, June 19. There will be a shore dinner, a sail down the bay and festivities at one of the shore resorts.

The Board of Trade has received a communication from the American consular service at Kingston, Jamaica, calling attention to the fact that jewelry, clocks, watches and china ware are included among the articles for which there is a special demand in Jamaica.

A blaze which the police say started in a pile of rubbish in the shop of Rudolph Grode, manufacturer of materials and findings, damaged several firms in the buildings at 234 Chestnut St. and 111 and 113 Point St. early Sunday morning. The following jewelry firms were damaged: Costello & Co., jewelers' findings; Feintuch & Sollinger, comb makers; Abraham Jacobs & Co.; Universal Die Sinking Co.; T. P. Ide & Co., manufacturing jewelers; Byron Colvin, chain maker; F. H. Cole, jeweler; John M. Howard, ring maker; Lipsey Bros. & Ross, manufacturing jewelers, and the National Jewelry Co. The total damage, according to the firemen, was in the neighborhood of $20,000.

Mayor McCarthy and Alderman Fletcher, the latter a manufacturing jeweler, had a sharp tilt at Thursday's meeting of the Board of Aldermen. The debate was on the subject of lobbying, which, the Mayor claimed, was carried on in the interest of the Rhode Island Co. Mr. Fletcher is the aldermanic member of the railroad committee, and he demanded that the Mayor name the lobbyist. This the Mayor refused to do. At the same meeting Alderman George Parks, another jeweler, presented a publicity bill requiring that the names of all firms performing services for the city be published, with particulars as to the work and the charges. The bill was referred to a committee.

Burglars entered the residence of George W. Hutchison at 195 Thayer St. last Wednesday night. Mr. Hutchison and family were sleeping when the burglars entered through a dining-room window. The crooks, after examining the contents of several rooms and leaving a trail of burned matches behind them, went to the dining room and were bundling up the silverware when the cook arrived at the front door. The thieves heard her and made their escape, taking with them only about $25 worth of silverware. If she had not arrived when she did they would have succeeded in carrying off hundreds of dollars' worth of property. Mr. Hutchison is a member of Hutchison & Huestis.

Attleboro.

Charles H. Eden is home from a business trip in the interests of the C. H. Eden Co.

William E. Rounseville, of C. A. Marsh & Co., has opened a Summer cottage at Harwichport.

Charles M. Robbins and Miss Minnie A. Swint, East Boston, were united in marriage last Wednesday, at the home of the bride.

Chester Dobson, nephew of Thomas S. Bennett, of the Electric Chain Co., was married Wednesday, June 3, to Miss Gertrude Demmons.

The Horton, Angell Co. Association has decided to hold its annual outing, June 19, at the grounds of the Warwick Club. The party will go on special electric cars.

Joseph L. Sweet, of the R. F. Simmons Co., gave an interesting address before the ministers of the Attleboros on Saturday afternoon. He described his pilgrimage to Palestine and the Holy Land.

Ezekiel Blake, treasurer of James E. Blake Co., has presented the following annual report: Machinery and tools, $105,221; cash and debts receivable, $29,905; manufactures and merchandise, $74,521; total assets, $209,647; capital stock, $100,000; profit and loss, $109,647.

The Jewelers' Baseball League has been organized by employes of D. F. Briggs Co., R. F. Simmons Co., Bates & Bacon and the Horton, Angell Co. The opening games were played on Saturday. R. F. Simmons & Co. beat D. F. Briggs Co., 10 to 2, and Horton & Angell beat Bates & Bacon, 15 to 14.

The annual corporation report of A. S. Ingraham Co., as presented by its treasurer, Albert S. Ingraham, is as follows: Machinery, $2,100; cash and debts receivable, $13,910; manufactures and merchandise, $524; good will, $6,000; total assets, $22,534; capital stock, $20,000; accounts payable, $1,822; profit and loss, $712.

An effort is being made to have the manufacturers of the Attleboros and Providence, R. I., agreed on a specified time for the annual two weeks' Summer vacation. The Providence jewelers have proposed to close the first two weeks in July, but many of the manufacturers in the Attleboros would prefer the early part of August for a number of reasons.

GORHAM SILVER

"Not Strength, but Art obtains the prize."—*Pope.*

¶ The average Committee entrusted with the task of choosing the Trophies or Prizes bestowed in summer sporting and athletic contests is composed of men of taste and discrimination, who insist that their choice shall possess not only intrinsic but also a marked artistic value.

¶ Thus, for the reason that art appeals to them and obtains the prize of their elective preference, each succeeding summer season witnesses the offering of an increasing number of Gorham Cups and Vases as prizes in connection with Yachting, Rowing, Golf, Lawn Tennis and Athletic events in general.

¶ The Gorham Company, therefore, take particular pleasure in directing the attention of the Jewelry Trade to their special and other pieces designed with especial reference to the above purpose.

THE GORHAM COMPANY,

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, Temporary Office: 1103 Broadway, Oakland, Cal.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WHICH HAS BEEN CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. & Treas. V. S. Mulford, V. P. & Sec.

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Better Business Conditions.

DISTINCTLY encouraging to business interests are the figures on commercial and banking failures of the United States for the month of May, the reports being the most favorable of any month since July of last year. As pointed out a month ago in these columns, the April figures showed improvement, and now the returns for May show that the tendency toward better conditions has continued.

The May failures of all classes, according to the statistics compiled for *Dun's Review*, were 1,379 in number, with liabilities of $13,643,381. The total liabilities of April, the best preceding month of the present year, amounted to $20,316,468. There is, therefore, a decrease of more than $7,000,000 as compared with the preceding month, and about $13,500,000, or 50 per cent., as compared with either of the two opening months of the year. Speaking of the conditions as disclosed, *Dun's Review* says: "The effects of the panic are wearing off, and the weak spots in the commercial world are so far eliminated that the monthly failure reports are gradually returning to normal."

Comparison with the exceptionally favorable returns in the same month last year shows that there were 345 manufacturing failures for $6,988,988, against 212 failures with liabilities of $4,758,725 in May, 1907.

The total liabilities in May were more than one-third greater than in the same month last year, but it is observed that much of the increase was supplied by a few large failures, and outside of them the average of the liabilities for the month just passed is about the same as it was a year ago. This is true in both the manufacturing and the trading classes.

In the figures as to the dealers in jewelry and clocks the failures in May of this year amounted to 21, and this is a particularly favorable showing for the number, both in May of 1906 and in May of 1907 was 19, while in 1905 it was 16 and in 1904 it was 28. The liabilities in the month just passed were $247,843. This was greater than in May, 1907, when the total was $178,206, but was less than in either of the next preceding years, the total for 1906 being $311,400 and the total for 1905 being $442,621.

One of the bright factors in the general business situation is the large increase shown in the manufacturing activities. The increase in the number of wage-earners means greater buying powers, and as the demand broadens it produces a further decrease in the amount of idle machinery. Careful buying in the last six months has brought stocks to a low point in nearly all lines of trade, from the manufacturer to the consumer.

Gem Importations During May.

THE total valuation of precious stones and pearls imported at the port of New York in the month of May was $463,454, showing a continuation of the gradual but certain upward movement which set in several months ago and to which attention has been called before in these columns. The gains may be noted by a comparison of the figures for several months. In February the total valuation was $200,443; in March the valuation jumped up to $389,514. April was the first month of the year in which the figures passed the $400,000 mark. The May returns show a gain of $60,000. The value of the uncut precious stones imported in May was $176,146, while cut precious stones and pearls amounted to $287,308. The chief gain in the last month has been in the latter classification.

Advertise in THE JEWELERS' CIRCULAR-WEEKLY and responsible jewelers will do business with you.

LETTERS TO THE EDITOR.

The Scientific Sapphire.

NEW YORK, June 4, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

In your editorial of this week, "Another Reported Process of Making Gems," you make a statement, to which we take exception.

You say: "Various imitations of other stones have been put on the market as reconstructed stones or under similar names and the claims have been disproved."

While the report from Berlin, which has called forth the editorial in question, may be silly enough in its way, the fact that a sapphire is made to-day scientifically cannot be denied. We claim that our scientific sapphire is made absolutely in the same manner as the scientific ruby and is a chemical compound of the same substances which constitute the natural sapphire, namely alumina and chromo. This can easily be proven by a scientific test of the stones, especially of those of recent manufacture, the methods of which have been greatly improved over the first samples imported last Fall.

The question of precious stones scientifically made is not to be dismissed with the remark that "imitations are made so and so." The scientific stone is becoming more and more of a factor in the jewelry business and is creating a place entirely its own.

Many of the brightest minds in France—and the French chemists are known as leaders in this science—are devoting a great deal of attention to this question and their progress is worth while watching.

A. A. HELLER.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York. .999 Basis.*
June	2	24 1-4d.	$.54⅝
"	3	24 5-16d.	.54¾
"	4	24 1-4d.	.54⅝
"	5	24 3-8d.	.54⅞
"	6	24 3-8d.	.54⅞
"	8 (Holiday in London).	.....	.....

The store of W. T. Johns, Hampton, S. C., was entirely destroyed by fire, June 1.

JUNE WEDDINGS



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all of a sudden, you find you have to meet an extraordinary demand —a wedding or something of that sort—for
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OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

¶ Ask to see it and look for our trade-mark—the imprint of originality and all that's good.

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H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

North Attleboro.

Woodbury Melcher is home from the west.

Fred. S. Gilbert was in New York last week on business for his firm.

J. J. Sommer & Co. began Monday to operate on a schedule of 13 hours a day.

Fred. Bishop, of the Bishop Co., will build a residence on Grant St., N. Attleboro.

Christopher Dobra, of B. S. Freeman & Co., has been honored with an appointment as deputy in the Fall River Lodge of Knights of Pythias.

The deal whereby Arthur P. Watson expected to purchase the stock owned by William Read in the W. A. Read Co., Providence, has practically fallen through.

John P. Ballou, who conducts a jewelry and optical store on Washington St., this city, has opened an optical store in Foxboro. W. Clarence Wilkins, a graduate optician, will be the manager of the new store.

A biography of the late Edwin Davis French, noted throughout America and Europe as a famous bookplate engraver, has been presented to the Richards Memorial Library. It is a gift of his widow. Mr. French was a native of this city.

Walter C. Sherman is home from a western trip in the interests of the estate of O. M. Draper. Mr. Sherman, who was a famous ball player while at Brown, has consented to coach the local High School team for its game with Attleboro High.

Appraisers of the estate of Frederick E. Sargeant, late cashier of the Jewelers' National Bank, make the following report to the Bristol County Probate Court at Taunton: Personal estate, including policies of insurance payable to estate and other investments, $29,521.95; real estate in Somerville, Mass., $1,400; total, $30,921.95.

G. Herbert French, treasurer of W. & S. Blackinton Co., has filed with the Commissioner of Corporations the annual statement of W. & S. Blackinton Co., as follows: Machinery, $30,905; cash and debts receivable, $146,038; merchandise, $35,698; total assets, $218,641; capital stock, $150,000; accounts payable, $1,825; surplus, $60,816.

The many friends of Frank Fontneau, of Fontneau & Cook Co., are extending their sympathy to him for the sudden death of his brother, Charles Fontneau, on Tuesday morning of last week. The latter was taken suddenly ill Sunday night by drinking by a mistake a rheumatic liniment, supposing it to be essence of peppermint. He was employed in the factory of the E. I. Franklin Co., North Attleboro.

A three-story addition to the Totten building will be constructed this Fall. It is expected that the addition will be 90 feet long. The growth of the business of the Geo. L. Paine Co. makes it imperative that more room be obtained before the rush which is expected in the jewelry business following the election. J. J. Sommer & Co. are also desirous of obtaining additional floor space. A small wing has recently been added to the building and is used by J. J. Sommer & Co. as a stamping room.

George C. Smith, Watertown, N. Y., has applied for a discharge in bankruptcy.

New York Notes.

F. Alpers is now located in his new store at 3013 Third Ave., near 155th St.

Ernst Gideon Bek and C. E. Binder sailed, Saturday, for Europe on the *Finland*.

Charles Dickens, of Dickens, Cockburn & Co., Toronto, Ont., was here last week.

Benjamin Kent, of B. & H. Kent, Toronto, Ont., called on friends in this city, last week.

Ingomar Goldsmith and H. A. Dillon are spending a 10 days' outing in the Adirondacks.

James V. Lott, cashier of the Liberty National Bank, died, May 28, after a brief illness.

Jacob Engel, of J. Engel & Co., Baltimore, Md., was a visitor in Maiden Lane, last week.

Charles M. Robbins, of C. M. Robbins & Co., Attleboro, Mass., called on friends in New York, last week.

B. Roede, of the Frankel building, John St., sailed Saturday of last week on the *President Lincoln* for Europe.

Frederick Holthausen, 888 Manhattan Ave., Brooklyn, and Mrs. Holthausen have gone to Liberty, N. Y., for a vacation.

A discharge in bankruptcy was granted Monday to A. Fragano, 107 Mulberry St., releasing him from liabilities of $2,399.

Morris Lissauer, with Zach A. Oppenheimer, 68 Nassau St., returned recently from Europe on the *Kronprinzessin Cecilie*.

William Hofmann, of Eichberg & Co., sailed yesterday on the *Kronprinzessin Cecilie* to visit the European diamond markets.

Geo. W. Street, of Geo O. Street & Sons, accompanied by his family, has opened his country home at Great Barrington, Mass., for the Summer.

At a recent meeting of the 32d Ward Taxpayers' Association, Brooklyn, it was decided to present a $250 electric time clock to No. 152 School, recently built.

M. & L. Hess have sold for the Brunswick Realty Co. to William I. Rosenfeld a six-story store and loft building, plot 65.10 by 92 feet, between Sixth and Seventh Aves.

A petition in bankruptcy was filed Friday of last week against Maurice Molineau, an optometrist at 666 E. 164th St. The debts amount to $1,390, with nominal assets of $1,250.

The jewelry business which formerly belonged to O. B. Kartevold, 61 Hamilton Ave., and which recently came into the possession of Theo. Kartevold, was sold, June 3, to Juell Bil.

A. L. Strauss, for several years a diamond salesman with Casperfeld & Cleveland, has opened an office for himself in the Townsend building, 1123 Broadway, under the firm style of A. L. Strauss & Co.

The prizes distributed at the rock-drilling contest held at Madison Square Garden, last week, for the championship of the world were three silver cups made by Tiffany & Co., and donated by W. H. De Lancey, Pittsburg, Pa.

F. Holt, president of F. Holt & Co., Newark, N. J., was present at the mass meeting of Optimists of New Jersey, held in Newark, last week. A committee was appointed to conduct a publicity campaign for the New Jersey brand of optimism.

There is now on exhibition at the Fifth Ave. salesrooms of Tiffany & Co. a large block of amethyst crystals. The exhibit was found in Brazil, South America, in 1900. It was taken from a grotto 33 feet deep and 16 feet wide.

Judge Holt in the United States District Court has confirmed the settlement offered by D. & A. Brinker, 47 Maiden Lane. The settlement was at 30 cents on the dollar in notes at two, four, eight and 12 months. The liabilites were $7,420.

Perley & Bro., New York, were incorporated this week with authority to manufacture watches and jewelry; capital stock, $10,000; incorporators, Henry C. Perley and C. Norwood Perley and George W. Fuller, New Rochelle, N. Y.

The Knickerbocker Clock & Gear Co., New York, is not the Knickerbocker Clock Co., and attention is called to this distinction by the former company, which has been much annoyed by the receipt of mail intended for the latter concern.

The first meeting of creditors of Lindo Bros., 1157 Broadway, against whom a petition in bankruptcy was filed in May, will be held in the office of Referee Wm. Allen, 67 Wall St., June 15, at 11.30 o'clock, for the appointment of the trustee and for the examination of the bankrupt.

Bernard J. Wiener has formed a partnership with Maurice Zilver under the firm style of Wiener & Zilver. Mr. Zilver has been connected with the largest firms of America and Europe, and is a well-known figure in the diamond business. They have opened their factory and office at 45 John St., in the Frankel building, where they cut, repair and polish diamonds.

Judge Mulqueen in the Court of General Sessions, last Wednesday, sentenced Gustaf Ramussen, a chauffeur, to a term of not less than four nor more than five years in prison for the theft of a $1,000 diamond studded ribbon guard. The guard was stolen from Mrs. Barrows, wife of Ira Barrows, of H. F. Barrows & Co., 15 Maiden Lane. Mrs. Barrows lost the guard while out driving. It was found by a driver and given to the convicted man, who pawned it.

One of the largest and most valuable pieces of coral ever broken from a reef for exhibition purposes was brought to this city last week by Capt. Joshua Slocum of the yacht *Spray*, in which he formerly sailed alone around the world. The specimen, which weighs nearly two tons, is the property of the American Museum of Natural History. It was found by Dr. B. E. Dahlgren, who spent several months off the coast of Andros Island exploring reefs, gathering coral and getting photographs for the Museum.

Frank C. Pacific, Paterson, N. J., who was among the callers at the office of THE CIRCULAR-WEEKLY, last week, stated that, a short time ago, in response to a circular letter sent out by the Knickerbocker Clock Co., 901 Lexington Ave., Brooklyn, which advertised a Dutch Mission clock for $7.75 if purchased within 10 days, he forwarded to the concern a check for the required amount and failed to obtain the clock. As reported in last week's issue of THE CIRCULAR-WEEKLY, several similar complaints have been lodged against the concern.

David Drelich, 262 Newark Ave., Jersey City, N. J., told the police, Friday, that he had been chloroformed and robbed as the result of a plot by which he had been lured to a house. A man entered his store Thursday night, introduced himself and said that some boarders in his house wanted to buy watches and jewelry. After he had closed his store for the night Drelich went to 145 9th St., but could find no one of the name that had been given to him. On his way out he says he was grabbed in the hall by two men, one of whom held a cloth saturated with chloroform over his nose. Drelich said that he lost consciousness and when he revived found that he had been robbed of $35 in cash, a check for $22, five watches valued at $50, 14 scarf pins worth $50, seven pairs of earrings worth $25 and four chains worth $12. The police have obtained no clew to the robbers.

The souvenir number of *American Industries* of June 1 contains an excellent report of the 13th annual banquet of the National Association of Manufacturers held recently in the Waldorf-Astoria. Ludwig Nissen, of Ludwig Nissen & Co., who acted as toastmaster, spoke of business conditions, and his remarks are reported in full. Mr. Nissen at the dinner, among other things, said: "It seems fitting and wholesome to call attention to the fact that practically none of you, though you are styled by the newspapers 'Our Captains of Industry,' has gained that title by virtue of being reared in luxury or specially trained for it by our great universities, but that your ability to guide great business enterprises to success has been obtained in the 'school of hard knocks.' There are but few of you whose development into his present proud position has not been accompanied by the shrieks of the whistle, the clang of the hammer, the buzz of the saw and the hum of the wheel in your representative capacities as wage earners. Would that the wage earner of the present day would look in on this picture and be inspired with the determination to work upward to your level instead of imbibing the spirit of anarchy and socialism, which aims downward toward equalization with the lowest. We have lately heard some mutterings of bad times. They will be good again some day and everybody should help to have that day come quickly. This great, rich and resourceful country of ours is just on the threshold of a great prosperity. It cannot be ruined by a few mistakes or misfortunes. Neither capital nor labor can hope for any length of time to get and to hold the upper hand. Its final and ultimate destiny lies in the keeping of the combined energy, integrity and nobility of character of its whole citizenship."

The special committee on the Saint-Gaudens Exhibition, which closed May 31 at the Metropolitan Museum of Art will endeavor to obtain bronze replicas of some of the exhibits for presentation to the Museum. The formation of a fund for this purpose is under way. Among the recent accessions to the Museum are a silver coin, Republic of Strasburg, and a silver medal given to the defenders of the city of Augsburg, Germany, gift of Edward Colonna; bronze commemorative medal of the 50th anniversary of the American Numismatic

(*New York Notes continued on page 65.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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New York Notes.

(Continued from page 63.)

Society, gift of the society; pair of gold and agate earrings, Italian, 19th century, gift of Mrs. John McKesson; one gilt and pressed book cover of a manuscript, Persian, late 16th century, purchase; metal ewer with inscription, Persian, metal pipe-holder ("hakke"), East Indian, silver plaque, Spanish, all purchased. Among the recent loans are a collection of 195 ancient faience glass-paste objects, representing the main epochs from prehistoric to Roman days, lent by Garrett C. Pier; silver watch, Charles II., by Moilliet, London, early 18th century, lent by Edward Colonna; three watches with painted enamels, Dutch, early 18th century; two gold, one chased metal and one silver watch, English, 18th century; ivory crucifix clock, oval metal striking watch, agate watch and a silver skull watch case, 17th century; one gold repeating watch and one chased gold watch, 18th century; one gold star-shaped watch and one gold-enameled watch, 19th century, French; three watches set in two finger rings and one brooch, two gold watches and one enameled butterfly watch, French or Swiss, 19th century; brass striking watch, 16th century; leather-covered silver repeating traveling watch, one watch with painted enamels, 18th century, German; chased gold gourd-shaped watch and one shell-shaped gold and enameled watch, Swiss, 19th century, lent by Maurice M. Sternberger; silver tea set of four pieces, American, lent by Mrs. DePeyster; three silver and 19th century silver-gilt Buddhist jewels, 19th century, lent by Edward Colonna.

Connecticut.

Gen. George H. Ford, New Haven, was re-elected a trustee of the New Haven Orphan Asylum, June 1.

Alternate Delegate Frank A. Wallace, Wallingford, left for Chicago, Saturday, to attend the Republican Presidential convention.

The prizes given by the Alpha Club for the athletic games recently held at Stamford were supplied by Samuel Phillips, a local jeweler.

R. W. L. Wendt, New Milford, is now located in more commodious quarters in the Andrews block, opposite the Bank building at that place.

Patrick Leary, for some time in the employ of the Waterbury Clock Co., Waterbury, will sail for his home in Ireland about June 14. He will be absent some time, combining business and pleasure.

Dr. F. W. Smith, for many years engaged in diamond mining in South Africa, was stricken suddenly with paralysis at the home of his sister in Niantic last week. Dr. Smith's entire left side is affected.

Burglars gained an entrance to the factory of the Rogers Silver Plate Co.'s plant, Danbury, one evening recently, and attempted to steal a quantity of metal. They were frightened away by a watchman.

Frank Veca, a junk dealer of Bridgeport, was arrested, June 2, charged with stealing a quantity of iron scrap belonging to the Challenge Cutlery Corporation. The scrap was stored back of the Bridgeport box shop.

Edward L. Botsford, well known in the jewelry trade, died at his home on Cedar St., Seymour, June 2, aged 65 years. The deceased had been ill for several months. He was a veteran of the Civil War, having enlisted from Southbury, Aug. 16, 1862.

John M. Harmon, who was succeeded as manager of factory "E," International Silver Co., Meriden, by Henry H. Stockder, is now assistant to S. L. Barber, manager of factories "A" and "N," International Silver Co., and will be located at the latter factory.

An order was granted, June 6, by Judge J. H. Reid, sitting in the Superior Court at New Haven, to the receivers of the Silver City Plate Co., Meriden, authorizing the latter to sell his plant for not less than $3,500. The receivers are Sheldon B. Beach and E. H. Ray.

Miles A. Illingsworth, for many years traveling representative with the American Silver Co., Bristol, and whose territory includes New York and Pennsylvania, has decided to move with his family to Philadelphia, thus overcoming the disadvantage of being out of touch with his territory part of the time.

James Bergen, who was struck, June 1, by an automobile owned by Col. Watson J. Miller, president of the Shelton branch of the International Silver Co., escaped injury. Mr. Bergen was walking across the street, and, in the confusion caused by the large number of vehicles, became bewildered and was knocked down.

Frank Tarchias, who was released after having served three months' sentence in Hartford for the theft of a diamond ring from the jewelry store of Wm. T. Steven, 380 Trumbull St., at that place, was sentenced, last week, to 18 months' imprisonment in Springfield for a similar offense committed last November.

Out of respect to the memory of the late Erwin M. Beebe, who died recently in Meriden, factory "E," International Silver Co., was closed during the afternoon of the funeral, which was attended by about 75 of the office and factory employes. Delegates were present from the Keystone Chapter of the Royal Arch Masons, Central Lodge, F. and A. M., and also members of St. Elmo Commandery, Knights Templar.

Several men were recently taken into custody in New Britain, accused of stealing stock from the factory of the Landers, Frary & Clark Co., at that place, for some time past. The men, when surprised at their homes by the police, gave their names as P. Dulhart, J. Runsie, Joseph and Paul Sorbo and E. Dyson, all Italians. Dyson claims that a dozen knives and forks which were found in his home were given to him as a wedding gift.

The police recently took into custody Herbert Reininger, who was said to have assaulted his brother, Joseph Reininger, in the latter's jewelry store at 166 Northampton St., Easton, Pa. While the brothers were struggling, it is said, some of the clocks and glassware was knocked from the shelves and was broken. Herbert Reininger has been manager of a branch store for his brother at Alpha, N. J.



Chas. W. Ruehle has begun business at 139 Columbia St., Detroit, Mich., as a watchmaker.

J. I. Hollingshead, watchmaker and optician, has opened a store at 999 Grand River Ave., Detroit, Mich.

Frank Wolfburg has leased quarters at 69 E. 2d St., Oswego, N. Y., where he will open a retail jewelry store.

P. G. Allert, until recently of New York, has opened a jewelry and watch repairing shop at 261 Main St., Danbury, Conn.

D. Mendelsohn, formerly with Mendelsohn Bros., has started in business on his own account, with quarters in room 910, Jewelers' building, Boston, Mass.

The Tiffany Jewelry Co., Paterson, N. J., was incorporated Monday with a capital stock of $50,000 by Raymond Tiffany, Arthur C. Clement and Frederic Beggs.

The Blackmer Cut Glass Co. was recently incorporated in New Bedford, Mass. The incorporators are: Arthur C. Blakmer, David L. Parker, William H. Bigelow, John H. Laurence and Rufus A. Soule.

The Flitchcraft Savings Bank Clock Co. was recently incorporated in Chicago with a capital of $25,000 to manufacture and deal in clocks. The incorporators are: Roland B. Flitchcraft, George W. Wadsworth and Frank Donahue.

The John D. Allen Co., Muncie, Ind., was organized a few days ago and will conduct a retail jewelry store in that city. The members of the company, which has a $1,000 capital, are: John D. and Jeannette W. Allen, of Muncie, and Margaret D. Fender, Chicago, Ill.

Importations at the Port of New York.

Weeks Ended June 1, 1907, and May 29, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$75,285	$56,890
Earthen ware	13,699	7,425
Glass ware	22,768	20,628
Optical glass	211	8,107
Instruments:		
Musical	16,485	9,110
Optical	11,037	7,578
Philosophical	1,228	2,692
Jewelry, etc.:		
Jewelry	11,046	5,275
Precious stones	237,291	203,133
Watches	38,628	5,289
Metals, etc.:		
Bronzes	1,772	677
Cutlery	39,538	10,455
Dutch metal	1,256	.....
Platina	11,462	1,890
Plated ware	.....	.....
Silverware	62	.....
Miscellaneous:		
Alabaster ornaments	11	280
Beads	2,765	536
Clocks	7,722	3,516
Fans	3,130	1,096
Fancy goods	8,844	4,034
Ivory	20,340	3,450
Ivory, manufactures of	340	169
Marble, manufactures of	33,056	17,450

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of — and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

ILLINOIS WATCH COMPANY

SPRINGFIELD

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CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVI. CHICAGO, WEDNESDAY, JUNE 10, 1908. No. 19.

Chicago Notes.

H. E. Glendore, jewelry auctioneer, is making a sale at Terre Haute, Ind.

H. G. Schramm, traveler for Stein & Elbogen Co., has returned from his coast trip.

F. W. H. Schmidt was confined to his home last week suffering from sore throat.

W. S. Sparrow, of the Chicago office of Stern Bros. & Co., is now on a trip to the coast.

J. J. Bleich, Paducah, Ky., with his wife and daughter, was a recent visitor at Chicago.

I. L. Gross, traveler for the Knickerbocker Silver Co., is making a trip east as far as Cleveland.

G. S. Titus, local representative of the Middletown Silver Co., has returned from a month's trip.

Louis E. Fay, representing the R. F. Simmons Co., left, last week, for a month's trip on the coast.

A first dividend of 25 per cent. will be paid the creditors of the Shourds, Adcock, Teufel Co., June 15.

Geo. W. Cureton, representative of H. G. Lefort, left, last week, for a trip west as far as Denver, Colo.

R. T. Kleckner, of the Chicago office of Theo. W. Foster & Co., left, last week, for a month's trip on the coast.

R. J. Wilson, representing the Geo. E. Hancock Co., has moved from room 501, Heyworth building, to room 903.

M. H. Cowen is covering territory including St. Paul and Minneapolis for Mr. Madsen, of Rettig, Hess & Madsen.

L. M. Levy, secretary and general agent of the Philadelphia Watch Case Co., Riverside, N. J., spent last week at the Chicago offices.

Anthony Serewicz, Chicago representative of the Dueber-Hampden Co., returned, last week, after a three months' successful trip to Europe.

Geo. C. Gubbins, with the Illinois Watch Case Co., has returned from a trip to Kansas City and Cleveland, and will be in the office for some time.

The affairs of Max Marcus & Co. were settled, May 29, by a compromise, 25 cents on the dollar being paid. The company has now resumed business.

Harry E. Farquharson, representing E. D. Gilmore & Co. and E. A. Potter & Co., left last week for a month's trip to San Francisco and coast points.

Fred C. Emerson, salesman with Rettig, Hess & Madsen, was married, May 30, to Miss Dottell Van Liew, daughter of Mrs. A. O. Van Liew, South Bend, Ind.

W. D. Dreyer, formerly of Jones & Dreyer, has started in business at 607 American Trust & Savings Bank building, under the firm name of W. D. Dreyer Co.

B. R. Fischer took his 11-year-old daughter to New York Saturday. She will accompany Mr. Fischer's brother, Richard Fischer, on a trip to Germany, to be gone for the Summer.

H. O. Deuss has recently applied for a patent on a mechanical device for displaying diamonds, precious stones, etc., in show windows. A vibrating motion is caused by a spring movement.

Robert L. Clark, formerly with the Towle Mfg. Co., has taken the sales agency for Kansas and part of Missouri for the Angldile Computing Scale Co., Elkhart, Ind., and now resides in Kansas City, Mo.

Charles E. Sutton, Providence, R. I., formerly with Morden & Kettlety, has succeeded B. S. Sandfelder as Chicago representative here of McRae & Keeler. Mr. Sandfelder now represents M. W. Carr & Co.

P. B. Noyes, general manager of the Oneida Community, Ltd., Oneida, N. Y., and G. W. Allen, of the factory at Niagara Falls, were recent visitors at the Chicago office. L. A. MacKown, local manager, left, last week, for New York.

L. Sachs, for the past seven years in the retail jewelry business at 418 National Ave., Milwaukee, Wis., has secured an interest in C. G. Breitenbach & Co., and is now secretary and treasurer of that company. He will dispose of his retail business.

An agreement has been reached in the matter of Joseph Brown & Co. Twenty-five per cent. is to be paid—12½ per cent. in cash and 12½ per cent. in notes. The compromise was confirmed May 29 and the first payment will be made this week.

Among the out-of-town buyers here last week were: F. A. Copeland, Elgin; A. F. Pierce, Milford; D. J. Conway, Wilmington; Mrs. G. S. Bauder, Milford; H. E. Volkmann, Kankakee; Mr. Emerick, of Emerick, Barrett & Co., Freeport; H. Bolender, Rockford; Edw. S. Jacobs, of Vahlman & Jacobs, East St. Louis; C. H. Coles, Sandwich; Thomas Brown, Quincy; Fred Hegner, Blue Island, Ill.; C. M. Hunnicutt, Rockville; F. L. Baldwin, Gary, Ind.; W. E. Zilmer, Monroe; Adam Imig and wife, Sheboygan, Wis.

Kansas City

Nevin Bros. spent several days recently at McAllister Springs, near Sedalia, Mo.

Mr. Player has removed his store from 31st and Main Sts. to 47th St. and First Ave.

John Wenger, Dresden, Kans., has been enrolled as a student at the Kansas City Polytechnic Institute.

G. J. Harris, Chickasha, Okla., and G. Rochfelder, Axtell, Kans., have been enrolled as students at the Kansas City Horological and Optical School.

Otto Knaull, traveling representative for the Woodstock & Hoefer Watch & Jewelry Co., after a week in the house replenishing his trunks, is again on the road.

John Mulhaupt, with the Woodstock-Hoefer Watch & Jewelry Co., is away on a two weeks' vacation. G. F. Taylor, with the same company, is spending his vacation in Colorado.

C. E. Vandel, credit man for the Edwards & Sloane Jewelry Co., was recently operated on for appendicitis at the Wesley Hospital, in this city. Lewis Jaskow, of Bodenheimer & Jaskow, New York, is also a patient in the same institution. He was operated on nearly a year ago for the same disease, but found further treatment necessary. Both patients are progressing favorably.

The following jewelers called on the trade here during the week: George Gardner, Pawhuska, Okla.; L. J. Harris, Corder, Mo.; G. W. Lewis, Herrington, Kans.; A. Y. Boswell, Tulsa, Okla.; W. R. Pearce, Gardner, Kans.; W. W. Whiteside, Liberty, Mo.; Morrison Bros., Olathe, Kans.; Chas. Jahn, Enid, Okla.; A. Rosenfield, Leavenworth, Kans.; B. G. Gustafson, Lawrence, Kans.; L. J. Davis, Atchison, Kans.

C. P. Kionka, of Kionka & Kionka, is back from his eastern trip, and is looking after the business of the firm during the absence of his brother, E. Kionka, in Texas, where he is looking after some coal lands in which the brothers are interested. The lands are situated at Ciseo and promise to prove valuable. A letter from Mr. Kionka brings the information that a five-foot vein of coal was struck at a depth of 115 feet.

The Board of Public Safety at New Philadelphia, O., is considering the advisability of installing clocks in different parts of the city so that the police patrolmen may register as they pass along on their beats.

Read Our Customers' Letters



STORE OF E. F. JAKEMAN, NORFOLK, VA.

NORFOLK, Va., Jan. 22, 1908.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen:—Replying to your favor of the 4th inst., relative to the results obtained from the Catalogs, beg to say that the results, considering the times, and it being my first year, were very satisfactory. I think, of course, after establishing the Catalogs for several years, that it will result in doing a much larger business.

My customers and friends complimented me very much upon the appearance of the Catalogs and the class of goods illustrated, and it is my intention to follow next season with another Catalog, even larger and better. Yours truly,

E. F. JAKEMAN.

This concern used The Arnstine Bros. Company's Catalogs in 1905, 1906, 1907, and again placed order for 1908.

THIS CATALOG

**Judiciously Used,
Will Increase Your Business**

From 50 to 100 Per Cent.

**What we have done for others
We can do for you**

Samples and Particulars on Request

Front Cover of one of our Catalogs





STORE OF E. H. SOUDER, ALBANY, N. Y.

ALBANY, N. Y., Jan. 17, 1908

The Arnstine Bros. Company, Cleveland, Ohio.

Gentlemen:—Answering your favor of recent date, regarding your methods, treatment and results, I can only repeat that there can be no doubt about the trade bringing powers of the Catalog and other advertising matter, and since becoming a customer of your house I have found your methods and treatment courteous, fair and helpful. Respectfully, E. H. SOUDER.

We are represented in nearly every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

Indianapolis.

Charles Peek, who has been ill for some time, is reported much improved.

Asher W. Gray, of Gray, Gribben & Gray, is spending a few days in Logansport, where he is visiting relatives and friends. He will return this week.

John P. Mullally, president of the Indianapolis Retail Jewelers' Association, was called to Greenfield last week as a witness in the trial of an important damage suit.

Quite a number of local jewelers are planning to attend the convention of the National Retail Jewelers' Association, which will be held in Cincinnati, O., in August.

James Gribben, the 19-year-old son of David S. Gribben, of Gray, Gribben & Gray, has taken a position with his father's company. He has been attending Shortridge High School.

In the Federal Court, last week, George A. Fogas, of the Fogas Jewelry Co., filed his answer to the proceedings to have him declared a bankrupt, recently filed by the Clemens, Oskamp Co. He entered a general denial of the charge.

The Marion County Board of Review is in session in this city, fixing the valuations of corporations for tax assessments. The Baldwin-Miller Co. has been listed at $28,300 as compared with $26,000 last year, while the recently incorporated company of Chris. F. Bernloehr & Bros. has been listed at $3,000.

Charles B. Dyer will leave, June 20, for a 70 days' tour of Europe, personally conducting a party of 15 persons. The route includes a visit to London during the London Art Congress, Aug. 6-10. During Mr. Dyer's absence his store and arts and crafts school will be in the charge of his father, George G. Dyer.

At the instigation of the Indianapolis Retail Jewelers' Association a representative of one of the large watch manufacturers has been working in the city in an effort to get jewelers to maintain uniform prices on watches. He has been successful in a number of instances, a number of jewelers having withdrawn their former low prices.

J. A. Oswald, Crawfordsville, secretary of the Indiana Retail Jewelers' Association, was chairman of the committee arranging a big automobile demonstration in that city, June 4. Several hundred automobile enthusiasts from all parts of the State participated in the events, which were conducted under the auspices of the Crawfordsville Commercial Club.

A number of jewelers were in this city last week, attending the annual convention and State reunion of the Benevolent Protective Order of Elks. Among the number was George H. Morgle, Brazil, who came with the Brazil Band, of which he is a member. Others were: H. B. Lodde and L. O. Mertz, Lafayette; Clyde Porter, Tipton, and J. F. Kiser, Muncie.

The Federal Court here has restrained the Indiana Railroad Commission from enforcing the commission's recent order requiring a reduction of from 10 to 12 per cent. on express rates within the State. There is now a case in the courts to test the legality of the commission's action, and the restraining order is to remain in effect until the first case has been decided.

St. Louis.

Samuel Kober, of the E. Maritz Jewelry Mfg. Co., has been in Illinois during the past week.

Walter W. Conaway, of the Eisenstadt Mfg. Co., has just returned from a two weeks' vacation spent in the south.

D. A. Curtis & Son, Greeley, Colo., have been in this city the past week, selecting stock for the opening of their store.

Announcement has been made of the marriage of Miss Florence Kite, of the Eisenstadt Mfg. Co.'s office force, to Meryl V. Nicholtz. The ceremony will be performed to-day.

Leo Bauman, junior member of the firm of the Bauman-Massa Jewelry Co., and his bride, who was Miss Aurelia Scharff, have left on their wedding tour. They were married at the Columbian Club, June 3.

Joseph Niedhart, who threw a huge stone through the display window in the Mermod, Jaccard & King Jewelry Co.'s store several months ago, was sentenced, Thursday, by Judge Fischer to two years in the penitentiary.

Out-of-town jewelers in St. Louis last week were: D. H. Keene, Fort Worth, Tex.; I. Jacobs, Joplin, Mo.; P. Siegel, Nashville, Ill.; F. Simon, Collinsville, Ill.; August Winkler, Poplar Bluff, Mo.; C. Burckhardt, Red Bud, Ill.

The executive committee of the Missouri Society of Retail Jewelers met Thursday in the Hotel Jefferson and made tentative plans for the trip to Kansas City this week for the State convention of the organization. The delegates to the convention will not be chosen until the eve of departure. Many others of the retail trade in the city will make the journey, however.

Minneapolis and St. Paul.

F. L. Bosworth, of the F. L. Bosworth Co., Minneapolis, is now in the east, on a business trip.

Alfred Anderson, Minneapolis, has returned from Spokane, Wash., at which point he makes headquarters for trips among the western logging camps.

Max B. Witebsky, Minneapolis, who recently went through bankruptcy, has resumed business at 105 Washington Ave., N. His stock and fixtures were sold at referee's sale last week, bringing $125.

W. R. Cooper, of S. H. Clausin & Co., Minneapolis, left, June 3, for Chicago for a few days, and will proceed from there to French Lick, Ind., thence to the east, on a vacation and business trip combined.

S. Swanson, Minneapolis, had a supposed customer who wanted to invest $100 and no more in a watch and chain, and wanted the watch engraved as a present. He offered a check for $100 and did not seek to get the watch, saying that he would come in later for it. Mr. Swanson investigated and found the check was worthless, there being no funds. The young man never returned. It is probable that he intended to get the check and apologize for the failure to meet the amount, and then get it cashed on Swanson's indorsement, but in some way was apprised of the fact that he was suspected and concluded not to return.

Los Angeles.

H. J. Kuechler, Stockton, Cal., was here on a pleasure trip, recently.

George V. Lippold has moved his business from 717 S. Broadway to 410 W. 7th St.

The H. J. Whitley Co. has just installed in its factory a new 100-pound drop hammer and a foot press with patent lifter.

J. W. Reed, formerly with E. W. Reynolds Co., is now traveling for Henry M. Abrams, San Francisco, selling Illinois watches through southern California.

Drs. Logan and Davis, eye specialists at 415 S. Spring St., in the store with the Crown Jewelry Co., have dissolved partnership. Dr. Logan will continue business at the same location, while Dr. Davis will have his office at 205 S. Spring St., with the Simon Conradi Co.

S. Simmons, 315 S. Spring St., has just returned from a visit to his Moqui-Aztec turquoise mine in Esmeralda County, Nev. He brought with him about 400 pounds of fine turquoises, including one pure turquoise nugget, which he values at $5,000. It is sky-blue in color and perfect, its weight being over 3,300 carats.

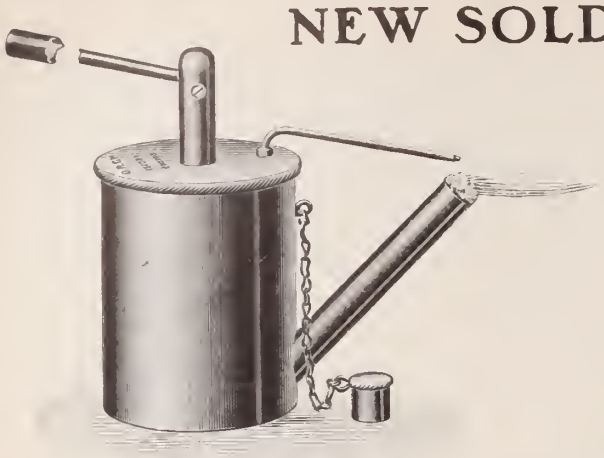
Mrs. Ada Showalter-Taylor, wife of E. A. Taylor, of Taylor Bros., 217 W. 5th St., who had been mysteriously missing for 10 days, was found lying asleep in a clump of bushes near Glendora, a little town 25 miles from Los Angeles. Mrs. Taylor, who was a well known musician of this city, was married to Mr. Taylor about three months ago. She had no domestic or other trouble so far as known. She appeared entirely rational after she was awakened. She expressed herself as being glad to return to her home again.

The Pacific Gem Co. has rented a room 60x160 feet on the third floor of the Victor Dahl building, 622 S. Broadway. This will be occupied by the company as a factory and headquarters for wholesale business. Its retail business at 335 S. Spring St. will be discontinued and the entire attention of the concern will be devoted to the wholesale business, after July 1. The company has occupied its present location at 335 S. Spring St. for nine years. It is the purpose of the manager, Mr. Marcher, to establish branches in Denver, Chicago and New York and carry a stock of gems at each of these places.

The Lapis Lazuli Mining Co., composed of residents of Los Angeles and Pasadena, has just been organized under the laws of Arizona, with a capital stock of $500,000, and with the following officers: President, J. E. Tressler; vice-president, Margaret Robertson; secretary, Juliet Murat; directors, J. C. Barr and P. Stansfield. Mr. Stansfield, who has been an active factor in organizing the company, is manager of the Western Gem Co. of this city. The new company will have offices in the San Fernando building. It is the purpose of the company to develop a new mine of lapis lazuli recently discovered in San Bernardino County. Men are now on the ground doing development work.

The South Bend Watch Co., South Bend, Ind., is operating its factory full time with the full working force.

NEW SOLDERING LAMP and BLOWPIPE COMBINED



"An Apparatus of Merit"

The blowpipe is attached to the cover and can be turned in any direction. The cover consists of an air chamber which is filled one-third with benzine. The lower chamber is used for the alcohol, filling it one-half and is connected with the spout and wick. The wick can be regulated to give a large or small flame. When blowing into the air chamber through the blowpipe the air will mix with benzine vapor, which is let out of the chamber through the small tube on top, and passes the flame, making a sharp and intense flame.

No. E 223—Made entirely of brass, Each, $2.00

If you have not a copy of our double-sized 440-page Catalogue, write at once. Sent gratis upon application.

The Largest Exclusive Jewelers' Supply House in the World.

SWARTCHILD & COMPANY
Heyworth Building, Chicago

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



AN EXAMPLE OF A GREAT ACHIEVEMENT IN THE MANUFACTURE OF IMPORTED WATCHES IS EVIDENCED IN

"Tavannes" Movements and "Cyma" Watches

WHY?

Because all features heretofore existing that have been an obstacle to the modern watchmaker have been eliminated — being brought about by the introduction of automatic machinery in the manufacture of these goods, and the concentration of our mammoth factory on a modern scale, enabling us to furnish "FINISHED MATERIAL" ready to use.

"TAVANNES" movements and "CYMA" watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco

Cleveland.

Sidney Y. Ball has just returned home after an absence of several weeks.

C. M. Fogg, secretary and treasurer of the Keystone Watch Case Co., was in Cleveland, recently.

Chas. D. Rood, president of the Hamilton Watch Co., spent Friday in Cleveland, on his way home after a western trip.

The Wingate Nusbaum Co. is conducting a closing out sale. The business will be discontinued as soon as the stock and fixtures are disposed of.

The Ball system of railway time service is being installed on the Chicago, Peoria & St. Louis Railway by Harry Mowatt, assistant general time inspector.

W. B. Wingate, formerly of the Wingate Nusbaum Co., announces that he has formed a connection with the retail department of the Sigler Bros. Co. and will be glad to meet his old friends there.

A number of Cleveland wholesalers have announced their intention of participating in the meeting to be held at Detroit to form a national association of wholesale jewelers and the plan seems to be well thought of here.

An interesting feature of the excursion which brought the delegates and visitors of the Locomotive Engineers' Convention from Columbus to this city, was the presentation of "Ball" watches to each engineer and fireman of the two special trains.

Mrs. Carrie P. S. Hook, wife of George W. Hook, of the Webb C. Ball Watch Co., died last Friday morning after a lingering illness. Funeral services were held here, Saturday afternoon. Interment was at the old home of the deceased, in Rochester, N. Y.

The following jewelers were here during the past week: W. J. Higgins, Shelby, O.; F. N. Prevey, Akron, O.; J. W. Helfrich, Carrollton, O.; G. F. Elgin, Kent, O.; Albert Zang, Alliance, O.; E. D. Davis, Kent, O.; A. P. Humphreys, Bellefontaine, O.; E. D. Kindig, Elyria, O.; H. S. Summer, Akron, O.; A. J. Miller, Massillon, O.; Ed. Critz, Elyria, O.; A. E. Kintner, Painesville, O.

Pittsburg.

TRADE CONDITIONS.

Traveling representatives for local concerns, who have been through West Virginia, eastern Ohio and western Pennsylvania, report that jewelers' stocks are pretty low and that when buying starts in after the Presidential nominations a brisk business in this city may be anticipated.

E. A. Bloser, New Kensington, and Frank Murdock, Ligonier, were among the out-of-town merchants in Pittsburg, last week, on business.

Sam F. Sipe last week mailed his men customers a rubber dating stamp and sent the women patrons of the house a chamois jewelry bag.

A number of retail establishments last week began closing at 5 P. M., but there are quite a number of prominent houses who are remaining open until 5.30 and 6 P. M.

Henry A. Barrett, of the Geo. B. Barrett Co., who has been ill for several years, occasionally feels strong enough to take an automobile ride, which he very much enjoys.

John W. Kimpel has moved from his former location in Butler St. to 4117 Butler St.. He has much larger quarters at the new store and has made them very attractive.

T. S. Hoffman, Derry, Pa., contemplates selling his store at that place preparatory to retiring from business. He has been identified with the jewelry trade for the last 64 years.

The receiver of the Farmers & Drovers' National Bank, Waynesburg, last week paid another 15 per cent. dividend, making a total of 40 per cent. paid during the last year, the bank having closed its doors nearly two years ago.

The Jewelers' Duckpin League gave a banquet Monday night in the Hotel Henry, about 25 or 30 persons being present. J. M. Wightman, of James R. Reed & Co., officiated as toastmaster, and addresses were made by a number of persons. The league will be reorganized and several other teams will be admitted.

Elmer Vey, a son of Benjamin Vey, of 840 E. Ohio St., North Side, is lying at the point of death at the Allegheny General Hospital. He was accidentally knocked from a Butler St. car a week ago, last Friday night, while the car was rounding the curve at Wildwood and was picked up unconscious and brought to this city. Mr. Vey is suffering from concussion of the brain. Mr. Vey was employed by his father, is 25 years old and is married.

The executive committee of the Pennsylvania Retail Jewelers' Association held a meeting last Thursday. The work of Secretary C. S. Wiley and Vice-President J. P. Archibald in securing new members and arranging for the convention, which will be held in Philadelphia, Aug. 12 and 13, was approved. President A. C. Graul was unable to attend the meeting on account of illness in his family. Another meeting of the committee will be held June 18 to make further arrangements for the convention.

Milwaukee.

E. J. Born & Co., Ashland, Wis., have moved from the Bristol building to the Braun block.

Mrs. I. F. Larson, wife of the well-known Beloit, Wis., jeweler, P. S. Larson, three weeks ago left $500 worth of diamond rings on a wash stand in a railway station at Janesville. They have just been returned by a woman who found them.

W. & E. Schmidt, Third St., may be obliged to sue the city of Milwaukee to recover damages to their street clock in the Becker night raid. The City Comptroller has refused to sign the resolution of the Council, giving the company $250, as he holds that the city is not legally liable.

The A. Bringe estate has asked for a temporary permit from the mayor to replace its clock, torn down in the recent raids by city employes. Permission was granted, subject to the provision that the clock must be taken down at once, should the Council so order. Similar permits will be granted to other jewelers who wish to take the chances.

W. H. Replogle, Shenandoah, Ia., has engaged the services of W. C. Zuhlke as watchmaker.

Lancaster, Pa.

Roy Cornetius, with John Reisling, Memphis, is visiting in Lancaster.

Joseph Ziegler, Morgantown, Pa., is visiting his old home, Shoek's Mills.

Jay N. Waters, Wilmington, Del., is visiting his brother at Columbia.

Victor Bowers, who was on the sick list for over a month, is convaleseing.

John J. Bowman, of Ezra F. Bowman's Sons, visited Harrisburg last week.

Monroe Hoeh, Baltimore, formerly a Lancaster watchmaker, is visiting here.

Percy C. Benson has taken a position as salesman for a Pittsburg jewelry firm.

Jacob B. Wolf, Des Moines, Ia., passed last week in Lancaster. This was his first visit in 15 years.

Mareus Hughes, a former Lancaster County jeweler, later of Altoona, and now in business in Detroit, passed last week in Lancaster.

Parke Bowman and Jacob Shire made a trip through southern Lancaster County last week, enjoying themselves afoot for three days.

Archie J. Brown will join a party of friends from Pittsburg, his old home, on a trip to Europe, leaving in the last week in June. He will be absent nearly two months.

Cohen Bros., jewelers and opticians at Reading, Pa., and Trenton, N. J., recently opened an optical establishment in Lancaster, on the second floor of the building at 6-8 N. Queen St.

The newly organized board of directors of the Non-Retailing Co. organized last Wednesday by electing A. F. Hostetter, Esq., president; John W. Eshleman, vice-president; Milo B. Herr, secretary.

The officers and representatives of the Grand Lodge of Pennsylvania, United Commercial Travelers of America, which met here last week in annual session, visited the Hamilton Watch Factory in a body Friday.

At the recent sale of the household effects of the late Patriek Murray, near Mt. Joy, a grandfather's clock sold for $170 and a pair of beautiful old brass eandlestieks for $20. Several silver spoons of the Colonial period brought $15.

John B. Roth, Jr., manufacturing jeweler, made the pins for the Lancaster General Hospital Nurse's School graduates, who held finishing exercises June 5. He has also finished pins for the Athletic Association of Yeates School, Lancaster.

Jewelers visiting Lancaster in the last week included Archie May, York; David B. Frymyer, Strasburg; George Goeke, Baltimore; Godfried Sing, Newark; S. H. Miller, Mt. Joy, Pa.; Mrs. Phoebe Barnes, Scranton; James Dolliver, Columbus, O.

A. L. Werner finished his course as watchmaker in the Bowman Technical School last Friday and went to Washington, D. C., with his wife, before returning to their home in Fort Wayne, Ind. George Falkemer, Shrewsbury, Pa., who was a student in watchmaking and engraving at the school, has gone to Weston, W. Va., to take a position with G. C. Burrell.

Edmund Albertson, Mechanicsville, N. Y., has not been seen for three weeks by his friends, who have been making inquiries about him.

Pacific Northwest.

Fred Van Norden, Bandon, Ore., has moved his stock of jewelry into the building recently vacated by A. Rice, the jeweler.

C. C. Payne, Ontario, Ore., is holding a sale of his stock preparatory to moving into the quarters now occupied by the First National Bank.

The Harrington Drug Co., Harrington, Wash., has put in a small but select line of jewelry and has secured C. B. Curtis as watchmaker to attend to its repairing and engraving work.

A burglar recently broke the show window in the Oriental Optical Co.'s store, Seattle, Wash., and secured four gold filled watches and chains and two gold watch fobs. There is no clue.

C. T. Gifford, Tacoma, Wash., has moved his stock of jewelry into more commodious quarters at 1140 C St., in that city. Mr. Gifford has been connected with the jewelry business for more than 50 years.

Pacific Coast Notes.

H. E. Denton, Lompoc, Cal., has adopted the plan of making monthly selling trips to Guadaloupe, Cal.

B. N. Porter, of the Swastika Gem Co., Venice, Cal., recently made a trip to San Diego and obtained some specimens of southern California gems.

C. I. Slick, recently with C. D. Peacock, Chicago, is now with E. E. Wood, Modesto, Cal. W. S. Shoemake has recently accepted a position in the clock department of E. E. Wood.

C. A. Cline has purchased the store of the Hanson-Pearce Jewelry Co., Telegraph Ave. and Bancroft Way, Berkeley, Cal., and intends to enlarge the stock. Mr. Cline also has a store at Bellingham, Wash.

Señor Antonio Puro, banker and broker, was arrested, June 1, on the charge of stealing a gold watch in a jewelry store at San Jose, Cal. In his room was found a satchel containing watches, jewelry and unset gems to the value of $20,000 or more, it is said. Descriptions of the articles found are being sent to all parts of the country.

Columbus, O.

John Dunbar, who was recently taken into custody, accused of stealing 32 gold watches from a jeweler in Xenia, has been sentenced to 18 months' imprisonment in the penitentiary.

C. E. Radebaugh, jeweler and optician, 579 N. High St., who has been confined to his bed with a severe attack of typhoid fever since May 7, is now improving very slowly. Physicians say, however, it will be some time before he can attend to his business duties again.

Thieves recently made an unsuccessful attempt to break into the jewelry store of Schneider & Michael, 224 N. Main St., Lima, O. The show window had been cut and a piece of flannel rag was found close by. It is believed that it was the intention of the thieves to press the flannel against the cut glass and then adopt the usual means of abstracting the stock from the window.

Philadelphia

William Boreher, lapidary at 7th and Sansom Sts., was bereaved last week by the death of his wife.

C. Jules Graeff, who had been watchmaker with B. F. Williams Co., began, last week, to work for the trade at 726 Chestnut St.

R. T. Chapman, Atlantic City, has gone to the Adirondacks to seek rest and relaxation before the busy seashore trade is fully under way.

E. J. Schmauck, an old-time retail jeweler of Kittanning, Pa., but now retired and living in New York, visited his son in this city, last week.

H. McLain, 1627 Atlantic Ave., Atlantic City, N. J., has been extended the sympathy of friends in the trade because of the recent death of his mother.

The Bailey, Banks & Biddle Co. and J. E. Caldwell & Co. displayed, last week, the trophies to be awarded at the Wissahickon Heights Kennel Club Dog Show.

James McMillan, of the material department of M. Sickles & Sons, who has been critically and painfully ill for six weeks, was able to resume his old duties last week.

Charles W. Smith, lapidary, 719 Sansom St., has closed out his business and retired to a farm at Pitman, N. J. Mr. Smith is a brother of Harry Smith, a lapidary on Sansom St., near 8th St.

Seigmund Lubin, manufacturing optician, 8th St., near Chestnut St., announced last week the approaching marriage of his daughter, Miss Emily Dixie Lubin to Ira Morrell Lowry in the Chelsea Hotel, Atlantic City.

A. Tuebner, who about two years ago embarked in the retail jewelry business at 902 Filbert St., has given up his store there and has moved back to 726 Arch St., where he had previously carried on the engraving business exclusively.

Col. J. Warner Hutchins, president of the Jewelers' Club, officiated last week as grand marshal at the Masonic ceremonies marking the laying of the corner stone of the Nurses' Home and Surgical Ward building on the grounds of the Jewish Hospital at Tabor.

Ellis Abbott, an outside salesman for Goldstein, Crossman & Herbach, jewelers and opticians, combining a regular retail trade with an instalment business at 720 Girard Ave., shot and killed his wife, Mrs. Emma B. Abbott, at a hoarding house, 1727 Fairmount Ave., last night. The two had been separated some months. After the crime, which was witnessed by the couple's four-year-old son, Abbott effected his escape and has not yet been caught. Abbott is 34 years old.

Ed. and Lou Sickles, of M. Sickles & Sons, are making a business trip this week to the eastern manufacturing centers. Jesse L. Brown, of the traveling staff, has departed on a vacation trip, part of which will be spent at his old home in Richmond, Va., and in nearby Virginian resorts. Max Polak, also of the traveling force, contemplates a pleasure trip to the middle west.

Visitors to this city's trade, during the week, included: Karl Weidel, Trenton, N. J.; L. L. Bickings and Charles Kohler, Norristown, Pa.; J. H. Merz, Hopewell, N. J.; C. F. Rudolph, Wilmington, Del.; H. Fritzsimmons, West Chester, Pa.; D. H. Krause, North Wales; H. MacFarland, Downingtown; H. Kratz, Souderton, Pa.; F. Klein, Mahoney City, Pa.; E. K. Bean, Lansdale; Mr. Fort, of Fort & Goddwin, Trenton, N. J.; E. L. Ostrander, Pitman, N. J.

Tuesday afternoon, June 23, has been fixed as the date for the annual baseball games between nines representing the New York and local members of the Philadelphia Jewelers' Club. The game will be played as in other years on the grounds of the Philadelphia National League Club, Broad and Huntingdon Sts. The wives and other friends are invited as spectators. A stag entertainment will be given at the National Sporting Club, 11th St. and Washington Ave., at 9 o'clock in the evening. The application of any local or visiting jeweler for admission cards will be honored at the Jewelers' Club, 1228 Chestnut St.

Canada Notes.

J. W. Fraser, Russell, Man., has been burned out.

The firm of L. N. Parè & Cie, Montreal, is dissolved.

E. G. Amy, Dryden, Ont., has sold out his business to A. G. Ripley.

The death of George Williams, watch dealer of St. Peters, N. S., is announced.

Duncan A. Kennedy, Cornwall, Ont., has assigned to Geo. A. Stiles. A meeting of creditors was held June 4.

The jewelers of Hamilton, Ont., have decided to close their places of business every Wednesday at 12.30 P. M. during the Summer months.

Out-of-town buyers calling on the Toronto trade last week included: Wm. A. Fenwick, Shelburne; T. C. W. Watson, Newmarket, and E. Smith, Oakville, all Ontario.

A. C. Babcock, alias Portsmore, who was brought back from Chicago and placed on trial Tuesday of last week before the Police Magistrate of Toronto, on the charge of obtaining about $700 worth of jewelry from Ryrie Bros., Ltd., and paying in bogus checks, pleaded guilty and was sentenced to one year's imprisonment.

Max Barnard was tried before the Police Magistrate at Toronto, Monday, of last week, for stealing a diamond ring from the store of Galster Bros., 170 Queen St., W., Toronto, by substituting a paste diamond while examining goods. He was identified by other jewelers as a man who had inspected rings in their stores, and it was proved that he sold the stolen ring. Barnard was sent to jail for 90 days.

Francis Gambino and Salvatore Margolese were recently charged with the theft of jewelry from the store of Theo. A. Grothe, Montreal. The jewelry was stolen April 23 and the men were taken into custody May 4. The Italians, when they were put on trial, last week, claimed that they had bought the jewelry from a stranger, but they were found guilty. Gambino was sentenced to 18 months' imprisonment and Margolese to six months. They are to be deported after their sentence expires.

San Francisco.

Gus Regan, with the Alphonse, Judis Co., is away on his vacation, which he is spending in the Yosemite Valley.

A. S. Conningham, with the Bohm-Bristol Diamond Co., recently enjoyed a pleasant outing at Healdsburg, Cal.

Among the out-of-town jewelers in San Francisco, during the past week, were: M. K. Giant, Vallejo, Cal., and Walter King, Stockton, Cal.

Leon Van Vliet, of the Baldwin Jewelry Co., located on Van Ness Ave., has gone to Los Angeles, where he will spend a month's vacation.

Mrs. Josie Harper, a jewelry saleswoman, formerly in the employ of A. S. Levin, and well known to the trade here, died in this city, Sunday night, May 31.

R. L. Radke and wife have returned from a pleasant trip to the Yosemite Valley. While there Mr. Radke attended the convention of the Native Sons.

John A. Hammersmith, of Hammersmith & Co., acted as starter at the big 24-hour automobile endurance race which took place at Haywards, Cal., May 30 and 31.

A. Feldenheimer, of the California Jewelry Co., is to be married in Germany about July 1, and will return immediately to San Francisco with his bride. He has been in Europe for several months.

Owing to delays in installing the fixtures, Hammersmith & Co. have not been able to occupy their new building at Sutter St. and Grant Ave. At least a week yet will be needed to complete the fittings.

Radke & Co. have renewed the lease on their present store at Van Ness Ave. and Bush St. for the period of two years, and Mr. Radke says that they do not expect to move down to the old business district before the expiration of the lease. He gives as a reason that it is his opinion that the next two years will be consumed in the building operations in that district and that shopping there in the meantime will be attended with many unpleasant features; hence, he will stay in the present location until these conditions are past.

C. F. A. Sturts, the clockmaker, will soon install an automatic clock system in the new Pacific building. In each room will be placed a neat clock having a 12-inch dial and conforming to the finish of the room. All of the system will be controlled and regulated by a master clock, operated by electricity. The occupants of the building will be charged a monthly rental of 25 cents for the clocks. Mr. Sturts will keep them in repair.

At the meeting held by a number of the most important jobbers and wholesalers of San Francisco, last week, to consider the advisability of forming a local branch of the National Jewelers' Association, no action was taken on account of the vagueness of the principles and details of the proposed organization. The matter was discussed to some length and the final decision was deferred until further information on the subject could be obtained.

A burglar recently attempted to rob the jewelry store and pawnshop of Louis Van Fleet, at 3 Stockton St. After entering a clothing store which was separated from the jeweler's store by a wooden partition, the man began sawing his way in. The noise attracted the attetion of a patrolman, who summoned assistance and arrested the man. He gave his name as Francisco Lastarrio, and said that he was a native of Peru and a sailor. Near the safe, which the burglar had not had time to open, was found a complete set of burglar tools.

Cincinnati.

Mayo Loeb, of Herman & Loeb, is spending his vacation at eastern resorts.

R. G. Maas, of A. A. Spiegel & Co., left recently on a pleasure trip to Illinois.

A. C. Tepfert, with A. & J. Plaut, left, last week, on a business trip through the middle west.

The Clemens Oskamp Co. has just added a complete new line of Pickard's hand-painted china.

John Shields, Syracuse, N. Y., formerly with Thoma Bros., was here in the last week, attending a wedding.

Frank B. Decker, watchmaker, formerly with Louis Rauch, has opened an office with Lindner & Co., Carlisle building.

Nathan Hahn and Adolph Scharr, of Lindenberg, Strauss & Co., are taking a 10 days' rest in the mountains of Virginia and Kentucky.

The Frank Herschede Co. furnishes the 13 silver trophy cups to be awarded by the Cincinnati Golf Club to the prize winners in the golf contest this month.

William J. Schroeder, attorney for the Cincinnati Wholesale Jewelers and Manufacturers' Association, and Miss Joseph, of this city, were married, June 4.

The residence of Burton Fox, of Fox Bros. & Co., Avondale, was entered by thieves last week and $38 in money and two checks, one for $150 and the other for $60, were stolen.

E. F. King, Jasonville, Ind., has sold out his business to A. J. Long, formerly in business in that place. Mr. King will go to Indianapolis, Ind., and will start a phonograph business.

Cincinnati creditors of J. G. Irwin, Harriman, Tenn., were notified that there would be a meeting of the creditors at Knoxville, Tenn., June 10, to act on a petition for the sale of real estate.

Leonard J. Fox and Burt Ganz, of the Gustave Fox Co., left, this week, on a business trip to Chicago, where they will also attend the national Republican convention. Mr. Fox will then go to Minneapolis, Minn., to attend the convention of the Nobles of the Mystic Shrine.

Out-of-town jewelers who were here in the last week included: F. W. Birchard, Tiffin, O.; E. Mossiman, Bluffton, Ind.; R. Max, Ironton, O.; A. Newsalt, Dayton, O.; Sam Rosenfield, Jonesboro, Ark.; A. Clooney, Maysville, Ky.; J. A. Worrell, Washington C. H., O.; W. M. Northrup, North Baltimore, O.; O. L. Sherwood, Ewing, Ky.; Frank Noyes, Osgood, Ind.; A. M. Stamm, Williamsburg, O., and J. W. Tufts & Son, Loveland, O.

The address of Chas. W. Brown, who, as stated in the last issue of THE CIRCULAR-WEEKLY, was recently chosen Grand Commander of the Knights Templar of West Virginia, was, owing to a typographical error, erroneously given as Charleston instead of Charles-Town, W. Va.

Detroit.

Max Jennings was in from St. Clair, Mich., recently.

Wallace Kay, of John Kay & Co., made a short business trip to Saginaw, last week.

Ed. G. Way, representing the Michigan Retail Jewelers' Association, called on a number of local wholesalers, recently.

Chas. W. Ruehle, watchmaker, has opened a small shop at 139 Columbia St., east. He was formerly with the W. A. Sturgeon Co.

F. P. Mathauer, of Mathauer & Koester, has returned from a trip through Ohio and will not go out on the road again until the close of the Summer.

Julius Melm has started in the jewelry engraving business for himself, locating with the Detroit Jewelry Mfg. Co. at present, and taking outside work.

Earl Johnson, formerly a popular salesman with W. A. Sturgeon & Co., has gone out on the road for Richard Kern, with a line of stick pins and cuff buttons.

Charles Gamble, a jeweler employed in the shop of Wm. F. Schultz & Co., died Thursday, of consumption. He was 19 years of age, and had been employed in the jewelry business for three years.

E. W. Krainbrink, salesman for the Chas. A. Berkey Co., was in a Pere Marquette collision in the western part of the State, last week, in which a number of persons were injured, but he had the good luck to escape unhurt.

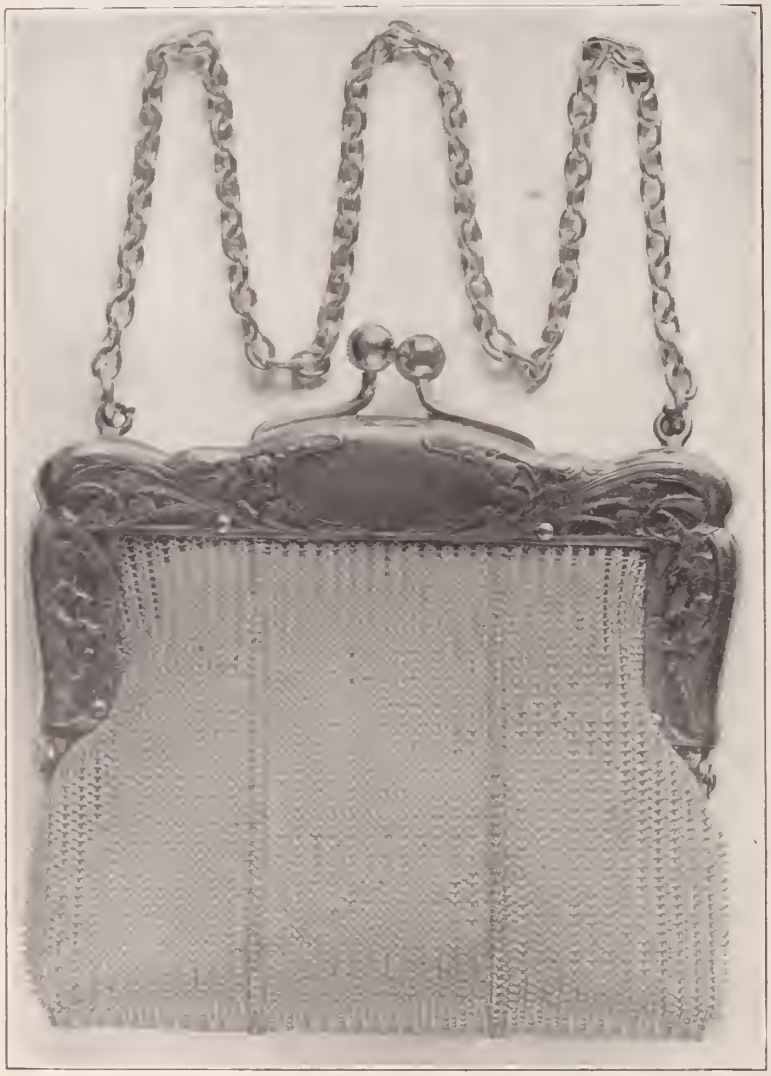
Detroit friends of J. F. Plimley, who was formerly in the manufacturing line here, are glad to hear that he has partially regained his health in southern California and is back in the same line of business again, having started up in Los Angeles.

A sad memento of the death of Charles S. Graves, Bad Axe, came to one of the local manufacturing shops, last week. Smith H. Graves, a brother to whom Charles S. Graves had bequeathed his watch, sent it here to be gold plated and engraved. The case showed dents where shot had struck it when the deceased was struck by the charge of buckshot which killed him, and these dents will be left unsmoothed.

Quite a number of Detroit jewelers took advantage of the Board of Commerce trip to the Soo, last week, to enjoy three days of outing and frolic. About 500 merchants and professional men left Thursday on the new $1,250,000 steamer *City of Cleveland* and the return arrival was Sunday afternoon. Stops were made at Mackinac, Port Huron and other cities, where customers were met and entertained on board. There was a continuous programme of jollity. Among the jewelers who went were: Chas. A. Berkey, secretary of the Detroit Jewelers' Board of Trade and head of the Chas. A. Berkey Co.; Maurice Black, Hugh Connolly, Adolph Enggass, George Johnston, of the Johnston Optical Co.; William C. Noack, of Noack & Gorenflo; Ernest H. Pudrith, E. H. Pudrith Co.; R. J. F. Roehm, of R. J. F. Roehm & Co.

F. J. Loeper has sold his business interests in the firm of Loeper Bros., Reading, Pa., to his brother, and opened a store on his own account at 21 S. Main St. Mr. Loeper formerly conducted a retail jewelry business at Tonopah, Nev.

The New Satchel-Shaped German Silver Bag



Made of heavy woven wire, 4 sizes; durable and neat in appearance

In connection with the Satchel Bag we are showing a large variety of Mesh Bags in German silver; the designs are new and attractive.

Write us at once for Samples

CROSS & BEGUELIN

31 Maiden Lane - - - - - NEW YORK

Omaha.

Harry Swan has returned from Lincoln and taken a position with J. L. Jacobson.

Grover Peterson, with the Sol. Bergman Jewelry Co., is back from a western trip.

The young daughter of J. L. Jacobson will be among those who will graduate this June.

Mrs. C. L. Shook, of the Shook Mfg. Co., went to Fremont, Nebr., last week, to attend a convention.

J. A. Dowding, Allams, Nebr., stopped over in this city for a few days of last week while en route to Iowa.

Curtis M. Lindsay, son of S. W. Lindsay, has returned home from Armour Technical School, Chicago, and will spend his Summer with his parents.

Fred Brodegaard & Co. supplied the Automobile Club with 10 prize cups, which were given away, May 30, at the first auto hill-climbing contest held in Omaha.

Sam Warner, Chadron, Nebr.; Chas. Locke, Bloomfield, Nebr.; R. A. Helmer, South Auburn, Nebr., and Wm. M. Lockard, O'Neill, Nebr., were here last week, replenishing their stocks.

Alex. Hohnquist, watchmaker for S. W. Lindsay, accompanied by his wife, has returned from a trip to Chicago. Miss Ada Scranton, with S. W. Lindsay, has returned from Kansas City, Mo., where she went to attend the funeral of her father.

One of the large front glass show windows in the store of A. Mandelberg was broken last week by an unknown man. Fortunately nothing was stolen, the thief evidently having been frightened away before he had time to accomplish his purpose.

Floyd Bright and Jesse Parsons, charged with robbing the store of the Mawhinney & Ryan Co., this city, were recently indicted by the Grand Jury. Bright claims to be 16 years of age and Parsons says he is 17. Bright was at one time in the reform school.

J. Preston Holliday, formerly of the firm of Mawhinney & Holliday, of this city, and who for the past seven years has been engaged in the wholesale hardware business in Minneapolis, Minn., has resigned his position as secretary and director of that firm and has connected himself with the Mawhinney & Ryan Co., this city, where he will take an active interest in the management.

Harrisburg, Pa.

The store of Samuel Katz in Middletown, this county, was entered by burglars recently.

L. G. Hess has purchased the interest of Geo. M. Uhrich in the Nyerstown department store.

Failure to comply with a city ordinance requiring pawnbrokers to report loans cost Abram Cohen & Son a $100 fine last week.

A large number of bids for furnishing the State with supplies during the coming week were opened last week by the Board of Commissioners of Public Grounds and Buildings. Among the successful bidders were the Kendall Optical Co., this city, and Queen & Co., Philadelphia, Pa.

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Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

FIRST CLASS jeweler and diamond setter desires position witb first class house. "F. B. T., 4431," care Jewelers' Circular-Weekly.

DESIGNER of fine jewelry, German, witb good testimonial, seeks employment. Address "C., 4504," care Jewelers' Circular-Weekly.

ENGRAVER; good letter and monogram engraver on jewelry, silverware, etc.; advancement ratber tban salary. L. Ernest, Box 95, Conemaugb, Pa.

WATCHMAKER and engraver, young man, desires to make a change soon; wages, $25. Address "W., 4481," care Jewelers' Circular-Weekly.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4386," care Jewelers' Circular-Weekly.

WATCHMAKER, with tools and having 10 years' experience at the bench, desires permanent position. Address "Watcbmaker," Box 274, Brownsville, Pa.

ENGRAVER on sterling silver and deposit ware, wishes position; would like to pick up lettering; good references. Jobn Kubn, 309 E. 92d St., New York.

POSITION WANTED by a young man, graduate optician and good engraver; good references. Address L. J. Basey, 1104 Heyworth Bldg., Cbicago, Ill.

FIRST CLASS jeweler and engraver: 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, good engraver, competent on railroad and other high grade watches; best refcrences; no bad habits. 210 S. 7th St., Hannibal, Mo.

WANTED, position by first class letter and monogram engraver and salesman; first class reference. Address "O. B. D., 4454," care Jewelers' Circular-Weekly.

POSITION WANTED by young, single man as watchmaker and engraver; four years' experience; own tools; A1 references. Address Box 612, Eagle Grove, Ia.

YOUNG MAN, 28, to travel in central west for some A1 bouse, manufacturer or jobber; 12 years' experience; excellent references. "J., 4423," care Jewelers' Circular-Weekly.

ENAMELER, experienced on all kinds of work, emblems, class pins, lodge rings, jewels, etc.; capable of taking charge. "Hustler, 4477," care Jewelers' Circular-Weekly.

MAN, who can make the finest emblem, fraternity, class pins, elk or eagle jewelry economically, wants position as foreman. C. H. Sherman, 5427 Indiana Ave., Chicago, Ill.

WATCHMAKER, jeweler and engraver, age 23, single; good appearance and no bad habits; best references from present employer. Address C. W. Ligett, Ft. Scott, Kans.

WATCHMAKER and optician, large experience, first class ability, will make change; age 40; good habits; best references; $25 a week. "V., 4479," care Jewelers' Circular-Weekly.

WANTED, position for the montbs of July and August by strictly first class jeweler and engraver; salary, $25; no bad habits. M. W. Clement, 553 Cherry St., Macon, Ga.

A GOOD JEWELER wisbes position; understands new work and repairing; speaks only German and Polisb. Address Wm. Bushek, care Kalinowski, 317 E. 24tb St., New York.

FIRST CLASS retail diamond jewelry and watcb salesman desires position; references; 12 years with Fifth Ave., New York, houses. W. Cook, 222 N. Gilmor St., Baltimore, Md.

AT ONCE, German, all around man, watcbmaker, jeweler, engraver, stone setter, colorer, etc.; will go anywbere; state wages in answer. Lambert, 169 E. 128th St., New York.

SITUATION WANTED by a first class watcbmaker and good engraver, also salesman; honest and reliable man; first class reference. Address "A., 4425," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jeweler and salesman, 20 years' experience and can come at once; New York City or vicinity preferred. Address "X. Y Z., 4435," care Jewelers' Circular-Weekly.

FAIR ENGRAVER, who has had moderate experience in watch repairing, would like opportunity to perfect himself; moderate salary. Rudolpb Nicolai, 1104 Heyworth Bldg., Chicago, Ill.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

SALESMAN, first class, of executive ability, wishes to change position; at present witb a Broadway, New York, store; references. Address "Ability, 4453," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchmaker, clockmaker and good jewelry repairer; 15 years' experience; can do all work; have all tools. Kimelheim, 319 9th St., Braddock, Pa.

WATCHMAKER, experienced in repairing all grades of watches, desires position with a house who can pay a nonpareil workman $25 per week. Trade Watchmaker, 153 N. Queen St., Lancaster, Pa.

FIRST CLASS, all around copper plate and jewelry engraver desires permanent position; capable of taking charge of stationery department. Address L. M. Mayer, General Delivery, San Jose, Cal.

SITUATION WANTED by good diamond setter and cluster maker, also all around man; best of references; some knowledge of clocks, watches and plain engraving. Zabradka, 399 E. 72d St., New York.

WANTED, position by young man to finisb trade; can do clock and jewelry repairing and plain watch work; four years' experience; good reference. Address "U., 4505," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker; 25 years' experience on Swiss and American watches; $25 per week; only responsible houses need apply. Address "M. S., 4455," care Jewelers' Circular-Weekly.

WATCHMAKER desires position at watch and clock repairing; good salesman; 20 years' experience among high class firms; first class reference from last employer. "W.," 1957 E. 59th St., Cleveland, O.

BY FIRST CLASS watchmaker and jeweler, age 25; honest, energetic, with good references and appearance; no bad habits; no humbug; state salary in first letter. Address J. A. Garcia, Box 132, Lancaster, Pa.

EXPERIENCED watcbmaker and engraver wants position in good store; capable of taking in and delivering work and waiting on trade; New England preferred. Address "E., 4509," care Jewelers' Circular-Weekly.

OFFICE MANAGER and confidential assistant desires a cbange; thorougb manager, bookkeeper, correspondent and detail man and understands fully cost and credits. Address "W., 4329," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, honest and reliable, desires a permanent position with a firm who has $50 or $60 worth of work a week; salary, $25 or $30 per week; can furnish the best of reference. Address Henry J. Mears, Lancaster, Pa.

SALESMAN, well acquainted with trade in New York City, Boston, Philadelphia, Baltimore and Wasbington, who can produce results with manufacturer or jobbers, wishes position; excellent references. "A., 4491," care Jewelers' Circular-Weekly.

WATCHMAKER, optician and salesman wants permanent position in first class store; could take cbarge of department or store if necessary; own tools and trial case; married, age 31, American; no bad habits. Address "Y., 4484," care Jewelers' Circular-Weekly.

FIRST CLASS watcbmaker, 30 years of age, 16 years' experience, competent on American, Swiss and complicated watches, expert on staff making, pivoting and adjusting, desires position now or later; no cheap man; California, Pacific coast or east preferred. Address "Reliable, 4487," care Jewelers' Circular-Weekly.

YOUNG AMERICAN, married man, with lifetime experience, wants permanent position in modern store, as watcbmaker and optician; can take complete charge of department, or would work as second man if there is enough watch work for two; understand railroad work and inspection; no bad habits. Address "D., 4485," care Jewelers' Circular-Weekly.

A THOROUGHLY practical and competent watchmaker of 24 years' experience, desires a good, permanent position with a first class retail firm; competent to take full charge of repair department; tborougbly posted and experienced on railroad and complicated watch work; graduate and practical optician for 11 years; good jeweler and first class engraver; salary, $30; best references. "A., 4439," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, with trade of long standing in southern territory, wants loose or mounted diamond line, or American watch line on commission basis, July 1. Address, "I., 4467," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, by salesman witb first class references and connection, side line of gold filled jewelry for western Canada; must have $300 advance towards expenses for six months' trip; I will take accounts. Address "Canada, 4459," care Jewelers' Circular-Weekly.

TO MANUFACTURERS; I am in tbe market for the following lines to sell to retail jewelers only; gold rings, gold chains, gold broocbes, plated brooches, filled chains; commission basis only considered. Address E. M. Bracher, 735 Sansom St., Pbiladelphia, Pa.

Help Wanted.

WANTED, a Scandinavian watchmaker, one who speaks English. Apply to Juell Bie, 342 Smitb St., Brooklyn, N. Y.

WANTED, first class watchmaker and engraver, no otber need apply; wages, $25 to $30 per week. Jobn Leith, Bay City, Mich.

WANTED, an A1 German watch and jewelry repairer wbo can wait on trade; man must be sober; location in Minnesota. "P., 4471," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and jeweler; permanent position if satisfactory; state salary expected. Address "S., 4478," care Jewelers' Circular-Weekly.

WITH A VIEW of increasing my force of travelers after Jan. 1, I solicit applications from experienced men with established trade. Jonas Kocb, 37 Maiden Lane, New York.

WANTED, a young man as stock clerk in a precious and semi-precious stone house; must bave experience and good references. Address "B., 4450," care Jewelers' Circular-Weekly.

CHANCE for live watchmaker, owning his tools, to locate on prominent corner in retail center of city, rent free. Call or address Kennedy & Bro., N. E. cor. 13th and Arcb Sts., Philadelpbia, Pa.

WANTED, repairing jeweler and engraver, capable of acting as salesman if necessary; permanent position; Connecticut city, 40 miles from New York City. Address "A., 4464," care Jewelers' Circular-Weekly.

HELP WANTED.—Continued.

WANTED, at once, workman at $18 per week; one who can do watch and jewelry repairing and engraving; permanent position; only good workman, honest, sober fellow, need apply. Address "H., 4473," care Jewelers' Circular-Weekly.

JEWELER and engraver wanted; must be first class repairer, stone setter and engraver; permanent position. F. L. Wilson Co., Danbury, Conn.

AGGRESSIVE SALESMAN for 10 karat line, one with established trade in New England preferred. Louis Kaufman & Co., 82 Fulton St., Manhattan.

WANTED, young man, able to do jewelry and clock repairing, some experience on watches, for Chicago retail store; good chance for advancement; A1 references required; state age, experience and salary. Address "Commission, 4468," care Jewelers' Circular-Weekly.

WANTED, two or three fine mechanics as follows: First class watch repairer and engraver, also diamond setter and fine jewelry repairer, also experienced clock repairer; please also state if you have had any experience in sales; best references required. Address The Plumb Jewelry Store, Des Moines, Ia

WANTED, a first class jeweler and engraver, competent on new work and jewelry repairs and good stone setter, also monogram and letter engraver on watch cases, silverware, etc.; permanent position with good wages to competent man; write full particulars with references to A. C. Smith, Apartado 92 Bis, City of Mexico, Mexico.

WANTED, a first class, aggressive watch salesman and railway watch inspector to travel in Mexico; must he a practical man, thoroughly posted in the watch business and a good mixer, without boozing, able to make friends and hold them; single man preferred; not necessary to speak Spanish; nearly all railroad employes Americans; delightful climate; excellent position with opportunity for advancement to right party; give references, age and full particulars in first letter. Address A. C. Smith, General Watch Inspector for the Railways of Mexico, Apartado 92 Bis. City of Mexico, Mexico.

Business Opportunities.

FOR SALE, in New York City, on account of ill health, good paying jewelry store; large repair trade. B. & L. Veit, 9-11-13 Maiden Lane, New York.

FOR SALE, jewelry store, well established business, in Brooklyn; fine repair trade; excellent opportunity for watchmaker and jeweler. Address "O., 4465," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in queen of Winter resorts, Aiken, S. C.; stock and fixtures reduced to $3,600; have the only optical department in county of 50,000; estahlished 20 years; fine location; good run of work; write for particulars. Address C. E. Wessels, Aiken, S. C.

JEWELRY and music business for sale; stock very low; have tbe chance of a lifetime to offer a live man; room and fixtures to rent for term of years; if you want to be fortunate for once just write and ask about our proposition, if you mean business; answer quick. Lockwood & Son, Chariton, Ia.

FOR RENT, jewelry store in good Colorado town; two railroads, high school college witb 300 students, only one competitor in business; established 20 years; safe, show cases, regulator; you don't have to buy any stock as I have business in other town. Enquire Lewis Jewelers' Supply Co., Denver, Colo.

FURNITURE and lease of a 20-room, rooming house, half a block from bath house row, in heart of Hot Springs, Ark., value $1,200, to trade for jewelry husiness; a good business proposition and a fine place to regain your health. Address F. C. Rockwell, 720 Central Ave., Hot Springs, Ark.

FOR SALE, prosperous jewelry business, stock, tools and material, in a flourishing city western New York; can reduce to ahout $1,500; a liheral discount for cash or prime security for part, or will exchange for improved city property; cause for selling, age and sight. "K. S. E., 4472," care Jewelers' Circular-Weekly.

EXCEPTIONAL OPPORTUNITY to buy an interest in a good paying, well established jewelry business located in the Orient, and act as New York huyer and agent; annual sales, $75,000, whicb amount can he easily increased with additional capital and a New York huyer. "T., 4410," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Long Distance Telephone Blue, 995, Chicago, Ill.

JEWELRY and optical husiness witbin 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, estahlished 20 years; price, $6,500 cash; if you haven't it, don't hother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

A PROSPEROUS, well paying jewelry husiness, estahlished 17 years in the best city in the west, with a first class stock of nice, clean goods, mostly diamonds and watches; stock will invoice about $12,000; fixtures, $1,000; store located in the center of the main husiness street; a real snap for tbe right party; poor healtb the reason for wanting to retire; for full particulars address Box 1304, Salt Lake City, Utab.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stcck into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

UNEXCEPTIONAL OPPORTUNITY to secure an old established and highly profitahle jewelry business in a Pacific northwest seaport of 15,000 inhahitants; splendid location; stock of best quality and up-to-date amounts to about $15,000; cash husiness in 1907, $30,000; watch repairs average $250 per month, and jewelry manufacturing and repairing ahout as much; have fine manufacturing jewelry equipment; rent low and includes furnished flat over store; best town of its size on the coast; only those in a position to handle a proposition of this size need investigate; write for further details. Address "S. J., 4303," care Jewelers' Circular-Weekly.

For Sale.

LAPIDARY'S grindstone for sale, very cheap. Mayer & Miller Co., 49 Maiden Lane, New York.

FIXTURES, deliver by Septemher, modern oak wall cases, cloth lined, sash on weights, adjustahle sbelves, big hargain; quick sale. Information sent by R. Brandt, Athens, Ga.

RIVETT LATHE, foot wheel, engraving hlock, staking set, Swiss lathes, barrel contractor, general tools; best offers accepted. Georgens, 508 Fifth Ave., Fiftb Ave. trolley, Brooklyn, N. Y.

CHEAP, $50 cash for a new model Century Eaton-Glover engraving machine, four sets of type witb attachments and cahinet, in use six months. S. R. Kamp & Co., 9th and Chestnut Sts., Philadelphia, Pa.

FOR SALE, watchmaker's roll top bench, W. W. lathe and attachments, staking tool and complete set of tools and materials tor repairing watches, clocks and jewelry, also crystal cabinet and watch sign; all good as new; will sell for 60 cents on the dollar. "K. O. S., 4460," care Jewelers' Circular-Weekly.

To Let.

TO LET, part of fine, ligbt office. Room 205, 2 Maiden Lane, New York.

PART of desirahle, light office to let; good opportunity for manufacturer's representative. Room 61, 7 Maiden Lane, New York.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

Wanted to Rent.

WANTED to rent, small desk room on Maiden Lane, New York; must be reasonable; state terms; 53 Maiden Lane preferred. Address "K., 4469," care Jewelers' Circular-Weekly.

WANTED TO RENT, or huy, a manufacturing jeweler's shop, or space in shop now running with use of large tools part of the time. "R. S. T., 4480," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WATCHMAKER and engraver to the trade; prompt work and reasonahle prices; price list sent on application. Thos. D. Johnston, 6½ Whitehall St., Atlanta, Ga.

FOR SALE, to jewelers; only 25 cents per one-half ounce of heautiful lustrous sulphur diamonds, or iron pyrites for jewelry settings; casb with order. Box 255, Hazleton, Pa.

CERTAIN COINS WANTED

WE PAY $25.00

For dimes of 1894, S. Mint; $25.00 for the rare half-dollars of 1853; $5.75 for the quarters; $2.00 for gold dollars, common dates; and from $1 to $300 for thousands of other dates. Keep all coined before 1880 and send 25c. silver or stamps for 150-page Coin Book of over a thousand illustrations, listing all rare coins and stamps, and showing prices we pay. Address

BANKERS COIN AND STAMP CO.
Department K, Marietta, Ohio

WORKSHOP NOTES

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For Jewelers and Watchmakers.

A collection of the latest practical receipts on the manufacture and repairing of watches, clocks and jewelry.

Price, $2.50

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DISSOLUTION SALE

BY AUCTION OF THE WELL KNOWN FIRM OF

L. STERN & CO., (Dissolving)

BROOKLYN PURCHASING SYNDICATE FRANK WALKER, Auctioneer

Sale Begins Monday June 15th, 1908

At 10.30 a. m., and will continue the following days until disposed of under the auspices of L. Stern & Co., on the premises of the above concern

118-120 CANAL ST., Cor. Chrystie St., NEW YORK

This is an absolute bona fide dissolution sale, and includes, fixtures, show cases, three combination safes, etc. Stock consists of $300,000 worth of Diamonds, Pearls, Precious and Semi-Precious Jewelry, in loose and mounted goods, small and large pieces, and is the most important sale ever held in New York.

Diamonds ranging in sizes of every imaginable kind, set in single stone Ladies' Tiffany and Gent's Rings, two, three, four and five stone Ladies' Hoop Rings, Men's two and three stone Gipsy Rings in exquisite settings, Ladies' Princess and Cluster Rings surrounded with precious stones of high grade quality and made up in tasteful designs. Studs, Ladies' Screw, Solitaire and Cluster Earrings, Lavallieres, Pendants, Harvestmoons, Brooches, Hearts, Sunbursts, the kind that must be seen to be appreciated, an exceptionally fine assortment of Solitaires, which has never been offered at a public sale.

Necklaces, Bowknots, Sprays in large pieces. A complete line of Diamond Bracelets and Lockets, studded in art designs of every description. A large variety of Gent's Scarf Pins—horseshoes, clusters, question marks, solitaires, etc.—a good many of them surrounded and studded with Oriental pearls, rubies, sapphires, emeralds, etc., and in fact everything appertaining to a large stock.

Goods on exhibition on Friday June 12th and Saturday June 13th, 1908, each day from 11 a. m. to 4 p. m.



CHAS. E. MANOR & CO.

America's Premier Jewelry Auctioneers

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¶ Promise for the Future, unsupported by performance in the past, is the idle weapon of the braggart.

By the same token past results from sales we have conducted is the guarantee we are able to offer you if you intrust your sale to our management.

Write us for terms and particulars. Sales conducted for the Legitimate Jewelry Trade only, in any part of the United States or Canada.

ADDRESS

CHAS. E. MANOR & CO., **1016 MAIN STREET, KANSAS CITY, MO.**
Long Distance 'Phones, Bell and Main, 1765.

PATENT DEPARTMENT

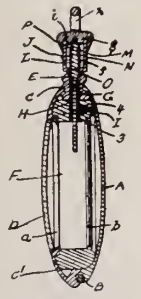
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED JUNE 2, 1908

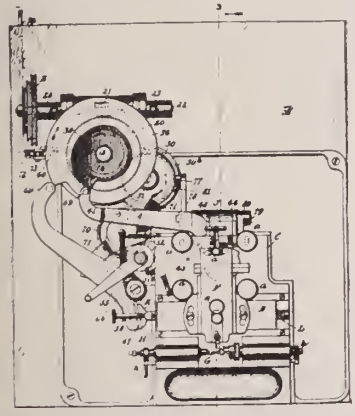
889,364. WATCH CASE. William J. Gardiner, East Toronto, Ontario, Canada. Filed April 22, 1907. Serial No. 369,696.

A watch case having the glass bezel and center



and pendant formed integral; the back lid or cover removably secured in place; a ring or dust-band, provided with a hole, and removably held within the watch case between the lid or cover and the glass bezel and abutting the center, thus providing the watch case with a ring of substantially solid metal so as to prevent the dinging or damaging of the perimeter of the edge of same; a sleeve provided at its upper end with spring members formed by slitting the upper portion of said sleeve for a suitable distance, this hole in said ring or dust band where it is removably held; sleeve resting within the pendant and extending into the crown, and a winding or setting bar associated with said crown and designed to be moved thereby longitudinally and axially within said sleeve and suitably constructed so that the said spring members may co-act therewith so as to allow for the necessary movement of said winding and setting bar; said winding and setting bar snugly fitting said sleeve the required distance above and below the bottom of said slits so as to prevent the passage of dust between these parts.

889,386. STAFF-LATHE. Walter B. Mehl, Waltham, Mass., assignor to the E. Howard

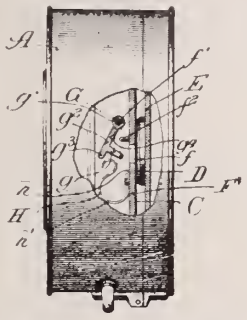


Watch Co., Riverside, N. J. Filed Oct. 9, 1906. Serial No. 338,116.

In a staff lathe, the combination with two slides placed one above the other and carrying a cutter and arranged to move independently of each other, of a cam lever engaging said slides and fulcrumed on an eccentric, and rotating cams engaging said lever for operating said slides.

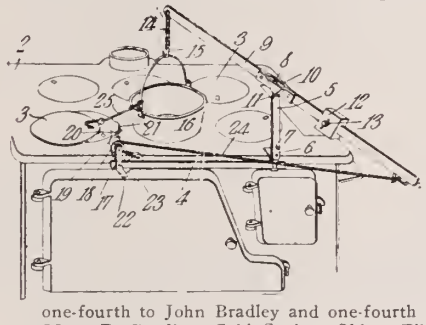
889,393. MARKING DEVICE FOR WATCHMEN'S CLOCKS. Abraham A. Newman, Chicago. Filed Dec. 4, 1906. Serial No. 346,274.

The combination with a matrix, of a key-guide opposed to the matrix, a key adapted to engage the



key-guide and having a character adapted to cooperate with the matrix, a spring opposite the key-guide, said spring being bent into a substantially S-shaped form, one end of which is suitably supported, the opposite end being adapted to engage a portion of said key.

889,421. CULINARY TIME-INDICATOR. Samuel S. Wolfe, Robert Lee, Tex., assignor of

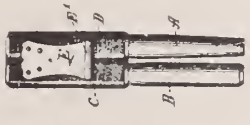


one-fourth to John Bradley and one-fourth to Mary D. Bradley, Cold Spring, Okla. Filed May 27, 1907. Serial No. 376,006.

In apparatus of the character described the combination with a swiveled lever, and a support therefor; of utensil engaging means carried by the lever, adjustable means upon the lever for swinging the lever vertically to raise the utensil and its contents when reduced to a predetermined weight, and normally supported gravity operated means released by said movement of the lever for automatically swinging the lever and utensil horizontally immediately subsequent to the raising of the utensil.

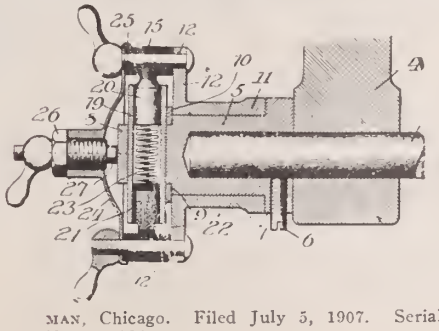
889,435. FOUNTAIN-PEN. Jacques Bustanoby, New York. Filed Dec. 21, 1907. Serial No. 407,481.

The combination of two pens arranged in alignment with each other in the writing position, with their nibs extending in opposite directions, a double



cap for holding the pens in parallel when not in use, with their nibs pointing in the same direction, and a clip connected with said double cap and disposed symmetrically with respect to a line drawn centrally between the cap sections.

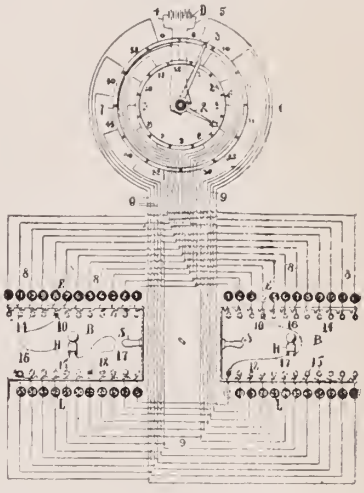
889,450. TIMING DEVICE FOR JUMP-SPARK IGNITION SYSTEMS. William D. Foreman, Chicago. Filed July 5, 1907. Serial No. 382,226.



In a timing-device of the character described, the combination with a rotary member and an adjustable stationary member provided with electrical contact-pieces, of a brush carried by said rotary member, and a contact-cleaner slidably supported on rotary member to be movable relative thereto.

889,533. ILLUMINATING ELECTRIC CLOCK AND CALL SYSTEM. George B. Maas, Cleveland, O. Filed Dec. 9, 1907. Serial No. 405,704.

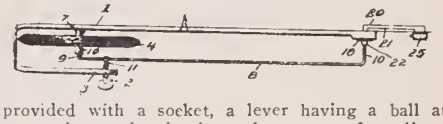
A system substantially as described comprising a time board and separate sets of lamps thereon



representing hours and parts of hours respectively, a sounding device in circuit with both said sets of lamps, and a clock and electrical connections therefrom with said lamps and through said sounding device.

889,765. THERMAL ELECTRIC ALARM. Lloyd Currier, Underwood, N. D. Filed May 11, 1907. Serial No. 373,108.

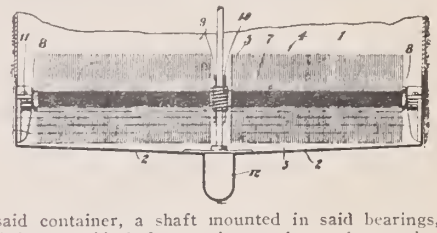
The combination of a supporting member having one end bent back upon itself, a heat responsive element secured to the supporting member and



provided with a socket, a lever having a ball at one end engaging in the socket, means for adjustably mounting the lever on the bent-back portion of the said supporting member, and a circuit-closing device controlled by the lever.

889,813. GOLD-SAVING APPARATUS. Louis Sachse, Los Angeles, Cal. Filed June 16, 1905. Serial No. 265,490.

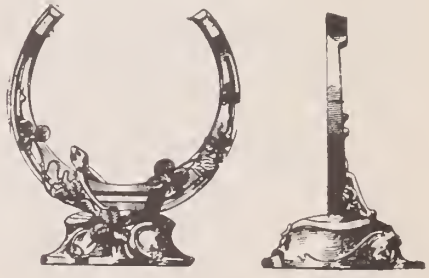
An amalgamating box provided with a detachable mercury container roller bearings entirely inside



said container, a shaft mounted in said bearings, disks on said shaft spaced apart by washers and a nut screwed on said shaft and clamping said disks and washers.

DESIGNS.

39,330. CLOCK HOLDER OR SUPPORT. Louis



V. Aronson, Newark, N. J. Filed March 14,

The New England Watch Co.

Waterbury, Conn.

Announces a New Line of Men's Thin-Model Watches

¶ Twelve (12) size.

¶ Made in Gold-Filled, Sterling, Gun Metal and Nickel-Silver Cases.

¶ All the Standard Designs, also many new and exclusive ones.

¶ Ready August 1st. Wait for it.

¶ It will be the best line of watches for the money to be had anywhere in the United States.

New England Watches

THE

LARK

ALARM

The New SOLID PALLET, Best of STANDARD Alarm Clocks

SELLS AT SIGHT

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THE STANDARD JEWELER'S CLOCK

Write for Description and Prices

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

DON'T FORGET THE TATTOO



4-Inch Arabic Dial
Case and Trimmings all Nickel Plated and Highly Polished
Has Switch for Stopping Alarm

1908. Serial No. 421,273. Term of patent 7 years.

39,329. MEDAL OR BADGE. CLYDE D. PECK,



Chicago. Filed March 30, 1908. Serial No. 424,291. Term of patent 7 years.

TRADE MARKS REGISTER D JUNE 2, 1908

69,292. WATCH CASES. SOLIDARITY WATCH CASE CO., Brooklyn, N. Y.
Filed Feb. 13, 1908. Serial No. 32,748. Published March 31, 1908.

69,293. WATCH CASES. SOLIDARITY WATCH CASE CO., Brooklyn, N. Y.
Filed Feb. 13, 1908. Serial No. 32,749. Published March 31, 1908.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued June 2, 1891.

453,194. COMBINED CANE AND UMBRELLA. S. J. and JOHN KNOX, Albany, N. Y.

453,199. CUFF-HOLDER. C. E. MEAD, Chicago.

453,202. WATCH CASE SPRING. ALEXANDER MILNE, Newark, N. J., assignor to the Newark Watch Case Material Co., same place.

453,253. MANUFACTURE OF COLLAR-BUTTONS. WILLIAM BOURKE, Brooklyn, N. Y.

453,273. BUTTON. J. E. HILLS, Brooklyn, N. Y.

453,282 and **453,283.** PURSE-FRAMES. AUGUST GOERTZ, Newark, N. J.

453,301. UMBRELLA. A. S. HUBBELL, Norwich, Conn., assignor to Anson Gardner, same place.

453,327. SPECTACLES. A. J. PARKER and G. M. GUERRANT, New York.

453,393. THREAD-CUTTER FOR THIMBLES. A. O. SHATSICK, St. Louis, Mo.

453,519. INKSTAND. H. C. STIFEL, St. Louis, Mo.

453,535. COFFEE-POT. W. A. BARRINGTON, Louisville, Ky.

453,538. SHAVING-CUP. EUGENE BERNINGHAUS. Cincinnati, O.

453,548. METHOD OF MAKING SCISSORS-HANDLES. J. H. DAVIS, Philadelphia, Pa., assignor to Davis & Galt, same place.

453,570. BUTTON. F. E. WILLIAMS, New York, assignor of one-half to J. E. Hills, Brooklyn, N. Y.

453,571. CHEESE-HOLDER. S. W. BABBITT, Meriden, Conn., assignor to the Wilcox Silver Plate Co., same place.

Designs issued June 4, 1901, *for* 7 *years.*

34,611. STRAP FOR LADIES' BELTS. WILLIAM RETTENMEYER, Meriden, Conn., assignor to the E. A. Bliss Co., same place.

34,620. GLASS TRAY. REUBEN HALEY, Moundsville, W. Va., assignor to the Fostoria Glass Co., same place.

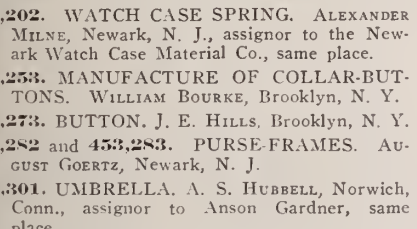
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF MAY 20, 1908.

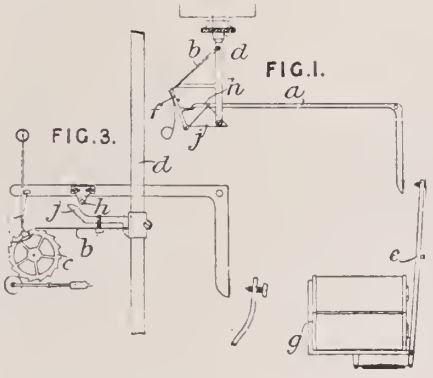
1,905. CLOCKS. W. NIEHUS and E. NIEHUS, both of Bristol. Jan. 25.

Chimes, Striking-Mechanism.—In chiming and striking clocks, the chime train is actuated by the time train and automatically winds a secondary hour-striking train. The wheel *q*, Fig. 2, of the chime train, actuated by a spring on the drum *p*, gears with a wheel *a* on an arbor *b*. A pin *i* on a nut *c* on the arbor *b* carries one end of a spring *s*, the other end of which is attached so as to give a slip action inside a drum *d* loosely centered on the arbor *b*. The drum *d* has a wheel *e* driving a pinion *h* on the arbor of the secondary hour-striking train carrying the hammer-lifting wheels *j*. When the clock is chiming, the wheel *a* is rotated, winding up the spring *s* which, when the chimes are stopped, causes the wheels *j* to effect the striking of the quarter, half, or full hours. In applying the invention to existing clocks, the ordinary striking-train is first converted into a chime train, and the secondary automatic hour-striking train is then added.



1,945. ELECTRIC CLOCKS. H. H. S. CUNYNGHAME, and F. HOPE-JONES, both in London. Jan. 25.

Relates to means for imparting impulses to the pendulums of electric clocks of the types described in Specifications No. 1587, A.D. 1895, No. 7868, A.D. 1897, and No. 6066, A.D. 1905. As the pendulum *d*, Fig. 1, swings to the left, the spring *b* trips a catch *f* permitting a gravity arm *a* to fall, a roller *h* running down the right-hand face of the pallet *j* and imparting an impulse to the pendulum when passing through the zero position. In its descent, the gravity arm closes the circuit of an electromagnet *g* through the armature *e*, which then restores it to the normal position. In the arrangement shown in Fig. 3, the impulse is imparted every half-minute, a pin *y* on the scape-



wheel *c*, which is driven by a click *b*, freeing the gravity arm once every revolution. In order to concentrate the impulse on the pendulum when it passes through the zero position, and finally to check the speed of the gravity lever, the impulse pallet *j* has the form of a short parabola at the top, which after a steep incline terminates as an archimedean spiral. In an alternative form, the pallet is carried by the gravity lever, and the roller by the pendulum. The wheel *c* may be arranged to rotate once a minute and carry a seconds hand. According to the Provisional Specification, the gravity lever may be replaced mechanically, and the impulse may be given as in a marine chronometer, the gravity lever being centered at some point coincident with the vertical line of the pendulum, and the impulse consisting of a blow delivered in line with the two centers as the gravity lever falls.

Complete specifications accepted May 13, 1908.

1907.

10,027. TIME-RECORDER. RUSSELL & JUNG.

10,493. FOUNTAIN-PEN. MOORE.

10,575. BRACELET-FASTENING. BERRY.

10,856. UMBRELLA. SCHROEDER & CUZNER.

17,424. UMBRELLA. FREBZ.

1908.

18,008. EYEGLASSES. PERRY.

19,388. WATCH-BRACELET. ROBERTS.

24,939. ALARM CLOCK. WUSTHOFF & KRIMNITZ.

Applications filed May 4 *to May* 9, 1908.

9,625. SPECTACLES. W. C. HORNE, Catford. Complete specification.

9,628. COMBINED BUTTON-HOOK AND KEY STRAP. TOM HILL, London.

9,632. CLASP. SAMUEL KOPS, London. Complete specification.

9,641. COLLAR-BUTTON FASTENER. MAURICE BOSSARD, London. Complete specification.

9,657. STUD-SECURER. DANIEL HONE, Birmingham.

9,671. HAT-PIN. AUGUST STEINDORF, London.

9,739. HAT-PIN. V. H. BUCK, London.

9,748. WATCH-PROTECTOR. SIGMUND ZYTO and MAURICE BESHENKVSKY, London.

9,811. FASTENING. W. J. ADAMS, Birmingham.

9,840. SAFETY PURSE. CHARLES LEACH and ALEXANDER MUNRO, London.

Lapis-Lazuli

LAPIS-LAZULI, a beautiful colored stone, has been used from the earliest times for ornamental purposes. It is of rich blue color, opaque, with a subvitreous luster; its hardness is 5.5; specific gravity, 2.38 to 2.45; is found in masses, and has an imperfect dodecahedral cleavage. It is seldom found in crystals, and when it is the specimens are small and of the rhombic dodecahedral form.

It fuses to white glass; with borax it effervesces and becomes colorless; if calcined it loses its color, and gelatinizes in muriatic acid. It often has iron pyrites disseminated throughout, which gives it the gold spotted appearance it often exhibits. The deep-colored pieces are most esteemed, being used for studs and brooches as well as for vases, ornamental furniture, mosaic work, etc. Ground to powder they form the valuable pigment called ultramarine. The writer believes, however, an artificial substitute, costing much less, has been discovered nearly as good as the genuine ultramarine.

Lapis-lazuli was well known to the ancients, and was the sapphire of the Greeks and Romans. Many fine specimens exist in old Italian and Spanish churches in slabs, pillars and other adornments to the altars and shrines, also as panels on which are paintings. In the Russian palace of Zaraskoeselo is a room made by order of Catherine II., the walls of which are wholly covered with slabs of lapis and amber.

The ancients used it in medicine as a purge. E. F.

Demand for American Plated and Silver Jewelry in Mexico.

THERE is a limited demand for American watches, and a medium grade of gold and silver jewelry in the Tuxpau district, Mexico. The largest demand is for plated and rolled goods, such as inexpensive rings, watches of a cheap type, earrings, brooches, and a limited quantity of collar and cuff buttons and small wares of aluminum and oxidized silver.

In connection with American plated and rolled ware, however, there is the constant complaint made that they tarnish too rapidly when worn and produce a discoloration of the skin of the wearer, and this, despite the fact that such goods are sold with a guaranty for one or more years. It is suggested that our manufacturers should either seek to overcome this defect or else that the goods should be offered for sale without any guaranty.

One thing must certainly be remembered, if this market is to be extended: Salesmen must be able to speak Spanish. A second point is that it is an entire waste of money to send any printed matter in English.



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The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

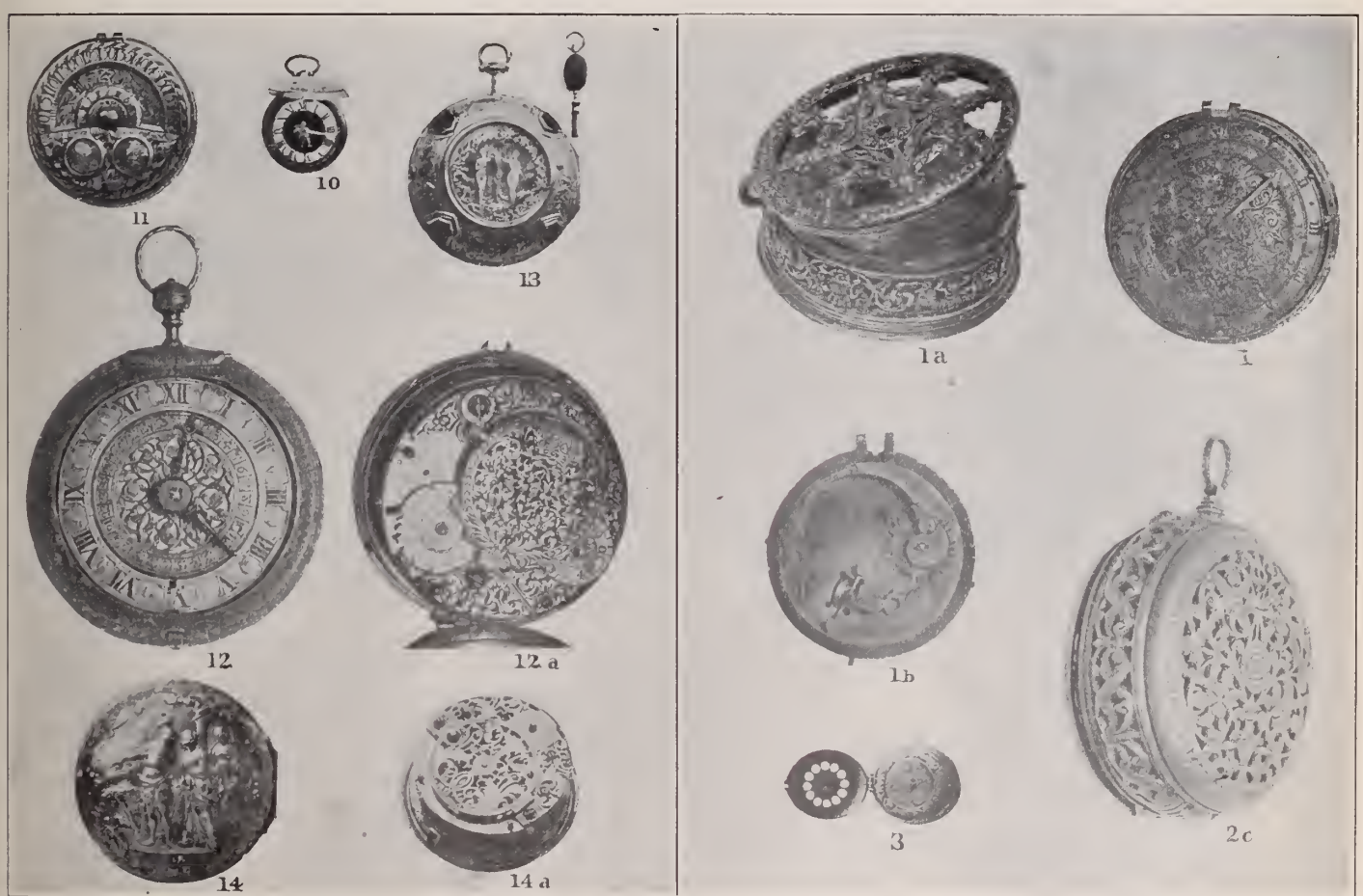
The Famous Pleissner Collection of Watches in Dresden

By M. Engelmann

OUR existence is controlled by the clock. Its measuring and dividing teaches and warns us to make good use of our lives, for "Time is the stuff from which our lives are made up, and in no store is a new supply to be had" (K. J. Weber). Would the great marvel of our precise business life, so much inquisitive activity, more especially the astronomical—would so many other triumphs of civilization have been possible to-day, or even conceivable, if we did not possess that popular product of technical skill, the clock?

Especially is it the watch, that symphony of small and smallest wheels and moving parts, that brings rhythm and harmony into the daily activity of every one of us. Since its invention 500 years have passed, but it is hardly 50 years since its possession—and for this we have to thank machinery—has not been the privilege of the wealthy only, but an indispensable property of everybody.

The invention of the watch was not a discovery born at once of itself, but represented only a progressive development in the production of small room or table clocks. Even the weight, as a propelling power, had been superseded, before the days of Peter Henlein, the inventor of the watch, in favor of the spirally wound steel spring. Nevertheless, we must recognize the completion by Peter Henlein in Nuremberg, prior to 1511, of the first clock to be regarded as a pocket device, or to be worn about the neck, as an achievement in civilization of the highest importance. Although foreign countries have sought to dispute with the Germans the invention of the watch, there is no earlier, no more definite proof of the first production of a watch available than is to be found in the Cosmographia Pomponii Melae, of Johannes Cochläus (1511). Cochläus there writes: "Every day more difficult things are invented; thus Peter Hele, still a young man, is producing works that excite the astonishment of even the greatest mathematicians, for he constructs, with a little iron, clocks with very many wheels that, no matter in what position we may place them, without any



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NO one can sell a watch by mail that will give satisfaction. The name of the dealer or the reputation of the maker has nothing to do with it. The watch that keeps perfect time in your pocket cannot be depended upon to keep time in another man's pocket. The highest grade, most costly watch made will fail as a time-keeper unless it is adjusted to meet the individual requirements of the person carrying it. You cannot do it yourself. Only a skilled watchmaker can do that. A variation of one one-thousandth part in the vibration means a gain or loss of a minute and a half a day, and a watch which varies that much is useless as a good time-keeper.

All the skill that money and experience can control is put into South Bend Watches and grade for grade, they are superior to any other watch made, but even a South Bend Watch must be adjusted to the individual who carries it if time-keeping service is to be obtained.

South Bend Watches are sold by reliable jewelers who are competent to properly adjust them. No extra charge is made for this service. The manufacturer will not allow a South Bend Watch to be sold in any other manner. ***You cannot buy a South Bend Watch from a mail-order house.*** Every South Bend Watch sold is carefully looked after by an authorized representative of the South Bend Watch Company, who knows how to care for the watch in such a manner as will furnish the greatest amount of time-keeping service.



A SOUTH BEND WATCH

South Bend Watches cost no more than other watches of similar grade. You do not gain anything by buying a watch by mail, even though the price does seem rediculously low. There are many excellent movements sold in this manner, but the purchaser invariably is disappointed in a watch thus obtained.

Every South Bend Watch, before it leaves the factory, must undergo tests that are twice as severe as the worst strain you will ever give it. It is baked in an oven and kept for hours in a refrigerator at freezing point, to demonstrate that it will keep perfect time without being influenced by the changes in temperature. It must keep perfect time in every position and not be affected by the jars and jolts of railway trains, horseback riding, automobiling, etc. You might freeze it in a block of ice without injuring it in the slightest degree.

No watch sold by mail can possibly give the service that a South Bend Watch does. Your jeweler will gladly show you this beautiful modern watch and tell you all about it. He will explain to you why South Bend Watches keep time better than any other watch. If your jeweler is not our representative, send us his name and we will take the matter up with him personally.

Cut out the coupon and mail it to-day and we will send you, free, our handsome book, "How Good Watches Are Made," and a little device showing how a South Bend Watch adjusts itself to every temperature.

South Bend Watch Company,
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South Bend Watch Co., South Bend, Ind.
Send me free of charge, a copy of your booklet and device showing how South Bend Watches adjust themselves to heat and cold. The address of my jeweler is
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Adopting the identical methods of the Mail-Order House to draw trade away from you, we have placed advertising contracts with all the largest Mail-Order Magazines, having a total circulation of over 25,000,000 readers monthly, and will educate the patron of the Catalog House to the economy of buying from you, the Retail Jeweler. From all parts of the country hundreds of enquiries from regular patrons of the Mail Order Houses are being received in answer to our advertisements, asking about the **South Bend Watch,** and from what Retail Jeweler it can be secured. We want to refer these Mail Order Buyers to you.

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HIGH-GRADE WATCHES

South Bend, Indiana

weights, record time and strike for 40 hours, irrespective of whether they are carried on the breast or in the purse." Since July 1, 1905, Nuremberg possesses a life-size statue of the happy inventor, although it is only an ideal figure, for no portrait of him has been handed down to us.

Public collections, but especially private collectors of the highest standing, have turned their collective activity towards the historical development of timepieces. The watch has in this respect enjoyed special favor. Thus in the circle of collectors in this field we must include the dowager queen Carola of Saxony, also the well-known author of the delightful story, "Lottie, the Watchmaker," Marie von Ebner-Eschenbach. Among the prominent German watch collections we need only mention the collections of Marfels at Berlin, Fränkel at Frankfort, Junghaus at Schramberg (the latter now partly in the national industrial museum at Stuttgart, partly in the German Museum, Munich), that of the National Museum, Munich, and that of the Germanic Museum at Nuremberg.

It may be that individual collectors have devoted attention rather to the acquisition of the artistically executed, varied forms that were distinctive of the exterior of the old clocks—the ornamentation of case and dial, for instance. But the old watch presented, not only from the artistic standpoint, but also in the works, in their general gradual development into the most accurate chronometer, a wealth of matter worthy of collection.

A collection which presents from both points of view the development of the watch from its invention to the beginning of its mechanical production has been formed, after many decades of activity as a collector, by Master Clockmaker Rob. Pleissner, of Dresden. Only within the most recent period, at the historical exhibition of clocks held in Nuremberg in 1905, and at the German art trades exhibition in Dresden in 1906, has it been accessible to the public, and it has been on exhibition now for some time at the Royal Mathematical Physical Salon in the "Zwinger," at Dresden.

This collection is classified in periods as follows: (1) Renaissance, 1500 to 1600; (2) Louis XIII., 1610 to 1643; (3) Louis XIV., 1643 to 1715; (4) Louis XV., 1715 to 1774; (5) Louis XVI., 1774 to 1793; (6) Empire, 1793 to 1820, and (7) the "Biedermeier" period, 1820 to 1850. To these divisions there has been added an eighth—Invention and Experimental Work.



The first division shows us that the earliest form of pocket watch was of the box pattern. The oldest specimen, made between 1530 and 1540 (Fig. 1), has a fire-gilt bronze case, which, in its ornate, well-preserved perforated work, with representations of personified astronomy, of hunting scenes, scroll-work and hermaic ornaments, displays a high order of artistic merit. As in all the early watches, the lid is not provided with a crystal, but is also made of bronze, with perforated decorative work. The dial shows the hours of the day from I. to XII., and the hours of the night from 13 to 24, and has only an hour hand. Small projecting points above the hours served to show the time at night by sense of touch. The movement itself is made entirely in iron. In joining it together no screws were used—their use does not date back beyond 1530—but conical pins, fitted into holes, were employed. The mainspring is exposed, no spring barrel having been as yet devised. The soul of the watch, the so-called escapement, was modeled after the verge escapement used in the large clocks. The balance itself, a small metal beam or bar, with swinging weights at its ends, was in accordance with its shape, known as a "spoon" balance.

The neat spiral balance spring was at the time unknown. A primitive regulation of the rate was effected by allowing the balance to strike, at each side, against a vertically disposed and subsequently adjustably arranged hog's bristle. As the mainspring, according as it was newly wound or almost run down, naturally exercised a varying power, the earliest watchmakers sought to correct this by the employment of a braking spring sliding on a mandrel-shaped piece of metal. (Figs. 1 b and 2 b.)

In two box watches of somewhat later origin, shown in Fig. 2, brass and screws were used in the movement. The "spoon" balance has been superseded by the balance in wheel form in use to-day (Fig. 2 b). A striking mechanism is also included, which is released by pressing in a pin on the dial side.

While the ovoid-shaped watch, that soon created for it the well-known title, "Nuremberg egg," was not the most ancient form

This year, this is doubly the season when you can make Ingersoll Watches help you

because people are economizing and buying low-priced things, and because the outdoor season is the time when men want a watch they don't have to be too careful of.

People will come into your store who would go past it if you didn't have Ingersoll Watches.

2 PROPOSITIONS

1st. To jewelers who are now carrying Ingersoll Watches we have a scheme that will enable you to sell five times as many as you otherwise would, besides many other goods. If you want it sign the left hand coupon below.

2d. To jewelers who do not yet carry our goods, we can show you how you can use them to the general advantage of your business, besides making considerable money on them. You want to know what is going on in the trade—then sign the right hand coupon below. It will be the first step in a money-making direction.

2 GOOD NEW THINGS

A 12 size *thin* model watch—the Ingersoll "Junior"—in solid nickel case, to retail at $2.00. This will be the biggest seller in the world next to the Dollar Watch. If you want to be abreast of the market send for sample.

An Initial-back Ingersoll Watch, gun metal finish, hand engraved, gold initials. Backs are interchangeable and extra backs supplied on memo. Looks like an expensive article. You need an artistic novelty like this to tempt trade now. Retail price, $1.25.

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We carry Ingersoll Watches in stock, purchasing from

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We are willing to use your "selling helps" if forwarded to us without expense.

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CHICAGO

To
Robt. H. Ingersoll & Bro.

You may send us samples of your four principal watches (which we are to have the privilege of returning within 5 days after receipt) together with your complete proposition to jewelers.

.....

.....

of watch, the Pleissner collection includes several of these Nuremberg eggs, the origin of which dates from the middle of the 16th century. Among them is the smallest egg-watch so far known to exist, with a diameter of one inch (26 millimeters) in the longitudinal axis (Fig. 3). Almost similar to the egg shape, the lengthened octagon also occurred frequently at this period. In Figs. 4 and 5 two of these watches are shown. In addition to the box and egg shaped watch, the production of bizarre shapes in watches was commenced in the 16th century. Only recently Herr Pleissner acquired a neck watch, dating from the 16th century, made for a church dignitary, in cross shape, by Cyprianus Reitter, of Augsburg (Fig. 6). The movement, fitted with an enameled and engraved dial side, is set in a case fashioned from a single piece of rock crystal.

The above referred to inadequately reliable brake-spring arrangement was soon (already in the 16th century) replaced by a decided improvement—the fusee, provided at first with a gut cord and afterwards with a chain. As a matter of fact, the important invention of the fine spiral balance spring, as the best substitute for the hog's bristles, was first employed in the second half of the 17th century by Hooke and Huyghens.

With the beginning of the 17th century we already find makers' names in the clocks, whereas previous to that only stamped shop marks or guild stamps occurred. The interior ornamentation at this period became richer, the technical execution more finished. Of the five egg-watches of German origin of the 17th century, two have Oriental figures and characters. In the movement the automatic recording of the date, the day of the week and the phase of the moon was introduced. Fig. 7 shows one of these watches with its beautiful decoration of the plate. The art of engraving had now attained its highest perfection, and finds its most profuse and tasteful employment on almost all the watches in the second division of the collection. Here, too, we find the watch as a pectoral cross (Fig. 8), only in this instance executed completely in gilded brass. The maker was Giouan Battista Marcarone, of Milan. As another extraordinary form of watch we may refer to the reproduction of the tulip bud in silver (Figs. 9 and 9 a).

Soon the round, non-angular form of our modern watch began to make its appearance. Particularly notable in this division is the dainty little ladies' watch in double case (Fig. 10), made in 1640 by D. Rousseau, with an angel as hand or pointer, and already a curved crystal, also a similar one with beautifully executed miniature paintings on the outside and inside of the case.

The disturbance of the Thirty Years' War crippled also the German art of watchmaking. The succession fell to France and Holland, later to Switzerland and England.

The effort to ornament the movement itself is more conspicuous in the next following division, viz., that devoted to the period of Louis XIV. Especially it was the covering of the balance, known as the balance cock, that was distinguished as a work of art in perforated and engraved workmanship. The outer ornamentation is also frequently varied and displays the most artistic taste. The watch has again increased in size, more especially in rotundity. The peculiarity and perfection of the make of the hinge, in some watches of this period, is for us a lost art. After the spiral-shaped spring had found rapid introduction with the balance, further technical improvements were sought. Thus we find, in this division, two watches finished about 1700 and having the so-called "traveling time" or traveling



numerals. While the hour hand stood still, the dial plate, turning on its axis, passed it by. In Fig. 11 such a device, made in 1720 by Machael Wagner, of Breslau, is portrayed. On the small lower half of the dial of this watch are the pictures of the Emperor Charles VI. (1685 to 1740) and his mother, Queen Anna (1664 to 1714), worked in gold relief.

Very soon the hour hand alone was not regarded as sufficient, and in 1700 the minute hand was added to the watch. A saddle watch of King Charles XI. of Sweden, signed Coquai (Figs. 12 and 12 a), finished between 1670 and 1680, is probably the oldest small-sized timepiece in existence having a minute hand. Very peculiar in this specimen is the division of the hour into 48 minutes. A notable mechanical work of art is a gold watch made by Cabrier, London (Fig. 13). The reverse side shows Adam and Eve, with the serpent crawling slowly around them.

In the 18th century cases with embossed work were popular. As a rule, the *motif* for the decoration was an event in mythology. In the Pleissner collection there are several very well preserved specimens of this kind. Figs. 14 and 14 a reproduce one of these watches, on the outer case of which Hector's departure is portrayed. This watch is, at the same time, a characteristic example of frequently occurring deceptions. The back plate, which, with its beautiful silver balance cock, merits attention, bears the name "Graham, London." In this case the name of the old master, as in many instances of watches exported at this period from England to the Continent, is no more than an attractive advertisement. Probably this watch never saw Graham's workshop.

The fourth division contains watches from



Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Patents Pending in U. S. and Foreign Countries.



Watch worn as Chatelaine, showing it lifted to read the time

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL — The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

21 and 23 Maiden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View
Showing Watch Turned in Swivel Brooch

the period of Louis XV. In this case, too, the exterior and interior decoration is very rich. The case itself is flattened and reduced in size again. The spiral balance spring and the minute hand are already generally adopted. The vertical or verge escapement is still prevalent as the operating mechanism. A double-case repeating verge watch, made about 1720 by Joh. Külper, of Brieg-on-the-Oder, already has a striking train with rack impulsion. An excellent technical innovation this, which is generally ascribed to George Graham, but which we here have proof was known in Germany at the supposed time of its invention. While in this division we find chiefly the productions of France and England, the names of German makers also occur. Thus, one of the most charming specimens in this division comes from the master-hand of Jean Francois Poncet, of Dresden.

This excellent horological artist was manager of the Green Vault in Dresden, was ennobled in 1782 by the Emperor Joseph II., and has become known to wider circles through Kügelgens' "Youthful Reminiscences of an Old Man." The little gold watch, Fig. 15, shows on the lid before a fortress in royal blue enamel a group of peacocks. Another native of Dresden, Leuckert by name, made, about 1740, a lady's gold watch in a jasper case, with a large pendant of the same material (Fig. 16). A very tedious task in this specimen was doubtless the delicate execution of the decoration in jasper inlays in matt relief on a brightly polished ground. A watch, signed Kroplin, made after 1700, has a tortoise-shell outer case, with beautiful decoration, skilfully worked out in silver nails.

The dial (Fig. 17) presents an original arrangement, the figures VI. to VI. occupying only one-half of the silver dial, the hours of the day or night being distinguished by the appearance, in an aperture under the figures, of a picture of the sun or of the starry canopy with the moon. England is represented by a wonderful specimen, executed in gorgeous enamel colors and in excellent preservation, by Markwick Markam Borell, London. The watch (Fig. 18) was made in 1745, to order of a Turkish customer, and has two equally richly enameled outer cases.

Among the English masterpieces in this division may also be mentioned the superior embossed and chased works of Relias Seitham, London, 1710; Debaufre, London, about 1720, and an elegant enameled little watch by Richard Jones, London, about 1750. Switzerland is represented by Abraham Colomby, about 1745; France by Outin and Vauchez, about 1780.

A special characteristic of the period of origin of the watch is the bow—the so-called head. With the tastes of the times its form and style changed. In the earliest days of the watch a simple, massive, short-connected ring, we note the bow itself becoming smaller and more ornamental, also changing into a flattened or bowed form, while the connection of the bow, the neck, was made thicker and longer. Especially striking are the styles in division V., watches of the period of Louis XVI. The richly ornamented dial plate, so extensively used in the first third of the 18th century, during this period give place to the simple enameled dial. All the specimens display the charming ornamentation and fine decorative skill of the style of Louis XVI. Together with the most finished enamel work, sometimes translucent and often provided with pearl settings, we find the delicately worked "four-color" gold represented.

Pastoral scenes, floral wreaths, etc., were the principal decorative motives. It is exclusively French and Swiss art and skill that are represented in this division; among the makers' names we need only mention Bréguet, Le Roy, Vauchez and Caladon. A fine Geneva movement, with visible balance, represents especially the taste for automatons at this time prevalent. Before a revolving windmill and a running spring moving figures pass (Fig. 19). In England, about 1700, Tompion had invented the so-called "trough" escapement. It was the predecessor of the cylinder escapement, invented by George Graham in 1720, and which attained great importance in watchmaking. A gold ladies' watch, by Charles Le Roy, decorated with a rare enamel, was already equipped with a cylinder escapement.

The period distinguished as Empire (division VI.) made the watch much thinner. Even the head (bow) showed this peculiarity. With the progress of civilization the demand for greater precision in timepieces also made itself evident. As a result, towards the end of the 18th century the seconds were almost universally introdueed. Partly as a large hand, as "seconds from the center," partly as a small hand on its own dial, the recording of the seconds was almost everywhere introduced in watches during the Empire period. The ornamentation of the movement gradually disappeared; the improvement of the works and the introduction of accurate operating mechanism was the moving principle of the watchmaking art of this period. Julien Le Roy had materially improved the repeating mechanism. The employment of jeweled bearings, first tried by Debaufre in 1704, found general employment about 1800, coming from France. The joint invention of the chronometer escapement by Pierre Le Roy, F. and L. Berthoud, Arnold, Bréguet and Earnshaw imparted to watchmaking simultaneously a mighty progressive impulse.

The Englishman, Thomas Mudge, a pupil of Graham, assisted by the Saxon ambassador, Count Moritz von Brühl, perfected his detached lever escapement. Lépine constructed the toothed mainspring barrel (going barrel) that abolished the fusee and chain. A. L. Bréguet introduced the resonant spring (gong) in place of the bell in repeating watches. Swiss workshops turned out the first watches with the winding post or square at the back and a lid, giving access to the works, opening on this side. The production of the English, French and Swiss workshops still controls the markets of the world. The Empire watches also still showed the enamel ornamentation, frequently surrounded by strings of pearls or a rose border. Often the ornamentation included scenes of a sentimental character; for instance, in watches of the Pleissner collection of the Empire period we find a leave-taking from the nunnery, or Cupid bringing a message, etc. A very fine specimen by Ilbery, London (Fig. 20) represents the marine battle of Aboukir Bay, in partly translucent enamel work. This movement contains the then rare duplex escapement with compensation balance, constructed by the Frenchman Dutertre, in 1724, and improved by Pierre Le Roy.

Another enameled watch (Fig. 21) with a border of 400 pearls, with cylinder escapement and center seconds, has on the back a unique automaton work; scissors grinders are plying their trade by the side of a running stream. A large, very thin enamel watch (Fig. 22), made by Du Pont, Geneva, about 1800, is provided with the "virgule" escapement, constructed by Abbé Hautefeuille.

(To be continued.)

A Clock Case Made of Pennies.

A NOVELTY in clock making consists of a timepiece, whose case is made of English pennies. The coins, of which there are 96, all bear the date 1797, and were beaten out to almost double their original size and then riveted together, while the figures were made of small strips of copper, cemented on to the face.

The clock stands 14 inches high and is eight inches broad at the base. That "time is money" is an adage with which we all more or less agree, but this is a case in which the saying might be reversed and still remain true. The clock is owned by a resident of Laurel Bank, Ilkley, Yorkshire, England.

Horological Notes.

AN automatic electric time switch device, reeently described by *Popular Mechanics*, is a simple means for shutting off electric lights used for illuminating windows or signs. It is nothing more than a common alarm clock, attached by a chain and lever to a regulation electric switch. The alarm hand of the clock is set for the time desired, the lever on the switch is turned to indicate on or off, and the chain hanging from the end of the lever is fastened in the slot of the alarm key by a hook. The proprietor then leaves his place of business for the night, knowing the device will switch off the lights at the time set.

A unique watch is owned by a resident of Cincinnati, O. It is claimed that it measures less than one-quarter of an inch in diameter. The numbers on the dial are engraved in red so as to be more easily discernible. The timepiece was made by an American clockmaker.

A clock which is attracting a great deal of attention is now displayed in the store of Carter & Co., 304 King St., Wilmington, Del. The timepiece was constructed nearly a century ago by George Crow, who lived in Wilmington and was a maker of clocks at the corner of Spring Alley and Walnut St. The timepiece is of the old grandfather type and stands seven feet in height. The dial is of brass. There is also a dial which indicates the day of the month.

See issue of June 17 for next instalment of "A Catechism of the Lever Escapement," by T. J. Wilkinson.

VACHERON & CONSTANTIN

VACHERON & CONSTANTIN

Special Railroad Movements

To secure and hold the railroad trade there is no more attractive and permanently satisfactory line than the V. & C. Special Railroad Movements.

The watches in question have been in use for many years by a great many railroad men on all important lines in this country, and have shown a degree of accuracy and reliability which is unparalleled.



Many railroad watch inspectors have assured us that the rigid requirements of a railroad watch are met by the V. & C. to a degree which is beyond criticism, and which places the line in a class by itself.

You should have a representative showing of these railroad movements—17 to 21 jeweled, adjusted to heat, cold and position, and lever set—in order to get your share, and more than your share, of this most desirable class of business.

EDMOND E. ROBERT, Sole Agent

3 Maiden Lane, NEW YORK CITY

THE FINE ART OF DISPLAYING GOODS

NO ILLUSTRATION can do justice to the handsome Bronze Easel we give the Trade for displaying

WATCHES



Size 13¼ x 9¼ in. Made of steel richly bronzed, with wood back, and support. Brass hooks. Very impressive. Ask for it.

AMERICAN-SWISS WATCH CO.

1 MAIDEN LANE
NEW YORK

A.W.C.CO



C 305

The Wedding of the Arts

The fine Arts have for their object Beauty; while the domestic Arts, so called, aim at Utility.

Beauty is wedded to Utility in the Watch Cases of the A.W.C.CO Cases.

Sold by us directly to you.

American Watch Case Co.

9-11-13 Maiden Lane New York

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates

Send for Catalog of Information

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

PRACTICAL COURSE IN ADJUSTING

Published Price, $2.50.

Special Reduced Price, $1.50, Postpaid.

The Jewelers' Circular Pub. Co., 11 John St., N. Y.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

Pennsylvania Watch Cases

Trade **XXX** Mark



No. 1226.

A NEW ONE AND A GOOD ONE

Solid gold throughout. Made of three plates of gold, the outer plate of 14K gold being over one-third of the total thickness of the backs.

Made in the newest model, and the thinnest shapes for regular American movements of any case made in America, with equal weight stock.

Extra heavy weights. Average, 11, 20, 29 Dwt. in 0, 12, 16 size, and at about the price of "Some Makes of Gold Filled Cases."

Finish, color and styles of engraving equal to the most superb lines of 14K goods. Ask your jobber for them or send for prices and samples to

THE PENNSYLVANIA WATCH CASE CO.

YORK, PA.

Ball Watches

THE RAILROAD STANDARD

The Watch Inspector's Friend

WRITE TO-DAY FOR OUR DEALER'S PROPOSITION

Minneapolis, March 12, 1908.

Gentlemen:

Your 18 size "Official" No. 548110 arrived just in time to aid me with my watch inspection work, as my electric clock was out of commission for 23 days, during which time your watch varied only 4 seconds. Very respectfully,

L. L. WILLIAMSON.

Railway Watch Inspector
1717 E. Franklin Ave.

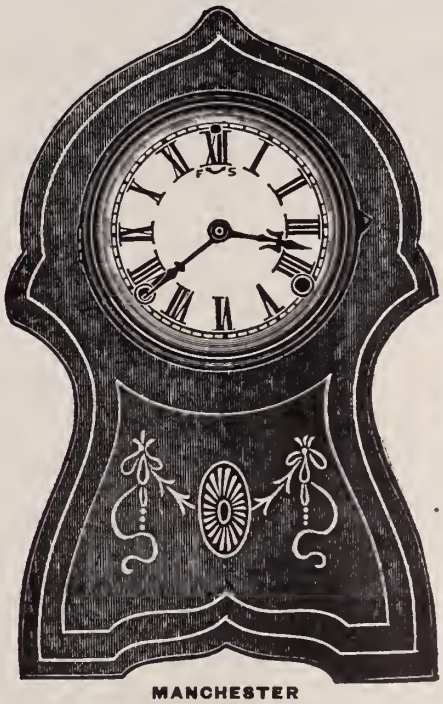


The Webb C. Ball Watch Co.

Ball Building, Cleveland — **Railway Exchange, Chicago**

Pacific Type Fast Express Engine for New York - Boston Service.





MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane



F. & F. J. SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

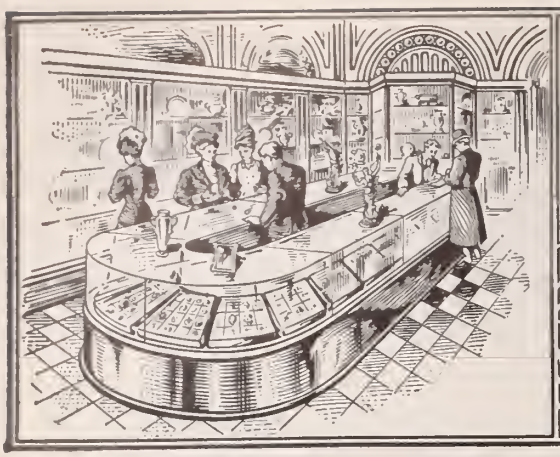
JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER
65 Nassau St., New York



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

The Cultivation of a Retentive Memory

A Desideratum in Successful Merchandizing

CAN you imagine anything so trying on the patience of your employer as to come into his office in the morning and find lying upon your desk the letter that he dictated the day before ordering some repairs for a broken machine? The order is now over 12 hours behind what it should be, and, instead of being in the manufacturer's mail, it is still unmailed. This forgetting may cause the idleness of many men, who cannot afford to be idle. Not only that, but your employer may have given his word and honor, and even a bond, to have a certain work completed in a given time; therefore, he can't afford a delay of even so little time as one hour.

He is at the office by 7.30, and about 8.15 you come in leisurely whistling some popular air that you heard at the show the night before. You spend about 15 more minutes looking in the glass, combing your hair and manicuring your nails. Then when you report for duty, no less than 30 minutes late, as usual, and your employer asks about the important letter, you say: "Did I forget to mail that?" so innocently he doesn't fire you as he ought. But, if you can read human nature, see that look of pity on his face. It is as plain as day, and says: "Poor fellow! Poor fellow! You are now well on your way to business failure." And what a pity, too, because all you need is the training of your memory to make your service of inestimable value, as no one in the city can do better work.

If you have been told a thing once, remember it.

I once knew a fellow who was so forgetful that when he went upstairs to dress for dinner he would forget what he was doing, finish undressing and go to bed. He has been known to put his foot up on a chair to tie his shoe lace, and put the other foot up, too, and stand there on the chair trying to think what he wanted to do up on the chair. This poor fellow has been known to stand for a half-hour on a corner waiting for a car and there was no car line within three blocks of that corner. And, the worst of it is, that he does this no less than twice a month.

Keep your ears open for just one day and see how many times you hear: "Oh, I forgot to mail that letter," "I forgot to see Mr. Collee," etc. You will hear it so many times you will no doubt lose the number.

What is this that one sees in the papers about "stop forgetting?" Can it be there is a cure for this dangerous disease? Most assuredly there is, and it is not a bad antidote, either, but just requires regular applications to the afflicted parts. It will take no small amount of patience and persistence, for, remember, it is of long standing. The fact is it runs in the family. Your mother and father were both forgetful, all four of your grandparents, too, so you can't expect to cure your malady in a day.

The first and, in fact, only remedy is to listen to what is being said, and to listen understandingly and absorbingly.

If you don't thoroughly understand what you hear, you cannot grasp it intelligently, and unless you have it clearly impressed upon your mind you never can hope to retain it long. If it is possible, ask more about it that you may thoroughly understand it. In most cases the informant will be elated to tell you again. In all probability he will over-explain each point this time in order to impress upon you how much he really does know. Try it and see for yourself.

If you would have a good, clear memory you should commit witticisms, poetry, orations and the like. You can't possibly do any better than to take some word that should be in your vocabulary and is not, learn the spelling, pronunciation and definition for the first lesson. In a few days you will be able not only to grasp, but to retain the spelling, pronunciation and definition of two words each day. This is soon followed by three and so on until it will surprise you how much you can remember. In a year your vocabulary would be greatly increased and thus prepare you for advancement in your work.

What does forgetting cost the people of the United States each year? No one can answer. Undoubtedly millions and millions of dollars.

You say: "Maybe so, but I never lost anything by forgetting." You have forgotten right there. I dare say you would be worth twice the salary you are getting if you never had forgotten anything. Did you ever go into your employer's office to take a letter and begin to look for your pencil, and after finding it discover that you haven't sharpened it? Did you never forget to make out reports, bills or statements at the proper time? If you never forgot anything about the office you will soon be near the top, if you are not now.

The "oh! I forgot" telegraph operator ruins brokers, manufacturers and business men very often, and he may ruin you or me. Suppose an "Oh I forgot" fails to operate the switches and one is left open under the wheels of the limited on which we are riding. You and I are hurled into the presence of our Maker through forgetfulness.

What does forgetfulness cost in time and human life? Can you answer? No. Time and life cannot be measured by any standard of value that we know, and they are man's most valuable assets.—*Business Monthly Magazine.*

Keeping Show Cases in Good Condition.

MANY dealers are frequently at a loss as to the best method of keeping their show cases in first-class condition, especially if their stores are located in a main thoroughfare, says a contemporary. The glass in the cases frequently becomes slightly cracked from heat or a sudden blow, and if not attended to the crack will spread until at least one pane of glass is ruined. To prevent a crack from spreading, scratch a line slightly beyond its extremities and at right angles to it, with a diamond or glass cutter, and the crack will in no case extend beyond the scratch.

For cleaning glass, a good method is as follows: Mix one ounce of whiting, one ounce of alcohol and one ounce of water of ammonia in a pint of water. Apply with a soft cloth, allow to dry and then wipe off. Cases should be set perfectly level on the floor, especially the new all-glass variety, which, if this is not done, are certain to warp. The legs of the case should be propped to the required height from the floor to insure their sitting true.

Where the wooden portions of the cases become scratched, the following formula will be found effective: Dissolve one ounce of white wax in a pint of pure turpentine. To dissolve the wax, place the vessel containing the turpentine over a burner and warm, and apply with a soft cloth. This will in every case greatly improve the surface. If these methods on the care of show cases are followed out they will likely repay owners for the care taken by retaining a much better appearance for a considerable time.

Storekeeping Department.

Watches Cleverly Displayed.

A UNIQUE display of Rockford watches was made recently by S. Jacobs & Co., 518-520 Nicollet Ave., Minneapolis, Minn. The display consisted of 250 watches, all in running order, displayed on a horseshoe six feet high and four feet across. Suspended from the center was a large watch-shaped board three feet high and two feet across, on which was displayed enough watches to cover the background. The watches were all kept running during the exhibition, and represented the entire line of Rockford in 0, 16 and 18 size. In the front part of the window were shown quantities of the different parts and materials which enter into the manufacture of the watches. The exhibition, which attracted a great deal of attention, was in charge of George G. Gubbins.

Three Points in Your Contracts.

READ your contracts carefully, with three ideas in mind, and remembering always that a defective contract in form or substance is far worse than none at all:

(1) See that it covers fully all the points you wish to have it cover, leaving nothing to verbal agreement or assumption. Verbal agreements are of difficult proof in the face of a written contract, and the law sometimes assumes most startling things where the terms of the agreement are not specific.

(2) See that it includes no point you do not intend having included. No matter how much the man you are dealing with is your personal friend, if he means to be honest with you he will not insist upon including something that might, if the contract passed into the hands of a third party, get you into trouble, and if he does not want to be honest with you there is no better time, no time so opportune as before the contract is signed, for resisting his encroachments.

(3) See that it is legal in all its forms. A contract partially fulfilled and then invalidated because of some irregularity in the midst of its terms is reasonably certain to work serious injustice to one party or the other, whether the error was due to intentional neglect on the part of either party or not. Before any of its terms are entered into it is evident that there is an equality of positions in the relationship of the two parties. After this equality has been disturbed by a commencement of the new obligations it is seldom, if ever, entirely restored until the contract is completed on both sides; hence any interruption is unjust to one or the other.

"Good Advice."

DO not join the Knockers' Club; and avoid all fellowship with the folks who are trying to wear the face off the clock.

Frequent meetings of department heads, and meetings of all the workers in any one department are good things. They dissolve much social ice. You can't afford to cut them out.

The One-Man Business.

By Xeno W. Putnam.

DON'T get the self-importance idea, to the extent of developing a commercial system the successful continuance of which depends upon you or any other single man. A really good bookkeeper always has his accounts in such a shape that another man as good as he could at any time take them up and carry them on without a break in the system. Likewise a really great business organizer always has the affairs of his institution in such a perfect condition that another man of equal capacity could step at once into his place and continue the business without a jar.

One of the biggest retailers of New York designates his splendidly arranged business system as his life insurance policy, wherein, in the event of his death, his place could be filled so perfectly by the man next lower down that the profits of the business would continue uninterrupted and the income to his family be as thoroughly assured.

Such a business means an organized system of responsibility, the various branches of which are inter-supporting, but so well balanced that the removal of any one would leave the equilibrium of the entire structure undisturbed.

What a contrast such a business presents to the loose-jointed and unstable structures that are made or broken by the fortunes of a single man. Yet the latter may, in his shortsightedness, be inclined to boast of his own importance, little realizing the lack of permanency and of system apparent in the business structure depending for its life entirely upon himself.

C. H. Wallace, who conducted the C. H. Wallace Jewelry & Optical Co., Washington, N. C., has sold out his business to R. Lee Stewart, Washington, who will continue it in that town. Mr. Wallace is now on a visit to Michigan, and in about five weeks will remove to Los Angeles, Cal.

Keep Up Steam.

THE difference between success and failure, between getting business and not getting business, is not always so much in the quality of the effort put forth as in the amount. In other words, the effort which gets business frequently differs from that which does not get business more in degree than it does in kind. Men who do things and are heard from accordingly seem to do their work a great deal like other men who never are heard from.

The difference is that they are a little more intense, they hold out a little longer, and when the other fellow stops, thinking that the case is hopeless, they make another big effort and win what they are seeking for.

It takes a lot of fuel and heat to bring water to the boiling point. It takes just about as much fuel and heat to raise the temperature of the water to 210 degrees Fahrenheit, but if you take away the fire when you have reached 210 degrees the water will never boil.

Moral: Add a little more fuel and keep the fire going.—*Leadership.*



AN ATTRACTIVE WINDOW DISPLAY OF WATCHES BY S. JACOBS & CO., MINNEAPOLIS, MINN.

Ideas and Schemes.

DISPLAYED recently in the show window in the store of G. W. Fairchild & Sons, Bridgeport, Conn., was a model of Commodore Bishop's steam yacht *Akela.* The model is the work of Capt. Wm. S. Green, master of the yacht, who carved it in his spare moments.

* * *

M. W. Bassett, Hartford, Conn., is distributing an attractively printed folder entitled "A Message Telling Thee of Jewelry Bargains." It is designed to call particular attention to Easter jewelry.

* * *

W. P. Harvey, 206 Sixth Ave., Des Moines, Ia., has adopted a new line of advertising by offering a special article at a special price each day.



Pedantic Advertising Too Stilted to Be Generally Effective

Forced and Strained Rhetorical Effects to Be Avoided

ADVERTISING goes straight for the appetites, desires and pride of man, and likewise to his wife and children. Sometimes it goes straight for their vanities, weaknesses or credulity, says *Printers' Ink.*

Therefore, it ought to be very human.

But it isn't always—not by a long shot.

Much of the advertising printed has a purely pedantic appeal. It lacks red blood in its text and horse sense in the way it is placed.

The best way to illustrate the difference between a really human advertising appeal, and one that smells of the lamp, is to tell the story of a canned plum pudding.

This was an especially fine canned food article, selling for a good price, made by a house that is almost the equivalent of Tiffany's in that industry. Sales through the regular channels of trade had been so large and constant for many years that the manufacturers thought a little general advertising for this pudding might make them larger. So an appropriation was made and plans considered.

Now, if this proposition had been laid before a pedantic advertising man, he would probably have reasoned about this way:

Here is a *de luxe* article. Only the bluestocking trade has ever bought it. The price is a trifle high for a food article—too high for Bridget O'Grady. So we must use either the 35-cent magazines going to the very best people, or the newspapers with a small, select, bookish following. We must talk to these bluestocking readers in the bluestocking language. We must be ornamental, dignified, unusual.

But this plum pudding account fell into the hands of an agent who had been a police reporter in his youth, and he reasoned it out in the light of a police reporter's knowledge of human nature, thus:

This has been a bluestocking article for years. Therefore, chances are, all the bluestockings know about it already, or at least their grocers carry it in stock. The price is high. But I can't see that this should put it out of the reach of Bridget O'Grady. It is true, Mrs. O'Grady cannot afford to eat this plum pudding every day. But the bluestockings don't eat it every day either—they couldn't digest it. It isn't an everyday article for any one, but an occasional luxury. Now, when Mrs. O'Grady has a guest she seldom stops at prices in setting her table. Nothing is too good to place before her company.

The hospitality of the poor is prodigal. They spend a good deal more, proportionate to income, than the millionaire who gives a monkey dinner. Therefore, it seems to me that this pudding ought to be advertised in papers like the New York *World* and Chicago *Daily News,* so that Mrs. O'Grady can hear about it and buy something new and luxurious for dessert when she entertains.

How shall I talk to her? The conventional way of the pedantic advertising agent would be to make things simple and easy for Mrs. O'Grady to understand, to set the ads. in the black type that is supposed to be the only sort that plain people can read—in a word, to *talk down.* But I don't believe Mrs. O'Grady need be talked down at all. I'm going to talk to her as though she belonged to the smart set. I'm going into the newspaper she reads every day, which is filled with wood-letter bargains, and talk to the bluestockings. Mrs. O'Grady has a legitimate human interest in the rich, as anybody may see in the articles that newspaper prints about the smart set. I'm going to put into Mrs. O'Grady's newspaper precisely the sort of dignified and unusual advertisements of this plum pudding that I should put into the Boston *Transcript* or New York *Post.*

Suppose she had never seen those papers, but got hold of a copy by chance. Likely enough the solid type articles wouldn't interest her. They'd make her head ache. She gets her news in headlines and diagrams, and isn't accustomed to purposes and problems. But she'd understand the *ads.* in those papers, and read 'em, too, and be interested in looking over the smart set's shoulder, and maybe try some of the things that the bluestockings eat. So I'm going into the New York *World* and Chicago *Daily News* with advertising that she will read, as it were, over other people's shoulders.

That was about the actual line of reasoning with this commodity.

Moreover, it was carried out along the line indicated, and has proved one of the most successful of food campaigns pro rata to the expenditure.

Pedantic advertising lacks red blood because the men who write and place it have chiefly a closet or office acquaintance with people. One trait invariably marks the man who doesn't "mix" with his kind; he is unable to understand people unless they are grouped into classes. He thinks of the well-to-do class, and talks to them in print like a snob. He has a pigeonhole in his brain where the folks who work for a living are all segregated, and when he talks to these he specifies wood type and patronizes them as though they were menials.

At one of the New York theatres a new "society" play was being rehearsed under the eyes of the manager and the playwright. Its scenes were laid at Newport and in upper Fifth Ave. The manager complained that the actors were not dignified and formal as society people should be.

"Make it true to life among the smart set," he insisted. "You there, Frothingham—when you come on, don't loll as if you were loafing in Third Ave. Have manner—tone—bearing—race. The smart set don't act in that way."

"I beg your pardon," interrupted the author of the play, "but that's just how the smart set *does* act. It lounges and lolls all over the shop. If you fancy that society is made up of Beau Brummels, you will be greatly disappointed."

Most advertisements with an appeal to the well-to-do are "staged" about as this manager wanted his play produced. The advertising man in his coop of an office, unmindful of the fact that a good many rich people are fools, writes copy on the assumption that a painful amount of intelligence goes with the possession of money. And he is forever fearful, in writing for the plain people, that he will talk over their heads. But as a matter of fact, when he goes over anybody's head at all, it is just as likely to be the head of a rich man as of a poor one.

Money is no indication of tastes, habits and education.

Some years ago Tiffany received an illiterate scrawl asking for a catalogue. The dignified advertising of this house is a fixture in the magazines, and a sumptuous catalogue is offered. The last costs so much per copy that discriminate distribution must be made. Inquirers are usually looked up for commercial rating when there is any doubt. This scrawled note was such an inquiry as Mike O'Grady might have written. On the mere surface appearance it would have been tossed into the waste-basket and ignored. Strictly a case of "nothing doing *there.*"

But they looked Mike O'Grady up in Dun's and found him rated at a million, and an "A" credit risk. Investigation showed that Mike had nearer 10 millions than one. So no time was lost in sending him the catalogue. He apparently knew how to make money, despite his penmanship. He may have been a plain living, hard-thinking citizen himself, but he had children and grandchildren, and knew how to make them Tiffany presents.

Another incident in the same house shows that no mere classification of people on paper will hold in everyday life. A jeweler once used a local paper in an aristocratic neighborhood on the assumption that an extremely *bong-tong* class of householders would thus be approached in their own homes. The number of inquiries received after a week or two far exceeded those from general magazine advertising. These letters were impeachable in form, and came on monogram stationery. It was thought that a new advertising medium of marvelous potency had been discovered. But, lo! when the inquirers were looked up it was found that most of them were valets, maids and butlers of those fine families! They read the local paper and answered the ads.

Retail Advertising Department.

Much of our present-day advertising overdoes classification. Sometimes the advertiser writes "classy" copy because he has set definite limits in his own mind as to who can afford to buy his goods, or who is poor and illiterate enough to be gulled by them. Again, the men who sell space have encouraged classifications as a talking point. Some strange distinction must be drawn between a 35-cent magazine and a 10-center, or between a three-cent daily paper and a penny dreadful.

Up to a certain point it is, perhaps, necessary to sort people into classes. Some communities in this country have so large a proportion of immigrants who cannot read English yet that in retail advertising it has been found best to trust to pictures of goods with a large black price. These two facts bring the immigrants to the store. But such sorting does not go far, even among immigrants. It is entirely a local affair, and accomplished by using the proper newspapers. When it comes to a general campaign in magazines, "class" distinctions are superfluous and offensive.

We undoubtedly carry classification too far. If the advertiser forgets classes and masses, and strikes a happy medium between the two, and keeps his attention centered on telling a plain story about goods, it is reasonably certain that readers will classify themselves. At best, classification is a guess at the reader's intelligence or income, and usually a poor guess at that.

Many a commodity is pitched either too high or too low in its advertising copy. Men's clothes are a good instance of the first. Chewing gum is an excellent instance of the other.

Most of the men's clothing advertising is aimed at the college trade. Strong emphasis is put on the fact that trade-marked lines are being worn at the colleges. Pictures of men in their clothes are almost invariably college scenes, and the fact that undergraduates wear them is advanced as the cardinal reason why everybody else should. But there are only about 200,000 students enrolled at the universities, colleges and professional schools of this country. Many men have a decided aversion to wearing what college boys wear, and prefer the more conservative clothes worn in business.

An appeal to business men would cover infinitely more ground. Likewise, chewing gum was once assumed to be the especial tid-bit of sections like the East Side of New York, and its advertising long followed the extremely elemental lines supposed to be essential in persuading the Mollies and Katies of shop and factory. But chewing gum is an excellent after-dinner confection, and has a distinct value as a hygienic mouth-cleanser. When the advertising copy was given a little more tone, and the manufacturers stopped guessing as to the intelligence of consumers, chewing gum was sold more widely.

Classification is always a guess in the wrong direction when the pedantic man makes it. He guesses that Bridget O'Grady is not in the market for a canned plum pudding, because the price is such that she cannot afford it. But if he knew Mrs. O'Grady in the flesh he would advertise his plum pudding to her just because she can't afford it, for that is a good reason why she should want it if it is properly set before her. This would be the guess of the man who "mixes," and when it comes to advertising he is the only man entitled to classify.

What Some Jewelers Say.

A DISABLED watch is no more than a piece of junk. It our business to repair disabled watches and make them keep time. Skilful work at most reasonable prices. D. E. Baker, Washington, Pa.

We Mount Diamonds—If your mounting has become worn and you desire something new and up to date, call on us. We will advise you what to do. Diamonds reset or remounted while you wait. A good assortment of mountings kept in stock. Don't send your mountings away to be mounted. We do the work here and you can get it promptly. T. H. Wynne, Griffin, Ga.

Wedding gift wares of unusual attractiveness are at our store awaiting your selection. Our Spring stock is unusually varied and complete, and offers an exceedingly wide range for you to choose from. There's Teko pottery, imported brass goods, Sheffield plate, coaster sets, etc., among the more unique lines, besides a wonderful showing of silverware, cut glass, etc. Suitable wedding gifts may be had from $1 upward. Edwards & LeBron, Chattanooga, Tenn.

Wedding and Commencement Invitations—We desire to suggest to those intending to send out invitations that the very finest engraved work at this store costs you no more than the ordinary kind usually does. If you are unable to come to the store, drop us a card and we will mail your our portfolio of samples, showing the latest and most fashionable effects, most approved forms. And the finest stationery to be had. Wm. C. Graves & Bro., Memphis, Tenn.

Gifts from our Second Floor—The range in prices and universal excellence of the wares shown in our art rooms demonstrate that it is not necessary to pay a large sum for articles of artistic merit. One may select here an interesting bit of Moorcroft or Ruskin pottery at a few dollars or pay into the hundreds for a piece of porcelain decorated by Sadler or Alcock, the renowned flower and figure painters of England. The same wide choice is presented in bronzes, plates and glass ware. Spaulding & Co., Chicago, Ill.

For weddings we have the finest collections in Maine, of rich wares intrinsically valuable and of high artistic excellence. Common and ordinary things are excluded. Some things in our shop are better than others, of course, but all are good. You are sure of good value for the money expended. Remember, also that the "Page Box Mark" imparts an added value to a gift. A. G. Page Co., Bath, Me.

Tired Eyes Need a Rest—If you can afford to drop your work for a month it is likely your eyes would regain their normal strength. But a cheaper way is to let us measure you for a pair of eyeglasses. Notice we said "measure" you? No other way to rightly do it. No need to quit work—even for an hour. Give us a few minutes of your time for examination, and we guarantee you perfect satisfaction. C. S. Barrett, Optician, with Emerick, Barrett & Co., Freeport, Ill.

Call and see our immense stock of jewelry, silverware, cut glass, optical goods and bric-a-brac, by far the largest, prettiest, best selected stock ever shown here. Our prices are right. We will save you money on every purchase. Lehmann Jewelry Co., La Grange, Ga.

Protect your watch from loss or damage by dropping from your pocket by having it attached to a firm, dependable, handsome chain. We have a splendid new line of chains, including many exclusive designs that strongly appeal to the admirers of style and superior quality in jewelry. They range in price from 25c. to $12. F. H. Sanders, Ottawa, Ill.

Let a diamond be your savings bank. If you are one of the many people who find it difficult to save money, we suggest an ideal plan which will make the saving of your surplus earnings both pleasant and profitable. These plans are open to any responsible person having a regular income. The possession of wealth is not at all necessary. We want the trade of the employe, as well as the employer. These plans permit your securing a diamond upon payment of one-fifth or more of the price of the stone, and the deferred balance can be settled for gradually in convenient monthly payments. All of our diamonds are marked in plain figures at the lowest net cash prices which we can afford to take for them. It would be manifestly unfair to the cash buyer to sell people on time as cheaply as we sell for cash. Therefore, instead of asking a little more than we will take for the stone, and then take off the discount for cash—which is a common rule—we reverse the practice that generally obtains. In other words, our goods are priced for cash, and when time is wanted, we charge a small advance covering the deferred balance, varying in amount to the time required. In ordinary instalment houses, the customers have no way of knowing just how much a premium over cash prices he pays. We tell you exactly what this difference is and our customers can choose for themselves which plan is better for their individual requirements. We have a very attractive souvenir diamond booklet, and it will pay you to read it. It is well illustrated, cash and time prices are quoted, exact weights and grades are given, and our various selling plans and protective agreements are fully described. Write for a copy of our 148-page catalogue and this booklet, "About Diamonds," No. 17.—Geo. T. Brodnax, Inc., Memphis, Tenn.

Mind Me and You Will Wear Diamonds—Diamonds greatly improve a person's appearance. Diamonds always retain the value. Diamonds always increase in price. Diamonds are always negotiable. I sell diamonds for cash or on easy payments. I. J. Lipsohn, Gloversville, N. Y.

An interesting article on "June Wedding Advertising" will be found in this department in the issue of May 13 last.

BEZEL GALLERY FOR CAMEO AND CORAL WORK

333 334 335 336 337

379 380 381

SAMPLES ON APPLICATION

N. Y. City Branch,
41-43 Maiden Lane

HERPERS BROS.,
NEWARK, N. J.

Janitschek Patent Process Stamping Dies

Nonpareil Metal Fo ces : : :

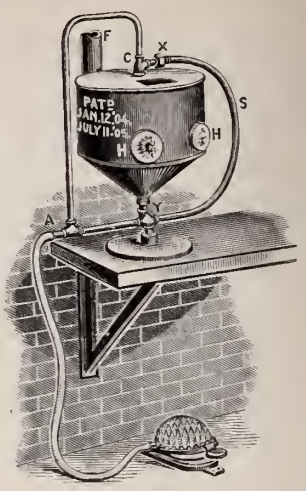
Iron Hubs for sinking Steel Dies : : :

Lost Wax Castings in Plaster

Castings for the Jewelry Trade.

THE HIGHEST degree of PERFECTION in Gold, Silver and Bronze CASTING may be obtained by the JANITSCHEK Patent Process EXCLUSIVELY. : : :

JANITSCHEK COMPANY, Inc.
33 UNION SQUARE : NEW YORK



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files, equal to the best imported; Gas Furnaces, for Melting, Annealing, etc., etc.; Positive Pressure Blowers.

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

We have the most approved Reducing Machines

Crees & Court
Die Sinkers
91 Sabin St.,
Talcott Bldg.,
PROVIDENCE, R. I.

DIES FOR
JEWELRY
SILVERWARE
Medals
Emblems
Brass Goods
Write us for a Selection of DESIGNS



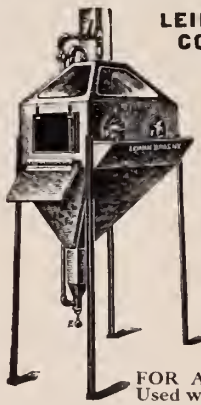
HERMAN KOHLBUSCH, Sr.,
ESTABLISHED 1859.
Manufacturer of Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom, 194 BROADWAY, NEW YORK.
Send for Price List. Tel. 370 Cortlandt.



CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.
L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier. Undercut Work, Statuary.
AUGUST GRIFFOUL 313 Halsey Street Newark, N. J.

PATENTS
obtained on inventions and designs. Trade marks, prints and labels registered.
R. W. BISHOP,
ATTORNEY-AT-LAW,
908 G Street N.W., Washington, D.C.

SEND YOUR SWEEPS to the
Cincinnati Gold & Silver Refining Co.
REFINERS, ASSAYERS AND SMELTERS
Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO
Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method



LEIMAN'S AUTOMATIC CONTINUOUS FEED
SAND BLAST
$15 AND UP Guaranteed
FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

PRESSURE BLOWERS $17 and UP
For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches
ENTIRE PLANTS LARGE OR SMALL EQUIPPED

LEIMAN BROS. 145 BRILL St. NEWARK, N. J.
39 CENTRE ST. NEW YORK MANUFACTURERS



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2150.—**Stripping Silver from Copper Wire.**—*We have a lot of copper wire that has a heavy deposit of silver on it. How may we recover the silver from the copper?* *S. & S.*

ANSWER:—The silver can be dissolved from the copper with the following solution: One gallon of sulphuric acid, and nitric acid one pound. Put the dip into a glazed earthen jar, then place it in another vessel containing hot water, being careful so that no water enters the acid. The copper wire with the silver is put in until the silver is dissolved. If the acid acts too slowly, then add a little more nitric acid.

QUESTION No. 2151.—**To Etch Alabaster.**—*What can I use to etch alabaster?* *T. E.*

ANSWER:—For etching alabaster, cover the object with a resist composed of white wax and oil of turpentine, thickened with finely powdered white lead. When the resist has set and the design has been drawn in it, etch with diluted hydrochloric acid.

QUESTION No. 2152.—**To Gild Enameled Jewelry.**—*Could you kindly give us a formula for gilding 14-karat enamel jewelry? We have had much trouble in getting a good Roman color without chipping the enamel. We learn there is no cyanide of potash used in this formula in getting the proper results, so we would deem it a great favor if you can aid us in this work.* *C. R. S.*

ANSWER:—A bright 14-karat gold solution which will produce a finish that does not require burnishing is made as follows: Take 10 pennyweights of gold and roll out as thin as possible, then heat gently to a red heat and allow to cool. Cut the gold into small pieces, place in a glass flask or evaporating dish, and pour in two ounces of muriatic acid. Then add slowly one ounce of nitric acid and place on a sand bath over a gentle heat; increase the heat a little after the dish is warmed. Do not use too much heat or it will drive off the acid before the gold is dissolved. If all the gold does not dissolve, add a little more acid in the same proportion as given above. When all is dissolved let remain on the warm sand bath until the acid is evaporated to the consistency of syrup and has a reddish brown color. Reduce the heat until the acid is all evaporated, leaving a brown deposit, which is chloride of gold. For a 14-karat solution this chloride is diluted with warmed distilled or rain water and is ready for the solution. For a Roman or fine gold solution the brown powder is diluted with warm distilled or rain water and filtered through two layers of filtering paper, which will allow all other metals that may have been in the gold to gather in the filtering paper. For the 14-karat solution, take the dissolved or chloride of gold, and add to it one gallon of distilled or clean rain water. In a little warm water dissolve about half a pound of cyanide of potassium and add this to the gold bath, a little at a time. Stir with a glass rod until the solution is colorless. Add 1½ ounces of carbonate of soda to the solution. Put 10 pennyweights of carbonate of copper in a bottle with a little water and a tablespoonful of ammonia; slowly add dissolved cyanide to the bottle and shake until the copper carbonate is dissolved and the solution becomes a straw color. The gold solution is now heated to about 130° F., a 14-karat anode is suspended in it, the current is turned on fairly strong, and the process of plating may be begun. The copper solution from the bottle is now added slowly. It should be closely watched and when the right shade is obtained no more copper is added and the solution is ready for use. If the solution works right a bright 14-karat deposit is obtained that does not require polishing. For a Roman or fine gold solution proceed as given above, by dissolving the gold and filtering; then add one gallon of distilled or rain water and dissolve enough cyanide until the solution becomes colorless, when the solution is ready for use. A fine or 24-karat anode should be used. The amount of current used has considerable effect upon the color. A weak current will produce a lighter shade and a stronger one a darker and redder shade. It is sometimes necessary to scratch-brush the articles several times during the operation, so as to obtain the right shade. For enameled jewelry the solutions should not be too hot, as that would have a tendency to loosen the enamel, but a warm solution can be used, and it may be necessary to make the solution a little richer in gold. Enameled jewelry should not be brought from a hot solution and rinsed in colid water, but should be rinsed in warmed water. Sudden changes will crack the enamel. This rule holds good for potashing and washing.

QUESTION No. 2153.—**Lacquer to Prevent Tarnishing.**—*Can you tell me what lacquer I could use in order to prevent tarnishing?* *C. R. L.*

ANSWER:—This lacquering can be done in two different ways—by the so-called cold and by the hot lacquering. By the first method a layer of lacquer is applied evenly over the articles with a camel's-hair brush, and then the articles are heated moderately over a stove or in an oven. This requires only two or three minutes, when the work will be finished. By the hot lacquering method the articles are first heated to about the heat of a flatiron, as used by the laundress. The lacquer is then quickly brushed over the work in this state, after which it is subjected to the oven for a minute or a little longer. It is essential to know exactly the amount of heat to be applied, which will be learned by experience from the effect produced. Lacquer for brass is composed of the following: Shellac and gum juniper, of each six parts; annato, one part; turmeric, eight parts; alcohol, six parts. Another lacquer is made by dissolving in half a gallon of alcohol one-quarter ounce of gamboge, three-quarters of an ounce of aloes and four ounces of fine shellac. A pale lacquer is made from two ounces of gum sandarach, half an ounce of gum elemi and two and a half ounces of shellac in half a gallon of methylated alcohol. Dissolve in a glass bottle, expose to a moderate heat for a day or two, shaking the bottle from time to time. Finally pour off the clear part and add one quart of alcohol to the sediment, which in turn is treated as the previous mixture.

QUESTION No. 2154.—**White Metal Plates.**—*Kindly inform me where I can get white metal plates—something that is reasonable in price. They are to be used as name plates, etc. Also tell me what is the best process for oxidizing them* *D. A. S.*

ANSWER:—White metal name plates can be furnished by manufacturers of silver-plated ware, who will make them to order. It is best to have the plates lightly silver-plated at the factory, the reason being that the oxidizing is done quicker and better than if applied directly to the white metal. The oxidizing can be done in a solution composed of: Water, one quart; liver of sulphur, six ounces; ammonia, one ounce. Put the liver of sulphur in the water; heat almost to the boiling point, then add the ammonia. Use the solution hot. Have the pieces perfectly clean, string on a wire and immerse in the solution until black. Rinse off in water and relieve the black by brushing over with wet pumice, which may be rubbed with the hands. If the pieces do not come out black, or if they look spotted, they are not clean enough and must be potashed to remove all the grease, then brushed with pumice and water, rinsed and oxidized. When the right shade is obtained the plates should be well lacquered.

QUESTION No. 2155.—**To Clean Household Silver.**—*Will you please let me know what is the best substance with which to clean silverware?* *R. L. C.*

ANSWER:—The best medium for cleaning household silver is carbonate of lime, *i.e.*, precipitated chalk, which can be purchased at a moderate price from any druggist. This is moistened with alcohol or water and applied to the silver until dry, when a jeweler's brush or cotton flannel will do the rest.

Roy R. Spencer, a well-known watchmaker, died recently in Friendship, N. Y., aged 30 years.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . . .

HAND BAGS

European Novelties

STATIONERY ARTICLES

¶ A choice collection of Articles is now on exhibition in our New York Salesroom, and being shown by our traveling representatives.

TRADE R MARK C. F. RUMPP & SONS Established 1850

Fine Leather Ware

PHILADELPHIA

NEW YORK SALESROOM, 683 and 685 Broadway (Cor. 3d St.)

CIGAR CASES

Importation Orders Solicited

PHOTOGRAPH FRAMES



Established 40 Years

Every essential quality of piano construction, tone, touch, scale, design, and beauty of finish is combined in the BRIGGS. It is absolutely and unequivocally a standard piano of the world.

Any SUCCESSFUL JEWELER can largely increase his profits by the sale of pianos, and many receive the greatest part of their incomes from selling the

"BRIGGS"

We would like to talk this over with reliable concerns in unoccupied territory.

BRIGGS PIANO CO., Boston



No. 164. FLORENCE.

Owanda Cut Glass Co.

Manufacturers of

Rich Cut Glass

Originators of New Designs

HONESDALE, PENNSYLVANIA

A complete line of our high-grade goods shown at our New York Office, 68 West Broadway.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.

688 Broadway

723 6th Ave.,

New York.

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-a-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Takatori Ware in the Metropolitan Museum of Art

AMONG the many interesting exhibits to be seen at the Metropolitan Museum of Art, 82d St. and Fifth Ave., New York, is a collection of Japanese Takatori ware, some representative pieces of which are shown in the photographs herewith reproduced. There are many forms of pottery with many marks recognized as Takatori ware, but little information, however, is at hand by which the ware can be classified. Typical Takatori ware is a most characteristic pottery. Its fine clay, rich brown glaze and delicious over-glaze readily distinguish it from other kinds of pottery. The tea jars made of this ware are particularly refined and delicate.



RINSING BOWL AND BOTTLE, TAKATORI WARE.

The history of the production of this ware goes back to the latter part of the 16th century, when two potters from Korea were brought to Chikuzen, and there erected an oven—in Takatori village. These potters were known as Hachizo and Shinkuro. They were afterward assisted by a skilful potter named Igarashi Jizayemon, who is said to have come to Chikuzen as a wanderer. It is supposed that Hachizo and his son journeyed to Kyoto and there came under the instructions of a great master of the tea ceremony named Kobori Enshu. By his suggestion the potters carried back with them either the veritable objects or the suggestions of the kind of pottery and forms of utensils most desirable for the tea ceremony, and it was thus that the early productions of Takatori took such high rank.

The first illustration shows a rinsing bowl and bottle belonging to the Moore collection, which was bequeathed to the Museum in 1891. The rinsing bowl dates back to 1780. It has a round base and within the bowl is a dragon in relief in turquoise green enamel, over pinkish buff. The bowl is about four inches high and about the same width across the top. The bottle is mottled brown with a rich glaze dripping from the neck, and shot with a rich green bronze color. The lower part of the bottle is finished in imitation of bamboo and is round and slightly grooved. The bottle stands about 12 inches high.



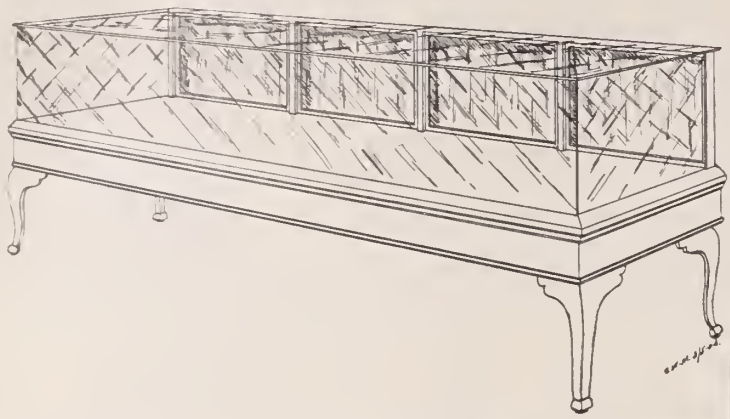
TEA JARS, PRESENTED BY THE LATE CHAS. STEWART SMITH.

The second illustration shows selections made from the collection of Charles Stewart Smith, which he presented the Museum in 1893. These articles are tea jars and all have most delicate glaze and rich color. The one at the left of the top row is of special interest, because of its having an almost blueish-like tinge. Another tea jar has a composite glaze. It is smooth and satiny, and at the top, where the glaze runs into a bluish gray, it is softer and duller.

In late years there have been produced large numbers of pieces of Takatori ware, among which may be found many mythological figures, which are especially made for imported trade.

The store of Victor Bogaert, Lexington, Ky., was entered, June 1, by burglars, who escaped with a half-dozen gold rings and several pairs of cuff buttons.

F. D. Day & Co., Duluth, Minn., have begun to build an addition of 60 feet to their establishment. The new structure will give the building a total depth of 140 feet. The interior will be entirely remodeled and equipped with mahogany furnishings. Many novel features will be added to the store, which will have a silver room, a Tiffany and crystal room, silver plated room, etc.



"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets,
Chicago, Ill.

Fans..



Suitable for
Graduation Gifts
A
SPECIALTY

Louis Steiner

520 and 522 BROADWAY
NEW YORK

LEMAIRE PARIS

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES
Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers
37 MAIDEN LANE, NEW YORK



All Genuine Glasses Bear This Mark
Large Variety in All the Latest Styles



Goods Well Bought Are Half Sold

The only way to do so is to buy your Jewelry Trays and Cases of the

CHICAGO PLUSH & LEATHER CASE CO.
H. B. HEMPE, Prop. and Manager
84-86-88 FRANKLIN STREET, CHICAGO, ILL.

ARTHUR MARSON
INC.
MAKERS OF
Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM
Manufacturers of the
SMALLEST SPRING RING
on the market for Neck Chains
SEND FOR SAMPLES
23 MARSHALL ST., NEWARK, N.J.

WM. BOLLES' SELF-FILLING NON-LEAKABLE FOUNTAIN PENS



SIMPLE—CLEAN—PRACTICAL
We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.
THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO

Roman Pottery at Montrose.

THE last lecture but one of the series which James Curle, W. S., F. S. A. Scot., is delivering on "The Excavation of the Roman Military Station at Newstead, Melrose," as the Rhind lectures in archæology, was given in the Queen's Hall, Edinburgh, on April 8. The particular subject of the lecture was the finds of pottery and other ware. The most interesting of the fragments from Newstead were those of the red Samian ware. The great bulk of the ware came from Gaul, where potteries sprang up in the first century. Most of the vessels were without decoration. At Newstead the early ditch lying beneath the clay rampart of the later occupation made it possible clearly to distinguish the early pottery from the later. The Samian ware of the early ditch was of first century type. It was thin, hard baked, with a bright glaze.

Some 12 different types of vessels—cups, patterns and bowls—were represented. In the later ditches and pits, the ware was coarser. Three types of decorated bowls were found in the early ditch—the carinated bowl, the bowl with more or less straight sides, and the hemispherical bowl. The patterns employed on these bowls, so far as they could be identified, indicated that the first occupation drew its supplies from the potteries of La Graufesenque, Bannassac or Montans. The output of these potteries was believed to belong almost entirely to the first century. They were supposed to have disappeared early in the second century.

Specimens of decorated ware of both periods from Newstead were illustrated. A piece of typical Rheinzabern ware, probably dating from the end of the occupation, was also shown. Many potters' names were met with stamped on the botom of dishes, and a number of names and other marks of possession scratched on the glaze. The study of pottery in Scotland appeared to be distinctly advanced by the Newstead results, as two distinct groups—one early, the other late—could be noted. Such early pottery as was found at Newstead did not appear to occur at Birrens, suggesting that the early advance which passed through Newstead had no parallel there. On the other hand, both early and later types occurred at Camelon. Further north it was interesting to note that the small quantity of pottery found at Inchtuthill belonged entirely to the early period.

The vessels of coarser ware found were also illustrated. It was more difficult in dealing with them to distinguish early from later types, though on the whole the pottery of the early period was the finer. Vessels of castor ware decorated with scenes from the chase came from the ditches of the later period; they were known to have been manufactured in Britain, but it was probable that the earliest types came from the Rhine. Of larger vessels many fragments were found, such as Mortaria, which were used no doubt for culinary purposes. That these were sometimes imported from abroad was shown by the stamp "FLVGVDV," also found in London, indicating that the vessel bearing the mark was made in Lyons. Great amphoræ were also common. That such vessels were carried from one part of the empire to another was illustrated from the occurrence of the same makers' stamps in southern Gaul, in Rome and on the Rhine. The occupants of the fort possessed glass vessels and window glass throughout the whole period of its occupation. No vessel was found entire, though a number of well-known types could be identified from the fragments.—*London Pottery Gazette.*

TRADE-MARK INFORMATION WANTED.

The following marks have been forwarded to THE CIRCULAR-WEEKLY for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.







Used on German Silver Purses.

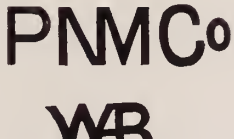


Used on Gun Metal Purses.











Used on Bracelets.

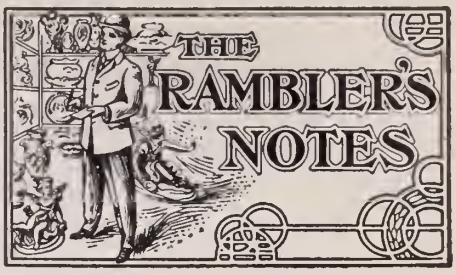


Used on Combs.





Used on Emblems.



RICH AND ENGRAVED GLASS

A MOST attractive line of cut and engraved glass ware is now on exhibition at the salesrooms of C. Dorflinger & Son, 36 Murray St., New York. Among the offerings is a three-piece compot set. The larger of the three compots is about 5½ inches high and has a rounded base decorated with star effect under-cutting. A dainty stem supports a body cut in star and spray designs. The smaller compots are cut in the same style. Engraved stem ware is shown in a number of glasses of various shapes and sizes, with leaf wreath decorative circlets about the body of the glasses. Jewelers who are interested in cut glass punch bowls will find a varied assortment shown by the same firm, among which is an attractive Colonial punch set. The bowl is of clear glass and is slightly flanged at the top with a scolloped and notched edge. The cups are in the same style. A dainty sherry set, which includes a holder and six delicate glasses, is shown in most attractive cuttings, as is a champagne set, showing a tall pitcher, finely cut, and six glasses.

*

NOVELTIES IN CHINA.

W. H. DUNN & CO., 54 Murray St., New York, have on exhibition at their salesrooms an attractive line of dainty articles sure to meet with the approval of jewelers handling a line of china. Small plates with gilded borders surrounding figures of men and women dressed in colored raiment are seen, together with a set of six small dishes and a larger receiver. The set makes an attractive berry set. The decorative effects include a conventional design as a border, within which are shown flowers and fruit in their natural colors. Other plates offered by the same house show portraits of beautiful women in colors.

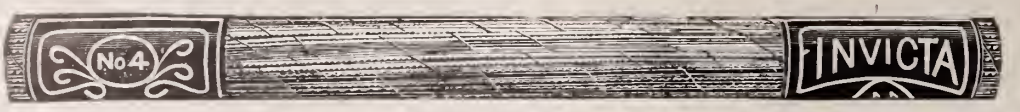
*

NEW DECORATIONS IN LIMOGES CHINA.

A NEW line of Limoges china now to be seen at the New York salesrooms of Charles Ahrenfeldt & Son, 50 Murray St., New York, has among other normal schemes in decoration scroll effects in a variety of patterns. This decoration is distinctive in the new line and is used to produce some very attractive designs. One plate is shown with panel work in green on the border of the plate and with raised gold in the centers of each panel. Plates in gold and white occupy a prominent place in the display. These plates having encrusted gold borders against the white china are distinctly attractive. Plates heavily incrusted in gold work are also shown, as are plates with hand painted roses in wreaths about the borders.

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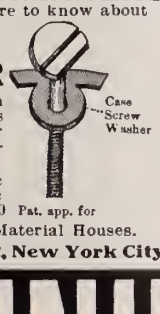
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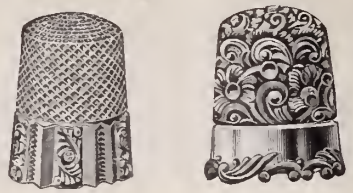
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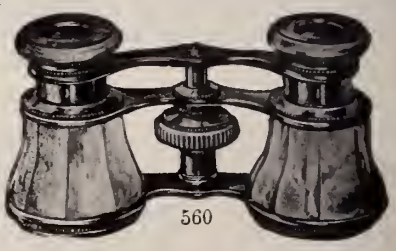
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40th Year. WEDNESDAY, JUNE 17, 1908. Vol. LVI., No. 20.



A Notable Automobile Race Trophy.

(*See Text on Page 37.*)

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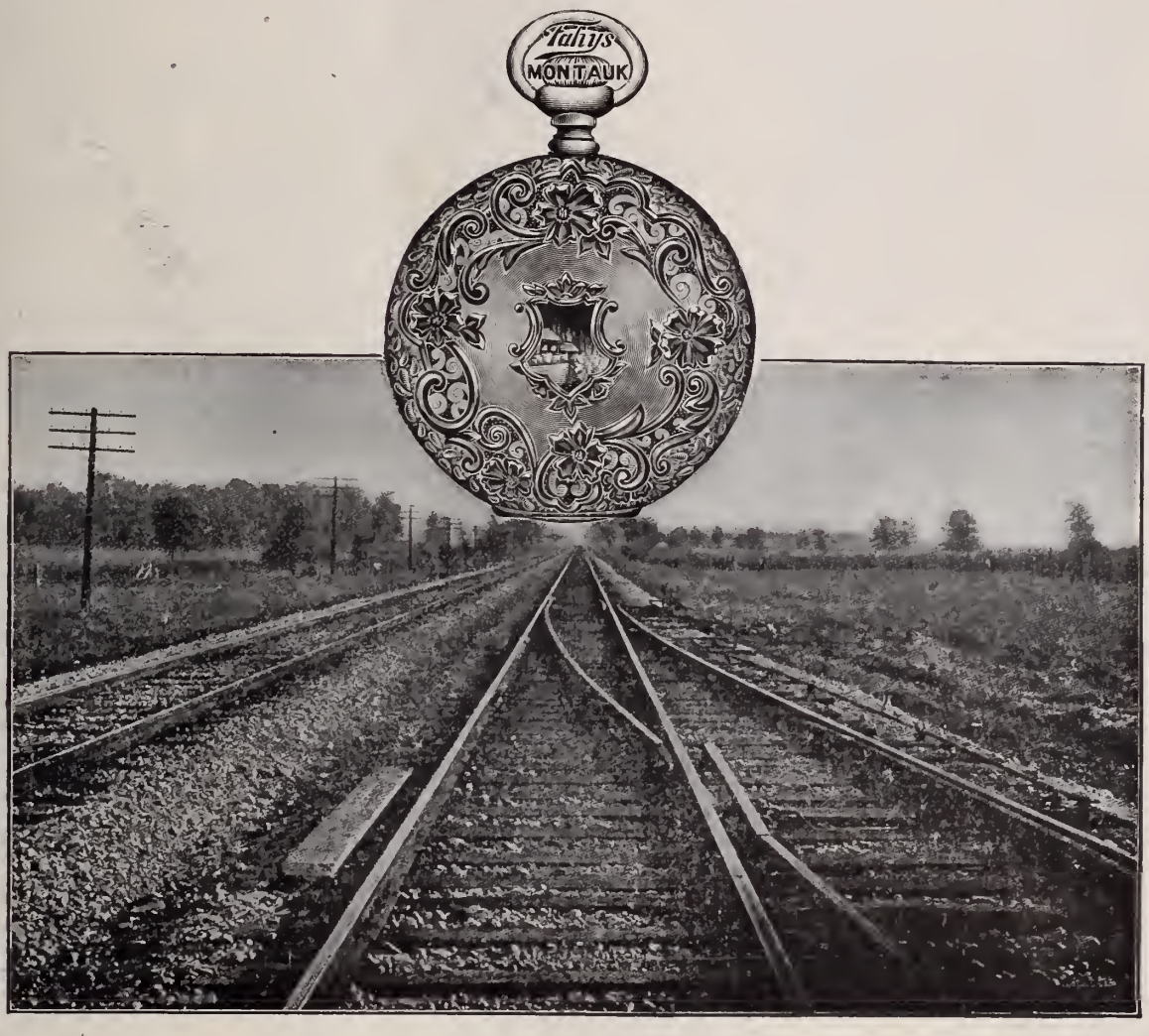
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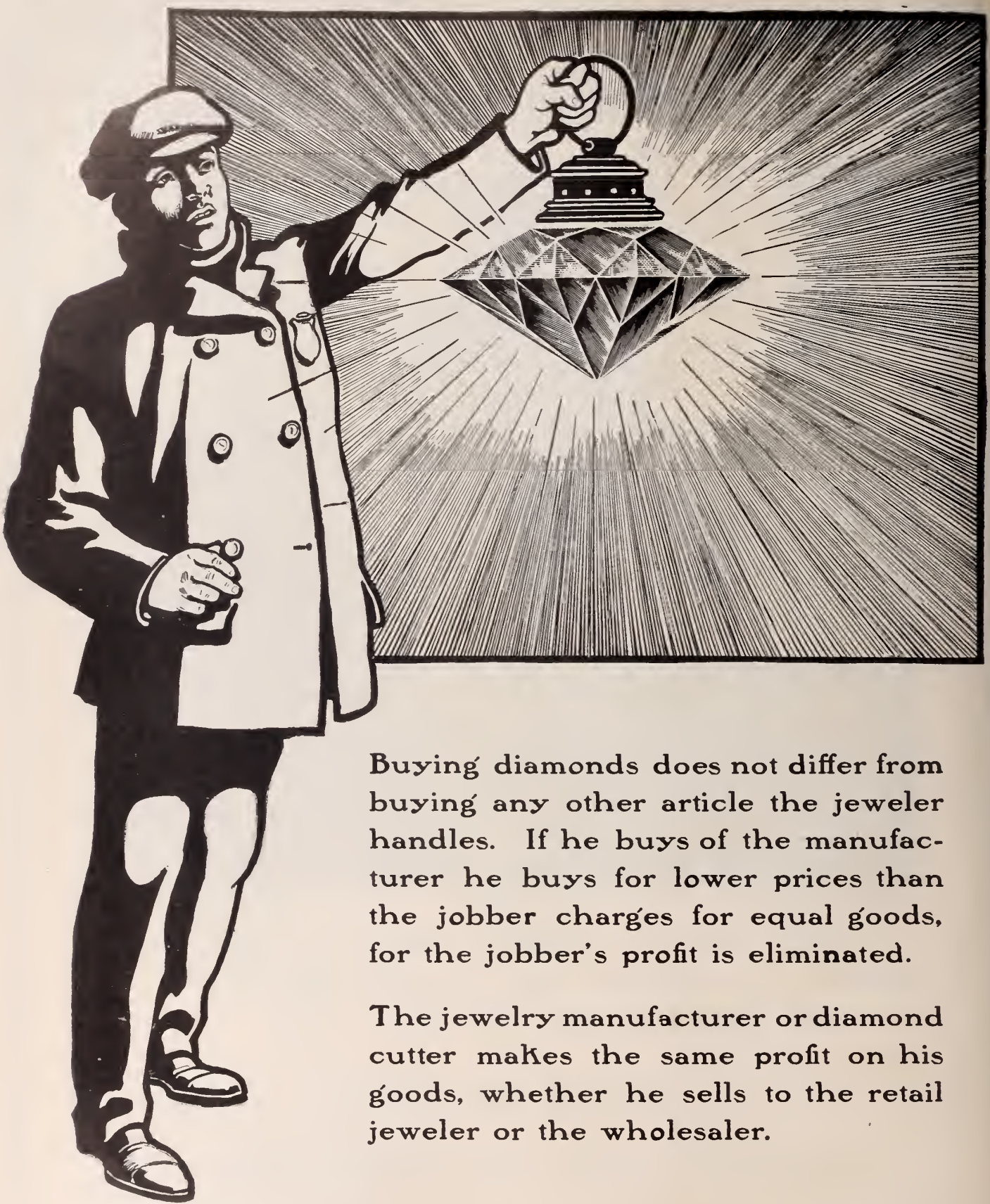
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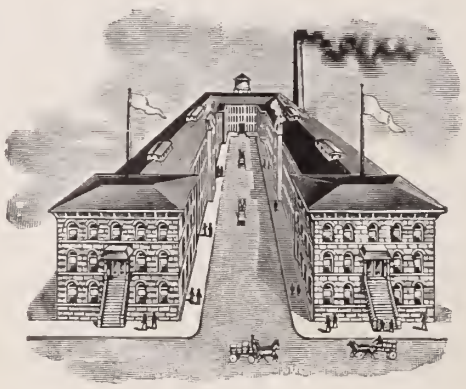
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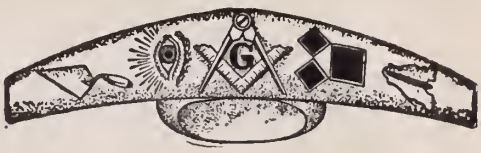
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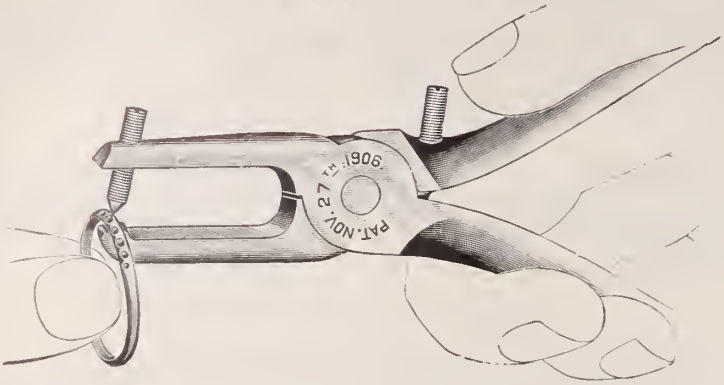
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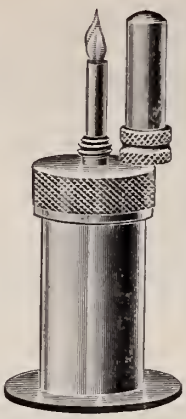
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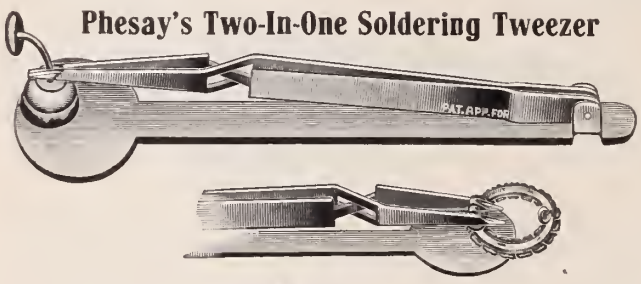
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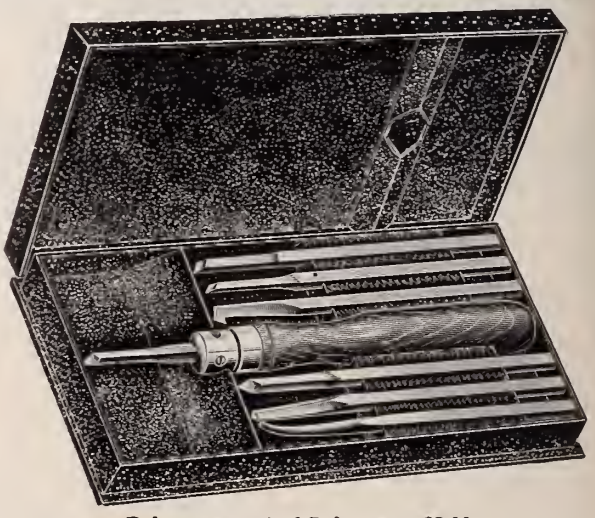


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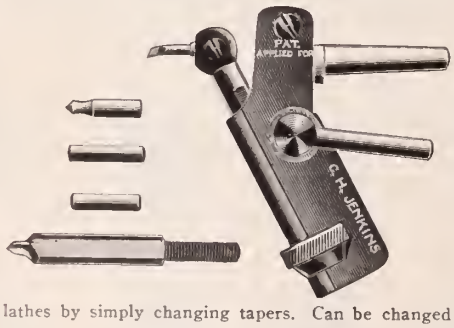
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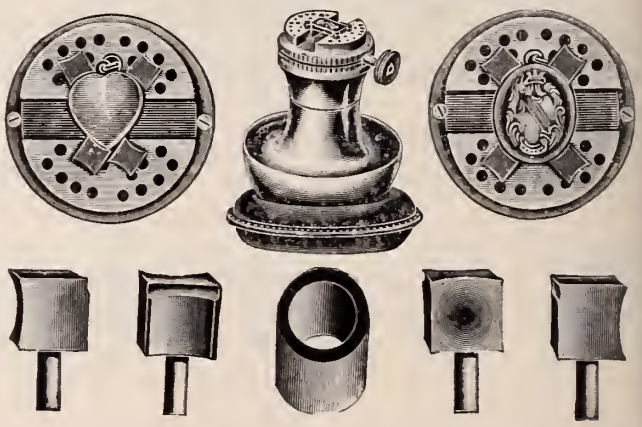
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OPEN FACE OR HUNTING

15 Jewels in Raised Gold Setting, Solid Nickel Movement, upper and lower center bearing bushed with anti-friction metal, Breguet hair-spring, sunk second, glass enameled dial, spade hands, fine Damask, and finely finished throughout. O. F. Pendant Setting.



"The 400"

HUNTING ONLY

17 Jewels, in Raised Gold Setting, Solid Nickel, Breguet hair-spring, micrometer regulator, sunk second dial, finely Damasked and elegantly finished throughout.

They hold the most enviable position in the American watch trade of all Ladies' Watches. In quality, finish and timing, size and general beauty, they ARE IN A CLASS BY THEMSELVES

The Dueber-Hampden Watch Works

CANTON, OHIO

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

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No. $\frac{7553}{180}$

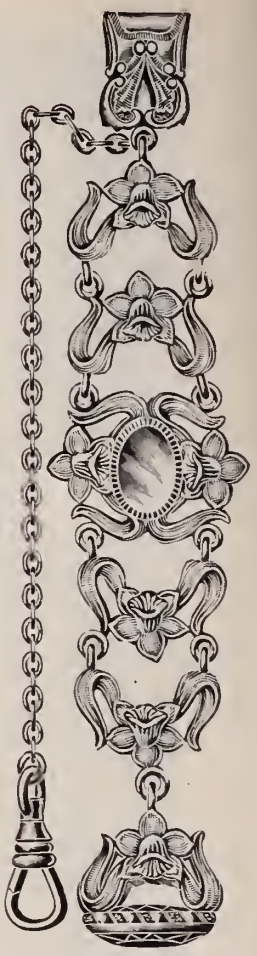


No. A 43



⅔ SIZE

No. L 51



No. $\frac{7628}{1025}$



No. M 13



No. M 49

BEST IN THE WORLD FOR THE MONEY

Desirable Patterns **F**ine Quality **B**est Sellers **C**arefully Made **O**ur Line Wins

The D. F. Briggs Company

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JUNE 17, 1908 Vol. VI. No. 4

Criticism is an excellent tonic. Administered conscientiously, and taken in good faith, it leads to betterment. At the beginning we criticised our designers and our workmen, but even while criticising, we worked with and aided them. To-day, their best efforts are their everyday efforts. They give all they know—put their whole strength of purpose into their work.

Our new PEARL AND DIAMOND COLLARETTE EFFECTS could only be created by a thoroughly harmonious and skilled organization such as ours. They will be unique; still we do not lose sight of the fact that commercialism and moderation in prices are essential.

When you visit our SIXTH ANNUAL EXHIBITION, to be held at our offices, from AUGUST 24th TO 29th, INCLUSIVE, you will see our thoughts fully expressed in every detail of all our productions. Our stock will be so comprehensive that one will see here all that the old or the new World produces, which merits a showing.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.


No. 2188.


No. 2406.


No. 2400.


No. 2154.

Veil Pins in Gold Filled and Sterling Silver


No. 2157.


No. 2178.


No. 2184.

Handy Pins in Gold Filled

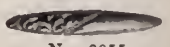

No. 8184.


No. 8183.


No. 8067.


No. 8074.


No. 8004.


No. 8055.


No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

Sternau Ash-Receivers

have the elegance demanded by the jewelry trade. Made in unique shapes and handsome finishes, they delight the smoker, hence their popularity.

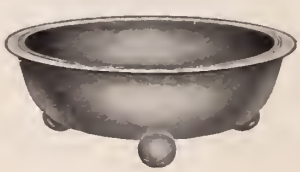
No. 880—Diameter 4⅛ in., made in Velvo, Old Brass or Silver-plate



Has two shutters forming an upper bowl into which the refuse is thrown. When the handle is turned the ashes or stub of cigar or cigarette fall to the bottom.

Send for illustrations and prices of many styles

No. 929—Diameter 3⅞ in. Made in Polished Brass.



With the parts nested.

Can be used for one, two, three or four persons, thus embracing economy as well as convenience.

No. 929
With the parts separated



S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

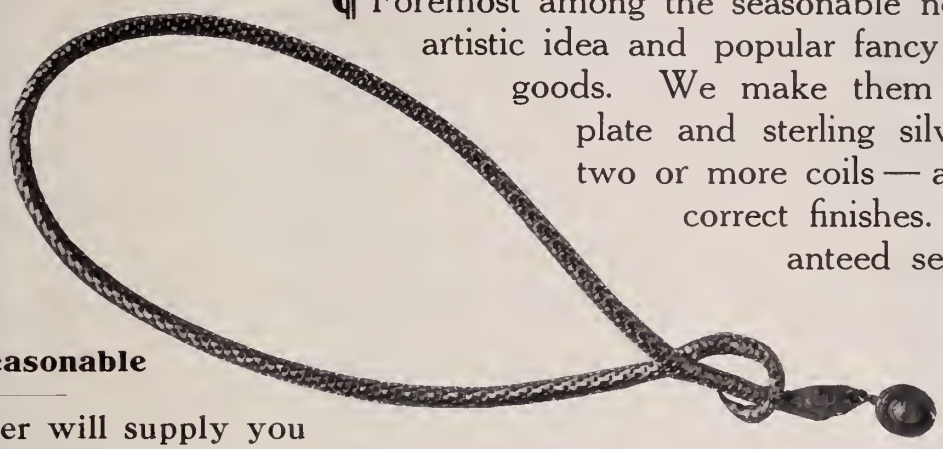
New York Showrooms
BROADWAY, COR. PARK PL.
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by WHITING & DAVIS

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.

BATES & BACON

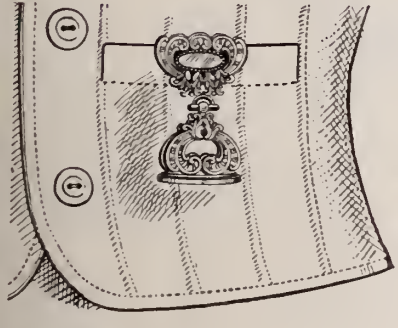
Attleboro, Massachusetts

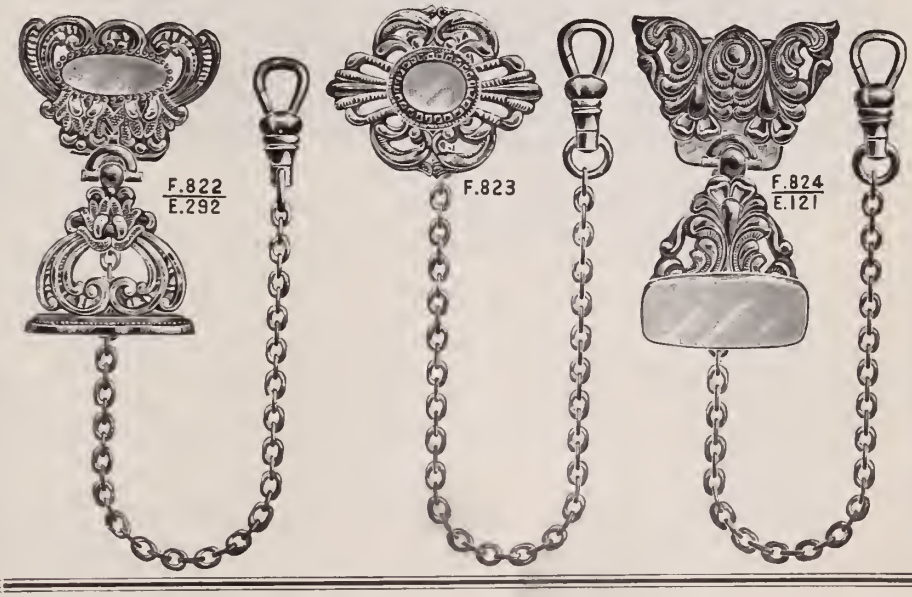
NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS, LOCKETS AND BRACELETS

SOMETHING NEW!

FOBETTES! For Gents' Vests or Trousers, Ladies' Belts







Silk Fobs *Vest and Guards*
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings *Crosses*
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS
ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY

Manufacturers of the Original Line of

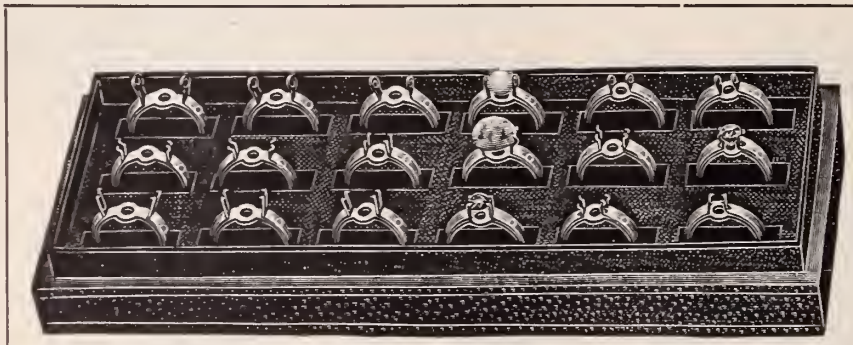
SOLID GOLD FRONTS

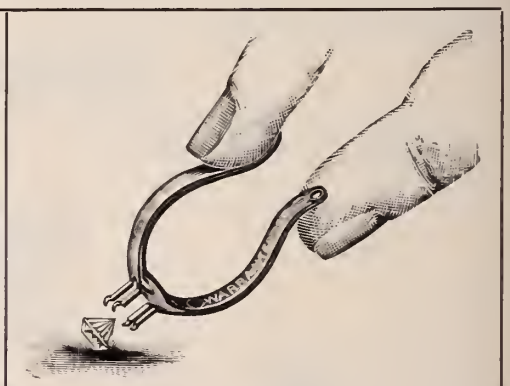
The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			**$6.00**
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

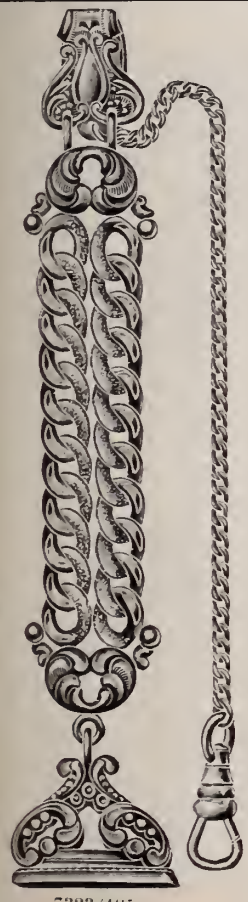
A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



7323/485

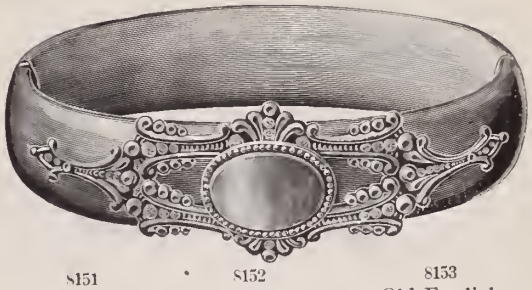
Why Do Some Succeed While Others Fail?

People start in business with the same advantages and the same opportunities, yet you are no doubt acquainted with many firms who have been in business for twenty to forty years, and yet they do not progress, but are shipping $40,000 to $50,000 a year while we have been in business eight years and are shipping ten times that amount.

¶ There is a reason. Things don't happen in this country without a reason. ¶ The man who is generally considered lucky is the man who leaves nothing to luck. ¶ We are live-minded, red-blooded men of business, with eyes, ears and brains open all the year around for new ways to make a dollar. Come in with us, we may help you.



7997 Polished | 7998 Roman | 7999 Old English | 8000 Rose



8151 Polished | 8152 Roman | 8153 Old English

FONTNEAU & COOK CO.

ATTLEBORO, MASS.

CHICAGO: 1203 HEYWORTH BLDG.

Frank W. Smith Co

The productions of this Company, whether Hollow Ware, Flat Ware or pieces of Special Design, are readily distinguished from the commonplace for reason of

Superior Workmanship, Individuality of Design, Excellent Finish

Qualities that appeal to all who appreciate the highest art of the Silversmith.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

TRADE MARK. 925 STERLING 1000

14 Kt. *Hand Made Rings* 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



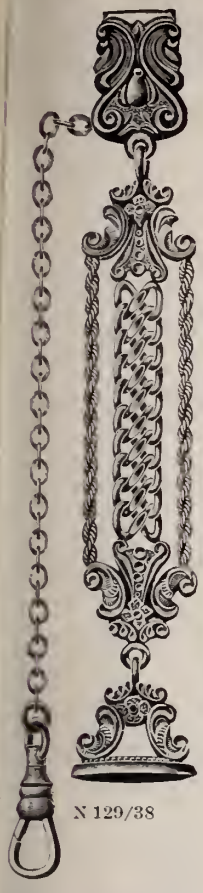
EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

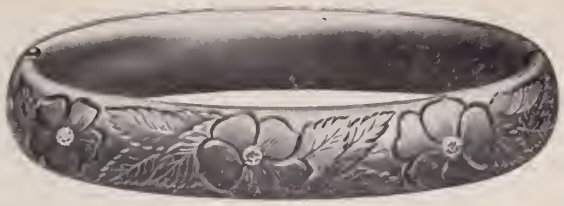
Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

AUSTIN & STONE INCORPORATED Attleboro, Mass.



N 129/38

OUR NEW FALL LINE is now being shown to the JOBBING TRADE.



B 5109.



B 5111.

We make the highest grade gold-filled novelties in Chains, Bracelets, La Vallieres and Friends.



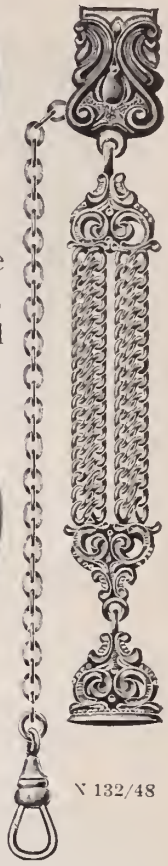
B 5106



IF FOR ANY REASON THIS CHAIN IS NOT SATISFACTORY TO THE PURCHASER, IT CAN BE RETURNED TO THE MAKER AND A NEW CHAIN WILL BE GIVEN IN EXCHANGE

AUSTIN & STONE, INC.
Attleboro, Mass.

If your jobber cannot supply you with the "IF FOR ANY REASON" line, write to us and we will put you in touch with a live jobber.



N 132/48

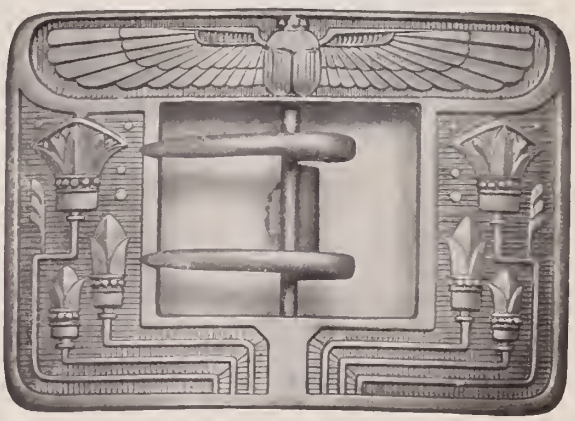


R. BLACKINTON & CO.

Established 1861 TRADE MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

We expect to occupy our new offices the last of June. Our Mr. J. R. Morss will be pleased to receive a call from his friends in the trade, and will be prepared to present our many new ideas for the coming season—which will be a large addition to our already popular line.



Here is another example from our leading line of Sterling Buckles and Belt Pins.



THE

"Merry Widow Earring"

is the latest addition to the list of attractive articles of feminine adornment, and one which is sure to be popular. We have them — as we always have everything that is in demand and up to date.

Earrings are becoming more stylish right along, and we carry a large line in screw, as well as pierceless. Write for selection.

Elk and Eagle Goods a Specialty

HENRY FREUND & BRO.

"Sellers of Sellers"

71 Nassau St., NEW YORK

Our Trade-Mark "The Rose," **stands for quality and excellence**



Mr. RETAILER:

There is but ONE line of Raised Gold Decorated Watch Cases in this country.

You may see COPIES, IMITATIONS and HONEST ATTEMPTS,

BUT

the Raised Gold ARTISTS in America to-day are employed on the products of the SOLIDARITY WATCH CASE CO.

This is a bold statement, but you won't hear it questioned.

Our 1908 line far surpasses anything we have ever shown, and at no advance in cost to you. Your jobber will send selection upon request.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open



Side View Closed



Order No. in 14-Kt. Gold 2117

Order No. in Sterling Silver 2043

Front View Closed



PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH
San Francisco Office
722 Shreve Bldg.

Factory and Main Office
NEWARK, N. J.

BRANCH
New York Office
1 Maiden Lane

GOLD BAGS FORM A DEPARTMENT

TRADE D MARK

A LINE so important as Gold Bags requires special facilities for adequate handling. Such facilities exist here, Gold Bags forming a Department. This affords volume, variety of styles and sizes, and economy, all of which benefit the trade. Prices, $40.00 to $800.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York

Factory: Newark, N. J. San Francisco: Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

TRADE MARK

DESIGNING
AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co.

14 Kt. Gold Jewelry

[23] Maiden Lane
[NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

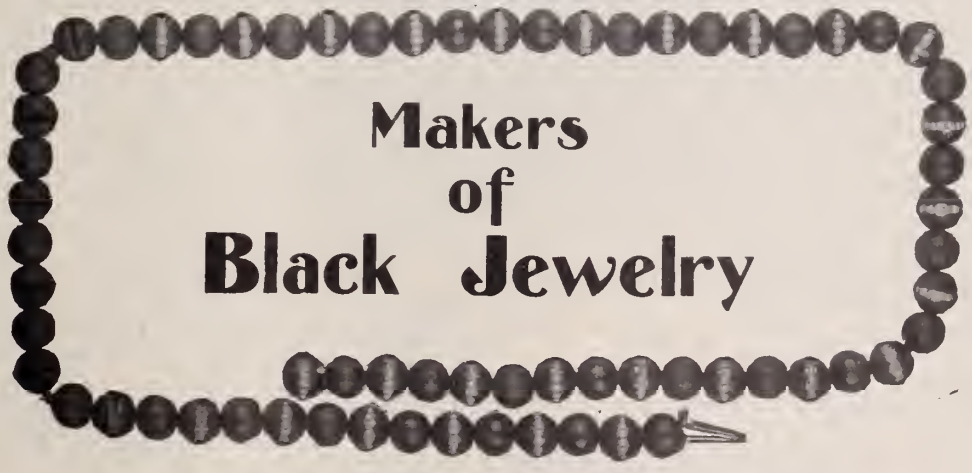
ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description

14 K TRADE-MARK.

Makers of Black Jewelry



14 K TRADE-MARK.

A. J. HEDGES & CO.

MAKERS OF 14 Kt. JEWELRY

14 JOHN STREET, NEW YORK

GREAT NEWS!

OUR FALL CATALOGUE IS READY



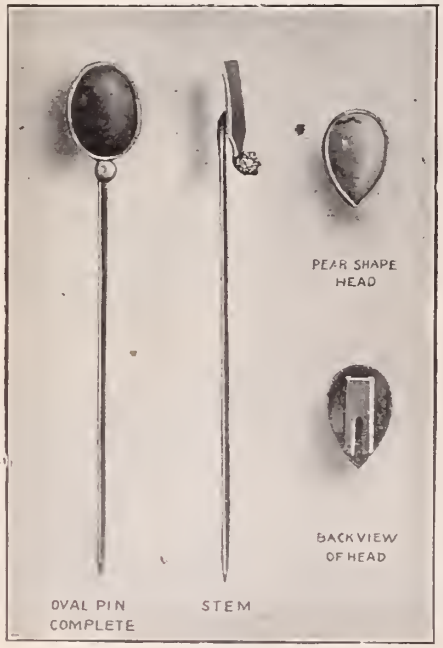
You will be interested in our NEW CATALOGUE proposition for the Fall. WRITE US FOR PARTICULARS.

Largest line of up-to-date snappy designs in 10K. Buttons, Lockets, Bracelets, Combs, Brooches, Scarf Pins, Fobs, etc., shown to the retail trade by any manufacturer.

The Keller Jewelry Mfg. Co.

64 Nassau St., New York

Factory: 251 N. J. R. R. Ave., Newark, N. J.



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

TRADE (R) MARK

The Locket House 51-53 Maiden Lane, New York

TRADE (S) MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

SOUVENIR NAPKIN RINGS

Three Shapes—Two Sizes





THERE'S INDIVIDUALITY about the Napkin Ring. Each person wants his own. It is fortunate if the article recalls interesting personal associations. The best souvenirs are those which embody most utility—which can be best introduced into daily life. These Napkin Rings are notable examples of this class.

Made in three popular shapes: circular, oval and three-sided. Two sizes, construction of hard metal, well plated, in Butler Silver Finish. Decidedly attractive and salable articles.

Supplied in any quantity at short notice for all principal points of interest. Special shields and designs to order.

PRICE: $2.00 PER DOZ.

K. & O. Co.

MFRS (K&O) OF

Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom 425 Broadway New York. N.Y.

Office & Factory 366-388 Butler St. Brooklyn. N.Y.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

ENOS RICHARDSON & CO.

23 Maiden Lane — New York, N. Y.

Trade-Mark

MANUFACTURERS OF

14 K. GOLD JEWELRY

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

I. N. LEVINSON, President — ESTABLISHED 1865 — H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins
Cigarette
Cases

S. COTTLE COMPANY,

31 East 17th Street. - - - - - NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW — CHAS. E. WESTCOTT

Makers of Fine Gold

BROOCHES



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUT ILLUSTRATES A FEW OF OUR HAND-ENGRAVED COMBS.

The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

WAGNER COMB MANUFACTURING COMPANY

Hartford Building
41 Union Square, New York



The Best in Locket Signet Rings.

The United States Patent Office Recognizes the Merit in the Invention.

Imitations and infringements will be prosecuted



CHARLES M. LEVY

Manufacturer of
Rings, Lockets and Buttons
90 William St. New York

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

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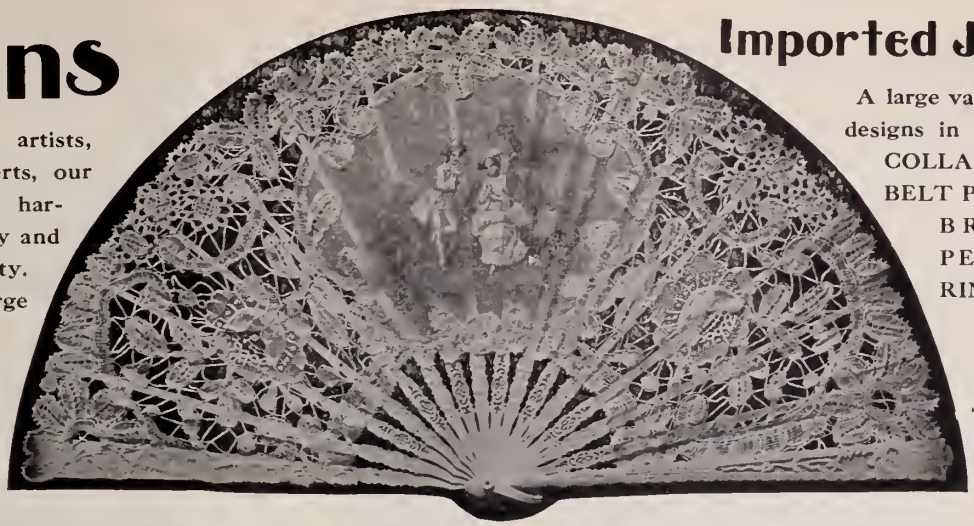
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¶ The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



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CARTER, HOWE & CO.
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The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

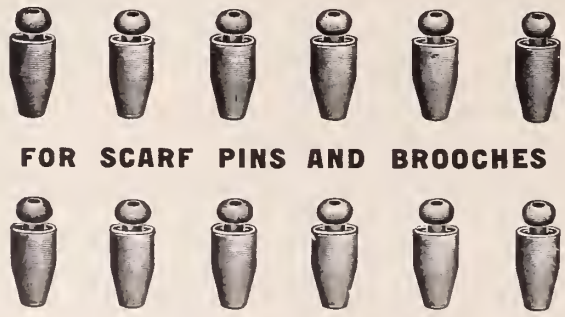
Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

CHARLES T. WITTSTEIN

ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.



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14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

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Pull the Ball

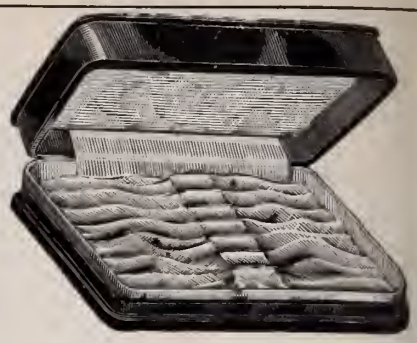
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ADVANTAGES:

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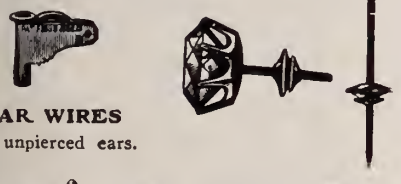
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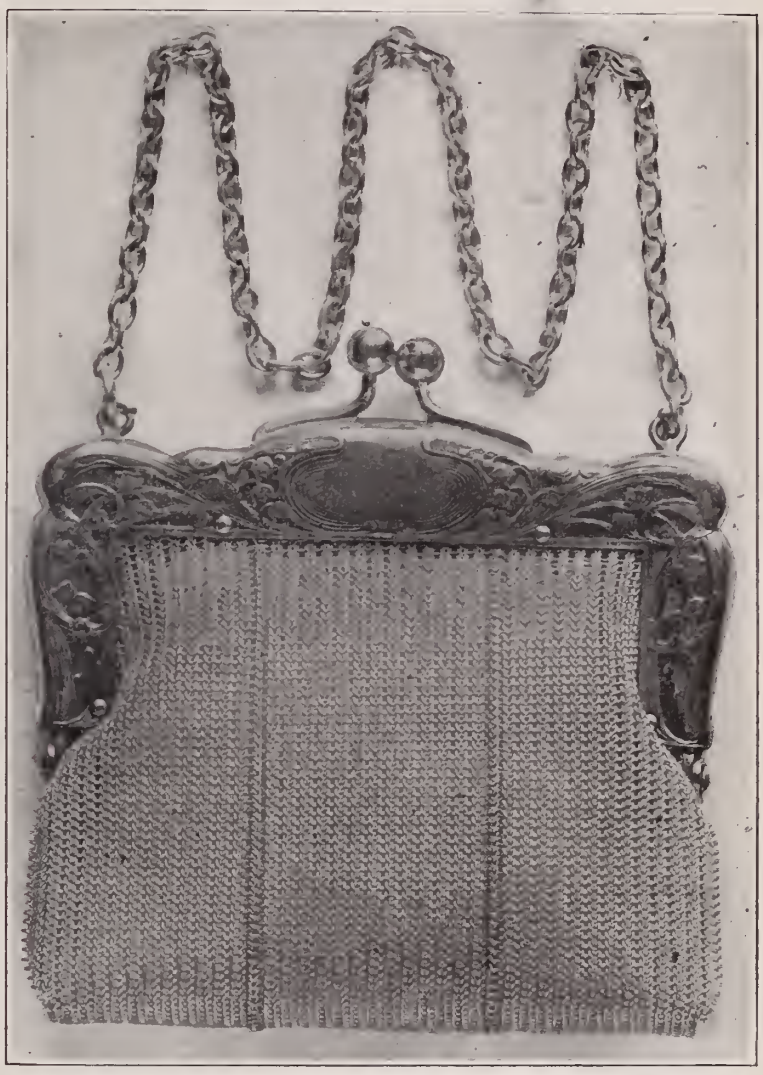
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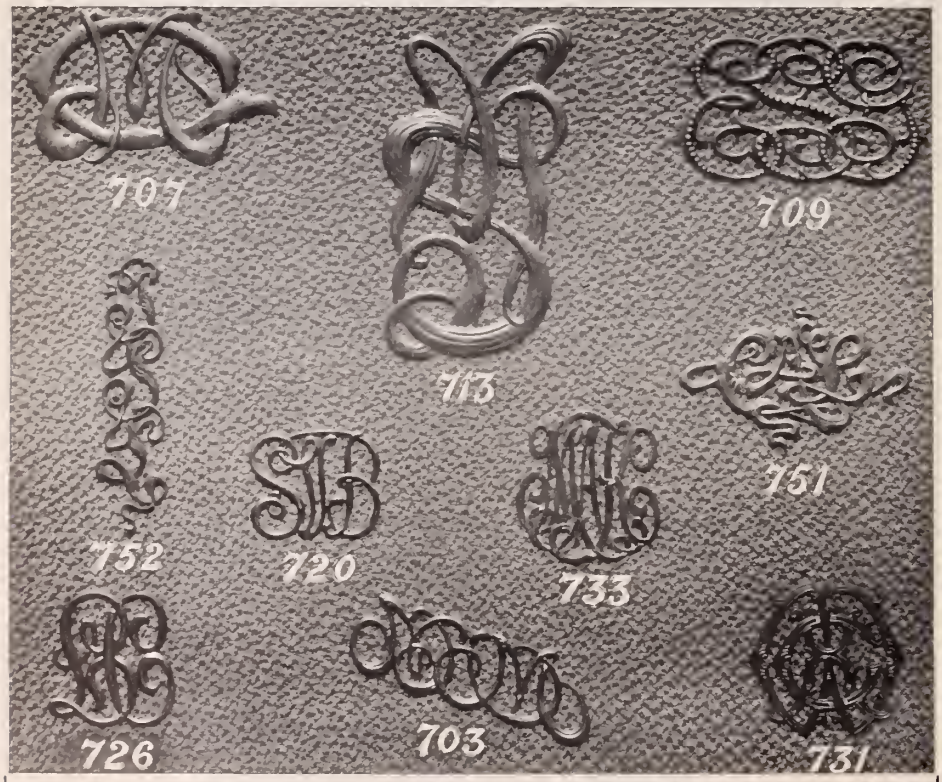
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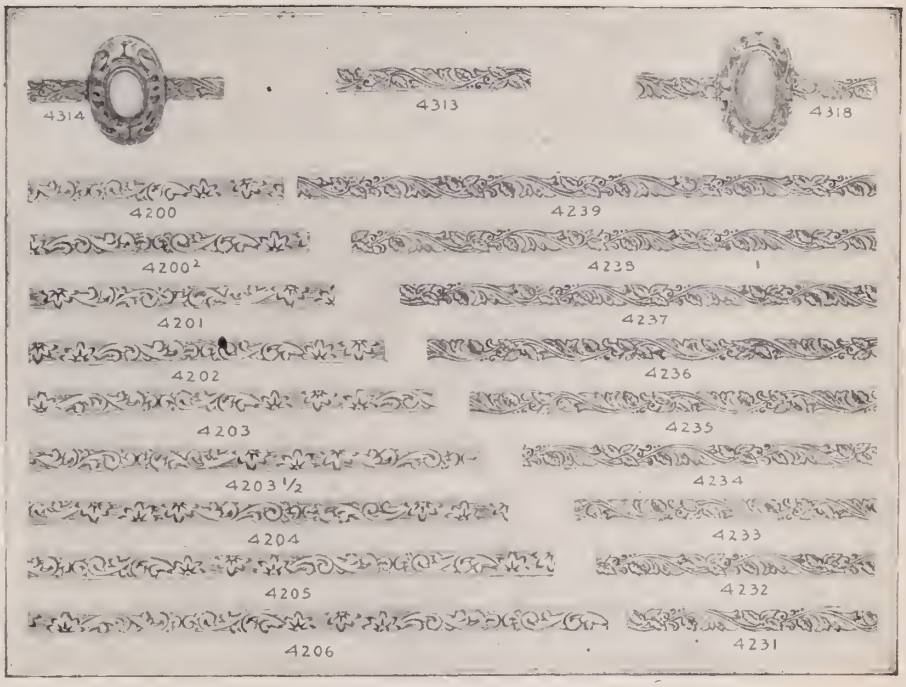
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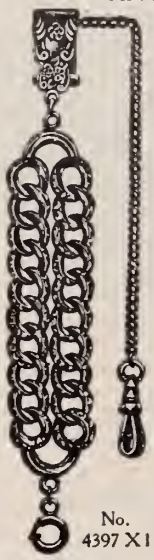
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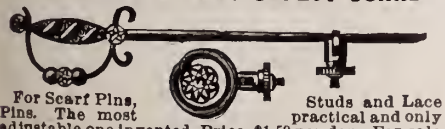
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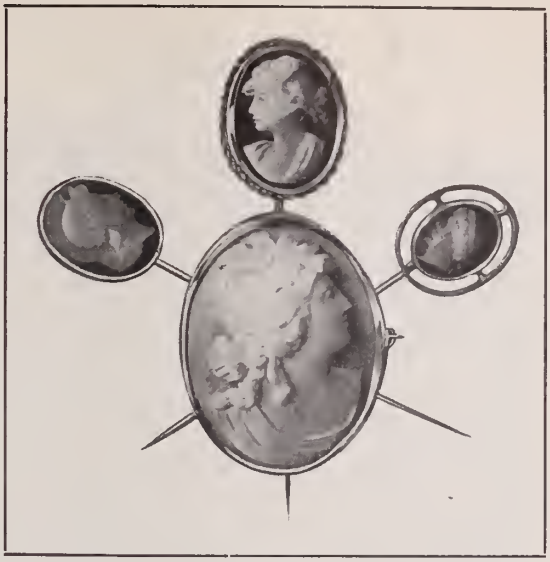
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Write to-day for our booklet showing the latest in Cameo Brooches and Scarf Pins. Except the penny for the postal, it is free for the asking.

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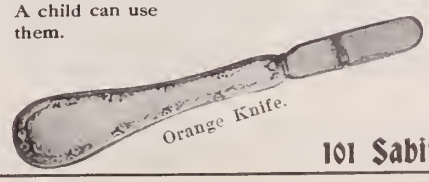
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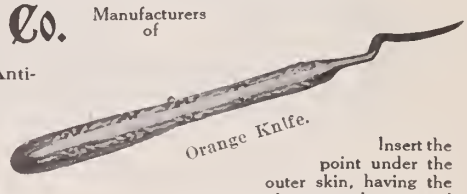
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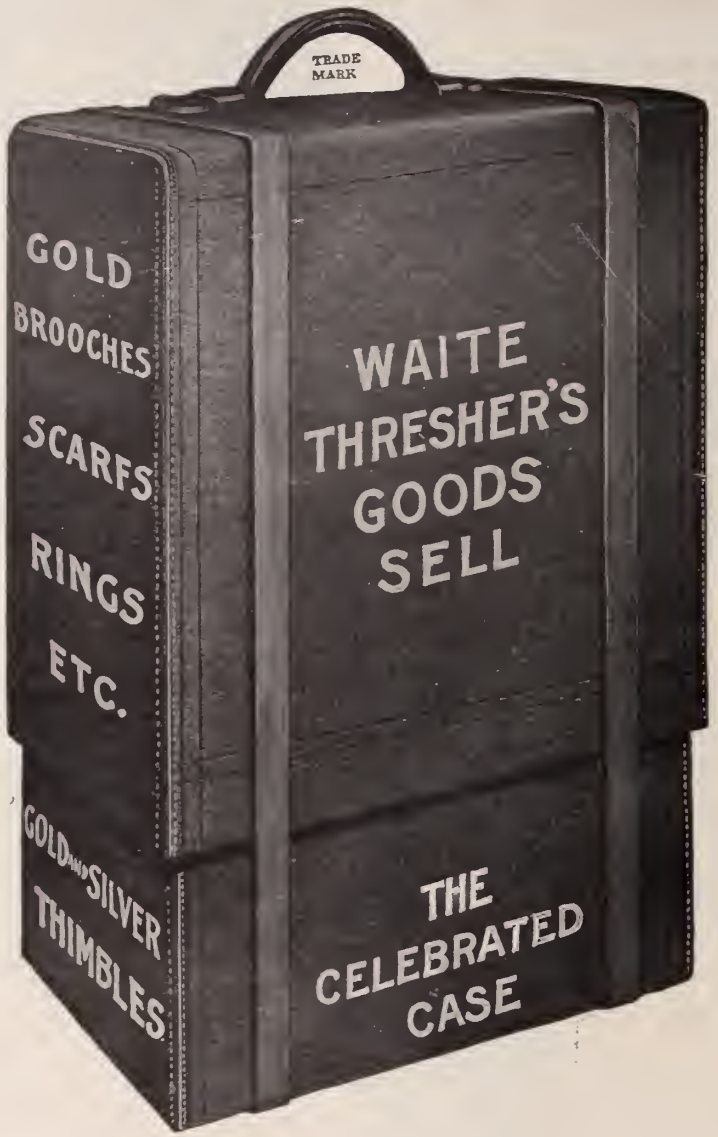




Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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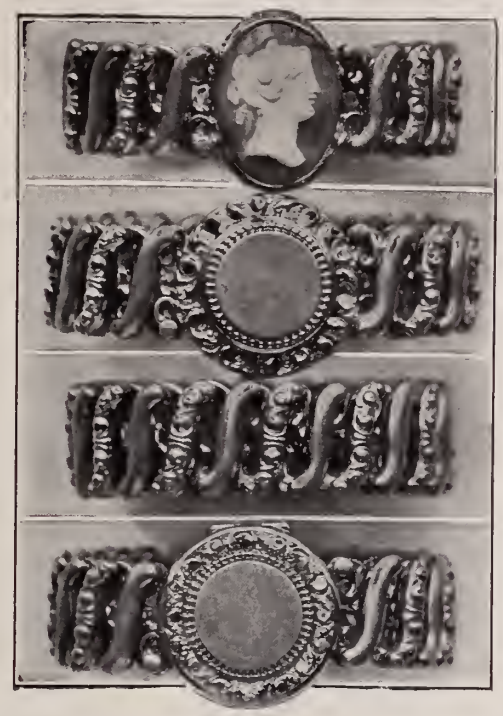


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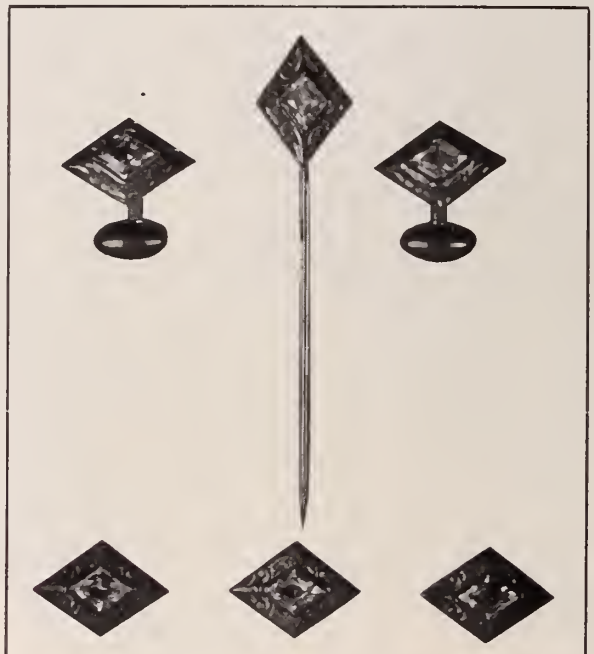
This can be truthfully said of the F. & B. New Fashion Collar Pin and Supporter. The lower pin and support are in one piece, the upper pin being movable, and the entire support is worn on the outside of the collar, thereby adding a dainty touch to the Ladies' neckwear, and at the same time doing away with uncomfortable inner support. With many unique designs we are now ready for the Spring Season's orders.



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" 3974, 2 " "
" 3980, 2¼ " "
Old English



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" 3997, 2¼ " "
Old English



BLOUSE SET 187 B—Old English. Set as ordered
No. 905, Scarf Pin. No. 912, Link Button. No. 217½, Studs.



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" 3993, 2 " "
" 3994, 2¼ " "
Rose Finish



FASHION PIN
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" 4017, 2 " "
" 4018, 2¼ " "
Old English. Set as ordered

FINE GOLD FILLED COLLAR PINS. PATENTS PENDING

The practice of keeping to one color scheme in Jewelry is becoming an established fashion. Our New Blouse Sets, made up of Studs, Link Buttons and a Scarf Pin, all set with stones of the same shade, make pretty ornaments for the Summer Gowns.

We have, besides, a handsome line of Lockets and Chains, Bracelets and Link Buttons, Veil and Scarf Pins, Hat Pins and Brooch Pins, as well as Neck Chains and Pendants.

Our Sterling Silver Goods afford a choice selection of Toilet and Manicure Pieces, Table Ware, Vases and Candle Holders, suitable for June Weddings and Graduating Gifts.

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JUNE 17, 1908. No. 20.

Salt Cellars.

By CHARLES A. BRASSLER.

SALT, as an accompaniment to food, is a necessity to the human race, and the use of it is older than civilization. Receptacles for this condiment were naturally among the first household dishes of the rich, and they were a no less indispensable accessory to the meals of the Egyptians, Assyrians, Greeks, and Romans than to the modern table. The ancients scattered salt over their sacrifices upon the household altars, taking it from the same vessel which held the supply for other uses, and the *salinum* was an object of veneration to the whole family. Even the people of the poorer classes took pride in owning a silver *salinum*, if their means would allow it. The salt cellar of the Greeks and Romans was probably a shallow dish with a foot, but it seems not to be absolutely identified among the household dishes which have been preserved.

The first accurate descriptions and pictures of salt cellars are from the period of the late Middle Ages, and existing specimens date back as far, perhaps, as the beginning of the 15th century. At that time, as now, there were large salt vessels for use in the kitchens, and smaller ones for the table. The former were made of wood, with a cover, and could be hung upon the wall. Frequently, they were carved. In the Cluny Museum is one of these, from the 15th century, which represents a clown's head, the cap forming the removable cover. The small salt dishes for the table were of wood, earthenware, glass, or metal. At the ordinary daily meals it was customary for each person to receive a piece of bread hollowed out and filled with salt.

Persons of wealth possessed costly salt dishes made of silver and gold, enamel, crystal, and semi-precious stones, in every conceivable form, and among them were masterpieces of the goldsmiths' art. In the inventory of the household possessions of the Duke of Anjou, 1368, 24 costly salt cellars were recorded. The City of Paris presented to Charles le Bel a large salt cellar in the form of a ship, the emblem of the city. Emperor Charles V. had a large collection of salt cellars, among them one, especially admired, of German workmanship, decorated with rubies and pearls. A clock was concealed in the foot, and on the cover was a little firearm of gold and enamel, so constructed that it could actually be fired. The salt cellar made by Benvenuto Cellini for Francis I., now in possession of the Austrian royal family, is celebrated, and has been made familiar in pictures. Such richly decorated salt cellars, in plastic forms, were placed in the center of the table as ornaments.

In the 17th century the monumental character, so to speak, of the salt cellar, began to disappear. The inventory of the household treasure of Louis XIV. describes 105 salt cellars, but the style now changes from large decorative table pieces to delicate little vessels for individual use. Granchez, Marie Antoinette's jeweler, brought into fashion charming little salt cellars of blue crystal in silver filigree holders.

There were recently sold at a prominent art sale three salt holders which showed the excellence of the work done from 1815 to 1845. One was of English make, about



SILVER GILT SALT CELLAR, XVII. CENTURY.

1820, in the form of a boat, made of the finest cut glass, the holder of silver, simply but beautifully shaped. Upon it appeared the lion, the emblem of London, a man's head, an anchor, and the initials M. B. T. The second one was made about the same time in Copenhagen. It was of cut glass and embossed silver. The third was from Berlin, about 1832. The foot and the shell-shaped dish, fire gilt, were embossed, the birds which made the decoration were each in two parts, soldered together.

The illustration appearing herewith shows a fine specimen from the collection of Prince Karl of Germany. It is of silver-gilt, square, with masks and scroll work, eight centimeters high, and was made some time during the 17th century.

W. W. Spaulding has purchased the business of Peter C. Peterson, Waverly, Kans.

The firm style of Samuel C. Evans & Son, Milford, Del., will hereafter be known as Evans & Sons.

A Notable Automobile Race Trophy.

THE Savannah Automobile Club Cup, which has been manufactured by the Whiting Mfg. Co., New York, for Theus & Co., Savannah, Ga., and of which an illustration appears on the cover of this week's issue of THE CIRCULAR-WEEKLY, is a noticeably important piece of presentation silverware. From a technical point of view it is a significant example of all that is best in modern silversmithing. Its design gives evidence in its suggestive symbolism of a very thoughtful recognition of the particular circumstances under which the challenge trophy is annually to be raced for. A markedly decorative value also has been imparted to the suggestions and ideas of S. E. Theus by the artists and craftsmen of the Whiting Co.

The City of Savannah is the home of the club presenting the cup—the leading seaport of the State of Georgia, whence are annually exported to the marts of both hemispheres many thousand bales of cotton. It is entirely fitting, therefore, that the very base of this Georgian trophy should consist of a conventional but artistic treatment of the cotton bales from which is derived so large a proportion of Savannah's wealth.

The body of the cup itself has afforded the designer an opportunity for an even wider range of suggestions. It was Gen. James Ogelthorpe who, early in the 18th century, conceived and executed the plan of founding an English colony between the Savannah and Altamaha rivers, to which was eventually given the name of Georgia, and so the stern visage of this former companion of the great Duke of Marlborough quite fittingly forms the decorative center of the ormentation of the body of the cup. This portrait and the frame which surrounds it are admirably modeled in relief.

Flanking the Ogelthorpe bust on either side are etched two contrasting scenes. The one shows the primitive method of transportation employed by the Creek Indians in the year 1783, when Ogelthorpe first landed at Savannah; the other represents a modern automobile speeding down a typical Georgian highway.

The minor details of ormentation are equally well thought out and considered. Branches of Palmetto, Live Oak, the latter picturesquely draped with the characteristic moss of the southern States, surround the relief portrait and the etched scenes. Bolls and leaves of the cotton plant, decoratively treated, mask the junction of the massive handles with the body of the cup.

The form of the magnificent vase-like cup, which is so appropriately decorated, is most effective; the proportions are excellent, and the lines majestic in their reticent simplicity. The cup is 21 inches high, or 26 inches, including the base, and 21 inches across the handles. It weighs 246 ounces.

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Thief Throws Pepper in New York Jeweler's Eyes and Escapes With Valuable Earrings.

Wednesday of last week, about 5 o'clock in the afternoon, a man called at the store of J. Underhill Kip, 175 Greenwich St., New York, and succeeded in getting away with a pair of screw earrings valued at $250, after throwing pepper in the jeweler's eyes. He was pursued, but escaped.

Mr. Kip said that the man had visited his place at least on three other occasions and had each time inspected the earrings. The last time he called he brought with him a ring containing a stone weighing about five-eighths of a carat in a tooth setting, which he represented as wishing to exchange in part payment for the earrings. Mr. Kip said he would allow him $50 on the ring and the earrings were placed before the prospective customer. While the jeweler's attention was slightly distracted the man seized the jewelry, and, throwing red pepper at the jeweler's face, made his escape. Mr. Kip followed him to the street, but soon gave up the chase.

The earrings contained two stones, one of which was a little larger than the other. The man is described as being about five feet, five inches in height, of stocky build and weighing about 130 pounds. When he visited the Greenwich St. store he was plainly dressed, and Mr. Kip said he did not look like a man who could afford to buy earrings of the value of those taken. The police were notified, but as yet have found no clue to the missing man.

Sale of Ivory at London Shows Lower Range of Prices.

WASHINGTON, D. C., June 13.—Consul-General Robert J. Wynne, in response to a request, makes the following report on the quarterly sale of ivory in London on April 30:

A total of 85½ tons of ivory was offered for sale, comprising 27 tons Zanzibar, Bombay, Mozambique and Siam, 7¼ tons Abyssinian, 32¾ tons Egyptian, 7½ tons West Coast African, one-half ton Lisbon, 10¼ tons "land carriage"; in addition there were offered for sale one-fourth ton sea-horse teeth, one-half ton boars' tusks, three-fourths ton rhinoceros horns and 7¼ tons waste ivory.

The feature of the sale was the preponderance of large and medium teeth from Bombay, Zanzibar, Egypt, etc., of which a good portion were of fine qualities. For these teeth the greatest depression was shown in the heaviest declines. Owing to the unusually heavy quantities catalogued—much in excess of requirements—a depressed tone prevailed throughout the sales.

During the sale considerable quantities were withdrawn. In all 37¼ tons were bought at the following prices: Zanzibar, Bombay, Mozambique and Siam, £40 to £72½ ($195.66 to $353) per hundredweight (112 pounds); Abyssinian, £42 to £71 ($204 to $346) per hundredweight; Egyptian, £35 to £70½ ($170 to $343) per hundredweight; West Coast African, £41 to £64½ ($200 to $314) per hundredweight; boars' tusks, 8d. (16 cents) per pound; sea-horse teeth, from 1s. to 1s. 9d. (24 cents to 42 cents) per pound; rhinoceros horns, 5s. 9d. to 15s. 6d. ($1.40 to $3.77) per pound.

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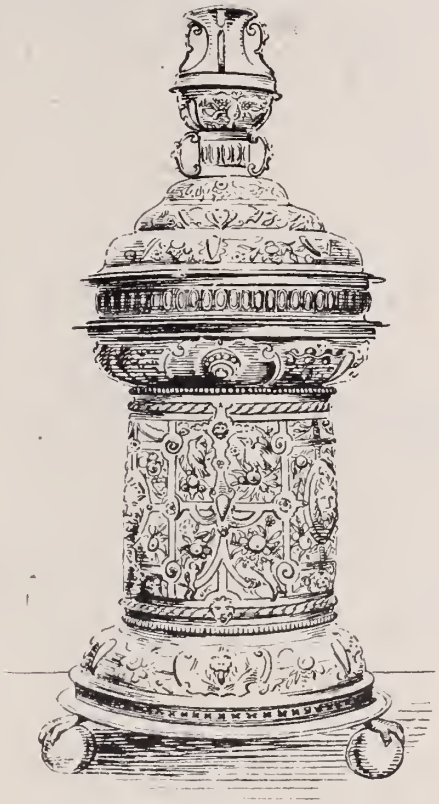
(*Continued from issue of May* 6.)

DURING the 16th century the practice was started in Germany of leaving the designing of gold and silver work to artists who were not craftsmen, and this has continued until the present day; the practice now being for one man to design a piece of work, another to do the smithing or "raising," another the fitting; if any ornamentation enters into the design it is handed on to another man, and so on, with the result that all individuality is practically destroyed. Among the more important of the designers may be mentioned Holbein, Dürer, Hopfer, Aldegrever and Altdorfer, and many of their original designs are still to be seen in the German and British museums. The engraving at this period in Germany reached a high standard of excellence, the heraldic work especially being very bold and quaint. One of the most famous of engravers at this time was Theodor de Bry, who, although a Belgian by birth, worked in Frankfort-on-the-Main. He, like the other so-called "small masters," confined himself to the working out of ornamental details, never carrying out a complete piece of work.

Before an apprentice was admitted as "master" by the Guild of Goldsmiths in Nuremberg, he had to make three pieces of work in proof of his ability. The most important of these was a lobed cup, the model for which was supplied by the Guild. Two of these so-called "masterpieces" are now in England—one in the British and the other in the Victoria and Albert Museum. They are similar to one another in general outline, differing only in details. The bowl of the cup in each case is based on the shape of the columbine flower, and is supported on a three-lobed foot with a stem carved with rams' heads, beautifully finished. That in the British Museum is often wrongly described as the "Cellini Cup."

Much of the secular plate made in Germany owes its origin to the custom that prevailed in the 16th and 17th centuries of presenting a cup at every local or domestic event of importance. During the 17th century many of the drinking cups were made in human or animal forms, the most important being the so-called *"Jungfrauenbecker"* (wager cups), in the form of an upright female figure holding a revolving cup above her head. When reversed, the figure itself formed the larger cup, and, both being filled, the gentleman had to drink the contents of the large cup and then turn the figure the right way up again and present the small cup to the lady without spilling any of the wine in the process.

The largest and most complete collection of German silverware of the Renaissance period now in existence is the treasure of Lüneberg, now preserved in the Kunstgewerbe Museum in Berlin. Although the largest still in existence of one town, it gives but a faint idea of the vast quantity of plate owned by the municipalities of the old German cities in the 16th and 17th centuries; the collection consists of 36 pieces, a small percentage only of the 255 pieces the old inventories show the town to have possessed in 1610. It is an interesting collection, as it shows the gradual transition from the Gothic to the Renaissance style.



STANDING SALT, SILVER GILT, 1586.

Most of the pieces were made for secular purposes in the 15th and 16th centuries.

The Green Vaults at Dresden also contain magnificent examples of German Renaissance work, including some of Wentzel Jamnitzer's and Dinglinger's best work. Germany has more secular plate of this period than any other country, owing to the extraordinary commercial prosperity and civic development which took place at that time, as a large proportion of the orders that the workshops received came from the various city corporations, or from persons desirous of making them gifts.

In England the "revival" made much more rapid progress in the artistic crafts than in achitecture. During the wars of the Roses, practically all plate and jewelry had been destroyed, and the crafts had sunk to a very low ebb; as regards church plate, much was destroyed at the time of the Reformation, and only a very few pieces of plate are now in existence earlier than the Tudor period. With the accession of Henry VIII., who was very wealthy, large sums were again spent by him and his court on plate and personal ornaments, and, following on the wars, a general revival took place. Holbein, who was a friend of John of Antwerp, working in London, designed much of the plate and jewelry during this reign; a design by him for a cup for Queen Jane Seymour is kept with a number of other designs for jewelry, etc., in the print room of the British Museum.

The marking of plate in Great Britain, already prescribed by statute in 1300, had become fully developed by the 16th century, when the date letter, the most important mark, which makes it possible to assign a piece of plate to a definite year, was in general use. Date letters are successions of alphabets, consisting of 20 letters, J, U or V, W, X, Y and Z being omitted; one letter being used in each year. The style of the letters vary, no two series of similar letters following consecutively, and discrimination has been rendered more sure by the enclosing of the letters of each alphabet in shields of distinctive shapes. An extensive knowledge is necessary for the identification of provincial plate, as provincial assay towns all have their separate marks and date letters.

To give some idea of the amount of plate possessed by the nobles and high dignitaries of the State at this period, it may be mentioned that Robert Amadal, the goldsmith of Cardinal Wolsey, in an inventory drawn up in 1518, enumerates, among other things, an image of Our Lady, 300 ounces; six candlesticks, made at Bruges, with leopards' heads and cardinals' hats, chased and gilt, 298 ounces; and of secular plate, 25 plates, 968 ounces; 22 dishes, 451 ounces, and three "chargeours," 197 ounces.

The reign of Elizabeth marked another period of colossal expenditure in gold and silversmiths' work and personal adornment. Elizabeth herself set the fashion in costly dresses and jewelry, as can be seen in portraits of her painted at the time. It is said that when, in 1559, the Earl of Arundel entertained her majesty in his palace, he presented her with a cupboard full of expensive plate that she had used for supper—an example which was speedily followed by other noblemen. She herself sent a case of gold plate to James VI. on the occasion of the baptism of Prince Henry.

Of secular plate of the Elizabethan period several fine specimens are still in the possession of various colleges (notably Corpus Christi College, Cambridge), corporations and museums. The "standing salt," of which a sketch is given, is in the Victoria and Albert Museum, South Kensington. It is a much larger and more imposing object than the salt-cellar of to-day, and, while nominally serving the same purpose, it fulfilled another function when on the table, in marking the honor due to guests of rank who were privileged to sit "above the salt," and among whom the best dishes were served. It is of silver gilt, and bears the London hall-mark for 1586-7. The decoration, which is very characteristic of the period, and carried out in repoussé and chased work, consists of strapwork, bunches of fruit, lions' heads, and birds and beasts. A finial, probably a figure or a lion, is lost from the top.

After the Reformation, the communion cup replaced the chalice. The difference in

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shape was considerable, the bowl being much deeper and more beaker-shaped than in the chalice, and the knop was very much modified. The earliest examples date from the reign of Edward VI., but these are very rare, the majority dating from the Elizabethan period down to the Commonwealth.

Mazers, representing the best class of wooden cup, were in use in England until the end of the 16th century. They were without handles, and generally had a silver band with an inscription round the rim. Some of the monasteries had one for every brother, with larger ones for general use. Toward the end of the 16th century the bands round the rim became broader in order to increase the capacity of the cup; but Elizabethan mazers are very rare, only some 50 mazers surviving in all Europe, although they were in use for three centuries. W. S.

(To be continued.)

Miners' Diamonds Advanced in Condition, Held to be Dutiable at 10 Per Cent. Ad Valorem.

Appraiser T. S. Sharretts, of the Board of United States General Appraisers, handed down a decision, recently, overruling a protest by the Sullivan Machinery Co., New York, against the duty assessed on unset amorphous diamonds valued at from $70 to $100 a carat.

For years it has been the practice of the Treasury Department to admit the so-called "miners' diamonds," which are used extensively in the construction of rock drills, etc., free of duty as "miners' diamonds not set."

The department recently came forward with the contention that the diamonds are advanced in value by splitting or cutting, and that they accordingly come under the provision of Par. 435 of the Tariff Law, which calls for an *ad valorem* duty of 10 per cent.

In order to determine the correctness of the Government's action, a test case was brought, and the decision just rendered makes the "miners' diamonds" dutiable at 10 per cent.

The diamonds are technically known as carbonado, and those under protest were from two to three carats in weight, about the size of a small bean, and of a reddish color.

In handing down his decision General Appraiser Sharretts said in part:

The phrase "precious stones, including miners' diamonds," possibly is indicative of uncertainty as to whether miners' diamonds are precious stones. For tariff purposes, however, no element of doubt exists that under the provisions of Par. 545 they are included in such classification, and would seem to be subject to all of the conditions essential to the free entry of precious stones. The words "not set" must be given some force and effect, and were it necessary that all carbonado must be broken or split to size to fit it for use as miners' diamonds, we would reach the conclusion that by specific enumeration they were entitled to free entry. But such is not the fact. Indeed, the invoice now under consideration includes three stones in their natural state, suitable for and intended to be set in drills without being changed in condition by any process.

A reference to former tariff acts relative to diamonds and other precious stones throws light on this subject. The tariff act of June 6, 1872, placed upon the free list "diamonds rough or uncut, including glaziers' diamonds." This language was reproduced in the act of 1883, and under this provision it was held that glaziers' diamonds were free even though set. Mindful of this ruling, Congress, in the act of 1890, Par. 557, provided for "diamonds and other precious stones, rough or uncut, including glaziers' and engravers' diamonds, not set, and diamond dust or bort, and jewels to be used in the manufacture of watches." Manifestly, the inclusion of the words "not set" was to cure what Congress regarded as a defect in the prior act. Certainly there was no manifest intent that all miners' diamonds, whatever their condition, were to be free if unset, for the cogent reason that miners' diamonds were first provided for denominatively in the tariff act of 1894, while the words "not set" appeared in former acts, and were inserted, as already stated, to eliminate from the free list glaziers' and engravers' diamonds set.

Grammatically, all the qualifying words applicable to diamonds and other precious stones are alike applicable to the articles which by terms are included in the list of precious stones. Nor can we discover any intent on the part of Congress to give to the language employed any meaning different from the common understanding. It has been judicially held that the act of 1897 is a protective, as well as a revenue measure. To the cutters of precious stones in this country was given a protection of 10 per cent. to offset the cheaper labor of Europe. The cutting of miners' diamonds at home was an established industry at and prior to 1897. The industry required skilled labor and there is no plausible basis for assuming that Congress intended to protect the cutting industry in one class of precious stones and deprived another class of the same measure of protection. Indeed, we have a legislative interpretation that the contrary was intended.

The act of 1897, by the language employed, limited the free entry of the first class to such stones as were not advanced in value by a cutting process. Diamond dust or bort, which latter is not cut in this country, were allowed to remain free, while on jewels for watches or clocks a duty of 10 per cent. ad valorem was laid in Par. 191 to protect the domestic cutters. This would certainly seem to be indicative of congressional intent to protect the cutters of all precious stones in this country to the extent of 10 per cent.

An attempt has been made to show that the miners' diamonds in question have not been advanced in value from the original condition by any process, but the evidence upon this point clearly refutes this proposition. It is shown that the process of breaking or cutting miners' diamonds involves a loss in waste of from 15 to 30 per cent. besides the cost of cutting; hence, it follows that the stones in question have been increased in value to a corresponding degree. We accordingly find as facts that the articles in dispute are miners' diamonds, not bort, and that they have been advanced in condition or value from their original condition by cleaving, splitting, cutting or other process, and hold that they are excluded from free entry under Par. 545.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., June 10.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 23 cases plated ware, $1,749; 1 case optical goods, $2.39.

Berlin: 23 cases clocks, $1,816; 70 cases clocks, $1,001.

Bremen: 1 case plated ware, $100; 1 case jewelry, $160; 1 case watches, $1,597.

Bombay: 25 cases clocks, $596.

Buenos Ayres: 10 cases plated ware, $1,208; 1 case optical goods, $556; 8 cases plated ware, $975; 1 case jewelry, $818; 1 case watches, $561.

Callao: 1 case silverware, $453.

Christiania: 13 cases clocks, $520; 1 case plated ware, $119.

Colon: 1 case watches, $150; 8 cases clocks, $132.

Copenhagen: 17 cases clocks, $573.

Grenada: 3 cases plated ware, $137; 4 cases watches, $252.

Guayaquil: 2 cases jewelry, $575.

Hamburg: 4 cases plated ware, $1,750; 36 barrels jewelers' sweepings, $1,034; 16 cases clocks, $624; 5 cases optical goods, $488.

Havre: 1 case optical goods, $149.

Havana: 1 case plated ware, $106; 8 cases watches, $573; 1 case precious stones, $12,222; 3 cases jewelry, $275; 21 cases plated ware, $1,387.

Hong Kong: 48 cases clocks, $1,226.

Liverpool: 7 cases silverware, $1,130; 1 case jewelry, $500; 49 cases clocks, $610; 13 cases clocks, $313.

London: 1 case watch cases, $400; 154 cases clocks, $3,878; 1 case silverware, $250; 1 case watches, $710; 1 case silverware, $1,000; 1 case plated ware, $700; 1 case clocks, $100; 33 cases clocks, $1,955.

Rio de Janeiro: 1 case optical goods, $216.

Shanghai: 8 cases watches, $1,128; 48 cases clocks, $840.

Sheffield: 1 barrel jewelers' sweepings, $1,300.

Southampton: 16 cases watches, $2,884; 29 cases optical goods, $22,903; 8 cases watches, $1,362; 2 cases silver sundries, $487; 1 case optical goods, $342.

Stockholm: 2 cases clocks, $118.

Stuttgardt: 2 cases optical machinery, $333.

Sydney: 48 cases plated ware, $2,046; 27 cases thermometers, $102; 96 cases clocks, $1,843; 27 cases clocks, $436; 20 cases clocks, $308.

Valparaiso: 2 cases optical goods, $335; 2 cases watches, $1,317; 2 cases jewelry, $317; 3 cases watches, $191.

Vienna: 1 case watches, $190.

Vera Cruz: 60 cases clocks, $955.

Wilhelm: 3 cases watches, $185.

Members of Pittsburg Jewelers' Duckpin League Hold Enjoyable Banquet.

PITTSBURG, Pa., June 12.—The Jewelers' Duckpin League gave a banquet at the Hotel Henry Monday night of last week, which proved a signal success. Albert Halstead, the donor of the Halstead Trophy, presented the handsome cup to Roberts Team No. 1, the winners of the bowling league. J. M. Wightman, of J. R. Reed & Co., was toastmaster. The league was formed principally for the purpose of creating a better feeling among the retail jewelers of Pittsburg and bring them closer together socially and in a business way. The movement, which was originated by J. C. Crawford, of W. W. Wattles & Sons, has done much toward achieving the desired object.

One of the most interesting features connected with the banquet was the reading of an original poem, prepared for the occasion by J. Frank Tilley. It made a great hit. After coffee had been served, Mr. Wightman was introduced as toastmaster and then Mr. Halstead presented the trophy to the Roberts team. Capt. Wm. Kline, of E. P. Roberts & Sons Co. responded, in a very happy vein and assured that the trophy would not go out of their hands without a hard fight.

The toast "The Champion Team for 1908" was responded to by Mr. Vogel. Mr. Crawford was the next speaker dwelling on the many splendid features, which have cropped out because of the formation of the league and the opportunity for enlargement of its usefulness. W. M. Fowler and F. S. Stitt responded to the toast, "Second Team and Wattles No. 1." Mr. Saran responded to the toast, "Roberts No. 2 High Team Score."

D. W. Brose, Mr. Kurtz; Albert Kunselman and Joseph Senn, of the Reed teams; D. F. Walton, of the Wattles Team No 2; Morris Rhin and Charles Munhall, of the Terheyden Team, and J. Magoriam and Leo Letzkus, of the Vilsack Team, all responded to toasts.

The store of David L. Goldberg, Saint Paris, O., was broken into one night a short time ago. A watchman heard the noise and fired several shots after the burglars, who succeeded in making their escape.

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Art Jewelry Exhibited at the May Salon in Paris.

PARIS, May 29.—The exhibit of decorative art which includes gold and silversmithing, is, although much more extensive than that in the previous salon, of much the same general character. The workers in the precious metals appear to have followed on the lines originated by Lalique, Falize and a few other masters of the so-called Art Nouveau style, often a misnomer, for not only the jewelers but the furniture manufacturers and the imitation jewelry houses have debased the creations of these eminent masters of the craft.

These exhibits must be commended for their artistic environment, the exhibitors each endeavoring to devise something suitable for the display of their wares. They are contained in glass cabinets, the frames sculptured and of graceful form, not a vestige of a colored background marring the splendor of iridescent enamels, sculptured silver and repoussé gold work. Remarkable for its artistic character was an irregular-shaped frame of oxidized silver with at each corner a crocodile's head with wide-open jaws. Over the plate glass panel which it enclosed was thrown a veil of the filmiest crepy white chiffon as fine as a spider's web, and against its filmy purity were suspended the various objects. This idea might be easily carried out in the window of a jeweler. Everywhere the conception of ethereal lightness was carried out, veil-like lengths of tulle, or crushed masses against which reposed some artistic object. There was none of the heavy out-of-date velvet decoration once deemed necessary to show off jewelry. In M. Lalique's magnificent showrooms the cases are lined with creamy moire antique. Perhaps this soberness or lack of color is because the art workers of the new school generally impart a touch of opaque or translucent enamel of the most vivid tones into their creations, many of which are on a foundation of white or colored horn. This material is a prime favorite with such men as Falize, Lalique, Bastard, the Count de Suau de la Croix and others.

The Count de la Croix has originated many handsome objects in the form of belt clasps, necklace plaques and other showy ornaments, the stones mainly in brilliant ruby and sapphire tints reproduced in translucid enamels *au grand feu* in high relief in the form of cabochons. These enameled gems admirably reproduce the color and fire of precious stones, and are very effective. Count de la Croix shows a lovely bonbon box belonging to the Princess Eulalie. When open the light sifts through a cover of translucid ruby enamel covered with a delicate gold tracery and set with turquoise. A plaque for the front of a velvet throat band was of oblong shape thickly set with a design in flowers of ruby and sapphire enamel *en cabochon*. Another gorgeous ornament on the same order, but in the shape of a pendant, showed the identical coloring with the centers of tiny diamonds. A charming band bracelet in an openwork gold pattern was thickly encrusted with mock gems of enamel.

Lalique has a large cabinet filled with glowing color, not only articles of personal adornment, but paper cutters and other objects in his own peculiar style, which, however, has now a host of imitators. The light flashed on the iridescent hues of beetle and dragon fly wings set with great cut semi-precious stones; with topaz from the palest champagne hue to the rich smoky tints of sherry wine; with delicate aquamarine, the changeful sheen of opal matrix and the evanescent blue of turquoise with dull agates and amazonite.

White horn appears to be the preferred vehicle of this eminent art worker who has emphasized its vogue. A remarkable ornament at least a foot in length was of carven creamy white horn in the shape of an Egyptian scarab, the body of dark brown and the gauzy wings of translucent whitey brown veined with touches of orange. It was indeed a regal ornament fit for some Cleopatra-like beauty. A gorgeous necklace was composed of a series of plaques of raised and carven gold with a decoration of mandarin-colored enamel in a geometrical setting thickly encrusted with tiny diamonds with here and there a baroque pearl. A unique hair pin showed two swallows in creamy and brown horn carved in low relief, while thrown lightly over the top was a delicate spray of oats expressed in gold and tiny diamonds. Another ornament which might have been copied from the funereal ornament of some royal mummy was in a succession of dragon fly wings in ethereal blues and greens shading into white, with a great oval pendant of aquamarine. There were magnificent paper cutters which would add to the fairy-like suggestions of the Thousand and One Nights or the dreamy romance of Omar Khayam. One showed a knife of brown shaded horn encrusted with a pink-hued poppy with pale green stem and leaves relieved with touches of gold and enamel. Another in a distinctly different style which might impart a sea flavor to a Jules Verne tale of sea adventure showed a swordfish in clouded brown with rapacious head and gleaming topaz eyes.

Floral *motifs* are usually chosen by the workers in horn, as well as bird and butterfly and beetle suggestions. Lienard exhibits many lovely objects—for instance, a back comb of white horn in a design of dandelions with a center decoration of two big baroque pearls, one black and one white. A fuchsia necklace carved in shaded browns with a great pendant of aquamarine was fetching. Pansies in delicate tints of shaded mauve with diamond centers was another head decoration.

A corsage ornament was in brown enamel, and pendant from it was a long cluster of baroque pearls in the form of a bunch of currants, mingled with flowers of white enamel and pale green leaves.

André Royer distinguished himself by exhibiting a ring which might have been copied from that of Caligula or Nero; it was very wide and fashioned in the setting with tiny four-leaved flowers of red gold with ruby centers inclosing a great cabochon amethyst; it was among the few noticeable rings as finger ornaments give but limited scope to the artisan in precious metals.

Quite out of the common was the display of a Swedish exhibitor, Andersen of Christiania, in which was included a card receiver of the palest green translucent enamel with a network of gold wire and bordered with gold-veined lotus flowers in white enamel, while at the base were scarbei in deep purple enamel. The graceful handles were formed of the brown curved bodies of dragon flies with wide-open transparent wings. There was also an electric lamp shade of Russian blue translucent enamel, over which was flung a flight of butterflies in blues and greens, the effect heightened with cabochon gems of the same colors.

Lefevre's conception of a peacock brooch in *ciselé* gold, each eye feather set with a sapphire, with the great head formed of a single topaz, was good.

A very unique ornament which, although artistic, might not give such a suggestion, was a necklace made of plaques of yellow gold in the form of two horses' heads with a woman's form between guiding the fiery steeds by the reins. The center plaque was large, and each one diminished in size until they reached the back; each was connected by several strands of delicate gold and enamel chains. In the same case a rather ponderous but artistic parasol handle made of gold in a twisted and raised design in high relief, the top of a couple of leaves in white enamel from which apparently escaped fruit made of massed and small irregular pearls.

A strange ornament meant to be worn directly in front of the coiffure showed two curved Mephisto feathers in clouded lophophore tints set on a base of the same color and filled in with a pleating of vaporous white tulle. Begonias are a favorite with the art workers in horn and enamel, some exquisite combs and pendants taking this shape, the blossoms dyed a delicate pink or mauve against the creamy translucent background.

A charming and very tiny watch represented the half of an open chestnut burr with the dial plate on top. It hung from a chestnut leaf and half open burr. A pendant made of a number of locust wings of gauzy texture and of exquisite workmanship was in clouded green and white, with a brown body from which hung a topaz at least an inch in diameter; it was a much admired object, emanating from the workshop of Lefevre. A corsage ornament showed a butterfly as long as one's hand and of white, amber and brown horn, with a pendant of carved wheat ears in yellowish white, and as a pendant a splendid amethyst.

Lucien Gaillard displays a case in which was a necklace of idealistic conception made of shaded gold with berries of orange and black enamel and yellow brown flowers, each set with a smoky topaz, while depending from it were strange blossoms as long as the finger, set in a cluster and made of fine gold wire and tiny diamonds. Very remarkable were a pair of natural-colored brown tortoise shell side combs with a novel decoration flaring away on each side for at least three inches, and consisting of

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a carved oak leaf in brown and amber with dark brown acorns. Pine cones are also liked by *l'art nouveau workers*, a necklace made of tinted gold and pine cones in brown enamel being unique. A singular ring had a setting of a carved gold lamb and a clump of trees in gold and bronze, while the lamb was apparently browsing on a lawn made of an oblong green-clouded semi-precious stone. It was more original than beautiful.

There is a growing fancy for scarf pins with designs of animal or birds' heads in carved gold. In one case a man with a genius for animal portraiture showed a number of scarf pins, the delight of men with sporting proclivities. The Leo Gardey collection was interesting, with its lions, tigers, horses and dogs. In fact, the animals of the jungle and the domestic ones, with the birds of the forest and the barnyard, were amicably ranged side by side. There were, besides, objects for a lady's toilet table—shoe buttoners of tarnished silver, a strange one with the body and head of a sea horse, others with walrus, ram and snake heads, while an ash receiver showed a cat's head in oxidized silver. Pretty was a boudoir clock in the semblance of a Greek lyre, while two chubby Cupids reached up their hands in an effort to vibrate the strings.

There were a few artistic electric lamp shades, one showing two children in gold bronze holding an umbrella of ground glass turned inside out by the wind and acting as a shade to an electric pear. Another was of semi-transparent white horn, sown with immense brown beetles on a ground of white *craquelé* framed in paler brown, through which the light sifted with a delicious mellow radiance. An arrangement consisting of independent pieces which could be set anywhere on the dinner table were wheelbarrows of gilt wheeled by little boys and girls in quaint costumes of semi-nude, some overturned and others upright and freighted with flowers.

The display of fans must not be forgotten, for great originality was displayed in the designs. Bastard showed several, one with sticks of smoky mother-of-pearl with a design of blackberry leaves and fruit in iridescent pearl and enamel with gold veinings. G. Fleur has made a distinct innovation in fans of so delicate a construction that even the daintiest woman would hesitate to carry one, which, however, would not be of the slightest use as an air producer, being entirely of openwork. One was of transparent white horn, each connecting stick as slender as a silken thread in an open pattern, with over decoration of arabesques in some silvery metal, also *a jour*, while flying over the surface was a great and gorgeous butterfly of mother-of-pearl in changeful hues with smaller ones in brilliant red and green. Another was a trellis of metal *a jour* with a straggle of pink and white begonias and green leaves. Still another was of black pearl with green and red high lights, and with a marvelous decoration of carved Cupids dancing across the sticks. These fans revealed most artistic workmanship and were idealistic creations.

COUNTESS DE MONTAIGU.

A. B. Regnier, Marietta, O., has removed to Kansas City, Mo.

New Members Elected, Rewards Paid, and Warnings Sent Out by the Jewelers Security Alliance.

The regular monthly meeting of the Executive Committee of the Jewelers Security Alliance was held on Friday, June 12. The following members were present: Chairman Butts, Vice-President Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Abbott, Alford, Bowren and Brown of the committee. The following new members were admited: Bastar & McGarry, Hammond, Ind.; William Friedlander, Portland, Ore.; E. A. Halbrook, Roodhouse, Ill.; Hammersmith & Co., San Francisco, Cal.; C. L. Heverly, Center Point, Ia.; R. P. Sharick, Chicago, O.; Windolph & Cords, Grand Island, Nebr.; H. W. Yaseen, Balhart, Tex.; Frank E. Alder, Brunswick, Md.; T. O. Phelps, Bradford, Pa.; Benjamin Rice, Tulsa, Okla.; White Jewelry Store, Wilmington, Del.; De Ferrari & Peters, San Francisco, Cal.; F. E. Jenkins, Santa Paula, Cal.; Albert S. Samuels, San Francisco, Cal.; Wm. Van Steenbergen, Sioux Center, Ia.; B. M. Shanley, Jr., Co., Newark, N. J.; Peter Johnson, San Francisco, Cal.; Ferd Saul & Co., Chattanooga, Tenn.; Winstead Bros., Great Bend, Kans.; R. S. Schindel & Co., Newark, N. J.; Strickler & Block, Kahoka, Mo.; Walter G. Watt, Barnesville, O.; Albert S. Reiser, Salt Lake City, Utah; Alexander & Jones, Culpeper, Va.; Stone & Lawson, Fort Collins, Colo.; Paul C. Saehrig, Troy, N. Y.; Juell Bie, Brooklyn, N. Y.

The following reward of $100 was ordeed paid:

No. 50—To Officer Fred Rose for the arrest and conviction of Herman F. Buttron and Thos. Farrell, two burglars, who broke into the store of W. P. Waters, Sheridan, Wyo., May 22, through a rear window from which they pried off the iron bars and stole jewelry valued at about $100. Officer Rose, to whom the reward was paid, noticed in passing that the lights were out and discovered one of the burglars at the back of the store, whom he captured after shooting him in the arm to prevent his escape. The other burglar meanwhile broke through the front entrance and escaped, but was captured shortly afterwards, and both were convicted and sentenced to five years in the Wyoming State Penitentiary.

The Alliance is warning the trade against a man named S. F. Langdon, who purchases goods and gives as security a $1,000 gold bond of the N. Y. & Pittsburg Air Line R. R. Co., which bonds are worthless, only about 20 miles of the railroad having been constructed, and there being no probability that it will be completed. He secured a diamond ring worth about $250 from a jeweler in Wilmington, Del., who is anxious to secure his arrest, and will be glad if any one on whom he calls will have him held for the Wilmington police. This man also visited jewelers in Baltimore, Philadelphia and Newark, N. J., about a year ago.

The Alliance also warns the trade against accepting a check from strangers, drawn on a local bank, which they will ask to have called up on the phone to ascertain whether the check is good or not. They have previously deposited a certificate of deposit on some out-of-town bank with this local bank and drew checks against it before it is discovered that this certificate of deposit is worthless. One of the parties is of light complexion, wears a light striped suit, derby hat; the other is of dark complexion and wears a tan suit and imitation Panama hat, lower front teeth are gold and poses as a granolithic contractor. They secured a diamond ring, three-quarter karat, marked "M. L." valued at about $160, and a plain gold, open-face watch, Waltham, 12 size, movement No. 12525958 worth about $33, from J. T. Allen & Co., Richmond, Va., who would be glad to have any information regarding them or the goods.

Creditors File Involuntary Bankruptcy Petition Against Maurice Brower, New York.

A petition in bankruptcy was filed against Maurice Brower, importer and dealer in pearls and precious stones, 12 John St., New York, in the United States District Court, last Saturday, by these creditors: H. Z. & H. Oppenheimer, $2,670; Oppenheim & Strauss, $2,500; Van Gelder Bros., $943.

The claim of H. Z. & H. Oppenheimer is for a debt upon a promissory note dated Aug. 15, 1907, and due June 15, 1908, on which no payment had been made. Oppenheim & Srauss held a promissory note dated Oct. 8, 1907, and due March 9, 1908, it is claimed. It is set forth in the petition that Van Gelder Bros. also hold a note dated Dec. 2, 1907, and due on Jan. 30, 1908.

The petition alleges that Mr. Brower owes debts to the amount of over $1,000 and is insolvent.

The petition also sets forth that within four months preceding the filing of the petition Mr. Brower admitted in writing his inability to pay his debts and his willingness to be adjudged a bankrupt on that ground.

Judge Adams, in the United States District Court, has appointed William Henkel, Jr., receiver of the assets under a bond of $50,000, upon application of E. A. Karelsen, attorney for Jacques F. Karelsen, a creditor for $6,236, who holds a note dated May 1, 1907, and due in 10 months.

It is stated that the assets are about $100,000 in stock and outstanding accounts. The business was incorporated in March under New York State laws, with an authorized capital of $20,000.

Maurice Brower was originally employed by A. J. Grinberg, and later by Robt. Schafer. In 1880 he began for himself.

He asked for an extension some months ago, and later in March offered a settlement at 50 cents. Several suits are pending against him in the Supreme Court, and a judgment was obtained against him last Friday for $3,227 in favor of the Bank of Prairie du Chien, of Wisconsin.

A man who gave his name as Joseph Farron, and who said he resided in Johnstown, Pa., recently pleaded guilty at a hearing before Burgess Scofield, South Fork, Pa., and was held for court on a charge of breaking into the jewelry store of Samuel H. Nederlander, South Fork, and stealing several watches.

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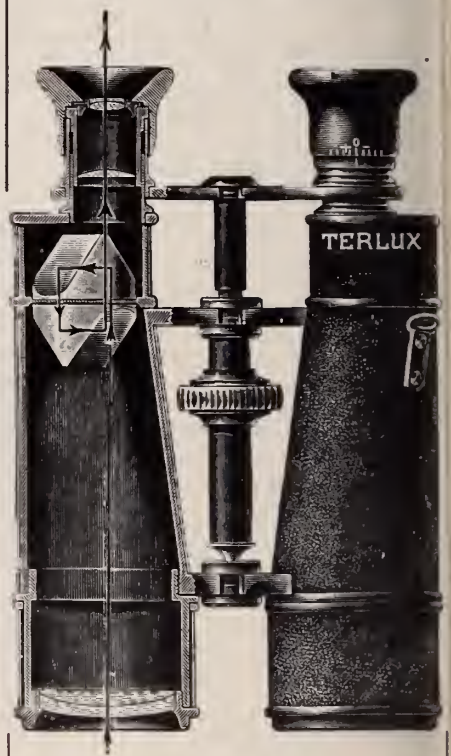
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Death of Capt. Henry Lomb.

ROCHESTER, N. Y., June 13.—Capt. Henry Lomb, who with John Jacob Bausch, founded the Bausch & Lomb Optical Co., and known locally as a philanthropist, soldier and one of the most public-spirited and best-loved citizens of Rochester, died suddenly at his country home in Pittsford this morning, aged 80 years. The news of his death was a shock to the city, and everywhere expressions of regret are heard at the death of the man whose whole career was one in which loving service and kindness for others predominated. Father of the Mechanics' Institute, one of the finest educational institutions in the country; one of the organizers of the Rochester Public Health Association and the German-American Society, Captain Lomb leaves these behind as a living monument which will make his name long to be remembered in the history of Rochester.

Mr. Lomb was born in Burghaun, Hesse Cassel, Germany, Nov. 24, 1828, and when nine years old was left an orphan. An uncle cared for him and apprenticed him to the cabinet-making trade. When 20 years old he came to America, locating at Rochester and working at his trade for four years after his arrival. During this time he became a staunch friend of John Jacob Bausch, who at that time was engaged in a small way in the retail optical business. Mr. Lomb had about $60 saved up and he loaned this to his friend to put into the optical business, with the agreement that as soon as business warranted it Mr. Lomb be taken in as co-partner. This came to pass in 1855. The first home of the firm was half a show window in Reynolds' Arcade, and from this little beginning the present corporation grew. At first Mr. Lomb looked after the business in Rochester and Mr. Bausch visited the surrounding towns. After a while Mr. Lomb learned to fit eyes, and he, too, made selling trips.

Business grew little by little, but was still struggling hard when the Civil War broke out. Sacrificing business for duty to his country Mr. Lomb on April 23, 1861, enlisted in Co. C, 13th Regt., New York State Volunteers, and went to the front. He was elected first sergeant, promoted to first lieutenant and finally made captain of the company. Among the engagements in which he took part were Bull Run, Yorktown, Antietam, Fredericksburg, Mechanicsville, Gaines Mill and Savage Station. With his company he was mustered out on May 17, 1863.

After being mustered out he returned to business, and two years later was married to Miss Emilie Klein, who survives him. In 1866 it was decided to abandon the retail business and devote all time and attention to manufacturing. Mr. Lomb was sent to New York as general sales manager. He remained in New York until 1879, when he returned to this city, and since that time residing here and taking an active part in every project for civic improvement and aiding everything which promised to be of benefit to the city or citizens. In 1903 the 50th anniversary of the Bausch & Lomb Co. was celebrated, and in the same year in November Mr. Lomb celebrated his 75th birthday, and on this occasion showed his true and practical spirit of philanthropy by making for each of the 2,000 employes of the firm a deposit in a local bank, presenting them with the bank books.

In 1883 Mr. Lomb assisted in organizing the German-American Society, which has been so beneficial in assisting German emigrants and those who need help. In 1884 Captain Lomb was elected chairman of the Flower City for Memorial Day, and has been re-elected each year and has done much in making the observation of Memorial Day what it is in this city.

So that young men and women could have the proper facilities for obtaining an education which would fit them for vocations, Mr. Lomb in 1885 founded Mechanics' Institute. He gave liberally to this object, and perhaps his greatest act was in establishing scholarships at the institute for children of poor parents and a scholarship for descendants of those who fought for the Union. He also paid for the tuition of many of his employes whom he found worthy.

Mr. Lomb was one of the organizers of the Rochester Public Health Association which has cared for the eyes and teeth of thousands of school children. As a member of the American Public Health Association, he offered through it prizes for the best essays on "Healthy Homes and Foods for the Working Classes," "The Sanitary Conditions and Necessities of Schoolhouses and School Life," "Disinfection and Individual Prophylaxis against Infectious Diseases," "The Preventable Causes of Disease, Injury and Death in American Manufactories and Workshops and the Best Means and Appliances for Preventing and Avoiding Them." These essays were published and distributed throughout the country and accomplished much good.

Captain Lomb was a member of Geo. H. Thomas Post, G. A. R., and took an intense interest in G. A. R. matters.

About three years ago Mr. Lomb went south on account of poor health. While on this trip he contracted typhoid pneumonia, with which he was ill for several months. Later he went to Germany, but only obtained temporary relief. On Decoration Day he took part in the parade and received ovations all along the line. On June 5 he was present at a meeting of the Rochester Public Health Association and appeared very well. Up to until Thursday he visited the factory every day and was in his usual spirits. On Friday he felt slightly indisposed and in the evening his condition was so that a doctor was called. He sank rapidly and the end came peacefully early this morning.

Besides his wife Captain Lomb is survived by two sons, Henry and Adolph Lomb, both active in the affairs of the Bausch & Lomb Co.

H. C. Hessler, Rockford, Mich., has been succeeded by P. K. Jensen.

J. T. Sauter, Patton, Pa., is receiving the condolences of his many friends in the trade owing to the recent death of his wife, Mrs. Mary Blanche Sauter. Mrs. Sauter died after an illness which continued for about three months.

Death of Ernest J. Fisher.

PHILADELPHIA, Pa., June 15.—Ernest J. Fisher, a widely known jeweler of this city, died, Saturday of last week, after a prolonged illness at his home, 4163 Ridge Ave., Falls of Schuylkill, where he conducted for the past three or four years a retail store. Deceased, who was 38 years old, is survived by a widow, Emma Fisher, and two children. The funeral services were held Tuesday, and interment was made in North Laurel Hill Cemetery.

Mr. Fisher was of a family prominent as jewelers in Wissahickon, Roxborough and the Falls of Schuylkill. A brother conducts a store in Roxborough. His father, who was a widely known jeweler and regarded as one of the most expert workers in the trade here, was killed by a fall downstairs about three years ago.

Before opening the Falls of Schuylkill store Mr. Fisher was employed as a jeweler by Simons Bros. & Co. He had been identified actively in civic betterment affairs, and was a member of the Young Men's Improvement Association. He was prominent as a secret society man, and was a member of Palestine Lodge No. 470, F. and A. M.; Oriental Chapter No. 183, R. A. M.; Wyalusing Tribe No. 56, I. O. R. M., and Maurice Hohlfeld Castle No. 25, K. M. C.

Schedules for Jewelry, Clocks and Kindred Lines in the New Tariff of Venezuela.

WASHINGTON, D. C., June 16.—The new Venezuelan tariff is based on the metric system and contains the following provisions relating to the jewelry trade:

Gold, silver and platinum, unwrought, .009c. per kilo.
Jet, unmanufactured, .144c. per kilo.
Glass and crystal ware, not specially provided for, .144c. per kilo.
Tortoise shell, unmanufactured, .241c. per kilo.
Amethyst, .241c. per kilo.
Knives, forks, etc., not elsewhere provided for, .241c. per kilo.
Figures and statuettes other than those of gold and silver, .241c. per kilo.
Spectacles, opera glasses, telescopes, eyeglasses, magnifying glasses and microscopes, except those mounted in gold and silver, but including glasses and lenses for spectacles, imported separately, .386c. per kilo.
Barometers, chronometers and other similar instruments, .386c. per kilo.
Card cases, purses, spectacle cases, except those having any part of gold or silver, .386c. per kilo.
Coral articles, except in gold or silver, .386c. per kilo.
Knives and forks with handles of German silver or white metal, .386c. per kilo.
Articles of German silver or white metal, .386c. per kilo.
Articles of bone, ivory, mother-of-pearl, jet, and their imitations, real and imitation tortoise shell, when not combined with gold and silver, .386c. per kilo.
Watch and clock movements, .386c. per kilo.
Imitation pearls and stones, not set, or set in any other metal than gold or silver, .386c. per kilo.
German silver articles, .386c. per kilo.
Imitation jewelry, .386c. per kilo.
Clocks, of all kinds, .386c. per kilo.
Precious stones, pearls and jewelry; articles wholly or partly of gold or silver; watches of any material, cases, $1.92 per kilo.
Clocks for public use, free.

T. M. Stein, Lancaster, O., has admitted his son into the business, the firm style being now T. M. Stein & Son.

J. G. Turner & Co. will be the firm style of the business heretofore conducted as Turner & Barber, Caldwell, Idaho.

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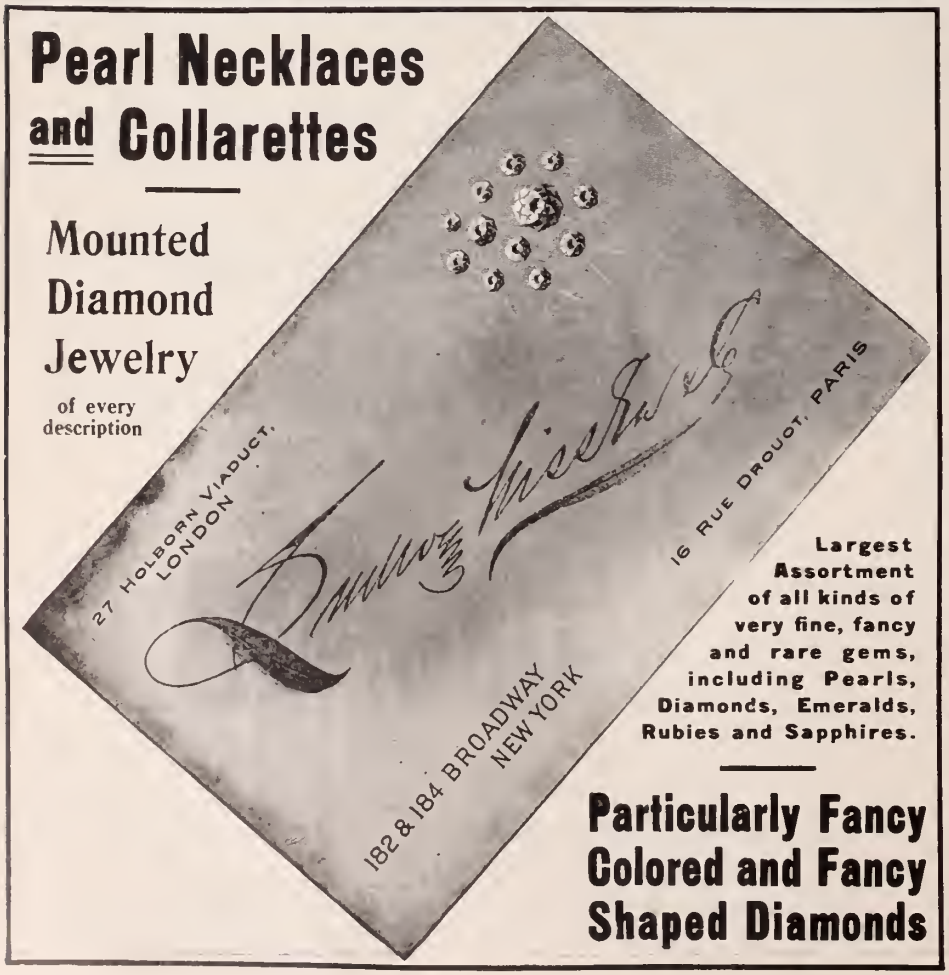
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THE NEWS FROM LONDON

Control of Egyptian ivory trade—Extraordinary prices realized for old silver and also for porcelain—Franco-British Exhibition opened but jewelry exhibits not yet ready

London, June 2.—Comment as to the condition of business in the jewelry and allied trades would be fruitless. The less said about it just now the better.

Customs returns show that Great Britain has practically got a monopoly of the so-called "Egyptian Ivory" trade. As a matter of fact there are no elephants or ivory-bearing animals in Egypt, the bulk of the ivory coming from Abyssinia, the Soudan and the Congo Free State, Egypt's part in the business being that of selling and shipping, the ivory being taken to Suez or Alexandria for shipment.

Some extraordinary prices have been realized in the past month in the sale room for old London hall-marked silver. Two of the finest pieces, a rose water dish and ewer bearing the London hall-mark of 1618, made by F. Terry, realized at the sale of Lady Conyngham's collection no less than £4,200. The ewer is only 14½ inches high, has a domed cover surmounted by a small figure of a Roman warrior. The decoration of the rose water dish is composed of Tudor roses, dolphins and groups of fruit quite characteristic of the period. In the center of the rose water dish is the bust of a Roman warrior wearing a typical Roman helmet with comb. Another piece in the same sale was a standing cup and cover of rock crystal mount[illegible] gold enameled in translucent colors. This was only 9½ inches high and 4½ inches in diameter, of 17th century French workmanship, but it fetched £1,995. A Louis XVI. tablet case in gold decorated with mother of pearl and enamel nymphs and cupids fetched £525, and a Louis XV. gold snuff box enameled with flower sprays, dolphins and fruit and having inside an enameled portrait of Frederick Prince of Wales, fetched £315. A silver group representing Diana seated on a stag caparisoned with strap work studded with precious stones, 17th century Augsberg work, fetched £1,312.

Old watch case papers which were used between cases of old double cased watches, are now fetching rather high prices. An old painted one fetched £2 the other day, and very many have sold from 5s. to 10s. and £1 apiece.

An old Sevres porcelain vase designed by Duplasis and decorated with garlands and sprays of flowers on a white ground divided into compartments by turquoise-blue, the same color being on the neck and handles, with white elephants' heads on the neck, sold for 2,200 guineas.

A rose pompadour cup and saucer by Buteux senior, date 1557, sold for 185 guineas, and a coffee cup and saucer by Capello, the gilding by Le Guay, dated 1781, fetched the large sum of 155 guineas. A Sèvres desert service in green and gold fetched 500 guineas and a pair of vases by Noël, dated 1557, fetched 600 guineas, while a pair by Bandouin, dated 1774, 19 inches high, fetched 480 guineas. A little Sèvres canister only 2½ inches high, with Boucher subjects on grass-blue ground, very finely gilded, fetched £200.

The Franco-British Exhibition opened, May 14, under very inauspicious circumstances. The day was dull and exceedingly wet, and as a consequence a regular "damper" was put upon everything, but nevertheless the function was as brilliant as it was possible to be under the circumstances. The Applied Arts building in which British jewelers, silversmiths and horologers are showing was not finished, many of the stalls not ready, and where they were very few goods were on exhibit. The same was the case in the French Palace of Applied Arts. I hear to-day that several parties of Continental trade journalists are coming over to visit the exhibition, while a large party of Parisian watchmakers and jewelers will be visiting the exhibition in July. The exhibition has been backward so far as exhibits are concerned, and I am therefore not in a position to say anything more with regard to them at present.

St. George.

Paris Pearl Market.

Paris, June 6.—There was a decided improvement in the pearl business here during May, and for the greater part of the month the market was lively, many transactions of importance being recorded; toward the end of the month business became somewhat quiet, but there is a distinct confidence in the market, and dealers seem to be disposed to buy whenever prices are favorable. Unless something unforeseen happens in the political or financial worlds there is no doubt that the Fall season will be a good one here, and the trade generally considers the crisis to be now at an end.

American round pearls have been in demand recently.

Cartier, the well-known jeweler, has taken over the business of the old house of Lemoine, a jewelry concern which has existed for over a century, and the two concerns have now been amalgamated.

Leopold Schiff and Fred. Schiff, both of this city, have suspended payment and have been declared bankrupts. Bethold Schiff and Hallerstadt & Singer, both of Berlin, who were closely connected with the embarrassed Parisian firms have also failed.

A. F. Cummings, Holyoke, Mass., Makes an Assignment Under State Laws.

Holyoke, Mass., June 10.—Adelard F. Cummings, a jeweler at 66 High St., Saturday last, filed a general assignment for the benefit of his creditors with the City Clerk. The assignment, which is made under the State laws, only becomes operative after the creditors have assented thereto. The assignees are George M. Boane, J. G. Williams and Oscar Lamontagne.

No schedules of the assets and liabilities has been filed, nor have the amounts been made public. But few of the creditors are in Holyoke, the balance of the merchandise indebtedness being outside of the city.

Mr. Cummings has been in business here for many years, and his assignment, which is said to be caused by the dull condition of business, has caused much surprise.

Sneak Thief Steals Rings Valued at $4,000 from Taylor Bros., Houston, Tex.

Houston, Tex., June 10.—The largest jewelry robbery that has occurred here since a clever thief stole a box of diamonds from the store of the J. J. Sweeney Jewelry Co., took place Saturday, when a thief got away with diamond rings valued at $4,000 from Taylor Bros., 605 Main St. The robbery occurred between the hours of 7 and 8 P. M., when the proprietors and clerks were busy waiting on customers. The thief evidently accomplished his work by reaching over the show cases, pushing open the glass sliding door and extracting the rings, which were in a small patent tray about four by eight inches in size. The theft was discovered about half an hour after it occurred and a description of the goods and the man suspected of taking them was immediately given to the police.

Taylor Bros. believe that the thief was a man who had been in the store early in the week and asked to see some jewelry. He said at the time that he would return later, and did so Saturday evening. At that time he looked at some articles, but again said that he could not decide definitely just what he would buy, but would wait in the store for the lady for whom the necklace, at which he had been looking, was intended. He said that she was to meet him at the store by appointment and with this excuse he stayed in the establishment an hour waiting around. Finally he went away without purchasing, and it is believed by the proprietors that he simply awaited an opportunity when no one was looking to carry off the missing rings.

The stolen rings number 24 and are described as follows:

Plain Tiffany ring, weight 2 1/4 1 16 1/32 1/64 carat.
Plain Tiffany ring, weight 2 1/8 carat.
Tiger claw ring, weight about 2 1/2 carat.
Tiger claw ring, weight about 1 3/8 carat.
Tiger claw ring, weight about 1 1/16 carat.
Tiger claw ring, weight about 3/4 carat.
Tiger claw ring, weight about 1/2 carat.
Tiger claw ring, weight about 1 1/8 carat.
Toothed Roman ring, weight about 1 1/2 carat.
Tiffany two-stone ring, weight 1 1/2 1/8 1-16 1/64 carat.
Tiffany ring, weight about 3/4 carat.
Tiffany ring, weight about 5/8 carat.
Tiffany ring, weight about 1/2 carat.
Tiffany ring, weight about 3/8 carat.
Belcher mounting ring, weight about 5/8 carat.
Belcher mounting ring, weight about 1/2 carat.
Fancy mounting ring, weight about 3/8 carat.
Three small rings in fancy mountings, weight about 1/4 carat each.
Turquoise and diamond cluster ring.
Princess ring, emerald center and two diamonds.
Plain Belcher ring, weight 1/8 carat.
Dog head design ring, diamond mouth, ruby eyes, weight of diamond 1/4 carat.

All of the above, with the exception of the dog ring, diamond and emerald and turquoise and diamond rings, have the letters TB with a number following. The numbers will be found between 400 and 629. All are white and nearly perfect stones.

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170 Broadway, Corner Maiden Lane, **New York.**

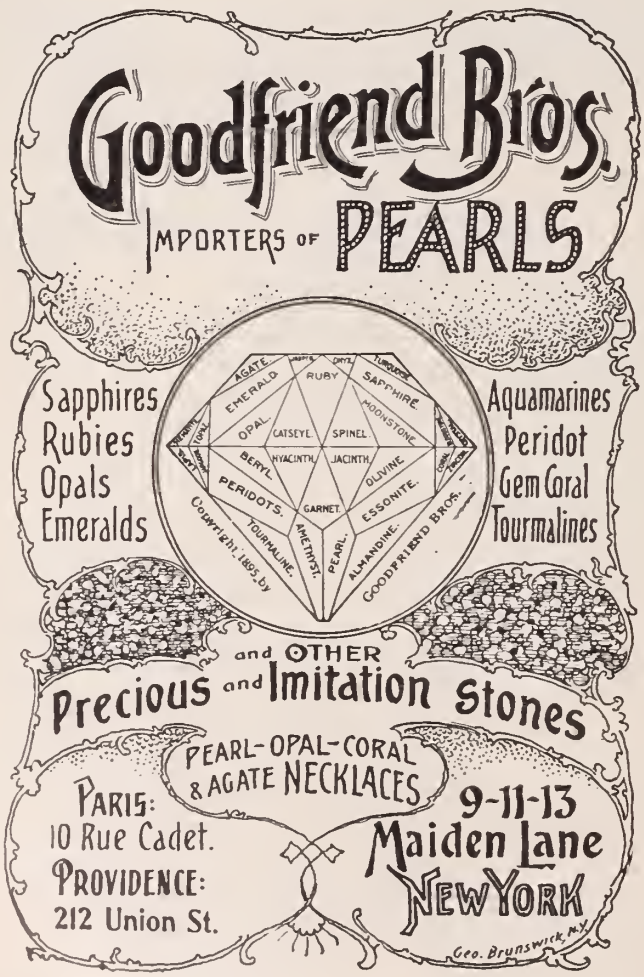
27 Holborn Viaduct, London.

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Cummings & King, Chartley, Mass., Make an Assignment and Creditors File Bankruptcy Petition.

ATTLEBORO, Mass., June 13.—Cummings & King, formerly located in Attleboro, but now of Chartley, made an assignment last Thursday to Attorney Sullivan at Boston. Yesterday creditors began bankruptcy proceedings against the concern. The petitioning creditors are: E. M. Blunt, $400; R. C. Estes, $14, and Louis Wolf & Co., $243.

Mr. Cummings stated that he is in hopes that there will be a reorganization of the concern and that it will be continued. He is, however, not able at this time to give out any definite statement to the public.

The concern is a corporation of which Arthur B. Cummings is president, and Charles Billings is treasurer. The directors are: C. E. Ellis, New York; E. R. Graves, New York; J. W. Miller, Charles Billington, and George H. Randall, Providence, and A. B. Cummings, Attleboro. The authorized capital stock of the company is $250,000 and of this $138,990 was the amount paid in. According to the statement filed with the Secretary of the State in February last, the concern last November had assets of $182,622, and liabilities outside of the capital stock of but $26,994 in accounts payable and $16,638 in floating indebtedness.

The business was established in Jan. 1, 1908, at Attleboro, Mass., by Messrs. Cummings and King, the former had been previously employed by Rhodes Bros. & Rothschild, and the latter with several local manufacturers. The concern did a mail order business under various styles, among others, the Horton Watch Co., Union Watch Co., King Watch Co., etc. The business was incorporated under Massachusetts laws in April, 1906, with a capital of $200,000, and November last year, the capitalization was increased to $250,000. Fred E. King retired in November last year, and took over that part of the business operated under the style of the Union Catalogue Co., about the same time Cummings & King moved from Attleboro to Chartley.

Importations at the Port of New York.

Weeks Ended June 8, 1907, and June 6, 1908.	1907.	1908.
China, Glass and Earthen Ware:		
China	$92,206	$125,230
Earthen ware	19,217	14,021
Glass ware	40,011	29,559
Optical glass	7,510	688
Instruments:		
Musical	22,096	10,591
Optical	22,096	8,755
Philosophical	4,159	2,895
Jewelry, etc.:		
Jewelry	8,423	5,136
Precious stones	637,598	198,668
Watches	43,939	13,019
Metals, etc.:		
Bronzes	4,121	2,080
Cutlery	20,241	28,537
Dutch metal	2,520	327
Platina	68,207	9,348
Plated ware	.....	.....
Silverware	2,537	87
Miscellaneous:		
Alabaster ornaments	14	365
Amber	2,022	.....
Beads	3,037	1,073
Clocks	5,714	5,591
Fans	12,257	2,116
Fancy goods	17,392	10,329
Ivory	24,601	.....
Ivory, manufactures of	197	238
Marble, manufactures of	47,143	5,541
Statuary	8,201	1,410

Woman Believed to be Clever "Pennyweight" Thief Arrested at Washington, and Taken to Boston.

WASHINGTON, D. C., June 11.—Mrs. Paul A. Matchette, alias Fitzhugh, alias Annie Silver, who was recently sentenced to the workhouse as a vagrant, has been turned over to the Boston police to answer the charge of stealing a ring worth $750 from the Thomas Long Co., of that city, and has been taken there for trial.

Mrs. Matchette, who, with her reputed husband and another man, was arrested here, May 28, after they had visited a number of jewelry stores in F St., where their actions excited suspicion, is believed to be the woman who cleverly swindled jewelers of Boston, New York and other cities by substituting paste rings in the place of three-carat diamond rings which she inspected. Her photograph was sent to Boston and identified as that of the woman who called at the Long company's store, and her transfer to the Boston authorities followed. Her alleged husband, who is said to be known under the name of P. Albers Castleton, alias Paul Hall and other names, is now in the workhouse under a fine of $40.

Fred J. Little was arrested on suspicion at the time they were taken into custody, but was discharged for want of evidence.



MRS. PAUL A. MACHETTE, AWAITING TRIAL AT BOSTON.

BOSTON, June 12.—The proceedings in the case of Mrs. Paul A. Machette, alias Annie Silver, in the Superior Court to-day were in the nature of a brief hearing, and she was held for trial at a later date.

The prisoner, who is charged with the theft of a diamond valued at $750 from the Thomas Long Co., Summer St., is considered at police headquarters one of the most important captures made recently in this country. She was brought here a couple of days ago by Inspector Conway from Washington, where she was arrested after acting in a manner that aroused suspicion in some of the jewelry stores. The Washington police sent out photographs to other cities, and the diamond salesman at Thomas Long Co.'s store identified her as the woman wanted here.

She operated, it is believed, in company with two men, who did not appear in the store with her, but remained outside to receive the booty and vanish with it upon her exit. Being of fairly good address and well attired, and having funds for travel, she was particularly dangerous to the jewelry trade. She is said to be wanted in New York and New Haven, as well as in Boston and other cities.

It has been stated that she substituted an imitation diamond for the one abstracted, but that description of her method is incorrect, as far as this instance is concerned. She was shown a number of fine unset diamonds of high value, and the papers containing the stones lay on the display table as she arose to leave. The salesman unlocked the door of the diamond enclosure to permit her to depart, and while he was thus occupied she cleverly picked up one of the papers, leaving with it in her possession. The theft was discovered as soon as she got out of the store, but she made good her escape. Although she entered a technical plea of not guilty to-day, it is stated by the Thomas Long Co. that she has admitted her guilt.

The Machette woman's picture is identified by Ed. G. Morris, with Henry G. Morris, of the Jeweler's building, as that of a woman who called at that establishment about the time of the robbery of the Thomas Long Co. She aroused his suspicions by her insistence upon being shown high-priced stones in a Tiffany setting, as she would not consider anything else, she said. He was on the lookout for a substitution game on that account, but she got nothing there.

A portrait of Mrs. Paul A. Machette, arrested at Washington, D. C., to answer the charge of larceny, was shown to a member of the house of William Barthman, 1 Maiden Lane, Friday, and identified it as that of Mrs. Bittigan, who had visited the store, April 5, and ordered goods sent to a fictitious address. After she had disappeared a ring with an imitation stone was found in place of a three carat diamond ring in the tray shown to her. At the store of Charles A. Keene, 180 Broadway, the picture was also identified as that of a woman who had looked at some three carat diamond rings about the time of the Barthman robbery. At this store the woman was watched so closely that there was no chance for her to make a substitution.

The portrait was shown at the Fifth Ave. store of E. M. Gattle and was recognized as a good likeness of the woman who called there on April 27 and succeeded in exchanging an imitation diamond ring for a genuine one. At the store of the Reed & Barton Co., 320 Fifth Ave., the clerk who waited on the same woman who visited the Gattle store, at once recognized the photograph as the woman who had called at this establishment.



PAUL A. MACHETTE, ARRESTED AT WASHINGTON.

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¶ We are continually cutting all kinds of cabochon and facetted stones, and manufacturers will find this branch of our stock especially interesting to them.

¶ We carry every precious and semi-precious stone but the diamond.

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Preparations for the Annual Outing of the Jewelers' 24-Karat Club.

Arrangements are well under way by the members of the Jewelers' 24 Karat Club of New York for the annual outing and clambake to be held Saturday, Aug. 1, at the Port-au-Peck Hotel, Long Branch, N. J. This outing has always proven an event of much interest to the members of the club in past years, and it is expected that this year will rival all former occasions both as to attendance and the interest taken.

As the committee is desirous of finishing the athletic events before the clambake is served, it has been decided to leave New York on an earlier boat than it has been customary in the past years. The jewelers will leave Pier 10, North River, foot of Cedar St., on the 9:15 A. M. boat, which will bring them to Atlantic Highlands in good season; from there the trip will be made by train to West End Station, where conveyances will be on hand for transportation to the hotel grounds. The Athletic Committee will announce on the day of the outing the athletic events to be carried out. Prizes will be awarded as usual to the several winners of the different athletic contests. A cup, known as the "President's Cup," donated by Pres. H. C. Larter, will be competed for in some event to be announced later. This contest will be open to members of the club only. All other athletic events of the day will be open to both members and guests of the club. The Athletic Committee consists of J. Warren Alford, chairman; Percy H. Savory, Wm. H. Kenna.

The 24 Karat Club has held an enviable reputation in the past for the souvenirs which have been given at the several social gatherings of the club and this year the committee have decided on a handsome tankard which will be presented to the members and guests of the club, the orders to be issued at a later date.

The Board of Directors of the club wish to impress upon the minds of the members that the conditions at the dining room of the 24 Karat Club have been much improved, both in service and in the quality of the food. The matter has been taken up by the house management and a decided improvement is the result. At a recent meeting 30 associate members were added to the list of the club. There are at present applications for membership to fill out existing vacancies.

The outing committee consists of Charles L. Power, chairman, Archie Rutherford, Samuel Kramer, George T. Stebbins and Harry R. Conklin.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 13, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$308,666.20
Gold bars paid depositors	53,455.58
Total	$362,121.78

Of this the gold bars exchanged for gold coin are reported as follows:

June 8	$68,567.93
" 9	62,388.86
" 10	47,432.19
" 11	31,334.72
" 12	81,934.95
" 13	17,007.55
Total	$308,666.20

Pittsburg Police Arrest British Jewelry Salesmen—Large Amount of Jewelry Recovered — Smuggling Charge Lodged Against the Men.

PITTSBURG, Pa., June 12.—The Pittsburg police, Wednesday, arrested Albert John Walker, alias White and Ralph Waldman, alias Saunders, at the store of the John M. Roberts & Son Co., and it is probable that information charging larceny will be made against both men. The pair had been shadowed all day by detectives. They are believed to be implicated in some diamond frauds, but committed no wrong at the Roberts store. Their actions, however, excited suspicion. The police have recovered from the person of the men and at their room at the Hotel Schenley goods valued in excess of $5,000. The Washington police authorities have telegraphed for pictures of the men.



ANDREW J. WALKER.



RALPH WALDMAN.

British jewelry salesmen, now under arrest at Pittsburg, Pa.

According to a story given out by Capt. McGough of the detective bureau, the men are alleged to have smuggled diamonds into this country from England.

The men arrived in Pittsburg Wednesday and hired an automobile. They circled so many corners about the downtown district that they attracted the attention of detectives, who decided to watch them. The men had called at several jewelry stores. They went to the Roberts store in the morning and called again in the afternoon, when the police took them into custody.

Mr. Roberts made the following statement to THE CIRCULAR-WEEKLY correspondent: "The men came in here and exhibited a diamond ring of pretty good size. It looked as if they had stepped on it. One of the men said that he had fallen out with a girl and that she had returned the ring to him. Having just arrived in Pittsburg, he needed money, and offered to sell the stone for almost any price in order to get cash. I refused, however, to do business with him. I was not in the store when the men called the second time, but the police arrested them as they were leaving the place."

Among the stuff the police recovered were two four-carat diamond rings, one woman's ring with 21 diamonds, three diamond studs, three loose diamonds and two diamond pins. A few of the articles are alleged to have been disposed of here, but it is said that the disposal had not been handled properly.

Yesterday the two men made a confession to Superintendent of Police McQuaide. They said their correct names are Ralph Waldman and Andrew J. Walker. Waldman is from Kingston, Jamaica, and was formerly employed as a jewelry salesman by J. H. Milke & Bros., London. Walker, who first said his name was White, is a native of Salisbury Road, Birmingham, England, and was employed by Abraham Bros., of Birmingham. He traveled extensively through South America, Central America and the Bermudas, and it was while in Central America that he met Waldman.

"Waldman proposed to Walker," said Superintendent McQuaide, in talking the matter over with THE CIRCULAR-WEEKLY correspondent, "that they come to America and dispose of the goods which Walker had in his possession. They smuggled about $8,000 worth of diamonds, market value abroad, into this country by secreting them in the lining of a trunk. Walker says that the firm by whom he is employed does not know he is in this country. We have cabled to Scotland Yard for information about the men, but have not yet heard from there. We will hold the men, however. Walker told me that he had intended going back to Jamaica to get about $12,000 worth of diamonds and jewelry which he had left there, dispose of the stuff here, and then lose himself to the world. Just what possessed the man to do this can only be imagined. The men, I am told, sold some of the plunder to eastern jewelers, but it will be recovered. It is probable the men will be extradited."

It is stated by Superintendent McQuaide that the men were not betrayed by a "pal," which was the first story told when they were arrested. The police received word that the men were acting suspiciously and decided to watch them. All of the goods brought to Pittsburg by the men are now in the hands of the police. It is asserted that the men offered to give the diamonds to the police, if they would let them go, but the police would not listen to that proposition, although the men said they thought that was the way police did business.

Walker's employers will recover at least $20,000 worth of property, market value, because of the apprehension of the men here. In this connection the police are given a great deal of credit for the arrest.

PITTSBURG, Pa., June 13.—An information charging the fraudulent concealment and importation of a large quantity of rings, breastpins, stickpins, watches, diamonds and other jewelry to the total value of $5,000 was made to-day by Surveyor of Customs M. M. Garland against Walker and Waldman, and they have been committed to the county jail pending an investigation by the police into their alleged smuggling operations. The complaint was made before United States Commissioner William T. Lindsay.

It is said a demand for the jewelry alleged to have been stolen will probably be made by the custom officials next week. If it is found that the jewelry was stolen a new complication may arise. In such an event it is believed that the goods would not be confiscated, if stolen without the knowledge of the owner, which is said to be the case. At the surveyor's office the opinion was given that any goods brought into the United States from a foreign country would be subject to the payment of duty, as the Government is not required to make inquiry as to their ownership. The duty imposed is 60 per cent. of the value of jewelry and 10 per cent. on unset stones.

The two men have been committed to jail indefinitely.

PITTSBURG, Pa., June 15.—Supt. McQuaide on Saturday night received a cablegram from the chief constable of Birmingham, Eng., requesting him to hold Waldman and Walker, saying that a representative of Abraham Bros., Birmingham, would sail on Wednesday's boat for America to prosecute the men. It is expected that the men will be extradited. No further prosecutions will likely be entered here until Abraham Bros.' representative arrives.

Death of F. F. Heitz.

F. F. Heitz, one of the oldest retail jewelers in the Sixth Ave. district of New York, died Tuesday, June 9, at his home, 861 Sixth Ave., after a lingering illness.

Mr. Heitz was born Sept. 4, 1833, in Holland, and came to this country over 50 years ago. He was employed in this city for some time by the firm of Lounsbery & Co., and started in business for himself 48 years ago. He had been in business in the locality of his present address for nearly 50 years, and for 39 years had been located at 791 Sixth Ave. No near relatives survive the deceased. A nephew, Henry C. Becker, who has been connected with the business for 25 years, will continue it at the same address.

The funeral was held from the late home of the deceased on Thursday of last week. The interment was in Woodland Cemetery, Dr. Evans acting as officiating clergyman.

J. H. Redditt, Kissimmee, Fla., recently moved his stock into more commodious quarters.

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Special Arrangements for Out-of-Town Trade Write for Information

Gems and Precious Stones Cloth, Postpaid, $1.00 Published by The Jewelers' Circular Publishing Co., 11 John Street, New York.



G. S. Mason is starting in the jewelry business at Edmonton, Alberta.

C. A. Senter is about to open a new store at 63 Main St., Brockton, Mass.

The Medford Drug & Jewelry Co. recently began business in Ainsworth, Nebr.

L. Jaccard is preparing to open a jewelry store in the Silva building, Livermore, Cal.

Geo. B. Skinner opened a retail business, June 1, in the new Masonic building, Los Angeles, Cal.

A. De Palmelaere, formerly of Bay City, Mich., opened a retail jewelry store, recently, at Gardena, Cal.

F. B. Hitchcock has engaged in the retail jewelry business in the Pico Heights district, Los Angeles, Cal.

Harry Rosen recently opened a store in Wheeling, W. Va., under the name of the New Goldmine Loan Office.

Wm. P. Hausen opened a repairing shop, last week, for the trade at 306 9th St., in the Burd building, Philadelphia, Pa.

Leon T. French contemplates opening a retail jewelry store in Congress St., South Framingham, Mass., in the near future.

O. H. Wilson, formerly of Los Angeles, Cal., has opened a new jewelry and watch repairing establishment in Redondo, Cal.

J. A. Dodds is opening a new store in Cedartown, Ga. He is making his headquarters at present with H. B. Philpot & Co.

The J. P. Turner Co. was recently incorporated in Buffalo, N. Y., to deal in watches, diamond jewelry, etc. The incorporators were Joseph P. Turner, S. J. Schlehr and John F. Reno.

The Diamond Palace Jewelry Co. has started in business in Dallas, Tex., with a capital of $20,000. The incorporators were: B. N. Clarke, D. L. and Lawrence Hendricks and Wm. Hogg, all of Dallas.

W. M. Chiles and W. C. Buoy, Lancaster, Pa., have formed a partnership and engaged in the jewelry business in the Odd Fellows building, in Springfield, Ill. The concern will make a specialty of diamond setting.

The Hanlon-Thornton Co., Boston, Mass., has been incorporated to deal in jewelry with a capital stock of $50,000. The officers are: John Hanlon, treasurer; Michael F. Hanlon, clerk, and William S. Thornton, all of North Attleboro.

The International Jewelry Co. is the name of a concern which contemplates engaging in the jewelry business in Meadville, Pa. Those interested in the enterprise are: Messrs. Murray, Owen and Coster. The proposed capital is $50,000.

Adrian J. Morais, who was formerly with Leonard Krower, New Orleans, for about 21 years, is about to start in business for himself, and on and after July 1 will occupy quarters in room 509, Godchaux building, New Orleans, La., where he will conduct business as a whole dealer in jewelry, etc.

National Wholesale Jewelers' Association Formed in Detroit, Mich.

DETROIT, Mich., June 12.—The meeting held Wednesday and Thursday in the Hotel Pontchartain resulted in the formation of the National Wholesale Jewelers' Association. Five cities outside of Detroit were personally represented by delegates, coming from 15 firms, while letters were received from 43 other wholesale and jobbing firms pledging their assistance to the organization.

In view of this, after the adoption of constitution and by-laws and the election of officers, it was decided to hold a convention in Chicago Sept. 1, at which time efforts will be made to get representation from all firms in the trade, which can possibly send members.

The officers are: President, Edwin Massa, of the Bauman-Massa Jewelry Co., St. Louis; vice-presidents, George H. Edwards, of Edwards & Sloane Jewelry Co., Kansas City, and Claude Seymour, of Otto



SNAPSHOT OF L. BAUMAN, J. G. SHOENTHALER AND M. R. PALMER.

Young & Co., Chicago; secretary, B. C. Allen, of Benjamin Allen & Co., Chicago; treasurer, Chas. A. Berkey, of Chas. A. Berkey Co., Detroit; directors (one year), A. W. Sproehnle, Chicago; Philip Present, Rochester; C. A. Kiger, Kansas City (two years); H. W. Burdick, Cleveland; W. C. Nock, Detroit; M. Eisenstadt, St. Louis.

No resolutions were adopted, although a number of suggestions were made in regard to trade conditions, which might be favorably treated by the national association. Neither were any set papers read, this having been left to the September convention. The general sentiment was in favor of postponing definite action until such time as a full attendance of all interested in the organization might be had.

Members of nine Detroit firms acted as a welcoming committee, Wednesday morning, as the outside wholesalers came in. They were Frank Kennedy, of the Kennedy Optical Co.; W. C. Noack and Theo. Gorenflo, of Noack & Gorenflo; Richard E. Rogers and Frank Kunz, of Kunz & Rogers; Henry Luths, of Luths, Dorweld & Haller; E. H. Pudrith, of the E. H. Pudrith Co.; Chas. E. Berkey, of Chas. A. Berkey Co.; F. P. Mathauer, of Mathauer & Koester; A. E. Charlesworth, of the Charlesworth Optical Co., and F. A. Drexel.

When the first session was called to order in the convention hall, Wednesday morning, there were present, besides the Detroiters, A. E. Sproehnle, B. C. Allen and Claude Seymour, Chicago; Edwin Massa, H. S. Allers, Al. Bauman and W. Schoenthaler, St. Louis; H. W. Burdick, Chas. F. Keim and C. C. Sigler, Cleveland, and Philip Present, Rochester.

Chas. A. Berkey was chosen as temporary secretary, and an organization committee, consisting of W. C. Noack, chairman; A. Bauman, C. Seymour, H. W. Burdick and P. Present was chosen to consider the draft of a constitution and report later. The name of George H. Edwards, Kansas City, was added later when he arrived after noon with C. A. Kiger, C. B. Norton and C. C. Hoefer, of that city.

At noon the visitors were invited to attend the weekly luncheon of the Wholesalers' Association, of Detroit, in the Penobscot Inn. The parcels post was discussed by members of the local association, and later A. W. Sproehnle spoke for the visiting jewelry wholesalers.

Consideration of the constitution was finished at 4 o'clock, when the afternoon session ended. Automobiles had been secured, and the entire party took a tour of the central portion of the city and then went to Belle Isle, where an appetizing dinner was served on the balcony of the casino.

The return trip was made by boat and an informal discussion was held during the evening on various points.

Thursday morning the constitution was brought up for adoption, and was passed after some debate. It was decided to limit the membership to those wholesalers or jobbers who dispose of the bulk of their goods through regular jewelry channels. Membership was fixed by firms rather than by associations, and it was agreed that no proxies should be allowed, the intention being to get wholesalers together in convention to promote better feeling and concerted action.

The election of officers then took place and the choosing of a city in which to hold the convention. There was some talk of holding the meeting in an eastern city, but it seemed to be the general opinion that more cities would be represented at a gathering in a central city than at one held near the Atlantic coast.

Each of the members pledged himself to work for the good of the organization and to help secure members. Satisfaction was expressed by all at the spirit of good feeling which had sprung up in so short a time and the friendly manner in which discussions of eradicating trade evils was conducted.

When the Thursday session had adjourned, the visiting wholesalers formed a party which went in turn to the various wholesale jewelry houses along Woodward Ave., calling upon the Detroit merchants and bidding them farewell. The delegates dispersed in all directions, some going upon trips while others remained over for a time.

The success of the meeting is a source of great pleasure to the members of the Detroit Jewelers' Board of Trade, which has been active since last November, in trying to inaugurate such an organization. Several suggestions for the correction of trade abuses will be put up to the September convention by the Detroit members.

Death of Edwin Bennett.

BALTIMORE, Md., June 14.—Edwin Bennett, president and founder of the Edwin Bennett Pottery Co., and one of the pioneer potters of the country, died at his home, 2510 St. Paul St., at 10 o'clock Saturday night. Death was due to heart failure, which had recently been aggravated by a fall and the resultant shock.

The deceased was 90 years old and, considering his age, had unusual mental and physical vitality. Until three weeks ago he took an active interest in his immense business and was at the pottery works almost every day.

Mr. Bennett was the pioneer potter of this country, having established the first pottery works in the Ohio Valley and carried the art of pottery making to a high degree. He came of hardy English stock, having been born at Newhall, in Derbyshire, England, in 1818, the son of Daniel Bennett. In 1841 he and his two brothers came to America to seek their fortunes in the pottery business. They went to East Liverpool, O., and there, on the banks of the Ohio river, built a small plant and began to make china ware. They met with success, but were hampered by a lack of proper shipping facilities. Three years later they moved the business to Pittsburg in order that they might ship their wares more easily to growing trade. A year after the removal to Pittsburg Mr. Bennett withdrew from the firm of Bennett Bros., and came to Baltimore, thinking that this city offered still better opportunities for the manufacture of pottery. The present factory stands on the original site, leased 50 years ago.

About 15 years ago the firm of Edwin Bennett was changed to the firm of the Edwin Bennett Pottery Co., Mr. Bennett taking into the business his son, Edwin H. Bennett, as vice-president, and Henry Brunt as manager. Mr. Bennett continued as president, and constantly exercised active supervision of the output of the works.

Death of John J. Armour.

John J. Armour, who was at one time well known in the jewelry trade in New York City, died recently near Doland, S. Dak. Mr. Armour was born in New York City, Oct. 31, 1825, where he spent his early life. He graduated from the Rivington St. Public School, No. 4, in 1840, and obtained his first position with a Division St. stationery store.

In 1844 he went with Peckham & Rumrill, 17 John St., as a traveling salesman in the Eastern States and New York City, and about 1875 he joined with his brother-in-law, Mr. Barnes, in a partnership, the firm style being Armour & Barnes, dealing in American watches. Reverses came in a few years, and Mr. Armour finally went west. The deceased is survived by one son, Lester Armour, who is at present in Chicago, and a sister, Mrs. Barnes, who resides in Brooklyn.

Mr. Armour will be remembered by the older generation in the trade as a pleasant-mannered, kind-hearted man, who enjoyed the friendship of a large circle in the trade.

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LETTERS TO THE EDITOR.

As to So-called Scientific Sapphires.

NEW YORK, June 12, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Will you permit the undersigned to take issue with your correspondent, A. A. Heller, in his letter published in last week's CIRCULAR-WEEKLY for criticizing your editorial of the previous week, and at the same time permit me to endorse the statement that you made therein.

While I do not intend that this should be taken as contradicting Mr. Heller's statement that the so-called "scientific sapphire" to which he refers is made in the same way as is the scientific ruby, and in fact, is in no way to be classed with the imitation stones which have been improperly imported and sold under the name of "scientific," nevertheless, I wish to call attention to the fact overlooked by Mr. Heller, that, although the stone is made on scientific principles, it has not the same claim to be called a scientific sapphire, or sapphire at all, as has the scientific ruby to be so called.

The scientific ruby analyzed gives exactly the same ingredients as the ruby of nature, namely, alumina about 97+, iron oxide 1+ and silica 1+, with approximately the same specific gravity as the ruby, *i.e.*, 3.97 to 4.05, the same hardness 9 and the same strong manifestation of dichroism. I have never seen the refractive power tested, but I understand that this is the same as the genuine ruby. On the other hand, the so-called "scientific sapphire," to which your critic refers while very near the sapphire in its ingredients, shows by your own analysis, published Oct. 9, 1907, some differences. The natural sapphire consists of alumina 97.5m, iron oxide 1.8, and silica .8, while your analysis showed the stone referred to by Mr. Heller to be made of alumina 99.501, and silica 0.423, with no iron oxide. However, the main difference between the natural sapphire and this "scientific" stone lies in the fact that the natural sapphire shows strong dichroism and this stone shows none. What is more, the natural sapphire has a hardness of 9 and this stone, or at least those that I have seen tested have a hardness of but 8 or less. The specific gravity of the natural sapphire runs from about 3.97 to 4.05 and the specific gravity of the stones in question which I have seen tested have run from but 3.62 to 3.77.

It will be seen, therefore, that except for composition the stone more nearly resembles the blue spinel than the sapphire, and in fact I understand it has been so classified as spinal by gem experts in London and this country. Personally I disagree with the classification, inasmuch as the composition of spinel consists of alumina 70.43, chromic oxide 1.12, magnesia 26.75 and ferrous oxide 0.73, a much less percentage of alumina than does this stone show, and also a large amount of magnesia, which, according to your analysis, is not present in the scientific gem of blue color.

Under the circumstances, therefore, I think that your editorial statement that the ruby is the *only* gem that has been made scientifically is absolutely sound, as the gem cited by Mr. Heller in his answer to you has neither all the properties of the sapphire, nor all the properties of the spinel. In fact, if it were to be given a classification among the gems, it would have to be put in a class between the corundum and spinel groups, and would best be described by a term which is to be mineralogically absurd, a corundum spinel.

Yours truly,
W. E. T.

An Explanation as to a Recent Patent Suit Decision.

NEW YORK, June 8, 1908.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

The item published in a recent issue of your paper regarding the litigation over the Hold-On Scarf pin guard has been misconstrued by some of your readers.

A suit was brought by the owners of the Hold-On scarf pin guard, claiming that the "E. Z." catch was an infringement of their patent. As we have been selling the "E. Z." catch, we were made parties to this suit. We were not manufacturing the "E. Z." catch.

After this suit was brought the owners of the Hold-On scarf pin guard offered their Hold-On clutch to us at such a price that we could sell it at the same price as we had heretofore sold the "E. Z." catch. Our attorneys then advised us that it would be unwise for us to spend money in litigation, when the only advantage that could accrue would be to the manufacturer of the "E. Z." catch. We therefore accepted the offer of C. P. Goldsmith & Co. regarding the Hold-On guard, and agreed that the suit brought on their patent should be settled. There was no trial of this case, and no money consideration whatever.

Trusting that you will publish this letter in justice to us, we are, yours very truly,

ABEL BROS. & CO.

From an Appreciative Subscriber.

KANSAS CITY, MO., June 10.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

THE JEWELERS' CIRCULAR-WEEKLY is the greatest of all jewelry salesmen. The manufacturing jeweler who studies his business knows this. He knows that it reaches over 90 per cent. of the buyers of the trade. These buyers must and will have THE CIRCULAR-WEEKLY as their directory since it is a weekly guide to *live wires*.

The up-to-date jeweler has found this out, but his stagnant rival has not, so while the live man thrives the world goes away from the man who hasn't got time to look over his trade paper.

Yours truly,
SUBSCRIBER.

Utica.

James Redmond, a prominent jeweler in Springfield, Mass., and interested in jewelry manufacturing concerns in Providence and well known to the jewelry trade, was married here Wednesday to Mrs. Myrtle L. Wells, widow of Calvin J. Wells, of the C. J. Wells Co., Genesee and Liberty Sts. The wedding, a quiet affair, took place at St. Francis de Sales Church, Rev. Daniel Doody, the pastor, officiating. William A. O'Donnell, who has succeeded to the interests of Mrs. Wells in the Wells Jewelry Co., and Mrs. O'Donnell attended the bride and groom. A wedding breakfast followed at Boggs' Hotel, and after a trip through the Berkshires, Mr. and Mrs. Redmond will take up their residence at 258 Sumner Ave., Springfield. Mr. Redmond presented his bride with a check for $10,000 and a deed to the handsome home which they will occupy. Mrs. Redmond is a woman of many fine graces, together with rare business judgment. Since the death of Mr. Wells she has had charge of the jewelry business here.

Trade Gossip.

Cross & Beguelin, 31 Maiden Lane, New York, have just issued a most attractive tools and material pocket price list. Copies may be had by writing the firm.

The New England Watch Co. is mailing to the trade announcements of its new policy, which includes a cash discount to dealers, to go into effect Aug. 1.

Joseph Irons, 35 Maiden Lane, New York, has recently put on the market for the Middletown Silver Co., one of the finest lines of pierced goods made in silver plate. The line consists of every article for the table, and can be seen to advantage at the above address.

An attractive catalogue of opera and field glasses has just been issued by the well-known Paris manufacturing house of Lemaire. The catalogue contains a number of half-tone and colored illustrations on heavy glazed paper which are unusually clean cut. The catalogue is bound in heavy drab covers and contains an attractive inside cover page. A copy can be obtained from any jobber.

The *Silver Standard* for May has been issued by the International Silver Co., and as usual contains a large number of well chosen articles that bring out vividly the contrast as well as the similitude between the old days when the publication was established by Rogers Bros. and the present time. The articles are taken from the New York *Sun, Hunt's Merchants' Magazine* and other publications of the period of 1847. One of the most interesting, perhaps, is an article headed, "N. Longworth Is a Problem." In this article a sketch is given of the career of Nicholas Longworth, a lawyer, of Cincinnati. The writer of the sketch cites as a proof of Mr. Longworth's wealth that he had paid $17,000 in taxes in one year, the largest paid in that year by any individual in the United States, except Wm. B. Astor, who in the same year, paid $23,-116. Another article describes experiments with an atmospheric railroad. "The Kissing Habit" is the subject of an article written in an indignant vein. The writer is especially indignant because Amin Bey, the Turkish Ambassador, "had a grand time of it in the Governor's room in New York, having kissed more pretty women in an hour than he had ever seen before in his life." A page is given to an illustrated article descriptive of the store of R. C. Eldridge, Milford, Mass., who sold the company's silverware in the same store for 50 years. Mr. Eldridge's photograph is given together with a sketch of the changes taking place in the town during the half century that he has been in business.

That "Piano Advertising Plan" from Iowa

Pulls prosperity out of a lean year of panic. It never had an equal among advertising and premium propositions for building up trade in the teeth of a gale of adversity. It doubles sales for merchants and puts on subscriptions for the newspaper publishers. And it's brand new to-day.

The smallest merchant can work it just as successfully as the largest. The puzzle of it is that it does not cost the merchant one dollar, but actually makes him big money.

Nobody ever fails at this money-making enterprise who uses my plan and my pianos, which are of uniformly excellent quality. I superintend the manufacture of them myself, so I know.



And let me tell you it would be suicidal for any merchant to give away a cheaply made, inferior piano to any customer if he wants to reap a permanent benefit from the enterprise.

Here is a plan by which the merchant and publisher alike can turn hard times into hard cash, increase their business amazingly literally make two dollars grow where there was one before—and pocket no possible loss for their thrift.

Live Ones—Write me *Needy Ones—Wake Up* *I'll Show You How it's Done*

SALESMEN—Boys with Grit and "Go"—

IT'S YOUR CHANCE. I want a few Reliable Salesmen to Canvass the Retail Trade. Samples in coat pocket. Don't worry trying to revive dead lines. Get one with breath in it now. It's a boom year for you if you connect right. Get wise to the "Iowa Idea."

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Kansas and Missouri Jewelers and Opticians Hold Joint Convention in Kansas City, Mo.

KANSAS CITY, Mo., June 13.—The joint meeting of the Kansas Retail Jewelers' Association, the Missouri Society of Retail Jewelers, the Kansas Association of Opticians and the Missouri Association of Opticians, was called to order in this city June 9, and continued three days. The convention succeeded in accomplishing much work, and although four different organizations met together, there were no complications of any sort, everything having been conducted systematically. The entire programme was a joint one, the executive meetings of each association taking care of all business which applied to that association to the exclusion of the others.

This meeting was the liveliest ever held by the Missouri and Kansas jewelers and opticians, was attended by more of them, and still it is stated that at least a third more would have been present if it had not been for the high waters of the surrounding country. Some were absolutely unable to reach this city and others were afraid to venture away from home fearing they would not be able to get back when they wished.

Practically every river in Kansas, Missouri and Oklahoma has overflowed, and railroad bridges have been washed away in every direction. This has badly crippled the transportation companies, and of course made everyone timid about starting on a journey.

The work of the executive sessions of the convention was largely given up to the consideration of plans for the building up of the membership and the preliminary work towards the fight for the passage of desirable laws in Kansas and Missouri next Winter, when the legislatures meet. Each association goes home with an active committee, which will not only be working at the time the legislature meets, but will be working during the election, so the senators and representatives elected will be well acquainted with their desires before they are elected, and will themselves have an opportunity to state which way they will vote on the required laws when presented. This seems like getting at the real inside of legislation, for it is late in the day to go before a legislature with the request that a law be passed, when no effort was previously made to make those elected to that body acquainted with the purpose of the law and the fact that people in all parts of the State were interested in its passage.

The joint meeting was called to order by R. D. Worrell, president of the Missouri Society of Retail Jewelers, and an address of welcome was delivered by C. L. Merry, president of the Kansas City Jewelry & Optical Jobbers' Association, to which Herman Mauch, president of the St. Louis Retail Jewelers' Association made reply.

After the roll call of the four associations, R. D. Worrell, member of the executive committee of the National Retail Jewelers' Association, made a short address, which closed the morning session.

The first address of the afternoon session was on the proposed "Amendment to the National Stamping Law," by George H. Edwards, of the Edwards & Sloane Jewelry Co.

The talk on "Optical Short Cuts," which was next on the programme, was passed over, as Mr. Gowenlock, Clay Center, Kans., who was to deliver it, was unable to reach the city, on account of the floods.

The next paper was by Charles E. Tieman, of California, Mo., on "Freight by Mail," in which he gave a very clear history of the parcels post movement up to the present time, and showed the reasons why the retail jewelers did not want such a law put on the statute books of this country. In summing up, at the close of the address, he said: "The whole matter resolves itself into the simple question: Shall the Federal government enter into a silent partnership with the mail-order concerns and help them to take from me a local patronage that I have long striven for and now rightfully expect to enjoy?"

This was followed by a talk on advertising, under the title of "Publicity," by L. Roy Curtiss, and the balance of the first day was taken up by the executive sessions of the two optical associations.

In the evening everyone went out to Carnival Park, in Kansas City, Kans., to view the sights.

The committee on resolutions, which was appointed by the chair, consisted of Dr. Hatch, Jefferson City, Mo.; Claude Wheeler, Columbia, Mo.; J. C. Haupt, Peabody, Kans., and Walter Sperling, Seneca, Kans. There was chosen one member from each association, and it was decided to have all resolutions coming before any of the associations referred to this committee, and be acted upon as a whole.

The meeting of Wednesday was called to order by Walter Sperling, Seneca, Kans., who is president of the Kansas Retail Jewelers' Association. The first address of the day was by R. S. Davis, Atchison, Kans., the subject being "As the Traveling Man Sees Us." This was followed by an address by Dr. S. W. Lane, on "Optical Legislation."

J. C. Haupt, Peabody, Kans., read the next paper, "Mail-Order Houses," and this closed the programme for the morning session.

The afternoon session was called to order by C. E. Range, president of the Missouri Association of Opticians, and an address was made by Jas. S. Coye, on the subject of watch inspection, advocating the passage of a resolution endorsing the present method of watch inspection.

This talk was followed by a paper on "Good Business," by Frank Yale, of the Kansas City Credit Men's Association, and then Secretary J. A. Runyan, of the Kansas City Manufacturers and Merchants' Association, read a paper on the "Relations of the Retailer to the Jobber, which closed the joint business session for the day.

At 5.30 P. M. the visitors took cars at the Baltimore Hotel, where all the meetings were held, and went out to Electric Park as the guests of the Kansas City Jewelry & Optical Jobbers' Association. They were shown the various attractions, and were given a little spread at Morton's restaurant, at the park.

The first paper on the programme at Thursday's session was "The Good of the Order," by H. C. Carpenter, South Bend, Ind., who was in the city as the representative of the South Bend Watch Co., and gave one of the best talks of the meeting.

This was followed by the address of Dr. B. W. Needles, Kansas City, Mo., on "The Eye in Relation to Health."

Charles S. Sands, Kirksville, Mo., drew the attention of those present, in a very forceful manner, to the fact that the jewelry workmen were not delivering the goods they were expected to deliver, and advocated a remedy in a paper entitled "State Commission for Watchmakers."

Then the joint programme was brought to a close with a few "Chunks of Thought" by S. J. Huey, Excelsior Springs, Mo., who made an extemporaneous address, and took occasion to pound a few homely truths into his fellow jewelers, and at the same time to acknowledge that he was just pounding some of them into himself, as well, and was going home to carry out many new ideas he had been gathering in the past three days.

The last paper of the programme, "The Laborer is Worthy of His Hire," was not delivered, as A. A. Marvin, of Blue Rapids, Kans., who had prepared it, did not happen to be present when it was called for.

At the executive session of the Missouri Society of Retail Jewelers a good showing was made in the way of increased membership, and the interest manifested in the proceedings by the membership is an indication that the association has gone far beyond the experimental stage and could now feel sure of its ground.

The officers elected for the ensuing year were: Claude Wheeler, Columbia, Mo., president; S. J. Huey, Excelsior Springs, Mo., first vice-president; Adam Hafner, Jr., De Soto, Mo., second vice-president; H. L. Raines, Maryville, Mo., secretary; Charles Bard, Sedalia, Mo., treasurer, and C. S. Sands, Kirksville, Mo., George Young, Moberly, Mo., C. J. Burkhardt, Jefferson City, Mo., and F. W. Baier, St. Louis, Mo., members of the executive committee.

The following delegates were elected to the National convention: Wm. Kemper, St. Louis; H. Mauch, St. Louis; C. E. Range, Trenton; Clay Clement, Springfield; G. E. Read, Lebanon; T. H. Baskett, Chillicothe; Chas. Tieman, California; C. S. Sands, Kirksville; Mr. Blanton, Paris; Otto Buder, St. Louis; A. N. Zerweck, St. Louis.

The alternates chosen were: W. W. Whiteside, Liberty, Mo.; Chas. A. Bard, Sedalia; W. H. Meyer, Lawson; E. L. Thurber, Warrensburg; Mr. Walker, Monroe City; Adam A. Hafner, De Soto; A. E. Pittinger, Kansas City; M. B. Gordon, Braymer; T. G. Burkhardt, Jefferson City; Chas. Mount, Marshall.

At the executive meeting of the Kansas

Retail Jewelers' Association it developed that the association had increased its membership during the past year by over 30 per cent., and a great part of this increase was made right at this meeting.

It was decided to affiliate with the National association, and as a result of this move the annual dues were raised from $1 to $2. The entrance fee remains the same, $1, so a new member will now have to pay $3 for his first year.

The following officers were elected for the ensuing year: President, L. E. Armel, Holton; first vice-president, J. W. Phillips, Chanute; second vice-president, Andy Manifold, Beloit; secretary-treasurer, C. C. Stevenson, Lindsborg. Membership committee—C. H. Paxton, Paola; F. O. McCoy, Conway Springs; C. H. Brassfield, Ness City.

The following delegates were selected to the National convention: Walter Sperling, Seneca, Kans.; F. M. Hunt, Burlingame; J. Q. A. Sheldon, Mankato; A. A. Marvin, Blue Rapids; A. D. Harry, Norwich; Alex. A. Detter, Mound Ridge, and J. A. Burton, Horton.

The alternates chosen were: J. Jay Baker, Moline; A. O. Dickinson, Hiawatha; F. E. Pirtle, Council Grove; Harry T. Baier, Salina; J. A. Mosher, Burlington; Geo. A. Killiam, Pittsburg; Louis J. Herzog, Phillipsburg.

The traveling representatives who attended the joint convention in Kansas City last week, realize from the enthusiasm shown by the retailers that these conventions are to be a regular thing in all sections of the country, and that they will be required to attend them regularly with their sample lines. They have been using their different rooms at the Baltimore Hotel this week, and have found this an inconvenient method. They feel that they should have their display at each convention in one large hall, where everything could be shown, and all could be in touch with the retailers at the same time.

The result of this feeling was the organization of the traveling men, themselves, for the purpose of furthering this idea, and to have a working organization for whatever purpose necessary. Ed. S. Villmoare was chosen president of the temporary organization, and C. T. Weibezahn, secretary. After passing a resolution thanking the jewelers and opticians of Missouri and Kansas for courtesies received at their hands, they proceeded to frame up the following, to indicate their views, for the guidance of those who make the preliminary arrangements for future conventions where their lines are expected to be shown:

To the Jewelers and Opticians, and Committees Having Exhibitions in Charge, of Missouri and Kansas, and all Future Conventions:

The travelers represented here, calling on the jewelry and optical trade, formed a temporary organization, nominating and electing Ed. S. Villmoare, chairman, and C. T. Weibezahn, secretary, for the purpose of discussion of mutual benefit.

Whereas, It has been suggested that perhaps, by a concentration of exhibits, better results to all concerned would be obtained, therefore, be it

Resolved, That we respectfully suggest to all future retail jeweler and optical conventions, that a suitable hotel or hall be secured, so that all visiting representatives and manufacturers, jobbers, and others having wares for exhibit, may display same to mutual advantage, in one continuous space.

Alfred Clark, with Oneida Community, Ltd.,
R. S. Davis, with Ansonia Clock Co.,
H. C. Carpenter, with South Bend Watch Co.,
Committee on Resolutions.

Copies of above resolution to be forwarded to the president and secretary of the various associations.

Signed: C. T. Weibezahn, S. O. Bigney & Co.; Ed. S. Villmoare, D. Allen & Co.; J. I. Minteer, Rockford Watch Co.; W. C. Vandel, Edwards & Sloane Jewelry Co.; C. L. Stange, L. Bauman Jewelry Co.; H. C. Carpenter, South Bend Watch Co.; Carl Wolff, New England Watch Co.; F. C. Merry, vice-president, Merry Optical Co.; C. N. Sheldon, secretary, Merry Optical Co.; J. H. Whitney, Edwards & Sloan Jewelry Co.; Jake Levin, Henry Paulson Co.; F. L. Gibbs, Dennison Mfg. Co.; Mr. Douglas, Dueber-Hampden Watch Works; M. C. Fish, Williamson Pen Co.; L. W. Arnold and W. J. Staunton, Western Clock Mfg. Co.; W. C. Schumann, C. B. Norton Jewelry Co.; P. R. Copeland, Rockford Silver Plate Co.; George Turner, Burley & Tyrrell Co.; E. O. Baumgarten, M. F. Barger & Co.; B. Gordon, Johnston Optical Co.; J. Smith, Buck Silver Co.; E. L. Donaldson, Edwards & Sloan Jewelry Co.; George W. Cureton, Henry G. Lefort & Co.; L. H. Ludwig, Edwards & Sloane Jewelry Co.; Herbert Koppell, Meyer Jewelry Co.; W. R. Stevens, Bay State Optical Co.; Otto Knoul, Woodstock-Hoefer Watch and Jewelry Co.; H. N. Snow, Meyer Jewelry Co.; Paul R. Preston, Edwards & Sloane Jewelry Co.; Samuel Bloom, Jr., Meyer Jewelry Co.; M. S. Murray, C. B. Norton Jewelry Co.; C. M. Fairley, Rockford Silver Plate Co.; P. H. Winterberg, Sproehnle & Co.; R. S. Davis, Ansonia Clock Co.; F. L. Murray, Despres, Bridges & Noel; H. B. McKinlay, Elgin National Watch Co.; H. A. Burke, Columbian Optical Co.; Charles J. Foley, South Bend Watch Co.

The Resolutions.

The following resolutions were passed by the joint convention, after having been approved by the resolution committee:

Whereas, The National Retail Jewelers' Association, in convention assembled at Chicago, in September, 1907, passed a resolution denouncing the present system of railroad watch inspection, and,

Whereas, The subsequent developments have proved that the present system of watch inspection is fair to the trade in general, and,

Whereas, We feel that it is a matter that concerns only the railroads and their employes, therefore be it

Resolved, That the Missouri and Kansas associations instruct their delegates to use their efforts to have the National Association rescind its former action and to discourage any effort to enact laws to change the same, as such would prove disastrous to the profitable trade the jewelers are now deriving therefrom.

Owing to the fact that the passage of the proposed parcels post would place the mail-order houses in a position to increase their business a hundred fold at the lowest estimate, and encourage the establishment of a greater number of such houses, greatly to the detriment of the regular retail merchants as well as the retail jeweler, we desire to place ourselves on record as opposed to this law and to use all honorable means to prevent its passage by Congress.

Whereas, The Missouri Society of Retail Jewelers and the Retail Jewelers' Association of Missouri, at a joint convention in May, 1908, at St. Louis, Mo., most emphatically declared themselves against the use of the words "Solid Gold," as used in both the sale of and stamping of jewelry, as they believed the name to be a misnomer, having no bearing whatsoever as to the quality of the gold represented or stamped as sold gold, and

Whereas, They believed it to be to the interests of all parties concerned, be they manufacturer, jobber, retail dealer of the public, to have the quality of gold represented by the karat stamp only, and,

Whereas, The proposed amendment to the national stamping law would legalize the use of the term "Solid Gold," as it designates a low karat of gold as solid gold, and as we believe this not only wrong in naming low karat gold as solid gold, but we also believe that it will give material aid to catalogue and mail-order houses by having a legal standard of "solid gold," therefore, be it

Resolved, That this convention endorse the resolution passed at the aforesaid St. Louis convention, and place ourselves on record as opposed to the use of the term "Solid Gold," and that we favor only such amendment to the National Stamping Law as will insure the stamping of gold according to its karat fineness only.

We, your committee on resolutions, beg to report as follows:

That we do not favor the bill to regulate the stamping of gold filled, gold plated and electroplated cases in its present form, but we do favor a bill to that effect providing for the satmping of the thickness of gold, as outlined in the old bill, the stamping of the fineness of gold, as expressed in karats, in conformity with the National Stamping Law, and also that they bear a stamp indicating the length of time for which the various cases are guaranteed and for the providing of penalties for breaking any provision of the law

F. W. Hunt,
W. F. Kemper,
R. C. Houghton,
Adam H. Hafner, Jr.

The Register.

R. D. Worrell, Mexico, Mo.; Walter Sperling, Seneca, Kans.; Herman Mauch and John F. Zeetler, St. Louis, Mo.; A. M. Zerweck, E. St. Louis, Ill.; W. F. Kemper, St. Louis, Mo.; R. Goodholm, Lindsborg, Kans.; Charles A. Mursch, Marshall, Mo.; A. L. Blankenmeister, St. Louis, Mo.; M. E. Schmidt, Boonville, Mo.; Tedd C. Osgood, Kingman, Kans.; L. S. McNamer, Highland, Kans.; G. H. Methe, Council Grove, Kans.; A. D. Harry, Norwich, Kans.; Charles E. Tilman, California, Mo.; J. M. Barns and wife, Sarcoxie, Mo.; Charles J. Foley, South Bend, Ind.; Otto Buder, St. Louis, Mo.; Ed. S. Villmoare, Chicago; Wm. H. Meyer, Lawson, Mo.; H. L. Raines, Maryville, Mo.; R. Smithson, Platte City, Mo.; G. E. Read, Lebanon, Mo.; C. H. Paxton and wife, Paola, Kans.; J. George Garnier, Kansas City, Kans.; V. E. Summers, Pittsburg, Kans.; M. W. Vincent, Burns, Kans.; P. M. Best, Kansas City, Mo.; C. H. Branfield, Ness City, Kans.; R. M. Walker, Monroe City, Mo.; E. Parker, Gilman City, Mo.; L. E. Arnell, Holton, Kans.; H. B. McKinley and wife, Elgin, Ill.; M. Zinn, Hutchinson, Kans.; A. U. Burke, Kansas City, Mo.; B. E. Wyckoff, Prescott, Ia.; S. C. Swindler, Pratt, Kans.; S. P. Campbell, Richmond, Mo.; Dr. C. C. Stevenson, Pittsburg, Kans.; J. C. Haupt, Peabody, Kans.; L. Meyer and C. C. Hoefer, Kansas City, Mo.; F. W. Hunt, Burlingame, Kans.; C. N. Sheldon, Kansas City, Mo.; J. I. Minteer, Rockford, Ill.; H. H. Kelly, Erie, Kans.; M. S. Murray and C. L. Merry, Kansas City, Mo.; G. W. Cureton and W. R. Stevens, Chicago; F. C. Clement, Pleasant Hill, Mo.; Herbert Koppel, Kansas City, Mo.; Carl Wolff, Chicago; Noble R. Fuller, Kansas City, Mo.; W. A. Vawter and wife, Marshall, Mo.; S. H. Snow, Kansas City, Mo.; W. T. Peters, Eureka, Kans.; J. G. Erickson, Douglas, Ariz.; Dr. A. H. Hatch, Jefferson City, Mo.; H. A. Burke and Jake Levin, Kansas City, Mo.; G. B. Brown, Hill City, Kans.; Jesse L. Stoner, Lincoln, Kans.; C. J. Miller, California, Mo.; Charles T. Higginbotham, South Bend, Ind.; J. G. Bellamy, Slater, Mo.; C. M. Fairley, Rockford, Ill.; Hugh Campbell, Kansas City, Mo.; C. E. Range, Trenton, Mo.; D. P. Benelhi, Frontenac, Kans.; A. H. Jones, L. A. D. Foster, L. H. Ludwig, P. R. Preston and F. A. Missman, Kansas City, Mo.; R. F. Whitman, Hamilton, Mo.; A. R. Weisz, Springfield, Ill.; F. C. Walters, Kansas City, Mo.; Claude Wheeler, Columbia, Mo.; W. E. Houston, Fred C. Merry, J. W. Brown and H. B. Pearce, Kansas City, Mo.; F. O. McCoy, Conway Springs, Kans.; H. C. Gerry, Frank L. Gibbs and George H. Edwards, Kansas City, Mo.; E. F. Sullivan, Hill City, Kans.; E. W. Cox, Kansas City, Mo.; R. C. Houghton, Fort Scott, Kans.; E. L. Thurber, Warrensburg, Mo.; Anderson Blanton, Paris, Mo.; C. C. Campbell, W. N. Lewis and A. E. Pittinger, Kansas City, Mo.; C. O. Sullivan, Overbrook, Kans.; F. F. Longman, Wellington, Kans.; Chester H. Fisher, Medford, Okla.; Julius Wider, Kansas City, Mo.; A. E. Storey, Lockhart, Tex.; Don R. Haylor, Rogers, Ark.; J. S. Zimmerman, Warrensburg, Mo.; W. I. Griffith, Fort Scott, Kans.; W. P. Howard and J. A. Mutton, Kansas City, Mo.; J. S. Coy, Chicago; Otto Knaul, Kansas City, Mo.; E. O. Baumgarten and H. A. Montgall, Chicago; N. C. Vandel, W. C. Schuman and D. B. Ward, Kansas City, Mo.; F. B. Schroeder and wife, Paola, Kans.; E. A. Kiger, Kansas City, Mo.; B. H. Barnes, Sedalia, Mo.; George Barth, Jefferson City, Mo.; Charles Wicher, Lexington, Mo.; J. A. Knapp, Leon Baer and Howard Potts, Kansas City, Mo.; S. M. Bishop, Lockwood, Mo.; J. E. Tinker, E. H. Chamberlain and A. A. Trostler.







JEWELERS AND OPTICIANS OF KANSAS AND MISSOURI AT THE JOINT STATE CONVENTION.

(Three sections of a four-foot group photograph of the officers and members of the various State societies that convened at Kansas City, Mo.)

Kansas City, Mo.; C. W. Woolfolk and W. W. Whiteside, Liberty, Mo.; F. E. Fricke and C. R. Nelson, Kansas City, Mo.; George P. Venable, Lexington, Mo.; L. R. Mogle, Winfield, Kans.; C. H. Meyerhoff, Kansas City, Mo.; W. N. Kirkman, Edgerton, Mo.; Lester Burchfield, Kansas City, Mo.; G. E. Read, Lebanon, Mo.; John Henry and H. Levy, Kansas City, Mo.; M. B. Gordon, Braymer, Mo., George W. Marlin, Barry, Ill.; W. E. Edison, Pleasant Hill, Mo.; F. O. Belknap, Knoxville, Ia.; Mrs. N. J. Williams, Kansas City, Mo.; A. W. Thistlewaite, Tonganoxie, Kans.; Walter Starcke, Junction City, Kans.; J. F. Hebbard, Mound City, Mo.; B. L. Seybold, McLouth, Kans.; A. L. Cline, Edgerton, Kans.; J. C. Carpenter, Moberly, Mo.; Cary E. Bunker, Oregon, Mo.; S. J. Huey, Excelsior Springs, Mo.; R. W. Emery, Springfield, Mo.; J. A. Mosher, Burlington, Kans.; Will H. Wright, Webb City, Mo.; Carl S. Sands, Kirksville, Mo.; James Fore, Brookfield, Mo.; W. S. Noble, Drexel, Mo.; A. M. Bennett, Warsaw, Mo.; John Titus, Jr., and Jacob Mott, Kansas City, Mo.

Death of Wm. H. Saxton.

BALTIMORE, Md., June 14.—William H. Saxton, one of Baltimore's leading jewelers, died suddenly Wednesday night, of acute indigestion, at his home, 1327 Mount Royal Ave. He had been at his store that day apparently in good health, and it was after returning from a walk with his wife that he was seized with the fatal attack. He expired before medical assistance reached him.

Mr. Saxton was born in this city, in 1841, and began his jewelry career with George W. Webb & Sons, then located at the corner of Baltimore and Light Sts. He later became a member of this firm, and when it was dissolved launched into business for himself not far from the old firm's location. In 1884 he opened an establishment at 30 E. Baltimore St., where he remained until the great fire of February, 1904. Shortly after the fire he located at 322 N. Charles St., where he remained.

Mr. Saxton was an artistic designer and an expert in judging stones. He designed many artistic and unique pieces in his time. He is survived by a widow and two daughters.

Death of Frederick S. Salisbury.

Frederick S. Salisbury, for a number of years treasurer of the Whiting Mfg. Co., silversmiths, died suddenly on Sunday on his yacht, *The Goblin*, while cruising about two miles from the Larchmont Yacht Club. Mr. Salisbury had been living at his Summer home in Larchmont, and with him on the yacht was his nephew, Grosvenor Parker.

Mr. Salisbury was to all appearances in his usual health and was sitting on the edge of the cockpit when he suddenly toppled over. A hasty examination showed that he was dead. Death was caused by heart disease.

The deceased, who was 57 years old, was a son of the late Henry Salisbury, who was a retail jeweler and spectacle maker in New York City in the early 50's. He was a graduate of Yale University in the class of 1866 and married Miss L. Aletta Wright, of Poughkeepsie, who, with two daughters, Miss Adeline Salisbury and Mrs. Harry T. Shriver, survive him.

Mr. Salisbury was a prominent member of a number of yacht clubs and of the University and Yale clubs.

The funeral will be held to-day (Wednesday) at Larchmont at 11 A. M.

Well-Known Pennyweight Thief Arrested in San Francisco, Cal.

SAN FRANCISCO, Cal., June 10.—The police in this city arrested, on Friday, a man who gave his name as Axel Green, but it is already known that he operated in Los Angeles and other points on the Coast under different aliases. His plan was to enter a jewelry store and ask to see an article. His most common requests were for diamond rings and sunbursts. When a tray of rings was shown to him he was very hard to please and, after a long examination, would go away without making a purchase and substitute a cheap ring for one of the diamond rings.

At other times he would ask to see a sunburst or jeweled locket, and after examining it would object to the price and depart. In a few days he would return and again examine the article, but fail to buy. Later it would be found that a worthless paste substitute had been left in the tray.

Green began to operate in San Francisco last March, but the police were not notified of the thefts until some time in May. Their efforts resulted in Green's arrest last week as he was attempting to dispose of a diamond sunburst in Attell's pawnshop, at Clay and Kearney Sts. Later he was identified by several of his victims and held for grand larceny. Before he was apprehended he had visited many jewelers of the city, and reports from Chicago say that he answers the description of a man wanted for similar offenses there. In this State he has already served terms for petty offenses. Some of the stolen goods were recovered.

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W. P. HAMLIN & CO.

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If you wish to retire from business, we will sell out your entire stock and fixtures to your satisfaction.

We have made the largest and most successful sales ever held in the United States or Canada.

A TESTIMONIAL

STEUBENVILLE, OHIO, April. 12, 1908

W. P. Hamlin & Co. have just closed a four weeks' sale for me, selling over $9,000 worth of goods. The sale showed a profit each day.

They are salesmen of exceptional ability and live up to all they promise. I recommend them highly to any one requiring their services.

FRED W. LABEN.

We just closed a sale for a merchant in Pennsylvania selling $11,000 in fourteen days at a profit of 20 per cent., mostly diamonds and high-grade goods. We can make the same kind of a sale for you.

We guarantee a success. If we fail to accomplish all we promise it will not cost you one cent to make the sale.

If you are interested in the subject of an auction sale, write us, tell us all about your stock, we will tell you what can be done with it and send our reference.

ALL CORRESPONDENCE CONFIDENTIAL

W. P. HAMLIN & CO., 609 Powers Block, Rochester, N. Y.

A. E. GATES

1 Maiden Lane : : : : : NEW YORK

Jewelry Auctioneer

I conduct sales in all parts of the United States and Canada, for first-class jewelers only, without adding one dollar's worth of goods to your stock.

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MR. JEWELER

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I have associated with me two of the best-known Jewelry Auctioneers in this country, and if your sale requires it, will furnish both without extra charge.

All communications strictly confidential. Write or wire at my expense.

A. E. GATES 1 Maiden Lane, NEW YORK
'Phone, 313 Cortland

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A TIMELY HINT

¶ During the months of Summer the demand for Lash Whips and Riding Crops is never-failing and the sagacious Jeweler will therefore see to it that his stock of these is complete and attractive.

¶ Gorham Whips and Crops present in themselves the same recognized standard of excellence as does Gorham Silver. They include Whips of the choicest Holly, with handles in silver-mounted leather or in effectively chased and ornamented silver, as well as Riding Crops of distinctively good "form," whether it be the plain, sturdy, but attractive Man's Crop or the dainty pigskin-covered and horn-handled Crop which is the horse-woman's ideal.

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WORKS: Providence and New York.

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IN another column we publish a letter from a correspondent, answering one published last week which criticized in general the editorial statement in THE CIRCULAR-WEEKLY that the scientific ruby was the only scientific stone that could be properly so called, and that though attempts had been made to reproduce other gems in the laboratories they have not been sufficiently successful to permit the product to be termed scientific gems. The letter published this week so thoroughly takes up the subject in answer to the correspondent who criticized our statement that we feel there is nothing to add on our own part.

Another Clever Thief in Custody.

ONE by one the thieves and swindlers who have been operating extensively in the jewelry trade are being gathered in by the police, and if the woman who was arrested in Washington and taken to Boston, as noted in another column, turns out to be the same party who has swindled jewelers in New York, Boston and other cities by substituting paste stone rings for genuine diamonds, practically the last of the crooks who have been operating recently in more than one State has been put under lock and key. There seems to be little doubt that the woman who Major Sylvester's officers took into custody on a vagrancy charge, is the party wanted, as her portrait has been identified by two or three jewelers of New York on whom she called, and was also identified by one of the victims in Boston. It was on the strength of the latter identification that the woman was brought to the Hub for trial.

As a rule, considerable difficulty surrounds the obtaining of strong evidence against pennyweight thieves of this type, because it is seldom that they are actually caught in the operation of substituting an imitation for the genuine article, the theft being discovered only after it has been committed. For, although the jeweler may be morally certain of the guilt of the thief, because a substitution has occurred directly after his or her presence in the store, nevertheless such a *post hoc ergo propter hoc* conclusion has little weight with the ordinary court and jury, and it is only by introducing cumulative evidence of the same kind, namely, the testimony of other jewelers who had the same experience with the same party, that the presumption of guilt is made at all strong.

Therefore, whenever a member of the trade recognizes in the published picture of a crook, a man or woman with whom he has had unpleasant experience, it is no more than his duty to his fellow merchants to notify the police holding the prisoner, of his experience in question, as such evidence tends not only to confirm the presumption of a guilt against the accused, but also shows the prosecuting authorities that they have made no mistake and encourages them to use their best efforts to obtain a conviction.

Lemoine Must Now Produce Diamonds.

TO-DAY is likely to be the crucial date for Henry Lemoine, the so-called "diamond maker" of Paris, as this marks the limit of time given him by the French magistrate in which to produce a certain large diamond which he is to make by his alleged formula, he having failed to produce it on the date originally set. If this diamond is not forthcoming to-day the magistrate is likely to send Lemoine up for trial in the correctional court.

Lemoine, it will be remembered, is now under charges of obtaining money under false pretenses from Sir Julius Wernher from whom he is alleged to have received large payments on the promise that he would produce diamonds artificially by a certain formula which he had deposited with a bank in London. Though the hearings on Mr. Wernher's charges seemed to have established in the minds of nearly every one, a conviction that Lemoine is either a scientific enthusiast or a charlatan of the mose extreme type, and that his alleged manufacture of diamonds heretofore have been examples of clever chicanery, nevertheless the French court has given him every opportunity to disapprove the charge of false pretense and accepted his proposition to permit him to make an attempt to vindicate his claims by producing a diamond of specific shape and size by means of his alleged process.

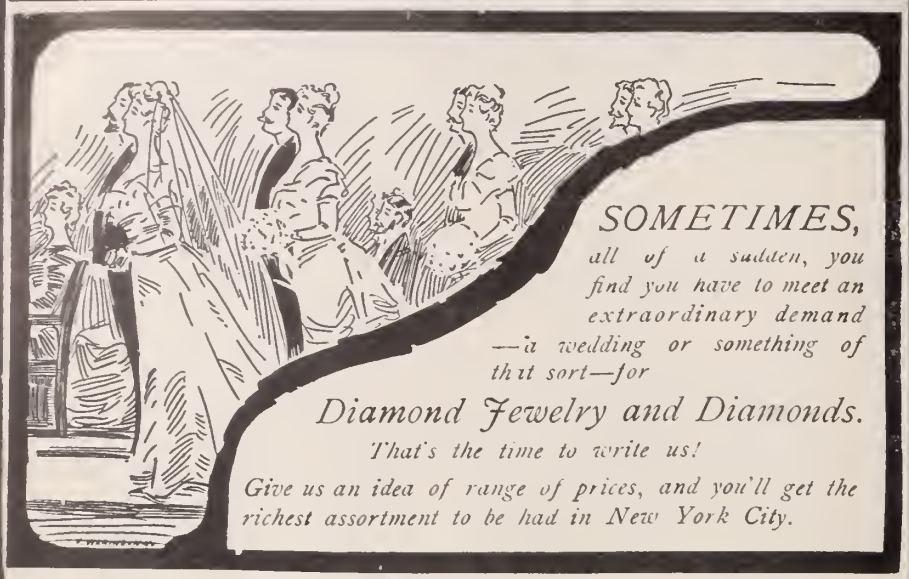
The court originally gave him until June 9 to produce the stone, but when this date had arrived Lemoine lengthily explained to the judge the difficulties he had encountered in installing his electric furnaces, etc., accused people of being in conspiracy or in league with the plaintiff against him to prevent him from accomplishing his purpose and begged and pleaded for a little more time in which to comply with the conditions of the test. The judge remarked that the "best jokes were the shortest" and did not seem much impressed with the excuses, but gave the alleged diamond maker until to-day to produce his stone, summoning Sir Julius Wernher to be present to-day, intimating that the matter would be settled as far as the court is concerned.

Therefore, the news from Paris during the next week will be decidedly interesting, both to the scientific and gem world, and if the court decides that Lemoine is a swindler and trickster, it is to be hoped that French justice will not be slow in making an example of him and imposing a punishment commensurate with the sensational publicity which he has heretofore obtained for his claims.

To insure publication all changes of copy for standing advertisements must be received not later than Friday noon preceding date of issue.

L. G. Day, former clerk in the Southern Loan & Jewelry Co.'s store, Tampa, Fla., was last week convicted on two separate counts charging grand larceny, and was sentenced to serve five years in the penitentiary on the first charge. Day was accused of having stolen jewelry worth $400 from the Dombrowsky store.

JUNE WEDDINGS



SOMETIMES,
all of a sudden, you find you have to meet an extraordinary demand —a wedding or something of that sort—for

Diamond Jewelry and Diamonds.

That's the time to write us!

Give us an idea of range of prices, and you'll get the richest assortment to be had in New York City.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

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Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

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85 Sprague Street
PROVIDENCE, R.I.

H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

Newark.

Emil Fies, formerly of Paterson, is now in Hoboken.

M. W. Boyle, formerly of Bloomfield, recently moved to Monclair.

The Standard Art Metal Works, East Orange, N. J., has been incorporated to manufacture metal and brass novelties and specialties, with a capital of $100,000. The incorporators are: J. H. Gleim, T. E. Grimm, G. A. Rattenmaier, all of East Orange.

Frank Holt, of Frank Holt & Co., has been elected treasurer of the Optimist Club of New Jersey. The club has decided to send a delegate, probably President Charles F. Herr, to the convention of the National Prosperity Association, to be held soon in St. Louis.

The following jewelers of Passaic have agreed to close their stores at 7 P. M. Tuesdays, Wednesdays and Thursdays during June, July and August: W. B. Froude, Maiden Lane Watch and Diamond Co., H. Gerlach & Son, Charles Greeme & Son, M. Epstein.

E. P. Ledos, of the Ledos Mfg. Co., accompanied by his family, will be among the passengers on the French line steamship *La Savoie*, which sails for France to-morrow. They will visit Paris, Switzerland, Germany, Belgium, Holland and England, and will return about September.

Articles of incorporation of the Tiffany Jewelry Co., with an office at 129 Market St., Paterson, N. J., were filed at the office of the county clerk last week. The company is capitalized at $50,000. The incorporators are Raymond Tiffany, Arthur C. Clement and Frederic Beggs, each holding ten shares.

The will of Henry H. Bervoitz, the jeweler who committed suicide in Union Hill, has been admitted to probate. The will was executed at Newburgh, N. Y., where he then lived, on July 2, 1906, and he left all he possessed to his mother, Debora Golding. The executors named, Alexander Golding and William Z. Wygant, of Orange County, N. Y., renounced the service and Harry Golding was appointed administrator.

Work has been started on the foundation for a large manufacturing plant for Larter & Sons, manufacturing jewelers, on the northeast corner of Parkhurst and Austin Sts. The building, which will have three stories and basement, will be fireproof. The walls and floors will be of reinforced concrete construction. The building will have a frontage of 90 feet on Parkhurst St. and 50 feet on Austin St., and will be well lighted with windows on either side. The entrance will be from Parkhurst St. The basement is arranged for boiler and engine rooms, cold storage, and men's and women's wardrobes. An office is provided on the main floor, as well as a manufacturing room. The floors above will be open lofts. The building will be equipped with a modern heating and power plant and will also contain a freight elevator.

An interesting novelty is a combined magazine rack and hall clock made of reed. The timepieces give a refreshing appearance to Summer cottages.

New York Notes.

Ludwig's store at 497 Fifth Ave. has been moved to 907 Broadway.

Ralph M. Coen has resigned as manager of the S. Mfg. Co., 43 John St.

B. R. Fischer, a Chicago jeweler, has been visiting friends in this city.

W. R. Cooper, of S. H. Clausin & Co., Minneapolis, is a visitor in this city.

Selig Jacobs is no longer employed by Louis Kaufman & Co., 82 Fulton St.

The final dividend in the matter of Weinreb & Merker, bankrupts, has been paid.

Louis Freund, of Henry Freund & Bro., is spending a few weeks at Mt. Clemens, Mich.

S. Lindenberg, of Lindenberg, Strauss & Co., Cincinnati, O., was a visitor in town last week.

James Clausman has resigned his position as jewelry buyer for Stern Bros. department store.

W. W. Frederick, buyer of silverware for Stewart & Co., Baltimore, Md., was in town last week.

Joseph W. Mayer, of Powers & Mayer, 258 Fifth Ave., sails for Europe to-day on the *Lusitania*.

James W. Hagan, representing A. J. Hedges & Co., 14 John St., is in San Francisco this week.

Lewis Jaskow, of Bodenheimer & Jaskow, is seriously ill at the Wesley Hospital, Kansas City, Mo.

Woodbury Melcher, of Scofield, Melcher & Scofield, Plainville, Mass., was a New York visitor last week.

William Hurlbut, of H. O. Hurlbut & Sons, Philadelphia, Pa., was in the Maiden Lane district last week.

Theodore Kaufmann, buyer for Kaufmann Bros., Pittsburg, spent a few days in town during the week.

L. A. Mackown, Chicago manager for the Oneida Community, Ltd., is spending a short vacation in town.

Charles F. Wood & Co., Inc., have moved from 1 Maiden Lane to the Silversmiths building, 15 Maiden Lane.

David Feiss, representing Ingomar Goldsmith & Co., in the far west and Pacific Coast, is at present in the city.

G. B. Vitelli, of Borelli & Vitelli, will sail Thursday in *La Savoie* for Paris and Italy. He will return in September.

Ralph Dreyfus, of the Dreyfus Mfg. Co., 61 Gold St., returned recently on the *Kronprinz Wilhelm* from a trip to Europe.

Leopold Stern, of Stern Bros. & Co., accompanied by his wife and two sons, made a trip in his automobile to Chicago last week.

The June issue of *Building Management* contains a description and photograph of the new Silversmiths building, 15-17-19 Maiden Lane.

Irving M. Myers and Birket Clarke, of the S. F. Myers Co., have just returned from a two weeks' visit to the trout waters of Pike County, Pa.

A large street clock, made by the Seth Thomas Clock Co., has been erected during the past week in front of the Fifth Ave. Trust Co., 574 Fifth Ave.

David Gluck, 65 Nassau St., spent Saturday and Sunday at the Summer residence of Sigmund Stern, of Stern Bros. & Co., North Gate on the Hudson, at Cold Spring.

Mr. and Mrs. Philip Goldberg, Cleveland, O., are spending a short time in town. Mr. Goldberg was at one time a representative of J. J. Sommer & Co. in this city.

L. Lachmann, of the Aeme Plating Works, 17 John St., is on his annual trip through the west. Geo. Lachmann is in charge of the office and factory until his return.

The engagement of Adolph Pimsler, of Pimsler Bros., 51 Maiden Lane, to Miss Edna Lichtenstein is announced. Friends in the trade have extended congratulations to them.

Sydney Arnstein, who was formerly one of the Newark representatives of L. Heller & Son, 68 Nassau St., has severed connection with that firm. George J. Klinick will succeed him.

The Newman Jewelry Co. has been incorporated under the laws of New York State with a capital of $2,000. The directors are: Albert F. Merrifield and Nedhum Newman.

Wm. Lathrop Rich, who has for some years been general manager of the house of Black, Starr & Frost, Fifth Ave. and 39th St., has been elected vice-president of that corporation.

Announcement is made of the engagement of Emanuel A. Levy, of the E. A. Bliss Co. to Miss Florence E. Elbe, daughter of Mr. and Mrs. Isidor Elbe. The wedding will take place next fall.

The firm of Peter Eisenstein & Co. has been incorporated under the laws of New York State with a capital of $10,000. The directors are: Marcus M. Goldschmidt, Leo May and Henry Goldey, all of New York.

Henry Freund, of Henry Freund & Bro., 71 Nassau St., has returned from French Lick Springs, Ind., where he spent two weeks in company with E. H. Kortkamp, of the E. M. Kortkamp Jewelry Co., St. Louis, Mo.

Mitchell & Tillotson, jewelry auctioneers, during the past month, have conducted sales for S. M. Nathan, Fitchburg, Mass., and the Aldrich-Murphy Co., Winsted, Conn. Both sales are reported to have been very successful.

Carl H. Widemann, who, for six years, had acted as traveling representative of Borelli & Vitelli, is no longer associated with that concern. He has been succeeded by Geo. H. Nelson, who left last week for the west with a new line of coral goods.

The Jewelers Security Alliance has just issued a special bulletin to jewelers throughout the country, warning them against sneak thieves who are working in concert. Warning is also given to beware of window smashers, and well dressed "pennyweighters."

The *Saturday Evening Post* of June 13 contains an article on the care of gems, by Dr. Geo. F. Kunz, head of the precious stone department of Tiffany & Co. A second article by the same author, which will appear later, will explain the etiquette of gems.

G. B. Vitelli, of the firm of Borelli & Vitelli, recently presented to President Roosevelt a fine specimen of coral cameo, on which an accurate likeness of the President was cleverly carved. Vincent Borelli is now in charge of the New York office of Borelli & Vitelli.

The firm of H. Popper & Son, Inc., has been incorporated under the laws of the State of New York to manufacture medals, emblems, badges, etc., with a capital of $10,000. The incorporators are: Herman Popper, Samuel Popper and Ferdinand Popper, all of New York.

At the Fifth Ave. store of the Reed & Barton Co. there has been on exhibition during the past week a working model of a 23-jewel Waltham watch movement enlarged 10 diameters. The exhibit is encased in a glass case and has attracted much attention from passers-by.

A silver bowl and server with cups, which is intended for the 11th International Turnfest, to be held at Frankfort-on-the-Main July 18-23, has been on exhibition at the Fifth Ave. store of the Gorham Co. during the past week. The articles are presented by William Randolph Hearst.

O. B. Kartevold's jewelry business, which was recently sold to Juell Bie, was located at 237 Columbia St., Brooklyn, and not 61 Hamilton Ave., as stated in last week's issue of THE CIRCULAR-WEEKLY. The jewelry business at 61 Hamilton Ave belongs to Theo. Kartevold.

Directors of the International Silver Co. have declared a dividend of one per cent. on the preferred capital stock, to be payable July 1 to stockholders of record on June 17. Transfer books are to be closed to-day, June 17, at 3 o'clock P. M., and reopened July 2, at 10 o'clock A. M.

A petition in bankruptcy was filed on Monday against George Alexander, manufacturer of combs, 429 Broome St., by these creditors: Hub Gore Makers, $397; Rudolph A. Breidenbach, $88, and Edward U. Kahn, $31. It was alleged that he was insolvent and made preferential payments.

M. Ruttenau, 24 Stone St., reports that some person or persons are going about in the jewelry and silverware trade trying to obtain goods on credit by using his name. Mr. Ruttenau wishes to state emphatically that no goods are to be delivered to any person unless he has a written order signed by Mr. Ruttenau.

Tiffany & Co. have been advertising during the past week in an attempt to recover a valuable string of 77 pearls. It was lost somewhere between 28th and 80th Sts. The pearls are fastened with a diamond and pearl clasp. A reward of $500 is offered for their return. The necklace was probably lost by some customer.

Judge Holt has confirmed a composition in bankruptcy of Moritz Greenspan, 221 Broome St., under which his creditors receive notes due in six, nine, 12, 15, 18, 21 months. Those creditors who received a prior settlement of 10 cents cash receive 10 per cent. in notes, and the creditors who did not receive any payment in cash receive 20 per cent. in notes. The liabilities are $29,496.

After serving 20 years as clock and lock mender of the Police Department, Patrolman Charles E. Brewer, attached to the Bureau of Repairs and Supplies at police headquarters, died, Monday, at his home, 67 W. 128th St., of nephritis. He was 64 years old. Brewer was also the custodian of the

(*New York Notes continued on page 65.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

ACCOUNTS INVITED

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FRANK J. HEANEY, Vice-President
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Capital and Surplus, $12,000,000 :: The Depositor's best guarantee is a large capital and surplus, together with conservative management

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WM. A. NASH, President Corn Exchange Bank
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BRANCH BANKING OFFICES: 196 Montague St. and 175 Remsen St., Brooklyn; 350 Fulton St., Jamaica; 67 Jackson Ave., Long Island City

The Market and Fulton National Bank of New York

ORGANIZED 1852

81-83 FULTON STREET

Capital, $1,000,000 Surplus, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 63.)

Police Department flags. He was appointed a patrolman in 1874, and served more than 34 years.

J. K. Roumain, Baton Rouge, La., is in New York this week.

The 13th annual State convention of the Optical Society of the State of New York will be held in New York City, Monday, June 22, at the Savoy Hotel. The business and scientific sessions will be held from 9 A. M. to 5.30 P. M., and matters of vital importance to the profession of optometry will be thoroughly discussed. At 7:30 in the evening an elaborate banquet will be given, which should prove a democratic love feast for all who attend. The New York City committee in charge of arrangements are bending their energies to make this banquet a most memorable affair.

Tiffany & Co. have just completed two sterling silver cups, presented by Miss Giula P. Morosini, for champion trotters and champion pacers in the Spring matinee under the auspices of the Road Drivers' Association at the Harlem River Speedway. The prize for champion trotters is a tall and gracefully shaped cup. The body of the cup is decorated with chased concave flutes and a band of laurel leaves around the top. Two intersecting horseshoes pass through the stem at the foot just below where it joins the body and help to support the cup. The trophy has two handles and is 13½ inches high.

Under the amendment to the by-laws of the Jewelers Board of Trade adopted April 16 last, providig for a Good and Welfare Committee, President Wormser has appointed as such committee the following: M. D. Rothschild, of the American Gem & Pearl Co., chairman; Ira Barrows, of the H. F. Barrows Co.; M. L. Bowden, of J. B. Bowden & Co.; Wm. P. Chapin, of the Chapin & Hollister Co.; Louis Cohen, of Henry Freund & Bro.; E. R. Crippen, of the Philadelphia Watch Case Co.; Harry Durand, of Durand & Co.; Wm. H. Kinna, of the Elgin National Watch Co.; Samuel H. Levy, of L. & M. Kahn & Co.; Geo. D. Lunt, of the Towle Mfg. Co., and Fred G. Thearle, of the C. H. Knights-Thearle Co.

Charging that they stole 5,000 watches, Detectives Thelluson and McDonald, of the Oak St. station, have arrested three men on the charge of robbery. They recovered a number of watches, the property of the Ansonia Clock Co., which they allege were stolen from the warehouse of Baker & Williams, at 295 Water St., May 28. According to the police report of the robbery, 4,000 Mentor watches and 1,000 Guide watches, valued at $5,000, were stolen. The prisoners gave their names as Max Kronstad, 21 years; Samuel Steinman, 24 years, and Samuel Schey, 24 years. Kronstad was arrested at 451 Grand St., where he has what he calls a distributing agency. Here the detectives say they found 32 empty cases in which they declare the missing watches were packed.

At a meeting of the directors of the Jewelers' Safety Fund Society, held Tuesday of last week at the offices of the association, a number of new revisions to the policies issued by that society were adopted. The new revisions make more liberal offers to policyholders than have previously been offered. In the settlement of losses policyholders will receive 2½ per cent. more than formerly. The territory covered now embraces all the United States and Canada on the continent of North America. Many of the other clauses are made more liberal, and these changes will surely meet with the approval of the policyholders. The new revisions place no limit of 30 days on memorandum goods, and no limit of $25 as a minimum loss. The directors also passed a resolution to the effect that all the advantageous features of the new policies be valid for all existing contracts of insurance.

Early last Wednesday morning Adolph Woticky, a jeweler, of 443 E. 87th St., who was formerly in business in Jersey City, N. J., while on a Greenville car, in the latter city, was chloroformed, according to his story, and robbed of a satchel containing $800 worth of jewelry. When he regained consciousness at the ferry, instead of reporting the robbery to the police of Jersey City, Woticky decided to go across the river and report the matter at New York police headquarters. Arriving here, in some mysterious manner he bumped his head against a post hard enough to cause him to drop to the street senseless. When he again regained consciousness he found himself in the Jefferson Market Night Court, where he had been taken by a policeman who suspected him of being intoxicated. Woticky told the magistrate the story of the loss of his jewelry and of his accident, and the magistrate, believing him, discharged him.

From July 25 to 29, inclusive, and again from Aug. 15 to 19, inclusive, merchants' rates will be in effect to New York City from the territory of the Central Passenger Association. This announcement was made Friday by the Merchants' Association of New York, on whose application the concession is authorized. The special rate will be a fare and one-half for the round trip, granted under the certificate plan. The return limit will be 30 days, as heretofore. Central Passenger Association railroads traverse territory roughly described as follows: Points west of (but not including) Buffalo, Niagara Falls, Suspension Bridge and Salamanca, N. Y.; Pittsburg and Allegheny, Pa.; Bellaire and Marietta, O.; Wheeling, Charleston and Huntington, W. Va., and points on and north of the Ohio River and east of the Mississippi River, and south of a line from Keokuk, Iowa, to Chicago, Ill., including Cincinnati, Louisville, all towns in Kentucky on the Chesapeake & Ohio Railway, St. Louis, Keokuk, Chicago, Southern Peninsula of Michigan, and Canadian towns on the Michigan Central Railroad and Wabash Railroad. The circular giving full information as to the Fall rates will be sent to press. While copies of the circular will be mailed by the association within the next three to four weeks to the retail merchants in the sections from which the special fares apply, on request a quantity of the circulars will be supplied to such resident members of the association as desire to forward the announcement direct to their customers.

Pittsburg.

J. L. Freeburg, of Loftis Bros. & Co., has been on the sick list for the last six weeks, being afflicted with rheumatism.

The employes of Boggs & Buhl gave an outing at West View Park last Wednesday night, which was very largely attended.

N. L. Marsh, Sistersville, W. Va., was in Pittsburg last week on business, and reports that trade is improving in his part of the country.

It is proposed to install a jewelry department in the Carnegie Technical Schools, just as soon as the buildings now being constructed are completed.

The downtown jewelers who had not been closing at 5 P. M., last week signed a petition to do so, and now all the retail stores lock their doors each evening at the hour stated.

E. H. Kennerdell, Tarentum, has been quite ill for several weeks past, and his wife has recently undergone a serious operation, having been in the hospital for the last four weeks.

August Loch, who moved into his new building in Federal St., North Side, early in the year, gave an opening last Saturday, which was well attended. Some valuable souvenirs were given away, including a handsome grandfather's clock.

According to information given out here recently, E. L. Young, Latrobe, Pa., has offered to settle with his creditors, through the Jewelers Board of Trade, on a basis of 10 per cent. on the dollar. It is not known what his liabilities and assets are here, but he has some Pittsburg creditors.

The annual meeting of the stockholders of the Marsh, Brown & Mather Co. was held last week. J. R. Brown was elected president; W. W. Mather, vice-president; C. C. Marsh, treasurer, and W. O. Harrison, secretary. Mr. Marsh, who has been ill for some time, came to Pittsburg from Mt. Vernon, O., to attend the meeting. He has gained considerable in weight, but intends to rest for some time. He returned to Mt. Vernon last Saturday.

The Pittsburg Association of Credit Men is making rapid gains in membership, and last week a noon-day luncheon was served at the Hotel Lincoln. Enoch Rauh, the newly elected president, named his committees, Sol. Cerf, of Sol. Cerf & Co. being named on the entertainment committee. A large number of persons will go to Denver to attend the national convention, and several jewelers will be in the party. A large number of jewelers are now members of the association.

Market Price of Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
June 9	24 7-16d.	$.55
" 10	24 1-2d.	.55⅛
" 11	24 5-8d.	.55⅜
" 12	24 5-8d.	.55⅜
" 13	24 5-8d.	.55⅜
" 15	24 7-8d.	.56

Johnson & Lysirger, Burlington Junction, Mo., will hereafter conduct business under the firm style of Johnson & Son.

Providence.

TRADE CONDITIONS.

There is a better outlook, so far as trade conditions are concerned, according to the expression of their views which local jewelers made public last week. The fact that more gold is being purchased from the local banks is regarded as a good omen. During the panic last Fall the demand for coin gold fell off appreciably and was practically dead during the Spring. For the past month there has been a steadily increasing demand for gold eagles, one bank selling almost as many as it did just previous to the panic. Local jewelers say that while the increased demand for gold is not an indication of heavier sales either in the retail or wholesale trade, yet it shows a feeling of greater confidence than has been felt in many months. It is estimated that the volume of business being done now is about 60 or 70 per cent. of the amount done in a corresponding period last year.

Owing to business interests to which he will give his personal attention in Florida, Frank C. Murray, president and manager of the Providence office of the Jewelers Board of Trade, has tendered his resignation. He will leave here July 1.

During the past week the following buyers were registered in this city: B. L. Hirsch, of Hirsch, Lauter Co., San Francisco; Louis and Edward Sickles, of M. Sickles & Son, Philadelphia; D. Harris and S. S. Wylie, Albany; Miss Henrietta Graff, H. Pichel, M. L. Schwab and Thomas Lyons, New York, and W. S. Hunkens, Minneapolis.

William A. Copeland, of the Martin-Copeland Co., who is one of the directors of the Union Trust Co., said last week that when that bank closed its doors last Fall it carried more jewelers' notes than any other bank in town. In spite of the fact that the financial crash came at a time when jewelers were heavy borrowers, these notes were all cleaned up before the bank reopened its doors.

In compliance with a circular letter sent out last week by the New England Manufacturing Jewelers and Silversmiths' Association, a number of the manufacturing jewelers of this city have manifested their willingness to shut down their shops for one week, beginning Saturday, June 27. The association recommended this shutdown, believing that during the period of idleness the proprietors could take an account of stock and the employes enjoy a week's vacation during the warm weather. Many of the larger shops have already decided to follow out this recommendation. The idea has been met with general favor.

A petition asking leave to sell the assets of the Newell & Fisher Mfg. Co. has been presented to the United States Court, and will be given a hearing this week. The concern recently made an assignment to Lewis A. Waterman, an attorney. Subsequently Albert Lorsch & Co. attached $600 which the concern had on deposit in a bank. The petition of the assignee for leave to sell the assets is made in view of the fact that there are no available funds with which to pay the creditors or contest the case brought by Albert Lorsch & Co. At a creditors' meeting held week before last it was shown that the liabilities were $12,475.25 and the assets only $249.90. The plant itself was only valued at $175. The case is attracting much attention in the trade.

Now that the time is approaching for the annual outing of the New England Manufacturing Jewelers and Silversmiths' Association, everything indicates that it will be one of the biggest and most successful gatherings of the sort ever held. The members and their guests will meet at the Masonic Temple at 11 o'clock A. M. Friday afternoon, June 19, and, preceded by the American Band, will march to the Crawford St. dock, where they will embark on the steamer *Warwick*, on which they will sail to Fields Point, where a clam dinner will be served. At 2 P. M. the boat will sail to Vanity Fair, where luncheon will be served in the College Inn, and where picked nines from the Providence and Attleboro jewelers will play a game of ball. The return to this city will be made at 6.30 o'clock. The committee which is arranging the excursion includes Frank B. Reynolds, chairman; George H. Holmes and Everett I. Rogers.

Attleboro.

TRADE CONDITIONS.

Business while not rushing is holding out well for this time of year, which is encouraging to the manufacturers who expect a fine Fall trade. Most of the jewelers believe that with Taft and Bryan the nominees, the election can be discounted, and that therefore business will not be suspended until after election, as is generally the case in Presidential years. We will have a good Fall is the optimistic cry of the manufacturers.

The N. C. Wallenthin Tool Co. has moved from 7 Maiden Lane to 36 Railroad St.

The W. H. Saart Co. gave its office help an outing down Providence Bay, Thursday.

H. M. Williams & Co.'s factory of Forest St., was closed the past week for inspection of boilers.

William H. Smith, formerly of Smith & Crosby, has closed his Attleboro home and moved to New York.

The many friends of Walter E. Hayward will be pleased to learn that he has recovered sufficiently from his recent illness to return from the hospital.

Edgar A. Remington, of Carter, Qvarnstrom & Remington, has been elected deacon in the Second Congregational Church as a successor to the late Charles E. Bliss.

W. Henry Blake, secretary of the James E. Blake & Co., is recovering at a Providence hospital from a recent operation. His friends will be pleased to learn that he expects to be out next week.

Ansel Sweet, a native of Attleboro, but now of Providence, observed last week his golden wedding anniversary in St. Paul's Church. Mr. Sweet was formerly connected with the Sweet, Fletcher Co., of Providence.

Emmons D. Guild attended a Prisoners of War reunion at Fields Point, R. I., yesterday. A sail down the bay and shore dinner was enjoyed. Of the 41 men taken prisoners with Mr. Guild in October, 1863, but four are living.

Everett S. Horton, Edward A. Sweeney, of W. H. Wilmarth & Co., Emmons D. Guild and Charles O. Sweet were named, last week, as members of the committee to arrange for the unveiling of a soldiers' monument on Saturday, June 20.

The James E. Blake Co. has decided to open a Chicago office July 1. It will be located with the M. S. Fleischman Co. in the Heywood building. Alexander Chadbourne will take charge of the office. M. Chadbourne has been the New England representative of the concern for some time and has also previously had charge of the shipping department.

Clelland J. McClatchey, treasurer of the Horton, Angell Co., has filed the following corporation report: Real estate, $34,69. machinery, $20,143; cash and debts receivable, $120,144; manufactures and merchandise, $48,455; merchandise, $67,071; total $290,512; capital stock, $160,000; notes payable, $25,014; surplus, $103,654; profit and loss, $1,844; total, $290,512.

Henry P. Wilmarth, treasurer of W. H. Wilmarth & Co., has submitted his annual return to the Commissioner of Corporations. The figures follow: Machinery, $3,400; cash and debts receivable, $9,425; manufactures and merchandise, $11,747; merchandise, $1,809; total, $26,381; capital stock, $14,000; accounts payable, $1,368; profit and loss, $11,013; total, $26,381.

A canvass of the Attleboro manufacturers reveals the fact that the great majority are unable to reconcile themselves to a closing from June 27 to July 6, the time set by the Providence jewelers. Boiler and other repairs to shops prevent several from closing in June, while others believe that the latter part of July and August is more acceptable from a business standpoint as well as more convenient for the help. Therefore, while there may be some exceptions, it is very likely that most concerns will close the latter part of July or the early part of August.

Boston.

Harry J. Ogden has removed from the Washington building to 275 Washington St.

The local retailers begin their early closing period this week. It will continue until Sept. 14.

The Waltham Watch Co.'s factory will have a five-weeks' vacation this year, beginning the latter part of this month.

C. E. Whittemore, the Bar Harbor jeweler, has been the guest for a few days of Henry G. Morris, of the Jewelers' building.

F. B. Chace, of the Jewelers' building, accompanied by George L. Whitehouse, of Dover, N. H., went to Wells Beach last week on a trout fishing trip.

George B. Owen, Jr., sales manager for the Wm. L. Gilbert Clock Co., has been in this city during the week and visited the Boston headquarters of the company.

Bernard Jacobson, a jeweler at 361 Hanover St., last week asked the police to aid him in finding his wife, Ida, who disappeared from her home June 7.

The South Sea Island Trading Co., of Boston, engaged in pearl fishing, has been incorporated with a capital of $100,000. The officers are: President, J. Brown; treasurer, H. A. Harrington, Providence, R. I.

Albert C. Lord, of the Lord Optical Co., Tilton, N. H., has been in Boston during the past week in connection with the opening of the concern's branch store in Boston, at 100 Boylston St., where they will make subscription work their specialty.

W. B. Sherratt has repurchased the C. B. Chrysler stock in the Opera House block, Lake Park, Ia., and will continue the business.

Philadelphia

S. W. Hart, Kennett Square, Pa., has been confined to his home with bronchitis.

William H. Thompson, Jr., 35½ S. 8th St., is making alterations and improvements to the exterior of his store.

H. S. Kratz, Souderton, Pa., is preparing to move before the first of July into his new store in the heart of the town.

C. F. Weber, 504 Race St., was operated upon at a hospital, last week, successfully, and is now reported to be convalescing.

Willis Porter, Burlington, N. J., returned, last week, from a pleasure trip to New England places of interest and resorts.

Commodore J. Clifford Wilson, of the Jewelers' Club, and Mrs. Wilson, have opened their cottage at Cape May for the Summer.

The Bailey, Banks & Biddle Co. secured judgment in the courts, last week, against Ella A. Bergner for want of an appearance for $443.97.

The entire traveling staff of H. O. Hurlburt & Sons is now at the home office in this city, having completed their trips, and will soon begin the vacation period.

Ralph F. Seltzer retired from the wholesale firm of H. F. Seltzer & Co., 925 Chestnut St., June 1. The business will be conducted as heretofore by Henry F. Seltzer.

Hugo Watson, Main St., Manayunk, accompanied by Mrs. Watson, sailed, Saturday last, from New York for a four months' pleasure tour of England and the Continent.

Seigmund Lubin, manufacturing optician, 8th St., near Chestnut St., and Felix Isman, real estate dealer, incorporated, last week, the Lubin Palace Co., a moving picture enterprise.

William P. Hansen, watchmaker, formerly with the Bailey, Banks & Biddle Co., and who has been in the employ of many prominent jewelers, opened, last week, a repair shop for the trade at 306 Burd building, 9th and Chestnut Sts.

James B. Whiteley, watchmaker for Calvin Solliday, Lambertville, N. J., was married Thursday last to Miss Hattie Marie Regan, of Pennington, N. J. Mr. and Mrs. Whiteley departed on a honeymoon trip and after their return will reside in Lambertville.

Frederick Schrapfer, watchmaker with H. O. Hurlburt & Sons, entertained all the employes of the firm at his home in Palmyra, N. J., Saturday. Athletic diversions and gastronomical treats occupied the afternoon and evening and the party returned to the city after giving their host a rousing send-off.

Leon H. Rowe, Daytona, Fla., was in this city, last week, visiting the trade, while on his way to his old home in Corry, Pa., where he will spend June and July. Mr. Rowe said that the business in Florida this year was not much below normal. He is accompanied on his travels in the north by Mrs. Rowe and his father and mother.

Visitors to this city's trade, last week, included: H. S. Kratz, Souderton, Pa.; J. W. Parrish, Newark, Del.; E. K. Bean, Lansdale; D. H. Krause, North Wales; M. E. Hunter, Beverly, N. J.; J. A. James, Swedesboro, N. J.; W. L. Roberts, Wilmington, Del.; W. L. Thomas, Phoenixville, Pa.; Howard Fritzsimmons, West Chester, Pa.

E. W. Laubach, retail jeweler, 7038 Woodland Ave., is receiving the felicitations of friends in the trade upon the announcement last week of his marriage Wednesday, to Miss Elizabeth Jones, of Bath. Mr. and Mrs. Laubach, after their return from a honeymoon trip, will make their home in the dwelling over Mr. Laubach's store.

A jolly party of jewelers went fishing Wednesday and Thursday of last week to Ledge Light in the lower Delaware Bay and caught 10 weakfish, two blackfish, two eels and a skate. The party included: Capt George Bowen, Bridgeton, N. J.; Fred Bolte, 1902 Market St.; R. C. Wilde, local representative of the Meriden Cutlery Co., and Andrew Smith, with L. P. White. Mr. Bolte in descending a rope ladder at the lighthouse to enter the waiting fishing boat missed his footing and his body swung pendulum-like for a while, until it rested. Then Mr. Bolte's position was secured and he lowered himself into the boat without further difficulty.

The theft of hundreds of dollars' worth of jewelry from the wholesale house of Moskovitz & Herback, 428 Market St., was frustrated last week through the alertness of policemen who early one morning discovered robbers at work in the store, and after obtaining reinforcements awaited developments. The robbers, two in number, packed sample cases with such pieces of jewelry as they could find, mostly plated ware, and as they were about to depart were held up at the point of pistols. They surrendered at once and were locked up. They were arraigned at Central Station and committed for court. Both gave fictitious names and addresses.

The Heyman Co., 158 N. 8th St., retailers, are looking for their watchmaker, Robert Ginsberg, who they say, mysteriously disappeared June 6, taking with him six watches left to be repaired, and some watchmaker's tools. Ginsberg is believed to be either in New York or Boston working at his trade. Mr. Heyman states that Ginsberg came to him five weeks ago, penniless and hungry and begged for employment. Sympathy led Mr. Heyman to give him employment. He worked steadily for three weeks and then disappeared. After leaving he mailed the pawntickets for the watches, two of which were pledged here and four in New York, all in the name of Freedman. The missing man is described as a Jew, about five feet five inches in height, weighing about 135 pounds, with dark complexion. Besides taking the watches and tools, Ginsberg is said to have ordered goods in the firm's name of Chicago houses to have intercepted the packages when they arrived.

Frank S. Fisher, Danville, Ill., recently moved into newly furnished quarters at 19 N. Vermilion St. The new establishment is handsomely equipped with attractive fixtures and furnishings.

Edward J. Gross, who covers the States of Kansas, Nebraska and Missouri for the Niagara Ring Mfg. Co., 534 Main St., Buffalo, N. Y., was married Thursday last and his bride will accompany him when he takes his Fall trip over his territory.

North Attleboro

Fred E. Sturdy is home from a recreation visit to Norcrosse, Me.

Donald LeStage has returned from a western trip for the H. D. Merritt Co.

Mr. Bloomer, western representative of E. I. Franklin & Co., is at the factory.

V. H. Blackinton & Co. have designed neat badges for the North Attleboro fire police.

H. H. Curtis has been appointed administrator of the Sally Eaton estate of Kingston, R. I.

Frank J. Ruggles is home from the west, where he has been traveling in the interests of W. H. Bell & Co.

Charles E. Riley, treasurer of the George L. Paine Co., is enjoying a pleasure trip through the mining districts of Pennsylvania.

Thomas Totten, formerly of Totten Bros., who now makes his home at Nestor, Cal., arrived in North Attleboro, Monday, to spend the Summer.

E. F. Miller & Son is a new manufacturing concern located in the Bliss building on Chestnut St. Emil F. Miller and his son Frank are the members of the concern. They will make a general line of jewelry.

S. Henry Dyer, who is to start manufacturing collar buttons, severed his connection with the T. I. Smith Co., Saturday evening, with which concern he has been connected for many years. He was presented with a handsome gold Masonic pin by the members of the department, of which he was superintendent.

Representing that she was in needy circumstances, Mrs. Marion Sargeant, widow of the late Frederick E. Sargeant, cashier of the defunct Jewelers' National Bank, was given a widow's allowance of $350 by the Probate Court. The estate is hopelessly involved, and claims amounting to over $200,000 have been filed against it.

Edward Trembley, who was alleged to have stolen 20 pounds of chain from the estate of O. M. Draper, failed to put in an appearance at the June meeting of the Bristol County Superior Court. He was accordingly declared defaulted and his bond of $300 forfeited. Trembley was tried last November, but a disagreement of the jury resulted.

Louis E. Freeman, of Straker & Freeman, is receiving messages of condolence owing to the death of his wife, Wednesday. The funeral was held Saturday. The bearers were Louis Morse, of the H. D. Merritt Co.; Wallace G. Franklin, of E. I. Franklin & Co.; George Whiting, of Sturtevant & Whiting, and John Thompson, of Thompson & Remmington.

The manufacturers of North Attleboro have not definitely determined what week will be taken for closing, but while there may be no concerted movement, it is likely that nearly all will shut down either the last of July or the first of August. Several firms, however, will take other periods. The Paye & Baker Mfg. Co. announces that its factory will be idle from June 27 to July 6.

J. W. Grainger, Rochester, Minn., has made extensive alterations to the interior of his store.

Kansas City.

F. J. Nevin, of Nevin Bros., has just returned from a short trip to St. Joseph, Mo.

Sam Bloom, with the Meyer Jewelry Co., left the city Monday, for his regular territory.

W. C. Schumann, with the C. B. Norton Jewelry Co., will soon go to Chicago for a few days.

P. N. Nelson, traveling representative with the C. B. Norton, Jewelry Co., left last week for a trip to Denver.

C. F. Nilson, Denison, Tex., has finished his course at the Kansas City Polytechnic Institute and left for home, where he will engage in business with his father.

Henry Metzger, a retail jeweler of this city, has issued invitations to the wedding of his daughter, Maybell, who will be married to-day, June 17, to Scott McLeod Leck.

C. B. Norton, C. C. Hoefer, Geo. H. Edwards and C. A. Kiger left this city, Tuesday evening of last week, to attend the Detroit meeting, called for the purpose of organizing a jobbers' association.

The substitution of a "phony" diamond for a genuine $375 stone at Cady & Olmstead's store took place about a week ago. A man giving the name of Carleton examined a number of diamonds and, by a clever feat of manipulation which is well-known, a "phony" diamond was substituted for a stone weighing a little over a carat and a half. The substitution was not discovered until late in the afternoon, when the police were notified.

All retail jewelers who were located in the district recently flooded have been through the experience before, and did not wait to be forced out of their stores. They just packed up and began moving when the danger appeared probable, and as a result their losses will be confined to the loss of business for a period and the expense of moving their goods around. T. L. Ricksecker, Armourdale, was one of the jewelers to pack early and move. Robert Hickman, 1062 Union Ave., was another, and E. Finklestein, of Central and James Sts., and J. A. Wilson, of 9th and Wyoming, also packed their stocks early, and hunted up a safe place.

Cleveland.

Captain R. E. Burdick returned from New York, Friday.

W. H. Alger, of the North American Watch Co., spent last Wednesday in Cleveland.

Chas. F. Keim, secretary and treasurer of the Scribner & Loehr Co., attended the Detroit meeting last Wednesday.

R. O. Carter, formerly of the Burt Ramsay Co., has joined the sales staff of Galley & Co., with offices in the Schofield building.

Mr. and Mrs. Webb C. Ball attended the commencement exercises at Wells College, Aurora on Cayuga, N. Y., last week. Their daughter Florence is a member of the graduating class.

H. W. Burdick, of Bowler & Burdick Co., and Gilbert Sigler, of the Sigler Bros. Co., attended the meeting held in Detroit, Wednesday, to organize a National Association of Wholesale Jewelers.

Following jewelers were in Cleveland during the past week: Ben Mosely, Willoughby, O.; J. L. Miller, Middlefield, O.; C. J. Duncan, Massillon, O.; O. J. Carter, New London, O.; F. G. Gilger, Norwalk, O.; H. H. Brainerd, Medina, O.; J. H. Wight, Wellington, O.; A. E. Kintner Painesville, O.

President Stobbins and Secretary Lightner, of the Ohio Retail Jewelers' Association, have called a meeting of the Cleveland jewelers to be held in the assembly room of the Holland Hotel on Monday, June 22, at 8 o'clock in the evening. Every retailer is urged and expected to be present, and a favor will be done these officers if each one who expects to attend will notify the president immediately.

Los Angeles.

S. Meyer, of S. Meyer & Co., visited adjacent towns on a business trip during the week.

T. L. Lyons, of the Lyons Gem Co., New York, is expected in the city within a few days.

The Pacific Gem Co. has leased the top floor of the building at 622½ Broadway, for four years.

R. H. Gilmore, Gilmore & Lee, has just returned from a business trip to San Diego, and vicinity.

A. E. Baranger has gone around "The Kite" on a business trip for his firm, the E. W. Reynolds Co.

All the wholesalers have agreed to give a half holiday on Saturday to employes during the Summer months.

W. C. Guerth, Redlands, and E. T. Lewis, Long Beach, were among the out-of-town jewelers in this city during the past week.

A. Weilfish, formerly with the Morgan & Allen Co., of San Francisco, Cal., is visiting in the city with his father, whose interests he will now represent, Mr. Weilfish being the proprietor of a cloak house.

Mr. and Mrs. Will G. Knapp have been spending a few weeks with friends here and in Pasadena. Mr. Knapp represents the Bigalke & Eckert Co., New York, and has combined business with pleasure while on his vacation.

Geo. L. Skinner, who opened up a retail store, June 1, in the new Masonic building, exhibits in his show window a clock of his own manufacture, which acts as a master-clock for an advertising clock outside of the building.

A. P. Wood, of the Los Angeles Gem Co., after an eight weeks' trip east, is expected home within a few days. Mr. Wood will bring with him all the new ideas in the jewelry line. These ideas will be used in designing trinkets for the holiday trade.

The cup to be given as first prize in the Transpacific Ocean race from San Pedro to Honolulu, July 4, has been designed and supplied by Montgomery Bros. It is valued at $500. S. Nordlinger's design for the second prize, valued at $250, was chosen. Montgomery Bros.' design is a punch bowl 16 inches high and 20 inches long, on a wooden capstan 14 inches high, inlaid in silver. The bowl is oblong in shape and the handles are dolphins. The foot of the bowl is embellished with nautical designs. The Nordlinger design is an urn-shaped cup, 20 inches high, on a base about six inches high. It is 10 inches across the top, with simple handles. Decorations of yacht racing will be around the upper edge. Crossed anchors on a ship's wheel surmount a panel in which is etched a representation of a yacht race.

Harrisburg, Pa.

Thos. K. Rife, a clock repairer of this city, was on the jury which acquitted two of the defendants in the second Capitol graft trial last week.

A number of local merchants will begin closing their stores during the Summer at 5.30 P. M. instead of 6 P. M., taking effect July 6. Half-holidays on Fridays will also be observed as in past years.

Frank C. McCarthy, the last of the five men wanted for the robbery of A. K. May's jewelry store in York some time ago, was arrested in that city last week by detectives and plain clothes men. McCarthy was indicted on the charge of the jewelry robbery by the April Grand Jury along with David Seager, Charles Beaver, Harry Mann and William Beaver. The others were previously arrested.

Robert Miller, alias Charles Higgins, a noted "yeggman," is somewhat of a white elephant on the hands of the local police department at present. He is retained in the county prison, although no charge has been preferred against him as yet. Miller forcibly entered the jewelry store of George A. Hutman on N. 3d St. over a year ago, and when captured by Detective Ibach rings and jewelry trinkets were taken from him. He was sentenced to 90 days in the local prison, upon the expiration of which time he was sent to Altoona to answer the charge of burglary, and was there pronounced insane and was committed to the insane department of the Blair County hospital. He was carelessly permitted to wander away and was at large for some time. Now he is resting in the jail here, and although Chief George has communicated with the police in other cities, asking whether they want Miller, nobody has offered to relieve this city of him.

Omaha.

T. L. Combs & Co. have organized a baseball team for the Summer.

J. C. Huteson, of the Huteson Optical Co., went to Lincoln, Nebr., last week.

H. M. Lockie has purchased the jewelry business of A. O. Lieber, at Utica, Nebr. Mr. Lieber has returned to York, Nebr.

A. Mandelberg received the contract last week for keeping the large clock in the Government building in repair for one year.

A. J. Dowding, Adams, Nebr., and Mr. Lockie, who recently purchased a store at Utica, were in this city purchasing stock last week.

After installing new fixtures, redecorating and making alterations in their store after the fire which occurred a month ago, T. L. Combs & Co. opened for business, Monday, June 8. A formal opening will be announced later.

Canada Notes.

The assets of A. Marks, Montreal, have been sold.

Guy J. Taylor, St. John's, Newfoundland, has assigned.

R. H. Ewert, Nelson, B. C., is disposing of his stock at auction.

W. A. Aston, Truro, N. S., has sold out his business and left that town.

A writ has been issued against Wm. H. Wallace, Dauphin, Man., for $160.

R. Hedrich, Galt, Ont., has given a chattel mortgage to Geo. G. Fisher for the sum of $109.

Henry Birks & Sons, Montreal, have obtained judgment against Geo. Phillips, Jr.

Albert W. Prior, Yorkton, Man., has given a chattel mortgage for $800 to T. Paul.

W. H. Rowlands, Port Elgin, Ont., has given a chattel mortgage of $600 to A. S. Levy.

E. Langlois & Co., Quebec, have assigned and V. E. Paradis has been appointed curator.

F. W. Dudley, Winnipeg, Man., has compromised with his creditors at 75 cents on the dollar.

C. J. Clark, Tweed, Ont., and bride were in Toronto, Ont., last week, on their wedding tour.

W. S. Bartley, Russell, Man., has given a chattel mortgage for $1,007 to the P. W. Ellis Co., Ltd.

Wm. Bramley, Montreal, has obtained judgment against Arthur Bunch, Weyburn, Man., for $211.

Coxford & Taylor, Cobden, Ont., have dissolved partnership, the business being continued by J. Coxford.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included L. H. Doll, Calgary, Alba.; J. J. Hollingshead, Tottenham, Ont., and J. House, Welland, Ont.

J. H. Moore, late local manager of the Canadian Express Co., Hamilton, Ont., has accepted the position of Canadian sales manager for the Ontario Silver Co., of Niagara Falls, Ont.

James Ryrie, of Ryrie Bros., Ltd., Toronto, Ont., returned, last week, from an extended purchasing trip in Europe, in the course of which he placed large orders for diamonds and art goods.

J. C. Barlow, with the Waltham Watch Co., Waltham, Mass., was married a few days ago at the Church of St. James the Apostle to Christine Margaret Ross, daughter of Mr. and Mrs. George Ross, Montreal.

A much prized watch was lost the other evening by J. David Fraser, of Ontremont, Montreal, bearing the dates Nov. 25, 1854, and June 12, 1894. It was a presentation from Welcome Hall Mission, Montreal, and much prized on that account.

At the general election of members of the Ontario Legislature, which took place on Monday, June 8, W. K. McNaught, manager of the American Watch Case Co., Toronto, Ont., was re-elected as representative of North Toronto by a large majority.

On Saturday Augustus V. Cooper, residing at City Councillors St., Montreal, and employed in the dining car department of the Canadian Pacific Railway, was arraigned before Judge Choquet. The accused was arrested by two detectives who had been watching him for several days, and when searched 40 stones were found in his possession. He had six of the stones set in rings and pins, all of which he disposed of at much less than their real value. He had exchanged one stone valued at $200 for a watch and chain worth not more than $28. When Cooper was arrested and questioned he first stated he had bought the stones from a steward on board the steamship *Montezuma* for $350, but later said he had found them on a wharf.

The jewelry store of J. B. Roddick, Port Elgin, Ont., was entered on the night of Thursday, June 4, by burglars, who broke open the door on the main street with a chisel. They took goods valued at about $400. On the morning of Wednesday last Charles McCrae, believed to be one of the burglars, was captured at Owen Sound, Ont. The previous night McCrae had sold two gold watches and two rings to a Syrian woman who keeps a store at Owen Sound. She became suspicious and notified the police. Police Constable Shute early in the morning noted two suspicious characters and attempted to arrest them, when they made off. He fired after McCrae, who was stopped by another man and taken into custody. Watch chains and rings to the value of about $175 were found upon him.

N. H. Smith, Tilbury, Ont., was, on Wednesday, June 10, committed for trial on a charge of perjury under peculiar circumstances. Smith had arranged with G. W. Groves and W. Daison, sales promoters, of Buffalo, to conduct a sale for him for 15 days on a basis of 10 per cent. of the receipts. Becoming dissatisfied during the sale he arranged with Groves and Daison to give them $250 for the work they had done, paying $50 in cash and a check for $200. He afterwards stopped payment of the check and Groves and Daison brought a suit against Smith for the amount. When the case came to trial before Judge Bell, at Chatham, Smith put in evidence a telegram purporting to have been sent by Groves from Detroit to Smith, to the effect that his (Grove's) wife was ill and that he would have to go home. Groves stated that he had never sent such a telegram. The original was produced and D. McLachlan, of Chatham, and H. D. McKellar, Registrar of Kent County, were called as handwriting experts and expressed the opinion that the telegram had been written by Smith. Judge Bell asked Smith to write the words of the telegram in court, and as soon as he had done so ordered his arrest for perjury. The most convincing evidence of his guilt was that the word "another" was spelt "nuther" in both cases. Smith will be placed on trial at the Fall assizes.

Association Notes.

The Retail Jewelers' Association, of Texas, met in convention Thursday and Friday of last week at the Southlands Hotel, Dallas, Tex. Officers for the ensuing year were elected. The Texas Optical Society met in the same city on the same days in the parlors of the Commercial Club.

The retail jewelers of Virginia have been called to meet at the Jefferson Hotel, Richmond, Va., June 28, at 2 P. M., to organize for the branch of the American National Retail Jewelers' Association. I. M. Radabaugh, secretary of the latter association, who called the meeting, is sending out circulars, urging all the jewelers in the State to attend.

Frank Thompson, secretary of the Wisconsin Retail Jewelers' Association, is sending out circular letters announcing that the Milwaukee association is organizing the State into district associations in order that a closer fellowship may be obtained with the jewelers located in different parts of the State. The Fox River Valley district will be organized at Appleton June 24, and will include all the cities from Fond du Lac north to Green Bay and the surrounding towns within a radius of a few miles. The meeting will be preceded by a dinner given at the Sherman House. A delegation from the Milwaukee Jewelers' Club will accompany the secretary.

Connecticut

R. R. Kintz has assigned to the International Silver Co., Meriden, a patent on a novel bottle-holder.

Charles H. Tibbits and wife were recent visitors in Natick, Mass., where they attended the graduation of their daughter.

A. C. Sachs has assigned to the Wm. L. Gilbert Clock Co., Winsted, a patent recently granted to him on an alarm switch.

Edward De Borde, 58 Willow St., Waterbury, has resigned as foreman at the Bannatyne Watch Co. on account of ill-health.

Thomas F. Handrigan, for some time employed at the Bradley & Hubbard Mfg. Co., Meriden, died at his home, in Meriden, last Wednesday, after an illness which extended over a period of three years.

F. E. Camp, employed as bookkeeper for the past 17 years at the office of the New Haven Clock Co., New Haven, died at his home, 81 Edwards St., that city, June 7. The deceased is survived by a widow and two children.

C. Howard Daley Co. and F. L. Wilson Co., Danbury, displayed in their show windows, recently, the silver cups and trophies which were awarded to the winners of the various events of the field day meet at the Danbury field grounds, June 13.

The Bergen Cut Glass Co., of Meriden, filed a certificate of incorporation in the office of the Secretary of State, last week. The concern will manufacture and deal in cut glass. The incorporators are Walter Bradley, Paul Bergen and C. L. Bradley.

Bernhard Weiss, who claims to be a traveling representative for two Philadelphia concerns, was arrested in Hartford, on Tuesday of last week, and detectives found in his possession, among other things, a valuable thermometer which is alleged to have been stolen from Charles Rogers, an optician of Springfield, Mass.

Among the visitors at the recent Hillbom Art Exhibit at the Meriden Library, in Meriden, was Samuel Stohr, head designer in the sterling silver department of the International Silver Co. Mr. Stohr has recently designed a large bowl, which is being hammered out of sterling silver. It will be placed on exhibition at the Arts and Crafts exhibition in Meriden this week.

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Vol. LVI. CHICAGO, WEDNESDAY, JUNE 17, 1908. No. 20.

Chicago Notes.

L. G. Busse, with M. A. Mead & Co., is on the sick list.

D. H. Keene, Fort Worth, Tex., stopped over in Chicago on his way east.

M. A. Johnson, Denison, Ia., recently sold his store there to Dr. L. M. Coon.

T. E. Carlson, Kewanee, Ill., was a recent visitor in Chicago, purchasing some new fixtures.

O. A. Starke, of the Star Watch Case Co., Ludington, Mich., was a recent visitor at the Chicago office of the company.

Raphael Lechenger, son of L. Lechenger, Houston, Tex., returned home last week after a two months' sojourn in Chicago.

F. H. Maugliers, who recently sold his store at Livingston, Ala., and has opened a new store at Gonzales, Tex., was in Chicago last week ordering stock.

Hyman, Berg & Co. have begun an attachment suit in the Circuit Court against Jane A. D. Martin for $4,074.75, a balance claimed overdue for jewelry purchased.

F. A. Chace, Jr., of the Chicago office of Charles H. Robbins Co., Attleboro, Mass., accompanied by Mrs. Chace, will visit the factory at Attleboro and eastern points.

O. P. Membard, of the firm of Memhard & Miller, Spokane, Wash., stopped over here a few days on his way home from an eastern trip. He was accompanied by Mrs. Memhard.

W. O. Bigwood and wife, Terre Haute, Ind., are visiting in Chicago. Mr. Bigwood, who is the son of J. M. Bigwood, Terre Haute, is giving some time to the study of optics while here.

The Chicago office of the E. Howard Clock Co., has sold for the court house at Goshen, Ind., a four-foot dial tower clock, hour strike, with 3,000-pound bell and automatic motor wind.

Sol Chase, of Rettig, Hess & Madsen, was seriously ill last week with a severe attack of appendicitis. He recovered without the aid of an operation and will be out in a few days again.

Otto Liebermann, of the diamond department of the Stein & Ellbogen Co., has just returned from a trip in the middle west. J. P. Ryan, of the same firm, is now getting ready for a trip to the northern States.

The W. D. Dreyer Co. has been incorporated, with a capital of $5,000, to do a general business in watches, diamonds and jewelry. The incorporators are M. Rosenheim, L. E. Rosenheim and W. D. Dreyer.

Elmer Johnson, who learned the jewelry business under F. W. H. Schmidt 10 years ago, has recently been employed by Mr. Schmidt as a salesman. Mr. Johnson was last employed at the San Francisco agency of Henry Paulson & Co.

Geo. Sippel, formerly with Moore & Evans, has formed a partnership in the jewelry business at St. Joseph, Mich., under the firm name of Sippel & Gilbert. Mr. Sippel is taking a course in optics to perfect himself in that part of the business.

Will Nisbett, Grand Rapids, Minn., was a recent visitor in Chicago. A picture taken last Winter shows his novel manner of carrying his stock of watches and jewelry among the logging camps of the northern woods by means of a sled drawn by two large dogs.

Among the buyers in Chicago the past week were the following: J. Felsenthal, Louisville, Ky.; F. H. Maugliер, Gonzales, Tex.; P. J. Kake, Grand Rapids, Mich.; L. J. Yeoman, Kenosha, Wis.; F. A. Marean, Belvidere, Ill.; F. Overstreet, Paxton, Ill.; T. N. Wilson, Miller, S. Dak.; F. E. Carlson, Kewanee, Ill., and C. F. Ingalls, Waukegan, Ill.

George H. Spies, of Spies Bros., will be united in marriage to Miss Caroline Hunt, daughter of Dr. George Hunt, on June 27. A three weeks' honeymoon trip will be made in an automobile. Fred A. Spies, of the same firm, is engaged to Miss Augusta Lehman, daughter of Mrs. Augusta Lehman, of the Fair. The date of the wedding has not been announced.

The annual meeting of the shareholders of the Elgin National Watch Co. was held here Wednesday, and the stockholders, besides reelecting directors, received the annual statement, showing net earnings equal to 13 per cent. on the outstanding stock. The Elgin company has a practice of charging off a large percentage for depreciation, and also setting aside funds for future contingencies, and hence the showing of the company is remarkable.

In the matter of Jones & Dreyer, in bankruptcy, on petition of Frank H. Jones, secretary of the American Trust & Savings Bank, the receiver, a sale of the accounts receivable, office furniture and bills receivable was made yesterday morning. An inventory of merchandise on hand has been made, but not valued as yet. A schedule of claims is in preparation and will be filed shortly. The bookkeepers and collectors of the concern have been retained by the receiver, and the instalments as they become due on open accounts are being collected.

The American Clock Co. has given a trust deed, securing an issue of $100,000 first mortgage 6 per cent. gold debenture bonds running 10 years. The Western Trust & Savings Bank is trustee. The issue is secured on the leasehold and buildings at the northwest corner of Wabash Ave. and 20th St., this being the property formerly occupied by the Home for the Friendless. The ground has a frontage of 130 feet on Wabash Ave and 168 feet on 20th St. The lease runs for 10 years from June 1 of the present year. The issue is for the purpose of discharging indebtedness and enlarging the plant.

The store of Hyman Berg & Co. was robbed Thursday of last week at about 4 o'clock in the morning. Two men hurled a brick, which was wrapped in a cloth, through the window, making an opening about five inches square. This permitted them to reach through and secure several watches. The value of the property stolen is about $500 and the loss is covered by insurance. Hyman Berg & Co. are now having heavy iron bars made, which will be put up each night around the windows and removed each morning. The thieves have not been apprehended, but the numbers of the watches have been given to the police department, and it is hoped that a search through the pawn shops will lead to the recovery of the stock and to the arrest of the culprits.

A sharper representing himself as connected with J. Milhenning, has been endeavoring to get diamonds from the trade on orders written on Mr. Milhenning's business card. He called on L. H. Shafer & Co. and asked a clerk to show him some half-carat stones. Mr. Shafer, who has had considerable experience in dealing with men of this kind, was suspicious and ordered that only two stones be shown him. This was not satisfactory to the would-be purchaser, who wanted to see a display, so he left. More recently he called on Chas. H. Seaman, Champlain building, looked at some half-carat stones and then selected a carat and a half diamond, which he said was wanted by a customer who he would bring in the following day. Instead he called up Mr. Seaman on the 'phone, telling him that he would send a boy for the stones. As this was unusual, Mr. Seaman took the stones himself to Mr. Milhenning's place, when he found that no one there

We Can Furnish You a Catalog

That is Bound to Increase Your Business from 50 to 100%

illustrating goods handled by you and arranged to meet your local conditions

Read Our Customers' Letters



STORE OF TAYLOR BROS., HOUSTON, TEXAS.

HOUSTON, Texas,
Jan. 13, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

GENTLEMEN:—Now that the Holiday business is past, we take pleasure in writing you the result obtained through your Catalog. We unhesitatingly say that our business has been better in every respect, the goods giving more satisfaction and the Catalog being spoken of in very gratifying terms. Many who have seen it, and who are in a position to know good things when they see them, said that this is really a work of art and a business "getter."

Assuring you of our hearty indorsement of you and your work, and thanking you for the courtesies you have extended us, we are,

Yours for 1908,
TAYLOR BROS.

This firm used The Arnstine Bros. Company Catalog in 1907 and again placed order for 1908.

MT. CLEMENS, Mich., Jan. 18, 1908.

THE ARNSTINE BROS. CO., Cleveland Ohio.

GENTLEMEN:—In reply to yours of Jan. 15, in regards to benefit received from use of Catalog, will say that we consider the Catalog the most successful way of advertising we have ever tried.

This year we have made a very satisfactory gain over a year ago, in spite of the general business depression and the fact that Detroit Jewelers were offering large discounts, which drew some of our regular customers.

We are thinking of getting out a smaller Catalog of Souvenirs, etc., for the Summer trade, and will be glad to talk the matter over with your representative as soon as he calls.

Yours very truly, SWITZER BROS.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed order for 1908.



STORE OF SWITZER BROS., MT. CLEMENS, MICH.

Our Salesmen visit every State in the Union. If you are interested, and will notify us our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

had ordered them; in the meantime a boy had called at Seaman's shop with an order written on Milhenning's business card. The man is described as being a young Hebrew about 26 or 27 years old, with smooth face, black hair and very dark complexion, five feet seven inches tall, weighs 140 pounds and apparently well educated.

Milwaukee.

P. P. Peck, a well-known dealer in minerals, has been spending some time in the Wisconsin lead and zinc district in search of cameo stones and agates.

On returning from the annual excursion of the Merchants & Manufacturers' Association, of Milwaukee, June 14, the Milwaukee jewelers who accompanied the party of 85 expressed themselves as highly gratified with the results. The trip this year extended into southern Minnesota, South and North Dakota.

Final plans are being made by the Milwaukee Jewelers' Club for the entertainment of the Wisconsin Jewelers' Association a month hence. E. H. Warnke, manufacturing jeweler, was appointed head of the entertainment committee. There was appropriated by the club $250 to form the nucleus of an entertainment fund. At least $1,000 will be raised elsewhere, by individual jewelers and other business men.

More brilliant finds of pearls in the Mississippi River clams, off the western Wisconsin shore, are reported. The marketings for the week previous to the present one are said to have aggregated $5,000 or more. The richest find was made by Joseph Vavra, of Prairie du Chien, Wis., who picked up two perfect, round gems weighing 50 and 30 grains, respectively. John Peacock found an 80-grain pear shaped pearl perfectly white. The Mississippi is receding after being swollen by rains, making clam fishing easier.

Jewelers' clocks are making their reappearance on the streets of Milwaukee. Bringe, the 12th St. jeweler, was the first to re-erect his big clock. He secured a temporary permit from the city on the condition that the clock must come down if the council so demands. It was expected that other jewelers would not care to take this expensive risk, but now Charles H. Veicht, Grand Ave. and 6th St., has set up a new clock, standing 15 feet high, with a face 2 feet 8 inches in diameter, beyond the limit named in the sign ordinance that is now in committee of the council. A. Bloedel, Alsted-Kasten Co., Richard Seidel, and other leading jewelers have either already placed the clocks on their old pedestals or are preparing to do so.

G. Frank Twambley, of Geo. Edward Twambley, jeweler and optician, Saco, Me., was married in that city, June 1, to Mrs. Inez Cleaves, of Biddeford. They went south on a wedding trip.

The Geo. W. Meyer Jewelry Co., 822 Market St., Chattanooga, Tenn., will shortly discontinue business. It has been announced that the present premises of the concern have been leased by another firm and other desirable quarters have not been secured.

San Francisco.

F. W. Siefkes, San Jacinto, Cal., has moved to a new location on Main St.

G. F. Arnold, San Francisco, was in Los Angeles on a business trip last week.

J. P. Becker, with the Sorensen Co., 715 Market St., is at present on his vacation.

A. Jeggi, with the W. K. Vanderslice Co., 1606 Van Ness Ave., is now on his wedding tour.

N. P. Ravn, formerly with Peter Johnson & Co., is now with the Sorensen Co., in this city.

Wm. Glindemann recently moved into a new store in the Westbank building on Market St.

J. C. Glick, Stockton, who underwent an operation in a local hospital, recently, is much improved in health.

Mell Cohen, traveling representative for J. S. Lehrberger & Co., returned last week from his vacation at Mt. Reo.

W. A. Fay, a manufacturing jeweler of Chicago, is registered at the Victoria, having arrived here about a week ago.

Maurice Van Vliet, one of the members of the Baldwin Jewelry Co., is at present enjoying a rest at his bungalow at Willow Camp, Cal.

A. P. Lahmer, 118 W. Santa Clara St., San José, Cal., has given up his store and now conducts a watch repairing business in Room 4, Spring building.

Among the out-of-town jewelers who visited this city during the past week were Chas. J. Noack and U. J. Wachhorst, Sacramento; Geo. E. Pangle, Vallejo, and J. J. Hoien, Antioch.

George H. Remington, Providence, R. I., is at present in southern California investigating the new gem mines in the San Diego district. He will also test some of the stones found on the southern beaches.

The machinery is now being installed at the Butte diamond mine, near Oreville, Cal., and the work of sinking the main shaft will soon be resumed. The hoisting and washing machinery is almost ready for use.

A number of local jewelers joined in the Olympic Club walk last Sunday, among them being Harry Dana, Joe Catanich, Lester Hammersmith and Frank Allison. Mr. Sadler, with the Dennison Mfg. Co., represented the eastern trade on the jaunt. The party walked through Golden Gate Park to the beach, where they enjoyed a dip in the ocean.

Shreve & Co. will offer a trophy as a prize for the ocean yacht race, to take place June 21, from San Francisco Bay to the lightship off Point Reyes, on the coast. The race is to be between all the yacht clubs of the Pacific coast. The cup, which is now in the window at Shreve & Co.'s store, on Van Ness Ave., is of hammered silver with stag horn handles. It is about 16 inches high, 10 inches in diameter and is a very handsome trophy.

John O. Bellis last week had on display in his window at 1635 California St. a model of his conception for the silver service for the cruiser *California*. While the pattern was not accepted by the committee in charge of the funds for the set, it is highly artistic and has attracted much favorable comment. The principal piece of the set is the centerpiece to be used for fruits and flowers. This piece is 18 inches high on a 3½-inch pedestal. The tray is 25 inches in diameter, and the whole is of an appropriate nautical design, combined with ornaments emblematic of the State. The material used is hammered silver.

Lyman G. Matlock, a jeweler, who, until a week ago, was in the employ of P. C. Pulse & Co., Oakland, Cal., is in the city jail waiting for extradition papers to New Mexico to be signed by the Governor. Matlock is accused of stealing $200 worth of jewelry from his former employer, R. E. Tuppert, of Las Vegas, N. Mex., several months ago, when he immediately left the State. Since that time he has worked in Los Angeles as well as with the Oakland firm, where he was employed at the time of his arrest. His attorneys are fighting the extradition proceedings. The case has been continued until next week in the Oakland court.

St. Louis.

Sam Kober is now in Columbia, Mo., on a business trip.

W. D. Davis, Granite City, and the Feraud Bros., Madison, Ill., were in St. Louis, last week, and reported the rising waters of the Mississippi River nearly up to the front doors of their shops.

Among the out-of-town jewelers in this city last week were: E. Zimmerman, Stonington, Ill.; Earl Wetzel, Bluffs, Ill.; W. H. Jahn, Pacific, Mo.; N. P. Jansen, Marissa, Ill.; Capt. Klein, of Klein & Fink, Ft. Smith, Ark.

C. M. Powers, traveling representative for the Eisenstadt Mfg. Co., accompanied by his wife, is spending his vacation at South Haven, Mich. Otto K. Steinver, of the same firm, is spending a few days in Cincinnati, O., with his family.

Articles of incorporation for the J. F. Dailey Jewelry Co. were filed last week. The company now has a store at 604 Washington Ave. The articles are for a general jewelry business, with a capital stock of $2,000. The incorporators are: J. F. Dailey, R. Einrich and R. W. Welsh, one share each; J. F. Dailey, trustee for J. G. W. Schventhal, 17 shares.

Two St. Louis men were elected officers of the newly organized body—the National Wholesale Jewelers' Association—at its sessions in Detroit, Mich., Thursday. They are: Edwin Massa, vice-president of the Bauman-Massa Jewelry Co., who was chosen president of the national body, and Morris Eisenstadt, of the Eisenstadt Mfg. Co., who was placed on the executive committee for two years. Quite a number of St. Louis jewelers made the trip to Detroit.

Herman Mauch, who has just returned from the Kansas City convention of jewelers, declares that the meeting was the most successful one he had ever attended in the country. Mr. Mauch was one of the delegates from St. Louis, along with John F. Zeitler, Otto Buder, William F. Kemper and Arnold Zerweck, of East St. Louis. William Weidlich, of Wm. Weidlich Bros., and J. Stange, of the L. Bauman Jewelry Co., were also visitors to the Kansas City meeting.

The Nazareth (Pa.) Merchants' Protective Association is preparing a list of bad debtors of members of that body.

Indianapolis.

A. P. Craft, of A. P. Craft & Co., has bought a new Buick automobile.

After a short visit with friends in Logansport, Asher W. Gray, of Gray, Gribben & Gray, has returned home.

Harry Reed, who is associated with his father, J. H. Reed, is spending this week in Chicago. Mr. Reed is with the Marion Club, of which he is a member.

E. H. Frecking, for several years with Julius C. Walk & Son, has resigned to take a position with Charles B. Dyer, of the Arts & Crafts Shop, on Massachusetts Ave.

E. M. Craft, of A. P. Craft & Co., spent part of last week in Lafayette, Frankfort and vicinity on business for his company. He found conditions improving in that part of the State.

J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, is in Knoxville, Tenn., this week, as a delegate to the national convention of the Order of Owls, representing the local nest.

The Marion County Board of Review, last week fixed the following valuations for tax assessments: Hoosier Jewelry Co., $1,000, increase of $400 from last year; I. Grohs Jewelry Co., $3,500; A. P. Craft & Co., $2,500.

Several Indiana jewelers were in this city, last week, buying stock. Among them were: C. H. Ankeny, Lafayette; S. B. Merrick, Plainfield; J. A. Miesen, Cicero; H. A. Roberts, Veedersburg, and J. W. Hudson, Fortville.

Invitations have been issued for the marriage of Edward F. Otto, Crawfordsville, to Miss Nelle Lee Byrd, of Waveland, at the home of the bride, June 25. Following a short wedding trip, Mr. and Mrs. Otto will reside in Crawfordsville.

Many of the down-town jewelers are decorating their places of business in honor of the 32d annual Saengerfest, which will be held here, all of this week. Thousands of visitors from all parts of the United States will be here, as it will be one of the most important musical events of the year.

James F. Smith, 80 years old and the father-in-law of J. H. Reed, died at the latter's home in this city, last week. He had lived with Mr. and Mrs. Reed for 15 years. After brief funeral services the body was taken to Paxton, Ill., for burial, Mr. and Mrs. Reed returning home Thursday afernoon.

Charles B. Dyer has received one of the two medals he made for the American Medical Association, for engraving, it having been awarded to H. T. Ricketts, a western physician, for the best research exhibit of Rocky Mountain spotted fever. The medals, which were designed by his father, G. G. Dyer, attracted considerable attention at the convention.

Efforts to have a big delegation from here attend the convention of the National Retail Jewelers' Association at Cincinnati, O., Aug. 4-7, are being made by the Indianapolis Retail Jewelers' Association. They are urging that the close proximity of the convention city and the fact that it will be during the dull season, together with the fact that the programme will be the most interesting one ever arranged, should be sufficient inducements for every local jeweler to attend. It is understood that Secretary of War Taft and Congressman Vreeland will be among the speakers.

Cincinnati.

A. A. Spiegel, of A. A. Spiegel & Co., has left on his regular trip south.

Mr. Powers, watchmaker for Abe Art, Zanesville, O., spent his vacation here with friends, last week.

James Haslam, of the John Holland Gold Pen Co., left, last week, on a business trip to California.

Lee Loeb and A. Herman, of Herman & Loeb, are making their respective business trips west and in Ohio.

C. M. Fogg, secretary and treasurer for the Keystone Watch Case Co., was a visitor in this city, last week.

H. Pelzer, with A. Sauer, Newport, Ky., leaves next week as a delegate to the Grand Lodge of Eagles at Seattle, Wash., July 1.

Arthur C. Jacobs, of D. Jacobs & Co., has been kept from the road for another week, owing to a serious accident to his hand.

Loring Andrews leaves this week for an outing in Newport and eastern resorts, after which he will sail on his annual trip abroad.

Frohman & Co. have received a card from B. S. Newman, of this company, saying he is touring Italy and having a most enjoyable time.

H. I. Jacobson, with A. & J. Plaut, returns, next week, from abroad. His family will remain awhile longer for a sojourn on the Baltic Sea.

C. W. Lucius, of the Frank Herschede Co., has returned from La Fayette, Ind., whither he went to witness the graduation of his son at the Purdue University, June 10.

W. H. Ueberschlag, manager of the Cincinnati Watch Case Repair Co., will leave, June 20, for Philadelphia and New York, where he will combine business and pleasure.

A. E. Johnson, Norwood, O., who had been out of business until he could find a suitable location, is opening a store in the National Bank building, on Main Ave., in that town.

Milford Fox, of the Gustave Fox Co., was crowned a member of the B. P. O. Elks, last week, and will attend the Elks' national convention in Dallas Tex, with the Cincinnati delegation.

A. L. Thoma, Piqua, O., spent a few days here with friends, last week. Mr. Thoma was the organizer of the Order of Ku-Kus at Piqua, and will install "Nest" No. 2 here the coming week.

Joseph Voss & Sons have moved from their old location in the Neave building to the second floor of the Methodist Book Concern, where they will have more commodious quarters for their business.

Lesley & Brakeman have discontinued business as watchmakers and repairers. Mr. Lesley has taken a position with the Herman E. Promnitz Co. and Mr. Brakeman has taken charge of the watch repairing part of Edward F. Kaelin's business.

There was a short session of the Cincinnati Wholesale Jewelers & Manufacturers Association, June 12, to discuss plans for entertaining the delegates who will attend the coming national convention. A committee has been appointed to determine the nature of the entertainment and will report later.

A. Klein, son of H. C. Klein, Muncie, Ind., has purchased a fine launch and is planning for his initial trip on one of the lakes in northern Indiana, where he has placed his boat.

Out-of-town jewelers here buying stock during the past week, included: J. M. Neth, Eaton, O.; E. Israel, Harrison, O.; W. H. Keller, Corydon, Ind.; P. W. Starks, Manchester, O.; A. C. Thomas, Sistersville, W. Va.; Mr. Duncason, Lynchburg, O.; L. W. Ensey, Dayton, O.

The large front window of L. A. Boli's jewelry store, Hamilton, O., was smashed last week and two watches were stolen. A policeman heard the noise and saw the thief run. He gave chase, but the thief fired at him and disappeared in the darkness. Later, a stranger, giving his name as Ben Morris, was caught at Cokeotto, with two watches in his possession.

Minneapolis and St. Paul.

E. C. Baxter, Minneapolis, and Alfred Gausel, with Rentz Bros., in the same city, are on the jury.

Charles A. Johnson has withdrawn from the Fisk-Johnson Jewelry Co., Minneapolis, and will seek a new opening.

Charles Olson, of Chas. Olson & Co., Minneapolis, has moved to his Summer home at Tonka Bay, Lake Minnetonka.

Among the recent jewelers in the Twin Cities were: August Melsness, Eagle Bend, Minn.; P. V. McCoy, Minot, N. Dak.; C. A. Sherdahl, Montevideo, Minn.; S. B. Millard, Duluth; H. J. Gronberg, Hoffman, Minn.

Mr. Clark, with Wm. M. Stone, Minneapolis, has left for a month's vacation. He will go to the Yellowstone Park, thence to the Pacific Coast, Vancouver, and on to San Francisco and Los Angeles, returning via the southern route through Ogden. He will be gone about six weeks.

I. M. Radabaugh, Hastings, Minn., secretary of the Retail Jewelers' Association of Minnesota, was recently in Minneapolis, making arrangements for the next meeting of the State association, which will be held in Minneapolis July 6, 7 and 8. The opticians will hold a meeting concurrently.

A man recently entered the store of Swan Swanson, Minneapolis, and declared his desire to buy a watch worth about $100. The jeweler showed him a timepiece, which was accepted by the purchaser, who then announced that he wished to have some engraving on the timepiece. After writing out the inscription the man drew forth a checkbook and wrote a check for $100, payable to the jeweler, after which he departed, saying that he would call for the watch on the following day. A prompt investigation by the jeweler, after the man had left, showed that the check was worthless.

Frank Hyde, Sioux Falls, S. Dak., has bought a store building, which he will remodel for his use.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS watchmaker, jeweler and plain engraver. J. T. Scarboro, Charlotte, N. C.

WANTED, position in jewelry store by first class engraver. Address "A. F., 3819," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

YOUNG MAN, thoroughly experienced on fine jewelry coloring, wishes position. "L., 4564," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and diamond setter desires position with first class house. "F. B. T., 4431," care Jewelers' Circular-Weekly.

WANTED, positions for all kinds of help connected with jewelry trade; the standing of each investigated by us. Commercial Trades Bureau, Rochester, N. Y.

FIRST CLASS jeweler and engraver; 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

DESIGNER of fine jewelry and diploma painter, German, with good references, seeks employment. Address "B., 4559," care Jewelers' Circular-Weekly.

ENGRAVER wants position, desires to learn watch and jewelry repairing; samples of engraving; speaks good French. 59 Meadow St., Willimantic, Conn.

FIRST CLASS watchmaker, thoroughly competent to repair any watch; fine samples and best New York references. "Offer, 4557," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and setter wants position in the country or small town; good reference. Address "J., 4522," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, to travel in central west for some A1 house, manufacturer or jobber; 12 years' experience; excellent references. "J., 4423," care Jewelers' Circular-Weekly.

WATCHMAKER and optician, large experience, first class ability, will make change; age 40; good habits; best references; $25 a week. "V., 4479," care Jewelers' Circular-Weekly.

A GOOD JEWELER wishes position; understands new work and repairing; speaks only German and Polish. Address Wm. Bushek, care Kalinowski, 317 E. 24th St., New York.

FIRST CLASS retail diamond jewelry and watch salesman desires position; references; 12 years with Fifth Ave., New York, houses. W. Cook, 222 N. Gilmor St., Baltimore, Md.

FIRST CLASS optician, jeweler and salesman, 20 years' experience and can come at once; New York City or vicinity preferred. Address "X. Y Z., 4435," care Jewelers' Circular-Weekly.

POSITION WANTED by young man, 25, can assist at watch work, plain engraving and wait on trade; own tools; southwest preferred. Address "N., 4528," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

WANTED, position as typewriter and stenographer by young lady; can also make herself generally useful; best references; small salary. Address Miss Ruth Benedict, 318 W. 117th St., New York.

YOUNG MAN of 25 wants to represent manufacturer's line of gold jewelry in New York and vicinity; six years' experience; A1 references. "E., 4511," care Jewelers' Circular-Weekly.

BY A HIGH CLASS, up-to-date watchmaker, jeweler and engraver, with 28 years' experience with A1 houses; complete set of tools; reference. "W., 4535," care Jewelers' Circular-Weekly.

FIRST CLASS, all around copper plate and jewelry engraver desires permanent position; capable of taking charge of stationery department. Address L. M. Mayer, General Delivery, San Jose, Cal.

EXPERIENCED WATCHMAKER, with tools, desires position at once; salary moderate; references; competent to handle railroad work. Address "Watchmaker, 4550," care Jewelers' Circular-Weekly.

POSITION DESIRED as traveling salesman covering New England and middle western States with first class house appreciating ability and results. "W. J. T., 4512," care Jewelers' Circular-Weekly.

EXPERIENCED JEWELER, 14 years on repair and order work, also a good diamond setter, wants position; willing to go out of town. Address L. Kopelman, care F. Sendler, 127 Pitt St., New York.

POSITION WANTED by first class watchmaker; 25 years' experience on Swiss and American watches; $25 per week; only responsible houses need apply. Address "M. S., 4455," care Jewelers' Circular-Weekly.

BY FIRST CLASS watchmaker and jeweler, age 25; honest, energetic, with good references and appearance; no bad habits; no bumbug; state salary in first letter. Address J. A. Garcia, Box 132, Lancaster, Pa.

EXPERIENCED watchmaker and engraver wants position in good store; capable of taking in and delivering work and waiting on trade; New England preferred. Address "E., 4509," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, 12 years' experience, thoroughly acquainted with southern and eastern territories, would like to connect with first class house; best references. Address "K., 4515," care Jewelers' Circular-Weekly.

POSITION WANTED by first class German watchamker, clockmaker and good jewelry repairer; 15 years' experience; can do all work; have all tools; best references. Kimmelheim, 319 Ninth St., Braddock, Pa

A FIRST CLASS engraver and salesman, who can do jewelry repairing, desires position with an up-to-date and reliable firm; A1 references furnished. Address Geo. A. Ten Eyck, 129 N. Perry St., Johnstown, N. Y.

FIRST CLASS watchmaker, 12 years' experience, clock repairer and graduate optician, wants position; own tools and trial case; $16 to $20 a week; New York, Jersey or Pennsylvania preferred. "G., 4543," care Jewelers' Circular-Weekly.

SILVER and silver plated ware salesman, 15 years' experience; north, east, south, west; will be free July 1 to make connection with first class manufacturing concern; best references as to character and ability. "T. N. W., 4510," care Jewelers' Circular-Weekly.

EXPERIENCED, all around store man, jeweler, salesman, window trimmer, advertisement writer; 12 years' practical acquaintance with retail jewelry business; no watch work or engraving; salary, $20 a week; excellent references. "X., 4538," care Jewelers' Circular-Weekly.

YOUNG MAN, good habits, five years' experience, first class steel stamp cutter, worked largely on circular stamps, also experienced in designing and cutting of brass dies and steel hubs; good monogram engraver; own tools; A1 references; west preferred. "T., 4530," care Jewelers' Circular-Weekly.

JEWELERS in want of responsible employe would do well to interview advertiser; 20 years' experience in all branches of the trade; qualified to present the finest goods to individuals or the trade; thoroughly capable and trustworthy; salary of small account in comparison with getting into traces again. W. W. Woodcock, 266 Lafayette Ave., Passaic, N. J.

WANTED, a permanent position by A1 watchmaker, with first class firm only, six years' experience on railroad work exclusively; acquainted with railroad inspection; capable to take full charge of watch repair department; also good salesman if necessary; young man; good appearance; best references; own tools; north central States preferred. Address "J., 4544," care Jewelers' Circular-Weekly.

CLOCKMAKER, 37 years of age, has thorough practical experience, seeks employment; have been working in the best German, Swiss and French factories; is acquainted with observatory timepiece, with watchmen's clocks, turret and public clocks of any description, understands drawing and model making; speaks French, Spanish and sufficient English to make himself understood. Apply to "K., 4545," care Jewelers' Circular-Weekly.

Side Lines Wanted.

EXPERIENCED SALESMAN, with established trade in the States of Ohio, Pennsylvania and western New York, wants one or more lines on commission basis, July 1. Address "X. Y., 4567," care Jewelers' Circular-Weekly.

TO MANUFACTURERS; I am in the market for the following lines to sell to retail jewelers only; gold rings, gold chains, gold brooches, plated brooches, filled chains; commission basis only considered. Address E. M. Bracher, 735 Sansom St., Philadelphia, Pa.

Help Wanted.

WANTED, an experienced watch repairer and engraver; permanent position for the right man. Address A. C. Baker, Marathon, N. Y.

BOOKKEEPER, young man, experienced in the trade; German-American preferred. Apply E. A. Lehmann & Co., 45 John St., New York.

WATCHMAKER and engraver, at once; send reference and sample of engraving; permanent position; $15 per week. Thos. L. Bell, Americus, Ga.

WANTED, first class watchmaker to take charge of watch repairing department; steady position; best references required. S. Joseph & Sons, Des Moines, Ia.

WANTED, at once, first class watchmaker and jeweler; permanent position if satisfactory; state salary expected. Address "S., 4478," care Jewelers' Circular-Weekly.

WANTED, first class manufacturing jeweler, stone setter and engraver; good position in wholesale trade shop; state salary and experience. Arthur L. Cohen, Oklahoma City, Okla.

WITH A VIEW of increasing my force of travelers after Jan. 1, I solicit applications from experienced men with established trade. Jonas Koch, 37 Maiden Lane, New York.

WANTED, competent watchmaker; good wages, permanent job; only first class man wanted. Address J. W. Jones, Mount Sterling, Ky.; or, M. J. Averbeck, 10 Maiden Lane, New York.

WANTED, competent watchmaker and engraver for southern city; good wages and permanent position; send references and sample of engraving. "South, 4541," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, jeweler and engraver; some knowledge of optics preferred, good salary; pleasant place; references required. J. S. James, 7th and Main Sts., Richmond, Va.

WANTED, traveling salesman for sterling hollow and flat ware, in cities between Buffalo and Chicago; only first class men need apply; reply with references. Address Box "D," Wallingford, Conn.

HELP WANTED, we have positions for watchmakers, jewelers, engravers, opticians and salesmen; salary, $15 to $60 weekly; reference required. Commercial Trades Bureau, Rochester, N. Y.

JEWELER, first class all around man on new work, repairing, one who can do stone setting, gilding and polishing; none but first class man need apply. "A., 4553," care Jewelers' Circular-Weekly.

WANTED, all around man, must be first class watch and clock repairer and useful about store; permanent position; salary, $20 to $25 per week; reference required. Edwards & Le Bron, Chattanooga, Tenn.

HELP WANTED.—Continued.

WANTED, at once, a first class watchmaker and engraver by an old established jewelry firm, established 1863; one man in our employ 22 years and another for 18 years; steady position for the right man. A. Jonas & Sons, Youngstown, O.

JEWELER and engraver wanted; must be first class repairer, stone setter and engraver; permanent position. F. L. Wilson Co., Danbury, Conn.

WANTED, a few good workmen on high grade gold jewelry; men capable of working from drawings and with some artistic taste in shaping up work by hand; steady positions to good men. Apply to J. Milhening, Inc., 195 State St., Chicago, Ill.

WANTED, a jeweler and engraver, one who is a thorough jeweler and first class engraver; none other need apply; send references, sample of engraving and state salary wanted in first letter. Address "J. A. C., 4521," care Jewelers' Circular-Weekly.

A RELIABLE Chicago resident representative to handle a gold and silver deposit line for the manufacturer; sample line furnished and showroom if necessary; state particulars and experience in detail. Address "S., 4562," care Jewelers' Circular-Weekly

SALESMAN wanted by July 1 to handle a full line of sterling silver goods and novelties; side line on commission basis for the south, middle west and New England States; all communication strictly confidential. Address "I., 4563," care Jewelers' Circular-Weekly.

WANTED, two or three fine mechanics as follows: First class watch repairer and engraver, also diamond setter and fine jewelry repairer, also experienced clock repairer; please also state if you have had any experience in sales; best references required. Address The Plumb Jewelry Store, Des Moines, Ia

WANTED, a first class jeweler and engraver, competent on new work and jewelry repairs and good stone setter, also monogram and letter engraver on watch cases, silverware, etc.; permanent position with good wages to competent man; write full particulars with references to A. C. Smith, Apartado 92 Bis, City of Mexico, Mexico.

WANTED, a first class, aggressive watch salesman and railway watch inspector to travel in Mexico; must be a practical man, thoroughly posted in the watch business and a good mixer, without boozing, able to make friends and hold them; single man preferred; not necessary to speak Spanish; nearly all railroad employes Americans; delightful climate; excellent position with opportunity for advancement to right party; give references, age and full particulars in first letter. Address A. C. Smith, General Watch Inspector for the Railways of Mexico, Apartado 92 Bis, City of Mexico, Mexico.

TIFFANY & CO. have an opening for two strictly first class watchmakers; only those having had experience in repairing and adjusting highly complicated watches need apply; address by letter, stating age, experience and salary expected. Tiffany & Co., Fifth Ave. and 37th St., New York.

Business Opportunities.

FOR SALE, in New York City, on account of ill health, good paying jewelry store; large repair trade. B. & L. Veit, 9-11-13 Maiden Lane, New York.

$400 WILL BUY fine watch repairing business; long lease, low rent; golden opportunity for watchmaker and jeweler. G. Argosy, Lancaster, Pa.

DON'T SACRIFICE your stock; if you need money write us, we will show you how to get full value for it. Commercial Trades Bureau, Rochester, N. Y.

FOR SALE, trade engraving shop, established eight years, in large city in middle west; first class equipment and furniture. "O., 4527," care Jewelers' Circular-Weekly.

480 ACRES of fine level land in well settled community, Sherman County, Texas, $25 per acre; will trade for clean up-to-date stock of jewelry. Dr. L. F. Hoyt, Jefferson, Ia.

JEWELRY STORE in large city for sale; invoice about $3,000; large repair store; good reason for selling; low rent; good location. Address "G., 4518," care Jewelers' Circular-Weekly.

WANT a small town to open a watch repairing department and optical parlor; if any one knows of such a place they will confer a favor by notifying P. O. Box 31, Memphis, Tenn.

PAWNBROKER'S sale and jewelry store for sale in one of the busiest thoroughfares in New York, Park Row; reason for selling, other business on hand. Address "V., 4513," care Jewelers' Circular-Weekly.

GOOD PAYING jewelry store, invoice about $2,700, will take off 20 cents on the dollar; established eight years; rent, $20; going out of business. Address A. Baujot, 2237 S. Grand Ave., St. Louis, Mo.

PARTNER wants lady or gentleman with some capital to open jewelry business in flourishing city in Pennsylvania; fine location; golden opportunity; chance for a fortune. Address "Paragon, 4558," care Jewelers' Circular-Weekly.

JEWELRY and phonograph business, stock reduced so as to sell for $1,000 cash; fine repair trade; low rent; city of 70,000 inbabitants; poor health reason for selling; write for full particulars. "W. W., 4533," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in queen of Winter resorts, Aiken, S. C.; stock and fixtures reduced to $3,600; have the only optical department in county of 50,000; established 20 years; fine location; good run of work; write for particulars. Address C. E. Wessels, Aiken, S. C.

FOR RENT, jewelry store in good Colorado town; two railroads, high school college with 300 students, only one competitor in business; established 20 years; safe, show cases, regulator; you don't have to buy any stock as I have business in other town. Enquire Lewis Jewelers' Supply Co., Denver, Colo.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Long Distance Telephone Blue, 995, Chicago, Ill.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

A PROSPEROUS, well paying jewelry business, established 17 years in the best city in the west, with a first class stock of nice, clean goods, mostly diamonds and watches; stock will invoice about $12,000; fixtures, $1,000; store located in the center of the main business street; a real snap for the right party; poor health the reason for wanting to retire; for full particulars address Box 1304, Salt Lake City, Utah.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

STORE FOR SALE, great sacrifice, Ohio city of 30,000; owner has made $50,000 in 14 years; easy terms; failing health; another in Ohio city of 40,000, with monthly payroll $300,000; the best located store, established 10 years; annual business, $20,000; fine opening for two young men; store, Main St., Buffalo, N. Y.; stock, $60,000, will reduce to suit purchaser; long lease, low rent; annual business, $45,000; $5,000 buys York State store, 18,000 population; big bargain if taken at once; annual business, $12,000; reason, sickness; stores for sale in every part of the United States and Canada, prices $1,000 to $75,000; if you want to buy or sell write us for quick action; cash buyers waiting. Commercial Trades Bureau, Rochester, N. Y.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

FOR SALE, watchmaker's rivet lathe, 20 chucks, slide rest and face plate for same, also full set of small tools; all in first class shape; have no use for same. G. R. Burleigh, Phoenix, N. Y.

An EIGHT FT. plate glass mahogany show case with three rows of trays, cannot be made for less than $160, will sell for half price. Address N. C. Nelson & Co., 25 N. Main St., Concord, N. H.

CHEAP, $50 cash for a new model Century Eaton-Glover engraving machine, four sets of type with attachments and cabinet, in use six months. S. R. Kamp & Co., 9th and Chestnut Sts., Philadelphia, Pa.

To Let.

TO LET, part of fine, light office. Room 205, 2 Maiden Lane, New York.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

Wanted to Purchase.

WANTED, jewelry trunk for three grips. Address "F., 4569," care Jewelers' Circular-Weekly.

WANTED, a second handed traveling trial case. Address C. F. Metz, care Sylvan Bros., Columbia, S. C.

Miscellaneous.

LOUIS KAUFMAN & COMPANY beg to inform the trade that Mr. Selig Jacobs is no longer in their employ.

WATCHMAKER and engraver to the trade; prompt work and reasonable prices; price list sent on application. Thos. D. Johnston, 6½ Whitehall St., Atlanta, Ga.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

Gems and Precious Stones

Their Characteristics, Localities of Production
Tests and Some Current Literature

Cloth, Postpaid, $1.00

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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE JUNE 2, 1908. (CONTINUED)

889,230. CLASP. Paul W. Hoffman, Albany, N. Y. Filed Oct. 12, 1907. Serial No. 397,137.

A clasp comprising a bollow, cylindrical barrel having a perforated head, and a spring catch adapted to pass through the perforation in said head and lie within said barrel, said catch being

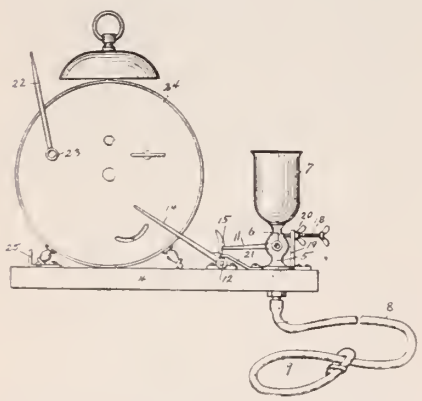


provided with means to engage and lock with the body of said barrel when in one position, and also with locking shoulders adapted to abut against tbe edges of said perforation, when said catch is in another position.

ISSUED JUNE 9, 1908.

889,928. TIME-ALARM. George Hogan, Chicago. Filed Nov. 16, 1907. Serial No. 402,550.

In a device of the class described, a receptacle for water, a hose communicatively connected to said receptacle a portion of said bose provided with perforation and arranged to be fastened about



the limb of a persou, a valve to control the flow of water through said hose and a clock movement mechanism to control the opening of said valve.

889,973. FOUNTAIN-PEN. Daniel W. Schneb-

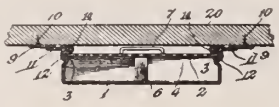


[illegible] Richmond Hill, N. Y. Filed Jan. 16, 1908. Serial No. 411,068.

The herein described fountain-pen, comprising two independent reservoirs adapted to be freely reciprocated, a single casing, and means to reciprocate the reservoirs within the casing, the pen points of each independent reservoir pointing in the same direction.

890,005. DEVICE FOR CATCHING GOLD-FILINGS, ETC. Edwin P. Wright, Richmond, Va. Filed Feb. 5, 1908. Serial No. 414,392.

A device for catching gold filings, etc., com-



prising a pan, and a perforated top or cover located above the bottom of the pan.

890,041. CLASP. Ove L. Gammelgaard, Attleboro, Mass., assignor to the J. M. Fisher Co., Attleboro, Mass. Filed Dec. 30, 1907. Serial No. 408,497.

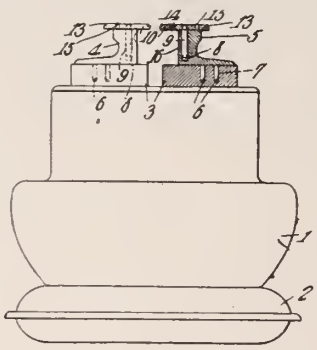
A clasp comprising a U-shaped frame, one member of which is provided with an opening through it, a bar across said opening, a spring plate adapted to fit into said frame, the middle portion



of said plate being removed at the point where the same is adapted to hend, a retaining hook in said plate for engaging said cross-bar, and a lever for operating one member of said plate to open and close the clasp.

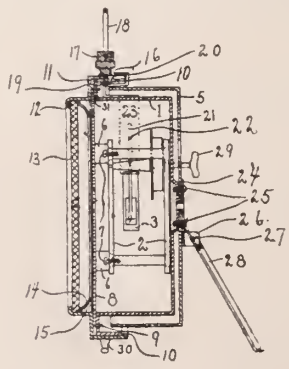
890,063. ENGRAVER'S CLAMP. Charles M. Jones, North Yakima, Wash. Filed Aug. 24, 1907. Serial No. 390,065.

In an engraver's clamp, a pair of oppositely disposed blocks, pedestals mounted upon said blocks, said pedestals being provided with an elongated recess cylindrical in cross section extending from the top thereof downward, a pin on the upper face



of each of said pedestals, work holding jaws each provided with an elongated stud arranged to lie in said recess and further provided with a series of openings concentric to said stud adapted to receive the pin on said pedestal, said stud being of greater length than said pin, whereby the jaws may be lifted from the pin and rotated without removing them from the pedestals.

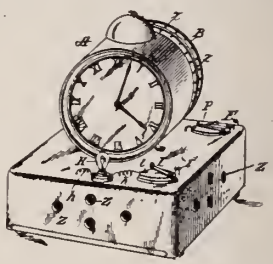
890,066. ALARM-CLOCK. George Kern, Peru, Ill., assignor to the Western Clock Mfg. Co., La Salle, Ill. Filed Jan. 6, 1908. Serial No. 409,453.



In an alarm, the combination of a protective case having an opening therein, a bell enveloping said case, a hammer operative through said opening to strike the bell, a shut-off slide operative over said opening, a dial plate having projections, a movement fastened to said projections, a front ring, a case stem and legs, said dial plate being held between the case and front by said stem and legs.

890,134. ALARM-CLOCK. Valere S. Gaillard, Torrington, Conn. Filed March 16, 1908. Serial No. 421,353.

Alarm mechanism comprising a clock train, an electrically operated alarm, a contact operating device moved by the clock train, and a contact ac-



tuated to move at a speed greater than that of its operating device to momentarily close the circuit of the alarm.

890,145. DEVICE FOR HOLDING WATCHES. Frederick Lindner, Chicago. Filed Sept. 13, 1907. Serial No. 392,753.

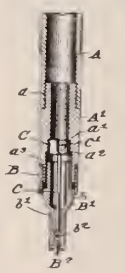
The herein described device for holding watches in pockets comprising a plate having a central cut-away portion, and a spring tongue projecting from one end of the plate and forming a loop for the watch ring, said tongue having a curved portion normally disposed within the cut-away por-



tion, and a curved terminal end extending beyond the plate, said plate being secured inside a pocket.

890,274. PEN. Alfred Hall, Chicago, assignor to the American Sales Co., San Francisco, Cal. Filed May 8, 1905. Serial No. 259,339.

In a pen of the class described, an ink barrel, a tubular tip connected with said ink barrel, a collar surrounding said barrel and tip and holding them



in frictional contact, a ruling or drawing wheel journaled in said tip and a valve for regulating the supply of ink to said wheel.

890,343. BOW FOR WATCHES. Charles L. Depollier, New York, assignor to the Dubois Watch Case Co., Brooklyn, N. Y. Filed Dec. 18, 1907. Serial No. 406,986.

A watch bow adapted to pivotally suspend a



watch body said bow being provided with means for direct attachment thereof to a garment.

890,377. ALARM-SWITCH. Andrew C. Saxe, Winsted, Conn., assignor to the Wm. L. Gilbert Clock Co. Filed March 14, 1908. Serial No. 421,030.

In an alarm-clock, an alarm bell and hammer

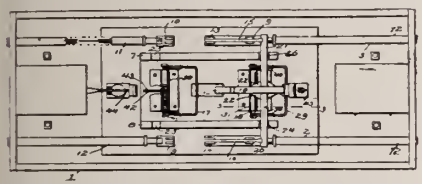
therefor, a switch mounted at the center of the back of said clock and adapted to render said alarm inoperative, and attaching means for said



switch constructed and arranged to leave an aperture for the hand set at said center.

890,403. TIME-CONTROLLED ELECTRIC SWITCH. Richard B. Brauer, Richmond, Va. Filed Dec. 9, 1907. Serial No. 405,770.

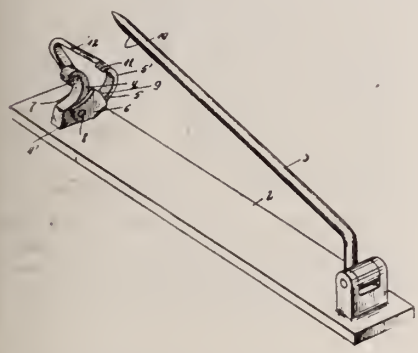
A device of the character described comprising a switch for throwing on and off electric current, mechanism for operating said switch, a plurality of hammers for operating said mechanism, said



hammers being formed with an enlarged end portion and a contact portion, and alarm clocks formed with hammers secured to the alarm mechanism thereof for engaging the contact portion of said first mentioned hammers, each of said second mentioned hammers being adapted to operate at predetermined intervals.

890,442. SAFETY-PIN ATTACHMENT. Iver Nielsen, New Rochelle, N. Y., assignor to Frederick W. Hoyt, Norwalk, Conn., and Frederick C. Geiger, East Orange, N. J. Filed Nov. 9, 1907. Serial No. 401,399.

In a safety-pin attachment, the combination with the hinged pin and the rigid hook, of an auxiliary



spring hook pivoted to the rigid hook and adapted to engage around the latter and to be locked therewith, and a flange or shoulder on said spring hook to engage the exposed side of the pin and to lock it in the rigid book.

890,501. CHATELAINE BROOCH-WATCH. Charles L. Depollier, New York, assignor to the Dubois Watch Case Co., Brooklyn, N. Y. Filed Jan. 3, 1908. Serial No. 409,196.

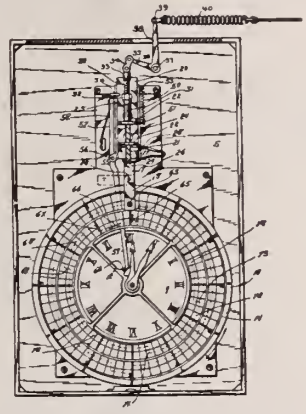
The combination, with a watch case provided with ears, of a chatelaine-brooch hinged to the



same and provided with means swiveled to the hinged portion of the chatelaine-brooch for attaching it directly to the garment.

890,528. SIGNAL-RECORDER. William O. Rees, Denver, Colo., assignor of one-half to Kersey C. Cosley, Denver, Colo. Filed May 27, 1907. Serial No. 375,869.

In a signal recorder, the combination with clock mechanism, having a signal record dial mounted to rotate with the arbor of one of the hands of the said mechanism, of a marking device mounted to engage the said dial, actuating mechanism for a signal, and a suitable connection between the said actuating mechanism and the said marking device, comprising an adjustable rod to which the



marker is pivoted, guides for said rod to engage, and a sliding plate integral with said guides whereby as the signal is operated the marker is actuated to change its position on the marking dial to indicate the operation of the actuating mechanism, and means for locking said sliding plate in different position so that the record dial will register for more than one revolution, said locking means automatically operated by the travel of the dial.

DESIGNS.

39,335. BADGE. William E. Edwards, Brooklyn, N. Y. Filed April 10, 1908. Serial No.



426,398. Term of patent 7 years.

39,336. BADGE. John E. Johnson, Hayfield, Ia. Filed April 7, 1908. Serial No. 425,793. Term of patent 3½ years.



39,337. BROOCH-PIN. Frederick W. Koonz



Melrose, Mass. Filed May 5, 1908. Serial No. 431,055. Term of patent 3½ years.

39,338. BROOCH-PIN. Frederick W. Koonz, Melrose, Mass. Filed May 5, 1908. Serial



No. 431,056. Term of patent 3½ years.

39,339. BRACELET. James A. Cowie, Chesaw, Wash. Filed April 27, 1908. Serial No.



429,579. Term of patent 14 years.

39,340. SPOON, FORK OR SIMILAR ARTICLE. Charles A. Bennett, Wallingford, Conn., assignor to R. Wallace & Sons Mfg.



Co., Wallingford, Conn. Filed April 20, 1908. Serial No. 428,293. Term of patent 7 years.

39,341. SPOON, FORK OR SIMLIAR ARTICLE. John Clulee, Wallingford, Conn., assignor to the International Silver Co., Mer-



iden, Conn. Filed April 27, 1908. Serial No. 429,580. Term of patent 7 years.

39,342. SPOON, FORK OR SIMILAR ARTICLE. John Clulee, Wallingford, Conn., assignor to the International Silver Co., Mer-



iden, Conn. Filed April 27, 1908. Serial No. 429,581. Term of patent 7 years.

39,343. SPOON, FORK OR SIMILAR ARTICLE. Walter H. Perkins, Cheshire, Conn., assignor to the Waterbury Mfg. Co., Water-



bury, Conn. Filed April 27, 1908. Serial No. 429,551. Term of patent 7 years.

TRADE MARKS REGISTERED JUNE 9, 1908

69,326. PLATED CHAINS AND BRACELETS. Austin & Stone, Inc., Attleboro, Mass. Filed Nov. 29, 1907. Serial No. 31,439. Published March 31, 1908.

69,391. WATCH MOVEMENTS. Elgin National Watch Co., Elgin and Chicago, Ill. Filed Feb. 25, 1908. Serial No. 32,995. Published April 7, 1908.

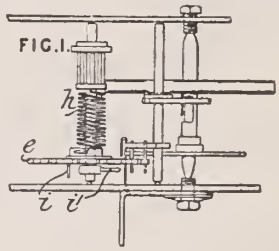
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF MAY 27, 1908.

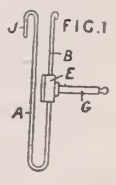
2,665. CLOCKS. O. Junghans, Schramberg, Wurtemberg, Germany. Feb. 2.

Escapements.—To modify the irregular action of the mainspring in cheap clocks, the escape-wheel *e*, mounted loose, is connected to its arbor by a



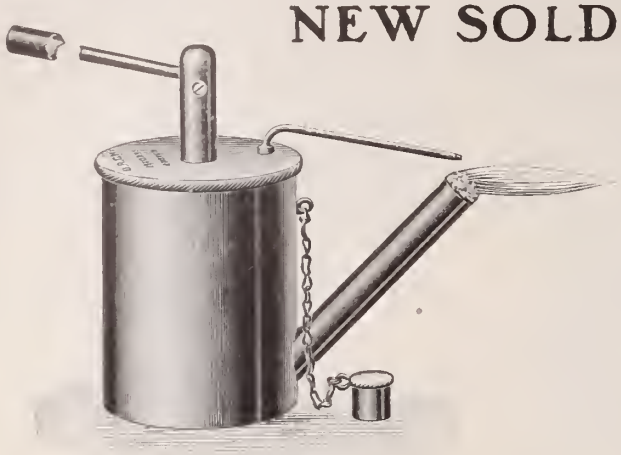
helical or other spring *h*; to prevent this spring from being overwound, stop-pins *i*, *i*¹ are provided.

3,074. NECKTIE RETAINERS; STUDS. A. Gibson and E. W. Scrase, London. Feb. 7. Period for granting patent not yet expired.



A combined necktie retainer and stud allows adjustment of the necktie at any required height on

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By THEO. GRIBI.

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tbe collar. A flat metal strip A is bent into the shape shown and one limb is slotted to retain the head of the stud G, which is attached to a slider E, made of sheet metal and bent to embrace the limb. The sides of the slot are roughened to retain the stud. The hook J may be used for attachment to the cardboard, etc., backing of made-up ties. By altering the position of the stud, the necktie may be adjusted in position. The base of the stud is affixed after inserting the stud through the collar. In a modification, the slot is replaced by corrugations adapted to be engaged by a spring attached to the slider.

Complete specifications accepted May 20, 1908.
1907.

13,223. MATCH-BOX. Lake.

14,462. REPEATING-WATCH. Picard.
1908.

3,703. CANDLESTICK. Roland.

5,410. BELT-BUCKLE. Wittmann.

6,889. MATCH-BOX. Wigglesworth.
Applications filed May 11 *to May* 16, 1908.

10,149. MATCH-BOX. Andrew Galloway and F. O. Perrott, London.

10,179. EYEGLASSES. S. S. Lawrence, London. Complete specification.

10,187. MATCH-BOX HOLDER. Emily Woollard, London.

10,318. SAFETY JEWELRY CATCH. Emile Liebert, London. Complete specification.

10,392. TEA OR COFFEE-POT. S. B. Doyle, Chancery Lane, London.

10,466. HAT-FASTENER. Susan Varian, Dublin.

10,499. CLOCK. E. S. Wright, London.

10,626 and **10,627.** ELECTRIC CLOCKS. August Anders, London. Complete specifications.

10,677. UMBRELLA HANDLE. Harry Whitaker, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

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453,608. FOUNTAIN-PEN. G. A. Bierdemann, Utica, N. Y.

453,637. CLOCK. J. A. Heuser, Pulaski City, Va.

453,687. INKSTAND. James Adair, New York.

453,715. SCARF-PIN. Simon Goldner, Brooklyn, N. Y.

453,823. POCKETBOOK FRAME. T. F. Weidemann, Philadelphia, Pa.

453,843. WATCH-BOW FASTENER. Emil Klahn, Jersey City, N. J., assignor to the Keystone Watch Case Co., Philadelphia, Pa.

453,920. WATCHMAKER'S ROLLER-REMOVER. M. L. Sheehan, New York.

453,927. METHOD OF ADJUSTING HAIR-SPRINGS. C. E. Emery, New York.

453,934. UMBRELLA-FIXTURE. Franklin Martin, Philadelphia, Pa.

453,952. WATCH. C. G. Wilson, New York.

453,956. CASTER. John Beazley, New Barnet, England.

453,967. WATCH-ADJUSTMENT. C. E. Emery, New York.

453,972. SPOON. George Gray, London, England.

453,974. BUTTON. F. E. Williams, New York, assignor of one-half to J. E. Hills, Brooklyn, N. Y.
Designs issued June 11, 1901, *for* 7 *years.*

34,645. BUTTON. Samuel Anderson, Providence, R. I., assignor to Williams & Anderson, same place.

34,647 and **34,648.** SPOON-HANDLES. S. A. Keller, New York, assignor to R. Blackinton & Co., North Attleboro, Mass.

34,650. BADGE. Philip Zehner, Jr., Colorado Springs, Colo., assignor to S. B. Zehner, same place.

34,652. BELT-GUARD. T. H. Cheney, Milford, Conn.

Rochester.

Jos. Kopelowitch has just recovered from an operation which kept him confined for several weeks. After a brief business trip to New York Mr. Kopelowitch will go to Mt. Clemens to recuperate.

James J. Ernisse, for many years located at 15 State St., will remove about Aug. 1 to 40 W. Main St., into larger and more commodious quarters. Mr. Ernisse is running a removal sale and doing some clever advertising in the local papers to bring it to the public's attention.

Albert H. Stearns, attorney for Ray S. Cogswell, the Rochester man arrested at Batavia and taken to New York on a charge of fraudulently obtaining a diamond chain valued at $10,000 from Herman Levy, a New York jeweler, has received word that no indictment was found against his client. After getting the chain Cogswell went into bankruptcy, making Levy's chances of getting his money rather slim. There is a civil action now in the courts to recover the chain or its value in money.

Max Levinson, jeweler and pawnbroker of 21 Main St., E., will be tried in Police Court this week on a charge of grand larceny. A watch had been stolen from Klee & Groh, jewelers, at 214 Main St., E., and it was supposed the watch had been pawned at Levinson's. A search warrant was issued, but the pawnbroker refused to let a search of his store be made. The officers went to headquarters, but came back again. This time Levinson opened the safe and said he never had the watch in possession. He was taken in custody, but released on $500 bail.

Syracuse.

Jennie Lifsky, a dealer in jewelry and musical instruments, at 250 La Fayette St., filed a petition in voluntary bankruptcy Friday, with liabilities of $3,274, all unsecured, and nominal assets of $2,799. Harry, Joseph and Dora Lifsky have claims aggregating $475 for services as managing clerk, clerk and bookkeeper, and if they are allowed they will have priority in the division of the assets.

H. G. Woolworth & Co., who operated 5 and 10 cent stores in various cities, filed schedules in bankruptcy last Friday under a creditors' petition filed about a month ago. The total liabilities are $122,265, of which only $5,318 is secured. The assets are valued at $85,566, stock and fixtures. Among the 100 or so creditors are jewelry, silverware and pen houses as follows: Diamond Point Pen Co., $26; Japanese Fan Co., $466; American Cutlery Co., $86; American Silver Co., $287; Atlas Shear Co., $45; American Ring Co., $48; Benedict Mfg. Co., $61.

George C. Smith, Watertown, N. Y., who recently went into voluntary bankruptcy, has applied for a discharge and a hearing was set for June 6 before Judge Ray at Norwich, N. Y.

W. E. Avery, for many years in business in Columbia, S. C., but who left that territory owing to ill health, has again returned and purchased the stock of A. H. Ball & Co., 1637 Main St.

Lancaster, Pa.

Miss Naomi McFalls has been added to the office force of the H. S. Meiskey Co.

E. R. Kant, of the Non-Retailing Co., is home from a trip through Ohio and West Virginia.

G. William Reisner, manufacturing jeweler, visited Philadelphia and Riverside, N. J., last week.

Martin Weaver, watchmaker for J. H. Young, Fort Wayne, Ind., is in Lancaster on a two weeks' visit to his parents.

Jack L. Straub sailed last week from New York for Bremen on the *Kronprinzessin Cecilie,* to be abroad a considerable time.

Charles Duffield, Louisville, Ky., spent several days last week with Lancaster friends, stopping en route on his way to New York.

Julius Mentzer has gone to Colorado for the benefit of his health. He spent most of last Winter there, and came back much improved, but lately his health has failed again.

H. F. Yergey, Jr., Oklahoma City, Okla., writes to his relatives in Columbia, his former home, that he has purchased his partner's interest and will hereafter conduct the business alone.

Miss Marguerite Wiley has been added to the office force of the Non-Retailing Co. Charles E. Foose, of this company, had as a guest last week W. F. Parker, of M. A. Mead & Co., Pittsburg.

T. Wilson Dubbs furnished the beautiful jewel which was presented last week to Simon W. Raub, by Lodge No. 43, F. & A. M., on the occasion of completing 50 years of membership in the order.

Louis Weber & Son are celebrating a double anniversary by making a splendid diamond display in their show windows. This is the 36th anniversary of the establishment of the business, and the first anniversary of their occupancy of their fine new store.

Lancaster County appears to be a favorite field for the bogus spectacle dealer. The Lancaster police last week received news of a man who had caught a number of gullible people in the lower part of the county by selling eyeglasses at $5 a pair, "solid gold" frames, which proved to be poorly plated brass, with bad glasses. The "faker" was not apprehended.

A representative of the Howard Watch Co., who was in Lancaster last week received the unusual privilege of being shown through the Hamilton Watch Co.'s factory, President Rood himself conducting him through the place. It is a fact worth noting that this factory has not reduced its force during the prevailing business depression, nor lessened its working time nor cut its prices, and there has been but one day's holiday this year. The stock for the increased capitalization in being issued now, preparatory to an enlargement of the plant. The new O sized movement will soon be issued. The company is also rapidly developing the 12 size watch. President Rood has just returned from a trip among the trade.

Secretary Charles S. Seamans, of the Scranton (Pa.) Board of Trade, has resigned to go into business for himself.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

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the thinnest watch made in America with enamel dial.

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THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(Continued from issue of May 27.)

QUESTION:—State another example of the errors discoverable by test C.

ANSWER:—Having adhered to the instruction contained in Rules I-II-III, the movement is ready for examination. Start



FIG. 71.

rotating the balance, thereby allowing drop or first lock to take place, as already described, and test as before by noting the extent we are able to lift the lever off its banking. Make a like test on the opposite side. We will assume that in both instances we are able to lift the lever an undue amount away from each banking. This excessive motion of the lever indicates considerable freedom betwen the corner of the lever notch and the roller jewel.

QUESTION:—What deductions would we make when we find too much freedom be-



FIG. 72.

tween the corner of the lever notch and the roller jewel, as shown by test C?

ANSWER:—The deductions according to indications are: (1) that the lockings of the escape wheel teeth are too deep on both pallets, or (2) that the roller jewel is not going deep enough into the lever notch.

QUESTION:—How shall we decide which may be the cause of error?

ANSWER:—An observation of the tooth and pallet lock will reveal the condition of the lock. Should the lock be found satisfactory then the fault lies in the depthing of the roller jewel in the notch of the lever, as before insisted on. Make use of other tests to confirm the findings before attempting alterations.

QUESTION:—Is it wise to make any alteration because some one test shows an escapement error present?

ANSWER:—No; all tests should in every instance be employed before attempting alterations. By following such a routine



FIG. 73.

we can positively decide the nature of the error.

QUESTION:—Describe the three results obtained by test C?

ANSWER:—(1) That position where we find normal freedom between the roller jewel and corner of lever notch, Fig. 71, lever at rest against its bank, determined by the extent we can lift the lever off its banking; (2) that position where no freedom exists between the roller jewel and corner of the lever notch, Fig. 72, it should be noticed that the lever is at rest against its banking; (3) that position where we find excessive freedom between the roller jewel and corner of lever notch, Fig. 73, the lever being at rest against its bank.

TEST D.

QUESTION:—Explain the nature of test D?

ANSWER:—This test is a sub-divisional test, being closely related to test C. Instead of being governed, as in test E, by drop of the teeth on the pallet, we employ test D from the standpoint of the unlocking action.

QUESTION:—Explain how test D is made?

ANSWER:—Commence tests A, B, C, and D by conforming to the rules given in I, II and III. Having done so, we will, as in test C, place a wedge under the balance simply because it makes observation easier and deductions more reliable, the balance being wedged slowly rotate it, thereby gently bringing the roller jewel in contact with the notch, as shown in Fig. 74. At the exact moment that the roller jewel comes in contact with the side of the lever notch cease rotating the balance. This is an important feature of the test, viz., that the roller jewel shall in no wise lift the lever off its bank, and hence we require only slight contact of the roller jewel with the side of the lever notch. The roller jewel being in contact with the side of the lever

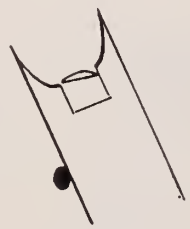


FIG. 74.

notch, as Fig. 74 shows, take a watch oiler and note the extent the lever can be lifted off its bank. This will show the freedom between the roller jewel and corner of the notch, K to N, Fig. 75. Follow this up by a similar test of the action on the opposite side of the notch.

QUESTION:—Suppose upon testing an escapement by test D methods we find no freedom between the roller jewel and the corner of the notch, what errors are indicated?

ANSWER:—We may have to deal (1)



FIG. 75.

with an incorrectly set pallet jewel, *i. e.*, in which the lock is too light, or (2) the acting length of the lever is too long or expressed; otherwise one side of the notch has too much contact with the roller jewel.

QUESTION:—As the results of testing another escapement by test D methods, we find that there is too much freedom between the corner of the notch and the roller jewel. What ereror would we look for?

ANSWER:—The following would be indicated: (1) that the lock of the tooth on



Lifting Watch so Dial Faces the Wearer



Watch worn on chain as a pendant, pinned to garment as additional security



Showing Watch Worn with Dial Outward

Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

CANNOT BE LOST WILL NOT PULL OR WEAR OFF

Dubois Safety Chatelaine Brooch Watch Case

Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.



Watch worn as Chatelaine, showing it lifted to read the time

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it

DUBOIS WATCH CASE CO.

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MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Showing Watch Turned with Back Outward



Watch especially adapted for outdoor sports, showing it worn as Chatelaine



Side View
Showing Watch Turned in Swivel Brooch

the pallet is too deep, or (2) the roller jewel is not going deep enough into the lever notch. An observation will locate the cause of error, which should be confirmed by tests A, B and C.

QUESTION:—Are not the results of the finding of test D similar to test C?

ANSWER:—Yes. What applies to one applies equally to the other, but as each test is worked from a different standpoint each has its value.

TEST E.

QUESTION:—What is the purpose of test E?

ANSWER:—By test E we determine the condition of the inside and outside drop; that is, the wheel's free flight from the moment it is discharged by one pallet until another tooth drops on the opposite pallet. although described in a former paper, shall again be briefly explained.

QUESTION:—Explain how you would estimate the inside drop?

ANSWER:—To determine the inside drop allow a tooth to become discharged from the entering pallet. Its flight from moment of discharge until another tooth drops on



FIG. 76.

the locking face of the exit pallet represents the inside drop.

QUESTION:—How is the outside drop estimated?

ANSWER:—By allowing a tooth to be discharged from the exit pallet, its free flight from moment of discharge until another tooth is intercepted by the locking face of the entering pallet, represents the outside drop; both the drops should be equal in amount.

TEST F.

QUESTION:—What is the us of test F?

ANSWER:—It provides us with information relative to the inside and outside shake, or stated otherwise, that position of the escape wheel teeth with the pallet jewels where least freedom exists between these parts.

QUESTION:—How do we examine the inside shake?

ANSWER:—By bringing the tooth of the escape wheel down to the lowest locking corner of the exit pallet, as illustrated in Fig. 77; then observe the space between the back of the entering pallet and the tooth immediately behind it.

QUESTION:—How is outside shake estimated?

ANSWER:—By bringing the tooth of the escape wheel down to the lowest locking corner of the entering pallet in the manner shown in Fig. 77. Then observe the space which exists between the back of the discharging pallet and the tooth immediately behind it.

TEST H.

QUESTION:—What does test H determine?

ANSWER:—It determines the condition of the draw.

QUESTION:—How do we proceed?

ANSWER:—To determine if draw is present and its force the watch must be clean and all parts oiled. The balance should be removed and, with a small screwdriver, lift the lever off its banking, thereby bringing the tooth of the escape wheel into the position on the pallet that Fig. 77 indicates. Then release the lever and if draw is present the lever will return to its banking. Make a similar test on the opposite pallet.

TEST K.

QUESTION:—What does test K tell us?

ANSWER:—It informs us of the side shake or freedom of the roller jewel in the lever notch.

QUESTION:—How do we estimate it?

ANSWER:—By bringing the roller jewel to its greatest depth in the notch of the lever, the lever will then be found midway between the banking pins. With the parts in this position, place a finger on the balance, hold it steady and with a fine tweezer grasp the tail of the lever. From the side shake of the lever judge the amount of freedom the roller jewel has in the lever notch.



FIG. 77.

TEST L.

QUESTION:—Explain test L?

ANSWER:—This test means an observation of the lock of the teeth on the pallet jewels.

QUESTION:—How do we estimate the lock?

ANSWER:—We consider the total lock as divisible into two parts, namely, a drop or first lock and a draw or second lock. Therefore our first observation takes in the total lock, after which we separately observe the extent of the drop lock and of the draw lock.

TEST M.

QUESTION:—How do we employ test M?

ANSWER:—We use this test to find if a tripping error is present.

QUESTION:—Explain the method?

ANSWER:—To determine if an escapement can trip, we bring the guard pin in contact with the edge of the roller table. Then we observe that the tooth remains locked on the pallet's locking face; it must not enter in any manner on the pallet's impulse face. Examine all teeth on both the pallets in the manner explained.

TEST P.

QUESTION:—Explain the use of test P.

ANSWER:—This test is an important one; it informs us if the roller jewel can strike on the lever horns (single roller).

QUESTION:—How is it used?

ANSWER:—At a time when the roller jewel has passed beyond the tip of the lever horn, place a finger on the balance, thereby securing it. Then press the guard pin against the edge of the roller table. Keep it so pressed and slowly guide the roller jewel back into the notch. As the roller jewel passes the horn no contact should be felt between the parts. Note, however, that the moment the roller jewel passes the corner of the lever notch a slight contact will be felt. This is quite correct (read tests C and D). Make a test of the roller jewels wtih the opposite lever horn, when the same conditions should be found to exist.

QUESTION:—When making an escapement examination is it necessary to follow the routine as written?

ANSWER:—No; when making tests A, B and C the others really come in as part of the regular routinc, excepting test P, which calls for a separate examination.

QUESTION:—How long does it take to make an exhaustive test?

ANSWER:—Probably not more than five minutes, when one becomes familiar with the tests and deductions to be made. Again we desire to reiterate, do not attempt any alteration without confirming the findings by all other tests.

(To be continued.)

A Portable Sun Dial for Recording Civil Time.

WHILE in olden times and the middle ages the sun dial was the most important aid in determining the approximate and also the exact time, it has nowadays lost its practical significance and serves only occasionally for decorative purposes. This is due on the one hand to the perfection attained in. modern horology; on the other to the adoption of "mean" in place of "true" (solar) time. It is a well-known fact that the mean or civil time varies, as compared with the solar time, to an extent that changes from day to day. To obtain from a sun dial the civil time we must undertake not exactly a complicated, but for the public, inconvenient, if not impossible, calculation. In addition to this most countries since the end of the last century have adopted for their entire territory a standard time, which, according to the location of the place, is obtained by a correction, based on its geographical longitude. In central Europe, for instance, they are governed by the so-called central European time.

In spite of the inconvenience of the sun dial, as thus explained, it is to be regretted, remarks Dr. Alfred Gradenwitz, in the *Deutsche Uhrmacher Zeitung*, that this excellent means of controlling the movement or rate of a clock or watch should have been so completely abandoned, and it is therefore the more welcome that a French scientist, Viscount o' Aurelle Montmorin, should have made what appears to be a very successful effort to meet modern requirements in this direction.

The sun dial designed by him (Fig. 1) gives directly the civil, local or standard time when its adjustment, with the help of an inscribed curve, is constantly changed to a slight extent.

The equatorial dial plate of the new sun dial consists of a lightly-stretched wire and a half circle, the central point of which falls within the wire, and which bears a scale graduated in intervals of five minutes. This system is applied to two quadrangular frames, placed one within the other that can be revolved on axes placed at right angles to each other.

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TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of "*Trade-Marks* of the *Jewelry and Kindred Trades*," and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use*, or *has ever used*, together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

The Jewelers' Circular Publishing Co., 11 John Street, New York

One axis is horizontal and serves by means of a special graduation to place the wire at a certain inclination to the earth's axis; the other axis meets the wire axis and serves to give the time scale the displacement required for the equation of the time.

This displacement is controlled by the following arrangement: One edge of the outer frame is beveled off and presents an edge exactly parallel to the thin wire; the same applies to a setting or adjustment line, determined by two marks engraved in the inner edge of the adjacent surface. On this inner surface a small scale is laid out, on which the curves representing the time,

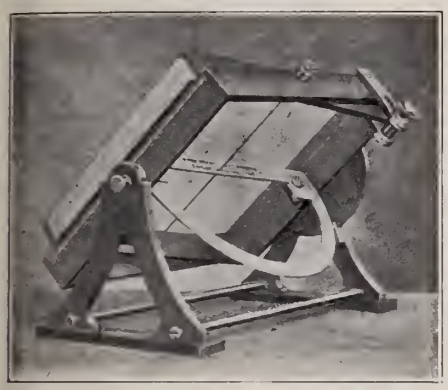


FIG. 1.

equation or adjustment for the different days in the year are drawn (Figs. 1 and 2). One curve is designed for the first and the other for the second half of the year. The vertical distances of this curve from the vertical central axis (the ordinates) give for that particular day the variation of the civil from the true time.

Finally, at the end of the scale are two divisions in minutes of time, which serve for the longitudinal correction. It is only necessary to bring the division representing the geographical longitude of the place opposite to the above mark, to effect this correction. It is sufficient to make the

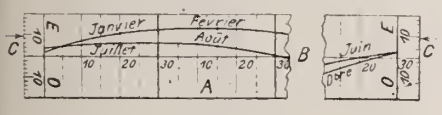


FIG. 2.

longitudinal correction but once, for all time; the correction for the time adjustment need only be made every two to three days.

The apparatus above described is not intended to serve as an instrument of precision for the regulation of astronomical clocks, but is only an arrangement suited for the purposes of the general public. The precise results to be obtained with it entirely meet the requirements of the laity, inasmuch as the deviation remains within a minute.

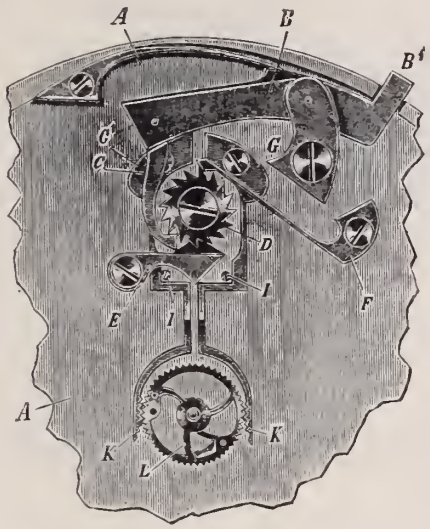
A suggestion made by the inventor facilitates the elaboration of this device in a unique manner in order to afford a permanent test as to the rate of a chronometer. For this purpose in place of the wire we must employ a narrow slit or crack and replace each dividing line representing a full hour with a selenium wire, connected with a battery and an electric bell. When the entire sun dial is now enclosed in a covering and the sun's rays can enter only through the narrow crack the electric bell will be rung whenever the sun's rays strike the selenium wire (which is very sensitive to light). Thus the hours will be recorded. By means of a second bell, of a different tone, the half hours may also be signaled.

If finally the current flowing through the selenium wire is made to operate the press button of a repeating watch, this watch would strike the hours exactly the moment when the sun's rays fell on the selenium wire, provided the watch was always timed to run a little fast.

An Improved Chronograph.

THERE has just been patented by Oscar Friedrich Sjogren, of Switzerland, an arrangement which enables the inventor to diminish the friction of the chronograph wheel.

The chronograph wheel is essentially controlled by a lever, the elastic arms of which press toward this wheel in order to stop its motion. This action of the spring is very seldom equal on both sides of the lever, and therefore causes friction on the



SJOGREN'S IMPROVED CHRONOGRAPH.

pivots on which the chronograph wheel is staked. The illustration shows how the inventor avoids this fault. We notice here a fork, G G', of which the ends, K K, surround the stop wheel. Both sides of this fork are cut with the same size of teeth, as is the chronograph wheel. In I I are noticed two stop screws with conical heads, by which the adjustment and equalization of the fork and chronograph wheel are perfected. The other well-known parts are: B, the lever, which is pressed on the swing; C, the click, which moves the ratchet wheel d; E, the fork latch, and F, the click spring for the racket wheel D.

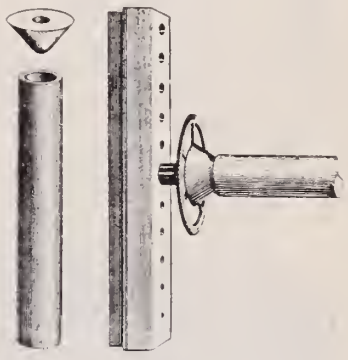
The pressing of the top, B', effects through intervention with the locker C, the wheel D, and the latch E the depthing of the fork, K K, and by this operation the chronograph wheel is either released or topped by snapping on the equally divided teeth on both sides.

Both sides of the fork must be adjusted so as not to reach the bottom of the chronograph wheel. It is only necessary for both sides of the fork to reach in the teeth far enough to bring the chronograph wheel to a standstill, when snapped in.

The benefit of this improvement is mainly derived from the fork which controls the chronograph wheel equally on both sides and through this all friction is avoided.

A Tool for Riveting a Wheel Vertically True.

SUFFICIENT importance is not generally attached to this little operation, which nevertheless requires great care for its proper execution. Many watchmakers find it quite natural to be compelled to straighten or readjust, by the arms, the wheel they have just staked. This is a mistake and a fault, says P. B. in *La France Horlogère;* a workman who is conscienti-



TOOL FOR RIVETING WHEELS VERTICALLY TRUE.

ous and skilful will not neglect to provide all possible precautions in order to avoid these retouchings, which invariably deform the mobile and cause a loss of precious time.

Very often, in this little operation, sufficient importance is not attached to the fact that, no matter how skilful of hand we may be, we will always rivet out of flat if we do not take the trouble to prepare the work well, and if we use poor tools; a pinion is fatally crippled when it has been hammered between a badly-shaped riveting hammer and a staking tool, in which the opening of the holes has become funnel shaped, as a result of use.

Nevertheless, even with faultless tools, some conscientious artisans only succeed with the greatest difficulty in holding the riveter sufficiently plumb to rivet accurately. For these I advise the use of the ingenious tool illustrated herewith, and which was suggested to me by Monsieur Petschel, formerly head workman for the late Mr. Rodanet.

This tool is composed of a shaft, having at one end a conical hole, into which fit small steel cones, pierced with holes of various sizes.

It is so to say a jointed riveter of which the extremity always remains perpendicular to the axis of the mobile to be riveted, even if the shaft of the tool is not held absolutely straight, and when the strokes of the hammer are not given directly vertically. I do not hesitate to warmly recommend the use of this tool, which has given perfect results. It is not offered commercially, but anyone can make it for himself without difficulty.

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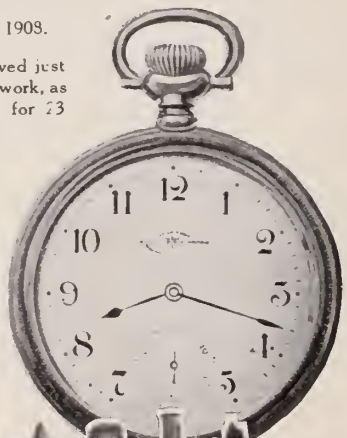
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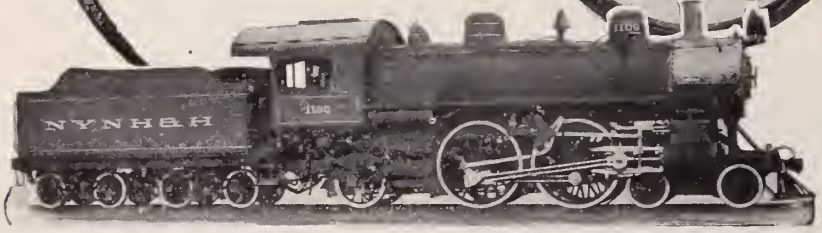
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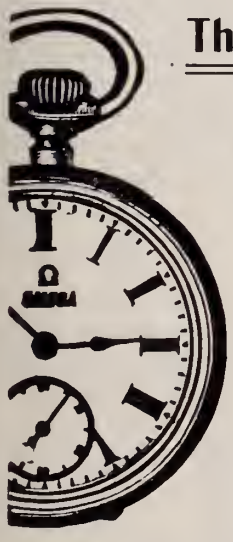
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10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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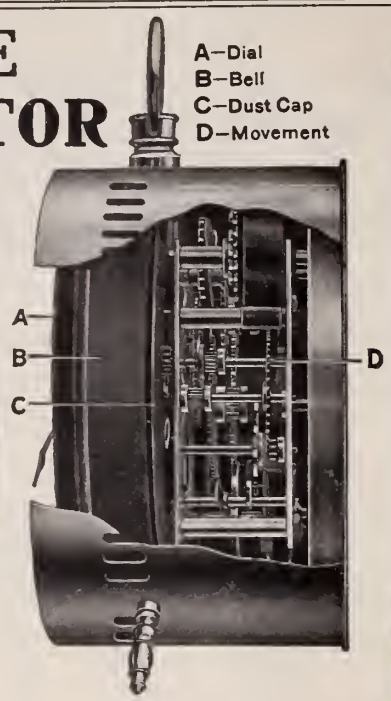
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FRONT VIEW

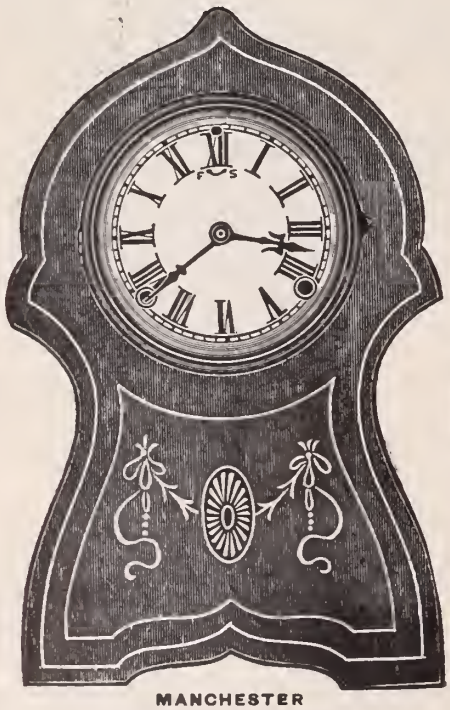


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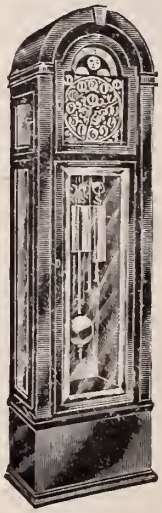
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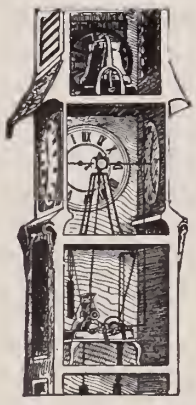
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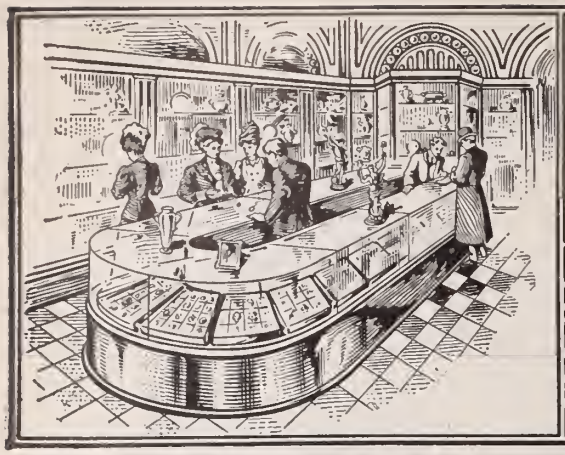
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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Unmistakable Indications of Renewed Prosperity

Economic and Agricultural Conditions That Spell Success

MUCH encouragement is felt in all lines, including the jewelry trade, in view of the indications of returning prosperity as manifested by the recent acts of some of the railroads, fertile crops and generally satisfactory agricultural conditions. According to the *General Merchants' Review* the managers of the railroads, having studied conditions carefully, look for big increases in business.

The New York Central has just placed an order for 2,000 steel cars. The Pennsylvania has instructed that all idle cars be put back into service at once.

Continued improvement is reported by the United States Steel Co., each month this year being ahead of the previous month. Another indication is the new high record for deposits made by the national banks of Chicago.

At the same time the best basis for expecting an immediate return of old-fashioned prosperity is the crop outlook. The conditions of grains of all kinds are even more encouraging than they were a year ago at this date. This applies alike to the Winter sowings and plantings.

In addition to such good prospects of a bumper crop it is a fact that crops are bringing good prices. Corn is above 70 cents; wheat is around the dollar mark.

Cotton prices are up, and are likely to remain so for some time. The prospect is that the southern farmer will make a liberal profit on this season's crop. Additional evidence of the better outlook is furnished by the advance in the stock market. Operators in this class of securities always discount the conditions which will prevail in the early Fall, and the way prices have soared in the past few weeks shows that these business men are confident of the future.

Especially where agriculture is the chief means of revenue of the consumer retail merchants have every reason to feel that splendid times are just ahead of them. Where manufacturing is the chief interest the good times may come a little more slowly, as they must be passed from the agricultural class to the manufacturing class.

Even the diamond market is looking up again. After many months of stagnation diamond merchants are again buying heavily for the New York accounts. When people are again buying diamonds it must be that money is plentiful.

When the revival does come it may prove to be so large that manufacturers and jobbers will not be able to promptly meet the demand. When consumers have let their personal belongings run low, and when retailers and jobbers have done the same, it means that all these stocks must be supplied again sooner or later. With such prospects ahead, the wise retail merchants will from now on be preparing to get full benefit of the big wave of prosperity which is even now almost upon us.

Cutting Expenses.

By XENO W. PUTNAM.

IT does not pay to cut the selling expenses down when trade seems light and money close, because then, of all times, is when we need to use our most strenuous efforts in stimulating the sluggish conditions. There is a limit to every business capacity, and the greater the margin between that limit and the business actuality the more room there is for profitable improvement on our part. It's when the bucket is empty that we need exert ourselves the most to fill it up again, not when it is nearly full. The man who would tell his customers he could not afford to sell goods any longer because times were dull would be regarded worse than childish. But why should he be more severely criticized than he who virtually refuses to sell them for the same reason, but without the formality of confessing his reason?

It will not do to cut down buying expenses, since it is not within the province of the legitimate merchant to sell "short," and a curtailment of supplies is sure to prove a boomerang to his selling capacity. No one can sell what he has not got more than water can rise higher than its source, and the merchant who turns away trade when trade seems just a little scarce because unwilling to invest the amount necessary to supply it is on a level with the laborer who refuses to earn his living lest the exercise tend to make him hungry.

It does not pay to cut down the operating expenses which are needed to properly maintain and nourish our business system any more than it would pay to cut off nourishing food from the physical body at a time of unusually strenuous exertion, and thus reduce its capacity for work.

In fact, about the only expense that the real live merchant can afford to cut down in seasons of financial stringency is the wasteful and extravagant odds and ends, the business leaks, that never had a legitimate place in the commercial scheme, and that require cutting out, not because of the times, but because of their nature, to the wastefulness of which the times have possibly first called our serious attention.

After all, an occasional tight money market is not without its uses in directing our attention to those wasteful little details that no business, however prosperous, can really afford in any kind of trade conditions.

How to Meet the Competition of the Mail Order House.

(*Continued from issue of April 29.*)

IT might seem useless to caution the retailer always to figure over every bill received from wholesale houses. But many retailers do not do this. They should contract the habit at once. Your wholesalers do not mean to over charge you, but their accounting departments are likely to make errors, and will gladly correct them as soon as their attention is called to the matter.

Make it your rule never to accept anyone's figures as correct without checking them over, and you will save a very respectable sum in the course of a year.

One of the great advantages the mail order house enjoys is that of having perfect methodical systems. The entire business moves without clash. Another advantage they have is the ability to advertise heavily, yet making the advertising cost light, owing to the large volume of advertising business transacted. Another of their advantages is the possibility of having skilled advertising men, so that all advertising is of the right kind. And it will be noticed that a great deal of money is spent by these advertising men in showing the buying public that their house is the best one to trade with.

The retailers located in a city large enough for a merchants' club to be formed, having financial strength enough to establish club rooms and employ a competent secretary, are more fortunate than many of them realize. Such club and its secretary can be made to counteract the above advantages of the mail order houses.

Such a club, with such a secretary, can

Storekeeping Department.

put forth great efforts to build up the city in every possible way. It can extend its trade territory, making all customers believe that it is the best point to trade at, thus doing the same work the mail order house tried to do.

The secretary should be a good advertising man, and should be continually getting out some new advertising matter which will convince the entire surrounding country that it would be more to their advantage to trade in your city than to send elsewhere for goods.

A part of the tools of this secretary should be a complete mailing list, covering everybody living in the territory your town wants to cover. And there is no reason why a good advertising man in such a position should not be worth three times what he would cost.

He can also be used as a handy man to whom to refer all people who want you to take advertising space in programmes, etc., which will use up your money without giving you any chance for returns. It is hard to refuse many of these people, especially good customers. But if all the merchants in the city agree to give the applicant a card to the secretary of the club, at the same time stating that he has charge of that kind of advertising for you, it effectually covers the ground. And Mr. Secretary can easily turn down the proposition. It will take but a few months of this kind of work to do away entirely with the programme advertising business in your city. And the writer ventures to say that the merchants of every city large enough to pay a good secretary already waste enough money on programme advertising each month to pay the salary of the secretary. For he would save you all that waste.

A good "ad." man in such a position should be very valuable to all club members in the capacity of advisor in preparing advertisements for the papers, etc. For all should advertise, and advertise rightly.

Your club should be the means of cementing a firm friendship among all members. The great enemy of the club, the same as of the individual members, is jealousy. The mail order house has but one head, and jealousy does not count. Each merchant in your club is the head of his own business, and most of them are jealous. Cut out this trouble and you will be able to beat all competition out of your territory with your club. Once business jealousy is overcome, every merchant will find the other fellow to be a good hustler for the common good. Every reader of this paper can do much to bring about this business harmony by refusing to believe evil of a competitor, but by going direct to him with his story, and talking it over. Try it.

[THE END.]

Impassable barriers ought not to be a real hindrance to one's progress in the line of duty. If a man has anything to do that he ought to do, he should do it, whether he can do it or not. The fact that a thing cannot be done that must be done is only an added reason for its doing.—*White's Class Advertising.*

Losing Trade.

MEN may endure more incivility than women, but they are more impatient of neglect. One morning I dropped into our suburban grocery. The old proprietor was alone behind the counter. A woman was checking over her monthly statement with him—in a friendly manner, but leisurely, interspersed with the gossip of the neighborhood.

A hale, prosperous looking man was pacing back and forth before one of the counters. How long he had been there I don't know, but he was evidently growing impatient—and the storekeeper paid no attention to him. Finally he stalked out—without a protest from the man behind the counter.

Why didn't the storekeeper excuse himself a moment from the woman and wait on the man—or give the latter a friendly assurance that he would serve him in a moment? It would have held the man—made a sale—perhaps cemented a customer.—*System.*

A Fool and His Money.

I ONCE had money and a friend
In whom I put great store;
I loaned my money to my friend,
And took his word therefor.
I asked my money of my friend,
But naught but words I got—
I lost my money and my friend,
For sue him I would not.
Now had I money and a friend—
In whom I put great store,
I'd keep my money and my friend,
And play the fool no more.—*Ex.*

Burglars stole jewelry valued at about $500 one night recently from the store of J. B. Roddick, Port Elgin, Ont.

A bursting water pipe caused damage last week of $100 or more in the store of Herbert S. Tanner, 68 Westminster St., Providence, R. I.

The Attractively Furnished Store of the Gabriel Jewelry Co., Mobile, Ala.

A VIEW of the interior of the attractively furnished store of the Gabriel Jewelry Co., Mobile, Ala., is shown this week. The establishment is located at 209 Dauphin St. The fixtures are all of mahogany and special trays have been designed for the large horseshoe-shaped case.

The ceiling is of metal and is designed to represent a number of artistically wrought panels from the center of which are lamps are suspended. Both gas and electricity are used to illuminate the store. Several electric lights are arranged to form an arch outside of the office, above the safes, making a very striking effect.

Gracefully designed wall cases extend the full length of the store on either side. The cut glass and silverware and other stock displayed in these cases shows up most attractively at night when the cleverly arranged lighting facilities are all utilized.

The office department is equipped with every modern device calculated to facilitate business.



INTERIOR VIEW OF THE STORE OF THE GABRIEL JEWELRY CO., MOBILE, ALA.

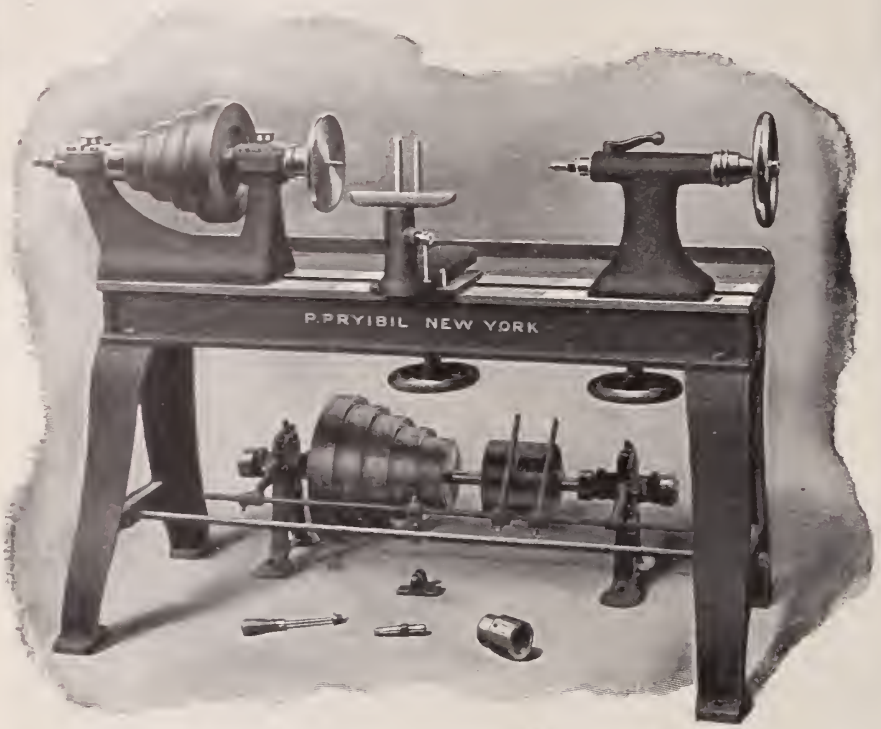
True Economy.

TRUE economy in advertising often means what apparently seems a lavish waste of money. No great advertising success was ever achieved without a liberal unloosening of purse strings at the right time and in the right place.—*Business Problems.*

A pearl which, it is claimed, weighs 53¾ grains and is perfectly spherical in shape, was recently found in the Illinois river, near Beardstown.

A window display which attracts no little attention is that of G. A. Schlechter, Reading, Pa., who shows the process of manufacturing hand-made rings.

A. C. Smith, well known in New York, and at present conducting a retail jewelry store in the City of Mexico, Mex., was a recent visitor to Laredo, Tex.



Above Cut Shows Our

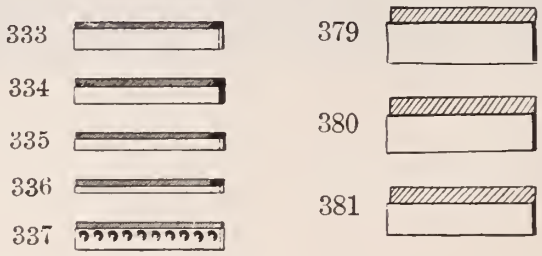
METAL SPINNING LATHE

We manufacture these lathes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

Write for Catalogue

P. PRYIBIL, 512-524 W. 41st St., New York.

BEZEL GALLERY FOR CAMEO AND CORAL WORK



SAMPLES ON APPLICATION

N. Y. City Branch, 41-43 Maiden Lane

HERPERS BROS., NEWARK, N. J.

Established and in business since 1894

OUR BUSINESS

DIES

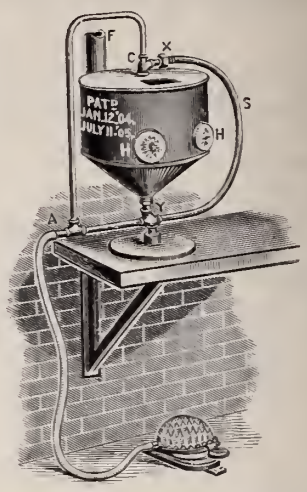
We have been giving satisfaction for the past 14 years.

FINE DIE WORK IS ESSENTIAL FOR FINE JEWELRY, SILVERWARE, ETC. Write us and let us submit for your approval a selection of original designs, made especially to suit your needs.

CREES & COURT Die Sinkers and Designers
91 Sabin St., Talcott Bldg., PROVIDENCE, R. I.

Manipulation of Steel in Watch Work
BY JOHN J. BOWMAN

Price, 60 cents; postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in

Engraving Blocks

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ
250 East Houston Street NEW YORK

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2156.—**Pressure Blowers for Soldering.**—*I note your article in a recent issue of* THE CIRCULAR-WEEKLY *on jewelers' soldering appliances. Will you kindly publish illustrations and descriptions of various machines used by power for the production of the high pressure on other than foot bellows, as I have seen in some plants? I should also like to know how this pressure is produced by these machines, as it interests me and doubtless would a great many other jewelers. There are doubtless many other ways for using this air besides for soldering, and if you will name these uses it may enable me to decide as to whether it will pay to install one in a small repair shop. Will water power or electricity operate these machines?*

R. L.

ANSWER:—The leading machines in use at the present time for producing air pressure for soldering purposes are the pressure blowers, or air pumps. See Fig. 1. A small-sized blower would be very serviceable for a jeweler or any metal worker where there is much soldering or brazing. The machines of small size require about one horsepower to drive them, which may be furnished by water motor or by an electric motor. If run by water power or a water motor, then the connection can be made by belting the two together; but if run by electric power a counter shaft is necessary in order to reduce the speed. A direct belting would run the blower too fast. There should be some pipe fitting to carry the air to the workbench, with proper valves and nozzles for the securing of the rubber tube, and so the pressure can be regulated by turning on or off as required. Several valves should be provided on the pipe so one can attach two or more lamps which are sometimes used for soldering large articles. The blower or motive power need not be in the store or repair shop, but can be placed in a basement, or may be hung overhead in a shop. The pipes with the air can be led to the workbench from any point, also the power can be arranged so it can be turned on or off at a handy place near the workbench. The price of blowers suitable for jewelers would be about $20. The freight, setting up and piping and cost of making connection by a gas fitter would be from $5 to $8 additional. This is exclusive of appliance to furnish power for the blower. A blower of this description can be used for other purposes in addition to soldering—for instance, for sand-blasting glass, brazing and for frosting jewelry with a sand-blast attachment. Another desirable blower is that shown in Fig. 2, which is a blower and electric motor combined. It gives sufficient air pressure for soldering purposes for a large jewelry or repair shop. Where electric current is available the attachments and connections are easily made, so that the expense of the machine and connection would cost about $60. The blower can be had for about $45, leaving about $15 for installation. This style of blower is easily regulated, can be turned off or on readily and would make a good addition to a repair shop. Where there is a shaft which furnishes power for other machines a blower of less cost could be installed, such as that illustrated in Fig. 3. This machine gives enough air pressure for five or six ordinary soldering lamps, and requires very little attention. The blower can be purchased for about $6, and the only additional expense would be a belt and a drive pulley. The above described devices are suitable where gas is available, or where the gas is made on the premises out of gasoline or oil. It is very convenient for a jeweler. He simply turns on the gas, lights his soldering lamp, turns on the blower valve and proceeds to solder. He can give all his attention to the job, and is able to do the best of work very rapidly. It is not so tiresome as it is if one does the blowing himself with a blowpipe and an alcohol lamp. A repairer supplied with a good soldering outfit can save time by preparing a number of jobs ready for soldering by placing them on the soldering blocks and then taking up the jobs one after another. By following this method a repairer becomes more proficient and can do more work than he could by repairing a piece through all its stages before taking up another piece. It will pay a jeweler to go to the expense of putting in the modern appliances if he has sufficient work to warrant the investment. There will always be running expenses with the machine, such as power, oil and repairs, which must be taken into consideration. If there is not enough business then the appliances described in our issue of April 22 last are available. Any of the soldering lamps illustrated therein can be used with the above described machines.



FIG. 1.

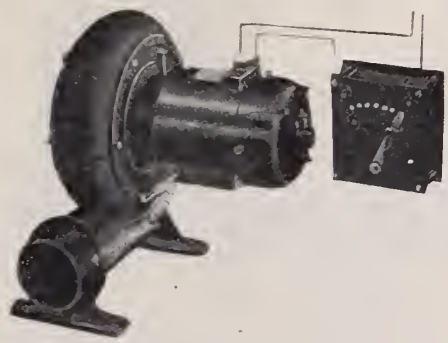


FIG. 2.



FIG. 3.

New Method of Depositing Copper Upon Glass.

A NEW method of depositing copper upon glass has recently been discovered by an English investigator, says the *Brass World*. A mixture of one part of freshly distilled phenylhydrazine and two parts of water is heated until the solution is clear. A warm solution of cupric hydroxide in ammonia is then added (made by precipitating sulphate of copper by potash, washing and dissolving in ammonia). The cupric hydroxide is reduced to cuprous hydroxide with evolution of nitrogen gas.

A hot 10 per cent. solution of caustic potash is then added until a slight precipitate of cuprous hydroxide takes place. If the solution, in this condition, is brought in contact with a clean glass surface a bright deposit of copper forms upon it. This is thin and perfectly reflecting.

The copper thus deposited is washed after an hour or so with water, then with alcohol, and finally with ether, in order to dry it without rupture. It is then coated with lacquer or varnish.

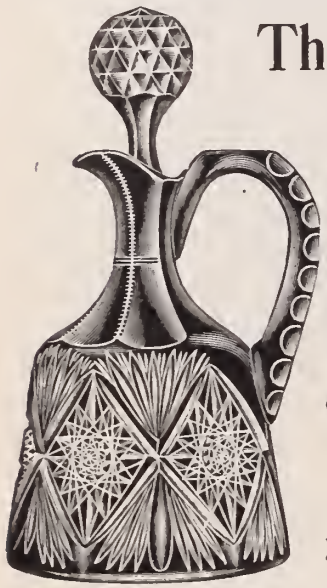
A handbag containing a pocketbook was snatched one day last week from Mrs. Ludwig, wife of Wm. H. Ludwig, a jeweler at Chambersburg, Pa., while she was walking in S. 2d St. The police were notified, and after getting a description of the thief arrested "Bill" Braxton, a diminutive colored bootblack. The missing pocketbook was found when he was searched. He was held for trial.

C. DORFLINGER & SONS

36 MURRAY STREET

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Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . . .



The Pairpoint Corporation

NEW BEDFORD, MASS.

SUPERIOR SILVER PLATED WARE

RICH CUT GLASS WARE

ELECTROLIERS GAS PORTABLES, ETC.



No. 4935.—Smoking Set.

No. 692. Whiskey Jug. "Uncatena."

BRANCHES

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717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
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MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.



3020—18 in. Diameter, Tophanger

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

RICH CRYSTAL CUT GLASS AT FACTORY PRICES

HAND BAGS

European Novelties

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¶ A choice collection of Articles is now on exhibition in our New York Salesroom, and being shown by our traveling representatives.

TRADE R MARK C. F. RUMPP & SONS Established 1850

Fine Leather Ware

PHILADELPHIA

NEW YORK SALESROOM, 683 and 685 Broadway (Cor. 3d St.)

CIGAR CASES

Importation Orders Solicited

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Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Glass Cameos.

IN the May number of the London *Pottery Gazette* a member of the staff of that journal writes an interesting article on "Glass Cameos," referring among other things to the work of an artist in this line now in the United States. He begins by speaking of the instructive paper, "The Portland Vase; Its History and Its Effects on Cameo Work," recently read by Owen Gibbons, Hill Literary Society, and then says:

"One of the objects kept in view by Mr. Gibbons right through the paper was to stimulate the production of the best types of artistic glass. The district in which the paper was read is the home of artistic glass ornamentation, and there is reason to believe that Mr. Gibbons' explicit description of cameo work in glass has encouraged the patient artists who make it their specialty. They need encouragement, their labor is a long-continued mental strain, but 'the end crowns all,' and the true artist feels amply repaid when success crowns his work. Mr. Gibbons said: 'There are a number of artistic sides to glass manufacture and decoration, but cameo cutting undoubtedly is the art in which it is possible to reach the very highest artistic excellence in glass.' Interest in the revived art of glass cameo cutting wants stimulating, and those who pursue the art deserve to be encouraged. Art classes and art schools are doing much in this direction. Art education is advancing in all directions, and it is hoped that the public taste will soon be trained to a more just appreciation of the artistic merits of glass cameos.

WHAT IS A CAMEO?

"Strictly speaking a cameo is a precious stone cut in relief—more particularly a stone composed of different colored layers, having a subject in relief cut upon one or more of the upper layers—the under layer forming the ground. Certain precious stones possess these natural characteristics for the purposes of the cutter. The onyx—particularly the banded onyx—the garnet, the opal, the turquoise and other well-known precious gems are all natural materials for cameos. Judged by this standard, some of the early cameos, the Graeco-Roman and mediæval cameos, and even those of the Renaissance, must be reckoned as 'imitations.' But the word has a wider significance now, and the qualification of a 'cameo' as a jewel, or as a precious object, is estimated quite as much by the skilful artistic work upon it, as by the value of the material itself. Mr. Gibbons very clearly explained what glass cameo work is, and how the labor and skill demanded in its production give it a value equal to that of cameos proper.

"For the purpose of this article the writer paid an interesting visit to the British Museum. There are priceless specimens of these old gems, some looking as fresh as



VASE "THE MUSES," BY F. CARDER.

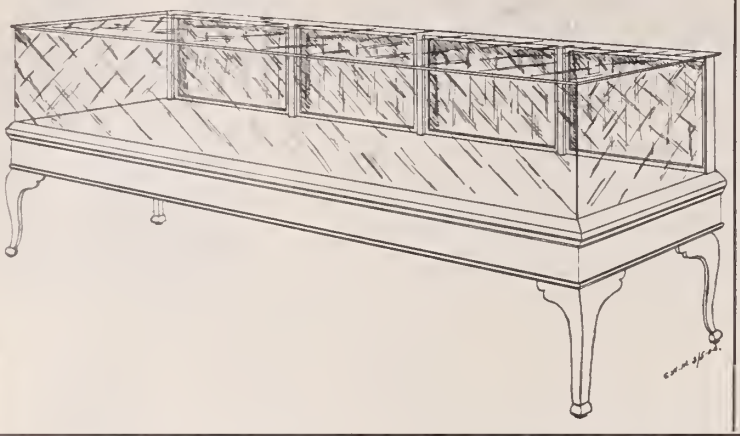
they must have looked when they first came from the hands of the cutter, and that is estimated at 4,000 years ago. Among them are small, delicate and beautiful profiles, apparently portraits. These are strictly cameos. But the British Museum sets quite as much store by a number of 'glass cameos.' They are ordinary crystals, colored with metallic oxides. How these old pastes were made nobody knows. Onyx is imitated by layers of variously colored glass, showing that in early Roman times there were skilful glass makers and glass cutters. Cameo cutting was at its perfection in Rome during the first two centuries of the Christian era. The examples of this period that have come down to us are portraits of the reigning families and allegorical illustrations of their achievements. But contemporaneously with the best productions in Oriental precious stones, pastes or imitations in glass were made in incredible numbers, apparently to meet the requirements of those who could not afford the other, and more costly, luxuries.

"Both in perfection of material, and in the artistic merit of decorative manipulation, these imitations were, in the best period, of recognized extraordinary excellence. Today their value is enhanced by the halo of centuries. There are many smaller example of these ancient glass cameos, but the Portland vase (also in the British Museum), remains one of the finest examples of the skill of both the glass worker and of the engraver on glass of ancient times.

MODERN GLASS CAMEOS.

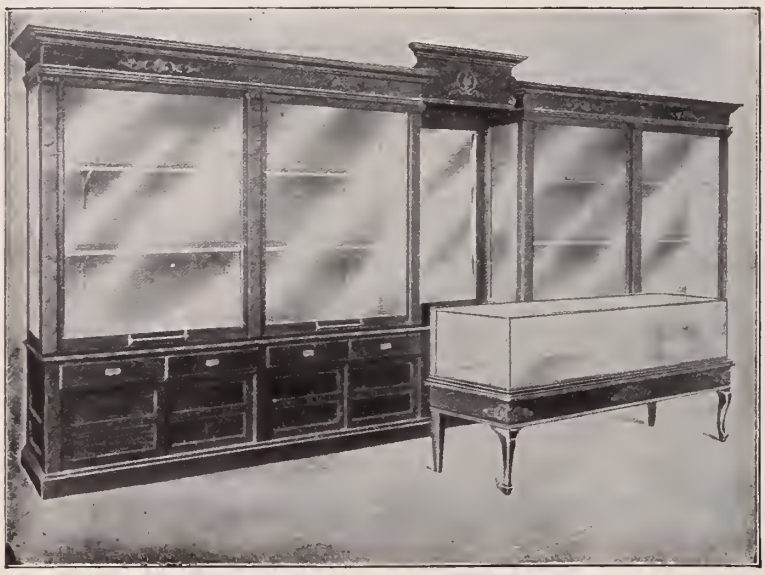
"In recent years, Stourbridge glass makers, particularly Stevens & Williams, of Brierley Hill, and Thomas Webb & Sons, Ltd., of Dennis Glass Works, Stourbridge, have revived the production of glass cameos, and they have a number of skilled workers. The names of Northwood and Woodall have long been known in connection with beautiful glass cameo engraving. Of course, there are other workers on the same lines, and within the last few years the name of Carder has been in creditable evidence in this connection. In the paper I have referred to, Owen Gibbons mentioned Frederick Carder, who took high honors in the National competition at South Kensington, receiving first a silver medal for a small vase, and then a gold medal for a large vase entitled 'The Muses,' Mr. Carder was formerly with Stevens & Williams Glass Works, Brierley Hill. He was for a time art instructor at the Wordsley School of Art, but is now associated with the Steuben Glass Works, Corning, N. Y.

"The vase is of oviform shape, 22 inches high, with figures and other ornamentation on deep, transparent blue ground, and the allegorical figures in the upper panel and the conventional ornamentation in the lower sections and the foot are beautifully executed. The vase itself was made in transparent blue, then it was coated with opal glass and the theme was disclosed by cutting away just as much of the opal as would leave the figures, etc., in bold relief. An in-



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Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.
11 to 17 NORTH ANN STREET, CHICAGO
MAKERS OF High-Grade Jewelers' Fixtures



THE R&L OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

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SWARTCHILD & CO. . . Chicago
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D. C. PERCIVAL & CO. . Boston
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DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
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RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS

JOHN AUSTIN & SON



Assayers, Refiners and Smelters
74 & 76 Clifford Street PROVIDENCE, R. I.
We Do Our Own Smelting.

WANTED WATCHMAKERS everywhere to know about
URICH Perfect Fitting
CASE SCREW WASHER



Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:
Single Dozen, - - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - - $1.50 Pat. app. for
For sale at all Jobbing and Material Houses.
S. URICH, P. O. Box 1942, New York City

Fans..



Louis Steiner

Suitable for
Graduation Gifts
A SPECIALTY

520 and 522 BROADWAY
NEW YORK

teresting feature in this production is that it was executed by Mr. Carder under the tuition of Owen Gibbons.

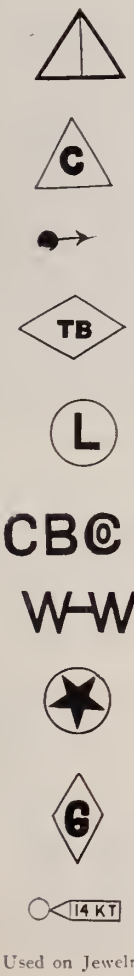
"Glass cameo cutting is now essentially an English art; indeed it seems to be an hereditary one. It is one that should be cultivated by expert glass cutters more than it is. For a long time the art had not been pursued here, but now that it has been revived means should be taken to popularize it. It is very beautiful and should appeal to every person of refined tastes. It is a little surprising that a cameo vase or a cameo plaque is not frequently chosen for presentation purposes. Kept from breakage, it would retain its beauty for generations. If we cannot compete with the foreigner in tumblers and glass dishes, he cannot compete with us in the production of artistic glass cameos."

TRADE-MARK INFORMATION WANTED.

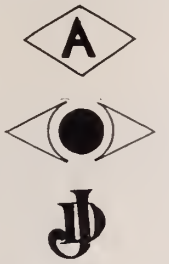
The following marks have been forwarded to THE CIRCULAR-WEEKLY for identification, but so far, searches of our records and inquiries among manufacturers have failed to disclose the owners or users thereof. The publishers will be greatly obliged to any subscriber who can forward any information whatsoever as to the marks that will lead to the discovery of the manufacturer who has used or is using any of them.



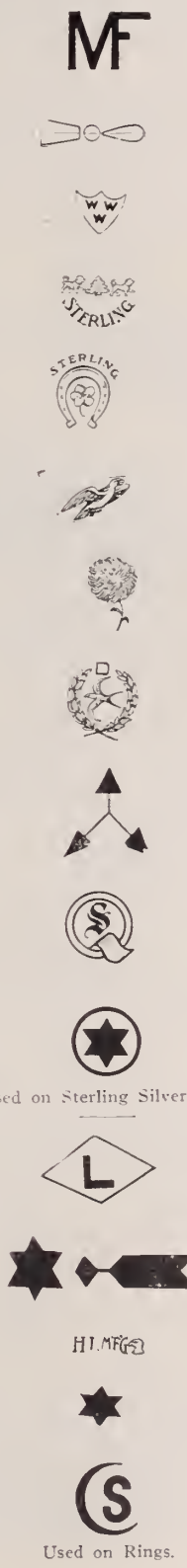
Used on Filled Watch Cases.



Used on Jewelry.

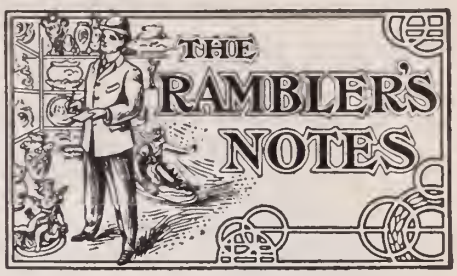


Used on Jewelry.



Used on Sterling Silverware.

Used on Rings.



BRONZE FIGURES AND OTHER NOVELTIES.

FERDINAND BING & CO.'S Successors, 10 Washington Place, New York, include in the wide assortment of interesting exhibits to be seen at their salesrooms a line of small French bronze figures with bisque heads and feet, which are proving an attractive line to jewelers. The figures are of various sizes and represent different subjects, among which is that of a young woman feeding chickens. Singing and dancing girls are also prominent among the other subjects used. The display of electric lamps with beaded glass and silk lamp shades is also most attractive as are the offerings in dainty jewel boxes. The jewel boxes are made in Vienna bronze and real bronze, and on the porcelain and ivory tops are hand-painted figures of beautiful women. Among the French bronze offerings in electroliers is one representing an Arab horseman mounted on an oblong base. Across the saddle is slung the results of the day's hunt. Figures in bronze of Indian warriors in battle and on the chase are also shown.

*

ATTRACTIVE BRONZE ELECTROLIERS.

ATTRACTIVE bronze electroliers are now on exhibition at the salesrooms of J. D. Bloch & Co., 44 West Broadway, New York. Among the offerings is one representing a rural maid standing beneath a cherry tree. The figure of the woman is mounted on a rough base, and at her feet is a lamb. She is holding on one shoulder a water jug and stands beneath the tree. The effect is heightened by the use of small ruby electric bulbs representing cherries. Another subject at the same salesrooms shows a shepherd standing beneath a cluster of electric bulbs half hidden in the foliage of a tree. The man rests on a shepherd's crook and at his feet is one of his flock. THE RAMBLER.

A sudden demand for charms as souvenirs has developed an almost endless production of designs for these little articles, and the workmanship displayed upon them places them in the front ranks of the Spring novelties. For use in wedding cakes there are gold and silver mittens, diminutive thimbles, plain and twisted guard rings, tiny shoes for good luck, and silver or gold bachelors' buttons. As favors for other occasions there are also wonderfully wrought bulls, bears and lambs for the Wall St. man, cigar cutters and pencils in the form of dogs' heads, a natural four-leafed clover or a fishing fly—the latter surrounded by a gold fishing line—encased in crystal, golden automobiles, champagne bottles and lucky coins.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



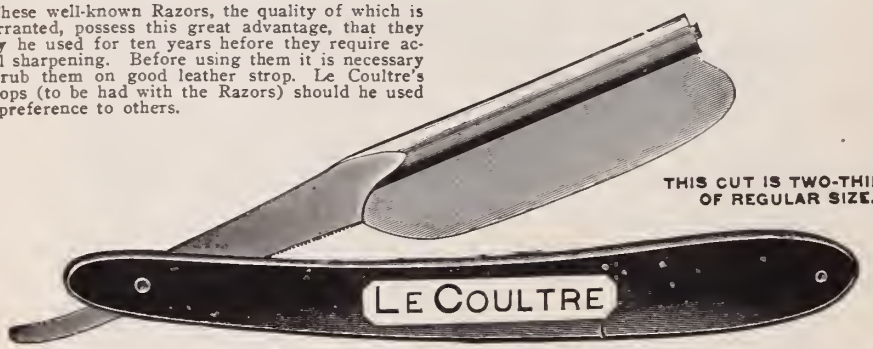
No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

L. LELONG & BRO.

GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

S. W. Cor. Halsey, Marshall and Nevada Streets, NEWARK, N. J.

Prompt attention given to Gold and Silver Bullion.

SMELTING FOR THE TRADE

Established 1879 Manufacturer of

LOUIS W. HRABA — Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

We will demonstrate the Superiority of JANITSCHEK Patent DIES at our risk!

For the price of one cut steel die you can get two Janitschek Patent Process Steel Stamping Dies.

We furnish them finished—ready for stamping, or you may have your own die sinkers finish them to any degree of sharpness desired.

Full particulars on request.

JANITSCHEK COMPANY, Inc.

33 Union Square, New York



(*Pat. applied for.*)

Balance Hole Jewels. Size of the hole numbered on setting. Saves time and duplication. You can order just what you want. If your jobber does not handle them, send to us. Made for all kinds of American movements.

Ruby and Sapphire, $1.25 per dozen

THOS. J. JUZEK & CO., Elgin, Ill.

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER 37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

Nothing New Under the Sun?



Oh Yes, There Is! **"INVICTA" SAWS** Are New. Order a Gross and Try Them and Be Convinced

WILLIAM DIXON, Incorporated, 39 John St., New York

Formerly F. W. Gesswein Company

HONEST AND PROMPT RETURNS FOR YOUR OLD GOLD, SILVER, FILINGS, SWEEPINGS &c...

WE BUY

Old Gold and Silver Filings, Polishings, Sweeps, Hand Washings, etc. We will make accurate valuations and hold consignment subject to your acceptance. If valuation is not satisfactory, we reship to you at *our expense*.

WE PAY FOR OLD GOLD:

22 K. 88c. per dwt.		12 K. 48c. per dwt.	
20 K. 80c. "	"	10 K. 40c. "	"
18 K. 72c. "	"	8 K. 32c. "	"
16 K. 64c. "	"	6 K. 24c. "	"
14 K. 56c. "	"	4 K. 16c. "	"

MARKET RATES FOR SILVER AND PLATINUM

WE SELL

Gold, Silver and Platinum, various qualities, rolled flat or drawn to wire of any gage.

PRICES OF ALLOYED GOLD:

8 K. 42c. per dwt.	14 K. 66c. per dwt.
10 K. 50c. " "	16 K. 74c. " "
12 K. 58c. " "	18 K. 82c. " "

Gold and Silver Solder, either from formulas furnished, or our own. "T. B. H." Alloy, 25c. per oz. Guinea Gold, 75c. per lb. Shot Copper, 40c. per lb. We will send tables for alloying without charge. They save figuring.

Try us and you will Appreciate our Squareness, Promptness and Accuracy.

T. B. HAGSTOZ, Ltd., Main Office, 709 Sansom St., Philadelphia Pa.

SMELTERS, ASSAYERS, REFINERS.

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

96 John Street, NEW YORK.





HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortlandt.



PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

The Proof of the Pudding





THE story of our success for the past six months proves the value, to the jeweler, of our work as auctioneers.

During the last ten days of December we realized $14,900 for the Ayres stock at Elmira, New York.

This was $8,300 more than the best offer they had been able to secure for it.

In the month of January we sold, for Taylor Bros., of Houston, Texas, three times as much as they had sold in two other sales, both of which were conducted by auctioneers of national reputation.

For five weeks, during March and April, we averaged nearly $1,000 per day for The Henricksen Jewelry Company, Duluth, Minn., breaking all records for that city.

During the past month we have made very successful sales for S. M. Nathan, Fitchburg, Mass., and The Aldrich-Murphy Company, Winsted, Conn.

We not only sell your expensive goods, but **all your dead stock,** leaving your stock absolutely clean.

Our sales invariably show a profit.

If you wish to retire from business, we stay with you until everything is sold.

We leave you free to close your sale at a moment's notice if you are not satisfied with our work.

We give each sale our personal attention and never send substitutes.

We substantiate all our statements with the written words of those we have served.

Their testimony is yours for the asking. Write us now for early dates.

MITCHELL & TILLOTSON

JEWELERS' AUCTIONEERS

35 Maiden Lane - - - New York

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.
Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, JUNE 24, 1908. Vol. LVI., No. 21.



Silver Service Presented to the United States Cruiser "California."

(See Text on Page 33.)

ALVIN SILVER



No. 3650 2, Pitcher $7.00. No. 071, Glasses $1.50 each. No. 55, Green Silk, Green Velvet Lined Case $5.50. Set Complete $15.50.
Subject to Usual Catalogue Discount.

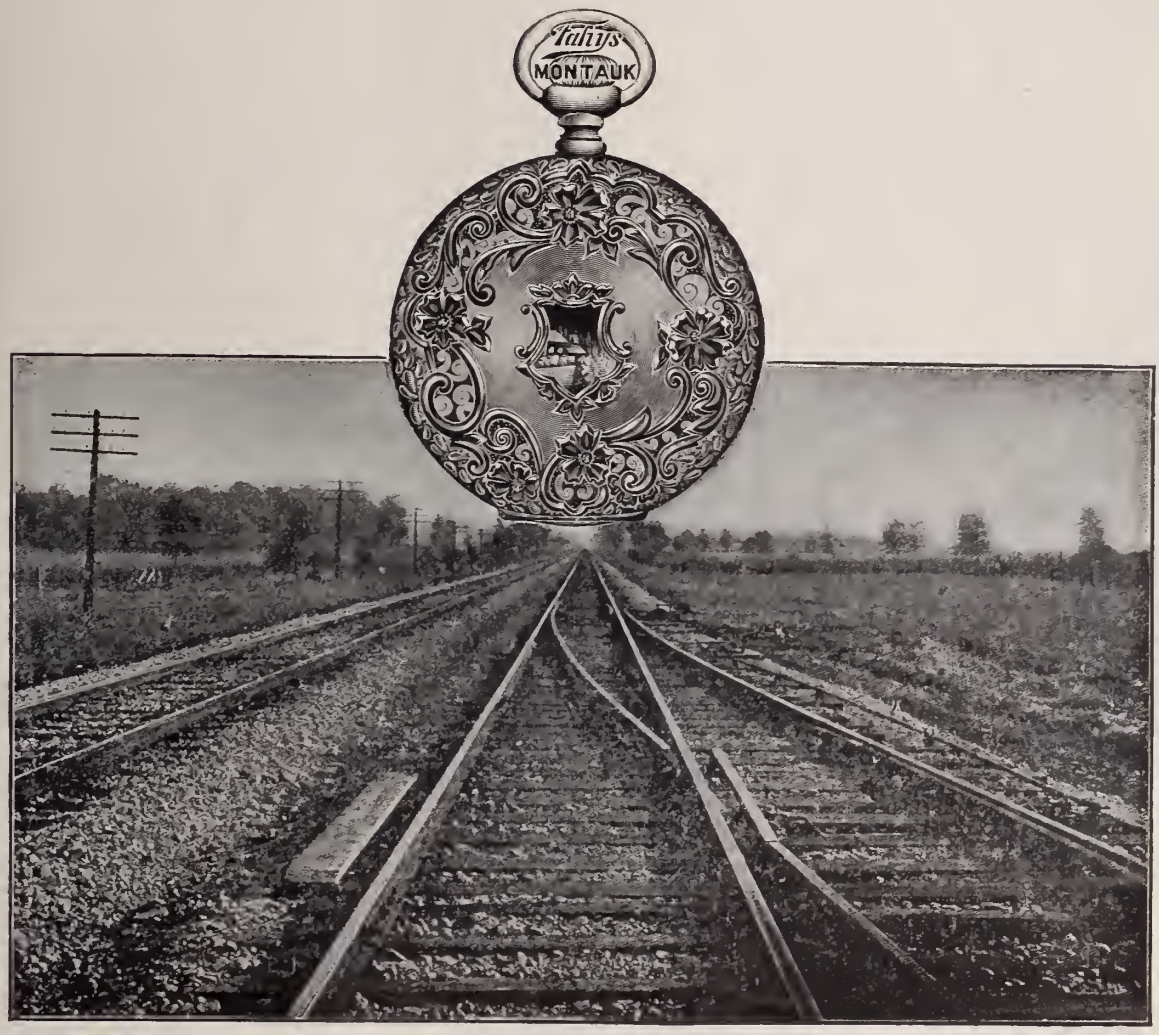
We are showing an assortment of patterns in Lemonade Sets—Pitcher and Glasses to match—both in Floral and Scroll Designs.

These goods are particularly appropriate for the Summer Season, made of Crystal Glass and Alvin Deposit Ware. The most popular-priced Lemonade Sets that can be shown.

TRADE MARK

ALVIN MFG. CO.
SILVERSMITHS
NEW YORK

Get Off at the Right Station !



You want to know where to stop when looking up this line—the 20 year case line—

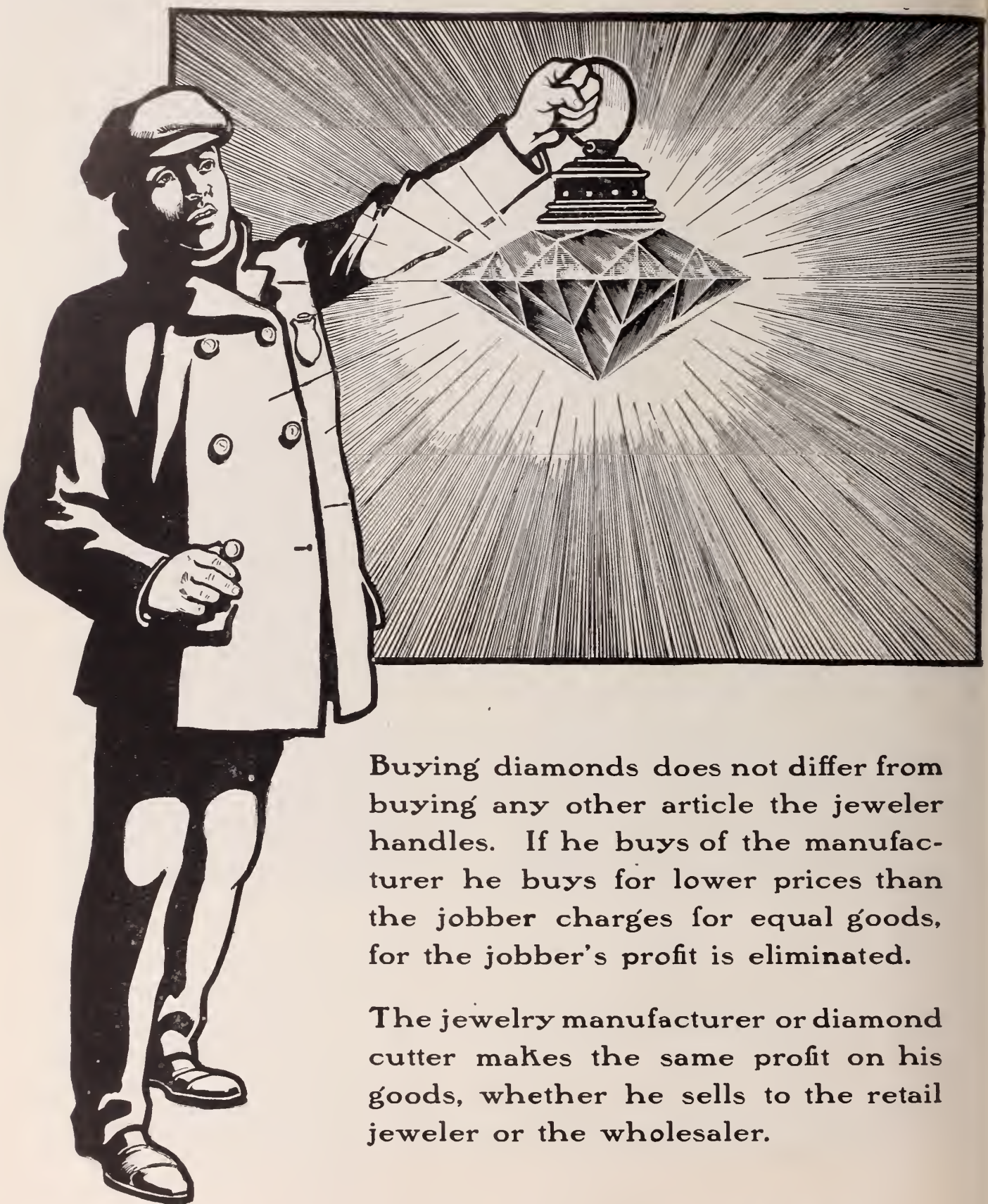
The most popular stop is

FAHYS MONTAUK

The best 20 year case in every way.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



Buying diamonds does not differ from buying any other article the jeweler handles. If he buys of the manufacturer he buys for lower prices than the jobber charges for equal goods, for the jobber's profit is eliminated.

The jewelry manufacturer or diamond cutter makes the same profit on his goods, whether he sells to the retail jeweler or the wholesaler.

J. R. WOOD & SONS

DIAMOND CUTTERS

Importers of Rubies, Emeralds and Sapphires

2 Maiden Lane Corner of 170 Broadway **NEW YORK**

A LONG LINE OF PLAIN SOLID GOLD RINGS





A line that goes back 58 years to 1850, and during all those years has always stood at the head as to quality, and at the head as to price, when quality is considered.

For 58 years they have always been the best in the market, and in the years to come we intend they shall always be the best.

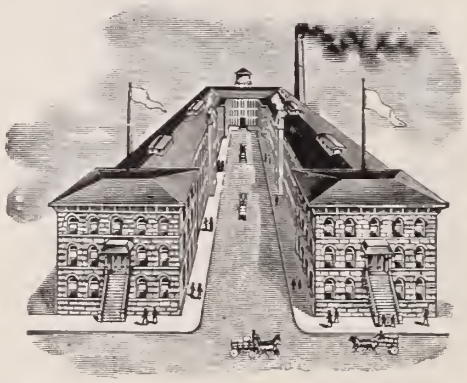
J. R. WOOD & SONS

WEDDING RING MAKERS

2 Maiden Lane, Corner of 170 Broadway

NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

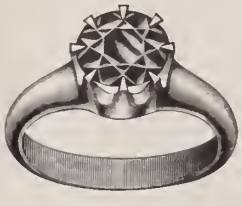
103-105 William Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



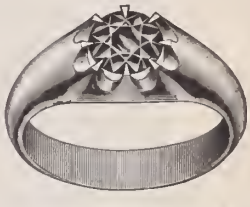
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

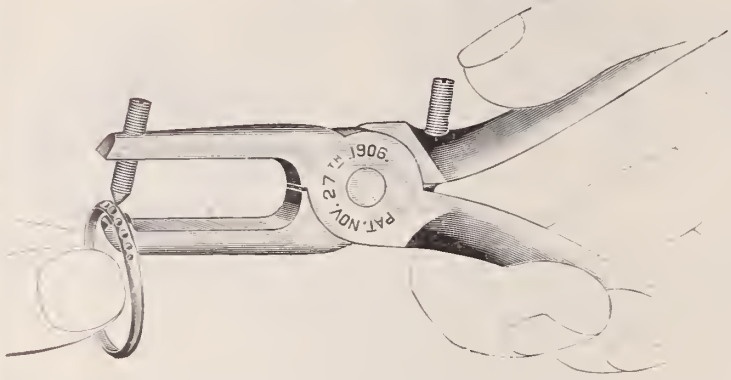
THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

Pearl Setting Plier, No. 327



This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

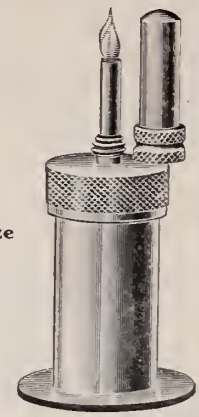
Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp

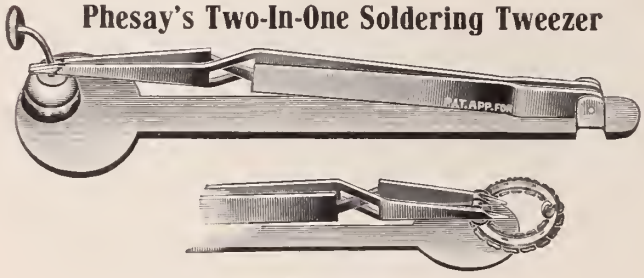
Cut is full size

Price, each, 50c.



Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

Phesay's Two-In-One Soldering Tweezer

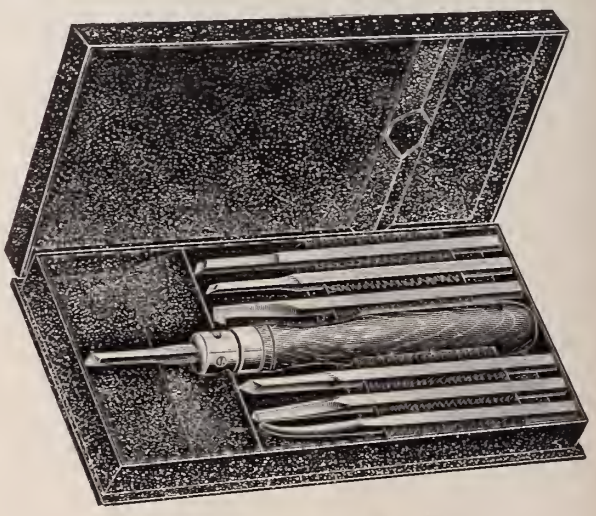


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

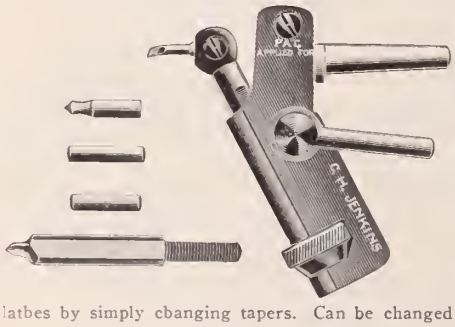
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

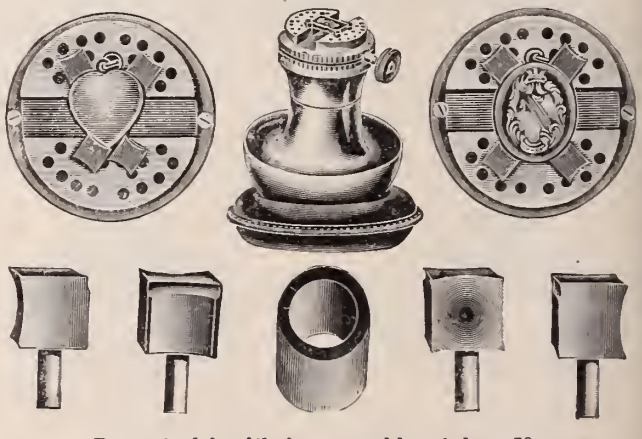
And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

"Ideal" Pins for Engraving Blocks



Per set of 4 with 4 pure rubber tubes, 50c.

The faces are milled to various shapes to take regular and irregularly formed articles. The few illustrations show their possibilities. Four pure rubber rings are furnished to slip over the pins when very delicate and highly polished articles are to be clamped. Made for all Standard Engraving Blocks. Please state name of Block when ordering.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN.

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ANNOUNCEMENT

IS MADE

Of the Following Described New 16 and 18 Size Movements, Named

JOHN C. DUEBER



16 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round orm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality "*Hampden*" mainspring and *double roller escapement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality "*Hampden*" mainspring, and *double roller escapement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEWYORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JUNE 24, 1908 Vol. VI. No. 5

Our Brooches and Pendants now finished, as well as those in course of construction, are different in detail from those exhibited by us last Fall. Our peculiarly independent position, maintaining, as we do, a perfect organization of trained designers and skilled craftsmen, lifts our productions above and beyond the narrower restrictions of the customary methods of the trade.

Each separate Brooch and Pendant presents that embodiment of distinction obtainable only through originality and creative genius, fostered by persistent and continuous practice. We do not deem it expedient to tell you the constituent features of novelty in these Pendants. Rather would we have you accept this as a personal invitation to view them—especially at our SIXTH ANNUAL EXHIBITION, to be held in our offices from AUGUST 24th TO 29th, INCLUSIVE.

Our Mr. Josh W. Mayer, who is now abroad, is making his customary purchases in view of the fact that we anticipate a large business this fall.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."



TRADE MARK.
STERLING 925 1000

QUALITY IN SILVERWARE

THE word quality in its broadest sense is descriptive of all Smith Silverware.

Quality in the beauty of design.

Quality in the excellence of finish.

Quality in workmanship and material.

Quality in our trade-mark which stands for the highest art of the Silversmith—it is a veritable hall-mark of quality.

Hollowware—Flatware—Pieces of Special Design

FRANK W. SMITH CO. Manufacturers of Sterling Silverware
GARDNER, MASS.



TRADE MARK.
STERLING 925 1000

STERNAU SETS



COFFEE-MACHINE SET

No. 642 1807—Consists of 2½ pt. Coffee-machine with Alcohol-burner, Alcohol-flagon, Cream-pitcher, Sugar-bowl, Windshield, and Oblong Tray.

Excellent for making Coffee on the table.

Instantly appeal to those wishing the exquisite and the practical combined.

Stimulate your sales by displaying the sets.

Illustrations of various teakettle, smokers', etc., sets sent on request.

S. Sternau & Co.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc,

New York Showrooms
BROADWAY COR. PARK PL.
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

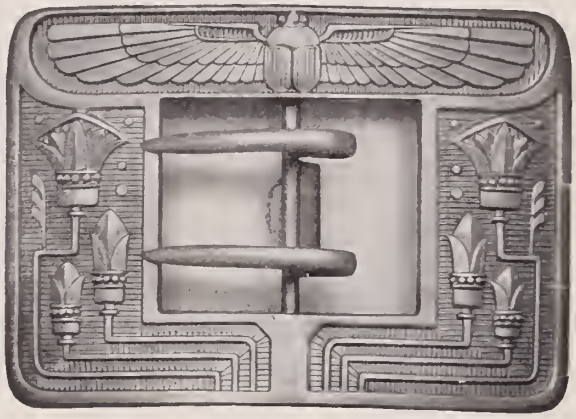


R. BLACKINTON & CO.

Established 1861 TRADE +B- MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

We expect to occupy our new offices the last of June. Our Mr. J. R. Morss will be pleased to receive a call from his friends in the trade, and will be prepared to present our many new ideas for the coming season—which will be a large addition to our already popular line.

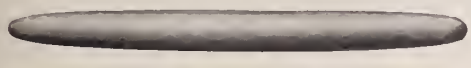


Here is another example from our leading line of Sterling Buckles and Belt Pins.

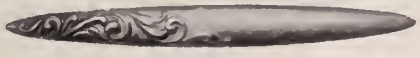
Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.



No. 2188.



No. 2406.



No. 2400.



No. 2154.

Veil Pins in Gold Filled and Sterling Silver



No. 2157.

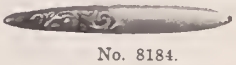


No. 2178.



No. 2184.

Handy Pins in Gold Filled



No. 8184.



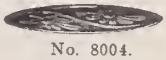
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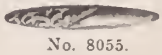
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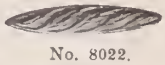
No. 8074.



No. 8004.



No. 8055.



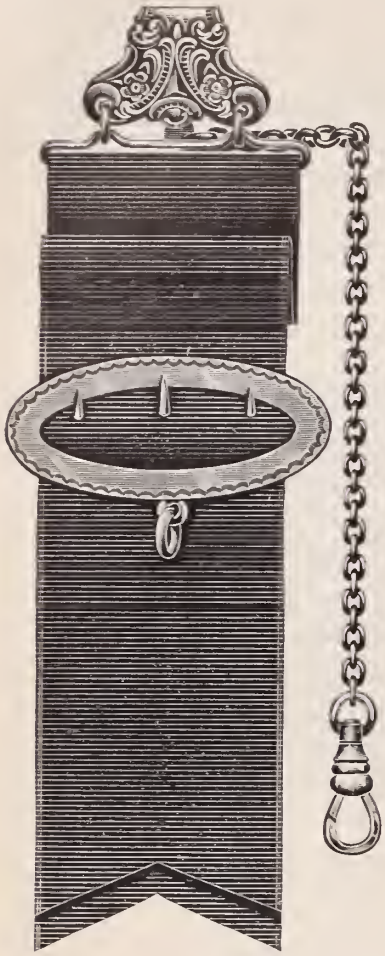
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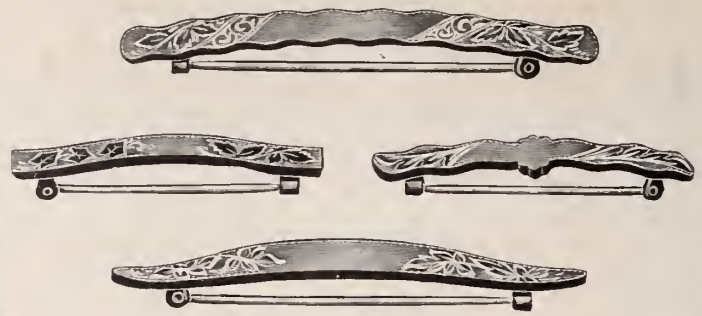
We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.





Silk Fobs *Vest and Guards*

Lace, Veil, Chatelaine and Brooch Pins

Ear Rings *Crosses*

Link and Lever Buttons

Studs and Pin Sets

FOR SALE BY ALL JOBBERS

ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS



SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved

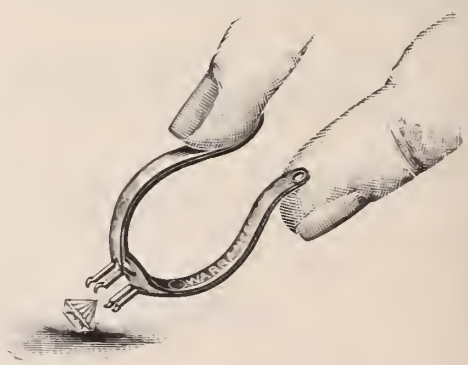
All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,	**$6.00**		
" " 12		**" "**	**4.00**
" " 9		**" "**	**3.00**

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

BATES & BACON

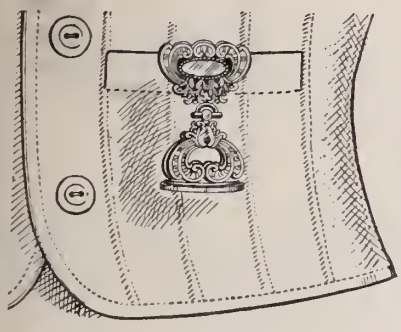
Attleboro, Massachusetts

NEW YORK, 9 Maiden Lane
CHICAGO, 103 State Street

THE LEADING HOUSE FOR HIGH-GRADE GOLD-FILLED CHAINS, LOCKETS AND BRACELETS

SOMETHING NEW!

FOBETTES! For Gents' Vests or Trousers, Ladies' Belts

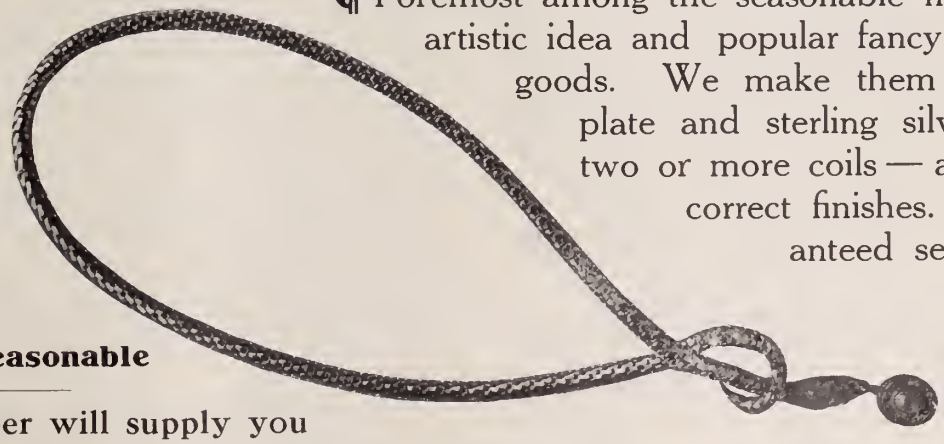




Snake Bracelets and Necklaces



¶ Foremost among the seasonable novelties in artistic idea and popular fancy are these goods. We make them in rolled plate and sterling silver — one, two or more coils — any of the correct finishes. A guaranteed seller.



Prices Very Reasonable

Your Jobber will supply you



Made by **WHITING & DAVIS**

NEW YORK OFFICE
7 Maiden Lane

Plainville, Norfolk Co., Mass.



POTTER'S PINS

Barrettes
Cuff Pins

Gold Filled, Rose, English or Green Finish.
Matrix, Coral, Jade, Cameo, Tiger-Eye.

A Few More
NEW DESIGNS

E. A. POTTER COMPANY
PROVIDENCE, RHODE ISLAND

REPRESENTATIVES:
LOUIS S. HODGES
HARRY E. FARQUHARSON

Keep in Touch with Us—It Pays

$1,000

More goods shipped in May, 1908, than in May, 1907. That is the record shown by our books. : : : : :

CAN YOU SOLVE THAT?

Do you remember the ad. in which we told you we were driving straight ahead with no thought of letting up or turning back? : : : : :

That we were hustling for business and by the same token we were getting it? Well, here are the facts:— : : :

There is only one way to get such business and that is—give your trade satisfactory goods. : : : : :

Ask for goods that bear the fleur-de-lis for a trade-mark.

HIGH GRADE GOLD CHAIN FILLED TRADE WARRANTED MARK F & C C

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

14 Kt. **Hand Made Rings** 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

OUR FALL LINE ALL READY **FULL OF BEST SELLERS**

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.
PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



Mr. RETAILER:

There is but ONE line of Raised Gold Decorated Watch Cases in this country.

You may see COPIES, IMITATIONS and HONEST ATTEMPTS,

BUT

the Raised Gold ARTISTS in America to-day are employed on the products of the SOLIDARITY WATCH CASE CO.

This is a bold statement, but you won't hear it questioned.

Our 1908 line far surpasses anything we have ever shown, and at no advance in cost to you. Your jobber will send selection upon request.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER



THE

"Merry Widow Earring"

is the latest addition to the list of attractive articles of feminine adornment, and one which is sure to be popular. We have them—as we always have everything that is in demand and up to date.

Earrings are becoming more stylish right along, and we carry a large line in screw, as well as pierceless. Write for selection.

Elk and Eagle Goods a Specialty

HENRY FREUND & BRO.

"Sellers of Sellers"

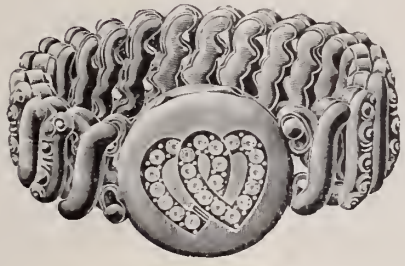
71 Nassau St., NEW YORK

Our Trade-Mark "The Rose,"  **stands for quality and excellence**

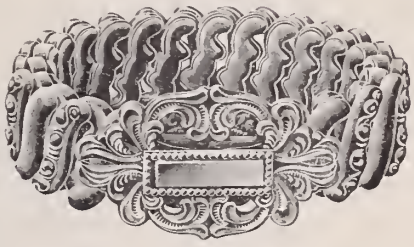
"Best in the World for the Money"



No. 2847



No. A4



No. A46



No. 2762



No. 2901

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE 180 Broadway | CHICAGO OFFICE Heyworth Bldg. | ST. LOUIS OFFICE Mermod & Jaccard Bldg. | LONDON OFFICE 118-122 Holborn E.C.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

The Allsopp Rings



The Up-to-Date Line of **Signet and Set Rings**



In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.

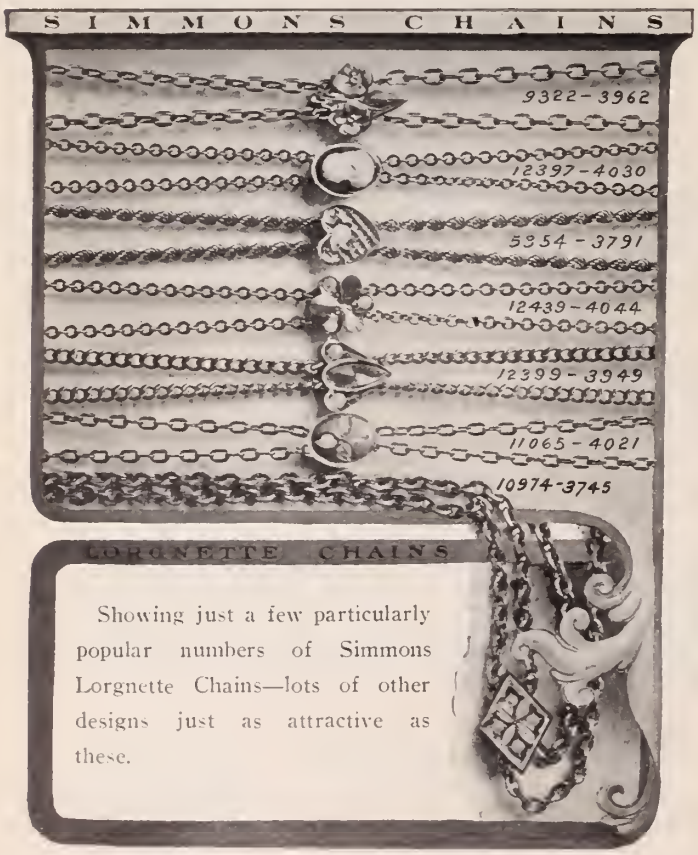
A ★ TRADE-MARK.

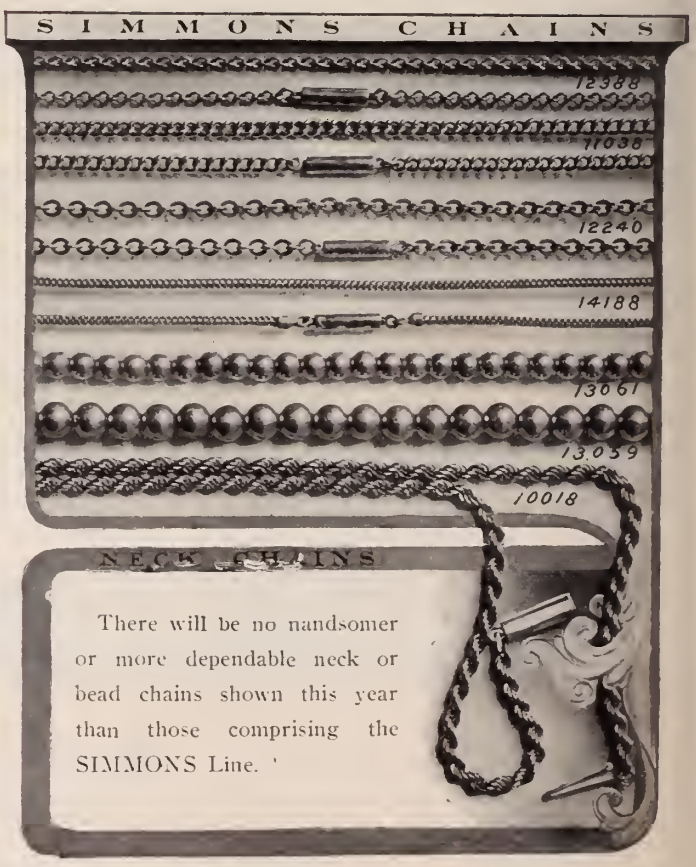
Allsopp Bros. Allsopp Building, Newark, N. J.

THE return of prosperous times this Fall is now practically an assured fact and alert jewelers will make their preparations for next season's business well in advance of the season's opening.

You can make no mistake in planning to show a first-class assortment of **SIMMONS CHAINS** this Fall—nor in making your selections early. Be prepared to go to market in season to insure having the pick of the jobber's lines before they become broken.







R. F. SIMMONS COMPANY, Main Office and Works, ATTLEBORO, MASS.

NEW YORK SALESROOMS
9-13 Maiden Lane

CHICAGO SALESROOMS
42 Madison Street (Heyworth Bldg.)

The KREMENTZ MATCH BOX

made expressly for paper matches, in 14-Kt. Gold and Sterling Silver, with the following finishes: Roman, polished, engraved, engine turned and the Krementz gun metal finish.

Open



Side View Closed



Order No. in 14-Kt. Gold 2117

Order No. in Sterling Silver 2043

Front View Closed



PATENT APPLIED FOR

The side and front views show its compactness. It opens and closes easily and fits the vest pocket, taking very little space.

KREMENTZ & CO.

Manufacturers of

Fine Gold and Enamel Diamond Jewelry in 14-Kt. Only

MADE EXCLUSIVELY FOR FINE RETAIL JEWELRY TRADE

BRANCH
San Francisco Office
722 Shreve Bldg.

Factory and Main Office
NEWARK, N. J.

BRANCH
New York Office
1 Maiden Lane

GOLD BAGS FORM A DEPARTMENT

TRADE D MARK

A LINE so important as Gold Bags requires special facilities for adequate handling. Such facilities exist here, Gold Bags forming a Department. This affords volume, variety of styles and sizes, and economy, all of which benefit the trade. Prices, $40.00 to $800.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND
16 John Street, New York

Factory: Newark, N.J. San Francisco: Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

TRADE MARK

DESIGNING
AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co.

14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

TRADE-MARK.

MANUFACTURERS OF

GOLD JEWELRY

TRADE-MARK.

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

WE ARE
HEADQUARTERS
FOR
Elk Jewelry

Our B P O E Copyrighted Elk Leads the Herd



14k **10k**

EVERYTHING IN GOLD JEWELRY

Brooches, Links, Fobs, Charms, Hat Pins, Barrettes, Buckles, Combs, Festoons, Emblems Scarfs, Pendants, etc.

Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York

Unique Gems I have just finished my Summer cutting of fine new cabochons and other fancy shapes in **Semi-Precious, Ural, Ceylon, Brazil and Native Stones.** Also some choice individual examples cut from rare mineral specimens suitable for fine **Special Order and Arts and Crafts Work.** *Send for Sample Papers.*
Louis J. Deacon, Cape May, N. J. Summer H'dqtrs.

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins
Cigarette
Cases

S. COTTLE COMPANY,
31 East 17th Street. - - - - - NEW YORK

PARIS, 28 Rue D'Hauteville

HILL & SCHMIDT

71 Nassau Street NEW YORK

Makers of Artistic 14 kt. Jewelry

SPECIAL DESIGNS IN

LA VALLIERES, HANDY PINS also New Style Ear Drops

Our Fall Catalogue is Ready



You will be interested in our NEW CATALOGUE proposition for the Fall. WRITE US FOR PARTICULARS.

Largest line of up-to-date snappy designs in 10K. Buttons, Lockets, Bracelets, Combs, Brooches, Scarf Pins, Fobs, etc., shown to the retail trade by any manufacturer.

The Keller Jewelry Mfg. Co.

Factory: 251 N. J. R. R. Ave. Newark, N. J.

64 Nassau St., New York

ENOS RICHARDSON & CO.

23 Maiden Lane ℜ New York, N. Y.

Trade-Mark

MANUFACTURERS OF

14 K. GOLD JEWELRY

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller

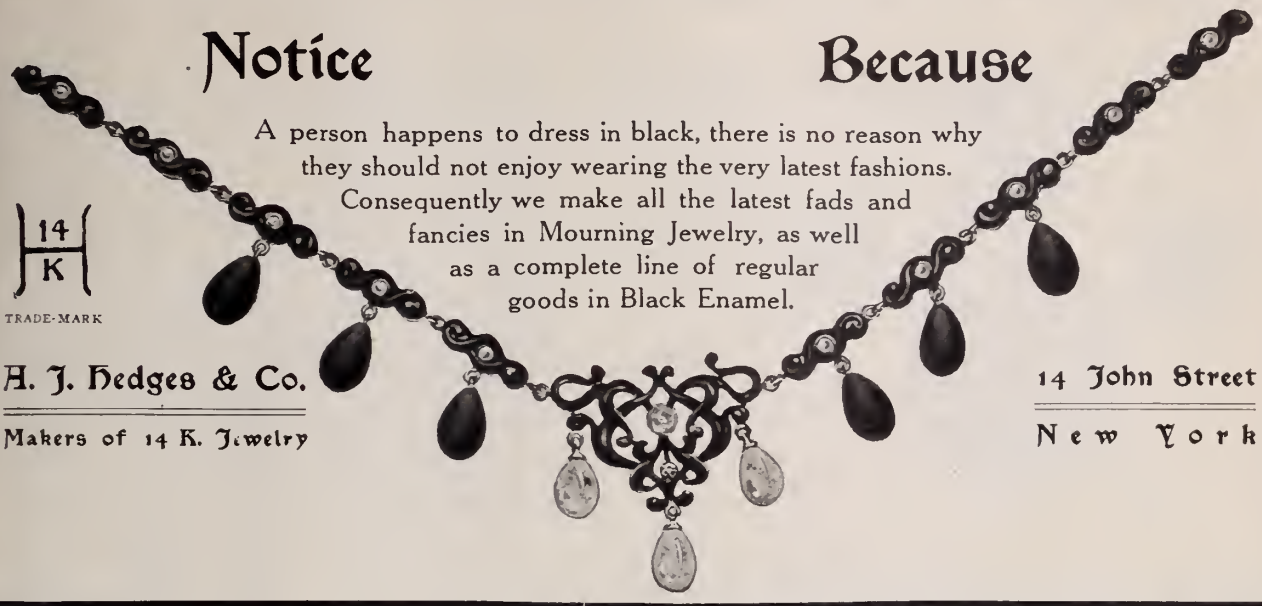


Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Notice Because



A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

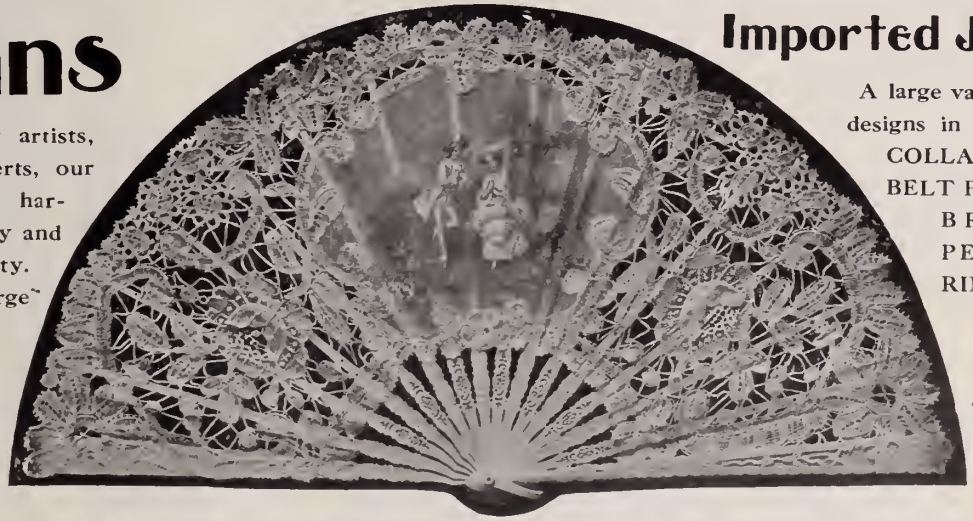
14 K
TRADE-MARK

H. J. Hedges & Co.
Makers of 14 K. Jewelry

14 John Street
New York

Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices for Graduation, Confirmation, Weddings, etc.

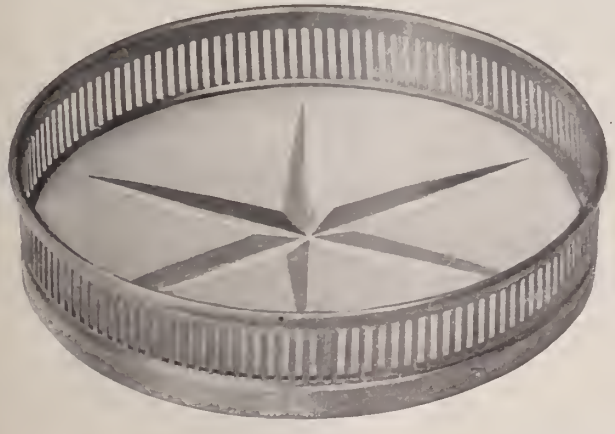


Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.



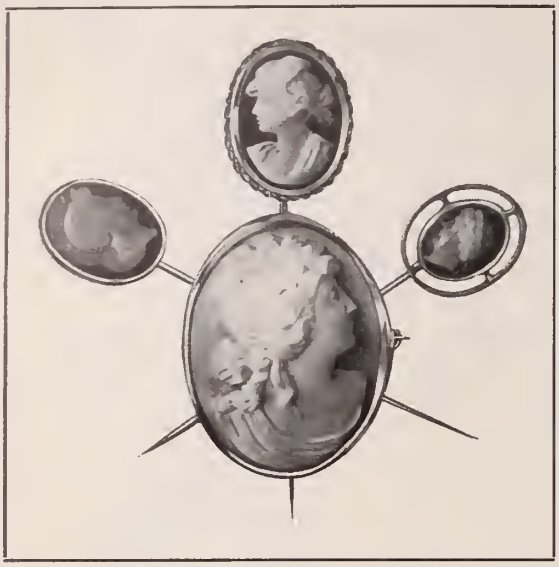
No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00 per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.



CAMEOS

KEEP abreast of the times and show a good line of Cameo jewelry for your Fall trade. It is not our intention to presume, but this is our advice to the Jobber.

Write to-day for our booklet showing the latest in Cameo Brooches and Scarf Pins. Except the penny for the postal, it is free for the asking.

10 Kt. Some stick to an inferior grade because their fathers used it, others because they have given nothing else a fair trial; but when buying 10 K. jewelry why not insist that it be 10K.? The only absolutely sure way to protect yourself and trade is to demand stamped goods. For years our Trade-Mark has stood for honesty and quality in gold jewelry. Just give the W. E. R. Co. line a "look over."

Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane ***Samples only***

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen.

Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade Mark 1850 1907

ALOIS KOHN & CO.

16-18 Maiden Lane, New York

Makers of **Gold Chains** of every kind





SHUROLDA



Automatic Scarf Pin Protector



14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

Samples and Prices on Application

FOR SALE BY JOBBERS OR DIRECT BY

To Release Pull the Ball

Pat. Mar. 12, 1907. No. 847,164.

STERN & CORN 71-73 Nassau St. NEW YORK

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

HENRY BASCHKOPF

47-49 Maiden Lane New York, N. Y.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON

108 Fulton Street NEW YORK



THE ABOVE CAN BE HAD IN GOLD PLATE, STERLING AND 14K. GOLD. CUT ILLUSTRATES A FEW OF OUR HAND-ENGRAVED COMBS.

The Comb House

WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

SELECTION PACKAGES SENT TO RELIABLE JEWELERS

WAGNER COMB MANUFACTURING COMPANY

Hartford Building
41 Union Square, New York



Boxes for silverware. Manicure and Toilet Sets.

Silverware Chests in any combination.

Flannel Rolls and Bags for Silverware.

Fancy Platforms and Blocks for Window Display.

Trays, for Show Cases and Travelers' Use, of every description.

Jewelry Boxes in many qualities and styles.

We Re-cover Window Platforms and Trays.

PAPER BOXES.

Tags, Cards, Cotton, Findings, Etc.

Estimates and Samples Cheerfully Furnished.

WOLFSHEIM & SACHS

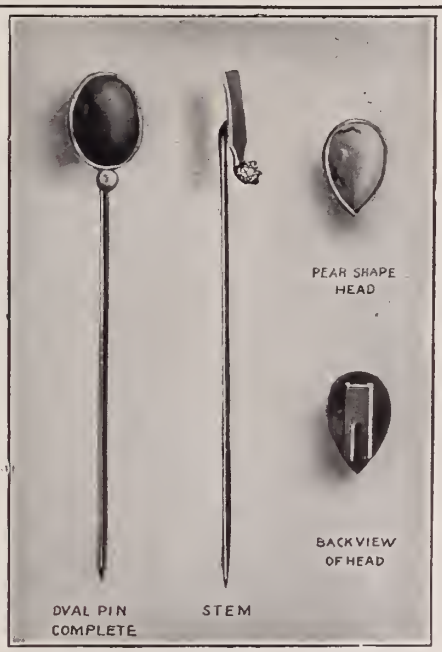
Manufacturers and Importers

Office and Salesroom:

35 Maiden Lane,
(Lorsch Building)

NEW YORK

Factory: 10 Gold Street, N. Y.



Interchangeable Scarf Pin

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The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

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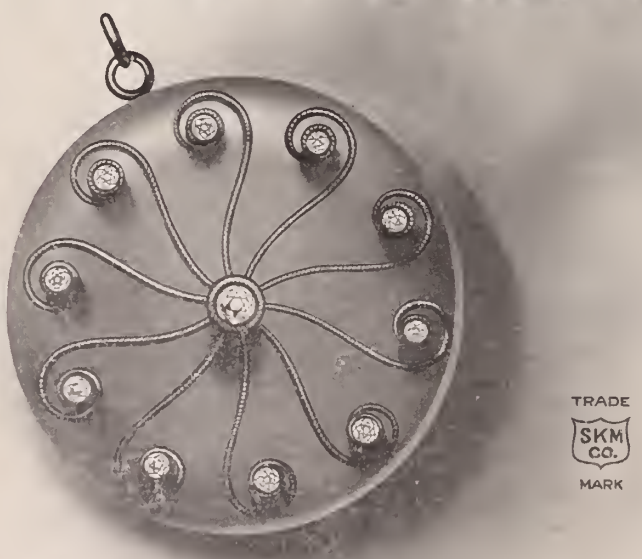
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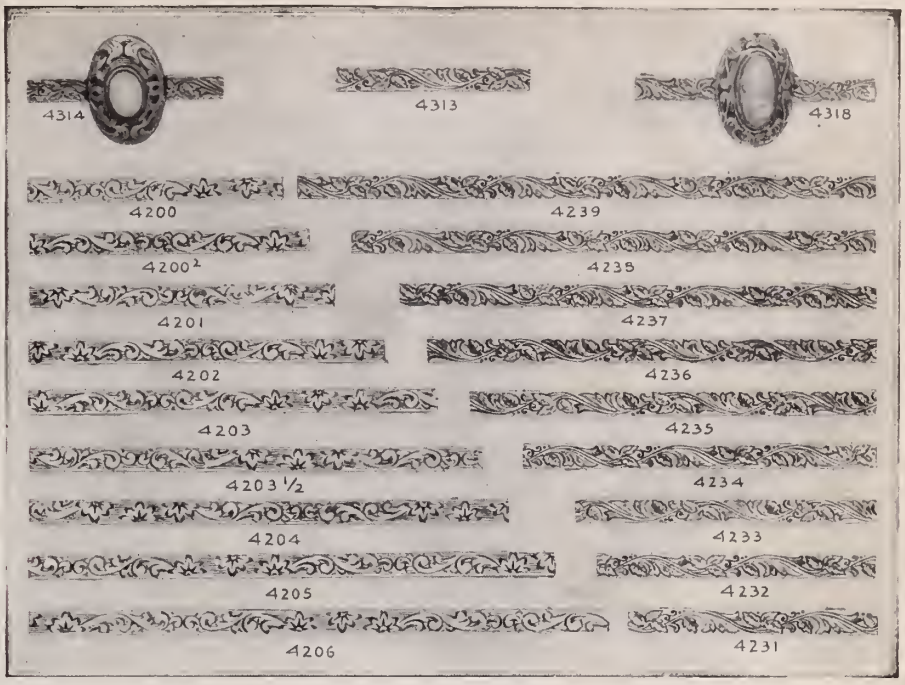
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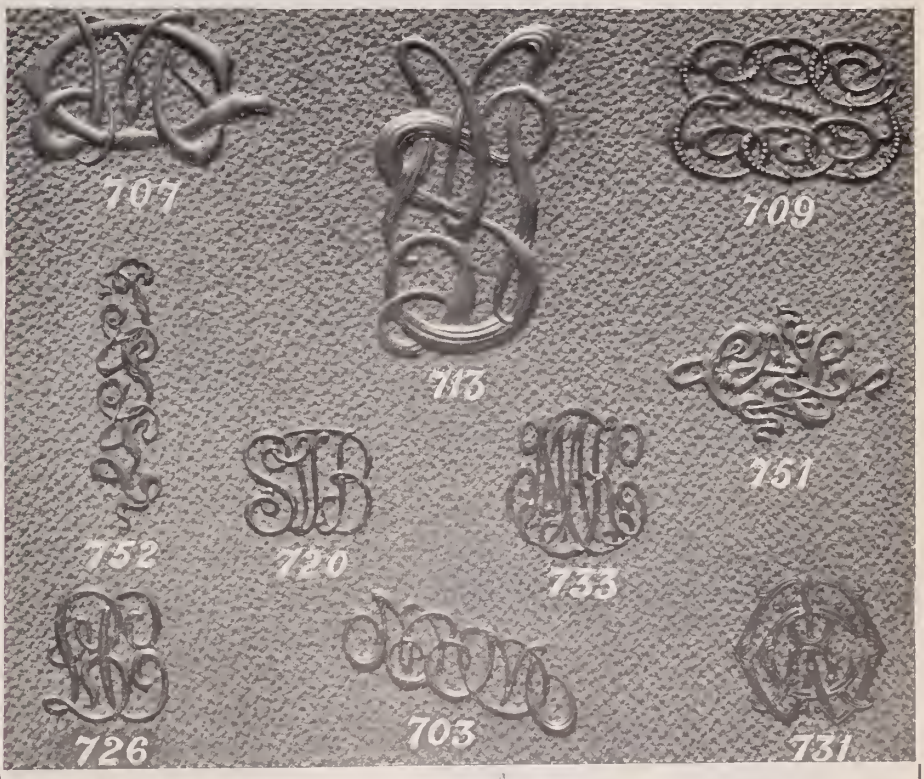
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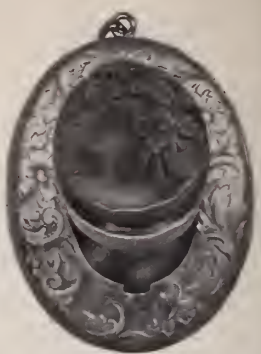


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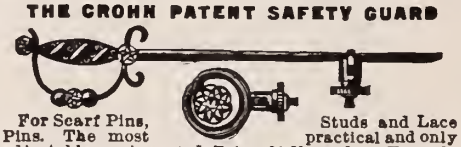
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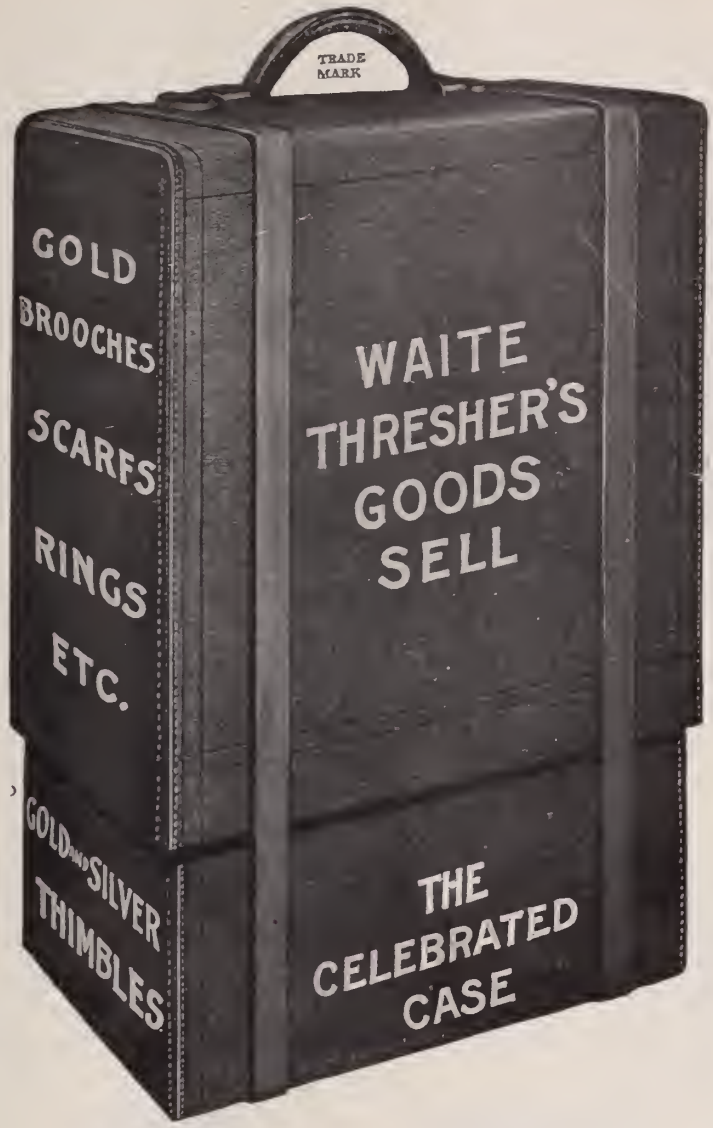
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JUNE 24, 1908. No. 21.

Silver Service Presented to the United States Cruiser California.

The silver service for the United States cruiser *California*, which was recently presented to that vessel during the assembly of the great naval fleet at San Francisco, is a handsome example of the work of our western silversmiths, as the pieces were designed and made by Shreve & Co., of San Francisco.

As recently noted in THE CIRCULAR-WEEKLY, the movement to collect a fund to purchase this present for the cruiser as a memento from the people of the State, after which it was named, was started shortly before the great fire, but owing to the general disturbance of business by the catastrophe that visited California the matter was abandoned until a few months ago, when it was brought to the Governor's attention. Sufficient money was then subscribed to procure the service in time for presentation, when the fleet arrived here.

The silver is plain hammered, each piece ornamented with two massive shields, one bearing the coat-of-arms of California and the other the seal of the United States Navy, each in solid gold. The name California appears on each piece in raised solid gold letters. The nautical feature is expressed by the use of rope, which rests against the border of heavy silver. There are 21 pieces, the most prominent being the punch bowl, the cover of which is surmounted by a massive gold bear; the covers of all the other pieces are similarly mounted with gold bears proportionate to the size of the article.

The design is particularly Californian inasmuch as the main motive of its decoration is a heavy shield, modeled after designs which were found in the old Spanish Armada. This, with the golden bear, the emblem of California, create the individuality of the set. Both the gold and silver which were used in their construction are the products of California mines. The cost of the set so far has been about $7,000.

It is expected that further pieces will be added later to the set which at present consists of the following pieces: One punch bowl, ladle and tray; two water pitchers, one soup tureen, two round 14-inch entree platters, one gravy boat and tray, four compotes, two serving trays, two vegetable dishes, one 24-inch well and tree platter, one 22-inch platter, two bread plates, one salad bowl, fork and spoon, one A. D. coffee pot, sugar and cream pitcher and one wine cooler.

Several other handsome pieces presented to the officers and fleet during the recent festive occasions are the handiwork of Shreve & Co. The handsome trophy, in the form of a silver loving cup, presented to the victors of the Army-Navy baseball series, played in San Francisco on May 11, 12 and 13, is the most magnificent of these. It was donated by Wm. R. Hearst, and is of hammered silver, 17 inches high and 16 inches in diameter. It is elaborately ornamented with oak leaves and decorations emblematic of the army and navy.

Shreve & Co. made for the Hellenic Colony of San Francisco a classic loving cup, presented to the American Navy as an expression of the honor in which it is held by the Greeks. On either side of the seal of San Francisco, which is the distinctive ornament of the cup, and embedded in the cup itself, are two famous Grecian coins of the time of Alexander the Great, which are in an excellent state of preservation.

At the Citizens' Banquet, given to the officers of the American fleet at the St. Francis Hotel, San Francisco, May 8, some handsome souvenirs were prepared for the guests. A silver champagne goblet with the seals of the navy and San Francisco inlaid in 18-karat gold upon them was presented Rear-Admirals Evans and Thomas and Secretary Metcalf. At the same time all the other officers present received a municipal flag of San Francisco done in enamel on solid gold.

The beautiful onyx and gold punch set presented to the battleship *California* was illustrated and described in the issue of May 27.

The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	March 18, 1903
Pennsylvania	June 24, 1903
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905; June 3, 1908
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan. 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 12, 1908
Montana	March 25, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908

Gold Cup for the Countess of Cromer.

A MOST unusual design for a presentation cup is that which has been selected for the gold cup to be presented to the Countess of Cromer by her European friends in Egypt. This cup, which will be



GOLD CUP FOR THE COUNTESS OF CROMER.

of pure gold, consists of a tazza supported by two symbolical female figures, standing on a lotus of ancient Egypt.

An idea of the design, which was the work of the Countess Fedora Gleichen, may be had from the illustration which was made from a photograph of the clay sketch of the cup that has been accepted.



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The above illustration is a copy of the cover of a little booklet just published showing 125 different patterns of the Larter Shirt Stud in 10K. gold and 14K. gold filled. If you have not received one of these booklets send us a postal, and we will mail you one at once.

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Statistics as to Wages Paid in the Manufacturing Lines of the Jewelry Trade.

WASHINGTON, D. C., June 18.—An interesting resumé of the earnings of American industrial employes shows that the highest average earnings for men are those in the lapidary interest. Taking 187 such workers at wages varying from $20 to $25 per week, gives an average of $21.68, nearly $5 higher than wages paid men in other industries. The principal occupations in this industry—those which control the rates—are connected with the cutting, polishing and setting of diamonds and other precious stones. Even when assisted by the use of power-driven machinery, occupations of this character require exceptional skill, and the responsibility incident to the possible errors in judgment when manipulating the material tends to increase the compensation.

Of 73 men employed in the manufacturing of gold pens wages varied from $15 to $20, or an average of $16.05 per week. The average wage for women in the same industry is $10.50.

Of 2,740 men employed in the manufacture of watches, wages run from $15 to $20 per week, with an average of $16.16, while for women it is $10.30 per week. In the watch industry, as well as in the manufacturing of gold pens and other articles, women are employed where a high degree of skill and deftness is required.

Out of a total of 26 establishments where clocks are manufactured in the United States, employment is furnished to 4,239 persons, to whom is paid a total of $47,449. Out of that number 2,751 men received $36,930. Out of that number seven received less than $3 per week, 19 received between $3 and $4, 42 between $4 and $5, 68 from $5 to $6, 111 from $6 to $7, 128 from $7 to $8, 161 from $8 to $9, 224 from $9 to $10, 382 from $10 to $12, 615 from $12 to $15, while 840 received from $15 to $20, 118 received from $20 to $25, and 36 received $25 per week and over.

The total number of women employed in these 26 plants was 1,284, to whom is paid a total of $9,655 per year. Out of that number six received less than $3, 21 from $3 to $4, 65 from $4 to $5, 161 from $5 to $6, 181 from $6 to $7, 296 from $7 to $8, 336 from $8 to $9, 156 from $9 to $10, 56 from $10 to $12, four from $12 to $15, and two $15 or over.

Out of 204 children under 16 years of age, 15 receive less than $3 per week, 77 from $3 to $4, 82 from $4 to $5, 23 from $5 to $6, and seven from $6 to $7.

From the statistics for these 26 establishments it appears that the average weekly earnings of all employes is only $11.19; for men over 16 years of age, $13.42 per week, for women, $7.52, and for children, $4.24. Of the men, 30.5 per cent. of the total are being paid from $15 to $20 per week; of the women, 26.2 per cent. receive from $8 to $9, and of the children, 40.2 per cent. earn from $4 to $5 per week. These are the highest percentages, in each instance.

Out of five clock manufacturing plants in Connecticut the average weekly earnings of all employes is $11.31—of men, $13.65; women, $7.73, and children, $4.27. In these five establishments there are 3,540 employes with wages amounting to $40,034; of that number 2,257 men are paid $30,804, 1,085 women receive $8,385, and 198 children $845. Here, again, the highest percentage of men, $32.9 per cent., receive wages running from $15 to $20 per week, 29.2 per cent. of the women earn from $8 to $9, and 40.4 per cent. of the children receive from $4 to $5 per week. Of course these statistics cannot be given for States where it would disclose one particular firm's business, as it would where only one or two are located.

In 229 establishments engaged in electroplating the total number of employes was reported at 1,389, receiving $16,186. Out of that amount 1,301 men receive $15,705; six were reported as receiving less than $3, 27 from $3 to $4, 46 from $4 to $5, 59 from $5 to $6, 57 from $6 to $7, 63 from $7 to $8, 50 from $8 to $9, 90 from $9 to $10, 173 from $10 to $12, 288 from $12 to $15, and the climax 389 received from $15 to $20, while 45 are reported as earning from $20 to $25 and eight over $25. Fifty-one women were employed, earning $342; the greatest number, 17, earn from $6 to $7, and the highest wages reported for women in this industry was $12 per week. Thirty-seven children were employed, of which the largest number received from $3 to $4 per week, with a maximum of $6.

In 657 jewelry plants, where 15,783 persons are employed, the total weekly wages amount to $184,506. Of that number 11,024 men are employed, earning $152,944 per week. Again the largest number, 453, are earning from $15 to $20 per week, 82 are paid from $20 to $25, and 27 received $25 or over. Women to the number of 4,374 earn $30,207; the largest number, 763, earn from $5 to $6 per week, but quite a large number of women employed in this industry are well paid. For instance, 582 receive from $7 to $8, 506 from $8 to $9, 316 from $9 to $10, 292 from $10 to $12, 199 from $12 to $15, and 66 receive $15 and over. Of the 385 children employed, earning $1,133, the largest number, 135, receive less than $3, although they run all the way up to $8.

In 89 optical instrument establishments there is a total of 3,356 persons employed, receiving $30,422 per week. Out of that number there are 2,382 men, receiving $25,198. These run all the way from 24 men earning less than $3 per week up to a like number earning $25 and over, with 481 earning from $12 to $15 weekly; 790 women are employed, earning $4,611, the largest number earning from $6 to $7, and the highest wages paid being from $12 to $15; 184 children are employed, earning $613, 147 of whom earn from $3 to $4 per week, the highest amount being $6 per week, only one receiving that sum.

In 33 plated ware plants 2,301 persons are employed, earning $29,481, and out of that number 1,998 men receive $27,752. Wages run all the way from 28 receiving less than $3 to 31 at $25 and over, with the highest number, 652, earning between $15 and $20 per week. Of the 256 women employed, earning $1,534, 15 earn less than $3, and two earn from $15 and over, with 68 receiving $6 to $7 a week. Forty-seven children are paid $195, four receive less than $3, 14 from $3 to $4, 16 from $4 to $5, 12 from $5 to $6, and one is paid $6.

One of the largest industries is silversmithing and the manufacture of silverware, in which in a total of 53 plants 6,448 persons are employed, earning $78,523 per week. Of that number 5,607 are men who are paid an aggregate of $75,635 weekly. Wages start at 26 earning less than $3 per week. From that there is almost a steady increase, the climax being 1,423 who earn from $15 to $20, and 225 are paid $25 a week or over; 744 women are employed at $4,551, and again we find the largest number, 207, earning from $6 to $7 per week. In this industry nine are reported as earning $15 a week or over. Ninety-seven children earn $337, of whom 44 earn from $3 to $4 and six earn from $6 to $7 per week.

Eleven plants are engaged in the manufacture of clocks and watch materials, and in these plants 314 persons are employed at $2,949. Out of that number 176 are men, earning $2,038, and in this cise none receive less than $3 per week, the scale showing five earning from $3 to $4 and four earning over $25, with 40 earning from $12 to $15. Of the 135 women employed, earning a total of $898 weekly, the scale runs from nine earning less than $3 to one earning $15, with 29 earning from $9 to $10 as the medium.

Of 12 plants engaged in the manufacture of watch cases the average payroll numbers 2,126 persons, receiving $22,836. Out of that number 1,543 are men who earn an aggregate of $19,457 per week. Of that number 28 are reported as earning less than $3 per week, and 33 earning $25 a week or over. In this industry we find the greatest number, 380, earning from $15 to $20 per week. The total number of women employed is 542, earning $3,265. Of that number 17 earn less than $3, 112 from $5 to $6, and the highest mark reached is four earning $15 and over. Of 41 children employed 25 receive less than $3, the highest being from $4 to $5, with single exception of one earning $7.

In seven watch factories there are on the payrolls an average of 5,214 persons, earning $66,368. Out of that total 2,740 men earn $44,269, and out of this number the wages begin at six earning less than $3 per week, 35 earn from $3 to $4, 72 from $4 to $5, 34 from $5 to $6, 64 from $6 to $7, 62 from $7 to $8, 51 from $8 to $9, 123 from $9 to $10, 201 from $10 to $12, 384 from $12 to $15; again the greatest number earn from $15 to $20, the number shown under that rating being $1,057, while 479 earn from $20 to $25, and 172 earn $25 a week and over. The average weekly wage paid to the 2,474 women is $22,099, and in this instance wages paid to women average a higher scale than any other in which we are interested. Of the total number employed, 16 earn less than $3, 76 earn from $3 to $4, 117 earn from $4 to $5, 149 earn from $5 to $6, 213 earn from $6 to $7, 389 from $7 to $8, 312 from $8 to $9, 445 from $9 to $10, and 465 from $10 to $12, while

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246 receive from $12 to $15 and 46 earn over $15. No children are reported as working in this industry.

The average weekly wage paid all workers in this industry is as follows:

	All wage earners.	Men 16 years and over.	Women 16 years and over.	Children under 16.
Clocks	$11.19	$13.42	$7.42	$4.24
Electroplating.	11.65	12.07	6.71	3.76
Jewelry	11.69	13.87	6.91	3.52
Lapidary work.	20.45	21.68	8.18	4.50
Optical goods.	9.06	10.58	5.84	3.33
Plated ware..	12.81	13.89	5.99	4.15
Silversmithing and silverware	12.18	13.13	6.12	3.47
Watch and Clock materials	9.39	11.58	6.65	4.33
Watch cases..	10.74	12.61	6.02	2.78
Watches	12.73	16.16	8.93	....

Of the plated ware plants 10 are in Connecticut.

Look Out for This Man Who Is Wanted in Washington to Answer a Larceny Charge.

WASHINGTON, D. C., June 10.—Jewelers of the country are asked by the local police to look out for and cause the arrest of one Samuel Cohen, alias Dr. Cohen, who is wanted in Washington for grand larceny. His method is to visit a jeweler several times, buying cheap watches and selling him old gold and silver. After a few visits he calls on the jeweler and states that he has a customer for a watch or piece of jewelry, and asks permission to take it out on approval. He then pawns the article and leaves the city.

On April 10 this man obtained from Louis Abrahams, 433 9th St., N. W., this city, one 18-karat watch on memorandum. He claimed that he had a customer for the timepiece in Bluemont, Va., and that he would return the watch within four days if it did not suit his customer. Four days passed and Mr. Cohen did not show up, and an investigation disclosed that he had pawned the watch the same day he got it from Mr. Abrahams.

The man wanted is 50 years old, five feet nine or 10 inches high, stout build, weighs about 200 pounds and has a red, pock-marked face. He speaks broken English and is a great talker; he has a husky voice. He sells eyeglasses and cheap jewelry and watches around small towns.

Jewelers who may hear of this man's whereabouts are requested to notify Major Sylvester, Superintendent of Police, of this city.

The jewelers and pawnbrokers of this city have been asked to be on the lookout for a sapphire and diamond necklace which was lost or stolen between May 7 and May 22. The necklace is mounted in gold and contains 13 sapphires and diamond clusters, three diamonds being set between each cluster. The sapphires weigh, respectively, 12½ and 13/64 carats and the diamonds weigh 18½ carats.

Albert S. Smythe, traveling representative with J. Engel & Co., Baltimore, Md., and Miss Sadie Shields were recently united in marriage. The couple left after the wedding for a honeymoon trip to the north. Upon their return they will make their home at 1804 North Ave., Baltimore.

An Interesting Decision as to Right of Express Companies to Limit Their Liability.

WASHINGTON, D. C., June 18.—The Interstate Commerce Commission, in an opinion rendered by Commissioner Lane, has announced its decision in the matter of "Released Rates."

Since the passage of the Hepburn Act the Commission has been in receipt of numerous requests for an administrative interpretation of that part of section 20 which deals with the liability of carriers. Before undertaking to set forth its position in concrete form, the Commission deemed it advisable to hold an *ex parte* hearing in order to give carriers and shippers alike an opportunity to express their views. Pursuant to that purpose a hearing was held in Washington attended by the representatives of both interests. Inasmuch as the Commission does not take jurisdiction over claims for damages to goods in transit, it must be recognized that this problem is essentially one for the courts. But the validity of so called "Released Rates" is dependent upon its solution, and, if a definite statement of the Commission's position can meet with general acceptance, it will tend to eliminate much troublesome controversy and make for uniformity in railroad practice. The Commission takes occasion at this time to give expression to its views in the hope that they may be of advantage both to the railroads and the shipping public.

The conclusions of the Commission in this matter are: If a rate is conditioned upon a shipper's assuming the risk of loss due to causes beyond the carrier's control, the condition is valid. If a rate is conditioned upon the shipper's assuming the entire risk of loss, the condition is void as against loss due to the carrier's negligence or other misconduct.

If a rate is conditioned upon the shipper's agreeing that the carrier's liability shall not exceed a certain specified value (a) the stipulation is valid when loss occurs through causes beyond the carrier's control; (b) the stipulation is valid, even when loss is due to the carrier's negligence, if the shipper has himself declared the value, expressly or by implication, the carrier accepting the same in good faith as the real value, and the rate of freight being fixed in accordance therewith; (c) the stipulation is void as against loss due to the carrier's negligence or other misconduct if the specified amount does not purport to be an agreed valuation, but has been fixed arbitrarily by the carrier without reference to the real value; (d) the stipulation is void as against loss due to the carrier's negligence or other misconduct if the specified amount, while purporting to be an agreed valuation, is in fact purely fictitious and represents an attempt to limit the carrier's liability to an arbitrary amount.

A carrier may lawfully establish a scale of charges applicable to a specific commodity and graduated reasonably according to value; but these rates must be applied in good faith, regard being had to the actual value of the property offered for shipment. A carrier must not make use of its released rates as a means of escaping liability for the consequences of its negligence, either wholly or in part.

It is a mischievous practice for carriers to publish in their tariffs and on their bills of lading rules and regulations which are misleading, unreasonable, or incapable of literal enforcement in a court of law; and a stipulation that an additional charge of 20 per cent. shall be collected on property that is shipped not subject to limited liability is unreasonable.

In concluding the Commission said: "We entertain no doubt as to the legal strength of these conclusions, and it is a source of satisfaction to us that they are in accord with public policy and the dictates of justice."

Recent Decisions by General Appraisers on Jewelry, Gems, and Kindred Lines.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on toy clocks, reconstructed rubies and kindred lines have been announced in the last week as follows:

ORNAMENTS—PINS—TOYS.—Protests of Levi Bros. and protests of Samstag & Hilder Bros. The protests related to millinery ornaments and trimmings, imitation precious stones, pins, toy necklaces and similar articles, in respect to which the Board sustained the importers' contention to the extent authorized by G. A. 6374 (T. D. 27382) and G. A. 6658 (T. D. 28391) and other decisions.

HAT PIN HEADS—MANUFACTURES OF WAX.—Protests of Veit, Son & Co. Hat pin heads imitating pearls were held dutiable as manufactures of wax under Par. 448, Tariff Act of 1897, as claimed by the importers.

TOY CHAINS.—Protests of B. Illfelder & Co. Protests sustained as to toy chains. G. A. 6658 (T. D. 28391) followed.

TOY BRACELETS.—Protests of B. Illfelder & Co. Protests sustained as to toy bracelets. G. A. 6658 (T. D. 28391) followed.

COMBS.—Protests of Scruggs, Vandervoort & Barney Dry Goods Co. Combs classified as jewelry were held to be dutiable as celluloid articles under Par. 17, Tariff Act of 1897, as claimed by the importers. The protest was overruled as to other merchandise, consisting of velvet, jewelry, etc.

CORAL BEADS.—Protest of Cohn & Rosenberger. Protest sustained as to coral beads. G. A. 6584 (T. D. 28131) followed.

CORAL—RECONSTRUCTED RUBIES—WAX BEADS—IMITATION PRECIOUS STONES.—Protests of American Bead Co., protest of Cohn & Rosenberger, protest of Garreaud & Griser, protest of Loeb & Co., and protests of Albert Lorsch & Co. These decisions related to wax beads, coral for jewelry purposes, reconstructed rubies, and imitation precious stones. The protests were sustained on the authority of G. A. 6336 (T. D. 27278), G. A. 6584 (T. D. 28131), G. A. 5687 (T. D. 25329), and G. A. 6639 (T. D. 28297).

The authorities throughout the country have been notified to watch for James Burke, an escaped convict from the jail at Kingwood, W. Va. Burke was incarcerated for having robbed a jewelry store at Terra Alta, Md.

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Chalice for the Pope Fashioned Out of Jewelry Contributed by Philadelphians.

WHEN Henry J. Thuron, professor of composition at the Academy of Fine Arts, Philadelphia, sailed, June 6, for Europe, he took with him a magnificent gold and richly jeweled chalice for presentation to Pope Pius as a gift in honor of his jubilee from the Association of Perpetual Adoration and Work for Poor Churches. The piece is illustrated herewith.

What is particularly noteworthy about the chalice from the point of view of the jeweler is the admirable manner in which it has been contrived out of a miscellaneous assortment of gold and jewels generously contributed for the purpose by the Catholics of Philadelphia. In the contributions were many heirlooms of great intrinsic value and rich in sentiment to their possessors, but they with other jewelry and pieces were surrendered with enthusiasm, since it is known that eventually the chalice will find a place on the altar of a chapel the Pope shall name. This has been the manner in which many magnificent ostensoria and other altar adornments have been obtained. So far through the efforts of the Philadelphia branch of the association 73 churches have been given chalices. But the chalice just fashioned for the Pope is regarded as the handsomest as well as the most costly of all.

The piece was designed and made by the William J. Feeley Co., Providence, R. I. The Providence jewelers had a great mass of gold, silver, diamonds, garnets, amethysts, rubies, opals, turquoises and other gems with which to work. The gold was melted down and the best thought of skilled artisans used to contrive the chalice. Out of the gold and jewels has been made a chalice nine and a quarter inches high. The cup has a depth of three inches and a diameter of four inches. It sets into a petal-like receptacle, whose base is six and one-quarter inches in diameter.



MAGNIFICENT CHALICE SENT AS A PRESENT TO THE POPE.

In front of the cup an opal as large as a split pea points to the inscription, *"Hoc est enim calix sanguinis mei."* At the knop of the stand is a circle of turquoises. The base is divided into six spaces, separated by scrolls and tracery. In one space is a cross of solid gold an inch long and five-eighths of an inch broad, set with diamonds, with an opal where the arms cross. In the space at the right is the coat of arms of Pope Pius X. To the left is the seal of the Tabernacle Society. Amethysts, garnets and opals are set in other portions of the base, on the lower side of which is the inscription "Association of Perpetual Adoration and Work for Poor Churches, Philadelphia, United States of America." On the reverse of the paten the Last Supper, after Da Vinci, is skilfully engraved.

The delicacy and beauty of the design is noticeable from the illustration. While rich and weighty, the makers have been careful that chasteness and delicacy should not be lost. The chasing and engraving has likewise been done perfectly. Philadelphia jewelers who were given an opportunity to inspect the piece before it was sent to Rome at the Convent of Notre Dame, 19th and Walnut Sts., pronounced the chalice to be one of the finest pieces of ecclesiastical jewelry made in recent years.

Mr. Thuron, who was named to take the chalice to Rome, is a member of the association. He will be presented to the Pope by Cardinal Vincent Vanutelli.

Annual Convention of the Oregon Retail Jewelers' Association Held at Portland.

PORTLAND, Ore., June 17.—At the annual meeting of the Oregon Retail Jewelers' Association, held recently in the Chamber of Commerce auditorium, the following officers were elected to serve during the ensuing year: President, L. Alva Lewis, Klamath Falls, re-elected; first vice-president, F. M. French, Albany; second vice-president, P. A. Staples, Portland; third vice-president, G. Heitkemper, Portland; secretary and treasurer, H. M. Leffert, Portland. An executive committee, consisting of the following members was also elected: Herman W. Barr, Salem; E. J. Jaeger, Portland; L. W. Ross, Wasco. C. H. Williams, of Condon, was elected delegate to the convention of the American National Retail Jewelers' Association, which meets at Cincinnati, Aug. 4-7.

In his annual address President Lewis referred to the progress the association has made during the past year, the membership in that time having been doubled. Mr. Lewis recommended that an effort be made to have a law passed to license watchmakers as a protection both to the public and the practical watchmaker. It was his opinion that this is necessary by reason of the fact that the public cannot form an opinion as to the workmanship on so delicate a piece of mechanism as a watch and has a right to protection, and also in order that the practical watchmaker need not be forced to enter into competition with a workman who has no practical knowledge of the craft. He asserted that the prejudice against watchmakers is caused to a large extent by the incompetence of many workmen.

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Silver Service Selected for Cruiser Colorado to Consist of Many Pieces of Practical Utility.

DENVER, Colo., June 17.—The committee composed of Ex-Gov. Jesse McDonald, Ex-Gov. Alva Adams, Meyer Friedman, John McDonough, Randall Wray, Colorado Springs, and Gov. Henry Buchtel, met at the State Capitol, Monday, June 8, at 4 P. M. to open up bids for furnishing the silver service for the cruiser *Colorado*. After looking at various designs and bids, the committee started out to inspect the different silver services that were here on exhibition for their benefit, and after looking at all of them decided to adjourn until Wednesday, giving the different jewelers time to rearrange their bids so that all might show in their bids the same class of goods.

At the meeting on Wednesday the committee was unanimous in deciding that the Syman Bros. Jewelry Co. should be awarded the contract, as they had the only set which was complete in all its details, the hollow ware as well as the flat ware being of one design. The set which was chosen is in the Paul Revere design, made by the Towle Mfg. Co., Newburyport, Mass. The punch or banquet service is considered the proper thing, but the committee appointed for the purchase of this set, decided that it would be much better to give something useful as well as ornamental.

The purchase price of the service is $5,000, and the set consists of 597 pieces, as follows: Two candelabra, two covered entreé dishes, two covered vegetable dishes, two entreé dishes, two compotes, four compotes, two fish platters, two meat platters, two serving trays, four bread trays, 36 service plates, two water pitchers, A. D. coffee pot, sugar bowl, cream pitcher, coffee set tray, coffee pot, tea pot, sugar bowl, cream pitcher, waste bowl, kettle, tea set waiter, 18 peppers, 18 salts, two meat platters, 72 teaspoons, 36 dessert forks, 36 table forks, 18 tablespoons 36 dessert knives, 36 dinner knives, 36 soup spoons, 36 coffee spoons, 36 sherbert spoons, 36 oyster forks, 36 individual salad forks, 36 individual fish forks, 36 butter spreaders and one chest.

The Syman Bros. Jewelry Co. is to be congratulated upon receiving the contract in competition with so many firms, as is also the Towle Mfg. Co. The set will be on exhibition in the former's store in Denver between Aug. 8 and Aug. 10, when it will be shipped to San Francisco, where it is expected the cruiser *Colorado* will be in port, as it is due to sail from there Aug. 25 for the Philippines.



PART OF THE SILVER SERVICE TO BE PRESENTED TO THE UNITED STATES CRUISER "COLORADO."

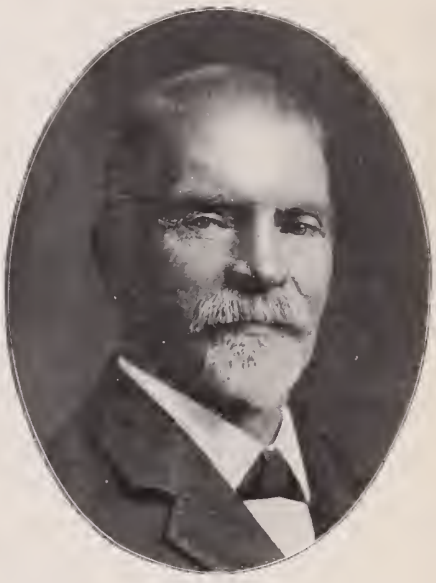
additional ornamentation will consist simply of the seal of the State and the word Colorado. Ernest Lunt, manager of the Chicago office, also Mr. Samuelson, the western representative of the Towle Mfg. Co., were out here in the interest of their company. Mr. Lunt displayed the Paul Revere service at the Brown Palace Hotel, and great credit is due him for the way in which the service was displayed, also the many good talking points which he brought out in favor of the design.

This is the first time in history that a service of this kind has ever been presented to any battleship or cruiser, as ordinarily a

A meeting of the creditors of S. T. Nichols & Co., Smith R. Nichols and Frederick W. Nichols, Indianapolis, Ind., was held June 19 in room 507, Indiana Trust building, 117 E. Washington St., at 9 A. M. The trustee of the estates of the above mentioned has filed the petition for authority to fully compromise and settle certain controversies, and this petition was heard and passed upon at the creditors' meeting.

Last Honors Paid to the Late Henry Lomb, at Rochester, N. Y.

ROCHESTER, June 18.—The last honors were paid to Capt. Henry Lomb by Rochester and its citizens on Tuesday, June 16. The body was brought from Pittsford, where he died, to Convention Hall early in the morning and between 10.30 A. M. and 2 P. M., during which time the body lay in state, thousands of men, women and children, representing people from every walk of life, passed by the bier to look for the last time upon the features and pay the last respects to Rochester's most useful citizen. Every flag in the city was at half-mast and the colors of every military organization



THE LATE HENRY LOMB.

which fought in the Civil War were furled in crepe.

Never, in the history of the city, was the memory of a male resident honored as was that of Capt. Henry Lomb. The officers of the Bausch & Lomb Optical Co. shut down the factory out of respect for their business associate from Saturday until Wednesday and on the day of the funeral the 1,500 employes of the firm marched from the factory to Convention Hall and were present at the memorial services. The flag-draped casket was guarded by veterans of the old 13th, the regiment of which Mr. Lomb was captain.

Dr. Rush Rhees, Herman Pfaefflin and Dr. Algernon S. Crapsey made eulogistic addresses, after which the procession went to Mount Hope Cemetery, headed by the Park Band, members of the old 13th Regiment, the Spanish veterans and the Sons of Veterans. At the grave the services were conducted by Dr. A. S. Crapsey and Dr. Rob Roy Converse.

Recently Captian Lomb presented to Glidden Camp, S. O. V., the guns to be used in firing the salutes over the graves of veterans and the first salutes were fired over his grave. Three volleys were fired, then the thousands of mourners silently departed from the grave and the last tributes had been paid to the memory of Capt. Henry Lomb.

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Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., June 17.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Amapala: 4 cases clocks, $101.
Auckland: 10 cases clocks, $146.
Basil: 1 case jewelry, $500.
Bremen: 3 cases watches, $1,659.
Callao: 3 cases jewelry, $452; 1 case watches, $310.
Calcutta: 1 case clocks, $969; 12 cases clocks, $232.
Christobal: 1 case watches, $150.
Colon: 8 cases plated ware, $1,562.
Hamburg: 42 cases clocks, $1,470; 1 case jewelry, $500.
Hamilton: 1 case silverware, $1,500.
Havana: 11 cases clocks, $238; 1 case plated ware, $1,968.
Havre: 4 cases stereoscopes, $1,140; 1 case plated ware, $109; 4 cases jewelry, $157.
Lagos: 14 cases clocks, $173.
Liverpool: 25 cases clocks, $522; 2 cases jewelry, $1,000; 1 case plated ware, $100; 1 case silverware, $100.
London: 65 cases clocks, $1,613; 9 cases clocks, $305; 1 case jewelry, $120; 2 cases watches, $105; 1 case optical goods, $58.
Manchester: 34 cases clocks, $363.
Maconis: 1 case silverware, $253; 2 cases jewelry, $268.
Manila: 4 cases clocks, $125.
Melbourne: 67 cases clocks, $1,338; 1 case optical goods, $900; 19 cases plated ware, $1,867; 11 cases stereoscopes, $1,184; 41 cases clocks, $856.
Para: 8 cases clocks, $163; 2 cases optical goods, $379.
Paramaribo: 1 case watches, $162.
Port of Spain: 3 cases plated ware, $201.
Rio de Janeiro: 246 cases clocks, $4,230; 54 cases clocks, $556.
Santiago: 4 cases plated ware, $523.
St. Johns: 19 cases clocks, $343.
Savanilla: 3 cases clocks, $123.
Southampton: 1 case jewelry, $1,000.
Sourabaya: 7 cases clocks, $144.
Smyrna: 36 cases clocks, $353.
Sydney: 5 cases optical goods, $1,249; 1 case jewelry, $100.
Tampico: 2 cases plated ware, $113.
Turks Island: 34 cases watches, $143.

Involuntary Bankruptcy Petition Filed Against Abraham Lippard, Pittsburg, Pa.

PITTSBURG, Pa., June 18.—A petition asking that Abraham Lippard, who conducts two stores, one at 511 Wylie Ave. and the other at 615-17 Wylie Ave., be adjudged a bankrupt, has been filed in the United States District Court. The court granted an order setting June 30 to hear the arguments in the case. The appointment of a receiver was also asked for and Samuel Weinhaus, of S. & B. C. Weinhaus, was named, but this was done for the purpose of carrying out certain regulations regarding the bankruptcy laws.

The petition asking for the appointment of a receiver sets forth that on May 11, Lippard having become financially embarrassed, caused a circular letter to be issued setting forth he had $18,500 worth of merchandise on hand and asked that his business be placed in the hands of a trustee; that on May 11 negotiations had been carried on with creditors with a view towards placing his assets in charge of three trustees and that about 75 per cent. of the creditors were under the belief that trustees were administering the estate; that since that date Lippard has remained in charge and but $1,200 has been paid out on account of his indebtedness. The petition asked for the appointment of a receiver as necessary for the preservation of the estate, and on June 16 Mr. Weinhaus was named. He gave bond in the sum of $15,000 for the faithful discharge of his duties, but on the same day S. & B. C. Weinhaus filed a petition asking that Lippard be adjudged a bankrupt, and the court made the order setting the date for the hearing.

Just what Lippard's liabilities are could not be learned. He is said to own his own residence, which is in the East End.

Liabilities and Assets of Maurice Brower as Shown by His Schedules in Bankruptcy.

Schedules in bankruptcy of Maurice Brower, 12 John St., New York, were filed in the United States District Court Friday and show the liabilities were $435,196 and assets $81,918, of which $80,000 is property in reversion. The stock in trade is set down at $1,000 and debts due on open accounts $518.

Among the secured creditors are the National Park Bank, $10,900; Alphonse Kahn, $5,018; S. Wyler, $4,936; R. Reinach, $10,200; Maurice Grenberg, $4,875; State Bank, $24,000; Market and Fulton National Bank and Merchants' National Bank, Newark, N. J., $24,389. These debts were contracted during the year 1907 and are secured by stones and pearls.

Among those whose claims are unsecured are several foreign creditors, among whom being: D. Cohen, $10,000; Herman Goldsmith, $1,043; Sociata Perlifera Italiana, $7,013; N. Nersesian, $2,348; Richard Fischoff, $2,652; E. L. Gordon & Son, $3,755; A. & I. Isaacs, $6,800; H. Kramer, $2,500; L. Rosenthal & Bros., $5,417; Adam Levi, $35,932; Lindenbaum & Weil, $21,502; I. Farchy, $4,024; Philip Robinson & Co., $1,336; I. Kaufman, $9,412.

Among the creditors in this country are: Bank of Prairie Du Chien, $3,060; Henry Ostendorf, $816; Chas. V. Miller, $2,347; Ed. Miller, $1,661; E. F. Janes, $1,250; Ben Howes, $1,250; J. M. O'Hara, $1,500; Joseph Frankel's Sons, $7,087; A. M. Laird, $150; I. E. Anthony, $1,050; B. Yoldberg, $1,640; Ferdinand Hotz, $420; Oppenheim & Strauss, $8,736; R. Reinhart, $3,137; Arnstein Bros., $3,327; H. Z. & H. Oppenheimer, $2,670; S. J. Speyer & Bro., $1,911; Central Auction Co., $2,777; Van Antwerpen & Van den Bosch & Co., $2,341; Van Gelder Bros., $20,105; E. A. Rabon, $225; John Schumacher, $162.

Reward of $50 for Recovery of Three Diamonds Lost at Nashville, Tenn.

NASHVILLE, Tenn., June 17.—Bernstein Bros., jewelers at 510 Church St., this city, are offering a reward of $50 for information which will lead to the recovery of an express package containing diamonds which was lost here Monday night, while being taken to the depot express office. The police have been notified, circulars have been sent out throughout the country to the trade and every effort is being made to trace the stones.

The package, which contained three unmounted, perfect, white diamonds, each weighing over a half carat, was addressed to J. R. Wood & Sons, New York, and on the package appeared the name and address of the sender, Bernstein Bros. It was thought that the party who found the package would either mail it or return it to the sender, but as this has not been done, the dealers have been sending out circulars offering the reward above mentioned.

As the finder may attempt to dispose of the diamonds as they are, or present them to some jeweler to be mounted, members of the trade are requested to be on the lookout for them, and if they learn anything as to the whereabouts of the stones they are asked to send information immediately to Bernstein Bros.

Retail Jewelers of Virginia Meet at Richmond and Form State Association.

RICHMOND, Va., June 19.—The retail jewelers from many sections of Virginia met in convention at the Hotel Jefferson yesterday and formed a State association which will become affiliated with the American National Retail Jewelers, Association. Forty jewelers responded to the call and were present when J. P. Archibald, of Blairsville, vice-president of the Jewelers' Association, called the meeting to order. Letters were received from about 100 jewelers who were unable to attend, but who expressed themselves in favor of the organization.

After effecting organization the association adopted the constitution and by-laws of the Pennsylvania association unanimously making but a few alterations therein. The following officers were elected:

President, R. L. Winston, Richmond; first vice-president, A. F. Jahnke, Jr., Richmond; second vice-president, Jesse Spreague, Newport News; third vice-president, W. D. Martin, Rocky Mount; fourth vice-president, D. B. Ryland, Lynchburg; fifth vice-president, J. C. Lang, Staunton; secretary, O. S. Harding, Petersburg; treasurer, J. S. James, Richmond; executive committee, Jos. E. Allen and C. F. Kohler, both of Richmond.

R. L. Winston, A. F. Jahnke, Jr., of Richmond, and W. D. Martin, Rocky Mount, were elected delegates to the Retail Jewelers' convention at Cincinnati, August, 4-7. A. F. Jahnke, Sr., was elected first honorary member of the Virginia Association.

Thanks were extended to Mr. Archibald for organizing the association in Virginia. A. Weidman and V. C. Regan, of South Bend, Ind., gave interesting talks about the manufacture and sale of jewelry.

There will be a meeting of the executive Committee, Monday evening, to discuss plans and set a date for the annual meeting to be held in Richmond.

A. Bach, Sandusky, O., is about to discontinue business owing to ill health.

Thieves recently broke into the retail jewelry store of Charles F. Starck, Callicoon, N. Y., and escaped with a small amount of jewelry and some cash. Three men were subsequently taken into custody, accused of the crime.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President.
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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FINE DIAMOND JEWELRY.

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Mounted Diamond Jewelry
of every description



Largest Assortment of all kinds of very fine, fancy and rare gems, including Pearls, Diamonds, Emeralds, Rubies and Sapphires.

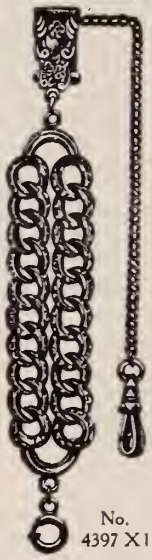
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NEW YORK CITY

Retail Jewelers of Texas Hold First Annual Convention at Dallas.

DALLAS, Tex., June 17.—The first annual meeting of the Retail Jewelers' Association of Texas took place at Hotel Southland in Dallas, on June 11 and 12. Alternate sessions were held with the Texas Optical Association which met at the Commercial Club rooms.

President A. A. Everts called the meeting to order. After reading the minutes of last year's meeting, Secretary Ryman reported 17 new applications for membership; these were all elected. He also explained that owing to illness and general demoralization of the trade last Winter he had done nothing toward increasing the membership which with the 17 just elected makes a total of 54.

The by-laws were amended to allow membership to managers of retail jewelry stores; the meeting went also on record as endorsing Congressman Vreeland's measure for regulating the stamping of gold filled and plated watch cases, and after full discussion it was resolved that same would prove beneficial to the trade and the public generally. The association recommended its passage by Congress.

The secretary was instructed to prepare a complete list of all legitimate retail jewelers in Texas.

It was also resolved that the association recommend goods on which the manufacturer had established a minimum retail price that it was for the best interest of the trade to confine themselves as much as possible to price protected lines. The secretary was instructed to furnish each member with a complete list of all belonging to this association also with the code of ethics as adopted.

The election of officers resulted as follows: A. A. Everts, Dallas, president; P. S. Park, Mexia, vice-president; H. W. Baunds, Dallas, treasurer; H. M. Ryman, Calvert, secretary; Hy. Iverson, Corsicana, member of board of directors.

Messrs. Shuttles Bros. & Lewis treated the delegates and friends to an automobile ride and a theatre party, both of which were greatly enjoyed, and proper resolutions of thanks and appreciations were passed. Resolutions thanking the Hotel Southland for the use of the hall were also passed.

Before adjournment an invitation from Linz Bros. to an automobile ride and theater party for the evening was accepted with thanks.

The following new members were elected: R. H. Johnson, Cameron; George Krengel, La Grange; Arthur Threadgill, Marlin; J. J. Crundwell, Morgan; L. Levytansky, Yoakum; H. D. Leffel, San Angelo; W. A. Peck, Denison; L. E. Miller, Goldthwaite; C. H. Allen, Mart; A. E. Richmond, Seymour.

The committee on constitution and by-laws, composed of Simon Linz, C. H. Allen and P. S. Park, submitted some amendments, which were adopted. With the morning session the association adjourned finally. The time and place of the meeting next year will be selected by the executive committee.

The Texas Opticians' Association met in annual session in the parlors of the Commercial Club June 11, with 28 in attendance. Officers for the ensuing year were elected as follows: John A. Cravens, of Waco, president; A. F. Thompson, Dallas, first vice-president; H. F. Cohen, Houston, second vice-president; R. A. Terrell, Dallas, secretary, and George Krengel, La Grange, treasurer.

The following constitute the new executive committee: L. E. Whitmore, of Dallas, chairman; H. F. Cohen, Houston; G. H. Aronsfeld, Galveston; A. F. Thompson, Dallas; Charles Lord, Fort Worth.

A resolution was adopted that no person connected with a jobbing house shall ever be eligible to any office in the association.

I. Block, retiring secretary, stated that he had been threatened with prosecution by oculists in Waco for fitting glasses for astigmatism on the ground that astigmatism is a physical deformity, and that an optician undertaking to treat it is practising medicine without license. Mr. Block submitted a draft of a bill for a law to "define and regulate the practice of optometry in Texas and for the creation of a State board of examiners in optometry."

Death of John D. Nesler.

NEWARK, June 18.—John D. Nesler, veteran manufacturing jeweler, was laid to rest to-day in Mt. Pleasant cemetery, the last silent summons coming after years of leisure and retirement.

Mr. Nesler was born Aug. 1, 1822, in Savannah, Ga., and was the son of David Nesler. In early youth he came with relatives to the north. He lived a few years in New York State, and then came to this city when 16 years of age. The remainder of his life was spent here.

In 1850 his ambition to become a jewelry manufacturer on his own account was realized, and he started business in the top floor of a building on Mulberry St., near Beach. Later, as the demand for his goods grew, he removed to more commodious quarters, and took as a partner John C. Jennings. The latter passed away many years ago, and the place was taken by Charles Nesler, his brother.

Under the style of J. D. & C. L. Nesler, they built up a large and prosperous enterprise on Oliver St., and made a line of medium-priced jewelry.

Thirty years ago Mr. Nesler retired from business. His home claimed his chief attention, as he joined no fraternal orders, and took part in few outside enterprises. Until he was 80 years of age Mr. Nesler was a conspicuous figure in the community, partly owing to his massive physique and notably striking features. The past six years, however, were marked by gradual decline in health until age and infirmity caused his demise. Last September the brother who had been his partner in the jewelry business died, and about a year ago his wife was suddenly taken from him. Of late Mr. Nesler had made his home with a half-brother, James C. Bioren, of 67 Sherman Ave., alternating with brief stays at Asbury.

W. J. Crockett has moved his stock of jewelry from the old location in Almira, Wash., to Waterville, Wash.

Death of William Farr.

PHILADELPHIA, Pa., June 17.—William C. Farr, who years ago was one of the best known and most active jewelers of the city, but who has lived in retirement since 1877, died at his Summer home in Chelsea, N. J., June 12, at the age of 82 years. Mr. Farr had been so long out of active business that few jewelers of to-day knew him, except by repute. Deceased entered the wholesale watch and jewelry business with his father at 324 Chestnut St., 60 years ago. The firm passed successfully under the name of Farr & Thompson and Farr & Bro. After becoming a director of the Farmers and Mechanics' Bank, and part owner of the Gloucester Ferry, Mr. Farr retired from the jewelry business in 1875. Since then he has devoted himself to his financial interests solely.

Of a charitable disposition, Mr. Farr in his later years interested himself in established institutions in the city, and was a liberal contributer to them. He was of old fashoned Philadelphia stock, quiet, conservative, but forceful. Throughout his life he had lent his best efforts to the upbuilding of creditable enterprises, and soon gained the confidence of the business community, so that in later years his judgment was sought by many of the most influential men of the city.

He was one of the founders of the Union League, the famous political club of the city, and had been continuously a member of it since the days of the Civil War.

Quick Passage Urged of Canadian Gold and Silver Marking Act.

OTTAWA, Ont., June 18.—In the Canadian Senate to-day progress was reported on the bill to amend the Gold and Silver Marks Act. Two sessions ago, a bill was enacted fixing 10 karats as the minimum of articles to be called gold, and this act was to be brought into force by the government, but it was not proclaimed.

The following session a bill was put through fixing the minimum at nine karats, and providing that the bill should come into effect after a year. Recently, it is claimed that United States manufacturers have made large inroads upon the Canadian market and Canadian manufacturers who had been unable to agree as to the minimum gold standard, in the face of the recent situation, made up their minds that they want a bill to go into force immediately, and they are willing to leave it to the government to decide whether the minimum standard should be nine or 10 karats.

The government has finally decided to fix the minimum at nine karats as the one for which the greatest number of manufacturers are in favor, and that standard is now likely to go into force, although Senator Kerr is of opinion that dealers and importers should be given an opportunity to be heard on the bill.

Subscriptions are being raised for a new town clock to be erected in Muncy, Pa. The amount of $300 has already been subscribed. The timepiece will be supplied by the Seth Thomas Clock Co.

Wm S. HEDGES & CO.,

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Precious Stones and Pearls.

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LAPIDARIES. PRECIOUS STONES

GEMS in Unique Cuttings

Eastern Jewelers at Annual Outing.

Members of the New England Manufacturing Jewelers' and Silversmiths' Association Engage in Parade, Sail, Shore Dinner and Baseball Game.

PROVIDENCE, R. I., June 22.—There may have been more enjoyable outings than that of the New England Manufacturing Jewelers & Silversmiths' Association last Friday, but the memory of the oldest member of the organization goeth not back to the day. It was an ideal day from start to finish, the weather, the dinner, the arrangements and everything else connected with the event being all that could be desired. There were about 400 who turned out to do honor to the occasion and not one was disappointed unless there may have been some in the Attleboro contingent who were a little touchy over the fact that their ball nine was defeated by the aggregation of ball tossers representing Providence. It has come to be a habit with the Attleboreans to win this game, and they were naturally somewhat perturbed when the end of the contest came and it was found that they were on the losing end.

As in past years the parade before embarking on the trip "down the river" was a feature, the line being marshalled by Everett I. Rogers. About 200, approximately speaking, were in line and the usual Japanese umbrellas were in evidence, the line making a picturesque appearance as it moved up the principal street of the city, after assembling at Free Masons' Hall on Dorrance St. at 11 o'clock.

A brief street parade was followed by a sail to Field's Point on the steamer *Warwick*. After the party had been photographed for the benefit of future generations, the members and guests proceeded to the dining halls where a special dinner was served by Col. Atwell. It was of the "shore" variety and was one of Col. Atwell's best. To those who know the reputation that Col. Atwell enjoys as a caterer that is enough to explain its excellence.

While the diners were performing marvelous gastronomic feats, President Harry Cutler called to order and Secretary E. L. Spencer read letters of regret because of inability to be present from Gov. Higgins and Mayor McCarthy, of Providence.

A feature that had not been expected and which added considerably to the enthusiasm of the occasion was a telegram from George H. Holmes, a member of the executive committee who was attending the Republican convention in Chicago. In this wire Mr. Holmes wished the association every success and expressed the hope that the outing would be an enjoyable one and concluded with the expression of the hope that under William H. Taft the trade would enjoy a period of prosperity such as it had never seen before. The mention of Taft's name was received with cheers and applause and a toast to "Success and Prosperity" followed the reading of the telegram.

As with all good things an end of the dinner was reached at last and when everybody had satisfied the inner man the party again boarded the boat and proceeded to Rocky Point, where the annual ball game between the Attleboro and Providence teams was played. Those who had looked forward to seeing anything of a farcical character in this were disappointed, for the game was of the strenuous kind and, although some of the men showed a lack of practice, and probably the majority of them felt the next day as if they had been run over by a steam roller, nevertheless there were some really good plays pulled off, plays that would have done credit to any team. There were, too, just a sufficient number of misplays to keep everybody on the alert.

Attleboro lined up as follows: D. LeStage, catcher; William Maintien, pitcher; W. C. Sherman, shortstop; F. B. Hartman, 1st base; C. E. Emerson, 2d base; H. B. Fisher, 3d base; H. L. Robinson, left field; Fred Greene, center field; James Baker, right field. Providence relied upon the following, and as it proved, not in vain: Ralph Ostby, pitcher; William Almy, 3d base; G. Brown, 1st base; Howard Doherty, shortstop; Parker Ford, catcher; Robert Carpenter, left field; Howard Andrews, cener field; William Turner, right field; George Briggs, Jr., 2d base.

The first ball was pitched by President Harry Cutler, quite in major league form, and Umpire George H. Kettlety started in on a few very busy minutes. That he got away with his decisions without a riot being precipitated speaks well for his diplomacy as well as for his knowledge of the game.

It was immediately seen that the teams were very evenly matched and it was anybody's game right up to the very close, the Providence team finally pulling out a 7 to 6 victory at the close of the sixth inning when, by mutual agreement, the game was called. Captain Briggs, of the Providence ball tossers, and Captain LeStage, of the Attleboro aggregation, shook hands and the game of 1908 was a matter of history.

Right after the game the party boarded the steamer once more and had a sail down the bay, the steamer proceeding almost to Newport. No landing was made, but the party enjoyed itself in listening to the concert by the band and musical numbers by George Dover and members of the minstrel "troupe" of the Edgewood Yacht Club, which recently gave a benefit performance at the Providence Opera House. Luncheon was served on board, another detail that showed the thoroughness with which the committee of arrangements had carried out its task.

Some of those present at the dinner and on the trip down the bay were W. C. Penfold, New York, Collector of Customs George W. Gardiner, A. P. Wood, Los Angeles, Cal., Secretary Marcus W. Morton, of the Jewelers' Board of Trade, George F. Gilmore, New York, Ex-Mayor Thresher, Central Falls, Dr. H. W. Kimball, of this city, Frank T. Pearce, Fire Commissioner Ira Winsor, Archibald G. Loomis, Ernest T. Wilson, New York, W. H. Ryder, Boston, Park Commissioner William A. Walton, James Baker, Cincinnati, George Frey, Flatbush, Long Island, Brig. Gen. Herbert S. Tanner, W. C. Penfold, New York, Frank T. Pearce, Joseph H. Fanning, J. H. Collingwood, United States District Attorney Charles A. Wilson, Ald. Henry Fletcher, William A. Copeland, S. A. Baldwin, A. D. Thayer, Franklin, Mass., John M. Buffinton, L. H. Carpenter, New York, Roswell C. Smith, Frank A. Chase, Jr., Boston, John Heathcote, Horace A. Carpenter, and scores of others.

The general committee in charge of the arrangements was composed of Frank E. Reynolds, George H. Holmes and Everett I. Rogers, the officers of the association being Harry Cutler, president; Albert A. Bushee, George K. Webster and Theodore W. Foster, vice-presidents; H. M. Mays, treasurer; Everett L. Spencer, secretary; Roswell C. Smith, William A. Schofield, Frank B. Reynolds, Everett I. Rogers, T. S. Carpenter, William P. Chapin, Arthur O. Ostby, Everett L. Spencer, directors; T. E. Carpenter, Charles T. Paye, Arthur O. Ostby, William A. Schofield, membership committee; Ralph S. Hamilton and George H. Cahoone, auditing committee.

The Career of the Late John H. Grant, Troy, Pa.

TROY, Pa., June 17.—Troy lost one of its oldest residents and one of its former prominent jewelers when death last Wednesday removed John H. Grant, a veteran business man of this village. Deceased, who was 78 years old, had been in poor health for two years, and had grown worse rapidly for a week before his death. He was an honored and respected citizen and had been a resident of Troy for more than half a century.

Mr. Grant was born, Jan. 5, 1830, in Geneseo, Livingston County, New York, and spent his early life in Cortland, N. Y., where he received an academic education. He came to Troy as a young man, and in 1853 started as a jeweler and optician, in which business he continued, first alone, and then with his son, Edwin H., under the style of John H. Grant & Son, until his ill-health forced him to retire two years ago.

Deceased was married Sept. 16, 1857, to Marian Dobbins, of this town, who died a few years later, and in 1870 he married Orpha Dewey. By each wife he had two sons; by the former, Frederick, deceased, and William, who is now a jeweler in Seattle, and by the latter, Albert, of New York, and Edwin H., who is now also in Seattle. Two daughters also survive by his second wife.

Mr. Grant was prominent in the affairs of this village for many years and was for 15 years a school director, many years of that time being treasurer. He was Burgess two terms and was a member of the Common Council for about 10 years, being also treasurer of Bradford County from 1879-1892. In politics he was a Republican and was a presidential elector on the Harrison and Morton ticket in 1888. He was also prominent in religious affairs, and was Senior Warden of St. Paul's Church and a prominent Knight Templar.

David A. Caldwell & Sons, Miami, Fla., are no longer in the jewelry business.

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Entirely superior to any other matrix gem in permanent jewelry merit.

COLOR Wonderful shades of green combined with infinite forms of matrix effects in shades ranging from subdued pink through tans and light browns down to very dark brown. Peculiarly adapted to gold jewelry.

HARDNESS AND POLISH Matrix and color polish equally and brilliantly, and there is no roughness nor any porosity in the polished matrix. Amatrice is materially harder than turquoise.

INDIVIDUALITY The unequaled variety of matrix effects makes each stone an individual gem. Exact duplicates do not exist, but beautiful matching effects for sets are obtainable.

SALABILITY At retail the most salable of matrix gems, because the range of color combinations and innumerable matrix effects appeal strongly to the individual buyer.

RETAILERS SHOULD REQUIRE MANUFACTURERS TO SUPPLY DIFFERENT TYPES IN EACH LOT BOUGHT.

Amatrice Positively Does Not Fade Nor Change Color.

MOST SUCCESSFUL SALES BY RETAILERS HAVE ESTABLISHED THE POPULARITY OF AMATRICE.

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ONLY ONE AMATRICE MINE IN THE WORLD OWNED SOLELY BY

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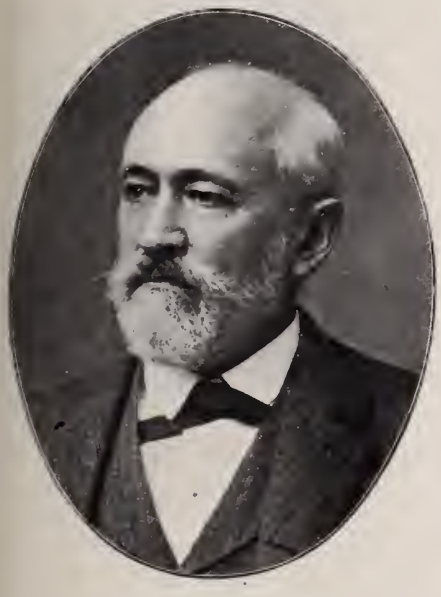
A. J. Bruneau, Secretary, will be at Manhattan Hotel, New York, until July 15th, 1908.

Descriptive folders for distribution to public furnished by manufacturers with each lot of Amatrice jewelry.

Death of Edwin Harris.

WASHINGTON, D. C., June 18.—Edwin Harris, one of the oldest and most prominent jewelers of this city, as well as one of the leading business men of Washington died Monday evening last at his home, 1008 H St., N. W., and the funeral services were held this afternoon, at his late residence, the Rev. Randolph H. McKim, rector of the Church of Epiphany officiating. The interment was in Oak Hill Cemetery.

Mr. Harris, who was one of the founders of the firm of Harris & Schaefer, had been ill for a long time, and though his condition was known to his friends in the trade, nevertheless the news of his death came as



THE LATE EDWIN HARRIS.

a severe shock to the concerns in which he had been prominent for over half a century.

Deceased was a native of Charles County, Md. There he was born March 23, 1831, and was the descendant of an old and respected family of the town. At the age of 19 he came to Washington to seek employment, and went into business with Thomas B. Griffin, who kept a shoe store on Pennsylvania Ave. Two years later he became a partner in the concern, but the firm dissolved and Mr. Harris then went into the clothing business. He left this to go into the jewelry trade in the employ of N. W. Gault, and remained with Mr. Gault until 1879.

In that year, with Chas. A. Shafer, Mr. Harris started the business which has borne his name ever since. The firm began in a small way at 1113 Pennsylvania Ave., where the business still remains. Through the efforts of Mr. Harris and his partner, Mr. Shafer, the concern soon claimed recognition, and the business grew until it reached its present large proportions, the firm being succeeded by a corporation known as Harris & Shafer Co., of which Mr. Harris was president and Mr. Shafer the secretary and treasurer.

Mr. Harris was married May 20, 1862, to Augusta Allen, and is survived by his widow and three children, George M. Harris, of New York; E. A. Harris, who is connected with the Harris & Shafer Co., and Miss Louise Blanche Harris, of this city.

Mrs. Paul A. Matchette, Noted Pennyweight Thief, Sent to Prison at Boston, Mass.

BOSTON, June 19.—The case of Mrs. Paul A. Matchette, alias "Miss Fitzhugh," "Annie Silver," "Ethel Sullivan," "Miss Lee," and other names, with which she has masqueraded for some time past, came up to-day in the Superior Criminal Court in this city, before Judge Pierce.

Mrs. Matchette is the young woman who, as noted in THE CIRCULAR-WEEKLY last week, was brought on from Washington, a short time ago to answer to the charge of theft of a diamond valued at $750 from the Thomas Long Co. It was brought out in statements made to the court that she comes of respectable parentage, her home having been in Concord, N. H., and an effort was made to have her placed on probation, with the case left on file. The plea was put forth that association with men of a criminal character, who used her as their accomplice, was responsible for her being led astray.

Judge Pierce, however, declined to take this view of the matter, and sentenced her for an indefinite term in the reformatory for women at Sherborn.

It is stated by the Thomas Long Co. that she admitted having pawned the diamond for $200, a Providence pawnbroker having received the stone.

Edgar P. Albright, jewelry buyer of the Scruggs-Vandervoort & Barney Dry Goods Co., St. Louis, Mo., will sail for Europe from this city, Saturday, on the *Canopic*.

Barney I. Levenson, Pittsburg, Pa., Files a Voluntary Petition in Bankruptcy.

PITTSBURG, Pa., June 19.—Barney I. Levenson, whose place of business is at 932 Liberty Ave., has filed a petition in voluntary bankruptcy in the United States District Court. His liabilities are $4,497.86 and his assets $4,087. The schedule which he filed shows that he owns lots 6, 7, 20 and 21 in the Sunnyside Plan, Greentree borough, and that they are worth $1,600, there being a mortgage for $500 against the property. His stock, he says, is worth $1,200. He has open accounts to the amount of $535, and owes $250 in wages to employes.

Fybush Bros., several days ago, secured judgment against Levenson, and George H. Bonner went into court and secured an order restraining the carrying out of the execution in order to protect all of the creditors and place them on an equal footing.

A list of those creditors whose amounts are $50 or over follow: J. Sherman, $87; J. Rogers Silver Co., $63; Ades Bros., $96; Warington & Gebner, $50; Leon Hirsh, $89; Fybush Bros., $200; Pittsburg Jewelry Mfg. Co., $90; J. Silverman Co., $352; Grafner Bros., $80; Shimouira & Co., $100; Buegeleisen & Jacobson, $158; Biggard & Co., $93; Edward Tyron & Co., $99; Alpern Bros., $125; W. S. Maxey, $100; D. Robinson, $350; I. Isenberg, $685; O. Isenberg, $100 for money advanced. Levenson owes $366 rent. He has no money in bank.

Albert J. Walker and Ralph Waldeman Arrested at Pittsburg, Held Temporarily Upon a Charge of Smuggling Jewelry.

PITTSBURG, Pa., June 18.—Albert J. Walker and Ralph Waldeman, arrested in Pittsburg, last week, were arraigned this morning at 10 o'clock before United States Commissioner W. T. Lindsay and held in the sum of $1,000 bail each on a charge of smuggling diamonds and jewelry into America. Walker was held on the direct charge of smuggling and Waldeman was accused of having goods in his possession on which no duty had been paid and also of concealing them for the purpose of defrauding the government.

Abraham Bros., Birmingham, England, and for whom Walker worked, cabled to Pittsburg that their manager sailed on yesterday's steamer for America. It was further stated in the message that Walker left Birmingham last February and at that time diamonds and other jewelry valued at £3,500 were charged up to him, and that when he was last heard from their account showed he still held goods valued at £3,000.

Supt. of Police A. McQuaide took the stand and testified that Walker said he had met Waldeman in Kingston, Jamaica, where Waldeman lives, and that he induced him to come to America and that Walker gave the jewelry to Waldeman, who carried it into this country, part of which was brought on his person for the reason that he, not being a British subject, he would not be liable to be searched.

The jewelry found in the men's apartments at the Hotel Schenley, was spread upon the table and the customs officials said it was worth $5,000. It was stated in court that Walker admitted to the police that he had jewelry worth $10,000 in bond at Kingston and intended to return there and bring it to this country, as soon as they disposed of the stuff in their possession here.

The men were defended at the hearing by Attorney Lawrence B. Cook and are preparing to put up a stiff fight. Mr. Cook tried to show that the government had not made out a case, but his efforts were of no avail.

Neither of the accused men took the stand in their own behalf, but some of the police officials testified that Walker admitted to them that he was sick and that he was induced because of weakness to come to this country to dispose of the goods. Waldeman told the police that the jewelry belonged to Walker and one endeavored to blame the other for the apparent wrong committed.

The men sold one stone in Baltimore and had endeavored to sell some of the goods to L. J. Marks, John M. Roberts & Son Co., and other Pittsburg jewelers, but did not succeed. The men had in their possession 91 rings, several brooches, gold watches and other articles of jewelry as well as a few unset stones.

The men are making an effort to get bail, but it is not likely to be of any use if they do, as the police intend to hold both until the arrival of Abraham Bros' manager, who is expected to lodge informations against the men after he gets to this city.

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Henry Lemoine, the "Diamond Maker," Vanishes and the Formula Which He Gave to Sir Julius Wernher Proves Worthless.

(Special Cable Despatch to the New York *Sun*.)

PARIS, June 17.—This was the day on which Henry Lemoine, the alleged diamond maker, who has been under arrest in Paris since last January, though out on bail most of the time, on a charge of swindling Sir Julius Wernher, of the De Beers Mining Co. out of a large sum of money by pretending to be able to make genuine diamonds, was to have appeared before Judge Poittevin to produce a diamond of a certain size and shape to prove that he could really make diamonds. He failed to appear and Judge Poittevin, who is the examining magistrate in the case, said that Lemoine had fled.

Lemoine was to produce the test stone on June 2, but two extensions of time were granted on various excuses, the last expiring to-day. He had rented a building at St. Denis, installed in it a large amount of electric and other apparatus and apparently made every preparation for a bona fide attempt to demonstrate that he was not a swindler.

The comedy terminated at the close of the court hearing, when the envelope containing the formula for making diamonds, which represented Sir Julius Wernher's security for the $320,000 that he advanced to Lemoine, was opened and found to contain nothing more valuable than the button found when Mme. Humbert's safe was opened.

Sir Julius and his co-complainant, Feldenhcimer, reached the law courts at 1 o'clock precisely. Judge Poittevin arrived at 1.50. The latter was not surprised by the non-appearance of Lemoine. He said he had learned that the accused had been missing since Monday evening. He had issued a warrant for his arrest last night.

Judge Poittevin then invited the complainants into his office, where he found a letter from Lemoine saying he was not coming to court as he had failed in the St. Denis factory owing to the interference of his landlady. He intended to continue his studies elsewhere, and if he succeeded he would bring a diamond.

Judge Poittevin explained that Lemoine had not been under special surveillance, as the courts wished to give him perfect liberty for his experiments. He would now send the case before the Correctional Court, where Lemoine would be condemned to the maximum penalty of twenty years imprisonment. If he were not arrested in that time, the case would be barred by the statute of limitations.

Experts Bordas and Kling having arrived at the court the famous envelope was opened. The formula was lengthy, but summed up it said: "Place powdered carbon and sugar in a crucible in an electric furnace. Use a current of from 1,500 to 1,800 amperes under a tension of 110 volts, and so heat to 1,600 degrees. Then put pressure on the cover of the crucible and diamonds should be found therein."

Everybody laughed except Sir Julius Wernher.

The New York *Times* sums up the history of the proceedings on the Lemoine case as follows:

Lemoine first approached Sir Julius Wernher, a member of the great diamond firm of Wernher, Beit & Co. in London in May, 1905. He told him that he could produce genuine diamonds, undistinguishable from natural ones, by means of an electric furnace. The secret formula, he stated, was contained in a sealed envelope, which he had deposited in the Union of London and Smith's Bank.

Sir Julius believed that there was something worth inquiring into and paid a visit to Lemoine's house in the Rue Lecourbe, Paris. There Lemoine performed his experiments and convinced his visitor that he had actually manufactured some diamonds which were found in the furnace.

Lord Armstrong was also invited to see the experiments, and was equally certain that no trick had been performed.

The result of these experiments was that Sir Julius Wernher gave Lemoine $320,000 for the establishment of a laboratory at Pau. A regular contract was drawn up, and it was agreed that the mysterious envelope in the Union Bank, which the inventor said contained his secret, was to remain unopened until his death, and was then to become the property of Sir Julius.

However, suspicions soon got afloat, and last January Lemoine was arrested in Paris and charged with fraud at the instance of Sir Julius. A great point was made of the envelope in London. The prisoner was defended by Maitre Labori, and he resisted every attempt to have the envelope opened. Mme. Lemoine was sent to London to stop the bank from giving it up, and Sir Julius immediately started in pursuit to secure the document before she could get an injunction to prevent him.

As the trial went on all sorts of revelations were made. The prisoner accused Sir Julius of conspiring with him to force the De Beers Co. to buy the secret for $25,000,000. It was alleged, on the other hand, that Lemoine was preparing to make money by buying De Beers shares as soon as they dropped on the publication of the stories about his success.

It came out that before he went to Sir Julius Wernher, Lemoine had obtained money from Edgar Cohen, one of the directors of Harrod's stores in London, and had also got $2,000 out of an American named Siegman upon the same pretext. Paris took sides upon the question.

Meanwhile Sir Julius offered Lemoine an additional $80 000 for his formula, and when he refused insisted that he should not be allowed out on bail. He was held prisoner for over two months, and the contest was removed to London, where a legal fight took place for the possession of the envelope lying in the bank. At first the magistrate at Bow Street refused to allow any one to remove it from where Lemoine had placed it, but on April 30 the Court of the King's Bench reversed his decision and authorized the bank authorities to hand it over to the French court.

Then Lemoine played his last card. He declared that he had no objection whatever actually to manufacture diamonds to prove his ability to the court, but he could not consent to have his secret formula read and published. He was allowed until June 9 to make good his claims and was afforded every facility.

On June 9 he appeared in court and announced that unforeseen circumstances had prevented the success of his experiments. He professed still the utmost confidence, and asked for an extension of time. He was granted another week, which expired Wednesday.

Programme of Forthcoming Meeting of the Michigan Retail Jewelers' Association.

ITHACA, Mich., June 17.—The programme of the meeting of the Michigan Retail Jewelers' Association, which will be held Wednesday and Thursday, July 8-9, at Detroit, has just been made public by Secretary J. C. Morse, and from this it is evident that there will be many features of distinct interest to the jewelrs of this city who will attend. The meeting will follow shortly after that of the meeting of the Michigan Optometrists, which will be held in Deroit at Convention Hall, Tuesday, July 7.

The programme is as follows:

PROGRAMME OF THE MICHIGAN RETAIL JEWELERS' ASSOCIATION.

Wednesday, July 8, 1908.

Wednesday, July 8, 1908—Morning Session.

Registration at headquarters of secretary. Payment of dues. Informal discussions of interest.

Afternoon Session.

2 P. M.—Call to order. President's address, Sandy MacKay, West Branch, Mich. Minutes of last meeting, Secretary V. C. Morse, Ithaca, Mich. Appointment of committees on credentials, resolutions and grievances.

3 P. M.—General discussion, "What Should Be the Extent of the Jeweler's Guarantee?" led by Max Jennings, St. Clair, Mich.

4 P. M.—Address, "Salesmanship," H. C. Carpenter, sales manager, South Bend Watch Co.

5 P. M.—Address, "The Vreeland Bill," Fred Russell, Mt. Pleasant, Mich.

Thursday, July 9, 1908—Morning Session.

9 A. M.—Discussion, "How Does the Organization of Retail Jewelers Benefit the Legitimate Jobbers?" led by A. B. Hull, Belding, Mich.

10 A. M.—Executive session, members only. Report of secretary-treasurer, V. C. Morse, Ithaca, Mich. Report of Committee on Credentials. Report of Committee on Resolutions. Report of Committee on Grievances. Election of officers, also delegates to National Convention. Discussion of matters of interest.

12 M.—Adjourn for lunch.

Afternoon Session.

1:30 P. M.—General discussion, selection from Question Box.

2 P. M.—Address, "Why We Did It," A. L. Sackett, of the Buck Silver Co.

3 P. M.—Discussion, "What Constitutes Fair or Just Competition and How Can We Secure It? (a) "In the Cities," L. J. Liesemer, Detroit, Mich.; (b) In the Smaller Towns," S. D. Thompson, Shepherd, Mich.

4 P. M.—Address, "Mail-Order Problem and How to Combat It," John Gilbert, Chicago, president Anti-Retail Mail-Order League.

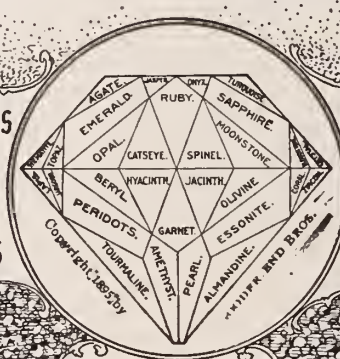
5 P. M.—General discussion.

6 P. M.—Adjourn.

The items on the programme are subject to discussion, and it is desired to obtain the opinion of those present. Any subject which it is desired to bring before the convention may be placed in the hands of the secretary.

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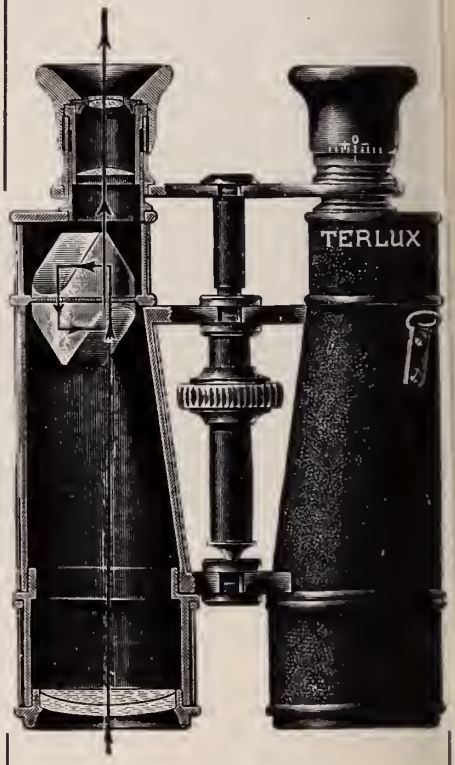
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Samuel K. Reich Brought to New York for Trial.

Evidence Against Alleged "Short Change" Man Not Sufficient to Hold Him in Syracuse and He Is Rearrested by Officers from New York.

SYRACUSE, June 17.—As was expected, there was insufficient evidence to hold Samuel K. Reich, the "money switcher," for examination before the Grand Jury here on the charge of swindling Adolph Berg, a local jeweler, out of $714 worth of diamonds. As soon as he was discharged Reich was arrested by Detective Busby, of New York, and after a few somewhat sensational scenes the noted jewelry swindler was started for New York in irons. He left here on the Southwestern Limited at 11.15 o'clock last night.

Reich's case was again called in Judge Ryan's court yesterday morning. There was but little evidence submitted by the prosecution. Judge Ryan held that as the evidence of Rolf's clerk was of such a weak character and wholly unsupported it would be impossible to hold Reich for the Grand Jury. He then discharged the prisoner.

Reich started to leave the court room with his attorneys, Lavine & Bondy. His freedom was of short duration, as the swindler was at once arrested by the New York officer on a grand larceny warrant sworn out by Simpson & Co., of Brooklyn, who accuse Reich of stealing $800. The prisoner became greatly excited when placed under arrest the second time. He was taken into Chief Codin's office, where Reich had a talk with his lawyers. Detective Busby was present.

One of the lawyers gave Reich a letter which the firm had received. It was in Yiddish, and while Reich was reading it Detective Busby made a grab for the communication, thinking perhaps it contained material evidence. Reich and the detective had a rough and tumble struggle. The prisoner tore up the letter and tried to swallow the bits. The detective choked Reich until he spat out the torn letter.

During this row Reich's cries could be heard about the police headquarters. The detective refused to give up the letter. Reich's lawyers claimed that it was their property and that the detective had no right to keep it, but the detective insisted on keeping the letter.

An interpreter was secured and the letter read. It proved to be from Mrs. Lipke, 188 Suffolk St., New York, addressed to Lavine & Bondy. Mrs. Lipke, in the letter, told Reich that she had no money and could not help him in his trouble. Mrs. Lipke is believed to be Reich's sister-in-law. He recently sent a letter to her. It was an appeal for assistance, contained threats and proves to the satisfaction of the police that others are implicated in the diamond swindles.

It is understood that Reich has a brother, who resembles him very much, who is in the same line of work. It is believed that they have worked the game together.

It was expected that the charge here against Reich would prove insufficient, as Jeweler Rolf's clerk was a poor witness.

Samuel K. Reich, who was arrested in Buffalo some time ago, was brought to Brooklyn Tuesday night of last week by Detective Busby to answer a charge of grand larceny here. It is alleged that he obtained $1,350 worth of diamonds in February by working the short change game on the Robert Simpson Co.'s pawn shop, on Myrtle Ave., Brooklyn. Here he purchased diamonds valued at $1,370 and handed the roll of money to a clerk, who, after counting the money, discovered a shortage. The money was recounted by the alleged swindler and one dollar added and returned to the clerk. The man then took the diamonds and departed. It was afterward found that the roll contained only $19.

The prisoner was held on a charge of grand larceny by Magistrate Dooley in the Adams St. court. The examination was set down for 2 P. M. Monday, but was adjourned until to-morrow. The prisoner is at present in the Raymond St. jail.

Annual Meeting of the North Dakota Retail Jewelers' Association.

JAMESTOWN, N. Dak., June 18.—The annual meeting of the North Dakota Retail Jewelers' Association began yesterday, and has proven decidedly interesting to all members who attended, and has showed the marked growth of the association since its first meeting, held at Grand Forks, last year.

The meeting was called to order early yesterday morning in Elks' Hall by President Reighart, who delivered an interesting address to the members. The morning session was of somewhat informal character and little was done outside of the reading of the minutes and an exchange of greetings among the members. At the afternoon session, Mayor Blewett delivered an address of welcome, which was responded to by O. M. Varnson. Following the reports of the secretary and treasurer and committees, the members listened to a number of interesting addresses and papers by A. O. Wold on the "Possibilities of Jewelry Organizations," and W. A. Persey on "Advertising from the Jeweler's Standpoint," and others. After an auto ride through the city the members sat down to a banquet last night and the session was resumed this morning.

The principal address of to-day's session was on the "Detached Lever Escapement," the lecturer being Chas. Higgenbotham, of the South Bend Watch Co. Other papers of interest were on the "Proposed Watch Case Stamping Law," by A. G Tellner, and one which took up the question of "Compensation for Skilled Work," by J. B. Pederson. The afternoon session included an address on the subject of "Examining Board for Watchmakers," by F. B. Starke, and a discourse on "Engraving," by L. R. Douglass. The officers were then all re-elected.

The organization has now about 75 members on its roll, but this number is to be greatly increased in the next year.

Suits of Wm. I. Rosenfeld Against Several Watch and Watch Case Companies Settled Out of Court.

It became known last week that the suits which have been pending between William I. Rosenfeld and several of the watch and watch case manufacturing companies had been amicably settled out of court, and, although the suits were still on the calendars of the New York Supreme Court and the United States Circuit Court and no order of discontinuance had been formally entered, that the suits would never be brought to trial. In speaking of the matter Monday afternoon, Major F. R. Appleton, of Robbins & Appleton, who were among the defendants, stated that the action had been settled under an agreement which was mutually satisfactory to both sides, and that the suits were practically at an end.

The actions were in the New York Supreme Court and in the United States Circuit Court, and were brought by Mr. Rosenfeld against the Keystone Watch Case Co., Crescent Watch Case Co., Philadelphia Watch Case Co., Elgin National Watch Co. and Robbins & Appleton, and grew out of the fact that Mr. Rosenfeld had been cut off the list of jobbers who handle the defendants' products. The first suit was brought in the New York Supreme Court, June, 1905, and asked $150,000 damages.

The complaint and the answers in the actions have already been published in THE CIRCULAR-WEEKLY.

Members of the Arkansas Optical Association Meet at Little Rock.

LITTLE ROCK, Ark., June 17.—The members of the Arkansas Optical Association began their annual convention at 9.30 A. M. to-day at the Hotel Marion, Vice-President Charles Mosby presiding in the absence of President Ellis, caused by the death of his daughter.

Most of the morning session was taken up with the reading of the minutes of the last convention. In the afternoon after the routine reports of the officers the following papers were read: "Refraction," by B. I. Friedman, of Jonesboro; "Frame Fitting," by John L. Green, El Dorado; "The Ophthalmoscope," by Miss Rosa Rowland, Hot Springs.

All the officers were re-elected as follows: T. J. Ellis, Jonesboro, president; Charles Mosby, Batesville, vice-president; R. E. Mosby, Jonesboro, secretary, and John L. Green, El Dorado, treasurer. Mr. Green was also elected delegate to the national convention of the American Association of Opticians, to be held at Philadelphia, Aug. 9-13.

It was decided to hold the next annual convention in conjunction with the Arkansas Jewelers' Association, as many of the opticians are members of both organizations. Secretary George R. Brown, of the Board of Trade, addressed the convention and invited the association to meet in Little Rock next year.

The stock, fixtures and machinery of the G. W. Drake Cut Glass Co., Corning, N. Y., were sold at public auction by Referee in Bankruptcy D. M. Darrin on Tuesday of last week to Edgar E. McGee for $22,000.

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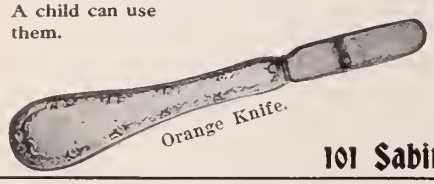
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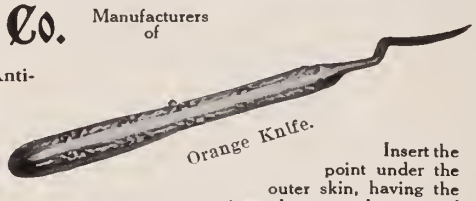
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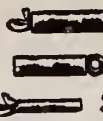
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Strange Disappearance of Meyer Newman, Jewelry Salesman, Followed by "Black Hand" Letters Demanding Ransom for His Return.

Meyer Newman, a jewelry salesman for his brother-in-law, Louis Kappelman, who is a jobber in Baltimore, Md., left his home at 1555 Fulton Ave., Borough of the Bronx, New York, Tuesday, June 16, to meet, it is supposed, a customer from St. Louis who, he expected, was going to buy a considerable quantity of jewelry. Since that time nothing has been heard from the jewelry salesman. He had jewelry valued at about $1,500 with him when he disappeared. His friends and relatives fear foul play.

Mr. Newman and his wife are both natives of Baltimore, Md., from whence they moved some time ago to Tupper Lake, N. Y., later coming to this city, where Newman has been in the habit of selling jewelry. His work lay almost entirely among seafaring people, and it is thought that when he left his home on Tuesday he was bound for some vessel. This theory is based on the fact that he told his wife that he had a customer who had been introduced to him by a seafaring captain. Newman is known to have been friendly with many seafaring people. It is known that he intended to go to Perth Amboy before returning home.

When the salesman failed to return his wife became anxious and communicated the facts of his disappearance to the police, but without result thus far.

On Thursday morning a letter was received by Stern Bros. & Co., 33 Gold St., and read as follows:

This is to notify you that Meyer Newman is being held captive for a ransom of $10,000. Which must be put in a tin can at the Bronx Park entrance before the 30th of June.

BLACK HAND.

On Saturday a second letter was received, adding that Mr. Kappelman and friends be notified. The first letter was on small notepaper in lead pencil and was neatly written with no seeming attempt to disguise the handwriting. The letter was turned over to the detectives. The second letter was written in ink. This letter was also turned over to the police. The first letter bore the postmark of Station L, 150th St. and Third Ave.; the second letter came from the Sub-Station at 125th St.

It was said at the factory of Stern Bros. & Co. that Newman had no business dealings with Stern Bros. & Co. and that he obtained his goods through Mr. Kappelman, of Baltimore, who first bought the goods from Stern Bros. & Co. They account for the fact that the letters were sent to them on the supposition that Mr. Newman had in his possession a bill which bore the name of Stern Bros. & Co., which had been turned over to him.

Mr. Kappelman came on from Baltimore on Thursday with Mr. Newman's brother, a jewelry salesman at Scranton, Pa., now in New York. There is no suspicion of dishonesty attached to the disappearance of the jewelry salesman, as he has always had a good reputation and could easily have obtained much more jewelry than he had when he disappeared.

The latest development in the case is a letter received Monday morning by Stern Bros. & Co., posted at the 125th St. Station. The letter is as follows:

Stern Bros., Last Warning, To Whom it May Concern: If the money is not coming by the 30th of June, $10,000, Meyer Newman will be killed. Hope Mr. Kappelman or some one will pay the money soon.

(Signed) (†) BLACK HAND SOCIETY.

The letter was written on notepaper and contained a crude drawing of a heart pierced with a dagger and also a figure of a man who had also been pierced by a dagger.

The missing man is described as being about five feet in height and weighing about 115 pounds. He has dark brown hair and brown eyes. When last seen he was dressed in a dark blue serge suit, white tie and a blue shirt with white stripes. It is the opinion of those who are closely in touch with the case that the Black Hand letters are simply a ruse to mislead the police. It is thought that possibly river thieves have attacked the salesman and killed him. He was not strong and has had a slight cough for some time.

Mr. Newman is married and there are three small children in the family. His wife is prostrated with grief and fear that her husband is dead.

Little significance is attached to the demand for ransom. The detectives regard the threat of death as a blind. Some of those interested in the matter are of the opinion that the man has been robbed and the body disposed of.

Importations at the Port of New York.

Weeks Ended June 15, 1907, and June 13, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$122,537	$72,504
Earthen ware	21,111	6,679
Glass ware	27,273	23,347
Optical glass	1,174	8,387
Instruments:		
Musical	19,511	9,783
Optical	12,852	7,520
Philosophical	2,456	1,313
Jewelry, etc.:		
Jewelry	8,689	6,979
Precious stones	427,704	161,236
Watches	49,421	26,125
Metals:		
Bronzes	454	309
Cutlery	39,910	24,027
Dutch metal	.....	1,358
Platina	53,897	14,455
Plated ware	.....	.....
Silverware	.....	78
Miscellaneous:		
Alabaster ornaments	236	23
Amber	2,026	161
Beads	6,390	999
Clocks	7,099	2,589
Fans	2,473	2,064
Fancy goods	6,478	3,865
Ivory	51,985	19,022
Ivory, manufactures of	695	221
Marble, manufactures of	40,222	20,100
Statuary	8,058	3,060

Death of George Windhurst.

BALTIMORE, Md., June 18.—George Windhurst, for several years engaged in the jewelry business on Baltimore St., near Pine St., this city, died suddenly, a short time ago, at Hamilton, Va. The deceased was on a business trip and was going to catch a train when he fell and expired.

Mr. Windhurst lived in Baltimore about four years ago, and since that time was engaged in business in Philadelphia. He was a member of the Wilson Post, G. A. R., and the Veteran League. Burial was in Baltimore Cemetery.

Death of Col. James Sheafer.

PITTSBURG, Pa., June 22.—Col. James Sheafer died this morning at one o'clock at the Homeopathic Hospital, where he had recently undergone an operation. His death was a shock to his family and friends, for it was thought that he was fully recovering.

Col. Sheafer was a partner in the old firm of Wattles & Sheafer, his partner being Warren W. Wattles. Upon the retirement of the latter, the firm became Sheafer & Lloyd. When it was dissolved on the retirement of Mr. Lloyd, Col. Sheafer also retired from business. The store of the firm was situated in Fifth Ave., and was one of the prominent houses in its day in Pittsburg. Col. Sheafer was known as a judge of precious stones, and even after retiring from active business, he was frequently consulted because of his knowledge. He was well acquainted throughout the Pittsburg district, and especially in the east, New York in particular.

Col. Sheafer was born at Carlisle, Pa., Nov. 8, 1834. He spent his boyhood there, but later went to Baltimore. Some years before the beginning of the Civil War, he came to Pittsburg. When the first call for volunteers was made by President Abraham Lincoln, he became active and raised Company A, 101st Pennsylvania Volunteers. He went to the front with the rank of First Lieutenant. Col. Sheafer served until the close of the war, being mustered out with the rank of colonel.

Shortly after the close of the Civil War, Col. Sheafer married Miss Sophia Louisa Miller. He was for many years a member of the First English Lutheran Church, and treasurer of the congregation, as well as a member of the church council, and a teacher in the Sunday School. Besides his widow, he is survived by two children, a son, Thomas Lane Sheafer, and a daughter, Miss Annie Laura Sheafer, and four grandchildren.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 20, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$894,023.04
Gold bars paid depositors	35,577.87
Total	$929,600.91

Of this the gold bars exchanged for gold coin are reported as follows:

June 15	$665,422.28
" 16	62,307.23
" 17	62,697.86
" 18	51,882.82
" 19	41,348.87
" 20	10,363.98
Total	$894,023.04

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
June 16	24 7-8d.	$.55⅞
" 17	24 7-8d.	.55⅞
" 18	25 1-16d.	.56⅜
" 19	25 1-8d.	.56⅜
" 20	25 1-16d.	.56¼
" 22	25 1-8d.	.56½

Chas. Remillet, Canton, O., has gone out of business.

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Receivers Appointed for Welsh & Bro. Co., Baltimore, Md.

BALTIMORE, Md., June 22.—A receiver has been appointed for Welsh & Bro. Co., one of the oldest and best known firms of local jewelers. This makes the fifth concern whose financial troubles have forced them into court recently, each attributing the cause to the recent financial stringency. The action against the Welsh & Bro. Co. was taken, last Friday, before Judge Gorter in Circuit Court No. 2, the bill of complaint being filed by David C. Townsend and Innes L. Townsend, trading as David C. Townsend & Co., stating that the Welsh Co. owes them $32,000, payment of which has been demanded, but which, the company states, it is unable to make. It also stated the Welsh Co. is unable to realize on its assets in time to meet obligations as they become due. They also contended that it would be essential to the interests of all the creditors that a receiver be appointed to insure the preservation of the assets. The answer of the company admitting the allegations of the bill of complaint and consenting to the receivership, was filed with the following paper:

BALTIMORE, June 19.

I, Frank E. Welsh, president of the Welsh & Bro. Co., Baltimore City, do hereby certify that at a special meeting of the directors of the company, held this date, the following resolution was unanimously adopted:

"Owing to the stringency in the existing financial conditions, this company is unable to realize on its assets in time to meet its obligations as they become due, and whereas certain creditors have indicated their intention to apply for the appointment of a receiver or receivers for this company.

"This company is unable to pay its debts on maturity, and is willing to have a receiver appointed therefor, and to that end the president be, and he is hereby authorized to sign a writing to this effect."

In pursuance of the power and authority invested in me by the foregoing resolution, I hereby certify that the Welsh & Bro. Co., Baltimore City, is unable to pay its debts on maturity, and it is willing to have a receiver appointed therefor.

FRANK E. WELSH, President.
HARRY SCHLARB, Acting Secretary.

The court appointed Frank E. Walsh, Jr., and Albert E. Donaldson, receivers, fixing their bond at $300,000. An order was signed by Judge Gorter, Saturday, authorizing the receivers to continue the business for 30 days, and to employ the necessary help for that purpose. Mr. Donaldson stated to-day that a list of the creditors was not completed, but that the Townsend Co. was possibly the largest creditor. He further stated that the assets of the Welsh Co. would exceed $160,000, and that the liabilities would average about $98,000, which looks bright for the company, but that definite figures could not at this time be given.

The Welsh & Bro. Co. is one of the oldest and highest rated concerns in the city, having succeeded the Canfield Bros., a little over 25 years ago. The Canfield Co. was established about the time of the Civil War, and when the Welsh brothers —Frank E. and Thomas—succeeded to the business, they were located at the corner of Charles and Baltimore Sts. They formed under the head of Welsh Bros. and moved to 3 W. Baltimore St., later moving next door, where they remained until the great fire of February, 1904.

After the fire they secured a temporary location on north Charles St., until they located permanently in the Professional building, at 330 N. Charles St. A company was formed in 1903, taking into partnership some of the younger men in the establishment. Thomas Welsh died in February, 1904, just a week before the great fire. The officers of the company are: Frank E. Welsh, president; Harry Schlarb, vice-president; George W. Richards, secretary; Henry B. Coulson, treasurer.

Referee Decides That Bankruptcy Petition Against Maurice Dreshfield Is Defective.

In the course of the proceedings against Maurice Dreshfield, against whom a petition in bankruptcy was filed some time ago, and who, it was alleged, was connected in transactions with George H. Carpenter by which $182,594 worth of diamonds were obtained from Rudolph A. Breidenbach, a technical question has risen as to the validity of the petition. Special Master Olney, before whom the hearings have been held, has submitted a report in which he said, in part:

I reported that after having taken considerable testimony upon the issues involved from the examination of Rudolph A. Breidenbach, one of the petitioning creditors, it appears that the said Breidenbach alleged that he had transferred certain promissory notes held by him, endorsed by the alleged bankrupt, Maurice C. Dreshfield, under such circumstances as to raise the presumption that in transferring one was for the purpose of making or qualifying one Henry C. Morath, a petitioning creditor, and the other was also transferred to his sister-in-law, Lynn Wagner, under the same conditions, to qualify her as a petitioning creditor, that both the said Morath and Wagner were employes of the said R. A. Breidenbach at the time of the alleged transfer. It appears from the examination of R. A. Breidenbach that these notes after having been transferred by him to Morath and to his sister-in-law, Lynn Wagner, has been retransferred by Morath and Mrs. Wagner back to Breidenbach, and that he is now the owner and holder of the notes.

The point was made by counsel for the alleged bankrupt, M. C. Dreshfield, that the petition must be dismissed as the court was without jurisdiction to entertain the proceedings upon the ground that there was not three creditors to the petition and as there were more than 12 creditors of the alleged bankrupt, the petition must be made by at least three creditors.

In the finding of facts in his report Special Master Olney reports: "Said Henry C. Morath was not a bona fide creditor of the alleged bankrupt at the time of the examination of the alleged acts of bankrupt referred to in the petition herein." He also reports the same thing in regard to Lynn Wagner, the other petitioning creditor, and continues in his finding of facts by stating that "said Breidenbach split up his claim for the purpose of having three petitioning creditors in the bankruptcy proceedings."

In the conclusions on the law in the report Special Master Olney says "that the involuntary petition in bankruptcy was not made by three creditors of the alleged bankrupt but was a petition signed by Breidenbach himself and that there being more than 12 creditors of the alleged bankrupt the involuntary petition in bankruptcy herein must be signed by three creditors and that the petition should be dismissed upon the ground that the court is without jurisdiction to entertain these proceedings."

The argument on the motion to confirm the report came up before Judge Holt Monday and was adjourned for a week.

The report of the Special Master must be passed on by the judge and in case he should uphold the referee the matter will in all probability be appealed at once.

Attorney Oppenheimer, representing the petitioning creditor, said that a settlement had been offered in the Carpenter matter, but that no terms had as yet been reached.

Chester Billings & Son Put Corporate Stock in Hands of Voting Trustees.

It became publicly known through announcements made in Newark, N. J., Saturday, that the stock of Chester Billings & Son, diamond importers and manufacturing jewelers, of 58 Nassau St., who have a store at 353 Fifth Ave., New York, had been placed in the hands of voting trustees for two years. It was said that the concern is in good condition, but that, in common with many diamond firms, it has suffered temporary embarrassment during the financial depression.

Uzal H. McCarter, president of the Fidelity Trust Co., of Newark; Mr. Van Clief, a banker, and Aug. Oppenheimer, head of a diamond importing house of New York City, are the voting trustees representing the creditors. They have full control of the property and expect to be able to realize upon the assets in a short time. Mr. McCarter, whose company represents somewhat less than $100,000 in claims, said that the move was the result of overstocking and failure to make sales, owing to a falling off in demand. He believes the firm is entirely solvent.

Henry B. Billings, of Newark, is the president of Chester Billings & Son. Among the creditors is P. Sanford Ross, father-in-law of Mr. Billings, whose claims are said to be $100,000.

Association Notes.

The Tennessee Optical Society will hold its seventh annual meeting July 7 and 8 in the convention room of Hotel Patten, Chattanooga, Tenn. H. J. Cook, president, and Weakley Ruth, secretary and treasurer, are sending notices of the meeting with an accompanying official programme, telling of many interesting features for which this convention will be noted. The Tennessee Retail Jewelers' Association will meet in a joint convention with the opticians, but the jewelers will meet in the afternoon of July 7 and the forenoon of July 9.

The Pennsylvania Retail Jewelers Association is making great progress at the present time, and this is in great part due to the personal efforts of the officers, not only of President Graul, but also particularly of Secretary Wiley and Vice-President Archibald, who have been sacrificing time and energy in visiting the jewelers throughout the State to interest them in the work of the organization. The members and officers are now distinctly optimistic of the future and are making great efforts in perfecting arrangements for the coming convention which will be held in Philadelphia, Aug. 12 and 13, at the time of the meeting of the American Association of Opticians. All jewelers of this State are invited to participate in the proceedings, and much work of interest, it is expected, will be accomplished.

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AS old as the jewelry trade itself, or older, is the use of scarabs as ornaments, and despite the many revivals in popularity of this form of engraved stone, there is much about the history and symbolic significance of the scarab that the jeweler should know, that has never been placed before the manufacturer or retail jeweler. The present popularity of Egyptian style and ornamentation and of the scarab in particular, will, no doubt, make the article upon "The Ancient Egyptian Scarab and Its Symbolic Significance," which will appear in the next issue of THE CIRCULAR-WEEKLY, interesting, as well as instructive to our readers. The many points about the sacred beetle which the author brings out, while in no way new to the antiquarian, have heretofore been practically out of the reach of the jeweler unless he wished to look for them amidst a mass of data of no use to him in a commercial way. The article will put the jeweler and his clerk in a position to talk intelligently upon the scarab to customers who are interested in gems in this form.

The Lemoine Farce Comes to an End.

THE Lemoine diamond farce has ended in a way that everyone familiar with the subject who had followed the proceedings had expected and predicted. Lemoine is a fugitive in justice, discredited in the eyes of even his strongest friends, and his much talked of diamond formula has been exploded, and to use the words of the Paris despatches to this country, "has proved to be simply a jumble of fantastic and senseless phases" with no meaning or any scientific value.

When Lemoine failed to appear in court, Wednesday, the date at which the time limit given him by the court to produce diamonds, according to his formula, had expired, little surprise was expressed even by the examining magistrate himself, and the "comedy," as it was termed by some papers, was ended by the court ordering that the formula, which had been brought into the court's possession from London, be opened. When the alleged formula was read before the court and the witnesses, among whom was Sir Julius Wernher (on whose charge of obtaining $320,000 under false pretenses, the proceedings against Lemoine were instituted), there came an end to a great swindling farce equalled only by that of the famous Madame Humbert case. The judge, after explaining that he had received a letter from Lemoine, saying that he had failed at his St. Denis factory, but intended to continue his studies elsewhere, ordered the case to be sent before the Correctional Court, by which Lemoine would be given the maximum penalty of 20 years' imprisonment by default.

That the jewelry trade throughout the world hails with satisfaction this final exposure of such a charlatan and trickster as Lemoine goes without saying, though the reasons ascribed for this feeling in the trade by the daily papers are far from correct. It is safe to say that despite the world-wide publicity given in the press to Lemoine and his alleged experiments and the credence given to his claims by the many of the writers of these articles, there was hardly an intelligent jeweler in any part of the world who feared that either Lemoine or those who worked by his alleged formula, would ever be able to menace the market for genuine diamonds in any way. What they did fear, however, was the effect produced upon the public by the silly articles which the lay and pseudo-scientific papers of the world published speculating upon the effect of Lemoine's alleged discovery. The satisfaction among jewelers at the ending of these proceedings lies in the fact that these newspapers have had practically to eat their own words, and the lesson that they have had in the Lemoine case may teach them a little caution as to giving publicity to sensational claims by alleged scientists who think they can turn out, artificially, in the laboratory, in a few hours, what Nature has taken thousands and perhaps millions of years to produce.

The bees that get the honey don't hang around the hive. Advertising presents to the merchant new fields for operation.

Attend the Trade Conventions.

AGAIN the season of conventions in the jewelry and optical trades is upon us and the State associations will continue to meet until the annual convention of the American National Retail Jewelers' Association takes place in Cincinnati, Aug. 4-7, and in the optical trade until the annual convention of the American Association of Opticians, which takes place at Philadelphia, Aug. 11-13. It is to be hoped for the sake of the trade in general that all these conventions will be well attended, for as we have often pointed out, they result in benefit to the craft in ways outside the work of the organization by bringing jewelers together on a fraternal basis and giving them an opportunity of interviewing one another outside of the sphere of business. This intercourse cannot fail to give merchants a personal interest in their competitors and fellow members in the trade and establish relations which will tend to mitigate the bitterness which sometimes arises in competition.

Our advice to every jeweler who has the time and opportunity to do so is to attend these conventions, whether or no he be in sympathy with the association movement. No harm can come from contact with fellow merchants in one's own line, and, what is more, the opportunity to see and talk with the other fellow and hear what he has to say, formally and informally, is bound to result in giving a merchant a better idea of his craft as well as give him hints and suggestions that he never had before. We doubt if any man, no matter how much he knows about his trade, can attend a convention of serious-minded merchants and go away without learning something of interest

JUNE WEDDINGS



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NEW YORK CITY

to him. Again we say to all who can do so, attend the conventions and your State societies and learn what your brother jewelers are doing.

Boston.

M. Fein, 280 Hanover St., is spending the summer at Nantasket Beach, where he is a guest at the Hotel Rockland.

Samuel Hoyt, stock clerk with D. C. Percival & Co. for some time past, has severed his connection with the establishment.

Ralph Patrick, salesman for C. A. Aldrich Co., has been in camp during the past week with his regiment of the State militia.

Hyman Kaufman, a watchmaker at 108 Court St., recently filed a voluntary petition in bankruptcy with liabilities of $1,952. There are no assets.

The Eastern Minerals Co., Boston, Mass., was recently incorporated to deal in jewelry with a capital stock of $25,000. The officers are F. W. Johnson, president, and J. H. Green, secretary, Stoneham.

Charles H. Crump, of the Shreve, Crump & Low Co., will go abroad this Summer, as usual, but may not start until the return of A. W. Armington, who will sail the last of this month for the diamond centers of Europe.

Geo. E. Homer, 45 Winter St., has received an order for 400 sterling silver souvenirs for the Master Plumbers' Association, which meets in this city next month, which will cost $500. Mr. Homer also has the exclusive handling of the K. P. official badge.

George Wagoner, of the Wilcox & Wagoner Co., New York and Attleboro, was married to a fair daughter of Massachusetts this week. His son, who came on with him to attend the ceremony, had the misfortune to be taken seriously ill with appendicitis, and was operated on Friday at the Parker House, in this city.

The store of A. J. Landry was entered one night last week and robbed of between $500 and $600 worth of jewelry. There is no clew to the perpetrators, who gained access to the store, presumably with a key, as the door was found open by the watchman. Mr. Landry's lease expires next month, and he will retire from business, going to Pemaquid, Me., where he has a country place.

The sender of the registered package containing three diamonds valued at $275 which was lost and found at Springfield under unusual circumstances, was a firm of jewelers of this city, and the consignee was I. J. Cattelle, of Harrison Ave., Springfield. Though the diamonds were eventually found after the package had been lost, the gold mountings sent with them, valued at $5 were not recovered. It is believed that a small boy found the package, kept the mountings, and threw away the diamonds.

T. Edwin Shaw, who is the advertising manager of Chas. F. Damm's trade publication known as *Manufacturers' News Designs*, has been the recipient of considerable newspaper publicity and the subject of many favorable comments for his advertising story known as "Winning His Bride," which was published in the Buffalo *Times*.

New York Notes.

I. Michalson, Montreal, Can., was a visitor in town last week.

Wm. Allen Young, London, Ont., was a visitor in this city last week.

Thomas Marshall, Toronto, Can., was in town last week, buying goods.

W. T. Gough, of Carter, Howe & Co., sails to-day on the *Mauritania* for Europe.

A. H. Pond, of A. H. Pond & Co., Syracuse, N. Y., called on the trade in this city last week.

Chas. Balliard, of the Metropolitan Museum of Art, will sail for Europe on *La Provence.*

Henry Jacobson, of Jacobson Bros., sailed Tuesday of last week for Europe on the French liner *La Savoie.*

Chas. H. Eulhardt, for a number of years with the Dreyfus Mfg. Co., has opened an office at 2 Maiden Lane. He will do a jobbing business in jewelry.

Judge Holt has appointed Edward F. Brown receiver in bankruptcy for George Alexander, manufacturer of combs, metal novelties, etc., 429 Broome St. The liabilities are $10,000.

Among those who went to the annual outing of the New England Jewelers and Silversmiths' Association last Friday from this city were Frank Somes, George Frey and James McDonald.

The Anton J. Anderson Co. has been incorporated under the laws of New York State, with a capital of $20,000. The directors are Anton J. Anderson, Alban J. Lindblad and William Ohlson.

The Weinman Buckle Co., New York, has been incorporated, with a capital of $10,000, to manufacture buckles. The incorporators are: I. Weinman, Hyman B. Lefkowitz and Leonard Day, all of New York.

George Yingling, buyer for the Swigart Optical & Watch Co., Toledo, O., was in this city last week. He received many congratulations from his friends on his recent escape from the fire in the Hotel New Evaline at Fort Wayne, Ind.

The Sanford & Bennett Co., New York, has been incorporated under the laws of this State to manufacture pens, with a capital of $25,000. The directors are: Wm. W. Sanford, Newark; Frederick D. Bennett, Freehold, and E. D. York, Flushing, L. I.

Edgar P. Albright, buyer for the jewelry department of the Scruggs-Vandervoort-Barney Dry Goods Co., St. Louis, is a visitor in town this week, stopping at the Imperial. He sails from Boston Saturday on the *Canopic* for a trip to Italy, Germany and France

Among the graduates of the New York Law School who received degrees at the commencement exercises held at Carnegie Music Hall, New York, on the evening of June 18, was A. H. Rubenstein, son of I. M. Rubenstein, of Rubenstein Bros., 14 Maiden Lane. Young Mr. Rubenstein is a graduate of the Plainfield High School in the class of 1905.

A peculiar error, for which THE CIRCULAR-WEEKLY is in no way responsible, crept into the announcement of the engagement of Miss Florence E. Elbe, daughter of Isidor Elbe, who is to be married next Fall to Emanuel A. Gardner, with the E. A. Bliss Co. In the announcement Mr. Gardner's name was given as Levy, the error being made in transcription. Mr. Gardner has been the recipient of many congratulations from his friends in the trade on his engagement, though he and his fiancé were subjected to considerable annoyance through the mistake in the name in the note originally published.

Everard Stocker, a second-cabin steward on the steamer *Zeeland,* was arraigned, Thursday, before United States Commissioner Shields, charged with smuggling as the result of an investigation by special agents of the Treasury Department. The *Zeeland* arrived here Tuesday morning of last week and the steward has been watched since then; for the past two or three days the detectives claim that they saw that he was offering diamonds for sale and that the diamonds were found on him. He had in his possession 37 uncut stones of different sizes. The diamonds were seized. Examination was waived and he was held in $2,500 bail for the action of the United States Grand Jury.

In one of the large show windows of Lambert Bros., 58 Third Ave., have been several beautiful prizes which were competed for by the North American Skat League, Monday evening at the Grand Central Palace, in this city. Among these trophies are a silver service, valued at $250, from *Das Morgen Journal;* chests of silver from skat clubs in Brooklyn, Detroit, Altoona, Pa., and from the Arion and Staten Island Skat clubs, New York; crystal punch bowl and glasses from the Milwaukee Skat Club, and a loving cup from the Freundschaft Skat Club, New York. The League is holding its 11th annual congress, which began Sunday.

A cobblestone was recently hurled through the plate glass show window of Kiefer Puleski's jewelry store, at 25 Cook St., Brooklyn, and a gold-filled watch, worth $50, was carried away. When the proprietor reached the street the thief was gone. Policeman Michel, of the Stagg St. Station, was informed that Joseph Sackoliski and Henry Hirshoefer, two 16-year-old boys, knew something about the robbery. The boys were arrested on a charge of grand larceny and locked up. When they were arraigned before Magistrate O'Reilly, in the Manhattan Ave. Police Court, the boys said that they did not know anything about the theft. The boys were paroled in the custody of Lawyer Roesch.

During the coming Summer season merchants' rates to New York will be effective from points in the State of Vermont reached by the Rutland Railroad and the Delaware & Hudson Railroad, and in the State of Massachusetts from towns and cities on the line of the Boston & Albany Railroad west of, but not including, Springfield, and the North Adams Division. These rates, which will be in effect on Aug. 15-19, inclusive, and Aug. 29 to Sept. 2, inclusive, with a 15-day return limit, have been arranged by the Merchants' Association of New York. The special fare will be the same as that applying from other sections of the country, namely, a fare and one-half for the round trip, effective under the certificate plan. The association will, as heretofore, issue a circular giving full information as to the concession, this circular to be forwarded to the retail merchants in the territory affected. Copies of it will also be supplied to resident members on request.

"Abe" Rothschild, who was arrested last March in this city by detectives and post office inspectors charged with conducting a scheme under the name of the *Successful Business Man,* a fictitious journal, and who is believed to be the swindler of that name who served a term for cheating several jewelers, was convicted last week in the United States Circuit Court and sent to the Tombs to await sentence. Rothschild was identified in court by Post Office Inspector Mayer as "Abe" Rothschild, a notorious swindler. When called for sentence, Monday, Rothschild and his associate escaped a prison term, but each was fined $500. Some years ago the convicted man operated in the South Atlantic States and at that time THE CIRCULAR-WEEKLY was directly instrumental in causing the notorious crook's capture in 1895.

The 22-story Silversmiths building, 15, 17, 19 Maiden Lane, which was completed about May 1, has settled slightly, causing cracks to appear in the buildings adjoining. The front of the Hayes building on the east is being torn out so that the crack in the wall facing the street may be done away with. The other building on the west shows less signs of disturbance. At the offices of Clinton & Russell, the architects of the new building, it was said that the settling was only what might be expected from any new building and that no danger of any nature would result from it. They said that the building had in all probability not settled more than two and one-half inches, and had settled on a level. In conformance with the law, the clients of Clinton & Russell will bear the expense of repairing the damage incurred.

A hearing in the suit brought by Joseph Irons against the S. L. & G. H. Rogers Co. for $15,000 for alleged breach of contract was held before Refere Beatty, of Beatty & Burlingham, 43 Cedar St., last Thursday. The suit was first brought in the Supreme Court of New York and the Rogers concern made a motion in the United States Circuit Court to set aside the summons on its local representative on the ground that this did not bring it in the jurisdiction of the New York courts. In the opinion handed down by Judge Lacombe the motion to set aside the summons was denied, but he stated that if the defendant believed that it could show the agent to be a mere solicitor who had no power to contract and if the defendant were willing to pay the expense of a hearing before a master to establish that fact, an order of reference would be made. This order, which permitted a hearing before a referee, was asked for and a hearing came up before Referee Beatty. The point of contention raised between the two litigants is as to whether the representative of the Rogers concern is simply a solicitor who has no power to make a contract, or whether he has the power to make an absolute sale by which the factory would be bound. At the hearing before Referee Beatty very little new evidence was offered

(*New York Notes continued on page 63.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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WM. H. PORTER, President Chemical National Bank
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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(Continued from page 61.)

on either side and the attorneys were directed to submit the briefs in 10 days, at which time the matter will be settled.

Ludwig Nissen, of Ludwig Nissen & Co., will sail June 30 on the *Hamburg* on his annual European trip to the diamond markets.

Leo Cahn, general representative of F. De Simone & Son, 76 Nassau St., will start out on his western trip the latter part of this week.

I. Ira Foster, connected with the firm of Milton L. Ernst, 12 Dutch St., left Southampton for his return voyage to this city on the *Amerika* last Friday.

Directors of the Gorham Mfg. Co. have declared the regular quarterly dividend of 1½ per cent. on the preferred stock payable July 1 to stockholders of record June 30.

F. De Simone & Son, manufacturers and importers of coral, 76 Nassau St., New York, will open a factory in New York, about July 15, for the manufacture and repairing of coral jewelry of all kinds.

Friends in the trade will be pleased to learn that William Bardel, who was at one time in business in the Maiden Lane district, has been promoted from American Consul at Bamberg to the consulate at Rheims, France.

Jacob Rothschild, 51 Maiden Lane, was married Sunday to Miss Eva Ringlein. The marriage ceremony took place at the home of the groom's mother, who was sick and thus unable to attend the wedding unless at her home.

Declaring that he was worth $100,000 only a few years ago, and that he was at one time in the jewelry business in Maiden Lane, a man, who gave the name of Richard Heller, was taken before Magistrate O'Reilly in the Manhattan Court, on June 19, on a charge of vagrancy.

E. W. Loomis, formerly with Herbert K. Smith, Richmond Hill, Jamaica, and Far Rockaway, N. Y., has gone to Halifax, Nova Scotia, on a vacation. Mr. and Mrs. Loomis will remain until Sept. 1 before returning to their home. Mr. Loomis will open a first-class jewelry store in Jamaica, N. Y., on his return.

William Henkel, Jr., receiver in bankruptcy of Maurice Brower, wholesale dealer in pearls and precious stones, at 12 John St., said Monday that he had obtained an order from Judge Holt directing the creditors' committee, who have about $80,000 worth of goods in their possession, to turn over the goods to the receiver.

While leaning out of her front window last night, on the fifth floor of 533 W. 45th St., Mrs. Tessie Voiland, said to be the wife of a jeweler, was shot and instantly killed. A man in the street had shot in the air, the bullet entering her heart. Albert Farrell and James Farrell were arrested on suspicion of having done the shooting.

Ludwig Nissen, of Ludwig Nissen & Co., is one of the directors of the reorganized Brooklyn bank, which opened again for business this week with money enough to pay all depositors. Mr. Nissen was a member of the old board of directors which, with the officers, resigned before the bank's reorganization. All of the resignations were accepted with the exception of that of Mr. Nissen, who was asked to continue in the new regime.

Harry M. Reiner, 1553 Third Ave., went around to his shop Sunday to see if everything was as he left it at 9 o'clock Saturday night. He found that yeggmen had drilled a solid piece out of the side of his safe and taken away between $4,000 and $5,000 worth of diamonds and jewelry. A partition runs across the store, dividing the shop proper from the optical fitting and examining department. Reiner's safe had stood against this partition in plain sight from the outside of the store when he closed up on Saturday. He found that the robbers had gained access to the rear room by sawing out two iron bars in a small window and had then moved the safe around back of the partition. A section six inches by four inches had been carefully drilled out of the back of the safe, leaving a hole large enough to permit of the insertion of a hand. The yeggmen's plunder had consisted of several loose diamonds wrapped up in tissue paper envelopes, set diamonds, watches, pins and various knickknacks of jewelry. There was $250 in cash in the safe, but that was in another compartment and not accessible.

Newark.

J. F. Crane, of Mandeville, Carrow & Crane, 332 Mulberry St., sailed for Europe last Thursday on *La Savoie*.

The F. Brunner Co., Rutherford, has been incorporated with a capital of $100,000 to deal in gold, silverware, jewelry, optical goods, etc. The incorporators are: Frederick Brunner, Robert A. Brunner and Ferdinand Brunner.

After an illness of six months, Harry J. Kerntopp died at his home, 299 Littleton Ave., recently. He had been employed in the jewelry business for about nine years, and at the time he was taken ill held a position with Allsopp Bros.

The suit of Harry D. Austrian against Julius Laubheim, which began before Judge Vail and a jury, in Jersey City, June 15, went to the jury room and has resulted in a verdict for the plaintiff. The suit follows a criminal action, as Laubheim is under indictment and was brought to Jersey City from New York after a stubborn opposition. It is a check case. At its conclusion, Austrian, who had been swapping checks with Laubheim, was out $6,200. Laubheim was a wholesale jeweler on Maiden Lane, New York, and failed about the time that the checks came back to Austrian.

Vice-Chancellor Howell on June 16 signed an order directing the firm of Wakefield & Seiler, manufacturing jewelers, 109 Oliver St., to show cause why a receiver should not be appointed. The application for the rule was made by Frederick H. Tetgen, counsel for George B. Adams, who has claims amounting to about $600 against the firm. In the bill it is said that the firm is insolvent. Various claims against the firm are mentioned, one of which, amounting to $70.50, has been reduced to a judgment. The company was incorporated on Oct. 30, 1905, with a capital of $10,000, and began business with $4,000 paid in. Ralph Wakefield and Herman Seiler are the principal incorporators.

Canada Notes.

J. G. Taylor, St. John's, Newfoundland, has assigned.

The firm of L. N. Pare & Co., Montreal, has dissolved.

Thos. Paul, Yorkton, Saskatchewan, has sold out to A. W. Prior.

H. Winberg has opened a jewelry store at 322 Yonge St., Toronto, Ont.

Arthur Burch, Weyburn, Saskatchewan, has been succeeded by R. J. Armit.

A. M. Thomas, Ottawa, Ont., has given a chattel mortgage to M. A. McAdam.

L. B. Stokes, Estevau, Saskatchewan, has been succeeded by C. G. McLean & Co.

The stock of E. L. Norton, Rock Island, was advertised for sale by the bailiff June 16.

F. Pyman, Enderby, B. C., is in financial difficulties and asking an extension of time.

T. L. Coughlan, of St. John, N. B., has given a bill of sale on his goods for $1,822.

The assets of A. Marks, Montreal, Que., who recently made an assignment, have been sold.

Robt. D. Baker, Milton, Ont., has given a chattel mortgage to Taylor & Mulvaney for $71.

A meeting of the creditors of the Crystal Glass Co., New Westminster, B. C., was held June 23.

F. W. Dudley, Winnipeg, Man., has compromised with his creditors at 75 cents on the dollar.

F. A. Kent, of Ambrose Kent & Sons, Ltd., Toronto, Ont., has gone on a month's vacation to the Georgian Bay.

A. E. Cuff, of the diamond department, and C. McDiarmid, mail-order department, of Ryrie Bros., Ltd., Toronto, Ont., have gone to New York on a purchasing trip.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: J. S. Beck, Brampton, Ont.; G. D. McLaren, London, Ont., and E. Lamarche, St. Hyacinthe, Que.

A. J. Allen, of A. J. Allen & Co., Montreal Que., recently had as guest at his summer residence at Longueuil, P. Q., Col. C. H. McPharlan and Capt. G. H. McPharlan, who went to South Africa during the Boer War. The colonel and the captain are presently on their way to Australia by the way of Vancouver and Honolulu.

The business of the late Wilson Oplinger, Weissport, Pa., will be discontinued.

Burglars recently broke into the retail jewelry store of C. B. Engel, 217 Lackawanna Ave., Scranton, Pa., and escaped with jewelry valued at about $500. It is believed that the thieves gained entrance to the store by means of skeleton keys.

The report comes from La Crosse, Wis., that the receding waters of the Mississippi River, after the flood stage had passed, had left many shells on the banks, and that $5,000 worth of pearls have already been found in them around Prairie du Chien, and also valuable finds are reported from Genoa, Lansing, Victor and other river points.

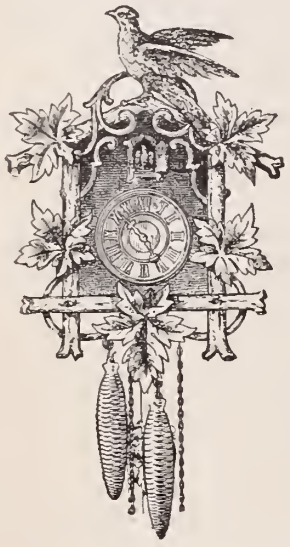
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19 inches high. List **$9.50.** Front made of three layers of wood, hand carved.

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EVERY CLOCK IS STRICTLY GUARANTEED

NEW CATALOGUE OUT IN JULY.

Prices Subject to Trade Discount of 50%, and 6% 10 days

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"NEW YORK"
Thoroughly guaranteed Alarm Clock. List each **$1.10.** In case lots special price.

A GOLD FILLED LINE

The **MARY STUART** Adjustable Bracelets.

The **ELSIE** Half Round Hinge Bracelets.

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The A.C.Co. Gold Filled Popular Price Fobs.

The **ANTIQUE** Neck Chains,

and hundreds of other good sellers, are our latest productions in Gold Filled Goods—A look will convince you.

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Manufacturers for Live Jobbers only

Philadelphia.

Andrew S. Smith, with L. P. White, will spend the Summer with his family at Wildwood, N. J.

S. H. Goldberg, Woodbine, N. J., has opened a retail store for the Summer trade at Holly Beach, N. J.

D. Ross, 1602 Market St., who has been confined to his home a week seriously ill is reported to be out of danger.

S. Huberman, late with Aisenstein & Gordon, 4th and South Sts., has started in business for himself as watchmaker for the trade at 731 Sansom St.

T. D. Bentley, retailer, 1107 W. Girard Ave., has planned to spend the Summer at his usual retreat "far from the madding crowd" at a Chesapeake Bay resort.

James M. Orr, watchmaker, 18 S. 10th St., moved, last week, into a pretty new home which he purchased in Tioga, on Sydenham St. above Erie Ave.

David Atlas, of the firm of Atlas & Fisher, this city, sailed June 17 on the *Adriatic* on a business trip to Antwerp. He will also visit Amsterdam and Paris.

Aug. C. Frank, medailleur and die sinker, 732 Sansom St., is making improvements and alterations to the building which he recently purchased, a portion of which he sublets.

Green Bros., watchmakers for the trade, 719 Sansom St., who succeeded Boris Oster, whom they bought out, have taken larger quarters better adapted for their business, in the same building.

William Todd, a retired watchmaker, now managing a small farm at Riverton, N. J., was in this city last week renewing old acquaintances with the trade. He is looking the picture of good health.

The Jewelers' Baseball Club, made up of Sansom St. jewelers and workers, met and defeated the Woodland Athletic Club nine at 65th St. and Chester Ave., last week, by a score of 10 to 5.

Andrew S. Smith, with L. P. White, returned, last week, from a canvass of the Washington, Baltimore and eastern shore district. Mr. Smith reports business in the National Capital as excellent.

William H. Doebele, manufacturing jeweler and diamond dealer, 722 Sansom St., has leased quarters in the new building of L. J. Meyers, silver plater, 809 Sansom St., and proposes to move to his new quarters about Sept. 1.

Among the visitors to this city's trade during the week were the following: C. F. Rudolph, Wilmington, Del.; J. B. Ray, Conshohocken, Pa.; A. M. Kendall, Millville, N. J.; T. C. Kremer, Phoenixville, Pa.; F. X. Lieberman, Foxe Chase, Pa.; L. S. Caldwell, Wildwood, N. J.; B. Foster, Bristol, Pa.

Seigmund Lubin, manufacturing optician, 8th and Chestnut Sts., was in Atlantic City, last week, to attend the festivities attending the wedding of his daughter, Miss Emily Dixie Lubin, to Ira Morrell Lowry. The marriage was performed by the Mayor of Atlantic City at the Chelsea Hotel.

Lynn Thomas, a prominent Wilmington jeweler, while driving his automobile, last week, in the face of a driving rainstorm, was so blinded by the rain that he failed to see a mortar box in his path and crashing into it wrecked the automobile, but fortunately escaped personal injuries.

I. B. Braveman, individually and trading as the Keystone Jewelry Store, of Reading, was discharged as a voluntary bankrupt in the United States District Court in this city, last week. Most of Mr. Braveman's creditors had been wholesalers of this city, but the amount of his indebtedness was not great.

S. Kind, of S. Kind & Sons, 1110 Chestnut St., sailed for Europe last week on the North German Lloyd liner *Bremen*, by way of Plymouth and Cherbourg, and will be gone the entire Summer, during which time he will make purchases in the old world centers of art objects and diamonds for the Fall business here.

Col. J. Warner Hutchins, president of the Philadelphia Jewelers' Club, was the guest last week of Commodore J. Clifford Wilson, of the Cape May Yacht Club, on the latter's yacht *Clisade* in a cruise along the lower Delaware Bay. Col. Hutchins reports the catch of three drum fish. The largest weighed 65 pounds and the smallest 40 pounds.

Carl A. Doubet, a prominent Washington, D. C., jeweler, was in this city last week attending the obsequies of his father-in-law, James O'Rourke, Germantown. Mr. Doubet was on his honeymoon when he and his bride were recalled from a Niagara Falls trip on account of the fatal illness of Mr. O'Rourke. The trade of this city to whom Mr. Doubet is well and favorably known has extended him their sympathy on account of the sad termination of his wedding trip.

A pearl necklace valued at $5,000, which had been lost by Mrs. Henry Howard Ellison, Jr., of 2020 Locust St., was returned to her last week after she had given up all hope of recovering it. It was found in the street by a little girl, who played with it as a bauble until its value was ascertained by her parents and a search instituted for its owner. Jewelers say that the pearls which make up the necklace are so admirably matched that it would be difficult to replace the necklace had the owner so desired, even at its original cost.

Miss Ethel Chodowski, who was graduated from the University of Pennsylvania, June 17, with the degree of Bachelor of Science in Biology, is the youngest sister of Hugo Chodowski, wholesale jeweler of 3 N. 4th St. Miss Chodowski received senior honors, a class prize for the most meritorious work in the German language and literature over the regular course; the Henry Reed prize, founded by the Associated Alumni for the best English essay on "The Poems of Thomas Bailey Aldrich"; the George Schleicher prize for the best student in German literature and the German language, and honorable mention in the contest for the Alliance Francaise prize for meritorious work in French. She is also the author of "The Diary of a Birthday Doll," published during her college course, under her pen name of Ethel C. Dow.

All the prominent West Philadelphia retail jewelers have entered into an agreement to close Wednesdays at 1 P. M., from June 1 to Oct. 1. The movement was actively supported by William Gibbons, 40th and Market Sts.; L. A. Spoerhase and Lyons & Wilkinson, of 4082 Lancaster Ave. All the other retailers eagerly agreed to the proposition. This is the first time that the retailers of any section of Philadelphia have agreed upon closing a half day during the Summer months. The agreements among sectional retailers have so far been only to close on a certain evening throughout the Summer at 6 o'clock. Even in this Kensington and Richmond retailers have been unable to agree. The example set by the West Philadelphia retailers, it is believed, will be followed by retailers in other sections, and will be effective in promoting agreements for early closing during the dull Summer months.

Frank L. Davis, a leading jeweler of the 52d St. section of West Philadelphia, and who has a store on Market St., near 52d St., has been active in promoting "A Get Acquainted Week" beginning July 1, and embracing all of Market St., between 50th and 53d Sts. Mr. Davis is president of the 52d and Market Sts. Business Association, and much of the credit for the boom for his section as the "Commercial Hub of West Philadelphia" is due to his indefatigable efforts. The July carnival is to be opened by the Mayor of the city, and the festivities include parades, a balloon ascension, porch parties and the like. Mr. Davis says: "Get Busy! This is our motto. Do something and the people will buy from you rather than go into the department stores." Other jewelers in the city are watching with interest the success of Mr. Davis' project.

New York and Philadelphia members of the Jewelers' Club, of this city, played yesterday afternoon their annual baseball game at the grounds of the Philadelphia National League Club, Broad and Huntingdon Sts., before such an assemblage of jewelers from all parts of the east as has seldom been gathered to witness an outdoor sport of the kind before. Nearly a thousand "rooters" lustily cheered for the success of either team and were largely influenced in their enthusiasm by the location of the houses they represented, whether they were of this city or of New York. In the grand stand were many of the wives of the jewelers, and they rooted, too, with all their might as favorites in the club and of the trade came to bat or fielded in such a way as to deserve applause. Color and interest in the game was contributed by the unexpectedly large attendance of the fair sex. The game was still on when THE CIRCULAR-WEEKLY went to press.

New and unique novelties furnish an excellent opportunity to stimulate interest and increase sales during any dull season when regular staple goods are moving slowly. As evidence of this, an enterprising jeweler of Elizabeth, N. J., reports the sale within the two weeks of somewhat over a dozen of practical and convenient new style of Waterman's Ideal check books, in combination with the index loose leaf memorandum books recently brought out by this concern, as a novelty of a useful character. These books are neatly bound in a fine quality of watergrained leather, each book being indexed with leather tabs and fitted with a small check book pen adapted for that purpose.

Members of the Optical Society of the State of New York Hold Important Annual Convention Followed by a Banquet.

The Optical Society of the State of New York held its 13th annual convention at the Hotel Savoy, New York, Monday. The convention was attended by over 100 enthusiastic opticians from different sections of the State, and the result of the meeting was a success in every respect, as was the banquet, which took place that evening. Edward E. Arrington, of Rochester, N. Y., who framed the new optometry law enacted by the last Legislature, and who is the president of the society, arrived in this city in good season, and the delegates were on hand at the opening of the convention.

The meeting was held in the spacious parlor on the first floor, and during the morning the opticians registered. At 10 o'clock the first session began. The meeting was called to order by the president, who spoke a few words of welcome and then called for the minutes of the last meeting, which were read by P. A. Dilworth, secretary of the society. This was followed by a financial report read by J. P. Simcox, the treasurer, and then came the report of the Executive Committee, of which H. M. Bestor is chairman. The reports of the Legislative Committee and of the Legislative Finance Committee were followed by the annual address of President Arrington, who welcomed the opticians to the convention and spoke at some length on the success of the society in getting through the State Legislature the optometry bill which legalizes the profession of optometry.

President Arrington spoke with force and eloquence. He said in part: "Every one who goes to an optician to have his eyes examined after Jan. 1, 1909, will be able to tell by the optician's certificate whether the latter is competent to examine his eyes and rectify his defective vision with glasses."

President Arrington is highly esteemed by the members of the society, and much praise is due to his untiring efforts as a result of which the bill was passed.

Following the address of President Arrington special committees were appointed for the day and other necessary business transacted.

The second session of the convention opened at 2 o'clock in the afternoon, the first speaker being Charles F. Prentice, of New York City, who spoke on the "Education of Future Optometrists."

A. J. Cross, president of the New York School of Optometry, during his remarks to the society said that they were not infringing on the practice of oculists and medical specialists, but are merely protecting hundreds of people—often poor and ignorant—who purchase glasses in any shop where they see the sign, "Eyes Examined Free." The new optometry law enables people to make sure that their eyes will not be permanently distorted through wearing incorrect glasses.

The following resolutions were adopted by the Optical Society of the State of New York, at the convention:

PREAMBLE.

Whereas, The Optometry Law is the direct result of the efforts and ambition of this society to elevate the standard of qualification and proficiency among non-medical practitioners of optometry in the State of New York; and

Whereas, The Optometry Law, through provisions of its paragraphs, 209-a and 209-1, specifically applies only to the regulation of non-medical practitioners who practice optometry without the use of drugs; and

Whereas, The Optometry Law was framed with sufficient though unwarranted laxity to exclude physicians from its regulations, and merely in deference to their exaggerated opinion that, "as the eye is a part of the human anatomy, physicians have the right to practice upon the eye by any agents, instruments, or even lenses, whether or not physicians have any optical knowledge or experience whatsoever;" and

Whereas, Certain physicians vigorously opposed enactment of the Optometry Law, even though it does not in the least infringe upon their legitimate prerogatives in the true province of medicine; and

Whereas, Even medical eye specialists are not collegiately qualified in optics, nor even required to qualify in optometry before the Regents of the State; and

Whereas, In Par. 209-b, line 15, of said Optometry Law, it is stated that examiners "shall also possess a sufficient knowledge of practical optics," in the mechanical technique of which physicians are, however, likewise known to be inexperienced; therefore be it

Resolved, That this society place upon record its most respectful, though emphatic protest with



MEMBERS AND GUESTS AT THE BANQUET OF THE OPTICAL SOCIETY OF THE STATE OF NEW YORK.

the Honorable Board of Regents, against its seriously entertaining any proposal that it may receive, or that it may have already received from physicians to procure appointment upon the Board of Examiners in Optometry; further, be it

Resolved, That this society, in its most earnest and sincere efforts to aid the Honorable Board of Regents in its choice of examiners to the Optometry Board, respectfully recommends: W. W. Bissell, Rochester, N. Y.; Charles F. Prentice, New York City; H. C. Watts, Syracuse, N. Y.; R. F. Williams, Buffalo, N. Y.; F. E. Robbins, Elmira, N. Y. Alternates—P. A. Dilworth, H. F. Pitts, J. P. Simcox, C. F. Mason, G. R. Bausch, as eligible non-medical candidates of recognized technical ability and high moral character, who also enjoy the universal confidence and esteem of optometrists throughout the State; and also be it

Resolved, That a copy of these resolutions, duly executed and signed by the president and secretary of this society, over its official seal, be immediately filed with the Honorable Board of Regents of the State of New York.

Signed in convention, this 22d day of June, in the year of our Lord, 1908.

EDWARD E. ARRINGTON, President.
(Seal.) P. A. DILWORTH, Secretary.

These resolutions were accompanied by the following letter:

To the Honorable Board of Regents, State of New York:

Gentlemen—As your Honorable Board is about to comply with the provisions of the Optometry Law, by appointing those who shall constitute the Board of Examiners, and which will, therefore, have a direct influence upon the efforts and interests of the Optical Society of the State of New York, I am instructed to officially inform you that this society cheerfully tenders its services to aid your honorable board in every possible manner to facilitate execution of the intent of the law.

As, however, insufficient time elapses between the meeting of your honorable board and the convention of this society, in which to place its opinions before you, through personal attendance by an accredited committee, the society has been obliged to-day to express its opinions through conventional resolutions, copy of which your honorable board is respectfully requested to accept herewith.

The Optical Society of the State of New York has at all times during the past 12 years been ready to arbitrate with its opponents among medical men, who have failed, however, even to respectfully consider its proposals at any time.

As a consequence, the society was reluctantly forced, during the controversy in Albany, to publicly expose the astounding fact that, even oculists among medical men are not collegiately qualified in optics, therefore not being required to qualify in optometry before the Regents, and wherefore it should also be conclusive that physicians should not be admitted to membership upon the Board of Examiners in Optometry; at least not until medical eye-specialists shall also have been forced to qualify under the Optometry Law, which your honorable board may at some future time even recommend, and which, if accomplished, would meet with the unqualified approval of this society.

In the meantime I most sincerely add my personal appeal to have your honorable board construe the Optometry Law as intended by this society so as to educationally elevate non-medical practitioners of optometry, and to distinctly separate the practice of optometry from that of medicine.

In this expectation I have the honor, gentlemen, to subscribe myself, Very respectfully,

The following amendment to the by-laws of the society, presented by B. B. Clark, was adopted:

Be it Resolved, That any member of this society who shall be chosen by the Honorable Board of Regents to serve upon the Examining Board and who shall in consequence expose to public view or knowledge any verbal or implied notice of such appointment in any form whatsoever, shall without previous notification from this society, have immediately waived his right and credentials to membership in this society, and it shall be the duty of the Executive Board to at once make public announcement of the discredited status of the offending member in the daily press at the place where said member may be engaged in the practice of optometry.

Resolutions were also passed to extend from the society a vote of gratitude and thanks to Governor Hughes and to the members of the State Assembly.

The following officers were re-elected for the ensuing year: Edw. E. Arrington, president; A. M. Kenney, vice-president; P. A. Dilworth, secretary; J. P. Simcox, treasurer.

THE BANQUET.

The banquet began at a little after 8 P. M. and was a most enjoyable function. At the front of the room at a long table was President Arrington, and at either side were A. Jay Cross and C. F. Prentice, together with other officers of the society with ladies and guests.

The tables were tastefully decorated with flowers. When all had found places the diners stood and sang the "Star Spangled Banner," and then the feast began after a photograph was taken. The menu was as follows:

Little Neck Clams.
Chicken Gumbo, a la Creole.
Olives. Radishes. Celery.
Turbent of Sole, Joinville.
Cucumbers.
Spring Lamb en Casserolle, Bourgeoise.
String Beans Panachee. Potatoes Rissollee.
Stuffed Tomatoes.
Sweetbreads Braise, a la Toulouse.
New Asparagus Tips, Chantilly.
Sorbet Chartreuse.
Broiled Spring Chicken on Toast.
Mixed Salad.
Plombiere Glace au Fruit.
Fruits. Assorted Fancy Cakes. Cafe.

The feast was interspersed with songs. Miss Irma Jacobson favored the assemblage with two solos which were received with much pleasure. The diners sang several songs in concert, among which was "Arrington, That's Him!" which proved very popular.

With the arrival of coffee and cigars came the speeches. A. Jay Cross was the toastmaster of the evening and called on a number of speakers, who entertained the assemblage with anecdotes and stories interspersed with remarks relative to the society and its work. President Arrington spoke at some length, and when presented by A. J. Cross with an envelope containing an expression of the esteem in which he is held by the society, he replied in well-chosen words and said he was going to give the envelope to his wife, his sweetheart.

Among the other speakers were Chas. F. Prentice, H. C. Watts, W. W. Bissell, B. B. Clark, E. LeRoy Ryer, Mark Goldberg, A. M. Kenney, P. A. Dilworth, Capt. A. Costello, A. M. Frankel and others.

Manufacturers in general and inventors in particular will be interested in a new publication known as *Patent Progress*, published by the Manhattan Technical Publishing Co., 19 Park Row, New York, the first number of which appeared under the date of May 30. The publication, which is a weekly devoted entirely to patents, trade-marks and similar subjects, gives an illustration and description of all the principal patents issued by the Government, grouped according to general heads, such as agriculture, electricity, etc., and in addition gives pithy patent news of a general character. The paper is designed essentially for the busy man interested in but a few lines of manufacture, and affords him an opportunity of getting in touch with the inventions in these lines without going through the 500 or more patents issued each week.

News Gleanings.

A. M. Meyer & Bro. have moved from 915 E. Main St. to 317 E. Broad St., Richmond, Va.

Arthur Cohen, Oklahoma City, Okla., has moved his business to larger quarters at 14½ N. Robinson St., opposite the Chamber of Commerce, where he has nearly four times the former amount of space and greatly increased facilities for his growing business.

Harold N. Collins, who, for the past three and a half years, has been with C. D. Gardner, Manistee, Mich., has purchased the jewelry business of W. H. Seibert, Petoskey, Mich., which he will conduct in the future, carrying out the policy of his predecessor.

The South Bend Watch Co. recently entertained and showed through its modern factory at South Bend His Excellency, Wu Ting Fang, Minister Plenipotentiary from China. Consulting Superintendent C. T. Higginbotham conducted him through the factory and he showed much interest in all details pertaining to watch manufacture. Among other concerns visited while in South Bend was the Studebaker Bros. Mfg. Co.

Helen French, 22 years old, employed as a bookkeeper by T. R. J. Ayres & Sons, Keokuk, Ia., committed suicide June 7 at her home, 521 Morgan St., Keokuk, Ia., by shooting herself three times, twice in the side and once in the brain. The young woman, who was highly regarded in Keokuk, was believed to have had no reason for the act, which it is thought was committed during a moment of mental aberration, as she had acted queerly for sometime. A letter which she wrote before she shot herself clearly indicated that she was insane at the time.

The home of Alfred C. Terry, a watchmaker for August Jacobs, Quincy, Ill., was entered, June 6, by a clever burglar, who got away with a diamond and sapphire ring valued at $175, a pearl and sapphire ring worth $30, a pair of diamond cuff buttons worth $25 and a $5 bill. The robbery occurred in the daylight, and the burglar, who was met at the door as he was leaving by a friend of Mrs. Terry, tipped his hat to the latter and went on his way. It was only after the friend had remarked to Mrs. Terry about the man she had seen leaving the house that the burglary was discovered.

The police of Newburyport, Mass., are sending out the description of a man named Harry Brooks, a Russian Jew, who is under indictment in that city on a charge of receiving stolen goods. Brooks, who is about 32 years old, is said to look much older. He is about 5 feet 10 inches high, weighs between 190 and 200 pounds, has very dark hair, dark complexion, and has a slight, stubby mustache, though sometimes his face is clean shaven. He has a protruding stomach, is portly and pompous, and in walking he puts his right foot forward and drags his left foot up. He takes half steps, but is not lame. By occupation he is a pawnbroker, but has been conducting a restaurant, and may also now be in the moving picture business. He escaped from Newburyport after being released on bail.

Attleboro.

The Finberg Mfg. Co. is installing a large fireproof vault.

Willard A. Engley is enjoying an outing at Harwichport.

The Robinson building will probably be closed the first week in August.

J. E. Dunn has returned from a western trip in the interests of Austin & Stone.

S. O. Bigney & Co. will close for the annual Summer vacation from Aug. 1 to Aug. 10.

Roy McPherson left, Monday, on his initial trip through the west for the Standard Button Co.

Sidney O. Bigney was a member of the committee that notified Secretary Taft of his nomination for President.

Frank A. Chace, Jr., Chicago representative of the C. M. Robbins Co., and his wife are making a short visit to Attleboro.

The D. E. Makepeace Co. building will close July 1 until July 6 for the annual inspection of boiler and making of necessary repairs.

An encouraging report is made by Fontenau & Cook, who claim to have done more business in May than in the same month last year.

Mr. and Mrs. Charles Tappan, with a party of friends, are enjoying a vacation at Mr. Tappan's Maine home at North Monmouth, Me.

Emmons D. Guild was marshal of the Grand Army parade which was a feature of the dedication of the Soldiers' Monument, Saturday.

In the Jewelers' Baseball League, Saturday, the R. F. Simmons Co. team beat the Horton-Angell nine 8 to 6. D. F. Briggs Co. won from Bates & Bacon, 14 to 8.

Thomas E. McCaffery, of the Electric Chain Co., is planning to go with several of the Rhode Island delegates to the national convention of the Democrats at Denver. Afterwards he will go to Dallas, Tex., to attend the national gathering of the Elks as the delegate to Attleboro lodge.

J. W. Luther Co., through its treasurer, Lewis C. Luther, has made the following report to the Commissioner of Corporations: Machinery, $21,000; cash and debts receivable, $17,500; manufactures and merchandise, $10,500; total, $49,000; capital stock, $35,000; accounts payable, $14,000; total, $49,000.

The first hearing in the bankruptcy proceedings of Cummings & King is expected to be held the last week in July. Attorney Ralph Estes, who is one of the petitioners, states that the liabilities of the concern amount to about $46,000. The assets amount to about $46,000, consisting mainly of machinery and stock and $15,000 in outstanding accounts. The assets are figured, it is said, as a going concern, and if the firm is stopped it might be difficult to realize anywhere near the true value.

The employes of the Horton-Angell Co. enjoyed their annual outing Friday afternoon at the Warwick Club. The outing was conducted under the auspices of the Horton-Angell Benefit Association. During the afternoon Major Everett S. Horton appeared and insisted generously upon paying the entire expenses of the trip. An interesting programme of sports was carried out. A ball game between the married and single men resulted in a tie of 8 to 8. In addition there was a fat men's race, 100-yard dash, quarter-mile run and other games. Suitable prizes were given. Fred Bullock, Joseph Brohan and Joseph Heywood constituted the committee of arrangements.

Connecticut.

The factories of the Wm. L. Gilbert Clock Co., Winsted, closed for three weeks June 20.

C. D. Morris and C. W. Leavenworth Wallingford, last week, returned from a pleasant sojourn in Maine.

C. M. Parker, optician, is now settled in newly furnished quarters at 810½ Chapel St., New Haven. Mr. Parker until recently was located at 812 Chapel St.

The Summer home of Samuel Kirby, at Silver Sands, near New Haven, was used as a meeting place of the Rockland Club, Friday.

E. T. Goldberg, who for many years conducted a jewelry store at 92 Cannon St., Bridgeport, has moved to 159 State St., where he has more spacious quarters.

Foster E. Harvey presided at the June meeting of the Hartford Business Men's Association, held June 15. There will be no meeting during the months of July and August.

Henry Kohn and wife, Hartford, accompanied by his son, Edwin Kohn, Newark, and his wife and daughter, are making an automobile tour through New England and New York.

The fire brigade of R. Wallace & Sons Mfg. Co., Wallingford, will hold its annual outing next Saturday, June 27, at Mansfield's Grove. A special car will leave for that place at 8 A. M.

Burglars broke into the store of F. L. Smith, 1265 State St., Bridgeport, on Monday night of last week and stole several stick pins and a 14-kt. gold ring. Thus far no clue has been obtained.

Frank G. Hale, Boston, was the guest of his parents at Norwichtown, on Tuesday of last week. Mr. Hale, a well-known jewelry designer, was at one time a student at the Norwich Art School, studying later in Europe.

Warren W. Wilcox, who recently broke a window in the store of Mr. Goldstein, New Haven, and made off with a tray of diamonds, upon being released from jail, June 11, was taken to Weathersfield to serve an additional prison term.

William E. Sessions, in behalf of the Bristol Trust Co., Bristol, has obtained a lease of a strip of land extending along the south side of Riverside Ave., Bristol, owned by the American Silver Co., and on which there are now several places of business.

George M. Curtis, George H. Wilcox, C. F. Dodd and Dr. C. Arthur Hill, composing the Street Committee of Meriden's Business Men's Association, represented the association at the meeting to consider Mayor Reilly's $200,000 street improvement plan, held last week.

The Yale graduating commencement class, properly known as "The Historical Class of 1492," held its dinner this year on the afternoon preceding commencement. The graduating committee of the dinner include Walter Camp, president of the New Haven Clock Co.

The Rhodes Year Clock Co., Hartford, on Monday of last week signed a certificate of organization with the Secretary of State, with a capital stock of $30,000, divided into 1,200 shares of a par value of $25 each. The president, C. M. Rhodes, Westfield, Mass., holds 180 shares; the secretary and treasurer, C. F. Wood, Hartford, 40 shares; W. W. Momroy and M. A. Bardee, 40 shares each. The concern's main office will be at Hartford.

North Attleboro

G. Cheever Hudson is home from the west.

Anthony H. Bliss, of A. H. Bliss & Co., has gone to Europe.

Harvey Clap enjoyed a short outing at Lewiston, Me., last week.

Frank J. Ruggles, of W. H. Bell & Co., was in New York, last week.

Harry S. Wilmarth is in the south in the interests of V. H. Blackinton & Co.

Mr. Acker, traveling representative for F. M. Whiting & Co., is at the factory.

Edward D. Sturtevant, of Sturtevant & Whiting, has been enjoying an outing in New Hampshire.

Stephen Stanley was elected vice-president of the Seventh Massachusetts Regiment at its annual reunion held in Taunton last Saturday.

William F. Maintien, of Maintien Bros. & Elliot, has been elected a water commissioner by the town of Plainville. A new system is being installed.

Fred S. Gilbert and Charles H. Fuller, of George H. Fuller & Son Co., with their wives, recently enjoyed an automobile trip through the White Mountains.

The Attleboro Falls Mfg. Co. has contracted for additional room in the factory where it is located on Mount Hope St. In order that the concern secure the extra room it is necessary for Stephen Stanley, who conducts a tool-making shop, to secure other quarters.

Gas leaking into the windpipes caused an explosion Wednesday noon in the Manufacturers' building. Considerable piping was destroyed, particularly in the quarters of E. I. Franklin & Co. and Maintien Bros. & Elliot. Work was not delayed by the accident. The real damage was small.

Elton E. Whiting, treasurer of Miller, Fuller & Whiting, presents the following figures in his annual corporation report: Machinery, $15,732; cash and debts receivable, $20,515; merchandise, $17,243; miscellaneous, $6,610; profit and loss, $6,369; total $66,469. Capital stock, $60,000; accounts payable, $6,469; total, $66,469.

The A. L. Lindroth Co. is the name of a new concern that is planning to open a factory in north Attleboro just as soon as an available place may be obtained. The new company has been incorporated under the laws of the State of Rhode Island. The capitalization is $16,000. G. Herbert French and Alton H. Riley, of North Attleboro, and A. L. Lindroth, of Providence, are the incorporators. A general line of jewelry will be manufactured.

Milwaukee.

Chas. H. Veicht, of this city, is another jeweler who has recently set up a street clock.

J. W. Buehler, with the P. A. Clemmer Co., Cresco, Ia., was here, recently, accompanied by his wife.

F. H. Coburn, East Troy, Wis., is erecting a new store and flat building, and expects to be located there within a month. Mr. Coburn was a recent visitor in this city.

The Milwaukee council voted to reimburse the W. & E. Schmidt Co. to the amount of $250, owing to the recent destruction of their street clock. The Milwaukee city attorney and comptroller are now opposed to the idea and refuse to accede to the payment.

John Armbruster, Cedarburg, Wis., has recently erected a street clock in front of his store. The timepiece was secured from A. J. Stoessel, Milwaukee, at the time of the clock razing here, when Mr. Stoessel was forced to remove his clock. Mr. Armbruster was in this city last week.

E. H. Warneke, well known jewelry manufacturer of Milwaukee, has just returned from the trip through South and North Dakota and southern Minnesota with a delegation of the Milwaukee Merchants and Manufacturers' Association. Mr. Warneke says that the recent hard times have not materially hampered the jewelers in the territory traversed by the excursion, and that business there is satisfactory.

The plan to establish mutual burglary insurance among Milwaukee jewelers has been dropped by members of the Milwaukee Jewelers' Club, the latter having decided that the plan is impracticable, owing to the high rates. The jewelers were heartily in favor of the mutual insurance plan, but the investigation in the matter of the rates has made the success of the plan impossible for the time being, say the jewelers. The matter has been before the Milwaukee Jewelers' Club for more than a year and has been the subject of discussion at nearly every meeting of the organization.

The following jewelers, not elsewhere mentioned, were recent visitors in this city: J. B. Kimball, Waukesha, Wis.; C. E. Doolittle, Brodhead, Wis.; W. Dukelow, Lodi, Wis.; W. F. Notbohm, Oconto, Wis.; T. Bruhy, West Bend, Wis.; Sig. Hoffman, Jefferson, Wis.; A. D. Calkins, Hillsboro, Wis.; H. Lappley, Mazo Manie; Otto Mueller, Wausau, Wis.; H. Manecke, Wausau, Wis.; A. Kuckuk, Shawano, Wis.; F. P. Beswick, Racine, Wis.; O. E. Ellefson, Tomah, Wis.; E. A. Meckelberg, Two Rivers, Wis.; H. W. Butzine, Port Washington, Wis.; A. D. Calkins, Ladysmith, Wis., formerly of Hillsboro, Wis., and R. Hille, of Menominee Falls, Wis.

The Milwaukee jewelers' clocks will again be erected to indicate the time of day on the city streets. Some of the enterprising jewelers have already put up their timepieces. The council committee on finance in the Milwaukee council recommended the passage of the Fass ordinance which permits the erection of the clocks, and now the council body has passed the measure. The ordinance provides that the timepieces shall be erected at curb lines and that they shall not be less than 14 feet nor more than 20 feet above the curbing. It was proposed that the clock question should be included in the ordinance regulating street signs, which is now being drafted by City Attorney Kelley, but pressure was brought to bear, the clock feature was eliminated and the special ordinance was drafted and passed.

Kansas City

F. Goodholm, Lindsborg, Kans., stopped over here on his way home from a short stay at Sulphur Springs, Ark.

J. J. Johnson, of Estherville, Ia., on his way back from the east, stopped over in this city for a few days last week.

The following jewelers were here last week: R. B. Erwin, Canda, Okla.; H. B. Myers, Cherokee, Kans.; I. E. Griffin, Elk City, Kans.

Mrs. A. E. Pittenger, wife of the manager of the Kansas City Horological and Optical School, has returned from a visit to relatives in Medford, Okla.

Carl Miller, who, six weeks ago, opened a jewelry store in Fruita, Colo., has sold out to H. L. Ford, of this city. Mr. Ford is a former student and graduate of the Kansas City Polytechnic Institute.

The building at Grand Ave. recently collapsed, destroying a saloon and grocery. Following the collapse five buildings in the same block were condemned as unsafe, among them being the building at 1425 Grand Ave. occupied by the Franklin Jewelry Co.

Baltimore.

Receiver Regester has been selling out the stock of G. W. Boettinger & Son at auction during the past week.

H. W. Eyster has opened a new store at Emmettsburg, Md. He was formerly with his brother, G. W. Eyster, of Emmettsburg.

The Baltimore Optical Co. has added considerably more space to its establishment at 28 W. Lexington St. It has also installed more machinery.

Samuel Jacobson, a jewelry salesman residing at 303 N. Broadway, this city, was taken into custody last week and held under bonds of $10,000 on charges of obtaining jewelry by false representations.

Jacob Engel, of the J. Engel Co., with J. J. Bartholomee and Captain Urie have jumped into prominence as fishermen and are getting considerable notoriety over the fact that they caught 762 perch within four hours at Middle Ground Shoals of Tochester Beach, Wednesday afternoon. The fish ranged from five inches to one foot in length. Mr. Engel is a member of the executive committee of the Baltimore Retail Jewelers' Association.

Thieves recently broke into the store of M. J. Gallagher, 205 N. Union Ave., Pueblo, Colo., and escaped with $1,000 worth of watches, rings and other jewelry. A reward of $25 for the capture of the thieves and $25 for the discovery of the stock has been offered by the jeweler.



Joseph Cohn has opened a new store in Fort Collins, Colo.

J. O. Williams has engaged in the retail jewelry business in Whigham, Ga.

F. C. Clements has commenced business in Pleasant Hill, Mo., with a new stock.

J. Y. Aullen has opened a jewelry repairing shop in the Empire Arcade, Toledo, O.

Henry W. Meaders has opened a watch and jewelry repairing shop in Maysville, Ga.

The Manistee Watch Co. was recently incorporated in Manistee, Mich., with a capital of $100,000.

R. J. Lattimer recently engaged in business as a gold and silver plater at 119 S. Tilden St., Saginaw, Mich.

S. Huberman has started in business for himself as a watchmaker for the trade at 731 Sansom St., Philadelphia, Pa.

Wm. F. Morrison, formerly of Huntley, Ill., is a newcomer in Elgin, where he has opened a watch and jewelry repairing establishment in the Glazier building.

The Eastern Minerals Co. is the name of a new jewelry concern in Boston, Mass. The capital is $25,000. The officers are: President, F. W. Johnson; treasurer, J. H. Green.

A. Godshaw, formerly manager for the J. F. Dailey Jewelry Co., St. Louis, Mo., has opened a shop of his own in Room 409, Commercial building, at 6th and Olive Sts., in the same city.

F. A. Williams recently engaged in business in Columbia, S. C., as an optician. Mr. Williams was at one time in the employ of Sylvan Bros., of whose optical department he had charge.

New Orleans, La.

William Shepherd, a jeweler at 4225 Magazine St., is said to have suffered damage to his stock of about $3,000 in a fire which recently took place in this city. About $2,000 worth of damage was also done to the building which he occupied.

Judge Sommerville, of the Civil District Court, recently rendered a judgment against Louis Moss in the suit brought by Wm. Frantz & Co. against Moss and Jacob Fink to recover diamond earrings valued at $1,477. Frantz & Co. alleged that on April 4, 1906, they delivered two pairs of earrings to Moss on memorandum, the title remaining with the concern, but that Moss never returned the gems, but instead pawned them with Jacob Fink. Frantz & Co. sued for the full value of the earrings or their return. The judgment rendered is against Moss in favor of the plaintiff, but is not against Fink, with whom the earrings were pawned.

Fred M. Leitheiser, South Bethlehem, Pa., returned recently from a three months' trip to Europe.

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Vol. LVI. CHICAGO, WEDNESDAY, JUNE 24, 1908. No. 21.

Chicago Notes.

W. E. Thomas succeeds W. F. Hanna at Jefferson, Ia.

Leon Hirsch left, the latter part of last week, for a trip to New York.

A. H. Holtz, manager of the Rockford Watch Co.'s factory, was married, June 6.

"Tom" Stanek, of Graffe & Stanek, made a week's trip to northern points, last week.

Adolph Weiss, of Heinrich, Hermann & Weiss, left, last week, on an extended trip east.

A. R. Oughton, with the Jennings Bros. Mfg. Co., made a trip to Michigan and Wisconsin, last week.

The Rockford Watch Co. announces that it will close its factory this year between June 26 and July 6.

K. H. Milligan, a former salesman with E. A. Dayton & Co., has severed his connections with that concern.

The Newman Clock Co., a New York clock corporation, has obtained a certificate to do business in this State. The capital is $100,000.

W. H. Rogers, New York, who recently moved his factory from New Jersey to Muncie, Ind., was a recent visitor to the trade here.

W. R. Stevens, representative of the Bay State Optical Co. here, has returned from a western trip. He attended the convention at Kansas City.

It is reported from Elgin, Ill., that all the employes of the Elgin National Watch Co. would have to be vaccinated or produce a certificate that they had been.

Sol. Hess, of Rettig, Hess & Madsen, is gradually recovering from his recent illness. He is now back at his desk, and hopes soon to be in as fine trim as ever.

In the matter of F. C. Happel Co., in bankruptcy, the receiver has now been discharged, the compromise settlement having been confirmed some time ago.

Frank B. Harris and family, Lincoln, Nebr., stopped over here a few days last week, on their way to New York, from which point they will shortly sail for Europe.

A dividend of 25 per cent. was paid to the creditors of the Shourds-Adcock-Teufel Co., last week. A further dividend of from 30 to 35 per cent. will be paid in the course of two to three months.

The M. S. Fleishman Co. has located two of the diamond rings that were short in the samples returned by a former salesman, James McMenamin. They were recovered in a pawnshop in San Francisco.

In the matter of the estates of Giovanni Faraco and Conrad Heen, in bankruptcy, these affairs will not be closed for some months, the dividends being so small that possibly no payment can be made.

L. D. Cole, president of the Towle Mfg. Co.; Frank Berdine, of the same company, of Newburyport, together with George D. Lunt, of the Chicago office, visited the Chicago office last week and attended the Republican convention.

W. E. Hayward, manager of the Chicago office of the Alvin Mfg. Co., is making a visit to the home office, New York. W. W. Beckwith and M. G. Cook, salesman from the local office, are off from the road and are now enjoying well-earned vacations.

Joseph M. Rosenbach, with the Rockford Watch Co., represented that corporation at the recent jewelers' convention held at the Hotel Baltimore in Kansas City, and after the convention was over installed a fine display of Rockford watches in the show windows of Oppenstein Bros.

An attachment suit for $10,500 was brought in the Municipal Court recently by the jewelry firm of C. D. Peacock against Mrs. Maud A. Chance, widow of J. C. King, a Chicago millionaire, and heiress to a large portion of his estate. The jewelers seek to collect for goods sold to the defendant.

After giving 83 years' work to the Elgin Watch Co.'s factory between them, George F. Marshall and his brother, Moses N., have resigned their positions in the machine shop and intend going to Chicopee Falls, Mass., to make their future home. George had been with the company 42 years and Moses served 43 years.

Josef Smaha, 510 W. 18th St., filed a voluntary petition in bankruptcy, scheduling the following claims of jewelers: L. Witsenhausen, $475; Wm. A. Burrows, $78; John Eulenberg, $145; Wm. J. Allsopp, $125; A. C. Becken & Co., $69; Calumet Watch Co., $42; M. A. Eisman & Bro., $30, the total debts scheduled amounting to $3,390.19, of which $1,100 is secured. The stock on hand is $247.14, tools and machinery $79.25, accounts receivable $105.60. The bankrupt claims exemptions of $414.89.

A new and curious variety of the gold ingots which passed as money in the pioneer days of California has come into the possession of Virgil M. Brand, of Chicago, a leading United States coin collector, who has been attending the Gschwend sale during the past week. This hitherto unknown specimen is in the form of a rectangular ingot, in contrast to the circular gold coins struck by private mints in the days of '49, and is simply a slug of unrefined California gold, on the face of which is stamped its weight in pennyweights and grains, the value, $36.55, and the name of the assayer, F. D. Kohler. He conducted the California State Assay Office in the early '50's and issued many varieties of similar pieces, which had active circulation.

Among the out-of-town jewelers here during the past week were the following: J. B. Johnson, Goodland, Ind.; J. S. Pieringer, Bedford, Ia.; C. K. McCain, Kokomo, Ind.; T. L. Coombs, of T. L. Coombs & Co., Omaha, Nebr.; C. S. Barrett, of Emerich, Barrett & Co., Freeport, Ill.; E. I. Morey, son of O. W. Morey, Valentine, Nebr.; A. F. Boylan and Mrs. Boylan, Denison, Ia.; O. E. Tuttle, Marshalltown, Ia.; J. M. Seifert, Mulberry, Ind.; H. C. Schultz, Hays City, Kans.; W. R. Cooper, of S. H. Clausin & Co., Minneapolis, Minn.; Geo. C. Gobet, Blue Island, Ill.; E. W. Buhl & Co., Memphis, Tenn.; F. W. Harris, Lincoln, Nebr.; G. W. Fess, Kearney, Nebr.; Jasper W. Thompson, Danville, Ind.; Mr. Olin, of Olin & Olson, Janesville, Wis.; Harry Hanson, of the Hanson Jewelry Co., Princeton, Ill.; Theo. Ernst, Ft. Madison, Ia.; A. Micheel, Green Bay, Wis.; D. A. Stocking, Kalispell, Mont.

Pacific Coast Notes.

The machinery at the new diamond mine at Oroville, Cal., was started, last week, and is working smoothly. The work of sinking the main shaft is now in progress.

Lee Jackson, Oakland, Cal., was stabbed in the back four times by a negro on the morning of June 12 as he was walking down 8th St., in that city. The weapon used was a small pocket knife. The wounds are not serious.

F. C. Puro, who was recently arrested in San Jose while trying to dispose of some jewelry stolen from the store of T. F. Sourrisseau, of that place, has been turned over to the Los Angeles police, who will prosecute him on more serious charges.

Simon Braude, a jeweler who came from Fort Worth, Tex., to San Diego, about four months ago, died suddenly at the latter place, June 14. The circumstances surrounding his death point to poisoning and the case is being taken up by the coroner.

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Read Our Customers' Letters

(Extracts from letter.)

STOCKTON, Cal., Jan. 20, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen:—In regard to Catalogs, I wish to state that it was my first experience and I am somewhat at a loss to state the result in business. I believe the Catalogs helped and would have helped more if the financial flurry had held off until later; however, on the whole, I am satisfied with my first trial and, so far, it is my intention to do it over again the coming year, but not so late. I am,

Respectfully yours,
H. J. KUECHLER.

This firm used The Arnstine Bros. Company Catalog in 1907

LA SALLE, Ill., Jan. 17, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen:—In reply to your letter of recent date, we will say that we will indorse anything you say regarding the benefits derived from your Catalog. We were very well pleased with the results; although our business did not come up to last year, we know it was on account of the financial difficulty.

Yours very truly,
BECKER & RAMAGE.

This firm used The Arnstine Bros. Company Catalogs in 1906 and 1907, and again placed an order for 1908.

We have Customers from the Atlantic to the Pacific



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Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

San Francisco

TRADE CONDITIONS.

That June has brought with it a noticeable improvement in the jewelry trade is the report of the leading dealers, both wholesale and retail. The improvement in the business of the wholesale men is the most pronounced and is the most significant feature of the returning stability of the trade in the west. The orders which the wholesale houses are receiving from dealers in San Francisco and from all points on the coast have increased considerably during the past two weeks, and the orders for future delivery for the Fall trade are causing much favorable comment among the trade on account of their increased size.

J. J. Alexander, with Burr W. Freer, is away on his vacation.

During the past week F. J. Stumm, Benicia, was a business visitor here.

Sam Hammond, with Nordman Bros., is at present absent on his vacation.

E. V. Suns, accompanied by Mrs. Suns, is spending his vacation in the south.

Gus Radke, of Radke & Co., and wife are on a pleasure trip to Yosemite Valley.

Mr. Overhoser, with Radke & Co., has been ill for a week, but is again at his place in the store.

Lester Hammersmith and wife took a trip to San Jose in their new auto, on Sunday of last week.

Mr. Cohn, of A, B, Cohn & Bro., Los Angeles, is in San Francisco, on business for his house.

Arthur Nordman and bride returned last week from their honeymoon in the east and will make their home in this city.

Joseph Nordman, of the firm of Nordman Bros., and wife are at their summer home, Waldes Ruhe Villa, in southern California.

H. J. Bliss, with W. E. Graves, and A. H. Boardman, with Julius A. Young, have just returned from their vacations, which they spent together at Bolinas Ridge, near Bolinas, Cal.

A. B. Elford, cashier for Morgan & Allen Co., accompanied by his wife, is enjoying a vacation at Glenwood. Mrs. Matthews, with the same firm, is in Portland, Ore., spending her vacation with relatives there.

M. F. Noack, Santa Rosa, Cal., who has been seriously ill for some time, is now nearly recovered. Mr. Noack has been able to come to this city on a business trip which kept him here for several days.

R. L. Radke, who recently lost his bungalow in Ross valley, by fire, is planning to erect a modern Summer home in its place. In the meantime, he has secured a home in the vicinity which he is now occupying.

Arthur Van Ness, junior member of the firm of H. C. Van Ness & Co., returned, last week, from the east, where he has been for the past three months on business. On his return trip Mr. Van Ness visited the trade.

Robert Baltheim, formerly city salesman for the Alphonse Judis Co., has been in Los Angeles and other southern points for the past eight months, for his health. He is expected to return to San Francisco about July 1.

Fred L. Bresbrey, with the Bassett Jewelry Co., of Providence, R. I., is now located permanently as agent for his firm at Room 408, 717 Market St. Formerly the Bassett Co. had a traveler who made the coast territory regularly, but now they will keep a regular agent here with a full line of stock.

Considerable excitement was caused the latter part of the week by the finding of a gold watch, some coins and various articles of jewelry by laborers who were cleaning out an old sewer in this city. It is thought that the articles were thrown there in the earthquake in 1906.

Detroit.

H. L. Hart, Brooklyn, was in town purchasing stock, last week.

Morris L. Rovin, who has been in business at 433 Hastings St., has removed to 47 Broadway, where he is now operating under the name of the Eagle Ring Mfg. Co.

The marriage of Miss Minnie Enggass, daughter of Mr. and Mrs. Adolph Enggass, to Max P. Heavenrich was solemnized at the Phoenix Club, Monday, June 15. The ushers included Maurice Enggass, Clarence H. Enggass, Hugo S. Fecheimer, Alvin D. Hersch and Herbert Heavenrich.

At the June meeting of the Detroit Jewelers' Board of Trade the principal topic of discussion was the convention of wholesalers held here earlier in the month. Several topics were discussed which may be brought up in the form of resolutions at the September convention in Chicago.

Hugh Connelly, a well known local retailer, has been very ill since Sunday evening, June 14, with a severe attack of stomach trouble. He was taken to Harper Hospital, where it was found necessary for him to undergo an operation. His condition is improving and his recovery seems assured.

Burglars broke into the store of Quinn & Marvin, at Cedar Springs, near Muskegon, on the night of June 19, and carried away the more valuable part of the stock. It was estimated that nearly $2,000 worth of watches and jewelry had been taken. The local police officers have no clue.

At the opening of Charles J. Thiry's new store at 27 Monroe Ave., Last Thursday, the establishment was beautifully decorated and a large number of Mr. Thiry's friends and former customers attended. Among the floral decorations was a large horseshoe of roses from friends in the local lodge of Elks. The new store is fitted in mahogany and is one of the most attractive in the city. Mr. Thiry has been 21 years in the jewelry business, and for the past eight years was a member of the firm of Petz & Thiry, which recently dissolved partnership.

A. L. Thoma, Piqua, O., the King of the new fraternity in the jewelry and optical trade known as the Noble Order of Ku-Kus, has appointed the following members of Nest No. 1 to assist him in instituting Sandusky Nest No. 4, at Cedar Point, on the evening of June 24, during the convention of the opticians. Prince, F. P. Barr; chief, J. B. White; scratcher, H. E. White; keeper of kash, Fred Thoma; guard, F. T. Prosser. All members of the optical trade attending the convention are invited to join the flock. Mr. Thoma announces that he has further ordained that the degree of the Flip-Flops be given the new flock on this day, and for this degree has announced the following: Grand Ku-Ku, O. C. Lightner; Ku-Ku Chief, Holmes Kimball; Ku-Ku Guard, E. E. Marshall.

Los Angeles.

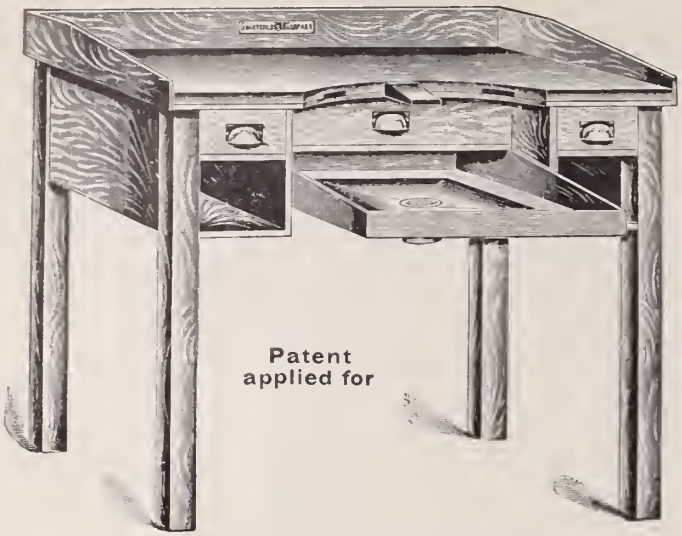
Mr. and Mrs. Carl Entenmann and son left, Monday, June 15, for the east, whence they will sail for Europe, to be absent four months.

C. Hebeler, one of the officers of the South Coast Club, has offered a trophy cup which will be contested for in a yacht race to be run from San Pedro to Santa Barbara on July 4. S. Nordlinger & Sons have the order for the cup.

The Pacific Gem Co. will soon occupy commodious quarters on Broadway, Mr. Marcher, the proprietor, having recently leased the top floor of the building 622 S. Broadway. Here the concern will occupy 9,000 square feet of space. The rooms will be divided off in such a manner as to accommodate both salesmen and patrons at the same time. The shop, it is said, will be entirely remodeled and will be the finest west of New York.

A. E. Morro, 342 S. Spring St., has leased the store 400 S. Broadway, formerly occupied by Brock & Feagans for a term of years. Mr. Morro has occupied his present store since '94, but as the trend of business seems to point to Broadway he has joined the procession, and says he intends to have an establishment second to none on Broadway. With his lease of five years Mr. Morro has bought all the fixtures of the store and intends to be formally installed in the new establishment by Aug. 1.

More trophies, cups and medals for amateur athletic events and as prizes at horse shows, chicken shows, cat and dog shows, etc., are given in southern California than in any locality with similar population in the United States. The industry is becoming so keen that all of the big jewelry firms carry large stocks of all kinds of trophies continuously and occasionally give over their entire window displays to the handsome gold, silver, bronze and copper pieces. Interior displays always have a prominent place and usually are large. As the peculiar climate of southern California permits of contests and shows at all times of the year, the traffic in trophies is practically continuous. As most of the contests and exhibitions are amateur, the prizes necessarily must not consist of money or merchandise of negotiable value. Hence, the growing trade has caused dealers and silversmiths to vie with each other in producing excellent work. A large number of standing trophies and challenge cups are out for yachting, fishing and amateur athletics. Pomona College this Spring offered the latest championship cup of consequence in school athletics. The standing trophies of the Tuna Club and Light Tackle Club of Santa Catalina sometimes run up to $500 each in value, and few are less than $100. The Southern California Rod and Reel Club, a comparatively new organization, is providing for more costly trophies in addition to the class buttons given to all who catch fish of certain sizes under the rules. Imported trophies are of beautiful design and great value. The finest seen here is the $4,000 American polo trophy and other polo cups. Tennis trophies are given in large numbers here, and the next lot will be contested for in the Country Club tournament at Venice, the first week in July.



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LENGTH 47 INCHES; HEIGHT 38 INCHES

The Tapered Apron Drawer, which is zinc-lined, has a two-inch screen or perforated center, through which the filings drop into a *removable cup.*

Frame of bench is made of highly finished oak. The top of hardest birch, oiled and left in natural finish. Brass handles on drawers.

Wooden filing block, being removable, will fit any of the three openings shown.

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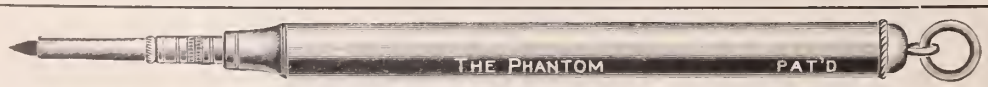
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NEW YORK.

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Cincinnati.

D. Pollak has moved his repairing business from Vine St., near 7th St., to 20 Arcade.

Hugo Lindenberg, of Lindenberg & Fox, has left on a pleasure trip which will cover New York, Canada and Atlantic City.

C. S. Bennett, of the Frank Herschede Co., has returned from Louisville, Ky., where he attended the wedding of his brother, Walter J. Bennett.

John P. Mullaly, Indianapolis, Ind., stopped over here on his way to the meeting of the Grand Lodge of "Owls," held at Knoxville, Tenn., last week.

Burglars made an attempt to enter Victor Bogaert's store at Lexington, Ky., the last week. They were frightened away and only secured about $25 worth of gold rings.

Chas. Hofman, manager of the Arcade Jewelry Store, Springfield, O., was here the past week prior to leaving on a vacation of a few weeks to Oklahoma, where he will superintend gathering the crops on his farm.

Leonard J. Fox, of the Gustave Fox Co., and captain of the Gustave Fox Co. bowling team, is making special effort to interest various jewelers and factory hands in forming a bowling league for the Winter months.

Andrew J. Huellebrand, of Huellebrand Bros., Nashville, Tenn., was married, June 10, to Miss Mabel L. Beasley, of that place. The couple spent their honeymoon in this city, where they were royally entertained by their numerous friends.

A. J. Thoma, of Thoma Bros., is visiting his brother, Carl, of this firm, who is spending a vacation at a fishing camp in Eaton, O. Fred Thoma left last week for Cedar Point, O., where he will attend the State Optical Association convention.

President A. G. Schwab, of the Cincinnati Wholesale Jewelers and Manufacturers' Association, has appointed an entertainment committee, of which D. J. Gutmann, of L. Gutmann & Sons, is chairman, to make preparations for entertainment for the delegates to the coming convention in August.

The estate of Mr. Pieper, Covington, Ky., is now placing a new glass front in the store, which completes the numerous improvements made in this place. It has added 30 feet to the rear of the building, thus giving more space for the optical business, which has rapidly increased in the last year. The front part of the store, as heretofore, is used for jewelry.

Out-of-town jewelers here the past week buying stock included: H. C. Reed, Blanchester, O.; Edward Mueller, Hamilton, O.; Philip Horr, Aurora, Ind.; Mrs. A. Stamm, Williamsburg, O.; L. Schomer and Fred G Wittlinger, Middletown, O.; S. Franks, Chattanooga, Tenn.; M. Effron, Georgetown, Ky.; J. E. Zimmerman, New Holland, O.; F. A. Schweeting, Oxford, O., and John Knocke, Lexington, Ky.

A. L. Thoma, of Piqua, O., was here last week, and on June 16, at the Sinton Hotel, organized "Nest" No. 2 of the Noble Order of Ku-Kus, with 25 charter members formed from crafts affiliated with the jewelry trade. The officers elected are as follows: Robert Freisens, of Barker & Freisens, king; Anthony Thoma, of Thoma Bros., prince; Charles Reinstatter, Central Ave., chief; George Gruen, of D. Gruen, Sons & Co., keeper of kash; Arno Dorst, of the Dorst Co., scratcher, and Louis Hoehneck, guard. The meeting closed with a lunch. It is expected that a large flock will be initiated in the future, as the applications for membership are rapidly coming in. One of the principal features of the coming convention will be Ku-Ku night. Nest No. 3 will be organized June 22 at Columbus, O., and on June 24 another meeting will take place at Cedar Point, O., when "Nest" No. 4 will be established.

St. Louis.

Mr. and Mrs. C. L. Stange are at present in Chicago.

A. F. Eisenbeiss, of the Eisenstadt Mfg. Co., has just returned from a short pleasure trip.

W. K. Urbani, Vandalia, Ill., was in this city last week, with A. J. White, Staunton, Ill.

W. H. Wheeler, Palmyra, Mo., and C. W. Scanlan, Indianapolis, Ind., were visiting the trade last week.

Mark Eiseman, Birmingham, Ala., and his wife are spending their vacation in St. Louis this week.

Mike Miesch, Muskogee, Okla., was in St. Louis the past week on a visit. He was accompanied by Mrs. Miesch.

J. J. McKenna, vice-president and manager of the Bauman-Massa Jewelry Co., has gone on a two weeks' fishing trip.

Roy Rutherford, Mt. Vernon, Ill., was in this city purchasing articles for an auction which he will hold in that town next week.

Paul Nacke, of the E. Maritz Mfg. Co., has gone to Dayton, O., to visit relatives. From Dayton he will proceed to New York.

T. Zurbrugg, president of the Keystone Watch Case Co., and H. M. Carle, of the same company, called on the trade last week. In the city at the same time were L. M. Levy, of the Philadelphia Watch Case Co., and F. E. Hyatt, Chicago manager for the same concern.

Morris Bauman, formerly associated with Louis Bauman in the firm of Bauman Bros. & Co., is now with the L. Bauman Jewelry Co., and will depart in several days for a three months' trip to Seattle, Wash., and the far west. The Bauman Bros. & Co. office was on the sixth floor of the Commercial building, 6th and Olive Sts. S. Van Raalte has secured the stock of the firm.

The Eisenstadt Mfg. Co. will celebrate its 25th anniversary on Saturday, June 27, by giving a monster picnic to the firm's employes and their families at Priester's Park, 10 miles from St. Louis, between East St. Louis and Belleville. More than 150 people will leave the Eads bridge at noon, in three special cars. A band has been engaged, and there will be a ball game between the traveling salesmen and the house men. Brainerd Ryan and J. G. W. Schoenthaler, of the firm, are the committee of arrangements.

Noah Pritchard, 17 years old, was arrested last Saturday night for burglarizing the store of Oliver J. Fritsch, at 6105 Horton Pl., the Wednesday previous, and making off with more than $1,600 worth of jewelry. Detectives Quinn and Kaiser, who made the arrest, recovered $875 worth of the gems. Though Pritchard made a clean breast of the robbery to the two detectives and to the chief of detectives in the presence of others at the time of his arrest, two days later he changed his story and said he had only confessed from fear of bodily harm of two men who had promised him money to pawn the gems. He said the men would have killed him if he had not taken the blame. The police later arrested Oscar Hartmann and Harry Clayton, and all three are charged with burglary and larceny. Mr. Fritsch identified as his property the gems taken from Pritchard. In his first confession he said he had gotten into the store by smashing the glass. He would not tell where the other gems were disposed of.

Cleveland.

W. C. Ball spent Thursday and Friday in Chicago.

L. C. Morris, River Rouge, Mich., was a recent visitor in this city.

Geo. D. Davidson, Jersey City, N. J., spent Saturday in Cleveland.

E. H. Crippen, of Philadelphia Watch Case Co., was in Cleveland, Thursday.

W. H. Saxton has started out on an eastern trip for the Webb C. Ball Watch Co.

Supt. Wilson, of the New York Standard Watch Co., was in Cleveland, last week.

Mr. and Mrs. C. C. Sigler have opened their country home, "The Maples," at Courtland, O.

W. C. Cook, of the E. Howard Watch Co., spent several days in this city, recently, on his way east.

The following jewelers visited Cleveland during the past week: C. F. Hill, Akron; S. Leonheiser, Huron; H. H. Brainard, Medina; Robert Miller, Lorain; Geo. Dales, Akron; G. D. Davidson, Jersey City, N. J.; L. C. Morris, River Rouge, Mich.; F. H. DeWitt, Port Clinton; Albert Zang, Alliance; H. S. Sumner, Akron.

John Collins, who was hotel porter at the time the representative of West, White & Christy, Pittsburg, was robbed last December at Courtland Hotel, Canton, O., is now under arrest. Suspicion was directed against this man because of his sudden disappearance immediately following the robbery and he has just made a full confession as to how the robbery was accomplished and where the goods were disposed of.

Pacific Northwest

A. L. Thomas, Nye Beach, Ore., has just moved to his new building at that place. The new store is a very attractive one, finished in natural Oregon woods and supplied with plate glass mirror show cases.

Frank G. Will, Albany, Ore., has returned home after an extended trip through the east. While he was away, Mr. Will visited relatives in his old home in Missouri and transacted business in Chicago and other places.

The firm of Buhn Bros., Sedro-Woolley, Wash., has reached an agreement with the creditors and will soon reopen the store at Sedro-Woolley. The store at Bellingham, in that State, will be closed and the stock removed to Sedro.

Indianapolis.

Harry Reed, who attended the National convention at Chicago, returned home Sunday of last week.

Among Indiana jewelers in this city last week, were: F. Pennington, Knightstown, and E. T. Barnes, Spencer.

George Kamman, with T. M. Jackson, Seymour, spent a few days in this city last week, visiting friends and purchasing stock.

Charles Langbein, until recently with Don A. Hickman, has taken a position with C. W. Lauer & Co., in the State Life building.

The Marion County Board of Review has fixed the valuation of Julius C. Walk & Son at $24,780, the valuation last year being $30,000.

A pearl said to be a perfect specimen and weighing 37 grains, has been found in the Wabash river by Carl Gillis and Arthur Woodward, of Cayuga.

I. Grohs, president of the I. Grohs' Jewelry Co., State Life building, spent last week in New York on business. He returned the first of this week.

An automobile trip through Ohio and Kentucky is being made by Clarence James, a watchmaker and jeweler employed by J. P. Mullally. He will be away for some time.

A. P. Craft, of A. P. Craft & Co., is spending a couple of weeks at Three Lakes, Wis., fishing. He is with a number of friends and expects to return some time next week.

J. A. Oswald, Crawfordsville, secretary, and A. Rothermel, Connersville, second vice-president of the Indiana Retail Jewelers' Association, were in this city last week on business.

Ernest L. Niemeyer, of the Niemeyer Jewelry Co., 1621 Market St., St. Louis, Mo., was in this city, last week, attending the 32d annual Saengerfest of the North American Saenger Bund.

Contracts for political badges and buttons from both national committees, the State Republican Committee and the Marion Club, of this city, have been received by the Buschmann-Griffey Co., of this city.

The Indianapolis Merchants' Association, to which many jewelers belong, is requesting all down-town merchants to close their stores at 5 P. M., from July 6 to Sept. 4, inclusive. Several pledges have been made.

The regular monthly meeting of the Indianapolis Retail Jewelers' Association will be held in the Commercial Club rooms, July 6. There is little of a business nature to be brought up so that the meeting will be largely a social session.

Local detectives last week arrested Joseph Moore, 18 years old, who confessed to having robbed the offices of Staples & Mosias, manufacturing opticians, in the Postal Telegraph building, on the night of Dec. 27. About $7 in money and considerable stock were stolen at the time.

J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, has returned from Knoxville, Tenn., where he represented the local nest at the Order of Owls' convention. There was a split in the order, Mr. Mullally being elected supreme vice-president of the new branch, to be known as the American Order of Owls.

Carl L. Rost and Miss Eva Virginia Daniels were married in Columbus, on the night of June 16. They sought to evade their friends by boarding an interurban car, but found their friends had boarded an earlier car and intercepted them at Edinburg. Mr. Rost is the son of H. L. Rost, of Columbus, and a nephew of Carl L. Rost, of Indianapolis, both jewelers.

Charles B. Dyer and Edgar T. Forsythe, accompanied by a party of 12, left here, June 17, for a tour through Europe, sailing from New York City last Saturday. They will be gone 70 days, visiting Belgium, Holland, Germany, Austria, Italy, Switzerland, France, England and Scotland, attending the Art Congress in London, Aug. 6-10. They will reach Montreal, Can., Aug. 30. Mr. Dyer is head of the Arts and Crafts School and a local retail jeweler. His business will be conducted during his absence by his father, George G. Dyer.

Omaha.

H. J. Penfold, president of the H. J. Penfold Optical Co., has returned from a trip to New York.

E. J. Tucker and wife, Pender, Nebr., were in this city last week, visiting friends and purchasing stock.

Fred Cateron, with the C. B. Norton Jewelry Co., Kansas City, Mo., has recently taken up his residence in Omaha, having removed from Lincoln, Nebr.

Miss Rossina Mandelberg, daughter of A. Mandelberg, is home from Smith's College, Northampton, Mass., where she will spend the Summer with her parents.

T. L. Combs attended the Iowa State Retail Jewelers' Convention, June 23, at Des Moines, Ia. Mr. Combs attended the Republican convention held in Chicago last week.

At the meeting of the Nebraska State Board of Examiners, held at Grand Island, reecntly, there were 14 applicants for membership, of which 10 passed the examination successfully.

J. P. Holliday, accompanied by his family, returned to Omaha, last week, where they will make their future home. Mr. Holliday has resided in Minneapolis, Minn., for a number of years, and recently became associated with the Mawhinney & Ryan Co., this city.

The following out-of-town jewelers were in this city last week, purchasing stock: D. H. Kunkel, Osceola, Nebr.; R. Beckard, Waco, Nebr.; D. Adams, Nehawka, Nebr.; J. B. Sumner, Jr., Bloomington, Nebr.; P. C. Holzinger, Pleasanton, Nebr.; W. B. Graves, Elkhorn, Nebr.; A. G. Kupka, Schuyler, Nebr.; O. G. Coglizer, Weeping Water, Nebr.; Mrs. Wilson, Atkinson, Nebr., and W. H. Lyman, Holyoke, Colo.

John H. Kuss was sentenced at Reading, Pa., last week, to pay a fine of $10 and serve two years in the Eastern Penitentiary for attempted burglary of the store of Mary Bechtel, near Bally, Berks County. Kuss was found in the store, having gained entrance by cutting out a piece of glass. When he tried to escape Manager Moyer fired a revolver at Kuss, which struck him near the cheek bone. He was driven back into the store until assistance arrived, when he was captured.

Harrisburg, Pa.

L. J. Weikert, Waynesboro, will place a clock with a 24-inch dial in front of his store. It is being made by the Fred Frick Clock Co., of that town.

Retail merchants' associations all over the State are now electing delegates to the State Retail Merchants' Association convention, to be held at New Castle, Sept. 1, 2 and 3.

The semi-annual banquet of the Millersburg Traveling Salesmen's Association was held June 20 at Montgomery's Ferry. The trip to the hotel at the ferry was made by boat.

E. S. Loy, New Bloomfield, is one of the incorporators of the Hollow Concrete Building Block Co., just formed. Mr. Loy is now building a house of this material in New Bloomfield.

A company has been formed in Carlisle for the quarrying and marketing of onyx, and a West Virginia charter has been taken out. The incorporators are: T. J. Yocum, S. E. Weaver, Hugh R. Miller, J. P. Culbertson and Stanley Still, Jr., all of Carlisle.

Chief of Police Durnbaugh, Steelton, has inaugurated a campaign against the agents of cheap jewelry companies who have been operating in that town for some days. Agents of three of these companies have been in the borough distributing the cheap jewelry, which is of all imaginable kinds, to the children, who are urged to sell it for prizes in cash or otherwise. Chief Durnbaugh has determined to put a stop to this practice, as it is in direct violation of a borough ordinance requiring vendors and peddlers of all sorts to take out a license. Every child now caught selling jewelry in the borough will be made to pay 50 cents a day for the privileges.

Toledo.

G. V. Warnke, 1637 Broadway, contemplates making a number of interior alterations and improvements in his shop.

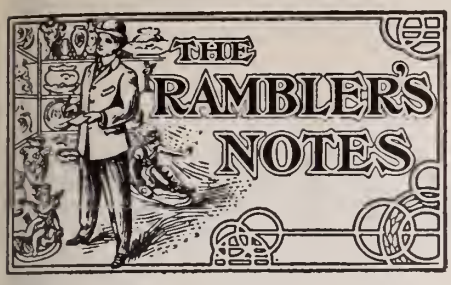
John Zurflueh, 313 Monroe St., near Summit, is entertaining his sister, who for the past 15 years has been a missionary in Japan.

J. Y. Auten, formerly connected with John Mitchell's Sons, 423 Summit St., has opened a general jewelry repairing shop in the Empire arcade building.

J. J. Freeman, of J. J. Freeman & Co., has been elected director in the Baptist Association, which includes all the churches of that denomination in northwestern Ohio.

Many Toledo opticians are arranging to attend the sixth annual convention of the Ohio Optical Association, which will be held at Cedar Point, June 23, 24 and 25. The programme includes a number of speakers, among whom are Edward E. Arrington, Nelson E. Standard, G. W. Gracy, J. C. Eberhardt.

The friends of J. George Kapp, 415 Summit St., are urging his return to the Board of Education as an appointive member, to take the place of President C. A. Seiders, resigned. Mr. Kapp only retired from the Board this Spring, on the termination of his term, after a three years' tenure of office. He declined to become a candidate for reelection at that time.



Mr. Watson, of Watson & Newell Co., was a recent visitor in Denver, Colo.

Mr. Sinclair, of S. Sternau & Co., called on the trade in Denver, Colo., last week.

J. B. Tucker, representing W. E. Graves, San Francisco, Cal., left, the first of the week, to visit the coast cities.

William Rosenburger, of the Wallach Chain Co., left San Francisco, Cal., Monday, for the north, after a successful trip.

Joseph Brennan, with Burr W. Freer, San Francisco, Cal., left, recently, for his regular trip through the northern part of the State.

Traveling representatives in San Francisco, Cal., last week, included: Jack Slemmons, J. B. Bowden & Co.; Mr. Knapp, Bigalke & Eckert Co.; J. Hagen, A. J. Hedges & Co.

Traveling representatives who visited Los Angeles, Cal., during the past week, were: E. V. Saunders; Joseph Aichers, Alvin Mfg. Co.; Mr. Ballin, Ballin Bros.; H. E. Farquharson; Mr. King, Nordman Bros.; Mr. Lyon, Lyon Gem Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: M. G. Cook, Alvin Mfg. Co.; George White, White & Rounsville; Charles Jacob, Frederick Speidel; Alfred Clark, Oneida Community, Ltd.

Traveling representatives calling on the Toronto, Ont., trade, last week, included: Mr. Yorke, Henry Rogers & Sons (Sheffield, England); Mr. Harmer, Potter & Buffinton; M. Schwob, Schwob Freres & Cie (Switzerland and New York); E. C. Fitch, Montreal manager Waltham Watch Co.

Among the traveling representatives recently in Lancaster, Pa., were: Louis Hodges, E. A. Potter & Co.; J. F. Ruth, South Bend Watch Co.; Mark Scheinman, D. C. Percival & Co.; F. Van Olinda, New England Watch Co.; F. A. Brennan, L. Witsenhausen; George Henle, Sussfeld, Lorsch & Co.; M. J. Lamper, Henry Zimmern & Co.

Traveling salesmen visiting Boston, Mass., during the week, included: Mr. Huger, William Huger & Co.; W. H. Thornton, Henry A. Kirby; Edward D. Hicks, William S. Hicks' Sons; Julian G. Hall, Carrington & Co.; Frederick Lapham, Carter, Howe & Co.; Arthur H. Schmitt, Harvey J. Flint Co.; H. E. Slater, Whiteside & Blank; Benjamin Griscom, Bippart, Griscom & Osborn; Mr. Clark, Cory Bros.

Traveling representatives in Omaha, Nebr., during the past week, included: R. L. Robinson, Dennison Mfg. Co.; George W. Cureton, Henry G. Lefort; John S. Cunningham, E. L. Spencer Co.; N. Lubo, Oscar Gottlieb & Co.; Charles Jacot, Friedrich Speidel; Mr. Townsend, Kreis & Hubbard; Mr. Hartshorn, Krementz & Co.; Thomas E. Rogers, Riker Bros.; F. R. Horton, Carter, Howe & Co.; H. H. Meyer, Wm. B. Kerr Co.; Joseph Levy, Gans Bros.

The following traveling representatives were in St. Louis, Mo., last week: Kossuth Marx, Kossuth Marx Jewelry Co.; Fleetwood Lanneau, R. Blackinton & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Joseph Keller, Keller Mfg. Co.; F. R. Horton, Carter, Howe & Co.; S. L. Smith, Roger Williams Silver Co.; Jack Thompson, J. B. Bowden & Co.; George A. Allsopp, Jr., Allsopp Bros.; Thomas E. Rogers, Riker Bros.; W. C. Barry, Larter & Sons; C. A. Holbrook, Sloan & Co.

Traveling salesmen who called on the Cincinnati, O., trade, during the past week, included: H. Bliss, Gorham Co.; Mr. Blair, Blair Fountain Pen Co.; J. Levy, Heldman Mfg. Co.; A. Levy, Byron L. Strasburger & Co.; C. A. Holbrook, Sloan & Co.; George A. Allsopp, Jr., Allsopp Bros.; Mr. Hartshorn, Krementz & Co.; Mr. Curran, A. J. Hedges & Co.; Thomas E. Rogers, Riker Bros.; Fleetwood Lanneau, R. Blackinton & Co.; A. J. Sherrard, Enos Richardson & Co.; Mr. Bliss, Wordley, Allsopp & Bliss Co.; D. A. Davidson, Wallach & Davidson; Jack Thompson, J. B. Bowden & Co.; James R. Palmer, Henry A. Kirby; W. H. Osborne, R. Wallace & Sons Mfg. Co.; Joseph Keller, Keller Mfg. Co.; Mr. Tourtelott, Waite, Thresher Co.; Mr. Kohn, Silbermann, Kohn & Wallenstein; L. Goldsberg, J. Sollinger & Co.; Mr. Williams, Warren & Williams; R. Robinson, Shiman Bros. & Co.; D. Schwab, Ciner & Secleman; Mr. Powell, S. O. Bigney & Co.

Traveling representatives who, recently, called on the trade in Pittsburg, Pa., included the following: Howard R. Grant, Riley & French; Frank E. Harmer, Solidarity Watch Case Co.; Joseph Keller, Keller Mfg. Co.; M. F. Loomis, C. Sydney Smith & Co.; W. R. Shute, Day, Clark & Co.; Mr. Wilkinson, J. J. Sommer & Co.; Mr. Crane, Mandeville, Carrow & Crane; Mr. Curran, A. J. Hedges & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Izri W. Lederer, S. & B. Lederer Co.; Wade W. Williams, Warren & Williams; John S. Cunningham, E. L. Spencer Co.; Edwin F. Skinner, Roy Watch Case Co.; M. H. Kling, M. H. Kling & Co.; R. H. Schley, Sloan & Co.; Charles T. Dougherty, Osmers, Dougherty Co.; Richard Robinson, Shiman Bros. & Co.; Emil Herbeck, Herbeck-Demer Co.; M. Untermeyer, Chas. Keller & Co.; D. Chisholm, Bugbee & Niles Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; W. A. Burt, Cory & Reynolds Co.; Donald LeStage, H. D. Merritt Co.; A. P. Shattuck, W. & S. Blackinton Co.; F. F. Gibson, Gibson, Krugler Co.

Lancaster, Pa.

H. S. Meisky, of the H. S. Meisky Co., visited Boston, last week.

Guy K. Herr, watchmaker for Charles J. Kinzer, of Bluefield, W. Va., is in Lancaster, his old home, for two weeks.

George R. Weber, of Louis Weber & Son, has been elected vice-president of the Lyco Co., a new local manufacturing concern.

A. E. Job, York, Pa., with Wm. Spangler, last Thursday visited the Hamilton Watch Co.'s factory and the local technical school.

James Buoy, late with Charles Bischhoff, manufacturing jeweler, has gone to Oscaloosa, Ia., to take a position with a manufacturing firm.

Dr. John D. Burkholder, eye specialist, is secretary and treasurer of the New Process Steel Wire Mfg. Co., which has just erected a large plant in Lancaster.

The 1,100-pound weight controlling the striking apparatus of the clock in the tower of the Opera House at Columbia, fell Thursday, smashing flooring and doing considerable damage.

The mother of A. H. Rosenstein, president of the Lancaster Silver Plate Co., and of Edw. Rosenstein, of the same establishment, celebrated her 85th birthday, last week, by a family reunion.

John J. Bowman, of Ezra F. Bowman's Sons, a former National Guardsman, was last week elected one of the executive committee of an association of veteran National Guardsmen, which was organized here.

George W. Hull, has just presented to St. Mark's Lutheran Church, a set of beautiful silver offering plates, which were furnished by S. Kurtz Zook. G. L. Fondersmith presented a handsome altar service.

Eugene H. Keller finished, last week, 12 handsome gold medals for the graduates of the Sacred Heart Academy, of Lancaster, and another gold set for the graduates of the School for Nurses of St. Joseph's Hospital.

Among the jewelers who visited Lancaster, last week, were: Monroe Keene, Erie, Pa.; Jerome Todd, Cleveland, O.; George L. Hepp, Lititz, Pa.; J. H. Lenseing, New Holland, Pa.; Frank Best, Louisville, Ky.; N. W. Pinkerton, Manheim, Pa.; J. M. Kreider, Ephrata, Pa.

Numerous improvements are being made to the jewelry house of R. C. Green's Son, Centre St., Pottsville, Pa.

Pittsburg.

Sam F. Sipe sails early in July for Europe on his annual diamond buying trip.

George S. Dunbar, not afraid of real warm weather, has gone to Jamaica for the benefit of his health.

Henry A. Barrett and his family have gone to Chautauqua, where Mr. Barrett, who is president of the Geo. B. Barrett Co., has engaged quarters for the entire Summer.

John Collins, who robbed a salesman for West, White & Christy at Canton, last December, was arrested at Jeffersonville, Ind., while trying to sell a stolen horse and buggy. Collins sold jewelry valued at $7,722 all over the country, and melted the gold of other pieces. Collins has confessed.

Among the jewelers who visited Pittsburg last week were the following: F. H. Hayes, Washington; W. R. Hill, Suttersville; B. E. Brown, Monessen; E. Myers, Harmony; C. A. File, Mars; Harry Grieb, Butler; Frank Worrell, Cannonsburg; H. C. Morrison, Mt. Pleasant; A. C. Guth, DuBois.

Thousands of persons attended the formal opening of August Loch's new store in Federal St., North Side, June 13, the store being packed all evening. Everybody had to get in line and pass in and out of the place. Mr. Loch received a number of floral offerings from friends as a token of their esteem.

Benjamin Biggard has bought the stock of Katherine Barney, who recently filed a petition in bankruptcy, and the court has approved of the sale, the stock bringing $1,095. Of this amount Mrs. Barney claimed $300 under the exemption act and this was turned over to her. The details of the failure were published in THE CIRCULAR-WEEKLY several weeks ago. The creditors will get a very small dividend.

A. Rankin & Co., McKeesport, have asked their creditors for an extension, which has been granted. The creditors held a meeting in Pittsburg, June 16, and on request of the firm, W. O. Harrison and A. H. Gerwig, were appointed to conduct the business, and just as soon as the proceeds from the sale of stock exceeds 10 per cent. of the expenses, a dividend will be declared for the benefit of creditors. The firm's liabilities are about $1,400, and it is thought that if times get better that the concern will be able to pay the claims in full. McKeesport has been quiet because of the shutting down of some of the mills, but most of them have started up and the firm wants time.

Louis S. Racine, a watchmaker, who had a work bench in the wholesale house of S. Davis & Co., 725 Liberty Ave., but who had no connection with that house, is missing from Pittsburg, and so are a number of good watches, which had been left with him to be repaired. I. Lincoff, 519 Dickson St., Homestead, has laid an information against Racine before a justice of the peace at Homestead, charging Racine with larceny by bailee, and officers are searching for him. Racine is said to be about five feet five inches in height. He looks to be about 20 years old, but is older. Racine came here, it is thought, from Philadelphia. Mr. Lincoff says that one of the watches which he left with Racine was worth $60.

THE OPTICAL REVIEW

FOR JULY

¶ A High Class Magazine for Opticians and Optometrists.

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"Evolution of Ophthalmic Optics." By John L. Moore, Atlanta, Ga.

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"Prisms in Ocular Practice—XII." By John C. Eberhardt, Dayton, O.; former president of the American Association of Opticians.

"Advice as to the Use of Trial Case Tests." By Henry J. Godin, Augusta, Ga.

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"Optometry and Optometrists." By W. W. Bissell, Rochester, N. Y.

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Digest of Current Optometrical Literature—Optometrist's Catechism—Examination Room Work—Frame Fitting—Questions and Answers—Making the Sale—New Articles for Store and Office—Editorials—News of the Month—Patents.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ASSISTANT WATCHMAKER desires position. "Watchmaker," 1140 N. 9th St., Reading, Pa.

ENGRAVER, first class letterer, desires position. Address "Haydn, 4611," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

FIRST CLASS jeweler and diamond setter desires position with first class house. "F. B. T., 4431," care Jewelers' Circular-Weekly.

GOOD, PRACTICAL watchmaker desires position with a good jewelry store. Address "T., 4571," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, salesman and clock repairer; New England references. "Reliable, 4597," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, desires a position as jewelry salesman; particulars will be given in person. "G., 4616," care Jewelers' Circular-Weekly.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4579," care Jewelers' Circular-Weekly.

REPAIR DEPARTMENT manager would like a position with New York City house after July 1. Address "Q., 4600," care Jewelers' Circular-Weekly.

WANTED, positions for all kinds of help connected with jewelry trade; the standing of each investigated by us. Commercial Trades Bureau, Rochester, N. Y.

FIRST CLASS jeweler and engraver; 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

ENGRAVER wants position, desires to learn watch and jewelry repairing; samples of engraving; speaks good French. 59 Meadow St., Willimantic, Conn.

WANTED, situation by an experienced young man as watchmaker, assistant watchmaker, clock or jewelry repairer. "G. D.," 67 John R. St., Detroit, Mich.

SITUATION WANTED by diamond and pearl setter, all around jeweler, handy in store; best references. Address "B. K., 4580," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER, experienced, reliable, can do engraving, understand optics, can furnish tools and trial case; best of references. P. O. Box 460, South Bend, Ind.

YOUNG MAN, 28, to travel in central west for some A1 house, manufacturer or jobber; 12 years' experience; excellent references. "J., 4423," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced in the jewelry business, wishes position as salesman; can furnish first class references. "C., 4593," care Jewelers' Circular-Weekly.

JEWELRY and clock repairer, all around man, desires position; can also wait on trade; age 32, married; can furnish best reference. "M., 4586," care Jewelers' Circular-Weekly.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4572," care Jewelers' Circular-Weekly.

ENGRAVER, clock and jewelry repairer, wishes position; will give reference and sample of engraving. Chas. Lowry, care C. H. Putman, R. F. D., No. 1, Fultonville, N. Y.

YOUNG MAN, 28, desires position as traveling salesman or local representative; 15 years' experience; best references and bond. C. F. Clark, 536 N. Carey St., Baltimore, Md.

ENAMELER on gold, silver and metal, also gold filled, 25 years' experience, wants position either to work singly or as foreman. Address "G. L., 4575," care Jewelers' Circular-Weekly.

POSITION WANTED by engraver, fair watchmaker and optician, capable to pass State examination, where optometry laws exist. "P., 4581," care Jewelers' Circular-Weekly.

WANTED, position in New York State by experienced watchmaker on fine watches and French clocks; salary, $20; best references. Address "A., 4623," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as assistant engraver with first class house; good script letterer on gold, silver, etc.; west preferred; A1 reference. "R., 4603," care Jewelers' Circular-Weekly.

POSITION WANTED by young man, 25, can assist at watch work, plain engraving and wait on trade; own tools; southwest preferred. Address "N., 4523," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

WANTED, position as typewriter and stenographer by young lady; can also make herself generally useful; best references; small salary. Address Miss Ruth Benedict, 318 W. 117th St., New York.

SALESMAN, covering the middle west for the past four years, wishes to connect with a first class house, either gold or silver lines considered. Address "Y., 4588," care Jewelers' Circular-Weekly.

SALESMAN, thoroughly experienced controlling trade in New Jersey and Pennsylvania, including Philadelphia, wishes to represent manufacturer or jobber. Address "N., 4576," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker; 25 years' experience on Swiss and American watches; $25 per week; only responsible houses need apply. Address "M. S., 4455," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and engraver wants position in good store; capable of taking in and delivering work and waiting on trade; New England preferred. Address "E., 4509," care Jewelers' Circular-Weekly.

BOOKKEEPER, charge of stock, filling orders, selling; young woman, eight years in wholesale jewelry business, having entire charge; excellent reference; would leave town. Address "G., 4625," care Jewelers' Circular-Weekly.

WANTED, a position as assistant watchmaker about July 1; good reference; moderate wages; have all tools except lathe; had long experience waiting on trade and receiving repair work. "W. S., 4619," care Jewelers' Circular-Weekly.

YOUNG MAN, in Philadelphia, Pa., or vicinity, experienced watchmaker and engraver employed at present, but desires change; own finest set of tools; honest; no bad habits and excellent references. "B., 4590," care Jewelers' Circular-Weekly.

SILVER and silver plated ware salesman, 15 years' experience; north, east, south, west; will be free July 1 to make connection with first class manufacturing concern; best references as to character and ability. "T. N. W., 4510," care Jewelers' Circular-Weekly.

DIAMOND and watch salesman would like a position with first class house, either retail or wholesale; am a practical man and can design and furnish estimates; first class New York City references and bond. Address "L., 4599," care Jewelers' Circular-Weekly.

SALESMAN in retail store, thoroughly experienced, accustomed to fine trade, desires position; am capable of estimating on watch and jewelry repairs; can also do monogram engraving; would accept resort position for the Summer. Address "X., 4577," care Jewelers' Circular-Weekly.

POSITION WANTED by experienced inside man and buyer of diamonds, gold and filled jewelry; 15 years with wholesale jeweler; best references. Apply "H., 4598," care Jewelers' Circular-Weekly.

A COMPETENT traveler, 10 years' experience in western, southern and Pacific coast territory, wants loose or mounted diamond line; open July 1st. Address, "M., 4617," care Jewelers' Circular-Weekly.

JEWELERS in want of responsible employe would do well to interview advertiser; 20 years' experience in all branches of the trade; qualified to present the finest goods to individuals or the trade; thoroughly capable and trustworthy; salary of small account in comparison with getting into traces again. W. W. Woodcock, 266 Lafayette Ave., Passaic, N. J.

Help Wanted.

SALESMEN, acquainted with the trade, to handle our line of candlesticks on salary or commission. Colonial Brass Co., New Haven, Conn.

WANTED, expert man who understands the manufacturing of eyeglass mountings. Address "O. B., 4594," care Jewelers' Circular-Weekly.

WANTED, watchmaker and engraver for fine store in New England; state salary expected. Address "E., 4606," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and jeweler; permanent position if satisfactory; state salary expected. Address "S., 4478," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker wanted, having A1 New York references; permanent position; salary, $20 per week. A. Weiner, 2827 Third Ave., near 149th St., New York.

WITH A VIEW of increasing my force of travelers after Jan. 1, I solicit applications from experienced men with established trade. Jonas Kocb, 37 Maiden Lane, New York.

WANTED, at once, first class watchmaker, jeweler and engraver; state wages and references in first letter; none but first class with gilt edge references need apply. R. H. Trask, Ottawa, Ill.

WANTED, first class watchmaker, jeweler and engraver; some knowledge of optics preferred; good salary; pleasant place; references required. J. S. James, 7th and Main Sts., Richmond, Va.

WANTED, traveling salesman for sterling hollow and flat ware, in cities between Buffalo and Chicago; only first class men need apply; reply with references. Address Box "D," Wallingford, Conn.

HELP WANTED, we have positions for watchmakers, jewelers, engravers, opticians and salesmen; salary, $15 to $60 weekly; reference required. Commercial Trades Bureau, Rochester, N. Y.

A FIRST CLASS optician, one who can take hold of optical department; state salary expected, reference and age; good position to right man. Address "C., 4618," care Jewelers' Circular-Weekly.

WANTED, all around man, must be first class watch and clock repairer and useful about store; permanent position; salary, $20 to $25 per week; reference required. Edwards & Le Bron, Chattanooga, Tenn.

AT ONCE, a capable and experienced optician who can do edging, drilling, etc., to take charge of our optical department; good salary, commission and permanent position. Address "K., 4621," care Jewelers' Circular-Weekly.

BY AUGUST 1, a good all around man as engraver, second watchmaker and salesman; $20 per week for a hustler. C. M. Wallace, Huntington, W. Va.

WANTED, a few good workmen on high grade gold jewelry; men capable of working from drawings and with some artistic taste in shaping up work by hand; steady positions to good men. Apply to J. Milhening, Inc., 195 State St., Chicago, Ill.

WANTED, a jeweler and engraver, one who is a thorough jeweler and first class engraver; none other need apply; send references, sample of engraving and state salary wanted in first letter. Address "J. A. C., 4521," care Jewelers' Circular-Weekly.

SALESMAN wanted by July 1 to handle a full line of sterling silver goods and novelties; side line on commission basis for the south, middle west and New England States; all communication strictly confidential. Address "I., 4563," care Jewelers' Circular-Weekly.

HELP WANTED.—Continued.

WANTED, two or three fine mechanics as follows: First class watch repairer and engraver, also diamond setter and fine jewelry repairer, also experienced clock repairer; please also state if you have had any experience in sales; best references required. Address The Plumb Jewelry Store, Des Moines, Ia

WANTED, three men, one first class watchmaker and A1 salesman, all around man; one first class engraver able to do jewelry repairing; one young man, fair watchmaker, must be up-to-date salesman; chance for advancement for young man willing to learn and does not mind long hours; all must have first class references, especially as to honesty. W. J. Dombrowsky, Tampa, Fla.

JEWELRY BUYER: big department store in thriving young southern city is desirous of an experienced and competent buyer of diamonds, gold jewelry and solid silverware; the same firm also wants first class, sober watchmaker and engraver; applicants for these positions will give full particulars as to experience and references in first letter. Address "Jewelry Help, 4578," care Jewelers' Circular-Weekly.

WANTED, salesman for the south, familiar with department and retail store trade, by manufacturer of popular priced jewelry novelties; none but those capable of making good on a commission basis need apply. Address "B., 4610," care Jewelers' Circular-Weekly.

WANTED, salesman thoroughly acquainted with department and retail stores in Ohio and Indiana to handle a first class manufacturer's line of popular priced jewelry novelties on commission basis; no objection to side line, but must know this business and produce results. Address, "D., 4607," care Jewelers' Circular-Weekly.

WANTED, commission salesman on Pacific coast for manufacturer's line of plated jewelry, selling department and retail stores; only first class men, familiar with this line and capable of producing results need apply; no letters answered unless giving full particulars as to experience, references, etc. Address "I., 4609," care Jewelers' Circular-Weekly.

SALESMAN wanted on commission basis for New York, Philadelphia, Baltimore and Washington by manufacturer of first class line of plated jewelry; have an established trade with department and retail stores, and only those capable of holding and increasing this trade need apply; no application considered without full particulars and references in first letter. Address "U., 4608," care Jewelers' Circular-Weekly.

Business Opportunities.

DON'T SACRIFICE your stock; if you need money write us, we will show you how to get full value for it. Commercial Trades Bureau, Rochester, N. Y.

WANTED to trade for jewelry stock or sell, 500 acres of timber and meadow land in northern Minnesota, no incumbrance. Address Fred Wehler, Madelia, Minn.

IF YOU WANT to sell your store we can put you in touch with cash buyers quickly; correspondence confidential. Commercial Trades Bureau, Rochester, N. Y.

STORES FOR SALE, in all parts of the United States and Canada; excellent opportunities for large and small investors; prices from $1,000 to $60,000. Commercial Trades Bureau, Rochester, N. Y.

SALESMAN of energy with established trade in a superior line of copper and brass goods and novelties, may secure an interest in a new, clean business of this line. "S. K., 4620," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in queen of Winter resorts, Aiken, S. C.; stock and fixtures reduced to $3,600; have the only optical department in county of 50,000; established 20 years; fine location; good run of work; write for particulars. Address C. E. Wessels, Aiken, S. C.

FOR SALE, watchmaker's bench room, with safe, bench and cabinets, in a lively New England town, on main street; excellent chance for watchmaker; present owner going to Europe; $150 required; will stand investigation. Address "F., 4604," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Long Distance Telephone Blue, 995, Chicago, Ill.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

FOR SALE, in western Texas, the coming country, a jewelry store established in 1889, located in the best town in the State; now a railroad terminus; but new road building from Kansas City; population, 15,000, and growing daily; fine climate and just the opening for a live young man or firm: stock and fixtures can be reduced to $8,000; if you are interested and mean business address "Leader, 4624," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

CHEAP, $50 cash for a new model Century Eaton-Glover engraving machine, four sets of type with attachments and cabinet, in use six months. S. R. Kamp & Co., 9th and Chestnut Sts., Philadelphia, Pa.

FOR SALE, W. W. lathe outfit, 64 chucks, faceplate, bezel chuck, countershaft, foot wheel, catalog price $100.05, price $60; all new less than one year ago; condition perfect; ask for list of other tools at the same rate. Geo. W. Hubbs, Dexter, N. Y.

FOR SALE, large walnut regulator on floor, 11 feet high, 32 inches wide, runs street clock on iron post; total height 15 feet, case 4 feet wide, dial 3 feet, covered with glass; perfect timepiece; pneumatic power. Address Sam'l Regester, Rec., 314 N. Eutaw St., Baltimore, Md.

To Let.

DESK ROOM to let. Room 27, 37-39 Maiden Lane, New York.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

BEAUTIFUL light room, with three large front windows, suitable for engraver or diamond setter; low rent. Room 19, 75 Nassau St., New York.

Wanted to Purchase.

WANTED, a plating dynamo. Quayle & Son, Monroe & Chapel Sts., Albany, N. Y.

WANTED, a large size diamond scale, second hand. The Arizona Turquoise Mines Co., 171 Broadway, New York.

WANTED, W. W. lathe with chucks and all necessary small tools; must be in good condition and cheap. Address T. A. Mauch, Yazoo City, Miss.

WANTED TO BUY, No. 2 Webster Whitcomb, if cheap for cash, also want to trade Swiss Universal lathe for Lancaster Engraving block. Address "J., 4582," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WANTED WATCHMAKERS everywhere to know about

URICH Perfect Fitting

CASE SCREW WASHER



Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:

Single Dozen, - - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - - $1.50 Pat. app. for

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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED JUNE 16, 1908.

890,590. INTERIOR MICROMETER. Axel L. Anderson, Hartford, Conn. Filed March 23, 1908. Serial No. 422,586.

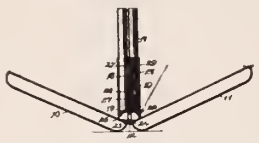
An article of the character described comprising a sleeve slotted at its lower end, a stem movable



lengthwise within the sleeve, jaws pivotally secured to the lower end of said stem and passing through said slots, and means for moving said stem longitudinally within said sleeve.

890,703. CIGARETTE-CASE. Harald C. Pedersen, New York. Filed May 20, 1907. Serial No. 374,561.

A cigarette-case comprising a pair of hinged lids forming a case, a cigarette holder secured to the hinge of the lids, and means on the holder ad-



jacent to the hinge of the lids for engaging the lids at the hinge to limit their outward movement, the limiting means acting to hold the holder central to the lids when they are swung apart.

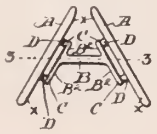
890,747. FOUNTAIN-PEN. Albert F. Zahm, Washington, D. C. Filed Oct. 4, 1905. Serial No. 281,277.

A fountain-pen, any portion of which is made of



a non-vitreous, transparent or translucent material and having a non-compressible barrel.

890,872. CUFF-BUTTON. Josef Pejchar, Cin-

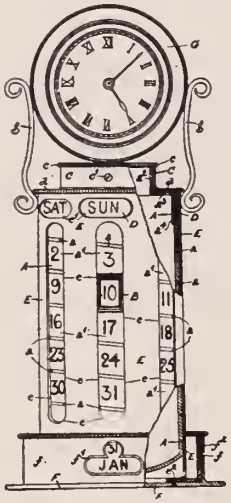


cinnati, O. Filed March 20, 1906. Serial No. 307,012.

A cuff button comprising a pair of converging outer bars, a member rigidly connecting the bars together and two pairs of projections on the button, the projections of each pair being adapted to engage the ends of the buttonhole to prevent movement of the button.

890,926. COMBINED PERPETUAL CALENDAR AND TUTOMATIC DATE-INDICATOR. Armand G. Raymond, Pretoria, Transvaal. Filed March 21, 1906. Serial No. 307,228.

In a calendar and automatic date-indicator, the combination with a revolvable cylinder having a circumferential helical groove therein, between the convolutions of which are numerals representing the dates of the month, a casing inclosing said cylinder formed with a plurality of vertical slots corresponding to the columns of numerals, an indicator engaging the helical groove in the date cylinder and sliding in one of the vertical grooves in



the casing, a ring or cylinder adapted to be rotated either independent of the date cylinder or in unison therewith, said ring or cylinder having represented on its circumference the days of the month which are adapted to be brought into coincidence with the columns of numerals on the date cylinder, a timepiece or clockwork mechanism adapted to rotate the date cylinder to cause the indicator to traverse the groove and slot in the cylinder and casing respectively to pass successively from date to date, a cylinder or drum on the circumference of which are represented the names of the months, and means actuated from the timepiece or clockwork mechanism for rotating the drum or cylinder when the indicator reaches the last date of the month.

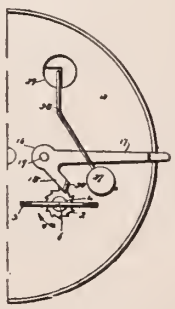
890,977. CUFF-FASTENER. George M. Gluchowski, Baltimore, Md. Filed April 8, 1907. Serial No. 366,917.

A cuff-fastener comprising two oval sides, 1, 2, that are rigidly connected by a bar, 6, extending directly from the edge of one of said sides to the



edge of the other side, and a lug, 7, projecting directly from the edge of one only of said sides—whereby the entire device can be stamped out by dies from a single piece of metal.

891,084. ALARM-CLOCK. William J. Larkin,



Waterbury, Conn., assignor to the Waterbury Clock Co., Waterbury, Conn. Filed April 20, 1908. Serial No. 428,229.

In an alarm-clock, the combination with the winding arbor of the alarm mechanism of a switch, and means rotating with the said arbor for coaction with the said switch to throw the same off when the arbor is rotated to wind the alarm-spring.

891,097. MOVEMENT-PLATE FOR WATCHES, CLOCKS AND THE LIKE. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed Nov. 11, 1907. Serial No. 401,700.

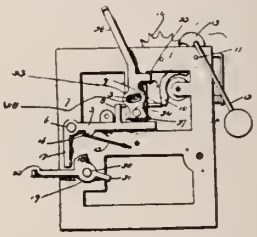
A movement-plate for watches, clocks and the like, the said plate having one or more pivot-bear-



ings made integral with the body of the plate and harder and thinner than the same.

891,098. ALARM-CLOCK. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed April 27, 1908. Serial No. 429,542.

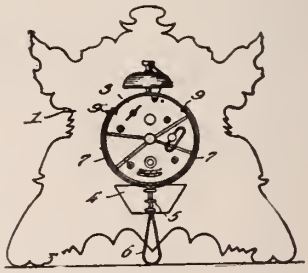
In an alarm-clock convertible for sounding an intermittent alarm or a long alarm, the combination with an alarm-wheel driven by the time-train of the clock, of a vibrating-arm carried by the verge-arbor of the alarm-train of the clock, an intermittent alarm-lever provided with a finger for engagement by the said wheel and with a detent for



engagement with the said vibrating-arm, and a converting lever adapted to coact with the intermittent alarm-lever for forcing it into a retired position in which it does not function with the alarm-wheel and vibrating arm.

891,134. CLOCK-CASE. Walter M. Barry, Rochester, N. Y., assignor to John G. Nicklaus, Rochester, N. Y. Filed Oct. 29, 1907. Serial No. 399,640.

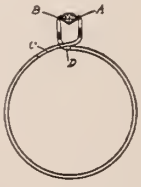
A clock case comprising a frame, and a combined frame support and clock holder secured thereto and composed of wire bent to form a prop for supporting the frame, spring arms adapted to embrace



and support an ordinary cylindrical clock, and spring fingers which serve to press the clock against the frame.

891,161. AUTOMATIC ADJUSTABLE GEM-HOLDER. Percy H. Goodwin, San Diego, Cal. Filed May 7, 1907. Serial No. 372,422.

An adjustable gem-holder comprising a resilient ring having opposed gem-holding prongs at its



ends, said prongs being normally in close relation and requiring to be sprung apart in order to receive and have holding engagement with a gem,

said ring being provided with a longitudinal slot entering from one end thereof and the other end notched laterally and arranged in said slot.

DESIGNS.

39,361. FOB. CHARLES O. NASH, Grand Rapids, Mich., assignor to the Michigan Chair Co.,



Grand Rapids, Mich. Filed May 4, 1908. Serial No. 430,873. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JUNE 16, 1908.

Ser. No. **30,213.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) FRANCIS PERNAS, Cranford, N. J. Filed Sept. 26, 1907.



Particular description of goods. Collar-buttons, cuff-buttons, chains, finger-rings and earrings made of gold or gold-plated ware.

Ser. No. **32,896.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) NUSSBAUM & HUXOLD, New York. Filed Feb. 20, 1908.

NUSSHOLD

Particular description of goods. Belt Buckles and clasps of precious-metal and plated ware.

TRADE MARKS REGISTERED JUNE 16, 1908

69,414. STYLOGRAPHIC PENS OR INK-WRITING PENCILS. JAMES W. LAUGHLIN, Detroit, Mich.

Filed Feb. 25, 1908. Serial No. 32,992. Published April 14, 1908.

69,548. SILVER-PLATED WARE, COMPRISING SILVER-PLATED FLAT WARE, HOLLOW WARE AND TABLE WARE. WM. A. ROGERS, LTD., Toronto, Ont., Can., and Niagara Falls, N. Y.

Filed May 25, 1905. Serial No. 6,561. Published Nov. 7, 1905.

BRITISH PATENTS.

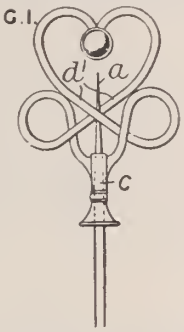
(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF JUNE 3, 1908.

3,099. HAT-PINS. A. M. N. PHIPPS, Northampton. Feb. 7.

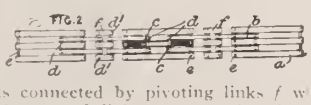
A point-protector consists of a socket C combined with an ornamental wire scroll, which grips the point *a* of the pin between two of its convolutions d^1. The socket C may be formed by bending the ends of the wire into a close helix.

FIG. 1.



3,188. BRACELETS. G. FREIVOGEL, Dietlingen, Baden. Feb. 8.

In expanding bracelets of the class having links with springs, inserted at either end and compressed by pins connecting the parts of other links, the springs *c* are in the main links *a* and bear at adjacent ends against the pins *d* of the intermediate links *b* and at remote ends against the pins *e* of the links *a*. The intermediate links *b* consist of



two parts connected by pivoting links *f* with pins d^1. Both sets of links have a plurality of parallel parts. (Reference has been directed under Section 7 of Patents, etc., Act, 1907, to Specification No. 21,654, A.D. 1905.)

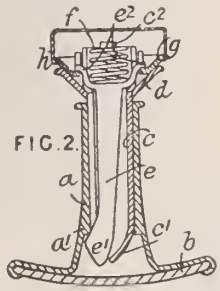
3,350. COLLAR STUDS, ETC. H. OWEN & SONS, Birmingham, and A. ALLEN, Erdington, near Birmingham. Feb. 11.

A collar stud, solitaire, etc., has a base *b* with a tubular shank *a*, and a head *d* with a stem *c*, which enters the shank *a* and is retained therein by a locking bar *e*. This bar *e* has a projection c^1,

FIG. 7.



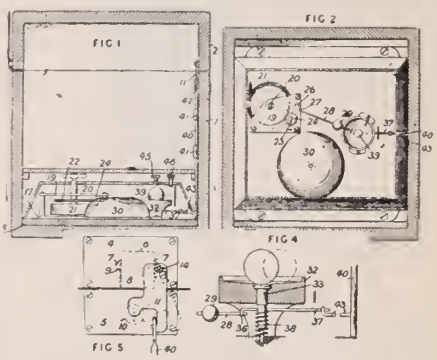
FIG. 2.



which works through a slot in the stem *c* and is kept in engagement with a shoulder *a* by the inclined part c^1 of the stem. A controlling-spring *f* is kept in position by lugs c^2 on the stem. To release, a pull is applied to an upper plain or ornamental head *h*, having a lower part *g*, which slides over the stem *c* and engages lugs e^2 on the bar *e* withdraw the projection c^1.

3,371. JEWEL BOXES; BURGLAR ALARMS. G. A. DEWEY, East Orange, N. J., U. S. A. Feb. 11.

A receptacle for jewels, etc., is provided with a device which sounds an alarm when the receptacle is disturbed. The receptacle 1 has a hinged lid 2 which is secured by a lock of the form shown in Fig. 5, comprising two plates 4, 5 secured to the lid and body, respectively; the upper plate contains a socket 6 having recesses 7, and the lower plate carries a projecting casing 8 within which are resilient locking-bolts 9. The bolts are withdrawn when the key is turned in the barrel 10 on the lower plate. The upper plate carries a pivoted hook 11, and a stud 14 extends from the hook through a slot into one of the recesses 7, so that when the bolts 9 are shot, the hook is in the position shown in full lines. In the box, the bed plate A carries a base-plate 17, on which are mounted posts bearing a cover-plate 19. Between the plates 17, 19 is journaled a shaft 20 carrying a flat coiled spring 21 and a spur-gear 22, which meshes with a smaller wheel 23, Fig. 2, on a shaft 24 which also carries an escape-wheel. A rock-shaft 26 carries a pallet 27 engaging with the escape-wheel. A rod 28 projecting from the rock-shaft carries a ball 29 adapted to strike the bell 30. A seat 32, secured to the plate A, has a dished upper surface, and extending loosely through an opening in the centre is a pin 33, Fig. 4, controlled by a coil spring. Arms project laterally from the pin, the arm 36 being bent to engage with the arm 28, and the arm 37 resting on the forked end 43 of the part 40. A ball weight 39 normally rests



on the pin, and keeps it pressed down against the spring. A detent lever 40, sliding in bearings 41 on the side of the box, has an eye 42 at its upper end engaged by the hook 11. The lower end is formed with a forked extension engaging with the rod 37. The parts being set as shown, if the box is disturbed or an attempt is made to prise the lid, the ball 39 rolls away the pin and the bell is set ringing. To move the box without bringing the alarm device into operation, the screw 35 is turned down against the ball. The alarm may be stopped by pressing down the pin 46, thus enabling the ball to roll back into position over the pin 33.

Complete specifications accepted May 27, 1908.

11,860. TIME REGISTER. BERESFORD.

11,929. EYEGLASSES. SCHWAB.

12,326. POCKET MATCH-STRIKER. WHITNEAR.

15,563. BROOCH-FASTENING. BROWN.

16,823. HAIR-PIN. SKILL. 1908.

1,315. HAT-PIN. PILKINGTON.

7,279. SPECTACLE OR EYEGLASS CASE. WILLMOTT.

Applications filed May 18 to May 23, 1908.

10,740. TIME-RECORDER. I. H. PARSONS and A. E. J. BALL, Leicester.

10,743. SPOON. CAROLINE HUGHES, Haslemere, Dartford.

10,787. CLOCK CASE. E. C. R. MARKS, London.

10,821. THIMBLE. C. E. ILES. Birmingham.

10,888. CLOCK. P. H. PAGE, Woolpit, Suffolk. Complete specification.

10,975. TIME-RECORDER. A. H. STANLEY, London. Complete specification.

10,999. BRACELET FASTENING. WOOLF TRAININ, London.

11,026. COMB. ALEXANDER BURNET and HERBERT TEMPLE, Westminster.

11,038. UMBRELLAS AND CANES. A. N. CARTER, London.

11,078. SLEEVE LINKS. ARTHUR WILLIS and A. G. COLSON, London.

11,082. PIPE REST AND ASH TRAY. RICHARD OUSTON, Birmingham.

11,117. TEA-POT. C. G. SLOPE, London. Complete specification.

11,131. BROOCH. T. D. PANNET & SON, London. Complete specification.

11,148. BRACELET. EMIL LOHMULLER, London. Complete specification.

11,159. SCARF-PIN RETAINER. AUGUST BRUCKMANN, Liverpool. Complete specification.

11,247. APPARATUS FOR SIMULTANEOUS CONTROL OF TIME RECORDERS. T. P. HEWITT, Liverpool.



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THE HOROLOGICAL REVIEW

The Famous Pleissner Collection of Watches in Dresden

By M. Engelmann

(*Continued from issue of June* 10.)

A RECENT acquisition of Herr Pleissner merits here special attention. It is an enameled watch, made about 1785, which on account of its maker, as well as its technical construction, deserves particular notice. Its maker was the Swiss H. L. Jaquet Droz, at that time resident in London, whose automatic figures (androids) were until a short time ago private property in Dresden, but have lately been purchased by the Swiss people, by popular action, as a national possession.[1] A finely painted portrait of J. Droz (Fig. 23) adorns the inside of the watch. This very exactly made piece of mechanism contains the rare virgule escapement and a second train for the "jump" or independent seconds. On the escape wheel (see Fig. 23a) is placed a small steel disk with five notches. The train for the seconds engages, by means of a delicate lever, the notches in this disk, thus making it possible to stop the seconds hand from the outside and set it in motion again. We have here a very early, although not the first,[2] specimen of this device, which was much used later in similar manner. It is therefore possible that J. Droz was the inventor of the independent second, with stopping arrangement.

The golden verge repeater (Fig. 24), made about 1800 by Brégnet et fils, Paris, the perforated dial of which affords a view of the complicated interior, also deserves special notice. The ladies' watch, executed in strong relief, set with stones and having a golden dial (Fig. 25) also makes a pretty appearance. The Empire taste opened the way for curious and unique watches. Thus the collection includes a ladies' watch in the form of a mandolin (Fig. 26) and another in the form of a pear (Fig. 27).

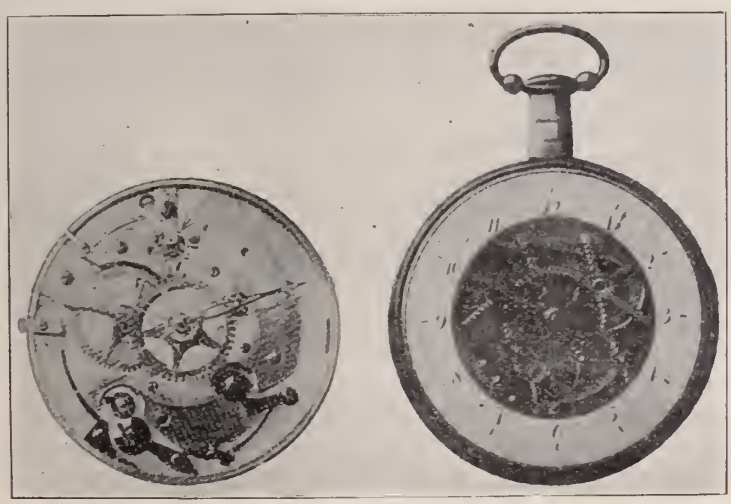


Fig. 23a.

Fig. 24.

The seventh division includes specimens of the watchmakers' art from the "Biedermeier" period. During this time the greatest effort was directed towards making the watch as thin as possible, an effort that has again made itself felt in our times. A golden lever watch made by E. K. Theurer, Chaux-de-Fonds, with a diameter of 44 millimeters, is but six millimeters thick, including the glass, while a second specimen, finished in 1830, and having traveling numerals, *i.e.*, stationary hands (Fig. 28), with the same diameter, is only 5.5 millimeters thick. This thin construction made the winding of the watch possible only by means of a thin mandril key. The long neck of the bow disappeared. The neat head again approaches in its form the earliest pattern—that of the 16th century. In the ornamentation a mixture of several earlier style periods is perceptible.

The art of the enameler is also sometimes still in evidence. This is seen in the charming, in part only solid-colored enamel decoration on the specimen of Vaucher frères (Fig. 29), Lacroix et fils, Bréguet (Fig. 30) and Freunoler, showing that even in this art-impoverished period the love of the ornamental was not entirely lost. Engine turning had been introduced. Especially was it seen to advantage in the dial plates, again made of silver or gold, mostly in matt designs, often in combination with delicately executed flowers or ornamental



Fig. 25. Fig. 26.

Fig. 27. Fig. 28.

Fig. 29. Fig. 30.

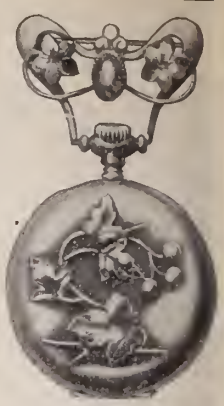
[1] The Androids are at present exhibited in the "Galerie für Alte und Neue Kunst," in Berlin, 45 Wilhelmstrasse.

[2] In the illustration, 23a, an arrow points to this disk.



Pat. June 9, 1908
I Appl. V.—No. 31





Pat. June 9, 1908
3 Appl. R.—No. 27

DUBOIS

Safety Chatelaine Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

Cannot Be Lost **Absolute Security** **Will Not Pull or Wear Off**

Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.



Watch worn as Chatelaine, showing it lifted to read the time.

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.

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Pat. June 9, 1908
P. P.—No. 39





Pat. June 9, 1908
P. P.—No. 38

decoration. The cylinder escapement gradually found its way to widespread adoption, but the lever escapement was already making its way to the front, especially in the above-mentioned work by Theurer and in the most delicate execution. A technically interesting specimen is a gold watch, still with verge escapement, the works of which include a small mechanism playing a minuet. A ladies' neck watch, by Patek & Philippe, Geneva, may still be mentioned. The watch itself is heart-shaped, the lid surfaces are large garnets set in gold, while the chain consists of lapis lazuli links with appliqué roses and garnet beads.

For the professional horologist, division VIII—inventions and experimental work—will doubtless possess special interest. The 14 selected specimens in this division bear witness to the extraordinary ingenuity and the masterly skill of many of the leading men in the watchmaking industry. First in order for mention should be a two-cased watch ornamented with perforated work, with bell repeating mechanism by the past master, George Graham (1673 to 1751). It contains his cylinder escapement, which, of all his inventions, must be regarded as the

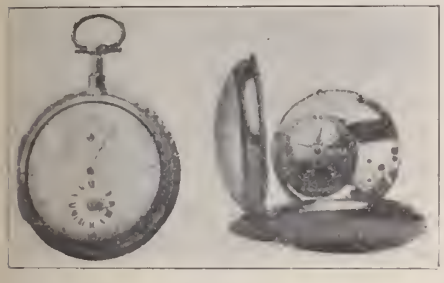


Fig. 31. Fig 31a.

most popular, and which carried his name throughout the world. The specimen is equipped with the, at that time, very rare jeweled bearings. A further remarkable specimen is a gold watch bearing the inscription, "Non plus ultra" (Fig. 31). The winding of this is effected automatically by an elastic lever weight attached to the back plate, which is set in motion as soon as the bearer steps forward in walking. This invention, revived in modern pedometers, and in this case designated "shaking" or "hammer" winding (Fig. 31a), dates from the year 1780 and was made by Jean Louis Recordon, of Neufchâtel. In London (according to Poppe) the first of these perpetual watches brought 240 to 300 thalers. In this case we have probably to do with one of the first productions of the workshops of this master, for the ornamentation of the watch is strictly in the style of Louis XVI.

The Londoner, Thomas Earnshaw, already mentioned, is represented by one of his first chronometers. The balance, consisting of bimetallic wheel sections, fitted with conical metal plugs, has a cylindrical spring. A chronometer made in 1830, and equipped with an almost precisely similar device, attracts attention, because two of the best Dresden watchmakers of their time, J. F. Schumann and Fr. Gutkaes, worked on it. The latter was the preceptor of Adolf Langes, with whose name the foundation, in 1845, of the great watchmaking industry in Glashütte was connected. Still earlier evidence of the reawakened watchmaking industry in Saxony is afforded by a silver cylinder watch made by Paul Kindermann, of Bantzen, with a date mechanism, the key winding of which may be effected either to the right or left. There are good reasons for believing that Kindermann was the teacher of the Royal Mining Councillor and Chief Inspector of the Mathematical Salon, Joh. Heinr. Seyffert (1751 to 1818). Seyffert received his scientific training at the universities of Leipzig and Wittenberg, and was the foremost horologist in Saxony at the opening of the 19th century. The Mathematical



Salon contains some of his best work. The Pleissner collection also owns a well-preserved specimen by him, with cylinder escapement, which, according to the number, 92 (1809), was the 92d of the about 100 specimens made by him, and dates from 1809. It is certainly a sign of this man's love of truth when Seyffert, by means of an engraved inscription in the interior, stated that the escapement in this watch originated with his friend, A. L. Bréguet, Paris.

A golden lever watch, made by Courvoisier & Co., Paris, about 1800, has an eight-day movement, and is one of the oldest equipped with "pin pallet" escapement. Noteworthy also is a silver lever watch, made about 1820 (Fig. 32), the balance of which, with a diameter of 40 millimeters, is much larger than the ordinary measurement. This large balance, by its size, was claimed to insure better results. The setting of the hands in this watch is effected in a peculiar manner by a knurled little wheel located on the periphery of the dial. Among the remaining watches in this division we may briefly mention a gold minute repeating watch, with bimetallic regulator compensation, by Melly & Co., Geneva; a gold repeating watch by Brégnet, Paris, with the same style of compensation, the stone cylinder, invented by Arnold, and the so-called parachute device—a peculiar protection for the delicate, easily injured ruby cylinder (Fig. 33)—and a gold chronometer by Le Roy & Son, in Paris, court watchmakers to the king. It is one of the few works of precision completed by this famous French horologist in consequence of a competition instituted by the Royal Society in 1823.

The Pleissner collection likewise includes a collection of timepieces of which heretofore no mention has been made. These are several clocks, having, it is true, the form of a watch, but exceeding the latter three or four times in size. They served the purpose in traveling carriages, possibly also on board ship, as time recorders, date indicators, and, when necessary, as alarms. The specimens shown in this collection were, in their time, certainly very expensive. It speaks for the value of these clocks at the time that among their known owners only princely personages were included. It is certain that very few clocks of this character have come down to us, and the seven specimens here shown are among the most valuable in the collection. There appears to have been, about the middle of the 18th century, a special demand for such traveling clocks, which, however, does not exclude the possibility of isolated specimens

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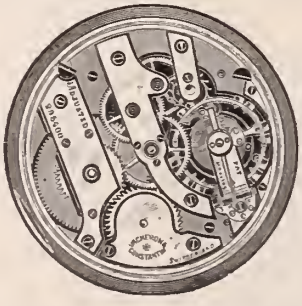
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of this form and character having been previously produced.

A clock of this character, with a dial 116 millimeters in diameter, the origin of which is hardly later than 1540 to 1550, is shown in Fig. 34 a. It is the pronounced but materially enlarged type of the breast watch of South German make, as noted in the first division. The perforated case, with the lid also in perforated work, is



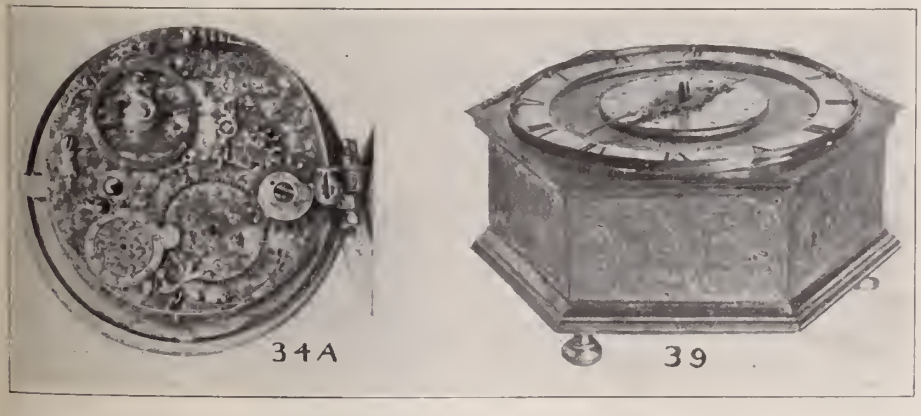
Fig. 36.



Fig. 37.

fashioned of fire-gilt bronze, and shows elaborate Renaissance ornamentation. The movement, with arrangement for striking the hour, made entirely of iron, with its hog's bristle regulation, the spring brake and the unenclosed mainspring, corresponds exactly to the watch mechanism of the period referred to (Fig. 34 a).

The remaining six traveling watches or



clocks date all from the 18th century; the diameter of their dial plates vary from 85 to 95 millimeters, the heaviest of them weighing 1.420 kilograms (about three pounds). The cases, with a single exception, following the characteristic style of the period of their origin, are of silver, prominently embossed in relief and well preserved. The decorations are here also pastoral and garden scenes, allegorical figures, etc., with architectural backgrounds, sometimes relieved by playing fountains. For the protection of these richly ornamented cases, outer cases of leather, tortoise shell and snake skin, also decorated, served. To facilitate better inspection, the works are placed alongside of their respective cases, and owing to the richly perforated ornamentation of the upper plate, affords an idea of the style of elaborate decorative movements of this period. A carriage clock made about 1720 by Joh. Melch. Steinmueller, of Gera, bears on the case the arms of the princes of Reuss, as well as the insignia H. LXXV. R(euss), and the tie braces of the plates of the movement in glass were adorned with gilded monograms A.G. with the superimposed princely crowns. The movement, in addition to the time record, had a four-quarter striking train, an alarm arrangement, a repeating device with bell, and showed the date. From the princely possessions of the house of Reuss also came a similar clock, made by C. F. Weber, Dresden, about 1740.

A carriage clock, equipped only with an alarm, was made by Huebner, Vienna, for King Augustus II. of Poland, son of Augustus the Strong. It bore, in the center field of the silver dial plate, the Saxon-Polish arms. The hour hand is formed of a golden monogram, A.R., with the royal crown (Fig. 35). From the possessions of the Emperor Nicholas II. of Russia came another clock, made by Francesco Heckhel, of Fridtberg, near Augsburg (Fig. 36). It has the same arrangement of the mechanical parts as the Steinmueller specimen. Two of the most beautiful of these clocks, one of which is represented in Fig. 37, were made about 1740, by the already mentioned J. F. Poncet, Dresden, probably for the Saxon court.

The collection closes with four table clocks, noteworthy South German masterpieces of the 16th century. The ornamentation peculiar to these clocks, partly engraved, partly chased decoration, bears witness to the love of ornamental art that inspired the Renaissance period. Of the makers, but one, Hans Eichsted, is known. Of these clocks we have selected for pictorial representation (Fig. 38) a Nuremberg work, made about 1550, with its movement, striking and alarm trains disposed one above the other in a crystal case, and (Fig. 39) a table clock in a hexagonal case, signed D. R. D. and made about 1600. The work has iron wheels, without fusee regulation. The artistic decoration of this specimen is in a good state of preservation and the little clock belongs with the best in the collection.

The Pleissner collection at present consists of 118 objects. Only a small portion of them could, in picture or description, be here accorded their deserts. Every one of these clocks can be considered a selected and, for its period, typical specimen.

It is much to be wished that the city of Dresden, so much visited on account of its collections, might rejoice in the permanent possession of this rich collection. The little that Dresden possesses in the way of old specimens of the technical art in small timepieces, that is accessible to the public, is scattered and inconsecutive.

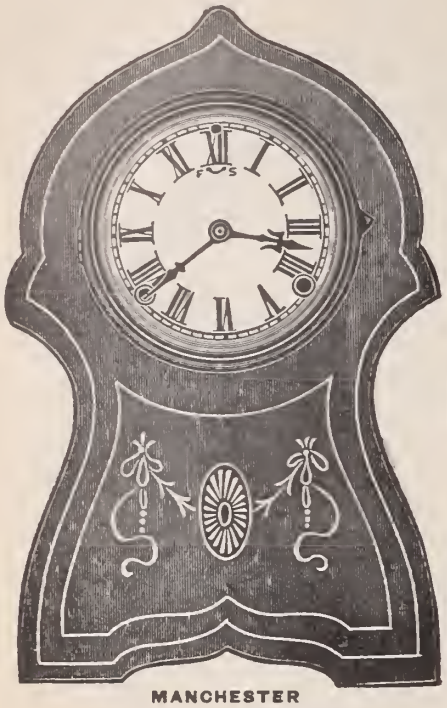
(THE END.)

Old Watches in the Show Window.

EXHIBITED in the show window in the store of Hutchinson & Myers, Massillon, O., recently, was a collection of watches, some of which had been made as early as the year 1700. A French Virge watch is dated 1725. The earliest timepiece is an Oliver Quartier made in 1700. Another Swiss watch bears about the same date as the former.

An old horse timer excites a great deal of curiosity. It has an hour hand, a minute hand and a third long hand which indicates the seconds on the minute dial.

A new jewelers' work bench has just been placed upon the market by Swartchild & Co., Heyworth building, Chicago, Ill. The novel feature of this bench consists of a tapered apron drawer which is zinc lined and has a screen or perforated center through which the filings drop into a removable cup. The frame of this bench is made of highly finished oak, the top of hard birch, oiled, and in the natural finish, while the drawers have brass handles. The wooden filing block is removable and will fit in any of the three openings left for the purpose. A catalogue will be sent to any jeweler upon request.



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Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of *"Trade-Marks* of the *Jewelry and Kindred Trades,"* and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use,* or *has ever used,* together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

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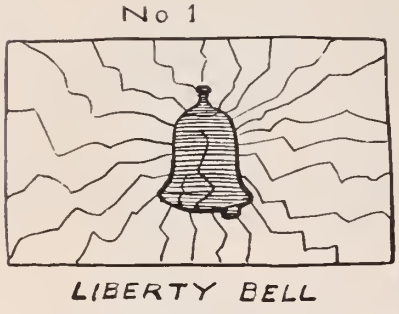
STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Four Original Ideas for Making Independence Day Window Displays for Retail Jewelers

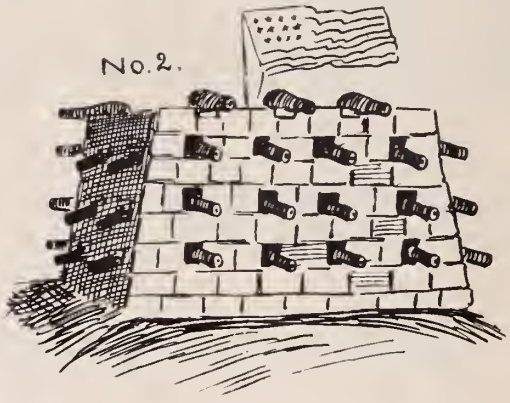
No. 1.

CUT a large sheet of stiff cardboard into a bell shape; use bronze-colored cardboard for this purpose (or paste tinfoil over any color cardboard); paint on your bell the figures 1776-1908, and outline a crack on the bell to simulate the original Liberty Bell. This should be suspended at the rear of the window by a few yards of red, white and blue baby ribbon, the colors being arranged to alternate. Your window display can be exhibited beneath this decoration. Price cards used could be cut out of miniature bells, which will look well.



No. 2.

Erect in one corner of the window a miniature fort, composed of small boxes roughly piled into a semblance of a hillside fortification, interspersed at irregular intervals with rusty cannon (*i.e.*, beer bottles covered with brown tissue paper, pasted on smoothly). At the base a few feet of green turf could be placed and a little tuft of grass put into nooks and corners here and there.

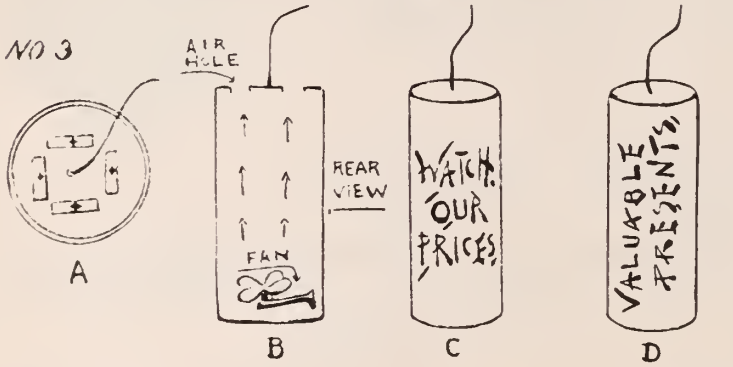


Surmount the entire affair with a United States flag stiffened by being pasted on paper if desired to have it remain stationary, or an ordinary flag if intended to have it blowing in the breeze created by your electric fan. If the latter method is used the fan can easily be concealed in space back of the stack of boxes and placed at such an angle that it will keep the flag undulating and make the show exceptionally attractive. The opposite side of the window is used for displaying stock.

No. 3.

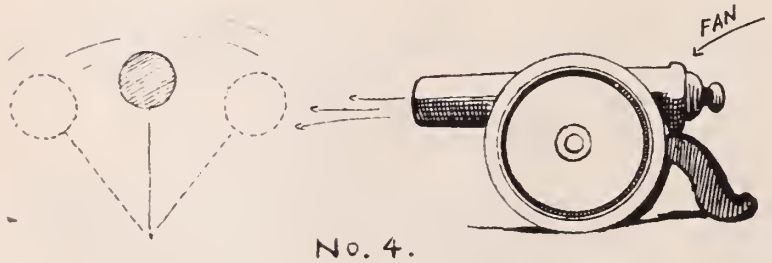
Take two hoops of slightly larger diameter than your fan. Tack to them a sheet or two of bright red cardboard and form a barrel; cover it at one end with a sheet of cardboard cut in pattern A, with a bit of ribbon knotted in the center. The four places marked X are slits cut in the pattern A.

Place the completed structure over your fan as shown in Fig. B, and you have Fig. C, an immense "firecracker" with the "fuse" squirming in an eccentric manner. Where the cardboard is joined, cover with strips of paper of the same shade. This firecracker can also be displayed with the inscription illustrated in Fig. D. Price tickets should be small bits of red cardboard with a bit of string tied at the end, and should be lettered in an eccentric style to resemble Chinese writing.



No. 4.

Cut a crude pattern of a cannon out of extra heavy cardboard, dark brown in color, and place this somewhat towards the rear of the window. An electric fan can be concealed behind this cannon and faced so that it blows toward the cannon's mouth. Fasten by a small but strong thread a toy balloon directly in front of the cannon's mouth. When the fan blows the effect will be as if the ball had just been discharged from the cannon. Let the fan rest alongside of the "gun carriage," the distance between the fan and the balloon being adjusted according to the strength of the current produced by the fan.



NOTE.

None of these displays will require an expenditure of over 50 cents for material. They are effective even if the moving features be eliminated.

Storekeeping Department.

Independence Day in Odon, Ind.

ODON, Ind., has a population of not more than 2,000 inhabitants, but its merchants, including its jewelers, are by no means the least enterprising in the Hoosier State. In view of the near approach of Independence Day, when storekeepers in the larger cities give expression to their ingenuity and commercial enterprise by special window displays, floats, etc., it may be interesting to show what one of Odon's jewelers did on a previous celebration of July 4. "The merchants of Odon," according to a local scribe, "got together and resolved to show the town by a real pageant that they were 'alive and kickin',' and not mere fossils of the paleozoic period."

Among the floats in the parade was one by Andrew M. Keck, whose humble effort is shown herewith. The whole display cost about $5 together with the labor of the jeweler.

The float consisted simply of a spring wagon on which was erected a platform supporting a huge pair of spectacles made of 24-karat iron by a blacksmith. The frames were painted yellow and put together by means of bolts. A banner erected on posts, bearing the word "Keck's," was stretched lengthwise through the center of the wagon. From the framework of the banner was suspended on a wire the jeweler's large watch sign. About 20 yards of red, white and blue bunting and two flags constituted the decoration.

A quaintly dressed boy with a large screwdriver, a duster and a large eyeglass was industriously engaged in fixing the watch, winding it up, listening to its ticking, and performing other antics which made him conspicuous. Mr. Keck says that he made the photograph himself, and that this is the reason why his "picture wasn't took," but, in his own words, he has "a very worthy substitute in the person of my wife, who is seen standing bare-headed in the door."

A recent fire in Sidney, O., did damage to the residence of J. B. Swain, of that place, amounting to $300.



QUAINT INDEPENDENCE DAY FLOAT USED BY A JEWELER IN ODON, IND.

Up-to-date Business Methods of a Model Jewelry Store in Norfolk, Va.

AN interior view of the handsomely furnished retail jewelry store of the Paul-Gale-Greenwood Co., Norfolk, Va., is illustrated below. The establishment, which is located at the corner of Granby St. and City Hall Ave., is eight stories high, the exterior being light brick reinforced by concrete on the inside. The building is thoroughly fireporof.

The store proper is 50 feet wide and 90 feet deep. The first floor and part of the second is used by the firm, the manufacturing and shipping department being located on the second floor. The show windows are of single pane plate glass. The one at the left of the entrance is 12 feet long, while that on the right is 14 feet long, and extends 14 feet on City Hall Ave. Directly over them is the mezzanine floor, which extends out into the store, several feet.

The diamond room is just back of the show windows at the corner of Granby St. and City Hall Ave. The cashier's booth is located in the rear of the diamond room. The watch repairing department, which is equipped with every modern repairing device, is situated back of the window at the left of the entrance. In the extreme rear of the store is the manager's office. The general offices, the reception room and the optical department are located over the manager's office, and the vault, but not on the second floor.



INTERIOR VIEW OF THE STORE OF THE PAUL-GALE-GREENWOOD CO., NORFOLK, VA.

The illumination of the establishment is noteworthy. The store is lighted by 12 electric chandeliers, which are suspended from the ceiling, and 20 electric chandeliers, which are arranged around the columns. Besides these there is a large number of incandescent lights on the mezzanine floor.

There are four rows of show cases in the store, all of mahogany with marble bases. The whole interior, in fact, is finished in mahogany. A double horseshoe show case extends down through the center of the store, while two other lines of show cases are on either side of this, and parallel to it. Each side of the store is lined with wall cases, between which are French plate glass mirrors.

The cut glass room, between the manager's office and the vault, is brilliantly lighted, the deeply cut geometrical designs in the various pieces standing out in great splendor at night. The vault, which was built at a cost of $5,000, is seven and one-

(Continued on page 92.)



The Element of Human Interest in Jewelry Advertising

Written expressly for The ewelers' Circular-Weekly by Robt. Francis Nattan

THE element of human interest is gradually becoming more conspicuous in retail jewelry advertising. There is no doubt whatever but that advertising without this element is, in the phraseology of the law, well nigh null and void. In order to make sales by means of newspaper advertising the advertisement must possess the subtle power of moving men's wills to act in accordance with the purpose of the advertiser.

The jeweler who advertises men's watches would be rash indeed to dwell simply on the ornamental qualities of a timepiece. The prospective purchaser of a watch wants a timepiece chiefly because he desires a mechanism which will indicate accurate time; hence, the advertisement which appeals to the railroad man, to the busy man who wants to catch a train or to the office man who wants to count the very minutes as they speed by, is the one which will prove effective.

Permanent utility is the great desideratum in watches, and consequently the unerring accuracy of the mechanism cannot be too strongly dwelt upon. This description of the mechanism, however, without the all-important element of human interest, makes dry reading and a too technical appeal. Show the reader how he can be on time or why he is late, how he can secure a dependable watch, and you have aroused his interest.

The wedding season, when the jeweler advertises silverware, gifts of jewelry, cut glass, china, bric-à-brac and novelties, offers many opportunities for making this kind of an appeal. Many of the articles which are purchased for this occasion are made for utilitarian purposes and not as mere ornaments, and this renders the advertiser's possibilities all the greater.

A good advertisement can actually create in the mind of the reader a desire to give, by demonstrating the elation and pleasure which will be felt by the recipient of the gift, and the consequent gratification and appreciation which will accrue to the donor.

Millions of dollars' worth of diamonds have been sold by showing not only that their purchase is a good investment, but also by appealing to human vanity. The advertisement, which tells a man that the wearing of a diamond makes him look prosperous, nine times out of 10, makes an instantaneous hit with him. This is really the main reason why so many diamonds are sold on the instalment plan to buyers who make genuine sacrifices in order to wear the coveted gem.

When an advertisement can show to a housewife that a most favorable impression will be made on the mind of visitors by an attractive array of cut glass and silverware neatly arranged on the dining-room buffet, another susceptible string in the heart of human interest will often be touched, and again we have produced a psychological effect—the impelling desire, on the part of the reader, to buy.

This human interest appeal is a most wonderful selling power. It is no mere theoretical scheme or vagary of inexperienced writers, but the result of the study and the experience of practical merchants.

Avoid the pedantic style of advertising,



GRADUATION, WEDDING AND OTHER ADVERTISEMENTS USED BY RETAIL JEWELERS.

Retail Advertising Department.

shun "high-faluting" phrases, use plain talk and good judgment, inject the human interest element into your style and success will come your way.

There is some human interest in the little advertisement of the Weaver, Jackson Co., Los Angeles, Cal. The ad. occupied a space of only three inches, single column, and was used during the presence of the fleet on the Pacific Coast.

There is a great deal more of this element in the advertisement of W. C. Graves & Bro., Memphis, Tenn., which has been reduced from seven inches, double column.

Graduation day certainly is an important event in the lives of the youngsters, and the advertiser has brought out the fact forcibly in his well written introduction, which is followed by a number of suggestions in the way of gifts for boys and girls.

The advertisement above this, that of J. Selinger, Washington, D. C., was used in a space 7¼ inches, double column, and advertises a special offer of the repair department. The offer is a generous one and no doubt brought considerable business.

"Newest Jewelry Novelties" is the catch phrase that was used in a small advertisement by Thomas J. Routledge, Elmira, N. Y., last month. The typographical arrangement is unattractive, the setting of the text in the border in this manner does not enhance the beauty of the announcement.

Simon Zausmer, Waverly, N. Y., sent in the largest advertisement in this group, some time ago, for review. The original advertisement occupied a space 11 inches high by 15 inches wide. The purpose of the ad. was to offer suggestions for gifts, and this it does very well. A range of prices is quoted under each cut. This is very desirable as it destroys any erroneous ideas which may prevail as to the prices demanded by jewelers. Many persons wrongly believe that the department stores' prices are less than those of the jeweler. The jeweler should do all in his power to destroy this impression. In his advertisement he should endeavor to show that his prices are as low, if not lower, quality considered, than his department store competitors. In the Zausmer advertisement the text is general, but suggests a large assortment of stock. The advertisement is well balanced, but a different style of type should have been used in the text in the center. An italic slope type would look fairly well, or even a smaller type than that chosen by the advertiser if the first word were initialed.

John H. Booth, Alton, Ill., appropriately advertises a special brand of silverware in a space of 5½ inches, double column.

The text used by J. S. Baird, Watertown, N. Y., in his announcement of five inches, double column, is well written but poorly displayed by the printer. "Heavily Plated Silverware" would make a more suitable catch phrase than "On the Surface." It might be followed by the words "is the kind we carry." Then the argument might go on to tell how the thinly plated closely resembles the heavily plated merely "on the surface."

A. Rosenfield, Leavenworth, Kans., also uses a commendable text, which has been unattractively displayed from a typographical standpoint. The list of gifts would look better if set vertically in two columns. A range of prices should also have been quoted.

J. H. Lepper, Mason City, Ia., used a comprehensive advertisement in a space of 15 inches, double column. Practically everything mentioned in the text is accompanied by illustrations. The suggestion in the introduction that it is always better to purchase gifts of good quality which will therefore have a permanency that will allow the gift giver to be long remembered, is a good one.

Elmer J. Faust, Allentown, Pa., advertises silverware exclusively. For the



bridesmaid and best man numerous articles are suggested. The announcement was used originally in a space of 3¼ inches, single column.

The advertisement of John C. Pierik & Co., Springfield, Ill., is reduced from nine inches, triple column. The unique and ornamental border makes a good setting for a well-written and well-balanced advertisement.

A very handsome brochure, 5¼ inches wide by 7¾ inches long, has recently been issued by August Loch, Pittsburg, Pa., commemorating the 28th year of his business career in that city. The brochure contains five very fine half-tone illustrations of different departments of the store, including a full view of the Loch building. The cover pages are of a soft white corrugated paper, with deckeled edges. On the front cover page, set in a conventionalized geometrical design against a light gray background, is simply the name "August Loch," which stands out in high relief against the gray background. The letters are not printed, but are formed by a die and have been forced out from the paper itself. The inside pages are of enameled paper. The text is interestingly written and the pamphlet in its entirety is a worthy token of the event which it aims to commemorate.



THEY Sell Because They Excel.—We are selling a great many watches—why? Because we have a large assortment of the recognized standard movements. The best grade of American-made watches in a variety of cases, solid gold, gold filled or substantial silver. Because we give a broad guarantee of the quality of all our watches. Lastly, because our prices are right. They are the lowest for which such grades of movements and cases can be sold. C. H. Leonard, Winsted, Conn.

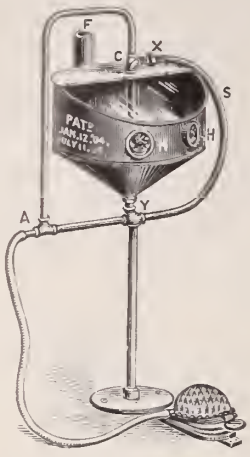
Diamonds—Our stock of fine mounted diamond jewelry is unsurpassed by any in this vicinity. We have exceptional facilities for buying loose goods and are able to quote lower prices than fine goods can be purchased for in New York. Our diamond department is under the personal supervision of G. W. Fairchild, whose knowledge of gems, gained by his years of experience, is at the service of our customers. We invite prospective diamond purchasers to call at our shop and see the exhibition of newest designs in rings, brooches, pendants, scarf pins, etc. G. W. Fairchild & Sons, Bridgeport, Conn.

Neck Chains.—Who would go without a neck chain? I am sure no girl would if she could get her best fellow to open his heart. And then, again, we have lockets to go with them. Don't forget our large assortment, at The Star Jewelry Store, Norwich, Conn.

The Gogglette! A new goggle for the automobilist and tourist. The Gogglette affords better protection to the eyes than any other auto goggle on the market. Made in aluminum, with pneumatic rubber eye cushions. Neat and sanitary. Can be washed without injury. Comes in white and amber lenses. Price, $3.25. Clark & True, Middletown, Conn.

Does your watch drag behind in the day's march? Or does it attempt to beat the sun? In either case we will correctly diagnose the ailment and for a moderate charge effect a speedy and lasting cure. We have special facilities for doing fine watch and clock repairing and difficult or delicate work can be entrusted to us with confidence. H. E. Harris, Lowell, Mass.

You have oft been told to invest your money so as to have something for a rainy day. You can best heed this advice by buying a diamond from us, as our prices are lower than elsewhere and prices are continually advancing. It will prove a most profitable investment. Our easy payment system enables you to buy a diamond from us, no matter how small your income, and "wear it while saving." Watches and jewelry on equally liberal terms and low prices. Your patronage solicited. S. A. Andrews, Tacoma, Wash.



A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E.P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in Engraving Blocks

Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

A. ZAREMBOWITZ
250 East Houston Street NEW YORK

ARTHUR MARSON
INC.
MAKERS OF
Swivels, Spring Rings, Snaps and Specialties in the Line, in GOLD and PLATINUM
Manufacturers of the
SMALLEST SPRING RING
on the market for Neck Chains
SEND FOR SAMPLES
23 MARSHALL ST., NEWARK, N.J.

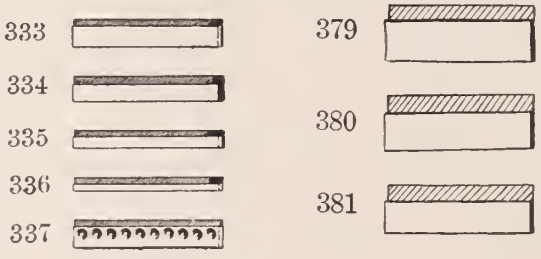
CRUCIBLES.



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.



BEZEL GALLERY FOR CAMEO AND CORAL WORK



SAMPLES ON APPLICATION

N. Y. City Branch,
41-43 Maiden Lane

HERPERS BROS.,
NEWARK, N. J.

SEND YOUR SWEEPS to the
Cincinnati Gold & Silver Refining Co.
REFINERS, ASSAYERS AND SMELTERS
Office, 523 Elm Street; Works, 2257 Eastern Avenue; CINCINNATI, OHIO
Highest Price Paid for Gold, Silver and Platinum Platinum and Gold Filings Refined by the Russian Method

Up-to-Date Business Methods of a Model Jewelry Store in Norfolk, Va.

(*Continued from page* 89.)

half feet high and seven feet two inches by eight feet wide. In its construction are used two inches of reinforced concrete. Three-ply chrome steel is applied to the interior, which has a triple time-lock.

Nothing has been overlooked in order to facilitate merchandising. There is a pneumatic cash system with a duplicate check system and the stock books at all times show a complete inventory, thus saving considerable time. A record is kept of the manufacturer's name, his stock number, the Paul-Gale-Greenwood Co.'s stock number, the cost, selling price and description and number of articles on hand.

Sales are checked off as they are made, so that the records show at any time just what is in stock besides those articles which sell quickly or slowly.

The French Hall-Mark Question in Great Britain.

(From the London *Watchmaker.*)

JUST at the present moment a rather unfortunate matter has cropped up with regard to the suggestion from the French Government to the Board of Trade that the French assay marks should be recognized in this country. Naturally, Birmingham, London and the minor manufacturing districts see in this suggestion a menace to English productions. There appears to be no legitimate reason why the French marks should be recognized as insufficient to demonstrate the quality of the precious metals sold. As a matter of fact, the French manufacturers are put to very little, if any, disability, owing to the fact that their goods must receive a special British hall-mark if they are sent to this country for sale. The Birmingham Association has moved with alacrity in the matter and has passed the following resolution:

That the General Committee of this association, representing 382 firms of jewelrs, silversmiths and watchmakers, respectfully submit to the Board of Trade that, as the maintenance of the integrity of the British hall-marks is of such vital importance to the welfare of their industries, no arrangements should be made for the recognition of foreign hall-marks without the knowledge of, or consultation with, the members of the jewelers', silversmiths' and watchmakers' trade in London, Birmingham, Sheffield and Coventry. This committee also asks the Board of Trade to receive a deputation of the members of this association before making any such agreement.

The matter is one which the Council of the National Association of Goldsmiths has dealt with, and feel just as strongly as the wholesalers' association. The jewelry section of the London Chamber of Commerce has also met and expressed an opinion very strongly against any question of special recognition of French assay marks. Our French friends must not think that the objection of British manufacturers is made in an unfriendly spirit, but for the simple reason that while they believe at the present moment jewelers of all nationalities stand on an equality in the sale of their goods in Great Britain, they are also of opinion that they should not be given the added value of the British hall-mark.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2157.—**Silver and Zinc Alloy for Handles.**—*Customers often complain because silver cane and umbrella handles tarnish and blacken the wearer's hands. Can this be prevented in any way?* S. A. Z.

ANSWER:—Silver will tarnish when exposed to the air. The discoloration is removed when handled, causing the hands to turn black. Silver can be alloyed to prevent most of the oxidization, and, according to the German method, the silver should be alloyed with chemically pure zinc in place of copper. This, it is claimed, will prevent excessive oxidization and will also give the silver a whiter and purer appearance. This silver and zinc alloy is also much employed by the French for their silver mesh bags and purses, giving the articles a fine white appearance, which it is impossible to produce from silver and copper alloys.

QUESTION No. 2158.—**To Clean Alabaster and Opera Lenses.**—*How can I clean small alabaster ornaments? Also tell me how to clean opera glass lenses.* T. C.

ANSWER:—Alabaster ornaments may be cleaned by saturating linen rags in chemically pure benzine, or in a solution of distilled water and lime, and wiping off thoroughly. Clean all the lines and crevices. This will usually remove the discoloration caused by exposure to dust and moist air. Opera glasses or lenses are easily cleaned by saturating tissue paper in a weak solution of distilled water and alkali. Then dry with a clean, soft cloth.

QUESTION No. 2159.—**Chinese White for Tracing Engraving.**—*There is a white substance used for tracing marks for engraving on metal plates. Can you tell me what it is?* C. W.

ANSWER:—This white is Chinese white; the best for this purpose is Windsor & Newton's Chinese white. This can be rubbed on the plate, the tracings may be made in this and engraved. This white is so fine that it will wipe off without destroying the polish.

QUESTION No. 2160.—**Matt on Aluminum Medallions.**—*We are producing aluminum medallions and want the relief to be a deep matt. The other portions should have a high polish. We have polished the die brightly, but we cannot produce the desired matt. You will aid us considerably by giving any available information on the subject.* R. & A.

ANSWER:—To produce the matt on the medallion, the polished part of the die must be carefully painted over with oil, and then with a thin piece of wood apply to the parts to be matted and in relief nitric acid. This will burn the relief and will produce the matt impression. The painting over of the polished part is done in order to prevent the acid from affecting it and thereby destroying the polish. After the acid has done its work the whole is well rinsed off and dried in sawdust. This operation must be repeated after the die becomes smooth from use.

QUESTION No. 2161.—**Antique Finish on New Tin Articles.**—*How could I produce an antique finish on new tin medallions?* T. P.

ANSWER:—To give an antique appearance to tin medallions or any tin article, dissolve alum in water and add a few drops of muriatic acid, or sulphuric acid. Immerse the tin articles in this for a few moments and an antique finish will appear.

QUESTION No. 2162.—**To Blacken a Brass Watch Chain.**—*How can I blacken a brass watch chain to match an oxidized locket?* T. B.

ANSWER:—To blacken a brass chain or any other brass articles, prepare a solution by dissolving some vitriol of copper in water; also dissolve some ammonium carbonate in water, then mix the two together. In this dip the brass pieces and hold same over an alcohol lamp; dip again and dry. Repeat until the desired color is obtained, then lacquer and dry.

QUESTION No. 2163.—**14-Kt. Gold Alloy.**—*Will you kindly tell me through your columns what alloys and the proportions are used in making 14-kt. gold pens? Also the method of enameling flowers, etc., with transparent enamel to produce the varied and blended colors?* E. C. S.

ANSWER:—(1) Fourteen-karat gold usually contains the following proportions: Gold, 14 parts; copper, six parts; silver, four parts. But the proportions are not always the same. The silver and copper may be changed slightly for various reasons. To produce a harder alloy more copper is used, while silver will soften it. For gold pens the alloy should be hard and springy. There should be an alloy that will resist the acids contained in the inks. It is generally understood that the gold pen manufacturers use an alloy specially suitable for their purposes, which, of course, is one of their shop secrets. (2) The transparent flowers on enamel are produced by first giving the gold a few coats of white enamel, fired in a muffler, and on this surface the flowers are painted in the same way as china, then fired in. Another way is to get from a jewelers' supply house the little gold leaf ornaments. This gold leaf is laid on the enameled surface, placed in the furnace and heated until it adheres. About the same amount of heat is used for firing paint. When cool it should be covered with colored enamel and fired again. In order to produce the white, or any of the other colors of enamel, the material is purchased in lump form, then ground fine with a mortar and pestle. When fine enough it is washed and placed in a glass jar. The pieces to be enameled are cleaned until they are free from dirt, grease or oxide. The parts to be enameled are charged, or covered with the enamel in a thin layer of the ground enamel, dried, placed on a plate of clay or iron planches and inserted in a hot muffle or assayer's furnace. When the enamel has melted, the plate is taken out. When cool the surplus enamel is filed off with a carborundum or emery file. The piece is then cleaned and again placed in the furnace until the surface melts and flows smooth. The flowers or leaves are then put on and finished as described above.

A Rich Green Color for Jewelry.

IT has long been known that the green galvanic gilding may be done by a solution containing pure gold and silver, but such color has always been of a very light shade. While this shade is well liked, it has been done quite extensively on cheap jewelry, and a darker color has become desirable for a better class of plated and solid gold articles. This color may be obtained by the following solution, which contains an important addition of arsenic to the gold and silver.

It is absolutely necessary to use white arsenic, generally known as "arsenious oxide," which should not be added to the solution directly, but should first be dissolved in caustic potash. It is prepared as follows:

Take 4½ quarts of distilled water, 23 grams of caustic potash and 14 grams of arsenic.

The arsenic should be well triturated, as otherwise it will dissolve very slowly; then the potash is dissolved in half a quart of water, to which the arsenic is added and the mixture is then heated.

In order to be able to control the color it is necessary for the galvanizer to add the arsenic solution gradually and in very small quantities, as any want of caution will turn the color to a dark hue.

The second annual convention of the Oregon Retail Jewelers' Association was held recently in Portland. Among the papers read were: "The Future," by L. A. Lewis, of Klamath Falls; "The Stamping Law," F. M. French, Albany; "Benefits of Organization," C. H. Williams, Condon; "Advertising," E. J. Jaeger, Portland; "How to Get Business," J. E. Staples, Portland, and "Store Management," L. M. Hoyt, Hillsboro. The association was organized a year ago and the present officers are: President, L. A. Lewis, Klamath Falls; first vice-president, C. H. Williams, Condon; second vice-president, I. E. Staples, Portland; third vice-president, L. M. Hoyt, Hillsboro; secretary, H. N. Leffert, Portland; treasurer, E. J. Jaeger, Portland.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

HAND BAGS

European Novelties

STATIONERY ARTICLES

¶ A choice collection of Articles is now on exhibition in our New York Salesroom, and being shown by our traveling representatives.

TRADE R MARK C. F. RUMPP & SONS Established 1850

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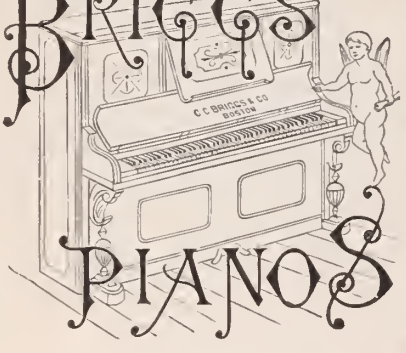
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Making Fine Lusters.

(By Owen Gibbons, in the London *Pottery Gazette*.)

GLASS and pottery are sisters in art, and the methods of decoration used by the one can often be used by the other. Various ways of making glass iridescent have been in use in the glass works in the Stourbridge district for many years. The lusters are most frequently produced by the depositing of metallic films on the hot glass. The metals are mostly in the form of chlorides, the articles being either held for a short time and turned around in vapor chambers, or are reheated in small kilns and then subjected to the vapors of the chlorides. Mother-of-pearl luster or iridescence is also given by the common luster method used for pottery. All the above lusters are only on the surface, and are not struck into the glass or glaze, as in the case with copper or silver. Thomas Webb & Sons some years since produced a dark green glass containing copper, which was afterwards turned in the gas flame, and so became beautifully iridescent; but this is now out of fashion. Pin-heads of glass are also made in Birmingham, and lustered by the same method.

In pottery, as well as glass, the metals copper and silver, or mixtures of the two in the form of salts, can be added to the glaze or glass mixture, as the case may be, and when the glaze is fired up, or if glass is the article made, while still hot subject it either in the kiln for pottery or turn it in the gas for glass, and iridescence will be formed by thin coatings of metal in the body of the glaze or glass.

The quality of the glass or glaze has much to do with its suitability for luster decoration. Some years since I sent a piece of English glazed ware to a Florentine firm to discover if the Italian luster would take on it. Only a faint trace of red was discernible, but the Florentine potter had fortunately put on his own glaze on one part, and there the luster was perfect. Doubtless the undercoating of tin oxide, as is the Italian method of glazing, helps the reduction of the copper, for it is well known that tin oxide is a usual addition to the materials in the making of common ruby window glass to resist the reduction of the copper. The above is known as flashed ruby glass, and the process of its production is in no way like that of the Italian luster; but in stained glass we have a general method of decoration in manner like the Italian ruby luster process.

The two metals, copper and silver, have been used through long ages as the coloring matter for this class of window glass decoration. The same thick clay, or other cement, was used as a carrier, and also the proportions of clay to metal are about the same as in the recipe given by Piccolpasso. The difference in the firing is, however, great, the glass in this case being packed between layers of lime, which prevent the oxidizing of the pigments.

In my early observation of lustered glass I noticed that a class of Continental vases were lined and decorated in ruby color on a clear ground, and yet that there was no casing, as the surface was quite even, showing that no ruby casing had been removed from the clear part of the glass. Also there was always a slight luster to the color. Eventually I found that this glass was made in Bohemia, and then I entered into correspondence with a gentleman living where this class of goods is made, and he furnished me with a complete description of the method of production, with drawings of the kilns. I here give my translation of his description:

"Ruby stain, called red etching, by means of copper oxide. All sorts of glass are not suitable for this purpose. The best sort is that made with potash, which gives a beautiful and equal tone. Take one part of the finest ground black copper oxide and five parts yellow pipe-clay (ochre), add some water or turpentine to it, and grind it as fine as painters' colors. With a brush paint with this mixture as one would with other colors on the glass. Fire I.—After the color is well dried the glass articles are placed in an ordinary clay muffler and burnt in the ordinary way to a red heat. Through this the glass obtains copper stain in the form of a yellow-gray color. The paint is brushed off the glass after the burning, and the last remains of the ochre paint are removed by a solution of soda. Fire II.—The yellow-green tint of the decoration must now be reduced to red in the following way: The glass must be placed in a thin wrought-iron muffler; on the floor of the muffler is placed a tray with edges two centimeters high; this is filled with small pieces of stone-coal; the muffler is then hermetically closed and fired up to a low red heat. After this fire the glass has a dirty black-brown color which neither water nor acids will remove. Fire III.—To give the glass the beautiful ruby color, and to destroy the dirty color given by the gas, it is only necessary to fire it again in the clay muffler to red heat."

The suggestion of the first burning in and then removing the clay paste is a good one, as by this method the actual surface of the ware is brought into contact with the reducing gas.

The peculiar beauty of the Italian luster is due to the extremely thin metallic sheen and the variety of the iridescence. This, I think, will never be obtained in a progressively equal current of gas. In the Italian method of firing there was much greater variety in heat and reduction. The Italian luster was in great part used as an embellishment to their underglaze painting, and so clever were they that their luster firing did not affect the copper-greens in the underglaze painting. In England we seem never to attempt this combination of underglaze and luster work, although I may say that one of the great difficulties is to obtain harmony as the Italians did.

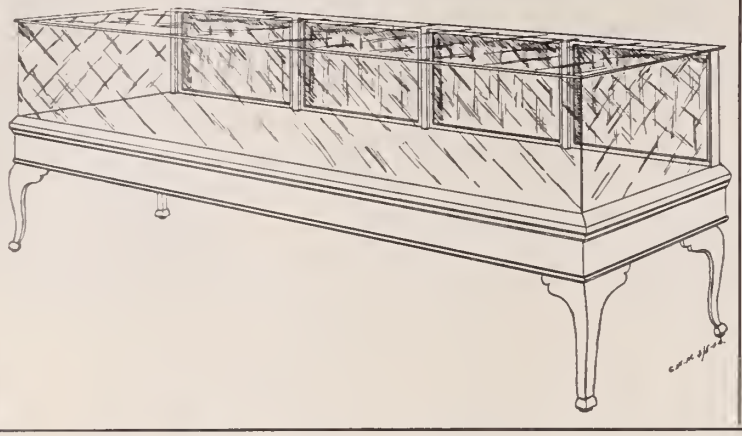
In my own experiments I have found that iridescence can be varied by lining with India ink or lampblack oil color such parts as veins on flowers and butterflies' wings, etc.; then the luster color painted over this work in the usual clay paste form. Shaded ruby can be done as follows: Shade the work, using finely-ground copper oxide (red is best); then blow a mixture of water and china clay all over the painting with an air brush. Fire as usual for luster. The protecting coat of china clay will do as well applied over the top of the painting as mixed with the pigment.

The Kaiser as Potter.

THE Paris *Figaro* recently published a descriptive article concerning the German Emperor's private pottery at Cadinen, which employs some 2,000 hands. According to our contemporary, the Kaiser is the soul of the undertaking. Though ready to receive advice on technical points, he keeps every detail of the work under his personal supervision. He engages the staff, cashier, clerks, foremen and all; the most insignificant workman cannot be put on or discharged without his consent.

The writer goes on to praise the care of this model employer for his workpeople. There are pensions for the aged, the widows, the orphans; none are forgotten. In the Summer outdoor sports are encouraged, in bad weather indoor recreations are enjoyed in specially erected rooms—lecture hall, library, books, papers and reviews. The royal master attends to every want. In all Germany there is no master who is so popular among his workpeople.

When residing at Cadinen he visits the works at 6 o'clock every morning, saying in a loud voice as he enters, "Good morning, workers." And they reply, all together, "Good morning, your Royal Highness." Then the Kaiser generally lets one of the cleverest craftsmen instruct him in the minute details of porcelain production, and invites one of the managers to dinner.



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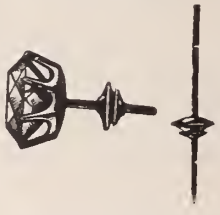
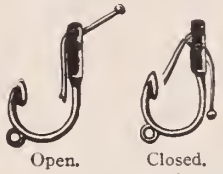
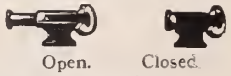


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The Proposed Amendment to the National Stamping Law as to "Solid Gold."

Address of Geo. H. Edwards before the Joint Convention of the State Associations of Retail Jewelers and Opticians of Missouri and Kansas.

IT seems to me that such gatherings as this portend great good to the jewelry trade. The meeting of competitors and the better acquaintance thus secured cannot but lead to the improvement of conditions. You find, when you get at the real inside of the other fellow, that he is not a bad sort, and after all is very much like yourself and entirely different from the picture you had made of him from the things that had been told you by some customer who was trying to work you for a cut price.

The fact that you take up at these meetings such questions as these is encouraging, and your discussion of them will have great weight in shaping the policies and practices of both manufacturer and jobber. The manufacturer, jobber and retailer are all equally interested in these questions, but look sometimes from different standpoints, and in determining any question you will come nearer the right solution if you view it from all sides. Then, by all means, let us thresh these matters out thoroughly; let retailer, jobber and manufacturer get together and determine what is right and co-operate with each other to accomplish that right.

You will find, I am convinced, that the great majority of the jobbers and manufacturers desire the same things that you want, namely, only that which is honorable and honest and best for the entire trade. Why not? Your and their interests are identical. You cannot long continue relations with each other unless same are mutually profitable. Let us get rid of the idea which some of us seem to have, that the manufacturers are serving wholly selfish interests in advocating or opposing any stated policy. Let's listen to their statements of ideas and give them due consideration, confident that they are candidly and honestly made. Let's present to them our ideas of the question involved, and if they are wrong convince them, if we are wrong let's be broad enough to acknowledge it.

While this may not be the proper time and place, I cannot refrain from suggesting that the interests of the entire trade would be served by the appointment of a conference or arbitration committee by your National Association and by the National Association of Wholesale Jewelers, now forming, and representatives of the manufacturing jewelers, to take up together any matters of mutual interest or any differences there may be between the retail, wholesale and manufacturing branches of the trade, to the end that we may get to a better understanding of conditions and that evils that exist may be speedily remedied. Don't let us get the idea that the men who differ from us are necessarily insincere. Do not take what is told you by the representative of one manufacturer or jobber about a competitor as gospel truth until you do a little investigating. Possibly circumstances unknown to the man telling you the story might make things look different. But this is a digression.

The jewelry trade is prone to promise too much. This habit is of long standing and consequently hard to break. Eugene Ware, of Kansas, in talking of his travels abroad, tells of the explorations of the city of Nippur on the Grand Canal, between the rivers Tigris and Euphrates, revealing the fact that some 40 centuries ago there flourished in that city a certain real estate dealer, Belnadin by name, who purchased an emerald of the local jeweler which the jeweler guaranteed to stay securely in the setting for 20 years. Mr. Ware goes on to say that the real estate dealer was very prosperous and continued in business some 75 years, but fails to state how long the jeweler lasted. We seem to have had this habit for 40 centuries, and it has grown on us until we find certain manufacturers making watch cases which they term "stiffened gold filled" which have electroplated caps and inside lids, and so much gold on the outside that they can be sold at wholesale at $2.75 or $3. The manufacturers guaranteeing such goods to wear 20 years must certainly make a mental reservation that the case shall be carried only a part of the time on Sundays and not at all the balance of the week. Or, when a dealer sells a gold plated chain for $1.50 to a customer in good health and guarantees it to wear a lifetime, he is taking a chance not justified by the mortuary tables of any well regulated life insurance company.

Or, at times when you listen to the description of a watch movement made by some enthusiastic salesman, you feel confident that he is offering his customer a fine timepiece until a little investigation reveals that he is simply trying to make a Vanguard description fit an Ingersoll dollar watch.

We are accustomed to speak in hyperbole in describing merchandise for sale. Gradually, it seems to me, our standards have been lowered in response to the demand for something at a low price. The time was when 14 karat jewelry was not uncommon among the better classes; to-day we find 6 karat and 8 karat goods passing muster as "solid gold," and oftentimes even then the pin stems in the brooches are brass and the sleeve buttons are lined or filled with solder. We need a standard of quality, and the standard is partially provided or at least recognized, by the stamping law passed by Congress, June 13, 1906, which became effective June 13, 1907.

This law prohibits transportation by mail or in interstate commerce of any article of merchandise manufactured after date when act takes effect, and made in whole or in part of gold or silver or any alloy of either of said metals, stamped or labeled of a higher quality than the actual fineness of the gold or silver used.

It provides that the word "Sterling" or "Sterling Silver" stamped on silverware shall mean that article is 925/1,000 parts pure silver, and the word "Coin" or "Coin Silver" shall indicate that articles contain 900/1,000 parts pure silver.

Thus the United States Government has recognized and established by law a definite standard of qanlity for silver goods—and later in the act prohibits the use of either of these terms on silver plated articles either alone or when accompanied by words indicating that article is plated. But the act does not prohibit the use of words indicating the fineness of gold used in filled or plated articles, provided the words "filled" or "plated" accompany it. In short, it is lawful to stamp an article "14 karat gold filled," but unlawful to stamp any article "Sterling silver plated."

There is probably no question that the present law has had a salutary effect in the trade. We all remember the days when one dealer would have his 18 karat rings made of 14 karat gold, and his neighbor, who was a deacon in the chuch and whose conscience was therefore more tender, would order his 18 karat rings made of 16 karat gold. These old abuses are, I believe, overcome.

But there are still abuses which can be corrected—and it was doubtless a recognition of some of these abuses which led the Executive Committee of the National Retail Jewelers' Association to recommend an amendment to the stamping law, providing that the term "Solid Gold" or "Gold" should not be used on goods less than 10 karat fine. The amendment is as follows:

> "To amend the national stamping law and provide for a minimum of fineness to be stamped 'Gold' or 'Solid Gold.'
>
> "Sec. 1. Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled: That it shall be unlawful for any person, firm or corporation to stamp or otherwise imprint the word or words 'Gold' or 'Solid Gold' upon any article which is other than the same material throughout, except the solder, platinum or precious stones necessary in constructing the same and the free metal of which shall assay less than 39/96 fine gold.
>
> 'Sec. 2. Be it further enacted that it shall be unlawful for any person, firm or corporation to use the words 'Gold' or 'Solid Gold' upon any card, tag, box or parcel which shall bear, contain, or be in any way attached to any article the specifications or fineness of which shall not be in compliance with the foregoing section.
>
> "Sec. 3. Be it further enacted that it shall be unlawful for any person, firm or corporation to offer for sale, or to have in his possession with intent to sell, any article which shall be of itself in violation of, or shall be carded, tagged, boxed or otherwise displayed or transmitted to another in any manner in violation of Sections 1 or 2 of this amendement.
>
> "Sec. 4. Sections 1 and 2 of this amendment shall be in full force after 30 days from its passage.
>
> "Sec. 5. Section 3 of this amendment shall be in force and effect from and after Dec. 31, 1909.
>
> "Sec. 6. Any and all penalties applying to or being a part of the national stamping law shall be made a part of and fully apply to this amendment."

Nothing in the bill now in force establishes a standard of "solid gold" or "solid silver." Nor is the use of either term prohibited unless the term "solid silver" might be construed as a colorable imitation of the term "sterling silver" or "coin silver." In this case its use would be prohibited unless the article was of the defined standard of sterling or coin silver. Custom has practically done away with the use of the term "solid silver," at least so far as the branding of goods is concerned. Not so with the term "solid gold," however, which has been worked overtime and has been applied to such low grade trash that it is practically meaningless so far as conveying an idea of excellence is concerned.

What is solid gold? Who has the recipe for it? As a matter of fact each manufacturer determines for himself what shall be termed "solid gold," so far as his line goes, the consequence being that we have almost as many different kinds of "solid gold" as there are manufacturers, the whole thing depending upon the conscience of the maker and the demands of competition, so that the dealer of high ideals who is striving to give his customer only goods of merit, who shows his goods over the counter and does business at home where a dissatisfied customer can reach him, finds himself in unfair competition with the mail order house that sells from pictures and gets its money in advance, and the fake concern whose only motto is to "Get the money." The consumer is the chief sufferer, as oftentimes he gets worthless trash thinking he is buying gold goods. But what is the remedy? Will a law by Congress arbitrarily establishing 10 karat or 12 karat as the standard of solid gold, accomplish the result, or would it be better to prohibit the use of the term "solid gold" without a further mark indicating the grade of the gold? The latter plan would be more efficient and also fairer to all concerned.

Would not the same process of reasoning that proves that an article made of 10 parts gold and 14 parts brass is solid gold, prove that an article 10 parts brass and 14 parts gold was "solid brass?" Don't you believe that fully 90 per cent. of your customers who buy "solid gold" goods of you, think that these goods are at least half and half or better? If goods stamped "solid gold" will sell better than goods stamped "10 karat gold," is it not because the buyer thinks he is getting something better than 10 karat gold, and if by law 10 karat was made the standard of solid gold, would not the supposed advantage of that mark over "10 karat" thereby be destroyed?

Again, there can be no objection to a manufacturer making 8 karat gold goods, provided the goods are branded 8 karat, and thereby the possibility of their being sold as something better is eliminated. While I am no lawyer, I have grave doubts of the validity of a law that would prohibit a manufacturer branding his wares "8 karat solid gold" if that was exactly what the goods are. While personally I am satisfied to handle no goods of a lower grade than 10 karat, there are manufacturers who have developed their business on 8 karat lines, and it would seem unfair to me to interfere with their product, provided they are selling it as and are willing to brand it just what it is—8 karat gold.

I do not sympathize with the contention that the jeweler gets his trade principally because the public believes in his knowledge of the goods handled, and if the brand was protected by law the legitimate jeweler would lose this advantage to the department store and the mail order house. This advantage the man educated as a specialist will always have, whether goods are branded or not, and the unfair advantage taken by houses placing 6 karat and 8 karat goods in competition with your 10 karat goods under the expansive term "solid gold," will, in my judgment, more than overbalance any trade the jeweler may lose on this score. Furthermore, providing that no goods of lower quality than 10 karat should be stamped solid gold, would not prevent dishonest dealers from selling 10 karat goods and representing them to be 14 karat.

I do not believe that the provisions of the pure food laws, providing that labels on packages should show constituent parts of contents, have seriously interfered with the profits of any legitimate grocer or druggist, although they may have cut off considerable revenue derived from the sale of merchandise under false impressions as to what the goods were. Nor do I see any reason why a similar law in the jewelry trade would interfere with any legitimate business.

I cannot believe that any legitimate business will



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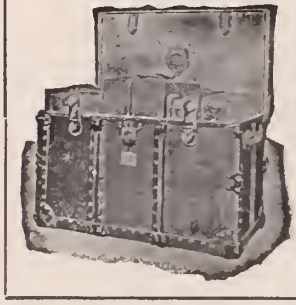
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be hurt by a requirement by law that provides that a dealer shall let his customer know exactly what the goods he is selling him are, and certainly such a provision will tend to eliminate misrepresentation and fraud.

The amendment, it seems to me, should also cover the term "solid silver," that the abuse of this term may not develop, as has that of the term "solid gold."

I shall not undertake to go into the legal phases of the proposed amendment further than this—the original bill does not prohibit the manufacture of any goods, but does provide that goods branded contrary to the provisions of the act shall not be carried by mail or in interstate commerce. The reason for wording the bill that way is that the courts hold that the national Government has no jurisdiction over such matters except as they relate to interstate commerce or come under the postal regulations, each State having the right to make its own regulations within its own boundaries. The amendment should therefore be made to conform in this respect to the original bill, and so far as possible legislation in conformity with national law should be passed by the legislatures of the several States.

The original bill covers only goods manufactured after date when act becomes effective, and the act did not become effective until one year after it was approved. Thus manufacturers were given time to adjust their business to the new conditions and some such provision should be made in the amendment, which, if constitutional and adopted as drawn, would practically confiscate many thousands of dollars' worth of goods.

True, the amendment provides that the penalty for selling or having on hand for sale merchandise stamped contrary to its provisions shall not apply until after Dec. 31, 1909, but a little thought will, I believe, convince any one that a dealer having on hand any considerable stock of such goods would experience great difficulty in disposing of them before the date mentioned, especially in the wholesale trade, because retailers would object to buying goods so branded as soon as the law was passed. While it might make it a little more difficult of enforcement, I think it would be fair that the act apply only to goods manufactured after its passage.

The intention of this amendment is, in my opinion, good, and with certain modifications as suggested, its passage would be a long step forward, and would tend to protect the honest dealer as well as the consumer.

If this is true it should have, and I believe will have, the support of such organizations as yours, and in fact of everyone connected with the trade who desires no more than a square deal all around.

Address of C. E. Range, President of the Missouri Association of Opticians.

Friends and Members of the Missouri Association of Opticians—As president of the association it affords me great pleasure to note the interest that is manifested at this meeting. You and I, and in fact all of us, have been formally welcomed, and the prospect for an interesting meeting is beyond question. In fact we are in the midst of it now, wondering "just what is going to happen next." But along with the addresses, discussions and pleasures which have been arranged for us we must not overlook the fact that there are matters of vital importance to the optician to be transacted during this convention, and to that end we are met here this afternoon in executive session.

For the fourth time the Missouri Association of Opticians has selected Kansas City as the ideal place for its annual meeting, and as we realize that this is the eighth convention and revert back to the many successful gatherings which these members have enjoyed, we should feel thankful to those "pioneer" opticians who are responsible for the origin of this splendid society.

While we are not the largest in numbers, we can but feel that the "quality of the meat is the substance thereof," and with the friendly spirit and united forces we now possess, much good can be accomplished.

During the past year our membership has increased very materially, and I am pleased with the efforts of the membership committee as well as others who have worked for the enlargement of this association. It should be the duty of every optician in the State of Missouri to identify himself with this society. He owes it not only to himself, but to the community wherein he resides. Nothing but good can come from such a step and the exchange of ideas and the higher development of the profession is the result. Optics is a science open to research for a thousand years. If you think you have mastered it all, the Missouri association cannot benefit you, as we are associated together for the purpose of: Higher education in optics, the elevation of the profession and the protection of its members.

If you believe you have reached a step higher than these three principles involved, and think you are losing time by becoming one of its members, this association "takes off its hat to you," and passes on to the brother up in the country town who reads by the same kind of light, out of the same kind of books you do, and perchance may fit the same patient with compounds that you fitted with cross cylinders and get the same results.

It stands us in hand at this time to work unceasingly for an increased membership. With the coming legislative year staring us in the face, it should be apparent to all that the influence and prestige of this organization can be greatly increased by doubling the membership. Along with this same line of thought it appeals to me that a practical and advantageous solution of the question of the next year's place of meeting would be to select Jefferson City, and meet there at a time when our committee on legislation deems best. If a creditable number could be depended upon, there is no doubt in my mind that such a procedure would impress not only the law-makers but the people in general with the idea that our optical profession is in earnest and at the same time demonstrate to them that the public should be benefited by the passage of an optometry law which eliminates quackery in the fitting of spectacles.

In considering this optical law for the State of Missouri it may be well to say that the members of our legislative committee have proven themselves well qualified to handle this important measure, yet they cannot but feel the need of the aid and assitance of every member of this association. Likewise, the officers for the forthcoming year will have no little work in making preparations for this event, as every detail for the optometry law must be made before there is a decisive move. The members will offer their greatest assistance by exerting their influence with their representative and senator, explaining to them the object of the bill and its advantage to the public.

I wish to compliment our secretary, who has worked untiringly and diligently in his effort to look after the business of the office which he has so creditably filled. No one who has not had a secretaryship will understand the importance of this post, with the large volume of correspondence which is essential to a State organization. The dues of the members have been liberally collected and the treasury is in a "healthy condition," as the treasurer's report will show.

In closing, I wish to thank all of the standing committees, the officers and members who have assisted me with the work throughout the year, which has been a pleasure, I assure you.

The Missouri Association of Opticians stands among the progressive organizations of the day, and its future acts will no doubt be chronicled as pages of history; while I have not accomplished much for the association, I feel greatly honored by the gift of this office for the past year, and I will look forward to the future of the society with friendly pride and feel gratified that I am one of you.

Echoes from the Joint Convention of Jewelers and Opticians of Missouri and Kansas.

The Western Clock Mfg. Co., of La Salle, Ill., was represented by W. J. Stanton and L. W. Arnold.

* * *

E. O. Baumgarten, the representative of M. F. Barger & Co., was kept busy during the week talking "Just watches, that's all."

* * *

H. B. McKinley, representative of the Elgin National Watch Co., was distributing souvenirs among the jewelers during the convention.

* * *

Carl T. Weibezahn, the trade-mark of S. O. Bigney & Co., was one of the most popular boys on "the job," and had a good showing.

* * *

M. G. Cook, representing the Alvin Mfg. Co., and A. R. Talbot, with Joseph Fabys & Co., had one of the largest and most popular exhibits at the convention.

* * *

The wholesale jewelry firm of T. R. J. Ayres & Sons, Keokuk, Ia., were represented here during the convention by Joseph J. Ayres, E. J. Marcotte and R. C. Huxley.

* * *

George Turner, special representative, and D. F. Richardson, manager of the retail department of the Burley & Tyrrell Co., were kept busy showing their line during the convention.

* * *

H. C. Carpenter, sales manager, assisted by C. T. Higginbotham, consulting superintendent, and C. J. Foley, ably represented the South Bend Watch Co., during the convention.

* * *

The following telegram was received from Thomas Gowenlock, of Clay Center, Kans., and not only shows the conditions of the country but also gives a glimpse of Gowenlock: "Am neither fish nor bird. Can neither swim nor fly. Will take the varnished cars and be with you Thursday if possible."

* * *

W. G. Riggs, who has so ably filled the position of secretary for the Kansas City Jewelry and Optical Jobbers' Association, and as joint secretary in getting the conventions together here and making the meeting such a success, was presented with two chairs, between courses at Electric Park, as tokens of appreciation from his coworkers. Mr. Riggs was so surprised that he was entirely unable to reply.

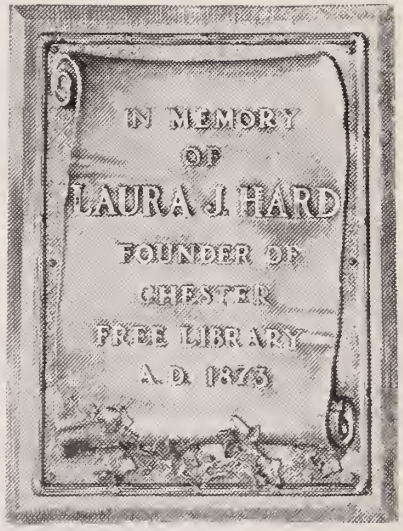
* * *

R. S. Davis, the traveler from Atchison, was also nearly knocked off his pins by being presented with a bouquet from the ladies of the convention. Of course it was not the receipt of a bouquet from ladies which affected him, as he is accustomed to that, no doubt, but the manner of presentation was a little out of the ordinary, for the boys sent the park policeman around after him, and he really thought he was under arrest for a while. R. D. Worrell made the presentation speech, and by the time he had completed, Davis had again gained control of himself, and also his gift of expressing his feelings.

A Fine Bronze Memorial Tablet.

A MEMORIAL tablet has just been placed in the Chester (Pa.) Free Library to the memory of Laura J. Hard, the founder.

The tablet is made of solid chased bronze, showing an opened scroll, on which appears an appropriate inscription. This scroll appears in heavy *bas relief*, and projects from a matted, hammered background. At the base is a spray of climbing ivy, symbolic of the affection of the people of Chester for Miss Hard.



BRONZE TABLET TO LAURA J. HARD.

The bronze is mounted on a background of solid oak, and reflects credit on the designers and makers, Maxwell & Berlet, Philadelphia, Pa.



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40th Year. WEDNESDAY, JULY 1, 1908. Vol. LVI., No. 22.

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The Morosini Prize Cup for Champion Pacers.

(See Text on Page 41.)

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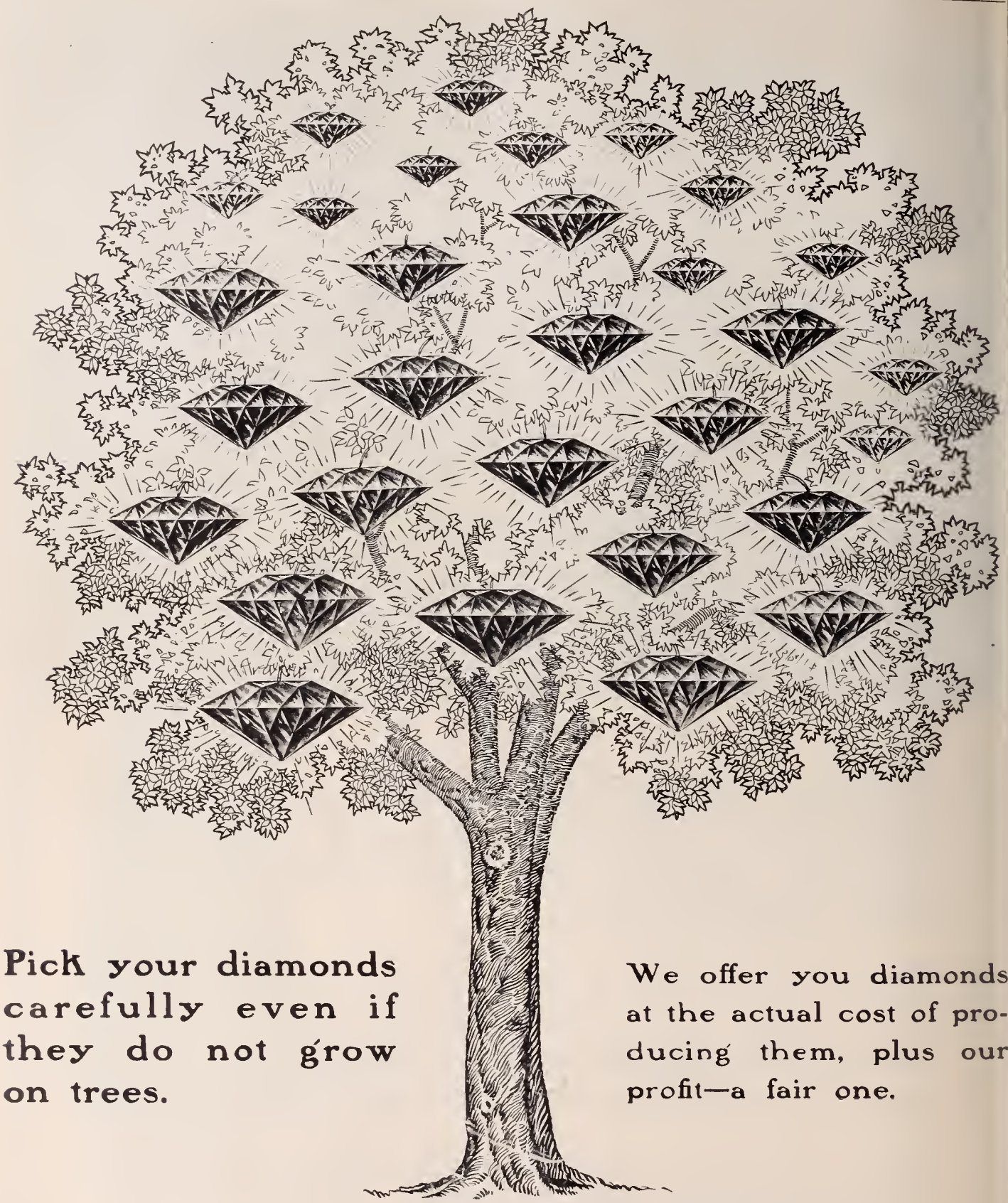
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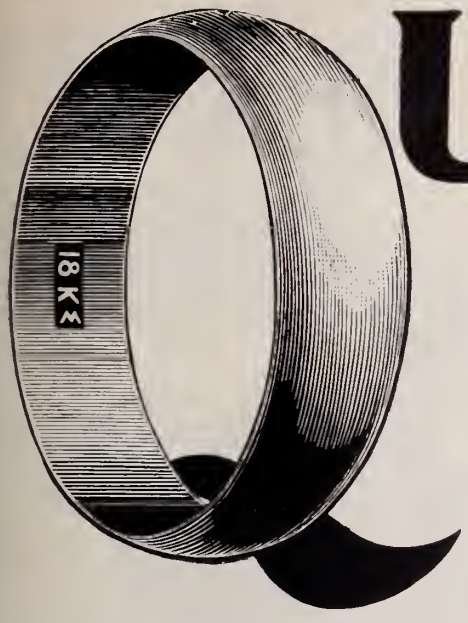
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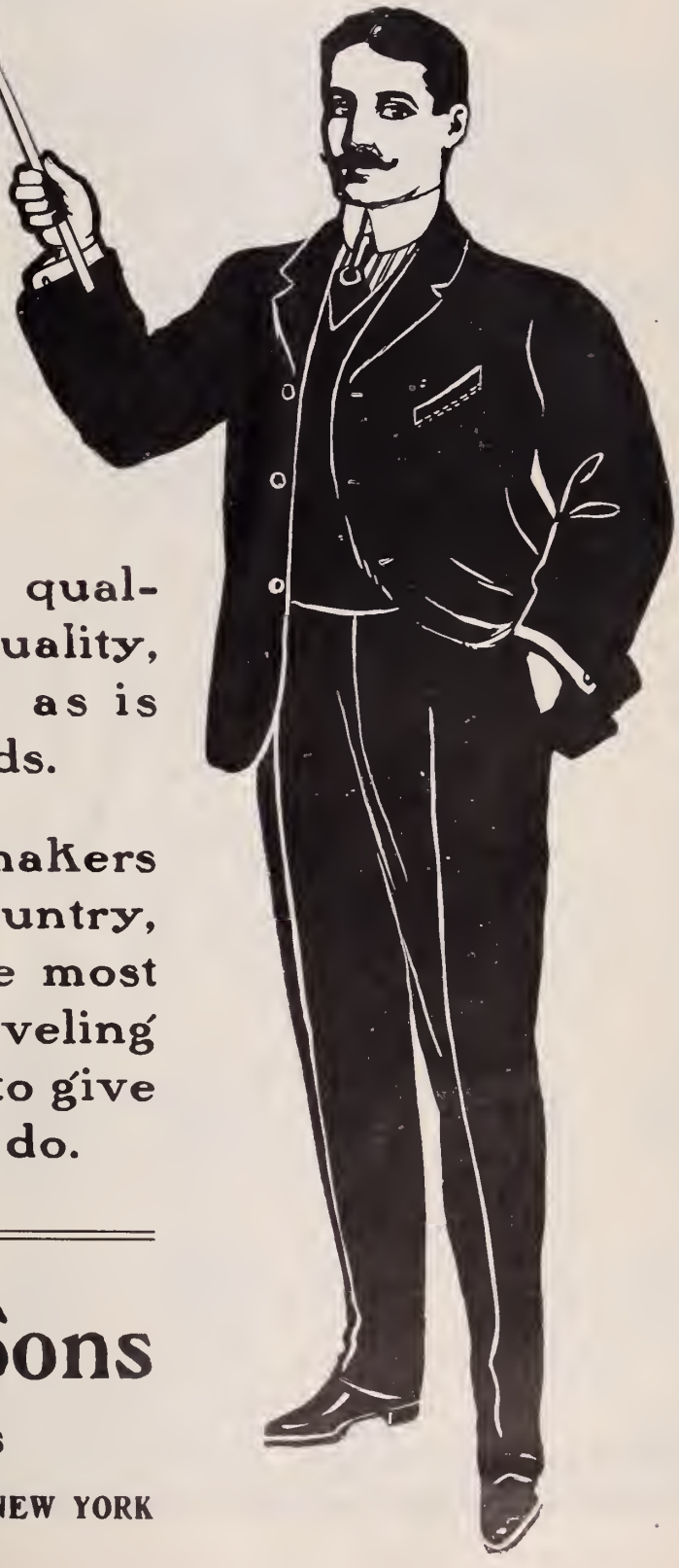
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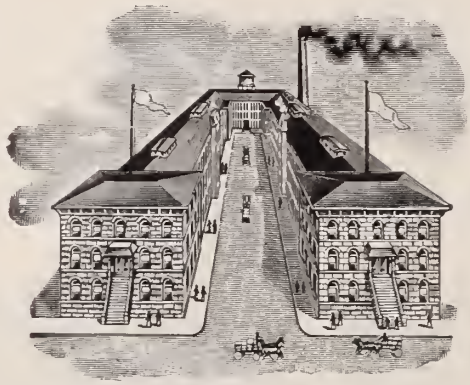
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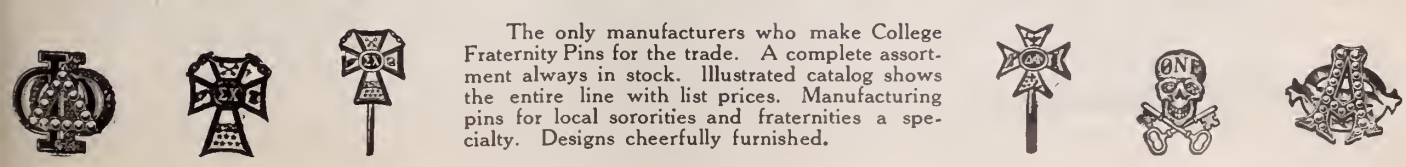
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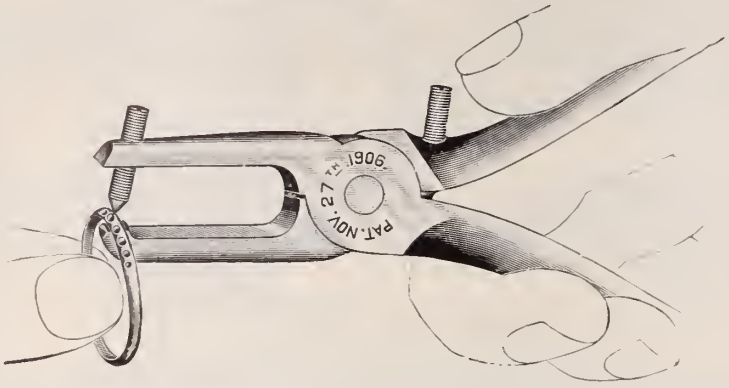






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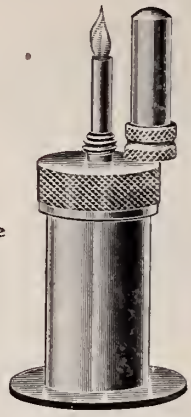
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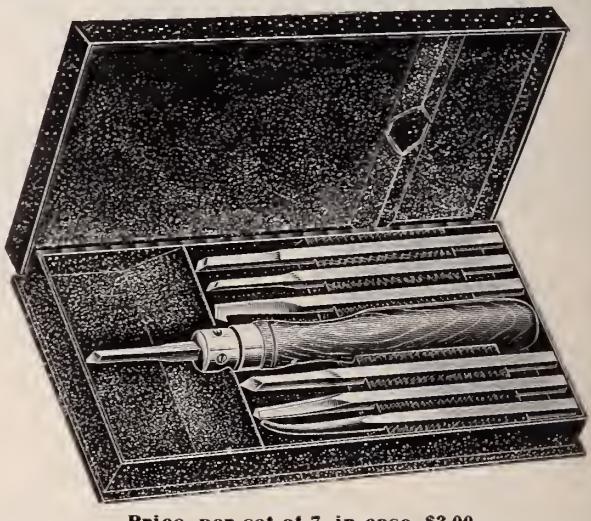


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By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

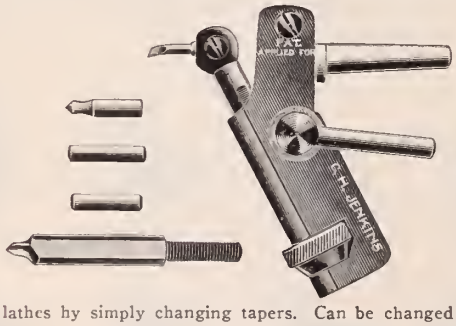
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New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive hinder operated hy slight movement of the thumb or finger. Cutters may he changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

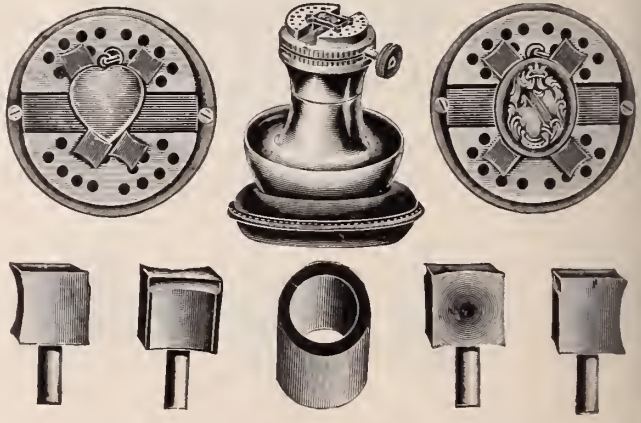
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Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

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Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round arm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring and *double roller escapement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring, and *double roller escapement.*

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LUDINGTON, MICHIGAN

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The Fall Season is not far distant. Prepare now for a successful ring campaign. Prepare for increased business and additional profits, during the coming season, by selecting a complete stock of HB rings.
Beauty in Design, Artistic Workmanship, excellence of finish, are their distinguishing characteristics.
HEINTZ BROTHERS
Buffalo, New York
HB
HEINTZ RINGS

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

REG. IN U.S. PAT. OFF.

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JULY 1, 1908 Vol. VI. No. 6

In the making of Bracelets, we believe that our position can be most emphatically outlined when we assert that our Bracelets are specifically designed to fulfill the demands of the critical wearer. They successfully meet those exactions, becase they are produced with a precise knowledge of the requirements. Then, too, the materials employed by our craftsmen are put through processes not thought of by the unskilled, so that the finished Bracelet—especially in our new productions—will be found smart, exclusive and unique. In viewing our EXHIBITION, which takes place at our offices, from August 24th to 29th, inclusive, you will find a large variety of our newer productions in Bracelets; especially in the lower priced.

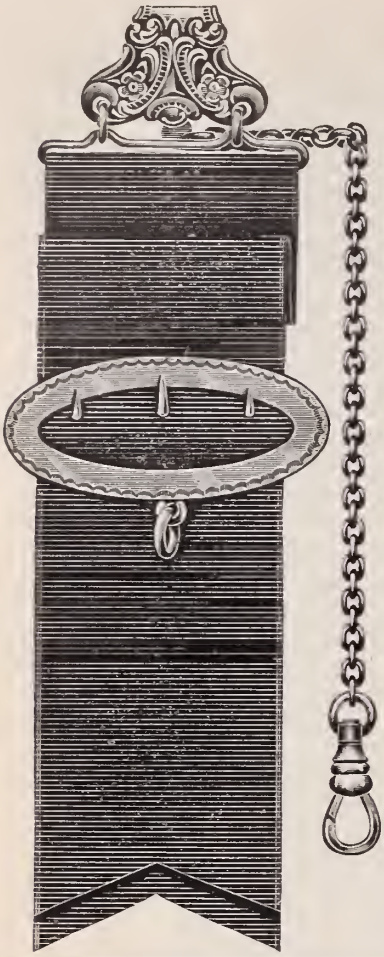
We are already receiving Diamonds, Pearls and other precious stones purchased by our Mr. Mayer, who is now abroad. These are to be used for our new Fall productions.

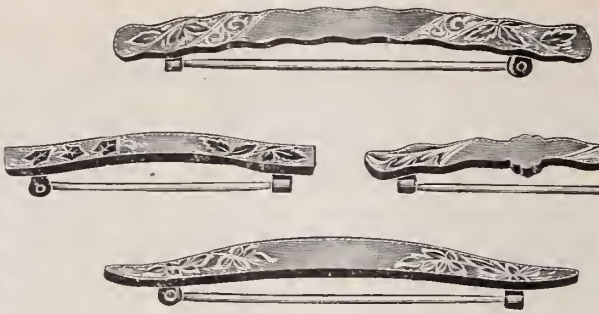
Write to us for specimen stones.

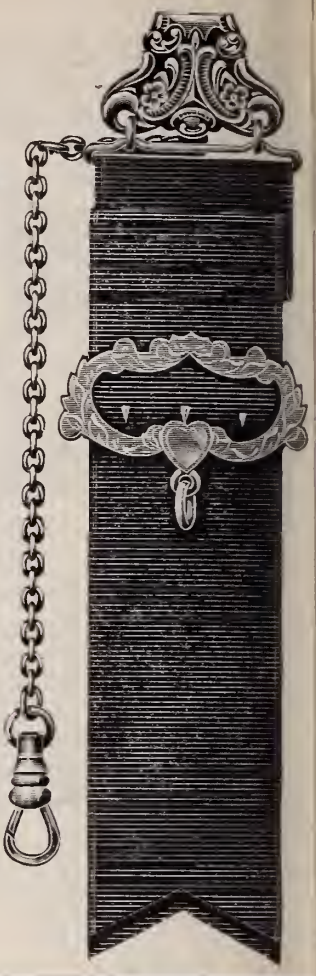
POWERS & MAYER

258 & 260 FIFTH AVENUE
NEW YORK

"Purchase direct from first hands."







Silk Fobs *Vest and Guards*

Lace, Veil, Chatelaine and Brooch Pins

Ear Rings *Crosses*

Link and Lever Buttons

Studs and Pin Sets

FOR SALE BY ALL JOBBERS

ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved

All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.



New Styles

and a complete line of

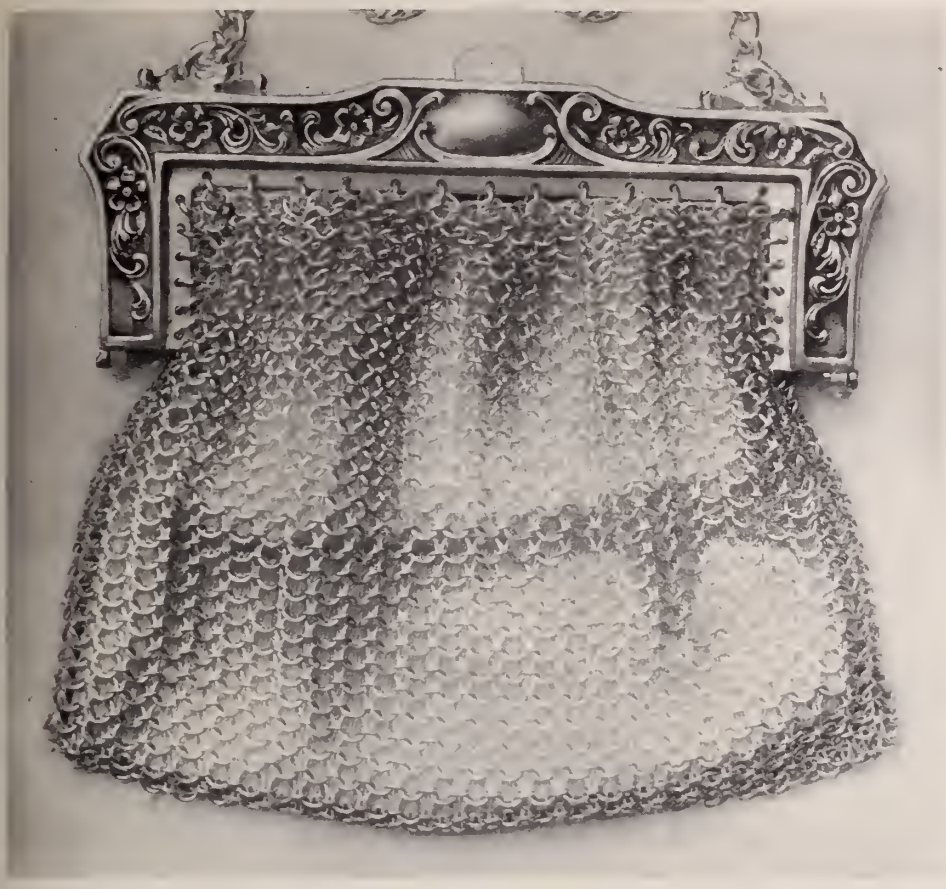
STERNAUWARE

are now on display at our New York Showrooms, Broadway, corner of Park Place, opposite the Post-office. ¶ We shall be pleased to see you at the Showrooms, or, on request, we will send you our catalogue immediately.

S. STERNAU & CO.

Makers of STERNAUWARE consisting of Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
New York Office
7 Maiden Lane
MASS.

NEW YORK
9 MAIDEN LANE

BATES & BACON
Attleboro, Mass.

CHICAGO
103 STATE STREET

The Leading House for High Grade Gold Filled CHAINS, LOCKETS and BRACELETS

The "Winna" Bracelet, Strongest and Best Joint and Catch on the Market.

ORDER BY NUMBER OF YOUR JOBBER—THEY ALL CARRY THESE GOODS




L1285






L1310



OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.
PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

"Best in the World for the Money"



No. 2847



No. A4



No. A46



No. 2762



No. 2901

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

TRADE MARK.
STERLING 925/1000

QUALITY IN SILVERWARE

THE word quality in its broadest sense is descriptive of all Smith Silverware.

Quality in the beauty of design.

Quality in the excellence of finish.

Quality in workmanship and material.

Quality in our trade-mark which stands for the highest art of the Silversmith—it is a veritable hall-mark of quality.

Hollowware—Flatware—Pieces of Special Design

FRANK W. SMITH CO. Manufacturers of Sterling Silverware
GARDNER, MASS.

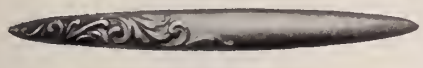
TRADE MARK.
STERLING 925/1000

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.


No. 2188.


No. 2406.


No. 2400.


No. 2154.

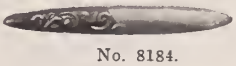
Veil Pins in Gold Filled and Sterling Silver


No. 2157.


No. 2178.


No. 2184.

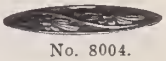
Handy Pins in Gold Filled

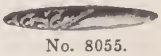

No. 8184.


No. 8183.


No. 8067.


No. 8074.


No. 8004.


No. 8055.


No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.



$1,000

More goods shipped in May, 1908, than in May, 1907. That is the record shown by our books. : : : :

CAN YOU SOLVE THAT?

Do you remember the ad. in which we told you we were driving straight ahead with no thought of letting up or turning back? : : : : :

That we were hustling for business and by the same token we were getting it? Well, here are the facts:— : : :

There is only one way to get such business and that is—give your trade satisfactory goods. : : : : :

Ask for goods that bear the fleur-de-lis for a trade-mark.

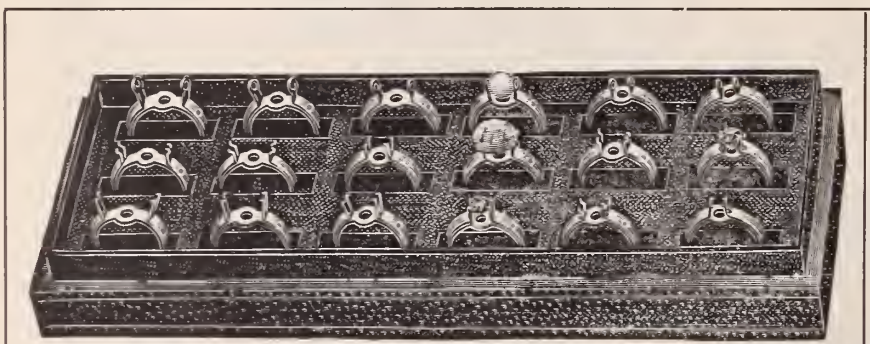
FONTNEAU & COOK CO.

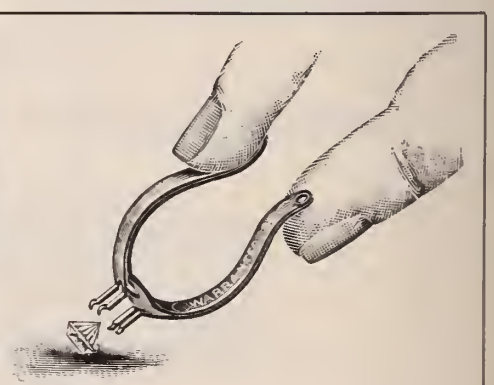
CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			$6.00
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York

Selling Agents for United States and Canada

THE "LEONES" SEPARABLE LINK CUFF BUTTON



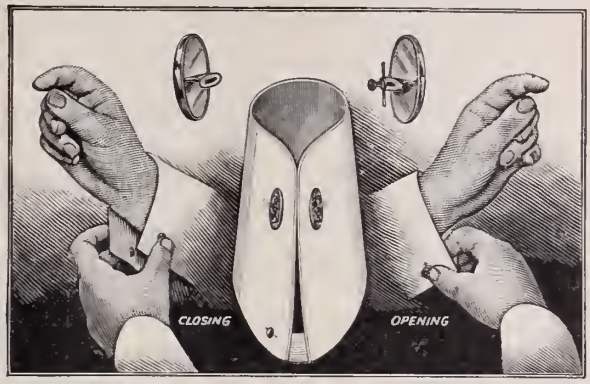
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





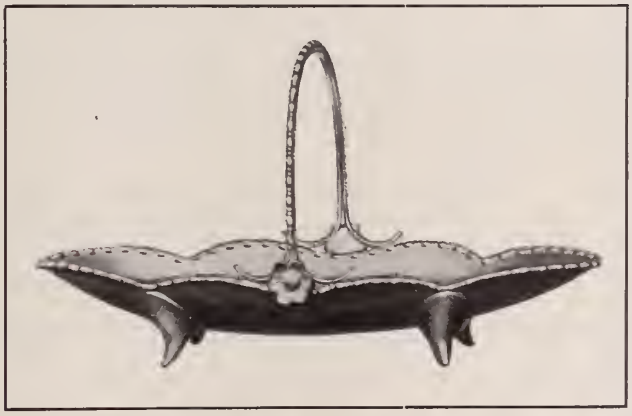
MANUFACTURED BY

C. D. LYONS COMPANY, Attleboro, Mass.

ORDER THROUGH YOUR JOBBER

The Only Manufacturers in the Line Selling Only to Retail Jewelers Direct

SOLD WITH PROFIT BY THE RETAIL JEWELER.



IF YOU HAVEN'T SEEN OUR LINE, WRITE AND ONE OF OUR SALESMEN WILL CALL.

Rockford Silver Plate Co.

ROCKFORD, ILL.

"Stand By Those Who Stand By You"

WE PROTECT EVERY RETAILER OF ROCKFORD GOODS

Numerous Buttons and Charms



will be purchased by the Elks prior to their departure for Dallas to attend the Annual Convention; some of them at the last moment. It will pay you to have a good stock on hand. Let us help you to make some profitable sales by sending a selection package. Our goods are "Sellers" as many jewelers know to their advantage.



LET US SHOW YOU

HENRY FREUND & BRO.

"Sellers of Sellers"

71 Nassau Street NEW YORK

Elk and Eagle Goods a Specialty

Our Trade Mark "The Rose" Stands for Quality and Excellence



ANNOUNCEMENT

We are pleased to announce to the trade that we are now located in our new offices,

15-17-19 Maiden Lane, New York

and accordingly extend to our friends a cordial invitation to make our offices their headquarters when in the city.

R. BLACKINTON & CO.

Established 1861 TRADE ⊕B MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

14 Kt. Hand Made Rings 14 Kt.

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



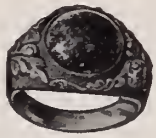
EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique
Designs in Silver Rings.

VAN DUSEN & STOKES CO.
Oriental Jewelers
1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links



Mr. RETAILER:

There is but ONE line of Raised Gold Decorated Watch Cases in this country.

You may see COPIES, IMITATIONS and HONEST ATTEMPTS,

BUT

the Raised Gold ARTISTS in America to-day are employed on the products of the SOLIDARITY WATCH CASE CO.

This is a bold statement, but you won't hear it questioned.

Our 1908 line far surpasses anything we have ever shown, and at no advance in cost to you. Your jobber will send selection upon request.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

Manning-Bowman

Prize Trophies, Steins, Etc.

SOLID COPPER
English Pewter Mountings

Also made of English Pewter Throughout



No. 1236.—Prize Cup.
Solid Copper, English Pewter Mountings.

Alcohol Gas Stove Chafing Dishes

Hot Meals Without Hot Kitchens

Sufficiently powerful to prepare as complete a dinner on the dining table as on the kitchen gas range. An invaluable adjunct to the sick room, a home convenience at all times.

The possibilities of chafing-dish cookery have been doubled by the Manning-Bowman Alcohol Gas Stove. It has three times the heating power of the regular chafing-dish lamp, yet regulates to a simmering flame at a touch.

This Alcohol Gas Stove is designed for use with any cooking utensil.

Chafing Dishes

(With Patent "Ivory" Enameled Food Pans)

"METEOR" Circulating Coffee Percolator

OVER 100 STYLES AND SIZES

Tea and Coffee Pots, Hotel Ware, etc., etc.

Manning-Bowman & Co. Meriden, Conn.

NEW YORK CHICAGO SAN FRANCISCO

Catalogue 53 J shows Complete Line.

Catalogue 51 J shows Prize Trophies and Cups only.

We announce the removal of our New York Offices and Show Rooms to Broadway and Maiden Lane Building, fifth floor, 170 Broadway, where we have more than double our former floor space for the better display of our ever-increasing lines of Sterling Hollowware, Toilet Ware, Deposit Ware and Novelties.

MAKE NOTE OF OUR NEW ADDRESS

With our enlarged accommodations we have every facility for making you comfortable and cordially invite you to make your headquarters with us during your visit in the City.

WOODSIDE STERLING COMPANY

TRADE W MARK

See Later Issues for Illustrations of Our New Fall Products

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.



SOLID GOLD CHAINS

bearing our trade-mark stand for the highest achievement in gold chain manufacture. Plump quality, perfect workmanship, careful finish and attractive designs—all combined—distinguish our product.

WE SELL DIRECT TO YOU

No intermediaries, no corps of salesmen, no unnecessary expenses to add to the price—just the cost of the gold, the cost of making and a modest profit for ourselves enable you to buy the best chains at the lowest price. SEND FOR CATALOGUE.

ALOIS KOHN & CO.

16-18 MAIDEN LANE, NEW YORK

Gold Chains of Every Description



Patent applied for.

A complete line in Signet, Lapis-Lazuli, Jade, etc.

The New Creation in Lockets and Locket Rings

IN 14 Kt. AND 10 Kt.

The big feature is the invisible joint, which when the Locket or Ring is closed is so constructed as to be absolutely secret and invisible.

SEND FOR SELECTION PACKAGE

MILTON L. ERNST

12 DUTCH STREET NEW YORK

We Sell The Jobbing Trade Only



Patent applied for.

In a variety of patterns in Cameos, Turquoise-Matrix, etc.

FAIRCHILD & COMPANY

29 & 31 EAST 22D STREET

NEW YORK CITY

We manufacture Gold Pens, Pencils and kindred articles in Gold and Silver, in new and exclusive designs of the Highest Grade. Catalogue sent on request.

GEMS AND PRECIOUS STONES

Cloth, Postpaid, $1.00.

Published by The Jewelers' Circular Publishing Co.

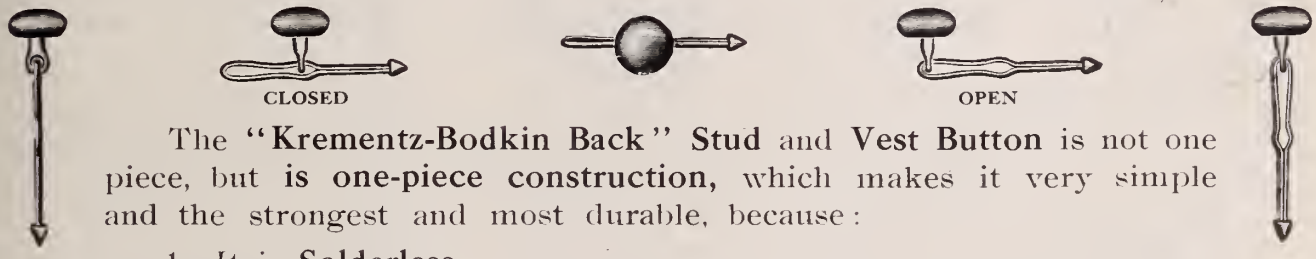
11 JOHN STREET NEW YORK

The "Krementz-Bodkin Back"

STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the **"Krementz-Bodkin Back" Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The **"Krementz-Bodkin Back" Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All **"Krementz-Bodkin Back"** Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

LORGNETTES APPEALING TO THE EYE

TRADE D MARK

DURAND LORGNETTES appeal to the eye, aside from the question of lenses. They are themselves good to see, artistically superior. They crown thirty years of progressive experience. Made only in 14kt. gold (even to the springs), they are never duplicated in silver gilt. As perfect mechanically as they are fine artistically. PRICES: $8.00 to $800.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

TRADE MARK

DESIGNING
AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co.

14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

WE ARE
HEADQUARTERS
FOR
Elk Jewelry

Our B P O E Copyrighted Elk Leads the Herd



14k 10k

EVERYTHING IN GOLD JEWELRY

Brooches, Links, Fobs, Charms,
Hat Pins, Barrettes, Buckles,
Combs, Festoons, Emblems
Scarfs, Pendants, etc.

Chas. L. Trout & Co.
MANUFACTURERS

2 Maiden Lane, New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins
Cigarette
Cases

S. COTTLE COMPANY,
31 East 17th Street. - - - - - NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

Unique Gems I have just finished my Summer cutting of fine new cabochons and other fancy shapes in **Semi-Precious, Ural, Ceylon, Brazil and Native Stones.** Also some choice individual examples cut from rare mineral specimens suitable for fine **Special Order and Arts and Crafts Work.** *Send for Sample Papers.*
Louis J. Deacon, Cape May, N. J. Summer H'dqtrs.

TRADE O MARK.

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
SCARF PINS

POINTS TO THINK OF



In buying stock, buy goods that move.

Find a line that sells and stick to it.

WE HAVE IT

Do not fail to see our new style of Stone Buttons, Scarf Pins, Waist Sets, etc.

The Keller Jewelry Mfg. Co.

Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

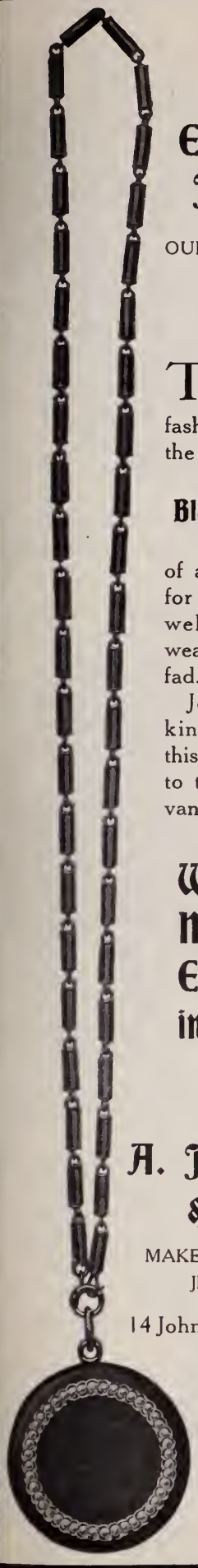
A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

MAKERS OF 14 K. JEWELRY

14 John St., New York

TRADE 14 K MARK

THE HAGERSTROM CO. (Incorporated)

Makers of 14-K Jewelry

¶ We have been busy all the Spring making up one of the finest 14-K lines that you could wish to see. Every design is new, inexpensive and salable. Our Brooches surpass all others. That's pretty strong, but it's true. Look over our goods when our salesmen call and judge for yourself.



No. 1093

Office and Works
276 N. J. R. R. Ave.
Newark, N. J.

¶ We are also making a beautiful and extensive line of Handy Pins, Scarf Pins, Veil Pins, Cuff Buttons; also Cuff Button and Scarf Pin Sets; as for Necklaces and La Vallieres, we have the largest and most up-to-date assortment in the market. Ask our salesmen to show you our new Necklace. It's a beauty and a seller.



No. 325
Set with Ruby, Sapphire and Pearl



No. 326
Set with Amethyst, Jade, Amazonite, Red and Green Sardonyx, etc.



No. 324
Set with Half Pearls and Enamel



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

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of any description in gold and platina

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Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

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"MAKERS OF BUSINESS BUILDERS"

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Trade Mark

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PERCY M. LAYMAN SYDNEY C. STRAUS



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
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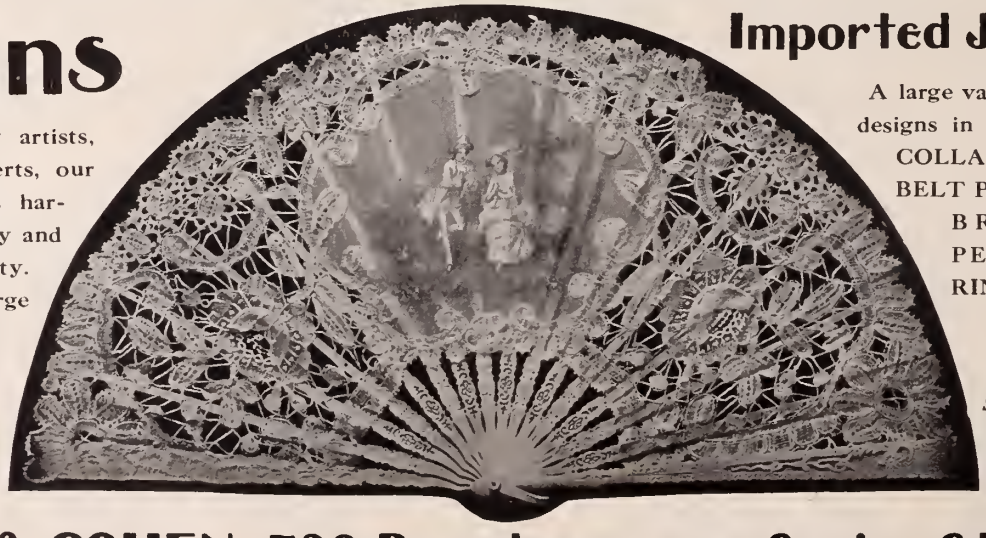
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A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

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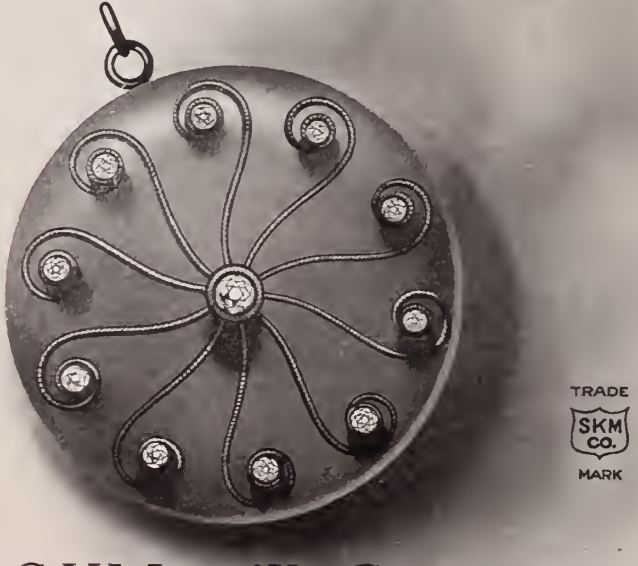
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JOSEPH IRONS
NEW YORK, N.Y.



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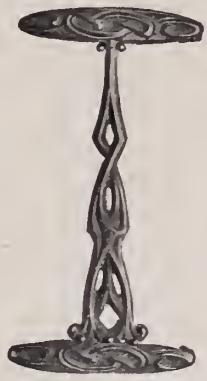
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¶ The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



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ARCH CROWN MFG. CO.
SCHRADER-WITTSTEIN CO.
THEO. W. FOSTER & BRO. CO.
THOS. F. BROGAN CO., New York
JOHN R. KEIM, New York



The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

CHARLES T. WITTSTEIN
ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES





14K. GOLD PLATE
SUPERIOR TO ALL OTHERS

Pat. May 20, '02
To Release
Pull the Ball

PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 COLD STREET NEW YORK



Roller Chain

OUR SPECIALTY

Do not forget that we will continue to show the best line of these goods on the market, in Fobs, Bracelets and Neck Chains. These wear longer, give better satisfaction than any metal fob made, and our designs are up-to-date. Also our line of chains of all kinds finds a ready market among the best trade, both in 1-10 and a medium wearing grade.

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Ask your jobber, and if unable to obtain them from him, advise us who he is, and we will make arrangements for you to get them.

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ATTLEBORO FALLS, MASS.

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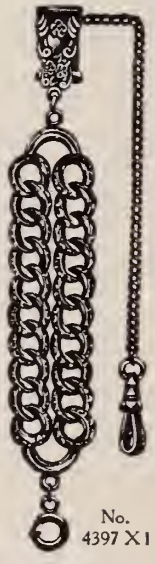
Perennially Popular

THE best evidence of the popularity of our various lines is the increasing demand for them and our consequent growth. Our jewelry is unexcelled in every quality that contributes to serviceability and appearance. The designs are artistic enough to court that investigation which results in sales.



No. 1117

Ask to see our line of



No. 4397 X 1

CHAINS
CHAIN PENDANTS
CROSSES
AND BRACELETS

The

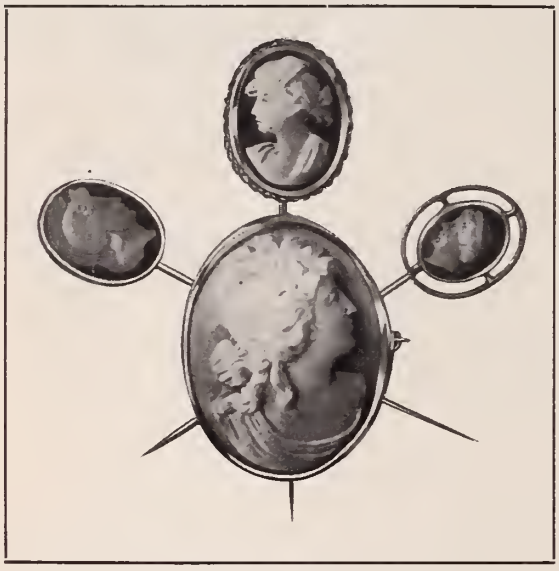
Kenilworth Bracelet

particularly, the strongest on the market.

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ATTLEBORO, MASS.

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Write to-day for our booklet showing the latest in Cameo Brooches and Scarf Pins. Except the penny for the postal, it is free for the asking.

10 KT. Some stick to an inferior grade because their fathers used it, others because they have given nothing else a fair trial; but when buying 10 K. jewelry why not insist that it be 10K.? The only absolutely sure way to protect yourself and trade is to demand stamped goods. For years our Trade-Mark has stood for honesty and quality in gold jewelry. Just give the W. E. R. Co. line a "look over."

Send for further information regarding our extensive line.

Send for the Latest Styles in

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as manufactured by

THOMAS J. DUNN CO.

101 Chambers Street, New York



Makers of Exclusive Styles in

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for Purses

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic

Specialties in the Monogram and Initial Line

SEND FOR ILLUSTRATED SHEETS

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Ask Your Dealer.

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Providence, Rhode Island

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Mounted in Scarf Pins, Brooches, Rings and Links.

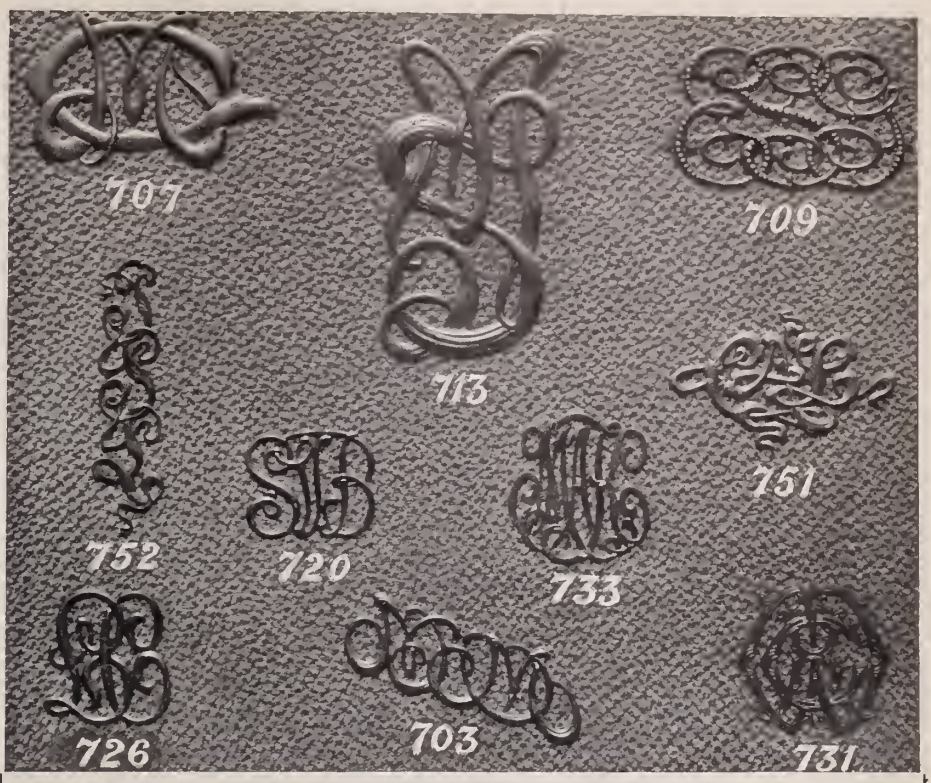
Handsome New Patterns Now Being Made

BROOCHES
SCARF PINS
EAR SCREWS
CROSSES
RINGS
LINKS

Wm. C. Greene Co.

101 SABIN STREET

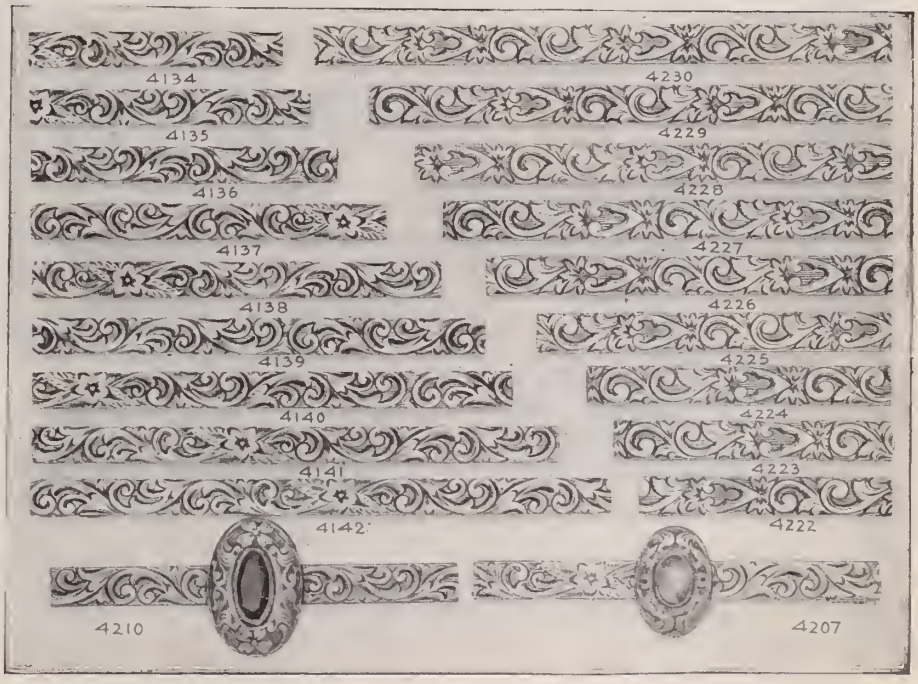
PROVIDENCE, R. I.



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FOR BAGS, CASES, PURSES, CIGAR, CIGARETTE AND TOBACCO POUCHES, ALSO TOILET ARTICLES, made in 14K. Gold, Sterling Silver and Gold-plate, to the trade.

WALDRON & CARROLL, 34 Warren St., New York City



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

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MAKERS OF JEWELRY FOR THE JOBBING TRADE

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THE KIND YOU WILL BUY AGAIN

VERIBEST

Lifetime S.&B.L. ★ CO. Guarantee

LOCKETS

So called for their **GENUINE VALUES**

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And Now A Dollar Beacon

The latest addition to the line of

"Beacon Ink Pencils"

THE EBONY BEACON

This is the one you have had calls for and will have all summer, for it's a traveler's pocket writer.

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4 inches long when closed. Platinum-iridium point and needle. The best grade Para rubber, highly polished.

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For the trade only—our new, big catalogue, with 100,000 items, sent free.

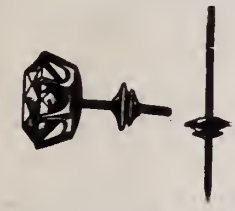
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for ear studs, scarf-pins etc.



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for unpierced ears.





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For Brooches, etc. Can be applied to any work where pin tongues are used.

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I make a specialty of English Engraving FOR THE TRADE.

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Solid Gold Jewelry

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Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

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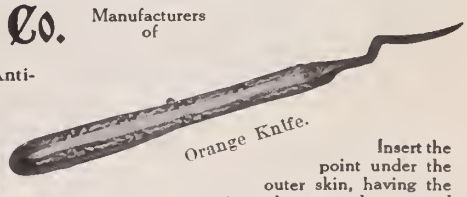
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See that Curve? (See cut) A child can use them.





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Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

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New Cameo Brooches



The retail jeweler who buys his Brooches and general line of jewelry from M. J. Averbeck is doing a good business. Why? "GOODS WELL BOUGHT ARE HALF SOLD." It's an old story, but the old way of buying right is the best way. Our success in KEEPING BUSY this Spring, last year and every year is the talk of the trade.

COMPARE THESE PRICES. Send for samples if our goods are not better made and cheaper, or as cheap in price as others, return for credit.

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WE ARE SPLENDIDLY EQUIPPED FOR THE FALL CAMPAIGN OF 1908.

OUR STOCKS ARE COMPLETE, SELECTED WITH THE UTMOST CARE IN OUR HOME AND FOREIGN MARKETS.

WE NOW HAVE READY A LINE OF FALL SELLERS. WE ARE THE "LEADING HOUSE IN THE JEWELRY BUSINESS."

EVERY POPULAR, DESIRABLE THING FOR THE FALL OF 1908.

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REGISTERED.

Our goods bear one of these trade-marks.
Our Gold-Filled Jewelry has stood the test for thirty-five years.
Our Sterling is at the top for style and finish.
Our goods are suitable for those who want only the best.

F&B

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JULY 1, 1908. No. 22.

The Morosini Cups for 1908.

THE 1908 sterling silver cups presented by Miss G. P. Morosini for champion trotters and champion pacers have just been completed and have been on exhibition in New York by Tiffany & Co., the makers.

The prize for champion trotters, illustrated on this page, is a tall and graceful vase-shaped cup of classic design. The body is decorated with chased concave flutes and a band of laurel leaves around the top. Two intersecting horseshoes pass through the stem of the foot, just below



THE MOROSINI CUP FOR TROTTERS.

where it joins the body, and help to support the cup.

The trophy has two handles, is 13½ inches high, and contains about 48 ounces of sterling silver. The inscription, in raised letters, reads as follows:

> The Morosini Cup—Champion Trotters.
> Matinee Season—1908—Won by

The prize for champion pacers, shown on the front cover, is also of classic design and represents a shallow bowl, supported by a high slender foot. The decoration consists of plain concave flutes on the stem of the foot and also on the two handles. The latter are finished in the form of a knob, made by crossing two upright horseshoes at right angles.

The cup contains nearly 58 ounces of sterling silver and is 11¾ inches high. The following inscription encircles the top of the cup.

> The Morosini Cup—Champion Trotters.
> Matinee Season—1908—Won by

Parisian Novelties in Ladies' Umbrella Handles.

THE news from Paris, in regard to the latest styles for ladies' fine umbrellas, is by no means without interest to our readers. The truly modern umbrella, such as the chic Parisienne carries on her regular morning promenade in the Bois de Boulogne, is long-handled and when opened provides an adequate protective covering In articles of dress that serve a utilitarian purpose, the Parisian woman demands all the useful properties. The fancy umbrellas, covered with silk in many-colored floral designs, such as are carried in other countries, are unknown in Paris. The covering material is almost invariably plain black, a strong silk, with selvaged edge. As far as possible, the useful side is kept in view. This does not prevent the umbrella, when closed and handled like a walking stick, from making a pleasing and graceful impression and following the fashion, which finds expression in the handle.

Fashion at present favors the Empire style, and the fashionable umbrella stick, with its ornate handle, follows the style of that period. The stick is not only long, but it is a straight rod, of moderate thickness, which emphasizes its naked length. Neither a crook nor a convenient bend is provided as a handle; at most, a gradual enlargement towards the end of the stick.

It is only on these stick handles that the tricks of fashion find play and are carried out in the most diversified styles. The most beautiful emanate from the goldsmiths' shops. Semi-precious stones and quartz, which are very popular, are elaborately mounted in the precious metals and artistically inlaid work is being employed with success on umbrella handles. An umbrella handle that comes in a pretty box, with corresponding rib-points to match the handle, is a favorite present.

With tortoiseshell or horn handles, with gold inlaid work, the rib-points may also be of tortoiseshell or horn; with inlaid work in cloisonné or Toledo they are in gold, and the same with most umbrella handles of semi-precious stones. Cut rock crystal, with its subdued play of color, in a setting of ornate Empire garlands, makes a very fine appearance. Bluish aquamarine, green jade (nephrite), yellowish topaz, violet amethyst and various others serve for umbrella ornamentation. Japanese work in cloisonné, also in carved ivory, stained brown or rose colored, are likewise prized, as well as the Spanish work of gold, inlaid in steel, known commercially as Toledo.

The ferrule must correspond with the handle and must be of the same elongated form as the entire umbrella. Care must be taken that no ornament, either in the form of a band or knot, shall mar the tall, unbroken line of the modish umbrella. There can be no doubt that this innovation in elegant umbrella handles, with the production of which the goldsmith has so much to do, will not be confined to Paris, and that in this country their artistic ornamentation will also tend towards a richer character.

The Production of Zircon in 1907.

IN the course of his report on the production of monazite and zircon in 1907, just issued by the United States Geological Survey, Douglas B. Sterrett says of zircon:

"Contrary to expectation, the production of zircon was very small during 1907, amounting to only 204 pounds, valued at $46. This came from the mines in Henderson County, N. C., as in previous years. There seems to have been no commercial separation of zircon from monazite concentrates made during 1907. The investigations by the United States Geological Survey concentrating plant, under the direction of Dr. Joseph Hyde Pratt, at Chapel Hill, N. C., in 1907, were given up through the lack of funds. One of the objects of this work was to devise a cheap and satisfactory method of separating all the minerals of value occurring in the concentrates from the monazite region. As has been pointed out elsewhere, certain of these concentrates contain considerable zircon.

"A new deposit of zircon has lately been reported by Frank Rush, forest supervisor for the Wichita National Forest, about seven miles northwest of Cash, Okla. Specimens sent to the survey by Mr. Rush consisted of portions of pegmatite rock through which zircon crystals up to three-fourths-inch cube were thickly scattered. The crystals consisted of the simple pyramid faces with the prism almost entirely lacking. Most of the crystals were of deep red-brown color, though some were yellowish, and nearly colorless. Whether the mineral occurs in sufficient quantity to be of commercial value is not known, though the hand specimens examined were quite rich."

The jewelry stock and fixtures of L. A. Soper, Harvard, Nebr., have been sold under bankruptcy proceedings. Mr. Weaver purchased the stock and C. E. Gaddis the fixtures.



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The Ancient Egyptian Scarab—Its History and Symbolic Significance.

By Clement W. Coumbe.

Author's Note.—Well within the branches of journalistic endeavor comes the giving of attention to producing descriptive matter, and more or less exhaustive information on the different forms of decoration that are becoming or likely to become popular. The Egyptian scarab is appearing as an ornamental part in jewelry design of late. Many jewelers scarcely know what an Egyptian scarab is. Very few can give their enquiring customers a fairly full definition when asked as to its symbolic intent, much less other materials surrounding the historic "sacred beetle." Yet that information will assist sales by popularizing the knowledge of the industrious hug. To assist the manufacturer in placing his wares, to aid the retailer in pushing his stock, the following condensed story of the scarab should serve a useful purpose, whether the material is used in the production of advertising matter or in orally explaining to the intending purchasers the interest that attaches to the subject.—C. W. C.



FIG. 1. THE TRUE SCARAB BEETLE.

AFTER having fallen into desuetude for many years, the ancient Egyptian *scarab* of 2,500 years ago is again coming into popular favor, according to reports from Europe and this country. Dug out from its long sleep, the jeweler is resuscitating "his bugship," and the historic and symbolic significance surrounding the insect when expounded to the uninitiated public is likely to prolong the period of scarab activity as a decorative feature.

Scarabs are not the only bettles that have been used as adornments of the human

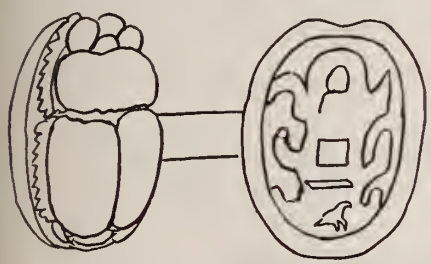


FIG. 2. MIDDLE KINGDOM SCARABS.

person. The writer remembers in his youth how the beautiful blue and purple metallic sheen of the Ceylon beetles' "case wings" figured as favorites, gold mounted. in scarf pins, brooches, etc. Again, more recently the iridescent South American bug of smaller size but similar color scheme, chained *alive*, with golden fetters attached to one leg, crawled languidly over my lady's bosom, to the disgust of some, amusement of others, and surprise of all but the wearers.

But in utilizing the Egyptian scarab as a decorative feature we are feeling back into history and symbolism of a most interesting period of the world's civilization. Of immense interest from the artisan's standpoint is the fact that the Egypt of those periods was the birthplace of most of our inherited art forms—the source from whence the ancient Greeks derived most of those *motifs* which they developed from their cruder originality into that perfection of symmetrical form never since surpassed. Under the tutelage of Isis and Osiris the Egyptian cult brought forth much for art lovers.

What Is a Scarab?

The *Scarabæus sacer*, of Linnæus, or the *Ateuchus sacer Ægyptiorum*, of Cuvier, known in history and mythology as the "sacred beetle" of Egypt, abounds throughout the east. It is found all over South Europe, East Indies, Cape of Good Hope, Western Asia and North Africa. The Latin word *scarabæus* (from which we derive our word *scarab*) comes from the Greek *skarabaios*, which signified this same insect.

Pliny's Natural History says: "The scarabœus also, that forms pellets and rolls them along. It is on account of this kind of scarabœus that the people of a great part of Egypt worship those insects as divinities, an usage for which Apion gives a curious reason, asserting, as he does, by way of justifying the rites of his nation, that the insect in its operations portrays the revolution of the sun. One ancient writer, Horapollo, declares the scarab denoted "the *only begotten*, or *generation*, or a *father*, or the *world*, or a *man*. The 'only begotten' because the scarabœus is a creature self-produced, being unconceived by a female."

Plutarch wrote: "The Egyptian warriors had a beetle carved upon their signets because there is no such thing as a female beetle ('for they are all males') for the propagation of it is unique and after this manner:—when the male is desirous of procreating, he takes the dung of an Ox and shapes it into a spherical form, like the world; he then rolls it from him by the hinder parts from East to West, looking himself towards the East, that he may impart to it the figure of the world ('for that is borne from East to West while the course of the stars is from West to East'), then, having dug a hole, the scarabœus deposits this ball in the earth for the space of 28 days ('for in so many days the moon passes through the 12 signs of the zodiac.'). By thus remaining under the moon, the race of scarabœi is indued with life; and upon the nine and 20th day after, having opened the ball, it casts it into the water, for it is aware, that upon that day the conjunction of the moon and sun takes place, as well as the generation of the world. From the ball thus opened in the water the animals, that is the scarabœi, issue forth. The scarabœus also symbolises generation for the reason before mentioned; and a father, because the scarabœus is engendered by a father only; and the world, because in its generation it is fashioned in the form of the world; and a man, because there is not any female race among them."

From the above authoritative description it cannot fail to dawn on American readers (especially those hailing from the southern States) that in Mr. Scarab we have no other than our own familiar, and grotesque, Mr. Tumble-bug, that we have watched so often rolling his excreta burden along our sandy soils on hot Summer days. A glimpse at his portrait, as depicted in Fig. 1, will strengthen our conviction, for the likeness



FIG. 3A.

FIG. 3. CARTOUCHE OF PTOLEMY.

is too familiar to deceive. The whole evidence is so conclusive that we can drop the question of identity and turn to his symbolic side.

Scarabs in History.

Among the many relics of ancient Egypt that were found in most prolific numbers was the facsimile of the scarab, or "sacred" beetle. The beetle form figured on the obverse side, and hieroglyphic inscriptions were on the reverse side. A sample of the common form is shown in Fig. 2. They

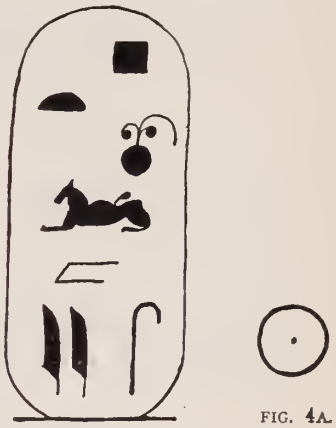


FIG. 4A.

FIG. 4. CARTOUCHE OF CLEOPATRA.

were found made of clay, they were cut out of hard stone. They are discovered in steatite (a soapstone), green basalt, diorite, granite, hematite, lapis lazuli, jasper, serpentine, verde antique, smalt, root of plasma or prase (a species of chalcedony having green streaks of hornblend), cornelian, amethyst, sardonyx, agate and onyx.

They were found in myriads in the tombs and in the ruins of temples. Each had its peculiar hieroglyphic inscription. For many years the Egyptologists threw them aside as unworthy of attention; they could not read

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any sense or meaning in their thousands of mysterious incisions. They became a plague to the collectors even in their unending multitude, and were discarded as the meaningless toys of a foolish people.

But with the discovery of the full intent of the Egyptian hieroglyphic language a change came in the collector's attitude. The incisions in those apparently insignificant bug effigies, that had got into the museums and collectors' hands in almost unwelcome quantities, became the most valuable keys to unlock the history of the land of the Nile. Their style and their inscriptions denoted different periods in the dynastic reigns, and in a short space of time the experts could place the date of origin of each scarab, and, better still, each scarab told its bit of history of that date. And thus our hundreds of thousands of scarabs furnish us with whole volumes of Egyptian history as valuable as that read in the hieroglyphs on the tombs and monuments of the Nile valley.

These multitudes of scarabs contained, besides hieroglyphic reading, decorative designs such as scroll, spiral, twist and key patterns, but all had their symbolic significance. The period when they were produced most prolifically was during the reign of Tehutimes (Thothmes III. of the XVIII. Dynasty), about 1600 to 1566 B. C. Very many originated in the XIX. and XX. Dynasties. A peculiar feature still puzzling to Egyptologists is the fact that although each Pharaoh had his peculiar style of scarab, several Pharaohs had *reissues* made from those of predecessors. And so, though nearly all the many scarabs can be ascribed to certain dates by their style, another source of bewilderment occurs in these anomalous "reissues." And although all scarabs may look more or less alike to the outsider, the expert can place them practically all in their periods.

The earliest scarabs date back to the III. Dynasty (Neb-ka), about 3900 B. C. Scarabs almost ceased to exist about 500 B. C. Under the Heretic kings of the XVIII. Dynasty scarabs went out of use, but once again came into favor in the reign of Hor-em-heb and Sethi I., when rings again became fashionable in Egypt. Their symbolic sacred acceptance lasted over a span of 3,000 years.

Symbolic Significance of the Scarab.

Perhaps the most interesting fact (from a theological standpoint) that the scarab presents to 20th century readers is that it is the oldest expression of the ancient conception of the soul's immortality to reach us so far. This date of the ancient Egyptian dogma of a future eternal life for the pious and moral dead reaches far further back than Moses' time. For the scarab was a symbol of the resurrection, or new birth, and the eternal future life of the "triumphant" or "justified" dead. (The dead, whether king or commoner, had to pass the ordeal of a trial at the hands of the priests as to whether the past life of the deceased "justified" *immortality* by mummification.) The scarab symbol in its day very closely resembled in intent our Christian symbol of the cross. It stood for resurrection of the soul as well as immortality.

The scarab was especially sacred to Amen-Ra—the mystery of the sun-god. It symbolized creative and fertilizing power. It was the first life appearing in the Nile's mud when the sun commenced to dry the shores after the waters receded.)

Ptah, the Creative Power, and Khepera (or Khepra), the Creator, another deity of high degree, had the scarab as emblem. As Ptah it usually had the head and legs of a man. "Kheper" means "to be," "to exist," "to become," "to create," "to emanate" in the hieroglyphic language; this was represented by a scarab.

Right here, perhaps, a few words as to the sun deities of Egypt becomes necessary to avoid confusion. The sun, rising in the morning as Horus (Fig. 3a) reaches its zenith at noon as Ra (Fig. 4a) and sets in the evening, in the dark regions, as Tum, absent at night as Osiris, then rises victorious over darkness in triumph again as Horus.

Thus we read: "In the Great Temple at Thebes a scarab has been found with two heads, one of a ram, the symbol of Amen (or Ammon), the hidden, or mysterious, highest deity of the priesthood, especially of Thebes; the other of the hawk (the symbol of Horus, Fig. 3a), holding in its claws a symbol of the universe." This is supposed to symbolize the rising sun and coming of the Spring sun of the vernal equinox in the zodiacal sign of the ram.

The number of the toes (30) of the scarab beetle symbolized the days of the month, we are informed. The movement of the ball it manipulates, we must remember, symbolizes, among other things, the action of Ra, the Egyptian sun-god, at midday.

(To be continued.)

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

Washington, D. C., June 24.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Bremen: 5 cases plated ware, $400; 3 cases watches, $4,898.
Buenos Aires: 2 cases watches, $1,300; 33 cases plated ware, $3,659; 114 cases clocks, $3,536; 2 cases watches, $1,300; 1 case jewelry, $150.
Calcutta: 3 cases watches, $416; 25 cases clocks, $465; 64 cases clocks, $885; 103 cases clocks, $1,130.
Callao: 1 case plated ware, $311.
Cape Town: 72 cases clocks, $1,184.
Chaux de Fond: 2 cases watches, $100.
Colombo: 13 cases clocks, $353.
Colon: 1 case plated ware, $112; 9 cases clocks, $484.
Corinto: 1 case jewelry, $100.
Hamburg: 6 cases optical goods, $620.
Havana: 1 case optical goods, $223; 2 cases jewelry, $272.
Havre: 3 cases jewelry, $318.
Hong Kong: 161 cases clocks, $2,620.
Liverpool: 1 case silverware, $210; 4 cases watches, $2,000; 2 cases jewelry, $258; 1 case plated ware, $100; 1 case jewelry, $100; 93 cases clocks, $2,220.
London: 38 cases watches, $5,007; 1 case silverware, $1,500; 2 cases thermometers, $190; 9 cases optical goods, $3,262; 61 cases clocks, $528; 1 case jewelry, $500; 81 cases clocks, $2,987; 24 cases clocks, $257; 3 cases scopes and views, $100.
Melbourne: 5 cases plated ware, $956; 3 cases plated ware, $190; 48 cases clocks, $1,055.
Montevideo: 3 cases plated ware, $565; 16 cases clocks, $439.
St. Michaels: 13 cases clocks, $137.
Shanghai: 74 cases clocks, $1,910.
Southampton: 1 case optical goods, $228; 11 cases watches, $1,512.
Sydney: 2 cases plated ware, $115.
Trinidad: 1 case plated ware, $1,116.
Valparaiso: 1 case watches, $235.
Vera Cruz: 35 cases watches, $598.
Vienna: 19 cases clocks, $735.
Yokohama: 25 cases clocks, $457.

Canadian Gold and Silver Marking Bill Discussed Before Committee of Canadian Senate.

Toronto, Ont., June 24.—The amended Gold and Silver Marking bill came before a committee of the Canadian Senate at Ottawa on Tuesday. In its present shape the bill proposes that no jewelry shall be brought into Canada or made in Canada and called gold below nine karats, and that no article shall be imported or sold as silver or sterling silver unless 925 thousandths parts are pure silver.

Hon. J. K. Kerr, of Toronto, strongly opposed the bill as the most drastic piece of protective legislation ever introduced into the Canadian Parliament. He said he was not surprised at the statement that the Canadian manufacturers were united in favor of the act, as it proposed to protect them absolutely from cheap jewelry, while it would not prevent them from making a low-grade article. The law would work to the advantage of the manufacturers and to the detriment of the small dealer and people who would like to buy low-priced jewelry. It was a monstrous piece of legislation in restraint of trade, it was claimed.

Hon. R. W. Scott, of Ottawa, favored the bill as a protection to the public from being imposed on by fraudulent marks which dishonest manufacturers placed upon articles called "gold." It was generally agreed that an article was not gold when it was below nine karats fineness. The bill did not propose to prevent articles of less than nine karats being imported, but declared that they might not bear marks to mislead the public. The bill was demanded by the trade, which was suffering from large importations of cheap and improperly marked jewelry.

Hon. J. K. Kerr replied that the Criminal Code made effective provision in cases of the false marking of goods, and that the proposed law was not necessary.

Hon. William Gibson, of Beamsville, Ont., protested against amendments made this session to the bill, which, he contended, were solely in the interests of the manufacturers of Toronto as against other interests. He asserted that the Toronto manufacturers in procuring these amendments had not kept faith with those of other places who had favored the bill in its original form.

Hon. D. Ferguson, Charlottetown, P. E. I., supported the measure as a protection to customers against manufacturers and importers dealing in shoddy jewelry. The bill stood over for further consideration.

Doane & Rosenthal, Goldfield, Nev., have assigned for the benefit of their creditors.

The Montana Supply & Jewelry Co., Butte City, Mont., has purchased the stock of the Northwestern Supply & Jewelry Co., 63 E. Park St., that city. The building has been thoroughly remodeled by the new concern, of which A. Pincus is president and Isadore Goodman secretary and manager.

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Samuel K. Reich, Alleged "Short Change" Swindler, Examined at Brooklyn, and Held for the Grand Jury.

Samuel K. Reich, who it is alleged obtained $1,370 worth of diamond jewelry from the Robert Simpson Co.'s pawnshop at Myrtle Ave., Brooklyn, by a short change trick, and who was arrested in Buffalo and later taken to Syracuse, where there was not evidence enough to hold him on another charge of the same character, was arraigned before Magistrate Dooley in the Adams St. Court, Brooklyn, Thursday morning. The complaint against the prisoner is to the effect that on Feb. 25 he visited the Simpson pawnshop on Myrtle Ave. and obtained diamond jewelry, and then, after paying the amount charged for the goods, succeeded in extracting the big bills in the roll and departed, leaving only $19 in bills and one silver dollar as payment to the pawnbrokers for their property.

The prisoner was brought into court Thursday by the court officer and arraigned before the magistrate. He was represented by Attorney Abraham Brekstone, 302 Broadway, New York. Mr. Mackentire, an employe of the Simpson concern, was the first witness called, and he told the story of the theft of the jewelry. He explained that the man called at Simpson's pawnshop on the afternoon of Feb. 25 and asked to see diamond jewelry. He asked for earrings and for diamond rings, said the witness, and was waited upon by Mr. Tweedy.

According to the witness, the man, after examining the goods placed before him for inspection, left the store and returned in a short time and paid over to Mr. Tweedy $1,369 in two $500 bills, three $100 bills, one $50 bill and 19 $1 bills. Mr. Tweedy counted the money and found a shortage of one dollar, and then called the attention of the purchaser to this fact and the money was handed back to be recounted by the customer, who, according to witness, admitted the $1 shortage and took from his pocket a silver dollar, handed back a roll of bills together with a silver dollar, and after having obtained a receipted bill, took the jewelry and the bill and made his departure. The witness went on to say that immediately upon the departure of the customer Mr. Tweedy counted the money and at once saw the fraud and hurried to the street, but was unable to apprehend the man. The witness stated that there were $19 in the roll of bills handed back to the clerk.

The witness was next questioned relative to when he had seen the alleged swindler after the time that he had been in the store and stated that he had not seen him after that time until he was arraigned in the Adams St. Court on June 17.

The attorney representing the prisoner opened his cross-examination by asking the witness if he was absolutely sure of the date on which the man is alleged to have visited the store, and was informed that the man came to the pawnshop on Feb. 25 between 2 and 3 o'clock P. M., at which time two other employes of the concern besides Mr. Tweedy and the witness were in the store. The witness said that he stood where he could watch the transaction between Mr. Tweedy and the customer, and that he took notice of his appearance and could positively identify him as the man who visited the shop on the date mentioned. He said that he had given a description of the man to Mr. Ryan, another man connected with the store.

The attorney for the defendant then asked the witness if he would be surprised if he were told that the alleged swindler was in St. Louis at the time that the theft was supposed to have been committed, and also told him to take plenty of time and take a good look at him, that there might be no possibility of mistaken identity. The witness said that he would be very much surprised to hear that the man was in St. Louis at the time mentioned. He was then questioned relative to the transaction, and said that Mr. Tweedy counted out the money, and that it was not more than 30 seconds from the time when the goods were delivered to the swindler before the alleged discrepancy in the amount was noticed. He stated that he saw Mr. Tweedy counting the money and that the six large bills had been extracted from the roll. The witness was then excused.

Mr. Tweedy was then called as a witness, and when asked by the magistrate to tell the circumstances of the alleged swindle he said that the prisoner came to the store on Feb. 25 and stated that he was going to be married and wished to purchase some suitable diamond jewelry. The man left the store and returned in about 10 or 15 minutes and paid over $1,369 and a receipt was made out for the goods. When the money was counted a shortage of one dollar was discovered and the customer's attention called to this fact, whereupon the roll of bills was returned to him and recounted and then a roll handed back, together with the silver dollar. The goods were then turned over to the customer, who took his departure. The testimony of Mr. Tweedy corroborated that of the first witness.

On cross-examination Mr. Tweedy stated that he went to Syracuse, where the prisoner was held for examination on another charge, and that he saw the man and identified him as the one to whom he had sold the goods. He said that the suit the prisoner had on when he saw him in Syracuse was not the one he wore when in the Simpson store, and that the man afterward changed the suit he was then wearing for another one, which was the same as that worn at the time he visited the Simpson store.

In his testimony relative to the actual transaction Mr. Tweedy said that the man added a silver dollar to the roll and handed the money to him, and he looked into the roll and saw that the big bills were gone. He found that six bills had been extracted and then hurried out of the store, but the man was not in sight. The witness positively identified the prisoner as the man with whom he had the transaction.

Mr. Adams, another employe of the concern, was next called as a witness and said he recognized the defendant as the one who visited the store on the date in question. He was positive as to the identity of the man. On cross-examination he was questioned relative to the ability of the customer to speak fluent English and stated that the prisoner conversed with a foreign accent. He said that he was out at lunch when the man first came to the store, and when he came back he saw Mr. Tweedy talking with him. Asked how he was so positive relative to the identification, he said that the man's face impressed itself on his memory, particularly his peculiar nose and mouth and sunken cheeks. He was then excused.

Mr. Tweedy was then recalled, and when questioned relative to the appearance of the man's hands said he did not recall any unusual defect or marks on his hands, and that the man spoke with a slight accent which was not very noticeable. He was then excused.

Attorney Brekstone then moved to dismiss the case on the ground that the evidence was not sufficiently strong to hold the prisoner. The attorney said that witnesses had testified that the money was counted out before their eyes, and that they had receipted for it and the man had taken his goods and departed. He said that there was not a scintilla of evidence to prove that this man was the one who was guilty of the alleged crime. He said that there was no evidence which fixed the charge, and asked the court that the prisoner be dismissed.

The motion was denied and the prisoner was returned to the Raymond St. Jail to be held to await the action of the Grand Jury.

Jeweler Sued for Reward Which He Offered for Missing Diamonds.

WATERTOWN, N. Y., June 24.—As the result of an advertisement some months ago in which Jeweler Silas L. George inserted in local papers offering $100 reward for the return of two diamonds, valued at $400, which mysteriously disappeared from his store, A. P. Sheldon, a druggist, has brought suit against Mr. George to recover the amount.

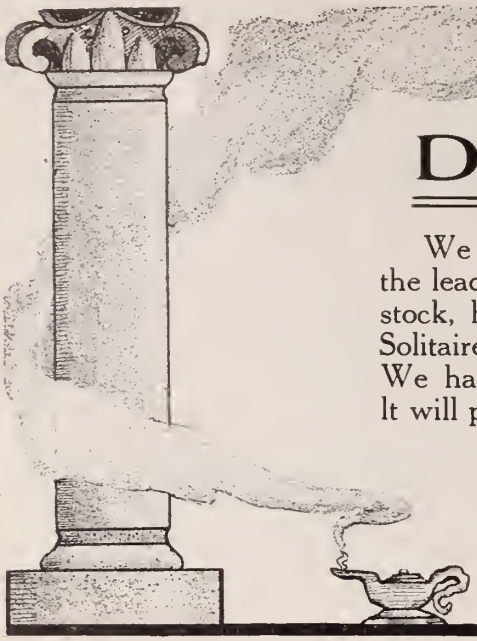
George missed the diamonds on Dec. 28. He had not seen them since Nov. 23. Elvin C. Katz, who is now in the reformatory for stealing the diamonds, sold the two stones to Mr. Sheldon for $218 on Dec. 19 and later Mr. George secured the stones. Mr. Sheldon now claims the reward, inasmuch as it was by information from him that Katz was apprehended and George secured his diamonds.

Katz was sent to the reformatory for another crime

Death of Benjamin Seccombe.

AMSTERDAM, N. Y., June 24.—Benjamin Seccombe, until about a year ago a jeweler in East Main St., died last evening at St. Mary's Hospital. He suffered from a complication of diseases, which compelled Mr. Seccombe to retire from active business about one year ago. He sold out to Clinton Little. Mr. Seccombe had been in ill-health about two years.

Mr. Seccombe was born in Cobleskill and first engaged in the jewelry business in Volatie, conducting a store there for about 20 years. He opened a store here in 1895. Deceased is survived by a widow and two children.



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THE NEWS FROM LONDON

Business Still Quiet in London, Despite the Franco-British Exhibition—Birmingham and Sheffield Trade Also Dull—Arguments on the "Daylight Saving" Bill—Engraver's Present to the French President—De Beers Dividend Declared.

London, June 21.—Trade still remains extremely quiet. Throughout the provinces, despite the spells of fine weather we have had, reports are all very disquieting. In London the Franco-British Exhibition has indeed drawn a great number of people, and in the West End and the western suburbs of London considerable difficulty is experienced by visitors in procuring a hotel or any form of lodging accommodation. Of course, this must react in some way upon the trade, but as yet no one seems to have felt the advantage. Among those who were introduced to the King and President of France in the Court of Honor at the opening of the exhibition were the following members of the trade: Herbert C. Lambert, of Lambert & Co., the well-known West End silversmiths; Alex. Ridpath, diamond merchant; Jas. Haswell, of R. Haswell & Sons, material dealers, and W. Augustus Steward, editor of the *Watchmaker, Jeweler, Silversmith and Optician*. These gentlemen represented the jewelry, silversmithing and horological section of the exhibition, and in the near future, so far as these departments are concerned, I hope to write at length.

* * *

The trade in Birmingham falls in much the same lines as in London, while Sheffield still feels the pinch of bad trade not only in the want of work in the silversmithing and electroplate departments, but also cutlery. The Scottish National Exhibition in Edinburgh does not seem to be doing much good for the local people; indeed, up to the time of writing, despite these exhibitions—the Franco-British and the Hungarian in London and the Scottish Exhibition in the North—there is a great want of freely moving money, and manufacturers, factors and retailers all complain that money is particularly and exceptionally tight.

* * *

TAMPERING WITH TIME.

The House of Commons Select Committee is still in session and listening to those who are in favor of the so-called Daylight Saving Bill, and those also who are against it. I have previously mentioned the fact that Sir W. H. M. Christie, the Astronomer Royal, is strongly against interfering in any way with what he terms the fundamental principle of time recording. This he declared emphatically "regulates not merely our own life, but our relations with the rest of the world, and would have far-reaching consequences, which do not appear to have been sufficiently considered by those who have accepted the scheme as the only way of securing what they desire in the abstract." The Astronomer Royal states thus far a scientific view against the bill, as did also another astronomer who used strong language in his protest against it. But the British Astronomer Royal, besides being a scientist, is also a man of the world and something of a sentimentalist, and he recognizes the fact that the hard-working country laborer, like his forefathers, gets up not by the clock, but by the sun, and by asserting 4 o'clock is 5 o'clock the working man will not be deceived; neither, as one sarcastic person suggested, will "the cows which have to be milked."

But there is another important argument against the bill, and the possibility is that the objections of the General Post Office will be the means of giving it its quietus, for the secretary to the Post Office, in giving his evidence, while admitting that there might not be any serious dislocation occasioned to the Home Mail Service by the change in the clock, affirmed that the Continental service would be knocked out of gear unless foreign countries also altered their clocks to make them correspond with British time. The result of the later arrivals would lead to serious dislocation of the service, and would in most cases mean material curtailment of the business day for dealing with Continental correspondence.

* * *

When the French President was in London he received a somewhat remarkable gift from a London Engraver, A. G. Sharp, who had engraved upon an ordinary hen's egg a view of the Court of Honor, which constitutes the magnificent entrance to the



ENGRAVED EGG PRESENTED TO FRENCH PRESIDENT.

grounds of the exhibition, and on the other side one of the exhibition posters representing a figure of Peace holding a dove. Expert engravers will know the difficulties which attend engraving on pearl goods, and thus thoroughly appreciate the care needed not to break the flimsy eggshell.

* * *

The De Beers Consolidated Diamond Mines, Ltd., have declared the usual semi-annual dividend of 20 per cent. on the preferred stock, thus terminating recent fears in the market that the dividend be passed owing to the depression and crisis in the diamond industry.

St. George.

At the meeting of the stockholders of the J. J. Sweeney Jewelry Co., Houston, Tex., held recently, the following officers were elected: W. T. Carter, J. S. Rice, John H. Kirby, C. G. Pillot, W. G. Sears, H. B. Rice and J. J. Sweeney. Following this the directors elected J. J. Sweeney as president and treasurer. C. G. Pillot vice-president, and George J. Mellinger secretary and manager.

A. W. Susen, Who Disappeared from El Paso, Tex., a Year Ago, Reported to Have Died in Louisiana.

El Paso, Tex., June 24.—According to an announcement made in this city, the mystery as to the whereabouts of A. W. Susen, a former jeweler who disappeared about a year ago, had been cleared up by the news that Mr. Susen recently died at Napoleonville, La., and was buried there June 14. In Napoleonville, it is said, Susen went under the name of A. W. Stegner, and was employed as a jeweler by F. C. Revoire.

The news of the death came through the local lodge of Elks in this manner. The death of the man known as Stegner was very sudden and an inquest was held by the Coroner. Among the effects of the deceased was a diamond ring, an Elk pin and a valuable watch. Inquiry through the Elks resulted in the identification of Stegner as Susen.

When Susen disappeared a year ago it was believed that he had met with foul play. He left El Paso for New York some time in May, going to the metropolis by way of Chicago. When no word was heard from him, inquiry was made in New York among those firms to whom he was expected to go to purchase stock, and it was found that he had not appeared in that city. He was traced as far as Chicago, where the trail was lost, and it was believed that he was murdered in that city, as he was supposed to have some valuable diamonds, or the proceeds therefrom, in his possession.

A newspaper clipping some months later indicated that Susen had gone to Germany, and according to the information received from Louisiana he must have returned from Germany about four months ago.

After Susen's disappearance a bankruptcy petition was filed against him, and Mayor Sweeney was appointed administrator of his affairs.

Death of Frank Wettstein.

Cedar Rapids, Ia., June 24.—Frank Wettstein, well known to the jewelry trade of the west and the son of George Wettstein, manufacturing jeweler of this city, died at his home, 41 N. 16th St., Saturday last, and the remains have been sent to Lisbon for interment. Death came after a long illness.

The deceased, who was but 29 years old, has been suffering from a fatal malady for 10 years. Some time ago he was sent to the southwest, where it was hoped the climate would benefit him, and he returned in comparatively good health. He became worse, however, after his return here, and it was evident that there was no cure for him.

Young Mr. Wettstein had been connected with his father's house for many years and had many friends among the retail jewelers whom he visited while traveling for the business, particularly in Colorado, Kansas, Nebraska and Iowa. He is survived by a widow as well as his parents, two brothers and a sister.

F. E. Pirtle & Co., who have been operating stores in Anthony and Council Grove, Kans., have just opened a new store in Cherokee, Okla. Mr. Hanson, who has been at the Council Grove store, will be in charge.

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Representative of Birmingham Jewelers Comes to Pittsburg to Claim Articles Stolen by Salesman.

PITTSBURG, Pa., June 27.—E. R. Carder, representing Abraham Bros., jewelers, Birmingham, England, arrived in Pittsburg yesterday afternoon to take charge of the case against Albert J. Walker and Ralph Waldeman, being held on charges of smuggling into this country diamonds and jewelry valued at $5,000 belonging to the firm who employed Walker. This morning, in company of counsel, Mr. Carder visited M. M. Garland, Collector of the port of Pittsburg, and identified the jewelry, which, Walker admitted to the police, he had brought to this country to dispose of. Walker had intended returning to Kingston, Jamaica, where goods valued at $10,000 are being held in bond, and bring them here and sell them, and then lose himself to the world.

Mr. Carder identified the goods, except six pieces, from which the tags had been removed. The tags on the other pieces corresponded with the entries made on his books. Formal claim will be laid with the United States Court here for possession of the goods, and it is doubtful if additional charges will be made here.

Under ordinary circumstances the government could start forfeiture proceedings for the diamonds, and should it be decided to sell the goods for the duty, these proceedings probably will be instituted next week. A formal claim on them will, it is believed, stop any action of this kind. Abraham Bros. want to secure control of them.

"There is no precedent in a case of this kind, so far as I have been able to learn," said Collector Garland to THE CIRCULAR-WEEKLY correspondent, "and it must be shown that the firm claiming them did not intend to send them to this country for disposal. Mr. Carder showed me a contract which his firm made with Walker, who was their salesman, but I do not know what countries Walker was to cover for the firm. So far as Uncle Sam is concerned, the two men under arrest are the only ones to be dealt with. It is up to Abraham Bros. to show that the goods belong to them, and I presume that will not be difficult to do. But in any event, the men will be punished for smuggling.

Mr. Carder is undecided as to what he will do about prosecuting the men, but Superintendent of Police McQuaide is of the opinion that prosecutions will not be entered here against them, beyond the charges already made. Carder spent most of the day in company of his attorney. He says that the jewels were not smuggled in with the authority of the firm, and therefore they should not be called upon to pay duty for the goods. In the meantime the men are still being held here in the county jail, and their case cannot be brought before the United States Grand Jury until next October, as the jury will not meet before that time. The two men evidently will do what they can to have the goods turned over to Abraham Bros., so it is believed here. Carder does not desire to remain in Pittsburg longer than necessary, and the government collector will not hand the jewelry over until the case is properly disposed of in court.

If it is decided to make information against the men, and it is done in Jamaica, the men would have to be extradited, and if they waive the right of extradition, could be proceeded against here by the federal authorities.

PITTSBURG, Pa., June 29.—United States Attorney John W. Dunkle has begun proceedings for the forfeiture of the diamonds brought into this country by Walker and Waldeman. The court granted an order that the defendants show cause why the goods should not be taken for duty and made the rule returnable to-morrow.

Porter, Who Stole Pittsburg Jewelry Firm's Trunk, at Canton, O., Located in Indiana Jail and Admits the Charge.

PITTSBURG, Pa., June 25.—William Graver, of Nashville, Tenn., alias "John Collins," "George Taylor" and a number of other names, who robbed a jewelry trunk at Canton, O., December 6, 1907, and carried off the contents, valued at $7,722, belonging to West, White & Christy, of Pittsburg, is serving a 10-year sentence in the Indiana State Reformatory at Jeffersonville, Ind., where he was arrested May 27 for stealing a horse and buggy belonging to a citizen of Ft. Wayne, Ind. The identification of Graver was brought about by the Chicago branch of the Pinkerton Detective Agency, operating in behalf of the Jewelers' Protective Union, of which West, White & Christy are members, and when Graver serves his sentence prosecutions will be made against him on the Ohio charge.

The trunk stolen had been left in the trunk room of the Cortland Hotel at Canton, O., and Graver hauled it away, ostensibly to take it to the railroad station. Instead he hauled it to a dark street, broke it open and dumped the contents into a bag and started for Cleveland. Graver had planned to make away with the contents of several other trunks, but they were late arriving at the hotel.

Graver since the robbery had traveled over a large portion of the United States, Mexico and Canada. When he was arrested at Jeffersonville railroad tickets valued at $12,000 were found on his person, he having been engaged in a number of railroad station robberies, and through this means had managed to travel a great deal without cost to himself. Graver melted most of the solid gold jewelry and disposed of it, receiving over $3,000 for the loot. He unmounted most of the diamond rings and sold the stones. The jewelry was disposed of at various places throughout the country he traveled.

Graver must stand trial at Canton for the Ohio robbery, but it is likely that it will be a number of years before he is out of prison, as he confessed to the jewelry theft. It is also likely that he will be prosecuted on other charges. A reward of $500 had been offered for Graver's arrest, and much satisfaction was expressed here that he had been arrested. It is not thought that much of the stolen property will be recovered. West, White & Christy will not lose anything by Graver's transaction, as the Jewelers' Protective Union have settled with the Pittsburg firm for its loss.

Eugene L. Young, Latrobe, Pa., Again Goes Into Voluntary Bankruptcy.

PITTSBURG, Pa., June 27.—Eugene Leaf Young, Latrobe, who once before was declared a bankrupt, Wednesday filed a petition in voluntary bankruptcy in the United States District Court in Pittsburg. He gives his liabilities as $7,060.14, and assets $1,953.85. The schedules which he files set forth that he was declared a bankrupt June 20, 1901, and that his estate paid .097 on the dollar. James S. Keenan, of Greensburg, Pa., was appointed referee in the latest bankruptcy proceedings, and to-day was set as the time when Young should appear before the referee and make a statement of his affairs.

Young owes the following creditors whose amounts exceed $25 or over: Alvin Mfg. Co., $379; Heeren Bros. & Co., $41; Laubheim Bros., $119; W. A. Pickard, $83; Cohannet Silver Co., $71; Heintz Bros., $401; Lock Art Glass Co., $39; L. Witsenhausen, $198; Cross & Beguelin, $87; National Jewelry Co., $97; Dennison Mfg. Co., $52; Quaker City Glass Co., $143; New Haven Clock Co., $103; Siegle Rotschlid, $43; Woodward & Tiernan, $25; A. H. Gerwig, $132; D. V. Brown, $29. In addition to these amounts, Young also gave the following notes, most of which were for balances owing on merchandise purchased: Laubheim Bros., $458; Cross & Beguelin, $400; Barlow Mfg. Co., $51; Heeren Bros. & Co., $400; Marsh, Brown & Mather Co., $1,294; M. A. Mead & Co., $600.

Young says that his stock is worth $1,400. He also claims $300 exemption under the bankruptcy laws. It is not thought that the estate will pay the creditors much.

The Career of Charles R. Bickford.

ELYRIA, O., June 24.—The recent death of Charles R. Bickford was the cause of sincere regret by the citizens of this town, as he was one of Elyria's best-known citizens, and for many years one of its leading merchants and jewelers until his retirement, about a year ago. He passed away after an illness of several months of Bright's disease.

Mr. Bickford, who was 57 years old, was a native of Virginia and lived in Richmond, his birthplace, through his childhood. Later his parents came to Massachusetts and there he received his education. He came to Elyria in 1874 and obtained employment in the Walcott jewelry store, where he laid the foundation of that knowledge of the jewelry business, which was in great part the cause of his success in later years. After a few years he succeeded to the business and carried it on successfully until his retirement a year ago, hoping to spend the rest of his life in quiet and comfort.

Mr. Bickford was married in 1875 to Miss May Sibley, and she, with a daughter and son, C. L. Bickford, survive him. The latter is connected with the local national bank.

The Star Watch Case Co., Ludington, Mich., contemplates building an addition about 300 feet long to its present plant. The working force will be considerably increased when the new addition to the plant is completed.

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Thieves Unsuccessful in an Attempt to Secure Valuable Diamond Jewelry from New York Manufacturers by New and Clever Trick.

What appears to be a very clever attempt to swindle a manufacturing jeweler was made last week in New York, and that the perpetrators did not get about $13,000 worth of diamonds and jewelry was due to the caution of a jeweler who was made the innocent tool of the swindlers. The guilty men have not been arrested, although an attempt has been made to locate them, as it is believed that they may try to operate their scheme upon others. The trade is warned to be on the lookout for them.

Early last week two men called upon Herman Mestel, a jeweler at 56 Essex St., New York, and one of them presented a card bearing the name of a Jersey City doctor, saying that they had been referred there by Mr. Mestel's brother, a Jersey City jeweler. One of the men, who said he was a doctor, told the jeweler that he knew his brother well and that he came over to buy a valuable brooch and ring for his (the "doctor's) mother. As the jeweler did not have these goods in stock, at the suggestion of his customers he took them to a manufacturer, S. Kaplan & Co., 45 John St., the "doctor" saying that if the jeweler would get the articles which were wanted on memorandum, he would call, with his mother, at the Essex St. store in the evening and make the purchase.

When the men arrived at the office of S. Kaplan & Co., the "doctor" looked at some brooches and picked out three worth, respectively, $325, $365 and $260, and two unset diamonds which were worth $130 and $128, which were given to Mr. Mestel on memorandum.

While he was doing this his companion went up to a desk at which Miss Kaplan was working and asked if he might write a telegram. When permission was given him, he asked Miss Kaplan to get him a drink of water, and while she was away took six or seven sheets from the pad usually used for sending out statements. Miss Kaplan discovered this, and telling the man he could not use that paper, she gave him some plain white paper, laying the sheets which he had pulled off the pad on another part of the desk. As she did this the "doctor" also requested a drink of water from her. His companion proceeded to write the telegram on the plain paper.

After the parties had gone away, and Mr. Mestel had been given the jewelry on memorandum, Miss Kaplan discovered that the "doctor's" companion had taken several of the statement sheets which she had originally caused him to put back, and also some envelopes, but she did not consider the matter of serious import until later.

Hardly had Mr. Mestel returned to the Essex St. store with the diamonds than a boy brought to him a note written on the printed statements of S. Kaplan & Co., and enclosed in one of their envelopes, which read:

"Dear Sir—As I have made a mistake in the prices on the brooches, kindly give bearer the goods, so that I can correct same, and I will return goods immediately."

This was followed by a statement of goods which had been given to him, and was signed, "Yours very truly, S. Kaplan & Co."

Mr. Mestel was suspicious, owing to the fact that he had just come from the store of Kaplan & Co. He questioned the boy, who said that he worked for S. Kaplan & Co., and was ordered to bring back the goods to correct the mistake. But even then Mr. Mestel decided that he would not risk sending them back and telephoned to the firm, but they did not understand about the note and suggested that he call the following day.

That same evening Mr. Mestel received a telephone message again telling him to return the goods to Kaplan & Co. When the "doctor" and his companion failed to keep the appointment at the store, the jeweler became more suspicious, and the following day he called on Kaplan & Co. and asked for an explanation, and the fraud was discovered.

Needless to say that nothing has been heard of the doctor or his associate, and Kaplan & Co. and Mr. Mestel are congratulating themselves that the tricks of the swindler resulted in no loss to either.

Mr. Mestel inquired of his brother in Jersey City and learned that he knew nothing about the two men except that they had called at his store and asked for articles which he did not have in stock, and he had directed them to Herman Mestel in New York.

When seen at his store, Friday, Herman Mestel, the young man who by his carefulness avoided the loss of the diamond jewelry, described the two men who had come to him. He said that the older man was about 5 feet 10 inches in height, with black hair and eyes and a heavy mustache, and that he wears eyeglasses. He was dressed in a light suit and Panama hat. This man gave the jeweler a card, bearing the name of a Jersey City doctor, which he had probably picked up somewhere and used for the occasion. The smaller man was about 5 feet 4 inches high and had light hair and eyes. He gave no name. He was also dressed in a light-colored suit and wore a straw hat.

When the matter was reported to the police they complimented Mr. Mestel on his carefulness in not giving up the jewelry.

C. E. Tillson, secretary and treasurer of the North Dakota Retail Jewelers' Association, was elected delegate to the convention of the American National Retail Jewelers' Association, at the second annual meeting of the former association held in Jamestown, June 16 and 17. The officers of the North Dakota association elected are: W. H. Reighart, president; C. E. Tillson, secretary and treasurer; A. G. Tellner, vice-president. The Executive Committee includes Messrs. Reigart, Tellner and Tillson.

Bankruptcy Schedules of Jones & Dreyer Filed at Chicago.

Chicago, June 25.—In the matter of the bankruptcy of Jones & Dreyer the schedules were filed here, June 23, and show the following list of creditors: Abel Bros. & Co., $82; Arnstein Bros. & Co., $1,400; Bassett Jewelry Co., $647; J. Bernstein, $2,666; Dreyer, Lochau & Ohm Co., $102; Electric City Box Co., $527; F. & F. Felger, $467; Chas. P. Goldsmith & Co., $106; Hamilton & Hamilton, $227; Chas. E. Hancock Co., $358; Hirsch & Oppenheimer, $348; E. Karelson & Co., $75; Kleinschmidt, Howland & Co., $5,421; S. Lazarus & Co., $2,561; Albert Lorsch & Co., $4,284; Ludeke & Heiser, $7,756; L. Mannheimer & Bro., $1,260; Rud. Noel & Co., $3,550; H. Z. & H. Oppenheimer, $4,144; Shiman & Eisenstein, $150; Silberman, Kahn & Wallenstein, $500; W. S. Sparrow, $25,564; Stern Bros. Co., $14,377; Stein & Ellbogen Co., $4,099; Jacob Strauss & Sons, $3,031; Chas. F. Wood & Co., $6,636; Warren & Williams, $107; J. Wodiska, $2,842. Aside from the above claims it is noted that $10,000 was secured on mounted and unmounted diamonds valued at $16,235; also one note to the National Bank of the Republic, Chicago, for $7,148, secured by 106 unmounted diamonds and several notes given the same bank in March and April this year for a sum aggregating $23,500, these secured by bills receivable of Jones & Dreyer aggregating about $20,000.

A summary of the assets and liabilities as scheduled is as follows:

Liabilities—Wages due employes, $1,727.50; secured claims, $40,648; unsecured claims, $95,432.17; total, $137,807.67.

Assets—Cash on hand, $745.60; bill and notes, $23,557.32; stock of merchandise, $30,000; machinery and tools, $1,500; other property, $7,811.48; debts due on open account, $57,911.46; deposits in bank, $3,148.82; total, $124,674.68.

Burglars Steal $700 in Gold and Precious Stones from Jewelers of Los Angeles, Cal.

Los Angeles, Cal., June 25.—Burglars entered the building at 414½ S. Broadway, Sunday night, by prying open the doors, and proceeded to the office of the Los Angeles Ring Mfg. Co., of which A. T. Werner is manager. They opened the safe doors by using the combination, and rifled it of its contents, which consisted of merchandise valued at $700, mainly gold and precious stones. The office of M. Streicher, a sample shoe man, which adjoins that of the Los Angeles Ring Mfg. Co., was also entered and the same opened by means of the combination. Here the thieves secured $800 in cash.

H. F. Wallace, a wholesale jeweler, occupies the front offices on the same floor of this building in which the robbery occurred, but Mr. Wallace's establishment was left undisturbed. He accounts for this, however, by the fact that his place is equipped with the burglar alarm. Both losses are covered by burglary insurance.

The store of W. T. Johns, Hampton, S. C., has been destroyed by fire.

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Iowa Jewelers Gather At Des Moines.

Third Annual Convention of Iowa Retail Jewelers' Association a Great Success - Important Resolutions Adopted and Officers Elected.

DES MOINES, Ia., June 25.—The jewelers of this State have again shown themselves among the most progressive in the Union, as far as organization is concerned, and the convention, which was the third annual meeting of the Iowa State Jewelers' Association, has just closed, after one of the most important and interesting sessions that has ever been held in the trade. More than 300 jewelers from all parts of the State participated in the proceedings and the reports of the officers and addresses of the speakers, as well as the entertainment afforded the jewelers and their wives, were thoroughly enjoyable and instructive, and amply repaid them for their trip here.

The meeting was held in the Savery Hotel, where a large number of exhibits were also made by the leading manufacturers in all lines that come into the jewelry trade. The meeting began June 23, with a reception and registration of the members, the receipt of new applications, etc., and this kept the executive committee and officers busy until the session was called to order by Mack A. Hurlbut, of Fort Dodge, who is also president of the American Retail Jewelers' Association.

Mr. Hurlbut's address was, as usual, of vital interest to its hearers. Among the many points which he dwelt upon was a question of fraudulent advertising, how it hurt the trade and how this could in part be merited by laws making fraudulent advertising a punishable offense. He also took up the question of opposed law regulating the stamping of watch cases and of the inspection of watches by railroads advocating both measures.

On the subject of Amendment to Stamping Law he said:

Our present gold stamping law seems slightly insufficient as it does not state specifically what is meant by solid gold, or rather gold, solid gold being a misnomer, we as jewelers should discourage its use. It developed during the last holidays, and brought before the National Executive Committee at their meeting in January, that the market was supplied with a lot of low karat stuff actually assaying about three or five karats sold by the department stores and others in competition with their goods. Advertised as solid gold, and guaranteed by Uncle Samuel himself as the Simon Pure Quill, the jewelers who never speak to anything less than 10 karat on the street were up against it. The committee then decided that a minimum should be established and an amendment drawn and presented for consideration before Congress. After much discussion it was deemed advisable to make this minimum 10 karats fine. This was done owing to the fact that 10 karat, owing to the present great difference in price over 14 karat, is almost essential in some communities. Such an amendment was drawn and forwarded, but owing to the rush of Congress getting busy doing nothing and getting their fences up for the new campaign, it did not receive recognition and was left waiting at the church. But it will keep, and in the meantime we can get an expression of opinion from the whole trade on the matter.

This, like everything else attempted, met with a whirlwind of commendation and advice. The cheap goods man got out his hammer, the 14 karat man said that we were way below par, and some even asked who this committee was. To my mind the most equitable basis for settlement, owing to different trade conditions, is 10 karat, and as we certainly have a limit. I would suggest that Iowa stand for us in the term gold instead of solid gold, and making the minimum 10 karat.

On the subject of fraudulent advertising he said, in part:

Retail jewelers should pay particular attention to legislation affecting fraudulent advertising. Printed advertisements should be as binding as printed contracts. The furniture dealers recently took the matter up and we should join hands with other retailers to bring about the desired results. The idea is to make all misrepresentation in advertising, either as to quality or value, whether directly or by innuendo, a case of fraud and punishable under the statutes. Such a law would cause great harm to the get-rich-quick artist, and would be of great benefit to the retailer and to the public.

On Watch Inspection he said:

Should we jewelers interest ourselves in legislation concerning watch inspection on railroads? At the National Convention a resolution along this line was introduced and immediately taken up in the press by interests who would benefit thereby and an entirely wrong construction put on the actions of the National Convention. We very much



MACK A. HURLBUT, PRESIDENT.

deplored the channels into which the agitation drifted, or were forced by those who were most interested in seeing it carried. It is my opinion that legislation, if any, would necessarily be Federal rather than State, as it applies to interstate commerce, and the lines made under one system frequently cover several States. If there is injustice done under the present system, which no one denied could be greatly improved, is it not the railroad man rather than the jeweler who suffers, and if so, are not the railroad men perfectly capable of handling it through the very organizations which we all know they possess. Why, if the poor downtrodden railroad man is so vexed and harassed and unjustly used, does he not take a stand against it, rather than rising in the full might of his organized power, to get out and lobby and oppose such legislation whenever proposed?

One-half of the jewelers are inspectors, the other half are not. The half that are inspectors, are not asking it, the rest have no complaint, for if so much evil does exist and the railroad men so badly abused by the inspectors, the man who is not inspector will surely get his share of railroad trade, for if they are being robbed by the inspector, they will have no more to do with him than is necessary, and whenever they need anything outside the time service itself, they are not going to a man who puts it over them, no, they will patronize the man who is not inspector, so he would in the end get the cream of the railroad business, which to my mind is not the watches one sells but the other goods he uses. If possible I would like to see a watch inspection act under interstate commerce commission department, wherein a certain minimum of goods and service would be fixed and required on all roads, and in this I would favor a standard of grade not quite so expensive but still accurate. This standard having been adopted allows the inspectorships to be handled largely as they are at present and give every maker of a good watch who could show grade and rate on his movements an equal chance at his share of the business. Have this grade and rate fixed for the entire country, so a railroad watch could be as sure to pass muster in California as in Maine.

Mr. Hurlbut's address was followed by reports of Secretary N. Nielson and reports of the other committees, which, in turn, was followed by the appointment of a committee of resolutions. The morning session closed with a discussion on "Benefits Received from and Caused by Association Influences in the Past Year and the Future Probabilities in Association Work."

After an adjournment for lunch the members met again at 2 P. M. and listened to interesting discourses by John Hands on the subject of "From Where Are We to Get Our Watchmakers in the Future?" J. H. Purdy, on "Catalogues"; A. L. Sackett, on "Benefits That Will Accrue to Manufacturers by Organization in the Retail Trade"; J. H. Lepper, on the subject of "Boost the Price of Protected Goods," a phrase, by the way, of which he is the author; A. Hoch, on "To What Extent and in What Manner Should the Jeweler Back His Goods That He Sells."

The afternoon session closed with a general discussion of many subjects and the afternoon was also spent by the wives of members in an automobile ride about the city.

Wednesday's session began in the morning with a discourse upon the "Bulletin, Its Past, Present and Future," by S. Callison. This was followed by a report of the Committee on Resolutions and among the important resolutions adopted was one which declared against the time guarantee in watch cases, but deferred judgment on the remainder of the proposed bill to regulate the stamping of watch cases; one endorsing the Missouri and Kansas resolutions on the amendment to the Stamping Law to do away with the words "solid gold" and require the actual karat to be stamped; a resolution of congratulation to the newly organized association of jobbers, assuring them of the support and co-operation of this State association, and another asking the National Jobbers' Association if it were not possible to devise some method whereby more strict supervision might be had in the distribution of jobbers' catalogues. The association declared in favor of their official organ and for a national organizer.

The officers elected by the association were practically the old board. Mr. Hurlbut tried to excuse himself from serving again, pleading excess of duties and the fact that his wife objected to so much of his time being spent in this work. Secretary Neilson and Ex-Secretary J. H. Lepper, who were urged to run for president, refused to run against Mr. Hurlbut if he could possibly serve, and a committee waited upon Mr. Hurlbut's wife and got her to consent and urge her husband to accept the position. Mr. Hurlbut was re-elected then amid great enthusiasm. The

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Epidote in the compact variety forms a beautiful addition to our large line of cabochon cut stones for rings, scarf pins, links, shirt waist sets, etc.

The colors range from a pistachio green to a shading and combination of this green and a clear Pompeiian red.

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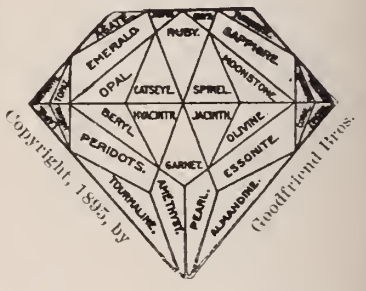
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Opals	Opal Matrix

And other Precious Stones

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NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

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other officers re-elected were: N. Neilson, Harlan, as secretary; S. Callison, Dexter, as editor of the Bulletin. Emile Renaud, of Keokuk, was elected vice-president, and the executive committeemen elected were: Dan Jones, Independence, and John Hands, Iowa City.

There was a debate of much spirit over the selection of the city at which the next State convention should be held. Sioux City and Iowa City both had their adherents, while Des Moines was again proposed. The result of the vote showed 63 for Des Moines against 30 for Sioux City and 15 for Iowa City, showing that the jewelers believe that the capital is the most advantageous place for their meeting.

A flashlight was taken of the members in convention here in the convention hall.

Among the interesting papers of the afternoon session Wednesda, was one on "How to Detect and Correct Escapement Errors," by C. T. Higginbotham, of the South Bend Watch Co., whose discourse was listened to with greatest attention. A paper on "Things a Retail Jeweler Should Know," by J. W. Pilkington, and one on "The Kind of Advertising That Pays," by E. A. Lewis.

The early part of the evening was devoted to a banquet which was held in the dining room of the Hotel Savery, and which was given by the jewelry interests of the city and the traveling men, to the visiting jewelers. As usual this proved a most enjoyable affair, as did the feast of fun and reason which followed it.

During the afternoon session there was also a trolley ride about the city, in which the wives and daughters of the visiting jewelers participated. It ended at the Capitol, after which the ladies returned to the hotel.

Des Moines, Ia., June 26.—Following the meeting of the jewelers, the Iowa State Association of Opticians held its 11th annual convention at the Savery yesterday and to-day, and manufacturers and wholesalers occupied adjoining rooms for the exhibits. President Thompson presided and the proceedings were opened with a prayer and a brief address of welcome by the Mayor, to which Mack A. Hurlbut responded. The formal reading of the minutes of the last meeting were read, the report of the officers and committees and the appointment of special committees took up the morning session, while the afternoon was devoted to addresses by S. W. Lane on "Chalk Talk," and J. O. Oaks, Dubuque, on "Asthenopia."

To-day's session began with an address by Dr. Lane on "National Organization by House of Delegates with States Affiliation," after which will come the business session, with a report on legislation by Karl D. Fisk. The afternoon session will be devoted to unfinished business, election of officers and appointment of committees, while the proceedings will close to-night with a formal banquet at the Savery.

Hobson & Gove will soon celebrate the completion of their sixth year in business at Washington, Ia. They are having new fixtures installed, and a number of improvements made in their sales room.

Thief Who Tried to Get Ring from Atlanta Jeweler With Forged Check Captured After Exciting Chase.

Atlanta, Ga., June 24.—Monday evening, about 6 o'clock, after an exciting chase that began at the Fourth National Bank and ended several blocks away, on the roof of the freight depot of the Central railroad, a heavy-built, well-appearing young man who signs his name as E. G. Huge, was captured by a crowd of 15, who joined in the chase, and is now occupying a cell in the Fulton County Tower, charged with attempting to steal a diamond ring from Schaul & May, Peachtree and Decatur Sts. For the purpose of getting the ring he is charged with having forged the name of Dr. L. L. Amster, proprietor of the Piedmont Sanitarium, both to a $50 check and to a letter of introduction.

About 5 P. M. Huge entered the jewelry establishment of Schaul & May. To D. A. Tobias he explained that he wished to buy a diamond and handed him a letter of introduction vouching for his reliability and signed "L. L. Amster," saying that his (Amster's) check would be presented by the bearer. The man, Huge, who was well dressed and looked honest, decided on a $48 ring, which was wrapped up for him, and he was given the $2 change.

To make sure everything was all right, Mr. Tobias said: "Mr. Huge, Dr. Amster's office is just across the street in the Fourth National Bank building; I'll go by with you and see him." They walked out side by side until they reached the steps of the bank building, when Tobias missed Huge, and saw him a few yards ahead, walking very rapidly. Mr. Tobias yelled for someone to stop him, and at that the man broke into a run, and went by leaps down a stairway that leads from the main street to the railroad tracks. He ran under the Forsyth St. bridge, and as ne neared Madison Ave. he took the ring and threw it back to his pursuers, evidently hoping to stop the chase or to cause delay, but Tobias yelled to a boy to pick it up while he continued in pursuit.

Huge ran through a negro house and knocked a woman down, ran through an old barn to some freight cars, which he climbed, and from these he jumped to the top of the building upon which he was captured.

When arrested, the young man gave his name as E. C. Huge, and said that he is from Atlantic City, N. J. He says he is 18 years old, but looks to be about 29; is well dressed and appears to be well educated.

Huge stated that his plan was prearranged. He and his partner had arranged that he should run as soon as he purchased the ring. He stated that the check for $50 and the note, which were used, were written by his partner, who is named Anderson. Huge stated that he came to Atlanta Saturday, June 21, in the hope of procuring work, and failing in this, he decided to get the ring and sell it for enough to live upon for a while.



E. G. HUGE, ARRESTED AT ATLANTA, GA.

The police believe they have captured a man with a reputation, and are endeavoring to ascertain if he is wanted for thievery at other places. Huge was bound over to the State courts to-day on the charge of "forgery, larceny after trust, and cheating and swindling." His bond was placed at $500, and in default of this he was placed in the county jail. No trace of his alleged partner can be had.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended June 27, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$270,489.72
Gold bars paid depositors	10,214.95
Total	$280,604.67

Of this the gold bars exchanged for gold coin are reported as follows:

June 22	$84,124.53
" 23	46,517.75
" 24	37,900.34
" 25	49,410.25
" 26	52,005.62
" 27	10,531.23
Total	$270,489.72

W. S. Fickes, Jeromeville, O., has sold his stock of jewelry to Charles Hawk, Reedsburg.

Fine Antique Coral Jewelry



WHEN you have any important pieces of Antique Jewelry offered that you do not wish to purchase yourself, send them to us for a Cash offer and send to us when you need some on Memo. to show a customer.

The above cut is the exact size of the finest lot of Antique Coral pieces that can be found in the trade to-day. We have them all in stock. "Old Mine" Diamonds are our specialty. We both buy and sell.

CHAS. S. CROSSMAN & COMPANY

ESTABLISHED 1880 3 MAIDEN LANE, NEW YORK

Annual Field Day of Philadelphia Jewelers' Club Followed by Entertainment and Smoker—New Yorkers Win Baseball Game.

PHILADELPHIA, Pa., June 25.—Supposed rivalry between New Yorkers and Philadelphians is to be accepted as the reason why members of the Jewelers' Club of this city, representing New York and the Quaker City, held their annual field day and athletic entertainment Tuesday, June 23. Therefore all prominent jewelers of New York, Newark, Jersey City, Baltimore, Washington, and especially Philadelphia and nearby points, to the number of about 500 became the guests for a day of the Philadelphia Jewelers' Club, witnessed two nines recruited from the New York and local contingent compete for honors on a baseball field and afterward were treated to a breezy series of boxing bouts, dancing, music and other vaudeville performances at a local sporting club.

As has been the custom of the club for about 12 years past, the 23d of June was set aside for the event. Until last year the Philadelphians had been triumphant in the baseball game, but this year, playing like a well-oiled machine, the New York "Colts" defeated the Philadelphia "Veterans" in the annual ball game by the decisive score of 28 to 4.

The game was called at the end of the fourth inning, as the Phillies were tired out from running after the long drives of the "Colts," who pounded out 25 hits to the "Phillies'" five. The excellent work of the "Colts" was shown in that they only made one error in the game. The features were the pitching of Spies, two long home runs by Lapham, and two three-base hits, one by Higham and one by Kirtland.

The New York rooters, 100 strong, aided their team by a noisy demonstration, which increased as the team forged further ahead. There is no doubt that the Philadelphians reluctantly admitted to having made a sorry showing, while the New Yorkers were gleeful to a degree. The nines lined up as follows:

Philadelphia—R. P. Coates, c.; W. H. Taylor, p.; L. P. White, 1b.; J. E. Cadwallader, 2b.; David Provan, ss.; Zophia Laird, 3b.; W. S. Moore, lf.; T. B. Dornan, cf.; M. P. Hoffman, rf.

New York—Spies, p.; Higham, 1b.; Power, ss.; Lapham, lf.; Washburne, rf.; Kirtland, c.; Bush, 2b.; Davies, 3b.; Landis, cf.

Umpire, Frank Weiner.

When the game was called and after the cosy corner under the bleachers had performed its function the players and the rooters went on down for the most part to the Jewelers' Club rooms at 1228 Chestnut St., and afterward, about 9 o'clock in the evening, to the show at the National Sporting Club, 11th and Christian Sts., to which the club had invited all its guests. Here was given one of the brightest and most interesting of stag affairs. Between boxing bouts were feats of acrobats, sleight-of-hand and legerdemain artists, monologues and vocalists.

The attendance at the smoker was even larger than at the baseball game, and to make the night complete the club guests were welcomed after midnight at the club rooms, where the festivities of the day were prolonged to the wee sma' hours of the morning. At the club quarters, as well as at the smoker, Col. J. Warner Hutchins acted as master of ceremonies, and on behalf of the club essayed the rôle of host and announcer.

The entire day's entertainment, both in the way of the baseball game and in that of the entertainment of the evening, is declared by the members who enjoyed the hospitality of the Jewelers' Club to have been one of the most agreeable ever before given by the club. The rather one-sided game was full of amusement to spectators, especially as it was played with vim and hearty enthusiasm. The attendance of the New York contingent was larger than for any other event of the club with the exception of the annual banquet and the annual shad dinner.

Death of Charles H. Judson.

ROCHESTER, N. Y., June 29.—Charles H. Judson, Deputy Excise Commissioner for Monroe county, and well known among the local jewelers, died last Saturday night at his Summer cottage at Charlotte as the result of a stroke of apoplexy.

Mr. Judson was 46 years old and had passed the greater part of his life in Rochester, where he was active in political and business life. He was born in Brighton in 1862, and moved, with his parents, to this city in 1870. After graduating from the Free Academy with high honors he entered the jewelry business with Smith & Edmonds. Later he worked for John Dittmeier in the same line of business. He stayed with Mr. Dittmeier for seven years and then became partner in the firm of Judson & Robie. Upon Mr. Robie's death he assumed full control of the business on E. Main St., and conducted the same for several years. Deceased retired from the jewelry business about six years ago an account of his activity in politics.

Importations at the Port of New York.

Weeks Ended June 22, 1907, and June 20, 1908.

China, Glass and Earthern Ware:	1907.	1908.
China	$146,743	$61,401
Earthen ware	16,426	12,574
Glass ware	19,627	19,037
Optical glass	7,434	934
Instruments:		
Musical	26,149	7,755
Optical	7,576	7,755
Philosophical	5,531	838
Jewelry, etc.:		
Jewelry	7,780	5,057
Precious stones	13,288	155,342
Watches	19,201	15,788
Metals, etc.:		
Bronzes	2,950	299
Cutlery	46,724	29,719
Dutch metal	3,083	.....
Plated ware	.....	.....
Platina	25,257	3,785
Silverware	339	86
Miscellaneous:		
Alabaster ornaments	13	164
Amber	5,436	14,357
Beads	3,436	392
Clocks	3,544	2,984
Fans	4,899	446
Fancy goods	7,866	5,521
Ivory	34,014	.....
Ivory, manufactures of	261	6
Marble, manufactures of	21,348	36,492
Statuary	3,280	4,958

Rufus S. Cobb, Albertville, Ala., has removed to Jacksonville, Ala.

Retail Jewelers of Cleveland, O., Form a Strong Local Organization.

CLEVELAND, O., June 27.—On Monday evening, June 22, in the Assembly Room of the Hollenden Hotel, 20 Cleveland retail jewelers gathered together to organize a local association. The call for the meeting was sent out by President Stebbins and Secretary Lightner, of the State Association, and these two gentlemen were present in person to help effect preliminary organization. Both of them gave very instructive talks on the value of organization and the results accomplished by it elsewhere, and it was agreed on the spot and a motion passed unanimously favoring the organization of the Cleveland retail jewelers into a strong association.

The following temporary officers were chosen: E. J. Dister, president; H. M. Shaffer, secretary, and formal resolutions supporting the measures of the National and State organizations were adopted.

The meeting adjourned to meet again on Friday, before which time each one was to use every effort to obtain new members.

Permanent organization was effected at the meeting held last night at the Hollenden, with C. C. Lewis, of the Lewis Jewelry Co., as president, and Jos. A. Welf, of J. Welf & Sons Co., secretary.

The following jewelers were present and constitute the charter membership of the organization: C. C. Lewis, F. B. Guyon, D. Eaffy, F. K. Leland, R. P. Dorman, Henry Welf, Grover J. Welf, H. H. McCreary, C. H. Kinnaman, W. B. Grigsby, Jos. A. Welf, J. H. Welf, C. J. Welf, E. L. Wilsdorf, E. J. Dister, J. S. Holkenburg, Hugo Hill, of Wm. Griffiths Jewelry Co., Mr. Longtin, of Knittle & Longtin.

The president appointed a committee to locate permanent meeting headquarters and the gathering adjourned subject to his call.

The earnest co-operation of every legitimate retailer in Cleveland is desired by this organization, which has for its object simply the betterment of conditions in the jewelry trade, so far as they affect the retail dealer.

Contracts Awarded to Supply Silverware Etc., to Government Departments.

WASHINGTON, D. C., June 24.—The award of the contract for furnishing the silverware, called for in bids opened at the office of the Third Lighthouse District, Tompkinsville, N. Y., on May 12, for the use of eight new tenders, has been made to the International Silverware Co., New York, at the company's bids of $3,444.64. The other bidders were Reed & Barton, $3,785.68, and the Gorham Co., $4,140.52.

WASHINGTON, D. C., June 25.—Robert Ledding, of this city, has been awarded the contract by the Navy Department for the engraving of all medals, pins and bars that may be required by the Bureau of Navigation during the coming fiscal year at $251.30.

E. H. Prey, Canby, Minn., who purchased the stock and business of Peter Nelson at Watertown, S. Dak., has taken possession and is putting in new show cases and fixtures.

AMERICA'S NEWEST GEM

AMATRICE

THE MOST REMARKABLE, BEAUTIFUL AND INDIVIDUAL MATRIX PRECIOUS STONE EVER OFFERED TO JEWELRY WEARERS

Entirely superior to any other matrix gem in permanent jewelry merit.

COLOR Wonderful shades of green combined with infinite forms of matrix effects in shades ranging from subdued pink through tans and light browns down to very dark brown. Peculiarly adapted to gold jewelry.

HARDNESS AND POLISH Matrix and color polish equally and brilliantly, and there is no roughness nor any porosity in the polished matrix. Amatrice is materially harder than turquoise.

INDIVIDUALITY The unequaled variety of matrix effects makes each stone an individual gem. Exact duplicates do not exist, but beautiful matching effects for sets are obtainable.

SALABILITY At retail the most salable of matrix gems, because the range of color combinations and innumerable matrix effects appeal strongly to the individual buyer.

RETAILERS SHOULD REQUIRE MANUFACTURERS TO SUPPLY DIFFERENT TYPES IN EACH LOT BOUGHT.

Amatrice Positively Does Not Fade Nor Change Color.

MOST SUCCESSFUL SALES BY RETAILERS HAVE ESTABLISHED THE POPULARITY OF AMATRICE.

BUY THROUGH THE REGULAR TRADE.

ONLY ONE AMATRICE MINE IN THE WORLD OWNED SOLELY BY

OCCIDENTAL GEM CORPORATION

216-217 Dooly Block **Salt Lake City, Utah**

A. J. Bruneau, Secretary, will be at Manhattan Hotel, New York, until July 15th, 1908.

Descriptive folders for distribution to public furnished by manufacturers with each lot of Amatrice jewelry.

Programme of the Forthcoming Convention of the American National Retail Jewelers' Association.

HASTINGS, Minn.—I. M. Radabaugh, secretary of the American National Retail Jewelers' Association, has just made public an outline of the programme of the annual convention which will be held in Cincinnati, O., Aug. 4 to Aug. 7, inclusive. In arranging this programme, it has been the aim of those in charge to give ample time for the discussion of the various topics, as they believe that only by so doing can the best results be obtained. Every man on the programme is one who thoroughly understands the topic assigned to him, and it is with pride that it is submitted to the members. The entertainment will be perfect in every way, and though it is impossible at this writing for us to give an exact outline of it, assurances come from those having it in charge that it will be second to none ever provided. Cincinnati has many places of extreme beauty and historical interest to visit, and it is safe to say that the people of Cincinnati will not lose the opportunity of showing the city to their guests on this occasion.

Special entertainment will be provided for the ladies during regular sessions of the convention, the details of which will be published later. The programme is as follows:

Monday Evening, Aug. 3.

8 P. M.—President's reception at headquarters.

Tuesday, Aug. 4—Morning Session.

9 A. M.—Registration, distribution of badges, etc., in charge of the executive committee.

10 A. M.—Call to order. Address of welcome by the Mayor of Cincinnati, L. Markbreit. Response by Vice-President J. P. Archibald.

10:30 A. M.—Organization of the convention, appointing of special committees, etc.

11 A. M.—Reports of secretary and treasurer.

11:30 A. M.—Report of committee on credentials.

12 M.—Adjourn for lunch.

Afternoon Session.

1:30 P. M.—President's address, Mack A. Hurlbut, Fort Dodge, Ia.

2:30 P. M.—"Scientific Salesmanship," J. Rowland Stebbins, Ohio, President Ohio Retail Jewelers' Association.

3 P. M.—Open discussion of above topic.

3:15 P. M.—Recess, to visit the exhibits.

3:45 P. M.—Reconvene. "Advertising a Retail Jewelry Store," E. Olin Finney, Chicago.

4:15 P. M.—Discussion of above topic.

4:45 P. M.—Question Box. Free for all. (This is the time to get rid of that disgruntled feeling.)

Evening Session.

8 P. M.—"Ailments of the Escapement and How to Treat Them," Charles T. Higgenbothem, South Bend Watch Co.

(This lecture will be illustrated by a working model of the lever escapement, four and one-half feet in diameter, being the largest metal model ever made.)

Wednesday, Aug. 5—Morning Session.

9 A. M.—Report of the executive committee.

9:15 A. M.—"The Fixed Selling Price," Jos. Mazer, Oklahoma, President Oklahoma Retail Jewelers' Association.

9:45 A. M.—Open discussion of the above subject.

10 A. M.—"Legislation That Affects the Retail Jeweler," Hon. E. B. Vreeland, New York.

11 A. M.—Question Box.

12 M.—Adjourn for lunch.

The afternoon will be given up to entertainment, in charge of the Cincinnati Retail Jewelers' Association.

Thursday, Aug. 6—Morning Session.

9 A. M.—A consideration of place for next convention.

9:15 A. M.—"Are Our Lines Drifting Into Other Channels?" J. H. Lepper, ex-secretary of the Iowa Association.

9:45 A. M.—Open discussion of the above important topic.

10 A. M.—"Retail Organization and Its Benefits to the Manufacturer," A. L. Sackett, vice-president and manager Buck Silver Co., New York.

11 A. M.—"Is an Official Organ Necessary?"

11:30 A. M.—Discussion of above question.

12 M.—Adjourn for lunch.

The afternoon will be given up to entertainment, when those present will be the guests of the Cincinnati Retail Jewelers' Association.

Friday, Aug. 7—Morning Session.

9 A. M.—Report of committee on president's address and revision of constitution.

10 A. M.—"The Solid Gold Amendment to the National Stamping Law," R. D. Worrell, Mo.

10:30 A. M.—Open discussion of same. "Get posted."

11 A. M.—Election of officers.

11:30 A. M.—Selection of place for next convention.

12 M.—Adjourn for lunch. "Eat light and think hard.

Afternoon Session.

1:30 P. M.—Report of committee on resolutions. This is where we get busy. This committee will receive resolutions up to 10:30 P. M. Thursday and then proceed to formulate the report. Unfinished business. Installation of new officers. Adjournment.

The evening will be left open for entertainment and will be in charge of the Cincinnati Jobbers' Association.

Jewelers of Fox River Valley Organize Branch of Wisconsin Retail Jewelers' Association.

APPLETON, Wis., June 26.—Jewelers in the Fox River valley have just organized a branch of the Wisconsin Retail Jewelers' Association, which includes leading jewelers in cities from Fond du Lac to Green Bay, Wis. At the meeting held at Appleton, June 24, the organization was perfected and the following officers were elected: President, J. R. Chapman, Oshkosh; first vice-president, John Hess, Fond du Lac; second vice-president, Walter Grunert, Green Bay; secretary, A. W. Anderson, Neenah, and treasurer, H. A. Kamps, Appleton.

There has long been felt among the jewelers of eastern Wisconsin a need for just such an organization, and indications are that the new branch will prove to be a powerful factor in the State association. The new branch is planning to send an especially large delegation to Milwaukee at the coming annual convention, July 7 and 8.

Alfred G. Farnham, Lawrence, Mass., Goes into Voluntary Bankruptcy.

BOSTON, Mass., June 24.—Alfred G. Farnham, who conducted a retail jewelry store at 569 Essex St., Lawrence, Mass., has filed a voluntary petition in bankruptcy in the United States Court in this city. The schedules which accompany the petition show liabilities amounting to $4,745, of which a claim to the amount of $1,700 is secured. The assets enumerated are estimated at $1,515.

Mr. Farnham has been struggling financially for some time. He is a young man and has been in business since November, 1905. A chattel mortgage for $1,700 was filed in July, 1906, and another one for $2,000 in February, 1907. He is a practical jeweler and an industrious worker, but has not been able to make much headway. He has not been rated well financially for some time.

W. R. Lasham, who has been in business at Grand Forks, N. Dak., for the past 26 years, will retire as soon as his present stock is sold.

Death of Eugene Swigart.

CINCINNATI, O., June 24.—The members of the jewelry trade in Cincinnati feel they have lost one of their most beloved associates in the death of Eugene Swigart, president of the E. & J. Swigart Co., which occurred Saturday, June 20. For three weeks before his demise Mr. Swigart had been suffering from a complication of stomach and nervous troubles, and was apparently on the road to recovery when he suddenly became worse and succumbed half an hour later.

Mr. Swigart was born in Toledo, O., 51 years ago, where he received his early education. In the early 70's he connected himself with James Moore, a wholesale jeweler in that place. Later he formed a partnership with Bernard Boehme, doing a general wholesale jewelry business under the firm name of Boehme & Swigart. In 1884, at the urgent request of Oskamp, Nolting & Co., they came to Cincinnati and took over the tool and material business of this company, which the concern discontinued to devote all their interests to the jewelry business. Boehme & Swigart then made a specialty of tool and materials, and built up a very successful business.

In 1887 Mr. Swigart bought out Mr. Boehme's interest and formed a partnership with his brother John, who was engaged in the same kind of business in Toledo, O., changing the firm name to E. & J. Swigart. In 1907 they deemed it advisable to incorporate, forming a company and taking in some of the employes who had grown up with the business. The name then became the E. & J. Swigart Co., with Eugene Swigart as president. The company and management will continue as heretofore.

Deceased is survived by a widow and one son, four years old, also two brothers, John, of Toledo, O., and Charles, traveling salesman for the Cincinnati house.

Mr. Swigart was a 32d degree Mason, a member of the Business Men's Club, and one of the Avondale Golf Club. He was a home-loving man, of gentle disposition, always kind and courteous, and won the highest respect from his associates in the community for his many fine qualities. Resolutions of regret at his death were passed by the Cincinnati Wholesale Jewelers' and Manufacturers' Association and by the Cincinnati Retail Jewelers' Association, the latter reading as follows:

Whereas, In His infinite wisdom it has pleased our Heavenly Father to call from the scenes of his activities our most honored friend, Mr. E. Swigart; therefore, be it

Resolved, That we, the members of the Cincinnati Retail Jewelers' Association, in session assembled, do record our deep sense of the loss our association has sustained, and, be it further

Resolved, That we extend our heartfelt sympathy and sorrow to the hereaved family, and that a copy of these resolutions be sent to the bereaved family and also to be published in the trade journals.

JOHN BERTLING, President.
EDW. F. KAELIN, Secretary.

The will of the late Mr. Swigart was filed for probate to-day. The estate is given at $215,000, all of which goes to the widow except $15,000, which is divided among remaining heirs.

Gold spectacles and other optical stock valued in all at $1,500 was recently stolen from the Gray Optical Co., Cedar Rapids, Ia. Thus far no clue has been obtained to the thieves.

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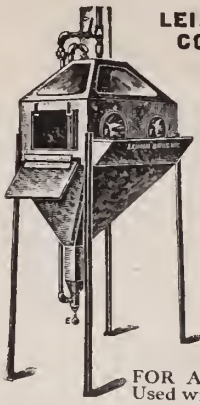
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Jewelry Stolen at Houston, Tex., Offered to Memphis, Tenn., Jeweler by Negro, Who Is Later Arrested.

MEMPHIS, Tenn., June 24.—Through the publicity given to a robbery in a recent issue of THE CIRCULAR-WEEKLY and the astuteness and caution of S. Friedlander, a wholesale jeweler at 91 N. Main St., who had read the account carefully, the police of Memphis have made an arrest which is considered most important as it has resulted in the recovery of a quantity of the stolen property and may result in the detection of a clever thief.

As told in THE CIRCULAR-WEEKLY of June 17, Taylor Bros., 605 Main St., Houston, Tex., were robbed of 24 rings worth about $4,000 by a sneak thief, and a complete list of the stolen property, together with the statement that the rings bore the letters "T. B." and numbers from 400 to 629, was also published. When this journal arrived in Memphis the story with the other news was read carefully by Mr. Friedlander, who received his copy on the morning of June 19, and after reading the account he went for his lunch. On his return to the store he found a colored man standing at the diamond counter, and upon asking the man his business, the latter said that he wanted to sell a diamond ring. Mr. Friedlander examined the ring carefully and discovered the initials "T. B." and the number 578 upon it.

Immediately remembering about reading of the robbery, Mr. Friedlander verified the letters and number from the account and asked the darkey to wait for a few minutes, went to the office on the pretense of making an examination of the stone; arrived in the office he telephoned to the police headquarters, but the police were so long in sending a detective that the colored man became suspicious and left five minutes before the detectives arrived.

Mr. Friedlander gave the police the information which he had about the robbery with the description of the colored man who offered the stolen ring, and the officers immediately went in search of him. After looking five days, they finally succeeded in running him down, and in his possession have found 16 diamond rings which answer the description of the property stolen from Taylor Bros.

The Houston police have been communicated with and the negro is held to await the action of the police of that city.

HOUSTON, Tex., June 25.—The police of this city have received word from Memphis to the effect that George Washington, a negro, was in custody in that city on a charge of being implicated in the recent theft of a tray of diamond rings from the jewelry store of Taylor Bros., 605 Main St., this city. According to the dispatches, the negro had a number of the rings on his person and has signified his willingness to return to this city without extradition papers.

Washington, who is known in this city, was suspected of the crime at the time but disappeared when the police went to look for him, and was later heard from in New Orleans. He is said to have served a term for a jewelry robbery at Beaumont.

The negro's arrest at Memphis was caused by a jeweler who had read the account of Taylor Bros.' robbery in THE CIRCULAR-WEEKLY and recognized the rings when offered by Washington when he came to his store. Local officers have left for Memphis to bring him on here.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., June 25.—The monthly report of the Department of Trade and Commerce of Canada for March, just issued, gives the value of imports entered for home consumption in the jewelry and kindred trades as follows:

	Month of March,		12 Months Ending March,	
	1907.	1908.	1907.	1908.
Clocks:				
Great Britain	$877	$537	$15,426	$16,405
United States	26,450	22,289	254,532	274,064
Germany	2,936	3,838	42,844	55,195
Other countries	718	182	13,103	13,968
Totals	$30,981	$26,846	$355,905	$359,632
Watches:				
Great Britain	$2,609	$1,844	$28,674	$21,273
United States	84,979	41,021	783,043	693,522
France	1,718	.....	23,039	4,118
Switzerland	16,165	7,860	160,371	199,376
Other countries	124	2,502	32,364	44,492
Totals	$105,595	$53,227	$1,027,491	$962,781
Jewelry:				
Great Britain	$8,764	$8,432	$148,643	$206,112
United States	100,969	47,244	853,131	731,715
Germany	3,448	2,837	98,327	102,282
Other countries	9,109	6,106	51,266	102,595
Totals	$122,290	$64,619	$1,151,367	$1,142,704
Gold and silver and manufactures of:				
Great Britain	$12,512	$14,540	$239,354	$232,466
United States	22,379	18,259	292,875	271,999
Other countries	5,201	1,447	68,393	59,355
Totals	$40,092	$34,246	$600,622	$563,820
Precious stones of all kinds and imitations of (dutiable):				
Great Britain	$1,521	$4,482	$71,004	$65,245
United States	6,169	3,188	64,884	63,401
France	4,181	1,471	61,465	67,692
Holland	.....	.....	.....	676
Other countries	3,508	2,047	181,074	33,877
Totals	$15,379	$11,188	$378,427	$230,891
Precious stones of all kinds and imitations of (free):				
Great Britain	$40,969	$113,249	$549,137	$682,526
United States	20,749	8,740	147,406	209,935
France	203,706	1,436	334,435	267,864
Holland	12,345	2,085	241,297	312,988
Other countries	35,727	9,366	175,065	65,437
Totals	$313,496	$134,876	$1,447,340	$1,538,750

Jewelry Exposition to Be Held in Paris.

THE Galliera Museum, in Paris, which has been closed, is being prepared for its opening this month with an exhibition of precious ornaments worn by women.

M. Eugène Delard, conservateur, and M. Gaston Derys, attaché of the conservation, are planning, with as much taste as zeal, the placing of the show cases, which are being disposed in the grand hall of tapestries and side galleries.

It promises to prove a great success for the creations of Lalique and some other masters of the jewelers' art. But the interest attached to such an exposition lies above all in the attention it receives from the artisans who work at home for the big jewelers, and who have no other opportunity of showing and identifying themselves publicly with that which they conceive and create.

Among the objects received by the jury may be noted combs in carved horn by M. Barthélemy, chased jewelry by M. E. Lelièvre, enamels by Tourette, engraved stones by M. Gambard, translucent enamels by M. Du Suan de la Croix, articles of silver and wrought iron by M. Nices and various works from MM. Lienard, Maurice Dufresne, Andre Royer, Paul Bonnaud, Vernier, Jorel, Brussot, Gardey, M. Lefebvre-Brattan and others.

Trans-Atlantic Voyagers.

TO EUROPE.

John Coburn, of New York, will sail tomorrow on the *Celtic*.

Ludwig Nissen, of Ludwig Nissen & Co., New York, sailed yesterday on the *Hamburg*.

Fred Goldsmith, of Ingomar Goldsmith & Co., sails to-day for Europe on the *Rotterdam*.

Edward N. Schenkein, of H. Schenkein & Sons, New York, sailed Tuesday of last week on the *Kaiser Wilhelm II*.

FROM EUROPE.

Nat. Harrison, of Harrison Bros., New York, returned last week on the *Oceanic*.

J. R. Stanley recently purchased at auction the stock of the Walker, Laramore Co., Milledgeville, Ga. J. S. Laramore has moved to Ansley, Ga., where he will reengage in the jewelry business.

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Disappearance of Meyer Newman, Jewelry Salesman, Still a Mystery—Black Hand Letters Demanding Ransom Continue to be Received.

No information has as yet been received relative to the whereabouts of Meyer Newman, the jewelry salesman who disappeared from his home at 1555 Fulton Ave., the Bronx, New York, two weeks ago, as noted in the last issue, and the police are placing little confidence in the stories that the missing jewelry salesman has been captured by the Black Hand and is being held awaiting the ransom of $10,000. Letters demanding the payment of this ransom continue to be received, and it is the opinion of detectives who are working on the case and who have studied the letters received by Newman's family that they were never written by Italians. So far as can



MEYER NEWMAN, MISSING SALESMAN.

be learned Newman did no business among Italians of any class.

Mrs. Meyer Newman, wife of the jewelry salesman, has caused to be inserted in the newspapers a notice reading as follows:

"If Meyer Newman is alive let him write his wife in his own handwriting. ANNA NEWMAN,
1555 Fulton Ave., Bronx.

Mrs. Newman is greatly worried because of the disappearance of her husband and members of the family are solicitous relative to her being able to bear up under the strain.

Another letter received by Stern Bros. & Co., which is written on pad paper and in ink, reads as follows:

To Whom it May Concern:

Meyer Newman is now out on the high seas bound for Cuba, if you do not stop hounding us by the police we will put him off at an island and sell him for a slave to some farmer.

BLACK HAND.

The first three letters demanding that the $10,000 be placed in a tin can at the Bronx Park entrance were mailed in the Bronx, the other letter was mailed at a sub-station at Third Ave and 51st St., South Brooklyn. Another letter signed by the "Black Hand," was received last Friday addressed to Mrs. Newman. This letter stated that the salesman was alive and well in Charleston, S. C., on his way to Cuba. It read as follows:

Meyer Newman is alive and well in Charleston, S. C., and on his way to Cuba. As you have put the police to hounding us we will land him there and then make terms for the ransom of $10,000, when that is paid we will arrange to have him set free.

Abraham Newman, brother of the missing man, who came here from his home in Scranton to help find the salesman, is working in conjunction with the police, but so far no clue to the missing man has been obtained.

An Interesting Decision as to Insurance Company's Liability on Stock Stolen from a Truck.

A recent decision was rendered by Judge Wauhope Lynn in the First District Court, New York, which is of considerable interest to jewelry concerns who send out their salesmen with bulky packages of valuable samples on which insurance is carried. Judge Lynn directed a verdict against an insurance company which denied liability on technical grounds.

Cohn & Rosenberger, 536 Broadway, held a policy of insurance with the Federal Insurance Co., which insured their traveling salesman's goods against risks and perils of transportation while in places other than that of the assured, and while in the custody of the assured or their traveling salesman. The insurance policy contained a clause exempting the company from liability of loss caused by theft.

On Sept. 17, 1907, the jewelry concern sent 12 sample cases on a truck hired by the day to Macy's department store, in New York, where the salesman met the truck. While one of the cases was being taken into the salesroom the driver disappeared with the others, 10 of which were afterward recovered and the guilty parties punished. In February the jewelry concern wrote to the insurance company and put in a claim for $440, the amount of loss claimed on the one case which was not recovered. The insurance company, according to Prince & Nathan, attorneys for the jewelry concern, denied liability on the sole ground that the goods when stolen were not in the custody of the assured or of a traveling salesman, but made no reference to the exemption clause as to theft. Prince & Nathan therefore contended that the insurance company waived its right under the theft clause when the suit was tried. Judge Lynn sustained the contention of the plaintiffs and directed the jury to bring in a verdict for the plaintiff for the full amount, holding that the goods being on a truck that was hired by the plaintiff, and over which they had exclusive control, that the custody clause was not broken.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
June 23	25 3-8d.	$.57⅛
" 24	25 3-16d.	.56⅞
" 25	25 1-4d.	.56¾
" 26	25d.	.56¼
" 27	24 3-4d.	.55¾
" 29	24 7-8d.	.56



M. E. Johnson is a new jeweler at Dumont, Ia.

M. H. Tappin has opened a store at Earlington, Ky.

E. J. McGrath recently started in business in Pearl City, Ill.

Wm. Grinnell, Kasson, Minn., has begun business at Janesville, Minn., as a retail jeweler.

G. L. Young, an experienced watchmaker and jeweler, has opened a jewelry store in Mesa, Ariz.

C. S. Hussey has engaged in the retail jewelry business in the Root block, South Dayton, N. Y.

Wm. Stibal, of Silver Lake, Minn., has opened a jewelry store in the Mushel building, Foley, Minn.

F. A. Wise, a manufacturing jeweler, has opened a jewelry establishment in San Francisco St., Santa Fe, N. Mex.

Crane Bros., Milwaukee, Wis., have opened a jewelry and repair shop in the Goerbing Music Store, Tomah, Wis.

H. M. Huck and W. A. Fitch, formerly in business at Spokane, Wash., have opened a new jewelry store in Wenatchee, Wash.

W. F. Sharp, with F. A. Ryer & Co., Kansas City, Mo., has left that concern and engaged in business for himself at 317 W. 12th St., in the same city.

The Sancton, Herrick Jewelry Co. was recently organized at Old Town, Me., to deal in jewelry, watches, etc., with $10,000 capital, of which $3,100 is paid in. The officers are: President, H. H. Herrick; vice-president, James H. Sancton.

Trade Gossip.

Sam Martin, jewelry auctioneer, recently conducted successful sales for T. L. Combs & Co., Omaha, Nebr., and L. Lechenger, Houston, Tex., and is now engaged in disposing of the stock of the Rushmer Jewelry Co., Pueblo, Colo.

Something entirely new in alarm clocks has just been put upon the market. It consists of an eight-day long alarm clock which rings automatically each morning and continues ringing for 50 minutes unless shut off before that time. The alarm switch can be locked so the clock will not ring on Sunday or any other day, when so desired. Another novel feature of these clocks is the cases in which they are sold, which combine an alarm with a regular mantel clock. They are furnished in time-alarm, also strike and alarm, striking the hour on cathedral gongs and the half-hours on a cup bell. Description and price list of these clocks will be furnished by the makers, the Seth Thomas Clock Co., 51 Maiden Lane, New York.

Irving L. Knapp, Hartley, Ia., was recently married to Miss Caroline Jones.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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A New Game Worked by Clever Crooks.

WHAT appeared to be a new and clever method of stealing, tried by a couple of swindlers, last week, in their efforts to get about $1,300 worth of diamonds and jewelry from two New York firms is discussed in detail in another column of this issue, and calls attention to the fact that jewelers, whether wholesalers or retailers, cannot be too careful about keeping their cards and stationery out of the hands of people whom they do not know. In this instance the swindlers after getting a jeweler to obtain for them on memorandum several articles from another firm, stole some of the stationery of the latter, on which they sent a note to the jeweler who held the goods, asking him to return the articles by bearer (their accomplice) to the manufacturer from whom they came.

Fortunately the man who received the note was suspicious and did not follow the instructions, although it appeared in every way genuine. Had he done so, he or the manufacturer would have been out the jewels.

The cleverness with which the swindlers operated in every movement in this instance shows them to be alert crooks of more than ordinary intelligence with considerable knowledge of the way business is done in the jewelry trade, and that their scheme was not successful was due to more than ordinary caution on the part of the man who received the note. In nine cases out of 10 it probably would have succeeded. Members of the trade are therefore advised to read the article carefully and profit by the lesson which it teaches.

The Cost of Doing Business.

MANY inquiries continue to come to THE CIRCULAR-WEEKLY on the question of the cost of doing business in the jewelry trade, and from many of the letters which we receive it is apparent that a number of retail merchants have no clear or definite idea as to what is the proper percentage or amount which they should add to the original cost before figuring the profit which they should make upon an article. Nor have they any idea as to how the amount of rent, cost of lighting, clerk hire and advertising should be apportioned to their stock in figuring out the selling expenses.

As we have said before, this appears to be a vital question of interest to every business man, and a thorough discussion of the subject will surely prove not only instructive and profitable to a large number in the jewelry business, but will probably also bring out points to those merchants who think they have solved the problem that may result in giving the latter hints and short cuts in figuring, which they could get in no other way.

We suggest this subject as one for general discussion by local, State and national societies. In addition we are willing to open our columns for the use of any of our subscribers who wish to give information, ask questions, bring out points or make suggestions that will in any way relate to the cost of selling goods.

To insure publication all changes of copy for standing advertisements must be received not later than Friday noon preceding date of issue.

Another Example of the Value of Publicity.

AGAIN THE CIRCULAR-WEEKLY has been instrumental in helping to locate stolen property by giving proper and thorough publicity to the robbery, with a description of the articles stolen, and, although it is too early to know definitely, it looks as if an item published in the issue of THE CIRCULAR-WEEKLY of June 17 will not only result in a Texas jewelry firm recovering a large amount of the goods which had been carried off by a sneak thief, but in addition may be the means of running down and bringing to justice the man or men who were implicated in the crime.

Early this month a Houston jewelry firm discovered that it had been robbed of about $4,000 worth of rings, and on learning the facts THE CIRCULAR-WEEKLY telegraphed for particulars, and published in the issue of June 14 a complete list of the stolen rings, with the statement that the initials of the firm and certain numbers were to be found on the articles. A Memphis, Tenn., subscriber to THE CIRCULAR-WEEKLY read the account of the robbery carefully with the other news of the paper on June 19, and a short time afterwards was approached by a negro who wished to sell a diamond ring. On examining this he noticed the initials and numbers of the property stolen in Texas, and immediately recognizing it he attempted to get the police. Although his customer got suspicious and skipped before the officers arrived, nevertheless the information which he was able to give about the man resulted in running him down and in locating 16 of the 24 stolen rings. It is believed now that through this arrest the original thief or thieves will be traced and probably the remainder of the property recovered.

E. J. Born & Co., Ashland, Wis., have moved their stock from the Bristol block to the Braun block, corner of Fourth Ave., W., and 2d St.

The police of Augusta, Ga., have captured the burglar who two weeks ago effected an entrance into the jewelry store conducted by the estate of J. H. Prontaut, 644 Broad St., that city, and got away with 45 gold and jeweled rings and a watch worth about $50. In Henry Prontaut's estimate the loot was worth about $400. The men got into the store through a hole in the wall, and though the light was burning at the time they must have leisurely picked out the articles which they carried away, as the silverware and other large pieces of stock had been put aside by the thieves. A negro named George Prather has been arrested for the crime.

ON MEMORANDUM



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Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

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H. A. KIRBY

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Newark.

TRADE CONDITIONS.

Optimism, tempered with a realization that business conditions are still far from perfect, is perhaps the most accurate way to describe the state of mind of the Newark manufacturing jewelers. All are hopeful for the Fall trade and several say that June proved a surprisingly good month under the circumstances. The most commonly met comparison is that conditions for 1908 will, taken as a whole, approximate closely those of 1906. Returned salesmen report that sales in May were light, as compared with what was both hoped and expected. On the other hand, they point out that a number of jobbers and retailers who showed extreme caution in May began to buy in June, so that on the whole the business averaged up to a proper percentage. Salesmen who made the long western circuit say that trade on the Pacific slope, which was indescribably bad at the opening of the year, has shown marked improvement the past month.

The Hoboken Optical Co. has opened a store at 220 Washington St., Hoboken.

The International Jewelry Mfg. Co. has been incorporated at Orange with $50,000 capital. The incorporators are C. J. Murray, S. N. Carter and E. W. Oliver.

John C. Lapp, of Schultz & Lapp, is serving temporarily as traveling salesman for the house. A new regular salesman is to be added to the concern's force in a short time.

The Crane building on Oliver St., which shelters a large number of concerns, will close down the week of July 4. The time will be devoted to inspection, repairs and improvements to the building, shafting, power plant and separate factory plants. Owing to this coming enforced idleness most of the tenants are hurrying business so as to be prepared for it.

The change in the business style of Schultz & Co. to Layman & Straus Co. went into effect to-day. Sydney C. Straus will continue to travel for the concern as in the past, and Percy M. Layman will represent the new firm in New York, Washington, Baltimore, Philadelphia and adjacent territory. The factory will remain at 91 Oliver St., and for the present no change will be made in the line.

Henry W. Egner, Jr., was last week appointed receiver for the Wakefield & Seiler Co., manufacturing jewelers at 109 Oliver St. Vice-Chancellor Stevens took this action on return of a rule to show cause to the contrary secured by Frederick H. Tegen, Jr., counsel for George B. Adams, a creditor. The order fixed the bond for the receiver at $5,000. The liabilities amount to about $8,000, with the factory equipment as the main asset.

Plans are in the hands of the contractors for estimating for a large four-story brick factory building which Herpers Bros., manufacturing jewelers, are to build on the northeast corner of Crawford and Washington streets. The building, which will be of mill construction, will have a frontage of 93 feet on Crawford St. and 49 feet on Washington St. The structure will be faced with North River brick. It is the intention of the owners to rent the various floors for light manufacturing purposes. The building will be equipped with steam heat, electric light lighting and power from the owners' present plant. E. A. Wurth is the architect for the structure, the estimated cost of which is $20,000.

New York Notes

The Woodside Sterling Co. has moved from 11 John St. to 170 Broadway.

"Moe" Eliassof, of Eliassof Bros., Albany, N. Y., was a visitor in town last week.

John Marsh, of C. A. Marsh & Co., Attleboro, Mass., spent several days last week in town.

A. E. Cuff, diamond buyer for Ryrie Bros., Ltd., Toronto, Can., was in town last week.

S. Goodman, retail jeweler in New Haven, Conn., was seen in the Maiden Lane district last week.

Fred. Peters, of the firm of H. S. Meiskey Co., Lancaster, Pa., was a caller in town Monday.

John Coburn, representing Bugbee & Niles Co., sails to-morrow on the *Celtic* for a vacation.

J. Ripstein, a new buyer for the Dominion Jewelry Co., Winnipeg, Can., called on local dealers last week.

M. Loeb, of the Dueber-Hampden Watch Works, made his regular monthly visit to this city last week.

George D. Davidson, a retail jeweler of Jersey City, is on a western watch inspection trip this week.

David Kaplan has opened a jewelry store and optical department at 16 S. Main St., Port Chester, N. Y.

Dr. E. E. Hale, head of the Estate of O. M. Draper, called on friends in town during the past week.

Gus. Schwarzschild, of Schwarzschild Bros., Richmond, Va., has been spending a short vacation in this city.

George Broadhurst, of the Dominion Jewelry Mfg. Co., Montreal, Can., was in town last week, selecting new goods.

Louis S. Hodges, of the E. A. Potter Co., Providence, R. I., called on friends in the Maiden Lane district last week.

L. P. Kadison, of Fera & Kadison, accompanied by his wife and son, will sail for Europe to-morrow on the *Amerika*.

Walter B. Ballou, head of the R. Blackinton Co., North Attleboro, spent a part of last week in the Maiden Lane district.

Edward N. Schenkein, of H. Schenkein & Sons, 2 Maiden Lane, sailed Tuesday of last week for Europe on the *Kaiser Wilhelm II.*

James Lincoln, the New York representative for the Wolcott Mfg. Co., is sick at his home in Providence, R. I., with typhoid fever.

Louis Blackinton, of the W. & S. Blackinton Co., North Attleboro, Mass., was a visitor in the Maiden Lane district early this week.

Frederick E. Burden, who is manager of the W. C. Greene Co., of Providence, has opened a New York office in the Silversmiths' building.

W. J. Hoppe has closed his store at 471 E. 138th St., and has gone to Atoona, Germany, for a three months' visit after an absence of 20 years.

Mr. Beckley, formerly buyer for Gimbel Bros., Philadelphia, Pa., is now the buyer for Stern Bros., 23d St. department store. He succeeded James Clausman.

An auction sale of the bankrupt stock of Lindo Bros., 1157 Broadway, near 27th St., has been continued during the past week. W. H. Brokaw being the auctioneer.

C. N. Gray, of the Jewelers Board of Trade, is enjoying a three weeks' vacation. He will take a sea voyage to New Orleans, La., accompanied by his wife and daughter.

The Jewelers Board of Trade report that the composition of 15 per cent. in the matter of W. P. McFarland, Orange, Tex., has been confirmed and that the money will be paid out as soon as some matters are adjusted.

The building at 21 John St., which is an old landmark, will be remodeled by making the attic loft into a full story. The improvements are for Dieges & Clust, jewelers, the lessees.

"The Etiquette of Gems" is the title of the second article from the pen of George Kunz, diamond expert for Tiffany & Co., which appeared in the last issue of the *Saturday Evening Post.*

On the afternoon Grand Jury of New York County last month were Wm. I. Rosenfeld, Byron L. Strasburger, of Byron L. Strasburger & Co., and Louis Strasburger, of Louis Strasburger's Son & Co.

The Jewelers' Security Alliance, 9 Maiden Lane, is receiving letters in praise of the recent special bulletin which it sent out warning the trade against crooks who are working in different parts of the country.

M. H. Harris, optician, entertained his physicians, experts and department managers Wednesday evening after a meeting at 54 E. 23d St. About 33 persons were present at the dinner given at a nearby restaurant.

The C. E. Fenniman Co., New Rochelle, N. Y., has been incorporated to deal in jewelry and kindred lines with a capital of $25,000. The directors are Clarence E. Fenniman, William H. Robson and Albert Van Winkle.

Mr. and Mrs. George Heywood are spending their honeymoon up the Hudson. Mr. Heywood is the New York representative for the Horton, Angell Co., Attleboro, Mass. The marriage took place last Wednesday, his bride being Miss Maud Lamond, of Attleboro.

Fred. Goldsmith, of the Ingomar Goldsmith & Co., 182 Broadway, will sail for Europe to-day on the *Rotterdam,* accompanied by his family. Mr. Goldsmith will visit the diamond companies in Amsterdam and Antwerp, and will remain abroad about three months.

Max Meyerowitz, formerly with Meyerowitz Bros., will in the future represent R. A. Breidenbach in the south, and will leave, this week, on a trip. Max Moser, of the same firm, is expected to start for a trip in the west in a few days.

Nat. Harrison, of Harrison Bros., 14 Maiden Lane, returned Thursday of last week on the *Oceanic* from a trip to the British Islands and France, where he spent an enjoyable vacation. He was given a welcome by the employes of the firm.

The different committees in charge of the annual outing of the Jewelers' 24 Karat Club, of New York City, are hard at work arranging for the coming event which will be held, Aug. 1, at the Port-au-Peck Hotel, Long Branch, N. J. The outing committee are considering the feasibility of substituting a barbecue in place of the clambake at outings of the club to be held after this year. The athletic committee have in mind a number of new events which will add to the enjoyment of the day, and from present indications the club will hold the largest outing in its history.

Sanford & Bennett, fountain pen manufacturers of this city, have incorporated their business with a capital stock of $25,000. The incorporators are William W. Sanford, Frederick D. Bennett and E. D. York. The company will continue to make its popular fountain pens as usual, the incorporation of the company serving to put the business upon a basis more satisfactory to the owners of the firm.

R. Blackinton & Co. have moved from 3 Maiden Lane to a new suite of offices in the Silversmiths' building, 15 Maiden Lane, where they have three large office rooms, which are used as a show room, private office and receiving room. The show room is 35 by 15 feet and has been fitted up with show cases and wall cases of mahogany with sliding glass fronts extending the entire length of the room, beneath which are six rows of drawers of variable length. The salesroom is also fitted with two large glass top tables, making one of the most complete suites of offices in the Maiden Lane district.

William H. Rand, a pioneer commercial traveler in the jewelry business, and who had many friends in Brooklyn and through the country, died at the home of his son, Charles C. Rand, 135 Lefferts Ave., Richmond Hill, last Thursday afternoon. The end came very suddenly, Mr. Rand having been ill but two days. Death was caused by the diseases incident to old age. Mr. Rand was born in New Hampshire, and lived the greater part of his life in Brooklyn. He had been retired for the last five years, and during that time had resided at the home of his son in Richmond Hill. Mr. Rand was 87 years old.

Eugene Cohn and Julius Levy, attorneys for Maurice Brower, 12 John St., who filed the latter's schedules in bankruptcy, say that while the schedules represented Mr. Brower's liabilities at about $400,000, that this amount is the aggregate of the schedules of indebtedness and includes secured paper, indebtedness of every kind, including Mr. Brower's liabilities as an indorser. None of these items, the attorneys say, is expected to share in the $80,000 assets. The unsecured debts and the debts not on indorsement amount to no more than $200,000, and it is these debts and these debts only which will participate in the fund realized from the assets.

Lawyer Franklin Taylor has obtained from Justice Kelly, of the Supreme Court, a writ of prohibition, to prevent Judge Dike's proceeding to punish for contempt certain pawnbrokers, for attempting to prevent the County Court from getting possession of stolen jewelry, pawned by ex-Policeman Charles H. Haussler after Sadie Papps, the manicure girl, had stolen it from her Flatbush customers. The writ is returnable to-morrow before Justice Kelly. It was claimed on behalf of the pawnbrokers that a recent law provided for another method for the recovery of alleged stolen property, and that Judge Dike lacked the power to compel the pawnbrokers to give it up. The pawnbrokers were ad-

(*New York Notes continued on page 71.*)

1851 The Jeweler's Bank for half a century in the same location 1908

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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 69.*)

judged in contempt, and thereupon the writ of prohibition was procured.

The Jewelers Board of Trade have received a letter from L. Lachenger, Houston, Tex., who asked for an extension some time ago, stating that on June 18 he met all notes due on that date and that he has also anticipated all notes due Aug. 18.

Doane & Rosenthal, Goldfield and Manhattan, Nev., Reported in Bankruptcy.

GOLDFIELD, Nev., June 29.—Doane & Rosenthal, composed of W. S. Doane and Ben Rosenthal, who operate jewelry and drug stores here and in Manhattan, Nev., have gone into bankruptcy. The failure caused surprise as they are both highly reputed merchants and were believed to have a surplus over liabilities of about $30,000.

Mr. Rosenthal was previously in business at Hamilton and Mr. Doane was formerly at Reno before going into business here. They have been in Goldfield about four years. Up until the financial flurry of last year the firm did well, but since that time their business has suffered owing to the labor conditions of the district. Recently they have been pressed for ready cash to meet their obligations, and the bankruptcy petition was due to the fact that some creditors have been pressing for a settlement.

Utica.

Word was received from St. Johnsville, Wednesday, to the effect that the store of H. F. Hecox, Van Dusen Block, had been broken into by a thief and a watch and several small articles of jewelry had been stolen.

The receivers of H. G. Woolworth & Co., proprietor of novelty stores in Syracuse, Albany and other cities, were recently directed by Judge Ray, of the United States Court, this week, to sell the stock to S. Kresge, Detroit, for $15,553.

Word was recently received in this city by stockholders in the Amsterdam Diamond Co., which sold diamonds in the manner that watch clubs operated some years ago, was not paying the regular dividend upon matured contracts, but the dividend was being withheld for a short time owing to the financial stringency.

In the Baltimore column last week, mentioning Jacob Engel, of J. Engel & Co., and J. J. Bartholomee, it was said that the former was a member of the executive committee of the Baltimore Jewelers' Association. This was an error as Mr. Engel is a wholesale jeweler and the statement referred to Mr. Bartholomee.

The deaf mute son of G. Kern, a former jeweler and pawnbroker, of Knoxville, Tenn., was struck and knocked down by a trolley car in that city recently, and was removed to the General Hospital, where it was found that though the boy was badly bruised no bones were broken. It is expected that he will soon recover.

Boston.

W. F. Macomber and R. J. Taylor will go on their southwestern trips for E. A. Cowan about the middle of July.

Earl E. St. Hoor, representative of Sischo & Beard, St. Paul, Minn., was among the visitors in the city during the past week.

Buyers in town during the week included C. A. Senter, Brockton, Mass.; E. G. Wright, Putnam, Conn.; A. B. Chapin, Worcester, Mass.

Irving L. Braynard, engraver to the trade, now on the sixth floor of the Jewelers Building, will occupy quarters with Joseph Cowan, in the same building, after Aug. 1.

George B. Owen, Jr., of the Wm. L. Gilbert Clock Co., was at the Boston salesrooms of the concern last Saturday, stopping over on his return from a business and recreation trip east.

The Eastern Minerals Co., Boston, has been incorporated to deal in precious stones, with a capital of $75,000; James H. Green, William I. Mabie and Frank W. Johnson are the incorporators.

The Cowan brothers, E. A., Henry and Joseph, with Albert Schaub, Detroit, Mich., William Matschke, New York, and other friends, made up an automobile party that went to Nantasket Beach last Thursday to enjoy an outing and shore dinner.

Harry Howe, New York, who tried to sell Policeman William J. Chapman a piece of glass, which he said was a $600 diamond, for $4.50, recently paid the duty on his cleverness later before Judge Murray in the police court. He was fined $10 for selling jewelry in the street and $10 more for attempting to secure money under false pretences.

Harrisburg, Pa.

Members of the Red Lion Merchants' Association last week decided to close their stores every evening, except Saturday, at 8 o'clock. An outing at some park is also being planned.

E. L. Rinkenbach took his family to their Summer cottage at Mt. Gretna this week. The family of G. A. Hutman are already occupying their pretty cottage at the same popular resort.

On July 17 the Governor will be asked to grant a charter to the big Easton store firm of William Laubach & Sons. The incorporators will be William Laubach, Geo. A. Laubach, Wm. H. Laubach, Chas. M. Laubach, Frederick H. Laubach, and Henry B. Laubach.

J. C. Winebrenner, a former York pawnbroker, has been arrested at Dover, Del., and brought back to York upon information charging him with the larceny of a number of watches and diamond rings. The information was made before Alderman Aughenbaugh.

These officers of the Shippensburg Board of Trade have been elected: President, Charles Rummel; first vice-president, F. R. Bassart; second vice-president, Howard A. Ryder; treasurer, W. A. Lutz; recording secretary, Frank S. Gates; corresponding secretary, J. Beattie Barbour; executive committee, John E. Boher, G. B. Cole, J. W. Eldon, F. B. Fleming, Geo. W. Himes, F. E. Hollar, John Hosfeld, E. R. McPherson, W. A. Nickles, J. S. Omwake, J. C. Rummel and C. B. Segner.

Connecticut.

The Sessions Clock Co., Forestville, closed its factory, June 27, and will reopen July 13.

M. W. Hill, New Milford, returned last week from a business and pleasure trip to New York.

Two patents were recently granted to W. E. Porter, New Haven, on a movement plate for clocks, watches, etc.

The old clock which has ticked off the hours for many years in the cupola on the La Forge building, Greenwich, is being repaired.

John A. Burke, for several years foreman at the Waterbury Clock Co.'s factory, Waterbury, died at his home in Watertown, June 21. The deceased is survived by his widow.

The receiver for Parker, Kolb & Co., Bridgeport, reports that a recent inventory of the stock of the concern shows it to be worth $10,064.

George J. Mears, Jr., with the Bausch & Lomb Optical Co., Rochester, N. Y., and Miss Eleanor F. Lackburn, Danbury, were united in marriage at the home of the bride, Wednesday afternoon.

Joseph Carnevale, New Haven, reported to the police, last week, that burglars had entered his retail jewelry store Wednesday morning, and stolen several rings, scarf pins and other jewelry.

Burglars recently stole several hundred dollars worth of miscellaneous jewelry from the store of Mr. Hill, New Haven. The thieves gained access to the stock by cutting a large piece of glass out of the show window.

A special Summer meeting of the Governer's Staff Association of the State of Connecticut, of which George H. Ford, New Haven, is a member of the Executive Committee, was held at the Hartford Yacht Club, at Fenwick Point, Saturday.

Mrs. Harry MacLaughlin died recently in the Meriden Hospital after an illness of several months. The deceased was well known in Hartford, where she completed her education. She was, for several years before her marriage, in the employ of the International Silver Co., of Meriden.

A sample case was stolen from Edward Earles, a jewelry drummer, of Leominster, Mass., one day last week, while Earles was passing through Hartford on a train. The thief rode away in a cab, after leaving the train and temporarily left the case with the driver, who, becoming suspicious, turned it over to the police.

Scovill Hitchcock, Southington, died Saturday afternoon, June 20, at St. Francis Hospital, Hartford, of elephantiasis, aged 59 years. The deceased was born in Cheshire and was engaged in the jewelry business in Southington about 20 years ago. About a year ago he opened a store in Southington, but ill health compelled him to discontinue business.

L. Lovrud, Minneapolis, Minn., has taken charge of the jewelry department at W. D. Gile's store, Crary, N. Dak.

Pittsburg.

George S. Dunbar, of the Geo. B. Barrett Co., who was in Jamaica on business, has returned to Pittsburg.

Nothing has been heard from Louis S. Racine, a watchmaker who is wanted at Pittsburg and who left here suddenly more than two weeks ago.

The son of Mr. Goddard, of Goddard, Hill & Co., last week took an examination for admission to Yale. He is only 17 years old. He intends to take a scientific course.

Among the out-of-town jewelers who last week visited Pittsburg were Carl Leighner, Butler; Frank Worrell, Cannonsburg; Harry Furtwangler, Greensburg, and E. H. Kennerdell, Tarentum.

W. M. Winstead, with E. P. Roberts & Sons, and Miss Anna Louise Ruoff were married last week, a number of local jewelers attending the wedding. The couple have gone to housekeeping in Bellevue.

Elmer Vey, a son of Benjamin Vey, 840 E. Ohio St., North Side, who fell from a Butler trolley car several weeks ago, sustaining a fractured skull, and who remained unconscious for several days, is now at the home of his father and is rapidly recovering from his injuries. His life was despaired of for several days after the accident.

The employes of the W. J. Johnston Co. have challenged the employes of the E. P. Roberts & Sons Co. to play a match game of baseball Saturday afternoon, July 11, on the grounds of the Western University of Pennsylvania. The latter accepted the challenge and the opposing teams are practicing every evening, in anticipation of the event.

The Executive Committee of the Pennsylvania Retail Jewelers' Association held a meeting Tuesday night of last week to make further arrangements for the annual convention, which takes places in Philadelphia, Aug. 13. The committee is in correspondence with a committee from the American Association of Opticians, completing arrangements for the event. A large number of jewelers from western Pennsylvania will attend the convention.

Robert Gestrich, whose place of business is at 4726 Liberty Ave., in the Bloomfield district of Pittsburg, has been elected Exalted Ruler of Pittsburg Lodge No. 11, Benevolent and Protective Order of Elks, one of the largest Elk lodges in the United States. The honor was conferred upon him after a rather exciting contest. The lodge is the most prominent one in all Western Pennsylvania, as well as the wealthiest. Mr. Gestrich has been congratulated on all sides for his great victory.

Samuel Weinhaus, of S. & B. C. Weinhaus, receiver for Abraham Lippard, whose financial troubles were told in the last issue of the CIRCULAR-WEEKLY, Saturday, sold Lippard's two stores in Wylie Ave. The stock in one brought $5,280 and was bought by Lewis Gordon. The stock of the second store was sold to J. Lavine for $965. Lippard's liabilities are about $18,500. He has a home in the East End which will be disposed of later. It is valued at $5,600 and is mortgaged for $4,000. Mr. Weinhaus says that he believes the creditors will realize about 35 cents on the dollar. Mr. Weinhaus says that there is considerable expense to be met. A large number of persons were attracted to the sale and the bidding was spirited.

Philadelphia.

Marcus Goldman, watchmaker, has resigned his position with William G. Earle, 11 N. 9th St.

Andrew Smith, with L. P. White, spent a few days last week on a fishing trip to Angelsea, N. J.

Isadore B. Bravemen, individually and trading as Keystone Jewelry Store, Reading, was recently discharged as a voluntary bankrupt.

William Hines, foreman of the watch department of William Gibbons, 40th and Market Sts., has gone to Mt. Pocono for the Summer.

Robert T. Chapman, Atlantic City, returned last week from a short stay in the Adirondack Mountains made for rest and recreation solely.

Charles Dean, diamond broker, is about to remove from his quarters at 717 Sansom St. to a handsome new store on 8th St., just above Sansom St.

J. E. Caldwell & Co. displayed in their show windows last week prizes made and designed by the firm for the Malta Boat Club regatta and the Sea Isle City Carnival.

Horace McFarland, Dowingtown, Pa., returned last week from an extended automobile trip to Gettysburg, the eastern shore of Maryland and Baltimore and Washington.

George Katz, Sr., 1934 Germantown Ave., was one of the committee which welcomed home from a European tour last week the Rev. Dr. Russell Conwell, a distinguished Baptist clergyman.

William Gibbons, 40th and Market Sts., opened, last week, his home at Mt. Cresco, where he will remain throughout the Summer with his family, making brief excursions into the city to attend to business.

C. P. Meyers, 929 Passayunk Ave., left, Wednesday, by way of Baltimore, for a two months' tour of Europe on pleasure solely. Mr. Meyers' family have opened their Summer home at West Palmyra, N. J.

Col. J. Warner Hutchins, president of the Jewelers' Club, went to Cape May at the week's end to attend the Commodores' Day of the Cape May Yacht Club, as the guest of J. Clifford Wilson, commodore of the club.

The Bailey, Banks & Biddle Co. displayed in its show windows last week a handsome trophy designed for the championship trotting team. It is a handsome silver vase about three feet in height and designed to appeal especially to lovers of horses.

Among the visitors to this city's trade last week were the following: John MacPherson, Mauch Chunk, Pa.; Capt. George Bowen, Bridgeton, N. J.; H. MacFarland, Dowingtown; L. S. Caldwell, Wildwood; T. C. Kremer, Phoenixville, Pa.; E. K. Bean, Lansdale; David Krause, North Wales, Pa.

Samuel Pascal & Co., instalment jewelry and furniture dealers, Passayunk Ave., were adjudged involuntary bankrupts in the United States District Court last week, and Louis B. Bloch was appointed receiver. The firm is made up of Samuel Pascal and Isaac Wilderman. The stock of jewelry is valued at about only $1,000.

John Kirschnek, Media, made a trip to this city last week to purchase goods in his automobile, and incidentally treated himself to an auto ride through the pretty suburbs of the city. Mr. Kirschnek, who is an enthusiastic autoist, declares that out-of-town jewelers are appreciating the advantages of an auto for business and traveling.

For robbing the pawnshops of Michale Schwartz, Germantown Ave. and Oakdale St.; L. Rosenfelt, Germantown Ave. and York St., and R. Rosenthal, Germantown Ave. and Silver St., on the night of Dec. 31, 1907, Harry Ayres and Harry Gibbons, two youths, were arrested, last week, after having been fugitives for months, and were held by Magistrate Wrigley for court.

Harry J. Smith, lapidist, 717 Sansom St., gave up, last week, the management of the Philadelphia Jewelers' Baseball Club, the nines of which are recruited from the wholesale trade largely, and has been succeeded by William C. Robertson, manufacturing jeweler, 725 Sansom St. Mr. Robertson has planned to play "Griffin," a "phenomenal" one-armed pitcher, in a game between the jewelers and the Penn Field Club at Hunting Park on Saturday. The game played by the club last Saturday was lost by a score of five to three to the Haddon Heights Club.

Max E. Newman, watchmaker, with A. C. Smith, general watch inspector and superintendent of time service for the railroads of Mexico, with offices Prolongacion del 5 De Mayo 67, apartment 92, Mexico, D. F., was in this city last week, renewing old acquaintances in the trade while spending a long vacation in the north. Mr. Newman was formerly with J. E. Caldwell & Co., this city, and has many friends in the trade here. He says that Mexico furnishes a good field for watchmakers and other skilled artisans from the States, and that the country is rich in possibilities. He declares that the American watchmaker is sought after by Mexicans, and work is entrusted to him which would not be given to native watchmakers and jewelers.

William Kiefer, 1524 Cumberland St., is convalescing from serious and painful burns received Sunday of last week while on a trip in his automobile. The auto in some manner broke down on Old York road and Mr. Kiefer, who was driving his car, got out and under the machine to make repairs. The gauntlets he wore were soaked in gasoline while he was adjusting the machinery, and in some manner unknown they caught fire and blazed up. Mr. Kiefer, though suffering intensely from pain as his hands burned, managed to preserve his presence of mind, and, tearing off his coat, extinguished the flames on the gloves, but not until his hands were badly burned. Then Mr. Kiefer drove his own auto to the Jewish Hospital, where his burns were dressed. He was compelled to remain at the hospital several days. With him at the time of his accident were his wife and daughter.

The Altoona (Pa.) Merchants' Association has inaugurated an active campaign for the betterment of trade conditions in that city, and is compiling a rating system containing about 6,000 names.

North Attleboro.

Thomas G. Frothingham and family are at Oak Bluffs.

Artner Chace is home from a western trip for Mandalien & Hawkins.

John MacMillan made a trip through New York State the past week for J. J. Sommer & Co.

Edmour Precourt has resigned as foreman of the press department at R. Blackinton & Co.

Woodbury Melcher, of Scofield, Melcher & Scofield has opened his Summer home at Lakeport, N. H.

A good-sized extension is being made to the office and packing room of the estate of O. M. Draper.

The factories of the Paye & Baker Mfg. Co., Fred S. Gilbert and Furbush, Swift & Fisher are closed this week.

Theron I. Smith and family enjoyed, the past week, an automobile trip through the Berkshire Hills, New York State, Vermont and New Hampshire.

Curtis Reed, salesman for the H. F. Barrows Co., has gone on a pleasure trip to England, France and Germany. He was accompanied by his wife.

H. C. Van Ness, New York representative for Codding & Heilborn Co., is at the factory. He will be entertained over Patriots' Day at Mr. Codding's camp at Lake Archer, Wrentham.

George W. Cheever, of Cheever, Tweedy Co., has been elected vice-president of the Attleboro Savings Bank. He succeeds the late Charles E. Bliss. Walter B. Ballou, of R. Blackinton & Co., and Edward A. Sweeney, of W. H. Wilmarth & Co., of Attleboro, were chosen trustees.

A second dividend of 25 per cent. will be declared to the depositors of the defunct Jewelers' National Bank, July 1. It will be distributed the latter part of July. The first distribution was for 60 per cent. It is believed that a third dividend of 10 per cent. will follow several months afterwards.

Alton H. Riley, treasurer of G. C. Hudson & Co., has filed the following report: Merchandise, $11,877; machinery, $16,845; cash and debts receivable, $52,814; manufactures and merchandise, $13,526; good will, $15,000; total, $110,062; capital stock, $100,000; accounts payable, $3,045; surplus, $7,017; total, $110,062.

A certificate of incorporation was issued on Monday to the Bishop Co., North Attleboro. The capital stock is $20,000. Two hundred shares of $100 each have been issued. The directors are: Norman J. MacGaffin, president; Warren N. Ackers, of Winthrop, treasurer, and Margaret F. Keenan. The purpose of the concern as set forth in its charter is to buy, sell, manufacture and deal in jewelry, gold and silverware, optical goods and novelties of all kinds.

The Boss & Baldwin Co. has been organized under the laws of the State of Rhode Island. The capitalization figure has been set at $10,000. A. W. Dennis, of Providence; Walter Boss and William Baldwin. The new firm has taken over the business of the Attleboro Falls Mfg. Co. Mr. Boss, who will be the traveling representative, until recently was with the traveling force of the Standard Button Co., Attleboro. Mr. Baldwin, who has occupied responsible positions with the T. I. Smith Co. and the Standard Button Co., will have charge of the factory end.

Attleboro.

The D. F. Briggs Co. will close from Aug. 1 to Aug. 10.

A. V. Cobb will pass the hot Summer weeks at Buttonwoods.

William L. King has been elected noble grand of Attleboro lodge of Odd Fellows.

R. John Marsh, of C. A. Marsh & Co., has opened his Summer home at Oak Bluffs.

Edwin Bullock, one of the early partners in W. H. Wilmarth & Co., is soon to leave for California on a prospecting expedition in search of gold.

Maj. Everett S. Horton, Alfred R. Crosby and Steven Briggs are members of a committee appointed by the town to investigate a sewerage system.

Col. Sidney O. Bigney has received a silk hat from Thomas W. Lawson, the noted Boston financier, who wagered that Roosevelt would be the nominee of the Republicans.

A persistent rumor has been in circulation that Clarence L. Watson was soon to erect a new factory. It is stated authoritatively that there is no truth to the report.

The C. H. Eden Co., the James E. Blake Co., McRae & Keeler and the Bay State Optical Co. are the members of a second jewelers' league that was formed last week.

Clarence L. Watson is to build a row of handsome tenement houses near the factory of the Watson & Newell Co. Mr. Watson has accomplished a good deal in building up that portion of the town.

Edgar A. Remmington, Ernest D. Gilmore, Charles A. Narsh and A. V. Cobb are members of the financial committee of the Y. M. C. A. E. M. Bliss, of Bliss Bros. Co., is the new president of the association.

Charles E. Moore, of Moore Bros., was married last Wednesday morning to Miss Bertha Moritz, of Boston. The wedding took place at the Shawmut Church of Boston. Mr. and Mrs. Moore intend living in Attleboro.

Thomas E. McCaffery has given a handsome pennant as a trophy for the victor in the Jewelers' Baseball League. On Saturday the D. F. Briggs Co. beat the Horton-Angell team, 14 to 8. R. F. Simmons Co. won from Bates & Bacon.

George E. Heywood, New York representative of the Horton-Angell Co., was united in marriage Wednesday evening to Miss Clara Maud Lammond, of Attleboro. Mr. and Mrs. Heywood will live during the Summer at Grand View on the Hudson.

The first meeting of the creditors of the D. A. White Co. took place last week at the session of the Bankruptcy Court in Taunton before Referee Clifford Sherman. A number of claims were presented and the meeting adjourned until the latter part of July. Attorney Ralph C. Estes has been appointed trustee and required to give bonds to the amount of $7,500.

Frank L. Zweck is making improvements in his store on Central Ave., Marshfield, Wis. When finished it will be one of the best in that part of the State.

Providence.

The L. Lindroth Co., which was incorporated by the Secretary of State, with a capital of $16,000, will conduct business in North Attleboro, the incorporators being all men in the jewelry business of North Attleboro.

James H. O'Neill, president of the Jewelry Workers' Union, was selected Friday night as the first delegate to the Independence Party's National Convention, which will be held in Chicago in the week beginning July 27.

Articles of association were issued at the office of the Secretary of State to A. W. Dennis, W. R. Boss and William Baldwin, for the purpose of manufacturing jewelers' findings, under the style of Boss & Baldwin Co. Capital, $10,000, shares of $100 each.

Harris Fellman, an optician and jeweler at 132 Main St., Woonsocket, observed the 23d anniversary of his business in Woonsocket and the first anniversary in his present store, last week, with a special sale, and received a number of newspaper notices upon the occasion.

Mr. and Mrs. A. N. Sweet, celebrated their golden wedding recently in St. Paul's Church, Potters Ave., with a reception to about 250 friends. Mr. Sweet was an old manufacturing jeweler and a former member of the firm of Sweet, Fletcher & Co. He was married in Pawtucket in 1858.

Alderman G. W. Parks, of the G. W. Parks Co., has won his fight for publicity in the matter of city work. The Board of Aldermen, recently, unanimously adopted his semi-annual newspaper publication bill. Alderman Parks has been the recipient of many congratulations upon his victory.

The following firms have signified their desire to close from June 27 to July 6 in Providence: F. H. Adams, N. Barstow Co., B. A. Ballou Co., Inc.; the Bassett Jewelry Co., William Bens Co., Chapin & Hollister Co., Capron Co., Cory & Reynolds, C. H. Cooke Co., Geo. W. Dover Co., L. Davidsburg & Co., Dunn & Rodenberg, Esser & Co., Fowler Bros., Fletcher-Burrows Co., Fessenden & Co., Inc.; Theodore W. Foster & Bro. Co., Ford & Carpenter, Hutchison & Huestis, George H. Holmes Co., Jewelers' Supply Co., the Jeanette Jewelry Co., the Kinney Co., S. & B. Lederer Co., P. & A. Linton Co., John T. Mauran Mfg. Co., Martin-Copeland Co., Peacock, Stone & Markham, Potter & Buffinton Co., E. A. Potter Co., T. Quayle Co., Streeter & Co., A. H. Schreiber & Co., C. Sydney Smith Co., J. Solinger & Co., George N. Steere & Co., E. L. Spencer Co., Waite, Thresher Co., Wolcott Mfg. Co. and D. Wilcox & Co. The following have signified their desire to close from June 27 to July 6 in Attleboro: Electric Chain Co., Furbish, Swift & Fisher, F. S. Gilbert and R. B. MacDonald Co.

A. L. Bostwick, Tripoli, Ia., has sold his store to H. J. Frye, Waverly.

The G. W. Jewelry Co., Peoria, Ill., has secured commodious quarters at 111 S. Adams St., at that place. The concern, after moving into its new store, will be known as the Goldstein Jewelry Co. The old firm conducted business at 311 Main St. for 11 years.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of — and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

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Vol. LVI. CHICAGO, WEDNESDAY, JULY 1, 1908. No. 22.

Chicago Notes.

J. L. Teeters, Lincoln, Nebr., stopped over here on his way home from eastern points last week.

A. F. Laity, buyer for Schutz & Ketcham, Madison, S. Dak., was a recent visitor in Chicago.

Frank E. Behrendt, western representative of the Homan Mfg. Co., made a short trip to St. Louis last week.

M. E. Johnson, who was formerly in business in other lines at Ft. Dodge, Ia., has opened up a store at Dumont, Ia.

H. M. Goldstein, Peoria, Ill., who was a recent Chicago visitor, announces that he will move into new quarters July 1.

F. W. H. Schmidt now makes week's end trips to his farm near Hartford, Mich., returning to the city Monday mornings.

S. E. Dickson, western representative of the Adelphi Silver Co., has located at La Grange, Ill., a nearby suburb of Chicago.

The New England Watch Co.'s Chicago office has sent the stock back to the factory, owing to the discontinuance of this office July 1.

R. E. MacPherson, western representative of the Standard Button Co., Attleboro, Mass., was recently married. He will reside at Evanston.

Homer A. Curtiss, president of the Meriden Cutlery Co., Meriden, Conn., visited Dr. J. R. Payne, local manager of the company, two days last week.

S. F. McLaughlin, credit man for Sproehnle & Co., is taking a two weeks' vacation on his yacht, and putting in at St. Joseph and other Michigan points.

A. Harper, Chicago manager of the American Silver Co., is visiting at the factory of that company at Bristol, Conn. Mr. Harper's parents reside at Bristol as well.

The capital of the Newman Clock Co. in Illinois is $40,000 and not $100,000 as reported last week, the latter amount being the capital of the concern in New York.

Fred Nelson, of the Chicago office of Watson & Newell Co., will attend the convention at Minneapolis, July 6, 7 and 8. E. Lutz, of the same force, is now in off the road.

Arthur R. McDougall, now located at 27 Monroe St., will soon move his optical store to 40 E. Madison St., in the Heyworth building, which is now occupied by Lange, the florist.

Benj. Allen & Co., who now occupy the entire fifth floor of the Silversmiths' building, are fitting up some 1,500 square feet of space on the east end of the fourth floor, to be occupied by their optical, tool and material goods departments.

Adrian J. Morais, New Orleans, La., was a recent visitor in Chicago. Mr. Morais has been connected for 21 years with the wholesale house of Leonard Krower, New Orleans, but has now started up a wholesale business of his own.

L. Sachs, of C. G. Breitenbach & Co., will attend the convention of the Wisconsin Retail Jewelers' Association at Milwaukee early in July. Mr. Sachs was formerly a director of the association, resigning when he removed to Chicago.

Geo. H. Spies, of Spies Bros., was married, Saturday evening, June 27, at the Hotel Metropole, to Miss Carolyn Hunt. It was distinctly a society function and some 200 guests witnessed the ceremony. Many beautiful and costly presents were received.

In the matter of Joseph Brown & Co., the composition settlement heretofore erroneously reported confirmed has now been confirmed on the basis of 25 per cent., 12½ per cent. cash and 12½ per cent. in six months. The business has been turned over to Mr. Brown, who is now in possession as heretofore.

The following jewelers were in Chicago during the past week: F. E. Williams, Janesville, Wis.; J. W. Neasham, Ottumwa, Ia.; S. A. Asquith, Waterloo, Ia.; S. D. Culbertson, Piper City, Ill.; C. T. Allen, Plymouth, Ind.; F. W. Hinrich, Kalamazoo, Mich.; A. F. Laity, Madison, S. D.; Henry J. Harm, Albert Lea, Minn.; Adrian J. Morais, New Orleans, La.

Friends of August Johnson, of August Johnson & Co., the fountain pen manufacturer, whose wife has been seriously ill, will be pleased to learn that she has undergone a successful operation and is now on the road to recovery. Mr. Johnson has taken his wife to a retreat in the Dells of Wisconsin to recuperate and build up her health, and spent 10 days with her at this retreat.

In the matter of Jones & Dreyer, in bankruptcy, the sale of accounts receivable was postponed, June 23, for 15 days. An appraisement of the stock of merchandise has been made and the collateral held by the National Bank of the Republic as security on a note for $7,148 has been turned over to the receiver, the American Trust & Savings Bank, the bank, of course, still retaining its lien on the collateral for payment of the note. There is probably an equity here of some $1,500 and there is also a substantial equity in the collateral held by other parties on similar paper. Collections of the accounts receivable have been very satisfactory, although the expense in making collections has been considerable. If the court grants an order to sell the merchandise at the same time as the sale of the accounts receivable a notice to this effect will be given creditors.

The following are among the creditors included in the schedules of the dry goods, jewelry and novelty house known as Maison Nouvelle, which recently went into bankruptcy: Deitsch Bros., $132; Bernard Rice's Sons, $308; Codding & Heilborn Co., $98; C. T. Cuny & Co., $53; M. A. Eiseman & Bro., $65; Schrader-Wittstein Co., $78; N. Barstow Co., $127; N. Reichert & Co., $274; Brown & Mills, $1,050; Geo. H. Holmes Co., $85; Max Rosenberg, $157; E. A. Bliss Co., $467; Morris, Mann & Reilly, $300; Providence Mfg. Co., $128; A. & E. Leather Goods Co., $1,250; Geo. H. Cahoone Co., $1,050, and Cohn & Rosenberger, $263. The entire liabilities are put at $39,635 and the assets at $65,262.

St. Louis.

Victor Roth, New Braunfels, Tex., is here attending the Jaegerman Watchmaking School.

Capt. and Mrs. F. C. Klein, and their son, of Ft. Smith, Ark., are spending a few days here on their return home from a vacation on the Michigan lakes. Captain Klein is of the firm of Klein & Fink, Ft. Smith.

M. J. Bieber, manager of the material department of the Bauman-Massa Jewelry Co., and A. B. Bauer, of the same firm, are on their vacation in Burlington, Ia. F. J. McKenna, vice-president of the Bauman-Massa Jewelry Co., is also away.

Among the out-of-town jewelers in this city last week were: C. H. Gieseke, Trenton, Ill.; Fred Simon, Collinsville, Ill.; L. A. Holdener, Belleville, Ill.; Ben Polskee, Memphis, Tenn.; Jerome Lowe, of J. Lowe & Co., Monroe, La.; A. L. Compton, Mound City, Ill., and Charles W. Scanlan, Indianapolis, Ind.

The store of F. G. Meyer, Dayton, O., was considerably damaged by fire, recently.

We Can Furnish You A High-Grade Catalog That Will Keep Your Trade At Home and Increase Your Business Up To 100%



STORE OF J. V. MERCHANT JEWELRY CO., IOLA, KANS.

READ OUR CUSTOMERS' LETTERS

IOLA, Kans., Feb. 3, 1908.
THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen:—Replying to yours of the 25th, will say we do not see how we could successfully conduct a Jewelry Store without the use of your Catalogs and other advertising matter. The use of your Catalogs the past four years has made us the largest Jewelry concern in Allen County, Kansas. We expect to double our order for Catalogs the coming fall. Yours very truly,
J. V. MERCHANT JEWELRY CO.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907.

GALVESTON, Tex., Jan. 24, 1908
(Extracts from Letter.)
THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen:—In answer to your letter, regarding the benefits and results obtained from the use of the Catalog, will say they brought the results we expected during the Holiday Season just closed, although the financial depression caused a lack of interest for Jewelry.

I hope to be one of the Catalog promoters for this year's business. Respectfully,
N. SALZMANN.

This firm used The Arnstine Bros. Company Catalog in 1907.



STORE OF N. SALZMANN, GALVESTON, TEXAS.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

Cincinnati.

Eli Gutmann, of L. Gutmann & Sons, is recuperating at French Lick Springs, Ind.

G. W. Meyers, Chattanooga, Tenn., stopped here on his way east to buy stock, last week.

"Gus" Spiegel, of A. A. Spiegel & Co., and wife are enjoying a 10 days' outing at Atlantic City.

Fred Krueger, with Gebhardt Bros., was in Chicago the past week attending the wedding of a friend.

S. Lindenberg, of Lindenberg, Strauss & Co., and wife are home from a very enjoyable pleasure tour in the east.

M. H. Tappin bought stock here the past week for the new jewelry store which he has just opened at Earlington, Ky.

Gustave Fox, of the Gustave Fox Co., and Milford G. Fox, of this house, have left for northern Michigan on a fishing trip.

T. J. Dorrah & Son, Springfield, Tenn., stated to Cincinnati friends, last week, their intention of locating in Oklahoma in the near future.

I. N. Fox, of Fox Bros. & Co., has resumed his duties on the road after an illness lasting since last Spring, and reports business much improved.

Henry Mehmert, at Olney, Ill., was here last week buying material for the new store which he is erecting at that place. It will be completed about Aug. 1.

The Oskamp-Nolting Co., during the coming convention in August, has arranged to present to all visiting jewelers to this house a copy of *Evans' Essays*.

Godfrey M. Braham and Michael H. Plaut were admitted June 25 as partners in the firm of A. & J. Plaut. The firm name will remain the same as heretofore.

E. Richter, of Richter & Phillips, has returned from Chicago, where he was called by the illness and death of his brother. The remains were brought here for burial last week.

Charles Swigart, of the E. & J. Swigart Co., was married June 24 to Miss Grace Lindeman, of Walnut Hills. Owing to the death of Mr. Swigart's brother Eugene, the wedding was a quiet affair at the home of the bride.

Prentice Tiller, arrested some weeks ago on a charge of robbing Michie Bros.' jewelry store in 1891 of about $2,000 worth of jewelry, was tried last week and found guilty of the charge. Sentence has not yet been pronounced.

Miss Mary Gallagher, formerly bookkeeper for Joseph Mehmert, but now in the jewelry business in Pueblo, Colo., reports her store to have been robbed last week of about $800 worth of jewelry. The loss is covered by insurance.

Out-of-town jewelers here last week buying stock included: C. H. Schamber, Meridian, Miss.; Charles Haynes, Chillicothe, O.; R. S. Weaver, Miamisburg, O.; Frank Fullilove, Owenton, Ky.; John Knocke, Lexington, Ky.; F. A. Schweeting and wife, Oxford, O.

William Pflueger, of Joseph Noterman & Co., was out last week at White Water Park at the annual picnic to the German Methodist Sunday-school, of Covington, Ky., of which he is superintendent. Mr. Pflueger has the reputation of being a royal entertainer, which always assures him a large following at these picnics.

George H. Oppie, manager of the sales department of the Wadsworth Watch Case Co., and Miss Virgie L. Hughes, of Point Pleasant, W. Va., were married, June 25, at St. John's Episcopal Church, in Dayton, Ky., after which they departed on their honeymoon in the east. Friends in the trade extended their heartiest congratulations.

The Clemens-Oskamp Co. has improved the opportunity to enliven business a bit by making a large display of ebony elephants—the emblem of the Republican party—just imported from India. The display is very attractive, as it takes the form of a parade. The little elephants take the lead and the larger ones bring up the rear. They range in size all the way from an inch to a foot in height.

One of the finest and handsomest pieces of art jewelry turned out in this section was recently produced by Bingamin & Co. It is in the form of a Masonic charm and made up of diamonds and rubies. The piece is one and one-half inches square and made in three sections, each side being covered with Masonic emblems. The total value is $5,000. The stones unset are valued at $3,000. The jewel is the usual Greek cross presenting a solid front of diamonds, the gold being entirely concealed. On the front is an eagle, which is fastened to the charm by hinges, making it movable. The bird's eyes are represented by two brilliant rubies, while between the wings rests a 2¼ carat diamond. There are in the piece 73 beautifully matched blue-white diamonds, weighing a little over 12 carats.

D. J. Gutmann, of L. Gutmann & Sons, who is noted as a traveler who has visited many countries, recently returned from China and Japan and has given an interview in which he tells how very much impressed he was by these nations; more so, perhaps, than any other he has seen. In this he refers to the great opportunities for business with these nations to which the Americans are blind. Mr. Gutmann says if the American Congressmen would only go abroad and see for themselves how American interests are suffering in the Orient, he thought they would begin a great work of reform. He spoke of the ship subsidy law, the inadequate provisions for America's consuls and ambassadors, as well as the lack of American shipping in the Orient. Mr. Gutmann upon reaching home received a card entitling him to admittance to the semi-annual garden party given by the Emperor of Japan. The card was forwarded to Cincinnati as Mr. Gutmann had just left Japan.

Omaha.

Roy Scott, formerly with Albert Edholm, but now of Lexington, Nebr., was in this city last week.

C. B. Brown, accompanied by his wife, will leave July 4 on a business and pleasure trip to New York and other eastern points, where they will spend six weeks.

Mrs. George W. Ryan, mother of Geo. W. Ryan, of the Mawhinney & Ryan Co., died Monday, June 22, and was buried in this city. Deceased had been a resident of Nebraska for 23 years.

S. H. Clay, Long Pine, Nebr.; A. W. Crabill, Plattsmouth, Nebr.; Max Egge, Grand Island, Nebr.; E. E. Ernstine, Nebraska City, and E. J. Mayle, Rawlins, Wyo., were in this city during the past week, replenishing their stocks.

The following jewelers of this city will close their stores daily, at 5 P. M., except Saturdays, during the months of July and August: Mawhinney & Ryan Co., C. B. Brown Co., Albert Edholm, Joseph Frenzer, Fred Brodegaard & Co., T. L. Combs & Co., A. Mandelberg, S. W. Lindsay, H. Copley and Gustafson & Hendrickson.

The C. B. Brown Co. has had on display in one of its show windows the original silver medal presented by President Grant to Chief Red Cloud, of the Sioux Indians, in 1871, as a symbol of the making of peace with the Sioux tribe. The medal is two and one-half inches in diameter. On one side is an embossed bust of General Grant and on the other side a Bible, world and agricultural implements. This is said to be the only medal of this design in existence.

Los Angeles.

L. E. Vaughn, Oxnard, is in this city purchasing goods and also placing orders for show and wall cases.

W. H. Brooks, of the Morgan & Allen Co., San Francisco, accompanied by his wife, is visiting the city on a business and pleasure trip.

The first and second prizes offered for the trans-Pacific yacht race are now on exhibition in the establishments of Montgomery Bros. and Nordlinger & Sons, who supplied them. This race will be run July 4, from San Pedro to Hawaii Islands.

Miss Ada May Richardson has been engaged as saleswoman for the Spring St. store of the Southwest Turquoise Co. Miss Richardson is thoroughly familiar with the jewelry business, having for a number of years successfully conducted an establishment of her own in San Pedro, Cal.

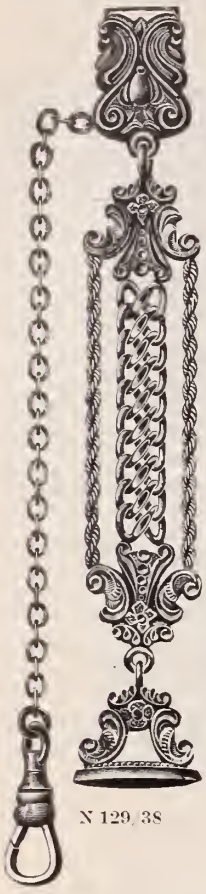
The Southwest Turquoise Co. has increased its workshop force materially during the past week. There has been added a number of young men ranging from 18 to 23 years, who are anxious to learn the trade. This company has also secured the services of a first-class representative who will now cover the entire territory east of the Missouri river.

A local gem concern is preparing to place a new gem on the market, having secured exclusive control of the entire output of the mine from which this gem is taken. This gem is related to the turquoise family, but has not as yet been christened. This function, however, will take place at the next meeting of the directors of the company.

Miss Ethel Payne, a valued employe of E. Gerson, was one of the principals of a pretty romance which culminated in a wedding June 14, when she and Fred T. Simpson, a popular young banker associated with the Farmers & Merchants' Bank of this city, were married in Santa Ana, Cal. Mr. and Mrs. Simpson are now at home to their friends at 1057 W. 46th St.

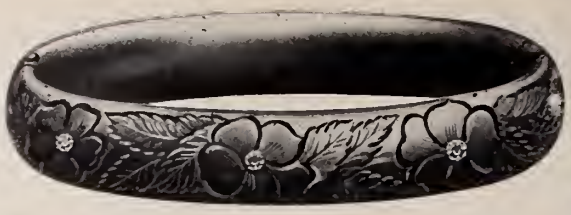
Edwin W. Hicks, Albion, Ind., recently sold out to Floyd Cole, of York.

AUSTIN & STONE INCORPORATED Attleboro, Mass.



N 129/38

OUR NEW FALL LINE is now being shown to the JOBBING TRADE.



B 5109.



B 5111.

We make the highest grade gold-filled novelties in Chains, Bracelets, La Vallieres and Friends.



IF FOR ANY REASON THIS CHAIN IS NOT SATISFACTORY TO THE PURCHASER, IT CAN BE RETURNED TO THE MAKER AND A NEW CHAIN WILL BE GIVEN IN EXCHANGE

AUSTIN & STONE, INC.
Attleboro, Mass.



B 5106

If your jobber cannot supply you with the "IF FOR ANY REASON" line, write to us and we will put you in touch with a live jobber.



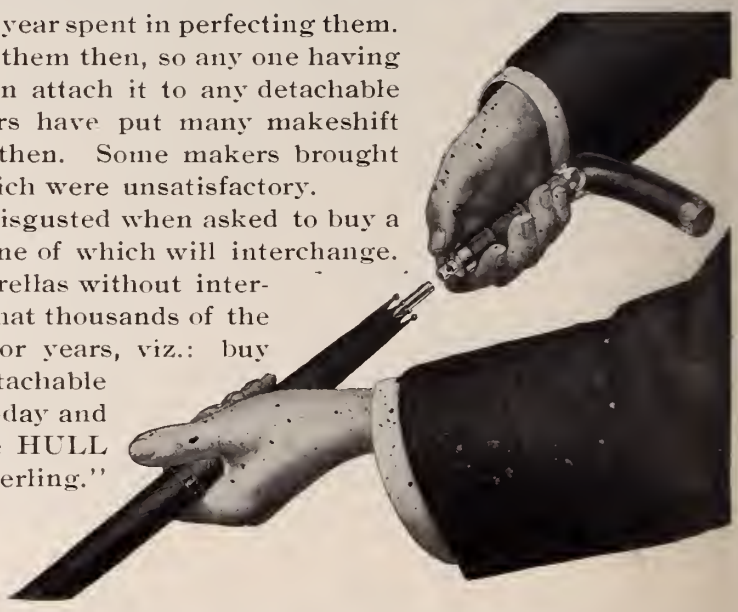
N 132/48

Hull Detachable and Interchangeable Handle Umbrellas

were first put on the market in 1900, after a year spent in perfecting them. They are made to-day exactly as we made them then, so any one having a handle bought of us eight years ago can attach it to any detachable umbrella we make to-day. Our imitators have put many makeshift detachable handles on the market since then. Some makers brought out four kinds in as many years, all of which were unsatisfactory.

We believe a merchant must become disgusted when asked to buy a different detachable feature each year, none of which will interchange. The day is past for a jeweler to buy umbrellas without interchangeable handles. Then, why not do what thousands of the most successful merchants have done for years, viz.: buy umbrellas with a reputation and with a detachable feature which is "the same yesterday, to-day and forever"? Buy umbrellas with the name HULL on the button. "It means as much as Sterling."

Our line of Handles for the coming Holiday Season is now ready for your inspection.



HULL BROTHERS UMBRELLA CO. Trade Mark

Hull Brothers Umbrella Company

344-346 Summit Street, Toledo, Ohio

San Francisco.

The race for the Shreve trophy was won by the yacht *Neva*, owned by H. S. Brindle.

Chas. Niner, Pleasonton, and Morris Friedberger, Stockton, visited the trade in San Francisco last week.

Joseph S. Johnson, Concord, Cal., was here, during the past week. He is touring the State in his motor cycle, during his vacation.

C. J. Klein, who has a concession for a jewelry store in the new Casino, at Santa Cruz, has just opened his place for the Summer trade.

Mr. Huggins, president of the wholesale firm of A. I. Hall & Sons, spent the week's end at his Summer home at Inverness, where his family are living during the Summer.

The Morgan & Allen Co., which leased the entire fifth floor of the new Jewelers' building, now in course of construction, expects to move to the new quarters some time in August.

Col. A. Andrews, proprietor of the Diamond Palace, on Van Ness Ave., recently suffered the loss of his sister, Mrs. Sarah E. Baker. Mrs. Baker was the mother of Samuel Baker, who is also connected with the store.

Judge Ogden, of the Alameda County Court, has reduced the bail of Lyman J. Matlock, who is held for the theft of jewelry from his employer in Las Vegas, N. Mex. The extradition proceedings are still pending.

Among the out-of-town jewelers in San Francisco, during the past week, were: L. A. Schaufele, Monterey; J. F. Brooks, Colusa; L. C. Coburg, Healdsburg; A. E. Morro, Los Angeles, and Mr. Cohen, of Cohen Bros., Mazula, Mont.

Leo Van Vliet, of the Baldwin Jewelry Co., returned about a week ago, from Los Angeles, where he and family have been enjoying their vacation. While in the south Mr. Van Vliet spent considerable time fishing at the Catalina Islands and other places.

Hammersmith & Co. have appealed the suit brought against them by May Gender to recover the value of diamonds placed with them for safe keeping and which were destroyed in the fire of 1906. The case was decided against the jewelers in the justice court.

George Farwell and Lena Winchell, who were arrested here last week, on suspicion of being the "fences" connected with the disposal of stolen jewels for several years, and with a recent robbery at Memphis, Tenn., have been discharged. The eastern officers have arrested Samuel Bernstein, for whom Farwell was mistaken. The woman, who is known to be a friend of Bernstein, was discharged for lack of evidence.

M. A. Goldman, Los Angeles, was here, last week, on business connected with the opening of his new store in Los Angeles. He has purchased the Angelus Jewelry Store, of J. Macowsky, in the southern city, and will take possession next month. Mr. Macowsky will open a store in the new Phelan building, in San Francisco, as soon as the space which he has rented is completed, which will probably be the latter part of August. The store is situated on Market St., near 4th St. A large store on the ground floor of the building has been leased.

The San Francisco police, at the request of the Pinkerton detectives, are holding a man and a woman, supposed to be jewelry thieves. The man is believed to be wanted in Boston for the theft of over $50,000 worth of jewels and diamonds, stolen from the home of a Boston importer. The couple were followed here from the east by detectives and arrested last week at the cottage where they were staying, on Natoma St. Every effort is being made to keep the affair quiet until the necessary confirmation of the belief of the officers is forthcoming. The name of the jeweler who was robbed is withheld.

Milwaukee.

P. Jagla, Kiel, Wis., was a recent visitor in this city.

A. J. Stoessel recently purchased a new Stoddard-Dayton touring car.

Alonzo Fuchs, of Fuchs & Hentschel, was married recently in this city.

Richard Seidel, Milwaukee, is the owner of a new Mitchell roadster automobile.

Earl E. St. Hoor, manager of the material department of Sischo & Beard, St. Paul, visited Milwaukee last week.

I. Greenberg, formerly of Milwaukee, and who has been located at Denver, Colo., for some time, is in this city for a few days.

O. E. Lange, Racine, Wis., and Mr. Schneider, of Schneider & Son, Burlington, Wis., were visitors, last week, to the trade in this city.

Louis Sachs, 418 National Ave., recently had a narrow escape from a disastrous fire. Firecrackers set off by small boys in front of the jewelry shop, started a blaze in the awning and only prompt action saved the building. The awning was destroyed and the building was somewhat damaged. The loss was fully covered by insurance.

The street clock of Archie Tegtmeyer, at National Ave. and Grove St., was erected last week. The tall timepiece in front of the Bloedel establishment is again in place after extensive repairs. The clock of Richard Seidel, at Grand Ave. and 2d St., is now in the repair shop and will be erected this week. The following, who had their clocks torn down recently, will replace them as soon as possible: C. Preusser Jewelry Co., A. J. Stoessel, W. & E. Schmidt, David Goldman and Herman Miller, Joseph Wellstein, Charles Veicht and Alsted-Kasten Co., who took down their clocks before the raid, are also planning on erecting them again.

Milwaukee jewelers are making extensive plans for the third annual convention of the Wisconsin Retail Jewelers' Association, which will be held in this city, July 7 and 8, with headquarters at the Hotel Blatz. The entertainment features are in the hands of the Milwaukee Jewelers' Club. A handsome programme and souvenir are under preparation at the present time and these will be mailed to the jewelers of the State this week. An instructive programme of timely addresses has been prepared and the social feature has been well taken care of. One of the most important events that will occur during the convention will be the formal organization of the Badger State Optical Society, an organization through which efforts are to be made for the passage of a suitable optical law for Wisconsin.

Cleveland.

Webb C. Ball was in New York several days last week.

A. G. Lee, of the E. Howard Watch Co., spent several days here last week.

L. M. Levy, of the Philadelphia Watch Case Co., was in this city Wednesday.

A number of local opticians attended the sixth annual convention of the Ohio Optical Association held at Cedar Point, near Sandusky, O., on Tuesday, Wednesday and Thursday of last week.

The very interesting exhibit of watches which passed through the San Francisco earthquake and fire, which the Waltham Watch Co. displayed at the Jamestown Exposition, is being shown in the windows of the Webb C. Ball Watch Co. this week.

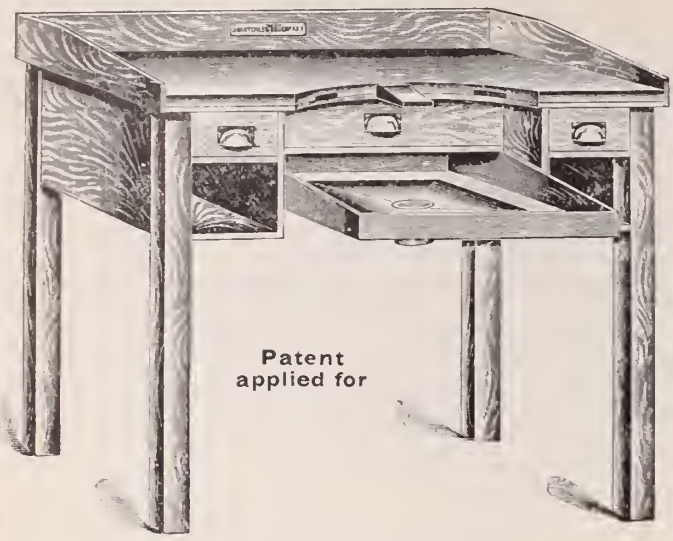
The police have not made any progress toward locating the jewelry valued at $1,000 recently stolen from G. L. Harding's establishment. It is believed that the watches, rings and diamonds were disposed of in an eastern city, but from insufficient evidence it has been necessary to discharge the men arrested in connection with this case.

A bolt of lightning that struck the wires controlling an electric burglar alarm at the jewelry store of Knittle & Longtin, 1929 W. 25th St., last week, resulted in sergeant and patrolmen surrounding the store with drawn revolvers. They rushed the doors of the store but found only a cat purring contentedly on a desk. Then an electrician happened along and explained.

The mammoth National Educational Association Convention being held in Cleveland this week is expected to leave a large sum of money in the city and jewelers are making preparations to secure their share of it. Nearly every window is stocked full of souvenirs of every description and one or two companies have displays in the exhibit space. The Webb C. Ball Watch Co. loaned several Standard clocks to the committee in charge of the convention to be used at the headquarters offices.

The Jos. Welf & Sons Co. has a very interesting window display that is attracting much attention. It consists of a complete tower clock in operation, with ribbons leading from the various parts to placards pasted against the window pane, which set forth the purpose of the different important pieces. The clock movement is mounted on the extreme left side of the window and the full sized dial on the extreme right side, with a long connecting rod carrying the motion from movement to the hands.

Wm. Johnson, a negro, was shot while attempting to escape last week after trying to break into the jewelry store of H. T. McKinley, 405 Main St., Little Rock, Ark. Wm. Clark, Johnson's confederate, who was standing guard with a revolver, was also taken into custody.



Send for Our Catalogue

Jewelers' Practical Work Bench $14.00

LENGTH 47 INCHES; HEIGHT 38 INCHES

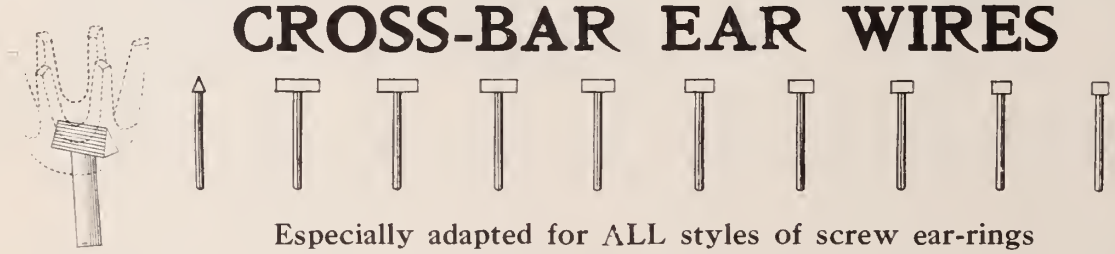
The Tapered Apron Drawer, which is zinc-lined, has a two-inch screen or perforated center, through which the filings drop into a *removable cup.*

Frame of bench is made of highly finished oak. The top of hardest birch, oiled and left in natural finish. Brass handles on drawers.

Wooden filing block, being removable, will fit any of the three openings shown.

Swartchild & Company Heyworth Bldg. CHICAGO

CROSS-BAR EAR WIRES



Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.

Do Not Be Misled, Brother Jeweler,

By Auctioneers Copying My Style of Advertising

I have for fifteen years advertised as America's Leading Jewelry Auctioneer



I have conducted the largest and most difficult sales ever made in America, and my results were not only 100 cents on the dollar, but a profit of 20 to 25 per cent. over cost on the entire sale of the old goods in the store and on new goods on memo. 25 to 75 per cent., yet I sell only solid gold and silver and fine goods. I employ to assist me four of the best-trained auctioneers in America—salesmen and gentlemen. I do not associate with any other kind. I guarantee results equal to those of any pair of auctioneers in the world. I guarantee 100 cents on the dollar or over for myself or men, and my guarantee is good.

Look me up in the rating of Bradstreet's and see. Why fool with men without experience? Remember I stand back of my men, and if you need memo. goods to sweeten up your stock I can furnish you any amount desired and at prices that will pay you handsome profits.

DAN I. MURRAY, No. 3 Maiden Lane, New York

151 Wabash Ave., Chicago; 512 Race St., Cincinnati, O.; 1172 Sutter St., San Francisco, Cal.; 183 Eddy St., Providence, R. I.

America's Leading Jewelry Auctioneer, with Four First-Class Auctioneers to Assist Me

Indianapolis.

I. Grohs, of the I. Grohs Jewelry Co., has returned from New York.

A. R. Gray, of Gray, Gribben & Gray, spent last week visiting relatives and friends in Hendricks County.

A vacation trip to Chicago and vicinity is being made by Horace Plummer, a watchmaker and jeweler in the employ of J. H. Reed.

A business trip to Texas will be made to-day by Leo Markowitz, of the I. Grohs Jewelry Co. He will be away about six weeks.

Asher Gray, of Gray, Gribben & Gray, is spending this week visiting relatives near Columbus, and will return home some time next week.

Following an absence of several weeks due to a severe illness and a visit to Chicago, Harry Reed is again working for his father, J. H. Reed.

Carl L. Rost is building a residence at 2058 Central Ave. to cost about $5,000, and which will probably be ready for occupancy some time in August.

Andrew Streng, for some time located at 203 Indiana Ave., is opening a new store at 5 W. Market St., and may decide to continue both places.

H. A. Winn, located in the Pembroke Arcade, made an automobile trip with his family, last week, to Bloomingdale Glens, returning home this week.

After a two weeks' automobile trip through Ohio and Kentucky, Clarence James, employed by J. P. Mullally, will return home to-day, July 1.

J. W. Culbertson has taken a position with George S. Kern at his N. Meridian St. store. He was at one time employed by the Waltham Watch Co.

Out-of-town jewelers in this city, last week, included: T. H. Anderson, Bedford; N. W. Myer, Crawfordsville; J. F. Kiser, Muncie; Dan Beauchamp, Kempton, and A. B. Johnson, Sheridan.

Mr. and Mrs. Chris. Bernloehr left to-day, July 1, for a three months' trip to Europe. They sailed from New York on the *Rotterdam*. They will go to Amsterdam, where Mr. Bernloehr will look after some business matters and will then spend several weeks touring the continent. Mr. Bernloehr is a member of the firm of Chris. Bernloehr & Bro., of this city.

Krauss & Secttor, 45 N. Illinois St., have just completed alterations and improvements including the installing of one of the best equipped optical departments in the State. The location of their office has been changed, the old office being attractively fitted up as a reception room. A dark room has been built and equipped with modern appliances. The company expects to install machinery with which it can do its own grinding, in the near future.

Practically all of the pawnbrokers in the city were asked to appear before the Marion County Board of Review, last week, in order to give information as to the value of their business and stocks. The board fixes valuations upon which a basis for fixing taxes is gained. While many of the pawnbrokers are not incorporated, the board felt that they should give more detailed information as to their valuations than are contained in the tax duplicates given to the county assessor. As a result, the valuations of several pawnbrokers were raised, while others were allowed to remain about as they were.

Kansas City

F. J. and E. P. Nevin, of Nevin Bros., have been taking turns visiting McAllister Springs for pleasure and recreation.

E. H. McClintock, Thomas, Okla., has been enrolled as a student at the Kansas City Horological and Optical School.

All the traveling representatives of the C. B. Norton Jewelry Co. will be in the field on their midsummer trips after to-day, July 1.

The Franklin Jewelry Co. has removed from 1425 Grand Ave. to 524 Main St. The building formerly occupied by it has been condemned and is being torn down.

J. M. Scott, with the Woodstock-Hoefer Watch & Jewelry Co., is enjoying a well-earned vacation at Sulphur Springs, Ark., and Otto Knaul, with the same company, is taking his vacation from his duties as traveling representative in this city.

The following jewelers were in this city during the past week: Ora Stutzman, Garden City, Mo.; J. H. Leighty, Spring Hill Kans.; A. Manifold, Beloit, Kans.; R. R. Smithers, Cameron, Mo.; R. S. Settle, Kearney, Mo.; F. W. Jordan, Minneapolis, Kans.; H. G. Sloan, Le Roy, Kans.; F. W. Grover, Porum, Okla.; C. C. Fleck, Salina, Kans.

E. H. Morgan, vice-president of the C. B. Norton Jewelry Co., has returned from a vacation outing at Minacqua, Wis. A. H. Clark, manager of the material department of the same company, will spend his vacation in the east, and will visit Boston, Mass., and Toronto, Can. W. C. Schumann, with the C. B. Norton Jewelry Co., has returned from a vacation spent in Chicago and near-by resorts.

Rochester.

Another attempt was made by burglars to enter the store of Terry & Block on Main St. W., recently. A rear window was broken, but the door connecting with the store proper could not be opened. The burglars were frightened away by persons living near the store. Last March, the store was entered in a similar manner and jewelry valued at about $175 was taken.

Max Levinson, pawnbroker and jeweler, who refused to give up a stolen watch to the police, was fined $50 in Police Court, last week. The watch, which belongs to a local police officer, was left at a local jewelry store for repairs. A crook obtained it by paying the repair charges, and pawned it at Levinson's. When it was located at the pawnbroker's, he refused to give it up unless he was refunded the $8 which he had advanced on it. Levinson was arrested and demanded a jury trial. It took the jury about five minutes to find him guilty on a charge of petit larceny.

Anthony Natchueske recently broke into a store at Bernice, Pa., and was captured near Satterfield after a two days' chase through the woods. Gold watches and a quantity of jewelry were found upon him. He pleaded guilty and was brought to La Porte, Pa.

Minneapolis and St. Paul.

"Lucios" is about to open a store at 426 Nicollet Ave., Minneapolis.

R. R. Golding, London, Ont., accompanied by his wife, was in Minneapolis, last week, visiting his nephew, B. F. Simpson.

A. Lindahlof, 880 Payne Ave., St. Paul, has just moved into new quarters in his own building, recently completed, at 910 Payne Ave.

H. N. Meyers, 1136 Tenth Ave., N., Minneapolis, was taken into custody, a short time ago, at the Union Depot, accused of selling bogus jewelry.

Elmer Anderson, with S. H. Clausin & Co., Minneapolis, has gone to Michigan on his vacation. W. R. Cooper, of this firm, has returned from a vacation spent in the east.

B. F. Simpson and F. G. Simpson, Minneapolis, have returned from extended business trips through the western territory, where they report excellent agricultural conditions.

C. G. Lindquist's store, at 1917 Washington Ave., N., Minneapolis, was entered recently by burglars. Several watches, fountain pens and jewelry were taken. The loss was about $150. A reward of $100 is offered by the Jewelers Security Alliance for the arrest and conviction of the thieves.

J. A. Light, Doland, S. Dak., has arranged to become a partner with B. F. Simpson & Co., wholesalers, and the latter is taking stock preparatory to the new arrangement. The firm style will remain the same as formerly. Mr. Light's force in his retail business at Doland has been added to the force under the new arrangement. New safes have been installed.

Arrangements have been made for the erection of a five-story and basement building at the corner of First Ave., N., and 4th St., in the heart of the jobbing district of Minneapolis. Several of the wholesale houses have under consideration a tentative arrangement for occupying space in the building. The building is of fireproof construction throughout, reinforced concrete being used.

S. H. Clausin & Co., Minneapolis, will move, July 31, from the Sykes block to the second floor of the Warner building, at 13, 15 and 17 S. 6th St., where they will have greatly enlarged space. There will be passenger and freight elevator service, and larger vault room, in a new fireproof building. The concern will be open for business in the new quarters Aug. 1.

Among the jewelers in the Twin Cities during the past week were: Gust. Chellin, Dassel, Minn.; Mr. Webber, of the Webber Jewelry & Music Co., St. Cloud, Minn.; I. D. Allen, Cooperstown, N. Dak.; W. W. McGuire, Northfield, Minn.; H. K. Lee, Fosston, Minn.; Chas. Swedberg, Hopkins, Minn.; C. F. Winter, River Falls, Wis.; Villeaux Bros., Wahpeton, N. Dak.; Wm. Stibal, Foley, Minn.; I. Reiner, Hutchinson, Minn.; J. J. Donohue, Faribault, Minn.; F. Z. Sherwood, Faribault, Minn.; L. H. Bruns, Anoka, Minn.

Thomas Aldwell, who claims to reside at El Paso, Tex., was taken into custody in Kansas City, Mo., last week, for selling bogus jewelry.

Detroit.

W. J. Bottomley, Round City, is recuperating at Battle Creek.

W. E. Green, Mt. Clemens, visited the trade here on Friday.

Harry Minkley, salesman for Traub Bros. & Co., is spending his vacation on a fishing trip.

F. Creswell and wife, Holly, stopped over in Detroit, last week, on the way to Niagara Falls.

Edward C. Koelzer recently returned from a trip through the southeastern portion of the State.

W. W. Bridges, Marine City, visited the local trade last week. He left here to make a short visit to Rochester, Mich.

Albert Schaub has just returned from a trip to New York, having gone there with friends who participated in the national skat tournament.

James H. Garlick swore out a warrant, last week, for Walter Mueller, whom he accuses of passing a fraudulent check for $90 in payment for jewelry.

Herman Meyer, watchmaker for Traub Bros. & Co., was married, Thursday, to Miss Lillian Bross, at Dexter, Mich. The couple went to Niagara Falls on their wedding trip.

Edward B. Roehm left, Monday, to attend the convention of the P. S. I. Gamma Delta Fraternity in New York, Tuesday and Wednesday. He is the official jeweler of the fraternity.

Wm. F. Schultz has purchased the interest of Emil O. Buehler in the firm of Wm. F. Schultz & Co., and is now the sole owner of the business.

Traub Bros. & Co. have secured a 10 years' renewal of their lease on the property at the corner of Woodward and Grand River Aves., where they have been located for 14 years.

Emil and Walter Kantlehner have purchased the interests of their father, F. Kantlehner, in the firm of Fred Kantlehner, Chelsea, Mich., and the business will hereafter be conducted under the name of Kantlehner Bros.

A committee of the Detroit Jewelers Board of Trade has been investigating the operation of the new auctioneers' license ordinance which was recently passed through the efforts of that body. It has been found that the auctioneers against whose methods complaint was made have gone out of business.

Burr, Patterson & Co. have added new office room to their quarters at 75 Fort St., W., and now occupy the first floor front of the building, in addition to their former office and factory space. F. H. Burr, of this firm, left last week on a trip to the Pacific Coast, and is not expected to return to Detroit until next January.

The illness of Hugh Connelly has turned out to be more serious than was at first expected. Since his removal to Harper Hospital three operations have been necessary, and while his condition is as satisfactory as might be expected, it will probably be some time before he returns to business. Paul C. Sinz is temporarily in charge of the store.

Detroit wholesale jewelers are co-operating with other wholesale merchants of the city in a campaign against proposed increases in the excess baggage tariff of the railroads. An appeal has been made to the State Railroad Commission for an order to change the present rates on excess baggage, which are considered to be too high in comparison with those in effect in other States. The Railroad Commission has announced that it will give a hearing on the subject, July 8, in this city.

The store of Solomon P. Flayer, 83 Grand River Ave., was robbed about 1 A. M. Friday morning by burglars, who effected an entrance by cutting out a portion of the plate glass in the front door. The goods taken included four dozen signet rings, 20 ladies' watches and 12 chains, the total being valued at $260. Mrs. John Sullivan, who lives above the store, heard a noise and called from the window to a man standing on the sidewalk, asking what he was doing. Not receiving a satisfactory answer, she telephoned to the police, and the approach of the patrol wagon scared the burglars away, their escape being effected in the darkness. The police later arrested four young men, who gave their names as Edward Deering, Duncan Eichen, Joseph Carpenter and James Kaigy, on suspicion.

Creditors of John Hellerich, bankrupt, met, Thursday, and elected Edward F. Wunsch, an attorney representing the eastern creditors, as trustee of the property. The sale of this stock will take place at the store, 39 Michigan Ave., July 7. The entire stock will be sold in bulk. An order was secured for the bankrupt to submit schedules on Tuesday. The inventory recently completed by Messrs. Toepel & Liesemer disclosed a smaller stock than had been expected, the amount being only $9,500, while the debts scheduled aggregate more than $17,000. In addition to the property found at the store and recovered from the bankrupt, some additional goods were secured from the police court, where they had been held as exhibits in a criminal case in which Mr. Hellerich was complainant. The bankrupt was not present at the creditors' meeting.

Canada Notes.

L. H. Doll, Calgary, Alba., is asking for an extension of time.

M. S. Clappison, Hamilton, Ont., is selling off his stock at auction.

A judgment for $397 has been recorded against T. L. Coughlin, St. John, N. B.

William, Harry and Gerald Birks, of Henry Birks & Sons, Ltd., Montreal, were in Toronto, Ont., last week.

A destructive fire occurred at Burk's Falls, Ont., on Saturday, June 20, among the sufferers being S. T. Vanstone, jeweler, whose loss was $3,000, partially covered by insurance.

Out-of-town jewelers calling on the Toronto, Ont., trade last week included: Joseph U. Pequegnat, Guelph; E. D. Wilcox, Uxbridge; Miss O. C. Diesfield, Port Perry; R. V. Bassett, Whitby; T. Binkley, Hamilton; and W. G. Young, London, all Ontario.

On Monday, June 22, a large portion of the city of Three Rivers, Que., including the entire business section, was destroyed by fire. The following jewelers were among those burned out: Napoleon Lamy, loss $10,000; A. Bergeron, loss $15,000; and A. J. Contois, loss $11,000.

John Lang was recently arrested at Schreiber, Ont., charged with breaking into and robbing J. H. Tucker's store, Carleton Place, Ont., on the night of June 8. A number of watches and other stock were found in his possession.

Lancaster, Pa.

G. William Reisner spent last week in Philadelphia.

Edward Sweet, of the Sussfeld-Lorsch Co., made a special trip to this city last week.

Samuel Warhaftrech, watchmaker for Marcus Edelstein, went to New York last week to be married.

William J. Kettler, Washington, D. C., visited the Non-Retailing Co. and Hamilton Watch Co. last week.

A. F. Hostetter has been elected a trustee of the Henry G. Long Asylum, to succeed John B. Warfel, deceased.

E. R. Kant and Charles A. Foose spent last week, with their families, at York Furnace on the Susquehanna river.

Wm. Kinna, of the Elgin National Watch Co., was the guest last week of A. W. Moyer, manager of the Non-Retailing Co.

Among the jewelers visiting here recently were Robert Maincar, Baltimore; Stephen Blair, Richmond, Va.; E. P. Zane, Christiana, Pa.; Frank Paulsen, Boston; Nat. C. Benkert, Wilmington.

Elmer Pierce, watchmaker for C. A. Shinneman, Chambersburg, Pa., spent a few days in Lancaster last week among old friends. He stopped over en route to Asbury Park, where he is spending his vacation.

M. T. Gardner, who came here several months ago from Paterson, N. J., as watchmaker for W. W. Appel, and who started in business for himself a month ago, closed up last week and left, Friday, for Chicago.

Ernest Schwarz, of Schwarz & Getz, who is a clever modeler and designer, has just filed papers for patenting a miniature baseball team, the figures being of metal, painted to represent different teams, and set on the diamond.

James E. Ziegler, formerly of Lancaster, now in the jewelry business with his brother, John, at Stockton, Cal., is making a hit as a vocalist, as well as being successful as a jeweler. A recent edition of a Stockton newspaper has many nice things to say about his singing in a local show.

J. Ursinus Fritchey, one of the leading contractors of eastern Pennsylvania, but for years a prominent Lancaster jeweler, and at one time traveling representative of the Pairpoint Mfg. Co., American Silver Plate Co. and Simpson, Hall, Miller & Co., Saturday, June 27, celebrated his 57th birthday at his handsome home near Lancaster. His friends surprised him with a gift—a large-sized sterling silver loving cup.

Curtin Brocius, Summerville, has left the Ezra F. Bowman Technical School to take a position as engraver and watchmaker in McKane's jewelry store at Charleroi, Pa. Harry Charles, of Mountville, Pa., a student at the school, has returned to his studies after undergoing an operation at the General Hospital. L. B. Spielman, of Hagerstown, Md., has entered the school for a special course in watchmaking.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25. Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

ENGRAVER, first class letterer, desires position. Address "Haydn, 4611," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

ENGRAVER, on jewelry and silver, desires position; first class reference. Address "I., 4661," care Jewelers' Circular-Weekly.

WANTED, a good line of plated jewelry to sell in New York and vicinity. Address "E., 4678," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler from St. Louis is looking for position; good reference. Address "J., 4663," care Jewelers' Circular-Weekly.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4579," care Jewelers' Circular-Weekly.

REPAIR DEPARTMENT manager would like a position with New York City house after July 1. Address "Q., 4600," care Jewelers' Circular-Weekly.

FIRST CLASS WATCHMAKER, 15 years' experience, with best references; west preferred. Address "L., 4640," care Jewelers' Circular-Weekly.

YOUNG MAN wishes a position Aug. 1, as watchmaker and engraver; A1 references. Address George L. Grimes, 133 E. Main St., Johnstown, N. Y.

FIRST CLASS jeweler and engraver; 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

FOREMAN, extended experience on 10 and 14 karat jewelry, of executive and mechanical ability. Address "G., 4643," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young lady, graduate engraver and optics, can wait on trade; state salary in first letter. Dora D. Davis, Parsons, W. Va.

AT ONCE, position as stock clerk by experienced young man, 20 years of age and well recommended. Address "H., 4647," care Jewelers' Circular-Weekly

POSITION WANTED by young man as assistant watchmaker and engraver; good references; own tools; age 20 years. Address "N., 4642," care Jewelers' Circular-Weekly.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4572," care Jewelers' Circular-Weekly.

SALESMAN, having five years' experience in New York, New Jersey and Pennsylvania, wishes to connect with a first class house. "C., 4664," care Jewelers' Circular-Weekly.

PREPARING for extended South American trip, am looking for a line of novelties, with smallest possible sample collection. "C. Liffre, 4667," care Jewelers' Circular-Weekly.

WANTED, by engraver with over three years' practical experience, position where he can learn copper plate and die work. Address G. Seymour, 169 Park Ave., Utica, N. Y.

WATCHMAKER, well educated, capable of taking charge, can take in repairs on watches, clocks and jewelry, wishes New England position. A. Lewis, Commercial Hotel, New Haven, Conn.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4306," care Jewelers' Circular-Weekly.

BY A1 WATCHMAKER and engraver, also graduate optician, can take full charge of repair department; good reference given; western States preferred. Address "Jeweler," Great Falls, Mont.

WANTED, position as downtown, New York, messenger, by a young man 19 years old, who is familiar with the jewelry district; first class reference. "D., 4657," care Jewelers' Circular-Weekly.

SALESMAN, covering the middle west for the past four years, wishes to connect with a first class house, either gold or silver lines considered. Address "Y., 4588," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as assistant engraver with first class house; good script letterer on flat ware, etc.; samples on request; A1 reference. "X., 4650," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly experienced in the jewelry business, desires position in same line where advancement keeps pace with ability; A1 references. "F., 4677," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, good address, good salesman, experienced in all branches retail business, wants position on the road with first class house; finest references. Box 4669, care Jewelers' Circular-Weekly.

SALESMAN, thoroughly experienced, wishes position with wholesale or retail concern; eight years with former employer; best credentials. Address "Salesman, 4665," care Jewelers' Circular-Weekly

JEWELER, first class platinum worker, finisher and repairer, all around man, with best refences and security, looking for a responsible position; city or country. "R., 4636," care Jewelers' Circular-Weekly.

FOREMAN, jewelry cases; first class man, all branches, for years with large concerns, teach help, estimate costs, desires position as foreman; best references. "S., 4659," care Jewelers' Circular-Weekly.

POSITION WANTED by first class watchmaker; 25 years' experience on Swiss and American watches; $25 per week; only responsible houses need apply. Address "M. S., 4455," care Jewelers' Circular-Weekly.

EXPERIENCED watchmaker and engraver wants position in good store; capable of taking in and delivering work and waiting on trade; New England preferred. Address "E., 4509," care Jewelers' Circular-Weekly.

A YOUNG WATCHMAKER and engraver wishes to work at bench and learn the jewelry business with some old and well established firm who wishes to retire from business; good references. Address G. H. Gollatz, Lancaster, Pa.

WATCHMAKER and jewelry repairer wants permanent position in reliable jewelry store in New England or New York State; young American of neat appearance; capable of waiting on trade; salary, $15. Ray L. Lockwood, Springfield, Mass.

DESIGNER and mounter of fine jewelry and designer and painter of diplomas, certificates, programs, cards, etc., German, age 25, best references, 10 months in country, seeks employment. Address "P., 4628," care Jewelers' Circular-Weekly.

WANTED, line of emblem goods for southern California on commission or on consignment; good opportunity for selling a large quantity if a good representative line is had; responsible party. Address "L., 4655," care Jewelers' Circular-Weekly.

DIAMOND and watch salesman would like a position with first class house, either retail or wholesale; am a practical man and can design and furnish estimates; first class New York City references and bond. Address "L., 4599," care Jewelers' Circular-Weekly.

PHILADELPHIA, young man, 28, American, good appearance, fine business education, posted on all branches, qualified to sell highest grade goods, can do watchwork, engraving and refracting, want good position in vicinity at once; all tools, first class references. "M., 4634," care Jewelers' Circular-Weekly.

SILVER and silver plated ware salesman, 15 years' experience; north, east, south, west; will be free July 1 to make connection with first class manufacturing concern; best references as to character and ability. "T. N. W., 4510," care Jewelers' Circular-Weekly.

I WISH to correspond with some reliable firms in eastern cities that will need in latter part of September or October an expert watchmaker and engraver, with 25 years' experience; samples and references sent. Address "E. C. C., 4639," care Jewelers' Circular-Weekly.

WATCHMAKER, good salesman, optics and some jewelry repairing, can take charge of store; age about 35 years, wants good position for the Summer, or permanent place; lathe and good set of tools; A1 references. Address "A. H.," 117 Myrtle St., Boston, Mass.

A1 WATCHMAKER, graduate optician, fine letter and monogram engraver; 23 years' experience; do not repair clocks or jewelry; modern tools and trial case; would not go east of Indiana; $18 to $20; first class references. Address "C. W., 4668," care Jewelers' Circular-Weekly.

SITUATION WANTED by experienced traveler in sterling silver flat and hollow ware line; five years' experience; successful Record; can furnish first class reference and bond; open for engagement after July 1. Address "T. A., 4633," care Jewelers' Circular-Weekly.

Help Wanted.

FIRST CLASS watchmaker, Aug. 1; good place for right man. Write Geo. W. Plinke, jeweler, Louisville, Ky.

DESIGNER wanted on sterling silver hollow ware and novelties. Apply Ferd. Fuchs Bros., 34 E. 29th St., New York.

WANTED, at once, first class watchmaker; apply, stating experience and salary wanted. Perry and Stone, 138 State St., New London, Conn.

WANTED, steady man for clock and jewelry repairing; salary about $15 per week; state age, experience, etc. Lochman Bros., Springfield, Ill.

WANTED, first class watchmaker and engraver; wages, $20 per week; regular job if satisfactory; give reference. The Little-Long Co., Charlotte, N. C.

WANTED, first class engraver and jewelry repairer; references required; only first class men need apply; steady work. Wm. H. Broer, Toledo, O.

COMPETENT double entry lady bookkeeper, understanding trial balance, with A1 reference; state salary. "A., 4658," care Jewelers' Circular-Weekly.

WANTED, A1 watchmaker and engraver; competent man for good, permanent position; send reference and sample of engraving. H. Silverthorn Co., Lynchburg, Va.

SALESMAN, one to sell the jobbing trade and take part interest in an established concern; good opportunity for right party. "Salesman, 4626," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and salesman; steady position; state age, experience and salary wanted; send sample of engraving and reference. Address Sheff Bros., Wheeling, W. Va.

WANTED, first class watchmaker, jeweler and engraver; some knowledge of optics preferred; good salary; pleasant place; references required. L. S. James, 7th and Main Sts., Richmond, Va.

WANTED, an assistant watchmaker and competent clock man. Will H. Beck Co., retail Jewelers, Sioux City, Ia.

WANTED, traveling salesman for sterling hollow and flat ware, in cities between Buffalo and Chicago; only first class men need apply; reply with references. Address Box "D," Wallingford, Conn.

WATCHMAKER, jeweler, plain engraver and salesman with experience; it's a permanent position at $18 a week; send reference and state experience in first letter. "O., 4672," care Jewelers' Circular-Weekly.

A GOOD WATCHMAKER, engraver and optician, must be good in all; sober, industrious and furnish best references; state age and experience; salary, $25; steady work; has an assistant. Address W. W. Hamilton Jewelry Co., Denver, Colo.

HELP WANTED.—Continued.

WANTED, a few good workmen on high grade gold jewelry; men capable of working from drawings and with some artistic taste in shaping up work by hand; steady positions to good men. Apply to J. Milhening, Inc., 195 State St., Chicago, Ill.

SALESMAN wanted by July 1 to handle a full line of sterling silver goods and novelties; side line on commission basis for the south, middle west and New England States; all communication strictly confidential. Address "I., 4563," care Jewelers' Circular-Weekly.

WANTED, A1 engraver, man who is up to scratch in designing, engraving, enamel cutting and chasing, such as carved mountings, etc.; good salary to right party; send samples of work at once; do not answer unless you are first class in all branches. Address A. H. Clark, care C. B. Norton Jewelry Co., Dept. 3, Kansas City, Mo.

WANTED, three men, one first class watchmaker and A1 salesman, all around man; one first class engraver able to do jewelry repairing; one young man, fair watchmaker, must be up-to-date salesman; chance for advancement for young man willing to learn and does not mind long hours; all must have first class references, especially as to honesty. W. J. Dombrowsky, Tampa, Fla.

WANTED, salesman for the south, familiar with department and retail store trade, by manufacturer of popular priced jewelry novelties; none but those capable of making good on a commission basis need apply. Address "B., 4610," care Jewelers' Circular-Weekly.

WANTED, by manufacturing jewelry concern making up-to-date extensive line of 10 and 14 karat jewelry, A1 traveling salesman commanding largest trade in eastern states including New York City; all communications confidential. Address "L., 4627," care Jewelers' Circular-Weekly.

WANTED, first class traveling salesmen for retail department and jewelry trade in the following territories; one for Massachusetts, Rhode Island and Connecticut; one for New York State; one for Pennsylvania and Maryland; one for Michigan, Wisconsin and Minnesota; one for Ohio and West Virginia; one for Colorado, Kansas, Nebraska, North and South Dakota; one for Missouri, Arkansas and Iowa; one for Louisiana, Texas and Oklahoma; all communications strictly confidential. C. H. Eden Co., manufacturers of jewelry and hair ornaments, Attleboro, Mass.

WANTED, salesman thoroughly acquainted with department and retail stores in Ohio and Indiana to handle a first class manufacturer's line of popular priced jewelry novelties on commission basis; no objection to side line, but must know this business and produce results. Address, "D., 4607," care Jewelers' Circular-Weekly.

WANTED, commission salesman on Pacific coast for manufacturer's line of plated jewelry, selling department and retail stores; only first class men, familiar with this line and capable of producing results need apply; no letters answered unless giving full particulars as to experience, references, etc. Address "I., 4609," care Jewelers' Circular-Weekly.

SALESMAN wanted on commission basis for New York, Philadelphia, Baltimore and Washington by manufacturer of first class line of plated jewelry; have an established trade with department and retail stores, and only those capable of holding and increasing this trade need apply; no application considered without full particulars and references in first letter. Address "U., 4608," care Jewelers' Circular-Weekly.

Business Opportunities.

PARTNER, jewelry cases; experienced jewelry case maker desires party with limited capital to go into manufacture of jewelry cases, trays and specialties. "V., 4660," care Jewelers' Circular-Weekly.

FOR SALE, up-to-date manufacturing jewelry shop in southern California with a full line of material and good trade; must go east the reason for selling. Address "U., 4645," care Jewelers' Circular-Weekly.

LEADING STORE in best manufacturing city of 15,000 in New York State; railroad inspectorship; repairing for two watchmakers; sales, $12,000 last year; stock and mahogany and plate glass fixtures, $6,000, $2,000 cash, balance easy terms; the finest store in the county. "P., 4653," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Long Distance Telephone Blue, 995, Chicago, Ill.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

QUANTITY of usable material, one-third off if taken in $50 lots, except mainsprings and crystals, only one-fifth off, tools one-half off; lists furnished. C. W. Phillips, Columbia, Mo.

CHEAP, $50 cash for a new model Century Eaton-Glover engraving machine, four sets of type with attachments and cabinet, in use six months. S. R. Kamp & Co., 9th and Chestnut Sts., Philadelphia, Pa.

FOR SALE, large walnut regulator on floor, 11 feet high, 32 inches wide, runs street clock on iron post; total height 15 feet, case 4 feet wide, dial 3 feet, covered with glass; perfect timepiece; pneumatic power. Address Sam'l Regester, Rec., 314 N. Eutaw St., Baltimore, Md.

Exchange.

I HAVE $2,500 equity in a 12-room house, Mount Vernon, N. Y.; will exchange for a clean and up-to-date jewelry stock. Address "Real Estate, 4671," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM to let. Room 27, 37-39 Maiden Lane, New York.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

FOR RENT, for immediate occupancy, if desired, a fine diamond office, north light; low rent; completely furnished safes, fixtures, seals can be bought at a sacrifice. Apply Albert Lorsch & Co., 37 Maiden Lane, New York.

Wanted to Purchase.

WANTED, a hydraulic press. Address "B., 4679," care Jewelers' Circular-Weekly.

Miscellaneous.

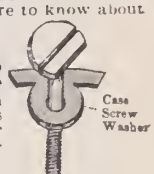
PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 KARAT SOLDER, 50 cents; 14 karat solder, 65 cents; silver solder, 80 cents per ounce; discount in quantities; money back if dissatisfied. Cleveland Solder Co., Colonial Arcade, Cleveland, O.

BARGAINS; Elgin 23 jewel Veriten, $22; Elgin 21 jewel Veriten, $20; Elgin 19 jewel, B. W. R., $15.75; Elgin 17 jewel, P. W. R., nickel, $12; Elgin, 21 jewel Father Time, $15; Waltham 23 J. C. Vanguard, $22; Waltham 21 J. C. Vanguard, $20; we have any kind of a movement or case; will send C. O. D., subject to examination; our prices beat all; we also buy stocks. The G. H. Geer Jewelry Co., 207 E. Main St., Jackson, Tenn.

LEARN JEWELERS ENGRAVING

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A fascinating, high-salaried and easily learned trade, taught thoroughly and practically by correspondence. Your instructor is the foremost authority and master workman in the world. We will teach the beginner better engraving by correspondence than he can gain in years of rigid apprenticeship. We will improve the skill of any engraver one hundred per cent. and make him master of the trade. The demand for competent engravers far exceeds the supply.
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Suite 10, 90 Wabash Avenue, CHICAGO.

WANTED WATCHMAKERS everywhere to know about
URICH Perfect Fitting
CASE SCREW WASHER
Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:
Single Dozen, - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - $1.50 Pat. app. for


For sale at all Jobbing and Material Houses.
S. URICH, P. O. Box 1942, New York City

CERTAIN COINS WANTED
WE PAY $25.00
For dimes of 1894, S. Mint; $25.00 for the rare half-dollars of 1853; $5.75 for the quarters; $2.00 for gold dollars, common dates; and from $1 to $300 for thousands of other dates. Keep all coined before 1880 and send 25c. silver or stamps for 150-page Coin Book of over a thousand illustrations, listing all rare coins and stamps, and showing prices we pay. Address
BANKERS COIN AND STAMP CO.
Department K, Marietta, Ohio

TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of ***"Trade-Marks of the Jewelry and Kindred Trades,"*** and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may ***now use,*** or ***has ever used,*** together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

THE JEWELERS' CIRCULAR PUBLISHING CO.
11 John Street, NEW YORK

This supplement when complete will be mailed to all holders of the second edition of this work without charge.



A. E. GATES
Jewelry Auctioneer

1 MAIDEN LANE :. :: NEW YORK

I can do from $2,500 to $10,000 a week for you without adding one dollar's worth of new goods to your stock. I positively guarantee cost or better

ALL COMMUNICATIONS STRICTLY CONFIDENTIAL

A. E. GATES, 1 Maiden Lane, New York

BANKRUPTCY SALE.
BY ORDER OF THE UNITED STATES DISTRICT COURT

The entire jewelry stock, together with fixtures, lease, etc., of JOHN HELLERICH, Bankrupt, 39 Michigan Avenue, Detroit, Mich., will be sold at public auction, at premises, 93 Michigan Avenue, Detroit, on Tuesday, July 7th, at 10 o'clock A. M. The sale will be subject to confirmation of Court. Terms, cash. Complete inventory and appraisal may be seen by inquiring of

EDWARD F. WUNSCH, Trustee

'Phone, Main 5495 618 MOFFAT BUILDING, DETROIT, MICH.

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED JUNE 23, 1908.

891,229. COLLAR-BUTTON. Bernhard Brand, Braila, Roumania. Filed Oct. 13, 1905. Serial No. 282,625.

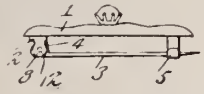
In a collar-button the combination with a base plate having a central projecting portion, of a coiled spring secured to the said central portion of



the base plate so as to project at right angles from the base plate, a knob secured to the free end of the said coiled spring, two flaps hingedly connected to one another and to the said knob, a hole provided in the said knob and intended to receive a fastening hook secured to the cravat.

891,686. PIN-JOINT. Frederick W. Goerdes, Newark, N. J. Filed Feb. 28, 1907. Serial No. 359,781.

As a new article of manufacture, a pin-joint comprising a base having integral diverging ears adapted to be bent to a parallel position and provided with transverse openings, and a pivot pin permanently bound at one end in the opening



of one ear and adapted to be secured at its free end within the opening of the other ear when the joint is closed, whereby the article with the pin attached may be polished by the operation of "tumbling" without injury to or displacement of the pin.

DESIGNS.

39,366. BADGE. Charles J. Dieges, New York.



Filed May 7, 1908. Serial No. 431,541. Term of patent 7 years.

39,367. EMBLEM OR BADGE. Caleb Brinton,



Portland, Ore. Filed Feb 8. 1906. Serial No. 300,191. Term of patent 7 years.

39,368. RING. Ira C. Hartzell, Tabernilla,



Panama. Filed May 8, 1908. Serial No. 431,733. Term of patent 7 years.

39,369. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. Frederick Habensack, Sag Harbor, N. Y., assignor to the Fahys Watch Case Co., New York. Filed



April 10, 1908. Serial No. 426,399. Term of patent 7 years.

39,370. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Gustave Strohhaker, Wallingford, Conn., assignor to the



International Silver Co., Meriden, Conn. Filed May 11, 1908. Serial No. 432,309. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

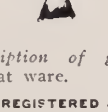
"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JUNE 23, 1908

Ser. No. **33,426.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) The Williams Bros. Mfg. Co., Glastonbury, Conn. Filed March 16, 1908.



Particular description of goods.—Silver-plated and nickel-silver flat ware.

TRADE MARKS REGISTERED JUNE 23, 1908

69,553. WATCHES, WATCH CASES AND WATCH MOVEMENTS. Langendorf Watch Co., Langendorf, Switzerland.

Filed Nov. 23, 1907. Serial No. 31,323. Published April 21, 1908.

69,612. FOUNTAIN-PENS AND PENCILS. L. E. Waterman Co., New York.

Filed Oct. 15, 1907. Serial No. 30,613. Published April 21, 1908.

69,650. CERTAIN JEWELRY. Schanbacher & Brod, Newark, N.J.

Filed Feb. 26, 1908. Serial No. 33,013. Published April 21, 1908.

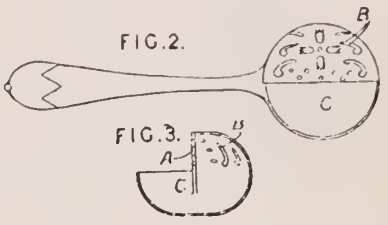
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF JUNE 10, 1908.

3,952. SPOONS. W. S. Codner, Dedham, Essex. Feb. 18.

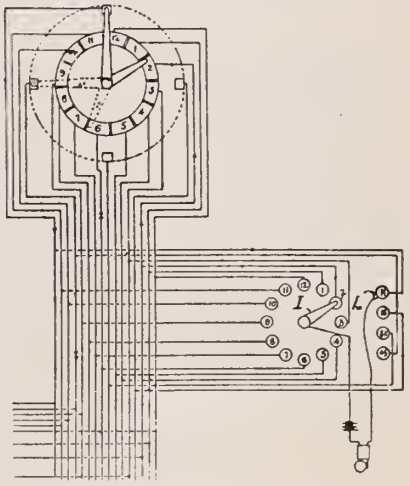
A spoon for sprinkling sugar, etc., has an im-



perforate bowl C partly covered with a perforated hood B having a part A which is turned down into the bowl.

4,085. TIME-ALARMS. G. F. Coleman, Wolverhampton. Feb. 19.

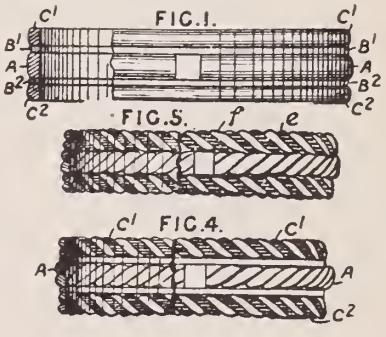
The central clock which controls electric alarms in a number of rooms has a series of contacts corresponding with the hours, over which the hour-hand moves, and also four other contacts corresponding to the quarter-hours over which the minute-hand moves. The electric circuit through any



alarm is not completed unless both hands touch their contacts simultaneously. Main wires lead from these contacts, and wires from a special switch in each alarm circuit are connected to these main wires. The switches in the various rooms have circles of contacts corresponding to the hours, anyone of which may be touched by the contact-arm I. Four plug sockets marked H, 15, 30, 45, correspond to the quarter-hours. By moving the arm I to make contact with the desired hour-contact, and inserting the plug L in its proper socket, the hands of the central clock are caused to complete the circuit of the alarm bell in the room at the desired time.

4,198. JEWELRY. W. F. Jennens, Birmingham. Feb. 20.

Anti-rheumatic rings, bracelets, armlets, ankle



rings, etc., containing both galvanic and magnetic elements are built up of one or more ring-shaped



Pat. June 9, 1908
1 Appl. V.—No. 21





Pat. June 9, 1908
3 Appl. D.—No. 27

DUBOIS

Safety Chatelaine Brooch and Case Combined

Which Enables a Watch to Keep Correct Time

Cannot Be Lost **Absolute Security** **Will Not Pull or Wear Off**

Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.



Watch worn as Chatelaine, showing it lifted to read the time.

MERITS—Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

UTILITY—It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

ARTISTIC AND PRACTICAL—The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.



Watch worn on belt as Chatelaine, also long neck chain can be worn attached to it.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.

DUBOIS WATCH CASE CO.

MANUFACTURERS OF
FINE SOLID GOLD WATCH CASES
21 and 23 Maiden Lane NEW YORK CITY

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Pat. June 9, 1908
P. P.—No. 39





Pat. June 9, 1908
P. P.—No. 38

magnets A, Fig. 1, to the flat sides of which one or more zinc annuli B^1, B^2, are soldered, and to each of these in turn is soldered a copper ring C^1, C^2, the combination being stated to have an anti-rheumatic effect. In a modification, the copper and steel rings may be made by coiling two wires of the same material together and bending into a ring, as seen at C^1, A, C^2, Fig. 4; or the copper-zinc combination may be made by twisting together copper and zinc wires *e*, *f*, Fig. 5. In a further modification, two or more magnets and three or more copper zinc rings are used.

3,939. TIMING PIGEONS. H. Haneuse, Brussels. Feb. 16.

Relates to the type of apparatus in which the time of the insertion of the pigeon ring into one of several rec ptacles is recorded by pricking rotating paper dials which indicate hours, minutes and seconds.

Complete specifications accepted June 3, 1908.

1907.

12,748. RENDERING SILVER NON-TARNISHABLE. Cowper-Coles.

16,256. TIME-RECORDER. McNab & Link.

16,904. UMBRELLA. Willis.

1908.

75. BRACELET FASTENING. Betts.

2,236. COIN-FREED CLOCK-WINDING MECHANISM. Wingaard.

6,271. PENHOLDER. Caldwell.

7,927. CLOCK CASE. Jackle.

8,296. WATCH CASE. Jeanneret.

Applications filed May 25 *to May* 30, 1908.

11,265. BROOCH-FASTENING. Ben Rutland and J. H. Northcott, Plymouth.

11,283. HAT-PIN PROTECTOR. Thomas Morton, Birmingham.

11,405. INKWELL. J. D. Woods, London. Complete specification.

11,527. BRACELET-FASTENING. Geo. James and W. R. Parsons, Birmingham.

11,530. BELT-BUCKLE. Emilie Coulnux and F. G. Nollez, London.

11,555. INKSTAND. F. W. Onions, Leeds.

11,661. NECKTIE RETAINER. Thomas Morton, Birmingham.

11,795. WATCH. Camille Robert, London. Complete specification.

11,803. STUD-FASTENER. Raymond Pelissier, London. Complete specification.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued June 16, 1891.

454,064. PEN-EXTRACTOR. E. C. Pfeiffer, Cambridge, Mass.

454,149. MACHINE FOR EMBOSSING SHEET METAL. S. W. Babbitt, Meriden, Conn., assignor to the Wilcox Silver Plate Co., same place.

454,160. POCKET-CASE. F. C. Avery, Chicago, assignor of one-half to C. L. Jenness, same place.

454,170. BUCKLE. J. C. and A. M. Hyde, West Haven, Conn.

454,173. INKSTAND. J. A. Macmeikan, Great Missenden, England.

454,283. MACHINE FOR ORNAMENTING WATCH CASES. C. F. Morrill, Boston, Mass.

454,291. REPEATING-WATCH. Emile Perrin, Ponts-Martel, Switzerland.

454,299. CLOCK-STRIKING MECHANISM. G. W. Shuman, Lake Station, Ind.

454,380. SCARF-PIN. Zulime Rabby, Mobile, Ala.

454,395. UMBRELLA ATTACHMENT. Hugo Blassberg, Wald, Germany.

Design issued June 12, 1894, *for* 14 *years.*

23,342. BADGE. W. C. Finck, Elizabeth, N. J., assignor to the Ancient Order of Foresters of America, Brooklyn, N. Y.

Issued June 23, 1891.

454,557. TOOL FOR ORNAMENTING WATCH CASE CENTERS. Frederic Ecaubert, Brooklyn, N. Y.

454,592. APPARATUS FOR SHAPING AND ORNAMENTING HOLLOW ARTICLES. A. F. Jackson and John Hewitson, Taunton, Mass., assignors to Reed & Barton, same place.

454,629. CHAIN-BAR. Lauriston Towne, Providence, R. I.

454,702. HAT-PIN. Lewis Barnes, Philadelphia, Pa., assignor of one-half to W. A. Nichols, same place.

454,707. MACHINE FOR SHAPING AND ORNAMENTING WATCH CASE CENTERS. Gustave Bourquin, Philad lphia, Pa., assignor to H. Muhr's Sons, same place.

454,788. KNURLING-TOOL. H. F. Cook, Sag Harbor, N. Y., assignor to the Fahys Watch Case Co., same place.

454,827. WATCH-BOW FASTENER. Fritz Mink, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

A New Gem Material Recently Found in Utah.

A NEW gem material which is now being offered to the trade for the first time in cut form is called Amatrice by the company by which it is mined and sold, inasmuch as it is distinctly an American matrix. The gem material, which was found within the past year in the Stansbury Range in the western edge of the Rocky Mountains in Tooele County, Utah, was at first supposed to be a variety of Utahlite and by some considered variscite, though the company which has produced it, however, claims that it is neither, but a combination of variscite and wardite in conjunction with crypto-crystalline quartz, chalcedony, sodium oxide, magnesium oxide and small quantities of iron and potassium, but contains no copper.

The essential color of this gem material is green, resembling somewhat the turquoise matrix, but the green runs from pale blue shades through apple green and dark sea green down to the deep emerald hues, while the matrix runs through various colors from the subdued pink tints, reddish browns, drabs, medium browns to very dark brown. The effects in these stones are very striking, and are of infinite variety, no two stones presenting the same arrangement of the shades of color.

One of the characteristics of the gem is its homogeneous hardness, with a lack of the porous characteristics of most matrix stones, and this permits an even finish to be given to the surfaces, whose uniform luster makes the division of the material look more like divisions of color. Unlike Utahlite and variscite, this material has a hardness which runs from 6 to 7.

It is claimed that this material has been found nowhere outside of one place in the Stansbury Mountains, Utah.

Jacksonville, Fla.

Hess & Slager, 5 East Bay St., will give a beautiful gold watch to the one who delivers to them Oct. 1 the greatest number of "Florida Widow" cigar bands.

The Retail Jewelers' Association of Florida was to have held an annual meeting at the Board of Trade auditorium June 18, but owing to the fact that only two or three were present at the hour for calling the meeting to order, it was postponed.

RECENT PUBLICATIONS

ANTIQUE PLATED WARE, A HISTORY OF OLD SHEFFIELD PLATE: By Francis Pairpoint. Second edition. 62 pp. Published by Pairpoint Bros., London. Price, cloth, 2s.; paper, 1s.

THIS interesting little work on the subject that is growing more and more interesting to jewelers every year is an excellent history of old Sheffield plate and contains full particulars as to close plating, together with a large number of interesting old illustrations with upward of 50 old makers' marks and signs. It will prove most useful to collectors and dealers, and has been aptly described as an excellent guide at a nominal cost.

As the author points out at the beginning of the work, "the plated ware known today as antique Sheffield plate is an example of how a process of manufacture may be invented, and starting from small beginnings rise to a great height of success, and then, superseded by another process, sink and disappear, and disappear so completely in a short space of time (in this instance not much more than 200 years) so that little if any record remains, except the articles themselves and sundry traditions more or less authentic, relating to the early manufacturers and their workmen. It must be understood that Sheffield plate is only the name of a process, and it does not follow, as one might suppose, that Sheffield-plated articles were only made in Sheffield. It gets its name from being invented and brought to perfection in that town."

Such works as that of Mr. Pairpoint, however, will at least keep the next generation from knowing less than this in regard to the Sheffield-plate industry, as even a cursory examination will prove both interesting and instructive to the jeweler and give him many points upon this old style of plated ware which never before had been brought to his notice. The illustrations alone will throw a flood of light on certain phases of the industry, as the author has been able to collect pictures of many of the articles, not only knives, forks, spoons and hollow ware, but a number of odd pieces such as wine labels, shields, caddy spoons, etc., as well as reproductions of old advertisements by dealers and a large number of the marks used.

The concluding chapters of the book contain a list of marks and signs used by various makers between 1785 and 1840, and a list of marks and signs found on close plated articles attributed to Sheffield and Birmingham from 1790 to 1840.

John W. Ware, a prominent Dunkirk, N. Y., jeweler, was a victim of an unfortunate mistake recently. When he stepped from a Lake Shore train on his arrival in Buffalo, he was made a prisoner by the police, locked in the cell and held to await examination on the charge of being a suspicious person. At last Mr. Ware convinced the police of his identity, proving that he was a reputable business man, and was finally released. It is said that the mistake was made by railroad detectives, who mistook the jeweler for the man they wanted and telegraphed to Buffalo to have him held.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



the thinnest watch made in America with enamel dial.

Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

ELGIN NATIONAL WATCH COMPANY

Factories, Elgin, Ill., U. S. A. New York Office, 15 Maiden Lane
General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(*Continued from issue of June 17.*)

QUESTION:—Briefly point out wherein an examination of a double roller type of escapement differs from an escapement with a single roller table.

ANSWER:—In double roller escapements

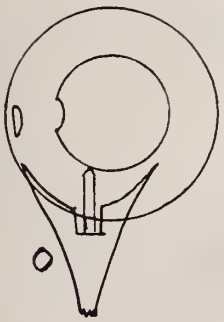


FIG. 78.

we find that when the guard finger enters the crescent the roller jewel will be found within the horn. In a single roller escapement, when the guard pin enters the crescent, the roller jewel is passing the corner of the lever notch. In double roller escapements, as long as the guard finger remains

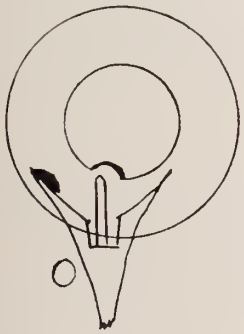


FIG. 79.

outside the crescent, tripping is prevented by the act of the guard finger coming in contact with the edge of the safety roller. As soon, however, as the guard finger enters the crescent, the prevention of tripping is effected by the roller jewel coming in contact either with the face of the lever horn or corner of the lever notch.

QUESTION:—Explain the tests applicable to a double roller escapement?

TEST I.

ANSWER:—When the guard finger is outside the crescent, to test for tripping, bring the guard finger in contact with the edge of the safety roller, Fig. 78, and observe that the tooth must remain on the pallet's locking face.

QUESTION:—Immediately the guard finger enters the crescent, upon what in double roller escapements does the prevention of tripping depend?

TEST II.

ANSWER:—Upon the roller jewel and lever horn. The test for tripping is made by bringing the face of the lever horn in contact with the roller jewel, Fig. 79; then, as before, see that the tooth remains locked on the pallet jewel.

QUESTION:—In a double roller escapement, when the roller jewel is passing the corner of the notch, Fig. 80, how is tripping prevented?

ANSWER:—When the roller jewel is passing the corner of the notch, tripping would be prevented by the act of the corner of the notch coming in contact with the face of the roller jewel. This statement applies with equal force to double and single roller escapements.

QUESTION:—When, in a double roller escapement, we bring the roller jewel and face of lever horn in contact, would we expect to find rough contact of the parts named?

TEST III.

ANSWER:—No; when we bring the tip of the lever horn in contact with the face of the roller jewel, and then proceed to rotate the balance, we should find that the roller jewel slides over the face of the lever horn and passes the corner of the notch without sticking thereon.

The following letter from Mr. Hunter, superintendent of the Elgin National Watch Co., and published in a former contribution, contains advice exactly along the lines of our teaching. It refers especially to single roller escapements. The advice is valuable in conjunction with tests C and D: "Turn the balance slowly until a tooth of the escape wheel drops; then hold the balance in that position and try the shake between the fork slot and the jewel pin. Do this on both sides in order to see if the shake is equal. If the shake on the jewel pin is unequal and of the same amount and in the same direction as that of the guard pin, the 'let off' is out. This may be corrected by resetting the pallet stone or by bending the fork. So far as the practical operation is concerned, it is really of no consequence if the shake on the guard pin is slightly unequal, so long as the jewel pin does not catch in passing into the fork slot when the guard pin is against the roller (on the side having the most shake), and the escapement does not unlock." The teachings, to follow



FIG. 80.

our escapement clinics, will be along these lines, when a slight bend to the guard pin or the lever saves much tedious work and benefits the escapement, this procedure will be advised exactly as in our former series of escapement articles.

To successfully bend a lever requires pliers with tapering concavo-convex jaws. They should also possess a set screw capable of controlling the extent to which the jaws shall approach each other; otherwise break-



FIG 81.

age of the lever is liable to take place. The amount of bending given a lever should always be so slight as to be scarcely perceptible. Whenever a lever requires a decided bend to correct its action, the pallet jewels will be found to require alteration; hence an alteration of the pallet jewels is demanded, and to correct an error, the

SETH THOMAS CLOCK COMPANY

ESTABLISHED 1813

Automatic 8-Day Long-Alarm Clocks

PATENT APPLIED FOR

The modern up-to-date Alarm Idea the public has been demanding for years.

It requires winding but once a week. Movement is so constructed **that clock does not need any attention each night like all other long-ringing alarms. AUTOMATICALLY IT ALARMS EACH MORNING, ringing until owner arises and stops it by pushing switch.** No further attention is required throughout the week. Alarm switch can be locked should you not want clock to ring Sunday or any special day.

Cases

These three patterns represent a new departure in shapes and quality of cases for alarm clocks, being ornamental as well as useful for alarm purposes.

Movement

A superior 8-day pendulum movement, fitted with an ingenious 24-hour alarm dial so that clock can be set for A. M. or P. M., as desired.



ADVANCE

Black adamantine finish, green marbleized top and base mouldings, the best imitation of marble ever produced. Guaranteed not to crack, chip or peel. Gold plated trimmings.

Height, 11 in.; Dial, 4½ in.

Time-Alarm, list $6.50
Strike and Alarm, list 8.50



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lever must be given a decided bend. This matter we shall again consider in our clinics.

QUESTION:—State Rule VII. and explain why it is necessary to lay emphasis on this rule.

RULE VII.

ANSWER:—As a preliminary to all escapement examinations, examine the fit of the roller jewel in the notch of the lever, because a roller jewel too small for the lever notch will invalidate the deductions to be made from our tests.

QUESTION:—What rules should be observed when making an escapement examination?

ANSWER:—These rules we have already given in a former paper, but the better to emphasize them we shall briefly repeat them.

QUESTION:—What point does Rule I cover?

ANSWER:—That an inspection of the conditions of pallet and tooth lock must first be made; should the lockings be found too deep or too light always make the required correction before attempting to make further tests.

QUESTION:—To what does Rule II apply?

ANSWER:—It applies to the adjusting of the banking pins so that drop or first lock only is present.

QUESTION:—What is the nature of Rule III?

ANSWER:—This rule states that the guard pin must be so adjusted that there shall be no possible chance for contact between it and the edge of the roller table.

QUESTION:—What is defined by Rule IV?

ANSWER:—This rule defines the term lock when used in these tests to imply always and only the drop or first lock, excepting where otherwise explicitly stated.

QUESTION:—State Rule V.

ANSWER:—Should any trouble exist about the inference to be drawn from any or all of the following tests, viz., A, B, C, D, further doubt can be avoided by bending the guard pin an extra amount away from the edge of the roller table, then retest.

QUESTION:—What is the important feature of Rule VI?

ANSWER:—That upon completion of testing and of altering escapements the bankings be opened to allow for the draw or second lock; this is a matter of importance.

QUESTION:—What does Rule VII provide for?

ANSWER:—An examination of the fit of the roller jewel in the notch of the lever, as already explained in this paper.

QUESTION:—Explain, under title Test A, case a, the routine examination of the fork and safety action—single roller escapement.

TEST A, CASE A.

ANSWER:—An examination of the escapement before us requires us, first, to observe Rule I. In this instance we will assume that the lockings of the teeth on the pallet jewels are quite correct. This point determined, next observe Rule II. In accordance with this rule we close the bankings in to position of drop or first lock. This done, we replace the balance. We are now in a position to examine the freedom which should exist between the guard pin and the edge of the roller table. In order to make the observation more accurately we guide the roller jewel beyond the tip of the lever horn; then, with some instrument, we lift the lever off its banking and at the same time keep watch of the forward motion of the guard pin until it comes in contact with the edge of the roller table, or we may indirectly gauge this freedom by observing the extent to which we are able to lift the lever off its banking. By either method we thus judge of the freedom which exists between the guard pin and the edge of the roller table under Test A conditions and Rule II. The results of this test, we shall assume, indicate that on each side of the roller table the guard pin has an equal amount of freedom. Following our teachings we shall use tests B, C and D before we conclude that the action of the escapement is correct. In a former contribution all tests were explained at some length, hence we shall give but a brief description in this explanation of routine escapement testing. Proceeding with Test B we place under the lever bar a wedge of cork or pith. Slowly we rotate the balance, bringing the roller jewel into the notch of the lever and continuing the rotation until the roller jewel pushes its way out of the lever notch. The result of the foregoing, provided the escapement action is sound, will be observed as follows: First, the lever will not be at rest against its bank; second, the tooth of the escape wheel will remain in contact with the face of the pallet jewel in the manner shown in Fig. 81. The two foregoing results under Test B conditions are present, we assume, in the escapement before us. As they represent a sound escapement we shall pass on to Test C. In order to use Test C we remove the wedge from under the lever bar and place it under the balance. The balance being wedged, proceed to guide the roller jewel into the lever notch and slowly cause unlocking of tooth and pallet. At the exact moment of this unlocking cease rotating the balance. If the escapement is a sound one we will find the following: First, owing to Rule II being in force and the lever acting freely, we find the lever is at rest against its bank; second, if we take a broach and lift the lever off its bank we find it can be moved some. The extent of this motion represents the freedom which exists or should exist between the corner of the lever notch and the face of the roller jewel, as depicted in Fig. 82. Supposing that we have made a test of the same action on the opposite corner of the notch and having found that the same extent of freedom exists between the corner of the notch and the roller jewel, we are in a position to state that this escapement is sound and accurate. But to avoid all doubt we shall employ Test D. This test is closely allied to Test C. In Test C we are controlled by the drop of the tooth on the pallet, while in Test D we view the effect from the standpoint of the unlocking action. Briefly followed out, this test is used as follows: The balance being wedged as in Test C, slowly and carefully rotate the roller jewel into the notch. At the precise moment that the roller jewel comes in contact with the side of the lever notch, cease rotating the balance; then, as in Test C, observe the extent to which the lever can be lifted off its bank; make a similar test on the opposite side. As before, we again find equal freedom between the corners of the lever notch and the face of the roller jewel. Therefore, as tests A, B, C and D each and together indicate a sound escapement action viz., of the guard pin with the edge of the roller table, and of the action of the roller jewel in the lever notch, also of the roller jewel with the corners of the lever notch, we are now prepared to say that this escapement is sound and correct in all of the actions examined by the tests A, B, C and D and controlled by rules I and II.

QUESTION:—Briefly restate the purpose of each test and rule in the foregoing instance.

ANSWER:—An observation of the lockings of the pallet and teeth lockings came under Rule I; second, under Rule II the bankings were closed into position of drop lock; third, Test A indicated that there was a correct amount of freedom between the guard pin and edge of roller table; fourth, Test B showed that the depthing of the roller jewel in the notch of the lever was correct and in accordance with the pallet and tooth action; fifth, Test C indicated that there was a correct amount of freedom be-



FIG. 82.

tween the corner of the notch and the face of the roller jewel, which decision we confirmed by Test D.

QUESTION:—When all tests work out in harmony with the requirements, as specified in a former paper, what shall we say as to action of each part of the escapement as related to each test?

ANSWER:—We may safely pronounce all parts examined as being practically perfect.

QUESTION:—When we commenced testing we, according to Rule II, closed the banking; having concluded our testing, what rule must always be observed?

ANSWER:—We should always observe Rule VI, which instructs us that after all alterations and examinations are completed, the bankings must be opened out to allow for the draw or second lock to take effect.

QUESTION:—Explain by what method we can determine if the guard pin "is set too close" to the roller table.

TEST A, CASE B.

ANSWER:—An examination of this escapement requires, as in every escapement examination, that Rule I be observed. Our examination under this rule shows that the lockings of the teeth on the pallet jewels are quite correct. We next pass on to Rule II, in observance of which we close the banking pins into position of drop or first lock. Having done so, replace the balance. We can now observe the action of the guard pin in its relation to the roller table. In this instance we find that the watch refuses to run. The fault may be due to one of two causes, and if the escapement is exceptionally imperfect it could be due to both of these causes; first, the guard pin



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might be too much forward, or, second, the roller jewel may have too much contact with the lever notch. By this we mean that the acting length of the lever is too great, i. e., long (provided the roller jewel is not inclined forward). In either event the roller jewel would be unable to pass out of the lever notch. An examination of the guard pin shows it to be inclined forward to such an extent as to bind on each corner of the crescent. Hence, the escapement was unable to act. On straightening up the guard pin we find that the watch starts running, and also find that there now exists a correct amount of freedom between the guard pin and edge of roller table. The watch appears to have its escapement in good condition, but to feel satisfied we employ Test B, and following the instructions for that test we wedge the lever. This done, replace the balance and slowly rotate the roller jewel into the notch and out on the opposite side. The effect on this escapement is, first, that we find that the lever is not at rest against its banking, and, second, we find the tooth of the escape wheel remains on the pallet jewel, as indicated by Fig. 81. An examination of the opposite side gives similar results, viz., that the lever does not come to rest against its bank, nor does the escape wheel tooth leave the pallet jewel's impulse face, these being the correct positions, as explained in former papers. Hence, Test B shows, so far as it goes, that the escapement is apparently sound. We next employ Test C, first removing the wedge from under the lever, as in this test the lever must be free to act. The wedge is now placed under the balance; we next guide the roller jewel into the slot and allow a tooth to drop onto the pallet. As this takes place, cease rotating the balance, then lift the lever and note the extent it can be lifted away from its bank. The extent to which we are able to move the lever represents the space existing between the corner of the notch and the roller jewel, as shown in Fig. 82. A similar test should be made on the opposite corner of the notch, where a like freedom should be found to exist. Follow this up with Test D, as already explained in this series, and seeing that we have altered the guard pin, we test for tripping errors. If no other errors are discovered besides that revealed by Test A, which we corrected, we may safely pronounce this escapement correct and conclude by observing Rule VI, viz., opening the bankings.

(To be continued.)

"Well, sir, I had to send my watch downtown to have it cleaned out again," said an east side barber, the other day. "I have to send my watch to the repair shop about once a month, and there is absolutely nothing the matter with it, except that it is full of hairs. I do not understand how the hairs can get into the works and behind the hands and mix up in the mainspring and every place as they do in my timepiece. I watched myself one month, as closely as I could, and I swear I never opened the back of it. Yet, at the end of the month I unscrewed the back lid and it was full of little fine hairs. I always keep it in my pocket when I am cutting hair, but I don't see how any hairs get into the watch. Yet they must, because they are always there."

Proposal to Change the Time in Great Britain Being Seriously Considered.

THE Committee of the British House of Commons to which the "Daylight Saving Bill" was referred for consideration, has been examining witnesses for and against the putting "backward and forward" the hands of the clock so as to make a longer day. Mr. Willett, who suggested the alterations, was proceeding to give a number of poetic reasons for his idea when the chairman of the committee cut him short by saying that everyone was convinced that early rising was a good thing and that all they had to consider was the possibility of making such alteration, if any, which would benefit the great mass of the population without interfering to any great extent with the conduct of business life and travel. Mr. Willett admitted that "a man who does business with America will suffer a disadvantage, but those who have business relationships with the east will have an advantage."

The manager of the Great Eastern Railway Co. who spoke as the representative of the directors, stated that while they were in sympathy with the object of the bill, they were not of opinion that the proposal to alter the time by four stages was at all practicable. If clocks were put forward in four successive weeks alarming confusion would be caused in the railway service. It meant that every official would have to alter his watch for four successive weeks, and in the event of an accidental omission to do so serious consequences might result. The suggested alterations would upset very seriously the service between Great Britain and the Continent. He was of opinion that the difficulty could be met by putting all clocks forward an hour once and for all.

A representative of the London and South Western Railway was of the same opinion and gave some figures showing the possible gain in cash to the railway companies. He thought the gain of an hour's daylight each day would increase the takings of his company £1,000 per week, while they would save £3,000 a year on their lighting bill. He estimated that British railways would benefit to the extent of £90,000 per annum by saving in lighting of railway stations, carriages, etc. The general manager of the Midland Railway gave his unqualified approval of the bill.

Thos. D. Wright, the director of the horological department of the Northampton Institute in Clerkenwell, and one of the greatest living British authorities on horology, has been credited with originating the opposition to the scheme, but this does not represent the position which he takes. Quite in sympathy with the proposal and fully cognizant of the advantages of early rising, he is simply antagonistic to the suggested methods, mainly because, as he well says, Mr. Willett's proposals ignore the convenience of every civilized nation that has adapted its civil time to that of Greenwich. Nearly all nations have done this, and the minute and seconds hands of all clocks agree with British. In adjacent countries the hour hands also agree, but in more distant ones where mid-European time generally prevails there is a difference of exactly one hour, while in others the difference is by an exact number of hours, and his objection is based upon the great confusion and inconvenience which the change by a series of fractions of an hour would cause at home and abroad. He favors the advance of a complete hour.

The Astronomer Royal is antagonistic to the proposals, basing his arguments upon the same objections as Mr. Wright and also the sentimental reason that the working classes will not benefit by the alterations but rather on the contrary. On the other hand the Irish Astronomer, Sir Robert Ball, and Sir William Ramsey, support the principle of the bill as do also the Vice-Chancellor of Oxford University and the Provost of Trinity College, Dublin.

The controversy on this question has brought up again that of numbering the clock from one to 24 instead of dividing it, so to speak, into the divisions representing day and night.

One curious objection to the proposals contained in the bill is that there would be a difficulty in fixing the date of a birth which occurred upon any of the four Sundays consisting of 23 hours and 10 minutes. This is a somewhat far-fetched objection, but certainly to suggest the alteration of the clock eight times a year is one which demands very careful consideration.

Effects of Air Pressure on Watches.

DURING the last meeting of the Watchmakers' Association, "Urania," at Glashütte, Germany, Professor Bruns, director of the observatory of the Royal University, in Liepsic, delivered an address of great interest to the watchmakers' craft, on the results of the Leipsic watch tests. After the learned speaker had analyzed the various testing methods and laid special stress on the testing of accurate watches "in carrying," for "practical use," he discussed the results obtained by the comprehensive experiments conducted, at his suggestion, by Dr. Krause, Leipsic, in regard to the effect of air pressure on the rate of a watch. The influence of changes in air pressure on the performance of pendulum clocks was already well known, but with regard to watches and marine chronometers no accurate investigation had been instituted by scientists.

According to the calculations recently made, the effect of varying air pressures on the speed of the balance oscillations amounts to about 0,012 second difference in rate per day for each millimeter of barometrical variation, or, for each oscillation to only 0,000,000,03 second. To still further reduce the minute variation in rate ought to be an interesting task for manufacturers and regulators. The officers of the Urania thanked Professor Bruns sincerely for his valuable address, while the audience, as a mark of their respectful gratitude, rose in their seats.

The store of Johnson Bros., Albia, Ia., was recently broken into by thieves who escaped with a large amount of miscellaneous jewelry. The loot includes watches, silverware and diamonds. Thus far no clue has been obtained.

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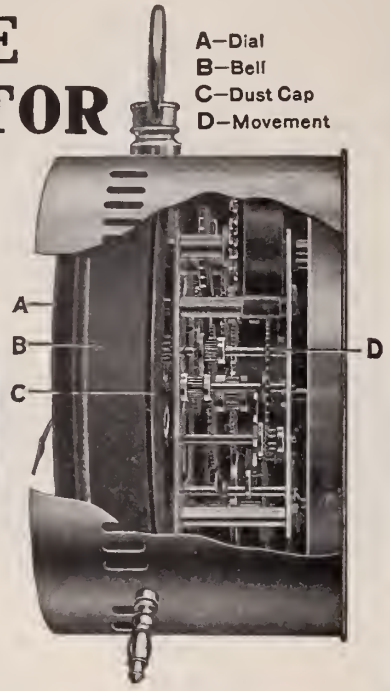
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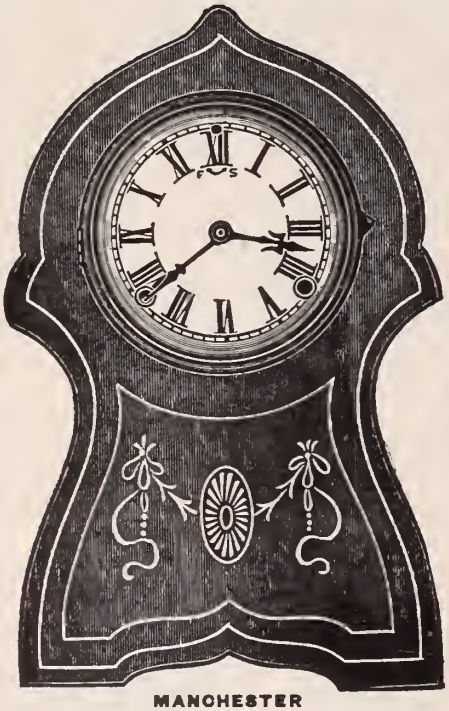


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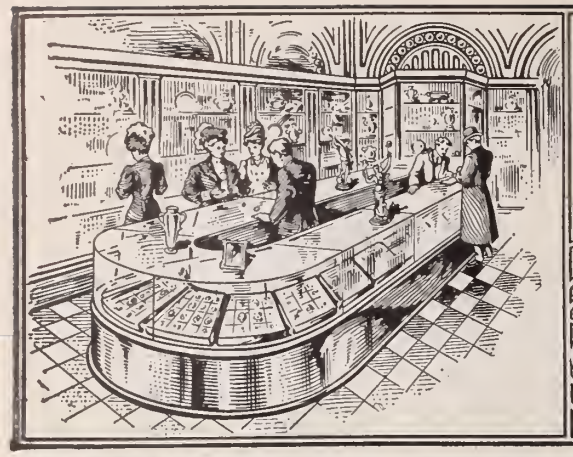
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How to Secure a Patent in the United States

Useful Information Compiled Expressly for The Jewelers' Circular-Weekly

THE patent system of the United States is considered to be the most comprehensive of any of the countries of the world, and American inventors enjoy the distinction of being the most prolific producers of original ideas to be found anywhere. It also is a well known fact that has been proved time and time again that no other class of investments offers like chances for profits as are offered by American and foreign patents secured upon inventions of demonstrated merit. It will be the object of this article to show in a brief and concise manner the necessary steps to be taken in procuring a patent in the United States.

The American law provides that "any person who has invented or discovered any new and useful art, machine, manufacture or composition thereof, not known or used by any other in this country, and not patented or described in any printed publication in this or any foreign country before his invention or discovery thereof, and not in public use or sale for more than two years prior to his application, unless the same is proved to have been abandoned, may upon payment of the fees required by law, and other due proceedings had, obtain a patent therefor." All patents are issued in the name of the United States of America, under the seal of the patent office, and are signed by the secretary of the interior and countersigned by the commissioner of patents. They are recorded, together with the specifications, in the patent office, in books kept for that purpose.

The fees and charges in taking out a patent are as follows: On filing each original application for a patent, $15; on issuing each original patent, $20. In design cases: For 3 years and 6 months, $10; for 7 years, $15; for 14 years, $30. On filing each caveat, $10. On every application for the re-issue of a patent, $30. On filing each declaimer, $10. On the granting of every extension of a patent, $50. On an appeal for the first time from the primary examiner to the examiners-in-chief, $10. On every appeal from the examiners-in-chief to the commissioner, $20. Copies of drawings usually cost $5 a sheet.

The bare cost of obtaining a patent is $35 for the government fee, and $5 for a drawing, but in cases of a complicated nature the total cost will be more. However, the government fees are the same in all cases. It should be borne in mind that the rules of practice of the patent office advise that the assistance of competent counsel will, in most cases, be of advantage to an applicant for a patent.

The application papers comprise the petition, specification, oath, together with drawing, which must be filed in the patent office with the first government fee of $15. As soon as the application is filed the applicant is protected against the grant, without his knowledge, of a patent of the same thing to another person. The petition, specification, and oath must be written in the English language. From the standpoint of the patent office it is desirable that all parts of the complete application be deposited in the office at the same time, and that all papers embraced in the application be attached together.

Applicants for patents should not forget that the actual value of a patent is measured by the character of its claims. On this point a well-known patent attorney says: "While formerly the impression prevailed to a great extent that the essential thing to insure protection was a patent of some kind, the manufacturing public has been educated to understand that the vital and all important part of the invention is its claims. If the claims are narrow and restricted, the patent is comparatively worthless; on the other hand, if the invention is well covered by broad and comprehensive claims, it will be found that the patent is readily endorsed by manufacturers."

Before any inventor can receive a patent for his invention, he must make application therefor, in writing, to the commissioner of patents, and must file in the patent office a written description of the same, and the manner and process of making, constructing and using it, in such full, clear, concise and exact terms as to enable any person skilled in the art or science to which it appertains, or with which it is most nearly connected, to make, construct and use the same. In the case of a machine, the inventor must explain the principle thereof, and the best mode in which he has contemplated applying the principle so as to distinguish it from other inventions. The inventor must particularly point out and distinctly claim the part, improvement or combination which he claims as his invention or discovery. The specification and claim must be signed by the inventor and attested by two witnesses.

Inventors will do well to remember that a well prepared specification and well accentuated drawings greatly expedite the allowance of an application by the Patent Office, as the examiner is thus relieved of annoyance and unnecessary work in the examination of the case. A case which is poorly and incorrectly prepared entails upon the examiner much study and extra labor in determining just what the application is seeking to claim. Loosely drawn specifications and inferior drawings naturally have a tendency to prejudice the examiner in his action.

An inventor has a right to call his invention what he pleases, provided he does not assume an already existing and popular name; to the prejudice of those who have preoccupied the name. As a general rule, a single patent cannot embrace two devices which are wholly independent of each other, or embody distinct improvements upon unconnected machines. But, where two or more devices relate to one subject or are connected in nature and operation, the courts have held that they may be secured by a single patent. A patentee cannot claim in a patent the same thing claimed by him in a prior patent, nor cover what he omitted to claim in a prior patent in which the invention was described, unless he reserved the right to claim it in a separate patent, and seasonably applied therefor.

An inventor who makes any new invention and desires further time to mature the same may, on payment of the Government fee of $10 and $5 for drawings, file in the Patent Office a caveat setting forth the design thereof, and of its distinguishing characteristics, and praying protection of his right until he shall have matured his invention. The caveat will be filed in the confidential archives of the Patent Office and preserved in secrecy. It will be operative for the term of one year from the date of filing.

If application is made within the year by any other person for a patent with which such caveat would in any manner interfere, the Commissioner of Patents will deposit the description, specification and drawings of such application in like manner in the secret archives and give notice thereof to the person by whom the caveat was filed.

Storekeeping Department.

If such person desires to avail himself of his caveat he must file his description, specifications and drawings within three months from the time of notification. A caveat answers a double purpose: First, to give notice of the inventor's claim, and, second, to prevent a patent from issuing to another for the same thing.

Patentees and their assigns and legal representatives, and all persons making or vending any patented article for or under them, must give sufficient notice to the public that the same is patented, by fixing thereon the word "patented," together with the day and year the patent was granted. When this cannot be done, owing to the character of the article, it will be sufficient to affix a label to the packages containing the articles a like notice. Severe penalties are provided for falsely marking or labeling articles as "patented."

A joint patent may be granted for a joint invention. When an invention is the result of the combined mental operations of two persons acting together, as neither can claim to be the sole inventor, the invention is joint, and they are jointly entitled to a patent on the article. The duration of a patent is 17 years. It is quite impossible to state with any degree of certainty the time required to secure the allowance of a patent. As all the various divisions of the Patent Office are considerably in arrears in their work, it takes from two to four months to procure a patent. Of course, when there is interference or other obstacles to overcome the time required to do this is still longer.

Every patent or any interest therein is assignable in law. There are three classes of persons in whom the patentees can vest an interest of some kind in the patent. The first is the assignee, who may have transferred to him in writing the whole interest in the original patent, or an undivided part of such whole interest in every portion of the United States. The next is the grantee, to whom is transferred the exclusive right under the patent to make and use, and to grant to others to make and use, the thing patented within and throughout some specified part of the United States. The third class embraces the licensee, to whom may be transferred a less or different interest than either the interest in the whole patent, or an undivided part of such whole interest, or an exclusive sectional interest.

In conclusion, attention is invited to a decision rendered in 1892 by Justice Brown in the Supreme Court of the United States, in which the following statement appears: "The specification and claims of a patent, particularly if the invention be at all complicated, constitute one of the most difficult legal instruments to draw with accuracy, and in view of the fact that valuable inventions are often placed in the hands of inexperienced persons, to prepare such specifications and claims, it is no matter of surprise that the latter fail to describe with requisite certainty the exact invention of the patentee, and err either in claiming that which the patentee had not in fact invented, or omitting some element which was a valuable or essential part of the actual invention."

Points For the Business Man.

From the "Making of a Merchant," by H. N. Higinbotham.

"NEATNESS is a prime essential in storekeeping."

"The ability to play the game of barter and sale is no mysterious talent."

"The world is full of shrewd buyers, and every town has its proportion of them."

"The first essential of successful buying is the sound knowledge of goods and of values."

"When a merchant gains a reputation in his community for never misrepresenting his goods he is on the high road to success."

"From the delivery boy up to the proprietor, quality of service should be considered the very essence of good merchandising."

"He is a wise merchant who makes up his mind at the outset that it is far more profitable to hunt customers than to hunt 'snaps.'"

"The most successful merchants, the world over, are those who meet competition



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"Generally every man has some friend who can be trusted to tell him the truth, even about himself."

"The practice of cutting prices is quite as much a matter of personal disposition as it is of necessity."

"Stopping the little leaks of waste is one of the most essential elements in the success of a merchant."

"There is but one criterion by which all men in modern mercantile life are judged, and its name is—Results."

"Then the young merchant will do well always to bear in mind that courtesy is the biggest part of his capital."

"There is scarcely a community in which the really able merchant is not cursed with ignorant and reckless competition."

by giving their customers better, instead of cheaper, goods."

"Just ordinary courtesy and attentiveness demand very little time, and they are far more valuable than flattery or argument in the sale of goods."

"The great cohesive power of a mercantile establishment is the spirit of confidence between employer and employe. It is indeed necessary for success."

"The matter of advertising is not an unimportant detail. Like his stock, the subject matter of his advertisement should be kept fresh by constant change."

"Perhaps the most important thing which any merchant sells is that for which he does not make a direct or open charge. The name of his commodity is *service*."

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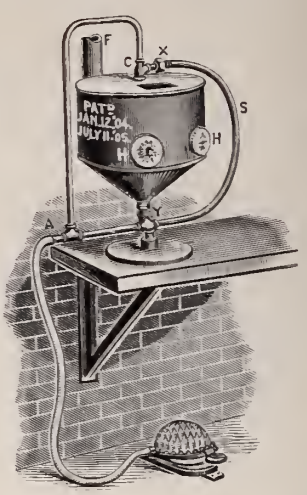


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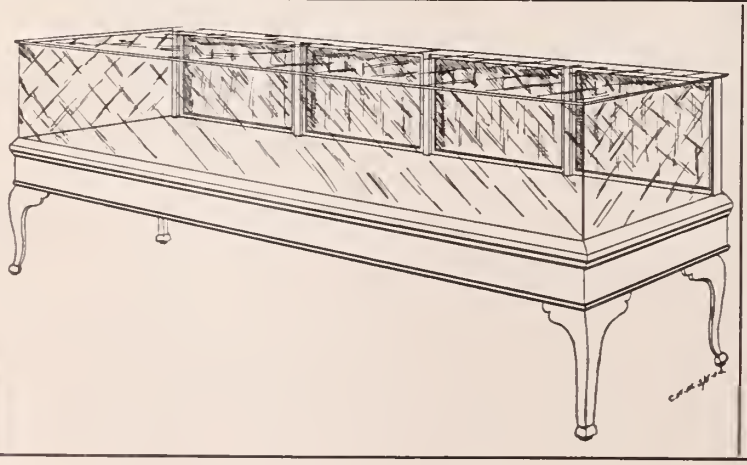
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2164.—**Casting German Silver Ornaments.**—*I have trouble in getting German silver castings without blow holes, and wish you would inform me how to overcome this difficulty. I use German silver scrap and want to cast small ornaments.* C. G.

ANSWER:—German silver castings should be made in sand, such as is used for brass castings. The German silver should contain some spelter, just enough to produce castings without blow or pin holes. If the scrap is 18 per cent. nickel, add from three to four per cent. spelter, which will in most instances make good sound castings. The spelter will burn out readily, and part of it must be replaced at every remelting period.

QUESTION No. 2165.—**Hardening Pin Tongues.**—*How can pin tongues be hardened after soldering?* H. P.

ANSWER:—To restore the hardness in pin tongues that have become soft from the soldering flame, clean away the borax flux by boiling out in a pickle of oil of vitriol and water. The hardening may be done in several ways. One is to hammer with a smooth-faced hammer on an anvil, turning around so that the wire will retain its shape. Another way is to take two pliers, one in each hand, holding the soft portion with them. Then turn around a few twists and file smooth with a fine file. Still another method is to rub a steel burnisher up and down, using soap and water as a lubricant to prevent the steel from biting into the pin. The latter method is perhaps the best and quickest. It keeps the pin in good shape, gives a smooth and hard surface, and can be done after a little experience so that no polishing on the buff will be necessary. The steel burnisher must be kept rubbed up well, so that a smooth finish will be obtained.

QUESTION No. 2166.—**Blue Black on Silver.**—*We have some silver-plated name plates and silver napkin rings on the surface of which we want to produce a blue-black finish. Kindly inform us how we can do this.* B. & B.

ANSWER:—The blue-black finish, or oxidize, is produced on silver or silver-plated articles by dissolving sulphide of ammonia in water, in a porcelain vessel. Immerse the article and slowly heat it. When the desired tint is obtained, transfer to lukewarm soap-water and brush with a soft brush. If not dark enough, immerse again; if too dark, scratch-brush part of the black away and try again. All oxidized finishes should be well lacquered at once. The oxidizing liquid may be kept in a glass jar or a porcelain crock. It can be used many times.

QUESTION No. 2167.—**Soldering Paste.**—*Please publish a formula for making a soldering paste, suitable for cheap and quick repairs.* S. P.

ANSWER:—Soldering paste can be made by grinding together tin, 16 parts; lead, 11 parts. Make into a paste with glycerine and a little lactic acid.

Bright Dip Silvering.

DIP silvering is extensively used on a large variety of small metal goods, for the reason that it is cheaply done and the finished article has a white color, says *The Brass World*. Although silver is a costly metal, dip silvering is, in the majority of instances, cheaper than nickeling; and were it not for the fact that silver tarnishes rapidly, it would be even more extensively employed. For small brass goods it would then replace tinning, as it is rapidly produced.

The method followed for dip silvering upon small brass or brass plated goods is to make a solution of potassium cyanide in water and add a small quantity of either the nitrate or chloride of silver. By immersing the articles in this solution, heated nearly to boiling, the silver is deposited upon the brass in the form of a white, firmly adherent coating. Although this method is simple, yet, to obtain a bright, white silver coating requires that the silvering solution shall be made in the right manner.

If brass is immersed in an ordinary silver plating solution (such as that employed in plating spoons), heated nearly to boiling, the silver immediately deposits upon the surface. It is, however, not bright, and also has a yellow shade. This is caused by the fact that the solution not only contains too much silver, but also considerable free cyanide.

According to recent experiments that have been carried out, it has been found that the best results in dip silvering are obtained when the solution contains very little silver and practically no free cyanide. When this is done, the silver coating is not only bright, but equally as white as pure silver. If the solution contains no free cyanide at all, it seems to work even brighter than when a small quantity is present.

It has also been found that it makes no difference whether the nitrate or chloride of silver is used for making the dip-silvering solution, and for this reason the nitrate is to be preferred, as it is readily made or purchased and dissolves with ease.

To make a dip-silvering solution, the best method of procedure is to dissolve the nitrate of silver in water and then add a solution of cyanide to it, until the precipitate that is formed just barely dissolves. In this manner a solution is obtained that contains practically no free cyanide. Proceed as follows:

Water	1 gallon
Silver nitrate	¼ oz.

Dissolve the nitrate of silver in the water (cold). It dissolves easily, so there is no need for heating it.

Now add a solution of potassium cyanide, made by dissolving one pound of this substance in one gallon of water, to the nitrate of silver solution. Add little by little and stir after each addition. At first a precipitate of cyanide of silver is produced, but as more cyanide is added it redissolves. Care should be taken toward the end point not to add any more cyanide than is required for dissolving the cyanide of silver that is formed or too much free cyanide will be present. The solution is now ready for dip silvering.

To use this dip-silvering bath, it must be heated or it will work very slowly. The hotter it is the more rapid will be its action, but, as it is difficult to maintain a large solution quite hot, a temperature of from 130° to 150° F. will be found suitable.

The brass or brass plated articles, previously cleaned from grease, are immersed in the hot solution, either on wires, in baskets, or in any other suitable manner. The coating of silver immediately forms, and as soon as this is accomplished, which usually takes a second or so, the articles are immediately taken out of the solution, rinsed and dried. If left in too long, the silver coating becomes dull.

In order to obtain a bright silver coating, the surface of the brass must be bright, and polished surfaces give a silvered surface almost equally good. If the brass has a dead surface, however, the silver will be dead. This fact must be realized before satisfactory work can be done. The majority of dip-silvering is done upon brass work that has been dipped, and when this is done it is essential that the sulphuric acid used in making the dip shall be free from arsenic. Unless this is the case, the silver will come yellow.

It may be of interest to the reader to know what the reason is for using so small a quantity of silver in the solution, and what the effect of free cyanide is.

If a solution is made containing three or four ounces of silver to the gallon, and no free cyanide, it will be found that the silver coating is white, but dead. It lacks luster. If free cyanide is added to this bath, the silver coating will not only be dead, but will have a yellow shade.

If some free cyanide is added to the solution containing one-fourth ounce of nitrate of silver to the gallon, the silver coating will not be as bright as when no free cyanide is used. The reason for this is undoubtedly the fact that the free cyanide attacks the brass and causes the surface to become slightly rough. The best results are obtained when there is just enough silver in the solution to deposit a white coating.

A permanent organization of merchants of the North Side, Hazleton, Pa., has been effected by the election of H. W. Fritz, president; Joseph Lindsay, secretary, and A. Oswald, treasurer.

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IVORY AS AN ARTISTIC STAPLE.

By the Commentator.

WHAT degree of importance is to be attached to products in carved ivory? That is a question which the head of an art department has to consider. The answer is not as easy as one might think. Ivory occupies a somewhat peculiar and exceptional position as a trade commodity. It could hardly be claimed that the demand for art goods of this class, is large enough to rank them as "popular"; and yet the call for them, such as it is, is comparatively steady. While there is no actual *vogue*, there is yet a place for them in the appropriate department. Indeed, one might go farther and say that no art department is thoroughly equipped that does not have at least some shavings in carved ivory.

Certain considerations which we shall point out, would justify one in regarding ivory as a staple line. It may seem an unusual application of the term "staple," to use it in this connection. The word is commonly applied to articles of utility, especially to absolute necessities for which there is a steady demand. Now the mere fact that the call for ivory goods, though limited, is comparatively steady, gives color to the claim that it is an artistic staple.

Added force is given to this contention by the fact that there are no violent changes of style to throw ivory workings "out of fashion." The products of last season are as good as ever to-day, and this season's shavings will not be back numbers next year. This brings us to another point. Ivory does not deteriorate. Atmospheric and other conditions do not affect it; it is impervious to the corruption of "moth and rust." It does not become shelf-worn or shop-worn. Ivory products are guaranteed by the makers.

Finally it should be noted that prices in this line are steadily maintained, irrespective of conditions in other departments of trade. Even during the recent business stringency there was no lowering of prices for ivory; and the sales during the past year have been well up to the average.

The reasons for this price maintenance and the careful relations subsisting between supply and demand, are interesting. The fact of the matter is that ivory, like the diamond, is under the control of a syndicate. The controlling head is no less a personage than the King of Belgium, which goes to show that even royalty is becoming infected with the modern spirit of "commercialism." If monarchies are "effete," apparently the monarchs themselves are not. The Emperor William is another up-to-date monarch who occasionally takes a little commerce "on the side"; but that is another story. Several years ago in these columns the writer made a passing allusion to certain "humanitarian" projects which the King of Belgium was fathering in Africa. The word *humanitarian* is quoted advisedly; because while the august monarch had one eye on sociological conditions in the dark continent, he had the other eye and both hands on the ivory trade. Thus civilization and commerce go hand in hand, only it is the native that gets the civilization and the white man that gets the commerce. Well, the result was as expected, and the ivory business fell into the hands of the Belgian syndicate. This accounts for the maintenance of price. Prices are determined by the relations between supply and demand. As supply is under control it can be limited in times of stringency, so as to keep the ratio about the same and prevent any substantial fluctuations in prices quoted.

There are many uses of ivory which are important and yet which do not fall within the province of this page. For example, the largest importations of ivory into the United States are for the purposes of toilet goods. However handsome and expensive these may be, they are not strictly objects of art; they are utilities of a high order, but still utilities primarily and essentially. The two phases of ivory working which interest us here, are the curios and the art-carvings. Is this a real distinction? The writer claims that it is. The curio may be as ugly as sin, generally is. The true art-object must be beautiful. Probably ivory-carvings have claimed rather more attention as curios than as things of beauty.

For the whimsical and grotesque in ivory we are mainly indebted to China and Japan. These nations sometimes seem to revel in ugliness; the more atrocious the conception, the higher the price. An acquaintance in San Francisco bought a Chinese carving of such unearthly appearance that it reminded one of the famous Bandersnatch in "Alice in Wonderland." His wife had nervous chills every time she looked at it, and quietly got rid of it while her husband was in Europe. There's no accounting for tastes. The same collector will buy the curio and the art-carving, and the ogre and Marguerite will sit side by side on the same shelf. The most beautiful of traditional and classical carvings have been inspired by Germany and Switzerland.

It is doubtful if even the most enthusiastic collector buys a great deal of ivory, and yet he is pretty sure to buy some. No cabinet is quite complete that does not afford ivory a place. This brings us back to what we said at the beginning. The demand though limited is tolerably sure and steady within those limitations, which justifies its claims as an artistic staple.

The Bohemian Exposition.

THE American Consul, Joseph L. Brittain, furnishes the following report concerning the Bohemian exposition, now being held in the city of Prague:

This exposition, to be open from May until November this year, will be something quite outside of the usual exposition representing the industries of a small territory. The Bohemians are an exceedingly industrious people and desire that their country should maintain the important commercial position it has acquired during the past 50 years. However, it is a country much neglected by American exporters. The opinion appears to prevail that the Bohemian financial and commercial institutions are not established on a substantial basis. This impression is a very erroneous one, and should not for a moment be entertained. Instead of American exporters contenting themselves with placing the sale of their wares in the hands of some foreign importing house, they should come to Prague and investigate for themselves.

Prague is not only one of the most beautiful cities in Europe, it is also one of the most important, from a commercial standpoint. The Bohemians have gathered into Prague and its vicinity a large percentage of the varied industries of the entire country.

The exposition will be of unusual interest, showing what is possible in a small territory peopled by industrious and enterprising inhabitants. There will be 2,300 exhibitors. The Chamber of Commerce, aside from administration buildings, has erected 21 large exposition halls, and 100 smaller halls have been built by separate exhibitors. The machine industry will count 100 exhibitors, one display consisting of two complete trains of day coaches, sleepers and restaurant cars, constructed here after the best models.

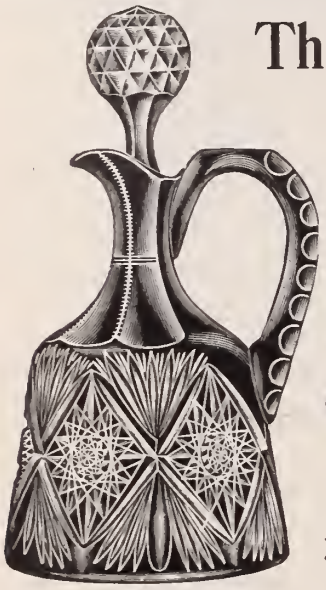
The various industries of the same description are to be grouped together either in one building or in one part of the grounds. Thus there will be one hall de-

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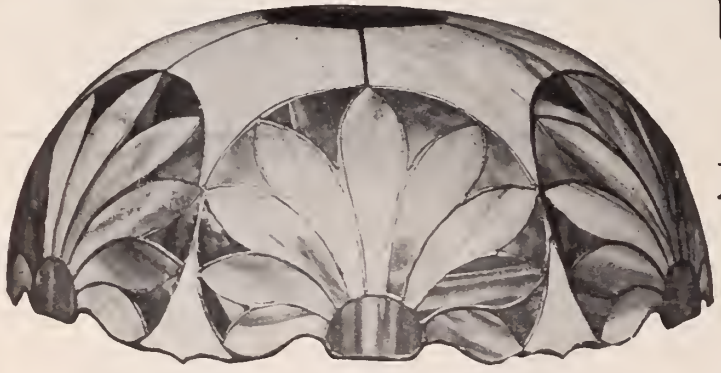
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voted to interior furnishings, separate compartments representing every description of room from a ballroom to a kitchen. The glass, glove, stonework, metal, chemical, iron and textile industries will each be separated, and there will be a fine exhibit of peasant art work, hand made laces and embroidery. A great effort has been made to systematize every department of the exposition.

Lava Used in Jewelry.

THIS natural production is the spontaneous union of various stony substances which volcanoes eject during their eruptions, and which, in a state of pasty fusion, flow like torrents down the sides of mountains and sometimes to great distances. It occurs massive, with vesicular or porous marks, has a splintery and conchoidal fracture; a luster dull or glistening; is opaque and of gray, brown, red, yellow, black, green and white colors, of all their shades. It often contains crystals of feldspar, lenate, hornblende, garnet, etc.

The blue lava of Vesuvius has the appearance of the blue, transparent, artificial enamel, and is in much request for jewelry and ornaments. Even cameos are made from it, and also intaglios, etc. Where it most abounds, as in Naples, they use it to make vases, candlesticks, boxes and other similar articles.

Lava is cut with iron, emery and sand, and is polished with pumice, olive oil and tripoli. The graving tool is used in working on the cameo, as well as on the shell.

Lava is found in all volcanic countries, and particularly at Aetna, Vesuvius, Hecla, in Mexico, the Lapari Islands, etc. It is often used as the base for mosaic works.

Some fine specimens of polished slabs are at the rooms of the Boston Society of Natural History. E. F.

Permanent Mercantile Exposition Planned at Warsaw, Russia.

A BUSINESS firm of Warsaw, Russia, writes to the Bureau of Manufactures that the Merchants' Association of that city "are contemplating to shortly establish, in a building specially provided for that purpose, a permanent exposition of articles and goods of all sorts manufactured beyond the limits of Russia, for the purpose of getting better acquainted with the foreign trade. The leading exporters and manufacturers of England, Austria-Hungary, Switzerland, Belgium and France, as well as government institutions, like chambers of commerce of Austria and France, have already expressed their desire to promote the foregoing plan." The letter states further that one of the members of the firm writing is an American citizen, who desired to acquaint the business concerns of the United States with this opportunity.

There was recently placed on the market by Robert H. Ingersoll & Bro., a new line of cheap watches, resembling somewhat the thin American model in size and shape, which can be retailed at $2. They come in polished nickel or gun metal finished cases.

European View of the Growth of Glass Manufacturing in United States.

CONSUL JOSEPH I. BRITTAIN, of Prague, submits the following report regarding the European view of the progress American glass ware manufacturers have made in the past few years:

A recent number of the Austrian *Export Industrieblatt* issues a note of warning to the continental glass ware manufacturers. The paper advises the European trade to study carefully American methods for manufacturing glass ware, especially pressed glass ware. It states that the American glass industry has made wonderful progress since 1850, when there were but 5,700 clerks and mechanics employed in the American glass industry, and only $2,000,000 annually was paid in wages.

It further states that the number of glass works increased 12 per cent. between 1900 and 1905, while the number of workmen increased 21 per cent., invested capital 46 per cent. and production 41 per cent. The article says that in 1905 there were in the United States 399 glass works with an invested capital of $89,000,000, an annual output of $80,000,000 worth, giving employment to 64,000 workmen, and with a yearly payroll of $37,000,000.

The opinion is expressed that the American glass works will in a few years supply the entire home demand, and sharply compete in the markets of the world against continental manufacturers. Especial mention is made concerning our advancement in the manufacture of plate glass, which was formerly imported largely from Belgium. It is stated that 22 glass furnaces have been obliged to close, which formerly made heavy shipments to the United States.

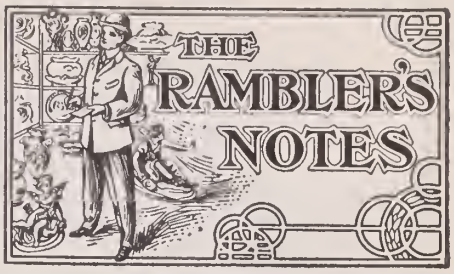
The article speaks of the enormous increase in the manufacture of bottles in the United States, which is given at 12 per cent. in 1907 over the product in 1906. This increase is attributed to our perfected bottle-making machinery.

Particular attention is called to the fine quality of pressed glass made in the United States, which, the article states, owing to its peculiar brilliancy and rough edges, closely resembles cut glass. It is claimed that the manufacturers at Cologne and Ehrenfeld, Germany, are bending their energies to equal the American pressed glass and thus prevent its obtaining a foothold in Germany and other European countries where American pressed glass is finding favor.

The writer of the article appears to be satisfied with the exports of cut glass, hotel and restaurant ware, and the finer grades of Bohemian, German and French glass ware to the United States. He also mentions the exports of colored lamp shades, and certain styles of lamp glasses, as well as fancy colored glass for illuminating purposes, also crystals for watches. The latter article is made almost entirely in Germany, especially in Alsace-Lorraine.

Watch glass crystals are made by hand, and in consequence of the lower prices paid for labor in Germany the American manufacturers cannot compete.

The Buechner Jewelry Co., Cheyenne, Wyo., is installing a large street clock outside of its establishment. The clock will be 12 feet high and will surmount a steel post.



ART METAL NOVELTIES.

AT the salesrooms of the Bradley & Hubbard Mfg. Co., 21 Barclay St. and 26 Park Pl., New York, there is now on exhibition a collection of distinctly attractive art metal novelties which should appeal strongly to the jewelry trade. Among these articles are a number of smokers' sets in copper, finished in antique brass. Each set includes a cigar jar, art tray, match holder, etc. Attractive cigar jars are also displayed in wood and metal, while others are made of metal and glass. Book slides in brass and bronze are shown in a number of patterns. The line of electroliers comprises a wide selection of fancy styles. Electroliers with leaded glass shades are among the most attractive, and when lighted the effect produced by the light shining through the shade is most pleasing. Desk sets in brass with raised work are also shown.

*

CUT GLASS IN VARIOUS STAGES OF PRODUCTION

LING & STEWART, 68 West Broadway, New York, have on exhibition at their salesrooms an interesting and instructive exhibit in the form of a cut glass salad dish, showing the different stages which the dish passes through before it is turned out a finished product. The first dish shows the plain glass with one-half marked in the pattern the design is to be cut. The second dish shows the dish in the rough state after cutting, and the third dish shows the finished product. The same firm is exhibiting a line of attractive cut glass, which includes bon-bon dishes, salad dishes, etc.

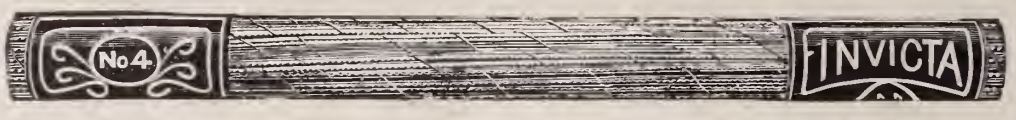
*

NEW OFFERINGS IN RICH GLASS.

AMONG the many attractive offerings in cut glass to be seen at the salesrooms of C. Dorflinger & Sons, 36 Murray St., New York, is a cut glass hock set. The set includes 12 hock glasses and two holders. Six of the glasses are in ruby tint, while the other six are green. There is one holder of each color. Other dainty offerings include bon-bon dishes, servers, fruit baskets, etc. THE RAMBLER.

The E. H. H. Smith Silver Co., Bridgeport, Conn., has recently been granted a valuable patent for plating spoons and forks by which process the concern is able in one operation to place 65 per cent. of the whole amount of silver upon the backs of articles in the places that receive the most wear. The concern is now making a special effort to introduce its "Sterling Effects in Plate" patterns, made under this process with double the amount of silver over the entire back of the article.

Nothing New Under the Sun?



Oh Yes, There Is! "INVICTA" SAWS Are New. Order a Gross and Try Them and Be Convinced

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L. LELONG & BRO.

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WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



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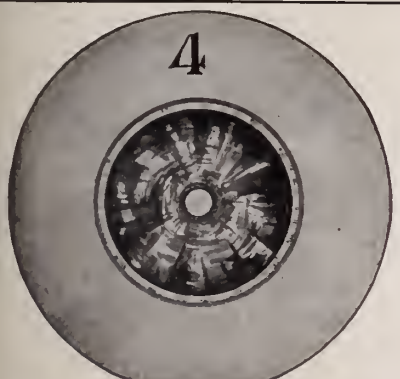
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Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.

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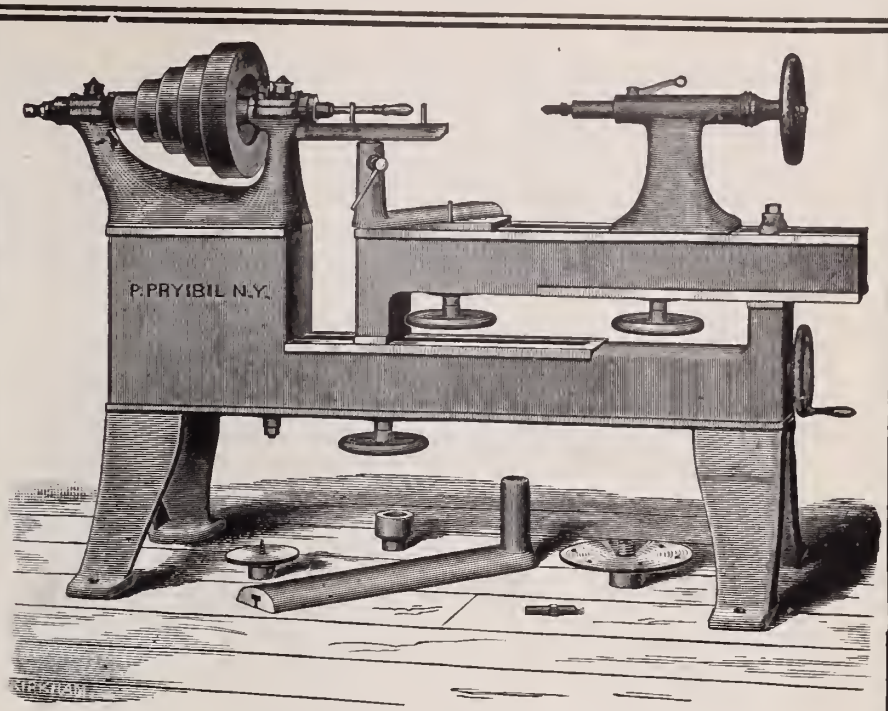


(Pat. applied for.)

Balance Hole Jewels Size of the hole numbered on setting. Saves time and duplication. You can order just what you want. If your jobber does not handle them, send to us. Made for all kinds of American movements.

Ruby and Sapphire, $1.25 per dozen

THOS. J. JUZEK & CO., Elgin, Ill.



Above Cut Shows Our

EXTENSION SPINNING LATHE.

Swing of lathe 22 inches when closed, 44 inches when extended.

Substantially built for heavy work.

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I have had more than 25 years' experience selling exclusively for the Jewelry Trade and surely ought to "know how." I can refer to over 200 jewelers for whom I have made successful and profitable sales; also all wholesale jewelers of Pittsburgh, Pa., and several of Buffalo, N. Y. Any of these will tell you I "know how." I use no fake methods, neither do I misrepresent. If you secure my services to conduct your sale you get a square deal.



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Are doing enameling with the best of FRENCH, ITALIAN and GERMAN enamels. A large assortment of the newest colors and shades to choose from.

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That "Piano Advertising Plan" from Iowa

Pulls prosperity out of a lean year of panic. It never had an equal among advertising and premium propositions for building up trade in the teeth of a gale of adversity. It doubles sales for merchants and puts on subscriptions for the newspaper publishers. And it's brand new to-day.

The smallest merchant can work it just as successfully as the largest. The puzzle of it is that it does not cost the merchant one dollar, but actually makes him big money.

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And let me tell you it would be suicidal for any merchant to give away a cheaply made, inferior piano to any customer if he wants to reap a permanent benefit from the enterprise.

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Live Ones—Write me *Needy Ones—Wake Up* *I'll Show You How it's Done*

SALESMEN—Boys with Grit and "Go"—

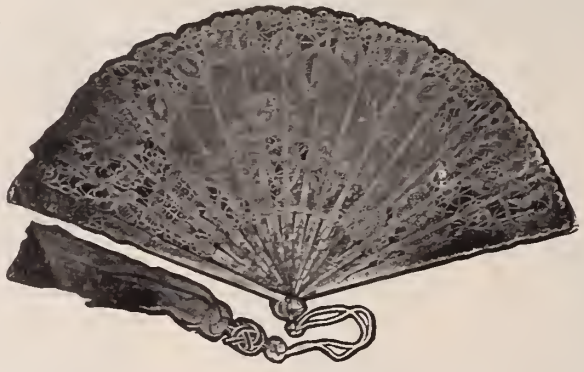
IT'S YOUR CHANCE. I want a few Reliable Salesmen to Canvass the Retail Trade. Samples in coat pocket. Don't worry trying to revive dead lines. Get one with breath in it now. It's a boom year for you if you connect right. Get wise to the "Iowa Idea."

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W. F. MAIN, Proprietor :::: IOWA CITY, IOWA

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LEMAIRE PARIS

LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

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NEW CATALOGUE upon application to any JOBBER

37 MAIDEN LANE, N. Y.



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Large Variety in All the Latest Styles

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Exclusively for the Jewelry Trade

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, JULY 8, 1908. Vol. LVI., No. 23.



The Lemp Trophy for Eight Oared Shells.

(*See Text on Page 40.*)

ALVIN DEPOSIT WARE



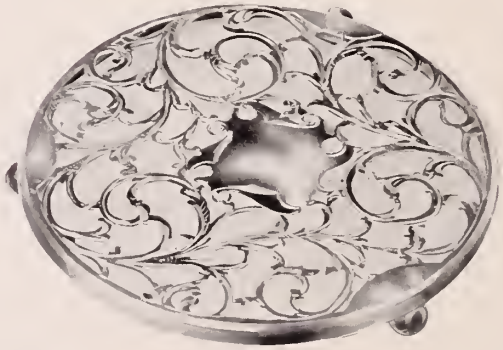
4593/3

3 inch	$2.70	6 inch	$6.50
4 "	4.00	8 "	10.00
5 "	5.00	10 "	15.00
	12 inch . $21.00		



4593

3 inch	$3.50	6 inch	$8.00
4 "	5.00	8 "	11.00
5 "	6.50	10 "	17.00
	12 inch . $24.00		



4593/1

3 inch	$6.70	6 inch	$12.00
4 "	8.00	8 "	15.00
5 "	10.50	10 "	21.00
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The Alvin Manufacturing Co. were the pioneers in making Deposit Ware. Others have gone into the business—and gone out again!

Some who still manufacture deposit ware have cheapened the product by using so little silver that they cannot engrave it properly.

We have always refused to cheapen our product by reducing the quality to meet this competition, maintaining our standard of high grade quality throughout and our reputation as the acknowledged leaders in deposit ware manufacture.

Prices quoted are subject to usual catalog discount. Compare with others.

TRADE MARK

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Silversmiths

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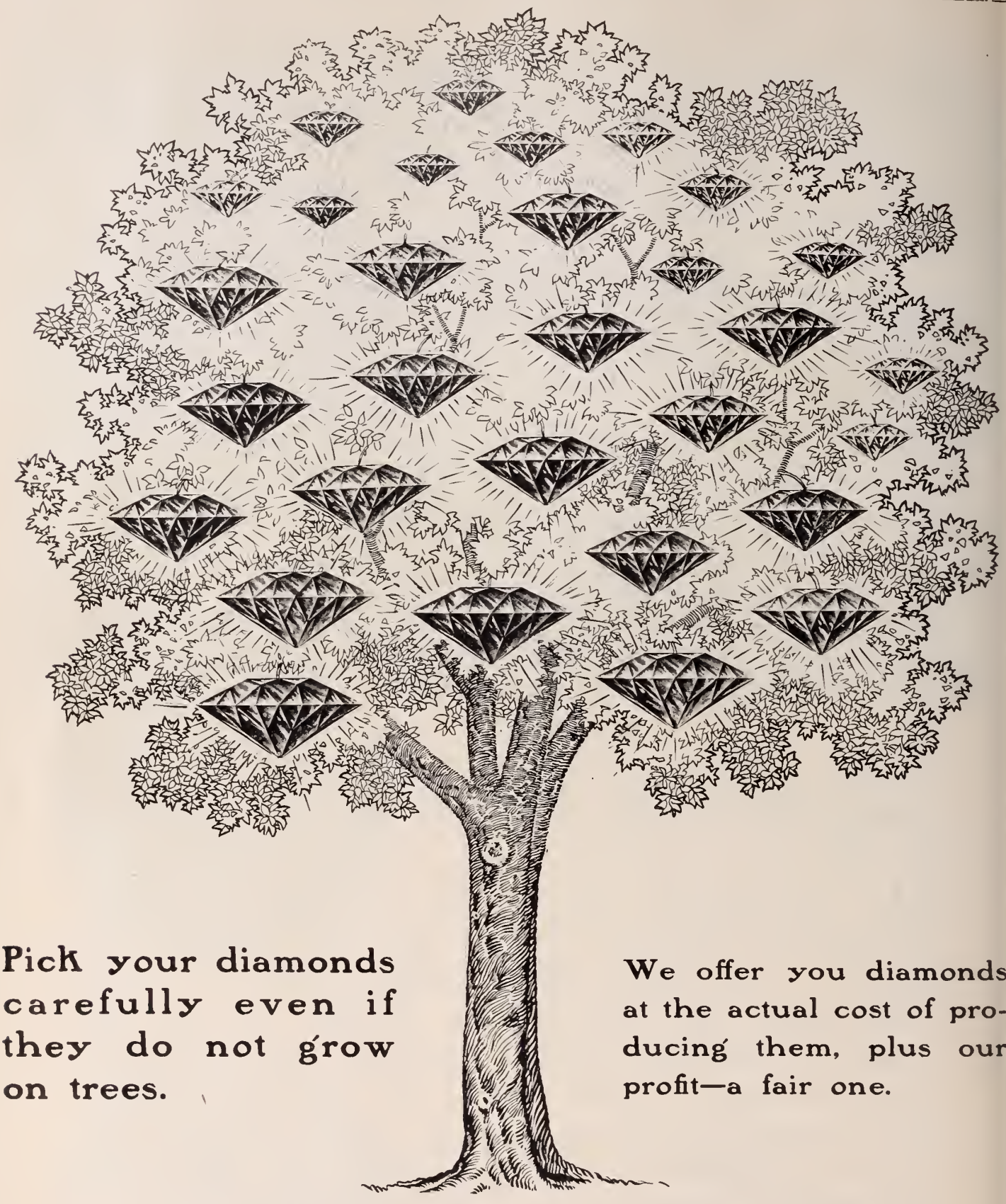
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What a lighthouse is to the mariner **FAHYS MONTAUK CASE** is to the jeweler—a beacon of safety.

The lighthouse warns the mariner to avoid dangerous places. There are no "dangerous places" in **FAHYS MONTAUK CASE,** it is the best-made and best-known 20-year case on the market, and the liberal amount—and scientific distribution—of gold used in its manufacture eliminates "shallow places," and insures its wearing qualities for more than its guarantee of twenty years.

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Pick your diamonds carefully even if they do not grow on trees.

We offer you diamonds at the actual cost of producing them, plus our profit—a fair one.

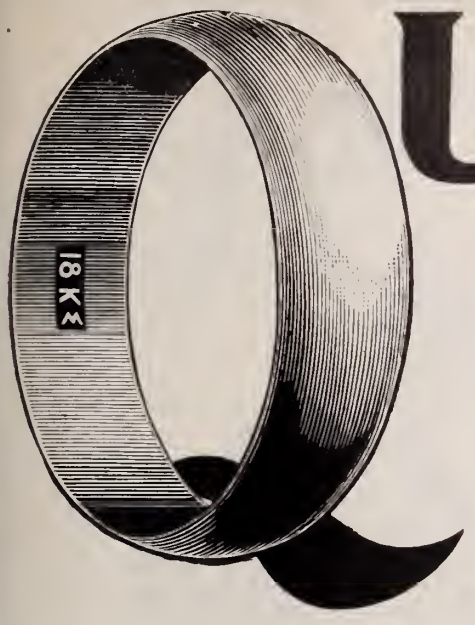
YOU CANNOT BUY DIAMONDS AT LOWER PRICES THAN THIS, BUT YOU CAN PAY MUCH MORE

J. R. WOOD & SONS

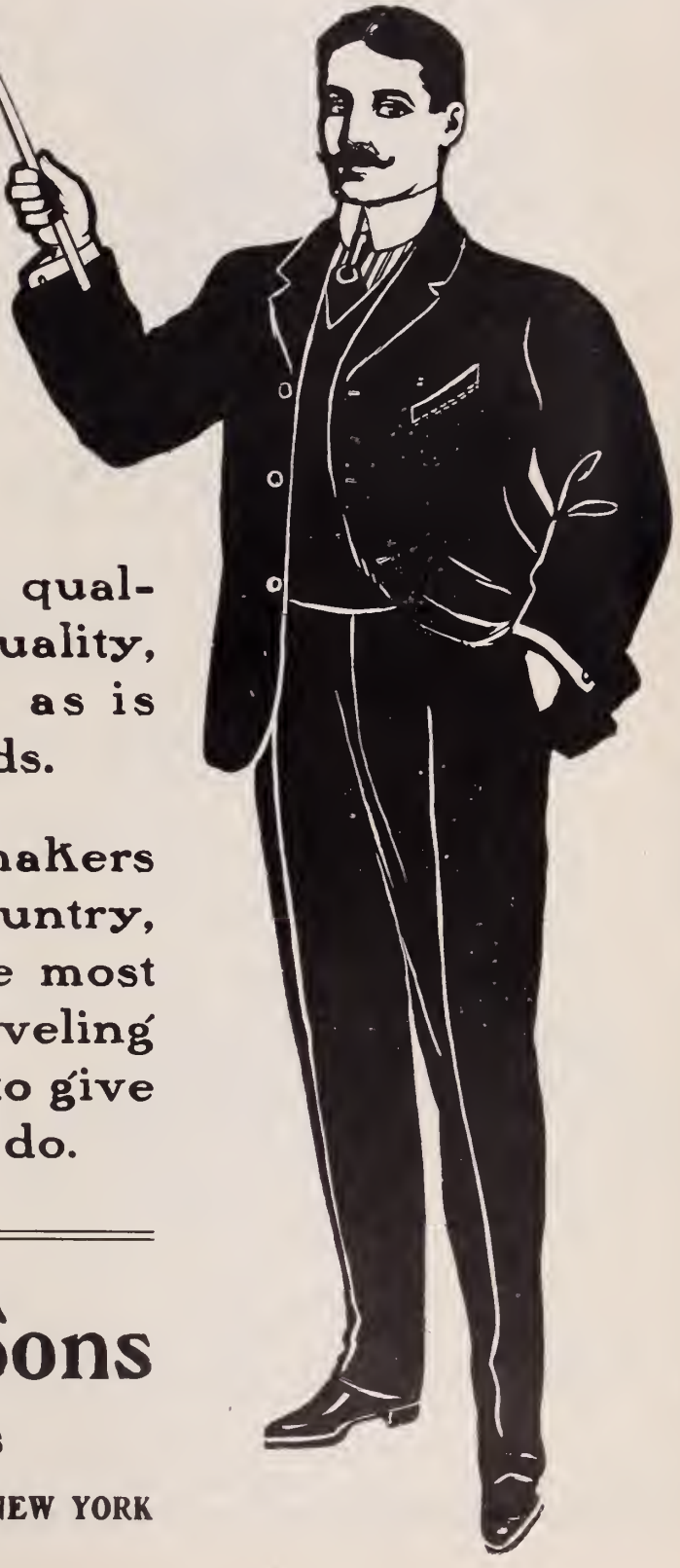
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires.

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QUALITY!



Quality in wedding rings should be considered even before price.

By buying of us you get quality, the very highest quality, and a price as small as is charged for inferior goods.

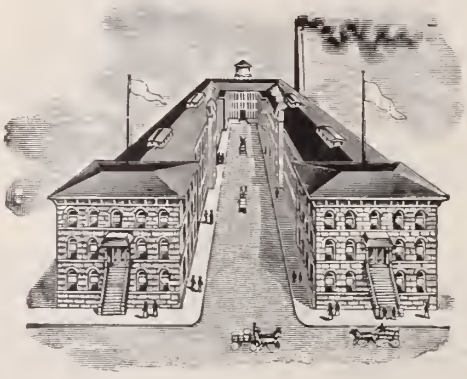
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Wedding Ring Makers

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S. O. BIGNEY & CO.





MIRROR FINISH

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HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

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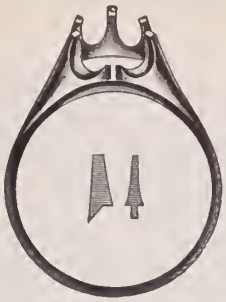
New York Office, 3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

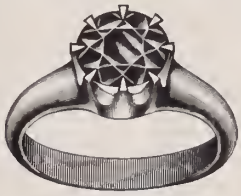
103-105 William Street
New York

TWO WONDERFUL SHOPS

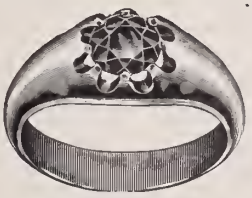
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Chicago



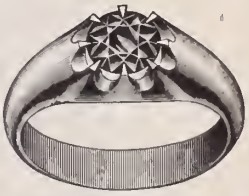
Tiffany ring as received with worn off claws. Stone cannot he reset, as it would he too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

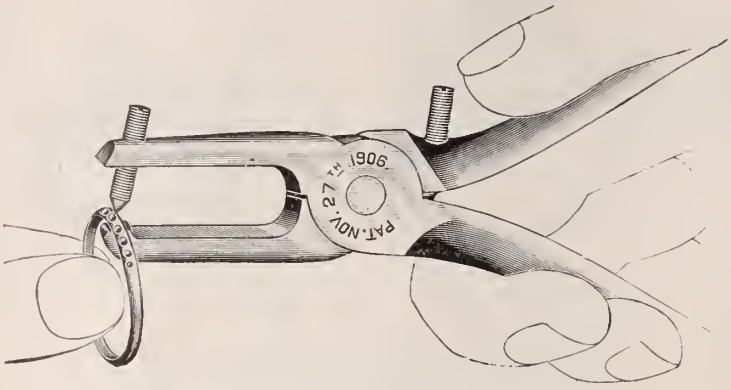
THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

Pearl Setting Plier, No. 327



This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

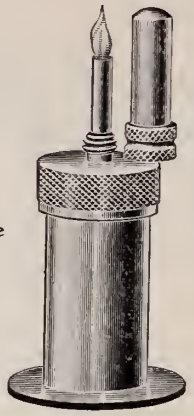
Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp

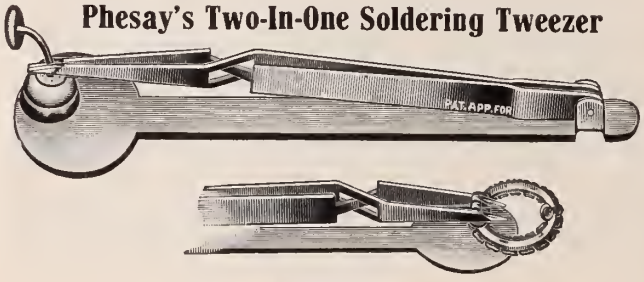
Cut is full size

Price, each, 50c.



Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

Phesay's Two-In-One Soldering Tweezer

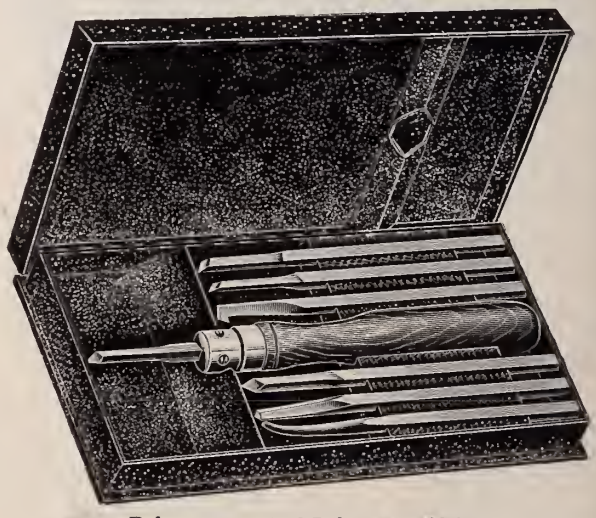


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

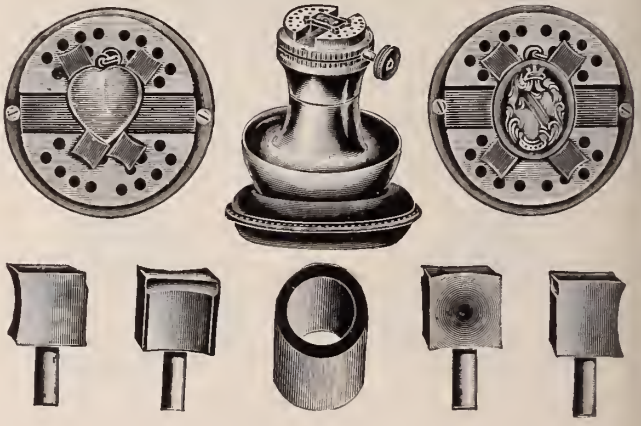
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

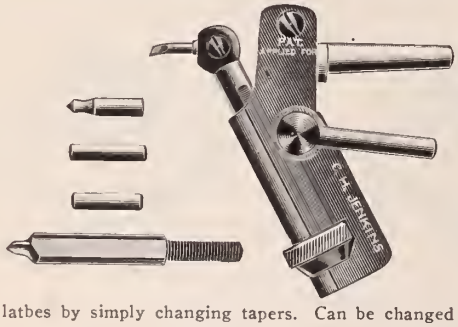
"Ideal" Pins for Engraving Blocks



Per set of 4 with 4 pure rubber tubes, 50c.

The faces are milled to various shapes to take regular and irregularly formed articles. The few illustrations show their possibilities. Four pure rubber rings are furnished to slip over the pins when very delicate and highly polished articles are to be clamped. Made for all Standard Engraving Blocks. Please state name of Block when ordering.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

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ANNOUNCEMENT

IS MADE

Of the Following Described New 16 and 18 Size Movements, Named

JOHN C. DUEBER



16 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round arm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hompden"* mainspring and *double roller escopement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sopphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *odjusted to temperoture, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring, and *double roller escapement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

OUR NEW FALL STOCK [THE BEST EVER] IS READY

You can **double your business** if you will **buy all your jewelry needs from us.** Have you seen our New Building? If not, call and see us. **"Our success is the talk of the trade."**



W. H. Balch



W. J. Beard



Chas. Welzmiller



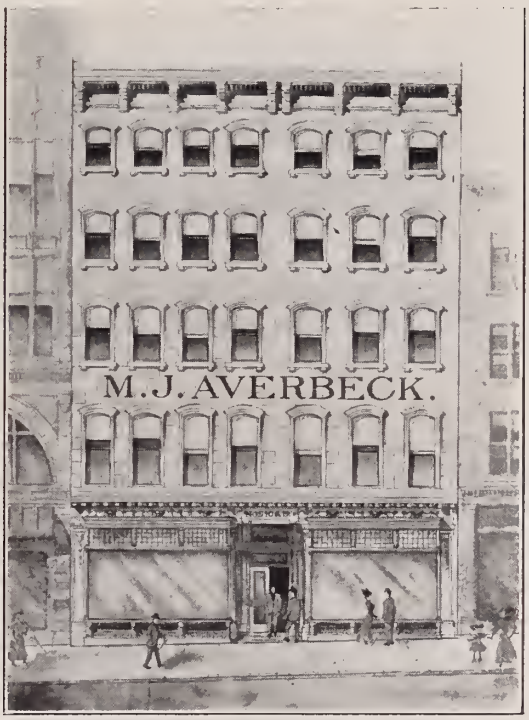
C. E. Sulzberger



Asher Green

THIS IS THE NEW BUILDING!
We are **justly proud** of our **old business** in **new quarters**

A Postal Card will bring any one of these salesmen to your store with our Sample Lines



10 and 12 MAIDEN LANE

We supply all the Jewelry and Gold and Silver Novelty needs of the Retail Jeweler



S. W. Percy



Irving Cohn



Wm. Bernheimer



C. W. Bull

The above salesmen, Genial and Courteous, are well known to the Retail Jewelry Trade everywhere. Some have been with us fourteen years. They are now leaving for their respective territories.

Our Products are Exclusive in Design, Elegant in Detail, Excellent throughout. That's why you should carry them—If you don't already.

We Sell SELLERS! SELLERS! and **that's** the **reason why this business has had such a phenomenal growth.**

If our methods please you tell your friends, if not tell us. All will be welcome in our building.

M. J. AVERBECK, MANUFACTURERS—IMPORTERS 10 and 12 Maiden Lane, New York

YOU CAN BUY jewelry and novelties most anywhere, but you cannot buy the M. J. A. STYLE, QUALITY and PRICE anywhere else.

FRATERNAL ORDER OF EAGLE CHARMS,

Jewels, Cards and Buttons; a complete line in 14-K. and 10-K. solid gold in over 25 distinct styles and many sizes. Write for samples or catalog.



No. 477
$32.00

No. 478
$28.00

No. 479
$24.00



No. 453
$35.00

No. 453X
$32.00

No. 453A
$29.00

No. 453B
$26.00



No. 454
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No. 454X
$32.00

No. 454A
$29.00

No. 454B
$26.00

JOS. MAYER & BROS., Seattle, Wash.

The PIONEER manufacturers of Eagle jewels and emblems of every description. Repairing and special order work for the trade receives prompt and careful attention.

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

REG. IN U.S. PAT. OFF.

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEWYORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JULY 8, 1908 Vol. VI. No. 7

There is invariable uniformity of excellence in the production of our Diamond Jewelry. Just how far this uniformity of standard is carried, may be readily established by anyone who chooses to investigate.

Here is a good way: Look leisurely through the productions on display at our next EXHIBITION which will be held at our offices from August 24th to 29th, inclusive. Select at random any piece of Diamond Jewelry without asking the price, and, unless you are an expert, your estimate of its value will be much too high. We are turning out a large and varied line of medium priced goods, offering value ssuch as have never before been put on the market. Our workmen are permitted no digression from a fixed high standard of crafts=manship. This applies to the Jewels of medium price as well as to those pre=senting the distinguishing features of the more expensive,

We have received from abroad another shipment of a large number of lots of Diamonds, unusually fine Pearls, Sapphires, Emeralds, Rubies and other precious stones purchased by our Mr. Mayer. Remember, that these goods have been bought with a view to their utilization for our new Fall productions.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."

TRADE MARK
925
STERLING 1000

QUALITY IN SILVERWARE

THE word quality in its broadest sense is descriptive of all Smith Silverware.

Quality in the beauty of design.

Quality in the excellence of finish.

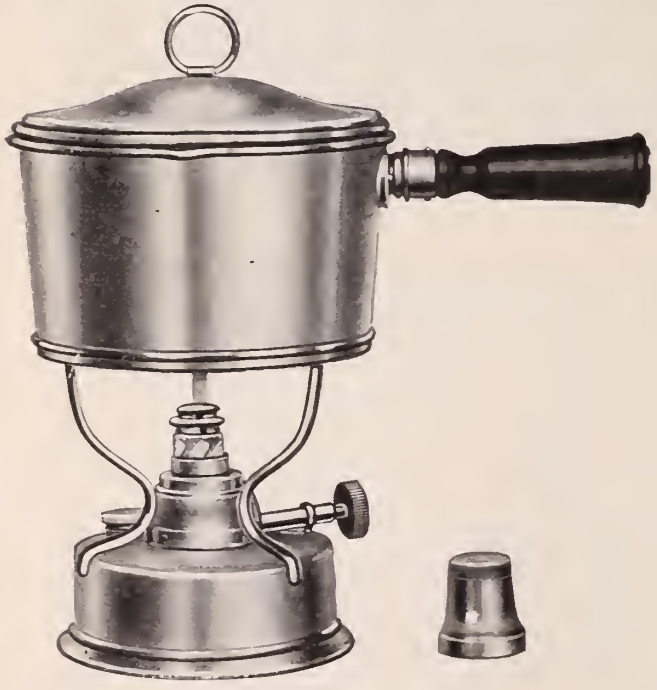
Quality in workmanship and material.

Quality in our trade-mark which stands for the highest art of the Silversmith—it is a veritable hall-mark of quality.

Hollowware—Flatware—Pieces of Special Design

FRANK W. SMITH CO. Manufacturers of Sterling Silverware
GARDNER, MASS.

TRADE MARK.
925
STERLING 1000



No. 1727—Capacity, 2 pts. All the parts fit inside of cup, enabling the companion to be put into a handbag.

NOW IS THE TIME

to show your customers

Sternau Traveling Companions

Used by Vacationists, Travelers, Sportsmen, Motorists, Tourists, etc.

Excellent for preparing delicious hot luncheons quickly and easily.

Fitted with alcohol burners guaranteed to satisfy.

Illustrations and prices sent on request.

S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

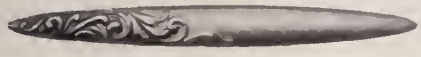
Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.


No. 2188.


No. 2406.


No. 2400.


No. 2154.

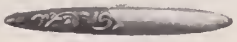
Veil Pins in Gold Filled and Sterling Silver


No. 2157.


No. 2178.


No. 2184.

Handy Pins in Gold Filled

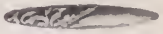

No. 8184.


No. 8183.


No. 8067.


No. 8074.


No. 8004.


No. 8055.


No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.



$1,000

More goods shipped in May, 1908, than in May, 1907. That is the record shown by our books. : : : :

CAN YOU SOLVE THAT?

Do you remember the ad. in which we told you we were driving straight ahead with no thought of letting up or turning back? : : : : :

That we were hustling for business and by the same token we were getting it? Well, here are the facts:— : : :

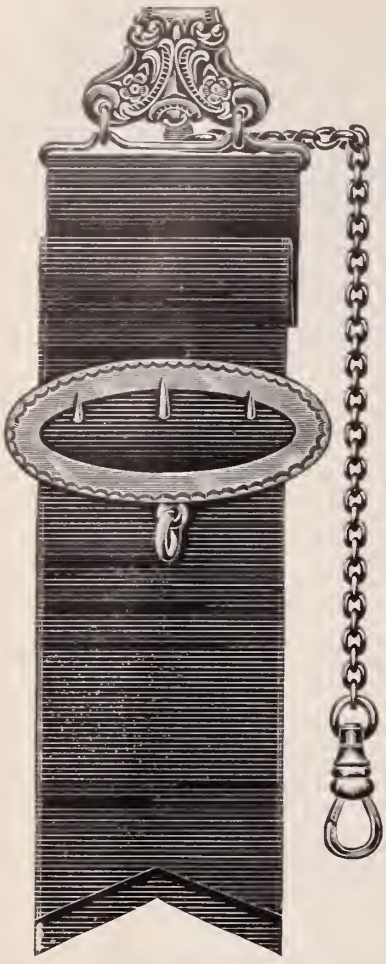
There is only one way to get such business and that is—give your trade satisfactory goods. : : : : :

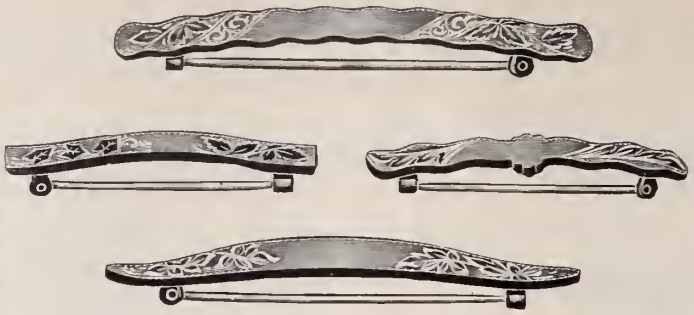
Ask for goods that bear the fleur-de-lis for a trade-mark.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.







Silk Fobs *Vest and Guards*

Lace, Veil, Chatelaine and Brooch Pins

Ear Rings *Crosses*

Link and Lever Buttons

Studs and Pin Sets

FOR SALE BY ALL JOBBERS

ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved

All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.

THE "LEONES" SEPARABLE LINK CUFF BUTTON



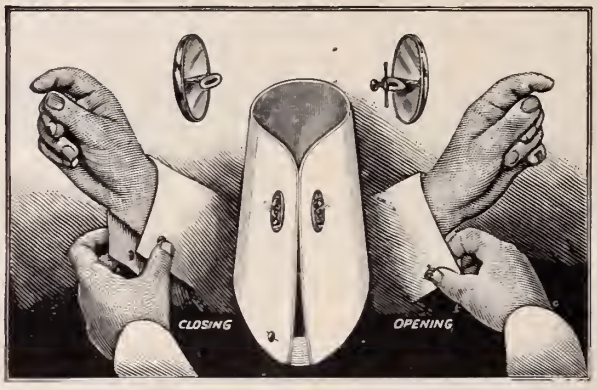
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





MANUFACTURED BY

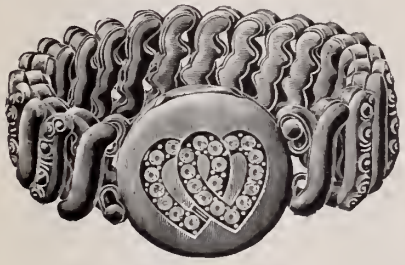
C. D. LYONS COMPANY, Attleboro, Mass.

ORDER THROUGH YOUR JOBBER

"Best in the World for the Money"



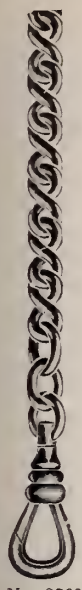
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No. A46



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The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

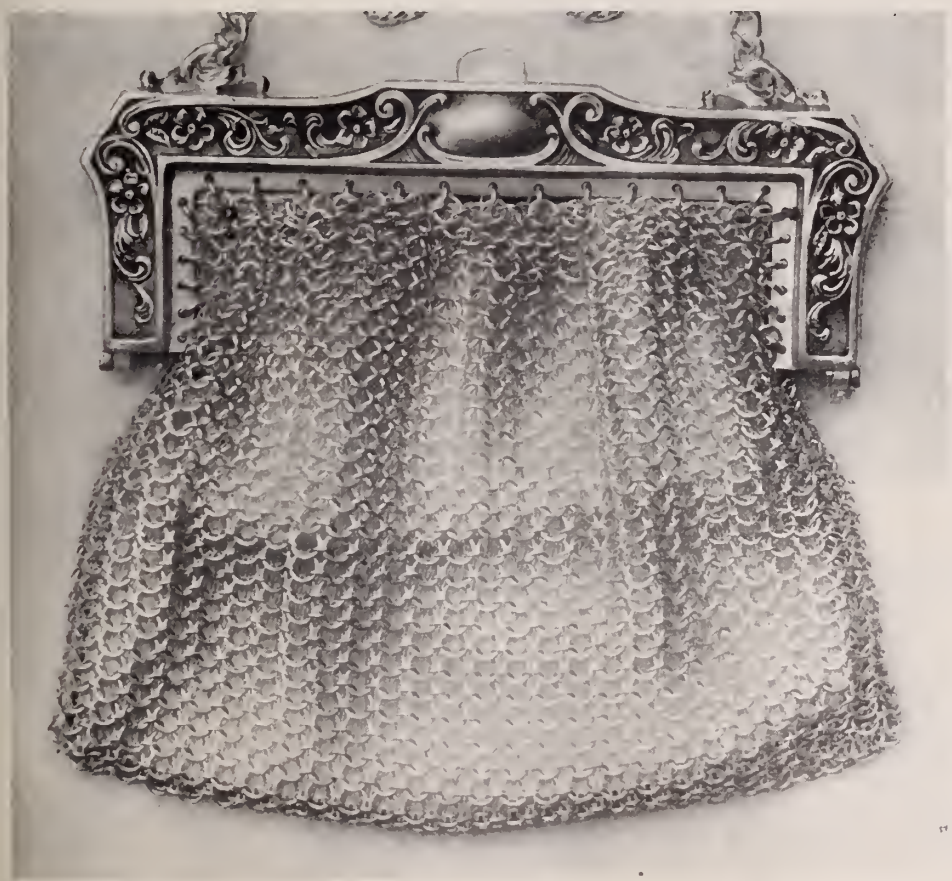
ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
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Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.

PLAINVILLE, Norfolk Co. MASS.

New York Office
7 Maiden Lane

OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

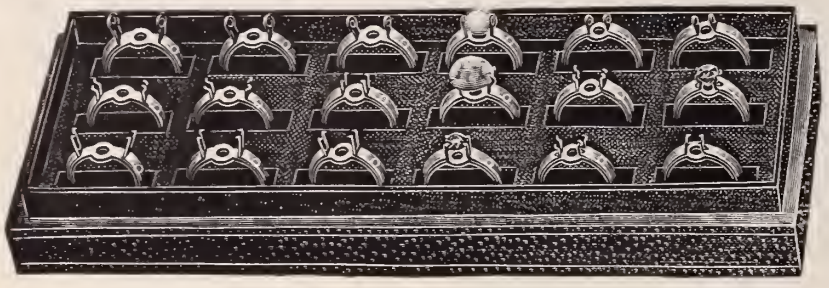
PROVIDENCE RHODE ISLAND

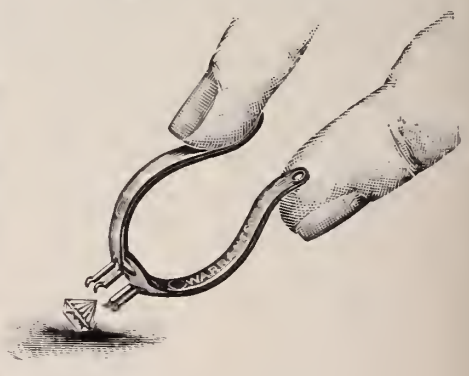
New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of	18 (full set),	in box,	$6.00
" "	12	" "	4.00
" "	9	" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York Selling Agents for United States and Canada

Hutchison & Huestis Ring Makers

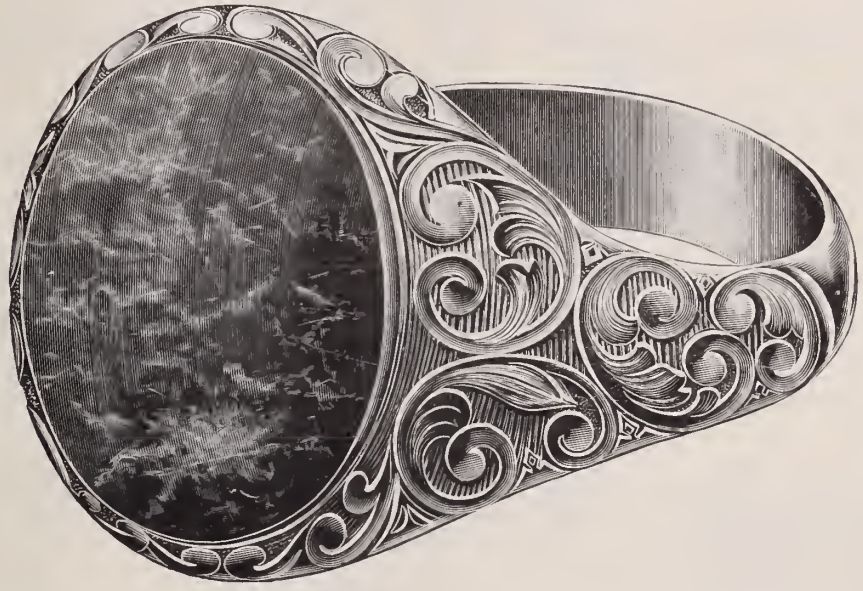
FOR THE JOBBING TRADE

Up-to-date

STONE RINGS

Made in

AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS

SERPENT RINGS

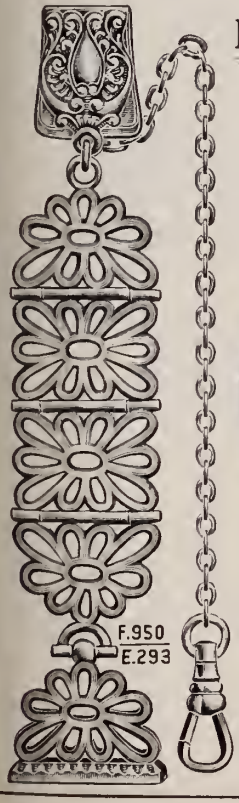
DIAMOND RINGS

DIAMOND MOUNTINGS

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller

FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

The "Best" Safety Fob. Lapped Fronts



BATES & BACON

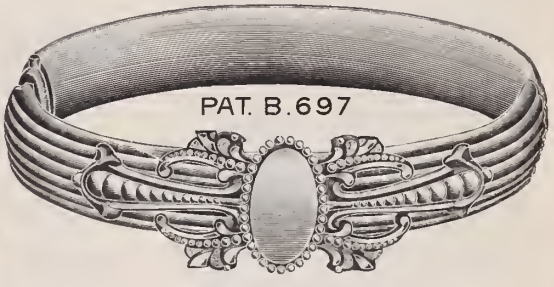
Attleboro, Mass.

Makers of High Grade Gold Filled CHAINS, LOCKETS and BRACELETS

A New Corrugated Bracelet.

Nothing Like It on the Market.







NOTICE:—We are equipped to make any size oval-shaped Bracelet in Joint or Catch

OFFICES:

NEW YORK - - 9 MAIDEN LANE
CHICAGO - - 103 STATE STREET

Numerous Buttons and Charms



will be purchased by the Elks prior to their departure for Dallas to attend the Annual Convention; some of them at the last moment. It will pay you to have a good stock on hand. Let us help you to make some profitable sales by sending a selection package. Our goods are "Sellers" as many jewelers know to their advantage.



LET US SHOW YOU

HENRY FREUND & BRO.

"Sellers of Sellers"

71 Nassau Street NEW YORK

Elk and Eagle Goods a Specialty

Our Trade Mark "The Rose" Stands for Quality and Excellence



ANNOUNCEMENT

We are pleased to announce to the trade that we are now located in our new offices,

15-17-19 Maiden Lane, New York

and accordingly extend to our friends a cordial invitation to make our offices their headquarters when in the city.

R. BLACKINTON & CO.

Established 1861 TRADE B MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

MR. RETAILER:

We are showing this season THROUGH THE WATCH JOBBERS the most exquisite line of RAISED GOLD, DECORATED WATCH CASES ever placed upon the market

AND

they are priced at only a trifle more than ordinary engraved cases fetch.

"Take our word for it," these cases will sell on sight.

PROBABLY

there is NO WAY you can enliven your watch business so effectively as by showing a few of these out of the ordinary gold cases.

Write for a selection package.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

14 Kt. ***Hand Made Rings*** *14 Kt.*

Chinese == Egyptian == Italian



CHINESE SEAL RING.
14 Kt. and 24 Kt.



CHINESE FLORAL DESIGN.
Set with Jade, Turquoise Matrix, Coral, Baroque Pearl, Lapis Lazuli, Opal.



EGYPTIAN PIVOT RING.
Set with Lapis Scarab, Topaz Scarab, Amethyst Scarab, Aventurine Scarab, Amazonite Scarab.



ROMAN FILIGREE RING.
Set with Coral, Jade, Lapis Lazuli, Turquoise Matrix, Baroque Pearls.



CHINESE SEAL RING.
Good Luck and Long Life.



CHINESE FLORAL DESIGN.
Set with Jade, Coral, Lapis Lazuli, Opal Matrix, Baroque Pearl, Turquoise Matrix.



Another View of Above Pivot Ring.



EGYPTIAN PIVOT RING,
With Smaller Scarab.

RINGS
Made by Jewelers from the East
Curious and Antique Designs in Silver Rings.

VAN DUSEN & STOKES CO.

Oriental Jewelers

1123 Chestnut Street, - Philadelphia

Makers of Kotobuki (Japanese Long Life Emblem) Rings, Scarf Pins and Cuff Links

We announce the removal of our New York Offices and Show Rooms to Broadway and Maiden Lane Building, fifth floor, 170 Broadway, where we have more than double our former floor space for the better display of our ever-increasing lines of Sterling Hollowware, Toilet Ware, Deposit Ware and Novelties.

MAKE NOTE OF OUR NEW ADDRESS

With our enlarged accommodations we have every facility for making you comfortable and cordially invite you to make your headquarters with us during your visit in the City.

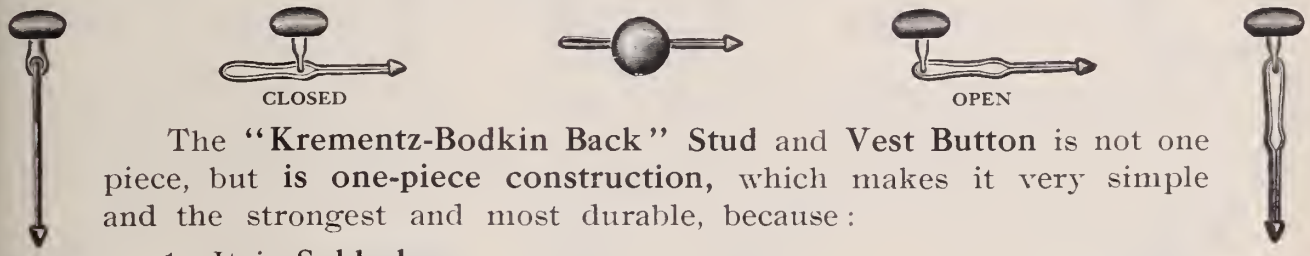
WOODSIDE STERLING COMPANY

See Later Issues for Illustrations of Our New Fall Products

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the **"Krementz-Bodkin Back" Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The **"Krementz-Bodkin Back" Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All **"Krementz-Bodkin Back"** Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs and Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

LORGNETTES APPEALING TO THE EYE

TRADE D MARK

DURAND LORGNETTES appeal to the eye, aside from the question of lenses. They are themselves good to see, artistically superior. They crown thirty years of progressive experience. Made only in 14kt. gold (even to the springs), they are never duplicated in silver gilt. As perfect mechanically as they are fine artistically. PRICES: $8.00 to $800.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A Young



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OSMERS-DOUGHERTY CO.

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AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

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23 Maiden Lane
NEW YORK

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ESTABLISHED 1841 BY A. CARTER

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ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

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A. J. HEDGES & Co.

Makers of 14K. Jewelry

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New Cigar Cutter

LOOKS AND WORKS LIKE A CHARM

This is the only practical cigar cutter that is a piece of jewelry for fob or chain. Can be set with diamonds and will admit of full size monogram engraving.

Patented and manufactured in 14K Gold by

Brooches
Scarf Pins
Handy Pins

Kollmar, Rauch & Co.
306 Market Street, Newark, N. J.

Sleeve Buttons
Fobs
Barrettes



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If our salesman does not come to your town we will gladly send you a selection package of our sellers for your inspection.

Buttons, Brooches, Lockets, Fobs, Scarf Pins, Waist Sets, Cuff Pins, Veil Pins, etc.

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SPECIAL DESIGNS IN

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SCARF-PINS
FOBS AND SEALS

CHARLES M. PRIOR, Designer
Designs for Gold and Silversmiths

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Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

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The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

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JAMES P. SNOW CHAS. E. WESTCOTT

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Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

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No stock complete without a few of our

PEARL SUNBURSTS

ALL SIZES



14k. Genuine Pearl Set, $4.50

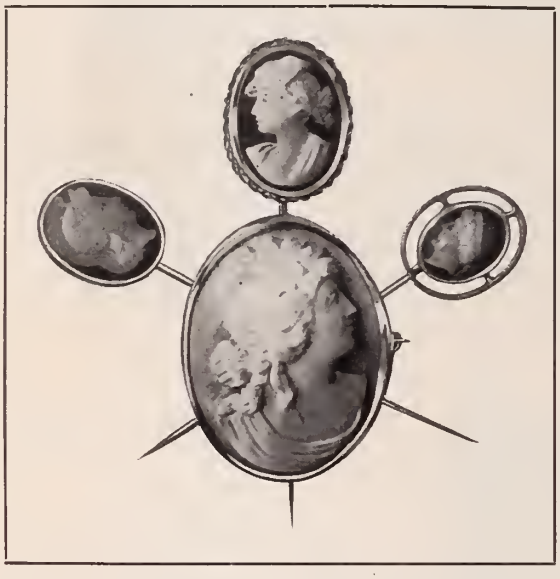
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Brooches, Links, Fobs, Hat Pins, Barrettes, Combs, Festoons, Scarfs, Pendants, Emblem Goods, Lockets, etc.

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2 Maiden Lane, New York



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KEEP abreast of the times and show a good line of Cameo jewelry for your Fall trade. It is not our intention to presume, but this is our advice to the Jobber.

Write to-day for our booklet showing the latest in Cameo Brooches and Scarf Pins. Except the penny for the postal, it is free for the asking.

10 Kt. Some stick to an inferior grade because their fathers used it, others because they have given nothing else a fair trial; but when buying 10 K. jewelry why not insist that it be 10K ? The only absolutely sure way to protect yourself and trade is to demand stamped goods. For years our Trade-Mark has stood for honesty and quality in gold jewelry. Just give the W. E. R. Co. line a "look over."

Send for further information regarding our extensive line.

W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

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New York Office: 9-11-13 Maiden Lane ***Samples only***



No. 58

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SILVER DEPOSIT WHISKY BOTTLES

Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

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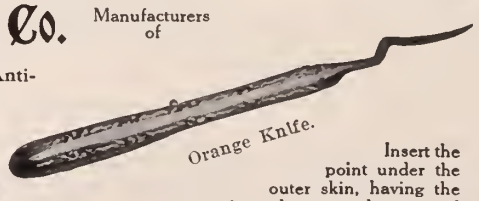
Factory: NEWARK, N. J.

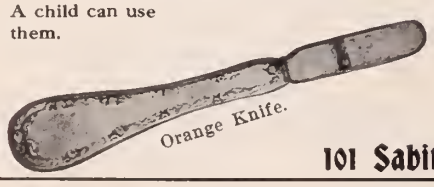
Roger Williams Silver Co.

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The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

Samples and prices on application to the Factory

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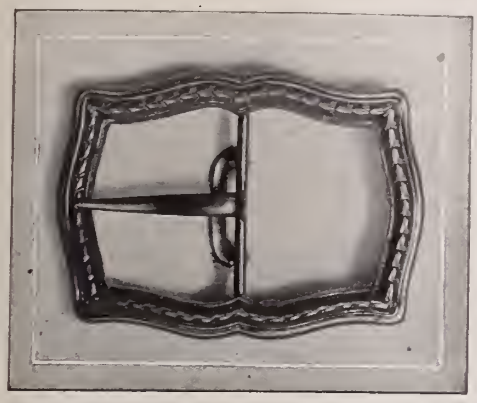


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Graduate of the old French system of apprenticeship. A trade thoroughly mastered.



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of which we are now making an extensive line at popular prices.

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A ★ TRADE-MARK.

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The Bowden Rings

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DIAMOND MOUNTINGS

of any description in gold and platina

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MONOGRAM FOBS TO THE TRADE

in solid 14 Kt. GOLD, STERLING SILVER and GOLD PLATE, mounted on Silk Ribbon or Leather.

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Our Bracelets have Patented Guard to prevent falling or losing



Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

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We prefer to do, rather than dally; we prefer to PROVE, rather than talk. Try us.

For the trade only—our new, big catalogue, with 100,000 items, sent free.

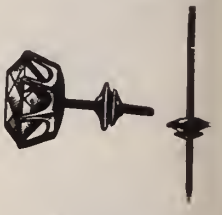
THE WASHBURN

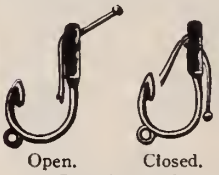
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MAGIC NUT for ear studs, scarf-pins etc.

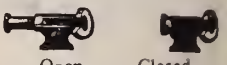


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Pearl Drilling and Adjusting a specialty.

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OF ALL KINDS IN OUR EXCELLENT LINE OF

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35 MAIDEN LANE

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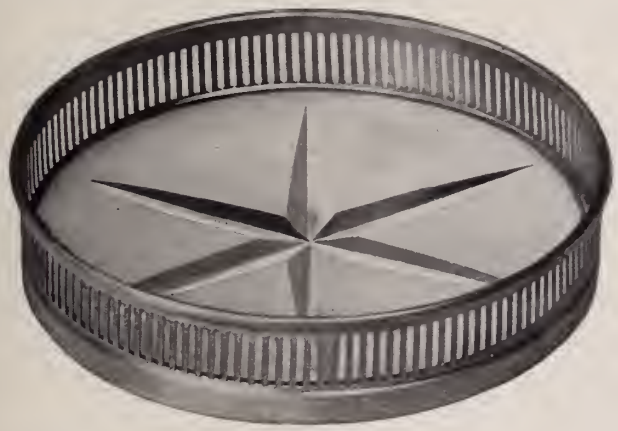
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WE beg to call your attention to our fine line of new, Exclusive and Artistic Combs, both plain and mounted in Genuine and Imitation Tortoise Shell. ¶ We manufacture Combs exclusively in 14kt., 10kt., Sterling and Gold Filled.

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3 inch (Actual size) $10.50 dozen

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Prices $10.50 to $27.00
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Patent applied for.
A complete line in Signet, Lapis-Lazuli, Jade, etc.

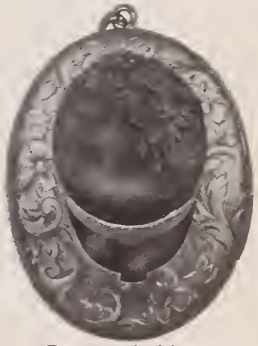
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IN 14 Kt. AND 10 Kt.

The big feature is the invisible joint, which when the Locket or Ring is closed is so constructed as to be absolutely secret and invisible.

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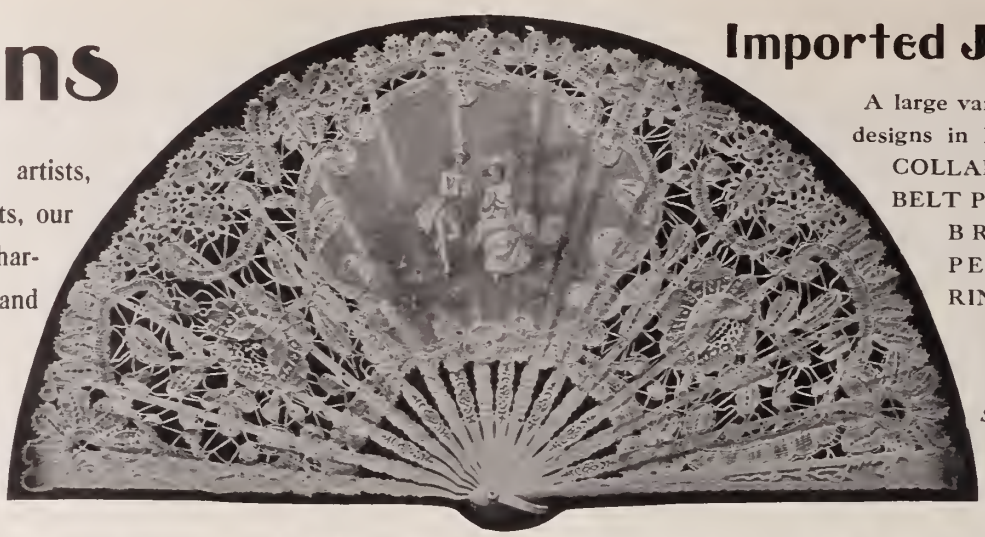
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We Sell The Jobbing Trade Only



Patent applied for.
In a variety of patterns in Cameos, Turquoise-Matrix, etc.

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Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices.



Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

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THE BASSETT JEWELRY CO.,

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THREE ★★★ STAR

CHAINS

IN SHOWCASES AT FIXED PRICES

"NONE BETTER MADE"—TRY THEM



WM. SMITH & CO.

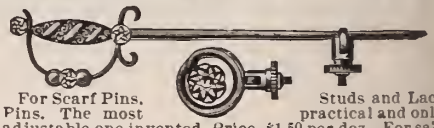
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Also GOLD AND SILVER KEY CHAINS AND BRACELETS

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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

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Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

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Factory: 10 Gold Street, N. Y.

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THOMAS J. DUNN CO.

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Makers of Exclusive Styles in

MONOGRAMS

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in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic

Specialties in the Monogram and Initial Line

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MAKERS OF

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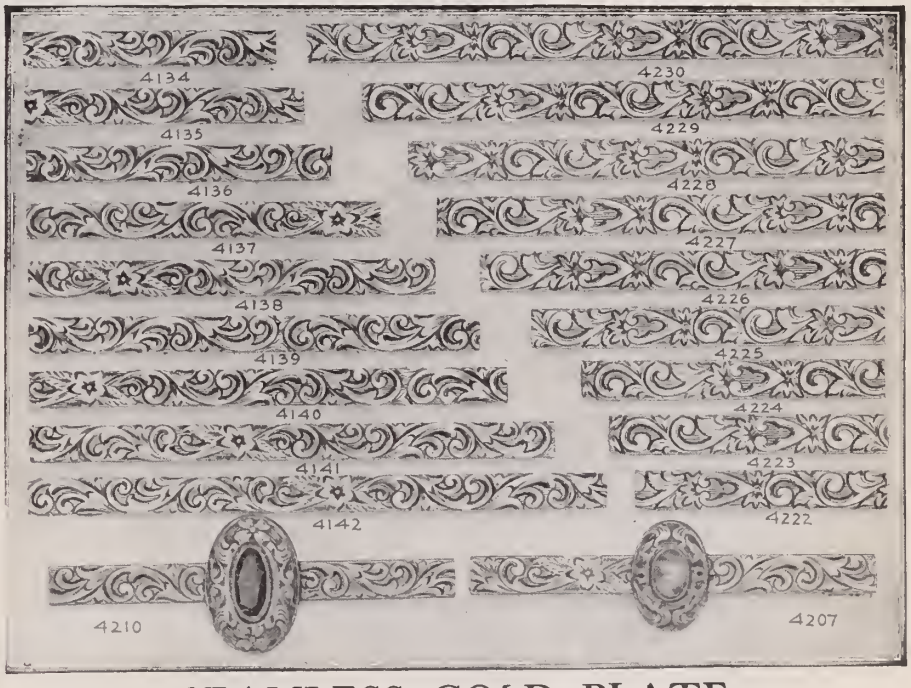
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New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

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MAKERS OF JEWELRY FOR THE JOBBING TRADE

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JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

DORAN, BAGNALL & CO.

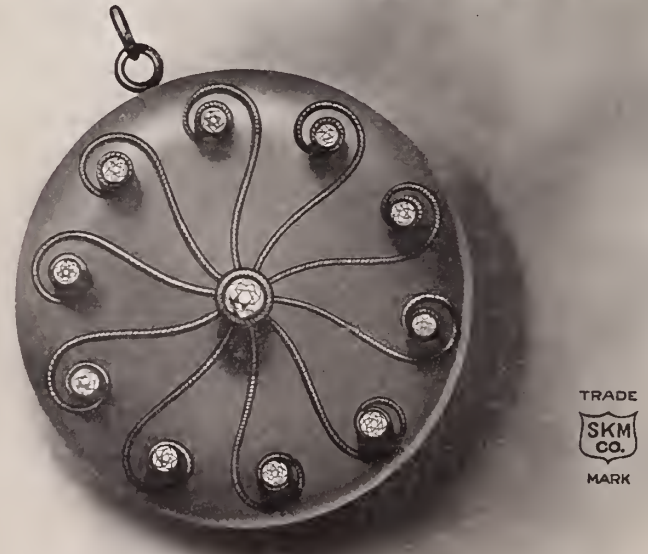
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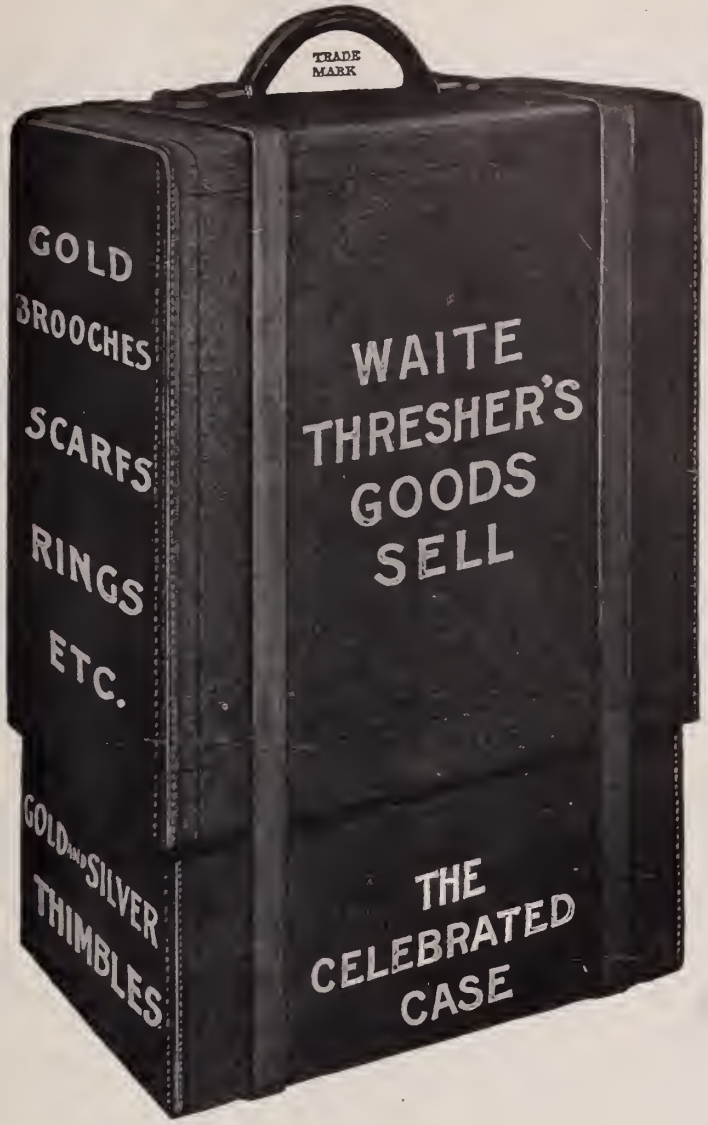
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Locket Makers

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ARTHUR W. WARE & CO.

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Manufacturers, Importers and Exporters

OF

WALKING-CANES

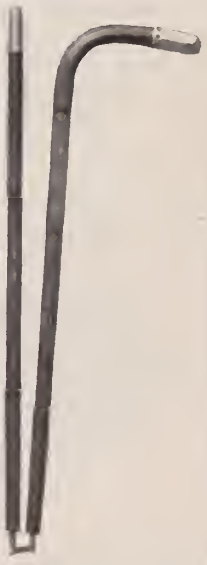
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"Fits Any Traveling Bag"

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"MAIDEN BALTIMORE"

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The Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

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CROWN STAFFORDSHIRE ENGLAND

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¶ Extremely varied assortment of rich, high-class VASES, reviving the early English and ancient Chinese productions.

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7-in. Saucer. Pansy No. 25

KELLY & STEINMAN, Inc.

Manufacturers of

Rich Cut Glassware

Is Quality any consideration with you? If so, let us send you a Sample Order.

OUR PRICES ARE MODERATE

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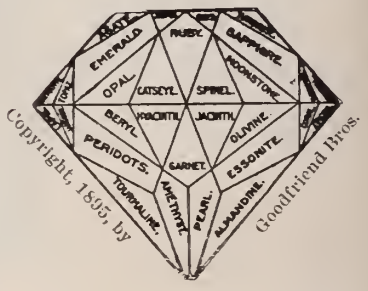
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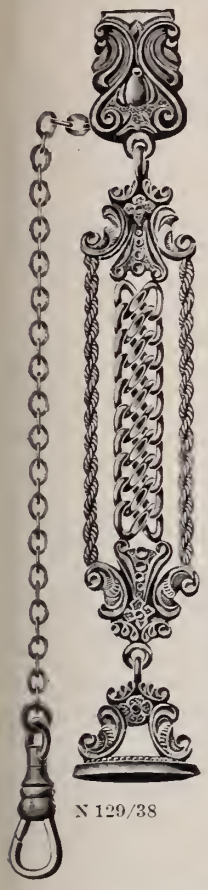
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N 132/48



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THE JEWELERS' CIRCULAR
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JULY 8, 1908. No. 23.

Antique Candlesticks by St. Bernward, Bishop of Hildesheim, (993-1022) Still in Existence.

By CHARLES A. BRASSLER.

IN the Romanesque period, 1000 to 1250, in which Occidental art attained its independence, the work of Bishop Bernward, of Hildesheim, the companion of Theophanu and preceptor of the minor Emperor Otto III., constitutes the first plainly recognizable group. Bernward, trained in Greek monasteries, has exercised a considerable influence on the development of the metal-working art in Germany. In the bishopric of Hildesheim, founded by him, and where in 1022 he died, he established a school of artistic casting and metal working, the chief masterpieces of which, carried out in bronze, have been locally preserved.

In the two candlesticks, made in a silver alloy, shown in the illustration herewith, the shaft and feet are formed in a perforated very florid tangle of human and dragons' bodies, evidently strongly influenced by reminiscences of northern art. The workshops in the chapters at Essen, founded by the "Ottones," Münster, Paderborn, Minden and Cologne are extensions of the Hildesheim school.



ANTIQUE CANDLESTICKS MADE BY ST. BERNWARD.

In the same manner, but no longer demonstrable by existing works, the archbishops Egbert of Friers, who died in 993, and Willegis of Mayena, who died in 1011, operated. At the same period, in Italy, Bishop Desiderius of Monte Casino had work and workmen sent from Bysantium; of the works of the somewhat later Abbot of S. Denis, near Paris, who died in 1144, there remain specimens, an antique vessel of porphyry, beautifully formed, with head and wings of gold, to represent an eagle.

The candlesticks illustrated consist of two similar pieces, each 43 centimeters high, cast in silver, to which, for the purpose of increasing its durability, some copper was added, and which was finished by gilding, of which traces are still visible, the application of which and the fact that the process was newly introduced in Bernward's workshop, is revealed by the inscription on the candlesticks, which reads as follows:

Bernwardus presul, candelabrum hoc pucrum suum primo huius artis flore nec auro, nec argento, et tamen ut cernis conflare iubebat ("Bishop Bernward, through his assistants, had these candlesticks cast at the earliest stage of the art; neither of gold nor of silver, but as you see them"—*i.e.*, plated).

The pictorial figures of the foot and shaft of the candlestick represent the realms of creation; Christ, the light of the world, dispels all darkness and floods all creations with his brilliance. On the feet of the candlesticks are recumbent dragons, on which are crouched goblins, glancing furtively upward. About the shafts vines, with leaves and bunches of grapes, twine, and at the bottom of them lions are standing, above which men are climbing upwards, while above sit birds, and beside these angels' heads peep out. From the shaft three animals (lizards or weasels) are extended upward to the light sconce, over the edge of which they are peering curiously at the light.

These interesting candlesticks are preserved at the Magdalen Church at Hildesheim.

Theo. H. Pond, who has been head of the Arts Department at Mechanics' Institute, Rochester, N. Y., for the past six years, and is a jewelry designer and worker of note, has accepted a position in the Baltimore Institute, Baltimore, Md. Mr. Pond's work has been especially noticeable in the department of Applied Arts and Crafts, at the Mechanics' Institute.

WE'RE OPTIMISTS.

During the recent depression in business, New York City was perhaps headquarters for pessimists, due to the fact that there were more bank failures in proportion than in any other place in the United States.

Now conditions have improved so much in New York that nearly all the institutions which had trouble have opened up under a new reorganization.

As jewelry Manufacturers, we have been optimistic as to the future, and by acts of this spring have backed up our optimistic thoughts by producing a large line of new, attractively-priced gold jewelry, in our various lines.

Progressive retail jewelers will undoubtedly have unusual demand this fall for this class of goods.

May our travelers when they call, or our mail order department, prove to you that we are optimists by showing you our new rings, lockets, sleeve buttons, Larter Shirt Studs and Larter Vest Buttons, etc.?

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The Lemp Trophy for Eight Oared Shells.

THE solid silver Lemp Trophy, which was rowed for Sunday, June 21, on the Mississippi River, by the Mound City and Western Rowing clubs, was on exhibition for a week in a show window of the Mermod, Jaccard & King Jewelry Co., St. Louis, Mo., by which it was designed and made.

The cup, which was presented by William J. Lemp, the brewer, is distinctly unique and original in design. It is a representation in solid silver of an eight-oared shell, manned by the crew and a coxswain, who present a vivid impression of being in the thick of a race. The shell is supported by two dolphins of solid silver resting on a base of the same metal, and each little part of the boat, the dolphins and the decorations on the base are perfect.

The whole work was designed and made from actual photographs of each subject presented. The oarsmen are in their racing costumes and apparently are straining every muscle to push their shells to victory, with the bright silver oars spread out equally distant from each other.

When the order for the trophy was received by the Mermod, Jaccard & King Jewelry Co., the task of making it was intrusted to the most expert workmen in the company's shops. It is entirely hand-made and of pure sterling silver. The shell is 30 inches in length and stands more than two feet high.

The new Lemp trophy will replace the one retired from competition in 1906 by the Western Rowing Club. The trophy is considered the handsomest piece of work turned out in that line in St. Louis.

Sawing and Drilling Gems.

GEMS and precious stones often require to be sawed in different directions, which operation is performed on a machine like that used by a lapidary, with the exception of the polishing plate, for which is substituted a cutting plate having sharp ends. It is also done by fastening the stone on a stand and moving continually a fine iron or copper wire stretched in a bow, which is moistened with emery and oil. However, care has to be taken not to let the stone grow too hot, as the heat may crack or make spotty.

The Chinese use strings spun over in preference to the wire, they having the advantage of keeping the emery sticking to them and of accelerating thereby the operation.

For drilling gems or other precious stones a diamond set in steel is made use of to move to and fro by a bow, or the common engraving machine, the drilling instrument of which consists of an iron point, to which is fastened a diamond splinter, which is pressed upon the stone while it is revolving upon the plate.

Burglars who broke into the store of Solomon Fry, Jr., Elm St., Gloversville, N. Y., recently, escaped with stock valued at about $150. The loot includes half a dozen watches, 17 watch chains, several stick pins, 12 bracelets, field glasses, leather bags, etc.

The Ancient Egyptian Scarab—Its History and Symbolic Significance.

By Clement W. Coumbe.

(*Continued from issue of July* 1.)

The Uses of the Scarab.

THE uses to which scarabs were put were numerous. They were used by monarchs for sending out proclamations. These were mostly unusually large. Many were worn as amulets. Numbers of scarabs have ornaments or general inscriptions, some have

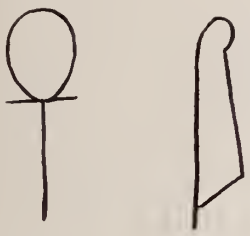


Fig. 5. Fig. 6.

personal names and friendly wishes (these were probably presents to friends). Again, scarabs have been found strung together like beads for religious purposes similar to our rosary. Of those used for social purposes some have "Good Luck" signs, or "A Happy Life"; these were used for sealing letters. Those having the cartouche of the reigning Pharaoh were no doubt worn out of loyalty. (See Figs. 2, 3 and 4.) Some were joined to the representation of the human heart, on which was inscribed "Life, Stability and Protection." They were talismans. Some had the names of deities, officials, private persons. Some had monograms.

One large class, known as heart scarabs, are found in mummies. They are from two to three inches long, and replaced the heart which had been taken out in the process of embalming. They are mostly of hard yellowish or dark green stone. According to the ancient Egyptian faith the human being had two souls—*Ka* was the vital soul, *Ba* was the responsible soul (genius). The heart of man was considered the source from whence life as well

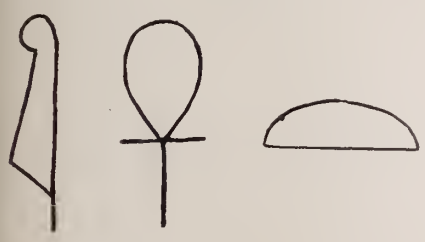


Fig. 7.

as thought proceeded. Hence the scarab (symbolizing resurrection) was buried with mummies to assist preserve the body for future reunion with the spirit. Egyptian soldiers wore scarabs as charms to increase their bravery. Women wore them to increase fertility.

And now just a word as to their composition. The soft soapstone scarabs were glazed in the fire, using different colored enamels, usually bluish green. The ones discovered in these days of a brownish or dirty white are those that have had their enamel chewed off by the teeth of Time, thus baring the stone from which they were carved. Some were made in porcelain and —very rarely—some of colored glass. Some are in gold or ivory, or even wood. Those of a brown tint were originally of a green glaze which has faded; the white were originally blue, unless perhaps some dating from the time of Amen-hotep III.

Cartouches.

The broad oval outline of the scarab was in the earlier Egyptian period used as a distinctive framework in which to inclose the hieroglyphic names of Egyptian kings. But in later historic inscriptions this wide oval circle surrounding the royal name (known as a "cartouche") gave way to a much more elongated *cartouche*, as is illustrated in Fig. 3 and Fig. 4 (page 43, issue of July 1). Hence the shape of the scarab outline in a cartouche assists to the knowledge of its relatively early date if of wide oval form, while the more lengthened cartouche outline is proof of production at the later period. It was known as "R E N."

The Scarab in Jewelry.

Scarabs were a favorite form of signet for finger rings, in which cases they re-

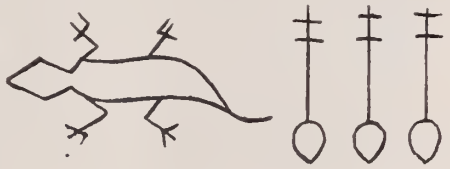


Fig. 8.

volved on an axis. The flat incised surface (reverse) was worn next the finger. When it was to be used for official signatures the ring was taken off the finger and the scarab side turned inward to allow the impression to be made. Now, very few scarab rings are ever found mounted in gold or cut in the precious stones. There are only very, very few extant. Some are in the Cairo Museum, and in these the jeweler's art shows really wonderful workmanship. The fact of their almost entire absence, however, must in nowise be considered proof that the ancient Egyptians owned but few such really valuable gems. The tombs of the Egyptian kings wherever recognizable had been for centuries looted by passing Arabs, and these later-day inhabitants knew the value of the precious metals and precious stones, but they had no use for glazed bug effigies and they attached no significance to hieroglyphics. Hence the scarceness of golden mounts and precious stones in the scarab outfit of the mighty of that day to reach down to our times. From those still existing we know that during and after the XII. Dynasty (2778 to 2565 B. C.) beautiful productions were made of gold and precious stones. All this might be supposed, for Isis was a patron of the arts.

The pages of The Circular-Weekly are scarcely the place for instruction in the art of writing or reading Egyptian hieroglyphs. But a few words dedicated to the subject may prove useful to such manufacturers who desire to intensify the mystic intent of their bug designs. To such end the few definitions that follow may prove useful.

Figs. 5 and 6 represent respectively "Life" and "Truth." Thus the trio of symbols on Fig. 7 reads: "Lord of Truth and Life." And this combination on a scarab was used as an amulet for bringing luck to the bearer.

On a presentation ring to one's fiancée the symbolic words on Fig. 8 engraved on the reverse of a scarab are highly complimentary, though to present-day eyes they smack of lizards and digging tools. They

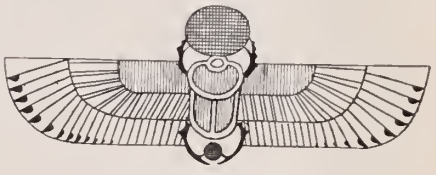


Fig. 9.—winged scarab.

convey the flattering words, "Abounding in Graces."

A very great favorite form of scarab decoration with the ancient Egyptians is reproduced in Fig. 9, known generally as a winged scarab. To make a long story short, wings spread out in this fashion were symbolic of "protection"—in this case, of course, "divine" protection, for the scarab was the emblem of the divinity Kheper. It was also symbolical of death under certain conditions.

And finally a useful form of scarab decoration is found in the familiar winged beetle given in Fig. 10.

Glancing back at the cartouches of Ptolemy and Cleopatra in the last issue, it may prove of interest to state that these two royal cartouches figured very usefully in the unraveling of the ancient language, for they are alphabetic arrangements of the hieroglyphic signature. And the knowledge that the one representing Ptolemy, having



Fig. 10.—ornamental form of scarab.

the recumbent animal as the fourth letter (L) tallies with second letter in Cleopatra (L) teaches us that the bird (Horus) figuring as sixth and ninth proves Horus to represent our letter A.

(the end.)

C. B. Engel, 217 Lackawanna Ave., Scranton, Pa., has been appointed watch inspector for the D. & H. Railroad in that section.

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Rose Diamonds

Silver Mementos to the Steamship "Chicago," from the City After Which It Was Named.

THE Chicago Association of Commerce recently presented on behalf of the Great Central Market to the ship *Chicago*, of the compagnie Générale Transatlantique, a beautiful and unique souvenir. This gift, the work of Spaulding & Co., Chicago and Paris, is in the form of a sterling silver plate, weighing 10 pounds, more than one-eighth of an inch thick, 14⅞ inches long and 11⅜ inches wide. This massive tablet bears a complimentary address both in English and French. At the top of the plate, centered over the double inscription, appears in high relief the shield of the Great Central Market supported by the flags of the United States and France. The flags are embellished in appropriate colored enamel and the shield is treated in the same beautiful manner.

The delegation representing the association at the dinner given on board the *Chicago* at its pier in New York, June 11, consisted of Geo. W. Sheldon, chairman of the Foreign Trade Committee; Joseph Basch, chairman of the local committee; William A. Gibson, executive secretary; C. B. Kinley, of the Kinley Mfg. Co.; Bion J. Arnold, consulting engineer; John H. Hardin, of F. A. Hardy & Co.; Earle B. Bartlett, of W. W. Kimball Co., and H. B. Staver, of the Staver Carriage Co.



SILVER TABLET PRESENTED BY CHICAGO ASSOCIATION OF COMMERCE TO S. S. "CHICAGO."



SILVER LOVING CUP PRESENTED BY THE CITY OF CHICAGO TO THE S. S. "CHICAGO."

The inscription upon the plate engraved in two languages and followed by the autograph signatures of five officers of the association can be read in the illustration of the plate above.

A beautiful hand-carved silver loving cup also presented to this vessel on behalf of the city of Chicago is depicted herewith.

This beautiful souvenir from the city of Chicago to the new French Atlantic liner was also furnished by Spaulding & Co. It is a hand-carved silver beaker about 20 inches high, graceful in outline and rich and symbolic in ornamentation. Beneath the head of Neptune on one side is this inscription:

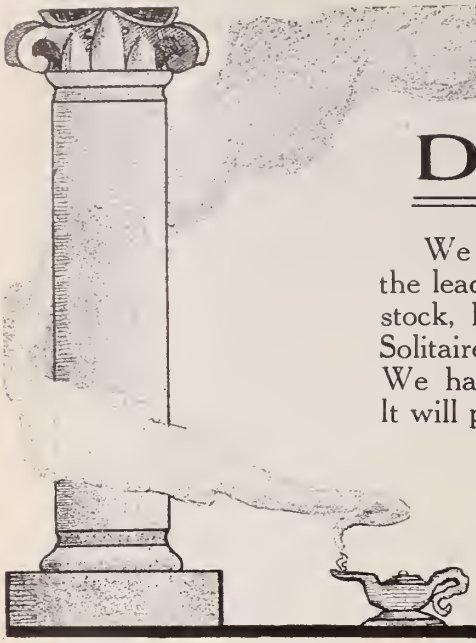
"This loving cup is presented to the Compagnie Générale Transatlantique by the city of Chicago as a token of appreciation of the graceful compliment paid this city in naming this steamship *Chicago*, June 11, 1908."

Beneath a similar head of the sea god on the cup's other side is the seal of the city of Chicago.

William Easley, a negro, recently confessed to robbing the jewelry store of J. Tyler, 424 N. Main St., Memphis, Tenn., of several watches and jewelry valued at $400, and was bound over to the Grand Jury to await trial on the charge.

A dispatch received at Berlin, Germany, recently, from Windhoek, Damara Land, German Southwest Africa, says that a diamond field, the extent of which is nearly 10 square miles, has been discovered at Luderitz Bay. There are no details, and the news has not been confirmed.

A dispatch from Paris, recently, stated that a woman named Mme. Sauveson, who was engaged in the jewelry business in that city, was found murdered in her apartment. A cord was wound around her neck. Neither the store nor the apartment of the murdered woman had been rifled.



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REIGNING PARIS FASHIONS.

JEWELRY NOVELTIES SEEN IN FRANCE'S CAPITAL.

PARIS, July 1.—The French run to morbid ideas, even the jewelry designs embodying things less ornate than gruesome. I noticed on a well-dressed man a scarf pin which represented a tiny figure in gold admirably executed, hanging from a diamond-tipped gibbet. Bizarre, but not so horrible, was the head of a grinning satyr in reddish gold, while from the ears dangled tiny diamond pendants.

Unique but far from artistic are big brooches for ladies in the form of animals and insects. A queer conceit showed a realistic chrysalis formed of a baroque pearl which appeared to be hatching into a butterfly as it was escaping from a broken diamond-studded cocoon. A greyhound, at least a finger in length, with a ruby collar fastened the lace ruche of a fashionably attired lady at the Grand Prix, while another wore the head of a cat diamond incrusted, with pink pearl mouth and blazing emerald eyes. Roosters with iridescent plumage expressed in precious stones, and ducks were also in evidence. Such ornaments are too eccentric for the woman of good taste.

The ornate waistcoat and jacket has brought forth many exquisite ideas in buttons, which come in sets, six large ones for the coat and half a dozen smaller for the dainty mannish vest. One of the favorite patterns is enamel of vari colors, and the fashionable woman owns several of such sets, matching in color her various costumes. Enamel buttons in radiating effects like sun rays and gold rimmed look well. There are expensive buttons incrusted with diamonds, rubies or semi-precious stones and others of semi-precious gems, peridots of all colors, opal and turquoise matrix, amazonite, agate, jade and a long category of fancy stones which are disposed with as much art as if they were fine gems. Cameos and carved coral buttons look well, while those of Toledo damascene work, steel-inlaid, with others gold-etched or in repoussé, all swell the list of ornamental dress accessories. Small jeweled buttons are now set down the outside of the tight long sleeve.

The Directoire idea has been prolific of ornate clasps and buckles which fix the scarf-like draperies of the short-waisted bodice or fasten the loose-fronted coats. While most of these ornaments are of gilt and silver, some wealthy women insist upon having them of real gold and enamel. They are often of oblong shape and rather narrow, and of bright Napoleon blue enamel, richly encrusted in gold, with sometimes a twisted monogram. Some of them are at least a finger and a half long. Often two appear on the same dress, in the back and front; buttons to match are set down the back of the sleeve. Very large enameled or jewel-studded corselet buckles are seen on Directoire skirts or on the wide-draped girdles, with occasionally a buckle to correspond holding the wings or feathers on a big hat.

Necklaces are invariably worn with decolleté costumes, usually dog collars of very wide black velvet, ornamented in front with a long plaque of open-work design in a lattice or floral pattern, the black background visible between the interstices. Sometimes it is worn on a wide white moire ribbon, but this is not so becoming. Artistic was a plaque which reached almost around the neck, the design being gold *Bacchantes* disporting themselves amidst a tangle of grape vines.

In direct contrast to this wide and heavy neck adornment are very slender chains of gold or silver tied low down in front and from which dangle a couple of enormous oblong or circular diamonds swinging in a ruby or emerald incrusted rim.

Pretty for a young girl was a pendant consisting of three golden doves holding a tiny diamond in their beaks. For the front of the pompadour is a diamond an inch square set on a spiral wire with a background of sable osprey aigrettes. Necklaces and sautoirs of an exquisite shade of pink peridots and en cabochon were strung on a golden chain threaded at intervals with small pearls.

Startling in its realism was a girdle worn at a ball by the Princess de R. and which consisted of a jointed serpent made of scales of green and blue enamel with jeweled head and eyes and which entwined itself in serpentine undulations about the slender waist of the wearer whose taste evidently ran in this way, for above her high pompadour rose the diamond head of an asp, its golden coils resting on the hair behind.

Very dainty are ball watches of enamel jewel banded with open faces and which are worn on neck chains in guise of pendants.

Rather suggestive of coquetry are gold heart-shaped lockets with a big interrogation mark in diamonds upon the front.

A desk set designed by a celebrated artist was of most original conception. There was a large square of verd antique on which the various objects reposed. The most ornate piece was the ink well, which represented the figure of some heathenish female deity expressed in carved ivory, the head bedecked with a big cabochon ruby and the ears pierced with the same blood-red stones, while above her was an enameled and gold pagoda. The seal, the paper knife and the paper weight showed mummy-like ivory figures half emerging from golden sheath-like wrappings.

Receiver Appointed for the Harvell Jewelry Co., Litchfield, Ill.

SPRINGFIELD, Ill., July 1.—The news that Judge Humphrey in the United States District Court had on Saturday appointed John Ball, of Farmersville, as receiver for the Harvell Jewelry Co., Litchfield, which operated stores in Staunton, Girard, Gillespie, Raymond, Mt. Vernon and Divernon, etc., occasioned considerable surprise in the business community. The receivership was applied for by creditors of the concern, it being stated that the concern's troubles were due to the financial stringency which affected the mining towns where the company had branches. The liabilities are estimated at about $100,000, while the assets are placed at about $50,000.

The Harvell Jewelry Co., which was incorporated in June, 1905, with an authorized capital of $100,000, on which $50,000 was paid in, succeeded the firm of J. Harvell & Son, which was composed of J and S. O. Harvell. The latter became president of the jewelry corporation; E. E. Berson became vice-president; R. P. Bolton, second vice-president; S. J. Reeves, third vice-president; C. E. Randele, secretary, and R. L. Wooster, treasurer. Mr. Harvell was also connected with the Harvell-Bulpitt Jewelry Co. at Raymond and the Harvell-Jefferis Jewelry Co. at Taylorville, but the latter concerns are distinct corporations and are not affected by the present proceedings.

Interesting Point as to Imprisonment Growing Out of Installment Contract Suit, Comes Up at Pittsburg.

PITTSBURG, Pa., July 3.—Judge John C. Haymaker handed down a decision this week on a writ of habeas corpus in a case where a man had been imprisoned for debt, by refusing to release Adolph Meedic, who had been sent to prison by Alderman McGovern on a capias in a trover and conversion case. This establishes a precedent and is of interest to all jewelers who sell goods on leases. The courts have heretofore released persons who have been imprisoned by aldermen on a civil suit in which judgment was entered for debt, it being alleged aldermen had no right to send men to jail in civil actions.

Meedic bought a diamond from M. J. Smit, Fifth Ave. and Masters Way, on a lease. After he had paid a certain amount he refused to pay the balance. He asserted that he had paid enough, and Smit brought suit to recover the entire amount, although the balance owing was only $29. The alderman gave judgment for the balance. No appeal was taken in 20 days as allowed by law, and the alderman issued a capias *ad satisfaciendum* and committed Meedic to jail. Meedic immediately applied for a writ of habeas corpus, and then McGovern determined to make a test case of it and ascertain his right to send a man to jail. Men have been discharged heretofore on the ground that it was simply a breach of contract and that the alderman could not issue a capias *ad satisfaciendum*. The attorney who represented McGovern argued that Meedic came under the provision of the act of 1814, which permitted imprisonment for debt, because while it was founded on a breach of contract originally, it was more than a breach of contract, being conversion. Had Smit sued to recover the amount due, then no capias would lie, but as he had sued for the original amount of the purchase price, it became a trover and conversion case and therefore the capias could be issued when no appeal had been taken. The court upheld the contention and Meedic was remanded to jail, but he later paid the balance owing and was released.

C. J. Thiry, who succeeded Petz & Thiry, Detroit, Mich., has opened his new store at 27 Monroe Ave.

P. H. Philbrick, who was arrested, about a week ago, for stealing three watches from Wm. E. Bell, Little Rock, Ark., his former employer, has confessed his guilt. He was fined $25 and costs and sentenced to serve 30 days in the county jail.

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Louis J. Deacon, Cape May, N. J. Summer H'dqtrs.

Wisconsin Jewelers' Association Opens Its Third Annual Convention at Milwaukee.

MILWAUKEE, July 7.—The third annual convention of the Wisconsin Jewelers' Association opened in the Hotel Blatz, this morning. The initial session was devoted to the address of welcome by W. G. Bruce, of the Milwaukee Merchants and Manufacturers' Association, the response by President Gustave Keller, Appleton, Wis., and the appointment of the various standing committees. In the afternoon various papers will be read and in the evening a theater party will be given, also a stag party for the men.

At the afternoon session, Edward Taylor, secretary and treasurer of the Rockford Silver Plate Co., Rockford, Ill., will speak on "Selling Retail Dealers Exclusively"; G. E. G. Kuechle, of the Alsted-Kasten Co., Inc., Milwaukee, on "Store Management."

To-morrow will be devoted to executive business. The sessions will close with the selection of officers and the organization of the new board of directors. The old board of directors held its final meeting last evening.

Programmes of the convention were sent to all jewelers of Wisconsin by the secretary, Franklin Thomson.

A complete report of the convention will be published in next week's issue.

Death of Frank Irving Fay.

WILLIMANTIC, Conn., July 6.—Frank Irving Fay, who for 14 years had been with J. C. Tracy, died July 4. He was widely and favorably known in the trade, and his death is deeply regretted.

Mr. Fay was born at Brookfield, Vt., Oct. 1, 1859. When the boy was three years old his father was killed in in the war, and he went to live with an uncle, where he remained until he was 16 years old. At this age he began the work of watch repairing, and later conducted a business for himself at Orange, Mass., giving this up later to enter the employ of Mr. Moulton, of Worcester, Mass.

In March, 1894, Mr. Fay entered the employ of J. C. Tracy, Willimantic, Conn., where he has been a much valued member up to the time of his death.

Mr. Fay was married to Miss Lizzie I. Morrill on Thanksgiving Day, 1882, at Milford, Mass. Beside Mrs. Fay there are five children who survive—Frank Allen Fay, who lives at Cornwall-on-Hudson, N. Y.; William E. Fay, who graduated a year ago from Yale and is now instructor in the High School at Willimantic, Conn.; Miss Edith M. Fay, a student at Smith College; Harold G. Fay, who is employed in the printing department of the American Thread Co., Willimantic, and Miss Mildred L. Fay, who lives at home.

Mr. Fay was a Mason, a member of the Milford (Mass.) Congregational Church, associate member of the Excelsior Hook and Ladder Co., Willimantic, and a former Councilman of the city. He was a man of unusual sterling qualities, holding the respect and esteem of all who knew him, and his loss is keenly felt in the city in which he lived, and especially in the store where his cheerful disposition and faithful service won the affection of all.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., July 6.—The records of the Treasury Department contain the following comparative statistics, of interest to the jewelry trade, for May, 1907 and 1908, and for the 11 months ending May, 1908:

IMPORTS.

	May, 1907.	May, 1908.	11 Months Ending May, 1907.	11 Months Ending May, 1908.
Clocks and parts of	$47,501	$21,742	$573,148	$450,929
Watches, materials and movements	243,583	126,729	2,764,444	2,299,109
Diamonds, glaziers' diamonds, etc., uncut, and watch jewels (free)	784,976	174,779	10,522,566	4,287,324
Diamonds, cut but not set (dutiable)	2,028,402	265,736	22,475,918	8,934,412
Diamond dust or bort (free)	6,616	5,940	186,388	65,884
Precious stones, rough or uncut (free)	23,017	6,842	141,807	113,086
Precious stones and pearls, not set	380,109	101,068	6,623,238	2,577,001
Jewelry and manufactures of gold and silver	145,990	73,572	1,671,891	1,570,994
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$115,212	$101,558	$1,323,812	$1,358,448
Watches and parts	165,527	106,611	1,595,156	1,291,678
Jewelry and manufactures of gold and silver	164,518	74,332	1,929,821	1,429,889
Plated ware	57,019	57,792	755,102	678,480
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	$1,207	$774	$1,207
Watches, materials and movements	.....	508	5,384	23,074
Diamonds, rough, including miners', glaziers' etc.	.....	4,929	9	7,278
Diamonds, cut but set	$9,318	100	24,595	31,418
Other precious stones, rough or uncut (free)	.....	225	1,016	1,272
Other precious stones, cut but not set, including natural pearls	793	113	37,610	18,115
Jewelry and manufactures of gold and silver	20	2,905	22,041	236,869

Importations at the Port of New York.

Weeks Ended June 29, 1907, and June 27, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$120,687	$61,144
Earthen ware	29,774	6,764
Glass ware	41,797	18,688
Optical glass	3,580	8,405
Instruments:		
Musical	16,861	4,555
Optical	13,303	3,893
Philosophical	2,342	1,161
Jewelry, etc.:		
Jewelry	20,373	5,487
Precious stones	702,839	188,983
Watches	39,470	10,648
Metals, etc.:		
Bronzes	3,988	282
Cutlery	52,315	9,317
Dutch metal	4,303	1,239
Platina	62,259	1,137
Plated ware	.....	.....
Silverware	38	473
Miscellaneous:		
Alabaster ornaments	.....	19
Amber	12,731	15
Beads	7,116	1,454
Clocks	6,281	3,294
Fans	3,688	1,910
Fancy goods	10,222	3,852
Ivory	3,974	1,395
Ivory, manufactures of	521	103
Marble, manufactures of	12,078	3,909
Statuary	2,373	3,174

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 3, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$513,898.92
Gold bars paid depositors	31,978.83
Total	$545,877.75

Of this the gold bars exchanged for gold coin are reported as follows:

June 29	$357,950.94
" 30	15,351.85
July 1	66,894.92
" 2	58,559.32
" 3	15,141.89
Total	$513,898.92

The jewelry store of S. P. Flayer, Grand River Ave., Galveston, Tex., was entered by burglars recently and jewelry valued at about $260 was carried away. The stolen property consisted of four men's signet rings, 20 ladies' watches and 12 chains. Four men were arrested on suspicion of being implicated in the robbery.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., July 1.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Bahia: 1 case jewelry, $1,227; 6 cases clocks, $113; 1 case optical goods, $192.

Berlin: 44 cases clocks, $651; 4 cases scopes and views, $146.

Bombay: 1 case optical goods, $280.

Bremen: 2 cases jewelry, $310; 2 cases watches, $1,716; 1 case plated ware, $200.

Buenos Ayres: 11 cases plated ware, $1,320.

Callao: 2 cases plated ware, $361; 1 case jewelry, $148.

Colombo: 4 cases watches, $600.

Colon: 1 case thermometers, $148.

Glasgow: 91 cases clocks, $790.

Halifax: 7 cases clocks, $112.

Hamburg: 2 cases optical goods, $430; 3 cases clocks, $104; 1 case jewelry, $500.

Havre: 6 cases silverware, $15,000; 5 cases jewelry, $178.

Havana: 4 cases jewelry, $1,083; 8 cases clocks, $320; 4 cases jewelry, $890; 1 case clocks, $250.

Iquique: 10 cases plated ware, $1,525.

Kingston: 7 cases clocks, $200; 1 case watches, $238; 1 case jewelry, $108.

Liverpool: 3 cases jewelry, $300; 8 barrels jewelers' ashes, $3,500; 81 cases clocks, $2,259; 1 case jewelry, $800.

London: 4 cases watches, $1,891; 1 case plated ware, $100; 2 cases jewelry, $415; 10 cases optical goods, $3,664; 2 cases thermometers, $180; 14 cases clocks, $487; 9 cases optical goods, $731.

Manchester: 34 cases clocks, $364.

Melbourne: 17 cases optical goods, $1,298; 151 cases clocks, $1,942; 53 cases plated ware, $4,045; 22 cases clocks, 233.

Montevideo: 36 cases clocks, $910; 1 case jewelry, $851; 13 cases plated ware. $1,256.

Para: 1 case jewelry, $156.

Rangoon: 2 cases watches, $285.

Rio de Janeiro: 26 cases clocks, $493; 54 cases clocks, $1,232; 10 cases optical goods, $540.

St. Johns: 9 cases clocks, $119.

Singapore: 4 cases clocks, $120.

Southampton: 10 cases watches, $2,308; 1 case scopes and views, $237; 18 cases watches, $3,556; 1 case plated ware, $300.

Sydney: 61 cases clocks, $1,152; 5 cases plated ware, $686.

Valparaiso: 1 case watches, $970.

Vera Cruz: 4 cases plated ware, $377; 21 cases clocks, $300.

John P. Hess, Fond du Lac, Wis., has added a three-ton safe to his office equipment.

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Importers Lose Interesting Fight Over Duty on Pearl Claimed to be the Product of American Fisheries.

An interesting decision was handed down Friday by Judge Hay, United States General Appraiser, in regard to the protest of Bagg, Perine & Co., New York, against the assessment of duty by the Collector of Customs on a pearl valued at $3,500 imported from Mexico and described on the invoice as a product of American fisheries. The pearl was appraised for duty at 10 per cent. ad valorem under Par. 436 of the Tariff of 1897, which provides for diamonds and other precious stones advanced in condition or value from their natural state and pearls, not set. The importers asked that it be admitted free. The argument came up before Board III of the United States General Appraisers. The question was raised at the hearing as to whether the pearl is a product of American fisheries within the meaning of that phrase as used in the Tariff Law, and if it came within the purview of that law when it had once been exported to some other country and mingled with the commerce of that country and then being returned to the United States. The importers contended that the pearls should have been admitted free of duty under Par. 483 as an article "the growth, produce and manufacture of the United States returned after having been exported without having been advanced in value or improved in condition by any process of manufacture or other means, or under the contention in Par. 626 as a product of American fisheries. The regulations prescribed by the Secretary of the Treasury in Par. 483 were not complied with and the claims under this Par. were practically abandoned at the hearing.

The opinion of witnesses familiar with pearls from experience in examining and handling them was to the effect that the pearl imported from Mexico originated in the United States, this opinion being based entirely on their examination of the pearl and was considered by the General Appraiser to be insufficient to establish the fact that the pearl is a product of American fisheries. The protest was therefore overruled.

In his decision Judge Hay says:

This pearl was assessed for duty at 10 per cent. ad valorem under Par. 435 of tariff of 1897, which provides for diamonds and other precious stones "advanced in condition or value from the natural state by cleaving, splitting, cutting or other process and not set." Were it not for the Collector's letter we should assume it was assessed under Par. 436, which provides for pearls in their natural state not strung or set at the same rate of duty. The protestants contend that it should have been admitted free of duty under Par. 483 as an article "the growth, produce and manufacture of the United States, returned after having been exported without having been advanced in value or improved in condition by any process of manufacture or other means, or under Par. 626 as the product of American fisheries. The regulations prescribed by the Secretary of the Treasury under Par. 483 were not complied with and the claim under this paragraph was practically abandoned at the hearing. It is not entirely certain that Par. 626 covers pearls. The context of the paragraph excludes the thought that pearls were in the mind of Congress when the paragraph was enacted; yet under a technical construction of the language used, a pearl might be held to be a product of American fisheries. * * *

These questions, however, we do not deem it necessary at this time to decide, for the testimony, in our judgment, does not conclusively establish that the pearl in question originated in the United States. A number of witnesses called by the importers testified as experts that it did, they based their judgment, however, entirely upon an examination of the pearl, and while they were unable in any way to locate the part of the United States from whence it came, they believed it to have originated in the United States, as they had never seen pearls of that kind that had originated in any other country. These gentlemen, from long familiarity in examining and handling pearls, could undoubtedly tell that it was a fresh water pearl, but inasmuch as they were unable to tell in what State of the United States the pearl might have been found, some doubt is thrown upon their ability to tell, with any degree of certainty, that it originated in any State of the Union.

From the Encyclopedia Britannica, under the title "Pearls," we learn that river pearls or fresh water pearls are found in Scotland, Wales, Ireland, Saxony, Bohemia, Bavaria, Lapland, Canada and the United States. Prof. George F. Kunz in his work on the "Gems and Precious Stones of North America," says, relative to pearls: "At first few were found or rather few were looked for west of Ohio, but gradually the line extended and now Kentucky, Tennessee and Texas are the principal pearl producing States, and some pearls are sent north from Florida."

We refer to this to show that the section of the United States in which pearls are found are increasing and, to say the least, changing, so that it would seem practically impossible for any expert to tell the exact location from which a pearl came. From the testimony before us we are unable to reach the conclusion, as we would have to do, that a pearl found in Florida or in Texas, for instance, would differ materially from one that might be found in Mexico just across the border, or that because it is not yet known that pearls are found in Mexico, none have been found there; when it is a matter of common knowledge that the southern part of the State of Texas differs in no material respects either in climate or in geological formation from the northern States of the Mexican republic.

We think the testimony insufficient to establish the fact that the pearl in question originated in the United States. The protest is therefore overruled.

The Death of Samuel Schroeder.

BOZEMAN, Mont., July 1.—Samuel Schroeder, well known as a jeweler in this section, died Friday last at his home, 425 N. Black Ave., of tuberculosis, after a long and severe illness. The funeral, which was held Sunday afternoon from the Baptist Church, was largely attended. Rev. O. P. Bishop conducted the services, after which the remains were taken in charge by the Odd Fellows, of which the deceased had long been a member.

Mr. Schroeder was born in New Brunswick, N. J., in 1859 and had been in the jewelry business for over 20 years. Early in life he went to Centralia, Mo., where he was married in 1883 to Miss Levina Page. He started in the jewelry business in that town in 1887, and continued there for a number of years. He came to Bozeman in 1903 and has been prominent in the jewelry business in this town ever since. Mr. Schroeder built up a good trade in Bozeman and was highly esteemed in the community. Ill health interfered with his business recently, as he has been practically incapacitated by his trouble for the past six months.

The deceased is survived by a widow and the following brothers and sisters: Mrs. J. M. Peterson, Milwaukee; J. W. Schroeder, Miss Etta Schroeder and Miss Martha Schroeder, New Brunswick, N. J.; William Schroeder, Boston; Mrs. Joseph Hodapp, Munson, Pa., and Mrs. Hoefflin, Spotswood, N. J.

During July and August all the jewelry stores of Jackson, Mich., will be closed at 5:30 P. M.

Death of D. S. Porter.

JACKSONVILLE, Fla., July 1.—D. S. Porter, a well-known practical jeweler of this town, died at the Roseland Hospital, Sunday last, after a short illness. The funeral services took place yesterday afternoon at the Chapel of the H. S. Moulton Co., the services being conducted by the Rev. J. T. Boone.

Mr. Porter, who was 56 years old, was a native of New York, but had been a resident of Jacksonville for about 12 years. Prior to coming to this State, he conducted a jewelry business at Fergusonville, N. Y., for about 15 years and moved from there to Bartow, Fla., in August, 1896, coming to Jacksonville, shortly afterward. In January, 1898, he formed a partnership with A. Marx, under the style of the Marx, Porter Co., but this dissolved within the year, and Mr. Porter continued in business alone.

He was burned out in May, 1901, and losing all that he had, went to Titusville, where for a while he was employed by H. T. Thaler. In 1902 he came back to this city and started again, but of recent years he carried a small stock, depending principally upon his repair business.

The deceased had many fine traits and was highly esteemed by all who knew him intimately. He is survived by a daughter and son in New York.

F. E. Farley, Little Rock, Ark., Goes Into Voluntary Bankruptcy.

LITTLE ROCK, Ark., July 1.—F. E. Farley, who has conducted a jewelry store at 1005 W. 7th St., filed a voluntary petition in bankruptcy in the United States Circuit Court, Friday last, and has been adjudged a bankrupt. The schedules filed with the petition show assets consisting principally of a stock of jewelry which is valued at about $3,000 and accounts due. The liabilities on open accounts are $3,981 and the other debts aggregate $660, all but $60 of which is secured.

Mr. Farley, who is well regarded in Little Rock, was at one time in the employ of Albert Pfeifer & Bro., but has been in business for himself since August, 1906, at which time he succeeded H. G. Clok. Recently he has been hard pressed for money and could not meet his liabilities. Being threatened with suit by some of his creditors, he was forced to go into bankruptcy to protect others.

The first meeting of creditors has been set for July 11.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York. .999 Basis.*
June	27	24 3-4d.	$.53¾
"	29	24 7-8d.	.56
"	30	24 3-4d.	.55¾
July	1	24 11-16d.	.55½
"	2	24 13-16d.	.55¾
"	3	24 13-16d.	.55¾
"	6	24 7-8d.	.56

Charles Vogt, Allentown, Pa., has offered to the Allentown City League a silver cup to be awarded to the winner of the League championship. The cup will be of the same style as that which Mr. Vogt offered to the Sixth Ward League.

WM S. HEDGES & CO.

Importers of Diamonds and Precious Stones

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New York, June 30th, 1908.

Owing to the recent death of our Mr. James Hedges, the business heretofore carried on under the above style will be continued by the surviving partners under the same firm name.

We bespeak for ourselves the same consideration and confidence which you have accorded to us in the past.

Yours respectfully,

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NEW YORK



Chas. L. Cummer is a new jeweler in Bemidji, Minn.

N. H. Burger has opened a jewelry store in Placerville, Cal.

Samuel Worhaftick has started in business at Shamokin, Pa.

A. Arenberg is preparing to open a retail jewelry and repair store in Lima, O.

Otto Waelti & Co. have opened a store in the Dupree building, Philip, S. Dak.

F. M. Knight has located in Madellia, Ia., as a watchmaker and repairer of clocks and watches.

Emil E. Haffa, diamond dealer, has opened an office at 125 S. 7th St., Philadelphia, Pa.

Mr. Grossman has started in business on his own account on Market St., San Francisco, Cal.

R. C. Hardwick, Hopkinsville, Ky., will open a branch store in Owensboro, Ky., about Sept. 1.

Crane Bros. have opened a store at Tomah, Wis., and will carry a full line of jewelry, watches, clocks, etc.

J. George Garnier has opened a new jewelry store and optical parlor at 518 Minnesota Ave., Kansas City, Kans.

W. L. Spencer has opened business with a stock of jewelry, watches and clocks at 520 W. 7th St., Los Angeles, Cal.

A new electroplating plant has been opened at 24 N. Walnut St., Youngstown, O., by Todd Brenner and Robert Brown.

The Hendrickson Jewelry Co., Augusta, Me., has been incorporated in that city with a capital of $60,000. Officers are: E. J. Pike, president, and H. M. Heath, treasurer.

The Ozark Diamond Mining Co. has been incorporated with a capital of $100,000 at Little Rock, Ark., with the following officers: President, R. D. Duncan; vice-president, Charles McKee; secretary, D. B. Russell.

The Garnet Abrasive & Gem Co. was recently organized in Los Angeles, Cal., with an authorized capital of $500,000. The officers are: President, F. Stansfield; vice-president, A. P. de Rostaing; secretary, A. J. Plowman.

An application for a charter has been made by the Madison Jewelry Co., Madison, Ga., to do a general business in jewelry, clocks and kindred lines. The capital stock of the corporation is to be $5,000 with the privilege of increasing it to $20,000. The petitioners who applied for the charter were: M. W. Clement, G. W. Cavenaugh, J. F. Stovall and Q. L. Willford.

The Killiam Jewelry Co., Pittsburg, Kans., moved recently to a new location in the new Commerce building.

P. C. Nelson, who sold his business in Watertown, S. Dak., is contemplating a trip to the Pacific Coast, where he may locate.

S. C. Powell, New York Diamond Dealer, Loses or Was Robbed of Diamonds Worth $35,000 in Chicago.

CHICAGO, July 3.—S. C. Powell, of S. C. Powell & Co., New York, either lost or was robbed of some $25,000 to $30,000 worth of diamonds the early part of last week. The stones were missed as he was riding up in an elevator in the Columbus Memorial building, 103 State St., Tuesday. He hastened into the office of Stern Bros. and notified the management of the building, as well as the police.

Every effort is being made to recover the diamonds, but without success yet.

The following statement was made by Mr. Powell as to his loss:

"I arrived at St. Louis early Monday from Kansas City. I transacted several deals while in St. Louis and displayed my diamonds to a number of wholesale jewelers. At one place I sold $2,000 worth, and was paid in certified checks. I also had $200 in cash in the wallet which was stolen.

"I went to the Planters' House in St. Louis for dinner last night, and immediately afterward took an Illinois Central train for Chicago, arriving here Tuesday morning at the Park Row station at 7.20. Then I took a hansom to the Auditorium Annex Hotel, got a lot of mail that was awaiting me and made arrangements for my transportation to Cleveland, where I intended leaving for this evening.

"After that I made my way to the office of Stern Bros. & Co., diamond importers, whose office is at 201 Columbus Memorial building, where I generally make my headquarters when in Chicago. I visited the washroom on the fourth floor, but observed nothing suspicious in the behavior of any one who came near me. I then turned to Stern's office and was about to display my $65,000 worth of diamonds, when, lo and behold, the black wallet had disappeared out of my right inside vest pocket!

"I immediately notified the Pinkertons of the loss and in co-operation with the detective agency, Detectives J. B. Baily and P. S. O'Connell, of the Central Detective Bureau, are at work. Every pawnshop is being carefully watched."

ST. LOUIS, Mo., July 3.—Diamonds valued at $35,000 are being sought in St. Louis by Pinkerton detectives on the theory that they were stolen from S. C. Powell, of S. C. Powell & Co., New York, while he was in Chicago last Tuesday, June 30. Though at first it was thought that the jewels disappeared from his person after he reached Chicago, Tuesday, attention is now turned toward St. Louis, and it is probable that the gems were either stolen or lost here. Mr. Powell offered a reward of $5,000 today.

Mr. Powell came to St. Louis, Friday, a week ago, from Kansas City. He stayed at the Planters' Hotel until 8 o'clock Monday night. He missed the diamond wallet in Chicago early Tuesday. The loss was at once reported to the Pinkerton detectives by Mr. Powell, who is a member of the Jewelers Protective Union. The missing diamonds were carried by Mr. Powell in a leather wallet fastened on the inside of his vest. Another wallet containing about $65,000 worth of assorted stones, carried in the other inside pocket of his vest, was safe.

The St. Louis investigation is in the hands of Henry W. Minster, resident superintendent of the Pinkertons.

Mr. Powell, in speaking of the matter to a CIRCULAR-WEEKLY reporter Monday at his office, 170 Broadway, New York, said that the goods were first missed by him while he was in the Columbus building in Chicago. Mr. Powell said: "The goods were in an inside vest pocket. I removed the vest in a lavatory for a short time, and when I went to replace my vest I noticed the loss. I went to the hotel in Chicago and from there to the Columbus building, and am sure that while en route from St. Louis to Chicago that the goods were in my possession.

"Another wallet in a pocket on the opposite side of the vest was not disturbed."

Mr. Powell said that he had been in business more than 20 years and had never before lost any stock. He is always careful to wear a vest in all kinds of weather, when carrying precious stones. The wallet in which the goods were carried was of black leather and about eight inches long by four inches wide. A reward of $5,000 has been offered for the recovery of the jewels.

The missing goods are described by Mr. Powell as consisting of 10 parcels containing goods mostly melee and quarter carats. There was one package of imperfect melange, ranging in weight from one quarter to one and a half carats. All the goods were of qualities from fair to very good. In all there were taken 378¾ + 1/64 carats of stones. The 10 papers bore the following numbers: 738, 799, 806, 807, 671, 831, 842, 843, 839 and 825.

The firm of S. C. Powell & Co. are members of the Jewelers Protective Union, and that organization, through the Pinkertons, is hard at work on the case.

The Craftsman's Secret.

WORK in London to-day, if it has become in all its branches less of craft, depends more and more, if its worker is to make any individual success, on "temperament." Temperament in that particular sense we must take to mean the quality of inspiring confidence in one's employer or one's customer. It is something akin to the artist's temperament; it is something akin to the charlatan's power to hypnotize mobs. The worker, if he is to rise out of the ruck, must impose his private personality upon the public. More than the old-fashioned attention to work is demanded nowadays.

Unless you wish to live for posterity you cannot any more put out good work—work that is solid and lasting—leaving it alone to push its way in the world and to bring you customers paying a good price. You must obviously produce work that is good in the sense of being attractive for the moment; that is the one essential. But also you must have temperament—the temperament that brings luck, because it makes you take the right step at the right moment. And you must have that sympathy with the humanity around you that will let you know just what modification of your product will for the time hold the sympathy of the public.—From *The Soul of London*, by Ford Madox Hueffer.

Hearing on Protest of Tiffany & Co. Against 60 Per Cent Duty on Pearls Matched But Not Strung.

Testimony was taken last week before General Appraiser Sharretts on a protest of Tiffany & Co., which involves the duty on 59 pearls imported to this country by the firm for Morris Guggenheim. The original question in the case was whether or not duty should be 10 per cent., the rate for pearls in their natural condition, or 60 per cent., the rate for jewelry. Tiffany & Co. paid the lower duty at the time of importation, in 1902, and later, when a Collector of Customs reliquidated the entry and demanded 50 per cent. more, the company refused to pay the additional sum.

Suit was brought by the Treasury Department and the case reached the United States Circuit Court of Appeals, which reversed the court below and held that the importers had pursued an improper course because they had refused to pay the additional duty. The court held that if the importers were aggrieved by the imposition of extra duties the proper course was to pay the money over under protest and then go before the Board of United States General Appraisers with the demand for the return of the money. This was done and the hearing last week was on the protest by the importers for the demand of the return of the $8,000.

Mr. Guggenheim appeared before Appraiser Sharretts at the instance of the importers to sustain the claim of the 10 per cent. duty. The witness testified that he purchased the pearls while in Paris of Tiffany & Co., after spending some time in having the pearls matched and selected as to size and color. He said that 59 pearls were selected, for which about $25,000 was paid. He testified that they were not strung before the sale was made to him, but that they were laid out on tissue paper for comparison and sizing while at the Tiffany store in London, and that afterward the pearls were taken to his stopping place and placed on a string for comparison with other necklaces.

It also appeared from the testimony that no further matching or selecting was made subsequent to the transaction, which took place in Paris. The pearls, 59 in number, were sent to New York from the store of Tiffany & Co. and strung, and a clasp attached, for the purpose of making them into a necklace suitable for use as such and were then delivered to Mr. Guggenheim from the New York office. The testimony was taken at this time for the convenience of Mr. Guggenheim, who was about to go out of town. A further hearing was adjourned until September.

In speaking to a CIRCULAR-WEEKLY reporter relative to the case, John A. Kemp, attorney for the Government, said: "I cannot believe that pearls, after having been selected and matched in such a way as is necessary to make a complete necklace, are pearls in their natural state simply because they are not strung in the form of a necklace." The importers were represented by Mr. King.

Sommer & Olson, Northwood, N. Dak., have dissolved partnership. Oscar Olson will continue the business.

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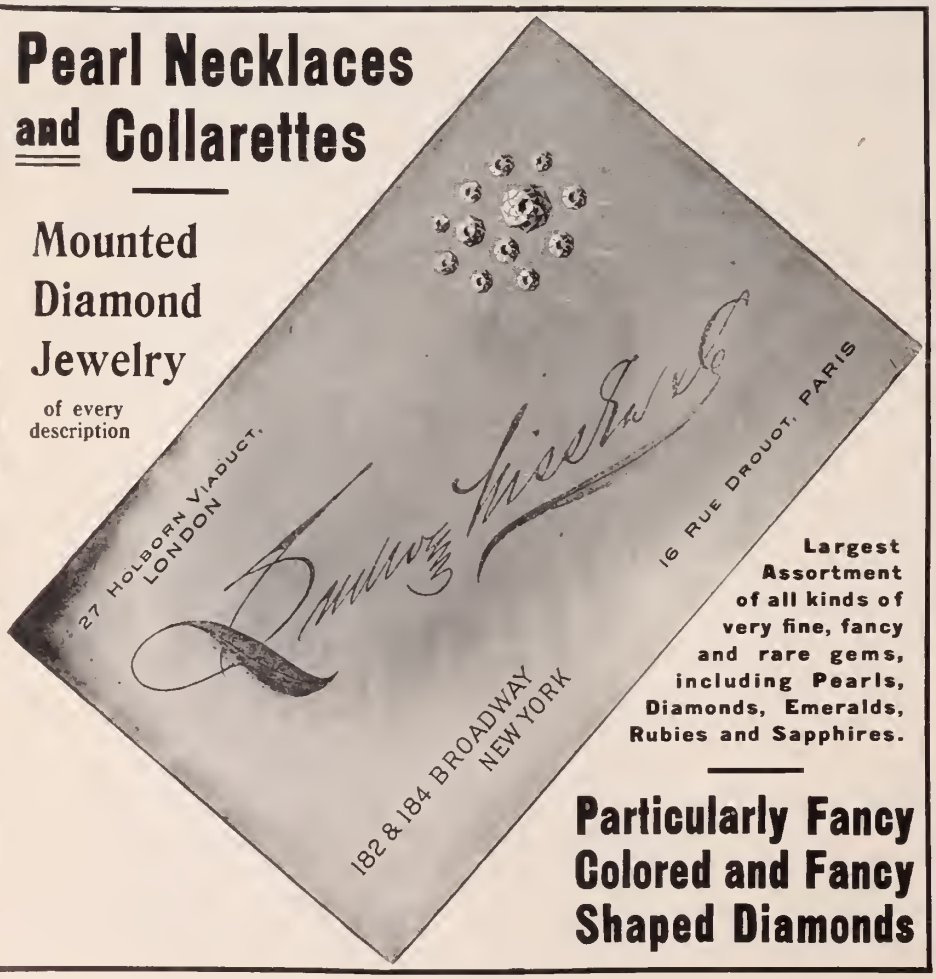
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Death of Samuel Clement Scott.

Samuel Clement Scott, formerly a member of the old firms of J. T. Scott & Co., and S. C. Scott Mfg. Co., New York, but who has in later years been connected with the firm of Henry Ginnel & Co., 54 Maiden Lane, New York, died at his home at Sandy Hill, N. Y., last Saturday, after a short illness. Mr. Scott was sick in January with pneumonia, but came back to the office the latter part of February. He did not seem well, however, and two weeks ago Saturday left the office for a vacation. A letter was received last week from his wife saying that he was ill and not able to come down to business until the middle of this week; a later report said that he was very low with Bright's disease, and Monday a telegram was received announcing his death, which occurred Saturday morning.

Mr. Scott was born at Huntingdon, Pa., Jan. 20, 1852, and was the son of J. T. Scott, who was prominent as a wholesale jeweler. Deceased became a member of the firm of J. T. Scott & Co., which firm his father founded in 1847, at Wheeling, W. Va., but which was moved to Pittsburg, Pa., and in 1870 moved to New York. James T. Scott, a son of the founder, became a partner in 1874, and after the death of the father he, together with his brother, S. C. Scott, continued the business. S. C. Scott retired in 1898, and Wm. P. Wallace became a partner of the concern.

The S. C. Scott Mfg. Co. was organized under New York State laws in October, 1898, and Samuel C. Scott became president and treasurer of this concern, which had offices at 13 Maiden Lane. This business was continued until August, 1904, at which time Mr. Scott made arrangements with Henry Ginnel & Co. to take charge of their diamond department, they taking his stock, and thus the S. C. Scott Mfg. Co. went out of business.

Mr. Scott came from distinguished ancestry. The portrait of his great grandparents, Judge and Mrs. Anthony, are now to be seen on the walls of the Metropolitan Museum in New York, having been lately acquired. His great, great grandfather, Michael Hillegas, who was born in 1729, and died in 1804, was the first Treasurer of the United States, and an important figure in the early history of the country. His portrait appears on new 10 dollar gold certificates.

Deceased is survived by a widow, a mother, two sisters and a brother. The funeral was held at King's Wood Inn, Sandy Hill, on Monday, interment being at Sandy Hill.

Burglars Get Rich Booty in St. Louis Jewelry Store and Pawnshop.

St. Louis, Mo., July 6.—Burglars broke into the store of Adolphe S. Levi, 617 Franklin Ave., and took gold jewelry and diamonds valued at $15,000, besides $900 in cash. Mr. Levi closed the store at noon last Saturday and discovered the robbery when he opened up this morning.

The burglars went through a coal hole into the cellar and bored holes in the floor in order to get into the jewelry store and pawnshop.

The police have no definite clues.

Two Men Captured in Maiden Lane on Charge of Attempting to Steal Diamonds.

Great excitement was caused Monday about noon in the Maiden Lane district by the arrest of two men who, it is alleged, attempted to steal a package of loose stones from the firm of Cooper & Forman, manufacturing jewelers, 3 Maiden Lane, New York, and who were detected in the attempt and arrested and afterward taken to police headquarters, Mulberry St., where they were searched and held for examination to-day in $1,000 bail.

The two men called at the office of Cooper & Forman and asked to see some loose diamonds suitable for setting in earrings. The men had a card from a well-known firm in the Maiden Lane district which they presented to Mr. Forman and were taken into his private office, where he displayed, for their selection, a number of packages containing diamonds. One of the men sat down at the table with Mr. Forman and the other one sat nearby at the same table. A selection was made, and when Mr. Forman's attention was attracted in another direction a package of diamonds was slipped under the hat of one of the men and concealed beneath the sweatband.

During the time that the sale was under way an employe, William Stenson, had been watching the transaction from an adjacent office unobserved by the alleged crooks, and when the diamonds were concealed he hastily seized a large revolver and hastened to the room, where he accused the men of the theft.

The young man then rushed out of the office and called for the police, whereupon Patrolman Daly rushed to the offices just in time to seize one of the men as he was about to make his escape. The other man was captured by Lieutenant Monahan on the fifth floor and taken by him and Patrolman Daly to police headquarters. John Kramer, a salesman, also assisted in the capture. The package of diamonds which the men are alleged to have taken was valued at about $600.

At police headquarters the men gave the names of Frederick Kenny and J. D. Schenck. The police say that Kenny has had a criminal record which dates back to 1901, when he was arrested in Newark, afterwards serving in the Caldwell Penitentiary, and was again arrested in Boston, Mass., on a charge of grand larceny and imprisoned in the Charlestown States Prison for not less than four nor more than five years.

Mr. Forman, in telling about the attempted robbery, said: "The men came to our offices and presented a card from the Alvin Mfg. Co., 54 Maiden Lane. They stated that they were buying for the employes a present for a superintendent of a concern where they worked and that they were deputized to purchase some diamond earrings for his wife." They said they had bought some silverware for the superintendent.

"I took them into the private room," said Mr. Forman, "and locked the outside door. I had a small box containing diamonds and weighed out a pair of stones valued at $100. The men said they wanted something more costly, and as I started to weigh out a pair worth about $200, one of the men quickly took a paper of stones from the box and concealed it in the leather band inside of his hat.

"As I turned around our bookkeeper, William Stenson, came into the room with a revolver, and said, 'Sit down, gentlemen,' whereupon one of the men took his hat up and the package fell out on the floor. They then started to get away, and Mr. Stenson called out an alarm."

The revolver was not loaded, and in speaking of the matter Mr. Forman spoke highly of the quick wit and nerve of his bookkeeper.

A Word on Scientific Gems.

THE following letter anent scientific gems from the managing director of the Goldsmiths & Silversmiths' Co., London, was recently published in the London *Financial News:*

To the Editor of the *Financial News:*

Sir—Now that the "scientific manufacture of diamonds" bubble has been pricked it is to be hoped that the last has been heard of all such "scientific" productions, notably those of rubies, emeralds and sapphires. Scarcely a day passes but that the question arises many times in some form or other, and a great deal of time is occupied by the staff of this company in indicating to a now disillusioned public the fraudulent nature of such "scientific" efforts.

Briefly, one may as well assert the successful artificial production of gold, or a full-blown scented rose, as to claim the production of precious stones, a work which nature has occupied herself millions of years in accomplishing. The thing—the fraud—has been put forward so frequently in the past that one wonders at having again to refute it; hut so much has been written recently in the public press, and discussed in private, concerning the genuineness of diamonds, their allied gems, and other precious stones, as well as their imitations, that my company may be pardoned if they ask for a little space in your valuable paper to satisfy not only their own clientele, but the public, who have some interest in knowing that their possessions are of the value and rarity they have always attached to them.

There is no need to discuss variations of market value; they are relatively insignificant. The important thing is to reaffirm the fact that the diamond, ruby, emerald or sapphire cannot be imitated. Any assertion to the contrary can be dismissed at once with the same assurance as any concerning imitations of gold and silver. It has been claimed, however, that the precious stones can be chemically reproduced and successfully pass all tests required of nature's gems. We know the result of this claim in the case of diamonds, and it is not necessary to refer to the somewhat painful details of the recent case to dispose of it in the same way that it has been disposed of scores of times before.

The publicity given to these "scientific" statements in influential quarters, and the resulting violent fluctuations in Stock Exchange securities covered by them, would make the reason for foisting the statements upon unsuspecting cable correspondents sufficiently obvious. It may be now reasonably expected that no such operations will be successful in the future, whether performed upon the editor, his correspondent, or his public.

I am, sir, yours obediently,

W. H. WILLOUGHBY,

Managing Director Goldsmiths & Silversmiths Co., Ltd., Regent St., W.

Because a trunk containing jewelers' tools was destroyed in a railroad wreck in Dakota, R. L. Wells, Portland, Ore., obtained judgment against the Great Northern Railway Co. for $390.45, recently. The suit asked $469.70 damages. Wells came to Portland from Chicago and on his arrival learned of the destruction of his trunk. As the railroad company refused to pay the damages he demanded he brought the suit.



Milton Sandfelder, representing eastern manufacturers, is in San Francisco, Cal.

Traveling salesmen in Los Angels, Cal., recently, included: Fred Dorrance, Dorrance-Batten Co.; E. V. Saunders and J. J. Valentine, A. I. Hall & Son, all of San Francisco, Cal.

Traveling salesmen visiting Boston, Mass., during the week, included: R. H. Schley, Sloan & Co.; Harry Higham, Alling & Co.; C. H. Crane, Strobell & Crane; Frank I. Locklin, Merrill Bros. Co.; E. Cooper Stone, Jones & Woodland Co.

W. H. Hovey, traveler for J. B. Whitney & Co., San Francisco, Cal., has left for the south with his lines of silverware and clocks. Mr. Johnson, traveler for Julius A. Young, San Francisco, Cal., leaves, this week, for the south with Fall lines of glass and silverware.

Among the traveling salesmen in St. Louis, Mo., the past week, were the following: George W. Beardsley, Allsopp & Allsopp; Mr. Curran, A. J. Hedges & Co.; Eugene C. Holbrook, Ferdinand Bing & Co.'s Successors; Emil Herbeck, Herbeck-Demer Co.; J. H. Carmichael, Bride & Tinckler; C. T. McKenna, Kelly & Steinman.

Commercial travelers calling on the trade in Omaha, Nebr., during the past week, were: Wm H. Torrance, Leys, Christie & Co.; H. F. Kneeland, G. T. Sutterly & Co.; F. E. Quinn, Samuel Buckley & Co.; L. M. Frank, Buffalo Jewelry Case Co.; Charles Ballin, Ballin Bros.; A. A. Bruckner, W. A. Pickard, J. J. Cohen; M. E. Van Bergh, Van Bergh Silver Plate Co.; M. B. Bernstein, Tuthill Cut Glass Co.; M. B. Bernstein, Tuthill Cut Glass Co.; P. A. McCourt, H. C. Fry Cut Glass Co.

Albany, N. Y.

Mendel Levitz, 3842 N. Pearl St., expects to have his catalogue ready, July 15, for distribution to the trade.

A report from Keene Valley recently states that the general store of O. E. Partridge, of that town, was entered by burglars and about $100 worth of watches and jewelry removed. The cash register containing small change was left untouched and the safe containing quite an amount of money was not molested. No arrests have been made.

John Fuhrman, 95 N. Pearl St., accompanied by a local detective, went to Rochester recently for the purpose of identifying some articles of jewelry found in the possession of a man named Valentine there. The jewelry answered the description of the articles stolen from Mr. Fuhrman's store, May 20. Two men were arrested for the crime, but it was believed that a third man was implicated. One of the men arrested here pleaded guilty recently and was sent to Danamora prison for three years. An effort is now being made to connect Valentine with the crime here, but he denies that he had anything to do with it.

A fire alarm was turned in one evening last week, from John C. Pierik's store, Springfield, Ill., where a flue was found to be burning. A colored porter in the basement had been burning paper in the furnace and the flames were so strong that they had gone through the chimney, which resulted in the alarm.

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IMPORTERS AND CUTTERS OF
DIAMONDS.
Precious Stones and Pearls.
170 Broadway, Corner Maiden Lane, New York.
27 Holborn Viaduct, London.

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SAUNDERS, MEURER & CO.
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BAROQUE PEARL EAR SCREWS
With and Without Drops
FROM $8.00 UP. NICE ASSORTMENT.
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CORAL
All Kinds of Coral Specialties for Jewelers
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Gold Medal St. Louis, 1904
Grand Prix Liege, 1905

BORRELLI & VITELLI
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401 Broadway, New York Telephone, 5412 Franklin
19 Rue d'Hauteville, Paris, France

Los Angeles.

Dr. Bert Collins, optician, is now with Julius Wiesenberger, 453 S. Broadway.

A. Shaddow, formerly with the J. P. Trafton Co., is now with A. B. Cohn & Bro.

Ernest Pollock, of Pollock Bros., Riverside, made a trip to this city by automobile last week.

Ed Turner, of E. W. Reynolds Co., is making a tour of the smaller towns of southern California.

J. H. Birnbaum, of Birnbaum Bros., who has been ill for some three weeks, is again able to be at the store.

John O. Slemmons, representative of J. B. Bowden & Co., New York, is spending July with his wife at Coronado Beach.

Mr. Leatart, formerly of Janes & Leatart, of this city, but now with Geo. F. Blakeslee, Tonopah, Nev., has been here on business.

C. C. Brooks, representative of Morgan & Allen, who has been here with his wife for a short time, left for home last week.

L. B. Cohn, senior proprietor of the Diamond Palace, is spending a few weeks at Wheeler's Hot Springs, in the Ojai Valley.

J. W. Wiesenberger has been making changes in his store windows, resulting in a decided improvement in their appearance.

Henry B. Crouch has taken two additional rooms over his store and is already occupying them with his repair department.

Louis Nordlinger, of S. Nordlinger & Sons, is spending a few weeks at Coronado Hotel. He is accompanied by Mrs. Nordlinger.

A. E. Baranger, formerly with E. W. Reynolds Co., has started in the jewelry business on his own account at San Jacinto, Riverside County.

Mrs. Glass and Miss Jennie Glass, mother and sister of Clem S. Glass, manager of the H. J. Whitley Co., have gone east for a trip of two months or more.

William F. Marshall, formerly with Burr Freer, San Francisco, has taken a position as traveling representative of Hambright & Walsh, covering the Pacific coast west of Denver.

H. T. Brown, representing Gilmore & Lee, is making a trip through the smaller towns between here and San Francisco, going via the San Joaquin Valley and returning by the coast route.

George A. Brock, of Brock & Feagans, accompanied by Mrs. Brock, started yesterday for an extended tour through the east. He will visit St. Paul, then proceed to Maine, returning by the way of New York and other eastern cities, and stopping briefly at his old home in Joliet, Ill.

J. G. Donavan, of J. G. Donavan & Co., started yesterday for New York and other eastern cities to buy goods for stocking the new store into which he is to move. He expects to be gone five or six weeks. He will be accompanied as far as Chicago by his wife and son, who will remain there during his stay in the east.

Jewelers from neighboring towns who have visited this city within the past week include J. H. Padgham, of J. H. Padgham & Son, Santa Ana; Hermann Schitterer, of Hare & Arnold, San Diego; D. L. Neilson, Monrovia; J. L. Foote, Fullerton; W. C. Guerth, Redlands; Mrs. La Breche, Santa

Paula; Joel Kloss, Corona. Mr. Kloss was accompanied by his wife.

A. T. Werner, a jeweler who occupies a room adjacent to Howard F. Wallace, wholesaler, 414½ S. Broadway, lost $700 worth of gold goods by burglary. The loss, however, was covered by a burglary insurance policy. The burglar did not venture to interfere with Mr. Wallace's place, which was amply protected by burglar alarm, although an adjacent shoe store lost $500 in cash. Mr. Werner's safe and that in the shoe store were both blown open with explosives.

Ira Smith and daughter, formerly of Pomona, Cal., have formed a co-partnership with F. M. Taylor, Pasadena, under the firme of F. M. Taylor & Co. The new firm occupies a handsome store, one side being fitted up for an optical department and the other for the sale of jewelry. A unique and attractive feature of their window display is a large clock with a dial, covering the greater portion of the window.

A new new gem company has been incorporated under the title of the Garnet Abrasive & Gem Co. The capital stock is fixed at $500,000. The officers are: F. Stansfield, president and general superintendent; Albert R. de Rostaing, vice-president; A. J. Plowman, secretary. The officers, with W. E. Jones and P. H. Morgan, constitute the board of directors. Mr. Stansfield is present manager of the Western Gem Co. and Mr. de Rostaing, who is to be the designer for the company, is an artist. The company owns three claims in Riverside County, which are expected to yield tourmalines, beryls and associate gems, and it has also a turquoise property. It is proposed to fit up a large and handsome store in this city for a sales room. Mr. de Rostaing will decorate the new place of business, and it is expected to be one of the "show places" of Los Angeles.

Pacific Northwest

In a fire at Tenino, Wash., June 23, F. S. Scholz's store was burned, the loss being about $2,000.

Sunday, June 23, the workshop of the Diamond Drill Co., at Rossland, B. C., was broken into and 18 black diamonds and 60 diamond chips, the whole lot valued at $12,000, were stolen. The stones were the property of Stone & Knight, Spokane, Wash. The workmen locked up the building on leaving it Saturday night, but neglected to put the diamonds into the safe. When they returned the door was unlocked and the stones gone. It is thought that the robbery was committed by persons familiar with the place.

On June 20 the court appointed A. F. Nichols as receiver of the business of Henry Wilbur, a jeweler at Seattle, Wash., who left the city a few days before that date. On checking over the articles in the store it was noted that some gold watches, which had been left for repair, were missing and the stock of the store contained little of any value. Harry Goodman, a diamond merchant, accuses Wilbur of taking away three diamond rings valued at $260. Wilbur, who is about 28 years of age, left Seattle in the company of John D. Palado, a barber, who was heard of in Spokane since they left.

San Francisco

TRADE CONDITIONS.

The gradual improvement which has been going on in all lines of business for the past few months continues, even in midsummer. While a few say that the season's quietness has lowered their sales somewhat, most of the firms find that the business for June has been fully as good as that of the month of May and some find a small increase in the amount of sales. Taking into consideration the usual falling off in trade which is expected by the dealers, the situation is materially improved. In a statement issued a few days ago by the North American Bank of San Francisco, a very optimistic report was given of the conditions on the Pacific Coast. The officers of the bank said that collections are about back to normal, while enormous reserves are piling up in the banks. The money rate is very low and industries of all kinds which have been suspended for some months are being resumed. The amount of building in San Francisco has increased greatly during the month and plans are being drawn for many more structures to be erected in the immediate future. The business outlook is brighter than it has been for many months.

C. J. Noack, Sacramento, was a San Francisco visitor last week.

E. V. Saunders, of A. I. Hall & Son, is in Los Angeles on a business trip.

Arthur G. Prouty, Napa, recently visited the wholesale trade in San Francisco.

Frank Chester, with Nordman Bros., returned, June 27, from his wedding trip.

Jos. Nordman, of Nordman Bros. Co., will leave shortly for his Summer cottage at Mt. Reo.

Jas. A. Sorensen, president of the Sorensen Co., will leave, the last of the week, for his vacation at Hoberg's Resort.

The trustees of the Stanford University have completed the sale of the jewels of the late Mrs. Stanford, realizing $500,000.

Albert Lee, manufacturers' agent, returned recently from an eastern trip. While away he secured the agency for several new lines.

A. E. Morro, Los Angeles, has been in San Francisco for several days, calling on the trade and buying additional stock for his new store.

On his way home from his vacation at Santa Cruz, L. C. Koberg, the Healdsburg jeweler, stopped in San Francisco and called on some of the firms here.

Robert Bastime, who returned recently from his vacation, is much improved in health and has again taken up his work as city salesman for the Alphonse Judis Co.

M. L. Levy, of M. L. Levy & Co., manufacturing jewelers of San Francisco, accompanied by his wife and son Lester, is on a three weeks' trip to the Yosemite Valley.

The baseball team of the wholesale jewelers played a team from the Gorham Rubber Co., recently, defeating them by a score of 11 to 5. The jewelers' team has been playing all season and has been defeated only twice.

C. J. Auger, Van Ness Ave. and Market St., has secured a new store at 118 Kearney St., between Post and Sutter Sts., in the new business district and near the location which he had before the fire. He is moving into his new quarters.

R. H. Krause, of the California Jewelry Co., and Fred Lezinsky, of Fred Lezinsky & Co., both of San Francisco, and Mr. Sadler, the representative of the Dennison Mfg. Co., were registered last week at the Paso Robles Hotel, Paso Robles, where they have shaken off the cares of business and are enjoying the ocean breezes.

J. R. Jenkel, now located on Van Ness Ave., has leased a store on Market St. and will move at once to the downtown district. He will be the first one of the Van Ness Ave. jewelers to move down. Others are preparing to move in from the more remote districts, but most of the Van Ness Ave. stores will be maintained for some time yet.

Hammersmith & Co. supply all the medals awarded the victors at the athletic games conducted in the Stadium at Golden Gate Park on Independence Day. They have also received the orders for the trophies to be awarded in the automobile and motorcycle races in Tanforan Park.

Some time ago Miguel L. Cornejo was arrested while trying to smuggle pearls into the United States from the Republic of Mexico. He furnished $4,000 cash bail and was released. He forfeited the bail and disappeared. So United States Marshal Elliott has announced that on July 9 the confiscated pearls will be sold to the highest bidder. The lot consists of 503 pearls and two boxes of mother-of-pearl. Marshal Elliott has received a private offer of $12,000 for the lot. One-half of the price of the gems will go to the informers.

Charles Hogan, alias Bert Bell, who is wanted in this city on a charge of robbery, has been located by the police in Sacramento. He is in jail in that city, and detectives will be sent from here to bring him back. Hogan, alias Bell, is said to have been implicated in the hold-up of J. E. Paulson, the jeweler who was robbed by a trio of footpads at Steiner and Page Sts. on the night of March 18. The robbers got two gold watches and $195 in cash. Two men, George Sullivan, alias Frank Williams, and Frank Sheppard were taken into custody, but the third man escaped and the police were unable to find a trace of him until they got word that he was serving a sentence in the Sacramento Jail for vagrancy.

Omaha.

Grover Peterson, with the Sol. Bergman Jewelry Co., is spending his vacation at Lake View.

O. C. Homan, of the C. B. Brown Co., has returned from a visit to his parents in Des Moines, Ia.

W. B. Lodge, Lander, Wyo., is in the city. Before returning home he will visit his parents in Walnut, Ia.

W. W. Bell, Yutom, Nebr., and A. R. Stoehler, Macedonia, Ia., were in the city last week purchasing stock.

It is claimed that the death of A. B. Hubermann tied up $800 in cash of James L. Gaines, manager of the Masconoma Colored Club, and he has begun suit in the District Court against the administrators of the jeweler's estate, Henry C Hubermann and Charles A. Grimmel, to get the money. He says May 15, 1907, he gave Mr. Hubermann $800 to keep for him. Afterwards the money was deposited in the First National Bank to Hubermann's credit. The estate, according to the petition, will not pay the creditors more than 50 cents on the dollar, and he asks the court to order the return of his money in full.

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Special Arrangements for Out-of-Town Trade Write for Information

Canada Notes.

The assets of E. Langlois & Co., Quebec, were sold July 2.

M. L. Clappison, Hamilton, Ont., is selling out by auction.

S. T. Vanstone, Burks Falls, Ont., has suffered loss by fire.

M. Cochenthaler, Montreal, has obtained judgment against A. Marks for $192.

Mark T. Thomas & Co., Ottawa, have been succeeded by H. W. Montgomery.

J. J. Kelly has a bill of sale against Geo. B. Silkstone, cutler, Toronto, for $450.

V. E. Paridis has been appointed curator of the estate of E. Langlois & Co., Quebec.

Edmund Eaves, Ltd., Montreal, has issued execution against Nap. Royal for $220.

H. W. Montgomery has purchased the jewelry business of Mark T. Thomas & Co., Ottawa.

Ryrie Bros., Ltd., Toronto, have issued a writ for $341 against Hugh Gunthrie, Guelph, Ont.

M. & A. H. Fox, cutlery, etc., Victoria, B. C., have suffered loss by water. The insurance covered the loss.

R. J. Abbs, western traveling representative of the Goldsmiths Stock Co., Toronto, is spending his vacation in Muskoka, with his family.

David Williams, traveling representative of P. W. Ellis & Co., Toronto, returned this week from a trip to Manitoba. He has gone to take a vacation at Algonquin Park.

Out-of-town jewelers calling on the Toronto trade this week included H. W. Herchmer, Bobcaygeon; N. F. Babb, Stratford; George Hynds, Acton, and Nelson McLeod, Cannington, all of Ontario.

After the Three Rivers fire, Napoleon Lemieux, jeweler, of that place, opened his safe and found that the contents had been practically ruined. The fire had not actually pierced the safe, but the jewelry was baked. It has not yet been gauged how much loss has been sustained, but it is quite certain that it will prove very heavy.

Trade Gossip.

A very novel device, which will no doubt be found exceedingly handy by all jewelers who use soldering tweezers, was recently invented by Ernest Pollisky, 731½ Felix St., St. Joseph, Mo., who has applied for a patent on the same. The tweezers are attached to two points at right angles, which can stick into the charcoal block, and by reason of double hinges the tweezers may be used in any position.

The Nassau Bank of New York has notified its patrons in the jewelry trade that arrangements have been made for those who wish letters of credit to use in Europe, by which the same can be charged against their account at the bank so that upon returning from Europe, when the book is balanced, the depositor can get back all the vouchers which he drew while abroad. In addition to letters of credit the bank is prepared to furnish travelers' checks payable in all parts of the world.

E. A. Lewis, of Lewis & Van Sickle, Oskaloosa, Ia., is back from a trip to New York.

Attleboro.

C. A. Marsh & Co. will close their factory July 18 until Aug. 3.

Alexander Chadbourne has opened the Chicago office of J. E. Blake & Co.

The Watson & Newell Co. closed on Saturday for a two weeks' shut-down.

George E. White, of White & Rounseville, is enjoying the sea breezes at North Falmouth during the hot days.

In the Jewelers' League, Saturday, the D. F. Briggs Co. beat R. F. Simmons Co. and the Horton Angell Co. won from Bates & Bacon.

The C. D. Lyons Co. gave a dinner to its employes at Lake Pearl on Friday. After dinner the employes enjoyed games and other diversions.

J. I. Keegan and H. J. Rosencrantz, known as the famous "Irishman and Jew" team of salesmen in the Orient, who represent the D. F. Briggs Co. and other houses, are in Europe.

The R. F. Simmons Co., Bliss Bros. Co. and W. E. Richards & Co. closed, July 3, and will not reopen until July 13. The closing is to enable the installation of a new boiler, which is necessary.

A persistent rumor has been in circulation that one of Attleboro's largest concerns contemplated removing to Pawtucket. At the factory the owners are silent and will make no comments at this time.

Thomas E. McCaffery will advertise the jewelry business of Attleboro at the Denver Democratic convention and at the Elks gathering at Dallas, Tex. He took with him last Friday a big umbrella presenting pictures of Attleboro jewelry factories and containing catchy epigrams.

The P. J. Cummings Co. through its treasurer, Helen Cummings, has submitted the following report: Treasury stock, $29,400; machinery, $20,277; cash and debts receivable, $26,392; manufactures and merchandise, $26,701; good will, $55,000; total, $157,770. Capital stock, $100,000; accounts payable, $18,473; floating debt, $17,551; profit and loss, $21,746; total, $157,770.

William P. Stowe, a well-known local jewelry salesman, gave a dinner at his home in Edgewood, R. I., last Thursday to commemorate the completion of 40 years as a traveling salesman. A party of 26 Attleboro, North Attleboro and Providence friends were present to assist in the observance. Mr. Stowe is now a member of the traveling staff of W. H. Wilmarth Co., with whom he has been connected for 25 years. Previously he was in the employ of the Gilchrist Co., of Boston, and the Plainville Stock Co. His genial and pleasant nature has won for him a host of friends.

The old "Steam Power" building has been condemned and the tenants will be obliged to seek new quarters. July 1 notice was given to C. D. Lyons Co., E. D. Gilmore & Co., Rothschild Bros. Co., A. S. Ingraham and A. L. Leavitt that after that date the owners would not be held responsible for any mishaps that might occur. The tenants can occupy the building until they secure other quarters, but they do so upon their own responsibility. Coming at this time it is a severe blow to the tenants, as there is but little space that is available at the present time. It is a serious problem that confronts the firms, and unless more quarters are provided it may be necessary for one or two to seek quarters elsewhere temporarily. The members of the firms are not prepared to state just yet what they intend doing. The old Steam Power building was erected in 1859, and has been occupied continuously. When the place is vacated it will be removed, and on the space it is believed a large modern factory will be built.

North Attleboro

Theron I. Smith is spending the Summer at Oak Bluffs.

G. Herbert French is spending the Summer at Harwichport.

John Thompson has opened his Summer cottage at Lake Archer, Wrentham.

Clarence W. Fisher, head of E. I. Franklin & Co., is enjoying a vacation in Nova Scotia.

Louis Blackinton, western representative of the W. & S. Blackinton Co., is at the factory.

George W. Cheever, of Cheever, Tweedy Co., has opened his Summer cottage at Oak Bluffs.

Frank P. Kennedy, New York representative of Paye & Baker Mfg. Co., was in town over July 4.

Daniel M. Chisholm will have charge of the New York interests of Bugbee & Niles Co. during the month of July.

Frank E. Whiting, Chicago representative of Whiting & Davis, will move his household effects to Chicago this month.

The disbursement of a 25 per cent. dividend to the depositors of the defunct Jewelers' National Bank will require $160,000. The checks will be issued about Aug. 1.

Ira Robinson, foreman of the G. K. Webster Co., was married yesterday to Miss Bertha E. Bloss, of South Attleboro. The employes of the concern presented Mr. Robinson last Friday with a chest of table silverware.

Alpin Chisholm, of the Bugbee & Niles Co.; Elton B. Fisher, of E. I. Franklin & Co.; K. L. Taylor, western representative of Riley & French, and G. C. Hudson left Friday on a trip to St. John, N. B. Returning, they left St. John on Monday and will arrive home to-day.

The A. B. Lindroth Co. has engaged room in one of the company shops. The space is that formerly occupied by F. H. Cutler & Co. previous to their removal to the Manufacturers building. The new concern expects to begin at once to equip the place and get ready for the Fall business.

Speaking about the strange and freakish things cyclones can perform, F. M. Barney, of Elm Creek, Nebr., sent THE CIRCULAR-WEEKLY a photograph of a lower part of a caster which had been forced through a bough of a walnut tree. This caster had been on a table which was standing ready for supper when a tornado struck the house June 4 last. The tornado destroyed the house and in some way unscrewed the caster from the base, the latter being carried a long distance and forced through the tree. The same storm struck another home and carried a watch a mile. When found the screw back had gone from the timepiece, but the crystal and movement were in good condition.

Harrisburg, Pa.

Cohen Bros. have recently added an optical department to their large store at S. George and King Sts., York.

S. R. Kauffman, Sunbury, has opened a store in Beaver Springs, Pa., in the room formerly occupied by O. M. Klose.

I. M. Rothenberger has purchased the Colonial Hall property in Lennington, where he will open a store. He will continue his store at Wernersville, Pa.

Jacob C. Schmidt, Lebanon, has rented the Blue Rock property along Sevatara creek, near McGillstown, and is now erecting a comfortable Summer cottage on the place.

Announcement was made last week of the successful bidders for furnishing State supplies for one year. The contract for optical instruments was awarded to the Kendall Optical Co., of this city.

The friends in this city of Mr. and Mrs. G. W. Landis, Newville, this State, were greatly pained to learn of the death, June 27, of their daughter, Miss Emma Landis, which occurred suddenly at her home.

The local police effected a clever capture last week in the arrest of J. W. Wallingford and I. J. McClure, who are wanted in Baltimore and Washington for working off bogus checks on business men and banks.

As was expected, Judge Kunkel last week refused to grant a charter to the Business Association of Pennsylvania, which sets forth that it was for the purpose of securing the co-operation of the business men of Pennsylvania to procure the amendment of the mercantile tax laws of the State.

Boston.

The death is announced at East Bridgewater, Mass., of George L. Jones, who had many friends in the Boston trade.

Joseph H. Studholme, Waltham, has filed a voluntary petition in bankruptcy. His liabilities are $967 and his assets $300.

Henry Cowan, with his wife and daughter, are registered at the Shelbourne Hotel, Atlantic City, N. J., where they will stay for some time.

T. F. Jackson, now of Chicago, but formerly of the Boston firm of Jackson & Lill, was in this city during the past week, representing a Chicago concern.

A. W. Armington, buyer for the Shreve, Crump & Low Co., sailed July 4 on the *Republic* from this port on his annual Summer buying trip. He will visit the diamond centers abroad.

The Boston Jewelers' Band, of which E. W. Rollins, salesman for Nelson H. Brown, is the manager, and nearly all the players are connected with jewelry concerns in this city and suburbs, will play for the Chelsea Y. M. C. A. on the occasion of the annual field day of the organization this month.

The largest creditors of Albert G. Farnham, the Lawrence jeweler whose petition in bankruptcy was noted last week, are: Arthur B. Lovering, Lynn, $1,700, secured; Moses L. Farnham, Andover, $479; Queen City Ring Mfg. Co., $148; Oscar E. Place & Sons Co., $317; L. I. Pendleton & Sons Co., $136; Albt. Walker Co., $130; Henry Cowan, $113; A. Paul & Co., $456; I. Warshauser, $255.

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COLOR—Wonderful shades of green combined with infinite forms of matrix effects in shades ranging from subdued pink through tans and light browns down to very dark brown. Peculiarly adapted to gold jewelry.

HARDNESS AND POLISH—Matrix and color polish equally and brilliantly, and there is no roughness nor any porosity in the polished matrix. Amatrice is materially harder than turquoise.

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A. J. Bruneau, Secretary, will be at Manhattan Hotel, New York, until July 15th, 1908.
Descriptive folders for distribution to public furnished by manufacturers with each lot of Amatrice jewelry.

Pittsburg.

TRADE CONDITIONS.

Wholesalers report a material improvement in business and a corresponding improvement in collections, especially in the agricultural districts. Pittsburg merchants have been rather lenient with customers, in the matter of collections and have given creditors long time in settling their accounts. Business men are encouraged, too, because of renewed activity in the steel industry, which is looked upon with favor. Large orders are being received for raw and finished products. There is also greater activity among local railroads, and all things considered conditions are much brighter than they have been.

E. H. Will is in Europe and expects to be abroad several weeks longer.

A. A. Gillespie and Sam F. Sipe both sail for Europe from New York, July 15.

Paul Butler, with the George B. Barrett Co., has gone east to spend his vacation.

Samuel Stewart is camping at Silver Lake, where he expects to remain for several weeks.

The following out-of-town jewelers were in Pittsburg last week: E. P. Seaman, Monongahela; Albert Munhall, Freeport; John Linnenbrink, Rochester; J. R. Thorn, Toronto; Mrs. Katzenmeyer, Burgettstown; J. F. Murphy, Donora; George Eckert, Jeanette.

Morris Biederman, who some time ago filed a petition in voluntary bankruptcy, recently asked to be discharged, but the action was opposed by some of his creditors until certain charges pending are disposed of.

The employes of E. P. Roberts & Sons Co. challenged the employes of the W. J. Johnston Co. to play a match game of baseball, and next Saturday has been set for the battle. The game will be played on the Western University grounds, North Side. Following will be the line-up for the Johnston team: Smith, rf.; Gray, ss.; Jones, 1b.; Stehle, p.; Johnston, c.; Cronin, 3b.; Koenig, 2b.; Letzkus, cf.; Ward, lf. The Roberts team will line up as follows: Struka, 1b.; Parlett, ss.; Fogel, 2b.; Miller and Freund, c.; Saran, 3b.; Douglas and Klein, rf.; Bastor, cf.; Stediford, lf.; Kurtz, p. Refreshments will be served during the game.

George West, of West, White & Christy, says that John Collins, the man recently arrested in Jeffersonville, Ind., and sent to prison for 10 years, who was found to be the man who robbed sample trunks belonging to the firm, will be tried in Ohio at Canton just as soon as he serves his 10-year sentence for other crimes. Mr. West says that he understood that if Collins had been given a 20-year sentence for his Indiana offenses the Ohio charge would not have been pushed, but the Pinkerton Detective Agency is now determined to have him tried for stealing from the Pittsburg firm, and he will be taken to Canton at the expiration of his Indiana sentence.

Frank J. Walker and Ralph Waldeman, charged with smuggling diamonds and other jewelry into the United States, on which they paid no duty, are still in jail. The action brought by the United States Government to sell the goods will be disposed of this week in the United States Court. The Government has custody of the goods. No other charges have been lodged against the men, and it is doubtful if there will be further prosecutions. Abraham Bros.' representative, of Birmingham, England, who is here and has laid claim for the goods, is not expected to leave the city until the court acts on the forfeiture charge. Proceedings will, however, be begun to secure possession of the goods, valued at $10,000, left in Kingston, Jamaica, by Walker, which are being held in bond. Walker had intended going back to bring them to this country to dispose of, but his arrest here spoiled his plans.

Philadelphia.

Emil E. Haffa, diamond dealer, has opened an office with Jacob Rubenstone & Co., 125 S. 7th St.

George W. Welzel, manufacturing jeweler, 125 S. 7th St., is convalescing from an attack of malaria.

The William C. Penfold Co. instituted suit in the local courts last week against Jacob Leskin to recover on a contract.

George W. Read, of Larter & Sons, New York, is spending a few weeks with his family at Oak Lane, a suburb of this city.

The New York Tortoise Shell Co. obtained judgment in the local courts last week against the Hepner Hair Emporium Co. for $526.94.

William Egolf, watchmaker, resigned his position in Bridgeton, N. J., with Capt. George Bowen to return to his old place as watchmaker for William Long, 1627 South St.

Naum Rosenbaum, formerly a retail jeweler on 9th St., above Chestnut St., was formally discharged last week from bankruptcy in the United States District Court here.

F. B. Wallen, 405 Broadway, Camden, N. J., with his family, spent the July 4 holidays at Wildwood. Mr. Wallen took an active part in the motor boat races held there Saturday.

Simons, Bro. & Co.'s factory resumed its full schedule time again last week. Improvement in business conditions caused the firm to determine to put their entire force on at full time.

Louis Stern, of Louis Stern & Co., Providence, R. I., is spending the Summer with his children at Atlantic City. Mrs. Stern, who has gone abroad, will rejoin her family at the shore in September.

The Philadelphia Horological Club, at a recent meeting, after increasing its membership by a half dozen, adjourned its meetings until September. The next meeting will be held on the last Thursday of September.

The will of Wm. Farr, an old time retired jeweler, who died recently at an advanced age, was admitted to probate last week and disposes of an estate valued at about $300,000, much of which goes to charitable institutions.

John Oberholtzer, of the firm of J. B. Bechtel & Co., has departed for an extended vacation trip to the Great Lakes, Niagara Falls and Canadian resorts. J. B. Bechtel is spending a few days at the homestead of his family in Boyertown.

Williams, Brown & Earle, manufacturing opticians, Chestnut St., near 10th St., were successful in securing some of the contracts for State supplies at the letting by the Board of Public Grounds and Buildings, at Harrisburg, last Wednesday.

The task of transferring $7,000,000 worth of gold coin and certificates from the Farmers & Mechanics' National Bank to the Philadelphia Clearing House, which has taken a month of daily transfers of several hundred thousand dollars, was completed last week.

John A. Kinsler, manufacturing jeweler, 1020 Chestnut St., enjoyed an outing at Wildwood over July 4, and purposes to make this his Summer retreat at convenient times during the season. A. J. Smith, with Mr. Kinsler, with a party of friends, made a fishing excursion to Salem, N. J., from Friday until Monday.

Montague Mendoza, with the Van Dusen & Stokes Co., of this city, returned from a trip to Europe, last week, arriving in New York on the *Caronia*, Thursday. While in London, Mr. Mendoza was married to Miss Nellie Marguerite Whalcott, of that city, in St. Mary's Church. His bride accompanied him on his return to this country.

The Shoptaugh-Anderson Co., to manufacture optical goods, capital stock $10,000, filed articles of incorporation in the Camden County Clerk's office, last week. The incorporators are: Curtis A. Shoptaugh, 405 S. 4th St., Colwyn, Pa.; Edward S. Gifford, 1639 N. Franklin St.; Solon E. Anderson, 5909 Ridge Ave., and Wm. R. Fairman, 2554 Myrtlewood St.

Frank L. Davis, a progressive retail jeweler of Market St., near 52d St., whose efforts brought to a successful termination "the Get Acquainted Carnival Week" for the merchants and shoppers of that section of the city, declares that the carnival was so successful in a social as well as a business way that the promoters are highly elated and fully satisfied with results.

It was reported here from New York last week that a combination has been effected among burglary insurance companies in order to conduct their business under a mutual agreement and at uniform rates. The Burglary Insurance Underwriters' Co. was formed and the minimum amount for which single policies are issued was raised from $750 to $1,000 with the premium at $12 a year. Agents commissions have been cut from 30 to 25 per cent.

Sol. and Ed. Sickles, of M. Sickles & Sons, are quartered at Atlantic City with their families for the Summer. Benjamin F. Krischer, bookkeeper, who has been in failing health for some time, has been granted an extended leave of absence by the firm and has gone to a health resort hoping for an early and permanent recovery. George Liniken, who was formerly with the firm as bookkeeper, has been engaged to temporarily fill Mr. Krischer's place.

The Bailey, Banks & Biddle Co. and J. E. Caldwell & Co., both displayed in their show windows, last week, innumerable prizes to be awarded at out-of-door events July 4. These included watches, plaques, medals and cups. But it was noticed that cups were comparatively few in number, while there appears an increasing number of hardwood shields and plaques, with appropriate silver adornments and inscriptions which may be used to advantage as decorative works about the homes of successful competitors for athletic contests.

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THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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American Precious Stones in 1907.

THE total value of the precious stones produced in the United Staes during 1907 is placed by the United States Geological Survey at $471,300, as compared with $208,000, the Survey's figures in 1906. This great increase is due chiefly to a very large output of sapphire in Montana, of both the blue and the variegated variety. The total production of sapphire in the United States for 1907 is estimated at $229,800. Tourmaline is second in importance, and is placed at $84,120. Among other important gems produced were chrysoprase, to the value of $45,500; californite, $25,000; turquoise, $23,840; spodumene gems (kunzite and hiddenite), $14,500; varicite, utahlite and amatrice, $7,500; rose quartz, beryl and aquamarine and garnet, each over $6,000.

It is exceedingly difficult to obtain figures that adequately represent the value of the production of precious stones. It is the aim of the Geological Survey to give statistics that show the value of the output in the rough state. This is often impossible, since it cannot be known what a certain lot of mineral will yield when selected and cut. Some of the figures furnished are evidently the values for elaborated gems, while others may represent but little more than the cost of mining. Of late years it has been thought in the gem trade that the figures given to the Survey did not fully represent the total of our gem production. In fact, in some quarters it is thought that the large increase shown in the figures of the 1907 report is due more to the increase of accuracy of the Survey's work than to any addition in the number of gems mined.

An advance chapter containing the Survey's report on the production of precious stones in 1907, by Douglas B. Sterrett, forming a part of the annual volume of Mineral Resources of the United States, will soon be ready for distribution and the report will as usual be published either in whole or in part in THE CIRCULAR-WEEKLY, beginning at an early date.

Victims of Fraudulent Advertisers.

JUDGING from the number of letters that have come to THE CIRCULAR-WEEKLY from jewelers who have wished to register complaints against a defunct clock company of Brooklyn, it seems that this concern did considerable business with the trade, and, what is more, succeeded in getting an amount of money in advance from jewelers who sent in orders. In most instances the money was simply kept by the company and nothing was sent to the jeweler—not even an acknowledgment of the letter. Inasmuch as those who were managing the concern have skipped out without leaving any trace behind, there appears to be but little for the victims of the concern to do but to pocket their loss and charge it to the cost of experience.

The incident, however, calls attention to the fact that many merchants who would not send goods on approval to customers whom they did not know, or of whom they could not get a report as to rating, etc., do not hesitate to send money to concerns of whom they know nothing in answering advertisements for what appear to be bargains. This practice, while in no way reprehensible, at least shows lack of caution unless the jeweler who sends orders to an advertiser and pays in advance takes into consideration the character of the medium in which he sees the advertisement, or unless he knows the concerns in question either through having personal dealings with them or by reputation.

In journals like THE CIRCULAR-WEEKLY, which exercise supervision over its advertising columns and do not accept advertisements except from legitimate and well-established firms, the merchant is perfectly safe, and there is little or no risk to the reader by whom money is sent; but unfortunately there are many papers and magazines who will insert advertisements of any concern who will pay their bill for advertising, without considering the question of the risk to which the readers of the advertisements are subjected. We feel that such publishers shirk a legitimate responsibility, and would advise all victims of swindling advertisers to not only try and obtain justice as far as the advertiser is concerned, but also notify publishers of papers in which the advertisements appeared. But the main thing at all times is to consider the character of the publication before answering an advertisement or sending money in advance to a concern whom one does not know.

THE JEWELERS' CIRCULAR-WEEKLY reaches the largest number of possible buyers at the least cost. The most profitable medium to use for marketing your goods.

Gem Importations for June and the Fiscal Year.

THE importations of precious stones during the present month made heavy strides toward normal figures, which have not been at all approached since last December, the importations for June amounting to $701,869.74, a jump from $463,454 in the month of May, which up to that time was the largest month of the present year. Of course, when compared with the imports of June a year ago, which amounted to $2,414,367, the figures of last month look small, but it is encouraging to feel that since the big drop after the financial flurry of last year the imports of gems have been gradually but steadily increasing, indicating a natural resumption in the business. Of the imports last month the value of cut precious stones and pearls were $437,394.67, and of uncut stones $264,475.07.

According to the figures given out at the Appraiser's office Friday, the importations of gems in the port of New York for the fiscal year ending June 30, 1908, amounted to $15,557,866 as compared with $41,112,371 a year ago. The cut precious stones and pearls imported in the year ending June 30, 1908, amounted to $10,715,649, and uncut precious stones, principally diamonds, were

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane, NEW YORK*

Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible. This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

¶ *Ask to see it and look for our trade-mark—the imprint of originality and all that's good.*

85 Sprague Street PROVIDENCE, R.I.

H. A. KIRBY

9-11-13 Maiden Lane NEW YORK CITY

valued at $4,842,217. In the fiscal year ending June 30, 1907, the cut precious stones and pearls amounted to $31,011,279 and the uncut $10,101,092.

The following comparative table shows the total value of imports of precious stones and pearls at New York for a number of years past:

Year ended June 30,				1908.....	$15,557,866.47
"	"	"	"	1907.....	41,112,371.00
"	"	"	"	1906.....	40,217,542.78
"	"	"	"	1905.....	33,223,164.59
"	"	"	"	1904.....	21,843,119.17
"	"	"	"	1903.....	27,318,642.13
"	"	"	"	1902.....	22,938,531.62
"	"	"	"	1901.....	21,919,053.86
"	"	"	"	1900.....	14,984,110.57
"	"	"	"	1899.....	18,035,801.94

Lancaster, Pa.

Jacob Bassler is spending two weeks at Atlantic City.

Charles E. Foose, with the Non-Retailing Co., has started on a trip through the south.

Franklin Gierstein, watchmaker, left last week for Hamburg, Germany, his old home, to visit his parents.

Isbert Cassel, New York, has taken a position as watchmaker with Marcus Edelstein, 162 N. Queen St.

George R. Weber, of Louis Weber & Son, has been spending a few days in New York, accompanied by his wife.

Jerome J. Falck has gone to New York on a combined business and pleasure trip, and he will remain there a week.

The daughter of Benjamin Lichtenstein has been in Philadelphia undergoing treatment for a painful throat trouble.

Carlos Verlata, New Orleans, en route to New York on business, stopped off in Lancaster several days last week to see relatives.

The employes of the Hamilton Watch Co. factory have organized a first-class baseball club, with F. G. Carpenter as manager.

Samuel Warhaftick, late of Lancaster, who was recently married in New York, has engaged in business for himself at Shamokin, Pa.

George F. Parker, Jr., Rocky Mount, N. C., having finished a course in engraving at the local technical school, has returned home to take a position with his father.

S. Kurtz Zook was notified last week that he had been elected a delegate to the Retail Jewelers' National Convention, which meets at Cincinnati, O., from Aug. 4 to Aug. 7.

G. William Reisner furnished to the Pitcairn Athletic Association, Pitcairn, Pa., a set of gold, silver and bronze medals and several silver cups, prizes for a Fourth of July athletic meet at Pitcairn.

Considerable surprise was created at Lancaster, Friday, by the shutting down of the Hamilton Watch Co.'s factory after a few hours' notice to the employes, as it was supposed the factory was too busy even to give the employes the usual Summer vacation. The notice posted stated, however, that work would be resumed Aug. 3.

An unsuccessful attempt was made about a week ago to rob the jewelry store of A. Poyas, 16 Mills St., St. John, N. B. The would-be thieves had cut a square piece of glass in the window with a sharp instrument and were evidently ready to force it in when they were frightened away.

New York Notes.

Burt Ramsay, Cleveland, O., visited this city and Newark, N. J., last week.

The New York Jewelers' Board of Trade has issued its semi-annual rate book.

Fred Barry, representing Louis Stern & Co., Providence, was a local visitor last week.

Edward Sickles, of M. Sickles & Son, Philadelphia, was a caller in town last week.

Bernhard Gutter, of the firm of Bernhard Gutter & Son, 135 Bowery, died recently.

E. Langen, of the Powers' Mercantile Co., Minneapolis, was in this city last week buying goods.

Mr. Hoffman, representing the Webster Co. in this city, spent the holiday at Cottage City, Mass.

Frank Kennedy, of Paye & Baker Mfg. Co., with his wife, is spending a short vacation at North Attleboro.

Charles Abbot, an engraver for the trade, was prostrated by the heat last Thursday afternoon. He will recover.

W. E. Hays, of Alfred Eaves, wholesale jewelers, Montreal, Can., stopped at the Astor House, in this city, last week.

Fred M. Cook, local salesman for Whiting & Davis, is in the east this week enjoying an automobile trip down Cape Cod.

Robert H. Clampett, southern salesman for C. Ray Randall & Co., North Attleboro, was guest at the Astor House last week.

J. Parker Ford, of Ford & Carpenter, jewelry manufacturers at Providence, was a caller in the Maiden Lane district last week.

J. E. Mizer, jewelry buyer for the Howland Dry Goods Co., Bridgeport, Conn., was a visitor in the Maiden Lane district last week.

McDougall & Southwick's jewelry buyer, Miss Igoe, returned to her home in Seattle, Wash., last week, after an extended stay in town.

B. Noble, connected with the firm of Sturtevant & Whiting, North Attleboro, Mass., was a visitor in the Maiden Lane district last week.

A. J. Brumeau, secretary of the Accidental Gem Corporation, Salt Lake City, Utah, is stopping at the Hotel Manhattan in this city for a few days.

H. C. Van Ness returned last week from a vacation spent at North Attleboro. Mr. Van Ness is the New York representative for the Codding & Heilborn Co.

L. P. Kadison, of the firm of Fera & Kadison, 65 Nassau St., accompanied by his wife and son, sailed, Thursday of last week, on the *Amerika* for Europe.

Arthur Henius, of the Bruhl Bros & Henius Co., and August Goldsmith, of Stern Bros. & Co., sailed for Europe last week on the *Kaiser Wilhelm der Grosse*.

Chris Bernloehr, of C. Bernloehr & Bro., Indianapolis, Ind., sailed from this city on the *Rotterdam* last week. He will be absent on the Continent about two months.

Edward B. Roehm, Detroit, was a visitor in town last week. He came to this city to attend the annual convention of Phi Gamma Delta recently. He is the official jeweler for that fraternity.

Daily papers during the past week have contained a story relative to the arrest of an alleged coin thief giving the name of George Brown, alias George Coppinger. It is alleged that the man had in his possession a quantity of valuable coins and antique jewelry. The arrest was made at the coin establishment of Thomas L. Elder.

Wedding ring manufacturers and silverware dealers in New York City should have enjoyed a good trade last month, as figures from City Hall show that 4,476 marriage licenses were granted during the month of June, making a grand total of 15,102 for the first six months of 1908.

It was decided last week by the Board of General Appraisers that side and back combs, composed of celluloid, ornamented with gold-plated metal, set with imitation precious stones, are to be regarded for customs purposes as jewelry. The assessment made by Collector Fowler was allowed to stand, and the claim for lower duty overruled.

F. M. Mayer, of the Bruhl Bros. & Henius Co., recently perfected the copyright registration on a novel device for a Republican campaign button which shows outline portraits of President Roosevelt and Secretary Taft shaking hands under the letters U-N-I-TED, thus making the word United indicate "You and I, Ted." The whole device is surmounted by an eagle.

The annual exhibition of jewelry by Powers & Mayer, 258 Fifth Ave., will be held at the offices of that firm from Aug. 24 to Aug. 29, inclusive. A large variety of the newest productions of this concern will be on exhibition. This annual display has attracted much attention in past years and the exhibit this year will be well worth a visit. Mr. Mayer, of the firm is now abroad.

A decision handed down by United States General Appraiser Sharretts last week overruled a protest filed by A. Steinhardt & Bro., and others, of this city, as to the duty on necklaces. The importers objected to the action of the Collector of Customs in assessing a 60 per cent. duty on necklaces and other articles, commonly known as jewelry, it being alleged by the importers that the articles should be admitted to entry at 10 per cent. This contention, however, the Board holds to be erroneous.

The argument in the matter of the dismissal of the proceedings against Maurice C. Dreshfield, against whom a petition in bankruptcy was filed some time ago, and who, it is alleged, was connected with George H. Carpenter in transactions by which $182,000 worth of diamonds were obtained by alleged false pretenses, came before Judge Holt in the United States District Court last week, following the report of Special Master Olney, which recommended the discharge of the petition against Dreshfield on the ground that the three creditors were not all bona fide creditors. The matter was referred back to Special Master Olney.

The contention of W. H. Merrell, of this city, was defeated in an attempt to secure a reduction in the rate of duty assessed on a carved marble fountain which the importer claimed to be statuary within the meaning of the word as used in the Reciprocity Treaty between the United States and Italy. The fountain was classified as a manufacture of marble at 50 per cent. It was the contention of Mr. Merrell that it should be admitted as statuary with the tax of only 15 per cent. Judge Waite, who writes the decision for the Board of General Appraisers, says the garden fountain as an entirety belongs to the class of conventional objects of ornament or utility as the Board has uniformly held, and are not statuary within the meaning of the tariff.

Light was thrown upon the alleged robbery on Dec. 14 last of Morris S. Garfinckel's jewelry store, 715 Fulton St., Brooklyn, by a report filed last week in bankruptcy proceedings against Garfinckel, which declares the belief that the robbery story is a "fake." Garfinckel's creditors filed a petition in bankruptcy a few days after he told them that in consequence of his safe having been robbed and $3,000 worth of jewelry stolen he was unable to pay his debts. United States Commissioner Morle took the testimony of several witnesses and reported to United States Judge Chatfield that he is convinced Garfinckel schemed to have his safe emptied or to rifle it himself, pretend a burglary had been committed, and then settle with his creditors for less than he owed them. Judge Chatfield decided to take further testimony, it appearing from the record that perjury has been committed.

Another letter supposed to be from the so-called Black Hand regarding the disappearance of Mayer Newman, who has not been seen at his home, 1555 Fulton Ave., Bronx, since the middle of June, was turned over to Captain Pierce of the Bronx detective force last week. Since Newman's disappearance several letters have been received saying that he has been captured by the Black Hand and demanding a ransom of $10,000. The letter which was received last and given to Captain Pierce stated: "We have received word from our agent that Newman died and had to be buried at sea. He starved himself to death. We regret his loss, as we lose our $10,000 ransom. He died 50 miles from San Diego, Cuba. (Signed) Black Hand." This letter was posted at Station L, in Harlem. It has been the opinion of the police since Newman's disappearance that the Black Hand letters were not genuine.

A customs controversy regarding the classification of hat pins with fancy beads was heard Thursday of last week before General Appraiser Sharretts and Chamberlain. The importers were represented by A. H. Washburn and George Puckfur, who claim that the customs authorities erred in classifying the hat pins at 60 per cent. ad valorem, considering this a high rate. The attorneys said the rate of 45 per cent. was applicable. J. A. Kemp was the solicitor of customs to argue in behalf of the Government, and said that the heads of the pins came within the cut glass schedule and that consequently the 60 per cent. rate should be allowed to stand. The lawyers for the importers tried to persuade the Board of Appraisers that the heads are manufactures of paste. At the conclusion of the argument

(*New York Notes continued on page 65.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

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Will extend every facility that good banking will justify

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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 63.*)

the Board took the papers in the case and withheld the decision.

David Hartstein is enjoying a four weeks' vacation at the Grand Central Hotel, Tannersville, N. Y.

Daniel Chisholm, of the Bugbee & Niles Co., North Attleboro, Mass., was a caller in this city Monday.

July 1 marked the 30th anniversary of the Jewelers' Protective Union, which was founded July 1, 1878.

A meeting of the creditors of Joshua C. Condon, Opelika, Ala., is to be held to-day at 11 A. M. in the rooms of the Jewelers Board of Trade.

Percy Savery, of the Wadsworth Watch Case Co., and his wife spent Sunday with Mr. and Mrs. Edw. Sickles at the latter's cottage at Atlantic City, N. J.

The Union Watch Co. has been incorporated under the laws of New York State with a capital of $20,000. The directors are: Alexander Hartfield, Dominick Melillo & Agnes Vassalotti, all of New York.

An open letter has been published in the New York *American* by Mrs. Annie Newman, asking for news of her husband, the jewelry salesman, who left his home, 1555 Fulton Ave., the Bronx, on June 16, and has not since been seen.

Emil Lewy, of Lewy & Cohen, 530 Broadway, returned last week from the European markets on the *Finland*. Mr. Lewy has been abroad for six weeks, and during that time has visited the jewelry centers of France, Austria and Germany in search of novelties.

Since the recent death of James Hedges, senior member of the firm of W. S. Hedges & Co., diamond importers, 170 Broadway, Frank Jeanne and Chas. L. Ross, the surviving partners, have announced that they will continue the business without change under the old style.

Newspapers in New York contained an article Tuesday morning relative to a unique house which is to be built for Wm. Reiman, 328 Fifth Ave. The house will rest upon a turning table, and the gasoline or electric engine in the butler's pantry will supply power to make it revolve at its owner's desire.

Otto Koenich, who said that he was a waiter, and Albert Jansen, a watch repairer, both of whom live at 81 Bowery, were arrested in a pawnshop at 157 Bowery last week as they were trying to sell 40 pieces of silverware marked "Tiffany & Co., E. P." The men could not explain how they came by the silverware, and were locked up at police headquarters as suspicious persons.

By order of the United States District Court an automobile belonging to the estate of George H. Carpenter, who it is alleged was implicated in transactions by which a number of diamonds were obtained from Rudolph Breidenbach, and against whom a petition in bankruptcy was filed some time ago, was sold at public auction Thursday at the Empiré State Galleries, 2148 Broadway, by Auctioneer Charles Shongood. Wm. Lesser is the receiver in bankruptcy in this matter.

An involuntary petition in bankruptcy has been filed in the United States District Court against Julius Kronrot, formerly a retail jewelry merchant and real estate operator in the Eastern District, Brooklyn, in partnership with Harris Goldberg, under the firm name of Kronrot & Goldberg. The petitioners in proceeding are the Lafayette Trust Co., which has claims aggregating $67,033.16; the First National Bank, having a claim of $5,360.70, and the Nassau Trust Co., with a claim of $1,000. Practically all of the debts consist of promissory notes, unsecured except by small mortgages.

M. A. Mead & Co., wholesale dealers in American watches, have moved into a large suite of offices on the 12th floor of the Silversmiths building, 15-17 Maiden Lane. The offices are most conveniently arranged and are newly furnished. The offices consist of a shipping room, sales room and private office for J. T. Montgomery, the manager. Conveniently near the counter in the salesroom is a vault for storage purposes. A new safe made by special order for the concern is also included in the office fixtures. The rooms are large and receive excellent light. This firm also has offices at Chicago and Pittsburg.

Invitations have been sent out by the Jewelers' 24-Karat Club, of New York City, for the seventh annual outing of the club at the Port-au-Peck Hotel, Saturday, Aug. 1. The boat will leave Pier 10, North River, foot of Cedar St., at 9.15 A. M. The Athletic Committee members have donated a beautiful cup to be competed for in a baseball game between a team representing the club and a team representing a jewelry organization from a large neighboring city. An entirely new series of athletic events have been arranged for this year, and with the exception of pitching the quoits the programme will be entirely new. The quoits proved so popular last year that it has been decided by the committee to continue it this year, and it is understood that several of the contestants for this event are already in training. A handsome cup, known as the "President's Cup," has been presented by President H. C. Larter. This cup will be awarded in an entirely new and novel manner, about which more will be said later. The contest for the cup this year will be a "genuine 24-karat event." Another interesting and novel feature will be a lemonade race, and it is expected that some surprising records will be made. The committee feel that some of the members whose years make their participation in athletic contests largely a memory of the past should also be provided for, and therefore have arranged for a story-telling contest for which a handsome cup has been donated. This event should prove one of the most interesting of the day's sport, and it is needless to say that there will be a number of stories told worth listening to. A folder will be sent out a few days before the outing which will give additional details as to the outing.

J. L. Pittluck, Shamokin, Pa., has publicly announced that he is retiring from the jewelry business and is about to sell out his entire stock at 16 W. Independence St., that city

Newark.

TRADE CONDITIONS.

THE CIRCULAR WEEKLY'S new Newark representative finds the optimistic spirit strong. "Picking up a little" is the slogan almost everywhere.

A. J. Parker, of the Osmun-Parker Co., recently returned from his circuit with the sample case and brings a fairly encouraging report.

T. M. Schroeder and W. O. Lehsten, salesmen for the Schickerling Mfg. Co., have just returned from their trips with their sample cases.

When F. C. Palmer, Woodside, N. J., shot at his wife June 30 before turning a revolver on himself and blowing out his brains, the bullet struck G. M. Grover, who interfered to save Mrs. Palmer. The jeweler's condition is said to be serious.

Among the contributors to the Newark *Evening Star's* fund for the first outing of poor mothers and children, under the auspices of the paper, is mentioned the International Jewelry Workers' Union, No. 2. The outing will consist of a trip on the steamer *Majestic* to Coney Island.

A fairly general move is on foot to have 5 P. M. closing of factories and offices through the Summer. Some concerns have adopted the plan, others have decided to try it tentatively through July, after the regular two-week shut-down, and others have agreed to it for Fridays and Saturdays, but will try to keep running till 6 o'clock other days.

Durand & Co., Franklin St., are among the few concerns which have found it desirable to change the Summer vacation schedule a little. This company will take its vacation two weeks later in the month. Arrangements are on foot for at least one of the traveling salesmen to leave for his circuit about the first week in August. Another of the men will probably leave this week.

The most emphatic move of the manufacturing jewelers at present is to start for seashore and mountains. For some little time the trade in Newark has fallen into the almost unanimous habit of taking the first two weeks of July as a general vacation, many also adding a week in midwinter. The July period is being observed this year with more than usual unanimity. In fact, a large number of concerns closed all last week, many others closed July 1, while a limited few waited till last Saturday before they shut their doors.

The Newark Mfg. Jewelers' Association has suspended business for the Summer, and its resumption of activity in the Fall, according to some of the officers, will be subject to the call of the president and secretary, and will await the development of circumstances which make a meeting desirable. Through the Summer there is but one issue of any consequence which holds the attention of the association in its corporate capacity—that is, the work of the commission appointed by Gov. John Franklin Fort to look into the matter of apprenticeships, a theme in which the jewelers are intensely interested.

H. W. Sayward has purchased the business of the A. C. Lord Optical Co., Tilton, N. H.

"ASK YOUR JOBBER"



ANOTHER ONE

OF THE NEW

CLOSED

UR LOCKET RINGS

WHICH ILLUSTRATES THE TREMENDOUS VARIETY WE ARE MAKING IN THESE GOODS; ALL OF WHICH ARE MADE WITH THE PATENT INVISIBLE JOINT AND ARE WATERTIGHT.



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Seventy-One Nassau Street, New York



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New Goods.
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Repairing given prompt Attention

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1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00.
1 doz. asst. sizes solid 10k gold, $3.75.
1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

CHESTER H. WELLS, Jeweler, Meshoppen, Pa.

Gems and Precious Stones

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STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Connecticut.

F. A. Searle, New Britain, treasurer of Landers, Frary & Clark, New Britain, has gone to Chicago.

General Geo. H. Ford, New Haven, lost a favorite driving and saddle horse, Rudolphus Centaurus, which died July 4.

The office force of the Bristol Brass Co. and of the American Silver Co., Bristol, held their annual picnic, July 1, at Lake Compounce.

The factory of E. Ingraham Co., Bristol, was closed, July 3, for three weeks, during which time inventory will be taken and repairs will be made.

L. V. B. Hubbard, Shelton, and Mrs. Hubbard went to Stepney, June 26, to attend the wedding of their granddaughter, Miss Olive Hubbard.

Emil Beerbaum, foreman of the Waterbury Clock Co.'s factory at Waterbury, and his daughter sailed, June 26, for Europe, where he will pass several months.

Miss Kate L. Beckley, with the International Silver Co., and Miss Lulu P. Williams, with Manning, Bowman & Co., Meriden, sailed, Monday, from Boston for Europe.

The factory of the Wm. L. Gilbert Clock Co. and the Morgan Silver Plate Co., Winsted, closed June 26, the former for a month and the latter for three weeks, for inventory and repairs.

The fire brigade of the R. Wallace & Sons Mfg. Co., Wallingford, held its sixth annual outing, June 27. There were field sports, including a baseball game, and an excellent dinner was served.

Work is starting on the building at Center and Church Sts., New Haven. The property is owned by Leopold Simons, of Simons & Co. A new front will be put on the building and a story will be added.

Burglars broke into the store of D. R. Merritt, New Canaan, last Wednesday night, and stole watches and jewelry valued at several hundred dollars. Access was gained through a rear door. The stock in the safe was not touched.

George H. Parker, Thomaston, who had been employed for many years by the Seth Thomas Clock Co. as shipping clerk in the marine department, died June 30 on a train near Waterbury, of heart disease. He is survived by a widow and two daughters.

Factory "L," of the International Silver Co., and the R. Wallace & Sons factory shut down, June 27, for two weeks for inventory and repairs. Factory "P," of the International Silver Co., will shut down Friday of this week for the same purposes.

Among the Hartford jewelers who have signed a petition for an early movement on Saturdays during August are the following: Harvey & Lewis, Hansel, Sloan & Co., C. H. Case & Co., H. P. Levy, Edward F. Coxeter, Henry Kohn & Sons, E. Gundlach & Co., Phillip H. Stevens Co.

Among Stamford jewelers who donated pieces for the Field Day, to be held Aug. 12 by the Connecticut Fifers and Drummers' Association, Stamford, are C. F. Bates, who gives a loving cup; S. Kronholtz, loving cup; Samuel Phillips, a silver water pitcher, and G. H. Thamer, loving cup.

Two Italian boys were arrested last Sunday in New Haven, charged with the burglary which was committed on the night of June 23 in the store of Guiseppe Carnovi, Hill St. About $100 worth of jewelry was taken by the burglars. The boys gave the names of Antonio Fornari, Johnstown, Pa., and Vincenzo Alonzo, New York.

Henry Warnock, who was formerly salesman for the Meriden Britannia Co., and who retired some months ago on account of ill health, was found dead several days ago in his boarding house at 52 Buckingham St., New Haven. He was 72 years of age and was a veteran of the Civil War.

Providence.

Harry Cutler, of the Cutler Jewelry Co., is away on his western trip.

Harry Mays, of the George W. Dover Co., is now spending his vacation away from business cares.

Peter Lind, of the T. W. Lind Co., is absent on a two months' trip to Europe, accompanied by Mrs. Lind.

The Champlin building closed last Friday for 10 days for overhauling of the boilers and general repairs.

The vacation season is on and many of the manufacturers have already installed themselves in their Summer homes by the seaside.

A change in location has been made by Charles Krumweide, chainmaker, he now being located at 111 Point St., removing from 178 Eddy St.

Among jewelry buyers in town last week were: Joseph Rosenberg, of Detroit; B. J. Skeller, Chicago; M. L. Schwab, New York; A. J. Morais, New Orleans; H. S. Daniels, Chicago; C. Meister, Pittsburg; H. Leach, Chicago.

Local creditors are considerably interested in the affairs of the Cummings & King Co., Chartley, Mass. This firm has creditors here among the findings and stone houses, as well as among the jewelers, and it is expected that the first meeting will be held this month.

William B. Easton, 60 years old, for 44 years employed at the works of the Gorham Mfg. Co., died at his home, 42 Arlington Ave., Thursday, after an illness of a few days. His death was due to a paralytic shock, but he had been in poor health for a long time. He had never married. Mr. Easton is survived by two sisters.

Franklin N. Ward, for four years assistant manager of the local branch of the Jewelers Board of Trade, has become manager since the withdrawal of Frank C. Murray from that position, Mr. Murray having gone to Florida, where he will engage in the turpentine business. Mr. Wood is well known and well liked among the manufacturers, and was formerly with Bradstreet's, New York.

Articles of incorporation have been issued by the Secretary of State to the Waite-Evans Co. to manufacture and sell jewelry. The capital stock will be $100,000 and the headquarters will be in this city. The incorporators are: Charles D. Waite, Edward B. Evans, of Providence, and Isabella Waite, of Warwick. The new company succeeds the Waite-Mathewson Co., 95 Chestnut St.

The members of the Advisory Council of the New England Manufacturing Jewelers and Silversmiths' Association have decided to seek from the members of the association their opinion regarding the advisability of establishing in this city an employment bureau which will be of mutual benefit to the employers and the employes. The matter has been under consideration for some little time, but nothing definite regarding it has been done, it is stated, aside from this. It is thought by some that the establishment of such a bureau will result, if it is decided to have one, in a place to which the employes can go to secure employment without cost to themselves, and to which the manufacturers can apply whenever they are in need of hands. The plan is but in the formulative stage as yet, but will be given the consideration which it is believed that it merits.

Minneapolis and St. Paul.

Miss M. L. Simpson, with B. F. Simpson & Co., Minneapolis, has returned from her vacation.

Mr. and Mrs. L. T. Dillon, of Litchfield, Minn., have been in the cities en route for Northwood, Ia.

L. L. Williamson, of 1717 East Franklin Ave., Minneapolis, has been visiting in Hutchinson, Minn.

Charles L. Cummer, who is starting in business at Bemidji, Minn., has been in the Twin Cities buying goods.

John Iverson, with S. Swanson, Minneapolis, was recently called to his home at Harmony, Minn., to attend the funeral of a relative.

H. B. Lund, Morris, Minn., has been in the Twin Cities as a delegate to the State Republican convention. Mr. Lund's family is camping at Glenwood, Minn.

Paul V. McCoy, Minot, N. Dak.; A. Swedlund, Williston, N. Dak.; Mr. Villeux, Wahpeton, N. Dak., and H. B. Lund, Morris, Minn., were callers on the jobbing trade during the week.

S. H. Clausin & Co., Minneapolis, have bought one of the largest safes in town for their new quarters in the Warner building. It weighs three tons, is seven feet high and has 180 drawers, each deep enough to take a full-size tray. E. P. Gravel is a new traveler for thias house, working in Minnesota and Wisconsin.

Toledo.

G. D. Southworth is making a number of attractive alterations to his place of business, 3233 Monroe St.

Tiedtke Bros., Summit St., have added a jewelry and optical department to their store, a very comfortable section of the second floor being devoted to these two departments.

J. J. Freeman & Co. will install the clocks in the new Secor Hotel, which is to be ready for the grand opening Aug. 1. The hotel will be the finest in northwestern Ohio.

C. Kenneth Merrill, of the Merrill, Broer Co., wholesale jewelers, left, this week, for a long tour through the eastern jewelry centers, and will cover New York, Newark, Providence and Boston. He was accompanied by Mrs. Merrill, and after business is attended to the couple will spend several weeks at eastern watering places.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of — and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

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Vol. LVI. CHICAGO, WEDNESDAY, JULY 8, 1908. No. 23.

Chicago Notes.

A. Harper has returned from his trip to Bristol, Conn.

F. S. Newcomb, Minneapolis, Minn., with his wife and baby, visited in Chicago last week.

George Thorp, of Thorp & Hoberg, Sioux City, Ia., was a recent visitor here on a pleasure trip.

J. C. Howard, with J. M. Becker & Co., is having a two weeks' outing near Burlington, Wis.

C. J. Roehr, of C. J. Roehr & Co., is making a two weeks' visit to the factory at Providence, R. I.

W. N. Brooks, of the Chicago office of Simons, Bro. & Co., is spending his vacation with relatives in Ohio.

Frank L. Murray, salesman with Despres, Bridges & Noel, is taking an automobile trip through Michigan and Indiana.

William J. Miller, manager here for the Seth Thomas Clock Co., is visiting his father, who is ill, at Lancaster, Pa.

C. T. E. Smith, P. G. Storm and P. B. Kehr, travelers out of Chicago for Reed & Barton, are now on their vacations.

Geo. H. Thomas was recently presented with a litter of five Japanese pups by his neighbors in the Heyworth building.

M. A. Mead, of M. A. Mead & Co., was in New York last week, superintending the opening of a branch office in that city.

R. T. Kleckner, traveler from the Chicago office of the Theo. W. Foster & Bro. Co., has just returned from a Pacific Coast trip.

R. H. King, of the Chicago office of Ostby & Barton Co., is on the sick list, and has been confined to his home for the past week.

J. M. Tuttle, silver buyer for Hyman, Berg & Co., has been confined to his home for the past three weeks on account of illness.

B. Weinstein, 531 S. Halsted St., is spending his vacation in the northern part of Michigan, and is expected to return about July 10.

L. Stanford and F. J. Aicher, travelers from the Chicago office of the Alvin Mfg. Co., have left for their respective territories in the northwest and the Pacific Coast.

H. M. Blankenstein, silver buyer for the Prager Co., San Francisco, was a recent visitor in Chicago. He reports a most encouraging outlook for Fall business in the far west.

W. O. Kellogg, western manager of the Watson & Newell Co., is taking an outing in his automobile among the lakes of Wisconsin. He is accompanied by his wife and daughter.

F. G. Thearle, of the C. H. Knights & Thearle Co., returned from a three months' recreation trip to Europe, coming on the *Amerika* from Southampton. He returns much improved in health.

G. S. Titus, western manager of the Middletown Silver Plate Co., is making a visit to the factory and taking a short vacation in New York and at the seashore. He will be away about two weeks.

A. Rahm, of Rahm & Will, Iron Mountain, Mich., recently brought his wife to Chicago to be operated upon at the Augustana Hospital. She is so much improved now that Mr. Rahm returned home.

O. A. Starke, of the Star Watch Case Co., Ludington, Mich., was a recent visitor here, as was also Paul Heyer, manager of the New York office of the company. Mr. Heyer will visit the factory before he returns to New York.

The Seth Thomas Clock Co. recently sold a tower clock for the new court house at Gallatin, Mo. The sale was made through F. P. Wynne, at that place. The clock has four five-foot glass dials, and is equipped with an 1,800-pound striking bell.

J. B. Sherman, the newly elected secretary of the Meriden Cutlery Co., spent a few days last week with Dr. J. R. Payne, local manager here for the company. Mr. Sherman comes from Boston, and has the reputation of being an expert in the cutlery line.

Eugene Edelstein, of the Illinois Watch Case Co., has just returned from a three months' business trip to Europe. Joseph Wright, of the same company, has just returned from an extended trip through South America, Spain, Portugal, England and Germany.

In the matter of Jones & Dreyer, in bankruptcy, the appraisement of stock and fixtures has been made and the value of stock is given at $28,000; furniture and fixtures at $1,018. Notices will be sent out by Frank H. Jones, receiver, this week, announcing a sale of stock, furniture and fixtures, good will accounts receivable and stock held as collateral. The sale will be held July 16. A trustee will be appointed on this date also.

The following were among the out-of-town jewelers here during the past week: E. A. Shetter, DeKalb, Ill.; J. C. Seaton, Somonauk, Ill.; B. H. Britton, Hampshire, Ill.; Wm. Nisbett, Grand Rapids, Minn.; R. P. Kiep, Joliet, Ill.; John Gaarde and wife, Beloit, Wis.; Miss Sadie Landsburg, Rock Springs, Wyo.; G. W. Flanders, Niles, Mich.; C. N. Hetzner, Peru, Ind.; E. C. Zimmermann, La Salle, Ill.; Mr. Linnig, of Linnig Bros., Peru, Ill.; Geo. Thorpe, Sioux City, Ia.; Charles Jordan, St. Louis, Mo., and W. H. Mellar, Michigan City, Ind.

St. Louis.

E. Markley, Brinkley, Ark., and Mrs. Markley, were in St. Louis last week.

E. A. Schoenle, of the Maschmeyer-Richards Silver Co., left, last week, for a four months' trip through California.

Among the other out-of-town visitors during the week were: F. B. Wolff, Chester, Ill.; Anton Wolff, of Wolff Bros., Murphysboro, Ill., and Fred Studer, Waco, Tex.

E. Massa, of the Bauman-Massa Jewelry Co., has gone on a trip through Colorado which will keep him traveling for a month or more. J. J. McKenna, of the same firm, returned last week from an extended fishing trip.

The retail store of Weiss & Wohlgemuth has been moved temporarily to 713 Pine St., half a block west of the old store, until a new building can be erected on the site. They expect to be back in the old quarters about Oct. 1.

Three men of the Mermod, Jaccard & King Jewelry Co. will go on their vacation trips this week—Joseph M. Fitzroy and Gus Schuerman, of the solid silver department, and Arthur Raven, of the umbrella department. Mr. Fitzroy goes first to Chicago and then to Denver, Colo. Mr. Schuerman will spend his time on the Great Lakes and in Detroit.

The picnic given by the Eisenstadt Mfg. Co. last Saturday to its employes and their friends, in celebration of the 25th anniversary, proved a great opportunity for enjoyment. Exactly 166 persons went to Priester's Park, across the river, in the three special cars. A baseball game between the office and factory men resulted in a victory for the former. A dinner was served at 6 o'clock and dancing was enjoyed until 10 o'clock, when the special cars returned to St. Louis. Brainerd Ryan, W. J. Schoenthaler and H. Kellersman were the committee of arrangement.

We ask you to consider the proposition of placing your order for Catalogs in our hands. We believe we could serve you satisfactorily for the reason that we thoroughly understand advertising through Catalogs.



STORE OF F. MAIER, BOWLING GREEN, KY.

Read Our Customers' Letters and Write Us for Samples.

BOWLING GREEN, KY.,
Jan 8, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Dear Sirs:—Yours of the 4th received and in answer to your question will say that I had a fine trade during the Holidays; better than usual. Quite a number came in or sent for articles advertised in the Catalog. Had numerous compliments on our beautiful Catalog. Had no trouble selling your goods.

Yours truly, F. MAIER.

This firm used The Arnstine Bros. Company Catalog in 1907.

PORTSMOUTH, O.,
Jan. 20, 1908.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen:—In answer to your letter, regarding the Catalog of 1907, we will state that it was satisfactory in every respect. The book was very attractive and caused us to receive many compliments on the same. We were well pleased with the newspaper advertisements and also your prompt and courteous treatment. Trusting this testimony will be satisfactory to you, we are,

Yours truly,
OTTO ZOELLNER & BRO.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed order for 1908.



STORE OF OTTO ZOELLNER & BRO., PORTSMOUTH, OHIO.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

Cincinnati.

Lee Loeb, of Herman & Loeb, has left for Oklahoma.

Herbert French, of Riley & French, called on friends here last week.

Ferd Phillips, of Richter & Phillips, has started on an extended business trip west.

Joseph H. Kenkel, Main St., has gone on a pleasure trip through Yellowstone Park.

George Gruen, of D. Gruen, Sons & Co., and family, have left for a long stay in Michigan.

The John Holland Gold Pen Co. is closed this week for their annual repairing to the plant.

H. I. Jacobson, with A. & J. Plaut, is home from Europe and is now on a business trip south.

C. C. Stoner, of Lindner & Co., has gone to Martinville Springs, Ind., where he will stay for a month.

A. Arenberg, formerly in business on 5th St., is about to open a retail jewelry and repair store in Lima, O.

Joseph Noterman & Co. have just completed remodeling their offices, which have now a very handsome appearance.

The Noble Order of Ku-Kus held a very enthusiastic meeting June 29, when 30 new members were taken into the flock.

C. B. Buehrer, Leipsic, O., has been forced to discontinue business on account of ill health. He contemplates locating in Colorado.

Joseph Schonhoft, watch maker for Barker & Freisens, was married June 24 to Miss Irene Schultz, of this city. They are now touring the east.

Richard H. Stone, who two months ago was fatally injured in a fall down the cellar steps in Anthony Herschede's store, while calling upon the latter, died June 27.

Leonard J. Fox, of the Gustave Fox Co., has qualified for the appointment as a notary public. He will attend to this business in connection with his jewelry business.

Lawrence Herschede, of the Frank Herschede Co., and Walter and Alfred Herschede, of the Herschede Hall Clock Co., have taken the business of the Reliance Motor Car Co., Reading road, and will do a general garage business under the name of the Herschede Motor Car Co. Alfred Herschede will devote his entire time to this business, acting as manager.

The proposal to confirm the settlement in the bankruptcy of Hugh Murray, Covington, Ky., will come up before the United States Court in that city July 15 at 10 A. M. The bankrupt's application to confirm the compromise with creditors at 50 per cent. was filed Friday, and the referee reported that it had been accepted by creditors holding a majority in number and amount of the claims filed.

Out-of-town jewelers here the past week buying goods included: Charles Haynes, Henn & Haynes, Chillicothe, O.; A. Scott, Batavia, O.; L. C. Eveslage, Ripley, O.; Julius Wikstrom, Chattanooga, Tenn.; H. C. Swarner, Baltimore, O.; Owen Sherwood and C. F. Held, Falmouth, Ky.; Mr. Washburn, Anderson, Ind.; J. W. Sparks, Sabine, O.; Andrew Aman and A. Wahlrab, Dayton, O.; J. H. Reiffe, Hastings, Neb.; G. F. Gallup, Cattletsburg, Ky.; William Leive, Sr., Aurora, Ind.; H. Risinger, Lawrenceburg, Ind.; J. D. Ward, Rising Sun, Ind.; O. B. Radabough, Memphis, Tenn.; Mr. Metzger, King & Metzger, Lexington, Ky.; C. G. Schlenker and wife, Hickman, Ky.; Philip Horr, Aurora, Ind., and J. N. Calvert, Russellville, O.

Prentice Tiller, who was last week tried and found guilty of robbing the Michie Bros.' jewelry store of about $2,000 worth of jewelry in 1891, was on July 1 sentenced to seven years imprisonment, his appeal for a new trial being overruled by the court. Tiller began his thieving career at the age of 12 years, and his record shows him as having served terms of five to eight years imprisonment for offenses including the robbing of the Pacific Express of $92,000 at St. Louis, Mo., when employed there as a clerk in the 80s. He next robbed the Michie store and escaped to Detroit, Mich., where he was arrested under the name of G W. Price, and convicted of robbing post-office boxes in that place. After serving his time for this he went to St. Joseph, Mo., where he was arrested, tried, convicted and sentenced for a similar offense. He was also implicated in the Tiffany diamond robbery at Dayton, O., by misusing the mails.

Cleveland.

J. F. Krohme, Jr., Clarksburg, W. Va., was in this city Thursday.

Mrs. H. W. Arnstine and two children are at Chautauqua for the Summer.

Mr. and Mrs. Sterling Hubbard have returned from their wedding trip and are with Mr. Hubbard's parents on E. 40th St.

H. S. Hurlbut and O. P. Rowley, of the Scribner & Loehr Co., are preparing to start out on their usual trips about the middle of this month.

The Ball system of railway time service is being installed on the Delaware & Hudson Railway by Mr. Ball's two assistants, J. W. Dutton and W. H. Saxton.

The Diamond Show Case Co., of this city, is fitting up the new store of R. C. Harwick, at Owensboro, Ky., in mahogany. When completed the store will be one of the finest south of the Ohio River.

B. V. Arnstine, of the Arnstine Bros. Co., was home for a few days over the Fourth. H. W. Arnstine is at present on the Pacific Coast, where he will remain in the interests of his company for several months.

Walter O. Knight, of the Cowell & Hubbard Co., was married on the evening of June 27 to Miss Ethel Trask. Upon their return from a wedding trip through the East they will be at home on E. 81st St.

The attendance at the National Educational Association Convention was a severe disappointment to the city of Cleveland, and particularly to the retail jewelers, who laid in a stock of souvenir spoons, etc. Preparations were made for about 40,000 visitors, but very few over 10,000 materialized.

The following jewelers were visitors at Cleveland during the past week: H. H. Brainerd, Medina; F. R. Montgomery, Sandusky; Robert Miller, Lorain; F. E. Crampton, Burton; G. H. Follett, Jeffersonville; J. F. Krohme, Clarksburg, W. Va.; J. H. Wight, Wellington; L. C. Morris, River Rouge, Mich.

Kansas City.

Leslie Burkland, Moberly, Mo., was in the city last week, on his way north.

George Krieke, of Hassig & Krieke Jewelry Co., has been ill for several days.

S. E. Woodstock, of the Woodstock-Hoefer Watch & Jewelry Co., is in Iowa for a couple of weeks.

T. L. Ricksecker, formerly of Armourdale, Kans., has moved to 28th St. and Southwest Boulevard, in this city.

F. J. Nevin, of Nevin Bros., has returned from McAllister Springs, Mo., where he has been paying his mother a visit.

The engagement is announced of Sam Bloom, traveler for the Meyer Jewelry Co., and Miss Emma Fricke, assistant bookkeeper of the same house.

A. H. Cohn, of the Eastwood-Park Co., arrived in the city this week on his way home from the Pacific coast, and reports things looking bright out west.

C. E. Manor went to Lexington, Mo., this week to conduct a stock reducing auction sale for J. H. Briggs & Co. The firm will then be dissolved and Mr. Briggs will continue alone.

Louis Hayman, of the material department of the Meyer Jewelry Co., and Clyde Chapman, of the engraving department of the same establishment, are at Excelsior Springs, Mo.

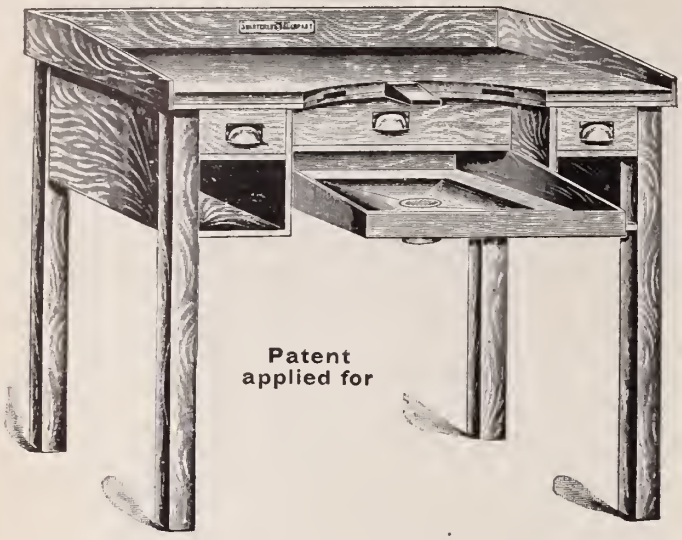
Julius Baer, an optician of 1030 Main St., has joined with the Fitwell Clothing Co., of 1008 Main St., in leasing the first floor of a new building to be erected at 1121 and 1123 Walnut St. The lease is for 10 years from Oct. 1, 1909.

The following retailers from the surrounding country were in during the week: Ora Stutzon, Garden City, Mo., E. H. McClintock, Thomas, Okla.; R. R. Smithers, Cameron, Mo.; D. E. DeLanty, Parkville, Mo.; Arthur W. Haley, Delphos, Kan.

Fritz Hoefer, Aurora, Nebr., and wife have been paying a visit of several days to Chas. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co. Although their names are spelled alike, the two men have been unable to rake up any closer relationship than that of being good friends.

Mr. Fricke, with Meyer Jewelry Co.; Mr. Oskamp, with the Cady & Olmstead Jewelry Co., and J. W. Trowbridge, with the Woodstock-Hoefer Watch & Jewelry Co., have returned from Marion, Kans., where they went to testify in the Carr murder trial. Carr is on trial for the murder of an express messenger, and jewelry from all three of these houses was found in his possession after the murder was discovered. The State had 130 witnesses.

The Edwards & Sloane Jewelry Co.'s people have had a number of cases of appendicitis. C. E. Vandel has just returned to work, after undergoing an operation, E. L. Donaldson is now in the hospital, and word comes up from Texas that E. H. Ray, their traveler in that State, is about to undergo an operation. Paul Preston will take out E. H. Ray's trunks as soon as they are ready for the road, and Frank Bangs will cover Oklahoma and Kansas territory. This house is prepared for a big trade, and reports a finer line of goods than has ever gone into the trunks at any one time in recent years.



Send for Our Catalogue

Jewelers' Practical Work Bench $14.00

LENGTH 47 INCHES; HEIGHT 38 INCHES

The Tapered Apron Drawer, which is zinc-lined, has a two-inch screen or perforated center, through which the filings drop into a *removable cup.*

Frame of bench is made of highly finished oak. The top of hardest birch, oiled and left in natural finish. Brass handles on drawers.

Wooden filing block, being removable, will fit any of the three openings shown.

Swartchild & Company Heyworth Bldg. CHICAGO

Panzerketten

REVOLUTION in the Manufacture of CURB-CHAINS

Through the new process of continuously singly soldering Cable and Curb-Chains.

PATENTED IN U. S. A.

PATENTED AND PAT. APPLIED FOR IN ALL THE CIVILIZED STATES

One man is able to solder daily 1000-2000 meters, and more in Gold, Silver Rolled-Gold and Metal Incomparable Chains of the Highest Uniformity and Perfection

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I can do from $2,500 to $10,000 a week for you without adding one dollar's worth of new goods to your stock. I positively guarantee cost or better

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A. E. GATES, 1 Maiden Lane, New York

Detroit.

Robert Kay of Wright, Kay & Co., has been spending his vacation in Toronto.

C. S. Hannan, with Wright, Kay & Co., is on an eastern trip, during which he will visit New York.

C. E. Avery and E. W. Krainbrink, with Chas. A. Berkey & Co., started out on the road Monday, after spending some time going over stock in the store.

V. C. Morse, secretary of the Michigan Retail Jewelers' Association, spent part of last week in the city, making final preparations for the convention this week.

H. I. Scribner, Columbus, O., who has been here on a visit, was the victim of a robbery Thursday night. A $200 unset diamond was stolen from his room in the hotel where he was stopping.

W. A. Sturgeon & Co. closed their auction sale Friday, and plans for the disposal of the remainder of the stock have not been made. The auction sale may be continued in September until such time as the stock is reduced, and the remainder may then be sold in bulk.

Detroit jewelers and opticians have taken with ready interest to the installation of a nest of the Ku-Kus. The committee which is arranging for the dinner and initiation ceremonies in the Hotel Tuller this week have already received many applications for membership. Many of the outside retailers who are here attending the State jewelry and optical conventions are also in the class of initiates, who will take the degree of Flip-Flops.

Columbus, O.

F. W. Wallis, optician, has returned from a five weeks' visit at his old home at Beverly, Mass., and at Boston.

Frank B. Ross, 10 E. Long St., is conducting an auction sale. The Hoffman Jewelry Co. has closed a successful June discount sale, and L. W. Lewis, 99 N. High St., is also having a midsummer discount sale.

Sculler Bros., 212 E. Main St., had a narrow escape from being burned out Saturday night. They occupy one side of a large furniture store, and a fire started in the cellar. The damage to stock from fire and water was $500, confined mostly to the furniture men, and the damage to the building was about $50. The origin of the fire is unknown.

A movement is on foot to have all jewelry stores close Friday afternoons during the hot Summer months. Columbus has not yet acquired the eastern habit of Saturday afternoon holidays, but a number of stores close on Friday afternoons, and the jewelers' clerks want the jewelers to do likewise. All jewelry stores were closed Saturday on account of the Fourth of July.

A branch of the order known as "Ku-Kus," founded by A. L. Thoma, of Piqua, and composed of jewelers, opticians and persons connected with those two businesses, was organized in Columbus, Tuesday night, June 30, with 43 charter members, this following a number of unsuccessful attempts to get the jewelers of Columbus organized into a society to be a part of the National Jewelers' Association. The week before Mr. Thoma was down from Piqua and called a preliminary meeting, attended by 35 men, and on June 30 these 35 met again and elected officers and put eight applicants through the "Flipflop" degree and allowed them to be enrolled as charter members. Following are the officers: Frank McGuire, King of the Ku-Kus; Clyde S. Reed, Prince of the Ku-Kus; Clyde C. Haines, scratcher; E. S. Albaugh, keeper of the kash; C. W. Taylor, chief; W. S. Andrews, guide. Monthly meetings will be held.

Pacific Coast Notes.

The Holcombe jewelry store at Haywards, Cal., has been purchased by W. C. Hays, San Francisco.

Roy Taber, manager of the Dorris jewelry store at Dorris, Cal., has recently made improvements in fixtures and enlarged his stock.

E. Trautman, optician and jeweler, of Yuma, Ariz., has moved into larger quarters in his new store at 2d St. and Madison Ave.

The jewelry firm of Hilgerloh, Pearson & McCarthy has leased store space in the new business block now being constructed at Manhattan, Nev.

A Los Angeles jeweler may soon open a new jewelry store in Riverside, Cal. Negotiations for the lease of a store in the best shopping district of the town are now under way.

The preliminary proceedings in the case of L. J. Matlock, charged with stealing jewelry from the store of his employer at Las Vegas, N. Mex., have been untangled, and he has been taken to that place to face the charges.

Wm. Dupen, Jr., manager of the jewelry department of Weinstock-Lubin & Co., Sacramento, Cal., has just brought out a moderate-priced, nickel alarm clock, which needs winding only once in eight days. The alarm rings twice with an interval of 20 seconds at any desired time in 24 hours. It is arranged with a 24-hour dial, thus doing away with its ringing for both day and night. It may be manufactured at a very small increase over the cost of the ordinary one-day clock.

Milwaukee.

At the meeting of the Wisconsin Association of Optometrists, which opened here Monday, A. A. Lueck, Antigo, Wis., gave a talk on "Skiascopy," and Dr. Reno Weiss, of the Wisconsin College of Physicians and Surgeons, spoke on "Dental Lessons and Their Concomitant Ocular Effects."

The present week will see street clocks restored at former locations, and jewelers' curbs, made vacant by the midnight clock raid in March, will in many cases be graced with new timepieces. Richard Seidel, Grand Ave., has just put up a fine new street clock, the old one having been ruined at the time it was torn down.

Burglars, one night recently, broke into the curio shop at 5 Fifth St., Minneapolis, Minn., and stole about $1,000 worth of jewelry and silverware. The thieves are supposed to have escaped on one of the street cars which frequently run past the door of the little store.

Indianapolis.

All of the traveling men of the I. Grohs' Jewelry Co. started on the road last Saturday.

Caleb Asberry, Charlestown, found a pearl valued at $500 in the Ohio river last week.

A. P. Craft, of A. P. Craft Co., will return this week from his fishing trip to Three Lakes, Wis.

The regular monthly meeting of the Indianapolis Retail Jewelers' Association was held at the Commercial Club, Monday evening.

The Archibald-Cleaver Co., 22 E. Washington St., has been succeeded by the Cleaver-Havelick Co., Gerritt A. Archibald retiring from the firm.

Burglars entered the store of James Hart at Scottsburg a few nights ago, stealing 30 watches. Bloodhounds were placed on the trail, but the thieves were not caught.

George W. Kiefner, traveling salesman for Hoffman & Lauer, has gone to his home at Loogootee, where he will spend his vacation, fishing and visiting with friends.

A. P. Craft Co., manufacturers, and F. M. Herron, a retail jeweler, have decided to close their establishments at noon on Saturdays until the first week in September.

Among jewelers in the city last week were: J. W. Thompson, Danville; J. A. Miessen, Cicero; E. O. Collins, Frankfort; L. M. Harlin, Lynn, and Aaron Pursel, Noblesville.

Clarence James, who returned last Wednesday from an automobile trip through Indiana, Ohio and Kentucky, went to Terre Haute, where he spent the last three days of the week with relatives.

Edward F. Otto, Crawfordsville, and Miss Nelle Lee Byrd were married, June 26, at the home of the bride, 15 miles south of Crawfordsville. After the reception Mr. and Mrs. Otto left for an eastern trip.

State Geologist W. S. Blatchley has received a collection of hog bristle bracelets worn as ankle ornaments by the Negrito young women of the Bataan province in the Philippines. The bracelets have been added to the State Museum. They were donated by G. B. Jones, Portland, Ore.

The following have joined in the movement of the Merchants' Association to close at 5 P. M. each day until Sept. 4: Cleaver-Havelick Co., Chris. Bernloehr & Bro., Cohen & Sons, Horace A. Comstock, Gray, Gribben & Gray and Charles Mayer & Co. About 150 have joined in the agreement, and others are expected to follow.

At the convention of the Indiana Retail Furniture Dealers' Association held here June 30 Ralph B. Clark, an Anderson jeweler and president of the Indiana Retail Merchants' Association, delivered an address on "Co-operation of Retail Merchants and Its Advantages." Among the advantages, he said, were the abolishing of premiums, prizes and gifts; abolishing of trading stamps; establishment of reasonable hours of labor; encouragement of local improvements; caused licensing of itinerant merchants; establishment of social relations among competitors; abolishing of unprofitable advertising; protection against "dead beats," and temporary defeat of the parcels post.

If You Are At a Standstill

It is Time to Put New Life Into Your Business

If trade is not coming your way, there is a way to make it come—a way to turn all of your goods into cash at once and to give your business a fresh start.

Why drag along when a week or so of HAND SERVICE will make things move, build up your bank account and give your store an advertising such as it never had?

No doubt you have on hand a lot of stock that is earning you nothing. It is tied up capital; that capital ought to be turned over several times a year at a good profit and you are losing money when it isn't.

Maybe you don't think well of auction sales.

My methods are different from those of other auctioneers. Let me tell you of them.

My long experience enables me to appreciate the conditions and solve the problems of the retailers. I can size up the situation immediately and give the needed advice.

For the asking, I will send you the letters of hundreds of jewelers that tell of the benefits of the HAND AUCTION and the GREAT AFTER EFFECTS.



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I have conducted the largest and most difficult sales ever made in America, and my results were not only 100 cents on the dollar, but a profit of 20 to 25 per cent. over cost on the entire sale of the old goods in the store and on new goods on memo. 25 to 75 per cent., yet I sell only solid gold and silver and fine goods. I employ to assist me four of the best-trained auctioneers in America—salesmen and gentlemen. I do not associate with any other kind. I guarantee results equal to those of any pair of auctioneers in the world. I guarantee 100 cents on the dollar or over for myself or men, and my guarantee is good.

Look me up in the rating of Bradstreet's and see. Why fool with men without experience? Remember I stand back of my men, and if you need memo. goods to sweeten up your stock I can furnish you any amount desired and at prices that will pay you handsome profits.

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Special Notices.

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Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

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In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4579," care Jewelers' Circular-Weekly.

YOUNG MAN, 23 years, desires position as salesman for hand painted china and silverware; good references. Address Lock Box 150, Kosciusko, Miss.

ENGRAVER, clock and jewelry repairer wishes position; sample of engraving and reference. Chas. Lowry, care C. H. Putman, Fultonville, N. Y.

COMPETENT watchmaker, German, 35 years old, wants position at once; reference from present employer. A. Smetana, 27 W. 136th St., New York.

WATCHMAKER and plain engraver, young man of eight years' experience, have all tools, wishes position. "O., 4693," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and engraver; 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

POSITION WANTED by a young man, good engraver and graduate optician; good references. Address Leslie J. Basey, 568 Appleton St., Menasha, Wis.

POSITION WANTED by young man as assistant watchmaker and engraver; good references; own tools; age 20 years. Address "N., 4642," care Jewelers' Circular-Weekly.

BOOKKEEPER, age 21, with three years' experience, makes a monthly trial balance and periodical balance sheet, desires position. Kaufman, 25 Suffolk St., New York.

WANTED, by a young man, position as letter and monogram engraver and salesman; good appearance; best reference. Address "Carl," 11 Smith Block, Auburn, N. Y.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable house; can make attractive sketches. "C., 4572," care Jewelers' Circular-Weekly.

LEARN ENGRAVING on gold and silverware by the wonderful method of a French-American professor; 30 years' experience; day and evening classes. 30 E. 14th St., New York.

POSITION WANTED by high grade watchmaker, jeweler, engraver and stone setter; fine set of tools; 27 years' experience in retail trade. "X. L. T., 4703," care Jewelers' Circular-Weekly.

WANTED, position as salesman by young man, who has had 10 years' experience in the manufacturing of silver plated ware. Address "Box A. B. F., 4697," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, with established trade in Texas and Oklahoma, desires to secure a first class general line of jewelry and watches for same territory, Jan. 1; recommended by present employers. Address "J., 4709," care Jewelers' Circular-Weekly.

I WISH to correspond with some reliable firms in eastern cities that will need in latter part of September or October an expert watchmaker and engraver, with 25 years' experience; samples and references sent. Address "E. C. C., 4639," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly experienced in the jewelry business, desires position in same line where advancement keeps pace with ability; A1 references. "F., 4677," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, desires a position with a wholesale or manufacturing house; can give A1 reference; about two years' experience. "X. Y. Z., 4702," care Jewelers' Circular-Weekly.

YOUNG MAN, 28, good address, good salesman, experienced in all branches retail business, wants position on the road with first class house; finest references. Box 4669, care Jewelers' Circular-Weekly.

POSITION in wholesale jewelry house by young man, 20 years of age, American; one year experience; will accept small wages; city references. E. R. Watson, Jr., 1172 Tinton Ave., Bronx, N. Y.

EXPERIENCED watchmaker and engraver wants position in good store; capable of taking in and delivering work and waiting on trade; New England preferred. Address "E., 4509," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, of neat appearance, ability and good character, desires position; wholesale or retail jewelry firm; five years' retail experience; best references. Address "Honest, 4683," care Jewelers' Circular-Weekly.

WATCHMAKER and jewelry repairer wants permanent position in reliable jewelry store in New England or New York State; young American of neat appearance; capable of waiting on trade; salary, $15. Ray L. Lockwood, Springfield, Mass.

FIRST CLASS watchmaker, age 47, wants position as head watchmaker; thoroughly competent on all kinds of high class work; can take care of watch repairing department; only New York or vicinity. Address "S., 4719," care Jewelers' Circular-Weekly.

MECHANICAL chronometric constructing engineer, 37 years old, with Italian diploma, wishes position with first class house; $2,000 guarantee if necessary; have tools and machinery for making all parts of chronometer and fine and complicated watches; can conduct factory; speak Spanish and English; will accept position as first watchmaker. Edward Scardaccione, 131 White St., 4th Floor, New York.

Side Lines Wanted.

IMPORTER of European jewelry novelties, with established office, wishes to represent good domestic jewelry lines. George Ozanne & Co., 621 Broadway, New York.

WANTED, line of 14 karat gold jewelry, also line of sterling silver flat ware, for Pacific coast jewelry trade; salesman known and has sold his trade for years. "M., 4708," care Jewelers' Circular-Weekly.

WANTED, by a representative San Francisco jewelry house, having salesman covering practically the entire Pacific coast, also large display salesroom, commission novelty lines in jewelry, silverware, German silver and gun metal goods, fountain pens, etc. Address "G. P., 4691," care Jewelers' Circular-Weekly.

WANTED, by two experienced young men, at present employed by one of the oldest and most reliable houses in the south, to handle on commission basis, the lines of several manufacturing jewelers and kindred trades in the southern states; can give satisfactory references; for full particulars address, "A. G., 4716," care Jewelers' Circular-Weekly.

Help Wanted.

FIRST CLASS watchmaker, Aug. 1; good place for right man. Write Geo. W. Plinke, jeweler, Louisville, Ky.

DESIGNER wanted on sterling silver hollow ware and novelties. Apply Ferd. Fuchs Bros., 34 E. 29th St., New York.

WANTED, at once, first class watchmaker; state experience and salary wanted, with references. J. C. Tracy, Willimantic, Conn.

WANTED, steady man for clock and jewelry repairing; salary about $15 per week; state age, experience, etc. Lochman Bros., Springfield, Ill.

WANTED, first class watchmaker and engraver; wages, $20 per week; regular job if satisfactory; give reference. The Little-Long Co., Charlotte, N. C.

WANTED, expert watchmaker and engraver in fine store; permanent position to competent man of good appearance. L. L. Berens, Bellingham, Wash.

WANTED, a first class watchmaker capable of repairing fine Swiss watches, French and English clocks. Address "Southern, 4692," care Jewelers' Circular-Weekly.

SALESMAN, having established department store trade west, to carry well known rhinestone sterling silver jewelry as side line. Box 4706, care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, competent to repair fine watches; wages, $25 per week; position permanent. A. B. Griswold & Co., 725 Canal St., New Orleans, La.

FOREMAN for a retail jewelry factory, must be practical jeweler and designer; A1 reference required; permanent position. Answer "R., 4707," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and salesman; steady position; state age, experience and salary wanted; send sample of engraving and reference. Address Sheff Bros., Wheeling, W. Va.

WANTED, an assistant watchmaker and competent clock man. Will H. Beck Co., retail Jewelers, Sioux City, Ia.

WANTED, one first class watchmaker; permanent position for right party; state experience, number of years at the trade and salary; kindly write or call in person. George E. Feagans, Joliet, Ill.

WANTED, by a first class retail jeweler in Virginia, jeweler and engraver; permanent position; must be first class workman and able to take charge of a shop. Address "Ability, 4718," care Jewelers' Circular-Weekly.

WANTED, a good watch repairer, one capable of looking after jewelry trade; prefer a married man who would ultimately contemplate taking interest in business. Address, stating salary, etc., S. W. Foster, 100 N. Butler St., Atlanta, Ga.

ALL AROUND watch, clock and jewelry repairer, diamond setter, engraver who understands optics; must be A1 in all these and one who will hold position; permanent position for the right man. Address "J., 4696," care Jewelers' Circular-Weekly.

SALESMAN, experienced in optical business for New York City trade; must have extensive acquaintance among retail opticians, a clean record, and ability to get results. For interview address, giving particulars, "M., 4688," care Jewelers' Circular-Weekly.

WANTED, an experienced foreman for jewelry factory in Newark, N. J., a man with practical ideas and a first class workman, one who understands every part of making jewelry and running a factory; must be able to furnish best of reference. Address "B., 4704," care Jewelers' Circular-Weekly.

WANTED, man who knows every detail of watch or clock factory accounting, system and business management, to assist and finally take charge of business and of medium sized factory; a detailed statement of experience and qualifications will be considered in strictest confidence. "D., 4701," care Jewelers' Circular-Weekly.

WANTED, three men, one first class watchmaker and A1 salesman, all around man; one first class engraver able to do jewelry repairing; one young man, fair watchmaker, must be up-to-date salesman; chance for advancement for young man willing to learn and does not mind long hours; all must have first class references, especially as to honesty. W. J. Dombrowsky, Tampa, Fla.

WANTED, first class traveling salesmen for retail department and jewelry trade in the following territories; one for Massachusetts, Rhode Island and Connecticut; one for New York State; one for Pennsylvania and Maryland; one for Michigan, Wisconsin and Minnesota; one for Ohio and West Virginia; one for Colorado, Kansas, Nebraska, North and South Dakota; one for Missouri, Arkansas and Iowa; one for Louisiana, Texas and Oklahoma; all communications strictly confidential. C. H. Eden Co., manufacturers of jewelry and hair ornaments, Attleboro, Mass.

HELP WANTED.—Continued.

WANTED, foreman for metal novelty manufactory, one who has had several years' experience supervising the manufacturing of plated and decorated novelties, such as pin trays, toilet articles, photo frames, hat-pins, writing desk sets and similar articles; write fully, stating previous connections and nature of their products, number of employes overseen, age, married or single, salary desired and references; big chance for future to right man. Address "Y., 4695," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, up-to-date manufacturing jewelry shop in southern California with a full line of material and good trade; must go east the reason for selling. Address "U., 4645," care Jewelers' Circular-Weekly.

OLD ESTABLISHED optical business, best city in Iowa; population, 55,000; fine surrounding country; stock, fixtures, machinery invoice $2,250; $1,850 cash takes it; good opening for watchmaker; other business reason for selling. "P., 4705," care Jewelers' Circular-Weekly.

MAN with experience in the jewelry business to associate with one of the most prominent jewelry auctioneers in the United States; will teach him the business; capital required, $2,000; guarantee large returns; present partner retired. Address "Auctioneer," 400 Boyce Bldg., Chicago, Ill.

FOR SALE, well established jewelry and optical business in western New York; good run of repair work; not a case of want to sell, but must sell on account of other business; about $2,000; do not answer unless you mean business; only jeweler. "X., 4722," care Jewelers' Circular-Weekly.

CASH FOR WATCHES, diamonds and jewelry; send them at once and get your money by return mail. Emil Noel, 552 E. 46th Place, Long Distance Telephone Blue, 995, Chicago, Ill.

FOR SALE, at a bargain to the right man who likes repair work, stock of jewelry and fixtures that will invoice $6,000; will reduce to suit purchaser; 2,000 population; nice, clean town on the Ohio River; B. & O. Railroad and prospects for electric line; good location for right man; my wife's poor health only reason for selling. C. A. Wernecke, St. Mary's, W. Va.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

THE CHANCE of a lifetime for the right man; will sell my stock of watches, jewelry, etc., costing me $12,500 for $10,000, half cash, balance on good security, and give my good will and show cases, etc. free; also, watch inspection on two railroads centering in this city; reason for selling, general watch inspection on five railroads in Colorado require all my attention; rent cheap; good location; fine climate; cleared $3,000 last year. Applicants meaning business address W. F. Plambeck Jewelry Co., Denver, Colo

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

DIAMONDS, $45 to $65 a carat, size ¼ to 1 carat; I just bought a large lot of both loose and mounted goods in a bankrupt stock at less than 50 cents on dollar, also a lot of coral necklaces and ambers; I imported belts, solid gold cameo jewelry, 50 gross gold filled scarf pins at $4.50 per gross, cost to manufacture $15 to $30; all goods sent on memo, bill to well rated dealers; sold for cash; send for package at once, pick out what you want and return rest same day as received, enclosing check for goods kept, no other way, as I sell the goods at less than 5 per cent. profit, often 2 per cent., but I turn them out daily. Dan I. Murray, importer and broker, 3 Maiden Lane, New York.

For Sale.

FOR SALE, large walnut regulator on floor, 11 feet high, 32 inches wide, runs street clock on iron post; total height 15 feet, case 4 feet wide, dial 3 feet, covered with glass; perfect timepiece; pneumatic power. Address Sam'l Regester, Rec., 314 N. Eutaw St., Baltimore, Md.

Exchange.

I HAVE $2,500 equity in a 12-room house, Mount Vernon, N. Y.; will exchange for a clean and up-to-date jewelry stock. Address "Real Estate, 4671," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM to let. Room 27, 37-39 Maiden Lane, New York.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

FOR RENT, for immediate occupancy, if desired, a fine diamond office, north light; low rent; completely furnished; safes, fixtures, scales can be bought at a sacrifice. Apply Albert Lorsch & Co., 37 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 KARAT SOLDER, 50 cents; 14 karat solder, 65 cents; silver solder, 80 cents per ounce; discount in quantities; money back if dissatisfied. Cleveland Solder Co., Colonial Arcade, Cleveland, O.

PERSON of long experience abroad takes orders for samples of French fancy jewelry and novelties on basis of five per cent.; also furnishes sketches; will accompany buyers when in Paris. A. De Montaigu, care American Express, Paris, France.

Lost.

$10 REWARD for information that will lead to the recovery of gold watch with monogram "J. B. W." on back; we will pay all advances on same. Wm. Barthman, 174 Broadway, New York.

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PATENT DEPARTMENT

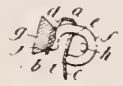
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED JUNE 30, 1908.

891,996. SAFETY DEVICE FOR BROOCHES AND THE LIKE. Herbert A. Ives and Dennis W. Jeffery, Colchester, Eng. Filed March 5, 1907. Serial No. 360,669.

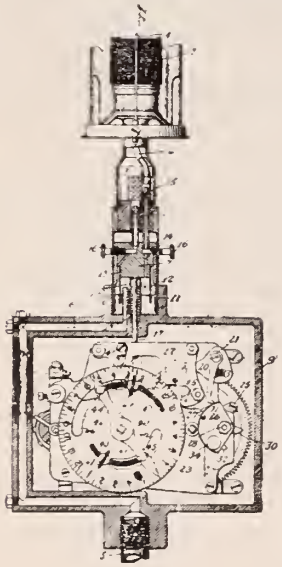
A brooch or like article having, in combination, a hook, and a guard apertured to be slipped over



the hook and to be supported on the brooch without other means of attachment, said guard having an elastic arm bearing against the point of the hook.

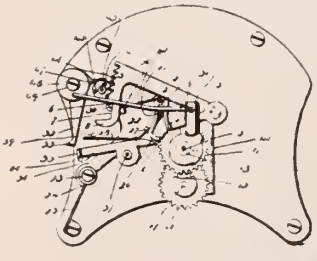
891,999. TIME LAMP-LIGHTING MECHANISM. Marvin W. Lewis, Cleveland, O., assignor, by mesne assignments, to the Consolidated Lighting Co., Philadelphia, Pa. Filed Nov. 8, 1904. Serial No. 231,837.

The combination of a valve, operating means therefor, a motor, means to transmit power directly



from the motor to actuate the valve operating means, and independent means operated by the motor to time the operation of the valve.

892,067. SHIP'S-BELL CLOCK. Paul Lux, Waterbury, Conn., assignor to the Waterbury

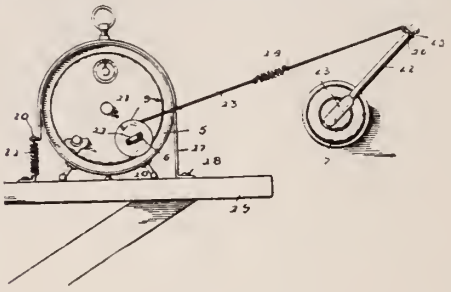


Clock Co., Waterbury, Conn. Filed March 5, 1908. Serial No. 419,319.

In a ship's bells clock, the combination with a hammer, of means for operating the same to strike ship's bells by double strokes, the said means including a half-hour eccentric, a half-hour switch, and a half-hour lever for catching the hammer on the up-stroke on the half hours which are indicated by an odd number of strokes.

892,095. ELECTRIC-LIGHT CUT-OFF. James B. Smith and Yancy D. Lott, Jackson, Miss. Filed Dec. 18, 1906. Serial No. 348,480. Renewed March 4, 1908. Serial No. 419,198.

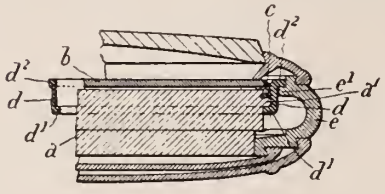
The combination with a clock having an alarm spring winding shaft and a switch, of an arm se-



cured to the handle of the switch, a winding drum upon the alarm spring winding shaft, flexible connection between the drum and the arm, and an elastic power storing element interposed in said connection.

892,147. RING-BAND FOR WATCH MOVEMENTS. Charles Funk, Geneva, Switzerland. Filed Oct. 23, 1906. Serial No. 340,134.

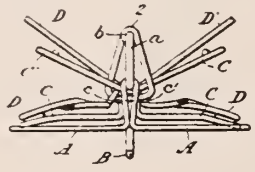
The combination with a watch case center having a circular rim and a watch movement plate having a circular external rim, of a ring band comprising a cylindrical body portion *d*, an internal flange d^1 at one edge thereof and an external flange d^2 at the front edge thereof, the ring band receiving the



movement plate with the rim of the movement plate resting against the flange d^1 and the flange d^2 resting upon the rim of the watch case center, and a ring *c* having a dial bezel surrounding the movement plate and received therewith within the ring band.

892,227. VEIL-PIN. Florence A. Curry, Arlington, Mass. Filed Feb. 21, 1906. Serial No. 302,191.

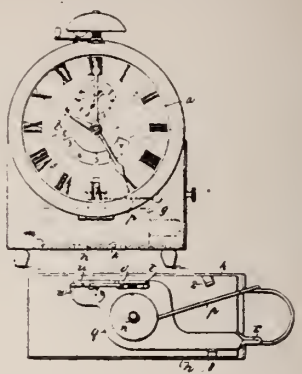
A veil-pin composed of a holding device whose rod is bent back above the holding portion to support the remaining parts; a wire base whose extension is rigidly attached to the said rod, a wire leaf normally bearing upon said base and having an ex-



tension wound about said rod and projecting above the same, a wire leaf normally bearing on the aforesaid leaf and having an extension which winds around said rod and projects above the same and springs normally holding down said leaves, all so combined that pressure upon the extension of the lower leaf will lift the same from the base and also lift the upper leaf, and pressure upon the extension of the upper leaf will lift the same from the lower leaf.

892,245. ALARM-CLOCK. Mary J. Gallagher, New Park, Eng. Filed Feb. 17, 1908. Serial No. 416,334.

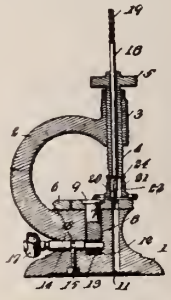
The combination of an ordinary alarm-clock provided with an hour hand; an additional sleeve adapted to move with said hour hand; a pointer and an arm mounted on said sleeve; a lamp; and means to extinguish the same, adapted to be operated by said arm, said means consisting of a bracket *t* provided with an extinguishing flap *v*, and a bracket *u* provided with a bent lever *w*



adapted to control said flap and to be in turn controlled by said arm.

892,309. JEWELER'S STAKING-TOOL. Loren Russell, Carthage. Filed Oct. 23, 1907. Serial No. 398,743.

A device of the class described, comprising a base provided with an overhanging arm, said arm having a threaded vertical bearing, a horizontal table rotatably mounted on the base below the bearing, said table being provided with an annular series of openings of different sizes, and adapted to receive the hub of a balance wheel, means for



locking the table to the base, a hollow sleeve threaded into the bearing, a hollow plug having an extended base for engaging the balance wheel on the table, the upper end of the plug being adapted to receive the lower end of the sleeve, and a centering staff movable through the sleeve and the plug and provided in its lower end with an opening for receiving the staff of the balance wheel.

DESIGNS.

39,380. EMBLEM. Bessie T. Capen, Northamp-



ton, Mass. Filed April 6, 1908. Serial No. 425,573. Term of patent 3½ years.

39,381. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. William C. Cod-



man, assignor to the Gorham Mfg. Co., Providence, R. I. Filed April 30, 1908. Serial No. 430,237. Term of patent 14 years.

39,382. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. William C. Cod-



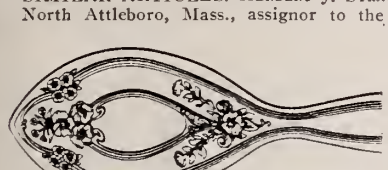
man, assignor to the Gorham Mfg. Co., Providence, R. I. Filed April 30, 1908. Serial No. 430,238. Term of patent 7 years.

39,383. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. Sidney A. Keller, New York, assignor to the W. H. Saart Co.



Filed May 22, 1908. Serial No. 434,440. Term of patent 3½ years.

39,384. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. Herbert J. Straker, North Attleboro, Mass., assignor to the W.



H. Saart Co. Filed May 21, 1908. Serial No. 434,196. Term of patent 3½ years.
Print.

2,312. *Title:* "CLASS PIN PAGE NUMBER THREE." (For Class Pins.) Stephen Lane Folger, New York. Filed May 25, 1908.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JUNE 30, 1908.

Ser. No. **33,552.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Acker, Merrall & Condit Co., New York. Filed March 23, 1908.

AMCEHAT

Particular description of goods.—Precious-metal and plated ware tea-balls, tea-steepers and receptacles for steeping tea.

Ser. No. **34,829.** (CLASS 23. CUTLERY, MACHINERY AND TOOLS, AND PARTS THEREOF.) Hammel, Riglander & Co., New York. Filed May 19, 1908.

Wasp

Particular description of goods.—Jewelers' Saws.

TRADE MARKS REGISTERED JUNE 30, 1908.

69,667. SAFETY-HOLDERS FOR PENCILS AND PENHOLDERS. L. E. Waterman Co., New York.
Filed March 14, 1908. Serial No. 33,393. Published April 28, 1908.

69,671. CHAIN SWINGS. Oneida Community, Ltd., Oneida, N. Y.
Filed Feb. 24, 1908. Serial No. 32,973. Published April 28, 1908.

69,677. WATCH MOVEMENTS. Elgin National Watch Co., Elgin and Chicago, Ill.
Filed March 14, 1908. Serial No. 33,371. Published April 28, 1908.

69,681. WATCHES AND WATCH MOVEMENTS. Jules Racine & Co., New York.
Filed March 10, 1908. Serial No. 33,280. Published April 28, 1908.

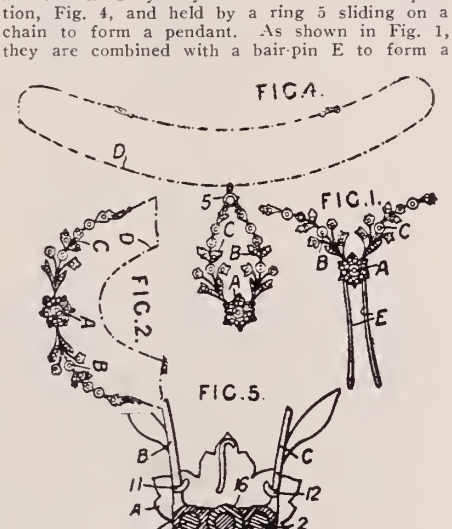
BRITISH PATENTS.

(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF JUNE 17, 1908.

4,540. JEWELRY. H. Haseler, Birmingham. Feb. 25.

Two jeweled curved sprays B, C, hinged to the back of a rosette A, can be worn as a pendant, necklace, or hair ornament. As shown in Fig. 2, the sprays have a chain D attached to be used as a necklace. They may be turned to another position, Fig. 4, and held by a ring 5 sliding on a chain to form a pendant. As shown in Fig. 1, they are combined with a bair-pin E to form a



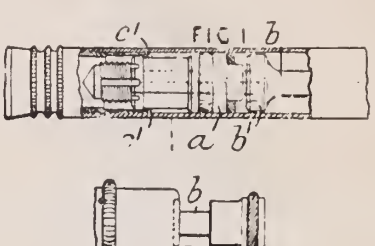
hair ornament. With the sprays in this position. a second necklace may be formed. The sprays are hinged at 1 and 2, Fig. 5, to the rosette, and are held in their different positions by hooks 6, 7, 11, 12. A threaded socket 16 on the hair-pin engages a screw pin 15 on the rosette, the socket 16 engaging with curved recesses 18 on the hinges of the sprays to hold them in position.

4,549. TIME CHECKS FOR GAMES. J. Ferguson, Renfrewshire. Feb. 25.

A time-recording apparatus is included in the electric light circuit for a billiard table, so as to indicate the time during which the table is in use. A magnet *a* in the lighting circuit has an armature *e*, which bears against a pin *f* on a frame *g* pivoted at *p*. When the light is switched on, the armature *e* is drawn up and the frame *g* tilts over so as to bring the upper of the recording-wheels *i*, *j*, into contact with a drum *h* connected to a clock. The wheels have time numerals, or amounts to be paid marked on their edges, and these are displayed through orifices in a plate *n*. When the current is switched off, a hand-operated spring lever arm *o* is turned to disengage the wheel *i* from the drum *h*, and to stop it by bringing it into contact with the plate *n*. The figures may be brought back to zero by turning back the drum *h*, with the wheel *i* in contact, by a handle h^1.

4,787. PENS. G. Sweetser, Upper Norwood, London. Feb. 27.

A fountain-pen is filled by a piston *a* loosely mounted on a square portion of a piston-rod *b*. When the piston is withdrawn by means of the head b^2 of the rod *b*, the air in the rear of the reservoir passes through the piston. Upon the return stroke, the enlargement b^1 comes against the piston, closing the passage through it, and a vacuum is formed behind the piston. When the nib is dipped in ink and the enlargement b^1 is lifted slightly, the pen is filled. To prevent the piston from following the rod by the pressure of the atmosphere as the valve is opened, the piston



either engages hooks c^1, or wedges into the rear end of the pen carrier.

Complete specifications accepted June 11, 1908. 1907.

13,160. NECKTIE FASTENER. Swanson.

19,977. FOUNTAIN-PEN. Bristow.

26,012. WATCH CASE. Francillon & Co. 1908.

Applications Filed June 1 *to June* 6, 1908.

11,907. BRACELET FASTENING. Saul Betts, London.

11,940. PURSE. F. J. Seller, Manchester.

11,955. METHOD OF MAKING LENSES. J. M. Orr, London. Complete specification.

12,001. INKSTAND. Rudolf Penkala, London. Complete specification.

12,040. JEWELRY GUARD. A. E. E. Keating, London.

12,074. SLEEVE LINK. V. H. Buck, Highbury.

12,311. CUFF LINK. C. E. Sugden, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued June 30, 1891.

454,946. ART OF DECORATING WATCH CASES. Edwin Leach, Brooklyn, N. Y.

454,975. COFFEE-POT. E. F. Newcome, Lebanon, Ky.

455,023. FOUNTAIN-PEN. G. S. Parker, Janesville, Wis., assignor of one-half to W. F. Palmer, Neenah, Wis.

455,025. STEM WINDING AND SETTING MECHANISM. F. P. Ripley, Waltham, Mass., assignor of one-half to John Stark, same place.

455,026. STOP-WATCH. Paul Sandoz-Barbier, Chaux-du-Fonds, Switzerland, assignor to Marchand & Sandoz, same place.

455,046. TIMEPIECE. G. E. Hunter and F. H. Corthell, Elgin, Ill., assignors to the Elgin National Watch Co., Chicago.

455,047. MECHANISM FOR SHAPING HOLLOW METAL ARTICLES. C. B. Lewis, Middletown, Conn., assignor to the Middletown Plate Co., same place.

455,051. PROCESS OF PRODUCING ORNAMENTAL OPEN-WORK SURFACES ON METAL. H. E. Osborn, Lancaster, Pa.

455,055. ELECTRIC TIME-DENOTING MECHANISM. William Ramsay, Washington, D. C.

455,060. KEY-HOLDER. John Schlutter, Baltimore, Md.

455,157. SUSPENDER-BUCKLE. J. T. Brodnax, New Orleans, La.

455,208. CUFF-HOLDER. C. E. Hennies, Atlanta, Ga.

455,231. WATCH CASE. Nicholas Moore, Philadelphia, Pa., assignor to the Keystone Watch Case Co., same place.

455,253. WATCHMAKER'S PUNCH. G. W. Hummel, Lykens, Pa.

455,285. STEM-SETTING SECONDS-HAND. G. E. Hunter and F. H. Corthell, Elgin, Ill., assignor to the Elgin National Watch Co., same place.

Designs issued July 2, 1901, *for* 7 *years.*

34,702. BADGE. Louis Sickles, Philadelphia, Pa.



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The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

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General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Interesting Automatons in the Famous Old Clock at Munich.

IT is probably known that in many cities of the European continent there exists clocks which not only strike the hour, but operate performing automatons. This custom is centuries old and prevails chiefly in southern Germany and Austria. In nearly all cases these old clocks and their figures are real objects of art and are preserved even if the building in which they were housed has been razed on account of age and the consequent danger of collapse. While the exterior of such a clock is frequently treated in the ancient style adding to the picturesque appearance of the public building, a church or city hall, the clockwork itself is strictly modern.

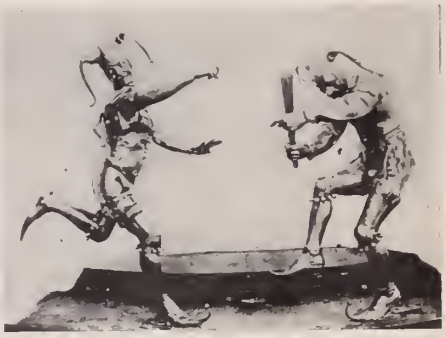


DANCING AND PLAYING FIGURES.

Thus, in the famous old Bavarian capital, Muenchen, a few weeks ago, a fine new city hall was completed on the site of the old one, and its chief attraction is the magnificent tower shown in the picture. Above a fine entrance in the tower is a jutty made entirely of copper, within which several figures can be seen. There is a row of sounding pipes which ring like a bell, the so-called turnier, Harlequin dance, watchman, angel of peace, bell striking men, etc. Some come into action in day time and others at night. After the clock has struck, the bells play a melody, whereupon the two bell-strikers repeat the hour. Then follows a second melody and the turnier; a dance follows and is concluded by the crowing from the cock. At night the bell players repeat the hour, after which the watchman appears with a burning lamp in his hand; he moves around the left corner of the jutty, blowing his horn, while the angel of peace walks around the right corner.

The whole mechanism is a fine example of ingenuity in this kind of work. The apparatus is operated electrically and automatically. Of course a very complicated and ingenious system of motors, contact levers, gears and switchboard is necessary. The figures are, to a certain extent, dependent on the standard clock housed in the fire station of the new city hall. This is very accurate and actuates several branch clocks. It is fitted with a synchronizing arrangement by means of which the tower clock is kept swinging equally with the standard clock. Upon swinging every second time a slight electric current goes through the second-pendulum, so that its movement is fixed by electromagnets.

A special pointer controls both clocks by indicating the oscillations of the pendulum every 1-60 of a second. The tower clock is also provided with an electric, automatic winding mechanism operated by a motor. By the revolution of a main-wheel once every hour a circuit is closed four times a day by which the motor is started and winds up through gears a heavy weight. The motor is also stopped automatically, by means of the clockwork. Moreover, a triple contact-work is provided for the electric starting of the bells, turnier, dance and jutty figures. For the others a special apparatus electrically driven is arranged.



HARLEQUINS.

Both clocks are fitted with a nickel-steel compensation pendulum, to render the motion as accurate as possible.

In the fifth floor we find a main switchboard with the complete shunting mechanism, while cut-outs are located near the figures themselves. We see Volt and Amperemeters to measure the current consumption, a series of cut-outs to disengage each figure separately, two large automatic starting devices, which are themselves rotated by their own motors to drive the 4 horse-power motor for the dancing automatons, the seven small magnetic-automatic starters for the smaller motors of the bell strikers, etc.

The principal part is the so-called contact roller which starts and controls all movements. It is propelled by an electric motor and bears on its surface a number of shoulders, which press down one after the other, the contact levers being arranged

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint).

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

WALTHAM WATCH COMPANY,

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in a row parallel to it. Thus each time an electric circuit is closed, a motor is started which actuates a particular figure. As the whole performance lasts six to 12 minutes, according to the hour, the contact roller makes one full revolution or sometimes two, in the above time. There are two motors, one for day service and another for the night. The first motion of the contact roller is done by the tower clock which closes at a fixed moment an electric circuit. This starts the motor for the contact roller and the latter closes the circuits for all the various figures in the manner described above. When a figure or group of figures have performed their function, a lever fastened to it actuates a cut-



NIGHT WATCHMAN.

out and motor and figure stand still. After the contact roller has completed one revolution, it is stopped automatically and then it is all in readiness for the next turn to be made.

The largest group is that showing the dancing figures. The figures stand upon a disk which makes two full revolutions and in addition turn round their own axis. After the second revolution, a shoulder fastened to the disk closes the circuit for a strong magnet, which interrupts the current for the motor. In another large group two concentric disks rotate in opposite directions. Besides a herald, hornblower, etc., a knight on horseback stands on each disk. During the first revolution they pass each other without mishap, but during the second turn they meet and one is lifted off the saddle and falls backwards. At the same time the remaining figures stop for a little while, to make the defeat more impressive. Upon resuming the motions the two knights disappear in the background where the conquered stands up again automatically.

Another ingenious design is a series of playing-bells, of which there are no less than 43, all well-tuned. To operate these a special roller and motor are arranged in front of them, while in the eighth floor a separate switchboard is provided with the necessary voltmeters and amperemeters, fuse-boxes, cut-outs and automatic starters for the bell motor. A battery of accumulators containing 12 cells actuates the 43 magnets for the various hammers. It is charged from the switchboard through resistance coils. The bell apparatus may be started not only by the main switchboard, but also by a separate contact, so that it is possible to play songs at any time independent of the other figures. In addition, a special finger-board with 54 contacts is erected, by means of which any music can be played by hand.

State Commission for Watchmakers.

(Paper read by CHARLES S. SANDS, Kirksville, Mo., at the joint Convention of State Associations of Retail Jewelers and Opticians of Missouri and Kansas.)

IN our efforts to improve business and trade conditions through the means of trade organizations, I feel confident that the subject of this paper, "A State Commission for Watchmakers," as assigned to me by our honored president, is entitled to the profound consideration of every individual to whom fate has been so unkind as to ally them with the jewelry interests, as either apprentice, watchmaker or proprietor.

Every local association of jewelers, every State association of jewelers, and our National Association should invite discussion of this question and the means whereby a "State Watchmakers' Commission" shall become a reality. The accomplishment of this would mean a larger apprenticeship and the striving of every watchmaker to attain a point of efficiency which would entitle him to point with pride to his certificate issued by the State. We would then have a much larger percentage of competent and capable watchmakers receiving the highest standard of wages, which at present not over 10 per cent. of them command.

Under such a law every enterprising and up-to-date jeweler would be quick to apprise the public that the efficiency of the work done in his establishment was vouched for by the State, and therefore was not to be compared in value with that of the man who was unable to show such a certificate of competency. This would have a certain tendency to elevate and maintain prices justified by this class of work, and I believe that the public would soon recognize that the man who places a low value on his services does so because the State of which he is a citizen fails to recognize in him a craftsman worthy of the name he assumes.

Our business is believed to be the most honored one of all the mercantile lines, as our very existence for any number of years in a community depends upon the confidence established between the jeweler and his patrons, and we admit with regrets that the service at the bench in the average jewelry store is not of a quality calculated to impress the customer with a confidence in the establishment as a place to patronize for all of his needs, from adjusting the hands on his watch to the purchase of a diamond.

How many times has a good patron been lost, one who has spent hundreds of dollars with you, by discovering that his watch has been disfigured by a file, or the time-keeping qualities impaired through your workman's inefficiency. Who is to blame for this occurrence? You may feel that this thing is out of your reach; that it is beyond your control; that you are unable to keep a first-class workman constantly in your employ with the facilities at your comand to get in touch with them, or that you cannot pay the salary commensurate with such ability; but neither of the reasons advanced reaches the root of the evil, which is, that there is no standard of excellency by which you may judge whether a man should be considered as an apprentice or a finished workman.

What other trade is there where workmen, posing as competent and thorough, are paid for their services salaries ranging from $10 to $35 per week, and all working on practically the same class of work, from the dollar watch to the $200 chronograph or repeater? Both workmen will ask the public the same price for replacing a balance staff, jewel or other repairs in a watch, while only the better workman is really able to do the work at all, and the other workman turns it out a useless thing, only in condition to be taken to the real watchmaker and a double bill to pay in order to be a timepiece. This of itself proves the falsity of our present system, and should call attention to the rank injustice which is being done both to the real workman and to the public. It calls for an accounting of the ability of every professed workman, regardless of the value which he arbitrarily places upon it.

Three or four competent watchmakers, composing a State board, would, by an examination, refuse to give a certificate to the workman who cannot adjust an escapement, misfits a mainspring, files balance bridges, uses brass for roller jewels, soft solders wheels to pinions and staffs, turns a pivot down to one-fourth size to go with a misfit jewel, files balance screws or loads them down with all sizes of timing washers, bends hairsprings out of shape; in fact, the "botch" will be branded as such, and with him we would dispose of the fellow who has been the price-cutter from time immemorial, and the man who forces us to-day to do work for the same price or less than we were getting 10 years ago, while every laborer, tradesman, artisan or manufacturer is getting 50 per cent. more for his product to-day.

Are we to permit such conditions to continue, or shall we, through the medium of such powerful organizations as this and others which have lined up with us in the great work for our welfare demand that the legislators give us the protection legitimately due the honest, trustworthy and conscientious jeweler who is seeking to improve his own condition and at the same



Pat. June 9, 1908
1 Appl. V.—No. 31





Pat. June 9, 1908
3 Appl. R.—No. 27

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Safety Chatelaine Brooch and Case Combined

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Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.



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Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907.

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Pat. June 9, 1908
P. P.—No. 39





Pat. June 9, 1908
P. P.—No. 38

time protect the public from the parasite who takes from them and gives nothing in return?

We believe that every jeweler before us to-day is in sympathy with this effort to improve the qualification of the watchmaker, that it may rebound to his own interests, as well as those of his employer; also that all watchmakers worthy of the name and the confidence of the people will hail with joy any method of placing before the public the means of distinguishing the difference between the "botch" and the skilful, studious mechanic, who has spent years and great effort acquiring a thorough knowledge of the construction and repair of the most delicate, accurate and perfectly constructed piece of mechanism ever put together by human genius.

Watchmakers of the highest order are not actuated solely by the amount of money received for the repairing of the individual watch, but take a deep pride in doing something so that every individual part is in a state of perfection and will perform its proper functions, and work in unison, to the realization of the modern American watch, the most wonderful and marvelous piece of precision mechanism on earth.

We have succeeded in making national as well as State laws intended to protect the public against the purchase of inferior articles sold as manufactured of gold and silver, and have tried to persuade ourselves that the need for this was a burden of odium to be placed upon the necks of the department stores and mail-order houses; but how few of us have realized that the first essential element of a successful retail jewelry establishment is installing and maintaining a rapair shop whose output is as dependable and satisfactory as we would have our gold and silver be.

How many of us would "make good" if the law provided that every balance we trued and poised had to be within "one-half karat of perfect," or the pallet jewel be set with 925/1000 correct?

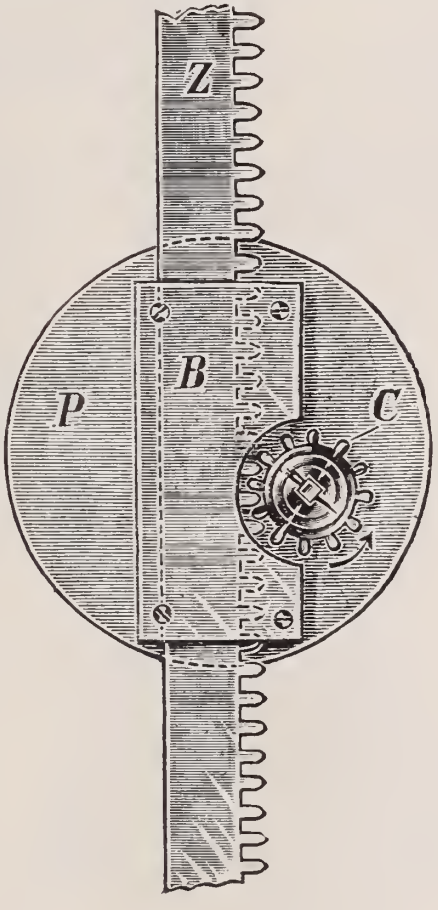
We are living in a day of strong competition, perhaps the most keen and strenuous in history. We are compelled to study every system of economy, cudgel our brains to the utmost for new ideas in advertising to attract the elusive dollar to our door, study every possibility of the purchasing power of money, that we may be able to compete with the larger buyers. We refuse to sell certain makes of goods which we do not consider up to the high standard which we have raised for our wares, and yet, in that same establishment where the owner feels that he is the soul of honor and his word as good as the gold he sells, the mainspring of the whole institution is at fault, the foundation of the whole structure is built on the sands and eventually will totter and fall because of the incompetency of the man at the bench, the individual who ministers to the wants of fully one-half of the patrons who enter the store. Many of them go away never to return, feeling that they have been defrauded of their money and bearing witness against the jeweler's reliability.

Let us unite for concerted action on this, the pulse of our business, and maintain a State board, the character of which cannot be impeached, and for neither political nor personal considerations will issue a certificate to any man, but will make it a proper reward for high-class mechanical attainment. This is not impossible, and we point for example to the State boards of pharmacy all over this great country which have raised the efficiency and pay of the pharmacist to a standard well worth emulating. We also have our commissions for dentists, engineers, plumbers and other trades and professions, which we believe are improving conditions in those lines.

Let the States of Missouri and Kansas be the birthplace of this movement. Let our own legislators have the honor to put into force and effect this progressive step which we believe will be well applied to many trades besides our own, and we shall at least have the promise of better wages for the workman, better prices for the work, better work for the people and a clear conscience besides.

A "Saw-Clock" of the 18th Century.

AMONG my drawings, says a writer in the *Deutsche Uhrmacher Zeitung*, which I was turning over the other day, I found a sketch of a so-called saw-clock



A SAW-CLOCK.

which came into my hands for repair several years ago, and which interested me so much that I made a sketch of it.

The accompanying illustration shows the clock about one-third size. The back, carved from wood, is finely gilded. At the top is inlaid an enamel picture representing the pilgrimage resort of Mariazell, in Styria. The saw-clocks, as is well known, derive their name from the rack, fastened in a vertical position, and which, seen at a distance, shows some resemblance to a saw blade. On this rack the clockworks, with the case in which they are enclosed, move slowly downward, the weight of the works creating the motive power. When the clock has reached the lower end of the saw it is pushed up again by hand and re-commences its exceedingly slow downward movement.

This very simple winding mechanism is shown in a separate illustration. The rack Z, seen here from the rear, is screwed on two pillars at the upper and lower ends to the carved back, and is embraced by the clamp B of the works. The pinion C is firmly attached to a ratchet wheel, not shown in the illustration. When the clock has passed downwards on the rack, it is raised, as already described, by hand to the upper end of the rack. This causes the pinion C, with the ratchet wheel attached, to turn (in the illustration) towards the right (in the opposite direction to the arrow). In consequence of the ratchet, however, it is held under the weight of the clockwork stationary in that direction, and can only revolve slowly with the movement of the clockwork. The clock runs forty-eight hours on one winding. The pinion C, on the arbor of which a wheel that engages the center pinion at 8 to 7, is mounted, is caused by the rack to make three revolutions in 24 hours.

How old this clock may be—it has a verge escapement—I am not in a position to state; but I do not think I am far wrong in attributing it to the second half of the 18th century, at which period there was a craze for these mechanical playthings. The metal case of the clock is heavily loaded with lead, to impart to it the necessary impetus.

Organization of a Service for the Transmission of Time by Telephone.

THE *Révue Chronomêtrique*, of Paris, published in a recent issue a communication from the observatory of Montsouris, relative to the transmission of time. The *Révue* expresses its gratification at being able to bring to notice the fact that the watchmakers of Paris avail themselves of the service.

Watchmakers may visit this scientific establishment, where they may find a model installation of pendulum regulators and where every one of them may observe with what scrupulous care the determination of the correct time has been established and may be obtained. It is to the commandant Gugon, member of the Institute and director of the observatory of the board of Longitude, to which the Chronometry is indebted for this new service.

"Watchmakers now have a new task," said a watch expert, "that of inventing something that will make watches used in skyscrapers keep correct time. The perpendicular steel construction of these high buildings forms a magnet that acts on the wheels of the watches, accelerating or retarding the balance wheel. That's why so many watches in skyscrapers won't keep the correct time."



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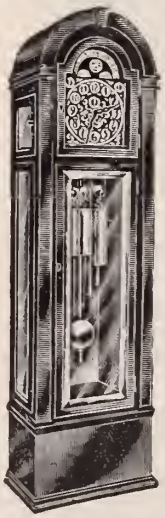
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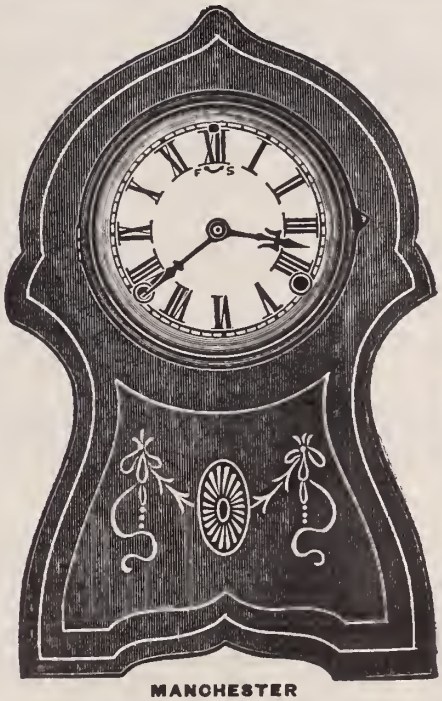
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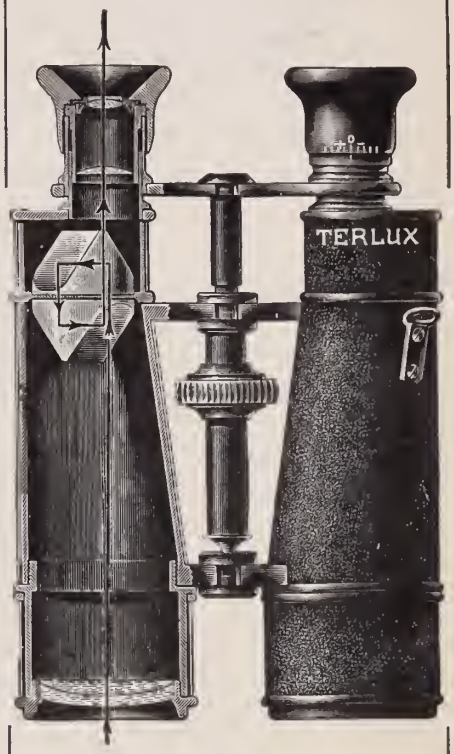
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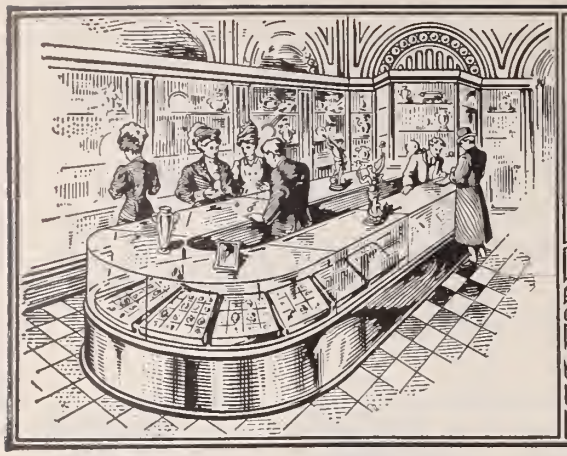
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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Modern Methods of the Jewelry Store Thief

Chances Which Jewelers Are Necessarily Compelled To Take

THE modern petty jewelry case thief is getting to be more and more experienced, successful and prevalent. Almost daily reports are received from the different centers concerning the sly theft of one or more pieces of jewelry from show cases at the counters and while the goods are being shown. That there are men and women who live entirely by stealing one or more pieces of jewelry under various circumstances is well known to the jewelers and the police.

Safeguards are placed wherever possible. But the conditions are such that the petty thief often succeeds in getting off with the goods regardless of the alertness of the salesman. It is a very delicate proposition to refuse to allow a prospective lady customer to handle certain goods for which she may ask. The lady might be perfectly honest. She examines certain pieces of attractive jewelry in the cases. Perhaps some of the jewelry is protected by being locked in chain form, or in individual cages, or otherwise protected from theft. The lady wants to handle a certain article, to try it on. She may be well dressed and pretty. She makes a polite request for the article, and it is exceedingly difficult to say no. In fact, it is so hard to refuse prospective customers of this kind that the owner of the establishment or the salesman may make up his mind to take the chances and let the lady try on the jewel. The lady has won her opportunity.

She may be perfectly honest. She may be an accomplice of a professional jewelry thief. She may be working a game on her own lines. She gets the article in question. She has previously inspected the goods, and days before had duplicates made of some of the adored gems. The lady is swift of finger and quick of thought. She returns the jewel, but it is not the original one, although it is just like it in appearance. The lady makes an excuse and departs. She is seldom caught.

The change in the gems is discovered sooner or later and the loss side is charged up with the theft. Then there are well-trained male and female hands that would do well in the show juggling line. There are men and women who can pick up an article and palm it in such a way that you are deceived most completely. In one instance the little shapely hand of a miss covered a gold pencil. The woman worked outside the line of vision of the eye of the clerk back of the show case.

The little miss simply palmed the small gold pencil, and the back of her hand acted as a curtain before the salesman. He simply missed a pencil. It was not of much value, but the little lady had laughing eyes. He could not even suggest that one of the pencils was missing. What if the count had been wrong! Or perhaps a pencil had fallen out and was after all nearby. So the salesman never winced. And the lady got away with the gold pencil.

Politeness assists many a petty jewelry thief to get free. Rather than take chances, men and women are often permitted to leave a store even though the men back of the counters feel pretty sure that the persons have stolen something. But there is no direct evidence.

Not long since a man fixed the electrical equipment in the store, actually cutting wires, and he was no doubt an expert. Suddenly he opened one of the jewelry cases and removed some articles, just as if he had a right to do so. He was seen by a number of persons, and no one supposed that he was doing anything wrong. He went back to fix the wires near the case and then he picked up his kit of tools and departed. He secured $50 worth of gems and was never caught.

Some salesmen are active. They read about persons sticking jewels under edges of counters with gum, expecting to return next day and get the jewels. So some men keep their eyes open all the time.

A comely young woman recently entered a jewelry store and examined a number of jewels. Suddenly the salesman saw that her hand went down back of the counter and it seemed as though she was gumming some article of value there. The lady soon departed. The salesman rushed around the counter and, sure enough, there was the heap of gum, freshly stuck on, hiding, no doubt, an expensive jewel. Quickly the young man followed the woman. He asked her please to return to the store a minute. Thinking that she might have forgotten something, she returned. In most dramatic form the salesman undid the gum and looked for the hidden jewel. There was none there. The other clerks were laughing. The lady said: "Oh, excuse me, I forgot my gum." She took it and went out and never imagined she had been suspected. The boys called the salesman "Gum" for months after that.

Nevertheless, there are ingenious systems of actually getting and hiding valuables by means of gum, soft resin, and even in the hat. On one occasion, a woman managed to select a costly gold ring from a case and slip it under a pin and heavy feather in her hat. The evidence against this lady was so clear that she broke down when questioned in the private office of the manager. She wept and then exposed the ring and returned it. The flow of tears, the sad story of want, etc., softened the heart of the owner of the store and the girl was not prosecuted.

Doing a Little More.

THE reason some people never succeed is that they start out at too fast a pace. The man who hopes to win a 25-mile race is not usually in the lead at the end of the first lap. It is interesting to watch one of these long races. A great many quit at the end of the first quarter mile and a few more at the end of the mile; then it becomes a question of staying power and "spurt" at the end.

Some fellows with fairly good staying ability get left because they have not enough steam in reserve to put up the gauge a notch or two on the home stretch. The man who has learned to "keep under his body" knows how to so husband his physical endurance as to be able to do a "little more" when the pinch comes.

So with success; the man who wins is the one who does a little more than is expected of him all along, and who can do a little more than he himself expects to do at the last. The man who is afraid of work in these days of hustle will find himself at the wrong end of the procession. Work is the "open sesame" of every gate of life.—*General Merchants Review.*

The annual meeting of the Retail Jewelers' Association of Jacksonville, Fla., was held in the Board of Trade Auditorium in Jacksonville, recently.

Mrs. Katherine B. Bahret, widow of Charles Bahret, at one time a well-known jeweler in Poughkeepsie, N. Y., died a short time ago of paralysis at the home of her son in that city.

Selling Arguments Used by Enterprising Retail Jewelers

Various Ways of Exploiting Miscellaneous Lines of Jewelry, etc.

THE beauty in our glasses is that they rather add to the dignity of one's appearance than detract from it. Some people have the idea that glasses spoil beauty. On the contrary, they rather enhance it, and suggest learning, too. But it is not of the looks of our glasses so much as their efficacy and accuracy of adjustment to the individual sight that we want to speak. For young or old we adjust the lenses with scientific precision, and far less expensively than you might think. Parsons Optical Co., Charleston, S. C.

Watch Talk.—A watch talk? Well, no, for master forgot to put a mouth in my face when he made me. Although he put life in me, he did not make my hands sufficiently strong to strike you when you abuse me, consequently you can smash my face or take my life any time. Then you may punish me still more by taking me to some unskilled watchmaker to revive me—some fellow who promises to put a spring of life in me for 50 cents—give me a physic and thoroughly purge me for 50 cents more, but who does not even take me apart. I'll talk right for you if you will take me to Gordon's, Shreveport, La.

Diamond News.—Perfect diamonds for $70. Absolutely perfect diamonds, ¾ carat each, set in hand made 14-karat rings, at $70. You can't buy them at any other place for this price. Your money back the next day if you change your mind about the purchase. Lebolt & Co., Chicago, Ill.

Wedding Silver.—Sterling silver for wedding presents is unformly acceptable and appropriate. Correct taste, however, requires selection from an old and reputable make, such as Towle Sterling; good weight and strength, for permanent table use and a pattern in which a complete family service is available. The design should be of definite character. The pattern which perhaps best answers these requirements, in addition to its irreproachable beauty and refinement, is the Newbury, a Colonial pattern, expressing in its refined lines the simplicity and purity of the period, and distinguished by its enrichment of delicate beading. The historic atmosphere surrounding the name "Newbury" suggests the culture and elegance of old English ancestry and Colonial ideals. The Newbury is made in all standard pieces, and in a multiplicity of sizes. Selections at suitable prices are thus made easy. Also available in chest combinations. Exhibited in this city by Maier & Berkele, Atlanta, Ga.

One Dollar To-day Only for any article in the "Dollar Day" show case. Second show case, north side. Full of great bargains from all parts of the store. Paul-Gale-Greenwood Co., Norfolk, Va.

When you ask "which is the best jewelry store in town," don't take the word of so many partisans. Don't ever take our word for it. Get your data from first hands. Divest your mental processes of all prejudice and see for yourself. Ingalls, Rock Island, Ill.

June and the Lovely Bride.—Custom and society are responsible for the fact that more marriages are contracted in June than any other month, and realizing this as a fact we urge you to examine our complete and varied assortment of cut glass, china and silver. Our prices are right at all times and we don't have to move in order to give you the right prices. Don't you want a pair of the So Easy eye glasses. We test and fit correctly. Taylor Bros., Houston, Tex.

Gifts of Sterling Silver are the gifts the bride treasures most. The lasting durability of such gifts make them the choicest of wedding gifts. Many new and useful sets in cases such as mayonaise sets, marmalade jars, individual peppers, salted almond sets, relish dishes. All the fancy serving spoons and forks in many dainty patterns. J. C. Peers & Son, Rockford, Ill.

The New Quarters of August Loch, Pittsburg, Pa.

AFTER 28 years of active business life on the North Side, Pittsburg, Pa., August Loch, one of the progressive jewelers of that side of the Allegheny river, has built for himself one of the finest business homes in the two cities at 817 Federal St. Mr. Loch began business in a modest way.

The first floor of his present attractive three-story building contains 2,500 square feet of floor space devoted to the main store room, optical and repair departments and his office. The store is furnished in rich mahogany with decorations that blend harmoniously with the delicate colorings of the store walls and presents a very pleasing effect to the visitor. There is nothing gaudy about the interior and its beauty of refinement impresses everyone who enters the store. Mr. Loch held a formal opening of his store June 13, when large crowds visited the place.

A handsome street clock has been placed in front of the building which is an additional attraction to the street. Mr. Loch bought the property some time ago, moving several months ago from his old location at Federal and North Diamond Sts. to his own home.

Educating the Customers.

JOHN WESLEY'S mother sat repeating over and over to her boy some lesson. Samuel Wesley, the father, became irritated and said: "Susanna, why do you tell that lad the same thing for the hundredth time?"

"Because," she replied, "the 99th time he did not understand."

You are educating your customers. You can't do it in one lesson nor in two or three. Keep up the good work for you will gain your point in the end.—*Minneapolis Tribune Hustler.*

Displayed in the show window in the store of Wright, Kay & Co., Detroit, Mich., recently, was a painting by J. M. Dennis, a well-known local artist. The picture portrayed a woodland scene and attracted a great deal of attention.



THE JEWELRY SALESROOM AND THE OPTICAL DEPARTMENT IN THE ATTRACTIVELY FURNISHED STORE OF AUGUST LOCH, PITTSBURG, PA.



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Automatic Scarf Pin Protector



14 KT. GOLD PLATE

PRICE 50 CENTS

The Stronger the Pull the Firmer It Holds

To Release Pull the Ball

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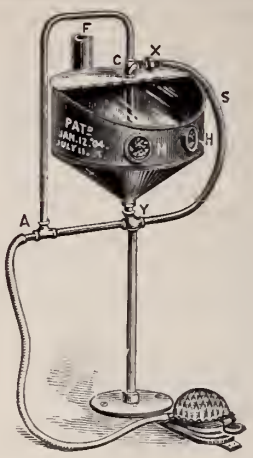


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Give us a trial order. Price will be right and satisfaction assured

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A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

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JEWELERS' TOOLS, FILES AND SUPPLIES

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WANTED WATCHMAKERS everywhere to know about

URICH Perfect Fitting

CASE SCREW WASHER



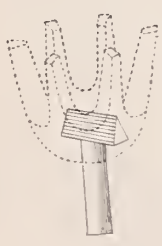
Will hold movements securely in their case, even when shoulder is worn away. Fits perfectly under head of screw, and is almost invisible. Prices:

Single Dozen, - - - - - 15c
4 Doz. Package, assorted, - 50c
Gross, - - - - - - - $1.50 Pat. app. for

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Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

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HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2168.—**Casting Gold Ring Bands.**—*We are often compelled to make rings from old gold, given to us by our customers, and we would like to know how we can make a cheap mould for casting plain rings.* *C. & J.*

ANSWER:—A very good and inexpensive mould for casting gold rings can be made

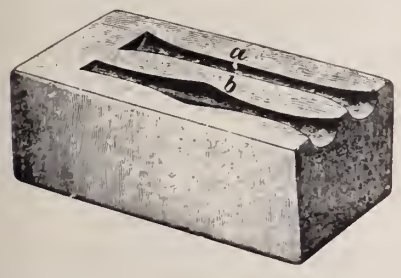


FIG. 1.

out of soft sandstone. The stone should be square in shape, with one side ground flat. The stone need be only from three to four inches long. The desired shape of the band can be dug out with an engraving tool and smoothed up with sand-



FIG. 2.

paper and a file. One end must remain open and enlarged so that the molten gold can be poured in. (See Fig. 1.) For a cover for the stone mould use a flat piece of charcoal, with the end opening enlarged to facilitate pouring. (See Fig. 2.) Wire the two halves together. After the casting is completed the band is bent into shape, heated, and the two ends forged or soldered together. No air channels are needed in the sandstone mould, the stone being porous enough to allow the air to escape.

QUESTION No. 2169.—**Acid Spots on Dipped Silver.**—*We have an old silver cup, given to us to be repaired and cleaned, which showed green spots on the surface after it had been delivered to the owner. We repaired the cup in the regular way, using borax as a flux for some soldering that had to be done, then dipped it into a pickle, rinsed off and polished. We fail to understand how the verdigris can appear on this sterling silver, and would like to have your opinion.* *A. S. & Co.*

ANSWER:—The sterling silver cup was composed of porous silver, and the pickle dip must have been quite strong and contained copper which was taken up in the pores. Some time afterward green, caused by the copper, began to show. This can be avoided if the cup is immersed in boiling water to which has been added a little sal-ammoniac. Let remain for a while until the acid is boiled out of the pores. The ammonia will assist in drawing out the copper, and the green spots cannot appear on the surface afterward.

QUESTION No. 2170.—**To Repair Enameled Dials.**—*What kind of material can I use to repair cracked and chipped enameled clock and watch dials?* *R. E.*

ANSWER:—In order to repair enameled dials a fusible enamel can be purchased from dealers in watchmakers' supplies, or if desired a white enamel is prepared out of the following: Silver sand, 1½ ounces; red lead, 1¾ ounces; oxide of tin, 1¼ ounces; saltpeter, ¼ ounce; borax, one ounce; flint glass, ½ ounce; manganese peroxide, one grain. The parts are all fused together and allowed to cool, then crushed into a fine powder and well washed to rid them of impurities. When in a plastic condition it is applied to the well-cleaned cracks or broken places in a thin, even manner, and allowed to dry. Next hold over a spirit lamp and let fuse, when it can be smoothed down with a knife. After cooling, the surplus enamel can be removed with a corundum file and polished with putty powder.

QUESTION No. 2171.—**Cementing Pearls.**—*What kind of cement is used for fastening pearls securely.* *C. P.*

ANSWER:—Pearls are secured in the settings with some of the jewelers' Armenian cement. A good cement is the French white pearl cement. This requires heating until near the boiling point. The pearl must be gradually and carefully heated, placed in position and held firmly in place until set. A small hole may be drilled in the pearl, and a pin cemented in will hold it securely.

QUESTION No. 2172.—**Cement for Jet.**—*I frequently have to cement together jet articles. What kind of cement is the most useful for jet jewelry repairing?* *C. J.*

ANSWER:—For jet articles use shellac. This is first smoked until it turns black. When ready to cement, warm the parts to be joined before applying the shellac. Then press the parts firmly together.

QUESTION No. 2173.—**Gold Used by Egyptians.**—*Is it known just how long since the old Egyptians used gold for ornaments and other purposes?* *G. E.*

ANSWER:—The following report recently made gives us some idea how far back we may go to find the extensive use of gold in ancient Egypt:

According to the *Scientific American*, a discovery of remarkable Egyptological interest has been made by Theodore M. Davis at Thebes, by the excavation of the tomb of Queen Teie, one of the greatest names in ancient Egyptian history, since she was the mother of the famous Amen-hotep IV., the heretic king of the 18th dynasty. The tomb of this royal personage was found to bear the marks of the religious zealots, who carefully removed therefrom every trace of the peculiar pantheistic monotheism she endeavored to introduce into the country. The doorway, consisting of piled stones sealed with the royal seal, was found to have been broken down, the huge wooden doors torn from their hinges, the catafalque torn to pieces, and the mummified corpse itself turned over in order to erase the name of Amen-hotep IV., which was originally inscribed on the sheet of gold upon which the body reposed. When excavated the tomb was found to still bear all these traces of the zeal of the religionists, effected during the period in which the country was in the throes of a religious revolution long before the time of Moses. The excavators found the tomb virtually lined with gold leaf, and fragments of gold were found on all sides. The coffin reposed upon a bier incrusted with gold, and was supported by four lions' paws, which were of the same precious metal. The coffin was perfectly intact, and is stated to be a magnificent specimen of the ancient Egyptian jeweler's handicraft. The wood of the coffin is entirely covered with a frame of gold inlaid with lapis lazuli, carnelian and green glass. There is a hieroglyphic inscription upon the metal plate, to the effect that the coffin was prepared for Queen Teie by her son. The mummy itself was enwrapped from head to foot in sheets of gold, with bracelets on the arms and a necklace of gold beads and other ornaments executed in the same metal around the neck, while the head was encircled by a priceless object—the imperial crown of the queens of ancient Egypt. The crown, though of simple design, is of magnificent workmanship, depicting the royal vulture holding a signet ring in either talon, while its wings surround the head and by means of a pin are fastened at the tips, the whole article being fashioned in solid gold without any additional embellishment. This discovery is considered to be one of the most important from an archæological point of view that has been made in Egypt during recent years, affording as it does a priceless relic of the barbarous ornamentation and love of jewel embellishment which prevailed among the earliest Egyptians.

Henry Zellerbach, Houston, Tex., on July 1 moved to attractively furnished quarters in the Moon building, Hallettsville, Tex.

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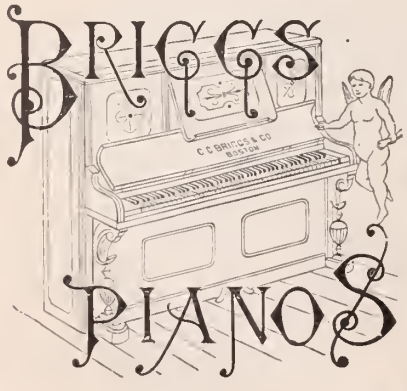
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Frauds in Curios That Are Sold to American Tourists Who Are Seeking Antiques.

SUPPLEMENTING the consular report from Belgium one year ago, warning American tourists against the purchase in Europe of so-called "antiques," Consul Maxwell Blake sends from Dunfermline the following advice pertaining to Scotland and to the "Old World" generally:

As the Summer season approaches, in anticipation of the usual annual influx of Americans, many of whom continue under the delusion that all things in this country are as old as its history, the growing legion of so-called "antique" dealers, from cities to remote villages and unfrequented farmhouses, are now occupying themselves in arranging for display their various stocks of made-to-order antiquities.

It ought by this time to be known to even those of little experience that the genuine antique, providing it has originally possessed something more than age alone to consecrate it, has long ago passed out of the market as an article to be cheaply and haphazardly bartered for. This on the contrary seems to be a fact that is anything but generally known, especially to the average American abroad, in whose lack of knowledge of such things lies the security from punishment and the profits of the fraudulent miscellaneous antique dealer.

MAKING ANTIQUE GOODS.

Thus, largely as the result of American demand—a demand that has long outgrown the supply, and which has increased with the disappearance of the genuine antique—such irresistible opportunity and reward has been offered the forger that now, thanks to his productive industry, there is both abundance and variety of supply again of "antiques" executed with all degrees of skill, varying from the crude products of amateurs to others of such pretentious workmanship as often to puzzle the connoisseur himself.

Rare old-period furniture, given the gloss and appearance of age by constant rubbing with bone and pumice stone; old hand-rolled copper plate, which has not been made since 1840, a most favorite article of deception, over 1,000 pieces of which have been lately examined without finding half a dozen genuine specimens; Spanish ivories, skillfully "aged" brown by acids; first-state engravings and prints; Queen Anne silver, superstructures of which are built up upon the handle of an old spoon bearing genuine marks; "old" Bristol and Waterford hand-cut crystal; and that particular kind of china which is in most momentary demand, whether it be Oriental blue and white, or Lowestoft, abound everywhere in such wholesale lots as one would think should alone serve to excite the suspicions of any thoughtful person.

COLLECTIONS AND COLLECTORS.

In the preparation of this article visits were paid to scores of "antique" shops, from a few of the more trustworthy ones in the large cities to those of the smaller and more cunning and less suspected ones in nearby villages and along motor-car highways, the latter establishments generally conducted by some "interesting old character" who sat smoking his pipe indifferently, offering his wares in some basement difficult of approach, the windows of which were conventionally screened by a thick net of cobwebs.

The first delusion to be got over is the rather prevalent idea that this fad of collecting, or the actual love for antique objects, is something peculiar to the people of the United States, who are supposed to put greater store upon the possession of such things than is common abroad. This is a misconception. On the contrary, throughout Great Britain, and even more so on the Continent, collecting has been a passion since the 18th century. The British Isles have been searched up and down from door to door by experienced collectors for upward of 50 years, and not being large geographically the thoroughness of the search shows the remote likelihood of picking up something good for little money at this late day during a few weeks of a summer sojourn abroad.

Don't look for bargains in antiques. If one wants genuine things he should visit a dealer of recognized standing and reliability, for there are a few such; pay him his price, which is sure to be high, and purchase only upon his written guaranty that the article is as represented, genuinely old and actually of the period. One cannot become a judge of antiques by reading a few books, and if a person has neither the means to buy, nor the experience necessary to select what is really worth purchasing, it is far more satisfactory to buy first-class reproductions: the latter are what one generally finds in the average "antique" shop at more than twice their actual value.

REPRODUCTION OF HISTORICAL OBJECTS.

Beware of buying Robert Burns chairs, and Mary Queen of Scots tables and all such things. It is safe to say that they are spurious. Beware especially of Sheffield plate; it is practically all modern, or old pieces plated over, which completely destroys its value as an antique. Buy the new as such at one-half the prices asked for it by the "antique" dealer.

Beware also of engravings and prints. Many reproductions of old prints are made by artists of great ability, with no intention at deception. Some of these I have lately seen in antique shops, artfully "aged" and hung in old frames, the unscrupulous dealer asking four or five times the price the print can be purchased for of the publishers. Crystal and china are also made in the old shapes and often in the actual molds of a hundred years ago; these are legitimate reproductions. It is the so-called "antique" dealer who buys them up and offers them to the unsophisticated as genuine.

Jeweled Chinaware.

(From the Kansas City, Mo., *Times*.)

WHEN a king buys china he doesn't care much about the price of it. Neither does a duke, according to D. F. Richardson, a salesman from Chicago. Mr. Richardson represents a house that handles china from a factory at Stoke-on-Trent, England. This factory supplies the tables of King Edward VII. and many of the members of the nobility of England.

"See this plate?" he asked yesterday, as he took a piece of china from his trunk. "Made for King Edward for use on his yacht. And the set of dishes cost the ruler about $15,000." The plate was plain except for a narrow rim of dark blue and gold. At intervals on the rim of the plate were small embossed anchors joined by ropes of gold.

FOR A DOZEN PLATES, $500.

"Pretty, isn't it?" the salesman asked. "And it's pretty costly, too. A dozen of these plates cost the king about $500, but you see he had to buy much china because he entertains many persons." The salesman picked up a quaint-appearing little cup rimmed with gold.

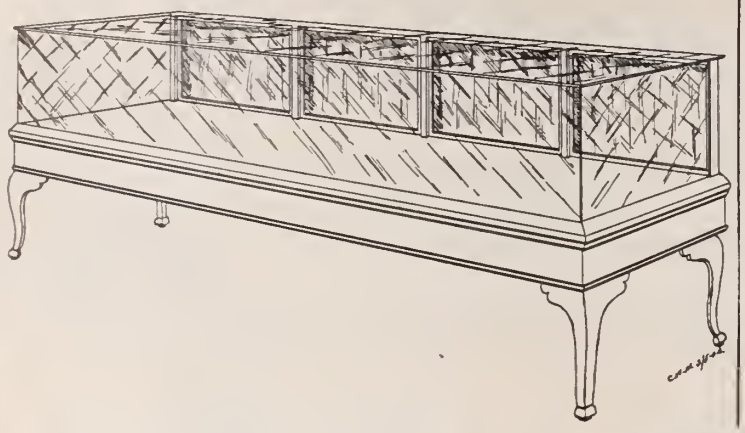
"Some more royal china," he said. "This set was made for the Duke of ———, but it wasn't as expensive as the one made for King Edward. This set cost only $3,000."

On the tables near the salesman were rows and rows of china. As the visitor looked at the various pieces there came a flash from one of the ornaments on one of the plates.

"Looks like an opal," the visitor said.

STYLES IN TABLEWARE CHANGE.

"It is an opal," the salesman replied, "and



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We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

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Suitable for
Graduation Gifts
A
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Best in the World. Used in the Army and Navy.

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NEW CATALOGUE upon application to any JOBBER

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All Genuine Glasses Bear This Mark
Large Variety in All the Latest Styles

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REFINERS, ASSAYERS AND SMELTERS
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We make our own goods—and they have stood five years' test by the largest dealers in the country. Write for Catalogue and Price Lists.
THE WM. BOLLES CO., 1108 JEFFERSON ST., TOLEDO, OHIO

it's the newest thing in china. See this row of small blue ornaments? Everyone of them is a turquoise set in that plate by hand. The opals, too, are used, but the turquoises are more popular. The price? Oh, about $400 for a dozen plates. And the best part of it all is that the goods sell. It has become a fad now that the richer families must have the very best china that can be made, and in consequence the factories are working overtime. There are styles in china just the same as in anything else. And as these styles change, the rich families buy more china.

"Perhaps you didn't know that experienced jewelers are employed in the larger china factories now," the salesman continued. "Fact, though. Everything now must be dainty. The lines of gold on china must be laid as finely as the parts of a watch are put together. Then, too, there are the jewels to be set."

Ancient Lapidary Tools.

IT is a source of wonder in these days how the ancients were able to cut such hard stones and to engrave such perfect work in them. The ancient lapidaries of Egypt and Greece worked their precise incisions by drilling in oil and water. They used the punch and the wheel. Pliny tells us that these artisans used corundum in the form of a splinter fixed in an iron stylus (penholder). Historical research would lead us to suppose that the ancients



AN ANCIENT LAPIDARY.

used diamond dust in oil and it is asserted that in very early days diamond splinters also were used in iron frames.

Recent investigation shows that even before the building of the great Pyramid these Egyptians cut diorite, syenite and other hard stones with saws as much as nine feet long having jeweled teeth inserted. And the centers of the large stone blocks used for sarcophagi (caskets) were drilled by tubular or circular drills having a cutting surface furnished with gems.

An interesting pictorial representation exists, on the tomb of Rekhmara, of an Egyptian working a bow-drill. This picture, reproduced on this page, is typical of the illustrative art of that period and proves an advanced knowledge of methods of depicting the human figure. Notice that abnormally prolonged and dislocated "off" leg.

The Book of Enoch tells us that the lapidary's art was first taught to humanity by the angel Azazel, chief of those angels who took to themselves wives from among the daughters of men. C. W. C.

Beautiful Silver Testimonial Presented to Retiring Commander of Ancient and Honorable Artillery.

A VERY beautiful specimen of the silversmith's art was presented to the retiring commander of the Ancient and Honorable Artillery Co. of Boston at the anniversary banquet of the organization in Boston on June 1.

The gift is a silver loving cup and the recipient is Maj. Henry G. Jordan. The



LOVING CUP PRESENTED TO MAJ. H. G. JORDAN OF THE ANCIENT AND HONORABLE ARTILLERY.

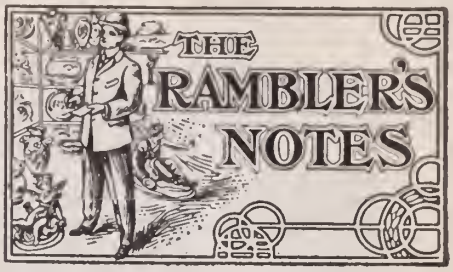
order for its execution was placed with the Smith, Patterson Co., and the designing of the cup was entrusted to Barton Jenks. It was made from his design by the W. B. Durgin Co., Concord, N. H.

The cup stands about one foot high and weighs 120 ounces, and is inscribed with the name of the commander and the occasion of the gift.

Decrease in Silver and Cutlery Trade of Sheffield, England.

RECENT reports from Sheffield, England, show that the Spring trade in silver goods, especially in high grade sterling silver goods, has been a complete failure, and it is feared that wealthy people are no longer buying expensive silver goods for their homes or for presents. The skilled silver workers are experiencing a very hard time and the emigration of the younger men to the United States still continues, and they seem to find plenty of employment after they reach our shores.

It is also reported that the cutlery trade has never been worse, and there is practically no demand for the expensive ivory handled goods at one time recognized as staple, this has given way to a demand for metal handles, as they will stand wear better. Yet it must be admitted that the cutlery trade during last year was better than for some time past, and some firms are reported to have done a better trade with the United States than ever before.



RICH EFFECTS IN COALPORT CHINA.

THE varied array of Coalport china at the salesrooms of John Davison, 12 Barclay St., New York, affords an excellent opportunity for visiting jewelers to add to their lines of rich china novelties. Included in the exhibit are service plates with encrusted gold borders against a blue background. Some of the plates show pattern effects combined with floral designs. One plate, especially attractive to the close observer, has its rim slightly notched in covered with gold work. The shoulder of this plate has a background of deep blue on which are fantastic birds in repeated design interspersed with hand-painted roses. Plates with acid gold borders of different widths in which the rest of the plate is free of decoration are shown in several styles. Plates showing hand-painted Summer and Winter scenes are also attractive. One scene depicts a wandering stream beyond which stretches green fields.

*

ARTISTIC ELECTROLIERS.

"LE MINEUR" is the title given an attractive bronze electrolier on exhibition at the salesrooms of Bawo & Dotter, 30 Barclay St., New York. It shows a stalwart miner with a mining pick across his shoulder. In one hand he holds a miner's lantern, and he is dressed in the garb typical of a miner. Above the figure branches support clouded electric light bulbs. The figure is mounted on a rounded base. Another somewhat larger offering shows a woman holding in outstretched hands a large branch on which are small electric bulbs. The figure of the woman is draped in flowing garb. THE RAMBLER.

German Porcelain Trade is Dull.

ACCORDING to Consul-General Richard Guenther a Frankfort journal contains a statement from an expert in the porcelain trade who predicts a trade decline for Germany's porcelain manufacturing industries in the near future. He states as the principal cause the business depression in the United States, which already, during the last quarter of 1907, seriously affected the German export trade. In porcelain goods for electric uses the prices are cut and the orders not plentiful.

It is added, however, that the syndicate of German porcelain manufacturers has succeeded in uniting the porcelain works of Bohemia (Austria) into a trust and formed a price convention, whereby both trusts will be protected against underbidding and price-cutting.



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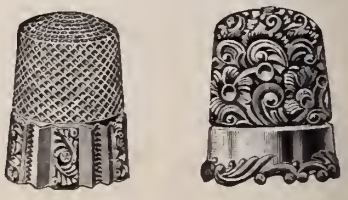
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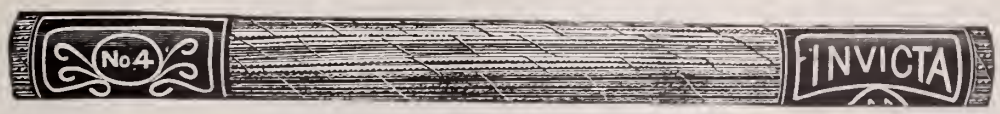
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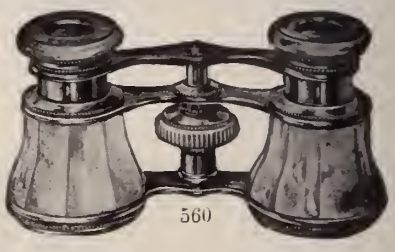
With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

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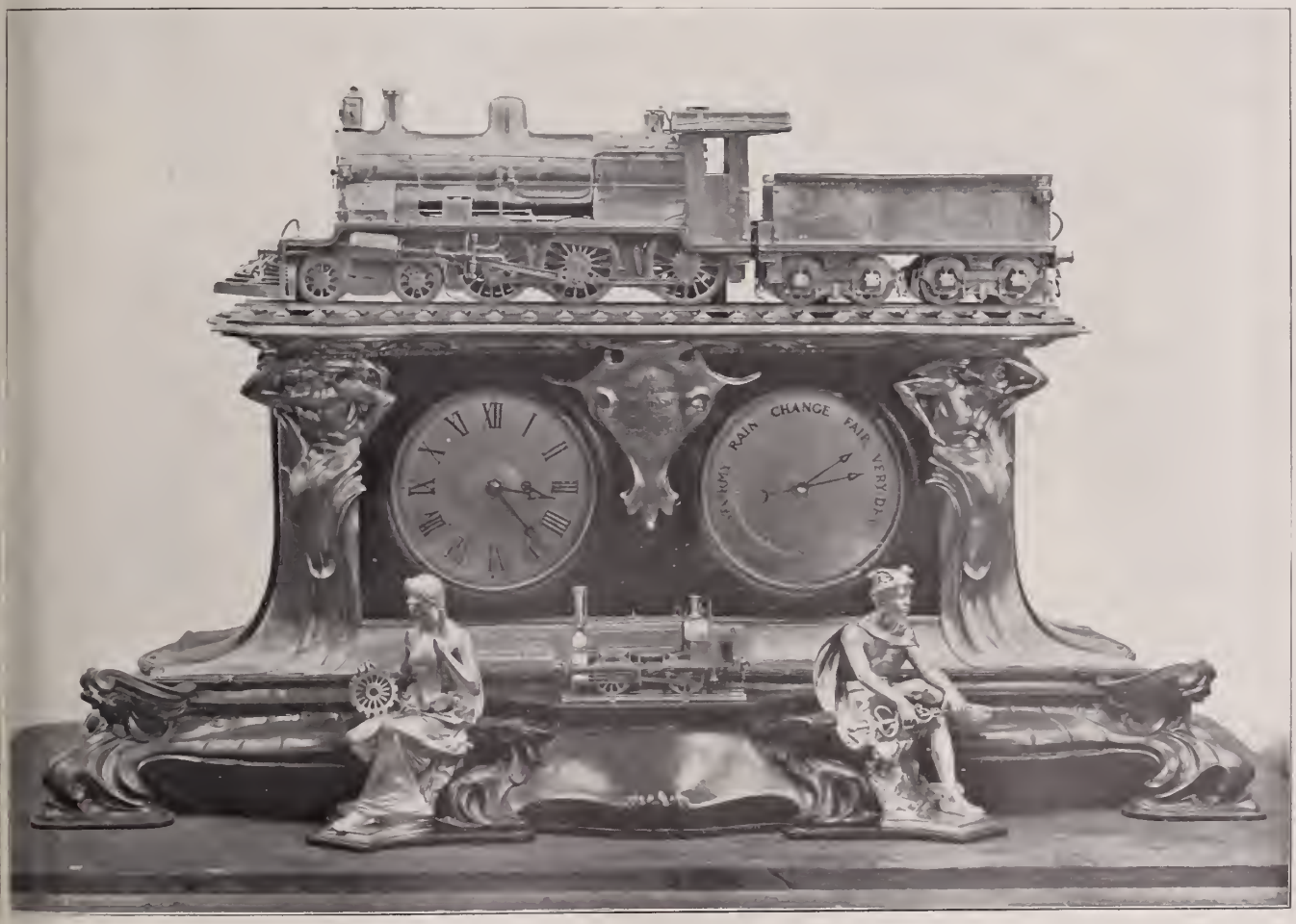
THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Beautiful Presentation Clock Recently Made by British Silversmiths.

(See Text on Page 39.)



074 1

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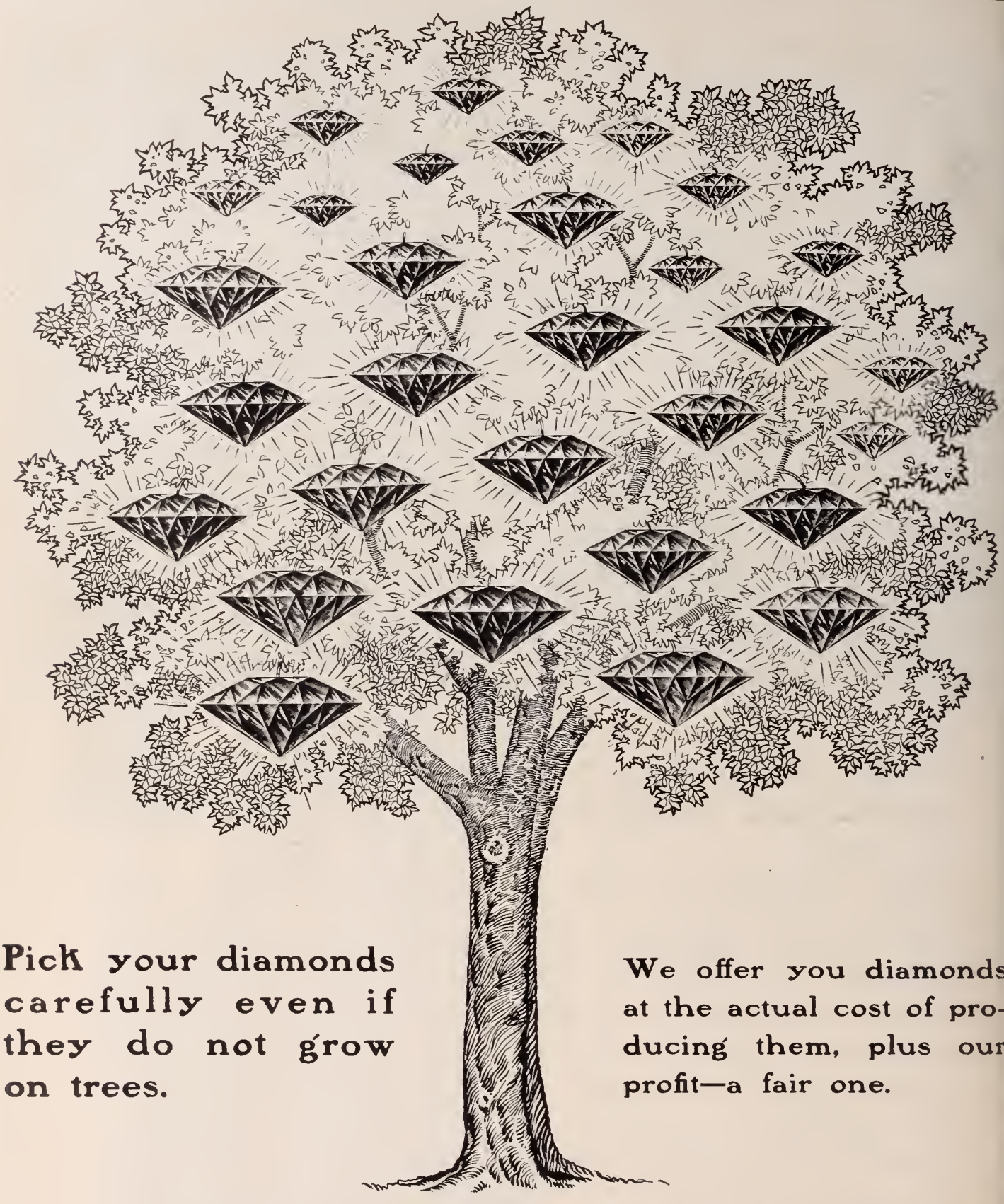
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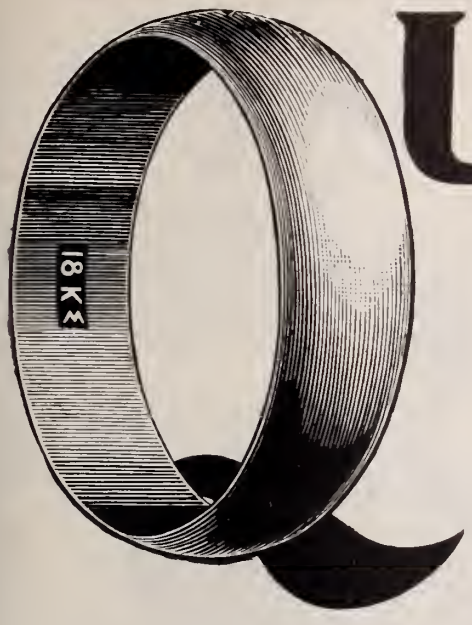
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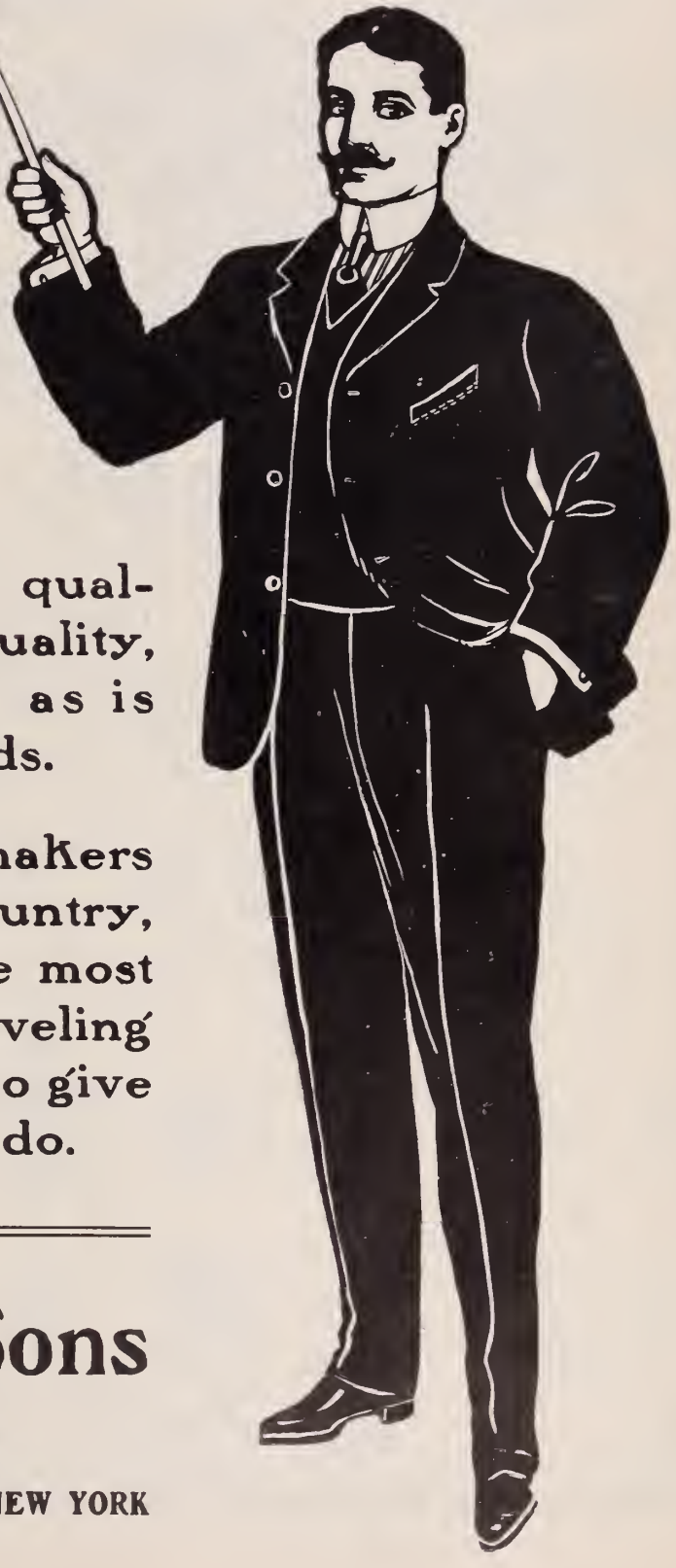
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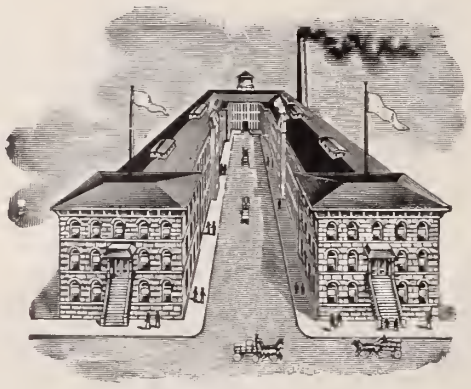
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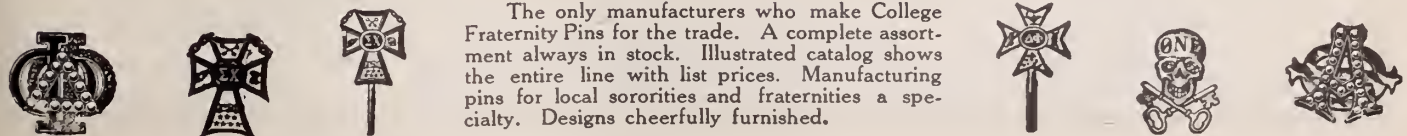
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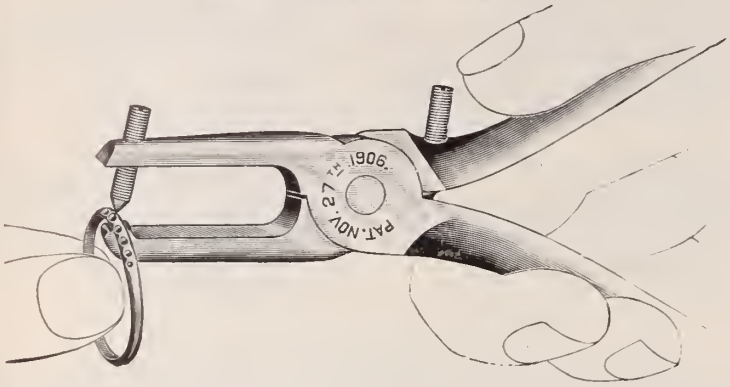
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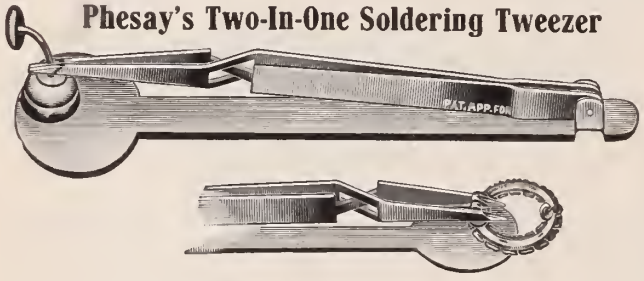
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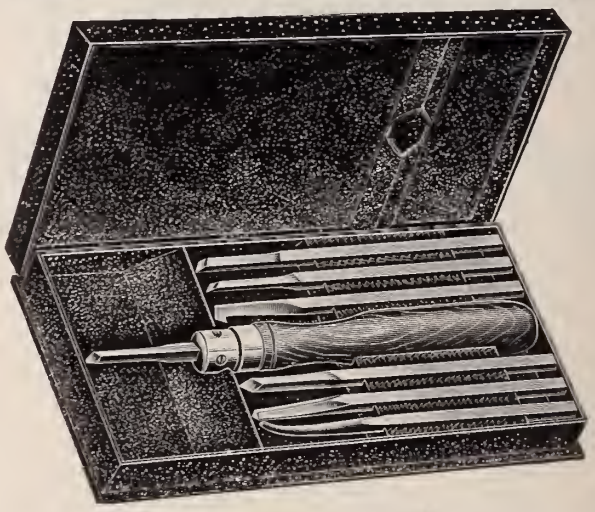


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By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

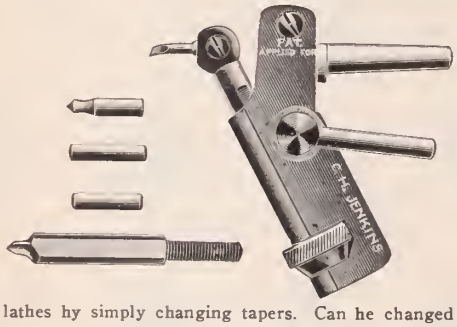
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Adjustment for alignment, fine feed, with direct connected screw. Positive hinder operated hy slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to hecome lost or hroken. Special cutters can he made from wire.

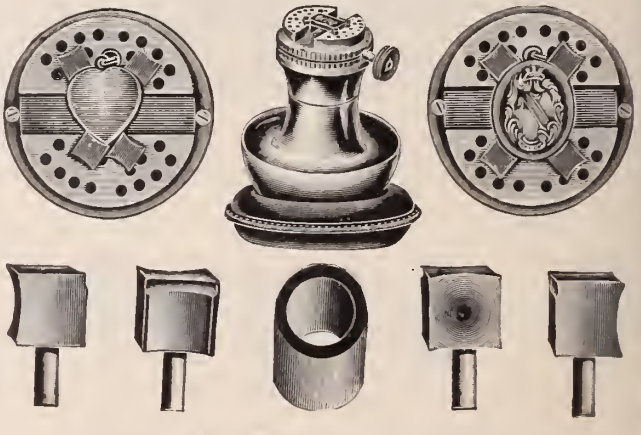
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One tool may he used on different makes of lathes hy simply changing tapers. Can he changed quickly.

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Each attachment is furnished with two cutters, one hurnisher and two hlanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

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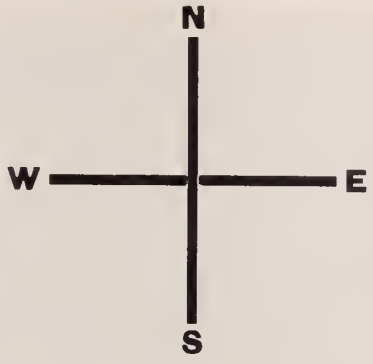


Per set of 4 with 4 pure rubber tubes, 50c.

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OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round arm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality "*Hampden*" mainspring and *double roller escapement.*



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JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality "*Hampden*" mainspring, and *double roller escapement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.

Numerous Buttons and Charms



will be purchased by the Elks prior to their departure for Dallas to attend the Annual Convention; some of them at the last moment. It will pay you to have a good stock on hand. Let us help you to make some profitable sales by sending a selection package. Our goods are "Sellers" as many jewelers know to their advantage.



LET US SHOW YOU

HENRY FREUND & BRO.

"Sellers of Sellers"

71 Nassau Street NEW YORK

Elk and Eagle Goods a Specialty

Our Trade Mark "The Rose" Stands for Quality and Excellence

MR. RETAILER:

We are showing this season THROUGH THE WATCH JOBBERS the most exquisite line of RAISED GOLD, DECORATED WATCH CASES ever placed upon the market

AND

they are priced at only a trifle more than ordinary engraved cases fetch.

"Take our word for it," these cases will sell on sight.

PROBABLY

there is NO WAY you can enliven your watch business so effectively as by showing a few of these out of the ordinary gold cases.

Write for a selection package.

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

REG. IN U.S. P&M PAT. OFF.

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JULY 15, 1908 Vol. VI. No. 8

Take, for instance, our medium priced Ladies' rings. It is a small matter simply to make a mounting and then set in the materials — that does not sell the article to the critical purchaser.

We were one of the first to point the way to the distinctive in Diamond Jewelry, but in the large business that grew up in the past few years, and with the inevitable desire to mimic success, there have been countless instances of over-reaching by imitators. In other words, freakishness has been confused with novelty in the minds of many who had the will but lacked the talent or facilities necessary for unique productions.

We are still producing — and always shall — choice Diamond Jewelry not limited by the confines of the ordinary, but, on the other hand, never transgressing the boundaries of refinement. Elegance and good taste will be two predominant features of our SIXTH ANNUAL EXHIBITION, which will be held in our offices from August 24th to 29th, inclusive.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."

Hutchison & Huestis Ring Makers

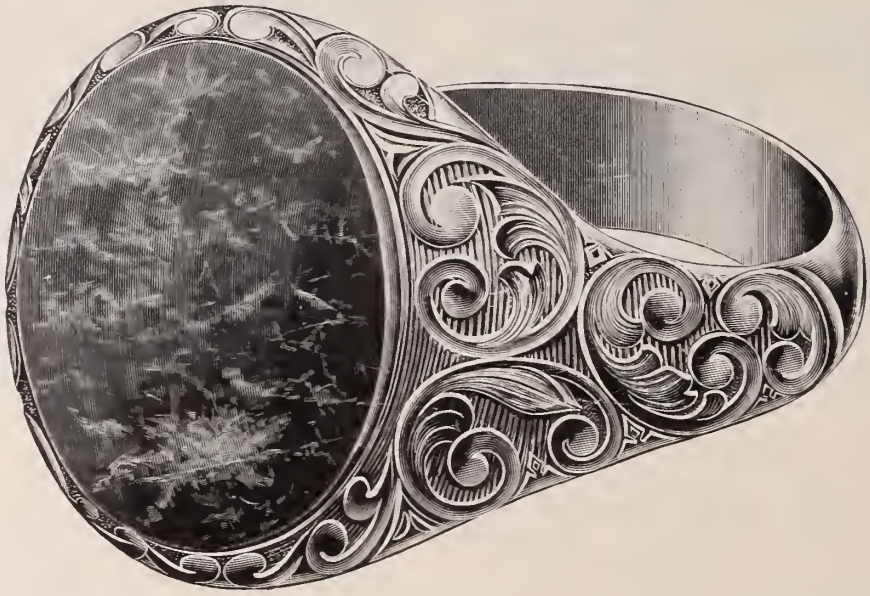
FOR THE JOBBING TRADE

Up-to-date

STONE RINGS

Made in

AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS

SERPENT RINGS

DIAMOND RINGS

DIAMOND MOUNTINGS

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



ANNOUNCEMENT

We are pleased to announce to the trade that we are now located in our new offices,

15-17-19 Maiden Lane, New York

and accordingly extend to our friends a cordial invitation to make our offices their headquarters when in the city.

R. BLACKINTON & CO.

Established 1861 TRADE HB MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

NEW
FESTOON NECKS
NEW
VANITY PURSES
NEW
MESH BAGS
NEW
VEIL PINS
NEW
SASH PINS
NEW
BELT BUCKLES
NEW
COMBS
NEW
BRACELETS
NEW
BROOCHES
NEW
HAT PINS
NEW
SCARF PINS
NEW
WAIST SETS
NEW
DUMBBELL LINKS
NEW
NOVELTIES IN GOLD GOLD-FILLED STERLING SILVER

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

Something Entirely New



Real Stone Cameos, Real Red Coral Cameos, Real Sardonyx, Blood Stone, Turquoise Matrix, Lapis Lazuli, Malachite, Adulars, Amazonite and Tiger Cat's Eye.

Are you looking for Trade Producers? Do you want Sellers that Sell? Then order these Rings. Don't delay.

These real stones are imported. We have ample stock of them now, but the way they are selling, suggests that we may run short a little later in the season.

We have hundreds of attractive samples, all new, never been shown before. It will pay the Retail Jeweler to make a strenuous effort for business this year and there is no line that offers such an opportunity for success as the one that we are showing.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

WE ARE SPLENDIDLY EQUIPPED FOR THE FALL CAMPAIGN OF 1908.

OUR STOCKS ARE COMPLETE, SELECTED WITH THE UTMOST CARE IN OUR HOME AND FOREIGN MARKETS.

WE NOW HAVE READY A LINE OF FALL SELLERS. WE ARE THE "LEADING HOUSE IN THE JEWELRY BUSINESS."

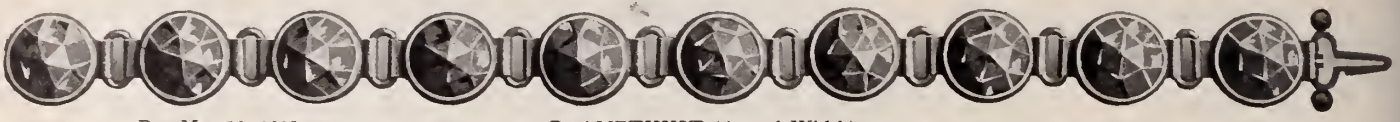
EVERY POPULAR, DESIRABLE THING FOR THE FALL OF 1908.

"ALL FRESH, NEW, GOODS, PROMPT DELIVERIES AND SATISFACTORY PRICES" OUR MOTTO.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York

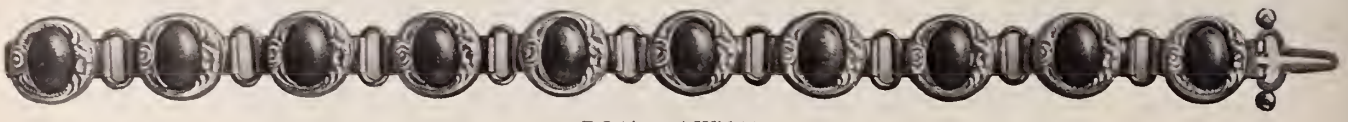
The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Attleboro, Mass

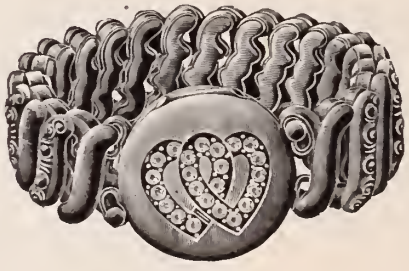
"Best in the World for the Money"



No. 2762



No. 2847



No. A4



No. A46



No. 2901

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

ASH-RECEIVER

With Stand, Safety Match-box Holder and Two Cigar-rests.

Just the thing for any gentleman's den.

Ornamental and exceedingly convenient.

Made in Old Brass, Nickel-plate, Copper and Silver-plate.

Sternau Smokers' Articles, being made tastefully in odd practical shapes, attract new customers.

It is to your interest to stock a representative line.

Catalogue A of various articles suitable for the Jeweler sent on request.

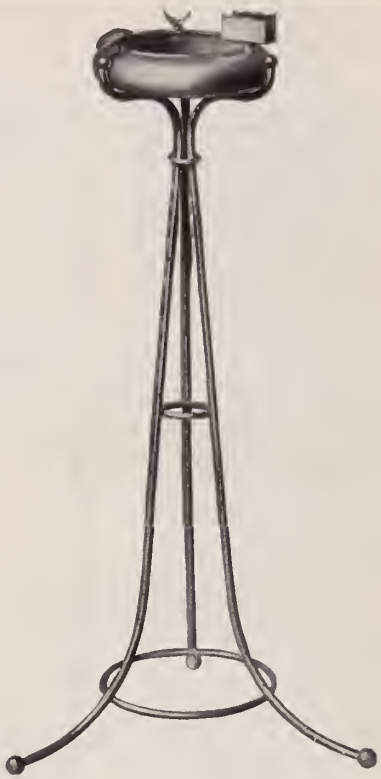
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



No. 927—Height of Stand and Ash-Receiver 24⅞ inches

OUR FALL LINE ALL READY **FULL OF BEST SELLERS**

GOLD RINGS

Gold Scarf Pins Gold Brooches

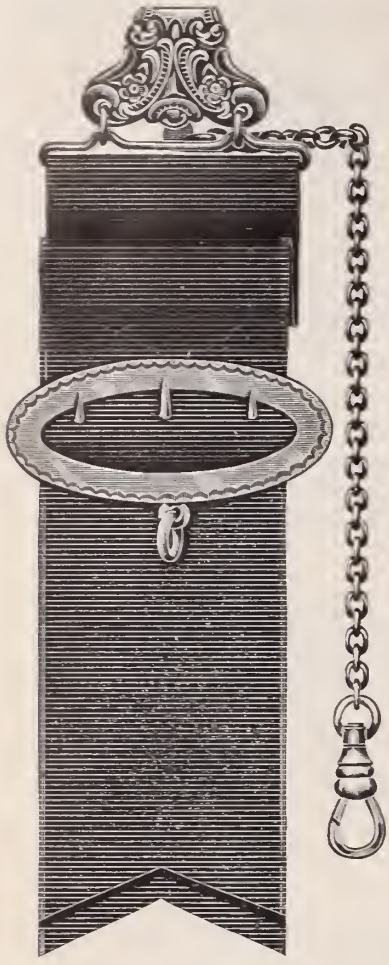
A Handsome Line of Seamless Wire GOLD FILLED RINGS

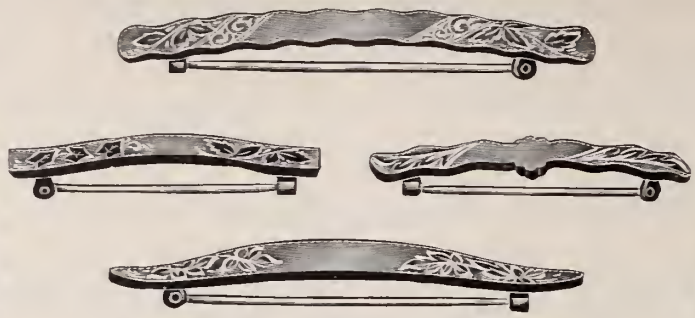
OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET





Silk Fobs *Vest and Guards*

Lace, Veil, Chatelaine and Brooch Pins

Ear Rings *Crosses*

Link and Lever Buttons

Studs and Pin Sets

FOR SALE BY ALL JOBBERS

ASK YOUR JOBBER FOR S. & C. GOLD FRONT GOODS

SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

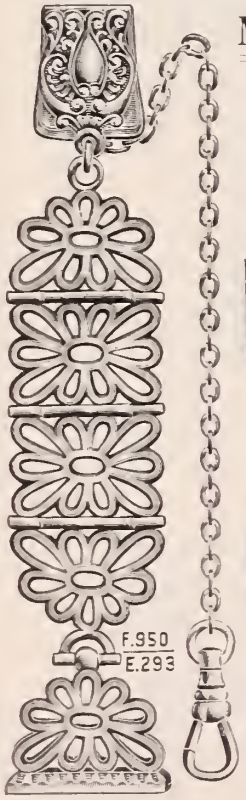
The Finest Solid Gold Fronts made, all Hand Engraved

All are Stamped S. & C. and Guaranteed

Factory: ATTLEBORO, MASS.



The "Best" Safety Fob. Lapped Fronts



BATES & BACON

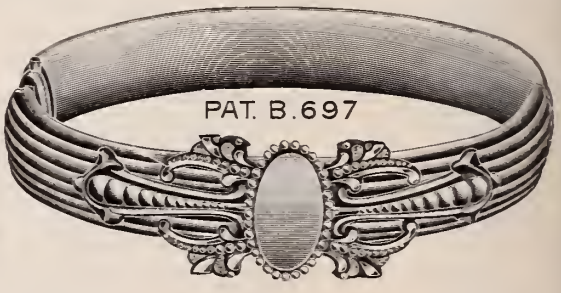
Attleboro, Mass.

Makers of High Grade Gold Filled CHAINS, LOCKETS and BRACELETS

New Corrugated Bracelets.

Nothing Like Them on the Market.









NOTICE:—We are equipped to make any size oval-shaped Bracelet in Joint or Catch

OFFICES { New York - - - - - 9 Maiden Lane
Chicago - - - - - 103 State Street

HIGH GRADE GOLD CHAIN FILLED TRADE WARRANTED MARK F & C C

$1,000

More goods shipped in May, 1908, than in May, 1907. That is the record shown by our books. : : : :

CAN YOU SOLVE THAT?

Do you remember the ad. in which we told you we were driving straight ahead with no thought of letting up or turning back? : : : : :

That we were hustling for business and by the same token we were getting it? Well, here are the facts:— : : :

There is only one way to get such business and that is—give your trade satisfactory goods. : : : : :

Ask for goods that bear the fleur-de-lis for a trade-mark.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.



No. 2188.



No. 2406.



No. 2400.



No. 2154.

Veil Pins in Gold Filled and Sterling Silver



No. 2157.



No. 2178.



No. 2184.

Handy Pins in Gold Filled



No. 8184.



No. 8183.



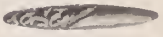
No. 8067.



No. 8074.



No. 8004.



No. 8055.



No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

TRADE MARK.
925
STERLING 1000

QUALITY IN SILVERWARE

THE word quality in its broadest sense is descriptive of all Smith Silverware.

Quality in the beauty of design.

Quality in the excellence of finish.

Quality in workmanship and material.

Quality in our trade-mark which stands for the highest art of the Silversmith—it is a veritable hall-mark of quality.

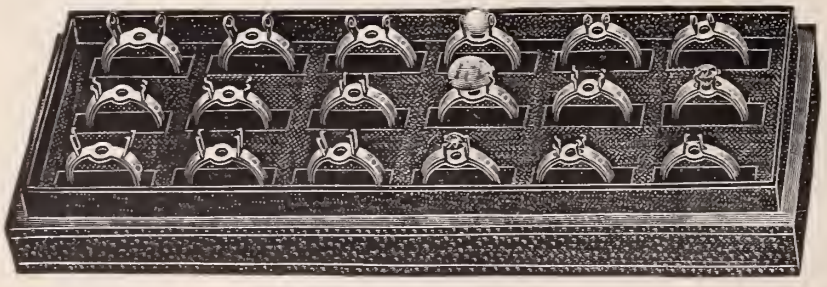
Hollowware—Flatware—Pieces of Special Design

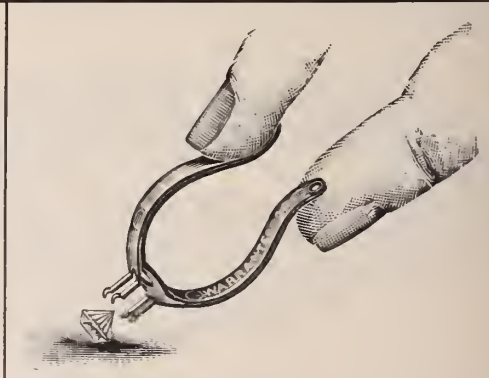
FRANK W. SMITH CO. Manufacturers of Sterling Silverware
GARDNER, MASS.

TRADE MARK.
925
STERLING 1000

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased*, as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			**$6.00**
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York **Selling Agents for United States and Canada**

FACTORY
NEWARK, NEW JERSEY

LEON ABELES

NEW YORK
37-39 MAIDEN LANE
(Lorsch Building)

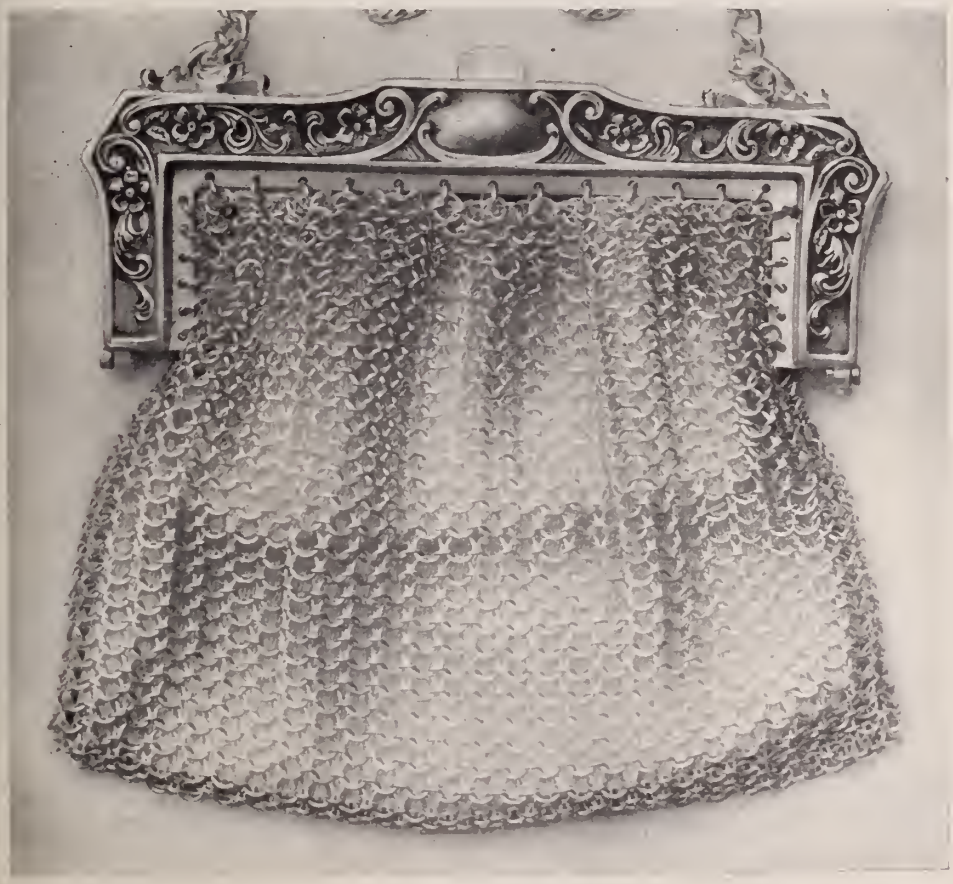
MANUFACTURER OF

GOLD AND DIAMOND JEWELRY

TO WHOM IT MAY CONCERN:

I take this means of notifying the trade that I recently severed my connection with C. P. Goldsmith & Co., and am now manufacturing a line of Gold and Diamond Jewelry. In a short time I will again call on my friends in the trade and look with anticipation to a continuance of our pleasant business associations. Thanking you for past favors and patronage, I am,

Respectfully yours,
LEON ABELES.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co. MASS.
New York Office
7 Maiden Lane

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.



TRADE-MARK

M. B. BRYANT & CO.,

No. 7 MAIDEN LANE, NEW YORK.

Announcement

Our representatives, T. A. Brennan, E. Weber, and L. Witsenhausen, are starting out with the best line of bright, snappy goods that we have ever shown. The return of Prosperity is practically assured. The dealer with an **up-to-date** stock, such as **our** line offers, feels it **first.**

CAMEOS: In Hat Pins, Brooches, Scarf Pins, etc., are a strong feature of our line. Gold or rolled plated mountings. The **best sellers** of the season.

Get in line and make your selections **early.** Up-to-date jewelry of every description. **We** are ready, are **you?**

L. WITSENHAUSEN CO.

THE RIGHT LINE

47-49 Maiden Lane, NEW YORK

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS



WE MANUFACTURE
GOLD PENS
PENCILS
PENHOLDERS
FOUNTAIN PENS

FAIRCHILD & COMPANY

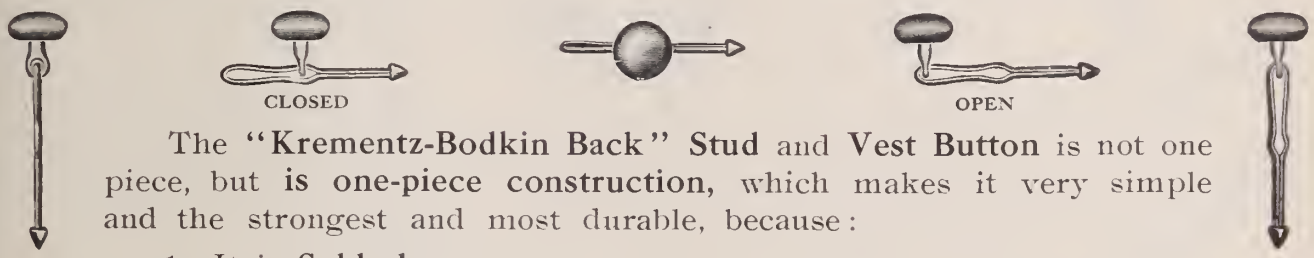
OFFICE & FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

THERMOMETER CASES
POCKET FILES
POCKET SCISSORS
POCKET BUTTONHOOKS
SPECIALTIES
IN GOLD AND SILVER

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

THE HUNDRED MARK IN LORGNETTES

TRADE D MARK

THE MOST EXACTING taste can find its satisfaction in a hundred styles. A round century of lorgnette creations presents an unprecedented range for selection. This factory has made lorgnette history, has developed the lorgnette idea from the beginning. To-day its lines are the fullest, finest expression of the subject. PRICES: $8.00 to $800.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

Trade Mark

DESIGNING
AND
SPECIAL ORDER WORK

Sash Buckle Pins

AMONG THE NEW Summer Goods now coming from this factory is an impressive line of Sash Buckle Pins.

The demand is assured because Fashion decrees that they shall be an essential of feminine attire.

Style and quality are assured because the Buckle in all its forms has always been a notable specialty here.



THE DESIGNS are the very latest. Applied trim and Hand Engraving furnish many attractive decorations. Plain examples for those who choose simplicity. In some, well selected stones are used to advantage.

Altogether the line is seasonable, safe, moderately priced and profitable. What more need be said?

Day, Clark & Co.

14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.



MANUFACTURERS OF

GOLD JEWELRY



ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

ANNOUNCEMENT

THE B. M. SHANLEY, JR. CO., beg to announce to the Jewelry trade, that their exclusive line of 14 and 18 Kt. Gold Jewelry is now ready for inspection, and that their representatives will soon call upon the trade with a full line of samples.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.



Patent applied for.

A complete line in Signet, Lapis-Lazuli, Jade, etc.

The New Creation in Lockets and Locket Rings

IN 14 Kt. AND 10 Kt.

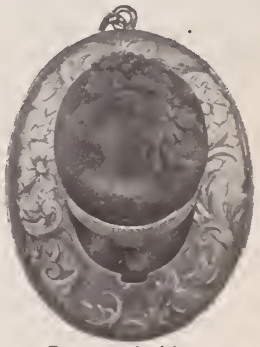
The big feature is the invisible joint, which when the Locket or Ring is closed is so constructed as to be absolutely secret and invisible.

SEND FOR SELECTION PACKAGE

MILTON L. ERNST

12 DUTCH STREET NEW YORK

We Sell The Jobbing Trade Only



Patent applied for.

In a variety of patterns in Cameos, Turquoise-Matrix, etc.

WE SHARE OUR PROFITS



We share our profits with you by making the lowest possible prices consistent with well made plump 10K Jewelry.

"ONCE A CUSTOMER ALWAYS A CUSTOMER IS OUR MOTTO."

The constant increase in the amount of goods our customers are using of our manufacture is the best proof of this.

The Keller Jewelry Mfg. Co.

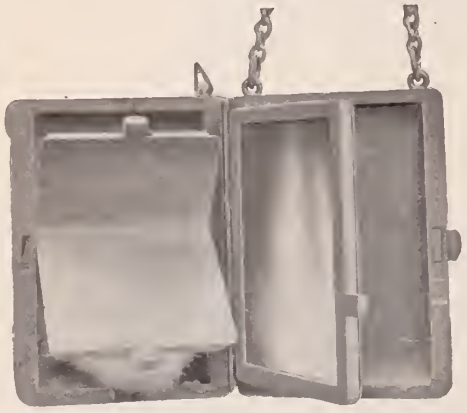
Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
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S. COTTLE COMPANY,
31 East 17th Street. - - - - - NEW YORK

PARIS, 28 Rue D'Hauteville

TRADE O MARK.

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
LINKS

THE BEST
SOLID GOLD CHAINS
THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1907

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of Gold Chains of every kind

New House—New Goods—New Methods

Adrian J. Morais
Wholesale Dealer in
Diamonds, American Watches and Jewelry

Room 304 Godchaux Building
NEW ORLEANS, LA.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

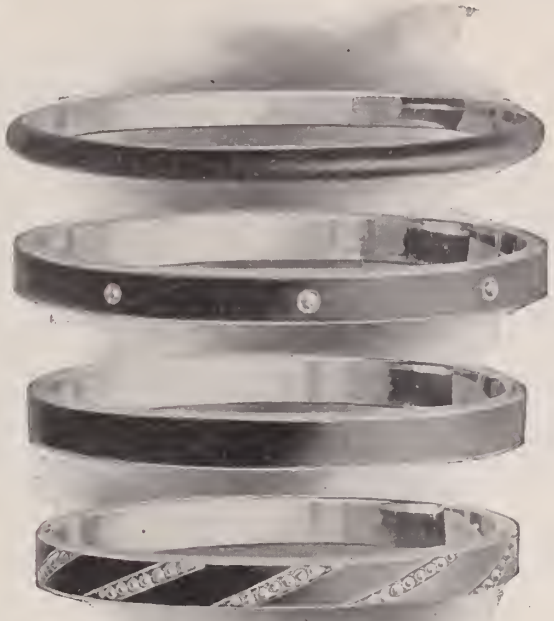
A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.



Mourning Goods

of all kinds

Bracelets
Brooches
Scarf Pins
Buttons
Studs
Necklaces

Everything in Black

14 K TRADE-MARK

A. J. HEDGES & CO.

Makers of 14K. Jewelry

14 John St., NEW YORK

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

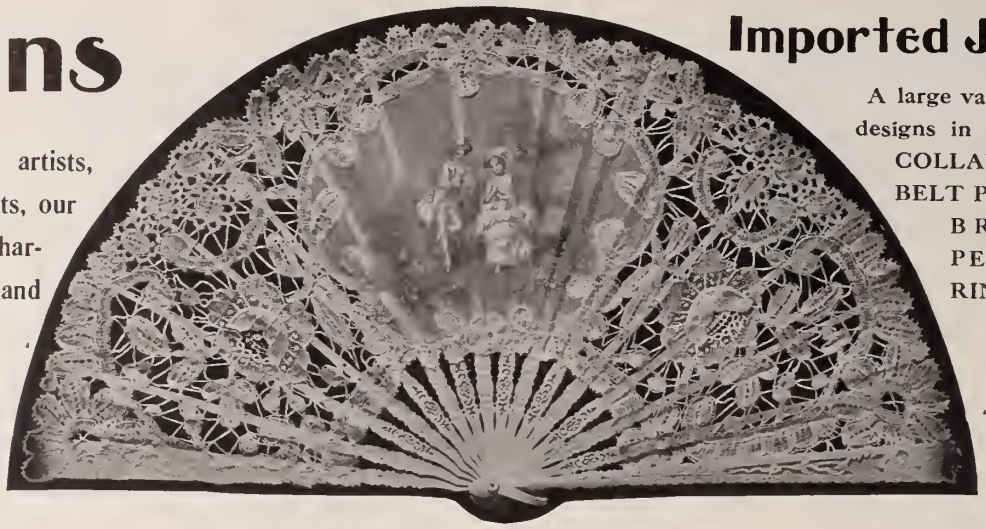
Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices.



Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.

CAMEOS

UNQUESTIONABLY the best selling goods in the country to-day are **CAMEOS.** We are making the finest and best line of these goods that can be found.

Mounted in Scarf Pins, Brooches, Rings and Links.

Handsome New Patterns now being made

BROOCHES
SCARF PINS
EAR SCREWS
CROSSES
RINGS
LINKS

Wm. C. Greene Co. 101 Sabin Street PROVIDENCE, R. I.

Send for the Latest Styles in

Monograms and Initials

as manufactured by

THOMAS J. DUNN CO.

101 Chambers Street, New York



Makers of Exclusive Styles in

MONOGRAMS

for Purses

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic

Specialties in the Monogram and Initial Line

SEND FOR ILLUSTRATED SHEETS



Illustration about One-Third Actual Size

THE NEWEST THING IN HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F & W. MARK.

ALWAYS ON THE GO

Look for the Trade Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS

WE SELL TO THE JOBBING TRADE ONLY



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10 kt.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

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"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York North Attleboro, Mass.



The Best in Locket Signet Rings.

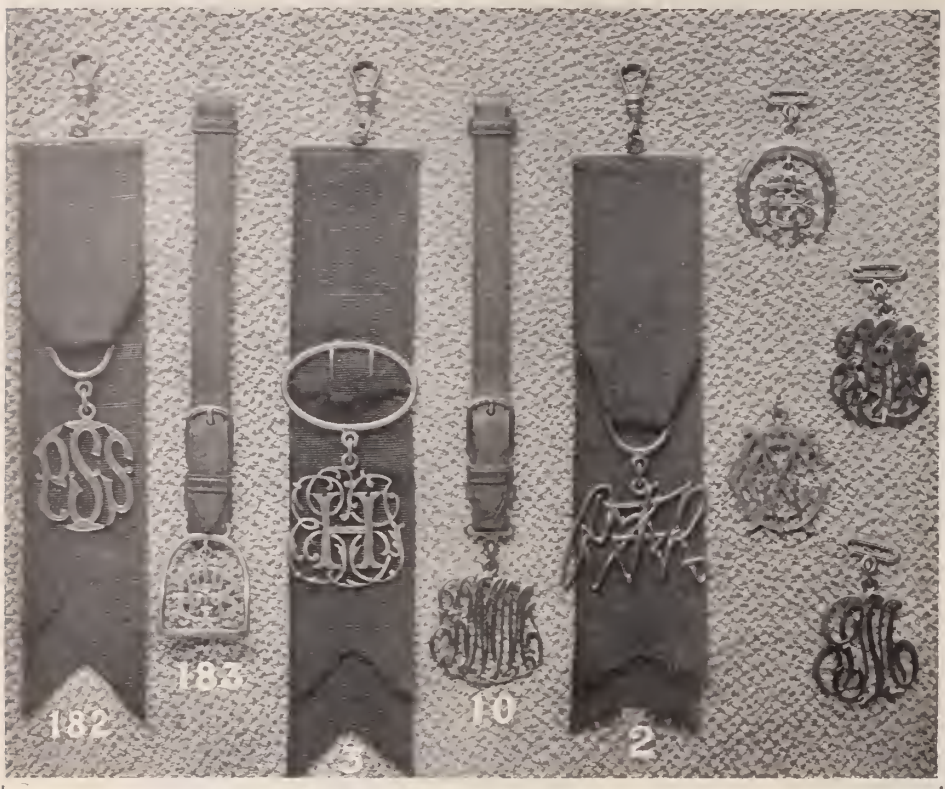
The United States Patent Office Recognizes the Merit in the Invention.

Imitations and infringements will be prosecuted



CHARLES M. LEVY

Manufacturer of
Rings, Lockets and Buttons
90 William St. New York



MONOGRAM FOBS TO THE TRADE

in solid 14 Kt. GOLD, STERLING SILVER and GOLD PLATE, mounted on Silk Ribbon or Leather.

PLATES AND PRICES ON APPLICATION

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No stock complete without a few of our

PEARL SUNBURSTS

ALL SIZES



14k. Genuine Pearl Set, $4.50

14k **10k**

EVERYTHING IN GOLD JEWELRY

Brooches, Links, Fobs, Hat Pins, Barrettes, Combs, Festoons, Scarfs, Pendants, Emblem Goods, Lockets, etc.

Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York

When You Visit New York

Don't Fail to Inspect Our Line of the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION

Fancy Stands and Blocks for Window Display

Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs

MANUFACTURERS AND IMPORTERS

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THE WASHBURN

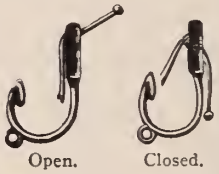
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.

Open. Closed. Open. Closed

Descriptive Circular on Application

Pearl Drilling and Adjusting a specialty.

Special Order Work and Repairing

C. IRVING WASHBURN, 12-16 John St., N. Y.

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

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Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON

108 Fulton Street NEW YORK

The Spoon a Popular
SOUVENIR



OF ALL FORMS of Souvenir goods, probably the Spoon is the most popular. It suggests the pleasures of the table, and the genial interchange of reminiscences. It is Memory that is stirred by the Souvenir Spoon.

The illustration shows an attractive design with unique placing of shield. Constructed of nickel silver in polished silver finish. Intrinsically good and artistically meritorious. Well plated and strong.

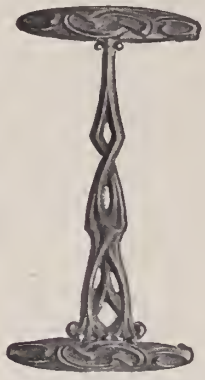
For any of the principal points of interest these Spoons will be supplied in any quantity at short notice. Special shields and designs to order.

PRICE: $2.00 PER DOZ.

K. & O. Co.
MFRS OF
Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods
Salesroom 425 Broadway NEW YORK. N.Y.
Office & Factory 366-388 Butler St BROOKLYN. N.Y.

Important Notice

¶ The jewelry trade is hereby notified that the following manufacturing jewelers have been granted licenses under my pending patents to manufacture and sell the "Fashion" Collar Pins:



KREMENTZ & CO.
CARTER, HOWE & CO.
BIPPART, GRISCOM & OSBORN
A. J. HEDGES & CO.
ECKFELDT & ACKLEY
J. T. MAURAN MFG. CO.
WOLCOTT MFG. CO.
ARCH CROWN MFG. CO.
SCHRADER-WITTSTEIN CO.
THEO. W. FOSTER & BRO. CO.
THOS. F. BROGAN CO., New York
JOHN R. KEIM, New York



The trade is informed that I shall protect our rights under my pending patents to the full extent of the law, and having confidence in the fairness of the trade in general, I believe that I may expect its co-operation by refusal to purchase should other manufacturers than those above mentioned offer "Fashion" Collar Pins in imitation of mine.

Thanking the trade in advance for its consideration, I beg to remain, very respectfully,

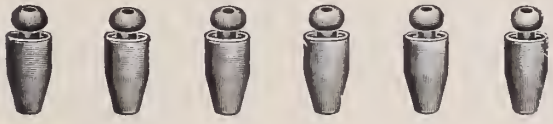
CHARLES T. WITTSTEIN
ARCH CROWN MANUFACTURING CO., Camp & Orchard Sts., Newark, N. J.



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES



14K. GOLD PLATE
SUPERIOR TO ALL OTHERS



Pat. May 20, '02
To Release
Pull the Ball

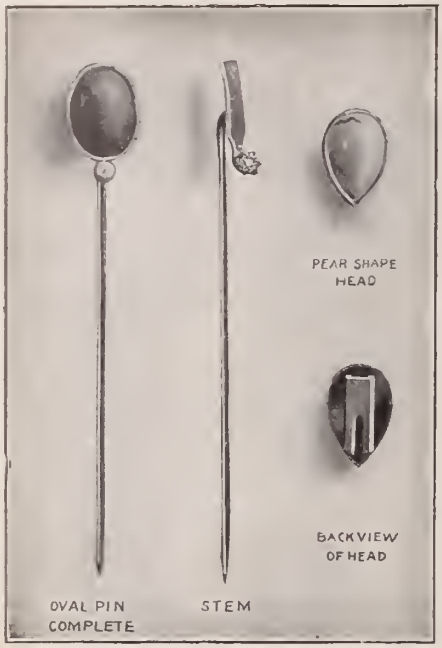
PRICE 50 CENTS

Pat. May 20, '02
Attached
to Scarf Pin

ADVANTAGES:

1. ***It Holds***—The harder you pull, the tighter it holds.
2. ***To Release***—Raise the clutch and pull the ball.
3. ***All One Piece***—No parts to lose.

HOLD-ON CLUTCH CO. 33 GOLD STREET **NEW YORK**



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

TRADE (R) MARK

The Locket House 51-53 Maiden Lane, New York



THE R. & L. OIL

The R. & L. Oil is made especially for those expert watch and clock makers who must have the best and most reliable oil on the market. It does not gum or thicken, and possesses all the requisites needed for the most delicate mechanisms. Send 25c. to your jobber, asking for R. & L. Oil.

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SWARTCHILD & CO. . . . Chicago
NORDMAN BROTHERS CO., San Francisco
D. C. PERCIVAL & CO. . Boston
CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON 53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
E. & J. SWIGART . . Cincinnati, Ohio
HAMMEL, RIGLANDER & CO. . N. Y. City

RANLETT & LOWELL CO.
SOLE MANUFACTURERS
Jewelers' Building BOSTON, MASS.



Roller Chain

OUR SPECIALTY

Do not forget that we will continue to show the best line of these goods on the market, in Fobs, Bracelets and Neck Chains. These wear longer, give better satisfaction than any metal fob made, and our designs are up-to-date. Also our line of chains of all kinds finds a ready market among the best trade, both in 1-10 and a medium wearing grade.

We also make a nice line of Brooches, Hatpins, Scarfpins, Barrettes, etc., that should demand your attention.

Ask your jobber, and if unable to obtain them from him, advise us who he is, and we will make arrangements for you to get them.

B. S. FREEMAN CO.

ATTLEBORO FALLS, MASS.

Chicago Office, J. T. Edwards, 103 State Street, Chicago, Ill.
San Francisco Office, John Nathan, Cor. Geary and Stockton Sts.

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers
411-413-415-417 Elm St., CINCINNATI, OHIO



S. PITZELE

Established 1893

51-53 Maiden Lane, New York

Manufacturer of

Fine Diamond Mountings

Also BRACELETS and DWT. GOODS

SPECIAL ATTENTION GIVEN TO ORDER WORK

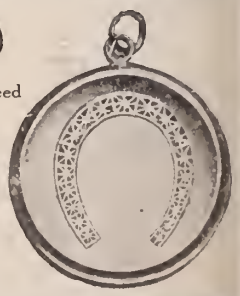


VERIBEST

S. & B. L. ★ CO.

Lifetime Guaranteed

Lockets



Send for Catalogue

11 MAIDEN LANE
NEW YORK CITY

NewYorkTortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK

SHELL

Manufacturers of Fine TORTOISE SHELL GOODS
Repairing given prompt Attention



JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

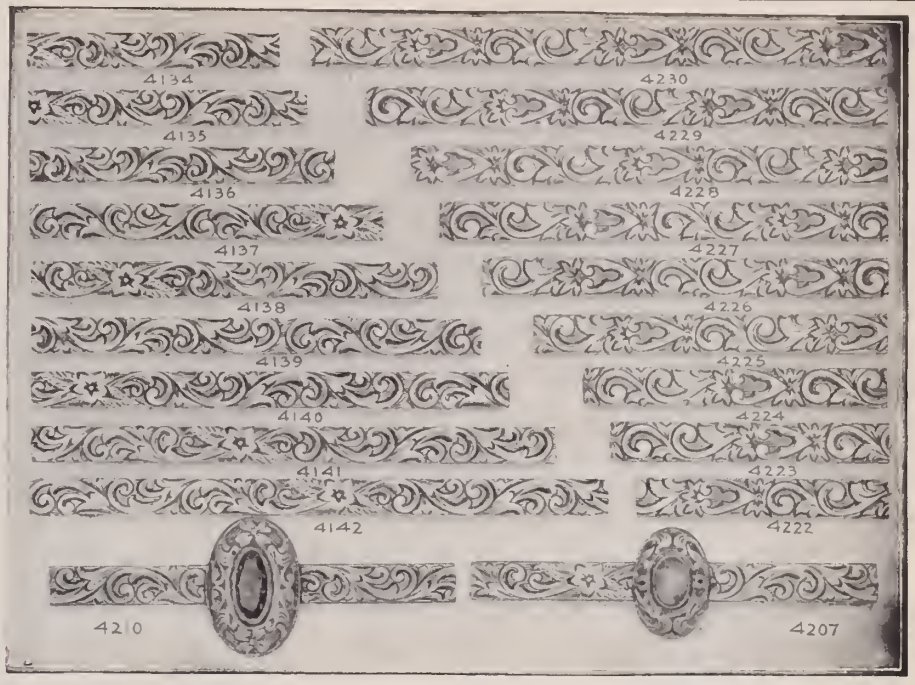
Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES:
194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
91 Drumm St., San Francisco, Cal.



SEAMLESS GOLD PLATE

Guaranteed Gold Front, Back and Side ::: Most Popular Pins on the Market
Your Jobber Will Supply You

MAINTIEN BROTHERS & ELLIOT

MAKERS OF JEWELRY FOR THE JOBBING TRADE

NEW YORK OFFICE: 13 Maiden Lane
CHICAGO: Heyworth Building

North Attleboro, Mass.

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

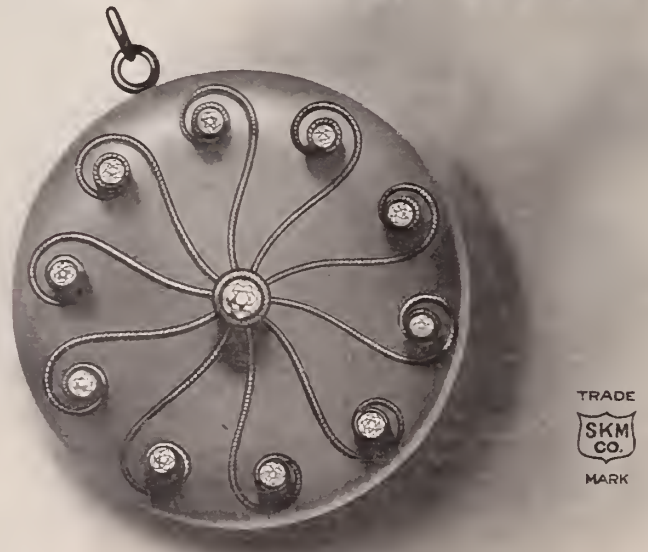
Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins, and Stick Pins.

Factory: 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane. *Sample Lines Only*



EVERYTHING IN LOCKETS



S.K.Merrill Company
Locket Makers

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

S. F. Myers & Co.
WHOLESALE JEWELERS
47-49 Maiden Lane
New York

The big house is strong and solid because its business is widespread. Our business extends into every nook all over the world.

For the trade only—our new, big catalogue, with 100,000 items, sent free.



No. 3327C.

BROOCHES
New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.
F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way.
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"None Better Made"

S & B LEDERERMAKE

"THREE ★★★ STAR"
CHAINS

Guaranteed to Wearer

Mr. Manufacturer:

If you haven't I know you are going to make up an engraved line for the Fall. Engraved goods always look swell and sell better than any other style. It would be well for you to see me and let me make some samples for you.
My prices are low and my workmanship the best.

GEORGE T. MORITZ,
Ornamental and Letter Engraver.
20 Maiden Lane, New York
I make a specialty of English Engraving for the trade.

Goodfriend Bros.

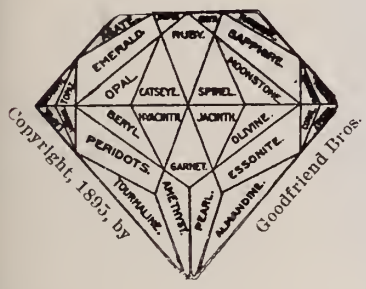
IMPORTERS AND CUTTERS

....OF....

PRECIOUS STONES

Headquarters for all kinds of

PEARLS



Pearls	Gem Coral
Rubies	Aquamarines
Emeralds	Tourmalines
Sapphires	Peridots
Opals	Opal Matrix

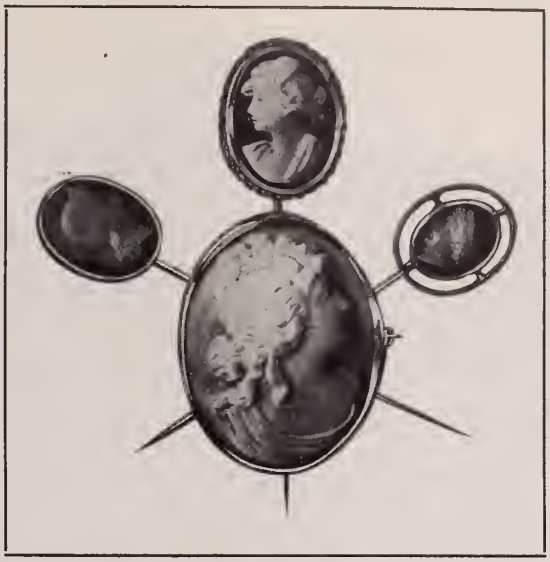
And other Precious Stones

PEARL, OPAL, CORAL and AGATE NECKLACES

NEW YORK:
9-11-13 MAIDEN LANE

PROVIDENCE: 212 Union Street

PARIS: 10 Rue Cadet



W. E. RICHARDS CO.

Manufacturers for the Jobbing Trade

ATTLEBORO, MASS.

New York Office: 9-11-13 Maiden Lane *Samples only*

CAMEOS

KEEP abreast of the times and show a good line of Cameo jewelry for your Fall trade. It is not our intention to presume, but this is our advice to the Jobber.

Write to-day for our booklet showing the latest in Cameo Brooches and Scarf Pins. Except the penny for the postal, it is free for the asking.

10 Kt. Some stick to an inferior grade because their fathers used it, others because they have given nothing else a fair trial; but when buying 10 K. jewelry why not insist that it be 10K? The only absolutely sure way to protect yourself and trade is to demand stamped goods. For years our Trade-Mark has stood for honesty and quality in gold jewelry. Just give the W. E. R. Co. line a "look over."

Send for further information regarding our extensive line.

EVERYTHING IN LOCKETS AND CHAINS.

THE BASSETT JEWELRY CO.,

PROVIDENCE, R. I.

"Geraldine Farrar" "Securon" Secret Joint and Catch

BRACELET

Our Bracelets have Patented Guard to prevent falling or losing



Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

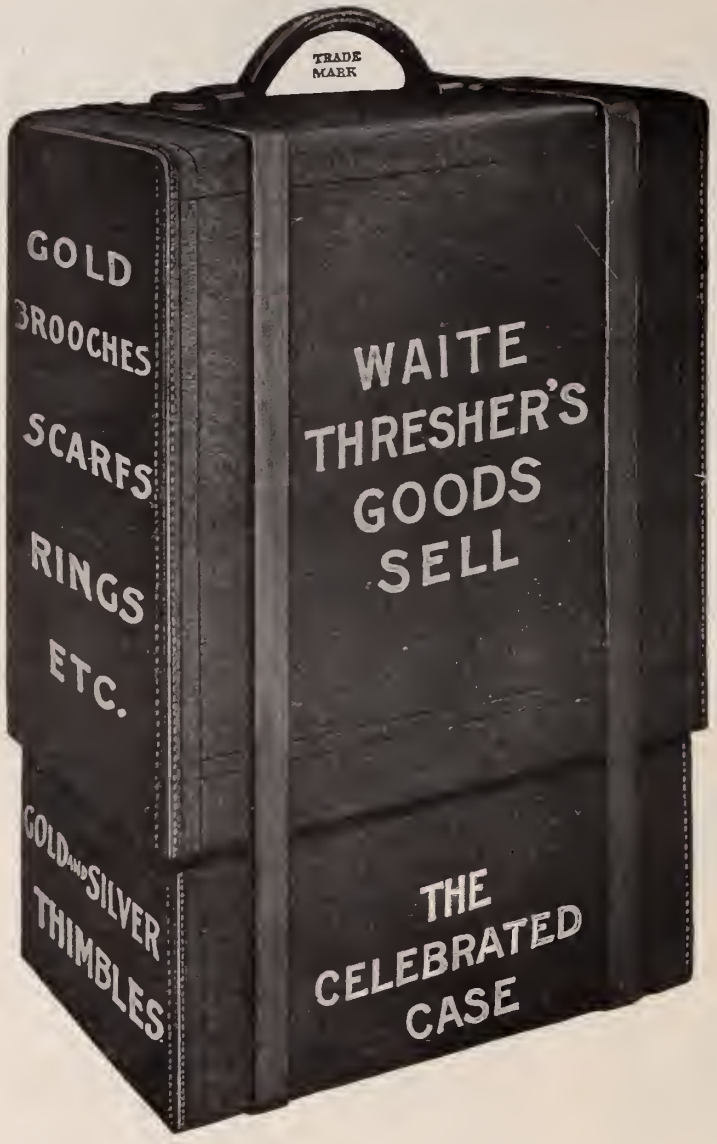
GUARANTEE Pr. St. Co. MARK Inside

PROVIDENCE STOCK COMPANY

100 STEWART ST., PROVIDENCE, R. I.

9-11-13 Maiden Lane, New York City

131 Wabash Avenue, Chicago, Ill.



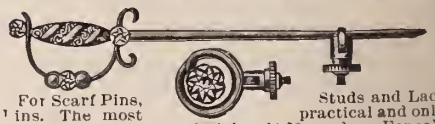
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No. 7 Maiden Lane

CHICAGO OFFICE
1203 Heyworth Building

POTTER'S PINS.
Ask Your Dealer.

E. A. POTTER COMPANY
Providence, Rhode Island


Charles Wagenfohr,
Die Sinker,
140 West Broadway,
New York.

THE CROHN PATENT SAFETY GUARD

For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c; in 10k gold, $1.00; 14k., $1.25. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane, N. Y.

CHARLES M. PRIOR, Designer
Designs for Gold and Silversmiths
Etching
Engraving
Chasing
Modeling
'Phone 1639 Gramercy
24-26 East 21st St., NEW YORK

GEMS AND PRECIOUS STONES
Cloth, Postpaid, $1.00
Published by
The Jewelers' Circular Pub. Co., 11 John St., N. Y.

If You Are At a Standstill

It is Time to Put New Life Into Your Business

If trade is not coming your way, there is a way to make it come—a way to turn all of your goods into cash at once and to give your business a fresh start.

Why drag along when a week or so of HAND SERVICE will make things move, build up your bank account and give your store an advertising such as it never had?

No doubt you have on hand a lot of stock that is earning you nothing. It is tied up capital; that capital ought to be turned over several times a year at a good profit and you are losing money when it isn't.

Maybe you don't think well of auction sales.

My methods are different from those of other auctioneers. Let me tell you of them.

My long experience enables me to appreciate the conditions and solve the problems of the retailers. I can size up the situation immediately and give the needed advice.

For the asking, I will send you the letters of hundreds of jewelers that tell of the benefits of the HAND AUCTION and the GREAT AFTER EFFECTS.



My Latest Success—the Sale of the W. A. Sturgeon & Co. Stock, Detroit, Mich.

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America's Leading Jewelry Auctioneer

14 MAIDEN LANE NEW YORK

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BRADLEY POLYTECHNIC INSTITUTE
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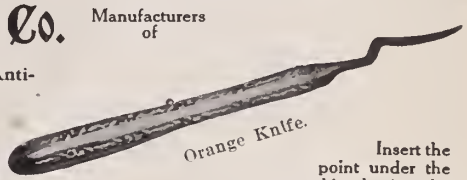
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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JULY 15, 1908. No. 24.

ELSIE BEE'S FASHIONS.

SUMMER NOVELTIES NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS.

CIGARETTE holders in plain gold cases to be worn on the chatelaine are growing in favor with the progress of the smoking habit among women.

* * *

Cameos continue their revival in popularity. The demand for them on the other side has led some dealers into laying in a good supply for Fall use.

* * *

A veil pin of the usual shape, but unique in design, has a row of sapphires in the center with a border in the form of a delicate tracery of oak leaves in diamonds.

* * *

Cigar lighters, which were first made of nickel, are now being made of polished gold. They are an ingenious substitute for matches, and require to be filled with alcohol but once a week.

* * *

The most approved shape for the now popular earring is that of a slender drop, which may be of turquoise, amethyst, pearls or decorated gold. Combinations of stones are most striking.

* * *

An attractive veil or collar pin is in the form of a slender bar of blue enamel having three narrow lines of gold. It is simple and dainty. The effect is heightened by an artistic treatment with pearls.

* * *

The "fashion collar pin" still has considerable vogue. Serving the purpose of two handy pins, which are hinged on and are therefore easily adjusted, it has the added advantage of the ornamentation of the connecting bar and also the support afforded to the collar. It now appears in several new designs.

* * *

Cigarette holders for women—dainty conceits to be worn on the little finger—are rapidly increasing in sale. The ring by means of which the part that holds the cigarette is adjusted is sometimes in the form of a tiny snake with a jewel in its head; or it is simply engraved or studded with brilliants.

* * *

A horseshoe of pearls and sapphires on a heavy gold wire with a row of stones on either side constitutes an attractive bracelet. Of a more unique order is the one of slender twin links of engraved gold joined by an amethyst of medium size; and also the scarab design, touched with enamel, as the central ornament for a stiff bracelet.

* * *

The soutoire maintains a growing popularity. It may be had in a simple style or plain or engraved gold sections and mountings, selling at $7, or it may be elaborate, with jeweled sections two or three inches in length and ranging in price from $100 upwards. The black grosgrain ribbon is very effective and smart with certain gowns when lit up by the dainty sections that ornament it.

ELSIE BEE.

Beautiful Presentation Clock Recently Made by British Silversmiths.

A MAGNIFICENT presentation piece recently turned out by a noted British firm of silversmiths is the large silver and bronze clock and barometer surmounted by a model of a locomotive and tender which was specially made for presentation to the retiring manager of the Great Western Railway Co., of Buenos Aires, Argentina. The piece is illustrated on the front cover of this issue.

The model of the engine was made to scale from the actual locomotive and is perfect in every detail, being practically a working model, and the miniature model at the base of the clock is a small replica of the first British engine used by this company in South America.

This handsome example of modern silversmithing bears eloquent testimony to the high state of the craft in England.

C. A. B.

Silver Cradle Presented to the Lord Mayor of Birmingham.

THE illustration herewith shows the silver cradle presented to the Lord Mayor of Birmingham, England, recently, in accordance with the custom of that city to present to the Mayor of the Corporation and his wife an article of this character whenever a child is born during his term of office. The presentation was made in the latter part of May.

The cradle was designed by Elkington & Co., is solid silver, measures 15 by 15 inches, and the base and canopy are ornamented with festoons of flowers. The body of the cradle is richly decorated, on one side with floating acanthus sprays of olive and the state arms, while on the other side is a shield bearing the following inscription:

"Presented to the Lord Mayor and Lady Mayoress of Birmingham (Alderman and Mrs. H. J. Sayer) by members of the City Council, co-opted members of the Committees, and chief officials, to commemorate the birth of a son during their term of office (December 27, 1907)."



SILVER CRADLE PRESENTED TO THE LORD MAYOR OF BIRMINGHAM, ENGLAND.

Ove Gulberg Hoegh, Spring Grove, Minn., was recently married to Miss Clara Etta Lyman, of Caledonia.

WE'RE OPTIMISTS.

During the recent depression in business, New York City was perhaps headquarters for pessimists, due to the fact that there were more bank failures in proportion than in any other place in the United States.

Now conditions have improved so much in New York that nearly all the institutions which had trouble have opened up under a new reorganization.

As jewelry Manufacturers, we have been optimistic as to the future, and by acts of this spring have backed up our optimistic thoughts by producing a large line of new, attractively-priced gold jewelry, in our various lines.

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Death of Henry C. Klein.

MUNCIE, Ind., July 8.—The sudden death of Henry C. Klein, one of the pioneer jewelers of Muncie, which resulted from a stroke while he was out fishing in Lake James, in the northern part of this State, July 4, is deeply regretted throughout this section, as the deceased was among the most highly respected and prominent residents of this city, as well as one of its most leading merchants. Mr. Klein had been on a two weeks' outing with his wife and some friends, and was apparently in the best of health until stricken Saturday afternoon. He expired shortly afterward.

Deceased, who was a native of this State, was born in Delaware County, Nov. 8, 1842. He was the son of Armstead M. and Sarah Klein, and passed his early life in Muncie, where he received an excellent education. While still a youth he started to learn the jewelry business, and in 1855 became an apprentice in the store of his brother, John A. Klein. Five years later he went to Richmond to follow his trade, and about 1859 went to Vicksburg until the outbreak of the Civil War. Returning to Muncie in 1861, he joined Company E of the 19th Indiana Volunteers, from which he was discharged a short time later on account of ill-health, but re-enlisted in the company and served until the end of the war, participating in many battles.

On his return home after the war Mr. Klein started in to follow his old calling, starting in the jewelry business for himself about 1870 and continuing in the trade with success from that time. In 1892 he admitted two sons as partners, and from about that time the concern has run two stores, one at Walnut and Main Sts., and another at 110 E. Main St. In recent years the deceased had turned the active management of the stores over to his three sons, George A., Fred and Armstead, the business being run under the style of H. C. Klein's Sons and the Opera House Jewelry Store, though Mr. Klein continued to aid his sons in the management.

Deceased was married Feb. 19, 1866, to Sarah C. Spilker, of this city, who died Nov. 17, 1887. Mr. Klein was later married to Flora Patterson, also of this city. He is survived by his widow and four sons of his first wife, George, Edward M., Armstead M. and Fred A. Klein.

A liberal promoter of many enterprises which have given Muncie its high standing as a manufacturing city, Mr. Klein had long been considered a prominent figure in the local business world. In fraternal circles he was also prominent, and was a member of the B. P. O. E. and a 32d degree Mason.

Funeral services, in which the local lodge of Elks and the Masonic orders participated, were held yesterday afternoon at 2.30 o'clock in the residence, in charge of the Rev. Dr. Clarke Crawford, of High Street M. E. Church, and the Rev. P. W. Dierberger, of the Methodist Protestant Church. The interment took place at Beech Grove Cemetery.

E. C. Loper, Fort Morgan, Colo., has sold out to E. A. Maxwell.

Bennett Whitney has purchased the jewelry business of William M. Lockard in O'Neill, Nebr.

REPOUSSÉ WORK AND CHASING*

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(*Continued from issue of June* 17.)

17TH CENTURY WORK.

IN the period from the beginning of the 17th century until the present day no great or predominant style such as the Gothic or Renaissance ware has come into existence, but many pretty and unimportant styles have, from time to time, sprung up, only to be swept away again in favor of something fresh. During the whole of the 18th century French art and taste set the standard for all art and decorative work in Europe; the so-called baroque, rococo and Empire styles all originated in France, but were speedily taken up by the gold and silver smiths of other countries. Most of the work of the 19th century was merely copied from previous styles, and it cannot be said that a distinct style was evolved, although towards the end of the century a movement in the direction of a new style, now popularly known as *"l'art nouveau,"* was begun. Much of the work in this so-called new art style is not the sort of thing to be encouraged, but it yet remains to be seen whether the arts and crafts movement will not eventually lead to the development of a sound modern style.

During the first half of the 17th century there were but few changes, and so long as any of the great artists of the 16th century or their pupils remained the old designs continued to be reproduced. Gradually, however, the characteristics of the Renaissance style gave way to coarser and more ostentatious designs, the quantity of precious metal used in the manufacture of a piece of plate counting for more than beauty of form. In Spanish work of the 17th century this is particularly noticeable, and was doubtless due to the vast amount of precious metals brought into Spain from the American continent about this time. This feeling for ostentatious display has lasted in a greater or lesser degree down to the present day, when the first question with regard to a piece of plate is, as a rule, "How much does it weigh?" Germany clung to the better features of the Renaissance much longer than any other country, and the great guilds continued to do excellent work. One of the most important pieces of German work of this period is the famous chest containing dinner and toilet services made for Duke Phillip II. of Pomerania, and now preserved in the Kunstgewerbe Museum in Berlin. The main structure of the chest is made of ebony, overlaid with embossed silver panels and enamels. Small silver figures in the round, representing the various arts and sciences, are fitted into niches and corners. It was made at Augsburg in 1617, the silver work being made by Matthias Walbaum, the most important master in the guild at Augsburg about this time. The lobed cups which had been introduced during the 16th century continued to be made in large numbers, and several of these made in the first half of the 17th century are now in the Waddesdon Bequest Room of the British Museum. During this century the tankard shape was much developed in Germany, and many varieties can be seen in the different European museums, an interesting feature of these being that besides the ordinary methods of decoration, viz., embossing, chasing and engraving, medallions and coins were often introduced with good effect.



SILVER TANKARD, PARCEL GILT; DANISH, 1700 A. D.

During the reign of James I. the art of the gold and silver smith in this country followed on practically the same lines as in other countries. Since the Reformation in the 16th century practically no ecclesiastical plate had been made, and the silversmiths in consequence now turned their attention to the making of secular objects, notably silver toilet services, which had become the fashion both at home and abroad. Armor was also richly decorated in gold, silver and jewels; in 1606 King Christian of Denmark, when on a visit to this country, making James I. a present of a rapier and hanger estimated to be worth £7,000.

As the Reformation caused the destruction of church plate, so the civil wars between Charles I. and Parliament a century later caused the destruction of secular plate, and very little now remains, either ecclesiastical or secular, of an earlier date than the Restoration in 1660.

STYLE OF CHARLES II.

After the Restoration, the gold and silver smiths' art received a great impetus. Charles II. was fond of luxury, and caused much plate in the shape of tables, mirror frames and toilet services to be made, besides a number of maces which he presented to those corporations who had been faithful to his father's cause. Most of this work was in the French style which was then the fashion at the English Court. A copy of a silver mirror frame of the time of Charles II. is in this massive "Louis quatorze" style. Most of this work made to the order of Charles II. was melted down by William III. under the same necessity that had caused Louis XIV. to melt down a large part of his plate during the wars at the end of the 17th century. The silver plate made in England during Queen Anne's reign marked a distinct departure. It was much simpler and more dignified than the work previously made, and since the Gothic period was probably the best that had been made in England.

In the 17th and early 18th century Flemish and Danish metal workers were famous for their fine repoussé work and chasing. Although, in some instances, the ornamentation is extremely florid and perhaps a little cheap in the effect obtained, one cannot help admiring their bold and decorative treatment of floral forms, often simply obtained by raising a boss and putting one or two lines and tool marks over the front. Of course, in this case, there was no attempt at careful and correct modeling, but the effect of the thing they wished to represent was there. The silver tankard, of which a sketch is given, is in

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the South Kensington Museum. It is Danish, and the ornamentation is in this typical and effective style. The three feet on which the body rests are three balls chased into a number of successive cusps. It is parcel gilt and dates from 1700. French taste continued to lay down the law all over Europe in all matters artistic during the first half of the 18th century. German and Russian princes followed both the style of architecture as well as the interior decorations of the French, and eventually the Germans, for a time, even exceeded the French and went into a wild extravagance of ornamentation such as had never been seen before. Evidence of this may be seen in the objects now stored in the Green Vaults at Dresden, belonging to the Saxon royal family. W. S.

(To be continued.)

Important Conference as to Technical Instruction Held in London.

London, July 6.—The question of technical instructions is now with us every day, and if anything were needed to prove the great importance of the question and the desirability of carefully discussing ways and means the annual conference of the British Association of Teachers in Technical Institutions should bring it home to us. The points made by the experts were such as obtain not only in Great Britain, but in France, Germany—indeed, practically all over the Continent and America. Among those who took part in the meetings were Mr. Lineham, B. Sc., of the Goldsmiths College; R. W. Ferguson, B. Sc., member of the St. Helen's Municipal Institute; Mr. Barker-North, of the Bradford Technical College; Mr. Adamson, Municipal School of Technology, Manchester; S. Hicks, director of the L. C. C. Shoreditch Technical Institute; P. A. Wells, of the same institution; Principal Millis, of the Borough Polytechnic, London; W. Augustus Steward, chief instructor in gold and silver smithing at the Central School of Arts and Crafts, London, and Lewis F. Day, the famous designer.

The president, Charles Harrap, in opening the proceedings, remarked upon the fact that there was need for watchfulness and criticism by those engaged in technical education to insure that the Municipal College of Technology which is being established in South Kensington should be fully co-ordinated with the main structure of English technical education. The fear is that it may become a college of the ordinary type and not a technical institute of the highest rank.

Dealing with the question of technical institutions, he pointed out that most wanted more students, particularly in the daytime, and owing to the break-up of the apprenticeship system it had become all the more necessary to found a real system whereby the rising youth of the nation might be educated. It was, in his opinion, very important that trade schools, as such, should be established, but what the trade school was to be, opened up a subject for discussion. Certainly the older methods of teaching apprentices no longer obtained, and were succeeded by spasmodic snatches of half-hearted education, and the learner was generally led to learn his craft himself or to pick up such things as he could by meandering round the workshop. Consequently the great point which must be considered by the conference of technical instructors was the question of a trade school, and in his opinion to be of any advantage at all a trade school should be so organized that a youth could actually learn a trade well within its walls.

"Judging from the students who come within the pale of technical education, it might be said, with little fear of contradiction, that the education of the mass of the boys leaving school to-day was not better than, even if so good as, that of the boys of 30 years ago," said Mr. Harrap. Personally, he felt it was not so good. Certainly there is something wrong in a system of elementary education which does not bring out the use of the hand and eye, and which insists more upon book learning than upon developing the quickness of the eye and the dexterity of the hand.

Mr. Hicks, in dealing with "Modern Education—the Technical Phase," also dealt with the same subject and criticized the elementary schools and their lack of proper training which would fit the 300,000 children leaving the British elementary schools every year to take their place in the great world with those who labor with the hands. He affirmed that the present system of elementary education was robbing the children of the imaginative faculty, it helped to kill constructive imagination and taught *ideas* when the children's time should be occupied in getting into touch with *things*.

C. T. Millis took exactly the same standpoint and insisted that the authorities were doing wrong in offering scholarships or "steps from the elementary school to the university" to those who demonstrated ability in book learning, while they practically ignored the demands of the great class who, as producers, were the backbone of the nation. He strongly advocated a considerable increase of scholarships offered for those who demonstrated dexterity in craft.

Mr. Wells pointed out, in dealing with the question of pre-apprenticeship, that in the trade school the boy's general education should be attended to, not on the lines of the ordinary school; such general education as he received should be so arranged as to bring him constantly into touch with the practice of the workshop. English, geography and mathematics might well be linked up with preparatory trade work and taught as part of the boy's training as a craftsman, but in no case should that training be less than two years nor should specialization take place until the third year, when time and conditions should as nearly as possible approximate to that of the ordinary workshop or factory. In offering the criticism of the schools Mr. Wells affirmed that we suffered from a general suspicion that technical school methods could not be practical. This was largely due to the fact that the authorities were too anxious to see immediate results. They did not seem to realize that the boys must do a certain amount of practice in the use of tools before they could produce an object of a satisfactory nature.

Lewis F. Day, in dealing with "Commercialism, the Schools and the Decorative Arts," delivered a very remarkable address. Mr. Day, who is the author possibly of more books upon design than any living man, holds views which are opposed to many modern educationalists and teachers of craft and design. He holds that the use of machinery is, in the main, perfectly legitimate. He asserted that he saw no reason why the noisy loom with its brain-splitting crashes should not be superseded by the quiet-running machine loom. The work did not suffer, and in his opinion the people were not worse off, but certainly worked under better conditions. He then generally argued that this applied practically all the way round, and then made the bold assertion—an assertion which could not be accepted by craft instructors—that the designer and actual craftsman should be absolutely distinct.

W. Augustus Steward pointed out that it was frequently a trial in the silversmith's shop to follow out and to successfully build up an object which had been designed by an architect or an artist. It might look very nice on paper, but was generally constructively faulty. Strangely enough, Mr. Day, in replying to the discussion, accepted Mr. Steward's points so far as smithing was concerned, and admitted that in gold and silver smithing, jewelry and metal working it were better if the designer and craftsman were one.

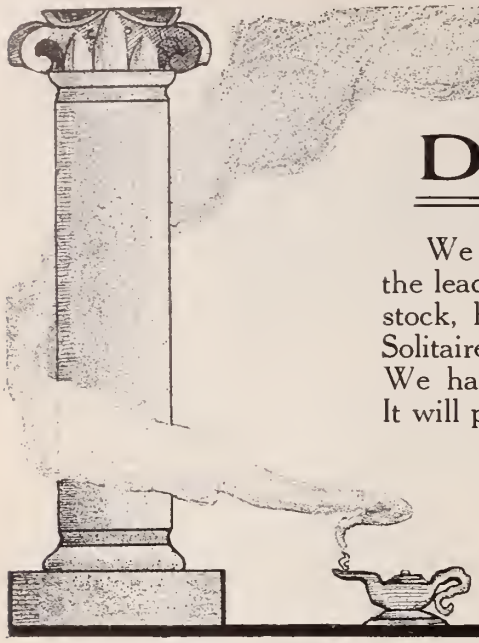
Many of those who took part in this national conference were visitors and guests to the American schools a short time since, and it frequently happened that items they had picked up in America were brought forth in the arguments, and I think this short resumé of a very useful conference of men who have all been through the workshop, and who are now employed by public authorities in instructing the young craftsmen, will be of interest to American readers. St. George.

Dress Pins as Weapons.

FOR decoration, defense and utility the woman's hat-pin is a present-day need. Its counterpart was found (in the ancient days of Egypt's and Greece's highest civilization) in the pin of the fibula (brooch). Whether to fasten a cloak or adorn the wearer or act as a weapon that "business end" of those ancient "notions" found active service in all three departments of usefulness.

In written history we find several instances of this fact. Polydorus, seeking revenge, put out the eyes of her son's murderer, Polymester, with the pin of a fibula. Oedipus, son of Laius, king of Thebes, pierced his eyes to blindness with the pin of a fibula from the dress of his wife, Jacosta, after she hanged herself. C. W. C.

J. D. Sowers was recently arrested at Pueblo, Colo., to answer the charge of robbing the jewelry store of Mrs. W. L. McCluer, 606 S. Union Ave. It is said that several weeks ago the prisoner, who claimed to be a jeweler from Paducah, Ky., on the pretense of wanting to buy the stock of Mrs. McCluer, made an inventory of it, and after he was gone a number of articles were missing, which were later found in a pawnshop.



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Well Dressed Woman Arrested After Stealing Ring from Brooklyn Jeweler.

A woman who said she was Georgiana McKelvey, of 148 1st St., Brooklyn, and who later described herself as Mabel Bryan, was held by Magistrate Tighe, sitting in the Adams St. Court last Wednesday, charged with the larceny of a ring set with three diamonds and valued at $80, from the store of Louis Amols, 425 Fulton St., Brooklyn. The woman is described as being about 35 years old, and seems like a person who has good education and training. She had a prosperous look when she entered Mr. Amols' store, and was rather nicely dressed in a light blue suit and straw hat. Mr. Amols, when he first saw her considered her a good customer.

In speaking to a CIRCULAR-WEEKLY reporter relative to the matter, Mr. Amols said that the woman came to his place of business late in the afternoon of July 7, and said that she wanted a comparatively inexpensive ring with three stones. Mr. Amols picked out three rings, one of them valued at $70, one at $80, and another at $100. The woman inspected the rings, but was not satisfied and asked to look at another. The jeweler left the three rings on the counter and turned to get another.

As he returned Mr. Amols said that he noticed that the $80 ring was missing. He spoke to the woman about the missing ring, but did not think of charging her with the theft. She told him that he had taken it back and put it away with the stock. He was sure that he had not done this, but searched for it in vain. The woman said that she did not know what had become of the ring.

Mr. Amols then began a search of the place, but failed to discover the missing article, and asked the woman to help him find it. Going in front of the counter, he found on the floor the stock tag number 665 and the price, $80. He was then sure that the ring had been stolen.

The woman said that she could not remain at the store longer, as it was getting toward 5 o'clock. The jeweler told her that the ring must be found before she departed, whereupon she offered to do anything in her power to help find the jewel. He said that the only way to straighten out the matter was to notify police headquarters, which he did. Policeman Mahon came from the central office and put the woman under arrest, whereupon she threatened the jeweler if he made a charge and protested her innocence.

The officers took her to the Adams St. station, where she was searched by Miss Duree, the matron, and it was not until the matron told her to take a sip of water that any trace of the ring was found. The prisoner before drinking the water slipped something from her mouth to her hand. The matron immediately grabbed the hand and demanded to know what she had taken from her mouth, whereupon the woman threw the ring out of the window. It went into an alleyway which can only be reached by dropping out of a window, where it was recovered. Mr. Amols identified it later as his property and made a complaint of larceny against the woman.

The woman admitted that she had taken the ring, and said that she was penniless and needed the money to pay rent. She had been walking down Fulton St., where the display of diamonds in the jeweler's window tempted her to make an effort to obtain the ring by a trick. Mr. Amols said that the woman had not impressed him as being a crook, and that he told her before notifying the police that if she would produce the ring that he would not enter any charges against her.

Assets and Liabilities of Herman Streiff, New York, as Shown by His Schedules.

The schedules in bankruptcy of Herman Streiff, 415 Broadway, New York, were filed last week in the United States District Court, New York. They show liabilities of $10,988 and nominal assets of $14,158, the latter including stock, negotiable bonds, etc., $11,222; jewelry (stock), $1,500; machinery, $173; household goods, $150; unliquidated claims, $948, and cash in bank, $50.

Among the unsecured creditors named in the schedules are: I. Schmuckler, $136; Silverman Bros., $242; W. H. Saart & Co., $370; Freeman Daughaday & Co., $214; Tuttle & Starck, $263; American-Swiss Watch Co., $287; Max Klass, $142; McRae & Keeler, $334; Attleboro Mfg. Co., $786; Frank I. Gould Co., $265; Cunningham & McCarty Co., $102; M. W. Carr, $300; M. F. William Co., $255; Standard Button Co., $342; Edward Moosbrugger, $106; Fontneau & Cook Co., $998; Attleboro Chain Co., $377; F. M. & T. L. Cobb, $415; F. Solinger, $246; Esser & Co., $129; Castiglioni, Capaldi & Co., $122; Marden & Kettlety, $400; New Haven Clock Co., $125; Lyons Mfg. Co., $456; Wm. H. Luther & Son, $260; Workman & Newman, $153; Oscar Gottlieb, $311; Keller & Becker Co., $164; Louis Meyer Bros., $110; Henry Lederer & Bro., $204; Electric Chain Co., $184; S. & B. Lederer Co., $370; Providence Stock Co., $249; Cory & Reynolds Co., $148; Butler Bros., $275; H. Cardin, $100; Mutual Alliance Trust Co., $500.

A claim for damages against the Public Service Corporation of New Jersey for $844 and a claim against the receivers of the New York City Railway Co., $104, are also set down in the schedules.

Mr. Streiff was formerly a member of Streiff & Cardon, Passaic, N. J., and previous to that time was of Streiff & Goldstein. He was located in business for himself at 23 Lispenard St., New York, but discontinued at that address and engaged in the wholesale diamond and jewelry business at 415 Broadway.

The International Committee of Weights and Measures has pronounced in favor of making the weight value of the carat uniform. The carat, the unit of quantity for precious stones, at present varies in different countries, and according to the decision of the committee it is fixed at 200 milligrammes. In conformity with this decision the French Government is introducing a bill whereby the designation of "metric carat" in transactions relating to diamonds, pearls of fine quality and precious stones can be given to the double decigramme. The use of the word carat to designate any other weight is prohibited.

British Salesmen Remain in Jail at Pittsburg Awaiting Trial on Smuggling Charge.

PITTSBURG, Pa., July 11.—E. R. Carder, manager for Abraham Bros., Birmingham, England, who came to Pittsburg several weeks ago to lay claim to the diamonds and jewelry, valued at $5,000, brought into the country by Frank J. Walker and Ralph Waldeman, has returned to England, placing the firm's interests in the hands of the law firm of Dalzell, Fisher & Hawkins. Walker was employed by Abraham Bros. He met at Kingston Waldeman, who, it is alleged, induced Walker to come to America to dispose of the goods and then return to Kingston to secure $10,000 worth more. The details of the arrest of the men have already been told in THE CIRCULAR-WEEKLY.

Both men are now in jail, where they must remain yet for several months before their cases are disposed of, being charged with smuggling by the Government.

Before leaving Pittsburg Mr. Carder made a disposition, setting forth in detail that the goods taken from the men under arrest belong to Abraham Bros. This disposition is to be used in the trial of the case. The indictment against the men will not be brought before the United States Grand Jury until next October, and the case cannot be tried until November. It was therefore useless for Mr. Carder to remain in America, so he went back to England, under the advice of his attorneys.

Two weeks ago the Government brought forfeiture proceedings for the purpose of selling the goods to pay the duty, but the proceeding was offset by claims made by Mr. Carder on behalf of his firm to secure possession of them, and the case must be regularly disposed of in court. No additional charges have been made against Walker and Waldeman, and it is doubtful if there will be.

Attorney Lawrence B. Cook, who represents Walker and Waldeman, will fight for the freedom of the men. "It is up to the Government to show," said Mr. Cook to THE CIRCULAR-WEEKLY correspondent, "that these men smuggled the goods into this country. We deny that there was anything wrong about the transaction. No further charges have been made against the men, and I cannot see how there can be."

The men are very impatient because of their imprisonment. The Government officials here, however, feel disposed to prosecute the case thoroughly on the smuggling charge, and the case will be bitterly fought by the accused, who are anxious to regain their freedom. The men will have served nearly six months in jail before their case is called by Uncle Sam unless they furnish bail.

The partnership existing between Burnstein & Kilbert, Evansville, Ind., has been dissolved. M. Kilbert, of the old firm, will conduct the business alone.

A short time ago someone broke into the plate glass window of the Phipps jewelry store, Salisbury, Md., and stole six watches that were in the window. The robbery took place about 11 P. M. The stolen property is worth about $150. The police have been working on the case, but have found no clue.

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Semi-Annual Convention of the Minnesota Retail Jewelers' Association Held at Minneapolis, Minn.

MINNEAPOLIS, Minn., July 9.—The 10th semi-annual meeting of the Minnesota Retail Jewelers' Association was held in this city, July 6, 7 and 8, at the West Hotel. The meetings alternated with the sessions of the Minnesota Association of Optometrists, the latter opening Monday morning, and holding a forenoon and evening session, the jewelers taking the afternoon.

On Tuesday, July 7, the jewelers occupied the morning and evening and the optometrists the afternoon. Wednesday, the entire day was devoted to pleasure, there being a joint excursion by chartered trolley cars to St. Paul, thence to Stillwater, 18 miles east of St. Paul, where the Minnesota State Prison is located. An hour was spent visiting the institution, after which the party embarked upon the steamer *Purchase* and barge, and took a trip down the St. Croix river from Stillwater, to its junction with the Mississippi river, thence up that river to St. Paul. Dinner and supper were served upon the boat.

Exhibits were not numerous, there being showings by the Eagle and National Cut Glass companies, and by the Marine Co. E. Schmalz & Son, manufacturing jewelers of St. Paul, presented the association with a very neat rose gold shield lapel pin bearing the initials of the organization. The South Bend Watch Co. and others were represented.

A. E. Paegel, State Organizer, called the meeting to order, for the jewelers, and A. E. Barker, president, made his opening address, reviewing conditions and touching upon some of the things which the organization had accomplished and more which it wanted to accomplish. He was hopeful for better things for the profession, with the advance of the organization, and the increase of its membership.

I. M. Radabaugh, Hastings, the secretary, made his regular report, as did I. Reiner, of Hutchinson, the treasurer. G. H. Lang, Mankato, chairman of the membership committee, reported the names of 36 applicants for membership.

The Vreeland Watch Case Stamping bill was made the subject of a liberal discussion. F. H. Straub had the topic for his address, and was followed by discussion. The sentiment was fairly well divided for and against the bill, and the organization took no action in the matter, as a whole.

John D. Bodfors, Minneapolis, spoke upon "Should the City Jeweler Carry Side Lines, and If So, What? If Not, Why Not?" Mr. Bodfors favored the lines of cut glass, leather goods, canes, umbrellas, stationery, fountain pens and the usual accessories. He took the position that the side line to be a success, must be pushed, and if it was pushed the results would be satisfactory. But too many carry articles, and then place them away in an obscure position and do not attempt to give them publicity, the result being that they do not sell.

"A Profitable Way to Take in Watch Work" was the topic of D. C. Spaulding, who argued for good reliable and substantial work, at a fair price, and avoiding cut prices and inducements of that character. He believed in presenting to the customer the fact that cheap work meant uncertainty and possible dissatisfaction.

"Should We Favor the 'Solid Gold' Amendment to the National Stamping Law?" was the topic of M. S. Nelson, Hutchinson, which was followed by a discussion. The tendency of the members was against additional legislation limiting the character of the goods to be sold, any more than should hardware dealers be required to handle none but all-steel cutlery, or tailors none but all-wool cloths. None favored misrepresentation of goods, but they also felt that the people who wanted the cheaper and less expensive goods, had the same right to get them that the buyers of the more expensive articles had to get what they wanted, and that the retailers had the same right to sell that the other had to buy.

"Qualities and Assays, Good, Bad and Indifferent," was handled by J. L. Williams, who brought out information from his experience and that of others upon this line.

"Side Lines for the Country Jeweler" was the subject of a talk of J. C. Herdliska, Princeton, Minn. Mr. Herdliska is a successful country jeweler, and he outlined briefly the array of side lines which in his judgment afforded the best opportunity for profit to the country jeweler.

"Should Engraving be Free?" aroused considerable discussion, although the bulk of those present were fairly agreed that it should not be free. There were some who felt that under certain circumstances it should probably be included, and a single letter was rather held out for by some. The matter was not formally treated, but it will doubtless come up again at the annual meeting to be held in the Winter, when the association is expected to take some positive action.

The question box included a number of pertinent topics, and aroused much live discussion. Among the questions presented were the following: "How can we best cope with the evil of retailing by jobbers?" "How shall we treat the lines of goods that are sold through other channels, as clocks, silverware, carving sets, etc.?" "How to treat the mail-order customer when he quotes catalogue prices"; "Buying goods from sample lines at home or at the wholesale house"; "Should the retail jeweler advertise prices for repair work, considered from a financial standpoint?" "What kinds of advertising are best for the retail jeweler?" "Does it pay to conduct a jewelry store on a strictly cash basis?" "To what extent should time guarantees be given on jewelry, silverware, etc.?" "How often should a retailer turn his stock; what should be the average profit, and how much should his expense be in comparison to the business done?"

The resolutions adopted included a strong objection to the passage of any new stamping law of any kind, and recommending instead the enforcement of the present laws on fraudulent advertising.

Frank Logan, Royalton, was elected vice-president, to succeed J. C. Marx, Shakopee, who resigned. Mr. Marx has sold his business and will remove from the State.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., July 8.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Algoa Bay: 1 case plated ware, $181; 27 cases clocks, $818; 2 cases jewelry, $304.

Buenos Ayres: 2 cases plated ware, $175; 30 cases clocks, $574; 1 case optical goods, $138.

Bremen: 2 cases plated ware, $193; 3 cases watches, $2,070; 1 case jewelry, $500.

Berlin: 15 cases clocks, $2,917.

Callao: 1 case plated ware, $132; 1 case watches, $315.

Calcutta: 4 cases clocks, $604.

Christiania: 10 cases clocks, $280.

Christiansand: 10 cases clocks, $150.

Cienfuegos: 4 cases plated ware, $248.

Coatzacoalcas: 14 cases clocks, $115.

Fremantle: 6 cases plated ware, $475.

Glasgow: 18 cases clocks, $825: 14 cases clocks, $235.

Guayaquil: 3 cases plated ware, $105.

Hamburg: 7 cases scopes and views, $300.

Havana: 24 cases clocks, $762; 1 case watch cases, $264.

Havre: 1 case jewelry, $300; 1 case optical goods, $127.

Liverpool: 5 cases watches, $2,500; 3 cases precious stones, $4,010; 1 case jewelry, $635; 1 case silverware, $923; 1 case jewelry, $500; 1 case watch cases, $500; 1 case silverware, $537; 2 cases jewelry, $975; 3 cases watches, $1,500.

London: 37 cases clocks, $561; 65 cases clocks, $2,624; 2 cases watches, $600; 7 cases optical goods, $3,694; 36 cases clocks, $812; 2 cases optical goods, $613.

Macoris: 3 cases watches, $173; 1 case jewelry, $117.

Madras: 50 cases clocks, $1,157.

Matanzas: 7 cases clocks, $102.

Oporto: 21 cases clocks, $277.

Port Madryn: 35 cases clocks, $555.

Santos: 12 cases clocks, $265.

Savanilla: 2 cases clocks, $174.

Sheffield: 7 cases jewelers' sweepings, $2,100.

Stockholm: 1 case jewelry, $328.

Southampton: 1 case plated ware, $110; 1 case silversmith's sundries, $212; 3 cases scopes and views, $552.

Sydney: 1 case thermometers, $137; 6 cases optical goods, $646; 1 case jewelers' findings, $126; 216 cases clocks, $3,929; 24 cases plated ware, $2,306; 1 case watches, $2,102.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 10, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$126,973.34
Gold bars paid depositors	78,467.25
Total	$205,440.59

Of this the gold bars exchanged for gold coin are reported as follows:

July 6	$16,329.84
" 7	32,902.93
" 8	41,523.46
" 9	10,413.15
" 10	25,803.96
Total	$126,973.34

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
July 7	24 13-16d.	$.55¾
" 8	24d.	.55¼
" 9	24 11-16d.	.55½
" 10	24 9-16d.	.55¼
" 11	24 9-16d.	.55¼
" 13	24 3-4d.	.55⅝

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The first samples of the MODERN CUT CAMEOS were brought over by us about two years ago.

Confident of the ultimate success of the stone we never tired in our efforts to acquaint the trade with its merits. Its immense popularity now attests to our correct foresight.

The same effort has been exerted on the other side in improving the quality as well as securing an adequate supply. We have succeeded also in this respect, and our Cameos are unexcelled in the matter of superior engraving, and precision of size and finish—and at right prices.

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The Most Remarkable, Beautiful and Individual Matrix Precious Stone Ever Offered to Jewelry Wearers.

Entirely superior to any other matrix gem in permanent jewelry merit.

COLOR—Wonderful shades of green combined wi h infinite forms of matrix effects in shades ranging from subdued pink through tans and light browns down to very dark brown. Peculiarly adapted to gold jewelry.

HARDNESS AND POLISH—Matrix and color polish equally and brilliantly, and there is no roughness nor any porosity in the polished matrix. Amatrice is materially harder than turquoise.

INDIVIDUALITY—The unequaled variety of matrix effects makes each stone an individual gem. Exact duplicates do not exist, but beautiful matching effects for sets are obtainable.

SALABILITY—At retail the most salable of matrix gems, because the range of color combinations and innumerable matrix effects appeal strongly to the individual buyer.

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A. J. Bruneau, Secretary, will be at Manhattan Hotel, New York, until July 15th, 1908.
Descriptive folders for distribution to public furnished by manufacturers with each lot of Amatrice jewelry.

Michigan Retail Jewelers Gather in Annual Convention at Detroit, July 8 and 9.

DETROIT, July 13.—Particularly successful in every way was the 1908 convention of the Michigan Retail Jewelers' Association held in Detroit last week. Attendance was larger than that of the previous year, the papers were interesting and discussed with great interest and the reports of the officers showed the organization to be thriving and on a better financial basis than ever before.

From the time the jewelers began to gather in the Hotel Tuller Tuesday evening until the Ku-Ku banquet, which closed the programme, everything went smoothly. Ideal convention weather helped to make the meeting enjoyable. Most of those who came from outside took the occasion to spend a few days of recreation visiting the pleasure spots about Detroit.

Greater interest than usual was taken in the gathering by Detroit retailers and a number of new members joined the association from the State metropolis. The general sentiment was that the convention created a better sentiment of fellowship among the members of the trade in the State.

The presence of a number of ladies who accompanied their husbands to the convention gave a social side to the affair. Mrs. Victor C. Morse, wife of the secretary-treasurer, took an important part in the meetings, acting as assistant secretary. She is a practical jeweler herself, and was at home when technical subjects were discussed.

FIRST SESSION, WEDNESDAY AFTERNOON.

President Sandy McKay, West Branch, called the meeting to order and reviewed the progress of the association in the year, saying that it had made advances in several ways. He was pleased by the interest shown by those in attendance and assured all that the officers had used their utmost endeavors to arrange a programme that would be instructive.

"The greatest evils of the retail business are at home," he declared. "Once a year we meet in convention, to discuss trade evils and grievances, to exchange ideas and to select delegates to the National Association's convention.

"In times past the big retailers of the cities have looked on the State association as something of a joke. Now they feel that the retailing jobber has hit them a slap in the face. We, in the small towns, wish to act together against the mail-order houses. Now that each of us has something to fight, the big retailer and the little one may come together, making harmony and causing the association to be a live one."

The secretary then read a cordial letter of greeting from Secretary Radebaugh of the national association.

This communication was spread upon the records. The minutes of the last meeting were read and approved. President McKay then apointed these committees to act at this convention:

Resolutions—W. F. King, Jr., Adrian; G. W. Stotz, Saginaw; W. H. Beck, Detroit.

Credentials—A. B. Hull, Belding; J. M. Hellinger, Suttons Bay; W. E. Leach, Detroit.

Grievances—E. E. Thomas and J. H. Ehrlich, Detroit; Max Jennings, St. Clair.

J. H. Purdy was then called to read a paper on the subject of "Catalogues." He said in part:

"Catalogues have found their way outside the limits of business ethics. It is your place to regulate this. Believing that no honorable house would knowingly supply outsiders with catalogues, yet the retail jewelers must take steps to protect themselves. One solid, large organization can accomplish this, for the jobber and manufacturer, after all, are at your mercy when you are organized.



A. B. HULL, PRESIDENT-ELECT.

"The best solution so far proposed is for the national association to insist upon such houses as are designated by them to combine in one universal catalogue, for each line, with all their names and addresses on each cover and title page. The retail jewelers then supply them with a mailing list; then you have the catalogue problem under control.

"Each of the 20,000 legitimate jewelers of the United States can receive this catalogue and 20,000 catalogues would supply every one and save to the jobbers perhaps 75 per cent. of the present cost, varying with number in the combine, and encourage a corresponding reduction in price of their merchandise, and possibly giving the retail jewelers a lower price than could be obtained outside.

"Then, when you arrange so that only members of your association will receive these special benefits (such a plan is now under consideration), the retail jewelers' association will have a power that will force the recalcitrant jeweler into your ranks."

Max Jennings, St. Clair, read an interesting paper on "Jewelers' Guarantees." His conclusions were:

"First, know your goods and who makes them; then guarantee accordingly.

"Second, never allow yourself to be led into the error of giving an extravagant guarantee.

"Third, your guarantee should always be honest and never misleading.

"Fourth, the price and quality combined of an article should consistently harmonize with the duration of a guarantee.

"Fifth, always bear in mind that your customer looks to you for redress and knows no one else in the transaction. And, finally, do not overlook the fact that a reputation for square dealing is a jeweler's strongest asset and that it is better to lose one occasional sale than to play tag with your reputation."

H. C. Carpenter, of the South Bend Watch Co., was then called on to deliver an address on "Salesmanship." He said that salesmanship has become an art or science rather than a mere calling. The old method of hanging up a sign and then waiting for trade to come to one's counter has passed away. It is now necessary to create confidence in one's wares and to follow that up by shrewd business methods and fair dealing.

"The jeweler to-day has more of the confidence of the people than he realizes," he said. "It is necessary to be careful of your acts. More people look to you for careful methods than the men of any other business.

"There is no bank at which people would leave money without a receipt, although banks hold so high a place in the community. Yet people come into town from a long distance every day and walk into your shop to leave their jewels, their watches, without a receipt of any kind. That shows the confidence the trade inspires.

"Be careful to live in your town so that you have that kind of respect. Appearances count more than we think. There are lots of men in the jewelry business who ought to be in some other business.

"When a man gives attention to himself, he gives attention to his business. If you notice a store where the proprietor is slovenly, where the show window is poorly arranged and the cards are specked—you think that is the way that man does everything.

"I indorse what Mr. Jennings has said as to guarantees. Many men are afraid to get fair prices for their work, especially repair jobs. They do not stop to think that the repair bench has to pay its proportionate share of the cost of rent, lights and percentage on selling goods. I remember one case of a man who was accustomed to pay $10 for getting his fine Swiss watch repaired. He happened to be in a strange town when it got out of order, and the jeweler asked him only $1 to repair it. The customer put the watch back in his pocket and walked out. That low price had made him loose confidence in the ability of the jeweler."

President McKay asked J. H. Purdy to give his opinion of the Vreeland Stamping bill. Mr. Purdy declared his belief that it does not sufficiently cover filled goods. He described the filling processes and declared that "gold-filled" is a misnomer. He advised that the National Association of Jew-

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IN ALL SIZES AND SHAPES

15-17-19 MAIDEN LANE
NEW YORK CITY

LONDON PARIS OBERSTEIN PROVIDENCE

elers adopt a system of co-operation with the manufacturers by which quality and association marks be put on goods. The jeweler would then know just what he was selling and could guarantee it.

Max Jennings praised the bill, declaring that it fulfills its purpose to the extent that was expected.

Walter H. Beck, Detroit, said that he received no copy of the programme and that he understood the secretary had the only copy at the convention. He said that a booklet which cost $75 per page for advertising should be more generously distributed.

Secretary Morse replied by saying that a copy had been sent to every Michigan jeweler, so far as they could be located, but that mistakes might have occurred. The cost of getting up the programme has been large, he said, and the supply had not been sufficient owing to the demand being greater than was expected.

THURSDAY MORNING SESSION.

At the second session, Thursday morning, A. B. Hull, Belding, was called upon to lead in the discussion of the subject: "How Does the Organization of Retail Jewelers Benefit the Legitimate Jobber?" Mr. Hull declared that the jeweler does not ask favors, but objects to double dealing. He said that retailers can make their trade profitable to jobbers who refuse to sell to mail order houses.

A question was asked in regard to the Burlington watch, sold by Babson Bros. It was stated that the Elgin Watch Co. had discontinued making it, and that the watch is now made by the Illinois Watch Co. J. W. Armbruster, of that company, explained the position of his firm, which holds that it is better to make watches under a separate brand for the mail order trade than to sell their regular brands to such houses.

The following resolution was then passed: "Resolved, That we endorse the Illinois Watch Co.'s policy in keeping their regular named line of watches out of retail mail order catalogues, by making watches under a special name and brand for these firms."

Walter H. Beck declared that mail order houses have come to stay and advised that retailers take measures to meet such competition. B. E. Chapman and Max Jennings also spoke on this topic.

An executive session was then held. Secretary Morse said, in his report, that the association has tripled its membership during the year. It has a balance of $300 on hand.

The report of the committee on resolutions was then submitted. With regard to a government stamping law, the associations went on record as desiring to have all agitation cease. It was recommended that the national association adopt such a trademark plan as their judgment dictates. The second resolution expresses appreciation of the efforts of the watch case companies to protect the legitimate trade. H. C. Carpenter was thanked for his aid given to the secretary-treasurer, and the association in general. A resolution of sorrow at the death of Chas. S. Graves was adopted, and a committee consisting of A. B. Hull, Belding; G. W. Stolz, Saginaw, and J. M. Hollinger, Sutton's Bay, was appointed to send a letter of condolence to Mrs. Graves.

The manufacturers and jobbers who assisted in making the association manual a success were also thanked by resolution.

No report was made by the grievance committee, but the secretary-treasurer reported that two complaints against jobbers for sending catalogues to people not entitled to receive them had been settled satisfactorily.

The election of officers was then held and the following were named without opposition: President, A. B. Hull, Belding; vice-president, Walter H. Beck, Detroit; secretary-treasurer (re-elected), Victor C. Morse, Ithaca; members of the executive committee, G. W. Stolz, Saginaw; Max Jennings, St. Clair.

A motion was adopted that the traveling expenses of the executive committee for the year past be approved. The secretary-treasurer's salary was increased $50 a year.

The following were named as delegates to the national convention: Max Jennings, St. Clair; W. F. King, Jr., Adrian; A. B. Hull, Belding; G. W. Stolz, Saginaw.

It was decided to leave the date and place of the next meeting open, decision to be made by the executive committee.

THURSDAY AFTERNOON.

Jewelers and optometrists met together in the Tuller banquet hall for the afternoon session. The speaker was Mr. Gilbert, Chicago.

A vote of thanks was extended to Mr. Gilbert, on motion of G. W. Scorey, of Detroit.

The convention then adjourned and the members assembled to have a group picture taken.

KU-KU MEETING.

All was expectancy when the word was given, shortly after 6 P. M., that the initiation ceremonies of the Ku-Kus were about to begin. A class of 115 gathered in the Tuller to take the work and these were drafted in small squads, passing into a hall in the basement. Although watchers were carefully kept back, some caught a glimpse of enormous eggs being borne into the lodge room and the hatching of the chicks seemed to require a great amount of noise. Finally all were taken into the nest and at



MEMBERS AND GUESTS AT THE ANNUAL MEETING OF THE MICHIGAN RETAIL JEWELERS' ASSOCIATION AT DETROIT.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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8:30 the flock flew out again, all of the young birds having their pin feathers nicely trimmed.

The following acted as temporary officers of the nest: Ku-Ku King, Nelson K. Standart; Prince, J. T. Morehouse; Chief, Frank Kennedy; Scratcher, A. E. Charlesworth; Keeper of the Kash, Holmes S. Kimball; Guards, A. W. Kludt, David Thompson, Frank P. Mathauer and Henry Dorweld.

Permanent officers will be chosen at the next hatching in August, at which time it is hoped to take in practically all the jewelers and optometrists of Detroit.

The Ku-Ku banquet followed in the banquet room of the Tuller, about 150 sitting down at the table. After the feast, the Royal Top-Knot of the order, King Thoma, Piqua, O., spoke of the birth of the order and its objects. Short talks were then made by the officers of the two associations present, after which the room was cleared and dancing followed.

Among the wholesale representatives present were:

W. R. Stevens, Bay State Optical Co., accompanied by Mrs. Stevens; Carl T. Weibezahn, with S. O. Bigney & Co.; B. E. Chapman, with the Elgin National Watch Co.; E. C. Moore, with the Oneida Community, Ltd.; G. S. Webb, with Kreis & Hubbard; Howard C. Carpenter, sales manager South Bend Watch Co., accompanied by Mrs. Carpenter; J. K. Coulter, with the South Bend Watch Co., and Mrs. Coulter; F. M. Younglove, with the South Bend Watch Co.; Chas F. Damm and his representative, F. C. Smith; J. W. Armbruster, Illinois Watch Co.; J. H. Purdy, with the A. C. Becken Co.

Importations at the Port of New York.

Weeks Ended July 6, 1907, *and July* 3, 1908.	1907.	1908.
China, Glass and Earthen Ware:		
China	$88,684	$53,914
Earthen ware	17,768	8,834
Glass ware	29,616	15,928
Optical glass	92	355
Instruments:		
Musical	7,755	13,514
Optical	12,172	8,680
Philosophical	1,898	1,798
Jewelry, etc.:		
Jewelry	8,920	5,609
Precious stones	1,051,263	205,727
Watches	32,842	14,431
Metals, etc.:		
Bronzes	585	37
Cutlery	45,642	21,203
Dutch metal	.....	1,333
Platina	22,218	2,968
Silverware	115	48
Miscellaneous:		
Alabaster ornaments	.....	.....
Beads	1,690	1,116
Clocks	2,004	5,715
Fans	1,055	903
Fancy goods	6,617	3,147
Ivory	32,972	27,836
Ivory, manufactures of	381	241
Marble, manufactures of	30,891	11,284
Statuary	9,215	4,926

Diamonds valued at $270, which had been forwarded from New York to E. J. Kittell, a jeweler at 246 Main St., Springfield, Mass., were lost recently, but soon found in an alleyway back of the Island Hotel, where it is believed they were thrown by some one who picked up the package and did not realize its value. The bill which accompanied the shipment had been torn into small pieces.

Wisconsin Retail Jewelers' Association Holds Its Most Successful Convention at Milwaukee—Optometrists Also Meet.

MILWAUKEE, Wis., July 10.—The most successful convention in the history of the Wisconsin Retail Jewelers' Association was held at the Hotel Blatz, in Milwaukee, July 7 and 8. The attendance was excellent and jewelers were present from every section of Wisconsin. The association was formed only two years ago, but in that time the growth of the organization has been remarkable, the past year having been especially progressive.

The convention was opened on Tuesday morning by President Gustave Keller, of Appleton, and the address of welcome was delivered by W. G. Bruce, secretary of the Merchants and Manufacturers' Association of Milwaukee, who spoke as the official representative of Mayor Rose, of Milwaukee, who was absent from the city. President Keller then made a brief but pointed address.

ADDRESS OF PRESIDENT GUSTAVE KELLER.

President Gustave Keller said in part:

Witb the work that has been done by our own and by other associations and by the journals, I feel that the jewelers have come to realize more fully, not only the advantage and benefit, but tbe absolute need of a strong organization of the craft. And wben I speak of tbe craft I mean not only the retail jewelers, but the jobbers and manufacturers as well.

It is true we cannot organize the jobbers or the manufacturers, but by organizing strongly and along broad lines the retail jewelers of the several States, eventually federating them into an even stronger national organization, we will contribute migbtily toward the organization of tbe jobbers and manufacturers of jewelry and allied lines.

As it is, the jobber bas bis troubles; the manufacturer his. Between the two, the retail jeweler ofttimes fares worst. The closest and most amicable relations must exist among the three, would we bring the jewelry business wbere it rightfully belongs.

Let the watchword of the jewelers of Wisconsin for the coming 12 months therefore be "Organize."

Following the valuable suggestion of our honored ex-president, A. J. Stoesel, in his report to us last year, we have started organizing district associations. Milwaukee has been organized for some time with splendid results. A few weeks ago we organized at Appleton tbe jewelers of the Fox River Valley, from Green Bay to Fond Du Lac, and I am sure that the first meeting has accomplisbed much toward bringing about that social and fraternal feeling which must exist would we be successful. We should have district organizations in every section of the State. Nothing will do more to bring the jewelers of the various cities together. * * * *

Organization has already accomplisbed considerable. Quite a number of manufacturers bave established a minimum sales price on their goods, doing away with cut rate competition. Catalogue and department stores are no longer sold by many. Catalogues from legitimate jobbers are sent out with more care, less indiscriminately. Fraudulent advertising has been shown up to the detriment of those using it to beguile the public. Attention bas been given to prizes and schemes, each of wbich means the killing of a possible sale for the same jeweler.

There is far more to be accomplished. I recommend tbat this convention consider the question of our joining tbe national organization.

In our State, during the past year, a committee has been considering questions as to proper horological instruction and the proposed establisbment of a State Examining Board for Watchmakers. * * * *

In an organization sucb as ours, I feel tbat if we could have something which would directly mean dollars and cents to the members, something they could see and feel, many new members would be attracted. I feel that such an inducement may be offered in the matter of fire insurance. Far more than the association's dues can be saved to each and every member belonging to our organization. * * * *

I recommend the appointment of a committee whose duty it shall be to investigate this matter.

The committee on the president's report recommended the following:

That the able report of our president be adopted in its entirety.

That we view favorably the suggestion in regard to mutual fire insurance, and recommend that the same be referred to the board of directors with full power to act.

That we approve the steps taken towards the organization of the State into districts, and urge a continuation of the work on the part of tbe new board of directors.

Seeing in the president's recommendation that the trade must be organized in all its branches,



GUSTAVE KELLER, PRESIDENT.

tbe keynote of success for the whole organization movement, we move the adoption of the following resolution:

"Since it is apparent that no single branch of the jewelry business can alone accomplish the very best results without co-operation of all the other branches, be it

"*Resolved*, That the Wisconsin Retail Jewelers' Association, in convention assembled, strongly urge the other branches of the jewelry trade manufacturers and jobbers to organize sectionally and to enter into close communication with the National Retail Jewelers' Association, thereby insuring to the whole trade those advantages which organization makes possible."

After the announcement of the following committees, the convention adjourned until the afternoon session:

On Resolutions—Reinhold Hille, of Menominee Falls; F. P. Wilde and Theodore Scholle, of Milwaukee; Paul R. Kehls, of Rasholt, and F. S. Eberhart, of Prairie du Sac.

On the President's Report—George Durner and Henry Stecher, of Milwaukee; C. T. Delaporte, of Berlin; John P. Hess, of Fond du Lac, and W. D. Sproesser, of Watertown.

On Nomination of Officers—G. E. Carlson, of Ashland; Rudolph Steller and F. C. Buege, of Milwaukee; W. P. Ortschied, of Cosseville; J. H. Chapman, of Oshkosh.

Auditing Accounts—E. L. Fischer, of Reeseville; A. C. Hentschel and August Rack, of Milwaukee; Joseph Ballard, of Evansville, and George Rathke, of Mayville.

On Revision of the Constitution and By-Laws—F. C. Hyde and H. A. Kamps, of Appleton; Walter Grunert, of Green Bay; G. S. Scherzinger, of Fond du Lac.

Edward Taylor, secretary and treasurer of the Rockford Silver Plate Co., Rockford, Ill., was to have presented an interesting paper upon "Selling to Retail Jewelers Exclusively," but, owing to illness, was unable to be present and the afternoon session was opened by a general discussion on topics of interest to the retail jewelers. G. E. G. Kuechle, of the Alsted-Kasten Co., of Milwaukee, followed with an instructive paper on "Store Management." It seemed to be the consensus of opinion that this was one of the most interesting addresses presented before the convention. Mr. Kuechle is a retailer of long standing, having been a member of the Alsted-Kasten Co. for several years. One of the strong points of Mr. Kuechle's address was that he advocated the marking of all goods in plain figures. The reason given for this view was that large buyers often felt entitled to discounts and disagreeable instances often arise. The paper was followed by interesting discussion and Mr. Kuechle was plied with many questions.

A meeting of the convention committees closed the afternoon session for Tuesday.

The ladies visiting the convention were entertained Tuesday afternoon by an automobile ride to Lake Park and Whitefish Bay, two of the interesting beauty spots in and about Milwaukee. Committees of Milwaukee ladies took the visiting ladies in charge and provided one round of entertainment. In the evening the ladies were given an enjoyable theater party at the Pabst Theater.

The jewelers themselves held a stag party Tuesday evening at the Forst Keller, which was thoroughly enjoyed. Some 138 retailers sat at the tables, listened to the discussion of trade subjects and to the various toasts and addresses which were presented.

WEDNESDAY'S SESSIONS.

The largest attendance of the convention greeted the opening of the session on Wednesday morning. R. B. Watrous, secretary of the Citizens' Business League of Milwaukee, opened the session and invited the association to meet in Milwaukee next year. Mr. Watrous believed that Milwaukee should always be a happy meeting place for the organization, which was formed in the city two years ago.

Three important and entirely new features were adopted during the Wednesday session and it is believed that these will do much for the future working of the association. These were steps for the formation of (1) a board of examiners, later appointed by the convention, for the examination of all who may desire to become watchmakers; (2) of a buyers' club, which will be conducted for the benefit of the smaller retail jewelers, who may, by pooling with other members, secure the advantage of the wholesale rates as the larger dealer, and (3) of a mutual fire insurance department similar to the fire insurance auxiliary of the Wisconsin Retail Hard-

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ware Dealers' Association, which has been in successful operation for several years.

These three features are entirely new and no State association of jewelers has ever before touched upon all of them.

It is the belief that with these features put into practical operation the association will make a decided inducement for retail jewelers to become actively identified with the State organization. After an applicant has passed the examination given by the board, he will be given a certificate of guarantee that he is competent for all work in connection with the watchmaking trade. Through the buyers' club it will be the aim to place the smaller dealer upon an equal footing with the larger dealer in the matter of buying, since his purchases will be made through a pool for the equal benefit of all.

The committee appointed for the examination of watchmakers is made up of E. F. Rohn, George Durner and Theodore Shelle. Certificates of guarantee issued to watchmakers after they have passed the examination, will be placed on record at the Milwaukee offices of Franklin Thomson, where they will be accessible for the inspection of all jewelers in Wisconsin.

Secretary Thomson has been instructed to immediately proceed with the formation of the new buyers' club, and, upon request, A. J. Stoessel, George Durner and E. F. Rohn were appointed as members of an advisory committee.

The session of Wednesday afternoon was taken up with the discussion of the following subjects: "What to do with Repairs Left on the Hands of Jewelers," discussion led by Frank C. Hyde, of Appleton; "What is Proper Profit on Jewelry," discussion led by George Durner, Milwaukee, and W. H. Becker, Beaver Dam. The consensus of opinion seemed to be that the "Dutchman's Profit" is the safest basis on which to work. "The Engraving Abuse" was also taken up, led by J. E. Carlson, Ashland; John Armbruster, Cedarburg, and F. P. Welde, Milwaukee. Members of the association believe that the near future will see some equitable basis arrived at so that the entire trade will be protected. The question of "Jobbers and Manufacturers Selling Outside of the Trade" was discussed and was referred to the committee on grievances, which later passed a definite resolution upon the matter.

The active executive sessions closed with the annual election of officers. The committee on nominations felt that the present staff of officers should be re-elected as follows: Gustave Keller, Appleton, president; George Durner, Milwaukee, vice-president; Harry F. Stecher, Milwaukee, treasurer; directors, with a few changes, G. E. G. Kuechle, Milwaukee; C. T. J. Delaporte, Berlin; W. H. Becken, Beaver Dam; G. R. Chapman, Oshkosh. The new board of directors unanimously re-elected Franklin Thomson as secretary of the association.

Wednesday evening was given up to merriment for the jewelers and their lady friends. Cars were taken to North Ave. of the city, where the party embarked on boats to Pleasant Valley, where the annual banquet of the association was held. Later the party visited wonderland, where every concession on the grounds was inspected.

Among other resolutions adopted by the

convention the following were important:

"Resolved, That it be the purpose of the members of this organization that preference be given to jobbers and manufacturers who sell only to the legitimate jewelry trade.

"Resolved, That we strongly condemn the practices of manufacturing jewelers, such as those doing work for the retail trade, catering to business which belongs to the retail jewelers, and suggest that this resolution be referred to the Milwaukee Jewelers' Club at its next monthly session and that the secretary be instructed to send same to the district organizations throughout the State.

"Resolved, That we indorse the Wisconsin Institute of Horology and the methods employed in instruction."

THE EXHIBITS.

A fine display of exhibits was made at the convention by the following: Queen City Silverware Co., Cincinnati; C. G. Breitenbach & Co., Chicago; Guy Pen Co., Milwaukee; Alvin Mfg. Co., New York; Burley & Tyrrell, Chicago; Omega Watch Co., Chicago; Rockford Watch Co., Rockford, Ill.; Oneida Community, Ltd., Niagara Falls, N. Y.; Heintz Bros., Buffalo, N. Y.; Block Jewelry Co., Milwaukee; Elgin National Watch Co., Elgin, Ill.; White Art Co., Chicago.

Milwaukee will again be the meeting place of the association and next year's convention will be held about the middle of July, the exact date to be decided later.

Many of the State jewelry associations hold their conventions at the same time, and the result is that it is inconvenient for manufacturers and jobbers to be represented at all of the gatherings. Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, will attend the coming annual national convention and, among other things, will endeavor to bring about a meeting of all of the State association secretaries with the aim of arranging definite and non-conflicting schedules. The State jewelers' associations of Wisconsin, Michigan and Minnesota were in session at identically the same time.

CONVENTION OF OPTOMETRISTS.

Ways and means for securing legislation during the coming session of the Wisconsin legislature to provide for the licensing and examining of optometrists, thus protecting the members from the "faker," was the chief subject for discussion at the eighth annual convention of the Wisconsin Association of Optometrists in session at the Hotel Blatz, July 6 and 7. The attendance was large, 75 registering on the first day.

Dr. M. A. Brandt, chairman of the State Board of Medical Examiners, delivered an interesting address on external diseases of the eye, and Dr. T. O. F. Randolph, of Milwaukee, read a paper in the afternoon. At 4 o'clock the optometrists visited Waukesha Beach.

On the second day of the convention, July 7, papers were read by A. J. Stoessel, Milwaukee; A. A. Lueck, Antigo, and Dr. Reno Weiss, of the College of Physicians and Surgeons, Milwaukee.

The officers elected in the afternoon session were as follows: President, T. O. F. Randolph, Milwaukee; vice-president, W. H. Becken, Beaver Dam; secretary, C. D. Waugh, Milwaukee; treasurer, J. A. Schoeller, Janesville. H. McEwan, Fond du Lac, was chosen as director, to succeed Dr. I. M. Iddleman, Wausau.

Subscriptions were taken and plans were laid for the formation of legislation to be proposed that will protect the people from quacks. The place of meeting for the next convention was left to the board of directors to decide, although Madison seemed to be the preference of the convention.

BADGER STATE OPTICAL ASSOCIATION.

The Badger State Optical Association, long contemplated by Wisconsin jeweler opticians, was formally organized, Thursday, July 9, after the close of the convention of the Wisconsin Retail Jewelers' Association. Members of the jewelers' association organized the new society with the express purpose of promoting legislation against impostors.

Officers were elected as follows: President, G. T. Ranson, Milwaukee; vice-president, O. P. Berg, Mount Horeb; secretary, George Durner, Milwaukee; treasurer, W. D. Sproesser, Watertown; directors, G. E. Carlson, Ashland; H. E. Anger, Oshkosh, and William Kah, Jr., Milwaukee.

A legislative board, the duties of which will be to frame a bill to be presented to the Wisconsin legislature to protect the people against swindlers was selected, consisting of W. H. Ditrich, Madison; William Calkins, Waukesha; L. Baumgarten, Tomah; Jacob Garlenstein, Milwaukee, and A. F. Sheringer, Fond du Lac.

The legislative board was instructed to bring about a meeting with the representatives of the Wisconsin Association of Optometrists with the aim of formulating and ultimately passing such a law.

The New Canadian Gold and Silver Marks Law to Become Effective Oct. 1 Next.

OTTAWA, July 10.—The act respecting the sale and marking of manufactures of gold and silver and gold and silver plated ware, after having passed the Senate, June 26, was passed in the House of Commons today, and comes into force Oct. 1. Such articles need not bear any marks at all, but, if they do, such mark or marks must truly and correctly indicate the quality of the gold, silver and alloy, and is designated a quality mark. A trade-mark, also, may be stamped upon such goods, registered in accordance with the Trade-Mark and Design Act; and they may bear hall-marks lawfully applied, according to the laws of the United Kingdom of Great Britain and Ireland, or marks applied by the governments of any foreign country, so long as the provisions of this act are complied with. The articles may likewise bear numerals intended to indicate pattern, the name or initials of a dealer, or any other mark not calculated to deceive.

The main purpose of the act is to prevent any piece of metal from being stamped "gold" that is not at least nine karats fine. After Oct. 1 next, articles composed of gold or any alloy of gold must be stamped, if stamped at all as to quality, with marks truly describing the quality used in the construction, such as 12k, 18k, as the case may be. The act, however, will not apply to any article made in Canada or imported into Canada before Oct. 1, nor will it apply to any such parts of articles manufactured of gold or any alloy of gold as require adaptation to the use of the trade, as, for example, springs, winding bars, sleeves, crown cores, joint-pins, screws, rivets, dust-bands, movement rings, brooch pins, scarfpin stems and hatpin stems, attached otherwise than by solder.

As for silver, after Oct. 1, it shall not be lawful for a dealer to make or sell or bring into Canada any article purporting to be wholly or partly composed of silver or any alloy of silver, which has applied thereto any mark indicating, or purporting or intended to indicate, that the metal or alloy of which such article is composed is of higher quality than it really is. The marks "Silver," "Sterling" or "Sterling Silver," "Coin" or "Coin Silver," or any colorable imitation thereof, or any other mark intended to represent such a quality, shall not be applied to any such article or part thereof, if the metal or alloy of which such article or part is composed contains silver in less proportion than 925 parts of pure silver in every 1,000 parts of such metal or alloy. Articles composed in whole or in part of any alloy of silver of a lower quality than sterling silver must indicate, where marks are used, the fineness of the silver in decimals, such as .800 or .900, as the case may be.

After the same date, as above, it shall not be lawful for a dealer to make or sell or to bring into Canada any article of silver or gold electroplate to which is applied a mark indicating otherwise than truly and correctly the metal on which the plating is deposited, the metal of which the plating is composed, and the grade, quality or description, as known to the trade, of the plating. The following marks when applied to articles of gold or silver plate or electroplate shall be taken to mean, respectively, as follows: R. P., rolled plate; E. P. silver electroplate; G. F., gold filled; Gilt, gold electroplate; N. S., nickel silver; G. S., German silver; B. M., Britannia metal; W. M., white metal. The Governor in Council may, from time to time, designate other marks for such application and define their signification.

Every dealer who shall be convicted of an offense under this act, or of an attempt to commit any such offense, shall be liable to a fine not exceeding $100 for each article or part of an article in respect of which the conviction is had; and after the conviction every such article shall be broken up.

At a meeting of the Western Classification Association jewelers' sweepings were eliminated from tariff sheets. It is said this was done on account of a large number of jewelry concerns having claimed excessive damages for the shipments of sweepings which had been lost. George H. Rentz, of Rentz Bros., Minneapolis, Minn., has sent a petition to the Western Classification Association, asking that bullion sweepings be classified and accepted as such by the railroads for shipment. The order to withdraw the sweepings from classification went into effect last October, and since that time railroads have failed to accept them, claiming that they are of too much value to be shipped as freight and should be sent by express.

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Death of John S. Palmer.

PROVIDENCE, R. I., July 9.—Providence has lost one of its veteran manufacturing jewelers and the ring manufacturing trade in New England has lost one of its most worthy exponents in the death of John S. Palmer, which took place early Wednesday morning at his home, 577 Westminster St. Mr. Palmer's death was unexpected and was a great shock to his friends, though he had been in poor health for a long time. He had been severely ill for six months, but for two years past had been practically incapacitated for business. The deceased was the head of the firm of Palmer & Capron, ring manufacturers, at 167 Dorrance St., this city, and 20 Maiden Lane, New York, in which his son, Julius Palmer, has been the head for some time.

Mr. Palmer's career as a manufacturer was one of the longest in the jewelry trade of Providence, in which city he has been widely known for many years. He began 68 years ago next September, at which time he entered the employ of G. & S. Owen, manufacturing jewelers of this city, and learned the jewelry business, George Owen, of the firm, being a brother-in-law of the deceased. After spending five years as an apprentice he started in business for himself in 1845 when about 21 years of age, his first firm being known under the style of Palmer & Stave. When his partner removed to Wisconsin, Mr. Palmer became associated with Lucien Lamson, which firm continued until the early '50's, when the deceased with Charles A. Capron organized the present business.

Messrs. Palmer and Capron continued actively together until advancing age caused Mr. Capron to retire about 1891. During the entire time of the partnership the firm was not only successful, but progressed in a way that well rewarded them for the industry, integrity and ability for which they soon became noted. The concern established a New York office which later became the selling headquarters for the house, but the factory has remained in Providence until the present date. After the retirement of Mr. Capron, Julius Palmer and F. A. Pierce were admitted into the partnership, but the concern continued under the old name.

At the time of his death Mr. Palmer was over 84 years old, having first seen the light in Newport in March, 1824. He had lived in Providence over 80 years, having been brought there by his father, Gideon M. Palmer, when about three years old. Although one of 14 children, Mr. Palmer is survived by no brothers and but one sister, Mrs. George Owen, of this city. The deceased was married in 1848 to Miss Frances Prentice, who died July 7, 1906. There is but one surviving child, Julius Palmer, present head of the jewelry business.

Despite his age, Mr. Palmer continued active in affairs of business and took an interest in social matters until very recently. Two years ago he became incapacitated for work, owing to the cataracts which formed over his eyes, and although he had been operated on several times these operations proved unsuccessful, and his health steadily declined. At the time of his death he was almost blind.

Jewelers and Opticians of Tennessee in Annual Convention at Chattanooga.

CHATTANOOGA, Tenn., July 9.—The retail jewelers and opticians have held a joint convention in this city, the members of the Tennessee Retail Jewelers Association and the Tennessee Optical Society having begun their session here at the Hotel Patten, Tuesday last. The first session of the opticians was held Tuesday morning and that of the jewelers in the afternoon in the assembly room of the hotel. The business meetings were held separately, though at the same place.

The convention opened Tuesday morning with President H. J. Cook, Knoxville, calling the opticians to order and Chas. T. Alexander delivered the address of welcome. The opticians spent the morning in routine business and listening to addresses by the secretary, Weakley Ruth, of Shelbyville; R. H. Jetton, Nashville; I. L. Grady, Jackson, and William Tegen, Chattanooga.

Tuesday afternoon the jewelers met with Vice-President Ruth in the chair. The address of welcome was made by A. Fischer and was responded to by Mr. Grady. After the routine business the jewelers held an interesting discussion on the question of "How the Trade Was Damaged by the Practice of Catalogue Houses from Chicago and Elsewhere," in which most of the members participated.

The opticians met Wednesday morning, the following being the programme:

"Chat Talks on the Eyes," Dr. S. W. Lane, of Kansas City, Mo., president Southwestern Optical College.

"Astigmatism," F. H. Theile, of Chattanooga.

"Difficult Cases," C. E. Folsom, of Atlanta, Ga., chairman Executive Committee American Association, Secretary Georgia Optical Society.

"Presbyopia," A. H. Wenning, of Nashville.

Adjournment for lunch.

"The Making of Lenses," (How Kryptoks and other bifocals are made)—Jno. L. Moore, of the firm of Jno. L. Moore & Sons, of Atlanta, Ga.

"Importance of the Use of the Retinoscope," H. W. Johnson, of Chattanooga.

"Second Sight," R. P. Hudson, of Nashville.

"Optometry—Past, Present and Future," D. M. Quarels, of Clarksville.

"Advantages of Optical Legislation," R. L. Jetton, of Nashville.

Unfinished business.

General business and election of officers.

Adjournment.

The jewelers finished their session this morning and elected the following officers for the ensuing year: D. R. Pless, Morristown, president; Weakley Ruth, Shelbyville, vice-president, and Richard B. Herzer, Nashville, secretary and treasurer.

To-night the visitors will be entertained on Lookout Mountain by the local committee on arrangements.

Among those attending the convention of the jewelers were: C. C. Breese, Franklin; I. L. Grady, Jackson; W. L. Baumgardner, Tazewell; E. L. Lightfoot, Bolivar; S. P. Pinson, Memphis; J. E. Jahnke, Chattanooga; Weakley Ruth, Shelbyville; R. B. Herzer, Nashville; H. J. Cook, Knoxville; Irby Pate, McKenzie; R. L. Akers, Big Sandy; H. C. Warner, Waterbury, Conn.; Joseph Irons, New York; M. Greer, Atlanta; Julius Wikstrom, Chattanooga.

Among those attending the optical convention were: H. J. Cook and wife, Knoxville; Mrs. C. L. Hackworth, South Pittsburg; William Tegen, Chattanooga; W. B. Lawhorn, Chattanooga; Weakley Ruth, Shelbyville; R. L. Jetton, Nashville; I. L. Grady, Jackson; J. E. Jahnke, Chattanooga; E. L. Lightfoot, Bolivar; R. P. Hudson, Nashville; C. C. Breese, Franklin; C. C. Brooks, Martin; L. D. Boddour, Lebanon; S. J. Purser, Memphis; J. J. McGuire, Knoxville; J. T. Smyth, Monteagle; Irby Pate and wife, McKenzie; H. W. Johnson, Chattanooga; M. D. Sivils, Harriman; C. L. Harrison, Petersburg; C. H. Harris, Chattanooga.

New Members Admitted and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held on Friday, the following members being present: Chairman Butts, Vice-President Champenois, Secretary Noyes, Treasurer Karsch and Messrs. Alford, Brown, Bowden and Stern of the committee. The following new members were admitted:

C. E. Doolittle, Brodhead, Wis.; Ed. Hans, Haywards, Cal.; Fred R. Weigle, Melrose, Cal.; J. W. Beverly, S. Berwick, Me.; Z. S. Boswell, Canandaigua, N. Y.; Wm. Davidson, San Francisco, Cal.; P. Dinan, Biddeford, Me.; J. W. Goldstein, San Francisco, Cal.; O. H. Pyper, Janesville, Wis.; Werner Bros., San Francisco, Cal.; Adolph Balizer, Brooklyn, N. Y.; Harry I. Bolton, W. C. Bryant and Bert O. Gordon, Bangor, Me.; F. H. Mangliers, Gonzales, Texas; W. M. Purlington, Rockland, Me.; Adolph Roth, Syracuse, N. Y.; C. R. Rudrauff, Philadelphia, Pa.; A. Weiller, Charleston, Miss.; G. H. Abendroth, Goldfield, Nev.; L. M. Buthm, Circleville, O.; H. A. Hulett, Marshall, Mich.; S. Z. Goodstein, Poughkeepsie, N. Y.; Fred A. Perry, Lewiston, Me.; Frank Clark, Wilkesbarre, Pa.; G. W. Hickox Co., Albuquerque, N. M.; C. J. Thiry, Detroit, Mich.; Tinker Bros., Anacortes, Wash.; I. Block, Beaumont, Tex.; E. M. Henderson, Brooklyn, N. Y.; T. E. Towell, Hot Springs, Ark.; Gustafson & Prader, Baraboo, Wis.

The 51st reward of $100 was ordered paid to George M. Beach, superintendent of police, at Waterbury, Conn., for the arrest and conviction of Luigi Capabianco, who broke into the store of Henry J. Dunlap, Naugatuck, Conn., Jan. 23, and stole miscellaneous jewelry out of the show cases. Under instructions from the secretary, Mr. Dunlap offered the reward, and March 17, the burglar was arrested and a part of the goods recovered. On June 16 he pleaded guilty and was sentenced to the county jail at New Haven for the term of one year.

The Death of Arthur C. Freeman.

NORFOLK, Va., July 8.—Arthur C. Freeman, who died at the Protestant Norfolk Hospital, Monday evening, was one of Norfolk's best-known citizens, and for many years had been widely known and highly regarded in the jewelry trade. The funeral which took place at Christ's P. E. Church yesterday afternoon was largely attended.

The deceased, who was 63 years old, was a veteran of the Civil War, having enlisted when 16 years old in the Confederate navy and served throughout the war. He was conspicuous for his gallantry, especially in the capture of the gunboat *Waterwitch*. After the war he engaged in the jewelry business and built up a good trade.

Mr. Freeman is survived by a widow, one son and two daughters.

Death of Lazarus Heller.

News of the death of Lazarus Heller, senior member and founder of the firm of L. Heller & Son, importers of precious stones, 68 Nassau St., New York, was received in the trade last week with much regret by a large circle of acquaintances. Mr. Heller died on Sunday, July 5, at his home, 1459 49th St., Brooklyn, after a lingering illness of a year, which confined him to his bed during the last three months. Death was the result of a complication of diseases, aided by the declining strength of advanced years.

Lazarus Heller was born in the Province of Misk in Russia, in October, 1831, where he spent his early life. He was married in 1854 to Sarah Chautin, and went to Moscow, where he started in business. He came to New York in 1891, and in 1892 began a business which was a continuation of that carried on in Moscow.

Soon after the establishment of the business in New York two sons, Samuel and Abraham, were admitted to the concern, and the business was carried on under the firm style of L. Heller & Son. Abraham is the Paris member of the concern and Samuel is in charge of the New York office. The business was years ago located on Nassau St., and was later moved to 48 and then to 51 Maiden Lane. The concern moved to the present address at 68 Nassau St., May 1, 1907.

Deceased retired from active business 10 years ago, but is recalled by those who knew him as a kind-hearted old-time business man, who won many friends because of his gentle ways, his strict integrity and fair business dealings. During his later years he gave his time to doing good and helping others. He was a member of a large number of charitable and religious organizations in this city, and also gave liberally to private charities. He was a hearty supporter of a number of hospitals. He was in every way broad minded and a well-educated man.

In July, 1904, Mr. Heller celebrated his golden wedding, and had he lived until July 12 of this year he would have reached the 54th milestone of his married life. He is survived by a widow, four sons and three daughters. There are also 38 grandchildren and two great-grandchildren left to mourn his demise.

The funeral services were held Monday, July 6, from the Temple at 41st St., near 13th Ave., Brooklyn, and were attended by a large number of members of the jewelry trade and from the different charitable organizations with which the deceased was connected.

Interment took place in Washington Cemetery, Brooklyn.

The store of Huddleston & Feeder, Nashville, Ark., has been robbed of jewelry to the value of $150.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET, (Prescott Building.) NEW YORK.

BAROQUE PEARL EAR SCREWS

With and Without Drops

FROM $8.00 UP. NICE ASSORTMENT.

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You Get a Line of Leaders

JOSEPH IRONS NEW YORK, N.Y.

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JOSEPH IRONS
Manager

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Their Characteristics, Localities of Production
Tests and Some Current Literature

Cloth, Postpaid, $1.00

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F. DE SIMONE & SON

Importers of Coral

76 Nassau Street, New York

Factories: Torre del Greco and New York

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ATTORNEY-AT-LAW,
908 G Street N.W., Washington, D.C.

A.W.C.CO

A Celebrated Case



14K and 18K—C 1595

The cases made by the A.W.C.CO are well known and celebrated for their workmanship, their beauty, art of design and richness. The Jeweler who wishes to sell the cheapest does not handle them, neither does the Department Store; but the Jeweler who caters to the better Trade knows that he cannot afford to be without a stock of A.W.C.CO Cases.

Sold by us direct to you.

American Watch Case Co.

9-11-13 Maiden Lane New York



Chas. Remillet is about to open a new store at Newark, O.

F. W. Harvey & Co. are starting in business at Bay City, Mich.

E. T. Murphy has opened a watchmaking establishment at Haines, Ore.

Arthur W. Haley is just opening a new jewelry store at Delphos, Kans.

Huch. & Fitch have recently opened a jewelry store at Wenatchee, Wash.

Aug. Shuet, Kansas City, Mo., is opening up a new jewelry store in Shubert, Nebr.

Wm. Marshall will open an office as manufacturers' agent in Los Angeles, Cal.

Calvin Barnes, formerly of Ladoga, Ind., will engage in the jewelry business at Linton, Ind.

M. J. Running & Son have engaged in the retail jewelry business in Mount Vernon, Wash.

Herman E. Promnitz, Cincinnati, O., will, about Sept. 15, open a retail jewelry store at Van Wert, O.

J. C. Vaider opened, last week, a small retail jewelry store at 427 E. Girard Ave., Philadelphia, Pa.

The Hammatt-Dickey Co. is now being organized in Jacksonville, Fla., to engage in the mining, cutting and sale of gems.

John Earnest has engaged in business on his own account as a watchmaker for the trade at 623 Sansom St., Philadelphia, Pa.

Lud. Dioughy has resigned his position with W. D. Nelson & Co., at Pierre, S. Dak., and will start up for himself in the I. W. Cole drug store.

Charles B. Baryman, formerly of Toledo, O., but more recently in the employ of N. Friedman, Phoenix, Ariz., has opened a store at 42 N. Center St., in the latter city.

The Shoptaugh-Anderson Co. was incorporated in Camden, N. J., recently, with a capital stock of $10,000 by C. A. Shoptaugh, Colwyn, Pa.; W. R. Fairman, Philadelphia.

Death of William H. Newby.

INDIANAPOLIS, Ind., July 10.—William H. Newby, one of the oldest jewelers and watchmakers in the city, died at his home, 1634 Spann Ave., Wednesday, following an attack of heart failure.

Mr. Newby was 71 years old, and came here from Columbus 25 years ago. During that time he conducted a store on W. Washington St., later locating on S. Illinois St., where he remained until the time of his death. He was noted as a watchmaker and repairer. During the Civil War he served with the Second Missouri Cavalry, and was a member of the G. A. R. and of the Loyal Legion.

The funeral, which was held this afternoon, was attended by a number of jewelers, and the body was taken to Seymour, his birthplace, for burial.

A widow, two sons and a daughter survive.

Canada Notes.

A. Bousny, Hull, has removed to Ottawa.

O. H. Benoit, St. Johns, Quebec, has sold out to Leopold Labelle.

William Northgraves, Perth, Ont., has assigned to Charles J. Foy.

W. J. Hollingshead, Woodbridge, Ont., has given a renewal chattel mortgage for $778 to W. E. Jones.

H. B. Kent, of B. & H. B. Kent, Toronto, started this week on a week's automobile trip, with Ottawa as its objective point

Wednesday last A. M. Graham, chief clerk of the jewelry department of the Goldsmiths' Stock Co., Toronto, was married to Miss Alma May Lewis.

Out-of-town jewelers calling on the Toronto trade this week included E. W. Ross, North Bay; H. Altemann, Wellesley; J. J. Hollingshead, Tottenham, and W. H. Smith, Oakville, all in Ontario.

Burglars entered the store of J. J. Douglas at Owen Sound, Ont., on the night of July 3 and stole a quantity of cheap jewelry and silverware, also a number of articles which were left for repairs.

Much excitement was caused in Belleville, Ont., the other day by the discovery of burglars in the village. They were entering A. C. Gardner's jewelry store and were followed in an automobile, but escaped. One of the pursuers fired at them with a rifle, but missed.

I. Crackover's store, St. Johns, Quebec, was broken open July 9 and $300 worth of watches and jewelry was stolen. A comical side of the story is that Mr. Crackover had the model of a man in the window on the head of which was placed a new Panama hat. This was removed and an old one substituted.

The jewelry store of C. A. Gardner, in the village of Foxboro, near Belleville, Ont., was visited by burglars on the morning of Friday, July 3. The noise awakened Mr. Gardner, who entered the store, when the robbers rushed out of the back door. They were followed by some of the citizens, but escaped to the woods. They succeeded better at the general store of Denny & Son, where they secured considerable plunder. They are believed to be the same men who have committed several burglaries in western Ontario.

On the night of Thursday, July 2, the jewelry store of Clement Lachapelle, 322 Duluth Ave., Montreal, was broken into by thieves, who removed an iron grill from one of the rear windows and stole merchandise valued at several hundred dollars. To cover up their tracks and divert suspicion the burglars who robbed the store of Mr. Lachapelle attempted to set it on fire. Apparently they were disturbed and fled before starting the blaze, for matches and oily cloths and rubbish were found gathered together Thirty-two watches and 24 rings were stolen.

The old-established jewelry firm of John Warless & Co., 168 Yonge St., Toronto, is selling out and giving up business after a prosperous career of 50 years. Mr. Wanless has disposed of the store property, having leased it for 99 years, the lessee to pay annually three per cent. of the valuation, which is fixed at $140,000, for the first 33 years, and there is to be a revaluation at the end of that period. This makes a present rental of $4,200 for a store of 22 feet six inches in frontage, and practically establishes new values for property in the retail jewelry section. The store will be remodeled as a dry goods establishment.

Baltimore.

The stock of the late Wm. H. Saxton, 322 N. Charles St., is being sold out by order of the administrators.

John Coxon, Trenton, N. J., long identified with the pottery trade, is visiting in this city, which was his home 50 years ago.

Abraham Levine, 2031 Pennsylvania Ave., has filed a petition in the bankruptcy court. His schedules show liabilities of $2,728 and nominal assets of $1,220.

The Maryland Retail Jewelers' Association held a special meeting Thursday at its rooms in Baltimore to elect delegates to the convention of the American National Retail Jewelers' Association, at Cincinnati, Aug. 4 to 9. A. Wallenhorst and F. J. Euler, Baltimore, were elected delegates, and T. E. Sanford, Baltimore, and Walter Powell, Cumberland, alternates.

Walter Krauss had a hearing in court one day last week, and several of the rings found in the boy's possession were identified as part of a tray of rings, valued at $374, which was stolen from the jewelry store of George E. M. Wareheim, 1103 W. Baltimore St. The boy was held in default of $2,500 bail for further examination. The police are looking for another boy, who was an accomplice, it is said.

Mrs. Emma Castelberg died Wednesday of last week at her home, 2039 Madison Ave., Baltimore, Md., after protracted suffering from diabetes. She was the wife of Jacob Castelberg, of the firm of J. Castelberg & Sons, jewelers, at 106 North Eutaw St. Besides her husband she is survived by two sons (Henry and Joseph Castelberg) and four daughters: Mrs. Albert Wildman and Mrs. Samuel Heller, Baltimore, and Mrs. Joseph Meyer and Mrs. Dr. Harry Rodman, New York. Mrs. Castelberg had 10 grandchildren and three great-grandchildren.

The New England Manufacturing Jewelers and Silversmiths' Association announced last week the names of the following members who signified their desire to close from Aug. 1 to Aug. 10. In Providence: E. A. Bennett & Co., George N. Babbington, E. R. Barker, Frank Guild Co., A. A. Greene & Co., Charles E. Hancock, Williams & Anderson Co., Payton & Kelly Co., Thornton Bros. Co. and M. F. Williams & Co. In Attleboro and vicinity the firms are: C. H. Allen & Co., D. F. Briggs Co., A. H. Bliss Co., W. H. Bell & Co., Bliss Bros. Co., John P. Bonnet, Bugbee & Niles Co., S. O. Bigney & Co., Codding & Heilborn Co., Cheever, Tweedy & Co., F. H. Cutler & Co., Doran, Bagnell & Co., Estate of O. M. Draper, T. G. Frothingham & Co., J. M. Fisher & Co., Fontneau & Cook Co., Walter E. Hayward Co., Mandalian & Hawkins, Miller, Fuller & Whiting, H. D. Merrill Co., Moore Bros., J. H. Peckham & Co., Plainville Stock Co., Simms & Co., Scofield, Melcher & Schofield, J. J. Sommer & Co., Smith & Crosby, J. F. Sturdy & Sons Co. and Whiting & Davis Co.

Connecticut

Earle White, Bristol, last week, entered the employ of the American Silver Co.

The Empire Knife Co., Winsted, went on full time Monday, after being shut down for a week.

The factories of the Seth Thomas Clock Co., Thomaston, have resumed operations after being shut down for two weeks.

E. A. Jennings, treasurer of the Jennings Bros. Mfg. Co., Bridgeport, and his family, are occupying the Walker cottage at Woodmont, six miles from New Haven.

Ezben Wheeler, a clerk employed by the Aldrich-Murphy Co., Winsted, on July 6, swam almost the entire length of Island Lake, nearly three miles, in two hours and 30 minutes.

The ownership of a mahogany hall clock, said to be a valuable colonial relic, is involved in a suit pending in the city court at Bridgeport, by Mrs. Ida Parmly against Mrs. Hetty A. Hawley.

Miss Ada Lockton, who had been employed as a stenographer in the office of Landers, Frary & Clark, New Britain, was married July 8 to Leslie F. Brotherton, a clerk in the local postoffice.

Frank I. Fay, Willimantic, dropped dead while at work in his garden, Saturday of last week. He leaves two sons and three daughters, one son being an instructor in the high school. Mr. Fay was 52 years old.

Walter Mason, Meriden, who had been employed for 38 years in the German silver department of Factory "E," International Silver Co., retired recently, and his shopmates presented to him a gold-headed cane and a purse.

E. G. Fendrich, optician at Bridgeport, returned, last week, from his wedding trip and received the congratulations of many friends. The newly-married couple have taken up their residence at Fairfield and Lenox Aves.

The new dam of the Waterbury Clock Co., near the Waterbury Mfg. Co., Waterbury, has been completed and has been filled with water. The dam is about 20 feet deep at its lower end and is triangular in shape, with a perimeter of 500 feet.

A set of silverware stolen from the home of Lieutenant-Governor Sill and held in a pawnshop for 31 years was recovered last week by the police of Hartford, and turned over to Wm. Heymond Sill, New York, a son of the former Lieutenant-Governor.

At a special term of the Civil Superior Court, held last Thursday, a number of orders were approved bearing on the affairs of the Silver City Plate Co., Meriden, now in the hands of receivers. Claims amounting to $18,000 were allowed and an extra dividend of 18 per cent. was ordered.

The estate of Peter Busch, who had a watchmaking establishment on State St., New Haven, is now being settled in Probate Court. The property is valued at $60,000. Legacies are left to the German Catholic Church, and to a German society, and there are other bequests, all amounting to several thousand dollars. The main portion of the estate will be divided among nephews and nieces in Germany.

M. B. Whitaker, formerly of Newberry, S. C., is now at Greensboro, S. C.

E. H. H. SMITH SILVER COMPANY

BRIDGEPORT, CONN.

This beautiful chest of silver will be given to the person suggesting the best trade-mark and sub-title for our new patented method of plating, by which we are able to deposit 65 per cent. of the whole amount of silver on the backs of spoons and forks.

One of our largest customers, carrying eighteen different patterns of various manufacturers, tells us his sale on the Mission pattern is more than double that of any other design.



Oak Chest with Drawer

Will Hold 57 Pieces

Jewelers are finding it advantageous to have one of these chests in stock, showing one or more of our nine beautiful patterns. Have you seen our new Wistaria pattern? Write for our new folder.

SUBSTANTIAL BLANKS

12 ARTISTIC DESIGNS, SUPERIOR QUALITY

REASONABLE PRICES

Attleboro.

The Finberg Mfg. Co. will close, July 18, for one week.

Emmons D. Guild has opened his Summer cottage at Provincetown.

W. H. Wilmarth & Co. were closed last week for the Summer vacation.

P. J. Cummings is spending the Summer with his family at North Eastham.

Roy Inman was in New York last week on business in the interests of J. T. Inman & Co.

Aldro A. French, vice-president of D. E. Makepeace Co., is enjoying an outing at Cape Cod.

The factory of Bates & Bacon will close from July 24 to Aug. 3 to give the employes a week's vacation.

W. Henry Blake, of the James E. Blake Co., is reported as suffering a relapse. He recently underwent an operation at a Providence hospital.

Harold E. Sweet, of the R. F. Simmons Co., is chairman of a committee that will inaugurate a penny savings system in the Attleboro schools.

In the Jewelers' Baseball League on Saturday, the clans of the D. F. Briggs Co. beat Bates & Bacon, while Horton, Angell Co. downed R. F. Simmons Co.

John M. Fisher is chairman of the transportation committee of the delegates who will attend the national convention of the Prohibition party at Columbus, O.

The factory now occupied by the Mansfield Braiding Co. will be sold at auction Aug. 4. It is possible that it may become the future home of C. D. Lyons & Co.

A. A. McRae, of McRae & Keeler, and W. H. Saart have handsome specimens of mounted trout and white perch on exhibition, which testify to the fruitfulness of the recent fishing expedition to the Maine lakes.

The concerns located in the old condemned Steam Power building are beginning to devise plans for the future, although all are not in a position to take the public into their confidence just yet. A. S. Ingraham will erect a factory at the corner of Union and Dunham Sts. He is having an architect drawing plans now. It is almost positive that Attleboro will lose the Rothschild Bros. Co., which employs between 60 and 100 hands. One of the members of the concern states that in all probability the business will go to Providence. There is a possibility that C. D. Lyons Co. will move to Mansfield. Mr. Lyons states that he has not finally made up his mind as to what to do. E. D. Gilmore & Co., Moore Bros. Co., Minard & Minard, and A. Grover will remain in Attleboro, although they are not able to say at the present writing where they will be located.

An attempt to defraud the Fontneau & Cook Co. was nipped in the bud last Friday by detectives representing the Jewelers' Protective Association. According to the story of the police, William J. Wallace, who has been employed by Fontneau & Cook for some time, went to Providence with gold belonging to his employers in the pocket of his coat, which he carried on his arm. When he met John Nelson the coat was transferred. Wallace had no coat when arrested by the police. In the Sixth District Court of Providence Nelson was charged with receiving stolen goods from W. J. Wallace. He pleaded not guilty and was held in $500 bonds for trial July 17. Security was furnished. Wallace was arraigned in the Attleboro Court on a larceny charge. He pleaded guilty. When questioned by the police Wallace is said to have admitted that he has been taking scrap from his employers for some little time. He said that he called Nelson on the telephone when he had scrap to dispose of. He did the jewelry up in a package, put it in a coat pocket and passed the whole thing over to Nelson, receiving his pay later. Members of the Fontneau & Cook Co. examined the scrap in Providence and easily identified the property. Wallace was fined $20.

North Attleboro

TRADE CONDITIONS.

The Summer business among the jewelers has been peculiar although it has been much better than was anticipated in the Spring. The odd feature lies in the fact that some firms are obliged to work overtime to fill orders while others are operating on a short time schedule. The demand for bracelets has been fairly good this Summer.

Paul H. Barr, Pittsburg, was in town last week.

C. Ray Randall is enjoying a vacation at Oak Bluffs.

H. A. Mayer, San Francisco, was a local visitor last week.

Mr. Bloomer, western representative of E. I. Franklin & Co., is at the factory.

Frederick E. Sturdy, of New York, has been enjoying a vacation in North Attleboro.

The old Everett jewelry shop on East St. has been sold to Henry Dakin, who will utilize it for a carpenter shop.

The fire sprinkling system being installed in the larger of the company shops is being connected with the town water.

K. L. Taylor, western salesman for Riley & French, was the guest of G. Herbert French at his Cape home for several days last week.

An assignee's sale of the William A. Read Co. property will take place this week in Providence. Several North Attleboro parties are interested in the sale.

Oscar H. Hornig, Thursday, terminated his connection with Codding & Heilborn Co. Mr. Horning has been with the firm for six years, the last two of which he has been a member of the force of travelers.

Washington, D. C.

John F. Shaw, who was found dead in his bed, 702 Tenth St., early last week, and who was believed to have committed suicide, was the brother of William C. Shaw, of the jewelry firm of Shaw & Brown, but had no connection with the latter's business in any way.

The handsome silver service made for the cruiser *North Carolina* as a present from the citizens of the State after which it was named, was presented to the cruiser early last week. The presentation took place off Cape Lookout. The service, which consisted of 121 pieces, is valued at about $6,000.

The will of the late Edwin H. Harris, of the Harris & Shafer Co., was probated recently, but no schedule of the estate was filed. The American Security & Trust Co. is named as executor and is also named as trustee for 20 shares of the Harris & Shafer Co., the income from which is left to the son of the testator, George McL. Harris, for life, but on his death they are to become the property of the other children. The will is dated July 7, 1905.

Lancaster, Pa.

A. W. Moyer, of the Non-Retailing Co., has returned from a trip to Pittsburg.

John Miller, who made his home with his son-in-law, S. Kurtz Zook, died July 5.

Walter Bird Mehl, of the Howard Watch Co., was in Lancaster, last week, doing missionary work.

Harry Wertsch, who recently opened a store at Lititz, is putting in a new front and improving the interior of the establishment.

A beautiful display showing a Colonial table service in a show window of H. C. Demuth & Sons, last week, attracted much attention.

O. M. Lowrie, formerly of the firm of Lowrie & Keller, Lancaster, but now with Faust & Co., Allentown, Pa., was here on a vacation trip, last week.

Among the jewelers who lately visited Lancaster were Frank J. Coulton, Louisville, Ky.; John Bossler, Baltimore, and Conrad Cramer, Cleveland, O.

It will be of interest to traveling representatives to know that Friday afternoons here are a half-holiday, and observed by the jewelers. This will continue during July and August.

Norman McLaughlin, a jeweler in the service of John B. Roth, Jr., recently saved a young son of Police Officer Rittenhouse from drowning in the Conestoga River at Rocky Springs at the risk of his own life.

E. M. Bracher, who formerly represented New York firms, has entered the service of the H. S. Meiskey Co. as a traveling representative, and will cover his old territory. He and F. A. Peters, of the firm, have just returned from a purchasing trip down east.

G. W. Reisner has equipped his factory for the manufacture of fraternity jewelry on a larger scale. Mr. Reisner has employed representatives for the following districts: K. L. Reisner for the central States, John H. Reisner for New England, and W. E. Crozier for the southern States.

During the late heavy night storm which swept Lancaster County the residence of F. A. Peters, of the H. S. Meiskey Co. was struck by lightning, which acted in a freakish manner. Had Mr. Peters been in bed at the time he would have been killed, as the center of the electrical disturbance was in this part of his room.

Ralph Springer, Uniontown, Pa., has returned to the Ezra F. Bowman Technical School after a two weeks' vacation at home. August Ketterly, Sandusky, O., has entered the school as a student in watchmaking and engraving. He was a watchmaker some years in England. Allen T. Altick, Harrisburg, has entered the school as a student in engraving and watchmaking.

GORHAM SILVER

THE BEST IS NONE TOO GOOD

¶ The Jeweler of discretion concerns himself with only the best quality of silverware, for that, and that alone, is demanded of him by the most desirable class of his customers.

¶ It requires no argument on his part to establish the pre-eminent quality of Gorham Silverware, for this has a reputation extending over three-quarters of a century to commend it.

¶ Yet the advantages arising from these years of strenuous endeavor are placed freely and unrestrictedly at the service of the Jeweler whose stock consists of Gorham Silverware. Despite its recognized superiority it costs no more than wares which lack the prestige conferred by the Gorham name and trade-mark.

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Silversmiths and Goldsmiths

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WORKS: Providence and New York.

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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A LETTER in another column of this issue from the firm of Taylor Bros., Houston, Tex., acknowledges with gratitude the service performed by THE CIRCULAR-WEEKLY in being directly responsible for the recovery of a large part of the goods recently stolen from this firm. As noted in a recent issue, a description of the stolen articles was published in THE CIRCULAR-WEEKLY after the robbery, and this publication reached a subscriber in Memphis directly before some of the stolen property was offered to him by a negro. Recognizing it from the numbers and marks which had been mentioned in THE CIRCULAR-WEEKLY'S account, the Memphis jeweler put the police on the trail of the thief, with the result that not only was he captured, but about four-fifths of the stolen property has been recovered and the thief has pleaded guilty and will be sentenced to prison for a long term. Thus ends another case in which the value of publicity as a protection to the jewelry trade is clearly demonstrated.

Trade-Marks and Their Imitations.

MUCH has appeared in the business journals of the country recently upon the question of the value of a trade-mark, and according to reports of patent attorneys the litigation involving the subject of trade-marks has increased in large proportion recently, showing that the mercantile community is appreciating more and more the fact that property right in a good trade-mark is an exceedingly valuable asset to any business. The value of trade-marks has been appreciated by the jewelry trade for many years past; originally more particularly by the silversmiths, but of recent years by manufacturers in all the lines which come into the trade.

These marks serve a twofold purpose—first, as a means of identification for the retail jeweler, that he may know from whom the goods were purchased, and, second, as a practical guarantee from manufacturers who have advertised their trade-mark to the public that the article is of the kind, quality and make which the customer has been led by advertising to ask for. In many instances the trade-mark of a firm has become recognized as practically a stamp of quality, and there are many lines which both dealers and consumers would no more think of buying without the trade-mark of the manufacturer than they would think of buying 18-karat or 14-karat gold without the karat stamp. The good will of a concern may be so bound up in its trade-mark as to make its right to the mark as valuable as its right to its firm name; therefore, a necessity for proper protection of trade-marks is growing more and more vital to the business community as time goes on, and the legislation as well as decisions of the courts in the matter of protecting manufacturers from infringers are followed closely at all times by the mercantile world.

Unfortunately, however, as is well pointed out by a writer in *Printers' Ink*, with the growing value of the trade-mark and trade-name there appears to be a growing class of shrewd persons who seek to wrest from the man who has built up a reputation behind a mark or name, the benefits that

Advertising to pay must be brought to the attention of those able to buy. The Jewelers' Circular-Weekly reaches this class.

accrue from the use of this mark as well as from the advertising he has done, by using on a similar product of poorer quality a mark or name so similar to the one established (either in form of spelling or sound) that the ordinary purchaser may be deceived into buying the imitation bearing this mark or name instead of the genuine article with the original trade-mark of reputation. In fact, infringers are growing so skilful that they are learning how to keep within the law, and even within lines which make suits against them under the trade-mark law doubtful as to the issue. However, the courts seem to be recognizing this, and in actions brought on the ground of unfair competition to protect trade-names, more than in actions in regard to protection of trade-marks, our judges are no longer looking at the subject in an abstract or academic way, but are dealing with the question more intelligently from the common sense standpoint of the business man.

The trade-mark and the trade-name are the great protection of the honest manufacture as well as the dealer and consumer, and the man or firm who seeks to imitate the mark or name which has become well reputed and known by years of honest effort on the part of the owner, is but a low form of commercial pirate who should be given no encouragement by honest merchants. The mere fact that his mark or name is an imitation should condemn his product, no matter what its quality may pretend to be. Members of the jewelry trade will help themselves and protect the manufacturers from whom they buy by giving the cold shoulder to the imitator of honest names, marks or products, for, whether the imitation is within or without the strict letter of the law, the fact that it is an imitation stamps its manufacturer as an unscrupulous parasite in the world of business, whose every action is open to suspicion.

Failures During June and the Second Quarter.

AN analysis of the statistics of the commercial failures in the country for the month of June, which have just been compiled by *Dun's Review*, gives many evidences of improvement as compared with records of proceedings of months back to last July, but the failures for the jewelry trade show a distinct increase in the amount of liabilities, owing to one large failure. According to *Dun's Review* there were 23 failures among jewelry and clock dealers in June, with liabilities of $526,806, as compared with five failures in 1907, with liabilities of $11,690; 13 failures in 1906, with liabilities of $77,237; 20 failures in 1905, with liabilities of $119,431, and 10 failures

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 480 John* *31 Maiden Lane NEW YORK*

Trade-Mark

OUR guiding principle has always been to incorporate as much artistic skill and good material in the construction of our jewelry as possible: This is contrary to the skimming, economic operations so extensively practiced in the manufacture of inexpensive gold jewelry. In observing this standard we naturally sacrifice the petty profits resulting from the less exacting methods of others; nevertheless our jewelry is consistently low priced and of a quality away beyond the ordinary.

¶ *Ask to see it and look for our trade-mark—the imprint of originality and all that's good.*

85 Sprague Street
PROVIDENCE, R.I.

H. A. KIRBY

9-11-13 Maiden Lane
NEW YORK CITY

in 1904, with liabilities of $71,982. Eliminating the one large failure, however, the figures would not be very much above the average.

The statistics of the failures in the trade for the second quarter of the year ending June, while showing an increase for the same reason in the amount of liabilities as did the month of June, also show a slight increase in number. According to *Dun's Review* there were 72 failures in the three months ending June 30, with liabilities of $1,064,952, as compared with 41 in 1907, with liabilities of $314,249; 43 in 1906, with liabilities of $452,662; 49 in 1905, with liabilities of $650,246, and 58 in 1904, with liabilities of $278,107.

LETTERS TO THE EDITOR.

An Appreciation of a Service Received.

HOUSTON, Tex., July 6, 1908.

Editor THE JEWELERS' CIRCULAR WEEKLY:

We are in receipt of yours of recent date, enclosing copy of a letter written you by S. Friedlander, Memphis, Tenn., relative to capture of the thief who robbed us. We certainly appreciate what you have done for us in giving this matter publicity through your paper. We consider THE JEWELERS' CIRCULAR-WEEKLY the official organ of the jewelry trade in all matters, and we believe it is more widely read than any other publication of like nature.

Judging from Mr. Friedlander's letter, we are indebted to you for the recovery of our lost goods. With what we have already recovered, and otherwise, we will lose, including the reward, in all about one-fifth value of the goods stolen—in other words, will recover about four-fifths of the value of the goods. We have already had returned to us nearly this amount, and have the thief in jail awaiting trial. As he has confessed to everything, he will probably get about 10 years.

Thanking you very kindly for your interest in the matter, and assuring you that whenever we are able to serve you we will be only too glad to do so, and hoping that you will call upon us at any time we can serve you, we are,

Most sincerely yours,

TAYLOR BROS.

Per C. W. Taylor.

An interesting story comes from Hagerstown, Md., of a controversy between a jeweler and a customer who had ordered a special engagement ring made. Before the engagement ring was completed the customer married his fiancee and thereupon considered that he had no use for the jewel. When he refused to take it the jeweler, it is said, was angry and mounting it on a card, bearing the name of the customer and stating that it was an engagement ring and was ordered and not paid for and must be sold, he hung the card in the window. This in turn made the customer angry and the latter tried to invoke the local court to issue an injunction against the jeweler running the sign. Before the court could intervene, the matter was settled by another prospective bridegroom who went to the jeweler and bought the ring.

New York Notes

Leo Cahn is no longer connected with the firm of T. De Simone & Son, 76 Nassau St.

Harry Thomas, of the Jewelers Board of Trade, returns this week from a vacation trip.

David Kaiser, of David Kaiser & Co., has been spending a vacation in the Catskills.

Miss R. Merebaum, jewelry buyer for the Simpson, Crawford Co., is in Europe on a buying trip.

Albert Wyss, manager of the American-Swiss Watch Co., started, last Friday, on a trip to Canada.

Geo. Wiltshire, of the Waite, Evans Co., is spending a two weeks' vacation in the Pocono Mountains.

Frederick W. Gesswein, manufacturer and importer of tools and supplies for the trade, is now located at 26 John St., where he opened an office early this month.

Harry B. Bliss, formerly connected with the Gorham Co., is now representing the B. M. Shanley, Jr., Co., Newark, in the north and northwest. He is also covering Philadelphia, Baltimore, Washington and Boston for that firm.

The firm of M. Greenspan has been incorporated under the laws of New York State to conduct a jewelry business with a capital of $5,000. The incorporators are Botha Greenspan and Annie Sternbach, of this city, and Minnie Seigler, Roselle, N. J.

Judge Hough has appointed William Lesser receiver in bankruptcy for the Merchants' Specialty Mfg. Co., 259 Greenwich St., dealers in silver-plated ware, novelties, etc., under a bond of $500. The company was incorporated, May 9, 1898, with a capital of $15,000.

Sam Wolff, a representative of Treibs Bros., 68 Nassau St., and Miss Cecelia Sabel, who were married at Tuxedo Hall, Madison Ave. and 59th St., on Sunday, June 28, are making a honeymoon tour in an automobile, visiting the principal Summer resorts. The wedding was attended by a number of representatives of the trade.

The creditors of Wm. A. Keddie, 170 Broadway, are notified that the first meeting of creditors will be held at the offices of Referee in Bankruptcy John J. Townsend, 45 Cedar St., July 21, at 3 P. M., at which time the creditors may attend, prove their claims, appoint a trustee, examine the bankrupt and transmit such other business as may properly come before the meeting.

Judge Hough, in the United States District Court, has granted a discharge in bankruptcy to Victor Jonest, diamond dealer at 33 Union Sq., who filed a petition in bankruptcy in January showing liabilities of $49,822 and assets of $44,099. A discharge in bankruptcy has also been granted to Davis Zaiden, 491½ Sixth Ave., against whom a petition in bankruptcy was filed in January, showing liabilities of $4,946, with no assets except a patent which he holds on a coin clock wheel.

An accidental ringing of a burglar alarm in the jewelry store of J. A. Piccard, 1233 Fulton St., Brooklyn, attracted considerable attention Wednesday night. More than $1,000 worth of booty was stolen from that store during April last by thieves, and Mr. Piccard later installed a burglar alarm system. Several wires led from the windows and doors to a gong on the wall. Without apparent cause the alarm began ringing at 11 o'clock and continued ringing for about an hour, until the owner of the store arrived and turned off the power. In the meantime a crowd had collected to witness the capture of the burglars who were supposed to be in the store.

A bronze replica of the figure of Washington, the original of which was the work of Jean Antoine Houdon, has been loaned by the city of New York to the Metropolitan Museum of Art. Six copies of the original marble statue were at one time made in bronze by William Jay Hubard, a Virginia sculptor. One of these copies was presented to the city of New York as a tribute from the pupils of the public schools. It has at different times stood in various places, until some years ago it was erected near the Soldiers and Sailors' Monument on Riverside Park. It is now moved to the Museum as a permanent loan from the city to protect it from the weather.

Among the recent accessions at the Metropolitan Museum of Art were a silver watch, maker John Mitzell, London, 1697, the gift of George S. Palmer; a bronze memorial medal of Agrippina the Elder, Roman, first century, A. D., the gift of Sir Caspar Purdon Clarke, and a bronze copy of the Hicks Prize medal, Meriden High School, Meriden, Conn., obverse and reverse, by Louis A. Gudebrod, a gift of Samuel Stehr. The recent loans include 75 pieces of silver, European, 18th century, lent by George S. Palmer; a silver cake basket, made by William Plummer, London, 1762 lent by Miss Elizabeth Sterry du Fais, and a marble bust of Cardinal Richelieu, lent by Dr. J. A. Irwin.

A meeting of the creditors of J. C. Condon, Opelika, Ala., was held at the offices of the Jewelers Board of Trade last Wednesday, a large majority of creditors being represented. A letter from Mr. Condon's attorney was presented, making an offer of settlement at 25 cents on the dollar, payable 12½ per cent. in cash and 12½ per cent. Jan. 1, 1909. The assets were said to be $6,326, consisting of stock and fixtures, $5,513, and accounts receivable, $812. The liabilities are $5,887. It was the opinion of the creditors at the meeting that the offer was not sufficient, and the Board of Trade was directed to communicate with Mr. Condon's attorney and ask for a settlement at 50 per cent., one-half in cash and the balance in notes indorsed by the debtor's wife, payable in January, 1909.

Four of the largest and costliest bells in the world, on which will be struck the quarter, half, three-quarter and hour chimes, are to be placed in the 46th story of the new tower on the Metropolitan Life Insurance building, Madison Sq., at a distance of 360 feet above the pavement. An order for the bells has been placed with the Meneely Bell Co., Troy, N. Y. The work of casting them will be begun at once, and it is expected that they will be in use by the new year. The largest bell, toned to B flat, will be 70 inches at the mouth and weigh 7,000 pounds; the second, in E flat, will weigh 3,000 pounds; the third, in F natural, will weigh 2,000 pounds, and the fourth, in G, will weigh 1,500 pounds. They are to be mounted on pedestals between the marble pillars outside the 46th story. The striking will give what is known as the Cambridge quarters, four blows each quarter of an hour, eight blows on the half, 12 on the three-quarters, and 16 on the hour, followed by a striking of the hour.

Experienced burglars bored through a brick wall and drilled through the steel door of a safe on the fourth floor of 102 Beekman St., occupied by the Diamond Pen Point Co., early last Wednesday morning, and secured about $1,000 worth of gold and several hundred fountain pens. The burglars entered the building at 98 Beekman St. by means of a skeleton key and then climbed to the fourth floor, where they bored a hole in the brick division wall large enough for a man to crawl through. A policeman discovered the hole in the wall, whereupon he called up the Oak St. station and other members of the police force joined him. They found two safes in the pen company's office, one of which had been drilled and broken into. The other was found opened. The burglars left a jimmy and skeleton key and several pieces of burlap lying about. The police say that they have no clue as to who the perpetrators of the deed were, but say they were probably experienced cracksmen. In the larger of the two safes was an oblong steel box in which was deposited the gold bars used in making pens. This box was removed from the safe and taken to an adjoining room, where it was forced open and its contents rifled. The other safe contained books of the concern, but no valuables. In July of last year two men broke into the Diamond Pen Point Co.'s place, but failed to secure any plunder. It is the opinion of the concern that the same persons were interested in the recent robbery.

Supreme Court Justice Kelly of Brooklyn, in a decision handed down recently, thinks that there is no necessity for a writ of prohibition in the contention made by the pawnbrokers summoned into the County Court by Judge Dike, and ordered to give into the court's custody the jewelry pawned with them, the result, it is claimed, of the thefts of Sadie Papps, the Flatbush manicure girl, and Haussler, the ex-policeman. But Justice Kelly thinks the county judge has the right to proceed to a determination whether Benjamin Knowles, the complaining witness against the two defendants, is the owner or not of the jewelry in pawn. This authority, Justice Kelly says, comes from Sec. 688 of the Code of Criminal Procedure. "Such proceedings," said Justice Kelly in his memorandum, "are reasonable and necessary, and the pawnbroker has an opportunity to state his case. Proceedings of this nature are summary from the very nature of the case, but the rights of honest holders of property, whether they are public pawnbrokers or private citizens, are entirely safe in the hands of the courts. The judge can order the property restored to the owner or send the parties to the civil courts. I understand that this is all the county judge intends to do, and so the order or writ must be modified so as to allow the county judge to make an order providing for inquiry as to title, on notice to both parties, or to amend the order al-

(*New York Notes continued on page 67.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

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Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes

(Continued from page 65.)

ready made so as to bring about the same end. When that action is taken, the necessity for a writ of prohibition is obviated."

A. Kenneth Merrill, head of the Merrill-Broer Co., Detroit, Mich., is in town.

William Moore, a pearl dealer, Prairie-du-Chien, Wis., is in town this week.

Geo. W. Read, of Larter & Sons, is spending a vacation at Oak Lake, Philadelphia.

Mr. Woodruff, buyer for P. W. Ellis & Co., Toronto, Can., is in New York this week.

Albert Levy, a salesman for I. Lewkowitz, Sixth Ave., is enjoying a vacation this week.

J. G. Donovan, of J. G. Donovan & Co., Los Angeles, Cal., is spending a vacation in this city.

A. A. Gillespie and Samuel Sipe, Pittsburg jewelers, sail this week from this city for Europe.

C. S. Hannon, connected with Wright, Kay & Co., Detroit, Mich., is making a visit to this city.

A. R. Von Dette, manager for J. Lowe & Co., Monroe, La., is in town for a week on a buying trip.

Fritz Klee, pattern maker for the R. F. Simmons Co., Attleboro, was in New York during the past week.

Donald Le Stage, of the H. D. Merritt Co., North Attleboro, Mass., was a Maiden Lane visitor last week.

A. Winkelstein of Marks & Winkelstein, Elmira, N. Y., was a caller in the Maiden Lane district last week.

Simon Adler, of Rosenbaum & Adler, 65 Nassau St., sails for Europe on the *Kaiser Wilhelm II.*, July 21.

I. H. Weinberg, 15 Maiden Lane, accompanied by his wife, sailed for Europe, Monday morning, on the *Adriatic*.

Eugene Valle, employed by Cross & Beguelin, 33 Maiden Lane, is spending his vacation at Long Branch, N. J.

Adrian J. Morais, who is about to start in the jobbing business in New Orleans, La., is in New York this week.

C. H. King and G. L. Paine, members of the G. L. Paine Co., North Attleboro, Mass., were callers in this city last week.

William E. Smith, of the L. E. Waterman Co., was in Denver last week helping nominate the Democratic candidate for President.

Louis Steiner, importer of fans and fancy goods, 520 Broadway, is at present on a buying trip in Europe. He will return early in August.

Frank Ruggles, traveling salesman for W. H. Bell & Co., Attleboro Falls, is at the Astor House, detained there by an attack of rheumatism.

Abraham A. Heller, of L. Heller & Son, 68 Nassau St., arrived in this city yesterday on the *Kaiser Wilhelm II.*, called here by the recent death of his father.

The L. E. Waterman Co. has on exhibition in its windows, 173 Broadway, the trophies competed for at the meet of the Federation of American Motorcyclists, which occurred July 1, 2, 3 and 4. The trophies were supplied by John Frick.

Chester Billings & Son, importers of diamonds and manufacturing jewelers, will to-day discontinue their office at 29 Maiden Lane and 58 Nassau St. The wholesale department will hereafter be located at their uptown store, 34th St. and Fifth Ave.

At the regular meeting of the directors of the Jewelers Board of Trade, held on Thursday, the following firms were unanimously elected to membership in the board: Follmer-Clogg & Co., Lancaster, Pa., and MacPherson & Rouboud Co., Providenee, R. I.

M. P. Doyle, trustee in bankruptcy for Daniel Offenhutter, 12 John St., has been directed by the United States District Court to sell the benches, tools, fixtures, etc., used in the business at private sale. If no acceptable bid is received the goods will be sold at public auction.

Leon Abeles, who formerly traveled for the firm of C. P. Goldsmith & Co. in the south and on the Pacific coast, has engaged in the jewelry manufacturing business. His office is located in the Lorseh building, 37 Maiden Lane. Mr. Abeles will form a partnership on Jan. 1 and both members of the firm will travel. The factory is located in Newark, N. J.

A decision was handed down by United States General Appraiser Sharretts last week, holding that diminutive alarm clocks with a compass on the reverse side flimsily constructed are dutiable at 35 per cent. ad valorem under Par. 413 of the present Tariff Act. The collector's decision assessing the duty at 60 per cent. ad valorem under Par. 434 is reversed. This question came up on the protest of the Southern Pacific Co.

Frederick Kenny and J. D. Schenck, the two men who were caught in an alleged attempt to steal a package of loose diamonds from the firm of Cooper & Forman, 3 Maiden Lane, New York, on July 6, and who were arrested and taken to police headquarters, where they were searched and held, were before the magistrate in the Tombs Police Court, Friday, and waived examination. They were held in $3,000 bail for the Grand Jury.

H. M. Ryman, Calvert, Tex., is on a trip to the north, and was among the visitors at the office of THE CIRCULAR-WEEKLY last week. Mr. Ryman is making a trip for rest and recreation, and will be away until the latter part of next month. Mr. Ryman will attend the convention of the American Association of Opticians at Philadelphia, Pa., and perhaps that of the American National Retail Jewelers' Association at Cincinnati, before returning to his home.

A fire at 39 Barclay St., Sunday afternoon, managed to do $25,000 worth of damage and to give the firemen a stiff fight for over an hour. The fire started in the fourth floor of the building, where were stored the artificial flowers made by the Frank Netschert Co. The fourth and fifth stories were wrecked and water did great damage to the stock of goods owned by the Netschert concern and the firm of L. Wertheimer & Co., importers of Chinese and Japanese goods, on the lower floors.

It was learned recently that Charles A. Fries, the thief arrested at the office of Mathey Bros., Mathez Co., early in May, on the charge of stealing a watch, had at one time been connected with the jewelry trade in various capacities. The picture of Fries, who is now serving a long term in prison, was recognized by several people as that of Chas. S. Osterhout, who had at one time been employed by the Non-Retailing Co., Lancaster, Pa., C. G. Alford & Co., New York, and other firms in the trade.

A well-dressed man and woman called at the store of Charles Kalbow, 311 Broadway, Williamsburg, Monday morning, and asked to see some diamonds. The jeweler brought out a tray of diamond rings and showed them to the prospective customers. After looking at the goods the man, so the jeweler says, walked leisurely toward the back of the store while the woman continued her inspection of the rings. The jeweler noticed that the man was very close to the safe and was on the point of opening an inner compartment in which was kept valuable jewelry. He at once ran to the back of the store, taking his pistol to protect his property. The man saw him coming and closed with him before the jeweler could fire. The stranger managed to break away, but was followed by Kalbow, who overtook him near the door and held him until a policeman arrived and arrested him. Meanwhile, the woman left the store. The prisoner said in the Bedford Ave. police station that he was a jewelry salesman, living at 233 E. 112th St. A search revealed that he had with him three diamond rings, three unset diamonds, several gold lockets and a gold watch and chain. He was sent to Police Headquarters that they might try to identify him there.

Early last Friday thieves sought to enter the Summer home of Ira Barrows, of the H. F. Barrows Co., 15 Maiden Lane, who has a cottage on Rumson Road, Sea Bright, N. J. Mrs. Barrows was treasurer for a sale held at her home for the benefit of a babies' hospital. She was obliged to have nearly $2,000 in the house over night, so Mr. Barrows employed two watchmen to protect the house. The watchmen at the Barrows home saw an automobile come up from the road near the home of Thomas N. McCarter, which adjoins that of Mr. Barrows. The machine bore no lights and the exhaust was muffled. In it were two men. When the machine reached the Barrows house one man jumped out and stole around to the rear of the dwelling. The watchmen hid behind a large box. Soon the man reappeared and directed the chauffeur to drive to a near-by side road. At this the watchmen fired two shots and started in pursuit. The man who had given the order, they say, scrambled into the auto and the machine made off at high speed.

The Death of C. H. Church.

INDIANAPOLIS, Ind., July 11.—Word was received from Logansport, Ind., last week, of the death of C. H. Church, a pioneer jeweler of that town who for many years had been inspector of watches for the Pennsylvania Railroad system.

The deceased, who was widely known in the jewelry trade and also well known to railroad men from Chicago to Pittsburg, was essentially a repairer, though he carried a small stock. He was highly regarded in the community and his loss is deeply regretted.

Mr. Church is survived by a widow and two daughters.

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ANOTHER ONE

OF THE NEW

CLOSED

UR LOCKET RINGS

WHICH ILLUSTRATES THE TREMENDOUS VARIETY WE ARE MAKING IN THESE GOODS; ALL OF WHICH ARE MADE WITH THE PATENT INVISIBLE JOINT AND ARE WATERTIGHT.



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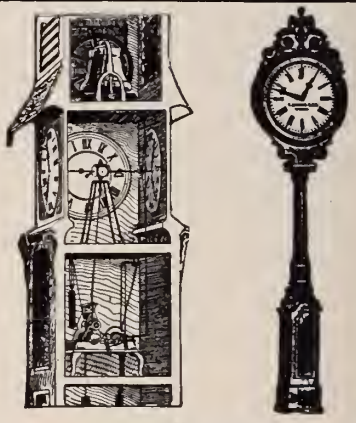
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New Orleans, La.

H. L. Lathrop, New York, arrived in Morgan City recently, having come to assume charge of the business of C. O. Johnson. The latter will take charge of his business in Bay St. Louis.

Charles E. Schober, a well-known jeweler and diamond setter, employed for the last 20 years by the various manufacturing jewelers of the city, died, July 4, after an illness of several months. Mr. Schober was born in Memphis, Tenn., 36 years ago, and came to New Orleans when he was six years old. A widow and six children survive him. He was a member of Elysian Grove, No. 39, of the Druids, and was a charter member of the Jewelers' Fraternity.

A note which appeared in these columns a few weeks ago referred to a suit of Wm. Frantz & Co. against a pawnbroker for the recovery of certain diamonds which had been obtained from the jewelers by misrepresentation and pledged with the defendant. In that case, judgment was rendered in favor of Wm. Frantz & Co. against the thief, but not against the pledgee, but a similar case a short time later was decided in favor of the jewelers. The suit which Wm. Frantz & Co. lost against the pawnbroker has been appealed to a higher court by their attorney, who expects to be able to establish the right of the jewelers to recover the full value of the stolen property from the man with whom it was pledged. The suits have been followed with interest by the trade, as the points and principles involved are important to all jewelers.

Springfield, Ill.

Announcement was made last week of the sale of the Pierik building on the east side of the square, to W. F. Workman, the purchase being made from John C. Pierik, the local jeweler, and his brother, H. C. Pierik, who owned the property jointly. The building, which has a frontage of 28 feet and is five stories high, is of red brick and stone, and houses Mr. Pierik's big jewelry establishment on the first floor, the four upper floors being used for offices. The building was erected 12 years ago at a cost of $55,000, the ground at that time costing $28,000. The price which has now been paid for the property is said to be about $110,000.

Frank G. Burch, of 110 N. 1st St., is to engage in the manufacture of balance staffs at his residence in a short time on a small scale with a capacity of 10 gross of staffs daily. Mr. Burch is one of the best known men in the watch manufacturing line in this State. For 25 years he was employed in various watch factories, and for 12 years he was foreman of the train department of the Illinois Watch Co., of this city. Mr. Burch has lately invented and patented a machine of the stave lathe pattern, which is especially adapted for the manufacture of balance staffs. The construction of the machine involves a new mechanical motion. In prior practice where multiple turnings have been made, it was necessary to employ a cam especially designed for the turning. In the new Burch machine a number of simple cams are used with adjusting points for each cam. The product will be handled by jobbers over the entire country.

Boston.

Oscar H. Solomont, of James Solomont & Bros., Inc., has left for Old Orchard, Me., where he will remain a few weeks.

George A. Carpenter, Boston manager for the Crescent Watch Case Co., and his son, Ralph G. Carpenter, are at the country estate of Mr. Carpenter, senior, "Cobham Hall," Wolfeboro, overlooking Lake Winnipesaukee.

Adolph C. Ackerman, Roxbury, recently reported the loss of a diamond valued at $65. He sent George Cole, messenger boy, to the store of W. L. Russell, 77 Warren St., with three rings, a locket and a chain. The package was sealed, but when the boy reached the store the diamond was missing.

James S. Blake, of Kettell & Blake, who is one of the most prominent Masons in Boston, is one of the four delegates from Aleppo Temple, of this city, to the annual session of the imperial council of the Mystic Shriners at St. Paul, who left here last Saturday, escorted by about 90 members of the order.

Harrisburg, Pa.

TRADE CONDITIONS.

There seems to be a more hopeful feeling among the local jewelers now that both old parties have made their Presidential nominations, and more than one tradesman has expressed himself as being well satisfied with the outlook for the near future.

State Health Commissioner Dixon has offered a handsome silver loving cup as a prize for the best baseball team made up of employes of that department.

A. S. Felker and E. D. Daron, two of Steelton's most prominent jewelers, have formed a partnership and combined their stores, continuing the business at Mr. Daron's old location.

A new mercantile license ordinance has been presented in City Councils. Its promoters say that it is designed to equalize the tax on merchants as much as possible, each merchant being taxed according to the volume of his business the year previous.

J. Levinson, a hawker and peddler of watches, clocks and jewelry, has been arrested in an adjoining county, charged with false pretense and selling these goods illegally. He was held in $400 bail on each charge. Levinson has been operating in that section for more than a year.

Denver.

The Bohm, Allen Jewelry Co. made a handsome gold belt, which was given by the Denver *Post* as a trophy to the winner in a broncho busting contest.

The new officers elected at the recent meeting of the Jewelry Workers are as follows: President, Peter Fink; vice-president, S. J. Simpson; recording secretary, P. H. Otto; financial secretary, J. Adams; treasurer, Morris Ensendorfer.

James B. Walker, Kimball, W. Va., has moved to New Castle, Va.

Newark.

A fire at South River, N. J., July 11, destroyed the jewelry store of Arthur Levy. The fire burned several other business houses.

Investigation by the police of the First Precinct into the destruction by bullets of the windows at the factory of the Whitehead & Hoag Co., badge makers, Washington and Warren Sts., revealed that instead of mischievous boys the guilty parties were none other than Special Policeman Thomas Bruen and his wife, who reside on the second floor of 13 Plum St., directly back of the factory. More than 30 bullets were fired through several windows of the building, and most of them were found inside. An officer visited the Plum St. house, and on making inquiry learned that Bruen and Mrs. Bruen had been firing shots from a rear window of their home. Bruen explained that he had just purchased the weapon and was testing it. He was taken to the factory and there the matter was settled, the firm declining to press any complaint.

It is probable that the Committee on Public Buildings may take legal action against the New York concern that installed the timekeeping system in the city hall under contract with the commission. The clocks have not given satisfaction. The committee has looked to the City Hall Commission to compel the company to put the clocks in repair, and Secretary Clarence E. Tobin has informed the aldermen that repeated efforts to have the clocks put in proper condition have been made by the commission, but, while there has been considerable tinkering with the timepieces, no satisfaction has been obtained, and the company has practically declined to do anything more, claiming that the condition of the clocks was due to lack of attention on the part of the city's employes. This is denied by the committee.

The funeral of James J. Boylan, a well-known young Newark man, took place Tuesday morning, July 7, from his home at 145 Monroe St. to St. John's Roman Catholic Church, where a solemn high mass of requiem was offered by deceased's uncle, the Rev. John F. Boylan. Interment was made in the Cemetery of the Holy Sepulchre. Mr. Boylan had been sick for more than a year. His family believed that he was regaining his former health until Saturday, July 4, when his death suddenly occurred, being due to heart failure and caused by the heat. Mr. Boylan was an expert jeweler, having worked at the business since a boy of 15 years of age, and had been employed up to the time of his death by the Eastwood & Parks Mfg. Co., of Oliver St. He was 26 years of age and was a member of St. James Roman Catholic Church. He belonged to its Junior Holy Name Society.

A distinct improvement in business has been noticed in Galesburg, Ill., according to a report from jewelers in that town. Business for June was particularly good and the condition is continuing through July. Lester F. Lawrence reported that June business ran ahead of that of last year, and that he is looking to a larger holiday business than ever before.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of — and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

ILLINOIS WATCH COMPANY

SPRINGFIELD

CHICAGO AND WEST

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Vol. LVI. CHICAGO WEDNESDAY, JULY 15, 1908. No. 24.

Chicago Notes.

C. G. Breitenbach was a visitor in Milwaukee last week.

A. Y. Boswell, Tulsa, Okla., spent a day here, last week, on his way east.

G. W. Flanders recently removed from Three Rivers, Mich., to Niles, Mich.

R. J. Wilson, western representative of the C. E. Hancock Co., is on his vacation.

M. Schwab, of the M. Schwab Jewelry Co., Cincinnati, O., was a recent visitor in Chicago.

Mr. and Mrs. A. C. Bard have been making a two-weeks' visit to Colorado Springs, Colo.

F. W. Hoyt, of the Hoyt Jewelry Co., St. Louis, stopped over a day here, last week, on his way east.

Harry E. Farquharson, representing E. D. Gilmore Co., has just returned from a trip to the Pacific coast.

H. A. Bredel, head of the watch department of the A. C. Becken Co., is spending a two weeks' vacation at Bluff Lake.

L. A. MacKawn, Chicago manager of the Oneida Community Co., Ltd., is attending a meeting of agents at Oneida, N. Y.

Roy White, A. E. Andrews and H. S. Knapp, travelers for Henry Paulson & Co., have now left for their respective territories.

R. J. Hillinger & Co. contemplate taking the space recently vacated by the New England Watch Co., in the Silversmiths' building.

M. O. Milligan, salesman in Nebraska territory for E. A. Dayton & Co., is spending some time at the house, getting ready for his Fall trip.

F. W. Harvey, Bay City, Mich., was in Chicago, last week, buying his opening order for his new store. The firm style will be F. W. Harvey & Co.

G. W. Cureton, manager of the western office of Henry G. Lefort, returns, this week, from a two weeks' outing with a party of friends at State Line, Wisconsin.

Miss Eunice Hoefer, daughter of C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., Kansas City, Mo., passed a day here last week on her way to Green Lake, Wis.

Sam Bauman, of the Bauman-Massa Jewelry Co., St. Louis, accompanied by his wife and daughter, stopped over here a day, last week, on his way for a few weeks' outing in Michigan.

J. L. Gross, traveler for the Knickerbocker Silver Co., left last week, for an extended Pacific coast trip. Chas. J. Jacobs, of the same company, leaves this week for a trip to the northwest.

There is great gratification at Elgin, Ill., owing to the fact that the Elgin National Watch Co.'s factory did not shut down for July, as the employes had expected. Superintendent Hunter stated that it would probably run all Summer.

Louis M. Nystrom, with the Chicago office of R. Wallace & Sons Mfg. Co., is having a two weeks' outing at Lake Delevan. R. W. Morris, manager here for R. Wallace & Sons Mfg. Co., is making a visit to the factory at Wallingford, Conn., and incidentally taking a little recreation.

In the bankruptcy settlement of Jos. Brown & Co., which was recently confirmed, checks were mailed, last week, to the creditors of the concern for 12½ per cent. of the amount of their claim, and also notes for the same amount due in six months, this composition being on a basis of 25 per cent.

Joseph Wright, traveling salesman for the Illinois Watch Case Co., returned recently to Elgin from a 10 months' trip in the interests of the company. He visited nearly all the principal cities in South America, Spain, Portugal, Germany and Sweden. Mr. Wright is an Englishman who came to Elgin from Sheffield, England, about four years ago.

The following were among the visitors during the past week: J. A. Berg, Westby, Wis.; Mr. White, of Krug & White, Toulon, Ill.; D. A. Keene, Ft. Worth, Tex.; E. S. Hilton, New Glarns, Wis.; F. W. Hoyt, St. Louis, Mo.; A. Y. Boswell, Tulsa, Ind. Ter.; W. J. Graffe, Bascobel, Wis.; F. H. Young, Maquoketa, Ia.; F. W. Harvey, Bay City, Mich.; J. W. Nelson, of Nelson & Sons, Marion, O., and N. Nierel, of J. Nierel & Son, Muscatine, Ia.

J. C. Marx, Shakopee, Minn., has sold his business to Lorenz Nachtshein. Mr. Marx will go to the Pacific coast to locate.

Stephen G. Massey, 126 W. 3d St., Chester, Pa., has been receiving newspaper notoriety on the fact that he had celebrated his 21st year as member of the Moyamensing Hook & Ladder Co. Mr. Massey has also been a member of the Chester Council, No. 36, and of the Independent Americans Order for over 20 years.

Cleveland.

Webb C. Ball was in Chicago last Wednesday and Thursday.

Geo. L. Sweet, of the R. F. Simmons Co., was in Cleveland last Friday.

B. W. King, of the Julius King Optical Co.'s headquarters office, is spending a few days in Cleveland.

Geo. Strong, of the Julius King Optical Co., Cleveland, has been elected "Scribbler" for the new order of Ku Kus.

A. E. Ellenbogen and W. F. Miller will start out on their regular trips for the Bowler & Burdick Co. this week.

Mr. and Mrs. Geo. W. Scribner are at Passaic, N. J., with their son-in-law and daughter, Mr. and Mrs. J. G. Whittier. A grandson arrived on July 7 and Mr. Scribner is now busy passing around the cigars.

The following firms are closing Saturday afternoons during July and August: Arnstine Bros. Co., Bowler & Burdick Co., Cowell & Hubbard Co., Scribner & Loehr Co., Webb C. Ball Watch Co., Sigler Bros. Co.

The following retailers were in this city during the past week: W. J. Higgins, Shelby; E. H. Overton, Westfield, N. Y.; H. H. Brainerd, Medina; Robert Miller, Lorain; Steve Emery, of Birrell & Fobes, Kinsman, O.; Benj. Mosely, Willoughby; J. H. Bihl, Fremont.

Jos. Welf & Sons Co. has just finished installing a Howard striking clock with six foot dials in the Geauga County Court House, Chardon, O. Mr. Welf and his two sons were personally in charge of the work, spending several days of the past week on the ground. Everyone is immensely pleased with it, and it is the subject of conversation for miles around.

Chas. A. Danner has recently moved from his old location at Detroit and Pearl Sts., to a newly equipped storeroom at the corner of Franklin Ave. and Pearl St. Mr. Danner's window displays are a particular feature of his establishment; he has both windows very handsomely built of plate glass and mahogany and nicely lighted by electricity, at his new location.

A wedding recently took place at Fairmont, Minn., when Miss Clara Crosby became the wife of Charles Altenberg, at the home of her sister, Mrs. H. M. Blaisdell. Mr. Altenberg is in the retail business there.

We know the wants from the standpoint of the Retailer, and are perfectly equipped for making Catalogs that bring results. It's our business

Write us for samples and particulars



STORE OF C. W. PRIMROSE, GRAND JUNCTION, COLORADO.

Read Our Customers' Letters

(Extracts from letter.)

Grand Junction, Col.
Jan. 30th, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, O.

Gentlemen—I can truly say that I was well pleased with the Catalogs, goods and other advertising matter. I think it is the right way to advertise to get results. We had many compliments on the Catalogs.

Wishing you a prosperous business for 1908, I am,

Respectfully yours,
C. W. PRIMROSE.

This firm used The Arnstine Bros. Company Catalogs in 1907.

Circleville, O., Jan. 10, '08.

THE ARNSTINE BROS. Co.,
Cleveland, Ohio.

Dear Sirs—This being my first experience with any Catalog, I am hardly in a position to fully judge its real benefits so soon, but in my mind no piece of printing, such as your Catalog, can be distributed through any locality without giving the sender an advantage and prestige not enjoyed before. Even if the immediate returns do not show a profit, it cannot help but be money well expended.

Respectfully,
E. SENSENBRENNER.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed an order for 1908.



STORE OF E. SENSENBRENNER, CIRCLEVILLE, OHIO.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

Cincinnati.

B. S. Newman, of Frohman & Co., and his wife, are home from a several months' tour of Europe.

Charles Straub, Elgin, Ill., was here looking for help and stated their factory business is rapidly picking up.

A. J. Augustin, local manager for the Dennison Mfg. Co., has gone to Pine Lake, Mich., for a month's fishing.

Dennis Schram, prominent jeweler of Jacksonville, Ill., stopped over here on his way to a northern Summer resort.

George H. Opie, of the Wadsworth Watch Case Co., and his bride, have returned from their honeymoon in the east.

The Frank Herschede Co. having just completed a very satisfactory stock taking, held the annual stockholders' meeting, July 11.

S. C. Bingaman, Fifth and Vine Sts., has been detained from business the past two weeks, having undergone an operation for appendicitis.

The sympathy of the trade has been extended to L. H. Becht, with A. & J. Plaut, owing to the recent death of his 19-year-old daughter Elsa.

Charles Remillet, having recently sold out his business at Canton, O., was here last week buying an opening stock for his new store at Newark, O.

Frank Herschede, of the Frank Herschede Co., and Walter Herschede, of the Herschede Hall Clock Co., are at Grand Rapids, Mich., where the latter company is largely represented in the annual furniture exhibition at that place.

William Pflueger, of Joseph Noterman & Co., is entertaining his son, who is home from Henderson, Ky., where he is engaged as watchmaker. J. B. Osthoff, of the same house, has left for his Summer's outing in the North Carolina mountains.

Frank L. Miller, formerly in the retail jewelry business at New Vienna, O., has purchased the E. F. Marble & Bro. jewelry store at Wilmington, O., and was here, last week, purchasing stock. He will also enlarge and add many improvements to his new place.

Herman E. Promnitz, well and favorably known here as a manufacturing jeweler, is arranging to open a retail jewelry business in Van Wert, O., about Sept. 15. Carl Lesley, who was formerly engaged in the watch repair business here, will associate himself with Mr. Promnitz as watchmaker.

The Rockford Watch Co., the past week, had a very interesting exhibit in one of the Oskamp Jewelry Co.'s windows. The display showed the various parts of a watch, and was arranged by J. M. Rosenbach, a representative of the company, who also explained to those interested in the display, the construction of a Rockford watch from beginning to end.

L. Gutmann & Sons have just received an importation of some very fine pieces of Japanese bronze. The collection includes facsimiles of the old Japanese house wares, which particularly attracted Mr. Gutmann's notice while on his recent visit to that country. In the shipment was also a quantity of silver novelties, which in their oddity are very attractive and show great skill in workmanship.

Out-of-town jewelers who were here the past week purchasing stock included: Charles Sieglitz, Vevay, Ind.; F. L. Horning, Brookville, Ind.; E. B. Scott, Batavia, O.; R. Baldwin, of Baldwin Bros., Winchester, Ky.; Owen Sherwood, Falmouth, Ky.; E. De Voss and wife, Wilmington, O.; A. M. Stamm, Williamsburg, O.; Chas. Hofman, Springfield, O.; Roy Collett, Callao, Mo., Frank L. Miller, New Vienna, O.

The following resolutions have been drawn up and adopted by the Cincinnati Wholesale Jewelers and Manufacturers' Association in memory of their departed member, Eugene Swigart: "Whereas, It has pleased the Divine Providence to take from our midst our friend and fellow member, Eugene Swigart, the members of the Cincinnati Wholesale Jewelers and Manufacturers' Association take this means of showing the high regard and esteem in which he was held by them and hereby extend their heartfelt sympathy to the bereaved family. Therefore be it, RESOLVED, That in the taking away of Eugene Swigart, the community loses an honored and faithful citizen; the association an energetic and capable member, and his family a loving and devoted husband and father. Be it further, RESOLVED, That these resolutions be spread on the minutes of our association, and a copy be sent to the bereaved family.

Pacific Coast Notes.

J. S. Johnson, Concord, Cal., has sold his business to C. W. Tissell.

The store of E. M. Mather, at Downey, Cal., was closed last week under an attachment levied by a Los Angeles firm.

F. M. Mason, Merced, was in Lincoln, Cal., last week, looking over the ground with a view of opening a jewelry store.

B. Jackson, Gridley, is desirous of changing his location, and is looking about Calistoga, Cal., with a view of locating there.

C. A. Whited, Raton, N. Mex., is exhibiting a magnificent piece of Smithsonite in his window. This lump weighs 84½ pounds, and is the largest piece ever mined. It was secured at Kelly, N. Mex.

A new gem merchant appeared upon the Pacific Coast, July 1, in the form of an eight-pound son, which was presented to Doc Wilson, manager of the San Diego Gem Co., San Diego, Cal., by his wife.

Capt. C. V. Mount, of Mount & Ross, Petaluma, Cal., has disposed of his share of the business to George Ross, a brother of Mr. Mount's partner and son-in-law, Arthur Ross, and will retire from all mercantile pursuits.

Chester Hough, who was formerly located in Eureka, Cal., and who was at one time connected with C. H. Wright's jewelry store at that place, is in Humboldt County on a business trip. He is connected with a New York jewelry house.

C. J. Moore and R. J. Wilke, Palo Alto, Cal., have purchased the Victor mine, also the Rincon and Mack & Bristol claims at Mesa Grande, of J. A. Mack and Jessop & Sons, Los Angeles. It is the purpose of the new owners to develop the properties, and ship tourmaline and kunzite to the eastern markets more extensively than has been done heretofore.

San Francisco.

TRADE CONDITIONS.

The great American fleet of battleships and cruisers has resumed its journey. After its arrival here in the early part of May, business on the Coast received quite an impetus and the jewelry business came in for a direct share of the benefits. The fruit crops are maturing in the country and idle men in the city are rather scarce. People are leaving San Francisco on their regular Summer vacations, but there still remain enough to keep business close to the usual level for this season of the year. One thing is noticeable at the retail stores—that the majority of the purchases are of either the highest or the lowest priced goods. People seem to prefer to get a cheap grade of goods to tide them over until they can afford better articles, or, if they have the money, they get the best now. Collections show a slight improvement, it is said, and both wholesaler and retailer are now looking more hopefully towards a flourishing Fall and Winter trade.

M. Farber has opened a store at 954 Market St.

R. L. Radke and wife have recently returned from a visit to the Yosemite Valley.

A. J. Breiling, of the sales force of the W. K. Vanderslice Co., is away for a short vacation.

Morley Van Vliet, of the Baldwin Jewelry Co., has just returned from an extended European trip.

Notice has been given to the trade of the sale of the stock of Max Dawdedoff, a retail jeweler, to William Rosin.

J. R. Jenkel has moved into his retail store on Market St., near Davis, and is closing out the stock in the Van Ness Ave. store.

During the months of July and August, Shreve & Co., following their usual custom, will close their store at 1 P. M. on Saturdays.

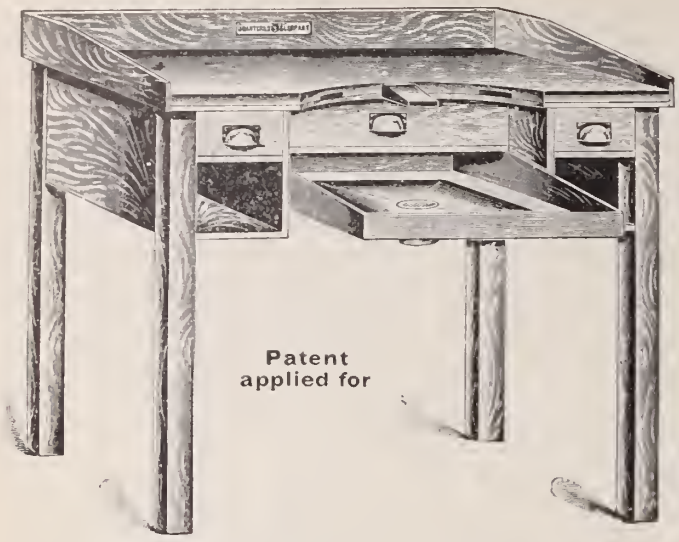
J. C. Blythe, who has represented Jos. Fahys & Co. on the coast, will also represent the silver lines of the Alvin Mfg. Co. in the future.

Among the visitors from the retail jewelers of the country towns who have been in the city recently on buying trips are: T. White, of A. T. White & Co., Vallejo; M. K. Giant, of the same city; F. J. Stumm, Benicia; F. Chaffee, Yountville, and A. E. Morro, Los Angeles.

Several members of the sales force of Shreve & Co. are absent on their mid-Summer vacations. H. S. Dana is enjoying a fishing trip on the McCloud river, while J. B. Birmingham is resting at Laurel Dell. George B. Lewis, secretary of this company, has left on an extended European trip.

William Marshall, who has been for seven years with Burr W. Freer, a well-known local manufacturers' agent, has gone to Los Angeles, Cal., where he will establish an office for himself. He will begin by representing two Los Angeles firms—Hambright & Walsh, jobbers, and Schwartzkopf & Penniman, manufacturers' agents.

Hammersmith & Co. say that business has been very good in the past week. In addition to the extra trade, which is secured by the special moving sale, and there has been much work on many trophies and medals incident to the festivities of July 4. There were 48 of these in the silver room at the commencement of the week, ready to be inscribed, and this does not represent the full number sold.



Send for Our Catalogue

Jewelers' Practical Work Bench $14.00

LENGTH 47 INCHES; HEIGHT 38 INCHES

The Tapered Apron Drawer, which is zinc-lined, has a two-inch screen or perforated center, through which the filings drop into a *removable cup.*

Frame of bench is made of highly finished oak. The top of hardest birch, oiled and left in natural finish. Brass handles on drawers.

Wooden filing block, being removable, will fit any of the three openings shown.

Swartchild & Company Heyworth Bldg. CHICAGO

PanzerKetten

REVOLUTION in the Manufacture of CURB-CHAINS

Through the new process of continuously singly soldering Cable and Curb-Chains.

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One man is able to solder daily 1000-2000 meters, and more in Gold, Silver Rolled-Gold and Metal Incomparable Chains of the Highest Uniformity and Perfection

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WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

Los Angeles.

TRADE CONDITIONS.

As noted last week, there are unmistakable indications of an improvement in business among the jewelers. A number of the retailers report a quite marked increase in sales. The prevailing hopefulness among retailers is confirmed by the report of a traveling man representing a large wholesale house, who has been here for about a week and reports that his sales have been very satisfactory, amounting to three times what he had expected and what he would have been satisfied with in view of conditions existing during the past few months.

The J. C. Fleming Co. has just installed a large new line of clocks.

W. W. Meadows, San Diego, was here, last week, on his way home from Arizona.

P. T. Hoeffer, with George H. Curry, 138 S. Broadway, is taking a vacation at Catalina Island.

Clarence O. Goldman, Main and Washington Sts., has gone on a vacation and is enjoying his favorite sport of fishing.

The H. J. Whitley Co. has sold 25 cups which will be given as prizes at the dog show in Venice, Cal., July 23, 24 and 25.

A. Fink, of the J. P. Trafton Co., left, last week, on a trip through Arizona, Texas, Colorado and Utah, to be gone two months or more.

A. E. Slaughter, formerly of Jefferson St., west of Vermont, has moved into a handsome new store on Vermont Ave., near Jefferson.

Ernest L. Dayton, of E. W. Reynolds Co., has been at Catalina Island for the past two weeks, while convalescing from an attack of typhoid fever.

J. B. Rowe, who was in business on N. Spring St., near Temple St., has moved into a new and larger store, near his former location, and has installed new fixtures.

George G. Koeberle is in charge of the business of J. G. Donavan & Co. during Mr. Donavan's absence in the east. Max Hirschfeldt has taken a position as watchmaker with J. G. Donavan & Co.

George E. Feagans has now removed from Joliet, Ill., and is making his permanent home in this city. He is taking charge of the business of Brock & Feagans during the absence of Mr. Brock in the east.

John Wooster, formerly of the California Optical Co., who has been in the Imperial Valley for three months on account of ill-health, stopped here briefly on his way to the Yosemite Valley, where he will remain for two months. He is accompanied by his wife.

Out-of-town jewelers who have visited this city recently include George L. Dietrich, Anaheim; Frank De Arman, Ontario; Geo. Heston, of the Ernsting Co., San Diego; A. N. Pequegnat, Riverside; A. R. Moon, Escondido; J. D. Morrow, Oceanside; C. C. Zilles, Pomona.

Joseph Rittigstein, 427 S. Broadway, has decided to move, Jan. 1, from his present location to a room upstairs in the O. T. Johnson building, corner of Broadway and 4th St. He will dispose of a considerable part of his miscellaneous stock, and has already begun a closing-out sale.

Henry B. Crouch, corner of Broadway and Mercantile Pl., is displaying in his window two notable athletic trophies brought from England by Fred Welsh. They are a massive sterling silver belt won by Welsh as the champion welterweight of England, Sept. 16, 1907, and a fine silk banner awarded for the championship in 1845.

T. W. Copner and A. W. Andrews, who have been in the jewelry manufacturing business in quarters adjacent to Gilmore & Lee's salesroom, have discontinued, Mr. Copner going to the Carl Entenmann Jewelry Co. and Mr. Andrews associating himself with J. W. Crogan in the location formerly occupied by Janes & Co.

The Carl Entenmann Jewelry Co. has just made a handsome solid gold watch case of unique design. It is made for a mining man of wealth, and is decorated with representations of a miner's cabin, a cactus and other characteristic mining and desert scenes. Accompanying the watch is a massive solid gold fob and several pendants comprising beautiful precious stones. The pendants are made to be interchangeable.

R. H. Schwarzkopf started early last week for a circuit of the cities of the coast, going as far east as Denver. He will be gone about two months. G. L. Penniman, his partner, started a few days later for a trip covering all the western States. He expects to be gone about four months. William S. Marshall, formerly with Burr W. Freer, San Francisco, also started out last week as a representative of Schwarzkopf & Penniman, making a trip up the coast.

The H. J. Whitley Co. furnished to the Chamber of Commerce of San Pedro a large and beautiful sterling silver loving cup to be presented to the Chamber of Commerce of Honolulu. It was sent to Hawaii on board the *Hawaiian,* a yacht which left San Pedro on July 4 as one of the contestants in the yacht race between San Pedro and Honolulu. The presentation of the cup was an event in the general festivities incident to an effort to promote larger commerce between San Pedro and Honolulu.

Detroit.

J. H. Garlick and R. L. Weyhing are away on short vacations.

Preparations are now being made for the Buyers' Excursion in August.

Wm. A. Walker, Kalkaska, sustained a loss of about $1,000 in the fire which recently destroyed most of the business portion of that city.

M. E. Rowley, salesman for the E. H. Pudrith Co., has returned to the city after a wedding trip to the east, including a stop at Niagara Falls. He was married to Miss Sadie Brooks, June 24.

E. H. Pudrith displayed an agility that surprised his friends when he was locked up in a room at the Tuller, preparatory to the Ku-Ku initiation. He calmly clambered down the fire escape and laughed at the crowd.

G. W. French, Ionia, who recently purchased the stock of John Hellerich at 39 Michigan Ave., has decided to sell off the goods at auction sale, beginning this week. The stock, which was inventoried at $9,440, sold for $4,065, the lease going for $505 more.

David W. Davis, who conducted the "Jewelry Box" on Michigan Ave., has gone out of business, after selling his stock and fixtures. He was formerly in the jewelry business in Grand Rapids, coming here later as a pawnbroker and then going into the retail business.

Warrants have been sworn out at Ann Arbor against George J. Haller, Jr., son of one of the best known jewelers of that city, and himself a former jeweler. He is accused by the Empire State Surety Co., of Chicago, and the General Assurance Co., of Detroit, of having $300 of their money which has not been accounted for

Indianapolis.

Frank L. Bryant has returned from Sullivan, where he spent a few days with friends.

Daniel A. Hickman has decided that he can master a motor cycle, and he bought one last week.

A postponed meeting of the Indianapolis Retail Jewelers' Association was held Monday evening. The subject of early closing was discussed.

Charles Mayer has been appointed a member of the committees on shipping and local mercantile interests by the Indianapolis Board of Trade.

William Baity, West Lebanon; J. E. Schrorer, Lebanon; W. E. Inman, Bloomfield, and J. W. Thompson, Danville, were in the city, last week, buying stock.

Julius C. Walk & Son, Fredk. M. Herron and Fletcher M. Noe have joined the movement to close downtown stores at 5 P. M. each day until September. Others are expected to join in the movement.

The Indianapolis Merchants' Association, to which many jewelers belong, has asked both political parties not to have demonstrations on Saturday night during the Summer, as they interfere with business.

Charles Mayer will accompany Murat Temple to St. Paul, Minn., this week, to attend the Imperial Council of the Ancient Accepted Order of Nobles of the Mystic Shrine. He will be one of the leaders of the Nomad band.

Mason Massie Johnson, a watchmaker employed by Julius C. Walk & Son, was married at Winchester, Ky., July 6, to Miss Mae Reamy Shirley, of that city. After a short wedding trip they will be at home to their friends in Indianapolis.

The Baldwin, Miller Co. has leased space adjoining their present quarters in the State Life building, and by Aug. 1 will have completed alterations, making one of the largest wholesale jewelry establishments in the State. The increased space will give them 10 front windows and seven side windows.

Without letting any of his office force know of it, W. J. Hoffman, of Hoffman & Lauer, went to Charleston, Ill., Sunday, July 5, where he was married to Miss Helen Highland. The ceremony was performed at the home of the bride in the presence of a few friends and relatives. Following the ceremony, Mr. and Mrs. Hoffman came to Indianapolis, where they will make their home. A large circle of friends is extending congratulations.

S. G. Twambley & Son, who is now settled in attractively furnished quarters at 162 Maine St., Biddeford, Me., on July 7 celebrated his 80th birthday. Mr. Twambley, despite his advanced years, is still an active worker at the bench, and has been engaged in business in Biddeford since 1862.

Milwaukee.

S. Martin, jewelers' auctioneer of this city, has been attending the convention of the Elks' Grand Lodge, at Dallas, Tex.

Gustave Keller, Appleton, Wis., who was re-elected president of the Wisconsin Retail Jewelers' Association, is a member of the Board of Regents of the University of Wisconsin. Mr. Keller is a member of the Common Council of his home city, Appleton.

A flag pole on the building occupied by Archie Tegtmeyer, jeweler at 392 National Ave., was struck by lightning several days ago, and was demolished. The building caught fire, but the heavy rain extinguished the blaze before the arrival of the fire department.

The Fass clock ordinance was passed July 6 by a vote of 16 to 12. Ald. Fred C. Fass asked that his measure be taken from the committee on finance and acted upon immediately so that sidewalk clocks can be put up legally. Ald. Oscar Altpeter, chairman of the committee, said that the proposed sign ordinance contained a provision covering clocks and that it was proposed to handle the entire question in the one measure. Ald. Fass declared the sign ordinance would never pass, but that the clock ordinance ought to pass.

The Court Commissioner of Milwaukee, Lucian R. Worden, has signed a temporary injunction restraining Max Krieger, 498 Mitchell St., Milwaukee, from carrying on his business in such a way as to interfere with the business of another jeweler, Herman S. Miller, 486 Mitchell St. Miller also asks damages to the amount of $1,000 from Krieger, on the claim that the latter, taking advantage of Miller's business reputation, opened a store nearby, decorated the front in such a manner as to imitate the Miller store, and then tried to carry out the illusion when customers called. A permanent injunction is asked by Miller and the matter will be taken to the Circuit Court.

Toledo.

S. Maisel, 1203 Dorr St., is making some improvements in his store-room.

A number of Toledo jewelers have started their annual July clearance sales, and several announce a liberal buying for holiday purposes, something which may mean the institution of a custom which to date has not been tried to any extent in this city.

Julius J. Vernier, who for many years has conducted a jewelry store at 603 Adams St., has greatly increased the scope of his business, and will hereafter occupy the entire first floor room, instead of half the size as heretofore. Mr. Vernier has installed new furniture, and now has one of the best fitted stores in the city.

J. J. Freeman & Co. are arranging for the annual outing of their employes, an entire day being devoted to the event, which consists of field sports, outdoor amusements and a banquet. Mr. Freeman started in business near his present location 37 years ago, and some years since enlarged by admitting to partnership some of his employes who had been with him for a number of years.

Toledo opticians are being worked by a clever rogue who has invented a new scheme to raise a little ready money. His system of operating, as tried on the Gray Optical Co., is to place an order for a pair of glasses and then to negotiate a small loan on the strength of the order. It is needless to say that after securing the money he immediately disappears and fails to either claim the glasses or to repay the loan.

Pacific Northwest.

E. T. Murphy has opened a repair shop at Haines, Ore.

A "Rose Show" was recently given in the jewelry store of Tinker Bros., Anacortes, Wash., and was most successful.

E. J. Carr, formerly a manufacturing jeweler of Portland, Ore., has received from the county commissioners an appointment as clerk of the County Board of Relief.

H. Leffert, Portland, Ore., secretary of the Oregon Retail Jewelers' Association, is publishing a souvenir booklet of the doings of the recent convention held in Portland.

J. Jaskulek, formerly a well known jeweler of Roseburg, Ore., but who for the past two years has been leading a retired life at Spokane, died at the latter place recently.

R. L. Wells recently obtained a judgment in a Portland, Ore., court against the Great Northern Railway Co. for $390.45 for the loss of a trunk containing jewelers' tools, which was destroyed in a railroad wreck in Dakota. Mr. Wells came to Portland from Chicago and on his arrival learned of the destruction of his trunk.

Harry Wilbur, until June 15 a jeweler with a store in Seattle, Wash., is sought by the local police. Telegrams authorizing his arrest have been sent out. Leaving a safe filled with cheap jewelry, Wilbur departed and articles of jewelry left in the store to be cleaned or repaired are missing. Several watches have been found in the local pawnshops and these have been returned to their owners.

Columbus, O.

Frank F. Bonnet, of the Frank F. Bonnet Co., is spending a vacation at Columbus Beach, Indian River, Mich. His wife accompanies him.

D. L. Auld, of the D. L. Auld Co., will be one of the incorporators of a company to be called the Photo Crafts Co., which has rented quarters at 25 N. 4th St. Mr. Auld is to be president, and F. H. Auld the general manager.

The following jewelry stores have agreed to a Friday afternoon half holiday during the months of July and August: Albaugh & Pickering, Andrew Morden, Frank M. Deinlein, Frank B. Ross, Harrington Co., Frank F. Bonnet Co., Hofman Jewelry Co., Bancroft Bros. Co., L. W. Lewis and Goodman Bros.

Clarence H. Hanna, aged 55, vice-president of the White-Haines Optical Co., died Thursday evening at 10.30 o'clock, of acute tuberculosis, from which he had been suffering since January. A trip to California failed to benefit him. He was also vice-president of the Hanna Paint Co. and vice-president of the Columbus Varnish Co. He was a brother of Mrs. J. B. White, whose husband is president of the White-Haines Concern.

Omaha.

E. Paul Shaw, with Samuel W. Lindsay, is on his vacation.

J. L. Jacobson has just remodeled his offices and has added new machinery to the factory.

Fred Nelson, with Albert Edholm, and family, have returned from a trip to Lincoln, Nebr.

W. M. De Camp, with Henry Copley, has returned from a visit to his parents in Shenandoah, Ia.

Albert Edholm gave a beautiful silver prize cup to the Omaha Gun & Rod Club, for its sailing races.

Frank B. Harris, Lincoln, Nebr., accompanied by his family, stopped off in Omaha, while en route to Europe.

John Henrickson, of Gustafson & Henrickson, has gone to the lakes of Minnesota for a two weeks' fishing trip.

Harry Holmes, with Fred Brodegaard, has returned to work, having been absent for two weeks on account of illness.

H. A. Potts, formerly with Samuel W. Lindsay, has gone to Red Oak, Ia., where he has accepted a position with E. L. McIlvain.

T. L. Combs, accompanied by his wife, leave shortly for a trip to New York and Boston. They will visit Duluth, taking the lake trip to Buffalo.

Mrs. A. B. Peilstecker has given an order to C. B. Brown Co., to make a fancy belt out of a large snake that she killed and dried several weeks ago.

Geo. F. Heidet, representing C. F. Rumpp & Sons, and Ed. D. Cahn, with Henry Froehlich & Co., were in the city calling on the jewelers, last week.

C. B. Brown and wife left last week for a trip to New York and other eastern cities, going first to Duluth, thence by boat to Buffalo, by rail to Albany, and down the Hudson River to New York.

Geo. W. Ryan, of Mawhinney & Ryan, and wife have gone east, taking the lake trip to Montreal and down the St. Lawrence. They will visit New York and Boston before returning home, being absent two months.

J. C. Huteson, of the Huteson Optical Co., and Henry Copley, jeweler, with their families, will leave July 15 for a trip to Canada and Puget Sound. They will be absent from the city about six weeks, four of which will be spent cruising on Mr. Huteson's yacht, the *Optic*.

A man, nicely dressed and representing himself to be a cattleman from the west, entered the store of Albert Edholm, one day last week, and selected a diamond ring. He gave a check in payment. Mr. Edholm refused to take it, and asked the man to give references, which he could not do, knowing no one in the city whom Mr. Edholm knew. Mr. Edholm then offered to send the check and diamond ring through the bank for collection, but the man refused. As a last resort, the jeweler telegraphed to the town where the bank was located and found that the check was worthless and the drawer not known there. Mr. Edholm is congratulating himself on keeping the ring.

G. T. Sewall, Iola, Kans., has removed to Morro, Cal.

St. Louis.

H. L. Leffler and his wife and daughter, Gainesville, Tex., were in St. Louis last week.

George R. Stumpf and his mother have gone to Niagara Falls, N. Y., to spend a few weeks.

The Gill building, which was built by Wm. A. Gill, at Broadway and St. Charles St., is now ready for occupancy.

Among the other out-of-town visitors in the last week were: M. Ziegel, Kimmswick, Mo.; Mr. Butler, Oxford, Miss., and Otto Weller, Flat River, Mo.

Adolph Umbrecht has returned to his old position as city drummer for the Bauman-Massa Jewelry Co., after having been away five months for his health.

J. K. Venoble, formerly with the A. J. Jordan Cutlery Co., will make the northern and western tour this year for the Maschmeyer-Richards Silver Co. Mr. Venoble left, Tuesday, to be gone three months.

Leo Bauman, junior member of the firm of the Bauman-Massa Jewelry Co., who was married several weeks ago, has returned from his honeymoon trip to Atlantic City with his bride. S. H. Bauman, president of the firm, is spending his vacation with his family at Lake Harbor, Mich.

Goodman King, of the Mermod, Jaccard & King Jewelry Co., Broadway and Locust St., will leave soon for Europe with J. J. Menges, manager of the jewelry and silverware department, and R. Niehaus, head of the china, marble, bronze and bric-à-brac departments, to purchase additional supplies.

Louis G. Kurtzeborn, of A. Kurtzeborn & Sons, left, Sunday morning, with the 300 Mystic Shriners for the annual Imperial Council in St. Paul. Mr. Kurtzeborn is one of Moolah Temple's famous "Arab Patrol," which expects to carry off the drill prize this year as it did last year at Los Angeles. Among the other jewelers in St. Louis who are members of the Mystic Shriners and who will make the trip to St. Paul for a week's stay are Herman Mauch, Otto Kortkamp and Martin Hacker.

The store of Ralph Geist, 1707 Market St., was robbed in daylight Wednesday of jewelry valued at $500, a check for $75 and currency to the amount of $170, following numerous anonymous letters to the proprietor threatening to blow up the store. Geist left his store at 9 o'clock for a few moments, with the outer door to the safe open and the inner closed. When he came back he could see that an intruder had been at work. The missing gems are three diamonds, a gold ring set with pearls and two packages of diamond chips.

The St. Louis police department has no clue to the whereabouts of $35,000 in gems thought to have been lost last week in St. Louis or on the way to Chicago by S. C. Powell, of S. C. Powell & Co., New York. For a time they worked on the theory that he had been robbed, and that the robbers were an organized Chicago gang who have recently been operating in New Orleans and Cairo. A negro and negress were arrested on their arrival in the city Monday, and were held to account for $2,000 worth of gems found in their possession.

Thieves were chased away from the jewelry store of Louis Leon, 802 Franklin Ave., early last Wednesday morning, after they had broken open the front show window. The damage to the window was $50. A policeman heard the crash and pursued the men. Leon's store is only a block away from the store of Adolphe S. Levi, at 617 Franklin Ave., which was robbed some time between the prior Saturday afternoon and Monday morning of jewelry valued at $15,000 and $900 in currency. Detectives were put at work on this case after the police department had reported it to be the work of expert jewelry crooks. Detective Joyce, after conferring with Jacob Weis, a safe expert, declared that the combination had been knocked off and the tumblers removed after the door of the safe was open. Entrance to the place is supposed to have been effected through a window and door. Levi was out in the country from Saturday until Monday. The burglar or burglars took plenty of time to the work, as was shown by the marks about the shop.

Minneapolis and St. Paul.

E. McAyeal, Morris, Minn., recently visited the cities on his way to La Crosse, Wis.

A. E. Hall, of the Holmes & Edwards Co., has been at Eden Valley, Minn., on a fishing trip.

O. E. Ostrem, optician, has opened for business on S. 7th St., between First and Second Aves., Minneapolis. He has added watch repairing.

Mrs. Morris E. Samelson, the wife of a St. Paul jeweler at 192 E. 7th St., was rescued from drowning in Clearwater Lake, near Waconia, Minn., Friday, by Bell Kelly, who discovered the woman in the water and in a perilous position.

John D. Bodfors, 304 Nicollet Ave., Minneapolis, will enlarge his store for the third time Sept. 1, when he will occupy the entire ground floor store room, which he shared heretofore with another merchant. The store is well located in the center of the retail district of the city.

The meeting of the Minnesota Retail Jewelers' Association brought to the two cities a large number of retail merchants during the past week, among them being Mr. and Mrs. Nels S. Nelson, Hutchinson, Minn.; C. A. Sherdahl and son, Montevideo, Minn.; Mr. and Mrs. Carl A. Brown, Appleton, Minn.; A. M. Harper, Renville, Minn.; Mr. and Mrs. G. R. Simons, Langford, S. Dak.; Mr. and Mrs. W. G. Gould, Glencoe, Minn.; Mr. and Mrs. M. E. Crockett, Bird Island, Minn.; Mr. and Mrs. Hugo O. Schleuder, Springfield, Minn.; Carl Anderson, Willmar, Minn.; Mr. and Mrs. Wm. Plackner, Benson, Minn.; Mr. and Mrs. A. L. Mealey, Delano, Minn.; Mr. and Mrs. Paul T. Hunziker, Jordan, Minn.; Mr. and Mrs. J. H. Eggers, Jr., Plainview, Minn.; Frank B. Logan, Royalton, Minn.; C. W. Logan, Herman, Minn.; Mr. and Mrs. Fred Green, Buffalo, Minn.; Mr. and Mrs. M. C. Weyer, Faribault, Minn.; Mr. and Mrs. E. C. Gross, Litchfield, Minn.; Elwin More, Blue Earth, Minn.; J. L. Williams, Zumbrota, Minn.; Olaf Rygh and daughter, Glenwood Minn.; J. M. Chalmers, Lake City, Minn.; E. B. Woodward, Bismarck, N. Dak.; Andrew Thompson, Spring Valley, Minn.; J. C. Marx, Shakopee, Minn.; I. M. Radabaugh, Hastings, Minn.; George H. Lang, Mankato, Minn.; H. C. Smith, Miles City, Mont.

Kansas City

Mr. and Mrs. E. E. Branch are visiting in Topeka, Kans.

Myrtle Wheatley and Eugene Mills, with the Porter & Weiger Jewelry Co., are away on vacations.

Leslie White and W. E. Crellin, representing Ward & Crellin, started, this week, for their Fall trips into their respective fields.

Amos Plank, the oldest jeweler in Hutchinson, Kans., passed through the city early in the week on his way to Iowa on a pleasure trip.

A. R. Kane and wife, Baxter Springs, Kans., passed through the city early last week on their way to Mr. Kane's old home at Albion, N. Y.

H. A. Maxwell has been added to the traveling force of the C. B. Norton Jewelry Co. His territory will include Arkansas, Louisiana and Mississippi.

B. H. Beattie and wife, Woodward, Okla., stopped in this city a day or two on their way to New York, Canada and the east on a trip combining business and pleasure.

Henry Linn, formerly of Rupp & Linn, Atchison, Kans., stopped over in the city recently on his way to California on a pleasure trip. He was accompanied by his wife.

Kionka & Kionka, dealers in diamonds and precious stones, authorize the statement that their business will hereafter be under the management of R. L. Warner. The old name will be continued.

The mother of R. R. Smithers, a jeweler of Cameron, Mo., died Monday, July 6, at the South Side Hospital, in this city, after undergoing a surgical operation. The remains were taken to Cameron for burial.

A. C. Hahn has moved into his new store at 410 E. 12th St., two doors east of his old location. The building, on which he has secured a long lease, was thoroughly remodeled and a new front was built. New fixtures were installed.

E. J. Krieke, of the Hassig & Krieke Jewelry Co., has sold his interest in the business to his partner, L. R. Hassig. The name will probably be changed to the Hassig Jewelry Co. Mr. Hassig says the office and shop will be remodeled with a view to enlarging and extending the business.

The following retailers from Kansas City territory were in town this week: C. B. Libby, Weir City, Kans.; Mrs. A. House, Belton, Mo.; D. E. De Lanty, Parkville, Mo.; J. H. Whiteside, Liberty, Mo.; Chas. Hildinger, Inman, Kans.; F. W. Grover, Porum, Okla.; C. J. Keil, Clinton, Mo.; W. Edmonds, North Topeka, Kans.; E. Stone, Blue Rapids, Kans.

In an unconfirmed report last week it was stated that Henry Lemoine, the swindler who claimed that he could manufacture diamonds, and who skipped from Paris June 17 when called to answer the charge by Sir Julius Wernher, had been arrested in Constance, Switzerland. Another report stated that he was arrested at Kustengei, a seaport on the Black Sea.

Philadelphia

J. I. Gorfine, 109 N. 13th St., has been confined to his home ill nearly two weeks.

John Oberholtzer, with J. B. Bechtel & Co., will return this week from a vacation trip to Niagara Falls.

Abe. Sickles, of M. Sickles & Sons, has gone to Atlantic City with his family for the remainder of the Summer.

Walter Sheppard, 520 N. 10th St., and Mrs. Sheppard are passing July at the old Sheppard homestead in Pottstown, Pa.

Charles Muth, 17th St. and Columbia Ave., spent the Fourth of July holidays with his family at New Brunswick, N. J.

J. C. Vaiden, watchmaker, formerly of Richmond, Va., opened, last week, a small retail jewelry store at 427 E. Girard Ave.

The sympathy of the trade has been extended to Roland Oliver, Burlington, N. J., on account of the grave illness of his wife.

John Earnest, formerly watchmaker for S. J. Lyons, 2258 N. Front St., has opened a place as watchmaker for the trade at 623 Sansom St.

Wm. Waples, with C. H. O'Bryon, 735 Sansom St., was shot in the hand, July 4, and was compelled to go to St. Mary's Hospital for treatment.

Donald Smedley, now with M. A. Leese, a Washington, D. C., optician, is visiting his father, John Smedley, at the latter's home in Collingswood, N. J.

The bulk window of the jewelry store of Charles B. Lynch, 16th and Market Sts., was broken by thieves on the 10th inst. and jewelry valued at $30 stolen.

James W. Barry, manufacturing jeweler, 727 Sansom St., spent a few days last week at Atlantic City as the guest of his daughter, Mrs. J. Washington Logue.

George Hales, optician, 11th St. below Walnut St., has abandoned his branch store, 2836 Germantown Ave., and will concentrate his business at the 11th St. store.

C. P. Meyer, 929 Passayunk Ave., has notified his friends in the trade here of his safe arrival in Germany. Mr. Meyer will remain abroad on a pleasure trip until September.

George Price, 726 Sansom St., watchmaker for the trade, had a dozen friends as his guests upon the occasion of a birthday anniversary, Wednesday, at Brady's Corner, Pa.

F. B. Wallen, 405 Broadway, Camden, N. J., has returned from a pleasure trip to Wildwood, and proposes to leave this week with his family for a month's stay in New York State.

H. E. Cain, of the Dennison Mfg. Co., with his family, is spending vacation days touring through the White Mountains, Thousand Islands, Canadian resorts and Nova Scotia.

E. Allez, Millville, N. J., is making extensive alterations to his store with an idea of making it one of the most attractive stores in the village. New show cases and counters are being installed.

George Spoerhase, son of Louis Spoerhase, 4078 Lancaster Ave., with his wife, was a victim of a trolley car collision at 11th and Market Sts., last week, but escaped with a few bruises and lacerations.

Fred Broomhall, watchmaker and Burgess of Conshohocken, Pa., was the Good Samaritan, July 4, when he treated a boy mangled by a premature fireworks explosion and then drove him several miles to a doctor.

A. F. J. Dorn, 834 Market St., Camden, N. J., has returned from an extended yachting trip along the New Jersey coast, visiting all the important seashore resorts. Mr. Dorn was accompanied by Mrs. Dorn and their children.

The final meeting of the creditors of Frederick Street, a bankrupt retail jeweler of Kensington Ave., will be held Tuesday, July 21, at the office of Alfred Driver, referee, 505 Chestnut St. The trustee reports no assets for distribution.

Donald M. Rogers has taken title from Daniel Riggs to the property at 310 Market St., for a consideration named in the deed as nominal. The property is a store building long occupied by Riggs & Bro., jewelers. The lot has a frontage on Market St. of 13.2½ feet, with a depth of 81.10 feet.

John Johnson, the old-time Southwark jeweler, but now living in practical retirement at Darby, Pa., had a reunion of his family at his home over July 4. When it is known that Mr. Johnson is the father of a score of children it will be appreciated that the reunion was of more than ordinary interest.

The trade of this city learned with regret last week of the death of John Miller, at Lancaster, Pa., and hastened to extend its sympathy to the bereaved sons of the deceased and to S. Kurtz Zook, a son-in-law of Mr. Miller. J. T. Miller, of the traveling force of L. P. White, wholesaler, 9th and Chestnut Sts., is a son of the deceased, as is also W. J. Miller, the Chicago representative of the Seth Thomas Watch Co.

E. J. Crane, a colored retail jeweler at 1527 South St., was attacked and beaten in his store last week by Costello Domingo, another colored man, aged 32 years, of 11th and Locust Sts. While counting some money Domingo, who was acquainted with Crane, rushed into the store and beat him with a club. Crane's cries attracted a policeman. Domingo rushed out, but was overtaken and arrested. On him were found three diamond rings. He has been held.

Visitors to this city's trade during the week included: R. C. Green, Jr., Pottsville, Pa.; Charles Berry, Washington, D. C.; W. L. Roberts, Wilmington, Del.; James H. Gordon, Allentown, Pa.; John MacPherson, Mauch Chunk, Pa.; D. H. Krause, North Wales, Pa.; Frank Kline, Spring City, Pa.; B. C. Foster, Bristol, Pa.; A. E. Baylies, Bristol; H. MacFarlan, Downingtown, Pa.; E. K. Bean, Lansdale, Pa.; Henry Bolte, Atlantic City, N. J.; E. Allez, Millville, N. J.

Further litigation over the Simon Muhr estate, once head of the famous house of H. Muhr's Sons, is threatened by the action of the trustees, Judge Sulzberger and Wm. B. Hackenburg, asking the Orphans' Court to issue a citation on Miss Fannie Muhr, another of the trustees, to show cause why she should not give her consent to the sale of a valuable plot of ground at the northwest corner of Broad and Poplar Sts., in one of which properties Miss Muhr resides. The trustees had arranged to sell the properties to the Knights of Columbus for $85,000, but Miss Muhr objects.

Pittsburg.

George Dunbar will go on the road, July 20, for the George B. Barrett Co.

Abraham Lewis was confined to his bed for four days last week.

J. F. Murphy, Donora, and Roy W. Kuhn, of Scottdale, were in Pittsburg last week on business.

Sam F. Sipe and Mrs. Sipe left Pittsburg Sunday night for New York, whence they sail to-day for Europe.

Elmer Vey, a son of Benjamin Vey, who was seriously injured by falling from a Butler traction car, continues to improve.

A number of retail stores closed Saturday at 1 P. M., which is a custom some of them have followed for a number of years.

Harry Heeren, of Heeren Bros. & Co., leaves next week on his vacation, which he expects to spend in a fishing camp.

George White, of West, White & Christy, last week entertained some friends who stopped over here on their way from Chicago to New York in an automobile.

Joseph Kaufman, with S. Davis & Co., who was a brother-in-law of Abraham Lewis, the Fifth Ave. jeweler, died a few days ago of inflammation of the bowels. He is survived by his mother and he was her only support.

J. C. Grogan & Co. are making a display of the cups which will be awarded to the employes of the Carnegie Steel Co. at the annual field meet of that concern to be celebrated in a few days. There are 27 in number, nearly all of which are of the same pattern and design.

Steele F. Roberts, of E. P. Roberts & Sons, and Mrs. Roberts, are contemplating a trip to Europe in a few weeks. Mr. Roberts' daughter is at present abroad and Mr. and Mrs. Roberts expect to meet her and bring her home after spending a week in London and a week in Paris.

In speaking of the execution issued against him July 3 in favor of Fybush Bros., S. F. Mohr explained last week that this was an account disputed by him and that after being sued he appealed the case. Owing to the negligence of his attorney, he says, the affidavits of defense were not filed in time and the execution was issued on this technicality. The execution was satisfied.

C. S. Wylie, secretary of the Pennsylvania Retail Jewelers' Association, reports that the executive committee continues to hold weekly meetings here to arrange for the annual convention in Philadelphia next month. A number of Pittsburg jewelers who do not belong to the association are arranging their business affairs to be in Philadelphia at that time to take in the proceedings.

The diamonds shipped from Pittsburg to Columbus, O., by Sam F. Sipe, which figured in the bold express robbery committed near Pittsburg a few weeks ago, as related at the time in THE CIRCULAR-WEEKLY, have not yet been recovered from the Adams Express Co., although the company's officials several days ago sent Mr. Sipe word that they had the diamonds in their possession. The stones are supposed to have been picked up near the place where the bandits left the train, after they had bound and gagged the express messenger.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

DESIGNER, experienced on hollow ware and novelties, desires position. "E. M., 4746," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

CHASER, 24, on casting and silver hollow ware, desires position; first class references. Wimmer, 548 E. 82d St., New York.

POSITION WANTED as watchmaker and clock repairer; am no engraver. Fred Lomberg, General Delivery, Brookhaven, Miss.

FIRST CLASS, experienced engraver would like position at once; best of references. S. H. Sammons, 16 Division St., Amsterdam, N. Y.

FIRST CLASS colorer and polisher, 15 years' experience; understands all shades; best reference. "O., 4749," care Jewelers' Circular-Weekly.

SILVERSMITH, 24, on silver hollow ware, desires position, 10 years' experience; reference. "Goldberger," care Wimmer 548 E. 82d St., New York.

WANTED, position as a letter and monogram engraver and also saleslady; experience. Address "C. D. E., 4579," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as clockmaker; full set of tools and best reference; state salary. Address "R., 4788," care Jewelers' Circular-Weekly.

RETAIL SALESMAN desires position in A1 retail store; capable of taking charge; New York City preferred. "L. T., 4785," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, wishes position; eight years' experience as stock clerk and salesman; best references. "B. S., 4773," care Jewelers' Circular-Weekly.

WANTED, positions for all kinds of help connected with jewelry trade; the standing of each investigated by us. Commercial Trades Bureau, Rochester, N. Y.

FIRST CLASS jeweler and engraver; 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler, good designer and modeler wants situation; can also cut dies. Address "Designer and Modeler, 4753," care Jewelers' Circular-Weekly.

YOUNG WOMAN wishes position as engraver and saleslady; three years' experience; can furnisb first class references. "L. T., 4793," care Jewelers' Circular-Weekly.

SITUATION by fine watchmaker on difficult and complicated watch and clock work; good salesman of good address; A1 references. Address W. R. Hinchcliff, Jarvis, Ont.

SALESMAN, 19, brigbt and honest, with experience, wants to connect at once with a jewelry or novelty house; references. "V., 4766," care Jewelers' Circular-Weekly.

WANTED, by a young man, position as letter and monogram engraver and salesman; good appearance; best reference. Address "Carl," 11 Smith Block, Auburn, N. Y.

DESIGNER on class pins, medals, badges and fraternity pins, desires position with reliable bouse; can make attractive sketches. "C., 4572," care Jewelers' Circular-Weekly.

YOUNG MAN, 26, good address, desires position as salesman; salary not so much of an object as chance for advancement. Address Box F, 4784, care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, young man of eight years' experience; bave all tools, sample of engraving and reference. Address J. E. Disher, 27 N. 9th St., Reading, Pa.

POSITION WANTED by young man of good, steady habits as assistant watchmaker, good clock and jewelry repairer; first class references. "T., 4750," care Jewelers' Circular-Weekly

YOUNG MAN, thoroughly experienced as stock clerk and salesman, wishes position with wholesale or retail jewelry house; A1 references. "P., 4765," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver and diamond setter, fair knowledge of optics; 22 years' experience; salary, $25 per week; New York City only. "L., 4782," care Jewelers' Circular-Weekly.

POSITION as watch and clock repairman; own fine kit of tools; am running shop for self; go any place; married; sober and healthy. "Royal Arch, 4769," care Jewelers' Circular-Weekly.

WATCHMAKER wants permanent position; graduate Philadelphia College of Horology; 29 years old; five years' experience; single; sober habits; owns tools. Frank Abernethy, Henderson, N. C.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

CHASER; first class silver chaser wants position; 12 years' experience; can work any metal; also design; thoroughly high grade man; references. "Silverware," 639 W. Lafayette Ave., Baltimore, Md.

A WATCHMAKER, 15 years' experience; can give reference and results; answer, giving all particulars and save time; if it is watch work you want I am the man. A. J. Sorrels, Cleveland, Tenn.

WATCHMAKER and engraver, first class all around man, 20 years' experience on railroad work; best of references; western States only. Address "X., V., 4745," care Jewelers' Circular-Weekly

YOUNG MAN, 28, good address, good salesman, experienced in all branches retail business, wants position on the road with first class house; finest references. Box 4669, care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly experienced on fine jewelry and clock repairing, plain engraver, all around man, desires permanent position; good references; salary, $20. "H., 4726," care Jewelers' Circular-Weekly.

ENGRAVER, young man, desires position as assistant engraver with first class house; good script letterer on flat ware, etc.; A1 reference; sample on request. Address "H., 4731," care Jewelers' Circular-Weekly

FIRST CLASS watchmaker, 15 years' experience, fast and reliable on German, Swiss, French and complicated watches, desires permanent position; speaks German and French. Address "J. S., 4780," care Jewelers' Circular-Weekly.

YOUNG MAN, with seven years' experience as fine jewelry repairer, diamond setter, clock repairer, plain engraver and good all around man, desires permanent position; good references; salary, $20. "B., 4754," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 47, wants position as head watchmaker; tborougbly competent on all kinds of high class work; can take care of watch repairing department; only New York or vicinity. Address "S., 4719," care Jewelers' Circular-Weekly.

DIAMOND SALESMAN, of 15 years' experience in middle west, desires making a change; unquestionable reference, "A., 4776," care Jewelers' Circular-Weekly.

SALESMAN, of 12 years' experience in middle west, desires manufacturers' line of gold jeewlry; unquestionable reference. "D., 4777," care Jewelers' Circular-Weekly.

A RESPONSIBLE party wishes to represent, on commission or on side line, some manufacturer of jewelry for the Gulf States. Address "N., 4730," care Jewelers' Circular-Weekly.

POSITION WANTED, after Aug. 15, by expert, reliable watchmaker 24 years' experience on Swiss and American watches, chronographs, repeaters and complicated clock work; ability to take charge and wait on trade; $20 to $25 per week; married; full set of tools; A1 New York references; eastern States preferred. "R. Kingman, 4770," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, five years' experience with wholesale manufacturing and importing houses, wishes position as department manager and assistant buyer for jewelry and comb departments; thoroughly acquainted with Providence, Leominster, Worcester, Attleboro and Mansfield manufacturers; has traveled through above towns on purchasing trips for one year. "K., 4735," care Jewelers' Circular-Weekly.

WANTED, position as representative or salesman with high class manufacturer or importer; 12 years' experience; established trade in central west, south and Pacific coast; best references. "K., 4778," care Jewelers' Circular-Weekly.

SALESMAN, having established jobbing and department store trade in east and middle west, wishes to make a change; has increased his sales 200 per cent. in last two years; not afraid of hard work; salary or salary and commission. Address "U., 4764," care Jewelers' Circular-Weekly.

Side Lines Wanted.

IMPORTER of European jewelry novelties, witb established office, wishes to represent good domestic jewelry lines. George Ozanne & Co., 621 Broadway, New York.

WANTED, line of 14 karat gold jewelry, also line of sterling silver flat ware, for Pacific coast jewelry trade; salesman known and bas sold his trade for years. "M., 4708," care Jewelers' Circular-Weekly.

WANTED, by a representative San Francisco jewelry house, having salesman covering practically the entire Pacific coast, also large display salesroom, commission novelty lines in jewelry, silverware, German silver and gun metal goods, fountain pens, etc. Address "G. P., 4691," care Jewelers' Circular-Weekly.

WANTED, by two experienced young men, at present employed by one of the oldest and most reliable houses in the south, to handle on commission basis, the lines of several manufacturing jewelers and kindred trades in the southern states; can give satisfactory references; for full particulars address, "A. G., 4716," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a young man to repair clocks and do ordinary watch work. Inquire Stetson & Crouse, Syracuse, N. Y.

OPTICIAN, engraver and jeweler; steady position; must be sober The Binder Jewelry Co., Greenville, Miss.

WANTED, an experienced watch repairer and engraver; permanent position for the right man. Address A. C. Baker, Marathon, N. Y.

WANTED, first class engraver and jeweler, American, with store experience; steady position. "H. F., 4756," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver for central Kentucky; must bave good reference. "Y., 4786," care Jewelers' Circular-Weekly.

ENGRAVING on gold and silverware quickly learned by the best method of a French-American professor. 30 E. 14tb St., New York.

WATCHMAKER WANTED to do trade work; one who understands selecting of watch materials preferred. L. S. Meyer & Bro., 38 Maiden Lane, New York.

HELP WANTED.—Continued.

A1 WATCHMAKER, optician and salesman; permanent position; $25 per week; send reference and state age in first letter. Globe Jewelry Co., Globe, Ariz.

WANTED, watchmaker and clockmaker, also a good engraver; Germans preferred; good opportunities for right men. A. Bloedel, 127 Grand Ave., Milwaukee, Wis.

WANTED, first class manufacturing jeweler and stone setter, capable of taking charge of wholesale trade shop; give experience and reference. Arthur L. Cohen, Oklahoma City, Okla.

WATCHMAKER and jeweler, good, honest, reliable workman, who has had 18 or more years' experience; reference. Apply W. I. Fancher, Jr., 772 Flatbush Ave., Brooklyn, N. Y.

WANTED, good, hustling optician for outside work; single trial case furnished; living room and office free; fine opportunity for hustler. Address "J., 4747," care Jewelers' Circular-Weekly.

WANTED, salesman to take manufacturer's line of 10 karat lockets, buttons, scarf-pins and brooches as side line on commission. Address "A. S., 4797," care Jewelers' Circular-Weekly.

WANTED, a man who can do all kinds of watch repairing, plain engraving and can wait on trade when necessary; American preferred. Address, stating salary, H. E. Floyd, jeweler, Glens Falls, N. Y.

WANTED, first class watchmaker and expert engraver, one capable of taking charge of railroad inspection work; send sample of engraving, photograph, and state salary wanted. F. M. Truby, Coffeyville, Kans.

WE HAVE POSITIONS for watchmakers, jewelers, engravers, opticians, salesmen, in all parts of the United States, Canada and Mexico; salary, $15 to $60 weekly. Commercial Trades Bureau, Rochester, N. Y.

AT ONCE, assistant watchmaker and engraver, capable of good flat and monogram work; permanent position for right man; give references, experience and salary expected. Emerick, Barrett & Co., Freeport, Ill.

WANTED, by a first class retail jeweler in Virginia, jeweler and engraver; permanent position; must be first class workman and able to take charge of a shop. Address "Ability, 4718," care Jewelers' Circular-Weekly.

WATCHMAKER of unquestioned ability with outfit of most modern tools and knowledge to use them; none but accurate and rapid workmen need apply; no night work; $30 a week to commence. Jos. Mazer, McAlester, Okla.

WANTED, first class watchmaker, competent to handle railroad and high grade work; good salary and permanent position to party who can make good; give reference and experience. A. Graves Co., 93 S. Main St., Memphis, Tenn.

WANTED, young man who can do good jewelry repairing, clock repairing, wait on trade and make himself useful in general; good appearance and not afraid of work; wages to start, $12 per week. W. H. Replogle, Shenandoah, Ia.

GOOD JEWELRY SALESMEN, not too timid to show new advertising service, can make good commission every day selling one retailer in a town; give credentials when writing for territory. Address "Ingalls," Safety Bldg., Rock Island, Ill.

WANTED, an experienced foreman for jewelry factory in Newark, N. J., a man with practical ideas and a first class workman, one who understands every part of making jewelry and running a factory; must be able to furnish best of reference. Address "B., 4704," care Jewelers' Circular-Weekly.

WANTED, a man who is acquainted with the wholesale material and optical business, either to travel in New York State or take position in the office; must be a practical man in either optics or material with a fair knowledge of the other; a good, permanent position. Answer, "H. P. W., 4757," care Jewelers' Circular-Weekly.

WANTED, three men, one first class watchmaker and A1 salesman, all around man; one first class engraver able to do jewelry repairing; one young man, fair watchmaker, must be up-to-date salesman; chance for advancement for young man willing to learn and does not mind long hours; all must have first class references, especially as to honesty. W. J. Dombrowsky, Tampa, Fla.

BY AN EASTERN silver and gold deposit manufacturing company, a first class experienced traveling salesman on commission for retail department store and jewelry trade for Chicago and adjoining States, trade already established; no objection to a non-conflicting side line; applicant must have had experience in jewelry trade; none others need apply; no attention will be paid to answers unless experience, ability and references are given in detail; all answers treated confidentially; advertiser will be in Chicago within a few days. Address G. L. Borden, General Delivery, Chicago, Ill.

TIFFANY & CO. have an opening for two strictly first class watchmakers; only those having had experience in repairing and adjusting highly complicated watches need apply; address by letter, stating age, experience and salary expected. Tiffany & Co., Fifth Ave. and 37th St., New York.

Business Opportunities.

FOR SALE, only jewelry store in a 1,500 population factory town; splendid opportunity; write for particulars. U. D. Fortier, St. Anne, Ill.

DON'T SACRIFICE your stock; if you need money write us, we will show you how to get full value for it. Commercial Trades Bureau, Rochester, N. Y.

IF YOU WANT to sell your store we can put you in touch with cash buyers quickly; correspondence confidential. Commercial Trades Bureau, Rochester, N. Y.

STORES FOR SALE, in all parts of the United States and Canada; excellent opportunities for large and small investors; prices from $1,000 to $60,000. Commercial Trades Bureau, Rochester, N. Y.

WANTED, small jewelry store in New York City; state all particulars in first letter; will not pay fancy price for good will or worthless stock. "Confidential, 4783," care Jewelers' Circular-Weekly.

FOR SALE, good paying jewelry store in city of 300,000; stock invoices about $8,000; will sell for $7,000; wish to retire; repairs over $4,000 annually. "C., 4741," care Jewelers' Circular-Weekly.

$1,800 BUYS an old established, big paying jewelry store, located on one of the leading business streets where there is plenty of opportunity to expand; reason for selling, sickness. L. Vahl, 667 3d St., Milwaukee, Wis.

FOR SALE, oldest established jewelry business in western Pennsylvania; 8,000 population; clean stock and up-to-date fixtures; centrally located; also local time inspector; will sell cheap at once; write for particulars. Address "I., 4744," care Jewelers' Circular-Weekly.

MAN with experience in the jewelry business to associate with one of the most prominent jewelry auctioneers in the United States; will teach him the business; capital required, $2,000; guarantee large returns; present partner retired. Address "Auctioneer," 400 Boyce Bldg., Chicago, Ill.

A LARGE silversmith concern, having a well equipped plant, would like to hear from parties having articles to offer that could be manufactured along with the silversmith's line; answer, stating full particulars and giving minute description of articles to be offered. "C., 4790," care Jewelers' Circular-Weekly.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't botber us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

MONEY, MONEY; wanted at once, diamonds, watches and jewelry or surplus stocks; I pay highest cash prices; transaction confidential; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'phone Blue 995.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

DIAMONDS, $45 to $65 a carat, size ¼ to 1 carat; I just bought a large lot of both loose and mounted goods in a bankrupt stock at less than 50 cents on dollar, also a lot of coral necklaces and ambers; I imported belts, solid gold cameo jewelry, 50 gross gold filled scarf pins at $4.50 per gross, cost to manufacture $15 to $30; all goods sent on memo. bill to well rated dealers: sold for cash; send for package at once, pick out what you want and return rest same day as received, enclosing check for goods kept, no other way, as I sell the goods at less than 5 per cent. profit, often 2 per cent., but I turn them out daily. Dan I. Murray, importer and broker, 3 Maiden Lane, New York.

For Sale.

FOR SALE, reasonable, several trunks in good condition. Henry Freund & Bro., 71 Nassau St., New York.

FINE jewelry store fixtures, show cases, Mosler double safe, chandeliers, cashier's desk, partitions, etc.; all practically new. "F., 4774," care Jewelers' Circular-Weekly.

POOR HEALTH has forced me out of business; for sale cheap, cabinet of crystals, street chime, cuts and many other articles; write me for what you want. Ed. T. Jenison, Decatur, Ill.

FOR SALE, large walnut regulator on floor, 11 feet high, 32 inches wide, runs street clock on iron post; total height 15 feet, case 4 feet wide, dial 3 feet, covered with glass; perfect timepiece; pneumatic power. Address Sam'l Regester, Rec., 314 N. Eutaw St., Baltimore, Md.

To Let.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

Lost.

LOST, one single stone diamond ring and a diamond princess ring; liberal reward. J. W. Block, 9 Maiden Lane, New York.

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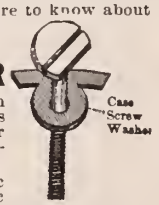
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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUED JULY 7, 1908.

892,642. WATCH CASE. JOHN M. BIGGS, Glasgow, Ky. Filed Dec. 7, 1906. Serial No. 346,727.

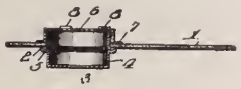
A watch case lid or section having in its outer face a circular recess and provided around said recess with a series of seven subdivisions each having a series of numerals in arithmetical progression of seven with the initial numerals of the seven series in numerical order, said numerals being produced by enamel in and flush with the outer face of the case section or lid, a disk fitting and



turning within the recess in the case and having on its outer face at its edge a series of seven subdivisions arranged to register with the sub-divisions on the case section or lid and having in said subdivisions of the disk the names of the days of the week, and a fastening device having a pin projecting through the disk and secured to the lid or case section and forming a pivot for the disk and a cap or head at the outer end of the pin and overlying the disk.

892,879. MAILING DEVICE. HENRY M. O'REILLY, Corning, N. Y. Filed March 29, 1907. Serial No. 365,376.

A mailing device comprising a card having an opening therein, a receptacle positioned in the opening, and radial clamps disposed around the

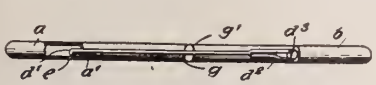


periphery of the receptacle and bearing upon the opposite sides of the card around the wall of the opening to fasten said receptacle to the card.

REISSUE.

12,824. BRACELET. STEPHEN B. KENT, East Orange, N. J. Filed Nov. 5, 1907. Serial No. 400,894. Original No. 804,137, dated Nov. 7, 1905, Serial No. 264,133.

A bracelet comprising two hollow sections hinged together, a plug secured within and projecting from the free end of one of said sections and providing a seat for the open end of the other section, said plug carrying a guard and a latch, the former en-



tering the opposing section and bridging the space between the ends of said sections when separated, and a stop within said opposing section co-operating with the end of said guard to prevent complete withdrawal thereof and with said latch to lock said section in their closed condition.

DESIGNS.

39,393. BADGE. ANDREW L. WILLIAMS, Chicago. Filed May 2, 1908. Serial No. 430,618. Term of patent 7 years.



39,394. BUTTON. DAVID T. KLEIN, New York. Filed April 1, 1907. Serial No. 365,894.



Term of patent 3½ years.

39,396. SCARF-PIN OR SIMILAR ARTICLE. HARRY J. LICHTENBERGER, Washington, D. C.



Filed May 4, 1908. Serial No. 430,874. Term of patent 7 years.

39,397. HANDLE FOR SPOONS, FORKS AND SIMILAR ARTICLES. GEORGE P. ITTIG, Bridgeport, Conn., assignor to the E. H. H. Smith Silver Co., Bridgeport, Conn. Filed May 15, 1908. Serial No. 433,144. Term of patent 14 years.



39,398. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. ISAAC G. PERRY and FRANK F. FULCHER, Great Barrington, Mass.



Filed April 27, 1908. Serial No. 429,578. Term of patent 7 years.

39,404. CANDELABRUM. PAUL R. ZINSER, Cincinnati, O., assignor to the Queen City Silver Co., Cincinnati, O. Filed Feb. 17, 1908. Serial No. 416,426. Term of patent 7 years.



39,401. DISH. PAUL R. ZINSER, Cincinnati, O., assignor to the Queen City Silver Co., Cincinnati, O. Filed Feb. 17, 1908. Serial No. 416,425. Term of patent 7 years.



TRADE MARKS REGISTERED JULY 7, 1908

69,766. WATCHES AND CLOCKS. THE WESTERN CLOCK MFG. CO., La Salle, Ill. Filed March 16, 1908. Serial No. 33,405. Published May 5, 1908.

BRITISH PATENTS.

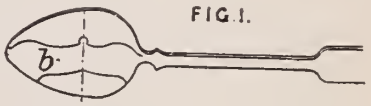
(ABRIDGMENTS OF SPECIFICATIONS, 1907, FROM *The Illustrated Official Journal.*)

ISSUE OF JUNE 24, 1908.

4,909. SPOONS. A. M. PEARSON and A. JEFFRIES, Aldingbourne, near Chichester, Sussex. Feb. 28.

A spoon is provided with a mustache guard *b*,

FIG. 1.

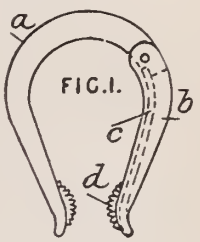


which is preferably formed integrally with the bowl.

5,450. EARRINGS. T. E. KNOLL and F. PREGIZER (trading as Knoll & Pregizer), Pforzheim, Baden, Germany. March 6. (Date applied for under Patents Act, 1901, Oct. 26, 1906.)

An earring for unpierced ears is made in a horseshoe or other curved form and comprises two

FIG. 1.



legs *a*, *b*, the closing leg being pivotally or flexibly mounted on the leg *a* and under the action of a spring *c*. Corrugations *d* are made on the legs to provide a grip on the lobe of the ear.

Complete specifications accepted June 17, 1908.

1907.

22,022. BRACELET FASTENING. YOUNG.

23,739. WATCH. PENDLEBURY.

1908.

4,385. PROCESS FOR PRODUCING GILDED OR SILVERED SURFACES. BAUER.

5,652. ALARM CLOCK. METZ.

Applications filed June 9 *to June* 13, 1908.

12,483. CLOCK-WINDING INDICATOR. ALBERT RYBKA, London.

12,489. COFFEE OR TEA-POT. I. J. WEBSTER, Kingston-on-Thames. Complete specification.

12,495. UMBRELLA. JOSEPH CASALE, London. Complete specification.

12,529. STUD. GEORGE MOORE, JR., Birmingham.

12,605. TIME-RECORDER. F. M. RUSSELL and A. J. JUNG, London.

12,631. CLOCK-ESCAPEMENT. ALFRED FRAINIER, JR., London. Complete specification.

12,733. SLEEVE LINKS. F. M. OSSWALD and L. F. BRENNER, London.



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THE HOROLOGICAL REVIEW

The Scientific Adjustment of Watches

By Prof. E. James of the School of Horology and Mechanics at Geneva, Switzerland

HISTORICAL.

QUESTION.—Were the first watches made with a balance spring?

ANSWER.—The first watches were regulated without a balance spring. The verge escapement could be regulated without a balance spring, but the variations of such watches were considerable. Later a pin was placed in the rim of the balance (Fig. 1). This pin caused the bending of a straight spring at each vibration, which

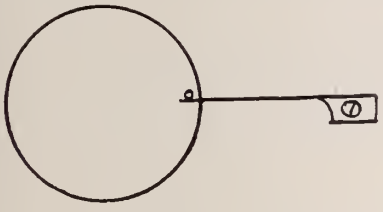


FIG. 1.

spring was at first represented by a hog's bristle.

It was Huyghens, who, in the year 1674, invented the spiral spring. A spiral spring had at first only a turn and a half, and its form was first made by the tweezers (see Fig. 2). This spiral spring, though crudely made, improved the timekeeping of watches considerably.

QUESTION.—Name the different kinds of balance springs in use at present.

ANSWER.—The flat spiral, the Breguet

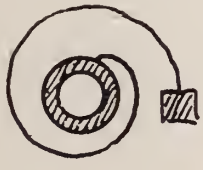


FIG. 2.

spiral, the cylindrical spiral and sometimes the spherical spiral.

DIMENSIONS OF BALANCE SPRINGS.

QUESTION.—What dimensions must the spiral springs have?

ANSWER.—The Breguet spiral spring and the flat spiral have for a diameter the semi-diameter of the balance. The cylindrical must have for a diameter the third of the diameter of the balance and should contain as many coils as possible.

When the balance springs are made larger than stated, and over their proper weight, it will put them out of shape while vibrating, and when they are made smaller their blades will work too much.

QUESTION.—How can spiral springs be tested if they have the proper shape?

ANSWER.—Regardless of all the care which the manufacturer of balance springs

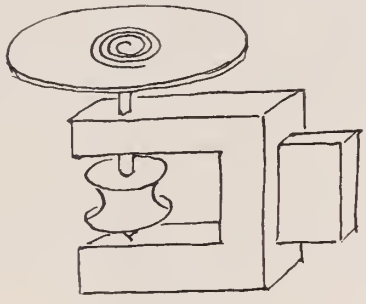


FIG. 3.

employs, it will sometimes happen that these springs will be oval. In such a case their adjustment is impossible. In order to be convinced that a spiral is of a proper

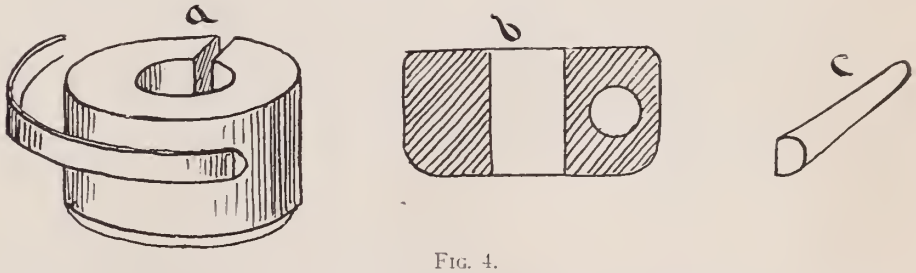


FIG. 4.

form, the spiral is placed on the platform of a tool represented in Fig. 3, which platform is caused to revolve by a bow. In this manner it is seen immediately if the spiral is defective.

QUESTION.—What is the proper way in which to select a correct spiral for any given balance?

ANSWER.—The center of a spiral is attached to the upper part of the staff of the balance and the balance is suspended by holding the spiral by its outer coil. In this way, the spiral forms a cone, the height of which ought to be equal to the diameter of the spiral. Then it is attached to the collet and the vibrations must be counted. Several means are employed for this operation.

(1) You may seize the outer coil of the spiral in the tweezers and cause the balance,

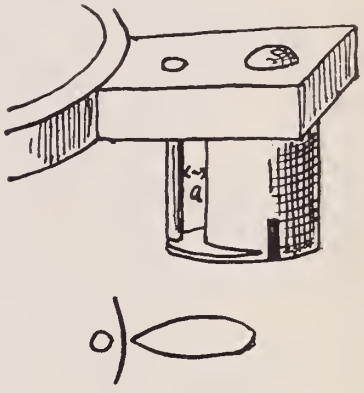


FIG. 5.

so suspended, to vibrate on the surface of the enameled dial. For 18,000 vibrations, five double vibrations are counted for each finger, twice for the hands, which should be performed in 20 seconds, because five double vibrations for each finger make 50 vibrations, repeated twice, equal to 100 vibrations in 20 seconds, or 300 vibrations per minute at 18,000 per hour.

(2) In another operation the use of a regulating tool may be employed, which tool consists of a balance perfectly timed and enclosed in a glass-covered box, on the surface of which the balance to be timed with the balance staff and the spiral is placed in a vibrating position. Here the outer coil of the spiral is attached to a stationary fix-

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ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

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ture. By an external motion, both balances are set vibrating and the spiral on the balance to be timed has its length modified, until both balances vibrate together. In this manner the point is reached, which should be attached to the stud if there is no regulator, but if there is such an attachment, the point to be reached is the position of the regulator pins.

POSITION OF THE SPIRAL ON THE COLLET.

QUESTION.—How is a spiral placed on the collet?

ANSWER.—All spirals are fastened on the center of a collet, which cannot maintain the spiral perfectly centered and flat. The spiral must be placed in such a manner

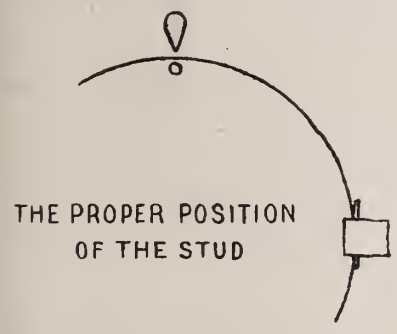


FIG. 6.

that the first coil is opposite the incision, which serves to keep the collet friction tight. For the purpose of holding the spiral firmly to the collet, in order that it may not be thrown out of shape, it must be fastened, by means of a pin, which has one side filed flat. See Fig. 4, where a is collet, b, incision of the collet, and c, pin filed flat on one side.

ISOCHRONISM.

QUESTION.—What is isochronism?

ANSWER.—Isochronism is the property which causes vibrations of different extent to be performed in the same time. When the mainspring is nearly run down, the vi-

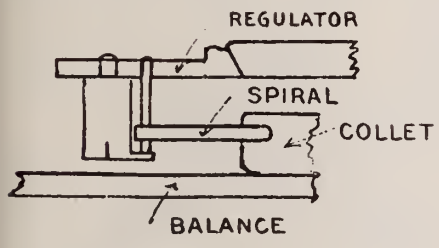


FIG. 7.

brations of the balance are of smaller extent than when the mainspring is totally wound. In both cases the vibrations must be performed in the same time and the vibrations are then isochronous.

THE FLAT HAIRSPRING.

QUESTION.—Is it possible to obtain isochronism with a flat spiral spring.

ANSWER.—The flat spiral spring has this property, which was discovered by Pierre Leroy, in the year 1766. This scientific watchmaker explains this property as follows: "In every spiral spring of sufficient extent there exists a certain length, by means of which the long and short oscillations are isochronous. This length is difficult to find, for which reason the flat spiral spring is not used for accurate timepieces."

QUESTION.—How is the regulator for watches constructed?

ANSWER.—The regulator, as shown in Fig. 5, contains a pin and a key, leaving a space as marked a. The external coil of the spiral is placed between the pin and the key of the regulator.

QUESTION.—How much freedom is necessary for the balance spring between the pin and the key of the regulator?

ANSWER.—The room between pin and key of the regulator must be equal to three times the thickness of the blade of a coil and the balance spring must be kept exactly in the middle of this space when it lies at rest. (See Fig. 6.)

QUESTION.—Which precaution is it necessary to make when making a key for the regulator?

ANSWER.—Before making such a key the corresponding pin should be made, of such length in relation to the balance arms that the combined length of pin and key leave the necessary freedom for the balance arms required. The projection of the key should overlap the pin, as shown in Fig. 7, without touching the balance spring, because if the latter were touched, the regulating of a timepiece would be impossible.

QUESTION.—What should be done, if the

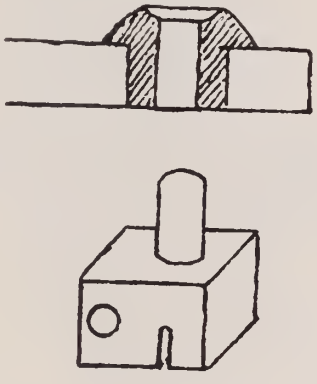


FIG. 8.

regulator did not suffice, to correct the gaining or losing of a watch?

ANSWER.—When a watch gains or loses time and the regulator is not of sufficient extent to correct either error, the balance spring has to be lengthened or shortened. Care must be taken after either of such operations that the spring stud is replaced to the movement in correct relation to the escapement by turning the collet.

QUESTION.—How is the outer extremity of the balance spring attached?

ANSWER.—The outer extremity of the balance spring is attached to the stud for the purpose of adjusting the position of the stud to the balance cock. A point is placed thereon as an exact mark, as shown in Fig. 8. The stud should be turned in such a manner that when drawing a circle, passing between the pin and the key of the regulator, such circle should pass through the line of the hole in the center of the stud, leaving very little metal before the edge of the hole in the stud, as shown in Fig. 6, and also that the second coil of the spring cannot touch the stud when expanding during its course of action.

QUESTION.—Can isochronism be obtained in the use of Breguet balance spring?

ANSWER.—In the use of a Breguet balance spring, isochronism may be obtained when such a spring is fitted with a theoretical end curve.

QUESTION.—Can isochronism be obtained with a cylindrical balance spring?

ANSWER.—The cylindrical balance spring is the best for theoretical terminal curves

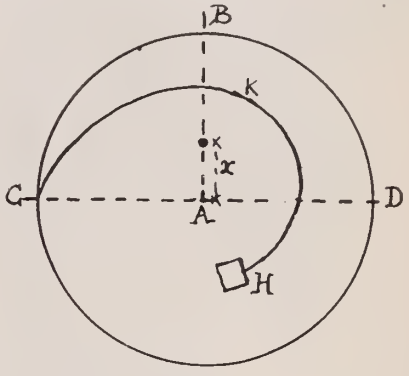


FIG. 9.

on both its extremities which impart to it its isochronous property.

QUESTION.—What is meant by terminal theoretical curves?

ANSWER.—There are curves the theory of which has been established by Philippe, an engineer of mines, and published in a scientific treatise in 1861. The following are the conditions which these curves should satisfy:

The center of gravity must meet to the right AB, a line located perpendicularly on CD, at a distance $x = \frac{R^2}{L}$, Fig. 9. R is the radius of the balance spring; L is the

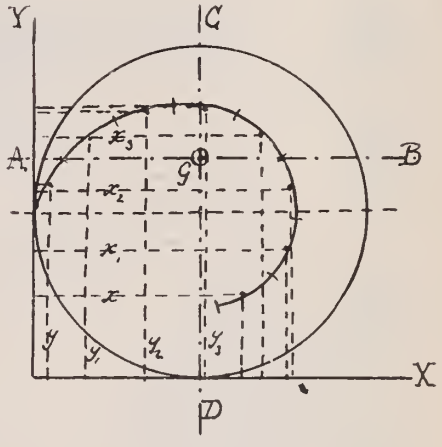
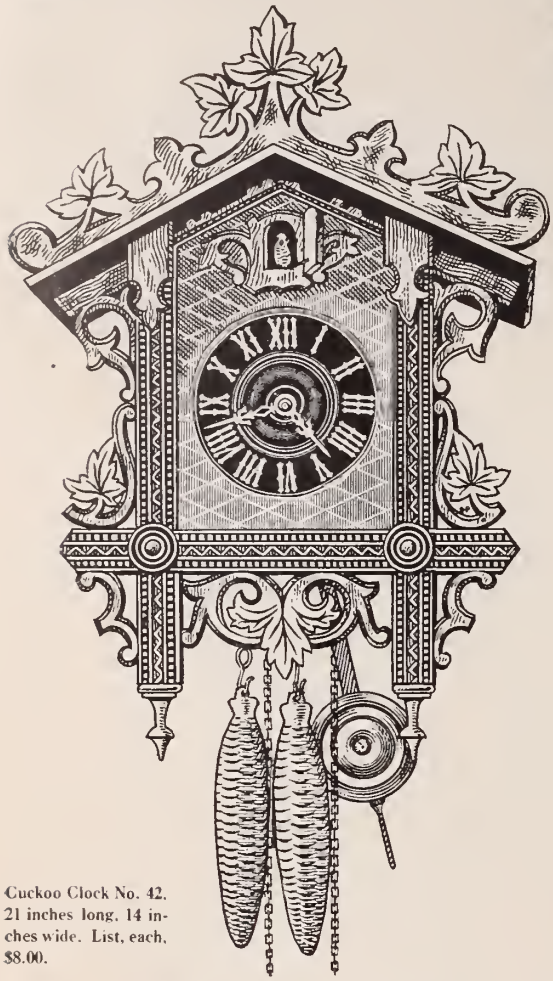


FIG. 10.

length of the terminal curve. It is measured to the stud, when there is no regulator, and to the pins of the regulator, when there is a regulator.

QUESTION.—How is a theoretical terminal curve traced?

ANSWER.—You trace a circumference with a radius 100 millimeters, in which you



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Pat. June 9, 1908
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Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

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AMERICA'S OLDEST and LARGEST EXCLUSIVE WATCH JOBBING HOUSE places at your convenience that efficient service required of a specialist.

That we are the largest is due to those watch buyers who have placed their business with us—some of them for more than twenty consecutive years.

It will be to the interest of those buyers not our customers to learn just what has been responsible for bringing to us, and holding for us, this large business.

National Distributors of

"The Watches that Sell"

ELGIN	WALTHAM	HOWARD
UNITED STATES	KEYSTONE	CRESCENT
N. Y. STANDARD	JAS. BOSS	CROWN
	EXCELSIOR	

M. A. Mead & Company

CHICAGO	PITTSBURGH	NEW YORK
Columbus Memorial Building	Fulton Building	Silversmiths Building 15-17-19 Maiden Lane





trace an approximate radius, having a determined length. For example, For half of the outside of the spiral, you calculate the position of the center of gravity and mark it on the figure projected. You execute the curve in thick, brass wire, then repeat it before the design in two different positions, each time tracing the vertical positions. The intersection of these verticals gives the center of gravity. If this latter does not coincide with the center of gravity calculated, you modify the curve till you arrive at this result. You then draw the curve carefully with China ink and photograph the same the size wanted.

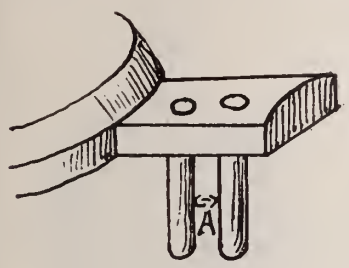


Fig. 11.

Question.—How can I verify, by the calculation, the correctness of a theoretical curve obtained by the above drawing?

Answer.—You trace two axes of co-ordinate tangents to the circumference of 100 millimeters (See Fig. 10). You divide the curve into equal parts and you can easily determine the center of gravity. You determine the distances X, X^1, X^2, X^3, etc., and Y, Y^1, Y^2, Y^3, etc., of each center of gravity between the two axes of the co-ordinate. The means of these distances gives two lines A-B and C-D, of which the intersection is the center of gravity G.

THE PRACTICAL FORMING OF TERMINAL CURVES.

Question.—How can I reproduce one of these photographed curves on the balance spring of a watch?

Answer.—To reproduce practically a terminal curve, it is sufficient to lay the balance spring over the photograph and copy the spiral with the help of a pair of tweezers. If the spiral does not coincide exactly with this copy, you interpose a piece of glass of proper thickness until you obtain an exact copy.

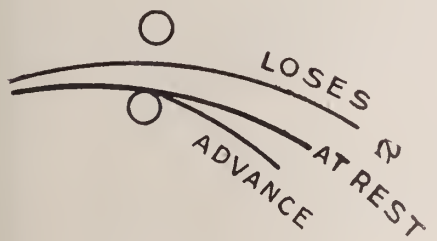


Fig 12.

Question.—Where must I begin to bend the curve?

Answer.—The curve is copied in taking for length a half circle of a spiral and an operator must take half a spiral back of the point from which he counts the coils in his spiral spring.

Question.—How can I find the curve which must be used in every case?

Answer.—The curves form a proportionate radius for that of the radius of balance spring.

Question.—How can I find the number of parts which I must use for a balance spring of a radius of 4.8, of which the pins of the regulator are placed at a radius of 3.12?

Answer.—The rule of determining such a proportion gives us:

$$\frac{4.8}{3.12} = \frac{100}{x}, \text{ of which } x = \frac{100 \times 3.12}{4.8} = 65.$$

Question.—Where should I place the regulator pins to be able to use a curve No. 55 with a radius of the spiral of 5.2?

Answer.—

$$\frac{100}{55} = \frac{5.2}{x}, \text{ of which } x = \frac{55 \times 5.2}{100} = 2.86$$

The regulator pin will have to be placed at a radius of 2.86.

Question.—Is it proper to allow the pins of the regulator to have a certain amount of play between them, or should they hold the blade of a Breguet or of a cylindrical spiral spring tightly?

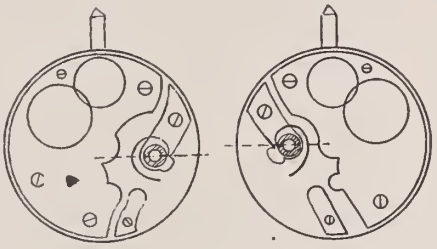


Fig. 13.

Answer.—The distance between the regulator pins must be equal to the thickness of the blade of the spiral spring, which must neither be bound tightly nor have any play between the regulator pins. (See Fig. 11.)

Question.—What variation can be produced by any freedom between the pins and a tension against one of them?

Answer.—When the balance spring has any play between the pins, the curve will become elongated, its center of gravity is no longer at its theoretic point; on the other hand, the balance spring will become shortened during its long vibrations, in consequence of which the watch will gain in flat position.

When the balance spring touches the pin, when the balance is at rest, its vibration will not be performed with regularity. In the first part of the oscillation it will produce a contact which will produce a gain, in the second part when the balance spring does not touch the pin any more, it will produce a loss. (See Fig. 12.)

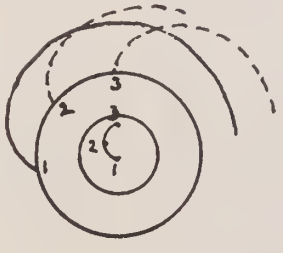


Fig. 14.

POSITION OF ADJUSTMENTS.

Question.—Where should I place the point of attachment to the collet?

Answer.—When the watch is in a hanging position it has a tendency to lose. This loss is caused by friction. You must therefore attach the balance spring in a manner to cause a gain. This point is found in the following manner: The watch, being in a hanging position, the side of the movement before you, the point of attachment must be found perpendicularly to the stem passing through the center of the cock to the left for a balance spring coiled up to the right, and to the right for a balance spring coiled to the left. (See Fig. 13.)

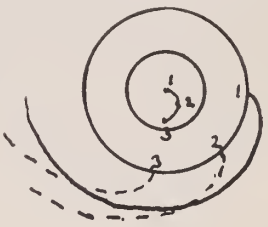


Fig. 15.

Question.—How may I determine the effect produced on the different positions of the point of attachment?

Answer.—When the point of attachment is to the left and the balance turns to the right, the center of gravity of the plane part of the balance spring rises, which diminishes the extent of vibration and produces a gain. (See Fig. 14.)

When the point of attachment is at the right and when the balance turns to the left, the center of gravity descends, the extent of vibration increases and produces a loss. (See Fig. 15.)

When the point of attachment is below the center of gravity, the descent is followed by an ascent, and the losing about neutralizes the gain. The gain is slightly greater than the loss because the center of gravity increases its distance from the center, consequently the length of the lever becomes greater. (See Fig. 16.)

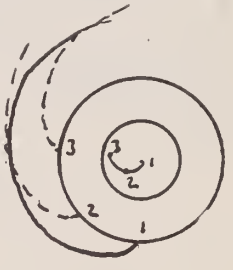


Fig. 16.

Question.—Can I form a theoretical curve at the center of the collet?

Answer.—You can make a theoretical curve at its center and in this case it is not necessary to take the position of the collet into consideration.

(To be continued.)

William Lynn, a retailer of Preston, Ia., and Miss Anna Blanche Grote, daughter of Mr. and Mrs. John Grote, of Clinton, were married recently.



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland — Railway Exchange Chicago

Are You Going Abroad?

AN INVITATION.

NO TOUR of Europe is perfect that does not include Switzerland. Threading your way along the beautiful Jura mountains, you strike Soleure, picturesquely situated on the river Aare. Thence a pleasant ride of 15 minutes brings you to our great Factory which will well repay a visit. All through trains stop at Soleure. Drop a postal to the Factory the day before, telling when you will arrive, and a carriage will meet you. It will only take a few hours.

Before sailing drop in at our office here for a little chat and a letter of introduction. Let us wish you *Bon Voyage.*

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

Pennsylvania Watch Cases

Trade **XXX** Mark



No. 120

A NEW ONE AND A GOOD ONE

Solid gold throughout. Made of three plates of gold, the outer plate of 14K gold being over one-third of the total thickness of the backs.

Made in the newest model, and the thinnest shapes for regular American movements of any case made in America, with equal weight stock.

Extra heavy weights. Average, 11, 20, 29 Dwt. in 0, 12, 16 size, and at about the price of "Some Makes of Gold Filled Cases."

Finish, color and styles of engraving equal to the most superb lines of 14K goods. Ask your jobber for them or send for prices and samples to

THE PENNSYLVANIA WATCH CASE CO.
YORK, PA.
NEW YORK OFFICE, 194 Broadway, Room 14
Wm. Froehlich, Representative



F. & F. J. SCHWITTER

WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

REPEATED TRIUMPH OF THE

PATEK, PHILIPPE & CO.

WATCHES

RECORD of 1907-1908

Kew Observatory Trial of Watches and Chronometers

The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

REPAIRERS TO THE TRADE

who understand the Duplex Escapement will learn something to their advantage by communicating with us. We have an interesting proposition to make — particularly to Repairers in the larger cities.

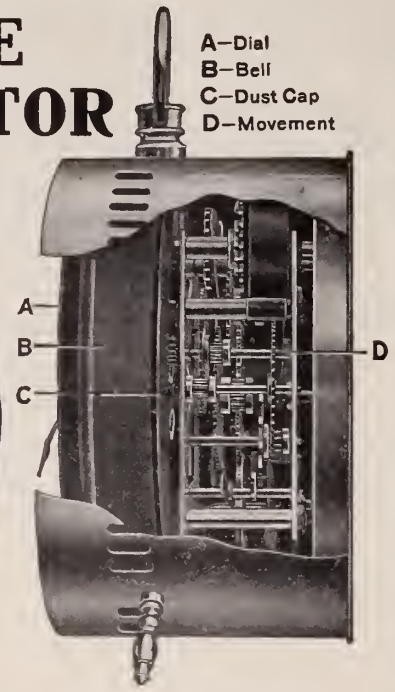
THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.

THE ROTATOR



FRONT VIEW

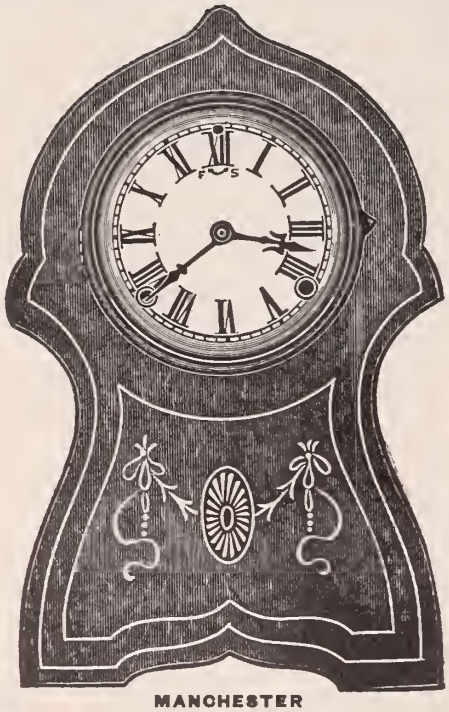


INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

THE E. INGRAHAM CO.
BRISTOL, CONN.



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.
21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

JULES JÜRGENSEN
Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

Watch Repairing for the Trade

Careful, Reliable, Prompt Work. Trade References. Price List on Request.

A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York

SETH THOMAS CLOCK COMPANY

ESTABLISHED 1813

Automatic 8-Day Long-Alarm Clocks

PATENT APPLIED FOR

The modern up-to-date Alarm Idea the public has been demanding for years.

It requires winding but once a week. Movement is so constructed **that clock does not need any attention each night like all other long-ringing alarms. AUTOMATICALLY IT ALARMS EACH MORNING, ringing until owner arises and stops it by pushing switch.** No further attention is required throughout the week. Alarm switch can be locked should you not want clock to ring Sunday or any special day.

Cases

These three patterns represent a new departure in shapes and quality of cases for alarm clocks, being ornamental as well as useful for alarm purposes.

Movement

A superior 8-day pendulum movement, fitted with an ingenious 24-hour alarm dial so that clock can be set for A. M. or P. M., as desired.



VIGIL

Metal case of artistic design and workmanship.
Height, 12½ in.; Dial, 4½ in.

Fine Bronze Finish.

Time-Alarm, list $8.50
Strike and Alarm, list..... 10.50

Rich Gold Finish.

Burnished and lacquered.
Time-Alarm, list $10.50
Strike and Alarm, list..... 12.50



ADVANCE

Black adamantine finish, green marbleized top and base mouldings, the best imitation of marble ever produced. Guaranteed not to crack, chip or peel. Gold plated trimmings.

Height, 11 in.; Dial, 4½ in.

Time-Alarm, list.....$6.50
Strike and Alarm, list..... 8.50

Dealers should place their orders early for this complete assortment as these Clocks will have a large sale and pay a good profit. Electrotypes will be mailed free to any Jeweler desiring them.



PROGRESS

Quartered Oak and Mahogany.
Highly finished and polished.
Height, 12½ in.; Dial, 4½ in.

Time-Alarm, list..... $6.50
Strike and Alarm, list..... 8.50

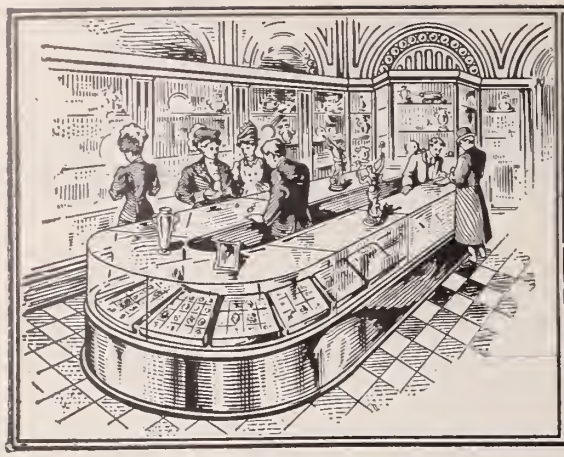
These clocks represent a combination of the modern AUTOMATIC 8-day long-alarm idea with fine mantel cases, the assortment of patterns and finishes is such that a selection can be made which would be suitable for almost any room. ¶ Please note that these cases can be had with two kinds of movements, *i. e.*, Time-Alarm, also Strike and Alarm, striking the hours on a Cathedral gong and the half hours on a Cup Bell.

The Alarm in Time-Alarm Clock will ring 50 minutes, and in Strike and Alarm Clocks for 25 minutes unless shut off.

Send to your jobber, or to us for special circulars for distribution to the public. If your jobber cannot serve you, please order direct.

51 MAIDEN LANE NEW YORK **SETH THOMAS CLOCK COMPANY** 70 WABASH AVE. CHICAGO

Makers of Superior timepieces of all kinds, sizes and prices, from a Ladies' 0 size Watch to 40-foot dial Tower Clock, largest in the World.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Getting in Touch with the Details of Your Business

Written Expressly for The Jewelers' Circular-Weekly by Xeno W. Putnam

NO business man is wholly master of his own house who is not in close personal touch with all of its departments, and there is no more certain way of accomplishing this than to occasionally divest himself of his proprietary character and assume the responsibilities and sorrows of his various employes.

Let him be his own bookkeeper for a season, even though he has entire confidence in the man who does the work regularly. A close acquaintance with the details of his own ledgers will be almost certain to develop various surprises to him and may be the means of cutting many an unwise item of expense from the current year's showing that had full sway during the year just past.

Let him be his own advertising manager long enough to find out whether the publicity ideas in force for the promotion of his business are in harmony with his own. If they are not, it is time for him to find out whether he or his advertising man is the most modern, and then to bring the laggard, whoever it may be, up to the more progressive standard.

Many good advertising men would be better advertisers if brought more closely into touch with the establishment they represent, and many store owners would be better business managers for being brought more directly into contact with the public they are trying to cater to. So, whoever should prove to be the teacher, there is ample chance for the learning of a lesson from which the business will be the gainer. It is quite an easy matter for a business man to get his eyes so closely riveted upon the routine phases of his business that he forgets the public entirely, and it is possible for the advertising man to become so conscious of the limelight, in which he is standing, before the people that he forgets about the business.

Let the business man be his own clerk a little while—at least long enough to find out about the ragged places that his clerks are called upon to travel over heedlessly. He will thus find out more about his troubles with employes, if he has them, than from books in many generations. He will find out why this line of goods moves slowly; why that particular article looks tarnished after a very brief existence in the storeroom, in spite of closest care; why something else fails to show up its beauty because of poor light or untoward shelving. He will find that some of his lines require a great amount of persuasion on the salesman's part to render them salable; that no amount of argument will avail with other articles. Possibly he may learn to wonder, as his clerks have long been wondering, why the proprietor of the place does not use a little better judgment in his selection and arrangement of goods.

It might even pay him to be his own office boy a little while, at least long enough to gain some just appreciation of that individual's trials, temptations and services. He may then have a better understanding why that worn-out hinge refuses to relinquish its exasperating squeak, in spite of all the oiling it is treated with. He may even learn to put the blame for undelivered messages less confidently upon the boy until he can become more certain that the words in which he framed them for delivery ever got beyond the limits of his intentions.

Then he could very profitably be his own customer occasionally, approaching his house of business with the cold, disinterested eye of the most casual stranger; determine whether there is anything about the place which justifies his interest or whether he might not better seek his purchase from some other establishment down street, where the windows are better trimmed or the clerks look neater.

Let him honestly try to be as unfeeling in his criticism as though his personal interest in the place were absolutely wanting, then pass inside and study whether the treatment received there was of the nature he would expect to get from his competitor. He should find out whether his customers are left to hunt around for the article they want and then made to feel like a clam in a refrigerator or whether they are assailed by the enthusiasm of a cheap second-hand dealer. It may help him in finding out why so many of his customers do not come back a second time.

Then, after he has been a part of his establishment from all its vantage points he should again assume the reins of government, prepared to strengthen what is weak, to co-operate a little more cordially with what is strong; to promote, to criticise and to correct with his own hands the errors in himself, his employes or his house that he has seen with his own eyes.

Business Integrity.

"YOU can't be too truthful in making representations about your business," says the high-class business man nowadays. A great many merchants may recognize such a sentiment as simple and straightforward, yet the practical dealer at once recognizes the practical value of simplicity and straightforwardness as the qualities that inspire confidence. The merchant striving to build up a large business has many problems to face. Honesty of intention should be carried into practice by every employe.

Misrepresentation by clerks is a source of injury against which every retail merchant must be on guard. Especially is this so when employes are promoted on the basis of their sales report or in many instances where they are paid a percentage on their sales. You may be scrupulously honest yourself and may make right any misrepresentation brought to your notice, yet there is something else to be considered.

It frequently happens that the most valued patrons of a store do not have time to make a complaint; they simply avoid your store the next time they have purchases to make, because they have lost confidence in you. The question of store policy and the burden of keeping the confidence of the customers necessarily rests on the merchant himself.

There is a certain store on State St. where one frequently hears it said: "I don't know much about these goods myself, but I bought it at So and So's, so I know it is all right." Such an expression of confidence cannot be estimated in money value. The most successful store nowadays has the letter of credit on its very face. The margins of profit can never be so narrow nor competition so fierce and bitter but that business integrity will be consistent with business success.

In localities where men and women spend a large part of their time in a struggle to cheapen wares, even below their cost, buyers are apt to scruple at falsehood to gain their point.

Even scrupulous honesty in itself is not enough to inspire absolute confidence. The retailer must take into consideration the effect of his habitual speech and actions from a customer's standpoint and must avoid even

Storekeeping Department.

the suggestion of deceit in his ads. Even bargain trifles have great weight in this matter of inspiring confidence. The merchant who tells a customer that a certain fabric is "all wool" when it is fairly meshed with threads of cotton belongs in the same category as the man who misrepresents the age of his child in order to avoid paying car fare.

It is even easier to "wreck" a railroad, "salt" a gold mine, "water" the stock of a corporation or "ground" overworked employes to earn a dividend on fictitious values and thereby become a millionaire than it is to build up a large retail business in a country town when the merchant has a conflicting opinion as to just what "honesty" is. The most successful retailers aver that business integrity is consistent with the highest success. It is possible for blind luck to stumble on good fortune, but only real merit can truly deserve it.

The want of integrity in business has inflated the stocks of large corporations and has given birth to much trouble through the greed of stockholders demanding a dividend on such inflated stock. Certain methods in business have done much to work changes not dreamed of in the humdrum wagon-road days of our fathers.

A certain merchant prince began his business life on a very small space with a limited capital. His business grew to phenomenal proportions and his annual income amounted to millions of dollars. The fortune is now scattered and the colossal trade has disappeared, although he has been dead but a few years. This downfall and unenviable reputation was partly due to the half-hearted confidence on the part of this store's patrons.

"You can't be too truthful in making representations about your business," says a merchant prince of to-day. More and more merchants want intelligent, loyal, happy, progressive employes. In a large store it is necessary that the merchant trust a large number of salespeople. Each salesperson is in a position of more or less trust. So it is with the customer. A merchant's good name, reputation, countenance of friends and endorsers; his feeling of strength in himself—all go when he proves faithless to that trust.—*General Merchants' Review.*

A New Aluminun Alloy.

A NEW aluminum alloy has been patented by Walter Gosman, of the steel works of Friedrich Krupp, of Essen-on-the-Ruhr, Germany. This alloy is composed of the following:

Aluminum	87 per cent.
Copper	8 per cent.
Tin	5 per cent.

It is claimed that the alloy casts better than the aluminum and zinc mixtures, machines well, is homogeneous and has a relatively high rigidity.—*The Brass World.*

It is reported that the Orton Jewelry Co., Muskogee, Okla., is conducting an auction sale for the benefit of creditors. They have offered 50 cents on the dollar.

The Attractively Furnished Store of O. T. Fenton, Hightstown, N. J.

THE retail jewelry establishment of O. T. Fenton, Hightstown, N. J., is illustrated below. The present quarters have been occupied since December, 1906. The store is 51 feet deep and 17 feet wide. The ceiling is of metal and is embellished with conventional designs.

The show window is four feet deep, nine feet wide and nine feet high. The floor is of maple. The wall cases and show cases are made of antique oak. All the display cases are equipped with electric lights for the more effective display of the stock.



INTERIOR VIEW OF THE STORE OF O. T. FENTON, HIGHTSTOWN, N. J.

The Unusual in Advertising.

DURING a recent voyage to London the writer was one of about 300 saloon passengers, the sexes being pretty evenly divided, says a writer in *Fame*. For the first day or two the usual confusion reigned as to identities and individualities, but by the third day out two male passengers in particular began to loom ahead and be pronouncedly prominent among the rest of us. Everybody knew them and everybody liked them.

Why? Well, they were *unusual*. They were entirely different from the rest of us. They were brighter, wittier, better natured, better humored. They mixed freely among the sick and the well, cheering the former and chaffing the latter. They were here, there and everywhere, tireless in their efforts to amuse everybody. They did not seem to care what they did so long as they could put their fellow-passengers in good humor.

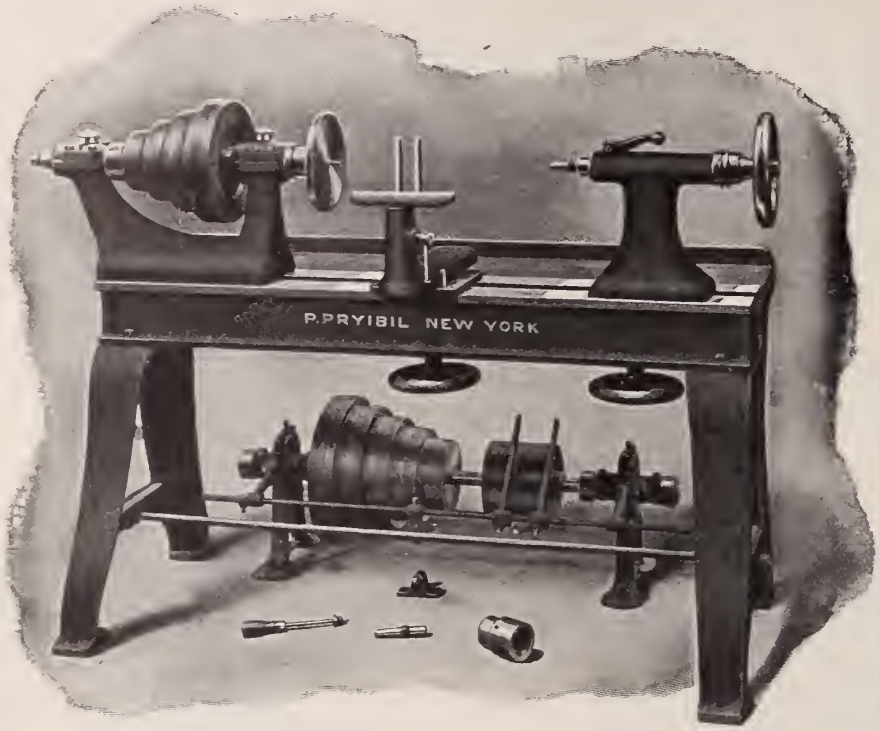
I said they were brighter and wittier than we. They really might not have been, but it seemed so—to all in their hearing. At any rate, they had the courage to assert themselves, and their courage, under the circumstances, was so unusual, so conspicuous among the great crowd that none could fail to notice it.

They *advertised themselves*—that's the correct way to put it—and they did it skilfully. Not for the sake of gaining anything, except, perhaps, the good will of their fellow-passengers, but the fact that they were so energetically different in their speech and manners made them favorably conspicuous and attracted general attention, respect and admiration.

And is it not the odd, the unusual, the pleasingly different in advertising, that makes it so successful, where the commonplace or the mediocre always fails? Nobody notices the ordinary man or woman, the ordinary article or the ordinary advertisement, when they happen to be in company with brighter or better or more unusual competitors. The eye and the attention are given—willingly or otherwise—to the pleasingly, attractive, the strikingly novel, the unusually interesting, which claims and centers our attention at once, to the utter exclusion of the ordinary and the commonplace.

And the keynote to success in modern advertising—whether it be in the newspapers or magazines, the street cars or wall posters, the circulars or the souvenir, is—"unusualness," if I may use the word. Keeping everlastingly in the beaten path, the worn-down ruts, is courting public neglect and aiming straight at failure. All the men of history who have become famous have done something unusual, something boldly and strikingly original, to earn their fame.

The best and greatest field for "unusualness" to-day is advertising—the best and greatest rewards are waiting therein for the men whose bold and pleasing originality can strike the great reading and buying public most forcibly. Advertising is the best market for the man of ideas, the fellow who can write "unusual" stuff, clothe old arguments in startlingly new dress, convince with old "saws" that have been reset and resharpened, or evolve new methods of display or of illustrating the text.



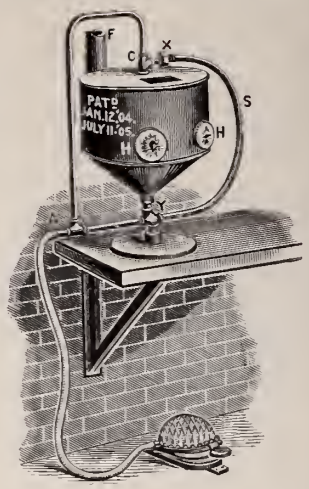
Above Cut Shows Our

METAL SPINNING LATHE

We manufacture these lathes in sizes from 12-inch to 44-inch Swing, and can equip sizes 18-inch and larger with our Chucks for oval work.

Write for Catalogue

P. PRYIBIL, 512-524 W. 41st St., New York.



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK

We have the most approved Reducing Machines

Crees & Court

Die Sinkers

91 Sabin St.,

TALCOTT BLDG.,

PROVIDENCE, R. I.

DIES FOR

JEWELRY
SILVERWARE

Medals
Emblems
Brass Goods

Write us for a Selection of DESIGNS

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.





HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

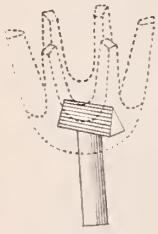
Send for Price List. Tel. 370 Cortlandt.

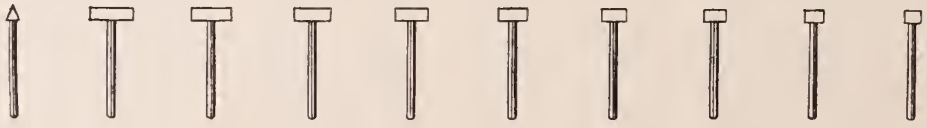


WORKSHOP NOTES

For Jewelers and Watchmakers. Cloth. Postpaid, $2.50. Published by The Jewelers' Circular Pub. Co., 11 John St., New York.

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]

No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2174.—**Gilding Rings.**—*How can I gild a ring without the use of the battery or current?* *G. R.*

ANSWER:—Rings can be given a very good color without the electric current as follows: Immerse the ring in a solution of caustic potash, 180 parts; carbonate of potash, 20 parts; cyanide, nine parts; water, 1,000 parts, and 1½ parts of chloride of gold to be dissolved in water. Prepare the gold, first, by dissolving it in part of the water, then add all of the other substances and boil together. This boiling solution should give the ring a gold appearance with a few moments' immersion; then rinse off well in water and dry in sawdust. For dull gilding, scratch-brush the article well and color in aurine, alum and nitrate of potash. Boil in a strong lye in a crucible, rinse off in water and dry in sawdust.

QUESTION No. 2175.—**Gold Pickle.**—*How can I make a pickle for gold jewelry that will remove mercury and will act as a cleansing solution?* *G. P.*

ANSWER:—Prepare the following for cleaning and removing mercury from gold: Chloride of lime, 80 grms.; bicarbonate of soda, 80 grms.; common salt, 20 grms.; distilled water, three pints. Let the articles remain in this a short time. Keep the solution in a closed bottle. Then take out and wash with alcohol and dry in sawdust. Another good pickle for gold is a solution of cyanide, one-half ounce, and one pint of rain water. Dip the articles into this, rinse off and dry in sawdust; then brush with prepared chalk.

QUESTION No. 2176.—**Mending Alabaster and Marble.**—*I want something which I can use to mend alabaster and marble.* *M. A.*

ANSWER:—One of the simplest ways of mending alabaster is to mix together fine slaked chalk lime and the white of an egg. The parts to be mended should be well cleaned, the lime and white of egg prepared on a glass plate and applied to the parts with a knife. This cement is not good unless used at once; therefore do not prepare any more than one can use. There are several cements that are suitable for both alabaster and marble: (1) Pour together four parts each of vinegar and skimmed milk, and mix the curd with the whites of three eggs, well beaten, and sufficient powdered quicklime sifted in, while stirring, to form a paste. (2) Use equal parts of yellow beeswax resin and plaster of paris. The resin and wax should be melted and the plaster stirred in.

QUESTION No. 2177.—**To Apply Gold to Ivory.**—*We have some ivory ornaments on which we want to apply gold lettering. Kindly inform us how we can do this.* *T. & A.*

ANSWER:—Gold may be applied to ivory by tracing the letters with a fine camel's hair brush moistened with chloride of gold. Then hold the ivory over a bottle having a large opening, in which is placed diluted sulphuric acid and zinc. The hydrogen gas produced in the bottle will reduce the painted gold letters to metallic gold and will develop a good glitter.

QUESTION No. 2178.—**For Polishing Celluloid.**—*What kind of material is suitable for polishing celluloid combs?* *F. P.*

ANSWER:—Prepare a kind of putty of hot soap, free from resin, in which equal parts of flour of emery and fine pumice have been mixed. It is best to have a leather buff on a lathe; use in connection with above preparation.

QUESTION No. 2179.—**Tinned Steel Wire for Plated Ware.**—*We are manufacturing a silver-plated line that requires brass wire for some parts, such as bails for cake baskets, berry frames and pickle casters. We are using brass wire, but this is objectionable, as it requires a dip to enable the silver to take hold, and the amount of silver deposited on the white metal is not enough. Could we tin the brass wire over, or use some other wire for this purpose?* *T. S. & W.*

ANSWER:—Brass wire for the above purpose could be tinned and the surface would then be nearly the same material as the other parts, and could be plated readily. You could use a smooth steel wire, tinned heavily. This is being used by several well-known manufacturers of silver-plated ware, and it gives satisfactory results. This steel wire is stronger than brass, will hold its shape, and is easy to work into difficult shapes. The tinning is usually done at the wire mill, so that the trimmings can be readily soldered to it. Some of this tinned steel wire will stand burnishing after silver plating. In appearance there is no difference between brass and steel wire on the finished articles. The steel wire will cost about one-third as much as brass.

QUESTION No. 2180.—**Venting Casting Moulds.**—*How can I make an ornamental casting in a brass mould?* *V. C.*

ANSWER:—A brass mould should be oxidized with sulphuric acid and placed over a fire for a few moments. This will coat the mould so that the metal will run close to the walls. If there be deep recesses, which will show blow holes or will not run full, then it is necessary to vent the mould, so that the air can escape out of these pockets. The venting is done by drilling a small hole from the deep recess through the mould and then driving a brass wire, which has been flattened on one side, through the hole until even with the recess, so that it will not show in the castings.

QUESTION No. 2181.—**To Prevent Silver from Tarnishing.**—*How can I prevent silverware from tarnishing in the show cases, and jewelry from turning red in a safe?* *T. P. S.*

ANSWER:—Silverware in show cases may be prevented from tarnishing by making the cases nearly airtight. But no soft rubber should be used to exclude the air, as rubber will facilitate the tarnishing. The silver should be wiped off two or three times each week with a soft chamois, which would prevent the oxidizing from accumulating on the pieces. Gold jewelry will be affected if placed in a safe, on account of foul air, which may be avoided if a little gum camphor is placed in the safe. Camphor is also good if placed in a show case with silverware. It draws and absorbs some of the moisture from the air.

Jewelry in San Salvador.

THERE are only three jewelry stores in the city of San Salvador, says the *Metal Industry*. It is believed that the rich natives make their purchases in New York and Paris while traveling. The solid silver articles on sale consist chiefly of fruit spoons, cups, hand mirrors, napkin rings, toilet articles, etc., which are mostly bought from American manufacturers because of the fineness of design and workmanship. But the trade complains that a lighter article of the same grade would find a more ready sale. Plated ware comes from the United States and Germany in about the same proportions, the former being preferred on account of quality.

Watches come from America and Switzerland in about equal numbers, but clocks are almost all American. Gold-plated articles are from Austria, whose dealers offer a great variety of styles at less cost than those made by American houses.

Solid gold rings, scarf pins, breastpins and other solid settings come equally from the United States and Germany, each having certain advantages which make it advisable to keep both kinds in stock. Prices are about the same.

The finer grades of knives and forks are purchased in the United States because of their quality and finish, while in the ordinary and common grades the prices of German goods are lower than those offered by American houses.

Frits Hoefer, Aurora, Nebr., has incorporated his business as the F. Hoefer Jewelry Co.

Chief of Police George Ellis, of Houston, Tex., has brought back to Memphis, Tenn., the negro named Washington, alias "Love," who is believed to have stolen a tray of rings worth $4,000 from the store of Taylor Bros., of Houston. As noted, last week, the rings were described in THE CIRCULAR-WEEKLY and were recognized by a Memphis jeweler, who had read the description when Washington, or Love, tried to sell one to him.

C. DORFLINGER & SONS

36 MURRAY STREET

NEW YORK

Hand-Made Blanks only. Cut, engraved and etched glass. Light, medium and heavy stemware, tumblers, etc. . . .

UNIQUE ART GLASS AND METAL CO.

46 PARK PLACE, NEW YORK



3039—16 in. Diameter

Makers of High Grade

Art Glass Dining Room Fixtures

Lamp Shades, Electric Shades and Portables

CALL IN AND SEE OUR BEAUTIFUL LINE OF PRODUCTS AT POPULAR PRICES

Also an Elegant Line of

Rich Crystal Cut Glass at Factory Prices



7789-1 F 6830 S 7933-0 Pig. 7933-1 Liz.

WATCH CHATELAINES

FINE LEATHER GOODS

Our 1908 Fall Line is now ready for inspection. We have many articles to interest dealers in fancy goods.

TRADE R MARK

C. F. Rumpp & Sons

PHILADELPHIA

Established 1850

New York Salesrooms, 683 and 685 Broadway

Fans..



Louis Steiner

Suitable for

Graduation Gifts

A SPECIALTY

520 and 522 BROADWAY NEW YORK

Established 1879

LOUIS W. HRABA

29 East 19th St., New York

Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE - NEW YORK.

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Glass as a Decoration and the Early Decoration of Glass

THE manufacture of colored glass, which is the basis of the art of glass painting, originated at a very remote period, and the use of enamel to ornament its surface was practised by the Egyptians, says a special correspondent of the *Canadian Pottery and Glass Gazette*. The formation of windows of mosaics of colored glass was most probably suggested by the mosaic pictures with which churches were adorned from an early period for the instruction of the illiterate. I do not propose to pursue this most interesting and wide subject, and therefore pass on to other forms of early glass decoration, of which the finest example handed down to us is the famous Portland or Barberini vase.

The history of that vase is so full of interest—it reads more like romance than reality—that it may perhaps be given in full, with illustrations, at a future date. That vase is the earliest example known, as it is also still the finest specimen of what is now popularly known as cameo glass cutting. Cameo cutting was originally an Italian art. The artist selected a precious stone composed of different colored natural layers. He then cut a subject in relief in one or more of the upper layers, the under layer being left as the ground or base. Shells also were treated in this way, but, like precious stones, the cameo cutter made use of natural formations. But in the case of glass cameos the material itself has to be made. The Barberini vase was made of transparent blue metal upon which was superimposed a coating of opaque white. The outer coating was removed from that portion which was to constitute the ground, leaving the white for the figures, foliage or other ornamentations. These were then sculptured by means of the gem engraver's tools.

The Barberini vase was found in a sarcophagus about 1623, but there is no record to indicate when it was placed there and none to give a clue as to where it was made. It was always regarded as an incomparable work of art, but there was a mystery about it which could not be fathomed. It was not till the middle of the 19th century that it was demonstrated that the material was glass, fashioned in layers, and cut as a lapidary would cut a precious stone. Then the vase was reproduced and in glass. I am dealing now with the early decoration of glass, and it would be out of place to speak of modern decoration. I may say, however, that notwithstanding the exquisite modern incrustations rock-crystal productions, cameo cutting presents the finest example of the artistic decoration of glass.

Several other methods of decorating glass were adopted at a much later date. One was the use of coarse threads trailed over the surface of the piece to be ornamented, forming rather crude patterns. Another was the placing of colored enamels at irregular intervals over the surface. Colored, gilt and enameled decorations appear at various eras to have been practiced by the Romans, Greeks and Egyptians. The Chinese never excelled in the art of glass decoration as they did in that of pottery. There is, however, at Nara, in Japan, a glass vase supposed to be of Chinese manufacture, said to have been placed there in the eighth century. This is not authenticated by evidence. The Chinese ornamented glass in imitation of natural stone, but, as in the majority of other countries, cutting was the principal means of ornamentation.

The Venetians, who have since held quite a high position as decorators of glass, were not the earliest in the field. They made glass in 1090, but as to ornamenting it blue glass, enameled and gilt, does not seem to have been of earlier date than 1440. Many of the ornamental processes so much admired in Venetian glass to-day were in use in that century. Rods of various colors are joined by heat and so arranged that when cut transversely they form patterns. Lace glass is a variation of the same process. Rods or canes composed of opaque white threads and surrounded by transparent glass were placed side by side in a mould and a bubble of glass blown into the middle so as to adhere the canes. The whole was then reheated and fashioned into various forms as ordinary glass would be. The peculiar merits of Venetian productions were their thinness, lightness and brilliancy. The Venetian workmen, however, did not aim at classical or artistic forms. Really clever artists, as they were, they debased their art by making drinking vessels in such inappropriate forms as lions, ships, birds, whales, etc.

Glass-making in Britain is of very ancient date, according to some authorities of a date prior to the Roman conquest. The art of manufacturing glass beads and amulets was known to the Druids, but the first English glass houses were those of the Savoy and certain other friars in London, established about the middle of the 16th century; but for a long time no attempt was made to decorate glass as the Venetians did. In 1623 Sir Robert Mansel was granted a patent "for making glass with sea coal, pit coal or other fuel not timber or wood." He evidently did not make decorated glass, for in 1635—a full hundred years after the starting of the Savoy glass house—he was granted a monopoly for importing ornamental Venetian drinking glasses into England.

At the end of the 17th century the manufacture of glass was brought to considerable perfection, and from that time attention was given to the decoration of it. At the end of the 18th and beginning of the 19th centuries English flint glass was superior to that of any other country for its purity and brilliancy, and they set themselves to attain superiority in the ornamental branches. They were adepts at cutting glass, and they addressed themselves to the art of incrustation. The ancients were acquainted with it, but their results were imperfect.

The Bohemian ornamental stems were perfect incrustations, but they were curious rather than useful or artistic. Toward the end of the 17th century the Bohemians had attempted to incrust small figures of a grayish clay in glass, but were not always successful. French manufacturers succeeded in incrusting small medallions of Bonaparte, but so many were broken under the operation of cutting that those that were finished were very expensive. An English manufacturer, Apsley Pellatt, then attempted to bring to perfection and to direct to useful application the crude inventions of other countries. In 1819 Mr. Pellatt took out a patent for ornamental incrustation, which he called "Crystallo Ceramie." This was a subject of considerable interest in the artistic and industrial circles at the time, though its merits, from an artistic point of view, would not be so appreciated to-day.

The art of glass decoration has made marvelous strides since then. With the beautiful, refined and artistic productions of Thomas Webb & Sons, the Baccarat Glass Co., C. Dorflinger & Sons, Tiffany, Foster & Co. and a host of others, we may smile at the estimation in which "Crystallo Ceramie" was held. But we must remember that was nearly 100 years ago. I have the specification granted to Apsley Pellatt for ornamenting glass now before me, and I submit it, not for comparison with glass decorators of to-day, but as an interesting example of early English glass decoration well worth preserving. In his formal specification Mr. Pellatt claims in the usual phraseology that by his improved process ornaments of any description, arms,



CROWN STAFFORDSHIRE PORCELAIN CO.

SUPERIOR line of English Bone China, in exclusive shapes and designs, especially adapted for the Jewelry trade—stock on hand ready for immediate delivery—in PLATES, TEAPOTS, COFFEEPOTS, SUGARS, CREAMS, MAYONNAISE BOATS, A. D. COFFEES, BOUILLONS, TEAS, TEA CADDIES, CHOCOLATES, LININGS, CHINA BASKETS and many other Fancy Pieces.

¶ Extremely varied assortment of rich, high-class VASES, reviving the early English and ancient Chinese productions.

WRITE FOR BOOKLET.

¶ Also a complete line of ARTICLES FOR SILVER DEPOSITING, in many new and novel shapes - in white and also in BROWN and COBALT BLUE - stock on hand for silver deposit work —ready for immediate delivery.



HUGH C. EDMISTON

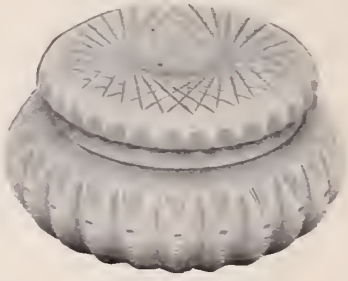
SOLE AGENT FOR AMERICA

43 WEST 4th STREET, NEW YORK

The Pairpoint Corporation

NEW BEDFORD, MASS.

SILVER PLATE AND CRYSTAL CUT GLASS



No. 920—Puff Prism and Fan.

ELECTROLIERS AND GAS PORTABLES

BRANCHES:
38 Murray Street - - NEW YORK CITY
717 Market Street - SAN FRANCISCO, CAL.
485 St. Catherine Street - MONTREAL, P. Q.

Photo. Book Loaned to the Trade on Application

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 37 and 39 MAIDEN LANE, NEW YORK

A Crystaloid Sign will be sent upon request to dealers



S. MARTIN

Jewelry Auctioneer

205 Farwell Avenue
MILWAUKEE, WIS.

L. D. 'Phone, Lake 663

¶ I sell only for Jewelers who prize their standing for honesty and reliability — carry no stock of my own to sell.

¶ Refer to the Mermod, Jaccard & King Co., of St. Louis, Mo.; L. T. Combs & Co., Omaha, Neb.; L. Lechenger, Houston, Tex.; Rushmer Jewelry Co., Pueblo, Col.

Send for Book on

"How to Run an Auction"

cyphers, portraits and landscapes of any variety of color may be introduced into glass, so as to become perfectly imperishable. The substance of which they are made is less fusible than glass, incapable of generating air and at the same time susceptible of contraction or expansion, as, in the course of manufacture, the glass becomes hot or cold. The special composition may previously be formed into any device or figure by moulding or modelling, and may be painted with metallic colors, fixed by exposure to a melting heat. The ornaments are introduced into the body of the glass while hot, by which means the air is excluded, the composition being actually incorporated with the glass. In this way any description of glassware may be decorated with embossed white or colored arms or crests.

A Campaign to Promote Industrial Education.

THE campaign being waged by the National Society for the Promotion of Industrial Education is rapidly bringing the questions of industrial education to the fore. The Board of Education in New York City has recently decided to establish vocational schools for girls and boys from 14 to 16 years of age and also to extend the teaching of manual training in the seventh and eighth grades to many more schools than at present.

This action was taken at the suggestion of a committee that has been studying the subject of industrial education as part of the public school system. The committee consists of Frederic R. Coudert, chairman; John Greene, L. Katzenberg, Cornelius J. Sullivan, Hugo Kanzlar and Samuel Donnelly, who, in addition to being a member of the Board of Education, is secretary of the General Arbitration Board of the New York Building Trades, and on the Board of Managers of the National Society for the Promotion of Industrial Education.

In a recent address before the last-named society, Mr. Donnelly said: "Our public schools have 'featured' literature and devoted too much attention to the literary development of the imaginative faculties. There has been too much one-sided presentation of our great men to the children of the public schools. Washington as the agriculturist and Jefferson as the architect and builder have been neglected. I contend that the prevalent methods in the elementary schools influence and unduly attract all children toward those occupations known as professional service. The superintendent of schools in the City of New York, Dr. William H. Maxwell, has extolled the merits of a 'system of schools which discovers and reveals genius born in low estate and enables it to fructify for the common good.' We ask for a system that not only reveals the genius of music, the genius of art, the genius of literature, the genius of statesmanship, but one that reveals the genius of mechanics and the genius of industry."

The vocational school for boys to be organized by the New York Board of Education will be opened in the autumn at Allen and Hester Sts., in the crowded lower east side of the city. The instruction will include woodworking, metal working and mechanical drawing and several hours a day will be devoted to scholastic subjects related to industrial topics. It is planned to locate the vocational school for girls in Brooklyn. The courses will consist of the domestic arts and sciences, including hand and machine work, dressmaking, millinery, cooking and possibly certain phases of design and the applied arts.

As an aid to any board of education wishing to establish elementary industrial schools, the National Society for the Promotion of Industrial Education has formed a committee of 10, under the chairmanship of Dr. Henry S. Pritchett, president of the Carnegie Foundation for the Advancement of Teaching. This committee will lay out plans for the development of these schools in connection with any public school system, indicate the subjects to be pursued and methods of articulating them with the chief industries of the town. It is not the intention to have these schools take the place of trade schools, but rather to lay a foundation that will enable a girl or boy to greatly shorten the apprenticeship period, which cannot begin until the age of 16. It is expected that this committee will equal in importance the famous committee of 10, of which President Eliot, of Harvard, was chairman, and which laid out the course for elementary schools which is now practically followed throughout the country.

Nankin Viceroy Plans a Commercial and Industrial Exhibition.

OUR Consul, J. C. McNally, sends the information that Viceroy Tuan Fang has under consideration the organization of a commercial and industrial exhibition at Nankin, the object of which is to demonstrate to the world the variety and value of China's productions. The Consul adds:

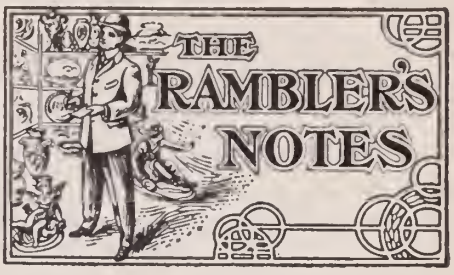
"Plans are now being formulated to perfect an organization to select the location and present plans for the numerous buildings. The opening of the Shanghai-Nankin Railway and the valuable river service will, it is thought, offer unusual facilities for passengers touching at Shanghai to witness at once the former capital of China, the viceregal city of the Liangkiang provinces, with its interesting features and the valuable products of China.

"In anticipation of this important event, the viceroy has purchased several hundred acres of land encircled by a splendid driveway on which he proposes to build a public park, zoological gardens and other interesting features."

Preparation for a National Affair at Puebla, Mexico.

ADVICES from Puebla state that for the Mexican National Exposition, to be held there in the Spring of 1910, the San Juan ranch has been ceded to the board of management. The work of fencing the grounds and other initial work has been started. Lic. Gomez Haro is secretary.

J. S. Rhoads, Streator, Ill., has gone to Red Wing, Minn., to take charge of the repair department of F. M. Schouivailer's store.



PLEASING EFFECTS IN BRITISH PORCELAIN.

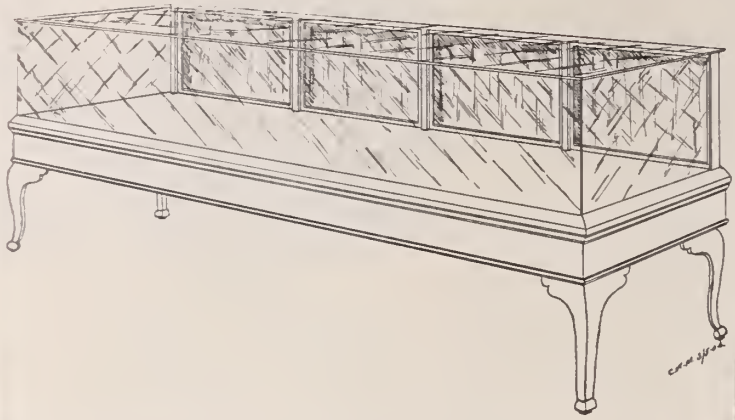
AT his salesrooms, 43 W. 4th St., New York, Hugh C. Edmiston, American agent for the product of the Crown Staffordshire Porcelain Co., has on exhibition a most interesting display of articles. This concern, to meet the demand caused by the revival in public taste and appreciation of the really beautiful work which was in use in England during the early part of the 18th century, has produced pieces of porcelain which exhibit beauty and simplicity of shape and combine with this the decorative use of color in designs worked out in the spirit and with the knowledge that produced the earlier products, the principal features of which were perfection in drawing in a conventional and artistic manner objects of every-day life, flowers, buds, etc. The exact shades of the enamel colors used by the Chinese have only been obtained as the result of long and careful experiment. Vases are shown in powder blue decorative effects of extreme beauty. Plates, cups and saucers, jars, etc., included in the exhibit, show flower effects against the blue background, where typical scenes from Chinese life are also depicted in the decorations. The extreme difficulty of producing perfect specimens makes the wares attractive to people of taste.

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CHINA FROM MANY COUNTRIES.

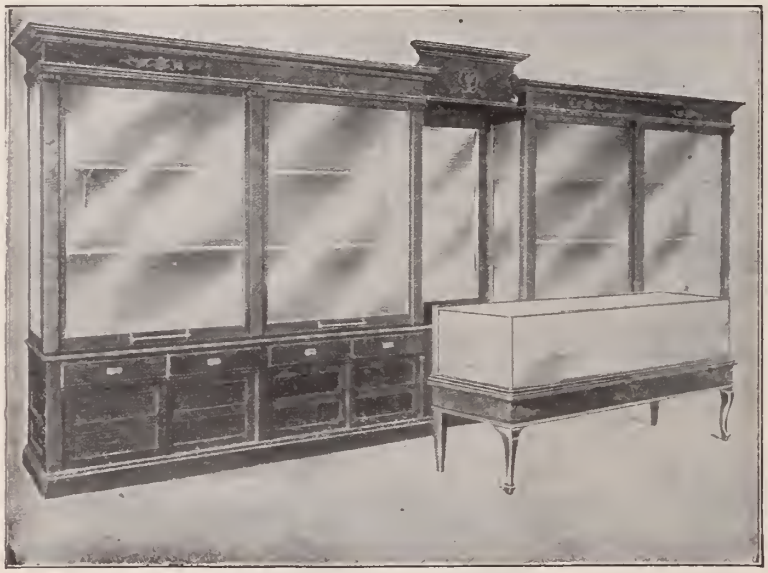
A COMPREHENSIVE line of French, Russian and Swedish china is now on exhibition at the salesrooms of J. H. Vernon, 43 W. 4th St., New York. Russian china dinner plates are shown with deep red borders on which are intricate pattern designs in gold effect. Russian service plates with sleighing scenes and other scenes typical of the Czar's empire are also shown. Swedish china in white and green appears in many styles, the decorative treatment including flower and vine effects. In French china a large display of a number of patterns and styles. Plates in blue and white effects are shown together with a comprehensive line of plates in acid gold decoration. Other plates have leavy floral decorations. THE RAMBLER.

C. S. Sherwood has incorporated his business at Portsmouth, Va., under the style of C. S. Sherwood, Inc., the new corporation beginning July 1 at the old location, 222 High St. The capital stock, which is fully paid in, amounts to $40,000. Mr. Sherwood, who is president of the corporation, obtained the charter for the purpose of affording employes an opportunity of participating in the business. The vice-president is W. E. Gayle; secretary, E. H. Hartsell, and treasurer, C. S. Sherwood, Jr.



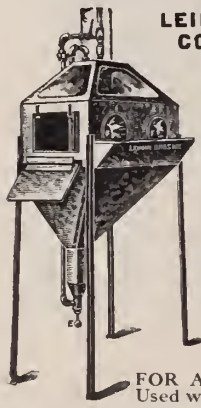
"FOR A QUARTER OF A CENTURY"
We have been manufacturers of
High-Grade Jewelry
Fixtures
Correspond with us before placing your orders

ALEXANDER H. REVELL & CO.
Rees, Dayton, Eastman and Hawthorne Streets,
Chicago, Ill.



Colonial Wall Case, No. 123. Counter Case and Table, No. 107B.

F. C. JORGESON & CO.
11 to 17 NORTH ANN STREET, CHICAGO
MAKERS OF High-Grade Jewelers' Fixtures



LEIMAN'S AUTOMATIC CONTINUOUS FEED
SAND BLAST
$15 AND UP Guaranteed
FOR ALL CLASSES OF WORK
Used with Foot Bellows or Blower

PRESSURE BLOWERS $17 and UP
For Sand Blast, Gas Appliances, etc.
NOISELESS—STEADY FLOW

JEWELERS' MACHINERY and Work Benches
ENTIRE PLANTS LARGE OR SMALL EQUIPPED
LEIMAN BROS. 145 BRILL St. NEWARK, N. J.
62 JOHN ST. NEW YORK MANUFACTURERS

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.
Send for Price-list. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

Importer and Manufacturer of
WATCH MATERIALS, TOOLS, JEWELERS' SUPPLIES AND OPTICAL GOODS



Bargains in
Engraving
Blocks
Prices on Application.

Fine Gold, Silver and Platinum always on hand.
Highest Prices paid for Old Gold and Silver.
A. ZAREMBOWITZ
250 East Houston Street NEW YORK

CLOISONNE and EMBLEM ENAMELING
We are especially fitted for all kinds of high-grade enameling.
Special attention paid to the hard jobs that the other fellow cannot do.
CORRESPONDENCE INVITED
The L. H. King Enameling Co. Snell Bldg., County St. ATTLEBORO, MASS.

PRACTICAL COURSE IN ADJUSTING.
Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.
All Jobbers or Jewelers' Circular Publishing Co.

Nothing New Under the Sun?



Oh Yes, There Is! "INVICTA" SAWS Are New. Order a Gross and Try Them and Be Convinced

WILLIAM DIXON, Incorporated, 39 John St., New York

Formerly F. W Gesswe n Company

'Phone 3759-R.

WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty



(Pat. applied for.)

Balance Hole Jewels. Size of the hole numbered on setting. Saves time and duplication You can order just what you want. If your jobber does not handle them, send to us Made for all kinds of American movements.

Ruby and Sapphire, $1.25 per dozen

THOS. J. JUZEK & CO., Elgin, Ill

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Assayers, Refiners and Smelters

74 & 76 Clifford Street PROVIDENCE, R. I.

We Do Our Own Smelting.

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GOLD AND SILVER REFINERS,
ASSAYERS AND SWEEP SMELTERS.

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Prompt attention given to Gold and Silver Bullion.

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UNITED STATES SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN

16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing precious Metals.

HIGHEST PRICES PAID FOR OLD GOLD AND SILVER

Manufacturers of STERLING SILVER. Importers of PLATINUM. Ore and Bullion Assays a Specialty.

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS

NEWARK, N. J.



Waterman's Ideal Fountain Pen
The pen with the Clip-Cap

WHAT WE DID IN JUNE FOR YOU

Advertised to over 7 Million people.

Can it be wondered at that the sales of dealers, who co-operate with us in this, increase so largely from month to month?

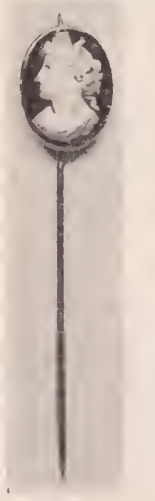
We are doing it all the time!

What part of the usual large summer sales resulting will you obtain in your locality?

American Monthly	300,000
Atlantic Monthly	40,000
Bookman	42,000
Century	165,000
Munsey	618,000
National Magazine	226,000
Review of Reviews	206,000
Scribner's	205,000
Strand	165,000
Official Guide	15,000
Overland Monthly	50,000
Travelers' Railway Guide	5,000
Associated Sunday Magazines	1,020,000
Argosy	450,000
All-Story	250,000
Cosmopolitan	450,000
Broadway	150,000
Everybody's	546,000
Good Housekeeping	225,000
House Beautiful	40,000
Judge	85,000
Leslie's Weekly	125,000
McClure's	472,000
Sunset	110,000
Mail & Express	81,000
Outing	130,000
Puck	80,000
Delineator	950,000
Estimated June circulation if only one person were to read each copy	7,201,000

L. E. Waterman Co., 173 Broadway, N. Y.







SOLID gold jewelry at less than plated jewelry costs. I bought 5,000 pieces, including cameo scarf pins, brooches in real cameo and corals, veil pins, cuff pins, rings, etc., all at less than one-half the regular price, as I bought them in trade sales; prices from 45 cents to $1.38 in scarf pins, cuff pins, etc., large fine solid gold cameo belt pins and brooches, $3.37 to $5.00. Sent on memo. bill to well-rated dealers. Sold for cash only.

Look them over, return what is not wanted, enclose your check in box for goods kept, no other way. I have fine coral and amber necklaces, 38 cents a string; diamond rings, $3 up to $300.00 each; ½ carat fine white diamonds, perfect, $60 to $85 carat. A few imperfect, $45 carat. Be quick for these bargains.

Imported ladies' elastic belts, 25c. to 75c. each, less than half the cost of the duty to import them. Gold-filled chatelaine watches, inlaid in gold; fancy enamel watch and pin to match in handsome velvet case, $3.55 each.

DAN I. MURRAY IMPORTER AND BROKER

3 MAIDEN LANE, NEW YORK 151 WABASH AVE., CHICAGO, ILL.

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway, Bet. Cortlandt and Dey Sts.
688 Broadway,
723 6th Ave.,
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CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D. TEL. 2072 L. Supply Jewelers, Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work, Statuary.

AUGUST GRIFFOUL 313 HALSEY STREET NEWARK, N. J.

THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company.

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

40th Year. WEDNESDAY, JULY 22, 1908. Vol. LVI., No. 25.



Beautiful Gold Casket Presented to President of French Republic by the City of London.

(*See Text on Page 37.*)

The Most Attractive and Unique Wholesale Showroom in New York

Retail jewelers are cordially invited to visit our new Showroom and Offices—52-54 Maiden Lane, New York, and to make this their headquarters while in the city.
Every facility and convenience for correspondence furnished. A call will be appreciated whether on a pleasure or business trip.

Alvin salesmen now carry, in addition to many new designs and styles of Depositware, Toiletware and Hollowware, our latest Sterling Silver Flatware pattern the "EVANGELINE." Full line ready for delivery September first. Price list mailed on request.

ALVIN MANUFACTURING CO.

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BRANCH OFFICES:
Chicago, 133 Wabash Ave.
San Francisco, 704 Market St.

52-54 Maiden Lane, NEW YORK



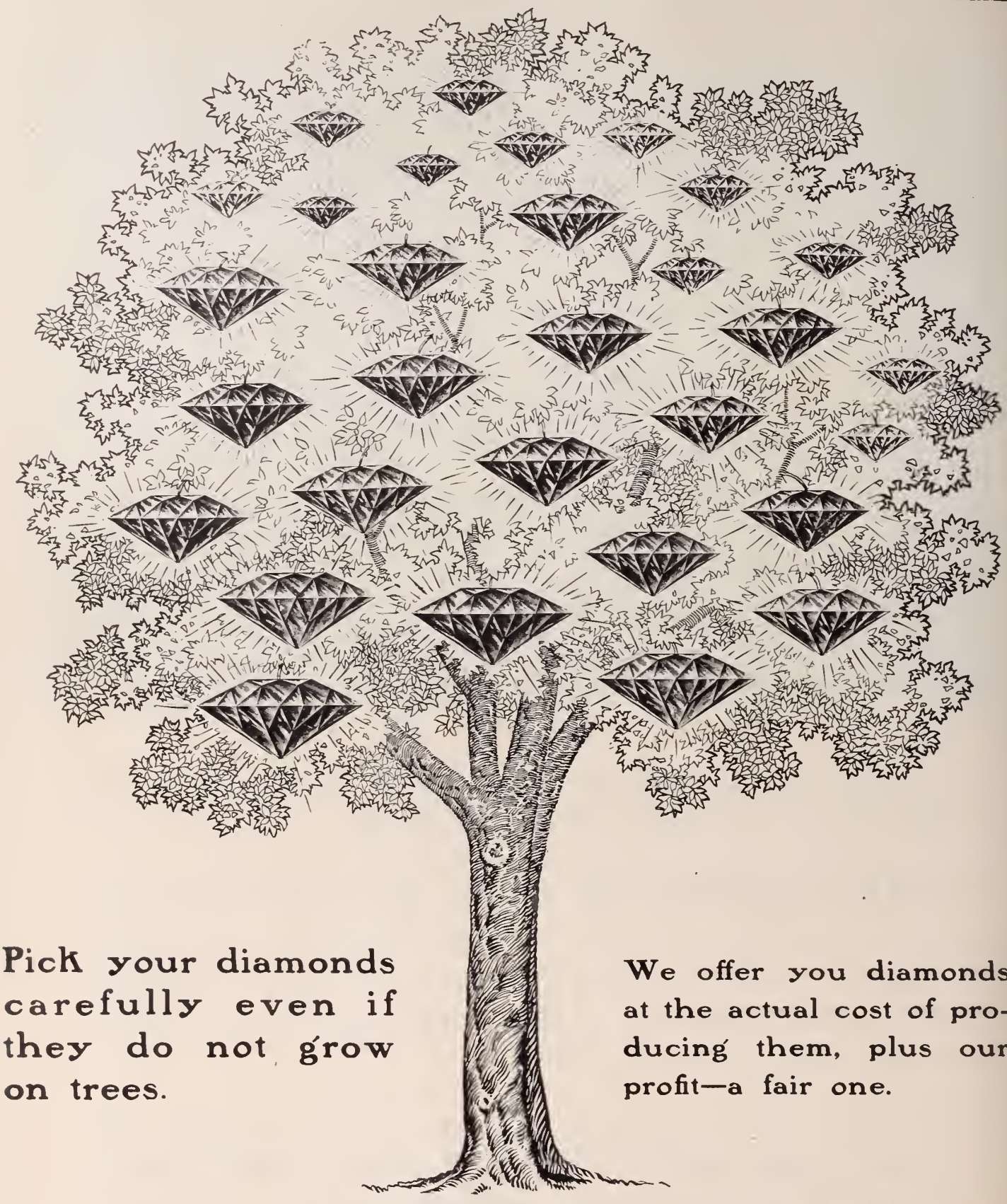
A modern battleship costs from $3,000,000.00 to $5,000,000.00 but its life is limited.

FAHYS PERMANENT CASE costs a fractional part of one of these ships, and because it is so well made and the amount of gold used so liberal and scientifically distributed it will withstand "hard battering" for a lifetime.

When selecting a gold filled case, if you want the best, insist on **FAHYS PERMANENT CASE** which is guaranteed to wear permanently.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



Pick your diamonds carefully even if they do not grow on trees.

We offer you diamonds at the actual cost of producing them, plus our profit—a fair one.

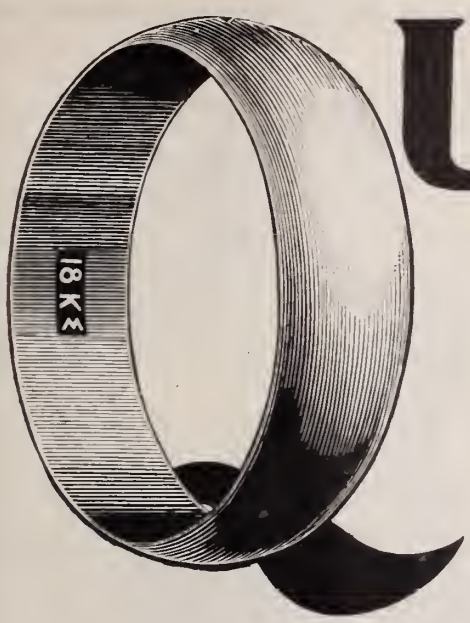
YOU CANNOT BUY DIAMONDS AT LOWER PRICES THAN THIS, BUT YOU CAN PAY MUCH MORE

J. R. WOOD & SONS

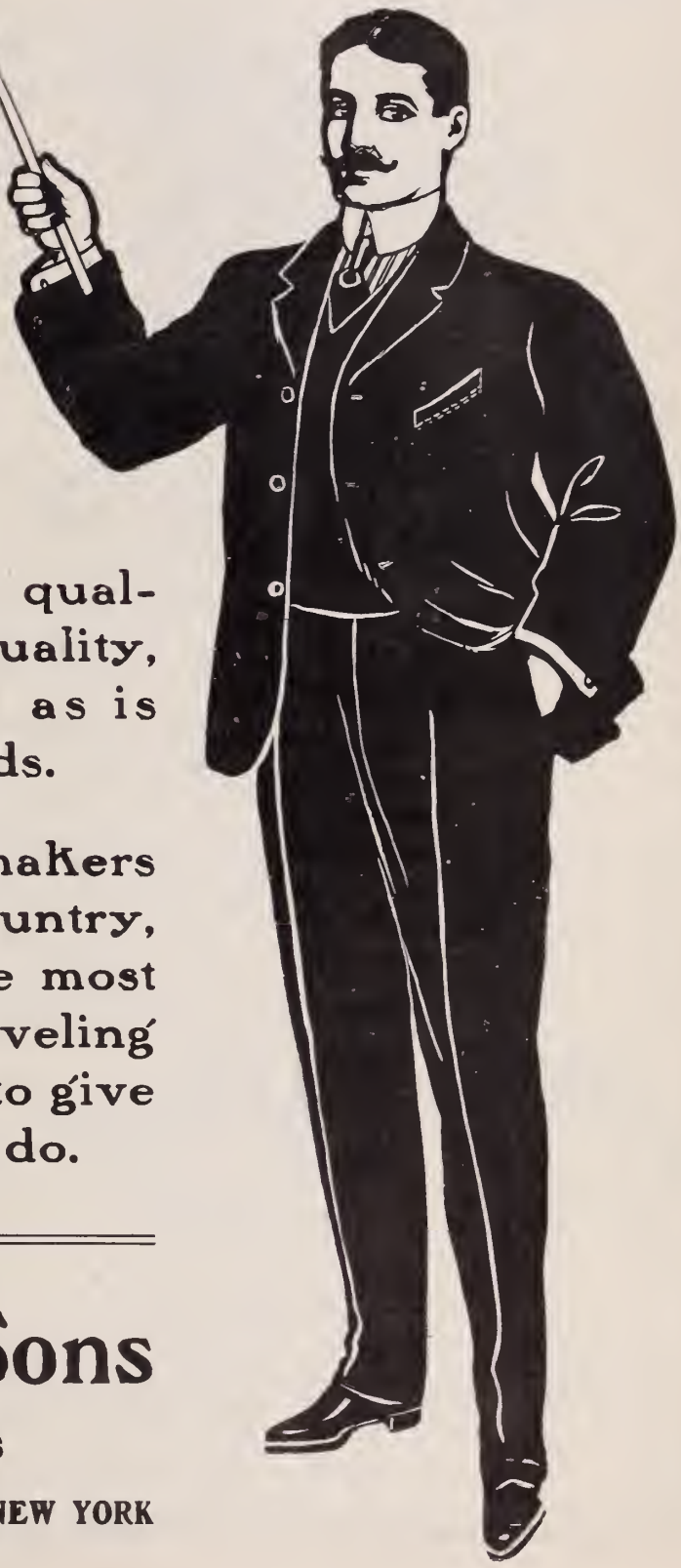
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires.

2 Maiden Lane, Corner of 170 Broadway, New York



QUALITY!



Quality in wedding rings should be considered even before price.

By buying of us you get quality, the very highest quality, and a price as small as is charged for inferior goods.

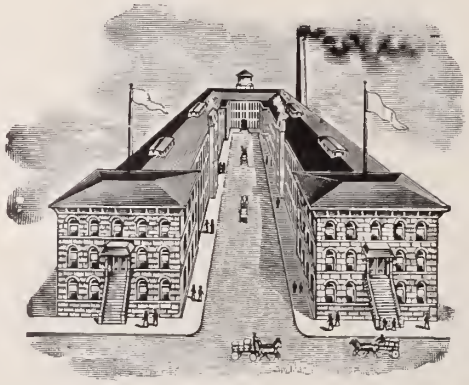
Being by far the largest makers of plain rings in this country, and selling them in the most economical way (no traveling salesmen), we can afford to give better value than others do.

J. R. Wood & Sons

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway, NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane



Flat Belcher ring as received with claws badly worn.



How the same ring looks when stone is reset without new claws. Stone is not secure and point is below inside of ring.



How we splice settings and solder in new claws; seams do not show and rings are as perfect as when originally made.



How ring looks with new claws and stone securely reset. Entire ring is finished like new.

When we tell you that we have received as many as 75 diamond rings in one day for new claws and settings, you will not think us extravagant for using a full page in THE JEWELERS' CIRCULAR to exploit this feature of our business, but will wonder if you are getting your share of claw work.

99 out of every 100 owners of diamond rings willingly pay $1.50 to $5 for new claws or settings on their rings, but would not buy new mountings for $5 to $25.

It is worth while to familiarize yourself and your employees with this work, as it is one of the important little things that helps to make your business profitable.

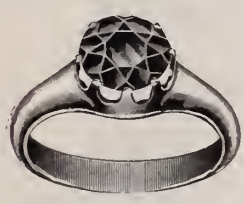
WENDELL & COMPANY

The firm that did much to change the repair end of the Retail Jewelry Business from a source of worry and dissatisfaction to one of pleasure and profit.

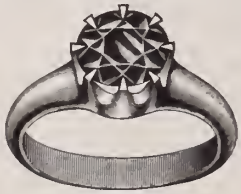
103-105 William Street
New York

TWO WONDERFUL SHOPS

57 Washington Street
Chicago



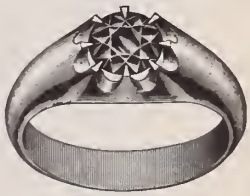
Tiffany ring as received with worn off claws. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.



Oval Belcher ring as received with claws badly worn. Stone cannot be reset, as it would be too low to look well and the point would come below the inner circle of ring.
(See cut No. 2 of flat belcher.)



How same ring looks with new claws and stone securely reset. Entire ring is finished like new.

THE PRICES QUOTED ABOVE FOR NEW CLAWS AND SETTINGS ARE SUBJECT TO OUR CATALOGUE DISCOUNT.

WE CAN PUT NEW CLAWS AND SETTINGS ON MOUNTINGS TAKEN IN TRADE AND REFINISH THEM SO THEY WILL BE AS GOOD AS NEW.

WE RETIP CLAWS AND MAKE NEW SETTINGS FOR CLUSTER MOUNTINGS SO THEY ARE AS GOOD AS WHEN ORIGINALLY MADE, AT PRICES THAT MAKE IT ADVANTAGEOUS FOR THE OWNERS TO HAVE THIS WORK DONE.

Carrying no diamonds in stock, entering and tagging each piece of diamond jewelry as received, then giving to each workman but one ring at a time, which is returned before he receives another, prevent any possibility of diamonds being exchanged while in our possession.

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

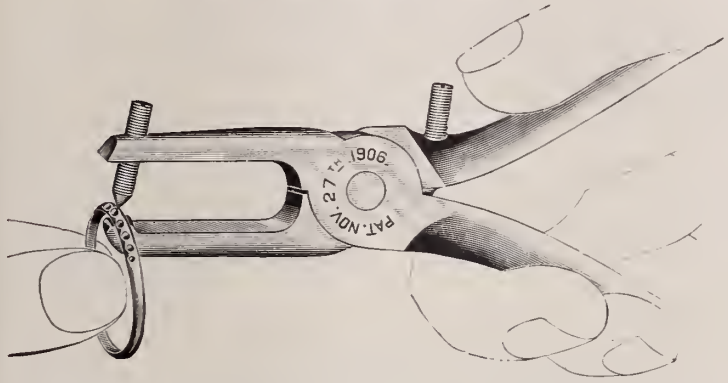
NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

COPYRIGHTED BY T. F. KENNEDY.

Pearl Setting Plier, No. 327



This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp

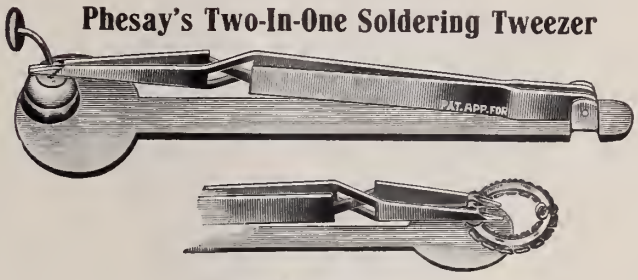
Cut is full size

Price, each, 50c.



Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

Phesay's Two-In-One Soldering Tweezer

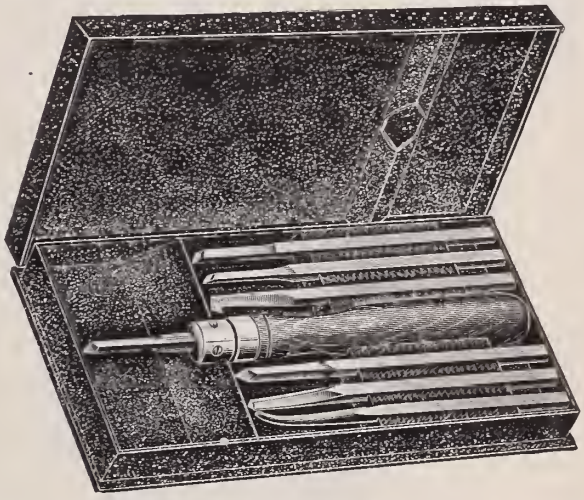


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One, Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

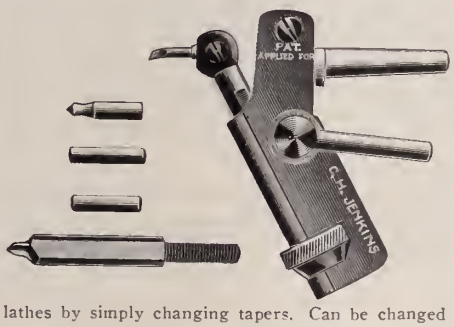
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocobolo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

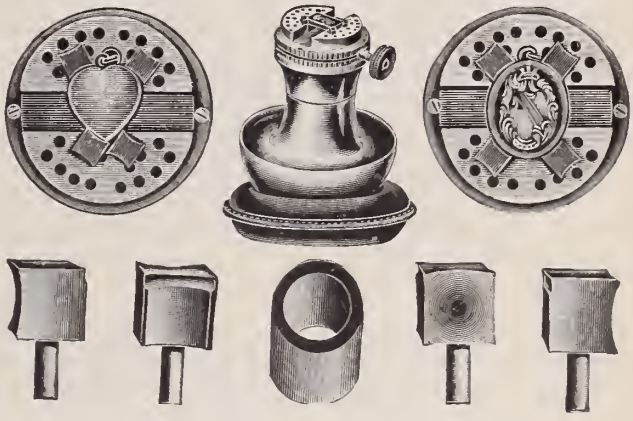
And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one burnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

"Ideal" Pins for Engraving Blocks



Per set of 4 with 4 pure rubber tubes, 50c.

The faces are milled to various shapes to take regular and irregularly formed articles. The few illustrations show their possibilities. Four pure rubber rings are furnished to slip over the pins when very delicate and highly polished articles are to be clamped. Made for all Standard Engraving Blocks. Please state name of Block when ordering.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York

ANNOUNCEMENT

IS MADE

Of the Following Described New 16 and 18 Size Movements, Named

JOHN C. DUEBER



16 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round orm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, hreguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hompden"* mainspring and *double roller escopement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, hreguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperoture, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring, and *double roller escopement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEW YORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JULY 22, 1908 Vol. VI. No. 9

We have inaugurated a new movement in the manufacture of Diamond Jewelry by producing a large and varied line of medium priced Rings, Brooches, La Vallieres, Pendants and Earrings. This is not for the purpose of creating a new demand, but simply to satisfy an existing one. We present remarkable opportunities in this line—values that in every way merit the wide attention which they have already received. However, our best previous offering will be eclipsed by the coming one, with an unusually complete assortment. Those sceptics who doubt that distinctive styles can be obtained in a commercial grade of Diamond Jewelry will be convinced of their mistake when they visit our SIXTH ANNUAL EXHIBITION, which will take place in our offices from August 24th to 29th, inclusive. Here they will see the most complete line with up-to-date designs for those seeking the "bread and butter" articles.

Our Mr. Mayer has returned from his purchasing trip abroad. He has succeeded in procuring important stones for fall demands.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.



No. 2188.



No. 2178.



No. 8067.



No. 2406.



No. 2184.

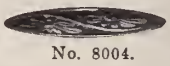


No. 8074.



No. 2400.

Handy Pins in Gold Filled



No. 8004.



No. 2154.



No. 8184.



No. 8055.

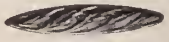
Veil Pins in Gold Filled and Sterling Silver



No. 2157.



No. 8183.



No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane SAN FRANCISCO OFFICE, Henry M. Abrams Co., No. 717 Market Street

Address all orders and communications to Factory, North Attleboro, Mass.

Hutchison & Huestis Ring Makers

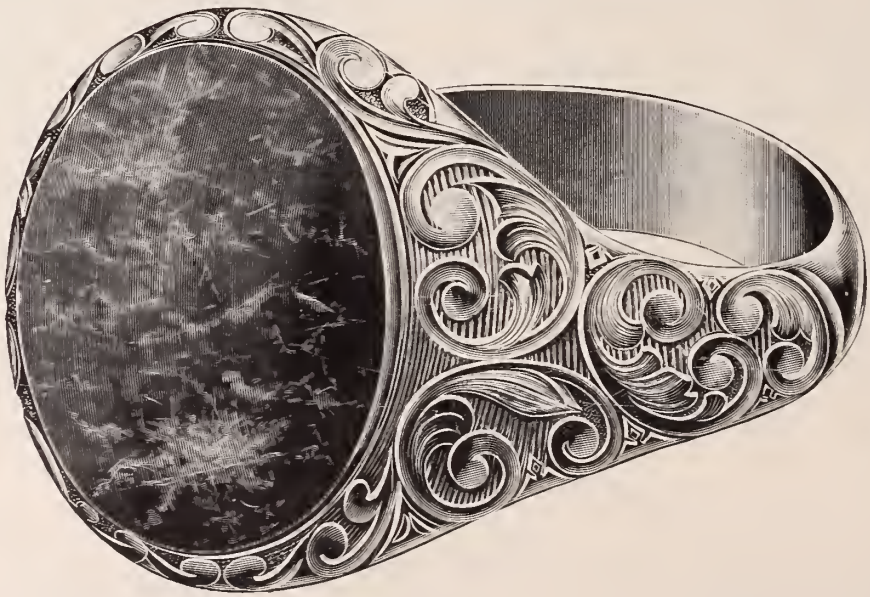
FOR THE JOBBING TRADE

Up-to-date

STONE RINGS

Made in

AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS

SERPENT RINGS

DIAMOND RINGS

DIAMOND MOUNTINGS

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller

FACTORY: 185 Eddy Street, PROVIDENCE, R. I.

Sternau Coffee-Machines

are excellent for the Jeweler to sell

They're in demand because they distil the coffee, thus always insuring a beverage free from bitterness, delicious and wholesome.

Fitted with the Sterno-inferno Alcohol Lamp, or Sternau Gas Burner, they make coffee on the table.

This very convenient feature instantly appeals to those wishing novelty combined with usefulness.

Booklets illustrating the different styles are supplied without charge to those dealers stocking the Coffee-machines.

Catalogue No. 21 L sent on request

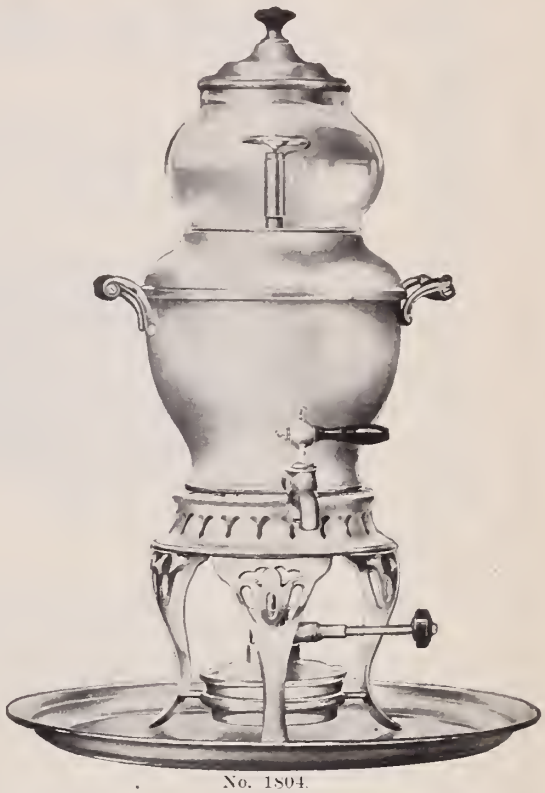
S. STERNAU & CO.

Makers of STERNAUWARE consisting of

Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



No. 1804.

THE "LEONES" SEPARABLE LINK CUFF BUTTON



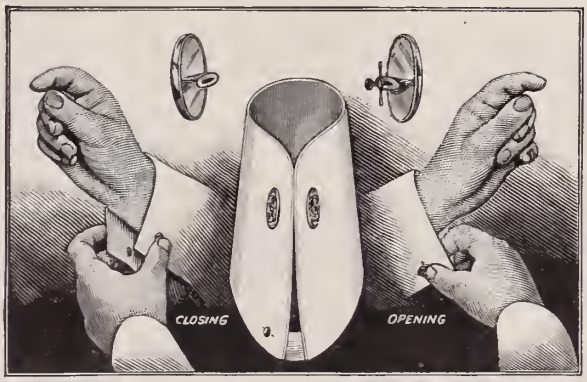
The Edges of the Cuff Are Held Absolutely in Place.

It has no springs to get out of order and with one finger can be fastened or unfastened without soiling or touching the cuff.



Made of Heavy Gold Filled Stock in 12 Styles





PATENTS PROTECTED BY THE PATENT TITLE AND GUARANTEE CO. NEW YORK



The Latest and Only Practical Separable Link on the Market.

Every Jobber is Showing It.

Ask to See It.





MANUFACTURED BY

C. D. LYONS COMPANY, Attleboro, Mass.

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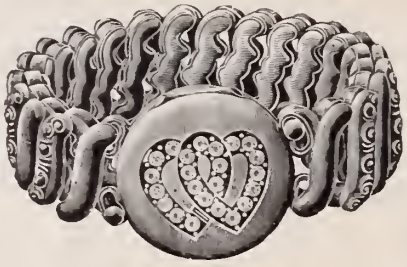


No. 2762

"Best in the World for the Money"



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The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

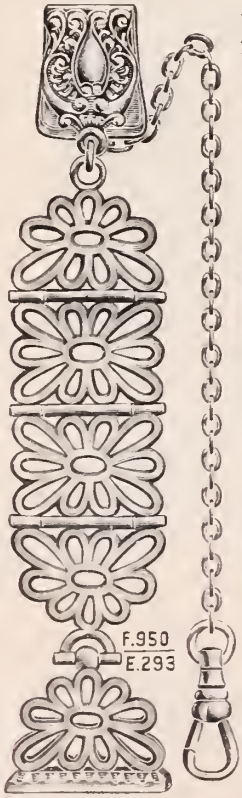
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CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.

The "Best" Safety Fob. Lapped Fronts



BATES & BACON

Attleboro, Mass.

Makers of High Grade Gold Filled CHAINS, LOCKETS and BRACELETS

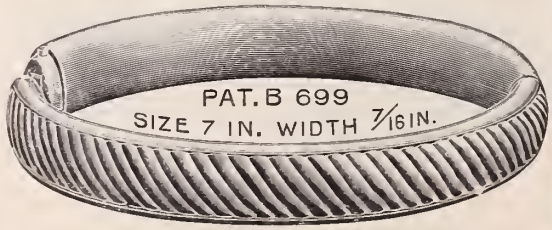
New Corrugated Bracelets.

Nothing Like Them on the Market.











NOTICE:—We are equipped to make any size oval-shaped Bracelet in Joint and Catch

OFFICES { New York - - - - - 9 Maiden Lane
Chicago - - - - - 103 State Street

OUR FALL LINE ALL READY FULL OF BEST SELLERS

GOLD RINGS

Gold Scarf Pins Gold Brooches

A Handsome Line of Seamless Wire GOLD FILLED RINGS

OSTBY & BARTON CO.

PROVIDENCE RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



OUR factory will be closed for annual vacation from July 31st to Aug. 10th. Not a wheel will be turning and no orders can be filled between these dates.

Kindly anticipate your wants as much as possible that all orders may be filled by July 31st.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.



ANNOUNCEMENT

We are pleased to announce to the trade that we are now located in our new offices,

15-17-19 Maiden Lane, New York

and accordingly extend to our friends a cordial invitation to make our offices their headquarters when in the city.

R. BLACKINTON & CO.

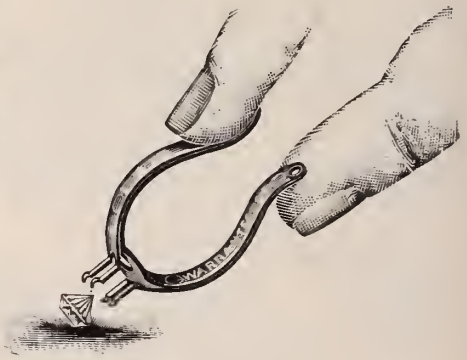
Established 1861 TRADE +B MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of 18 (full set), in box,			$6.00
" " 12		" "	4.00
" " 9		" "	3.00

HAMMEL, RIGLANDER & CO.

47 Maiden Lane, New York — Selling Agents for United States and Canada



TRADE MARK.
STERLING 925/1000

THE EXCELLENCE OF SMITH SILVERWARE

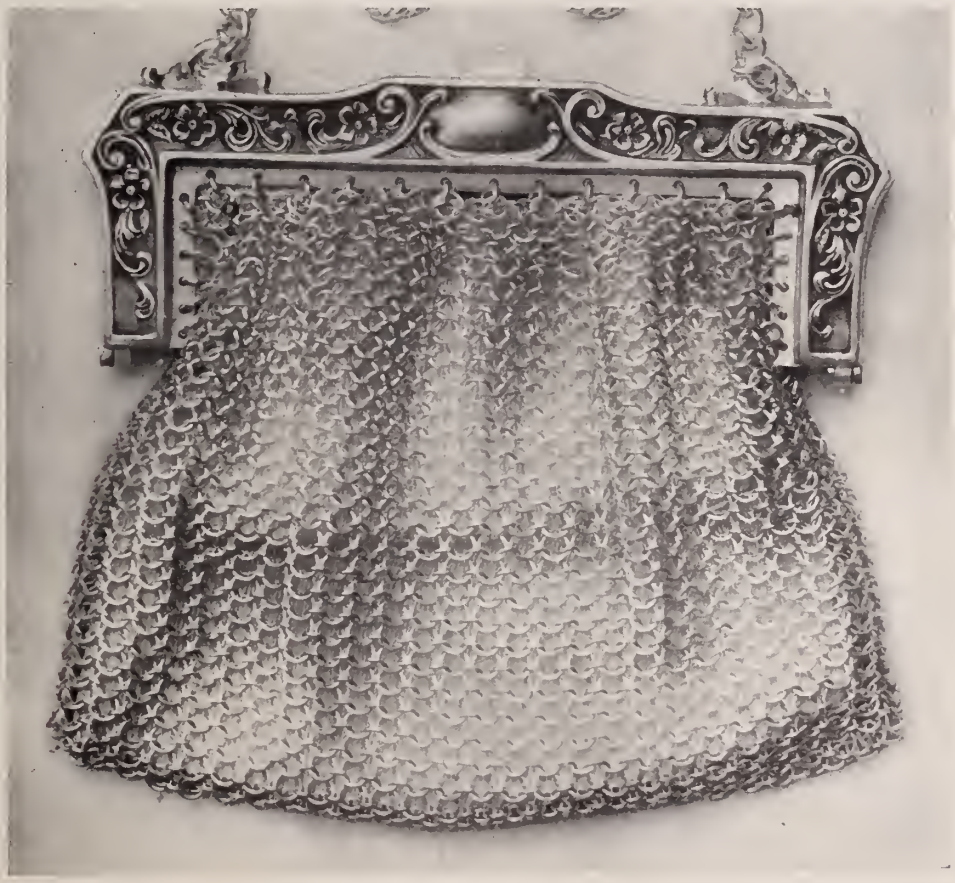


TRADE MARK.
STERLING 925/1000

Is not confined to its beauty in design and finish but to the general skill and workmanship that enters into the making of every piece of Flatware, Hollowware or especially designed products. Originality, quality, and material have gained for this Company an enviable reputation throughout the entire trade.

FRANK W. SMITH CO.

Manufacturers of Sterling Silverware
GARDNER, MASS.



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
MASS.

New York Office
7 Maiden Lane



WITH all indications pointing to a gradual and continuous improvement in business, our salesmen are again on the road with our new Fall lines of "Sellers." An assortment of same, all bearing "The Imprint of the Rose," will surely help you along "The Road to Prosperity."

HENRY FREUND & BRO., 71 Nassau Street, NEW YORK

Our Trade Mark "The Rose" stands for quality and excellence

"Sellers of Sellers"
Elk and Fraternal Order of Eagle Goods a Specialty

Henry Freund Louis Freund Leo Goldschmidt L. M. Heymann Joe Graf



MR. RETAILER:

Have you seen the 1908 line of SOLIDARITY RAISED GOLD DECORATED CASES? "They're the best ever."

Ask your Jobber for a selection and show them a day or two in your window, then watch results!

Solidarity Watch Case Company

Established 1885

54 Maiden Lane, New York

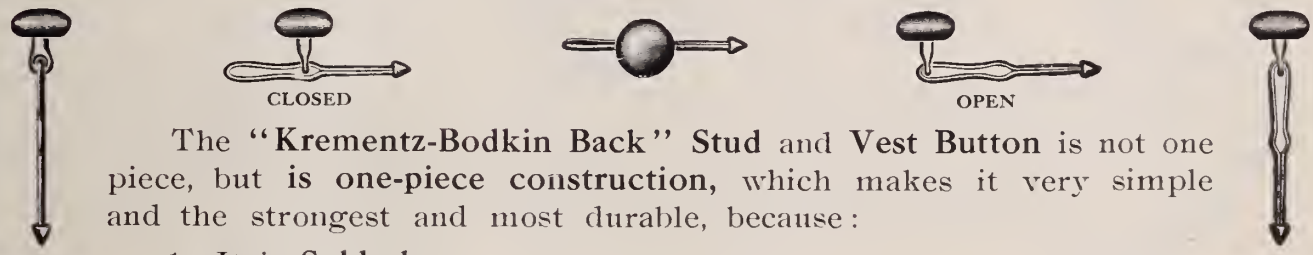
General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the **"Krementz-Bodkin Back" Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The **"Krementz-Bodkin Back" Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All **"Krementz-Bodkin Back"** Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a **"Krementz-Bodkin Back" Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. **"Krementz-Bodkin Back" Studs and Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.
NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

THE CHAIN COMPLETES THE LORGNETTE

TRADE MARK

A FINE LORGNETTE—like a fine watch calls for its appropriate chain. Artistically the Chain completes the picture; practically it serves as a safeguard both to frame and lenses. The one completes the other—completes it perfectly if made here. The wide range to select from permits harmony of effect between Chain and Lorgnette. PRICES: $28.00 to $300.00.

TRADE MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

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NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

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Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

Trade Mark

DESIGNING
AND
SPECIAL ORDER WORK

Summer Jewelry

THESE INVITING out-of-door days call for certain articles of jewelry—to hold things together while playing the game or enjoying the drive.

Buckles and pins which are none the less useful for being also ornamental. Barrettes for stray locks when breezes blow. Bracelets for bare arms, and necklaces to complete the picture. For men, Pins for stock and scarf, Cuff Links, etc.

Your Summer displays should include lines which are specialties here.



Day, Clark & Co. 14 Kt. Gold Jewelry

23 Maiden Lane
NEW YORK

G. R. HOWE
W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

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MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

ANNOUNCEMENT

B. M. Shanley, Jr., Co.

beg to announce to the Jewelry trade, that their exclusive line of 14 and 18 Kt. Gold Jewelry is now ready for inspection, and that their representatives will soon call upon the trade with a full line of samples.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.

The Allsopp Rings



A ★
TRADE-MARK.

The Up-to-Date Line of **Signet and Set Rings**

In twenty years we have built up a business second to none in RINGS EXCLUSIVELY

Allsopp

QUALITY, DESIGN AND WORKMANSHIP

Appeal to the Most Fastidious. It Will Pay You to Examine a Selection Package.



Allsopp Bros. Allsopp Building, Newark, N. J.



"YOU CAN GATHER IN THE DOLLARS BY BUYING A LINE THAT SELLS AND STICKING TO IT."

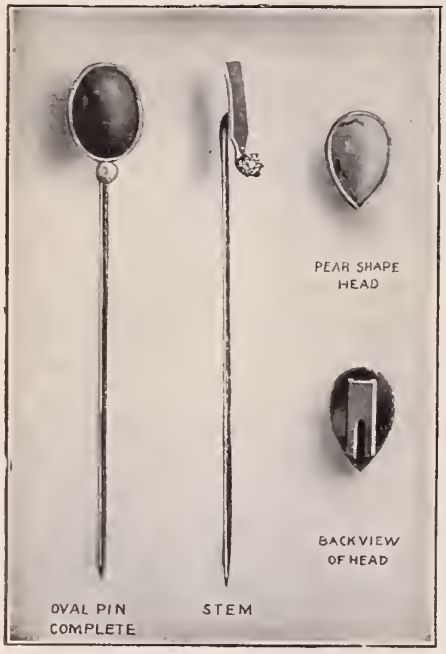
WE HAVE IT.

Do not fail to see our new style of Stone Buttons, Scarf Pins, Waist Sets, etc.

The Keller Jewelry Mfg. Co.

Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.

The Locket House 51-53 Maiden Lane, New York

TRADE (R) MARK

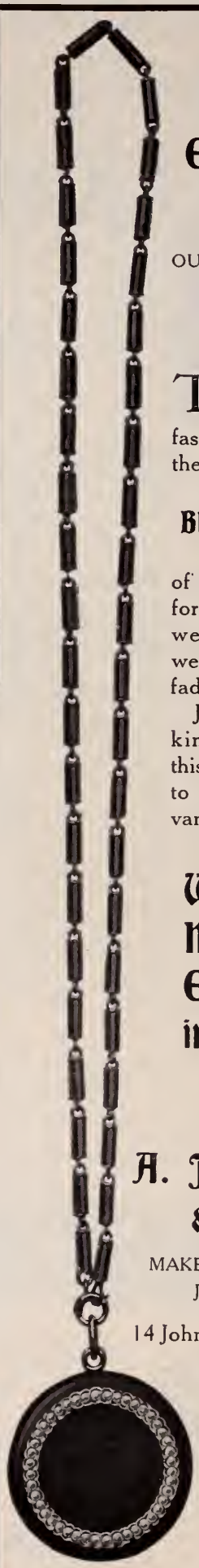
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MANUFACTURING JEWELER

178-180 Ellicott St., Buffalo, N. Y.

Rings, Diamond Mountings, Diamonds and Precious Stones, Badges, Class Pins

General Repairing Artistic Engraving

All Out-of-town Work returned within 3 days from date received



Black Enameled Jewelry

OUR SPECIALTY

THE reports from the fashion centers of the world are that

Black Jewelry

of all kinds, both for mourning as well as regular wear, is the latest fad.

Jewels of all kinds mounted this way show up to their best advantage.

We Make Everything in Black

A. J. Hedges & Co.

MAKERS OF 14 K. JEWELRY

14 John St., New York

14 K

Trade-Mark.



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.

23 Maiden Lane, New York.

Enos Richardson & Co.

23 MAIDEN LANE NEW YORK, N. Y.

TRADE MARK

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

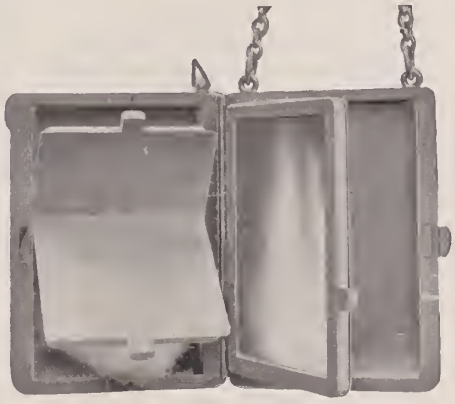
10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
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Hat Pins
Cigarette
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S. COTTLE COMPANY,

31 East 17th Street. - - - - - NEW YORK

PARIS, 28 Rue D'Hauteville

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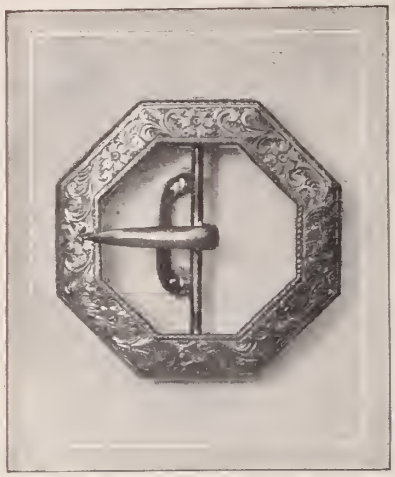
SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold

VEIL PINS



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10 k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.
PERCY M. LAYMAN

Trade Mark

New York Salesroom
9-13 MAIDEN LANE
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Patent applied for.

A complete line in Signet, Lapis-Lazuli, Jade, etc.

The New Creation in Lockets and Locket Rings

IN 14 Kt. AND 10 Kt.

The big feature is the invisible joint, which when the Locket or Ring is closed is so constructed as to be absolutely secret and invisible.

SEND FOR SELECTION PACKAGE

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12 DUTCH STREET NEW YORK

We Sell The Jobbing Trade Only



Patent applied for.

In a variety of patterns in Cameos, Turquoise-Matrix, etc.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

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TRADE S MARK.

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS



JOHN R. BROPHY

103 State St.. CHICAGO, ILL.

Engraver of Monograms, Inscriptions, etc. ¶ Send for sample sheet.

Graduate of the old French system of apprenticeship. A trade thoroughly mastered.

LEROY W FAIRCHILD. GOLD PENS.

CATALOGUE SENT ON REQUEST

FAIRCHILD & COMPANY

OFFICE AND FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

WE ALSO MANUFACTURE
FOUNTAIN PENS IN GOLD AND SILVER
GOLD PENS FOR FOUNTAIN PENS
PENCILS AND KINDRED ARTICLES

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade Mark
1850 1907

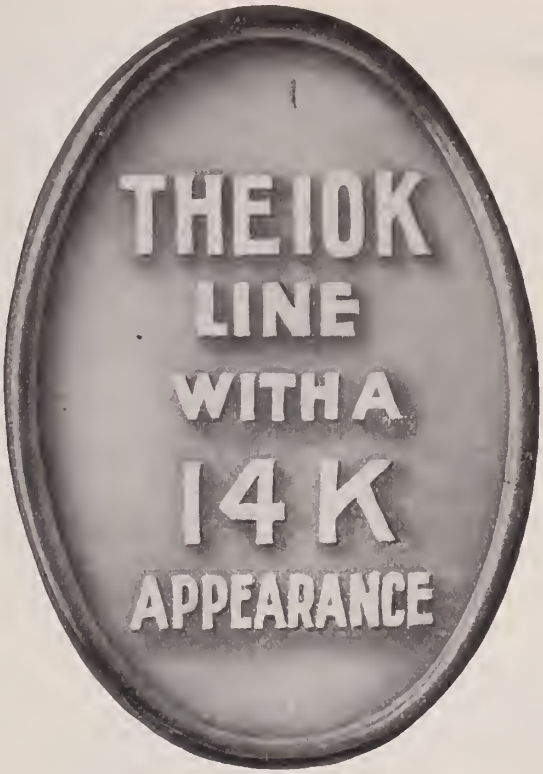
ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of **Gold Chains** of every kind



New House — New Goods
New Methods

Adrian J. Morais

Wholesale Dealer in
DIAMONDS, American Watches and Jewelry
Room 304 Godchaux Bldg.
New Orleans, La.



This Well-Known Motto

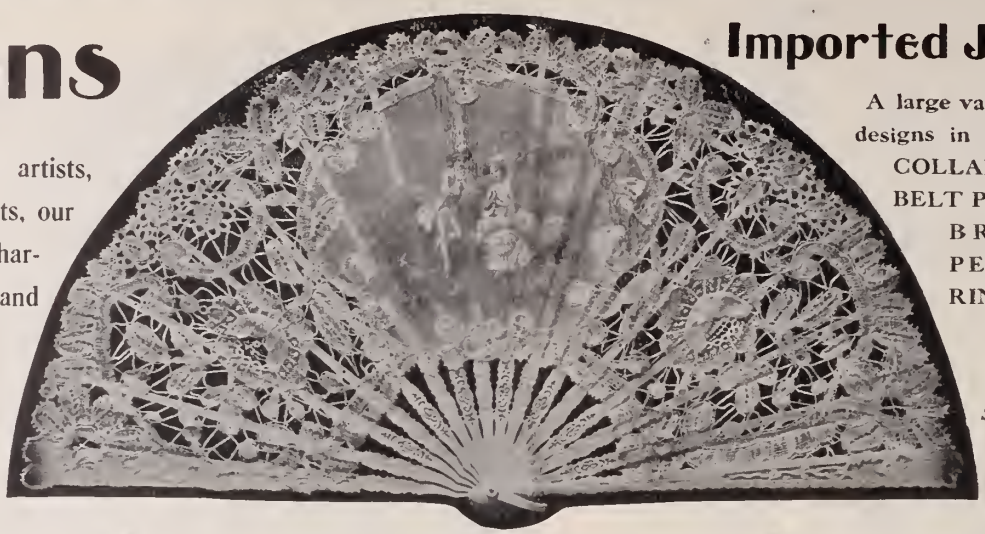
is known from Ocean to Ocean, and means much to all retailers who handle our line.

It's made for the high-class jeweler, who realizes the splendid opportunities for satisfactory profits, compared with the regulation percentage on the average 14K lines.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1/20

Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices.

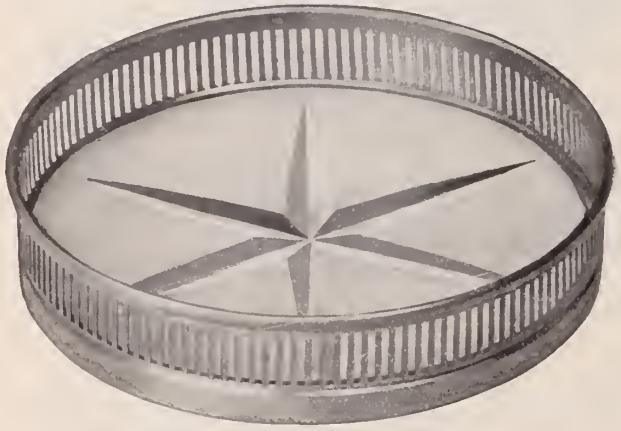


Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.



No. 4444

3 inch (Actual size) $10.50 dozen

Coasters

One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00 per dozen

Frank M. Whiting & Co.

SILVERSMITHS

320 Fifth Avenue, New York North Attleboro, Mass.



NEW CREATIONS FOR THE FALL TRADE

Bracelets and Cuff Buttons

Our Fall line this year is more elaborate and complete than ever. A good assortment of these goods in your stock is bound to increase your profits. We also carry an extensive line of

CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade-Mark

MILLER, FULLER & WHITING CO.

Manufacturing Jewelers

New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.

WE SELL TO THE JOBBING TRADE ONLY

WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York

Established 1854.

MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
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14k. Genuine Pearl Set, $4.50

14k **10k**

EVERYTHING IN GOLD JEWELRY

Brooches, Links, Fobs, Hat Pins, Barrettes, Combs, Festoons, Scarfs, Pendants, Emblem Goods, Lockets, etc.

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FOR THE

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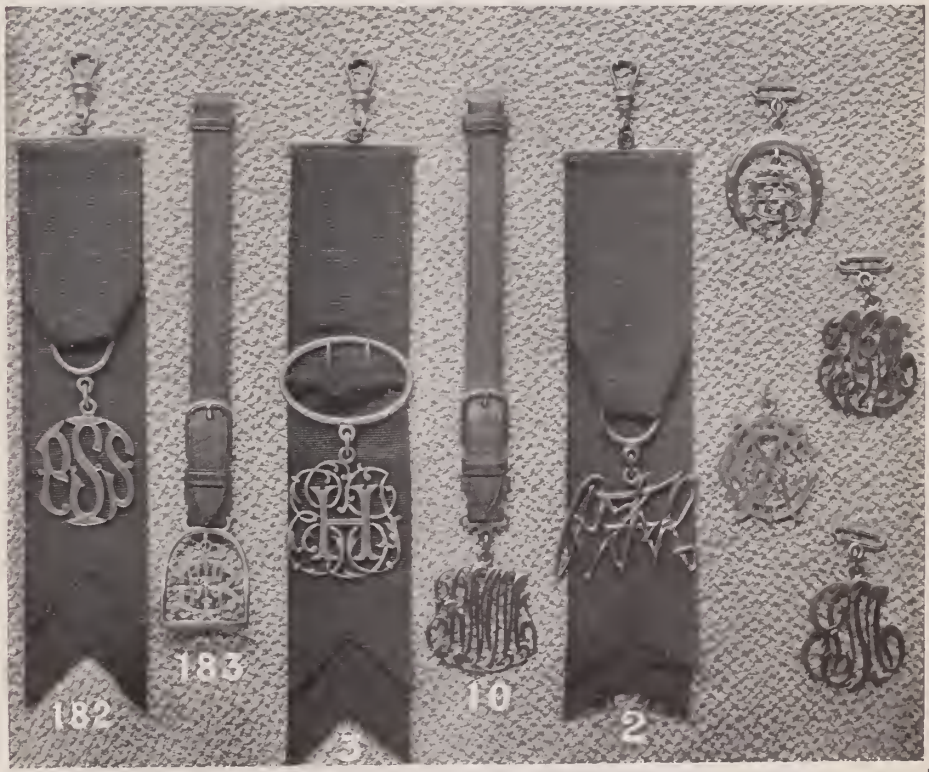
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Distinguishable for their dignity of design and excellence of finish. Made in full quart size, four designs—Narrow Strap, Broad Strap, Rye, Thistle. Shield space for monogram, sterling silver corkscrew tops. ¶ Highball and whisky glasses to match each design.

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

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in solid 14 K. GOLD, STERLING SILVER and GOLD PLATE, mounted on Silk Ribbon or Leather.

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1 doz. asst. sizes 10k gold filled (gold on front twice as thick as on back), $2.00. 1 doz. asst. sizes solid 10k gold, $3.75. 1 doz. asst. sizes, metal, 85c. Ask your jobber for them, or I will send, prepaid, at once (only on receipt of price), two samples—one small and one medium large gold filled and one metal adjuster for 50c. Address

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¶ Write to-day for our booklet showing the latest designs in Cameo jewelry.

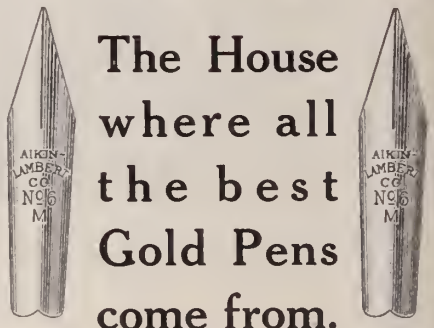
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Send for further information regarding our extensive line.





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Don't Fail to Inspect Our Line of the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION

Fancy Stands and Blocks for Window Display

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"Geraldine Farrar" "Securon" Secret Joint and Catch

BRACELET

Our Bracelets have Patented Guard to prevent falling or losing



Made in High Grade Gold Filled and 10K. Gold.

1000 Styles Send for Samples Through your Jobbers

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100 STEWART ST., PROVIDENCE, R. I.
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THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers
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JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

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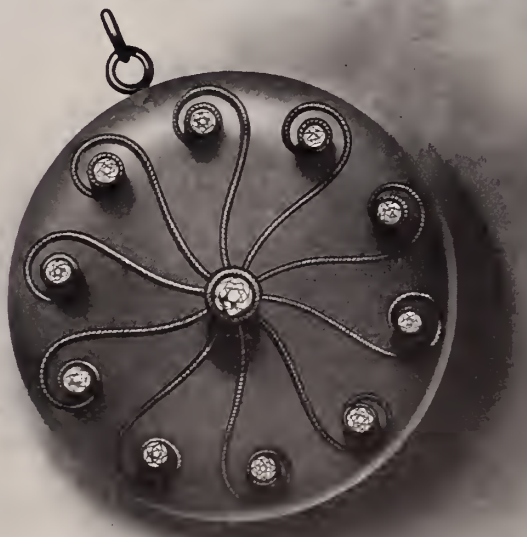
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SUITABLE FOR BABIES OR GROWN-UPS
We are the Largest Exclusive Makers of 10 K. Jewelry
Ask your jobber for the P. & B. Lines of Cuff Buttons, Crosses, Bead Necks, Tie Clasps, Brooches, Baby Pins, Scarf Pins, Bracelets, Lockets and Fobs.
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Our New Detachable Feature

which means that the traveler can always have his umbrella at hand, locked safely in his trunk, and that all inconvenience of carrying, or danger of losing is provided against.

Our new catalogue just finished contains the most complete line of high-grade umbrellas and canes ever issued for the jewelry trade. It will be sent upon request.

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E. A. POTTER COMPANY
Providence, Rhode Island

DIAMOND MOUNTINGS

of any description in gold and platina

Order Work a Specialty

HENRY BASCHKOPF

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Our greatest enjoyment rests in the fact that we make our goods talk for us, and they talk so well that their quality is remembered long after the price is forgotten.

For the trade only—our new, big catalogue, with 100,000 items, sent free.


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New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

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CHAINS

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Artistic Photo Miniatures



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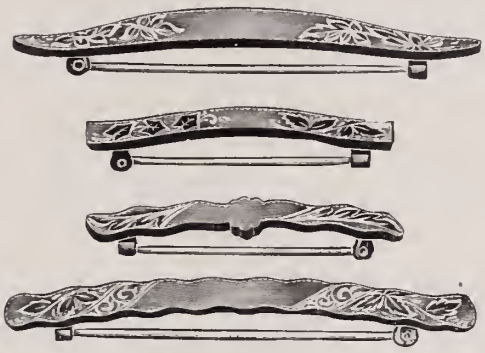
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The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

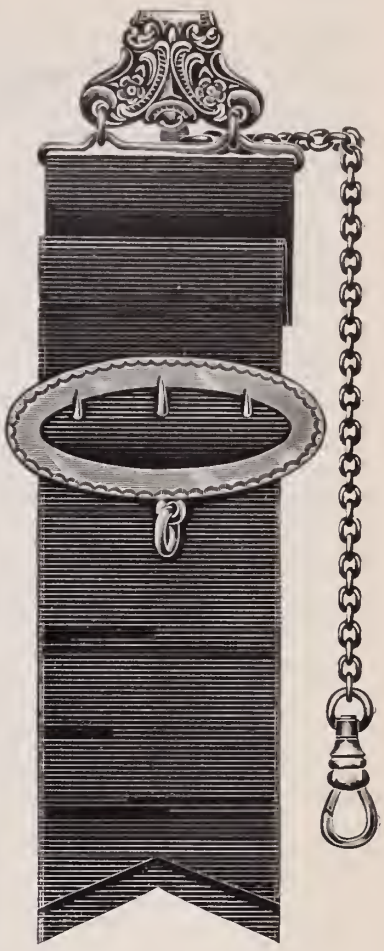
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Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
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Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS





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Silk Umbrellas

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Walking Sticks

Are made for the Jewelry Stores. They appeal to people wanting the exclusive in design and finish.

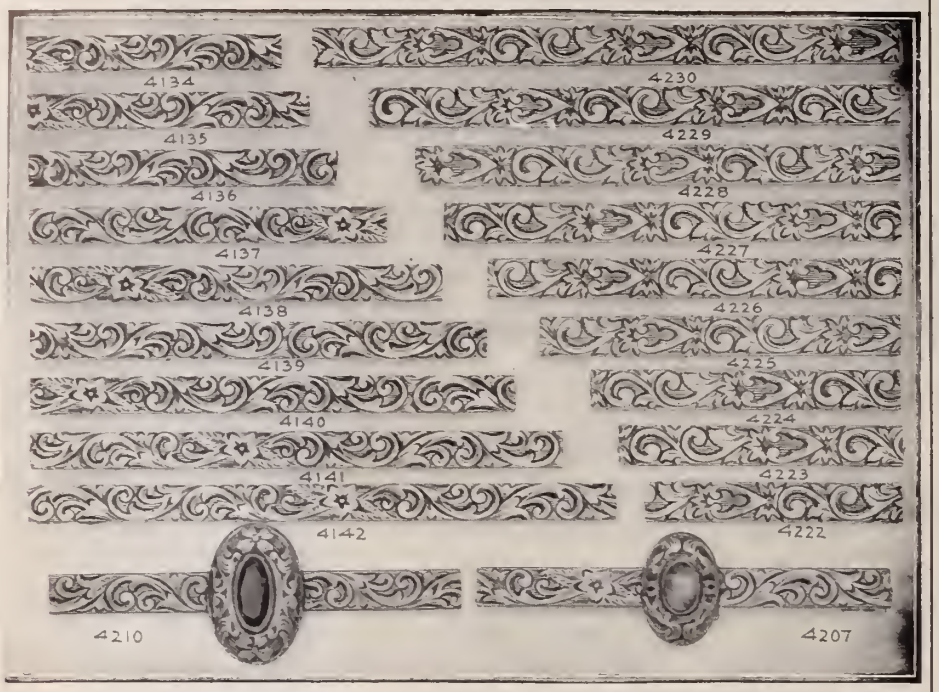
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EVERYTHING IN LOCKETS AND CHAINS.

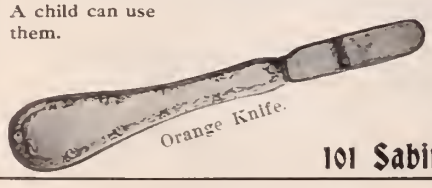
THE BASSETT JEWELRY CO.,

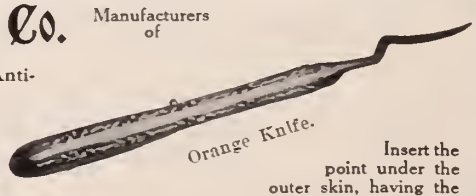
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Roger Williams Silver Co. Manufacturers of

The only practical Grape Fruit Knife and Antiseptic Shears; also Makers of the Common Sense Orange Knife.

See that Curve? (See cut) A child can use them.





Insert the point under the outer skin, having the cutting edge toward you, and follow around, paring the cut skin without puncturing the inside pulp.

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Gold and Silver Thimbles

Automatic Eye-Glass Holders

37 and 39 MAIDEN LANE
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Established 1832


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Send for the Latest Styles in

Monograms and Initials

as manufactured by

THOMAS J. DUNN CO.

101 Chambers Street, New York



Makers of Exclusive Styles in

MONOGRAMS

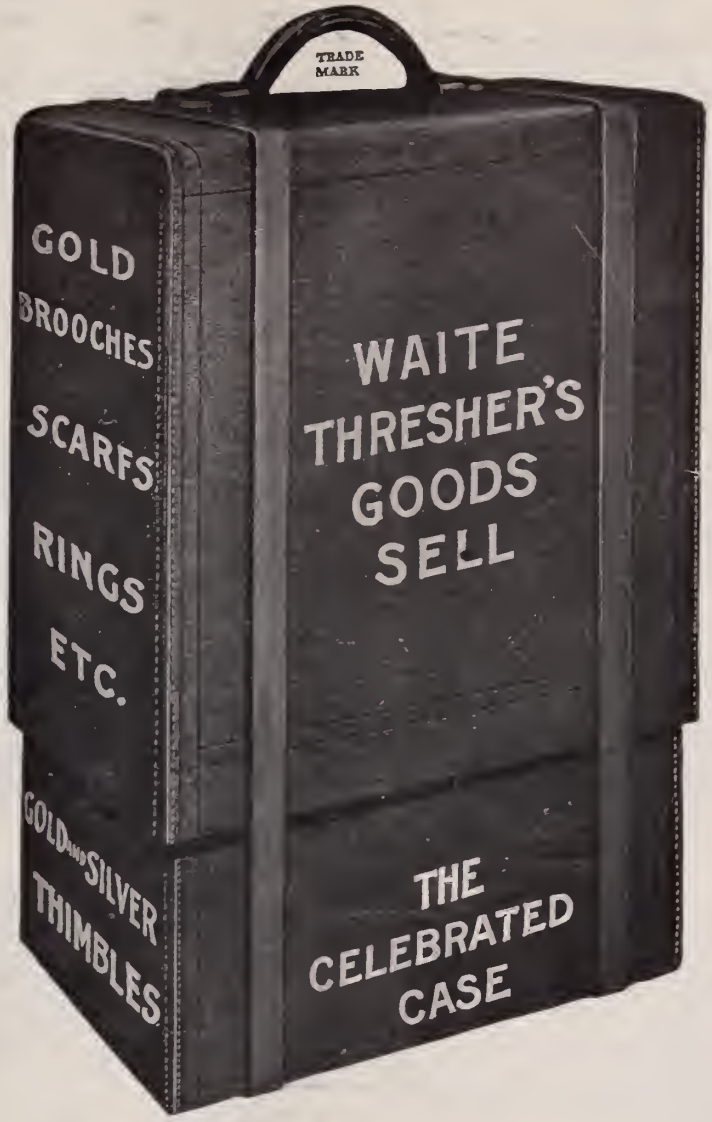
for Purses

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic

Specialties in the Monogram and Initial Line

SEND FOR ILLUSTRATED SHEETS



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ARTHUR W. WARE & CO.

109-111 LEONARD ST. NEW YORK

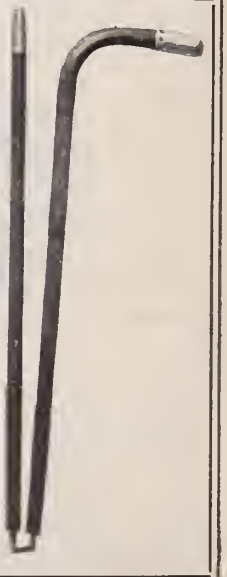
Manufacturers, Importers and Exporters
OF

WALKING-CANES

RIDING CROPS AND CORKSCREWS
See the largest line of Novelties in Canes on the market

Have You Seen It? ARTHUR W. WARE & CO.'S FOLDING-CANE
"Fits Any Traveling Bag"

Write for
Illustrated Catalogue.



Fair Warning

Delamothe Real Rose Hat Pins are not handled by Jobbers — They sell only the imitations, and the imitations do not sell in places where the Delamothe Real Rose Hat Pins are on sale.



Every genuine DELAMOTHE Real Rose Hat Pin, has the name stamped on the pin here →







Delamothe
METALLIZED

REAL ROSE HAT PINS

Something really new to sell —which sells. The largest selling article put on the market for years. Not only a large profit maker and seller, but a great drawing attraction for the stores which sell them.

DELAMOTHE Real Rose Hat Pins are made out of live roses, which by a secret process changes them into metal, and are then mounted on hat pins and finished in several colors to conform to the prevailing fashions in millinery. Being made out of real roses there can be no two alike. The process used for making DELAMOTHE Real Rose Hat Pins is the discovery of Prof. L. G. Delamothe, and is the only process by which open roses can be perfectly metalized. This process is owned solely by the DELAMOTHE Natural Art Decorating Co., of which this company are the sole distributors to retailers.

WE DO NOT SELL THROUGH JOBBERS.

Write at once for Illustrated Price List or Two Dozen Trial Assortment on approval.

DELAMOTHE DISTRIBUTING CO.
Sole Distributors
SPOKANE, WASH., U. S. A.

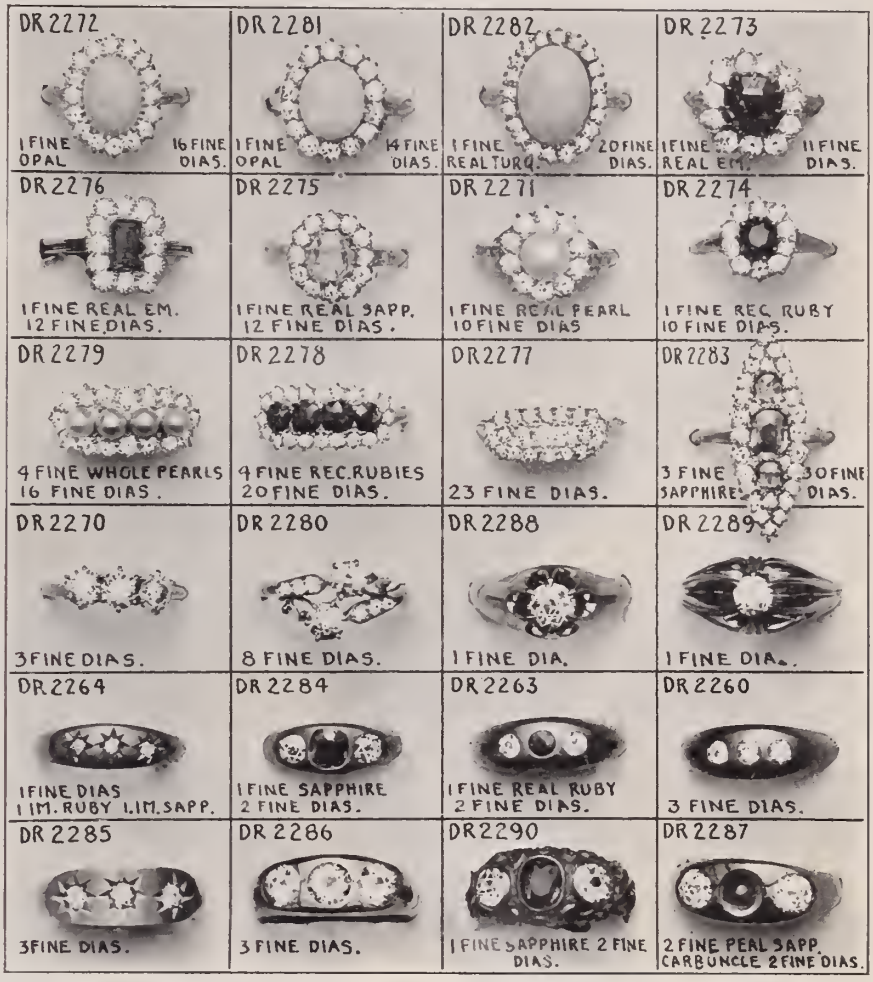
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NEW
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SASH PINS
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STERLING SILVER

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We have hundreds of attractive samples, all new, never been shown before. It will pay the Retail Jeweler to make a strenuous effort for business this year and there is no line that offers such an opportunity for success as the one that we are showing.

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WE ARE SPLENDIDLY EQUIPPED FOR THE FALL CAMPAIGN OF 1908.

OUR STOCKS ARE COMPLETE, SELECTED WITH THE UTMOST CARE IN OUR HOME AND FOREIGN MARKETS.

WE NOW HAVE READY A LINE OF FALL SELLERS. WE ARE THE "LEADING HOUSE IN THE JEWELRY BUSINESS."

EVERY POPULAR, DESIRABLE THING FOR THE FALL OF 1908.

"ALL FRESH, NEW GOODS, PROMPT DELIVERIES AND SATISFACTORY PRICES" OUR MOTTO.

M. J. AVERBECK
Manufacturer and Importer
10-12 Maiden Lane, - New York



6,000 GOOD SELLERS

That is what we are showing in our Fall Catalog for 1908.

Every piece of Sterling Silver and Fine Gold Filled Goods made by us has a guarantee to wear.

Look for the F. & B. trade-mark before you buy, then you may be sure you are getting the best.

Sterling Silver Toilet and Manicure Goods, Vases, Table Ware, etc., Fine Gold Filled Lockets and Charms, Crosses and Pendants, Necklaces and Bracelets, Link Buttons and Studs, Scarf Pins and Hat Pins.

THEODORA PATTERN

3565 - - Bonnet Mirror
3566 - Fancy Shape Mirror
3567 - - Round Mirror

3656–Knife File, Large Handle

3658 Cuticle Knife, Large Handle

Numbers and Illustrations for the complete line of Toilet and Manicure Goods in the Theodora Pattern, including large, medium and small handle goods, will appear in our 1908 Catalog.

Theodore W. Foster & Bro. Co.

Manufacturing Jewelers and Silversmiths

100 RICHMOND ST., PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Bldg. CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JULY 22, 1908. No. 25.

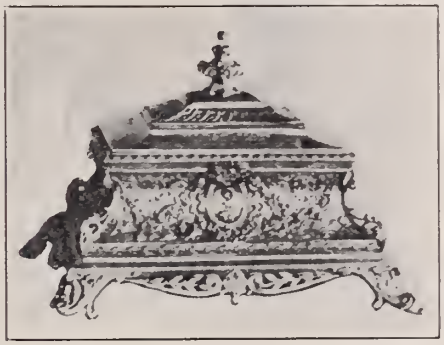
Gold Casket Presented to President of French Republic by the City of London.

ONE of the main features of the reception to the President of the French Republic in London, the latter part of May, was the presentation to him by the Lord Mayor, in the name of the Corporation, of an address which was inclosed in a casket of 18-karat gold enriched with precious stones and enamel. An illustration of the casket appears on the front page of this issue.

In general outline the casket is oblong and the ornamentation Renaissance character, containing heraldic, English and "La France roses." The obverse and reverse sides are each divided into two gracefully shaped panels, the former showing a beautiful enamel picture of the Guildhall and Mansion House, and the latter the St. Paul Cathedral from the Tower bridge. M. Fallières' monogram set in diamonds appears between the two front panels, and on either end of the casket on raised pedestals are panels representing Britannia and the French Republic. On the reverse is the following inscription beautifully etched:

"Presented by the Corporation of the City of London to M. Armand Fallières, President of the French Republic, with an address of welcome on his auspicious visit to England as the guest of His Majesty Edward VII. Guildhall, 27th May, 1908."

The casket was designed by the Goldsmiths & Silversmiths Co., Ltd., London. For the illustrations we are indebted to the *Municipal Gazette* and the *London Argus*.



CASKET PRESENTED TO M. FALLIÈRES BY BRITISH MEMBERS OF THE LEGION OF HONOR AND OF OTHER FRENCH ORDERS.



THE INTERPORT CHALLENGE TROPHY.

Another notable recent work by a British silversmith is the Interport Challenge Trophy, the shield illustrated on this page.

Some Hints from Paris as to New Silverware and Jewelry Novelties.

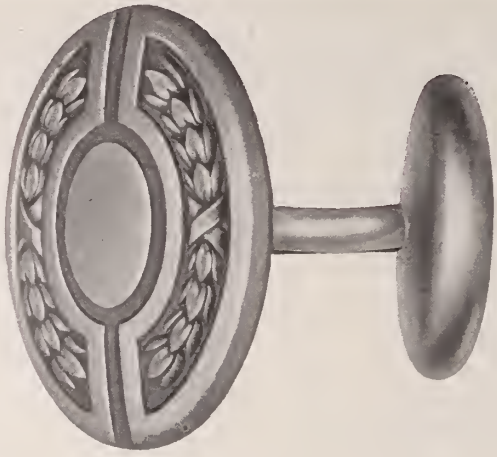
FOR a dinner table center, a bronze gilt gondola three-quarters of a yard in length and silver lined, stands on an oval silver-bound mirror. The fairy-like craft is manned by two female figures in sculptured silver. The gondola is intended to contain flowers or bon-bons. Another receptacle for the table or buffet was a woman in terra-cotta holding a gilded basket for flowers. Pretty little silver-wire baskets are intended for the name card, which is attached to the handle, while violets or other small blossoms are contained in the dainty basket.

What is designated as the "Auto-Flor" is a kind of quiver-shaped vase of decorated porcelain of baccarat or cut or engraved glass, which is attached by a bracket to a metal plaque affixed to the side of an automobile or carriage and intended to hold flowers. It is very decorative. Others more practical are of gold-tooled leather around a metal receptacle.

New hand bags are in flat envelope shape, metal bound, and sometimes stamped with a design in gilt of fleur-de-lis, or a tall and slender monogram in gold or silver. Others are of quaint *aumoniere* 16th century shape and of illuminated or embossed Spanish or scented Russia leather. A novel way of carrying not too large hand bags is to suspend them from an extensible bracelet. These ornaments come in a variety of patterns, and when the tiny watch is not set on the front of the bag it appears upon the bracelet.

Novelties in parasols are numerous, and some of the handles are extremely costly. One showed the handle to the depth of a finger thickly incrusted with tiny garnets, a great cut stone set in the top. For mourning are handles of ebony so thickly incrusted with tiny faceted jet beads that the wood is not visible. Pretty are parasols of flat Japanese shape, which are extremely fashionable. Each rib is tipped with a spatula-like ornament of smoked ivory, and when closed it is held by a wide and flat ivory ring as wide as a napkin ring.

Liliputian tea and coffee services perfect reproductions of those in use are not more



No. 2447G.

A Complete Comprehensive Line in Patterns and Sizes of Stiff Bar Buttons

Our stock of sleeve buttons has been broadened in scope by the addition of many new patterns at popular prices. All are made in **14-K** gold with the strongest construction possible.

We make eight distinct lines of patterns at the following prices:

$2.75	$4.25
$3.15	$5.50
$3.50	$6.00
$3.75	$7.00

Wise, progressive jewelers before they purchase elsewhere, will look at the above lines of sleeve buttons when our travelers call, or, we will be pleased to forward a selection package to jewelers in good standing.

Yours very truly,

LARTER & SONS

21-23 Maiden Lane, New York, N. Y.

Pacific Coast Representatives:

A. I. Hall & Son, Inc.
717 Market Street
San Francisco, Cal.

TRADE-MARK



Registered in the U. S. Patent Office

than an inch and a half high, and are set on a mirror salver. They are intended as cabinet curio pieces.

Convenient are tall lemonade glasses for two people, individual or double, which are set on a silver-plated stand upon which is fixed supports holding a silver lemonade squeezer, while a silver knife and spoon is suspended on each side.

Ornate are tiny boudoir clocks not more than three inches high and of precious marbles with enameled dials.

A wide chain of gold from which depends a couple of tassels imitates the narrow cravats of gold galloon so much worn.

A gentleman's timepiece with a gold face is square instead of round, and is a noticeable novelty. Very pretty are lady's watches, the case and face of mother-of-pearl without any carving. Tortoise shell watches gold engraved with a monogram are handsome. A. M.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., July 15.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 44 cases clocks, $950.
Bremen: 2 cases watches, $1,957.
Calcutta: 8 cases clocks, $160.
Colon: 2 cases jewelry, $327; 2 cases watches, $115; 1 case watches, $190.
Curacao: 12 cases watches, $235.
Glasgow: 1 case optical goods, $175.
Hamburg: 8 cases optical goods, $1,498; 1 case optical goods, $490.
Havana: 6 cases jewelry, $637; 3 cases optical goods, $177; 20 cases clocks, $240.
Havre: 1 case optical goods, $154; 4 cases jewelry, $671.
Kingston: 7 cases clocks, $121.
Limono: 1 case plated ware, $112.
Liverpool: 2 cases jewelry, $595; 96 cases clocks, $1,361.
London: 4 cases optical goods, $265; 165 cases clocks, $1,152; 1 case plated ware, $100; 3 cases watches, $710; 34 cases clocks, $1,100; 11 cases optical goods, $4,894.
Marseilles: 2 cases time clocks, $115; 6 cases plated ware, $531; 2 cases watches, $1,600.
Melbourne: 2 cases optical goods, $197; 12 cases clocks, $279; 12 cases clocks, $370.
Mollando: 2 cases jewelry, $340.
Para: 1 case watches, $51,405.
Rio de Janeiro: 2 cases plated ware, $230; 4 cases silver ware, $1,000; 4 cases watches, $1,059; 85 cases clocks, $1,568; 1 case jewelry, $185.
Sengina: 14 cases clocks, $120.
Southampton: 9 cases watches, $1,185; 4 cases scopes and views, $795; 14 cases watches, $2,515; 1 case optical goods, $100.
Valparaiso: 32 cases clocks, $750.
Yokohama: 6 cases clocks, $170.

Benjamin T. Nixon, the Justice of the Peace, of Jeffersonville, Ind., who died at the age of 81 years, at his home in that town recently, was for many years a watchmaker. He was born in Salem, Ind., Nov. 19, 1827, and later moved to Charleston, where he conducted business as watchmaker and jeweler until 1883. He then went to Jeffersonville, and though he later obtained employment with several firms, he continued doing watch repairing until his 80th year. Mr. Nixon was married 50 years ago and survived his wife by 10 years. He leaves two daughters, Mrs. James Keigeen, Jeffersonville, and Mrs. George Small, of Philadelphia. Mr. Nixon had long served as Justice of the Peace and is reported to have married 3,600 couples.

Jewelry and Fans at the Musée Galliera, Paris.

PARIS, July 10.—The Musée Galliera frequently inaugurates exhibitions of various art objects, jewelry, lace, magnificent stuffs, painted porcelain and glass, silver and wrought iron, with books artistically bound and emanating from masters of fine tooling and gilding. At the exhibition rooms the jewelry is displayed in ornate cases, hung with diaphanous stuffs. Lalique has one of the largest, lined with, instead of the usual white which he affects, maize-colored chiffon, which formed a lovely background for the various objects displayed.

The Art Nouveau craftsman has tried his hand as a milliner, with his own hands making several hats fluffily trimmed, and which served for showing off some very ornate hat pins. One set was long and slender and of tarnished gold in a design of wheat ears and slender leaves. Against a drapery of maize were long scarf pins, among the most remarkable an orchid, life-size, carved out of ivory tinted in shaded yellow and standing out several inches from its green foliage of translucent enamel picked out with diamonds. A long and narrow scarf pin showed an amethyst at least an inch in diameter, set between ends of carved pearl shading onto light mauve. An enormous wine-colored topaz formed the center of a design of fir cones in green and brown enamel with green pine needles.

George Fouquet is a remarkable worker in the precious metals. One of his most notable pieces was a superb chain consisting of narrow sticks of white enamel and gold two inches long, of which there was a double row linked together by slender pearl-threaded chains and punctuated at intervals by circular medallions in a delicate fretwork in blue and green enamel, enriched with sapphires. An exquisite creation is a thistle leaf and a shell in opals and other gems, while a pendant of sea algae afforded a novel note in jewelry designing. M. Fouquet is renowned for the purity of conception and delicacy of execution of his creations, pale colors and an artistic blending of shades being his chief characteristics.

Boucheron's exhibit lacked in grace, and was heavy and not as attractive as some of the others. However, as an example of rather conventional handling was a necklace with bunches of currants formed of cabochon amethysts, while pendant from it were big oval stones, gold banded, which hung from the center. A collar formed of links of diagonal shape in vari-colored gold was also good.

Boutet de Monvel sent a collection of ornaments rather in the robust style, and a very remarkable necklace which would cover the neck and fall to the bust of the wearer. It was a spider web of platinum in which were entangled a number of beetles with opal bodies and gauzy enameled wings, the web studded unequally with small gray and white baroque pearls. Barbaric in its splendor was a serpent of gold and enamel, with scales of fiery opals, and intended to coil about the neck or arm. Another necklace, also intended to entirely cover the front of the neck, was in a floral design, gem-set and studded with very large pearls. M. de Monvel runs somewhat to the Byzantine in art.

Very original is the exhibit of M. Archambaut, among which was a cloak clasp showing two roosters in high relief in dark tarnished gold connected with a heavy chain. Ponderous and archaic was a ring in the shape of a golden cat's head, with other articles on the same order. Another artist chooses as a vehicle of expression ivory stained to imitate time-worn examples of ancient objects. A charming hair pin was in the form of a raised *fleur de lis* with here and there the discreet glint of a single radiant stone, with a dead gold setting almost as thin as a thread.

Eugene Feuillattre shows a collection of dainty bits of the goldsmith's art, a splendid corsage ornament of black enameled pansies with silver-veined petals branching from frosted silver stems, and in the center a magnificent amethyst encircled in a light open setting. There were two very handsome lorgnons, one in blonde tortoise shell, while over it was a flight of small blue and silver winged butterflies; the other, also of shell, was adorned with silver marguerites with tiny topaz hearts. An ornament to be worn in front of the pompadour consisted of two graceful dragon flies of translucid blue enamel, flying reversed and holding diamonds in their beaks, from which hung silver flowers. Eugene Feuillatre obtains his effects by the use of pale colorings, silver and blue enamels, the workmanship being of unexcelled delicacy.

In direct contrast is the exhibit of Count Suau de la Croix, who obtains the most brilliant effects of color with translucent enamels, *au grands feux* made in the form of cabochon gems, sapphires, amethysts, moonstones, rubies and emeralds, which are embedded in quaint geometrical settings on wide dog collars, necklaces, belt clasps and a variety of other objects of personal wear. They are gorgeous symphonies of color, and remind one of stained glass windows.

Frank Schneidecker has originated a new field of art in that he succeeds in producing beautiful objects of simple design where gold and silver is treated differently from the conventional standards. He makes brooches, hat pins and various articles in flat and thin open-work designs of conventionalized plant forms, and in burnished gold and silver with absolutely no relief. This artist shows what can be done without the aid of high relief and precious stones.

The works of M. Gaillard must not be neglected. Among them is to be mentioned a long ornament of carved mother-of-pearl allied with enamel and gold and pearl set at each corner, with topaz center. His buckles in *ciselé* iron, gold and silver encrusted, are veritable *chefs d'œuvres*. Exquisite is a comb decorated with a branch of cyprus executed in brilliants, mounted on gold and platinum, which brings out the details of the pattern and is altogether a wonderful piece of goldsmithing. He also shows some very handsome parasol handles.

Fans are a dominant note in the Galliera exhibit devoted to feminine ornament. Extremely interesting was the collection of Jorel, with sticks as fragile as a dream and carved as if by fairy fingers. One of ivory with oval vignette of colored pearl, with figures in relief enriched with garlands in vari-colored gold encrusted between, was much admired. Another with pearl arabesques in a pattern of leaves on ivory sticks of high artistic excellence was equally popular. The most delicate greens, mauves and blues flash from broad mother-of-pearl sticks, with a design of raised mythological figures. Very curious was a fan of ethereal lace made of the finest blonde hair.

The Faucon exhibit was quite complete. One of the finest fans in needle point in raised chrysanthemums, with painted vignette and tortoise shell mount, had a raised gold decoration, while another showed a great spread eagle of lace spangled all over with pearl paillettes. Faucon exhibits the curious collection of fans on which Prince Demidoff caused to be reproduced his famous pictures which hung on the walls of his palace at San Donato. These include lovely genre scenes, hunting episodes, landscapes, religious subjects, and, in fact, numerous examples from the paintings of renowned artists, most beautifully done on kid and vellum.

A fan of fairy-like black Chantilly from the *Compagnie des Indes* showed a design of a chateau, a road with an ass climbing the ascent and female figures executed in threads as fine as a cobweb. The fans in Vernis Martin emanating from Buissot were in the ancient style, scenes painted in dull colors peculiar to the painters of medieval times and of admirable workmanship.

Few women's names figured in the catalogue.

The exhibit has attracted a number of people, especially jewelers, who have received many valuable hints from the collection of objects emanating from masters of the craft. There were interesting exhibits from pupils of the jewelers' schools, showing articles of silver and wrought iron, the execution most finished and revealing great promise. COUNTESS DE MONTAIGU.

Antwerp's Second Quarterly Ivory Sale.

OUR Consul-General at Antwerp, Belgium, Henry W. Diederich, reports that at the second quarterly ivory sale at Antwerp, May 5, 78,472 pounds were offered, the largest lot of which was 46,393 pounds of hard Kongo. The auction sale began with much hesitation, but ended with sharp competition for Kongo and Angola ivory, for which the market closed at a decrease of 5 francs (96.5 cents) for large tusks and bangles and 4 francs (77 cents) for "srivailles." Prices for billiard ball tusks remained firm.

The present stock is 197 tons. The next quarterly sale is fixed for July 28.

The town council of Bangor, Pa., is directing the purchasing of a four-dial clock to be placed in the tower of the Municipal building. Six hundred and twenty-five dollars was appropriated to defray the expenses.

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Models Showing the Great Cullinan Diamond as It Will Look When Cut.

How the great Cullinan diamond, the Transvaal's gift to King Edward of England, will look when the cutting of it has been completed by the firm of Joseph Ascher & Co., Amsterdam, is a matter of especial interest to the diamond trade and to the general public as well. Although the work on this monster gem will not be completed before the end of the year, a crystal model of the gem as it will appear when finished has been made by R. Oblatt, New York, an expert in the manufacture of scientific precious stones, and through his courtesy THE CIRCULAR-WEEKLY obtained the photographs of the models of the gem to be cut from it as they will appear when completed. The original stone will be cut into three separate pieces, and the stones which will be cut from these pieces are shown in the accompanying illustration in their exact size according to the model made by Mr. Oblatt, together with the model of the stone in the rough state, which he also completed.



MODELS SHOWING THE CULLINAN DIAMOND IN ROUGH AND AS IT WILL APPEAR WHEN CUT

The central stone, which will be placed among the crown jewels, will be drop-shaped and will, when completed, be the largest cut diamond in existence. The two smaller stones will also be among the largest that have ever been cut.

This monster among diamonds was found near Pretoria in the new Premier mines in the Transvaal in the latter part of January, 1905. The stone weighed 3,032 carats and was found by Mr. Wells, the manager, close to the surface in the open workings of the Premier mine No. 2. Mr. Wells, who is an old employe of the De Beers Co., on making his rounds on Jan. 27, 1905, caught a gleam of the large diamond half imbedded in the debris. He walked to the spot, picked up the stone and put it in his coat pocket, and then took it to the office of the company, where, after the officials had recovered from their astonishment, the news was telegraphed to all parts of the world. The diamond was named the Cullinan diamond, after T. N. Cullinan, the chairman of the company, and was presented by the Transvaal Assembly, on the instance of Premier Botha, to King Edward of England in recognition of His Majesty's granting of a constitution to the Colony.

The original diamond weighed 3,032 carats, or 1¾ pounds, and measured 4 by 2½ by 1 to 2 inches. It had four cleavage planes, which indicate to experts that there are other pieces of the stone still in the mines. The diamond is white, and resembles a piece of ice to the layman.

The great work of cutting the Cullinan diamond was for a long time kept a secret to the general public, and was a matter of widespread curiosity until L. Ascher, of the firm of J. Ascher & Co., visited New York in May and gave out to THE CIRCULAR-WEEKLY an interview in which he described the process by which the great work was being accomplished. "The diamond," said Mr. Ascher, "was first cleft in two pieces by J. Ascher himself, the head of the firm, in such a way that a defective spot in the stone was cut exactly in the center, leaving a part on each piece of the stone." From one of these pieces Mr. Ascher said that the large diamond was being cut, and that the other pieces would be cut into smaller diamonds, which would even then be among the largest stones in the world. Mr. Ascher expressed the belief that the work of cutting the diamond would be completed before the end of the year, and that it would weigh between 500 and 600 carats when finished.

A model of the diamond was first prepared in clay, and experiments were tried on this model to arrive at a definite plan of procedure. When this decision had been reached special instruments were made for the work, among which was a special dop weighing 20 pounds and measuring about six inches across.

The models shown herewith are on exhibition at the 23d St. store of the Columbia Phonograph Co., in New York, for which they were specially made.

Trade-Marks in German Colonies.

AN American firm having made inquiry regarding the protection of trade-marks in German possessions, the following information from Vice-Consul Ernest Vollmer, at Tsingtau, will be of interest to exporters:

"According to Par. 4 of the imperial orders of Nov. 9, 1900, regarding laws in the German colonies, the law of the German Empire for the protection of trade-marks of May 12, 1894, is in force in the German possessions. Registry of trade-marks is made and the register kept by the Patent Bureau in Berlin. Notice of the establishment of a trade-mark must be made to that office in writing. With every such notice there must be a description of the business in which the proposed mark is to be used, a description of the goods which it is to mark or accompany, as well as a clear copy and description of the mark, as far as these may be deemed necessary.

"For every trade-mark a fee of 30 marks (mark = 23.8 cents) is to be paid upon giving the notice."

Friends of E. E. Hight, of Henderson, N. C., were grieved to learn that he had attempted to commit suicide recently and had been taken to St. Luke's Hospital at Richmond. Mr. Hight's act is said to have grown out of a charge by A. W. Goldern, to whom he sold his jewelry business in Henderson, of having taken some jewelry and sold it for his own benefit. Mr. Hight recovered sufficiently from his wound to be taken to Henderson to answer the charge.

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Members of Defunct Knickerbocker Clock Co., of Brooklyn, Arrested on Charge of Fraudulent Use of the Mails.

Wm. G. Osgoodby, who had been connected with the Knickerbocker Clock Co., 901 Lexington Ave., Brooklyn, which suddenly went out of business late in May, was arrested last Wednesday in New York by Officer Wilbur and Post Office Inspector C. E. Crowell and taken before United States Commissioner Shields in the Federal building, where he waived examination. He was paroled in the custody of his attorney and taken before Judge Chatfield sitting in the United States District Court, Brooklyn, where he was arraigned and held in $1,500 bail for trial at the October term.

The arrest was made on an indictment found June 30, by the United States Grand Jury, against Wm. G. Osgoodby and Mortimer Warren, who was associated with him in the Knickerbocker Clock Co., charging Warren with fraudulent use of the United States mail and charging Osgoodby and Warren with conspiracy to defraud. The indictment is based on information furnished by Inspector Crowell, charging that between Feb. 17 and June 1, 1908, the United States mails were used as a means for fraudulently obtaining money from various people in reply to circulars sent out through the mails advertising a "Father Knickerbocker mission clock." It is alleged that orders were received for the goods accompanied by money in payment and that the goods were not delivered.

The indictment sets forth that money was received from J. N. Decker, Erie, Pa., by means of a Wells Fargo money order for $7.75 and that the company failed to deliver to him the clock or any kind of a clock in payment for the money received. E. A. Engle, New Berlin, Pa., is another complainant named in the indictment. It is said that he sent a postal money order for $3.85 for the clock advertised by the Knickerbocker Clock Co., and that he never received either the return of his money or the clock.

The indictment charges that "The said W. G. Osgoodby and Mortimer Warren did then and there fraudulently plan and intend to enter into communication and correspondence with divers and sundry persons heretofore mentioned through and by means of the mails of the United States and the post office establishment of the United States in order to obtain orders for goods," and goes on to charge as follows: "The Grand Jurors do further present that William G. Osgoodby and Mortimer Warren on and after Feb. 17, 1908, to June 1, 1908, did seek to defraud these persons by opening correspondence and communication by means of the post office in order to obtain orders for goods which they stated in their communications to be on sale for delivery by the Knickerbocker Clock Co."

It took several days to get on Osgoodby's trail and incidentally the authorities ran into a picture scheme whereby so many pictures were to be sold for a profitable commission. The trouble with that scheme was the pictures were of imaginary variety.

Behind that was a supposedly powerful syndicate knows as the "Arts-Crafts League," the manager of which, fortunately for the secret service men, was the same Mr. Osgoodby they were seeking.

The mail of the "Arts-Crafts League" was traced back to 37 W. 42d St., New York, and it was there that Mr. Osgoodby was finally rounded up, by detectives of the Manhattan Central Office and Inspector Crowell.

Newark, N. J., July 20.—Deputy United States Marshal Mayhew arrested Mortimer Warren in Orange last week on an indictment of the United States District Court of Brooklyn, charging him with the misuse of the mails. He was brought before United States Commissioner Bigelow and held for a hearing under $1,000 bail.

Upon an affidavit submitted by Assistant United States District Attorney Lindabury, Warren was charged with having sent out notices through the mails offering for sale what was known as "Father Knickerbocker mission clocks" at $7.50 each. Upon receipt of the money no clocks were returned, it was said.

Warren pleaded not guilty.

Post-Office Inspector Charles E. Crowell, Brooklyn, is desirous that jewelers throughout the country who have had business dealings with the Knickerbocker Clock Co., send their names and the date of the transactions to him if they have advanced money and have failed to receive the clocks as advertised.

Charles Beghtol, Canyon City, Colo., Goes Into Voluntary Bankruptcy.

Canyon City, Colo., July 15.—Charles Beghtol filed a voluntary petition in bankruptcy in the United States court Saturday last and has been adjudicated a bankrupt. According to the schedules which he filed with his petition his liabilities reached $6,600 and his assets amounted to $4,896, of which the stock and fixtures are estimated at $4,500, bills receivable at $171 and wearing apparel at $225. Among his secured creditors are the First National Bank of Denver, with a claim of $900, secured by a lien on the furniture and fixtures valued at $2,000, and the National Cash Register Co., secured to the amount of $100 and taxes $98.50.

Among the unsecured creditors are: L. Bauman Jewelry Co., $833; Bauman-Massa Jewelry Co., $300; D. Gruen Sons & Co., $416; Chas. Wadthan Co., $500; M. Myer & Co., $279; L. C. Page & Co., $177; T. G. Hawks & Co., $150; Pacific Gem Co., $550; Gans Bros., $109; Morris Vogel & Bros., $268; New England Watch Co., $100.

It is said that Beghtol gave a chattel mortgage, July 1, covering all his fixtures and furniture at 45 Main St.

Mr. Beghtol has been in business in Canyon City since 1905, but originally had been located at Holdrege, Nebr., where, with J. R. Schreck, he started the firm of C. A. Beghtol & Co. Mr. Schreck succeeded to the business and Beghtol started alone, but later sold out to his mother and started at Trinidad, Colo., where he sold out in 1898. In 1900 he began business in Ogden, Utah, as successor to George V. Schramm and gave up business there October, 1904.

Window Smashing Thief Comes to Grief When He Operates on Store of Auburn, N. Y., Jeweler.

A report received Saturday by the Jewelers Security Alliance, New York, states that a thief smashed the window in the store belonging to William A. Tice, Auburn, N. Y., late in the afternoon of July 11, and tried to get away with a tray of watches, but was apprehended by one of the salesmen and taken into custody. Patrolman Holmes, while on duty on Genesee St. Saturday afternoon, about 5 P. M., heard the crash of glass, and on investigation found that the thief had been caught by Miles Hanlon, the chief salesman, before he had time to get away in the crowd.

The prisoner gave the name of Peter Maddon and claimed to have come from Buffalo, N. Y. He said he was out of work and desperate and had taken this method of attempting to get some jewelry on which to raise money. He also admitted that he had been arrested before and had served several terms in the Erie County Penitentiary, and that up to about two months ago he had been working at the stock yards in Buffalo. He is described as being about 50 years old, five feet 10 inches high and weighs 150 pounds. He has gray hair and mustache.

When questioned the man admitted that he attempted to break into a clothing store in Buffalo, for which offense he was arrested, and added that in Syracuse in 1906 he smashed the window of Jacob's pawnshop and stole a watch, but was caught and served a year in the Onondaga County Penitentiary. The prisoner said he had used a short stick in smashing the Auburn jeweler's window.

Mr. Hanlon, the clerk who captured the thief, stated that on the afternoon in question he had noticed a man watching the store and acting in a peculiar manner. The salesman was behind the horseshoe counter, and before he could reach the end of the counter he saw a man walk quickly toward the window with a stick in his hand and smash the glass. Hanlon then vaulted the counter and seized the man as he started away with a handful of watches. He threw him to the pavement and then dragged him into the store and held him until the police arrived.

Death of Benjamin T. Nixon.

Indianapolis, Ind., July 20.—The death of Benjamin T. Nixon at Jeffersonville, a few days ago, marked the passing of an interesting figure in the jewelry trade.

Mr. Nixon was born near Salem, in 1827, and at an early age learned the watchmaker's trade, which he followed at New Albany, Charleston and, until a year ago, in this city. About eight years ago Mr. Nixon was appointed a justice of the peace, and during the seven years he held this office attained a reputation for the number of marriage ceremonies which he performed. During that time he was called upon to officiate at 7,200 marriages.

When Mr. Nixon retired both from business and as a justice of the peace, he was succeeded by his son-in-law, James Keigwin. It is said that Squire Nixon did not preside over more than a dozen civil and criminal cases while he was in office.



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Recent Decisions on Jewelry, Silverware, Coral, Etc., by United States General Appraisers.

The following were among the decisions of lesser importance recently handed down by the Board of United States General Appraisers:

CORAL ARTICLES—STRUNG BEADS. Protest of Samstag & Hilder Bros., New York. Opinion by Sharretts, G. A. G. A. 6584 (T. D. 28131) and G. A. 6610 (T. D. 28221) followed, relating, respectively, to coral articles and to strung beads.

BOTTLES WITH SILVER MOUNTINGS.—Protest of G. Collamore & Co., New York. Opinion by Sharretts, G. A. Cut or engraved glass bottles fitted with sterling silver caps were held dutiable as manufactures in chief value of metal under paragraph 193, tariff act of 1897, as claimed by the importers.

WAX BEADS.—Protests of Wiener Bros. *et al.*, New York. Opinion by Sharretts, G. A. Protests sustained as to wax beads. G. A. 6639 (T. D. 28297) followed.

JEWELRY—ORNAMENTS—TOY NECKLACES.—Protests 192824, etc., of D. Lisner & Co., *et al.* and protests 2807 *h*, etc., of Samstag & Hilder Bros., New York. Opinions by Sharretts, G. A. The protests were overruled except as to certain ornaments, toy necklaces, pins and strung beads. G. A. 6374 (T. D. 27382), G. A. 6658 (T. D. 28391), and G. A. 6610 (T. D. 28221) followed.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 18, 1908.

The U. S. Assay Office reports:	
Gold bars exchanged for gold coin	$1,305,711.31
Gold bars paid depositors	83,866.36
Total	$1,389,577.67

Of this the gold bars exchanged for gold coin are reported as follows:

July 13	$66,473.64
" 14	66,520.56
" 15	1,062,905.08
" 16	35,633.11
" 17	48,552.34
" 18	25,629.58
Total	$1,305,711.31

Importations at the Port of New York.

Weeks Ended July 13, 1907, *and July* 11, 1908.

	1907.	1908.
China, Glass and Earthen Ware:		
China	$141,906	$55,869
Earthen ware	12,473	14,802
Glass ware	38,531	21,744
Optical glass	6,540	6,579
Instruments:		
Musical	286,682	11,964
Optical	19,383	6,779
Philosophical	2,854	1,077
Jewelry, etc.:		
Jewelry	18,293	6,493
Precious stones	1,219,056	299,180
Watches	34,112	12,303
Metals, etc.:		
Bronzes	15,891	794
Cutlery	50,469	22,156
Dutch metal	6,713	834
Platina	31,275	.....
Silverware	133	1,491
Miscellaneous:		
Alabaster ornaments	43	207
Beads	3,084	929
Clocks	6,991	3,154
Fans	4,967	1,092
Fancy goods	14,212	5,962
Ivory	7,021	2,798
Ivory, manufactures of	676	75
Marble, manufactures of	2,868	23,257
Statuary	2,204	7,274



J. D. SCHENCK, CHARGED WITH ATTEMPTING TO STEAL DIAMONDS.

Two Men Caught Trying to Steal Diamonds from New York Firm Indicted and Held for Trial.

Frederick Kenney and J. D. Schenck, the two men who were caught in an attempt to steal a package of loose stones from the firm of Cooper & Forman, 3 Maiden Lane, New York, on July 6, and who were detected, arrested and lodged in jail, pleaded not guilty last Wednesday to the charge of grand larceny in the first degree and were indicted by the New York Grand Jury and held for trial in $3,000 bail each.

As told in a recent issue of THE CIRCULAR-WEEKLY, the two men called at the office of Cooper & Forman and asked to see some loose diamonds, representing that they were deputized by employes of a large concern to buy a gift for the superintendent and his wife and had been directed to the Cooper & Forman establishment. While the sale was under way William Stenson, a clerk in the employ of the concern, who had been watching the transaction from an adjacent office, unobserved by the crooks, saw one of them, so he says, conceal a package of loose stones in his hatband.

The young man seized a large revolver and hastened to the room, where he accused the men of the theft, whereupon they rushed out of the office, followed by the clerk and other people in the office and were captured before reaching the street.

The police say that Kenney has a criminal record which dates back to 1901 and that the other prisoner is also well known to them. Photographs of the two men appear herewith, and jewelers throughout the country are advised to take careful note of the pictures, and that if the men should have operated elsewhere information as to their work should be sent to the New York police or to the office of THE CIRCULAR-WEEKLY.

The capture of the two men was due in great part to the quick wit and nerve of Mr. Stenson, the bookkeeper, who held the alleged burglars up with an unloaded revolver. The timely arrival of Lieutenant Monahan and Patrolman Dailey completed the capture.



FREDERICK KENNEY, ARRESTED AT NEW YORK.

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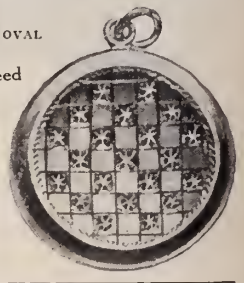
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Despondent from Grief Over Death of Loved Ones Herman Unger Commits Suicide.

NEWARK, N. J., July 20.—Grief over the recent deaths of his wife and of the grandchild to whom he was devotedly attached having driven him into an irresponsible mental condition, Herman Unger, president of the firm of Unger Bros., silversmiths, of 412 Halsey St., shot himself in the mouth in sight of his home on the River Road, about three miles from New Brunswick, yesterday morning. Since his wife died eight months ago Mr. Unger had been despondent and, it is alleged, his mind gradually gave way. When his grandson died two months ago, Mr. Unger's condition grew worse and he lost all interest in life.

Mr. Unger left his home shortly before 10 o'clock yesterday morning, telling his son-in-law and daughter, Mr. and Mrs. Edward Clark, who resided with him, that he was going down to see his cattle. Mr. Unger walked straight ahead in the direction of the Raritan River, 300 yards from the house. Crossing the river road he entered the meadow of his neighbor, J. V. D. Field. A farm hand watched Mr. Unger walk to an old tree and take a seat on a low branch and then lay his head against a fence. A shot caused the farm hand to investigate and he found Mr. Unger on the ground in a dying condition. He expired almost immediately. The revolver lay in the crotch of a tree.

Coroner Moke granted a burial permit.

Herman Unger was in his 64th year and had long been well known in the jewelry trade. The business of which he was the head was founded 37 years ago as H. Unger & Co. Later, in 1880, the style was changed to Unger Bros. In February, 1904, the concern incorporated under the same style with Herman Unger president and his brother, Eugene Unger, vice-president.

The funeral was held from the home of his daughter and was private. Rev. Edmond A. Wasson, rector of St. Stephen's Episcopal Church, Newark, of which Mr. Unger was at one time a vestryman, conducted the services. Interment was at Bound Brook.

Mr. Unger is survived by his brother, Eugene, with whom he was associated in business; his sister, Mrs. Pauline Hagney; his daughter, Mrs. Clark, of Bound Brook, and a grandson, Herman Clark.

Diamond Broker Reported Robbed by Pickpocket of Forty-Nine Diamonds While Riding from Denver to Salt Lake City.

SALT LAKE CITY, July 15.—Forty-nine fine white diamonds of various size and cuts, valued at about $5,000, were stolen by pickpockets from J. E. Baker, a diamond broker of Salt Lake City and Philadelphia, a few days ago. The robbery occurred on a train nearing Pueblo and the thieves are supposed to have left the train at that place.

As soon as he discovered his loss Mr. Baker notified the Pueblo police and offered a reward of $100 for the recovery of all or part of the diamonds. The police of other cities were also notified, but as yet no trace of the gems has been discovered.

Baker was on his way from Denver to Salt Lake City and carried the diamonds, which were unset, in a leather wallet in the inside pocket of his coat. In the wallet, in addition to the diamonds, were three silver dollars and a number of silver buttons, bearing lodge emblems.

The wallet was stolen from Baker's pocket while he was sleeping, and as the train neared Pueblo.

An Interesting Chain.

AN interesting chain recently came into the possession of Myers Bros., who run a jewelry store under the title of "Quality Shop," at 58 W. Market St., York, Pa. The chain was made in Glasgow about 1840, weighs 86 pwt. and the gold is 15 karats fine, every link being stamped with the quality.



AN INTERESTING CHAIN SHOWN BY YORK, PA., JEWELERS.

The man from whom the firm purchased the chain stated that it came into the possession of his father, who was a pawnbroker in Glasgow, and was never redeemed by the pledgee. The chain has been exciting considerable interest among the jewelers who have seen it.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York. .999 Basis.*
July 14	24 5-8d.	$.55⅝
" 15	24 5-8d.	.55⅝
" 16	24 9-16d.	.55¼
" 17	24 7-16d.	.55
" 18	24 9-16d.	.55¼
" 20	24 1-2d.	.55⅜

Death of Byron S. Thompson.

PROVIDENCE, R. I., July 15.—It was with deep regret that the friends of Byron S. Thompson, who for many years had been secretary and treasurer of the J. A. Foster Co., manufacturing jewelers at Dorrance and Weybosset Sts., heard that he had died suddenly at his home, 76 Pocasset Ave., on the morning of July 12. The news was a distinct shock because Mr. Thompson was supposed to be in his usual good health until he was found lifeless by his daughter-in-law, Mrs. Herman Thompson, when she went to call him. Physicians were summoned and it was discovered that Mr. Thompson had passed away of heart disease several hours before.

Mr. Thompson had just passed his 63d birthday, which he celebrated a week ago at a supper at the home of his daughter, Mrs. Aspinwall. Though originally in business in the west, he had been prominently identified with the jewelry trade in Providence for nearly 20 years, and had been connected with the Foster Co. and the firm which it succeeded for nearly 18 years. The business was founded in 1876 by James A. Foster, who later admitted Walter H. Green to the partnership; Mr. Thompson joined the concern a few years after Mr. Green's death in 1886. When the present corporation was formed in June 24, 1898, he became secretary and treasurer of the concern.

Mr. Thompson is survived by a widow, a son and two daughters.

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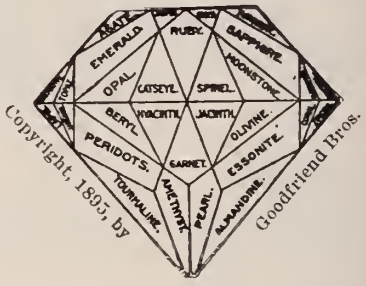
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Providence.

N. C. Styles has succeeded John F. Dodge.

The C. E. Hancock Co. will not close its factory Aug. 1, as reported last week.

Theodore W. Foster, with his family, is making an automobile trip of the White Mountains.

Peter Lind, the senior member of the Thos. W. Lind Co., is enjoying a vacation in Scotland.

The factory of the Wightman & Hough Co. will close for a vacation and repairs from Aug. 1 to Aug. 15, inclusive.

Robert E. Budlong, of the S. K. Merrill Co., who has been ill for the past two months, has so far recovered as to be able to get down to the office almost every day.

Abraham Bazar, a jewelry manufacturer, whose shop on Willard Ave. was destroyed by fire last February, has brought suit in the Superior Court against three fire insurance companies asking in all $6,000 damages. He claims to have held $2,000 policies in each company, but did not get the money after he had been burned out.

Harvey Huestis, of Hutchison & Huestis, entertained Count Alexandre Bobrinsky, of St. Petersburg, at his home in this city, last week. The Count was accompanied by Dr. William D. Carlisle, an American dentist, who is a cousin of Mr. Huestis and who has a large practice in the Russian capital. Mr. Huestis entertained his guests at the Pomham and West Side clubs.

Mr. and Mrs. Nathan H. Griffith recently celebrated their golden wedding anniversary at the home of their son, George D. Griffith, 31 Harvard Ave. Mr. Griffith, who has been connected with the trade since 1851, was a former member of the firm of Stone, Griffith & Co., and was later associated with Kent & Stanley, and still later with the R. L. Griffith & Son Co.

The two-story building in which is situated the plant of the Manufacturers' Refining Co., controlled by several leading concerns of this city, was practically destroyed, Tuesday, July 14, by a fire, the origin of which is not known. The flames broke out before anyone was in the building and did damage amounting to between $3,000 and $4,000 before they were checked.

Two Attleboro sisters and two Attleboro jewelers took part in a double wedding in this city Wednesday, the couples being married at the home of Rev. Alexander Mitchell. The brides are the daughters of Mr. and Mrs. Frank Shaw, of Attleboro—Miss Lena Frances Shaw, aged 23, and Miss Kate Elizabeth Shaw, who is 21. Their father is an Attleboro jeweler. The former was married to Noble Dow Sutherland, of North Attleboro, while the younger Miss Shaw was married to James Morton Bates, 2d, of Attleboro, the son of Charles R. Bates, a retired jeweler.

Newark.

Mrs. Martha Eymann, daughter of Xavier Sarron, of Paris, France, a watchmaker and inventor of miniature watches, died last week at her home in this city, after a long illness, from a complication of diseases. Mrs. Eymann, with her husband, Charles Eymann, was a successful artist. On more than one occasion they were exhibitors in the Paris Salon.

Alexander A. Narcross, a Civil War veteran and an expert jewelry worker, passed away in his home, 40 Kearny St., Wednesday, at the age of 80 years. Mr. Narcross was born in this city and had lived here all his life. For 30 years he was employed by the firm of Shafer & Douglas, manufacturing jewelers, at 9 Franklin St. He leaves a widow and one daughter.

Work resumed this week in the jewelry factories all over the city. The two weeks' shutdown which has become a local custom was not only fully observed, but several concerns ran over several days, while others shut down two and three days before the fortnight regularly began. In most of the large concerns the next week or two will be devoted to preparing samples so the salesmen will be starting out for their Fall trips.

Trade Gossip.

The Aikin-Lambert Co., 33 Maiden Lane, New York, has just issued a new booklet containing illustrations and descriptions of the stylographic pens which it manufactures. The illustrations are on heavy glazed paper. The booklet is 6½x3½ inches and is neatly bound in green.

The S. & B. Lederer Co., Providence, R. I., is pushing a novelty in the way of a design for lucky charm which they call the "Abydos," which is taken from one of the oldest symbols known to man as an emblem of good luck, long life, etc., and has been used from time immemorial. The concern has taken out a design patent upon the locket embracing this symbol, which is having a ready sale at the present time.

On Monday evening, Aug. 10, at the Liberty Theater, New York, Henry B. Harris will present for the first time in New York a new three-act comedy, entitled "The Traveling Salesman," written by James Forbes, author of "The Chorus Lady." This new play deals with incidents that happen in the life of a commercial man on the road and is the first play that has ever been written that takes the commercial tourist as the central figure without attempting to burlesque one of the most valuable aids to commerce the business world furnishes.

A new feature in umbrellas which will greatly enhance their sale is being put upon the market by Siegel, Rothschild & Co., Baltimore, Md. This consists of an improved detachable handle which has no spring or screws to get out of order or become misplaced. This detachable handle will be welcomed by travelers, for by removing the handle the umbrella may be placed in the trunk. These handles are supplied in an endless variety of new patterns in gold and silver. A new catalogue illustrating a complete line of all kinds of umbrellas and canes will be sent to any jeweler upon request by the makers, Siegel, Rothschild & Co., Baltimore and Howard Sts., Baltimore, Md.

It was reported in New York yesterday that E. O. Zadek, a prominent Mobile, Ala., jeweler, had died in that city Monday night.

Association Notes.

What the Retail Jewelers' Organizations Are Doing in Various Parts of the Country.

The retail jewelers of Buffalo, N. Y., met Thursday night at the Genesee Hotel and formed the Retail Jewelers' Association of Buffalo. The following temporary officers were elected: William Ehman, chairman; L. Schutt, secretary.

The members of the Kentucky Retail Jewelers' Association will attend the annual meeting of that organization at Cincinnati, O., Aug. 3, and the annual meeting of the American National Retail Jewelers' Association, which will begin in Cincinnati the day following. Secretary William M. Irion, of the State Association, has done much to build up that organization in its comparatively short existence, and believes that the Kentuckians will make a good showing in the national meeting.

The Arkansas Retail Jewelers' Association will hold its annual convention at the Hotel Arlington, Hot Springs, Aug. 25, 26, 27, and invitations have been sent to every retail jeweler in the State of Arkansas by J. W. Johnson, of Hope, the secretary, asking them to attend this meeting, whether or not they be members of the association. The president, E. A. Short, was recently in Hot Springs, arranging for the convention, and all details have been attended to that are necessary to provide for the comfort and convenience of the members, and to make this meeting one of the greatest events held in this section of the country. Among the notable exhibits at the convention will be those of the Rockford Silver Plate Co. and the South Bend Watch Co.

The great progress that has been made by the Pennsylvania Retail Jewelers' Association is evidenced not only by the increase in membership, but also by the character of the members added to the roll by the efforts of President Graul, Secretary Wiley and the other officers. Among the Pittsburg firms which applied for membership in the last week were the Hardy & Hays Co., J. R. Reed & Sons, E. P. Roberts & Son, R. Siedle & Sons, L. W. Vilsack & Co., Theo. Frey, A. C. Geis, Chris. Hauch, R. J. Henne, George T. Kloepfler, W. W. Warrick, E. A. Stevens, J. C. Stump. The following members have been elected delegates and alternates to represent this State society at the national convention in Cincinnati next month. The delegates are: J. P. Archibald, A. C. Graul, S. Kurtz Zook, Col. J. Warner Hutchins, G. A. Schlechter, C. S. Wiley and J. P. Steinmann. The alternates are: W. T. Steinmacher, P. G. Diener, T. H. McNary, R. F. Polack, C. R. Smith. The Pennsylvania jewelers will hold their State convention in Philadelphia during the time of the convention of the American Association of Opticians, Aug. 12 and 13, and the sessions are expected to be most interesting. A handsome programme of the coming convention will be mailed to the trade about the 25th of this month.

John Etrizak has moved from Windber, Pa., to Expedit, Pa.

ADDISON W. WOODHULL, President.
FRANK K. HUFF, Vice-President
GILBERT T. WOODHULL, Treasurer.
WILLIAM J. McQUILLIN, Secretary.

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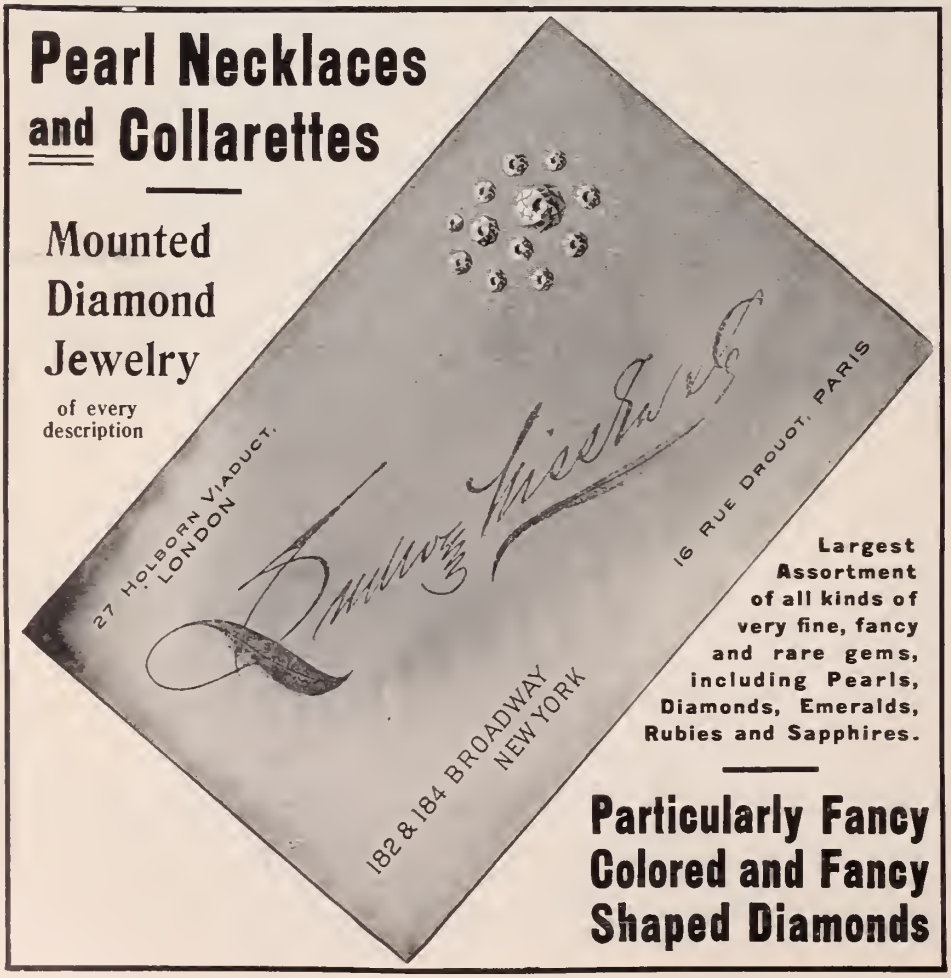
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NEW YORK CITY

LONDON PARIS OBERSTEIN PROVIDENCE

News Gleanings.

John Holt, Eau Claire, Wis., left, recently, for a trip to Norway.

The Prentice Jewelry Co., Brownwood, Tex., has been succeeded by Curry & Brewer.

N. Hajjar, Munising, Mich., recently visited old friends in Ishpeming, where he formerly resided.

The store of Wm. Weber, Birmingham, Ala., was recently damaged by fire to the extent of $1,500.

The picnic of the Bradford (Pa.) Business Men's Association will be held at Riverhurst, July 22.

The Ohio Watch Co., at Wadsworth, O., has increased its capital stock from $30,000 to $100,000.

Benjamin Howes, pearl buyer for Howes Bros., Clinton, Ia., was a recent visitor to Bellevue, Ia.

The death is reported of J. Jaskulek, a former jeweler of Roseburg, Ore. Mr. Jaskulek died in Spokane, Wash.

John C. Marx has sold his store at Shakopee, Minn., to Lawrence Nachtsheim, who learned his trade under Mr. Marx.

The store of J. A. Hartley & Co., Grand Forks, B. C., was damaged by fire, a short time ago, to the extent of $1,000. There was no insurance.

The store conducted by the Sturgell Jewelry Co., Ashland, Ky., was destroyed by fire last Wednesday. The loss was covered by insurance.

James Greenwood, who sold his interest in the business at Reedsburg, Wis., to his partner, Jasper Fish, has taken a position in C. E. Ryan's store, Baraboo, Wis.

Burglars recently broke into the retail jewelry store of John McCulloh, in Lexington, N. C., and stole watches, fobs, chains, etc., valued at about $50. There is no clue.

R. W. Boyle, Bandon, Ore., has moved his jewelry store to the Gallier building, opposite the postoffice. When completed, the new store will be exceptionally attractive.

A fire, which started recently in the jewelry store of L. A. Grogan, Good Water, Ala., did damage to the business district of that place amounting to several thousand dollars.

C. W. Schamber, of the Meyer & Schamber Jewelry Co., Meridian, Miss., has returned home after an absence of about a month, which he spent on a purchasing trip in the east.

Karl E. Kyllo has opened a jewelry and watch repairing business in Kyllo's drug store at Red Wing, Minn. He is a graduate of the Stone School of Watchmaking.

Jacobi & Co. were recently incorporated in Annapolis, Md., with a capital stock of $25,000. The concern's main office will be in Baltimore. According to a recent legislative enactment incorporation papers must first be sent to Annapolis.

A fire which started recently in the plant of the Ontario Silver Works, on W. Jackson St., Muncie, Ind., was extinguished by the automatic fire extinguishing apparatus, with which the establishment is equipped, before doing any serious damage.

Duderois & Belisle, New Bedford, Mass., have dissolved partnership. The business hereafter will be conducted by Harley L. Belisle. Mr. Duderois will devote his time to the management of a contracting business, which has been established by his father, in Fall River.

C. E. W. Bowers, Salt Lake City, Utah, who was recently struck and severely injured by a street car while riding a horse, at S. 5th and East St., has filed suit in the Third District Court, against the Utah Light & Railway Co. for $10,700 damages. The horse, whose value is placed at $700, was killed.

Arthur J. Henry, a member of the firm of A. J. Henry & Co., manufacturers of roll paper for time clocks, Camden, N. Y., died at the Arlington Infirmary in Rome, N. Y., about a week ago, as a result of injuries which he received in an automobile accident, which occurred near the latter city. The deceased was 46 years of age.

The police of Detroit, Mich., are investigating the mysterious disappearance of a case of silverware, weighing 110 pounds, from the rear of the store of Kunz & Rogers, 83 Woodward Ave. A delivery man says he left the case at an alley near the entrance to the store, but the firm never received it. The missing stock is valued at about $200.

The G. A. Bahn Optical & Diamond Co., of Austin, Tex., recently had reprinted in full in the *Daily Statesman* of that city the article published in THE CIRCULAR-WEEKLY giving the history of the Lemoine case from the time this swindler began to put forth his claim to make diamonds in 1905 up to the time that he exposed himself by skipping out of the jurisdiction of the court.

In the matter of the bankruptcy of the Greenbrier Jewelry Co., Marlinton, W. Va., and of G. L. Eakle and W. R. Sutton, the partners of the concern, the final meeting of the creditors has been called at the office of Referee W. G. Mathews in the Citizens' National Bank building, Charleston, W. Va., for July 28, at 11 A. M. At that meeting the trustee's final report will be submitted and a dividend declared and paid.

The will of the late Henry C. Klein, Muncie, Ind., was recently admitted to probate. To the deceased's widow was left block known as No. 4 and block No. 3 in the school section of the town and all the buildings and improvements thereon. The remainder of the property, real and personal, was bequeathed to Mr. Klein's four sons. Madison C. Klein, a brother of the deceased, and Edward A. Klein, a son, were named as testators of the will.

A dispatch from Paris, July 4, stated that a daring attempt had been made to rob the establishment of the well-known jeweler, M. Henri Sandoz, 24 Ave. de l'Opera. The thieves succeeded in concealing themselves in a vast unoccupied flat above the jeweler's shop. Knowing that the shop would be closed over Sunday, they bored a large hole through the roof into the shop, but found that all the jewelry had been taken from the windows and locked in the safe. They were preparing to dynamite the safe when apparently they were disturbed by the ringing of electric alarm signals, and decamped. The safe contained $1,750,000 worth of jewels.



The following traveling representatives were in Los Angeles, Cal., recently: H. C. Van Ness and Arthur Van Ness, Carl Platte, Julius Young and Joseph Brennan, all of San Francisco, Cal.

P. W. Harrison, representing Deykin & Harrison, London, Eng., was in Toronto, Ont., last week, in the course of his initial trip through Canada. S. B. Graham, W. R. Humphrey, Sheffield, Eng., also called on the trade there.

Traveling representatives who called on the Indianapolis, Ind., trade, recently, were: Rudolph Bruening, Schrader-Wittstein Co.; John F. Garland, Keller Jewelry Mfg. Co.; Jack Thompson, J. B. Bowden & Co.; Ferd. Phillips, Richter & Phillips; Alexander N. Thanhauser, Wolfsheim & Sachs.

Traveling representatives who called on the trade in Omaha, Nebr., during the past week, were: K. D. Yeaton, S. Sternau & Co.; Leo Cahn, F. De Simone & Son; Robert E. Kehl, F. H. Noble & Co.; Leopold Heyman, Stern Bros. & Co.; Frank I. Locklin, Battin & Co.; W. A. Moore, William Dixon, Inc.

Among the traveling representatives who visited the trade at Pittsburg, Pa., last week, were the following: D. Skutch, New Haven Clock Co.; Charles S. Miller, Ansonia Clock Co.; E. C. Stockton, E. Ingraham Co.; Joseph Phillips, Hipp. Didisheim & Bro.; L. H. Carpenter, Chas. E. Hancock Co.

The following traveling representatives visited the trade in Lancaster, Pa., recently: C. C. Sulzenberger, M. J. Averbeck; M. Adels, M. Adels & Co.; R. H. Claxton, Dennison Mfg. Co.; H. J. Fink, Jonas Kolb; Harry A. Platt, Rees & Yankauer; Lawrence C. May, Moskowitz Bros.; Harry Caro, Manchester Mfg. Co.; H. C. Kionka, H. C. Kionka & Co.

The following traveling representatives called on the trade in Kansas City, Mo., during the past week: Robert Kehl, F. H. Noble & Co.; John Garland, L. H. Keller Jewelry Co.; William A. Lamb, Geo. H. Fuller & Son Co.; Barney Hyman, Hirsh & Hyman; Edwin S. Strauss, Jacob Strauss & Sons; V. B. Carmichael, Bride & Tinckler; Henry W. Sherrill, Sinnock & Sherrill.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Mr. Van Sant, Moore & Son; I. W. Rice, Stein & Gray; A. R. Bennett, Waite, Mathewson & Co.; Charles Sweet, R. F. Simmons Co.; W. M. Davidson, J. W. Forsinger; Millard E. Heise, Langfeld Bros. & Co.; H. W. Raymond, Worthington & Raymond; D. Wile, Buffalo Jewelry Case Co.

The following traveling representatives were in Savannah Ga., recently: W. C. Sharkey, Leroy Mfg. Co.; Frank W. Levy, Kiel & Arthe Co.; E. V. Bogart, Dennison Mfg. Co.; Morris Lissauer, Zach. A. Oppenheimer, H. H. Day, Day, Clark & Co.; John E. Valk, N. H. White & Co.; Thomas F. Fleming, Jones & Woodland Co.; Arthur Totten, Sansbury & Nellis; Oscar S. Schmidt, Moore & Son; V. A. Picard, Pryor Mfg. Co.; F. E. Finerty, T. B. Clark & Co.

Traveling salesmen visiting Boston, Mass., during the week, included: C. H. Crane, Strobell & Crane; L. P. Clark, Cory Bros. Co.; E. Cooper Stone, Jones & Woodland Co.; Joseph Keller, Keller Mfg. Co.; Alex. C. Chase; Henry G. Thresher, Waite-Thresher Co.; John Abel, Abel Bros. Co.; George L. Sweet, International Silver Co.; George Merrill, Merrill Bros.; Ed. Egfeldt, Egfeldt & Ackley, Victor L. Burgesser, Krementz & Co.; Louis Nordlinger, L. & M. Kahn & Co.

A petition in bankruptcy was recently filed against the Pittston Cut Glass Co., of Pittston, Pa., by the H. C. Fry Cut Glass Co., Rochester, Pa. The usual allegations of bankruptcy were made and also the claim that the defendant was seeking to give preference to a bank which holds notes aggregating $11,400.

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Philadelphia

Marcus Golden, watchmaker, resigned his position, last week, with Wm. G. Earle, 11 N. 9th St.

Wm. Naltz, formerly of Perkasie, Pa., lately with John Ross, 1602 Market St., has resigned his position.

Frederick W. Schuler, president of the Philadelphia College of Horology, has opened his cottage at Wildwood, N. J., for the Summer.

Wm. H. Doebele, manufacturing jeweler and diamond importer, 722 Sansom St., expects soon to move into his new building at 803 Sansom St.

Joseph Wachs, with J. F. Neill, manufacturing optician, 727 Sansom St., left, last week, for a fortnight's vacation trip to the Delaware Water Gap.

F. C. Bode, Jr., retailer, 1804 Market St., has removed with his family to Ocean City, N. J., where he has taken a cottage for the balance of the season.

The Koshland & Italie Co. has completed attractive alterations and improvements to its quarters at 7th and Chestnut Sts.

Charles H. Dean, diamond broker, proposes to retain his headquarters at 717 Sansom St., although opening soon an attractive store on 8th St., above Sansom St.

Chas. S. Kepner, Chester, Pa., returned, last week, from an extended fishing trip to Lewistown, Pa., but left soon afterward to finish his Summer holidays at Asbury Park, N. J.

Among the manufacturers' agents here, last week, were: Wm. R. Cobb, jewelers' findings, Providence, R. I., and C. H. Butts, with George H. Fuller Sons' Co., Pawtucket, R. I.

Jeweler Kratz, Souderton, Pa., moved, last week, into his new store in Souderton. The new place is regarded as one of the most attractive retail jewelry stores in that section of the State.

F. Herman Voigt, a veteran watchmaker, 7th and Sansom Sts., is still confined to his home as the result of injuries received April 11, when a falling business sign knocked him senseless.

John E. Fisher, with Richard M. Cooper & Son, wholesale jewelers, 722 Sansom St., was seriously injured, last week, by being run over by an automobile. He was removed to the Hahnemann Hospital.

Actual work upon the alteration of the old Muhr building, once a beehive for watchmakers, at Broad and Race Sts., to fit it for occupancy by the Scottish Rite Consistory Masons, is soon to be started.

Miss Martha Moock, associated in business with her father, Otto T. Moock, manufacturing jeweler, 809 Sansom St., will take an extended vacation trip to Niagara Falls and Canadian resorts, about Aug. 1.

A hearing on the application of Gabriel H. Mayer, trading as George Mayer & Co., wholesale opticians, 728 Sansom St., for discharge from bankruptcy, has been fixed for Aug. 5 in the United States District Court.

E. L. Thomas, Phoenixville, Pa.; Albert Roberts, Trenton, N. J., and E. K. Bean, Lansdale, Pa.; M. E. Hunter, Beverly, N. J.; H. S. Kratz, Souderton, Pa., were among the out-of-town retailers purchasing here, last week.

Emil Bracher, formerly in the wholesale business for himself in this city, and at one time a manufacturing jeweler of Newark, accepted a position, last week, with the H. S. Meiskey Co., Lancaster, Pa., and will represent the house on the road.

Howard Claus, with C. R. Dankworth, manufacturing jeweler, 725 Sansom St., has completely recovered from a bullet wound in his hand received in celebrating July 4. The danger of tetanus was averted by persistent treatment at the Jefferson Hospital.

Charles F. Kuhn, E. E. Sanborn & Son, and O. E. Sanborn, retail jewelers, on Callowhill St., in the path of the boulevard to Fairmount Park, were awarded damages, last week in liberal amounts by the road jury, appointed to assess the damages of property owners.

The reception committee, which will have charge of entertaining the visitors at the convention of the Pennsylvania Retail Jewelers' Association, to be held in this city early in August, at the time of the convention of the American Association of Opticians, has gotten down to work and is now arranging and discussing plans for making this convention one of the most interesting and successful in the history of the association. The committee met at the Jewelers' Club on the evening of July 14, and organized with Ira G. Garman as chairman, L. P. White as treasurer and Charles H. Hamer as secretary. The representatives of the wholesale trade present were: Fred. B. Hurlbut, L. P. White, Mr. Nusselman and Mr. Cobb, while the retailers present included: Messrs. Garman, Davis, Haines, Saunders, Seltzer, Swartz and Hamer. The following members were appointed a committee to secure new members and contributions for the convention: J. V. Buzby, F. C. Bode, I. Bedichimer, M. J. Darevski, J. Warner Hutchins, J. B. Janssen, Frank Kind, Chas. B. Lynch, T. C. Mitchell, C. S. Powell, R. L. Saunders, C. R. Smith and Sons, H. F. Seltzer, Wm. H. Thompson, Jr., Riggs & Bro., Wm. Gibbons and Mr. Davis. After going over several matters of interest, the committee adjourned to meet Tuesday, July 28, at 2.30 P. M., at the Jewelers' Club.

Buffalo, N. Y.

Jewelers on Broadway, Genesee and Williams Sts., have signed an agreement to keep their stores open Monday and Saturday nights during July and August, but to close on other days at 6 P. M.

A fire that broke out early last week at 217 Genesee St., resulted in a loss of about $500 to Henry Prussmann, whose store is at 213 Genesee St. The damage done at Mr. Prussmann's store was principally by smoke.

Danner & Co., of this city, have been incorporated under New York State laws to manufacture and deal in jewelry, with a capital of $10,000. The incorporators are: Philip Danner, H. Kelsey and T. H. Noonan, all of this city.

Isaac Goldberg, New York, reported to the police of this city, recently, that he had been "flim-flammed" out of a diamond ring and gold watch by two men who were offering diamond earrings for sale. He parted with his watch and ring for the property only to find that the earrings which he received were imitation diamonds.

The premises of the Empire Jewelry Case Co., 150 Clinton St., were broken into by burglars, one night recently, and, although the place was evidently thoroughly ransacked, an investigation showed that nothing of value had been taken. The burglary was discovered when the store was opened on the following day. The police were notified but as yet there is no clue to the perpetrators of the burglary.

New Orleans, La.

The police are still looking for the thieves who recently smashed the show window in the establishment of J. Julius Weinfurter and stole six cheap watches valued at about $2 each. No clue to the robbers has been obtained.

Chas. E. Schoeber, whose death, July 4, was announced in the last issue of THE CIRCULAR-WEEKLY, had been known as one of the best known diamond setters in this town and had learned the business while employed by Leonard Krower. He later was employed by A. B. Griswold until his health broke down. He was a prominent member of the Druids, which organization had charge of the funeral services. The interment was in St. Vincent Cemetery.

Hutchinson Bros., Shreveport, La., are forming a corporation under the old firm style and have applied for a charter under which their jewelry, music and instrument business will be continued. The capital of the corporation is fixed at $100,000, of which $65,000 has been paid in. John B. Hutchinson is president of the concern, T. S. Hutchinson the vice-president, and J. W. Flournoy secretary and treasurer. The officers with C. M. Hutchinson and W. J. Hutchinson, Jr., compose the first board of directors.

Word was received from Lafayette, last week, to the effect that P. T. Shirkey, the jeweler, who had been employed for the past six months by T. M. Biossatt, had committed suicide by taking cyanide of potassium, the body being found a mile from the town. Mr. Shirkey, who was about 55 years of age, came from Olean, N. Y., and recently married a resident of Lafayette. He was a skilled workman, was apparently happy and no reason can be assigned for his act. He leaves practically everything to his second wife. He is survived also by two children at Olean, N. Y.

Baltimore.

A. Levine has filed a voluntary petition in bankruptcy.

Lemmert & Schmeltz is the firm style of the business formerly conducted under the name of August Lemmert.

Charles B. Keller, watchmaker for F. J. Euler, was married on Tuesday, of last week, and is now on his honeymoon.

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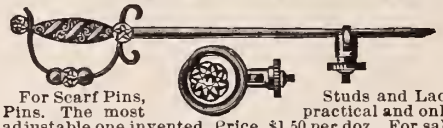
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Lancaster, Pa.

J. F. Costard, the engraver, is on a fishing trip to the Susquehanna River.

Charles Flora, watchmaker, formerly of King's Bridge, Pa., has opened a shop at Bismark, Pa.

F. A. Wheeler and C. E. Foose, of the Non-Retailing Co., have started off for their regular Fall trip.

Robert Zanker, a jeweler, of Marietta, this county, is laid up with an injured foot, the result of a fall from a fruit tree.

Elmer Pierce, late of Chambersburg, Pa., where he was watchmaker for C. A. Shinnaman, is in Lancaster, where he expects to reside.

G. William Reisner visited New York, last week. Logan White, enameler and engraver for Mr. Reisner, is at his camp on the Pequa.

E. N. Faegly, watchmaker for S. Kurtz Zook, is at Atlantic City, and Walter Cahill, clockmaker, is also off on his vacation. Elmer P. Shertzer, jeweler for T. Wilson Dubbs, has been spending his vacation at Harford, Md.

Juan A. Garcia, of Albuquerque, N. Mex., having finished a course in watchmaking and jewelry work at the technical school, has taken a position with George W. Mergenthaler, of Fostoria, O. Andrew Koleser, with an Easton, Pa., jeweler, is taking a course in engraving at the school.

T. Wilson Dubbs discovered a suspicious character about the residence of Frank L. Kraushop, a neighbor, on the night of July 15, notified the police and they arrested him. The man, who was provided with the articles used for housebreaking, was promptly jailed for attempted burglary. The prisoner was formerly employed at the Hamilton Watch Co.'s factory.

A telegram received last week by the brother of James H. Donnelly, a representative of Spoehnle & Co., Chicago, whose home is in Lancaster, stated that a short time before he had been run down in Portland, Ore., by the automobile of former United States Senator Simon, and his collar bone had been broken. He was in a Portland hospital at the date of the telegram.

Among the jewelers visiting Lancaster recently were: H. L. Oberlin, Aberlin Bros., and Frederick Kaufhold, Columbia, Pa.; M. H. Gehman, Terre Hill, Pa.; Max Baumiller, Washington, D. C.; C. E. Hinkle and J. M. Kreider, Ephrata, Pa.; Henry Wertsch, Lititz, Pa.; Arthur P. Campbell, Philadelphia, Pa.; Stuart Hemphill, Detroit, Mich.; George L. Hepp, Lititz; A. Frank Maurer, Strasburg, Pa.; William Hoover, with E. G. Hoover, Harrisburg, Pa.

Late patrons of W. T. Garner, who recently closed a shop he had opened here, have heard from him. The man came here several months ago from New York, worked awhile for W. W. Appel and then opened his own shop, but did not prosper. A few days ago Marcus Edelstein, jeweler, received a letter from Gardner, saying he was located at 124 N. Burdick St., Kalamazoo, Mich., asking that inquiring patrons be given his address, as they could get their jewelry on sending him the charges. His more prudent customers will arrange to receive their property C. O. D.

Pittsburg.

E. P. Roberts and Mrs. Roberts expect to leave in a few days for Europe.

Clarence Brush is visiting in Philadelphia and H. F. Borland is spending several weeks at Chautauqua.

Capt. William Klein expects to go to camp early in August with the Washington Infantry, of which he is commander.

George W. White, of West, White & Christy, has bought a handsome horse and buggy, which he presented to his wife as a present.

Sol. Cerf, of Sol. Cerf & Co., has returned from a business trip to New York and a 10 days' stay at Atlantic City. His son Howard is also home from the Freehold Military Academy, of Freehold, N. J.

The W. J. Johnston Co. employes recently defeated the E. P. Roberts & Sons Co. employes in a match game of ball played on the Western University grounds, by the score of 13 to 3. The players had a great time.

J. T. Montgomery, who was Pittsburg manager for M. A. Mead & Co., has located in New York and is manager for the same firm in the metropolis, and has gone there to conduct the business. W. C. Owen, who is now the Pittsburg manager of the firm, reports business improving steadily in this territory.

Frank Yaseen, a prominent young member of the jewelry trade at Berwick, Pa., has been put into bankruptcy and the personal property of his estate is to be sold by the receiver in charge. Mr. Yaseen has been in business in Berwick since 1905, in which year he came here from Pittston, where his father and brother are both in business.

George L. Neudorfer, formerly with the Geo. B. Barrett Co., is now city and local salesman for the Marsh, Brown & Mather Co. Paul I. Butler, who also was with the Barrett house, is assisting the Marsh, Brown & Mather Co. for the present. J. R. Brown has gone to the Lakes to spend his vacation. W. W. Mather, of the firm, was injured on July 4 by an exploding roman candle. His right hand was badly burned.

An information has been made against S. K. Reich, "the short change swindler," whose escapades have been published in THE CIRCULAR-WEEKLY and who was recently arrested in New York State and is awaiting trial in Brooklyn, by J. Bain, of 1015 Wylie Ave. Mr. Bain says he was the victim of Reich for the sum of $900 and over. Reich will be brought to Pittsburg and prosecuted just as soon as the charges in other States are disposed of.

The handsome Jules Jurgensen minute repeating striking watch presented to Hans Wagner, of the Pittsburg Ball Club, National League, was bought from the Hardy & Hayes Co., at a cost of $625, and was the gift of admiring friends of the champion batter of the league. The Hardy & Hayes Co. donated personally the handsome solid gold chain which was attached to the watch. The following was inscribed on the inside of the case: "Hans Wagner, from his friends and associates, July 17, 1907." The money was raised by subscription, collected by the Pittsburg *Dispatch*. The watch was exhibited in the Hardy & Hayes Co.'s window for several days and attracted great crowds.

The Pittsburg Chamber of Commerce in order to boom trade with Pittsburg merchants is arranging to run another of its famous trade extension excursions into Ohio and West Virginia, leaving Pittsburg Sept. 15. The merchants will travel in a special train of Pullman sleepers and dining cars. W. H. Neely is chairman of the Trade Extension Committee. The itinerary includes stops at McDonald, Cadiz, Dennison, New Philadelphia, Canal Dover, Newcomerstown, Coshocton, Newark, Zanesville, Malta, Waterford, Parkersburg, Marietta, Caldwell, Pleasant City, Cambridge, Barnesville, Sistersville, New Martinsville, Moundsville, Wheeling, Bellaire and Martins Ferry.

A meeting of the creditors of Charles H. Allen, of Turtle Creek, Pa., was held in a Pittsburg attorney's office in the Frick building, a short time ago, and about 90 per cent. of the claims were represented. It was shown by Mr. Allen that his assets amounted to $9,500, and his liabilities $7,200. The creditors showed a disposition to extend Mr. Allen additional time in order to enable him to get out of his present entangled position. He has a number of eastern creditors and several Pittsburg creditors, and most all of the eastern houses were represented through the Jewelers Board of Trade. Mr. Allen explained that he, like other merchants of Turtle Creek, which is a manufacturing community, had been hard hit because of the recent business depression, and all he needed was time to pay his debts. He has property in addition to his stock, and it is believed here that satisfactory arrangements will be made to extend him the nccessary time in order to enable him to pay his creditors.

Robert F. Kent, who pleaded guilty to robbing the store of Sol. Cerf & Co., was sentenced last week to the penitentiary for 10 years by Judge Josiah Cohen. Kent's "pal," F. Mason, who betrayed him, was sent to prison for three years, because of the State of his health. Kent was captured in Chicago after a long chase, as has already been told in THE CIRCULAR-WEEKLY. The Cerf establishment was protected by an electric protective system, and it appears that when Kent sawed through the skylight an alarm was sent in. The boy who responded, reported that he thought the alarm had been set off because of the cold weather. The man was in the store when the messenger arrived, but was working behind the counter, emptying the show cases of all the goods, and the boy could not see him. The jewelry firm, however, did not sustain any loss because of the robbery, the protective company having settled for the loss of the jewelry. Kent pleaded guilty to the theft, but denied having robbed other stores.

The Daynes Jewelry Co., Salt Lake City, Utah, has been incorporated with a capital stock of $50,000, composed of 500 shares of the par value $100. The officers are: President, J. C. Cutler; vice-president, J. Fred. Daynes; treasurer, Edgar S. Hills; secretary, Royal W. Daynes. These, with John R. Winder, John Q. Critchlow and L. W. Snow, are the directors.

Connecticut.

H. L. Wallace and Floyd Wallace, Wallingford, returned home about a week ago, from a pleasure trip to Virginia.

Henry Norton was in Saratoga, recently, on a business trip in the interests of the R. Wallace & Sons Mfg. Co., Wallingford.

G. P. Ittig has assigned to the E. H. H. Smith Silver Co., of Bridgeport, a novel design for the handles of spoons, forks, etc.

Displayed recently in the show window in the store of W. L. Smith, Seymour, was a specimen of a rare and curious plant known as the night blooming cereus.

Wm. H. Lyon, Gilbert Rogers, C. B. Rogers, George Wilcox and Charles C. Dodd were elected trustees at the annual meeting, July 14, of the Meriden City Savings Bank.

President Walter Camp, of the New Haven Clock Co., who has been at Pine Orchard, New Haven, ever since the college closed, left Thursday for the White Mountains, where he will spend three weeks.

The entire plant of the Sessions Clock Co., Forestville, resumed operations July 14, after having been closed for two weeks, for inventory. The concern will shortly begin the manufacture of marine clocks.

Henry M. Mather, a retired jeweler of Meriden, returned recently from a pleasure trip to Florida. Mr. Mather is engaged extensively in the growing of oranges and grape fruit in Bradentown, which is about 65 miles below Tampa.

Major Wm. H. Lyon, manager of the Chas. Parker Co., Meriden, was among those who attended the recent annual outing of the Manufacturers' Association of the city of Bridgeport. The outing was held at River Cliff, Milford.

The Waterbury Enameling Co. was recently organized in Waterbury, with a capital of $5,000, to engage in the manufacture of watch dials, indicator dials, etc. Herbert J. Phillips, manager of the concern, was for several years a foreman for the Waterbury Clock Co.

Ira E. Richmond, for several years engaged in business as an optician at New Haven, died on Tuesday, of last week, at the residence of his daughter. The deceased was 73 years of age and was born in Meriden. He is survived by his widow, one son and a daughter.

Horace G. Brown, at one time in the employ of the Upson & Merriman Clock Co., Bristol, and later employed at Chauncey Jerome's clock factory, died at his home, Wednesday morning, of apoplexy, in his 87th year. The deceased was born in Ware Village, Mass.

The police have thus far obtained no clue to the thief who, a short time ago, broke the plate glass window in the store of Frank J. Dahlmeyer, 903 Grand Ave., New Haven, and stole five watches. The adjoining show window contained the most valuable jewelry, but this was undisturbed by the vandal.

At the recent annual meeting of the Dime Savings Bank in Wallingford, Charles D. Morris was elected second vice-president. Among the directors appointed were the following, who are also well known in the jewelry trade: Albert Judd, George D. Munson and C. D. Morris.

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ACCOUNTS SOLICITED

Boston.

M. Myers will start shortly after Aug. 1 on a trip to the Pacific Coast.

M. S. Houlder, formerly with C. W. Sweetland & Son, is now with the C. G. Aldrich Co.

C. W. Davidson, president of the Thomas Long Co., has been at North Truro for a brief outing.

J. Herbert Weidhorn, formerly of Malden, has removed to this city and opened a store on Cambridge St.

E. L. Britt, a local jeweler, made a run from this city to St. John, N. B., in his steam runabout recently.

I. Warshauer goes this week to western Massachusetts and will visit the principal cities in the Berkshire Hills region.

Eli J. Boyce, formerly in business on Bromfield St., is now associated with his son, John W. Boyce, of the Washington building.

Sam Mendelsohn, accompanied by Mrs. Mendelsohn, is on a trip to eastern Maine Summer resorts. Their marriage took place in New York, July 5.

Freeman & Taylor, of 61 Temple Pl., who will retire from business at the close of the month, are disposing of the balance of their stock at auction.

John W. Boyce has been in camp during the past week at South Framingham, on a tour of duty with Troop A Cavalry, of the State militia, of which he is a member.

The assignment is announced of Abby N. Hill, a Lynn retail jeweler, whose liabilities are given as $1,600 and assets $600. An offer of 30 cents on the dollar has been made to the creditors.

The Geo. E. Smith Co., to deal in jewelry, has been incorporated with a capital of $10,000. The officers are: President and treasurer, Geo. E. Smith, Dorchester; clerk, Roxana A. Worcester, Boston.

The Mendelsohn Co. has been formed to carry on the jewelry business in the quarters occupied by the lately failed firm of Mendelsohn Bros. A. Mendelsohn, of the old firm, is the principal owner of the new one.

C. G. Aldrich returned, recently, from Winsted, Conn., where he is interested in the Aldrich-Murphy Co. The Winsted concern has just completed extensive alterations in the store interior, enlarging it and improving it materially.

David Mendelsohn, for the past 10 years with A. Mendelsohn and Mendelsohn Bros., will be located hereafter in the Paddock building on Tremont St., room 307, as the general manager of the Majestic Mfg. Co., a new concern in the jewelry line.

Arthur H. Clark, of the material department of the C. B. Norton Jewelry Co., Kansas City, was in Boston during the week. Other jewelry trade visitors included: A. B. Chapin, Worcester; S. P. Proodian, also of Worcester, and John Schneider, Lawrence.

Preparations are being made at Salem for the presentation of a silver service from the citizens to the United States Cruiser *Salem*, which was recently launched, and will visit the port during the city's "old home week" celebration, by courtesy of the Navy Department. The silverware will be made by Daniel Low & Co., of that city, and will cost upward of $2,000. The salver will have for its central design an etching of the famous frigate *Essex*, which was launched at Winter Island in Salem harbor on Sept. 30, 1799, having been built by the citizens of the then flourishing and wealthy port at an expense of $95,000 and presented to the government by them.

North Attleboro

Samuel E. Fisher is enjoying a vacation at Centerville.

Edward D. Sturtevant is spending the month of August at York Beach, Me.

A. B. Chace left Wednesday night on a western trip for Mandalien & Hawkins.

William O. Wray was in New York last week on business for R. Blackinton & Co.

Harold Totten, Ypsilanti, Mich., former western salesman for F. M. Whiting & Co., is the guest of Alton H. Riley.

William Lally, superintendent for Bliss & Co., of Meriden, Conn., was the guest the past two weeks of local friends.

William F. Maintien, of Maintien Bros. & Elliot, is enjoying a two weeks' automobile trip with his family in the White Mountains of New Hampshire.

Andrew B. Flagg will be one of the traveling representatives of the A. B. Lindroth Co., the new concern which has engaged large quarters in the Company Shops.

One of the local concerns reports the biggest order last week that it has received since its formation. The order was not confined to any special article, but embraced various kinds.

The firms located in the Riley & French building on Broad St., will close Aug. 1. The concerns affected are: Riley & French, W. & S. Blackinton Co., G. C. Hudson & Co. and C. Ray Randall & Co.

The jewelry plant of the W. A. Reed Co., of Providence, was sold at public auction last week. It was bid in by A. T. Wall, Providence, who it is thought was acting for John S. Jackson, one of the partners. Several North Attleboro business men were present intending to bid, but the announcement that the purchaser would be obliged to move by Aug. 1 had a dampening effect. The Reed Co. is the concern that Arthur P. Watson, of this town, intended some months ago to take over, but was prevented by unforeseen circumstances.

Washington, D. C.

Mr. and Miss Desio, of Victor E. Desio & Co., 1107 7th St., went to New York, last week, on a buying trip.

Henry Heureux, a manufacturing jeweler of Brussels, Belgium, who is making a tour of the United States, was in this city last week, stopping at the Raleigh Hotel, and an interview with him comparing the progressiveness of the American and Belgium people was published in a recent issue of the Washington *Herald*.

Abe Fineberg, charged with stealing diamonds worth $2,000, from the New York Loan Office, in Salt Lake City, Utah, last January, was recently arrested at El Paso, Tex., and was taken to Salt Lake City to answer the charge. Fineberg, it is said, admitted his g[illegible]

Attleboro.

TRADE CONDITIONS.

A prominent manufacturer, who is a keen observer of industrial conditions, commenting on the business situation, stated that he predicted that next year would see a record-breaking business for the jewelers. Everything was favorable for this end he added.

G. Fred Perry left Monday on a western trip.

James G. Hill and wife are enjoying an outing in Maine.

Raymond M. Horton, of W. E. Richards & Co., was in New York on business last week.

Representative William C. Lovering visited several of the Attleboro jewelry factories last week.

P. J. Cummings visited New York and other eastern cities the past week in the interests of his concern.

Joseph M. Bates, 2d, was married last Wednesday in Providence to Miss Kate Elizabeth Shaw, of Attleboro.

The D. F. Briggs Co. team beat the Horton, Angell Co. team in the Jewelers' League game, Saturday, by a score of 6 to 5.

Charles P. Keeler, of the McRae & Keeler Co., has returned from a vacation of two weeks passed among the mountains of New Hampshire.

John M. Fisher was honored at the recent National Prohibition Convention at Columbus, O., by election as national committeeman from Massachusetts.

Lester W. Nerney, son of William Nerney, was married last Wednesday to Miss Gladys Angell. The wedding took place at the home of the groom.

A. S. Ingraham is moving the house from the lot on the corner of Dunham and Union Sts., where he proposes to erect his new shop. The plans for the factory are expected to be out the latter part of the week.

A second continuance was granted in the Sixth District Court of Providence, Friday, in the case of John Nelson, charged with receiving stolen goods from the factory of the Fontneau & Cook Co. The trial is now set for July 24.

Col. Sidney O. Bigney will be tendered a dinner at the Vendome Hotel, Boston, Thursday evening, previous to his departure for Cincinnati, where he will be a member of the committee that notifies William H. Taft of his nomination for President.

A progressive report is that submitted by Edward A. Sweeney to the Commissioner of Corporations for W. H. Wilmarth & Co. The figures are: Machinery, $45,450; cash and debts receivable, $14,936; manufactures and merchandise, $41,188; total, $101,574. Capital stock, $60,000; accounts payable, $10,653; surplus, $30,921; total, $101,574.

The Attleboro *Sun* in a lengthy editorial urges the formation of a Board of Trade, which would assist in the advancement of the town. The contemplated removal out of town of two firms located in the Steam Power building and the threatened loss of another firm with a payroll of $100,000 a year are cited as examples of where such an organization would be able to do good work to say nothing of what might be accomplished in the bringing of new interests to town.

GORHAM SILVER

THE BEST IS NONE TOO GOOD

¶ The Jeweler of discretion concerns himself with only the best quality of silverware, for that, and that alone, is demanded of him by the most desirable class of his customers.

¶ It requires no argument on his part to establish the pre-eminent quality of Gorham Silverware, for this has a reputation extending over three-quarters of a century to commend it.

¶ Yet the advantages arising from these years of strenuous endeavor are placed freely and unrestrictedly at the service of the Jeweler whose stock consists of Gorham Silverware. Despite its recognized superiority it costs no more than wares which lack the prestige conferred by the Gorham name and trade-mark.

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LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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THE JEWELERS' CIRCULAR PUB'G CO.
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No attention paid to communications unless accompanied by full name and address of the writer. This is asked not necessarily for publication, but as an evidence of good faith.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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A REPORT from London, July 15, stated that a state monopoly in platinum is proposed by the Russian Minister of Finance, and that if this is accomplished the price of the material will be almost doubled, as Russia is the greatest producer of platnium to-day. Whether the report is inspired for the purpose of having an effect upon the market for the material, or is advance information as to the Russian Government's intention remains yet to be seen. If the latter, the effect will prove far more serious to the electrical industry in which platinum has come to play a most important part, than into the jewelry trade, though, of course, the latter will be affected to some extent.

OUR Consul-General at Rio de Janeiro, Brazil, George E. Andreson, reports that the importation of American watches and clocks greatly increased during the year 1907. The American watches in that year amounted to $42,203 and the clocks $67,202, as against $25,806 and $57,459 in the year 1906. This was in greater ratio than the increase in the importations from all other countries, the total watches increasing from $224,000 in 1906 to $311,918 in 1907, and the clocks from $114,283 in 1906 to $144,090 in 1907. While the proportion of the American product to the whole importation is not quite as satisfactory as we should wish to see it, the increase noted in our product is very gratifying, and it is to be hoped that it will continue. The consul's figures also help to call attention to the fact that Brazil is a big field for our exports, and one well worthy of cultivation.

Another Valueless Discovery.

NEWSPAPERS, last week, gave some prominence to a dispatch from Vienna and London, announcing the details of an experiment by a professor of the University of Vienna in regard to the effect produced on precious stones by radium. In brief it was to the effect that rubies and diamonds were affected but slightly, that blue sapphires turned paler, but did not change in hue as other investigators had asserted, and that the emerald's hue turned to a yellowish green. While the report, if true, may be interesting from a scientific standpoint, there is nothing in the experiments of any commercial value whatsoever, inasmuch as the facts so far made public simply indicate that the Vienna professor was able to alter the color of the stones in a way that would make them less valuable as gems than they were before.

Fortunately the newspapers seem to be learning their lesson in accuracy, and for once failed to announce that "this scientific experiment would have a most material effect upon the gem market."

Again the Dummy Clock Hand Story.

DESPITE the many times that that pretty fairy story to the effect that the dummy clock's hands point to 18 minutes after 8 to indicate the time that Lincoln was shot, has been explained by THE CIRCULAR-WEEKLY and other journals, it seems that this piece of fiction will not die, but continues to bob up from time to time in the daily press and start upon a new lease of life. One of the latest stories of this kind appeared early this month in the St. Joseph *Press*, which published a brief article on the subject, crediting the information to "a Felix St. jeweler," whose name is not given. It is hoped that the source of the story at least is fictitious and that no member of the trade is responsible for again starting this senseless canard.

Had the newspaper which published the story referred to any history it would have seen that Lincoln was shot about 9 P. M. and died between 10 and 11 A. M. on the following day; also that there are in existence to-day dummy clocks with the 18-minutes-after-8 position for the hands which were painted before Abraham Lincoln was ever heard of.

Any business will grow under the influence of plenty of good advertising.

Regulation of "Solid Gold" Marks.

AN interesting topic for discussion at various State conventions of the retail jewelers has been the question of amending the National Stamping Law by regulating the use of the term "solid gold" as a quality mark on the gold on which it may be stamped, but we fail to have heard from one of the supporters of an amendment which was drawn on behalf of the national association, an argument in favor of permitting 10-karat gold to be thus stamped and forbidding the words to be used on lower quality material, that is absolutely convincing and logical on all points. While there is much to be said in favor of the limitation to 10-karat, at the same time it has been well pointed out by some of the speakers that an amendment of this character leaves much to be desired, as it would *minimize* instead of *abolish* the fraud often committed by unscrupulous dealers upon the purchaser of such articles.

Logically the men who have contended that "solid gold" is in no way a *quality* mark, but applies to the constituency of the material of which the article is composed, seem to have the better of the argument because the word "solid" seems to more differentiate the word from "hollow," "filled" or "plate" than it does to indicate the quality of the metal. Another point raised by one of the speakers in a very clever address was that if the words "solid gold "are properly applicable to articles containing 10 parts gold and 14 parts copper, then by exactly the same reasoning "solid copper" should be used to designate articles composed of 14 parts gold and 10 parts copper. If an article is all gold, is it not, some say, as much gold if it is six, eight or 10 karat fine as if it is 10, 14 and 18 karat

ON MEMORANDUM



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9-11-13 MAIDEN LANE NEW YORK CITY

Mark

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

fine? As far as the word "solid" is concerned there is logic in the contention—the trouble is not there, but with the word "gold."

As a matter of fact there have been few arguments advanced that have given any substantial reason at all for the use of the word "solid" in connection with the word gold. If, as some contend, an article will sell better to the public if it is marked "solid gold" than if it is marked 10-karat, that means that the buyer considers "solid gold" better than 10-karat gold, and a man who buys an article so marked is deceived whether by his own ignorance or the sharp practice of the dealer who sells him. If the word has a quality meaning in the minds of the public it has probably a meaning synonymous with the "highest quality," and this may be due to the fact that the silver laws of many States provide that solid silver is 900 fine (and in some cases 925 fine), making the term synonymous with the terms "coin" and "sterling." If it be true that such a quality meaning is given by the buying public to-day to "solid gold," then to permit it to be stamped upon 10-karat gold would permit a large amount of deception, while if it has no meaning to the public the arguments in favor of drawing the line of demarcation at 10-karat would appear very weak.

Is not the solution of the whole difficulty to be found in following the suggestion of the Missouri retail jewelers and drop the word "solid" as applied to gold of any quality, and also by amending the law (if an amendment of this kind is necessary) to cover the use of the word gold alone or in conjunction with any other words, and prohibiting it being stamped on any articles that will not assay 10-karat or more, *i. e.*, upon gold that will not stand the acid test?

Rochester.

Involuntary bankruptcy proceedings were begun recently by Philip Present, Duffy-McInnerney Co. and the Union Clothing Co. against Davis L. Fleisher, 51 Joiner St., the usual allegations being made.

It is reported from Springfield, Mo., that a suit brought by Samuel Gordon & Co., wholesale jewelers of this city, against Miss Nellie Cordz, as surety, had been decided against the jewelry firm by the jury in that town. The defendant was surety for her son-in-law, G. E. Ward, and the dispute was over a credit of $300 on a bill by Gordon. Gordon claimed that the credit on the bill was forged on the bill, but the jury decided otherwise.

The suit against the N. Y. C. & H. R. R. to recover the value of two gold breastpins and two gold souvenir spoons which were shipped from Hamilton, N. Y., to this city by J. H. Beebe, was decided by Judge Hebbard, of the Municipal Court, in favor of the railroad, last week, on the contention that in the inventory the goods were classified as books, the company raising the point that the company did not take jewelry as freight and was thus not liable for the loss.

Max Friedman & Bro. have let the contract for a two-story brick store, 50 by 100 feet, to replace the establishment recently destroyed by fire at Barnesboro, Pa.

New York Notes.

Geo. W. Halton, Bowie, Tex., is in town buying his Fall line.

A. Kades, Newburg, N. Y., was among the out-of-town visitors last week.

T. L. Combs, an Omaha, Nebr., jeweler, is spending a vacation in this city.

Chas. C. Mussina, Williamsport, Pa., was registered at a New York hotel, last week.

L. S. Cohen, buyer for the Cohen Co., Richmond, Va., is on a trip to the metropolis.

C. B. Brown, Omaha, Nebr., visited friends in the Maiden Lane district last week.

R. Brandt, a retail jeweler at Athens, Ga., visited the jewelry district of this city, last week.

J. G. Donovan, of J. G. Donovan & Co., Los Angeles, Cal., was a caller in town last week.

Mr. Lande, of Freudenheim, Levy & Lande, Elmira, N. Y., is visiting friends in New York.

A. D. Garber, a jeweler of Blain, Pa., was among the out-of-town visitors in this city last week.

H. L. Lathrop, of this city, has taken charge of the C. O. Johnson store at Morgan City, La.

Jos. W. Mayer, of the firm of Powers & Mayer, 258 Fifth Ave., has returned from a trip abroad.

George Johnson, Chicago salesman for the C. O. Sweet & Son Co., is stopping in this city for a short time.

Fred Mittlacher, with I. Lewkowitz, Grand St., is spending a two weeks' vacation in the Catskills.

Raymond Horton, of W. E. Richards & Co., Attleboro, was a caller in the Maiden Lane district last week.

Benjamin Rees, of Zimmern, Rees & Co., returned from a trip abroad last week on the *Kaiser Wilhelm II.*

Mr. McGowen, local representative for Barden & Hull, Attleboro, Mass., is spending his vacation in Maine.

John Drew, local representative for Parks Bros. & Rogers, Providence, R. I., is enjoying a two weeks' vacation.

Geo. W. Ryan, of the Mawhinney & Ryan Co., Omaha, Nebr., is among the visitors in the Maiden Lane district, this week.

Timothy Tomes, with W. J. Ward, 9 Maiden Lane, returned Monday from a two weeks' vacation at a New Jersey lake.

Geo. Ferris, salesman for R. Blackinton & Co., left the local office, last week, for a trip west, which will take him to the Pacific Coast.

Charles H. Fulhardt, formerly associated with the Dreyfus Mfg. Co., Beekman St., is about to engage in the jobbing business. He will have offices at 170 Broadway.

James L. Hand, Jr., the jewelers' auctioneer, 14 Maiden Lane, New York, has just completed a successful sale, lasting over three months, of the stock of W. A. Sturgeon & Co., Detroit, Mich.

The C. & S. Novelty Co. has been incorporated under the laws of New York State to deal in diamonds, jewelry, cigar cutters, etc., with a capital of $50,000. The incorporators are Harry C. Gomprecht and Solomon Dannenberg, of this city, and Francis Butler, Elizabeth, N. J.

Adam Welch died last week at the home of his sister, Mrs. James Cunningham, 193 Johnson St., Brooklyn. Mr. Welch was engaged in the jewelry business and is survived by four sisters, Mrs. Cunningham, Mrs. William Whoepprecht, Mrs. Charles Essa, and Nellie. Funeral services were held at 2 P. M., last Wednesday. Interment at Holy Cross Cemetery.

Henry Clark, a jeweler, 23 years old, of 54 Cook St., attempted suicide last week at his home in Brooklyn, by drinking nitric acid. His moans were heard by other members of the family who were sitting on the stoop, and they found him in a semi-conscious condition. An ambulance surgeon removed Clark to the hospital, where he is in a serious condition. His family can assign no reason for the man attempting to take his life.

Louis Hinsberger, president of the Greenpoint Cut Glass Works, Greenpoint, N. Y., who resides at 710 Leonard St., departed with his family for Germany, last week, on the steamer *Vaderland.* They will go to Moubron, Loraine, Germany, where they have relatives. Mr. Hinsberger expects to return during the latter part of August, while the rest of the family will extend their visit into September. They were given a cordial send-off by a number of friends, who wished them bon voyage.

Charles Davis Langdon, who was buried, Monday, July 13, afternoon, from his late home, 75 Kosciusko St., Brooklyn, following services conducted by the Rev. Dr. W. W. Wilson, pastor of the DeKalb Ave. M. E. Church, Brooklyn, died the previous Friday at his home. He was born in New York in 1850, and had lived in Brooklyn since he was 25 years, making his home in the Eastern District, where he was formerly active in Republican politics. He had been for some years in the jewelry business. His widow, seven sons and a daughter, survive.

Detective J. H. Keen, of Boston, accompanied by Detective Griffin, of the Central Office, went to 625 Tinton Ave., the Bronx, last Wednesday, and arrested Nathan Shafken, 31 years old, who said he was a jeweler, and for whom Keen had a warrant issued in Boston, charging him with grand larceny. Keen says Shafken has a store at 15 Ingleside St., Boston. He went to a jewelry store owned by James Rapport, at 39 Devon St., Boston, Keen says, and told Rapport that he had a deal on for the sale of a diamond ring and gold watch. Rapport allowed him to take the articles from his (Rapport's) store. The detectives say the diamond ring and watch were found on his person when arrested.

Charles F. Duffy, who has been connected with the firm of Enos Richardson & Co., 23 Maiden Lane, for 40 years, has resigned on account of ill health on the advice of his physician. The firm feels that in parting with the services of Mr. Duffy, it loses one of its most valuable men. Mr. Duffy came with the concern in August, 1867, and by strict attention to his duties, won his way to the front. In February, 1878, he went on the road traveling in the South. He entered the employ of the firm as a boy, and rose to the position of vice-president. During his many years in the trade he has formed a large circle of friends and acquaintances, who will learn of his poor health with regret. He is one of the best known traveling men in the trade. In later years he visited only Philadelphia, Washington and Baltimore.

A petition in bankruptcy was filed in the United States District Court, Brooklyn, Tuesday of last week, by John J. Ashley, Jr., and David S. Merwin, who have been in business under the style of Ashley & Merwin, at 1327 Fulton St., Brooklyn. The schedules show liabilities of $2,681, and assets consisting of stock and fixtures and open accounts of $880. Among the unsecured creditors named are: L. Kroll & Sons, $196; John Keller, $190; James H. Hart, $186; H. J. Meyers, $260; D. C. Dercival & Co., $161; Martin Joost, $110. Mr. Ashley is an optician and originally had charge of the Brooklyn store of H. P. Alexander and was afterward in Paterson, N. J., for the same firm. From 1904 to 1905 he was in business for himself in Paterson, where he discontinued and had space as an optician in the jewelry store of H. J. Meyers, 1201 Broadway, Brooklyn.

It was held last week by the Board of United States General Appraisers that ornamental metal stands, made to hold boxes of safety matches, do not fall within the provision in the Dingley tariff for "smokers' articles." The Jordan Marsh Co., Boston, the importers of the stands, objected to the action of the Custom House authorities in exacting a 60 per cent. duty on the stands under the plea that they came under the paragraph dealing with smokers' articles. Instead, the firm made the claim that the articles should be admitted at 45 per cent., under the provision in the tariff for manufactures of metal. It is stated in the decision for the board written by General Appraiser Hay that there is nothing in the testimony to show that the stands are used chiefly by smokers, while an examination of the articles would not necessarily lead to the conclusion that they are exclusively used as alleged by the government. The Collector is ordered to classify the stands at the lower rate of duty.

There has been on exhibition, during the past week, at the downtown salesrooms of the Gorham Co., 17 Maiden Lane, the Lipton Cup, presented by Sir Thomas Lipton, for an ocean race held under the auspices of the Brooklyn Yacht Club, July 4, 1908. The cup was brought to this city recently by the steamer *New York,* and is very handsome. It is of solid silver with handles and cover on the Tudor style. The cup rests on a round base from which rises a stem enriched with masks of Neptune, and the flags of Great Britain and the United States. The base is relieved by a panel of sea nymphs and Tritons. On the top of the cover rests a ball, representing the terestrial globe, on which stands the figure representing victory and holding a wreath in one hand and a trident in the other. The handles are formed by female figures. The body of the cup is ornamented with shells and marine foliage, and the panel shows relief work, representing an ocean yacht race. The cup bears the following engraving: "The Brooklyn Yacht Club Ocean Race, 1908. Presented by Sir Thomas Lipton, Bart. K C V O." Smaller

(*New York Notes continued on page 63.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

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SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 61.*)

cups for the second, third and fourth prizes are also exhibited by the same house.

Samuel Osterweil, with David Kaiser & Co., is spending a two weeks' vacation at Sea Cliff, L. I.

John Nickell, a jeweler and diamond setter, Chicago, was a caller at the offices of THE CIRCULAR-WEEKLY Monday.

Mr. and Miss Desio, of Victor E. Desio & Co., Washington, D. C., are in New York, this week, purchasing Fall stock.

L. Witsenhausen, T. A. Brennan and E. Weber started Monday to cover their respective territories for the L. Witsenhausen Co.

C. E. Hastings, agent for the Silversmiths' building, 17 Maiden Lane, sailed yesterday on the *Kaiser Wilhelm II.* for Europe.

J. R. Gray, salesman for the Watson & Newell Co., started Monday on a two weeks' vacation. On his return he will start on his Fall trip.

The Greenwich Metal Co. has been incorporated under the laws of New York State to manufacture and deal in buttons and novelties, with a capital of $4,500. The incorporators named are Nathan Roggen, Julius Roggen and Harry Roggen, all of New York.

The big factory of the Ansonia Clock Co., at Seventh Ave. and 12th St., Brooklyn, reopened Monday, after a shut-down of two and one-half weeks. About 1,000 of the hands resumed work. At the factory it was said that the works had not been closed because of business dulness, but, as was customary in the Summer, to overhaul the machinery.

John J. McGrane, a local jeweler and one of the leading Catholic laymen in Brooklyn, has purchased a large building from the Lutherans at Hawthorn, Westchester County, at a cost of $50,000 and presented it to the Salesian Fathers as a novitiate for Italians studying for the priesthood. The present novitiate at Troy, N. Y., will soon be moved to Hawthorn. Mr. McGrane recently left on a pilgrimage to Rome.

The Jewelers' Protective Union has just issued a handsome new certificate of registration. It is printed on heavy white paper and has a dark brown border. At the top is the print of a watchdog guarding a trunk. Two other designs show a salesman with his sample carrier and a salesman checking his trunks. The idea of the designs in the new certificate is to impress upon the members of the union the necessity of care and precaution while traveling.

S. Warren Granbery, of J. A. & S. W. Granbery, 13 Maiden Lane, was the winner of a motor boat race from Marblehead to New Rochelle, which was finished Sunday. He won both the first prize and the time prize. The boat is 40 feet in length. The distance traveled was 270 miles, and the elapsed time for the distance was 32 hours and 33 minutes, and as an allowance was made of 5 hours, 29 minutes and 40 seconds, her corrected time was 27 hours, 3 minutes and 20 seconds. The *Irene II.*, as the boat is named, is a New York boat, entered from the Colonial Yacht Club.

How Ivory Is Purchased in Africa.

THE ordinary price in the interior of Africa for a tusk of 180 pounds is about 120 rupees, or $40. At Mombasa the same tusk would be worth $400 to $500. The ivory varies in price, according to locality and that which is worth 16 cents a pound on Lake Tanganyika will sell for $2.66 a pound at the seacoast, says Frank G. Carpenter, in a letter from Zanzibar. In buying ivory of the natives the current money is American cotton sheeting, which is turned in at the rate of 16 cents a yard. The same cloth sells in Europe for about 4 cents a yard. The European and Indian cloths are cheaper, and the traders try to put them in instead of the American. Many of these cloths come from Bombay. They are so thin that one can see through them. The German cloths are little lighter.

The bulk of the American goods brought into this part of the world is through Europeans. There are some American firms, but the most of the profits of our trade go to outsiders. There is a man at Marseilles who is doing an enormous business in American cottons throughout eastern Africa. He has a branch house here and one at Mombasa, and his agents are traveling through Abyssinia, Somaliland, British East Africa, Uganda and German East Africa. He has his cotton made to order in America in pieces of 42 yards each, and he brings a shipload of about 4,000 tons across the ocean every year. He trades a great deal of American cotton for ivory. The elephants' tusks are carried on the heads of porters down to the coast, or they are brought to Lake Tanganyika and sent to Mombasa by the Uganda Railway.

How the Price of Platinum Has Dropped in the Past Year.

IN view of the reports last week as to chance that platinum prices might double owing to the proposed monopoly by the Russian government, it is interesting to note that a marked decline in the price of platinum has occurred since the beginning of the financial panic last year, causing a drop in the price from $38 to $40 an ounce down to $20 an ounce, the present price at which the metal is selling.

In January, 1907, the price of platinum was at $37 to $38 an ounce. The increase in the price previous to that time was very marked. Fifteen years ago manufacturers can recall that they could buy all the platinum needed at from $8 to $10 an ounce.

M. Cohn, of Belais & Cohn, New York, in speaking of the present price of the metal attributed the decline to the stagnation in business causing a dropping off in the demand. The decline in the price, he said, began with the financial depression and has not as yet revived.

The future price of platinum is an uncertainty, but will depend upon business conditions.

Besides the jewelers other large consumers of platinum are manufacturers of electric, photographic and dental supplies.

Henry Zellenbach, Houston, Tex., is to open a jewelry store in a building now erecting in Hallettsville, Tex.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered during the Fall season (July 20 to Dec. 15), to the offices of those desiring this service.

ALBANY, N. Y., J. L. Miller (Miller Bros.), Broadway Central.
BLAIN, PA., A. D. Garber, Cosmopolitan.
BOSTON, MASS., A. Norling (Norling & Bloom), Bartholdi.
H. Hilliard (Jordan, Marsh Co.), 31 Union Sq.
BUFFALO, N. Y., C. F. Chouffet, Latham.
P. Foerster, Breslin.
DETROIT, MICH., L. S. Miller (Goldberg Bros.), Breslin.
J. E. Goldberg (Goldberg Bros.), Broztell.
LOS ANGELES, CAL., J. G. Donovan (J. G. Donovan & Co.), Marlboro.
NASHVILLE, TENN., S. Shyer, Cadillac.
NEWBURG, N. Y., A. Kades, Astor House.
NEWPORT, KY., A. E. Motch (estate of M. E. Motch), Breslin.
OMAHA, NEBR., C. B. Brown (C. B. Brown & Co.), Breslin.
Geo. W. Ryan (Mawhinney & Ryan Co.), H. W. Wheeler & Co., 170 Broadway.
PHILADELPHIA, PA., A. S. Zugsmith (A. S. Zugsmith Co.), Navarre.
SPRINGFIELD, MASS., W. J. Ludwig (Smith & Murray), Murray Hill.
WILLIAMSPORT, PA., C. C. Mussina, Marlboro.

Canada Notes.

D. Ostrosser, of Engelhart, Ont., has assigned to N. L. Martin.

W. G. Kent, of Ambrose Kent & Sons, Toronto, Ont., is taking a month's vacation at Honey Harbor on the Georgian Bay.

White's jewelry store, Grand Forks, B. C., was burned down in an extensive fire which destroyed two and a half blocks of the business section of that town, on Saturday, July 10.

John Dobbs, of the silver department, and Robert Friend, of the jewelry department, of Ryrie Bros., Ltd., Toronto, Ont., have gone to Quebec City to attend the tercentenary celebration.

Out-of-town jewelers who called on the Toronto, Ont., trade last week, included: Martin Rosenthal, of A. Rosenthal & Sons, Ottawa; J. Willmott, Ottawa; J. T. Clarke, Fergus, and H. B. Rosevear, Port Hope, all Ontario.

One of the finest examples of the goldsmith's art ever accomplished in Canada is the casket that the citizens of Quebec will present to his Royal Highness the Prince of Wales to-morrow, Thursday, July 23. It is the work of the firm of Richard Hemsley, Montreal, and every bit of it has been made on his premises. Mr. Hemsley was the pioneer in the manufacture of enamel work in Canada. The casket is of the finest frosted gold and is designed in form of a cigar case, so that His Royal Highness may, if he chooses, use the casket for that purpose. It is seven inches high, 11 inches long and seven and one-half inches wide, and has a total weight of 150 ounces or more. Within the gold casket there is an inner case of genuine Canadian cedar, and within this will be placed the illuminated address of the citizens of Quebec to the Prince.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of — and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

ILLINOIS WATCH COMPANY

SPRINGFIELD

I WILL

CHICAGO AND WEST

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVI. CHICAGO, WEDNESDAY, JULY 22, 1908. No. 25.

Chicago Notes.

John R. Brophy is on a vacation to Mackinac.

F. H. W. Schmidt made a business trip through Illinois, last week.

H. Schwarz and family are taking an extended vacation at Bridgman, Mich.

A baby girl recently arrived at the home of E. J. Hahn, of H. F. Hahn & Co.

A. Braude, of E. Braude & Bro., is having a week's outing in northern Wisconsin.

Frank Behrendt spent the latter part of last week with his family at Janesville, Wis.

Ernst Wyss, with the American-Swiss Watch Co., is on a vacation near Shawano, Mich.

George M. Poe and wife are taking a four weeks' outing among the Michigan lake resorts.

Jacob Frank, president of the Rockford Watch Co., has taken a house at Winnetka for the Summer.

Max Guenther, retail jeweler, 2895 Archer Ave., has improved his store by building a new front.

Harry F. Weber, late of the firm of Jones & Dreyer, has opened a theatrical booking agency at 73 S. Clark St.

Henry Ritter, formerly retail jeweler at 3150 S. State St., has opened a new jewelry store at Remona, S. Dak.

Geo. Danner, formerly watchmaker for the New England Watch Co., has gone into business for himself at 72 Madison St.

F. B. Tinker, western representative of the H. C. Fry Glass Co., has just returned from a 10 days' fishing trip at Manistee.

Robert L. Clark, who formerly traveled in the southwest for the Towle Mfg. Co., is now representing Simpson, Hall, Miller & Co.

E. M. Lunt, Chicago manager of the Towle Mfg. Co., with his family, are taking an outing at Ephriam, Wis., to be gone several weeks.

O. F. Samuelson and A. M. Kuhn, travelers for the Towle Mfg. Co. here, have left for their respective territories in the west and southwest.

Julius Linz, of Dallas, Tex., accompanied by his wife and daughter, stopped over here, last week on their way to the Muskoka Lake region.

L. H. Shafer and F. C. Strang attended the Michigan Retail Jewelers' Association's convention at Detroit, recently, and from there went to Cleveland.

Norbert Gunzburger, with L. & M. Kahn & Co., will take a well-earned vacation to the Yellowstone Park the latter part of July, accompanied by his wife.

W. S. Sparrow, Chicago, manager for Stern Bros. & Co., in company with Harry Miller, of Hutchison & Huestis, are at Minoqua, Wis., on a fishing trip.

Albert H. Kolker, traveler for the Juergens & Andersen Co., was recently married to Miss Florence Ryan. They will be at home after Sept. 1 at 939 Winthrop Ave.

John H. Nickell left last week for a four weeks' business and pleasure trip to eastern points, including New York and Washington. He was accompanied by his family.

A. R. Oughton, manager here for Jennings Bros. Mfg. Co., has taken a cottage for his family at South Haven, Mich. Mr. Oughton goes over at the end of each week.

The assessment of the Gorham Co. was recently reduced by the Board of Review from $50,000 to $40,000; and that of the R. Wallace Sons' Mfg. Co. from $45,000 to $31,076.

M. C. Eppenstein, of the Illinois Watch Case Co., left, last week, for a month's trip to Atlantic City and eastern points. He was accompanied by Mrs. Eppenstein and daughter, Irene.

W. J. Dunn, western representative of Arnold & Steere, is making a visit to the factory at Providence and incidentally visiting friends and relatives in the east. He is accompanied by Mrs. Dunn.

I. T. Pierce, Wm. Barker, J. H. Nichols and W. E. Spencer, travelers from the Chicago office of R. Wallace & Sons Mfg. Co., leave this week for their respective territories after several weeks' vacation.

E. A. Shetter, DeKalb, Ill., in the capacity of an innocent bystander, was struck by a flying brick, while in Chicago last Saturday. He was taken to the Alexian Brothers' Hospital, where he recovered in a day or so and returned home.

Walter Stevens, of the Bay State Optical Co., is forming a nest of Ku-Kus in Chicago. The dues for the first year, including initiation, are $2. The Ku-Kus is a social organization composed of wholesale and retail jewelers and opticians, and its objects are purely social.

H. C. Epstein, retail jeweler at 280 State St., has leased the store now occupied by J. H. Mower, 98 Madison St., and will take possession May 1 next, after the store has been remodeled. Mr. Epstein was offered a bonus of $2,500 for his lease, but refused it.

A. E. Madsen, of Rettig, Hess & Madsen, recently returned from a three months' trip to European points. He sailed on the *Tietgen*, from Christiansand, Norway, and was accompanied by his wife and daughter. Sol. Hess, of this firm, is taking a two weeks' outing near Ludington, Mich., with a party of friends.

Among the visitors in Chicago during the past week were the following: H. J. Harm, Albert Lea, Minn.; Frank Aushutz and wife, Shenandoah, Ia.; Frank Smith, Pontiac, Ill.; Gustav Rahm, Iron Mountain, Mich.; Mr. Plain, of Trask & Plain, Aurora, Ill.; J. E. Micks, of the J. E. Micks Co., Elkhart, Ind.; D. A. Stocking, Kalispell, Mont.; B. H. Britton, Kirkland, Ill.; F. H. House, Augusta, Ill.

During the absence of Hugo F. Franson, retail jeweler at 6441 S. Halsted St., a man walked into the store one day, last week, and after looking at a three-stone diamond and ruby ring valued at $60, ran away with it. The clerk, who was alone at the time, could not follow him. The ring was subsequently located in a pawnshop and was replevined upon the refusal of the pawnbroker to give it up.

James Donnelly, western salesman for a local house, was severely injured recently at Portland, Ore., by being run down by an automobile driven by Senator Simmons, of that State. He suffered a dislocation of the collar bone and severe body bruises and was immediately removed to a hospital. He will probably be about in a couple of weeks. In the meantime his many friends in the trade there are supplying him liberally with flowers and other kindnesses.

Edward Dyson, a colored boy, employed by the former firm of Jones & Dreyer, was convicted in Judge Chetlain's court of larceny by embezzlement, recently. Dyson was a salesman, and at the time of the failure of Jones & Dreyer he was requested to turn in his samples, which were found to be short about $1,400. Dyson's claim was that he had sold the goods, but the orders which he turned in could not be verified as the parties whose names were signed to them could not be found.

Jones & Dreyer have made an offer of 27½ per cent. net to their creditors in settlement of their indebtedness, and have deposited the money with the receiver. Both Judges Landis and Bethea were not in town last week, so the matter could not be acted upon. The usual procedure will have to be undergone, all creditors notified and

AN UP-TO-DATE, HIGH-GRADE CATALOG

Will help to Retain your Customers, Increase your Business and make YOUR STORE THE LEADING ONE in your Community

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STORE OF WILL H. BECK CO., SIOUX CITY, IOWA.

READ OUR CUSTOMERS' LETTERS

Sioux City, Ia., Jan. 9, 1908.

THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen—In reply to your inquiry again as to the general results of our 1907-8 Catalog, desire to say that, notwithstanding the general stringency in money matters existing during the several weeks preceding the Holiday Season, our Catalog mail orders were more numerous than ever before during the same period. We certainly will be pleased to have you make use of this letter in any way you may see fit. We are,

Very truly yours,
WILL H. BECK CO.,
Will H. Beck, Pres.

This firm used The Arnstine Bros. Company Catalogs in 1904, 1905, 1906 and 1907, and again placed an order for 1908.

Beaumont, Tex., Jan. 21, '08.

(Extracts from letter.)

THE ARNSTINE BROS. CO.,
Cleveland, Ohio.

Gentlemen—When the financial troubles came on, our mills closed down and the outlook was bad in a business way. Taking all things into consideration, the Catalog is a good business proposition, and I feel satisfied that I will try one again this year.

Yours respectfully,

R. M. MOTHNER.

This firm used The Arnstine Bros. Company Catalogs in 1907, and again placed an order for 1908.



STORE OF R. M. MOTHNER, BEAUMONT, TEXAS.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method or write us for samples and particulars

THE ARNSTINE BROS. COMPANY

Originators of Our Exclusive Catalog Method for the Retail Jeweler

CLEVELAND, OHIO

IN WRITING US PLEASE MENTION THIS ISSUE "JEWELERS' CIRCULAR-WEEKLY"

time given for filing objections within 10 days before the composition can be confirmed. It is the intention of the concern to resume business at once if the proposal is accepted.

It is reported that W. A. Rath & Co. are about to ask for a trustee.

The J. U. Rutishauser Co. is offering to compromise on a discount.

A postal card was recently received by Stern Bros. & Co. for S. C. Powell, mailed at South Chicago, stating that the writer knew of the whereabouts of the diamonds recently lost by Mr. Powell, but no name was signed to the postal. A personal ad. inserted in the daily papers failed to get any further information. The wide publicity given this loss of diamonds by Mr. Powell and the mention of Stern Bros. & Co.'s name in connection has brought the latter concern a deluge of inquiries from curious people all over the United States. A great many samples of rock crystal, garnets, quartz and such stones have been sent them with a request for a check for their value.

August N. Stone, 387 E. Division St., who filed a voluntary petition in bankruptcy July 9, owing about $3,720, has scheduled assets of but $340, all of which he claims is exempt. Of his liabilities the sum of $220 is secured by a chattel mortgage. Stone has been engaged in business here for a number of years, but met with financial reverse in 1902, at which time his liabilities were $2,395 and his assets $125. Later he helped to conduct the retail business of J. M. Bredt, whom he succeeded in 1904. In August of last year he again became financially involved and offered his creditors a settlement of 25 per cent., payable in October, November, December and January. He was troubled in meeting the last installment of the composition.

St. Louis.

Sam Kober, of the E. Maritz Jewelry Mfg. Co., has been traveling in Illinois, all week.

D. P. Richards, of the Maschmeyer-Richards Silver Co., departed, Friday, for a month's trip through the southwest.

Joseph Auer and S. L. Lowenstein, of the Bauman-Massa Jewelry Co., have also left for the south, and A. B. Bauer, of the same firm, has gone to Kansas and Oklahoma.

Among the out-of-town jewelers in St. Louis, during the past week, were: W. J. Krug, Staunton, Ill.; H. F. Leffler, Gainesville, Tex.; J. T. Camp, Midland, Tex.; E. Gibson, Marissa, Ill.

J. J. McKenna, vice-president of the Bauman-Massa Jewelry Co., will be "it" at the picnic of the Church of the Blessed Sacrament, to be held Wednesday at Normandy Grove, outside of St. Louis.

Herman Mauch and Louis Kurtzeborn, jewelers, who are high up in the Mystic Shriners, are still in St. Paul, participating in the annual council there. They will return the early part of this week.

F. A. Durgin, of the Mermod, Jaccard & King Jewelry Co., will spend two weeks around Yellowstone Park, on his vacation. He left last week. Charles Buettner, of the watch department of the Mermod, Jaccard & King Jewelry Co., is also on his vacation. Goodman King, president of the Mermod, Jaccard & King Jewelry Co., will sail, July 23, on his annual trip to Europe. He will be gone two months. Two others of the firm will accompany him.

A trunk full of jewelry and jeweler's tools, the property of Auguste Baujot, a wealthy French jeweler, 3846 Russell Ave., is being held by the constables to satisfy an attachment gotten out by Daniel G. Golding, who claims commission on a bill of $1,450 worth of jewels, which he says he sold for Baujot. Baujot is not in this city, having left on an eastern train just 10 minutes after the constables got the trunk from the baggage room at Union Station. He is going to Belgium to be married, according to the constables, and closed his shop at 2237 S. Grand Ave. Golding claims the commission on part of this closed-out stock, which he helped sell. Constable Samuel J. Young, who has the trunk, declares that Baujot locked a deputy constable in the bath-room when the official called to levy.

Minneapolis and St. Paul.

H. E. Cobb, with the Daggett & Clap Co., was among the Shriners who attended the convention in St. Paul.

M. L. Stevens, with A. L. Haman, St. Paul, has been away for a three weeks' vacation, spent on the Great Lakes.

Mr. and Mrs. C. Simpson, father and mother of Benj. F. Simpson, the wholesaler, celebrated their golden wedding, recently.

W. J. Mawford and Miss Wilkins, Doland, S. Dak., have been visiting J. A. Light, of B. F. Simpson & Co., Minneapolis.

P. C. Nelson, formerly in business in Watertown, S. Dak., was in the Twin Cities, recently, and left for Forsyth, Mont., where he contemplates locating in business.

The annual conclave of the Imperial Council Nobles of the Mystic Shrine, held in St. Paul the week of July 12, brought a large number of visitors to the Twin Cities. Minneapolis entertained a large crowd as well at St. Paul, where the convention was held. The streets of both cities were decorated in honor of the guests, and the attendants included a number of jewelers from different sections.

Among the recent visitors in the Twin Cities were: A. Thompson, Suring Valley, Minn.; A. L. Mealey, Delano, Minn.; Paul E. Johnson, Abercrombie, N. Dak.; Gust. Werner, South Haven, Minn.; E. P. Sundberg, Fargo, N. Dak.; C. E. Wohlfahrt, Cannon Falls, Minn.; M. Weinstein, Webster, S. Dak.; T. J. Thompson, Barron, Wis.; S. H. Kantor, Moorhead, Minn.; Herman Shirley, Enderlin, N. Dak.; W. E. Chamberlain, Great Falls, Mont.; O. Larsen, Bowdle, S. Dak.; A. H. Pehrson, Mitchell, S. Dak.

The Twin City Jewelers' Club was recently formed by Minneapolis and St. Paul jewelers, there being an attendance of 15 at the first meeting. The officers elected were: T. B. Weld, Minneapolis, president; Mr. Bullard, St. Paul, vice-president; Max Kohen, Minneapolis, secretary. The object of the organization is mutual benefit, sociability and the exchange of views and methods. The next meeting will be held in Minneapolis. The joining by an individual gives the firm a membership, with dues for but the one membership. The dues are $5 per year.

Indianapolis.

E. M. Craft, of the A. P. Craft Co., made a business trip, last week, to Marion, Kokomo, Anderson, Frankfort and Lebanon.

J. P. Mullally, president of the Indianapolis Retail Jewelers' Association, was in Chicago, on Monday and Tuesday, of last week, on business.

William J. Despain and Mrs. Ida Scholtz, were arrested in Evansville, recently. They are wanted at Springfield, Ill., on a larceny charge.

Carl L. Rost and family were in Columbus, last week, visiting relatives. Mr. and Mrs. Rost returned home leaving Miss Rost to remain a few days.

Within a few days, A. P. Craft, of the A. P. Craft Co., will have mounted a 32-pound muscalonge that he caught recently at Three Lakes, Wis.

The force employed by Carl L. Rost has been increased by the addition of G. F. H. Steinbeck, a jeweler and watchmaker, who came here, recently, from New York.

Friends of Charles B. Dyer have received post cards from him dated at Frankfort-on-Main, Germany. Mr. Dyer is touring Europe and will not return for several weeks.

C. J. Kiefer is at Lake Maxincuckee with his mother, who is almost 88 years old. He will return this week, when L. A. Kiefer, his brother, will go to that resort for a few weeks.

Indiana jewelers in this city, last week, included: H. E. Kinnear, Marion; J. W. Hudson, Fortville; M. I. Kirkman, Pendleton; J. W. Thompson, Danville, and J. A. Pickett, Newcastle.

Frank Johns was in the city, last week, visiting relatives and calling on friends in the jewelry trade. For many years Mr. Johns was employed in this city, having been with J. H. Reed for three years. He is now manager for the Scribner & Loehr Co., Cleveland, O.

J. H. Reed is spending part of this week in Brown County, where he expects to purchase a large tract of land, where he can establish a Summer home. Reported finds of gold have induced Mr. Reed to investigate the situation. His son, Harry Reed, is negotiating for the purchase of 200 acres of land.

Members of the Indianapolis Retail Jewelers' Association enjoyed a watermelon feast at their meeting held on the evening of July 13. Instead of meeting at their rooms in the Commercial Club building, they gathered in the store of Gray, Gribben & Gray, on N. Illinois St. There were no attempts at speech-making, the session being given over entirely to social amenities.

George G. Dyer, of the Arts & Crafts Shop, last week, completed a necklace of unique design. Long gold links were held together by small gold rings, with a turquoise set on each side, about the middle of the necklace. The pendant was a large turquoise, at each side of which was a conventional flower of gold, set with a diamond. A smaller turquoise was suspended from this.

Carl Miller, Fruita, Colo., has sold out to H. L. Ford.

Read this unsolicited endorsement.

From the *Detroit Free Press*, July 1, 1908.

NOTED AUCTIONEER IN DETROIT

Seller of the Sturgeon Stock Famous in His Line of Work

Many of the thousands that have attended the great auction sale of the stock of W. A. Sturgeon & Co., jewelers, will be interested to know something of the man that brought this sale to such a successful conclusion. It requires no special talent to sell average merchandise at auction, but in selling a stock as fine as that carried by Sturgeon & Co., a man of more than ordinary ability is needed. The magnificent collection of precious stones, the products of famous silversmiths, objects of art, etc., that comprise the largest stock of its kind in this section of the country, were described and sold by Mr. Hand in a manner both interesting and instructive. Never before has such a representative audience been collected at an auction sale in Detroit. This was due not alone to the high standing of the firm, but to the manner in which the sale was conducted. A raised platform built on the main floor of the store enabled the ladies to be comfortably seated and see each article exhibited and sold. The auctioneer, Mr. James L. Hand, is a resident of New York, a son of the editor of a leading daily paper of New Jersey. On finishing his college course he traveled much, visiting the countries famous for the production of the various arts, so that on embarking in the selling of high class jewelry, art wares, etc., at auction fifteen years ago, he found himself well equipped for the work. His eloquence and wonderful descriptive powers hold his audience interested and at the same time command confidence in the quality and value of the articles offered. The demand for Mr. Hand's services calls him to all the important cities of the country, and when asked the other day as to his opinion of Detroit, said: "It is the most beautiful city in the country and wherever my business shall call me, will sound its praises as the city where 'Life Is Worth Living.'"

Some of the Reasons That Have Made Hand the Leader of Jewelry Auctioneers:

His knowledge of precious stones, high class jewelry and art wares.

He knows how to address an intelligent audience and sell goods without exaggeration or misrepresentation.

He does not ask the jeweler to allow a cheap assistant to conduct his sale. He has no assistants. Assistants are usually men without individuality and cannot "make good."

He carries no goods to "sweeten" your stock. If you need them your jobber will supply you.

He guards your reputation and leaves you with more friends than before your auction.

The successful auction to-day must be conducted on lines up-to-date, so beware of the old timer with antique methods.

Before you select your auctioneer send for my booklet on auctions. It gives references from leading jewelers and wholesalers of this country.



JAMES L. HAND

America's Leading Jewelry Auctioneer

14 MAIDEN LANE

NEW YORK

Panzerkette

REVOLUTION in the Manufacture of CURB-CHAINS

Through the new process of continuously singly soldering Cable and Curb-Chains.

PATENTED IN U. S. A.

PATENTED AND PAT. APPLIED FOR IN ALL THE CIVILIZED STATES

One man is able to solder daily 1000-2000 meters, and more in Gold, Silver Rolled-Gold and Metal Incomparable Chains of the Highest Uniformity and Perfection

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Mr. MAX FESSLER, :: :: :: PFORZHEIM, GERMANY

Los Angeles.

W. A. Lord, Goldfield, Nev., made a short visit here, last week.

S. Simmons has been spending a few days fishing at Catalina Island.

J. H. Padgham, of Santa Ana, was here on a business trip, a few days ago.

Paul D. Walsh, of Hambright & Walsh, is taking a rest in the Yosemite Valley.

Mr. Laird, of Laird & Dines, Tempe, Ariz., was here last week, on a short vacation trip.

Fred S. Guerrine, who represents Wallace Bros., has gone to San Francisco, on a business trip.

J. Jessop, of San Diego, was here, a few days ago, on his way home from a visit to Yellowstone Park.

J. M. Slade, a tourmaline mine operator, of San Diego County, made a brief visit here, a few days ago.

Harry Hudson, engraver and jeweler, recently of Fresno, Cal., has come here to spend the Summer months.

Mrs. M. M. Huff, optician, with the Geneva Watch & Optical Co., is taking a month's rest with friends in Oregon.

C. H. Walton, of Field & Walton, 348 S. Broadway, has returned from a brief visit to San Francisco and other northern points.

Joseph Lawton, of the H. J. Whitley Co., is spending two weeks with his wife at Follows' Camp, in the Sierra Madre Mountains.

The marble for the H. J. Whitley Co.'s new store has arrived. Work will be begun on the new store in the middle of August.

Fred Brown, foreman of the optical manufacturing department of the E. W. Reynolds Co., is taking a vacation at Catalina Island.

George A. Collins, formerly of Salem, Mass., more recently manager for Adams & Co., Riverside, is now in charge of the optical department of J. Wiesenberger, 453 S. Broadway.

Burr W. Freer, San Francisco, who came here on a business and pleasure trip, was quite seriously ill at the Hollenbeck Hotel, in this city, last week.

Before leaving for an extensive trip throughout the Coast last week, George Penniman ordered a new automobile, to be delivered in October next.

Louis Nordlinger, of S. Nordlinger & Sons, has returned from a pleasant vacation trip to Coronado, and is again attending to business in the store.

George Dudley, in the employ of the H. J. Whitley Co., who was recently operated upon for appendicitis, is improving rapidly, though he is still in the hospital.

The Raymond Jewelry & Optical Co., heretofore doing business at 404 S. Main St., has opened a branch store in the Germain building on S. Spring St., between 2d and 3d Sts.

Ed. Turner, of the E. W. Reynolds Co., after returning from a successful trip of six weeks through the north, has gone with his wife and a party of friends to spend a vacation of two weeks at Camp Rincon, in the Sierra Madre Mountains.

J. Wiesenberger, 453 S. Broadway, has just bought a lot in the aristocratic Westmoreland district, where he intends to build a new home. He reports that his diamond sales during the first six months of this year amounted to 40 per cent. more than during the same period last year.

Montgomery Bros. are exhibiting in their window a notable collection of trophies, including a massive silver cup awarded last year by the citizens of Honolulu as a prize in the transpacific yacht race from San Pedro, Cal., to Honolulu, Hawaii; the Montgomery Bros. Catalina Island race prize cup; the *Times* challenge cup, awarded to the South Coast Yacht Club; 11 sterilng silver cups, and other gold and silver prizes for the fifth annual lawn tennis tournament at the Hotel Potter, Santa Barbara.

The business of the Los Angeles Gem Co., 420 S. Broadway, has grown so rapidly that the management has decided to secure additional quarters and double the present capacity of the factory. C. W. Morrell, recently a banker in Charlotte, Mich., who has a large financial interest in the company, has come here to reside and will take an active part in the conduct of the business. The new plant will be devoted exclusively to the cutting of turquoise. The concern is far behind in its orders and A. P. Wood, who has been traveling throughout the east for the company, has returned because the company was not able to fill further orders. It is not a year since the company secured its present location, which it was thought at that time would be amply large for some years to come.

Savannah, Ga.

The Germania Bank of Savannah secured judgment, recently, against E. Muhlberg, executor of the estate of Mrs. Emma Muhlberg, for $250, interest and protest fees, being for the amount of a note endorsed by Mrs. Muhlberg and M. Sternberg.

In a recent suit of E. A. Cowan & Co. against Elias Muhlberg and M. Sternberg, tried in the City Court, a verdict for the defendants was found. The suit was on a note for $1,000, given by M. Sternberg for a consignment of diamonds. The note was originally signed by Mrs. Muhlberg, after whose death her husband, Elias Muhlberg, was made a party. Sternberg, after the note was made, went into bankruptcy, when his responsibility ceased. The other defendant contended that she signed the note simply as an accommodation and that she received no benefit from it.

Omaha.

Albin Kaas, with S. W. Lindsay, is in Lincoln, Nebr., for a two weeks' visit.

Miss M. E. Rutherford, with Jos. P. Frenzer, has returned from a visit to Toronto, Can.

A. Mandelberg was confined to his home, last week, having been overcome by the excessive heat.

Grover Peterson, with the Sol Bergman Jewelry Co., has returned from a fishing trip spent at Lake View, Ia.

Geo. Leban, Hamburg, Ia.; A. G. Kupka, Schuyler, Nebr., and Phil W. Folsom, Ashland, Nebr., were in this city, during the past week, purchasing stock.

Cincinnati.

Charles Glass, with A. & J. Plaut, is convalescent after a long illness.

Joseph Mehmert leaves this week on a business trip through his northern territory.

A. Feemster, bookkeeper for George H. Newstedt, has left for a sojourn in Canada.

Edgar Fox, of Lindenberg & Fox, has returned from a pleasure trip among the Great Lakes.

Dennis Schram, Jacksonville, Ill., was the guest of Eugene Frommeyer, of L. Gutmann & Sons, last week.

William Mueller has discontinued his repair business at Hamilton, O., and is now associated with D. Pollak, Arcade.

James C. Haslam, of the John Holland Gold Pen Co., has started on a three months' western trip as far as the Pacific Coast.

J. H. Drake is arranging to discontinue his business at Lebanon, O., as he contemplates locating in California in the near future.

Leonard J. Fox, manager of the Gustave Fox Co., is on a pleasure tour in the east, which includes a visit to New York and Atlantic City.

Word has been received here that the Sturgell Jewelry Co., Ashland, Ky., has suffered a serious loss by fire. The insurance, however, covers all damage.

Edward Schildman, representative of the Oskamp, Nolting Co., who was confined to his bed for several weeks, has fully recovered from his illness. He will make his usual Fall trip.

Burton Fox, of Fox Bros. & Co., left July 19 for New York, from whence he will sail on the *Kaiser Wilhelm II.* for a two months' business trip abroad. Henry Fox, of this company, and family, are spending a few weeks at Charlevoix, Mich

Arrangements are now being made by which a large delegation of local opticians expect to attend the American Association of Opticians' convention in Philadelphia on Aug. 10. The party will leave on Saturday immediately following the American National Retail Jewelers' Association convention and spend Sunday in Washington.

Out-of-town jewelers here in the past week purchasing stock included: William Shire, of Shire & Fithian, Paris, Ky.; E. Scott, Batavia, O.; J. H. Daugherty, Bethel, O.; E. F. Schermund, Greenville, O.; J. H. Young, Fort Wayne, Ind.; J. B. Hesselbrock, Liberty, Ind.; George H. Deck, Blanchester, O.; C. F. Held, Falmouth, Ky.; Hugh Murray, Danville, Ky., and E. Gratz, Lexington, Mo.

The Frank Herschede Co. was swindled last week by an old, but clever and bold scheme. A messenger boy called at the Herschede store and handed one of the salesmen a note, asking for a watch which had been left to be repaired by E. L. Lyon. The watch was given to the boy and it was not until a day or so following the incident that it was discovered the note was a forged one, as Mr. Lyon later called in person for his watch. Mr. Lyon declared he had sent no one for his timepiece, which he values at $200. The police are now looking for the schemer, who must have called at the store and read the name on the tag on the watch while hanging in the repair case.

We make the highest-grade Gold Filled Novelties in **Chains, Bracelets, La Vallieres**



L 12079



B 5109.



B 5106

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B 5111.

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ATTLEBORO, MASS.



L 12043



$3000 To $10000 A WEEK IN YOUR CASH DRAWER



We can sell for you at auction from Three to Ten Thousand Dollars per week any time of the year.

We can sell all your dead Stock.

We will make you a satisfactory profit above all expenses of the sale.

We will teach you methods of advertising and merchandising that will be worth thousands of dollars to you in your future business.

We never sell shoddy or cheap goods, neither do we misrepresent or make misleading statements about the goods we sell.

We sell your goods; the kind of which you wish to dispose.

Allow us to send you the evidence - facts and figures - backed by the evidence of those we have served - to prove the character of our work.

MITCHELL & TILLOTSON

JEWELRY AND ART GOODS AUCTIONEERS

35 MAIDEN LANE, NEW YORK

San Francisco.

L. E. Price is in Los Angeles on business, this week.

Rennie Ettinger is sojourning in Stockton for a short time.

L. H. Smith, of A. I. Hall & Son, has returned from his Summer outing.

The Modern Loan Office, of which Wm. Schmalz is manager, is being moved from 1162 Post St. to 34 Ellis St.

The Clewell Studios have established a branch store at 1336 Van Ness Ave., where a full line of their metallique and ceramique goods in copper, brass and silver is carried.

Martin Goldstein, a dealer in precious stones, with an office at 25 Turk St., reported to the police, a few days ago, that he had sustained a loss of gems valued at over $600. Upon leaving the office with the stones in two packages reposing in his vest pocket, he had stopped for a few minutes in an electric shoe-shining parlor, where he thinks the gems were stolen.

A daring robbery was attempted, July 10, at the jewelry store of A. Anixter, 1722 Devisadero St., and the fact that it did not succeed was due solely to the lack of nerve on the part of the robber at the crucial moment. Anixter, who is a man well advanced in years, was alone in the store when a well dressed man entered, and asked to see some watches. As Anixter turned, the man drew a revolver and ordered him to open the safe. Instead of doing so, the jeweler ducked behind the counter and cried for help. There was no one near by on the street, but the robber turned and ran and succeeded in making his escape.

Henry Behrend, who was responsible for the capture of the gas-pipe thugs, Siemson and Dabner, will get the reward of $1,000 offered by the State for their capture, the State Board of Examiners having passed on the matter, last week. Shortly after the conviction of the thugs, Behrend sent a claim to the Board for the reward, but it was necessary to thoroughly establish the claim before it was paid. It was thought possible that some of the officers who came to the aid of Behrend would ask for a portion of the reward, but no such claims were presented. Besides receiving the State reward, Behrend has received rewards from private firms, as well as one from the City of San Francisco.

John O. Bellis, 1658 California St., now has on exhibition in his show windows a beautiful cup made by him at the orders of the petty officers of the fleet for presentation to the ladies of the California Club. The design of the cup is nautical, the base representing ropes, coiled round and round, and embellished in other parts of the polished surface by anchors, dolphins and other nautical ideas, including an engraving of a battleship of the Louisiana type, and laurel wreaths for the handles. The great seal of California, surrounded by the State flower, the eschscholtzia, accompanies the cheering words, "Our hearts are yours for evermore." The inscription on the other side is: "To the California Club from the Chief Petty Officers of the United States Atlantic Fleet, July, 1908."

Isadore Golden, who was arrested a few days ago, by Chas. F. Skelly, secretary of the police commission, shortly after he had attempted to rob the store of B. Hart & Bros., has been identified as a member of the jewelry firm of Boskin & Golden, which was robbed last December. At the time of this robbery, suspicion was directed towards Golden, but he managed to clear himself. The discovery that the burglar of this week and the former proprietor of the jewelry store are the same persons, has caused the police to again direct their attention toward him. The identification of Golden was made by Sergeant Matherson, who worked on the robbery of the jewelry store, and who expressed a belief at the time that Golden was the guilty party. The capture by Skelly was a spectacular one, the official chasing his man for several blocks, and, finally, with a heavy key which he handled as a revolver, brought him to bay.

The sale of smuggled pearls advertised by United States Marshal Elliott was held on the steps of the postoffice, recently, but the bidding was not as spirited as was expected. There were but two bidders and the California Jewelry Co., represented by J. Levinson, secured the lot for $4,800. These pearls were appraised by the government officials as having a foreign value of $8,685.07, and a value here of $9,236.07, and that the successful bidder was expecting to pay a larger price was shown by the large amount of gold that was left after the price was paid. There were in the lot 155 large pearls, weighing 1,581¾ grains, and a box of smaller ones of an aggregate weight of 1,439¼ grains. These had been smuggled into this country several months ago, by Miguel L. Cornejo, and had been confiscated by the government. Cornejo was released from custody on bonds, and as he has fled, these have been declared forfeited.

Many of the wholesale jewelers who secured quarters in the Kamm building, immediately after the fire, signed their leases for but two years, and as their time has about expired, a number of them are preparing to move into the Jewelers' building on Sutter St., now almost completed. A. I. Hall & Son will be among the first to move, and already some of the fixtures for the new store are being installed. Morgan & Allen Co., Nordman Bros. Co., H. C. Van Ness & Co. and J. S. Dinkelspiel will follow in a short time. This will be the first appearance of the two latter firms in the downtown district since the fire, both of them having occupied quarters in the vicinity of Van Ness Ave., ever since then. Other wholesale jewelry firms are preparing to move, and it is quite likely that by the time the new building is fully prepared to accommodate the trade, the available room will be taken. The work of installing the fixtures in the new store of Hammersmith & Co., at Sutter St. and Grant Ave., is now progressing rapidly, and the removal from Van Ness Ave. will be effected before the end of the month, if nothing unexpected happens. While no other large houses in the retail line have made selections of locations in the new retail district of late, the rapid movement of trade in that direction is attracting their attention and some of them will soon be able to take action in the matter. The removal of the Emporium to Market St., in October, is calculated to do more than any other one thing to cause an exodus to the old part of the city, and jewelers will be among the rest.

Kansas City.

Burton Fricke, with the Meyer Jewelry Co., is visiting in St. Joseph, Mo., this week.

F. W. Meyer and family left last week for a six weeks' vacation trip to Vineyard Haven, Mass.

M. D. Benkowitz has moved from 1407½ Grand Ave. to 108 E. 8th St., occupying the old quarters of H. N. Konrad.

J. B. Roper, Sarcoxie, Mo., was in this city, last week, on his way to Colorado on a combined wedding and vacation trip.

E. H. Ray, with the Edwards & Sloane Jewelry Co., has recovered from his recent illness and is now covering his territory.

R. Paye, who has completed a course at the Missman School of Engraving, has taken a position with the Preston Drug Co., in Oxford, Nebr.

Mr. Klein, a well known material man of this city, has been added to the force in the material department of the C. B. Norton Jewelry Co.

The administrator of the Konrad estate has turned the store over to Mrs. Konrad, and she is now operating it as the H. N. Konrad Jewelry Co.

C. P. Kionka, of H. C. Kionka & Co., New York, will be in the Kansas City territory this week, and will pay a visit to his brother, E. Kionka.

H. F. Wells, who for the past 18 years had been a traveler for the Woodstock-Hoefer Watch & Jewelry Co., died at his home in Estherville, Ia., July 16.

Mr. Dryden and Mr. Baer, of the Spencer Drug Co., Lee's Summit, Mo., were in this city, last week, buying an opening stock of jewelry, which they will add to their line.

George G. McDonald has opened a neat jewelry store in the Arcade in the Scarritt building. The store will be in charge of his brother, Wm. McDonald, formerly of Clinton, Mo.

Struby & Martin have opened a new stock of jewelry in Green City, Mo. Mr. Struby has been doing watch work at that point for some time, and was formerly with E. E. Branch, of this city.

A. H. Clark, manager of the material department of the C. B. Norton Jewelry Co., has just returned from a vacation trip to Boston, New York and other eastern points. He also visited Canada.

The following out-of-town jewelers called on the local trade last week: W. S. Noble, Drexel, Mo.; E. H. McClintock, Thomas, Okla.; J. H. Leighty, Spring Hill, Mo.; M. W. Watkins, Breckenridge, Mo.; C. W. Loper, Cumberland, Ia.

A. Hooper, formerly a jeweler in this city, but for the past two or three years a resident of Santa Barbara, Cal., has opened a jewelry store on State St., in the latter city. He has engaged A. C. Cheney, recently of Los Angeles, to take charge of his optical department.

Louisville, Ky.

Coleman Blackburn, a negro, was charged in the police court, recently, with breaking into the jewelry store of A. Lauber, 114 W. Market St., and stealing two silver watches. He was held for the Grand Jury under bond of $300.

David Roth, who conducts a jewelry and optical stand in front of 100 W. Market St., was robbed of a tray containing 84 signet rings in broad daylight recently, the thief stealing jewelry valued at $50 while the jeweler's back was turned. No clue to the thief has been obtained.

Mrs. Adam Wolf, while visiting her daughter, Mrs. Albert Fleckenstein, who lives in this city, received word, recently, announcing the death at Dresden, Germany, of her husband, Adam Wolf, a former well known jeweler of Louisville, who for many years conducted a store at 238 W. Market St. The deceased, who was 76 years of age, had been in his usual good health until the time of his death. He removed to Germany five years ago. His daughter, Annie Wolf, was with him when he passed away. The body was taken to Chemnitz, Saxony, July 9, for cremation. Mrs. Wolf and her daughter have left for Germany.

A young man of good address made his appearance among local jewelers about four weeks ago. He was a fellow of pleasing personality, it is said, and rapidly worked into the good graces of a 1st St. jeweler. The stranger told the jeweler he believed he would lend him $1,000 with which to enlarge his business. The jeweler gave his note for the amount, and the stranger tendered his check. When presented for payment the check was found to be worthless. The young man has now disappeared and the jeweler has sought counsel to ascertain if he will have to pay the note.

Pacific Coast Notes.

F. Marasco, San Luis Obispo, Cal., died at that place recently.

A fire at Eureka, Cal., last week, destroyed the store of W. D. Howard, entailing a loss of over $1,000.

L. A. Peck, who, a short time ago, established a jewelry store at Gilroy, was married, recently, to Miss Isabel Farnsworth.

C. E. Reid, formerly in the Georgeson building, Eureka, Cal., has taken charge of the watchmaking department in H. A. King's store, in the same city.

F. J. Stumm, who at one time conducted a store at Rio Vista, Cal., but who is now in business in Benicia, was in the former place visiting friends, last week.

W. S. Reed, whose stock was sold by the sheriff, recently, at his place of business at Lakeport, Cal., has re-entered business with Phil. Berryman, as a partner.

L. J. Lyons, Suisun City, Cal., has filed a petition in bankruptcy in the United States District Court. He schedules his liabilities at $1,546.67 and his available assets at $1,350.

E. M. Mather has removed his stock from Downey to San Pedro, Cal. The Los Angeles wholesale firm that recently attached his stock, found, after taking inventory, that he was well able to pay his indebtedness and not only released the attachment, but paid all expenses of the suit.

Milwaukee.

Irving Riley, Oconto, well known in this city, and formerly in charge of the J. W. Runkel jewelry store, at Oconto, is now manager of the jewelry department in Lauerman Bros.' store, Marinette.

E. H. Warnke, of E. H. Warnke & Co., will spend the next 10 days on a fishing outing in Waushara County, Wis. Mr. Warnke and a party of friends will make the trip in the former's automobile.

M. L. Werner, Deerfield; E. L. Fischer, Reeseville; L. R. Moore, Columbus, and J. R. Chapman, of J. R. Chapman & Co., Oshkosh, were among those who called upon the local trade during the past week.

On the charge that he stole rings worth $179 from Bruno Gerstenberg, a jeweler in the Matthews building, Chauncey Houston, aged 20 years, has been arrested by local detectives. He was bound over for trial. The theft was committed some time ago.

Oscar Fischedick, of the Maas-Fischedick Co., who is a prominent member and chairman of the Committee on Arrangements of the Milwaukee Automobile Club, is absent from the city on the inaugural Wisconsin tour which is being conducted by the club. The route covers some of the largest and most interesting cities of eastern and central Wisconsin.

With the object of bringing the Wisconsin jewelers into closer relationship in a business and a social way the State will be divided into districts, acting upon the recommendation of the Wisconsin State Jewelers' Association. Secretary Franklin Thomson, of Milwaukee, will have active charge of the work and will soon commence the task of organization. Every effort possible is to be put forth by the Wisconsin jewelers to strengthen the State association and make it a real power in the field, and it is thought that there is no better way than by forming sub-divisions in the State.

At an early hour one morning last week the front window in the store of Gross & Saxe, 349½ 3d St., was broken with a stone and an attempt was made to secure an array of diamonds on a tray inside. It is believed that the robber was frightened away, as nothing of value was taken from this place. On the same morning, robberies occurred in the jewelry stores of W. & E. Schmidt, 308 3d St., and E. F. Rohn, 274 W. Water St. In each case the front windows were broken with a stone. At the W. & E. Schmidt store a tray of watch cases and several trays of stick pins and rings were taken. At the Rohn establishment, the burglars also secured several watches, trays of pins and rings, amounting to more than $50. At each of the stores the destruction of the windows will add at least $50 to the loss. Detectives are now working on the cases, but as yet no clue has been obtained.

While out riding on a new motor cycle recently, Richard Lee, Waterloo, Ia., was forcibly thrown from his machine, while it was going at a high rate of speed. He is said to have broken his ribs and badly bruised his leg.



B. Jackson has opened a store at Calistoga, Cal.

Struby & Martin have started in business in Green City, Mo.

J. Eller has just engaged in the jewelry business in Roseburg, Ore.

P. C. Nelson contemplates engaging in business in Forsyth, Minn.

George Danner, watchmaker, has started in business at 72 Madison St., Chicago.

F. W. Grover has opened a small jewelry store at 10th and Oak Sts., Kansas City, Mo.

Feinberg & Bro. will soon start in business on 7th St., between First and Second Aves., Minneapolis, Minn.

B. B. Crowder, for several years with A. E. Dabney, Taylor, Tex., has opened a store of his own on N. Main St., in the same place.

The Waterbury Enameling Co., is the name of a new concern which was incorporated in Waterbury, Conn., recently, with a capital of $5,000, to manufacture watch tools, indicator tools, etc.

The Hamilton-Wilson Co. has been organized in San Diego, Cal., and has begun a jewelry manufacturing business. S. M. Joel is the manager of the concern. Messrs. Hamilton and Wilson are directors of the San Diego Gem Co.

Pacific Northwest

H. F. Shank, Arlington, Ore., has leased an adjoining building, thus considerably enlarging the quarters for his jewelry store.

Henry Wilbur, Seattle, Wash., who disappeared, recently, taking with him a large quantity of jewelry, is believed to be under arrest in Idaho.

To be chosen two years in succession as delegate to the National Jewelers' Association by the members of the Oregon Retail Jewelers' Association, is the distinction which has fallen to Charles H. Williams, Condon, Ore. Last year Mr. Williams was the first vice-president of the Oregon Jewelers' Association and went as a delegate to the national convention in Chicago, where he was elected vice-president of the latter organization. This year he will represent his State at the National conclave of goldsmiths, to be held at Cincinnati.

The Trepagnier Jewelry Co. has been incorporated in Plaquemine, La., with a capital stock of $20,000. J. W. Trepagnier is president and F. A. Trepagnier is vice-president.

George H. Wood, Lowell, Mass., has solved the holiday question to his clerks' satisfaction by giving one-half of his force of employes a full holiday on Thursday every other week.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

JEWELRY and clock repairer wishes position. Address "C. J., 4830," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

ENGRAVER on gold and silver desires a position; first class reference. Address "H. A., 4847," care Jewelers' Circular-Weekly.

WATCHMAKER desires a position with a house who can pay a nonpareil workman $25 per week. "Trade Watchmaker," Kalamazoo, Mich.

POSITION WANTED as watchmaker and salesman; thoroughly understands the business; cannot engrave. 902 Merchant St., Emporia, Kans.

DESIGNER; a first class original designer and pattern maker on fine jewelry, desires position. Address "Q., 4836," care Jewelers' Circular-Weekly.

WANTED, positions for all kinds of help connected with jewelry trade; the standing of each investigated by us. Commercial Trades Bureau, Rochester, N. Y.

FIRST CLASS watchmaker and plain engraver wishes position at once; salary, $16 per week; A1 references. "X., 4838," care Jewelers' Circular-Weekly.

FIRST CLASS, experienced engraver and salesman, capable of helping on watches; eastern States preferred. "A., 4829," care Jewelers' Circular-Weekly.

DESIGNER and draughtsman on silver, jewelry and metal work, experienced, desires position or home work. "D., 4821," care Jewelers' Circular-Weekly.

FIRST CLASS jeweler and engraver; 18 years' experience; can furnish the best of reference. Address "L. M. F., 4451," care Jewelers' Circular-Weekly.

ENGRAVER on sterling silver or deposit ware, wishes steady position; would like to pick up lettering; good references. "B. S., 4845," care Jewelers' Circular-Weekly

POSITION WANTED, Oct. 1, by all around watch repairer and jeweler with 15 years' experience in leading store; age 33 years. "T., 4802," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, young man of eight years' experience; have all tools, sample of engraving and reference. Address J. E. Disher, 27 N. 9th St., Reading, Pa.

AS TRAVELING salesman for a general line of jewelry, watches or general line of silverware; am ready for position now or will sign for Jan. 1. "M.," 122 N. 1st St., Watertown, Wis.

WANTED, position by a first class watchmaker, over 20 years' experience and competent in every respect; best of references. Address "Competent, 4827," care Jewelers' Circular-Weekly.

WATCHMAKER wants permanent position; graduate Philadelphia College of Horology; 29 years old; five years' experience; single; sober habits; owns tools. Frank Abernethy, Henderson, N. C.

SITUATION WANTED by first class manufacturing and jobbing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

COMPETENT watchmaker, German, can furnish good reference, married, desires a position in the country; speaks very little English. Address "L., 4852," care Jewelers' Circular-Weekly.

SALESMAN open for position, understands jewelry, watches, diamonds, novelties and optical goods; white stone house preferred. Address "White Stone, 4804," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, first class all around man, 20 years' experience on railroad work; best of references; western States only. Address "X., V., 4745," care Jewelers' Circular-Weekly.

FIRST CLASS diamond setter on platinum work, Gypsy, stars and crescents on lockets, also all other work, desires position with first class house; best references. "G., 4861," care Jewelers' Circular-Weekly.

POSITION in wholesale jewelry, optical or material house, by young man with nine years' experience in jewelry and optical business; good references. Address "K. O. G., 4809," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, speaking German, French and English, wishes position as stock clerk or assistant bookkeeper with any concern carrying high grade silver hollow ware goods; best references. "S., 4808," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man to finish trade; four years' experience at clock and jewelry repairing; can do plain watch work; good reference; eastern States preferred. Address "U., 4855," care Jewelers' Circular-Weekly.

THOROUGHLY competent Swiss watchmaker of great ability, expert on repeaters, chronographs and all complicated watches, wants position; good salary; best references and samples. Address "R. M., 4839," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 47, wants position as head watchmaker; thoroughly competent on all kinds of high class work; can take care of watch repairing department; only New York or vicinity. Address "S., 4719," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with trade in New York City, Philadelphia, Baltimore, Boston and Washington, who can produce results with manufacturer or jobber, wishes position; excellent references. Address "B., 4800," care Jewelers' Circular-Weekly.

SWISS WATCHMAKER wants position; thoroughly competent on all grades of high class work and can take care of watch repairing department and give best reference; New York only. Address "G. G. A., 4846," care Jewelers' Circular-Weekly.

OPTOMETRIST, of good address and long experience in high grade business, would like to hear from jewelry firm wishing to conduct an optical department of the best class; position must pay at least $24 weekly. "Sterling, 4848," care Jewelers' Circular-Weekly.

A RESPONSIBLE party wishes to represent, on commission or on side line, some manufacturer of jewelry for the Gulf States. Address "N., 4730," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, fine letter and monogram engraver, 23 years' experience, modern tools and trial case; do not repair clocks or jewelry; five years on railroad watches, samples of engraving and references; Indiana or Illinois preferred. Address "A. B., 4856," care Jewelers' Circular-Weekly.

YOUNG MAN desires position, viz.: engraving, chased modeling work, carving, repairing, jobbing, coloring, Roman rose, old English, antique, silvering, French grey, oxidizing, bronzing (all shades), melting, alloying, refining, casting, wait on trade, or assist foreman; best reference. "V., 4831," care Jewelers' Circular-Weekly.

POSITION WANTED, after Aug. 15, by expert, reliable watchmaker 24 years' experience on Swiss and American watches, chronographs, repeaters and complicated clock work; ability to take charge and wait on trade; $20 to $25 per week; married; full set of tools; A1 New York references; eastern States preferred. "R. Kingman, 4770," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SIDE LINE wanted for jewelry and notion trade in south and middle west. "D., 4798," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, job man and engraver, or job man and assistant watchmaker. H. D. Fisher, Oswego, N. Y.

WATCHMAKER and engraver; references required. Address Robert P. Whitestone, Sulpepper, Va.

OPTICIAN, engraver and jeweler; steady position; must be sober The Binder Jewelry Co., Greenville, Miss.

WHOLESALE optical business; experienced optical clerk wanted. R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED, first class engraver and jeweler, American, with store experience; steady position. "H. F., 4756," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and engraver for central Kentucky; must have good reference. "Y., 4786," care Jewelers' Circular-Weekly.

WANTED, traveling salesman for jewelry and kindred trades; acquaintance necessary. "S. U., 4854," care Jewelers' Circular-Weekly.

WANTED, practical watchmaker and engraver, at once; steady position; good salary to the right man. Address J. P. Buechele, Dubuque, Ia.

WANTED, a first class stock clerk, one capable of taking care of salesmen's samples. Address "U., 4815," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker to take charge of watch department; best references required; must be A1 mechanic. S. Joseph & Sons, Des Moines, Ia.

FIRST CLASS engraver; permanent position; send sample and state ability and wages expected in first letter. Lewis & Van Sickle, Oskaloosa, Ia.

WANTED, first class manufacturing and jobbing jeweler, also case maker who can do jewelry work in a trade repair shop. Josten Mfg. Co., Owatonna, Minn

WANTED, watchmaker and salesman; good salary; permanent position to right man. P. Lewis, Andalusia, Ala.; or, M. J. Averbeck, 10 Maiden Lane, New York.

SALESMAN wanted, good, reliable man to sell cut glass as a side line; work on commission; give references. Address "I., 4820," care Jewelers' Circular-Weekly.

SALESMAN, having estahlished department store trade west, to carry well known rhinestone sterling silver jewelry as side line. Box 4853, care Jewelers' Circular-Weekly.

WANTED, an engraver, watch, clock and jewelry repairer; moderate salary; American preferred; permanent position to right man. Address Quimby & Quimby, Claremont, N. H.

WANTED, salesman to take manufacturer's line of 10 karat lockets, buttons, scarf-pins and brooches as side line on commission. Address "A. S., 4797," care Jewelers' Circular-Weekly.

WANTED, salesman, with trade, to sell well known line of high grade mountings and rings, in New York, Pennsylvania and New England. "M. F., 4857," care Jewelers' Circular-Weekly.

WANTED, first class salesman to carry high grade line of cut glass on the side in Missouri, Kansas, Oklahoma, Arkansas, on strictly commission basis. Taylor Bros. & Co., Inc., Philadelphia, Pa.

WATCHMAKER, good man to repair Swiss and American watches; must speak English and be competent to take in and deliver work; permanent position and good wages for the right man. Address "D. R., 4850," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, one who can do plain engraving; send sample of engraving and references in first letter; good wages and steady job to the right man. Address Charles E. Axt, Rockford, Ill.

WE HAVE POSITIONS for watchmakers, jewelers, engravers, opticians, salesmen, in all parts of the United States, Canada and Mexico; salary, $15 to $60 weekly. Commercial Trades Bureau, Rochester, N. Y.

HELP WANTED.—Continued.

WANTED, a manufacturing jeweler and engraver in one of the growing cities in the southwest; must be sober and industrious; permanent position. Address "A. B. C., 4844," care Jewelers' Circular-Weekly

WANTED, at once, first class man on jewelry and clock repairing, and plain watch work, prefer one who will take proper interest in store and work. R. T. Chapman, 1829 Atlantic Ave., Atlantic City, N. J.

WANTED, engraver, jewelry repairer and salesman; steady position; send engraving sample, state experience, references and salary wanted in first letter. Address "Jewelers," 1151 Market St., Wheeling, W. Va.

WATCHMAKER of unquestioned ability with outfit of most modern tools and knowledge to use them; none but accurate and rapid workmen need apply; no night work; $30 a week to commence. Jos. Mazer, McAlester, Okla.

WANTED, young man for stock and as inside salesman; must have experience in wholesale jobbing lines; state reference, salary expected, full particulars. Address "Opportunity, 4833," care Jewelers' Circular-Weekly.

WANTED, a thoroughly competent teacher of engraving and watchmaking to commence work at once or Sept. 1; permanent position at the right salary to the right man. National College, 619-25 First Ave., S., Minneapolis, Minn.

WANTED, salesmen to carry a line of watch cases from factory to the better class of retail jewelry trade, either alone or as a side line; give full details as to experience, territory, lines carried, etc. The Pennsylvania Watch Case Co., York, Pa.

WANTED, a young watchmaker who can play a piano fairly well to work in a jewelry and music house in a country town, where living is cheap; must have practical experience in a retail store and not a horological school graduate; permanent if satisfactory. Address "W., 4825," care Jewelers' Circular-Weekly.

THIRTY-FIVE ($35.00) dollars per week, for an experienced and capable manufacturing jeweler, diamond setter and engraver; permanent position. Address "C., 4831," care Jewelers' Circular-Weekly.

Business Opportunities.

DON'T SACRIFICE your stock; if you need money write us, we will show you how to get full value for it. Commercial Trades Bureau, Rochester, N. Y.

IF YOU WANT to sell your store we can put you in touch with cash buyers quickly; correspondence confidential. Commercial Trades Bureau, Rochester, N. Y.

STORES FOR SALE, in all parts of the United States and Canada; excellent opportunities for large and small investors; prices from $1,000 to $60,000. Commercial Trades Bureau, Rochester, N. Y.

FOR SALE, good paying jewelry store in city of 300,000; stock invoices about $8,000; will sell for $7,000; wish to retire; repairs over $4,000 annually. "C., 4741," care Jewelers' Circular-Weekly.

$6,500 BUYS jewelry store in fastest growing oil town in Oklahoma; 8,000 population, two competitors; fixtures originally cost $5,200, go for $2,000; handsome, clean, new stock, good reason for selling; get in in time for Fall trade. Address "H.," care Ward & Crellin Jewelry Co., Kansas City, Mo.

MAIL ORDER GEM business selling California gems; customers in every State in the United States and many foreign countries; own my own mines and lapidary; home office in southern California seaport town of 40,000; mild climate; never frost. Address "X., 4835," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in prosperous Nebraska town of about 1,500 population, water works, electric lights, railroad division point, three lines of railroad, only jewelry store in town and well advertised; will invoice $5,550 to $6,000, can reduce if wanted; one-half cash, balance on bankable notes if all stock is bought; owner wishes to retire, other business requires his attention. Address "N., 4840," care Jewelers' Circular-Weekly.

WANTED, party to invest $5,000 for half interest in Illinois corporation, located at Chicago, manufacturing patented article in jewelry line; to right man vice-president and sales managership is opened; rare opportunity; this is a new company, but will pay 50 per cent. dividend by the first of year. For particulars address "E. B. W.," 820 E. 8th St., Sioux Falls, S. Dak.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

FOR SALE, jewelry store in fine Maine town of 2,500 population, trolley passing the door connects with five seashore resorts having 40 to 50 hotels and many cottages; small repair shop selling a few staples the only competition; stock consists of clocks, watches, jewelry, silverware, cut glass, fine china, kodaks and phonographs; death of owner cause of sale. "X., 4807," care Jewelers' Circular-Weekly.

MONEY, MONEY; wanted at once, diamonds, watches and jewelry or surplus stocks; I pay highest cash prices; transaction confidential; National Bank references. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'phone Blue 995.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

JEWELRY STORE for sale in Spokane, Wash., a clean new stock, fixtures and established business in the most prosperous city in the United States; population 100,000; good chance for right party to make money. Address Mark F. Mendenhall, attorney, Rooms 27-30 Exchange Nat. Bank Bldg., Spokane, Wash.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

FOR SALE, one double barrel breech-loading shotgun, in good condition, made by E. James & Co., Birmingham, Eng. Address W. H. Mortimer, Pottsville, Pa.

ON ACCOUNT OF DEATH, will sell all materials, tools and everything in first class watchmaker's business; first class condition. Call Thursday and Friday at Room 124A, 53 Maiden Lane, New York.

To Let.

TO LET, seats in a modern shop or part of shop with use of machinery. "L. B.," Room 62, 65 Nassau St., New York

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

SMALL MANUFACTURING jeweler's shop, or electric power polishing machine for polisher, desk or bench room; fine light; reasonable rent. Robinson, diamond setter, 12 John St., New York.

Wanted to Purchase.

WANTED TO BUY, first class trial case, must be cheap; state make, full description and price. Address "W. H. N.," 150 Park Ave., Utica, N. Y.

Exchange.

IF YOU WANT a beautiful home, excellent opportunity; will accept diamonds for equity in same, splendid three-story and basement brownstone house on Prospect slope, in first class condition; all modern improvements. Inquire in store, 114 Livingston St., Brooklyn, N. Y.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

10 KARAT SOLDER, 50 cents; 14 karat solder, 65 cents; silver solder, 80 cents per ounce; discount in quantities; money back if dissatisfied. Cleveland Solder Co., Colonial Arcade, Cleveland, O.

Practical Course in Adjusting

By THEO. GRIBI.

COMPRISING

A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

ELUCIDATED AND DEMONSTRATED

by original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate, and leading to correct remedies. To which have been added chapters on

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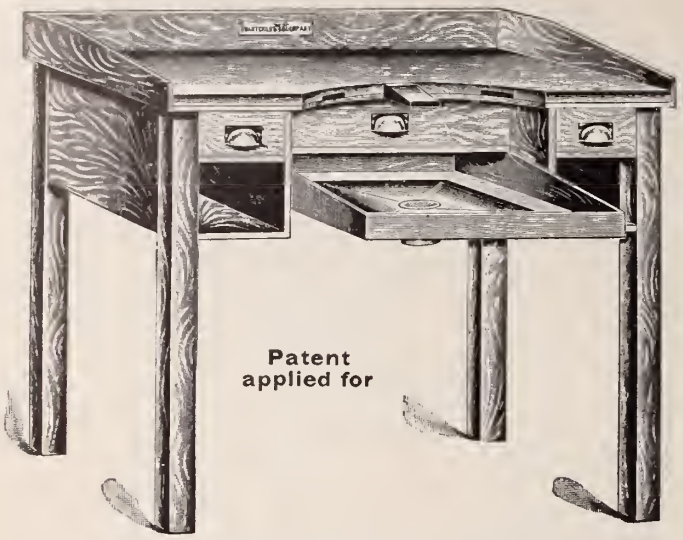
SPECIAL REDUCED PRICE, $1.50, Post prepaid.

250 pages, including 18 diagram plates; Fine Paper; Large Type; Clear Illustrations; Systematically arranged; Solid Binding.

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Publishers

11 John St., cor. Broadway, New York.



Send for Our Catalogue

Jewelers' Practical Work Bench $14.00

LENGTH 47 INCHES; HEIGHT 38 INCHES

The Tapered Apron Drawer, which is zinc-lined, has a two-inch screen or perforated center, through which the filings drop into a *removable cup.*

Frame of bench is made of highly finished oak. The top of hardest birch, oiled and left in natural finish. Brass handles on drawers.

Wooden filing block, being removable, will fit any of the three openings shown.

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WM. C. PENFOLD CO.

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LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases—Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders



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"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a time piece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

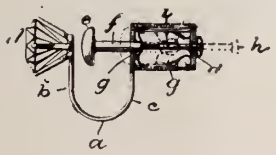
ISSUE OF JULY 14, 1908.

893,025. BARRETTE. George G. Sinclair, Leominster, Mass., assignor to Newton & Merriman, Leominster, Mass. Filed March 11, 1908. Serial No. 420,500.

A hair fastener comprising a body with teeth projecting from the inner side thereof and a pin pivoted to the body and having an opening to receive the teeth.

893,048. EARRING. August Balzer, New York. Filed Jan. 14, 1908. Serial No. 410,743.

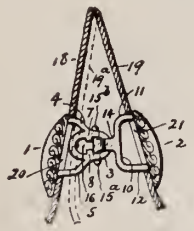
In an earring, the combination with a yoke, of a spring-actuated clamping button having an ex-



tensible stem, whereby the pressure of the button may be regulated.

893,109. LINK CUFF-BUTTON. Frank R. Stafford, Providence, R. I. Filed Feb. 24, 1908. Serial No. 417,472.

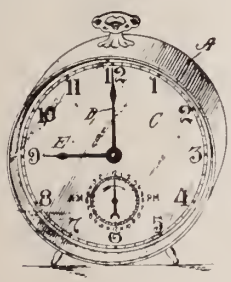
The improved link cuff-button herein described, consisting of the combination of a button having an oblong loop supported thereon which is provided with two inwardly directed stop pins in alignment with each other but separated from each other by a space, which pins are located midway



the length of said loop; and a second button having a shank or bar supported thereon, which is wider than said space and is provided with a terminal cross bar, whose thickness is equal to said space, the cross bar being insertible into and engageable with said loop.

893,152. ALARM-CLOCK. William Dupen, Jr., Sacramento, Cal. Filed March 30, 1908. Serial No. 424,148.

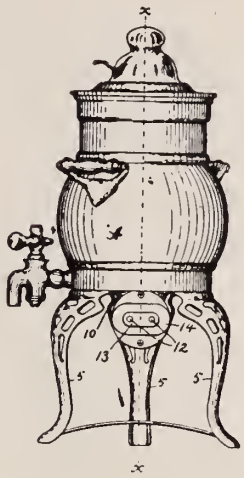
An alarm-clock comprising an eight-day time-



train, alarm-mechanism adapted to sound once in 24 hours for a comparatively brief period, devices operated by the time-train for causing the alarm to sound intermittently during the alarm-period, and means for disconnecting these last-mentioned devices from the time-train except during the alarm-period.

893,209. ELECTRICAL HEATING VESSEL. Alonzo A. Warner, New Britain, Conn. assignor to Landers, Frary & Clark, New Britain, Conn. Filed Dec. 2, 1907. Serial No. 404,810.

A vessel for heating liquids, comprising a socket having a chamber for an electrical heater and a central hollow stem extending from said socket



through the bottom of the vessel and secured thereto with the chamber of the socket underneath the bottom of the vessel.

893,237. PIN AND THE LIKE. Charles H. Gifford, Attleboro, Mass. Filed Jan. 23, 1908. Serial No. 412,274.

An article of jewelry comprising a stiffening or supporting middle member, joint and catch members connected to said supporting member, a front

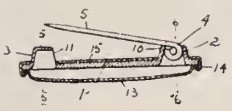
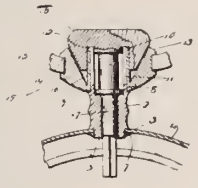


plate of very thin material, and a third member rolled over the edges of said front and supporting members to secure the same together, and a pin-tongue adapted to be held by said joint and catch members.

893,262. SWIVEL-PENDANT FOR WATCH CASES. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed May 11, 1908. Serial No. 432,245.

In a swivel-pendant for watch cases, the combination with a pendant-stem having a longitudinally split bearing-sleeve provided at its outer end



with a retaining flange, of a swivel-head adapted to be crowded over the said bearing-sleeve and engaged by the said flange, a ring carried by the said swivel-head, a winding-and-setting stem passing through the pendant-stem, and a crown located upon the outer end of the winding-and-setting stem.

893,448. SPRING-TONGUE SNAP-HOOK. Jas. C. Covert, Watervliet N. Y., assignor to the Covert Mfg. Co., Watervliet, N. Y. Filed Sept. 30, 1907. Serial No. 395,192.

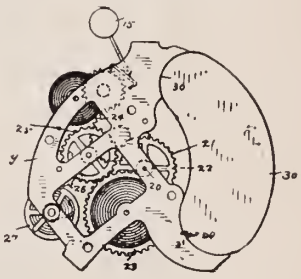
In a spring-tongue snap, the combination with a body having a hook part and a recess in its back near its rear end provided with an opening leading through the upper portion through said recess having a back part or wall extending upwardly and terminating at the plane of the underside of the body, a spring passing through said opening, one end being placed under the hook and its rear



end being seated in said recess, and means located within the recess wholly below the plane of the under side of the body passing through said spring and clamping the spring between the same and the said back wall, said means being located on opposite sides of the center of the spring.

893,506. ILLUMINATED ALARM-CLOCK. Fritz Ischer, Torrington, Conn. Filed Aug. 29, 1907. Serial No. 390,638.

A clock having a cylindrical case, and a lamp



for illuminating the dial, and a battery located within said case at one side of the works, the frame of the works being concaved and the battery being relatively formed to abut said concave frame.

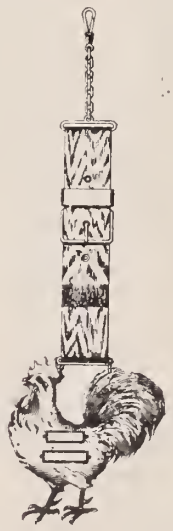
Designs.

39,413. LOCKET, PENDANT, OR SIMILAR ARTICLE. William Dixon Denton and Robert Winsford Denton, Wellesley, Mass.



Filed Feb. 3, 1908. Serial No. 414,131. Term of patent 14 years.

39,414. WATCH-FOB. Roland John Stokes,



Curwensville, Pa. Filed May 26, 1908. Serial No. 435,180. Term of patent 14 years.

39,415. SPOON, FORK OR SIMILAR ARTICLE. Carl W. Malmquist, Wallingford,

REPAIRERS TO THE TRADE

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On my campaign goods and they sell at sight. They come put up in half dozens, on handsome display cards. Stand them on your showcase and listen to the ring of the silver quarters that will drop on your case for these handsome fobs.

Remember live fish swim up stream, dead ones float down. Be a live one. Order to-day.

Fob No. 1, handsome 18K gold finish, $1.00 per doz., $10.50 per gross. Fob No. 2, handsome oxidized silver finish, $2.00 per doz., $21.00 per gross, less 10 per cent. cash with order, or 5 per cent. 10 days, net 30 days. Unless well rated cash must come with order. You can make money fast on these goods and others. Factory running full time to fill orders. Send orders direct to New York office.

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CHAS. MAY & SON . . Boston
DANIEL PRATT'S SON
53 Franklin Street, Boston
SUSSFELD, LORSCH & CO., New York City
H. S. MEISKEY CO. . Lancaster Pa.
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HAMMEL, RIGLANDER & CO. . N. Y. City

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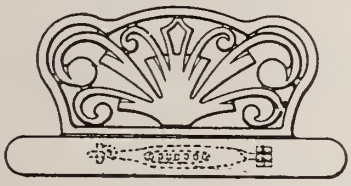
St. Louis Watchmaking School, St. Louis, Mo.

Conn., assignor to S. L. & G. H. Rogers Co., Wallingford, Conn. Filed April 15, 1908.



Serial No. 427,282. Term of patent 7 years.

39,416. BARRETTE. ALBERT E. NEWTON, Leominster, Mass. Filed April 4, 1908. Serial No. 425,284. Term of patent 3½ years.



UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued July 7, 1891.

455,302. GARMENT-SUPPORTER. GEORGE BRADSHAW, Mattoon, Ill.

455,352. WATCHMAN'S CLOCK. H. S. PARK, Chicago.

455,410. TIME-DETECTOR. ABRAHAM NEWMAN, Brooklyn, N. Y.

455,411. GARTER. W. H. PLUMB, Ansonia, Conn.

455,425. EYEGLASS-HOLDER. S. B. BACON, Waterbury, Conn., assignor of one-half to C. M. Upson, same place.

455,430. MACHINE FOR FORMING FINGER-RINGS. W. H. PECKHAM, Port Richmond, N. Y.

455,436 and **455,437.** WATCH CASE SPRING. N. J. FELIX, Brooklyn, N. Y.

455,440. TIME-RECORDER. J. A. LANNERT, Cleveland, O.

455,532. SELF-WINDING CLOCK. F. L. GREGORY, Niagara Falls, N. Y., assignor of one-half to J. G. Rich, Auburn, N. Y.

455,591. FOLDING UMBRELLA. J. M. HARMER, Philadelphia, Pa.

455,629. WATCHMAKER'S TOOL. CORNELIUS LOUDON, Gorham, Tex.

455,642. BUCKLE. C. C. SHELBY, Paterson, N. J.

455,643. CLASP. C. C. SHELBY, Paterson, N. J.

455,648. COMBINED INKSTAND AND CALENDAR. H. B. WEAVER, Burlington, N. J.

455,710. GARMENT-SUPPORTER. ROBERT GEMMELL, Brookline, Mass.

Issued July 14, 1891.

455,787. BALANCE-WHEEL. HUGO BILGRAM, Philadelphia, Pa.

455,801. NECKTIE-FASTENER. E. C. SOHN, Galesburg, Ill.

455,826. CORKSCREW. D. W. DAVIS, Detroit, Mich.

455,850. POCKETBOOK CLASP. J. E. ORTNER, Newark, N. J.

455,928. BOUQUET-HOLDER. N. R. SHEETS, Dighton, Kans.

455,959. SUSPENDERS. EMIL ALTMAN, New Haven, Conn., assignor to J. H. Parish, same place.

456,032. FORK. THEODORE HAUSLER, Dresden, Germany.

Designs issued July 16, 1901, for 7 years.

34,773. RING. A. S. S. FUSSELL, Philadelphia, Pa., assignor to Simonds Bros. & Co., same place.

34,774. SPOON. CHRIS SILBER, Meriden, Conn., assignor to the International Silver Co., same place.

34,781. CUP. VICTOR FREISINGER, Atlanite City, N. J.

Items from Everywhere.

R. R. Horner, Dayton, Ia., has removed to Townsend, Mont.

Wessels Bros., Aiken, S. C., will shortly discontinue business at that place.

S. W. Cooper, Marquette, Kans., has been succeeded by John F. Shively.

J. M. Eisaman has purchased the business of F. F. Solomon, Youngwood, Pa.

N. Goldstein's Loan Office, Dallas, Tex., will hereafter be known as N. Goldstein & Son.

The Medford Jewelry & Optical Co., Medford, Ore., has been succeeded by the Elwood Jewelry Co.

G. E. Sibert, Waterloo, Ia., is greatly increasing his quarters in the Irving building, and remodeling his store.

It is reported from Mexico City, Mex., that a number of Americans have acquired a number of opal mines in Queretaro.

W. P. Thornton, a watchmaker of Salisbury, N. C., recently established quarters in Barnesville, Ga., to solicit repairing.

The factory of the Empire Cut Glass Co., Flemington, N. J., was reopened July 20, after having been closed for about two weeks.

The business conducted by John H. Sanction, Oldtown, Me., was recently incorporated as Sanction, Herrick & Co., with a capital of $10,000.

Reginald W. Hollinghorst, 25 years of age, was brought back to Baltimore from Cleveland, O., July 13, on two charges, in one of which he was accused of obtaining jewelry by false pretences from Sol. Herzberg & Co., jewelers at 126 N. Eutaw St., Baltimore.

TRADE-MARKS

Manufacturers and Jobbers:

We now have in preparation a supplement to the second edition of ***"Trade-Marks of the Jewelry and Kindred Trades,"*** and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may ***now use,*** or ***has ever used,*** together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

The earliest attention is solicited, as it is of utmost importance to every manufacturer and jobber to have his mark recorded in this supplement.

THE JEWELERS' CIRCULAR PUBLISHING CO.

11 John Street, NEW YORK

This supplement when complete will be mailed to all holders of the second edition of this work without charge.



Now It's The Lord Elgin

The demand to-day is for thin watches.

The public have been waiting for a thin Elgin Watch—now it's here—the

LORD ELGIN

The Thinnest Watch Made in America with Enamel Dial



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Like all Elgin Watches—it was not put on the market until worthy to carry with it the Elgin reputation for reliability.

Every Lord Elgin is cased at the factory and timed in the case—the most accurate thin watch in America.

Four grades—7, 15, 17, and 17 Jewels adjusted. 18K and 14K solid gold cases, also 25 year filled cases.

Furnished with metal dials, plain or engraved, gilt or silver.

Prices furnished on application by your jobber, or write the Company for only authorized price list.

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THE HOROLOGICAL REVIEW

A CATECHISM OF THE LEVER ESCAPEMENT

Being an Informative and Instructive Series of Questions and Answers for Watchmakers and Apprentices.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by T. J. WILKINSON.)

(Continued from issue of June 17.)

QUESTION:—Explain an instance wherein we find the following conditions and state the methods by which we detect and make corrections: First, we find the guard pin tight with one side of the roller table; second, we find on the opposite side a surplus of freedom between the guard pin and edge of roller table.



FIG. 83.

ANSWER:—In this, as in every instance, we commence our examination by observing Rule I., which calls for an inspection of the conditions of the lock of the escape wheel teeth on the pallet jewels. We will assume that the lockings are satisfactory; therefore we pass on to Rule II., and, guided by this rule, we close the bankings in to position of drop or first lock; this done, we replace the balance and discover that the watch refuses to run. An examination reveals the fact that on one side we are unable to find hardly any freedom between the edge of the roller table and the guard pin; there exists an over-contact between them, hence on this side the escapement fails to act, while on the opposite side a surplus of freedom is noticeable between the edge of the roller table and the guard pin. These conditions are in violation of Rule III. A correction can be made in one of two ways—first to alter the pallets by resetting the stones in such a manner that we are thereby compelled to open the bankings (on the side that the tightness exists) to allow the tooth to escape; this necessitates the closing in of the opposite banking in order to adhere to Rule II. The effect of resetting the pallet jewels should be to equalize the shake of the guard pin on each side of the roller table. The second method of correcting this class of error is to bend the lever away from that side on which the guard pin binds on the edge of the roller table, as our preliminary examination of the lock (Rule I.)



FIG. 84.



FIG. 85.

decided that it was practically correct; and, second, we will assume that the binding of the guard pin on the edge of the roller table is not very excessive, so we shall in this instance bend the lever; this we do, bending it away from that side on which the friction between the guard pin and edge of table was detected. As the result of the bend we discover that we are now compelled to open the banking on the side where the tightness existed before the tooth will escape from the pallet, while on the opposite banking we do the reverse, namely, close it in so as to conform with Rule II., thereby again establishing drop or first lock. On replacing the balance we find that the freedom of the guard pin on each side of the roller table has been nearly equalized, and as the result the watch starts running under strictly Rule II. conditions. We next employ test B; having wedged the lever, we guide the roller jewel into the notch of the lever and out the opposite side, when if the action is correct it will be found that the lever is not at rest against its banking, and, second, that the escape wheel tooth remains in contact with the impulse face of the pallet as illustrated in Fig. 83. Reversing the rotation of the balance, we make a similar test of the opposite action where we shall presume like conditions prevail, thereby indicating that the correct corelationship exists between the action of the roller jewel in the lever notch with the teeth and pallets. This decided, we pass on to test C, first removing the wedge from under the lever and placing it under the balance; having done so, we gently guide the roller jewel into the notch and at the same time observe the pallet and tooth action; the instant a tooth drops onto the locking face of the pallet, cease rotating the balance. *In test C,* we should then find the following: First, the lever is at rest against its bank; second, that a space exists between the corner of the lever notch and roller jewel as shown in Fig. 84. The extent of this freedom can be readily estimated by noting the extent we are able to lift the lever away from its bank. A like test on the opposite side should be made of the freedom of the roller jewel with corner of notch. If we are in any doubt as to the results obtained by test C, we should have recourse to test D as explained in a former paper. As tests A, B and C show that this escapement is now practically correct, we next observe Rule VI., opening



FIG. 86.



FIG. 87.

WALTHAM WATCHES



COLONIAL SERIES



These Extra Thin Watches may be had in four qualities of movements as follows:

RIVERSIDE; NICKEL;

19 fine ruby jewels; raised gold settings; double roller escapement; steel escape wheel; exposed sapphire pallets; compensating balance, adjusted to temperature and five positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gold center wheel; exposed winding wheels.

ROYAL; NICKEL;

17 jewels; red gold settings; exposed pallets; compensating balance, adjusted to temperature, and three positions; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

NO. 1425; NICKEL;

17 jewels; red gilded settings; exposed pallets; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; red gilded center wheel; exposed winding wheels.

NO. 1420; NICKEL;

15 jewels; settings; exposed pallets; cut expansion balance; meantime screws patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

Riverside and Royal grades are supplied in Gold and Gold Filled cases, both Regular Jointed Open Face and Calumet (Single Joint)

No. 1425 and No. 1420 grades are supplied in Gold Filled Cases only, both Regular Jointed Open Face and Calumet.

Colonial Series watches have Gilded or Silver Finish Metal Dials, as may be preferred. Solid Gold, 18k. and 14k. dials at an extra charge.

Movements manufactured and guaranteed by

WALTHAM WATCH COMPANY,

WALTHAM, MASS.

the bankings to allow for the second lock, and the job is completed.

QUESTION:—Before attempting to bend a lever, what rule and test should be made?

ANSWER:—First observe Rule III. by bending the guard pin very much away from the edge of the roller table; then employ test B and learn the relationship as it exists of the tooth and pallet action as related to



FIG. 88.

the action of the roller jewel in the notch of the lever.

QUESTION:—Is it wise to bend a lever a noticeable amount?

ANSWER:—No; the bend given a lever should be of such extent as to be hardly visible.

QUESTION:—Where the lever requires an excessive bend to equalize the freedom of the guard pin with each side of the roller table, what is the best procedure?

ANSWER:—The pallet jewels should be first reset, after which a slight manipulation of the lever is admissible.

QUESTION:—Is a special tool for bending the lever required?

ANSWER:—Yes; a tapering jaw concavo-convex pliers is necessary. It should be provided with a set-screw to regulate the distance the jaws shall come together; this avoids breaking levers.

QUESTION:—Follow out an escapement examination in which we find it best to substitute the roller table for one of lesser diameter.

TEST A, CASE D.

ANSWER:—The following, which we have designated as test A, case *d*, will explain



FIG. 89.

the method to be pursued: As in all former instances, we again commence the examination with a preliminary inspection of the condition of the lockings of the teeth on the pallet jewels, in accordance with Rule I. Our observation shows us that there is an unusual amount of draw or second lock present, while the extent of drop or first lock is about correct. Removing the balance, we next observe Rule II., namely, closing the bankings in, so that the first lock only is present; next we replace the balance and find the escapement will not act—the roller jewel is unable for some reason to make its exit out of the lever notch. This would indicate that either the action of the roller jewel with the lever notch was in some way incorrect, or that the guard pin was too far forward. To determine the cause of the trouble we apply Rule III. and bend the guard pin away from the edge of the roller table; we find that by giving the guard pin an excessive bend the watch starts running, and upon making an examination for the freedom which should exist between the guard pin and edge of the roller table we discover only the slightest amount of freedom between these parts. Where such a condition exists we attribute it to the guard pin being set too far forward, or, second, the diameter of the roller table is too great. We have three remedies to consider for the foregoing condition: First, drilling a hole in the lever whereby we can set the guard pin further back; second, obtaining a new lever (one in which the guard pin is not so far forward); third, replacing the original roller table with one of lesser diameter; as this appears the most feasible remedy, we measure the diameter of the old roller table with a micrometer gauge and select a new one 3/100 of a millimeter less in diameter. Having placed the new table on the balance staff, we straighten up the guard pin and replace the balance. We now find the watch starts running. Again we examine the freedom which should exist between the guard pin and edge of roller table and find it normally correct.

QUESTION:—Whenever a change of roller tables is made, or whenever we permanently adjust the guard pin so its pitch is away from the edge of the table, what point calls for immediate attention?

ANSWER:— We should bring the guard pin against the edge of the roller table and observe that the tooth remains locked on the pallet's locking face (see Fig. 85).

QUESTION:—State another test it is desirable to make when the foregoing alterations have been completed.

ANSWER:—The roller jewel being brought to a position beyond the end of the lever horn, bring the guard pin against the edge of the roller table; maintain the parts in this position of contact and then slowly rotate the roller jewel, bringing it back into the lever notch, when it should be found that the roller jewel is entirely free of contact with the lever horn; however, as the roller jewel passes the corner of the notch, a slight rub will be detected, but nothing in the way of a decided catch should be felt; in fact, the face of the roller jewel will slide over the corner of the notch as shown in Fig. 86, without any extra friction being discovered.

QUESTION:—At what phase of action of the above mentioned parts would it become possible for the roller jewel to come in contact with the corner of the lever notch?

ANSWER:—The roller jewel comes in contact with the corner of the lever notch the moment the guard pin enters the crescent (see Fig. 87).

QUESTION:—State what we should observe in regard to the tooth and pallet action when the corner of the lever notch is in contact with the face of the roller jewel in the manner shown in Fig. 87.

ANSWER:—An examination should be made to discover if the tooth remains locked on the pallet as illustrated in Fig. 85.

QUESTION:—Supposing the tooth was found on the pallet jewel's impulse face as shown by Fig. 88, would it be considered a sound action?

ANSWER:—No; such a condition is erroneous, productive of stoppages, and should be corrected.

QUESTION:—What might be the cause of this class of a tripping error?

ANSWER:—It might be due to any of the following: The roller jewel being set too far back; second, the roller jewel being set with a backward slant; third, the acting length of the lever being too short—*i.e.*, the corner of the notch being cut away too much as indicated by drawing Fig. 89.

QUESTION:—What other test will aid us



FIG. 90.

in discovering errors as related to the acting length of the lever?

ANSWER:—Test B. We shall now use it to continue the examination of test A, case *d*, where we left off. Test B is made, as already explained, by placing under the lever bar a wedge of some soft material. The balance being in position, we gently rotate it, thereby bringing the roller jewel out of the notch and beyond the horn. This done, we note the position of the escape wheel tooth on the pallet jewel. If the action of the roller jewel in the lever notch is correct the tooth will remain in contact with the impulse face of the pallet as indicated by Fig. 83. This action we will assume to have been found correct; a similar test should be made on the opposite side of this action. Presuming that we have found a similar correct condition, we pass on to test C. To employ this test we remove the wedge from under the lever, thus allowing the lever to act free and normally; as a matter of convenience we place under the balance another wedge for the reason that when we rotate it we want a slow, steady motion. Having thus wedged the



FIG. 91.

balance, we slowly rotate it, bringing the roller jewel into the lever notch. We continue to slowly guide the balance until a tooth is discharged from a pallet (Fig. 90). The instant this happens cease rotating the balance. Then with some tool lift the lever away from its bank and note the extent it can thus be lifted; the amount of this lift shows the freedom which exists between the corner of the lever notch and the roller jewel (see Fig. 91). A similar test should



Pat. June 9, 1908
P. P.—No. 32

Brooch and Case Combined

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MAKERS OF

FINE SOLID GOLD WATCH CASES

Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pinned to garment as additional security.

be made of the roller jewel's freedom with the opposite corner of the notch. Supposing that test C condition has been found satisfactory, we can, if we desire, prove them by test D, which is as follows: Slowly guide the roller jewel towards the lever notch, and at the instant that the roller jewel comes in contact with the side of the notch cease rotating. Then, as in test C, we again lift the lever off its banking and the extent of the lift represents the freedom which exists between the corner of the lever notch and face of the roller jewel under test conditions. A like test with the opposite side of the notch, we assume, again gives sound results—that is, a correct freedom between the parts exists. We have now proved that a change of roller tables in the escapement we have tested produces a correct action of all parts at all phases of escapement action; this being so, we open the bankings to allow for the second lock as directed in Rule VI. This job is therefore completed.

QUESTION:—What rule must be in force whenever we make tests C and D?

ANSWER:—Rule II., which calls for the closing of the bankings so that drop or first lock only is present; otherwise the tests are useless, as personal investigation will readily prove.

(To be continued.)

The Best Time to Wind a Watch.

THE best time at which to wind a watch formed a topic of discussion at a recent meeting of the British Watch and Clock Makers' Guild, held in London, and the consensus of opinion among the experts was against the generally prevalent practice of doing the winding just before going to bed.

Several members of the Guild were of the opinion that the winding should be done at night, as in the morning the mainspring would be colder and more brittle than after the watch had been carried about in the pocket all day.

On the other hand, the vice-president thought it was a decided advantage to wind up a watch in the morning. During the daytime the watch was carried about and subjected to all kinds of irregular conditions, which it was better able to withstand when fully wound. At night the watch was usually laid on one side in a horizontal position and was at rest, as it were, therefore its running down did not affect it so much.

This view of the case was agreed to by the majority of the members present.

An English contemporary, *The London Express,* took up the subject and obtained the views of George Russell, an expert on timepieces. "Given a good watch, it does not matter in the least whether you wind it at night or in the morning," he told a reporter. "But a watch never keeps the same time when the position is constantly altered. Watches which are sent to Kew and which are tested in several positions rarely keep the same time.

"The moral to be drawn, therefore, is keep your watch as much as possible in the position in which you wear it during the day. In other words, hang your watch up at night."

Trials of Chronometers, Etc., at the Greenwich Observatory, England.

THE report of Sir W. H. M. Christie, Astronomer Royal, dated May 25, 1908, which was read to the Board of Visitors at the Royal Observatory, Greenwich, on June 3, deals with the work carried on and the incidents which have occurred there during a period of 12 months preceding. For the appended items, which appear to be of especial interest to our readers, we are indebted to *The Jeweller and Metalworker* of London.

The number of Government marine chronometers and watches now at the Observatory is 389, viz., 255 box chronometers, 23 pocket chronometers, 68 chronometer watches and 43 hack watches. In addition to these there are at the Observatory 27 hack watches on trial for purchase, and also eight box chronometers and two watches belonging to the Indian Government.

In the year ending May 10, 1908, the average daily number of chronometers and watches being rated was 589, the total number received was 1,289, the total number issued was 1,415, and the number sent for repair 575. These include 11 box chronometers and two deck watches for the Indian Government.

For the annual trial of chronometers, which lasted 29 weeks with a range of temperature from 45° to 106°, 28 chronometers were sent in. During the trial 13 were rejected because the difference between one week's rate and the next exceeded 12 seconds. Of the remaining 15 chronometers, nine were purchased for the navy and six for the Indian Government. There is a serious falling off in the performance of the chronometers as well as in the number submitted for trial.

A competitive trial of pocket chronometers took place concurrently with the trial of box chronometers, and under the same conditions as regards length of trial and temperature, trials in position as for chronometer watches being included. Of the eight pocket chronometers sent in, three were purchased for the navy.

For the annual trial of chronometer watches, lasting 16 weeks, and including trials in the oven and in positions, 156 watches were entered, of which 43 were classified, and of these 32 were purchased for the navy. Among the watches classified were 10 with center seconds dials, of which eight were purchased. There were 17 "Karrusel" or "Tourbillon" watches classified, of which 15 were purchased. The performance of the watches this year shows an improvement on that of last year, and fairly comes up to the average of previous years.

It has been arranged that in future pocket chronometers and chronometer watches shall be tested together under the same conditions for the trial.

The new trial of box chronometers commenced June 10, and of pocket chronometer watches will commence Aug. 1.

"The automatic signals from the Westminster clock have been received regularly since June 6, previous to which date the clock was under repair. On eight days the signal failed, and on one day it was interrupted by telegraph signals. Its apparent error was not greater than 0.5 on 32 per cent. of the days of observation, not greater than 1.0 on 63 per cent., not greater than 2.0 on 93 per cent., not greater than 3.0 on 99 per cent., and exceeded 3.0 on only two occasions. Owing to an accumulation of snow on the hands, the clock stopped at 5 h. 30 m. A. M. on Jan. 8, 1908. It was restarted at noon."

Under the heading of Meteorological Observations it is reported:

"The mean temperature for the year 1907 was 49.4°, or 0.2° below the average for the 65 years 1841-1905.

"During the 12 months ending April 30, 1908, the highest temperature in the shade (recorded on the open stand in the Magnetic Pavilion enclosure) was 82.7° on Sept. 25. On the same day the highest temperature in the Stevenson screen in the Magnetic Pavilion enclosure was 82.6°, and in in the Observatory grounds 80.2°.

"The lowest temperature of the air recorded in the year was 17.9° on Jan. 6 and 12. During the Winter there were 47 days on which the temperature fell below 32.0°, being nine less than the average number.

"The number of hours of bright sunshine recorded during the 12 months ending April 30, 1908, by the Campbell-Stokes instrument, was 1,386 out of 4,472 hours during which the sun was above the horizon so that the mean proportion of sunshine for the year was 0.310, constant sunshine being represented by 1.

"The rainfall for the year ending April 30, 1908, was 23.14 inches, being 0.98 inches less than the average of the 65 years 1841-1905. The number of rainy days was 167."

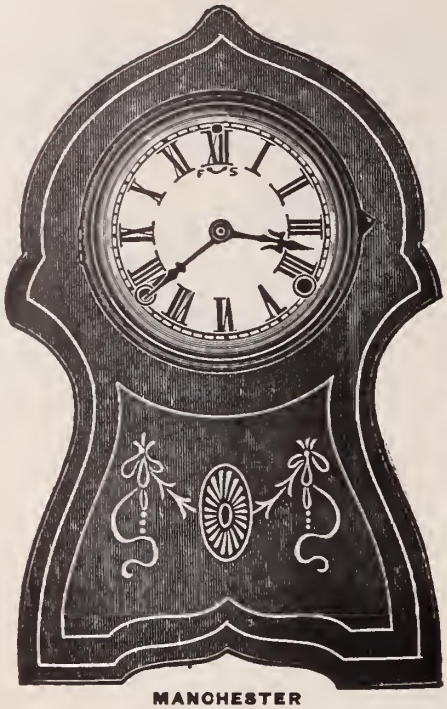
Exact as are the proceedings in the Observatory, accident occasionally intervenes. We learn that on Dec. 14, the Greenwich time ball was not raised, owing to the violence of the wind. On June 6 the clips failed to hold the ball, which fell about two minutes too early. It was raised again and dropped correctly.

On Dec. 3 the Greenwich Mean Solar clock gave a false signal 30 seconds before the hour, which dropped the Greenwich time ball.

From various causes, which are enumerated, the time ball at Deal failed on six days. Occasional failures of return signals from the clocks at Devonport, Portsmouth and Portland are duly noted, but though these records are doubtless useful for subsequent official reference, they scarcely call for reproduction here. It may be mentioned that these clocks receive time signals from Grenwich; automatically give signals for dropping time balls, and then should return signals to Greenwich, that the amount of their error from Greenwich mean time may be noted. They are fitted with apparatus for correcting error by electro-magnetic action on the vibrations of their pendulums.

A collection of historical and modern astronomical and meteorological instruments, models, chronometers and photographs, representative of the work of the Royal Observatory, has been prepared for the Franco-British Exhibition, and is now ready for delivery as soon as arrangements have been made to receive it at the exhibition.

C. E. Cummings has bought out the business of Willard E. Morse, Danvers, Mass.



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

The Sessions Clock Company

FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

How the Movement is Built

YOU CAN'T JUDGE a watch by the dial. You need to look further and see how the movement is built. Faulty parts and frail construction yield to every jolt and cannot give satisfaction. Here is the Swiss Watch **with a difference**

WATCHES

are built on honor. Note the solid plate instead of pillars. This means rigidity, strength, endurance. Every part perfect and interchangeable. Repairs easy when needed. Best on the market.

American-Swiss Watch Co.
1 Maiden Lane
New York

A.W.C.CO

American Watch Case Co.,

manufacturers of

14K—Fine Watch Cases—18K

9-11-13 Maiden Lane New York

A.W.C.CO

WE will send free upon request this Case Opener, made from Fine Tool Steel, highly tempered.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for J. J. ELLIOTT & CO. LONDON

AUDEMARS, PIGUET & CO.,

BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,

9-11-13 Maiden Lane, NEW YORK.

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

MADE ONLY BY

ROY WATCH CASE CO.

21-23 MAIDEN LANE
NEW YORK

San Francisco Office, 704 Market Street

Pennsylvania Watch Cases

SOLID
Trade XXX Mark
GOLD



No. 132.

A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superh—finish and engraving that of the finest 14K. solid gold line—a solid gold case of extra heavy weight at about the same price as the best makes of gold filled?

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅓ of the total thickness of the backs. The 10K. on the inside and low K. between, which is crystalized, make a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

MR. ASSOCIATION JEWELER:

Are you going to the National Convention in Cincinnati? If so, you will receive a most cordial welcome if you will call on our Mr. Bell at the Sinton Hotel during the Convention, August 3 to 7. He will show you this superb line of Gold Cases.

THE PENNSYLVANIA WATCH CASE CO.

Factory, YORK, PA.

NEW YORK OFFICE, Room 14, 194 Broadway



Profit

Is what you are in business for—"Ball Watches" assure you several varieties.

1—A fair cash return.

2—Satisfied customers—most desirable "profit."

3—No preliminary repairing of movement—No fitting to case—No long regulation. Thus, saving your time is "profit."

4—No "price cutting" competitors.

Ball Watches
THE RAILROAD STANDARD

A "profit proposition" straight through for every reliable retail jeweler.

Write for booklet of facts and figures—We want an authorized agent in every locality.

THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland — Railway Exchange Chicago



F. & F. J.
SCHWITTER

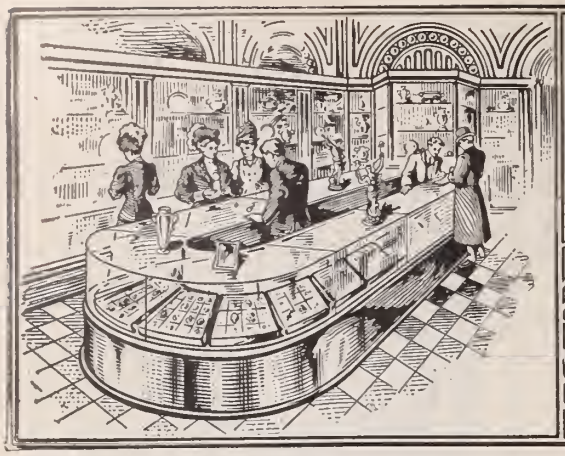
WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

68 Nassau St., New York

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockroft B'g, New York



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Learning a Business "From the Ground Up"

Useful Counsel for the Ambitious Store Clerk.

IT is probable that 90 out of every 100 of the clerks and employes of the United States are not concerned about their business further than to know that they are being paid for what they do, says the *General Merchants' Review*. To "hold their jobs" is often the sum and crown of the ambition of those who work for others, and as a result that is about all they accomplish. At a gathering of young men in Chicago the other night a lecturer talked for more than an hour about the secrets of advancement in the trades and professions.

One of the points he made was that nearly every employe would be pleased, flattered and encouraged if his employer would "give him an interest in the business." The speaker, himself an employer of thousands, added: "Don't wait for him to give you an interest in his business. Take an interest in it, for in that degree that you are deeply, seriously interested in your work, in just that degree is it your business, and your success in it will be finally measured by the interest you have manifested in your daily duty."

It must strike every intelligent employe that this advice is good. Of course, it is another change rung upon the old maxim that whatever is worth doing is worth doing well, but it has an added significance for those who do not follow what might be called regular trades or professions. To be stock clerk in some retail store may not seem a satisfying position to the average young man, but he can if he is diligent and observant make of such a place a station of importance, and one that may lead to better things. The mere performance of physical duties is not the summit of efficiency, though such service may satisfy the firm. The idea is for a stock clerk, or a salesman, or an accountant to set out to be the best stock clerk, the best salesman or the best accountant that it is possible to be. To do this most effectively he must take a genuine and mental interest in the business itself as distinguished from that small portion of the work which it is his task to perform.

It is the shiftless, the short-sighted, who ask, "What's the use? I won't get any more pay." It is a common mistake to believe that the employe generally earns all he gets. It would be a much wiser precept for workers to believe that they get, generally, what they earn. The man or woman who has a thoughtful, even a loving, interest in the business of his days, is rewarded in ways that cannot always be measured in wage or salary. For one thing, he or she comes in time to have a business and to know it. In casting about for heads of departments, for managers, for partners, business men always insist first that the appointee or the applicant shall "know the business."

It is quite possible to learn a business "from the ground up." Indeed, that is the best way, though it may seem slow to the young and hasty.

One of the best railroad managers in the United States began as a section hand. Now he is vice-president of his company, rich, and an acknowledged master of his business. He gave his son every advantage of education, taught him a trade, made of him an accomplished engineer and trained him for a high position in the railroad world. When the boy graduated his father put him to work at day wages in a machine shop. "If he takes any interest in the business I'll help him to get along. But he's got to show that he is interested, and he's got to work his way."

It is indeed a fact that the most hostile, the most begrudging employer, cannot prevent his employes from having "an interest" in the business, and such interest is to the young business man, of whatever station or grade, the very best stock in trade he could have. The interested employe may not gain advancement in the house where he is employed, but by the mere mastery of its details he becomes fit and ready to take a better place with a firm that may be more liberal, larger and more progressive.

An interest in the business may not always be purchasable, it may never come as a gift, but the zealous, industrious, wide-awake employe who knows his business from A to Z has an interest that his employer cannot take from him, and that will serve him well at last.

Maxson & McCarthy, Fresno, Cal., have dissolved, D. L. McCarthy continuing the business alone.

Storekeeping Wisdom.

"I DO not believe it an exaggeration to say that not one storekeeper in a thousand, the country over, adequately figures the cost of merchandise which he sells."

"The man who sells the right goods in the right way has no need to do business at a loss on any article, or to allow his competitor or his customers to make his prices."

"Few men have a natural merchandising genius big enough to win out as owners of a business about which they know little or nothing in the way of actual experience."

"Again, neatness and order are essential to the success of the storekeepers from the standpoint of economy, as well as from their effect upon the sensibility of customers."

"The knowledge that he will be 'taken care of' in sickness and calamity as well as in health does more to keep the employes steady and contented in his service than all other influences."

"Salesmen who try to make up for lack of orders by voluminous correspondence telling why they did not sell the goods do themselves harm instead of good through their epistolary efforts."

"It is not too much to say that good service is the most profitable thing which the merchant can sell, and that poor service is, by the same token, the most unprofitable thing that he can have about his store."

"The best capital that any employer can have is the knowledge and appreciation on the part of his employes that he is genuinely and sincerely interested in their welfare: that he really cares for them and their prosperity."—H. N. Higinbotham, in "The Making of a Merchant."

Timely Business Literature.

"HISTORICAL Quebec City," is the title of an exceptionally neat little pamphlet 2⅞ inches wide by 5½ inches long, which is being distributed by Henry Birks & Sons, Ltd., Phillips Sq., Montreal. The cover pages are of an excellent quality of paper designed to imitate real parchment. The title is printed in an attractive shade of olive green. The inside pages give dates of interesting events in the history of Quebec as well as a list of the places of interest in that city. An insert fastened into this "parchment" cover is entitled "When Passing Through Montreal." The first page shows an illustration of the concern's jewelry establishment. The inside pages call special attention to the facilities which the concern has for selling diamonds.

Storekeeping Department.

Competitive Publicity.

WHEN an advertiser arrives at a point of confidence where aggression seems desirable and opportune, then it is that he is beginning to achieve success, says a writer in the *Haberdasher*. Aggression in advertising proves one thing, viz., that advertising pays. Competition makes aggression and aggression produces success—sometimes instantaneous success and sometimes slower moving but none the less sure bound.

In soliciting business from one of the large mercantile houses in a big Massachusetts city, the representative of the leading paper of that town made a strong plea for an increase in space used in his publication. He said the way to "get from under the dominating influence of competition is to outadvertise it." By the dominating influence of competition this solicitor meant the effect of the advertising of one merchant who was using large space, and in order to secure the best results for his paper he wanted to make the advertiser understand that more space was necessary. The solicitor was working for the best interests of his paper and he was also working for the best interests of the advertiser, and this policy is correct.

A case in point may illustrate how some men believe in that form of advertising that brings success by simply overtopping and thus destroying, in part at least, the effect of competitive advertising. A struggling merchant, who had been doing some advertising, recently made up his mind that no matter what any of his several active competitors used in the way of newspaper space, he would use *double* that amount of space.

Considering that all of these advertisers were quite liberal users of space in the best papers in the city, it becomes apparent that this advertiser, fighting as he was to increase his business, made a big contract with himself. However, he lived up to his promise and actually doubled the largest space used by any of his opponents, and a personal knowledge of the results obtained through this effort to get out from under the "dominating influence of competition" is my authority for the statement that he is succeeding.

This aggressive advertiser is getting what heretofore was to him an unknown quality and quantity of business. He has overshadowed the other firms advertising in his own line. He has compelled attention through what might be termed volumetric force. His past success in advertising gave him courage to adopt aggressive methods. He calculated that if a given volume of advertising reached and made its impression upon a certain number of people, a larger volume would not only reach the same number of people, but would interest them more, impress them more favorably and insure him an increase in patronage.

Aggression is not necessarily born of past success, but is frequently the result of confidence in the future. The man who has been aggressive for this reason has been intelligent enough to investigate campaigns conducted by others in his line of business. He has figured upon his own success by noting the satisfactory results obtained by others. Watching the steady increase of space used by a certain advertiser or certain advertisers, he has decided that there must be a strong motive for such increase, and that, all things being equal, if this motive has been produced by another man's success, he is safe in using the same means to achieve his own success.

There is nothing in business that requires more thought and care to do really well than advertising. It is easy to get advice on many points, but to make a real success advertising must be studied as an art (a commercial art, if you will), and campaigns involving large expenditure must be entered upon with great caution. That advertising pays is an axiom. The most successful merchants to-day are advertisers. But they are original in methods and shrewd and careful in bargaining for position and space in the newspapers they have carefully selected.

He who would win the golden prize in the mercantile world must rely upon his own clear intellect to put his wares intelligently before the public in plain business-like statements, or must buy intelligence for his advertising department as he buys his choicest stock. There is nothing to be gained by making an appeal on the strength of personal prestige. He must continually advertise his business, and without honesty of purpose and integrity in presenting to the notice of the public the articles he wishes to dispose of, true and permanent success is impossible.

Never allow a small competitor to outdo you in quantity or quality of advertising. Prestige is maintained with quantity and sales made through the quality of the advertising.

The Newly Renovated Store of Gustafson & Henrickson, Omaha, Nebr.

AN attractive store in Omaha, Nebr., which has recently been completed, is that of Gustafson & Henrickson, in the new Loyal Hotel building, 16th St. and Capitol Ave. The store room, 24x65 feet, is situated directly on the corner. The interior furnishings and fixtures are of solid mahogany. Both gas and electricity are used to illuminate the store, and while the ceiling will not be decorated for some time it is the intention of the firm to use the graduated shades of blue as the color scheme.

A large front show window is situated at the left of the entrance, while at the right the window extends from the front to about 20 feet on the side. Wall cases of mahogany and show cases of solid glass with mirror backs and mahogany foundations give a rich and artistic finish to the store.



INTERIOR VIEW OF THE STORE OF GUSTAFSON & HENRICKSON, OMAHA, NEBR.

The diamond room is situated at the right upon entering the establishment. The watchmaking department is at the left. In the rear, at the right, is the office. Potted plants and vases filled with cut flowers add to the room's attractiveness.

Employes of the Sessions Foundry Co., Bristol, Conn., and their families, enjoyed about a week ago, the ninth annual lawn party given by the officers of the company on the spacious lawn in front of the big foundry on Farmington Ave. Upward of 4,000 persons were entertained. The arrangements were in charge of Joseph B. Sessions. Electric lights hung in festoons around the lake near the center of the grounds, and also around the fences. President Wm. E. Sessions and other officers of the company greeted all who came. Music was furnished by Colts band, of Hartford.

Watermans Ideal Fountain Pen

The Pen with the Clip-Cap



THE GIRL

who uses a trusted Waterman's Ideal finds convenience and satisfaction in writing, owing to its sheer superiority and usefulness at all times.

THE FELLOW

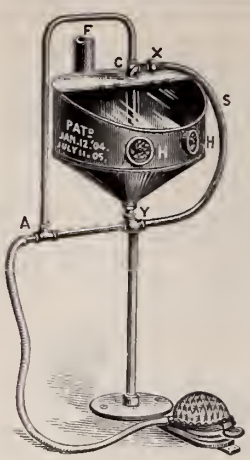
with his closest business friend — Waterman's Ideal—wherever he may roam, is always kept closely in touch with the loved ones at home.

Summer Sales are now in their prime and we want to know if you are getting your share or losing sales because you haven't a full stock. Read the Summer issue of the "Pen Prophet." It will help you with profits.

L. E. Waterman Co., 173 Broadway, N. Y.

Manipulation of Steel in Watch Work
BY JOHN J. BOWMAN

Price, 60 cents; postpaid.
Jewelers' Circular Publishing Co.
11 John St., New York.



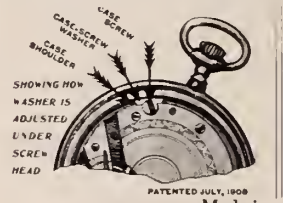
A Small Compound Sand Blast

Price, $20.00 Foot Bellows, $6.00

WORKS AS EFFECTIVELY WITH FOOT BELLOWS AS WITH POWER BLOWER : : : : :

MADE of Galvanized Sheet Iron, 12 inches diameter, Glass Top, Fittings of Brass and Iron, practically indestructible. Satisfaction guaranteed. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jeweler's Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc., etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.
JEWELERS' TOOLS, FILES AND SUPPLIES
24 JOHN STREET, NEW YORK



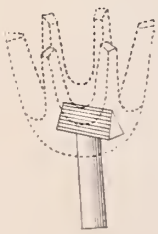
URICH'S PATENTED CASE SCREW WASHER

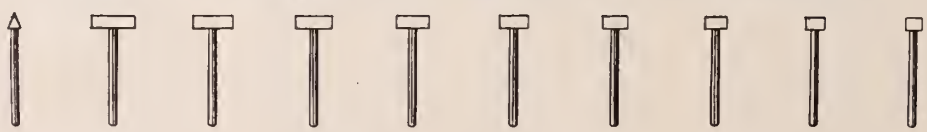
Perfect fitting under screw-head and always ready for use. Holds movement securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz., pkg., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH, P. O. Box 1942, New York City

CROSS-BAR EAR WIRES





Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[*Answers are also solicited from our readers to the questions published on this page.*]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2182.—**Silvering Mirrors With Copper.**—*Is there any other metal that I could use for silvering mirrors in place of silver. I want something less expensive that will make a good brilliant mirror.* S. M.

ANSWER:—Copper is now being used for mirrors, and as this is very cheap many believe that it will be used exclusively for mirrors in the near future. Until recently many attempts have been made with copper without success, but now a very brilliant and uniform mirror is produced. The copper is deposited upon the glass by reducing cupric oxide by an aqueous solution of phenyl hydrazine in the presence of potassium hydroxide, which accelerates the action in a remarkable degree. The copper thus deposited is much more beautiful than silver.

QUESTION No. 2183.—**Britannia Deposit on Brass.**—*How can I cover brass articles with a coating of Britannia metal without the electric current?* B. D.

ANSWER:—To coat brass articles with Britannia metal, first thoroughly clean and polish the brass pieces and prepare a solution of 45 parts of pulverized tartaric acid and four parts of tartar emetic, dissolved in 1,000 parts of hot water. Add to this 50 parts of hydrochloric acid, 125 parts of pulverized tin, and 30 parts of pulverized antimony. Heat the whole in a well-glazed vessel to boiling and immerse the articles. In from 15 to 30 minutes the coating is complete. This is well adapted for articles to be silver plated, the tin coating making a good ground for the silver deposit.

QUESTION No. 2184.—**Modeling Wax.**—*Please give me a few formulas for making modeling wax suitable for modeling decorations for silverware and toilet articles.* M. W.

ANSWER:—There are a number of mixtures for producing modeling wax for various objects. A thin model requires a finely worked wax that will be hard enough to stand alone and retain its shape until the impression is obtained, while a coarser and cheaper mixture may be used for the heavy and thick pieces. We will give the mixture of several, and one must try them to obtain the kind most suitable for the special work: (1) White wax, 50 parts; turpentine, 15 parts; cinnabar, 10 parts; glycerine, five parts; to be melted and stirred. (2) Ten parts white wax, 1.5 parts mutton tallow and 1.5 parts of dark resin; melt together, add one part of cinnabar, stir, remove from fire, pour into rod-shaped tin molds and stir until it sets. (3) Use a mixture of three parts of turpentine, five parts of wax and some olive oil or lard. To make it red, add a little powdered rouge or vermillion. (4) Pure white wax, 1,000 parts; 132 parts of pure lard, 132 parts of black pitch and 66 parts of cinnabar.

QUESTION No. 2185.—**Burnt Black for Metal Articles.**—*How can I produce a burnt black appearance on brass and copper trinkets, such as charms, medals and match cases?* B. B.

ANSWER:—To produce the burnt black on metals, make a solution of nitrate of copper by adding copper to nitric acid until the acid will take up no more. Also make a saturated solution of nitrate of silver. Then to one ounce of water add one ounce of the copper nitrate and from ⅛ to ¼ ounce of the silver. Dip the articles in this and heat until black oxide has formed. Repeat the dipping until the desired color has been obtained. After a few trials perfect results can be had without trouble.

QUESTION No. 2186.—**Marking on Glass.**—*Can you give me a recipe whereby I could mark on glass in a rapid manner? I wish to place on glass articles a mark for identification. Is there a mixture which I could stamp on with a rubber stamp—a mixture with some kind of paint, so that when the paint is scraped off the marks would be eaten into the glass?* A. K.

ANSWER:—If there are no sand-blasting facilities, then the marking may be done with acid, as follows: A resist or etching ground is first prepared. This is brushed on the glass, covering a space three or four times larger than the designs or name to be etched. When this is hardened, trace the letters through the resist with a blunt needle or pointed engraving tool, so that the glass will be laid bare. The letters should be traced through this resist carefully, and on its neatness depends the appearance of the finished letter or design afterwards. If the letters or designs are to be uniform on a number of pieces, then it is best to cut a stencil out of tinfoil. This is done by laying the foil on a flat piece of glass, then drawing the design or letter and cutting out with a sharp penknife. This stencil is laid on the resist. The letters may then be traced through the stencil, taken off carefully and used on the next. The tinfoil, being pliable, will adjust itself to any shape. The resist or ground is made of white wax, 30 parts; gum mastic, 30 parts, and asphaltum, 15 parts, all melted together and painted on the glass while warm enough to be liquid. The glass should be clean and slightly warmed so that the resist will adhere closely. The etching acid is prepared in a lead or hard rubber receptacle, and consists of a mixture of sulphate of barium, three parts; fluoride of ammonium, one part, and enough sulphuric acid to decompose the ammonium and to bring the mixture to the consistency of rich milk. This mixture is applied with a brush or swab to the traced design on the glass in such a manner that a little fills the design. Repeat the swabbing several times, but do not use too much acid or it will run beyond the wax and affect the other parts of the glass. When it appears deep enough, rinse off the acid in water and remove the wax resist by putting in warm water. The acids should be handled carefully, as they are poisonous.

QUESTION No. 2187.—**Etching Nickel Knife Blades.**—*Would you kindly send us any information obtainable as to the method of etching nickel-plated knife blades? We wish to etch our name in quantities of this work, and would greatly appreciate any information about the same. Is a rubber stamp used?* B. M. C.

ANSWER:—For etching names on nickel knife blades, procure a rubber stamp with the required lettering made so that the letters that are to be eaten in by the acid shall be depressed in the stamp. Have a plain border around the lettering, large enough to allow a little border of common putty to be laid around the edge of the lettering to receive the acid. The ink for the stamping is made with resin, one-quarter pound; one teaspoonful of lard oil; melt and stir in one tablespoonful of lampblack; thoroughly mix and add enough turpentine to make to the consistency of printers' ink when cold. Use the stamp and ink in the same manner as stamping on paper. Make a thin strip of common putty and put it around the lettering to hold the acid. The acid for nickel may be nitric acid, diluted with a little water, so that it will produce a smooth etch. The acid is applied to the lettering with a dauber, and when etched deep enough is washed off in warm water to entirely destroy it. Take off the putty and wash off the ink with turpentine. It requires some experience and patience for a beginner to produce good etching. There are very many little details to be observed that can only be learned by experience. The resist or ground should be in right condition for the holding of the acid, and not work under. The temperature must be taken into consideration. During cold weather the resist and the acid may have to be warmed a little. The acid should be kept strong enough to do the work quickly and produce smooth, clean lettering. When everything works well the etching can be done very fast and some of the precautions used at the beginning are done away with, especially the putty.

The Levin Mercantile Co. has become the successor to A. J. Levin, jeweler and diamond broker, at 515 Edmond St., St Joseph, Mo.

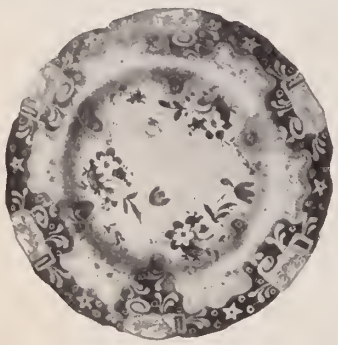
C. S. Hammatt, vice-president of the Florida Electric Co., has disposed of his stock in that concern and resigned his office to engage in the precious stone business, becoming connected with the Hammatt-Dickey Co., now being organized at Jacksonville, Fla., to engage in the grinding and cutting of gems. Their mines are located in North Carolina.

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The Pottery of "Older Spain."

THE history of every country is more or less linked up by its pottery. Indeed, the records of the rise, progress and even the fall of nations preserved in the work of the potter have often proved more reliable than those of scribes, while in some instances we are made acquainted with important incidents of which we should have known nothing if they had not been recorded on imperishable pottery. This is, perhaps, more true of Egyptian and Roman than of Spanish pottery, but that the pot-

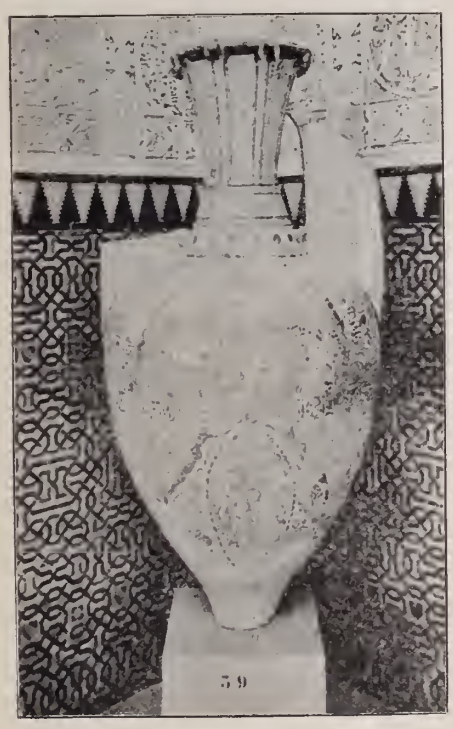


FIG. 1.—HISPANO-MORESQUE LUSTER VASE.

tery of "Older Spain" is full of interest Leonard Williams, in his chapters on pottery in "The Arts and Crafts of Older Spain" has demonstrated beyond doubt. He has confirmed and added to our knowledge of early Spanish pottery by detailed accounts of modern discoveries of specimens of it. Those, therefore, who are fairly familiar with the pottery of Older Spain will be interested in the more recently discovered examples of it described in this work.

In past centuries Spain exercised a great influence in the commercial world, and was noted for superiority in various branches of industry. From a very early date the Spaniards were famous for the production of artistic pottery, but they have not sustained either their commercial influence or their proficiency in ceramic art. The author, however, concerns himself with what they did rather than with what they are doing. He refers to quantities of pottery ware "believed to date from the time of the Phœnicians, or even earlier, which were unearthed in 1899 from Tumuli in the Guadalquivir Valley. Those objects are ornamented in relief with complicated patterns paler than the ground, obtained by using lighter colored clays."

He quotes Martin Hume, who says (in *The Spanish People*): "As similar Celtic pottery has been found in Portugal, it will be understood that the Celtic influence, having crossed the Pyrenees, reached the South by the western seaboard. It will thus be seen that long before the arrival of the Romans a relatively high degree of civilization had been reached at least in the south of Spain." He refers to even later discoveries. "In the Summer of 1905 two German archæologists, Messrs. Schulten and Konen, who had obtained permission from the Spanish Government to explore the site of old Numancia, filled four large cases with Celtiberian pottery they extracted from the ruins. These cases were forwarded to the University of Gottingen, but they are to be returned to Spain."

Long before the Christian era, Greek colonies existed on the Spanish coast at Rhodes and elsewhere. Pottery of good design and workmanship was manufactured there, and strongly influenced native art. "Roman potteries existed in the suburb of Seville. The name of 'Saguntine ware' was given by the Romans to a kind of pottery which seems to have been made along the Spanish littoral extending south from Saguntum. This ware is adorned with garlands, animals, hunting scenes, games, divinities or religious ceremonies, and also bears in nearly every case the potter's name or mark. More than 200 marks have been discovered which were used by potters of Ampurias alone.

Mr. Williams' work abounds in such interesting particulars of early Spanish pottery. The chapter on mosaic work and tiles is instructive. Seville is described as the principal center of the craft of decorative tile making. "These tiles made the potteries of Seville famous throughout Europe, and they are said to have been exported to Italy, Portugal and even to England." "The names of several hundreds of mediæval and post-mediæval makers of these Seville tiles have been extensively published."

The chapter on lustered pottery will appeal to potters of to-day. He says: "Probably no pottery in the world possesses greater loveliness or interest than the celebrated, yet even to this day mysterious, lustered ware of Moorish Spain. Our knowledge of the early history of this ware is still imperfect. . . . The origin of lustered pottery is yet a problem which awaits solution. Until some years ago it was believed to have had its source in

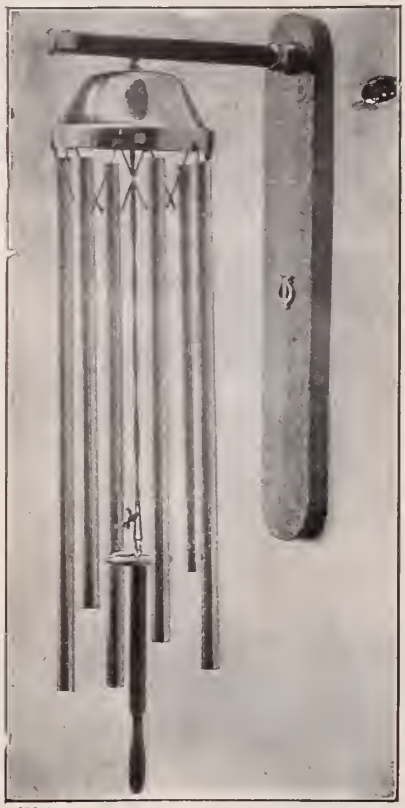


FIG. 2—TALAVERA VASE.

Persia, but this belief was shaken by Fouquet, who unearthed at Fostat, in Egypt, in the year 1884, specimens of lustered ware which are known to date from the 11th century." As to the methods of producing luster pottery, "chemical investigations have shown that the metals used to produce the characteristic reflex, which gives the ware its name were copper and silver, entering into the composition of an extremely thin glaze extended over the surface of the pottery, and employed, sometimes together and sometimes separately." . . . "The oldest specimens of this pottery extant today are those which contain the palest and

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most pearly luster, and consequently the largest quantity of the costlier metal. In those of later date there is an evident inferiority, both in color, luster and design." An illustration and description is given of the celebrated Hispano-Moresque lustered plaque formerly belonging to Fortuny, which is said to date from 1408-1417. "No less remarkable for the quality of its golden luster than for the grace and elegance of its fanciful Oriental design." . . . A specimen of Spanish lustered ware more celebrated even than Fortuny's plaque is the Vase of the Alhambra, illustrated on page 93 (Fig. 1). The history of the mighty jar is interesting. Popular superstition affirms it to have been discovered filled to the brim with gold by the first of the Christian governors of the fortress of Granada. Exposed for many years to every stress of weather, and to every mutilation at the hands of passers-by, it stood, in company with other vases of enormous size, upon a rampart which is now the Garden Terrace known as the Adarves. The vase, which measures four feet six inches in height by eight feet two inches and a half in circumference, is of common earthenware painted with intricate devices fired after painting. This was a difficult operation in a vessel of such size, and in consequence the colors have slightly run and mingled. The belly of the vase is broken clean in half, and one of the handles is missing. The vase is colored blue and caramel upon a delicate yellow ground, and has a faint metallic luster. An Arabic inscription is repeated several times, and consists of the words "Felicity," "Welcome."

We can only make one more reference, although many fine old wares deserve lengthy notice. The pottery at Talavera was at one time much esteemed. It is mentioned in a manuscript history of the town in 1560. "Here was produced fine white glazed earthenware and other pottery, which supplied the country, part of Portugal and India. A writer of a history of Talavera in 1651 says: "Her pottery is as good as that of Pisa, and is used to adorn the front of altars, churches, gardens, alcoves, saloons and bowers. Two hundred workmen work at eight separate kilns, and four other kilns produce the commoner kinds of ware. Red porous clay vessels are baked in two other kilns in a thousand shapes to imitate birds and other creatures." The most important examples which have reached us consists of bowls of different sizes, dishes, vases, medicine jars and wall decorations. The other illustration (Fig. 2) is an illustration of a fine Talavera vase. "The potteries of Talavera were greatly celebrated for many years and supplied a lucrative and important branch of commerce."—London *Pottery Gazette.*

Troubles of the Jewelers During the Recent Floods.

THE accompanying illustration shows a rear view of the jewelry store of W. L. Speer, on the corner of Spear and Strong Sts., Argentine, Kans., a suburb of Kansas City, during the flood of the middle of June.



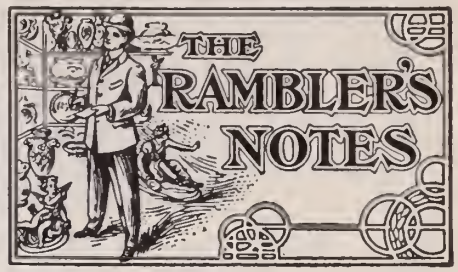
HOW AN ARGENTINE, KANS., JEWELER SUFFERED DURING A RECENT FLOOD.

It will readily be seen that business was not brisk when the picture was being taken, even if the stock had been moved to the roof.

The jeweler and his family not only moved the stock to the roof, but moved their telephones, so they could communicate with the outside world, and took along their phonograph to help them while away the time. They slept there with the stock, and now feel like they had just returned from a big camping trip, so it is probably appropriate to refer to this as their outing.

This gives some idea of the troubles the business men of these cities lying close to the river have been having during the past few weeks. The people of Argentine and Armourdale have moved in and out of their homes three or four times in as many weeks, owing to the fact that the river remains at so high a stage that a little rain out in Kansas puts it out over the streets again, although it has not reached so high a point as that shown in this illustration since the middle of June.

Plans are being drawn for remodeling and improving the store front of Henry Yoste Co., Vicksburg, Miss. New fixtures will also be added by the concern and when the improvements are completed the store will be one of the finest in that section of the south.



A BEAUTIFUL CLOCK SET

AT the New York salesrooms of Tiffany & Co. there is exhibited an attractive clock set in white marble, heavily overlaid in gold work. The base of the clock is oblong, and at its center rests a standard in which is the clock face. At one side of the clock is the figure of a young woman, and on the opposite side is a representation of a cupid. The figures are leaning toward each other with outstretched hands. On top of the clock support is a bronze dog. At the same saleroom is to be seen a bronze group depicting a young girl surrounded by a number of sheep. She has her arms full of feed for the sheep. A statue of a noble dog, a Great Dane, by G. Gardet, the original of which is in the Palace at Chantilly, France, is also shown at this establishment.

*

NEW IDEAS IN CUT GLASS

THE Maple City Glass Co. has on exhibition at the New York salesrooms, 253 Broadway, an attractive display of cut glass suitable for the Summer trade. Vases to be used for long-stemmed flowers are shown in a number of dainty patterns in different heights, varying from seven to 15 inches, and cut in star and other attractive patterns. These vases have rounded bases and dainty standards from which rise the body part. The display of water bottles, bonbon dishes, small servers, fruit holders and salad dishes affords an excellent opportunity for selection. Out-of-town buyers handling cut glass will profit by a visit to the salesrooms.

*

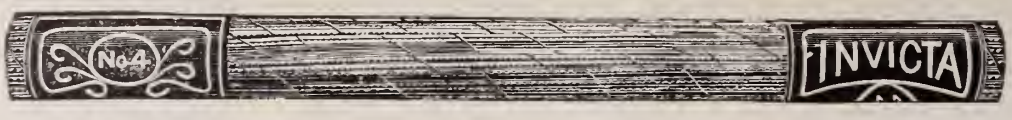
DAINTY BASKETS OF PORCELAIN

DAINTY and attractive wicker baskets made of finest quality porcelain are among the novelties now on exhibition. These baskets are shown in a variety of sizes and shapes and are a line sure to meet with the approval of jewelers carrying this kind of goods. One large basket is closely woven and has closely twined handles. About the top of the basket is a most dainty wreath of flowers in their natural colors, producing a most pleasing effect. The material from which these baskets are made, while in a plastic state, is woven by hand. The flowers are also hand-modeled and touched up with colors. Then the basket is fired and glazed. It is necessarily subjected to intense heat, and much precaution is taken to avoid warping.

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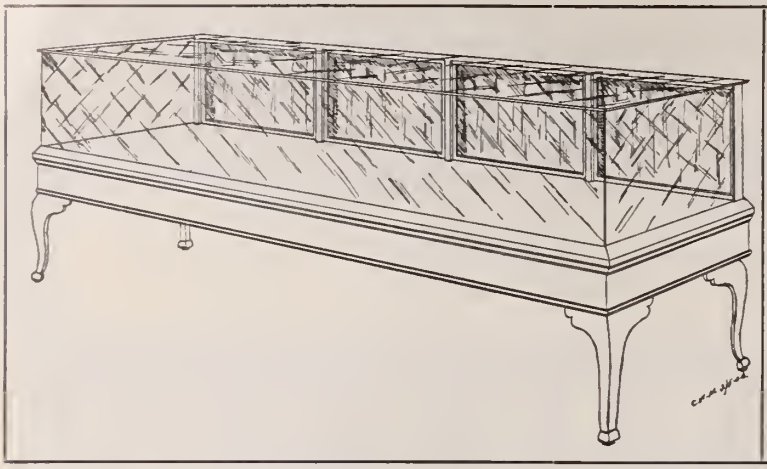
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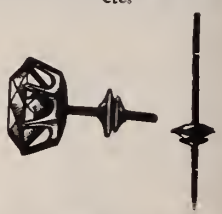
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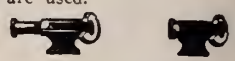




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(*See Text on Page 41.*)

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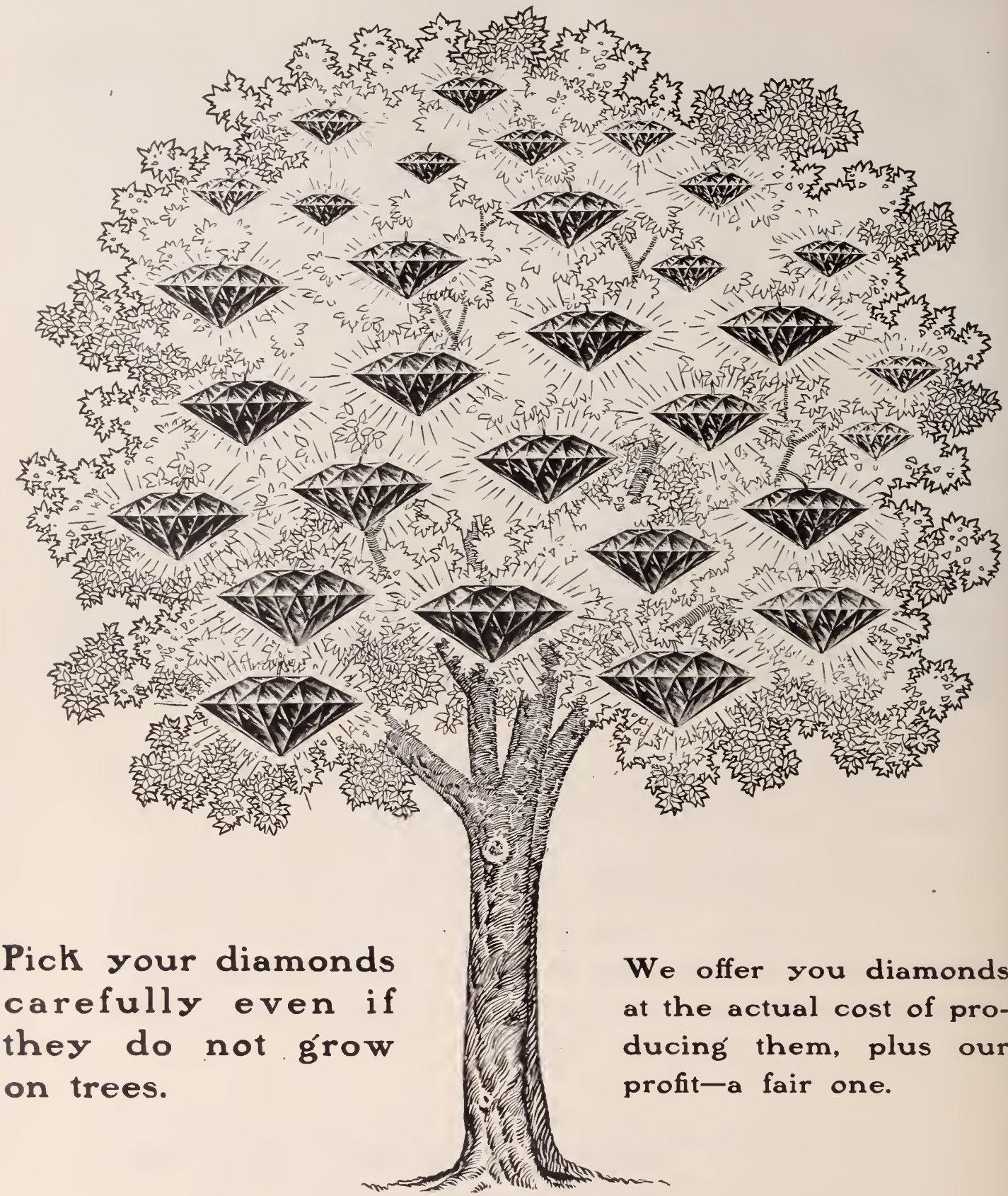
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FAHYS PERMANENT CASE costs a fractional part of one of these ships, and because it is so well made and the amount of gold used so liberal and scientifically distributed it will withstand "hard battering" for a lifetime.

When selecting a gold filled case, if you want the best, insist on **FAHYS PERMANENT CASE** which is guaranteed to wear permanently.

JOSEPH FAHYS & CO.

NEW YORK BOSTON CHICAGO SAN FRANCISCO



Pick your diamonds carefully even if they do not grow on trees.

We offer you diamonds at the actual cost of producing them, plus our profit—a fair one.

YOU CANNOT BUY DIAMONDS AT LOWER PRICES THAN THIS, BUT YOU CAN PAY MUCH MORE

J. R. WOOD & SONS

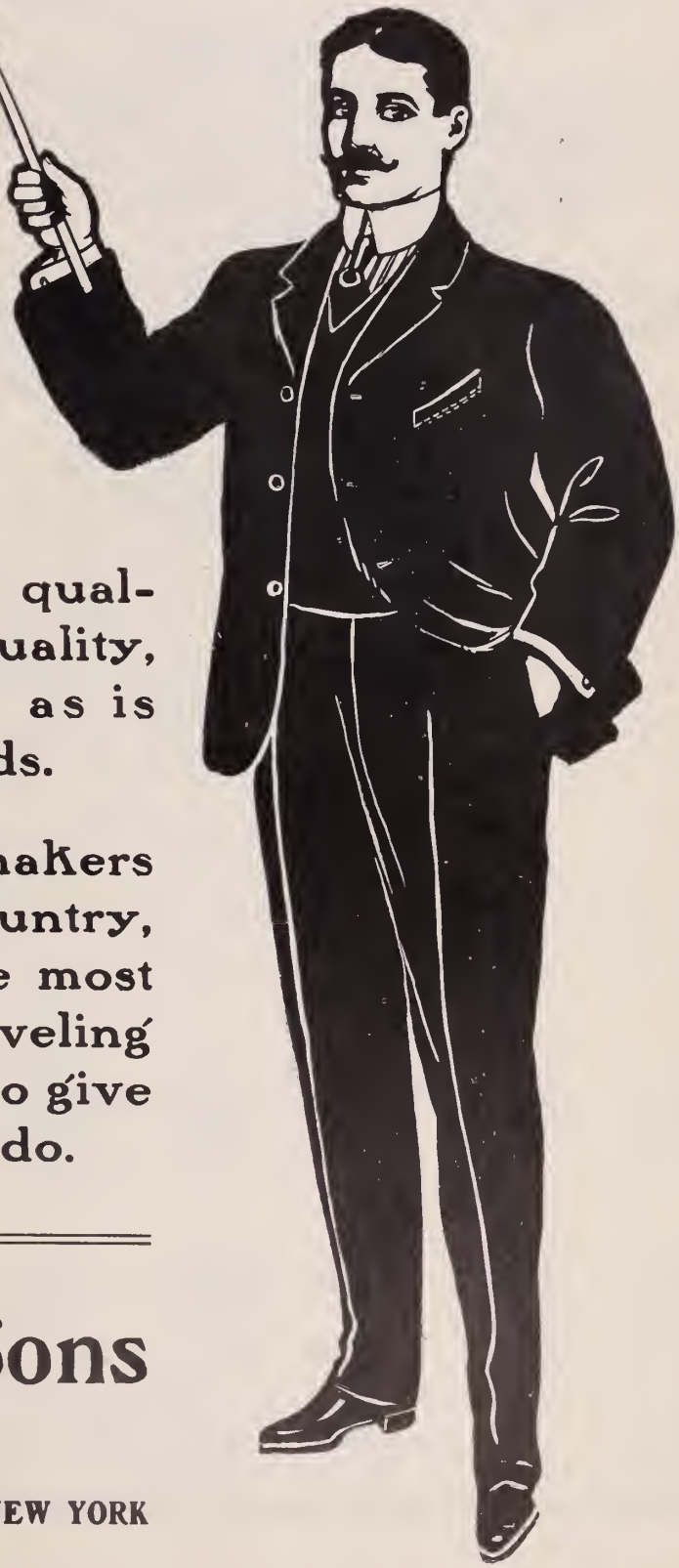
DIAMOND CUTTERS

Importers of Emeralds, Rubies and Sapphires.

2 Maiden Lane, Corner of 170 Broadway, New York

QUALITY!





Quality in wedding rings should be considered even before price.

By buying of us you get quality, the very highest quality, and a price as small as is charged for inferior goods.

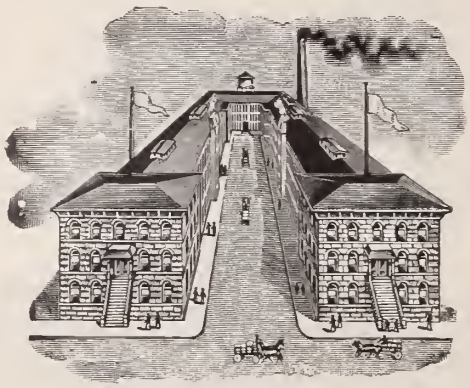
Being by far the largest makers of plain rings in this country, and selling them in the most economical way (no traveling salesmen), we can afford to give better value than others do.

J. R. Wood & Sons

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway, NEW YORK

S. O. BIGNEY & CO.





MIRROR FINISH

is the name which has been given to S. O. Bigney & Co.'s

HIGH GRADE GOLD-FILLED CHAINS

on account of the beautiful finish. After the links are soldered the gold is somewhat porous. In order to get a perfect finish, the only method known to the art is the method of burnishing. This we apply to our chains. It closes the pores, hardens the surface, gives the mirror finish, and will add one-third to the wearing life of the chain. This method makes for durability and excels all other processes of hardening finish.

Every retailer should have a good stock of our high-grade, gold-filled, mirror-finish Chains, Fobs and Bracelets.

We Make Bracelets of Every Description

Oval and Square, Side Swing and Hinge, beautifully finished and embossed. Pleasing to the eye, and rapid sellers.

Office and Factory, Attleboro, Mass.

New York Office, 3 Maiden Lane


No. 69.


No. 48.


No. 40.


No. 61.


No. 64.


No. 63.


No. 71.


No. 67.


No. 73.


No. 31.


No. 44.


No. 66.


No. 99.


No. 22.

When you DO have a call for a fine Emblem Ring it is well to know that Wendell & Co. make the only line of high grade 14K. Rings on the market, that they carry a complete stock and gladly send a selection on memo. Their catalog shows illustrations of the entire line with list prices. They also make special Emblem Rings to order.

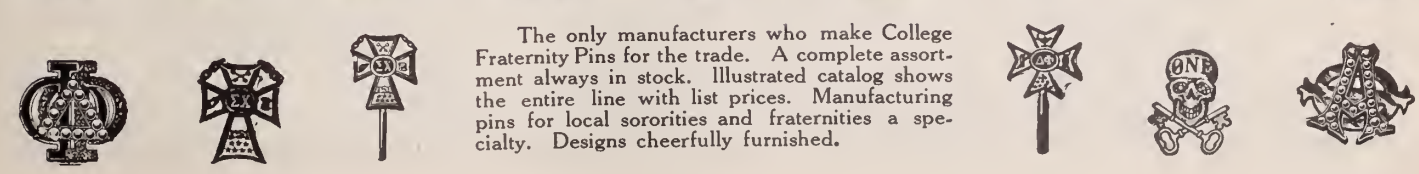
WENDELL AND COMPANY

The Special Manufacturers for the Retail Jewelry Trade

47 JOHN STREET, NEW YORK 57 WASHINGTON STREET, CHICAGO

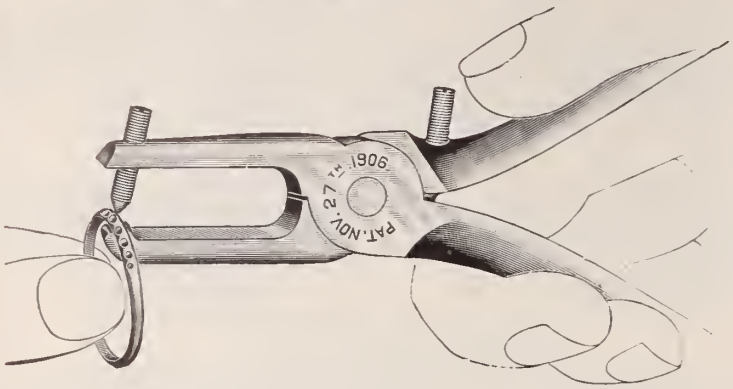






The only manufacturers who make College Fraternity Pins for the trade. A complete assortment always in stock. Illustrated catalog shows the entire line with list prices. Manufacturing pins for local sororities and fraternities a specialty. Designs cheerfully furnished.

Pearl Setting Plier, No. 327



This tool should prove a useful addition to any jeweler's outfit. It is intended for setting half pearls or other stones of similar shape, which are imbedded in gold or other metal. It is used for cutting a burr and forcing it against the stone, either in brooches or rings, thereby holding the stone securely without liability of the tools slipping or breaking the stone, as is often the case with the use of other tools. The lower jaws are half round, to conform to the inner shape of rings. The work can be done more perfectly and under better control than with gravers or other tools used heretofore.

Made of best Swedish steel, nicely nickel-plated.

Price, each, $1.25

Randall Jewel Lamp

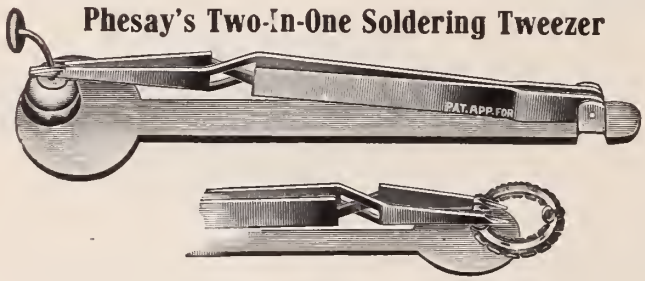
Cut is full size

Price, each, 50c.



Especially designed for work where very small flame is essential and very desirable when cementing roller and pallet jewels, for drawing temper of pivots and annealing small parts of watches. Made of brass full nickel plated. Has rubber washers inside of cap and under the hood to avoid leaking and evaporating.

Phesay's Two-In-One Soldering Tweezer

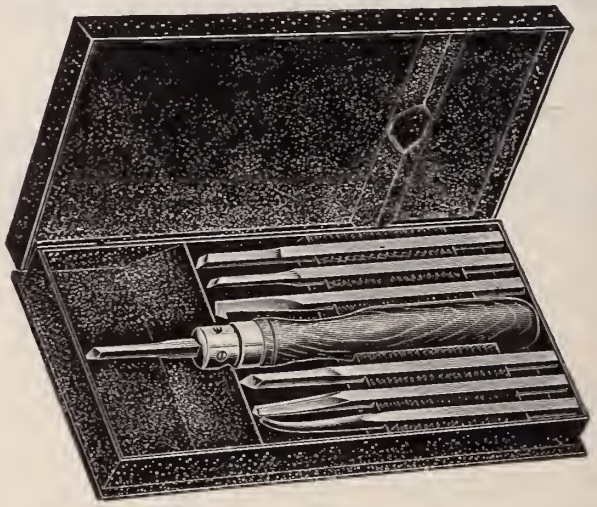


Price, each, 75c.

By using Phesay's Two-in-One Soldering Tweezer the joint catch or Back is handled only once.

SAVES TROUBLE.—Phesay's Two-in-One, Soldering Tweezers will solder plumb and true. Will not let article slide when solder flows. Will hold pieces of jewelry with rounded stones or flat surfaces with equal firmness.

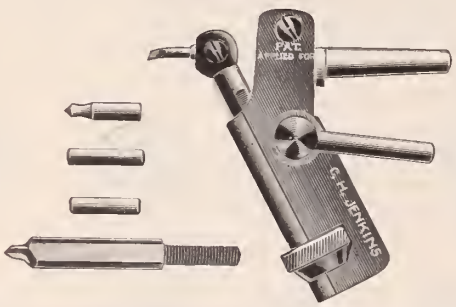
Guaranteed "E.F.B." Turning Gravers No. 33



Price, per set of 7, in case, $3.00

The finest set of gravers on the market. Handle is of the finest cocoholo, fitted with nickel plated socket in which the gravers can be moved in or out as desired. The two set screws hold the graver rigid and prevent rocking or chattering. They will be appreciated by all users of fine tools.

Improved Turning and Jeweling Attachment No. 33



New Features

Adjustment for alignment, fine feed, with direct connected screw. Positive binder operated by slight movement of the thumb or finger. Cutters may be changed quickly. No small projecting parts to become lost or broken. Special cutters can be made from wire.

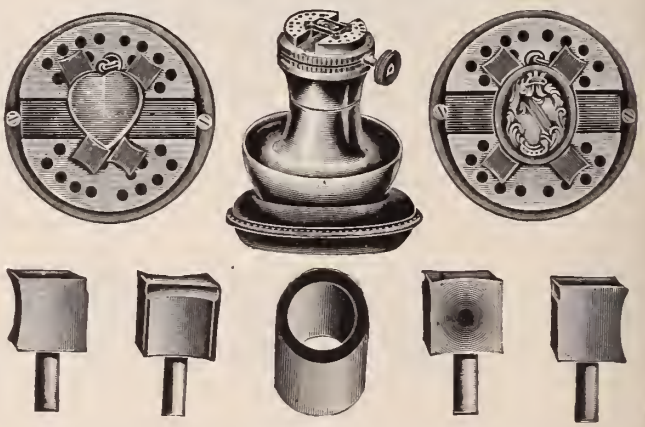
And Other Good Points

One tool may be used on different makes of lathes by simply changing tapers. Can be changed quickly.

All Standard Tapers in Stock

Each attachment is furnished with two cutters, one hurnisher and two blanks. In ordering, please give name and size of lathe. **Price, each, $4.50**

"Ideal" Pins for Engraving Blocks

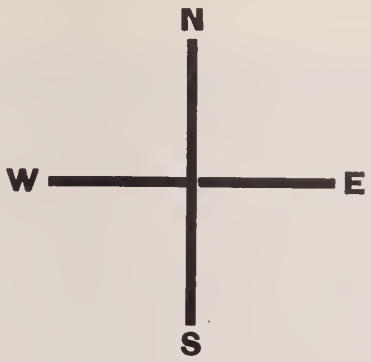


Per set of 4 with 4 pure rubber tubes, 50c.

The faces are milled to various shapes to take regular and irregularly formed articles. The few illustrations show their possibilities. Four pure rubber rings are furnished to slip over the pins when very delicate and highly polished articles are to be clamped. Made for all Standard Engraving Blocks. Please state name of Block when ordering.

FOR SALE BY ALL JOBBERS IN THE UNITED STATES AND CANADA

HAMMEL, RIGLANDER & CO. 47-49 Maiden Lane New York



The Sea of Watch Cases

SO MANY Watch Cases are on the market that care is needed to choose the best. It is easy to *call* a product a 25-year case—but the question is, is it? You can't tell by the looks. Your dependence is on the Guarantee; and it is the maker's name, standing and reputation that give the Guarantee weight. There is Safety, Satisfaction and Profit in handling the

WADSWORTH 25-YEAR "PILOT"

It will steer a true course, away from the rocks and shoals of watch-case perplexities. It will stay at the helm for the whole 25-year voyage and come to port smiling when the time is up. Take your bearings without delay. Don't drift about in the "sea of watch cases" when you can get our 25-year "Pilot." Designed for beauty; built for wear; priced for profit. All aboard!

"A QUARTER OF A CENTURY"

The Wadsworth Watch Case Co.

NEW YORK
49 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

ANNOUNCEMENT

IS MADE

Of the Following Described New 16 and 18 Size Movements, Named

JOHN C. DUEBER



16 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, bridge model, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, *round arm polished center wheel,* patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring and *double roller escapement.*



18 SIZE

JOHN C. DUEBER

OPEN FACE ONLY LEVER SETTING

Nickel, 17 extra fine ruby and sapphire jewels in *solid gold settings, sapphire roller jewels,* jeweled center, patent center pinion, bright beveled head screws, *steel escape wheel,* compensation balance with gold screws and meantime screws, breguet hairspring, new model stud, microm. regulator, accurately *adjusted to temperature, isochronism* and *five positions,* double sunk glass enameled dial with red marginal figures, elegantly engraved and damaskeened, gold lettering, highly polished steel work, first quality *"Hampden"* mainspring, and *double roller escapement.*

These grades have been made according to specifications suggested by one of the largest General Inspectors of Railroad Watches, and we confidently recommend them to meet the most exacting requirements for Time Service.

The Hampden Watch Co.

CANTON, OHIO

The Big Dipper

Will Dip Up Profits For You



THE BEST IN EVERY GRADE

CHICAGO
701 Heyworth Bldg.

Ask your Jobber

NEW YORK
Maiden Lane

STAR WATCH CASE CO.

LUDINGTON, MICHIGAN

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The Trade Are Cordially Invited

to our enlarged Warerooms, 9-19 Maiden Lane, 18-22 John Street, New York, to inspect the largest and most complete line in

Choice Sterling Silver Fine Silver Plate and Rich Cut Glass

ever regularly displayed. We are also showing our usual new assortment of our Cut Glass with Sterling Silver Mountings.

We shall be pleased to have you make our offices your headquarters while in New York, whether you purchase largely or not—that is your privilege and our wish—and we offer you the freedom of our establishment.

Our facilities for producing in the best possible manner anything that can be made in Sterling Silver, Silver Plate or Cut Glass, which have been largely increased the past few months, are unsurpassed, and our combined force of several thousand experienced silver and cut glass workers are at your service.

INTERNATIONAL SILVER CO.

WAREROOMS:

9=19 Maiden Lane 18=22 John Street

FULTON SUBWAY STATION

NEW YORK

FACTORIES:

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BRO.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE, MERIDEN, CONN.

MAKERS OF FINE ·DIAMOND· ·JEWELRY·

IMPORTERS OF ·PRECIOUS· ·STONES·

POWERS & MAYER

258-260-FIFTH AVENUE

·PARIS·LONDON·NEWYORK·AMSTERDAM·

EXHIBITION BULLETIN

16th Year WEDNESDAY, JULY 29, 1908 Vol. VI. No. 10

Personal tastes are as the sands of the sea, but, while one may reject all that another admires, we, with our complete manufacturing plant of thoroughly competent designers and craftsmen, have striven successfully to satisfy a multiplicity of tastes.

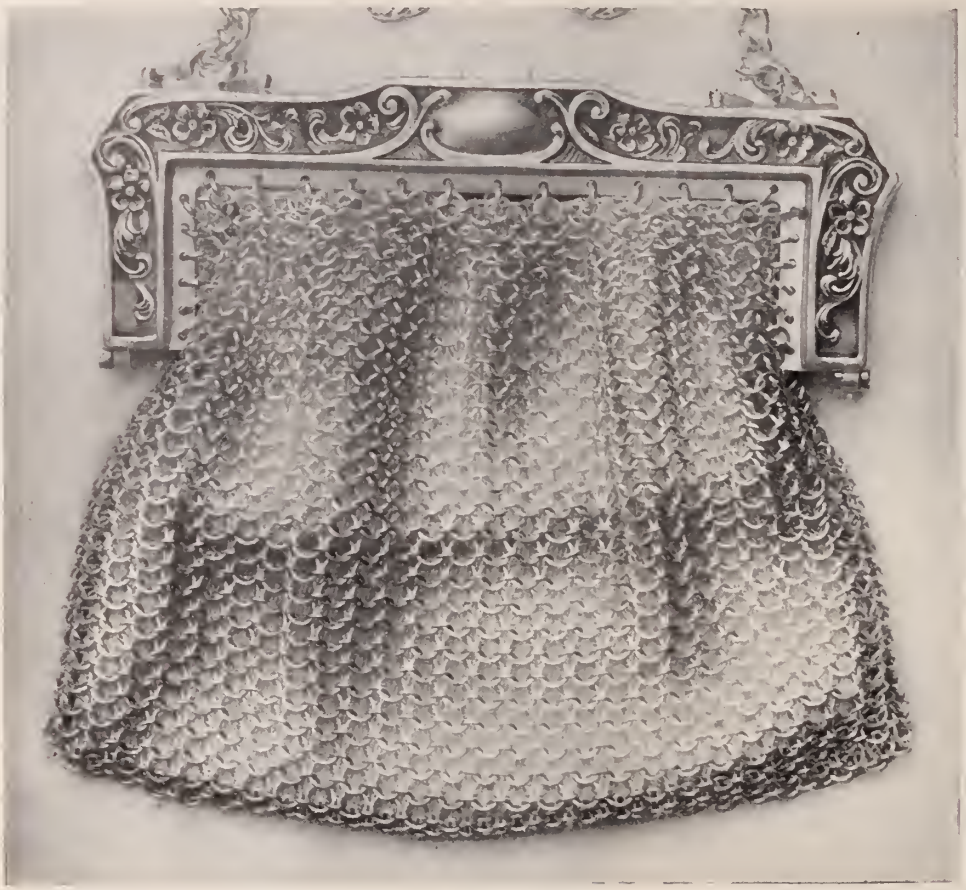
No matter how small or how important the piece, there is always a tacit regard for the conventions of good form. Each new season we create a series of models conforming to the last word of Fashion as to Diamond Jewelry. You will find a great many of these novel features in our Necklaces, both in all Diamond and in combinations of Diamonds with other precious stones. With the ready resources at the command of our organization, we are enabled to produce these new styles in so many variations that it is a matter of ease to satisfy exactly the personal ideas and preferences of all. That this is really so, you can see for yourself when you visit our SIXTH ANNUAL EXHIBITION, which will take place at our offices between August 24th and 29th, inclusive.

POWERS & MAYER

258 & 260 FIFTH AVENUE

NEW YORK

"Purchase direct from first hands."



Individuality

In your selection of bags it behooves you to buy those bags which stand out prominently as possessing an individuality of pattern, as opposed to the common goods scattered promiscuously around. You will find that the women know and discriminate in favor of the former every time. An inspection of the W. & D. line by you will lead you right.

Whiting & Davis Co.
PLAINVILLE, Norfolk Co.
New York Office
7 Maiden Lane
MASS.

BATES & BACON

Attleboro, Mass.

Makers of High Grade Gold Filled CHAINS, LOCKETS and BRACELETS







New Corrugated Bracelets

Nothing Like Them on the Market

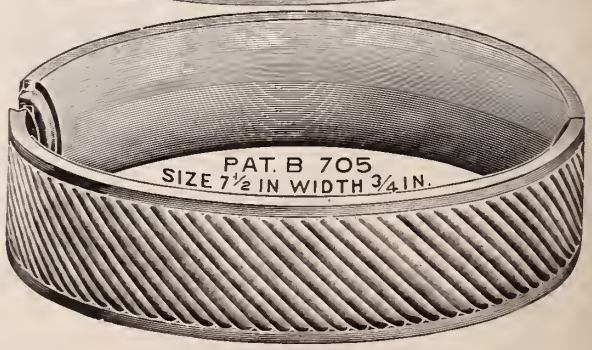
NOTICE:—We are equipped to make any size oval-shaped Bracelet in Joint and Catch.

OFFICES

New York, 9 Maiden Lane
Chicago, 103 State Street







Yachting parties should always be equipped with the

Sternau Chafing-Dish

It is exceedingly convenient for preparing lunches, especially fish of all kinds.

The Sternau Chafing-Dish is a good seller at this season of the year.

Send for illustrated catalogue showing our complete line.



S. STERNAU & CO.

Makers of STERNAUWARE consisting of

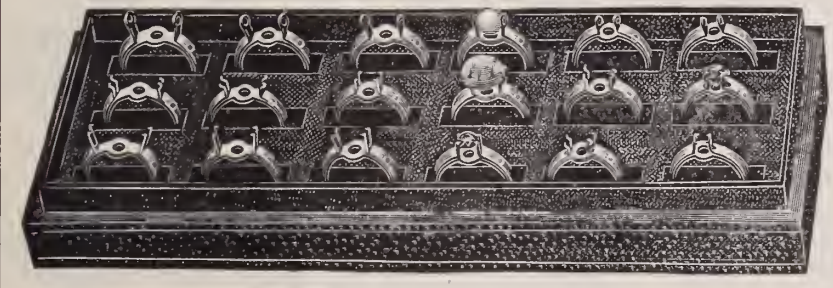
Fancy Teakettles, Chafing-dishes and their Accessories, Coffee-machines, Candlesticks, etc.

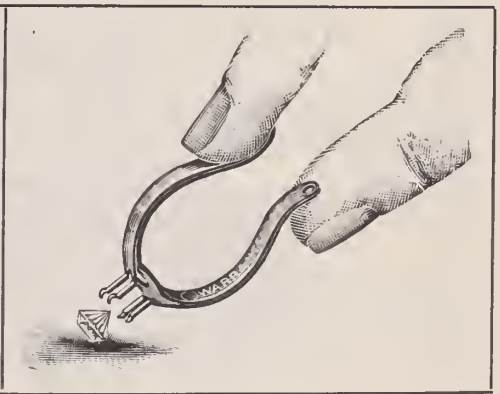
NEW YORK SHOW ROOMS
Broadway cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

ENGELSMAN'S PATENTED COMBINATION "GEM" DISPLAY RINGS and ADJUSTABLE STONE HOLDERS

MEET A LONG-FELT WANT





THEY ARE MONEY-MAKERS AND MONEY-SAVERS

UNMOUNTED STONES of any size and shape can be displayed advantageously, as is herein illustrated. Your investment in stock can thereby be *decreased,* as you need not mount them up in expensive settings. Your sales will also *increase* by being able to exhibit unmounted stones. The prices are *low* enough to induce you to buy them and *save* you from incurring frequent losses caused by the awkward handling of the tweezer when your customer desires to examine unmounted stones. Try them. For sale by all jobbers.

Due to greatly improved automatic machinery and reduced cost of production, we are now quoting these as follows:

Sets of	**18 (full set), in box,**		**$6.00**
"	" 12	" "	4.00
"	" 9	" "	3.00

HAMMEL, RIGLANDER & CO.

47 Malden Lane, New York **Selling Agents for United States and Canada**



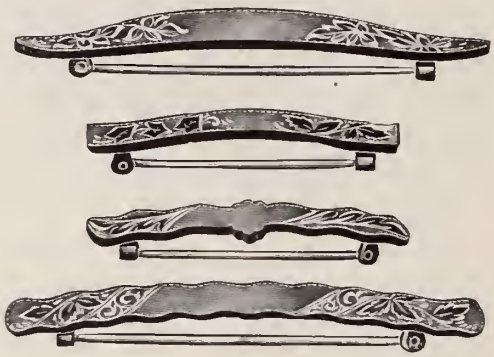
SMITH & CROSBY

Manufacturers of the Original Line of

SOLID GOLD FRONTS

The Finest Solid Gold Fronts made, all Hand Engraved
All are Stamped S. & C. and Guaranteed

FACTORY - - - - ATTLEBORO, MASS.



Silk Fobs, Vest and Guards
Lace, Veil, Chatelaine and Brooch Pins
Ear Rings Crosses
Link and Lever Buttons
Studs and Pin Sets

FOR SALE BY ALL JOBBERS

Ask Your Jobber for S. & C. GOLD FRONT GOODS



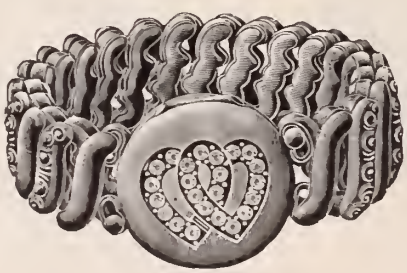
"Best in the World for the Money"



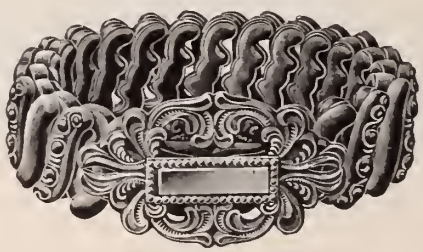
No. 2762



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No. A4



No. A46



No. 2901

The stamp, "The D. F. B. Co.," is a guarantee of quality and up-to-date designs. Ladies' and Gentlemen's Chains, Fobs, Lorgnettes, La Vallieres, Hat Pins, Chatelaine Pins and Bracelets.

THE D. F. BRIGGS COMPANY

ATTLEBORO, MASS.

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Bldg.

ST. LOUIS OFFICE
Mermod & Jaccard Bldg.

LONDON OFFICE
118-122 Holborn E. C.



OUR factory will be closed for annual vacation from July 31st to Aug. 10th. Not a wheel will be turning and no orders can be filled between these dates.

Kindly anticipate your wants as much as possible that all orders may be filled by July 31st.

FONTNEAU & COOK CO.

CHICAGO
1203 Heyworth Bldg.

ATTLEBORO, MASS.

The "GLENNA" REVERSIBLE BRACELET

is the best seller on the market. It is virtually two bracelets for the price of one. Both sides are stone set; made in all semi-precious and imitation stones. Quality and construction guaranteed. The setting does not come in contact with the arm.



Pat. May 19, 1908. B—AMETHYST (Actual Width)

The reversible idea gives double value and appeals to the purchaser as a novelty.



E-7 (Actual Width)



B—CORAL (Reduced one-third)

Combination reversible neck collar and bracelet combined. The bracelet can be detached and worn separately. Four pieces of jewelry in one, set with fancy stones. Ask your jobber for them.

C. D. LYONS COMPANY, Attleboro, Mass.

Hutchison & Huestis Ring Makers

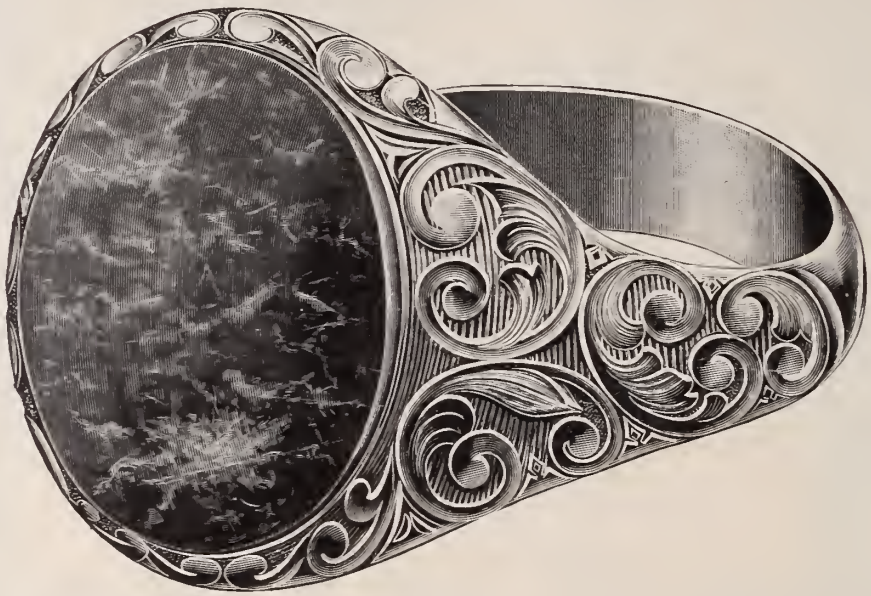
FOR THE JOBBING TRADE

Up-to-date

STONE RINGS

Made in

AMAZONITE
LAPIS LAZULI
OPAL MATRIX
BLOODSTONE
SARDONYX
JADE



SIGNET RINGS

SERPENT RINGS

DIAMOND RINGS

DIAMOND MOUNTINGS

NEW YORK: 3 Maiden Lane CHICAGO: Columbus Building, Harry H. Miller
FACTORY: 185 Eddy Street, PROVIDENCE, R. I.



ANNOUNCEMENT

We are pleased to announce to the trade that we are now located in our new offices,

15-17-19 Maiden Lane, New York

and accordingly extend to our friends a cordial invitation to make our offices their headquarters when in the city.

R. BLACKINTON & CO.

Established 1861 TRADE HB MARK SILVERSMITHS

FACTORY, NORTH ATTLEBORO, MASS.

Features of Our Line

The UNIQUE, ARTISTIC and UNUSUAL, together with SUPERIOR QUALITY, BEST WORKMANSHIP and PERFECTION IN FINISH

We use finest imitation stones and can furnish any stone or color required.



No. 2188.



No. 2406.

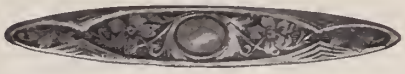


No. 2400.



No. 2154.

Veil Pins in Gold Filled and Sterling Silver



No. 2157.



No. 2178.



No. 2184.

Handy Pins in Gold Filled



No. 8184.



No. 8183.



No. 8067.



No. 8074.



No. 8004.



No. 8055.



No. 8022.

We Manufacture in GOLD FILLED and STERLING SILVER, BROOCHES, HAT PINS, COMBS, HANDY PINS, WAIST PIN SETS, BARRETTES, SCARF PINS, VEIL PINS, LINKS, BUCKLES, SASH BROOCHES, BRACELETS and NECKLACES.

C. RAY RANDALL & CO., North Attleboro, Mass.

NEW YORK OFFICE, No. 7 Maiden Lane

SAN FRANCISCO, Henry M. Abrams Co., No. 717 Market Street

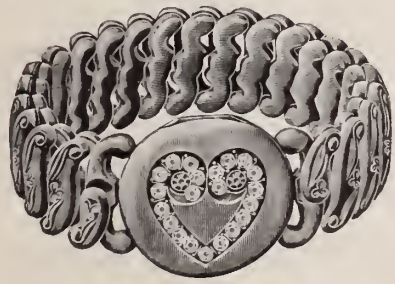
Address all orders and communications to Factory, North Attleboro, Mass.

The American HB EXTENSION HB

Queen Bracelets

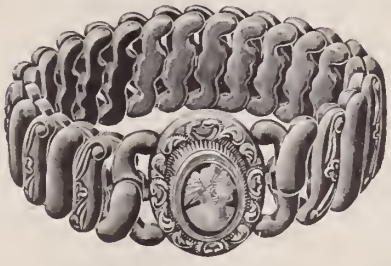


706—Half Chased

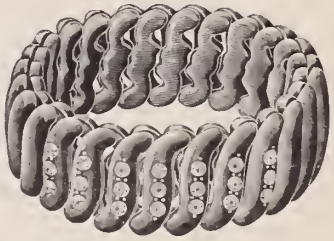


785—Roman Round Locket, 21 White and 2 Ruby; Heart Shape.

Superior in Quality, Workmanship and Finish



720—Small Oval Cameo Signet



754— 7-Bar, Ruby and White
755—26-Bar, Ruby and White
756— 7-Bar, Olivene and White
757—26-Bar, Olivene and White
758— 7-Bar, Sapphire and White
759—26-Bar, Sapphire and White

Exclusive

Your Jobber can supply you with these upon request

HANSEN-BENNETT CO., Manufacturers, Attleboro, Mass.



TRADE MARK.
STERLING 925/1000

THE EXCELLENCE OF SMITH SILVERWARE



TRADE MARK.
STERLING 925/1000

Is not confined to its beauty in design and finish but to the general skill and workmanship that enters into the making of every piece of Flatware, Hollowware or especially designed products. Originality, quality, and material have gained for this Company an enviable reputation throughout the entire trade.

FRANK W. SMITH CO. Manufacturers of Sterling Silverware GARDNER, MASS.

O&B

STANDS FOR THE BEST

ASK YOUR JOBBER FOR

OKB Line **GOLD RINGS,** Brooches, Scarf Pins, Veil Pins, Baby Pins, Earrings, Studs, Mountings

OB A Line Extra Fine Seamless Gold Filled Wedding **RINGS**

REGISTERED TRADE-MARK.

Line Superior Quality Seamless Gold Filled Fancy **RINGS**

OSTBY & BARTON CO.

PROVIDENCE - - RHODE ISLAND

New York Office
9-13 MAIDEN LANE

Chicago Office
103 STATE STREET



WITH all indications pointing to a gradual and continuous improvement in business, our salesmen are again on the road with our new Fall lines of "Sellers." An assortment of same, all bearing "The Imprint of the Rose," will surely help you along "The Road to Prosperity."

HENRY FREUND & BRO., 71 Nassau Street, NEW YORK

Our Trade Mark "The Rose" stands for quality and excellence

"Sellers of Sellers"
Elk and Fraternal Order of Eagle Goods a Specialty



MR. RETAILER:

Have you seen the 1908 line of SOLIDARITY RAISED GOLD DECORATED CASES? "They're the best ever."

Ask your Jobber for a selection and show them a day or two in your window, then watch results!

Solidarity Watch Case Company

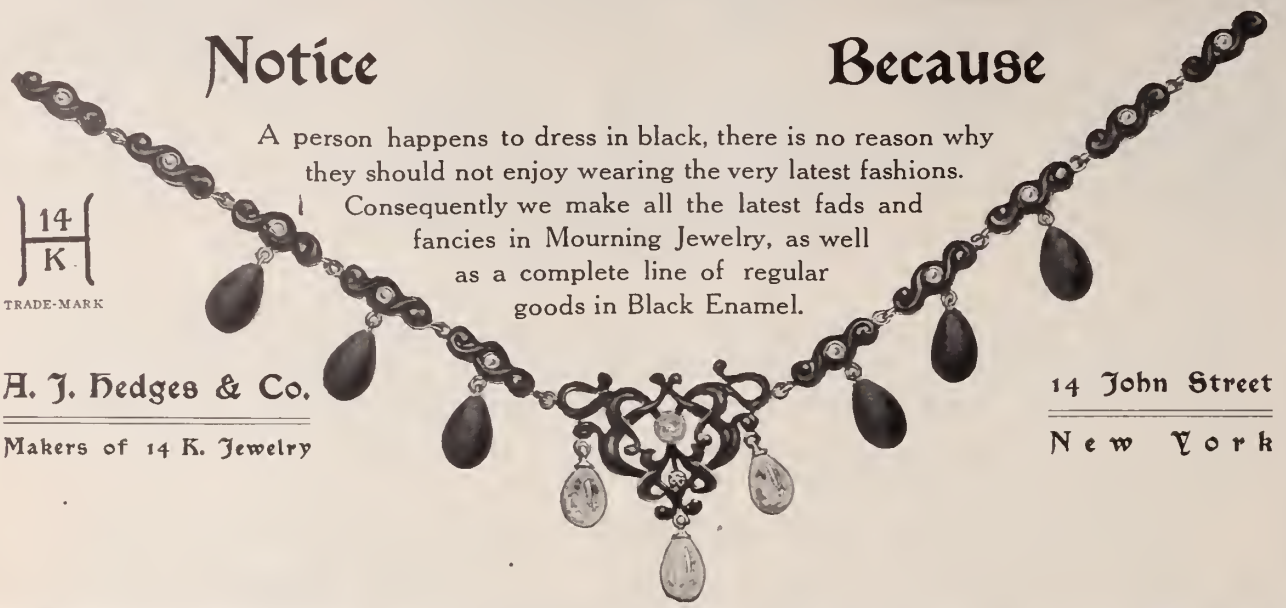
Established 1885

54 Maiden Lane, New York

General Selling Agents:

JOHN W. SHERWOOD :: :: FRANK E. HARMER

Notice Because



A person happens to dress in black, there is no reason why they should not enjoy wearing the very latest fashions. Consequently we make all the latest fads and fancies in Mourning Jewelry, as well as a complete line of regular goods in Black Enamel.

14 K
TRADE-MARK

A. J. Hedges & Co.

Makers of 14 K. Jewelry

14 John Street

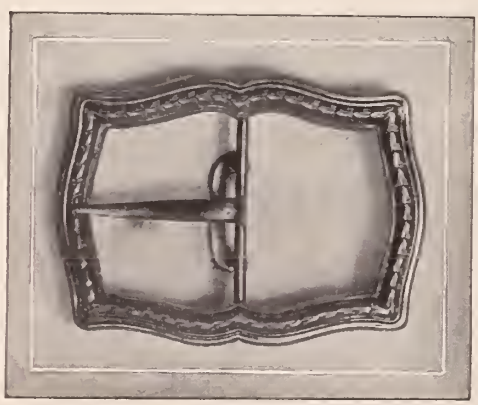
New York

The "Bryant" Rings.

WE have made the **Bryant Rings** for 50 years, and know how to make first class goods. The stone setting—which every retailer knows is a very important part of the work—we give special attention to. The **Bryant Rings** will help your reputation as a first class Jeweler.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.



WE are showing more up-to-date and artistic goods in our line this season than ever before. This applies particularly to our 10 k.

Gold Belt Buckles and Pins

of which we are now making an extensive line at popular prices.

LAYMAN & STRAUS CO.

"MAKERS OF BUSINESS BUILDERS"

Factory and Office
91 OLIVER ST., NEWARK, N. J.

PERCY M. LAYMAN

Trade Mark

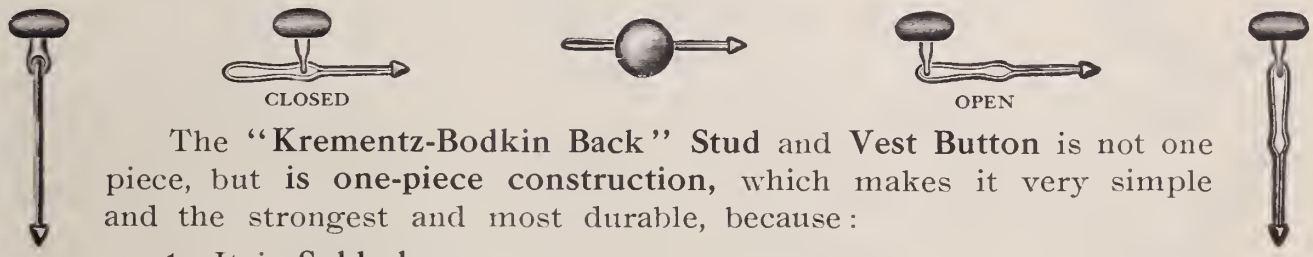
New York Salesroom
9-13 MAIDEN LANE

SYDNEY C. STRAUS

The "Krementz-Bodkin Back" STUD and VEST BUTTON

Pat. Feb. 16, 1904

Krementz & Co. believe the trade will agree that they understand the jewelry business sufficiently to know that the "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is the simplest and best mechanical Stud or Vest Button made.



The "**Krementz-Bodkin Back**" **Stud** and **Vest Button** is not one piece, but **is one-piece construction,** which makes it very simple and the strongest and most durable, because:

1—It is **Solderless**
2—It has **no** spring or hollow wire to bend or break
3—It is made of **solid, hard spring metal throughout**
4—It is made by **Krementz & Co.** which insures perfect **quality, construction** and **workmanship**

THE STORY OF THE HEAD



Krementz & Co. Invite Comparison

Krementz & Co. stand back of their assertion. All "**Krementz-Bodkin Back**" Studs and Vest Buttons are sold also under the unique **Krementz Collar Button Guarantee.**

THE STORY OF THE BODKIN BACK



GUARANTEE

If for any cause whatever, a "**Krementz-Bodkin Back**" **Stud** or **Vest Button** should be damaged either in the hands of the dealer or wearer, a new one will be given in exchange, without charge. "**Krementz-Bodkin Back**" **Studs** and **Vest Buttons** are made in large variety of patterns in 14-kt. gold and platinum, set with pearls and diamonds.

New York Office, 1 Maiden Lane

Krementz & Co.

NEWARK, N. J.

San Francisco Office, 722 Shreve Bldg.

THE CHAIN COMPLETES THE LORGNETTE

TRADE D MARK

A FINE LORGNETTE—like a fine watch calls for its appropriate chain. Artistically the Chain completes the picture; practically it serves as a safeguard both to frame and lenses. The one completes the other—completes it perfectly if made here. The wide range to select from permits harmony of effect between Chain and Lorgnette. PRICES: $28.00 to $300.00.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory, Newark, N. J. San Francisco, Julius A. Young



SEED-PEARL NECKLACES IN ALL SIZES.

OSMERS-DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 SEVENTH AVE., NEW YORK
Bet. 26th and 27th Sts. Telephone, 913 Madison.

DEALERS IN
BAROQUES, PEARLS and
FANCY STONES

Trade Mark

DESIGNING
AND
SPECIAL ORDER WORK

The Intelligent Placing of Stock Orders

A THOROUGH and systematic laying in of regular stocks is now in order. Your season will depend on how you do it.

Past experience shows the exceptional selling qualities of the Day-Clark lines. They are known to cater successfully to a very wide and desirable trade. The high standards heretofore maintained, still prevail.

When considering your stock orders, you are invited to inspect the season's displays here. They cover just the goods and the kind you want.

Day, Clark & Co.

Twenty-Three
Maiden Lane
NEW YORK



G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.





MANUFACTURERS OF

GOLD JEWELRY

ARTISTIC—SALABLE—RELIABLE

Most Comprehensive Line Offered

9-11-13 Maiden Lane, New York

Factory, Newark, New Jersey

ANNOUNCEMENT

B. M. Shanley, Jr., Co.

beg to announce to the Jewelry trade, that their exclusive line of 14 and 18 Kt. Gold Jewelry is now ready for inspection, and that their representatives will soon call upon the trade with a full line of samples.

Salesroom: 527 Fifth Ave., New York, Night and Day Bank Building

Office and Factory: 11-13 Governor Street, Newark, N. J.



Patent applied for.

A complete line in Signet, Lapis-Lazuli, Jade, etc.

The New Creation in Lockets and Locket Rings

IN 14 Kt. AND 10 Kt.

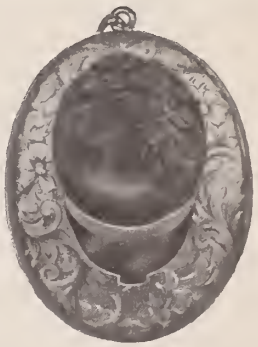
The big feature is the invisible joint, which when the Locket or Ring is closed is so constructed as to be absolutely secret and invisible.

SEND FOR SELECTION PACKAGE

MILTON L. ERNST

12 DUTCH STREET NEW YORK

We Sell The Jobbing Trade Only



Patent applied for.

In a variety of patterns in Cameos, Turquoise-Matrix, etc.



Music to the Ear
Important Features

Quality produces and keeps the confidence of a customer.

Excellence of finish and appearance of goods attracts the customer's eye and helps to sell the goods.

We combine all of the above in our line.

The Keller Jewelry Mfg. Co.

Manufacturers of Fine Gold Jewelry

Factory
251 N. J. R. R. Avenue
Newark, N. J.

64 Nassau Street
New York

Enos Richardson & Co.

23 MAIDEN LANE " " " TRADE MARK NEW YORK, N. Y. " " "

MANUFACTURERS OF

14 K. Gold Jewelry

Handy Pins	Dumb-Bell Links	Hat Pins
Safety Pins	Fobs	Scarf Pins
Brooches	Tie Clasps	Barrettes
Flat Links	Veil Pins	Belt Pins

10 K. and 14 K. Neck Chains and Guard Chains

Plain and Jeweled Lorgnette Chains



The R. S. Cigar Cutter

In Sterling Silver, Plain and Engraved; and 14 k. Gold, Plain and Engraved, also Set with Diamonds.

A Novelty

Unlike all other cigar cutters, this one lies flat in the pocket—does not get out of order.

A Good Article



We Push It

Our advertising makes the customer want it; his friend sees it and he wants it. An endless chain of customers.

A Good Seller



Trade supplied by

Enos Richardson & Co.
23 Maiden Lane, New York.

THE BEST

SOLID GOLD CHAINS

THE CHEAPEST

They stand the test of time and have done so for 56 years.

Supreme in
QUALITY
DESIGN
FINISH
WORKMANSHIP



We Sell Direct. We Have No Salesmen. Eliminating all unnecessary expenses in making and selling enables us to sell at the lowest possible price. Send for catalogue.

Trade K Mark
1850 1907

ALOIS KOHN & CO.
16-18 Maiden Lane, New York
Makers of **Gold Chains** of every kind

I. N. LEVINSON, President ESTABLISHED 1865 H. S. MORRIS, Sec. and Treas.

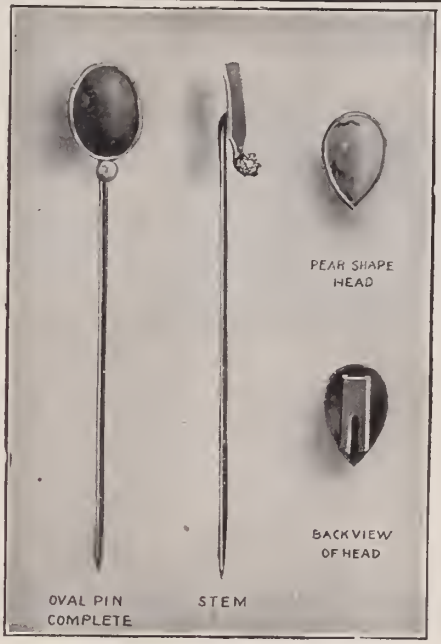
S. COTTLE COMPANY

Makers of High-Grade Gold, Silver, Gun Metal Novelties



Mesh Bags
Buckles
Card Cases
Chatelaines
Vanity Cases
Sash Pins
Purses
Hat Pins
Cigarette
Cases

S. COTTLE COMPANY,
31 East 17th Street. - - - - - NEW YORK
PARIS, 28 Rue D'Hauteville



Interchangeable Scarf Pin

PATENT PENDING

The smart dresser wears a pin to harmonize with his cravat. Our new device permits the wearer to use a diamond or pearl in combination with any colored stone, such as Lapis Lazuli, Moonstone, Turquoise Matrix, Jade, Topaz, Amethyst, Garnet, etc., by merely snapping the colored stone on the pin, as shown in illustration. Easy to attach or detach—nothing to break. Made in 14 Kt. only.

ROTHSCHILD BROS. & CO.
The Locket House 51-53 Maiden Lane, New York
TRADE R MARK



New House — New Goods
New Methods

Adrian J. Morais

Wholesale Dealer in
DIAMONDS, American Watches and Jewelry
Room 304 Godchaux Bldg.
New Orleans, La.

TRADE S MARK.

Geo. O. Street & Sons
35 Maiden Lane, New York
Established 1837

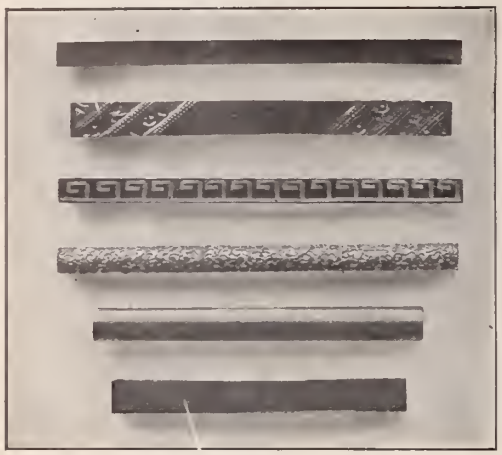
RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE O MARK.

SNOW & WESTCOTT CO.
21 MAIDEN LANE, NEW YORK
JAMES P. SNOW CHAS. E. WESTCOTT

Makers of Fine Gold
CHAIN PINS

THESE CUTS illustrate but a few of our comprehensive line of :: :: :: **BAR PINS**



They combine

Beauty Style and Utility

AT LITTLE COST

We have them in gold, and in the less costly but not less attractive rolled plate, in a wide variety of designs and sizes suited to every purpose.



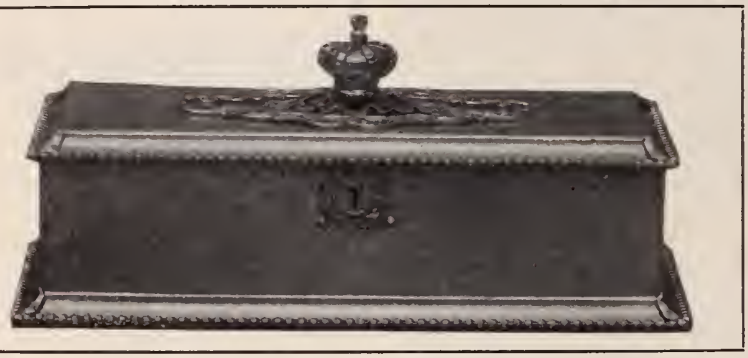
Selection orders receive careful attention

UP-TO-DATE JEWELRY of every description

L. WITSENHAUSEN CO.

THE RIGHT LINE

47-49 Maiden Lane, NEW YORK



NOTHING EQUAL to these Jewel Boxes has ever been produced before, except in Solid Silver. Made of heavy, hard Rolled Brass and Nickel Silver, they cannot be compared with the cheap castings which break so easily—yet the price is low. All popular finishes, including Butler and Oxydized Brass, Butler and Oxydized Silver and Roman Finish Gold. Handsome designs. Fitted with lock and key. Satin and velvet linings. Compartment trays with larger sizes. A line you can recommend.

PRICES: FROM $4.00 PER DOZEN TO $10.50 EACH

Write for Illustrated Circular

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JEWEL BOXES

AT MODERATE PRICES

Domestic Products up to Imported Standards. High Class Goods. A Revelation

K. & O. Co.

MFRS OF

Britannia Novelties, Hollow Ware
Copper and Fancy Metal Goods.

Salesroom 425 Broadway NEW YORK, N.Y.

Office & Factory 366-388 Butler St. BROOKLYN, N.Y.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

15, 17, 19 Maiden Lane, 2d Floor, NEW YORK.

LEROY W FAIRCHILD. GOLD PENS.

CATALOGUE SENT ON REQUEST

FAIRCHILD & COMPANY

OFFICE AND FACTORY
29 & 31 EAST 22D STREET
NEW YORK CITY

WE ALSO MANUFACTURE
FOUNTAIN PENS IN GOLD AND SILVER
GOLD PENS FOR FOUNTAIN PENS
PENCILS AND KINDRED ARTICLES

Fall Staples

No stock complete without a few of our

PEARL SUNBURSTS

ALL SIZES



14k. Genuine Pearl Set, $4.50

14k **10k**

EVERYTHING IN GOLD JEWELRY

Brooches, Links, Fobs, Hat Pins, Barrettes, Combs, Festoons, Scarfs, Pendants, Emblem Goods, Lockets, etc.

Chas. L. Trout & Co. MANUFACTURERS

2 Maiden Lane, New York

THE WASHBURN

SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pins etc.



EAR WIRES
for unpierced ears.





SAFETY CATCH
For Brooches, etc. Can be applied to any work where pin tongues are used.

Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a specialty.
Special Order Work and Repairing.
C. IRVING WASHBURN, 12-16 John St., N. Y.

Artistic Photo Miniatures



on Watch-Cases and Dials. Pearl, Ivory or Porcelain for Brooches and Lockets. Hand Painted Miniatures. Etching on Silver.

CHARLES A. JOHNSTON
108 Fulton Street NEW YORK



This Well-Known Motto

is known from Ocean to Ocean, and means much to all retailers who handle our line.

It's made for the high-class jeweler, who realizes the splendid opportunities for satisfactory profits, compared with the regulation percentage on the average 14K lines.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
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CAMEOS

UNQUESTIONABLY the best selling goods in the country to-day are **CAMEOS.** We are making the finest and best line of these goods that can be found.

Mounted in Scarf Pins, Brooches, Rings and Links.

Handsome New Patterns now being made

BROOCHES
SCARF PINS
EAR SCREWS
CROSSES
RINGS
LINKS

Wm. C. Greene Co. 101 Sabin Street PROVIDENCE, R. I.

Send for the Latest Styles in

Monograms and Initials

as manufactured by

THOMAS J. DUNN CO.

101 Chambers Street, New York



Makers of Exclusive Styles in

MONOGRAMS

for Purses

in Gold, Sterling and Rolled Gold Plate

Our 1908 Ladies' Belt Buckles are most original and artistic

Specialties in the Monogram and Initial Line

SEND FOR ILLUSTRATED SHEETS



Silver Deposit Ware

Our low price for Silver Deposit Goods is made possible by our making them in large quantities, coupled with long practical experience in their manufacture.

We have constantly guarded our reputation of being the leading house for Deposit Ware, and have never made a reduction in price at the expense of quality. "Quality" indeed has been our motto since we first made Deposit Ware years ago.

Send us a trial order and you will find that these goods will make friends and customers for you as they have for us.

SCHARLING & CO.

Factory and Office

755-757 Summer Ave., Newark, N. J.

Show Rooms Represented by:

W. B. Powell, 35 Maiden Lane, New York

Geo. H. Thomas, Heyworth Bldg., Chicago, Ill.

M. L. Levy & Co., 2447 Jackson St., San Francisco, California

Mr. Manufacturer:

If you haven't I know you are going to make up an engraved line for the Fall. Engraved goods always look swell and sell better than any other style. It would be well for you to see me and let me make some samples for you.

My prices are low and my workmanship the best.

GEORGE T. MORITZ,

Ornamental and Letter Engraver.

20 Maiden Lane, New York

I make a specialty of English Engraving for the trade.

When in Stock—Always Sold

Once Sold—Always in Stock

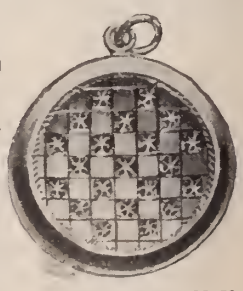
VERIBEST

Gold S. & B. L. ★ CO. Star

Lifetime Guaranteed

LOCKETS

Sold Everywhere



S. & B. LEDERER CO., 11 Maiden Lane, N. Y.

When You Visit New York

Don't Fail to Inspect Our Line of the Largest and Finest Variety of

BOXES, TRAYS AND NOVELTIES

OF EVERY DESCRIPTION

Fancy Stands and Blocks for Window Display

Samples and Estimates Cheerfully Furnished

Wolfsheim & Sachs

MANUFACTURERS AND IMPORTERS

35 Maiden Lane Lorsch Building **New York**

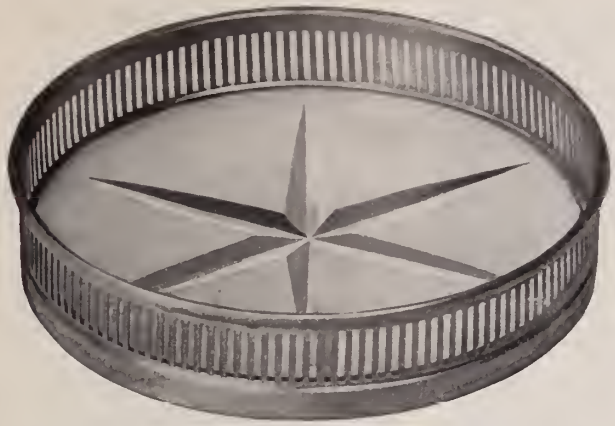
FACTORY, 10 GOLD STREET Telephone, 3518 John

DON'T THROW AWAY OLD MOVEMENTS

I can fit up old model or odd size movements in special cases. I also supply odd size movements to fit your old cases. Prices reasonable. Send in your old movements and cases to be fitted up. Estimates furnished.

H. B. RINGGOLD,

503 Heyworth Bldg., CHICAGO.



No. 4444
3 inch (Actual size) $10.50 dozen

Coasters

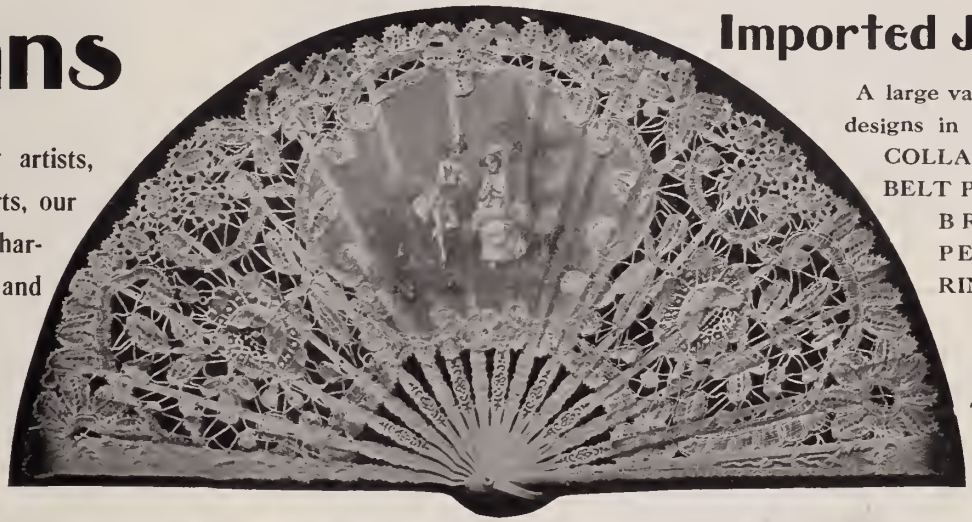
One of our many designs, new this Season, made in all sizes, from 3 inches to 6 inches.

Prices $10.50 to $27.00
per dozen

Frank M. Whiting & Co.
SILVERSMITHS
320 Fifth Avenue, New York North Attleboro, Mass.

Fans

Designed by artists, made by experts, our line represents harmonious beauty and excellent quality. We show a large variety in all prices.



Imported Jewelry

A large variety of choice designs in NECKLACES, COLLARS, BUCKLES, BELT PINS, CHAINS, BROOCHES, PEARL EARRINGS, Etc., Etc.

Send for Selection mentioning price.

LEWY & COHEN, 530 Broadway, cor. Spring St., N. Y.



Illustration about One-Third Actual Size

THE NEWEST THING IN
HAIR MOUNTS

Note the aristocratic simplicity and graceful lines of these new designs. They appeal strongly to the feminine world. Display an assortment in your window and note the facility with which they sell themselves.

DON'T OVERLOOK OUR VERY ATTRACTIVE LINE OF
CAMEO GOODS

Buckles, Charms, Buttons, Combs, Scarf Pins, Bracelets, Brooches, Barrettes, Hat Pins, Leather Trimmings, etc.

TRADE A.O.T.G. M.F.&W. MARK.
ALWAYS ON THE CO
Look for the Trade Mark

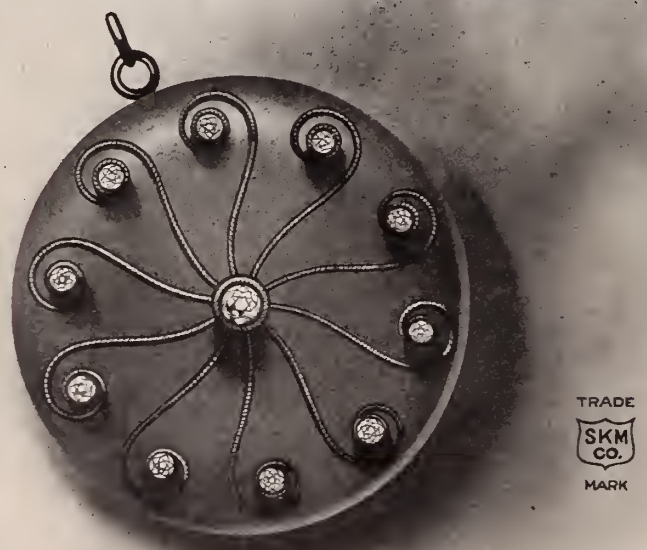
MILLER, FULLER & WHITING CO.
Manufacturing Jewelers
New York Office, 9-11 Maiden Lane NORTH ATTLEBORO, MASS.
WE SELL TO THE JOBBING TRADE ONLY

New York Tortoise Shell Co.
13 E. 30th St.
Just East of 5th Ave.
NEW YORK
SHELL
Manufacturers of Fine
TORTOISE SHELL GOODS
Repairing given prompt Attention

CHARLES M. PRIOR, Designer
Designs for Gold and Silversmiths
Etching
Engraving
Chasing
Modeling
'Phone 1639 Gramercy 24-26 East 21st St., NEW YORK



EVERYTHING IN LOCKETS



S.K.Merrill Company
Locket Makers

NEW YORK OFFICE
15-17-19 MAIDEN LANE

MAIN OFFICE & FACTORY
PROVIDENCE, R. I.

S. F. Myers Co

WHOLESALE JEWELERS
47-49 Maiden Lane
New York

To do more than we say is better than saying more than we do. We don't brag about "making good." We do it.

For the trade only—our new, big catalogue, with 100,000 items, sent free.



No. 3327C.

BROOCHES

New Goods.
New Styles.

All the popular stones: Lapis Lazuli, Amazonite, Amethyst, Topaz, Jade, Garnet, Turquoise Matrix, etc.

Trade Mark.

The EDWIN LOWE & CO., Inc.

F. W. BODWELL, Pres. & Gen. Mgr.
116 Chestnut St., PROVIDENCE, R. I.
New York Representative: E. T. Wilson, 180 B'way.
Western Representative: S. H. Brower.

THE LATEST SUCCESS IN

HAT PINS, HEART AND HORSESHOE BROOCHES



Made of the finest brilliant Rhinestones. Can be sold for less than the imported ones. The hat pins come in pear, ball and half ball, octagon and heart shapes, and can be retailed from

25c.
to
$5.00

at a handsome profit. Ask your jobber or write us for sample assortment.

ACME COMB AND NOVELTY CO.
Manufacturers
Factory and Office
147 Spring St., New York



JUST another of our latest and best sellers. You are doing yourself an injustice by not asking to see this line:

Because we have an up-to-date line of honest goods which we are trying to sell to honest people by honest methods, and our increasing trade shows that we are on the right track. But we still want to do business with every honest man so we are reaching for your trade.

DORAN, BAGNALL & CO.

NORTH ATTLEBORO, MASS.

Manufacturers of Ladies' and Gentlemen's Chains, Bracelets, Rosaries, Crosses, Pendants and Charms

OFFICES:

194 Broadway, N. Y. 42 E. Madison St., Chicago, Ill.
91 Drumm St., San Francisco, Cal.



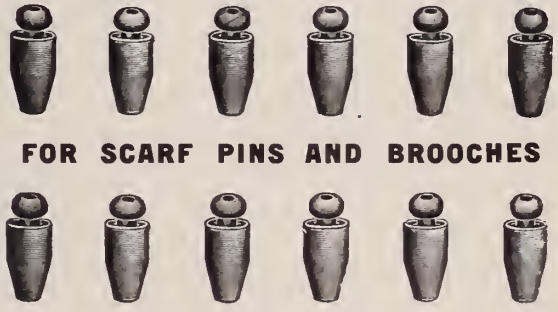
MONOGRAM BELT BUCKLES

Made in 14-K Gold, Sterling Silver and Gold Plate. All kinds of PATENT AND FANCY LEATHER BELTS, INCLUDING KID AND PIGSKIN

WALDRON & CARROLL, 34 Warren St., New York City



"HOLD-ON" CLUTCH



FOR SCARF PINS AND BROOCHES

14K. GOLD PLATE
SUPERIOR TO ALL OTHERS



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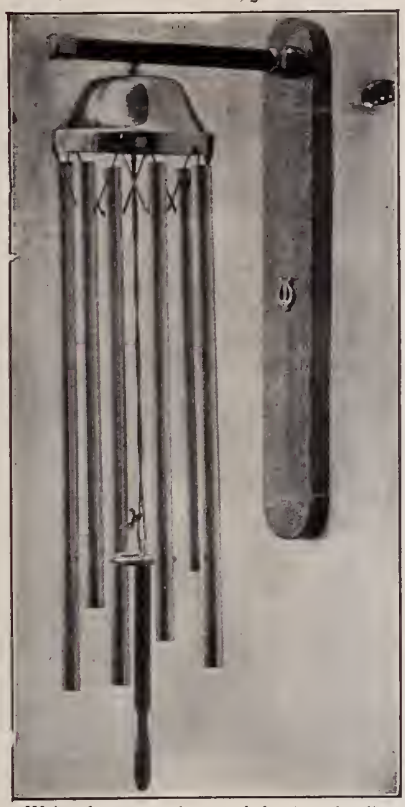
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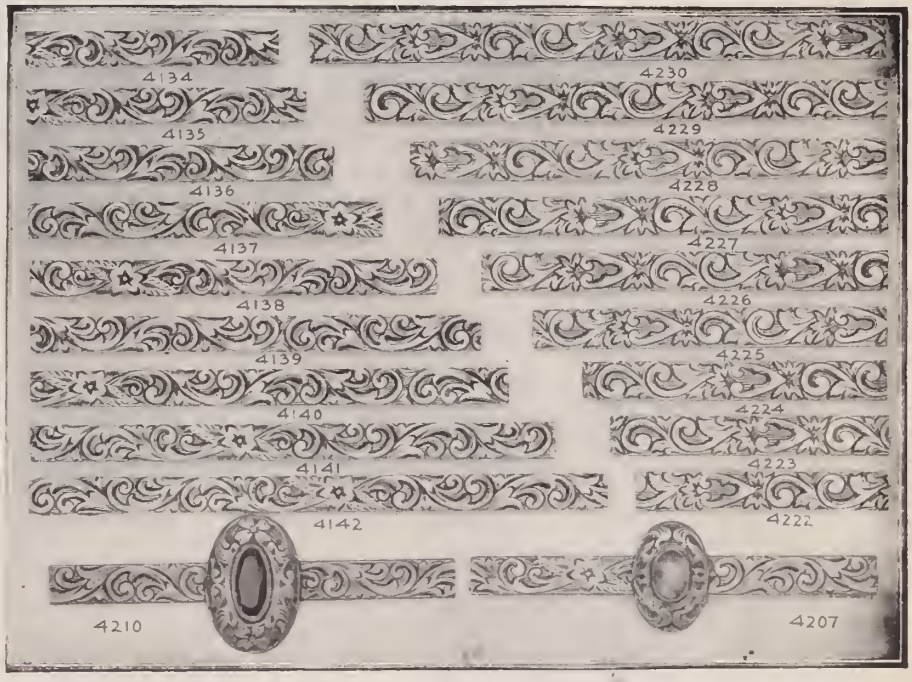
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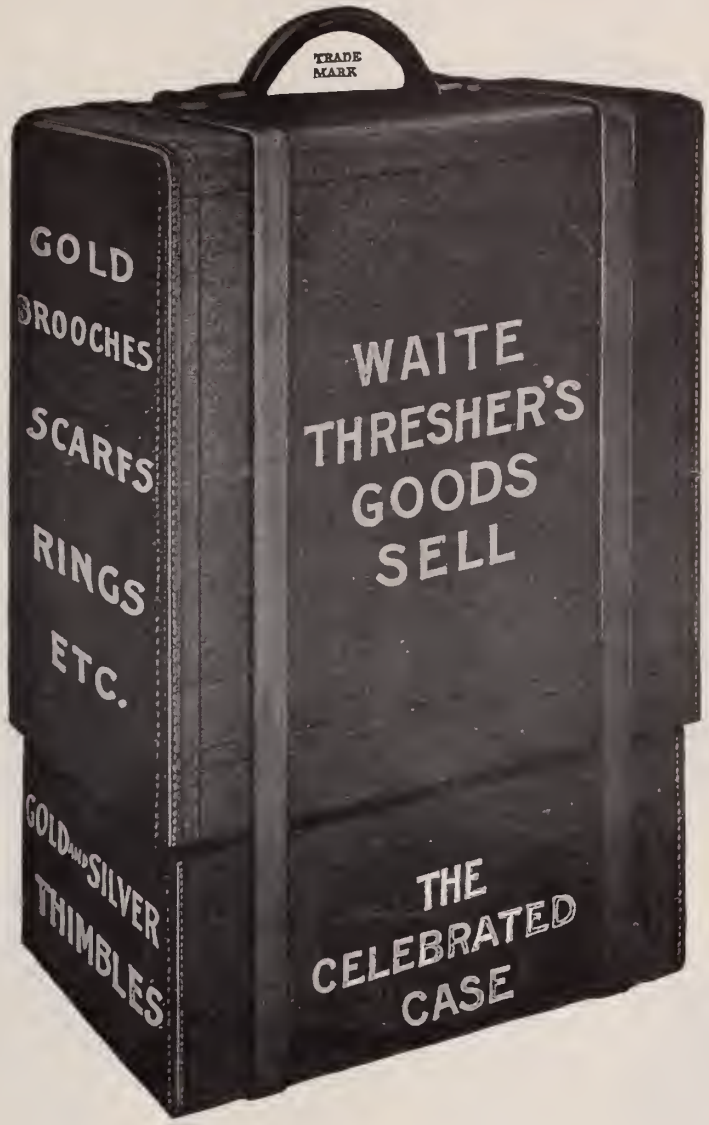
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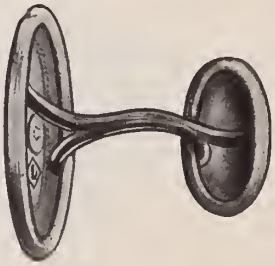
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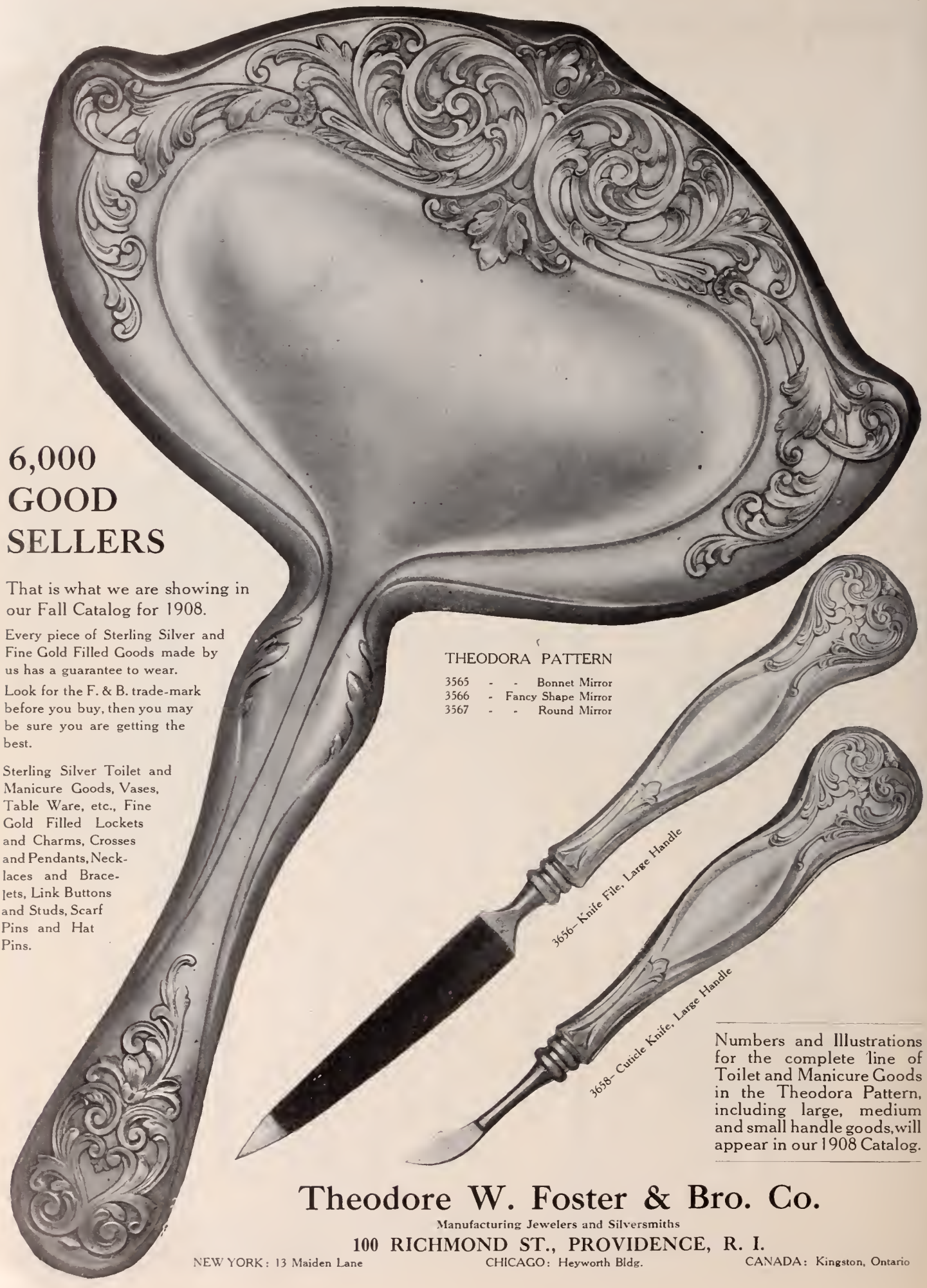
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LVI. WEDNESDAY, JULY 29, 1908. No. 26.

Handsome Silver Loving Cup Presented to Commodore Benedict.

THE accompanying illustration shows an attractive loving cup made by Black, Starr & Frost, New York, which was presented recently to E. C. Benedict, formerly commodore of the Seawanhaka-Corinthian Yacht Club, at a dinner given by Commodore Frank J. Gould to the officers, trustees and committees of the club of this year and last, at Sherry's, some time ago.



LOVING CUP PRESENTED TO COMMODORE BENEDICT.

The loving cup is of sterling silver and very handsome with three handles and the sides appropriately etched and decorated. This inscription on the cup tells the story of the occasion: "Presented to Commodore E. C. Benedict with the affectionate regard of the officers, trustees and committees of the Seawanhaka-Corinthian Yacht Club, 1907-1908."

On the other panels of the cup are Commodore Benedict's steam yacht *Oneida* under sail, handsomely etched, and the Seawanhaka burgee and commodore's pennant, with "Oneida" below the flags. Mr. Benedict was vice commodore of the club in 1893 and commodore in 1895, 1906 and 1907. His Seawanhaka service has been extended and the club's present position in the yachting world in a great measure is the result.

The N. A. Nabstedt & Sons Co. has moved to its new location at 3d and Brady Sts., Davenport, Ia.

Beautiful Silver Service Presented to the United States Cruiser "North Carolina."

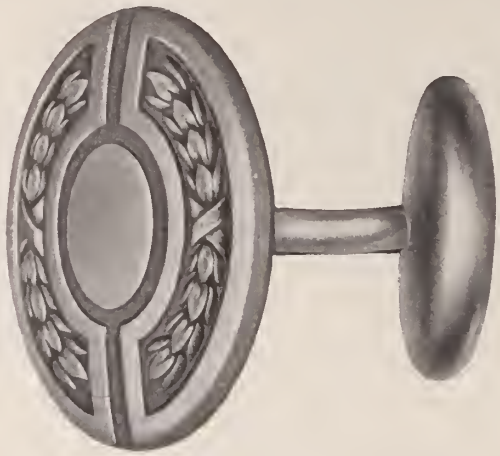
AS noted in THE CIRCULAR-WEEKLY of July 15 a beautiful silver service, consisting of 120 pieces, was presented recently to the United States cruiser *North Carolina* on behalf of the people of the State of North Carolina, after which the vessel was named. The presentation exercises took place on board the vessel two miles off the coast and were very elaborate. Among those participating was Lieutenant Governor Winston, of North Carolina, who made the presentation speech, a number of judges of the Supreme and Superior courts of that State and Representative Harris, of Raleigh. The presentation was followed by a brilliant entertainment in the ward room, at which about 1,000 guests were entertained at luncheon and the silver service was used for the first time.

The service, an idea of which may be had from the group photograph which appears in the front page of this issue, includes a beautiful combination punch bowl and centerpiece, with candelabra on a plateau, 24 punch cups and tray, punch ladle, six-piece tea set, water pitcher and tray, 24 ice cream plates, 24 finger bowls, 24 finger bowl trays, four match holders, cigar lamp, cigar chest, three wine decanters and three coasters.

The centerpiece-punch bowl, which is the salient piece of the service, is extremely beautiful in the perfection of the work shown thereon, from the silver eagle at the top rim of the crown down to the last detail of the marine design on the rim of the plateau. On the front of the bowl is an etching of the cruiser *North Carolina* and below are the colors of the navy and the North Carolina flags enameled in colors. On the reverse side of the bowl is an etching of the State Capitol, and below it a picture of Johnston Blakely, who was an admiral from North Carolina during the War of 1812.

The inscription on the plateau reads: "From the Citizens of the State of North Carolina to the Battleship *North Carolina* by the Legislature, 1907. Joint Committee: Governor Robt. B. Glenn, Lieutenant Governor Francis D. Winston, chairman; Speaker E. J. Justice, Senator John C. Drewry, Representative Chas. U. Haris, Representative G. F. Hankins."

About the various other pieces of silver set are seaweeds, shells and dolphins, these being especially beautiful around the base of the punch bowl, tea set and pitcher. The trays have rope borders, tied with the sailor bow-knot, and on each side is the American Eagle. On each is the coat-of-arms of the State and the navy. The entire service is heavy, massive, exquisite in design and beautiful in finish. The service was furnished by H. Mahler's Sons, Durham and Raleigh, N. C., and was made by Domi-



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The vessels of the United States Navy whose presentation services have been illustrated and described in THE CIRCULAR-WEEKLY, and the dates of the issues in which these illustrations and descriptions appeared from time to time, are as follows:

VESSELS.	ISSUE.
Maine	June 3, 1891
Detroit	July 2, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894; April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	May 17, 1901
New York	May 22, 1901
Alabama	Nov. 26, 1902
Albany	Feb. 11, 1903
Denver	March 18, 1903
Pennsylvania	June 24, 1903
South Dakota	April 20, 1904
Tacoma	June 29, 1904
Ohio	Aug. 2, 1905
Nebraska	Aug. 30, 1905
Missouri	Sept. 6, 1905
Kansas	Sept. 13, 1905; June 26, 1907
New Jersey	Oct. 18, 1905
Milwaukee	Oct. 25, 1905
Maryland	Nov. 8, 1905
Charleston	Feb. 14, 1906
Connecticut	March 14, 1906; Nov. 21, 1906
Tennessee	Nov. 7, 1906
Virginia	Nov. 14, 1906
Louisiana	Dec. 19, 1906
Vermont	Jan. 2, 1907
Chattanooga	Feb. 13, 1907
Washington	Feb. 27, 1907
Georgia	June 12, 1907; June 19, 1907
Rhode Island	Sept. 4, 1907
Paducah (punch set)	Feb. 12, 1908
Montana	March 25, 1908
California	May 27, 1908; June 24, 1908
Colorado	June 24, 1908
North Carolina	July 29, 1908

A recent fire in the establishment of W. A. Walker, Kalkuska, Mich., did damage amounting to about $500 above the insurance.

A swindler, operating under the name of "Anderson," has been trying to obtain jewelry under false pretenses from Newark, N. J., stores during the last few days. At the stores of Castleberg & Co. and R. S. Schindel & Co., the man presented orders bearing the forged signature of the business manager of the *Evening News*, and attempted to secure a diamond stud and watch fob. In both cases the merchants became suspicious and communicated with the *News*. When it was found that the orders were fraudulent the police were notified, and the Detective Bureau is working on the case.

PENNANULAR BROOCHES.

ONE of the most interesting of recent exhibits installed in the Metropolitan Museum of Art, New York, and the one that, perhaps, attracts more popular attention of visitors than any other collection of its size is the case of reproductions of ancient Irish brooches. These beautiful products of Hibernian origin were fully



FIG. 1

illustrated and commented on in THE CIRCULAR-WEEKLY of March 18 last.

These "pennanular" brooches, so called from the opening in the ring through which the brooch pin was passed to give a firm hold on the cloth, leave in the minds of most of us a mystery as to how they were used in actual practice. Their extreme size creates the supposition that their use would prove awkward to the wearer and the length of the projecting pin a source of danger.

Nowhere in ancient pictures do we strike an example as to their appearance on the human body. Probably there are but two representations of these pins in actual use depicted by the artists' hands, and these are in sculptures. The one figures on the panel

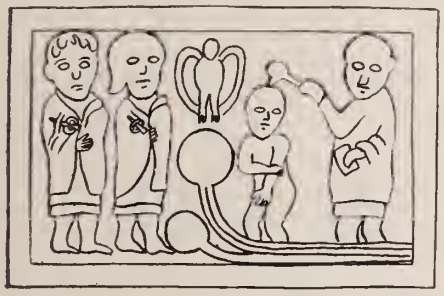


FIG. 2.

on the shaft of the stone cross of Moiredach (Murdock) at Monasterboice, county of Louth, while the other is on the broken stone cross-shaft in Kells churchyard, in County Meath. Both, therefore, are in Ireland. The former is on the bottom panel, at the side of the shaft, and is said to represent "Christ seized by the Jews." It is represented in Fig. 1. This cross of Muirdoch was erected A. D. 924. The other penannular brooch depiction, found on the Kells cross, is in a panel showing the baptism of Christ. The date of this is uncertain, but it was probably done during the ninth or 10th centuries. An outline of this stone panel is given in Fig. 2.

It will be noticed that in these two sculptures all three persons wear the brooches on the right breast. From these unique works we can assume the Celtic brooch was used to fasten the right-hand front fold of the outer garment. Probably this was to leave the right hand free. The breach in the ring in Fig. 1 is *below*, as will be seen.

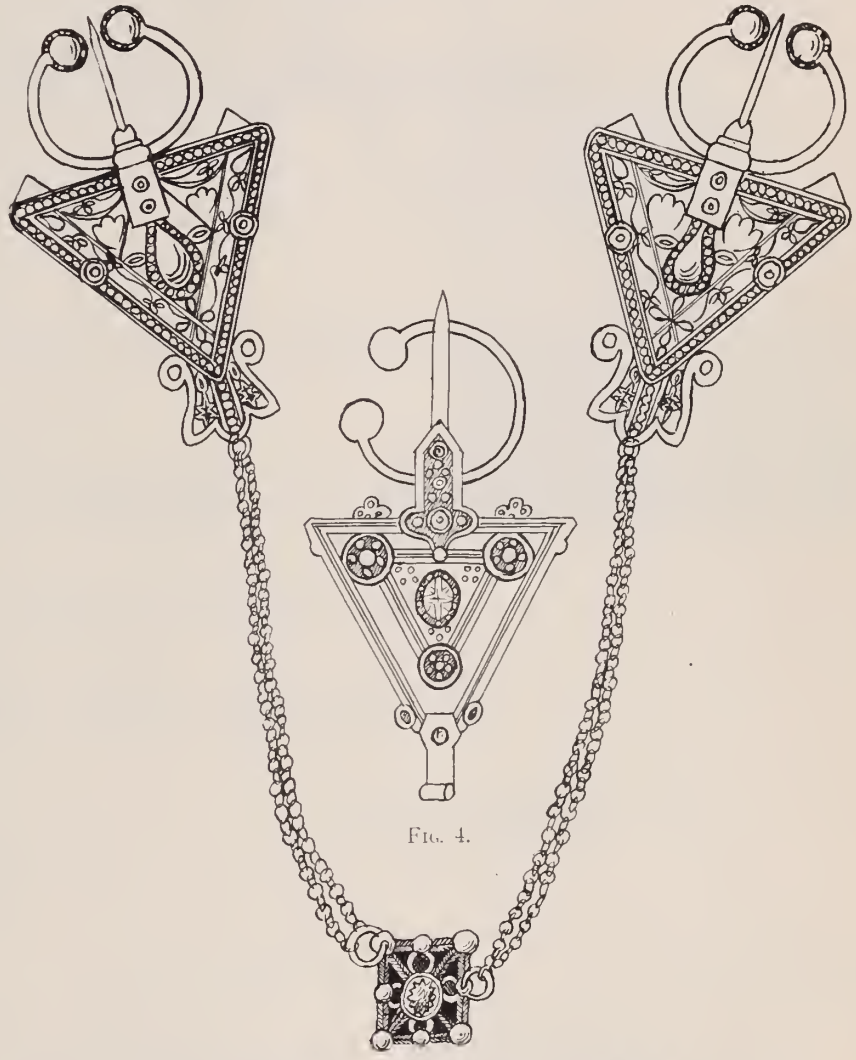


FIG. 3.—SILVER BROOCH WORN BY KABYLES OF ALGERIA.

while the pin is at right angles to it. All three pins point outward and upward, as might be expected, in order to reduce the danger of scratches to a minimum.

A peculiar and interesting feature in Fig. 2, that will probably puzzle most readers, are the two bulbs, or globes, that branch upward toward the "Holy Dove." They represent two rivulets that are supposed to have been the Joe and the Dan. These, when they came together, were supposed to form the River Jordan.

But, to return to the subject of Celtic brooches, as shown in these illustrations, we must not fail to notice that the figure at the extreme left has the point of the pin inserted through the cloth a *second* time beyond the ring. This would give a firmer grip on the garment and, at the same time, dispose usefully of what to present ideas is a superfluous length of metal—a point that has bewildered many when they came across these ancient trinkets.

It is the prevailing opinion that these penannular brooches originated in Ireland, Scotland, North England or possibly Norway. In all of these northern sections of Europe they have been discovered. In THE CIRCULAR-WEEKLY, Oct. 23, 1907, the writer gave these countries as their source of origin. Numerous authoritative works afford this information. The bulbous, thistle-like ends of many of these broken rings would lead one to suppose these thistle-growing countries must have produced such a motif of decoration.

But a study of the "Tara" brooch (see page 39, issue of March 13) and several others, with their triangular or keystone-shaped pin heads, as well as the peculiar disposition of "jeweling," strike one as suspiciously *Oriental* as well as barbaric. The interlacing knot work (often called "Solomon's knot") or continuous intertwining strap work generally found in these brooches as the decorative ground work over which the bold designs are superimposed was almost always found in all Celtic ornaments of this period, whether of stone

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or metal, in architectural as well as jewelry designs.

A deeper investigation, however, discloses the fact that this continuous knot work was a "guild mark" of the Comacine (Italian) cathedral builders—those architects to whom are due many of Europe's most magnificent sacred edifices; and a little piecing together of historic data will bring us, apparently, proof that the style and make-up of these Celtic brooches owe their direct origin to southern Europe.

The penannular brooches of Ireland and Great Britain date from about 450 to 1066 A. D. Now the civilization represented in these brooches was brought about by the monks in their propaganda, as influenced from Rome. St. Patrick came to Ireland in 440 A. D., and from that time Rome and Ireland became closer and closer connected each century. Monasteries were built on Irish soil and peopled by ecclesiastical emissaries from Rome who taught the gospel and, at the same time, practised the fine arts, including metal working. Irish and British natives were sent to Italy to study the Bible and learn the arts. They returned as expert artificers as well as great mission workers. And thus to Italy we are evidently indebted for the early Irish metal work.

But the barbaric Oriental motifs shown in those Celtic brooches smack but little of Christian, more of Mohammedan, design. Their bold features of outline are far away from the delicacy of style of Roman, emanating from Grecian refinement.

And, sure enough, among Mohammedans we can find to this day penannular brooches. And, what is more, those brooches carry out in their design an unmistakable similarity to our Celtic productions.

In Algeria (Africa) swarthy women are bedecking themselves to this day with these self-same jewels and the triangulated forms so noticeable on the "Tara" and other brooch pins are also here present. On page 43 are illustrated (Figs. 3 and 4) such examples as worn by the Algerian Kabyles. For the most part they are in silver and are worn in pairs, which fasten on each side of the chest. A chain joins them, to which a pendant is attached. This latter is usually a perfume holder. In these illustrations it will be noted that these penannular rings are above the triangular ornament so as to leave the entire piece hanging. Some are worn singly, as shown in Fig. 4. These ornaments are known as "fiziman"; they measure about six inches to the top, or point of the pin, and the pendant hangs down into the wearer's lap. They are, for the most part, made of silver.

In their make-up they are extraordinarily close to the ancient Celtic brooches. They have knobs or bosses of coral and silver and very artistic effects are produced in their designs.

The Scandinavian bowl-shaped brooches are also always found in pairs, with chain attaching them. Another peculiar feature is the fact that Mohammedan coins have been found in all those localities where ancient penannular brooches have been unearthed in the north. In this connection it must be remembered that Oriental traders carried their wares into Norway, Sweden and Great Britain and doubtless jewelry would have been part of their stock of merchandise.

Did the Roman artificer wrest his brooch styles from Africa and thence carry them into north Europe? Or did the Mussulman take his penannular brooch wares in person into those northern wilds, there to exchange them for products of the barbarians? Anyhow, it seems hardly likely that the Viking and the Celt originated those styles of ornament to bequeath them to his more civilized southern brethren. C. W. C.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from the Port of New York.

WASHINGTON, D. C., July 22.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Adelaide: 12 cases clocks, $250.
Antwerp: 4 cases plated ware, $124.
Auckland: 23 cases plated ware, $1,471; 150 cases clocks, $2,506; 2 cases watches, $109.
Barbados: 11 cases perfumery, $105.
Belize: 13 cases perfumery, $224.
Berlin: 56 cases clocks, $2,240; 3 cases clocks, $1,872.
Buenos Ayres: 4 cases plated ware, $470; 65 cases clocks, $3,915; 1 case watches, $3,613; 12 cases plated ware, $1,738; 1 case optical goods, $689.
Bombay: 2 cases watches, $282; 11 cases perfumery, $606; 17 cases clocks, $634.
Bremen: 3 cases plated ware, $136; 4 cases watches, $3 244; 1 case perfumery, $125.
Cape Town: 2 cases optical goods, $121; 74 cases clocks, $1,377; 4 cases perfumery, $306; 4 cases perfumery, $186.
Colon: 1 case precious stones, $1,161; 1 case precious stones, $2,139; 1 case scopes and views, $205.
Copenhagen: 15 cases clocks, $880.
Delagoa Bay: 2 cases jewelry, $140.
Gibraltar: 250 boxes perfume, $688.
Glasgow: 24 cases clocks, $225.
Guayaquil: 1 case watches, $153; 1 case perfume, $156.
Hamburg: 7 cases clocks, $187; 1 case plated ware, $725; 19 cases clocks, $171.
Havana: 5 cases plated ware, $225; 3 cases jewelry, $348; 49 cases perfumery, $478; 12 cases plated ware, $223; 6 cases clocks, $521.
Havre: 2 cases jewelry, $10,000; 4 cases jewelry, $269.
Iquique: 1 case toilet goods, $101.
Kingston: 4 cases perfumery, $162.
La Union: 11 cases perfume, $207.
Liverpool: 1 case jewelry, $775; 1 case jewelry, $500; 3 cases perfumery, $188; 2 cases silverware, $282.
London: 25 cases clocks, $1,021; 5 cases perfumery, $244; 5 cases optical goods, $1,423; 69 cases clocks, $1,676; 3 cases watches, $330.
Montevideo: 58 cases clocks, $1,042.
Mombassa: 8 cases clocks, $105.
Murovan: 1 case watches, $784.
Pirocus: 4 cases clocks, $750.
Rangoon: 18 cases clocks, $236.
Sidney: 2 cases optical goods, $852; 366 cases clocks, $4,618; 31 cases plated ware, $2,978; 3 cases watches, $578; 109 cases clocks, $4,425; 48 cases perfumery, $557.
Singapore: 12 cases clocks, $157.
Southampton: 6 cases watches, $869.
Trinidad: 1 case clocks, $100.
Valparaiso: 1 case watches, $840.
Vera Cruz: 7 cases plated ware, $447; 25 cases clocks, $465.

The South Bend Watch Co., South Bend, Ind., is sending customers in the trade interesting cards printed in colors, giving a chart showing how the various States of the Union have voted in the presidential elections since 1876. On the back of the card is a little statement about South Bend watches, and space is left for the name of the jeweler who distributes them.

Does Anyone Know the Whereabouts of This Watchmaker Who Has Been Missing for Many Years?

PITTSBURG, Pa., July 24.—Any one knowing the whereabouts of Samuel Weinberg, a watchmaker, who has been missing for 11 years, is asked to notify his brother, H. Weinberg, a watchmaker with Sol. Cerf & Co., 947 Liberty Ave., this city. The missing man is a watchmaker by trade, and nothing has been heard of him since 1897, when he landed in New York from Johannesburg, South Africa.

Weinberg had been a soldier in the British army, but drifted into South Africa and then decided to come to America, where



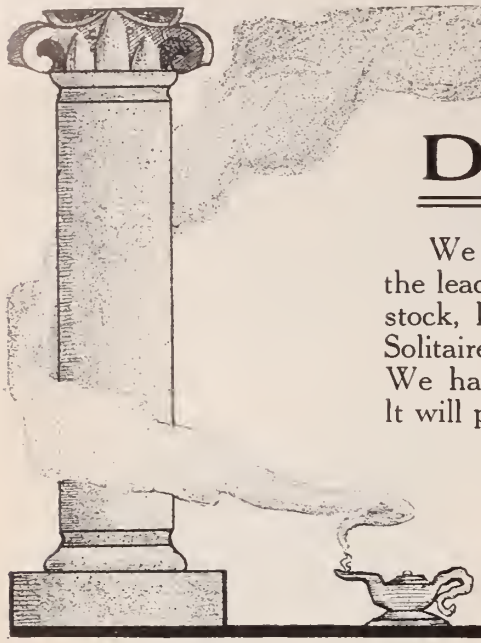
SAMUEL WEINBERG, A WATCHMAKER, WHO HAS BEEN MISSING FOR MANY YEARS.

his brother has been located for a number of years. He brought his tools with him, but since the day he landed in New York the Pittsburg Weinberg has not been able to find any trace of him. Weinberg said that he intended to join the United States army, but inquiry at the War Department, on behalf of the Pittsburg man, revealed the fact that he had not enlisted either under his own name or the name of Samuel Wilson, by which he was sometimes known.

Knowing the extent of THE CIRCULAR-WEEKLY's circulation, Mr. Weinberg has requested that his brother's photograph be published, believing that if he is working in this country or in foreign lands it will help to find him. The missing brother does not know that H. Weinberg lives in this city.

Samuel Weinberg is described as being five feet seven inches in height, of medium build, and has a woman tattooed on one of his arms.

Millard F. Davis, Wilmington, Del., will soon occupy as an uptown store that part of the Ford building formerly used by the Gilpin Insurance Agency. Mr. Davis has secured a 10 years' lease of the premises in which he will make extensive alterations and improvements. It is expected that the quarters will be ready for occupancy about Oct. 1. The store at 9 E. 2d St. will be continued as usual. It is one of the oldest establishments in the city. Friends of Mr. Davis are anxious to have him nominated on the Democratic ticket for Governor.



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Imports of Clocks, Watches, Jewelry and Kindred Lines Into Canada.

TORONTO, Can., July 22.—The monthly report of the Department of Trade and Commerce for April, just issued, gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of April, 1907.	1908.
Clocks:		
Great Britain	$1,198	$532
United States	23,783	13,902
Germany	5,839	2,927
Other countries	1,017	825
Totals	$31,837	$18,186
Watches:		
Great Britain	$2,419	$417
United States	78,415	35,075
France	129	191
Switzerland	14,748	6,436
Other countries	3,409	728
Totals	$99,120	$42,847
Jewelry:		
Great Britain	$16,496	$11,740
United States	64,149	28,979
Germany	4,527	3,492
Other countries	7,706	7,910
Totals	$92,878	$52,121
Gold and silver and manufactures of:		
Great Britain	$13,911	$6,190
United States	21,120	15,831
Other countries	4,234	5,538
Totals	$39,265	$27,559
Precious stones of all kinds and imitations of (dutiable):		
Great Britain	$4,338	$7,352
United States	2,459	911
France	29,687	969
Holland	676	.....
Other countries	5,833	888
Totals	$42,993	$10,120
Precious stones of all kinds and imitations of (free):		
Great Britain	$113,898	$5,183
United States	9,771	6,172
France	62,437	.....
Holland	54,828	.....
Other countries	.....	1,247
Totals	$240,934	$12,602

Benefits to be Derived from the Organization of Jewelers' District Associations in Wisconsin.

MILWAUKEE, Wis., July 22.—J. R. Chapman, Oshkosh, who has been elected president of the Fox River Valley Jewelers' Club, enjoys the distinction of being the first president of the first district association of Wisconsin. Mr. Chapman is a member of the board of directors of the Wisconsin Retail Jewelers' Association, and has been one of the leading factors in the organization. During the recent convention at Milwaukee, Mr. Chapman was a member of several committees, and took an active part in the important measures that came up during the sessions.

President Gustave Keller, of the State association, in his address at the recent Milwaukee convention, strongly advocated the idea of organizing district associations. He said in part:

"Although the jewelers of the Fox River valley have been organized but a short time, I feel that much has been done already. I am sure that the first meeting of the organization has accomplished much toward bringing about that social and fraternal feeling which must exist would we be successful. We should have district organizations in every section of the State."

Secretary Franklin Thomson, of the State association, has in hand the matter of organizing the State into district associations, and is meeting with signal success. Mr. Thomson reports that the eastern district of the State will be formally organized by September, and that the northern district, with headquarters at Ashland, will present a complete organization some time this Fall.

Milwaukee has been organized for some time as a district association, and the Milwaukee Jewelers Club has become a factor in the State association. Leading Wisconsin jewelers see no reason why the whole State cannot be subdivided and each district association be as successful as the Milwaukee club.

Death of John W. Irion.

LOUISVILLE, Ky., July 22.—The death on Monday of John W. Irion is a loss that will be felt not only in the jewelry trade but through the mercantile world of Louisville and in fraternal circles as well, as Mr. Irion was well known and highly regarded as a business man. Mr. Irion succumbed to a stroke of paralysis at his home, 516 E. Market St., after an illness of over four months, during which time he had suffered several paralytic shocks; the last one occurred Saturday, and he sank gradually until the end came, early Monday morning.

Deceased, who was 40 years old, was a native of Louisville, and had been in the jewelry business for about 20 years. He was the son of the late John Irion, and after learning the jewelry business in the employ of several firms, started for himself in 1889, continuing successfully until his ill-health incapacitated him. Mr. Irion was a member of the Cherokee Tribe of Redmen, of the Shepherd of Bethlehem, the Union Labor League and of other fraternities. His wife, who was formerly Miss Mary Stumps, and his two daughters survive him.

The funeral services to-day were conducted by the Cherokee Tribe of Redmen and the interment was in St. Stephen's Cemetery.

Paris Pearl Market.

PARIS, July 14.—Business in the precious stone trade of this city during June and July progressed in a way that was decidedly satisfactory. Some of the local dealers bought and sold large lots of pearls, while retailers have recorded important sales of necklaces which had been on their hands for some time.

Sapphires are still very much in demand, being asked for continually, and good qualities have realized high prices.

A few American buyers who were here have purchased pearls and colored stones, and altogether there is a much better feeling in the trade, confidence increasing as time goes on. Most of the dealers are starting earlier than usual this year for their Summer holidays, with the idea of getting back correspondingly early, in the belief that business will pick up with the beginning of the Fall, but it is not expected that any important transactions will occur before September.

Dealers of India are still holding out for high prices, and all poor offers have been refused.

It is reported here that a traveler of the Paris house of H. H. Ullmann, while on a trip to Italy, was recently robbed in Genoa of gems and jewelry valued at over $100,000.

G. K.

William Arcona, Brooklyn Jeweler, Disappears and Family and Creditors Seek to Find Him.

Wm. Arcona, a jeweler at 326 Court St., Brooklyn, disappeared about a week ago and as yet the police have been unable to locate him. Previous to his departure he disposed of most of his stock and pawned a greater part of the material left for him to repair. He left his wife and child almost penniless.

The store was opened last week to give customers an opportunity to get their jewelry which had been left with Arcona for to be repaired, and when the store was opened a large crowd sought to get in, but only a few were admitted at a time. In most cases those who came looking for their jewelry, watches and other valuables were disappointed. In a few instances men who left gold watches to be fixed found pawn tickets for them. Most of the articles pawned were pledged by the clerk of the jeweler, probably under instructions.

The officers found the jeweler's clerk and took him to the Butler St. station. There he told the police that he was 15 years old and lived at 396 8th St. He said he had been employed by Arcona after school hours for about two years. During that time, he said, he was sent around to various pawnshops in Brooklyn and instructed to get as much as he could on various articles of silverware which Arcona gave him. For this he received a quarter every afternoon.

He said that when a customer brought in a watch or a ring to be repaired, Arcona would label it, not with the person's name, but with a description of the person, such as "Blondy," "Peach," and various other characteristic names. He would then repair the article and send it to a pawnshop. When the customer whose property the article was could be held off no longer, Arcona would buy it back again with the proceeds of another pledge.

The police have received about 100 complaints and have thus far recovered some of the goods and expect to recover more. They broke into the store and opened the safe, where they found a number of pawn tickets.

Arcona, who had been in business since 1902, originally came from Bremen, Germany, in 1900, and had worked for different people in the trade previous to the time that he went into business for himself. He was at one time in the employ of L. Hirsh, 776 Third Ave., New York, and also with C. Francini, 14 Maiden Lane. He has always been regarded as responsible and his credit generally up to this time has been good.

Irving Riley, Oconto, Wis., has taken charge of the jewelry department in Lauerman Bros.' store at Marinette, Wis.

Chas. Christianson, Sioux Falls, S. Dak., is at the Rushmore Hotel, Rushmore, Minn., every second Wednesday in each month.

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Friends Pay Last Tribute to the Late Emil Oscar Zadek.

MOBILE, Ala., July 23.—The funeral of the late Emil Oscar Zadek, head of the E. O Zadek Jewelry Co., this city, whose death was noted briefly in the last issue of THE CIRCULAR-WEEKLY, took place yesterday afternoon from late home of the deceased at Conception and Theatre Sts., and the high regard and esteem in which Mr. Zadek was generally held in the business and social worlds was more than manifested by the great crowds which came to pay their last tribute to him, as well as by the hundreds of floral offerings received from all parts of the country. There was not a business line of the city that was not represented in some way among the mourners during the impressive service, which was read by the Rev. Dr. Mathew Brewster, of Christ Church.

When the service had been completed the members of Mobile Lodge No. 40, A. F. & A. M., of which the deceased had long been



THE LATE EMIL OSCAR ZADEK.

prominent, formed lines leading from the house to the hearse through which the remains were carried, and the Masonic fraternity, Frohsinn and other organizations of which Mr. Zadek was a member, followed the remains to Magnolia Cemetery, where the interment was made with Masonic rites, the service being read by Chaplain A. F. Carr. After the members of the Frohsinn had sung the funeral dirge and a prayer had been offered, the vault was closed.

Prominent among the floral tributes which were sent by a host of friends and which were among the most elaborate ever seen in Mobile were: A handsome wreath on a pedestal with clock in center, the hands pointing to "11 o'clock," with sympathy from Mobile Lodge No. 108, B. P. O. Elks, of which the deceased was a charter member; a wreath from staff and officers, Alabama National Guard; a massive cross from Gulf Fishing and Hunting Club; wreaths from the Athelstan and Manassas clubs, a lyre from the Frohsinn, a magnificent wreath of roses from Mobile Lodge of Perfection, Scottish Rite Masons; a wreath with square and compasses from Athelstan Lodge No. 369, A. F. & A. M.; a wreath from the Strikers' Club, the Barney-Cavanagh Hardware Co. and the Mobile Dry Goods Salesmen's Association; a vacant chair of roses and ferns, upon which sat a "winged messenger" as white as the driven snow, from the employes of the E. O. Zadek Jewelry Co.; a wreath from the Female Benevolent Society, from the Italian Benevolent Society, from the Mobile Yacht Club, from the athletic committee of the Y. M. C. A., from the Mobile Turnverein.

Major Zadek passed away about midnight July 20 after a brief and comparatively light illness. In fact, until 9 o'clock of the day before he died his condition was considered in no way serious. The news of his death proved a great shock not only to his friends here, but throughout the jewelry trade, as there was hardly a large jewelry center in which Major Zadek was not known and respected.

The deceased had been a resident of Mobile for half a century, and was one of the most prominent jewelers in this section of the south. He was born at Gleiwitz, Prussia, Oct 29, 1841, and came to America when about 18 years of age. Coming to Mobile as a youth he quickly imbibed the spirit of his adopted country, and at the outbreak of the Civil War enlisted in the Home Guards, commanding that company throughout the four years' struggle.

Mr. Zadek entered the jewelry business with Fred Bromberg, and later served with F. Baudoin. After mastering the details of the business he decided to go into business for himself, and in 1867 formed a partnership with Edward Caldwell, which was known under the style of Zadek & Caldwell. At the death of Mr. Caldwell he continued alone until 1887, when he formed the E. O. Zadek Jewelry Co., of which he remained president until his demise. Associated with him as vice-president in the concern was O. Godfrey, who died in 1906, and R. C. Fosdick, the present secretary and treasurer of the corporation.

Mr. Zadek was married in 1866 to Miss Elizabeth Bromberg, of this city, who with one son, Emile O. Zadek, of Jackson, Tenn., survive him, his only daughter, Mrs. Dorothy Dixon, having died in 1897.

There were few men in the business world who gained the confidence and respect of their associates, customers and those from whom they bought to a degree that the deceased had in his long business career, and there were none who were more highly regarded, or who had stronger business friends than did Mr. Zadek. A public-spirited citizen, a musician of high talent, a man of energy and enterprise, Mr. Zadek made his personality felt in many directions. He was president of the Forhsinn for many years, and his fine tenor voice was many times heard at the entertainments and operas given in the south. He at one time also sung in the Cathedral choir. How he was regarded in the social and fraternal world was indicated in a slight way by the tributes that were paid to him at the funeral service.

In his death all who knew him feel they have lost a friend who was always steadfast and unflinching, ever cheerful and full of courage, while the residents of Mobile mourn one who thoroughly believed in the city and its possibilities and who was ever ready to aid any movement for the betterment of the community.

Burglars Gain Admission to Store Through Window Protected by Iron Shutters.

STAMFORD, Conn., July 22.—Burglars gained an entrance into the store of Samuel Phillips, on Monday, and stole emblems, charms, lockets, scarf pins, several silver teaspoons and other stock valued in all at about $200. Mr. Phillips is a member of the Jewelers Security Alliance and detectives are working on the case.

The thieves entered from a rear window. On the south side of the repair room there is a space about eight inches between the upper casing and the top of the iron doors that protect the window, which was down from the top. A thin wire netting was all that covered this eight inches of space. It is believed that a small boy crept in through the opening which was made by cutting the netting. The rear door was then opened.

Most of the valuable stock was stored in the safe, the loot having been taken from the show cases and the display windows.

Involuntary Petition in Bankruptcy Filed by Creditors of W. H. Rath & Co., Chicago.

CHICAGO, July 22.—An involuntary petition in bankruptcy was filed on July 20 against the W. H. Rath & Co., a corporation doing an installment business in the Masonic Temple. The creditors petitioning, with the amounts of their claims, are: A. H. Bliss Co., Attleboro, Mass., $522.56; William C. Green Co., $199.08; D. Wilcox & Co., Providence, R. I., $547.86.

The petition alleges the insolvency of the concern; that preferential payments have been made to certain creditors, and asks for a receiver.

The assets are estimated at $6,000 and the debts at $10,000.

Importations at the Port of New York.

Weeks Ended July 20, 1907, and July 18, 1908.

China, Glass and Earthen Ware:	1907.	1908.
China	$94,846	$101,514
Earthen ware	16,962	10,171
Glass ware	32,113	39,662
Optical glass	994	2,305
Instruments:		
Musical	17,185	7,810
Optical	16,849	5,232
Philosophical	1,876	963
Jewelry, etc.:		
Jewelry	10,071	10,987
Precious stones	1,717,642	272,848
Watches	440,090	40,936
Metals, etc.:		
Bronzes	5,431	1,379
Cutlery	33,132	24,856
Dutch metal	4,330	4,005
Platina	54,426	11,398
Plated ware	34	.....
Silverware	116	.....
Miscellaneous:		
Alabaster ornaments	118	519
Amber	12,670	6,359
Beads	4,770	1,466
Clocks	.....	2,971
Fans	2,693	408
Fancy goods	18,476	6,828
Ivory	1,114	5,933
Ivory, manufactures of	.....	355
Marble, manufactures of	.....	12,159
Statuary	2,386	2,655

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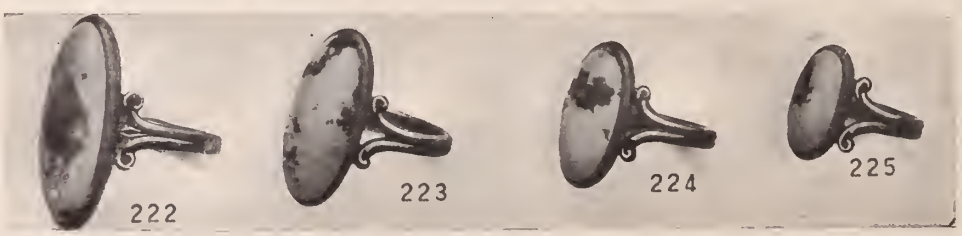
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Burglars Blow Open Two Safes of New York Manufacturing Jewelry Concern and Get Loot Worth Over $7,000.

Burglars entered the offices of Thomas J. Dunn & Co., makers of medals, badges, etc., 101 Chambers St., New York, early Saturday morning of last week, blew open two safes and escaped with about $8,000 worth of gold, diamonds and society emblems. The Dunn concern occupied the three upper floors of the five-story building at the corner of Church and Chambers Sts., only a block away from City Hall police station. The thieves gained entrance to the store from the roof, evidently prying the scuttle open, and found their way down through the shop on the fourth and fifth floors to the offices on the third floor, where were the two safes side by side, both of which were used for the storage of manufactured goods and for materials used in the manufacture of insignia, badges and jeweled buttons.

When the janitor of the building arrived about 5 o'clock in the morning he found both safes standing wide open, with doors shattered. Boxes were strewn in confusion about the floor and a cloud of smoke was noticeable hanging near the ceiling. Beneath the safe and near the door were bags of sawdust, office coats and bundles of paper which the burglars had apparently used in deadening the sound of the explosion. On the floor near the safe lay a burlap bag marked "Walabout" which had evidently been used to carry the burglars' tools to the building. The tools consisted of a number of bits, jimmies, rope ladder 30 feet long and several other implements.

The burglars evidently thought that they were not safe after the explosion, as it is apparent in their haste they forgot to remove the inside steel compartment of the large safe; instead they carried it away bodily with its contents. The other safe they looted and left intact, except for the ruined door.

In speaking to a CIRCULAR-WEEKLY reporter relative to the robbery, Mr. Dunn, of the firm, placed the valuation of the goods taken at between $7,000 and $8,000, but said that he could not be accurate, as no inventory had as yet been taken. He said that the booty consisted of gold emblems, charms and pins, diamond emblems, Knights of Columbus Fourth Degree charms, cut diamonds unset, fine gold in sheets, 20 gold Roman Catholic centenary medals, gold jewelry dies and samples, including a die of Wm. H. Taft, valued at about $200, and about $175 in cash. In all, the goods taken weighed about 75 pounds. The thieves carried it away in salesmen's satchels which they found in the office.

During the Spring the firm had a contract for making 150,000 medals of gold plate for the Catholic Centenary celebration, and at that time had in its employ 150 extra workmen, few of whom had ever been in the place before. One theory advanced is that one of these men had observed the methods of the firm and the evident lack of precaution from thieves, and that he had, with the assistance of one or more professionals, planned and executed the robbery.

Mr. Dunn said that he personally was not of the opinion that any former employe of the firm was implicated in the matter. He pointed out that had the robbery been committed by one or more men who knew the exact conditions at the establishment that a large amount of valuable property which was kept in other places in the establishment would have been taken, whereas the men who robbed the place took only what they found in the offices and did not visit the workrooms for other valuable loot.

The detectives are now working on the matter, but as yet no report has been made of the apprehension of the thieves.

Jewelry Workman Shoots at Superintendent for Tiffany & Co., and Then Commits Suicide.

Considerable excitement was caused at the station of the New York, Susquehanna & Western Railroad Wednesday morning of last week when David C. Bourquin, a jewelry repairer, fired five shots at William C. Van Posl, superintendent of the jewelry repairing department of Tiffany & Co., as the latter was about to board a train for New York at Ridgefield Park, N. J. One of the bullets struck Mr. Van Posl in the leg, but the others went wild. Bourquin then pointed the revolver at his own head, fired and fell dead.

Bourquin used to work under Van Posl at Tiffany & Co.'s, and since that time Mr. Van Posl secured for him two positions. Bourquin went to Mr. Van Posl's house at Ridgefield Park on Tuesday night of last week and told him that he had an offer of a position with a jewelry firm in John St., and Mr. Van Posl advised him to take the position, and that later he might be able to give him a place at Tiffany's. Coroner Curry found several letters on the dead man which evidently had been written the night before, and in a rambling way spoke of the prospective killing of Van Posl. On the day of the shooting a constable in obedience to a dispossess order was moving his effects from a cottage he had leased at Richmond Terrace.

Death of Granville Rider.

DELAWARE, O., July 22.—Granville Rider, who for a number of years had been engaged in the jewelry business, died at his home in this town Thursday evening, after an illness that lasted about a year. The funeral services were held yesterday afternoon.

Mr. Rider, who was quite well known in this section, had conducted a business at Marion, O., for a long time before coming to Delaware. Owing to ill-health he retired from active control of his business over a year ago, and since that time his brother has been in charge.

He is survived by a widow and three grown children.

Market Price for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

		London.	*New York. .999 Basis.*
July	21	24 5-16d.	$.54¾
"	22	24 3-8d.	.54⅞
"	23	24 3-16d.	.54½
"	24	24 3-16d.	.54⅜
"	25	24 1-4d.	.54½
"	27	24 3-16d.	.54⅜

Death of Albert Bach.

SANDUSKY, O., July 22.—The sudden and unexpected death of Albert Bach, for many years a prominent jeweler of this city, which occurred Friday night at the family home in Perry St., was a source of deep regret and sorrow to all who knew him, and the news that he had passed away was no less shocking because of the fact that he had been in failing health for more than a year. A short time ago he was stricken with paralysis, but recovered from the attack, and though hopes were held that he might get well, he suffered another shock a week ago and the third on Friday night, the last of fatal results.

Deceased was practically in the prime of life. He was a native of Sandusky, having been born here 45 years ago, and for the last 14 years had been connected in the jewelry business. His store at 130 Columbus Ave. was one of the best known establishments in this section of the State. He learned the trade when in the employ of Mrs. G. D. Levin, whom he succeeded in 1894, and had carried on the business successfully until failing health caused him to determine to retire, but death came before he had completed his arrangements.

Mr. Bach was a member of Perseverance Lodge, F. & A. M., of Sandusky Lodge, B. P. O. E., and of the new Automobile Club. He is survived by a widow, mother, one sister and four brothers.

The funeral services, which were held Monday afternoon, were largely attended and conducted by the Rev. Andrew I. Keener.

Sam W. Rose, St. Joseph, Mo., Gives a Deed of Trust Under State Laws.

ST. JOSEPH, Mo., July 22.—Sam W. Rose, who runs a jewelry store at 712 Edmund St., yesterday filed in the office of the County Recorder a general assignment in favor of his creditors, 33 firms being named in the trust deed. The deed provides that the trustee shall sell at either open or private sale all the assets, the proceedings to be turned over to the creditors with the exception of $300 for which Rose claims exemption. The trustee is W. D. Rusk, of Rusk & String. The assets are supposed to be in the neighborhood of $7,000 to $8,000, while his liabilities are more than $8,000.

Rose, who is a young man but 25 years of age, has been in business only a short time. He was formerly in the employ of the Union Mercantile Co., of New York.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended July 25, 1908.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$297,316.42
Gold bars paid depositors	37,764.85
Total	$335,081.27

Of this the gold bars exchanged for gold coin are reported as follows:

July	20	$46,726.00
"	21	70,349.19
"	22	91,935.24
"	23	36,024.28
"	24	47,115.51
"	25	5,266.20
Total		$297,316.42

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Philadelphia.

Charles Ginnand, engraver, 722 Chestnut St., is at Souderton, Pa., for a short stay.

Frank F. Hendry, 628 Chestnut St., is spending a few days on a vacation outing to Atlantic City.

William Bovard, a prominent Manayunk retailer, spent last week taking a vacation trip by sea to Boston.

D. C. Hart, Camden, N. J., recently spent a day with his brother, S. W. Hart, a Kennet Square jeweler.

Theodore Lassen, Germantown Ave. and Chelten Ave., spent part of last week with his family, enjoying an outing at Sea Isle City.

Fred. T. Barry, of L. Stern & Co., is quartered with his family at the Hotel Strand, Ocean City for the balance of the Summer.

H. E. Cain, with the Dennison Mfg. Co., returned, last week, from a vacation trip to Niagara Falls, Thousand Islands and Canadian resorts.

Frank Meddie, 8th and Sansom St., who has been ill with stomach trouble, is reported to be speedily convalescing and hopeful of returning to business soon.

A thief hurled a brick through the bulk window of Kennedy Bros.' store at 13th and Arch Sts., last week, but was frightened off before he could secure any loot.

J. F. Neill, wholesale optician, 727 Sansom St., returned the latter part of the week from an extended business trip through the western part of the State.

Charles Diesinger, diamond dealer and manufacturing jeweler, 726 Sansom St., departed, last week, for a vacation trip to the Yellowstone Park and other western places.

William Denney, of Denney Bros., Hartsville, S. C., who has been in this city attending the Philadelphia College of Horology, returned last week to his home in the south.

John Fisher, with Richard M. Cooper & Son, 722 Sansom St., has gone to the White Mountains to recover from injuries received in being run down, recently, by an automobile.

William Bode, son of F. C. Bode, Jr., a prominent retailer, 1804 Market St., and with whom he is associated in business, is spending the Summer with his family at Elwyn, Pa.

Friends of E. P. Ledos, the Newark manufacturing jeweler, in this city received, last week, picture postal cards notifying them of his arrival in Paris on a European vacation trip.

H. A. Blank has moved his jewelry and engraving business from 516 S. 5th St. to 716 Passyunk Ave., where he has more commodious quarters and better facilities in every way for accommodating his patrons in the trade.

Donald M. Rodgers reconveyed, last week, to Riggs & Bro., jewelers and mathematical instrument makers, 310 Market St., the property occupied by them at his location for a nominal consideration subject to a mortgage for $14,000.

Mr. Atlas, of Atlas & Fisher, importers of diamonds and manufacturing jewelers, 7th and Sansom Sts., returned recently on the *Deutschland* from a trip to Europe, where he visited the precious stone markets of Paris, Amsterdam and Antwerp, buying his stock for the coming season.

Charged with stealing two diamond rings from the store of Isador Wiseman, 15th St. and Ridge Ave., Ross St. John, a colored man, was sent to jail last week. The robbery was a bold one, the thief snatching the rings from a tray and running off. He was captured by citizens after an exciting chase.

Out-of-town retailers visiting this city's trade last week included: E. K. Bean, Lansdale, Pa.; H. A. MacFarland, Downingtown, Pa.; H. S. Kratz, Souderton, Pa.; A. M. Kendall, Millville, N. J.; John MacPherson, Mauch Chunk, Pa.; H. S. Fitzsimmons, West Chester, Pa., and W. K. Schlotterer, Schwenksville, Pa.

Andrew Kass, diamond dealer, Market and 13th Sts., purchased, last week, the property 604 Market St. for a nominal consideration, subject to a mortgage for $45,000. Mr. Kass gave to Louis Stecher, from whom he purchased the property, a second mortgage for $15,000 on the property, the assessed valuation of which is $60,000.

Miss Reba Rubenstone, in charge of the jewelry department of N. Snellenberg & Co.'s store, departs this week for a vacation to be spent at Long Branch. Miss Rubenstone, who was formerly associated in business with Jacob Rubenstone, wholesaler, 7th and Sansom Sts., has been conducting his business during his absence on a vacation trip.

Col. J. Warner Hutchins, president of the Jewelers' Club, returned Saturday from the State National Guard encampment at Gettysburg, where he had been as one of Governor Stuart's military staff. Col. Hutchins came from St. Paul, Minn., where he had been attending a meeting of the Imperial Council of the Lu Lu Temple, to attend the encampment ceremonies.

Lou Sickles and son, of M. Sickles & Sons, spent the week's end as the guest of Ed. Sickles at the latter's cottage at Atlantic City. During the week Ed. Sickles made a business trip to Newark and New York. Gus. Sickles, associated at the Newark headquarters, was in Atlantic City with his wife, spending a short vacation last week. Samuel Chestnut, of M. Sickles & Sons, is spending a vacation in Tamauqua and at Atlantic City.

A man giving his name as Frank Lang, and representing himself as a salesman for a New York wholesale jewelry house, but refusing to divulge the firm name of his employers, had an unpleasant experience while in this city Thursday night. Lang got into an altercation with a street car conductor over the collection of a five-cent carfare and the argument between the two ended in a fight. Both were pummeling each other at a great rate when a policeman interfered and took Lang off to the 11th and Winter Sts. police station. The conductor was permitted to go on his promise to present charges against Lang at the police hearings next morning. Lang was locked up over night, and the eyes of the police fairly bulged when, upon searching him, they brought to light diamonds, mounted and unmounted, and diamond-set jewelry. At first it was suspected by them that a big jewelry robbery had been committed and the unfortunate salesman, boiling with indignation, was forced to disclose his identity. At a hearing the next morning before Magistrate Gallagher he was permitted to go after paying a fine of $10 and costs for alleged disorderly conduct.

Pacific Northwest.

Geo. Arthur Clarke, Hood River, Ore., will soon open a larger store in that city.

T. J. Booth has reopened a store at Newport, Ore., his former store there having been burned last January.

A fire in Seattle, Wash., July 14, practically destroyed half of the stock of H. E. Silver Co. It was valued at $125,000. There is said to be no insurance.

Henry A. Wilbur, University Station, who is wanted in Seattle, where it is alleged he defrauded a number of his customers, and who was apprehended at St. Joseph, Idaho, has escaped from the officers there and the search for him is on again.

A party of capitalists, headed by R. F. Hogan, Spokane, Wash., are about to organize a company for the purpose of developing opal mines near Queretaro, Mexico. Machinery to cut and polish the opal stones will soon be purchased in the United States and shipped to Mexico to be installed at the quarry.

Three jewelry stores in Portland, Ore., were robbed one night last week, and the robber was captured, after a running fight. The prisoner, who gave his name as Fred Hamilton, had on his person 42 gold rings, valued at almost $300, and secreted near by was found jewelry to the value of about $1,000. The places robbed were the Oregon Jewelry Co.'s store, 114 3d St., owned by Mrs. K. Silverstein; Aronson Bros., at 294 Washington St., and Heitkemper's, at 286 Morrison St. Hamilton is a well-known athlete of Portland, and has been a county official in Skamina County. During the past two or three years his friends have considered him a little queer, and it is thought that he is insane.

Springfield, Ill.

The Illinois Watch Co.'s plant resumed operations July 20, after the regular annual Summer vacation. All departments returned to work on the eight-hour day schedule.

Word was received in this city, last week, to the effect that a jewelry establishment in a nearby town was entered on the night of July 20 by burglars who got away with some gold watches, four razors, a revolver and $10 in cash. The safe was unlocked but was not touched. The thieves escaped without leaving a clue.

During the month of August the following jewelers are closing their stores at noon Wednesday: J. C. Klaholt, Lochman Bros., Tobin & Canham, John C. Pierik, O. J. Armbruster, A. F. Gourley & Bro., Henry Rabenstein. The movement began about the middle of the month and is fairly general among local business men.

William E. Tracy, a watchmaker, who has been in business on his own account at Coalinga, Cal., has taken charge of the jewelry department of the Whitney Co., of the same place.

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15-17-19 MAIDEN LANE

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Pittsburg.

Miss Sutmeyer, a sister-in-law of Otto E. Heineman, died last week at the latter's residence in Bellevue.

Harry Heeren, buyer for Heeren Bros. & Co., has gone on a fishing trip in the northern part of Pennsylvania.

W. J. Johnston, of the W. J. Johnston Co., went to New York last Wednesday night on a few days' business.

George W. White, of West, White & Christy, left this week for New York to spend a two weeks' vacation and is accompanied by Mrs. White.

Edward Sisenwain, of S. Davis & Co., has returned from a short stay at Sandusky, O., where he took his wife and family to spend the Summer.

Secretary C. S. Wiley, of the Pennsylvania Retail Jewelers' Association, is mailing the programme for next month's convention to members of the association and others interested.

Among the out-of-town merchants who last week visited Pittsburg were F. M. Smith, Morgantown; B. E. Brown, Monessen; G. W. Hoffman, Latrobe; F. B. Theakston, Brownsville.

W. W. Wattles & Sons have been making a display during the last week, which has attracted a great deal of attention. Some very pretty gold-plated penknives appear to be the object which has been drawing the attention of crowds, together with a splendid display of diamonds and hammered copper mugs. At times during the last few days it has been difficult to get close enough to the window to see the exhibit.

Considerable interest was last week manifested in the announcement that the Henry W. Oliver estate had let the contract for a 25-story building, which will be the largest in Pitsburg. The structure will occupy the square bounded by Oliver Ave., Smithfield St., Sixth Ave. and the Trinity Church property. The old house of C. Hauch, 541 Smithfield St., and the W. M. Stieren Optical Co., 544 Smithfield St., are situated in this block. Mr. Hauch has been a tenant in his present location for the last 24 years, and is at a loss to know now where to move. His lease does not expire until next April. The proposed building is under contract to be finished April 1, 1910. In discussing the matter Mr. Hauch said that he did not propose to rent elsewhere and pay the large rents being asked for store rooms. "I have been in business for many years," said he, "and I am at a loss to know what to do. I suppose I must hunt a new location." A number of really good buildings will be razed to make room for the onward march of progress in this town.

An air of mystery surrounds prosecution which has been begun by L. M. Smit, of the M. J. Smit Co., 212 Fifth Ave., against James Rush, whom it is alleged secured diamonds, valued at $1,100, from the jeweler. An information was laid against Rush before Alderman John A. Fugassi, but neither the justice or the prosecutor will give out the particulars concerning the case until Rush is arrested. It was, however, learned that Rush is wanted for failing to return jewelry which he had secured from Smit on memorandum. Rush, who is a powerful fellow and weighs about 350 pounds, has been a customer of Smit's for some time, and is said to have frequently secured jewelry on memorandum, always making good for his transactions. According to one story, Rush ordered a tray of diamonds sent to his hotel one day last week, and Smit carried around the tray himself to Rush's apartments and found the latter very busy. Rush requested Smit to leave the diamonds and gave the merchant a small deposit. That is the last Smith saw of his prosperous customer, and last week Smit went before the Alderman and made an information. Rush is reported to have been arrested at Uniontown and to have given $2,300 bail until the hearing.

John Henry, a trusted employe of West, White & Christy, was, last week, arrested charged with stealing from his employers and spent several days in the police station. Harry Harvey, whom, it is alleged, secured some of the goods which Henry took, was also held by the police pending an investigation. Members of the firm learned that Henry was sporting some goods which did not belong to him and furnished the police with information and Henry was taken to the Central police station. The articles which Henry took were valued at about $50, but some of the local newspapers made a sensational story out of the affair, much to the annoyance of the jewelry house. The fact of the matter is that Henry admitted taking one boy's watch, valued at $12; one lady's watch, valued at $16; one diamond pin, valued at $8; one pair of cuff buttons, valued at $7, and one ribbon fob, valued at $1.50. All the articles were recovered. Henry had been employed by the house for four years. He is only 20 years old and had entered the employ of the firm as an errand boy. He is not strong physically and in consideration of this and the fact that it was the boy's first offense, the firm decided not to prosecute, believing that several days spent in jail has taught him a lesson.

Washington, D. C.

Victor E. Desio & Co., 1107 F St., N. W., reopened their Summer resort store at Bethlehem, N. H. This is the 10th season that this branch has been conducted.

The Grand Jury recently found an indictment against Louis Krooler, a former employe of Mr. Robey, a local jeweler, on a charge of embezzlement. Krooler was recently arrested in Chicago, and has been brought to this city. Last March, it is alleged, he failed to account for jewelry belonging to his employers.

Emil E. Host, 1107 Rhode Island St., N. W., applied to the courts recently to straighten out a legal tangle so that he can get a clear title to property through the release of a debt paid July last. The trouble arose over some notes given in June, 1899, by E. G. Jefferys to Emma and Anne Milburn, which were secured by a deed of trust in which two trustees were named. Though the indebtedness was paid last July, one of the trustees cannot be found and the property cannot be cleared until a new trustee is named.

Lancaster, Pa.

B. Frank Hershey, with John B. Roth, Jr., is on a vacation trip in eastern Pennsylvania.

George Imhoff, Lancaster, has entered the Bowman Technical School as a student in engraving.

Milo B. Herr, secretary of the Non-Retailing Co., and Alfred W. Moyer, manager, with their wives, are at Atlantic City.

C. S. Oberlin, Columbia, was elected a director of the Columbia Telephone Co. at the annual meeting of the company, last week.

Bartholomew Kempf, a Milwaukee jeweler, stopped off in Lancaster a few days last week to see relatives, while on his way to New York.

Ernest Foster is taking his vacation in Quebec, Canada, visiting his brother, a jeweler, and is taking in the tercentenary celebration of that city.

The Arion Musical Association, composed of the Hamilton Watch Co.'s factory employes, gave a supper to 250 guests on the evening of July 24.

Christ. Bowman, of Ezra F. Bowman's Sons, was one of the prize winners in the late boat carnival on the Conestoga river, having a novel representation of a monitor.

Charles Weidler, late a salesman for Charles J. Lederman, has returned to the William B. Kerr Co., Newark, N. J., to resume his old work as an engraver.

Edward Rosenstein, of the Lancaster Silver Plate Co., was one of the star players in a game of baseball, Friday, between teams of the Suburban Club, Harrisburg, and the Harmonie Club, Lancaster, played at Lancaster.

The store of Wolf Yoffe, Mt. Joy, was robbed on the night of July 21 of stock worth $200, considerable jewelry being among the spoils taken. The robbers, two negroes, were found by the police at Lancaster on the 23d inst., and one of them, Frank Smith, was shot and killed while resisting arrest. The plunder was recovered.

G. William Reisner has just equipped his factory with an enameling department for all kinds cloisonné work, as well as for enameling of watch cases, etc. It is in charge of Cecil H. Sherman, late of New York. Karl L. Reisner, of the force of traveling men of G. William Reisner, has started on an eastern trip, and John W. Reisner has gone to New England.

The effects of W. S. Gardner, who disappeared some weeks ago, leaving debts behind, but taking along watches and jewelry left with him to be repaired, were sold by the sheriff a few days ago. The last heard of Gardner he was at Kalamazoo, Mich. The owners of the property left to be repaired are endeavoring to get it back on paying for the work, as Gardner wrote that he would do it if they forwarded the charges.

Levi Schinew, a colored man, who was arrested recently in Buffalo, N. Y., on suspicion, while trying to sell about $400 worth of diamonds, was later released when Superintendent Regan received word from the New York police that the man was a legitimate diamond dealer.

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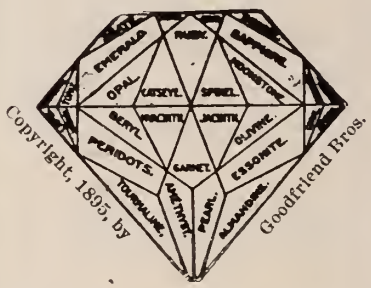
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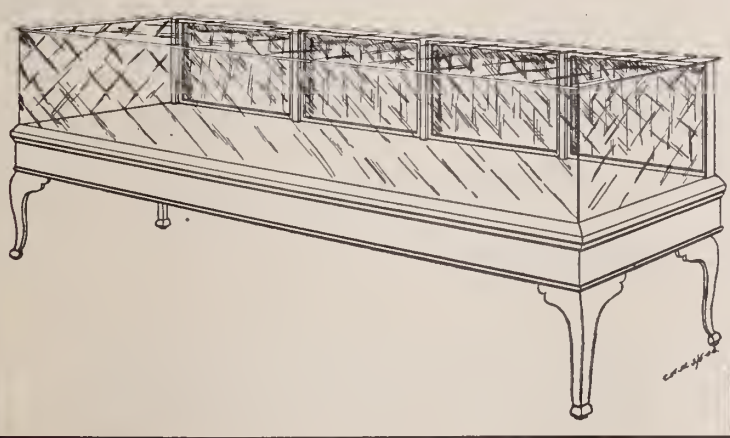
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We have been manufacturers of

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OF AMERICAN WATCHES

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to visit Cincinnati during the

National Retail Jewelers' Convention

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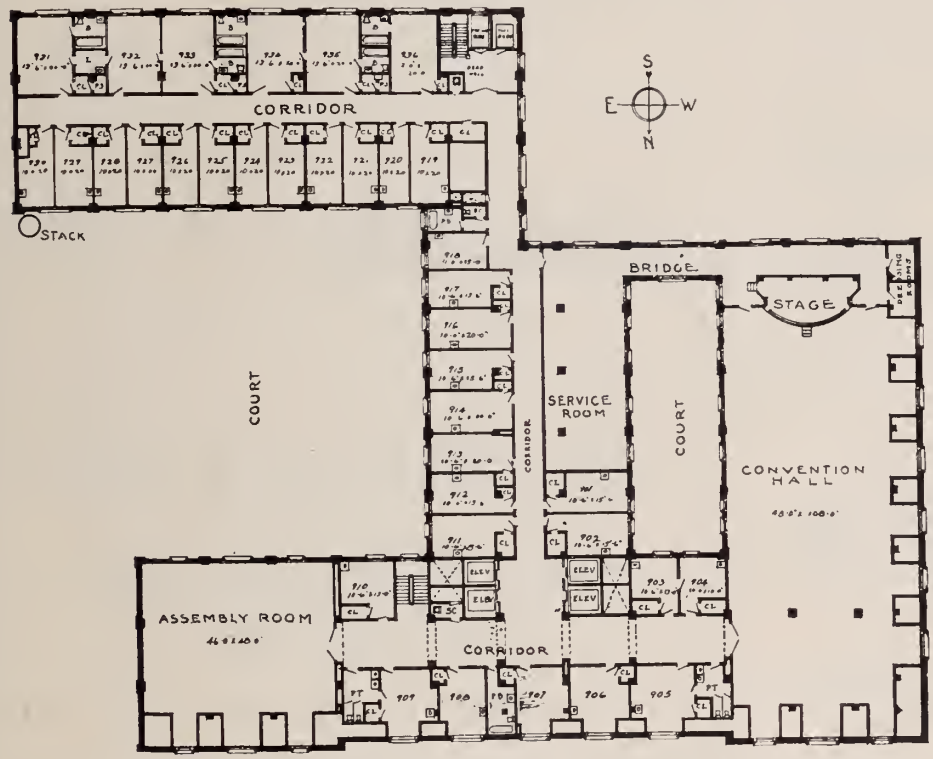
CATER EXCLUSIVELY TO RETAIL JEWELRY STORES

Preparations Complete for the Great Annual Convention of the American National Retail Jewelers' Association, which Begins at Cincinnati, Monday Evening, Aug. 3.

CINCINNATI, O., July 25.—Arrangements have been fully completed for the coming convention of the American National Retail Jewelers' Association, which will be held in this city, Aug. 4-7, in the Sinton Hotel. The entire ninth floor has been leased, where all the meetings will be held and displays made. This convention will no doubt surpass anything in the nature of a trades convention ever held here, and the citizens of our city generally are looking forward to this coming event, especially to the "River" outing Aug 6, as many residents have received tickets through their friends in the trade, who have been bountifully supplied by the local retail jewelers' association. All jewelry stores will close at noon in order to join in the trip to Coney Island.

Jewelers throughout Cincinnati and vicinity are taking great interest in and have not been backward in the least in contributing toward the entertainment of the visiting members of the trade whom they want to see turn out in goodly numbers from all parts of the country. The jobber, manufacturer and retailer give a most hearty and sincere invitation to one and all to come and have a good time here, telling the jeweler to make himself at home and drop in wherever he secs a jeweler's sign. Visitors are urged to secure a badge, which is beautifully worked up in bronze, and be identified with the crowd. Don't forget the exhibits, which will be an important feature of the convention. Many of the representative houses have taken space, and it is expected their displays will prove most interesting. Hotels are plenty and rates can be had from $1 a day up. Someone will be on hand to look after all visitors.

The convention proper does not open until 9 A. M. Tuesday morning. The Kentucky and Ohio state associations will hold their business sessions on Monday, Aug. 3. On Monday evening the president's reception, an informal affair, takes place, and it is hoped a large number will be here to attend and become better acquainted with one another before the regular proceedings of the convention begin. The members of the Ku-Kus, Nest No. 2, are also going to take a prominent part in the convention. A. L. Thoma, king of the Piqua, O., nest, will be here, and many other visiting Ku-Kus. Robert Freisens, king of the Cincinnati nest, says he expects this nest will be considerably enlarged during the week, as there are and should be many applicants for membership. The local order will entertain members and visiting Ku-Kus with a supper Thursday evening, Aug. 6, at Coney Island.



FLOOR PLAN OF HOTEL SINTON, SHOWING CONVENTION HALL AND ROOMS FOR EXHIBITS.

The following is the schedule of the programme covering the features for entertaining the visiting members:

Wednesday afternoon, Aug. 5—A trip to the Rookwood Pottery, Art Museum and Zoological Gardens. By compliment of local retailers' association.

Thursday afternoon and evening, Aug. 6—Boat ride on the Ohio river to Coney Island, where other entertainment has been arranged. By compliment of the local retailers' association.

Friday afternoon, Aug. 7—A trolley ride through Cincinnati's suburbs and 6 o'clock supper at Chester Park.

Friday evening—A theatre party to grand opera (Carmen) at Chester Park. This and the trolley ride are tendered by the Cincinnati Wholesale Jewelers and Manufacturers' Association.

In the list of exhibitors who have already taken space are the North American Watch Co., Mansfield, O.; Peninsular Engraving Co., Detroit, Mich.; Bay State Optical Co., Attleboro, Mass.; W. & S. Blackinton, North Attleboro, Mass.; R. F. Simmons Co., Attleboro, Mass.; Allsopp Bros., Newark, N. J.; Buck Silver Co., Salamanca, N. Y.; the Queen Silver Co., Cincinnati, O.; Illinois Watch Co., Springfield, O.; G. P. Altenberg, Cincinnati, O.; Icy Hotbottle Co., Cincinnati, O.; Lindenberg & Fox, Cincinnati, O.; Dueber-Hampden Watch Works, Canton, O.; Rockford Silver Plate Co., Rockford, Ill.; the Western Mfg. Co., La Salle, O.; S. O. Bigney & Co., Attleboro, Mass.; South Bend Watch Co., South Bend, Ind.; L. W. Lewis, Columbus, O.; E. H. H. Smith Silver Co., Bridgeport, Conn.

The committees of the local Retail Jewelers' Association are:

ENTERTAINMENT—Henry Doepke, Louis Hohneck, George Heintz and L. E. Dornslifer.

PUBLICITY—Robert Freisens, Otto C. Lightner and Joseph Pieper.

RECEPTION—Andrew Alich, Mr. Barker, Edward Simper, Louis Hummel and August Hohneck.

EXHIBITS—John Bertling, Edward Simper, L. C. Eisensmith, William Fink, George Nagel, A. Schemel and Edward Kaelin.

BADGES—George Rekart, George Link and Gus A. Zimmerman.

EXECUTIVE—John Bertling, William Fink, Edward Kaelin, George Nagel and Otto C. Lightner.

The Committee on Entertainment appointed by the Wholesale Jewelers and Manufacturers' Association of Cincinnati includes: A. J. Thoma, of Thoma Bros.; Arno Dorst, of the Dorst Co.; Edgar Fox, of Lindenberg & Fox; George Gruen, of D. Gruen, Sons & Co.; Herbert Schwab, of A. G. Schwab & Sons; William Pflueger, of Joseph Noterman & Co.; D. J. Gutmann, of L. Gutmann & Sons; Huburt Oskamp, of the Oskamp, Nolting Co., and Irwin Herman, of Herman & Loeb.

The present officers of the American National Retail Jewelers' Association are: Mack A. Hurlburt, Ft. Dodge, Ia., president; J. P. Archibald, Blairsville, Pa., vice-president; C. H. Williams, Condon, Ore., second vice-president; I. M. Radabaugh, Hastings, Mich., secretary; R. C. Bernau, Greensboro, N. C., treasurer. Officers of the local association of retail jewelers are: John Bertling, president; William Fink, vice-president; Edward Kaelin, secretary, and George Nagel, treasurer.

L. E. Chamberlain, Loyal, Wis., lately bought a line of jewelry and watches in Chicago.

A. J. and Julius Krueger have returned to North Branch, Minn., after a trip of several weeks to Otto, Minn.

LEADING HOUSES OF CINCINNATI

A. & J. PLAUT

Jobbers of

American Movements and Cases

Established 1878

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UP-TO-DATE STYLES IN

Solid Gold and Gold Filled Jewelry

A complete line of the latest patterns in Sterling Silver Toilet and Manicure Goods.

IMPORTERS OF DIAMONDS

A cordial invitation extended to visiting jewelers to call while attending the National Convention.

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N. W. Corner Fifth and Vine Streets

Jobbers: Elgin and Waltham Movements, Boss, Crescent and Crown Cases

"The Best Goods for the Least Money"

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With manufacturer of articles made of solid gold, silver and plated ware of every description

SPECIAL JEWELS, BADGES, SCHOOL, COLLEGE AND SOCIETY EMBLEMS

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Established 1868

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ELGIN, WALTHAM, HOWARD AND NEW ENGLAND WATCHES

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"WE HAVE THE GOODS"



Oldest in years and reputation, yet modern and up-to-date in present methods of merchandising. We do give the retail jeweler a square deal every time.

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OUR stock always embraces the most select lines from the representative manufacturers only. Send us a request for our salesman to call, or for our latest catalog.

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WHOLESALE JEWELERS TO THE RETAIL JEWELRY TRADE ONLY

JOS. NOTERMAN & CO.

Diamonds, Loose and Mounted
Manufacturers of Fine Diamond Jewelry

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National Retail Jewelers' Convention

At Cincinnati, August 4 to 7

This means you! It is a fine thing for men of like thoughts to think, listen and laugh together. It is almost needless to say that you are welcome at our offices at the corner of Fourth and Plum Streets, just three blocks away from the Sinton Hotel, where the Convention is to be held.

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LINDNER & COMPANY

Southwest Corner Fourth and Walnut Streets

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ANDREWS BUILDING, FIFTH AND RACE STREETS, CINCINNATI

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Special Attention to Refining JEWELERS' SWEEPS and GOLD-PLATINUM FILINGS

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and be convinced that we have the best facilities and a very complete stock of JEWELERS' SUPPLIES AND OPTICAL GOODS.

Benches, Lathes, Staking Tools, Materials, Findings, Jobbing Stones, Jewelry Boxes, Trays, Cards, Tags, Loose and Mounted Diamonds



Stop! Look! Listen!

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"Wholesale Jewelers to the Trade Only"

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The House that Carries the Goods that Sell

A Full Line of

Watches, Movements, Diamonds, Up-to-Date Jewelry :: :: :: ::

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Diamonds, Watches, Jewelry, Clocks Silverware, Cut Glass

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ESTABLISHED 1873

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Diamonds, Watches, Jewelry, Silverware, Bric-a-Brac

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Diamond Setter for the Trade

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Special **Manufacturing Jewelers** *for the*

RETAIL JEWELRY TRADE

¶For SPECIAL ORDER WORK—ALL KINDS OF REPAIRING—EMBLEM GOODS and MOUNTINGS there is none better equipped than our factory for high-grade work.

If in our city during Convention Week make us a visit and see for yourself.

Lion Bldg., S. E. cor. 5th and Elm Sts., Cincinnati, Ohio

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CINCINNATI, OHIO

We make SPECIAL RATES for the Jewelers' Meeting, as follows:

American Plan	European Plan
$2.50 PER DAY AND UPWARD With Bath, $3.50 and Upward	$1.00 PER DAY AND UPWARD

The Burnet House is directly across the street from the Sinton Hall, where the Convention will be held, and while we offer the highest-class accommodations to delegates and others attending the Jewelers' Convention, we guarantee them the most reasonable rates.

T. J. CULLEN, Manager
THE BURNET HOUSE

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¶ Because—it represents the ultimate perfection of style, material and workmanship.

¶ Because—it is actually cheaper, value for value, than inferior goods.

¶ Because—it is always in demand by people of refinement whose cultured taste it has largely helped to form.

¶ Because—during the past half century the public has learned to repose its fullest confidence in the Gorham name and the Gorham trademark.

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LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW.
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Airships and Smugglers.

A CORRESPONDENT calls our attention to the fact that jewelers have reason to look with fear and perturbation on the development in aerial invention now going on in all sections of the country, because the successful operation of airships and dirigible balloons will mean an opportunity for the smuggler to operate without the chance of being caught. The horrible vision comes to us of balloons traveling over the Mexican and Canadian border of the country, incidentally dropping at various points the entire product of the De Beers Consolidated Mines and the Premier Diamond Mining Co., neatly tied up in bags and used as ballast, or the transatlantic airships stopping at night on the top of our 40 and 50 story skyscrapers in New York and leaving the product of the manufacturing jewelry trade of Hanau and Pforzheim, without the knowledge of the customs inspectors.

Must the success of the aeronaut doom the manufacturer and lapidary? Perish the nightmare and the welsh-rarebit fiend who saw it first.

Express Companies May Not Limit Liability.

A SUBJECT in which the jewelry trade has always been interested, and one about which THE CIRCULAR-WEEKLY is constantly receiving inquiries from subscribers is the liability of an express company or other common carrier for goods lost in transit when no value has been given by the shipper, the question hinging on the right of the carrier to limit its liability to $50 by a clause in the printed contract on the receipt which it gives. The question has come up in so many forms and has been decided in so many ways that it has been impossible heretofore to lay down a general principle as to how far the carrier has a right to limit its liability, the court decisions in some States differing materially from those in others on the point, and even courts within one State differing apparently in principle in their decisions in different kinds of cases. Jewelers, therefore, with other merchants will appreciate the work of the Merchants' Association of New York in getting from its counsel, John W. Griggs, former Attorney-General of the United States, an opinion on this point, calling attention to the fact that the Appellate Term of the New York Supreme Court has held that the usual clause of the express companies' receipt limiting the liability to $50 is void, as it violates Section XX. of the Interstate Commerce Act, which provides as follows:

That any common carrier, railroad or transportation company receiving property for transportation from a point in one State to a point in another State shall issue a receipt or bill of lading therefor, and shall be liable to the lawful holder thereof for any loss, damage or injury to such property caused by it or by any common carrier, railroad or transportation company to which such property may be delivered or over whose line or lines such property may pass, and no contract, receipt, rule or regulation shall exempt such common carrier, railroad or transportation company from the liability hereby imposed.

Section X. of the same act, on the other hand, provides that a consignor or consignee—

Who shall knowingly and wilfully, by false billing, false classification, false weighing, false representation of the contents of the package, or false report of weight or by any other device or means, whether with or without the consent or connivance of the carrier, its agent or agents, obtain transportation for such property at less than regular rates then established, and in force on the line of transportation, shall be deemed guilty of fraud, which is hereby declared to be a misdemeanor.

The court, says Mr. Griggs, accordingly takes occasion to add to the opinion the following statement:

But the fact that the contract of exemption shall be deemed void would not imply that a shipper may recover if he has been guilty of an act of misrepresentation or fraud, whether the common carrier thereby was innocently and unconsciously led into an agreement to quote a lower rate to the shipper than he would have been otherwise entitled to or even where the misrepresentation was made with the connivance or consent of the carrier to evade the provisions of the act.

In such a case, the shipper being guilty of fraud under the act, must suffer the consequences that pursue the wrongdoer.

In the case at bar there is no evidence or claim of fraud on the part of the plaintiffs. The defendant's agent received the goods without any statement or representation on the part of the plaintiffs or their representatives, and nothing was said with respect to the rate to be charged for shipment. As pointed out, no value was given nor was any rate fixed.

Saying that "No doubt the express companies will have the question passed upon by the court of final resort, in some other case, if not in this," Mr. Griggs adds:

Section XX. of the act is broad enough in its terms and was doubtless intended to apply to these exception clauses in express receipts. But anticipating an affirmance of this decision, I think your members in the meantime may expect the express companies to so instruct their agents in receiving goods for shipment as to get the benefit of the court's suggestion with reference to Section X. of the Act, either in the shape of an increased rate of carriage or exemption from liability for the reason stated.

Curtailment in Diamond Mining.

DISPATCHES to London from Kimberley, South Africa, last week, stated that the De Beers mine would be closed down, July 31, in pursuance of the policy of the company to restrict the output of diamonds for the present. The Dutoitspan mine closed in April, but the Kimberley, Wesselton (or old Premier) and Bulfontein mines will continue working. According to a report an official of the company expressed the opinion that the restricting of the output may send up the price of the diamonds in the market, though another director is quoted as saying that the amount which has been taken from the De Beers mine has been comparatively small. This is hard to verify, as the statistics which have been given out by the company have generally included the De Beers and Kimberley mine together, as they have joined those of the Premier or Wesselton and the Bulfontein.

The statement of the officials of the com-

Good advertising is news; jewelers look for the news of your business in their weekly trade paper.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

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H. A. KIRBY

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PROVIDENCE, R. I.

9-11-13 MAIDEN LANE
NEW YORK CITY

Good Gold Jewelry

It's the only kind we make

A RATHER COMMONPLACE DECLARATION, WE'LL AGREE, BUT WE MAKE IT WITH AN INSPIRING REVERENCE FOR THAT MUCH-ABUSED WORD "GOOD." ¶ OUR JEWELRY IS GOOD ALL OVER—GOOD THROUGH AND THROUGH. IT ISN'T ALONE SUPERFICIALLY IMPRESSIVE, IT GOES BEYOND THAT, SUPPORTING ITS VISIBLE DIGNITY WITH MATERIAL QUALITIES THAT MAKE IT MOST ENDURING. FURTHERMORE, LIKE EVERYTHING IMPRESSIVE, IT HAS A PERSONALITY—CHARACTERISTICS THAT EASILY HELP IDENTIFY IT AS A KIRBY PRODUCT. ASK TO SEE THE KIRBY LINE BEARING THE ABOVE TRADE-MARK.

pany to the effect that the closing of the mine would not have any bearing on the amount of diamonds on hand, owing to the fact that the diamonds in the blue ground already mined include the product for two years, seems to have been misunderstood in some quarters where it was not known that the production of diamonds does not take place directly from the mine, but from the blue ground which has been brought to the surface and allowed to lie and disintegrate before the diamonds are taken out. On the whole, however, the news was handled by the daily papers with considerable intelligence compared to the way it would have been had the matter been reported a few months ago, none of them announcing that diamonds would therefore be put "on the bargain counter," or that the price would drop because they would be scarce or harder to get.

Milwaukee.

Gustav Slinwinski, Oconomowoc, Wis., was a recent visitor in this city.

James B. Kimball, Waukesha, Wis., called upon the local trade the past week.

F. P. Beswick, Racine, Wis., and wife, recently stopped over in Milwaukee for a few days while en route for an outing at Chain o' Lakes, near Waupaca, Wis.

With his pockets filled with gold watch cases which he was trying to sell, Bert Davis, alias "Shorty" and "Preacher," was arrested by city detectives last week. "Shorty" is a stockily built negro. He says that his home is in Sparta, Ga.

The proposition for the formation of a mutual fire insurance department by the Wisconsin Retail Jewelers' Association is meeting with much favor by all of the leading jewelers in the State. The active work of preliminary organization is in the hands of Franklin Thomson, secretary of the association, who is taking up the question with the jewelers on a business basis. The idea seems to appeal to all of the jewelers, and it is probable that the new department will be organized similar to the fire insurance auxiliary of the Wisconsin Retail Hardware Dealers' Association, which has been in operation for four years and is regarded as a remarkable success. Leading and influential jewelers all over the State have responded to Mr. Thomson, and have agreed to take out insurance in the new organization in the belief that it will offer safe and reliable insurance and at more reasonable rates than are being paid into the old line companies. The insurance laws of Wisconsin provide that $100,000 of insurance must be secured, and that a $5,000 cash deposit must be in evidence before the charter is granted by the State Department of insurance. It will be one of the rules of the new insurance organization that a jeweler, to be a member, must be affiliated with the Wisconsin Retail Jewelers' Association.

Chas. Harrington, engaged a short time ago by Lon Smith, Stuart, Ia., has shipped his household goods to Collins, Ia.

A recent fire in Kalkaska, Mich., which in all caused damage amounting to $125,000, gutted the jewelry store of W. A. Walker, whose loss is estimated at $1,000.

New York Notes.

Mr. Sickles, of M. Sickles & Sons., Philadelphia, was a visitor in town last week.

Jas. H. Lincoln, representing the Wolcott Mfg. Co., was a caller in town last week.

J. H. Merrill will represent Rogers & Co., makers of artistic jewelry at 53 Ann St., on the Pacific Coast, after Aug. 1.

Max Schoener, of 827 Saratoga St., Cincinnati, O., sailed from this port recently on the *Lusitania* for a trip to Germany to visit his native home.

O. M. Bliss, of the Engineering Specialty Co., 143 Liberty St., has been suffering from an attack of acute nervousness for the past six weeks which has kept him at home. Recent reports state that he is recovering.

The first series of composition notes of L. Witsenhausen indorsed by the L. Witsenhausen Co., were paid, July 23, at the Market and Fulton National Bank, and amounted to over $14,000. Wm. A. McCrea is in charge of the business.

A meeting of the creditors of Maurice Brower, wholesale dealer in pearls, 12 John St., was held last week at the offices of Stanley W. Dexter, referee in bankruptcy, 71 Broadway, at which time Leon J. Van Gelder was elected trustee, his bond being fixed at $50,000.

De Loid Safford, secretary of the Jewelers Board of Trade, left Friday for a five weeks' vacation. During his trip he will attend the annual convention of the Commercial Law League of America, of which he is a member. The convention is to be held at Mackinac, Mich.

The protest of L. Heller & Son, New York, against the assessment of duty at 35 per cent. ad valorem on shell cameos under Par. 450 as manufactures of shells, has been overruled. The importers claimed the goods dutiable at 10 per cent. as precious stones cut but not set.

A book on pearls, which has been prepared by Dr. Geo. F. Kunz, the gem expert, will be ready for issuance about the end of the month. The book contains 100 illustrated plates and has about 550 pages. It will be carefully and artistically bound and will be well worthy of a place in any library.

Tiffany & Co. have received the order from the Adjutant General's office for a medal, which will be given to First Sergeant A. M. Barger, of the First Separate Company of Rochester. The medal is one such as is given by the State to the national guardsmen for 10 years of faithful service.

A recent decision by the United States General Appraisers in regard to the protest of L. W. Levy & Co., New York, overrules the importers' claim and sustains the Collector's decision. The merchandise in question was blown glassware, ornamented or decorated by cutting. Duty was assessed at the rate of 50 per cent. ad valorem under Par. 100. The importers claimed the proper duty applicable to 45 per cent. ad valorem under Par. 112.

Frank Lang, said to be a jewelry salesman of this city, spent a night last week in a Philadelphia jail because he wouldn't pay a five-cent carfare. He was not allowed to give his diamonds as bail as the police were not sure that his story about being a gem salesman was correct. He, however, had no trouble in establishing his identity when he faced the police magistrate the next morning. He was fined $10 for assault and battery on the street car conductor and said that he was glad to get away so cheaply.

The Gorham Co. has received an order from the North Carolina "Society Daughters of the Revolution" for a bronze tablet to be placed in the rotunda of the Capitol at Raleigh. The tablet will be commemorative of the "Edenton Tea Party," which was the signing of resolutions by 51 women to use no tea or other articles of English manufacture until such time as all unjust acts relating to the colonies should be repealed. It is thought that the signing of the resolutions occurred before the famous Boston Tea Party.

Charles Guterman, an importer and dealer in diamonds, 53 W. 113th St., was about to board a car near the Brooklyn Bridge last Thursday afternoon when a push cart man struck him with his cart, knocking him down. The diamond dealer quickly arose and caught his car, but returned shortly and told a policeman that he had lost a small wooden box containing 19 rings worth $1,300 from an inside coat pocket, but could not state definitely that he lost the box when he was knocked down in Park Row, or whether it had been taken from his pocket when on the car. He gave this description of the rings: One containing 2¼ carat stones, worth $500; six rings set with diamonds, worth $50 apiece; six set with stones, worth from $35 to $40, and six plain gold signet rings valued at $300. These, he said, were the wholesale prices of the articles.

An appeal has been taken in the famous Citroen pearl case to the United States Circuit Court of Appeals and it is expected that the case will be reached some time early next year. As will be recalled by CIRCULAR-WEEKLY readers, this case involves the duty on 37 pearls imported by Bernard Citroen and sold to Mrs. W. B. Leeds. The stones were entered as dutiable at 10 per cent. as pearls in their natural state. The government officials afterwards reliquidated this appraisement claiming that the pearls were dutiable at 60 per cent. as jewelry. It was decided that the additional duty of $110,338 must be paid by the importers, which was done and an appeal from this decision was taken to the Circuit Court, which confirmed this decision. The case is now being taken by the importers to the appellate court in the hope of regaining the extra duty which has been paid over to the government.

There has been on exhibition during the past week at the Fifth Ave. store of Tiffany & Co. a punch bowl, ladle and plateau to be presented to the United States gunboat *Chester* by the City of Chester, Pa. The punch bowl is gold lined. The plateau is embellished with raised work and different kinds of State and national seals. The bowl rests on a triangular platform in the center of the plateau, and on this platform is a decorative design in coiled rope effect. The decorative effects of the bowl include an engraved representation of a ship under full sail together with other relief work. Near the top of the punch bowl is a circlet of red and white enamel joined at intervals by a field of blue on which are white stars. The punch bowl is also embellished with a colored enameled seal of the United States Navy. The cup bears this inscription: "Presented to the U. S. S. *Chester* by the City of Chester, Pa., MCMVIII." The ladle is decorated with seals of the navy department and has a gold lined bowl.

General Appraiser Sharretts in a recent decision affirmed the Collector of the Port of New York in assessing duty upon hat pins, with heads of metal scroll work and set with imitation precious stones at 60 per cent. J. C. Johnson & Co., the importers, claimed the duty should be 45 per cent. ad valorem under Par. 112 or 193 of the present tariff law. General Appraiser Sharretts also decided last week that the protests of Albert Lorsch & Co. *et al.*, New York, on imitation pearl beads temporarily strung and composed of wax in chief value, be sustained. The protest claimed duty on the goods at the rate of 25 per cent. ad valorem under Par. 448 of the Tariff Act. The decision of the Collector is reversed.

The program of the athletic events for the Jewelers' 24-Karat Club of New York City, which will be carried out at the seventh annual outing to be held Saturday at the Port-au-Peck Hotel, Long Branch, N. J., has been received by members of the club. The programme contains five specified events, the first of which will be a lemonade race. In this race the contestants will run from a starting line to tables, where they will find the different ingredients for making lemonade. The first one reaching the judges with the glass of lemonade, certified by the judges at table 6 as having been correctly made, will be the winner. Event No. 2 is a quoit tournament for teams of two. This event has proved very popular in the past years. For the president's cup a genuine 24-karat contest with real "simon pure" carrots will be the order of the day. This event is causing considerable conjecture among those not "on the inside," but the committee promises to furnish further details at the starting line. The great event of the day will be the baseball game between teams representing the 24-Karat Club of New York and the Jewelers' Club of Philadelphia. A handsome challenge cup has been offered for the baseball game, to be played for annually at the outings, to be kept in the custody of the club for one year and to become the permanent property of the team winning it twice in the next three years. The New York baseball team will be captained by Allen Power. It is said that the members of the team are under strict training, and although it has not been made public as yet who will twirl for the home team, it is safe to say that the collection of curves served up to the visitors will be the real thing. The last event on the programme is a story-telling contest. The stories will be limited to three minutes. It is expected that some startling tales will be told. Beautiful cups with the 24-Karat seal will be given to the winner of the lemonade race, the quoit tournament and the story-

(*New York Notes continued on page 69.*)

1851 The Jeweler's Bank for half a century in the same location 1908

THE CHATHAM NATIONAL BANK

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FRANK J. HEANEY, Vice-President
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ORGANIZED 1852

81-83 FULTON STREET

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ALEXANDER GILBERT, President
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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

THE STATE BANK

376-378 GRAND STREET, NEW YORK

Capital and Earned Surplus, over $1,500,000. Deposits over Fifteen Millions.

Offers a favorable market for short and long time jewelry and diamond paper.

New York Notes.

(*Continued from page 67.*)

telling contest. The athletic committee are J. Warren Alford, Percy H. Savory and Wm. H. Kinna.

E. I. Anthony, Comanche, Ia., is a visitor in town.

John H. Mitchell, a Chicago jeweler, is stopping in this city.

Julius Lobel, 608 E. 138th St., Bronx, has sold out to W. M. Reider.

Louis Hodes, of the E. A. Potter Co., Providence, is in town this week.

C. P. Kionka, of the H. C. Kionka Co., is visiting his brother in Kansas City.

Miss Edith Getz, with Louis C. Moss, 13 Maiden Lane, is on her annual vacation.

Leonard Fox, manager of the Gustave Fox Co. store, Cincinnati, is a local visitor.

J. Goldberg, Prairie du Chien, Wis., is among the out-of-town visitors in town this week.

Goldstone Bros., pawnbrokers, 518 Sixth Ave., have been succeeded by Morris L. Goldstone.

Mr. Silverthorn, buyer for the B. Nugent Co., St. Louis, has been in the city for the past few days.

S. H. Brunner, of Brunner Bros., Cleveland, O., was seen in the jewelry district during the week.

William H. Cotter, of Jacques Bazinger & Co. on Fulton St., is spending a vacation at Oak Bluffs, Mass.

G. H. Clapp, of A. B. Clapp & Co., Brattleboro, Vt., was among the visitors in this city during the week.

Maurice W. Grinberg is receiving the congratulations of friends in the trade on the recent advent of a son.

Mr. Workman, of Workman & Newman, Providence, visited the New York office of the concern last week.

Fred M. Cook, of the Whiting & Davis Co., and Mrs. Cook are spending a vacation at the Thousand Islands.

Willard F. Main, proprietor of the Boston Piano & Music Co., Iowa City, Ia., expects to be in the city this week.

Daniel Chisholm, of the Bugbee & Niles Co., has returned to North Attleboro, after a three weeks' stay in this city.

G. Percy Clap, representing locally the Daggett & Clap Co., is at present in the White Mountains spending a vacation.

Miss Ray S. Merebaum, jewelry buyer for the Simpson-Crawford Co., registered at the *Herald's* Paris office last week.

A. H. Clark, manager of the material department of the C. B. Norton Jewelry Co., Kansas City, Mo., is a local visitor this week.

W. & S. Hurtig, formerly at 11 Waverly Pl., have moved to Providence, R. I. The style of the firm is now the Perfex Mfg. Co.

C. G. Perry, vice-president of the Ripley-Howland Mfg. Co., Boston, Mass., was a visitor at the New York office of the firm last week.

John Coburn, local representative of the Bugbee & Niles Co., is expected to return to-day from Scotland, where he spent a short vacation.

Mr. Little, manager of the Maiden Lane store of the Gorham Co., is spending a part of the week at the factory of the concern on a business trip.

Naum Welkinson, 45 Maiden Lane, lost a double row diamond ring out of the window of his establishment last week, and has offered $50 for its return.

Miss F. Schweitzer, bookkeeper for M. Schiff, 82 Nassau St., has been detained from work because of the death of her father, which occurred last Friday.

Hugo Oppenheim, of Oppenheim & Strauss, and Wm. Hofman, of Eichberg & Co., returned from a European trip last week on the *Kaiser Wilhelm der Grosse*.

The Mann Bros. Jewelry Co. has been incorporated under the laws of New York State, with a capital of $6,000. The directors are Louis Mann and Joseph Mann, of this city, and Samuel Mann, of Brooklyn.

Thos. J. Bolger, previously with the Blue Book Store, in the City of Mexico, now represents the L. E. Waterman Co. in that city, with headquarters at Gante 6. Mr. Bolger has resided in Mexico for the past seven years.

C. G. Alford, of C. G. Alford & Co., 192 Broadway, is on a fishing trip on the Grand Cascapedia River, in Canada, and expects to remain about 10 days fishing for salmon. He is fishing in private waters and expects to have some startling fish stories to tell upon his return.

Judge Hough has dismissed a petition in bankruptcy filed on May 11 against the H. & H. Mfg. Co., which makes novelties in copper, brass and nickel-plated ware at 554 to 562 W. 25th St., as the petitioning creditors did not press the matter when the case was called for trial.

Herman F. Marschner is no longer in the employ of O. M. Farrand, 3 Maiden Lane. Mr. Marschner went on a vacation on July 3, and has not as yet returned. Mr. Farrand warns the trade against giving his former clerk articles on memorandum in his behalf, as he will not hold himself responsible for any such transaction.

Bernard Strauss, of Oppenheim & Strauss, 87 Maiden Lane, while watching a ball game the first of the week, was struck in the face by a foul tip with such force that his nose was broken and one eye severely, but fortunately not seriously, injured by pieces of glass from his spectacles, which were broken. He will be confined to his bed about a week.

Notice has been given that W. Earl Youker, receiver in bankruptcy of the firm of Ashley & Merwin, formerly in business at 1327 Fulton St., Brooklyn, will sell at public auction, through J. W. & W. H. Reid, auctioneers, the property of the bankrupts on Aug. 5, at 10.30 A. M., at the store of the concern. The property to be sold consists of a line of jewelry, cut glass, silverware, optical goods, fixtures, etc. The schedules in bankruptcy filed by the concern showed liabilities of $2,681 and assets, consisting of stock, fixtures and open accounts, amounting to $880.

John Einsel, for 18 years an employe of the International Silver Co., 11 Maiden Lane, was arrested last week, charged with the theft of silverware from his employers. At police headquarters he is alleged to have admitted his guilt. His arrest followed that of Mabel Drew, 63 W. 38th St., at a pawn shop in Eighth Ave. She had some silverware with her and more was later found in her room, the police say. The newspaper accounts placed the value of the goods taken at about $700, but at the offices of the International Silver Co. it was said that the loss was much less than newspaper accounts had it, and, in fact, was an amount of very little consequence. The goods taken were plated ware.

A meeting of the creditors of Max Abrahams, San Francisco, Cal., was held last Friday at the office of the Keller & Untermeyer Mfg. Co., 71 Nassau St., at which time an offer of 50 per cent. in settlement was made, the notes to be for two years and endorsed. This offer was rejected. An offer was then made to turn over the assets of the debtor to his creditors, with the understanding that he be relieved in full of his obligations. The creditors looked favorably upon this proposition. The liabilities, including outstanding accounts, cash, etc., are estimated at $64,000, with assets in the neighborhood of $62,000. The meeting was adjourned for a week. Mr. Abrahams began business in 1893.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY each day posts in its office a bulletin of the latest buyers visiting New York, which every member of the trade is cordially invited to copy.

For the sum of $10 (payable in advance), a daily list will be mailed or delivered during the Fall season (July 20 to Dec. 15), to the offices of those desiring this service.

ALBANY, N. Y., J. L. Miller (Miller Bros.), Broadway Central.

ATHENS, GA., R. Brandt, Herald Square.

BOSTON, MASS., H. Hilliard (Jordan, Marsh Co.), 31 Union Sq.

BRATTLEBORO, VT., G. H. Clapp (A. B. Clapp & Co.), Ashland.

BUFFALO, N. Y., H. L. Schutt (Schutt & Peterson), Victoria.
R. N. Caird (Sweeney Co.), Cadillac; 458 Broadway.
P. H. Danner (C. M. Plarr Mfg. Co.), Grand.

CLEVELAND, O., S. H. Brunner (Brunner Bros. Co.), Continental.
H. I. Goldsmith (Goldsmith Bros.), Albert.

COVINGTON, KY., J. F. Pieper (Estate of F. Pieper), Herald Sq.

DES MOINES, IA., H. F. Burns (Harris-Emery Co.), St. Andrew; 320 Church St.

DETROIT, MICH., J. E. Goldberg (Goldberg Bros.), Broztell.

DUNKIRK, N. Y., J. A. Stapf (John A. Stapf & Son), Grand.

INDIANAPOLIS, IND., W. D. Sandford (Pettis Dry Goods Co.), Herald Sq.; 2 Walker St.

LOS ANGELES, CAL., J. G. Donovan (J. G. Donovan & Co.), Marlboro.

LOUISVILLE, KY., A. B. Latta (Kaufman-Strauss & Co.), King Edward; 31 Union Sq.

NASHVILLE, TENN., S. Shyer, Cadillac.

PHILADELPHIA, PA., H. Goodman (Lit Bros.), Herald Sq.; 685 Broadway.

READING, PA., H. Eisenberg (Dives, Pomeroy, Stewart & Co.), 2 Walker St.

SEATTLE, WASH., W. S. Newton (Frederick & Nelson), 16 E. 18th St.

ST. LOUIS, MO., S. V. Silverthorne (B. Nugent & Bros. Dry Goods Co.), Broztell; 31 Union Sq.
L. Schmidt, Hoffman.

ST. PAUL, MINN., J. A. Stolberg (Golden Rule), Navarre.

SAN FRANCISCO, CAL., J. A. Donnelly (R. Weill & Co.), Marie Antoinette.

TYLER, TEX., T. B. Ramey, Marlboro.

"ASK YOUR JOBBER"



FROM THE **SMALLEST** AND **SIMPLEST** TO THE MORE **ELABORATE** DIAMOND EFFECTS; INDICATING THE WIDE RANGE OF THE

UR RINGS—

THE ABOVE BABY RINGS ARE AMONG OUR NEWEST EFFORTS IN THE POPULAR LINE.

The Untermeyer-Robbins Co.

Seventy-One Nassau Street, New York

Are You Going Abroad?

AN INVITATION.

NO TOUR of Europe is perfect that does not include Switzerland. Threading your way along the beautiful Jura mountains, you strike Soleure, picturesquely situated on the river Aare. Thence a pleasant ride of 15 minutes brings you to our great Factory which will well repay a visit. All through trains stop at Soleure. Drop a postal to the Factory the day before, telling when you will arrive, and a carriage will meet you. It will only take a few hours.

Before sailing drop in at our office here for a little chat and a letter of introduction. Let us wish you *Bon Voyage.*

AMERICAN-SWISS WATCH CO.
1 MAIDEN LANE
NEW YORK

F. DE SIMONE & SON
Importers of Coral
76 Nassau Street, New York
Factories: Torre del Greco and New York

WORKSHOP NOTES
For Jewelers and Watchmakers. Cloth. Postpaid. $2.50. Published by The Jewelers' Circular Pub Co., 11 John St., New York.

THE MERCANTILE NATIONAL BANK

195 BROADWAY NEW YORK

Capital and Surplus, $5,000,000

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WARNER VAN NORDEN

STRICTLY A COMMERCIAL BANK **ACCOUNTS SOLICITED**

Providence.

O. C. Devereaux and family are at their Summer cottage at Prudence Park, on Narragansett Bay.

Craft & Newton have removed their factory to the top floor of the building, 109 Friendship St.

Edward B. Hough, of the Wightman & Hough Co., sailed last week for a month's vacation in Europe.

Louis Stern, of L. Stern & Co., this city, accompanied by his family, is enjoying a vacation visit at Atlantic City, N. J.

Samuel A. Baldwin, of Fessenden & Co., is spending a two weeks' respite from business at his old home in Manchester, N. H.

A. L. Newman & Co., manufacturing jewelers, rear 283 Thurber's Ave., have gone out of business after a few months' experience.

Frank A. Burdette, formerly at Newark, N. J., has opened a retail jewelry and watch repairing store on Taunton Ave., East Providence.

Charles Fuller is enjoying his leisure time this Summer, as usual, in cruising about Narragansett Bay and contiguous waters on his yacht, *Tartar*.

The manufacturing jewelry plant of George F. Greene & Co., at 79 Laura St., was sold at auction last week to the mortgagee, John H. Harvey, for $1,350.

The Providence Mfg. Co. will move early in August from 107 Friendship St. to the shop vacated several months ago by L. Davidsburg & Co., at 25 Calender St.

During a severe thunderstorm last Thursday morning, the building occupied by the Kay Jewelry Co., at 168 Somerset St., was struck by lightning, but escaped serious injury.

Water did damage of several hundred dollars at the retail store of Herbert S. Tanner, 64 Westminster St., early Sunday morning, during a fire in the upper portion of the building.

John R. Welbsby, who has been employed at the Gorham Co.'s plant in this city for 21 years, died recently at his Summer home at Shawomet Beach. He was a native of Manchester, England.

The George H. Fuller & Son Co., manufacturing jewelers' findings at Pawtucket, has announced the closing of their plant, July 29, until Aug. 10, for the purpose of making necessary repairs to machinery and giving their employes a vacation.

August Westeren, who has been conducting a retail jewelry and watch and clock repairing business at 433 Westminster St., has gone out of business, and his stock, tools and fixtures were sold at auction last Thursday, at his home, 92 Dudley St.

The Gorham Co.'s extensive works in the Elmwood district, and employing 2,000 workmen, resumed on an eight-hour schedule last Monday. The works have been closed for two weeks. Previous to that time they had been running on short time.

A patent has been granted to Frank R. Stafford, of 144 Pine St., this city, relating to separable link cuff buttons. The device consists of two button heads, to one of which is fixed an apertured link, and to the other of which is fixed a shank and cross bar insertable in the aperture of the link.

The men employed at the manufacturing jewelry factory of B. A. Ballou & Co. enjoyed an outing at Emery Park on Saturday afternoon, the party numbering about 50. Games of various kinds were in order and a shore dinner proved a delightful feature.

Frank C. Murray, for four years manager of the local office of the Jewelers' Board of Trade, has resigned to accept a position with the Osceola Turpentine Co. in Florida. Franklin C. Wood, who has been associated with Mr. Murray in the Providence office for a couple of years, succeeds to the management thereof.

The William J. Feeley Co. has just completed a handsome memorial lamp for presentation to St. Mary's Seminary for the chapel at Bay View. It is designed especially for this purpose, and its lines harmonize with the classic style of architecture in the chapel. It is octagonal in shape and chaste in design.

Thomas S. Jackson, one of the stockholders in the William A. Read Co., manufacturing jewelers, 116 Chestnut St., was the purchaser of the stock, tools, fixtures and machinery of the company when disposed of at public auction, last week, by order of the assignee. The price paid was $1,650, and it is understood that Mr. Jackson will continue the business.

Alleging unwarranted arrest, false imprisonment and assault and battery, Theodore Clyde Foster, vice-president of the Theodore W. Foster & Bro. Co., of this city, has brought a $10,000 damage suit against Chief of Police Frederick Sackett, of Norwood, Mass., as the outcome of his detention by that officer the night of May 16, while on his way in an automobile to this city from Boston.

Among recent trade visitors in this city were: W. J. Sabbath, of J. L. Sabbath & Co., Montreal; B. C. Foster, Bristol, Pa.; W. L. Roberts, Wilmington, Del.; Miss Henrietta Graf, Berg Bros., New York; Donald Smedley, Washington, D. C.; R. C. Green, Jr., Pottstown, Pa.; D. H. Krause, North Wales, Pa.; Harry L. Harman, Baltimore, Md.; Frank Kline, Spring City, and and John Kaufman, Cincinnati, O.

The petition for a new trial in the cases of Abel Violette and others of Fall River, against William H. Manchester, of this city, has been withdrawn in the United States Circuit Court for the Rhode Island District. Judgment has been entered for the plaintiffs aggregating $4,000, and the judgment satisfied. The suits, of which there were five, which were tried conjointly, were to recover $29,000 damages for injuries claimed to have been inflicted by a collision of Mr. Manchester's automobile with a carriage in which the plaintiffs were riding near New Bedford.

The annual outing of the members and friends of the S. & B. Lederer Employes' Association was held Saturday at Vanity Fair, on Narragansett Bay. There were four special cars to transport the party, and upon arriving at the grounds the various attractions were visited, a shore dinner enjoyed and in the afternoon an exciting game of baseball played between a nine from the Lederer shop and one representing the Ostby & Barton Employes' Relief Association. A second game was played between the employes of the S. & B. Lederer Co. and the Providence Stock Co.

Boston.

Charles Wilson, of Wilson Bros Co., is at Berlin, Me., on a midsummer outing.

Arthur Stephens, formerly with W. B. Foster, has accepted a position in Manchester, N. H.

Myles Byrne, formerly of Boston, and more recently at Pawtucket, is now with the Wilson Bros. Co.

Work was resumed, July 20, at the factory of the E. Howard Watch Co., in Waltham, after the annual vacation.

George W. Hopkins, for many years well known in the Boston jewelry trade, is now with a concern that makes a specialty of store fittings.

The Lombard-Skoog Co., of which Willard D. Lombard and George Skoog are the chief owners, is located in the Paddock building, where it is conducting a jewelry business.

The George E. Smith Co., of this city, has been incorporated to do a jewelry business with a capital of $10,000; George E. Smith, Roxana A. Worcester, Mary L. Mandell are the directors.

L. C. Remick is now with the F. F. Place Co. He came here from Colebrook, N. H. Samuel G. Learned, of the same concern, is receiving congratulations on his marriage, which took place recently to Miss Wentworth, of Lexington.

James W. Campbell, aged 61, a well-known resident of Waltham, who died July 18 at his home, 316 Moody St., had been employed in the Waltham Watch Co.'s factory in recent years. He leaves a wife and one daughter. He was a member of Isaac Parker Lodge, A. F. & A. M.

Louis Sonnabend, formerly at 2 Portland St. for 18 years and Brattle Sq. for five years, and his brother Joseph, who has a store also at 1984 Washington St., where he has been located for 14 years, have formed a partnership under the name of Sonnabend Bros., and have located at 94 Court St.

Myers & Franks have added two watchmakers to their force, Joseph Adler, of New York, and B. O. Lawson, of Waltham. Mr. Franks has just returned from a three weeks' fishing trip and outing at Belgrade lakes. On Saturday next Mr. Myers will start on an extended automobile trip through the cape district and Connecticut.

Representative Robert Luce, who aided materially in securing the passage of the Gold Stamping Law through the last legislature, is a candidate for lieutenant-governor, and his candidacy meets with much favor, therefore, among those who appreciate his good work in that matter, which was the result of a campaign engineered at the State house by Albert R. Kerr.

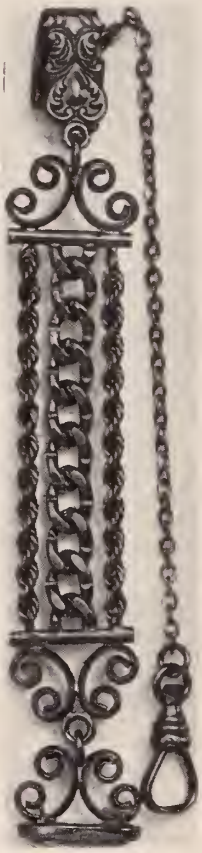
An event which recalled the mystifying tin box robbery at the store of Wilson Bros. Co., jewelers, on Court St., this city, was the hearing on Monday, before a master, of the charge of negligence, preferred against John Wilson, in connection with its disappearance. This question was brought before the court by vote of the directors of the corporation, of which Mr. Wilson is the manager, and is in the nature of an inquiry, with Mr. Wilson acquiescing with the other directors in the taking of such action.

THE GOLD FILLED LINE OF ORIGINAL AND EXCLUSIVE DESIGNS IN CHAINS, FOBS, BRACELETS AND LA VALLIERES



G129

Ask Our Salesmen to Show You Our New "SANDOW" Joint Bracelets.



G104



G75

ATTLEBORO CHAIN CO,

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G29

Write Us to Refer You to the Up-to-Date Jobbers Handling Our Goods.

WM. C. PENFOLD CO.

No. 35 MAIDEN LANE, NEW YORK

LARGEST EXCLUSIVE WATCH JOBBERS IN NEW YORK OF

Dueber-Hampden Watches
Dueber Cases — Hampden Movements

A Complete Line Always on Hand. Mail Us Your Orders

Connecticut.

Cephas B. Rogers, Danbury, has purchased a large touring automobile.

F. Ischer, Torrington, was recently granted a patent on an illuminated clock.

The entire plant of the Sessions Clock Co., in Bristol, has resumed operations and is working 55 hours per week.

Walter A. Ingraham, well known in the jewelry trade, was recently elected vice-president of the Bristol Savings Bank, Bristol.

The Wm. L. Gilbert Clock Co., Winsted, resumed operations on Monday of last week, after having been closed for three weeks for inventory.

Wm. B. Comstock, foreman of the Bradley & Hubbard Mfg. Co., Meriden, on Monday, of last week, celebrated the 71st anniversary of his birth.

Among the factories which resumed operations, July 20, was that of the Landers, Frary & Clark Co., New Britain. The plant was closed for two weeks.

W. E. Porter has assigned to the New Haven Clock Co., New Haven, a patent which was granted to him, a short time ago, on a pendant for the swivel of watch cases.

The R. Wallace & Sons Mfg. Co., Wallingford, has just awarded the contract for the construction of a large brick gate house to replace the present wooden structure on Bull Ave.

Factory "E," International Silver Co., Meriden, has given its generous aid to the Undercliff Sanitorium by donating to that institution all the necessary silverware, including knives, forks, spoons, etc.

Factory "E," International Silver Co., Meriden, started on a full working schedule on Monday of last week. The Wilcox Silver Plate Co. also started on an increased time schedule the same day.

Llewellyn W. Hart, for some time in the employ of the Morgan Silver Plate Co., Winsted, of which his father, Gilbert L. Hart is general manager, died at the Winsted Hospital, July 16, of typhoid fever.

George M. Curtis, treasurer of the International Silver Co., and C. P. Bradley, of the Bradley & Hubbard Mfg. Co., Meriden, have been selected by Mayor Reilley to serve on the Industrial Committee in charge of the big bridge celebration to be held in Hartford, next October.

About 16 cheap watches and a lot of general merchandise were stolen, recently, from the store of Balch & Brown, Manchester. The total loss will amount to about $300. The thieves broke a rear window through which they entered by standing on a pile of boxes, which they found in the yard.

H. J. Dunlap, whose store in Naugatuck, was entered last March, by burglars, who were subsequently taken into custody, exhibited in the show window of his store last week a check for $100 awarded by the Jewelers' Security Alliance to George M. Beach, superintendent of the police of Waterbury, for the arrest and conviction of the thieves.

Two Poles who were arrested last Wednesday in Canaan and who claim to reside in New York, are believed to have been implicated in the recent robbery of the store of George Odell, in Kent. When searched the prisoners had in their possession a silver watch, about $45 in bills and about $3 in pennies. The timepiece and the pennies are believed to belong to Mr. Odell.

Attleboro.

The W. H. Saart Co.'s factory is closed this week.

Frank H. Sadler is enjoying a vacation at Oak Bluffs.

The Cunningham, McCarthy Co. will close Aug. 1 for a week.

C. H. Allen & Co.'s factory was closed last week for the usual Summer vacation.

Ira W. Smith, salesman for the Horton-Angell Co., has returned from a Pacific Coast trip.

Miss Grace Hodges has resigned as bookkeeper for Walter E. Haywood & Co., after working 13 years for the concern.

John Killion, formerly foreman for the H. F. Barrows Co., has taken a similar position with the Attleboro Chain Co.

C. Adin Smith and wife enjoyed an automobile tour, last week, through the Berkshire Hills and western Massachusetts.

Harry P. Kent, of F. W. Weaver & Co., enjoyed an automobile trip last week with his family through the New Hampshire mountains.

The R. F. Simmons Co. nine has given up its place in the Jewelers' Baseball League. The C. H. Eden & Co. team was substituted in its place.

The C. O. Sweet & Son Co. closed Saturday for a week's vacation. The concern worked overtime last week in order to grant the usual respite from labor.

Thomas E. McCaffery is home from a visit to the Denver Democratic convention, the home of William J. Bryan at Fairview, Neb., and the Elks' convention at Dallas, Tex.

David E. Makepeace, Col. Sidney O. Bigney, Albert S. Ingraham, Thomas E. McCaffery and Carl M. Wendelstein, in interviews in the local press, urge the creation of a board of trade.

John M. Fisher subscribed $3,000 for the Prohibition campaign fund, with the stipulation that one-third shall be returned to the Massachusetts committee for distribution among New England States.

Failure on the part of William Wallace to appear as a witness in the Providence District Court caused the case of John Nelson, who is alleged to have received goods stolen of the Fontneau & Cook Co. from Wallace, to be again continued.

Col. Sidney O. Bigney left Saturday for Cincinnati to represent Massachusetts on the committee that notified W. H. Taft of his nomination. Mr. Bigney was given a reception on Thursday evening at the Hotel Vendome, Boston, which was attended by 350 representative citizens of Massachusetts. Col. Bigney responded with a short address. He was given a handsome picture of the nominee for President and was instructed to give it to Mr. Taft with the compliments of the Massachusetts Republicans.

A. S. Ingraham has received the plans for the big three-story factory that will be built at the corner of Union and Dunham St. It will be a wooden structure, and in addition to the three floors will include a basement which will be suitable for occupancy. It will be "L" shaped. One wing will be 90 feet long and the other 67 feet. Both will be 40 feet wide. The building will be equipped with a sprinkling system and other modern improvements. It will be one of the best-lighted factories in town. It is expected that the building will be complete within four or five months. Mr. Ingraham is planning to occupy the first floor, the basement and two other floors.

North Attleboro

Raymond V. Draper is at Oak Bluffs.

J. A. Lucas, Chicago, was a local visitor last week.

E. I. Franklin & Co. closed last Saturday for two weeks.

H. H. Curtis & Co. will close next Saturday for a week's vacation.

George Ferris is in the west in the interests of R. Blackinton & Co.

Mr. Angell, western representative of the George L. Paine Co., is back from a trip.

The engagement is announced of Oscar H. Hornig, former salesman for Codding & Heilborn Co., to Miss Ethel Carpenter.

Frank E. Whiting, Chicago representative for Whiting & Davis, is enjoying a vacation at one of the Rhode Island shore resorts.

Herbert L. Brown and Walter H. Barber, two young Plainville jewelry workers, have just completed a walk from Plainville to San Francisco. The journey was made in five months, two weeks and two days.

A dividend of 25 per cent. has been declared by the Jewelers' National Bank, which closed its doors last December. This dividend amounts to $164,125 and makes 85 per cent. of the total deposits now returned.

Frank M. Sturdy, treasurer of J. F. Sturdy's Sons Co., has presented to the Commissioner of Corporations the following report: Machinery, $60,491; cash and debts receivable, $365,304; merchandise, $164,602; total, $590,397 Stock, $300,000; accounts payable, $42,392; surplus, $248,-005; total, $590,397.

In the reorganization of the North Attleboro Country Club well-known jewelers hold conspicuous places. Fred A. Howard, of Frank M. Whiting & Co., is president, and Wallace G. Franklin, of E. I. Franklin & Co., is secretary. Orin W. Clifford, of G. K. Webster & Co., Andrew E. Morris, of G. C. Hudson & Co., and Fred B. Brigham, of Cheever, Tweedy & Co., are given important committee places.

Otto Rhefold, a Newark, N. J., chemist, says he has discovered a process for soldering aluminum which apparently makes a perfect union without the use of any flux such as muriatic acid or resin.

R. P. Coughlin, who travels for the New Haven Clock Co. in Ohio, Kentucky and West Virginia, had a narrow escape from death while alighting from an interurban car in Louisville, Ky., July 22. Fortunately he escaped with a few painful bruises, which confined him to the Seelbach Hotel for a few days under the care of a surgeon. He hopes to be able to resume his trip in a short time.

ENTERPRISING and successful jewelers everywhere are pushing the sale of some individual line of watches which they believe to be superior to all others, and upon which they can also make a satisfactory and justifiable profit.

This explains the growing demand for ILLINOIS WATCHES, in 0, 12, 16 and 18 sizes, by increasing numbers of leading jewelers throughout the United States.

If you are not familiar with the superior quality of—and advantages gained by handling—Illinois Watches, it will mean reputation and dollars for you to investigate.

Every one fully guaranteed.
Price List sent on application.

ILLINOIS WATCH COMPANY

SPRINGFIELD

CHICAGO AND WEST

I WILL

Western Office:
501 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
5125 Central,
Chicago.

Vol. LVI. CHICAGO, WEDNESDAY, JULY 29, 1908. No. 26.

Chicago Notes.

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Otto Lieberman, with the Stein & Ellbogen Co., is now on a vacation.

Sam Zimmern, of Henry Zimmern & Co., New York, was recently in Chicago.

Wm. Hirsch, of A. Hirsch & Co., is spending the Summer at Manitou, Col.

The family of Abe Levy has been increased by the arrival of a baby girl.

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The Lande Jewelry Co. was recently incorporated to manufacture and deal in jewelry and other merchandise with a capital of $2,000. The incorporators are: L. Hornstein, H. M. Fisher and M. Fisher.

Frank M. Whiting, of Whiting & Davis, Attleboro, will represent his firm in Chicago and western territory. He is moving his family to Chicago and will have his office at room 405, Columbus Memorial building.

Emil Schaffer, proprietor of the Keystone Jewelry Co., 322 State St., and the Peerless Jewelry Co., 174 Madison St., has closed a lease, July 23, for the entire building at 306 State St. for a term of five years at $36,000.

Chas. E. Child, representative here for the Chas. M. Robbins Co., has just returned from the Shriners' convention at St. Paul with his complete exhibit on the "Street of Mecca" at the Ryan Hotel there, exhibiting badges and souvenirs. Mr. Child goes this week to the factory for two weeks.

Rud. Noel, of Rudolph Noel & Co., New York, is engaged to be married to Miss Rose Greenbaum, 572 E. 45th St., this city. An engagement party was given at that residence, July 24. The wedding will take place Sept. 16. Mr. Noel is receiving the congratulations of his many friends in the trade.

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Among the visitors from out of town during the past week were the following: A. J. Reinhart, Lincoln, Ill.; J. C. Grasborg, watchmaker for A. Mandelberg, Omaha; J. C. Klahalt, Springfield, Ill.; L. A. Fonder-

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STORE OF F. E. FEARL & SON, HUTCHINSON, KANSAS.

Hutchinson, Kan., July 8, '08.
THE ARNSTINE BROS. CO.,
Cleveland, O.

Gentlemen — The Catalogs you made for us last Fall proved in every way satisfactory and brought excellent results and made a nice increase in December. They are a splendid salesman and place one's entire stock in the homes of the people to study over at their leisure. They bring competitors' customers to the store and are a great power in placing one's business in the lead of all others. Your goods are rapid sellers and far better than the usual run of goods and are of high standard quality

The best recommendation we can give you is, we will use your Catalogs again this year.

Very truly,
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Toledo, Ia., Jan. 8th, 1908.
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I wish to thank you for the exceptional merit and style of the goods furnished me this past fall, and for your careful attention to my needs.

Respectfully yours,
J. M. R. HANSON.

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CLEVELAND, OHIO

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smith, Hoopeston, Ill.; C. H. Alguire, Bridgman, Mich.; R. E. Lincoln, Plano, Ill.; Carl Olsterle, Joliet, Ill.; Al. Smith, Bloomington, Ind.; Henry Volkman, Kankakee, Ill.; R. H. Faris, Winfield, Ia.; Moe Ehrlich, Detroit, Mich.; W. H. Smith, Golden, Colo.; F. H. House, Galva, Ill.; George Mayr, South Bend, Ind.; H. S. Record, Cambridge, Ill.

A meeting of the executive committee of the Illionis Retail Jewelers' Association was held here last week. Those present were: F. A. Marean, president, Belvedere; Frank Smith, first vice-president, Pontiac; F. A. Pearce, second vice-president, Milford; secretary, Geo. B. Elbe, Chicago; Lorenz Holland, Cullom, director; W. G. Werner, Chicago, director. The following delegates were elected to represent the association at the coming national convention at Cincinnati: F. A. Marean, Geo. B. Elbe; alternates, Frank Smith, F. A. Pearce. The next meeting will be held here Sept. 16. Secretary Elbe will send a circular letter to every jeweler in the State of Illinois, and a large attendance is expected

St. Louis.

W. J. Krug, Staunton, Ill., and C. F. Gash, Fredericktown, Mo., were in this city last week.

E. Massa, of the Bauman-Massa Jewelry Co., has returned to his desk, after a month's tour through Colorado.

W. E. Susong, of the Bauman-Massa Jewelry Co., will leave this week for a month's tour through the north.

Alvan T. Hatch, representative of four eastern manufacturing companies, has been at the Hotel Jefferson for a week.

Samuel E. Morrison, of Morrison, Levy & Co., 205 N. 7th St., has withdrawn from the firm. Mannie Levy, the other partner, is now conducting the business at the same place under the name of the M. Levy Jewelry Co.

The Mermod, Jaccard & King Jewelry Co. has furnished the St. Louis *Republic* with three little silver and gold-lined drinking cups, which the paper will present to the three children born last Sunday, July 12, the day on which the *Republic* celebrated its anniversary. The babies are all girls and were named Louisa Republica, in honor of the paper.

Kansas City

The Hassig & Krieke Jewelry Co. has secured the services of Wm. Stephen, of Providence, R. I., as an engraver.

P. O. Hinrich, Detroit, Mich., is the new instructor in engraving at the Kansas City Horological and Optical School.

George A. Young, Moberly, Mo., stopped over here last week on his way to Colorado, where he has gone on a pleasure trip.

A. E. Storey, a former student at the Kansas City Horological and Optical School, has opened a jewelry store at Lockhart, Tex.

John Wyche, who represents the Woodstock-Hoefer Watch & Jewelry Co., in Texas, has returned to his territory, after his Summer vacation.

A. W. Hailey, a former student of the Kansas City Horological and Optical School, has started in business for himself at Delphos, Kans. He bought his stock and material equipment in this city.

The following out-of-town jewelers called on the local trade last week: H. L. Morrison, Pittsburg, Kans.; A. L. Cline, Edgerton, Kans.; Charles Weber, Lexington, Mo.

R. N. Eaton, of the Eaton & Pease Jewelry Co., is preparing to build a new home that will cost $6,000 at 42d St. and Grand Ave. A morning paper here recently published an illustration and description of a bungalow that pleased Mrs. Eaton, and the house will be a reproduction of it. It will be ready for occupancy by the Fall.

Detroit.

Simon Lachman spent some time last week in Chicago.

Charles Schaub returned recently from a visit to New York.

D. E. Holland, Lapeer, was in this city buying stock last week.

Herman A. Rolshoven returned recently from a long European trip.

George H. Johnston, Northville, was here a few days ago buying stock.

J. H. Garlick returned last week from his trip to St. Paul with the Shriners.

Charles H. Kellar has taken the northwestern territory for Noack & Gorenflo.

Hugh Connelly is spending the Summer recuperating at Lake Orion, after a recent severe illness.

W. C. Noack, of Noack & Gorenflo, is spending several weeks at Whitmore Lake with his family.

Noack & Gorenflo have been awarded the contract for clocks and bells in the new high school additions.

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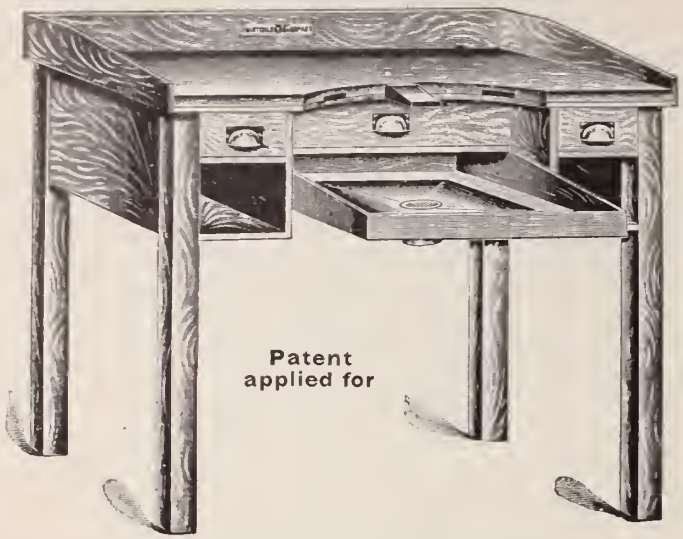
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We now have in preparation a supplement to the second edition of *"Trade-Marks* of the *Jewelry and Kindred Trades,"* and in order that it may be as complete and accurate as to new marks as it is possible to make it, we request every manufacturer and jobber to send us a list of such marks as he may *now use,* or *has ever used,* together with such information (the kind and quality of goods upon which the marks are used, etc.,) as may be germane to the subject. Send cuts of marks if possible. If not, send clear, printed impressions or drawings.

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smith, Hoopeston, Ill.; C. H. Alguire, Bridgman, Mich.; R. E. Lincoln, Plano, Ill.; Carl Olsterle, Joliet, Ill.; Al. Smith, Bloomington, Ind.; Henry Volkman, Kankakee, Ill.; R. H. Faris, Winfield, Ia.; Moe Ehrlich, Detroit, Mich.; W. H. Smith, Golden, Colo.; F. H. House, Galva, Ill.; George Mayr, South Bend, Ind.; H. S. Record, Cambridge, Ill.

A meeting of the executive committee of the Illionis Retail Jewelers' Association was held here last week. Those present were: F. A. Marean, president, Belvedere; Frank Smith, first vice-president, Pontiac; F. A. Pearce, second vice-president, Milford; secretary, Geo. B. Elbe, Chicago; Lorenz Holland, Cullom, director; W. G. Werner, Chicago, director. The following delegates were elected to represent the association at the coming national convention at Cincinnati: F. A. Marean, Geo. B. Elbe; alternates, Frank Smith, F. A. Pearce. The next meeting will be held here Sept. 16. Secretary Elbe will send a circular letter to every jeweler in the State of Illinois, and a large attendance is expected

St. Louis.

W. J. Krug, Staunton, Ill., and C. F. Gash, Fredericktown, Mo., were in this city last week.

E. Massa, of the Bauman-Massa Jewelry Co., has returned to his desk, after a month's tour through Colorado.

W. E. Susong, of the Bauman-Massa Jewelry Co., will leave this week for a month's tour through the north.

Alvan T. Hatch, representative of four eastern manufacturing companies, has been at the Hotel Jefferson for a week.

Samuel E. Morrison, of Morrison, Levy & Co., 205 N. 7th St., has withdrawn from the firm. Mannie Levy, the other partner, is now conducting the business at the same place under the name of the M. Levy Jewelry Co.

The Mermod, Jaccard & King Jewelry Co. has furnished the St. Louis *Republic* with three little silver and gold-lined drinking cups, which the paper will present to the three children born last Sunday, July 12, the day on which the *Republic* celebrated its anniversary. The babies are all girls and were named Louisa Republica, in honor of the paper.

Kansas City

The Hassig & Krieke Jewelry Co. has secured the services of Wm. Stephen, of Providence, R. I., as an engraver.

P. O. Hinrich, Detroit, Mich., is the new instructor in engraving at the Kansas City Horological and Optical School.

George A. Young, Moberly, Mo., stopped over here last week on his way to Colorado, where he has gone on a pleasure trip.

A. E. Storey, a former student at the Kansas City Horological and Optical School, has opened a jewelry store at Lockhart, Tex.

John Wyche, who represents the Woodstock-Hoefer Watch & Jewelry Co., in Texas, has returned to his territory, after his Summer vacation.

A. W. Hailey, a former student of the Kansas City Horological and Optical School, has started in business for himself at Delphos, Kans. He bought his stock and material equipment in this city.

The following out-of-town jewelers called on the local trade last week: H. L. Morrison, Pittsburg, Kans.; A. L. Cline, Edgerton, Kans.; Charles Weber, Lexington, Mo.

R. N. Eaton, of the Eaton & Pease Jewelry Co., is preparing to build a new home that will cost $6,000 at 42d St. and Grand Ave. A morning paper here recently published an illustration and description of a bungalow that pleased Mrs. Eaton, and the house will be a reproduction of it. It will be ready for occupancy by the Fall.

Detroit.

Simon Lachman spent some time last week in Chicago.

Charles Schaub returned recently from a visit to New York.

D. E. Holland, Lapeer, was in this city buying stock last week.

Herman A. Rolshoven returned recently from a long European trip.

George H. Johnston, Northville, was here a few days ago buying stock.

J. H. Garlick returned last week from his trip to St. Paul with the Shriners.

Charles H. Kellar has taken the northwestern territory for Noack & Gorenflo.

Hugh Connelly is spending the Summer recuperating at Lake Orion, after a recent severe illness.

W. C. Noack, of Noack & Gorenflo, is spending several weeks at Whitmore Lake with his family.

Noack & Gorenflo have been awarded the contract for clocks and bells in the new high school additions.

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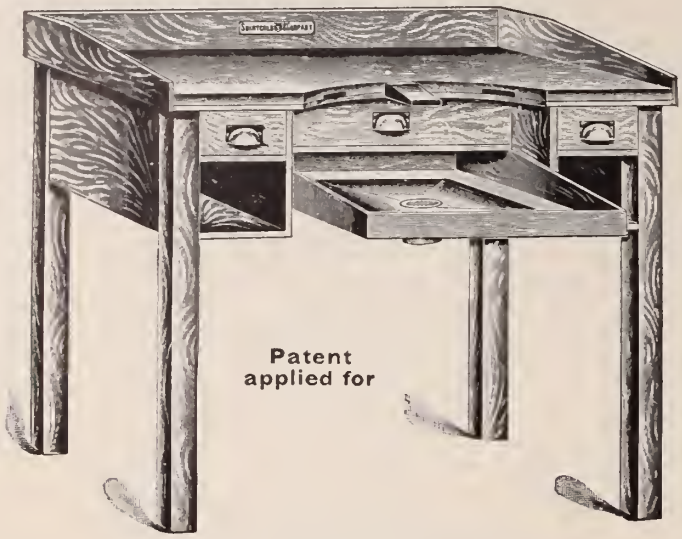
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Los Angeles.

TRADE CONDITIONS.

The moderate improvement in business conditions noted heretofore in this correspondence continues. This improvement is no douht due to a considerable extent to the number of people who come here and to other points of southern California to spend the heated term. One of these visitors says that be saw an average of $60,000 a day drawn from the banks of Phoenix for three days, to he used for the purpose of coming to this coast. Equally large sums in proportion, he said, are flowing to Los Angeles from Prescott, Tucson, Bisbee and other territorial towns. Another man of high financial standing in Arizona estimates that within 90 days Arizonans will spend in and around Los Angeles the sum of $3,500,000 or more. They are liberal users of money and plan weeks ahead for their outing here. New Mexico also sends thousands of "good spenders" to Los Angeles and the exodus is now on. Many come also from Texas, Nevada and Utah, and it is estimated that Old Mexico will send fully 5,000 of her pleasure-seeking countrymen here to enjoy themselves during the heated term. While, of course, only a fraction of the money brought by these tourists is spent for jewelry, jewelers are being helped indirectly hy the large amount of money being thus put into circulation bere.

Ross Campbell has been engaged as superintendent in the manufacturing department of Brock & Feagans.

John M. Hartzberg, salesman for J. Wiesenberger, has gone to San Francisco for a short period of recreation.

A. C. Ingram, bookkeeper and salesman for S. Meyer & Co., has just returned from a pleasant outing spent at Follows Camp.

H. B. Crouch is exhibiting in his window four handsome cups supplied by him for prizes at the Kennel Club show in Venice, Cal.

Amos M. Buley, head diamond salesman with Brock & Feagans, for several years past, is no longer connected with that concern.

H. T. Brown, traveling for Gilmore & Lee, returned, last week, from a trip over the coast between this city and San Francisco.

Nearly all the machinery of the Pacific Gem Co. has been removed from the Spring St. store to the new location at 622 S. Broadway.

A. Fink, of the J. P. Trafton Co., is making a trip through Arizona, and C. C. Abel, of the same company, is touring the towns of Southern California.

C. T. Dunsmoor, of the H. J. Whitley Co., who has been confined to his home by illness, for some time, is again able to attend to business at the store.

Floyd R. James, of the J. P. Trafton Co., has recently bought a new home in South Pasadena and is spending his vacation putting things in shape there.

George Lenoir, a manufacturer of jewelry at Geneva, Switzerland, has been spending some time in Southern California. This is his first visit to America.

M. E. Josephs, traveling for J. Levinson, of this city, is making a tour of the towns of Central and Southern California, going as far north as San Luis Obispo.

Joseph Lawton, of the H. J. Whitley Co., has returned from his vacation trip to Fellows Camp in the San Gabriel Cañon, where he spent 10 days with his wife.

W. C. Libs, a salesman for Hambright & Walsh, wholesalers, has gone on a visit to his old home to Adrian, Mich. Before his return he will visit Buffalo, going by steamer on Lake Erie from Detroit.

George M. Williams, manager of the Geneva Watch & Optical Co., has engaged the services of Mr. Haliburton, recently of Fresno, as an additional watchmaker.

George M. Williams, proprietor of the Geneva Watch & Optical Co., and Paul G. Grim, of the J. P. Trafton Co., went hunting in the vicinity of Saugus, last week.

S. Meyer, of S. Meyer & Co., has taken a cottage at Ocean Park, where his family will reside during the rest of the summer. He will go and come daily by electric car.

C. M. Henkel, Bisbee, Ariz., was in this city a few days ago, after which he went to Catalina Island, where he will spend some time enjoying his favorite pastime, fishing.

Burr Freer, San Francisco, who has been ill in this city, has so far recovered as to be able to return home. Joe Brennan, his traveling salesman, remained several days after Mr. Freer's return.

Out-of-town jewelers in this city, recently, include: Joel Kloss, Corona; Frank De Arman, Ontario; J. E. Russell, Corona; J. L. Foote, Fullerton, and J. P. Rasmussen, with the Bartlett Co., Ventura.

George A. Brock, of Brock & Feagans, who intended to start for the east, early in July, has been detained at home by the sickness of his child. The child is improving, however, and Mr. Brock expects soon to make his trip to the east.

H. F. Wallace, wholesaler at 414½ S. Broadway, is taking an outing at Mt. Lowe and Wilson's Peak. W. A. Wheeler, who has returned from his vacation at Catalina Island and Long Beach, is taking Mr. Wallace's place during his absence.

Mr. Donnelly, traveling representative for Sproehnle & Co., Chicago, has written to the trade here that he will not be able to visit this city for several weeks. He was injured in an automobile accident, at Portland, Ore., where he expected to have to remain for at least four or five weeks.

E. E. Peck, president of the Los Angeles Gem Co., has gone to the company's turquoise mines in Arizona to engage and set to work an additional force of men. The heat in Arizona at present makes it difficult to secure workmen and the demand for turquoise at the factory here has been greater than the company has been able to supply.

Pacific Coast Notes

W. E. Tracy has removed his stock to the C. E. Whitney Co. store, at Coalinga, Cal.

H. A. King, Eureka, has given a trophy cup to be presented to the winner of the motor boat race to be held there shortly under the auspices of the Humboldt Motor Boat Club.

Henry Otterberg, a diamond importer of New York, P. Dosch, a watch manufacturer of Bridgeport, Conn., and Ralph E. York, a manufacturer of silverware of New York, are at present touring the southern part of the State of California.

That the wheels of justice move quickly at times in Sacramento was shown last week when George Walsh, the confessed diamond thief, was arrested one morning, and in the afternoon was tried and sentenced to three years in San Quentin. The robbery occurred at the store of S. Sturmer.

P. H. Goodwin, San Diego, has just received a patent on a gem holder, by means of which it will be possible for jewelers to display gems to the best advantage without the danger of dropping them. The new invention consists of a ring with prongs so arranged that a gem or diamond can be fixed in them and the ring slipped on the finger of the prospective purchaser.

San Francisco

W. A. Hodger, of the retail force of Shreve & Co., is away for a two weeks' visit to the mountains.

Martin Goldstein, who was robbed of jewels, valued at $800, July 7, has offered a reward of $200 for their return to him.

G. S. Pomeroy, one of Shreve & Co.'s skilled designers, has just returned from a two weeks' vacation to Los Gatos and Santa Cruz.

R. B. Stanley, formerly of Chicago, but now connected with the jewelry department of Shreve & Co., was married last week.

J. Christian, Santa Clara, and F. W. Petersen, Bakersfield, were in this city during the past week visiting the wholesale trade.

Henry M. Abrams is now an enthusiastic commuter. He is spending the Summer months across the Bay at Escale, in Marin County.

Mrs. Charlotte Friedman, wife of Ralph Friedman, San Francisco, is visiting in southern California, accompanied by her daughters, Evelyn and Fannie.

De Ferrari & Peters have decided that their old location on Montgomery Ave. is now superior to the present one on Van Ness Ave., and as soon as a store can be fitted up they will be located near their old home.

Mabel Genevieve Lundy, daughter of T. Lundy, was married last week to Eugene Harney. Mr. Lundy is well known on account of the notoriety he gained last Spring, when his store was robbed of approximately $50,000 worth of gems.

One of the most important events that has occurred in the jewelry business in San Francisco for many months was the recent removal of the firm of Hammersmith & Co. from the Van Ness Ave. district to a permanent location in what will shortly be the best shopping district in the now rapidly developing greater San Francisco. The building, which was designed especially for the use of this firm, consists of three stories and basement, all of which is occupied by Hammersmith & Co. The location is all that could be desired, being at the southwest corner of Sutter St. and Grant Ave. among houses of similar high character and at the juncture of the most heavily crowded street car line and the most exclusive shopping street in the downtown district. The building is unique architecturally and is as nearly fireproof as modern building methods can accomplish.

A. Green will continue the business of the dissolved partnership of Gorman & Green, Salisbury, N. C.

Indianapolis.

TRADE CONDITIONS.

Indiana retail jewelers, outside of this city, are having a very gratifying midsummer trade, now that the wheat crop is turning out so satisfactory. Very few jewelers were in this city last week, wholesalers attributing it to the fact that the jewelers were in the midst of their busy season.

J. W. Thompson, Danville, left last Thursday for Texas, where he has extensive business interests. He expects to be away for about three months.

C. S. Wallace, of the Baldwin-Miller Co., will leave this week for his annual vacation. He will spend most of the time in western Indiana and will visit Terre Haute.

Jewelers at Farmland are buying fresh water pearls in large quantities. Regular shipments of pearls are now being made by them to eastern markets. They range in value from $5 to $500, although not many of the larger variety have been found to date.

An additional room on the ninth floor of the State Life building has been leased by Hoffman & Lauer, dealers in jewelers' supplies. They will occupy it as soon as decorations can be made and new fixtures installed. The company contemplates handling a much larger stock.

J. H. Reed and his son Harry spent last week in Brown County, investigating the gold situation there, it having been reported that gold is being found in paying quantities. Mr. Reed, Sr., is negotiating for a tract of land where he will establish a summer home and do prospecting.

The local police have arrested William Rice, a negro, who is suspected of having stolen $2,500 worth of jewelry from various Indianapolis homes last week. All of the robberies occurred in day time and a servant girl has identified Rice as the man she saw in her employer's home. All local jewelers and pawn brokers have been given descriptions of the missing jewelry and are on the lookout for it.

Indianapolis is being overrun with venders of "phony" jewelry who attempt to give the impression that it is of first quality and has been obtained under questionable circumstances. Much of the jewelry is engraved with initials and dates to help the deception. Walter Smith, a negro, was arrested last week and found to have a lot of the jewelry in his possession, and after an investigation he was ordered to leave the city. Charles Workman and William Carpenter were also arrested and found equipped with a number of cheap rings and watches. They were held for peddling without a license. The police say they are determined to stamp out the "phony" jewelry business, and in this they are being given the support of jewelers.

J. P. Mullally, one of the best known retail jewelers in Indiana and president of the Indianapolis Retail Jewelers' Association, will be a candidate for the presidency of the National Association of Retail Jewelers at the convention to be held at Cincinnati, next month. The matter was first suggested to Mr. Mullally while he was attending the convention of a fraternal organization at Knoxville, Tenn., a few weeks ago. Upon returning to Indianapolis Mr. Mullally was urged by local jewelers to act favorably upon the suggestion and at a meeting last week the Indianapolis Retail Jewelers' Association gave him its indorsement. Since then he has received assurances of support from New York, Ohio and the south. Last winter Mr. Mullally suggested the organization of a local association of jewelers, but was told by wholesalers and manufacturers that Indianapolis jewelers were so far apart an organization would be hard to effect. With two others, however, Mr. Mullally began work and in two weeks about 30 out of 36 of the principal jewelers in the city were enrolled as members while the other six gave assurances of their support. A large delegation of local jewelers will go to Cincinnati to work for his election.

Cincinnati.

James Baker, of the Henkes-Baker Jewelry Co., Vincennes, Ind., was seen among the trade here last week.

John Owen, with M. A. Mead & Co., was here as the guest of his brother, William Owen, 425 Elm St., last week.

William Owen, Elm St., and his wife have started on a pleasure tour, which will include Pittsburg, Pa., and West Virginia.

Lee Loeb, of Herman & Loeb, has returned from an extended western trip and has left for a stay at Martinsville Springs, Ind.

Richard Welling, watchmaker for Herman A. Rohs, Cynthiana, Ky., stopped off here on his return from a two weeks' stay in Canada, last week.

C. C. Hyde, a new jeweler at Newcastle, Ind., was here last week buying new fixtures and stock, and while here was the guest of A. C. Tepfert, with A. & J. Plaut.

Edward Herschede, secretary and treasurer of the Frank Herschede Co., will sail from New York to-morrow (July 30) for Europe, where he will combine business and pleasure on his trip.

Out-of-town buyers who called here during the past week included: Frank Fullilove, Owenton, Ky.; Chase Hoffman and T. M. Jackson, of the Arcade Jewelry store, Springfield, O.; William Keller, Georgetown, Ky.

Clarence Prentice Tiller, recently sentenced to seven years' imprisonment for the robbery he committed at the Michie jewelry store 18 years ago, has been taken to the penitentiary at Columbus, O., where he will serve a part of his term while his attorney, Raymond Ratliff, is seeking to secure for him a new trial in the circuit court. The old indictment against him had been nolled, but when he was arrested here, after serving his last term in prison, the charge was revived and he was re-indicted, convicted and sentenced. His attorney secured a 30 days' stay of execution in order to take the case to the circuit court on error. The time will be up Aug. 2 and the circuit court will not have time to hear the case. Attorney Ratliff gave notice that he would apply for additional time, but a protest was immediately made by the assistant prosecuting attorney in behalf of the sheriff and jailer, who object to the responsibility of keeping Tiller in jail so long, he having a reputation as a jail breaker and the jail being known to every cracksman for its wornout condition makes escape easy. The circuit judges considered the report of these officials sufficient ground upon which to refuse another stay of execution and ordered that Tiller be sent to the penitentiary to serve out his sentence of seven years, unless, after the hearing of the error proceedings, it should be determined that he is entitled to a new trial.

Columbus, O.

C. E. Radebaugh, 579 N. High St., is able to be out again after two months' illness with typhoid fever.

George Charters, Xenia, and his son are both very ill with fever, according to reports brought from there by traveling salesmen.

Ralph N. Whitford, treasurer and manager of the Hofmann Jewelry Co., will return home this week after an outing in Michigan.

J. B. White, president of the White-Haines Optical Co., sailed, Thursday, for Bremen. From there he will go to Berlin, and make a tour of Germany, Holland and France, and probably of England. He is accompanied by J. B. Hanna. Mrs. White will sojourn in the Adirondacks while Mr. White is in Europe.

John M. Fisher, a prominent Attleboro (Mass.) manufacturing jeweler, who attended the Prohibition national convention here, subscribed $3,000 to the campaign fund, giving that sum to the national committee on condition that $1,000 of it be expended in New England. B. A. Sanborn, a Middleport (O.) jeweler, was also a delegate to the convention.

The D. C. Beggs Co., department store with a jewelry department, is in the hands of W. F. Burdell, banker, and Quinton R. Lane, attorney, as receivers, appointed by the Federal court with instructions to keep the store open and not to sacrifice any of the stock. The assets are estimated at $900,000 and the liabilities at $600,000. A receiver was also appointed for Mr. Beggs personally.

Toledo.

Mr. and Mrs. J. J. Freeman are spending a two weeks' vacation in Wisconsin.

M. D. Teal, of the firm of J. J. Freeman & Co., was called to his former home at Ligonier, Ind., through the death of his father, who died July 22. Mr. Teal will be absent some days.

Toledo jewelers, headed by J. George Kapp, are taking a lively interest in the Boosters' Club of the Chamber of Commerce, which was organized during the past week at a luncheon given at W. L. Milner & Co.'s. The purpose of the club is to invite trade to the city and to do so special excursions will be run on the various roads entering the city.

A. J. Heesen, 321 Adams St., is seriously ill at the Toledo hospital, where he was removed several days ago for an operation for gall stones. Mr. Heesen has been a sufferer from kidney trouble for some time. Late reports from his bedside are to the effect that he has slightly improved, although yet very seriously ill. During his absence his store will be under the management of Louis C. Minke.

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Special Notices.

Payable invariably in advance.

Rates 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS watchmaker and jeweler, well recommended and properly vouched for. R. L. Winchester, Phillips, Wis.

YOUNG MAN, 18, wishes position in wholesale jewelry house; A1 reference. "B., 4887," care Jewelers' Circular-Weekly.

THOROUGHLY competent salesman, 15 years' experience; best of reference; city or out of town. M. Reitz, 3 E. 116th St., New York.

CLOCK and jewelry repairer, young man, wishes position with opportunity to learn watch work. "H. F., 4865," care Jewelers' Circular-Weekly.

POSITION WANTED as watchmaker and salesman; thoroughly understands the business; cannot engrave. 902 Merchant St., Emporia, Kans.

WANTED, position by lady in jewelry store; first class engraver, with some store experience. Address "A. F.," 34 Lincoln Ave., Danbury, Conn.

WANTED, position as a monogram and a letter engraver, and also saleslady; experience. Address "C. D. E., 4867," care Jewelers' Circular-Weekly.

ENGRAVER, first class letter and monogram engraver, open for position Aug. 15; experienced. Address Box 4917, care Jewelers' Circular-Weekly

WANTED, positions for all kinds of help connected with jewelry trade; the standing of each investigated by us. Commercial Trades Bureau, Rochester, N. Y.

WATCH and clock repairer, 25 years' experience, desires a position in New York or vicinity; best references. "E. S., 4885," care Jewelers' Circular-Weekly

FIRST CLASS watchmaker and plain engraver, young man of eight years' experience wishes position. Address H. B. Fiedler, 67 E. 108th St., New York.

SALESMAN, retail jewelry experience, desires position; unquestioned references from two Fifth Ave. houses. A. E. Allen, 422 E. 159th St., New York.

ENGRAVER wishes a position; sample on request; can also do jewelry repairing; references furnished. Loren Lowry, care I. H. McConkey, Johnstown, N. Y.

JEWELER, experienced all around man, with first class references, wishes steady position in any country or town. Wm. Goldberg, General Delivery, Chicago, Ill.

POSITION as watchmaker, optician or watchmaker only, is desired by good, practical man, $25 per week. Address "P., 4893," care Jewelers' Circular-Weekly.

ENAMELER, experienced on all kinds of work, emblems, class pins, lodge rings, jewels, etc.; capable of taking charge. "A., 4898," care Jewelers' Circular-Weekly.

VERY CAPABLE engraver and saleslady desires position; middle west preferred; three years' experience; first class references. "Z., 4918," care Jewelers' Circular-Weekly

COLORER, first class, crackajack, on all colors, seeks steady position; makes all solutions; capable of taking charge; references. Address "Berlin," 68 Forsyth St., New York.

WANTED, position by a first class watchmaker, over 20 years' experience and competent in every respect; best of references. Address "Competent, 4827," care Jewelers' Circular-Weekly.

SITUATION WANTED by first class manufacturing and johhing jeweler, also stone setter and all around man with best of references. Address "B., 4727," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver, first class all around man, 20 years' experience on railroad work; best of references; western States only. Address "X., V., 4745," care Jewelers' Circular-Weekly.

POSITION DESIRED by first class watchmaker with privilege of doing optical work outside; 10 years' experience at bench and graduate optician. Address "R., 4894," care Jewelers' Circular-Weekly.

YOUNG MAN, 18 years, desires position in wholesale jewelry house; have kept stock, filed orders and waited on trade; references. Address "Ambitious, 4895," care Jewelers' Circular-Weekly.

WANTED, position by first class letter and monogram engraver, clock and jewelry repairer and salesman; experience of highest class; reference. Address "O. B. D., 4881," care Jewelers' Circular-Weekly.

YOUNG MAN, 24, of neat appearance, ability and good character, desires position with wholesale or retail jewelry concern; three years' experience; A1 references. "L., 4906," care Jewelers' Circular-Weekly

COMPETENT WATCHMAKER and salesman, 15 years' experience, can make your repair department satisfactory; good habits and references; mention hours and salary. "B., 4897," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 15 years at the bench, wants position in New York or Pennsylvania States; best of reference; if you can't pay $25 a week don't answer. "M. N., 4908," care Jewelers' Circular-Weekly.

POSITION WANTED, Aug. 10, by watchmaker, engraver, some knowledge of optics, also do all repairing of jewelry; best reference; no habits; all tools; samples of engraving. "L. T., 4874," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, has six years' experience at manufacturing and repairing, fully understands retail business, wishes position in middle west; has tools; first class references. "H. M.," care Ben Roth, 204 State St., Chicago, Ill.

FIRST CLASS watchmaker, fair engraver, clock and jewelry repairer, window dresser and salesman; age 24; nine years' experience; best of references; will take position Sept. 1. "V., 4903." care Jewelers' Circular-Weekly.

YOUNG MAN, 25, speaking German, French and English, wishes position as stock clerk or assistant bookkeeper with any concern carrying high grade silver hollow ware goods; best references. "S., 4808," care Jewelers' Circular-Weekly.

POSITION WANTED by young man of good, steady habits as assistant watchmaker, practical clock, jewelry and optical repairer; can furnish best of references as to character and ability. "T., 4882," care Jewelers' Circular-Weekly

WANTED, by a young single man, a position on the road, representing a watch, jewelry, ring or silverware line; have had 10 years' experience in the business; can furnish A1 references. Address "M., 4890," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry foreman is open for engagement; has been head of department for a numher of years in one of the foremost factories in the east; new and original patterns in all lines. Address "O., 4862," care Jewelers' Circular-Weekly.

POSITION WANTED, wholesale or retail, hy young married man with thorough and practical experience of jewelry business; 12 years in business on my own account; competent to call on trade. Address "X., 4909," care Jewelers' Circular-Weekly.

EXPERIENCED WATCHMAKER, on fine complicated watches and French clocks, wants position in small city in New York State; understands waiting on trade; best references; salary, $20. Address "X., 4916," care Jewelers' Circular-Weekly.

WATCHMAKER, French clock and jewelry repairing, good salesman, can take charge of store, lathe and tools, A1 references from last employer, age 36, wants place for the Summer, or permanent. "J. T. P.," 117 Myrtle St., Boston, Mass.

FOREMAN, jeweler and silversmith, wants to connect with A1 house; has just heen granted patent on improved extension hracelet, which can be manufactured for half the price of the hest now on the market. Address "T., 4863," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, fine letter and monogram engraver, 23 years' experience, modern tools and trial case; do not repair clocks or jewelry; five years on railroad watches; samples of engraving and references; Indiana or Illinois preferred. Address "A. B., 4856," care Jewelers' Circular-Weekly.

SITUATION WANTED in retail jewelry store by practically experienced watchmaker and good salesman; capable of taking charge of watch repair department; good, clean habits; age 28; central or western States preferred; please state full particulars in first letter. Robt. A. Emrath, Jefferson, Wis.

WANTED, a first class position as first watchmaker; thoroughly understands repairing railroad watches and rating; have had 18 years' experience at the bench; have knowledge of optics and can do plain engraving; $25 per week; A1 references. Address "N., 4899," care Jewelers' Circular-Weekly.

I AM a strictly first class A1 jewelry salesman, know the business and kindred lines in all details and branches; can estimate on all kinds of repairs and new work; am also experienced optician and do profitable refraction work; best references given. Address "W., 4880," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker would like permanent position with good, reliable house; has 25 years' experience; married, American, 44 years old; has first class tools; has worked for the trade; expert on watch jeweling, staff making, pivoting; can get close time out of watch. "P. X., 4920," care Jewelers' Circular-Weekly.

POSITION WANTED, after Aug. 15, by expert, reliahle watchmaker 24 years' experience on Swiss and American watches, chronographs, repeaters and complicated clock work; ability to take charge and wait on trade; $20 to $25 per week; married; full set of tools; A1 New York references; eastern States preferred. "R. Kingman, 4770," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, by a well known salesman, a line suitable for johbers and department stores on commission only; established office and salesroom in hest location downtown. Answer "Responsible, 4884," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, watchmaker to do clock and watch repairing; good position for competent man. E. J. Scheer & Co., Rochester, N. Y.

WANTED, a first class watchmaker and engraver for central Kentucky; must have good reference. "Y., 4786," care Jewelers' Circular-Weekly.

WANTED, practical watchmaker and engraver, at once; steady position; good salary to the right man. Address J. P. Buechele, Dubuque, Ia.

STONE SETTER wanted, a thoroughly experienced man for fine diamond and pearl work. Box "L., 4873," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER who wants to learn engraving and optics, hy or hefore Sept. 1. Morgan D. Wise, Orpheum Theatre Bldg., Rockford, Ill.

SALESMAN wanted, good, reliahle man to sell cut glass as a side line; work on commission; give references. Address "I., 4820," care Jewelers' Circular-Weekly.

WANTED, experienced optician to come to Dallas, Tex.; want man of good address and appearance; send photograph and communicate with Linz Bros., Dallas, Tex.

WANTED, first class watchmaker, jeweler and engraver; permanent position for right man; state experience, salary expected; give reference. J. J. Palmer's Sons, Newport News, Va.

WANTED, at once, first class man on jewelry and clock repairing, and plain watch work, prefer one who can engrave; steady position to good man who will take proper interest in store and work. R. T. Chapman, 1829 Atlantic Ave., Atlantic City, N. J.

HELP WANTED.—Continued.

A WATCHMAKER and optician wanted, one who is able to wait on trade; German preferred; a good and steady position. Inquire John T. Reger, 1818 Carson St., Pittsburg, Pa.

WANTED, first class watchmaker, jeweler and engraver; permanent position; salary, $25 to $30 per week, according to ability; apply with references. J. Lowinsohn, Birmingham, Ala.

WANTED, one first class watchmaker; permanent position for right party; state experience, number of years at the trade and salary expected. Address Furtwangler & Rhea, Greensburg, Pa.

FIRST CLASS watchmaker and engraver, permanent position in nice store at good wages; short hours; send references and sample of engraving in first letter. J. S. Pfeiffer, Parsons, Kans.

WANTED, an experienced pawn man; must give good references; must be well experienced in this line of business; state former employ. Address "C., 4900," care Jewelers' Circular-Weekly.

WE HAVE POSITIONS for watchmakers, jewelers, engravers, opticians, salesmen, in all parts of the United States, Canada and Mexico; salary, $15 to $60 weekly. Commercial Trades Bureau, Rochester, N. Y.

WANTED, a manufacturing jeweler and engraver in one of the growing cities in the southwest; must be sober and industrious; permanent position. Address "A. B. C., 4844," care Jewelers' Circular-Weekly

FIRST CLASS watchmaker and engraver, one who can also wait on trade; also who does not drink or gamble; salary to start, $25 per week. Apply Crescent Jewelry Co., 2463 Washington Ave., Ogden, Utah.

WANTED, first class jeweler and engraver for a thriving town in Virginia; must be capable of taking care of a small shop and first class engraver; salary, $20. Address "Virginia, 4910," care Jewelers' Circular-Weekly.

WANTED, an experienced salesman for diamond department in retail jewelry store. M. Straus, 409-411 Fulton Street, Brooklyn, N. Y.

WANTED, salesmen to carry a line of watch cases from factory to the better class of retail jewelry trade, either alone or as a side line; give full details as to experience, territory, lines carried, etc. The Pennsylvania Watch Case Co., York, Pa.

WANTED, a young watchmaker who can play a piano fairly well to work in a jewelry and music house in a country town, where living is cheap; must have practical experience in a retail store and not a horological school graduate; permanent if satisfactory. Address "W., 4825," care Jewelers' Circular-Weekly.

Business Opportunities.

DON'T SACRIFICE your stock; if you need money write us, we will show you how to get full value for it. Commercial Trades Bureau, Rochester, N. Y.

IF YOU WANT to sell your store we can put you in touch with cash buyers quickly; correspondence confidential. Commercial Trades Bureau, Rochester, N. Y.

STORES FOR SALE, in all parts of the United States and Canada; excellent opportunities for large and small investors; prices from $1,000 to $60,000. Commercial Trades Bureau, Rochester, N. Y.

JEWELRY and pawnbrokers' sale store for sale on the busiest street in New York, will sell to suit buyer; long lease; good trade established; reason for selling personal; call to see me. 164 Park Row, New York.

FOR SALE; good chance for live man; jewelry store for sale in town of 2,500; stock invoices about $2,500; good repair trade. Address quick, "J., 4880," care Jewelers' Circular-Weekly, 501 *Heyworth Bldg., Chicago, Ill.*

QUICK RETURNS for your surplus stock of watches, diamonds and jewelry; I pay highest cash prices and send money on receipt of goods. Emil Noel, 552 E. 46th Place, Chicago, Ill., long distance 'Phone Blue 995.

JEWELRY and optical business within 25 miles of New York City, sales will run over $4,500, and repairs over $3,400 yearly, established 20 years; price, $6,500 cash; if you haven't it, don't bother us; no less will be considered; will stand fullest investigation; glorious opportunity for someone; poor health only reason for letting it go. Address H. B. Peters & Co., 87 Nassau St., New York.

FOR SALE, jewelry store in fine Maine town of 3,500 population, trolley passing the door connects with five seashore resorts having 40 to 50 hotels and many cottages; small repair shop selling a few staples the only competition; stock consists of clocks, watches, jewelry, silverware, cut glass, fine china, kodaks and phonographs; death of owner cause of sale. "X., 4807," care Jewelers' Circular-Weekly.

JEWELRY BUSINESS for sale in a large western city, an important jewelry business, enjoying a fashionable trade and is well established, with a finely selected stock suited to its business; will be sold with immediate possession; requires about $100,000 capital, and is an unusual opportunity for party with capital to invest in legitimate enterprise. Address "Jewelry Business, 4824," care Jewelers' Circular-Weekly.

FOR SALE, one of the best paying repair stores on watches, clocks, jewelry, etc., in a city of 180,000 population; Pacific coast, located on main street, electric car line; two blocks from center of city; thriving business; two shops for repairing; nine living rooms; gas everywhere; rent reasonable; gold sign cost $50, 30 foot long; reason for selling, bad health; will stay a while with purchaser if necessary. "J., 4915," care Jewelers' Circular-Weekly.

WE BUY AND PAY CASH for entire jewelry stocks or any part of diamonds, watches and jewelry; if you want to turn part of your stock into cash send it to us, we will make offer, if not satisfactory will return goods at our expense. Jacob Schoen & Co., 30 Maiden Lane, New York.

JEWELRY STORE for sale in Spokane, Wash., a clean new stock, fixtures and established business in the most prosperous city in the United States; population 100,000; good chance for right party to make money. Address Mark F. Mendenhall, attorney, Rooms 27-30 Exchange Nat. Bank Bldg., Spokane, Wash.

DO YOU WISH TO RETIRE? Why not turn your entire store or surplus stock into cash? We pay the highest prices, also advance liberal cash amounts on stocks; communicate with us before consulting others; we act quick and strictly confidential. Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328 Williamsburg.

DO YOU NEED MONEY? If so, send your diamonds and watches to me and get quick and liberal returns; highest cash prices paid for entire jewelry stocks; will send our representative if necessary; business confidential; National Bank references. H. Schwartz, 903 Heyworth Building, 42 E. Madison St., Chicago, Ill.

For Sale.

FOR SALE, to the highest bidder, one double barrel breech-loading shotgun, in good condition, made by E. James & Co., Birmingham, Eng. W. H. Mortimer, Pottsville, Pa.

FOR SALE, one safe, 56 inches high, 40 inches wide, 30 inches deep; one 8-ft. jeweler's show case and table; one 4-ft. case and table; optical trial case; one display case, cheap. Wm. M. Reider, 348 E. 138th St., New York.

FOR SALE, three wall cases and set of show cases, horseshoe arrangement, in excellent condition; just right for jewelry store; price reasonable; write for description; can deliver in September. A. Graves Co., 93 S. Main St., Memphis, Tenn.

To Let.

ROOM, suitable for diamond setter. B. Roede, Frankel Bldg., 45 John St., New York.

UNEXCELLED furnished accommodations for stone broker at Cockroft Building, Room 802, New York. Apply to Superintendent.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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TO JEWELERS, watchmakers and jewelry clerks, do you put pictures on watch cases, china, etc,? this is a transfer printing out paper with the film on the paper which can be removed when toned, traced and transferred to anything; sample and more details on request free. Address J. F. Wiggins, P. O. Box 166, Lynn, Mass.

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PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JULY 21, 1908.

893,772. TIMEPIECE. Emanuel Aufiero, Brooklyn, N. Y. Filed June 6, 1907. Serial No. 377,554.

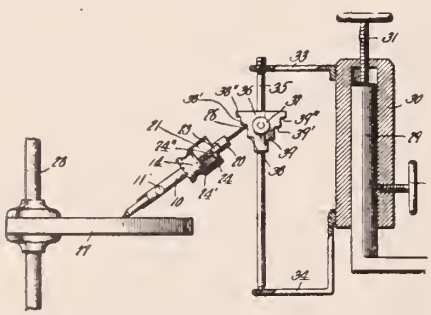
A timepiece of the character described, provided with a centrally disposed stationary dial having arranged thereon radially disposed lines representing the meridians of longitudes, which are divided midway between their ends to indicate east and west longitude, an outer annular stationary dial arranged concentrically to said inner dial and spaced therefrom, said outer dial



having arranged thereon divisions indicating minutes of longitude, an annular revolubly mounted minute dial arranged between said inner and outer stationary dials, and having indicated thereon radial divisions representing minutes of time, and an outer revolubly mounted dial arranged around said outer stationary dial, said outer movable dial having indicated thereon radial division lines representing hours of time.

893,920. GEM CUTTING AND POLISHING APPARATUS. William H. Griesch, Brooklyn, N. Y. Filed April 4, 1908. Serial No. 425,275.

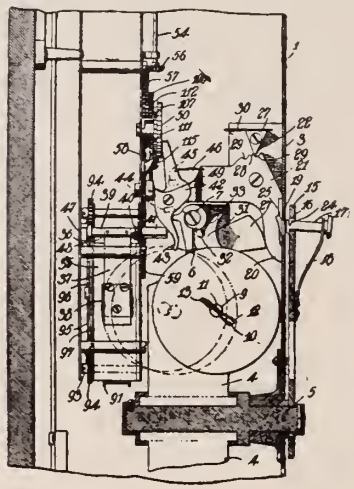
In an apparatus of the character set forth, the combination of a cylindrical stick holder having an arm projecting laterally therefrom, said arm terminating in a finger extending substantially parallel to the said holder, a thimble having a central cylindrical bore to receive one end of said stick holder, one end of said thimble being provided with a plurality of parallel circular rows of



holes extending around its periphery, the holes in each row being equi-distant and the several rows having different numbers of holes, the other end of the thimble being provided with sets of notches for the reception of the said finger, one set for each row of holes aforesaid, the notches of each series being staggered with respect to the row of holes corresponding thereto, and a foot piece comprising a shank, a cup secured to the shank to receive the end of the thimble having the rows of holes, the cup having a series of holes registering with the aforesaid parallel rows of thimble holes, a spring pressed plunger extending through said shank and having its end turned at substantially a right angle to its main portion and lying adjacent to said cup, and a plurality of independently adjustable members mounted in said plunger end and adapted to co-operate with said row of holes and through the said cup holes.

894,173. WORKMAN'S TIME-RECORDER. Willard D. Doremus, Washington, D. C., assignor to Henry L. Bryan, trustee, Washington, D. C. Filed April 20, 1908. Serial No. 428,105.

A time recorder comprising a carrier adapted



to bear a plurality of separate record blanks, a time stamp and means for presenting the blanks individually to the stamp.

DESIGNS.

39,427. BADGE. Bernice M. Branson, Lincoln, Nebr. Filed May 26, 1908. Serial No.



435,182. Term of patent three and one-half years.

39,428. WATCH-FOB. Roland John Stokes, Curwensville, Pa. Filed May 26, 1908.



Serial No. 435,179. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

PUBLISHED JULY 21, 1908.

Ser. No. **34,028.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) Alfred Constantine, Birmingham, England. Filed April 11, 1908.

ANTIRHEUGEM

Particular description of goods.—Finger rings composed of gold and zinc, which while being personal ornaments are intended to act as remedial agents for rheumatism.

Ser. No. **35,440.** (CLASS 29. BROOMS, BRUSHES AND DUSTERS). William Dixon, Inc., New York. Filed June 17, 1908. Used 10 years.

DIXON

Particular description of goods.—Buffing and polishing brushes.

TRADE MARKS REGISTERED JULY 21, 1908

69,969. CERTAIN SILVER AND PLATED WARE. Bernard Rice's Sons, New York. Filed March 23, 1907. Serial No. 26,182. Published May 12, 1908.

69,974. IMITATION STONES FOR JEWELRY, SET AND UNSET. Wiener Bros., New York. Filed March 24, 1908. Serial No. 33,587. Published May 19, 1908.

69,975. CERTAIN JEWELRY. Wolcott Mfg. Co., Providence, R. I. Filed Feb. 29, 1908. Serial No. 33,074. Published May 19, 1908.

BRITISH PATENTS.

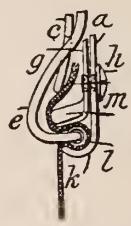
(Abridgments of Specifications, 1907, from *The Illustrated Official Journal.*)

ISSUE OF JULY 8, 1908.

6,748. CLIP FASTENINGS. J. L. Muller, Sannois, France. March 20. (Date applied for under Patents Act, 1901, March 21, 1906.)

Relates to fastenings for use with braces, dress suspenders, tie-clips, show clips, etc. The material to be held is gripped between a hook-shaped part *k* of the fixed member *a* and the extremities of two movable members, *e*, *g*, which are fulcrumed

FIG. 4.



in a lever *c* pivoted to the fixed part *a*. The part *m* of the member *g* is guided by a screw *h* in a slot in the part *a*, and serves, when the lever *c* is pressed home, to force a gripping-pad *l* on the end of the member *e* firmly into the hook *k*. In using the device, the member *e* is first caused to grip the material against the plate *a*, and then the lever *c* is pressed down so that the parts assume the positions shown in Fig. 4.

(Abridgments of Specifications, 1907, from *The*

13,829. TIME-RECORDER. Mercier.

14,274. TIME-RECORDER. Russell & Jung.

14,589. POCKET BOX. Farley.

16,880. VEIL-FASTENER. Carruthers. 1908.

3,288. SAFETY-PIN. Dawson.

7,108. COMB. Bateman.

Applications filed June 14 to June 20, 1908.

12,755. HAT-PIN. A. H. Westwood and A. J. Barratt, Chambers, Birmingham.

12,756. CUT-FLOWER HOLDER. T. F.

WALKER, L. J. MURRAY and P. J. WALKER. Birmingham.

12,806. INKSTAND. C. C. MACKLEY, London. Complete specification.

12,935. MATCH BOX. JOSEPH WALKER, Birmingham.

13,097. UMBRELLA RING. C. C. COCKING, London. Complete specification.

13,171. COFFEE-POT. LEOPOLD BARBELLION. London. Complete specification.

13,183. CLOCK. ALFRED FRAINIER, JR., London. Complete specification.

Complete specifications accepted July 1, 1908.

1907.

15,100. ELECTRIC CLOCK. STRAY.

15,507. CLOCKS AND WATCHES. LICHTENSTEIN & ROSENTHAL.

19,156. BUTTON-FASTENING. TWIGG.

1908.

659. MANUFACTURE OF SPOONS. MURY.

4,919. JEWELRY-FASTENING. NOEL.

Applications filed June 22 *to June* 27, 1908.

13,225. HAIR-PIN. WILLIAM MOTTERSHALL, Manchester.

13,237. CRUET STAND. W. R. SELKIRK, London.

13,274. GARMENT-SUPPORTER. PHEBE J. MOLL, Norfolk House, London. Complete specification.

13,282. INKSTAND. J. F. DOBIAS, London. Complete specification.

13,311. ALARM CLOCK. GEORGE VARRELL, Dartford, Kent.

13,320. HAT-PIN HOLDER. P. D. COURTENAY, Weymouth.

13,614. BEDSIDE WATCH-STAND AND TRINKET-CASE. A. W. COLEMUTT, Mayfield, I. of W.

13,636. BELT-BUCKLE. J. A. F. DUBOIS, London. Complete specification.

13,668. CALENDAR-CLOCK. JABEZ PARKER, London. Complete specification.

13,679. DIAL MOVEMENT. W. G. STOCKALL, London.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C.]

Issued July 21, 1891.

456,164. JEWELER'S CLAMP. A. L. SCUDDER, Deposit, N. Y.

456,246. BUTTON. F. E. WILLIAMS, New York, assignor of one-half to Horton, Angell & Co., Attleboro, Mass.

456,314. MANUFACTURE OF PLATED STOCK. J. S. PALMER, Providence, R. I.

456,325. SECONDARY ELECTRIC-CLOCK MOVEMENT. BENEDIKT HABERTHUR, Breitenbach, Switzerland, assignor of one-half to Pius Saner, same place.

456,335. DEVICE FOR SECURING WATCH-HANDS TO CARDS. N. P. MULLOY, Waltham, Mass., assignor to the American Waltham Watch Co., same place.

456,358. WATCH-MOVEMENT BOX. H. E. DUNCAN, Newtonville, Mass., assignor to the American Waltham Watch Co., Waltham, Mass.

456,359. POCKET-LAMP. W. F. FOLMER, Independence, Ky., assignor to the Folmer & Schwing Mfg. Co., of New Jersey.

456,465. SUSPENDER-CLASP. ADOLPH BERNSTEIN, New York.

456,488. BUCKLE. J. M. GUILBERT, Philadelphia, Pa., assignor to W. H. Hart, Jr., same place.

456,523. SUSPENDER-BUCKLE. F. H. RICHARDS, Hartford, Conn., assignor to Traut & Hine Mfg. Co., New Britain, Conn.

456,531. PENCIL-SHARPENER. E. E. BLAKESLEE, Brooklyn, N. Y.

Design issued July 17, 1894, *for* 14 *years.*

23,464. DIAL. C. K. COLBY, Brooklyn, N. Y.

Designs issued July 23, 1901, *for* 7 *years.*

34,812. SPOON. H. L. WALLACE, Wallingford, Conn.

34,815. CLOCK CASE. E. M. JENNINGS and C. F. MOSMAN, Bridgeport, Conn., assignors to Jennings Bros. Mfg. Co., same place.

34,816. NOSE-PIECE FOR EYEGLASSES. J. E. LIMEBURNER, Swarthmore, Pa.

Canada Notes.

T. W. Jebb, Jr., Clarksburg, Ont., has sold out to A. B. Kee.

J. A. Hartley & Co., Grand Forks, B. C., recently sustained a fire loss.

C. E. Slater, Vermillion, Alberta, has assigned to H. V. Fieldhurst.

The Sovereign Jewelry Co., Toronto, Ont., has assigned to E. R. C. Clarkson.

Judgment has been entered against R. B. Spence & Son, Parrsboro, N. S., for $819.

The assets of D. Ostrosser, Englehart, Ont., insolvent, were sold on Wednesday, July 22.

M. Cochenthaler, Montreal, has issued a writ against Geo. D. McKay, Winnipeg, for $2,040.

A. Cook, Montreal, has sold the jewelry stock in his St. Catherine St. establishment to C. Bennett.

The death is announced of William Northgraves, Perth. A meeting of creditors has been called.

The Consul Optical Co., Montreal, has issued execution against Jacob and Israel Kaufman, Montreal, for $130.

The Sovereign Jewelry Mfg. Co., Toronto, has assigned to E. R. C. Clarkson. Meeting of creditors took place July 21.

Robert Strachan, Fort William, Ont., was burned out in an extensive fire on Monday, July 20, sustaining a loss of $10,000, partly covered by insurance.

Moses Astrofsky has been arrested on a charge of having broken into the premises of Alex. Horowitch, Montreal, and stolen a quantity of watches and jewelry.

For the third time in a few months the store of R. A. Girard, Montreal, has been entered by burglars. This time nearly $1,000 worth of jewelry, etc., was stolen.

Out-of-town jewelers visiting Toronto, Ont., last week included W. Howell, Windsor; John S. Beck, Brampton; W. Hollingshead, Woodbridge; W. G. Young, London; E. H. Flach, St. Thomas; L. A. Jeanneret, Elmira, and B. Harris, Hamilton, all Ontario, and O. B. Knight, Winnipeg, Man.

Death of Emil Haffa.

PHILADELPHIA, July 27.—Emil Haffa, one of the best-known diamond brokers of Philadelphia, died suddenly Sunday at the Philadelphia Hospital, where he had been removed by friends with whom he had been dining, when he was taken ill with uraemia. He died in the hospital in a convulsion shortly after being admitted. The news of his death came to-day as a shock to many friends and business acquaintances.

Mr. Haffa had been known to the Sansom St. trade and to wholesalers and retailers of this city and New York for many years. He was located in business at 7th and Sansom Sts. and prospered. For some years he had offices with the Jewelers' Exchange on S. 7th St. Deceased was 41 years old. Arrangements for the funeral have not yet been made.

A. E. Morro, Los Angeles, Cal., has closed a lease for the building at the corner of 4th St. and Broadway, and will spend $10,000 in remodeling and decorating the interior, to be occupied by his jewelry store.



A. H. Scott will shortly open a store at Crofton, Nebr.

Richard Helmer has engaged in the retail jewelry business in Auburn, Nebr.

Capt. Charles J. Swanson has opened a store at 119 East St., San Francisco, Cal.

John Hill has begun business at the corner of Buena Vista and Jackson Sts., Ione, Cal.

A retail jewelry establishment was opened about a week ago at East Providence, R. I., by F. H. Burdette.

H. W. Fields, formerly in business at Plymouth, Wis., will shortly open a new store at 1326 State St., Milwaukee, Wis.

A. E. Storey, a former student at the Kansas City Horological, and Optical School, has opened a jewelry store at Lockhart, Tex.

J. D. Scott, formerly manager of A. C. Stanners' jewelry store, West Toronto, Ont., is starting in business on his own account in East Toronto.

Philip Euler, formerly connected with J. Kahn & Co., at 234 Park Ave., Baltimore, Md., has engaged in business on his own account at 203 W. Saratoga St., in that city.

The American Optical Protective Association has been incorporated with a capital stock of $25,000 in New York. The members of the firm are Irving G. Fox, 350 Broadway, and others.

Expert Die Cutter and Engraver Arrested on Charge of Counterfeiting.

PROVIDENCE, July 27.—Mark T. Rounds, an expert die cutter and engraver who has been in the employ of the Pairpoint Corporation, New Bedford, Mass., was arrested at Rocky Point, a shore resort on Narragansett Bay, yesterday afternoon, charged with having in his possession with intent to pass certain counterfeit 10, 25 and 50 cent pieces. He was arraigned before United States Commissioner William P. Cross in this city late this afternoon, and his case continued one week for a hearing.

Rounds made no secret of the fact that he not only attempted to pass the coins, but that he also made them himself and that he had no confederate in the business. He says he made the plaster casts and then taking brittania scraps he would melt them and cast the coins. He has been making the 10-cent pieces for about two months and spreading them forecast at New Bedford, and his success prompted him to make the 25 and 50 cent pieces. He is held in $2,500.

Arthur Arnold, Cedar Springs, Mich., has admitted a partner into the business, making the firm style Arnold & Roberts.

C. M. Wallace, Huntington, W. Va., has been remodeling his store on Third Ave., putting in a new tiled flooring and adding new fixtures.

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A review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.

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THE HOROLOGICAL REVIEW

The Scientific Adjustment of Watches

By Prof. E. James of the School of Horology and Mechanics at Geneva, Switzerland

(*Continued from issue of July* 15.)

PART II.

QUESTION:—What is the influence of the thickening of the different kinds of oil on the running of watches?

ANSWER:—The thickening of oil in watches produces an acceleration of short extent of vibrations of the balance.

QUESTION:—Is not the timekeeping of a watch modified by changes in the nature of the steel?

ANSWER:—In the course of time steel will

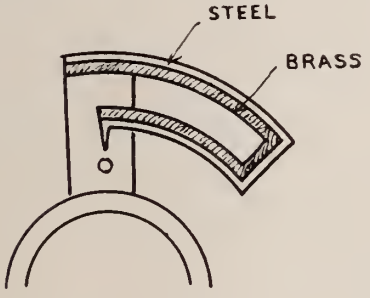


FIG. 17.

crystallize, its tenacity will diminish, its elasticity will increase, and these changes will cause an acceleration in the timekeeping of a watch.

QUESTION:—What is the effect of a blow on the escapement and the consequent effect on the timekeeping of a watch?

ANSWER:—A blow before the dead point of an escapement is reached will produce an acceleration in the short vibrations. A blow after the dead point in an escapement is passed will produce a retardation in the short vibrations.

QUESTION:—What is the effect of a want of poise in the balance?

ANSWER:—When the center of gravity is below the center of its pivotal bearing, and when the extent of the vibration of the balance does not exceed 360°, a gain of time will be the result. When the center of gravity is above the center of its pivotal bearings, a loss of time will be the result. When the extent of vibrations attains 440° the want of poise in the balance is scarcely appreciated in defective timekeeping, as this amplitude produces a sort of compensation, because the errors produced by the want of poise in a balance vibrating beyond 360° have an inverted effect.

QUESTION:—What are the variations in the timekeeping of a watch by a change of temperature affecting the balance spring?

ANSWER:—Very careful experiments have shown that a change in temperature of 1° C., when such change is an increase in heat, will cause a loss of time of 11 seconds in 24 hours, which loss is subdivided as follows: Two seconds for the expansion of the balance spring, and nine seconds for the loss of its elastic force.

TEMPERATURE ADJUSTMENTS.

QUESTION:—What means are used for compensating the effects of the changes of temperature?

ANSWER:—Breguet has invented a regulator with a bimetallic blade, which, however, had an imperfection, inasmuch as it did not furnish means for adjustments and for rendering the correction of the balance spring progressively very irregular. (See Fig. 17.) The compensation balance was invented in 1754. This is constructed with two bimetallic laminæ, on which may be placed, as means of adjustment, either some screws or some sliding weights. Those bimetallic laminæ are composed of brass, steel or palladium. The brass is on the outside. (See Fig. 18.)

QUESTION:—How does the compensation balance operate?

ANSWER:—When the temperature rises the balance spring becomes longer and loses some of its elastic force, which causes the watch to lose time. The bimetallic laminæ of the balance bend toward the center, caused by the fact that the brass is on the outside, and that this metal expands more than the steel. The balance then becomes smaller; it moves quicker and causes a gain. It is a necessary condition that this gain should be equal to the loss caused by the change in the balance spring. When such is the case the temperature adjustment has been obtained.

QUESTION:—How can you determine that the gain caused by a change in the balance should be equal to the loss of time due to the balance spring?

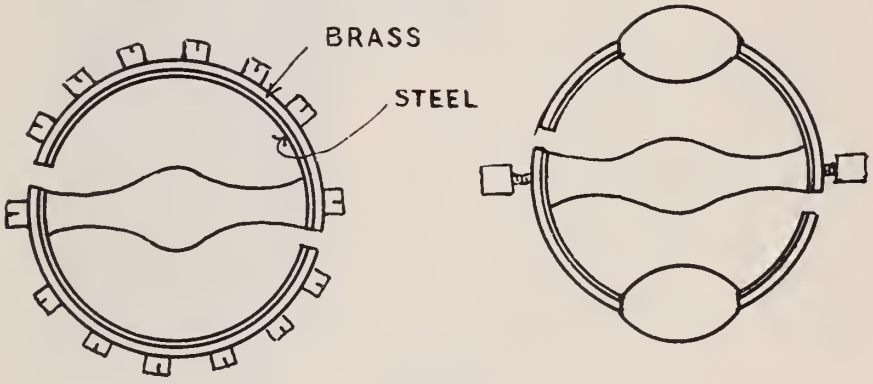
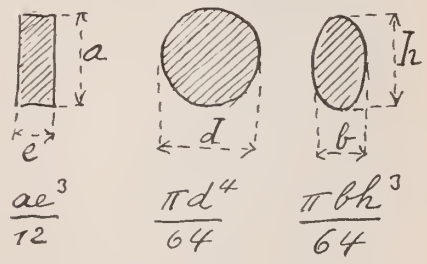


FIG. 18.

ANSWER:—By changing the location of the screws or the sliding weights of the laminæ. When the balance does not compensate sufficiently, or, in other words, if the watch loses in heat, the screws must be moved more to the free ends of the bimatellic laminæ.

QUESTION:—Can you obtain a perfect adjustment for all different temperatures?

ANSWER:—The adjustments, which may be obtained by a compensation balance, are



not perfect. If a watch is adjusted for +5° and +30°, it will gain between these two temperatures and it will lose below +5° and above +30°. This defect is called by



Pat. June 9, 1908
P. P.—No. 32

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Specialties in Casing of Chronographs, Repeaters and all Kinds of Complicated Swiss Watches



Pat. June 9, 1908
P. P.—No. 41

21 and 23 Maiden Lane **New York City**

The Only Safety Chatelaine Case which enables a Watch to Keep Correct Time and Cannot be Lost

MERITS

Holds the watch firmly and securely, thus preventing the movement from being jarred, as there is no swinging or bobbing up and down while the wearer is walking or running. Protects both the case and garment from wear.

Absolute Security



Patented U. S. June 9, 1908.
Patents Pending in Foreign Countries.

UTILITY

It can be raised so as to read the time, and reversed to have either the dial or back facing front, without removing brooch pin or watch from the garment. Can be worn on the shoulder, belt, chain or fob.

Will not pull or wear off

MADE FOR ALL SIZES OF LADIES' WATCHES, BOTH OPEN FACE AND HUNTING



Watch worn as Chatelaine, showing it lifted to read the time.

Artistic and Practical

The only brooch and watch combined. Affords absolute security, as it has a safety catch. Nothing to wear out, as it works on friction bearings. Eliminates the possibility of loss of the watch owing to either bow, hook, swivel or link wearing out, breaking or coming apart, as in the old style chatelaine. Does not interfere with either winding or setting of movement.

Licensed Under Wachter Patent. Patented July 25, 1905; May 21, 1907



Watch worn on chain as a pendant, pinned to garment as additional security.

Dent an anomaly. It can be represented upon the axis of co-ordinates. (See Fig. 19.)

First Operation—The curve shown, which the watch had first described:

Sec.					
— 3.5	at	the	temperature	of	+ 2°
0	"	"	"	"	+ 7°.5
+ 3.7	"	"	"	"	+ 18°
0	"	"	"	"	+ 28°.2
— 4	"	"	"	"	+ 35°

After a correction it shows:

Sec.					
— 2.5	at	the	temperature	of	0°
0	"	"	"	"	+ 7°.5
+ 1.4	"	"	"	"	+ 19°
0	"	"	"	"	+ 30°
— 1.5	"	"	"	"	+ 35°

QUESTION:—Which are the advantages for an adjuster to represent the rates in

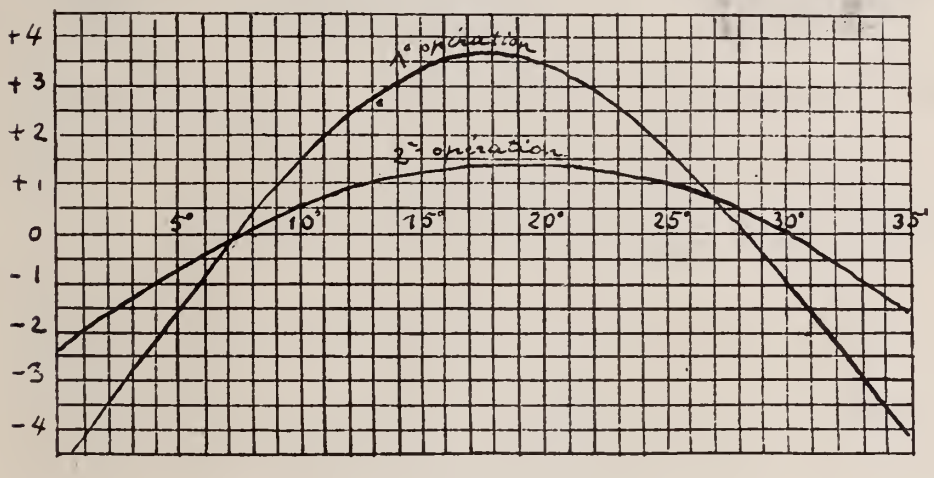


FIG. 19.
(Table showing rate of watch in different temperatures.)

different temperatures upon the axis of the co-ordinates?

ANSWER:—The adjuster can more easily keep an account of the effects of corrections made in order to reach temperature adjustments. The representation of rates upon the axis of co-ordinates has this advantage, namely, that the rate of the watch is lost when only kept by the sight, while in keeping an account in cyphers you have an exact memorandum.

QUESTION—By what means can you remember the changes made in the balances?

ANSWER:—To register the shifting of the screws you make figures in which the screws are represented by crosses. (See Fig. 20.)

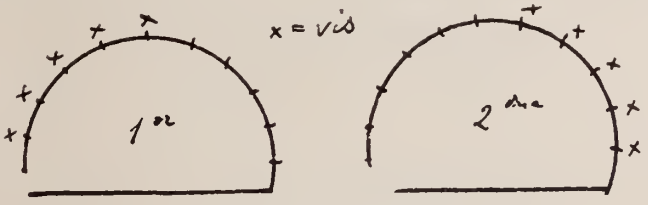


FIG. 20.

COURSE OF PROCEDURE FOR THE ADJUSTMENT OF A WATCH.

QUESTION:—How should an adjuster proceed in adjusting a watch?

ANSWER:—He must determine (1) if the mainspring barrel is free and has not too much side and end shake; if the inside and the cover of the barrel are nicely finished; if the mainspring is not too wide or binding in the barrel; if the stopwork does not catch and acts without impediment, and if the side of the barrel is upright and the winding arbor is parallel to it and both are square and upright with the inside of the barrel. (2) If the center wheel is in an upright position, and if it is free and does not bind in its bearings. (3) If the pivots are well polished and perfectly round according to a test invented by Thury. (4) If the jewel holes are of proper thickness, olive shaped, well polished and securely set. (5) If all the depths are correct; if the diameters of the wheel and pinions are in the proper proportions; if the shape of the teeth of the wheels are as they should be. Ingold cutters are very useful for any modification, if such should be needed. (6) If all the end shakes of the train, etc., are correct. (7) If all the details and functions of the escapement are strictly correct. (8) If there is any possible way to reduce friction in any part. The ends of the balance pivots must be rounded and the end stones must be perfectly level and flat. (9) Whatever small defects be found must be noted and corrected. (10) Adjuster must true up the balance in every direction, and he must put it in poise. It is only when he is perfectly sure that all the functions of the watch are as they should be that he can proceed with the final adjustments, because even defects of construction will produce variations and cause errors.

QUESTION:—How close must a watch run to stand a final adjustment?

ANSWER:—(1) A watch must be timed, that it may lose about 30 seconds in 24 hours. (2) Begin with the temperature adjustment. (3) The next point to be examined is the isochronism. For this purpose you must keep the watch going for two hours with the mainspring wound very little. To do this you may remove the stopwork. After making a note of the variation during this time you must set the watch going again for two hours with the mainspring entirely wound. You must again make a note of the variation. If the balance spring is isochronous, the difference between the two tests will be nil. (4) Next you will have to undertake the adjustments for positions. For this purpose you have to run the watch successively for 24 hours in the following positions. Pendant up, pendant to the right, pendant to the left, dial up, and dial down. (5) You will have to finish the work with the final temperature adjustments.

QUESTION:—What precaution should be taken when the watch is removed from the ice box?

ANSWER:—You must be careful never to let the watch pass hastily from the heating apparatus to the ice box, and vice versa. You must guard against the deposition of moisture upon removing the watch from the ice box, and you must not open the watch before it has again acquired its normal temperature.

CALCULATION ACCORDING TO WHICH A BALANCE MAY BE FITTED WITH ITS PROPER SPIRAL.

QUESTION:—What is the formula according to which the oscillations of the balance are to be controlled by its spiral?

ANSWER:—This formula, discovered by Mr. Phillips, a mining engineer, is the following:

$$T = \pi \sqrt{\frac{A\,L}{m}}$$

in which T = the duration of one vibration; π = 3.1416; A = the moment of inertia of the balance; L = the length of the balance spring; m = the moment of elasticity of the spiral.

QUESTION:—What is the moment of inertia of a balance?

ANSWER:—That is the mass of the balance multiplied by the square of the axis of gyration. For example, $A = M R^2$.

QUESTION:—What is the axis of gyration?

ANSWER:—That is an axis (semi-diameter) of such kind that if all the component parts of a balance were concentrated in a mass at the extremity of such an axis, the continuation would represent the material balance. There is, between the axis of gyration and the balance, the same analogy as there is between a simple pendulum and a compound pendulum.

QUESTION:—How can you demonstrate the formula of the moment of inertia?

ANSWER:—In the formula of the active force $t = \frac{m v^2}{2}$ (1), t = the action, m the mass, v the linear velocity. It is known that the angular velocity is the velocity at the extremity of an axis, or $w = \frac{V}{R}$, hence $V = W R$. If we replace V by its value in the formula (1) we have:

$$t = \frac{m w^2 R^2}{2}.$$

Every molecule which is part of a balance represents a mass m m_1 m_2 m_3, etc., and is found at a distance r r_1 r_2 r_3, etc., from the center of rotation. We have, therefore:
$\frac{1}{2}$ m w^2r^2 + $\frac{1}{2}$ m, wr_1^2 + $\frac{1}{2}$ wr_2 $w{\cdot}r_2^2$ + $\frac{1}{2}$ m_3 w r_3^2 + ...

Setting in evidence $\frac{1}{2}$ w^2 we obtain $\frac{1}{2}$ w^2 ($m r^2 + m_1r_1^2 + m_2r_2^2$ and $m_3 r_3^2$ + ...). It is this quantity in the parenthesis which

12415.



12405.



Showing Jointed Case and Movement.



Edge View.



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This Watch has been greatly improved in many details and is to-day as good watch value as can be purchased for the money. Thin Model—damaskeened nickel bridge movement—jeweled. Snap or jointed cases—semi-bascine—in Gold Filled, Sterling Silver and Nickel. Snap only in Gun Metal.

Send for Catalogue showing complete line. Above illustrations show only a few of the many new designs.

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WATCHES

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The First, Second, Sixth, Seventh, Eighth and Ninth
BEST RECORDS

Geneva Astronomical Observatory Timing Contest
53 out of 101 Prizes, namely:

The only First Prize for Best Average Running among Makers
4 First Prizes . . . . . out of 5
Including all the highest and the nearest to perfection ever obtained by a portable timepiece
10 Second Prizes . . . . . out of 18
9 Third " . . . . . " 17
12 Fourth " . . . . . " 26
7 Honorable Mentions . . . . " 18
10 Single Prizes . . . . . " 17

19 Manufacturers Participated

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK GENEVA, SWITZERLAND

is called the moment of inertia. For example:

$$\Sigma\, m\, r^2 = M\, R^2$$

QUESTION:—What is the moment of elasticity?

ANSWER:—The formula which gives the moment of elasticity for a rectangular section is the following:

$$m = \frac{E\, a\, e^3}{12}$$

in which E = the coefficient of elasticity, a = the width of the blade of the spiral, e = the thickness of the blade of the spiral.

QUESTION:—What is the coefficient of elasticity?

ANSWER:—That is the material which would be required for a hypothesis to lengthen a metal wire an equal quantity of its proper length. It can also be described to be the material which is required to lengthen to size a piece of wire of the length of Fig. 1.

For steel the coefficient of elasticity is 20,000 kilos; for brass, 6,500 kilos; for copper, 11,000 kilos; for brass wire, 10,000 kilos; for copper wire, 13,000 kilos.

QUESTION:—What does $\frac{a\, e^3}{12}$ represent?

ANSWER:—That is the moment of rectangular section.

The following are different moments of inertia:

QUESTION:—What will be the formula of Phillips when A and m are replaced by their respective values?

ANSWER:—This formula becomes:

$$T = \pi \frac{\sqrt{M\, R^2\, L \times 12}}{E\, a e^3}$$

QUESTION:—How can this formula be interpreted?

ANSWER:—This formula shows (1) that the time of one vibration is proportional to the axis of the balance; that is to say, that a balance having a diameter twice as large as another will consume twice as much time to perform one vibration.

(2) The time of one vibration is proportional to the square root of the weight of the balance; consequently, to double the time of one vibration it is necessary to have a balance four times as heavy.

(3) The time of a vibration is proportional to the square root of the length of the spiral. Therefore in order to double the time of vibrations it would be necessary to have a spiral four times as long.

(4) The time consumed in a single vibration is inversely in proportion to the square root of the value of g, but as this time consumed is also proportional to the square root of the weight of the balance, and as the relation between $\frac{P}{g}$ is constant, it is conclusive evidence that the watch is not subject to variations with breadth or height.

(5) The time needed for one oscillation is inversely in proportion to the square root of the cube of the thickness of the blade; hence to double the time needed for the vibrations it would need a blade the thickness of which should be the 0.63 of the first,

because $\frac{1}{2} = \frac{\sqrt{x^3}}{\sqrt{1^3}}$ or, $x = \sqrt[3]{\frac{1}{4}} = 0.63$.

(6) The time needed for one oscillation is inversely proportional to the square root of the width of the blade; hence for doubling the time of the oscillations it would require a spiral four times narrower.

This reasoning shows us that in discussing the axis of the balance we have more control over the time of the oscillations. This explains, too, how delicate is the operation of regulating screws. These screws must turn friction tight in order to prevent their shifting during the going of the watch. (See Fig. 21.)

QUESTION:—How can you render a practical account of the variations produced by the modifications effected in the weights and the axis of the balance, the length, the width and the thickness of the spiral?

ANSWER:—By studying the following

PROBLEMS.

QUESTION:—A watch gains three minutes in 24 hours. Its balance has a semi-diameter of eight millimeters. What modification must be made in this axis, so that the watch may be regulated in this axis, that the

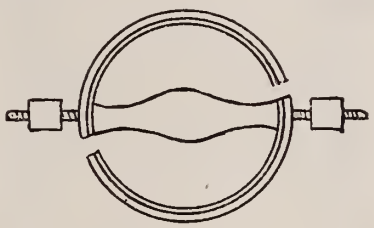


FIG. 21.

watch may be brought to time without modifying the weight of the balance and the dimensions of the spiral? The watch beats 18,000 vibrations.

ANSWER:—Vibrations numbering 18,000 per hour make 432,000 vibrations in 24 hours, or 86,400 seconds. Since the watch gains three minutes in 24 hours, the minute hand is found at noon, $3 \times 60 = 180$, in advance of a well-regulated watch. It has, therefore, accomplished 43,200 vibrations in 86,400 — 180 seconds, which amount to 86,220 seconds. The time used for one vibration is therefore

$$\frac{86{,}220}{432{,}000} = 0.1996 \text{ seconds.}$$

If this watch had not been well regulated the time consumed for one vibration would be 0.2 seconds.

The formula to be applied will be

$$\frac{T}{T_1} = \frac{R}{R_1}$$

$$\frac{0.2}{0.1996} = \frac{x}{8}, \text{ hence } x = \frac{1.6}{0.1996} = 8.016.$$

It suffices, therefore, to enlarge the axis of the balance 0.016 millimeter, which will be 16 milliemes of a millimeter.

QUESTION:—A watch gains three minutes in 24 hours when its balance weighs 0.62 grams. What modifications must be made in this weight that the watch may be regulated without modifying the axis of the balance nor the dimensions of the spiral? The watch beats 18,000 vibrations per hour.

ANSWER:—The following formula is to be applied:

$$\frac{T}{T_1} = \frac{\sqrt{P}}{\sqrt{P_1}}$$

$$\frac{0.2}{0.1996} = \frac{\sqrt{x}}{\sqrt{0.62}} \text{ from which}$$

$$x = \frac{(0.2)^2 \times 0.62}{(0.1996)^2}; \text{ hence } x = 0.6226 \text{ grams.}$$

The balance should weigh 0.6226, which is 2.6 milligrams more.

QUESTION:—A watch gains three minutes in 24 hours; its spiral is 415 millimeters long. What modification must be made in this length, that the watch may be regulated without modifying the other dimensions of the spiral or of the balance?

ANSWER:—The following formula must be applied:

$$\frac{T}{T_1} = \frac{\sqrt{L}}{\sqrt{L_1}}$$

$$\frac{0.2}{0.1996} = \frac{\sqrt{x}}{\sqrt{415}} \text{ from which follows}$$

$$x = \frac{(0.2)^2 \times 415}{(0.1996)^2}\ x = 416.7$$

The spiral must be lengthened 1.7 millimeters.

QUESTION:—A watch gains three minutes in 24 hours. The width of the blade of its spiral is 0.22. What modification must be made in this width, that the watch might be regulated without modifying the other dimensions of either the spiral or of the balance?

ANSWER:—The following formula has to be applied:

$$\frac{T}{T_1} = \frac{\sqrt{a_1}}{\sqrt{a}};\ \frac{0.2}{0.1996} = \frac{\sqrt{0.22}}{\sqrt{x}}$$

$$\text{therefore } x = \frac{(0.1996)^2 \times 0.22}{(0.2)^2} = 0.2191$$

$$0.22 - 0.2191 = 0.0009 \text{ mm.}$$

The width of the blade of the spiral has to be diminished by 9/10000 of a millimeter.

QUESTION:—A watch gains three minutes in 24 hours. The thickness of the blade of the spiral is 0.06 millimeter. What modification will have to be made in this thickness, that the watch may be regulated without modifying the other dimensions?

ANSWER:—The following formula will have to be applied:

$$\frac{T}{T_1} = \frac{\sqrt{e_1^3}}{\sqrt{e^3}};$$

$$\frac{0.2}{0.1996} = \frac{\sqrt{(0.06)^3}}{\sqrt{x^3}} \text{ or}$$

$$x = \frac{\sqrt{(0.1996)^2 \times (0.06)^3}}{(0.2)^2}\ x = 0.05901.$$

It will be sufficient to diminish the thickness of the blade 1/1000 of a millimeter.

To regulate a watch which gains three minutes in 24 hours it is necessary (1) to augment the axis of the balance 16/1000 of a millimeter; (2) to augment the weight of balance 2.6 milligrams; (3) to augment the length of the spiral 1.7 millimeters; (4) diminish the width of the blade of the spiral 10/1000 of a millimeter; (5) diminish the thickness of the blade of the spiral 1/1000 of a millimeter.

[THE END.]

E. L. Hilkins, Waterford, N. Y., and H. C. Haverlin, Glens Falls, N. Y., have formed a partnership and opened a new store in Mechanicsville, N. Y. The store will be located on Park Ave., one of the main thoroughfares in that town. Mr. Hillkins already has a store in Waterford, which he will continue. The store in Mechanicsville will be in charge of Mr. Havelin.

THE

Ægis Case

(PATENTED)



THE ÆGIS is a new creation in gold case making. The center and bezel are in one. Instead of having the ordinary Cap, this case is provided with a rigid metal movement Cup, held friction tight in position. This Cup gives protection to the movement such as cannot be secured with the conventional jointed cap, while dust is thoroughly excluded from the front by means of the one-piece center and bezel.

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WATCH CASE REPAIRERS

English and Swiss Cases altered for American movements. Estimates furnished. Work guaranteed. Prices reasonable.

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A "profit proposition" straight through for every reliable retail jeweler.

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THE WEBB C. BALL WATCH CO.

Ball Bldg. Cleveland

Railway Exchange Chicago

An Old Hall Clock Which Once Ticked Off the Hours for Nathaniel Hawthorne.

THE tall, graceful hall clock illustrated herewith is 110 years old, and is at present owned by N. T. Worthley, Jr., Portland, Me. This quaint, old timepiece is particularly interesting owing to the fact that it once ticked off the hours for that pleasing American writer, Nathaniel Hawthorne, having once occupied a conspicuous place in the home of Richard Manning, at Raymond, Me., where Hawthorne spent his



STATELY OLD HALL CLOCK OVER 100 YEARS OLD.

boyhood days. Mr. Manning, who was an uncle of the well-known writer, originally lived at Salem, Mass., from which place he moved to Raymond.

The clock was made by Simon Willard, whose business circular advertising a large variety of clocks is pasted on the inside of the door of the case, which is of mahogany. The clock has a calendar dial, above which is an oil painting representing a shepherdess carefully guarding her flock. The pilasters on the case are ornamented with brass trimmings. The same metal is used to embellish other parts of the gracefully designed case.

The use of brass on the pilasters aids considerably in determining the age of the clock. Notwithstanding its age, the old timepiece still indicates the time quite accurately.

Mr. Worthley, who is now a well-known optician in Portland, in his younger days, devoted considerable time to horology.

Serious Depression in the Case-Making Branch of the Swiss Watch Industry.

OUR Consul, R. E. Mansfield, writes from Lucerne that, although Switzerland has not yet been seriously affected by the general business depression that has made itself felt throughout Europe since the beginning of the present year, some branches of industry in the confederation are now beginning to complain of the lack of export orders and a serious decrease in trade. In stating that this is especially true in the manufacture of watch cases, he says:

"Watch cases constitute an important branch of Swiss industry. It is claimed by some manufacturers that the present falling off in the watch trade is due to the law of compensation in commerce, which shows that a period of unusual prosperity in business, such as has been experienced in recent years, is invariably followed by a depression, and not infrequently by strikes and a general crisis.

"But the great decrease in the production of watch cases in Switzerland for the first four months of 1908, as compared with the corresponding period in 1907, would indicate that there are special, rather than general, reasons for the present depressed condition in that particular branch of industry. The figures in the following table show the number of watch cases in silver and gold produced in Switzerland during the four-month periods mentioned:

Month.	1907. *Pieces.*	1908. *Pieces.*	*Per cent. decrease.*
January	327,622	221,050	32.5
February	329,162	244,562	25.7
March	345,675	220,677	36.2
April	335,367	211,634	37.0
Total	1,337,826	897,923	32.9

"These figures show a decrease in production of nearly a half million cases for the first four months of the year. It is estimated that there was a like decrease in the number of steel and other metal watch cases other than gold and silver, as the last named are the only kinds registered and stamped, and consequently the only classes concerning which the Government keeps a record.

"So serious is the depression becoming in some of the Cantons where the watchmaking industry is large that a general crisis and threatened strikes are imminent. In some instances the Cantonal governments have lent assistance to the local industries in order to give employment to the people in the factories.

"A general industrial depression in Switzerland produces a more serious situation than a similar condition does in some other countries. A large per cent. of the territory comprising the Confederation is mountainous, which, together with a sterility of soil, renders much of the country non-productive. Because of these naturally unfavorable conditions, the Swiss people have directed their energies to industrial pursuits, which furnish the basis for the general commercial stability of the country.

"The watchmakers' trade, or guild, is one of the oldest in the Confederation, and Swiss watches have a world-wide reputation. They represent various styles and grades, the enameled cases being especially popular for export trade. In looking for specific causes for the present crisis in the watch industry, the fact that other countries, including the United States, have made wonderful progress in recent years in the production of watches by modern methods must be taken into account. In Switzerland portions of certain classes of watches are made by hand, and it is a well-demonstrated fact that hand labor, no matter how cheap and proficient, can not compete with modern machinery in the world's markets.

"The crisis in the watch industry in Switzerland does not, however, affect seriously the trade of the Confederation with the United States. The total value of watches and clocks exported from Switzerland in 1906 was $29,000,000, of which only $175,000, or a little over six per cent., is credited to the United States. The total imports of watches and clocks into Switzerland for the corresponding period amounted to $862,500, of which practically none is credited to the United States."

The Cook's Clock.

"I GOT down to the office half an hour ahead of time yesterday morning," said Mr. Billtops, "and then I remembered that I had let my watch run down the night before and had set it in the morning by the kitchen clock, which evidently was half an hour fast.

"And I didn't understand about that, because Mrs. Billtops looks after all the clocks in our house, and she is such a precise woman that I didn't see how any of them could be wrong. But when I came to tell her of my experience, of how I had set my watch by the kitchen clock and found it half an hour fast——

"'Why, that's the cook's clock,' she said.

"'Well, what of that?" I asked her. 'Is that any reason why it should be half an hour fast?'

"'Why, Ezra,' said Mrs. Billtops, 'didn't you know that all cooks keep their clocks half an hour fast?'

"And I was obliged to confess that that was something new to me."

A resident of Altoona, Pa., has at his home an old clock that bears the date 1771. It was manufactured by Peter Geist, of Kutztown, Pa., and is quite a mechanical curiosity. It is over eight feet tall, and its dial indicates the time of the day, the phases of the moon and the signs of the zodiac.

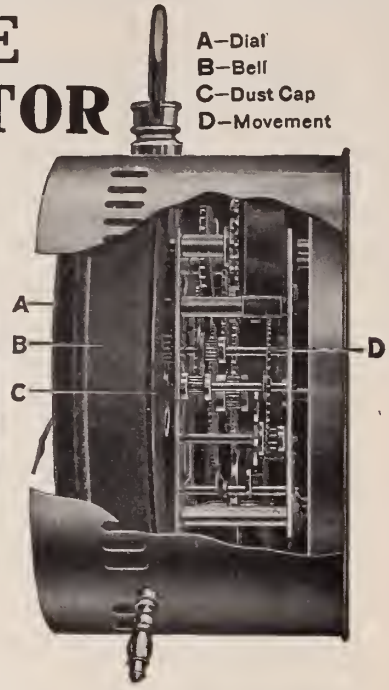
Price & Strickland Bros., Enterprise, Ala., have dissolved. E. N. Price will continue alone.

F. L. Miller, New Vienna, O., is now at Wilmington, O., where he has succeeded to the business of Elliott F. Marble & Bro., of that place.

THE ROTATOR



FRONT VIEW



INTERIOR VIEW

¶ Highest Grade, Lowest Price, Alternating Alarm. Rings at intervals of fifteen seconds with manual stop. Largest and loudest bell of any nickel alarm clock made. Bell contained entirely within the case. Movement fully protected from dust by "Dust Cap" shown in cut.

¶ Sold by all leading jobbers. If your local jobber does not handle the ROTATOR, write us.

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A NEW ONE AND A GOOD ONE

MR. EXCLUSIVE JEWELER:

Do you wish a case of maximum value at a minimum cost, in shapes the thinnest and models most superh—finish and engraving that of the finest 14K. solid gold line—a solid gold case throughout of extra heavy weight at about the same price as the best makes of gold filled.

This is a large order but WE ONLY can fill it in every respect. These cases are made in triple stock, the outside of which is 14K., and this 14K. stock is ⅓ of the total thickness of the hacks. The inside is 10K. and a low K. between, which is crystalized, making a harder, stronger and stiffer case in every way than either a filled case or 14K. solid. Ask your Jobber or write us direct for Prices and Samples.

MR. ASSOCIATION JEWELER:

Are you going to the National Convention in Cincinnati? If so, you will receive a most cordial welcome if you will call on our Mr. Bell at the Sinton Hotel during the Convention, August 3 to 7. He will show you this superh line of Gold Cases.

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Superior, Plain and Complicated Watches.

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12 SIZE SPLITS

THE TATTOO

(Trade-Mark Reg. in U. S. Pat. Office)

Intermittent Alarm

4½ Inch Seamless Case

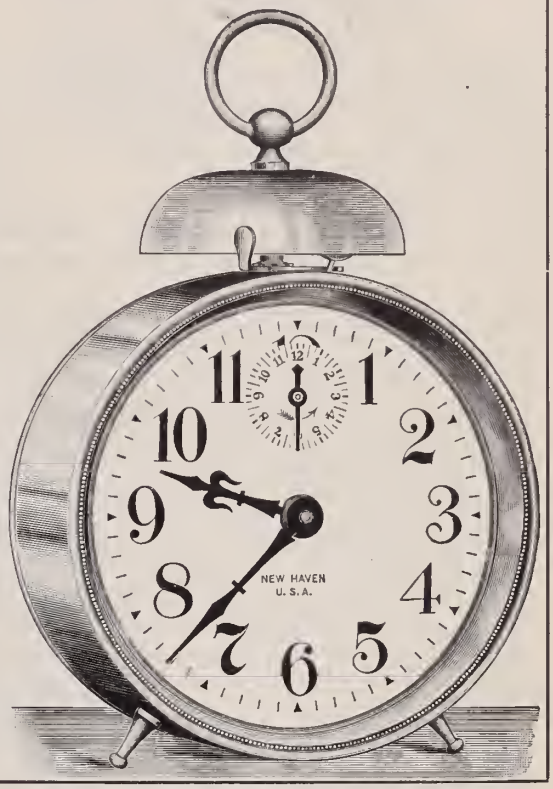
An Accurate Timekeeper
A Sure Alarm

WRITE FOR DESCRIPTION AND PRICE

Sole Manufacturers

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

ASK ABOUT THE LARK ALARM



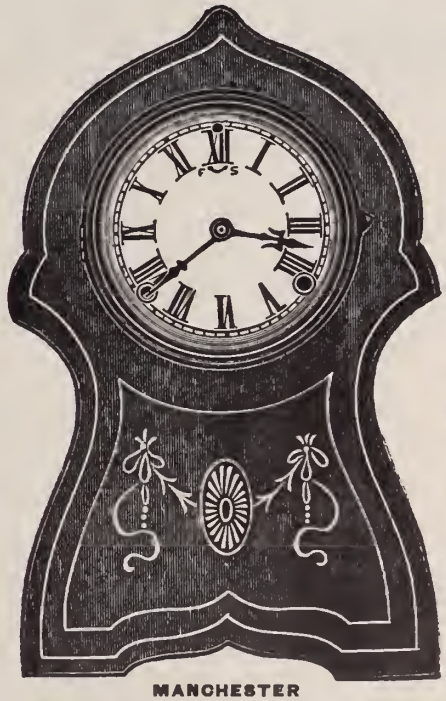
HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



MANCHESTER
Height 13¾ in. Width 8¾ in.

SESSIONS CLOCKS

Superior Finish
Popular Prices

We have added a number of fine marqueterie cabinet clocks to our line which will interest you.

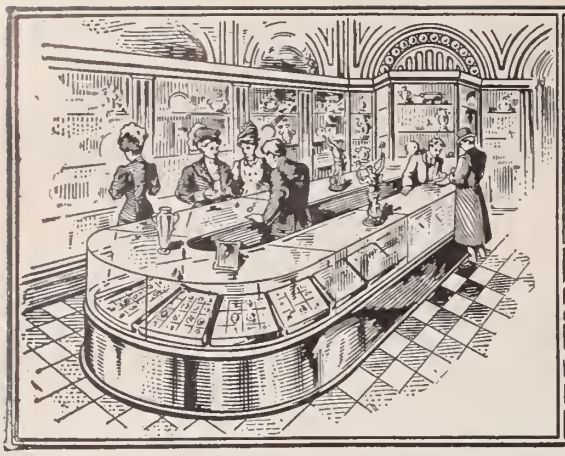
The Sessions Clock Company
FORESTVILLE, CONN., U. S. A.

New York Salesroom, 37 Maiden Lane

Watch Repairing for the Trade
Careful, Reliable, Prompt Work. Trade References. Price List on Request.
A. D. PAPAZIEN 71-73 Nassau St. Cockrott B'g, New York

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE
RUDOLPH & SNEDEKER
65 Nassau St., New York
AGENTS



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Business Building in the Dull Days of August

Written expressly for The Jewelers' Circular-Weekly by Frank Farrington

AUGUST days are very generally considered dull days for the average retail jeweler. Any plan that will help increase receipts during this period is sure of a welcome from the man whose expenses keep up even when the receipts go down.

The bulk of the business during this month is of an unimportant sort. There is no general demand for gifts, and the call for seasonable goods is at its lowest since this particular season has no gift compelling holidays.

Every jeweler in a town which has Summer guests, whether it be a regular Summer resort or simply a favorite resort of old inhabitants as visitors, has a chance to develop a good souvenir business.

There is a great increase in transient population during the Summer, and in the warm weather this population as well as the resident population is out of doors much, especially evenings, and looking for amusement, is easily interested in almost anything.

In this connection the writer, though a believer in the advantages of early closing, suggests that a store can do no business when it is closed, and the man who is really anxious for the Summer trade ought to make a specialty of lighting his place brilliantly and keeping it open late on the pleasant Summer evenings, when more people will pass and look at his windows in one hour than will see them in a whole evening in January.

Window displays of souvenir goods, popular-priced novelties and Summer goods, will bring customers in just as long as you keep open in August, while nine out of 10 of those same sales would be lost forever if the prospective customer had to wait till the next day to buy.

The August days at the resort towns find people thinking of a return to the city, and then they are most susceptible to the allurements of any class of goods desirable to take home as souvenirs for friends or for mementos of the visit.

There are two classes of these souvenir goods. One class is the cheap, five-and-ten-cent kind that are made to sell. They are cheap in quality and cheap in price and they sell mainly to cheap people. The customers who want these goods are not the kind who will buy better ones. If the town you live in caters to this class of Summer people and gets them, you probably have to sell their kind of goods, though in any town there is more demand for good goods than most people realize.

The best souvenir trade, though, is the trade in actual souvenirs; goods that are really distinctive and representative of the place from which they come. The five-and-ten-cent novelties are the same for all sorts of places. If the place is away from the seashore the goods are birch bark and Indian novelties. If it is a shore resort there may be shell and other things besides, but any one of those articles might have come from any one of a thousand places. At the best they have nothing more to identify them than a name inscribed on them. They represent nothing.

A better class of trade wants a class of goods that mean something. For these goods the photographic art lends itself best, and many are the varieties of glass and china ware that can be decorated with actual pictures of local scenes. Handsome leather goods can also be made thus representative, and if possible some local peculiarity should be utilized in the souvenir line.

Perhaps a local manufacturing enterprise enables a dealer to sell something in silk, leather, china, glass, wood or stone that is actually made in that town. That is the idea intended by suggesting articles that are really representative of the place where they are sold.

The sale of these souvenir goods is pushed best by window and other displays. The transient population seldom gets a chance to read the advertisements of the local newspapers and always gets a chance to see store windows.

There should be plain and conspicuous signs of "Souvenirs" outside of the store that has those goods for sale, and the dignity of a severely plain and rich outside front cannot be upheld too rigorously in August without losing a valuable chance to advertise by signs.

The obtaining of lists of names from hotel and boarding house keepers facilitates the mailing of advertising matter to transients and attracts trade of this sort. The newspapers also provide valuable lists of visitors.

The jeweler who handles photographic goods needs to use such advertising, since newcomers in town in Summer are often camera users and are open to suggestions from the dealer as to where they can buy camera supplies to the best advantage.

Actual photographs, handsomely framed, make good souvenirs, and these can be made as expensive as desired, miniatures being very attractive in this line.

Silverware souvenir goods are always salable, and in getting such stock made up the dealer is wise who takes pains to have really artistic patterns designed at the outset. Good stock of this kind, besides affording better profits stamp the store as a high-class establishment and attract better trade than clap-trap souvenir trash.

It is the way of the big stores to stimulate trade in the normally dull seasons by sharp price reductions and special sales. There is no reason why the jeweler should not also use these methods.

Such plans will work best if carried out along the line of staple goods, and though a special sale on spoons or any staple table silverware may have a tendency to spoil a few fat profit sales later in the Fall, a bird in the hand is worth two in the bush, and all the goods you sell in August will positively not be sold by any of your competitors in October. The time to sell goods is when you can sell them. The future can be safely discounted to a certain extent so long as there is always plenty more future to work on.

The persons who are ready to buy now, if they can save money by doing it, constitute a large class and purchase large quantities of goods well in advance of the time they need them.

If a department store can make a success of a white goods, Summer wearing apparel, sale in February (and they all do), or of a woolen blanket sale in August, Mr. Jeweler can make a success of a table silverware sale in August.

This is not saying that every dealer should do it, for the man who goes after the souvenir business the right way, where there is plenty of it to be had, will have no time to handle such a sale. There are many towns, however, where there is no special Summer business. These towns offer only standard opportunities, and of them the dealer there must take advantage.

The jeweler has not yet received his Fall goods in August. He has not often bought them and rarely has he been to the city to stock up.

Storekeeping Department.

There is little in his stock that he would not willingly sell below its regular price, and as a season for clearance it is unequaled. It is always satisfactory to clean house before buying Fall goods. On this account special staple or novelty sales in August should be desirable and, if properly conducted, should pay.

The dealer who can keep his store cool and pleasant in August has gone a long step toward getting people to come in. If his store is attractive in that respect he ought, by means of window signs, to call attention to the fact.

The sale of novelties as prizes for progressive euchre and other parties reaches considerable importance in towns where Summer sojourners are numerous. In this line cut glass is very salable and silverware articles of new design and attractive pattern. A great variety of prices is necessary to suit all kinds of prize parties, but such goods are profit-makers and have a steady sale.

One branch of the jewelers' trade that has no reason to be stagnant in August is the repair department. Just as many watches go wrong at one time of the year as at another, and the fact that more people are traveling offers a reason why more people ought to want their watches to keep correct time.

If there is no other line that the dealer wants to push in August, let him give up his advertising for the entire month to repairs. He will find that that amount of attention to this important line will do him a great deal of good, not only during that month, but also afterwards, when people will remember that his is the repair shop for irregular timepieces.

Along this line a little class advertising will be profitable in the Summer to automobile owners, who very commonly carry small clocks or watches on their cars. The sale and care of these timepieces is worth going after, and as not much attention is given it in that way, one dealer in a town may easily become the headquarters for such.

In August, as in any other month, there is business to be had if the jeweler looks the situation over carefully and bears on hard along the lines of least resistance. People are spending their money in August, and it is up to the jeweler to make them spend part of it with him.

How He Does It.

JEHOSOPHAT—True as the sun shines on the desert, Methalla, I lose five piasters on every ring I sell to you.

Methalla—Like a Persian imbecile you speak, Jehosophat. How could such a bargain come to pass?

Jehosophat—It's easy. I can do it, you see, because I sell so many of them.

The store of Elias Williams at West Nanticoke, Pa., was destroyed by fire recently. The loss was about $3,600, with $1,300 insurance. Mr. Williams had been in business there but a short time. He will rebuild.

An Attractive Window Display.

A VERY interesting and attractive display was made in the show window of the jewelry store of F. W. Hinrichs, Kalamazoo, Mich., June 3 and 4, during the State convention of the Michigan Elks. An illustration of the window appears herewith. The objects shown in the window were all trimmed with white and purple bunting ribbon, to the effect of which small electric lights added greatly, especially at night, when the window was illuminated.

The decorations at the side of the window were purple and white draping. On each appeared an American flag and a set of antlers and a bronze elk's crest. In the center of the window appeared a fawn between two palms, and in front a large mirror, on which were shown elk's buttons, charms and pins on purple ribbons, and also some elk souvenir spoons and a few watches upon a white silk ribbon. Mr. Hinrichs' display was the subject of favorable comment and many expressions of approval.



AN "ELK" DISPLAY BY F. W. HINRICHS, KALAMAZOO, MICH.

Business Paragraphs.

THE man who is so wise that he never laughs is the greatest fool of all.

There's nothing more contagious than anger—unless it is good nature.

Give your customers a "square deal"—and you'll give yourself one, too.

Try to sell your own goods to yourself once in a while, and then take notes.

The business genius is the one who knows to-day what people will do to-morrow.—*Ex.*

H. T. McClelland, who was recently arrested in Spokane, Wash., has confessed to the burglary of Ackenhansen & Co.'s jewelry store in North Yakima, Wash.

Edward Koenig, a jeweler of Green Bay, Wis., surprised his friends by returning from Chicago recently, accompanied by a bride, who was formerly Miss M. S. Schmidt, of Chicago.

How To Keep Cool.

A NOVEL method of cooling a store during the "sweltering season" was recently described in the *General Merchants' Review:*

"A substantial barrel is placed on top of a water-tight box of sufficient capacity to accommodate the drip from the melting ice, and three or four hundred pounds of ice are placed inside of the barrel. The latter is provided with a couple of auger holes in the bottom, to permit the escape of water, and a small opening measuring about eight inches square is cut in the side of the barrel, just high enough from the bottom to come directly opposite the blades of an ordinary 12-inch electric fan, supported on a shelf across the box.

"When in operation, the fan draws a current of air down through the open top of the barrel and out through the square opening. The fan blows this chilled air through the store and maintains a constant circulation. The barrel is filled with ice once a day, and the result secured is satisfactory, the temperature of the store being from 20 to 40 degrees lower than that of the outside air.

"The only expense of this system of cooling is for the ice required, and an additional cost of one cent an hour to operate the fan. Economy may be observed according to weather conditions, by regulating the speed with which the fan is operated.

D. J. Fream, Appleton, has taken a position with A. M. Harper, the jeweler, Renville, Minn.

Samuel C. Park, of the Boyd Park Jewelry Co., Salt Lake City, Utah, has perfected a contrivance for use in the selling of diamonds which will prevent thefts such as that which took place at the store some time ago. This is a table at which the diamond customer is seated for inspection of all jewels. Five drawers of the table hold the gems and are so arranged as they are accessible only to the salesman, and no drawer can be opened except by him.



The use of this department is open to every member of the retail jewelry trade. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.

AUGUST, the generally conceded dull month of the year, will be here shortly, when jewelers will be casting about for effective means of enlivening business. August being a vacation month causes dulness in one town and brings business to another, namely—the Summer resort or the town visited by tourists. An interesting article telling how the jeweler who lives in a town which is patronized by vacationists may build up business will be found in the Storekeeping Department in this issue of THE CIRCULAR-WEEKLY.

As mentioned in that article, souvenirs will make a good article to advertise extensively during the month of wilted collars and general inactivity. The advertising of souvenirs, therefore, is something which should receive prompt attention. Attractively printed advertisements, varying in size from about three inches, single column, to six inches, double column, may be run to advantage for this purpose.



A GROUP OF SUMMER ADVERTISEMENTS USED DURING THE MONTH OF JULY.

Among the advertisements used last month by retail jewelers are those illustrated on this page. The first, that of Andrew H. Frandsen, Monmouth, Ill., occupied a space of five inches, double column. The catch phrase is particularly well suited to attract the attention of women of fastidious taste, who aim to make their jewelry trinkets as fashionable as their shirtwaists and Summer frocks.

The advertisement of E. L. Entrikin, Findlay, O., occupied a space of four inches, double column. The illustration, set in a border and forming part of it, is rather striking and goes well with the catch-phrase "Diamonds and Bracelets." Prices might have been quoted in this advertisement, the text of which, by the way, is not especially strong or convincing.

The J. J. Sweeney Jewelry Co., Houston, Tex., during its recent sale, ran a number of advertisements which were pretty well written, but not as atractively displayed typographically as they might have been. A catch-phrase more suggestive of the jewelry trade could have been substituted for the words, "This sale will end Saturday." If the present catch-phrase were run in smaller but nevertheless very bold type, double column width, and the word "jewelry" substituted for the word "this," the advertisement would be improved. Or the phrase, "Our jewelry sale will end" might be set on one line in bold type and, in smaller type underneath, might be set the time, "On Saturday evening, July 11." This would look fairly well and dispense with the necessity of emphasizing by a different kind of type in the body of the ad. the time of the expiration of the sale.

Wedding rings were advertised last month in a space of 2¾ inches by nine inches by A. J. Reinhardt, Lincoln, Ill. The text under the phrase, "There-

Retail Advertising Department.

are a number of reasons why you should buy the wedding ring here," was poorly set. Each separate reason might have been set up in neat type in a distinct paragraph, with an ornamental paragraph symbol before each one.

M. Rothste'n, Johnstown, Pa., in his advertisement of 10¾ inches, single column, officers to give a handsomely engraved marriage certificate with each wedding ring purchased at his establishment. "529 Main St., and the wedding ring will be right" makes rather an original catch-phrase.

The Bauer Jewelry Co., Elgin, Ill., in a space of 4¾ inches, single column, advertises its optical department in an unobtrusive and impressive manner.

The advertisement of A. Kurtzeborn & Sons, St. Louis, Mo., looks rather "empty" in the original space, which was seven inches, double column. While it is advisable to use white space generously it seems that the present advertisement does so too lavishly, considering the style of the announcement. The border is very good. It would undoubtedly have been more satisfactory to feature in this amount of space at the time at which the advertisement appeared (July 12 last) some good "specials" which could be sold at a reduced price. The price, of course, should have been quoted.

The accompanying advertisement of the Mermod, Jaccard & King Jewelry Co., St. Louis Mo., has been reduced from 5½ inches, triple column. The original of this advertisement appeared July 11. The articles illustrated are judiciously chosen and well calculated to appeal to a high-class trade.

A Meritorious Booklet.

A MOST interestingly written little booklet recently issued by Ryrie Bros., Ltd., 134, 136, 138 Yonge St., Toronto, Can., is entitled "About Diamonds." The cover pages are of a fine grade of reticulated paper, the inside pages being of super-calendered paper. Aside from its worth as an advertising vehicle, the booklet will be valuable on account of the information which it imparts. Among the noteworthy chapters are: "The Origin of Diamonds," "In the Mines of Kimberley," "With the Cutters at Amsterdam," "Famous Diamonds of the World," etc. The chapter on "The Mines of Kimbrely" is profusely illustrated with well chosen half-tones. There are also half-tone illustrations of the various departments of the concern's establishment. Under the caption "Diamonds a Paying Investment" are given substantial arguments why diamonds may profitably be purchased as an investment. A timely page at the end of the booklet contains illustrations of appropriate and moderately priced souvenirs of Canada.

H. C. Calkins, Ladysmith, Wis., has moved into new quarters, just north of Worden's store.

The store of N. A. Allen & Co., Mandan, N. Dak., was entered recently by burglars. Some cheap watch cases were taken.



Catch phrases, descriptions and arguments which retail jewelers have used in their newspaper advertisements.

A STYLE of brooch which is popular just now is the jeweled bar. We have a fine assortment. Most of them are set with about a dozen small gems, including pearls, turquoises and amethysts. Johnston Bros., Montreal, Can.

Diamonds.—Of course, an engagement ring should be a diamond ring. We have an assortment of fine rings which seems to meet with approval, and they like to be looked at. Drop in any time. Rainey & Akly, Pittsfield, Mass.

"As Your Fellows See It."—If you judge a man by the clothes he wears—as nine out of 10 men unconsciously do, what then about jewelry? Isn't a man who wears cheap jewelry as surely "labeled cheap" as if the word were written on his shirt front in letters of crimson. The touch of refinement that is given by good jewelry—a gold watch, a ring, a pin or a diamond, is unmistakable and it is the reason why good jewelry only should be worn. We keep only the good kind and you will find our prices of a modest profit kind. Diamond rings from $7.50 up. J. H. Booth, Alton, Ill.

Diamonds and pearls in rings, brooches, bracelets and all other jewelry. We make a specialty of fine jewelry. Call on us for a diamond or a pearl and compare our prices. H. W. Curtis, Knoxville, Tenn.

There's the true ring. No matter what article you may purchase. We have been in business long enough to earn the respect and confidence of the community and our reputation is second to none for keeping the newest and latest designs in jewelry of the highest grade and our prices are reasonable. L. Daiches, Laredo, Tex.

We make a specialty of watch cleaning and repairing of all kinds. Work entrusted to us is certain to receive careful and intelligent treatment from expert and skilful hands. Clocks cleaned, repaired, regulated and set in fine running order. Jewelry and all small wares mended, cleaned and repolished in the most workmanlike manner. All work guaranteed. Our motto—"Good work, low prices and prompt attention." A. J. Miller, Massillon, O.

Surgery for Sick Watches.—From five minutes to a week as the trouble demands will serve us for making your watch right. Careful, skilful, well trained workmanship and guaranteed work. That's us. Andrew H. Frandsen, Monmouth, Ill.

Diamond Rings are not only the most beautiful ornaments that can be worn by man or woman, but have real marketable value, a thing not lightly to be estimated in these days of shifting and fluctuating securities. But you have to be sure that the diamond is flawless and of the first water. To select such a stone you need the services of an expert, and that's what we offer you. We are diamond merchants. Hess & Slager, Jacksonville, Fla.

When a watch is left in a jewelry store for repairs it means just two things to rebuild or to ruin it. I rebuild them. When I take in a watch for repairs I don't just make it tick. I make it keep time; that's what they make watches for. H. H. Cutting, Real Watch Maker, Rockford, Ill.

"The Good Fellowship of a Good Watch"—There is something in the good fellowship of a good watch that is always felt by the owner; that is, in words, hard to define. Ask your friend who has a good watch—a watch that keeps perfect time—how much he will take for it and he will laugh at you. It is because there is that attachment to it—that knowledge of its faithfulness that places it above its actual intrinsic value. These are the kind of watches we sell, and only these kind that you become attached to. From $10 up. Geo. W. Custer, Dubois, Pa.

Our Diamond Supremacy will be more firmly rooted during 1908 than during the year just closed. "First in the west for diamonds" will ever be our motto. As in the past we will sell nothing but first quality steel blue white Wesselton stones of guaranteed perfection. A visit to our diamond rooms will conclusively prove all our claims. McMillan, Vancouver, B. C.

Beautiful cut glass out of the ordinary design. Not only is our showing of cut glass particularly interesting just now because of the character of the glass, but also interesting because of the exceptional savings that can be made by buying now. You save 20 per cent. of cost if you make a purchase in our cut glass section. This offer is for one week only, so govern yourself accordingly. E. F. Jakeman, Norfolk, Va.

If we can't make that watch of yours go you might just as well give it to the baby to play with. Its days of service are surely ended—and it is a question with you now of buying a new one. As we said, we can get all the service out of a watch that there is in it—down to the last tick—if you will let us look at it occasionally. And as for new watches—well, just take a few moments some day to look over what we have. That's all we ask. C. H. Bowen, Winchester, Ky.

Watches—Right now is a good time to buy a watch. We have a large and well selected stock and guarantee quality and price. Ask about the "Fischer Special" movement. It will appeal to any one who is interested in a good watch. W. F. Fischer & Bro. Co., Chattanooga, Tenn.

The merit of jewelry is hard to decide upon, and only an expert is familiar with the tell-tale earmarks. We never buy cheap, common bargain counter jewelry, and in dealing here you run no risk of getting it. The frank assurance of the actual intrinsic value of a purchase is invariably given. Isn't this some inducement, then, for you to pay a visit here and favor us by giving us the pleasure of showing you our several different lines? In silverware we have as complete an assortment as money will buy. Beautiful berry spoons, $2, $3, $5, $7 to $10. J. H. Booth, Alton, Ill.

Waterman's Ideal Fountain Pen

The pen with the Clip-Cap

SECRETARY PEN

A DAINTY new style fountain pen adapted particularly for library and writing desk purposes. Delicate, yet very strong and durable, and of that fineness and pattern which make it so popular and appropriate.

Many writers find great convenience in a slender pen of this kind for general writing purposes. This latest development is a particularly appropriate pen for ladies' use.

A perfect and complete Waterman's Ideal, of a de Luxe style.

In one size only and of the several styles described below. Patterned after our regular cone cap holders, but somewhat shorter and about one-half the diameter.

Illustrations Actual Size.

Fig. 1. Showing actual size of No. 12½ plain when closed.

Fig. 2. No. 12½; Chased, $2.50. Also made in plain and mottled.

Fig. 3. No. 12½; G. M., $3.50. Also with chased bands or one plain middle band.

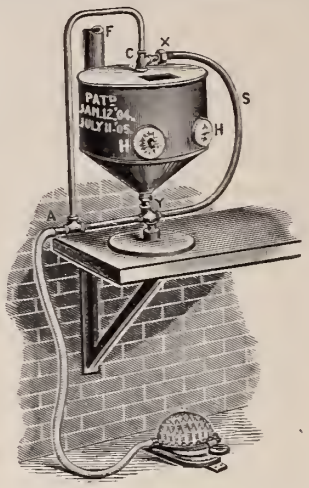
Fig. 4. No. 512½; Colonial, $23.50. (Solid Gold).



Fig. 1 Fig 2. Fig. 3. Fig. 4.

Write for Catalogues of Complete Line L. E. WATERMAN CO. 173 BROADWAY NEW YORK

Practical Course in Adjusting. Published Price, $2.50. Special Reduced Price, $1.50. All jobbers, or Jewelers' Circular Publishing Co.



The Cyclone Sand Blast

Price (without bellows) **$12.00**

A really practical and efficient Sand Blast at a low price

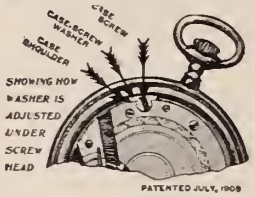
Satisfaction Guaranteed

MADE of Galvanized Sheet Iron, 10 inches diameter, Glass in Top, Fittings of Iron, practically indestructible. Ask your Jobber for it, or write to us. **Other Specialties: Zeuner's Best Jewelers' Saws; American Swiss Files,** equal to the best imported; **Gas Furnaces,** for Melting, Annealing, etc.; **Positive Pressure Blowers.**

E. P. REICHHELM & CO.

JEWELERS' TOOLS, FILES AND SUPPLIES

24 JOHN STREET, NEW YORK



URICH'S PATENTED CASE SCREW WASHER

Perfect fitting under screw-head and always ready for use. Holds movement securely, even if screw shoulder on case is worn away or sprung. Made in all sizes. Prices, gross, $1.50; 4 doz. pkgs., asst., 50c.; Single doz., 15c.

For sale at all material houses.

S. URICH, P. O. Box 1942, New York City



CROSS-BAR EAR WIRES



Especially adapted for ALL styles of screw ear-rings

GIVE THEM A TRIAL

N. Y. City Branch
41-43 Maiden Lane

HERPERS BROS., Newark, N. J.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2188.—**French Gray.**—*Please give us the solution for French gray silver in light and dark shades on brass, copper, white metal and silver.* *S. D. & Co.*

ANSWER:—To obtain a silvery French gray on copper, brass and white metal it is necessary (1) to silver plate all the articles, then apply the oxidize and finish as desired. The French gray is produced by oxidizing the surface with sulphuret, which produces a dark black color. The dark color is allowed to remain in the deep recesses, and the high parts are relieved with the aid of fine moistened pumice and a bristol or tampico brush. The dark being brushed off, the high parts produce the gray silver appearance, leaving the deep or recessed parts as dark as may be desired. The copper, brass or white metal may be oxidized directly on the articles, but the finish obtained would not be a silver French gray; the copper would be a copper oxidize, the brass oxidized brass, and the white metal oxidized white metal. These can all be blackened with an oxidizing liquid suitable for the different metal, but when the high parts are relieved with pumice and brush then the underlying metal will show through, producing, as mentioned above, copper, brass or white metal oxidize. To produce the silver French gray, proceed as follows: All the metal articles, except the silver pieces, should be well polished; the better the polish, the better will the gray finish appear afterwards. Then silver plate with a good deposit of silver. Scratch-brush lightly all over, as is usually done with silver plated articles; rinse off well. Prepare a solution of sulphuret, which is done by simply dissolving enough sulphuret in warm water to produce a dark solution. In this warm solution place the silver-plated or solid silver articles and let remain long enough to obtain a black oxidize. If the articles are large they can be painted over with a brush. The piece should be left standing with the oxidize on a little while, so the sulphuret can work in well; then rinse off in water and proceed to relieve the high lights with pumice, as mentioned above. A brush, revolving on a lathe, will produce the best result, but a hand brush can be used if necessary. Here it requires a little artistic taste in order to produce a surface pleasing to the eye. If the desired shade is not obtained the first time, then it can be done over again, but there should not be more brushing than is necessary. Excessive brushing would soon cut through the silver. The finished pieces should be well rinsed off in water and dried and lacquered as soon as possible. The oxidizing chemical can be purchased from supply houses, also from the larger drug stores, and is known as liver of sulphur, or sulphuret.

QUESTION No. 2189.—**Platers' Compound.**—*Kindly inform me what I could use for cleaning or dipping polished metal surfaces, such as silver, nickel, copper and brass. I want something which will thoroughly clean the surfaces and will not oxidize or discolor them.* *P. C.*

ANSWER:—The prepared platers' compound is perhaps the best that can be used for cleaning polished metal surfaces. It is especially suitable where articles contain soft solder, which would be attacked if much potash were used. The platers' compound solution can be improved by adding half an ounce of cyanide and two ounces of ammonia water to a 20-gallon solution, which will prevent discoloring and oxidation. The solution should be used boiling hot and the cyanide and ammonia is added once a week. Platers' compound is also known as fish soap, or whale oil soap, and contains ammonia and less potash than is used in ordinary soaps.

QUESTION No. 2190.—**Moulds from Natural Leaves.**—*I wish to produce leaves and flowers in Britannia metal by casting in moulds. How must I proceed so that I can produce the model from nature for the plaster cast for the mould?* *M. F.*

ANSWER:—In order to produce the plaster from natural leaves and flowers, it is necessary to thicken the leaves before attempting to produce the plaster cast. Take fully developed natural leaves or flowers and brush over one side with softened wax, let cool and then brush over another coating. Repeat until the leaves are thick enough. Then take the impression in plaster, in halves or sections as may be necessary. When set, take apart, let dry, burn out the dried leaves and melt out the wax. This will produce a model that will show all the veins and mattings and will be true to nature. If only two or three castings are desired, then the same can be cast in a well-dried and smoked-over plaster paris mould.

The Hanson-Pearce Jewelry Co., Berkeley, Cal., has been succeeded by C. A. Kline.

Oscar Gustafson has sold out his business at Elgin, Ill., which he conducted under the style of Oscar Gustafson Jewelry Co., to C. J. Lehman and others. Mr. Gustafson retires from active business owing to the poor state of his health, though he will be connected with the new concern for a short time.

Electro-Plating Non-Metallic Articles.

THE prime requisite in producing an electrolytic coating on wood, paper, cloth or other non-metallic material is that the latter shall first be made capable of receiving such a coating. Once this is done, the article can be coated as readily and permanently as though consisting of metal. For many purposes a coating of fine graphite suffices to make it sufficiently conductive; but naturally this process cannot be employed with very delicate articles, such as flowers, since the application of the graphite would destroy the texture and structure by filling up the fine lines.

One of the best processes for making the surface of the article an electric conductor consists in giving it an impalpable coating of metallic silver. This can be done by first immersing it in a 10 per cent. alcoholic solution of silver nitrate, and letting this dry on; then dipping in a 10 per cent. solution of yellow phosphorus in carbon disulfid. There will at once be formed a deposit of metallic silver, on which a further deposit of silver or any other metal may readily be made by the aid of a battery in the usual manner. Another process consists in dissolving silver nitrate in several times its weight of distilled water and adding ammonia until the precipitate which at first forms is redissolved. A second solution is then made of formaldehyde in three times its weight of distilled water. The article to be electroplated is dipped in ordinary collodion and let dry. There is next made a mixture of the two solutions in the proportion of one part by weight of the first to two of the second. This is at once applied to the collodioned article. In a few minutes the silver is reduced and precipitated on the article to be metal-plated, and the process of electroplating in the ordinary manner may then be taken up.—*Scientific American.*

Non-Corrosive Qualities of Aluminum.

THE employment of aluminum for the construction of tools and apparatus subjected to the action of acids is finding great favor in Germany. In chemical works it is being used as a substitute for porcelain and copper in sieves, stirring apparatus, etc. The *Electrotechnischen Zeitschrift* cites the results of tests extending over two years in arsenals at Siegburg. Here aluminum has been found to resist the action of sulphuric and nitric acids—concentrated or diluted—very much better than copper.

Perhaps the most severe test was in the nitroglycerin plant where mixtures of concentrated nitric and sulphuric acids are warmed in aluminum vessels. Even in this case the aluminum was so little corroded in two years' time that the vessels will last years longer, whereas according to previous experiences it would have been necessary to replace vessels of copper, brass or bronze several times during this period. For tools such as tongs, ladles, etc., the aluminum has the additional advantage of lightness.

L. S. LaHatte has located at Johnstone & Son's store at Leola, S. Dak.

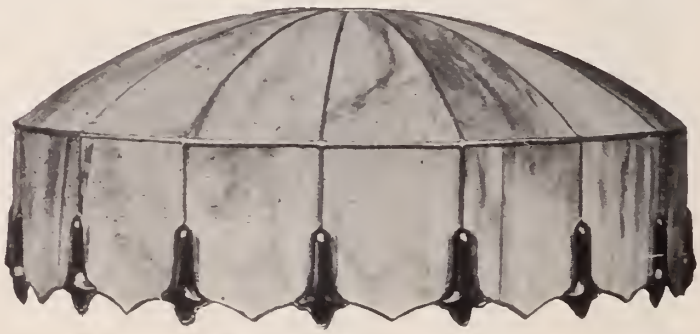
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Ceramic Triumphs of Early French Potters.

By J. A. R., in the *Canadian Pottery and Glass Gazette.*

EVERY European potter of the 17th century who understood his craft was quite aware that the materials he was accustomed to use for the manufacture of faience would never produce anything closely resembling fine Chinese porcelain. His task then was to find some substance which would. He probably was quite certain in his own mind that the European pottery world was acquainted with all the clays available in their respective countries which were fit for their use, and in the majority of cases instead of searching for the true porcelain clays the potters contented themselves by trying to find out artificial compositions which would achieve their object. The experiments of the French potters in this direction resulted in the production of the beautiful soft porcelain of Sèvres, which has won for France the crown of honor as the producer of the greatest triumphs of art and skill combined in the ceramic industry. The interesting story of Sevres ware has already been told. The present article will be devoted to short studies in sundry French wares that achieved more or less celebrity in their day.

SCEAUX.

The Sieur Chapelle established a porcelain factory at Sceaux about the year 1749 under the protection of Madame la Duchesse du Maine. He was obliged, however, to discontinue it, as he had failed to obtain the royal permission. Chapelle appears to have been, in the first place, a maker of faience, and to have joined de Bey, an architect who formed a small company to manufacture porcelain. When the company was broken up by the authorities at Vincennes—Bey and Chapelle continued to devote themselves to porcelain until in 1759—Chapelle became sole proprietor. When he retired in 1763 he granted a nine years' lease of the works to Jullien & Jaques, porcelain makers at Mennecy, and at the expiry of this term in 1772 he sold the factory with the secrets to Richard-Glot for 40,000 livres.

The period 1763-1772 was that in which Sceaux gained for herself her greatest fame for the making of soft porcelain. The paste is very fine and transparent. Most of the pieces are small, although a few large examples are known. Plates also are rare, the greatest attention having been given to toilet table sets, salt cellars, soup bowls and coffee services. The favorite subjects of decorations were cupids and love scenes in rose camaieu; sprays and festoons of flowers were also common subjects.

BRANCAS-LAURAGAIS.

Louis-Leon-Felicite, Duc de Brancas, Comte de Lauragais, Marquis de Lassay, was a member of the French Academy of Science in 1758. To him is generally awarded the credit of having been the first to manufacture hard porcelain from materials obtained from French soil. In his chateau at Lassay is still to be seen a furnace which he used for his chemical experiments, and probably where he succeeded in making his first specimens of hard porcelain. The necessary ingredients, kaolin and petuntse, were discovered in the neighborhood of Alencon about the year 1750, and there is no doubt that these were used by the count in the manufacture of his porcelain. The real discoverer of the clay appears to have been one Guettard, in the service of Louis-Philippe, Duc d'Orleans; but less successful than Lauragais he failed to turn his discovery to account.

Brancas-Lauragais does not appear to have extended his manufacture of porcelain into a commercial enterprise, and probably only made a few pieces as presents for friends. He never seems to have been quite successful in his experiments, as the pieces which exist are characterized by a want of whiteness and are more or less speckled, showing a lack of preparation of the materials before firing.

VINCENNES.

Pierre-Antoine Hannong, whose father had successfully manufactured hard paste porcelain at Strasbourg, came to Paris in 1763, and at length in 1765 induced the Marquis de Voyer to exert his influence in obtaining for him the use of the old chateau of Vincennes, formerly occupied by the factory of soft porcelain, which afterward was removed to Sevres. Probably owing to Hannong's earlier troubles with the police, he deemed it advisable to have his name kept in the background as much as possible, for we find that the royal letters patent of 1767 confirming the grant of the chateau of Vincennes for the purpose of a porcelain factory, together with the rights of manufacture and sale of faience and porcelain in Paris and the kingdom of France for a period of 20 years, was made out in the name of Maurice des Aubiez, who seems to have acted as ostensible director of the company virtually formed and managed by Hannong. In 1774 the factory was purchased by a person of the name of Seguin, who is said to have obtained the protection of the Duc de Chartres. In 1776 he was allowed the privilege of calling his factory the "Royal Factory of Vincennes." The privilege granted for 20 years expired in 1788, and the chateau being required by the authorities for other purposes the factory was closed. The productions of Vincennes are similar in style to those of the Paris factories of the same period, but are occasionally imperfect in the glaze and firing.

NIDERVILLER.

The Baron Jean-Louis de Beyerle founded a factory of faience in Niderviller in 1754, which he changed into a porcelain factory in 1765. At first he imported his material from Germany, but not for long. The discovery of kaolin at Limoges, which occurred shortly afterward, enabled him to procure his ingredients more easily. In 1780 Beyrle sold the factory to General, the Comte de Custine, a distinguished officer, who, after seeing a great deal of service, perished by the guillotine in 1793 at the hands of the revolutionary tribunal. General Custine, whose duties made it quite impossible for him personally to superintend the working of the factory, employed Claude-François Lanfrey as manager, a very capable craftsman, who eventually, became proprietor of the factory and retained it till 1827, when it was acquired by M. Dryander.

The Niderviller factory produced all the various services and vessels which were made in porcelain at that time, but they are not characterized by any special feature which might distinguish them from the porcelain of other French factories of the period, except that, as a rule, the body was opaque.

LUNEVILLE.

It was in 1769 that Cyffle obtained permission to start a factory in Luneville, which he carried on successfully until 1780, when he sold all the plant to Lanfrey, of Niderviller. Cyffle confined himself entirely to groups and figures, usually known as *terre de Lorraine.* They were made both in fine earthenware and in porcelain, which are distinguishable from each other by the yellowishness of the former as compared with the whiteness of the latter.

Owing to the fact that after 1780 the Niderviller factory possessed the moulds, and probably also the marks and seals of Cyffle, it is extremely difficult to differentiate the products of the two factories. Those of Luneville are, however, usually more smooth and soft to the touch than Niderviller.

(*To be continued.*)



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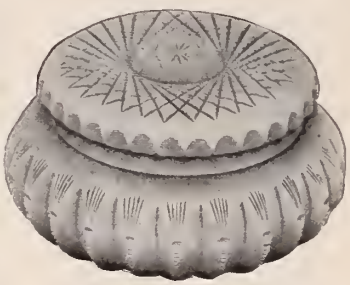
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The Perils to Which the Jeweler is Exposed.

"IN the struggle for supremacy, which goes hand-in-hand with the march of progress in our trade, the condition has been vividly defined in the battle between jewelers and the 'crooked,'" says Frank Heywood, traveling man for the Jewelers Security Alliance. "The rivalry is so close that it is hard to award a blue ribbon to either. The safemaker, for instance, who would throw an impassable barrier about the valuables of his patrons is ingenious, inventive and progressive. But brains are not monopolized and the skilled safebreaker who works in the opposite direction is equally ingenious in securing means to accomplish his end. There are no more daring and skilful men in the world than the breakers of safes, and many are robbed under conditions which make the feat seem as impossible as looting the national treasury.

"Yet the actual work of looting a safe is comparatively easy. There are several crooks who by a keen sense of feeling or hearing can twist a combination so effectively the door will come open with a swish. Then, too, while a combination may be set in a million ways, it actually is set in one of very few. This is due to the fact, perhaps, that great minds run in the same channels, but actually the human mind runs in multiples, and if a safe owner makes 'five' one number of a combination, it is more than probable the other two numbers can be divided by five. In fact, the man will have to make a mighty mental effort to set it any other way.

"One method of opening safes is that of tearing off the fronts, backs, tops or bottoms of them. The sides are seldom touched, except by novices, for then the crook has the extra work of cutting through the partitions of the pigeon-holes. The back of the safe is preferred, for steel plates are seldom placed in that wall. Then, too, as a usual thing the safe is so placed the burglars can work upon the back unobserved.

"In tearing open a safe holes are usually drilled in the metal. If iron, about any old drill will do; if steel, the drill hole is kept wet with turpentine. If a saw is needed it is kept well lubricated with hard soap. If nitro-glycerine is resorted to, the sound is deadened by felt, in which the safe is first enveloped. Nitro-glycerine is easy to obtain by boiling a stick of dynamite in water, the glycerine rising to the top. With two cylinders of compressed oxygen and an acetylene generator charged with calcium carbide and water, a blowpipe flame of such intensity can be produced that steel will fuse in it like lead in an ordinary gas jet. The same effect can be produced by the judicious use of the 'juice' with which trolley or electric light wires are loaded. In either case it takes but a brief space of time to melt away the door that the contents are easily accessible.

"The burglar, to keep from sneezing, closes his eyes, opens his mouth and presses his upper lip until the desire vanishes. He blacks his face when doing a job and carries soap to wash off with. He carries a bottle of arnica or turpentine for cuts and bruises. He tries all chisels before using and puts a rubber washer on the bottom of vises to make them soundless. He uses an electric flashlight and holds that at arm's length when flashed, so if it is shot at he will not be hit. To break a window he usually cuts the glass with a diamond, then spreads thick white lead on a flannel or in lieu thereof takes a piece of flypaper and first presses it on the glass front and then draws it toward him.

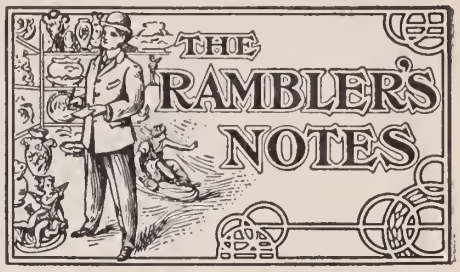
"Very few of the old-class of burglars are in the business nowadays. The old-class had enough education and good manners to enable them to butt into about any kind of society and some of them have become so exemplary that they have been able to enter into legitimate business, though all of them are under the constant surveillance of the Pinkertons, who are the protective agents of the Security Alliance and other organizations. They carried jimmies, pullers, spreaders and wedges. Nowadays the burglar, instead of toting around 73 pounds of tools, carries a rubber bottle of nitro-glycerine, a cake of brown soap, a fuse and a handful of detonating caps.

"The burglars of to-day may have been of good antecedents and breeding who, going broke in their wanderings, or from too close an acquaintance with 'King Booze,' have gone 'shady' from what they considered necessity. The individual burglar, the crook of necessity, as a criminal is usually started on his career by some occurrence which has deprived him of work. The man out of work often sets out with the best of resolutions to look for fresh employment. He meets other and more experienced loafers and becomes their associate. Finally they hold some one up; the victim resists and perhaps is accidentally killed. Then there's murder on the head of your tyro, and from that moment he is a reckless criminal. Human life is no more to him than the life of a dog.

"In burglary, as in every other industry, there are captains and lieutenants, high privates and low and humble water carriers. There is the 'plant hunter,' who goes about as a peddler, a beggar or an unimpeachable swell and finds out where there is a safe to be robbed, and he seldom takes part in the actual robbery. Then there are the men who understand the use of explosives and perform the real operation of blowing the safe; and finally there the the 'stick-up' men, who would as soon kill as not and perhaps a little rather.

"Grafters, confidence men, pennyweighters, hold-up men and sleight-of-hand artists are largely to be feared. About the only protection jewelers have against these people is eternal vigilance and a quick perception. These men have a fertility of resources truly wonderful.

"Burglaries are on the increase. Over 35,000 were reported in New York City last year. Several hundred were reported from eastern New England. There is an average of four burglaries to every fire throughout the country. Eleven jewelers are robbed to every one who is burned out. The percentage was larger until the Baltimore and San Francisco fires reduced it considerably. From 400 to 600 jewelers are robbed every year, though only 27 members of the Security Alliance have had safes blown in 26 years, and a very few cases coming under the other forms of crooked work."



A FINE MARBLE PLAQUE

A MARBLE plaque skilfully carved, and having as a central design a young woman sitting on a shelving projection and reaching down to capture a butterfly, is among the attractive Summer exhibits seen at a New York salesroom. The figure of the woman is carved from the central part of a solid block of marble. The background is colored a creamy brown and is roughened, thus bringing out the figure very clearly.

*

SEASONABLE VASES AND SETS

TALL cut glass vases in a number of patterns are proving attractive exhibits for this season. Some of these vases are nearly straight from top to base, while others are more highly embellished, with scolloped and notched tops, which are made to flare outward. The Summer season attracts attention to ice water sets, among which are several dainty exhibits. Bonbon dishes and fruit receivers in a number of styles are popular at this season, and with the above are shown by Ling & Stewart, 68 West Broadway, New York.

*

SUMMER NOVELTIES IN GLASS

OFFERINGS for the Summer and Fall trade at the salesrooms of Bawo & Dotter, 32 Barclay St., New York, include an attractive display of flower bowls and tall vases. One vase shows a rounded base supporting a short standard. The vase gradually widens until at the top the piece bends outward and then downward. The decorative scheme embodies floral effects. Another has a larger rounded base, the stem growing smaller toward the top and ending in an uneven serried edge. A dainty rose bowl is shown by the same firm. This offering is supported by curved legs and is round in shape. It is decorated with flowers in gilded effects. One large bowl suitable for holding pansies or roses, has a rim in gold at the top, within which is a wide band of green glass, on which are flowers in gold work. The bottom part of this attractive bowl is of white glass and is overlaid with gilded flower effects. Attractive also are a line of compots, one of which is shown with a rounded base and green stem.

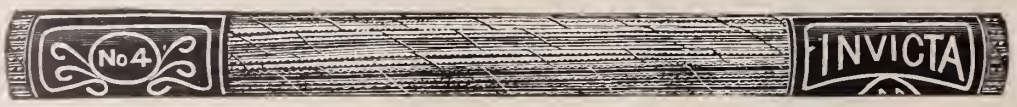
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On account of the death of David S. Porter, Jacksonville, Fla., the business will be closed out.

Dunn & Loomis, Clifton, Ariz., will hereafter be known as Dunn & Co.

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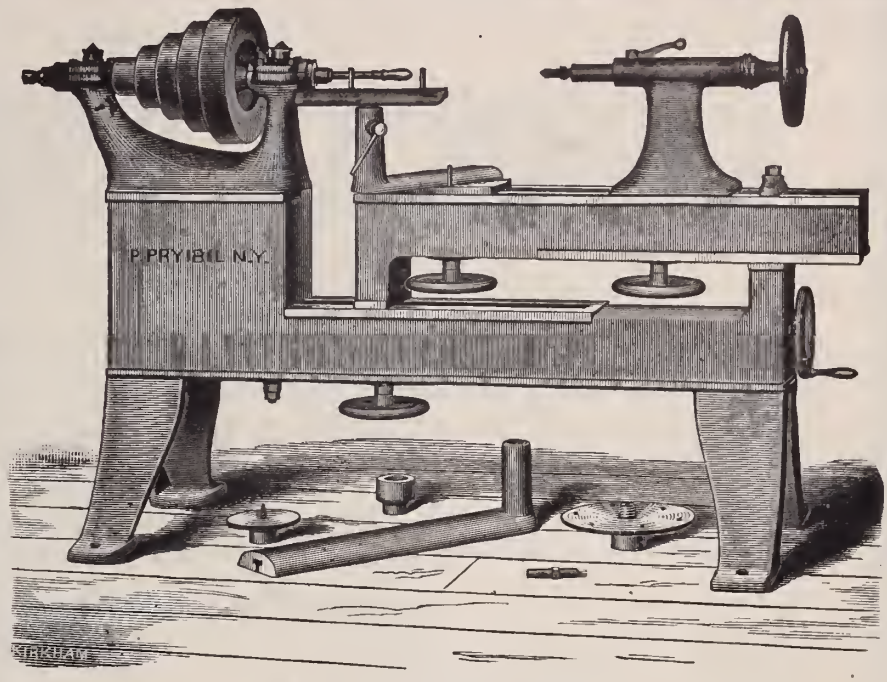
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